182-03470



Registered Office Virginia House 37 J. L. Nehru Road, Kolkata 700 071 India Telephone : 91 33 22889371 Fax: 91 33 22884016/1256/2259/2260

22nd January, 2010

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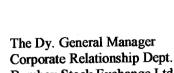
The Secretary The Calcutta Stock Exchange Ltd. 7. Lyons Range Kolkata 700 001

JAN 29 LUIU

Washington, DC 109

SEC Mail

Section



Bombay Stock Exchange Ltd. 1st floor, New Trading Ring Rotunda Building, P. J. Towers Dalal Street, Fort Mumbai 400 001 Mail Processing

Dear Sirs,

Unaudited Financial Results for the Quarter and Nine months ended 31st December, 2009

Further to our letter dated 22nd January, 2010 forwarding the Unaudited Financial Results of the Company for the Quarter and Nine months ended 31st December, 2009, we now enclose a copy of the Press Release issued by the Company on the subject.

Yours faithfully, ITC imited Sigghi) Sr. Deputy Secretary

Encl. as above.

Jev 42

FMCG • HOTELS • PAPERBOARDS & PACKAGING • AGRI-BUSINESS • INFORMATION TECHNOLOGY Visit us at www.itcportal.com

The Manager

of India Ltd.

Exchange Plaza

Bandra (East) Mumbai 400 051

Listing Department

National Stock Exchange

Plot No. C-1, Block G

Bandra-Kurla Complex



Securities Exchange Commission Division of Corporate Finance Office of International Corporate Finance Mail Stop 3-9 450 Fifth Street Washington DC 20549 U.S.A.

cc:

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> SEP Mail Mail Processing Section

JAN 20 2011

Washington, D3



PRESS

ANNOUNCEMENT

January 22, 2010

JAN 29 4010

SEG Mail Mail Processing Financial Results for the quarter ended 31st December, 2009

Pre-Tax Profits up 28%

Highlights		Washington, DG			
Profits from Operations :	+	26 %			
Pre-Tax Profits :	+	28 %			
Post Tax Profits :	+	27 %			
	Profits from Operations : Pre-Tax Profits :	Profits from Operations : + Pre-Tax Profits : +	Profits from Operations : + 26 % Pre-Tax Profits : + 28 %		

• Non-cigarette FMCG segment registers robust revenue growth at 24%.

• Paper and Pulp investments leveraged to improve value capture and margins. Segment results grow by 81%.

• Agri business profits more than double for two quarters running with a growth of 107%, driven by robust leaf tobacco exports.

• Hotels business revenues remain flat due to weak global economic recovery, although sequential improvement has begun.

• The 'ITC Hotel Royal Gardenia' is declared the world's largest LEED Platinum rated Green Hotel – It is the only Hotel in India to get Platinum rating.

• ITC ranked 2nd in India and 7th in Asia in the first of its kind Asian Sustainability Rating (ASR(TM)) released by CSR Asia.

ITC delivered an impressive performance for the quarter ended December 2009 with Net Profit growing by 27% over the previous year to touch Rs.1144 crs. Pre-Tax Profit at Rs.1701 crores grew by 28% driven by handsome growth in noncigarette FMCG, Agri and Paperboard & Packaging businesses. Improved product mix, smart sourcing in the face of commodity inflation and intensive cost management actions contributed to this sizeable growth in bottom line. Whilst the FMCG and Paperboard & Packaging segments grew handsomely in net revenues led by growth in volumes, revenue growth in the Agri business was driven by both volume and improved realisations. While the performance of the Hotels business has improved sequentially, it is still caught in the throes of a weak recovery momentum.

Earnings Per Share for the quarter stood at Rs.3.02.

FMCG – Cigarettes

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The Company's relentless focus on providing world-class products to consumers sustained its leadership position in the industry. Innovation and consumer centricity have enabled the business to deliver superior value through its brand portfolio of well crafted blends, contemporary packaging styles and use of stateof-the-art manufacturing technology. Several key initiatives across the brand portfolio in terms of pack modernization, improvement in smoke profile and introduction of new brands such as 'Gold Flake Kings Gold' and 'Navy Cut Kings' have bolstered the Company's market standing in the premium categories and improved market shares in all segments. On the manufacturing front, investments are being progressed towards enhancement of quality, productivity and variety. Similarly, focussed initiatives have commenced to strengthen the trade and distribution channels.

Disparate imposition of graphic health warnings on tobacco products has provided a fillip to the growth of contraband trade which does not comply with the regulatory requirement of graphic warnings. Restrictive and asymmetric regulations encourage tobacco consumers to switch to cheaper forms of tobacco, adversely impacting the earnings of farmers who grow cigarette type tobaccos.

An increasing cause of concern is the upward revision of VAT rates on cigarettes in certain states. Indiscriminate increase in VAT rates will distort the basic concept of a common Indian market based on uniformity of rates in taxes. VAT was introduced on cigarettes in 2007 at 12.5% uniformly across the states. Such a uniform levy is critical to prevent an unhealthy tax rate 'war' and the consequent trade diversion amongst States/Union Territories. Recent increases

in VAT will provide an attractive tax arbitrage opportunity and encourage illegal inter-state flow of cigarettes. Consequently, States with higher rates are likely to lose out on revenue collection. Such an outcome would not only defeat the purpose of augmenting revenue, but would also result in trade falling into the hands of undesirable syndicates. The cigarette industry has urged the deviating states to retain the consensus VAT rate of 12.5%. Leaving the VAT rate on cigarettes untouched will help expand the tax base to augment revenue collections for the State Governments and prevent illegal inter-state trade diversion.

