



FSI International, Indi

2010 Proxy and Annual Report



#### To Our Shareholders

Fiscal 2010 will be remembered as a year of renewal and momentum. As economic and industry conditions improved, our fiscal 2010 year-over-year orders increased approximately 98 percent. Through restructuring initiatives and strict fiscal 2010 cost management, we reduced our annual operating expenses by 11 percent, while growing revenues 80 percent over the prior year.

Entering fiscal 2010, we had a short list of strategic goals: improve operating margins through revenue growth, product cost reduction and efficiency initiatives; target our investments on expanding the ORION® System installed base; and increase our working capital – all while continuing to offer customers our complete portfolio of established products. We executed very well against each of these initiatives.

Our fiscal 2010 financial results reflect the operating leverage derived from our actions. During the year, we did an excellent job managing expenses and cash while delivering a significant year-over-year revenue increase. The result was a 13.8 percent operating return on sales in 2010.

To date, the Company has successfully placed ORION<sup>®</sup> Single Wafer Cleaning Systems at two Asian foundries and one Asian memory producer for evaluation, expanded the applications for an evaluation system at another Asian memory producer and gained acceptance for a second ORION System delivered during the year to a U.S. logic supplier.

In June 2010, we successfully completed a registered direct equity offering which yielded \$18 million of cash to be used to upgrade the Company's manufacturing capabilities while providing the working capital required to fund future growth, including the placement of products at customers for evaluation and a ramp in unit production to meet anticipated demand.

During the year, the Company realized significant year-over-year revenue growth from its established products – the ZETA® Batch Cleaning System and ANTARES® Single Wafer Cryokinetic Cleaning System, along with spare parts and services.

#### **Financial Results**

Sales increased 80 percent in fiscal 2010 to \$91 million, as compared to \$51 million for the prior year with a 93 percent, increase in system sales. Sales of spare parts and services increased 56 percent in fiscal 2010 to \$27 million from \$18 million in fiscal 2009. Geographically, year-over-year sales increased in all regions led by Southeast Asia and the United States. International customers accounted for approximately 64 percent of all sales, as compared to 71 percent in the prior year.

Net income was \$13.0 million, or \$0.39 per share in fiscal 2010, as compared to a net loss of \$17.6 million, or \$0.57 per share, for fiscal year 2009. The fiscal 2009 loss included \$3.8 million, or \$0.12 per share, of severance, other restructuring cost and increased reserves, primarily related to inventory. In fiscal 2010, we recorded \$1.4 million of stock-based compensation, as compared to \$482,000 in the prior year.

Orders for the year increased 98 percent to \$100 million, as compared to \$51 million in the prior year. The year-over-year increase occurred in all geographic regions, led by Southeast Asia and Europe. International customers accounted for approximately 72 percent of all orders as compared to 64 percent in the prior year.

Gross margins increased to 47.2 percent of sales, as compared to 32.5 percent of sales in the prior year. The year-over-year improvement in gross margins was primarily related to a better product mix, improved manufacturing productivity, higher capacity utilization and product cost reduction initiatives.

Operating expenses, including selling, general and administrative and research and development expenses, were reduced 11 percent to \$30 million, from \$34 million in the prior year comparable period. The year-over-year decrease reflects the leverage from the 2009 restructuring activities.

Our cash, restricted cash, cash equivalents and marketable securities represented \$38 million, or approximately \$1.00 per share, of our total assets at the end of fiscal 2010, as compared to \$12 million at the end of the prior fiscal year. The fiscal 2010 year-end balance reflects the \$9 million of cash generated from operations during the year and the \$18 million in net proceeds from our June equity offering. As of August 28, 2010, the Company had \$64.4 million in working capital, a current ratio of 4.4 to 1.0, no debt and a book value of \$2.15 per share.

#### **Looking Forward**

Our success this past year has placed us in an excellent position to participate in our customers' expansion plans for fiscal 2011. We are ramping our ORION® production level in anticipation of follow-on orders from customers currently qualifying the product and the ongoing success of product demonstrations occurring in our lab. Through the dedication of our global support team, we have successfully cleared many of our customer's program milestones.

During fiscal 2011, we are focused on winning ORION® process tool of record ("PTOR") for a broad base of surface conditioning applications at several leading semiconductor manufacturers. In conjunction with ramping ORION manufacturing capacity, we intend to reduce product manufacturing cycle time and cost while continuing to control operating expenses.

I will close by thanking our global employees who have executed on key initiatives and delivered improved results in a challenging environment, and our customers, for whose partnership and support we are grateful. Finally, thank you to our shareholders for your ongoing support of FSI.

Sincerely,

Donald S. Mitchell Chairman

Chief Executive Officer



## FSI INTERNATIONAL, INC.

3455 Lyman Boulevard Chaska, Minnesota 55318-3052 952-448-5440

December 8, 2010

#### Dear Shareholder:

You are cordially invited to attend the 2011 Annual Meeting of Shareholders to be held at the offices of FSI International, Inc. at 3455 Lyman Boulevard, Chaska, Minnesota, commencing at 3:30 p.m., Central Time, on Wednesday, January 19, 2011.

The Secretary's Notice of Annual Meeting of Shareholders and the proxy statement which follow describe the matters on which actions will be taken. During the meeting we will also review the activities of the past year and items of general interest about FSI.

Please review the proxy materials carefully and use this opportunity to take part in the affairs of FSI by voting on the items to be considered at this meeting.

All shareholders are cordially invited to attend the meeting in person. However, to assure your representation at the meeting, we urge you to vote either online by following the instructions in the Notice Regarding the Availability of Proxy Materials mailed to you or, if you requested a paper copy of the proxy materials, by completing and returning the enclosed proxy in the accompanying envelope. If you attend the meeting, you may vote in person even if you have previously returned a proxy to us either online or by mail.

Sincerely,

Donald S. Mitchell Chairman

Chief Executive Officer

## FSI INTERNATIONAL, INC.

# Notice of Annual Meeting of Shareholders to be held on January 19, 2011

To Our Shareholders:

The 2011 Annual Meeting of Shareholders of FSI International, Inc. will be held at our offices in Chaska, Minnesota on Wednesday, January 19, 2011, at 3:30 p.m., Central Time, for the following purposes:

- 1. To elect two Class III directors, each, to serve for the ensuing three years until the expiration of his term in 2014, or until his successor is duly elected and qualified.
- 2. To approve an amendment to the FSI International, Inc. 2008 Omnibus Stock Plan to increase the aggregate number of shares of our common stock reserved for issuance under the plan by 500,000.
- 3. To approve an amendment to our Employees Stock Purchase Plan to increase the aggregate number of shares of our common stock reserved for issuance under the plan by 1,000,000.
- 4. To ratify the appointment of KPMG LLP as our independent registered public accounting firm for the fiscal year ending August 27, 2011.
  - 5. To transact such other business as may properly come before the meeting.

Our board of directors has fixed November 24, 2010 as the record date for the meeting, and only shareholders of record at the close of business on that date are entitled to receive notice of and vote at the meeting.

By Order of the Board of Directors

Benno G. Sand

Executive Vice President

Business Development, Investor Relations

and Secretary

Chaska, Minnesota December 8, 2010

## FSI INTERNATIONAL, INC.

# PROXY STATEMENT FOR 2011 ANNUAL MEETING OF SHAREHOLDERS

#### INFORMATION CONCERNING SOLICITATION AND VOTING

#### **General Information**

This proxy statement and the related proxy are being furnished in connection with the solicitation by the board of directors of FSI International, Inc. ("we" or "us" or "Company" or "FSI"), a Minnesota corporation, of proxies for use in connection with the 2011 Annual Meeting of Shareholders to be held on Wednesday, January 19, 2011, and any adjournment of the meeting, for the purposes described below as well as in the Notice Regarding the Availability of Proxy Materials and the Notice of Annual Meeting of Shareholders. The meeting will be held at our offices at 3455 Lyman Boulevard, Chaska, Minnesota beginning at 3:30 p.m. Central Time. A form of photo identification and, if you are not a record holder, proof of ownership of FSI common stock (such as a recent brokerage statement or letter from your broker) are requested for admission to the 2011 annual meeting.

So far as our board and management are aware, no matters other than those described in this proxy statement will be acted upon at the meeting. If, however, any other matters properly come before the meeting, it is the intention of the persons named in the proxy to vote the same in accordance with their judgment on such matters.

The address of our principal executive office is 3455 Lyman Boulevard, Chaska, Minnesota 55318-3052 and our telephone number is 952.448.5440. The mailing of the Notice Regarding the Availability of Proxy Materials will commence on or about December 8, 2010, and the related proxy materials will be available online at <a href="http://www.yearlyproxy.com/2010proxyar.pdf">http://www.yearlyproxy.com/2010proxyar.pdf</a> as of the same date. Please refer to the Notice Regarding the Availability of Proxy Materials for additional information, including the required control number, regarding online access to the proxy materials.

#### "Householding" of Documents

We are sending only one copy of the Notice Regarding the Availability of Proxy Materials to eligible shareholders who share a single address unless we received instructions to the contrary from any shareholder at that address. This practice, known as "householding," is designed to reduce our printing and postage costs. If a registered shareholder residing at an address with other registered shareholders wishes to receive a separate Notice Regarding the Availability of Proxy Materials now or in the future, he or she may contact Benno G. Sand, our Secretary, at 952.448.8936, or by mail to the address in the above paragraph. You can also request delivery of single copies of our documents if you are receiving multiple copies by contacting Mr. Sand by email at: benno.sand@fsi-intl.com.

#### Solicitation of Proxies

We will pay the cost of soliciting proxies. We may reimburse brokerage firms and custodians, nominees and other record holders for forwarding soliciting materials to the beneficial owners of our common stock. In addition to solicitation by the use of the mails and of the Internet, our directors, officers and employees may solicit proxies by telephone, personal contact or special letter without additional compensation to them.

#### **Record Date and Outstanding Voting Securities**

Only shareholders of record at the close of business on November 24, 2010 are entitled to vote at the meeting. On the record date, 38,543,672 shares of our common stock, our only authorized and issued voting security, were

outstanding. Each shareholder is entitled to one vote for each share held and is not entitled to cumulate votes for the election of directors.

Proxies voted online or by mail, if a paper copy of the proxy materials has been requested, will, unless otherwise specified, be voted for the nominees listed in Proposal 1 and for Proposals 2, 3 and 4 on the proxy and voted in the discretion of the proxy holders as to any other matter that properly comes before the meeting. Proxies voted by mail must be properly signed and duly returned to us in order for the designated proxy to vote on all matters to come before the meeting.

You may view this year's proxy materials, including our annual report to shareholders, at <a href="http://www.yearlyproxy.com/2010proxyar.pdf">http://www.yearlyproxy.com/2010proxyar.pdf</a>. Please refer to the Notice Regarding the Availability of Proxy Materials for additional information, including the required control number, regarding online access to the proxy materials.

Any shareholder who holds shares of our common stock in an account at a brokerage firm, bank or similar organization will receive a Notice Regarding the Availability of Proxy Materials by mail from the organization holding the shareholder's account. The Notice contains instructions on how these shareholders can access our proxy materials and vote their shares online. These shareholders will not receive proxy material by mail unless they specifically request that printed copies of the proxy materials be sent to them. The Notice tells these shareholders how to request printed or e-mail copies of our proxy material.

If at the close of business on November 24, 2010 your shares were registered directly in your name with our transfer agent, Computershare Trust Company, N.A., then you are a shareholder of record.

#### Requesting Paper Copies and Voting by Mail

Pursuant to the Securities and Exchange Commission rules related to the availability of proxy materials, we have chosen to make our proxy statement and related materials, including our annual report to shareholders, available online and, as permitted by the rules, we will only provide paper copies of these materials upon request. To request a paper copy of the proxy materials free of charge, including our annual report to shareholders, please follow the instructions contained in the Notice Regarding the Availability of Proxy Materials mailed to you. To vote by mail, you must request paper copies of the proxy materials as instructed above, mark your selections on the proxy card mailed to you, date and sign your name exactly as it appears on your proxy card, and mail the proxy card in the accompanying postage-paid envelope.

#### **Electronic Voting**

If you are a shareholder of record you may vote online by following the instructions in the Notice Regarding the Availability of Proxy Materials previously mailed to you. Electronic voting is available 24 hours a day until 11:59 p.m., Eastern Time, on January 18, 2011.

#### **Electronic Enrollment**

If you are a shareholder through a broker or bank, you can enroll to receive notice of future meetings via email at www.proxyvote.com.

#### **Voting Requirement**

Votes cast by proxy or in person at the annual meeting will be tabulated by the inspector of elections. The inspector will also determine whether or not a quorum is present. In general, under Minnesota law, a quorum consists of a majority of the shares entitled to vote which are present or represented by proxy at the meeting. A nominee for director will be elected to the board if the nominee receives a plurality vote of the shares present or represented and entitled to vote at the meeting.

All other matters submitted for shareholder approval at this Annual Meeting will be decided by the affirmative vote of the greater of (1) a majority of shares present in person or represented by proxy and entitled to vote on each matter, or (2) a majority of the minimum number of shares entitled to vote that would constitute a quorum for the

transaction of business at the meeting. Abstentions with respect to any such matter are treated as shares present or represented and entitled to vote on that matter and have the same effect as negative votes. If shares are not voted by the person or institution that is the record holder of the shares, or if shares are not voted in other circumstances in which proxy authority is effective or has been withheld with respect to any matter, these non-voted shares are deemed not to be present or represented for purposes of determining whether shareholder approval of that matter has been obtained.

If a shareholder does not give instructions to its broker as to how to vote the shares, the broker has authority under New York Stock Exchange rules to vote those shares for or against only "routine" proposals, such as the ratification of KPMG LLP as our independent registered public accounting firm. Brokers cannot vote on their customers' behalf on "non-routine" proposals, such as the election of directors and the approval of an equity compensation plan (or any amendment to such a plan). These rules apply to us even though the shares of our common stock are traded on the NASDAQ Global Market. If a broker votes shares that are unvoted by its customers for or against a "routine" proposal, these shares are counted for the purpose of establishing a quorum and also will be counted for the purpose of determining the outcome of "routine" proposals. If a broker does not receive voting instructions as to a non-routine proposal, or chooses to leave shares unvoted on a routine proposal, a "broker non-vote" occurs and those shares will be counted for the purpose of establishing a quorum, but not for determining the outcome of those proposals. Shares that are subject to broker non-votes are considered not entitled to vote on the particular proposal, and effectively reduce the number of shares needed to approve that proposal.

If you are not planning to attend the Annual Meeting and vote your shares in person, your shares of common stock cannot be voted until you vote online by following the instructions in the Notice Regarding the Availability of Proxy Materials or a signed proxy is returned to the Company.

#### **Revocability of Proxies**

A shareholder executing a proxy retains the right to revoke it at any time before it is exercised by providing notice in writing to any of our officers of termination of the proxy's authority or by submitting a subsequent proxy by Internet or mail, if we have mailed a proxy to you (provided that such new proxy is received in a timely manner). A shareholder's most current proxy card or Internet proxy will be the one that is voted.

#### SECURITY OWNERSHIP OF MANAGEMENT AND CERTAIN BENEFICIAL OWNERS

The following table lists, as of November 24, 2010 (unless otherwise indicated below), certain information regarding the beneficial ownership of our common stock by (i) each person or entity known by us to own beneficially more than five percent of our outstanding common stock, (ii) each director, (iii) each nominee for director, (iv) each executive officer named in the Summary Compensation Table in this proxy statement (the "Named Executive Officers" or "NEOs"), and (v) all of the directors, director-nominees and Named Executive Officers as a group. Except as otherwise noted below, each listed beneficial owner has sole voting and investment power with respect to such shares.

Name of Person or Identity of Group	Number of Shares Beneficially Owned**	Percent of Shares Beneficially Owned**
AWM Investment Co., Inc.	4,316,371(1)	11.2%
Austin W. Marxe		
David M. Greenhouse		
c/o Special Situations Fund		
Suite 2600, 527 Madison Avenue		
New York, NY 10022-4358		
James A. Bernards	75,000(2)	*
John C. Ely	306,433(2)	*
Terrence W. Glarner	80,656(2)	*
Patricia M. Hollister	262,303(2)	*
Willem D. Maris	120,000(2)	*
Donald S. Mitchell	663,176(2,3)	1.7%
Benno G. Sand	357,848(2,4)	*
David V. Smith	57,000(2)	*
All directors, director-nominees and Named Executive		
Officers as a group (8 persons)	1,922,916(2)	4.8%

<sup>\*</sup> Less than one percent.

<sup>\*\*</sup> Beneficial ownership is determined in accordance with the rules of the SEC that generally attribute beneficial ownership of securities to persons who possess sole or shared voting power and/or investment power with respect to those securities and includes shares of common stock issuable pursuant to the exercise of stock options that are immediately exercisable or exercisable within 60 days. Unless otherwise indicated, the persons or entities identified in this table have sole voting and investment power with respect to all shares shown as beneficially owned by them. Percentage ownership calculations are based on 38,543,672 shares of common stock outstanding as of November 24, 2010.

<sup>(1)</sup> Based on Form 4, Statement of Changes in Beneficial Ownership filed with the SEC on June 11, 2010.

<sup>(2)</sup> Includes the following shares that may be purchased pursuant to stock options that are exercisable within 60 days of November 24, 2010: Mr. Bernards, 52,500; Mr. Ely, 306,433; Mr. Glarner, 75,000; Ms. Hollister, 252,683; Mr. Maris, 95,000; Mr. Mitchell, 572,100; Mr. Sand, 281,649; and Mr. Smith, 57,500; and all directors, director-nominees and Named Executive Officers as a group, 1,692,865.

<sup>(3)</sup> Includes 55,615 shares held in a trust in which Mr. Mitchell shares voting and investment power with his spouse.

<sup>(4)</sup> Includes 43,615 shares in which Mr. Sand shares voting and investment power with his spouse.

## ELECTION OF DIRECTORS (Proposal 1)

#### The Nominees and Directors

Our Articles of Incorporation, as amended, provide that the board be divided into three classes of directors of as nearly equal size as possible. The members of each class are elected to serve a three-year term, and the terms are staggered. Terrence W. Glarner and David V. Smith are Class III directors with terms expiring at the 2011 Annual Meeting of Shareholders. James A. Bernards and Donald S. Mitchell are Class I directors with terms expiring at the 2012 Annual Meeting of Shareholders. Willem D. Maris is a Class II director with a term expiring at the 2013 Annual Meeting of Shareholders. The board will continue to have a vacancy after the 2011 Annual Meeting of Shareholders and will continue its search for a qualified director candidate to fill such vacancy.

The board, including all of the independent directors, acting upon the recommendation of the Corporate Governance and Nomination Committee, has nominated Mr. Glarner and Mr. Smith for re-election as Class III directors. Mr. Glarner and Mr. Smith have indicated a willingness to serve as a director if elected. In case Mr. Glarner and Mr. Smith are not a candidate for any reason, the proxies named in the enclosed form of proxy may vote for substitute nominees in their discretion, unless an instruction to the contrary is indicated on the proxy. We have no reason to believe that Mr. Glarner and Mr. Smith will be unable to serve as a director if elected.

The proxy will be voted in favor of the election of each nominee, unless the shareholder giving the proxy indicates to the contrary on the proxy.

#### OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE DIRECTOR-NOMINEES

Certain information concerning the nominees and other directors follows:

#### Nominees for Election at the 2011 Shareholders' Meeting as Class III Directors

**Terrence W. Glarner,** age 67, has served as a director of FSI since October 1988. Since February 1993, Mr. Glarner has been President of West Concord Ventures, Inc., a venture capital company. From 1982 to February 1993, Mr. Glarner was President of North Star Ventures, Inc. and North Star Ventures II, Inc., two venture capital funds. Mr. Glarner is also a director of Aetrium, Inc. and NVE Corporation.

The Board has concluded that Mr. Glarner is qualified to serve as a Director of the Company because of his 35-year career as a venture capitalist; serving on numerous company boards, private and public; as well as his academic background which includes both Juris Doctorate and Chartered Financial Analyst (CFA) degrees.

**David V. Smith,** age 66, has served as a director of FSI since December 2005. From January 2006 to April 2008, when the company was sold, Mr. Smith was President, Chief Executive Officer and Director of GlobiTech Holding Company, a privately-held epitaxial services company based in Sherman, Texas. Mr. Smith retired as the President of TECH Semiconductor Singapore Pte. Ltd. ("TECH Semiconductor") in June 2002. TECH Semiconductor is a joint venture DRAM memory chip manufacturing company formed by Texas Instruments, the Economic Development Board of Singapore, Canon and Hewlett-Packard. Prior to joining TECH Semiconductor, Mr. Smith served in a variety of positions with Texas Instruments, including the Managing Director of Texas Instruments Singapore and the Deputy Worldwide Memory Operations Manager of Texas Instruments Malaysia, Bipolar Operations Manager of Texas Instruments Malaysia and Discrete Operations Manager. Mr. Smith was Texas Instruments' Korea's Manager from 1978 to 1980.

The Board has concluded that Mr. Smith is qualified to serve as a Director of the Company, given his strong background in the semiconductor equipment industry, serving as President of TECH Semiconductor Singapore Pte. Ltd. and his semiconductor industry and international experience serving as Managing Director of Texas Instruments Singapore and Texas Instruments Malaysia.

#### Class I Directors Whose Terms Continue Until the 2012 Shareholders' Meeting

James A. Bernards, age 64, has served as a director of FSI since July 1981. Since June 1993, Mr. Bernards has been President of Facilitation, Inc., which provides business and financial consulting services. Mr. Bernards was President of the accounting firm of Stirtz, Bernards & Company from May 1981 to June 1993. Since 1986, Mr. Bernards has been President of Brightstone Capital, Ltd., a venture capital fund manager.

The Board has concluded that Mr. Bernards is qualified to serve as a Director of the Company because of his extensive involvement as a consultant and director of semiconductor supply companies since 1973. He was a practicing CPA from 1973 to 1993 and has been a director of six public companies and several private companies.

**Donald S. Mitchell,** age 55, was named President and Chief Executive Officer of FSI in December 1999, appointed a director in March 2000 and became Chairman of the board on January 23, 2002. From its formation in 1998 until December 1999, he was President of Air Products Electronic Chemicals, Inc., a division of Pennsylvania-based Air Products and Chemicals, Inc. From 1991 to 1998, he served as President of Schumacher, Inc., a leading global chemical equipment and services supplier to the semiconductor industry. Mr. Mitchell served as the 1999-2000 Chairman of the Board of Directors of Semiconductor Equipment and Materials International ("SEMI"), a leading global industry trade association.

The Board has concluded that Mr. Mitchell is qualified to serve as a Director of the Company given his 32 years' experience in manufacturing, marketing, sales, development and executive management in semiconductor materials and equipment businesses, as well as his former involvement with the global trade association (SEMI) as both director and chairman and his extensive experience in leading and managing semiconductor-related technology organizations.

#### Class II Director Whose Term Continues Until the 2013 Shareholders' Meeting

Willem D. Maris, age 71, has served as a director of FSI since January 2001. He is the prior Chairman of the Board of Management, President and Chief Executive Officer of ASM Lithography ("ASML"), a Netherlands company. Mr. Maris retired from ASML in December 1999 after serving as Chairman of the Board of Management, President and Chief Executive Officer since 1990. For ten years, prior to joining ASML, Mr. Maris held several management positions with Philips Electronics semiconductor division. Mr. Maris served on the board of BE Semiconductor Industries N.V. from 2000 to 2009. He is currently a member of the board of directors of Photronics, Inc.

The Board has concluded that Mr. Maris is qualified to serve as a Director of the Company given his executive management experience in both a leading semiconductor and a leading semiconductor equipment company, his experience serving as a Director for other public companies and his broad understanding of European and Asian culture and business practices.

None of the directors or the nominees is related to one another or to any of our executive officers. The board has determined that each of Messrs. Bernards, Glarner, Maris and Smith is independent as that term is defined under the NASDAQ Global Market listing standards.

#### **Information Concerning the Board of Directors**

The board met five times and adopted resolutions by written action three times in fiscal 2010. The board has an Audit and Finance Committee, a Compensation Committee, and a Corporate Governance and Nomination Committee.

The Audit and Finance Committee, consisting of Messrs. Bernards, Glarner and Maris, met six times and adopted resolutions by written action two times in fiscal 2010. The purpose of the Audit and Finance Committee is to oversee our accounting and financial reporting processes and the audits of our financial statements. The primary duties and responsibilities of the Audit and Finance Committee include selecting and evaluating our independent auditors and monitoring their independence; reviewing our financial reporting and disclosure matters; and overseeing certain compliance and regulatory matters.

Our board of directors has determined that at least one member of our Audit and Finance Committee, James A. Bernards, is an "audit committee financial expert," as that term is defined under Section 407 of the Sarbanes-Oxley Act of 2002 and the rules promulgated by the Securities and Exchange Commission in furtherance of Section 407. Each member of the Audit and Finance Committee is independent as that term is defined under the NASDAQ Global Market listing standards, Section 301 of the Sarbanes-Oxley Act of 2002 and the rules adopted by the Securities and Exchange Commission pursuant to the Sarbanes-Oxley Act of 2002. The Audit and Finance Committee operates under a written charter adopted by the board of directors. A copy of the Audit and Finance Committee Charter, as amended to date, can be found on our website at www.fsi-intl.com.

The Compensation Committee, consisting of Messrs. Bernards and Glarner, met seven times and adopted resolutions by written action six times in fiscal 2010. Each member of the Compensation Committee is independent as that term is defined under the NASDAQ Global Market listing standards. The Compensation Committee's functions include: reviewing and reporting to the board on the programs for developing senior management personnel; approving and reporting to the board the executive compensation plans and the compensation (including incentive awards) of certain executives; and reviewing and approving our incentive plans. The Compensation Committee also grants or makes recommendations to the board concerning employee stock options and oversees our 1997 Omnibus Stock Plan, 2008 Omnibus Stock Plan and Employees Stock Purchase Plan. The Compensation Committee operates under a written charter adopted by the board of directors, a copy of which can be found on our website at <a href="https://www.fsi-intl.com">www.fsi-intl.com</a>.

The Corporate Governance and Nomination Committee, consisting of Messrs. Maris and Smith, met two times in fiscal 2010. Each member of the Corporate Governance and Nomination Committee is independent as that term is defined under the NASDAQ Global Market listing standards. Its functions include: evaluating and recommending qualified individuals to the board; reviewing the qualifications of individuals for election or re-election as members of the board; and reviewing the charters and membership of the board's committees and board membership guidelines. It also oversees matters of corporate governance, including evaluation of our board and board committee performance and evaluation of our corporate governance guidelines. The Corporate Governance and Nomination Committee will consider persons whom shareholders recommend as candidates for election as Company directors provided shareholders follow the procedures as set forth below in the "Director Nomination Process and Selection Criteria" section of this proxy statement. The Corporate Governance and Nomination Committee operates under a written charter adopted by the board of directors, a copy of which can be found on our website at www.fsi-intl.com.

Each committee reviews its charter annually in light of new corporate governance developments and may make additional recommendations to the Corporate Governance and Nomination Committee (if applicable) and the board for further revisions. During fiscal 2010, each of the directors attended all meetings of the board. During fiscal 2010, each of the directors attended all committee meetings on which he served with the exception of Mr. Bernards who missed two committee meetings.

#### **Director Compensation and Benefits**

Before or at the beginning of each calendar year, our Compensation Committee reviews the total compensation paid to non-management directors. The purpose of the review is to ensure that the level of compensation is appropriate to attract and retain a diverse group of directors with the breadth of experience necessary to perform the board's duties, and to fairly compensate directors for their services. The Compensation Committee considers the time and effort required for service on the board and on a board committee, and reviews available board compensation survey information for comparably-sized public companies. As a result of weakening industry conditions, during fiscal 2009 the board agreed to participate in a ten percent reduction in quarterly retainer and board meeting and committee meeting attendance fees commencing in January 2009 and an additional five percent reduction in these fees commencing in April 2009. The amount of quarterly retainer and board meeting and committee meeting attendance fees were reinstated to their prior levels effective January 1, 2010.

For fiscal 2010, the components of compensation for our non-management directors were as follows:

	January 2009 — March 2009	April 2009 — December 2009	January 2010 — August 2010	
Quarterly Retainer	\$2,700	\$2,550	\$3,000	
Fee for Attending Board Meeting	\$900	\$850	\$1,000	
Fee for Attending Committee Meeting(1)	\$450	\$425	\$500	
Stock Option Grants	New directors receive an initial grant of 20,000 stock options which become fully exercisable six months after the date of grant.  Directors receive an annual grant of 7,500 stock options in January which become exercisable on January 1 after the date of grant.			
Reimbursement of Expenses	FSI reimburses directors for travel and other reasonable out-of- pocket expenses incurred as a director or member of a committe the board.			

<sup>(1)</sup> If not held in conjunction with a board meeting.

The following table summarizes the compensation earned by our non-management directors during fiscal 2010.

#### **Director Compensation For Fiscal 2010**

Name	Fees Earned or Paid in Cash (\$)	Option Awards (\$) (1)(2)	Total (\$)
James A. Bernards	\$19,025	\$14,779	\$33,804
Terrence W. Glarner	\$19,025	\$14,779	\$33,804
Willem D. Maris	\$18,175	\$14,779	\$32,954
David V. Smith	\$16,825	\$14,779	\$31,604

<sup>(1)</sup> The amounts in this column reflect the grant date fair value (without any reduction for forfeiture assumptions related to service-based vesting conditions) in accordance with Financial Accounting Standards (FAS) Accounting Standards Codification (ASC) Topic 718 Stock Compensation. The assumptions used in calculating these amounts, and the grant date fair value shown in footnote 2 to this table of awards made in fiscal 2010, are set forth in Note 10, "Stock Options" to the Consolidated Financial Statements included in our Annual Report on Form 10-K for the fiscal year ended August 28, 2010.

As of August 28, 2010, the aggregate number of exercisable and non-exercisable option shares held by each non-employee director was as follows:

Name	Number of Shares Underlying Exercisable Options at 8/28/10	Number of Shares Underlying Unexercisable Options at 8/28/10
James A. Bernards	45,000	7,500
Terrence W. Glarner	67,500	7,500
Willem D. Maris	87,500	7,500
David V. Smith	50,000	7,500

#### **Director Nomination Process and Selection Criteria**

The Corporate Governance and Nomination Committee (the "Governance Committee") will consider properly submitted shareholder recommended candidates for membership on our board of directors as described below. In evaluating director nominations, the Governance Committee seeks to achieve a balance of knowledge, experience and capability.

<sup>(2)</sup> On January 20, 2010, FSI granted a stock option covering 7,500 shares to each of Messrs. Bernards, Glarner, Maris and Smith, at an exercise price of \$3.11 per share, which was the closing sale price on January 20, 2010.

The Governance Committee will select nominees for directors pursuant to the following process:

- the identification of director candidates by the Governance Committee based upon suggestions from current directors and senior management and recommendations by shareholders;
- a review of the candidates' qualifications by the Governance Committee to determine which candidates best meet the board's required and desired criteria, as further described below;
- interviews of interested candidates, among those who best meet the desired criteria, by the chairman of the Governance Committee or the entire Governance Committee;
- a report to the board by the Governance Committee on the selection process; and
- formal nomination by the Governance Committee for inclusion in the slate of directors for the annual meeting of shareholders or appointment by the board to fill a vacancy during the intervals between shareholder meetings.

The Governance Committee will reassess the qualifications of a director, including the director's past contributions to the board and the director's attendance and contributions at board and committee meetings, prior to recommending a director for re-election to another term.

The Governance Committee will consider candidates recommended by shareholders in the same manner as candidates recommended by the Governance Committee, provided shareholders follow the procedures set forth below in submitting recommendations. Shareholders who wish to recommend candidates for consideration by the Governance Committee must do so by submitting a written recommendation to:

Corporate Secretary FSI International, Inc. 3455 Lyman Boulevard Chaska, Minnesota 55318-3052 USA

Recommendations must be sent by certified or registered mail and received by our Corporate Secretary by September 1 of each year, for consideration at the next Annual Meeting of Shareholders. Recommendations must include the following:

- shareholder's name, number of shares owned, length of period held, and proof of ownership.
- name, address, phone number and age of the candidate.
- a resume describing, among other things, the candidate's educational background, occupation, employment
  history, and material outside commitments (e.g., memberships on other boards and committees, charitable
  foundations, etc.).
- a supporting statement which describes the candidate's reasons for seeking election to the board and documents his or her ability to satisfy the director qualifications.
- the candidate's consent to a background investigation.
- the candidate's written consent to stand for election if nominated by the board and to serve if elected by the shareholders.
- any other information that will assist the Governance Committee in evaluating the candidate.

The Corporate Secretary will promptly forward these materials to the Governance Committee Chairman and the Chairman of the board. The Corporate Secretary will also maintain copies of these materials for two years after receipt for future reference by the Governance Committee when filling board positions.

The Governance Committee may contact recommended candidates to request additional information necessary for its evaluation or for disclosure under applicable rules of the Securities and Exchange Commission.

Alternatively, shareholders may directly nominate a person for election to our board by complying with the procedures set forth in our by-laws, any applicable rules and regulations of the Securities and Exchange Commission and any applicable laws.

Candidates for director nominees are reviewed in the context of the current composition of the board, our operating requirements and the long-term interests of our shareholders.

The Governance Committee will consider, at a minimum, the following factors in recommending to our board potential new board members, or the continued service of existing members in addition to other factors it deems appropriate based on the current needs and desires of the board:

- demonstrated character and integrity; an inquiring mind; experience at a strategy/policy setting level; sufficient time to devote to the affairs of the company; high-level managerial experience;
- whether the member/potential member is subject to a disqualifying factor, such as relationships with competitors, customers, suppliers, contractors, counselors or consultants, or recent previous employment with the Company;
- the member or potential member's independence;
- · whether an existing member has reached retirement age or a term limit;
- whether the member/potential member assists in achieving a mix of board members that represents a diversity of background and experience, including the consideration of age, gender, international background, race and specialized industry experience;
- whether the member/potential member, by virtue of particular experience, technical expertise, or specialized skills, will add specific value as a board member; and
- any factors related to the ability and willingness of a new member to serve, or an existing member to continue his/her service.

In addition to the above factors, our board has also adopted certain board guidelines including a guideline that the Governance Committee may not recommend any person to serve as a director of the Company after such person has passed his or her 75th birthday.

#### **Executive Sessions of Outside Directors**

Our board has regularly scheduled, and used, time near the end of board meetings to meet without any Company management present.

#### Criteria and Diversity

In considering whether to recommend any candidate for inclusion in the Board's slate of recommended director nominees, including candidates recommended by shareholders, the Corporate Governance and Nomination Committee (the "Committee") will apply certain criteria. These criteria include the candidate's integrity, business acumen, age, experience, commitment, diligence, conflicts of interest and the ability to act in the interests of all shareholders. Our Committee considers the value of diversity on the board in the director identification and nomination process. The Committee seeks nominees with a broad diversity of experience, professions, skills, geographic representation and backgrounds. The Committee does not assign specific weights to particular criteria and no particular criterion is necessarily applicable to all prospective nominees. The Committee believes that the backgrounds and qualifications of the directors, considered as a group, should provide a significant composite mix of experience, knowledge and abilities that will allow the board to fulfill its responsibilities. Nominees are not discriminated against on the basis of race, religion, national origin, sexual orientation, disability or any other basis proscribed by law.

#### **Communications with Directors**

You can contact our full board, our independent directors as a group or any of the directors by writing to our Corporate Secretary at 3455 Lyman Boulevard, Chaska, Minnesota 55318-3052 USA. All communications will be compiled by the Corporate Secretary and submitted to the addressees on a periodic basis.

#### **Board Leadership Structure**

Our Company's Board of Directors does not have a current requirement that the roles of Chief Executive Officer and Chairman of the Board be either combined or separated, because the board believes it is in the best interest of our Company to make this determination based on the position and direction of our Company and the constitution of the board and management team. The board regularly evaluates whether the roles of Chief Executive Officer and Chairman of the board should be combined or separated. The board has determined that having our Company's Chief Executive Officer serve as Chairman is in the best interest of our stockholders at this time. The Chief Executive Officer is responsible for the day-to-day management of our Company and the development and implementation of our Company's strategy, and has access to the people, information and resources necessary to facilitate board function. Therefore, the board believes that combining the roles of Chief Executive Officer and Chairman contributes to an efficient and effective board.

