10	035448	'S ECOMMISSION 20549	OMB APPROVAL OMB Number: 3235-0123 Expires: February 28, 2010
ANN	UAL AUDITE FORM X-1 PART II	A-5 ()	Estimated average burden hours per response 12.00 SEC FILE NUMBER 8-13891
Information Required of Securities Exchange		lers Pursuant to Se	
<b>Securities Exchan</b> REPORT FOR THE PERIOD BEGINNING	01/01/09		
· · · · · · · · · · · · · · · · · · ·	MM/DD/YY		MM/DD/YY

#### A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: First Investors Corporation

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

Raritan Plaza 1

Edison

(No. and Street)

110 Fieldcrest Avenue

no. and Succey

NJ

(State)

08818 (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT William Lipkus (73)

(732) 855-5774 (Area Code - Telephone Number)

**OFFICIAL USE ONLY** 

FIRM I.D. NO.

#### **B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Tait, Weller & Baker LLP

(City)

(Name - if individual, state last, first, middle name)

1818 Market Str	reet, Suite 2400 Philadelphia	PA	19103
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		ې تر	
Certified	Public Accountant		ing and the second s
D Public A	ccountant	, tops	n na slavet
Accounta	ant not resident in United States or any of its possession	ons. MAK	012010
	FOR OFFICIAL USE ONL	Y Washi	Igton, DC
			21

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

I, <u>William Lipkus</u> , swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of First Investors Corporation , as of December 31 , 20 09 \_\_\_\_, are true and correct. I further swear (or affirm) that

neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

M

Signature

### Chief Financial Officer

Title

ANTONIETTE GALLITANO NOTARY PUBLICOF NEW JERSEY Contriétion Éxples 10/15/2013

This report \*\* contains (check all applicable boxes):

(a) Facing Page.

(b) Statement of Financial Condition.

Notary Public

- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (1) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# TAIT, WELLER & BAKER LLP

Certified Public Accountants

#### **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

#### Board of Directors and Stockholder First Investors Corporation New York, New York

We have audited the accompanying statement of financial condition of First Investors Corporation as of December 31, 2009, and the related statements of income (loss), changes in ownership equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Investors Corporation at December 31, 2009, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Pages 5, 6, 8, 9, 10, 11, 12 and 13 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Tait, Weller & Bahever

Philadelphia, Pennsylvania February 18, 2010

· · · · · · · · · · · · · · · · · · ·	I AILI			
ROKER OR DEALER First Inve	estors Corporation	n ·	N 2	
	STATEMENT OF FINAN	ICIAL CONDITION	<i>I</i>	
		as of (MM/DD/YY) SEC FILE NO	12/31/09 8-13891	98 Consolidated 198
	ASSET	· e		Unconsolidated 199
			llowabla	Tatal
	Allowat		llowable	Total
Cash	<sup>2</sup> \$ <u>6,254,496</u>	200	9	6,254,496 750
Cash segregated in compliance with federal and other regulations	3 030 477	210		3,030,477 760
Receivable from brokers or dealers and		210		5,050,477 700
clearing organizations:				
A. Failed to deliver:				
1. Includable in "Formula for Reserve				
Requirements"		220		
2. Other	11,870	230		11,870 770
B. Securities borrowed:				
1. Includable in Formula for Reserve		[·····]		
Requirements"		240		<b>[</b>
2. Other	····	250		780
C. Omnibus accounts:				
<ol> <li>Includable in "Formula for Reserve Requirements"</li> </ol>		260		
2. Other		270		790
D. Clearing organizations:				
1. Includable in Formula for Reserve				
Requirements"		280		
2. Other	50,398	290		50,398 800
E. Other	···	300 \$	<b>550</b> %	810
Receivables from customers:				
A. Securities accounts:	550 927			
1. Cash and fully secured accounts		310	560	
2. Partly secured accounts     3. Unsecured accounts			570	
B. Commodity accounts		330	580	
C. Allowance for doubtful accounts		335 (	) 590	550,827 820
Receivables from non-customers:	······································	╡ <sub>╋┙┥╾┍</sub> ┍┚╵╺┻╼╼╴╷╷╷┑╴╷┑╴╖╖╼╼╼╼		
A. Cash and fully secured accounts	1,852,296	340		
B. Partly secured and unsecured accounts		350	600	1,852,296 830
Securities purchased under agreements			, <b>-</b>	
to reself	···	<b>360 *</b>	605	840
Securities and spot commodities owned,				
at market value:				
A. Bankers acceptances, certificates of		370		
deposit and commercial paper B. U.S. and Candaian government	•••	310		
obligations		380		
C. State and municipal government				
obligations		390		
D. Corporate obligations	-	400		ана. Ал
				OMIT PENNIES

