

PUBLIC



UNITEDSTATES **SECURITIES AND EXCHANGE COMMISSION** Washington, D.C. 20549

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OMB APPROVAL

ANNUAL AUDITED REPORTION | hours per response.....12 **FORM X-17A-5 PART III**

AUG 3 0 2010

SEC FILE NUMBER 8- 31691

FACING PAGE

Washington, DC

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	07/01/09	AND ENDING	06/30/10	
_	MM/DD/YY	•	MM/DD/YY	
A. RE	GISTRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: Confident	ial Management Financial Serv	ices, Inc.	OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) • FIR		FIRM I.D. NO.		
1700 West Big Beaver, Suite 320				
	(No. and Street)			
Troy	Michigan	4808	48084	
(City)	(State)	(Zi	(Zip Code)	
NAME AND TELEPHONE NUMBER OF P Craig Adams	ERSON TO CONTACT IN I	REGARD TO THIS REPO (248)	ORT 540-7511	
		(.	Area Code – Telephone Number)	
B. ACC	COUNTANT IDENTIFI	CATION		
INDEPENDENT PUBLIC ACCOUNTANT Cohen Fund Audit Services	whose opinion is contained in the contai	-		
		,	4445	
800 Westpoint Parkway, Suite 1100	Westlake	Ohio	44145	
(Address) CHECK ONE: ☐ Certified Public Accountant ☐ Public Accountant	(City)	SECURITIES AND EXCH RECE	IVED	
Accountant not resident in Ur	nited States or any of its posse	ANI)	
	FOR OFFICIAL USE O	NLY 04 EXAMINA	TIONS	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC Mait Proc.

OATH OR AFFIRMATION

AUG 3 U Z

I, Craig Adams	, swear as aftirm) that, to the best of
my knowledge and belief the accompanying fin Confidential Management Financial Services,	nancial statement and supporting schedules pertaining to the firm of
of June 30	, 20 10 , are true and correct. I further swear (or affirm) that
	or, principal officer or director has any proprietary interest in any account
_ :	
classified solely as that of a customer, except a	as follows:
JOHN F. NOONAN	1110
NOTARY PUBLIC, STATE OF MI COUNTY OF OAKLAND	C'esta 1
BAY COMMISSION EXPIRES Jun 26, 2011	Signature
ACTING IN COUNTY OF CALLAND	Vice President
$\mathcal{S}(\mathcal{N})$	Title
	<u></u>
Notary Public 8-23-1	
This report * contains (check all applicable b	poxes):
(a) Facing Page.	•
(b) Statement of Financial Condition.	
☐ (c) Statement of Income (Loss).	
☐ (d) Statement of Changes in Financial Co	ondition.
(e) Statement of Changes in Stockholders	s' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities S	ubordinated to Claims of Creditors.
☐ (g) Computation of Net Capital.	T
(h) Computation for Determination of Re	eserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possessio	on or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropria	te explanation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the	e Reserve Requirements Under Exhibit A of Rule 15c3-3. I and unaudited Statements of Financial Condition with respect to methods of
	and unaudited statements of Financial Condition with respect to methods of
consolidation. (I) An Oath or Affirmation.	
	nort
(m) A copy of the SIPC Supplemental Re	equacies found to exist or found to have existed since the date of the previous aud

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PUBLIC

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CONFIDENTIAL MANAGEMENT FINANCIAL SERVICES, INC.

JUNE 30, 2010

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Cohen Fund Audit Services, Ltd. 800 Westpoint Pkwy., Suite 1100 Westlake, OH 44145-1524

440.835.8500 440.835.1093 fax

www.cohenfund.com

SHAREHOLDERS AND BOARD OF DIRECTORS CONFIDENTIAL MANAGEMENT FINANCIAL SERVICES, INC.

Independent Auditors' Report

We have audited the accompanying statement of financial condition of Confidential Management Financial Services, Inc. (the Company) as of June 30, 2010. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Confidential Management Financial Services, Inc. as of June 30, 2010, in conformity with accounting principles generally accepted in the United States of America.