#### Other Information

Three directors, Messrs. Bernards, Glarner and Mitchell, attended our annual shareholders meeting in January 2010. Additional information concerning the board, including committee charters and our Code of Business Conduct and Ethics applicable to our directors, employees and representatives, is available at www.fsi-intl.com.

#### INTERESTS OF MANAGEMENT AND OTHERS IN CERTAIN TRANSACTIONS

As of November 24, 2010, we owned approximately 20 percent of the outstanding capital stock of Apprecia Technology, Inc. ("Apprecia Technology"), which distributes certain of our products in Japan. Mr. Benno G. Sand, Executive Vice President, Business Development and Investor Relations and Secretary, is a director of Apprecia Technology.

During the 2010 fiscal year, we sold approximately \$2,141,000 of our products to Apprecia Technology. Sales to Apprecia Technology are made by us on commercially reasonable terms, as provided in our distribution agreement with Apprecia Technology or as negotiated for a specific order.

The board has adopted a policy regarding transactions, other than sales in the normal course of business, between us and our affiliates, requiring that all such transactions be approved by a majority of the board and a majority of the disinterested non-employee directors. The policy further provides that all such transactions be for a bona fide business purpose and be entered into on terms at least as favorable to us as could be obtained from unaffiliated independent third parties.

Various policies and procedures of our Company, including our Code of Business Conduct and Ethics, our bylaws, the Company's Corporate Governance Guidelines and annual questionnaires completed by all of our directors and executive officers, require disclosure of and otherwise identify to the Company transactions or relationships that may constitute conflicts of interest or otherwise require disclosure under applicable Securities and Exchange Act rules as "related person transactions" between the Company or its subsidiaries and related persons. For these purposes, a related person is a director, executive officer, nominee for director, or 5% shareholder of the Company since the beginning of the last fiscal year and their immediate family members.

Although the Company's processes vary with the particular transaction or relationship, in accordance with our Code of Business Conduct and Ethics, directors, executive officers and other Company employees are directed to inform appropriate supervisory personnel as to the existence or potential existence of such a transaction or relationship. To the extent a related person is involved in the relationship or has a material interest in the transaction, the Company's Corporate Governance Guidelines provide that the Audit and Finance Committee is responsible for reviewing the transaction. The transaction or relationship will be evaluated by the Audit and Finance Committee, which will approve or ratify it if it is determined that the transaction or relationship is fair and in the best interests of the Company.

#### COMPLIANCE WITH SECTION 16(a) OF THE SECURITIES AND EXCHANGE ACT OF 1934

Section 16(a) of the Securities and Exchange Act of 1934 requires our directors, certain officers and persons who own more than 10 percent of a registered class of our equity securities, to file reports of ownership on Form 3 and changes in ownership on Forms 4 or 5 with the Securities and Exchange Commission. These directors, officers and 10 percent shareholders are also required by the Securities and Exchange Commission's rules to furnish us with copies of all Section 16(a) reports they file.

Specific due dates for such reports have been established by the Securities and Exchange Commission, and we are required to disclose in this proxy statement any failure to file reports by such dates during fiscal 2010. Based solely on our review of the copies of such reports received and any amendments thereto by us and written representations from certain reporting persons, we believe that during the fiscal year ended August 28, 2010, all Section 16(a) filing requirements applicable to our officers and directors and any 10 percent shareholders were complied with.

#### REPORT OF THE AUDIT AND FINANCE COMMITTEE OF THE BOARD OF DIRECTORS

#### Membership and Role of the Audit and Finance Committee

The Audit and Finance Committee of the board is composed entirely of directors who are independent of management and free from any relationship that, in the opinion of the board of directors, would interfere with the exercise of independent judgment as a committee member. The current members of the Audit and Finance Committee are Messrs. Bernards, Glarner and Maris. The purpose of the Audit and Finance Committee is to oversee our accounting and financial reporting processes and the audits of our financial statements. The primary duties and responsibilities of the Audit and Finance Committee include selecting and evaluating our independent auditors and monitoring their independence; reviewing our financial reporting and disclosure matters; and overseeing certain compliance and regulatory matters.

The Audit and Finance Committee operates under a written charter adopted by the board of directors, a copy of which can be found on our website at <a href="www.fsi-intl.com">www.fsi-intl.com</a>. The Audit and Finance Committee charter includes additional duties and responsibilities of the Audit and Finance Committee as required by the Sarbanes-Oxley Act of 2002, the rules promulgated by the Securities and Exchange Commission and the NASDAQ Global Market corporate governance rules.

## Review of Our Audited Consolidated Financial Statements for the Fiscal Year Ended August 28, 2010

The Audit and Finance Committee has reviewed and discussed our audited consolidated financial statements for the fiscal year ended August 28, 2010 with management and with representatives of KPMG LLP, our independent registered public accountants. The Audit and Finance Committee has also discussed with KPMG LLP the matters required to be discussed by the Statement on Auditing Standards No. 61, as amended, as adopted by the Public Company Accounting Oversight Board in Rule 3200T.

The Audit and Finance Committee has received the written disclosures and letter from KPMG LLP regarding KPMG LLP's independence as required by applicable requirements of the Public Accounting Oversight Board and discussed the independence of KPMG LLP with representatives of KPMG LLP.

Based on the Audit and Finance Committee's review and discussions noted above, the Audit and Finance Committee recommended that our audited consolidated financial statements be included in our Annual Report on Form 10-K for the fiscal year ended August 28, 2010 for filing with the Securities and Exchange Commission.

James A. Bernards

Terrence W. Glarner

Willem D. Maris

Members of the Audit and Finance Committee

#### **Independent Registered Public Accountants Fees**

The following table shows the aggregate fees billed to us by KPMG LLP for services rendered during the fiscal years ended August 28, 2010 and August 29, 2009.

Description of Fees	Fiscal 2010 Amount	Fiscal 2009 Amount
Audit Fees	\$384,900(1)	\$296,700(2)
Audit-Related Fees	0	0
Tax Fees (3)	31,100	30,200
All Other Fees	40,500(4)	0
Total	<u>\$456,500</u>	<u>\$326,900</u>

<sup>(1)</sup> Includes fees for the audit of the August 28, 2010 consolidated financial statements, reviews of the related quarterly financial statements and statutory audits.

The Audit and Finance Committee approved all of the services described above.

#### **Auditor Independence**

The Audit and Finance Committee has considered whether, and has determined that, the provision of non-audit services described under "Tax Fees" was compatible while maintaining the independence of KPMG LLP as our principal accountants.

#### **Audit Committee Pre-Approval Policies**

In order to ensure that our independent registered public accountants are engaged only to provide audit and non-audit services that are compatible with maintaining their independence, the Audit and Finance Committee requires that all audit and permissible non-audit services provided by our independent registered public accountants be pre-approved by the Audit and Finance Committee or a designated member of the Audit and Finance Committee. These services may include audit services, audit-related services, tax services, Sarbanes-Oxley Section 404 review and other services. Any pre-approval is detailed as to the particular service or category of services. The Audit and Finance Committee reviews each non-audit service to be provided and assesses the impact of the service on the auditor's independence.

<sup>(2)</sup> Includes fees for the audit of the August 29, 2009 consolidated financial statements, reviews of the related quarterly financial statements and statutory audits.

<sup>(3)</sup> Includes fees for domestic and international tax returns, value added tax and customs and duty reporting.

<sup>(4)</sup> Includes fees related to the Company's filing of a Registration Statement on Form S-3 in March, 2010 and the underwritten public offering of common stock completed in June, 2010.

#### COMPENSATION DISCUSSION AND ANALYSIS

#### Compensation Philosophy and Objectives

The Compensation Committee of the board is composed entirely of directors who are independent of management and free from any relationship that, in the opinion of the board of directors, would interfere with the exercise of independent judgment as a committee member. The current members of the Compensation Committee are Messrs. Bernards and Glarner. The Compensation Committee operates under a written charter adopted by the board of directors, a copy of which can be found on our website at <a href="https://www.fsi-intl.com">www.fsi-intl.com</a>. The Compensation Committee's basic responsibility is to assure that the senior executives of the Company and its wholly-owned subsidiaries are compensated effectively in a manner consistent with the stated compensation objectives of the Company, internal equity considerations, competitive practice, and the requirements of the appropriate regulatory bodies. The Committee shall also communicate to shareholders the Company's compensation policies as required by the Securities and Exchange Commission. Specific responsibilities are listed in the Compensation Committee charter.

The primary objectives of the compensation program for our senior executives consist of the following:

- Provide overall compensation levels that are sufficiently competitive to attract, motivate and retain executive
  officers and key personnel.
- Align the interests of our executive officers and key personnel with those of our shareholders.
- Provide a direct financial incentive to executives to meet or exceed our annual corporate financial and operating goals.
- Make a substantial portion of total compensation contingent on, and variable with, achievement of objective corporate performance goals, with that portion increasing as an executive's responsibilities increase.

Our executive compensation program strives to be competitive with the compensation provided by comparably-sized companies in the high technology and semiconductor equipment industry. In that respect, we compare ourselves to a self-selected peer group of companies. The self-selected peer group is subject to occasional change as members of the peer group alter their focus, merge or are acquired, or as new peers or competitors emerge. For fiscal 2010, the peer group was comprised of the following companies: Axcelis Technologies, Inc.; Mattson Technology, Inc.; Nanometrics, Inc.; Rudolph Technologies, Inc.; and Ultratech, Inc. We also utilize compensation survey data pertaining to comparably-sized technology companies that has been developed and published by AON Corporation's Radford Surveys and Consulting Group in our market reviews to add a perspective of the broader technology labor market. The Compensation Committee compares current executive compensation with a specific compensation peer group and Radford survey data because we believe there are public companies of comparable size devoted substantially to all of the same markets in which we compete. Total compensation for executive officers, including the Chief Executive Officer, is generally targeted at the competitive median of comparable positions in the selected peer group and Radford survey data.

The Compensation Committee annually conducts a review of its executive compensation program. The purpose of the review is to ensure that our executive compensation program meets the objectives listed above. In its review, the Compensation Committee considers individual and Company performance data submitted by management and benchmark data described above. The Compensation Committee has full and sole authority to retain and terminate compensation consultants to assist in the evaluation of compensation for the Chief Executive Officer, executive staff, and non-employee directors. The Compensation Committee has not, however, chosen to retain compensation consultants because it does not believe it is a necessary use of Company resources, and because members of our Compensation Committee, by virtue of experience in compensation management and service on other boards, have reasonable knowledge of compensation practices.

#### **Elements of Executive Compensation**

Executive compensation at FSI has three primary components: base salary, annual cash incentives and stock options. Our executive officers also participate in benefit programs on a basis consistent with other salaried

employees, receive certain personal benefits described below, and will receive additional or accelerated payments and benefits if a change in control of the Company occurs or if their employment is terminated under certain circumstances, including in connection with a change in control. The Compensation Committee uses its discretion to set executive compensation at levels which, in its judgment, are warranted by external, internal and individual factors. These factors include compensation benchmark data and practices, industry conditions, Company financial and operating performance and individual performance against specified performance goals. In particular, the compensation program is designed to set total compensation potential (salary, annual bonus and stock options) at a level similar to the median level of total compensation paid to similarly positioned executives within our compensation peer group. We have no pre-established policy or target for the allocation between salary and performance-based compensation, and generally allocate target compensation among the various elements based on competitive practice. In 2010, the target allocation was approximately 50 percent fixed compensation (base salary) and 50 percent variable compensation (cash incentive and stock option).

#### **Base Salary**

The base salary of each of the named executive officers, including the Chief Executive Officer, is targeted to be at or near the competitive median within the peer group. In determining an individual's base salary, the Compensation Committee considers the compensation levels of similar positions within the peer group, the responsibilities and performance of the individual named executive officer, our recent financial performance and industry conditions.

Generally, salary decisions are made by the Compensation Committee at the beginning of each calendar year based upon an evaluation of the Chief Executive Officer by the Compensation Committee, and evaluations and recommendations of the other executive officers made by the Chief Executive Officer. A performance assessment for each executive officer reporting to the Chief Executive Officer is verbally submitted by the Chief Executive Officer to the Compensation Committee. The appraisal typically assesses such individual's performance in the following areas: accountabilities of the position, individual goals and objectives recommended by the Chief Executive Officer and approved by the Compensation Committee, special projects and assignments, management skills, leadership competencies and the achievement of learning and development goals. Generally, a salary recommendation is made by the Chief Executive Officer based upon the individual's overall performance assessment and where the individual's salary falls within the range of salaries reported for similar positions in the peer group and the Radford survey data.

In evaluating and setting the Chief Executive Officer's base salary and target annual cash incentive as described below, the Compensation Committee reviews our business and financial performance and total compensation data from the comparable peer group. That review is based upon a number of factors including sales, earnings, market share, cash flow, operating income and total shareholder return. The Compensation Committee does not assign relative weights or rankings to these factors, but instead makes a subjective determination based upon a consideration of all of these factors as well as the progress made with respect to our long-term goals and strategies.

In recent years, industry conditions and the Company's financial performance have had a significant impact on the Compensation Committee's decisions regarding salary levels for Named Executive Officers, including the timing of salary actions and whether to implement salary increases or decreases. Weakening industry conditions resulted in a 10 percent reduction in base salaries for Named Executive Officers in December 2008, an additional 20 percent reduction in base salaries for two Named Executive Officers in February 2009 and an additional three to five percent reduction in base salaries for the other two Named Executive Officers in April 2009. The salary reductions for the two Named Executive Officers that were subject to a total 30 percent reduction was reinstated to a 13 percent reduction in September 2009 for one individual and to a 15 percent reduction in December 2009 for the other. The base salary levels for all Named Executive Officers were reinstated to pre-December 2008 levels effective January 2010. In addition, all Named Executive Officers received a base salary increase in January 2010, consistent with the year-over-year change in the peer group competitive median.

#### **Annual Cash Incentives**

Executive officers are each eligible to receive an annual cash incentive payment at the end of the fiscal year based upon our financial performance during the fiscal year. For fiscal 2010, the financial goals to be achieved were expressed in terms of operating income. The purpose of this annual cash incentive program is to provide a direct financial incentive to executives to meet or exceed our annual corporate operating income goals.

The target cash incentive opportunity for each executive officer is expressed as a specified percentage of base salary, with that percentage determined primarily upon the individual's job level within the organization and survey data from our selected peer group and the Radford survey data for comparable positions. This percentage is determined at the beginning of the fiscal year by the Compensation Committee, based on its assessment with regard to the Chief Executive Officer and upon recommendations made by the Chief Executive Officer with respect to other executive officers. For fiscal 2010, the target cash incentive percentages were 100% of base salary for the Chief Executive Officer, and 80% of base salary for the other Named Executive Officers.

At the beginning of fiscal 2010, the Company's target operating income goal was \$1.9 million. At this level, the Compensation Committee determined that the cash incentive plan would not be funded. At the end of the first half of fiscal 2010, the Company revised its full year operating income goal to \$13.0 million. Therefore, in June 2010, the Company adopted a compensation plan for the fiscal year ending August 28, 2010, that provided for an aggregate amount of cash incentive compensation to be available for distribution to employees of the Company, including its Chief Executive Officer and other Named Executive Officers. The aggregate amount distributable under the plan was based on the Company's operating income, prior to any incentive plan accrual for the fiscal year. However, amounts paid under the plan to employees, including the Chief Executive Officer and other Named Executive Officers, were at the discretion of the Compensation Committee of the Board of Directors. Under the terms of the plan, the maximum amounts that could be paid to any Named Executive Officer under the plan was set as the target cash incentive percentage described above.

Due to the impact that weak economic conditions had on the Company in fiscal 2008 and 2009, the Company did not achieve the target operating income (loss) goal in either year. Therefore, no cash incentives under the plan were paid to the Named Executive Officers.

The Compensation Committee also has the authority to grant discretionary bonuses to executive officers and other employees to recognize extraordinary efforts or outstanding contributions relating to our important projects. It has done so infrequently. However, a \$50,000 bonus was paid to the Chief Executive Officer in December 2009 for his efforts toward restructuring the Company and developing and introducing the ORION® product.

#### **Stock Options**

Stock options are the principal vehicle used by us for the payment of long-term compensation. We award stock options to align the interests of our executive officers and key personnel with those of our shareholders and to increase our long-term value. Through deferred vesting, this component of our compensation creates an incentive for individuals to remain with us. The objectives of stock option grants are to assist in the recruitment, motivation and retention of executive officers and key personnel as well as to reward eligible employees for outstanding performance and to provide a stock-based incentive to improve our financial performance.

Generally, stock options are granted to eligible employees from time to time based primarily upon survey data from our selected peer group and the Radford survey data for comparable positions, an assessment of the individual's actual and/or potential contributions and our financial performance. To date, all stock options have been granted at fair market value. Generally, such options vest over a period of several years. Accordingly, a Named Executive Officer receiving an option generally is rewarded only if the market price of our common stock appreciates. Stock options are authorized by the Compensation Committee. Since long-term options generally vest over time, we periodically grant new options to provide continuing incentives for future performance. The size of previous grants and the number of options held are considered by the Compensation Committee, but are not entirely determinative of future grants. Generally, the Compensation Committee considers granting stock options to Named Executive Officers in December and June each year. The Chief Executive Officer and each of the Named Executive Officers was granted stock options in December 2009 and June 2010 in accordance with the guidelines and

procedures described above. Details of these awards are provided in the section on page 20 entitled "Grants of Plan Based Awards."

#### Other

In addition to Company-paid premiums on term life and long-term disability policies for executive officers, the Company also pays the cost for Mr. Mitchell to travel to our headquarters in Minneapolis from his office in San Diego, and for his lodging expenses while in Minneapolis. These arrangements were agreed to by the Company and Mr. Mitchell in 1999 in connection with his original hiring by the Company.

#### Severance and Change in Control Arrangements

We have agreed to pay Messrs. Ely, Mitchell and Sand and Ms. Hollister severance equal to one year's base salary if they are terminated by us without cause. We have also agreed with each executive officer to provide specified severance benefits if the executive's employment is terminated by us within two years of a change in control other than for cause, or by the executive during the same period for reasons that would constitute constructive involuntary termination (see pages 22-24 under the caption "Employment and Management Agreements"). Our stock option award agreements also provide for accelerated vesting and exercisability of the awards if an executive officer's employment is terminated due to death or disability or if a change in control occurs.

We have entered into these arrangements in part to better enable us to attract and retain capable executives to work at a relatively small company operating in an intensely competitive industry, particularly where a significant part of their long-term compensation potential is dependent on future stock price appreciation and the compensation risk may be perceived as higher than at other employment alternatives available to these individuals. The change in control arrangements also mitigate a potential disincentive for executives when they are evaluating a potential acquisition of the Company, particularly when the future services of the executive may not be required by the acquiring company, and at the same time provide a strong retention device during change in control discussions. In addition, the "single trigger" acceleration of options upon a change in control provides employees the same opportunity as shareholders who are free to sell their stock in the Company at the time of the change in control event.

#### The Role of Named Executive Officers in Compensation Decisions

The Compensation Committee makes all compensation decisions for the Chief Executive Officer and Named Executive Officers. The Committee is responsible for any equity awards to any employee. The Chief Executive Officer annually reviews the performance of each Named Executive Officer. The conclusions reached and recommendations based on these reviews, including salary adjustments and performance-based compensation, are presented to the Compensation Committee. The Compensation Committee has discretion to modify any of the Chief Executive Officer's recommendations.

#### **Tax Considerations Affecting Compensation Decisions**

We do not currently have a policy with respect to the limit under Internal Revenue Code Section 162(m) on the deductibility of the qualifying compensation paid to our executives, and have not sought to qualify annual cash incentives as "performance based compensation" for purposes of Section 162(m).

#### COMPENSATION COMMITTEE REPORT

We have reviewed and discussed the Compensation Discussion and Analysis required by Item 402(b) of Regulation S-K with management and, based on such review and discussions, we recommended to the board that the Compensation Discussion and Analysis be included in this Proxy Statement.

James A. Bernards

Terrence W. Glarner

Members of the Compensation Committee

#### COMPENSATION OF EXECUTIVE OFFICERS

Set forth below is summary information concerning certain compensation earned, paid or awarded during fiscal 2010, 2009 and 2008 by the Company to our Chief Executive Officer, our chief financial officer and to the two other executive officers of the Company. They are our only Named Executive Officers ("NEOs").

#### **Biographical Information**

The biographical information about Donald S. Mitchell, our Chairman and Chief Executive Officer, can be found under Proposal 1, "Election of Directors." The biographical information for the other three NEOs can be found in Item 4A, "Executive Officers of the Company," in the Company's most recent Form 10-K.

#### **Summary Compensation Table**

The following table summarizes the compensation paid to our NEOs for the fiscal years ended August 28, 2010, August 29, 2009 and August 30, 2008. The employment and management agreements that we have entered into with our NEOs are described on pages 22-24 under the caption "Employment and Management Agreements."

#### Summary Compensation Table for Fiscal 2010, Fiscal 2009 and Fiscal 2008

Named Executive Officer and Principal Position	Year	Salary (\$)	Option Awards (\$)(1)	Non-equity Incentive Plan Compensation (\$)	All Other Compensation (\$)(2)	Total (\$)
Donald S. Mitchell Chairman, President and Chief Executive Officer	2010 2009 2008	\$360,125 \$357,360 \$395,584	\$275,900 \$ 10,100 \$ 69,300	\$345,916 \$ 50,000	\$71,879(3) \$68,100(3) \$76,670(3)	\$1,053,820 \$ 485,560 \$ 541,554
Benno G. Sand Executive Vice President, Business Development, Investor Relations and Secretary	2010 2009 2008	\$225,571 \$222,253 \$271,046	\$127,800 \$ 9,600 \$ 41,600	\$178,661 — —	\$19,895 \$15,721 \$17,444	\$ 551,927 \$ 247,574 \$ 330,090
Patricia M. Hollister Chief Financial Officer and Assistant Secretary	2010 2009 2008	\$206,665 \$190,361 \$231,580	\$134,100 \$ 9,600 \$ 41,600	\$159,999 — —	\$12,308 \$ 9,344 \$10,480	\$ 513,072 \$ 209,305 \$ 283,660
John C. Ely Vice President Global Sales, Marketing and Service	2010 2009 2008	\$211,520 \$215,211 \$236,371	\$134,100 \$ 10,000 \$ 44,100	\$162,278 —	\$13,609 \$10,622 \$11,181	\$ 521,507 \$ 235,833 \$ 291,652

<sup>(1)</sup> The amounts in this column reflect the grant date fair value (without any reduction for forfeiture assumptions related to service-based vesting conditions) in accordance with Financial Accounting Standards (FAS) Accounting Standard Codification (ASC) Topic 718 Stock Compensation, in connection with all outstanding stock option awards (including those granted before the respective fiscal year) made to the respective officers under our 1997 Omnibus Stock Plan and the 2008 Omnibus Stock Plan. The assumptions used in calculating these amounts are set forth in the Stock Options Notes to the Consolidated Financial Statement included in our Annual Report on Form 10-K for the respective fiscal year.

<sup>(2)</sup> For each individual, the amount shown includes the Company matching contributions to the Company's 401(k) Plan; Company-paid term life insurance premiums; and Company-paid long-term disability premiums.

<sup>(3)</sup> In addition to the items discussed in note (2), for Mr. Mitchell the amount shown also includes \$25,504 for fiscal 2010, \$26,700 for fiscal 2009 and \$35,000 for fiscal 2008 in airfare and ground transportation related to his travel from his office in San Diego, California to our Company headquarters in Minneapolis, Minnesota, and \$23,600 for fiscal 2010, \$24,300 for fiscal 2009 and \$24,000 for fiscal 2008 in costs related to Company-provided lodging in Minneapolis. The aggregate incremental cost to the Company of the airfare and ground transportation is determined by amounts paid to third-party providers, and the amount disclosed for the Company-provided lodging reflects the total lease and utilities costs incurred by the Company for an apartment in Minneapolis, even though the apartment is available for use by Company personnel in addition to Mr. Mitchell.

#### **Grants of Plan Based Awards**

For services during fiscal 2010, our NEOs received two types of plan-based awards: (i) annual cash incentive awards, and (ii) incentive stock option and non-qualified stock option awards under our 2008 Omnibus Stock Plan. The annual cash incentive plan is described on pages 15-18 in the "Compensation Discussion and Analysis" section under the heading "Annual Cash Incentives." No payouts were made to the NEOs under the annual cash incentive plan for the 2010 fiscal year until November 2010. Each stock option awarded during fiscal 2010 vests and becomes exercisable in 12 equal cumulative quarterly increments beginning on the first quarter anniversary of the date of grant. All options have a term of ten years and an exercise price equal to the closing price of a share of our common stock the day the options were granted. Generally all of the options will become fully exercisable upon approval by our shareholders of a merger, plan of exchange, sale of substantially all of our assets or plan of liquidation.

#### Grants of Plan-Based Awards in Fiscal 2010

			Possible Pay Incentive Pla	outs Under n Awards (1)	All Other Option Awards: Number of Securities Underlying	Exercise or Base Price of Option	Grant Date Fair Value of Stock and Option
Name	Grant Date	Threshold (\$)	Target (\$)	Maximum (\$)	Options (#)	Awards (\$/Sh)(2)	Awards (\$)(3)
Donald S. Mitchell	12/17/2009 12/22/2009 6/25/2010		388,670		75,000 65,000	2.00 4.44	93,489 182,437
Benno G. Sand	12/17/2009 12/22/2009 6/25/2010		204,238		35,000 30,000	2.00 4.44	43,629 84,200
Patricia M. Hollister	12/17/2009 12/22/2009 6/25/2010		181,445		40,000 30,000	2.00 4.44	49,862 84,200
John C. Ely	12/17/2009 12/22/2009 6/25/2010		183,835		40,000 30,000	2.00 4.44	49,862 84,000

<sup>(1)</sup> The "Target" column presents the possible payment to each NEO under the annual cash incentive plan for fiscal 2010.

<sup>(2)</sup> The exercise price for the options granted was the closing price of the Company's common stock on the NASDAQ Global Market on December 22, 2009 and June 25, 2010, the day the options were granted.

<sup>(3)</sup> This column shows the full grant date fair value in accordance with Financial Accounting Standards (FAS) Accounting Standards Codification (ASC) Topic 718 Stock Compensation for the stock options granted to the NEOs in fiscal 2010. Generally, the full grant date fair value is the amount that the Company would expense in its financial statements over the vesting schedule of the award.

## Outstanding Stock Options at Fiscal Year End

The table below provides information on each NEO's outstanding equity awards as of August 28, 2010. The equity awards consist solely of stock options granted under the 1997 Omnibus Stock Plan and 2008 Omnibus Stock Plan.

## Outstanding Equity Awards at Fiscal 2010 Year-End

Name         Grant Date         Number of Outer (bit other) (				Option Award	6	
A-25/2002   74,000	<u>Name</u>		Securities Underlying Unexercised Options (#)	Underlying Securities Unexercised Options (#)		Expiration
4725/2002   74,000	Donald S. Mitchell	3/16/2001	73,050	_	\$ 8.13	3/16/2011
699/2003		4/25/2002	74,000	_		
16/2005   35,000						
March   Marc				_		2/26/2014
4/18/2006   22,000   -   \$ 5,00   4/18/2016   21/27/2016   30,000   -   \$ 5,24   12/27/2016   6/20/2008   13,472   8,334   \$ 1,64   26/2018   6/20/2008   13,472   8,334   \$ 1,64   26/2018   6/20/2008   10,414   12,500   \$ 0,35   12/23/2018   6/26/2019   2,084   16,667   \$ 0,35   6/26/2019   6/26/2019   2,084   16,667   \$ 0,35   6/26/2019   6/26/2019   6/25/2010   -   6,000   \$ 2,00   12/22/2019   6/25/2010   -   6,000   \$ 4,44   6/25/2020   6/25/2010   -   6,000   \$ 4,44   6/25/2020   6/25/2010   -   6,000   \$ 4,44   6/25/2020   6/25/2010   -   6,000   -   \$ 3,13   3/16/2011   3,550   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/16/2011   3,250   -   3,11   3/2011   3/2012						
12/27/2006   30,000     \$ 5,24   12/27/2016   20/62008   20,830   8,334   \$ 1,64   26/2018   12/23/2008   13,472   8,334   \$ 1,64   26/2018   12/23/2008   10,414   12,500   \$ 0.35   5.273   5.273/2018   12/23/2008   10,414   12,500   \$ 0.35   5.273/2018   12/22/2009   6,250   6,2500   \$ 2.00   6/25/2020   6/25/2010     65,000   \$ 4,44   6/25/2020   6/25/2010     65,000   \$ 4,44   6/25/2020   6/25/2020   4/25/2002   34,600     \$ 1,100   4/25/2012   4/25/2002   34,600     \$ 1,100   4/25/2012   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002   4/25/2002     \$ 4,31   16/2015   4/25/2002   4/25/200				_		
266/2008   20,830   8,334   \$ 1,64   20/2018   6670/2008   13,472   8,334   \$ 1,64   20/2018   626/2009   2,084   16,667   \$ 0.33   1/23/2018   626/2009   2,084   16,667   \$ 0.33   1/23/2018   626/2009   6,250   62,500   \$ 2,00   1/22/2019   625/2010   65,000   \$ 2,00   1/22/2019   625/2010   65,000   \$ 3,40   625/2010   65,000   \$ 4,44   625/2020   667/2003   38,550   \$ 8,13   3/16/2011   667/2003   35,000   \$ 3,17   69/2013   667/2004   40,000   \$ 3,17   69/2013   667/2005   20,000   \$ 3,17   69/2013   667/2006   20,000   \$ 3,73   630/2015   667/2008   20,833   5,000   \$ 5,24   1/27/2016   667/2008   20,833   5,000   \$ 5,24   1/27/2016   667/2009   2,500   3,14   6000   3,14   6000   667/2008   20,833   5,000   \$ 5,24   1/27/2016   667/2009   2,50   1,600   \$ 3,37   630/2015   667/2009   2,50   1,600   \$ 3,43   1 (1/2011   667/2009   2,50   1,600   \$ 3,44   67/202018   67/2009   2,50   1,600   \$ 3,44   67/202018   67/2009   2,50   1,600   \$ 3,03   1,64   26/2018   67/2009   2,50   1,000   \$ 3,03   1,64   26/2018   67/2009   3,500   3,500   \$ 1,44   67/202018   67/2000   4,500   5,500   \$ 1,44   67/202018   67/2000   4,500   5,500   5,500   67/2000   5,833   2,167   3,20   12/23/2018   67/2000   5,833   2,167   3,20   12/23/2018   67/2000   5,833   2,167   3,20   12/23/2018   67/2000   5,833   2,167   3,20   12/23/2018   67/2000   5,833   2,167   3,20   12/23/2018   67/2000   5,833   2,167   3,20   12/23/2018   67/2000   5,800   5,000   5,164   6/20/2019   67/2000   5,800   5,000   5,164   6/20/2018   67/2000   5,800   5,000   5,000   5,144   6/20/2018   67/2000   5,800   5,000   5,000   5,144   6/20/2018   67/2000   5,800   5,000   5,000   5,144   6/20/2018   67/2000   5,800   5,000   5,000   5,444   6/20/2018   67/2000   5,800   5,000   5,000   5,444   6/20/2018   67/2000   5,800   5,000   5,000   5,144   6/20/2018   67/2000   5,800   5,000   5,000   5,000   5,000   67/2000   5,000   5,000   5,000   5,000   67/2000   5,000   5,000   5,000   5,000   67/2000   5,000   5,000   5,000   5,000   67/2000   5,000				_		
6/20/2008   13,472   8,334   \$ 1.44   6/20/2018     12/23/2009   10,414   12,500   \$ 0.35   12/23/2018     6/26/2009   2,084   16,667   \$ 0.32   6/26/2019     12/22/2009   6,250   6,2500   \$ 2,200   12/22/2019     6/25/2010     65,000   \$ 4,44   6/25/2020     12/22/2004   40,000     \$ 1.10   4/25/2012     6/97/2003   \$ 50,000     \$ 8,13   3/16/2011     6/97/2003   \$ 50,000     \$ 3,17   6/9/2013     6/97/2003   50,000     \$ 3,317   6/9/2013     6/97/2004   40,000     \$ 3,317   6/9/2013     6/97/2005   14,000     \$ 3,37   6/30/2015     6/97/2006   13,000     \$ 5,524   12/27/2016     6/97/2008   2,083   5,000   \$ 1,44   6/20/2018     6/20/2008   1,250   10,000   \$ 0,35   12/23/2018     6/20/2008   1,250   10,000   \$ 0,32   6/26/2019     6/20/2008   1,250   10,000   \$ 0,32   6/26/2019     7/20/2009   1,250   10,000   \$ 0,32   6/26/2019     7/20/2009   1,250   10,000   \$ 0,32   6/26/2019     7/20/2009   1,250   10,000   \$ 0,35   12/23/2018     6/20/2008   1,250   10,000   \$ 0,32   6/26/2019     7/20/2009   1,250   10,000   \$ 0,32   6/26/2019     7/20/2009   1,250   10,000   \$ 0,35   12/23/2018     6/20/2008   1,250   10,000   \$ 0,35   12/23/2018     6/20/2008   1,250   10,000   \$ 0,35   12/23/2018     6/20/2008   1,250   10,000   \$ 0,35   12/23/2018     6/20/2008   1,250   10,000   \$ 4,44   6/25/2020     7/20/2004   43,000     \$ 5,10   4/25/2012     7/20/2004   43,000     \$ 5,10   4/25/2012     7/20/2005   14,000     \$ 5,00   4/48/2012     7/20/2006   14,000     \$ 5,00   4/48/2012     7/20/2008   1,250   10,000   5,003   1,64   2/20/2018     7/20/2009   1,250   10,000   5,000   1,64   2/20/2018     7/20/2009   1,250   10,000   5,000   1,64   2/20/2018     7/20/2009   1,250   10,000   1,44   6/20/2018     7/20/2009   1,200   1,200     \$ 5,00   4/48/2016     7/20/2009   1,200   1,200     \$ 5,00   4/48/2016     7/20/2009   1,200   1,200     \$ 5,00   4/48/2016     7/20/2009   1,200   1,200   1,200   1,200     7/2000   1,200   1,200   1,200   1,200     7/2000   1,200   1,200				8 334		
1223/2008			,			
Benno G. Sand		12/23/2008				
12/22/2009   6.250   62.500   \$ 2.00   12/22/2019     Benno G. Sand   16/2010   38.550		6/26/2009				
Benno G. Sand  Benno G. Sand  3716/2001 38.550 4725/2002 34,600 37,607 4725/2002 34,600 37,607 38.13 37,167 37,607			6,250	62,500		
1875/2002   34,600	_	6/25/2010		65,000	\$ 4.44	
4/25/2002	Benno G. Sand	3/16/2001	38,550	_	\$ 8.13	3/16/2011
669/2003   50,000			34,600	-		
1/6/2005   20,000     \$ 4.31   1/6/2015   6/30/2005   14,000     \$ 3.73   6/30/2015   4/18/2006   13,000     \$ 5.09   4/18/2016   12/27/7/2006   16,000     \$ 5.24   12/27/2016   6/20/2008   20,833   5,000   \$ 1.64   2/6/2018   6/20/2008   1,250   5,000   \$ 1.64   2/6/2018   6/20/2008   1,250   5,000   \$ 1.64   6/20/2018   6/26/2009   1,250   10,000   \$ 0.32   6/26/2019   12/22/2009   5,833   29,167   \$ 2.00   12/22/2019   6/25/2010     30,000   \$ 4.44   6/25/2012   6/25/2010     30,000   \$ 4.44   6/25/2012   6/25/2010     30,000   \$ 4.44   6/25/2012   6/25/2010     30,000   \$ 4.44   6/25/2012   6/25/2010     30,000   \$ 4.44   6/25/2012   6/25/2010     30,000   \$ 4.44   6/25/2012   6/25/2010     30,000   \$ 4.44   6/25/2012   6/29/2033   15,000     \$ 8.13   3/16/2011   6/29/2034   43,000     \$ 3.17   6/9/2013   6/29/2004   43,000     \$ 3.73   6/30/2015   6/30/2005   14,000     \$ 3.73   6/30/2015   6/30/2005   14,000     \$ 5.09   4/18/2015   6/30/2006   14,000     \$ 5.09   4/18/2016   12/27/2006   14,000     \$ 5.24   12/27/2016   6/20/2008   10,000   5,000   \$ 1.44   6/20/2018   12/23/2008   2,667   16,000   \$ 0.35   12/23/2018   6/26/2009   5,000   5,000   \$ 1.44   6/20/2018   12/23/2008   2,667   16,000   \$ 0.35   12/23/2018   6/26/2009   5,000   10,000   \$ 0.35   12/23/2018   6/26/2009   5,000   10,000   \$ 0.35   6/26/2019   12/22/2009   6,666   33,334   \$ 2.00   12/22/2019   16/25/2010     30,000     \$ 8.13   3/16/2011   16/2015   25,000     \$ 8.13   3/16/2011   16/2015   25,000     \$ 8.13   3/16/2011   16/2015   25,000     \$ 8.13   3/16/2011   16/2020   52,100     \$ 8.13   3/16/2011   16/2020   52,100     \$ 8.13   3/16/2011   16/2020   52,000     \$ 8.13   3/16/2011   16/2020   52,000     \$ 8.13   3/16/2011   16/2020   52,000     \$ 8.13   3/16/2011   16/2020   52,000     \$ 8.13   3/16/2011   16/2020   52,000     \$ 8.13   3/16/2011   16/2020   52,000     \$ 8.13   3/16/2011   16/2020   52				_		
14,000						2/26/2014
Ali   Rizono   13,000				_		1/6/2015
12/27/2006				_		
26/2/008				-		
6/20/2008				5.000		
12/23/2008						
Patricia M. Hollister						
12/22/2009   5,833   29,167   \$ 2.00   12/22/2019     Patricia M. Hollister   3/16/2001   26,750						
Patricia M. Hollister    3/16/2010		12/22/2009				
Patricia M. Hollister  3/16/2001		6/25/2010	_	30,000		
4/25/2002   34,100	Patricia M. Hollister	3/16/2001	26,750		\$ 8.13	3/16/2011
Company		4/25/2002				
1/6/2005   20,000				_		
6/30/2005				_		2/26/2014
A/18/2006   12,000   —   \$ 5.09   4/18/2016						
12/27/2006				_		
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$				_		
6/20/2008   10,000   5,000   \$ 1.44   6/20/2018     12/23/2008   2,667   16,000   \$ 0.35   12/23/2018     6/26/2009   5,000   10,000   \$ 0.32   6/26/2019     12/22/2009   6,666   33,334   \$ 2.00   12/22/2019     6/25/2010   — 30,000   \$ 4.44   6/25/2020     John C. Ely   3/16/2001   56,750   — \$ 8.13   3/16/2011     4/25/2002   52,100   — \$ 11.00   4/25/2012     6/9/2003   30,000   — \$ 3.17   6/9/2013     2/26/2004   50,000   — \$ 7.67   2/26/2014     1/6/2005   25,000   — \$ 3.37   6/30/2015     6/30/2005   18,000   — \$ 3.73   6/30/2015     4/18/2006   16,000   — \$ 5.09   4/18/2016     12/27/2006   16,000   — \$ 5.09   4/18/2016     12/27/2006   16,000   — \$ 5.24   12/27/2016     2/6/2008   1,500   6,000   \$ 1.64   2/6/2018     6/20/2008   1,500   6,000   \$ 1.44   6/20/2018     6/20/2008   1,500   6,000   \$ 1.44   6/20/2018     6/26/2009   1,250   10,000   \$ 0.35   12/23/2018     6/26/2009   1,250   10,000   \$ 0.32   6/26/2019     12/22/2009   6,666   33,334   \$ 2.00   12/22/2019				5.000		
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$						
6/26/2009   5,000   10,000   \$ 0.32   6/26/2019     12/22/2009   6,666   33,334   \$ 2.00   12/22/2019     6/25/2010     30,000   \$ 4.44   6/25/2020     John C. Ely   3/16/2001   56,750     \$ 8.13   3/16/2011     4/25/2002   52,100     \$ 11.00   4/25/2012     6/9/2003   30,000     \$ 3.17   6/9/2013     2/26/2004   50,000     \$ 7.67   2/26/2014     1/6/2005   25,000     \$ 4.31   1/6/2015     6/30/2005   18,000     \$ 3.73   6/30/2015     4/18/2006   16,000     \$ 5.09   4/18/2016     12/27/2006   16,000     \$ 5.24   12/27/2016     2/6/2008   5,000   5,000   \$ 1.64   2/6/2018     6/20/2008   1,500   6,000   \$ 1.44   6/20/2018     12/23/2008   2,834   17,000   \$ 0.35   12/23/2018     6/26/2009   1,250   10,000   \$ 0.32   6/26/2019     12/22/2009   6,666   33,334   \$ 2.00   12/22/2019						
12/22/2009		6/26/2009	5,000			
John C. Ely  3/16/2001 56,750 — \$ 8.13 3/16/2011  4/25/2002 52,100 — \$11.00 4/25/2012  6/9/2003 30,000 — \$ 3.17 6/9/2013  2/26/2004 50,000 — \$ 7.67 2/26/2014  1/6/2005 25,000 — \$ 4.31 1/6/2015  6/30/2005 18,000 — \$ 3.73 6/30/2015  4/18/2006 16,000 — \$ 5.09 4/18/2016  12/27/2006 16,000 — \$ 5.09 4/18/2016  12/27/2006 16,000 — \$ 5.24 12/27/2016  2/6/2008 5,000 5,000 \$ 1.64 2/6/2018  6/20/2008 1,500 6,000 \$ 1.64 2/6/2018  6/20/2008 2,834 17,000 \$ 0.35 12/23/2018  6/26/2009 1,250 10,000 \$ 0.32 6/26/2019  12/22/2009 6,666 33,334 \$ 2.00 12/22/2019			6,666	33,334		
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		6/25/2010	_	30,000	\$ 4.44	6/25/2020
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	John C. Ely	3/16/2001	56,750		\$ 8.13	3/16/2011
$\begin{array}{cccccccccccccccccccccccccccccccccccc$			52,100			
$\begin{array}{cccccccccccccccccccccccccccccccccccc$					\$ 3.17	
6/30/2005 18,000 — \$ 3.73 6/30/2015 4/18/2006 16,000 — \$ 5.09 4/18/2016 12/27/2006 16,000 — \$ 5.24 12/27/2016 2/6/2008 5,000 5,000 \$ 1.64 2/6/2018 6/20/2008 1,500 6,000 \$ 1.44 6/20/2018 12/23/2008 2,834 17,000 \$ 0.35 12/23/2018 6/26/2009 1,250 10,000 \$ 0.35 12/23/2018 6/26/2009 6,666 33,334 \$ 2.00 12/22/2019				_	\$ 7.67	2/26/2014
$\begin{array}{cccccccccccccccccccccccccccccccccccc$					\$ 4.31	1/6/2015
12/27/2006 16,000 — \$ 5.24 12/27/2016 2/6/2008 5,000 5,000 \$ 1.64 2/6/2018 6/20/2008 1,500 6,000 \$ 1.44 6/20/2018 12/23/2008 2,834 17,000 \$ 0.35 12/23/2018 6/26/2009 1,250 10,000 \$ 0.32 6/26/2019 12/22/2009 6,666 33,334 \$ 2.00 12/22/2019					\$ 3.73	
2/6/2008 5,000 5,000 \$ 1.64 2/6/2018 6/20/2008 1,500 6,000 \$ 1.44 6/20/2018 12/23/2008 2,834 17,000 \$ 0.35 12/23/2018 6/26/2009 1,250 10,000 \$ 0.32 6/26/2019 12/22/2009 6,666 33,334 \$ 2.00 12/22/2019				_		
6/20/2008 1,500 6,000 \$ 1.44 6/20/2018 12/23/2008 2,834 17,000 \$ 0.35 12/23/2018 6/26/2009 1,250 10,000 \$ 0.32 6/26/2019 12/22/2009 6,666 33,334 \$ 2.00 12/22/2019				5 000	\$ 5.24	
12/23/2008 2,834 17,000 \$ 0,35 12/23/2018 6/26/2009 1,250 10,000 \$ 0.32 6/26/2019 12/22/2009 6,666 33,334 \$ 2.00 12/22/2019						
6/26/2009 1,250 10,000 \$ 0,32 6/26/2019 12/22/2009 6,666 33,334 \$ 2.00 12/22/2019						
12/22/2009 6,666 33,334 \$ 2.00 12/22/2019						
(105/0010						
			_			

