



UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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Section

SEC FILE NUMBER

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PART III

OCT 29 2010

Washington, DC **FACING PAGE** Information Required of Brokers and Dealers Pursuant to Sec110 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING Q	9/01/2009 MM/DD/YY	AND ENDIN	G <u>08/31/2010</u>
			MANAGOTT
A. RE	GISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: WESTHO	FF, CONE AND HO	LMSTEDT	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	25502 FIRM I.D. NO.		
500 YGNACIO VALLEY ROAD, SU	ITE 380		
	(No. and Street)		
WALNUT CREEK	CA		94596
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER ANTHONY E. CONE (925) 472-874		REGARD TO THIS	S REPORT
			(Area Code – Telephone Number)
B. ACC	OUNTANT IDENTI	FICATION	
INDEPENDENT PUBLIC ACCOUNTANT wh	ose opinion is contained in	this Report*	
CROPPER ACCOUNTANCY CORPORATION	ON		
	individual, state last, first,	, middle name)	
2977 YGNACIO VALLEY ROAD, #460	WALNUT CREEK	CA	94598
(Address) (City)	(State)	(Zip Code)
CHECK ONE:			
X Certified Public Accountant			
☐ Public Accountant			
Accountant not resident in United St	ates or any of its possession	ns.	
FC	R OFFICIAL USE OF	NLY	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I, ANTHONY E CONE		ONY E CONE	, swear (or affirm) that, to the best of	
my knowledge and belief the accompanying financial statement and s		wledge and belief the accompanying financial statemen	at and supporting schedules pertaining to the firm of	
WE	STHO	OFF, CONE AND HOLMSTEDT, A CALIFORNIA CORPORA	ΠΟΝ , as	
			, are true and correct. I further swear (or affirm) that	
			per or director has any proprietary interest in any account	
		ed solely as that of a customer, except as follows:		
O.u.		bu solely as and of a customer, except as follows.		
NO	EXC	EPTIONS		
			An Money 4 Con	
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			Semulure	
		. /	Title	
x x x x x C	(a) (b) (c) (d) (e) (f) (g) (h) (i)	Statement of Changes in Financial Condition. Statement of Changes in Stockholders' Equity or Part Statement of Changes in Liabilities Subordinated to Computation of Net Capital. Computation for Determination of Reserve Requirementation Relating to the Possession or Control Records.	JEFFREY BOSCH MANDAP Commission # 1708900 Notary Public - California Contra Costa County My Comm. Expires Dec 5, 2010 Mers' or Sole Proprietors' Capital. Claims of Creditors. Lents Pursuant to Rule 15c3-3. Equirements Under Rule 15c3-3.	
x □	(j)	A Reconciliation, including appropriate explanation o		
X	(l)	An Oath or Affirmation.		
		A copy of the SIPC Supplemental Report. (SEE SEPA		
X	(n)	A report describing any material inadequacies found t audit.	o exist or found to have existed since the date of the previous	

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

TO THE COMMISSIONER OF CORPORATION OF THE STATE OF CALIFORNIA VERIFICATION FORM PURSUANT TO RULES 260.241.2(b) and 350.535(b)

(Executed Within the State of California)

I, Anthony E. Cone, certify under penalty of perjury, that I have read the foregoing and annexed financial report and supporting schedules and know the contents thereof; that the same are true and correct to my best knowledge and belief; and that neither the license nor any partner, officer, or director thereof have any proprietary interest in any account classified solely as that of a customer.

Executed this	John	day of	October	, 2010
at Walnut Creek California				

Anthony E. Cone

Westhoff, Cone and Holmstedt

WESTHOFF, CONE AND HOLMSTEDT (A California Corporation)

Financial Statements and Supplementary Information Year Ended August 31, 2010

TABLE OF CONTENTS

	Page No.
Independent Auditors' Report	1
Statement of Financial Condition	2
Statement of Operations	3
Statement of Changes in Stockholders' Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6 - 8
Supplementary Data Schedule 1 - Computation of Net Capital Under Rule 15c3-1	9
Independent Auditors' Report on Internal Control Structure Required by SEC Rule 17A-5	10 - 11

Cropper Accountancy Corporation

Certified Public Accountants

2977 Ygnacio Valley Road, #460 Walnut Creek, California 94598

Tel: (925) 932-3860 Fax: (925) 932-3862

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Westhoff, Cone and Holmstedt Walnut Creek, California

We have audited the accompanying statement of financial condition of Westhoff, Cone and Holmstedt as of August 31, 2010 and the related statements of operations, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Westhoff, Cone and Holmstedt as of August 31, 2010 and the results of their operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17A-5 of the Securities and Exchange. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cropper accountancy Corporation