BROKER OR DEALER First Inve	estors	s Corporation	ı		as of 12	2/31/09	· .
		STATEMENT OF FIN	ANCIAL CONDIT	TION			
		ASS	<u>ETS</u>				
		Allow	able	Non-Allowable		<u>Total</u>	
E. Stocks and warrants	9	\$	410				
F. Options			420	• • •			
G. Arbitrage	•••••		422				
H. Other securities		12,678,575	424		10		
I. Sport commodities			430		\$ 12,6	578,575	850
Securities owned not readily marketable:				·	_ `		
A. At Cost 🕯 \$	130	• • • • • • • • • • • • • • • • • • •	440 \$	610			860
Other investments not readily marketable:							
A. At Cost \$	140			e	-		
B. At estimated fair value	····		450	620	]		870
<ol><li>Securities borrowed under subordination</li></ol>							
agreements and partners' individual and							
capital securities accounts, at market value:				1			
A. Exempted							
	150			<b></b>			
B. Other \$	160 <b>1</b> 0		460	630	J		880
<ol> <li>Secured demand notes-</li> </ol>							
market value of collateral:							
A. Exempted							
securities \$	170				-		
B. Other\$	180		470	640			890
2. Memberships in exchanges:							
A. Owned, at market							
value\$	190				_		
B. Owned at cost				650	J		
C. Contributed for use of company,					_		
at market value			12	660	]		900
3. Investment in and receivables from affiliates,							
subsidiaries and associated partnerships			480	402 670	14	402	910
<ol> <li>Property, furniture, equipment, leasehold</li> </ol>				· · · ·			
improvements and rights under lease							
agreements:							
At cost (net of accumulated depreciation							<b></b>
and amortization)			490	534,758 680		534,758	920
5. Other Assets:				<u>_</u>	-		
A. Dividends and interest receivable			500	690			
B. Free shipments			510	700			
C. Loans and advances				,722,417 710			
D. Miscellaneous	I		حتد ليتقتعا	,105,454 720		327,871	930
5. TOTAL ASSETS		24,428,939	540 13\$ 5	,363,031 740	\$ _29,	<u>791,970</u>	940

OMIT PENNIES

as of 12/31/09 First Investors Corporation BROKER OR DEALER STATEMENT OF FINANCIAL CONDITION LIABILITIES AND OWNERSHIP EQUITY (continued) A.I. Non-A.I. Total Liabilities\* Liabilities\* **Liabilities** 17. Bank loans payable: A. Includable in "Formula for Reserve 1030 \$ 1240 \$ 1460 Requirements" ..... 1040 \$ 1250 \$ 1470 B. Other..... 1480 1260 18. Securities sold under repurchase agrement.... 19. Payable to brokers or dealers and clearing organizations: A. Failed to receive: 1. Includable in "Formula for Reserve 1,723,411 1490 1050 1270 Requirements" ..... 2.427.634 1280 1500 1060 2. Other..... B. Securities loaned: 1. Includable in "Formula for Reserve 1510 Requirements" ..... 1070 1290 1520 1080 2. Other..... C. Omnibus accounts: 1. Includable in "Formula for Reserve 1090 1530 Requirements" ..... 1095 1300 1540 2. Other..... D. Clearing organizations: 1. Includable in "Formula for Reserve 1550 1100 Requirements" ..... 1560 1310 1105 2. Other ..... 1320 1570 1110 E. Other: ..... 20. Payable to customers: A. Securities accounts-including free credits 241,654 1580 1120 950 1590 1130 1330 B. Commodities accounts ..... 21. Payable to non customers: 1600 1340 1140 A. Securities accounts ..... 1150 1350 1610 B. Commodities accounts ..... 22. Securities sold not yet purchased at market value-including arbitrage 1620 1360 960 of .....\$ 23. Accounts payable and accrued liabilities and expenses: 1630 1160 A. Drafts payable ..... 260,416 1640 1170 B. Accounts payable ..... 1650 1180 C. Income taxes payable ..... 1370 1660 D. Deferred income taxes ..... 20 6,977,280 1670 E. Acrued expenses and other liabilities ..... 1190 3,395,992 1380 1680 1200 F Other .....

OMIT PENNIES

\*Brokers or Dealers electing the alternative net capital requirement method need not complete these columns.

as of 12/31/09 **BROKER OR DEALER** First Investors Corporation STATEMENT OF FINANCIAL CONDITION LIABILITIES AND OWNERSHIP EQUITY (continued) Non-A.I. A.L Liabilities\* Liabilities\* Total **Liabilities** 24. Notes and mortgages payable: 1210 1690 A. Unsecured ..... \$ 1390 B. Secured ..... 1211 1700 25 25.-Liabilities subordinated to claims of general creditors: 1400 1710 A. Cash borrowings: .. 970 1. from outsiders 24\$ 2. Includes equity subordination (15c3-1(d)) of ..... \$ 980 1410 1720 B Securities borowings, at market value 990 from outsiders \$ C. Pursuant to secured demand note 1420 1730 collateral agreements 27 1000 1. from outsiders \$ 2. Includes equity subordination (15c3-1(d)) 1010 of ..... \$ D. Exchange memberships contributed for 1430 use of company, at market value ..... 1740 26 E. Accounts and other borrowings not 1440 1750 1220 qualified for net capital purposes ..... 1230 1450 1760 26. TOTAL LIABILITIES \$ 15,026. \$ **Ownership Equity** 1770 27. Sole Proprietorship 1020 28. Partnership-limited partners ..... \$ \$ 1780 29. Corporation: A. Preferred stock 1791 .000 1792 B. Common stock C. Additional paid-in capital 1793 1794 D. Retained earnings 1795 Ε. Total \_\_\_\_\_ Less capital stock in treasury 1796 F. 1800 TOTAL OWNERSHIP EQUITY .....\$ 58 30. 765, [4, 29,791,970 TOTAL LIABILITIES AND OWNERSHIP EQUITY ...... \$ 1810 31.

