

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

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ANNUAL AUDITED REPORT 2 8 2010 **FORM X-17A-5** PART III

Washington, DC

SEC FILE NUMBER 8-35285

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	06/01/09	AND ENDING	05/31/10
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: Frost Bro	kerage Services, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O. B	ox No.)	FIRM I.D. NO.
100 West Houston Street			
	(No. and Street)		
San Antonio	Texas	7	78205
(City)	(State)	(Z	Cip Code)
NAME AND TELEPHONE NUMBER OF PER	RSON TO CONTACT IN F		ORT 210-220-4128
Raidi Dains			(Area Code – Telephone Numbe
B. ACCO	OUNTANT IDENTIFI		
Ernst & Young LLP	nose opinion is contained in Name – if individual, state last, j	•	
100 West Houston Street, Suite 18		Texas	78205
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☒ Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in Unite	d States or any of its posse	essions.	
	OR OFFICIAL USE O	NLY	
·			

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Karei	en Banks	, swear (or affirm) that, to the best of
my kno	owledge and belief the accompanying financial statement	
of May		, as, are true and correct. I further swear (or affirm) that
	the company nor any partner, proprietor, principal office and solely as that of a customer, except as follows:	r or director has any proprietary interest in any account
- You	YVONNE SANDERS Notery Public STATE OF TEXAS My Comm. Exp. 08-08-2013 Wonne Sanders Notary Public	Signature President Title
X (a) X (b) X (c) X (d) X (e) C (f) X (g) C (h) X (i) X (j) X (j) C (k) X (l) C (m)	consolidation. An Oath or Affirmation. A copy of the SIPC Supplemental Report.	ims of Creditors. ts Pursuant to Rule 15c3-3. irements Under Rule 15c3-3. the Computation of Net Capital Under Rule 15c3-1 and the

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Financial Statements and Supplementary Schedules

Years Ended May 31, 2010 and 2009

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Report of Independent Registered Public Accounting Firm

Board of Directors Frost Brokerage Services, Inc.

We have audited the accompanying statements of financial condition of Frost Brokerage Services, Inc. (the Company) as of May 31, 2010 and 2009, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company's internal control over financial reporting. Our audits included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Frost Brokerage Services, Inc. at May 31, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Ernst + Young LLP

Statements of Financial Condition

	May 31,			
		2010		2009
Assets				
Cash	\$	397,348	\$	267,422
Securities owned		14,649,432		14,762,876
Brokerage commissions receivable		583,441		561,578
Annuity commissions receivable		71,707		156,844
Insurance commissions receivable		2,325		31,668
Other receivables		91,321		149,204
Prepaid expenses		103,538		82,721
Income taxes currently due from Frost National Bank				73,339
Net deferred tax asset		138,495		
Total assets	\$	16,037,607	\$	16,085,652
Liabilities and stockholder's equity Liabilities: Deferred income	\$	103,912	\$	229,124
Income taxes currently payable to Frost National Bank Net deferred tax liability Other liabilities		160,663 - 153,995		84,898 141,486
Total liabilities		418,570		455,508
Stockholder's equity: Common stock, par value \$0.01 per share; 10,000 shares				
authorized, issued and outstanding		100		100
Additional paid-in capital		206,918		198,523
Retained earnings		15,412,019		15,431,521
Total stockholder's equity		15,619,037		15,630,144
Total liabilities and stockholder's equity	\$	16,037,607	\$	16,085,652

Statements of Income

	Years Ended May 31,				
		2010		2009	
Revenue: Brokerage commissions, net	\$	7,937,749	\$	9,740,042	
Annuity commissions	•	2,492,023		2,871,200	
Trading income		1,590,933		2,230,988	
Interest income		17,398		120,668	
Life insurance commissions		175,984		109,685	
Other income		33,163		64,589	
		12,247,250		15,137,172	
Expenses:					
Employee compensation and benefits		10,385,227		11,038,195	
General and administrative		1,858,167		1,719,780	
		12,243,394		12,757,975	
Income before income taxes		3,856		2,379,197	
Income taxes		23,358		867,217	
Net (loss) income	\$	(19,502)	\$	1,511,980	

