



Information Required of Brokers and Dealers

**ITED STATES EXCHANGE COMMISSION** 1gton, D.C. 20549

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### ANNUAL AUDITER REPORT TO COSSING FORM X-17A-5 Section PART III MAY 2 6 2010 FACING PAGE INCOMPLETOR PAGE Section 17 of the

Securities Exchange Act of 1934 and Rule 7a-5 Thereunder

04/01/09 REPORT FOR THE PERIOD BEGINNING \_\_\_\_\_ \_\_\_AND ENDING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: OFFICIAL USE ONLY Southlake Capital, LLC FIRM ID. NO. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) P.O. Box 92818 (No. and Street) Southlake 76092 (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (Area Code - Telephone No.) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* CF & Co., L.L.P. (Name - if individual, state last, first, middle name) 14175 Proton Rd. TX **Dallas** (Address) (City) (State) **CHECK ONE:** Certified Public Accountant Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### **OATH OR AFFIRMATION**

| I, | Richard S               | andow , swear (or affirm) that, to the best of my                                                                                                                                                                                                                            |
|----|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|    | _                       | belief the accompanying financial statement and supporting schedules pertaining to the firm of                                                                                                                                                                               |
|    | hlake Capi              |                                                                                                                                                                                                                                                                              |
|    |                         | t. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer any proprietary interest in any account classified solely as that of a customer, except as follows:                                                                   |
|    |                         |                                                                                                                                                                                                                                                                              |
|    |                         | Lihut Hanlow<br>Signature                                                                                                                                                                                                                                                    |
|    |                         | President                                                                                                                                                                                                                                                                    |
|    |                         | Title                                                                                                                                                                                                                                                                        |
|    | Yic                     | Notary Public  Notary Public |
|    | X (a)<br>X (b)<br>X (c) | port** contains (check all applicable boxes): Facing page. Statement of Financial Condition. Statement of Income (Loss). Statement of Cash Flows                                                                                                                             |
|    | X (e)                   | Statement of Cash Flows Statement of Changes in Stockholders' Equity or partners' or Sole Proprietor's Capital.                                                                                                                                                              |
|    | X (f)                   | Statement of Changes in Liabilities Subordinated to Claims of Creditors.                                                                                                                                                                                                     |
|    | X (g)                   | Computation of Net Capital.                                                                                                                                                                                                                                                  |
|    | X (i)                   | Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  Information Relating to the Possession or control Requirements Under Rule 15c3-3.                                                                                                            |
|    | X (i)                   | A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the                                                                                                                                                             |
|    |                         | Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.  A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.                                                    |
|    | X (1)                   |                                                                                                                                                                                                                                                                              |
|    | (m)                     | A copy of the SIPC Supplemental Report.                                                                                                                                                                                                                                      |
|    |                         | A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. Independent auditor's report on internal control                                                                                                 |
|    | 图 (A)                   | madpointain addition of report on minimal control                                                                                                                                                                                                                            |

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# SOUTHLAKE CAPITAL, LLC REPORT PURSUANT TO RULE 17a-5(d) FOR THE YEAR ENDED MARCH 31, 2010

#### SOUTHLAKE CAPITAL, LLC

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#### **INDEPENDENT AUDITOR'S REPORT**

To the Members of Southlake Capital, LLC

We have audited the accompanying statement of financial condition of Southlake Capital, LLC, as of March 31, 2010, and the related statements of income, changes in member's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southlake Capital, LLC, as of March 31, 2010, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

CF & Co., L.L.P.

