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	(Name	- if individual, state	last, first, middle name)		
675 Ygnacio Valley Road, Suit	te B-213,	Walnut Creek,	California	94596	
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accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

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Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

I, John C. Helmer, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Caldwell Securities, Incorporated, as of September 30, 2010, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE See Attached 11/22/10 Signature Loose Certificate Chairman Title

Notary Public

This report\*\* contains (check all applicable boxes):

- $\checkmark$  (a) Facing page
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- $\checkmark$  (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- $\square$  (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☑ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirement Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- $\square$  (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditor's Report on Internal Accounting Control.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# JURAT

State of: CALIFORNIA County of: CONTRA COSTA

Subscribed and sworn to (or affirmed) before me on

this <u>22</u> day of <u>NOVEMPSEN</u>, 20 10 by, JOHN C, HELMEN Name of Signer Ma 1. Name of Signe 2.

proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.

WITNESS my hand and official seal.



(Seal)

Tele

Signature of Notary Public

September 30, 2010

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675 Ygnacio Valley Road, Suite B-213 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

#### **Independent Auditor's Report**

To the Board of Directors Caldwell Securities, Incorporated

We have audited the accompanying statement of financial condition of Caldwell Securities, Incorporated (the "Company") as of September 30, 2010 and the related statements of income (loss), changes in stockholders' equity, cash flows, and changes in liabilities subordinated to claims of general creditors for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Caldwell Securities, Incorporated as of September 30, 2010 and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II are presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HATTE + Associate

November 11, 2010

## Statement of Financial Condition

September 30, 2010

Assets	
Cash and cash equivalents	\$ 31,146
Due from clearing broker	1,697
Accounts receivable	284
Secured demand note	120,000
Prepaid expenses and other assets	4,249
Property and equipment, net of \$ 28,713 accumulated depreciation	 6,341
Total Assets	\$ 163,717
Accounts payable and accrued liabilities Commitments, Contingencies and Guarantees	\$ 7,492
Liabilities and Stockholders' Equity	\$ 7,492
Subordinated borrowings	120,000
Stockholders' Equity	
Common stock (no par value;10,000 shares authorized;100 shares issued and outstanding)	1,000
Additional paid in capital	5,000
Retained earnings	 30,225
Total Stockholders' Equity	36,225
Total Liabilities and Stockholders' Equity	\$ 163,717

## Statement of Income (Loss)

## For the year ended September 30, 2010

Revenue	
Investment advisory fees	\$ 509,215
Commission revenue	19,722
Other income	10,590
Total Revenue	 539,527
Operating Expenses	
Compensation	373,485
Information services	22,164
Professional fees	17,967
Depreciation	17,570
Clearing fees	17,428
Rent	12,200
Commissions	8,287
Operating expenses	 88,202
Total Expenses	 557,303
Income (Loss) Before Income Taxes	(17,776)
Income taxes	 861
Net Income (Loss)	\$ (18,637)

# Statement of Changes in Stockholders' Equity

For the year ended September 30, 2010

	Common Stock	A	dditional Paid in Capital	Retained Earnings	 Total
September 30, 2009	\$ 1,000	\$	5,000	\$ 48,862	\$ 54,862
Net income (loss)	-		-	 (18,637)	 (18,637)
September 30, 2010	\$ 1,000	\$	5,000	\$ 30,225	\$ 36,225

## **Statement of Cash Flows**

# For the year ended September 30, 2010

Cash Flows from Operating Activities	
Net income (loss)	\$ (18,637)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:	
Depreciation	17,570
(Increase) decrease in:	
Due from clearing broker	20,550
Accounts receivable	49
Prepaid expenses and other assets	(424)
Increase (decrease) in:	
Accounts payable and accrued liabilities	 3,596
Net Cash Provided by Operating Activities	 22,704
Cash Flows from Investing Activities	
Purchases of property and equipment	(2,083)
Sale of property and equipment	1,337
Net Cash Used in Investing Activities	(746)
Net Increase in Cash and Cash Equivalents	21,958
Cash and cash equivalents at beginning of year	9,188
Cash and Cash Equivalents at End of Year	\$ 31,146
Supplemental Disclosures:	
Taxes paid	\$ 1,202

# Statement of Changes in Liabilities Subordinated to Claims of General Creditors

September 30, 2010

Subordinated liabilities at September 30, 2009	\$ 120,000
Subordinated liabilities at September 30, 2010	 120,000
Change in subordinated liabilities	\$ -

#### Notes to the Financial Statements

#### September 30, 2010

#### 1. Organization

Caldwell Securities, Incorporated (the "Company") was incorporated on February 16, 1982 and began operations on June 1, 1982 and is currently located in Sausalito, California. The Company is a member of the Financial Industry Regulatory Authority ("FINRA") and clears its securities transactions through its correspondent broker, Wedbush Morgan Securities, Inc. The Company's primary source of revenue is providing fee-based investment advisory services to customers in northern California, who are predominately middle to upper income individuals and their estates, trusts, pensions and retirement plans.

