RECEIVED JUN 2 4 2010 Branch of Registrations and Examinations Information Require	UNITED STATES SCORITIES AND EXCHANGE COMMI Washington, D.C. 20549 ANNUAL AUDITED REPO FORM X-17A-5 PART III FACING PAGE ed of Brokers and Dealers Purs schange Act of 1934 and Rule 1	DRT	
REPORT FOR THE PERIOD BEGINNI	NG05/01/09AM	ID ENDING	04/30/10
	MM/DD/YY		MM/DD/YY
<b>A.</b> ]	REGISTRANT IDENTIFICATI	ON	
NAME OF BROKER-DEALER: Perki	ns, Smart & Boyd, Inc.		OFFICIAL USE ONL
ADDRESS OF PRINCIPAL PLACE OF	BUSINESS: (Do not use P.O. Box No	.)	FIRM I.D. NO.
4330 Shawnee Mission Parkway	v. Suite 204		
4330 Shawnee Mission Parkway	y, Suite 204 (No. and Street)	<u></u>	
Shawnee Mission	(No. and Street)		66205
	(No. and Street)		66205 Zip Code)
Shawnee Mission	(No. and Street) KS (State)	(	Zip Code)
Shawnee Mission (City)	(No. and Street) KS (State)	(	Zip Code) PORT
Shawnee Mission ( <sup>City)</sup> NAME AND TELEPHONE NUMBER O	(No. and Street) KS (State)	( RD TO THIS RE	Zip Code) PORT
Shawnee Mission ( <sup>City)</sup> NAME AND TELEPHONE NUMBER O	(No. and Street) KS (State) OF PERSON TO CONTACT IN REGA ACCOUNTANT IDENTIFICAT NT whose opinion is contained in this 1	( RD TO THIS REJ ION Report*	Zip Code) PORT
Shawnee Mission (City) NAME AND TELEPHONE NUMBER O B. A INDEPENDENT PUBLIC ACCOUNTAN	(No. and Street) KS (State) OF PERSON TO CONTACT IN REGAT ACCOUNTANT IDENTIFICAT NT whose opinion is contained in this 1 d Public Accountants	( RD TO THIS REJ ION Report*	Zip Code) PORT
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Shawnee Mission ( <sup>City</sup> ) NAME AND TELEPHONE NUMBER O B. A INDEPENDENT PUBLIC ACCOUNTAN Hutchins & Haake, LLC Certifie 11900 College Blvd., Suite 310	(No. and Street) KS (State) OF PERSON TO CONTACT IN REGAT ACCOUNTANT IDENTIFICAT NT whose opinion is contained in this 1 d Public Accountants (Name – if individual, state last, first, min Overland Park	( RD TO THIS RE ION Report* Idle name) KS	Zip Code) PORT (Area Code - Telephone Numb 66210
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Financial Statements and Independent Auditors' Report

April 30, 2010 and 2009

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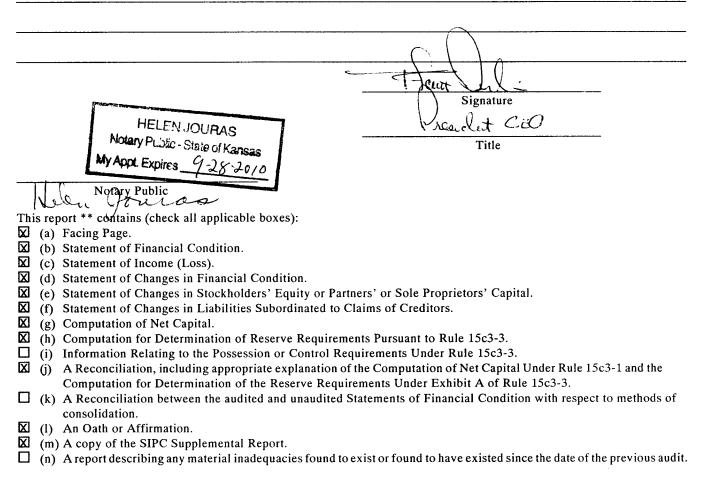
#### OATH OR AFFIRMATION