The vacuum created by the exit of the popular low priced micros and plain nonfilter cigarettes (in the wake of the heavy imposition of excise duties last year) has been occupied by duty-evaded illegal regular size filter cigarettes which are sold to consumers at Rs.10/- per packet of 10 cigarettes. These low priced taxevaded illegal cigarettes are a growing threat to the legitimate industry, Government revenues, market stability and the social objective of regulating tobacco consumption. Some reports indicate that funds from illegally produced and contraband cigarettes often find their way to finance terrorism and other antisocial activities. It is imperative that the authorities strengthen enforcement to eliminate this fast growing illegal industry. In addition, the Government could also consider the introduction of a new excise duty slab that would enable the legitimate industry to offer the consumer tax paid cigarettes at this price point.

Despite the current challenging market conditions, the Company remains confident of leveraging its internationally benchmarked product quality, the resilience of its brands and the superiority of its competitive strategies to deliver strong results and shareholder value.

Branded Packaged Foods

Notwithstanding difficult market conditions, the Branded Packaged Foods business grew by an impressive 24% during the quarter. The business has driven consumer franchise, improved the product mix, ensured smarter sourcing of inputs, improved market servicing and driven supply chain efficiencies.

The **"Bingo!"** range of potato chips and finger snack foods witnessed a handsome revenue growth of 59% with the launch of new variants. The award winning marketing campaign along with focussed marketing schemes continue to reinforce the unique selling proposition of the exciting array of products. Relaunch of 'Tedhe Medhe' variant in select Northern markets has met with enthusiastic response from the consumers.

Sales of **"Sunfeast"** range of biscuits grew by 11% aided by a richer product mix of value added variants of cookies and creams, the sales of which increased by 21% and 38% respectively. The re-launch of 'Marie' has found wide acceptance among consumers with sales increasing by 78% yoy.

In the Staples category, "**Aashirvaad's**" leadership position continues to consolidate with sales improving by 34% supported by both improved price realization and higher market share. The Confectionery category revenues grew by 34% with the launch of 'GOL' (mint chew), enhanced sales of Eclairs, and wider consumer acceptance of variants such as Lactos and Tofichoos.

The business is focusing on specific actions to minimize the impact of inflationary commodity prices.

Personal Care Products

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The carefully architected portfolio of brands is gaining increasing consumer acceptance. Research and product development are being leveraged innovatively to enhance brand equity. Existing and proposed investments in tax exempt manufacturing capacities will provide flexibility and cost advantage. The business has extended its line of soaps, shampoos and shower gels to widen its product portfolio and establish a larger position in the growing Personal Care market. Whilst celebrity endorsed brand communication has improved brand salience, attractively crafted schemes are triggering consumer trials. Enhanced consumer engagement and focussed consumer activation programmes are building appreciable brand franchise.

The 'Mikkel' Eau De Toilette and aftershave lotion launched a few months earlier are now widely available at the exclusive Wills Lifestyle stores.

Education & Stationery Products

The Education & Stationery Products business continued on its impressive growth trajectory (33%), emerging as the largest player in the notebook segment with a market share of 12%. The "**Classmate**" brand which has established a strong presence amongst the student community in India is extending its franchise with an enhanced portfolio of scholastic products comprising geometry boxes, pens, pencils, markers, highlighters etc. Classmate aspires to be the most trusted student education and stationery brand.

The business has leveraged the Company's environment friendly superior paper, high-end knowledge of printing and its trade marketing expertise to successfully attain a position of leadership in the Education and Stationery products market. It has recently signed Yuvraj Singh, the stylish India team left hand bat and Soha Ali Khan, the versatile actor as its brand ambassadors.

Hotels

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India's resilient growth has enabled the hotels business to commence a sizeable recovery. The business has seen substantial improvement in both occupancies and average room rates during the quarter. In the challenging circumstances that prevailed for the last 12 months, the business held its leadership position in most markets.

ITC Hotel Royal Gardenia, which opened its doors to guests during the quarter, was conferred the highest rating for green buildings in the world – the LEED India Platinum Rating. This recognition makes it the world's largest platinum rated hotel – yet another endorsement of ITC's leadership in sustainability practices. Apart from its Green credentials, The Royal Gardenia scores high on natural sophistication and elegance, promising its discerning guests unsurpassed refined living.

The business continues to pursue an aggressive investment led growth strategy recognising the longer-term potential of this sector and the need for increased room capacities commensurate with India's economic growth.

Paperboards, Specialty Papers & Packaging

With segment revenues of the quarter posting a strong growth of 29% over the previous year, segment results registered an even more impressive growth of 81%. The improvement in profitability was driven by an enriched mix of valued added products, which grew by 50%, higher capacity utilisation, lower input costs and significant value capture in pulp mill operations.

Recent investments in paper and pulp capacities have enabled the business to tap the emerging growth opportunities in the writing and printing paper segments and further consolidate its market standing. The doubling of pulp capacity, as a result of the investment in the 'Ozone Bleached' Pulp mill, has enabled the business to achieve cost competitiveness.

In the Packaging and Printing business, satisfactory commissioning of investments in the flexibles and carton lines has enhanced its capability to deliver value added packaging to key customers in the consumer electronics and FMCG industries. Sales of carton packaging to external customers rose by 47% over the previous year. The business continues to provide state-of-the-art strategic sourcing support to the cigarette business. Its full range of capabilities riding on multiple packaging platforms will enable the business to build a strong position in the domestic and export markets.

Agri Business

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The Agri business improved its profits significantly, driven by the continuing strong performance of the leaf tobacco portfolio. The business maintained its position as the foremost exporter of leaf tobacco with export revenues for the quarter registering an unprecedented growth of 194% on the back of growing demand for Indian tobaccos. Gains were made in new business development, even as the business continued to make customised product and service offerings to both existing and new customers. The business continued to provide strategic sourcing support to the Company's cigarette business by ensuring international quality supplies.