<sup>(1)</sup> All options not yet exercisable become exercisable in 12 equal cumulative quarterly increments beginning on the first quarter anniversary of the date of grant.

#### **Option Exercises**

The table below provides information regarding stock option exercises by the NEOs during the fiscal year ended August 28, 2010. None of the NEOs had any form of equity award other than options that vested during the most recent fiscal year.

## Option Exercises and Stock Vested in Fiscal 2010

	Option Awards		
Name	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$) (1)	
Donald S. Mitchell	38,615	\$100,460	
Benno G. Sand	30,000	\$ 94,700	
Patricia M. Hollister	13,333	\$ 48,399	
John C. Ely	48,416	\$138,618	

<sup>(1)</sup> Represents the difference between the market value of the shares acquired upon exercise (calculated using the closing price of a share of our common stock on the Nasdaq Global Market on the date of exercise) and the aggregate exercise price of the shares acquired.

### **Employment and Management Agreements**

The Company maintains an Employment Agreement (the "Employment Agreement") with Donald S. Mitchell, our Chairman and Chief Executive Officer. In connection with the Employment Agreement, we also maintain a Summary of Terms of Employment (the "Summary of Terms") for Mr. Mitchell. The Summary of Terms and the Employment Agreement provide severance benefits to Mr. Mitchell that comply with (or are structured to fall outside the coverage of) the requirements of Internal Revenue Code Section 409A ("Section 409A").

The Summary of Terms and the Employment Agreement each have a term running through March 28 each year. Unless earlier terminated, 90 days prior to the end of any term, each will automatically renew for successive one-year terms. The Summary of Terms provided for an initial base salary of \$370,162, with annual increases on a fiscal year basis at the discretion of our board of directors. Mr. Mitchell is also eligible for participation in our Management Incentive Plan at a target of 100% and a range of up to 200% for performance in excess of established annual milestone objectives. Pursuant to the Summary of Terms we will also generally reimburse Mr. Mitchell for commuting costs between his office in California and our sites, and if such commuting reimbursement is taxable, pay a full tax gross-up. If Mr. Mitchell elects to move to Chaska, Minnesota during the term of the Summary of Terms, we will pay for all reasonable and ordinary costs of relocation. The Summary of Terms provides Mr. Mitchell with an annual gross perquisite allowance of \$15,000, life insurance, and health, vacation, and welfare benefits generally applicable to senior executives of the Company. The Employment Agreement contains confidentiality covenants from Mr. Mitchell. In the event that Mr. Mitchell's employment is involuntarily terminated at the initiative of the Company without cause (defined as in the management agreement with Mr. Mitchell) and provided the termination does not occur within the two-year period following a change of control event under his management agreement, Mr. Mitchell will be entitled to severance pay in amounts equal to his base salary for 12 months, payable over the severance period, with payments in the first six months subject to limitations applicable to separation pay plans due to involuntary separation from service under Section 409A. In order to receive severance, Mr. Mitchell must sign a release of claims in favor of the Company and be in compliance with certain terms of the Employment Agreement.

The Company maintains a Severance Agreement for Benno G. Sand, Executive Vice President, (the "Sand Severance Agreement"). The Sand Severance Agreement provides severance benefits to Mr. Sand that comply with (or are structured to fall outside the coverage of) the requirements of Section 409A. The terms and conditions of the Sand Severance Agreement are substantially the same as the severance-related terms of the Employment Agreement for Mr. Mitchell, except that Mr. Sand is entitled to severance pay in an amount equal to his base salary for 12 months upon termination of employment, whether Mr. Sand's employment is terminated by us without cause or whether Mr. Sand resigns with or without good reason. The first six months of such severance pay is payable in a lump sum at the start of the seventh month following termination of employment, with the balance payable in

monthly installments for six months thereafter. In addition, Mr. Sand is eligible for monthly income maintenance payments in an amount equal to 75% of his average monthly base pay for up to 12 months following the termination of his employment (with the first six months held in arrears until the start of the seventh month) in the event he is unable to find other employment as a result of his obligations under the non-competition provisions of the agreement. Also, the Sand Severance Agreement provides Mr. Sand with a death benefit in an amount equal to 12 months' base salary.

The Company maintains Severance Agreements with Patricia M. Hollister, Chief Financial Officer, and John C. Ely, Vice President of Global Sales, Marketing and Service (the "Severance Agreements"). The Severance Agreements are the same in all material respects as the severance-related provisions of the Employment Agreement for Mr. Mitchell.

The Company maintains Management Agreements with each of the following executive officers: Donald S. Mitchell, Benno G. Sand, Patricia M. Hollister, and John C. Ely. The arrangements provide severance benefits to executive officers that comply with (or, where possible, are structured to fall outside the coverage of) the requirements of Section 409A.

The Management Agreements provide for payment of the following severance benefits if the executive officer's employment is terminated involuntarily by us without cause or as a result of a constructive involuntary termination by the executive officer prior to and in connection with a change of control event: (i) severance pay equal to two times the executive's Severance or Employment Agreement; (ii) severance pay equal to two times the executive's target bonus; (iii) a pro-rata target bonus for year of termination; (iv) payment of \$18,000 in lieu of a cash contribution for continuation of welfare benefits; (v) payment of \$35,000 in lieu of outplacement services and other perquisites; (vi) reimbursement of reasonable legal fees incurred to contest the termination of employment or enforce the agreement; and (vii) gross-up of taxes due under "excess parachute" provisions of the Internal Revenue Code. These severance benefits generally are payable in a lump sum within 30 days of the change of control event.

The Management Agreements also provide for payment of severance benefits if, within two years after a change of control event, the executive officer's employment is terminated involuntarily by the Company without cause or as a result of a constructive involuntarily termination by the executive officer. These severance benefits are the same as those paid prior to a change of control event, except that (i) the executive officer is entitled to thirty days' notice with pay, without regard to whether the executive officer is required to perform duties during the notice period, and payable pursuant to the regular payroll schedule (applicable in the event of involuntary termination by the Company only); and (ii) the exclusion of amounts payable under the executive's Severance or Employment Agreement does not apply to the payment of two times the executive's base salary. These severance benefits are also generally payable in a lump sum within 30 days after the executive officer's termination of employment.

In order to receive severance, the executive officer must sign a release of claims in favor of the Company and be in compliance with the terms of the Management Agreement and the executive officer's respective Employment or Severance Agreement. The term of each Management Agreement is one year, followed by automatic annual renewals, unless either party gives 90 days' notice of non-renewal (or, if a change of control event is initiated or occurs before expiration of the term, two years after the change of control event commenced).

For purposes of these agreements, "cause" generally refers to willful and gross neglect of duties by an executive or acts by an executive that constitute a felony and are substantially detrimental to the Company. A "change of control event" for purposes of these agreements generally refers to (i) the acquisition during any 12-month period of 30% or more of our voting stock, (ii) the acquisition of our voting stock if after such acquisition the person holds more than 50% of such stock, (iii) specified changes in the composition of our Board, or (iv) the consummation of a merger or consolidation involving the Company or a sale of 50% or more of the Company's assets in a 12-month period. A "constructive involuntary termination" generally refers to a termination initiated by the executive officer upon occurrence of any of the following: (i) a material diminution in his or her authorities, duties or responsibilities, or in those of his or her reporting supervisor; (ii) a reduction in base salary; (iii) the failure

to obtain the assumption of the Management Agreement by a successor or other breach under the Management Agreement; or (iv) certain required relocations.

#### Potential Payments Upon Termination or Change in Control

The table that follows summarizes the estimated payments and benefits that would be provided to our NEOs or their beneficiaries under the employment and management agreements described above, and under our 1997 Omnibus Stock Plan and the 2008 Omnibus Stock Plan, under various scenarios involving a termination of employment and/or a change in control, and assuming that the event(s) occurred on August 28, 2010, the end of our most recent fiscal year. Stock option award agreements under our 1997 Omnibus Stock Plan and the 2008 Omnibus Stock Plan provide that the vesting and exercisability of a participant's option awards will be accelerated if the participant's employment is terminated due to death or disability, or if a change in control of the Company (as defined above) occurs.

Compensation Element	Involuntary Termination Without Cause (\$)	Death or Disability (\$)	Change in Control (Single Trigger) (\$)(1)	Change in Control (Double Trigger) (\$)(2)
Severance(3)				
Donald S. Mitchell	\$388,670			\$ 777,340
Benno G. Sand	\$255,297	\$255,297	_	\$ 510,594
Patricia M. Hollister	\$226,806	_	_	\$ 453,612
John C. Ely	\$229,794		_	\$ 459,588
Lump Sum Bonus(4)				
Donald S. Mitchell		_	_	\$1,166,010
Benno G. Sand	_		_	\$ 612,713
Patricia M. Hollister				\$ 544,334
John C. Ely	_		_	\$ 551,506
Accelerated Stock Options(5)				
Donald S. Mitchell	<del></del>	\$221,128	\$221,128	(5)
Benno G. Sand		\$140,100	\$140,100	(5)
Patricia M. Hollister		\$170,134	\$170,134	(5)
John C. Ely	-	\$130,293	\$130,293	(5)
Benefits and Perquisites(6)				
Donald S. Mitchell			_	\$ 60,350
Benno G. Sand		_	_	\$ 60,350
Patricia M. Hollister	_	_	_	\$ 59,804
John C. Ely			_	\$ 59,894
Excise Tax Gross-Up(7)				
Donald S. Mitchell			_	\$ 878,312
Benno G. Sand	_		_	\$ 510,892
Patricia M. Hollister			_	\$ 451,009
John C. Ely	_	_	_	\$ 450,217
Total				
Donald S. Mitchell	\$388,670	\$221,128	\$221,128	\$2,882,012
Benno G. Sand	\$255,297	\$395,397	\$140,100	\$1,694,549
Patricia M. Hollister	\$226,806	\$170,134	\$170,134	\$1,508,759
John C. Ely	\$229,794	\$130,293	\$130,293	\$1,521,205

<sup>(1)</sup> There is a change in control but the individual continues in his/her job.

<sup>(2)</sup> There is a change in control and within two years of the change in control the executive either (i) is terminated by the Company without cause, or (ii) terminates his/her employment under circumstances that constitute a "constructive involuntary termination" as described above.

<sup>(3)</sup> The amount shown for each of Mr. Mitchell and Mr. Sand is equal to one year's base salary, in accordance with their respective employment agreement. With respect to Ms. Hollister and Mr. Ely, this amount is equal to 100% of one year's base salary, which is the current severance policy in place for Named Executive Officers of the Company. However, with respect to each such Named Executive Officer, if the termination occurs within two years of a change of control, the amount would be two times the highest annual rate of base salary in effect since one year prior to the change in control.

- (4) Each amount shown is equal to two times the annual payment at "target" level under the Company's then current annual cash incentive plan, plus a pro rata portion of such annual payment at "target" level corresponding to the portion of the then current fiscal year during which the executive was employed. Under the assumption that termination occurred as of the last day of the fiscal year, the pro rata portion effectively increases the total estimated payment to three times the annual payment at target level.
- (5) Each amount represents the intrinsic value of stock options that would be accelerated as a result of any of these events. No value is shown in the "Change of Control (Double Trigger)" column because by operation of the applicable plan, any value would have already been realized upon the occurrence of the change in control.
- (6) Each amount shown is equal to a lump sum payment to be received in lieu of health and welfare benefits, outplacement services and perquisites.
- (7) Each amount shown represents the amount of a payment to be received by the executive sufficient to cause him to retain, after taxes, an amount equal to the excise tax imposed by Section 4999 of the Internal Revenue Code on any "excess parachute payment" received by the executive.

#### **Equity Compensation Plan Information**

The following table provides information as of August 28, 2010 for our compensation plans under which equity securities may be issued:

	(a)	<b>(b)</b>	(c) Number of Securities Remaining Available for
Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights(1)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights	Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))(2)
Equity compensation plans approved by security holders	3,145,845	\$5.01	1,830,271
Equity compensation plans not approved by security holders		_	
Total	3,145,845	\$5.01	1,830,271

Represents shares of common stock subject to issued but unexercised options under our 1997 Omnibus Stock Plan and the 2008 Omnibus Stock Plan.

#### **Compensation Committee Interlocks and Insider Participation**

The Compensation Committee is comprised of Messrs. Bernards and Glarner. Neither Mr. Bernards nor Mr. Glarner was at any time during our 2010 fiscal year an officer or employee of FSI or a former officer of FSI. In the 2010 fiscal year, no member of the Compensation Committee engaged in any reportable transactions with related persons, promoters or control persons.

None of our executive officers has served on the board of directors or compensation committee of any other entity that has or has had one or more executive officers serving as a member of our board of directors.

<sup>(2)</sup> Represents shares of common stock available for issuance under our Employees Stock Purchase Plan and 2008 Omnibus Stock Plan.

## PROPOSAL TO AMEND THE FSI 2008 OMNIBUS STOCK PLAN (Proposal 2)

#### The 2008 Omnibus Stock Plan of FSI

Our board of directors recently approved, subject to shareholder approval, an amendment to our 2008 Omnibus Stock Plan, increasing the number of shares reserved for issuance under the Plan by 500,000 shares.

Our board of directors took this action to enable us to continue to offer stock options as a retention vehicle for new and existing employees and to facilitate stock ownership in FSI. Our shareholders are being asked to approve this amendment at the Annual Meeting.

If approved by our shareholders at the Annual Meeting, we intend to file a registration statement with the Securities and Exchange Commission covering the additional shares issuable under our 2008 Omnibus Stock Plan.

Our board has previously reserved an aggregate of 2,000,000 shares for issuance under the 2008 Omnibus Stock Plan, representing approximately 5.2% of our shares outstanding as of November 24, 2010.

Our Compensation Committee and the board of directors continue to believe that stock-based compensation programs are a key element in achieving our financial and operational success.

OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR THE APPROVAL OF THE AMENDMENT TO OUR 2008 OMNIBUS STOCK PLAN

The following is a summary of the 2008 Omnibus Stock Plan.

#### Purpose

The purpose of the 2008 Omnibus Stock Plan is to promote our interests and the interests of our shareholders by providing key personnel, including non-employee directors, with an opportunity to acquire a proprietary interest in us, to compensate key personnel and non-employee directors for their contributions and to aid in attracting and retaining key personnel and non-employee directors. The plan provides for the granting of both incentive and non-statutory stock options but options granted under the 2008 Omnibus Stock Plan to non-employee directors may only be non-statutory stock options that do not meet the requirements of Section 422 of the Internal Revenue Code.

#### Adoption of the 2008 Omnibus Stock Plan

In 2008, we adopted the 2008 Omnibus Stock Plan and reserved 1,000,000 shares of common stock for issuance thereunder. Pursuant to an amendment previously approved by our shareholders, the number of shares of common stock available for distribution has been increased to 2,000,000.

#### Administration

The 2008 Omnibus Stock Plan is periodically reviewed by the Compensation Committee. The Compensation Committee has the authority to adopt, revise and waive rules relating to the 2008 Omnibus Stock Plan and to determine the timing and identity of participants, the amount of awards and any other terms and conditions of awards, as consistent with the plan. The Compensation Committee may also amend the terms of the agreements evidencing awards. The Compensation Committee may delegate its responsibilities under the 2008 Omnibus Stock Plan to members of our management or to others with respect to the selection and grants of awards to our employees who are not deemed to be officers, directors or ten percent shareholders under applicable federal securities laws. Notwithstanding the foregoing, our board of directors has the exclusive power to administer any awards granted to non-employee directors. Certain grants of options and the amount and nature of the awards to be granted to non-employee directors are automatic. Because the 2008 Omnibus Stock Plan has two basic components, options for non-employee directors and discretionary options for employees and consultants, the terms of which are substantially different, these two separate components of the 2008 Omnibus Stock Plan are described separately below.

#### Awards to Employees and Consultants

#### Eligibility and Number of Shares

All of our employees and the employees of our affiliates, including our subsidiaries and any joint venture entity in which we directly or indirectly own an equity interest of 20% or more, are eligible to receive awards under the 2008 Omnibus Stock Plan at the discretion of the Compensation Committee. Non-statutory stock options under the 2008 Omnibus Stock Plan also may be awarded by the Compensation Committee to individuals who are not employees but who provide services to FSI or our affiliates as advisors, directors or consultants. We and our subsidiaries had an aggregate of approximately 293 employees as of August 28, 2010.

The 2008 Omnibus Stock Plan provides that all awards are subject to agreements containing the terms and conditions of the awards, including conditions relating to vesting, exercisability, lapsing of restrictions or payments tied to performance measures. Such agreements will be entered into by the recipients of the awards and us on or after the time the awards are granted and are subject to amendment to the extent permitted by law, including unilateral amendment by us unless such amendments are determined by the Compensation Committee to be materially adverse to the participant. Except in the case of certain adjustments for changes in our capitalization, in no event may an option or stock appreciation right be amended to decrease its exercise price per share or be cancelled in connection with the grant of a new option or stock appreciation right with a lower exercise price. Any shares of our common stock that are subject to awards under the 2008 Omnibus Stock Plan, but which are not used because the terms and conditions of the awards are not met, may be reallocated as though they had not previously been awarded unless such shares were used to calculate the value of stock appreciation rights which have already been exercised.

As of November 24, 2010, the total number of shares of our common stock available for distribution under the 2008 Omnibus Stock Plan was 796,543. If this proposed amendment is approved by our shareholders, an additional 500,000 shares of common stock will be available for distribution under the plan. Under the plan, not more than 200,000 shares, in the aggregate, may be the subject of awards other than options and stock appreciation rights, subject to adjustment as provided in the plan.

#### Types of Awards

The types of awards that may be granted under the 2008 Omnibus Stock Plan include restricted and unrestricted stock, incentive and non-statutory stock options, stock appreciation rights, performance units and other stock-based awards. Subject to the restrictions described in this proxy statement with respect to incentive stock options, such awards are exercisable by the participants at such times as determined by the Compensation Committee. Except as noted below, only the recipient of an award (or that person's successor as defined in the plan) may exercise an option or stock appreciation right, or receive payment with respect to performance units or any other award. No award may be sold, assigned, transferred, exchanged or otherwise encumbered other than to a successor upon the participant's death or, except in the case of an incentive stock option, pursuant to a qualified domestic relations order. However, the Compensation Committee may provide that an award (other than incentive stock options) may be transferable to members of the participant's immediate family or to one or more trusts for the benefit of such family members or partnerships in which such family members are the only partners, if the participant does not receive any consideration for the transfer. Generally, any award granted under the 2008 Omnibus Stock Plan may not become fully exercisable until three years from its grant date, except for awards subject to performance measures and certain other exceptions as further described in the plan.

Options, stock appreciation rights, restricted stock and other awards may be granted under the 2008 Omnibus Stock Plan to employees of entities acquired by us in substitution for, or in connection with the assumption of, awards previously granted to them by the acquired entity.

In addition to the general characteristics of all of the awards described in this proxy statement, the basic characteristics of each type of award that may be granted to an employee (and in some cases, a consultant, director or other advisor) under the 2008 Omnibus Stock Plan are as follows:

#### Restricted and Unrestricted Stock and Other Stock-Based Awards

The Compensation Committee is authorized to grant, either alone or in conjunction with other awards, stock and stock-based awards. The Compensation Committee shall determine the persons to whom such awards are made, the timing and amount of such awards and all other terms and conditions. Our common stock granted to participants may be unrestricted or may contain such restrictions, including provisions requiring forfeiture and imposing restrictions upon stock transfer, as the Compensation Committee may determine. Unless forfeited, the recipient of restricted common stock will have all other rights of a shareholder, including without limitation, voting and dividend rights. The 2008 Omnibus Stock Plan provides that no more than 25,000 shares subject to restricted stock awards may be granted to any one participant in a calendar year.

#### Incentive and Non-statutory Stock Options

Both incentive stock options and non-statutory stock options may be granted to participants at such exercise prices as the Compensation Committee may determine, but which may not be less than 100 percent of the fair market value (as defined in the 2008 Omnibus Stock Plan) of the underlying stock as of the date the option is granted. Stock options may be granted and exercised at such times as the Compensation Committee may determine, except that unless applicable federal tax laws are modified, (i) no incentive stock options may be granted more than ten years after the effective date of the 2008 Omnibus Stock Plan, (ii) an incentive stock option shall not be exercisable more than ten years after the date of grant, (iii) the aggregate fair market value of the shares of our common stock with respect to which incentive stock options held by an employee under the 2008 Omnibus Stock Plan and any of our (or our affiliates') other option plans may first become exercisable in any calendar year may not exceed \$100,000, and (iv) an incentive stock option will not be exercisable more than one year from a termination of employment due to death or disability or more than three months upon termination of employment for any other

reason. Additional restrictions apply to an incentive stock option granted to an individual who beneficially owns ten percent or more of our outstanding shares. A maximum of 100,000 shares subject to options may be granted to any single participant in a calendar year.

The purchase price for stock purchased upon the exercise of the options may be payable in cash, by the withholding of stock otherwise issuable having a fair market value on the date the option is exercised equal to the option price of the stock being purchased, delivery of stock already owned by the participant or in a combination of cash and stock, as determined by the Compensation Committee. The Compensation Committee may permit optionees to simultaneously exercise options and sell the stock purchased upon such exercise pursuant to brokerage or similar relationships and use the sale proceeds to pay the purchase price.

## Stock Appreciation Rights and Performance Units

The value of a stock appreciation right granted to a participant is determined by the appreciation in our common stock, subject to any limitations upon the amount or percentage of total appreciation that the Compensation Committee may determine at the time the right is granted. The participant receives all or a portion of the amount by which the fair market value of a specified number of shares, as of the date the stock appreciation right is exercised, exceeds a price specified by the Committee at the time the right is granted. The price specified by the Compensation Committee must be at least 100 percent of the fair market value of the specified number of shares of our common stock to which the right relates determined as of the date the stock appreciation right is granted. A maximum of 100,000 shares subject to stock appreciation rights may be granted to any single participant in a calendar year.

Performance units entitle the participant to payment in amounts determined by the Compensation Committee based upon the achievement of specified performance measures during a specified term. The Compensation Committee determines whether any such performance measures have been met. Under the 2008 Omnibus Stock Plan, any award subject to a performance measure must not have a performance cycle shorter than one year, with certain exceptions as described in the plan.

Payments with respect to stock appreciation rights and performance units may be paid in cash, shares of our common stock or a combination of cash and shares as determined by the Compensation Committee. No participant may receive awards of performance units relating to more than 25,000 shares in any year under this plan.

## Termination of Employment, Fundamental Changes, and Forfeiture

Upon termination of a participant's employment due to death or disability, any options or stock appreciation rights not expired or otherwise terminated become exercisable in full for a period of one year, unless the participant was not continuously employed by us or one of our affiliates from the date of grant until termination of employment, or three months prior to termination of employment in the case of a participant's death. If a participant's employment terminates for any reason other than death, disability or cause (as discussed below), any currently outstanding option or stock appreciation right will remain exercisable, but only to the extent it may be exercised, for a period of three months following the participant's termination of employment, unless provided otherwise in the agreement. However, in no event will an option or stock appreciation right be exercisable subsequent to its scheduled expiration date as set forth in the applicable award agreement.

Upon termination of a participant's employment due to death or disability during a performance cycle or as otherwise provided by the Compensation Committee or award agreement, a participant eligible for performance units is entitled to receive a pro rata payment with respect to such performance units to the extent any performance measures were satisfied. The pro rata payment with respect to the performance units is based on the amount of time the participant was employed during the performance cycle. Upon a termination of a participant's employment due to death or disability or as otherwise provided by the Compensation Committee or award agreement, a participant is entitled to have restricted stock vest on a pro rata basis, based on the amount of time the participant was employed by us during the scheduled vesting period.

If an employee is terminated for cause (as defined in the 2008 Omnibus Stock Plan) all awards granted to such employee terminate immediately.

The Compensation Committee may provide for the lapse of restrictions on restricted stock, stock appreciation rights and other awards or acceleration of the term with respect to which the achievement of performance targets for performance units is determined upon: (i) the occurrence of an Event (as defined in the plan); (ii) other fundamental changes in our corporate structure; or (iii) such other events as the Compensation Committee may determine. The 2008 Omnibus Stock Plan provides that the Compensation Committee may declare each outstanding option or stock appreciation right, whether or not exercisable, cancelled upon a fundamental change in exchange for a cash payment. Upon this declaration, any options and stock appreciation rights not currently exercisable become fully vested.

Unless the applicable agreement states otherwise, the Compensation Committee may cancel, rescind, suspend or otherwise limit or restrict any unexpired, unvested, unpaid or deferred awards upon the occurrence of any of the following: (i) a participant's unauthorized competition with us or any of our affiliates; (ii) the unauthorized disclosure by the participant of any of our or our affiliates' material proprietary or confidential information; (iii) a participant's termination of employment for cause; and (iv) any other conduct that the Compensation Committee determines to be detrimental to us or any of our affiliates. Further, if a participant engages in any such conduct within a twelve-month period before or after termination of employment, the Compensation Committee may rescind the exercise of an award by the participant, requiring the participant to forfeit any cash and/or shares received in connection with the rescinded transaction.

#### Adjustments, Modifications, Termination

The 2008 Omnibus Stock Plan gives the Compensation Committee discretion to amend the terms and conditions of any outstanding award agreement; however, no modifications may be made which materially and adversely affect any right acquired by a participant unless otherwise agreed to by the affected participant. Except in the case of certain adjustments for changes in our capitalization, in no event may an option or stock appreciation right be amended to decrease its exercise price per share or be cancelled in connection with the grant of a new option or stock appreciation right with a lower exercise price. Further, our by-laws currently provide that neither the board nor a board committee may reprice options already issued and outstanding without prior approval of our shareholders. Otherwise, our board of directors may, at any time, terminate, suspend or modify the 2008 Omnibus Stock Plan, except that amendments to the plan will be submitted to our shareholders for approval if the rules of The NASDAQ Global Market or applicable laws or regulations require shareholder approval of such amendment.

#### **Non-Employee Director Options**

#### Agreements

The 2008 Omnibus Stock Plan provides that all options granted under the plan be subject to agreements governing the terms and conditions of the awards. Such agreements will be entered into by the non-employee directors and us on or after the time the options are granted. Any shares of common stock subject to an option under the 2008 Omnibus Stock Plan that are not used because the terms and conditions of the option are not met may be reallocated under the plan as though they had not previously been awarded.

#### Types of Awards

Two types of options are automatically granted under the terms of the 2008 Omnibus Stock Plan: initial non-employee director options and annual non-employee director options.

#### Initial Non-Employee Director Options

Each non-employee director first elected or appointed to the board on or after our January 2008 Annual Meeting is entitled to receive a single option grant, on the date such director first becomes a director, to purchase 20,000 shares of our common stock.

Subject to the prior expiration of an initial non-employee director option as described below, these options vest and become exercisable six months after the date of grant. Upon the occurrence of an Event (as defined in the 2008 Omnibus Stock Plan) or the death of a non-employee director, certain initial non-employee director options held by

such individual or his or her legal representative that were not previously exercisable shall become immediately exercisable in full.

#### Annual Non-Employee Directors Options

For each Annual Meeting of Shareholders during the term of the 2008 Omnibus Stock Plan, beginning with our January 2008 Annual Meeting, each individual serving as our non-employee director immediately following such annual meeting shall be granted, by virtue of serving as our non-employee director, a non-statutory stock option to purchase 7,500 shares of our common stock. Such annual non-employee directors' options shall be deemed to be granted to each non-employee director immediately after such annual meeting and shall be granted regardless of whether or not such non-employee director previously received, or simultaneously receives, an initial non-employee director option. Initial non-employee director options and annual non-employee director options together are hereinafter sometimes referred to as "non-employee director options."

Annual non-employee director options shall vest and become exercisable on the January 1st following the date of grant. Each such option, to the extent exercisable, shall be exercisable in whole or in part.

Upon the occurrence of an Event or the death of a non-employee director, grants of annual non-employee director options held by such individual or his or her legal representative that were not previously exercisable shall become immediately exercisable in full.