#### I, F. Scott Perkins

, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Perkins, Smart & Boyd, Inc. , as

of April 30

\_\_\_\_\_, 20\_10 \_\_\_\_, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Hutchins & Haake, LLC

**Certified Public Accountants** 

College Boulevard and Quivira Road 11900 College Boulevard, Suite 310 Overland Park, Kansas 66210 Phone (913) 338-4455 Fax (913) 338-4458

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholders of Perkins, Smart & Boyd, Inc. Shawnee Mission, Kansas

We have audited the accompanying statements of financial condition of Perkins, Smart & Boyd, Inc., as of April 30, 2010 and 2009, and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the years then ended. In addition, we audited the supplementary schedules of computation of net capital, computation of aggregate indebtedness, computation of basic net capital requirements, computation of determination of reserve requirements, information relating to the possession or control requirements and reconciliation pursuant to Rule 17a-5(d)(4). These financial statements and supplementary schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and supplementary schedules based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements and supplementary schedules referred to above present fairly, in all material respects, the financial position of Perkins, Smart & Boyd, Inc. as of April 30, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Hutchins + Hoake. LLC

Hutchins & Haake, LLC Certified Public Accountants

June 18, 2010 Overland Park, Kansas

Statements of Financial Condition April 30, 2010 and 2009

ASSETS		<u>2010</u>		<u>2009</u>
Current assets				
Cash and cash equivalents	\$	82,345	\$	126,765
Commissions receivable		93,200		109,993
Income taxes receivable		10,500		-
Deferred income tax		382		-
Marketable securities at fair value (cost \$71,226 at April 30,				
2010 and 2009)		255,951		167,417
Prepaid expenses		38,506		39,028
Total current assets		480,884		443,203
Office furniture and equipment		54,414		54,414
Less accumulated depreciation		54,333		53,914
Net office furniture and equipment		81		500
Net once furniture and equipment		01		000
Other assets				
Deposits with clearing organizations		30,000		30,001
Other deposits		800		800
Customer accounts, net of accumulated amortization				
of \$50,000 and \$47,495				2,505
Total other assets		30,800		33,306
Total assets	<u>\$</u>	<u>511,765</u>	<u>\$</u>	477,009

Statements of Financial Condition April 30, 2010 and 2009

LIABILITIES AND STOCKHOLDERS' EQUITY		<u>2010</u>		<u>2009</u>
Current liabilities Accounts payable Payroll taxes payable Income taxes payable Deferred tax liability Total current liabilities	\$	18,724 78,965 - <u>56,573</u> 154,262	\$	132,041 67,994 17,268 <u>21,529</u> 238,832
Stockholders' equity Common stock, \$10.00 par value, authorized 12,500 shares, issued and outstanding 3,180 shares Additional paid-in capital Retained earnings Total stockholders' equity		31,800 5,000 <u>320,703</u> 357,503		31,800 5,000 201,377 238,177
Total liabilities and stockholders' equity	<u>\$</u> _	<u>_511,765</u>	<u>\$</u>	477,009

Statements of Income For the Years Ended April 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Revenue		
Commissions	\$1,665,499	\$2,728,955
Fees	26,227	31,195
Unrealized investment gain (loss) net	88,534	(101,709)
Interest and dividend income	317,873	459,219
Other income	541	
Total revenue	2,098,674	3,117,660
_		
Expenses	404.000	
Commissions	134,360	119,432
Salaries and benefits	1,247,046	2,481,381
Depreciation expense	419	1,023
Other operating expenses	564,426	738,049
Total expenses	1,946,251	3,339,885
Income (loss) before income taxes (tax benefit)	152,423	(222,225)
	,	()
Income taxes (tax benefit)		
Current	(1,565)	25,100
Deferred	34,662	(56,313)
Total income taxes (tax benefit)	33,097	(31,213)
Net income (loss)	<u>\$ 119,326</u>	\$ (191,012)
	$\Psi$ 110,020	

Statements of Changes in Stockholders' Equity For the Years Ended April 30, 2010 and 2009

	Common Stock	n Stock	-		
	Shares Issued &		Additional Paid-In	Retained	T
	Outstanding	Amount	Capital	Earnings	1 0(a)
Balance at April 30, 2008	3,180	\$ 31,800	\$ 5,000	\$ 392,389	\$ 429,189
Net loss				(191,012)	(191,012)
Balance at April 30, 2009	3,180	31,800	5,000	201,377	238,177
Net income				119,326	119,326
Balance at April 30, 2010	3,180	\$ 31,800	\$ 5,000	\$ 320,703	\$ 357,503

The accompanying notes are an integral part of these financial statements.