Contribution to Sustainable Development

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In pursuit of its abiding commitment to create stakeholder value through service to society, the Company continued to make progress during the quarter in its social and environmental initiatives.

The Company deepened its social sector imprint by expanding to newer districts during the period. Social development projects are currently being progressed in 55 districts spread over the states of Andhra Pradesh, Bihar, Kerala, Karnataka, Maharashtra, Madhya Pradesh, Orissa, Rajasthan, Tamil Nadu, Uttar Pradesh and West Bengal.

The pioneering social development projects include initiatives in watershed development, social farm and forestry programmes, soil & moisture conservation programmes designed to assist farmers in identified moisture-stressed districts, preservation of precious topsoil for agriculture and group irrigation projects. Towards improving the income earning capability of the farming community, sustainable agricultural practices were provided a major boost during the quarter with the promotion of organic fertiliser units through vermi-composting and NADEP technologies. Similarly, programme for genetic improvement of cattle was undertaken through artificial insemination to produce high-yielding crossbred progenies. Integrated animal husbandry services were provided during the quarter. These included addressing the needs of problem breeders, vaccines, feed additives and awareness drives. The initiative for the economic empowerment of women also continued apace with provision of gainful employment either in micro-enterprises or through self-employment with the support of income generation loans.

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The Board of Directors, at its meeting in Kolkata on 22nd January 2010, approved the financial results for the quarter ended 31st December 2009, which are enclosed.

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Nazeeb Arif)

(Nazeeb Arif) Vice President Corp. Communications

Corporate Communications 37 J. L. Nehru Road, Kolkata 700 071

PRESS

ANNOUNCEMENT

January 22, 2010

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Mayub (Nazeeb Arif) Vice President **Corp. Communications**

ITC Limited

Unaudited Financial Results for the Quarter and Nine Months ended 31st December, 2009 (Standalone)

		(Standalone)				(Rs. in Crores)
		Quarter ended 31.12.2009	Quarter ended 31.12.2008	Nine Months ended 31.12.2009	ended	Twelve months ended 31.03.2009 (Audited)
		6868,86	5917.15	19567.24	17719.91	23678.46
GROSS INCOME		0000.00	3317.13	10007.27		
NET SALES	(1)	4531.85	3833.31	12907.12	11496.30	15388.11
OTHER OPERATING INCOME	(2)	48.30	25.34	151.23	159.02	194.62
NET INCOME (1+2)	(3)	4580.15	3858.65	13058.35	11655.32	15582.73
EXPENDITURE a) (Increase) / decrease in stock-in-trade and work in						
		(49.02)	(48.03)	(30.13)	(204.64)	(123.69)
progress		1680.32	1298.39	4582.39	4070.53	5315.78
b) Consumption of raw materials		190.97	266.73	609.58	1003.19	1254.69
c) Purchase of traded goods		222.79	212.95	746.93	668.73	890.88
d) Employees cost		154.87	144.20	454.85	404.30	549.41
e) Depreciation		827.45	750.57	2464.49	2362.66	3191.91
f) Other expenditure	10	3027.38	2624.81	8828.11	8304.77	11078.98
g) Total	(4)	3027.30				
PROFIT FROM OPERATIONS BEFORE OTHER INCOME	(5)	1552.77	1233.84	4230.24	3350.55	4503.75
AND INTEREST (3-4)		159.12	97.56	315.13	288.06	340.31
OTHER INCOME	(6)	1711.89	1331.40	4545.37	3638.61	4844.06
PROFIT BEFORE INTEREST (5+6)	(7)		0.45	34.85	4.64	18.32
INTEREST (Net)	(8)	10.87	1330.95	4510.52	3633.97	4825.74
PROFIT AFTER INTEREST AND BEFORE TAX (7-8)	(9)	1701.02	427.74	1477.74	1179.37	1562.15
TAX EXPENSE	(10)	556.85	903.21	3032.78	2454.60	3263.59
NET PROFIT AFTER TAX (9-10)	(11)	1144.17		379.53	377.15	377.44
PAID UP EQUITY SHARE CAPITAL	(12)	379.53	377.15	579.55	0//.10	
(Ordinary shares of Re. 1/- each)	1			_		13302.55
RESERVES EXCLUDING REVALUATION RESERVES	(13)	-	-	-		
EARNINGS PER SHARE (Rs.)	(14)		2.40	8.02	6.51	8.66
- Basic (Rs.)		3.02	2.40	7.94	6.50	8.64
- Diluted (Rs.)		2.99	2.39			
PUBLIC SHAREHOLDING	(15)	07005704 (0	0750074507	3780578142	3750074507	3753088129
- NUMBER OF SHARES	1	3780578142	3750074507	3/805/8142	99.43	99.44
 PERCENTAGE OF SHAREHOLDING 		99.61	99.43	99.01	35.73	
PROMOTERS AND PROMOTER GROUP SHAREHOLDING	(16)	Nil	Nil	Nil	Nil	Nil
		N.A.	N.A.	N.A.	N.A.	N.A.
a) Pledged / Encumbered			N.A.	N.A.	N.A.	N.A.
b) Non - encumbered		N.A.		N.A.		

Notes :

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The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the Company held on 22nd (i) January, 2010.

Figures for the previous periods are re-arranged, wherever necessary, to conform to the figures for the current period. The Company does not have (ii) any Exceptional or Extraordinary item to report for the above periods.

