

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL				
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hours per respon				

SEC FILE NUMBER

8- 29236

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIO	OD BEGINNING_	October 1, 2009	AND ENDING	September 30, 2010
	<u> </u>	MM/DD/YY		MM/DD/YY
	A. REG	ISTRANT IDENTIF	ICATION	
VAME OF BROKER-DEA	LER: Grigsby	& Associates, Inc.		OFFICIAL USE ONLY
DDRESS OF PRINCIPAL	L PLACE OF BUSI	NESS: (Do not use P.O.	Box No.)	FIRM I.D. NO.
46	ARNELLA BROA	(1) and Street)	94104	
City) ₁₀₅	My Comm. Exp. Oct. 22.	(State)		(Zip Code)
IAME AND TELEPHONE William Chin		RSON TO CONTACT IN	REGARD TO THIS R (415) 392-480	
				(Area Code - Telephone Number)
	B. ACCC	DUNTANT IDENTIF	ICATION	
NDEPENDENT PUBLIC	ACCOUNTANT wi	nose opinion is contained	in this Report*	
Breard & Associates In				
		Name – if individual, state last,	first, middle name)	
9221 Corbin Avenue,	Suite 170	Northridge	CA	91324
(Address)	-	(City)	(State)	(Zip Code)
HECK ONE:				
🛛 Certified Pub	lic Accountant			
Public Accou	ntant			
☐ Accountant no	ot resident in Unite	d States or any of its poss	sessions.	
		OR OFFICIAL USE	DNLY	
	<u> </u>			
Claims for exemption from t ust be supported by a staten	he requirement that nent of facts and circ	the annual report be cover zumstances relied on as the	ed by the opinion of an e basis for the exemption	independent public accountant n. See Section 240/17a-\$12(2)
SEC 1410 (06-02)	miormation cont	ns who are to respond ained in this form are not lisplays a currently valid (required to reconned	NOV 2 6 2010
				106

AD 08

OATH OR AFFIRMATION

I, <u>Calvin B. Grigsby</u>	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying Grigsby & Associates, Inc.	ng financial statement and supporting schedules pertaining to the firm of
of September 30	, 20 10 are true and correct. I further swear (or affirm) that
neither the company nor any partner, prop classified solely as that of a customer, exce	prietor, principal officer or director has any proprietary interest in any account
Antibala	
tate of (May) 1710	all's D
County of	fore me this 2 day Signature
and swom (of annined) to be	Duproved to me on Mind of CEO
ne basis of satisfactory evidence to be	e person(x) who Title
ppeared before me.	
Notary Public	DARNELLA BROADEN
	COMM. # 1909829
This report ** contains (check all applicated (a) Facing Page.	ole boxes):
☒ (a) Facing Page.☒ (b) Statement of Financial Condition.	My Comm. Exp. Oct. 22, 2014
(c) Statement of Income (Loss)	
(d) Statement of Changes in Cash Flow	NS
	ders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilitie	s Subordinated to Claims of Creditors.
(g) Computation of Net Capital.(h) Computation for Determination of	F December December 1
_ `´ •	f Reserve Requirements Pursuant to Rule 15c3-3. ssion or Control Requirements Under Rule 15c3-3.
_ `'	opriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the
	f the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	ited and unaudited Statements of Financial Condition with respect to methods of
consolidation.	
(I) An Oath or Affirmation.	Danier
(m) A copy of the SIPC Supplemental (n) A report describing any material in	Report. adequacies found to exist or found to have existed since the date of the previous audi
— (ii) A report describing any material in	adequaties found to exist of found to have existed since the date of the previous and

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Grigsby & Associates, Inc. and Subsidiary
Report Pursuant to Rule 17a-5 (d)
Financial Statements
For the Year Ended September 30, 2010





Independent Auditor's Report

Board of Directors Grigsby & Associates, Inc. and Subsidiary:

We have audited the accompanying statement of financial condition of Grisby & Associates, Inc. and Subsidiary (the Company) as of September 30, 2010, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Grigsby & Associates, Inc. and Subsidiary as of September 30, 2010, and the results of its income and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Breard & Associates, Inc.