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Statements of Changes in Liabilities Subordinated to Claims of General Creditors For the Years Ended April 30, 2010 and 2009

There were no liabilities subordinated to the claims of creditors at the beginning or end of the year or at any time during either of the years.

Statements of Cash Flows For the Years Ended April 30, 2010 and 2009

		<u>2010</u>	<u>2009</u>
Cash flows from operating activities	\$	119,326	\$ (191,012)
Net income (loss) Adjustments to reconcile net income (loss) to net cash	φ	119,520	φ (191,012)
provided (used) by operating activities Depreciation		419	1,023
Amortization		2,505	3,333
Unrealized investment gains (losses)		(88,534)	101,709
Income taxes paid		(26,203)	(12,859)
Current income tax expense (benefit)		(1,565)	25,100
Deferred income tax expense (benefit)		34,662	(56,313)
Other changes in operating assets and liabilities			
(Increase) decrease in Commissions receivable		16,793	148,106
Prepaid expenses		522	(31,340)
Increase (decrease) in		022	(01,010)
Accounts payable		(113,317)	40,124
Payroll taxes payable		<u>10,971</u>	(19,704)
Net cash provided (used) by operating activities		(44,421)	8,167
Cash flows from investing activities			
Net sales (purchases) of investments		-	58,399
Return of deposits	_	1	18
Net cash provided by investing activities	_	1	58,417
Net increase (decrease) in cash and cash equivalents		(44,420)	66,584
Cash and cash equivalents			
Beginning	_	126,765	60,181
Ending	<u>\$</u>	82,345	<u>\$ 126,765</u>

Notes to Financial Statements April 30, 2010 and 2009

## Note 1 – Summary of Significant Accounting Policies

### A. Description of Business

Perkins, Smart & Boyd, Inc. (the Company) is a full service securities broker providing investment advisory and other related services to clients in the United States. It operates as an introducing broker on a fully disclosed basis and does not hold funds or securities for customers. The Company is a member of FINRA and the Securities Investor Protection Corporation (SIPC). The Company was incorporated under Kansas laws and commenced operations on May 5, 1976.

The Company operates under the provisions of Paragraph (k)(2)(ii) of Rule 15c3-3 of the Securities Exchange Act of 1934 and, accordingly, is exempt from the remaining provisions of that Rule. Essentially, the requirements of Paragraph (k)(2)(ii) provide that the Company clear all transactions on behalf of customers on a fully disclosed basis with a clearing broker-dealer. The clearing broker-dealer carries all of the accounts of the customers and preserves all related books and records as are customarily kept by a clearing broker-dealer.

## B. Cash Equivalents

The Company considers all short-term investments with an original maturity of three months or less to be cash equivalents.

#### C. Receivables

The Company considers receivables to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

## D. Office Furniture and Equipment

Office furniture and equipment are recorded at cost. Major renewals and betterments are capitalized, and maintenance and repairs that do not improve or extend the life of the respective assets are charged against earnings in the current period. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their useful lives of five to seven years using accelerated recovery methods.

#### E. Marketable Securities

Marketable securities consist of various equities, carried at fair value. Unrealized gains or losses are included as part of revenue in the income statements.

Effective May 1, 2008 the Company adopted ASC 820, "Fair Value Measurements and Disclosures" (formerly Statement of Financial Accounting Standards No. 157). ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosure about certain fair value measurements. Adoption of ASC 820 has not altered the Company's previously disclosed assumptions for determining fair value of its existing investments but has altered the nature of its disclosures.