Statements of Changes in Stockholder's Equity

	 mmon Stock	 dditional Paid-In Capital	Retained Earnings	Total Stockholder's Equity
Balance at June 1, 2008 Net income Tax benefits from stock- based compensation, including excess tax	\$ 100	\$ 166,411	\$ 13,919,541 1,511,980	\$ 14,086,052 1,511,980
benefits of \$21,107	_	32,112	_	32,112
Balance at May 31, 2009	 100	 198,523	15,431,521	15,630,144
Net loss Tax benefits from stock- based compensation, including excess tax	-	-	(19,502)	(19,502)
benefits of (\$839)	_	8,395	_	8,395
Balance at May 31, 2010	\$ 100	\$ 206,918	\$ 15,412,019	\$ 15,619,037

Statements of Cash Flows

	<u></u>	Year Ende 2010	ed May 31, 2009		
Operating activities					
Net (loss) income	\$	(19,502)	\$ 1,511,980		
Adjustments to reconcile net (loss) income to net cash					
provided by (used in) operating activities:					
Deferred income taxes		(223,393)	121,940		
Tax benefits from stock-based compensation		9,234	11,005		
Excess tax benefits from stock-based compensation		839	(21,107)		
Net changes in:					
Securities owned		113,444	(1,257,982)		
Commissions receivable		92,617	304,077		
Other receivables		57,883	28,160		
Prepaid expenses		(20,817)	(36,139)		
Accounts payable and other liabilities		4,176	. –		
Accrued employee benefits		8,333	185,691		
Deferred income		(125,212)	(83,057)		
Income taxes currently payable to					
Frost National Bank		233,163	(722,988)		
Net cash provided by operating activities		130,765	41,580		
Financing activities					
Excess tax benefits from stock-based compensation		(839)	21,107		
Net cash (used in) provided by financing activities		(839)	21,107		
Net change in cash		129,926	62,687		
Cash at beginning of year		267,422	204,735		
Cash at end of year	\$	397,348	\$ 267,422		
Supplemental disclosures					
Cash paid to parent for income taxes	\$	4,354	\$ 1,459,053		

Notes to Financial Statements

May 31, 2010 and 2009

1. Summary of Accounting Policies

Frost Brokerage Services, Inc. (the Company), is registered as a fully disclosed, introducing broker-dealer under the Securities Exchange Act of 1934. The Company principally engages in executing general securities transactions on behalf of its clients. The Company operates under a clearing agreement with National Financial Services Company (NFS), whereby NFS assumes and maintains the Company's accounts on a fully disclosed basis.

The Company is a member of the Financial Industry Regulatory Authority, Inc. (FINRA), and is subject to regulation by the United States Securities and Exchange Commission (SEC) and FINRA. The Company is also a member of the Securities Investors Protection Company (SIPC), a nonprofit membership Company designed to protect, up to specified amounts, customers' cash and securities in the event of the liquidation of a broker-dealer.

The Company is a wholly owned subsidiary of Frost National Bank (FNB), a banking subsidiary of Cullen/Frost Bankers, Inc. (CFBI). FNB pays substantially all operating expenses of the Company. The Company reimburses FNB for such expenses on an allocated basis. FNB also provides substantially all office space, furniture, and equipment for the Company.

The accounting and financial reporting policies followed by the Company conform to accounting principles generally accepted in the United States and to general practices within the securities industry. The more significant accounting and reporting policies are summarized below:

Accounting Standards Codification: The Financial Accounting Standards Board's (FASB) Accounting Standards Codification (ASC) became effective on July 1, 2009. At that date, the ASC became FASB's officially recognized source of authoritative U.S. generally accepted accounting principles (GAAP) applicable to all public and nonpublic nongovernmental entities, superseding existing FASB, American Institute of Certified Public Accountants (AICPA), Emerging Issues Task Force (EITF) and related literature. Rules and interpretive releases of the SEC under the authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All other accounting literature is considered nonauthoritative. The switch to the ASC affects the way companies refer to U.S. GAAP in financial statements and accounting policies. Citing particular content in the ASC involves specifying the unique numeric path to the content through the Topic, Subtopic, Section, and Paragraph structure.

Subsequent Events. The Company has evaluated subsequent events for potential recognition and/or disclosure through July 26, 2010, the date these financial statements were issued. No subsequent events occurred during this reporting period that require recognition or disclosure in these financial statements.

Notes to Financial Statements (continued)

1. Summary of Accounting Policies (continued)

Estimates: The preparation of the financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

Revenue Recognition: The Company derives commission and trading revenues from customer transactions in securities, annuities, and life insurance. Commission and trading revenues and related expenses from transactions are recognized on a trade-date basis. Nearly all of the Company's revenue is generated from customers located in Texas.

