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REPORT FOR THE PERIOD BEGINNIN		AND ENDING	12/31/09 MM/DD/YY
A. F	REGISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: A J ADDRESS OF PRINCIPAL PLACE OF F <u>623</u> Fifth Avenue		Box No.)	OFFICIAL USE ONLY FIRM I.D. NO.
NAME AND TELEPHONE NUMBER OF	(State) PERSON TO CONTACT IN	REGARD TO THIS R	(Zip Code)
Alexander J. Sloane		(Ə1	2)546-6291
B. AC	COUNTANT IDENTIF	TICATION	(Arca Code – Telephone Number)
INDEPENDENT PUBLIC ACCOUNTAN Janover Rubir	T whose opinion is contained TOTA, LLC (Name – if individual, state last,	in this Report*	
(Address)	14 Blue. Garo	SECURITIES AND EXCHAN	(Zip Code)
Certified Public Accountant		RECEN	ED
<ul> <li>Public Accountant</li> <li>Accountant not resident in Universident</li> </ul>	nited States or any of its poss	FEB 2 3 2	2010
	FOR OFFICIAL USE O		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

I, <u>Hickander J Slann</u>, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of , as , as , 20\_10, are true and correct. I further swear (or affirm) that N COMPANY, LLC HS SLOOM , as of au neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: ASIDEN Notary Public LESLIE R. ALWADISH This report \*\* contains (check all applicable bottes) Public, Stote of New York (a) Facing Page (a) Facing Page. Qualified in New York County (b) Statement of Financial Condition. C (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (i) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. (1) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. Independent Auch two's Report on Internal Control
 \*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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Washington, DC 104

# AJ SLOANE & COMPANY, LLC

**Financial Statements** 

December 31, 2009

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### Independent Auditors' Report dated February 19, 2010

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NEW YORK CITY 805 Third Avenue 10th Floor New York New York 10022 212.792.6300 Fax: 212.792.6350



# JANOVER RUBINROIT

CERTIFIED PUBLIC ACCOUNTANTS

#### **Independent Auditors' Report**

To the Member of AJ Sloane & Company, LLC:

We have audited the accompanying statement of financial condition of AJ Sloane & Company, LLC as of December 31, 2009, pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of AJ Sloane & Company, LLC as of December 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

Janouer Rubinsoit, LLC

February 19, 2010

### **Statement of Financial Condition**

December 31, 2009

#### Assets

Cash and cash equivalents Accounts receivable Investment in equities Due from related party Prepaid expenses and other current assets	\$ 67,861 33,666 5,946 26,425 5,964
	\$ 139,862
Liabilities and Member's Capital Accounts payable and accrued expenses	\$ 27,230
Commitments and contingencies	
Member's capital	\$ <u>112,632</u> 139,862

#### Notes to Financial Statements

December 31, 2009

#### 1. Business Organization

AJ Sloane & Company, LLC (the "Company") is a New York Limited Liability Company. The Company's Financial Industry Regulatory Authority ("FINRA") application was granted on December 22, 2000. Effective January 11, 2001, the Company commenced operations as a broker-dealer registered with the Securities and Exchange Commission (the "SEC") and became a member of FINRA. The Company derives its income through fees for asset management and related services.

#### 2. Summary of Significant Accounting Policies

*Cash and cash equivalents* - The Company considers its investments in financial instruments, with maturities of less than 90 days when issued, to be cash equivalents.

*Allowance for doubtful accounts* - Bad debts are provided for under the allowance method based upon analyses of open accounts and their expected collectibility.

*Fixed assets* - Fixed assets are stated at cost and are depreciated using an accelerated method over their estimated useful lives. As of December 31, 2009, all assets are fully depreciated.

**Revenue recognition** - Fee income is recorded as earned when the Company reaches performance goals based on the underlying management agreements.

**Income taxes** - The Company is a Limited Liability Company with a single member; therefore, the Company's member includes the operations of the Company in his individual income tax return and will pay all Federal and applicable state taxes associated with the operation of the Company. The Company is subject to New York City unincorporated business tax, however, due to the loss in the accompanying statement of operations, no provision has been recorded for the year ended December 31, 2009.

*Uncertain tax positions* - The Company adopted the provisions of FASB Accounting Standards Codification No. 740 ("ASC 740") Subtopic 05 "*Accounting for Uncertainty in Income Taxes*", on January 1, 2009. As a result of the implementation, the Company was not required to recognize any amounts from uncertain tax positions.