OMIT PENNIES

\*Brokers or Dealers electing the alternative net capital requirement method need not complete these columns.

ROKER OR DEALER First Investo	rs Corporation		as	of <u>12/31/09</u>
	COMPUTATION OF NET CAPITA	IL.		
Total ownership equity from Statement of Financial Condito	on - Item 1800		\$	14,765,583 3
Deduct Ownership equity not allowable for Net Capital				1 3
Total ownership equity qualified for Net Capital		•••••		14,765,583 3
Add: A. Liabilities subordinated to claims of general creditors a	allowable in computation of net capital	•		3
B. Other (deductions) or allowable credits (List)				3
Total capital and allowable subordinated liabilities			\$	14,765,583 3
Deductions and/or charges:				
A. Total nonallowable assets from	¢	5 363 031	3540	
Statement of Financial Condition (Notes B and C) 1. Additional charges for customers' and	······································	5,505,051	3340]	
non-customers' security accounts	\$	Γ	3550	
2. Additional charges for customers' and	•			
non-customers' commodity accounts			3560	
B. Aged fail-to-deliver			3570	
1. Number of items	29 3450			
C. Aged short security differences-less reserve of	\$ 3460 30	Г	3580	
number of items			0000	
D. Secured demand note deficiency		Γ	3590	
E. Commodity futures contracts and spot commodities	_	_		
- proproetary capital charges		000 000	3600	
F. Other deductions and/or charges			3610 3615	
G. Deductions for accounts carried under Rule 15c3-1(a) H. Total deductions and/or charges	(6), (a)(7) and (c)(2)(x)			( 5,583,031 )3
Other additions and/or allowable credits (List)	·			30
Net capital before haircuts on securities positions			\$	9,182,552 3
Haircuts on securities: (computed, where applicable, pursu	uant to 15c3-1(f)):	. –		
A. Contractual securities committments			3660	
B. Subordinated securities borrowings	······		3670	
<ul> <li>C. Trading and investment securities:</li> <li>1. Bankers' acceptances, certificates of deposit and</li> </ul>	commercial paper	[	3680	
2. U.S. and Canadian government obligations			3690	
3. State and municipal government obligations		-	3700	
4. Corporate obligations			3710	
5. Stocks and warrants			3720	
6. Options			3730 3732	
<ol> <li>7. Arbitrage</li> <li>8. Other securities</li> </ol>	¥		3734	
U. UIIGI SCULINGS			3650	
D. Undue Concentration			3736	( 253,572)
D. Undue Concentration			J . •	( <u>253,572</u> )]37 8,928,980 [37

There were no material differences between the audited Focus report and the unaudited filed Focus report.

as of 12/31/09 **BROKER OR DEALER** First Investors Corporation COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Part A 

 11. Minimum net capital required (6%% of line 19)
 \$

 12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement
 \$

 3756 3758 3760 
 14. Excess net capital (line 10 less 13)
 \$

 15. Excess net capital at 1000% (line 10 less 10% of line 19)
 35\$
 3770 3780 **COMPUTATION OF AGGREGATE INDEBTEDNESS** 3790 17. Add: 3800 B. Market value of securities borrowed for which no equivilent value is paid or credited ......\$ 3810 C. Other unrecorded amounts (List) .......\$ 3820 \$ 18. Deduct: Adjustment based on deposits in Special Reserve Bank Accounts (15c3-1(c)(1)(vii)) ......\$ 3820 \$ 3830 3838 3840 20. Percentage of aggregate indebtedness to net capital (line 19 ÷ by lne 10) ...... % 3850 3853

#### COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

#### Part B

22. 2% of combined aggregate debt items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3 prepared as of date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits			3870
23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)	. \$	250,000	3880
24. Net capital requirement (greater of line 22 or 23)	\$	250,000	3760
25. Excess net capital (line 10 less 24)	\$	8,678,980	3910
26. Percentage of Net Capital to Aggregate Debits (line 10 + by line17 page 8)	%		3851
27. Percentage of Net Capital, after anticipated capital withdrawals, to Aggregate Debits			
(line 10 less item 4880 page 11 ÷ by line 17 page 8)	%		3854
<ul> <li>28. Net capital in excess of the greater of:</li> <li>A. 5% of combines aggregate debit items or \$120,000</li> </ul>			3920

#### **OTHER RATIOS**

#### Part C

29. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)	. %	3860
30. Options deductions/Net Capital ratio (1000% test) total deductions exclusive of liquidating equity under		
Rule 15c3-1(a)(6), (a)(7) and (c)(2)(x) ÷ Net Capital	. %	3852

#### NOTES:

(A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:

1. Minimum dollar net capital requirement , or

2. 6<sup>2</sup>/<sub>3</sub>% of aggregate indebtedness or 2% of aggregate debits if alternative method is used.