Gross Income comprises Segment Revenue, Other Operating Income and Other Income. (iii)

- Gross Income includes Rs. 2130 Crores and Rs. 6194 Crores for the quarter and nine months ended 31st December, 2009 being Excise Duties and (iv) other Local Taxes. (Corresponding previous quarter and nine months ended 31st December, 2008 - Rs. 1961 Crores and Rs. 5777 Crores respectively).
- The launch and rollout costs of the Company's brands 'Fiama Di Wills', 'Vivel Di Wills', 'Vivel' and 'Superia' covering the range of personal care (V) products of soaps, shampoos, conditioners and shower gels, and the continuing significant brand building costs of the Foods business are reflected under 'Other Expenditure' stated above and in Segment Results under 'FMCG-Others'.
- During the quarter, 1,51,45,640 Ordinary Shares of Re. 1/- each were issued and allotted under the Company's Employee Stock Option Schemes. (vi) Consequently, the issued and paid-up Share Capital of the Company as on 31st December, 2009 stands increased to Rs. 379,53,25,160/-.
- During the quarter, one investor complaint was received, which was promptly attended to by the Company. There were no complaints pending at (vii) the beginning or at the end of the quarter.
- The above is as per Clause 41 of the Listing Agreement. (Viii)

Limited Review

The Limited Review, as required under Clause 41 of the Listing Agreement has been completed and the related Report forwarded to the Stock Exchanges. This Report does not have any impact on the above 'Results and Notes' for the Quarter ended 31st December, 2009 which needs to be explained.

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Segment-wise Revenue, Results and Capital Employed for the Quarter and Nine Months ended 31st December, 2009

		Quarter ended 31.12.2009	Quarter ended 31.12.2008	Nine Months ended 31.12.2009	Nine Months ended 31.12.2008	Twelve mont end 31.03.20 (Audite
1.	Segment Revenue					
	a) FMCG - Cigarettes - Gross	4422.53	3901.51	12766.23	11165.81	15115. 7556.
	- Net	2331.63	1993.54	6676.92 2516.41	5545.30 2175.21	3014.
	- Others - Gross	891.75	722.33 720.00	2510.41	2168.84	3005.
	- Net	889.62	720.00	2010.20		
	Total FMCG - Gross	5314.28	4623.84	15282.64	13341.02	18129.1
	- Net	3221.25	2713.54	9187.12	7714.14	10562.4
						1020.
	b) Hotels - Gross	264.51	270.54	636.53	778.93 714.42	935.
	- Net	247.65	247.12	594.50 2874.05	3320.09	3845.
	c) Agri Business - Gross	905.16 905.16	621.51 621.51	2874.05	3320.09	3845.
	- Net d) Paperboards, Paper & Packaging - Gross	845.31	669.93	2397.60	2074.93	2821.
	 d) Paperboards, Paper & Packaging - Gross - Net 	811.80	627.09	2304.80	1933.47	2647.
		7329.26	6185.82	21190.82	19514.97	25817.3
	Total - Gross	5185.86	4209.26	14960.47	13682.12	17991.0
	- Net	5105.00	4203.20			
	Less : Inter-segment revenue - Gross	667.82	391.57	2089.94	2242.14	2673. 2602.
	- Net	654.01	375.95	2053.35	2185.82	2002.
	the line and from exemptions	6661.44	5794.25	19100.88	17272.83	23143.5
9LQ	ss sales / Income from operations	0001.44	0.01==			452004
iet	sales / Income from operations	4531.85	3833.31	12907.12	11496.30	15388.1
	Segment Results					
	-	4000.04	1134.14	3686,90	3102.42	4183.7
	a) FMCG - Cigarettes	1309.84 (86.03)	(127.01)	(270.82)	(366.17)	(483.4
	- Others	1223.81	1007.13	3416.08	2736.25	3700.3
	Total FMCG	1220101				
		1				
	b) Hotels	76.29	91.07	138.44	245.08	
	b) Hotels c) Aari Business	104.08	50.18	378.05	203.12	256.1
	b) Hotels c) Agri Business d) Paperboards, Paper & Packaging			1		256.
	 c) Agri Business d) Paperboards, Paper & Packaging 	104.08 201.41	50.18 111.05	378.05	203.12	256. 508.
	c) Agri Business	104.08	50.18 111.05 1259.43	378.05 515.44 4448.01	203.12 356.72 3541.17	256. 508.0 4781.3
	c) Agri Business d) Paperboards, Paper & Packaging Total :Less : i) Interest (Net)	104.08 201.41 1605.59 10.87	50.18 111.05 1259.43 0.45	378.05 515.44 4448.01 34.85	203.12 356.72 3541.17 4.64	256. 508. 4781.3 18.3
	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un	104.08 201.41 1605.59 10.87	50.18 111.05 1259.43	378.05 515.44 4448.01	203.12 356.72 3541.17	256. 508.6 4781.3 18.3
	c) Agri Business d) Paperboards, Paper & Packaging Total :Less : i) Interest (Net)	104.08 201.41 1605.59 10.87	50.18 111.05 1259.43 0.45	378.05 515.44 4448.01 34.85 (97.36)	203.12 356.72 3541.17 4.64 (97.44)	256. 508.0 4781.3 18.3 (62.7
rof	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure	104.08 201.41 1605.59 10.87	50.18 111.05 1259.43 0.45	378.05 515.44 4448.01 34.85	203.12 356.72 3541.17 4.64	256. 508.0 4781.3 18.3 (62.7
	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax	104.08 201.41 1605.59 10.87 - (106.30)	50.18 111.05 1259.43 0.45 (71.97)	378.05 515.44 4448.01 34.85 (97.36)	203.12 356.72 3541.17 4.64 (97.44)	256. 508.6 4781.3 18.3 (62.7 4825.7
	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1
ax E	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax	104.08 201.41 1605.59 10.87 (106.30) 1701.02	50.18 111.05 1259.43 0.45 (71.97) 1330.95	378.05 515.44 4448.01 34.85 (97.36) 4510.52	203.12 356.72 3541.17 4.64 (97.44) 3633.97	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1
ax E rof	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1
ax E rof	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax xpense t After Tax Capital Employed	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1 3263.5 3076.5
ax E rof	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax xpense t After Tax Capital Employed a) FMCG - Cigarettes *	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74 3032.78 3079.88 1668.88	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37 2454.60 2879.39 2321.27	316. 256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1 3263.5 3076.6 2086.6
ax E rof	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax xpense it After Tax Capital Employed a) FMCG - Cigarettes * - Others	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74 3032.78 3079.88	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37 2454.60 2879.39	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1 3263.5 3076.5 2086.6
ax E rof	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax xpense t After Tax Capital Employed a) FMCG - Cigarettes *	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74 3032.78 3079.88 1668.88 4748.76	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37 2454.60 2879.39 2321.27 5200.66	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1 3263.5 3076.5 2086.6 5163.1
ax E	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax xpense it After Tax Capital Employed a) FMCG - Cigarettes * - Others	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74 3032.78 3079.88 1668.88 4748.76 2394.16	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37 2454.60 2879.39 2321.27 5200.66 2069.84	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1 3263.5 3076.5 2086.6
ax E rof	c) Agri Business d) Paperboards, Paper & Packaging Total -Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax xpense it After Tax Capital Employed a) FMCG - Cigarettes * - Others Total FMCG b) Hotels c) Agri Business	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74 3032.78 3079.88 1668.88 4748.76	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37 2454.60 2879.39 2321.27 5200.66	256. 508.6 4781.3 18.3 (62.7 4825.7 1562.1 3263.5 3076.5 2086.6 5163.1
x E	c) Agri Business d) Paperboards, Paper & Packaging Total ·Less : i) Interest (Net) ii) Other un-allocable income net of un allocable expenditure it Before Tax xpense it After Tax Capital Employed a) FMCG - Cigarettes * - Others Total FMCG b) Hotels	104.08 201.41 1605.59 10.87 (106.30) 1701.02 556.85	50.18 111.05 1259.43 0.45 (71.97) 1330.95 427.74	378.05 515.44 4448.01 34.85 (97.36) 4510.52 1477.74 3032.78 3079.88 1668.88 4748.76 2394.16 1503.83	203.12 356.72 3541.17 4.64 (97.44) 3633.97 1179.37 2454.60 2879.39 2321.27 5200.66 2069.84 835.47	256. 508. 4781.3 18. (62. 4825.7 1562. 3263.5 3076.6 2086.6 5163.1 2188.6 1038.3