#### 2. Significant Accounting Policies

#### Cash and Cash Equivalents

The Company considers all demand deposits held in banks and certain highly liquid investments with original maturities of three months or less, other than those held for sale in the ordinary course of business, to be cash equivalents. Cash equivalents exclude cash held as collateral for any corporate obligation. Cash equivalents and short-term investments are stated at cost which approximates market value.

#### **Accounts Receivable**

The Company considers accounts receivable to be fully collectible, and accordingly, no allowance for doubtful accounts has been provided. If amounts become uncollectible, they will be charged to operations when that determination is made.

#### **Property and Equipment**

Property, plant and equipment is carried at cost. Depreciation is calculated using the straight-line method and declining balance method over the estimated useful life of 5 years.

#### **Investment Advisory Fees**

Investment advisory fees are received quarterly but are recognized as earned on a pro rata basis over the term of the contract.

#### **Use of Estimates**

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and may have impact on future periods.

#### **Fair Value of Financial Instruments**

Unless otherwise indicated, the fair values of all reported assets and liabilities that represent financial instruments (none of which are held for trading purposes) approximate the carrying values of such amounts.

#### **Income Taxes**

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes are recognized for differences between the basis of assets and liabilities for financial statement and income tax purposes. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be deductible or taxable when the assets and liabilities are recovered or settled.

#### Notes to the Financial Statements

#### September 30, 2010

#### 3. Income Taxes

The Company accounts for income taxes in accordance with generally accepted accounting principles which require recognition of deferred tax assets or liabilities for the expected future tax consequences of events that are included in the financial statements and tax returns in different periods. Income tax expense shown in the accompanying statement of income (loss) consists of current federal and California taxes of \$61 and \$800, respectively. Prepaid federal income taxes were \$839 at September 30, 2010 and are included in prepaid expenses and other assets on the accompanying statement of financial condition. Deferred tax assets and liabilities of the Company were not significant at September 30, 2010.

The Company uses a loss contingencies approach for evaluating uncertain tax positions and continually evaluates expiring statues of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

#### Net Capital Requirements 4.

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1) which requires the Company to maintain a minimum net capital equal to or greater than \$5,000 and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1, both as defined. At September 30, 2010, the Company's net capital was \$145,635, which exceeded the requirement by \$140,635.

#### 5. Related Party Transactions

#### Subordinated Borrowing

The Company has a \$120,000 secured demand note collateral agreement subordinated to claims of general creditors pursuant to an agreement approved by the FINRA. The non-interest bearing note expires on January 31, 2017, and is secured by various securities with a market value of \$291,152 at September 30, 2010. The subordinated loan is with a majority stockholder and is allowable in computing net capital under the Securities and Exchange Commission's uniform net capital rule. To the extent that it is required for the Company's continued compliance with minimum net capital requirements, it may not be repaid.

#### Commitment 6.

#### **Buy-Sell and Guardian Agreement**

The Company entered into an agreement to purchase substantially all of the assets of and provide financial services for the clients of a registered investment advisor's (the "Advisor") financial services business under certain mandatory purchase and guardian obligations. In the event of death or disability of the Advisor, the Company is obligated to purchase substantially all of the assets of the financial services business based on an earn-out arrangement. In the event of temporary disability, injury or illness of the Advisor, the Company is obligated to provide financial services, planning and advice on a temporary basis, for a period not to exceed six months in one calendar year. The agreement will terminate on the earliest of July 22, 2020, the transfer of assets to a party other than the Company, written agreement, or breach of contract as defined.

#### Notes to the Financial Statements

#### September 30, 2010

### 7. Financial Instruments with Off-Balance-Sheet Credit Risk

As a securities broker, the Company executes transactions with and on the behalf of customers. The Company introduces these transactions for clearance to a clearing firm on a fully disclosed basis.

In the normal course of business, the Company's customer activities involve the execution of securities transactions and settlement by its clearing broker. The agreement between the Company and its clearing broker provides that the Company is obligated to assume any exposure related to nonperformance by its customers. These activities may expose the Company to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations.

In the event the customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at the prevailing market price in order to fulfill the customer's obligation.

The Company seeks to control off-the-balance-sheet credit risk by monitoring its customer transactions and reviewing information it receives from its clearing broker on a daily basis and reserving for doubtful accounts when necessary.

#### 8. Subsequent Events

The Company has evaluated subsequent events through November 11, 2010, the date which the financial statements were available to be issued.

## SUPPLEMENTAL INFORMATION

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# Caldwell Securities, Incorporated Schedule I

## Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

Net Capital	
Total stockholders' equity	\$ 36,225
Liabilities subordinated to claims of	*
general creditors allowed in this computation	120,000
Less: Non-allowable assets	
Prepaid expenses and other assets	4,249
Property and equipment, net	 6,341
Total non-allowable assets	 10,590
Net Capital	145,635
Net minimum capital requirement of 6 2/3 % of aggregate	
indebtedness of \$7,492 or \$5,000, whichever is greater	 5,000
Excess Net Capital	\$ 140,635

### As of September 30, 2010

## Reconciliation with Company's Net Capital Computation (Included in Part II of Form X-17A-5 as of September 30, 2010)

Net capital, as reported in Company's Part II of Form X-17A-5 as of September 31, 2010	\$ 145,635
Decrease in stockholders' equity	(13,688)
Decrease in non-allowable assets	 13,688
Net Capital Per Above Computation	\$ 145,635

# Caldwell Securities, Incorporated Schedule II

## Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

## For the Year Ended September 30, 2010

An exception from Rule 15c3-3 is claimed, based upon section (k)(2)(ii). All customer transactions are cleared through Wedbush Securities, Inc. or otherwise processed in accordance with Rule 15c3-1(a)(2).

## Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

# For the Year Ended September 30, 2010

An exception from Rule 15c3-3 is claimed, based upon section (k)(2)(ii).

675 Ygnacio Valley Road, Suite B-213 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

## Independent Auditor's Report on Internal Accounting Control Required by SEC Rule 17a-5

To the Board of Directors Caldwell Securities, Incorporated

In planning and performing our audit of the financial statements and supplemental schedules of Caldwell Securities, Incorporated. (the "Company"), as of and for the year ended September 30, 2010, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. However, we identified the following deficiency in internal control that we consider to be a material weakness, as defined above. This condition was considered in determining the nature, timing, and extent of the procedures performed in our audit of the financial statements of the Company for the year ended September 30, 2010, and this report does not affect our report thereon dated November 11, 2010.

The size of the business and the resultant limited number of employees imposes practical limitations on the effectiveness of those internal control policies and procedures that depend on the segregation of duties. Because this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at September 30, 2010, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the FINRA, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

SANTE + Associate

November 11, 2010

675 Ygnacio Valley Road, Suite B-213 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

#### SIPC Supplemental Report Required by SEC Rule 17a-5

To the Board of Directors Caldwell Securities, Incorporated

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation ("SIPC") for the year ended September 30, 2010, which were agreed to by Caldwell Securities, Incorporated (the "Company") and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended September 30, 2010, as applicable, with the amounts reported in Form SIPC-7 for the year ended September 30, 2010 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

State + Asweath

November 11, 2010

SIPC-7	
(33-REV 7/10)	

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300 **General Assessment Reconciliation** 



For the fiscal year ended Sept 30 ,  $20 \frac{16}{16}$  (Read carefully the instructions in your Working Copy before completing this Form)

## TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

	027639 FINRA SEP CALDWELL SECURITIES INC 30 LIBERTY SHIP WAY STE 3200 SAUSALITO CA 94965-1757	Note: If any of the in requires correction, form@sipc.org and s Name and telephone	please e-mail any c so indicate on the fo e number of person	corrections to orm filed.
		respecting this form	Anderson	(415)367-4982
2. A.	General Assessment (item 2e from page 2)	· · · · · · · · · · · · · · · · · · ·	\$\$	,278
B.	Less payment made with SIPC-6 filed (exclude interest) <u>Apr 20,2010</u> Date Paid		(	(63)
			1	. )
C.	Less prior overpayment applied		۱	1/17
D.	Assessment balance due or (overpayment)		<u> </u>	67/
E.	Interest computed on late payment (see instruction E)	fordays at 20% per a	nnum	1/10
F.			\$	64/
G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$_647_		
H.	Overpayment carried forward	\$(	)	
3. Su 	bsidiaries (S) and predecessors (P) included in this for	m (give name and 1934 Act re	egistration number)	:
perso that	SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete.	Conduell (Name of Cerps (Name of Cerps	Securities -	Fuc organization)
Date	d the 15 day of No. very , 20 10.		dent (Title)	
This for a	form and the assessment payment is due 60 days af period of not less than 6 years, the latest 2 years in	ter the end of the fiscal yea n an easily accessible place	ar. Retain the Worl 9.	king Copy of this form
	Dates:	owod		

Dates: Postmarked Calculations \_\_\_\_\_ Exceptions: Disposition of exceptions: Reviewed Received Forward Copy \_\_\_\_ Documentation \_\_\_\_\_

#### DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT Amounts for the fiscal period

#### Item No.

- 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)
- 2b. Additions:
  - (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.
  - (2) Net loss from principal transactions in securities in trading accounts.
  - (3) Net loss from principal transactions in commodities in trading accounts.
  - (4) Interest and dividend expense deducted in determining item 2a.
  - (5) Net loss from management of or participation in the underwriting or distribution of securities.
  - (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.
  - (7) Net loss from securities in investment accounts.

#### Total additions

#### 2c. Deductions:

- (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.
- (2) Revenues from commodity transactions.
- (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.
- (4) Reimbursements for postage in connection with proxy solicitation.
- (5) Net gain from securities in investment accounts.
- (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.
- (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).
- (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):
- (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.

 (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).

Enter the greater of line (i) or (ii)

**Total deductions** 

- 2d. SIPC Net Operating Revenues
- 2e. General Assessment @ .0025

(to page 1, line 2.A.)

beginning Oct

and ending <u>Sect 30</u>, 20/0 Eliminate cents

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