

UNITEDSTATES RITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0123 Expires: February 28, 2010

Estimated average burden

ANNUAL AUDITED REPORTAII Proce seems per response......12.00 Section **FORM X-17A-5** PART III

JUN 0 1 2010

SEC FILE NUMBER 28860

FACING PAGE

Washington, DC

Information Required of Brokers and Dealers Pursuant 10 Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	04/01/09	AND ENDING	03/31/10
	MM/DD/YY		MM/DD/YY
A. REGIST	RANT IDENTI	FICATION	
NAME OF BROKER-DEALER: Podesta &	Co.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINES	FIRM I.D. NO.		
208 South LaSalle Street,	Suite 140	6	
	(No. and Street)		
Chicago	IL		60604
(City)	(State)		Zip Code)
NAME AND TELEPHONE NUMBER OF PERSO	N TO CONTACT I	N REGARD TO THIS REP	PORT
Carol P. Foley			(312) 899-0133
			(Area Code – Telephone Number
B. ACCOUN	TANT IDENT	FICATION	
INDEPENDENT PUBLIC ACCOUNTANT whose Dunleavy & Company, P.C.	opinion is containe	ed in this Report*	
	: – if individual, state la	ısı, first, middle name)	
13116 South Western Avenue,	Blue Is	land, Illino	is 60406
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☑ Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in United St	ates or any of its po	ossessions.	
FOR	OFFICIAL USE	ONLY	
			•

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I,	Carol P	Foley	, swear (or affirm) that, to the best of				
my kr			g financial statement and supporting schedules pertaining to the firm of				
	Podesta						
of			ch 31, 2010, are true and correct. I further swear (or affirm) that				
			rietor, principal officer or director has any proprietary interest in any account				
Classi	iled solely as t	that of a customer, exce	pt as follows:				
		·	NONE				
	OFFICI SHAF	ON PIET	Caral Fodeste Faley Signature				
} ~	MY COMMISSION	N EXPIRES 8/23/2011	President				
	À.	()	Title				
\leq	Stars	x Tet					
	Notai	ry Public					
		ains (check all applicat	le boxes):				
	a) Facing Pag						
	• •	of Financial Condition. of Income (Loss).					
			Gendinien. Cash Flows.				
<u>R</u> ((e) Statement	of Changes in Stockhol	ders' Equity or Partners' or Sole Proprietors' Capital.				
	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.						
		on of Net Capital.	f Reserve Requirements Pursuant to Rule 15c3-3.				
	(i) Informatio	n Relating to the Posse	ssion or Control Requirements Under Rule 15c3-3.				
	(j) A Reconci	liation, including <mark>a</mark> ppro	priate explanation of the Computation of Net Capital Under Rule 15c3-1 and the				
	Computati	on for Determination o	f the Reserve Requirements Under Exhibit A of Rule 15c3-3.				
LJ ((k) A Reconci consolidat	liation between the aud	ited and unaudited Statements of Financial Condition with respect to methods of				
\mathbf{X}	(1) An Oath o						
X	(m) A copy of	the SIPC Supplementa					
	(n) A report de	scribing any material in	adequacies found to exist or found to have existed since the date of the previous audit.				

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

MARCH 31, 2010

DUNLEAVY & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS 13116 SOUTH WESTERN AVENUE BLUE ISLAND, ILLINOIS 60406

> (708) 489-1680 Fax: (708) 489-1717

INDEPENDENT AUDITORS' REPORT

Board of Directors Podesta & Co.

We have audited the accompanying statement of financial condition of Podesta & Co. as of March 31, 2010 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to attain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Podesta & Co. as of March 31, 2010, in conformity with accounting principles generally accepted in the United States of America.

DUNLEAVY & COMPANY, P. C. Certified Public Accountants

Blue Island, Illinois May 18, 2010

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2010

ASSETS

Cash and cash equivalents Receivable from broker/dealers Securities owned, at fair market value Secured demand note receivable Related party receivable Other assets	\$ 89,833 147,742 2,112 15,000 14,000 7,813
TOTAL ASSETS	\$ 276,500
LIABILITIES AND SHAREHOLDERS' EQUITY	Morton of the second of the se
LIABILITIES	
Accounts payable and accrued expenses	\$ 15,840
Commissions payable	23,408
Subordinated loans	65,000
Dubol allia ced Todiis	
Total Liabilities	\$ 104,248
SHAREHOLDERS' EQUITY	
Common stock, \$.01 par value;	
authorized 100,000 shares, issued	
and outstanding 2,211 shares	\$ 22
Additional paid-in capital	61,855
Retained earnings	110,375
Total Shareholders' Equity	\$ 172,252
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 276,500</u>

The accompanying notes are an integral part of this financial statement.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2010

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - The Company was incorporated in the state of Illinois on October 15, 1982. The Company is registered with the Securities and Exchange Commission and is a member of the Financial Industry Regulatory Authority (FINRA). The Company's principal business activity is the sale of securities.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis, which is the same business day as the transaction date.