### Notes to Financial Statements April 30, 2010 and 2009

## Note 1 – Summary of Significant Accounting Policies (continued)

ASC 820 defines fair value as the price that would be received in the sale of an asset (or paid to transfer a liability) in an orderly transaction between market participants at the measurement date (that is, the date(s) of the Company's balance sheets). The statement establishes a "fair value hierarchy" that requires the reporting entity to maximize use of observable, and at the same time minimize the use of unobservable, inputs in measuring fair value. The hierarchy is set forth as the three categories below, defined by inputs in order of decreasing observability:

- Level 1 Quoted prices in active markets for identical assets
- Level 2 Observable inputs other than the prices referred to in Level 1, such as quoted prices for similar assets or other inputs that are observable or can be corroborated by observable market data
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. These would include mutual funds and common stocks with quoted prices. ASC 820 requires that the reporting entity report the amounts of investment fair value that were determined by the inputs in each category. All of the Company's investments fall within Level 1.

#### F. Intangibles

Customer accounts (acquired February 1995) are being amortized over 15 years and are fully amortized at April 30, 2010.

## G. Revenue Recognition

Customers' securities transactions and related commission income and expenses are recorded on a trade date basis.

#### H. Income Taxes

Income tax provisions are based on income reported for financial statement purposes. Deferred income taxes arise from the recognition of temporary differences between earnings determined for financial and tax purposes. Such temporary differences are principally related to the use of accelerated depreciation methods for tax purposes, the difference between the book and tax basis of investment securities, and the net effect of the conversion from accrual accounting to cash basis accounting for income tax purposes.

Notes to Financial Statements April 30, 2010 and 2009

## Note 1 – Summary of Significant Accounting Policies (continued)

#### I. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## J. Concentrations

Because of the nature and size of the Company's operations, it occasionally maintains cash balances in excess of federally insured limits at financial institutions. The Company has not experienced any losses on such accounts.

## Note 2 – Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1). This rule requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 10 to 1. Rule 15c3-1 also provided that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At April 30, 2010, the Company had net capital of \$251,764, which was \$201,764 in excess of its required net capital of \$50,000. The Company's debt to net capital ratio was 0.61 to 1.

#### Note 3 – Income Taxes

The Company's aggregate (current plus deferred) income tax expense or benefit for the years ending April 30, 2010 and 2009 represent 22% and 14%, respectively, of its income (loss) before income taxes for the periods. These percentages differ from the expected income tax rates that would apply to such income (loss), principally due to the impact of certain expenses that are not deductible in determining taxable income (loss).

Deferred income taxes are provided for temporary differences between the financial statement and income tax basis of assets and liabilities and temporary differences in reporting income and expense. The principal components of the Company's deferred income taxes at April 30, 2010 and 2009 consisted of the following:

Notes to Financial Statements April 30, 2010 and 2009

### Note 3 – Income Taxes (continued)

	2	<u>:010</u>		<u>2009</u>
Deferred tax asset Contributions not deductible until future years	<u>\$</u>	382	<u>\$</u>	<u> </u>
Deferred tax liabilities Depreciation Use of cash basis for income tax reporting Unrealized gains in value of marketable securities,	\$	8 21,467	\$	27 3,226
not recognized for income tax reporting		<u>35,098</u>		18,276
	\$	<u>56,573</u>	<u>\$</u>	21,529

## Note 4 – Operating Leases

The Company leases office space and an automobile under various operating leases. Minimum future obligations on these operating leases by years ending April 30 are as follows:

2011	\$ 56,895
2012	55,795
2013	37,121

Total rent expense under operating leases for the years ending April 30, 2010 and 2009 was \$67,816 and \$68,248, respectively.

#### Note 5 – Deposits

Deposits with clearing organizations represent funds required to remain on deposit with the Company's clearing brokers, Southwest Securities, Inc. and First Southwest Securities, Inc. Withdrawals can be made only with the permission of the clearing companies, and a minimum balance of \$10,000 and \$20,000, respectively, must be maintained at all times.

## Note 6 – Employee Benefit Plan

The Company has a 401(k) plan for the benefit of all eligible employees. Participants may elect to defer up to 10% of their annual compensation to be contributed to the plan subject to limits as specified by the Internal Revenue Code. During the years ended April 30, 2010 and 2009, the Company made no matching contributions to the plan.

