

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

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ANNUAL AUDITED REPORT Section **FORM X-17A-5** SEP 28 2010 PART III

FACING PAGE

Washington, DC

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING	08/01/09	AND ENDING	07/31/10
		MM/DD/YY	<u></u>	MM/DD/YY
	A. REGIST	RANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER:	BROWN ASS	OCIATES, INC.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE	OF BUSINES	S: (Do not use P.O. B	ox No.)	FIRM I.D. NO.
819 BROAD STREET				t interest and a continue to the continue to t
1 Fra Par 1 Mark 1 Wilder 1 A A A A A A A A A A A A A A A A A A		(No. and Street)	7,4 44 4 4	
CHATTANOOGA		TN		37402
(City)		(State)		(Zip Code)
NAME AND TELEPHONE NUMBE ALLEN C. BROWN	R OF PERSO	N TO CONTACT IN F	REGARD TO THIS R	EPORT (423) 267-3776 (Area Code - Telephone Number
	ACCOUN	TANT IDENTIFI	CATION	(Area Code - Telephone Number
INDEPENDENT PUBLIC ACCOUN	TANT whose	oninion is contained in	n this Deport*	1
HENDERSON HUTCHERSON & M			it tills Report	
	(Name	– if individual, state last, j	îrst, middle name)	
1200 MARKET STREET	CH <i>A</i>	TTANOOGA	TN	37402
(Address)		(City)	(State)	(Zip Code)
CHECK ONE:				
☐ Certified Public Accou	ıntant			
☐ Public Accountant				
☐ Accountant not residen	nt in United St	ates or any of its posse	essions.	
	FOR	OFFICIAL USE O	NLY	

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SEC 1410 (06-02)

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I,	LLEN C. BROWN	, swear (or affirm) that, to the best of
	wledge and belief the accompanying financial statement ASSOCIATES, INC	and supporting schedules pertaining to the firm of
of	JULY 31 , 20_10	, as, are true and correct. I further swear (or affirm) that er or director has any proprietary interest in any account
		A CS
(a) (b) (c) (d) (d) (x) (e) (f) (x) (g) (h) (1) (x) (y) (y) (y) (y) (y) (y) (y) (y) (y) (y	Computation for Determination of the Reserve Require	aims of Creditors. Its Pursuant to Rule 15c3-3. Its Pursuant to Rule 15c3-3. The Computation of Net Capital Under Rule 15c3-1 and the
図 (m)	consolidation. An Oath or Affirmation. A copy of the SIPC Supplemental Report. A report describing any material inadequacies found to ex	xist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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JULY 31, 2010

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HENDERSON HUTCHERSON & MCCULLOUGH, PLLC

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

To the Stockholders and Board of Directors Brown Associates, Inc. Chattanooga, Tennessee

We have audited the accompanying statement of financial condition of Brown Associates, Inc. (a Tennessee corporation) as of July 31, 2010, and the related statements of operations, changes in stockholders' equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Brown Associates, Inc. as of July 31, 2010, and the results of its operations and its cash flows for the year then ended in conformity with auditing standards generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in the schedules of the supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Chattanooga, Tennessee September 23, 2010

Henderson Hutcherson is McCullough, PLLC

STATEMENT OF FINANCIAL CONDITION

JULY 31, 2010

ASSETS		
ASSETS		
Cash and cash equivalents	\$	407,457
Deposits with clearing organizations	-	10,000
Receivable from clearing organizations		27,730
Other commissions receivable		2,250
Other receivable		7,171
Receivable tax refund		34,202
Securities owned:		,
Marketable: at market value		66,727
Office equipment and leasehold improvements,		,
less accumulated depreciation and amortization of \$55,096		22,345
Deferred taxes		26,080
Other assets		194,532
3 14.44 14.50 16	-	
Total assets	\$	798,494
2011. 10000		
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LIABILITIES AND STOCKHOLDERS' EQUITY		
LIABILITIES		
Accounts payable, accrued expenses, and other liabilities	\$	13,139
Note payable	•	47,000
Note payable		,
Total liabilities		60,139
10th Mathematical Control of the Con		
STOCKHOLDERS' EQUITY		
Common stock, no par value, \$2 stated value, authorized		
1,000 shares, issued 500 shares		1,000
Retained earnings		737,355
Roumod ourmings	_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Total stockholders' equity		738,355
- Commission of the commission		
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	798,494

