UNITED: **SECURITIES AND EXC** Washington,



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#### **FACING PAGE**

PART III

ANNUAL AUDITED REPORT **FORM X-17A-5** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	G 01/01/2009 MM/DD/YY	AND ENDING	12/31/2009 MM/DD/YY
A. RI	EGISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: ADVIS	SORS UNLIMITED		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	USINESS: (Do not use P.O. E	Box No.)	FIRM I.D. NO.
456 W O'BRIEN DR.	(No. and Street)		
HAGATNA, GUAM 969	255 25 25 3		
(City)	(State)	(2	ip Code)
NAME AND TELEPHONE NUMBER OF FLORENCE MARTINEZ	PERSON TO CONTACT IN 1 (671) 477–284	REGARD TO THIS REP 8	ORT
			Area Code – Telephone Number
B. AC	COUNTANT IDENTIFI	CATION	
INDEPENDENT PUBLIC ACCOUNTANT BURGER & COMER, P.		n this Report*	
P.O. BOX 504053, S	SATPAN, if individual state dast,	first, middle name)	
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in U	nited States or any of its poss	essions.	
	FOR OFFICIAL USE O	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



### **OATH OR AFFIRMATION**

I. FLORENCE MARTINEZ	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fine ADVISORS UNLIMITED	nancial statement and supporting schedules pertaining to the firm of, as
of DECEMBER 31	, 20-09, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprieto classified solely as that of a customer, except a	or, principal officer or director has any proprietary interest in any account as follows:
	Storence Moth
	Signature VICE PRESIDENT
<ul> <li>☐ (f) Statement of Changes in Liabilities Sum</li> <li>☐ (g) Computation of Net Capital.</li> <li>☐ (h) Computation for Determination of Res</li> <li>☐ (i) Information Relating to the Possession</li> <li>☐ (j) A Reconciliation, including appropriate Computation for Determination of the</li> <li>☐ (k) A Reconciliation between the audited consolidation.</li> <li>☐ (l) An Oath or Affirmation.</li> <li>☐ (m) A copy of the SIPC Supplemental Rep</li> </ul>	ndition.  'Equity or Partners' or Sole Proprietors' Capital.  bordinated to Claims of Creditors.  serve Requirements Pursuant to Rule 15c3-3.  or Control Requirements Under Rule 15c3-3.  e explanation of the Computation of Net Capital Under Rule 15c3-1 and the Reserve Requirements Under Exhibit A of Rule 15c3-3.  and unaudited Statements of Financial Condition with respect to methods of

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

BURGER & COMER, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

#### FINANCIAL STATEMENTS

#### YEAR ENDED DECEMBER 31, 2009

#### WITH INDEPENDENT AUDITORS' REPORT THEREON

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### ADVISORS UNLIMITED

### Financial Statements and Other Financial Information

### Year ended December 31, 2009

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### Burger & Comer, P.C.

Tamuning, Guam USA

February 24, 2010

# BURGER & COMER, P.C. CERTIFIED PUBLIC ACCOUNTANTS

### **INDEPENDENT AUDITORS' REPORT**

The Board of Directors Advisors Unlimited:

We have audited the accompanying statement of financial condition of Advisors Unlimited as of December 31, 2009 and the related statement of operations, statement of changes in stockholders' equity, and statement of cash flows for the year then ended. These financial statements are the responsibility of Advisors Unlimited's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America as established by the American Institute of Certified Public Accountants. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements of Advisors Unlimited referred to above present fairly, in all material respects, the financial position of Advisors Unlimited as of December 31, 2009 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental schedules of computation of net capital, aggregate indebtedness, basic net capital requirement, net capital reconciliation with Focus Report, and communication of reportable conditions to the Board of Directors as of and for the year ended December 31, 2009, are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information.

Burger & Comer, P.C.

Burg & Comm, P.C.