Securities Owned: Securities owned are valued at estimated fair value as determined by quoted market values. The resulting differences between cost and fair value are included as a component of trading income in the accompanying Statements of Income.

Brokerage, Annuity, and Life Insurance Commissions Receivable: The Company considers commissions receivable fully collectible; accordingly, no allowance is required.

Other Receivables: Other receivables is comprised of balances related to security trade transactions and other miscellaneous items.

Income Taxes: The Company's operations are included in the consolidated federal income tax return filed by CFBI using a calendar year-end. The Company's federal income tax provision is determined as if it filed a separate return using the consolidated federal income tax rate for CFBI (35% during the periods presented), as this is the rate charged by CFBI to the Company.

Reclassifications: Some items in prior financial statements have been reclassified to conform to the current presentation.

2. Transactions With Customers

NFS clears transactions for the Company's customers and carries the accounts of such customers on a fully disclosed basis as customers of NFS. The Company does not hold customer cash or securities in connection with such transactions.

Notes to Financial Statements (continued)

2. Transactions With Customers (continued)

For transactions in which the Company, through the clearing broker, extends credit to customers, the Company seeks to control the risks associated with these activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company and the clearing broker monitor required margin levels daily and, pursuant to such guidelines, request customers to deposit additional collateral or reduce securities positions when necessary. The Company does not generally extend such credit to customers.

The Company, as an introducing broker, clears all transactions with and for customers on a fully disclosed basis with a clearing broker and promptly transmits all customer funds and securities to the clearing broker who carries all of the accounts of such customers. These activities expose the Company to off-balance-sheet risk in the event that the customer and/or clearing broker is unable to fulfill its obligations.

The Company has agreed to indemnify the clearing broker for losses that it sustains from the customer accounts introduced by the Company. At May 31, 2010, there were no material amounts to be indemnified to the clearing broker for these customer accounts.

3. Securities Owned

At May 31, 2010 and 2009, securities owned consisted entirely of short-term U.S. Treasury securities reported at fair value. These securities are not purchased to be resold to customers and are for the Company's investment purposes only. All securities owned at May 31, 2010 will contractually mature within one year. Securities with carrying amounts totaling \$58,999 and \$58,999 at May 31, 2010 and 2009, respectively, were pledged to NFS for surety purposes.

4. Employee Benefit Plans

As an affiliate, the Company participates in various employee benefit plans offered by CFBI, including a 401(k) stock purchase plan, a defined benefit pension plan, and a profit sharing plan. Expense related to these plans totaled \$731,758 in fiscal 2010 and \$1,223,416 in fiscal 2009.

The 401(k) is a defined contribution plan whereby participants are permitted to make before- or after-tax contributions up to 50% of eligible compensation subject to Internal Revenue Service limitations. The Company matches 100% of employee contributions up to a maximum of 6% of eligible compensation. Company contributions vest immediately. The plan covers substantially all eligible employees of the Company.

Notes to Financial Statements (continued)

4. Employee Benefit Plans (continued)

The defined benefit pension plan was frozen as of December 31, 2001. The plan covers substantially all employees who had attained the age of 21 years and had at least one year of service by December 31, 2001.

The profit sharing plan is a contributory retirement plan that allows the Company to make discretionary annual contributions to individual eligible employee accounts based upon CFBI's fiscal-year profitability. Participants vest in Company contributions after three years of service.

Certain employees are granted stock-based compensation awards. Compensation expense is based on the fair value of awards on the measurement date, which is generally the date of grant and is recognized ratably over the requisite service period of the award. Stock-based compensation expense totaled \$137,797 in fiscal 2010 and \$116,627 in fiscal 2009.

5. Income Taxes

The Company is included in the consolidated federal income tax return filed by CFBI and the Company's income tax provision is computed in accordance with a tax sharing agreement. The Company files separate or combined state and local income/margin tax returns where applicable. State and local taxes have been provided for in these financial statements on separate entity income.

The components of income tax expense (benefit) are presented in the table below.

