# IN ACCORDANCE WITH RULE 202 OF REGULATION S-T, THE SUPPORTING FINANCIAL DATA OF THIS EXHIBIT 99.3 TO THE REGISTRANT'S FORM S-1 IS BEING FILED IN PAPER PURSUANT TO A CONTINUING HARDSHIP EXEMPTION

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM SE

FORM FOR SUBMISSION OF PAPER FORMAT EXHIBITS

BY ELECTRONIC FILERS

<u>Kaiser Federal Financial Group, Inc.</u>
(Exact Name of Registrant as Specified in Charter)

0001412109 (Registrant's CIK Number)

Exhibit 99.3 to the Form S-1
(Electronic Report, Schedule or Registration Statement of Which the Documents Are a Part
(Give Period of Report))

333-(SEC File Number, if Available)

Not Applicable
(Name of Person Filing the Document
(If Other Than the Registrant))

#### **SIGNATURES**

The Registrant has duly caused this form to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Covina, State of California, on \_\_\_\_\_\_\_, 2010.

KAISER FEDERAL FINANCIAL GROUP, INC.

By:

Kay M. Hoveland

President and Chief Executive Officer

# PRO FORMA VALUATION REPORT

KAISER FEDERAL FINANCIAL GROUP, INC. Covina, California

PROPOSED HOLDING COMPANY FOR: KAISER FEDERAL BANK Covina, California

> Dated As Of: May 7, 2010

Prepared By:

RP<sup>®</sup> Financial, LC. 1100 North Glebe Road Suite 1100 Arlington, Virginia 22201

# RP® FINANCIAL, LC.

Serving the Financial Services Industry Since 1988

May 7, 2010

Boards of Directors K-Fed Mutual Holding Company K-Fed Bancorp Kaiser Federal Bank 1359 North Grand Avenue, Suite 200 Covina, California 91724

# Members of the Boards of Directors:

At your request, we have completed and hereby provide an independent appraisal ("Appraisal") of the estimated pro forma market value of the common stock to be issued by Kaiser Federal Financial Group, Inc., Covina, California ("Kaiser Federal Financial" or the "Company"), previously known as K-Fed Bancorp ("K-Fed"), in connection with the mutual-to-stock conversion of K-Fed Mutual Holding Company (the "MHC"). The MHC currently has a majority ownership interest in, and its principal asset consists of, approximately 66.67% of the common stock of K-Fed (the "MHC Shares"), the mid-tier holding company for Kaiser Federal Bank, Covina, California (the "Bank"). The remaining 33.33% of K-Fed's common stock is owned by public stockholders. K-Fed, which completed its initial public stock offering in March 2004, owns 100% of the common stock of the Bank. It is our understanding that K-Fed will offer its stock, representing the majority ownership interest held by the MHC, in a subscription offering to Eligible Account Holders, Tax Qualified Plans, Supplemental Eligible Account Holders and Other Members. To the extent that shares remain available for purchase after satisfaction of all subscriptions received in the subscription offering, the shares may be offered for sale in a community offering to members of the local community with a preference given first to natural persons (including trusts of natural persons) residing in the California counties of Los Angeles, San Bernardino, Riverside and Santa Clara, and then to K-Fed Bancorp's public stockholders.

This Appraisal is furnished pursuant to the requirements of the Code of Federal Regulations 563b.7 and has been prepared in accordance with the "Guidelines for Appraisal Reports for the Valuation of Savings and Loan Associations Converting from Mutual to Stock Form of Organization" of the Office of Thrift Supervision ("OTS"), which have been adopted in practice by the Federal Deposit Insurance Corporation ("FDIC").

#### Plan of Conversion and Stock Issuance

On May 25, 2010, the respective Boards of Directors of the MHC, the Company and the Bank adopted a Plan of Conversion and Reorganization (the "Plan of Conversion"), pursuant to which the mutual holding company will convert to the stock form of organization. Pursuant to the Plan of Conversion, (i) newly formed Kaiser Federal Financial will be organized as a stock subsidiary of the mid-tier holding company, (ii) the MHC will merge with and into the mid-tier holding company (the "MHC Merger") with the mid-tier holding company being the survivor, and the MHC Shares will be cancelled; (iii) the mid-tier holding company will merge with the

Telephone: (703) 528-1700 Fax No.: (703) 528-1788

Fax No.: (703) 528-1788 Toll-Free No.: (866) 723-0594

E-Mail: mail@rpfinancial.com

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newly formed Kaiser Federal Financial (the "Mid-Tier Merger") with Kaiser Federal Financial as the resulting entity and the Bank becoming a wholly-owned subsidiary of Kaiser Federal Financial; and (iv) immediately after the Mid-Tier Merger, newly formed Kaiser Federal Financial will offer and sell shares of its common stock to certain depositors of the Bank, residents of the Bank's local community and shareholders of the Company and others in the manner and subject to the priorities set forth in the Plan of Conversion. Hereinafter, K-Fed Bancorp and Kaiser Federal Financial will be referred to as "Kaiser Federal Financial" or the "Company." As of May 7, 2010, the MHC's ownership interest in Kaiser Federal Financial approximated 66.67%. The Company will also issue shares of its common stock to the public stockholders of Kaiser Federal Financial pursuant to an exchange ratio that will result in the public shareholders owning the same aggregate percentage of the newly issued Kaiser Federal Financial common stock as owned immediately prior to the conversion. As of May 7, 2010, the public stockholders' ownership interest in Kaiser Federal Financial approximated 33.33%.

# RP® Financial, LC.

RP® Financial, LC. ("RP Financial") is a financial consulting firm serving the financial services industry nationwide that, among other things, specializes in financial valuations and analyses of business enterprises and securities, including the pro forma valuation for savings institutions converting from mutual-to-stock form. The background and experience of RP Financial is detailed in Exhibit V-1. We believe that, except for the fee we will receive for our appraisal, we are independent of the Company, the Bank, the MHC and the other parties engaged by the Bank or the Company to assist in the stock conversion process.

# Valuation Methodology

In preparing our Appraisal, we have reviewed the regulatory applications of Kaiser Federal Financial, the Bank and the MHC, including the prospectus as filed with the OTS and the Securities and Exchange Commission ("SEC"). We have conducted a financial analysis of Kaiser Federal Financial, the Bank and the MHC that has included a review of audited financial information for fiscal years ended June 30, 2005 through 2009, and the nine months ended March 31, 2010, and due diligence related discussions with Kaiser Federal Financial's management; Crowe Horwath, LLP, the Company's independent auditor; Luse Gorman Pomerenk & Schick, P.C., Kaiser Federal Financial's conversion counsel; and Keefe, Bruyette & Woods, the Company's financial and marketing advisor in connection with the stock offering. All assumptions and conclusions set forth in the Appraisal were reached independently from such discussions. In addition, where appropriate, we have considered information based on other available published sources that we believe are reliable. While we believe the information and data gathered from all these sources are reliable, we cannot guarantee the accuracy and completeness of such information.

We have investigated the competitive environment within which Kaiser Federal Financial operates and have assessed Kaiser Federal Financial's relative strengths and weaknesses. We have kept abreast of the changing regulatory and legislative environment for financial institutions and analyzed the potential impact on Kaiser Federal Financial and the industry as a whole. We have analyzed the potential effects of the stock conversion on Kaiser Federal Financial's operating characteristics and financial performance as they relate to the pro forma market value of Kaiser Federal Financial. We have analyzed the assets held by the MHC, which will be consolidated with Kaiser Federal Financial's assets and equity pursuant to the completion of conversion. We have

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reviewed the economic and demographic characteristics of the Company's primary market area. We have compared Kaiser Federal Financial's financial performance and condition with selected publicly-traded thrifts in accordance with the Valuation Guidelines, as well as all publicly-traded thrifts and thrift holding companies. We have reviewed the current conditions in the securities markets in general and the market for thrift stocks in particular, including the market for existing thrift issues, initial public offerings by thrifts and thrift holding companies, and second-step conversion offerings. We have excluded from such analyses thrifts subject to announced or rumored acquisition, and/or institutions that exhibit other unusual characteristics.

The Appraisal is based on Kaiser Federal Financial's representation that the information contained in the regulatory applications and additional information furnished to us by Kaiser Federal Financial and its independent auditor, legal counsel, and other authorized agents are truthful, accurate and complete. We did not independently verify the financial statements and other information provided by Kaiser Federal Financial, or its independent auditor, legal counsel, and other authorized agents nor did we independently value the assets or liabilities of Kaiser Federal Financial. The valuation considers Kaiser Federal Financial only as a going concern and should not be considered as an indication of Kaiser Federal Financial's liquidation value.

Our appraised value is predicated on a continuation of the current operating environment for Kaiser Federal Financial and for all thrifts and their holding companies. Changes in the local, state and national economy, the legislative and regulatory environment for financial institutions and mutual holding companies, the stock market, interest rates, and other external forces (such as natural disasters or significant world events) may occur from time to time, often with great unpredictability and may materially impact the value of thrift stocks as a whole or the value of Kaiser Federal Financial's stock alone. It is our understanding that there are no current plans for selling control of Kaiser Federal Financial following completion of the second-step stock offering. To the extent that such factors can be foreseen, they have been factored into our analysis.

The estimated pro forma market value is defined as the price at which Kaiser Federal Financial's common stock, immediately upon completion of the second-step stock offering, would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy or sell and both having reasonable knowledge of relevant facts.

#### Valuation Conclusion

It is our opinion that, as of May 7, 2010, the estimated aggregate pro forma valuation of the shares to be issued in the conversion of the MHC, including: (1) newly-issued shares representing the MHC's ownership interest in Kaiser Federal Financial, and (2) exchange shares issued to existing public shareholders of Kaiser Federal Financial, was equal to \$119,988,260 at the midpoint, equal to 11,998,826 shares at \$10.00 per share.

#### Establishment of the Exchange Ratio

OTS regulations provide that in a conversion of a mutual holding company, the minority stockholders are entitled to exchange the public shares for newly issued shares of Kaiser Federal Financial stock as a fully converted company. The Board of Directors of the MHC has independently determined the exchange ratio. The determined exchange ratio has been designed to preserve the current aggregate percentage ownership in Kaiser Federal Financial equal to 33.33% as of March 31, 2010. The exchange ratio to be received by the existing minority

shareholders of Kaiser Federal Financial will be determined at the end of the offering, based on the total number of shares sold in the subscription and community offerings. Based upon this calculation, and the valuation conclusion and offering range concluded above, the exchange ratio would be 0.7673 shares, 0.9028 shares, 1.0382 shares and 1.1939 shares of newly issued shares of Kaiser Federal Financial stock for each share of stock held by the public shareholders at the minimum, midpoint, maximum and supermaximum of the offering range, respectively. RP Financial expresses no opinion on the proposed exchange of newly issued Kaiser Federal Financial shares for the shares held by the public stockholders or on the proposed exchange ratio. The resulting range of value pursuant to regulatory guidelines, the corresponding number of shares based on the Board approved \$10.00 per share offering price, and the resulting exchange ratios are shown below.

Shares Super Maximum Maximum Midpoint Minimum	Total Shares  15,868,448 13,798,650 11,998,826 10,199,002	Offering Shares  10,580,000 9,200,000 8,000,000 6,800,000	Exchange Shares Issued to the Public Shareholders 5,288,448 4,598,650 3,998,826 3,399,002	Exchange <u>Ratio</u> (x)  1.1939  1.0382  0.9028  0.7673
<u>Distribution of Shares</u> Super Maximum Maximum Midpoint Minimum	100.00% 100.00% 100.00% 100.00%	66.67% 66.67% 66.67% 66.67%	33.33% 33.33%	
Aggregate Market Value(1) Super Maximum Maximum Midpoint Minimum	\$158,684,480 \$137,986,500 \$119,988,260 \$101,990,020	\$105,800,000 \$92,000,000 \$80,000,000 \$68,000,000	\$45,986,500 \$39,988,260	

<sup>(1)</sup> Based on offering price of \$10.00 per share.

# Limiting Factors and Considerations

Our valuation is not intended, and must not be construed, as a recommendation of any kind as to the advisability of purchasing shares of the common stock. Moreover, because such valuation is necessarily based upon estimates and projections of a number of matters, all of which are subject to change from time to time, no assurance can be given that persons who purchase shares of common stock in the conversion will thereafter be able to buy or sell such shares at prices related to the foregoing valuation of the estimated pro forma market value thereof. The

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appraisal reflects only a valuation range as of this date for the pro forma market value of Kaiser Federal Financial immediately upon issuance of the stock and does not take into account any trading activity with respect to the purchase and sale of common stock in the secondary market following the completion of the second-step offering.

RP Financial's valuation was based on the financial condition, operations, and shares outstanding of Kaiser Federal Financial as of March 31, 2010, the date of the financial data included in the prospectus. The proposed exchange ratio to be received by the current public stockholders of Kaiser Federal Financial and the exchange of the public shares for newly issued shares of Kaiser Federal Financial common stock as a full public company was determined independently by the Boards of Directors of the MHC, Kaiser Federal Financial, and the Bank. RP Financial expresses no opinion on the proposed exchange ratio to public stockholders or the exchange of public shares for newly issued shares.

RP Financial is not a seller of securities within the meaning of any federal and state securities laws and any report prepared by RP Financial shall not be used as an offer or solicitation with respect to the purchase or sale of any securities. RP Financial maintains a policy which prohibits RP Financial, its principals, or employees from purchasing stock of its client institutions.

This valuation will be updated as provided for in the conversion regulations and guidelines. These updates will consider, among other things, any developments or changes in the financial performance and condition of Kaiser Federal Financial, management policies, and current conditions in the equity markets for thrift shares, both existing issues and new issues. These updates may also consider changes in other external factors which impact value including, but not limited to: various changes in the legislative and regulatory environment for financial institutions, the stock market and the market for thrift stocks, and interest rates. Should any such new developments or changes be material, in our opinion, to the valuation of the shares, appropriate adjustments to the estimated pro forma market value will be made. The reasons for any such adjustments will be explained in the update at the date of the release of the update. The valuation will also be updated at the completion of Kaiser Federal Financial's stock offering.

Respectfully submitted,

RP® FINANCIAL, LC.

James P. Hennessey

Director

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#### I. OVERVIEW AND FINANCIAL ANALYSIS

#### Introduction

Kaiser Federal Bank ("Kaiser Federal" or the "Bank") is a federally-chartered stock savings bank which conducts operations through its executive offices in Covina, California, and eight branch offices, seven of which are in southern California (Los Angeles, San Bernardino, and, Riverside Counties) and one of which is located in Santa Clara in the San Francisco Bay area (Santa Clara County). Three of the nine locations are full service branches and the other six locations are financial service centers. Four of these financial service centers were opened from March 2006 through October 2006 in Bellflower, Harbor City, Los Angeles, and Riverside. Certain locations reflect, in part, the former credit union roots and the location of Kaiser Permanente Medical Care Program employees or physicians. The Bank also employs a variety of alternative delivery channels, including 57 ATMs (many of which are remotely located in Kaiser Permanente health care facilities), online banking with bill pay service, audio response, and a telephone call center.

#### Former Credit Union Operations

Kaiser Federal was originally chartered in 1953 as "Kaiser Foundation Hospital Employees Federal Credit Union," serving the Los Angeles, San Pedro, and Santa Monica employees of the hospital, clinic, and KABAT-Kaiser Institute. Over the years, the Board of Directors made strategic decisions to increase membership potential by adding other Kaiser health facilities and merging with a smaller Kaiser credit union in northern California. As a result, Kaiser Federal has evolved into a full-service multi-branch financial institution operating through retail branches and remote ATMs located in both southern and northern California, and subsequently changed its name to Kaiser Permanente Federal Credit Union. The conversion to a federal mutual savings bank was completed in November 1999 (the "Charter Conversion") and at that time the current name was adopted and the Bank became subject to income taxes.

The objective of the Charter Conversion was to enhance long-term viability by expanding the field of membership to the local community. Furthermore, as a credit union, the loans/deposits ratio was historically low as the loan demand by depositors was relatively low. The Board sought to change the charter to become a more active lender in the local community.

# Post-Charter Conversion Operations

The Bank's post Charter Conversion operations have been characterized by relatively strong growth in loans and deposits, with much of the loan growth attributable to affiliate relationships. The loan growth has featured expanded lending authority, as evidenced in the growth of permanent residential mortgages and commercial and multi-family loans ("income property loans").

Since the Charter Conversion, the Bank has been regulated by the Office of Thrift Supervision ("OTS"). The Bank is currently a member of the Federal Home Loan Bank ("FHLB") system and the Bank's deposits are insured up to the regulatory maximums by the Deposit Insurance Fund ("DIF") of the Federal Deposit Insurance Corporation ("FDIC").

Kaiser Federal reorganized into a mutual holding company structure in July 2003, but no stock was issued publicly at the time. Simultaneous with the mutual holding company reorganization and formation of K-Fed Mutual Holding Company (the "MHC"), a wholly-owned mid-tier stock holding company was formed, K-Fed Bancorp ("K-Fed"), and Kaiser Federal became a wholly-owned stock subsidiary of K-Fed. The MHC and K-Fed were both capitalized with \$50,000 in cash concurrent with their formation.

On March 30, 2004, K-Fed completed a minority stock offering in which it sold 5,686,750 shares, or 39.09% of total shares to eligible depositors and the Employee Stock Ownership Plan ("ESOP"). The remaining 8,861,750 outstanding shares of K-Fed's common stock were issued to the MHC. Since the initial public offering ("IPO") K-Fed has declared quarterly cash dividends on its common stock on a regular basis and has repurchased 1.4 million publicly-held shares through periodic stock repurchase programs.

At March 31, 2010, K-Fed had total assets of \$893.1 million, deposits of \$648.7 million and equity of \$93.0 million, or 10.4% of total assets. As of this date, approximately 26.6% of K-Fed's deposits were from customers who are employed by the Kaiser Permanente Medical Care Program. Audited financial statements for the most recent period are included by reference as Exhibit I-1 and key operating ratios are set forth in Exhibit I-2.

# Plan of Conversion and Reorganization

On May 25, 2010, K-Fed Bancorp announced that the Boards of Directors of the MHC, K-Fed, and the Bank unanimously adopted a Plan of Conversion and Reorganization (the "Plan

of Conversion"), pursuant to which K-Fed will convert from the three-tier MHC structure to the full stock holding company structure and concurrently conduct a second-step conversion offering ("Second Step Conversion" or "Offering") that will include the sale of the MHC's ownership interest in K-Fed. Pursuant to the Plan of Conversion, K-Fed will be succeeded by a new Maryland chartered stock corporation named Kaiser Federal Financial Group, Inc. ("Kaiser Federal Financial" or the "Company"). The Company will also issue exchange shares of its common stock to the public shareholders pursuant to an exchange ratio that will result in the same 33.3% aggregate ownership percentage as immediately before the Offering.

# Purpose of the Reorganization

The Second Step Conversion will increase the capital level to support further expansion, improve the overall competitive position of Kaiser Federal Financial in the local market area, enhance profitability and reduce interest rate risk. Importantly, the additional equity will provide a larger capital base for continued growth and diversification over the long term and an addition to the capital base at a time when NPAs are increasing and the economy is in recession. Future growth opportunities are expected through continued branch expansion by leasing new branch/financial service center facilities or by acquiring branches from other financial institutions primarily located near Kaiser Permanente Medical Centers in southern California. Additionally, the Company anticipates that there may be potential opportunities in the current environment to acquire either distressed financial institutions at relatively low prices and/or failed banks from the FDIC. The MHC structure has limited the opportunity to acquire other institutions — so the Second Step Conversion should facilitate the Company's ability to pursue such acquisitions through increased capital as well as the ability to use common stock as merger consideration. Further, the Second Step Conversion will increase the public ownership, which is expected to improve the liquidity of the common stock.

The projected use of stock proceeds is highlighted below.

• The Company. The Company is expected to retain up to 50% of the net conversion proceeds. At present, Company funds, net of the loan to the ESOP, are expected to be invested initially into high quality investment securities with short- to intermediate-term maturities, generally consistent with the current investment mix. Over time, Company funds are anticipated to be utilized for various corporate purposes, possibly including acquisitions, infusing additional equity into the Bank, repurchases of common stock, and the payment of regular and/or special cash dividends.

The Bank. The balance of the net offering proceeds will be infused into the Bank. Cash proceeds (i.e., net proceeds less deposits withdrawn to fund stock purchases) infused into the Bank are anticipated to become part of general operating funds, and are expected to initially be invested in short-term investments pending longer term deployment, i.e., funding lending activities, purchasing mortgage backed securities ("MBS"), general corporate purposes and/or expansion, and diversification.

The Company expects to continue to pursue a controlled growth strategy, leveraging its strong pro forma capital, growing primarily through the current delivery channels. If appropriate, Kaiser Federal Financial may also consider various capital management strategies to assist in the long-run objective of increasing return on equity.

#### Strategic Overview

Throughout much of its corporate history, Kaiser Federal Financial's strategic focus was on serving its historical credit union field of membership. However, the Charter Conversion was undertaken to broaden the traditional customer base beyond the Kaiser Permanente Medical Program with the objective of enhancing future growth prospects while mitigating the risk exposure related to conducting businesses with a limited customer base tied to a single employer. The Company has been generally successful in such customer diversification initiatives through de novo branching, establishing a network of remote ATMs, broadening lending programs (including originations and purchases), emphasizing marketing and competitive pricing strategies, and pursuing strategic affiliations to increase loan volume.

Prior to the Charter Conversion, the deposit balances attributable to Kaiser Permanente employees accounted for 50% of total deposits. As of March 31, 2010, having more than doubled in size, the proportion of deposits from Kaiser Permanente employees has diminished to 26% currently, which illustrates the success of its customer diversification strategy. Notwithstanding the effort to diversify, the Company continues to seek to build on the historical ties to Kaiser Permanente and actively seeks to locate offices and ATMs near Kaiser Permanente facilities.

Loan customer diversification is attributable to the active origination and/or purchase of 1-4 family mortgage loans to customers who were not employees of Kaiser Permanente following the Charter Conversion. Moreover, as the credit union lending restrictions were removed, the Company became actively engaged in originating multi-family mortgage and, to a lesser extent, commercial mortgage loans, substantially all of which were extended to

individuals outside of the Kaiser Permanente employee base. This loan customer diversification has lessened the Company's perceived credit risk profile directly linked to the employee concentration with Kaiser Permanente.

The ability to market to a broader customer base (both from an employer and geographic perspective) and the ability to offer an expanded line of products, particularly in the mortgage area, have contributed to the Company's strong asset and loan growth from early in the decade to the close of fiscal 2007. Such expansion, coupled with the additional capital from the Minority Stock Issuance, enabled the Company to maintain earnings for the fiscal 2005 to 2009 period, notwithstanding a challenging interest rate environment and increasing operating expenses.

As noted above, the Company's growth oriented business plan was in place through the end of fiscal 2007 and resulted in aggregate asset growth equal to 25.0% for the fiscal 2005 to 2007 period. Asset growth for the subsequent two year period moderated substantially and equaled only 11.9% over the fiscal 2007 to 2009 period, while the Company's asset base shrank modestly for the nine months ended March 31, 2010. The foregoing trends are a response to a changing economic and regulatory environment. In this regard, the Company ceased purchasing residential mortgage loans in fiscal 2008 which had supplemented the internal origination capacity up to that point. Over the fiscal 2008 to 2009 period, the Company more actively originated commercial and multi-family mortgage loans which increased in proportion to total loans, while residential mortgage loans diminished as purchases abated and the internal origination capacity is limited. Importantly, the Company deemphasized commercial mortgage lending in fiscal 2009 and has ceased originating commercial mortgages in fiscal 2010, largely to minimize its perceived risk exposure in the current economic environment.

While the Company has historically maintained very strong credit quality ratios, the level of NPAs have increased from less than 1% of assets as of March 2009 to 3.34% of assets as of March 2010. The adverse asset quality trends have also impacted the Company's operating condition as a result of increasing levels of loan loss provisions.

Retail deposits have consistently served as the primary interest-bearing funding source for the Company. The Company has adopted a premium pricing strategy to facilitate deposit generation in the absence of a comprehensive branch network – the success of this strategy is underscored by the fact that only three of its offices are full service. The Company maintains nine branch offices, six of which are financial service centers (or "cashless" branches). In

addition, the Company employs a variety of alternative delivery systems, particularly technology-oriented systems, which are designed to minimize overhead costs, provide convenient around-the-clock access for customers and increase profitability through continued balance sheet growth. The Company maintains a substantial network of 57 ATMs, the majority of which are remote locations. The Company maintains its own web site, and utilizes such technology to communicate key information to its customers. The Company provides the ability for online banking, which includes cash management and online bill payment. The Company's 24-hour telephone banking system provides access to account information and numerous banking functions. Remote access methods, such as the ATM network, audio response unit, call center, and online banking/bill payer continue to process over 90% of the Company's customer transactions. Branches and financial service centers strategically located for the Company's markets provide touchstones to attract new account holders and facilitate transactions that cannot be completed electronically.

The Company supplements its deposit funding sources with borrowed funds, which it typically utilizes in two different respects: (1) as a supplemental funding source to favorably manage funding costs and to manage interest rate risk; and (2) longer-term borrowings to finance growth and diversification as a supplement to funding operations through deposits. Following the Second Step Conversion, the Company believes it will continue to utilize FHLB advances when the "all in" cost of funds compares favorably to deposits. Expansion of the borrowings portfolio through fiscal 2008 facilitated asset and loan growth while borrowings have diminished subsequently as modest loan growth coupled with growth of the deposit balances has minimized the need for borrowings.

The Company's earnings base is largely dependent upon net interest income and operating expense levels, reflecting a traditional operating strategy. In this regard, the Company's earnings from fiscal 2005 through 2007 were impacted by spread compression, reflecting the impact of Federal Reserve rate hikes which caused a flattening yield curve and rising funding costs for the Company. While recent rate reductions by the Fed have positively impacted the Company's spreads, the earnings benefit has been mitigated by an increasing level of NPAs and loan loss provisions resulting from a recessionary economic environment.

The capital raised in the Second Step Conversion will enhance the Company's earnings with the reinvestment of the proceeds and provide an additional capital cushion to address the NPAs over the near term and capital for growth over the longer term. The post-offering

business plan of the Company is expected to continue to focus on continuing to build a diversified loan portfolio, including primarily mortgage loans focused on commercial and multifamily mortgage loans and residential mortgage loans to a lesser extent. Consistent with the recent past, the Company will be seeking to fund operations primarily with deposits and borrowed funds to a lesser extent. Importantly, the increased capitalization will enhance the ratio of capital to high risk-weight loans and enhance the ability of the Company to continue to undertake multi-family and commercial lending albeit at growth rates which may be lower than those experienced over the last five years. A summary of the Company's key operating ratios for this period is presented in Exhibit I-2.

#### **Balance Sheet Trends**

#### **Growth Trends**

Balance sheet growth trends for the Company are presented in Table 1.1, highlighting the trends noted previously. Since December 31, 2005, total assets increased at a 7.3% compounded annual rate, expanding from \$640.1 million to \$893.1 million as of March 31, 2010. Over this nearly five year timeframe, the asset composition in terms of loans and investments has remained relatively unchanged, as both these broad asset categories have increased at a rate approximating the 7% annual asset growth rate.

The Company's assets are funded through a combination of deposits, borrowings and retained earnings. Deposits have always comprised the majority of funding liabilities, increasing at an annual rate of 6.8% since the end of fiscal 2005, facilitated by the establishment of four financial service centers during the first three quarters of 2006. Borrowed funds have increased at a comparatively faster pace (by 16.3% compounded annually), as the Company relied heavily on borrowed funds to supplement deposits when asset growth was comparatively rapid during the fiscal 2005 to 2007 period. Borrowed funds have diminished by \$113 million from the peak level of \$260.0 in fiscal 2008 to equal \$147.0 million as of March 31, 2010, reflecting both strong deposit inflows and the impact of limited asset growth which diminished the need for funding liabilities.

Table 1.1 Kaiser Federal Financial Group, Inc. Historical Balance Sheets

As of the Fiscal Year Ended June 30,										6/30/05- 3/31/10 Annual			
-	200	5	200	6	200	7	200	8	_200		As of Marc		Growth Rate
-	Amount (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	Pct(1) (%)	<u>Amount</u> (\$000)	<u>Pct(1)</u> (%)	<u>Pct</u> (%)
Total Amount of:				/	4700 005	400.000/	#0.40.004	400.000/	<b>#805.007</b>	100.00%	\$893,134	100.00%	7.26%
Assets	\$640,097	100.00%	\$738,899	100.00%	\$799,625	100.00%	\$849,291	100.00%	\$895,097 73.705	8.23%	66,137	7.41%	32.60%
Cash and Cash Equivalents	17,315	2.71%	25,579	3.46%	22,339	2.79%	51,240	6.03%	73,705 746,875	83,44%	752,607	84.27%	7.34%
Loans Receivable (net)	537,567	83.98%	634,093	85.82%	699,143	87.43%	742,191	87.39% 1.01%	4,236	0.47%	2.748	0.31%	-33,33%
Investment Securities - AFS	18,848	2.94%	11,289	1.53%	13,579	1.70%	8,539		•	0.62%	4,101	0.46%	-34.60%
Investment Securities - HTM	30,834	4.82%	24,738	3.35%	21,096	2.64%	7,504	0.88%	5,528	2.85%	24,146	2.70%	23.06%
Other Investments	9,010	1.41%	9,010	1.22%	7,363	0.92%	-	0.00%	25,508	1.41%	12,649	1.42%	27.25%
FHLB Stock	4,027	0.63%	8,746	1.18%	9,870	1.23%	12,540	1.48%	12,649		4.049	0.45%	-2.28%
Goodwill and Core Deposit Intangible	4,518	0.71%	4,387	0.59%	4,273	0.53%	4,176	0.49%	4,097	0.46%	•	1.37%	4.17%
BOLI	10,08 <del>9</del>	1.58%	10,514	1.42%	10,954	1.37%	11,408	1.34%	11,884	1.33%	12,250		6.75%
Deposits	475,792	74.33%	463,454	62.72%	494,128	61.79%	495,058	58.29%	566,193	63.25%	648,738	72.64%	
Borrowed Funds	70,777	11.06%	179,948	24.35%	210,016	26.26%	260,019	30.62%	232,004	25.92%	147,000	16,46%	16.63%
Total Equity	90,440	14.13%	92,337	12.50%	91,957	11.50%	90,328	10.64%	92,558	10.34%	93,021	10.42%	0.16%
Tangible Equity	85,922	13.42%	87,950	11.90%	87,684	10.97%	86,152	10.14%	88,461	9.88%	88,972	9.96%	0.24%
Loans/Deposits		112.98%		136.82%		141.49%		149.92%		131.91%		116.01%	
Number of Full Service Offices		3		3		3		3		3		3	
Number of Financial Service Centers		2		4		6		6		6		6	

Source: Kaiser Federal Financial Group, Inc.'s prospectus.

Annual equity growth was less than 1% since the end of fiscal 2005, with the expanded equity base primarily reflecting the impact of retained earnings over the period, net of cash dividends and periodic share repurchases. Coupled with moderate balance sheet growth achieved over the period, the equity-to-assets ratio declined from 14.1% as of the end of fiscal 2005 (after the minority stock issuance was completed in fiscal 2004) to 10.4% as of March 31, 2010. Going forward, the post-offering equity growth rate is expected to be impacted by a number of factors including the higher level of capitalization, the reinvestment and leveraging of the offering proceeds, the expense of the stock benefit plans and the potential impact of dividends and stock repurchases.

#### Loans Receivable

The Company's lending strategy has evolved over the last several fiscal years but has primarily emphasized real estate lending, including both 1-4 family residential and income property loans secured by multi-family or commercial properties. Kaiser Federal Financial's loan portfolio composition as of March 31, 2010, underscores such emphasis – permanent first mortgage loans secured by 1-4 family residential properties totaled \$343.4 million, equal to 44.9% of gross loans, while multi-family and commercial real estate loans totaled \$374.2 million, equal to approximately 48.9% of gross loans. Consumer loans equaled 6.2% of gross loans.

A portion of the Company's 1-4 family residential mortgage loans conform to standards set by either Freddie Mac or Fannie Mae. Some non-conforming residential loans are non-conforming as to the loan amount (i.e., jumbo loans), while otherwise meeting the agency credit criteria. Additionally, the Company also has a portfolio of "ALT A" and subprime loans which were originated in the 2005 to 2007 period, which has contributed to a portion of the increase in the Company's NPAs. Until fiscal 2007, the majority of the Company's 1-4 family mortgage loans had been purchased from financial institutions and mortgage bankers, generally operating in southern California. The majority of the loans that are purchased are acquired with servicing released to allow for greater investments in real estate lending without having to significantly increase the Company's servicing and operations costs. However, as the level of loan delinquencies in the 1-4 family mortgage portfolio increased in fiscal 2010, the Company has found that many servicers of its purchased loans provide inadequate collections and resolution services potentially extending the resolution period.

Since fiscal 2007, the Company has not purchased any 1-4 family residential mortgage loans and internal origination volumes have been relatively limited. Accordingly, the balance of residential loans has declined over the last two and three-quarter fiscal years.

The Company's multi-family and commercial mortgage lending has been conducted in California, particularly southern California. Such loans are typically offered with adjustable rates, which adjust based on a U.S. Treasury index (typically the one year CMT) but which may be fixed for the first 3 or 5 years of the loan. Such loans typically possess maturities ranging up to 15 years, with amortization periods of up to 30 years. Income property loans are generated through an in-house staff of originators, as well as from the use of mortgage brokers. The Company retains a portion of the larger multi-family loans originated, and sells participations to manage the exposure to any one borrower. The Company has recently limited investment in income property loans solely to multi-family mortgages believing that the commercial real estate segment of the loan market contained undue credit risk exposure in the current recessionary economic environment in southern California.

The balance of the loan portfolio was comprised of consumer loans, primarily including non-mortgage auto loans and unsecured loans.

# Cash, Investments and Mortgage-Backed Securities

Kaiser Federal Financial's preference is to deploy the majority of assets into loans while maintaining required liquidity. The Company anticipates initially reinvesting the net offering proceeds into investments with shorter maturities, pending longer-term deployment primarily into loans.

As of March 31, 2010, the Company's portfolio of cash and liquidity investments totaled \$90.3 million, or 10.1% of total assets. At this date, this portfolio was comprised of non-interest bearing cash and cash equivalents (\$8.7 million); federal funds sold (\$57.4 million), and interest-bearing deposits at other financial institutions (\$24.1 million). All of the foregoing assets are considered to be cash or cash equivalents, and thus are not classified as available for sale ("AFS") or held to maturity ("HTM"). Additionally, the Company maintains a modest investment in FHLB stock with a book value of \$12.6 million. See Exhibit I-3 for the investment portfolio composition.

The Company also maintains an investment portfolio of securities AFS and securities HTM. The securities classified as AFS consist primarily of mortgage-backed securities ("MBS")

which totaled \$4.1 million, equal to 0.5% of assets as of March 31, 2010. The securities classified as HTM consists of both MBS and collateralized mortgage obligations ("CMO"), which totaled \$2.7 million, or 0.3% of assets as of March 31, 2010. It is management's intent to maintain comparatively modest MBS and CMO balances, however, in favor of whole loans.

#### Bank Owned Life Insurance

In April 2005, the Company purchased \$10.0 million in bank owned life insurance ("BOLI") and, as of March 31, 2010, the balance of BOLI totaled \$12.3 million, which reflects a modest increase owing to increases in the cash surrender value of the policies. The balance of the BOLI reflects the value of life insurance contracts on selected members of the Company's management and has been purchased with the intent to offset various benefit program expenses on a tax advantaged basis. The increase in the cash surrender value of the BOLI is recognized as an addition to non-interest income on an annual basis.

#### Intangible Assets

The Company maintained goodwill and core deposit intangibles totaling \$4.0 million, or 0.5% of assets, at the end of March 31, 2010, which consisted of \$3.95 million of goodwill and \$99,000 of core deposit intangibles ("CDI"). The intangible assets stem from the September 2004 acquisition of the Pan American Bank's Panorama City branch. The CDI is being amortized over approximately eight years on an accelerated basis and deducted for tax purposes over 15 years using the straight line method. The CDI will be fully amortized in approximately 2013. The goodwill is tested for impairment at least annually, and no impairment charges have been recorded to date.

#### Funding Structure

Retail deposits have generally met the substantial portion of the Company's funding needs supplemented with borrowed funds from the FHLB of San Francisco. The Company maintains a strong level of savings and transaction accounts, which totaled \$320.1 million, or 49.3% of total deposits, as of March 31, 2010. Certificates of deposits ("CDs") comprise the single largest segment of deposits. CDs equaled \$328.6 million, or 50.7% of total deposits at March 31, 2010. In comparison, non-interest-bearing checking, money market and passbook savings accounts equaled \$65.0 million (10.0% of deposits), \$122.9 million (19.0% of deposits), and \$132.2 million (20.4% of deposits), respectively.