Notes to Financial Statements April 30, 2010 and 2009

## Note 7 – Financial Instruments with Off-Balance-Sheet Credit and Market Risk

Customer transactions are introduced to and cleared through clearing brokers. Under the terms of its clearing agreement, the Company is required to guarantee the performance of its customers in meeting contract obligations. Such transactions may expose the Company to significant off-balance-sheet risk in the event margin requirements are not sufficient to fully cover losses that customers may incur. In the event the customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices to fulfill the customer's obligations. In conjunction with the clearing brokers, the Company seeks to control the risks associated with its customer activities by requiring customers to maintain collateral in compliance with regulatory and internal guidelines. Compliance with the various guidelines is monitored daily and, pursuant to such guidelines, the customers may be required to collateral, or reduce positions where necessary.

The Company does not anticipate nonperformance by customers or it's clearing brokers. In addition, the Company has a policy of reviewing, as considered necessary, the clearing broker with which it conducts business.

#### Note 8 – Subsequent Events

The Company has evaluated subsequent events through June 18, 2010, the date which the financial statements were available to be issued.

#### Note 9 – Material Inadequacies

None noted.

## SUPPLEMENTARY INFORMATION

Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

As of April 30, 2010

## Schedule I

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

As of April 30, 2010

Net capital	
Total stockholders' equity	\$ 357,503
Less ownership equity not allowable for net capital	
Prepaid expenses	(38,506)
Accounts receivable, broker	(1,500)
Income tax receivable	(10,500)
Deferred income tax	(382)
Property and equipment	(81)
Other deposits	(800)
Total non-allowable assets	(51,769)
	(01(100))
Tentative net capital	305,734
Less	(28.202)
Haircuts on investments	(38,393)
Undue concentration	(15,577)
Net capital	<u>\$ 251,764</u>
Aggregate indebtedness	
Total aggregate indebtedness	<u>\$ 154,262</u>
Computation of basis not conital requirements	
Computation of basic net capital requirements Minimum net capital required	\$ 50,000
Excess of net capital	<u>\$ 201,764</u>
Ratio: aggregate indebtedness to net capital	<u>    0.613 to 1</u>

## Schedule I

## Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

As of April 30, 2010

A RECONCILIATION PURSUANT TO RULE 17a-5(D)(4) (included in Part II A of Focus Report as of April 30, 2010)	
Total ownership equity qualified for net capital per April 30, 2010, Part II A	\$ 382,085
Decrease in property and equipment Increase in income taxes receivable Increase in deferred tax asset Increase in deferred tax liability Rounding	(419) 10,500 382 (35,044) (1)
Total ownership equity qualified for net capital per April 30, 2010, audit report	<u>\$_357,503</u>
Non-allowable assets per April 30, 2010, Part II A	\$ 41,306
Increase in income tax receivable Decrease in property and equipment Increase in deferred tax asset	10,500 (419) <u>382</u>
Non-allowable assets per April 30, 2010, audit report	<u>\$    51,769</u>
Undue concentration per April 30, 2010, Part II A	\$ 14,387
Increase in undue concentration due to decrease in tentative net capital	1,190
Undue concentration per April 30, 2010, audit report	<u>\$ 15,577</u>
Net capital, as reported in Company's Part II A	\$ 287,999
Decrease in ownership equity qualified for net capital per April 30, 2010 audit report	(36,235)
Net capital per April 30, 2010, audit report	<u>\$ 251,764</u>

Schedule II

Computation of Determination of Reserve Requirements and Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

As of April 30, 2010

The Company did not make a computation for determining the reserve requirement or supply information relating to the possession or control requirements pursuant to Rule 15c3-3 as they are exempt pursuant to subparagraph (k)(1) of Rule 15c3-3.

# Hutchins & Haake, LLC

**Certified Public Accountants** 

College Boulevard and Quivira Road 11900 College Boulevard, Suite 310 Overland Park, Kansas 66210 Phone (913) 338-4455 Fax (913) 338-4458

## INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL

The Board of Directors and Stockholders of Perkins, Smart & Boyd, Inc. Shawnee Mission, Kansas

In planning and performing our audit of the financial statements of Perkins, Smart & Boyd, Inc. for the year ended April 30, 2010, we considered its internal control structure including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

### INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL (continued)

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at April 30, 2010, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Hutchins + Haake. LLC

Hutchins & Haake, LLC Certified Public Accountants

June 18, 2010 Overland Park, Kansas

.