	Years Ended May 31				
		2010		2009	
Current income tax expense (benefit):					
Federal	\$	226,980	\$	706,789	
State		19,771		38,488	
Deferred income tax expense (benefit)		(223,393)		121,940	
Income tax expense	\$	23,358	\$	867,217	
-			· · · · · · · · · · · · · · · · · · ·		

Notes to Financial Statements (continued)

5. Income Taxes (continued)

Reported income tax expense differs from the amounts computed by applying the U.S. Federal Statutory Income Tax Rate of 35% to income before income taxes as follows:

	Years Ended May 31				
		2010	2009		
Income tax expense computed at the statutory rate	\$	1,350	\$	832,719	
Permanent differences		9,157		9,481	
State tax expense		12,851		25,017	
Income tax expense, as reported	\$	23,358	\$	867,217	

Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. Deferred tax assets and liabilities were as follows:

May 31,				
	2010		2009	
\$	137,666	\$	108,501	
	_		23,838	
	829		_	
			(217,237)	
\$	138,495	\$	(84,898)	
	\$	2010 \$ 137,666 - 829	2010 \$ 137,666 \$ - 829	

No valuation allowance for deferred tax assets was recorded at May 31, 2010 and 2009, as management believes it is more likely than not that all of the deferred tax assets will be realized because they were supported by recoverable taxes paid in prior years.

6. Subordinated Liabilities

There were no liabilities subordinated to claims of general creditors at any time during fiscal 2010 and 2009.

Notes to Financial Statements (continued)

7. Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends be paid if the resulting net capital ratio would exceed 10 to 1). At May 31, 2010, the Company had net capital of \$15,287,822, which was \$15,037,822 in excess of its required net capital of \$250,000. At such date, the Company's aggregate indebtedness to net capital ratio was 0.03 to 1.

8. Marketing Allowances

The Company has entered into agreements with various mutual fund companies to receive cash marketing allowances to pay for certain marketing-related expenditures. Marketing allowances received are accounted for as a reduction of marketing expenses when the marketing expense is incurred. At times, the cash received exceeds the expense accrued and these excess amounts are recorded as a reduction of marketing expense, included within general and administrative expense. As of May 31, 2010 and 2009, the Company has deferred recognition of income totaling \$103,912 and \$229,124, respectively, as these are the estimated marketing expenses to be incurred in future periods that relate to marketing allowances received in prior years.

9. Fair Value Measurements

Effective June 1, 2008, the Company adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820, Fair Value Measurements and Disclosures (FASB ASC 820 formerly referenced as Statement of Financial Accounting Standards No. 157, Fair Value Measurements). FASB ASC Topic 820 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. FASB ASC Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy under FASB ASC Topic 820 are described on the following page. A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Notes to Financial Statements (continued)

9. Fair Value Measurements (continued)

Level 1 Inputs – Unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access at measurement date.

Level 2 Inputs – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.

Level 3 Inputs – Unobservable inputs for determining the fair values of assets or liabilities that reflect assumptions that market participants would use in pricing the assets or liabilities.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein.

Notes to Financial Statements (continued)

9. Fair Value Measurements (continued)

The Company's trading account securities are valued at fair value, based on a quoted market price.

	Level 1 Inputs	Level 2 Inputs		Level : Input	Total
May 31, 2010 Trading account securities: U.S. Treasury	\$14,649,432	\$	_	\$	 \$14,649,432

10. New Authoritative Accounting Guidance

As discussed in Note 1—Summary of Accounting Policies, on July 1, 2009, the ASC became FASB's officially recognized source of authoritative U.S. generally accepted accounting principles applicable to all public and nonpublic nongovernmental entities, superseding existing FASB, AICPA, EITF, and related literature. Rules and interpretive releases of the SEC under the authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All other accounting literature is considered nonauthoritative. The switch to the ASC affects the way companies refer to U.S. GAAP in financial statements and accounting policies. Citing particular content in the ASC involves specifying the unique numeric path to the content through the Topic, Subtopic, Section, and Paragraph structure.

FASB ASC Topic 855, Subsequent Events. New authoritative accounting guidance under ASC Topic 855, Subsequent Events, establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. ASC Topic 855 defines (i) the period after the balance sheet date during which a reporting entity's management should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, (ii) the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and (iii) the disclosures an entity should make about events or transactions that occurred after the balance sheet date. The new authoritative accounting guidance under ASC Topic 855 became effective for the Company's financial statements for periods ending after June 15, 2009, and did not have a significant impact on the Company's financial statements.