STATEMENT OF OPERATIONS

YEAR ENDED JULY 31, 2010

REVENUES	
Commissions	\$ 285,328
Investment banking	230,857
Trading gains	8,224
Revenue from sale of investment shares	13,606
Investment advisory fees	3,333
Interest and dividends	2,769
Other revenue	350,717
	004004
Total revenue	894,834
EXPENSES	
Employee compensation and benefits	828,453
Regulatory fees and expenses	29,668
Occupancy	52,873
Other	230,302
Total expenses	1,141,296
LOSS BEFORE INCOME TAXES	(246,462)
Income tax benefit	(26,962)
NET LOSS	\$ (219,500)

STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

YEAR ENDED JULY 31, 2010

	Common Stock	Retained Earnings	Other Comprehensive Income (Loss)	Total Stockholders' Equity
Balance at August 1, 2009	\$ 1,000	\$ 956,855	\$ (134,606)	\$ 823,249
Net loss Change in unrecognized net	-	(219,500)		(219,500)
losses of pension plan	_	<u> </u>	134,606	134,606
Balance at July 31, 2010	\$ 1,000	\$ 737,355	\$ -	\$ 738,355

STATEMENT OF CASH FLOWS

YEAR ENDED JULY 31, 2010

CASH FLOW FROM OPERATING ACTIVITIES	Φ (010 π00)
Net loss	\$(219,500)
Non cash income/expenses included in net income:	
Depreciation	5,472
Gain from sale of marketable securities	(2,925)
Unrealized gain on marketable securities	(5,299)
Deferred taxes	7,240
Net loss relating to the termination of pension plan	134,606
(Increase) decrease in operating assets:	
Receivables from clearing organizations	(2,417)
Other commission receivable	(2,250)
Other receivable	(7,171)
Receivable tax refund	(8,052)
Other assets	193,658
Increase (decrease) in operating liabilities:	
Accounts payable and accrued liabilities	(172,876)
Pension benefit obligation exceeding plan assets	(45,452)
Net cash used by operating activities	(124,966)
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchases of fixed assets	(14,599)
Purchases of marketable securities	(53,871)
Proceeds from sale of marketable securities	37,171
Net cash used by investing activities	(31,299)
CASH FLOWS FROM FINANCING ACTIVITIES	
Principal payments on the note payable	(37,000)
Net cash used by financing activities	(37,000)
iver easir used by imaneing activities	(37,000)
NET CHANGE IN CASH	(193,265)
Cash - beginning of year	600,722
Cash - end of year	\$ 407,457

NOTES TO FINANCIAL STATEMENTS

JULY 31, 2010

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

Brown Associates, Inc. is a Tennessee corporation formed in 1969. The Company provides general investment and management advisory services relating to investment venture capital and pension and profit sharing plans as well as investment banking services. Additionally, the Company sells and distributes various investments such as securities, mutual funds and insurance contracts. The Company does not ordinarily provide credit to its customers. Fees and commissions are normally received from the entities offering the various investments.

Marketable Securities

The Company carries investments in marketable securities at fair value in accordance with FASB ASC Topic 820 which defines fair value. Unrealized gains and losses resulting from changes in the market value are charged or credited to operations in the current period.

Depreciation and Amortization

Depreciation and amortization are provided using the straight-line and accelerated methods over the estimated useful lives of the depreciable assets. Estimated useful lives are as follows:

Asset	Life
Transportation Equipment	3-5 Years
Office Equipment	5-7 Years
Leasehold Improvements	15 Years

Investments in Limited Partnerships

Distributions from limited partnerships in excess of the Company's proportionate share of partnership income and permanent declines in the market values of the investments have been recorded as a reduction of the cost of the investments.