*Before considering provision of Rs. 625 Crores (31.12.2008 - Rs. 579 Crores) in respect of disputed State taxes, the levy/collection of which has been stayed.

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NOTES

(1) The Company's corporate strategy aims at creating multiple drivers of growth anchored on its core competencies. The Company is currently focused on four business groups : FMCG, Hotels, Paperboards, Paper & Packaging and Agri Business. The Company's organisational structure and governance processes are designed to support effective management of multiple businesses while retaining focus on each one of them.

(2) The business groups comprise the following :

FMCG : Cigarettes : Others	 Cigarettes & Smoking Mixtures. Branded Packaged Foods (Staples, Biscuits, Confectionery, Snack Foods and Ready to Eat Foods), Garments, Educational and other Stationery products, Matches, Agarbattis and Personal Care products. 	
Hotels Paperboards, Paper & Packaging	 Hoteliering. Paperboards, Paper including Specialty Paper & Packaging including Flexibles. 	
Agri Business	- Agri commodities such as rice, soya, coffee and leaf tobacco.	

- (3) Segment results of 'FMCG : Others' are after considering significant business development, brand building and gestation costs of Branded Packaged Foods and Personal Care Products businesses.
- (4) The Company's Agri Business markets agri commodities in the export and domestic markets; supplies agri raw materials to the Branded Packaged Foods Business and sources leaf tobacco for the Cigarettes Business. The segment results for the quarter and nine months are after absorbing costs relating to the strategic e-Choupal initiative.
 - Figures for the corresponding previous periods are re-arranged, wherever necessary, to conform to the figures of the current period.

Registered Office : Virginia House, 37 J.L. Nehru Road, Kolkata 700 071, India Dated : 22nd January, 2010 Place : Kolkata, India

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For and on behalf of the Board



Registered Office Virginia House 37 J. L. Nehru Road, Kolkata 700 071 India Telephone : 91 33 22889371 Fax : 91 33 22884016/1256/2259/2260

22nd January, 2010

The Manager Listing Department National Stock Exchange of India Ltd. Exchange Plaza, Plot No. C-1, G Block Bandra-Kurla Complex Bandra (East) Mumbai 400 051 The Dy. General Manager Corporate Relationship Dept. Bombay Stock Exchange Ltd. 1st floor, New Trading Ring Rotunda Building, P. J. Towers Dalal Street, Fort Mumbai 400 001 The Secretary The Calcutta Stock Exchange Ltd. 7, Lyons Range Kolkata 700 001

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Dear Sirs,

Board of Directors

We write to advise that the Board of Directors of the Company at its meeting held on 22^{nd} January, 2010 appointed:

- (i) Mr. A. Baijal, IAS (Retd.), as an Additional Non-Executive Director of the Company.
- (ii) Mr. S. Banerjee, IAS (Retd.), as an Additional Non-Executive Director of the Company, representing the Specified Undertaking of the Unit Trust of India.