Certified Public Accountants

Oakland, California November 24, 2010

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Grigsby & Associates, Inc. and Subsidiary Statement of Financial Condition September 30, 2010

Assets

Cash and cash equivalents	\$	276,885
Deposit with clearing organization		100,256
Accounts receivable		66,750
Marketable securities, at market value		126,295
Equipment and furniture, net		23,839
Municipal bonds owned, at market valule		15,273
Receivable from related parties		3,286,423
Deposits		18,065
Other assets		59,939
Total assets	\$	3,973,725
Liabilities and Stockholders' Equity		
Liabilities		
Accounts payable and accrued expenses	\$	213,410
Payable to related party		3,381
Income taxes payable		87,147
Liabilities subordinated to claims of general creditors		115,114
Total liabilities		419,052
Commitments and contingencies		
Stockholders' equity		
Common stock, no par value, 100,000 shares authorized,		
1,050 shares issued and outstanding		31,500
Additional paid-in capital		3,283,540
Retained earnings		239,633
Total stockholders' equity		3,554,673
Total liabilities and stockholders' equity	<u>\$</u>	3,973,725

The accompanying notes are an integral part of these financial statements.

Grigsby & Associates, Inc. and Subsidiary Statement of Income For the Year Ended September 30, 2010

Revenues

Commissions	\$	804,064
Underwriting fees		2,676,846
Interest income		18,288
Net dealer inventory and investment gains (losses)		(316)
Other income		5,118
Total revenues		3,504,000
Expenses		
Employee compensation and benefits		1,315,823
Underwriting		234,195
Communications		52,382
Interest		14,836
Occupancy expense		153,357
Taxes, licenses, & Fees		53,395
Other operating expenses		1,286,067
Total expenses		3,110,055
Net income (loss) before income tax provision		393,945
Income tax provision		25,769
Net income (loss)	<u>\$</u>	368,176

Grigsby & Associates, Inc. and Subsidiary Statement of Changes in Liabilities Subordinated to the Claims of General Creditors For the Year Ended September 30, 2010

		Amount
Balance at September 30, 2009	\$	145,114
Increase: Issuance of subordinated notes		115,114
Decrease: Payment of subordinated notes	_	(145,114)
Balance at September 30, 2010	\$	115,114

Grigsby & Associates, Inc. and Subsidiary Statement of Changes in Stockholders' Equity For the Year Ended September 30, 2010

	_	ommon Stock	Additional Paid-in Capital	Ac	Retained Earnings cumulated Deficits)	Total
Balance at September 30, 2009	\$	30,000	\$ 3,517,596	\$	(128,543)	\$ 3,419,053
Return of capital			(272,556)			(272,556)
Debt conversion		1,500	38,500		-	40,000
Net income (loss)					368,176	368,176
Balance at September 30, 2010	\$	31,500	\$ 3,283,540	<u>\$</u>	239,633	\$ 3,554,673

