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## ANNUAL AUDITED REPORT FORM X-17A-5

## FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	G 01/01/09 AND END	ING 12/31/09
	MM/DD/YY	MM/DD/YY
A. R	EGISTRANT IDENTIFICATION	
NAME OF BROKER-DEALER: FIRS	T MIDWEST SECURITIES, INC.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF E	BUSINESS: (Do not use P.O. Box No.)	FIRM I.D. NO.
207 W JEFFERSON ST	REET, SUITE 102	
	(No. and Street)	
BLOOMINGTON	IL	61701
(City)	(State)	(Zip Code)
NAME AND TELEPHONE NUMBER OF MARY PELO	PERSON TO CONTACT IN REGARD TO	309 820-7444
		(Area Code – Telephone Number)
B. A	CCOUNTANT IDENTIFICATION	9FC
	T whose opinion is contained in this Report*	Mail Processing Section
RICHARD W PHILLIPS, C	PA	MAR 0.1.2010
	(Name - if individual, state last, first, middle name)	MAIN O I ZUIU
1600 HUNT DRIVE, SUITE	E B NORMAL	IL Washington, bc
(Address)	(City)	(State) (State)
CHECK ONE:		
Certified Public Accountan	t	
☐ Public Accountant		
☐ Accountant not resident in	United States or any of its possessions.	
	FOR OFFICIAL USE ONLY	

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3/32/30

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

I, MARY A PELO	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying f FIRST MIDWEST SECURITIES	Financial statement and supporting schedules pertaining to the firm of S, INC, , as
of DECEMBER 31	, 20 09 , are true and correct. I further swear (or affirm) that
	tor, principal officer or director has any proprietary interest in any account
	mary Pelo
	Fignature  Title
Notary Public	OFFICIAL SEAL KETTRA I BANGO
This report ** contains (check all applicable (a) Facing Page.  (b) Statement of Financial Condition.	boxes):  NOTARY PUBLIC - STATE OF ILLINOIS MY COMMISSION EXPIRES 00/22/12
(c) Statement of Income (Loss).	no.
(d) Statement of Changes in Financial C.  (e) Statement of Changes in Stockholder  (f) Statement of Changes in Liabilities S.  (g) Computation of Net Capital.	rs' Equity or Partners' or Sole Proprietors' Capital.
☐ (h) Computation for Determination of Re	eserve Requirements Pursuant to Rule 15c3-3. on or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropria	ate explanation of the Computation of Net Capital Under Rule 15c3-1 and the e Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited consolidation.	d and unaudited Statements of Financial Condition with respect to methods of
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Re	eport. Equacies found to exist or found to have existed since the date of the previous audi

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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## Phillips & Associates, CPAs, P.C.

1600 Hunt Drive, Suite B Normal, IL 61761 Phone: 309-452-2417 Fax: 309-888-9261 219 W. Washington Street Pontiac, IL. 61764 Phone: 815-842-2138 Fax: 815-844-3197

#### INDEPENDENT AUDITOR'S REPORT

Mail Processing Section

To the Board of Directors
First Midwest Securities, Inc.

MAR 01 2010

Washington, DC

We have audited the accompanying statement of financial position of First Midwest Securities, Inc. as of December 31, 2009 and the related statement of operations and retained earnings and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Midwest Securities, Inc. as of December 31, 2009 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Philip: Asexisto, CPA, P.C. February 24, 2010

## Statement of Financial Position December 31, 2009

	Total
Assets	
Cash-note 3	\$ 87,893
Commission and related receivable-note 4	1,739,834
Inventory	421,610
Prepaid expenses	12,877
Notes receivable - related parties -current portion	56,304
Equipment net of accumulated depreciation	40,134
Notes receivable - related parties - noncurrent	365,808
Security deposit with clearing house	63,791
Total Assets	\$ 2,788,251
Liabilities	
Accounts payable	\$ 252,442
Commissions payable	1,443,061
Total Liabilities	1,695,504
Stockholders Equity	
Common stock - no par value, 15,000 shares authorized;	
12,073 shares issued and outstanding	229,435
Paid in capital	621,912
Retained earnings (deficit)	241,401
Total Stockholders Equity	1,092,748
	\$ 2,788,251