Yours faithfully, ITC Limited

(B. B. Chatterjee) Executive Vice President & Company Secretary

Encl. as above



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cc: Securities Exchange Commission Division of Corporate Finance Office of International Corporate Finance Mail Stop 3-9 450 Fifth Street Washington DC 20549 U.S.A.

cc: Societe de la Bourse de Luxembourg 11 Avenue de la Porte - Neuve L-2227 Luxembourg

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Registered Office Virginia House 37 J. L. Nehru Road, Kolkata 700 071 India. Telephone : 91 33 22889371 Fax : 91 33 22884016/1256/2259/2260

22nd January, 2010

The Manager Listing Department National Stock Exchange of India Ltd. Exchange Plaza Plot No. C-1, G Block Bandra-Kurla Complex Bandra (East) Mumbai 400 051 The Dy. General Manager Corporate Relationship Dept. Bombay Stock Exchange Ltd. 1st floor, New Trading Ring Rotunda Building, P. J. Towers Dalal Street, Fort Mumbai 400 001 The Secretary The Calcutta Stock Exchange Ltd. 7, Lyons Range Kolkata 700 001

Dear Sirs,

Allotment of Shares under the Company's Employee Stock Option Schemes

In terms of the Listing Agreement, we write to advise that the Company on 22nd January, 2010 has issued and allotted 9,24,970 Ordinary Shares of Re.1/- each; upon exercise of 92,497 Options by Optionees under the Company's Employee Stock Option Schemes.

Consequently, with effect from 22nd January, 2010, the Issued and Subscribed Share Capital of the Company stands increased to Rs. 380,09,46,650/- divided into 380,09,46,650 Ordinary Shares of Re.1/- each.

Yours faithfully, ITC Limited

(B. B. Chatteriee) Executive Vice President & Company Secretary



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Securities Exchange Commission Division of Corporate Finance Office of International Corporate Finance Mail Stop 3-9 450 Fifth Street Washington DC 20549 U.S.A.

cc: Societe de la Bourse de Luxembourg 11 Avenue de la Porte - Neuve L-2227 Luxembourg.

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Registered Office Virginia House 37 J. L. Nehru Road, Kolkata 700 071 India Telephone : 91 33 22889371 Fax : 91 33 22884016/1256/2259/2260

22nd January, 2010

The Manager Listing Department National Stock Exchange of India Ltd. Exchange Plaza Plot No. C-1, Block G Bandra-Kurla Complex Bandra (East) Mumbai 400 051 The Dy. General Manager Corporate Relationship Dept. Bombay Stock Exchange Ltd. 1st floor, New Trading Ring Rotunda Building, P. J. Towers Dalal Street, Fort Mumbai 400 001 The Secretary The Calcutta Stock Exchange Ltd. 7, Lyons Range Kolkata 700 001



Washington, DG

Unaudited Financial Results for the Quarter and Nine months ended 31st December, 2009

In terms of Clause 41 of the Listing Agreement, we enclose a copy of the Unaudited Financial Results of the Company alongwith Segment-wise Revenue, Results and Capital Employed for the Quarter and Nine months ended 31st December, 2009, approved at the meeting of the Board of Directors of the Company held on 22nd January, 2010.

A copy of the 'Limited Review' Report of the Auditors of the Company in respect of the Quarter and Nine months ended 31st December, 2009, is also enclosed.

Yours faithfully, ITC Limited

(B. B. Chatterjee) Executive Vice President & Company Secretary

Encl. as above.

SEC Mail Mail Processing Section

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Washington, DC

SEC Mail Mail Processing Section

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Washington, DC 109

Dear Sirs,



Securities Exchange Commission Division of Corporate Finance Office of International Corporate Finance Mail Stop 3-9 450 Fifth Street Washington DC 20549 U.S.A.

cc:

cc:

Societe de la Bourse de Luxembourg 11 Avenue de la Porte - Neuve L-2227 Luxembourg. SEC Mail Mail Processing Section

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> SEC Mail Mail Processing Section

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Washington, DC 109

ITC Limited

Unaudited Financial Results for the Quarter and Nine Months ended 31st December, 2009 (Standalone)

		(Standalone)				(Rs. in Crores)
		Quarter ended 31.12.2009	Quarter ended 31.12.2008	Nine Months ended 31.12.2009	Nine Months ended 31.12.2008	Twelve months ended 31.03.2009 (Audited)
GROSS INCOME		6868.86	5917.15	19567.24	17719.91	23678.46
NET SALES OTHER OPERATING INCOME NET INCOME (1+2)	(1) (2) (3)	4531.85 48.30 4580.15	3833.31 25.34 3858.65	12907952 Mai 13 13058 95	Mai1496.30 DCessi159.02 tion ^{11658.32}	15388.11 194.62 15582.73
EXPENDITURE a) (Increase) / decrease in stock-in-trade and work in progress b) Consumption of raw materials c) Purchase of traded goods d) Employees cost e) Depreciation f) Other expenditure g) Total PROFIT FROM OPERATIONS BEFORE OTHER INCOME AND INTEREST (3-4) OTHER INCOME PROFIT BEFORE INTEREST (5+6) INTEREST (Net) PROFIT AFTER INTEREST AND BEFORE TAX (7-8) TAX EXPENSE NET PROFIT AFTER TAX (9-10) PAID UP EQUITY SHARE CAPITAL (Ordinary shares of Re. 1/- each)	(4) (5) (6) (7) (8) (9) (10) (11) (12)	(49.02) 1680.32 190.97 222.79 154.87 827.45 3027.38 1552.77 159.12 1711.89 10.87 1701.02 556.85 1144.17 379.53	(48.03) 1298.39 266.73 212.95 144.20 750.57 2624.81 1233.84 97.56 1331.40 0.45 1330.95 427.74 903.21 377.15	JAN 2 (30.13) 609 59 746 19 454.85 2464.49 8828.11 4230.24 315.13 4545.37 34.85 4510.52 1477.74 3032.78 379.53	2010 (204.64) 4070.53 (07, 1003.19 668.73 404.30 2362.66 8304.77 3350.55 288.06 3638.61 4.64 3633.97 1179.37 2454.60 377.15	(123.69) 5315.78 1254.69 890.88 549.41 3191.91 11078.98 4503.75 340.31 4844.06 18.32 4825.74 1562.15 3263.59 377.44 13302.55
RESERVES EXCLUDING REVALUATION RESERVES EARNINGS PER SHARE (Rs.) - Basic (Rs.) - Diluted (Rs.) PUBLIC SHAREHOLDING - NUMBER OF SHARES	(13) (14) (15)	- 3.02 2.99 3780578142 99.61	2.40 2.39 3750074507 99.43	8.02 7.94 3780578142 99.61	6.51 6.50 3750074507 99.43	8.66 8.64 3753088129 99.44
PERCENTAGE OF SHAREHOLDING PROMOTERS AND PROMOTER GROUP SHAREHOLDING a) Pledged / Encumbered b) Non - encumbered	(16)	99.01 Nil N.A. N.A.	99.43 Nii N.A. N.A.	Nil N.A. N.A.	Nil N.A. N.A.	Nil N.A. N.A.

