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## ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNII	NG 1/1/09	AND ENDING 12	2/31/09		
	MM/DD/YY		MM/DD/YY		
A. ]	REGISTRANT IDENTIFICA	<b>FION</b>			
NAME OF BROKER-DEALER: Coo	per Malone McClain, I	Inc.	OFFICIAL USE ONLY		
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box l	No.)	FIRM I.D. NO.		
7701 E Kellogg, Ste 7	00		18637		
Wichita	(No. and Street) KS		67207		
(City)	(State)	(2	Zip Code)		
NAME AND TELEPHONE NUMBER O	F PERSON TO CONTACT IN REG	SARD TO THIS REF	ORT (316) 685-5777		
			(Area Code - Telephone Number)		
В. А	ACCOUNTANT IDENTIFICA	TION			
INDEPENDENT PUBLIC ACCOUNTA Allen Gibbs & Houlic		is Report*			
	(Name - if individual, state last, first,	middle name)			
301 N Main Ste 1700	Wichita	KS	67207		
(Address)	(City)	(State)	(Zip Code)		
CHECK ONE:					
Certified Public Accounta	nt :				
☐ Public Accountant					
☐ Accountant not resident in	United States or any of its possessi	ons.			
	FOR OFFICIAL USE ONL	Υ			

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I, John K Cooper	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying f Cooper Malone McClain Inc	inancial statement and supporting schedules pertaining to the firm of, as
of December 31	, 20_09, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprie	tor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except	
Value of the State	
A. TAMMIE S. ISBELL	Millow
Notary Public - Stats of Karses  My Appt. Expires	Signature
My of place to a first and the state of the	Aresales
^	Title
	Title
Monmie Dest	
Notary Public	
This report ** contains (check all applicable	hoves):
(a) Facing Page.	boxes).
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial C	ondition. rs' Equity or Partners' or Sole Proprietors' Capital.
(e) Statement of Changes in Stockholder (f) Statement of Changes in Liabilities S	Subordinated to Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of R	eserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possessi	on or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropria	ate explanation of the Computation of Net Capital Under Rule 15c3-1 and the ne Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audite	d and unaudited Statements of Financial Condition with respect to methods of
consolidation.	
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental R	eport. equacies found to exist or found to have existed since the date of the previous audit.
(n) A report describing any material inad	Equactes found to exist of found to have existed since the date of the previous additi

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION

Years Ended December 31, 2009 and 2008

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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors

Cooper Malone McClain, Inc.

We have audited the statements of financial condition of Cooper Malone McClain, Inc. as of December 31, 2009 and 2008, and the related statements of operations, stockholders' equity, and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cooper Malone McClain, Inc. at December 31, 2009 and 2008, and the results of its operations and its cash flows for the years then ended, in conformity with auditing standards generally accepted in the United States of America.

Allen, Gibbs & Houlik, L.C.

February 19, 2010

## STATEMENTS OF FINANCIAL CONDITION

December 31, 2009 and 2008

<u>ASSETS</u>		2009		2008
Cash Deposit with clearing organization Receivables:	\$	8,750 301,154	\$	17,273 146,285
Commissions and interest Employees and stockholders Securities owned: Investment inventory, at market; cost \$499,014		10,906 4,321		21,173 6,153
and \$799,698, respectively Company investments, at market; cost \$236,846		471,218		864,983
and \$393,125, respectively  Furniture and equipment, net of accumulated		219,500		198,544
depreciation of \$78,050 and \$109,598 Other assets:		18,568		24,434
Cash surrender value of life insurance Other		515,829 22,185		468,390 20,029
	<b>\$ 1</b>	,572,431	\$ '	1,767,264
LIABILITIES AND STOCKHOLDERS' EQUI	<u>TY</u>			
Note and margin payable, clearing organization Payables:	\$	521,694	\$	843,640
Clearing organization Other liabilities		11,055 15,908		8,715 41,147
Stockholders' equity: Common stock, par value \$1 per share; authorized 1,000,000 shares, issued and		548,657		893,502
outstanding 100,000 shares Additional paid-in capital		100,000 350,157		100,000 350,157
Retained earnings		573,617		423,605
Total stockholders' equity	_1	,023,774		873,762

The accompanying notes are an integral part of these financial statements.