The Company has continually utilized borrowed funds over the last five fiscal years, with all of the borrowings consisting of FHLB advances. As of March 31, 2010, FHLB advances totaled \$147.0 million, representing 16.5% of total assets. The Company typically utilizes borrowings: (1) when such funds are priced attractively relative to deposits; (2) to lengthen the duration of liabilities; (3) to enhance earnings when attractive revenue enhancement opportunities arise; and (4) to generate additional liquid funds, if required. Recent reductions in borrowings was attributable to deposit growth resulting from both CD promotions and to growth in IRA and other types of savings/transaction accounts and to the limited need for funds in the absence of growth in the deposit balances. Importantly, the Company's term borrowings have a relatively high interest cost (\$147.0 million balance at a weighted average cost of funds equal to 4.57%). The maturing of these high cost borrowings over the next 18 months will likely serve to reduce the Company's cost of funds as they are replaced with funds at today's lower market interest rate.

#### **Equity**

Since fiscal year end 2005, the limited increase in retained earnings has reflected the Company's capital strategies, including the payment of shareholder dividends and share repurchases. As a result, the Company's equity has only grown to \$93.0 million, as of March 31, 2010, reflecting a 0.2% compounded annual rate of growth since the end of fiscal 2005. However, the equity ratio has declined since fiscal 2005 reflecting the impact of asset growth. The Bank maintained strong surpluses relative to its regulatory capital requirements at March 31, 2010, and thus qualified as a "well capitalized" institution. The offering proceeds will serve to further strengthen the Company's regulatory capital position and support further growth. As discussed previously, the post-offering equity growth rate is expected to be impacted by a number of factors including the higher level of capitalization, the reinvestment of the offering proceeds, the expense of the stock benefit plans and the potential impact of dividends and stock repurchases.

# Income and Expense Trends

Table 1.2 shows the Company's historical income statements for the fiscal years ended 2005 to 2009 and for the twelve months ended March 31, 2010. The Company's net earnings fluctuated in a relatively narrow range over the fiscal 2005 to 2009 period, ranging from a low of \$3.9 million (0.47% of average assets) in fiscal 2008 to a high of \$5.0 million in fiscal 2005.

Table 1.2 Kaiser Federal Financial Group, Inc. Historical Income Statements

				For th	ne Fiscal Yea	ar Ended Je	une 30.				Twelve M Ende	
•	200	5	2006 2007 2008 2009					March 31,	2010			
•	Amount	Pct(1)	Amount	Pct(1)	Amount	Pct(1)	Amount	Pct(1)	Amount	Pct(1)	<u>Amount</u>	Pct(1)
	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)	(\$000)	(%)
Interest Income	\$28,168	4.62%	\$35,821	4.94%	\$41,166	5.38%	\$45,238	5.50%	\$45,173	5.23%	\$45,059	5.10%
Interest Expense	(10,800)	-1.77%	(17,464)	-2.41%	(23,140)	-3.03%	(25,769)	<u>-3.13%</u>	(22,883)	<u>-2.65%</u>	<u>(19,155</u> )	<u>-2.17%</u>
Net Interest Income	\$17,368	2.85%	\$18.357	2.53%	\$18,026	2.36%	\$19,469	2.37%	\$22,290	2.58%	\$25,904	2.93%
Provision for Loan Losses	(406)	-0.07%	(652)	-0.09%	(529)	-0.07%	(962)	-0.12%	(2,586)	<u>-0.30%</u>	(9,366)	<u>-1.06%</u>
Net Interest Income after Provisions	\$16,962	2.78%	\$17,705	2.44%	\$17,497	2.29%	\$18,507	2.25%	\$19,704	2.28%	\$16,538	1.87%
Net litterest income alter i tovisions	Ψ,0,002	2.7070	<b>*</b> ,		, . ,							
Bank-Owned Life Insurance	89	0.01%	426	0.06%	439	0.06%	454	0.06%	476	0.06%	485	0.05%
Other Operating Income	2,967	0.49%	3,000	0.41%	3,820	0.50%	3,866	0.47%	4,073	0.47%	4,146	0.47%
Operating Expense	(12,041)	-1.98%	(13,476)	<u>-1.86%</u>	(14,588)	<u>-1.91%</u>	<u>(15,547)</u>	<u>-1.89%</u>	<u>(16,749)</u>	<u>-1.94%</u>	<u>(17,472</u> )	<u>-1.98%</u>
Net Operating Income	\$ 7,977	1.31%	\$ 7,655	1.06%	\$ 7,168	0.94%	\$ 7,280	0.88%	\$ 7,504	0.87%	\$ 3,697	0.42%
Total Non-Operating Income/(Expense)	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$(1,279)	-0.16%	\$ -	0.00%	\$ -	0.00%
Net Income Before Tax	\$ 7,977	1.31%	\$ 7,655	1.06%	\$ 7,168	0.94%	\$ 6,001	0.73%	\$ 7,504	0.87%	\$ 3,697	0.42%
Income Belore Tax Income Taxes	(2,980)	-0.49%	(2,726)	-0.38%	(2,504)	-0.33%	(2,133)	-0.26%	(2,755)	<u>-0.32%</u>	<u>(1,169</u> )	<u>-0.13%</u>
	\$ 4,997	0.82%	\$ 4,929	0.68%	\$ 4,664	0.61%	\$ 3,868	0.47%	\$ 4,749	0.55%	\$ 2,528	0.29%
Net Income (Loss)	Ψ 4,001	0.0270	<b>4</b> 1,520		• • • • • • • • • • • • • • • • • • • •							
Estimated Core Net Income  Net Income Addback(Deduct): Non-Recurring (Inc)/E	\$ 4,997 > -	0.82% 0.00%	\$ 4,929 -	0.68% 0.00%	\$ 4,664 -	0.61%	\$ 3,868 1,279	0.47% 0.16%	\$ 4,749 -	0.55% 0.00%	\$ 2,528 -	0.29% 0.00% 0.00%
Tax Effect (1)		<u>0.00%</u>	<del></del>	0.00%	<del>-</del>	0.00%	(526)	<u>-0.06%</u> 0.56%	\$ 4,749	<u>0.00%</u> 0.55%	\$ 2,528	0.29%
Estimated Core Net Income	\$ 4,997	0.82%	\$ 4,929	0.68%	\$ 4,664 "	0.61%	\$ 4,621	0.56%	φ 4, <i>14</i> 5	0.55%	ψ 2,020	0.207
Memo: Expense Coverage Ratio (2) Efficiency Ratio (3) Effective Tax Rate	144.24% 58.96% 37.36%		136.22% 61.86% 35.61%		123.57% 65.46% 34.93%		125.23% 65.35% 35.54%		133.08% 62.41% 36.71%		148.26% 57.22% 31.62%	

<sup>(1)</sup> Based on an estimated effective tax rate of 41.1%.

Source: Kaiser Federal Financial Group, Inc.'s prospectus.

<sup>(2)</sup> Net interest income divided by operating expenses.

<sup>(3)</sup> Operating expenses as a percent of the sum of net interest income and other operating income (excluding gains on sale).

Earnings for the most recent twelve month period ended March 31, 2010, diminished relative to the fiscal 2009 result, and equaled \$2.5 million or 0.29% of average assets.

Core earnings over the fiscal 2005 to 2009 period, or earnings, excluding non-recurring income and expenses on a tax effected basis, were relatively stable ranging from a low of \$4.6 million in fiscal 2008 to a high of \$5.0 million in fiscal 2005. Peak earnings for fiscal 2005 were both the result of the net reinvestment benefit of the offering proceeds and continuing strong balance sheet growth. In subsequent periods, the earnings benefit of balance sheet growth was substantially offset by spread compression which limited the benefit of balance sheet growth to the net interest margin and the impact of increasing operating costs. Earnings diminished for the twelve months ended March 31, 2010, primarily owing to the increase in NPAs and the higher level of resulting loan loss provisions, and notwithstanding an improving net interest margin. These trends are described more fully below.

#### Net Interest Income

Net interest income steadily increased over the period from fiscal 2005 to the twelve months ended March 31, 2010, primarily reflecting the impact of balance sheet growth and the reinvestment of offering proceeds. Additionally, the Company's yield-cost spreads have been improving since fiscal 2007, both as a result of the changing loan mix reflecting a greater proportion of income producing property loans and more recently as the Federal Reserve Open Market Committee ("FOMC") has reduced the Federal Funds rate target which has caused the Company's funding costs to diminish more rapidly than asset yields.

Specifically, net interest income increased from \$17.4 million in fiscal 2005 to \$25.9 million for the twelve months ended March 31, 2010. The net interest income to average assets ratio has followed a somewhat different trend than the dollar amount. In this regard, after falling from 2.85% in fiscal 2005 to 2.36% in fiscal 2007, the net interest income ratio has steadily increased to a level of 2.93% for the twelve months ended March 31, 2010.

The Company's interest rate spreads (see Exhibit I-4) have increased over the last three fiscal years, from 1.87% in fiscal 2007 to 2.29% in fiscal 2009 and have been an important factor in the recent growth of net interest income (i.e., both on a dollar basis and as a percent of average assets). Moreover, the Company's spreads have continued to realize the benefit of declining funding costs into fiscal 2010 as the net spread increased to 2.77% over the nine months ended March 31, 2010. Importantly, further reductions in funding costs are anticipated

by management, particularly as \$147 million of high cost borrowings (weighted average cost of 4.57% as of March 31, 2010) are scheduled to mature over the next 18 months.

The initial reinvestment of the Offering proceeds should increase net interest income as the funds are reinvested, with longer-term earnings benefits realized through leveraging of the proceeds. At the same, while the initial reinvestment of the Offering proceeds should increase net interest income, the initial reinvestment yields are expected to depress asset yields and the net interest income ratio. Over the long term, the asset yields may likely recover as the funds from the Offering are redeployed into higher yielding loans, which is the longer-term plan of the use of proceeds.

#### Loan Loss Provisions

Provisions for loan losses have typically been limited reflecting the Company's relatively strong asset quality historically and the secured nature of the loan portfolio; the majority of the loan portfolio is secured by real estate collateral in the Company's market area. However, since fiscal 2007, the Company has increased the level of loan loss provisions, which management attributes to loan growth (including growth in high risk-weight multi-family and commercial loans), an increasing level of NPAs, and as a result of a weak economy and erosion of real estate values which support the collateral value of Kaiser Federal Financial's mortgage portfolio. The increase in NPAs was most notable over the first nine months of fiscal 2010.

As a result, loan loss provisions have increased since the end of fiscal 2007, to equal \$9.4 million or 1.06% of average assets for the twelve months ended March 31, 2010. At March 31, 2010, the Company maintained valuation allowances of \$12.8 million, equal to 1.68% of total loans and 44.40% of non-performing loans. Exhibit I-5 sets forth the Company's loan loss allowance activity during the review period. Going forward, the Company will continue to evaluate the adequacy of the level of general valuation allowances ("GVAs") on a regular basis and establish additional loan loss provisions in accordance with the Company's asset classification and loss reserve policies.

#### Non-Interest Income

Consistent with the Company's limited level of diversification into fee generating activities, sources of non-interest operating income have been a somewhat modest contributor to the Company's earnings. Throughout the period shown in Table 1.2, sources of non-interest

operating income have remained relatively stable as a percent of average assets, but increased on a dollar basis to equal \$4.6 million or 0.52% of average assets for the twelve months ended March 31, 2010. The largest component of the Company's non-interest income consists of deposit service charges and fees earned on transaction accounts. Other components of non-interest income include returns on the investment in BOLI, which commenced late in fiscal 2005. Given that no major changes to the Company's operations are anticipated (which would result in a major increase in fee generating deposit accounts or other products and services), the Company's earnings can be expected to remain dependent upon the net interest margin net of operating expenses.

#### Operating Expenses

The Company's operating expenses have increased in recent years due to asset growth and branching, both from acquisition and de novo branching, as well as the deployment of additional remote ATMs. Specifically, the increase in operating expenses recently has been due to employee and facilities costs associated with the relocation of the Company's Pasadena branch and the openings of financial service centers in Bellflower, Harbor City, Los Angeles, and Riverside. In addition, employee costs have risen due to remaining competitive on a salary basis as well as increased benefit costs, including stock-based benefit plans and rising medical insurance premiums. Additionally, the increased emphasis on multi-family lending through internal originations has required the bolstering of the lending function in terms of origination, processing, and asset review staffing and related overhead costs while the Company has been required to staff a special assets resolution group to address the increasing NPAs.

Although operating expenses have increased from \$12.0 million in fiscal 2005 to \$17.5 million over the twelve months ended March 31, 2010, the ratio to average assets has remained relatively stable fluctuating in a range near 1.90% of average assets and equaling 1.98% of average assets for the twelve months ended March 31, 2010. Operating expenses are expected to increase on a post-offering basis as a result of the expense of the additional stock-related benefit plans. At the same time, continued balance sheet growth and reinvestment of the offering proceeds should largely offset the anticipated expense increase.

#### Non-Operating Income/Expense

Non-operating income and expenses have typically had a limited impact on earnings over the last several years and have primarily consisted of gains on the sale of loans and

investments. In this regard, the only significant non-operating expense reported since fiscal 2005, were the expenses of the aborted second step conversion which totaled \$1.3 million and were recognized in fiscal 2007.

#### <u>Taxes</u>

The Company's average tax rate has fluctuated over the last five fiscal periods and through the nine months ended March 31, 2010, but has been in the range of 32% to 37%. The relatively low average tax rate in comparison to the estimated marginal tax rate in the range of 41% reflects the investment in tax-advantaged investments, including the BOLI investment as well as investment in the California Affordable Housing Program which have reduced the effective tax rate.

#### Efficiency Ratio

The Company's efficiency ratio deteriorated from fiscal 2005 to fiscal 2008 reflecting that the ratio of net interest income to average assets fell while the ratio of operating expenses and non-interest income to average assets remained unchanged. The impact of the deteriorating efficiency ratio on core earnings has been minimized by the positive earnings impact of balance sheet growth and as a result, core earnings were relatively stable over the fiscal 2005 to 2008 period.

The efficiency ratio reflects improvement since the end of fiscal 2008, diminishing from 65.35% to 57.22% for the twelve months ended March 31, 2010. The improvement is primarily the result of a declining cost of funds which has benefited the Company's net interest margin. Importantly, deteriorating asset quality ratios for the Company and the resulting higher level of loan loss provisions have more than offset the earnings benefit of the expanding level of net interest income. Moreover, given the recent trend in NPAs, loan loss provisions may continue to limit the earnings benefit of an improving efficiency ratio at least over the near term. On a post-offering basis, the efficiency ratio may show some improvement from the benefit of reinvesting the proceeds from the Offering. However, a portion of the benefit is expected to be at least partially offset by the increased expense of the stock benefit plans.

# Interest Rate Risk Management

The primary aspects of the Company's interest rate risk management include:

- Diversifying portfolio loans into other types of shorter-term or adjustable rate lending, including commercial and multi-family mortgage lending;
- Maintaining a large balance of liquidity investments which have short repricing terms;
- > Promoting transaction accounts and, when appropriate, longer-term CDs;
- Maintaining stable depositor relationships by providing quality service and multiple delivery channels so as to diminish the need to price funds on a highly competitive basis;
- > Utilizing longer-term borrowings when such funds are attractively priced relative to deposits and prevailing reinvestment opportunities;
- > Maintaining a strong capital level; and
- > Limiting investment in fixed assets and other non-earning assets and seeking to resolve existing non-performing assets as quickly as possible;

The rate shock analysis as of March 31, 2010 (see Exhibit I-6) reflects a modest liability sensitive position with the net portfolio value ("NPV") declining by 162 basis points pursuant to a positive 200 basis point instantaneous and permanent rate shock, resulting in a post-shock NPV ratio equal to 9.99%, which would indicate a "minimal" risk exposure pursuant to regulatory definitions. By way of comparison, OTS estimates NPV data on a regional and national basis. Based on OTS estimates, incorporating September 30, 2009 financial data and market rate information, assuming a positive 200 basis point instantaneous, and permanent rate shock, the mean post-shock NPV ratio for all thrifts operating in the OTS Western Region equaled 12.26%, as of September 30, 2009, which reflects a mean 104 basis point decline relative to the base scenario. Thus, the Company's risk exposure is less favorable compared to the regional average.

The NPV analysis is an indicator of the risk to earnings in a volatile interest rate environment as it incorporates changing assumptions with respect to maturity and repricing of assets and liabilities. The OTS NPV analysis indicates that Kaiser Federal Financial has a lower NPV ratio and higher interest sensitivity measure pursuant to a rising interest rate scenario. The level of risk for the Company falls into the minimal risk category, pursuant to OTS guidelines.

The principal factors impacting the Company's interest rate risk exposure include the recent emphasis on originating adjustable rate mortgage loans (primarily multi-family and commercial mortgage loans) whose short to intermediate term repricing structure (typically no longer than 7 years) closely matches the short term repricing structure of the deposit base. At

the same time, the Company's strategy of limiting its investment in branch offices and emphasizing alternative delivery mechanisms may tend to increase the need for premium pricing relative to institutions with more comprehensive branch structures, thereby increasing the sensitivity of the pricing of deposits to changing market interest rates. The Company's interest rate risk exposure is projected to be further reduced following the completion of the conversion and reinvestment of the net conversion proceeds into interest-earning assets.

Overall, the data suggests Kaiser Federal Financial's earnings would be adversely impacted by rising interest rates, although the Company has been somewhat successful in reducing its exposure to interest rate risk. At the same time, there are numerous limitations inherent in such analyses, such as the credit risk of the Company's adjustable rate loans in a rising interest rate environment.

# **Lending Activities and Strategy**

Since the Charter Conversion, the Company has been primarily emphasizing real estate lending. Through fiscal 2007, the Company primarily focused on originating and/or purchasing 1-4 family residential mortgage loans while a lesser emphasis was placed on investment in commercial and multi-family mortgage loans. In this regard, the Company's internal residential mortgage origination capacity was limited, and through 2007, Kaiser Federal Financial relied heavily on purchasing loans from California-based brokers and financial institutions as a source of loans. The Company ceased purchasing residential mortgage loans in fiscal 2008 which had supplemented the internal origination capacity up to that point. Coupled with the limited internal loan origination capacity and the weakness in the local residential real estate market which has limited the Company's appetite for residential mortgages to relatively strong borrowers on well-secured properties, the residential mortgage loan balance has diminished from a 2007 fiscal year end peak level of \$469.5 million to \$343.4 million as of March 31, 2010, or by \$126.1 million, equal to 27%.

Over the fiscal 2008 to 2009 period and through March 31, 2010, the Company more actively originated commercial and multi-family mortgage loans which increased in proportion to total loans while residential mortgage loans diminished. Importantly, the increase in the income property loan balance more than offset the decline in the residential loan balance and enabled the Company to realize modest growth in the loan portfolio, overall, from the end of fiscal 2007 to March 31, 2010, the balance of

income property loans increased from \$165.9 million to \$374.2 million, reflecting a \$208.3 million increase overall equal to 125.5% overall. The Company ceased originating loans secured by commercial properties in fiscal 2009 and income property loans originated by the Company consisted solely of multi-family mortgage loans over the first nine months of fiscal 2010.

To a lesser extent, the Company extends consumer loans, primarily auto loans. Details regarding the Company's loan portfolio composition are included in Exhibits I-7, I-8, and I-9.

#### Residential Lending

As of March 31, 2010, residential mortgage loans approximated \$343.4 million, or 44.9% of total loans. The Company originates both fixed rate and adjustable rate 1-4 family mortgage loans and their general philosophy is to emphasize adjustable rate loans and/or shorter-term fixed rate mortgage loans for portfolio (hybrid loans with a fixed rate of up to 5 years initially) when competitive and market conditions permit. However, in the current interest rate environment, Kaiser Federal Financial has been originating mostly 15 and 30 year fixed rate loans for portfolio.

The repricing of ARM loans is tied to a variety of indexes, including the U.S. Treasury rate and LIBOR. Depending on the type of loan, there are a variety of periodic and lifetime rate caps which are generally structured based on the conditions prevailing in the competitive market.

The Company originates 1-4 family loans up to a loan-to-value ("LTV") ratio of 90%, with private mortgage insurance ("PMI") being required for loans with LTV ratios in excess of 80.0%. All 1-4 family mortgage loans originated or purchased by the Company are secured by residences in California.

Through fiscal 2007, the Company purchased and originated non-conforming residential mortgage loans. Such loans included both interest-only (i.e. no principal amortization) and stated income loans where the borrower's income source is not subject to verification through the application process, but the reasonableness of the stated income is verified through review of other sources, such as compensation surveys. Additionally, the Company originated subprime loans to borrowers with relatively low credit scores. As shown in the schedule below with data as of March 31, 2010, non-conforming loans falling into one of these three categories had a principal balance of \$152.9 million as of March 31, 2010, which

represents a reduction from a level of \$181.8 million as of the prior fiscal year end. Included in non-accrual loans at March 31, 2010 are \$12.1 million in one-to-four family loans that were interest-only or stated income loans and thus, comprise 41.9% of all non-performing loans and 80.7% of all non-performing 1-4 family residential mortgage loans.

Category	Outstanding <u>Balance</u> (\$000)	Weighted Average <u>Credit Score(1)</u>	Weighted Average LTV(2) (%)	Weighted Average <u>Seasoning(3)</u> (Years)	
Interest-only (4)	\$46,799	736	71.73%	3.94	
Stated income (4)(5)	\$80,554	737	67.09%	4.89	
Credit score ≤ 660	\$25,638	640	70.40%	4.66	

- (1) The credit score is one factor in determining the credit worthiness of a borrower based on the borrower's credit history.
- (2) LTV is the ratio calculated by dividing the original loan balance by the appraised value of the real estate collateral.
- (3) Seasoning describes the number of years since the funding date of the loan.
- (4) At March 31, 2010 there were \$10.9 million in loans that are stated income and interest-only.
- (5) Stated income is defined as a borrower provided level of income which is not subject to verification during the loan origination process through the borrower's application, but the reasonableness of the borrower's income is verified through other sources.

#### Multi-Family and Commercial Mortgage Lending

Multi-family and commercial mortgage lending are typically secured by properties in southern California, but also include other California markets. As of March 31, 2010, multi-family and commercial mortgage loans equaled \$260.2 million (34.0% of gross loans) and \$114.0 million (14.9% of gross loans), respectively. The Company's commercial real estate and multi-family loan portfolio has exhibited relatively strong growth since the completion of the minority stock offering in March 2004, reflecting the Company's expanded lending powers. Moreover, as previously noted, growth of the portfolio has accelerated since fiscal 2007 since the Company has ceased purchasing residential mortgage loans.

Multi-family and commercial mortgage loan rates typically adjust based on a U.S. Treasury index (typically the one year CMT), but may be fixed for the first 3, 5 or 7 years. Such loans possess terms ranging up to 15 years, with amortization periods of up to 30 years, LTV ratios of up to 80% (75% for commercial mortgage loans), and a targeted debt-coverage ratio of at least 1.2 times. Such loans are typically originated with prepayment penalties if the loan is repaid within the fixed rate term.

The Company's typical commercial or multi-family loan is in the range of \$1.0 to \$1.5 million, but may be larger if the loan is well-collateralized or extended to a very credit-worthy borrower. Such loans are typically collateralized by small office buildings, family-type business establishments and apartment buildings.

#### Consumer Loans

The Company's consumer loans totaled \$47.3 million at March 31, 2010, the majority of which consist of auto loans and, to a lesser extent, home equity lines of credit ("HELOCs") and loans secured by savings deposits.

The most significant component of the Company's consumer lending is automobile loans. The Company originates auto loans only on a direct basis with the borrower. Most auto loans are extended pursuant to the Company's pre-approved auto loan program ("PAAL") whereby the borrower is pre-qualified for a loan up to a pre-established limit predicated on receipt of final approval from the Company. Customers for the PAAL product have historically been Kaiser Permanente employees but the Company has marketed this product to the broader community since the Charter Conversion. In recent years, automobile lending has declined, as the Company has placed more emphasis on real estate loan products. Loans secured by automobiles totaled \$32.4 million, or 4.2% of gross loans, as of March 31, 2010.

# Loan Originations, Purchases and Sales

The Company's 1-4 family lending is conducted through direct solicitation techniques, real estate industry relationships, targeted marketing, as well as through purchases. In the fiscal 2005 to 2007 period, the majority of lending was undertaken through loan purchases, with the Company emphasizing purchases of adjustable rate 1-4 family mortgage loans through fiscal 2005 and fixed rate 1-4 family mortgage loans in fiscal 2006 and 2007. Subsequently, in fiscal 2008, the Company originations were concentrated in multi-family and commercial mortgage loans while commercial mortgage lending has been substantially curtailed in fiscal 2009 and through fiscal 2010, such that multi-family mortgage loan originations comprise the majority of Kaiser Federal Financial's loan origination volume.

Exhibit I-9, which shows the Company's recent data regarding loan originations, repayments and sales, highlights the emphasis on mortgage lending. The Company's loan diversification efforts are evidenced by the multi-family loan origination level, which totaled \$70.8 million, or 65.6%, of all loan originations for the nine months ended March 31, 2010.

#### **Asset Quality**

The Company's asset quality has historically been strong and the level of NPAs has been modest, generally well below a level of 1% of assets. However, Kaiser Federal Financial has recently realized an increase in the level of NPAs, primarily related to the recessionary economic environment. Specifically, the Company's delinquencies have increased as a result of growing unemployment in its markets and the slack economy has depressed the collateral value of many of the Company's security properties. As reflected in Exhibit I-10, the total NPA balance (i.e., loans 90 days or more past due and REO) as of March 31, 2010, was \$29.9 million, equal to 3.34% of assets, consisting primarily of non-accruing loans and a small balance of real estate owned ("REO"). The current balance of NPAs represents a significant increase relative to a level nine months earlier of \$9.4 million, equal to 1.05% of total assets as of June 30, 2009. The ratio of allowances to total loans equaled 1.68% while reserve coverage in relation to NPAs equaled 42.91% (see Exhibit I-5).

Contributing to the Company's credit risk exposure, both from the standpoint of the increase in NPAs and the potential for future delinquencies are ALT A and subprime mortgages in the Company's loan portfolio, most of which were purchased by the Company. Such loans include both stated income loans where the borrower's income source is not subject to verification through the application process, but the reasonableness of the stated income is verified through review of other sources, such as compensation surveys, and interest-only loans where there is no principal amortization and which are typically variable rate and the loan payment is subject to potential increase at some point in the future based on the change in a contractual index rate. Additionally, the Company made loans to subprime borrowers. In all, the balance of ALT A and subprime loans as of March 31, 2010, was \$152.9 million, of which \$12.1 million were included in the non-performing asset balance.

To track the Company's asset quality and the adequacy of valuation allowances, Kaiser Federal Financial has established detailed asset classification policies and procedures which are consistent with regulatory guidelines. Kaiser Federal Financial maintains the allowance for loan losses at a level that is believed to be adequate to absorb probable losses inherent in the existing loan portfolio, based on a quarterly evaluation of a variety of factors. These factors include, but are not limited to: the Company's historical loan loss experience and recent trends in that experience; risk ratings assigned by lending personnel to commercial real estate and the results of ongoing reviews of those ratings by the Company's independent loan review function;

an evaluation of non-performing loans and related collateral values; the probability of loss in view of geographic and industry concentrations and other portfolio risk characteristics; the present financial condition of borrowers; and, current economic conditions.

The Company has taken several steps to address the deterioration in asset quality which is largely the result of: (1) erosion of real estate values which has impacted the collateral value of the Company's loans; and (2) the recession which has resulted in job losses and lower personal income levels, both of which have adversely impacted borrower's ability to repay their loans with the Company. Kaiser Federal Financial has bolstered staffing in the servicing and collections area to in an effort to quickly identify potential loan delinquencies as they occur and to develop resolutions strategies with respect to problem borrowers. Furthermore, many delinquent loans were purchased with the servicing rights held by a third party servicer. In many such cases, the Company finds that the collection efforts by the servicer are inadequate given the Company's potential loss exposure. In such cases, the Company undertakes to collect the loan or develop a workout plan with the borrower on its own. The Company also seeks to acquire the servicing rights on delinquent loans in order to have full control of the collections and resolution process. Other steps taken by the Company to improve asset quality have been to tighten underwriting and limit income property loans to the multi-family mortgage niche, where management believes there is less credit risk exposure.

# Funding Composition and Strategy

As of March 31, 2010, the Company's assets were funded primarily with deposits, and, to a lesser extent, borrowings and equity (see Exhibits I-11, I-12 and I-13). The Company's deposit services generally cater to individuals rather than commercial businesses.

#### **Deposits**

Local retail deposits have consistently addressed the substantial portion of Kaiser Federal Financial's funding needs, with core deposits in the form of non-interest bearing checking, passbook accounts, and money market deposit accounts comprising the majority of deposits. In the aggregate, these accounts totaled \$320.1 million, or 49.3% of total deposits as of March 31, 2010. As of March 31, 2010, CDs accounted for approximately 50.7% of deposits. Approximately 53.2% of CDs had remaining maturities of one year or less. Large balance CDs

(i.e. balances greater than or equal to \$100,000), which tend to be more rate sensitive than lower balance CDs, accounted for \$158.0 million, or 24.3% of deposits, at March 31, 2010.

#### **Borrowings**

Borrowings have been utilized primarily as a supplemental funding source to fund lending activity. As of March 31, 2010, borrowed funds consisted of \$147.0 million of FHLB advances. The Company interchanges the use of deposits and borrowings to fund assets depending on various factors including liquidity and asset/liability management strategies. Recently, however, the Company has diminished borrowings utilization as loan growth has slowed. The Company expects that borrowed funds may likely continue to diminish in the future as the \$147.0 million borrowed funds balance is scheduled to mature over the next 18 months and the Company will be seeking to replace a portion of the borrowings with deposits. Additionally, the maturing of high cost borrowings is expected to have a favorable impact on the Company's cost of funds.

The Company anticipates utilizing borrowings as a supplemental funding source in the future, generally for these same purposes. The Company's overall preference is to utilize deposits to fund operations with the objective of building customer relationships and increasing cross-sell potential and fee income.

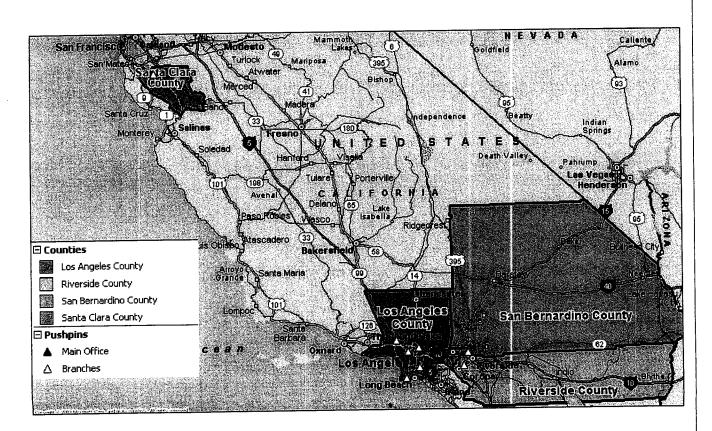
# Legal Proceedings

Other than the routine legal proceedings that occur in the Company's ordinary course of business, the Company is not involved in litigation which is expected to have a material impact on the Company's financial condition or operations.

## II. MARKET AREA ANALYSIS

## Introduction

Kaiser Federal Financial currently conducts operations through its executive offices in Covina, California, and a total of 8 branch offices, 7 of which are in southern California (Los Angeles, San Bernardino, and Riverside Counties) while the remaining branch is located in Santa Clara in the San Francisco Bay area (Santa Clara County) (see the map of locations below). Certain locations reflect, in part, the credit union roots and the location of the Kaiser Permanente Medical Care Program employees and/or physicians. The Company will seek to gradually expand its regional branch office network and financial service centers over time based on the perceived market opportunity and may also seek to acquire other financial institutions. In the current environment, the Company may seek to acquire failed institutions from the FDIC if an attractive opportunity arises. Moreover, Kaiser Federal Financial will continue to extend the reach of its branch network through continued operation of the network of remote access service systems, ATMs, Internet and telephone banking.



Future growth opportunities for Kaiser Federal Financial depend on the growth and stability of the regional economy, demographic growth trends, and the nature and intensity of the competitive environment. These factors have been briefly examined in the following pages to help determine the growth potential that exists for the Company and the relative economic health of Kaiser Federal Financial's market area. The growth potential and the stability provided by the market area have a direct bearing on the market value of the Company, and will be factored into our valuation analysis accordingly. Exhibit II-1 provides a description of Kaiser Federal Financial's office facilities and Exhibit II-2 provides historical interest rates.

## California Economic Trends

California has been severely impacted by the financial crisis and resulting recession. The real estate and financial sectors which were key economic drivers for California's economy have been among the most adversely affected sectors in the financial crisis and the recessionary aftermath. Over the past two years, California has experienced nearly 1.4 million job losses causing California's unemployment rate to rank among the highest in the country for multiple quarters. As of March 2010, California's unemployment rate of 13.0% was the fourth highest in the nation which is relatively comparable to the unemployment rates observed for the Company's markets in southern California and Santa Clara County.

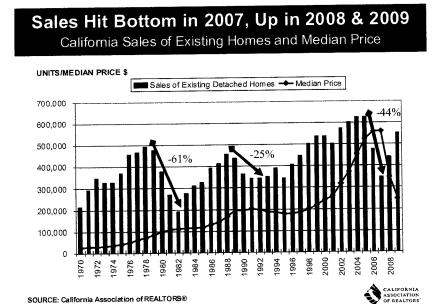
The recessionary environment has both increased demand for public services while simultaneously reducing tax revenues of local municipal and county jurisdictions, as well as for the California State government. The resulting budgetary problems have resulted in government hiring freezes, layoffs, and unpaid leave days for workers while many services have been curtailed. The California State government has been in a well publicized crisis mode as it seeks to close a perennial deficit which has widened as a result of the recession.

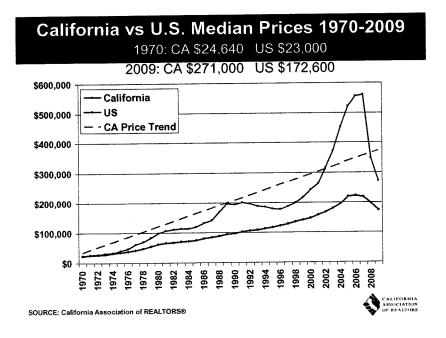
Recent economic news for southern California has been modestly more positive as the economy shows signs of stabilization. In this regard, unemployment rates appear to have leveled off and housing prices stabilized; further details will be provided in a section to follow.

## **Distressed Real Estate Market**

The well publicized housing bubble was a national phenomenon as housing prices realized double digit annual growth rates in many markets. California, including the Company's markets centered in southern California, realized especially strong rates of price appreciation which were reversed with the onset of the recession. Specifically, housing prices in the state of California peaked in mid 2007 and started to experience a sharp decline in the following months with an aggregate decline of 40% from the 2007 peak.

According to RealtyTrac, an organization specializing in home foreclosures, foreclosure inventory skyrocketed by 81 percent in 2008 and has increased by 225 percent since 2006. By July 2008, 24 of the 25 U.S. metropolitan areas had experienced a decline in real estate values with major metropolitan areas in California suffering from significant price declines and high foreclosure rates. See the charts below for additional data.



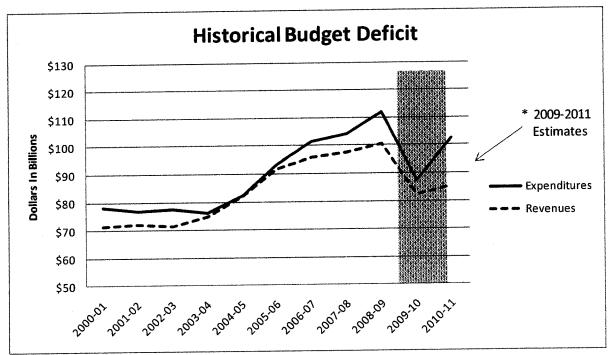


Source: California Association of Realtors, Realtytrac

#### California State Budget Crisis

California's \$1.8 trillion economy is the eighth largest in the world and has major ties to the well being of the overall U.S. economic climate. Multiple factors including the troubled real estate market and high levels of unemployment have led to a major problem with the state's budget. At the beginning of 2009, California would be facing a \$41 billion deficit for the next eighteen months. In an effort to deal with the crippling deficit, state officials are contemplating deep spending cuts that will affect areas including:

- > Decreasing school financing for improvements and development by billions.
- > Indirectly dissolving healthcare for the elderly and lower class.
- > Pay cuts, unpaid leave for state employees and layoffs in many industries.
- > Major tax increases in an unstable economic environment.
- > Impact on local business and enterprise
- > Overall attractiveness of the State of California



Source: California State Dept. of Finance

#### **Economic Outlook**

The California economy's reliance on housing and the financial sector coupled with the ongoing state budget crisis has led many key California economic indicators to be depressed relative to the U.S. economy as a whole. However, in early 2010, the California economy showed encouraging signs that it was moving in the right direction. According to a recent Los Angeles Times article, southern California showed signs of stabilization in April 2010, as foreclosure trends improved and the stock of homes in foreclosure diminished. The median home price for all homes sold in April 2010 was \$285,000 in southern California, a 15.4% increase from April of 2009. A total of 20,299 properties sold last month in Los Angeles, Riverside, San Bernardino, Orange, San Diego, and Ventura, a 1% decrease from the 20,514 sold in April 2009.