Supplementary Schedules

Schedule I – Computation of Net Capital Under Rule 15c3-1

May 31, 2010

Deductions: Excess fidelity bond deductible Other nonallowable assets Net capital Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital (unaudited) focus report, as amended 15,619,037 20,000 311,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 315,3895 250,905 310,901 310,90	Total stockholder's equity from statement of financial condition Deduct stockholder's equity not allowable for net capital		\$	15,619,037
Deductions: Excess fidelity bond deductible Other nonallowable assets Net capital Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	Deduct stockholder's equity analified for net capital			15,619,037
Excess fidelity bond deductible Other nonallowable assets Net capital Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited) 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 315,297,822	Total stockholder's equity quantica for her capital			,_,
Excess fidelity bond deductible Other nonallowable assets Net capital Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited) 331,215 331,215 331,215 331,215 331,215 331,215 331,215 331,215 315,297,822	Deductions:			
Other nonallowable assets Net capital Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited) **Total aggregate indebtedness** \$ 153,995 103,912 103,912 104,9663 \$ 250,000 \$ 15,037,822 **Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)		\$ 20,000		
Net capital Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)		311,215		
Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	Other hondire waste assets			331,215
Aggregate indebtedness Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited) \$ 153,995 103,912 104,917 105,063 \$ 418,570 \$ 250,000 \$ 14,987,822 Ratio of aggregate indebtedness to net capital 0.03 to 1	Not capital		\$	15,287,822
Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	Net capital		**************************************	
Accounts payable and other liabilities Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	A caracata indebtedness			
Deferred income Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)			\$	153,995
Income taxes currently payable to Frost National Bank Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)			,	•
Total aggregate indebtedness Computation of basic net capital requirement Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)				· · · · · · · · · · · · · · · · · · ·
Computation of basic net capital requirement Minimum net capital required Excess net capital Substitute 15,037,822 Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)			-\$	
Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	Total aggregate indebtedness		•	110,070
Minimum net capital required Excess net capital Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)				
Excess net capital Solve 15,037,822 Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)			•	250,000
Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	Minimum net capital required		<u> </u>	230,000
Net capital less greater of 10% total aggregate indebtedness or 120% of minimum net capital required Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)			¢	15 027 922
Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	Excess net capital		<u>ф</u>	13,037,822
Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)				
Ratio of aggregate indebtedness to net capital Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	Net capital less greater of 10% total aggregate		¢	14 007 000
Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)	indebtedness or 120% of minimum net capital required		3	14,987,822
Reconciliation with Company's computation Net capital, as reported in Company's part II (unaudited)				0.00 / 1
Net capital, as reported in Company's part II (unaudited)	Ratio of aggregate indebtedness to net capital			0.03 to 1
Net capital, as reported in Company's part II (unaudited)				
Net capital, as reported in Company's part II (unaudited)	Reconciliation with Company's computation			
	Net capital, as reported in Company's part II (unaudited)			
			\$	15,287,822

Schedule II – Computation for Determination of the Reserve Requirements Under Rule 15c3-3

May 31, 2010

The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under paragraph K(2)(ii) of that rule.

Schedule III – Information Relating to the Possession or Control Requirements Under Rule 15c3-3

May 31, 2010

The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under paragraph K(2)(ii) of that rule.



Ernst & Young LLP

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Supplementary Report of Independent Registered Public Accounting Firm on Internal Control Required by SEC Rule 17a-5(g)(1)

The Board of Directors Frost Brokerage Services, Inc.

In planning and performing our audit of the financial statements of Frost Brokerage Services, Inc. (the Company), as of and for the year ended May 31, 2010, in accordance with auditing standards generally accepted in the United States, we considered its internal control over financial reporting (internal control), as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. The study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company including any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from

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unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and was not designed to identify all deficiencies in internal control that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at May 31, 2010, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Ernet + Young LLP

July 26, 2010

(31-REV 5/10)

Exceptions:

Disposition of exceptions:

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

WES	5 FINRA MAY 5/5/ ROKERAGE SERVICES INC T HOUSTON STREET ONIO, TX 78205	requires correction, plea form@sipc.org and so in	mation shown on the mailing label ase e-mail any corrections to adicate on the form filed. mber of person to contact
	Approximated to the state of th	tespecting this form.	
	General Assessment [item 2e from page 2	(not loss than \$150 minimum)]	\$ 6,842.46
			(3,309.16
. В.	Less payment made with SIPC-6 filed (exclud	ne interest)	1
	<u>12/28/2009</u> Date Paid		t = 0
C.	Less prior overpayment applied		3,533.30
D.	Assessment balance due or (overpayment)		3,333.30
E.	Interest computed on late payment (see in	struction E) fordays at 20% per a	nnum
F.	Total assessment balance and interest due	e (or overpayment carried forward)	\$
G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$_3 , 533 . 30	
Н.	. Overpayment carried forward	\$()
The Sperso	SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, corr complete.	ect <u>Frost Brokerag</u> e	e Services, Inc. oration, Partnership or other organization)
This	d the <u>27</u> day of <u>July</u> , 20 <u>1</u> form and the assessment payment is due period of not less than 6 years, the lates	60 days after the end of the fiscal yea	(Authorized Signature) (Title) ar, Retain the Working Copy of this

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

	Amounts for the fiscal period beginning June 1 , 20 09 and ending May 31 , 2010 Eliminate cents
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ 12,247,250
2b. Additions:(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	0
(2) Net loss from principal transactions in securities in trading accounts.	0.
(3) Net loss from principal transactions in commodities in trading accounts.	0
(4) Interest and dividend expense deducted in determining item 2a.	. 0
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	0
(7) Net loss from securities in investment accounts.	0
Total additions	0
2c. Deductions:	•
(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	
(2) Revenues from commodity transactions.	9,493,500
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	0
(4) Reimbursements for postage in connection with proxy solicitation.	. 0
(5) Net gain from securities in investment accounts.	0
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	16,767
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	0
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
	0
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. \$0	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (i) or (ii)	50
Total deductions	9,510,267
2d. SIPC Net Operating Revenues	\$2,736,984
2e. General Assessment @ .0025	\$ 6,842.46
2	(to page 1 but not less than \$150 minimum)

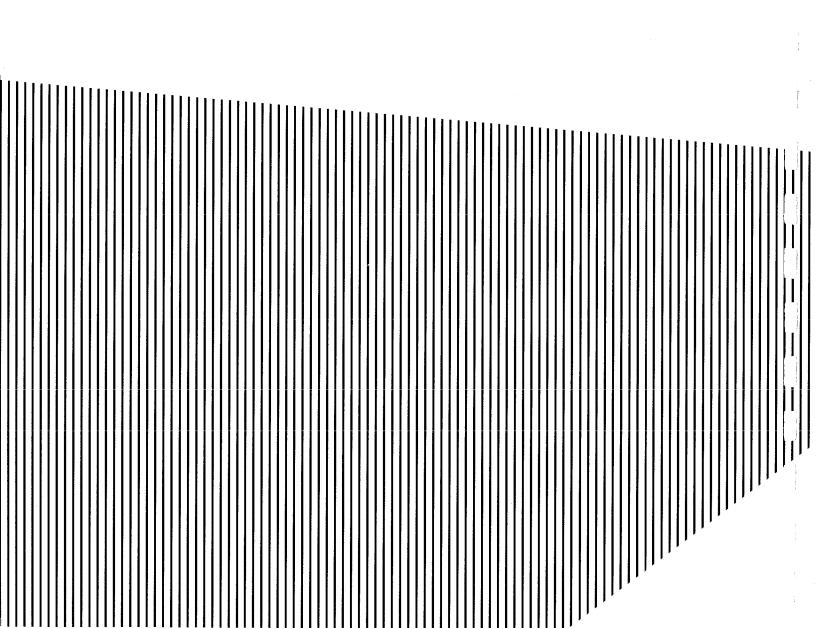
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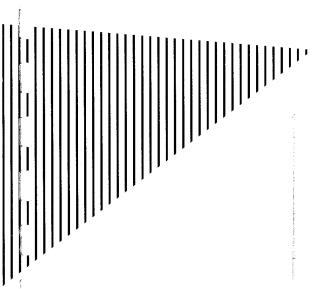
Assurance | Tax | Transactions | Advisory

About Ernst & Young

Ernst & Young is a global leader in assurance, tax, transaction and advisory services. Worldwide, our 130,000 people are united by our shared values and an unwavering commitment to quality. We make a difference by helping our people, our clients and our wider communities achieve potential.

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FINANCIAL STATEMENTS AND OTHER FINANCIAL INFORMATION

Frost Brokerage Services, Inc. Years Ended May 31, 2010 and 2009 With Report of Independent Registered Public Accounting Firm