**SECURITIES AND EXCHANGE COMMISSION** 

RECEIVED

JUN 8\_2010

UNITE **SECURITIES AND EX** Washington



**OMB APPROVAL** 

**DMB Number:** 3235-0123 Expires: February 28, 2010

Estimated average burden

hours per response..... 12.00

SEC FILE NUMBER

**DIVISION OF MARKET REGULATION** 

# **ANNUAL AUDITED REPORT FORM X-17A-5** PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant	to Section 1	7 of the
Securities Exchange Act of 1934 and Rule 17a-5	Thereunder	•

REPORT FOR THE PERIOD BE	GINNING 1	1109	AND ENDING	12/3/109	
		MM/DD/YY		MM/DD/YY	
	A. REGISTR	ANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER:	Five Stan	Investr	ient Inc	OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE	CE OF BUSINESS:	(Do not use P.O. B	ox No.)	FIRM I.D. NO.	
		(No. and Street)			
(City)		(State)		(Zip Code)	
NAME AND TELEPHONE NUM	BER OF PERSON	TO CONTACT IN R	REGARD TO THIS RE	PORT	
			•	(Area Code – Telephone Number	
	B. ACCOUNT	ANT IDENTIFIC	CATION	(Area Code - Telephone Number	
			**************************************		
INDEPENDENT PUBLIC ACCOUNT	JNTANT whose op	inion is contained ir	this Report*		
KPMG LL	P				
	(Name –	if individual, state last, fi	irst, middle name)		
(Address)	(Ci	ity)	(State)	(Zip Code)	
CHECK ONE:					
☐ Certified Public Acc	ountant				
☐ Public Accountant					
☐ Accountant not resid	ent in United State	s or any of its posses	ssions.		
	FOR O	FFICIAL USE OI	NLY		
			+ 4	. <del></del>	

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



**FIVE STAR INVESTMENT SERVICES, INC.** (A Wholly Owned Subsidiary of Financial Institutions, Inc.)

Statement of Financial Condition

December 31, 2009

(With Independent Auditors' Report Thereon)



#### **KPMG LLP** 265 Clinton Square Rochester, NY 14604

#### Report of Independent Registered Public Accounting Firm

The Board of Directors
Five Star Investment Services, Inc.:

We have audited the accompanying statement of financial condition of Five Star Investment Services, Inc. (a wholly owned subsidiary of Financial Institutions, Inc.) (the Company) as of December 31, 2009, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. This statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement is free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement referred to above presents fairly, in all material respects, the financial position of the Company as of December 31, 2009, in conformity with U.S. generally accepted accounting principles.

KPMG LLP

February 25, 2010

**FIVE STAR INVESTMENT SERVICES, INC.** (A Wholly Owned Subsidiary of Financial Institutions, Inc.)

## Statement of Financial Condition

December 31, 2009

## Assets

Cash Certificate of deposit Deposit with clearing broker Receivables from brokers, dealers, and clearing broker Due from Parent Furniture and equipment, less accumulated depreciation of \$19,888 Other assets	\$	38,433 84,684 25,000 278,351 32,577 13,071 31,960
Total assets	\$_	504,076
Liabilities and Stockholder's Equity		
Accrued expenses and other liabilities	\$_	51,539
Total liabilities	_	51,539
Stockholder's equity: Common stock, \$1 par value. Authorized, issued, and outstanding 100 shares Additional paid-in capital Retained deficit	_	100 966,320 (513,883)
Total stockholder's equity	_	452,537
Total liabilities and stockholder's equity	\$_	504,076

See accompanying notes to financial statement.

## FIVE STAR INVESTMENT SERVICES, INC.

(A Wholly Owned Subsidiary of Financial Institutions, Inc.)