**\$ 1,572,431 \$ 1,767,264** 

## STATEMENTS OF OPERATIONS

Years Ended December 31, 2009 and 2008

	2009	2008
Revenues:		-
Trading commission income	\$ 394,713	\$ 440,569
Net trading gains (losses)	508,366	(12,422)
Interest income	50,012	114,956
Underwriting income	566,365	88,363
Fiscal advisory fees	93,987	143,223
Other	83,070	100,946
Unrealized gains (losses), securities owned	84,153	(8,360)
Evnonoo:	1,780,666	867,275
Expenses: Salaries and commissions	1,099,974	859,490
General and administrative	510,032	615,206
Interest	20,648	72,109
	1,630,654	1,546,805
Net income (loss)	<b>\$ 150,012</b>	\$ (679,530)

The accompanying notes are an integral part of these financial statements.

## STATEMENTS OF STOCKHOLDERS' EQUITY

Years Ended December 31, 2009 and 2008

	Commo	on Stock			
	Number of Shares	Amount	Additional Paid-in Capital	Retained Earnings	Total
Balance, December 31, 2007	100,000	\$ 100,000	\$ 200,157	\$ 1,118,135	\$ 1,418,292
Capital contributions			150,000		150,000
Distributions to stockholders				(15,000)	(15,000)
Net loss				(679,530)	(679,530)
Balance, December 31, 2008	100,000	100,000	350,157	423,605	873,762
Net income				150,012	150,012
Balance, December 31, 2009	100,000	\$ 100,000	\$ 350,157	\$ 573,617	\$ 1,023,774

The accompanying notes are an integral part of these financial statements.

## STATEMENTS OF CASH FLOWS

## Years Ended December 31, 2009 and 2008

		2009	2008
Cash flows from operating activities:	•	450.040	₾ (070 F00)
Net income (loss) Adjustments to reconcile net income (loss) to net cash from	\$	150,012	\$ (679,530)
operating activities:			
Depreciation and amortization		6,535	7,920
Loss on sale of furniture and equipment		2,932	781
Changes in operating assets and liabilities:		_,,	
Deposit with clearing organization		(154,869)	301,696
Receivables		12,098	27,813
Securities owned		372,809	1,241,593
Other assets		(2,156)	3,704
Payables:			
Clearing organization		2,340	3,135
Other liabilities		(25,239)	6,744
Net cash from operating activities		364,462	913,856
Cash flows from investing activities:			
Purchase of furniture and equipment		(3,600)	(4,421)
Net change in cash surrender value of life insurance		(47,439)	(48,791)
Net cash from investing activities		(51,039)	(53,212)
Cash flows from financing activities:			
Capital contributions			150,000
Distributions to stockholders			(15,000)
Net receipts on note and margin payable, clearing			(10,000)
organization		(321,946)	(996,697)
Net cash from financing activities		(321,946)	(861,697)
Change in cash and cash equivalents		(8,523)	(1,053)
Cash and cash equivalents at beginning of year		17,273	18,326
	_		
Cash and cash equivalents at end of year	<u>\$</u>	8,750	<u>\$ 17,273</u>

The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### 1. BUSINESS OPERATIONS

Cooper Malone McClain, Inc. (Company) is a broker/dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA) and the Securities Investor Protection Corporation (SIPC). The Company is also a member of the Municipal Securities Rulemaking Board (MSRB), which makes rules regulating dealers who deal in municipal bonds, municipal notes, and other municipal securities.

The Company primarily offers investment banking services, which include services related to originating, underwriting, and distributing initial issues of securities, primarily in the state of Kansas. Additionally, the Company also purchases and sells securities in the secondary market.