(B) Do not deduct the value of securities borrowed under subordination agreements or secured demand notes covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets

(C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

## PART II - FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT

BI	ROKER OR DEALER First Investors Corporation	For the period (MMDDYY) from $\frac{381}{10}$			3933
L		Number of months included in this stater	nent	12	3931
		F INCOME (LOSS)			
RE	VENUE				
1.	Commissions:		•		DOOL
	a. Commissions on transactions in listed equity securities executed on an exchange	ange	\$	100 760	3935
	b. Commissions on transactions in exchange listed equity securities executed o	ver-the-counter		102,762	3937
	c. Commissions on listed option transactions			25 202	3938
	d. All other securities commissions			35,303	3939
_	e. Total securities commissions		40	138,065	3940
2.	Gains or losses on firm securities trading accounts				2041
	a. From market making in over-the-counter equity securities		<u></u>	••••	3941
	1. Includes gains or (losses) OTC market making in exchange listed equity				3944
	b. From trading in debt securities	•••••••••••••••••••••••••••••••••••••••			3944
	c. From market making in options on a national securities exchange				3949
	d. From all other trading		•••	······	3950
~	e. Total gains or (losses)	•••••••••••••••••••••••••••••••••••••••	•••		[ 3330]
3.	Gains or losses on firm securities investment accounts	423	Ē		
	a. Includes realized gains (losses)				
	b. Includes unrealized gains (losses)		_		3952
,	c. Total realized and unrealized gains (loses)	······	4	1	3955
4.	Profits or (losses) from underwriting and selling groups				10000
-	a. Includes underwriting income from corporate equity securities		_		3960
5.	Margin interest			42,660,109	3970
6.	Revenue from sale of investment company shares				3975
	Fees for account supervision, investment advisory and administrative services	••••••		••••••••••••••••••••••••••••••••••••••	3980
8.	Revenue from research services		•••		3990
9.	Commodities revenue Other revenue related to securities business		 •	16 601	3985
				<u>61.798</u>	3995
11.	Other revenue		 ¢	42 876 573	4030
12.	I otal revenue		Ψ	42,010,015	1 4000
FY	PENSES				
13	Registered representative's compensation		\$	32,101,014	4110
14	Clerical and administrative employees' expenses			6,347,561	4040
15	Salaries and other employment costs for general partners, and voting stockholder	officers			4120
	a. Includes interest credited to General and Limited Partners capital accounts		0	· · · · · · · · · · · · · · · · · · ·	
16	Floor brokerage paid to certain brokers (see definition)				4055
17	Commissions and clearance paid to all other brokers (see definition)		4	3	4145
18	Clearance paid to non-brokers (see definition)				4135
	Communications			2,013,261	4060
20	Occupancy and equipment costs	· · · · · · · · · · · · · · · · · · ·		4,937,025	4080
21	Promotional costs	· · · · · · · · · · · · · · · · · · ·		3,363,587	4150
22	Interest expense		••	2,413	4075
	a. Includes interest on accounts subject to subordination agreements		0		
23	Losses in error account and bad debts			85,330	4170
	Data processing costs (including service bureau service charges)		4	523,015	4186
25.	Non-recurring charges			- <u> </u>	4190
26.	Regulatory fees and expenses			350,835	4195
27	Other expenses			(2,641,306)	4100
28.	Total expenses		\$	47,082,735	4200
	TINCOME			(1 200 100)	
29.	Income (loss) before Federal income taxes and items below (Item 12 less Item 28	3)		(4,206,162) (1,438,000)	4210
30.	Provision for Federal income taxes (for parent only)				4220
31.	Equity in earnings (losses) of unconsolidated subsidiaries not included above		·· 4	5	4222
	a. After Federal income taxes of		B		1021
32.	Extraordinary gains (losses)			<u></u>	4224
	a. After Federal income taxes of		9		100-1
33.	Cumulative effect of changes in accounting principles		••	10 700 100	4225
34.	Net income (loss) after Federal income taxes and extraordinary items		\$	(2,768,162)	4230
MC	NTHLY INCOME		*	N / A	4044
35	Income (current month only) before provision for Federal income taxes and extract	ordinary items	\$	N/A	4211

REQUIRTEMENTS 5c3-3 Notes) 241,654 1,723,411	4340 4350 4360		
Notes) 241,654	4350		
241,654	4350		
	4350		
	4350		
	4350		
	4360		
	4370		
	4380		
	4390		
-	4400		
1,079	4410		
	4420		
	4425		
	\$	1,966,144	443
	4440		
	4440		
	4450	•	
·	14400		
	4465		
			447
		{	) 447
		<b></b>	447
			<b></b>
•••••••			448
		1,966,144	449
			450
f reporting period		3,030,477	451
		(960,000)	450
		(800,000)	452
	۴	2 170 477	450
			4530
••••••		1/4/10	
·			
	-		
4334	]		
	of reporting period	4450 4460 4465 4465 4469 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	$ \begin{array}{c}                                     $

There were no material differences between the audited Focus report and the unaudited filed Focus report.