The accompanying notes are part of these financial statements

### Statement of Operations and Retained Earnings For the Year Ended December 31, 2009

Revenue:           Securities commissions         1 Listed stock         \$ 74,848           - OTC stock         14,316,688           - Mutual funds         1,036,678           - Options         286,911           - Bonds         1,934,520           Variable Annuity Commissions         1,049,780           Fixed Income         170,811           Private Placements Fees         51,150           Limited Partnership Commissions         69,553           Inventory- Trading Profits         352,543           Fixed Insurance Commissions         36,162           Variable Life Insurance Commissions         94,38,168           Interest Income         334,169           Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         22,684,848           Expenses:         2           Commissions Expense         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$19,629)         97,802			2009
- Listed stock			
- OTC stock - Mutual funds 1,036,688 - Mutual funds 1,036,688 - Mutual funds 1,036,687 - Options 286,911 - Bonds 1,934,520 - Sections 1,934,520 - Sections 1,934,520 - Sections 1,934,520 - Sections 1,049,780 - Sections 1,049,781 - Sections 1			
- Mutual funds - Options - Options - Options - Bonds - Options - Bonds - Descriptions - Bonds - Limited Placements Fees - Limited Partnership Commissions - Septiment Price Partnership Commissions - Limited Insurance Commissions - Septiment Price Partnership Commissions - Septiment Price Partnership Commissions - Miscell Insurance Commissions - Septiment Price Partnership Commissions - Interest Income - Registered Investment Advisory Fees - Price Partnership Commissions - Principal Clearance - Commissions Expense - Commissions - Matterner - Matterne		\$	
- Options			
Part			
Variable Annuity Commissions         1,049,780           Fixed Income         170,811           Private Placements Fees         51,150           Limited Partnership Commissions         69,553           Inventory- Trading Profits         352,543           Fixed Insurance Commissions         38,516           Variable Life Insurance Commissions         56,172           Total Commissions         19,438,168           Interest Income         334,169           Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:         2           Commissions Expense         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         (77,315)           Signature Guarantee Service         740           Interest Expense         2,378	•		
Fixed Income         170,811           Private Placements Fees         51,150           Limited Partnership Commissions         69,553           Inventory- Trading Profits         332,543           Fixed Insurance Commissions         38,516           Variable Life Insurance Commissions         56,172           Total Commissions         19,438,168           Interest Income         334,169           Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:         2           Commissions Expense         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         77,715           Signature Guarantee Service         740           Interest Expense         2,778           Other General and Administrative Expenses -page 12         2,68			
Private Placements Fees         51,150           Limited Partnership Commissions         69,553           Inventory- Trading Profits         382,543           Fixed Insurance Commissions         38,516           Variable Life Insurance Commissions         56,172           Total Commissions         19,438,168           Interest Income         334,169           Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:         22,684,848           Expenses:         2           Commissions Expense         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         (77,315)           Signature Guarantee Service         740           Interest Expense         2,778           Other General and Administrative Expenses -page 12         2,6	•		
Limited Partnership Commissions         69,553           Inventory- Trading Profits         352,543           Fixed Insurance Commissions         38,516           Variable Life Insurance Commissions         56,172           Total Commissions         19,438,168           Interest Income         334,169           Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:         Commissions Expense           Commissions Expense         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         (77,315)           Signature Guarantee Service         740           Interest Expense         2,685,567           Total Expenses         23,017,691           Income (Loss) Before Income Taxes         (332,842)           Income Tax Expense(Refundable)			· ·
Inventory- Trading Profits   352,543     Fixed Insurance Commissions   38,516     Variable Life Insurance Commissions   56,172     Total Commissions   19,438,168     Interest Income   334,169     Registered Investment Advisory Fees   219,912     Miscellaneous Service Fees   2,629,193     Other Miscellaneous Products and Services   63,407     Total Revenues   22,684,848     Expenses:   22,684,848     Expenses:   18,305,939     Management Fees to Parent Company -note 5   685,005     Principal Clearance   1,210,644     Quote Service Rental (net of reimbursements of \$19,414)   14,581     Broker Registration Fees (Net of reimbursements of \$156,829)   97,802     Legal and Professional Fees   91,950     Other Broker Charges   (77,315)     Signature Guarantee Service   740     Interest Expense   2,778     Other General and Administrative Expenses -page 12   2,685,567     Total Expenses   23,017,691     Income (Loss) Before Income Taxes   (332,842)     Income Tax Expense(Refundable) -note 6   (79,275)     Net Income (Loss) for the Year   494,968     Retained Earnings - Beginning of Year   494,968			•