996, UP

Dallas, Texas May 6, 2010

#### SOUTHLAKE CAPITAL, LLC Statement of Financial Condition March 31, 2010

#### **ASSETS**

| Cash Deposit with broker dealer Investments                               | \$        | 53,087<br>58,165<br>39,973 |
|---------------------------------------------------------------------------|-----------|----------------------------|
| Property and equipment, net of accumulated depreciation Trading Inventory |           | 3,700<br>9,726             |
|                                                                           | <u>\$</u> | <u>164,651</u>             |

#### LIABILITIES AND MEMBER'S EQUITY

| Liabilities |
|-------------|
|-------------|

### SOUTHLAKE CAPITAL, LLC Statement of Income

#### For the Year Ended March 31, 2010

| Revenues                       |           |               |
|--------------------------------|-----------|---------------|
| Commission income              | \$        | 8,849         |
| Gain on securities trading     |           | 9,769         |
| Interest income                |           | 11,951        |
| Other income                   |           | 7,418         |
| Unrealized gain on investments |           | 5,804         |
|                                |           | 43,791        |
| Expenses                       |           |               |
| Interest expense               |           | 3,182         |
| Other expenses                 |           | 28,664        |
|                                |           | 31,846        |
| Net Income                     | <u>\$</u> | <u>11,945</u> |

## Statement of Changes in Member's Equity For the Year Ended March 31, 2010

| Balance, April 1, 2009  | \$        | 145,180 |
|-------------------------|-----------|---------|
| Withdrawals             |           | (2,200) |
| Net income              |           | 11,945  |
| Balance, March 31, 2010 | <u>\$</u> | 154,925 |

## SOUTHLAKE CAPITAL, LLC Statement of Changes in Liabilities Subordinated to Claims of General Creditors For the Year Ended March 31, 2010

| Balance at April 1, 2009  | \$ -0        | )_         |
|---------------------------|--------------|------------|
| Increases                 | -0           | )_         |
| Decreases                 |              | <u>)-</u>  |
| Balance at March 31, 2010 | <u>\$</u> -0 | <u>) -</u> |

### SOUTHLAKE CAPITAL, LLC Statement of Cash Flows

#### For the Year Ended March 31, 2010

| Cash flows from operating activities:                    |           |         |
|----------------------------------------------------------|-----------|---------|
| Net income                                               | \$        | 11,945  |
| Adjustments to reconcile net income to net cash provided |           |         |
| by (used in) operating activities:                       |           |         |
| Realized and unrealized gain on securities trading       |           | (5,804) |
| Changes in assets and liabilities:                       |           |         |
| Increase in receivable from broker-dealer                |           | (951)   |
| Increase in inventory                                    |           | (9,726) |
| Increase in due to broker dealer                         |           | 9,726   |
| Decrease in other assets                                 |           | 6,866   |
| Net cash provided (used) by operating activities         |           | 12,056  |
| Cash flows from investing activities:                    |           |         |
| Reduction of amount of debt securities (investments)     |           | 10,282  |
| Net cash provided (used) by investing activities         |           | 10,282  |
| Cash flows from financing activities: Withdrawals        |           | (2,200) |
| Net cash provided (used) by financing activities         |           | (2,200) |
| Net increase in cash                                     |           | 20,138  |
| Cash at beginning of year                                |           | 32,949  |
| Cash at end of year                                      | <u>\$</u> | 53,087  |
| Supplemental Disclosures of Cash Flow Information        |           |         |
| Cash paid for:                                           |           |         |
| Income taxes                                             | <u>\$</u> | -0-     |
| Interest                                                 | <u>\$</u> | -0-     |

The accompanying notes are an integral part of these financial statements.

#### Note 1 - Summary of Significant Accounting Policies

Southlake Capital, LLC, (the "Company") operates as a broker-dealer in securities registered with the Securities and Exchange Commission ("SEC") under Rule 15c3-3(k)(2)(ii). The Company operates as a Texas Limited Liability Company (LLC). Its member has limited personal liability for the obligations or debts of the Company. The Company was organized on November 15, 1995 and is a member of Financial Industry Regulatory Authority ("FINRA"). The Company's customers are located throughout the United States.

Marketable securities owned and securities sold, but not yet purchased, are carried at quoted market value. Securities owned not readily marketable are carried at estimated fair value as determined by management of the Company. Securities not readily marketable include: (a) securities for which there is no independent publicly quoted market; (b) securities which cannot be publicly offered or sold unless registration has been affected under the Securities Act of 1933; or (c) securities which cannot be offered or sold immediately because of other restrictions or conditions. The increase (decrease) in net unrealized appreciation or depreciation of securities is credited or charged to operations.