BROKER OR DE	ALER First	Investors	Corporation		as of	12/31/0	9
L			FOR DETERMINATION OF RESERVE R Ker-dealers under Rule 15c3-3 (			·····	
EXEMPTIVE PRO							
			the section upon which such exemption is t				
A. (k)(1)	\$2,500 capital category a	as per Rule 15c3-1				N/A	4550
B. (k)(2)(A)	"Special Account for t	the Exclusive Benefit (	of customers" maintained			N/A	4560
			nother broker-dealer on a fully disclosed ba				
	clearing firm \$1			43	35	N/A	4570
D. (k)(3) —	Exempted by order of the	Commission			····		4580
1. Customer (for which	instructions to reduce to	d excess margin secu possession or contr	rities not in the respondent's possesion or o ol had been issued as of the report date) but e specified under Rul 15c3-3. Notes A and l	t for which the required		None	4586
						None	4587
2. Customer been issu	s' fully paid securities an ed as of the report date, e	d excess margin secu excluding items arisin	rities for which instructions to reduce posse g from "temporary lags which result from ne	ession or control had not ormal business operation	s"		
						None	4588
A. Numb	per of items	••••••			53	None	4589
			to the state of th	tion or control of		ON	IT PENNIES
-			ne requirement to maintain physical possess				
			been tested and are functioning in a manne		B4 No		4585
fulfill the	requirements of Rule 150	3-3		A 43	NU		4303

#### NOTES

- A-Do not include in item one customers' fully paid and excess margin securities required by Rule 15c3-3 to be in possession or control but for which no action was required by the respondent as of the report date or required action was taken by respondent with the time frames specified under Rule 15c3-3.
- B-State separately in response to items one and two whether the securities reported in response thereto were subsequently reduced to possession or control by the respondent.
- C---Be sure to include in item two only items not arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.
- D—Item two must be responded to only with report which is filed as of the date selected for the broker's or dealer's annual audit of financial statements, whether or not such date is the end of a calendar quarter. The response to item two should be filed within 60 calendar days after such date, rather than with the remainder of this report. This information may be required on a more frequest basis by the Commission or the designated examining authority in accordance with Rule 17a-5(a)(2)(iv).

Reconciliation with company's computation - excess as reported in company's Part II Focus Report was not materially different than this computation.

PART II

\_\_\_\_

OKER OR DEALER First Investors Corporation	as of <u>12/31/09</u>
SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN S	EGREGATION
CUSTOMER'S REGULATED COMMODITY FUTURES ACCO	UNTS
REGATION REQUIREMENTS	
Net ledger balance:	N ( A
A. Cash	
B. Securities (at market)	
Net unrealized profit (loss) in open futures contracts traded on a contract market	
Exchange traded options:	
A. Add: Market Value of an open option contracts purchased on a contract market	
B. Deduct: Market Value of an open option contracts granted (sold) on a contract market	
Net equity (deficit) (total of 1, 2 and 3)	
Add accounts liquidating to a deficit and accounts with debit balances with no open trades	
Amount required to be segregated (total of 5 and 4)	
Deposited in segregated funds bank accounts: A. Cash	
B. Securities representing investments of customers' fund (at market)	
C. Securities held in particular customers or option customers in lieu of cash (at market)	100
Margin on deposits with clearing organizations of contract markets:	710
A. Cash	
B. Securities representing investments of customers' fund (at market)	
C. Securities held in particular customers or option customers in lieu of cash (at market)	
Settlement due from (to) clearing organizations of contract markets	
Exchange traded options:	713
A. Add: Unrealized receivables for option contracts purchased on contract markets	
B. Deduct: Unrealized obligations for option contracts granted (sold) on contract markets	
Net equities with other FCMs	
Segregated funds on hand:	
A. Cash	
B. Securities representing investments of customers' funds (at market)	
C. Securities held for particular customers in lieu of cash (at market)	711
Total amount in segregation *total of 7 through 12)	
Excess (insufficiency) funds in segregation (13 minus 6)	

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BROKER OR DEALER

#### ALER First Investors Corporation

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as of 12/31/09
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Type of Proposal Withdrawal or Accrual See below for code to enter	X	ler or Contributor	Insider or Outsider? (In or Out)		cted in the computa Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	(MME Withdra Matu Da	DYY) awal or urity	Expect to Renew (Yes or No
460	0 N/A	4601		4602 \$		4603	4604	46
461	0	4611		4612		4613	4614	46
462	0	4621		4622		4623	4624	46
463	0	4631		4632		4633	4634	46
464	0	4641	• •	4642		4643	4644	46
465	0	4651		4652		4653	4654	46
466	0	4661		4662		4663	4664	46
467	0	4671		4672		4673	4674	46
468	0	4681		4682		4683	4684	46
469	n	4691		4692		4693	4694	46

**OMIT PENNIES** 

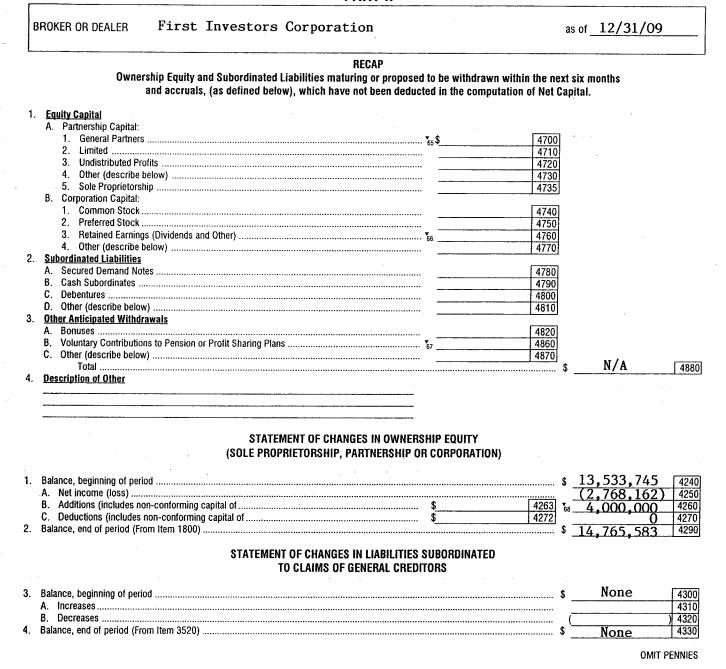
\* To agree with the total on Recap (Item No. 4880)

Instructions: Detail Listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c)(2(iv)), which could be required by the lender on demand or in less than six months.