Tamuning, Guam February 24, 2010

### Statement of Financial Condition

December 31, 2009

### **ASSETS**

Cash and cash equivalents Accounts receivable	\$ 12,421 27,004
Prepaid expenses	3,575
Property and equipment, net of accumulated depreciation	<u>10,966</u>
Total assets	\$ <u>53,966</u>
10101 00000	•
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities:	
	4,806
Accounts payable	•
Gross receipts tax payable	<u>1,166</u>
·	. O
Total liabilities	5,972
Commitments and contingencies	
Communication and contingencies	
Stockholders' equity:	
• •	
Common stock, \$1 par value. 100,000 shares	20.000
authorized, 20,000 issued and outstanding	20,000
Additional paid-in capital	5,000
Retained earnings	22,994
· · · · · · · · · · · · · · · · · · ·	
Total stockholders' equity	47,994
Total Stockholders equity	
Total liabilities and stockholders' equity	\$ <u>53,966</u>
Total liabilities and stockholders' equity	ψ <u>22,200</u>

### Statement of Operations

### Year ended December 31, 2009

Revenue:	
Advisory fees	\$ 107,252
Commission income	71,962
Other	<u>17</u>
T-4-1	170 221
Total revenues	<u>179,231</u>
Operating expenses:	
Commissions	74,000
Wages	22,993
Software lease	15,100
Rent	14,400
Office expenses	13,063
Licenses, fees, and sundry taxes	11,064
Legal and professional fees	11,015
Utilities	8,438
Depreciation and amortization	3,879
Insurance	3,252
Repairs and maintenance	3,193
Dues and subscriptions	1,437
Meals and entertainment	1,057
Retirement plan contribution	710
Advertising and promotion	479
Miscellaneous	619
Total operating expenses	184,699
Operating and net loss	\$ <u>(5,468</u> )

### Statement of Changes in Stockholders' Equity

December 31, 2009

Beginning balance January 1, 2009	\$ 53,462
Net loss	(5,468)
Ending balance December 31, 2009	\$ 47.994

### Statement of Cash Flows

### Year ended December 31, 2009

Cash flows from operating activities:	
Net loss	\$ (5,468)
Adjustments to reconcile net loss to net cash	
provided by (used in) operating activities	
Depreciation and amortization	3,879
Changes in assets and liabilities:	
Accounts receivable	(1,101)
Prepaid expenses	(67)
Accounts payable	4,136)
Gross receipts tax payable	28
Net cash provided by (used in) operating activities	1,407)
Net increase in cash	1,407
Cash at beginning of year	11,014
Cash at end of year	\$ <u>12,421</u>

#### Notes to Financial Statements

December 31, 2009

### 1) ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

Advisors Unlimited was incorporated under the laws of Guam on November 15, 2000. The Corporation's primary purpose is to conduct business as a general brokerage and financial advising firm.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Cash Equivalents

For the purposes of the balance sheet and the statement of cash flows, cash is defined as cash on hand, money market accounts, and on deposit with banks. Advisors Unlimited had approximately \$11,000 of deposits insured through the Federal Deposit Insurance Corporation (FDIC) as of December 31, 2009.

#### Accounts Receivable

Accounts receivable primarily represent management and consulting fees due for financial and investment advisory services.

#### Revenue Recognition

Revenue, which consists of management and consulting fees for financial and investment advisory services, is recognized as it is performed.

### Property and Equipment

Property, equipment and leasehold improvements are stated at cost, less accumulated depreciation and amortization. Depreciation of property and equipment, and amortization of leasehold improvements, which is included in depreciation expense, is based on the straight line method.

### Notes to Financial Statements, continued

December 31, 2009

# 1) ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

### **Income** Taxes

The Company, with the consent of its stockholders, have elected under the Internal Revenue Code to be an "S" Corporation beginning January 1, 2007. In lieu of corporation income tax, the stockholders of an S Corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for Guam income tax has been included in the financial statements in 2009

### Advertising

Website advertisement fees and media advertisement, such as newspaper and magazines, are expensed as they are incurred. Advertising expenses amounted to \$479 in 2009.

### 2) PROPERTY AND EQUIPMENT

A summary of property and equipment as of December 31, 2009 follows:

	<u>2009</u>
Furniture and equipment Leasehold improvements	\$ 34,487 - <u>721</u>
Less accumulated depreciation	35,208 ( <u>24,242</u> )
Property and equipment, net	\$ <u>10,966</u>

Notes to Financial Statements, continued

December 31, 2009

### 3) MAJOR SOURCE OF REVENUE

Five multinational brokerage firms account for 70% of the Company's total revenues for 2009.