Fixed Insurance Commissions         38,516           Variable Life Insurance Commissions         56,172           Total Commissions         19,438,168           Interest Income         334,169           Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:         22,684,848           Expenses:         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         (77,315)           Signature Guarantee Service         740           Interest Expense         2,778           Other General and Administrative Expenses -page 12         2,685,567           Total Expenses         (332,842)           Income (Loss) Before Income Taxes         (332,842)           Income (Loss) for the Year         (253,568)           Retained Earnings - Beginning			
Variable Life Insurance Commissions         56,172           Total Commissions         19,438,168           Interest Income         334,169           Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:         Commissions Expense           Commissions Expense         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         (77,315)           Signature Guarantee Service         740           Interest Expense         2,778           Other General and Administrative Expenses -page 12         2,685,567           Total Expenses         23,017,691           Income (Loss) Before Income Taxes         (332,842)           Net Income (Loss) for the Year         (253,568)           Retained Earnings - Beginning of Year         494,968			
Total Commissions			
Interest Income	Variable Life Insurance Commissions		56,172
Registered Investment Advisory Fees         219,912           Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:	Total Commissions		19,438,168
Miscellaneous Service Fees         2,629,193           Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:         Sexpenses           Commissions Expense         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         (77,315)           Signature Guarantee Service         740           Interest Expense         2,778           Other General and Administrative Expenses -page 12         2,685,567           Total Expenses         23,017,691           Income (Loss) Before Income Taxes         (332,842)           Income Tax Expense(Refundable) -note 6         (79,275)           Net Income (Loss) for the Year         (253,568)           Retained Earnings - Beginning of Year         494,968	Interest Income		334,169
Other Miscellaneous Products and Services         63,407           Total Revenues         22,684,848           Expenses:	Registered Investment Advisory Fees		
Total Revenues         22,684,848           Expenses:         18,305,939           Management Fees to Parent Company -note 5         685,005           Principal Clearance         1,210,644           Quote Service Rental (net of reimbursements of \$19,414)         14,581           Broker Registration Fees (Net of reimbursements of \$156,829)         97,802           Legal and Professional Fees         91,950           Other Broker Charges         (77,315)           Signature Guarantee Service         740           Interest Expense         2,778           Other General and Administrative Expenses -page 12         2,685,567           Total Expenses         23,017,691           Income (Loss) Before Income Taxes         (332,842)           Income Tax Expense(Refundable) -note 6         (79,275)           Net Income (Loss) for the Year         (253,568)           Retained Earnings - Beginning of Year         494,968	Miscellaneous Service Fees		2,629,193
Expenses:       18,305,939         Management Fees to Parent Company -note 5       685,005         Principal Clearance       1,210,644         Quote Service Rental (net of reimbursements of \$19,414)       14,581         Broker Registration Fees (Net of reimbursements of \$156,829)       97,802         Legal and Professional Fees       91,950         Other Broker Charges       (77,315)         Signature Guarantee Service       740         Interest Expense       2,778         Other General and Administrative Expenses -page 12       2,685,567         Total Expenses       23,017,691         Income (Loss) Before Income Taxes       (332,842)         Income Tax Expense(Refundable) -note 6       (79,275)         Net Income (Loss) for the Year       (253,568)         Retained Earnings - Beginning of Year       494,968	Other Miscellaneous Products and Services		63,407
Commissions Expense       18,305,939         Management Fees to Parent Company -note 5       685,005         Principal Clearance       1,210,644         Quote Service Rental (net of reimbursements of \$19,414)       14,581         Broker Registration Fees (Net of reimbursements of \$156,829)       97,802         Legal and Professional Fees       91,950         Other Broker Charges       (77,315)         Signature Guarantee Service       740         Interest Expense       2,778         Other General and Administrative Expenses -page 12       2,685,567         Total Expenses       23,017,691         Income (Loss) Before Income Taxes       (332,842)         Income Tax Expense(Refundable) -note 6       (79,275)         Net Income (Loss) for the Year       (253,568)         Retained Earnings - Beginning of Year       494,968	Total Revenues		22,684,848
