



IMISSION

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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**FACING PAGE** 

ormation Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN	04/01/09	$\underline{\hspace{0.1cm}}$ and ending $\underline{\hspace{0.1cm}}$ 03/3	31/10
	MM/DD/YY	)	MM/DD/YY
A	. REGISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: Sau	uer, Dazey Investment Com	pany	FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE O	F BUSINESS: (Do not use P.O. Bo	ox No.)	FIRM I.D. NO.
	7800 Forsyth Blvd	1.	
	(No. and Street)		
St. Louis	MO	6310	5
(City)	(State)	(Zip Cod	le)
NAME AND TELEPHONE NUMBER	OF PERSON TO CONTACT IN R	EGARD TO THIS REPORT	•
Andrew C. Dazey		(314) 725-380	
			Code – Telephone Number
В.	ACCOUNTANT IDENTIFIC	LATION	
INDEPENDENT PUBLIC ACCOUNT	ANT whose opinion is contained in	this Report*	
		]: Î	
Hauk Kruse & Associates	Name - if individual, state last, fi	rsi, middle name)	
721 Emerson Road	St. Louis	MO	63141
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accoun	tant		
☐ Public Accountant			
☐ Accountant not resident	in United States or any of its posse	ssions.	
	FOR OFFICIAL USE O	NLY	
	•		
			•

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## OATH OR AFFIRMATION

I, Andrew C. Dazey	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statemen	ent and supporting schedules pertaining to the firm of
Sauer, Dazey Investment Company	, as
of March 31 , 20	10, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal of	ficer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
, , , , , , , , , , , , , , , , , , , ,	
•	•
5,5177	
557 131	Signature /
	Pesis
	TEAL
i in many	Title
Lunghill Manue	Lynn M. Nikolaisen
Notary Public	Notary Public-Notary Seal
	STATE OF MISSOURI
This report ** contains (check all applicable boxes):	St. Louis County
(a) Facing Page.	<b>My Commission Expires:</b> Mar. 31, 2012 Commission #08497925
(b) Statement of Financial Condition.	Ochanodich v co tel ces
(c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition.	
(d) Statement of Changes in Financial Condition.  (e) Statement of Changes in Stockholders' Equity or Part	tners' or Sole Proprietors' Capital
(f) Statement of Changes in Liabilities Subordinated to	
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Requirem	
(i) Information Relating to the Possession or Control Re	quirements Under Rule 15c3-3.
(i) A Reconciliation, including appropriate explanation of	f the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requi	Statements of Financial Condition with respect to methods of
consolidation.	Sustainents of Children Condition with respect to inculous of
(i) An Oath or Affirmation.	
(n) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies found to	exist or found to have existed since the date of the previous audit.
x (o) Independent Auditors' Report on Internal	Control Structure.
**For conditions of confidential treatment of certain portions	of this filing, see section 240.17a-5(e)(3).

## FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION

YEAR ENDED MARCH 31, 2010

**AND** 

REPORT OF CERTIFIED PUBLIC ACCOUNTANTS

## FINANCIAL STATEMENTS WITH ACCOMPANYING INFORMATION

## Year Ended March 31, 2010

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Hauk Kruse | Certified Public Accountants

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## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors
Sauer, Dazey Investment Company

We have audited the accompanying statement of financial condition of Sauer, Dazey Investment Company (a wholly owned subsidiary of Orion Investment Company) as of March 31, 2010, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sauer, Dazey Investment Company as of March 31, 2010, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying additional information contained on pages 7 through 12 is presented for additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the audit procedures applied in our audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hauk Kruse & Associates LLC Certified Public Accountants

Dank Kinn & Seconder JSC

## SAUER, DAZEY INVESTMENT COMPANY STATEMENT OF FINANCIAL CONDITION

## March 31, 2010

## **ASSETS**

Assets:

Cash Money market account	\$ 6,332 145,333
Cash deposit with clearing broker	25,000 176,665
Commissions receivable	18,490
Commissions receivable	\$ 195,155
STOCKHOLDER'S EQUITY	
Stockholder's equity: Common stock, par value \$10 per share; authorized	
3,000 shares, 1,000 shares issued and outstanding	\$ 10,000 19,410
Paid-in capital Retained earnings	165,745

\$ 195,155

## STATEMENT OF INCOME

## Year Ended March 31, 2010

Revenues:		
Commissions	\$	156,242
Interest and dividends		18
Total revenues		156,260
Expenses:		
Operating expenses		37,188
Brokerage and clearing fees		54,646
Administrative expenses		11,251
Total expenses	_	103,085
Net income	\$	53,175

# STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

## Year Ended March 31, 2010

<u>Total</u> \$ 176,980	53,175	(35,000)	\$ 195,155
Retained Earnings \$ 147,570	53,175	(35,000)	\$ 165,745
Paid in Capital \$ 19,410			\$ 19,410
Common Stock \$ 10,000		·	\$ 10,000
No. of Shares 1,000		·	1,000
Balance at March 31, 2009	Net income	Dividends paid to parent company (\$90 per share)	Balance at March 31, 2010