According to a senior UCLA economist, the outlook for the balance of 2010 is for little or no growth with the economy picking up speed slightly by the beginning of next year, with economic growth rates increasing to more normalized levels by mid-2011. International trade traffic through southern California is projected to increase by more than 10% in 2010, but trade-related employment won't begin to grow again until 2011, according to a report released by the Los Angeles County Economic Development Corp.

## Local Real Estate Market Trends

In Los Angeles County where the Company maintains six branches, the median price of a single family home reached a peak of \$605,300 in August of 2007. Nearly two years later in August of 2009, the price of homes had diminished by 43%. In the Riverside/San Bernardino area where the Company maintains two branches, home prices reached a peak of \$415,000 in January 2007, while reflecting approximately 60% depreciation in value nearly two years later. In Santa Clara County, where the Company maintains only one branch, home prices peaked at approximately \$870,000 in August of 2007. The relatively higher prices in this market are attributable to the high cost of housing overall in the San Francisco/Silicon Valley area. By August 2009, single family home prices in Santa Clara County had decreased by 36%, which is a significant drop overall but relatively moderate compared to the price depreciation observed in southern California.

	•	<b>D</b>	A	-+ 2000
Peak vs	Current	Price -	Augu	SLZUUS

Region	Peak Month	Peak Price	Aug-09 Median	% Chg From Peak
High Desert	Apr-06	\$334,860	\$111,770	-66.6%
Monterey Region	Aug-07	\$798,210	\$298,940	-62.5%
Riverside/San Bernardino	Jan-07	\$415,160	\$166,600	-59.9%
Palm Springs/Lower Desert	Jun-05	\$393,370	\$169,080	-57:0%
Sacramento	Aug-05	\$394,450	\$192,050	-51.3%
CALIFORNIA	May-07	\$594,530	\$292,960	-50.7%
Northern Wine Country	Jan-06	\$645,080	\$347,920	-46.1%
Los Angeles	Aug-07	\$605,300	\$339,980	-43.8%
Northern California	Aug-05	\$440,420	\$255,600	-42.0%
San Diego	May-06	\$622,380	\$375,710	-39.6%
San Luis Obispo	Jun-06	\$620,540	\$382,560	-38.4%
San Francisco Bay Area	May-07	\$853,910	\$531,580	-37.7%
Santa Clara	Apr-07	\$868,410	\$555,000	-36.1%
Ventura	Aug-06	\$710,910	\$466,200	-34.4%
Orange County	Apr-07		\$499,440	-33.2%

SOURCE: California Association of REALTORS®



Importantly, recent housing price data for the Company's markets suggests firming of prices, as year over year prices appear to have stabilized in San Bernardino County, and while there was appreciation in the Company's other markets on a year over year basis.

#### Home Sales Recorded in March 2010

County	Home Sold	March 2009	March 2010	% Change
Los Angeles San Bernardino Riverside Santa Clara	6,697 2,865 4,023 1,561	\$300,000 \$150,000 \$185,000 \$405,000	\$329,000 \$151,000 \$197,000 \$504,000	0.6% 6.2%

Source: dqnews.com

## Los Angeles County

Los Angeles County's economy has historically been tied to the aerospace, entertainment and tourism industries and has realized strong growth since the beginning of World War II. The presence of nearby military installations and test facilities coupled with the mild climate and good weather made the area an excellent location for aerospace firms to grow and prosper. These same conditions facilitated the growth of the entertainment and tourism businesses which have historically been the mainstay of the local economy. Strong population growth and the growing income levels coupled with the availability of land and the development of an extensive network of freeways provided for growth in the real estate industry (both development and finance). The reliance upon the defense and tourism industries, historically brought immense growth and prosperity to Los Angeles County, but also introduced significant volatility. The region's growth came to a sudden halt in the early 1990s with the combined impact of the national recession, the commencement of the Gulf War, the breakup of the Soviet Union and subsequent end of the Cold War, and downsizing of the U.S. military, all of which led to severe recessionary conditions through the mid-1990s.

Los Angeles County contains a population of over 10.2 million residents making it the largest county in the United States. The economy of Los Angeles County is comprised of many industry clusters that have contributed to a stable economic climate within the region. As of 2007, the leading industries in the county were tourism & hospitality (456,000 jobs), professional & business services (288,000 jobs), international trade (281,000 jobs), and entertainment (244,000 jobs). Although the manufacturing industry, as a whole, has been on the decline in recent years, Los Angeles County is the largest manufacturing center in the United States, employing over 300,000 workers in 2007. Popular items manufactured include fabricated metals, food products, aerospace parts, and search/detection/navigation parts. Along with

manufacturing, the tech industry is a crucial component of the Los Angeles County economy. The major clusters within the tech industry include bio-medical, environmental technology, and digital information technology.

International trade contributed to Los Angeles County's economic growth in recent years before the recession, fueled both by cross-border trade with nearby Mexico and by trade with other Pacific Rim countries. Currently, the Port of Los Angeles/Long Beach ranks first in the U.S. in total trade. Coupled with its status as a major entertainment and cultural center, Los Angeles has been a major entry way and settlement area for immigrants to the U.S.

# Riverside and San Bernardino Counties - Inland Empire

Riverside and San Bernardino Counties are commonly referred to as the "Inland Empire" and together, these two counties comprise the Riverside-San Bernardino Metropolitan Statistical Area ("MSA"). While the Inland Empire encompasses a huge geographic area extending to the Nevada border, Kaiser Federal Financial's operations are concentrated in the western portions of Riverside and San Bernardino Counties. The Inland Empire realized strong business and population growth in the last several decades owing, in part, to defense spending and the large military infrastructure in the region and to its location adjacent to the high cost coastal areas of Los Angeles, Orange, and San Diego Counties. In this regard, many manufacturing, transportation and distribution companies relocated in the Inland Empire. The area has also been a magnet for new residents seeking affordable housing outside of the expensive coastal markets.

Much of the Inland Empire's business growth before the recession can be attributed to companies that expanded locally, and to those that relocated from the nearby coastal counties. From 1994-2004, 1,250 firms either moved to the region from the congested and high-priced regions of Los Angeles, Orange, and San Diego Counties, put their new expansions in the area, or moved locally to add space and employees — a trend that is expected to continue in the coming decades. This migration of firms and people from the coastal counties is occurring as the density of land development in those counties has created a shortage of manufacturing and housing space, and increased spacing costs. Ultimately, the Inland Empire is the last region of southern California to have large amounts of undeveloped land along developed transportation corridors, creating a powerful advantage for both residential and industrial/commercial developers.

The San Bernardino-Riverside MSA contains a population of over 4.4 million residents. The economy of the Riverside-San Bernardino area is comprised of many industry clusters that have contributed to a stable economic climate within the region. As of 2007, the leading industries in the county were tourism (96,600 jobs), international trade (90,400 jobs), professional & business services (55,600 jobs), logistics (48,900 jobs), and health & biomedical (37,500). The Inland Empire is also becoming a manufacturing center in the United States, employing over 87,000 workers in 2007. Popular items manufactured include fabricated metals, automotive manufacturing, food products, furniture, and plastic products. International trade has also contributed to the markets economic growth in recent years.

#### Santa Clara County

Prior to World War II, the economy of Santa Clara County was tied to agriculture as a result of the moderate climate and long growing season. However, the southern portions of the San Francisco Bay area have grown exponentially over the last fifty years with the growth of the San Francisco Bay overall, coupled with the development of technology-related industries. In this regard, much of the growth in the technology sector which led to the development of the "Silicon Valley" as the region is known today was facilitated by the location of Stanford University in Palo Alto which provided for the engineering and creative resources required to stimulate growth of high technology industries.

The growth of computer and biotechnology industries in Santa Clara County fueled strong employment and income growth through the 1990s. Even after the dot-com crash, which caused the loss of over 250,000 jobs, Silicon Valley continues to maintain its status as one of the top research and development centers in the world and has currently reported an increase in employment, for the first time in five years. The turnaround coincides with a huge increase of investment in the emerging category of clean environment technology.

## Market Area Demographics

For reasons described above, the Company's markets have generally demonstrated strong population growth. The large size of the market's overall – Los Angeles County has 10.3 million residents, Riverside County has 2.2 million, San Bernardino County has 2.1 million residents while Santa Clara County has 1.8 million residents – gives the Company exposure to a large base of potential customers (see Table 2.1), although it is a very competitive market.

Table 2.1 Kaiser Federal Financial Group, Inc. Summary Demographic Information

		Year		Growth R	
Population (000)	2000	2009	2014	2000-2009 20	09-2014
	004 400	200 722	324,063	1.1%	0.9%
United States	281,422	309,732		1.3%	1.0%
California	33,872	37,934	39,883	0.8%	0.7%
Los Angeles County	9,519	10,267	10,634	3.9%	3.0%
Riverside County	1,545	2,186	2,538		1.4%
San Bernardino County	1,709	2,060	2,210	2.1%	0.7%
Santa Clara County	1,683	1,801	1,867	0.8%	0.7%
Households (000)					
United States	105,480	116,523	122,109	1.1%	0.9%
California	11,503	12,665	13,259	1.1%	0.9%
Los Angeles County	3,134	3,295	3,395	0.6%	0.6%
Riverside County	506	701	809	3.7%	2.9%
San Bernardino County	529	614	655	1.7%	1.3%
Santa Clara County	566	600	620	0.6%	0.7%
Median Household Income	(\$)				
	40.404	E 4 740	56,938	2.9%	0.8%
United States	42,164	54,719	64,088	2.9%	0.8%
California	47,622	61,614	•	2.9%	1.5%
Los Angeles County	42,495	55,051	59,377	2.8%	1.4%
Riverside County	43,082	55,056	58,897		1.2%
San Bernardino County	42,301	53,848	57,297		1.1%
Santa Clara County	74,419	100,089	105,486	3.370	1.170
Per Capita Income (\$)					
United States	21,587	27,277	28,494	2.6%	0.9%
California	22,711	28,199	29,471	2.4%	0.9%
Los Angeles County	20,683	24,730	25,990	2.0%	1.0%
Riverside County	18,689	22,368	22,970	2.0%	0.5%
San Bernardino County	16,856	20,066	20,620	2.0%	0.5%
Santa Clara County	32,795	44,997	47,832	3.6%	1.2%
	Less Than	\$25,000 to	\$50,000-		
2009 HH Income Dist.(%)	\$25,000		\$100,000	\$100,000+	
United States	20.9	24.5	35.3	19.3	
California	18.5	22.2	33.9	25.5	
Los Angeles County	21.4	24.1	33.4	20.8	
Riverside County	20.2	25.2	36.9		
San Bernardino County	21.1	25.2	37.2		
San Bernardino County Santa Clara County	9.1	12.5	28.3		
Source: ESRI.					

Total population in Los Angeles and Santa Clara Counties increased at a comparatively moderate pace equal to 0.8% and 0.8% from 2000 to 2009, which fell short of both the state and national average. By comparison, growth in Riverside and San Bernardino Counties has been very strong, equal to 3.9% and 2.1% between 2000 and 2009, which were both growing at a faster pace than the California and the United States (equal to 1.3% and 1.1%, respectively). Importantly, growth projections for population through 2014 reflect that growth in Riverside and San Bernardino Counties will continue to grow at a faster pace, compared to the state and national averages. Paralleling trends for population growth, the total number of households increased at comparatively modest levels in Los Angeles and Santa Clara Counties from 2000 to 2009, while exceeding the state and national averages in Riverside and San Bernardino Counties.

Median household income levels in Los Angeles, Riverside, and San Bernardino Counties are relatively favorable to the national average and fall modestly below the comparable state aggregate. Per capita income levels for the three counties all fell below the comparable national and state averages. Income levels in Santa Clara County reflect its status as one of the wealthiest counties in the U.S. as household and per capita income well exceeded the levels for the Company's other markets as well as the state and national average.

### Local Economy/Largest Employers

The largest employers in Los Angeles County reflect its relatively diverse economy and the fact that some of the largest sectors (entertainment and tourism) are comprised of a multitude of relatively small employers which together comprise a large portion of the economy.

Table 2.2

Kaiser Federal Financial Group, Inc.

Major Employers in Los Angeles, San Bernardino and Santa Clara Counties

Employer	<u>Business</u>	Number of Employees
Los Angeles County		
Cedars Sinai Medical Center Long Beach Financial Mgt. Los Angeles County Sheriff Nestle USA UCLA UCLA Health System	Healthcare Finance Government Food Products Education Healthcare/Education	10,000+ 10,000+ 10,000+ 10,000+ 10,000+

## Riverside and San Bernardino Counties (Inland Empire)

County of Riverside	Government	10,000+
Stater Brothers Markets	Retail/Distribution	10,000+
County of San Bernardino	Government	10,000+
Ontario International Airport	Transportation	5,000-9,000
University of California, Riverside	Higher Education	5,000-9,000
March Air Reserve Base	Military	5,000-9,000
Kaiser Permanente	Healthcare	5,000-9,000
Loma Linda University Medical	Healthcare	5,000-9,000

### Santa Clara County

Cisco Systems Inc.	Computers	10,000+
Applied Materials Inc.	Semiconductors	5,000-9,000
Avago Technologies	Exporters	5,000-9,000
Flextronics International	Semiconductors	5,000-9,000
Fujitsu Holdings	Electronics	5,000-9,000

Source: California Employment Development Department.

The Inland Empire and Santa Clara County reflect the characteristics and trends previously described. In this regard, the major employers in the Inland Empire reflect its suburban character with its mix of retailers and health care providers. Santa Clara County's largest employers are relatively concentrated in the technology and health care sectors which reflect many of the industry leaders involved in the production of computer hardware and software.

## **Unemployment Rates**

Unemployment rates on a national level have been increasing over the most recent 12 months, reflecting a recessed state of economy (see Table 2.3). Unemployment rates in California and the Company's markets have remained relatively stable, albeit at levels above the national average. The most recent unemployment rate for Los Angeles stands at 12.3% which is 2.6% above the national average and 0.7% below the average for California as a whole. The current unemployment rate in Santa Clara County is 12.0% which is relatively favorable compared to the unemployment rates of 14.8% and 151% reported for San Bernardino and Riverside Counties.

Table 2.3
Kaiser Federal Financial Group, Inc.
Unemployment Trends (1)

Region	March 2009 Unemployment	March 2010 <u>Unemployment</u>
United States California Los Angeles County Riverside County San Bernardino County	8.5% 11.5 11.3 13.3 12.7	9.7% 13.0 12.3 15.1 14.8 12.0
Santa Clara County	10.9	12.0

(1) Unemployment rates are not seasonally adjusted.

Source: U.S. Bureau of Labor Statistics.

## Market Area Deposit Characteristics and Competition

The Company's retail deposit base is closely tied to the market area and, in particular, the markets that are nearby to the Company's branch locations. Table 2.4 displays deposit market trends from June 30, 2005 through June 30, 2009 for the primary market counties. Additional data is also presented for the state of California. The data indicates that total deposits maintained by commercial banks and savings institutions increased in all of the Company's markets during the four year period, at rates ranging from 0.6% to 4.2% compared to the 2.6% deposit growth rate exhibited for the state of California. Similar to the state of California, commercial banks maintained a larger market share of deposits than savings institutions in all four of the Company's primary market area counties. During the period covered in Table 2.4, savings institutions experienced a decrease in deposit market share in every operating county.

Kaiser Federal Financial's largest holding and highest market share of deposits is in Los Angeles County, where the Company maintains its largest branch presence. The Company's \$451.0 million of deposits at the Los Angeles County branches represented a 0.2% market share of bank and thrift deposits at June 30, 2009. Santa Clara County, where the Company maintains its second largest deposit presence, accounted for \$65.4 million of the Company's deposits and a 0.1% market share of total Santa Clara County bank and thrift deposits at June 30, 2009. The Company's San Bernardino County branch held \$44.5 million of deposits at June 30, 2009, which provided for a 0.3% market share of bank and thrift deposits at June 30, 2009.

Table 2.4
Kaiser Federal Financial Group, Inc.
Deposit Summary

	As of June 30,							
		2005			2009			Deposit
		-	Market	# of		Market	# of	Growth Rate
		Deposits	Share	Branches	<b>Deposits</b>	Share	Branches	2005-2009
		<u>Doposite</u>		(Dollars in Th	nousands)			(%)
State of California	\$ 7	753,579,000	100.0%	6,620	\$834,053,000	100.0%	7,400	2.6%
Commercial Banks	•	514,696,000	68.3%	5,028	792,375,000	95.0%	7,040	11.4%
Savings Institutions		238,883,000	31.7%	1,592	41,678,000	5.0%	360	-35.4%
. A l Occupio	<b>6</b> (	208.249.069	100.0%	1,611	\$245,376,492	100.0%	1,789	4.2%
Los Angeles County		148,695,325	71.4%	1,161	230,579,186	94.0%	1,699	11.6%
Commercial Banks		59.553.744	28.6%	450	14,797,306	6.0%	90	-29.4%
Savings Institutions Kaiser Federal Bank		368,517	0.2%	3	451,039	0.2%	6	5.2%
Kaiser Federal Balik		300,017	0.270	_	·			
San Bernardino County	\$	16,171,397	100.0%	220	\$ 16,564,354	100.0%	263	0.6%
Commercial Banks	Ψ	10,594,169	65.5%		16,293,992	98.4%	259	11.4%
Savings Institutions		5,577,228	34.5%		270,362	1.6%	4	-53.1%
Kaiser Federal Bank		49.201	0.3%	= 1	44,477	0.3%	1	-2.5%
Maiser / Cacrai Barik		7-1						
Santa Clara County	\$	49,037,207	100.0%	326	\$ 53,639,890	100.0%	339	2.3%
Commercial Banks	•	37,575,672	76.6%	252	52,246,605	97.4%	260	8.6%
Savings Institutions		11,461,535	23.4%	74	1,393,285	2.6%	79	-41.0%
Kaiser Federal Bank		58,145	0.1%	. 1	65,368	0.1%	. 1	3.0%
								2.22
Riverside County	\$	19,099,088	100.0%	286	\$ 20,802,080			2.2%
Commercial Banks		11,237,749	58.8%	184	18,072,628			12.6%
Savings Institutions		7,861,339	41.2%	102	2,729,452			-23.2%
Kaiser Federal Bank		-	0.0%		36,054	0.2%	, 1	-

Source: FDIC.

In Riverside County, the Company maintains \$36.0 million of the Company's deposits and a 0.2% market share of total County bank and thrift deposits at June 30, 2009. From June 30, 2005 through June 30, 2009, the Company experienced deposit growth and gains in deposit market share in all four of its primary market area counties.

As implied by the Company's low market shares of deposits, competition among financial institutions in the Company's market area is significant. Among the Company's competitors are much larger and more diversified institutions, which have greater resources than maintained by Kaiser Federal. Financial institution competitors in the Company's primary market area include other locally based thrifts and banks, as well as regional, super regional and money center banks. From a competitive standpoint, Kaiser Federal has sought to

emphasize its community orientation in the markets served by its branches. Table 2.5 lists the Company's largest competitors in the three counties currently served by its branches, based on deposit market share as noted parenthetically. The Company's deposit market share has also been provided in Table 2.5.

Table 2.5
Kaiser Federal Financial Group, Inc.
Deposit Competition

Los Angeles County	<b>Deposit Market Share</b>
Bank of America Corp.	22.80%
Wells Fargo & Co.	13.89%
Mitsubishi UFJ Finl Group.	8.82%
JPMorgan Chase	8.16%
Citigroup Inc.	4.83%
Kaiser Federal Financial Group, Inc.	0.19%
Santa Clara County	Deposit Market Share
Wells Fargo & Co.	25.11%
Bank of America Corp.	23.44%
SVB Financial Group	10.76%
Citigroup Inc.	6.75%
JPMorgan Chase	6.67%
Kaiser Federal Financial Group, Inc.	0.12%
San Bernardino County	Deposit Market Share
Bank of America Corp.	24.36%
Wells Fargo & Co.	15.75%
U.S. Bancorp	10.12%
JPMorgan Chase	10.10%
CVB Financial Group	9.47%
Mitsubishi UFJ Finl Group.	4.28%
Kaiser Federal Financial Group, Inc.	0.27%
Riverside County	Deposit Market Share
Bank of America Corp.	23.60%
Wells Fargo & Co.	18.20%
JPMorgan Chase	9.73%
U.S. Bancorp	6.16%
Citigroup Inc.	4.76%
Banco Bilbao Vizcaya	4.40%
Mitsubishi UFJ Finl Group.	4.30%
Kaiser Federal Financial Group, Inc.	0.17%

Source: SNL Financial.

#### III. PEER GROUP ANALYSIS

This chapter presents an analysis of Kaiser Federal Financial's operations versus a group of comparable publicly-traded financial institutions (the "Peer Group") selected from the universe of all publicly-traded financial institutions in a manner consistent with the regulatory valuation guidelines and other regulatory guidance. The basis of the pro forma market valuation of Kaiser Federal Financial is derived from the pricing ratios of the Peer Group institutions, incorporating valuation adjustments for key differences in relation to the Peer Group. Since no Peer Group can be exactly comparable to Kaiser Federal Financial, key areas examined for differences are: financial condition; profitability, growth and viability of earnings; asset growth; primary market area; dividends; liquidity of the shares; marketing of the issue; management; and effect of government regulations and regulatory reform.

#### Peer Group Selection

The Peer Group selection process is governed by the general parameters set forth in the regulatory valuation guidelines and other regulatory guidance. The Peer Group is comprised of only those publicly-traded thrifts whose common stock is either listed on a national exchange (NYSE or AMEX) or is NASDAQ listed, since their stock trading activity is regularly reported and generally more frequent than non-publicly traded and closely-held institutions. Non-listed institutions are inappropriate since the trading activity for thinly-traded or closely-held stocks is typically highly irregular in terms of frequency and price and thus, may not be a reliable indicator of market value. We have also excluded from the Peer Group those companies under acquisition or subject to rumored acquisition, mutual holding companies, and recent conversions, since their pricing ratios are subject to unusual distortion and/or have limited trading history. A recent listing of the universe of all publicly-traded savings institutions is included as Exhibit III-1.

Ideally, the Peer Group should be comprised of locally or regionally-based institutions with comparable resources, strategies and financial characteristics. There are approximately 144 publicly-traded institutions nationally, which includes approximately 38 publicly-traded MHCs. Given this limited number of public full stock thrifts, it is typically the case that the Peer Group will be comprised of institutions which are not directly comparable, but the overall group will still be the "best fit" group. To the extent that differences exist between the converting institution and the Peer Group, valuation adjustments will be applied to account for the

differences. Since Kaiser Federal Financial will be a full public company upon completion of the Offering, we considered only full stock companies to be viable candidates for inclusion in the Peer Group.

Based on the foregoing, from the universe of 106 fully converted publicly-traded thrifts, we selected ten institutions with characteristics similar to those of Kaiser Federal Financial. The selection process applied is described below, followed by a brief description of each member of the Peer Group.

Screen #1 California institutions. Four companies met the criteria for Screen #1 and two were included in the Peer Group: Bofi Holding, Inc. of CA and First PacTrust Bancorp of CA. Provident Financial Holdings of CA was not included in the Peer Group due to the Company's high ratio of NPAs (8.65% of assets and owing to the fact that it completed a secondary offering of common stock in October 2009). Broadway Financial Corp. of CA was excluded from the Peer Group owing to its inner city location in Los Angeles and minority ownership, management and customer base

#### • Screen #2.

- Thrift institutions with assets between \$500 million and \$2.0 billion; Based on the importance that asset size plays in franchise value and resources of financial institution, market capitalization and liquidity of the stock;
- NPA/Assets ratios between 1% and 7%; Asset quality is an important consideration in investors' perception of value in the current environment. As of March 31, 2010, the Company's ratio of NPAs/assets equaled 3.34% of assets. Accordingly, in selecting the Peer Group, we were seeking to select comparable thrifts with similar asset quality ratios in the aggregate, such that the perceived investment risks and returns were captured in their respective pricing ratios.
- Return on Equity ("ROE") less than 10%; Companies with very strong ROEs outside of the California group were not considered highly comparable to the Company, particularly on a pro forma basis.
- Description: A total of 24 institutions met the foregoing criteria under the three parameters cited above and eight were included in the Peer Group. In selecting the Peer Group out of the 24 comprising the second screen, our focus was on thrifts operating in the west region of the United States (only Home Federal Bancorp of ID) or in major metropolitan areas which might be similar to the Company's markets in southern California. Additionally, we sought to include thrifts with similar asset quality ratios recognizing which were also reporting operating results which were not excessively above the Company's 0.29% ROA ratio. At the same time, we did not exclude thrifts from the Peer Group solely because they were reporting operating losses as institutions with NPAs in the range of the Peer Group selection criteria (1% to 7% NPA/Assets) may experience significant volatility in their earnings in the current operating environment. Overall, in selecting the Peer Group, we sought to balance such

characteristics as regional market, asset quality and earnings in order to best match the corresponding characteristics for the Company.

Table 3.1 shows the general characteristics of each of the Peer Group companies. While there are expectedly some differences between the Peer Group companies and Kaiser Federal Financial, we believe that the Peer Group companies, on average, provide a good basis for valuation, subject to valuation adjustments. The following sections present a comparison of Kaiser Federal Financial's financial condition, income and expense trends, loan composition, interest rate risk, and credit risk versus the Peer Group, as of the most recent publicly available date. A summary description of the key characteristics of each of the Peer Group companies is detailed below and a market area comparative analysis is provided in Exhibit III-2.

- Parkvale Financial Corp. of PA. Parkvale Financial is the largest company in the Peer Group and operates through a total of 48 offices in western Pennsylvania with many in the Pittsburgh metropolitan area. Parkvale Financial is one of the more leveraged Peer Group companies with a tangible equity/assets ratio of 6.4%, which differentiates it from the Company's higher pro forma ratio. Notwithstanding a more limited investment in whole loans and its focus on 1-4 family residential mortgage lending, the NPA/Assets ratio equaled 2.13% for Parkvale Financial versus an average of 3.29% for the Peer Group. Parkvale Financial's ROA modestly exceeds the Peer Group average as the impact of its low spreads are offset by its lower level of provisioning and modest operating expense ratio. At March 31, 2010, Parkvale Financial Corp had total assets of \$1.9 billion, deposits of \$1.5 billion and a tangible equity-to-assets ratio of 6.3%. For the twelve months ended March 31, 2010, Parkvale Financial reported earnings of \$6.1 million for a return on average assets of 0.32%. Parkvale Financial had a market capitalization of \$51 million at May 7, 2010.
- BankFinancial Corp. of IL. BankFinancial Corp. operates through a total of 18 offices in the Chicago, Illinois, metropolitan area. BankFinancial Corp.'s asset investment strategy reflects a ratio of loans/assets which is modestly above the Peer Group average and a loan portfolio composition which is heavily weighted commercial and multi-family mortgage loans enhancing the comparability to the Company. The ratio of NPAs/Assets exceeds the Peer Group average at 4.05% of assets. Reported earnings are below the Peer Group average and median reflecting the impact of its operating expense ratio which is well above the Peer Group average. At March 31, 2010, BankFinancial Corp. had total assets of \$1.6 billion, deposits of \$1.2 billion and a tangible equity-to-For the twelve months ended March 31, 2010, assets ratio of 15.2%. BankFinancial Corp. reported a net loss of \$194,000 for a return on average assets of -0.01% while core earnings excluded net non-operating items on a tax effected basis equaled 0.05% of average assets. BankFinancial Corp had a market capitalization of \$191 million at May 7, 2010.

Table 3.1
Peer Group of Publicly-Traded Thrifts
May 7, 2010

Ticker	Financial Institution	Exchange	Primary Market	Operating Strategy(1)	Total <u>Assets(2)</u>	Offices	Fiscal <u>Year</u>	Conv. <u>Date</u>	Stock <u>Price</u> (\$)	Market <u>Value</u> (\$Mil)
PVSA BFIN UBNK PULB BOFI ABBC FPTB HOME FSBI HBNK	Parkvale Financial Corp. of PA BankFinancial Corp. of IL United Financial Bancorp of MA Pulaski Fin. Corp. of St. Louis MO Bofi Holding, Inc. of CA Abington Bancorp, Inc. of PA First PacTrust Bancorp of CA Home Federal Bancorp Inc. of ID Fidelity Bancorp, Inc. of PA Hampden Bancorp, Inc. of MA	NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ NASDAQ	Monroeville, PA Burr Ridge, IL W. Springfield, MA St. Louis, MO San Diego, CA Jenkintown, PA Chula Vista, CA Nampa, ID Pittsburgh, PA Springfield, MA	Thrift	\$1,896 M \$1,559 M \$1,513 M \$1,434 D \$1,401 M \$1,267 M \$894 D \$852 M \$708 M \$575 D	1 18 1 24 1 12 1 1 20 0 9 1 24	06-30 12-31 12-31 09-30 06-30 12-31 12-31 09-30 09-30 06-30	07/87 06/05 12/07 12/98 03/05 06/07 08/02 12/07 06/88 01/07	\$9.25 \$8.94 \$13.27 \$6.99 \$15.44 \$9.12 \$8.50 \$14.68 \$8.29 \$9.70	\$51 \$191 \$222 \$71 \$128 \$190 \$36 \$245 \$25 \$69

NOTES: (1) Operating strategies are: Thrift=Traditional Thrift, M.B.=Mortgage Banker, R.E.=Real Estate Developer, Div.=Diversified and Ret.=Retail Banking.

(2) Most recent quarter end available (E=Estimated and P=Pro Forma).

Source: SNL Financial, LC.

- United Financial Bancorp of MA operates 24 branch offices in western Massachusetts. Enhancing the comparability to the Company, United Financial Bancorp has a relatively strong capital ratio reflecting the impact of the completion of its second step conversion in December 2007. United Financial Bancorp asset and funding mixtures are broadly similar to the Peer Group average while the loan portfolio is primarily mortgage based including 1-4 family mortgage loans as well as multi-family/commercial mortgage loans. Earnings exceed the Peer Group average reflecting it's modestly lower level of provisions as well as a favorable level of net interest and non-interest income. 31, 2010, United Financial Bancorp had total assets of \$1.5 billion, deposits of \$1.1 billion, a tangible equity-to-assets ratio of 14.3% and an NPA/assets ratio of 1.22%. For the twelve months ended March 31, 2010, United Financial Bancorp reported a net loss of \$194,000 for a return on average assets of -0.01% while core earnings excluded net non-operating items on a tax affected basis equaled 0.05% of average assets. United Financial Bancorp had a market capitalization of \$191 million at May 7, 2010.
- Pulaski Financial Corp. of MO. operates through 12 offices in the St. Louis, Missouri, metropolitan area. Pulaski Financial Corp.'s balance sheet structure reflects a high level of loans and deposits similar to the Company's balance The loan composition weighted toward residential and sheet composition. commercial/multi-family mortgages is also similar to the Company's strategy. Pulaski Financial Corp.'s ROA exceeds the Peer Group average, notwithstanding high loan loss provisions reported for the trailing twelve month period as the Company benefited from gains on the sale of loans. The high level of loan loss provisions reflects the high NPA/Assets ratio equal to 5.51%, which is at the upper end of the Peer Group range. At December 31, 2009, Pulaski Financial had total assets of \$1.4 billion, deposits of \$1.2 billion, and a tangible equity-toassets ratio of 7.9%. For the twelve months ended December 31, 2009, Pulaski Financial reported earnings of \$5.8 million for a return on average assets of 0.40%. Pulaski Financial had a market capitalization of \$71 million at May 7, 2010.
- Bofl Holding, Inc. of CA operates through a single branch office in San Diego reflecting that its delivery systems are primarily internet based and there is a significant wholesale element to the lending operations. While this strategy has some distinct difference to the Company, approximately 40% to 50% of Bofl Holding's mortgage loan portfolio is secured by California properties and, in terms of the depository operations, the Company itself has sought to utilize alternative delivery systems including financial service centers (cashless branches), ATM and the Internet in lieu of branches. The balance sheet reflects a significant wholesale component with investments and borrowings comprising a larger proportion of total assets in comparison to the Peer Group average. Bofl Holding's reported strong profitability as a result of its strong net interest margin and low operating expenses (low overhead costs as a result of its limited retail operation). Lending is primarily concentrated in 1-4 family mortgage loans, both in terms of whole loans and through a significant investment in MBS, while diversification into commercial mortgage lending exceeds the Peer Group average. Credit quality measures are more favorable than the Peer Group average, both in terms of the level of non-performing loans/loans and the reserve coverage ratio in relation to non-performing loans. At March 31, 2010, Bofl

Holding had total assets of \$1.4 billion, deposits of \$970 million a tangible equity-to-assets ratio of 7.7% and an NPA/Assets ratio equal to 1.24%. For the twelve months ended March 31, 2010, Bofl Holding reported net income of \$20.0 million for an ROA of 1.51%. Bofl Holding had a market capitalization of \$128 million at May 7, 2010.

- Abington Bancorp of PA operates 20 branches in the Philadelphia metropolitan area. The asset structure reflects a relatively modest proportion of loans/assets, as Abington Bancorp has sought to leverage its strong capital ratio following the completion of its second step conversion in June 2007. Abington Bancorp's loan portfolio reflects the highest concentration of construction lending and NPAs have increased as a result to levels exceeding the Peer Group average and The deteriorating asset quality has significantly impacted Abington Bancorp's earnings as loan loss provisions as a percent of average assets exceeded the level of any Peer Group company individually and the Company's ROA was the lowest of any Peer Group comparable. At March 31, 2010, Abington Bancorp had total assets of \$1.3 billion, deposits of \$877.6 million, a tangible equity-to-assets ratio of 16.9% and a NPA/Assets ratio equal to 4.73%. For the twelve months ended March 31, 2010, Abington Bancorp reported net a net loss equal to \$7.7 million for a return on average assets of -0.63%. Abington Bancorp had a market capitalization of \$190 million at May 7, 2010.
- First PacTrust Bancorp of CA operates through 9 offices in San Diego and Riverside Counties, in the same general region as the Company. First PacTrust's status as a former credit union also enhances may enhance its comparability to the Company. The majority of First PacTrust's loans are for 1-4 family residential loans, but it has also diversified modestly into commercial real estate lending. First PacTrust's balance sheet composition is broadly similar to the Company in terms of loan and deposit concentrations while recent operating losses reflect the impact of very high levels of loan loss provisions, as the NPA/Assets ratio has increased to 6.32%, which exceeds the NPA ratio for any Peer Group comparable individually. At March 31, 2010, First PacTrust had total assets of \$893.9 million, deposits of \$658.4 million and a tangible equity-to-assets ratio of 10.9. For the twelve months ended March 31, 2010, First PacTrust reported net a net loss equal to \$999,000 for a return on average assets of -0.11%. First PacTrust had a market capitalization of \$36 million at May 7, 2010.
- Home Federal Bancorp, Inc. of ID. Home Federal Bancorp is a savings and loan holding company operating 24 banking offices in southwest Idaho and central Oregon. Home Federal Bancorp completed its second step conversion in December 2007 which contributed to its capital ratio, which is the highest reported by any Peer Group company. Home Federal Bancorp maintains a broadly diversified loan portfolio primarily focused on mortgage loans (both residential and commercial) and funds operations with deposits which are supplemented with borrowings to a limited extent. Earnings are comparatively strong in relation to many Peer Group companies as Home Federal Bancorp benefits from the interest free funds provided by its strong capital position. At March 31, 2010, Home Federal Bancorp had total assets of \$852.1 million, deposits of \$554.9 million a tangible equity-to-assets ratio of 24.3% and an NPA/Assets ratio equal to 3.29%. For the twelve months ended March 31, 2010,

Home Federal Bancorp reported net income of \$6.5 million for an ROA of 0.84%. Home Federal Bancorp had a market capitalization of \$245 million at May 7, 2010.

- Fidelity Bancorp, Inc. of PA operates through a total of 13 branch offices in the Pittsburgh metropolitan area. The balance sheet reflects a significant wholesale component with investments and borrowings comprising a larger proportion of total assets in comparison to the Peer Group average. Fidelity Bancorp reported a loss over the last twelve months primarily owing to realized and unrealized losses on investment securities and other than temporary impairment charges on investment securities. Lending is primarily concentrated in 1-4 family mortgage loans, both in terms of whole loans and through a significant investment in MBS, while diversification into commercial mortgage lending is below the Peer Group average. At March 31, 2010, Fidelity Bancorp had total assets of \$708.0 million, deposits of \$446.1 million, a tangible equity-to-assets ratio of 6.4% and an NPA/Assets ratio equal to 2.51%. For the twelve months ended March 31, 2010, Fidelity Bancorp reported a net loss of \$2.6 million for a loss on average assets of -0.35%. Fidelity Bancorp had a market capitalization of \$15 million at February 19, 2010.
- Hampden Bancorp of MA operates 9 branch offices in western Massachusetts. Hampden Bancorp asset and funding mixtures are broadly similar to the Peer Group average while the loan portfolio is primarily mortgage based including 1-4 family mortgage loans as well as multi-family/commercial mortgage loans. Earnings exceed the Peer Group average reflecting its lower level of provisions as well as a favorable level of net interest and non-interest income. At March 31, 2010, Hampden Bancorp had total assets of \$577.8 million, deposits of \$411.4 million, a tangible equity-to-assets ratio of 16.5% and an NPA/assets ratio of 1.90%. For the twelve months ended March 31, 2010, Hampden Bancorp reported a net loss of \$869,000 for a return on average assets of -0.14%. Hampden Bancorp had a market capitalization of \$69 million at May 7, 2010.