Walnut Creek, CA October 25, 2010

(A California Corporation)
Statement of Financial Condition
August 31, 2010

ASSETS

ASSETS:		
Cash and cash equivalents	\$	237,779
Deposit with clearing broker-dealer		127,826
Accounts receivable - underwriting		236,380
Remarketing fees receivable		236,771
Other receivables		98
Prepaid expenses and deposits		5,155
Furniture and equipment, net of accumulated depreciation of \$3,073		10,372
TOTAL ASSETS	<u>\$</u>	854,381
LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES:		
Accounts payable and accrued liabilities	\$	650,072
Income taxes payable		3,136
Deferred income tax liability		2,400
Total liabilities		655,608
SHAREHOLDERS' EQUITY:		
Common stock - no par value; authorized 100,000 shares;		
issued and outstanding, 27,735 shares		27,735
Retained earnings		171,038
Total shareholders' equity		198,773
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$</u>	854,381

(A California Corporation) Statement of Operations Year Ended August 31, 2010

REVENUES: 1,069,537 Underwriting 1,189,951 Remarketing fees 919 Interest and dividends 44,375 Other 2,304,782 Total revenues **OPERATING EXPENSES:** 1,542,446 Compensation and benefits 451,618 Commissions paid to other broker-dealers 24,434 Communications 94,564 Occupancy 94,766 **Promotional** 5,803 Regulatory fees Professional services and other 46,212 19,648 Deal expenses 2,279,491 Total operating expenses 25,291 INCOME BEFORE INCOME TAXES **INCOME TAX EXPENSE:** 8,700 Current (1,000)Deferred Total income tax expense 7,700

NET INCOME

The accompanying notes are an integral part of these financial statements.

17,591

(A California Corporation) Statement of Changes in Stockholders' Equity Year Ended August 31, 2010

Year	Engea	August	31, 2010

	Comm	on Sto	ck]	Retained			
	# Shares		Amount		Earnings		Total	
BALANCES, BEGINNING OF YEAR	27,735	\$	27,735	\$	153,447	\$	181,182	
NET INCOME					17,591	\$_	17,591	
BALANCES, END OF YEAR	27,735	\$	27,735	\$	171,038	\$	198,773	

(A California Corporation)
Statement of Cash Flows
Year Ended August 31, 2010

CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$	17,591
Adjustments to reconcile net income to	Ψ	17,571
cash provided by operating activities:		
Depreciation		4,114
Changes in operating accounts:		7,117
Receivable from broker-dealer		9,076
Accounts receivable - underwriting		(236,380)
Remarketing fees receivable		(230,380) $(21,257)$
Other receivables		(21,237) (21)
Prepaid expenses and deposits		4,313
Accounts payable and accrued liabilities		270,659
Income taxes payable		2,786
Deferred income tax liability		(1,000)
· · · · · · · · · · · · · · · · · · ·		
Net cash used in operating activities		49,881
CASH FLOWS FROM INVESTING ACTIVITIES -		
Purchases of furniture and equipment		(3,188)
NET DECREASE IN CASH AND CASH EQUIVALENTS		46,693
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		191,086
CASH AND CASH EQUIVALENTS, END OF YEAR	<u>\$</u>	237,779
SUPPLEMENTARY CASH FLOW INFORMATION:	e e	C 000
Income taxes paid	\$	6,000

The accompanying notes are an integral part of these financial statements.

WESTHOFF, CONE AND HOLMSTEDT (A California Corporation)

Notes to Financial Statements Year Ended August 31, 2010

1. General Information and Summary of Significant Accounting Policies

The Company

Westhoff, Cone and Holmstedt (the "Company") was incorporated October 2, 1989 and began business as a broker-dealer in November 1989. The Company is registered as a broker and dealer in securities under the Securities Exchange Act of 1934. It transacts trades in stocks and bonds through brokers on a "fully-disclosed" basis and is a member of Financial Industry Regulatory Authority (FINRA).

The Company's primary business is to underwrite municipal securities.

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting wherein income is recognized as earned and expenses are recognized when incurred.

Furniture and Equipment

Furniture and equipment are recorded at cost. Depreciation is provided over the estimated useful lives of the assets.

Securities Transactions

Transactions are recorded on the accrual basis of accounting (i.e. trade date basis).

Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by management.