## STATEMENT OF CASH FLOWS

## Year Ended March 31, 2010

Cash flows from operating activities:		
Net income	\$	53,175
Adjustments to reconcile net income to net		
cash used for operating activities:		
Increase in commissions receivable		(6,169)
Decrease in prepaid expense		656
Net cash provided by operating activities		47,662
Cash flows used for financing activities:		
Dividends paid	_	(35,000)
Increase in cash		12,662
Cash at the beginning of year	_	164,004
Cash at the end of year	\$_	176,665
Cash at the end of year was comprised of:	Φ.	151 665
Cash and money market account	\$	151,665
Cash deposit with clearing broker	<u>, -</u>	25,000
	\$_	176,665

## NOTES TO FINANCIAL STATEMENTS

March 31, 2010

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business Activity - Sauer, Dazey Investment Company (the Company) is a wholly owned subsidiary of Orion Investment Company (Orion) which is a registered investment adviser. The Company is a registered securities broker/dealer and is a member of the Financial Industry Regulatory Authority (FINRA). The Company clears all customer transactions through another broker/dealer on a fully disclosed basis. The Company does not hold funds or securities for, or owe money or securities to, customers and does not otherwise carry customer accounts. Accordingly, the Company is exempt from Securities and Exchange Commission Rule 15c3-3.

<u>Revenue Recognition</u> - Commission revenues and expenses related to security transactions, which are cleared through another broker/dealer, are recorded on a settlement date basis. Reporting such transactions on a trade date basis would not result in any material differences to the financial statements.

<u>Income Taxes</u> - The Company and Orion file consolidated federal and Missouri income tax returns. No provision for income taxes was required for the consolidated income tax returns for the year ended March 31, 2010. If Sauer, Dazey Investment Company had filed separate income tax returns, the income tax liability would approximate \$11,500.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

<u>Concentration of Credit Risk</u> - Sauer, Dazey Investment Company is located in St. Louis, Missouri. Most of its clients are individuals who reside in the St. Louis metropolitan area.

The Company maintains an account with a bank and two cash accounts with a securities broker/dealer. The bank provides \$250,000 of deposit insurance through the Federal Deposit Insurance Corporation. The securities broker/dealer provides \$100,000 of coverage through the Securities Investor Protection Corporation. The securities broker/dealer has also purchased additional coverage for the entire net asset value of each account. There were no amounts in excess of insured limits at March 31, 2010.

## 2. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule, which requires the maintenance of minimum net capital of \$50,000 and requires that the ratio of