Cohen Fund audix Services

August 16, 2010 Westlake, Ohio





STATEMENT OF FINANCIAL CONDITION

JUNE 30, 2010

ASSETS

Cash and cash equivalents Commissions receivable	\$ 13,200 9,672
	<u>\$ 22,872</u>
LIABILITY AND SHAREHOLDERS' EQUITY	
LIABILITY AND SHAREHOLDERS EQUITY	
LIABILITY Payable to related party	\$ 10,041
SHAREHOLDERS' EQUITY Common stock; \$1 par value 50,000 shares authorized; 10,000 issued and outstanding	10,000
Retained earnings	2,831 12,831
	<u>\$ 22,872</u>

NOTES TO THE FINANCIAL STATEMENT

ORGANIZATION

Confidential Management Financial Services, Inc. (the Company) is a broker-dealer registered with the Securities and Exchange Commission (SEC) and the states of Arizona, Colorado, Florida, Michigan, and North Carolina, and is a member of the Financial Industry Regulatory Authority (FINRA), specializing in the sale of mutual funds and variable life insurance or annuities.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Cash and Cash Equivalents

The Company considers financial instruments with a maturity of less than 90 days to be cash equivalents. Included in cash and cash equivalents at June 30, 2010, are cash and a certificate of deposit. At times during the year, the Company's cash accounts exceed the related amount of federal depository insurance. The Company has not experienced any loss in such accounts and believes it is not exposed to any significant credit risk.

Commissions

Commission income and related expenses are recorded on a trade-date basis as securities transactions occur.

Concentration of Credit Risk

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

Receivables and Credit Policies

Commissions receivable are uncollateralized broker obligations due under normal trade terms requiring payments within 30 days from the report date. The Company generally collects receivables within 30 days and does not charge interest on commissions receivable with invoice dates over 30 days old.

The carrying amount of commissions receivable is reduced by a valuation allowance that reflects management's best estimate of the amounts greater than 30 days that are not believed to be collectible. In the opinion of management, at June 30, 2010, all commissions were considered collectible and no allowance was necessary.

NOTES TO THE FINANCIAL STATEMENT

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounting Estimates

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could vary from the estimates that were used.

RELATED PARTY TRANSACTIONS

The Company has a monthly expense sharing agreement (the "agreement") with an affiliated company, Confidential Management Services, Inc. (CMS), for all administrative and operational expenses. The agreement was renewed July 2010 and is effective for the period of one year. The agreement includes the option to extend for an additional six months.

4. INCOME TAXES

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the year in which these temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. At June 30, 2010, there were no deferred tax assets or liabilities.

Effective July 1, 2009, the Company adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740-10, Accounting for Uncertainty in Income Taxes, which require recognition of and disclosures related to uncertain tax positions. The adoption had no effect on the Company's shareholders' equity. As of June 30, 2010, the Company did not have a liability for unrecognized tax benefits. The Company is no longer subject to examination by federal and state taxing authorities before June 30, 2007.

NOTES TO THE FINANCIAL STATEMENT

5. NET CAPITAL PROVISION OF RULE 15c3-1

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital balance, as defined, under such provisions.

The Company's minimum capital requirement is the greater of \$5,000 or 63% of aggregate indebtedness, as defined, under the Securities and Exchange Commission Rule 15c3-1(a)(1)(i) and (a)(2)(vi), as it does not maintain customer accounts. Net capital may fluctuate on a daily basis. At June 30, 2010, the Company had net capital of \$12,831, which was \$7,831 in excess of its required net capital of \$5,000.

In addition to the minimum net capital provisions, Rule 15c3-1 requires that the Company maintain a ratio of aggregate indebtedness, as defined, to net capital, of not more than 15 to 1. At June 30, 2010, the ratio was .78 to 1.

EXEMPTION FROM RULE 15c3-3

The Company acts as a broker or dealer, promptly transmitting all funds and delivering all securities received in connection with its activities as a broker or dealer and does not otherwise hold funds or securities for or owe money or securities to customers. The Company operates under Section (k)(2)(i) of Rule 15c3-3 of the Securities Exchange Act of 1934 and is therefore exempt from the requirements of Rule 15c3-3.

focused.
experienced.
responsive.

CONFIDENTIAL MANAGEMENT FINANCIAL SERVICES, INC.

INDEPENDENT AUDITORS' REPORT

JUNE 30, 2010