Securities Owned - Securities are recorded at fair value in accordance with FASB ASC 820, Fair Value Measurements and Disclosures.

Concentrations of Credit Risk - The Company is engaged in various trading and brokerage activities in which the counterparties primarily include broker/dealers, banks, other financial institutions and the Company's own customers. In the event the counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

In addition, the Company's cash is on deposit at one financial institution and the balance at times may exceed the federally insured limit. The Company believes it is not exposed to any significant credit risk to cash.

Cash Equivalents - For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than three months that are not held for sale in the ordinary course of business.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2010

NOTE 2 - FAIR VALUE MEASUREMENT

FASB ASC 820 defines fair value, creates a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

Level 1 inputs have been applied to value cash and certain assets included in receivable from broker/dealers on the statement of financial condition. In addition, Level 1 inputs have been used to value securities owned, which consist entirely of equity securities.

No valuation techniques have been applied to all other assets and liabilities included in the statement of financial condition. Due to the nature of these items, all have been recorded at their historic values.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2010

NOTE 3 - CLEARING AGREEMENT WITH OFF-BALANCE-SHEET RISK

The Company's customers enter into various transactions involving derivatives and other off-balance-sheet financial instruments, including exchange traded options. These derivative financial instruments are subject to varying degrees of market and credit risk. However, since the Company enters into the aforementioned transactions solely for the benefit of its customers, the Company does not bear any of the credit or market risk of those customers, with the exception of the risk to the Company should its customers fail to honor their obligations related to these derivative and other off-balance sheet financial instruments, as mentioned below.

Clearing Agreement - To facilitate the aforementioned transactions, as well as other securities transactions on behalf of its customers, the Company has entered into an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced transactions are performed by the Clearing Broker/dealer. customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. The Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to off-balancesheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/dealer to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.

The Company is required to have a \$50,000 deposit with the Clearing Broker/dealer to assure the Company's performance under the agreement. This amount is included with "Receivable from broker/dealers" on the statement of financial condition. In addition, the Company is restricted from entering into similar agreements except under certain circumstances.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2010

NOTE 4 - LEASE COMMITMENTS

Occupancy - The Company is party to a noncancellable lease agreement for office space that expires September 30, 2010. The total expenditure for office space for the year ended March 31, 2010 was \$57,807. This amount includes additional charges pursuant to the lease agreement. The net expense for the year was \$39,357, which equals the total expenditure less the reimbursements mentioned in Note 5.

Office Equipment - On July 16, 2006, the Company entered into a 60 month operating lease for a copier and related services and supplies.

Quotations - Effective April 12, 2005, the Company entered into an operating lease agreement for quotation services with an initial term of two years. The agreement is automatically renewable for additional two year terms, unless 60 days written notice is given prior to the expiration of the current term.

Future minimum lease payments for these leases, exclusive of additional payments which may be required, are as follows:

Year Ended March 31	Occupancy	Copier	Quotations	Total
2011 2012	\$ 26,021 -0-	\$\frac{2,148}{716}	\$ 22,200	\$ 50,369 716
Total	\$ 26,021	\$ 2,864	\$ 22,200	\$ 51,085

NOTE 5 - RELATED PARTY TRANSACTIONS

A shareholder of the Company is also a general partner of Pioneer Ventures, a Limited Partnership. The Company has received \$18,450 from this entity for office space the Company has provided during the year ending March 31, 2010. No written agreement exists between these parties regarding the office space. Note 4 contains additional information regarding the Company's occupancy lease agreement.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2010

NOTE 6 - LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The borrowings under subordination agreements at March 31, 2010, are as follows:

Subordinated Loans

4.00% Due November 30, 2010 \$ 50,000

Liabilities Pursuant to a Secured Demand Note Collateral Agreement:

3.00% Expires May 31, 2011

15,000

Total Subordinated Liabilities

\$ 65,000

The subordinated borrowings are covered by agreements approved by FINRA and are thus available in computing net capital under the Securities and Exchange Commission's Uniform Net Capital Rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid. Both subordinated lenders are related parties of the Company.

NOTE 7 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the Financial Industry Regulatory Authority the Company is subject to the Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 1500%. At March 31, 2010 the Company's net capital and required net capital were \$212,833 and \$100,000 respectively. The ratio of aggregate indebtedness to net capital was 18%.