Investments in Corporate Stock

Investments in a minority interest of non-public corporate stock are carried at cost less any impairment in the values that are not temporary in nature.

Concentration of Risk

The Company maintains cash on deposit with federally insured banks. At times, the balances in these accounts may be in excess of federally insured limits. Cash equivalents include investments which are not insured by the F.D.I.C., but may be insured by the S.I.P.C. At times these investments may be in excess of S.I.P.C. limits.

(Continued)

NOTES TO FINANCIAL STATEMENTS

JULY 31, 2010

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes

Income tax expense includes federal and state taxes currently payable and deferred taxes arising from temporary differences between income for financial reporting and income tax purposes. These differences result principally from unrealized gains and losses on marketable equity securities.

Uncertain tax positions

The Company recognizes and measures its unrecognized tax benefits in accordance with FASB ASC 740, *Income Taxes*. Under that guidance the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change.

With few exceptions, the Company is no longer subject to U.S. federal and state tax examinations by tax authorities for tax years before 2006.

The adoption of this standard did not have a material impact on the Company's financial statements. The Company has concluded that there are no significant uncertain tax positions requiring recognition or disclosure, and there are no material amounts of unrecognized tax benefits. There were no tax penalties and interest levied against the Company during the year.

Comprehensive Income

The Company accounts for comprehensive income in accordance with FASB ASC Topic 220, *Reporting Comprehensive Income*, which requires comprehensive income and its components to be reported when a company has items of comprehensive income. Comprehensive income includes net income plus other comprehensive income (i.e. certain revenues, expenses, gains, and losses reported as separate components of stockholders' equity rather than in net income).

Recognition of Income

The Company records commissions from life insurance companies as income when received. Commissions from the sale of general securities and registered investments are recorded as income when earned.

(Continued)

NOTES TO FINANCIAL STATEMENTS

JULY 31, 2010

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purpose of the statement of cash flows the Company considers all highly liquid investments with original maturities of less than ninety days to be cash equivalents.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expense was \$25,044 for the year ended July 31, 2010.

NOTE 2 – FAIR VALUE MEASUREMENT

FASB ASC Topic 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC Topic 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company had the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

All securities were valued using Level 1 inputs. There were no securities valued using level 2 or level 3 input valuations.

NOTES TO FINANCIAL STATEMENTS

JULY 31, 2010

NOTE 3 – OFFICE EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Major classes of equipment and leasehold improvements and accumulated depreciation are as follows:

Office equipment	\$71,815
Leasehold improvements	_5,626
	77,441
Less accumulated depreciation	<u>(55,096)</u>
Total	\$22,345

Depreciation expense was \$5,472 for the year ended July 31, 2010.

NOTE 4 – OTHER ASSETS

Other assets consist of the following:

Employee receivable	\$ 15,000
Loans receivable stockholders	10,032
Investment in privately held stock	132,000
Investment in limited partnerships	37,500
Total	\$194,532

NOTE 5 – INCOME TAXES

The provision for income taxes includes the following:

Current tax (benefit) on income	
Federal	\$(34,202)
State	(8,423)
	\$ <u>(42,625)</u>
Deferred tax (benefit)	
Federal	\$ 10,294
State	<u>5,369</u>
	\$ <u>15,663</u>
Total state income tax benefit	\$ (3,054)
Total federal income tax benefit	(23,908)
Total income tax benefit	\$(26,962)

(Continued)

NOTES TO FINANCIAL STATEMENTS

JULY 31, 2010

NOTE 5 – INCOME TAXES (Continued)

Deferred taxes consist of the following:

Deferred tax assets – state	\$ 15,218
Deferred tax assets – federal	16,660
Deferred tax liabilities – state	(434)
Deferred tax liabilities – federal	(5,364)
Total	<u>\$(26,080)</u>

NOTE 6 – RELATED PARTY TRANSACTIONS

The Company leases its building on a month-to-month basis from Ed Brown, Family L.P. Ed Brown, Jr. is a major stockholder of the Company. Rental expense for the year totaled \$24,000.