WITHDRAWAL CODE:	DESCRIPTIONS
1.	Equity Capital
2.	Subordinated Liabilities
3.	Accruais
4.	15c3-1(c)(2)(iv) Liabilities

### FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT Capital Withdrawals

PART II



BRO	KER OR DEALER First	Investors (	Corporation			as of _	12/31/09	
1 14			NANCIAL AND OPER/	TIONAL DAT		4 <u>.</u>		
1. IVI Δ	lonth end total number of stock record breaks long	preaks unresolved over	r three business days	۴	Valuation	[[[000]]	<u>Number</u>	1.000
B.	breaks short	•••••••		······ \$		4890	····	4900
2. Is	the firm in compliance with Rule 17a-1	3 regarding periodic c	ount and verification	····· 72 Ψ		4510 74		4920
of	securities positions and locations at le	ast once in each calen	dar quarter?					
	heck one)				Yes X	4930	No	4940
3. Pe	ersonnel employed at end of reporting p	eriod:					( ) F	
A.	Income producing personnel	• • • • • • • •				······ <u> </u>	695	4950
D. C	Non-income producing personnel (al Total	l otner)	·····	•••••••		······	90	4960
4. Ac	ctual number of tickets executed during	current month of renov	ting period				785	4970 4980
5. Nu	inber of corrected customer confirmation	ons mailed after settler	nent date		•••••••••••••••••••••••••••••••••••	·····	1,379	4980
							· · · · · · · · · · · · · · · ·	14550
			Debit				Credit	
		No. of Items	(Short Value)		No. of Items		(Long Value)	
6 14	nov differences		<b>^</b>	[5040]	г			
7 Se	oney differences curity suspense accounts	59 5000	\$ \$	5010		5020 75\$ 5060 \$		5030
8. Se	curity difference accounts	5080		5090		5060 \$ 5100 \$		5070
9. Co	mmodity suspense accounts	5120	\$	5130		5140 \$		5150
10. Op	en transactions with correspondents	dd	· · · · · · · · · · · · · · · · · · ·			<u> </u>		10100
	er brokers, clearing organizations,							
	positories and interoffice and inter-							
	mpany accounts which could result							
	a charge — unresolved amounts over calendar days	5160	¢	5170	Г	5180 \$		[ [ [ ] ]
	nk account reconcilliations — unresolv		Ψ			5100 \$	· · · · · · · · · · · ·	5190
	ounts over 30 calendar days		1\$	5210 73	Г	5220 \$		5230
	en transfers over 40 calendar days,			//3		······································		1)
	confirmed	5240	\$	5250	[	5260 \$		5270
	nsactions in reorganization accounts	[ 5999]	•		-			
	over 60 calendar days		\$	5290		5300 76\$		5310
14. 100	al	5320	\$	5330		5340 \$		5350
			No. of Items		Leger Amount		Market Value	
15 Fail	ed to deliver 11 business days or longe	er (21 Rusiness						
Day	s or longer in the case of Municipal Se	curities)		5360 \$		5361		5362
16. Fail	ed to receive 11 business days of long	er (21 business					·····	1.0002
Day	s or longer in the case of Municipal Se	curities)		5363 \$	[	5364		5365
7. Sec	urity concentrations (See instructions i	n Part I):						
A.	Proprietary positions	·····			•••••	§	····-	5370
D. 8 Tota	Customers' accounts under Rule 15c3 al of personal capital borrowings due w	rðithin siv monthe		•••••	••••••	\$		5374
9. Max	timum haircuts on underwriting commit	ments during the perio	d	••••••	•••••••••••••••••••••••••••••••••••••••			5378 5380
0. Plan	ned capital expenditures for business a	expansion during next s	six months			\$		5382
1. Liab	ilities of other individuals or organization	ons quaranteed by resp	ondent			\$		5384
2. Leas	se and rentals payable within one year						437,000	5386
	regate lease and rental commitments p							
	Gross						,346,000	5388
D.	Net	•••••••	•••••	•••••••		\$		5390

**OMIT PENNIES** 

### STATEMENT OF CASH FLOWS

#### Year ended December 31, 2009

#### DECREASE IN CASH AND CASH EQUIVALENTS

Cash flows from operating activities Commissions and fees received – net Other revenue Investment income received Cash paid to suppliers and employees Cash deposited to segregated trust account Income taxes refunded	\$ 5,875,629 1,349,660 48,348 (15,033,705) (2,306,600) 1,607,000
Net cash used for operating activities	(8,459,668)
Cash flows from investing activities Capital expenditures Net cash used for investing activities	<u>(5,790)</u> (5,790)
Cash flow from financing activities Advances to parent and affiliates Capital contributions	273,825 4,000,000
Net cash provided by financing activities	4,273,825
Net decrease in cash and cash equivalents	(4,191,633)
Cash and cash equivalents Beginning of year End of year	<u>23,124,704</u> \$_18,933,071
End of year	<u>\$10,755,071</u>

#### DISCLOSURE OF ACCOUNTING POLICY

For cash flow purposes, investments in money market funds of \$12,678,575 included in "Other Securities" are considered to be cash equivalents.