In the aggregate, the Peer Group companies maintain a slightly higher tangible equity level in comparison to the industry average (12.70% of assets versus 9.83% for all public companies) and have a similar level of core profitability (0.00% (breakeven) for the Peer Group versus a loss of 0.03% for all public companies). Reflecting the near breakeven level of operations for both, the ROEs are both less than 1%. Credit quality issues were important factors impacting earnings for both – NPAs/Assets averaged 4.25% and 3.29% for all public companies and the Peer Group, respectively, while the median ratios were nearly equal, at 2.89% and 2.90%, respectively. Overall, the Peer Group's key pricing ratios were at a modest discount to all publicly traded thrift institutions on a P/TB and Price/Core earnings basis (however many public companies did not have meaningful core earnings multiples owing to their trailing twelve month loss position).

	All <u>Publicly-Traded</u>	<u>Peer Group</u>
Financial Characteristics (Averages) Assets (\$Mil) Market Capitalization (\$Mil) Tangible Equity/Assets (%) NPA/Assets Core Return on Average Assets (%) Core Return on Average Equity (%)	\$2,996 \$348 9.83% 4.25% 0.00% (0.02%)	\$1,210 \$123 12.70% 3.29% (0.03%) 0.94%
Pricing Ratios (Averages)(1) Price/Core Earnings (x) Price/Tangible Book (%) Price/Assets (%)	18.29x 87.22% 8.51%	14.81x 84.91% 10.72%

(1) Based on market prices as of May 7, 2010.

Sources: Table 4.3.

The companies selected for the Peer Group were relatively comparable to Kaiser Federal Financial on average, and are considered to be the "best fit" Peer Group. While there are many similarities between Kaiser Federal Financial and the Peer Group on average, there are some differences as well. The following comparative analysis highlights key similarities and differences relative to the Peer Group.

#### Financial Condition

Table 3.2 shows comparative balance sheet measures for Kaiser Federal Financial and the Peer Group, reflecting balances as of March 31, 2010 for the Company while the Peer Group companies are as of the latest available date for which complete information is publicly available (either December 31, 2009 or March 31, 2010). On a reported basis, Kaiser Federal Financial's equity-to-assets ratio of 10.4% was below the Peer Group's average equity/assets ratio of 13.1%. Tangible equity-to-assets ratios for the Company and the Peer Group equaled 10.4% and 12.7%, respectively. Both the Company and the Peer Group have similar levels of intangible assets (0.5% for the Company and 0.4% for the Peer Group, respectively). On a proforma basis, Kaiser Federal Financial's reported and tangible equity will modestly exceed the Peer Group's average ratios based on current market conditions and the estimated offering range. Both the Company and the Peer Group currently maintain surpluses with respect to their respective regulatory capital requirements.

Table 3.2
Balance Sheet Composition and Growth Rates
Comparable Institution Analysis
As of March 31, 2010

		Balance Sheet as a Percent of Assets							Balance Sheet Annual Growth Rates							Regulatory Capital				
	Cash & Equivalents	MBS & Invest	BOLI	Loans			Subd. Debt	Net Worth	Goodwill & Intang	Tng Net Worth	Assets	MBS, Cash & Investments	Loans	Deposits	Borrows. &Subdebt	Net Worth	Tng Net Worth	<u>Tangible</u>	Core	Reg.Cap.
Kaiser Federal Financial Group, Inc. March 31, 2010	7.4%	4.9%	1.4%	84.3%	72.6%	16.5%	0.0%	10.4%	0.5%	10.0%	1.35%	6.33%	0.07%	17.05%	-36.64%	1.12%	1.24%	8.89%	8.89%	13.99%
All Public Companies Averages Medians	5.1% 3.9%	20.4% 18.4%	1.4% 1.4%	68.1% 69.2%	71.7% 72.1%	15.2% 13.5%	0.5% 0.0%	11.5% 10.2%	0.9% 0.1%	10.7% 9.5%	4.57% 2.82%	13.38% 8.40%	1.94% -0.41%	11.26% 9.06%	-17.34% -16,35%	1.82% 0.66%	1.92% 0.74%	10.35% 9.70%	10.31% 9.55%	17.18% 15.22%
<u>State of CA</u> Averages Medians	4.6% 5.0%	14.3% 5.9%	1.0% 0.9%	77.1% 84.2%		19.3% 20.0%	0.1% 0.0%	9.5% 9.7%	0.1% 0.0%	9.4% 9.4%	2.29% 3.55%	7.53% 3.38%	1.51% -1.76%	18.19% 16.48%	-30.59% -32.15%	8.44% 3.80%	8.46% 3.86%	8.86% 8.86%	8.86% 8.86%	14.32% 14.32%
<u>Comparable Group</u> Averages Medians	5.7% 4.5%	21.4% 20.2%	1.6% 1.6%	67.0% 65.3%		13.7% 12.6%	0.3% 0.0%	13.1% 12.9%	0.4% 0.1%	12.7% 12.6%	7.28% 5.13%				-26.22% -27.23%	6.29% -0.63%	6.28% -0.37%	10.96% 9.18%	10.96% 9.18%	15.9 <b>7</b> % 13.11%
Comparable Group  ABBC Abington Bancorp, Inc. of PA BFIN BankFinancial Corp. of IL BOFI Bofi Holding, Inc. of CA FSBI Fidelity Bancorp, Inc. of PA FPTB First PacTrust Bancorp of CA (1) HBNK Hampden Bancorp, Inc. of MA (1) HOME Home Federal Bancorp Inc. of ID PVSA Parkvale Financial Corp. of PA PUBN Hilaski Fin. Corp. of St. Louis MO (1) UBNK United Financial Bancorp of MA	5.6% 11.3% 0.5% 4.1% 3.9% 4.9% 15.1% 9.2% 1.3%		3.3% 1.3% 0.3% 0.7% 2.0% 1.8% 1.4% 1.3% 2.0%	54.5% 89.1%	79.0% 69.3% 669.30% 73.7% 70.3% 65.1% 79.8% 80.6%	12.9% 3.1% 22.3% 28.1% 15.1% 12.4% 8.8% 11.9% 9.0% 13.5%	0.0% 0.0% 0.4% 1.1% 0.0% 0.0% 0.0% 1.4% 0.5%	16.9% 16.9% 7.7% 6.8% 10.9% 16.5% 24.3% 7.9% 8.2%	1.7% 0.0% 0.4% 0.0% 0.0% 0.0% 1.5%		5.87% 0.05% 12.16% -1.72% 1.99% 5.06% 23.05% -0.54% 5.20% 21.68%	80.87% 3.38% 21.35% NM 2.46% 40.43% 12.32% -10.16%	-10.37% 20.15% -14.67% -5.64% -5.36% -9.62% -4.66%	6.78% 39.83% 3.50% 10.07% 16.67% 47.36% 0.11%	-44.46%		0.09% 44.55%	13.22% 15.41% NA NA 9.18% NA NA 7.87% 9.11%	13.22% 15.41% Na NA 9.18% Na 7.87% 9.11%	NA N

<sup>(1)</sup> Financial information is for the quarter ending December 31, 2009.

Source: SNL Financial, LC, and RP® Financial, LC, calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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The increase in Kaiser Federal Financial's pro forma equity position will be favorable from an interest rate risk perspective and in terms of posturing for future earnings growth as the net proceeds are reinvested and leveraged pursuant to the Company's intended moderate growth strategy. The Company's business plan, which is focused on increasing earnings through building of the income property loan portfolio, moderate balance sheet growth, and resolving NPAs, appears to be an appropriate use of proceeds in the current market environment. At the same time, many of the Peer Group companies have adopted similar strategies and the implementation of strategies by Kaiser Federal Financial to increase earnings and ROE is subject to both execution risk and the overall market environment.

The Company's asset composition reflects a higher concentration of loans to assets, at 84.3% versus a 67.0% average for the Peer Group. Comparatively, the ratio of cash, investments, and MBS for the Company was lower than for the Peer Group (12.3% of assets versus 27.1% for the Peer Group). The higher ratio of loans is reflective of the Company's preference for investing in whole loans with the intent to enhance earnings per share. Overall, the Company's interest-earning assets ("IEA") approximated 96.6% of assets, which is slightly higher than the comparative Peer Group ratio of 94.1%. Both the Company's and the Peer Group's IEA ratios exclude BOLI as an interest-earning asset. On a pro forma basis immediately following the Second Step Conversion, a portion of the proceeds will initially be invested into Federal funds or shorter term investment securities increasing the relative proportion of cash and investments for the Company in comparison to the Peer Group over the short term.

Kaiser Federal Financial's funding liabilities currently reflect a relatively similar proportion of deposits and borrowings to assets. Specifically, the ratio of deposits/assets equaled 72.6% for the Company versus an average of 72.1% for the Peer Group while borrowed funds equaled 16.5% and 14.0% (inclusive of subordinated debt), respectively. Total interest-bearing liabilities ("IBL") maintained as a percent of assets equaled 89.1% and 86.1% for Kaiser Federal Financial and the Peer Group, respectively, reflecting the Company's lower equity position. The ratio of IBL will be reduced on a post-offering basis as the Company funds a greater portion of its operations with equity.

A key measure of balance sheet strength for a financial institution is IEA/IBL ratio, with higher ratios often facilitating stronger profitability levels, depending on the overall asset/liability mix. Presently, the Company's IEA/IBL ratio of 108.4% is below the Peer Group's average ratio

of 109.3%. The additional capital realized from stock proceeds will considerably increase the IEA/IBL ratio, as the net proceeds realized from Kaiser Federal Financial's stock offering are expected to be reinvested into interest-earning assets and the increase in the Company's equity position will result in a lower level of interest-bearing liabilities funding assets.

Kaiser Federal Financial posted modestly lower asset growth for the last twelve months than the Peer Group, at 1.35% and 7.28%, respectively. The Company's comparatively modest growth in the most recent period is attributable in part, to the recessionary environment which has impacted the Company's California markets to a greater extent than many of the Peer Group's markets (i.e., higher unemployment rates, declining real estate values, higher foreclosure rates, etc.). These factors in turn, have limited growth of the loan portfolio (no growth for the Company versus average growth of 2.61% for the Peer Group). The portfolio of cash, investments and MBS for the Peer Group increased more than the loan portfolio for the Company (18.26% for the Peer Group versus 6.33% for the Company).

The Company's deposit growth rate approximated the Peer Group average as Kaiser Federal Financial's deposits increased by 17.05% as compared to an average deposit growth rate of 19.39% for the Peer Group. Both the Company and the Peer Group utilized a portion of the deposit growth to repay borrowings, which diminished at a 36.64% rate versus borrowings shrinkage of 26.22% for the Peer Group on average.

The Company's equity increased by 1.12%, which was below the average growth rate of 6.29% for the Peer Group. Limited growth of the Company's and Peer Group's equity reflects the adoption of dividend and capital management strategies by both the Company and the Peer Group. On a post-offering basis, the Company's equity growth rate is expected to remain comparatively modest as the benefit of reinvestment of the Offering proceeds may be offset by additional share repurchases, the payment of dividends, and as expenses may likely increase reflecting the impact of the expanded stock benefit plans.

#### Income and Expense Components

Table 3.3 shows comparative income statement measures for Kaiser Federal Financial and the Peer Group, reflecting earnings for the fiscal year ended March 31, 2010 for Kaiser Federal Financial and for the twelve months ended March 31, 2010, or December 31, 2009 for the Peer Group. Kaiser Federal Financial reported a net income to average assets ratio of

Table 3.3 Income as Percent of Average Assets and Yields, Costs, Spreads Comparable Institution Analysis For the 12 Months Ended March 31, 2010

		1	Viet Interes	t Incom			Ot	her Incor	ne		G&A/Oti	ner Exp.	Non-Op	. Items	Yields, Co	osts, and S	preads	MEMO	MEMO:
	Net Income	Income	Expense	<u>NII</u>	Loss Provis. on IEA	NII After Provis.	Loan Fees	R.E. Oper.	Other Income	Total Other Income	G&A Expense	Goodw ill <u>Amort.</u>	Net <u>Gains</u>	Extrao. <u>Items</u>	Yield On Assets	Cost Of Funds	Yld-Cost Spread	MEMO: Assets/ FTE Emp.	Effective Tax Rate
Kaiser Federal Financial Group, Inc. March 31, 2010	0.29%	5.10%	2.17%	2.93%	1.06%	1.87%	0.00%	0.00%	0.52%	0.52%	1.97%	0.01%	0.00%	0.00%	5.43%	2.66%	2.77%	\$9,022	31.62%
All Public Companies Averages Medians	-0.13% 0.22%	4.87% 4.89%		2.91% 2.93%				-0.07% 0.00%	0.80% 0.57%	0.76% 0.56%	2.71% 2.63%		-0.01% 0.00%		5.19% 5.17%	2.25% 2.26%	2.94% 2.99%	\$6,085 \$4,865	31.26% 32.02%
State of CA Averages Medians	0.41% 0.00%	5.47% 5.18%		3.14% 2.85%			0.02% 0.00%	-0.03% 0.00%	0.33% 0.42%	0.32% 0.34%	1.83% 1.79%		0.48% 0.00%		5.67% 5.34%			\$11,978 \$9,436	61.81% 40.95%
Comparable Group Averages Medians	0.22% 0.15%	4.82% 4.67%		2.95% 3.14%			0.02% 0.00%	-0.04% -0.02%	****		2.43% 2.18%		0.02% -0.06%		5.10% 5.00%			\$7,358 \$5,189	
Comparable Group  ABBC Abington Bancorp, Inc. of PA  BFIN BankFinancial Corp. of IL  BOFI Bofi Holding, Inc. of CA  FSBI Fidelity Bancorp, Inc. of PA  FFTB First PacTrust Bancorp of CA (1)  HBNK Hampden Bancorp, Inc. of MA (1)  HOME Home Federal Bancorp Inc. of ID  PVSA Parkvale Financial Corp. of PA  FULB Pulaski Fin. Corp. of St. Louis MO (1)  UBNK United Financial Bancorp of MA	-0.63% -0.01% 1.51% -0.35% -0.11% -0.14% 0.84% 0.32% 0.40%		1.20% 2.71% 2.36% 2.02% 1.94% 1.34% 2.18% 1.66%	2.57% 3.42% 3.73% 2.04% 3.22% 2.96% 3.21% 1.99% 3.07% 3.27%	0.53% 0.51% 0.77% 1.94% 0.57% 1.88% 0.35% 1.70%	2.89% 3.22% 1.27% 1.28% 2.38% 1.33% 1.65%	0.00% 0.00% 0.00% 0.09% 0.00% 0.00% 0.00% 0.00%	-0.04% -0.10% 0.00% -0.10%	0.67% -0.09% 0.51% 0.42% 0.57% 1.38% 0.48% 0.91%	-0.09% 0.60% 0.34% 0.53% 1.28% 0.56% 0.81%	3.24% 1.21% 2.05% 1.79% 3.04% 4.59% 1.52% 2.31%	0.11% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.05%	-0.04% -0.10% 0.72% -0.56% -0.08% -0.02% 0.09% -0.28% 0.72% -0.28%	0.00% 0.00% 0.00% 0.00% 0.00% 2.02% 0.00%	4.97% 4.42%	1.46% 2.94% 5.2.56% 5.2.28% 5.2.36% 1.87% 5.2.38% 1.82%	3.53% 3.68% 2.03% 3.23% 2.73% 3.10% 2.04% 3.20%	\$8,227 \$4,190 \$24,581 \$4,849 \$9,612 \$5,526 \$3,203 \$4,705 \$3,084	23.91% 40.95% 49.89% 73.89% 32.21% 39.63% NM 21.78%

<sup>(1)</sup> Financial information is for the quarter ending December 31, 2009.

Source: SNL Financial, LC. and RP® Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information provided in this table has been obtained from sources are reliable, but we cannot guarantee the accuracy of the such accuracy or completeness of such accuracy or

0.29% versus the Peer Group's ratio of 0.22% based on the average and 0.15% based on the median. Important from a valuation perspective in the current environment, both the Company's and the Peer Group's earnings have been depressed by deteriorating asset quality which was a key characteristic for inclusion in the Peer Group.

The Company's interest income to average assets exceeded the Peer Group average while the ratio of interest expense was higher in comparison to the Peer Group, resulting in a similar net interest income to average assets ratio. The Company's higher interest income ratio was the result of both a higher yield on interest-earning assets (5.43% versus which exceeds the Peer Group average and median of 5.10% and 5.00%, respectively), may be partially reflective of the Company's higher ratio of loans-to-assets as well as the composition of the loan portfolio which includes a greater proportion of commercial and multi-family mortgage loans. The Company's interest expense ratio to average assets, 2.17% versus 1.88% of average assets for the Peer Group, reflects the Company's higher IBL ratio and the impact of Kaiser Federal Financial's funding strategy which has limited costly branches but which requires the Company to pay relatively higher deposit prices to attract new funds. Additionally, the company's borrowings entail a relatively high cost which has depressed its interest costs and which will continue to do so over the next 18 months until their maturity. Overall, the higher net interest income ratio reported by the Company was offset by the higher cost of funds such that the Company's net interest income ratio of 2.93% compared closely to the Peer Group average of 2.95%.

Non-interest operating income is a marginally lower contributor to Kaiser Federal Financial's earnings relative to the Peer Group, at 0.52% and 0.54%, respectively. Kaiser Federal Financial operates with a modestly lower operating expense ratio than the Peer Group, primarily reflecting the Company's large average branch size as well as its recent focus on multi-family and commercial mortgage lending which entail a relatively modest expense to originate and service relative to their outstanding principal balance owing to their large average size. The operating expense ratios for Kaiser Federal Financial and the Peer Group were 1.97% and 2.43%, respectively. Intangible assets amortization was nominal for both the Company and the Peer Group. On a post-offering basis, the Company's operating expenses can be expected to increase with the incremental cost of the stock-based benefit plans.

Kaiser Federal Financial's efficiency ratio (operating expenses as a percent of the sum of non-interest operating income and net interest income) of 57.2% is more favorable than the

Peer Group's ratio of 70.2%, as the Company's revenue ratio disadvantages were more than offset by its lower operating expense ratio. On a post-offering basis, the Company's efficiency ratio may improve marginally with the reinvestment of the offering proceeds, and thus remain at an advantage.

Loan loss provisions are at high levels relative to the historical averages reflecting the increasing level of NPAs for both the Company and the Peer Group. Specifically, loan loss provisions equaled 1.06% of average assets for Kaiser Federal Financial for the 12 months ended March 31, 2010, which compared closely to the average of 1.01% for the Peer Group. While the Company is anticipating that its loan loss provisions may be lower in the future, estimating the level of future loan loss provisions is difficult in the current operating environment and may be predicated on the stabilization of Kaiser Federal Financial's credit quality ratios among other factors.

Non-operating expenses were limited for the Peer Group equal to 0.02% of average assets while the Company did not have any non-operating expenses.

The Company's effective tax rate for the last 12 months of 31.62% is modestly below the Peer Group average of 39.34%. The Company expects that its effective tax rate will continue to approximate the recent historical level over the near term and thus remain at a comparative advantage relative to the Peer Group

#### Loan Composition

Table 3.4 presents the most recent data related to the Company's and the Peer Group's loan portfolio compositions, as well as data pertaining to investment in mortgage-backed securities, loans serviced for others, and risk-weighted assets. The Company's loan portfolio composition reflected a higher level of 1-4 family permanent mortgage loans/assets based on respective ratios of 38.57% and 35.58% while MBS comprised a greater portion of assets for the Peer Group such that combination of 1-4 family mortgages and MBS equaled 39.34% for the Company and compared to 50.49% for the Peer Group.

The data reflects that the Company's lending activities show greater diversification in multi-family and commercial mortgage lending, reflecting the Company's recent lending emphasis. Specifically, multi-family and commercial mortgage loans represented 41.90% of assets for the Company versus an average of 20.47% for the Peer Group. Other areas of high

Table 3.4
Loan Portfolio Composition and Related Information
Comparable Institution Analysis
As of March 31, 2010

	P	ortfolio Co	mpositio	n as a Perc	ent of Ass	ets			
•			Constr.	5+Unit	Commerc.		RWA/	Serviced	Servicing
Institution	MBS	Family	& Land	Comm RE	Business		Assets	For Others	Assets
and the second	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(\$000)	(\$000)
Kaiser Federal Financial Group, Inc.	0.77%	38.57%	0.00%	41.90%	0.00%	5.17%	69.26%	\$2,789	\$0
All Public Companies Averages Medians	12.37% 10.67%	35.19% 35.31%	5.14% 3.97%		4.50% 3.26%		65.19% 65.64%	\$596,142 \$43,890	\$5,741 \$140
State of CA Averages Medians	11.10% 4.85%	39.38% 46.54%	0.53% 0.15%		1.68% 0.27%		62.99% 65.02%	\$37,262 \$1,400	\$175 \$0
Comparable Group Averages Medians	14.91% 14.27%	35.58% 34.36%	4.02% 2.53%				68.08% 72.00%	\$56,700 \$35,300	\$214 \$0
Comparable Group  ABBC Abington Bancorp, Inc. of PA  BFIN BankFinancial Corp. of IL  BOFI Bofi Holding, Inc. of CA  FSBI Fidelity Bancorp, Inc. of PA  FPTB First PacTrust Bancorp of CA (1)  HBNK Hampden Bancorp, Inc. of MA (1)  HOME Home Federal Bancorp Inc. of ID  PVSA Parkvale Financial Corp. of PA  PULB Pulaski Fin. Corp. of St. Louis MO (1)  UBNK United Financial Bancorp of MA	17.04% 6.46% 39.45% 12.68% 7.34% 17.10% 15.56% 12.98% 1.73% 18.80%	36.53% 19.37% 13.53% 31.56% 72.79% 33.04% 26.83% 42.45% 44.06% 35.68%	2.02% 0.14% 2.65% 1.32% 2.41% 6.79% 0.58% 8.82%	41.30% 27.52% 14.90% 7.75% 24.06% 24.84% 7.53% 20.95%	16.18% 3.43% 4.22% 0.06% 8.13% 2.62% 2.15% 9.90%	0.15% 3.22% 6.0.53% 6.0.18% 6.4.64% 6.0.64% 6.2.23% 6.0.25%	64.07% 85.58% 43.66% 56.36% 75.42% 72.58% 50.98% 71.42% 83.23% 77.55%	\$274,170 \$0 \$0 \$0 \$48,190 \$22,410 \$58,730 \$78,310	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$89

<sup>(1)</sup> Financial information is for the quarter ending December 31, 2009.

Source: SNL Financial LC. and RP® Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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risk-weight lending were greater for the Peer Group as the Company did not have any construction or commercial non-mortgage loans while such loans equaled nearly 10% of assets for the Peer Group in aggregate. Consumer loans, excluding home equity loans which are included in the 1-4 family residential mortgage totals, amounted to less than 5.17% of assets for the Company versus an average of 1.35% for the Peer Group. Reflecting the overall similarity of diversification into high risk-weight lending, the Company's risk-weighted assets-to-assets ratio equaled 69.26% versus 68.08% for the Peer Group.

#### Credit Risk

Given the importance of asset quality in investors' perception of value in the current environment, coupled with the recent increase in NPAs, and loan loss provisions reported by the Company, we sought to include thrifts with similar asset quality characteristics in the Peer Group. Accordingly, the ratio of NPAs/assets equaled 3.34% for the Company versus an average of 3.29% and median of 2.90% for the Peer Group as shown in Table 3.5. Moreover, the Company's NPA/Assets ratio fell between the average and median for all publicly traded thrifts.

Reserve coverage for the Company was comparable as well. Kaiser Federal Financial's loss reserves as a percent of loans equaled 1.68% which fell between the Peer Group average and median of 1.79% and 1.51% respectively. Similarly, the reserves/NPL ratio of 44.40% compared closely to the Peer Group average of 54.75%, while the reserves/NPA & 90+ Day Delinquency ratio of 42.91% closely approximated the Peer Group average of 42.00%. At the same time, chargeoffs over the most recent 12 month period were below the Peer Group average, based on a ratio of 0.11% of loans for the Company and 0.73% of loans for the Peer Group on average.

One aspect of the Company's credit risk exposure relative to the Peer Group is that a portion of the delinquent loans are serviced by third parties, which has made it difficult to implement delinquent borrower contact and resolution procedures. The Company has been seeking to acquire the servicing on delinquent loans from its servicers but has largely been unsuccessful in this regard.

Table 3.5
Credit Risk Measures and Related Information
Comparable Institution Analysis
As of December 31, 2009 or Most Recent Date Available

<u>Institution</u>	REO/ Assets (%)	NPAs & 90+Del/ Assets (%)	NPLs/ Loans (%)	Rsrves/ Loans (%)	Rsrves/ NPLs (%)	Rsrves/ NPAs & 90+Del (%)	Net Loan Chargoffs (\$000)	NLCs/ Loans (%)
Kaiser Federal Financial Group, Inc.	0.11%	3.34%	3.84%	1.68%	44.40%	42.91%	\$849	0.11%
All Public Companies Averages Medians	0.44% 0.18%	4.23% 2.88%	4.72% 3.55%	1.66% 1.38%	55.73% 45,69%	46.04% 37.17%	\$1,505 \$575	0.70% 0.26%
State of CA Averages Medians	0.49% 0.24%	5.94% 6.32%	5.50% 5.34%	1.95% 1.67%	42.03% 45.41%	37.63% 41.83%	\$2,311 \$1,089	0.98% 0.64%
Comparable Group Averages Medians	0.59% 0.46%	3.29% 2.90%	3.62% 3.81%	1.79% 1.51%	54.75% 45.28%	42.00% 32.46%	\$1,572 \$1,523	0.73% 0.65%
Comparable Group  ABBC Abington Bancorp, Inc. of PA  BFIN BankFinancial Corp. of IL  BOFI Bofi Holding, Inc. of CA  FSBI Fidelity Bancorp, Inc. of PA  FPTB First PacTrust Bancorp of CA  HBNK Hampden Bancorp, Inc. of MA  HOME Home Federal Bancorp Inc. of ID	1.72% 0.44% 0.24% 0.04% 0.64% 0.16%	4.73% 4.05% 1.24% 2.51% 6.32% 1.90% 3.29%	3.60% 4.62% 1.04% 4.01% 6.68% 2.41% 4.22%	1.22% 1.50% 0.74% 1.46% 1.72% 1.51% 5.46%	33.96% 32.40% 78.27% 36.44% 25.72% 62.47% 129.46% 54.13%	15.55% 27.72% 32.62% 32.29% 23.14% 57.14% 104.04% 46.35%	\$1,957 \$1,089 \$39 \$3,010 \$131 \$2,737	0.17% 0.66% 0.64% 0.00% 1.56% 0.00% 2.11% 0.90%
PVSA Parkvale Financial Corp. of PA PULB Pulaski Fin. Corp. of St. Louis MO UBNK United Financial Bancorp of MA	0.47% 1.10% 0.13%	2.13% 5.51% 1.22%	3.25% 4.85% 1.49%	1.76%		29.00% 52.13%	\$3,731	1.16% 0.11%

Source: Audited and unaudited financial statements, corporate reports and offering circulars, and RP® Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

## Interest Rate Risk

Table 3.6 reflects various key ratios highlighting the relative interest rate risk exposure of the Company versus the Peer Group. In terms of balance sheet composition, Kaiser Federal Financial interest rate risk characteristics were considered to be slightly less favorable than the Peer Group's, as implied by the Company's lower tangible equity-to-assets and IEA/IBL ratios. The Company's non-interest earning assets were modestly below the Peer Group average. On a pro forma basis, the infusion of stock proceeds should serve to improve these ratios relative to the Peer Group.

To analyze interest rate risk associated with the net interest margin, we also reviewed quarterly changes in net interest income as a percent of average assets for Kaiser Federal Financial and the Peer Group. In general, the recent relative fluctuations in the Company's net interest income to average assets ratios were considered to be slightly greater than the Peer Group average, and thus, based on the interest rate environment that prevailed during the period analyzed in Table 3.6, Kaiser Federal Financial was viewed as maintaining a similar degree of interest rate risk exposure in the net interest margin. However, the Company's net interest income ratio should be stabilized to some degree following the Offering, given the initial expected proceeds reinvestment strategy (primarily short-to-intermediate term investment securities).

#### Summary

Based on the above analysis and the criteria employed in the selection of the companies for the Peer Group, RP Financial concluded that the Peer Group forms a reasonable basis for determining the pro forma market value of Kaiser Federal Financial. Such general characteristics as asset size, equity position, IEA composition, funding composition, core earnings measures, loan composition, credit quality and exposure to interest rate risk all tend to support the reasonability of the Peer Group from a financial standpoint. Those areas where differences exist will be addressed in the form of valuation adjustments to the extent necessary.

Table 3.6 Interest Rate Risk Measures and Net Interest Income Volatility Comparable Institution Analysis As of March 31, 2010 or Most Recent Date Available

<u>Institution</u> Kaiser Federal Financial Group, Inc.	Tang. Equity/ Assets (%) 10.0%	IEA/ IBL (%) 108.4%	Assets/ Assets (%)	<u>3/31/2010</u> (ch		<u>9/30/2009</u> terest income 9	6/30/2009 is annualized	3/31/2009 in basis poin 26	<u>12/31/2008</u> nts) -2
All Public Companies State of CA		106.6% 106.6%	6.3% 3.7%	2 -7		8 6	1 22	-3 14	
Comparable Group Averages Medians		109.7% 109.1%	5.9% 5.9%	-1 -4	_			-2 -7	
Comparable Group  ABBC Abington Bancorp, Inc. of PA  BFIN BankFinancial Corp. of IL  BOFI Bofi Holding, Inc. of CA  FSBI Fidelity Bancorp, Inc. of PA  FPTB First PacTrust Bancorp of CA (1)  HBNK Hampden Bancorp, Inc. of MA (1)  HOME Home Federal Bancorp Inc. of ID  PVSA Parkvale Financial Corp. of PA  PULB Pulaski Fin. Corp. of St. Louis MO (1)  UBNK United Financial Bancorp of MA	15.2% 7.7% 6.4% 10.9% 16.5% 24.3% 6.3% 7.9%	112.9% 112.4% 106.1% 106.4% 106.4% 115.8% 123.2% 102.3% 102.5%	2.5% 4.5% 5.5% 4.2% 8.9% 6.2% 6.8%		5 -4 2 6 3 -10 A -7 A 17 8 -3 7 -4 A 2	1 10 5 28 0 -1 1 0 2 16 4 8	-1 -1 -1 -1 -1 -1 -1 -1 -1 -1	-2 30 3 -12 3 20 3 -19	5 3 4 2 2 2 3 6 9

<sup>(1)</sup> Financial information is for the quarter ending December 31, 2009. NA=Change is greater than 100 basis points during the quarter.

Source: SNL Financial LC. and RP® Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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## IV. VALUATION ANALYSIS

#### Introduction

This section presents the valuation analysis and methodology used to determine Kaiser Federal Financial's estimated pro forma market value of the common stock to be issued in conjunction with the Second Step Conversion transaction. The valuation incorporates the appraisal methodology promulgated by the Federal and state banking agencies for standard conversions and mutual holding company offerings, particularly regarding selection of the Peer Group, fundamental analysis on both the Company and the Peer Group, and determination of the Company's pro forma market value utilizing the market value approach.

## Appraisal Guidelines

The OTS written appraisal guidelines, originally released in October 1983 and updated in late-1994 specify the market value methodology for estimating the pro forma market value of an institution. The OTS written appraisal guidelines specify the market value methodology for estimating the pro forma market value of an institution pursuant to a mutual-to-stock conversion. Pursuant to this methodology: (1) a peer group of comparable publicly-traded institutions is selected; (2) a financial and operational comparison of the subject company to the peer group is conducted to discern key differences; and (3) a valuation analysis in which the pro forma market value of the subject company is determined based on the market pricing of the peer group as of the date of valuation, incorporating valuation adjustments for key differences. In addition, the pricing characteristics of recent conversions, both at conversion and in the aftermarket, must be considered.

# RP Financial Approach to the Valuation

The valuation analysis herein complies with such regulatory approval guidelines. Accordingly, the valuation incorporates a detailed analysis based on the Peer Group, discussed in Chapter III, which constitutes "fundamental analysis" techniques. Additionally, the valuation incorporates a "technical analysis" of recently completed stock conversions, particularly second-step conversions, including closing pricing and aftermarket trading of such offerings. It should be noted that these valuation analyses cannot possibly fully account for all the market forces which impact trading activity and pricing characteristics of a particular stock on a given day.

The pro forma market value determined herein is a preliminary value for the Company's to-be-issued stock. Throughout the conversion process, RP Financial will: (1) review changes in Kaiser Federal Financial's operations and financial condition; (2) monitor Kaiser Federal Financial's operations and financial condition relative to the Peer Group to identify any fundamental changes; (3) monitor the external factors affecting value including, but not limited to, local and national economic conditions, interest rates, and the stock market environment, including the market for thrift stocks and Kaiser Federal Financial's stock specifically; and (4) monitor pending conversion offerings, particularly second-step conversions, (including those in the offering phase), both regionally and nationally. If material changes should occur during the conversion process, RP Financial will evaluate if updated valuation reports should be prepared reflecting such changes and their related impact on value, if any. RP Financial will also prepare a final valuation update at the closing of the offering to determine if the prepared valuation analysis and resulting range of value continues to be appropriate.

The appraised value determined herein is based on the current market and operating environment for the Company and for all thrifts. Subsequent changes in the local and national economy, the legislative and regulatory environment, the stock market, interest rates, and other external forces (such as natural disasters or major world events), which may occur from time to time (often with great unpredictability) may materially impact the market value of all thrift stocks, including Kaiser Federal Financial's value, or Kaiser Federal Financial's value alone. To the extent a change in factors impacting the Company's value can be reasonably anticipated and/or quantified, RP Financial has incorporated the estimated impact into the analysis.

## Valuation Analysis

A fundamental analysis discussing similarities and differences relative to the Peer Group was presented in Chapter III. The following sections summarize the key differences between the Company and the Peer Group and how those differences affect the pro forma valuation. Emphasis is placed on the specific strengths and weaknesses of the Company relative to the Peer Group in such key areas as financial condition, profitability, growth and viability of earnings, asset growth, primary market area, dividends, liquidity of the shares, marketing of the issue, management, and the effect of government regulations and/or regulatory reform. We have also considered the market for thrift stocks, in particular new issues, to assess the impact on value of the Company coming to market at this time.

### 1. Financial Condition

The financial condition of an institution is an important determinant in pro forma market value because investors typically look to such factors as liquidity, capital, asset composition and quality, and funding sources in assessing investment attractiveness. The similarities and differences in the Company's and the Peer Group's financial strengths are noted as follows:

- Overall A/L Composition. The Company's asset composition includes a higher proportion of loans overall, with both residential mortgage loans and commercial/multi-family mortgage loans exceeding the Peer Group average reflecting the prior emphasis on 1-4 family lending and the current emphasis on multi-family lending. Notwithstanding the higher ratio of total loans to assets, the Company's net interest income ratio is below the Peer Group attributable to the Comparatively higher funding costs owing in part, to the high cost of the Company's fixed rate fixed term borrowings. Importantly, all of the Company's high cost borrowings are scheduled to mature over the next 18 months and are expected to be replaced with funds at a substantially lower average cost. The Company's less favorable ratio of IEA/IBL will improve on a post-Offering basis, thereby diminishing or reversing the current disadvantage
- <u>Credit Quality.</u> The Peer Group's credit quality ratios were similar overall to the Company's ratios as the relative credit risk exposure was a significant component of the Peer Group selection criteria. Accordingly, the ratios of NPAs/Assets and NPLs/Loans as well as the reserve coverage ratios were similar for the Company and the Peer Group.
- Balance Sheet Liquidity. The Company currently maintains a lower level of cash, investments and MBS; although the level of cash and investments will be bolstered over the near term with the infusion of the offering proceeds from the Second Step Conversion. The Company's borrowing capacity is considered to be modestly lower relative to the Peer Group's borrowings capacity, given the Company's higher level of borrowings.
- Equity. The Company currently operates with a lower equity-to-assets ratio than
  the Peer Group. However, following the stock offering, Kaiser Federal
  Financial's pro forma capital position will modestly exceed the Peer Group's
  equity-to-assets ratio based on the current estimated offering range. The
  Company's increased pro forma equity will enhance the leverage capacity
  relative to the Peer Group while the anticipated reduction in the IBL ratio will
  enhance Kaiser Federal Financial's comparability to the Peer Group.