Securities transactions (and related commission revenue and expense) are recorded on a settlement date basis, generally the third business day following the transactions. If materially different, commission income and related expenses are recorded on a trade date basis.

Property and equipment are recorded at cost and consist of furniture and office equipment. Depreciation is computed using straight-line and accelerated methods over estimated useful lives of 3 to 5 years.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company is not subject to income taxes; the individual members are required to report their distributive share of the Company's realized income, gain, loss, deductions, or credits on their individual income tax returns.

#### Note 1 - <u>Summary of Significant Accounting Policies</u>, continued

#### **Recent Pronouncements**

The FASB issued Statement No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles ("SFAS 168") (FASB ASC 105-10). SFAS 168 replaces all previously issued accounting standards and establishes the FASB Accounting Standards Codification ("FASB ASC" or the "Codification") as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with U.S. GAAP. SFAS 168 is effective for all annual periods ending after September 15, 2009. The FASB ASC is not intended to change existing U.S. GAAP. The adoption of this pronouncement only resulted in changes to the Company's financial statement disclosure references. As such, the adoption of this pronouncement had no effect on the Company's financial statements.

In May 2009, the FASB issued Statement No. 165, Subsequent Events ("SFAS 165"), included in the Codification under FASB ASC 855, which establishes general standards of accounting for and disclosure of events occurring after the balance sheet date, but before the financial statements are issued or available to be issued. SFAS 165 also requires entities to disclose the date through which it has evaluated subsequent events and the basis for that date. The Company adopted SFAS 165 for its year ended March 31, 2010. The adoption did not have a material impact on the Company's financial statements.

See Note 7 for more information regarding the Company's evaluation of subsequent events.

#### Note 2 - Fair Value Measurements

Effective April 1, 2009, the Company adopted FASB ACS 820 Fair Value Measurements, which provides a framework for measuring fair value under generally accepted accounting principles. FASB ASC 820 applies to all financial instruments that are being measured and reported on a fair value basis.

As defined in FASB ASC 820, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Company uses various methods including market, income and cost approaches. Based on

#### Note 2 - Fair Value Measurements, continued

these approaches, the Company often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions risk and or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques the Company is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 - Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities and federal agency mortgage-backed securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2 - Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or similar assets or liabilities.

Level 3 - Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

For the year ended March 31, 2010, the application of valuation techniques applied to similar assets and liabilities has been consistent. The fair value of securities owned (inventory and investments) is deemed to be Level 1 investments.

#### Note 3 - <u>Net Capital Requirements</u>

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis.

At March 31, 2010, the Company had net capital of approximately \$147,635 and net capital requirements of \$100,000. The Company's ratio of aggregate indebtedness to net capital was 0 to 1. The Securities and Exchange Commission permits a ratio of no greater than 15 to 1.

#### Note 4 - <u>Possession or Control Requirements</u>

The Company does not have any possession or control of customer funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of (SEC) Rule 15c3-3(k)(2)(ii) by promptly transmitting all customer funds and securities to the clearing broker who carries the customer accounts.

#### Note 5 - Property and Equipment

Property and equipment and related accumulated depreciation is as follows:

|                        | Accumulated     |                 |          |
|------------------------|-----------------|-----------------|----------|
|                        | _Cost           | Depreciation    | Net      |
| Property and equipment | <u>\$ 8,933</u> | <u>\$ 5,233</u> | \$ 3,700 |

#### Note 6 - Commitments and Contingencies

Included in the Company's clearing agreement with its clearing broker-dealer ("Clearing"), is an indemnification clause. This clause relates to instances where the Company's customers fail to settle security transactions. In the event this occurs, the Company will indemnify the clearing broker-dealer to the extent of the net loss on the unsettled trade. At March 31, 2010, management of the Company had not been notified by the clearing broker-dealer, nor were they otherwise aware, of any potential losses relating to this indemnification. The Company is also subject to credit risks to the extent clearing is unable to deliver cash balances on clear security transactions on the Company's behalf. Management monitors the financial condition of Clearing and believes the likely hood of loss under the circumstances is

#### Note 6 - <u>Commitments and Contingencies</u>, continued

remote. In addition, the Company is required to maintain a deposit with Clearing as collateral on its security position and customer transactions.