## SAUER, DAZEY INVESTMENT COMPANY NOTES TO FINANCIAL STATEMENTS

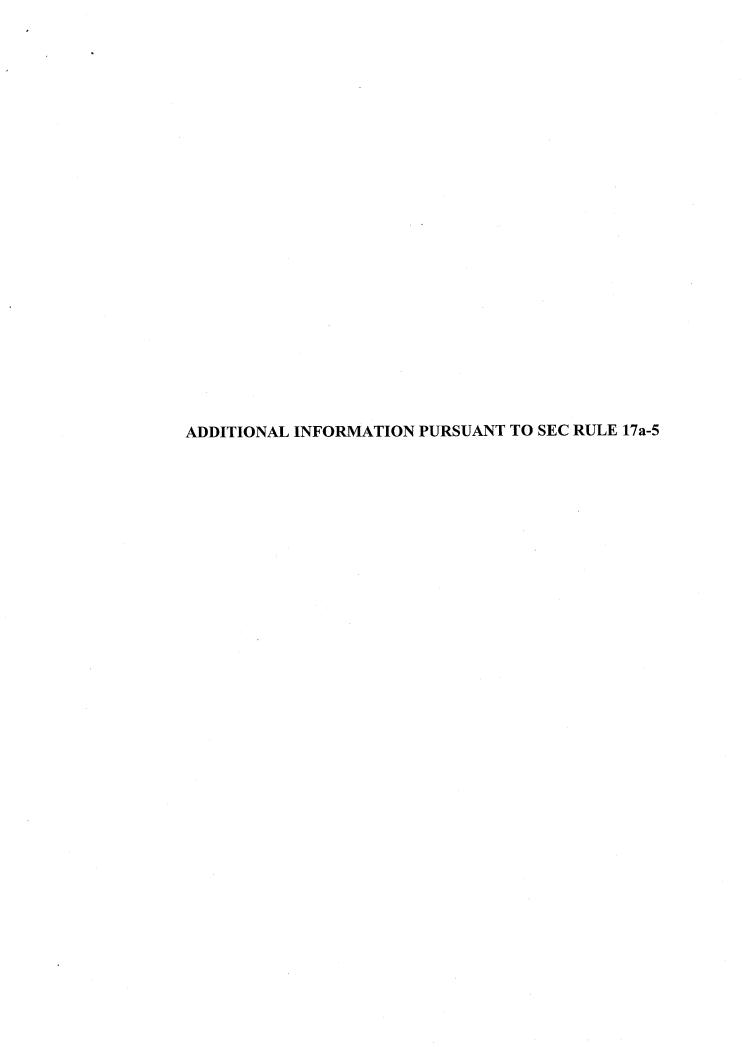
March 31, 2010

## 2. NET CAPITAL REQUIREMENTS (Continued)

aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The rule also provides that equity capital may not be withdrawn or cash dividends paid if the Company's resulting net capital is less than \$50,000 or its ratio of aggregate indebtedness to net capital exceeds 10 to 1. The Company's net capital and the required minimum net capital were \$191,748 and \$50,000 respectively at March 31, 2010, resulting in net capital of \$141,748 in excess of the minimum required.

## 3. RELATED PARTY TRANSACTIONS

The Company entered into an agreement regarding allocation of operating expenses with Orion whereby payments are made to Orion on a monthly basis to compensate for salaries of officers and employees, occupancy and equipment expenses. Operating expenses were \$37,188 for the year ended March 31, 2010.



## COMPUTATION OF NET CAPITAL

1. Total ownership equity from Statement of Financial Con-	dition	\$	195,155 3480
2. Deduct ownership equity not allowable for Net Capital		(	)3490
3. Total ownership equity qualified for Net Capital			195,155 3500
4. Add:			
A. Liabilities subordinated to claims of general creditors			3520
B. Other (deductions) or allowable credits (List)	,		3525
5. Total capital and allowable subordinated liabilities		\$	195,155 3530
6. Deductions and/or charges:			
A. Total non-allowable assets from	_	05.40	
Statement of Financial Condition (Notes B and C)		3540 3590	
B. Secured demand note deficiency     C. Commodity futures contracts and spot commodities-		[0590]	
		3600	
		3610 (	)3620
			3630
()		_ *************************************	195,155 3640
9. Haircuts on securities (computed, where applicable,			
pursuant to 15c3-1(f)):			
A Contractual securities commitments		3660	
B. Subordinated securities borrowings		3670	
C. Trading and investment securities:		[and ]	
		3735	
		3733 3730	
3. Options			
	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(3,407) (3734) (3650)	
		3736 (	3,407 )3740
E. Other (List)  10. Net Capital			191,748 3750
Part A  11. Minimum net capital required (6-2/3% of line 19)		\$	[3756]
<ol> <li>Minimum dollar net capital requirement of reporting brok of subsidiaries computed in accordance with Note (A)</li> </ol>		nt	50,000 3758
	.,,.,,		50,000 3760
			141,748 3770
15. Net capital less greater of 10% of line 19 or 120% of line			131,748 3780
<u></u>		<del></del>	
COMPLITATIO	N OF AGGREGATE INDEBTEDNESS		
16. Total A.I. liabilities from Statement of Financial Condition			3790
17. Add:		2000	
, a braid for minorate or one	· · · · · · · · · · · · · · · · · · ·	[3800]	
B. Market value of securities borrowed for which no equivalent value is paid or credited		3810	
C. Other unrecorded amounts (List)		3820 \$	3830
			3840
20. Percentage of aggregate indebtedness to net capital (lin			0.00 3850
11. Percentage of debt to debt-equity total computed in acco	ordance with Rule 15c-3-1(d)	%	0.00 3860
Exemp	tive Provision Under Rule 15c3-3		
25. If an exemption from Rule 15c3-3 is claimed, identify belo	ow the section upon which such exemption is ba	ised:	
A. (k) (1) - Limited business (mutual funds and/or variable	annuities only)	\$	4550
B. (k) (2) (i) - "Special Account for the Exclusive Benefit of			4560
C. (k) (2) (ii) - All customer transactions cleared through			
• • • • • •			
Name(s) of Clearing Firm(s) - Please separate mul	uple names with a semi-colon	4335	x 4570
RBC Capital Markets			
D. (k) (3) - Exempted by order of the Commission			4580

No material differences exist between the computation above and the one filed by Sauer, Dazey Investment Company on FOCUS Report Part IIA as of March 31, 2010

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INDEPE	ENDENT AUDIT	'ORS' REPOR'	T ON INTERN	AL CONTRO	)L STRUCTURI
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## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE

Board of Directors
Sauer, Dazey Investment Company

In planning and performing our audit of the financial statements of Sauer, Dazey Investment Company for the year ended March 31, 2010, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including, tests of compliance with such practices and procedures during the period from April 1, 2009 to March 31, 2010) followed by Sauer, Dazey Investment Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate

because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report as considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures are adequate at March 31, 2010 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission and the Financial Industry Regulatory Authority and should not be used for any other purpose.

Hauk Kruse & Associates LLC Certified Public Accountants

Dank Krise: Summed ItC

May 25, 2010