#### Termination of Non-Employee Director Options

Each non-employee director option granted pursuant to the 2008 Omnibus Stock Plan and all rights to purchase common stock thereunder shall terminate on the earliest of:

- (i) ten years after the date such option is granted;
- (ii) the expiration of the period specified in the agreement after the death or permanent disability of a non-employee director;
- (iii) the date, if any, fixed for cancellation pursuant to the 2008 Omnibus Stock Plan (e.g., in the event of a dissolution, liquidation or merger, etc.); or
- (iv) 90 days after the date the non-employee director ceases to be our director; provided, however, that the option shall be exercisable during this 90-day period only to the extent that the option was exercisable as of the date the person ceases to be a non-employee director, unless the cessation results from the director's death or permanent disability. Notwithstanding the preceding sentence, if a non-employee director who resigns or whose term expires then becomes our consultant or employee within 90 days of such resignation or term expiration, the non-employee director options of such person shall continue in full force and effect.

In no event shall such option be exercisable at any time after its original expiration date. When an option is no longer exercisable, it shall be deemed to have lapsed or terminated and will no longer be outstanding.

#### Purchase Price and Exercise of Non-Employee Director Options

All non-employee director options granted pursuant to the 2008 Omnibus Stock Plan are non-statutory stock options and the price per share of common stock subject to a non-employee director option is 100 percent of the fair market value of our common stock on the date of grant as defined in the 2008 Omnibus Stock Plan.

A non-employee director option may be exercised in whole or in part by delivery of a written notice of exercise accompanied by payment in full of the exercise price in cash, in shares of previously acquired common stock having a fair market value at the time of exercise equal to the exercise price or a combination thereof.

During the lifetime of a non-employee director, only the non-employee director or his or her guardian or legal representative may exercise the option. An option may be assignable or transferable by the non-employee director to the extent authorized by the Compensation Committee. An option may be exercised after the death or permanent

disability of the non-employee director by such individual's successors, but only within the period specified in the agreement relating to such non-employee director options.

#### Other Awards

The Compensation Committee, in its discretion, may grant options or other awards to a non-employee director, but only in substitution for non-employee director options held by that director.

### Adjustments, Modifications, Termination

The Compensation Committee may provide for the accelerated exercisability of non-employee director options in the event of a fundamental change of FSI, or other changes in our corporate structure, or such other events as the Compensation Committee may determine. The Compensation Committee may also provide that certain awards may be exercised in certain events after the termination of services of the non-employee director or the death of the recipient.

In addition, the termination of a non-employee director's award may be delayed in the event that the non-employee director enters into a consulting or other advisory role with us which may, in some cases, involve entering into a non-compete agreement with us.

#### **Federal Tax Considerations**

We have been advised by our counsel that awards made under the 2008 Omnibus Stock Plan generally will result in the following tax events for United States citizens under current United States federal income tax laws:

### Restricted and Unrestricted Stock

Unless the participant files an election to be taxed under Section 83(b) of the Internal Revenue Code, (a) the participant will not realize income upon the grant of restricted stock, (b) the participant will realize ordinary income, and we will be entitled to a corresponding deduction, when the restrictions have been removed or expire, and (c) the amount of such ordinary income and deduction will be the fair market value of the restricted stock on the date the restrictions are removed or expire. If the recipient files an election to be taxed under Section 83(b) of the Internal Revenue Code, the tax consequences to the participant and us will be determined as of the date of the grant of the restricted stock rather than as of the date of the removal or expiration of the restrictions.

With respect to awards of unrestricted stock, (a) the participant will realize ordinary income and we will be entitled to a corresponding deduction upon the grant of the unrestricted stock and (b) the amount of such ordinary income and deduction will be the fair market value of such unrestricted stock on the date of grant.

When the participant disposes of restricted or unrestricted stock, the difference between the amount received upon such disposition and the fair market value of such shares on the date the recipient realizes ordinary income will be treated as a capital gain or loss.

### **Incentive Stock Options**

No taxable income to a participant will be realized, and we will not be entitled to any related deduction, at the time any incentive stock option is granted under the 2008 Omnibus Stock Plan. If certain statutory employment and holding period conditions are satisfied before the participant disposes of shares acquired pursuant to the exercise of such an option, then no taxable income will result upon the exercise of such option and we will not be entitled to any deduction in connection with such exercise. Upon disposition of the shares after expiration of the statutory holding periods, any gain or loss realized by a recipient will be a capital gain or loss. We will not be entitled to a deduction with respect to a disposition of the shares by a participant after the expiration of the statutory holding periods.

Except in the event of death, if shares acquired by a participant upon the exercise of an incentive stock option are disposed of by such participant before the expiration of the statutory holding periods (a "disqualifying disposition"), such participant will be considered to have realized as compensation, taxable as ordinary income in the year of disposition, an amount, not exceeding the gain realized on such disposition, equal to the difference

between the exercise price and the fair market value of the shares on the date of exercise of the option. We will be entitled to a deduction at the same time and in the same amount as the participant is deemed to have realized ordinary income. Any gain realized on the disposition in excess of the amount treated as compensation will constitute capital gain and any loss realized on the disposition will constitute capital loss. If the participant pays the option price with shares that were originally acquired pursuant to the exercise of an incentive stock option and the statutory holding periods for such shares have not been met, the participant will be treated as having made a disqualifying disposition of such shares, and the tax consequences of such disqualifying disposition will be as described above.

The foregoing discussion applies only for regular tax purposes. For alternative minimum tax purposes an incentive stock option will be treated as if it were a non-statutory stock option, the tax consequences of which are discussed below.

### Non-statutory Stock Options

A participant will realize no taxable income, and we will not be entitled to any related deduction, at the time any non-statutory stock option is granted under the 2008 Omnibus Stock Plan. At the time shares are transferred to the participant pursuant to the exercise of a non-statutory stock option, the participant will realize ordinary income, and we will be entitled to a deduction, equal to the excess of the fair market value of the stock on the date of exercise over the option price. Upon disposition of the shares, any additional gain or loss realized by the participant will be taxed as a capital gain or loss.

### Stock Appreciation Rights and Performance Units

Generally (a) the participant will not realize income upon the grant of a stock appreciation right or performance unit award, (b) the participant will realize ordinary income, and we will be entitled to a corresponding deduction, in the year cash, shares of common stock or a combination of cash and shares are delivered to the participant upon exercise of a stock appreciation right or in payment of the performance unit award, and (c) the amount of such ordinary income and deduction will be the amount of cash received plus the fair market value of the shares of common stock received on the date they are received. The federal income tax consequences of a disposition of unrestricted shares received by the participant upon exercise of a stock appreciation right or in payment of a performance unit award are the same as described above with respect to a disposition of unrestricted shares.

### Withholding

The 2008 Omnibus Stock Plan permits us to withhold from cash awards, and to require a participant receiving common stock under the 2008 Omnibus Plan to pay us in cash, an amount sufficient to cover the minimum statutory withholding taxes. In lieu of cash, the Compensation Committee may permit a participant to cover withholding obligations through a reduction in the number of shares delivered to such participant or a surrender to us of shares currently owned by the participant.

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### PROPOSAL TO AMEND THE FSI EMPLOYEES STOCK PURCHASE PLAN (Proposal 3)

Our board of directors recently approved an amendment to our Employees Stock Purchase Plan, as amended, increasing the number of shares reserved for issuance under the plan by 1,000,000 shares. The board took this action to enable us to continue to offer our employees the opportunity to realize stock appreciation and facilitate stock ownership in FSI. Our shareholders are being asked to approve this amendment at the meeting.

If approved by our shareholders at the Annual Meeting, we intend to file a registration statement with the Securities and Exchange Commission covering the shares issuable under our Employees Stock Purchase Plan.

### Purpose

The purpose of the Employees Stock Purchase Plan is to permit eligible employees (including officers) to purchase our common stock through payroll deductions at a specified percentage of our common stock's fair market value. The plan is an employee stock purchase plan under Section 423 of the Internal Revenue Code of 1986, as amended.

### Adoption of the Stock Plan and Prior Amendments

In fiscal 1990, we adopted the Employees Stock Purchase Plan and reserved 100,000 shares of common stock for issuance thereunder. Pursuant to amendments previously approved by our shareholders, the number of shares of common stock available for distribution has been previously increased to 5,300,000.

#### Administration

The Employees Stock Purchase Plan is periodically reviewed by the Compensation Committee of the board (acting as the "Stock Plan Committee"). No person may participate in the Employees Stock Purchase Plan while serving as a member of the Stock Plan Committee. Subject to the express provisions of the plan, the Compensation Committee, by majority action, is authorized to interpret, prescribe, amend and rescind rules relating to the Employees Stock Purchase Plan, and to make all other determinations necessary or advisable for administration of the plan.

### **Eligibility and Number of Shares**

As of November 24, 2010, the total number of shares of our common stock available for distribution under the Employees Stock Purchase Plan was 1,033,728, subject to appropriate adjustments by the Stock Plan Committee in the event of certain changes in the outstanding shares of common stock by reason of a stock dividend, stock split, combination, recapitalization or reclassification. If this proposed amendment is approved by our shareholders at the Annual Meeting, an additional 1,000,000 shares of common stock will be available for distribution under the plan (subject to adjustments as described above). Shares delivered pursuant to the plan shall be newly issued shares of our common stock.

Any of our employees or the employees of our designated subsidiaries (including officers and any directors who are also employees) is eligible to participate in the Employees Stock Purchase Plan so long as such employee was employed on the fifteenth day of the month immediately preceding the first day of a stock purchase period (January 1st or July 1st) under the plan.

No eligible employee may be granted the right to purchase common stock under, or otherwise participate in, the Employees Stock Purchase Plan if after the purchase such employee would own (or have the right to purchase) our stock possessing five percent or more of the total combined voting power or value of all of our classes of stock.

As of November 24, 2010, approximately 277 employees were eligible to participate in the Employees Stock Purchase Plan.

### **Participation**

An eligible employee who elects to participate in the Employees Stock Purchase Plan may contribute funds for the purchase of common stock under the plan by electing to direct his or her employer to withhold from one to ten percent of that employee's "base earnings" (as defined in the plan).

A participant may elect to reduce (but not increase) the rate of withholding or to make no further deductions as set forth in greater detail in the Employees Stock Purchase Plan. Amounts withheld are held by the participant's employer until the end of the applicable stock purchase period (January 1 to June 30 and July 1 to December 31) and are automatically applied to purchase our common stock unless the participant elects in writing to receive a refund pursuant to rules adopted by the Stock Plan Committee and as set forth in the plan.

### **Purchase of Stock**

Amounts withheld, which are not otherwise refunded, from a participant in the Employees Stock Purchase Plan are used to purchase our common stock as of the last business day of the stock purchase period at a price equal to 85 percent of the lesser of the fair market value (as defined in the plan) of a share of common stock on either the first or last business day of the stock purchase period. All amounts so withheld are used to purchase the largest number of shares, including fractional shares, of common stock purchasable with such amount, unless the participant has properly notified the Stock Plan Committee in advance that he or she elects to have less than the entire amount contributed by such participant used to purchase shares in the plan or to receive the entire amount in cash.

As soon as practicable after the close of the stock purchase period, we are required to issue to an agent on behalf of all participants in the Employees Stock Purchase Plan a single certificate representing the respective shares of common stock purchased under the plan, at which time participants shall have privileges as shareholders with respect to such shares.

No participant in the Employees Stock Purchase Plan may purchase common stock under the plan and all of our other employee stock purchase plans and any subsidiaries at a rate in excess of \$25,000 of the fair market value of such stock (determined at the time the option to purchase stock is granted) for the calendar year in which any such option to purchase stock granted to such participant is outstanding at any time.

### Death, Disability, Retirement or Other Termination of Employment

No shares of common stock may be purchased by a participant with respect to a stock purchase period if the participant's employment terminates more than three months prior to the end of such stock purchase period. Any amount withheld from or otherwise contributed by such a participant during the stock purchase period is repaid to the participant with interest due, if any. If a participant dies at any time during a stock purchase period, any amount withheld from or otherwise contributed by such a participant is repaid to the participant's personal beneficiary with interest due, if any.

### Rights Not Transferable

The rights of a participant in the Employees Stock Purchase Plan are exercisable only by the participant during his or her lifetime. No right or interest of any participant in the plan is assumable, transferable or subject to any lien, directly or indirectly, by operation of law or otherwise.

### **Amendment or Modification**

Our board of directors may at any time terminate, amend or modify the Employees Stock Purchase Plan, provided that approval by our shareholders is required to (i) increase the total amount of common stock awarded under the plan (except for adjustments in the outstanding shares of common stock by reason of a stock dividend or split, combination, recapitalization or reclassification), (ii) change the class of employees eligible to participate in the plan, (iii) withdraw the administration of the plan from the Stock Plan Committee, (iv) permit any member of the Stock Plan Committee to be eligible to participate in the plan, or (v) extend the duration of the plan.

### **Federal Tax Considerations**

Payroll deductions under the Employees Stock Purchase Plan are made after taxes. Participants do not recognize any additional income as a result of participation in the Employees Stock Purchase Plan until the disposal of shares of common stock acquired under the plan or the death of the participant. Participants who hold their shares of common stock for more than eighteen months or die while holding their shares of common stock will recognize ordinary income in the year of disposition or death equal to the lesser of: (a) the excess of the fair market value of the shares of common stock on the date of disposition or death over the purchase price paid by the participant; or (b) 15% of the fair market value of the shares of common stock on the first day of the purchase period as of which the shares were purchased. If the eighteen month holding period has been satisfied when the participant sells the shares of common stock or if the participant dies while holding the shares of common stock, we will not be entitled to any deduction in connection with the disposition of such shares by the participant.

Participants who dispose of their shares of common stock within eighteen months after the shares of common stock were purchased will be considered to have realized ordinary income in the year of disposition in an amount equal to the excess of the fair market value of the shares of common stock on the date they were purchased by the participant over the purchase price paid by the participant. If such dispositions occur, we generally will be entitled to a deduction at the same time and in the same amount as the participants who make those dispositions are deemed to have realized ordinary income.

Participants will have a basis in their shares of common stock equal to the purchase price of their shares of common stock plus any amount that must be treated as ordinary income at the time of disposition of the shares of common stock, as explained above. Any additional gain or loss realized on the disposition of shares of common stock acquired under the Employees Stock Purchase Plan will be capital gain or loss.

OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR APPROVAL OF THE AMENDMENT TO OUR EMPLOYEES STOCK PURCHASE PLAN

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# RATIFICATION OF THE APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM (Proposal 4)

Our Audit and Finance Committee has selected KPMG LLP as our registered public accounting firm, to audit the consolidated financial statements of the Company for the fiscal year ending August 27, 2011 and recommends that the shareholders ratify such selection. Shareholder ratification of the selection of KPMG LLP as our registered public accounting firm is not required by our Articles of Incorporation or otherwise. However, our board is submitting the selection of KPMG LLP as our registered public accounting firm to our shareholders for ratification as a matter of good corporate practice. If our shareholders fail to ratify the selection, our Audit and Finance Committee will reconsider whether or not to retain that firm. Even if the selection is ratified, our Audit and Finance Committee in its discretion may direct the appointment of different independent auditors at any time during the year if our Audit and Finance Committee determines that such a change would be in our and our shareholders best interests. Representatives of KPMG LLP will be present at the Annual Meeting of Shareholders, will have the opportunity to make a statement if they so desire and will be available to respond to appropriate questions.

KPMG LLP has audited the Company's consolidated financial statements since fiscal 1984.

# OUR BOARD OF DIRECTORS UNANIMOUSLY RECOMMENDS A VOTE FOR APPROVAL OF THE APPOINTMENT OF KPMG LLP AS OUR REGISTERED PUBLIC ACCOUNTING FIRM

#### SHAREHOLDER PROPOSALS AND OTHER MATTERS

Shareholder proposals intended to be considered at the Annual Meeting of Shareholders for the fiscal year ended August 27, 2011 and desired to be included in the proxy statement for the meeting must be received by us no later than August 15, 2011 and comply with certain rules and regulations promulgated by the Securities and Exchange Commission. A shareholder who may be interested in submitting such a proposal is advised to contact legal counsel familiar with the detailed requirements of the applicable rules and regulations. Under our by-laws, if a shareholder intends to propose an item of business to be presented at next year's Annual Meeting of Shareholders, that shareholder is required to give notice of the proposal to us and such notice must be received by us at our principal executive office no later than 90 days before the first anniversary of this year's meeting date, unless next year's meeting is more than 30 days before or after such anniversary, in which case notice must be received not less than 90 days in advance or, if later, within ten days of the first public announcement of the meeting date. The proposals also must comply with all applicable statutes and regulations.

#### ANNUAL REPORTS

Our annual report to shareholders for fiscal 2010, which report includes our Annual Report on Form 10-K for the fiscal year ended August 28, 2010, is available online at http://www.yearlyproxy.com/2010proxyar.pdf and will be sent to any shareholder, without charge, upon written request. Except as expressly provided in our Annual Report on Form 10-K, our annual report to shareholders is not to be deemed a part of the proxy solicitation material and is not incorporated herein by reference.

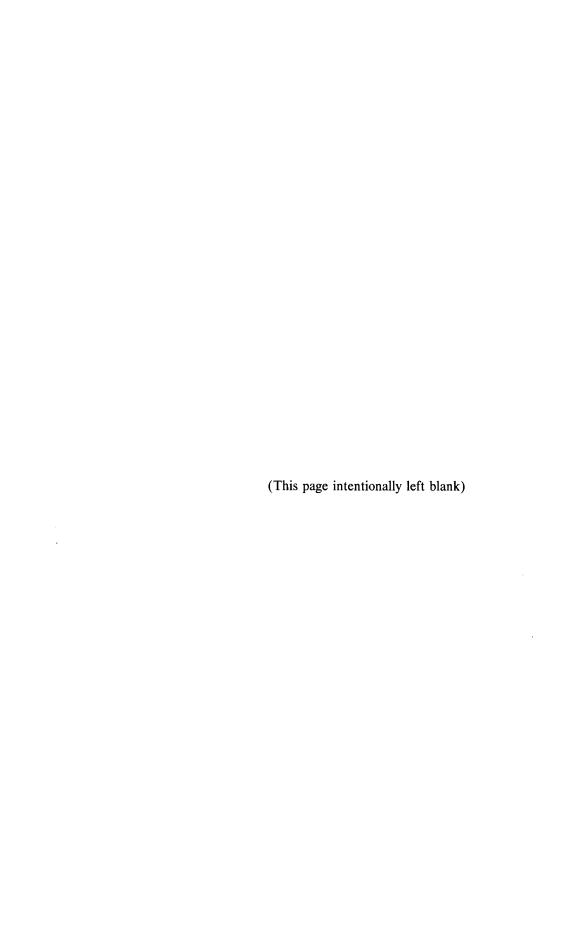
By Order of the Board of Directors

Benno G. Sand

Executive Vice President, Business Development

Benno San

Investor Relations and Secretary



### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	Form	10-K
(Mark One)		ON CONTON 44 OR 45(4)
abla	ANNUAL REPORT PURSUANT TO	SECTION 13 OK 15(a)
	OF THE SECURITIES EXCHANGE	ACT OF 1934
	For the fiscal year ended August 28, 2010	
	0	
	TRANSITION REPORT PURSUANT OF THE SECURITIES EXCHANGE	ACT OF 1934
	For the transition period from to	
	Commission File	Number 0-17276
	FSI INTERNA  (Exact Name of Registrant	<b>FIONAL, INC.</b> as specified in its charter)
		41-1223238
(6	MINNESOTA  or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
(State	3455 LYMAN BOULEVARD. CH	ASKA, MINNESOTA 55318-3052
	(Address of principal exec	utive offices and Zip Code)
		mber, including area code: 48-5440
		n 12(b) of the Securities Exchange Act:
		ach Class
	Common Stoc	k, no par value
	Name of Exchange of	on Which Registered:
		lobal Market
		on 12(g) of the Securities Exchange Act:
		One
1033 Ves □	No. ☑	oned issuer, as defined in Rule 405 of the Securities Act of
Exchange Act of	of 1934. Yes □ No ☑	reports pursuant to Section 13 or Section 15(d) of the Securities
Indicate by	wheek mark whether the Registrant (1) has filed all	reports required to be filed by Section 13 or 15(d) of the Securities
Exchange Act	of 1934 during the preceding 12 months (or for such	shorter period that the Registrant was required to file such reports),
and (2) has bee	en subject to such filing requirements for the past 90 of	electronically and posted on its corporate website, if any, every
Indicate by	y a checkmark whether the Registration has submitted to be submitted and posted pursuant to	Rule 405 of Regulation S-T (\$232.405 of this chapter) during the
preceding 12 m	conthe (or for such shorter period that the Registrant v	was required to submit and post such files). Tes $\Box$ No $\Box$
Indicate h	y check mark if disclosure of delinquent filers pursua	nt to Item 405 of Regulation S-K (§229.405) is not contained herein, definitive proxy or information statements incorporated by reference
in Part III of th	his Form 10-K or any amendment to this Form 10-K.	
Indicate b	y check mark whether the Registrant is a large accele	rated filer, an accelerated filer, a non-accelerated filer, or a smaller
reporting comp Securities Excl	pany. See definitions of "accelerated filer," "large accellange Act of 1934.	lerated filer" and "smaller reporting company" in Rule 12b-2 of the
Large accelera	ited files — filedeseration in a	Non-accelerated filer ☐ Smaller reporting company ☑
	(Do no	t check if a smaller reporting company)
Indicate 1	by check mark whether the registrant is a shell con	npany (as defined in Rule 12b-2 of theAct). Yes \( \subseteq \) No \( \subseteq \) by non-affiliates of the Registrant, based on the closing price on \( \subseteq \)
Echmany 26 2	010 the last business day of the Registrant's most rec	ently completed second fiscal quarter, as reported on the NASDAQ
Global Market	was approximately \$89,808,000. Shares of common	stock held by each officer and director have been excluded from this
computation in	that such persons may be deemed to be affiliates. The	is amount is provided only for purposes of this report on Form 10-K

and does not represent an admission by the Registrant or any such person as to the status of such person. As of October 28, 2010, the Registrant had issued and outstanding 38,544,000 shares of common stock.

### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Registrant's definitive proxy statement for the Annual Meeting of Shareholders to be held on January 19, 2011 and to be filed within 120 days after the Registrant's fiscal year ended August 28, 2010, are incorporated by reference into Part III of this Form 10-K Report. (The Audit and Finance Committee Report and the Compensation Committee Report of the Registrant's proxy statement are expressly not incorporated by reference herein.)

#### PART I

### Cautionary Information Regarding Forward-Looking Statements

Certain statements contained in this report on Form 10-K constitute forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created by that statute. Typically we identify forward-looking statements by use of an asterisk "\*". In some cases, you can identify forward-looking statements by terminology such as "expects," "anticipates," "intends," "may," "should," "plans," "believes," "seeks," "estimates," "could," "would" or the negative of such terms or other comparable terminology. Such forward-looking statements are based upon current expectations and beliefs and involve numerous risks and uncertainties, both known and unknown, that could cause actual events or results to differ materially from these forward-looking statements. For a discussion of factors that could cause actual results to differ materially from those described in this Form 10-K, see the discussion of risk factors set forth below in Item 1.A. of this report. Although we believe that the expectations reflected in the forward-looking statements are reasonable as of the date of this report, we cannot guarantee future results, levels of activity, performance or achievements. We undertake no duty to update any of the forward-looking statements after the date of this report.

The Gartner Reports described in this document (the "Gartner Reports") represent data, research opinions or viewpoints published, as part of a syndicated subscription service, by Gartner, Inc. ("Gartner"), a leading semiconductor equipment industry group, and are not representations of fact. Each Gartner Report speaks as of its original publication date (and not as of the date of this document) and the opinions expressed in the Gartner Reports are subject to change without notice.

### ITEM 1. BUSINESS

### The Company

FSI International, Inc., a Minnesota corporation organized in 1973 ("FSI", the "Company", "we", "us"), designs, manufactures, markets and supports equipment used in the fabrication of microelectronics, such as advanced semiconductor devices. In fiscal 2010, we provided surface conditioning technology solutions and microlithography systems and support services to worldwide manufacturers of integrated circuits. FSI manufactures, markets and supports surface conditioning equipment that uses wet, cryogenic and other chemistry techniques to clean, strip or etch the surfaces of silicon wafers and supplies refurbished microlithography products that are used to deposit and develop light sensitive films. FSI's business is supported by service groups that provide finance, human resources, information services, sales and service, marketing and other administrative functions.

FSI directly sells and services its products in North America, Europe, and the Asia Pacific region, except for Japan. In Japan, FSI products are sold and serviced through Apprecia Technology, Inc. ("Apprecia") (formerly known as m•FSI LTD), a company in which FSI maintains a 20 percent equity ownership.

### **Industry Background**

The complex process of fabricating semiconductor devices involves several distinct phases that are repeated numerous times. Because each production phase typically requires different processing technologies and equipment, no single semiconductor equipment supplier currently produces all types of tools needed to equip an entire state-of-the-art fabrication facility. Instead, semiconductor device manufacturers typically equip their facilities by combining manufacturing equipment produced by a number of suppliers. Each set of equipment performs specific functions in the manufacturing process.

Generally, increasing demand for computer chips, new computer chip designs, new materials of fabrication and new substrate (the underlying material upon which a semiconductor device or integrated circuit is formed) types — both size and composition — drives demand for new microelectronics manufacturing equipment and processes. Industries that use microelectronics increasingly demand higher performance devices from manufacturers. Over the last decade, device manufacturers have reduced the feature size and substantially

increased the functionality of individual devices through a number of technological advances. Many of these advancements are made possible using the equipment and technologies FSI provides to the semiconductor industry.

Our business depends upon the microelectronics manufacturers' capital equipment expenditures. Manufacturers' expenditures in turn depend on the current and anticipated market demand for products that use microelectronic devices. The microelectronics industry is cyclical in nature and experiences periodic downturns. Microelectronics manufacturers require equipment suppliers to take an increasingly active role in meeting the manufacturers' technology development and capital productivity requirements. Equipment suppliers satisfy this requirement by developing and supporting products and processes required to address the new trends in microelectronics manufacturing. These trends include development of smaller geometries, transition to new materials, migration to larger wafers and wafer level packaging (the technology of packaging an integrated circuit at wafer level).

As estimated by Gartner in September 2010, purchases of semiconductor equipment by microelectronics manufacturers totaled \$17 billion in calendar 2009. Based upon the Gartner forecast in September 2010, spending on semiconductor equipment is expected to increase by 122% to \$37 billion in calendar 2010 and by 5% from calendar 2010 to \$39 billion in calendar 2011.\*

#### **Products**

The sales mix between system sales and spare parts and service sales has varied from year to year. The following table sets forth, for the periods indicated, the amount of revenues and approximate percentages of our total revenues for systems and spare parts and service:

	Fiscal Year Ended					
	August 28, 2010		August 29, 2009		August 30, 2008	
			(Dollars in t	housands)		
Systems	\$63,557	69.9%	\$32,879	65.1%	\$51,365	65.6%
Spare parts and service	27,428	30.1%	17,605	34.9%	26,891	<u>34.4</u> %
	<u>\$90,985</u>	100.0%	\$50,484	100.0%	<u>\$78,256</u>	100.0%

### **Systems**

FSI surface conditioning ("SC") systems perform etching and cleaning operations for:

- front-end-of-line ("FEOL") fabrication steps, where integrated circuits or transistors are formed in and on the substrate during the manufacturing process;
- back-end-of-line ("BEOL") fabrication steps, where metal wiring levels are formed on the surface of the wafer and are connected to the transistors; and
- wafer-level packaging surface preparation, including cleaning, etching and stripping functions necessary to fabricate solder bumps or other terminal structures needed to connect the chip to the circuit board.

Today's most advanced integrated circuit ("IC") manufacturing involves more than 100 surface preparation steps. Many factors are considered when designing and optimizing a surface preparation process to meet a particular application need. These factors can include:

- · cleaning and etching goals, which are related to the removal of wafer contaminants and films;
- · selectivity goals, which are related to leaving desired films and structures intact; and
- manufacturing goals, which are related to cost, productivity, safety and environmental concerns.

The priority of each factor in determining the final surface preparation process can vary widely across the approximately 100 different steps and depends on the contaminants that need to be removed, the materials that need to be preserved on the wafer surface, the dimensions of patterned features and overall process integration.

These varied requirements and priorities indicate that no single surface preparation technology can provide the optimal process for every surface preparation requirement. FSI offers a range of technologies that allow us, with our customers, to select and optimize the best solution for each step. These technologies include batch and single wafer spray, batch immersion and single wafer cryogenic aerosol.

Batch Spray Processing Systems. Our batch spray processing systems, which include the ZETA® and MERCURY® Spray Cleaning Systems, are sophisticated surface conditioning systems that remove unwanted films and contaminants from the surface of semiconductor wafers at various stages in the microelectronic device fabrication process. Multiple cassettes that contain up to 27 wafers each are placed onto a turntable inside the system's process chamber. As the turntable rotates, dispense ports apply a chemical spray to the wafers' surfaces to dissolve and remove the undesirable films and contaminants. After chemical application, ultra pure water is sprayed on the wafer surfaces to rinse away the chemicals. Multiple chemical and rinse steps may be employed depending on the customer's specific application. The process sequence is completed with a drying step where a flow of nitrogen into the chamber dries the wafers and the chamber. Our control system and chemical mixing manifold allow the user to define, control and monitor a variety of chemical mixtures, temperatures and sequences. This enables the user to rapidly develop new processes and utilize the systems for multiple applications.

Our batch spray systems achieve state-of-the-art performance and are well suited for applications that require removal of high levels of contamination, such as implanted photoresist and unreacted salicide metal. Through efficient mixing and use of chemicals and water packaged in a small product footprint, customers may realize lower operational costs using our batch spray systems than with competing systems. ZETA systems are differentiated from our competition in that they dispense fresh chemicals during wafer processing as compared to wet bench systems that may use recirculated chemicals. Fresh chemical dispense leads to the lowest possible surface contamination levels, which is critical in the fabrication of advanced devices.

The ZETA System is a fully-automated batch spray processor currently available in configurations for both 200 and 300mm wafers. The ZETA system's advanced process controls, process capability and automation are ideal for leading technology nodes, particularly from 90 nanometers ("nm") to 32nm and below. Our ZETA products provide a reliable, automated environment to move wafers to and from the process chamber. This tool's multi-chemical flow system allows for a wide range of chemical blend ratios. The system is also available in a lower cost semi-automated configuration capable of processing 150 or 200mm wafers.

Offered on ZETA and ORION® systems, our ViPR™ technology provides the industry with an all-wet non-ashing implanted resist strip process. Ashing is a method of stripping photoresist using an excited gas such as oxygen plasma, ozone or hydrogen-containing plasma. Ashing can cause surface damage and undesired material loss. ViPR provides a non-ashing alternative stripping methodology by raising the process chemistry temperature and reactivity higher than the traditional processes. The ViPR process is accomplished through FSI's patented steam injection chemistry.

In 2008, ViPR technology was expanded to include stripping of unreacted metals for metal silicide process steps, most notably the nickel platinum silicide process which traditionally used hazardous aqua regia chemistry. Aqua regia (a mixture of nitric acid and hydrochloric acid) is also known to attack nickel platinum silicide degrading 45 and 32nm device performance. ViPR has demonstrated its ability to efficiently strip the unreacted metals without attacking the silicide layer.

The MERCURY® System is a semi-automated batch spray processor designed for wafer sizes up to 200mm in diameter and process technologies through the 90nm node. The system has been widely adopted by the IC manufacturing industry, with nearly 1,000 systems shipped to customers since its introduction in 1989. MERCURY systems provide the benefits of high performance cleaning, etching and stripping with the added advantage of low capital cost and low cost of ownership and a small footprint.

<u>Single Wafer Cleaning Systems</u>. Our newest platform, the ORION Single Wafer Cleaning System, is for cleaning 300mm semiconductor wafers in a closed chamber, single wafer environment. The ORION platform uses FSI's core technologies, including ViPR™ technology, in-line chemical blending, energetic aerosol chemical and water delivery, recipe driven process flexibility and closed chamber environmental control. Its

small footprint modular design has the flexibility to enable clustering of different chamber types and the extendibility to add modules to increase maximum throughput. In addition to offering a highly productive and space efficient cleaning solution, the system's unique closed chamber permits control of the environment in which the wafer is processed. Benefits include elimination of water marks, reduction of oxidation and related material loss, prevention of galvanic corrosion of metal film stacks, and the use of our proprietary ViPR technology to strip implanted photoresist and salicide metal residues.

Since its introduction in 2008, ORION systems have proven their ability to enable BEOL copper / low-k interconnect cleans and have been accepted for 45nm and 32nm manufacturing. ORION systems are also currently being used in 22nm development activities.

<u>CryoKinetic Processing Systems</u>. Our ANTARES® CryoKinetic Cleaning System is a fully automated, single wafer cleaning platform designed for 200 and 300mm wafers. CryoKinetic cleaning is a physical energy transfer process used to remove non- chemically bonded particles from the surface of a microelectronic device. These systems offer a field-proven history of removing surface particle defects and improving customer yields. The ANTARES system uses an all-dry non-chemically reactive method for removing defects from all surface types from the beginning to the end of the device manufacturing process. Of particular benefit to our customers is its inherent compatibility with new device materials and increasingly smaller device features.

CryoKinetic clean technology allows our customers to insert particle removal steps in the manufacturing line where previous or traditional wet cleaning and scrubber methods have been phased out due to their incompatibility with new materials and their propensity to cause watermark residue and surface charge defects. Implementing the CryoKinetic clean technology allows our customers to recover yield that would normally be lost where traditional approaches cannot be used, such as after in-line electrical testing of wafers. In-line testing creates debris on the wafer surface that cannot be removed with traditional cleaning methods due to the sensitivity of the exposed materials (copper and low-k dielectrics). The ANTARES system can eliminate defects created by in-line electrical probing so IC makers can collect electrical test data without scrapping wafers.

We believe the technical capabilities of the ANTARES system extend beyond current technology nodes and may result in increased customer acceptance due to the limitations of wet scrubbing methods.\*

Immersion Processing Systems. Immersion cleaning systems are used to clean silicon wafers by immersing wafers in multiple tanks filled with process chemicals. These systems enable the implementation of high performance isopropyl alcohol ("IPA") assisted drying to meet the critical cleaning requirements for 90, 65, and 45nm technology nodes. Our MAGELLAN® Immersion Cleaning System is a fully automated immersion cleaning product designed for either 200 or 300mm wafers at advanced technology nodes and is capable of multiple cleans, including critical clean, resist strip and etch. We believe this system compares favorably to competing systems through its process performance, flexibility, extendibility, and rapid cycle time in a footprint that is smaller than the leading competition when configured for specific applications. The MAGELLAN Immersion Cleaning System incorporates a portfolio of exclusive intellectual property, including our Surface Tension Gradient (STG<sup>®</sup>) rinse/dry technology, SymFlow<sup>®</sup> etch technology, ozone oxide re-growth technology, and narrow-gate-compatible MegaLens<sup>™</sup> Acoustic Diffuser megasonic cleaning technology. The MAGELLAN System is qualified for several processes including FEOL critical clean, FEOL photoresist strip and post-ash clean, as well as oxide etch and nitride etch.

Resist Processing Systems. Our POLARIS® Microlithography System is used to deposit polyimide resist and photoresist, light-sensitive, etch-resistant materials used to transfer an image to the surface of a silicon wafer, or similar material wafer, and then bake, chill and develop the deposited material after exposure. We are focused on providing cost effective solutions to our existing base of POLARIS system customers and for specialized markets, including wafer level packaging, MEMS, and thin film media storage devices. Through our POLARIS Refresh Program™, in which customers can purchase pre-owned, certified POLARIS clusters (an integrated environmentally isolated manufacturing system consisting of process, transport, and cassette modules mechanically linked together) made of both new and/or re-manufactured modules. This allows customers to add capacity for a lower capital investment. The ratio of new to pre-owned modules is based on customer expectations and the availability of used modules. These systems are able to accommodate a variety

of processes and can be purchased in a new configuration or a system can be reconfigured and upgraded to match previously installed configurations.

#### **Spare Parts and Service**

We offer system and subsystem upgrade packages, spare part kits, individual spare part components, robot refurbishment and replacement, and support services that provide product and process enhancements to extend the life of previously purchased and installed systems. Our customer service and process engineers assist and train customers worldwide to perform preventive maintenance on, and to service, our equipment. In addition, our process engineering groups develop process applications to expand the capabilities of our equipment. These upgrade and spare part packages and support service programs enable our worldwide customers to realize a higher return on their capital investment. We sell a variety of process, service and maintenance programs. A number of customers have purchased maintenance contracts in which our service employees work at the customer's facility to provide process service and maintenance support for our equipment.