Agreed-Upon Procedures Performed on SIPC Form 7

April 30, 2010

# Hutchins & Haake, LLC

**Certified Public Accountants** 

College Boulevard and Quivira Road 11900 College Boulevard, Suite 310 Overland Park, Kansas 66210 Phone (913) 338-4455 Fax (913) 338-4458

To the Board of Directors and Stockholders of Perkins, Smart & Boyd, Inc. Shawnee Mission, Kansas

In accordance with Rule 17a5(e)(4) under the Securities Exchange Act of 1934, we have performed procedures enumerated below with respect to the accompanying General Assessment Reconciliation (form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended April 30, 2010, which were agreed to by Perkins, Smart & Boyd, Inc. (the Company) and SIPC solely to assist you and SIPC in evaluating the Company's compliance with the applicable instructions of the Form SIPC-7. The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payment in Form SIPC-7 with the respective cash disbursement entry in the Company's general ledger, noting no difference.
- 2. Compared and reconciled the amounts reported on the audited Form X-17A-5 for the year ended April 30, 2010 (and the Form X-17A-5 Part IIA 5<sup>th</sup> Focus for the month ended April 30, 2010) to the amounts reported on Form SIPC-7 for the year ended April 30, 2010, and noted no differences.
- 3. Noted there were no adjustments reported in Form SIPC-7.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7, noting no differences.

We were not engaged to, and did not conduct, an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and the use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Hutchins + Haake. LLC

Hutchins & Haake, LLC Certified Public Accountants

June 18, 2010 Overland Park, Kansas

SIPC-7	
(30-REV 3/10)	

#### SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation



For the liscal year ended  $\frac{4/30}{100}$ , 20/0 (Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for ourboses of the audit requirement of SEC Rule 17a-5:

8-020703 FINRA APR 7/23/1976 PERKINS SMART & BOYD INC 4330 SHAWNEE MISSION PKWY NO 204 SHAWNEE MISSION, KS 66205

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

Α.	General Assessment (item 2e from page 2 (no	Lless than \$150 mi	inimum)}	\$ <u></u>	4099
8.	Less payment made with SIPC-6 filed (exclude interest) <u>II/I9/D9</u> Date/Paid		(	1745	
C.	Less prior overpayment applied		(		
D	Assessment balance due or (overpayment)				2354
Ε.	Interest computed on late payment (see instru	ction E) for	days at 20% per ani	1um	***
F.	Total assessment balance and interest due (or	r overpayment carr	ied forward)	\$	2354
G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$	2354		
H.	Overpayment carried forward	\$(	0	)	

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete

day of JUAR 20 14 Dated the

IN'C armarship or other organization Cu Authorized Signatures

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

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с Ш	Dates				
E W		Postmarked	Received	Reviewed	
	Calculat	1005		Documentarion	Forward Copy
PC	Ekcaptic	ins.			
-	Disposit	ion of exceptions			

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

	Amounts for the fiscal period beginning <u>5/</u> . 20 <u>0</u> and ending <u>4/30</u> , 20 <u>7</u> Eliminate cents
iem No. a. Total revenue (FOCUS Line 12/Part IIA Line 9. Code 4030)	\$_2098675
<ul> <li>Additions:         <ul> <li>(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and             oredecessors not included above</li> </ul> </li> </ul>	
(2) Net loss from principal transactions in securities in trading accounts.	ر میں میں میں میں میں میں میں میں میں میں
(3) Net loss from principal transactions in commodities in trading accounts	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities	
(7) Net loss from securities in investment accounts.	
Foral additions	0
c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	131_141
(2) Revenues from commodity transactions.	
(3) Commissions, floor prokerage and clearance paid to other SIPC members in connection with securities transactions.	114 464
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts	90734
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	5930
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act)	
(8) Other revenue not related either directly or indirectly to the securities business (See Instruction C):	

 (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.

\$

 (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960)

s //	6	6	40	

Enter the greater of line (i) or (ii)

Fotal deductions

2d. SIPC Net Operating Revenues

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2e General Assessment @ 0025

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458 909
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s <u>    4099</u>

(to page 1 but not less than \$150 minimum)