### 4) COMMITMENTS

The Company leases its office space under a lease agreement expiring in December 2012. Monthly rental payments are \$1,200 and the expense for 2009 was \$14,400.

Future rental payments are as follows:

Years ending December 31 –	
2010	\$ 14,400
2011	14,400
2012	<u>14,400</u>

\$ 43,200

### 5) <u>EMPLOYEE BENEFIT PLAN</u>

Effective January 2008, the Company established a SIMPLE IRA for all of its eligible employees. The Company makes matching contributions equal to the employees' salary reduction contributions up to a limit of 3% of the compensation for the year. The Company contributed \$710 in matching contributions to the plan during the year ended December 31, 2009.

#### 6) **SUBSEQUENT EVENTS**

In preparing the accompanying financial statements and these footnotes, management has evaluated subsequent events through February 24, 2010, which is the date the financial statements were available to be issued. There were no such events requiring disclosure.

### Computation of Net Capital

December 31, 2009

Total ownership equity qualified for net capital	\$ 47,994
Deductions and/or charges:	
Nonallowable assets from statement of financial condition	41,540
Net capital before haircuts on securities positions	6,454
Haircuts on securities	
Net capital	\$ <u>6,454</u>

### Computation of Aggregate Indebtedness

December 31, 2009

Total aggregate indebtedness	\$ <u>5,972</u>
Net capital	\$ <u>6,454</u>
Percentage of aggregate indebtedness to net capital	12%

### Computation of Basic Net Capital Requirement

### December 31, 2009

Minimum net capital required (6 and 2/3 percent of aggregate indebtedness)	\$ 398
Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries	\$ 5,000
Net capital requirement	\$ 5,000
Net capital	\$ <u>6,454</u>
Excess net capital	\$ <u>1,454</u>
Excess net capital at 1000%	
Net capital	6,454
Less: 10% of aggregate indebtedness	597
Excess net capital at 1000%	\$ <u>5,857</u>

### Computation of Net Capital

### Reconciliation with Focus Report Form X-17A-5

### December 31, 2009

	Per <u>Audit</u>	Per Forms Report	Difference
Total ownership equity qualified for net capital	\$ 47,994	52,394	4,800
Deductions and/or charges:			
Nonallowable assets from statement of financial condition	41,540	41,540	-
Net capital before haircuts on securities positions	6,454	10,854	4,400
Haircuts on securities	<del></del>		
Net capital	\$ <u>6,454</u>	<u>10,854</u>	<u>4,400</u>

The difference in reported ownership equity qualified for net capital is the net effect of audit adjustments which were not reflected in the Focus Report at the time of preparation.

The difference in nonallowable assets from the statement of financial condition is the net effect of audit adjustments and allowable assets which were not included in the Focus Report at the time of preparation.

### The Board of Directors Advisors Unlimited

#### Ladies and Gentlemen:

In planning and performing our audit of the financial statements of Advisors Unlimited (the Company), as of and for the year ended December 31, 2009 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2009, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

#### **BURGER & COMER, P.C.**

Tamuning, Guam February 24, 2010

### Schedule II

Determination of Reserve Requirements

Under Rule 15c3-3 of the Securities and Exchange Commission

December 31, 2009

The Company is exempt from the Reserve Requirement of computation according to the provision of Rule 15c3-3(k)(1).

### Schedule III

# Information Relating to Possession or Control Requirements Under Rule 15c3-3 December 31, 2009

The Company is exempt from the Rule 15c3-3 as it relates to possession and Control requirements under the (k)(1) exemptive provision.

February 24, 2010

The Board of Directors Advisors Unlimited

#### Ladies and Gentlemen:

In planning and performing our audit of the financial statements of Advisors Unlimited for the year ended December 31, 2009, on which we have issued our report dated February 24, 2010, we considered its system of internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control. We noted no matters involving the system of internal control and its operation that we consider to be reportable conditions under standards established by the American Institute of Certified Public Accountants. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of internal control that, in our judgment, could adversely affect the organization's ability to record, process, summarize and report financial data consistent with the assertions of management in the financial statements.

This report is intended solely for the information and use of the Board of Directors, management, FINRA, and others within the organization and is not intended to be and should not be used by anyone other than these specified parties.

Very truly yours,

BURGER & COMER, P.C. Tamuning, Guam USA