On balance, we considered that the completion of the Second Step Conversion will enhance the Company's capital and liquidity in comparison to the Peer Group and have applied a slight upward adjustment for this factor.

# Profitability, Growth and Viability of Earnings

Earnings are a key factor in determining pro forma market value, as the level and risk characteristics of an institution's earnings stream and the prospects and ability to generate future earnings heavily influence the multiple that the investment community will pay for earnings. The major factors considered in the valuation are described below.

- Reported Earnings. The Company reported slightly higher earnings than the Peer Group based on an average return on average assets ("ROAA") basis (0.22% of average assets versus 0.15% for the Peer Group). Reinvestment of the net conversion proceeds into interest-earning assets will increase the Company's profitability, after taking into account the additional expenses related to the new stock benefit plans that will be implemented in connection with or after the Second-Step Conversion offering.
- Core Earnings. Key elements of the Company's core earnings were broadly similar to the Peer Group's core earnings elements. Specifically, the ratio of net interest income and non-interest income were slightly below the Peer Group average while the Company's core earnings benefited from a favorably low operating expense ratio. The Company's more favorable efficiency ratio (57.2% for Kaiser Federal Financial versus 70.2% for the Peer Group) is indicative of the Company's earnings potential over the long term. Importantly, both the Company and the Peer Group's earnings have been significantly impacted by a high level of NPAs and loan loss provisions. Until the level of NPAs has been stabilized or starts to diminish, it is expected that core earnings may continue to be subject to volatility owing to credit-related factors.
- Interest Rate Risk. Quarterly changes in the Company's and the Peer Group's net interest income to average assets ratios indicated the degree of volatility associated with the Company's and the Peer Group's net interest margins fell within the range exhibited by the Peer Group. Other measures of interest rate risk such as the capital and the IEA/IBL ratio were less favorable for the Company, thereby indicating that the Company maintained a higher dependence on the yield-cost spread to sustain net interest income. On a pro forma basis, the Company's capital position and IEA/IBL ratio will be enhanced by the infusion of stock proceeds and, thus, diminish the Peer Group's relative advantage in this regard and improve the Company's interest rate risk exposure position.
- <u>Credit Risk.</u> Loan loss provisions were a significant factor impacting both the Company and the Peer Group's earnings and credit risk exposure was a principal Peer Group selection criterion. As noted above, given the high level of NPAs, both the Company and the Peer Group's earnings will continue to be subject to credit-related volatility until the ratio of NPAs/Assets stabilizes and/or diminishes.
- Earnings Growth Potential. Several factors were considered in assessing earnings growth potential. First, the infusion of stock proceeds will increase the Company's earnings growth potential with respect to increasing earnings through leverage. Secondly, the Company's net interest margin has reflected significant improvement as the cost of funds has diminished and is expected to continue to improve as high cost borrowed funds mature and are replaced with deposit or

borrowed funds at the lower rates prevailing today. The Company will also evaluate growth through acquisition and potentially through FDIC assisted deals but the ability to consummate such transactions and their related earnings impact is difficult to determine at this time. The Company's pro forma capital will enhance the ability to expand the balance sheet but growth (both balance sheet and earnings growth) for both the Company and the Peer Group will be challenging in the current economic

Return on Equity. Both the Company and the Peer Group have comparatively
modest ROEs as earnings have been depressed by loan loss provisions. The
Company appears to have momentum for core earnings growth but the level of
future earnings and the ROE will continue to be subject to credit related earnings
volatility.

Overall, we concluded that a slight upward adjustment for profitability, growth and viability of earnings was appropriate, primarily in view of the potential for earnings growth as a result of the completion of the Second Step Conversion and as the Company realizes the benefit of repricing of high cost borrowings. Additionally, the strong capital position may enhance the Company's ability to complete acquisitions which are accretive to earnings.

### 3. Asset Growth

The Company's asset growth rate was below the Peer Group's growth rate during the period covered in our comparative analysis, based on growth rates of 1.4% and 7.3%, respectively. The Company's comparatively modest growth in the most recent period is attributable in part, to the recessionary environment which has impacted the Company's California markets to a greater extent than many of the Peer Group's markets (i.e., higher unemployment rates, declining real estate values, higher foreclosure rates, etc.). At the same time, the Peer Group's growth rates are also being impacted by a recessionary economic environment and increasing NPAs. On a pro forma basis, the Company's tangible equity-to-assets ratio will exceed the Peer Group's tangible equity-to-assets ratio, indicating equal to greater leverage capacity for the Company. On balance, no adjustment was applied for asset growth.

### 4. Primary Market Area

The general condition of an institution's market area has an impact on value, as future success is in part dependent upon opportunities for profitable activities in the local market served. Operating in Los Angeles, San Bernardino, and Riverside Counties in southern California and Santa Clara County in northern California, the Company faces significant

competition for loans and deposits from larger financial institutions, which provide a broader array of services and have significantly larger branch networks. The economy of the Company's markets have been significantly impacted by the recessionary economy which has resulted in declining real estate values, high levels of unemployment and rising foreclosure rates. While the strength of the Company's underwriting has served to limit the impact to an extent, Kaiser Federal Financial has nonetheless experienced rising NPAs and loan loss provisions. Importantly, the Peer Group's markets have also been impacted by the recession. Thus, unemployment in the Company's markets is in the range of 12.3% to 15.1% while the average unemployment rates in the Peer Group's markets equaled 10.2% (see Exhibit III-2 for details).

The Company's markets have experienced favorable demographic growth rates historically but recent growth has been curtailed by the severe recession. We have considered the long term growth trends for the Company's California markets may be favorable and that the large size of the market overall provides benefits in terms of its breadth and diversity relative to the Peer Group's markets while also providing for a very high level of competition (the deposit market share is less than 1% in all of the Company's markets compared to an average market share of 4.2% for the Company). On balance, we concluded that no adjustment was appropriate for the Company's market area.

### 5. <u>Dividends</u>

Kaiser Federal Financial currently pays a dividend equal to \$0.44 per share annually, payable in quarterly installments of \$0.11 per share per quarter. At this time the Company has indicated that it will likely continue to pay a dividend but the dividend rate following the Second Step Conversion offering has not been determined. Future declarations of dividends by the Board of Directors will depend upon a number of factors, including investment opportunities, growth objectives, financial condition, profitability, tax considerations, minimum capital requirements, regulatory limitations, stock market characteristics and general economic conditions.

Nine out a total of ten of the Peer Group companies pay regular cash dividends, with implied dividend yields ranging from 0.97% to 5.54%. The average dividend yield on the stocks of the Peer Group institutions was 2.14% as of May 7, 2010, representing an average payout ratio of 40.55% of core earnings. However, six of the Peer Group had payout ratios in excess of 100% or otherwise not meaningful as a result of trailing twelve month operating losses. As of

May 7, 2010, approximately 63% of all fully-converted publicly-traded thrifts had adopted cash dividend policies (see Exhibit IV-1), exhibiting an average yield of 3.06%. The dividend paying thrifts generally maintain higher than average profitability ratios, facilitating their ability to pay cash dividends.

The Company's dividend capacity will be enhanced by the Second Step Conversion and resulting increase in capital. At the same time, the dividend paying capacity of both the Company and the Peer Group will continue to be impacted by the high level of NPAs and loan loss provisions over the near term. On balance, we concluded that a slight upward adjustment was warranted for purposes of the Company's dividend policy.

## Liquidity of the Shares

The Peer Group is by definition composed of companies that are traded in the public markets. All ten of the Peer Group members trade on the NASDAQ Global Select Market. Typically, the number of shares outstanding and market capitalization provides an indication of how much liquidity there will be in a particular stock. The market capitalization of the Peer Group companies ranged from \$25.3 million to \$245.0 million as of May 7, 2010, with average and median market values of \$123.0 million and \$99.6 million, respectively. The shares issued and outstanding to the public shareholders of the Peer Group members ranged from 3.1 million to 21.4 million, with average and median shares outstanding of 11.4 million and 9.2 million, respectively. The Company's Second-Step stock offering is expected to provide for a pro forma market value and shares outstanding that will be in the middle of the range of market values and shares outstanding indicated for Peer Group companies. Like the large majority of the Peer Group companies, the Company's stock will continue to be quoted on the NASDAQ Global Market following the stock offering. Overall, we anticipate that the Company's stock will have a comparable trading market as the Peer Group companies on average and, therefore, concluded no adjustment was necessary for this factor.

# 7. Marketing of the Issue

We believe that four separate markets exist for thrift stocks, including those coming to market such as Kaiser Federal Financial's: (A) the after-market for public companies, in which trading activity is regular and investment decisions are made based upon financial condition, earnings, capital, ROE, dividends and future prospects; (B) the new issue market in which converting thrifts are evaluated on the basis of the same factors, but on a pro forma basis

without the benefit of prior operations as a fully-converted publicly-held company and stock trading history; (C) the acquisition market for thrift franchises in California; and (D) the market for the public stock of Kaiser Federal Financial. All of these markets were considered in the valuation of the Company's to-be-issued stock.

### A. The Public Market

The value of publicly-traded thrift stocks is easily measurable, and is tracked by most investment houses and related organizations. Exhibit IV-1 provides pricing and financial data on all publicly-traded thrifts. In general, thrift stock values react to market stimuli such as interest rates, inflation, perceived industry health, projected rates of economic growth, regulatory issues and stock market conditions in general. Exhibit IV-2 displays historical stock market trends for various indices and includes historical stock price index values for thrifts and commercial banks. Exhibit IV-3 displays historical stock price indices for thrifts only.

In terms of assessing general stock market conditions, the performance of the overall stock market has been mixed in recent quarters. Stocks started the fourth quarter of 2009 with a sell-off, as investors reacted negatively to economic data showing a slowdown in manufacturing activity from August to September and more job losses than expected for September. Energy and material stocks led a stock market rally heading into mid-October, as stock markets rallied around the world. Good earnings reports from J.P. Morgan Chase and Intel pushed the Dow Jones Industrial Average ("DJIA") above a 10000 close in mid-October. Mixed economic data and concerns of the sustainability of the recovery following the removal of the federal stimulus programs provided for volatile trading at the close of October. Stocks moved higher in early-November, with the DJIA topping 10000 again on renewed optimism about the economy aided by a report that manufacturing activity rose around the world in October. Expectations that interest rates and inflation would remain low, following a weaker than expected employment report for October, sustained the rally heading into mid-November. The DJIA hit new highs for the year in mid-November, as investors focused on upbeat earnings from major retailers, signs of economic growth in Asia and the Federal Reserve's commitment to low interest rates. Stocks traded unevenly through the second half of November, reflecting investor uncertainty over the strength of the economic recovery and Dubai debt worries. Easing fears about the Dubai debt crisis, along with a favorable employment report for November, served to bolster stocks at the end of November and into early-December. Mixed economic data, including a better-than-expected increase in November retail sales and November wholesale inflation rising more than expected, sustained a narrow trading range for the broader

stock market heading into mid-December. Worries about the state of European economies and the dollar's surge upended stocks in mid-December. Helped by some positive economic data and acquisition deals in mining and health care, the DJIA posted gains for six consecutive sessions in late-December. Overall, the DJIA closed up 18.8% for 2009, which was 26.4% below its all time high.

Stocks started 2010 in positive territory on mounting evidence of a global manufacturing rebound, while mixed earnings reports provided for an up and down market in mid-January. The DJIA moved into negative territory for the year heading in into late-January, with financial stocks leading the market lower as the White House proposed new limits on the size and activities of big banks. Technology stocks led the broader market lower at the close of January, as disappointing economic reports dampened growth prospects for 2010. Concerns about the global economy and European default worries pressured stocks lower in early-February as the DJIA closed below 10,000 for the first time in three months. Upbeat corporate earnings and some favorable economic news out of Europe and China help stocks to rebound in mid-February. The positive trend in the broader stock market continued into the second half of February, as investors seized on mild inflation data and more signs that the U.S. economy was recovering. Weak economic data pulled stocks lower at the end of February, although the 2.6% increase in the DJIA for the month of February was its strongest showing since November.

The DJIA moved back into positive territory for 2010 in early-March, as the broader market rallied on a better-than-expected employment report for February. Stocks trended higher through mid-March, with the DJIA closing up for eight consecutive trading sessions. Factors contributing to the eight day winning streak in the DJIA included bullish comments by Citigroup, expectations of continued low borrowing costs following the Federal Reserve's mid-March meeting that concluded with keeping its target rate near zero and a brightening manufacturing outlook. Following a one day pull back, the positive trend in the broader market continued heading into late-March. Gains in the health-care sector following the passage of health-care legislation, better-than-expected existing home sales in February, first time jobless claims falling more than expected and solid earnings posted by Best Buy all contributed to the positive trend in stocks. The DJIA moved to a 19-month high approaching the end of the first quarter, as oil stocks led the market higher in response to new evidence of global economic strength. Overall, the DJIA completed its best first quarter since 1999, with a 4.1% increase for the quarter.

More signs of the economy gaining strength sustained the positive trend in the broader stock market at the start of the second quarter of 2010. The DJIA closed above 11000 heading into mid-April, based on growing optimism about corporate earnings and a recovering economy. Fraud charges against Goldman Sachs halted a six day rally in the market in mid-April, as financial stocks led a one day sell-off in the broader market. The broader stock market generally sustained a positive trend during the second half of April, with encouraging first quarter earnings reports and favorable economic data supporting the gains. Financial stocks lead the broader stock market lower at the end of April on news of a criminal investigation of Goldman Sachs. The sell-off in the stock market sharpened during the first week of May, largely on the basis of heightened concerns about possible ripple effects from Greece's credit crisis. Stocks surged after European Union leaders agreed to a massive bailout to prevent Greece's financial troubles from spreading throughout the region. On May 7, 2011, the DJIA closed at 10380.43, an increase of 23.4% from one year ago and a decrease of 0.5% year-todate and the NASDAQ closed at 2265.64, an increase of 32.0% from one year ago and a decrease of 0.2% year-to-date. The Standard & Poor's 500 Index closed at 1110.88 on May 7, 2010, an increase of 22.4% from one year ago and a decrease of 0.4% year-to-date.

The market for thrift stocks has been somewhat uneven in recent quarters, but in general has underperformed the broader stock market. Some disappointing economic data pushed thrift stocks along with the broader market lower at the beginning of the fourth quarter of 2009. Thrift stocks rebounded modestly through mid-October, aided by a rally in the broader stock market and a strong earnings report from J.P. Morgan Chase. Concerns of more loan losses and a disappointing report on September new home sales provided for a modest retreat in thrift prices in late-October. After bouncing higher on a better-than-expected report for third quarter GDP growth, financial stocks led the broader market lower at the end of October in the face of a negative report on consumer spending. In contrast to the broader market, thrift stocks edged lower following the Federal Reserve's early-November statement that it would leave the federal funds rate unchanged. Thrift stocks rebounded along with the broader market going into mid-November, following some positive reports on the economy and comments from the Federal Reserve that interest rates would remain low amid concerns that unemployment and troubles in commercial real estate would weigh on the economic recovery. Fresh economic data that underscored expectations for a slow economic recovery and Dubai debt worries pushed thrift stocks lower during the second half of November. Financial stocks led a broader market rebound at the close of November and into early-December, which was supported by a favorable report for home sales in October and expectations that the Dubai debt crisis would have a limited impact on U.S. banks. The favorable employment report for November added to gains in the thrift sector in early-December. Financial stocks edged higher in mid-December on news that Citigroup was repaying TARP funds, which was followed by a pullback following a report that wholesale inflation rose more than expected in November and mid-December unemployment claims were higher than expected. More attractive valuations supported a snap-back rally in thrift stocks heading into late-December, which was followed by a narrow trading range for the thrift sector through year end. Overall, the SNL Index for all publicly-traded thrifts was down 10.2% in 2009, which reflects significant declines in the trading prices of several large publicly-traded thrifts during 2009 pursuant to reporting significant losses due to credit quality related deterioration.

Thrift stocks traded in a narrow range during the first few weeks of 2010, as investors awaited fourth quarter earnings reports that would provide further insight on credit quality trends. An unexpected jump in jobless claims and proposed restrictions by the White House on large banks depressed financial stocks in general heading into late-January. Amid mixed earnings reports, thrift stocks traded in a narrow range for the balance of January. Financial stocks led the broader market lower in early-February and then rebounded along with the broader market in mid-February on some positive economic data including signs that home prices were rising in some large metropolitan areas. Mild inflation readings for wholesale and consumer prices in January sustained the upward trend in thrift stocks heading into the second half of February. Comments by the Federal Reserve Chairman that short-term interest rates were likely to remain low for; at least, several months helped thrift stocks to ease higher in late-February.

The thrift sector moved higher along with the broader stock market in-early March 2010, aided by the better-than-expected employment report for February. Financial stocks lead the market higher heading into mid-March on optimism that Citigroup would be able to repay the U.S. Government after a successful offering of trust preferred securities. The Federal Reserve's recommitment to leaving its target rate unchanged "for an extended period" sustained the positive trend in thrift stocks through mid-March. Thrift stocks bounced higher along with the broader stock market heading into late-March, which was followed by a slight pullback as debt worries sent the yields on Treasury notes higher.

An improving outlook for financial stocks in general, along with positive reports for housing, employment and retail sales, boosted thrift stocks at the start of the second quarter

of 2010. A nominal increase in March consumer prices and a strong first quarter earnings report from JP Morgan Chase & Co. supported a broad rally in bank and thrift stocks heading into mid-April, which was followed by a pullback on news that the SEC charged Goldman Sachs with fraud. Thrift stocks generally underperformed the broader stock market during the second half of April, as financial stocks in general were hurt by uncertainty about the progress of financial reform legislation, Greece's debt crisis and news of a criminal investigation of Goldman Sachs. Thrift stocks retreated along the broader stock market in the first week of May, based on fears that the growing debt crisis in Europe could hurt the economic recovery. Likewise, thrift stocks surged higher along with the broader stock market after European Union officials announced a massive bailout plan to avert a public-debt crisis. On May 7, 2010, the SNL Index for all publicly-traded thrifts closed at 622.1, an increase of 4.8% from one year ago and an increase of 2.0% year-to-date.

### B. The New Issue Market

In addition to thrift stock market conditions in general, the new issue market for converting thrifts is also an important consideration in determining the Company's pro forma market value. The new issue market is separate and distinct from the market for seasoned thrift stocks in that the pricing ratios for converting issues are computed on a pro forma basis, specifically: (1) the numerator and denominator are both impacted by the conversion offering amount, unlike existing stock issues in which price change affects only the numerator; and (2) the pro forma pricing ratio incorporates assumptions regarding source and use of proceeds, effective tax rates, stock plan purchases, etc. which impact pro forma financials, whereas pricing for existing issues are based on reported financials. The distinction between pricing of converting and existing issues is perhaps no clearer than in the case of the price/book ("P/B") ratio in that the P/B ratio of a converting thrift will typically result in a discount to book value whereas in the current market for existing thrifts the P/B ratio may reflect a premium to book value. Therefore, it is appropriate to also consider the market for new issues, both at the time of the conversion and in the aftermarket.

The marketing for converting thrift issues turned more positive in the fourth quarter of 2009 and the first quarter of 2010, as indicated by an increase in conversion activity and the relative success of those offerings. For the most part, the recent conversion offerings experienced healthy subscription takedowns and have traded above their IPO prices in initial trading activity. Consistent with the broader thrift market, conversion pricing reflects continued investor uncertainty over credit quality trends and the prospects that a strengthening economy

will translate into improved real estate market conditions for residential and commercial properties.

As shown in Table 4.1, one standard conversion and one second-step conversions were completed during the past three months. The second step conversion offering by Eagle Bancorp of Montana ("Eagle") is considered to be more relevant for our analysis. Eagle's offering was completed in April 2010 and closed just above the midpoint of the offering range. Eagle's closing pro forma price/tangible book ratio equaled 81.4%. Eagle's stock is quoted on the NASDAQ and, as of May 7, 2010, Eagle's stock price was 3.5% above the IPO price. The standard conversion offering, Harvard Illinois Bancorp, Inc ("Harvard"), was also completed in April 2010 and closed between the minimum and midpoint of the offering range. Harvard's closing pro forma price/tangible book ratio equaled 43.1%. Harvard's stock is quoted on the OTC Bulletin Board and, as of May 7, 2010, Harvard's stock price was unchanged from the IPO price.

Shown in Table 4.2 are the current pricing ratios for Eagle Bancorp Montana, which is the only company that has completed a fully-converted offering during the past three months and is traded on NASDAQ or an Exchange. Eagle Bancorp's offering was a second-step conversion, which tends to be priced higher on a P/TB basis relative to full standard conversion offerings. Eagle Bancorp's current P/TB ratio equaled 84.21%.

### C. The Acquisition Market

Also considered in the valuation was the potential impact on Kaiser Federal Financial's stock price of recently completed and pending acquisitions of other thrift institutions operating in California. As shown in Exhibit IV-4, there were 21 California bank and thrift acquisitions completed from the beginning of 2007 through May 7, 2010, and there is currently 7 acquisitions pending of California financial institutions. The recent acquisition activity involving California savings institutions may imply a certain degree of acquisition speculation for the Company's stock. To the extent that acquisition speculation may impact the Company's offering, we have largely taken this into account in selecting companies for the Peer Group which operate in markets that have experienced a comparable level of acquisition activity as the Company's market and, thus, are subject to the same type of acquisition speculation that may influence Kaiser Federal Financial's stock. However, since converting thrifts are subject to a three-year regulatory moratorium from being acquired, acquisition speculation in Kaiser Federal Financial's stock would tend to be less compared to the stocks of the Peer Group companies.

Table 4.1 Pricing Characteristics and After-Market Trends Recent Conversions Completed (Last Three Months)

insti	utional information			re-Conver	sion Data_		Off	ering Inform	nation		Contr	bution to	l lr	sider P	urchase	B			Pr	o Forma	Data						F	ost-IPO P	ncing Trend	.8		
			Financ	ial Info.	Asset C	uality					Charita	ble Found.	% O	f Incl. I	Fdn.			Pric	ing Ratios(3	)	Finan	cial Char	ac.					Closin	ng Price:			
nstitution	Conv		Assets	Equity/ Assets		Res. Cov.	Gross Proc.	% Offered	% of Mid.	Exp./	Form	% of Offering	F	efit Fla lecog. Flans		Mgmt.&	Initial Dividend Yield	P/IB	Core P/E		Core ROA		Core ROE	IPO Price	First Trading Day	% Change	After First Week(4)	% Change	After First Month(5)	% Change	Thru 5/7/10	% Chan
			(\$MI)	(%)	(%)	(%)	(\$MI.)	(%)	(%)	(%)		(%)		(%)	(%)	(%)(2)	(%)	(%)	(x)		(%)	(%)	(%)	(\$)	(\$)	(%)	(\$)	(%)	(\$)	(%)	(\$)	(%
Standard Conversions																								1							1	
larvard Ilinois Bancorp, in	c., iL* 4/	1/10 HARLOTCBB	\$ 156	7.85%	1.78%	62%	\$ 7.9	100%	88%	11.0%	N.A.	N.A.	8.0%	4.0%	10.0%	6.9%	0.00%	43.1%	NM	4.9%	-0.4%	11.3%	-3.4%	\$10.00	\$10,00	0.0%	\$10.00	0.0%	\$10.00	0.0%	\$10.00	0
	Averages - St	ındard Conversions	\$ 150	7.85%			\$ 7.9	100%		11.0%		N.A.			10.0%	6.9%						11.3%			\$10.00					0.00%		0.0
	Medians - St	ındard Conversions	\$ 150	7.85%	1.78%	62%	\$ 7.9	100%	88%	11.0%	N,A.	N.A.	8.0%	4.0%	10.0%	6.9%	0.00%	43.1%	NM	4.9%	-D.4%	11,3%	-3.4%	\$10.00	\$10.00	0,0%	\$10.00	0.00%	\$10.00	0.00%	\$10.00	9,0
														[									į								ĺ	
Second Step Conversion	ıs		-											i						- 1			1				l				l	
Eagle Bancorp Montana, M	T 4/	10 EBMT-NASDAQ	\$ 300	9.89%	0.75%	33%	\$ 24.6	60%	103%	7.4%	N.A.	N.A.	8.0%	4.0%	10.0%	1.0%	0.00%	81.4%	12.69	12.5%	1.0%	15.4%	6.4%	\$10.00	\$10.55	5.5%	\$10.50	5.0%	\$10.50	5.0%	\$10.35	3.
	erages - Secon	d Step Conversions	\$ 30	9,89%	0.75%	33%	\$ 24.6	60%	103%	7.4%	N.A.	N.A.	8.0%	4.0%	10.0%	1.0%	0.00%	81,4%	12.7x	12.5%	1.0%	15.4%	6.4%		\$10.55			5,0%			\$10.35	
		d Step Conversions				33%	\$ 24.0	60%	103%	7.4%	N.A.	N.A.	B.0%	4.0%	10.0%	1.0%	0.00%	81.4%	12.7x	12.5%	1.0%	15.4%	6.4%	\$10.00	\$10.55	5.5%	\$10.50	5.0%	\$10.50	5.0%	\$10.35	3

Note: \* - Appraisal performed by RP Financial; "NT" - Not Traded; "NA" - Not Applicable, Not Available; C/S-Cash/Stock.

(1) Non-OTS regulated thrift
(2) As a percent of MHC offering for MHC transactions.
(3) Does not take into account the adoption of SOP 93-6.
(4) Latest price if offering is less than one week old.

(5) Latest price if offering is more than one week but less than one month old.

(6) Mutual holding company pro forms data on full conversion basis.

(7) Simultaneously completed acquisition of another financial institution.

(8) Simultaneously converted to a commercial bank charter.

(9) Former credit union.

May 7, 2010

Table 4.2 Market Pricing Comparatives Prices As of May 7, 2010

		rket	Per Sha	re Data																
	Capita	lization	Core	Book						D	ividends(4)				Fin	ancial Char	acteristics(	6)		
	Price/	Market	12 Month	Value/		Pric	ing Ratios(	3)		Amount/		Payout	Total	Equity/	Tang Eq/	NPAs/	Repo	rted	Cor	e
Financial Institution	Share(1)	Value	EPS(2)	Share	P/E	P/B	<u>P/A</u>	P/TB	P/Core	Share	Yield	Ratio(5)	Assets	Assets	Assets	Assets	ROA	ROE	ROA	ROE
	(\$)	(\$MI)	(\$)	(\$)	(x)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)	(\$MI)	(%)	(%)	(%)	(%)	(%)	(%)	(%)
All Public Companies	\$10.38	\$300.43	(\$0.10)	\$12.38	18.63x	88.41%	10.23%	96.53%	19.16x	\$0.26	2.06%	34.44%	\$2,725	11.12%	10.38%	4.23%	-0.12%	-0.27%	-0.17%	-0.95%
State of CA	\$8.85	\$56.47	\$0.18	\$12.21	8.64x	81.31%	6.85%	82.63%	8.37x	\$0.14	1.68%	4.55%	\$1,020	8.88%	8.80%	5.94%	0.35%	4.76%	0.10%	1.48%
Converted Last 3 Months (no MHC)	\$10.35	\$42.26	\$0.79	\$12.29	13.10x	84.21%	12.95%	84.21%	13.10x	\$0.27	2.61%	34.18%	\$327	0.00%	0.00%	NA	0.99%	NM	0.98%	NM
Converted Last 3 Months (no MHC)  EBMTD Eagle Bancorp Montanta of MT	\$10,35	\$42.26	\$0.79	\$12.29	13.10x	84.21%	12.95%	84.21%	13.10x	\$0.27	2.61%	34.18%	\$326	0.00%	0.00%	NA	0.99%	NM	0.99%	NM

(1) Average of High/Low or Bid/Ask price per share.

(2) EPS (estimate core basis) is based on actual trailing 12 month data, adjusted to omit non-operating items on a tax-effected basis.

(3) P/E = Price to earnings; P/B = Price to book; P/A = Price to assets; P/TB = Price to tangible book value; and P/Core = Price to core earnings.

(4) Indicated 12 month dividend, based on last quarterly dividend declared.

(5) Indicated 12 month dividend as a percent of trailing 12 month estimated core earnings.

(6) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing 12 month common earnings and average common equity and total assets balances.

(7) Excludes from averages and medians those companies the subject of actual or rumored acquisition activities or unusual operating characteristics.

Source: SNL Financial, LC, and RP® Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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### D. Trading in Kaiser Federal Financial's Stock

Since Kaiser Federal Financial's stock currently trades under the symbol "KFED" on the NASDAQ, RP Financial also considered the recent trading activity in the valuation analysis. Kaiser Federal Financial had a total of 13,291,325 shares issued and outstanding at May 7, 2010, of which 4,429,575 shares were held by public shareholders and traded as public securities. The Company's stock has had a 52 week trading range of \$7.30 to \$10.33 per share and its closing price on May 7, 2010 was \$9.75, implying an aggregate value of \$129.6 million.

There are significant differences between the Company's stock (currently being traded) and the conversion stock that will be issued by the Company. Such differences include different liquidity characteristics, a different return on equity for the conversion stock, the stock is currently traded based on speculation of a range of exchange ratios. Since the pro forma impact has not been publicly disseminated to date, it is appropriate to discount the current trading level. As the pro forma impact is made known publicly, the trading level will become more informative.

\* \* \* \* \* \* \* \* \* \* \*

In determining our valuation adjustment for marketing of the issue, we considered trends in both the overall thrift market, the new issue market including the new issue market for thrift conversions and the local acquisition market for thrift stocks. Taking these factors and trends into account, RP Financial concluded that a slight downward adjustment was appropriate in the valuation analysis for purposes of marketing of the issue.

### 8. Management

Kaiser Federal Financial's management team appears to have experience and expertise in all of the key areas of the Company's operations. Exhibit IV-5 provides summary resumes of Kaiser Federal Financial's Board of Directors and senior management. The financial characteristics of the Company suggest that the Board and senior management have been effective in implementing an operating strategy that can be well managed by the Company's present organizational structure. The Company currently does not have any senior management positions that are vacant.

Similarly, the returns, capital positions, and other operating measures of the Peer Group companies are indicative of well-managed financial institutions, which have Boards and

management teams that have been effective in implementing competitive operating strategies. Therefore, on balance, we concluded no valuation adjustment relative to the Peer Group was appropriate for this factor.

# Effect of Government Regulation and Regulatory Reform

In summary, as a fully-converted regulated institution, Kaiser Federal Financial will operate in substantially the same regulatory environment as the Peer Group members -- all of whom are adequately capitalized institutions and are operating with no apparent restrictions. Exhibit IV-6 reflects Kaiser Federal's pro forma regulatory capital ratios. On balance, no adjustment has been applied for the effect of government regulation and regulatory reform.

### Summary of Adjustments

Overall, based on the factors discussed above, we concluded that the Company's proforma market value should reflect the following valuation adjustments relative to the Peer Group:

Key Valuation Parameters: <u>valuation Adjustment</u>	Key Valuation Parameters:	Valuation Adjustment
---	---------------------------	----------------------

Slight Upward **Financial Condition** Profitability, Growth and Viability of Earnings Slight Upward No Adjustment Asset Growth No Adjustment Primary Market Area Slight Upward Dividends No Adjustment Liquidity of the Shares Slight Downward Marketing of the Issue No Adjustment Management No Adjustment Effect of Govt. Regulations and Regulatory Reform

### Valuation Approaches

In applying the accepted valuation methodology promulgated by the OTS and adopted by the FDIC, i.e., the pro forma market value approach, including the fully-converted analysis described above, we considered the three key pricing ratios in valuing the Company's to-be-issued stock – price/earnings ("P/E"), price/book ("P/B"), and price/assets ("P/A") approaches – all performed on a pro forma basis including the effects of the stock proceeds. In computing the pro forma impact of the Second Step Conversion and the related pricing ratios, we have incorporated the valuation parameters disclosed in the Company's prospectus for offering

expenses, reinvestment rate, effective tax rate and stock benefit plan assumptions (summarized in Exhibits IV-7 and IV-8). In our estimate of value, we assessed the relationship of the proforma pricing ratios relative to the Peer Group and recent conversion offerings.

In our estimate of value, we assessed the relationship of the pro forma pricing ratios relative to the Peer Group and recent conversion offerings.

RP Financial's valuation placed an emphasis on the following:

- P/E Approach. The P/E approach is generally the best indicator of long-term value for a stock and we have given it the most significant weight among the valuation approaches. Given certain similarities between the Company's and the Peer Group's earnings composition and overall financial condition, the P/E approach was carefully considered in this valuation. At the same time, recognizing that (1) the earnings multiples will be evaluated on a pro forma basis for the Company; and (2) the Peer Group on average has had the opportunity to realize the benefit of reinvesting and leveraging the offering proceeds, we also gave weight to the other valuation approaches.
- P/B Approach. P/B ratios have generally served as a useful benchmark in the valuation of thrift stocks, particularly in the context of an initial public offering, as the earnings approach involves assumptions regarding the use of proceeds. RP Financial considered the P/B approach to be a valuable indicator of pro forma value taking into account the pricing ratios under the P/E and P/A approaches. We have also modified the P/B approach to exclude the impact of intangible assets (i.e., price/tangible book value or "P/TB"), in that the investment community frequently makes this adjustment in its evaluation of this pricing approach.
- P/A Approach. P/A ratios are generally a less reliable indicator of market value, as investors typically assign less weight to assets and attribute greater weight to book value and earnings. Furthermore, this approach as set forth in the regulatory valuation guidelines does not take into account the amount of stock purchases funded by deposit withdrawals, thus understating the pro forma P/A ratio. At the same time, the P/A ratio is an indicator of franchise value, and, in the case of highly capitalized institutions, high P/A ratios may limit the investment community's willingness to pay market multiples for earnings or book value when ROE is expected to be low.
- Trading of KFED stock. Converting institutions generally do not have stock outstanding. Kaiser Federal Financial, however, has public shares outstanding due to the mutual holding company form of ownership. Since Kaiser Federal Financial is currently traded on the NASDAQ, it is an indicator of investor interest in the Company's conversion stock and therefore received some weight in our valuation. Based on the May 7, 2010, stock price of \$9.75 per share and the 13,291,325 shares of Kaiser Federal Financial stock outstanding, the Company's implied market value of \$129.6 million was considered in the valuation process. However, since the conversion stock will have different characteristics than the Company's shares, and since pro forma information has not been publicly disseminated to date, the current

trading price of Kaiser Federal Financial's stock was somewhat discounted herein but will become more important towards the closing of the offering.

The Company has adopted Statement of Position ("SOP") 93-6, which causes earnings per share computations to be based on shares issued and outstanding excluding unreleased ESOP shares. For purposes of preparing the pro forma pricing analyses, we have reflected all shares issued in the offering, including all ESOP shares, to capture the full dilutive impact, particularly since the ESOP shares are economically dilutive, receive dividends and can be voted. However, we did consider the impact of SOP 93-6 in the valuation.

In preparing the pro forma pricing analysis we have taken into account the pro forma impact of the MHC net assets that will be consolidated with the Company and thus will increase equity and earnings. At March 31, 2010, the MHC had unconsolidated net assets of negative \$5 thousand. These entries have been added to the Company's March 31, 2010 reported financial information to reflect the consolidation of the MHC into the Company's operations.

Based on the application of the three valuation approaches, taking into consideration the valuation adjustments discussed above, RP Financial concluded that as of May 7, 2009, the aggregate pro forma market value of Kaiser Federal Financial conversion stock equaled \$119,988,260 at the midpoint, equal to 11,998,826 shares at \$10.00 per share. The \$10.00 per share price was determined by the Kaiser Federal Financial Board. The midpoint and resulting valuation range is based on the sale of a 66.67% ownership interest to the public which provides for an \$80,000,000 public offering at the midpoint value.

1. Price-to-Earnings ("P/E"). The application of the P/E valuation method requires calculating the Company's pro forma market value by applying a valuation P/E multiple (fully-converted basis) to the pro forma earnings base. In applying this technique, we considered both reported earnings and a recurring earnings base, that is, earnings adjusted to exclude any one-time non-operating items, plus the estimated after-tax earnings benefit of the reinvestment of the net proceeds. The reinvestment rate of 3.15% was based on the Company's business plan for reinvestment of the net proceeds, which assumes that the net proceeds will be invested in a mix of 15 year MBS (50% of total proceeds) and U.S. Treasury securities with a weighted average maturity of five years (50% of total proceeds).

The Company's reported earnings equaled \$2.5 million for the twelve months ended , March 31, 2010. Kaiser Federal Financial's did not have any non-operating items and thus, reported earnings and core earnings were equivalent. While non-recurring gains and losses

were limited for the Peer Group, Exhibit IV-9 reflects the generally modest adjustments applied to the Peer Group's earnings in the calculation of core earnings.