Management Fees to Parent Company -note 5       685,005         Principal Clearance       1,210,644         Quote Service Rental (net of reimbursements of \$19,414)       14,581         Broker Registration Fees (Net of reimbursements of \$156,829)       97,802         Legal and Professional Fees       91,950         Other Broker Charges       (77,315)         Signature Guarantee Service       740         Interest Expense       2,778         Other General and Administrative Expenses -page 12       2,685,567         Total Expenses       23,017,691         Income (Loss) Before Income Taxes       (332,842)         Income Tax Expense(Refundable) -note 6       (79,275)         Net Income (Loss) for the Year       (253,568)         Retained Earnings - Beginning of Year       494,968	Expenses:		
Principal Clearance       1,210,644         Quote Service Rental (net of reimbursements of \$19,414)       14,581         Broker Registration Fees (Net of reimbursements of \$156,829)       97,802         Legal and Professional Fees       91,950         Other Broker Charges       (77,315)         Signature Guarantee Service       740         Interest Expense       2,778         Other General and Administrative Expenses -page 12       2,685,567         Total Expenses       23,017,691         Income (Loss) Before Income Taxes       (332,842)         Income Tax Expense(Refundable) -note 6       (79,275)         Net Income (Loss) for the Year       (253,568)         Retained Earnings - Beginning of Year       494,968	Commissions Expense		18,305,939
Quote Service Rental (net of reimbursements of \$19,414)       14,581         Broker Registration Fees (Net of reimbursements of \$156,829)       97,802         Legal and Professional Fees       91,950         Other Broker Charges       (77,315)         Signature Guarantee Service       740         Interest Expense       2,778         Other General and Administrative Expenses -page 12       2,685,567         Total Expenses       23,017,691         Income (Loss) Before Income Taxes       (332,842)         Income Tax Expense(Refundable) -note 6       (79,275)         Net Income (Loss) for the Year       (253,568)         Retained Earnings - Beginning of Year       494,968	Management Fees to Parent Company -note 5		685,005
Broker Registration Fees (Net of reimbursements of \$156,829)       97,802         Legal and Professional Fees       91,950         Other Broker Charges       (77,315)         Signature Guarantee Service       740         Interest Expense       2,778         Other General and Administrative Expenses -page 12       2,685,567         Total Expenses       23,017,691         Income (Loss) Before Income Taxes       (332,842)         Income Tax Expense(Refundable) -note 6       (79,275)         Net Income (Loss) for the Year       (253,568)         Retained Earnings - Beginning of Year       494,968	Principal Clearance		1,210,644
Legal and Professional Fees       91,950         Other Broker Charges       (77,315)         Signature Guarantee Service       740         Interest Expense       2,778         Other General and Administrative Expenses -page 12       2,685,567         Total Expenses       23,017,691         Income (Loss) Before Income Taxes       (332,842)         Income Tax Expense(Refundable) -note 6       (79,275)         Net Income (Loss) for the Year       (253,568)         Retained Earnings - Beginning of Year       494,968	·		
Other Broker Charges (77,315) Signature Guarantee Service 740 Interest Expense 2,778 Other General and Administrative Expenses -page 12 2,685,567  Total Expenses 23,017,691  Income (Loss) Before Income Taxes (332,842)  Income Tax Expense(Refundable) -note 6 (79,275)  Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968			
Signature Guarantee Service 740 Interest Expense 2,778 Other General and Administrative Expenses -page 12 2,685,567  Total Expenses 23,017,691  Income (Loss) Before Income Taxes (332,842)  Income Tax Expense(Refundable) -note 6 (79,275)  Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968	<u> </u>		
Interest Expense 2,778 Other General and Administrative Expenses -page 12 2,685,567  Total Expenses 23,017,691  Income (Loss) Before Income Taxes (332,842)  Income Tax Expense(Refundable) -note 6 (79,275)  Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968			
Other General and Administrative Expenses -page 12 2,685,567  Total Expenses 23,017,691  Income (Loss) Before Income Taxes (332,842)  Income Tax Expense(Refundable) -note 6 (79,275)  Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968			
Total Expenses 23,017,691  Income (Loss) Before Income Taxes (332,842)  Income Tax Expense(Refundable) -note 6 (79,275)  Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968	•		
Income (Loss) Before Income Taxes (332,842) Income Tax Expense(Refundable) -note 6 (79,275)  Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968	Other General and Administrative Expenses -page 12		2,000,007
Income Tax Expense(Refundable) -note 6 (79,275)  Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968	Total Expenses	<del></del>	23,017,691
Net Income (Loss) for the Year (253,568)  Retained Earnings - Beginning of Year 494,968	Income (Loss) Before Income Taxes		(332,842)
Retained Earnings - Beginning of Year 494,968	Income Tax Expense(Refundable) -note 6		(79,275)
	Net Income (Loss) for the Year		(253,568)
Retained Earnings (Deficit) - End of Year \$ 241,401	Retained Earnings - Beginning of Year		494,968
	Retained Earnings (Deficit) - End of Year	\$	241,401