The Company operates under the provisions of Paragraph (k)(2)(ii) of Rule 15c3-3 of the SEC and, accordingly, is exempt from the remaining provisions of that Rule. Essentially, the requirements of Paragraph (k)(2)(ii) provide that the Company clear all transactions on behalf of customers on a fully disclosed basis with a clearing broker/dealer and promptly transmit all customer funds and securities to the clearing broker/dealer. The clearing broker/dealer carries all the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker/dealer.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Revenue Recognition</u> – Securities transactions, including trading commission income, net trading gains/losses, and unrealized gains and losses are recorded on the trade date. Fiscal fees and applicable expenses are recognized when all services are rendered and closing of the bond issue is assured. Interest income is recognized when earned.

<u>Cash Equivalents</u> – For purposes of reporting cash flows, the Company considers all highly liquid debt instruments with a maturity of three months or less at date of purchase to be cash equivalents.

The Company maintains its cash in bank deposit accounts that, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts.

<u>Receivables</u> – Commissions and interest receivable are for securities transactions that have reached their settlement date and have not been deposited by the clearing organization into the Company's account. Employees and stockholders receivables consist of amounts due from related parties.

<u>Securities Owned</u> – Securities owned consist of corporate bonds, municipal bonds, and equity securities. Securities owned are classified as trading securities, with unrealized gains and losses included in earnings and realized gains and losses computed using the specific identification method. Substantially all the municipal bonds pertain to Kansas issues.

Securities classified as investment inventory are those held by the Company to be sold to its customers. Securities classified as company investments are those held by the Company for income and capital appreciation.

#### NOTES TO FINANCIAL STATEMENTS

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Furniture and Equipment</u> – Furniture and equipment are carried at cost. Depreciation is computed using the straight-line method. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recognized in income for the period. The cost of maintenance and repairs is charged to income as incurred, whereas significant renewals and betterments are capitalized. Deduction is made for retirements resulting from the renewals or betterments.

Income Taxes – The Company has elected to be taxed as a small business corporation under Subchapter S of the Internal Revenue Code. Under such provisions, the stockholders are taxed individually on their respective share of the Company's taxable income. The Company generally does not incur income taxes at the company level. As such, there is no tax provision recognized in the financial statements. It is customary for S corporations to make stockholder distributions to be used by stockholders to pay quarterly estimated taxes and annual year-end tax amounts. Such distributions are treated as a reduction of equity when paid.

Effective January 1, 2009, the Company adopted the new accounting requirements related to uncertain tax positions. The adoption of the new accounting method had no effect on the Company's financial statements. Previously, the Company had accounted for tax positions in accordance with guidance on accounting for contingencies. Currently, the Company recognizes the financial statement effects of a tax position only when it believes it can more likely than not sustain the position upon an examination by the relevant tax authority.

Tax years that remain subject to examination in the Company's major tax jurisdictions (Federal and State of Kansas) include fiscal years ending in 2006, 2007, and 2008.

<u>Estimates</u> – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect: (1) the reported amounts of assets and liabilities, (2) disclosures such as contingencies, and (3) the reported amounts of revenues and expenses included in such financial statements. Actual results could differ from those estimates.

<u>Subsequent Events</u> – Subsequent events have been evaluated through the date of the independent auditors' report.

#### 3. DEPOSIT WITH CLEARING ORGANIZATION

The Company is required to maintain a deposit with its clearing organization equal to the greater of \$30,000 or various percentages of securities owned. There were deposits of \$301,154 and \$146,285 at December 31, 2009 and 2008, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### 4. SECURITIES OWNED

Securities owned consist of trading and investment securities at fair values, as follows:

		2009	2008		
Investment inventory: Corporate bonds Municipal bonds Equity securities	\$	48,625 263,002 159,591	\$	185,168 481,679 198,136	
Commonwinwoodunoudo	\$	471,218	<u>\$</u>	864,983	
Company investments: Equity securities	<u>\$</u>	219,500	<u>\$</u>	198,544	

#### 5. FURNITURE AND EQUIPMENT

Furniture and equipment consist of the following:

	December 31				Estimated
		2009		2008	Useful Lives
Office furniture and fixtures Computer equipment and software	\$	74,082 22,536	\$	80,182 53,850	6 to 10 years 3 to 6 years
	\$	96,618	\$	134,032	

Depreciation charged to income was \$6,535 and \$7,920 in 2009 and 2008, respectively.