Based on the Company's reported and estimated core earnings, and incorporating the impact of the pro forma assumptions discussed previously, the Company's pro forma reported and core P/E multiples at the \$120.0 million midpoint value equaled 41.20 times indicating premiums of 142.5% and 178.2% relative to the Peer Group's average reported and core earnings multiples of 16.99 times and 14.81 times, respectively (see Table 4.3). Importantly, the Peer Group's P/E multiple based on reported and core earnings are not highly meaningful as only four Peer Group institutions were reporting earnings multiples below 40 times.

Price-to-Book ("P/B"). The application of the P/B valuation method requires 2. calculating the Company's pro forma market value by applying a valuation P/B ratio, derived from the Peer Group's P/B ratio, to the Company's pro forma book value. The Company's preconversion equity of \$93.0 million was adjusted to include the impact of MHC's net assets equal to negative \$5 thousand, which will be consolidated with the Company's financial statements as the result of the Second Step Conversion. In applying the P/B approach, we considered both reported book value and tangible book value. Based on the \$120.0 million midpoint valuation, Kaiser Federal Financial's pro forma P/B and P/TB ratios equaled 74.74% and 76.69%, respectively. In comparison to the respective average P/B and P/TB ratios indicated for the Peer Group of 81.47% and 84.91%, the Company's ratios reflected discounts of 8.3% and 9.7%, respectively. In comparison to the Peer Group's median P/B and P/TB ratios of 77.80% and 83.60%, respectively, the Company's pro forma P/B and P/TB ratios at the midpoint value reflected discounts of 3.9% and 8.3%, respectively. The Company's pro forma P/TB ratios at the minimum and the super maximum equaled 69.83% and 88.81%, respectively. RP Financial considered the discounts under the P/B approach to be reasonable in light of the valuation adjustments referenced earlier and in view of the indicated pro forma earnings multiples in relation to the Peer Group averages and medians.

Table 4.3 Public Market Pricing Kaiser Federal Financial Group and the Comparables As of May 7, 2010

			D - 01	D-4-(0)																		
	Mari Canitali		Per Share Core	Book						Di	vidends(4)				Fina		acteristics(f					2nd Step
	Price/	Market	12 Month	Value/		Prici	ng Ratios(3	3)		Amount/		Payout	Total	Equity/	Tang Eq/	NPAs/	Repor		Core		Exchange Ratio	Offering Amount
	Share(1)	Value	EPS.	Share	P/E	P/B	P/A	P/TB	P/Core	Share	Yield	Ratio(5)	Assets	Assets	Assets	Assets	ROA	ROE (%)	ROA (%)	ROE (%)	Ratio	(\$Mil)
	(\$)	(SMI)	(\$)	(\$)	(x)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)	(\$Mil)	(%)	(%)	(%)	(%)	(%)	(70)	(70)		(41111)
Kaiser Federal Financial Group									50.40	\$0.37	3.69%	192.03%	\$983	18.60%	18.26%	3.04%	0.31%	1.67%	0.31%	1.67%	1.1939	\$ 105.80
Superrange	\$10.00	\$158.68	\$0.19	\$11.52	52.10x	86.81%	16.14%	88.81%	52.10x 46.40x	\$0.42	4.24%	196.64%	\$971	17.60%	17.25%	3.08%	0.31%	1.74%	0.31%	1.74%	1.0382	\$ 92.00
Maximum	\$10.00	\$137.99	\$0.22	\$12.38	46.40x	80.78%	14.21%	82.71%	40.40x	\$0.42	4.87%	200.83%	\$961	16,71%	16.36%	3.11%	0.30%	1.81%	0.30%	1.81%	0.9028	\$ 80.00
Midpoint	\$10.00	\$119.99	\$0.24	\$13.38	41.20x	74.74%	12.49% 10.73%	76.69% 69.83%	35.79x	\$0.49	5.73%	205,20%	\$950	15.80%	15.44%	3.14%	0.30%	1.90%	0.30%	1.90%	0.7673	\$ 68.00
Minimum	\$10.00	\$101.99	\$0.28	\$14.72	35.79x	67.93%	10.73%	09.63%	33.194	Ψ0.51	0.1070	200,2070	*****									
All Non-MHC Public Companies (7)	040.04	\$347.73	(\$0.16)	\$13.76	18.29x	78.55%	8.51%	87.22%	17.97x	\$0.26	2.01%	34.91%	\$2,996	10.61%	9.83%	4.25%	-0.19%	-0.44%	0.00%	-0.02%		
Averages	\$10.64	\$55.44	\$0.19	\$13.23	17.08x	74.33%	6.67%	80.86%	15.94x	\$0.20	1.79%	0.00%	\$905	9.35%	8.64%	2.89%	0.17%	1.97%	0.00%	0.01%		
Medians	\$10.18	\$00.44	<b>Ф</b> U.19	\$13.23	17.00	1 7.00 %	510170															
All Non-MHC Public Companies - State of CA (7)																	0.070/	C 020/	0.04%	1.06%	_	
	\$8.62	\$59.76	\$0.18	\$13.53	8.64x	66.52%	4.87%	66.52%	8,37x	\$0.07	0.97%	4.55%	\$1,055	8.47%	8.47%	5.94%	0.37%	5.23%	0.05%	1.13%		
Averages	\$7.18	\$51.41	\$0.17	\$12.37	8.64x	49.85%	4.39%	49.85%	8.37x	\$0.04	0.77%	-1.67%	\$1,148	7.90%	7.90%	6.32%	0.06%	0.89%	0.0376	1.1076		
Medians	47.10	•••••	*																			
Comparable Group Averages												00.040/	\$1,210	13.09%	12,70%	3.29%	0.20%	2.25%	-0.03%	0.94%		
Averages	\$10.42	\$123.00	\$0.18	\$13.53	16.99x	81.47%	10.72%	84.91%	14.81x	\$0.20	2.11%	36.94% 40.55%		12.86%	12.63%	2.90%	0.10%	1.18%	-0.10%	-0.69%		
Medians	\$9.19	\$99.61	(\$0.10)	\$12.83	11.84x	77.80%	10.61%	83.60%	9.83x	\$0.20	2.14%	40.55%	\$1,334	12.0070	12.0070	2.5070	0.1010					
III Committee of the co																						
Comparable Group				040.00	NM	88.72%	15.02%	88.72%	NM	\$0.20	2.19%	NM	\$1,267	16.93%	16.93%	4.73%		-3.48%	-0.61%	-3.39%		
ABBC Abington Bancorp, Inc. of PA	\$9.12	\$190.26	(\$0.36)	\$10.28	NM	72.62%	12.28%	80.69%	NM	\$0.28	3.13%	NM	\$1,559	16.91%	15.49%	4.05%	-0.01%	-0.08%	0.05%	0.32%		
BFIN BankFinancial Corp. of IL	\$8.94	\$191.46	\$0.04	\$12.31	6.63	129.86%	9.14%	129.86%	9.83x	\$0.00	0.00%	0.00%	\$1,401	7.74%	7.74%	1.24%	1.46%	20.21%	0.98%	13.62%		
BOFI Bofi Holding, Inc. Of CA	\$15.44	\$128.06	\$1.57	\$11.89	NM	60.82%	3.57%	65.02%	NM.	\$0.08	0.97%	NM	\$708	6.82%	6.47%	2.51%		-6.18%	-0.04%	-0.63%		
FSBI Fidelity Bancorp, Inc. of PA	\$8.29	\$25.26	(\$0.10)	\$13.63	NM	46.02%	4.04%	46.02%	NM	\$0.20	2.35%	. NM	\$894	10.90%	10.90%	6.32%		-1.05%	-0.17%	-1.53%		
FPTB First PacTrust Bancorp of CA	\$8.50	\$36,08	(\$0.35)	\$18.47 \$13.24	NM	73.26%	12.07%	73.26%	NM	\$0.12	1.24%		\$575	16.47%	16.47%	1.90%		-0.82%	-0.13%	-0.74%		
HBNK Hampden Bancorp, Inc. of MA	\$9.70	\$69.36	(\$0.10)	\$13.24 \$12.41	37.64	118.29%		118.29%		\$0.22	1.50%		\$852	24.30%		3.29%		3.18%	-1.23%	-4.64%		
HOME Home Federal Bancorp Inc of ID	\$14.68	\$244.98	(\$0.57)	\$12.41	11.42	43.63%	2.70%		6,38x	\$0.20	2.16%	24.69%	\$1,896	7.86%	6.44%			2.98%	0.42%	5.33%		
PVSA Parkvale Financial Corp of PA	\$9.25	\$51.14	\$1.45	\$21.20 \$8.49	12,26	82,33%	4.96%		NM	\$0.38	5.44%		\$1,434	8.17%	7.90%			5.28%	-0.19%	-2.50%		
PULB Pulaski Fin Cp of St. Louis MO	\$6.99	\$71.16	(\$0.27)	\$8.49 \$13.39	NM	99.10%	14.69%		28.23x	\$0.28	2.11%	, NM	\$1,513	14.82%	14.36%	1.22%	0.39%	2.44%	0.58%	3.59%	b	
UBNK United Financial Bncrp of MA	\$13.27	\$222.19	\$0.47	313.39	IVIVI	23.1070	1-1,0070			•												

(1) Average of right-low or blacks price per share.

(2) EPS (estimate core basis) is based on actual trailing 12 month data, adjusted to omit non-operating items on a tax-effected basis, and is shown on a proforma basis where appropriate. BV per share omits the minority interest for Oneida Financial.

(3) PIE = Price to earnings; PIB = Price to book; PIA = Price to assets; PIB = Price to tangible book value; and PICore = Price to core earnings.

(4) Indicated 12 month dividend, based on last quarterly dividend declared.

(1) anabated to Holling dividend as a percent of trailing 12 month estimated core earnings.

(5) Indicated 12 month dividend as a percent of trailing 12 month estimated core earnings.

(6) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing 12 month common earnings and average common equity and total assets balances. Capital ratios ane ROE measures include minority interest for Oneida Financial.

(7) Excludes from averages and medians those companies the subject of actual or rumored acquisition activities or unusual operating characteristics.

Source: Corporate reports, offering circulars, and RP Financial, LC. calculations. The information provided in this report has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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3. Price-to-Assets ("P/A"). The P/A valuation methodology determines market value by applying a valuation P/A ratio to the Company's pro forma asset base, conservatively assuming no deposit withdrawals are made to fund stock purchases. In all likelihood there will be deposit withdrawals, which results in understating the pro forma P/A ratio which is computed herein. At the \$120.0 million midpoint of the valuation range, the Company's value equaled 12.49% of pro forma assets. Comparatively, the Peer Group companies exhibited an average P/A ratio of 10.72%, which implies a premium of 16.5% has been applied to the Company's pro forma P/A ratio. In comparison to the Peer Group's median P/A ratio of 10.61%, the Company's pro forma P/A ratio at the midpoint value reflects a premium of 17.7%.

### Comparison to Recent Offerings

As indicated at the beginning of this chapter, RP Financial's analysis of recent conversion offering pricing characteristics at closing and in the aftermarket has been limited to a "technical" analysis and, thus, the pricing characteristics of recent conversion offerings can not be a primary determinate of value. Particular focus was placed on the P/TB approach in this analysis, since the P/E multiples do not reflect the actual impact of reinvestment and the source of the stock proceeds (i.e., external funds vs. deposit withdrawals). As discussed previously, Eagle Bancorp was the only second step conversion offering completed during the past three months. In comparison to Eagle Bancorp's 81.4% closing forma P/TB ratio, the Company's P/TB ratio of 76.69% at the midpoint value reflects an implied discount of 5.8%. At the top of the superrange, the Company's P/TB ratio of 88.81% reflects an implied premium of 9.1% relative to Eagle Bancorp's closing pro forma P/TB ratio.

### Valuation Conclusion

Based on the foregoing, it is our opinion that, as of May 7, 2010, the estimated aggregate pro forma valuation of the shares of the Company to be issued and outstanding at the end of the conversion offering including (1) newly-issued shares representing the MHC's current ownership interest in Company, and (2) exchange shares issued to existing public shareholders of the Company was \$119,988,260 at the midpoint, equal to 11,998,826 shares at \$10.00 per share. Based on the pro forma valuation and the percent ownership interest represented by the MHC Shares, the number of shares of common stock offered for sale will range from a minimum of 6,800,000 shares to a maximum of 9,200,000 shares, with a midpoint offering of 8,000,000 shares. Based on an offering price of \$10.00 per share, the amount of the

offering will range from a minimum of \$68,000,000 to a maximum of \$92,000,000 with a midpoint of \$80,000,000. If market conditions warrant, the number of shares offered can be increased to an adjusted maximum of 10,580,000 shares (the "supermaximum") equal to an offering of \$105,800,000 at the offering price of \$10.00 per share. The pro forma figures for shares outstanding, aggregate market value and exchange ratio at each point in the valuation range are shown below. The pro forma valuation calculations relative to the Peer Group are shown in Table 4.3 and are detailed in Exhibits IV-7 and IV-8.

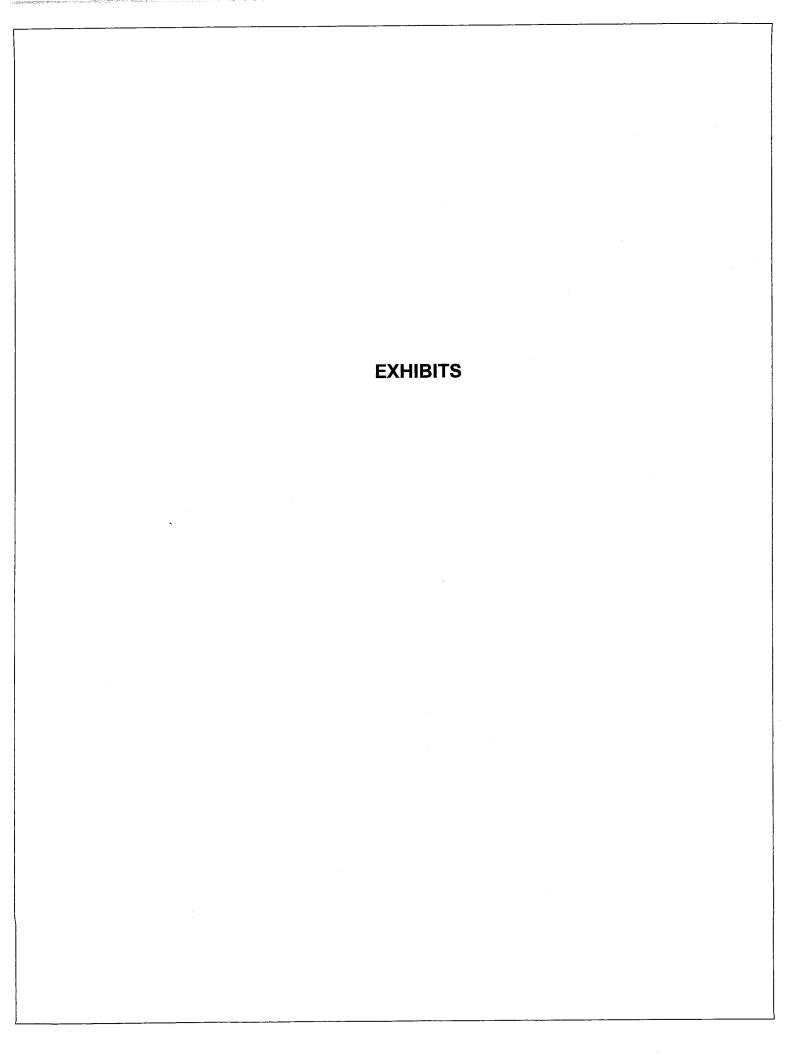
	Total Shares	Offering Shares	Exchange Shares Issued to the Public Shareholders	Exchange Ratio
Shares	Total Shares	Onares	1 ubile Charcholders	(x)
	15 060 110	10 590 000	5,288,448	1.1939
Super Maximum	15,868,448	10,580,000	, ,	
Maximum	13,798,650	9,200,000	4,598,650	1.0382
Midpoint	11,998,826	8,000,000	3,998,826	0.9028
Minimum	10,199,002	6,800,000	3,399,002	0.7673
Distribution of Shares				
Super Maximum	100.00%	66.67%	33.33%	
Maximum	100.00%	66.67%	33.33%	
Midpoint	100.00%	66.67%	33.33%	
Minimum	100.00%	66.67%	33.33%	
Aggregate Market Value(1)				
Super Maximum	\$158,684,480	\$105,800,000	\$52,884,480	
Maximum	\$137,986,500	\$92,000,000	\$45,986,500	
Midpoint	\$119,988,260	\$80,000,000	\$39,988,260	
Minimum	\$101,990,020	\$68,000,000	\$33,990,020	

<sup>(1)</sup> Based on offering price of \$10.00 per share.

### Establishment of the Exchange Ratio

OTS regulations provide that in a conversion of a mutual holding company, the Kaiser Federal Financial stockholders are entitled to exchange the public shares for newly issued shares in the fully converted company. The Board of Directors of Kaiser Federal Financial has independently determined the exchange ratio, which has been designed to preserve the current aggregate percentage ownership in the Company held by the public shareholders. The

exchange ratio to be received by the existing Kaiser Federal Financial shareholders of the Company will be determined at the end of the offering, based on the total number of shares sold in the subscription and syndicated offerings and the final appraisal. Based on the valuation conclusion herein, the resulting offering value and the \$10.00 per share offering price, the indicated exchange ratio at the midpoint is 0.9028 shares of the Company for every one public share held by public shareholders. Furthermore, based on the offering range of value, the indicated exchange ratio is 0.7673 at the minimum, 1.0382 at the maximum and 1.1939 at the supermaximum. RP Financial expresses no opinion on the proposed exchange of newly issued Company shares for the shares held by the public stockholders or on the proposed exchange ratio.



# LIST OF EXHIBITS

Exhibit <u>Number</u>	Description
Section I	
I-1	Audited Financial Statements
I-2	Key Operating Ratios
I-3	Investment Portfolio Composition
I-4	Yields and Costs
I-5	Loan Loss Allowance Activity
I-6	Interest Rate Risk Analysis
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I-8	Contractual Maturity By Loan Type
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I-10	Non-Performing Assets
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II-1	Description of Properties
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# LIST OF EXHIBITS (continued)

Exhibit <u>Number</u>	Description
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IV-8	Pro Forma Effect of Conversion Proceeds – Fully-Converted Basis
IV-9	Peer Group Core Earnings Analysis
Other Exhibits	
V-1	Firm Qualifications Statement

### EXHIBIT I-1

Kaiser Federal Financial Group, Inc. Audited Financial Statements

[Incorporated by Reference]

### EXHIBIT I-2

Kaiser Federal Financial Group, Inc. Key Operating Ratios

### Exhibit I-2 Kaiser Federal Financial Group, Inc. **Key Operating Ratios**

At or for the nine months ended

	Marc	ь 31		At or for tl	he year ended	June 30,	
	2010	2009	2009	2008	2007	2006	2005
	(unauc						
Selected Operating Ratios:	,						
Return on assets (ratio of net income to average total				0.470/	0.610/	0.68%	0.82%
assets)	0.20%	0.55%	0.55%	0.47%	0.61%	0.06%	0.0270
Return on equity (ratio of net income to average total				4.400/	c 079/	5.33%	5.49%
equity)	1.88%	5.16%	5.21%	4.18%	5.07%	5.55% 78.62%	44.80%
Dividend payout ratio (1)	328.74%	122.76%	121.52%	146.82%	113.66%	/8.02%	44.80 /0
Ratio of non-interest expense to average total assets					1.000/	1 070/	1.97%
(2)	1.92%	1.89%	1.94%	2.03%	1.90%	1.87%	58.96%
Efficiency ratio (3)	54.95%	61.60%	62.41%	65.35%	65.46%	61.86%	38.90%
Ratio of average interest-earning assets to average						110 208/	104 408/
interest-bearing liabilities	115.78%	115.34%	115.01%	115.99%	117.84%	119.38%	124.49%
Average interest rate spread	2.77%	2.21%	2.29%	1.93%	1.87%	2.17%	2.48%
Interest rate spread at end of period	2.84%	2.45%	2.57%	. 2.11%	1.84%	2.18%	2.33%
Net interest margin <sup>(4)</sup>	3.11%	2.65%	2.71%	2.45%	2.43%	2.66%	2.93%
Net interest margin	3.1170						
Asset Quality Ratios:	2.2.40/	0.700/	1.05%	0.35%	0.18%	0.02%	0.13%
Non-performing assets to total assets	3.34%	0.78%		186.66%	245.84%	4.062.69%	305.97%
Allowance for loan losses to non-performing loans.	44.40%	70.98%	51.69%	0.43%	0.40%	0.43%	0.45%
Allowance for loan losses to total loans (5) (6)	1.68%	0.57%	0.61%		0.40%	0.06%	0.06%
Net charge-offs to average outstanding loans	0.10%	0.17%	0.16%	0.07%		0.01%	0.15%
Non-performing loans to total loans	3.77%	0.80%	1.18%	0.23%	0.16%	0.0176	0.1370
Capital Ratios:							
Equity to total assets at end of period	10.42%	10.39%	10.34%	10.64%	11.50%	12.54%	14.18%
Average equity to average assets	10.44%	10.69%	10.57%	11.17%	11.95%	12.84%	14.85%
Tier 1 leverage (Kaiser Federal Bank only)	8.89%	8.65%	8.65%	8.40%	8.27%	9.58%	10.17%
Tier 1 risk-based (Kaiser Federal Bank only)	12.74%	12.68%	12.76%	12.31%	12.69%	15.42%	16.12%
Tier I risk-based (Kaiser Federal Bank only)	13.99%	13.21%	13.32%	12.81%	13.23%	16.03%	16.74%
Total risk-based (Kaiser Federal Bank only)	13.7770	12.2.7					
Other Data:	0	9	9	9	9	7	5
Number of branches	9	56	56	54	54	52	30
Number of ATMs	57		8,800	10,480	9,442	8,942	8,847
Number of loans	7,516	9,095	,	65,668	66,330	64,995	65,724
Number of deposit accounts	67,334	66,402	66,988	03,000	00,550	51,275	55,72
Assets in millions per total number of full-time			e 0.63	\$ 9.54	<b>\$</b> 8.79	<b>\$</b> 7.46	<b>\$</b> 7.44
equivalent employees	\$ 9.02	\$ 9.48	\$ 9.62	\$ 9.54	J 0./7	01−.7 ن	ψ /

The dividend payout ratio is calculated using dividends declared, including those waived by K-Fed Bancorp's mutual holding company parent, K-Fed Mutual Holding Company, divided by net income. The following table shows information regarding cash dividends paid to our stockholders:

		ended March 31,					For the year ended June 30,					0,			
	2010	2010		2009		2009		2008		2007	2006		2	2005	
Dividends paid to public stockholders	\$ 1,3	92	\$	1,414	\$	1,872	\$	1,957	\$	1,845	\$	1,394	\$	821	
Dividends paid to K-Fed Mutual Holding Company	\$ 1,3	92	\$	1,414	\$	1,872	\$	1,957	<u>\$</u>	1,845	<u>\$</u>	1,394	\$	821	
Total dividends waived by K-Fed Mutual Holding Company	<u>\$ 2,9</u>	24	<u>\$</u>	2,924	<u>\$</u>	3,899	<u>\$</u>	3,722	\$	3,456	<u>\$</u>	2,481	<u>\$</u>	1,418	
Total dividends paid and total dividends waived by K-Fed Mutual Holding Company	<u>\$ 4,3</u>	116	<u>\$</u> _	4,338	<u>\$</u>	5,771	<u>\$</u>	5,679	<u>\$</u>	5,301	\$	3,875	<u>\$</u>	2,239	

(2) Noninterest expense, exclusive of terminated stock offering costs.

(3) Efficiency ratio represents noninterest expense as a percentage of net interest income plus noninterest income, exclusive of securities gains and losses and terminated stock offering costs.

Net interest income divided by average interest-earning assets.

The allowance for loan losses at March 31, 2010, June 30, 2009, 2008, 2007, 2006, and 2005 was \$12.8 million, \$4.6 million, \$3.2 million, \$2.8 million, \$2.7 million, and \$2.4 million, respectively.

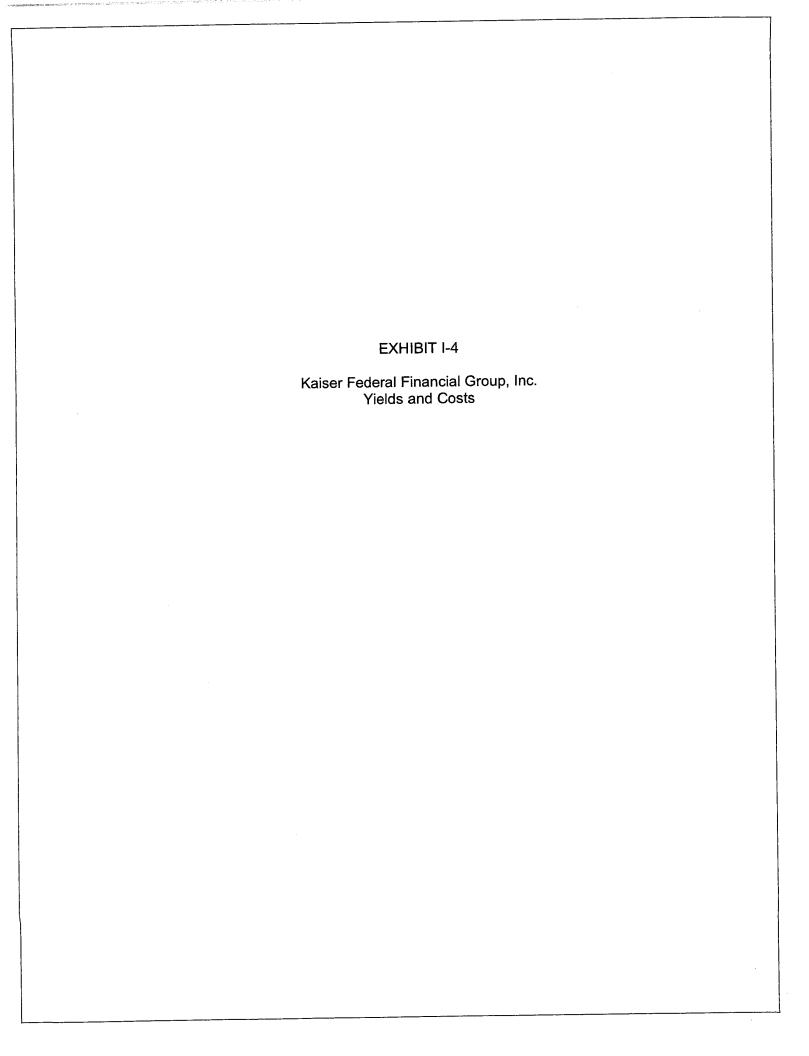
Total loans are net of deferred fees and costs.

### EXHIBIT I-3

Kaiser Federal Financial Group, Inc. Investment Portfolio Composition

Exhibit I-3 Kaiser Federal Financial Group, Inc. Investment Portfolio Composition

	Δt Ma	rch 31,			At Ju	ne 30,		
		)10	20	)09	20	08	20	007
	Carrying Value	Percent of Total	Carrying Value	Percent of Total	Carrying Value	Percent of Total	Carrying Value	Percent of  Total
				(Dollars in	thousands)			
Securities available-for-sale: U.S. government and government sponsored entity bonds	\$ 390 2,358 \$ 2,748	% 5.6934.4340.12%	\$ — 524  3,712 \$ 4,236	% 5.37	\$ — 3,557  4,982  8,539	—% 22.17 31.0653.23%	\$ 2,994 4,827 5,758 \$ 13,579	8.63% 13.92  16.61  39.16%
Total securities available-for-sale	<u>*                                    </u>							
Securities held-to-maturity: U.S. government and government sponsored entity bonds	\$	_%	<b>s</b> –	%	\$	<b>%</b>	\$ 12,000	34.61%
Mortgage-backed securities: Fannie Mae Freddie Mac Ginnie Mae	167 138 100	2.44 2.02 1.46	191 156 111	1.96 1.60 1.14	235 178 123	1.47 1.11 0.77	303 217 146	0.87 0.63 0.42
Collateralized mortgage obligations: Fannie Mae	1,487 2,209 — \$ 4,101	21.71 32.25 	1,819 3,251 ————————————————————————————————————	18.63 33.29  56.62%	2,274 4,350 344 \$ 7,504	14.17 27.11 2.14 46.77%	2,747 4,926 757 \$ 21,096	7.92 14.21 2.18 60.84%
	\$ 6.849	100.00%	\$ 9,764	<u>100.00</u> %	<u>\$ 16,043</u>	<u>100.00</u> %	<u>\$ 34,675</u>	100.00%
Other earning assets: Interest-bearing deposits in other financial institutions Federal funds sold	\$ 24,146 57,440 12,649 \$ 94,235	25.62% 60.96 13.42 100.00%	\$ 25,508 41,020 12,649 \$ 79,177	32.22% 51.81 15.97 100.00%	\$ 6,925 32,660 12,540 \$ 52,125	13.28% 62.66 	\$ 2,970 15,750 9,870 \$ 28,590 \$ 63,265	10.39% 55.09 34.52 100.00%
Total securities and other earning assets	<u>\$ 101,084</u>		<u>\$ 88,941</u>		<u>\$ 68,168</u>		<u>w 004000</u>	



### Exhibit I-4 Kaiser Federal Financial Group, Inc. Yields and Costs

			For	the nine month	s ended March	31,	
	At March 31, 2010		2010 (1)			2009 (1)	
	Average Yield/Cost	Average Balance	Interest	Average Yield/Cost	Average Balance	Interest	Average Yield/Cost
Interest-Earning Assets Loans receivable (2) Securities (3) Federal funds sold Federal Home Loan Bank stock Interest-earning deposits in other financial institutions Total interest-earning assets. Non-interest earning assets Total assets	5.86% 4.56 0.19 0.28 ————————————————————————————————————	\$ 755,941 8,160 47,614 12,649 	\$ 33,101 278, 82 35 	5.84% 4.54 0.23 0.37 	\$ 743,877 14,292 34,373 12,632 $\frac{11,707}{816,881}$ $\frac{36,671}{$ 853,552}$	\$ 32,678 485 285 314 	5.86% 4.52 1.11 3.31 —————————————————————————————
Interest-Bearing Liabilities  Money market Savings Certificates of deposit Borrowings Total interest-bearing liabilities Non-interest bearing liabilities Total liabilities Equity. Total liabilities and equity	0.81% 0.39 2.84 4.69 2.43	\$ 116,148 130,418 307,369 182,001 735,936 63,764 799,700 93,206 \$ 892,906	\$ 848 488 6,893 5,697 13,926	0.97% 0.50 2.99 4.17 2.52	\$ 89,211 120,494 257,318 241,213 708,236 54,059 762,295 91,257 \$ 853,552	\$ 1,384 874 7,840 7,556 17,654	2.07% 0.97 4.06 4.18 3.32
Net interest rate spread	2.84%		<u>\$ 19,862</u>	2 <u>.77</u> % 3.11%		<u>\$ 16,248</u>	2.21% 2.65%
Margin (4)  Ratio of interest-earning assets to interest-bearing liabilities		<u>115.78</u> %		<u> </u>	<u>115.34</u> %		

(1) Yields earned and rates paid have been annualized.

<sup>(2)</sup> Calculated net of deferred fees, loss reserves and includes non-accrual loans. Interest income includes loan fees of \$186,000 and \$281,000 for the nine months ended March 31, 2010 and 2009, respectively.

 <sup>(3)</sup> Calculated based on amortized cost.
 (4) Net interest income divided by interest-earning assets.

# Exhibit I-4 (continued) Kaiser Federal Financial Group, Inc. Yields and Costs

For the year ended June 30,

		2009		101 141	2008			2007	
	Average Balance	Interest	Average Yield/Cost	Average Balance	Interest	Average Yield/Cost	Average Balance	Interest	Average Yield/Cost
Interest-Earning Assets Loans receivable (1) (2) Securities (3) Federal funds sold Federal Home Loan Bank stock	\$ 745,870 13,418 34,930 12,636	\$ 43,706 606 303 314	5.86% 4.52 0.87 2.48	\$ 723,953 24,197 30,301 11,305	\$ 42,582 1,085 873 572	5.88% 4.48 2.88 5.06	\$ 659,186 33,788 31,357 9,111	\$ 37,379 1,365 1,604 480	5.67% 4.04 5.12 5.27
Interest-earning deposits in other financial institutions Total interest-earning assets Non-interest earning assets Total assets	16,513 823,367 39,018 \$ 862,385	<u>244</u> 45,173	<u>1.48</u> 5.49	3,669 793,425 34,400 \$ 827,825	126 45,238	3.43 5.70	7,996 741,438 28,439 \$ 769,877	338 41,166	<u>4.23</u> 5.55
Interest-Bearing Liabilities  Money market Savings Certificates of deposit Borrowings Total interest-bearing liabilities Non-interest bearing liabilities Total liabilities Equity Total liabilities and equity	\$ 93,547 122,357 260,916 239,088 715,908 54,947 770,855 91,530 \$ 862,385	\$ 1,761 1,091 10,123 9,908 22,883	1.88% 0.89 3.88 4.14 3.20	\$ 75,213 127,759 236,062 245,024 684,058 51,261 735,319 92,506 \$ 827,825	\$ 1,915 2,112 10,918 10,824 25,769	2.55% 1.65 4.63 4.42 3.77	\$ 95,113 116,150 228,717 189,217 629,197 48,645 677,842 92,035 \$ 769,877	\$ 2,700 1,925 10,254 8,261 23,140	2.84% 1.66 4.48 
Net interest rate spread		<u>\$ 22,290</u>	<u>2.29</u> %		<u>\$ 19,469</u>	<u>1.93</u> %		<u>\$ 18,026</u>	<u>1.87</u> %
Margin (4)			<u>2.71</u> %			<u>2.45</u> %			<u>2.43</u> %
Ratio of interest-earning assets to interest- bearing liabilities	<u>115.01</u> %			<u>115.99</u> %			<u>117.84</u> %		

<sup>(1)</sup> Calculated net of deferred fees, loan loss reserves and includes non-accrual loans.

<sup>(2)</sup> Interest income includes loan fees of \$323,000, \$328,000, and \$251,000 for the fiscal years ended June 30, 2009, 2008, and 2007, respectively.

<sup>(3)</sup> Calculated based on amortized cost.

<sup>(4)</sup> Net interest income divided by interest-earning assets.

# **EXHIBIT I-5** Kaiser Federal Financial Group, Inc. Loan Loss Allowance Activity

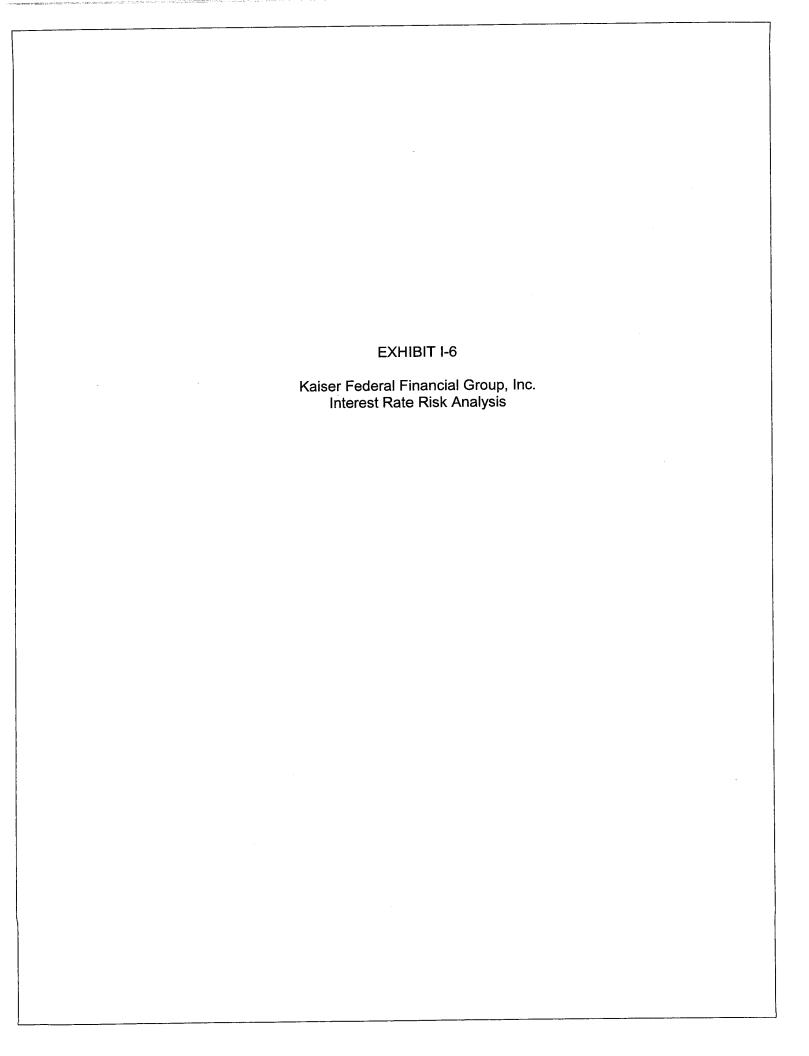
# Exhibit I-5 Kaiser Federal Financial Group, Inc. Loan Loss Allowance Activity

At or For the Nine Months

	Ended March 31,		At or For the Year Ended June 30,				
	2010	2009	2009	2008	2007	2006	2005
			(Dollars in thousands)				
Balance at beginning of period	\$ 4,586	\$ 3,229	\$ 3,229	\$ 2,805	\$ 2,722	\$ 2,408	\$ 2,328
Charge-offs:							
One-to-four family	375	580	860	70	_	_	_
Multi-family			_	_			_
Commercial	_		_	110			
Consumer – automobile	173	426	487	646	676	547	500
Consumer – other	67	116	141	80	92	33	48
Total charge-offs	615	1,122	1,488	906	768	580	548
Recoveries:							
One-to-four family	_	_		_	_	<del></del>	_
Multi-family			_	27	_	_	_
Commercial	_			_		_	
Consumer – automobile	47	162	227	304	312	234	203
Consumer – other	15	27	32	37	10	8	19
Total recoveries	62	189	259	368	322	242	222
	553	933	1,229	538	446	338	326
Net charge-offs	8.787	2,007	2,586	962	_529	652	406
Provision for losses		\$ 4,303	\$ 4,586	\$ 3,229	\$ 2,805	\$ 2,722	\$ 2,408
Balance at end of year	<u>\$ 12,820</u>	<u>3 4,303</u>	<u>3 4,280</u>	<u> </u>	<u> </u>	<del>*************************************</del>	
Ratios: Net charge-offs to average loans during the period (1) (2)	0.10%	0.17%	0.16%	0.07%	0.07%	0.06%	0.06%
Net charge-offs to average non-performing loans during					47.0024	72.049/	112.37%
the period (end of period) (2)	3.85%	31.29%	23.91%	35.35%	47.90%	73.04%	
Allowance for loan losses to non-performing loans	44.40%	70.98%	51.69%	186.66%	245.84%	4,062.69%	305.97%
Allowance as a percent of total loans (end of period) (1)	1.68%	0.57%	0.61%	0.43%	0.40%	0.43%	0.45%

<sup>(1)</sup> Loans are net of deferred fees and costs

<sup>(2)</sup> Annualized.