Income Taxes

The Company provides taxes on those due currently and those deferred to future periods as of the date of the financial statements, utilizing currently enacted tax laws and rates. Deferred tax expenses or benefits are recognized in the financial statements for the changes in deferred tax liabilities or assets between years. The deferred income tax liability of \$2,400 is due to differences in the timing of deducting depreciation expense and other prepaid expenses.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(A California Corporation)

Notes to Financial Statements Year Ended August 31, 2010

2. Income Taxes

The following is a summary of the income taxes for the year ended August 31, 2010:

	Year	Ended			
	August 31, 2010		Combined		
				Current	
	State	Federal	Liability	Provision	
Net income before taxes	\$ 25,291	\$ 25,291			
Adjustments:					
Depreciation – financial statements	4,114	4,114			
Depreciation – tax returns	(7,984)	(3,254)			
Non-deductible expenses	13,057	13,057			
Prepaid expenses deducted - prior	4,314	4,314			
California tax paid	-	(2,000)			
Taxable income	38,792	41,522			
Tax thereon	3,429	6,228	9,657	9,657	
Adjust prior year provisions	(18)	8	(10)	(957)	
Less: declaration payments applied	(2,511)	(4,000)	(6,511)	•	
Accounts payable at year end	\$ 900	\$ 2,236	\$ 3,136	\$ 8,700	

In addition, a deferred tax liability of \$2,400 has been accrued on differences in the timing of deductions (primarily depreciation).

3. Net Capital Requirements

As a registered broker and dealer in securities, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1).

The Company's ratio of aggregate indebtedness to net capital as defined in the Uniform Net Capital Rule was 3.58 to 1 at August 31, 2010. Aggregate indebtedness and net capital change from day to day. However, the ratio is not to exceed 15 to 1.

As of August 31, 2010, the Company had net capital as defined of \$183,246 which is compared to the minimum requirement of \$100,000.

4. Exemption from Rule 15c3-3

The Company is exempt from certain provisions of Rule 15c3-3 since it places securities transactions on a "fully-disclosed" basis with clearing broker-dealers and carries no margin accounts, promptly transmits all customer funds, delivers all customer securities and will not otherwise hold funds or securities of customers.

WESTHOFF, CONE AND HOLMSTEDT (A California Corporation)

Notes to Financial Statements Year Ended August 31, 2010

5. Lease Commitments

The Company entered in a lease agreement to rent its new office space for a term of five years commencing November 2008. The following is the remaining commitment of minimum rents by fiscal year ending in October 2114:

Fiscal Year	Minimum	No. of
August 31	Obligation	Months
2011	\$63,260	12
2012	64,753	12
2013	66,385	12
2014	11,110	2

6. Concentration of Credit Risk

As of August 31, 2010, the Company has \$237,779 deposited in a money market account with Wells Fargo Bank. This amount is not protected by deposit insurance through the Federal Deposit Insurance Corporation, and, therefore, could result in a loss if Wells Fargo Bank could not meet its deposit obligations.

In accordance with Statement of Financial Accounting Standards No. 157 by the Financial Accounting Standards Board (FASB), fair values of cash investments and deposits are entirely categorized as level 1 (quoted prices in active markets).

7. Pension Plan

In 2002, the Company established a defined contribution pension and profit sharing and salary deferral plan. The Company may make a discretionary contribution to the plan. Eligible employees of the Company may also elect to participate in a salary tax deferral plan. For the year ended August 31, 2010, the Company contributed \$21,070 to the profit-sharing plan.

8. Subsequent Events

Management has evaluated subsequent events through October 25, 2010, the date on which the financial statements were available to be issued.

(A California Corporation)

Schedule 1 - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

August 31, 2010

Shareholders' equity		\$ 198,773
Non-allowable assets and charges against net capital:		
Prepaid expenses and deposits		5,155
Furniture and equipment		10,372
		15,527
Net capital, as defined		183,246 (A)
Minimum requirement of net capital		100,000
Excess of net capital over requirement		\$ 83,246
Aggregate indebtedness:		
Total liabilities		<u>\$ 655,608</u> (B)
Ratio of aggregate indebtedness to net capital (B/A)		3.58 to 1
Reconciliation of computation of net capital from FOCUS Part II (to audited amounts.	(A) as submitted by Company	
	Aggregate	
	Net Capital Indebtedness	Ratio
Amounts originally submitted by Company	\$ 179,746 \$ 476,108	2.65 to 1
Decrease in income tax liabilities	3,500 (3,500)	
Increase in accrued liability - gross	(183,000) 183,000	
Increase in fees receivable - gross		
Net capital, as adjusted	<u>\$ 183,246</u>	3.58 to 1

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Certified Public Accountants

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Tel: (925) 932-3860 Fax: (925) 932-3862

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17A-5

To the Board of Directors of Westhoff, Cone and Holmstedt Walnut Creek, California

In planning and performing our audit of the financial statements and supplementary schedule of Westhoff, Cone and Holmstedt (the Company), for the year ended August 31, 2010, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exceptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *significant* deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at August 31, 2010 to meet the commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission and other regulatory bodies which rely on Rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended for and should not be used for any other purpose.