The accompanying notes are part of these financial statements

## Statement of Cash Flows For the Year Ended December 31, 2009

Cash Flow from Operating Activities  Net Income (loss)	\$ (253,568)
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	
Depreciation	7,469
Change in Current Assets and Liabilities	
Decrease (Increase) in	
Commissions and related receivables	(876,241)
Refundable Income Taxes	89,397
Other assets and receivables	(121,525)
Increase (Decrease) in	
Accounts Payable	241,348
Commissions Payable -note 5	581,848
Terminotene i ayasie moto d	 301,040
Net Cash Provided by (Used for) Operating Activities	 (331,272)
Cash Flow from Investing Activities	
Purchases of equipment	 (33,876)
Net Cash Provided by (Used for) Investing Activities	 (33,876)
Cash Flow from Financing Activities	
Paid in capital	
Increase in Security Deposits	-
morease in Security Deposits	 
Net Cash Provided by (Used for) Financing Activities	 -
Net Increase (decrease) in Cash	(365,148)
Cash at Beginning of Year	 453,041
Cash at End of Year -note 3	\$ 87,893

The accompanying notes are part of these financial statements

## Statements of Changes in Stockholder's Equity For the Year Ended December 31, 2009

	Common Stock	Paid In Capital	Retained Earnings	Total
Balance at beginning of year	\$ 229,435	\$ 621,912	\$ 494,968	\$ 1,346,315
Add: Net income (loss) Capital Contribution		-	(253,568)	(253,568)
Balance at end of year	\$ 229,435	\$ 621,912	\$ 241,400	\$ 1,092,747

(A Wholly Owned Subsidiary of The Investment Company, Inc.)

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

### **NOTE 1- ORGANIZATION AND NATURE OF BUSINESS**

#### Nature of Operations

First Midwest Securities, Inc. is a broker-dealer registered with the SEC and is a member of various exchanges and the Financial Industry Federal Regulatory Authority, Inc.(FINRA). The Company is a Wisconsin corporation that is a wholly-owned subsidiary of The Investment Company.

First Midwest Securities, Inc. was formally known as Ablestrong Securities, Inc. Ablestrong Securities, Inc. was incorporated in 1987 and was a wholly owned subsidiary of Ablestrong Financial Group, Inc. in November 1989, The Investment Company, Inc. acquired Ablestrong Securities, Inc. on December 12, 1989 and changed its name to First Midwest Securities, Inc.