## Exhibit I-6 Kaiser Federal Financial Group, Inc. Interest Rate Risk Analysis

							entage of Present Assets (3)
Change in Interest			Es	timated Increa NF	ise (Decrease) in V	NPV	Increase (Decrease)
Rates (basis points) (1)	_	Estimated NPV (2)		Amount	Percent	Ratio (4)	(basis points)
		(Dollars i	n tho	usands)			
+300	\$	78,330	\$	(30,009)	(28)%	8.88%	(273)
+200		89,909		(18,430)	(17)%	9.99%	(162)
+100		100,581		(7,758)	(7)%	10.96%	(65)
		108,339		` _		11.61%	
-100		111,383		3,044	3%	11.81%	20

Assumes an instantaneous uniform change in interest rates at all maturities.

NPV is the discounted present value of expected cash flows from assets, liabilities and off-balance sheet contracts. Present value of assets represents the discounted present value of incoming cash flows on interest-earning assets.

NPV Ratio represents NPV divided by the present value of assets. (1) (2) (3) (4)

## EXHIBIT I-7

Kaiser Federal Financial Group, Inc. Loan Portfolio Composition

Exhibit I-7 Kaiser Federal Financial Group, Inc. Loan Portfolio Composition

	At Mar	ch 31,	At June 30,									
	201		200	9	200	8	200	7	200	06	200	)5
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
							(Dollars in t	housands)				
Real estate One-to-four family Multi-family Commercial Total real estate loans	\$ 343,361 260,243 113,989 717,593	44.90% 34.02 14.90 93.82	\$ 377,230 196,575 121,143 694,948	50.22% 26.17 	\$ 428,727 132,290 	57.51% 17.75 15.54 90.80	\$ 469,459 88,112 77,821 635,392	66.88% 12.55 11.09 90.52	\$ 437,024 89,220 58,845 585,089	68.63% 14.01 9.24 91.88	\$ 372,134 87,650 32,383 492,167	69.04% 16.26 
Other loans  Consumer: Automobile  Home equity Other  Total other loans.	32,371 1,105 13,830 47,306	4.23 0.14 1.81 6.18	41,798 1,299 13,119 56,216	5.56 0.17 1.75 7.48	52,299 1,405 14,883 68,587	7.01 0.19 	53,100 1,446 12,024 66,570	7.56 0.21 1.71 9.48	41,572 1,787 8,374 51,733	6.53 0.28 1.31 8.12	38,613 601 <u>7,644</u> 46,858	7.16 0.11 1.42 8.69
Total loans	\$ 764,899	<u>100,00</u> %	\$ 751,164	<u>100.00</u> %	\$ 745,435	<u>100.00</u> %	\$ 701,962	<u>100.00</u> %	\$ 636,822	<u>100.00</u> %	\$ 539,025	<u>100.00</u> %
Less: Net deferred loan							(124)		(202)		(32)	
originations costs (fees) Net (discount) premiums on purchased loans	590 (62) (12,820) § 752,607		376 (79) (4,586) <u>\$ 746,875</u>		(48) (3,229) <u>\$ 742,191</u>		(134) 120 (2,805) \$ 699,143		$ \begin{array}{r} (202) \\ 195 \\ \underline{(2,722)} \\ \$ 634,093 \end{array} $		982 (2,408) \$ 537,567	

## EXHIBIT I-8 Kaiser Federal Financial Group, Inc. Contractual Maturity by Loan Type

Exhibit I-8 Kaiser Federal Financial Group, Inc. Contractual Maturity by Loan Type

	Real Estate					Consumer							
	One-to-four family	Multi-family		Commercial		Automobile (In thousands)		Home Equity		Other			Total
At June 30, 2009  Within (1) year (1)	<b>s</b> —	\$	235	\$	_	\$	682	\$	1,299	\$	3,441	\$	5,657
After 1 year:  After 1 year through 3 years  After 3 years through 5 years  After 5 years through 10 years  After 10 years through 15 years  After 15 years  Total due after 1 year	302 836 30,401 23,882 321,809 377,230		35 19,367 155,512 21,426 196,340		244 9,247 110,542 1,110 — 121,143		17,924 23,033 159 ———————————————————————————————————				930 1,488 7,260 ————————————————————————————————————		19,400 34,639 167,729 180,504 343,235 745,507
Total	<u>\$ 377,230</u>	<u>\$</u>	196,575	<u>\$</u>	121,143	<u>\$</u>	41,798	<u>\$</u>	1,299	\$	13,119	<u>\$</u>	751,164

<sup>(1)</sup> Includes demand loans and loans that have no stated maturity.

## EXHIBIT I-9 Kaiser Federal Financial Group, Inc. Loan Originations, Purchases and Sales

## Exhibit I-9 Kaiser Federal Financial Group, Inc. Loan Originations, Purchases and Sales

For the Nine Months Ended

	Mar	ch 31,	For the Year Ended June 30,						
	2010	2009	2009	2008	2007				
			(In thousands)						
Originations by type:									
Adjustable rate:	_		•	6 4 401	e 3.200				
Real estate-one to four-family	\$	\$	\$	\$ 4,491	\$ 2,399				
-multi-family	70,761	56,063	76,495	59,548	13,740				
-commercial		13,664	13,664	53,108	23,432				
Non-real estate – other consumer				185	3,542				
Total adjustable rate	70,761	69,727	<u>90,159</u>	117,332	<u>43,113</u>				
Fixed rate:									
Real estate-one to four-family	\$ 22,432	\$ 3,320	\$ 7,777	\$ 14,749	\$ 20,574				
Non-real estate - consumer automobile	6,521	9,861	12,395	24,960	35,654				
- other consumer	8,231	9,930	11,264	13,569	11,841				
Total fixed rate	37,184	33,111	31,436	53,278	<u>68,069</u>				
Total loans originated	107,945	92,838	121,595	<u>170,610</u>	111,182				
Purchases:									
Adjustable rate:									
Real estate- one to four-family	<b>\$</b> —	<b>\$</b> —	<b>\$</b>	\$ —	<b>\$</b> —				
-multi-family		_							
-commercial									
Total adjustable rate				<del></del>					
Fixed rate:									
Real estate- one to four-family	s —	s —	s —	\$	\$ 109,830				
Total fixed rate	<b>—</b>	_		_	109,830				
Total loans purchased					109,830				
Total loans putchased									
Sales and repayments:									
Sales and loan participations sold	2,485		115066	107.127	155 070				
Principal repayments	91,725	82,134	115,866	127,137	<u>155,872</u>				
Total reductions	94,210	82,134	115,866	127,137	<u>155,872</u>				
Decrease in other items, net	(8,003)	(839)	(1,045)	(425)	(90)				
Net increase	<u>\$5,732</u>	<u>\$ 9,865</u>	<u>\$ 4,684</u>	<u>\$ 43,048</u>	<u>\$ 65,050</u>				

# EXHIBIT I-10 Kaiser Federal Financial Group, Inc. Non-Performing Assets

Exhibit I-10 Kaiser Federal Financial Group, Inc. Non-Performing Assets

	M	At Iarch 31,	At June 30,									
	14.	2010		2009		2008		2007		2006		2005
					(Dollars in thousands)							
Non-accrual loans:												
Real estate loans:	•	14005	Φ.	(766	ø	1.583	•	1.115	e.	_	\$	757
One-to-four family	\$	14,997	\$	6,766	Э	1,363	Þ	1,113	Ф	_	Ψ	
Multi-family		2,786								_		_
Commercial		2,673		_								
Other loans:		27				132		19		57		28
Automobile		21				132		_		_		_
Home Equity				11		15		7		10		2
Other		1		11		13		,				
Troubled debt restructurings:		7,698		1,859		_		_				
One-to-four family		689		235						_		
Multi-family												
Commercial	\$	28,871	\$	8.871	\$	1,730	\$	1,141	\$	<u>67</u>	\$	<u>787</u>
Total non-accrual loans	<u> </u>				-							
Real estate owned and repossessed assets:												
Real estate loans:	Φ.	976	e	496	<b>Q</b>	1.045	\$	238	\$	_	\$	
One-to-four family	\$	976	3	490	Ą	1,045	Ψ		Ψ.		-	
Multi-family								_		_		
Commercial												
Other loans:		27		3		161		74		69		35
Automobile				_				~		_		
Home equity						****						
Other												
Total real estate owned and repossessed	\$	1.003	\$	499	\$	1,206	\$	312	<u>\$</u>	<u>69</u>	<u>\$</u>	35
assets	<u> </u>											
Total non-performing assets	\$	29,874	\$	9,370	<u>\$</u>	2,936	<u>\$</u>	<u>1,453</u>	<u>\$</u>	136	<u>\$</u>	<u>822</u>
Ratios:	-											0.150/
Non-performing loans to total loans (1)		3.77%		1.18%		0.23%		0.16%		0.01%		0.15%
Non-performing assets to total assets		3.34%		1.05%		0.35%		0.18%	•	0.02%	ø	0.13%
Non-accrued interest (2)	<u>\$</u>	409	<u>\$</u>	<u> 170</u>	<u>\$</u>	49	<u>s</u>	<u> 17</u>	<u>s</u>		3	25

 <sup>(1)</sup> Total loans are net of deferred fees and costs.
 (2) If interest on the loans classified as non-accrual had been accrued, interest income in these amounts would have been recorded.

# EXHIBIT I-11 Kaiser Federal Financial Group, Inc. Deposit Composition

Exhibit I-11 Kaiser Federal Financial Group, Inc. Deposit Composition

	At Ma	rch 31,		At June 30,								
		010		20	009		20	008		20	07	
	 Percent of Amount Total			Amount	Percent of Total	Amount		Percent of Total	Amount		Percent of Total	
	 				(Dollars in	(Dollars in thousands)						
Non-interest-bearing demand	\$ 65,032	10.02%	\$	50,161	8.86%	\$	43,267	8.74%	\$	43,169	8.74%	
Savings	132,156	20.37		129,390	22.85		122,622	24.77		136,643	27.65	
Money market	122,935	18.95		108,858	19.23		78,598	15.88		75,599	15.30	
Certificates of deposit: 0.01% - 1.99%	70,029 131,213	10.79 20.23		16,603 99,222	2.93 17.52		<del></del> 67	.01		13 939	0.01 0.19	
3.00% - 3.99%	82,504 38,147	12.72 5.88		102,933 52,035	18.18 9.19		97,608 126,783	19.72 25.61		21,256 119,952	4.30 24.27	
5.00% - 5.99%	 6,722 328,615 648,738	1.04 50.66 100.00%	\$ \$	6,991 277,784 566,193	1.24 49.06% 100.00%	<u>\$</u> \$	26,113 250,571 495,058	5.27 50.61% 100.00%	\$ \$	96,557 238,717 494,128	19.54 48.31% 100.00%	

# EXHIBIT I-12 Kaiser Federal Financial Group, Inc. Time Deposit Rate/Maturity

## Exhibit I-12 Kaiser Federal Financial Group, Inc. Time Deposit Rate/Maturity

	Less than or equal to one year				vo two to three years		tl	ore than aree to ar years	 ore than ur years	 Total
	<del></del>					(Dollars in	thous	sands)		
0.01% - 1.99%	\$	64.273	\$	5.730	\$	26	\$		\$ 	\$ 70,029
2.00% - 2.99%	Ψ	43,999	Ψ	37,594	_	12,572		162	36,885	131,213
3.00% - 3.99%		51.078		10.831		536		11,348	8,712	82,504
4.00% - 4.99%		15.014		4,372		2,892		15,869	-	38,147
5.00% - 5.99%		300		4,407		1,993		22	 	 6,722
Total	\$	174,664	\$	62,934	\$	18,019	\$	27,401	\$ 45,597	\$ <u> 328,615</u>

As of March 31, 2010, the aggregate amount of outstanding certificates of deposit in amounts greater than or equal to \$100,000 was \$158.0 million as compared to \$116.2 million at June 30, 2009. The following table sets forth the maturity of those certificates as of March 31, 2010.

er three through six monthser six through twelve months	C	ertificates of Deposit
	1)	n thousands)
Three months or less	\$	15,948
Over three through six months		15,877
		34,161
Over twelve months		91,974
Total	<u>\$</u>	157,960

## EXHIBIT I-13

Kaiser Federal Financial Group, Inc. Borrowings Activity

## Exhibit I-13 Kaiser Federal Financial Group, Inc. Borrowings Activity

		At or For the Nine Months Ended March 31,			At or For the Year Ended June 30,							
	_	2010		2009		2009		2008		2007		
		(Dollars in thousands)										
Balance at end of period	\$	147,000	\$	207,008	\$	207,004	\$	235,019	\$	210,016		
Average balance outstanding	\$	164,001	\$	216.213	\$	214,088	\$	226,173	\$	189,217		
Maximum month-end balance	\$	207,002	\$	235,018	\$	235,018	\$	245,021	\$	210,016		
Weighted average interest rate during the period		3.45%		3.38%		4.50%		4.50%		4.37%		
Weighted average interest rate at end of		4.57%		4.51%		4.51%		4.46%		4.44%		

**EXHIBIT II-1 Description of Properties** 

## Exhibit II-1 Kaiser Federal Financial Group, Inc. Description of Properties

Location	Owned or Leased	Lease Expiration  Date	Deposits at March 31, 2010 (In thousands)
HOME AND EXECUTIVE OFFICE 1359 North Grand Avenue (1) Covina, CA 91724	Leased	April 2020	\$90,335
LOCATIONS: 252 South Lake Avenue (1) Pasadena, CA 91101	Leased	May 2015	65,539
3375 Scott Boulevard, Suite 312 (2) Santa Clara, CA 95054	Leased	May 2014	71,335
9714 Sierra Avenue, Suite 101 (2) Fontana, CA 92335	Leased	December 2014	50,687
8501 Van Nuys Boulevard (1) Panorama City, CA 91402	Leased	March 2011	138,625
10105 Rosecrans Avenue (2) Bellflower, CA 90706	Leased	March 2011	63,753
26640 Western Avenue, Suite N (2) Harbor City, CA 90170	Leased	February 2011	35,809
1110 N. Virgil Avenue (2) Los Angeles, CA 90029	Leased	March 2011	89,665
11810 Pierce Street, Suite 150 (2) Riverside, CA 92505	Owned	n/a	42,990

## EXHIBIT II-2

Historical Interest Rates

Exhibit II-2 Historical Interest Rates (1)

		Prime	90 Day	One Year	10 Year
Year/Qt	tr. Ended	Rate	<u>T-Bill</u>	<u>T-Bill</u>	<u>T-Bond</u>
2001	Quarter 1	8.00%	4.30%	4.09%	4.93%
	Quarter 2	6.75%	3.65%	3.72%	5.42%
	Quarter 3	6.00%	2.40%	2.49%	4.60%
	Quarter 4	4.75%	1.74%	2.17%	5.07%
			4 =00/	0.709/	5.42%
2002:	Quarter 1	4.75%	1.79%	2.70%	4.86%
	Quarter 2	4.75%	1.70%	2.06%	
	Quarter 3	4.75%	1.57%	1.53%	3.63%
	Quarter 4	4.25%	1.22%	1.32%	3.83%
2003.	Quarter 1	4.25%	1.14%	1.19%	3.83%
	Quarter 2	4.00%	0.90%	1.09%	3.54%
*	Quarter 3	4.00%	0.95%	1.15%	3.96%
	Quarter 4	4.00%	0.95%	1.26%	4.27%
			0.050/	4.000/	3.86%
	Quarter 1	4.00%	0.95%	1.20%	4.62%
	Quarter 2	4.00%	1.33%	2.09%	4.02%
	Quarter 3	4.75%	1.70%	2.16%	4.12%
	Quarter 4	5.25%	2.22%	2.75%	4.24%
2005:	Quarter 1	5.75%	2.80%	3.43%	4.51%
2000.	Quarter 2	6.00%	3.12%	3.51%	3.98%
	Quarter 3	6.75%	3.55%	4.01%	4.34%
	Quarter 4	7.25%	4.08%	4.38%	4.39%
2006.	Quarter 1	7.75%	4.63%	4.82%	4.86%
2006:		8.25%	5.01%	5.21%	5.15%
	Quarter 2	8.25%	4.88%	4.91%	4.64%
	Quarter 3	8.25%	5.02%	5.00%	4.71%
	Quarter 4	0.2570	3.0270	0.0070	
2007:	Quarter 1	8.25%	5.04%	4.90%	4.65%
	Quarter 2	8.25%	4.82%	4.91%	5.03%
	Quarter 3	7.75%	3.82%	4.05%	4.59%
	Quarter 4	7.25%	3.36%	3.34%	3.91%
2000.	Quarter 1	5.25%	1.38%	1.55%	3.45%
2006.	Quarter 2	5.00%	1.90%	2.36%	3.99%
	Quarter 3	5.00%	0.92%	1.78%	3.85%
	Quarter 4	3.25%	0.11%	0.37%	2.25%
				0.570/	0.740/
2009:	Quarter 1	3.25%	0.21%	0.57%	2.71%
	Quarter 2	3.25%	0.19%	0.56%	3.53%
	Quarter 3	3.25%	0.14%	0.40%	3.31%
	Quarter 4	3.25%	0.06%	0.47%	3.85%
2010-	Quarter 1	3.25%	0.16%	0.41%	3.84%
2010.	As of May 7, 2010	3.25%	0.13%	0.38%	3.45%
	As Ul Iviay 1, 2010	0.2070	5.1070	*	

(1) End of period data.

Source: SNL Financial, LC.

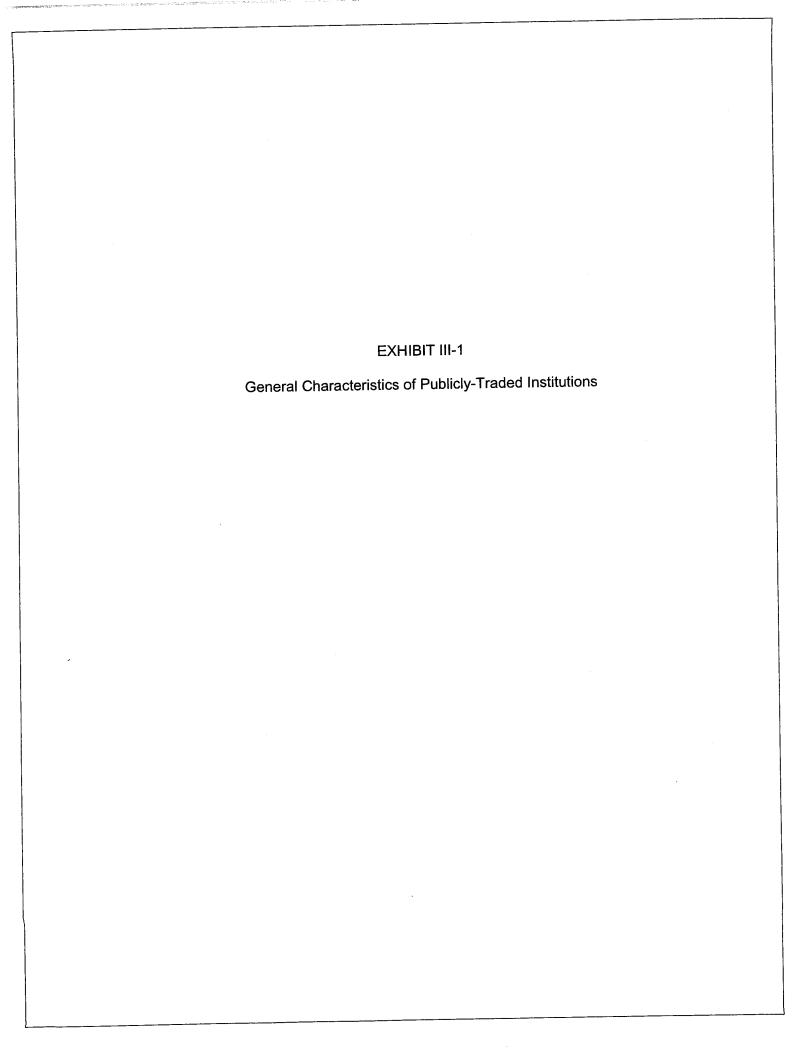
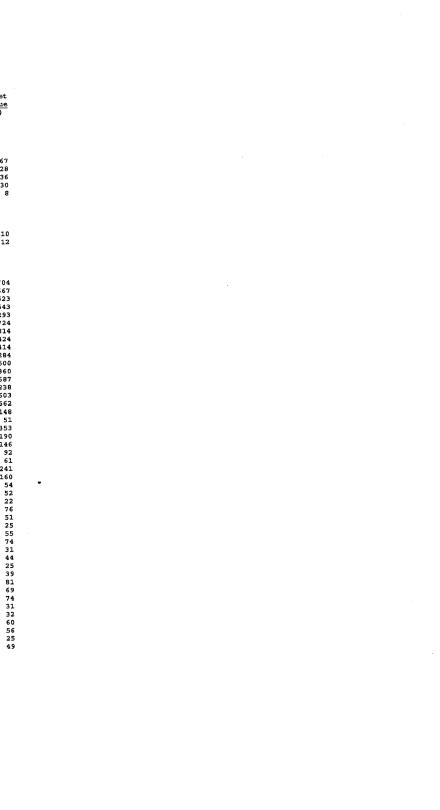


Exhibit III-1 Characteristics of Publicly-Traded Thrifts May 7, 2010

Ticker	Financial Institution	Primary Exchg. Market	Operating Strat(1)	Total Assets(2) (\$Mil)				ice	Market Value \$Mil)
Califo	rnia Companies								
PROV	Provident Fin. Holdings of CA (3)	NASDAQ Riverside, CA	M.B.	1,405 M	14 1	06-30 06-30	06/96 03/05	5.85 15.44	67 128
BOFI	Bofi Holding, Inc. Of CA (3)	NASDAQ San Diego, CA NASDAQ Chula Vista, CA	Thrift Thrift	1,401 M 894 D	9	12-31	08/02	8.50	36
FPTB KFED	First PacTrust Bancorp of CA (3) K-Fed Bancorp MHC of CA (33.4)	NASDAQ Covina, CA	Thrift	878 D	9	06-30	03/04	9.75	130
BYFC	Broadway Financial Corp. of CA (3)	NASDAQ Los Angeles, CA	Thrift	520 S	5	12-31	01/96	4.69	8
Florid	la Companies								
ввх	BankAtlantic Bancorp Inc of FL (3)	NYSE FortLauderdaleFL	M.B.	4,748 M	101	12-31	11/83	2.24	110
FCFL	First Community Bk Corp of FL (3)	NASDAQ Pinellas Park FL	Thrift	548 D	11	12-31	05/03	2.46	12
Mid-At	lantic Companies								
нсвк	Hudson City Bancorp, Inc of NJ (3)	NASDAQ Paramus, NJ	Thrift	61,230 M	131	12-31	06/05	12.73	6,704
NYB	New York Community Bcrp of NY (3)	NYSE Westbury, NY NYSE Lake Success, NY	Thrift Thrift	42,155 D 20,061 M	282 85	12-31 12-31	11/93 11/93	15.31 15.56	6,667 1,523
AF	Astoria Financial Corp. of NY (3) Investors Bcrp MHC of NJ(43.5)	NYSE Lake Success, NY NASDAO Short Hills, NJ	Thrift	8,357 D	68	06-30	10/05	13.43	1,543
ISBC NWBI	Northwest Bancshares Inc of PA (3)	NASDAQ Warren, PA	Thrift	8,084 M	173	06-30	12/09	11.68	1,293
PFS	Provident Fin. Serv. Inc of NJ (3)	NYSE Jersey City, NJ	Thrift	6,836 D	82 68	12-31 12-31	01/03 07/07	12.09 9.95	724 814
BNCL	Beneficial Mut MHC of PA(44.1)	NASDAQ Philadelphia, PA NASDAQ Lake Success, NY		4,674 D 4,183 M	19	12-31	11/95	13.61	424
FFIC DCOM	Flushing Fin. Corp. of NY (3) Dime Community Bancshars of NY (3)	NASDAQ Brooklyn, NY	Thrift	4,114 M	23	12-31	06/96	12.05	414
WSFS	WSFS Financial Corp. of DE (3)	NASDAO Wilmington, DE	Div.	3,748 D	37	12-31	11/86	40.08	284
TRST	TrustCo Bank Corp NY of NY (3)	NASDAO Glenville, NY	Thrift	3,719 M 2,936 M	129 35	12-31 09-30	/ 01/04	6.52 9.27	500 360
PBNY	Provident NY Encry, Inc. of NY (3)	NASDAQ Montebello, NY NASDAQ Fairfield, NJ	Thrift Thrift	2,204 D	27	06-30	02/05	9.98	687
KRNY	Kearny Fin Cp MHC of NJ (26.5) OceanFirst Fin. Corp of NJ (3)	NASDAQ Toms River, NJ	Thrift	2,199 M	23	12-31	07/96	12.66	
NFBK	Northfield Bcp MHC of NY(45.1)	NASDAQ Avenel, NY	Thrift	2,098 M		12-31	11/07	13.73	603 562
ORIT	Oritani Fin Cp MHC of NJ(25.7)	NASDAQ Twnship of WA NJ		2,054 M 1,961 D	23 24	06-30 12-31	01/07 06/90	15.18	
ESBF	ESB Financial Corp. of PA (3)	NASDAQ Ellwood City, PA NASDAQ Monroeville, PA	Thrift Thrift	1,896 M		06-30	07/87	9.25	
PVSA ROMA	Parkvale Financial Corp of PA (3) Roma Fin Corp MHC of NJ (27.0)	NASDAQ Robbinsville, No		1,370 M	15	12-31	07/06	11.42	
ABBC	Abington Bancorp, Inc. of PA (3)	NASDAQ Jenkintown, PA	Thrift	1,267 M		12-31	06/07	9.12	
FXCB	Fox Chase Bncp MHC of PA(41.0)	NASDAQ Hatboro, PA	Thrift	1,156 M 1,073 M		12-31 12-31	10/06 02/08	10.75 6.90	
CBNJ	Cape Bancorp, Inc. of NJ (3)	NASDAQ Cape My Ct Hs.NC NASDAQ East Syracuse NY		1,067 D		12-31	10/07	9.32	
BFED CSBK	Beacon Federal Bancorp of NY (3) Clifton Svg Bp MHC of NJ(37.1)	NASDAQ Clifton, NJ	Thrift	1,060 D		03-31	03/04	9.13	
ESSA	ESSA Bancorp, Inc. of PA (3)	NASDAQ Stroudsburg, PA	Thrift	1,059 M		09-30	04/07	11.65 5.40	
SVBI	Severn Bancorp, Inc. of MD (3)	NASDAQ Annapolis, MD	Thrift	968 D 843 M		12-31 09-30	/ 08/87	14.11	
HARL	Harleysville Svgs Fin Cp of PA (3)	NASDAQ Harleysville, PA NASDAQ New York, NY	A Thrift Thrift	812 D		03-31	10/94	8.92	
CARV	Carver Bancorp, Inc. of NY (3) Ocean Shore Holding Co. of NJ (3)	NASDAQ Ocean City, NJ	Thrift	770 P	10	12-31	12/09	10.42	
THRD	TF Fin. Corp. of Newtown PA (3)	NASDAO Newtown, PA	Thrift			12-31	07/94 06/88	19.15 8.29	
FSBI	Fidelity Bancorp, Inc. of PA (3)	NASDAQ Pittsburgh, PA	Thrift Thrift			09-30 09-30	05/08	9.00	
MLVF	Malvern Fed Bncp MHC PA(45.0)	NASDAQ Paoli, PA NASDAQ Oneida, NY	Thrift			12-31	12/98	9.45	74
ONFC BCSB	Oneida Financl MHC of NY(44.9) BCSB Bancorp, Inc. of MD (3)	NASDAQ Baltimore, MD	Thrift			09-30	04/08	10.00	
COBK	Colonial Bank MHC of NJ (44.8)	NASDAQ Bridgeton, NJ	Thrift			12-31	06/05	9.85 4.25	
MGYR	Magyar Bancorp MHC of NJ(44.5)	NASDAQ Nw Brunswick, N	J Thrift Thrift			09-30 12-31	01/06 11/89	7.90	
PBCI	Pamrapo Bancorp, Inc. of NJ (3)	NASDAQ Bayonne, NJ NASDAQ Brooklyn, NY	Thrift			09-30	04/05	6.25	
BFSB NECB	Brooklyn Fed MHC of NY (24.7) NE Comm Bncrp MHC of NY (45.0)	NASDAQ White Plains, N			8	12-31	07/06	5.25	
PBIP	Prudential Bncp MHC PA (29.3)	NASDAQ Philadelphia, P.	A Thrift			09-30	03/05		
ESBK	Elmira Svgs Bank, FSB of NY (3)	NASDAQ Elmira, NY	Thrift			12-31 09-30	03/85 01/95		
PKFS	First Keystone Fin., Inc of PA (3)	NASDAQ Media, PA	Thrift Thrift			06-30	12/98		3 60
GCBC	Green Co Borp MHC of NY (43.9) Alliance Bank MHC of PA (42.0)	NASDAQ Catskill, NY NASDAQ Broomall, PA	Thrift		-	12-31	01/07	8.30	56
ALLB WSB	WSB Holdings, Inc. of Bowie MD (3)		Thrift	438 I	5				
LSBK	Lake Shore Bnp MHC of NY(41.3)	NASDAQ Dunkirk, NY	Thrift	426 1	9	12-31	04/06	8.00	0 49



## Exhibit III-1 Characteristics of Publicly-Traded Thrifts May 7, 2010

		1141 //	2010						
		Primary	Operation	g Total	Fi	scal (	Conv. Sto	ck :	Market
m4 -3	Financial Institution	Exchg. Market	Strat(1)	Assets(2)	Offices	Year		ice	Value
11cker	Financial institution			(\$Mil)			•	\$) (	\$Mil)
Mid-At	lantic Companies (continued)								
	<del></del>		m, MD Thrift	397 P	5	06-30	01/10	10.98	51
OBAF	OBA Financial Serv. Inc of MD (3)	NASDAQ Germantov NASDAQ Pittsburg		392 D	6	06-30	11/93	14.00	29
WVFC	WVS Financial Corp. of PA (3)	NASDAQ PICCEDOIS		372 D	14	12-31		6.74	17
PBHC	Pathfinder BC MHC of NY (36.3)	NASDAQ Millingto			5	06-30		8.00	42
MSBF	MSB Fin Corp MHC of NJ (41.8)	NASDAQ Monessen			9	12-31	04/05	6.15	39
FFCO	FedFirst Fin MHC of PA (42.5) Rome Bancorp, Inc. of Rome NY (3)	NASDAQ Rome, NY	Thrift		5	12-31		8.98	61
ROME CMSB	CMS Bancorp Inc of W Plains NY (3)	NASDAQ White Pl	ains, NY Thrift	227 D	6	09-30		7.70	14
IFSB	Independence FSB of DC (3)	NASDAQ Washingt	on, DC Thrift	157 D	4	12-31	06/85	1.22	2
DD	Independence 111								
Mid-We	st Companies								
				14 010 D	176	12-31	04/97	0.54	794
FBC	Flagstar Bancorp, Inc. of MI (3)	NYSE Troy, MI			176 38	09-30		13.56	4,181
TFSL	TFS Fin Corp MHC of OH (26.5)	NASDAQ Clevelan			44	09-30		34.27	2,537
CFFN	Capitol Fd Fn MHC of KS (29.6)	NASDAQ Topeka,		4,459 D	72	03-31		0.95	21
ABCW	Anchor BanCorp Wisconsin of WI (3)	NASDAQ Madison, NASDAQ Milwauke				12-31		6.55	298
BKMU	Bank Mutual Corp of WI (3)	NASDAQ MIIWAUKE NASDAQ Warren,				06-30		4.86	82
FPFC	First Place Fin. Corp. of OH (3)	NASDAQ Wallen,				12-31		1.82	56
UCFC	United Community Fin. of OH (3)	NASDAQ Todaysco				12-31		12.14	99
FDEF	First Defiance Fin. Corp of OH (3) Waterstone Fin MHC of WI(26.2)	NASDAQ Wauwatos	·		10	12-31	10/05	3.67	115
WSBF	NASB Fin, Inc. of Grandview MO (3)	NASDAQ Grandvie			9	09-30	09/85	18.62	
NASB	BankFinancial Corp. of IL (3)	NASDAQ Burr Rid		1,559 M	18	12-31		8.94	
BFIN MFSF	MutualFirst Fin. Inc. of IN (3)	NASDAQ Muncie,		1,487 M		12-31		7.82	
PULB	Pulaski Fin Cp of St. Louis MO (3)	NASDAQ St. Loui				09-30		6.99	
HFFC	HF Financial Corp. of SD (3)	NASDAQ Sioux Fa				06-30		11.00	
CITZ	CFS Bancorp, Inc of Munster IN (3)	NASDAQ Munster,				12-31		5.05 12.80	
HFBC	HopFed Bancorp, Inc. of KY (3)	NASDAQ Hopkinsv	ille, KY Thrift			12-33 12-33		5.56	
HMNF	HMN Financial, Inc. of MN (3)	NASDAQ Rocheste				09-30		27.33	
CASH	Meta Financial Group of IA (3)	NASDAQ Storm La		889 M		06-30		2.08	
PVFC	PVF Capital Corp. of Solon OH (3)	NASDAQ Solon, C				12-31		6.50	
FCLF	First Clover Leaf Fin Cp of IL (3)	NASDAQ Edwards				09-30		4.20	
CZWI	Citizens Comm Bncorp Inc of WI (3)	NASDAQ Clarksvi				09-30		12.80	31
FSFG	First Savings Fin. Grp. of IN (3)	NASDAQ Corydon				12-33	1 01/99	15.39	
FCAP	First Capital, Inc. of IN (3) North Central Bancshares of IA (3)	NASDAQ Fort Doc		455 D	11	12-33		19.27	
FFFD	LaPorte Bancrp MHC of IN(45.6)	NASDAO La Porte				12-3		7.01	
LPSB WAYN	Wayne Savings Bancshares of OH (3)	NASDAQ Wooster	OH Thrift	403 D		03-3		8.25	
UCBA	United Comm Bncp MHC IN (40.8)	NASDAQ Lawrence				06-3		7.63	
RIVR	River Valley Bancorp of IN (3)	NASDAQ Madison	IN Thrift			12-3		13.90	
LSBI	LSB Fin. Corp. of Lafayette IN (3)	NASDAQ Lafayet				12-3		8.18	
CHEV	Cheviot Fin Cp MHC of OH(38.5)	NASDAO Cincinn				12-3		10.70	
FFHS	First Franklin Corp. of OH (3)	NASDAQ Cincinn				12-3		1.50	
CFBK	Central Federal Corp. of OH (3)	NASDAQ Fairlaw				12-3		11.57	
JXSB	Jcksnville Bcp MHC of IL(45.9)	NASDAQ Jackson				06-3		9.00	
KFFB	KY Fst Fed Bp MHC of KY (39.9)	NASDAQ Hazard,				12-3		1.85	
FFNM	First Fed of N. Michigan of MI (3)	NASDAQ Alpena,				12-3		4.25	5 5
PFED	Park Bancorp of Chicago IL (3)	NASDAQ Chicago NASDAQ Mntn Gr				06-3	0 12/93	8.74	1 14
FBSI	First Bancshares, Inc. of MO (3)					06-3	0 04/96	13.01	1 13
FFDF	FFD Financial Corp of Dover OH (3)	MADDAQ DOTCE							
Marr 5	ingland Companies								
Mew T	ingland companies						- 04/07	74 76	9 5,347
PBCT	Peoples United Financial of CT (3)	NASDAQ Bridgep		21,586 1		12-3 12-3			
NAL	NewAlliance Bancshares of CT (3)	NYSE New Hav			-				
BHLB	Berkshire Hills Bancorp of MA (3)	NASDAQ Pittsfi			-				
BRKL	Brookline Bancorp, Inc. of MA (3)	NASDAQ Brookli							
DNBK	Danvers Bancorp, Inc. of MA (3)	NASDAQ Danvers		- · · · · · · · · · · · · · · · · · · ·					
EBSB	Meridian Fn Serv MHC MA (43.4)	NASDAQ East Bo							
RCKB	Rockville Fin MHC of CT (42.9)	NASDAQ Vrn Roc							7 222
UBNK	United Financial Encrp of MA (3)	NASDAQ W Sprin	_, ,						5 244
WFD	Westfield Fin. Inc. of MA (3)	WASHUM MEDITIE	,						