Notes :

The above results were reviewed by the Audit Committee and approved at the meeting of the Board of Directors of the Company held on 22nd (i) January, 2010.

Figures for the previous periods are re-arranged, wherever necessary, to conform to the figures for the current period. The Company does not have (ii) any Exceptional or Extraordinary item to report for the above periods.

Gross Income comprises Segment Revenue, Other Operating Income and Other Income. (iii)

- Gross Income includes Rs. 2130 Crores and Rs. 6194 Crores for the quarter and nine months ended 31st December, 2009 being Excise Duties and (iv) other Local Taxes. (Corresponding previous quarter and nine months ended 31st December, 2008 - Rs. 1961 Crores and Rs. 5777 Crores respectively).
- The launch and rollout costs of the Company's brands 'Flama Di Wills', 'Vivel Di Wills', 'Vivel' and 'Superia' covering the range of personal care (V) products of soaps, shampoos, conditioners and shower gels, and the continuing significant brand building costs of the Foods business are reflected under 'Other Expenditure' stated above and in Segment Results under 'FMCG-Others'.

During the quarter, 1,51,45,640 Ordinary Shares of Re. 1/- each were issued and allotted under the Company's Employee Stock Option Schemes. (vi) Consequently, the issued and paid-up Share Capital of the Company as on 31st December, 2009 stands increased to Rs. 379,53,25,160/-.

During the quarter, one investor complaint was received, which was promptly attended to by the Company. There were no complaints pending at (vii) the beginning or at the end of the quarter.

The above is as per Clause 41 of the Listing Agreement. (viii)

Limited Review

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The Limited Review, as required under Clause 41 of the Listing Agreement has been completed and the related Report forwarded to the Stock Exchanges. This Report does not have any impact on the above 'Results and Notes' for the Quarter ended 31st December, 2009 which needs to be explained.

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hy,

ITC LIMITED

Segment-wise Revenue, Results and Capital Employed for the Quarter and Nine Months ended 31st December, 2009