### **Backlog and Seasonality**

Our backlog consists of customer purchase orders with delivery dates within the next 12 months. Our backlog was \$16.0 million at fiscal 2010 year-end and \$7.9 million at fiscal 2009 year-end. Approximately 46% of our backlog at fiscal 2010 year-end was comprised of orders from two customers. Approximately 71% of our backlog at fiscal 2009 year-end was comprised of orders from two other customers. All orders are subject to cancellation by the customer and in some cases a penalty provision could apply to a cancellation.

In fiscal 2010 and 2009, no significant purchase orders were canceled. Because of the timing and relative size of certain orders we receive and possible changes in delivery schedules and order cancellations, our backlog can vary from time to time so that backlog as of any particular date is not necessarily indicative of actual sales for any subsequent period. Our business is cyclical but is not seasonal to any significant extent.

### Research and Development

We believe that our future success depends in large part on our ability to enhance and advance, in collaboration with our customers and other equipment and materials manufacturers, our existing SC product lines to meet the changing needs of microelectronics manufacturers. We believe that industry trends, such as the use of smaller circuit geometries, the increased use of larger substrates and manufacturers' increased desire for integrated processing equipment, will make highly automated and integrated systems, including single substrate processing systems, more important to customers. For assistance in our development efforts, we maintain relationships with our customers and industry consortium, who help identify and analyze industry trends and assess how our development activities meet the industry's advanced technology needs.

Our current research and development programs are focused on creating new processes and technologies for cleaning substrates without damaging the increasingly smaller patterned features being used for the most advanced IC devices. We are also conducting programs to increase process control and flexibility through monitoring and software management systems and process automation, robotics automation in the cleanroom, and integration of our product offerings with other suppliers' products. Each of these programs involves collaboration with customers and other equipment manufacturers to ensure proper machine configuration and process development to meet industry requirements.

We maintain an 8,000-square-foot, state-of-the-art demonstration and process development laboratory for our SC business at our Chaska, Minnesota facility. In addition, we lease 6,000 square feet of laboratory and office space in Allen, Texas for demonstration of our POLARIS resist processing products.

Expenditures for research and development, which are expensed as incurred, during fiscal 2010 were approximately \$12.7 million, representing 14.0% of total sales. Expenditures for research and development during fiscal 2009 were approximately \$14.7 million, representing 29.1% of total sales, and expenditures for research and development during fiscal 2008 were approximately \$19.0 million, representing 24.2% of total sales.

We expect to continue to make substantial investments in research and development.\* We also recognize the importance of managing product transitions successfully, as the introduction of new products could adversely affect sales of existing products.

### Marketing, Sales and Support

We market our products worldwide to manufacturers of microelectronic devices. Our marketing and sales efforts are focused on building long-term collaborative relationships with our customers. These efforts are supported by marketing, sales, and service personnel, along with applications engineers. Our worldwide teams work collaboratively with individual IC manufacturers, in FSI process laboratories and at customer sites, to integrate FSI developed products and process innovations into customer process flows and optimize them according to customer priorities.

During fiscal 2010, we directly sold and serviced our products in North America, Europe and the Asia Pacific region, and through Apprecia in Japan.

By providing a full portfolio of direct support services, we are able to develop stronger customer relationships and our customers continue to show greater interest in expanding beyond their current use of our traditional spray cleaning technologies to include new FEOL and BEOL applications for batch and single wafer spray, as well as employing our advanced immersion and CryoKinetic technologies. Our increased responsiveness on the local level has resulted in closer working relationships with IC makers throughout the world for 65nm production and 45nm, 32nm and 22nm development projects.

### Manufacturing, Raw Materials and Suppliers

We maintain manufacturing facilities in Chaska, Minnesota and Allen, Texas. We typically assemble our products and systems from components and prefabricated parts manufactured and supplied by others, including process controllers, robots, integrated circuits, power supplies, stainless steel pressure vessels, chamber bowls, valves and relays. Certain items manufactured by third parties are custom-made to our specifications. Typically, final assembly and systems tests are performed by our manufacturing personnel. Quality control is maintained through quality assurance programs with suppliers, incoming inspection of components, in-process inspection during equipment assembly, and final inspection and operation of manufactured equipment prior to shipment. We have a company-wide quality program in place, utilizing many of the key processes developed when we received ISO 9001 certification in 1994, ISO 9000:2000 certification in 2003 and ISO 14001:2004 certification in 2003 (which certifications expired in November 2008 with respect to ISO 9001 and ISO 9000:2000, and April 2009 with respect to ISO 14001:2004, when we decided to stop paying the required maintenance fee).

Certain components and subassemblies included in our products are obtained from a single supplier or a limited group of suppliers to ensure overall quality and delivery timeliness. We purchased approximately 23% of our fiscal 2010, approximately 25% of our fiscal 2009 and approximately 23% of our fiscal 2008 inventory purchases from two suppliers. Although we seek to reduce dependence on sole and limited-source suppliers, disruption or termination of certain of our inventory sources could have a temporary adverse effect on our operations. We believe that alternative sources could be obtained and qualified to supply these products, if necessary, but that production delays would likely occur in some cases.\* Further, a prolonged inability to obtain certain components could have an adverse effect on our operating results, delay scheduled deliveries and damage our customer relationships.\*

### Competition

The semiconductor equipment industry is very competitive and marked by continuous technological challenges. Significant competitive factors in the equipment market include system price, which encompasses total cost of ownership, quality, process performance, reliability, flexibility, extendibility, process or tool of record, and customer support.

Many of our established competitors have greater financial, engineering, research, development, manufacturing, marketing, service and support resources. To remain competitive, we must invest in research and development, marketing, customer service and support programs, and also manage our operating expenses. We cannot ensure that we will have sufficient resources to continue to make these investments or that our products will continue to be viewed as competitive as a result of technological advances by existing or new competitors or due to changes in semiconductor technology.

Our products compete with, among others, the products of DaiNippon Screen Manufacturing Co. Ltd., Lam Research, SEMES Co. LTD, Tokyo Electron Ltd. and several smaller companies. In addition, we compete with various small equipment refurbishment, equipment maintenance and spare parts providers.

#### Customers

We sell products from one or more of our product lines to most major microelectronics manufacturers. We have an extensive history of sales to several of the largest IC manufacturers and over 100 active customers worldwide. The following customers each accounted for 10% or more of our total sales in one or more of fiscal 2010, 2009 and 2008:

Customer	Fiscal 2010	Fiscal 2009	Fiscal 2008
Samsung Electronics	32%	34%	19%
Hynix Semiconductor, Inc.	11%	<b>♦</b>	•
ST Microelectronics	<b>♦</b>	•	12%

• Customer accounted for less than 10% of our total sales during the fiscal year.

The loss of any of these customers could have a material adverse effect on our operations. We have experienced, and expect to continue to experience, fluctuations in our customer mix.\* The timing of an order for our equipment is primarily dependent upon the customer's expansion program, replacement needs, or requirements to improve productivity and yields. Consequently, a customer who places significant orders in one year will not necessarily place significant orders in subsequent years.

Under the distribution agreement entered into on May 15, 2007 with Apprecia, Apprecia has exclusive distribution rights for five years with respect to our SC products in Japan. Prior to its expiration, the distribution agreement with Apprecia may be terminated only upon the occurrence of certain events or conditions or as otherwise mutually agreed. Starting in fiscal 2009, Apprecia was subject to a minimum purchase obligation. Apprecia did not achieve the minimum purchase obligation in fiscal 2010 or fiscal 2009, and therefore, we have the right to terminate the agreement in accordance with its terms and conditions. We are not currently electing to terminate the agreement; however, we may elect to do so in the future if subsequent purchase obligations are not met.

### Patents, Trademarks and Intellectual Property

Our success depends upon a variety of factors, including proprietary technology. It is important to protect our technology by obtaining and enforcing patents. Consequently, we have an active program to file patent applications in the United States and other countries on inventions we consider significant. We also possess other proprietary intellectual property, including trademarks, know-how, trade secrets and copyrights. We also protect our proprietary information through confidentiality agreements with our employees and various third parties.

We have a number of patents in the United States and other countries, with additional applications pending. These patents may be challenged, invalidated or circumvented, or may not provide any competitive advantages to us. Pending applications may not result in patents and the claims allowed in future patents may not be sufficiently broad to protect our technology. The laws of some foreign countries may not permit the protection of our proprietary rights to the same extent as under the laws of the United States. We believe that the protections afforded by our patents, patent applications, and other intellectual property rights have value. Because of rapidly changing technology, our future success depends on the know-how of our employees.

In the normal course of business, we occasionally receive and make inquiries about possible patent infringement. In dealing with such inquiries, it may be necessary or useful for us to obtain or grant licenses or other rights. However, we cannot ensure that such license rights will be available to us on commercially reasonable terms, or even at all. The inability to obtain certain license or other rights, or to obtain such licenses or rights on favorable terms, or the need to engage in litigation could have a material adverse effect on us.

We offer our POLARIS system pursuant to a non-exclusive license from Texas Instruments Incorporated ("TI"). We have converted the license to a fully paid-up, worldwide license to sell and manufacture the POLARIS system. We also have the non-exclusive right to manufacture and sell related TI modules. The license agreement with TI continues until terminated by either party upon a breach by the other, and the failure to cure, in accordance with the terms of the agreement.

We offer our ANTARES CX Cleaning System under license agreements from IBM Corporation. The licenses require certain minimum and system-based royalties. Royalties are based on the "royalty portion revenues" of licensed equipment that excludes amounts for freight, taxes, customers' duties, insurance, discounts, and certain equipment not manufactured by us.

As of August 28, 2010, we had 65 U.S. patents. Expiration dates for these patents range from September 2012 to February 2027. In addition, we have 17 pending U.S. patent applications in various stages of the patent examination process.

### **Employees**

As of August 29, 2010, we had 293 full and part-time employees. Competition for highly skilled employees is intense. We believe that our future success depends upon our continued ability to retain and attract qualified employees. We are not subject to any collective bargaining agreements in the United States and have never been subject to a work stoppage. We are subject to collective bargaining agreements in Italy and France covering approximately 12 employees. We have never been subject to a work stoppage in Italy or France.

### **Environmental Matters**

We implemented an enterprise-wide program to actively engage our employees to develop ways to, and emphasize the importance of, protecting the environment in everyday life at FSI. Our programs include recycling, water use reductions, chemical handling processes and equipment design for the environment.

We are subject to a variety of governmental regulations related to the discharge or disposal of toxic, volatile or otherwise hazardous chemicals used in the manufacturing and product development process. We believe that we are in compliance with these regulations and that we have obtained all necessary environmental permits to conduct our business. These permits generally relate to the disposal of hazardous wastes. If we fail to comply with present or future regulations, fines could be imposed, production and product development could be suspended, or operations could cease. Such regulations could require us to acquire significant equipment or take other actions necessary to comply with environmental regulations at a potentially significant cost. If we fail to control the use of, or adequately restrict the discharge and disposal of, hazardous substances, we could incur future liabilities.

We believe that compliance with federal, state and local provisions regulating the discharge of materials into the environment, or otherwise relating to the protection of the environment, will not have a material effect upon our capital expenditures, earnings or competitive position.\*

#### **International Sales**

International sales accounted for approximately 64% of total sales in fiscal 2010, 71% of total sales in fiscal 2009, and 76% of total sales in fiscal 2008. Additional information on our international sales for each of the last three fiscal years is disclosed in Note 12 of the Notes to Consolidated Financial Statements included in Item 8 of this report.

#### **Available Information**

Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act of 1934 are available free of charge on our website at www.fsi-intl.com as soon as reasonably practicable after such reports have been filed with or furnished to the Securities and Exchange Commission. The public may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549, on official business days during the hours of 10:00 am to 3:00 pm. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. The SEC maintains an Internet site, http://www.sec.gov, that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC.

### Item 1.A. Risk Factors

Our business faces significant risks. The risks described below are not the only risks we face. Additional risks and uncertainties not presently known to us or that we currently believe are immaterial also may impair our business operations. If any of the events or circumstances described in the following risks occurs, our business, operating results or financial condition could be materially adversely affected. The following risk factors should be read in conjunction with the other information and risks set forth in this report.

### Volatility in the global economy could adversely affect our business and operating results.

Financial markets in the United States, Europe and Asia have experienced extreme disruption in the past, including, among other things, volatility in securities prices, severely diminished liquidity and credit availability, rating downgrades of certain investments and declining valuation of others, declines in consumer confidence, declines in economic growth, increases in unemployment rates, and uncertainty about economic stability. These conditions have had a significant adverse impact on our industry and financial condition and results of operations. Further changes in the global economy could lead to challenges in our business and negatively impact our financial condition and results of operations. A tightening of credit in financial markets adversely affects the ability of our customers and suppliers to obtain financing for significant purchases and operations and could result in a decrease in orders and spending for our products and services. We are unable to predict the likely duration and severity of any disruption in financial markets and adverse economic conditions and the effects they may have on our business and financial condition. Uncertain economic conditions could materially and adversely affect our business, financial condition and results of operations.

Because our business depends on the amount that manufacturers of microelectronics spend on capital equipment, downturns in the microelectronics industry may adversely affect our business and operating results.

The microelectronics industry experiences periodic downturns, which may have a negative effect on our business and our sales and other operating results. Our business depends on the amounts that manufacturers of microelectronics spend on capital equipment. The amounts they spend on capital equipment depend on the existing and expected demand for semiconductor devices and products that use semiconductor devices. When a downturn occurs, some semiconductor manufacturers experience lower demand and increased pricing pressure for their products. As a result, they are likely to purchase less semiconductor processing equipment and have sometimes delayed making decisions to purchase capital equipment. In some cases, semiconductor manufacturers have canceled or delayed orders for our products. Historically, the semiconductor equipment industry has experienced more pronounced decreases in net sales than the semiconductor industry as a whole.

We have in the past experienced downturns in orders for new equipment as well as delays in or cancellations of existing orders. We cannot predict the extent and length of any future softening in the industry.

### We have, and expect to continue to have, significant working capital needs.

We have and expect to continue to have substantial capital expenditure and working capital needs. We do not have any revolving line of credit or other form of debt financing. In the future, if more cash is needed to fund operations than expected, we encounter unanticipated problems or expenses in our business, or we decide to make an investment in, or acquire, businesses, products or technologies, we may need to take additional cash-generating actions. Such actions may include the establishment of a financing facility or the sale of equity or debt securities. Depending on market conditions, it could be difficult for us to raise the additional cash needed without incurring significant dilution to our existing shareholders or agreeing to significant restrictions on our ability to operate as currently planned.

# Our actual results may vary from the guidance we provide investors, which could cause our stock price to decline and subject us to lawsuits from investors.

We provide earnings guidance from time to time. For a variety of reasons, our results of operations are difficult to predict and may vary significantly from quarter to quarter. Our ability to achieve forecasted results depends on a number of factors, including our assumptions regarding future performance, many of which are entirely outside of our control. Due to the uncertainties relating to assumptions that management makes in calculating our expected financial results, actual results may vary from the guidance we provide investors and may vary materially. Investors are cautioned not to place undue reliance on our earnings guidance. In addition, because we provide earnings guidance from time to time, our common stock may be subject to increased volatility and we may be subject to lawsuits by investors. Our stock price may decline following an announcement of disappointing earnings or earnings guidance or if we revise our earnings guidance downward as the estimates and assumptions we make in calculating guidance become more certain. Also, some companies that have made downward revisions to their earnings guidance or did not meet the guidance provided have been subject to lawsuits by investors. Such lawsuits may have merit and result in adverse settlements or judgments. Even if such lawsuits are dismissed or have no merit, they may be costly and may divert management attention and other resources away from our business, which could harm our business and the price of our common stock.

# We have incurred significant net losses in the past, our future revenues are inherently unpredictable, and we may be unable to maintain profitability.

We have incurred significant net losses in the past. Our operating results for future periods are subject to numerous uncertainties, and we cannot assure that we will be able to maintain profitability. It is possible that in future quarters our operating results will decrease from the previous quarter or fall below the expectations of securities analysts and investors. In this event, the trading price of our common stock could significantly decline. Further, exacerbated or continuing declines in net income or increases in net losses could affect our operating results, liquidity or financial condition.

# The current economic environment and the fact that we derive a significant percentage of our quarterly revenues from bookings received during the quarter and from shipments made in the final weeks of the quarter make our quarterly revenues difficult to predict.

Our quarterly revenues and operating results are affected, both positively and negatively, by fluctuations in general economic conditions and in the specific economic conditions affecting the semiconductor industry. Although we believe overall conditions in the worldwide economy and financial markets in general, and in the semiconductor industry in particular, have improved recently, our visibility continues to be limited and forecasting remains extremely difficult. We derive a significant percentage of our quarterly revenues from bookings received during the quarter and from shipments made in the final weeks of the quarter, making quarterly revenues difficult to predict. We generate a significant percentage of our quarterly revenues from orders received during the quarter and "turned" for shipment within the quarter. Any shortfall in expected "turns" orders will adversely affect quarterly revenues. There are many factors that can cause a shortfall in turns orders, including declines in general economic conditions or the businesses of our customers. In addition, we sometimes book a disproportionately large percentage of turns orders during the final weeks of the quarter.

Any failure to receive, or delay in receiving, expected turns orders would adversely (and perhaps materially) affect quarterly revenues. We sometimes ship a disproportionately large percentage of our quarterly revenues during the final weeks of the quarter, and any delays in making those shipments are more likely to cause them to slip into the following quarter. Any failure to effect scheduled shipments by the end of a quarter would adversely affect quarterly revenues.

## We derive our revenues primarily from a relatively small number of high-priced systems, sales of which significantly affect our quarterly operating results.

System sales constitute a significant portion of our total revenue. Our systems are priced from approximately \$500,000 to up to \$5 million per unit, and our revenues in any given quarter are dependent upon a rather limited number of such systems. As a result, the inability to recognize revenue on even a few systems can cause a significant adverse impact on our revenues for that quarter.

### We have a limited number of key customers, which may subject us to unpredictable revenue swings.

Sales to a limited number of large customers constitute a significant portion of our overall revenue, new orders and profitability. As a result, the actions of even one customer may subject us to revenue swings that are difficult to predict. Similarly, significant portions of our credit risk may, at any given time, be concentrated among a limited number of customers, so that the failure of even one of these key customers to pay its obligations to us could significantly impact our cash flow and operating results.

### Failure of our products to gain market acceptance would adversely affect our business, operating results and financial condition.

We believe that our growth prospects depend upon our ability to gain customer acceptance of our products and technology, particularly newly developed products, such as our ORION® Single Wafer Cleaning System. Market acceptance of products depends upon numerous factors, including:

- compatibility with existing manufacturing processes and products;
- ability to displace incumbent suppliers or processes or tools of record;
- perceived advantages over competing products; and
- the level of customer service available to support such products.

Moreover, manufacturers often rely on a limited number of equipment vendors to meet their manufacturing equipment needs. As a result, market acceptance of our products may be affected adversely to the extent potential customers utilize a competitor's manufacturing equipment. There can be no assurance that sales of new products will remain constant or grow or that we will be successful in obtaining broad market acceptance of our systems and technology.

We expect to spend a significant amount of time and resources to develop new systems and enhance existing systems. In light of the long product development cycles inherent in our industry, we will make these expenditures well in advance of the prospect of deriving revenue from the sale of any new systems. Our ability to commercially introduce and successfully market any new systems is subject to a wide variety of challenges during this development cycle, including start-up bugs, design defects and other matters that could delay introduction of these systems to the marketplace. In addition, since our customers are not obligated by long-term contracts to purchase our systems, our anticipated product orders may not materialize or orders that do materialize may be canceled. As a result, if we do not achieve market acceptance of new products, we may not be able to realize sufficient sales of our systems in order to recoup research and development expenditures. The failure of any of our new products, for example the ORION®, to achieve market acceptance would harm our business, operating results and financial condition.

### If we do not continue to develop new products and processes, we will not be able to compete effectively.

Our business and results of operations could decline if we do not develop and successfully introduce new or improved products and processes that the market accepts. The technology used in microelectronics manufacturing equipment and processes changes rapidly. For example, the industry has started to shift towards single wafer processes from batch processes. If this trend occurs more rapidly than anticipated, it could negatively impact our operating results. Industry standards change constantly and equipment manufacturers frequently introduce new products and processes. We believe that microelectronics manufacturers increasingly rely on equipment manufacturers like us to:

- · design and develop more efficient manufacturing equipment;
- · design and implement improved processes for microelectronics manufacturers to use; and
- make their equipment compatible with equipment made by other equipment manufacturers.

To compete, we must continue to develop, manufacture, and market new or improved products and processes that meet changing industry standards. To do this successfully, we must:

- select appropriate products;
- · design and develop our products efficiently and quickly;
- implement our manufacturing and assembly processes efficiently and on time;
- make products that perform well for our customers;
- · market and sell our products effectively; and
- introduce our new products in a way that does not unexpectedly reduce sales of our existing products.

Because we do not have long-term sales commitments with our customers, our operating results will be adversely affected if customers decide to reduce, delay or cancel orders or choose to buy from our competitors.

We depend and expect to continue to depend on a limited number of customers for a large portion of our business, and if our significant customers reduce, delay, or cancel orders, then our operating results could suffer. Our largest customers have changed from year to year, however, sales to our top five customers accounted for approximately 63% of total revenues in fiscal 2010, 55% of total revenues in fiscal 2009 and 51% of total revenues in fiscal 2008. Samsung Electronics accounted for approximately 32% of our total revenues in fiscal 2010, approximately 34% of our total revenues in fiscal 2009 and 19% of our total revenues in fiscal 2010. ST Microelectronics accounted for approximately 11% of our total revenues in fiscal 2010. ST Microelectronics accounted for approximately 12% of our total revenues in fiscal 2008. We currently have no long-term sales commitments with any of our customers. Instead, we generally make sales under purchase orders. All orders are subject to cancellation or delay by the customer.

## Our licensing practices related to international spare parts sales may subject us to fines and could reduce our ability to be competitive in certain countries.

In addition to offering our customers microelectronics manufacturing equipment, we provide replacement spare parts, spare part kits and assemblies. In late calendar 2006, we determined that certain of our replacement valves, pumps and heaters could fall within the scope of United States export licensing regulations to products that could be used in connection with chemical weapons processes. We determined that these regulations require us to obtain licenses to ship some of our replacement spare parts, spare part kits and assemblies to customers in certain controlled countries as defined in the export licensing regulations. During the second quarter of fiscal 2007, we were granted licenses to ship replacement spare parts, spare parts kits and assemblies to all customers in the controlled countries where we currently conduct business.

The applicable export licensing regulations frequently change. Moreover, the types and categories of products that are subject to export licensing are often described in the regulations in general terms and could

be subject to differing interpretations. If we do not maintain the appropriate export licenses, our business and results of operations could be adversely affected and we could be subjected to significant fines.

In the second quarter of fiscal 2007, we made a voluntary disclosure to the United States Department of Commerce to clarify our licensing practices and to review our practices with respect to prior sales of certain replacement valves, pumps and heaters to customers in several controlled countries as defined in the licensing regulations.

In October 2009, we entered into a settlement agreement with the Office of Export Enforcement, for \$450,000. We paid \$5,000 per month for ten months beginning in November 2009. The remaining \$400,000 owed under the settlement was suspended for 12 months. The 12-month suspension period expired October 29, 2010, and we expect to be released from further payments, including the suspended \$400,000.

### Product or process development problems could harm our results of operations.

Our products are complex, and from time to time have defects or bugs that are difficult and costly to fix. This can harm our results of operations in the following ways:

- we may incur substantial costs to ensure the functionality and reliability of products early in their life cycle;
- repeated defects or bugs can reduce orders, increase manufacturing costs, adversely impact working capital and increase service and warranty expenses;
- · we may require significant lead times between product introduction and commercialization;
- · harm our credibility with existing customers; and
- lead to commercial and/or product liability as a result of lawsuits.

As a result, we may have to write off inventory and other assets related to products and could lose customers and revenue. There is no assurance that we will be successful in preventing product and process development problems that could potentially harm our results of operations.

### If the worsening of credit market conditions continues or increases, it could have a material adverse impact on our investment portfolio.

The short-term funding credit issues that began during the second half of calendar 2007 continue to impact liquidity in asset-backed commercial paper and to cause failed auctions in the auction rate securities market. If the global credit market continues to deteriorate, our investment portfolio may be impacted and we could determine that some of our investments are impaired. This could materially adversely impact our results of operations and financial condition.

Our investment portfolio includes auction rate securities ("ARS"). The ARS we currently hold have contractual maturities between 25 to 33 years. ARS are usually found in the form of municipal bonds, preferred stock, a pool of student loans or collateralized debt obligations. The interest rates of our ARS are reset every 28 days through an auction process and at the end of each reset period, investors can sell or continue to hold the securities at par.

The \$3.8 million par value ARS we hold are backed by student loans and are collateralized, insured and guaranteed by the United States Federal Department of Education. In addition, all ARS held by us are rated by the major independent rating agencies and carry investment grade ratings and have not experienced any payment defaults.

Beginning in the second quarter of fiscal 2008, all of our ARS experienced failed auctions due to sell orders exceeding buy orders. Under the contractual terms, the issuer is obligated to pay penalty interest rates should an auction fail. We cannot liquidate our ARS until a successful auction occurs, the issuer redeems the ARS, a buyer is found outside of the auction process or the underlying securities have matured.

There is no assurance that future auctions of our ARS will be successful. As a result, our ability to voluntarily liquidate and recover the carrying value of some or all of the ARS we hold may be limited for an indefinite period of time. If an issuer of our ARS is unable to successfully close future auctions or does not redeem the ARS, or the United States government fails to support its guaranty of the obligations, we may be required to adjust the carrying value of the ARS and record additional impairment charges in future periods, which could materially affect our results of operations and financial condition.

# Changes in demand caused by fluctuations in foreign currency exchange rates may reduce our international sales.

Almost all of our direct international sales are denominated in U.S. dollars. Nonetheless, changes in demand caused by fluctuations in interest and currency exchange rates may affect our international sales. We have direct sales, service and applications support and logistics responsibilities for our products in Europe and the Asia Pacific region, and accordingly, we incur labor, service and other expenses in foreign currencies. As of August 28, 2010, we had not entered into any hedging activities and our foreign currency transaction gains and losses for fiscal 2010 were insignificant. We intend to evaluate various hedging activities and other options to minimize fluctuations in foreign currency exchange rates. There is no assurance that we will be successful in minimizing foreign exchange rate risks and such failure may reduce our international sales or negatively impact our operating results.

Because of the need to meet and comply with numerous foreign regulations and policies, the potential for change in the political and economic environments in foreign jurisdictions and the difficulty of managing business overseas, we may not be able to sustain our historical level of international sales.

We operate in a global market. In fiscal 2010, approximately 64% of our sales revenue derived from sales outside of the United States. In fiscal 2009, approximately 71% of our sales revenue derived from sales outside the United States. In fiscal 2008, approximately 76% of our sales revenue derived from sales outside the United States. We expect that international sales will continue to represent a significant portion of total sales.\* Sales to customers outside the United States involve a number of risks, including the following:

- · imposition of government controls;
- compliance with U.S. export laws and foreign laws;
- political and economic instability;
- trade restrictions;
- · changes in taxes and tariffs;
- longer payment cycles;
- · difficulty of administering business overseas; and
- · general economic conditions.

In particular, the Japanese and Asia Pacific markets are extremely competitive. The semiconductor device manufacturers located in these markets are very aggressive in seeking price concessions from suppliers, including equipment manufacturers like us.

We seek to meet technical standards imposed by foreign regulatory bodies. However, we cannot guarantee that we will be able to comply with those standards in the future. Any failure by us to design products to comply with foreign standards could have a significant negative impact on us.

Because of the significant financial resources needed to offer a broad range of products, to maintain customer service and support and to invest in research and development, we may be unable to compete with larger, better established competitors.

The microelectronics equipment industry is highly competitive. We face substantial competition throughout the world. We believe that to remain competitive, we will need significant financial resources to offer a broad range of products, to maintain customer service and support, and to invest in research and development. We believe that the microelectronics industry is becoming increasingly dominated by large manufacturers who have the resources to support customers on a worldwide basis. In the past several years, we have seen a trend toward consolidation in the microelectronics equipment industry. We expect the trend toward consolidation to continue as companies seek to strengthen or maintain their market positions in a rapidly changing industry. This could lead to larger, stronger competitors. Some of our competitors have substantially greater financial, marketing, and customer-support capabilities than us. Large equipment manufacturers have or may enter the market areas in which we compete. In addition, smaller, emerging microelectronics equipment companies provide innovative technology. We expect that our competitors will continue to improve the design and performance of their existing products and processes. We also expect them to introduce new products and processes with better performance and pricing. We cannot guarantee that we will continue to compete effectively in the United States or elsewhere. We may be unable to continue to invest in marketing, research and development and engineering at the levels we believe necessary to maintain our competitive position. Our failure to make these investments could have a significant negative impact on our business, operating results and financial condition.

# Manufacturing interruptions or delays could affect our ability to meet customer demand, while the failure to estimate customer demand accurately could result in excess or obsolete inventory.

Our business depends on our ability to supply equipment, services and related products that meet the rapidly changing requirements of our customers, which depends in part on the timely delivery of parts, components and subassemblies (collectively, parts) from suppliers. Some key parts may be subject to long lead-times and/or obtainable only from a single supplier or limited group of suppliers. Significant interruptions of manufacturing operations or the delivery of services could result in delayed deliveries to our customers, manufacturing inefficiencies, increased costs or order cancellations as a result of:

- the failure or inability of suppliers to timely deliver quality parts;
- · volatility in the availability and cost of materials;
- · difficulties or delays in obtaining required export approvals;
- information technology or infrastructure failures;
- difficulties related to planning or effecting business process changes;
- · natural disasters (such as earthquakes, floods or storms); or
- other causes (such as regional economic downturns, pandemics, political instability, terrorism or acts of war).

Moreover, if actual demand for our products is different than expected, we may purchase more/fewer parts than necessary or incur costs for canceling, postponing or expediting delivery of parts. Any or all of these factors could materially and adversely affect our business, financial condition and results of operations.

### Our backlog may not result in future net sales.

We schedule the production of our systems based in part upon order backlog. Due to possible customer changes in delivery schedules and cancellations of orders, our backlog at any particular date is not necessarily indicative of actual sales for any succeeding period. In addition, while we evaluate each customer order on a case by case basis to determine qualification for inclusion in backlog, there can be no assurance that amounts

included in backlog ultimately will result in future sales. A reduction in backlog during any particular period, or the failure of our backlog to result in future sales, could harm our business and operating results.

# Because we depend upon our management and technical personnel for our success, the loss of key personnel could place us at a competitive disadvantage.

Our success depends to a significant extent upon our management and technical personnel. The loss of a number of these key persons could have a negative effect on our operations. Competition is high for such personnel in our industry in all of our locations. We periodically review our compensation and benefit packages to ensure that they are competitive in the marketplace and make adjustments or implement new programs for that purpose, as appropriate. We cannot guarantee that we will continue to attract and retain the personnel we require.

# Our employment costs in the short-term are to a large extent fixed, and therefore any unexpected revenue shortfall could adversely affect our operating results.

Our operating expense levels are based in significant part on our headcount, which generally is driven by longer-term revenue goals. For a variety of reasons, particularly the high cost and disruption of lay-offs and the costs of recruiting and training, our headcount in the short-term is, to a large extent, fixed. Accordingly, we may be unable to reduce employment costs in a timely manner to compensate for any unexpected shortfall in revenue or gross margin, which could have a material adverse effect on our operating results.

# Because the development and protection of our intellectual property is important to our success, the loss or diminution of our intellectual property rights could adversely affect our business.

We attempt to protect our intellectual property rights through patents, copyrights, trade secrets, and other measures. However, we believe that our financial performance will depend more upon the innovation, technological expertise, and marketing abilities of our employees than on such protection. In connection with our intellectual property rights, we face the following risks:

- our pending patent applications may not be issued or may be issued with more narrow claims;
- · patents issued to us may be challenged, invalidated, or circumvented;
- rights granted under issued patents may not provide competitive advantages to us;
- · foreign laws may not protect our intellectual property rights; and
- others may independently develop similar products, duplicate our products, or design around our patents.

As is typical in the semiconductor industry, we occasionally receive notices from others alleging infringement claims, and we also consider seeking claims against others. We have been involved in patent infringement litigation in the past and we could become involved in similar lawsuits or other patent infringement claims in the future. We cannot guarantee the outcome of such lawsuits or claims, which may have a significant negative effect on our business or operating results.

### We are exposed to various risks related to legal proceedings or claims.

We have in the past and may in the future be involved in legal proceedings or claims regarding patent infringement, intellectual property rights, contracts and other matters. These legal proceedings and claims, whether with or without merit, could be time-consuming and expensive to prosecute or defend, and could divert management's attention and resources. There can be no assurance regarding the outcome of future legal proceedings or claims. If we are not able to resolve a claim, negotiate a settlement of the matter, obtain necessary licenses on commercially reasonable terms and/or successfully prosecute or defend its position, our business, financial condition and results of operations could be materially and adversely affected.

There has and continues to be substantial litigation regarding patent and other intellectual property rights in the microelectronics industry. Commercialization of new products or further commercialization of our products could provoke claims of infringement by third parties. In the future, litigation may be necessary to enforce patents issued to us, to protect trade secrets or know-how owned by us or to defend us against claimed infringement of the rights of others and to determine the scope and validity of our proprietary rights. Any such litigation could result in substantial costs and diversion of our effort, which alone could have a material adverse impact on our financial condition and operating results. Further, adverse determinations in such litigation could result in our loss of proprietary rights, subject us to significant liabilities to third parties, require us to seek licenses from third parties or prevent us from manufacturing or selling one or more products, any of which could have a material adverse effect on our financial condition and results of operations.

We generate minor amounts of liquid and solid hazardous waste and use licensed haulers and disposal facilities to ship and dispose of such waste. In the past, we have received notice from state or federal enforcement agencies that we are a potentially responsible party ("PRP") in connection with the investigation of several hazardous waste disposal sites owned and operated by third parties. In each matter, we have elected to participate in settlement offers made to all *de minimis* parties with respect to such sites. The risk of being named a PRP is that if any of the other PRPs are unable to contribute their proportionate share of the liability, if any, associated with the site, those PRPs that are financially able could be held financially responsible for the shortfall.

Certain of our product lines are intended for use with hazardous chemicals. As a result, we are notified by our customers from time to time of incidents involving our equipment that have resulted in a spill or release of a hazardous chemical. We maintain product liability insurance in an effort to minimize our risk. However, in some cases it may be alleged that we or our equipment are at fault. There can be no assurance that any future litigation resulting from such claims would not have a material adverse effect on our business or financial results.

# Our sales cycle is long and unpredictable, which could require us to incur high sales and marketing expenses with no assurance that a sale will result.

Sales cycles for some of our products can run as long as 12 to 18 months. As a result, we may not recognize revenue from efforts to sell particular products for extended periods of time. We believe that the length of the sales cycle may increase as some current and potential customers centralize purchasing decisions into one decision-making entity. We expect this may intensify the evaluation process and require us to make additional sales and marketing expenditures with no assurance that a sale will result.

# We may raise additional capital in the future through the issuance of equity securities, which may result in dilution to existing shareholders.

In order to expand our business, we may consider offering and issuing additional equity or equity-based securities. Holders of our securities may experience a dilution in the net tangible book value per share held by them and a reduction in their percentage of ownership if this occurs.

# Future acquisitions may dilute our shareholders' ownership interests and have other adverse consequences.

Because of consolidations in the semiconductor equipment industry we serve and other competitive factors, our management may seek to acquire additional product lines, technologies, and businesses if suitable opportunities develop. Acquisitions may result in the issuance of our stock, which may dilute our shareholders' ownership interests and reduce earnings per share. Acquisitions also may increase debt levels and the related goodwill and other intangible assets, which could have a significant negative effect on our financial condition and operating results. In addition, acquisitions involve numerous risks, including:

• difficulties in absorbing the new business, product line, or technology;

- diversion of management's attention from other business concerns;
- · entering new markets in which we have little or no experience; and
- possible loss of key employees of the acquired business.