### STATEMENT OF CASH FLOWS – (Continued)

### Year ended December 31, 2009

#### RECONCILIATION OF NET LOSS TO NET CASH USED FOR OPERATING ACTIVITIES

Net loss	\$ (2,768,162)
Adjustments to reconcile net loss to net cash used for operating activities	
Depreciation and amortization – fixed assets Amortization of deferred sales commissions Provision for deferred income taxes	135,040 765,868 169,000
(Increase) decrease in Receivable from dealers Receivable from customers Receivable from Funds – shares redeemed Salesmen's advances – net Prepaid expenses and miscellaneous receivables Cash and cash equivalents segregated under federal regulations Deferred sales commissions	(11,870) (188,459) 543,407 (424,037) 62,387 (2,306,600) (576,821)
Increase (decrease) in Payable for securities purchased Payable to dealers Accrued commissions payable Accounts payable – suppliers Accrued expenses and other liabilities	(4,723,480) 1,626,597 (97,055) (278,844) (386,639)
Net cash used for operating activities	<u>\$_(8,459,668</u> )

#### NOTES TO FINANCIAL STATEMENTS

#### December 31, 2009

#### (1) SIGNIFICANT ACCOUNTING POLICIES

#### **DESCRIPTION OF BUSINESS**

First Investors Corporation (the "Company"), a wholly-owned subsidiary of First Investors Consolidated Corporation ("FICC"), is engaged in business as a broker-dealer primarily for the First Investors family of mutual funds ("Funds") and First Investors insurance products.

#### ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reported period. Actual results could differ from those estimates.

#### FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amounts of cash and cash equivalents, accounts receivable, accounts payable, and other liabilities approximate fair value because of the short maturity of these items.

#### CASH EQUIVALENTS

The Company considers all investments in money market funds to be cash equivalents.

#### SUBSEQUENT EVENTS

Subsequent events after the balance sheet date through the date that the financial statements were available for issuance, February 18, 2010, have been evaluated in the preparation of the financial statements.

#### **CREDIT RISK**

In the normal course of business, the Company's customer activities involve the execution and settlement of customer transactions. These activities may expose the Company to risk of loss in the event the customer is unable to fulfill its contracted obligations, in which case the Company may have to purchase or sell financial instruments at prevailing market prices. Any loss from such transactions is not expected to have a material effect on the Company's financial statements.

#### SECURITIES AND BROKERAGE TRANSACTIONS

Securities and brokerage transactions are recorded on a trade date basis with related commission income and expenses also recorded as of the trade date.

#### LEASEHOLD IMPROVEMENTS AND EQUIPMENT

Leasehold improvements and equipment are recorded at cost. Depreciation and amortization are provided on a straight-line basis over the estimated useful life of the asset, ranging from 5 to 15 years, or the remaining life of the lease.

#### **NOTES TO FINANCIAL STATEMENTS – (Continued)**

#### December 31, 2009

#### SALES COMMISSIONS

Sales commissions paid on sales of "A" shares of the Funds and other investment companies are charged to operations when paid. Sales commissions paid on sales of "B" shares of the Funds are charged to deferred sales commissions and amortized over four years. Early withdrawal charges on "B" shares of the Funds received by the Company from redeeming shareholders reduce unamortized deferred sales commissions first, with any remaining amount recorded in income. For the year ended December 31, 2009, amortization of deferred sales commissions for the following four years are as follows: 2010 - \$507,000; 2011 - \$342,000; 2012 - \$198,000; and 2013 - \$61,000.

#### **DISTRIBUTION PLANS**

Pursuant to separate underwriting agreements with the Funds, the Company is entitled to commissions on the sale of shares of the Funds in an amount ranging from one percent to six and one-quarter percent of the amount received on the sales. In addition, under separate distribution plans adopted under Rule 12b-1 of the Investment Company Act of 1940 for each Fund, the Company receives distribution and service fees ranging from .25% to 1.00% of the Fund's average daily net assets. The distribution fees are intended to cover the cost of distributing the Fund shares, including cost of sales promotion and office expenses. The service fees provide for servicing or maintenance of shareholder accounts, including payments to registered representatives who provide ongoing servicing to such accounts. Distribution fees are recorded in income or as a reduction of expenses when earned. For 2009, \$8,373,000 of distribution fees were received from the Funds and recorded as a reduction to selling expenses.

#### **INCOME TAXES**

The Company files consolidated federal and certain state income tax returns with its parent and certain other wholly-owned subsidiaries of the parent. It is the policy of the parent to allocate the applicable federal taxes (benefits) to each subsidiary on a separate return basis. As a result, the Company's operating loss was utilized by the parent and subsidiaries on the consolidated tax return and the company received a refund of income taxes.