*Use of estimates* - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Notes to Financial Statements

December 31, 2009

#### 2. Summary of Significant Accounting Policies (continued)

*Valuation of investments* - Investments in securities traded on a national securities exchange are stated at the last reported sales price on the day of valuation; other securities traded in the over-the-counter market are stated at the last quoted bid price. The values assigned to these investments do not necessarily represent amounts which might ultimately be realized upon the sale or other disposition since such amounts depend on future circumstances and cannot reasonably be determined until the actual sale or liquidation actually occurs.

Unrealized gains and losses resulting from changes in such valuations are reflected in income.

#### 3. Net Capital Requirement

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum regulatory net capital and further requires that the ratio of aggregate indebtedness to regulatory net capital, both as defined, not exceed 15:1. At December 31, 2009, the Company had regulatory net capital of \$45,492 which was \$40,492 in excess of its required minimum regulatory net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was .60 to 1.

#### 4. Related Party Transactions

The Company shares office space with related parties, AJ Sloane Capital, LLC ("AJS Capital") and AJ Sloane Partners, LLC, companies whose sole member is the sole member of the Company. The Company leases office space with these related parties on a month to month basis. Rent is currently being charged at \$100 per month. Rent expense for the year ended December 31, 2009 was \$1,200.

Due from related party represents an amount due from AJS Capital, for their share of payroll expense and related payroll taxes for a shared employee. As of December 31, 2009, the amount due from this related party was \$26,425.

#### 5. Investment in Equities

During 2006, the Company exercised the NASDAQ warrants they were holding and purchased 300 shares of NASDAQ stock at an exercise price of \$16 per share. The investment is recorded at its current market value. As of December 31, 2009 the investment was \$5,946.

#### Notes to Financial Statements

December 31, 2009

#### 6. Fair Value Measurements

The FASB Accounting Standards Codification No. 820 ("ASC 820") "Fair Value Measurements and Disclosures" establishes an authoritative definition of fair value, sets out a framework for measuring fair value, and requires additional disclosures about fair value measurements. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy under ASC 820 are described as follows:

Level 1	Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Partnership has the ability to access
Level 2	<ul> <li>Inputs to the valuation methodology include <ul> <li>Quoted prices for similar assets or liabilities in active markets;</li> <li>Quoted prices for identical or similar assets or liabilities in inactive markets</li> <li>Inputs other than quoted prices that are observable for the asset or liability</li> <li>Inputs that are derived principally from or corroborated by observable marked data by correlation or other means</li> </ul> </li> </ul>
Level 3	Inputs to the valuation methodology are unobservable

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2009.

Marketable securities traded on a national securities exchange: Stated at the last reported sales price on the day of valuation.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### Notes to Financial Statements

#### December 31, 2009

#### 6. Fair Value Measurements (continued)

The following table sets forth by level, within the fair value hierarchy, the Partnership's investments at fair value as of December 31, 2009:

	Level 1	Total
Securities traded on a national securities exchange	\$ 5,946	\$ 5,946
Total investments at fair value	\$ 5,946	\$ 5,946

There were no Level 2 or Level 3 assets as of December 31, 2009.

#### 7. Commitments and Contingencies

*Litigation* - The Company is, from time to time, a party to litigation arising in the ordinary course of its business. Currently, there are no claims outstanding that management believes is likely to have a material adverse effect upon the financial statements of the Company.

#### 8. Concentration of Risk

Approximately 91% of the Company's fee income was through a fee-sharing arrangement with one independent asset management company, which is overseas.

#### 9. SIPC Information

Pursuant to SEC Rule 17a-5(e)(4), those who are not exempted from the audit requirement of the Rule and whose gross revenues are in excess of \$500,000 are required to file a supplemental independent public accountants report ("SIPC Supplemental Report") covering Form SIPC-7T. Due to the Company's gross revenues for the year ended December 31, 2009, being below this minimum requirement, the Company is exempt from the SIPC Supplemental Report requirement, and only needs to file the original SIPC-7T with applicable payment due no later thank sixty days after their year end.

#### 10. Subsequent Events

Management has evaluated events and transactions occurring after the balance sheet date and through date of auditors' report contained herein to determine whether any of these events or transactions was required to be recognized or disclosed in the financial statements. Management used the date that the financial statements were available to be issued which is the date that management approved the financial statements for issuance.