The Company borrowed \$47,000 from Four Bridges Holdings, LLC. The loan was paid on August 11, 2010.

On July 8, 2010, the President borrowed \$10,000 from the Company. The note is payable on demand and accrues interest at 2.19%.

NOTE 7 – PENSION PLAN

On December 22, 2009, the Company terminated the defined benefit plan effective May 15, 2010. The plan assets were liquidated and distributed to participants. As a result of the termination, their was an additional expense of \$103,000 recognized in employee compensation and benefits and a credit of \$14,317 in federal and state tax benefit for a total net effect of \$89,154 recognized in the statement of operations.

NOTE 8 – PROFIT SHARING PLAN

The Company has a profit-sharing plan that covers all full-time employees with a minimum of six months service who are at least 24-1/2 years of age. Contributions to the Plan are at the discretion of the Board of Directors. Management did not contribute to the profit sharing plan for the year ending July 31, 2010.

NOTES TO FINANCIAL STATEMENTS

JULY 31, 2010

NOTE 9 – NET CAPITAL COMPUTATION

The following reconciles net capital per management's computation (included in the unaudited FOCUS Report as of July 31, 2010 to the audited computation thereof:

Net capital, per management's unaudited	
FOCUS Report	\$393,959
Termination of pension plan	45,450
Increase in accrued expenses	_(1,800)
Net capital, audited	\$ <u>437,609</u>

NOTE 10 – SUBSEQUENT EVENTS

Management has evaluated events and transactions subsequent to the balance sheet date through the date of the auditor's report (the date the financial statements were available to be issued) for potential recognition or disclosure in the financial statements. Management has not identified any items requiring recognition or disclosure.



HENDERSON HUTCHERSON & MCCULLOUGH, PLLC

CERTIFIED PUBLIC ACCOUNTANTS

REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5 FOR BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15C3-3

To the Stockholders and Board of Directors Brown Associates, Inc. Chattanooga, Tennessee

In planning and performing our audit of the financial statements and supplemental schedules of Brown Associates, Inc. (the Company), as of and for the year ended July 31, 2010, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control, over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g) (1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives.

Two of the objectives of an internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of the internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at July 31, 2010, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, National Association of Securities Dealers (NASD), and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Chattanooga, Tennessee September 23, 2010

Henderson Hutcherson & McCullough, PLLC

SUPPLEMENTAL INFORMATION

SCHEDULE-1 COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 SECURITIES AND EXCHANGE COMMISSION AMENDED AS OF JULY 31, 2010

Net Capital:	
Stockholders' equity allowable for net capital Add: other (deductions) or allowable credits:	\$ 738,355
Total capital allowable Deductions and/or charges: Nonallowable assets:	738,355
Other receivable Receivable tax refund Deferred tax asset	7,171 34,202 26,080
Furniture, equipment, and leasehold improvements, net Other assets	22,345 194,534 284,332
Net capital before haircuts on securities positions	454,023
Haircuts on securities Trading and investment securities Other securities Undue Concentration Other - Money Market Fund	10,009 992 5,413
NET CAPITAL	16,414 \$ 437,609
AGGREGATE INDEBTEDNESS	\$ 60,139
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT Minimum net capital	\$ 4,009
Minimum dollar net capital requirement	\$ 100,000
Excess net capital	\$ 337,609
Excess net capital at 1,000 percent	\$ 431,595
Percentage of aggregate indebtedness to net capital	13.74%
Percentage of debt to equity	8.12%

There is no material difference between the preceding computation and the Company's corresponding unaudited part II of form X-17A-5 as of July 31, 2010.