First Midwest Securities, Inc. is registered as a licensed broker to deal in securities. The broker-dealer operates several branches and contracts with independent brokers in rural and suburban communities approximately 17 states in the United States. The broker-dealer's primary source of revenue is providing brokerage services to customers, who are predominately small and middle-market businesses and middle-income individuals.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

These financial statements include only the accounts of the Company. The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services, including principal transactions, agency transactions, investment banking, investment advisory, and venture capital businesses.

#### Securities Transactions

The Company introduces and forwards, as a broker, all transactions and accounts of customers to another broker or dealer who carries such accounts on a fully disclosed basis. First Midwest Securities, Inc. promptly forwards all funds received from customers in connection with its activities as a broker. The Company's accounts are maintained on the accrual basis of accounting. As such, revenues are recognized when earned, and expenses and related liabilities are recorded in the period incurred.

Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the statement of financial position.

Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by management.

(A Wholly Owned Subsidiary of The Investment Company, Inc.)

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### Use of Estimates

The preparation of the accompanying financial statements in conformity with generally accepted accounting principles requires management to make certain estimates and assumptions that directly affect the results of reported assets, liabilities, revenue, and expenses. Actual results may differ from these estimates.

#### **Uncollectible Accounts**

No allowance for uncollectible accounts has been provided since it is believed that the balance in accounts receivable is fully collectible.

#### Security Valuation

Investments in securities traded on a national securities exchange (or reported on NASDAQ national market) are stated at the last reported sales price on the day of valuation. The first-in first-out method is used to determine the cost of each security at the time of sale. These securities are subject to off balance sheet risk due to the fact that market values are unpredictable.

#### Commissions

Commissions and related clearing expenses are recorded on a settlement-date basis as securities transactions occur.

#### **Income Taxes**

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due, if any, plus deferred taxes. No deferred taxes were recognized for differences between the basis of assets and liabilities for financial statement and income tax purposes. For the year ended December 31, 2009, the company recognized income tax benefits equal to savings provided to its parent corporation as a result of filing its return on a consolidated basis.

(A Wholly Owned Subsidiary of The Investment Company, Inc.)

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### Accounting for Uncertain Tax Positions

In June 2006, the FASB issued Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes." FIN 48 provides detailed guidance for the financial statement recognition, measurement and disclosure of uncertain tax positions recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." FIN 48 requires an entity to recognize the financial statement impact of a tax position when it is more likely than not that the position will be sustained upon examination. On December 30, 2008, the FASB issued FASB Staff Position FIN 48-3 which deferred the effective implementation date of FIN 48 to the Company's annual financial statements ending on December 31, 2009. The Company does not expect that the adoption of FIN 48 will have a material effect on its financial position, results of operations or cash flows.

#### Advertising

Advertising costs are charged to operations when incurred and amounted to \$61,466.

#### Equipment and Depreciation

Equipment with an estimated useful life in excess of one year is capitalized at cost and depreciated over its estimated useful life, generally 3-7 years, on a straight-line basis.

#### Statement of Cash Flows

For purposes of the statement of cash flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than three months, that are not held for sale in the ordinary course of business.

#### NOTE 3 - CASH

The following is a summary of cash in banks and held by others in fully insured accounts as of December 31, 2009.

2009
Checking \$ 87,893

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### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

#### **NOTE 4 - COMMISSIONS AND RELATED RECEIVABLES**

The following is a summary of commissions and related receivables as of December 31, 2009:

	<u> lotal</u>
Securities Commissions:	
Clearing Houses	\$1,576,033
Direct Business Receivable	76,644
Variable Annuity Commissions	7,585
Mutual Fund Commissions	4,420
Broker Advances	75,152
Total	<u>\$1,739,834</u>

#### **NOTE 5 - RELATED PARTY TRANSACTIONS**

#### Intercompany Activities

First Midwest Securities, Inc. pays its parent company a management fee each month based on the net income of the company before deducting the management fee. The management fee was \$685,005 for 2009.

First Midwest Securities, Inc. also incurs activity with its affiliate, First Midwest Insurances Services, Inc. There was \$1,764 receivable from the affiliate at year end, which is included in the notes receivable below.