# Because of the volatility of our stock price, the ability to trade shares of our common stock may be adversely affected and our ability to raise capital through future equity financing may be reduced.

Our stock price has been volatile in the past and may continue to be so in the future. In fiscal 2010, our stock price ranged from \$0.83 to \$5.17 per share. In fiscal 2009, our stock price ranged from \$0.20 to \$1.21 per share and in fiscal 2008, our stock price ranged from \$1.08 to \$2.73 per share.

The trading price of our common shares is subject to wide fluctuations in response to various factors, some of which are beyond our control, including, but not limited to, factors discussed elsewhere in this report, and the following:

- failure to meet the published expectations of securities analysts for a given period;
- · changes in financial estimates by securities analysts;
- · press releases or announcements by, or changes in market values of, comparable companies;
- · additions or departures of key personnel; and
- · involvement in or adverse results from litigation.

The prices of technology stocks, including ours, have been particularly affected by extreme fluctuations in price and volume in the stock market generally. These broad stock market fluctuations may have a negative effect on our future stock price.

In the past, securities class action litigation has often been brought against a company following periods of volatility in the market price of its securities. In the future we could be the target of this type of litigation. Securities litigation may result in substantial costs and divert management's attention and resources, which could seriously harm our business.

# Our common stock is at risk for delisting from the NASDAQ Global Market. If it is delisted, our stock price and the liquidity of our common stock may be impacted.

While our stock price has exceeded \$1.00 per share during fiscal 2010, our stock price traded below \$1.00 during fiscal 2009. If, in the future, the bid price falls below \$1.00 for 30 consecutive business days, we could receive notice from the NASDAQ Global Market stating that the bid price of our common stock had closed below the minimum \$1.00 per share requirement for continued inclusion on the NASDAQ Global Market under Marketplace Rule 4310(c)(4). Under NASDAQ Marketplace Rule 4310(c)(8)(D), we would then have 180 calendar days to regain compliance. If at any time after receiving the notice, the bid price of our common stock closes at \$1.00 per share or more for a minimum of 10 consecutive business days, the NASDAQ Global Market would notify us that we have achieved compliance with the minimum bid price rule. However, if we did not regain compliance with the minimum bid price rule within the 180 calendar days, the NASDAQ Global Market would determine whether we met the initial listing criteria for the NASDAQ Global Market other than the bid price requirement. If we met such criteria, we would be afforded an additional 180 calendar days in order to regain compliance with the minimum bid price rule.

If we fail to meet NASDAQ's maintenance criteria, our common stock will be delisted from the NASDAQ Global Market.

If we fail to maintain the standards necessary to be quoted on the NASDAQ Global Market and our common stock is delisted, trading in our common stock would be conducted on the NASDAQ Capital Market or other available market, provided we meet the standards of such market. Our stock price, as well as the liquidity of our common stock, may be adversely impacted as a result.

### Because our quarterly operating results are volatile, our stock price could fluctuate.

In the past, our operating results have fluctuated from quarter to quarter and are likely to do so in the future. These fluctuations may have a significant impact on our stock price. The reasons for the fluctuations in our operating results, such as sales, gross profits, and net loss, include:

- The Timing of Significant Customer Orders and Customer Spending Patterns. During industry downturns, our customers may ask us to delay or even cancel the shipment of equipment orders. Delays and cancellations may adversely affect our operating results in any particular quarter if we are unable to recognize revenue for particular sales in the quarter in which we expected those sales.
- The Timing of Customer Acceptances. Based on our revenue recognition policy, certain shipments to customers are not recognized until customer acceptance. Delays of customer acceptances may adversely affect our operating results in any particular quarter if we are unable to recognize revenue for particular sales in the quarter in which we expected those sales.
- The Timing of New Product and Service Announcements By Us or Our Competitors. New product announcements by us or our competitors could cause our customers to delay a purchase or to decide to purchase products of one of our competitors which would adversely affect our revenue and, therefore, our results of operations. New product announcements by others may make it necessary for us to reduce prices on our products or offer more service options, which could adversely impact operating margins and net income.
- The Mix of Products Sold and the Market Acceptance of Our New Product Lines. The mix of products we sell varies from period to period, and because margins vary among or within different product lines, this can adversely affect our results of operations. If we fail to sell products that generate higher margins, our average gross margins may be lower than expected. If we fail to sell our new product lines, our revenue may be lower than expected.
- General Global Economic Conditions or Economic Conditions in a Particular Region. When economic conditions in a region or worldwide worsen, customers may delay or cancel their orders. There also may be an increase in the time it takes to collect payment from our customers or even outright payment defaults. This can negatively affect our cash flow and our results.

As a result of these factors, our future operating results are difficult to predict. Further, we base our current and future expense plans in significant part on our expectations of our longer-term future revenue. We expect our expense levels to be relatively fixed in the short term. An unanticipated decline in revenue for a particular quarter may disproportionately affect our net income in that quarter. If our revenue is below our projections, then our operating results will also be below expectations. Any one of the factors we list above, or a combination of them, could adversely affect our quarterly results of operations, and consequently may cause a decline in our stock price.

Our restated articles of incorporation, as amended, our restated by-laws and Minnesota law make a takeover of our company more difficult and expensive, which may prevent certain changes in control and limit the market price of our common stock.

Our restated articles of incorporation, as amended, our restated by-laws and Minnesota law make a takeover of our company more difficult and expensive, which may prevent certain changes in control and limit the market price of our common stock. Our restated articles of incorporation, as amended, our restated by-laws and Section 302A.673 of the Minnesota Business Corporation Act contain provisions that might enable our management to resist a takeover of our company. Provisions in our amended and restated articles of incorporation, as amended, and restated by-laws may discourage, delay or prevent a merger or acquisition involving us that our shareholders may consider favorable. For example, our authorized but unissued shares of common stock and preferred stock are available for future issuances without shareholder approval, subject to any limitations imposed by the NASDAQ Global Market. Our board of directors may set the rights, preferences and terms of new preferred stock, without shareholder approval. With these rights and preferences, it could be more difficult for a third party to acquire us. In addition, our restated articles of incorporation, as

amended, provide for a staggered board of directors, with directors serving for three-year terms, with approximately one-third of the directors coming up for re-election each year. Having a staggered board will make it more difficult for a third party to obtain control of our board of directors through a proxy contest, which may be a necessary step in any acquisition of us that is not favored by our board of directors.

### Our management has broad discretion in allocating any net proceeds from the sale of securities.

We reserve the right to use any funds obtained from the sale of our securities in any manner which our management deems to be in our best interests and in the best interests of our shareholders in order to address changed circumstances or seek out new opportunities. As a result of the foregoing, our success will be substantially dependent upon the discretion and judgment of management with respect to the application and allocation of the net proceeds from any offering of our securities. Investors in any equity securities offered will be entrusting their funds to our management, upon whose judgment and discretion the investors must depend.

### We do not intend to pay dividends.

We have never declared or paid any cash dividends on our common stock. We currently intend to retain any future earnings for funding growth and, therefore, do not expect to pay any dividends in the foreseeable future.

### Item 1.B. Unresolved Staff Comments

We do not have any unresolved staff comments.

### ITEM 2. PROPERTIES

We own a 197,000-square-foot facility in Chaska, Minnesota. The facility contains certain product engineering, manufacturing, sales, administrative and support functions. It includes a research laboratory and 40,000 square feet of Class 1,000 and 10,000 cleanroom space, manufacturing support operations and a customer training center.

In February 2005, we sold our 162,000 square foot facility in Allen, Texas. We currently have a sublease for approximately 8,000 square feet of space in the facility. The lease expires on September 1, 2011.

We also maintain small leased sales and service offices throughout Europe and Asia near our customer locations.

### ITEM 3. LEGAL PROCEEDINGS

We are not subject to any material pending legal proceedings.

### ITEM 4. REMOVED AND RESERVED

### ITEM 4A. EXECUTIVE OFFICERS OF THE COMPANY

The executive officers are elected by the board of directors, generally for a term of one year, and serve until their successor is elected and qualified. The following table and discussion contains information regarding our current executive officers.

Name	Age	<u>Position</u>
John C. Ely(1)	51	Vice President, Global Sales, Marketing and Service
		Chief Financial Officer and Assistant Secretary
Donald S. Mitchell(3)		
		Executive Vice President, Business Development and
		Investor Relations and Secretary

- (1) John Ely was named Vice President of Global Sales, Marketing and Service in March 2009. He previously served as Executive Vice President of Global Sales and Service from May 2003 to March 2009. Mr. Ely was the Executive Vice President; President, of our SC Division from August 2000 to June 2003. Mr. Ely was the SC Division's Sales/ Marketing/Applications Manager from 1997 to 2000; General Manager from 1995 to 1997; Product Specialist/Product Manager from 1989 to 1995; and in direct sales from 1985 to 1989. Prior to joining FSI, Mr. Ely was in sales and served as the Western Territory Manager of Galtek, a subsidiary of Entegris, Inc. Mr. Ely is a director of SCD Mountain View, Inc., one of our subsidiaries.
- (2) Patricia Hollister has served as Chief Financial Officer since January 1998 and as Assistant Secretary since January 2000. She was our Corporate Controller from March 1995 to January 1998. Prior to joining FSI, Ms. Hollister was employed by KPMG LLP in Minneapolis, Minnesota where she served for over 12 years on various audit and consulting engagements, most recently as a Senior Manager. Ms. Hollister is a director of various FSI-owned foreign subsidiaries as well as NVE Corporation.
- (3) Donald Mitchell was named Chief Executive Officer and President of FSI in December 1999, was appointed a director of FSI in March 2000 and became Chairman of the Board of Directors for FSI in January 2002. From its formation in 1998 until December 1999, he was President of Air Products Electronic Chemicals, Inc., a division of Pennsylvania-based Air Products and Chemicals, Inc. From 1991 to 1998, he served as President of Schumacher, a leading global chemical equipment and services supplier to the semiconductor industry. Throughout his career with Schumacher, he held various executive positions, including Vice President of Operations and Vice President of Sales and Marketing. Mr. Mitchell is a director of FSI. Mr. Mitchell served as the 1999/2000 Chairman of the Board of Directors for Semiconductor Equipment and Materials International, a leading global industry trade association and was a member of the Board until July 2005.
- (4) Benno Sand has served as Executive Vice President, Business Development and Investor Relations since January 2000. He has served as Executive Vice President since January 1992 and Secretary since March 2002. Mr. Sand also served as Chief Administrative Officer from January 1998 to December 1999, as Chief Financial Officer from October 1990 to January 1998, and as Vice President of Finance from October 1987 to January 1992. Mr. Sand is a director of various FSI-owned United States and foreign subsidiaries, as well as Apprecia, Sajan, Inc. and Digitiliti, Inc.

### PART II

### ITEM 5. MARKET FOR THE REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MAT-TERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock is traded on the NASDAQ Global Market<sup>SM</sup> under the symbol "FSII". The following table sets forth the highest and lowest daily sale prices, as reported by the NASDAQ Global Market for the fiscal periods indicated:

	2010		2009	
	High	Low	High	Low
Fiscal Quarter				
First	\$2.40	\$0.83	\$1.21	\$0.31
Second	3.47	1.13	0.54	0.25
Third	4.56	2.31	0.55	0.20
Fourth	5.17	2.65	0.99	0.32

There were approximately 450 record holders of our common stock on October 25, 2010.

We have never declared or paid cash dividends on our common stock. We currently intend to retain all earnings for use in our business and do not anticipate paying dividends in the foreseeable future.\* Any future determination as to payment of dividends will depend upon our financial condition and results of operations and such other factors as are deemed relevant by our board of directors.

### ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA

The table that follows presents portions of our consolidated financial statements and are not complete. You should read the following selected consolidated financial data in conjunction with our Consolidated Financial Statements and with "Management's Discussion and Analysis of Financial Condition and Results of Operations" included elsewhere in this report. The Consolidated Statement of Operations data for the years ended August 28, 2010, August 29, 2009 and August 30, 2008, and the Consolidated Balance Sheet data as of August 28, 2010 and August 29, 2009, are derived from our audited consolidated financial statements, which are included elsewhere in this report. The Consolidated Statements of Operations data for the years ended August 25, 2007 and August 26, 2006 and the Consolidated Balance Sheet data as of August 30, 2008, August 25, 2007 and August 26, 2006 are derived from our audited consolidated financial statements which do not appear in this report.

The historical results presented below are not necessarily indicative of the results to be expected for any future fiscal year or fiscal period.

### Selected Historical Financial Data

	Fiscal Year Ended				
	August 28, 2010(4)	August 29, 2009(3)	August 30, 2008(3)	August 25, 2007(2)(3)	August 26, 2006(1)
		(In thousands	s, except per sh	are amounts)	
Consolidated Statements of Operations Data:					
Sales	\$ 90,985	\$ 50,484	\$ 78,256	\$116,233	\$113,241
Gross margin	42,918	16,427	32,985	47,123	52,850
Selling, general, and administrative expenses	17,684	19,504	29,012	34,542	36,218
Research and development expenses	12,703	14,674	18,962	24,086	24,321
Operating income (loss)	12,531	(17,751)	(14,989)	(11,505)	(7,689)
Gain on sale of marketable securities/(impairment of investments)	54	110	(353)	(4,088)	(500)
Equity in earnings (losses) of affiliates		_	` <u> </u>	27	(274)
Net income (loss)	\$ 13,021	\$(17,624)	\$(13,639)	\$ (14,586)	\$ (7,287)
Income (loss) per share — basic and diluted	\$ 0.39	\$ (0.57)	\$ (0.45)	\$ (0.48)	\$ (0.24)
Weighted average common shares used in per share calculations — basic	33,301	31,129	30,648	30,413	30,042
Weighted average common shares used in per share calculations — diluted	33,628	31,129	30,648	30,413	30,042
<b>Consolidated Balance Sheets Data:</b>					,
Total assets	\$102,298	\$ 63,685	\$ 87,653	\$101,404	\$127,544
Total long-term debt			_	616	
Stockholders' equity	82,803	50,657	67,658	80,766	93,972
Dividends	_				

<sup>(1)</sup> During fiscal 2006, we recorded an impairment charge of \$0.5 million related to an investment in a Malaysian foundry.

<sup>(2)</sup> During fiscal 2007, we recorded an impairment and loss on sale of investment of \$4.1 million related to transactions with Apprecia.

<sup>(3)</sup> During fiscal 2009, we recorded severance and outplacement costs of \$604,000 to cost of goods sold, \$1,133,000 to selling, general and administrative expense and \$875,000 to research and development expense. During fiscal 2008, we recorded severance and outplacement costs of \$142,000 to cost of goods sold, \$1,314,000 to selling, general and administrative expense and \$536,000 to research and development expense. During fiscal 2007, we recorded severance and outplacement costs of \$296,000 to cost of goods sold, \$923,000 to selling, general and administrative expense and \$592,000 to research and development expense. See Note 15 of the Notes to Consolidated Financial Statements for a discussion of the fiscal 2009 and 2008 severance and outplacement costs.

<sup>(4)</sup> During fiscal 2010, we recorded discretionary incentive compensation of \$375,000 to cost of goods sold, \$1,250,000 to selling, general and administrative expense and \$875,000 to research and development expense.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### **Application of Critical Accounting Policies and Estimates**

In accordance with Securities and Exchange Commission guidance, those material accounting policies that we believe are the most critical to an investor's understanding of our financial results and condition and require complex management judgment are discussed below.

Our critical accounting policies and estimates are as follows:

- revenue recognition;
- · valuation of long-lived assets;
- estimation of valuation allowances and accrued liabilities, specifically product warranty, inventory provisions and allowance for doubtful accounts;
- stock-based compensation; and
- · income taxes.

### Revenue Recognition

We recognize revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the purchase price is fixed or determinable and collectibility is reasonably assured. If our equipment sales involve sales to our existing customers who have previously accepted the same type(s) of equipment with the same type(s) of specifications, we account for the product sales as a multiple element arrangement. Revenue from multiple element arrangements is allocated among the separate accounting units based on the relative selling price of each deliverable. We recognize the equipment revenue upon shipment and transfer of title. The other multiple elements include installation, service contracts and training. Equipment installation revenue is valued based on estimated service person hours to complete installation and quoted service labor rates and is recognized when the installation has been completed and the equipment has been accepted by the customer. Service contract revenue is determined based on estimated service person hours to complete the service and published or quoted service labor rates and is recognized over the contract period. Training revenue is determined based on quoted training class prices and is recognized when the customers complete the training classes or when a customer-specific training period has expired. The quoted service labor rates and training class prices are rates actually charged and billed to our customers.

All other product sales with customer-specific acceptance provisions are recognized upon customer acceptance. Future revenues may be negatively impacted if we are unable to meet customer-specific acceptance criteria. Revenue related to spare part sales is recognized upon shipment or delivery based on the title transfer terms. Revenues related to maintenance and service contracts are recognized ratably over the duration of such contracts.

The timing and amount of revenue recognized depends on whether revenue is recognized upon shipment versus acceptance. For revenue recognized upon acceptance, it is dependent upon when customer-specific criteria are met.

### Valuation of Long-Lived Assets

We assess the impairment of long-lived assets whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset or asset group is considered impaired if its carrying amount exceeds the undiscounted future net cash flow the asset or asset group is expected to generate. If an asset or asset group is considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds its fair value. If estimated fair value is less than the book value, the asset is written down to the estimated fair value and an impairment loss is recognized.

If we determine that the carrying amount of long-lived assets may not be recoverable, we measure any impairment based on the fair value of the long-lived assets. Net long-lived assets amounted to \$13.2 million as of August 28, 2010.

In fiscal 2010, we generated positive cash flows from operations. If our long-term future plans do not yield positive cash flows in excess of the carrying amount of our long-lived assets, we would anticipate possible future impairments of those assets.\*

Considerable management judgment is necessary in estimating future cash flows and other factors affecting the valuation of long-lived assets, and the operating and macroeconomic factors that may affect them. We use historical financial information, internal plans and projections and industry information in making such estimates.

### **Product Warranty**

We record a liability for warranty claims at the time of sale. The amount of the liability is based on the trend in the historical ratio of claims to sales, releases of new products and other factors. The warranty periods for new equipment manufactured by us generally ranges from six months to two years. Special warranty provisions are also accrued for major rework campaigns. Although management believes the likelihood to be relatively low, claims experience could be materially different from actual results because of the introduction of new, more complex products; competition or other external forces; manufacturing changes that could impact product quality; or as of yet unrecognized defects in products sold.

Warranty provisions and claims for the fiscal years ended August 28, 2010, August 29, 2009, and August 30, 2008 were as follows (in thousands):

	August 28, 2010	August 29, 2009	August 30, 2008
Beginning balance	\$1,702	\$ 2,757	\$ 3,811
Warranty provisions	295	405	1,153
Warranty claims	<u>(870</u> )	(1,460)	(2,207)
Ending balance	\$1,127	\$ 1,702	\$ 2,757

During fiscal 2010, we reversed \$480,000 of unused prior period warranty accruals associated with improved claims experience.

### **Inventory Provisions**

We record provisions for inventory shrinkage and for potentially excess, obsolete and slow moving inventory. The amounts of these provisions are based upon historical loss trends, inventory levels, physical inventory and cycle count adjustments, expected product lives, forecasted sales demand and recoverability. Results could be materially different if demand for our products decreases because of economic or competitive conditions, length of the industry downturn, or if products become obsolete because of technical advancements in the industry or by us. In fiscal 2010 we recorded approximately \$2.5 million of additional inventory reserves associated primarily with engineering design changes.

### Allowance for Doubtful Accounts

Management must make estimates of the uncollectibility of accounts receivable. The most significant risk is the risk of sudden unexpected deterioration in the financial condition of a significant customer who is not considered in the allowance. Management specifically analyzes accounts receivable and analyzes historical bad debts, customer concentrations, customer credit-worthiness, current economic trends and changes in our customer payment terms when evaluating the adequacy of the allowance for doubtful accounts. Results could be materially impacted if the financial condition of a significant customer deteriorated and related accounts receivable are deemed uncollectible. Accounts receivable are determined to be past due based on payment terms and are charged off after management determines that they are uncollectible.

A rollforward of the allowance for doubtful accounts for the fiscal years ended August 28, 2010, August 29, 2009 and August 30, 2008 is as follows (in thousands):

	Balance at Beginning of Year	Recoveries	Bad Debt Expense	Write-Offs	Balance at End of Year
Fiscal year ended August 28, 2010	\$125	\$(13)	<b>\$</b> —	<b>\$</b> —	\$112
Fiscal year ended August 29, 2009	\$128	\$(21)	\$18	<b>\$</b> —	\$125
Fiscal year ended August 30, 2008	\$196	\$(68)	_	\$	\$128

We collected \$13,000 of receivables in fiscal 2010, \$21,000 of receivables in fiscal 2009 and \$68,000 of receivables in fiscal 2008 that had previously been written off resulting in credits to selling, general and administrative expenses.

### Stock-Based Compensation

We recognize compensation expense for all stock options granted under our stock incentive plan and employee stock purchase plan. We recorded stock compensation expense of \$1,444,000 in fiscal 2010, \$482,000 in fiscal 2009 and \$565,000 in fiscal 2008.

We utilize a Black-Scholes option-pricing model to estimate fair value of each award on the date of grant. The Black-Scholes model requires the input of certain assumptions that involve management judgment. Key assumptions that affect the calculation of fair value include the expected life of stock-based awards and our stock price volatility. Additionally, we expense for only those shares expected to vest. The assumptions used in calculating the fair value of stock-based awards and the forfeiture rate of such awards reflect management's best estimates. However, circumstances may change and additional data may become available over time, which could result in changes to these assumptions that materially impact the fair value determination of future awards or their estimated rate of forfeiture. If factors change and we use different assumptions in future periods, the compensation expense recorded may differ significantly from the expense recorded in the current period. See Note 10 of Notes to Consolidated Financial Statements for additional information on stock-based compensation.

### Income Taxes

Our effective income tax rate is based on income, statutory tax rates and tax planning opportunities available to us in the various jurisdictions in which we operate. We have established valuation allowances against the U.S. and non-U.S. net operating losses to reflect the uncertainty of our ability to fully utilize these benefits given the limited carryforward periods permitted by the various jurisdictions. The evaluation of the realizability of our net operating losses requires the use of considerable management judgment to estimate the future taxable income for the various jurisdictions, for which the ultimate amounts and timing of such estimates may differ. The valuation allowance can also be impacted by changes in the tax regulations.

Significant judgment is required in determining our unrecognized tax benefits. We have established accruals using management's best judgment and adjust these accruals as warranted by changing facts and circumstances. A change in our tax liabilities in any given period could have a significant impact on our results of operations and cash flows for that period.

### **Industry Update**

Based on discussions with many of our manufacturing customers, we believe that the industry factory utilization rates during the first nine months of calendar 2010 remained relatively high, resulting in the need for increased production capacity through equipment upgrades, expansions and technology conversions.

Many of the leading semiconductor manufacturers, including Samsung, TSMC, UMC, Global Foundries, Toshiba, and others are in the process of significant capacity expansion plans, primarily related to an expected increase in unit demand and the requirement for devices that perform at higher technology levels. Several of these customers have stated that the equipping of this capacity will begin during calendar 2011. In addition,

we have experienced an increase in the spending levels by manufacturers of lower technology devices during the last two fiscal quarters.

In September 2010, Gartner forecasted that semiconductor revenues would grow 32%, to \$300 billion, in calendar 2010, from \$228 billion estimated by Gartner for calendar 2009.\* Industry analysts, including Gartner, generally expect demand for smart cellular phones, media tablets and LED's to be key contributors to the expected year-over-year growth. As stated in its September 2010 report, Gartner expects semiconductor revenue to increase 5% to \$314 billion in calendar 2011.\*

In its September 2010 report, Gartner forecasted that capital equipment spending will increase 122% in calendar 2010 to \$37 billion, from the \$17 billion level in calendar 2009.\* As a comparison, in Gartner's March 2010 report, they were forecasting 76% year-over-year growth. In its September 2010 report, Gartner stated that it expects capital equipment spending to increase 5% to \$39 billion in calendar 2011 and approach \$43 billion in calendar 2012.\*

#### Overview

We began fiscal 2010 with a focused list of strategic goals, which included the following:

- Improving our operating margins through revenue growth and several product cost reduction and efficiency initiatives;
- · Expanding our working capital;
- Targeting our investments to expand the ORION® single wafer installed base, and
- Continuing to offer customers our complete portfolio of established surface conditioning products, including ZETA®, and ANTARES® and resist processing systems and support services.

Through fiscal 2009 restructuring and fiscal 2010 cost management, we reduced our annual operating expenses by 11% from the fiscal 2009 level while growing revenues 80%.

In June 2010, we raised \$17.6 million in net proceeds from a registered public offering of our common stock. Also, during fiscal 2010, we generated over \$9.0 million in cash from operations. As a result, we began fiscal 2011 with approximately \$38 million in cash, cash equivalents, restricted cash and marketable securities and no debt.

As of October 2010, we have successfully placed ORION® single wafer cleaning systems at two Asian foundries, one for evaluation and another under a contingent sale contract. Also, we expanded the applications for an evaluation system at an Asian memory producer and gained acceptance for a second ORION system delivered during the year to a U.S. logic supplier. As a result of successful laboratory demonstrations during fiscal 2010, we anticipate placing ORION® systems and several additional customers in fiscal 2011.\* In addition, we realized significant year-over-year revenue growth from our established products, including the ZETA® batch cleaning system and ANTARES® single-wafer cryokinetic system, along with spare parts and services.

### **Results of Operations**

Sales Revenue and Shipments

Fiscal 2010 sales revenue increased to \$91.0 million as compared to \$50.5 million in fiscal 2009. The increase in sales revenue in fiscal 2010 related to an increase in shipments from \$47.8 million in fiscal 2009 to \$91.1 million in fiscal 2010 associated with improved industry and overall global economic conditions. Fiscal 2009 sales revenue decreased to \$50.5 million as compared to \$78.3 million in fiscal 2008. The decrease in sales revenue in fiscal 2009 related to the decline in shipments from \$77.9 million in fiscal 2008 to \$47.8 million in fiscal 2009 associated with industry and global economic conditions.

Based upon our revenue recognition policy, certain shipments to customers are not recognized until customer acceptance. Therefore, depending on timing of shipments and customer acceptances, there are time

periods where shipments may exceed sales revenue or due to timing of acceptances, sales revenue may exceed shipments.

International sales were \$58.1 million for fiscal 2010, representing 64% of total sales during fiscal 2010, \$35.8 million for fiscal 2009, representing 71% of total sales during fiscal 2008, and \$59.3 million for fiscal 2008, representing 76% of total sales during fiscal 2008. The increase in fiscal 2010 international sales as compared to fiscal 2009 related to increases in all regions associated with improved industry conditions. The decrease in fiscal 2009 international sales as compared to fiscal 2008 was related to decreases in sales in Europe, Southeast Asia and Japan of \$25.9 million, partially offset by an increase of \$2.4 million in Korea. See Note 12 of the Notes to Consolidated Financial Statements for additional information regarding our international sales.

We ended fiscal 2010 with a backlog of approximately \$16.0 million as compared to \$7.9 million at the end of fiscal 2009. Backlog consists of orders with delivery dates within the next 12 months for which a customer purchase order has been received. Because of the timing and relative size of orders and the possibility of cancellations or customer delays, backlog is not necessarily indicative of sales for future periods.

### Gross Margin

Our gross profit margin fluctuates due to a number of factors, including the mix of products sold; initial product placement discounts; utilization of manufacturing capacity; and the competitive pricing environment.

Gross margin as a percentage of sales was 47.2% for fiscal 2010 as compared to 32.5% for fiscal 2009 and 42.1% for fiscal 2008. The increase in gross margin from fiscal 2009 to fiscal 2010 was due primarily to improved manufacturing utilization as a result of higher production and shipment levels. The increase was also due to product mix, reduced warranty claims in fiscal 2010 and \$0.6 million of severance expense recorded in fiscal 2009. The improvements were partially offset by \$375,000 of discretionary incentive compensation expense in fiscal 2010. There was no discretionary incentive compensation expense in fiscal 2009 or fiscal 2008. The decrease in gross margin from fiscal 2008 to fiscal 2009 related primarily to a decrease in utilization of manufacturing capacity in fiscal 2009 as compared to fiscal 2008 related to the decline in shipments from \$77.9 million in fiscal 2008 to \$47.8 million in fiscal 2009. Severance costs included in cost of sales were \$604,000 in fiscal 2009 and \$142,000 in fiscal 2008.

### Selling, General and Administrative Expenses

Selling, general and administrative expenses were \$17.7 million, or 19.4% of total sales, in fiscal 2010, as compared to \$19.5 million, or 38.6% of total sales, in fiscal 2009 and \$29.0 million, or 37.1% of total sales, in fiscal 2008. The decrease in selling, general and administrative expenses in fiscal 2010 as compared to fiscal 2009 and fiscal 2009 as compared to fiscal 2008 related primarily to the cost reduction initiatives associated with reductions in headcount and salary reductions taken in fiscal 2009 and improved service technician utilization rates. Severance costs included in selling, general and administrative expense were \$1.1 million in fiscal 2009 and \$1.3 million in fiscal 2008. The decrease of selling, general and administrative expenses in fiscal 2010 as compared to fiscal 2009 was partially offset by discretionary incentive compensation expense of \$1,250,000 in fiscal 2010 and higher non-cash stock compensation expense in fiscal 2010 was due to vesting under our employees stock purchase plan and the increase in our stock price. There was no discretionary compensation expense in fiscal 2009 or fiscal 2008.

### Research and Development Expenses

Research and development expenses for fiscal 2010 were \$12.7 million, or 14.0% of total sales, as compared to \$14.7 million, or 29.1% of total sales, in fiscal 2009 and \$19.0 million, or 24.2% of total sales, in fiscal 2008. The decrease in fiscal 2010 as compared to fiscal 2009 related primarily to the cost reduction initiatives associated with reductions in headcount and salary reductions taken in fiscal 2009 and \$0.9 million of severance cost in fiscal 2009. The decrease was partially offset by discretionary incentive compensation expense of \$875,000 in fiscal 2010 and higher non-cash stock compensation expense of \$604,000 in fiscal

2010 as compared to \$129,000 in fiscal 2009. The higher non-cash stock compensation expense in fiscal 2010 was due to vesting under our employees stock purchase plan and the increase in our stock price. The decrease in fiscal 2009 as compared to fiscal 2008 related primarily to the cost reduction initiatives associated with reductions in headcount and salary reductions taken in fiscal 2009, partially offset by \$0.9 million of severance costs in fiscal 2009 as compared to \$0.5 million in fiscal 2008. There was no discretionary incentive compensation expense in fiscal 2009 or fiscal 2008. The majority of our research and development resources are focused on broadening the applications capabilities of, and supporting demonstrations and evaluations for, our products, in particular, in our ORION® single wafer and ZETA® ViPR™ programs and product cost reduction efforts.

#### Gain on Sale of Marketable Securities/(Impairment of Investments)

We recorded a gain on sale of marketable securities of \$54,000 in fiscal 2010 and \$110,000 in fiscal 2009 associated with ARS redemptions. We recorded an other than temporary impairment of \$353,000 in fiscal 2008 associated with our ARS. See further discussion related to ARS transactions at Note 16 of Notes to Consolidated Financial Statements.

#### Income Tax (Benefit) Expense

We recorded income tax benefit of \$63,000 in fiscal 2010, primarily related to the reversal of uncertain tax positions as a result of a lapse of the applicable statue of limitations. We recorded an income tax benefit of \$84,000 in fiscal 2009 related primarily to research and development credit utilization in lieu of bonus depreciation and the reversal of uncertain tax positions as a result of a lapse of the applicable statue of limitations. We recorded income tax benefit of \$624,000 in fiscal 2008 related to uncertain tax positions that were effectively settled with tax authorities during fiscal 2008, partially offset by state income tax expense and foreign tax expense. As of August 28, 2010 and August 29, 2009, we had \$0.4 million and \$0.5 million, respectively, of liabilities recorded related to unrecognized tax benefits. Accrued interest and penalties on these unrecognized tax benefits were \$0.1 million as of August 28, 2010 and August 29, 2009. We recognize potential interest and penalties related to income tax positions, if any, as a component of provision for income taxes on the Consolidated Statements of Operations. Included in the liability balance as of August 28, 2010 are approximately \$0.3 million of unrecognized tax benefits that, if recognized, will affect our effective tax rate.

Our deferred tax assets on the balance sheet as of August 28, 2010 have been fully reserved for with a valuation allowance. We do not expect to reduce our valuation allowance until we are consistently profitable on a quarterly basis.\*

We are utilizing approximately \$15.6 million of net operating loss for fiscal 2010 federal income tax purposes. We had approximately \$171.5 million of net operating losses at August 28, 2010 to be carried forward, which will begin to expire in fiscal 2011 through fiscal 2030, if not utilized. Of this amount, approximately \$15.0 million is subject to Internal Revenue Code Section 382 limitations on utilization, which limits the amount that we can offset taxable income to approximately \$1.4 million per year.

#### Net Income (Loss)

Net income was \$13.0 million in fiscal 2010 as compared to net losses of \$17.6 million in fiscal 2009 and \$13.6 million in fiscal 2008. Net income in fiscal 2010 as compared to net loss in fiscal 2009 related to increased sales associated with improved industry conditions and cost reduction initiatives. The increase in net loss in fiscal 2009 as compared to fiscal 2008 was primarily due to lower sales and gross margin in fiscal 2009 and higher severance costs in fiscal 2009, partially offset by lower operating expenses.

#### Liquidity and Capital Resources

Our cash, restricted cash, cash equivalents and marketable securities were approximately \$38.3 million as of August 28, 2010, an increase of \$26.3 million from the end of fiscal 2009. The net increase was primarily due to \$17.6 million net proceeds from a public offering in June 2010 of 6.2 million shares of our common

stock, \$9.2 million generated from operations and \$0.6 million of proceeds from the issuance of other common stock under our stock plans. The increase was net of \$0.6 million in capital expenditures.

As of August 28, 2010, we had investments in ARS reported at a fair value of \$3.6 million after reflecting a \$0.2 million other than temporary impairment against \$3.8 million par value. The other than temporary impairment was recorded in fiscal 2008. We value the majority of our ARS using a mark-to-model approach that relies on discounted cash flows, market data and inputs derived from similar instruments. This model takes into account, among other variables, the base interest rate, credit spreads, downgrade risks and default/recovery risk, the estimated time required to work out the disruption in the traditional auction process and its effect on liquidity, and the effects of insurance and other credit enhancements. However, we value certain ARS based on the price at which the issuer offered to repurchase such ARS in a conditional tender offer we received in October 2008 from the issuer.

The ARS we hold are marketable securities with long-term stated maturities for which the interest rates are reset every 28 days through an auction process. The auctions have historically provided a liquid market for these securities as investors historically could readily sell their investments at auction. Due to the liquidity issues experienced in global credit and capital markets, the ARS held by us have experienced multiple failed auctions, beginning on February 19, 2008, as the amount of securities submitted for sale has exceeded the amount of purchase orders. During the second quarter of fiscal 2008, we reclassified \$8.5 million of ARS from current marketable securities to long-term marketable securities on the Consolidated Balance Sheet due to difficulties encountered at auction and the conditions in the general debt markets, creating uncertainty as to when successful auctions may be reestablished. During the third and fourth quarters of fiscal 2008, \$0.8 million of ARS were partially redeemed. An additional \$3.0 million were redeemed in fiscal 2009 and \$0.9 million were redeemed in fiscal 2010.

All of the ARS held by us continue to carry investment grade ratings and have not experienced any payment defaults. The \$3.8 million par value ARS held by us are backed by student loans and are collateralized, insured and guaranteed by the United States Federal Department of Education and are classified as long-term. ARS that did not successfully auction reset to the maximum interest rate as prescribed in the underlying indenture and the issuers of all of our holdings continue to be current with their interest payments. If uncertainties in the credit and capital markets continue, these markets deteriorate further or any ARS we hold are downgraded by the rating agencies, the Company may be required to recognize additional impairment charges.

In addition, these ARS may not provide the liquidity to us as we need it, and it could take until the final maturity of the underlying notes (from 25 to 33 years) to realize our investments' recorded value. Currently, there is a very limited market for any of these securities and future liquidations at this time, if possible, would likely be at a significant discount.