Grigsby & Associates, Inc. and Subsidiary Statement of Cash Flows

For the Year Ended September 30, 2010

Cash flow	from	operating	activities:
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Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: Depreciation expense \$7,160 Conversion of Debt to Equity 40,000 Net change in securities, not readily marketable (10,213) (Increase) decrease in assets: Deposit with clearing organization 6 Accounts receivable 990,594 Marketable securities, at market value 10,530 Deposits 3,347 Other assets 80,214 Increase (decrease) in liabilities: Accounts payable and accrued expenses (50,087) Payable to related party (40,000) Income taxes payable (23,330) Total adjustments (13,276) Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) operating activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital Cash and cash equivalents provided by (used in) financing activities (115,607) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net cash and cash equivalents at beginning of year (332,492) Cash and cash equivalents at end of year (276,885) Supplemental disclosure of cash flow information: Cash paid during the year for: Interest (\$4,850 1,600)	Net income (loss)			\$ 368,176
Depreciation expense	Adjustments to reconcile net income (loss) to net			
Conversion of Debt to Equity 40,000 Net change in securities, not readily marketable (10,213) (Increase) decrease in assets: Deposit with clearing organization 6 Accounts receivable 90,594 Marketable securities, at market value 10,530 Deposits 3,347 Other assets 80,214 Increase (decrease) in liabilities: Accounts payable and accrued expenses (50,087) Payable to related party (40,000) Income taxes payable (23,330) Total adjustments 108,221 Net cash and cash equivalents provided by (used in) operating activities Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (15,607) Cash and cash equivalents provided by (used in) financing activities (15,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year 392,492 Cash and cash equivalents at end of year 392,492 Cash paid during the year for: Interest \$4,850 Income taxes \$55,926	cash provided by (used in) operating activities:			
Net change in securities, not readily marketable (Increase) decrease in assets: Deposit with clearing organization Accounts receivable Marketable securities, at market value Deposits Other assets Accounts payable and accrued expenses Accounts payable and accrued expenses Payable to related party Income taxes payable Total adjustments Cash flow from investing activities: Purchase of equipment and furniture Purchase of receivable from related parties Cash flow from financing activities: Payements of liabilities subordinated to claims of general creditors Issuance of additional paid-in capital Net cash and cash equivalents provided by (used in) financing activities Net increase (decrease) in cash and cash equivalents Cash and cash equivalents provided by (used in) financing activities Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year Cash paid during the year for: Interest Income taxes \$ 4,850 Income taxes \$ 55,926	Depreciation expense	\$	7,160	
(Increase) decrease in assets: Deposit with clearing organization Accounts receivable Deposits Other assets Other assets Accounts payable and accrued expenses Accounts payable and accrued expenses Payable to related party Income taxes payable Total adjustments Cash flow from investing activities: Purchase of equipment and furniture Purchase of receivable from related parties Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors Payments of liabilities subordinated to claims of general creditors Net cash and cash equivalents provided by (used in) financing activities Net cash and cash equivalents provided by (used in) financing activities Net cash and cash equivalents provided by (used in) financing activities Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors Payments of liabilities subordinated to claims of general creditors Payments of liabilities subordinated to claims of general creditors Cash and cash equivalents provided by (used in) financing activities Payments of liabilities subordinated to claims of general creditors Cash and cash equivalents provided by (used in) financing activities Cash and cash equivalents at beginning of year Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year Cash and cash equivalents at end of year Supplemental disclosure of cash flow information: Cash paid during the year for: Interest Income taxes Supplemental disclosure of cash flow information:	Conversion of Debt to Equity		40,000	
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Accounts receivable 90,594 Marketable securities, at market value 10,530 Deposits 3,347 Other assets 80,214 Increase (decrease) in liabilities: Accounts payable and accrued expenses (50,087) Payable to related party (40,000) Income taxes payable (23,330) Total adjustments (23,330) Total adjustments (13,276) Purchase of equipment and furniture (13,276) Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year \$276,885 Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$4,850 Income taxes \$55,926	(Increase) decrease in assets:			
Marketable securities, at market value 10,530 Deposits 3,347 Other assets 80,214 Increase (decrease) in liabilities: 80,214 Accounts payable and accrued expenses (50,087) Payable to related party (40,000) Income taxes payable (23,330) Total adjustments 108,221 Net cash and cash equivalents provided by (used in) operating activities 476,397 Cash flow from investing activities: (13,276) Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: (289,448) Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year 276,885	Deposit with clearing organization		6	
Deposits	Accounts receivable		90,594	
Other assets 80,214 Increase (decrease) in liabilities: Accounts payable and accrued expenses (50,087) Payable to related party (40,000) Income taxes payable (23,330) Total adjustments (23,330) Total adjustments (108,221) Net cash and cash equivalents provided by (used in) operating activities 476,397 Cash flow from investing activities: Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net cash and cash equivalents at beginning of year (302,556) Cash and cash equivalents at beginning of year (392,492) Cash and cash equivalents at end of year (272,556) Supplemental disclosure of cash flow information: Cash paid during the year for: Interest (4,850) Income taxes (4,850) Income taxes (5,00,007) Interest (4,0000) Income taxes (5,00,007) Interest (4,0000) Income taxes (5,00,007) Interest (4,0000) Intere	Marketable securities, at market value		10,530	
Increase (decrease) in liabilities: Accounts payable and accrued expenses (50,087) Payable to related party (40,000) Income taxes payable (23,330) Total adjustments (23,330) Total adjustments (108,221) Net cash and cash equivalents provided by (used in) operating activities 476,397 Cash flow from investing activities: Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year (392,492) Cash and cash equivalents at end of year (276,885) Supplemental disclosure of cash flow information: Cash paid during the year for: Interest (4,850) Income taxes (5,0,26)	Deposits		3,347	
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Payable to related party Income taxes payable (23,330) Total adjustments 108,221 Net cash and cash equivalents provided by (used in) operating activities 476,397 Cash flow from investing activities: Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year \$276,885 Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$4,850 Income taxes \$55,926	Increase (decrease) in liabilities:			
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Net cash and cash equivalents provided by (used in) operating activities Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year (392,492) Cash and cash equivalents at end of year (392,492) Cash paid during the year for: Interest (4,850) Income taxes (5,926)	Income taxes payable		(23,330)	
Cash flow from investing activities: Purchase of equipment and furniture (13,276) Purchase of receivable from related parties (276,172) Net cash and cash equivalents provided by (used in) investing activities (289,448) Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year \$276,885 Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$4,850 Income taxes \$55,926	Total adjustments			 108,221
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Purchase of receivable from related parties	Cash flow from investing activities:			
Net cash and cash equivalents provided by (used in) investing activities Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year \$276,885 Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$4,850 Income taxes \$55,926	Purchase of equipment and furniture		(13,276)	
Cash flow from financing activities: Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year \$276,885 Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$4,850 Income taxes \$55,926	Purchase of receivable from related parties		(276,172)	
Payments of liabilities subordinated to claims of general creditors (30,000) Issuance of additional paid-in capital (272,556) Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year \$276,885 Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$4,850 Income taxes \$55,926	Net cash and cash equivalents provided by (used in) investing a	ctivi	ties	(289,448)
Payments of liabilities subordinated to claims of general creditors Issuance of additional paid-in capital Net cash and cash equivalents provided by (used in) financing activities Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year Supplemental disclosure of cash flow information: Cash paid during the year for: Interest Interest Income taxes (302,556) (115,607) (115,607) (272,556) (115,607) (392,492) (492) (493) (594) (493) (595) (695) (696) (796) (797) (796) (797) (797) (797) (797) (798)	Cash flow from financing activities:			
Net cash and cash equivalents provided by (used in) financing activities (302,556) Net increase (decrease) in cash and cash equivalents (115,607) Cash and cash equivalents at beginning of year 392,492 Cash and cash equivalents at end of year \$276,885 Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$4,850 Income taxes \$55,926			(30,000)	
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year Supplemental disclosure of cash flow information: Cash paid during the year for: Interest Interest Income taxes \$ 4,850 \$ 55,926	Issuance of additional paid-in capital		(272,556)	
Cash and cash equivalents at beginning of year Cash and cash equivalents at end of year Supplemental disclosure of cash flow information: Cash paid during the year for: Interest Income taxes \$ 4,850 \$ 55,926	Net cash and cash equivalents provided by (used in) financing a	ectivi	ities	 (302,556)
Cash and cash equivalents at end of year Supplemental disclosure of cash flow information: Cash paid during the year for: Interest Income taxes \$ 4,850 \$ 55,926	Net increase (decrease) in cash and cash equivalents			(115,607)
Supplemental disclosure of cash flow information: Cash paid during the year for: Interest \$ 4,850 Income taxes \$ 55,926	Cash and cash equivalents at beginning of year			 392,492
Cash paid during the year for: Interest \$ 4,850 Income taxes \$ 55,926	Cash and cash equivalents at end of year			\$ 276,885
Interest \$ 4,850 Income taxes \$ 55,926	Supplemental disclosure of cash flow information:			
Interest \$ 4,850 Income taxes \$ 55,926	Cash paid during the year for:			
	Interest	\$	4,850	
The accompanying notes are an integral part of these financial statements		\$,	