#### Consolidated Income Taxes

First Midwest Securities, Inc. receives reimbursement or pays its parent company for its share of consolidated federal income taxes, as applicable. (See also note 7).

#### Notes Receivable

The Company makes advances to employees and independent brokers in the form of notes with various terms for repayment and forgiveness. The terms for repayment and forgiveness do not specify certain dates or amounts. Therefore, the amounts are estimated as current or noncurrent based on past experience as follows:

Year	Amount Due
2010	\$ 56,304
2011	33,814
Thereafter	331,994
	\$ 422,112

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#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

#### NOTE 6 – OPERATING LEASE

The Company leases its office space in Illinois under a lease agreement for \$8,224 per month. The lease runs through October 31, 2014. Office space is also leased in California under a lease agreement for \$900 per month. That lease runs through May 31, 2010. The leases are classified as operating leases. Office lease paid during 2009 was \$97,016. The following are annual future minimum amounts due under the current operating leases.

2011	\$ 103,18	8
2012	98,68	8
2013	98,68	8
2014	82,24	0
	\$ 382,80	$\overline{4}$

The Company has lease agreements for various operating purposes on a month-to-month basis and an agreement to provide office space for a related party which totaled \$10,200.

#### **NOTE 7 - INCOME TAXES**

First Midwest Securities, Inc. files a consolidated federal income tax return with its parent company (The Investment Company, Inc.) and another subsidiary (First Midwest Insurance Services, Inc.). The Company transfers its portion of consolidated income taxes for remittance as they accrue.

The current provision for income taxes including deferred components resulting from the tax effects of filing a consolidated return was a tax refund in the amount of \$79,275.

There were no significant differences between the expected income tax income computed at the U.S. statutory income tax rate and the Company's income tax.

#### **NOTE 8 - ACCOUNTING FOR UNCERTAIN TAX POSITIONS**

Effective January 1, 2009, the Company adopted the accounting standard regarding "Accounting for Uncertain Tax Positions." This standard provides detailed guidance for financial statement recognition, measurement, and disclosure of uncertain tax positions recognized in the enterprise's financial statements. It requires an entity to recognize the financial statement impact of a tax position when it is more likely than not that the position will be sustained upon examination. The adoption of this standard had no material effect on the Company's financial position, results of operations, or cash flow. The tax years of 2006 to 2008 remain subject to examination by the taxing authorities.

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### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

#### NOTE 9 - DEPOSIT WITH CLEARING ORGANIZATIONS

The Company is required to maintain deposits of \$ 63,791 with the organizations that clear its customers' transactions. The \$63,791 is included in other assets.

#### **NOTE 10 - PENSION PLANS**

The Company contributes matching contributions to savings incentive retirement accounts for eligible employees. The contribution matches the employee's salary reduction contribution up to 3% of earnings. The Company may make non-elective contributions equal to 2% of compensation in lieu of the matching contribution. The company contributed \$38,100 during the year.

#### **NOTE 11 - NET CAPITAL**

First Midwest Securities, Inc. introduces and forwards, as a broker, all transactions and accounts of customers to another broker or dealer who carries such accounts on a fully disclosed basis. First Midwest Securities, Inc. promptly forwards all funds received from customers in connection with its activities as a broker.

The net capital requirements (in accordance with Section 15c3-1 of Securities and Exchange Commission Rules) are the greater of 6.67% of total liabilities or \$100,000, for brokers who receive securities, but who do not generally carry customer's accounts. First Midwest Securities, Inc. has complied with these requirements.

Because First Midwest Securities, Inc. cleared all customer transactions through another broker-dealer on a fully disclosed basis, the Company is exempt from having to provide information relating to the possession or control requirements in accordance with Section 15c3-3 of the SEC Rules.

#### NOTE 12 - STOCKHOLDER'S EQUITY

There were 15,000 shares authorized of no par value common stock, of which 12,073 shares are issued and outstanding.

#### NOTE 13 - CONCENTRATION OF CREDIT RISK AND REVENUE

The company maintains its cash at various financial institutions. The balances, at times, may exceed federally insured limits. The company was within the insured limit at year end.