Accounts receivable increased by \$10.2 million from the end of fiscal 2009. The increase in trade accounts receivable related primarily to the increase in shipments from \$12.5 million in the fourth quarter of fiscal 2009 to \$29.1 million in the fourth quarter of fiscal 2010. Trade receivables will fluctuate quarter to quarter depending on individual customers' timing of ship dates, payment terms and cash flow conditions. In certain situations, extended payment terms may be granted to customers.

Inventory increased approximately \$4.9 million to \$26.1 million at the end of fiscal 2010, as compared to \$21.2 million at the end of fiscal 2009. The increase in inventory related to increases in work in process and finished goods inventory related to anticipated fiscal 2011 first quarter shipments and an increase in demonstration tools. Inventory provisions were \$9.4 million at August 28, 2010, as compared to provisions of \$9.2 million at the end of fiscal 2009.

Trade accounts payable increased approximately \$5.2 million to \$8.4 million as of August 28, 2010, as compared to \$3.2 million at the end of fiscal 2009, related to the timing of inventory receipts and vendor payments.

Deferred profit was \$2.7 million at the end of fiscal 2010 and \$2.4 million at the end of fiscal 2009.

As of August 28, 2010, our current ratio was 4.4 to 1.0, and working capital was \$64.4 million.

The following table provides aggregate information about our contractual payment obligations and the periods in which payments are due (in thousands):

Contractual Obligations	Payments Due by Period					
	Total	Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years	
Operating Lease Obligations	\$ 747	\$ 530	\$172	\$ 44	\$ 1	
Purchase Obligations(1)	11,454	11,454				
Royalty Obligations	608	608				
Other Long-Term Obligations(2)	1,125	125	_500	500		
Total	\$13,934	\$12,717	<u>\$672</u>	<u>\$544</u>	<u>\$ 1</u>	

- (1) Purchase obligations include purchase orders entered into in the ordinary course of business.
- (2) Other long-term obligations represent payments related to minimum royalty payments or discounts granted under a license agreement.

The contractual obligations table above does not include \$0.4 million accrued for unrecognized tax benefits, as the timing of payments or reversals is uncertain.

Capital expenditures were \$0.6 million in fiscal 2010, \$0.3 million in fiscal 2009 and \$1.7 million in fiscal 2008.

In October 2008, we authorized the use of up to \$3 million of our cash to repurchase outstanding shares of our common stock to be effected from time to time in transactions in the public markets or in private purchases. The timing and extent of any repurchases will depend upon market conditions, the trading price of our shares and other factors, subject to the restrictions relating to volume, price and timing of share repurchases under applicable law. The repurchase program may be modified, suspended or terminated at any time by us without notice. We did not repurchase any of our common stock in fiscal 2009 or fiscal 2010.

We filed a shelf registration statement with the SEC on March 30, 2010 to register an indeterminate number of shares of common stock, preferred stock, warrants and units, the aggregate initial offering price of which is not to exceed \$50 million. On June 14, 2010, we closed on a public offering of 6.2 million shares of our common stock at a public offering price of \$3.05 per share. Net proceeds from the sale of the shares, after underwriter discounts and commissions and other offering expenses, were approximately \$17.6 million. We intend to use the net proceeds from the offering for general corporate and working capital purposes. Following the June 2010 stock offering, we have registered under the shelf registration statement an indeterminate number of shares of common stock, preferred stock, warrants and units with an aggregate initial offering price not to exceed \$31 million.

We believe that with existing cash, cash receipts, cash equivalents, marketable securities and internally generated funds, there will be sufficient funds to meet our currently projected working capital requirements, and to meet other cash requirements through at least fiscal 2011.\* We believe that success in our industry requires substantial capital to maintain the flexibility to take advantage of opportunities as they arise. One of our strategic objectives is, as market and business conditions warrant, to consider divestitures, investments or acquisitions of businesses, products or technologies. We may fund such activities with additional equity or debt financing.\* The sale of additional equity or debt securities, whether to maintain flexibility or to meet strategic objectives, could result in additional dilution to our shareholders.\*

#### **Off-Balance Sheet Arrangements**

We do not have any off balance sheet arrangements.

### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our cash flows and earnings are subject to fluctuations in foreign exchange rates due to certain foreign investments. As of August 28, 2010, our investments included a 100% interest in our Europe and Asia sales and service offices and a 20% interest in Apprecia Technology, Inc. (formerly known as m•FSI LTD), which operates in Japan. We denominate the majority of our sales outside of the U.S. in U.S. dollars.

We have direct sales, service and applications support and logistics responsibilities for our products in Europe and the Asia-Pacific regions and incur labor, service and other expenses in foreign currencies. As a result, we may be exposed to fluctuations in foreign exchange rate risks.\* As of August 28, 2010, we had not entered into any hedging activities and our foreign currency transaction gains and losses for fiscal 2009 were insignificant. We are currently evaluating various hedging activities and other options to minimize these risks.

We do not have significant exposure to changing interest rates as we currently have no material long-term debt. As of the end of fiscal 2010, amortized cost approximated market value for all outstanding marketable securities. We do not undertake any specific actions to cover our exposure to interest rate risk and we are not party to any interest rate risk management transactions. The impact on loss before income taxes of a 1% change in short-term interest rates would be approximately \$383,000 based on our cash, restricted cash, cash equivalents and marketable securities balances as of August 28, 2010.

As of August 28, 2010, our investment portfolio included ARS reported at a fair value of \$3.6 million after reflecting a \$0.2 million other than temporary impairment against \$3.8 million par value. The other than temporary impairment was recorded in fiscal 2008. The interest rates of our ARS are reset every 28 days through an auction process and at the end of each reset period, investors can sell or continue to hold the securities at par.

The ARS held by us are backed by student loans and are collateralized, insured and guaranteed by the United States Federal Department of Education. All ARS held by us are rated by the major independent rating agencies and carry investment grade ratings and have not experienced any payment defaults.

All of our ARS have experienced failed auctions due to sell orders exceeding buy orders. These failures are not believed to be a credit issue, but rather reflect a lack of liquidity in the market for these securities. Under the contractual terms, the issuer is obligated to pay penalty interest rates should an auction fail. In the event we need to access funds associated with failed auctions, they are not expected to be accessible until a successful auction occurs, the issuer redeems the issue, a buyer is found outside of the auction process or the underlying securities have matured and are paid upon maturity in accordance with their terms.

We determined and recorded an other than temporary impairment of approximately \$0.4 million as of August 28, 2008. Approximately \$0.1 million of this other than temporary impairment was reversed in fiscal 2010 associated with the redemption of approximately \$0.9 million ARS at par. Approximately \$0.1 million of this other than temporary impairment was reversed in fiscal 2009 associated with the redemption of approximately \$3.0 million ARS at par. If the issuers of the ARS are unable to successfully close future auctions or do not redeem the ARS, or the United States government fails to support its guaranty of the obligations, we may be required to record additional impairment charges.

### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

#### FSI INTERNATIONAL, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF OPERATIONS Years ended August 28, 2010, August 29, 2009 and August 30, 2008

	2010	2009	2008
	(In tho	per share	
Sales	\$90,985	\$ 50,484	\$ 78,256
Cost of goods sold	48,067	34,057	45,271
Gross margin	42,918	16,427	32,985
Selling, general and administrative expenses	17,684	19,504	29,012
Research and development expenses	_12,703	14,674	18,962
Operating income (loss)	12,531	(17,751)	(14,989)
Interest expense	_	(41)	(144)
Interest income	103	261	918
Gain on sale of marketable securities (impairment of investments)	54	110	(353)
Other income (expense), net	270	(287)	305
Income (loss) before income taxes	12,958	(17,708)	(14,263)
Income tax benefit	(63)	(84)	(624)
Net income (loss)	\$13,021	<u>\$(17,624)</u>	<u>\$(13,639)</u>
Income (loss) per share			
Basic	\$ 0.39	\$ (0.57)	\$ (0.45)
Diluted	\$ 0.39	\$ (0.57)	\$ (0.45)
Weighted average common shares — basic	33,301	31,129	30,648
Weighted average common shares — diluted	33,628	31,129	30,648

# FSI INTERNATIONAL, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	August 28, 2010		
	(In the	ousands)	
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 34,365	\$ 6,760	
Restricted cash	322	818	
Trade accounts receivable, less allowance for doubtful accounts of \$112 and \$125, respectively	18,935	8,697	
Inventories, net	26,145	21,171	
Other receivables	2,489	2,624	
Prepaid expenses and other current assets	1,184	1,710	
Total current assets	83,440	41,780	
Property, plant and equipment, net	13,204	15,147	
Long-term marketable securities	3,612	4,458	
Investment	460	460	
Other assets	1,582	1,840	
Total assets	<u>\$ 102,298</u>	\$ 63,685	
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Trade accounts payable	\$ 8,396	\$ 3,170	
Accrued expenses	8,020	6,972	
Customer deposits	, 	12	
Deferred profit	2,669	2,362	
Total current liabilities	19,085	12,516	
Long-term accrued expenses	410	512	
Commitments and contingencies (Notes 3 and 17)		5. <b>2</b>	
Stockholders' equity:			
Preferred stock, no par value; 9,700 shares authorized; none issued and			
outstanding		_	
Series A Junior Participating Preferred stock, no par value; 300 shares authorized; none issued and outstanding			
Common stock, no par value; 50,000 shares authorized; issued and outstanding,			
38,544 and 31,636 shares, respectively	244,796	226,562	
Accumulated deficit	(164,570)	(177,591)	
Accumulated other comprehensive loss	(1,649)	(1,027)	
Other stockholders' equity	4,226	2,713	
Total stockholders' equity	82,803	50,657	
Total liabilities and stockholders' equity	<u>\$ 102,298</u>	\$ 63,685	

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY AND COMPREHENSIVE INCOME (LOSS)

### Years ended August 28, 2010, August 29, 2009 and August 30, 2008

•	Comm	on Stock		Accumulated Other	Other	
	Number of Shares	Amount	Accumulated Deficit	Comprehensive (Loss) Income	Stockholders' Equity	Total
			(In th	nousands)		
Balance August 25, 2007	30,545	\$225,974	\$(146,328)	\$ (575)	\$1,695	\$ 80,766
Stock issuance	294	378	_		_	378
Comprehensive loss:						
Foreign currency translation						
adjustment		_	_	(422)		(422)
Net loss	_	_	(13,639)		_	(13,639)
Total comprehensive loss		_			_	(14,061)
Stock compensation expense					575	575
Balance August 30, 2008	30,839	226,352	(159,967)	(997)	2,270	67,658
Stock issuance	797	210				210
Comprehensive loss:						
Foreign currency translation						
adjustment	_	_		(30)		(30)
Net loss			(17,624)	_		(17,624)
Total comprehensive loss		_		_	_	(17,654)
Stock compensation expense					443	443
Balance August 29, 2009	31,636	226,562	(177,591)	(1,027)	2,713	50,657
Net proceeds from public						
offering of common stock	6,210	17,605		_		17,605
Stock issuance	698	629	_	_	_	629
Comprehensive income:						
Foreign currency translation						
adjustment	_		_	(622)	_	(622)
Net income		_	13,021			13,021
Total comprehensive income					_	12,399
Stock compensation expense					1,513	1,513
Balance August 28, 2010	38,544	\$244,796	<u>\$(164,570)</u>	<u>\$(1,649)</u>	<u>\$4,226</u>	\$ 82,803

## CONSOLIDATED STATEMENTS OF CASH FLOWS Years ended August 28, 2010, August 29, 2009 and August 30, 2008

		2009 In thousands)	2008
Operating Activities			
Net income (loss)	\$ 13,021	\$(17,624)	\$(13,639)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:			
Stock compensation expense	1,444	482	565
(Gain on sale of marketable securities)/impairment of investments	(54)	(110)	353
Depreciation	2,561	3,398	3,818
Amortization		61	436
(Gain) loss on sale or disposal of equipment	(88)	46	9
Changes in operating assets and liabilities:			
Restricted cash	121	(43)	(124)
Trade accounts receivable	(10,237)	916	7,995
Inventories	(4,932)	5,998	2,455
Prepaid expenses and other assets	918	2,933	(650)
Trade accounts payable	5,226	(1,135)	846
Accrued expenses	973	(3,530)	(307)
Customer deposits	(12)	5	(1,299)
Deferred profit	307	<u>(1,505</u> )	536
Net cash provided by (used in) operating activities	9,248	(10,108)	994
Investing Activities			// <b>=0.5</b> \
Capital expenditures	(618)	(325)	(1,702)
Purchases of marketable securities			(49,650)
Sales of marketable securities	900	2,950	50,800
Proceeds from sale of equipment	88		
Decrease in restricted cash	375		_
Decrease in other assets		116	128
Net cash provided by (used in) investing activities	745	2,741	(424)
Financing Activities			
Net proceeds from public offering of common stock	17,605	_	270
Net proceeds from issuance of common stock	629	210	378
Principle payments on capital leases	=	(841)	<u>(778)</u>
Net cash provided by (used in) financing activities	18,234	(631)	(400)
Effect of exchange rate on cash		(30)	(422)
Increase (decrease) in cash and cash equivalents	27,605	(8,028)	(252)
Cash and cash equivalents at beginning of year		14,788	_15,040
Cash and cash equivalents at end of year		\$ 6,760	<u>\$ 14,788</u>

## (1) Description of Business and Summary of Significant Accounting Policies

Description of Business

FSI International, Inc. ("the Company") is a global supplier of surface conditioning equipment (process equipment used to etch and clean organic and inorganic materials from the surface of a silicon wafer) and technology and support services for microelectronics manufacturing. The Company's broad portfolio of batch and single-wafer cleaning products includes process technologies for immersion (a method used to clean silicon wafers by immersing the wafer in multiple tanks filled with process chemicals), spray (sprays chemical mixtures, water and nitrogen in a variety of sequences on to the microelectronic substrate), vapor (utilizes gas phase chemistries to selectively remove sacrificial surface films) and CryoKinetic (a momentum transfer process used to remove non-chemically bonded particles from the surface of a microelectronic device). The Company's support services programs provide product and process enhancements to extend the life of installed FSI equipment.

The Company's customers include microelectronics manufacturers located throughout North America, Europe, Japan and the Asia Pacific region.

#### Principles of Consolidation

The accompanying consolidated financial statements include the accounts of FSI International, Inc. and its wholly owned subsidiaries, FSI International Asia, Ltd., FSI International Semiconductor Equipment Pte. Ltd., FSI International (France) SARL, FSI International (Germany) GmbH, FSI International (Italy) S.r.l., FSI International (Holding) B.V., FSI International (Netherlands) B.V., FSI International (UK) Limited, FSI International (Shanghai) Co., Ltd., FSI International (Korea) Co., Ltd., FSI International Israel, Ltd., SCD Mountain View, Inc., and Semiconductor Systems, Inc. All intercompany balances and transactions have been eliminated in consolidation.

The Company's fiscal year ends on the last Saturday in August and is comprised of 52 or 53 weeks. Fiscal 2010 and 2009 each consisted of a 52-week period. Fiscal 2008 consisted of a 53-week period.

#### New Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2009-01, *Generally Accepted Accounting Principles* (ASC Topic 105), which established the FASB Accounting Standards Codification™ (the "Codification" or "ASC") as the official single source of authoritative U.S. generally accepted accounting principles ("GAAP"). All existing accounting standards are superseded. All other accounting guidance not included in the Codification is considered non-authoritative. The Codification also includes all relevant SEC guidance organized using the same topical structure in separate sections within the Codification.

Following the Codification, the FASB will not issue new standards in the form of Statements, FASB Staff Positions or Emerging Issues Task Force Abstracts. Instead, it will issue Accounting Standards Updates which will serve to update the Codification, provide background information about the guidance and provide the basis for conclusions on the changes to the Codification.

The Codification is not intended to change GAAP, however it changes the way GAAP is organized and presented. The Codification is effective for the Company's condensed consolidated financial statements as of and for the period ended November 28, 2009 and the principal impact on the financial statements is limited to disclosures as all future references to authoritative accounting literature will be referenced in accordance with the Codification. In order to ease the transition to the Codification, the Company is providing the Codification cross-reference alongside the references to the standards issued and adopted prior to the adoption of the Codification.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

In December 2007, the FASB issued SFAS 141 (revised 2007) ("SFAS 141R"), "Business Combinations" (ASC Topic 805), and SFAS 160, "Noncontrolling Interests in Consolidated Financial Statements" (ASC Topic 810), to improve, simplify, and converge internationally the accounting for business combinations and the reporting of noncontrolling interests in consolidated financial statements, respectively. The provisions of this guidance were effective for the Company beginning in the first quarter of fiscal 2010. The adoption did not have an impact on the Company's consolidated financial statements.

In October 2009, the FASB issued ASU No. 2009-13, "Revenue Recognition (ASC Topic 605) — Multiple-Deliverable Revenue Arrangements, a consensus of the FASB Emerging Issues Task Force." This guidance modifies the fair value requirements of ASC subtopic 605-25, "Revenue Recognition — Multiple Element Arrangements" by allowing the use of the "best estimate of selling price" for determining the selling price of a deliverable. Using this guidance, a vendor is required to use its best estimate of the selling price when either vendor specific objective evidence or third-party evidence of the selling price cannot be determined. In addition, the residual method of allocating arrangement consideration is no longer permitted. This guidance is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Early adoption is permitted and the Company adopted this guidance in the first quarter of fiscal 2010. The adoption did not have a material impact on the Company's consolidated financial statements for fiscal 2010. The adoption may have a material impact in future fiscal quarters.

#### Revenue Recognition

The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the purchase price is fixed or determinable and collectibility is reasonably assured. If the Company's equipment sales involve sales to its existing customers who have previously accepted the same type(s) of equipment with the same type(s) of specifications, the Company accounts for the product sale as a multiple element arrangement. Revenue from multiple element arrangements is allocated among the separate accounting units based on the relative selling price of each deliverable. The Company recognizes the equipment revenue upon shipment and transfer of title. The other elements include installation, service contracts and training. Equipment installation revenue is valued based on estimated service person hours to complete installation and quoted service labor rates and is recognized when the labor has been completed and the equipment has been accepted by the customer. Service contract revenue is determined based on estimated service person hours to complete the service and quoted service labor rates and is recognized over the contract period. Training revenue is determined based on quoted training class prices and is recognized when the customers complete the training classes or when a customer-specific training period has expired. The quoted service labor rates and training class prices are rates actually charged and billed to the Company's customers.

All other product sales with customer specific acceptance provisions are recognized upon customer acceptance. Revenue related to spare parts sales is recognized upon shipment or delivery based on the title transfer terms. Revenue related to maintenance and service contracts are recognized ratably over the duration of the contracts.

#### Other Comprehensive Loss

Other comprehensive loss pertains to revenues, expenses, gains, and losses that are not included in net loss, but rather are recorded directly in stockholders' equity. For fiscal 2010, 2009 and 2008, other comprehensive loss consisted of foreign currency translation adjustments.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash and highly liquid investments purchased with an original maturity of three months or less and are valued at cost, which approximates fair values. The Company utilizes a cash

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

management system under which a book cash overdraft may exist for its primary disbursement account. This overdraft represents uncleared checks in excess of cash balances in the bank account at the end of the reporting period and has been reclassified to current liabilities on the Consolidated Balance Sheets and is reflected in cash provided by (used in) operating activities in the Consolidated Statements of Cash Flows. The Company transfers cash on an as-needed basis to fund clearing checks.

#### Marketable Securities

The Company accounts for its marketable securities as available-for-sale and reports them at fair market value. Fair market values of the majority of the Company's auction rate securities ("ARS") are based on a mark-to-model approach. Other ARS are valued based on the price at which the issuer offered to repurchase such ARS in a conditional tender offer the Company received in October 2008 from the issuer. In determining the fair market value of its ARS, the Company has made assumptions related to interest rates, credit worthiness of the issuer and the Company's ability and intent to hold the investments until recovery of fair value. The Company categorizes losses on debt securities available-for-sale or held-to-maturity determined by management to be other-than-temporarily impaired into losses due to credit issues and losses related to all other factors. Other-than-temporary impairment ("OTTI") exists when it is more likely than not that the security will mature or be sold before its amortized cost basis can be recovered. An OTTI related to credit losses should be recognized through earnings. An OTTI related to other factors should be recognized in other comprehensive income.

#### Allowance for Doubtful Accounts

The Company makes estimates of the uncollectibility of accounts receivable. Management specifically analyzes accounts receivable and analyzes historical bad debts, customer concentrations, customer credit-worthiness, current economic trends and changes in customer payment terms when evaluating the adequacy of the allowance for doubtful accounts. Accounts receivable are determined to be past due based on payment terms and are charged off after management determines that they are uncollectible.

A rollforward of the allowance for doubtful accounts for the fiscal years ended August 28, 2010, August 29, 2009 and August 30, 2008 is as follows (in thousands):

	Balance at Beginning of Year	Recoveries	Bad Debt Expense	Write- offs	Balance at End of Year
Fiscal year ended August 28, 2010	\$125	\$(13)	<b>\$</b> —	\$	\$112
Fiscal year ended August 29, 2009	\$128	\$(21)	\$18	<b>\$</b> -	\$125
Fiscal year ended August 30, 2008	\$196	\$(68)	<b>\$</b> —	\$	\$128

The Company collected \$13,000 of receivables in fiscal 2010, \$21,000 of receivables in fiscal 2009 and \$68,000 of receivables in fiscal 2008 that had previously been written down to zero, resulting in credits to selling, general and administrative expenses.

#### Inventories

Inventories are valued at the lower of cost, determined by the first-in, first-out method, or net realizable value. The Company records provisions for inventory shrinkage and for potentially excess, obsolete and slow moving inventory. The amounts of these provisions are based upon historical loss trends, inventory levels, physical inventory and cycle count adjustments, expected product lives, forecasted sales demand and recoverability.

#### Property, Plant and Equipment

Building and related costs are carried at cost and depreciated on a straight-line basis over a 5 to 30-year period. Leasehold improvements are carried at cost and depreciated over a three- to fifteen-year period or the term of the underlying lease, whichever is shorter. All other property, plant and equipment assets are carried at cost and depreciated on a straight-line basis over their estimated economic lives. Principal economic lives for these assets are one to seven years. Software developed for internal use is depreciated over three to five years beginning when the system is placed in service. Maintenance and repairs are expensed as incurred; significant renewals and improvements are capitalized.

#### Impairment of Long-Lived Assets

The Company assesses the impairment of long-lived assets, whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An asset or asset group is considered impaired if its carrying amount exceeds the undiscounted future net cash flow the asset or asset group is expected to generate. If an asset or asset group is considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds its fair value. If estimated fair value is less than the book value, the asset is written down to the estimated fair value and an impairment loss is recognized.

#### Income Taxes

Deferred income taxes are provided in amounts sufficient to give effect to temporary differences between financial and tax reporting. The Company accounts for tax credits as reductions of income tax expense in the year in which such credits are allowable for tax purposes.

The Company's effective income tax rate is based on income, statutory tax rates and tax planning opportunities available to it in the various jurisdictions in which it operates. The Company has established valuation allowances against its U.S. and non-U.S. net operating losses to reflect the uncertainty of its ability to fully utilize these benefits given the limited carryforward periods permitted by the various jurisdictions. The evaluation of the realizability of the Company's net operating losses requires the use of considerable management judgment to estimate the future taxable income for the various jurisdictions, for which the ultimate amounts and timing of such estimates may differ. The valuation allowance can also be impacted by changes in the tax regulations.

#### Product Warranty

Generally, the Company warrants to the original purchaser that new equipment manufactured by it is free from defects in material and workmanship for six months to two years, depending upon the product or customer agreement. Provision is made for the estimated cost of maintaining product warranties at the time the product is sold. Special warranty provisions are also accrued for major rework campaigns.

Warranty provisions and claims for the fiscal years ended August 28, 2010, August 29, 2009 and August 30, 2008 were as follows (in thousands):

	August 28, 	August 29, 2009	August 30, 2008
Beginning balance	\$1,702	\$ 2,757	\$ 3,811
Warranty provisions	295	405	1,153
Warranty claims	<u>(870</u> )	(1,460)	(2,207)
Ending Balance	\$1,127	\$ 1,702	\$ 2,757

During fiscal 2010, the Company reversed \$480,000 of unused prior period warranty accruals associated with improved claims experience.

#### Foreign Currency Translation

For each of our foreign operating subsidiaries the functional currency is generally its local currency. Assets and liabilities of foreign operations are translated into U.S. dollars using month-end exchange rates, and revenue and expenses are translated into U.S. dollars using average exchange rates. The effects of foreign currency translation adjustments are included as a component of accumulated other comprehensive (loss) income in stockholders' equity.

Foreign currency transaction gains and losses are a result of the effect of exchange rate changes on transactions denominated in currencies other than the functional currency. Foreign currency transaction gains (losses) are included in other income, net.

#### Income (Loss) Per Common Share

Basic loss per share is computed by dividing net loss by the weighted average number of shares of common stock outstanding during the period. Diluted income per share is computed by dividing net income by the weighted average number of common stock and common stock equivalents outstanding during the period. The number of common stock equivalents excluded from diluted income per share was 2,818,000 for fiscal 2010. Diluted loss per common share for fiscal years 2009 and 2008 does not include the effect of potential dilutive common stock equivalents as their inclusion would be antidilutive. The number of potential dilutive common stock equivalents excluded from the computation of diluted loss per share was 3,399,000 for fiscal 2009, and 3,679,000 for fiscal 2008.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that could affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of sales revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Employee Stock Plans

For fiscal 2010, 2009 and 2008, the Company's results of operations reflect compensation expense for new stock options granted and vested under its stock incentive plan and employees stock purchase plan during the fiscal year and the unvested portion of previous stock option grants which vested during the fiscal year.

#### (2) Concentration of Risk and Financial Instruments

Financial instruments that potentially subject the Company to significant concentrations of credit risk consist principally of cash equivalents, marketable securities and trade accounts receivable.

The Company's customers consist of microelectronics manufacturers located throughout the world. The Company performs ongoing credit evaluations of its customers' financial conditions and generally requires no collateral from them. The Company maintains an allowance for doubtful accounts receivable based upon expected collectibility of all accounts receivable.

The Company invests in a variety of financial instruments such as auction-rate securities and money market fund shares. The Company, by policy, limits the amount of credit exposure with any one financial or commercial issuer.

The carrying amount of the Company's financial instruments, which includes cash equivalents, short-term marketable securities, accounts receivable, accounts payable and accrued expenses, approximate fair value at August 28, 2010, due to their short maturities.

As of August 28, 2010 and August 29, 2009, all marketable securities were classified as available-for-sale. There were no short-term marketable securities as of August 28, 2010 and August 29, 2009. The carrying amount of long-term marketable securities was \$3,612,000 as of August 28, 2010 and \$4,458,000 as of August 29, 2009. The balance is net of an other-than-temporary impairment of \$188,000 as of August 28, 2010 and \$242,000 as of August 29, 2009. See Note 16 of the Notes to Consolidated Financial Statements for further discussion related to the impairment.

The Company manages its cash equivalents as a single portfolio of highly marketable securities, all of which are intended to be available to meet the Company's current cash requirements.

#### (3) Lease Commitments

The Company has operating lease agreements for equipment and manufacturing and office facilities. The future net minimum lease payments for all leases with noncancellable lease terms in excess of one year at August 28, 2010 are as follows (in thousands):

	Operating Leases
Fiscal Year Ending August:	
2011	\$530
2012	124
2013	
2014	
2015	9
Thereafter	1
Total minimum lease payments	<u>\$747</u>

Rental expense for all operating leases consisted of the following (in thousands):

	Fiscal Year Ended		
	August 28, 2010	August 29, 2009	August 30, 2008
Rent expense for operating leases	\$786	\$1,213	\$1,578

#### (4) Inventories

Inventories are summarized as follows (in thousands):

	August 28, 2010	August 29, 2009
Finished goods	\$ 4,238	\$ 3,013
Work in process	9,453	4,797
Raw materials and purchased parts	12,454	13,361
	\$26,145	<u>\$21,171</u>

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

#### (5) Property, Plant and Equipment

**(6)** 

**(7)** 

The components of property, plant and equipment are as follows (in thousands):

The components of property, plant and equipment are as follows (in mousands	August 28, 2010	August 29, 2009
Land	\$ 224	\$ 224
Building and leasehold improvements	33,242	33,270
Office furniture and equipment	3,893	4,200
Computer hardware and software	14,666	14,782
Manufacturing equipment	1,717	1,772
Lab equipment	17,085	19,715
Tooling	233	248
Capital programs in progress	442	446
	71,502	74,657
Less accumulated depreciation and amortization	(58,298)	(59,510)
	\$ 13,204	\$ 15,147
Accrued Expenses		
Accrued expenses are summarized as follows (in thousands):		
	August 28, 2010	August 29, 2009
Salaries and benefits		
Salaries and benefits	2010	2009
	\$1,028	\$1,416
Discretionary compensation and bonus	\$1,028 2,964	\$1,416 91
Discretionary compensation and bonus	\$1,028 2,964 1,055	\$1,416 91 1,157
Discretionary compensation and bonus	\$1,028 2,964 1,055 60	\$1,416 91 1,157 986
Discretionary compensation and bonus	\$1,028 2,964 1,055 60 1,127	\$1,416 91 1,157 986 1,702
Discretionary compensation and bonus	\$1,028 2,964 1,055 60 1,127 1,786	\$1,416 91 1,157 986 1,702 1,620
Discretionary compensation and bonus  Vacation  Realignment  Product warranty  Other	\$1,028 2,964 1,055 60 1,127 1,786	\$1,416 91 1,157 986 1,702 1,620
Discretionary compensation and bonus  Vacation  Realignment  Product warranty  Other.  Deferred Profit	\$1,028 2,964 1,055 60 1,127 1,786	\$1,416 91 1,157 986 1,702 1,620
Discretionary compensation and bonus  Vacation  Realignment  Product warranty  Other.  Deferred Profit	\$1,028 2,964 1,055 60 1,127 1,786 \$8,020	\$1,416 91 1,157 986 1,702 1,620 \$6,972
Discretionary compensation and bonus  Vacation  Realignment  Product warranty  Other  Deferred Profit  Deferred profit as of the end of the fiscal year consists of (in thousands):	\$1,028 2,964 1,055 60 1,127 1,786 \$8,020	\$1,416 91 1,157 986 1,702 1,620 \$6,972 August 29, 2009

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

#### (8) Income Taxes

Income (loss) before income taxes was derived from the following sources (in thousands):

	Fiscal Year Ended		
	August 28, 2010	August 29, 2009	August 30, 2008
Domestic	\$12,399	\$(16,984)	\$(14,526)
Foreign	559	(724)	263
	\$12,958	<u>\$(17,708)</u>	<u>\$(14,263)</u>
Income tax benefit is summarized as follows (in thousands):			
·	F	iscal Year Ende	ed
	August 28, 2010	August 29, 2009	August 30, 2008
Current:			
Federal	\$ (8)	\$(83)	\$ —
Foreign	(65)	(32)	(598)
State	_10	_31	(26)
	(63)	(84)	(624)
Deferred:			
Foreign	_	~	_
State		_=	
	<u>\$(63)</u>	<u>\$(84)</u>	<u>\$(624)</u>

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities at August 28, 2010 and August 29, 2009 are as follows (in thousands):

	August 28, 2010	August 29, 2009
Deferred tax assets:		
Inventory	\$ 4,601	\$ 4,180
Deferred profit	82	168
Accounts receivable	42	47
Property, plant and equipment, net	1,150	922
Credit carryforwards	6,616	6,725
Net operating loss carryforwards	64,250	70,650
Accruals	1,817	1,147
Total gross deferred tax assets	78,558	83,839
Deferred tax liabilities:		
Other, net	445	421
Investment in foreign affiliate	118	118
Total gross deferred tax liabilities	563	539
Less valuation allowance	(77,995)	(83,300)
Net deferred tax assets	\$	<u>\$</u>

The effective income tax expense (benefit) differs from the expected statutory federal income tax as follows (in thousands):

	Fiscal Year Ended			
	August 28, 2010	August 29, 2009	August 30, 2008	
Expected federal income tax expense (benefit)	\$ 4,535	\$(6,198)	\$(4,992)	
State income tax benefit before valuation allowance	337	(496)	(383)	
Research activities credit	(50)	(225)	(250)	
Nondeductible transfer pricing adjustments			809	
Valuation allowance	(5,221)	6,660	4,614	
Stock compensation expense	520	169	198	
Foreign withholding tax			48	
Change in unrecognized tax benefits	(68)	(32)	(709)	
Other items, net	(116)	38	41	
	<u>\$ (63)</u>	<u>\$ (84)</u>	<u>\$ (624)</u>	

A reconciliation of the beginning and ending amount of total gross unrecognized tax benefits is as follows (in thousands):

	Fiscal Year Ended			
	August 28, 2010	August 29, 2009	August 30, 2008	
Beginning balance	\$ 512	\$ 583	\$1,290	
Increase related to prior year tax position		_	18	
Decrease related to prior year tax position	(174)	(139)	(63)	
Increase related to current year tax positions	72	68	_	
Settlements			(662)	
Ending balance	<u>\$ 410</u>	<u>\$ 512</u>	\$ 583	

The Company recorded a tax benefit of \$63,000 for fiscal 2010 related primarily to the reversal of uncertain tax positions as a result of the lapse of the applicable statute of limitations. The Company recorded a tax benefit of \$84,000 for fiscal 2009 related primarily to research and development credit utilization in lieu of bonus depreciation and the reversal of uncertain tax positions as a result of a lapse of the applicable statute of limitations. The Company recorded a tax benefit of \$624,000 in fiscal 2008 related to tax positions that were effectively settled with tax authorities during fiscal 2008, partially offset by state income tax expense.

The Company is utilizing approximately \$15.6 million of net operating loss for fiscal 2010 federal income tax purposes. The Company had approximately \$171.5 million of net operating loss at August 28, 2010 to be carried forward, which will begin to expire in fiscal 2011 through 2030, if not utilized. Of this amount, approximately \$15.0 million is subject to Internal Revenue Code Section 382 limitations on utilization. This limitation is approximately \$1.4 million per year. The Company has net operating loss carryforwards for state purposes of approximately \$68.3 million, which will expire at various times, beginning with fiscal year 2011, if not utilized.

The Company maintains a valuation allowance to fully reserve against its net deferred tax assets due to uncertainty over the ability to realize these assets. The change in the valuation allowance during the fiscal year 2010 was \$5.3 million. Included in the August 28, 2010 valuation allowance balance of \$78.0 million is

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

\$3.8 million, which will be recorded as a credit to stockholders' equity, if it is determined in the future that this portion of the valuation allowance is no longer required.

As of August 28, 2010 and August 29, 2009, the Company had \$0.4 million and \$0.5 million, respectively, of liabilities recorded related to unrecognized tax benefits. Included in the liability balance as of August 28, 2010 and August 29, 2009 are approximately \$0.3 million and \$0.4 million, respectively, of unrecognized tax benefits that, if recognized, will affect the Company's effective tax rate. Accrued interest and penalties on these unrecognized tax benefits were \$0.1 million as of both August 28, 2010 and August 29, 2009. The Company recognizes potential interest and penalties related to income tax positions, if any, as a component of provision for income taxes on the Consolidated Statements of Operations. The Company does not anticipate that the total amount of unrecognized tax benefits will significantly change during the next twelve months.

#### (9) Retirement Plans

The Company has an Employee 401(k) Retirement Plan, which allows matching contributions for eligible employees equal to 100% of the first 3% of employee contributions and 50% of the next 2% of employee contributions. The Company contributed approximately \$479,000 in fiscal 2010, \$537,000 in fiscal 2009 and \$738,000 in fiscal 2008.

In addition, the Company has statutory pension plans in Europe and Asia and contributed approximately \$146,000 in fiscal 2010, \$214,000 in fiscal 2009, and \$284,000 in fiscal 2008.

