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MM/DD/YY		MM/DD/YY
GISTRANT IDENTIFICAT	ION	
Concepts, Inc. SINESS: (Do not use P.O. Box No ive, Suite 318	).)	OFFICIAL USE ONLY
(No. and Street)		
MO	631	27-1040
(State)	(Zip	Code)
	31 (Ar	RT 14-394-2045 rea Code - Telephone Number)
whose opinion is contained in this F	Report*	
	ldle name)	
)1 St. Louis	MO	63141
(City)	(State)	(Zip Code)
ed States or any of its possessions.		
	INUAL AUDITED REP FORM X-17A-5 PART III FACING PAGE of Brokers and Dealers Pursange Act of 1934 and Rule 1 January 1, 2009 A MM/DD/YY GISTRANT IDENTIFICAT Concepts, Inc. SINESS: (Do not use P.O. Box Notive, Suite 318 (No. and Street) MO (State) ERSON TO CONTACT IN REGAN COUNTANT IDENTIFICAT whose opinion is contained in this I (Name – if individual, state last, first, mid 01 St. Louis (City)	INUAL AUDITED REPORT FORM X-17A-5 PART III FACING PAGE of Brokers and Dealers Pursuant to Section ange Act of 1934 and Rule 17a-5 Thereunde January 1, 2009 AND ENDING Dec MM/DD/YY GISTRANT IDENTIFICATION Concepts, Inc. SINESS: (Do not use P.O. Box No.) ive, Suite 318 (No. and Street) MO 631 (State) (Zip ERSON TO CONTACT IN REGARD TO THIS REPON 3: COUNTANT IDENTIFICATION whose opinion is contained in this Report* (Name - if individual, state last, first, middle name) 01 St. Louis MO (City) (State)

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### **OATH OR AFFIRMATION**

#### Mark E. Diemer I.

, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Equity Concepts, Inc. \_ , as

of December 31

, 20 09 , are true and correct. I further swear (or affirm) that

neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Signature Title LAURIE SANDLER Notary Public - Notary Seal State of Missouri Conversioned for St. Louis County My Commission Expires: June 17, 2013 This report **\*\*** contains (check all applicable boxes): 09404055 (a) Facing Page. (b) Statement of Financial Condition.  $\mathbf{X}$ (c) Statement of Income (Loss). X (d) Statement of Changes in Financial Condition. X (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.  $\mathbf{X}$ (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. X (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. X (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. X (l) An Oath or Affirmation.  $\square$  (m) A copy of the SIPC Supplemental Report.

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

EQUITY CONCEPTS, INC. FINANCIAL STATEMENTS DECEMBER 31, 2009 AND 2008

# EQUITY CONCEPTS, INC.

# DECEMBER 31, 2009 AND 2008

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders of **Equity Concepts, Inc.** 

We have audited the accompanying statement of financial condition of **Equity Concepts**, **Inc.** (a Missouri corporation) as of December 31, 2009 and 2008, and the related comparative statements of income, cash flows, and changes in stockholders' equity for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall combined financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of **Equity Concepts**, **Inc.** as of December 31, 2009 and 2008, and the results of its operations and cash flows, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information on Pages 10-12 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Kiefer Bonfanti & Co. LLP

February 25, 2010

# STATEMENTS OF FINANCIAL CONDITION

#### Assets

	December 31,					
	2009	)	2008			
Assets	 		<u>nu</u> .			
Cash	\$ 50,671	\$	75,523			
Receivables - clearing brokers	8,273		12,390			
Deposits - clearing brokers	10,000		10,000			
Deposits - others	 1,207		1,302			
Total Assets	\$ 70,151	\$	99,215			

## Liabilities and Stockholders' Equity

Liabilities		
Payroll taxes	\$ 3,678 \$	4,550
Total Liabilities	3,678	4,550
Stockholders' Equity	 	·····
Common stock, par value \$1, authorized		
30,000 shares, issued and outstanding 1,000 shares	1,000	1,000
Additional paid-in capital	31,000	31,000
Retained earnings	 34,473	62,665
Total Stockholders' Equity	 66,473	94,665
Total Liabilities and Stockholders' Equity	\$ 70,151 \$	99,215

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## STATEMENTS OF INCOME

	 Years Ended December 31,					
	 2009	)	2008			
Revenues						
Broker dealer - other business	\$ 201,854	\$	386,410			
Total Revenues	 201,854		386,410			
Operating Expenses						
Officer compensation	96,000		96,000			
Employee compensation	46,600		47,300			
Rent	13,823		644			
Payroll taxes	11,649		12,291			
Communications	9,463		8,645			
Office expense	8,497		9,573			
Professional fees	8,375		5,025			
Regulatory fees	1,185		1,085			
Repairs and maintenance	1,114		1,916			
Travel	815		234			
Fidelity bond and insurance	350		1,078			
Meals and entertainment	175		2,088			
Total Operating Expenses	 198,046		185,879			
Net Income	\$ 3,808	\$	200,531			