Notes to Financial Statements

December 31, 2009

#### (1) Organization

Five Star Investment Services, Inc. (the Company) is a wholly owned subsidiary of Financial Institutions, Inc. (the Parent). The Company, which was incorporated on May 20, 1999, received regulatory approval and commenced operations on January 24, 2000 as a registered broker-dealer under the Securities Exchange Act of 1934. The Company is a member of the Financial Industry Regulatory Authority. The Company was formed for the purpose of engaging in brokerage services and providing investment advice for customers of its affiliate, which is also a subsidiary of the Parent. Securities products offered to customers include mutual funds, annuities, equities and fixed-income securities.

#### (2) Summary of Significant Accounting Policies

#### (a) Financial Instruments

Financial instruments, consisting primarily of cash, certificate of deposit, deposit with clearing broker, receivables from brokers, dealers and clearing broker, and accrued expenses and other liabilities, of the Company are reported in the statement of financial condition at amounts which approximate fair value because of their short term nature.

## (b) Furniture and Equipment

Furniture and equipment are stated at cost, less accumulated depreciation. Depreciation is computed on a straight-line method over the estimated useful lives of the related assets, which range from three to seven years.

#### (c) Customer Transactions

All customer transactions are cleared through an unaffiliated registered broker-dealer (the clearing broker), that is a member firm of the New York Stock Exchange and other national securities exchanges, to provide these services. The Company promptly forwards all funds and securities of its customers received in connection with its activities to the clearing broker. The clearing broker is responsible for customer billing, recordkeeping, custody of securities, and security clearance on a fully disclosed basis. The Company is therefore exempt from the requirements of Rule 15c3-3 under the Securities Exchange Act of 1934 pertaining to the possession or control of customer owned assets and cash reserve requirements. The Company has no liabilities subordinated to the claims of general creditors. The Company is not a member of any securities exchange.

#### (d) Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3 (Continued)

#### FIVE STAR INVESTMENT SERVICES, INC.

(A Wholly Owned Subsidiary of Financial Institutions, Inc.)

Notes to Financial Statements
December 31, 2009

## (3) Related-Party Transactions

The Company maintains a noninterest-bearing commercial checking account with the subsidiary bank of its Parent. The amount held with the related bank was \$38,433 as of December 31, 2009. This amount is included in cash on the statement of financial condition.

The Company has a receivable from its Parent of \$32,577 as of December 31, 2009 related to prepaid income taxes. This amount is included in due from Parent on the statement of financial condition.

## (4) Income Taxes

As of December 31, 2009, the Company had a net deferred tax asset of \$4,431, primarily attributable to net operating loss carryforwards. Management believes that no valuation allowance is necessary as the results of future operations of the consolidated group will generate sufficient taxable income to realize the deferred tax asset.

#### (5) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital. The Company utilizes the basic method permitted by the rule, which requires that minimum net capital be the greater of \$50,000 or 6\%% of aggregated indebtedness. The rule requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. As of December 31, 2009, the Company had net capital, as defined, of \$303,594, which was \$253,594 in excess of its minimum required net capital of \$50,000. The Company's ratio of aggregate indebtedness to net capital was 0.17 to 1 as of December 31, 2009.

## (6) Commitments and Contingent Liabilities

#### (a) Off-Balance-Sheet Risk

The Company engages in the business of a broker and dealer in securities as described in note 1. The inherent risk of this business is the ability of the Company to properly execute all customer-initiated transactions, including the proper processing and transfer of customer funds and securities. As of December 31, 2009, management of the Company believes that all customer-initiated transactions have been fully executed by the Company.

#### (b) Litigation

From time to time in the normal course of business, the Company may be involved in various claims and lawsuits. Management of the Company believes that there is no pending or threatened litigation that will result in any material adverse effect on the Company's financial condition as of December 31, 2009.



#### KPMG LLP 265 Clinton Square Rochester, NY 14604

# Report of Independent Registered Public Accounting Firm on Internal Control Required by SEC Rule 17a-5(g)(1)

Board of Directors
Five Star Investment Services, Inc.:

In planning and performing our audit of the financial statement of Five Star Investments, Inc. (the Company) (a wholly owned subsidiary of Financial Institutions, Inc.), as of and for the year ended December 31, 2009, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our audit procedures for the purpose of expressing our opinion on the financial statement, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2009, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

February 25, 2010