#### (10) Stock Options

Stock-based compensation expense for stock options granted or vested under the Company's stock incentive plans and employees stock purchase plan ("ESPP") was reflected in the Consolidated Statements of Operations for fiscal 2010, 2009 and 2008 as follows (in thousands):

	Fiscal Year Ended			
	August 28, 2010	August 29, 2009	August 30, 2008	
Cost of goods sold	\$ 137	\$ 52	\$ 43	
Selling, general and administrative	703	301	401	
Research and development	604	129	121	
Amount charged against net income (loss)	<u>\$1,444</u>	<u>\$482</u>	<u>\$565</u>	

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing method. The Company uses historical data to estimate the expected price volatility, the expected option life and the expected forfeiture rate. The risk-free rate is based on the U.S. Treasury yield curve in effect at the time of grant for the estimated life of an option. The Company has not made any dividend payments nor does it have plans to pay dividends in the foreseeable future. The following assumptions were used to estimate the fair value of options granted under the Company's plan and the ESPP during fiscal 2010, 2009 and 2008 using the Black-Scholes option-pricing model:

	Options			ESPP		
Fiscal Year	2010	2009	2008	2010	2009	2008
Annualized dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Expected stock price volatility	80.3%	74.0%	69.3%	80.3%	75.5%	69.3%
Risk free interest rate	0.2%	1.6%	3.2%	0.2%	0.3%	2.3%
Expected life (in years)	5.5	5.4	5.5	0.5	0.5	0.5

A summary of the option activity for the stock option plans for fiscal 2010 is as follows (in thousands, except price per share and contractual term):

	Number of Shares	Weighted-Average Exercise Price Per Share	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at August 29, 2009	3,399	\$ 6.05		
Options granted	566	3.00		
Options forfeited	(10)	1.81		
Options expired	(604)	10.29		
Options exercised	(205)	1.26		
Outstanding at August 28, 2010	3,146	\$ 5.02	5.0	\$571
Exercisable at August 28, 2010	<u>2,416</u>	\$ 5.82	3.7	\$185

There was no intrinsic value for options outstanding or exercisable at August 29, 2009 as the closing price of the Company's stock at the end of fiscal 2009 was less than the exercise price of the options outstanding or exercisable.

The weighted average grant date fair value based on the Black-Scholes option-pricing model for options granted in fiscal 2010 was \$1.96 per share, for options granted in fiscal 2009 was \$0.22 per share and for options granted in fiscal 2008 was \$0.98 per share. There were no options exercised during fiscal 2009 or fiscal 2008.

A summary of the status of unvested option shares as of August 28, 2010 is as follows (in thousands, except fair value amounts):

	Number of Shares	Weighted-Average Grant-Date Fair Value
Unvested at August 29, 2009	471	\$0.61
Options granted	566	1.96
Options forfeited	(10)	1.16
Options vested	<u>(297)</u>	0.87
Unvested at August 28, 2010	730	\$1.55

As of August 28, 2010, there was \$1,062,000 of total unrecognized compensation cost related to unvested share-based compensation granted under our plans. That cost is expected to be recognized over a weighted-average period of 1.2 years. The total fair value of option shares vested was \$1,444,000 during fiscal 2010, \$482,000 during fiscal 2009 and \$565,000 during fiscal 2008.

The activity under stock option plans of the Company is as follows (in thousands, except per share amounts):

	Number	r of Shares	Weighted-Average	
	Available for Grant	Outstanding	Exercise Price Per Share	
Activity Description				
August 25, 2007	_	3,578	\$ 7.19	
Adoption of the 2008 Omnibus Stock Plan	1,000	_	_	
Granted	(370)	370	1.59	
Exercised	_		_	
Canceled		(269)	7.87	
August 30, 2008	630	3,679	6.58	
Additional shares authorized	500			
Granted	(337)	337	0.35	
Exercised		· —		
Canceled	58	(617)	6.05	
August 29, 2009	851	3,399	6.05	
Additional shares authorized	500	_	_	
Granted	(566)	566	3.00	
Exercised		(205)	1.26	
Canceled	12	<u>(614</u> )	10.14	
August 28, 2010	<u>797</u>	3,146	\$ 5.01	

The following table summarizes information with respect to options outstanding and exercisable at August 28, 2010 (number of options outstanding and exercisable in thousands):

O	ptions Outstan	ding			
-		Weighted-	Weighted-	Options Ex	Weighted-
Range of Exercise Prices	Number of Options Outstanding	Average Remaining Contractual Life	Average Exercise Price	Exercisable	Average Exercise Price
\$0.32 — \$2.50	767	8.5	\$ 1.37	285	\$ 1.33
\$2.51 — \$5.00	1,081	5.1	3.83	833	3.70
\$5.01 — \$7.50	231	5.8	5.26	231	5.26
\$7.51 \$9.00	727	2.2	7.93	727	7.93
\$9.01 — \$11.00	_340	1.5	10.63	_340	10.63
\$0.32 — \$11.00	3,146	4.9	\$ 5.01	2,416	\$ 5.82

There were 2,932,000 currently exercisable options at a weighted-average exercise price of \$6.86 at August 29, 2009, and 3,251,000 currently exercisable options at a weighted-average exercise price of \$7.12 at August 30, 2008.

#### (11) Employees Stock Purchase Plan

The Company's ESPP enables employees to contribute up to 10% of their wages toward the purchase of the Company's common stock at 85% of the lower of market value at the beginning or the end of the

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

semiannual purchase period. Stockholders authorized the issuance of 1,000,000 additional shares of common stock to the ESPP in fiscal 2010.

Shares were issued on the following dates for the following prices (in thousands except per share amounts):

<u>Date</u>	Shares	Price per Share
December 31, 2007	111	1.53
June 30, 2008	183	1.14
December 31, 2008	314	0.26
June 30, 2009	483	0.26
December 31, 2009	420	0.43
June 30, 2010	73	2.63

As of August 28, 2010, there were 1,034,000 shares reserved for future employee purchases of stock under the ESPP.

#### (12) Segment and Other Information

Segment Information

The Company sells Surface Conditioning ("SC") and POLARIS® Microlithography ("PSS") Systems.

The Company's chief operating decision-maker has been identified as the President and Chief Executive Officer. Due to the level of integration of SC and PSS, the Company's chief operating decision-maker reviews consolidated operating results to make decisions about allocating resources and assessing performance for the entire Company. SC and PSS are a part of one segment for the manufacture, marketing and servicing of equipment for the microelectronics industry.

#### Geographic Information

International sales were approximately 64% of total sales in fiscal year 2010, 71% of total sales in fiscal year 2009 and approximately 76% of total sales in fiscal year 2008. The basis for determining sales by geographic region is the location that the product is shipped to. Sales by geographic area are summarized as follows (in thousands):

	Fiscal Year Ended		
	August 28, 2010	August 29, 2009	August 30, 2008
Asia	\$45,136	\$27,869	\$33,276
Europe	12,848	7,926	25,967
Other	104	20	24
Total International	58,088	35,815	59,267
Domestic	32,897	14,669	18,989
	<u>\$90,985</u>	\$50,484	<u>\$78,256</u>

South Korea accounted for 28% of total sales in fiscal 2010, 43% of total sales in fiscal 2009 and 25% of total sales in fiscal 2008.

#### Long-lived Assets

The Company does not have significant long-lived assets in foreign countries.

#### Customer Information

The following summarizes significant customers comprising 10% or more of the Company's trade accounts receivable as of August 28, 2010 and August 29, 2009 and 10% or more of sales for fiscal 2010, 2009 and 2008, which includes sales through affiliates to end-users:

	% of Trade Accounts Receivable as of		% of Sales for the Fisc		cal Year Ended	
	August 28, 2010	August 29, 2009	August 28, 2010	August 29, 2009	August 30, 2008	
Customer A	*	27%	32%	34%	19%	
Customer B	17%	*	*	*	12%	
Customer C	*	22%	*	*	*	
Customer D	14%	10%	11%	*	*	
Customer E	19%	*	*	*	*	
Customer F	11%	*	*	*	*	

<sup>\*</sup> Trade accounts receivable from or sales to respective customer were less than 10% as of the end of or during the fiscal year.

#### (13) License Agreements

The Company, in the ordinary course of business, enters into various licensing agreements. These agreements generally provide for technology transfers between the Company and the licensors in exchange for minimum royalty payments and/or a fixed royalty to the licensors. The total accrued royalty license fees included in accrued expenses were \$608,000 at August 28, 2010 and \$226,000 at August 29, 2009. These agreements can generally be terminated by the Company with appropriate notice to the licensors.

#### (14) Supplementary Cash Flow Information

The following summarizes supplementary cash flow items (in thousands):

	Fiscal Year Ended		
	August 30, 2010	August 29, 2009	August 30, 2008
Income taxes (received) paid, net	\$19	\$(76)	\$(17)
Interest paid, net		41	144
Assets acquired by a capital lease	<b>\$</b> —	\$ —	\$442

#### (15) Cost Reductions and Realignment

In fiscal 2008, the Company committed to a plan to reduce its headcount by approximately 60 positions, or about 14% of the Company's global workforce from the end of the third quarter of fiscal 2008. The plan was implemented in September 2008. In conjunction with the staff reductions, the Company's European and United States sales and service organizations were consolidated to better support the customer base in these regions. Also, the Company refocused its remaining Allen, TX and Chaska, MN based engineering resources toward products which the Company believed would provide the most significant opportunity for near-term revenue and future market share gains. A total of 63 positions were eliminated in September 2008 of which 19 were manufacturing positions, 19 were sales, service and marketing positions, five were administration

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

positions and 20 were engineering positions. Severance and outplacement costs recorded in fiscal 2008 were allocated as follows: \$1,314,000 to selling, general and administrative expense, \$536,000 to research and development expense and \$142,000 to cost of goods sold.

The fiscal 2008 severance and outplacement costs are summarized as follows (in thousands):

	Amount Charged Fiscal 2008	Amount Paid through August 29, 2009	Accrual at August 29, 2009
Selling, general and administrative			
expenses	\$1,314	\$1,314	\$
Research and development expenses	536	536	<del></del>
Cost of goods sold	142	142	
Total severance and outplacement costs	<u>\$1,992</u>	\$1,992	<u>\$—-</u>

The accruals were paid in fiscal 2009.

In the second quarter of fiscal 2009, the Company committed to a plan of additional cost reduction actions, including the reduction of headcount, salary reductions and scheduled plant shutdowns. The cost reduction actions were due to the Company continuing to be impacted by the global economic slowdown and in particular the reduced demand for the Company's products. A total of 111 positions were eliminated of which 37 were manufacturing positions, 37 were sales, service and marketing positions, 8 were administrative positions and 29 were engineering positions. Severance and outplacement costs, net of change in estimate, recorded in fiscal 2009 were allocated as follows: \$1,133,000 to selling, general and administrative expense, \$875,000 to research and development expense and \$604,000 to cost of goods sold.

The fiscal 2009 severance and outplacement costs are summarized as follows (in thousands):

	Amount Charged Fiscal 2009	Amount Paid through August 28, 2010	Accrual at August 28, 2010
Selling, general and administrative			
expenses	\$1,133	\$1,094	\$39
Research and development expenses	875	870	5
Cost of goods sold	604	588	<u>16</u>
Total	<u>\$2,612</u>	<u>\$2,552</u>	<u>\$60</u>

#### (16) Marketable Securities and Fair Value Measurements

As of August 28, 2010, the Company had investments in ARS reported at a fair value of \$3.6 million after reflecting a \$0.2 million other than temporary impairment against \$3.8 million par value. The other than temporary impairment was recorded in fiscal 2008. The Company valued the majority of ARS using a mark-to-model approach that relies on discounted cash flows, market data and inputs derived from similar instruments. This model takes into account, among other variables, the base interest rate, credit spreads, downgrade risks and default/recovery risk, the estimated time required to work out the disruption in the traditional auction process and its effect on liquidity, and the effects of insurance and other credit enhancements. However, the Company valued certain ARS based on the price at which the issuer offered to repurchase such ARS in a conditional tender offer received by the Company in October 2008 from the issuer.

The ARS held by the Company are marketable securities with long-term stated maturities for which the interest rates are reset every 28 days through an auction process and at the end of each reset period, investors can sell or continue to hold the securities at par. The auctions have historically provided a liquid market for these securities as investors historically could readily sell their investments at auction. Due to the liquidity issues experienced in global credit and capital markets, the ARS held by the Company have experienced

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

multiple failed auctions, beginning on February 19, 2008, as the amount of securities submitted for sale has exceeded the amount of purchase orders. During the second quarter of fiscal 2008, the Company reclassified \$8.5 million of ARS from current marketable securities to long-term marketable securities on the Consolidated Balance Sheet due to difficulties encountered at auction and the conditions in the general debt markets creating uncertainty as to when successful auctions may be reestablished. During fiscal 2008 \$0.8 million of ARS were partially redeemed. An additional \$3.0 million were redeemed in fiscal 2009 and \$0.9 million were redeemed in fiscal 2010.

The \$3.8 million par value ARS held by the Company are backed by student loans and are collateralized, insured and guaranteed by the United States Federal Department of Education and are classified as long-term. All of the ARS held by the Company continue to carry investment grade ratings and have not experienced any payment defaults. ARS that did not successfully auction, reset to the maximum interest rate as prescribed in the underlying indenture and all of the Company's holdings continue to be current with their interest payments. If uncertainties in the credit and capital markets continue, these markets deteriorate further or any ARS the Company holds are downgraded by the rating agencies, the Company may be required to recognize additional impairment charges.

The Company categorizes its assets and liabilities into one of three levels based on the assumptions (inputs) used in valuing the asset or liability. Level 1 provides the most reliable measure of fair value, while Level 3 generally requires significant management judgment. The three levels are defined as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Company valued its cash and cash equivalents and restricted cash based on level 1 inputs.

The Company valued its ARS based on level 3 inputs in which values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement. These level 3 inputs reflect management's own assumptions about the assumptions a market participant would use in pricing the ARS.

The fair value measurements as of August 28, 2010 of cash and cash equivalents, restricted cash and marketable securities are summarized below (in thousands):

	Fair Value	Level 1	Level 2	Level 3
Cash and cash equivalents	\$34,365	\$34,365		_
Restricted cash	322	322	_	
Marketable securities	3,612		_	\$3,612

#### (17) Contingencies

In late calendar 2006, the Company determined that certain of its replacement valves, pumps and heaters could fall within the scope of United States export licensing regulations to products that could be used in connection with chemical weapons processes. The Company determined that these regulations require it to obtain licenses to ship some of its replacement spare parts, spare parts kits and assemblies to customers in certain controlled countries as defined in the export licensing regulations. During the second quarter of fiscal 2007, the Company was granted licenses to ship replacement spare parts, spare parts kits and assemblies to all customers in the controlled countries where the Company conducts business.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — Continued

The applicable export licensing regulations frequently change. Moreover, the types and categories of products that are subject to export licensing are often described in the regulations in general terms and could be subject to differing interpretations.

In the second quarter of fiscal 2007, the Company made a voluntary disclosure to the United States Department of Commerce to clarify its licensing practices and to review its practices with respect to prior sales of certain replacement valves, pumps and heaters to customers in several controlled countries as defined in the licensing regulations.

In October 2009, the Company entered into a settlement agreement with the Office of Export Enforcement for \$450,000. The Company paid \$5,000 per month for ten months beginning in November 2009. The remaining \$400,000 owed under the settlement was suspended for 12 months. The 12-month suspension period expired October 29, 2010, and we expect to be released from further payments, including the suspended \$400,000.

#### (18) Share Repurchase Plan

In October 2008, the Company authorized the repurchase of up to \$3 million of the Company's common stock to be effected from time to time in transactions in the public markets or in private purchases. The timing and extent of any repurchases will depend upon market conditions, the trading price of the Company's shares and other factors, subject to the restrictions relating to volume, price and timing of share repurchases under applicable law. The repurchase program may be modified, suspended or terminated at any time by the Company without notice. The Company did not repurchase any of its common stock during fiscal 2009 or fiscal 2010

#### (19) Stock Offering

The Company filed a shelf registration statement with the SEC on March 30, 2010 to register an indeterminate number of shares of common stock, preferred stock, warrants and units, the aggregate initial offering price of which is not to exceed \$50 million. On June 14, 2010, the Company closed on a public offering of 6.2 million shares of its common stock at a public offering price of \$3.05 per share. Net proceeds from the sale of the shares, after underwriter discounts and commissions and other offering expenses, were approximately \$17.6 million. The Company intends to use the net proceeds from the offering for general corporate and working capital purposes. Following the June 2010 stock offering, the Company has registered under its shelf registration statement an indeterminate number of shares of common stock, preferred stock, warrants and units with an aggregate initial offering price not to exceed \$31 million.

#### Report of Independent Registered Public Accounting Firm

The Board of Directors and Stockholders FSI International, Inc.

We have audited the accompanying consolidated balance sheets of FSI International, Inc. and subsidiaries (the "Company") as of August 28, 2010 and August 29, 2009, and the related consolidated statements of operations, stockholders' equity and comprehensive income (loss), and cash flows for each of the years in the three-year period ended August 28, 2010. We also have audited the Company's internal control over financial reporting as of August 28, 2010, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for these consolidated financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of FSI International, Inc. and subsidiaries as of August 28, 2010 and August 29, 2009, and the results of their operations and their cash flows for each of the years in the three-year period ended August 28, 2010, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of August 28, 2010, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

/s/ KPMG LLP

Minneapolis, Minnesota November 3, 2010 Data for the fiscal quarters of our last two fiscal years is as follows (in thousands, except per share data):

#### **Quarterly Data**

	First Quarter	Second Quarter (a), (b)	Third Quarter (b), (c)	Fourth Quarter (a), (b), (c)
2010		(Cinc	idited)	
Sales	\$14,617	\$18,925	\$28,653	\$28,790
Gross margin	6,567	8,043	13,723	14,585
Operating income	16	513	5,609	6,393
Net (loss) income	(55)	610	5,864	6,602
Diluted net (loss) income per common share	\$ (0.00)	\$ 0.02	\$ 0.18	\$ 0.17
2009				
Sales	\$12,244	\$ 8,640	\$15,424	\$14,176
Gross margin	4,627	1,207	4,313	6,280
Operating loss	(5,423)	(9,495)	(2,669)	(164)
Net loss	(5,317)	(9,427)	(2,808)	(72)
Diluted net loss per common share	\$ (0.17)	\$ (0.30)	\$ (0.09)	\$ 0.00

(a) During fiscal 2009, the Company recorded severance and outplacement costs as follows:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Fiscal 2009
Cost of sales	<b>\$</b> —	\$ 698	<b>\$</b> —	\$ (94)	\$ 604
Selling, general and administrative expenses		1,168		(35)	1,133
Research and development expenses		<u>967</u>		(92)	<u>875</u>
Total	<u>\$—</u>	\$2,833	<u>\$</u>	<u>\$(221)</u>	\$2,612

- (b) During the second and fourth quarters of fiscal 2010, the Company recorded a gain of \$6,000 and \$48,000, respectively, associated with ARS redemptions. During the second and third quarters of fiscal 2009, the Company recorded a gain of \$74,000 and \$36,000, respectively, associated with ARS redemptions.
- (c) During fiscal 2010, the Company recorded discretionary incentive compensation as follows:

	Third Quarter	Fourth Quarter	Fiscal 2010
Cost of sales	\$ 180	\$ 195	\$ 375
Selling, general and administrative expenses	600	650	1,250
Research and development expenses	420	<u>455</u>	<u>875</u>
Total	\$1,200	\$1,300	\$2,500

The Company's fiscal quarters are generally 13 weeks, all ending on a Saturday. The fiscal year ends on the last Saturday in August and consists of 52 or 53 weeks.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

#### Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

Our management, with the participation of our chief executive officer and our principal financial and accounting officer, have evaluated the effectiveness of our disclosure controls and procedures for the period ended August 28, 2010 (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")). Based on that evaluation, our Chief executive officer and our principal financial and accounting officer have concluded that our disclosure controls and procedures are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our principal executive and our principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

#### **Changes in Internal Controls Over Financial Reporting**

There were no changes in our internal control over financial reporting during our most recently completed fiscal quarter that have materially affected, or were reasonably likely to materially affect, our internal control over financial reporting.

#### Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial and accounting officer, we conducted an assessment of the effectiveness of our internal control over financial reporting based on the framework in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on our assessment under the framework in Internal Control — Integrated Framework, our management concluded that our internal control over financial reporting was effective as of August 28, 2010.

KPMG LLP, an independent registered public accounting firm, has audited the consolidated financial statements included in this Annual Report on Form 10-K and, as part of this audit, has issued their report, included in Item 8, on the effectiveness of our internal control over financial reporting.

/s/ Donald S. Mitchell
Donald S. Mitchell
Chairman and Chief Executive Officer
(Principal Executive Officer)

/s/ Patricia M. Hollister

Patricia M. Hollister
Chief Financial Officer
(Principal Financial and Accounting Officer)

#### Attestation Report of Independent Registered Public Accounting Firm

The attestation report required under this item is contained in Item 8 of this Annual Report on Form 10-K.

#### ITEM 9B. OTHER INFORMATION

None.

#### PART III

Certain information required by Part III is incorporated by reference to our definitive proxy statement for the annual meeting of shareholders to be held on January 19, 2011 and which will be filed with the Securities and Exchange Commission pursuant to Regulation 14A within 120 days after August 28, 2010.

Except for those portions specifically incorporated in this report by reference to our proxy statement for the annual meeting of shareholders to be held on January 19, 2011, no other portions of the proxy statement are deemed to be filed as part of this Report on Form 10-K.

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE OF THE REGISTRANT

The information concerning our directors and our board committees required by this item is incorporated by reference to the information under the captions "Election of Directors" and "Compliance with Section 16(a) of the Securities and Exchange Act of 1934" in our proxy statement for the annual meeting of shareholders to be held on January 19, 2011. For information concerning executive officers, see Item 4A of this Form 10-K Report.

#### Code of Business Conduct and Ethics

We have adopted a code of business conduct and ethics applicable to all of our directors and employees, including our principal executive officer, principal financial and accounting officer, controller and other employees performing similar functions. A copy of this code of business conduct and ethics is available on our website at www.fsi-intl.com.

We intend to disclose any waiver of our code of business conduct and ethics for our directors or executive officers in future Form 8-K filings within four business days following the date of such waiver. We also intend to post on our website at www.fsi-intl.com any amendment to, or waiver from, a provision of our code of business conduct and ethics that applies to our principal executive officer, principal financial officer, controller and other employees performing similar functions within four business days following the date of such amendment or waiver.

#### ITEM 11. EXECUTIVE COMPENSATION

The information required by this item is incorporated by reference to the information under the captions "Election of Directors" and "Compensation of Executive Officers" in our proxy statement for the annual meeting of shareholders to be held on January 19, 2011.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required by this item is incorporated by reference to the information under the captions "Security Ownership of Management and Certain Beneficial Owners" and "Equity Compensation Plan Information" in our proxy statement for the annual meeting of shareholders to be held on January 19, 2011.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The information required by this item is incorporated by reference to the information under the captions "Interests of Management and Others in Certain Transactions" and "Information Concerning the Board of Directors" in our proxy statement for the annual meeting of shareholders to be held on January 19, 2011.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information required by this item is incorporated by reference to the information under the captions "Independent Registered Public Accountant Fees" and "Auditor Independence" in our proxy statement for the annual meeting of shareholders to be held on January 19, 2011.

#### **PART IV**

Page Number

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

		in this Repor
(a)(1)	Index to Financial Statements	
	Consolidated Statements of Operations — Years ended August 28, 2010, August 29, 2009 and August 30, 2008	34
	Consolidated Balance Sheets — August 28, 2010 and August 29, 2009	35
	Consolidated Statements of Stockholders' Equity and Comprehensive Loss — Years ended August 28, 2010, August 29, 2009 and August 30, 2008	36
	Consolidated Statements of Cash Flows — Years ended August 28, 2010, August 29, 2009 and August 30, 2008	37
	Notes to Consolidated Financial Statements	38
	Report of Independent Registered Public Accounting Firm	55
	Quarterly financial data for fiscal 2010 and 2009 (unaudited)	56
(a)(2)	Financial Statement Schedules	
consol	Il schedules are omitted because they are not applicable or the required information is show idated financial statements or notes thereto.	n in the
(a)(3)	Exhibits	
3.1	Restated Articles of Incorporation of the Company.(1)	
3.2	Restated By-Laws.(1)	
3.3	Articles of Amendment of Restated Articles of Incorporation.(1)	
10.1	FSI International, Inc. 1997 Omnibus Stock Plan (as amended and restated April 2001).(2)	
10.2	Form of Incentive Stock Option Agreement for the FSI International, Inc. 1997 Omnibus S as amended.(3)	Stock Plan,
10.3	Form of Incentive Stock Option Agreement for Outside Directors for the FSI International Omnibus Stock Plan, as amended.(3)	Inc. 1997
10.4	FSI International, Inc. 2008 Omnibus Stock Plan (as amended and restated January 2010).	(5)
10.5	FSI International, Inc. Employees Stock Purchase Plan (as amended and restated January 2	
10.6	Management Agreement entered into as of March 28, 2008, by and between FSI International Donald S. Mitchell. (Identical Management Agreements were entered into on March 2 between the Company and each of Benno G. Sand, Patricia M. Hollister and John C. Ely. Management Agreements have been omitted but will be filed if requested in writing by the Commission)(6)#	onal, Inc. 8, 2008 These

- 10.7 Severance Agreement entered into as of March 28, 2008, by and between FSI International, Inc. and Benno G. Sand.(6)#
- 10.8 Employment Agreement entered into as of March 28, 2008, by and between FSI International, Inc. and Donald S. Mitchell.(6)#
- 10.9 Amended and Restated Summary of Terms of Employment entered into as of March 28, 2008 between FSI International and Donald S. Mitchell.(6)#
- 10.10 Severance Agreement entered into as of March 28, 2008, by and between FSI International, Inc. and Patricia M. Hollister. (An identical Severance Agreement was entered into on March 28, 2008 between the Company and John C. Ely. This Severance Agreement has been omitted but will be filed if requested in writing by the Commission.)(6)#
- 10.11 Stock Purchase Agreement dated as of May 15, 2007 by an among FSI International, Inc., MBK Project Holdings Ltd., Chlorine Engineers Corp. Ltd., Yasuda Enterprise Development III Limited Partnership, Mizuho Capital Co., Ltd., Mr. Hideki Kawai, Mr. Takanori Yoshioka and Mr. Satoshi Shikami. (exhibits omitted)(4)
- 10.12 Incentive Compensation Plan.(7)#
- 21.0 Subsidiaries of the Company. (filed herewith)
- 23.0 Consent of KPMG LLP, independent registered public accounting firm. (filed herewith)
- 24.0 Powers of Attorney from the Directors of FSI International, Inc. (filed herewith)
- 31.1 Certification by Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (filed herewith)
- 31.2 Certification by Principal Financial and Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (filed herewith)
- Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (filed herewith)
  - # Identified exhibit is a management contract, compensation plan or arrangement.
- (1) Filed as an Exhibit to the Company's Registration Statement on Form S-3 filed with the SEC on March 30, 2010, SEC File No. 333-165785, and incorporated by reference.
- (2) Filed as an Exhibit to the Company's Registration Statement on Form S-8, filed by the Company on March 28, 2003, SEC File No. 333-104088 and incorporated by reference.
- (3) Filed as an Exhibit to the Company's Report on Form 10-Q for the fiscal quarter ended February 23, 2002, SEC File No. 0-17276 and incorporated by reference.
- (4) Filed as an Exhibit to the Company's Report on Form 10-Q for the quarter ended May 26, 2007, SEC File No. 0-17276 and incorporated by reference.
- (5) Filed as an Exhibit to the Company's Registration Statement on Form S-8, filed by the Company on April 8, 2008, SEC File No. 333-165955 and incorporated by reference.
- (6) Filed as an Exhibit to the Company's Report on Form 10-Q for the fiscal quarter ended March 1, 2008, SEC File No. 0-17276 and incorporated by reference.
- (7) Filed as an Exhibit to the Company's Report on Form 10-Q for the fiscal quarter ended May 29, 2010, SEC File No. 0-17276 and incorporated by reference.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FSI INTERNATIONAL, INC.

By: /s/ Donald S. Mitchell

Donald S. Mitchell, Chairman and Chief Executive Officer (Principal Executive Officer)

Dated: November 3, 2010

By: /s/ Patricia M. Hollister

Patricia M. Hollister, Chief Financial Officer (Principal Financial and Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons, constituting a majority of the Board of Directors, on behalf of the Registrant and in the capacities and on the dates indicated.

James A. Bernards, Director\* Terrence W. Glarner, Director\* Willem D. Maris, Director\* Donald S. Mitchell, Director\* David V. Smith, Director\*

\*By: /s/ Patricia M. Hollister

Patricia M. Hollister, Attorney-in-fact

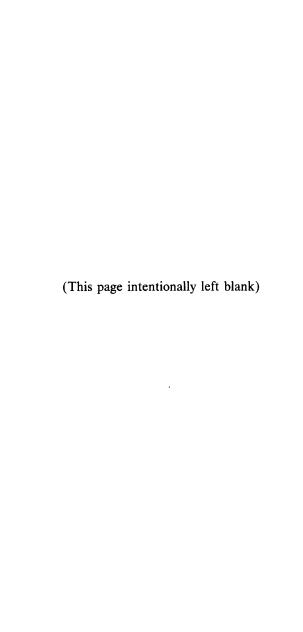
Dated: November 3, 2010

### INDEX TO EXHIBITS

Exhibit	<b>Description</b>	Method of Filing
3.1	Restated Articles of Incorporation of the Company.(1)	Incorporated by reference
3.2	Restated By-Laws.(1)	Incorporated by reference
3.3	Articles of Amendment of Restated Articles of Incorporation.(1)	Incorporated by reference
10.1	FSI International, Inc. 1997 Omnibus Stock Plan (as amended and restated April 2001).(2)	Incorporated by reference
10.2	Form of Incentive Stock Option Agreement for the FSI International, Inc. 1997 Omnibus Stock Plan, as amended.(3)	Incorporated by reference
10.3	Form of Incentive Stock Option Agreement for Outside Directors for the FSI International, Inc. 1997 Omnibus Stock Plan, as amended.(3)	Incorporated by reference
10.4	FSI International, Inc. 2008 Omnibus Stock Plan (as amended and restated January 2010).(5)	Incorporated by reference
10.5	FSI International, Inc. Employees Stock Purchase Plan (as amended and restated January 2010).(5)	Incorporated by reference
10.6	Management Agreement entered into as of March 28, 2008, by and between FSI International, Inc. and Donald S. Mitchell. (Identical Management Agreements were entered into on March 28, 2008 between the Company and each of Benno G. Sand, Patricia M. Hollister and John C. Ely. These Management Agreements have been omitted but will be filed if requested in writing by the Commission)(6)#	Incorporated by reference
10.7	Severance Agreement entered into as of March 28, 2008, by and between FSI International, Inc. and Benno G. Sand.(6)#	Incorporated by reference
10.8	Employment Agreement entered into as of March 28, 2008, by and between FSI International, Inc. and Donald S. Mitchell.(6)#	Incorporated by reference
10.9	Amended and Restated Summary of Terms of Employment entered into as of March 28, 2008 between FSI International and Donald S. Mitchell.(6)#	Incorporated by reference
10.10	Severance Agreement entered into as of March 28, 2008, by and between FSI International, Inc. and Patricia M. Hollister. (An identical Severance Agreement was entered into on March 28, 2008 between the Company and John C. Ely. This Severance Agreement has been omitted but will be filed if requested in writing by the Commission.)(6)#	Incorporated by reference
10.11	Stock Purchase Agreement dated as of May 15, 2007 by an among FSI International, Inc., MBK Project Holdings Ltd., Chlorine Engineers Corp. Ltd., Yasuda Enterprise Development III Limited Partnership, Mizuho Capital Co., Ltd., Mr. Hideki Kawai, Mr. Takanori Yoshioka and Mr. Satoshi Shikami. (exhibits omitted)(4)	Incorporated by reference
10.12	Incentive Compensation Plan.(7)#	Incorporated by reference
21.0	Subsidiaries of the Company.	Filed herewith
23.0	Consent of KPMG LLP, independent registered public accounting firm.	Filed herewith
24.0	Powers of Attorney from the Directors of FSI International, Inc.	Filed herewith
31.1	Certification by Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act.	Filed herewith
31.2	Certification by Principal Financial and Accounting Officer Pursuant to Section 302 of the Sarbanes-Oxley Act.	Field herewith
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	Filed herewith

<sup>#</sup> Identified exhibit is a management contract, compensation plan or arrangement.

- (1) Filed as an Exhibit to the Company's Registration Statement on Form S-3 filed with the SEC on March 30, 2010, SEC File No. 333-165785, and incorporated by reference.
- (2) Filed as an Exhibit to the Company's Registration Statement on Form S-8, filed by the Company on March 28, 2003, SEC File No. 333-104088 and incorporated by reference.
- (3) Filed as an Exhibit to the Company's Current Report on Form 8-K, filed by the Company on October 20, 2004, SEC File No. 0-17276 and incorporated by reference.
- (4) Filed as an Exhibit to the Company's Report on Form 10-Q for the quarter ended May 26, 2007, SEC File No. 0-17276 and incorporated by reference.
- (5) Filed as an Exhibit to the Company's Registration Statement on Form S-8, filed by the Company on April 8, 2010, SEC File No. 333-165955 and incorporated by reference.
- (6) Filed as an Exhibit to the Company's Report on Form 10-Q for the fiscal quarter ended March 1, 2008, SEC File No. 0-17276 and incorporated by reference.
- (7) Filed as an Exhibit to the Company's Report on Form 10-Q for the fiscal quarter ended May 29, 2010, SEC File No. 0-17276 and incorporated by reference.



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#### **Corporate Information:**

#### **Corporate Headquarters:**

FSI International, Inc. 3455 Lyman Boulevard Chaska, Minnesota 55318-3052

Phone: 952.448.5440 Fax: 952.448.2825 Web Address:

http://www.fsi-intl.com

#### **United States:**

Chaska, Minnesota Allen, Texas

#### International:

France
Germany
Israel
Italy
Japan (Apprecia
Technology, Inc.)
South Korea
Peoples Republic of China
Singapore
Taiwan
The Netherlands

#### Shareholder Inquiries:

United Kingdom

Investors seeking financial publications or wishing to be placed on the Company's mailing list of investors may call: 952.448.8922.

#### **Annual Meeting:**

All shareholders and other interested parties are invited to attend the Company's annual meeting scheduled for January 19, 2011, beginning 3:30 p.m. CST at FSI International, Inc. 3455 Lyman Boulevard, Chaska, Minnesota.

#### **Independent Auditors:**

KPMG LLP

Minneapolis, Minnesota

#### Registrar and Transfer Agent:

Computershare Trust
Company, N.A.
P.O. Box 43078
Providence, RI 02940-3078
Phone: 312.360.5324
Toll free: 877.373.6374
E-mail:

web.queries@ computershare.com

Overnight Deliveries Computershare Trust Company, N.A. Mailstop 1A 250 Royall Street Canton, MA 02021

#### Stock Listing:

NASDAQ Global Market® Symbol: FSII

#### **Directors and Officers:**

#### **Board of Directors:**

James A. Bernards President, Facilitation, Inc.

Terrence W. Glarner President, West Concord Ventures, Inc.

Willem D. Maris
President and
Chief Executive Officer,
ASM Lithography N.V. (retired)

Donald S. Mitchell Chairman, President and Chief Executive Officer, FSI International, Inc.

David V. Smith
Chief Executive Officer,
GlobiTech Holding Company (retired)

#### **Corporate Officers:**

John C. Ely Vice President, Global Sales/Marketing/Services

Patricia M. Hollister Chief Financial Officer and Assistant Secretary

Donald S. Mitchell Chairman, President and Chief Executive Officer

Benno G. Sand Executive Vice President, Business Development, Investor Relations and Secretary

#### Forward-looking Statements:

Certain statements contained in this document constitute forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbor created by that statute. Such forward-looking statements are based upon current expectations and beliefs and involve numerous risks and uncertainties, both known and unknown, that could cause actual events or results to differ materially from these forward-looking statements. For a discussion of factors that could cause actual results to differ materially from those described in this shareholders' letter, see the discussion of risk factors set forth in Item I.A. of the 10-K, included with this report. Typically we identify forward-looking statements by terminology such as "expects," "anticipates," "intends," "may," "should," "plans," "believes," "seeks," "estimates," "could," "would" or the negative of such terms or other comparable terminology. Although we believe that the expectations reflected in the forward-looking statements contained in the 2010 Letter to Shareholders and Proxy are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. We undertake no duty to update any of the forward-looking statements after the date of this document.

#### Trademark Information:

The FSI International logo, FSI, and all FSI International product and service names used in this report are either registered trademarks or trademarks of FSI International, Inc. in the United States and/or other countries. All other marks mentioned herein are the property of their respective owners.