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			A	dditional			
	C	ommon	ļ	Paid-in	R	Retained	
		Stock	(	Capital	E	arnings	 Total
Balance, December 31, 2007	\$	1,000	\$	31,000	\$	63,134	\$ 95,134
Net income for the year ended							
December 31, 2008		-		-		200,531	200,531
Distributions		-		-	(	(201,000)	 (201,000)
Balance, December 31, 2008		1,000		31,000		62,665	94,665
Net income for the year ended							
December 31, 2009		-		-		3,808	3,808
Distributions		-		-		(32,000)	(32,000)
Balance, December 31, 2009	\$	1,000	\$	31,000	\$	34,473	\$ 66,473

# STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

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# STATEMENTS OF CASH FLOWS

	 Years Ended December 31,		
	 2009	2008	
Cash Flows from Operating Activities			
Net Income	\$ 3,808 \$	200,531	
Adjustments:			
Change in assets and liabilities items:			
(Increase) decrease in operating assets:			
Receivables - clearing brokers	4,117	9,282	
Deposits - clearing brokers	-	(5,000)	
Receivable - others	-	2,251	
Deposits - others	95	(1,077)	
Increase (decrease) in operating liabilities		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Payroll taxes	 (872)	448	
Net Cash Provided by Operating Activities	7,148	206,435	
Cash Flows from Financing Activities			
Distributions	 (32,000)	(201,000)	
Net Cash Used by Financing Activities	(32,000)	(201,000)	
Net Increase (Decrease) in Cash and Cash Equivalents	(24,852)	5,435	
Cash and cash equivalents, beginning of year	75,523	70,088	
Cash and Cash Equivalents, End of Year	\$ 50,671 \$	75,523	

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#### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2009 AND 2008

#### Business Descriptions

Equity Concepts, Inc. (the Company) is a registered broker/dealer under the Securities Exchange Act of 1934. The Company was organized on May 14, 1992, the date of issue of the Certificate of Incorporation by the Secretary of the State of Missouri, and commenced operations upon notification of approval from regulatory authorities. The Company's customers are located principally outside the St. Louis, Missouri area.

The Company (an introducing broker) clears its customer transactions through Smith Moore & Co., on a fully disclosed basis. The clearing brokers will deduct from commissions due the Company a clearing fee for their services, based on the number of shares traded and a charge by the exchange on which the trade is executed. The Company is also obligated to maintain good faith cash deposit accounts with its clearing brokers. Smith, Moore & Co. requires the Company to maintain a good faith deposit of \$10,000. Claims against the Company, not otherwise resolved within 3 business days notice to the Company, may be charged to these deposit accounts by the clearing brokers, if commissions, due the Company, on hand are inadequate to settle the claim. The clearing brokers, upon termination of the agreement will deliver to the Company the contents of the deposit account on or before the 30th day of said termination. These funds maintained with the clearing brokers are at risk, uninsured and un-collateralized.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. The Company maintains cash and cash equivalent balances at a financial institution. Accounts at banks are insured by the Federal Deposit Insurance Corporation up to \$250,000 at December 31, 2009.

#### **Property and Equipment**

Property and equipment are stated at cost, less allowances for depreciation. For financial reporting purposes, depreciation is computed using the accelerated methods over the estimated useful lives of the assets. The estimated useful lives for financial reporting for office equipment and furniture are 3-7 years.

Expenditures for maintenance and repairs are expensed as incurred. Renewals and betterments that substantially extend the lives of assets are capitalized.

When items of property or equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in operations.

Notes to Financial Statements (Continued)

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Revenue and Expense Recognition

The Company conducts a two-tier clearing business. Its customers, who include other security broker/dealers, both domestic and foreign to the USA, will be reintroduced on a non-exclusive fully disclosed basis. The clearing broker will pool all net revenue generated from the Company's customers into a correspondent payable account.

Monthly, the Company will calculate the amount due each broker/dealer and the clearing broker will distribute to each entity the amount due from the correspondent payable account. The balance of this pool is then distributed to the Company which is recognized as broker dealer - other business revenue.

#### Estimates and Assumptions

Management uses estimates and assumptions in preparing these financial statements in accordance with United States of America generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

#### Subsequent Events

The Company has evaluated subsequent events through February 25, 2010, the date which the financial statements were available to be issued, for possible additional recognition or disclosure.

#### 2. PROPERTY AND EQUIPMENT

Property and equipment is stated as follows:

	December 31,				
	2009			2008	
Office equipment and furniture, at cost	\$	1,591	\$	1,591	
Less accumulated depreciation		(1,591)		(1,591)	
Property and Equipment, Net	\$	-	\$	-	

There was no depreciation expense for the years ended December 31, 2009 and 2008.

Notes to Financial Statements (Continued)

#### 3. **RELATED PARTY TRANSACTIONS**

#### Stockholders' Equity

All the common stock of the Company is owned by the Officer/Shareholders who also serve as Directors.