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### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

### NOTE 14 - DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amount of all financial instruments as reported in the accompanying statements of financial position is equal to the fair value for these same financial instruments as of December 31, 2009.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

The following table presents the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 20X9.

#### Fair Value Measurements on a Recurring Basis - As of December 31, 2009

		Level 1	_	Level 3	_	Total
Assets Securities Owned						
Equities Bonds & CDs Security Deposits with Clearing House	\$	3,212 137,958 63,791	\$	- - -	\$	3,212 137,958 63,791
Notes receivable – related parties – current Notes receivable – related parties – noncurrer	nt	<u>-</u>		54,540 365,808	_	54,540 365,808
Total	\$	204,961	<u>\$</u>	420,348	<u>\$</u>	625,309

(A Wholly Owned Subsidiary of The Investment Company, Inc.)

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009

## NOTE 14 - DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS – continued

#### Total Gains/Losses Included in Income

## **Principal Transactions**

	Notes Receivable Related <u>Parties</u>		
Assets Beginning of Year Purchases, sales, issuances and settlements (net)	\$ 109,586 <u>310,762</u>		
End of Year	<u>\$ 420,348</u>		

#### **NOTE 15 – CONTINGENCIES**

In the normal course of business, the Company is subject to pending and threatened legal actions. After reviewing the pending and threatened litigation with counsel, management believes that the outcome of such actions will not have a material adverse effect on the Company's statement of financial condition.

## Phillips & Associates, CPAs, P.C.

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To the Board of Directors First Midwest Securities, Inc.

We have audited the accompanying financial statements of First Midwest Securities, Inc. as of and for the year ended December 31, 2009, and have issued our report thereon dated February 24, 2010. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is required supplementary information. Such information, except for page 16 which is unaudited and for which we express no opinion, has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Shillie i Chariete, CHAO, P.C. February 24, 2010

(A Wholly Owned Subsidiary of The Investment Company, Inc.)

## Schedule of Other General and Administrative Expenses For the Year Ended December 31, 2009

## Other General and Administrative Expenses

Personnel costs	\$ 1,557,136
Accounting	25,390
Advertising	57,621
Charitable donations	3,000
Depreciation	7,469
Dues and subscriptions	94,387
Consulting Services	17,281
Educational expenses	4,523
Repairs & Maintenance	6,726.99
Franchise Tax	1,244.77
Commissions Processing Expense	5,369.04
Trading Errors	135,526.09
Equipment rental	13,672
Insurance	318
Technology expenses	232,560
Licenses and permits	16,138
Professional and Legal Fees	280,906
Office Expense	64,416
Rent	116,868
Travel	45,015
Total Expenses	\$ 2,685,567

(A Wholly Owned Subsidiary of The Investment Company, Inc.)

## Computation of Net Capital December 31, 2009

Total stockholder's equity per financial statement	\$ 1,092,748
Deduct	
Haircuts on securities	(8,576)
Total nonallowable assets per	
statement of financial position	 (564,836)
Net Capital	\$ 519,336

## Computation of Excess Net Capital Requirement December 31, 2009

Net Capital	\$ 519,336
Deduct: Minimum dollar net capital requirement -note 7	(113,034)
Excess Net Capital	\$ 406,302

# Reconciliation of the Unaudited Computation of Net Capital to the Audited Computation of Net Capital December 31, 2009

Unaudited net capital per Focus Report		519,336				
Adjustments to asset accounts -increase (decrease)		-				
Adjustments to liability accounts -decrease (increase)		<del>-</del>				
Audited net capital	\$	519,336				
Reconciliation of the Unaudited Computation of Excess Net Capital Requirement to the Audited Computation of Excess Net Capital Requirement						
Unaudited Excess Net Capital	\$	406,302				
Adjustments to asset accounts- increase (decrease)		-				
Adjustments to liability accounts-decrease (increase)						
Audited Excess Net Capital	\$	406,302				

FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT

**DECEMBER 31, 2009** 

Phillips & Associates, CPAs, P.C.