The accompanying notes are an integral part of these financial statements.

Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General

Grigsby & Associates, Inc. and Subsidiary was incorporated in 1981, and registered as a broker/dealer under the Securities and Exchange Act of 1934 in April, 1983. Grigsby & Associates, Inc. and Subsidiary (the "Company") is a fully disclosed broker/dealer whereby it does not hold customer funds or securities. The Company is a member of the Financial Industry Regulatory Authority ("FINRA"), the Municipal Rule Making Board ("MSRB"), and the Securities Investor Protection Corporation ("SIPC").

The consolidated financial statements include the accounts of Grigsby & Associates, Inc. (the "Parent") and Grigsby Branford Capital Partners (the "Subsidiary"), a wholly-owned subsidiary, All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company is engaged in business as a securities broker-dealer, which provides several classes of services, including underwriting fees, financial advisory fees, remarketing agents, and secondary trading.

Under its membership agreement with FINRA and pursuant to Rule 15c3-3(k)(2)(ii), the Company conducts business on a fully disclosed basis and does not execute or clear securities transactions for customers. Accordingly, the Company is exempt from the requirement of Rule 15c3-3 under the Securities Exchange Act of 1934 pertaining to the possession or control of customer assets and reserve requirements.

Summary of Significant Accounting Policies

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

For purposes relating to the statement of cash flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than three months, that are not held for sale in the ordinary course of business.

Accounts receivable are stated at face amount with no allowance for doubtful accounts. An allowance for doubtful accounts is not considered necessary because probable uncollectible accounts are immaterial.

Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(Continued)

Accounts receivable are stated at face amount with no allowance for doubtful accounts. An allowance for doubtful accounts is not considered necessary because probable uncollectible accounts are immaterial.

Advertising and marketing costs are expensed as incurred. For the year ended September 30, 2010 the Company included \$5,621 of these in other operating expense.

Securities transactions and related commission revenues and expenses are recorded on a settlement date basis. Accounting principles generally accepted in the United States of America require transactions to be recorded on a trade date basis, however there is no material difference between trade date and settlement date for the Company. Mutual funds and annuities income are recognized when earned.

The Company has adopted FASB ASC 320, Investments — Debt and Equity Securities. As such, marketable securities held by the Company are classified as trading securities and stated at their fair market value based on quoted market prices. Realized gains or losses from the sale of marketable securities are computed based on specific identification of historical cost. Unrealized gains or losses on marketable securities are computed based on specific identification of recorded cost, with the change in fair value during the period included in income.

Equipment and furniture are stated at cost. Repairs and maintenance to these assets are charged to expense as incurred; major improvements enhancing the function and/or useful life are capitalized. When items are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gains or losses arising from such transactions are recognized.

The Company accounts for its income taxes in accordance with FASB ASC 740, Income Taxes. This standard requires the establishment of a deferred tax asset or liability to recognize the future tax effects of transactions that have not been recognized for tax purposes, including taxable and deductible temporary differences, as well as net operating loss and tax credit carryforwards. Deferred tax expenses or benefits are recognized as a result of the changes in the assets and liabilities during the year.

Note 2: DEPOSIT WITH CLEARING ORGANIZATION

The Company has a brokerage agreement with Southwest Securities Corporation ("Clearing Broker") to carry its account and the accounts of its clients as customers of the Clearing Broker. This Clearing Broker has custody of the Company's cash balances which serve as collateral for any amounts due to the Clearing Broker as well as collateral for securities sold short or securities purchased on margin. Interest is paid monthly on these cash deposits at the average overnight repurchase rate. The balance at September 30, 2010 was \$100,256.

Note 3: MARKETABLE SECURITIES, AT MARKET VALUE

Marketable securities, at market value consist of corporate stocks. As discussed in Note 1, marketable securities held by the Company are classified as trading securities and stated at their fair market value based on quoted market prices. At September 30, 2010 these securities are carried at their fair market value of \$126,295. The accounting for the mark-to-market on proprietary trading is included in the Statement of Income as net investment gains of \$10,530.

Note 4: EQUIPMENT AND FURNITURE, NET

Equipment and furniture are recorded net of accumulated depreciation and summarized by major classifications as follows:

Equipment and furniture	Useful Life \$ 242,494 5-7
	242,494
Less: accumulated depreciation	(218,655)
Equipment and furniture, net	\$ 23,839

Depreciation expense for the year ended September 30, 2010, was \$7,160.

Note 5: INCOME TAXES

The provision for income tax expense (benefit) is composed of the following:

	 Current	Deferred		 Total
Federal	\$ -	\$	-	\$ -
State	 25,769		-	 25,769
Total income tax expense (benefit)	\$ 25,769	\$		\$ 25,769

Note 5: INCOME TAXES (Continued)

The current provision of \$25,769 for income taxes consists Federal, California, New York, Louisana, Alabama, Mississippi, Missouri, and Illinois tax for Grigsby & Associates, Inc. The Company also recognizes Alternative Minimum tax ("AMT"), which is included in this provision.

The Company has available at September 30, 2010, unused operating loss carry-forwards, which may be applied against future taxable income, resulting in a deferred tax asset of approximately \$256,209, that expire as follows:

Expiration	Amount of		
during year	unused		
ended	operating loss		
September 30,	carry-forwards		
2020	\$ 124,152		
2121	516,527		
2022	141,443		
2023	399,388		
2024	370,639		
2026	155,910		
	\$ 1,708,059		

A 100% valuation allowance has been established against this asset since management cannot determine if it more likely than not that the asset will be realized.

Note 6: FAIR VALUE MEASUREMENT - ACCOUNTING PRONOUNCEMENT

On January 1, 2009, the Company adopted FASB ASC 820, Fair Value Measurements and Disclosures, which defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

Note 6: FAIR VALUE MEASUREMENT - ACCOUNTING PRONOUNCEMENT (Continued)

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 - Quoted prices in an active market for identical assets or liabilities;

Level 2 - Observable inputs other than Level 1, quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, and model derived prices whose inputs are observable or whose significant value drivers are observable;

Level 3 - Assets and liabilities whose significant value drivers are unobservable.