The Company's method of accounting for income taxes conforms to Accounting Standards Codification ("ASC") 740, "Income Taxes", formerly known as Statement of Financial Accounting Standards No. 109, "Accounting For Income Taxes". This method requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the financial reporting basis and tax basis of assets and liabilities. Management has analyzed the Company's tax positions and has concluded that no liability for unrecognized tax benefits should be recorded related to uncertain tax positions taken on federal, state and local income tax returns for open years (2006 - 2008) or expected to be taken on the Company's 2009 tax return.

#### **NOTES TO FINANCIAL STATEMENTS – (Continued)**

#### December 31, 2009

### (2) CASH AND CASH EQUIVALENTS SEGREGATED UNDER FEDERAL REGULATIONS

At December 31, 2009, cash and cash equivalents of approximately \$3,030,000 were segregated in a special reserve bank account for the benefit of customers under Rule 15c3-3 of the Securities and Exchange Act of 1934. The minimum amount required was approximately \$1,966,000.

#### (3) RELATED PARTIES

The Company and certain wholly-owned subsidiaries of its parent share office space and data processing facilities. The Company is charged its proportionate share of expenses based on space occupied and usage of the data processing facilities. Additionally, the Company charges certain of its affiliates for management, office space and other services based upon time allocated to the management and operation of the affiliate and space occupied. During 2009, the Company charged certain of its affiliates approximately \$4,368,000 for management and other services. The Company purchased approximately \$2,545,000 of data processing services and approximately \$784,000 of office space during 2009.

The Company also receives commissions and fees on the sale of various life insurance products from an affiliated life insurance company. For 2009, these commissions and fees amounted to approximately \$5,262,000.

In addition to the outstanding advances between the Company and its affiliates, the Company also had approximately \$6,072,000 deposited in an account of an affiliated federal savings bank, and approximately \$12,679,000 invested in First Investors mutual funds, principally in the money market funds, at December 31, 2009.

The Company is dependent on capital contributions from FICC. In 2009, a capital contribution of \$4,000,000 was received from FICC.

#### (4) **PROFIT-SHARING PLAN**

The Company is a sponsoring employer in a profit-sharing plan covering all of its eligible employees and those of other wholly-owned subsidiaries of its parent. Contributions to the plan are determined annually by the Board of Directors. In addition, the Company is a sponsoring employer in a 401(k) savings plan covering all of its eligible employees and those of other wholly-owned subsidiaries of its parent whereby employees may voluntarily contribute a percentage of their compensation with the Company matching a portion of the contributions of certain employees. The amount contributed by the Company in 2009 was not material. For 2009, the Company charged operations approximately \$289,000 for its portion of the contribution to the profit-sharing plan.

#### **NOTES TO FINANCIAL STATEMENTS – (Continued)**

#### December 31, 2009

#### (5) LEASES

The Company leases office space under terms of various lease agreements, certain of which are cancelable at the end of specified time periods and others which are non-cancelable, expiring at various times through 2015. Total rent expense, including amounts charged from affiliates and net of amounts charged to affiliates, was approximately \$4,007,000. The minimum annual rental commitments relating to leases in effect as of December 31, 2009, exclusive of taxes and other charges by lessors subject to escalation clauses, are as follows:

<b>6</b> .010	<b>**</b>
2010	\$2,437,000
2011	1,916,000
2012	1,436,000
2013	1,134,000
2014	387,000
2015 and thereafter	36,000
	<u>\$7,346,000</u>

#### (6) LITIGATION

The Company is a defendant in a number of lawsuits involving claims for damages of the type normally associated with the Company's business. Management is of the opinion that such lawsuits will not have any material effect on the Company's financial position or results of operations.

#### (7) NET CAPITAL REQUIREMENTS

As a registered broker-dealer, the Company is subject to the Uniform Net Capital Rule 15c3-1 under the Securities Exchange Act of 1934. Under the alternative method permitted by this Rule, required net capital shall not be less than 2% of aggregate debit items arising from customer security transactions. At December 31, 2009, the Company had net capital of approximately \$8,929,000 or an excess of approximately \$8,679,000, over net capital required of \$250,000.

#### (8) INCOME TAXES

The provision (benefit) for income taxes consists of the following:

Current	
Federal	\$(1,613,000)
State and local	6,000
	(1,607,000)
Deferred	
Federal	146,000
State and local	23,000
	169,000
Total	<u>\$(1,438,000</u> )

#### NOTES TO FINANCIAL STATEMENTS – (Continued)

#### December 31, 2009

The difference between the statutory federal tax rate and the effective tax rate in the financial statements results from the paying of minimum state income taxes in certain jurisdictions.

Deferred tax liabilities (assets) are comprised of the following:

Accrued expenses	\$ (248,000)
Depreciation	(17,000)
Deferred sales commissions	(126,000)
Deferred compensation	(760,000)
	<u>\$(1,151,000</u> )

# TAIT, WELLER & BAKER LLP

Certified Public Accountants

#### **REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5**

#### Board of Directors and Stockholder First Investors Corporation New York, New York

In planning and performing our audit of the financial statements of First Investors Corporation (the "*Company*") as of and the year ended December 31, 2009 in accordance with auditing standards generally accepted in the United States of America, we considered its internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the Company's financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we consider relevant to the objectives stated in Rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e); (2) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13; (3) in complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining effective internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Board of Directors and Stockholder First Investors Corporation Page Two

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2009, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Tait, Weller Stahn UP

Philadelphia, Pennsylvania February 18, 2010