#### Note 7 - <u>Subsequent Events</u>

In preparing the accompanying financial statements, in accordance with FASB ASC 855, "Subsequent Events", the Company has reviewed events that have occurred after March 31, 2010, through May 6, 2010, the date the financial statements were available to be issued. During this period, the Company did not have any material subsequent events.

#### Supplemental Information

Pursuant to Rule 17a-5

of the Securities Exchange Act of 1934

as of

March 31, 2010

#### Schedule I

#### SOUTHLAKE CAPITAL, LLC

#### Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of March 31, 2010

#### **COMPUTATION OF NET CAPITAL**

| Total member's equity qualified for net capital      | \$        | 154,925 |
|------------------------------------------------------|-----------|---------|
| Add:                                                 |           |         |
| Other deductions or allowable credits                |           | -0-     |
| Total capital and allowable subordinated liabilities |           | 154,925 |
| Deductions and/or charges –                          |           |         |
| Non-allowable assets:                                |           |         |
| Property and equipment                               | _         | (3,700) |
| Net capital before haircuts on securities positions  |           | 151,225 |
| Haircuts on securities (computed, where applicable,  |           |         |
| pursuant to rule 15c3-1(f))                          |           |         |
| Other securities                                     |           | (3,590) |
| Net capital                                          | <u>\$</u> | 147,635 |
|                                                      |           |         |
| AGGREGATE INDEBTEDNESS                               |           |         |
| Items included in statement of financial condition   | <u>\$</u> | -0-     |
| Total aggregate indebtedness                         | \$        | -0-     |

#### Schedule I (continued)

## SOUTHLAKE CAPITAL, LLC Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission As of March 31, 2010

#### COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

| Minimum net capital required (6 2/3% of total aggregate indebtedness)                                                               | <u>\$ -0-</u>           |  |  |
|-------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--|--|
| Minimum dollar net capital requirement of reporting broker or dealer                                                                | <u>\$ 100,000</u>       |  |  |
| Net capital requirement (greater of above two minimum requirement amounts)                                                          | \$ 100,000              |  |  |
| Net capital in excess of required minimum                                                                                           | <u>\$ 47,635</u>        |  |  |
| Excess net capital at 1000%                                                                                                         | <u>\$ 147,635</u>       |  |  |
| Ratio: Aggregate indebtedness to net capital                                                                                        | 0 to 1                  |  |  |
| RECONCILIATION WITH COMPANY'S COMPUTATION                                                                                           |                         |  |  |
| The following serves to reconcile the differences in the copulation of net capital under Rule 15c3-1 from the Company's Copulation: |                         |  |  |
| Net capital as reported in the Company's unaudited focus report<br>Add – excess in haircuts<br>Rounding                             | \$145,634<br>2,000<br>1 |  |  |
|                                                                                                                                     | <u>\$147,635</u>        |  |  |

#### **Schedule II**

## SOUTHLAKE CAPITAL, LLC Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As of March 31, 2010

#### **EXEMPTIVE PROVISIONS**

The Company has claimed an exemption from Rule 15c3-3 under section (k)(2)(ii), in which all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

Company's clearing firm: Southwest Securities, Inc.

Independent Auditor's Report

On Internal Control

Required By SEC Rule 17a-5

For the Year Ended

March 31, 2010



#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Members of Southlake Capital, LLC

In planning and performing our audit of the financial statements and supplemental information of Southlake Capital, LLC (the "Company"), as of and for the year ended March 31, 2010 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with

management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and was not designed to identify all deficiencies in internal control that might be material weaknesses and therefore, there can be no assurance that all material weaknesses have been identified. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at March 31, 2010, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CF & Co., L.L.P.

Dallas, Texas May 6, 2010