The following table presents the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of September 30, 2010.

<u>Assets</u>	Fair Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
Marketable securities, at market value	\$ 126,295	\$ 126,295	\$ -	- \$ -
Municipal bonds owned, at market value	15,273	15,273	· -	
	\$ 141,568	\$ 141,568	\$ -	- \$ -

<u>Liabilities</u>	Fair Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
Liabilities	\$	- \$	\$ -	\$ -
Total	\$	- \$ -	\$ -	\$ -

Note 7: MUNICIPAL BONDS OWNED, AT MARKET VALUE

Municipal bonds owned, at market value consist of municipal bonds the company has taken positions in. These positions are often short-term and subsidized by the clearing firm, often clearing in a few days. At September 30, 2010, the Company had municipal bond positions of \$15,273 with unrealized gain of \$10,214.

Note 8: RELATED PARTY TRANSACTIONS

The majority shareholder and president of the Company is also the sole stockholder and president of Fiscal Funding Co., Inc. ("Fiscal"). The Company paid certain expenses including legal and other administrative expenses on behalf of Fiscal. For the year ended September 30, 2010, Fiscal owes the Company \$2,692,398, which is included in Receivable from related parties on the Statement of Financial Condition. The receivable is unsecured and non-interest bearing. If interest had been changed at current U.S. bank rates of approximately 0.15%, then the resulting income from operations would increase by \$4,037.

Receivable from related parties also consists of advances made to employees and officers. The advance made to an employee of \$3,577 is unsecured, non-interest bearing and due on demand. The advance to officers of \$590,448 includes \$8,616 of imputed interest at the Applicable Federal Rate of 1.94%.

Payable to related parties includes amounts due to the Company's officers.

It is possible that the terms of certain of the related party transactions are not the same as those that would result for transactions among wholly unrelated parties.

Note 9: SUBORDINATED LIABILITIES

The borrowings under subordinated agreements at September 30. 2010 are listed below

Liabilities subordinated to agreements:

Total	\$ 115,114
Interest at 12% due April 30, 2011	25,000
Interest at 8% due August 31, 2011	\$ 90,114

The interest expense for the year was \$12,059.

The subordinated borrowings are covered by agreements approved by FINRA (formerly the National Association of Securities Dealers, Inc. ("NASD")) and are thus available in computing net capital under the Securities and Exchange Commission's uniform net capital rule. To the extend that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

Note 10: PENSION PLAN

The Company maintains a defined contribution pension plan covering substantially all of the Company's employees. The Company contributes an amount equal to 10% of participant's compensation subject to a maximum contribution of \$15,000, per employee. For the year ended September 30, 2010, the Company contributed \$2,443 to the plan, which is included in employee compensation and benefits in the statement of Income.

Note 11: CONCENTRATIONS OF CREDIT RISK

The Company is engaged in various trading and brokerage activities in which counter-parties primarily include broker-dealers, banks, and other financial institutions. In the event counter-parties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counter-party or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counter-party.

Note 12: COMMITMENTS AND CONTINGENCIES

Commitments

In July 2009, the Company expanded its location and entered into a forty month lease for its San Francisco office space. In December 2009, the Company entered into a five (5) year lease for its New York office space. On March 3, 2008, the company entered into a three year lease for office space in Chicago. On April 15, 2008 the company entered into a lease agreement for office space in Louisiana. The lease expires April 14, 2011. These leases contain provisions for rent escalation based on increases in certain costs incurred by the lessor. Under these agreements total rent expense for the year ended September 30, 2010, was \$136,420, which is included in occupancy and equipment rental, in the statement of income.

At September 30, 2010, the minimum annual payments are as follows:

Year Ending September 30,	
2011	\$ 136,717
2012	117,257
2013	80,571
2014	69,400
2015	23,323
2016 & thereafter	 -
	 427,268

Contingencies

The Company maintains several bank accounts at financial institutions. These accounts are insured either by the Federal Deposit Insurance Commission ("FDIC"), up to \$250,000, or the Securities Investor Protection Corporation ("SIPC"), up to \$500,000. At times during the year ended September 30, 2010, cash balances held in financial institutions were in excess of the FDIC and SIPC's insured limits. The Company has not experienced any losses in such accounts and management believes that it has placed its cash on deposit with financial institutions which are financially stable.