HENDERSON HUTCHERSON & MCCULLOUGH, PLLC

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Stockholders and Board of Directors Brown Associates, Inc. Chattanooga, Tennessee

In accordance with rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended July 31, 2010, which were agreed to by Brown Associates, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Brown Associates, Inc.'s compliance with the applicable instructions of the Form SIPC-7. Brown Associates, Inc.'s management is responsible for the Brown Associates, Inc.'s compliance with those requirements. This agreed-upon procedure engagement was conduced in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representations regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purposes. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries by examining the actual signed check, tracing the assessment payment to the cash disbursements journal. The amount of the check agreed with the amount to be submitted with the SIPC-7. At the time of this procedure, the SIPC-7 had not been submitted. Compared the payment previously made with the assessment paid and submitted with form SIPC-6. Examined the front and back of the cleared check. Traced that payment to the bank statement and cash disbursements journal. No differences or findings were noted;
- 2. Compared the amounts reported on Forms X-17A-5 for the year ended July 31, 2010, as applicable, with the amounts reported in Form SIPC-7 for the year ended July 31, 2010, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers. We traced the additions and subtractions as shown on Form SIPC-7 with the statements and bank deposits that support the adjustment noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected on form SIPC-7 and in the related schedules and working papers such as the general ledger detail and supporting source documents such as bank and investment statements for the period August 1, 2009 through July 31, 2010 supporting the adjustments noting no differences;

5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed. There was no overpayment carried forward. No differences were noted.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Henderson Hutcherson is McCullough, PLLC

Chattanooga, TN September 23, 2010

SIPC-7(32-REV 6/10)

8-015665

P 0 B0 11507 819 BROAD ST FINRA

Disposition of exceptions:

BROWN ASSOCIATES INC

JUL

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185

202-371-8300

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to

orm@sipc.org and so indicate on the form filed.

General Assessment Reconciliation

SIPC-7

(32-REV 6/10)

17

For the fiscal year ended JUJ 31, 20 10 (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

12/30/1970

CHATTANOOGA, TN 37401-2507 Name and telephone number of person to contact especting this form. 2. A. General Assessment [item 2e from page 2 (not less than \$150 minimum)] B. Less payment made with SIPC-6 filed (exclude interest) C. Less prior overpayment applied D. Assessment balance due or (overpayment) E. Interest computed on late payment (see instruction E) for_____days at 20% per annum F. Total assessment balance and interest due (or overpayment carried forward) G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above) H. Overpayment carried forward 3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number): The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete. (Authorized Signature) Dated the 21 day of September 20 10. This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place. Dates: Postmarked Received Reviewed Calculations __ Documentation _____ Forward Copy ___ Exceptions:

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

	Amounts for the fiscal period beginning 8 , 20
	and ending 1-31, 2010
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	s 8921834
2b. Additions:	
(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	
(2) Net loss from principal transactions in securities in trading accounts.	<u> </u>
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	<u> </u>
(7) Net loss from securities in investment accounts.	O
Total additions	
2c. Deductions:	
(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	13606
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	0
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	8224
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	0
(8) Other revenue not related either directly or indirectly to the securities business.	
(See Instruction of PPM Fees 301050 frout Rees 860 ins. Lown & pertinent pages attached Break about 12 PPM Fees Summit Southeast the	_
Break about of PPM Fees Summit Southeas He Hallmark Ravenwood 118500	10000000000000000000000000000000000000
Hallmark Group services Huntsville 139800	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess	
of total interest and dividend income.	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (i) or (ii)	
Total deductions	324695
2d. SIPC Net Operating Revenues	s <u>570139</u>
2e. General Assessment @ .0025	1425
	(to page 1 but not less than

\$150 minimum)

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FINANCIAL STATEMENTS

JULY 31, 2010



HENDERSON HUTCHERSON & MCCULLOUGH, PLLC CERTIFIED PUBLIC ACCOUNTANTS