#### 6. LEASES

The Company leases equipment (through October 2012) under a long-term lease agreement that is classified as an operating lease. Future minimum lease payments for the operating lease as of December 31, 2009, are \$3,600 for 2010 and 2011 and \$3,000 for 2012. The Company also leases its current operating facility under a month-to-month agreement

Rental expense for all operating leases was \$54,444 and \$54,844 in 2009 and 2008, respectively.

## 7. NOTE AND MARGIN PAYABLE, CLEARING ORGANIZATION

The Company's municipal and corporate bond inventory is financed through Southwest Securities, the Company's clearing organization. Amounts payable on this note were \$521,694 and \$843,640 at December 31, 2009 and 2008, respectively. The note is secured by municipal and corporate bonds as well as equity securities with a market value of \$690,718 and \$1,063,527 at December 31, 2009 and 2008, respectively, and is due as the respective secured inventory is sold.

Interest expense is calculated daily on the inventory settlement date balance at the margin base rate (4.59% at December 31, 2009). Interest paid for 2009 and 2008 was \$21,246 and \$78,670, respectively.

#### NOTES TO FINANCIAL STATEMENTS

#### 8. EMPLOYEE BENEFIT PLAN

The Company has a 401(k) plan covering substantially all employees. Participants may contribute from 1% to 15% of their compensation on a pre-tax basis. The Company contributes safe harbor contributions each pay period. The Company contributed \$34,988 and \$24,963, during the years ended December 31, 2009 and 2008, respectively.

#### 9. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value measurements apply to all assets and liabilities that are being measured and reported on a fair value basis. This requires disclosure that establishes a framework for measuring fair value in GAAP, and expands disclosure about fair value measurements. This enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. The statement requires that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 Inputs – Quoted prices in active markets for identical assets of liabilities. This includes securities owned consisting of corporate bonds, municipal bonds and equity securities.

Level 2 Inputs – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets; quoted prices for similar assets or liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets of liabilities. This category includes cash surrender value of life insurance which uses a model and other assumptions to derive value.

Level 3 Inputs – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

<u>Cash Value of Life Insurance</u> – These instruments are classified as level 3. The values are determined by the underwriting insurance company's valuation models and represent the guaranteed value the Company would receive upon surrender of the policies as of December 31, 2009 and 2008. These policies are held on key employees.

The following table sets forth the Company's financial assets and liabilities by level within the fair value hierarchy that were measured at fair value on a recurring basis.

	Fair \	_		
Access as of December 21, 2000	Level 1	Level 2	Level 3	Fair Value
Assets as of December 31, 2009: Securities owned Cash surrender value of life	\$ 690,718	\$	\$	\$ 690,718
insurance	\$ 690,718	\$	515,829 \$ 515,829	515,829 \$ 1,206,547
Assets as of December 31, 2008: Securities owned Cash surrender value of life	\$ 1,063,527	\$	\$	\$ 1,063,527
insurance	\$ 1,063,527	\$	468,390 \$ 468,390	468,390 \$ 1,531,917

#### NOTES TO FINANCIAL STATEMENTS

## 9. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The table below sets forth a summary of changes in the fair value of the Company's level 3 assets for the year ended December 31, 2009:

	Cash Value of Life Insurance
Balance, beginning of year Premiums paid Contract gains	\$ 468,390 20,536 26,903
Balance, end of year	\$ 515,829

## 10. NET CAPITAL REQUIREMENTS

The Company is subject to the SEC uniform net capital rule (Rule 15c3-1), which requires the maintenance of a minimum amount of net capital and requires the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2009 the Company had net capital and net capital requirements of \$850,828 and \$100,000, respectively. The Company's aggregate indebtedness to net capital ratio was .03 to 1. At December 31, 2008, the Company had net capital and net capital requirements of \$715,520 and \$100,000, respectively. The Company's aggregate indebtedness to net capital ratio was .07 to 1.