Note 12: COMMITMENTS AND CONTINGENCIES (Continued)

Taxes

The Company made certain payments to individuals as independent contractors and accordingly, did not withhold payroll taxes from the amounts paid. The IRS may challenge this classification and require the company to remit the requisite employer payroll taxes and possibly employee taxes as well. In addition, the California Employment Development Department would follow any such finding by the IRS, exposing the Company to California payroll taxes as well.

Concentrations of Credit Risk

The Company invests in marketable securities, the value of which is subject to market conditions at any given time. The Company's accounts receivable are predominately from other broker/dealers.

Underwriting Commitments

In the normal course business, the Company enters into underwriting commitments. Transactions relating to such underwriting commitments that were open at September 30, 2009, were subsequently settled and had no material effect on the financial statement as of that date.

Note 13: RECENTLY ISSUED ACCOUNTING STANDARDS

The Financial Accounting Standards Board (the "FASB") issued a new professional standard in June of 2009 which resulted in a major restructuring of U.S. accounting and reporting standards. The new professional standard, issued as ASC 105 ("ASC 105"), establishes the Accounting Standards Codification ("Codification or ASC") as the source of authoritative accounting principles ("GAAP") recognized by the FASB. The principles embodied in the Codification are to be applied by nongovernmental entities in the preparation of financial statements in accordance with generally accepted accounting principles in the United States. Rules and interpretive releases of the Securities and Exchange Commission ("SEC") issued under authority of federal securities laws are also sources of GAAP for SEC registrants. Existing GAAP was not intended to be changed as a result of the Codification, and accordingly the change did not impact the financial statements of the Company.

For the year ending September 30, 2010, various Accounting Standard Updates ("ASU") issued by the FASB were either newly issued or had effective implementation dates that would require their provisions to be reflected in the financial statements for the year then ended. The Company has reviewed the following ASU releases to determine relevance to the Company's operations:

Note 13: RECENTLY ISSUED ACCOUNTING STANDARDS (Continued)

ASU Number	<u>Title</u>	Effective Date
2009-01	The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles (ASC 105) - a Replacement of FASB Statement No. 162	After September 15, 2009
2010-06	Fair Value Measurements and Disclosures (ASC 820): Improving Disclosures about Fair Value Measurements	After December 15, 2009
2010-09	Subsequent Events (ASC 855): Amendments to Certain Recognition and Disclosure Requirements	After February 24, 2010
2009-16	Accounting for Transfers of Financial Assets (ASC 860) - an Interpretation of FASB Statement No. 140	After November 15, 2009
2009-17	Consolidations (ASC 810) - Improvements to Financial Reporting by Enterprises with Variable Interest Entities	After November 15, 2009

The Company has either evaluated or is currently evaluating the implications, if any, of each of these pronouncements and the possible impact they may have on the Company's financial statements. In most cases, management has determined that the pronouncement has either limited or no application to the company and, in all cases, implementation would not have a material impact on the financial statements taken as a whole.

Note 14: NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. Net capital and aggregate indebtedness change day to day, but on September 30, 2010, the Company had net capital of \$158,638 which was \$58,638 in excess of its required net capital of \$100,000; and the Company's ratio of aggregate indebtedness (\$419,052) to net capital was 2.64 to 1, which is less than the 15 to 1 maximum allowed.

Note 15: RECONCILIATION OF AUDITED NET CAPITAL TO UNAUDITED FOCUS

There is a difference of \$70,535 between the computation of net capital under net capital SEC. Rule 15c3-1 and the corresponding unaudited FOCUS part IIA.

Net capital per unaudited schedule	\$	229,173
Adjustments:		
Retained earnings	\$ (71,265)	
Non-allowable assets	14,421	
Haircuts & undue concentration	 (13,691)	
Total adjustments		(70,535)
Net capital per audited statements	\$	158,638

Grigsby & Associates, Inc. and Subsidiary Schedule I - Computation of Net Capital Requirements Pursuant to Rule 15c3-1 As of September 30, 2010