#### 4. LEASE COMMITMENTS

The Company occupied space and used equipment provided by the clearing broker. The associated expense was charged against amounts due the Company, as a component of the clearing charges.

In August 2008, the Company entered into an operating lease agreement for office space. The lease commenced in December, 2008 and will expire on October 31, 2011. The lease calls for monthly rental payments of \$1,152. The future minimum lease payments associated with the lease are as follows:

Years Ending December 31,	Amount
2010	\$ 13,823
2011	11,519
	\$ 25,342

#### 5. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1), which requires the maintenance of minimum dollar net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2009 and 2008, the Company had adjusted net capital of \$55,098 and \$83,157, respectively, which was \$50,098 and \$78,157 in excess of its required minimum dollar net capital of 5,000 for 2009 and 2008, respectively. The Company's net capital ratio at December 31, 2009 and 2008 was 1.0668 to 1 and 1.0547 to 1, respectively.

Notes to Financial Statements (Continued)

#### 6. INCOME TAXES

The Company elected to be treated as an S-corporation, effective June 1, 1998. Under this provision of the tax code, the company is not obligated to pay income tax and instead reports its income to the shareholders.

The Financial Accounting Standards provide guidance for how uncertain tax positions should be recognized, measured, presented, and disclosed in the financial statements. The Financial Accounting Standards require the evaluation of tax positions taken or expected to be taken in the course of preparing the Company's tax returns to determine whether the tax positions are "more-likely-than-not" to be sustained by the applicable tax authority. Tax benefits of positions not deemed to meet the more-likely-than-not threshold would not be recognized in the financial statements for the current year.

The income tax positions taken by the Company for any years open under the various statutes of limitations are (1) that the Company has properly reported all income and deductions and (2) that the Company has properly filed income tax returns in all jurisdictions they are required to file. Management believes these tax positions meet the more-likely-than-not threshold and, accordingly, the tax benefits of these income tax positions (no income tax expense or liability) have been recognized for the years ended on or before December 31, 2009.

The Federal Form 1120S and state forms of the Company for the years ended December 31, 2009, 2008 and 2007 are subject to examination by the IRS, generally for three years after they were filed. As of December 31, 2009, no returns have been selected for examination by the IRS.

# SUPPLEMENTARY INFORMATION

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## COMPUTATION OF ADJUSTED NET CAPITAL

	December 31,			
		2009	2008	
Capital				
Capital stock	\$	1,000 \$	1,000	
Additional paid-in capital		31,000	31,000	
Retained earnings		34,473	62,665	
Total Capital		66,473	94,665	
Deductions from Capital:				
Clearing deposit		(10,000)	(10,000)	
Security deposit - office lease		(1,152)	(1,152)	
Deposit regulatory agency		(55)	(150)	
Unsecured debits		(168)	(206)	
Total Deductions		(11,375)	(11,508)	
Adjusted Net Capital	\$	55,098 \$	83,157	
Aggregate Indebtedness				
Payroll taxes payable	\$	3,678 \$	4,550	
Total Aggregate Indebtedness	\$	3,678 \$	4,550	
Ratio: Aggregated Indebtedness to Adjusted Net Capital		0.067	0.055	
Minimum dollar net capital	\$	5,000 \$	5,000	
Adjusted net capital		55,098	83,157	
Excess of Net Capital Over Requirement	\$	50,098 \$	78,157	
Six and two-thirds (6 2/3)% of aggregate indebtedness	\$	245 \$	303	
Adjusted net capital		55,098	83,157	
Excess of Net Capital at 1500%	\$	54,853 \$	82,854	

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# **RECONCILIATION OF NET CAPITAL COMPUTATION**

	December 31,				
		2009	2008		
Net capital	\$	55,098 \$	83,157		
Net capital shown on most recent unaudited part IIA filing		55,098	83,158		
Difference-Rounding	\$	- \$	) 1		

### INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 FOR THE YEARS ENDED DECEMBER 31, 2008 AND 2007

An exemption to the possession or control requirements of rule 15c3-3 is claimed under Section (k) (2) (ii):

In that all customer monetary and security receipts by the firm are promptly transmitted in accordance with applicable regulations and that all customer security transactions are cleared through Smith, Moore & Co., on a fully disclosed basis.



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#### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5(g)(1) FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

To the Board of Directors and Stockholders of **Equity Concepts, Inc.** 

In planning and performing our audit of the financial statements and supplemental schedules of Equity Concepts, Inc. (the Company), as of and for the year ended December 31, 2009 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting as a basis of designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safe guarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

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The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with United States of America generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above. However, we identified certain deficiencies in internal control that we consider to be significant deficiencies, and communicated them in writing to management and those charged with governance on February 25, 2010. We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report were adequate at December 31, 2009 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, and other regulatory agencies which rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Kiefer Bonfanti & Co. LLP

February 25, 2010