Cropper accountancy corporation

October 25, 2010

Cropper Accountancy Corporation

Certified Public Accountants

SEC Mail Processing Section

OCT 29 ZUIU

Washington, DC

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2977 Ygnacio Valley Road, #460 Walnut Creek, California 94598

Tel: (925) 932-3860 Fax: (925) 932-3862

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Board of Directors Westhoff, Cone and Holmstedt Walnut Creek, California

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended August 31, 2010, which were agreed to by Westhoff, Cone and Holmstedt (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., (FINRA) and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Management of Westhoff, Cone and Homstedt is responsible for its compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash entries, noting no differences.
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended August 31, 2010, as applicable, with the amounts reported in Form SIPC-7 for the year ended August 31, 2010, noting no differences.
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be an expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Cropper accountancy Corporation

CROPPER ACCOUNTANCY CORPORATION

Walnut Creek, CA October 25, 2010

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

(33-REV 7/10)

For the fiscal year ended <u>August 31</u>, 20 <u>10</u> (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. N purp	lame of Member, address, Designated Examining poses of the audit requirement of SEC Rule 17a-	j Authority, 1934 Act registration no. 5:	and month in which fiscal year ends fo
	8-041760 FINRA AUG Westhoff Cone + Holmste	11/4/1989 requires correction, ple	rmation shown on the mailing label pase e-mail any corrections to indicate on the form filed.
	500 Ygnacib Vally Rd, St	e 386 Name and telephone n	umber of person to contact
ı	Walnut Creek, CA 945	respecting this form.	
	- Wallet	<u>Stephen</u>	Kinkade 415-225-0488
2. <i>F</i>	A. General Assessment (item 2e from page 2)		s <u>4629</u>
Ε	3. Less payment made with SIPC-6 filed (exclude	interest)	(
	3/24/10 Date Paid		,
C	C. Less prior overpayment applied		. (
	D. Assessment balance due or (overpayment)		2759
Е	E. Interest computed on late payment (see instr	uction E) fordays at 20% per	annum
F	F. Total assessment balance and interest due (o	or overpayment carried forward)	<u>\$ 2759</u>
G	 PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above) 	\$ <u>2,75</u>	?
F	H. Overpayment carried forward	\$()
3. S -	Subsidiaries (S) and predecessors (P) included in	n this form (give name and 1934 Act a	registration number):
pers that	SIPC member submitting this form and the son by whom it is executed represent thereby all information contained herein is true, correct complete.	Westher (Name of Gr	Conc + Holmsted+ Gaution Partnership or other organization) (Authorized Signature)
Date	ed the 12 th day of October, 20 10	- Finan	
This for a	s form and the assessment payment Is due 60 a period of not less than 6 years, the latest 2	days after the end of the fiscal ye years in an easily accessible plac	ar. Retain the Working Copy of this form e.
<u>~</u>	Dates:		
REVIEWER	Postmarked Received	Reviewed	
IEVI	Calculations	Documentation	Forward Copy
ပ	Exceptions:		
SIP	Disposition of exceptions:		
		1	

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning Sept., 20 and ending <u>Kug 31</u> Eliminate cents Item No. 2 304 782 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030) 2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. (2) Net loss from principal transactions in securities in trading accounts. (3) Net loss from principal transactions in commodities in trading accounts. (4) Interest and dividend expense deducted in determining item 2a. (5) Net loss from management of or participation in the underwriting or distribution of securities. (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities. (7) Net loss from securities in investment accounts. Total additions 2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products. (2) Revenues from commodity transactions. (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with 451.618 securities transactions. (4) Reimbursements for postage in connection with proxy solicitation. (5) Net gain from securities in investment accounts. (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date. (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue 1.762 related to the securities business (revenue defined by Section 16(9)(L) of the Act). (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C): (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960). Enter the greater of line (i) or (ii) Total deductions 2d. SIPC Net Operating Revenues 629 2e. General Assessment @ .0025 (to page 1, line 2.A.)

	WESTHOFF, CONE AND HOLMSTEDT
FI	NANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION
	YEAR ENDED AUGUST 31, 2010
	(WITH AUDITORS' REPORT THEREON)
	Cropper Accountancy Corporation Certified Public Accountants