#### 11. OFF-BALANCE SHEET RISK

The Company's commission revenue includes amounts resulting from customer transactions introduced through its clearing broker. The clearing broker assumes the responsibility for execution, clearance, collection, and delivery, including all recordkeeping requirements, in relation to the Company's customers' transactions. Off-balance sheet risk exists with respect to these transactions due to the possibility that such customers may be unable to fulfill their contractual commitments wherein the clearing broker may charge any losses incurred to the Company. The Company has in place controls to minimize this risk through monitoring credit worthiness of its customers and monitoring the proper execution of transactions by the clearing broker.





## INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

The Board of Directors

Cooper Malone McClain, Inc.

We have audited the accompanying financial statements of Cooper Malone McClain, Inc. as of and for the years ended December 31, 2009 and 2008 and have issued our report thereon dated February 19, 2010. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Allen, Gibbs & Houlik, L.C.

February 19, 2010

# COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

## **SCHEDULE 1**

## December 31, 2009 and 2008

Other liabilities 15,908 41,	715 147 862
Clearing organization\$ 11,055 \$ 8,Other liabilities15,908 41,	147
Other liabilities 15,908 41,	147
	862
Total aggregate indebtedness <u>\$ 26,963</u> <u>\$ 49,</u>	<u> </u>
Net capital: Credit items:	
Common stock \$ 100,000 \$ 100,	000
Additional paid-in capital 350,157 350,	
Retained earnings 573,617 423,	605
Total credit items <u>1,023,774</u> <u>873,</u>	762
Deductions and charges: Receivables, employees and stockholders Furniture and equipment, at cost, less accumulated 4,321 6,	153
	434
	029
Haircuts and undue concentration on securities owned 127,872 107,	626
Total deductions and charges172,946158,	<u> 242</u>
Net capital <u>\$ 850,828</u> <u>\$ 715,</u>	<u>520</u>
Capital requirements: Greater of 6-2/3% of aggregate indebtedness or minimum stated net	
capital for non-clearing firm (\$100,000) \$ 100,000 \$ 100,	000
Net capital in excess of requirements 750,828 615,	520
<u>\$ 850,828</u> <u>\$ 715,</u>	<u>520</u>
Ratio of aggregate indebtedness to net capital .03 to 1 .07 to	1

There were no liabilities subordinated to the claim of general creditors at December 31, 2009 and 2008.

# RECONCILIATION OF THE COMPUTATION OF NET CAPITAL WITH THAT OF THE REGISTRANT AS FILED IN PART IIA OF FORM X-17A-5

## SCHEDULE 2

December 31, 2009 and 2008

Aggregate indebtedness: Aggregate indebtedness as reported by registrant in Part IIA of Form X-17A-5 as of December 31, 2009 and 2008	2009		2008	
	\$	26,963	\$	49,862
Aggregate indebtedness as computed on Schedule 1	\$	26,963	<u>\$</u>	49,862
Net capital: Net capital as reported by the registrant in Part IIA of Form X-17A-5 as of December 31, 2009 and 2008	\$	850,828	<u>\$</u>	715,520
Net capital as computed on Schedule 1	\$	850,828	<u>\$</u>	715,520





FINANCIAL STATEMENTS
WITH SUPPLEMENTARY INFORMATION

YEARS ENDED DECEMBER 31, 2009 AND 2008
WITH

INDEPENDENT AUDITORS' REPORT

FINANCIAL STATEMENTS
WITH SUPPLEMENTARY INFORMATION

YEARS ENDED DECEMBER 31, 2009 AND 2008

WITH

INDEPENDENT AUDITORS' REPORT