	Com	nputation	ı of net	capital
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Common stock Additional paid-in capital	\$ 31,500 3,283,540	
Retained earnings	239,633	
Total stockholders' equity		\$ 3,554,673
Add: Additions to capital		
Subordinated liabilities	115,114	
Total allowable subordinated liabilities		115,114
Total equity & allowable subordinated liability		3,669,787
Less: Non-allowable assets		
Accounts receivable	(66,750)	
Equipment and furniture, net	(23,839)	
Receivable from related parties	(3,286,423)	
Deposits	(18,065)	
Other assets	(59,939)	
Total non-allowable assets		(3,455,016)
Net capital before haircuts		214,771
Less: Haircuts and undue concentration		
Haircut on marketable securities	(18,944)	
Haircut on municipal securities	(993)	
Haircut on money markets	(7,473)	
Haircut on Fidelity Bond	(13,000)	
Undue concentration	(15,723)	
Total haircuts & undue concentration		(56,133)
Net Capital		158,638
Computation of net capital requirements		
Minimum net capital requirements		
6 2/3 percent of net aggregate indebtedness Minimum dollar net capital required	\$ 27,937 \$ 100,000	
Net capital required (greater of above)		(100,000)
Excess net capital		\$ 58,638
Ratio of aggregate indebtedness to net capital	2.64:1	

There was a difference of \$70,535 between net capital computation shown here and the net capital computation shown on the Company's unaudited Form X-17A-5 report dated September 30, 2010. See Note 15.

See independent auditor's report

Grigsby & Associates, Inc. and Subsidiary Schedule II - Computation for Determining of Reserve Requirements Pursuant to Rule 15c3-3 As of September 30, 2010

A computation of reserve requirements is not applicable to Grigsby & Associates, Inc. and Subsidiary as the Company qualifies for exemption under Rule 15c3-3(k)(2)(ii).

Grigsby & Associates, Inc. and Subsidiary Schedule III - Information Relating to Possession or Control Requirements Pursuant to Rule 15c3-3 As of September 30, 2010

Information relating to possession or control requirements is not applicable to Grigsby & Associates, Inc. and Subsidiary as the Company qualifies for exemption under Rule 15c3-3(k)(2)(ii).

Grigsby & Associates, Inc. and Subsidiary
Supplementary Accountant's Report
on Internal Accounting Control
Report Pursuant to 17a-5
For the Year Ended September 30, 2010

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Board of Directors Grigsby & Associates, Inc. and Subsidiary:

In planning and performing our audit of the financial statements of Grigsby & Associates, Inc. and Subsidiary (the Company), as of and for the year ended September 30, 2010, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at September 30, 2010, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Breard & Associates, Inc.

Certified Public Accountants

Boards associates, Inc

Oakland, California November 24, 2010 Grigsby & Associates, Inc. and Subsidiary
Report on the SIPC Annual Assessment
Pursuant to rule 17a-5 (e) 4
For the Year Ended September 30, 2010



Board of Directors Grigsby & Associates, Inc. and Subsidiary

Pursuant to Rule 17a-5 (e) (4) of the Securities Exchange Act of 1954, we have performed the following procedures with respect to the accompanying schedule (Form SIPC-7) of Securities Investor Protection Corporation assessments and payments of Grigsby & Associates, Inc. and Subsidiary ("the Company") for the year ended September 30, 2010. Our procedures were performed solely to assist the Company in complying with Rule 17a-5 (e) (4), and our report is not to be used for any other purpose. The procedures we performed are as follows:

- 1. Compared listed assessment payments with respective cash disbursements records entries;
- 2. Compared amounts reported on the unaudited Form X-17A-5 for the year ended September 30, 2010, with the amounts reported in General Assessment Reconciliation (Form SIPC-7);
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers;
- 4. Proved the arithmetical accuracy of the calculations in the Form SIPC-7 and in the related schedules and working papers supporting adjustments; and
- 5. Compared the amount of any overpayment applied with the Form SIPC-7 on which it was computed.

Because the above procedures do not constitute an examination made in accordance with generally accepted auditing standards, we do not express an opinion on the schedule referred to above.

In connection with the procedures referred to above, nothing came to our attention that caused us to believe that the amounts shown on the Form SIPC-7 were not determined in accordance with applicable instructions and forms. This report relates only to schedules referred to above and does not extend to any financial statements of Grigsby & Associates, Inc. and Subsidiary taken as a whole.

Breard & Associates, Inc.
Certified Public Accountants

Oakland, California November 24, 2010

Grigsby & Associates, Inc. and Subsidiary Schedule of Securities Investor Protection Corporation Assessments and Payments For the Year Ended September 30, 2010

	Amount	
Total assessment	\$	8,677
SIPC-6 general assessment Payment made on May 11, 2010		(3,452)
SIPC-7 general assessment Payment made on September 30, 2010		
Total assessment balance (overpaymment carried forward)	\$	5,225