		Quarter	Quarter	Nine Months	Nine Months	(Rs. in Crore Twelve month
	•		ended	ended	ended	ende
		ended		31.12.2009	31.12.2008	31.03.20
		31.12.2009	31.12.2008	31.12.2003	• • • • • • • • •	(Audite
	Segment Revenue				11165.81	15115.
	a) FMCG - Cigarettes - Gross	4422.53	3901.51	12766.23 6676.92	5545.30	7556.
	- Net	2331.63	1993.54	2516.41	2175.21	3014.0
	- Others - Gross	891.75 889.62	722.33 720.00	2510.20	2168.84	3005.
	- Net	009.02				18129.1
	Total FMCG - Gross	5314.28	4623.84	15282.64	13341.02 7714.14	10562.4
	- Net	3221.25	2713.54	9187.12		
	6	264.51	270.54	636.53	778.93	1020.2
	b) Hotels - Gross	247.65	247.12	594.50	714.42	935.4
	- Net	905.16	621.51	2874.05	3320.09	3845.9 3845.9
	c) Agri Business - Gross - Net	905,16	621.51	2874.05	3320.09	2821.9
		845.31	669.93	2397.60	2074.93	2647.
	d) Paperboards, Paper & Packaging - Gross - Net	811.80	627.09	2304.80	1933.47	2047.
						070474
	Total - Gross	7329.26	6185.82	21190.82	19514.97	25817.3
	- Net	5185.86	4209.26	14960.47	13682.12	1/351.0
		667.82	391.57	2089.94	2242.14	2673.
	Less : Inter-segment revenue - Gross - Net	654.01	375.95	2053.35	2185.82	2602.
			5794.25	19100.88	17272.83	23143.5
Gros	ss sales / income from operations	6661.44	5/ 34.25			42000
Not .	sales / Income from operations	4531.85	3833.31	12907.12	11496.30	15388.1
2.	Segment Results					4183.3
	a) FMCG - Cigarettes	1309.84	1134.14	3686.90	3102.42 (366.17)	(483.4
	- Others	(86.03)	(127.01)	(270.82)	2736.25	3700.3
	Total FMCG	1223.81	1007.13	3416.08	2/ 30.23	0/00.0
		76.29	91.07	138.44	245.08	316.
	b) Hotels	104.08	50.18	378.05	203.12	256.1
	c) Agri Business d) Paperboards, Paper & Packaging	201.41	111.05	515.44	356.72	508.0
			1259.43	4448.01	3541.17	4781.3
	Total	1605.59	1259.43	4440.01	••••••	
	·Less: i) Interest (Net)	10.87	0.45	34.85	4.64	18. (62.)
	ii) Other un-allocable income net of	un- (106.30)	(71.97)	(97.36)	(97.44)	(02.
	allocable expenditure					(005 3
		1774 00	1330.95	4510.52	3633.97	4825.7
Prof	fit Before Tax	1701.02			1	1562.1
Prof	fit Before Tax		497 74	1477.74	1179.37	
	fit Before Tax	<u> </u>	427.74	1477.74		
fax E	Expense		427.74 903.21	1477.74 3032.78	1179.37 2454.60	
fax E	Expense fit After Tax	556.85				3263.5
rax E Prof	Expense	556.85		3032.78	2454.60	3263.5
rax E Prof	Expense fit After Tax Capital Employed	556.85		3032.78 3079.88	2454.60 2879.39	3263.5 3076.0
rax ⊟ ⊃rof	Expense fit After Tax Capital Employed a) FMCG - Cigarettes * - Others	556.85		3032.78 3079.88 1668.88	2454.60 2879.39 2321.27	3263.5 3076. 2086.
rax E Prof	Expense fit After Tax Capital Employed a) FMCG - Cigarettes *	556.85		3032.78 3079.88	2454.60 2879.39	3263.5 3076. 2086. 5163.1
fax E	Expense fit After Tax Capital Employed a) FMCG - Cigarettes * - Others Total FMCG	556.85		3032.78 3079.88 1668.88 4748.76 2394.16	2454.60 2879.39 2321.27 5200.66 2069.84	3263.5 3076. 2086.4 5163.1 2188.4
rax ⊟ ⊃rof	Expense fit After Tax Capital Employed a) FMCG - Cigarettes * - Others Total FMCG b) Hotels	556.85		3032.78 3079.88 1668.88 4748.76 2394.16 1503.83	2454.60 2879.39 2321.27 5200.66 2069.84 835.47	3263.5 3076. 2086.0 5163.1 2188. 1038.3
rax ⊟ ⊃rof	Expense fit After Tax Capital Employed a) FMCG - Cigarettes * - Others Total FMCG	556.85		3032.78 3079.88 1668.88 4748.76 2394.16	2454.60 2879.39 2321.27 5200.66 2069.84	3263.5

*Before considering provision of Rs. 625 Crores (31.12.2008 - Rs. 579 Crores) in respect of disputed State taxes, the levy/collection of which has been stayed.

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- (1) The Company's corporate strategy aims at creating multiple drivers of growth anchored on its core competencies. The Company is currently focused on four business groups : FMCG, Hotels, Paperboards, Paper & Packaging and Agri Business. The Company's organisational structure and governance processes are designed to support effective management of multiple businesses while retaining focus on each one of them.
- (2) The business groups comprise the following :

FMCG	:	Cigarettes Others	-	Cigarettes & Smoking Mixtures. Branded Packaged Foods (Staples, Biscuits, Confectionery, Snack Foods and Ready to Eat Foods), Garments, Educational and other Stationery products, Matches, Agarbattis and Personal Care products.
Hoteis Paperboa	ırds,	Paper & Packaging	-	Hoteliering. Paperboards, Paper including Specialty Paper & Packaging including Flexibles.
Agri Busin	ness	5	-	Agri commodities such as rice, soya, coffee and leaf tobacco.
Comment		ulto of 'EMCC : Others' are	offe	r considering significant husiness development, brand building and gestation costs of Branded Packaged

(3) Segment results of 'FMCG : Others' are after considering significant business development, brand building and gestation costs of Brandeo Packaged Foods and Personal Care Products businesses.

(4) The Company's Agri Business markets agri commodities in the export and domestic markets; supplies agri raw materials to the Branded Packaged Foods Business and sources leaf tobacco for the Cigarettes Business. The segment results for the quarter and nine months are after absorbing costs relating to the strategic e-Choupal initiative.

Figures for the corresponding previous periods are re-arranged, wherever necessary, to conform to the figures of the current period.

Registered Office : Virginia House, 37 J.L. Nehru Road, Kolkata 700 071, India Dated : 22nd January, 2010 Place : Kolkata, India

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For and on behalf of the Board

Executiv

Deloitte Haskins & Sells

Chartered Accountants Bengal Intelligent Park. Building Alpha, 1st Floor Block - EP & GP, Sector - V Salt Lake Electronics Complex Kolkata - 700 091 India

Tel.: +91 (33) 6612 1000 Fax: +91 (33) 6612 1001

The Board of Directors ITC Limited Virginia House 37 J. L. Nehru Road Kolkata- 700071

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LIMITED REVIEW REPORT

We have reviewed the accompanying statement of unaudited financial results ("the Statement") of ITC Limited for the quarter and nine months ended 31st December, 2009. This Statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial results based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2400, *Engagements to review Financial Statements*, issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatements. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly we do not express an audit opinion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying Statement prepared in accordance with the accounting standards referred to in Section 211 (3C) of the Companies Act, 1956 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreements with stock exchanges

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including the manner in which it is to be disclosed, or that it contains any material misstatement.

Further, we also report that we have traced the number of shares as well as the percentage of shareholdings in respect of aggregate amount of public shareholdings in terms of Clause 35 of the Listing Agreements and the particulars relating to undisputed investor complaints from the details furnished by the Management.

For Deloitte Haskins & Sells Chartered Accountants Regn. No. 302009E

P.R. Ramino

P.R. Ramesh Partner Membership No.: 70928

Place: Kolkata Date: 22nd January 2010

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