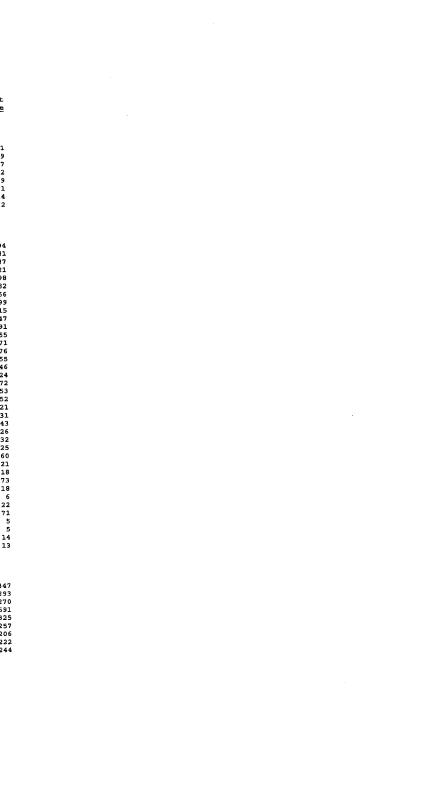


Exhibit III-1

Characteristics of Publicly-Traded Thrifts
May 7, 2010

		• •							
		Primary	Operatin	g Total	Fi	scal (	Conv. St	ock	Market
		Exchg. Market		Assets(2)				rice	Value
Ticker	Financial Institution	Exchg. Market	20240147	(\$Mil)				(\$)	(\$Mil)
New En	gland Companies (continued)								
HIFS	Hingham Inst. for Sav. of MA (3)	NASDAQ Hingham, MA	Thrift	966 M	10	12-31		35.95	76
NHTB	NH Thrift Bancshares of NH (3)	NASDAQ Newport, NH	Thrift	963 D	27	12-31		10.47	60
LEGC	Legacy Bancorp, Inc. of MA (3)	NASDAQ Pittsfield, MA	Thrift	946 M	20	12-31		9.12	80
SIFI	SI Fin Gp Inc MHC of CT (38.2)	NASDAQ Willimantic, CT	Thrift	872 D	21	12-31		6.29	74
LSBX	LSB Corp of No. Andover MA (3)	NASDAQ North Andover, MA		817 D	8	12-31		12.75	57
HBNK	Hampden Bancorp, Inc. of MA (3)	NASDAQ Springfield, MA	Thrift	575 D	9	06-30		9.70	69
NVSL	Naug Vlly Fin MHC of CT (40.5)	NASDAQ Naugatuck, CT	Thrift	557 D	10	12-31		7.04	49
CBNK	Chicopee Bancorp, Inc. of MA (3)	NASDAQ Chicopee, MA	Thrift	546 M	8	12-31			75
CEBK	Central Bucrp of Somerville MA (3)	NASDAQ Somerville, MA	Thrift	542 M	11	03-31		8.90	15
PSBH	PSB Hldgs Inc MHC of CT (42.9)	NASDAQ Putnam, CT	Thrift	495 M	8	06-30		4.37	29
NFSB	Newport Bancorp, Inc. of RI (3)	NASDAQ Newport, RI	Thrift	457 M	6	12-31		12.25	
MFLR	Mayflower Bancorp, Inc. of MA (3)	NASDAQ Middleboro, MA	Thrift	246 D	7	04-30	12/87	6.84	14
Mr DK	Majiiowei Baneery								
North-	West Companies								
		NASDAQ Seattle, WA	Thrift	13,803 M	172	09-30	11/82	17.84	2,006
WFSL	Washington Federal, Inc. of WA (3)	NASDAQ Seattle, WA	Thrift	1,321 M	1	12-31		5.07	
FFNW	First Fin NW, Inc of Renton WA (3)	NASDAQ Kenton, WA	Thrift	838 M	18	03-31		3.13	
RVSB	Riverview Bancorp, Inc. of WA (3)		Thrift	725 M	22	09-30		4.30	30
TSBK	Timberland Bancorp, Inc. of WA (3)	Madag nodulam, ma							
South-	East Companies								
				0 201 34	65	09-30	11/83	13.59	225
FFCH	First Fin. Holdings Inc. of SC (3)	NASDAQ Charleston, SC	Thrift		73	12-31		3.00	
SUPR	Superior Bancorp of AL (3)	NASDAQ Birmingham, AL	Thrift	3,344 M		12-33	*.	2.59	
ACFC	Atl Cst Fed Cp of GA MHC(35.1)	NASDAO Waycross, GA	Thrift		11 15	12-3		5.79	
CSBC	Citizens South Bnkg Corp of NC (3)	NASDAQ Gastonia, NC	Thrift		20	09-30			
TSH	Teche Hlding Cp of N Iberia LA (3)	AMEX New Iberia, LA	Thrift			12-3			
FFBH	First Fed. Bancshares of AR (3)	NASDAQ Harrison, AR	Thrift			06-3			
JFBI	Jefferson Bancshares Inc of TN (3)	NASDAQ Morristown, TN	Thrift			12-3		11.50	
HBOS	Heritage Fn Gp MHC of GA(24.4)	NASDAQ Albany, GA	Thrift		10	03-3		4.40	
CFFC	Community Fin. Corp. of VA (3)	NASDAQ Staunton, VA	Thrift			12-3		13.50	
HBCP	Home Bancorp Inc. Lafayette LA (3)	NASDAQ Lafayette, LA	Thrift						
FABK	First Advantage Bancorp of TN (3)	NASDAQ Clarksville, TN	Thrift			12-3		14.50	
LABC	Louisiana Bancorp, Inc. of LA (3)	NASDAQ Metairie, LA	Thrift			12-3			
GSLA	GS Financial Corp. of LA (3)	NASDAQ Metairie, LA	Thrift					11.00	
AFCB	Athens Bancshares, Inc. of TN (3)	NASDAQ Athens, TN	Thrift	268 P	7	12-3	1 01/10	11.0	, ,,
South	-West Companies								
		warman Diese TV	Thrift	2,477 M	24	12-3	1 10/06	15.4	2 384
VPFG	ViewPoint Finl MHC of TX(43.1)	NASDAQ Plano, TX	Thrift			12-3	1 01/10	11.6	6 139
OABC	OmniAmerican Bancorp Inc of TX (3)	NASDAQ Fort Worth, TX	111111	1,100 1					
Weste	rn Companies (Excl CA)								
weste	THE COMPANIES (BACT CA)					12.2	1 10/96	1.3	1 38
UWBK	United Western Bucp, Inc of CO (3)	NASDAQ Denver, CO	Thrift			12-3			
TBNK	Territorial Bancorp, Inc of HI (3)	NASDAQ Honolulu, HI	Thrift						
HOME	Home Federal Bancorp Inc of ID (3)	NASDAQ Nampa, ID	Thrift						
EBMT	Bagle Bancorp Montanta of MT (3)	NASDAQ Helena, MT	Thrift	326 I	6	06-3	0 04/10	10.3	J 42

## Other Areas

NOTES: (1) Operating strategies are: Thrift=Traditional Thrift, M.B.=Mortgage Banker, R.E.=Real Estate Developer, Div.=Diversified, and Ret.=Retail Banking.

(2) Most recent quarter end available (E=Estimated, and P=Pro Forma)

Source: SNL Financial, LC.

Date of Last Update: 05/07/10

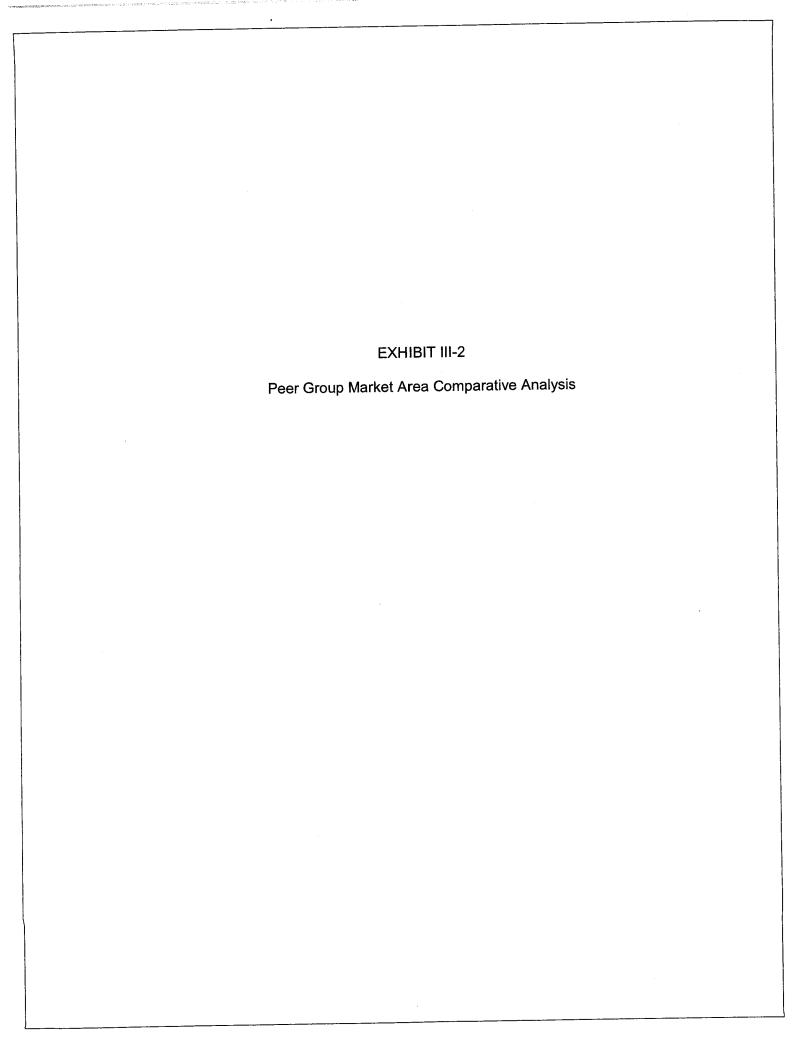


Exhibit III-2 Kaiser Federal Financial Group, Inc. Peer Group Market Area Comparative Analysis

Institution	Headquarters _ <u>County</u>	Estim Popul 2000 (000)		Projected Population 2014 (000)	Estimated 2000-2009 % Change	Projected 2009-2014 <u>% Change</u>	Per C Inco	•	6/30/09 Deposit U Market Share(1)	nemployment Rate <u>3/31/2010</u>
Bofi Holding, Inc. of CA Home Federal Bancorp of ID Pulaski Fin Cp of St Louis MO United Financial Bancorp of MA BankFinancial Corp. of IL Hampden Bancorp, Inc of MA First Pac Trust Bancorp Abington Bancorp, Inc of PA Parkvale Financial Corp of PA Fidelity Bancorp, Inc. of PA	San Diego Canyon St. Louis Hampden Cook Hampden San Diego Montgomery Allegheny	2,814 131 1,016 456 5,377 456 2,814 750 1,282 1,282	3,093 188 1,002 460 5,367 460 3,093 787 1,230 1,230	3,227 221 991 458 5,330 458 3,227 801 1,202 1,202	9.91% 43.41% -1.38% 0.78% -0.18% 0.78% 9.91% 4.87% -4.07%	4.33% 17.14% -1.07% -0.39% -0.68% -0.39% 4.33% 1.85% -2.28%	\$28,629 \$19,813 \$35,014 \$24,215 \$28,307 \$24,215 \$28,629 \$40,149 \$28,655 \$28,655		1.24% 15.31% 3.28% 10.23% 0.47% 4.92% 1.06% 3.00% 1.64% 0.65%	11.0% 11.7% 9.5% 11.4% 11.3% 11.4% 11.0% 7.8% 8.3%
	Averages: Medians:	1,638 1,149	1,691 1,116	1,712 1,097	6.00% 0.78% 7.85%	2.06% -0.39% 3.57%	\$28,628 \$28,629 \$27,430	101.52%	4.18% 2.32% 0.19%	10.2% 11.0% 12.3%
K-Fed Bancorp	Los Angeles Santa Clara San Bernardino Riverside	9,519 1,683 1,709 1,545	10,267 1,801 2,060 2,186	10,634 1,867 2,210 2,538	7.03% 7.03% 20.49% 41.44%	3.68% 7.28% 16.11%	\$44,997 \$20,066 \$22,368	159.57%	0.12% 0.27% 0.17%	12.0% 14.8% 15.1%

<sup>(1)</sup> Total institution deposits in headquarters county as percent of total county deposits (banks and thrifts only).

Sources: SNL, FDIC.

**EXHIBIT IV-1** 

Stock Prices: As of May 7, 2010

(703) 528-1700

### Exhibit IV-1A Weekly Thrift Market Line - Part One Prices As Of May 7, 2010

										Curre	ent Per	Share Fi	nancials	
	Market	Capital:	zation		_ P	rice Cha	nge Data						Tangible	e
		Shares	Market	52 W	eek (1)		% C	hange Fro	Om.	Trailing	12 Mo.	Book	Book	
	Price/	Outst-	Capital-			Last	Last	52 Wks Me	ostRont	12 Mo.	Core	Value/	Value/	Assets/
Financial Institution	Share(1)		ization(9)	High	Low	Week	Week	Ago (2)	YrEnd(2)	EPS(3)	EPS(3)	Share	Share (4	) Share
	(\$)	(000)	(\$Mil)	(\$)	(\$)	(\$)	(%)	(%)	(%)	(\$)	(\$)	(\$)	(\$)	(\$)
Market Averages. All Public Companies (	no MHC)													
All Public Companies (106)	10.64		347.7	12.99	7.98	11.16	-4.79	9.57	13.56	-0.05	-0.16	13.76	12.63	149.27
NYSE Traded Companies(6)			1,851.9	12.04	6.32	10.35	-9.23	5.16	18.02	-0.66	-0.66	9.30	6.08	100.34
AMEX Traded Companies(1)	31.25	2,100	65.6	35.75	29.95	32.00	-2.34	-6.02	-1.45	3.36	3.52	34.44	32.67	360.60
NASDAQ Listed OTC Companies (99)	10.48	21,973	255.7	12.81	7.85	10.99	-4.53	10.02	13.43	-0.05	-0.17	13.82	12.83	150.14
California Companies (4)	8.62	6,422	59.8	12.13	4.12	9.16	-2.65	18.25	50.92	0.62	0.18	13.53	13.53	200.26
Florida Companies(2)	2.35	27,080	61.2	5.84	1.45	2.72	-13.63	-41.89	37.19	-2.17	-2.29	4.26	4.11	103.71
Mid-Atlantic Companies (33)	11.57	50,603	656.8	13.32	8.36	12.07	-4.20	18.24	15.00	0.18	0.23	13.42	12.00	155.68
Mid-West Companies (30)	9.11	58,958	83.3	11.78	6.48	9.56	-3.45	8.61	18.04	-0.23	-0.52	13.90	13.08	164.62
New England Companies (16)	13.13	41,297	549.1	15.39	11.09	13.87	-5.87	3.97	2.65	0.47	0.46	15.27	13.19	141.49
North-West Companies (4)	7.59	37,307	541.5	10.24	5.36	8.79	-13.20	-5.28	1.56	-0.79	-0.67	11.21	9.82	93.15
South-East Companies (12)	11.42	5,953	62.4	13.72	9.75	11.71	-3.01	0.78	6.38	-0.56	-0.76	15.33	14.62	141.17
South-West Companies (1)	11.66	11,903	138.8	12.35	10.12	11.78	-1.02	16.60	16.60	-0.05	-0.28	16.22	16.22	93.09
Western Companies (Excl CA)(4)	11.23	15,591	138.2	14.95	7.73	11.78	-9.89	26.17	-4.73	-0.15	-0.14	11.82	11.82	83.76
Thrift Strategy(100)	10.52	39,622	305.2	12.80	7.94	11.03	-4.70	9.98	11.84	-0.02	-0.11	13.78	12.67	148.30
Mortgage Banker Strategy(3)	4.05	30,314	88.5	8.59	1.79	4.31	-8.50	-25.28	92.13	-1.70	-2.32	6.66	6.51	109.84
Real Estate Strategy(1)	2.08	25,402	52.8	4.39	1.49	2.15	-3.26	12.43	7.22	-0.15	-0.32	3.36	3.36	35.00
Diversified Strategy(2)	27.24	189,349	2,815.9	30.85	19.12	28.82	~6.05	23.28	21.27	0.17	-0.11	24.97	21.60	293.14
Companies Issuing Dividends (67)	12.72	37,541	493.0	15.14	9.57	13.35	-4.41	14.96	11.22	0.49	0.34	15.11	13.72	167.46
Companies Without Dividends (39)	6.65	51,222	69.6	8.87	4.92	6.97	-5.52	-0.73	18.03	-1.09	-1.12	11.16	10.54	114.46
Equity/Assets <6%(13)	5.60	143,091	100.5	8.68	3.01	5.80	-9.22	-21.80	9.37	-2.00	-1.86	8.07	7.86	166.67
Equity/Assets 6-12%(61)	11.23	19,818	223.9	13.63	8.22	11.74	-3.86	14.88	19.56	0.32	0.08	15.02	13.95	182.28
Equity/Assets >12%(32)	11.28	48,899	661.0	13.28	9.23	11.93	-4.98	10.57	3.93	-0.07	-0.02	13.38	11.83	82.44
Converted Last 3 Mths (no MHC) (1)	10.35	4,083	42.3	11.58	7.11	10.42	-0.67	54.02	20.49	0.79	0.79	12.29	12.29	79.90
Actively Traded Companies (6)	17.81	27,456	475.9	20.72	12.20	18.81	-6.26	37.55	10.49	1.46	1.17	19.76	18.57	257.77
Market Value Below \$20 Million(16)	6.54	2,393	12.3	8.96	4.80	6.77	-2.78	-2.61	9.39	-1.21	-1.30	12.53	12.41	165.90
Holding Company Structure(100)	10.43	44,506	365.1	12.78	7.88	10.94	-4.65	8.91	13.50	-0.12	-0.22	13.73	12.60	146.96
Assets Over \$1 Billion(48)	11.02		720.8	13.91	8.11	11.90	-7.66	9.62	13.52	0.01	-0.15	13.00	11.30	135.66
Assets \$500 Million-\$1 Billion(31)	10.51	6,373	53.6	12.49	7.82	10.85	-3.76	7.73	15.06	-0.16	-0.17	14.07	13.30	171.65
Assets \$250-\$500 Million(20)	11.54	3,295	33.5	13.02	9.03	11.48	0.44	18.44	12.05	0.39	0.20	15.70	15.01	152.66
Assets less than \$250 Million(7)	6.23	1,733	9.7	9.02	4.91	6.77	-4.54	-6.88	11.47	-1.16	-1.16	12.11	12.05	133.61
Goodwill Companies (60)	11.21	42,922		13.71	8.32	11.89	-5.15	11.34	14.25	0.05	-0.06	14.16	12.18	159.84
Non-Goodwill Companies (45)	9.85		88.5	12.06	7.47	10.18	-4.38	7.18	12.71	-0.19	-0.29	13.14	13.14	136.49
Acquirors of FSLIC Cases(2)	9.53		1,004.0	13.13	6.09	11.06	-17.28	-1.29	-13.21	-0.90	-0.32	9.70	8.57	111.91

(1) Average of high/low or bid/ask price per share.

- (1) Average of high/low or bid/ask price per share.
  (2) Or since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized
  (3) EPS (earnings per share) is based on actual trailing twelve month data and is not shown on a pro forma basis.
  (4) Excludes intangibles (such as goodwill, value of core deposits, etc.).
  (5) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances.
- (6) Annualized, based on last regular quarterly cash dividend announcement.
- (7) Indicated dividend as a percent of trailing twelve month earnings.
  (8) Excluded from averages due to actual or rumored acquisition activities or unusual operating characteristics.
  (9) For MHC institutions, market value reflects share price multiplied by public (non-MHC) shares.
- \* Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SNL Financial, LC. and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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### Exhibit IV-1A (continued) Weekly Thrift Market Line - Part One Prices As Of May 7, 2010

										Curre	nt Per S	hare Fir	nancials	
	Market	Capitali	zation		Pı	rice Char	ige Data						Tangible	
			Market	52 We	ek (1)	, ,	% C	hange Fr	com	Trailing	12 Mo.	Book	Book	
	Price/	Outst-	Capital-			Last	Last	52 Wks 1	MostRent	12 Mo.	Core	Value/	Value/	Assets/
Financial Institution	Share(1)		ization(9)	High	Low	Week	Week	Ago (2)	YrEnd(2)	EPS(3)	EPS (3)	Share	Share(4)	
Financial Institutes	(\$)	(000)	(\$Mil)	(\$)	(\$)	(\$)	(%)	(%)	(%)	(\$)	(\$)	(\$)	(\$)	(\$)
Market Averages. MHC Institutions														
All Public Companies (38)	9.51	32,646	139.6	11.83	7.53	10.02	-4.55	4.45	11.63	0.09	0.12	7.70	7.31	67.52
NASDAQ Listed OTC Companies (38)	9.51	32,646	139.6	11.83	7.53	10.02	-4.55	4.45	11.63	0.09	0.12	7.70	7.31	67.52
California Companies (1)	9.75	13,292	43.3	10.33	7.30	10.01	-2.60	22.33	10.92	0.20	0.22	6.94	6.63	66.02
Mid-Atlantic Companies (21)	9.08	27,491	117.4	11.47	7.73	9.54	-5.23	-5.70	-3.19	0.20	0.19	7.90	7.58	69.28
Mid-West Companies (8)	11.90	63,249	283.7	14.95	9.25	12.63	-3.40	10.95	25.08	0.21	0.15	8.12	7.56	59.86
New England Companies(5)	8.25	14,915	59.7	9.73	5.66	8.58	~3.04	21.16	20.84	0.05	0.31	7.71	7.19	77.44
South-East Companies (2)	7.05	11,919	20.7	8.82	3.85	7.64	-7.02	20.57	65.07	-1.17	-1.05	5.03	4.95	61.20
Thrift Strategy(38)	9.51	32,646	139.6	11.83	7.53	10.02	-4.55	4.45	11.63	0.09	0.12	7.70	7.31	67.52
Companies Issuing Dividends (27)	10.40	31,747	134.9	13.09	8.61	11.07	-5.64	1.48	2.27	0.22	0.23	7.05	7.57	64.95
Companies Without Dividends (11)	7.08	35,119	152.5	8.38	4.57	7.16	-1.54	12.63	37.37	-0.27	-0.18	7.30	6.61	74.59
Equity/Assets 6-12%(25)	9.63	20,129	106.7	11.76	7.19	10.11	-3.57	8.26	21.40	0.07	0.11	7.90	7.55	83.29
Equity/Assets >12%(13)	9.34	51,422	189.0	11.94	8.04	9.90	-6.01	-1.26	~3.01	0.12	0.13	7.40	6.96	43.86
Market Value Below \$20 Million(1)	6.74	2,485	6.1	8.00	5.11	7.00	-3.71	-6.39	20.36	0.65	0.59	9.31	7. <b>77</b>	149.57
Holding Company Structure (35)	9.60	34,421	149.3	11.87	7.54	10.12	-4.44	5.77	13.52	0.08	0.10	7.86	7.44	69.27
Assets Over \$1 Billion(14)	12.86	74,703	342.3	15.46	10.19	13.60	-4.55	10.54	13.55	0.25	0.23	7.83	7.46	60.16
Assets \$500 Million-\$1 Billion(12)	6.90	10.806	24.6	9.90	5.38	7.47	-7.64	-4.99	8.74	-0.29	-0.26	6.82	6.71	67.04
Assets \$250-\$500 Million(11)	8.10	5.839	19.3	8.99	6.34	8.23	-0.93	8.76	15.49	0.28	0.37	8.46	7.94	81.11
Assets less than \$250 Million(1)	9.00	7,851	28.3	15.00	8.40	9.91	-9.18	-16.28	-18.18	0.00	0.00	7.39	5.50	30.50
Goodwill Companies (22)	9.23	45,509	182.3	11.05	6.94	9.63	-3.80	13.43	17.32	0.01	0.06	7.49	6.81	64.61
Non-Goodwill Companies (16)	9.88	15,826		12.87	8.31	10.54	-5.51	-7.28	4.19	0.19	0.18	7.98	7.98	71.33
MHC Institutions (38)	9.51	32,646		11.83	7.53	10.02	-4.55	4.45	11.63	0.09	0.12	7.70	7.31	67.52

- (1) Average of high/low or bid/ask price per share.
  (2) Or since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized
  (3) EPS (earnings per share) is based on actual trailing twelve month data and is not shown on a pro forma basis.

- (3) AFS (earnings per share) is based on actual training twelve month data and is not shown on a pro forma basis.

  (4) Excludes intangibles (such as goodwill, value of core deposits, etc.).

  (5) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances.

  (6) Annualized, based on last regular quarterly cash dividend announcement.

- (9) Annualized, sased on lest regular quarterly tash dividend annumlement.
  (7) Indicated dividend as a percent of trailing twelve month earnings.
  (8) Excluded from averages due to actual or rumored acquisition activities or unusual operating characteristics.
- (9) For MHC institutions, market value reflects share price multiplied by public (non-MHC) shares.
- \* Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SNL Financial, LC. and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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## Exhibit IV-lA (continued) Weekly Thrift Market Line - Part One Prices As Of May 7, 2010

										Curre	nt Per S	hare Fi		
	Market	Capitali				ice Char					10 24-	Deak	Tangible Book	
			Market	52 We	ek (1)			hange Fro		Trailing		Book	Value/	Assets/
	Price/		Capital-		_	Last		52 Wks Mo		12 Mo. EPS(3)	Core EPS(3)	Value/ Share		
Financial Institution	Share(1)		ization(9)	High	Low	Week (\$)	(%)	Ago(2) Y (%)	(%)	(\$)	(\$)	(\$)	(\$)	(\$)
	(\$)	(000)	(\$Mil)	(\$)	(\$)	(\$)	(4)	(%)	(4)	(4)	(4)	147	147	147
NYSE Traded Companies														
AF Astoria Financial Corp. of NY*	15.56	97,896	1,523.3	17.55	7.25	16.14	-3.59	90.45	25.18	0.32	0.31	12.43	10.54	204.92
BBX BankAtlantic Bancorp Inc of FL*	2.24	49,220	110.3	6.68	1.14	2.62	-14.50	-37.60	72.31	-3.33	-3.43	2.42 0.22	2.11 0.22	96.47 9.53
FBC Flagstar Bancorp, Inc. of MI*		*****	793.8	2.10	0.39	0.64	-15.63 -7.04	-71.88 38.80	-10.00 5.51	-0.34 0.92	-0.57 1.29	12.33	6.49	96.81
NYB New York Community Borp of NY*		435,441		18.20	9.90 10.50	16.47 13.03	-6.37	-6.51	1.58	0.48	0.47	13.61	8.32	80.22
NAL NewAlliance Bancshares of CT*		105,965 59,919	724.4	13.62 14.10	8.72	13.18	-8.27	17.72	13.52	-2.03	-2.01	14.76	8.62	114.09
PFS Provident Fin. Serv. Inc of NJ*	12.09	39,949	724.4	21.10	0.72	25.20								
AMEX Traded Companies											2 50	34.44	32.67	360.60
TSH Teche Hlding Cp of N Iberia LA*	31.25	2,100	65.6	35.75	29.95	32.00	-2.34	-6.02	-1.45	3.38	3.52	34.44	32.67	300.00
NASDAQ Listed OTC Companies											• • •	10.00	10.28	60.73
ABBC Abington Bancorp, Inc. of PA*	9.12		190.3	10.20	6.28	9.51	-4.10	5.80	32.37 -1.19	-0.37 0.20	-0.36 0.22	10.28 7.23	7.23	69.29
ALLB Alliance Bank MHC of PA (42.0)	8.30	6,700	23.8	8.89	8.00	8.30	0.00 -5.00	-0.60 -39.87	-1.19 50.79	-6.27	-7.68	0.15	-0.20	205.57
ABCW Anchor BanCorp Wisconsin of WI(8)*	0.95		20.6	2.42 11.85	0.37 10.58	1.00 11.00	0.55	10.60	10.60	0.54	0.54	17.42	17.42	96.68
AFCB Athens Bancshares, Inc. of TN*	11.06		30.7 12.2	4.25	1.18	2.75	-5.82	-1.89	71.52	-2.18	-1.90	4.21	4.20	67.39
ACFC Atl Cst Fed Cp of GA MHC(35.1)	10.00		31.2	10.50	7.93	10.48	-4.58	24.38	11.73	-0.49	-0.59	15.93	15.90	187.68
BCSB BCSB Bancorp, Inc. of MD* BKMU Bank Mutual Corp of WI*	6.55		297.9	10.70	5.95	7.11	-7.88	-34.76	-5.48	0.19	-0.01	8.76	7.57	75.75
BKMU Bank Mutual Corp of WI* BFIN BankFinancial Corp. of IL*	8.94		191.5	11.04	8.07	9.66	-7.45	-8.50	-9.70	-0.01	0.04	12.31 15.50	11.08 15.50	72.78 163.31
BFED Beacon Federal Bancorp of NY*	9.32		60.9	9.89	8.14	8.80	5.91	3.56	-0.85	0.54	0.72 0.18	7.78	6.18	57.10
BNCL Beneficial Mut MHC of PA(44.1)	9.95		360.1	11.02	8.60	9.91	0.40 -8.33	4.30 -16.49	1.12 -6.91	0.21 -1.21	-1.06	27.47	14.97	192.88
BHLB Berkshire Hills Bancorp of MA*	19.25		270.0	24.88	16.20	21.00 17.63	-12.42	106.14	54.40	2.33	1.57	11.89	11.89	168.93
BOFI Bofi Holding, Inc. Of CA*	15.44		128.1 8.2	19.27 8.00	5.51 4.08	4.47	4.92	-22.86	-21.57	0.44	0.68	12.84	12.84	298.32
BYFC Broadway Financial Corp. of CA*	4.69	59,038		12.50	9.03	10.99	-8.92	0.10	1.01	0.39	0.38	8.30	7.52	44.70
BRKL Brookline Bancorp, Inc. of MA* BFSB Brooklyn Fed MHC of NY (24.7)	6.25		19.0	14.19	6.25	7.50	-16.67	~45.22	-37.75	0.11	0.24	6.40	6.40	41.30
BFSB Brooklyn Fed MHC of NY (24.7) CITZ CFS Bancorp, Inc of Munster IN*	5.05			5.82	2.93	4.98	1.41	32.89	56.35	-0.12	-0.06	10.28	10.28	100.94
CMSB CMS Bancorp Inc of W Plains NY*	7.70			8.65	6.76	8.50	-9.41	2.67	13.07	-0.18	-0.33	11.22 9.71	11.22 7.97	122.00 80.59
CBNJ Cape Bancorp, Inc. of NJ*	6.90	13,314	91.9	9.00	5,35	7.16	-3.63	2.22	2.68	-1.29 0.96	-1.02 0.98	12.73	12.73	113.14
CFFN Capitol Fd Fn MHC of KS (29.6)	34.27			44.93	28.19	37.69	-9.07 7.99	-17.26 63.97	8.93 -1.44	0.48	0.62	18.60	18.49	327.98
CARV Carver Bancorp, Inc. of NY*	8.92			9.66 10.80	3.98 5.60	8.26 9.43	-5.62	37.98	7.23	0.83	0.99	21.31	19.97	325.40
CEBK Central Encry of Somerville MA*	8.90			3.25	0.83	1.60	-6.25		0.00	-2.40	-2.49	3.91	3.87	70.48
CFBK Central Federal Corp. of OH*	1.50 8.18			9.80	7.00	8.99	-9.01	6.23	10.69	0.12	0.11	7.75	7.75	38.55
CHEV Cheviot Fin Cp MHC of OH(38.5) CBNK Chicopee Bancorp, Inc. of MA*	11.80			13.95	11.75	12.73	-7.31		-5.45	-0.28	-0.12	14.83	14.83	85.56
CBNK Chicopee Bancorp, Inc. of MA* CZWI Citizens Comm Bncorp Inc of WI*	4.20			6.38	3.01	4.25	-1.18		23.53	-0.64	0.40	10.80 5.68	9.50 5.62	110.82 86.73
CSBC Citizens South Bnkg Corp of NC*	5.79	9,126	52.8	7.24	4.35	6.86	-15.60	6.24	26.42	-3.29	-3.48 0.21	6.64	6.64	40.16
CSBK Clifton Svg Bp MHC of NJ(37.1)	9.13			11.65	8.30	9.82	-7.03		-2.56 35.67	0.20 0.32	0.52	10.25	10.25	128.05
COBK Colonial Bank MHC of NJ (44.8)(8)	9.85			10.20 5.67	5.51 3.32	9.85 4.21	0.00 4.51		1.38	0.49	0.35	8.34	8.34	124.01
CFFC Community Fin. Corp. of VA*	4.40		19.2 324.9	17.09	12.32	16.30	-8.04		15.40	0.38	0.38	13.39	11.80	113.27
DNBK Danvers Bancorp, Inc. of MA*	14.99 12.09			14.06	6.98	12.75	~5.49		2.73	0.95	1.03	8.97	7.36	119.64
DCOM Dime Community Bancshars of NY*	12.0			15.44	10.62	14.30	-13.64	6.28	-6.58	0.97	1.03	13.73	10.16	163.25
ESBF ESB Financial Corp. of PA* ESSA ESSA Bancorp, Inc. of PA*	11.6			14.10	11.32	12.50	-7.39		-0.43	0.41	0.3B 0.79	13.01 12.29	13.01 12.29	76.92 79.90
EBMT Eagle Bancorp Montanta of MT*	10.3	5 4,083	42.3	11.58	7.11	10.42	-0.67	54.02	20.49	0.79 2.36	1.19	18.82	12.29	260.16
ESBK Elmira Svgs Bank, FSB of NY*	16.2			17.20	10.30	16.99 14.99	-4.65 -13.21		-3.28 -4.20	0.77	0.45	17.71	17.71	195.50
FFDF FFD Financial Corp of Dover OH*	13.0			15.90	10.01		2.16		80.88	0.10	0.10	6.70	6.46	55.85
FFCO FedFirst Fin MHC of PA (42.5)(8)	6.1			6.95 10.50	3.05 4.00	6.02 B.75	-5.26		65.47	-0.98	-0.10	13.63	12.75	232.36
FSBI Fidelity Bancorp, Inc. of PA*	8.2			10.50	8.96	10.75	-0.47		0.85	0.12	0.10	15.78	15.78	79.07
FABK First Advantage Bancorp of TN*	10.7			12.50	6.80	8.74	0.00	3.55	5.56	-0.66	-0.86	15.49	15.38	135.49
FBSI First Bancshares, Inc. of MO* FCAP First Capital, Inc. of IN*	15.3			18.49	13.17	14.63	5.19		1.32	0.28	0.20	16.63	14.62 8.05	164.93 73.55
FCLF First Clover Leaf Fin Cp of IL*	6.5	0 7,96	L 51.7	8.79	6.00	6.40			-11.56	-1.11	-1.09 -1.14	9.66 6.10	6.10	110.94
FCFL First Community Bk Corp of FL*	2.4	6 4,93	12.1	4.99	1.75	2.82			2.07 7.53	-1.01 0.40	0.20	24.55	16.79	253.61
FDEF First Defiance Fin. Corp of OH*	12.1			18.93	9.20 1.02	13.50 1.48	-10.07 25.00		51.64	-2.31	-2.30	8.07	7.78	79.63
FFNM First Fed of N. Michigan of MI*	1.8			2.20 4.99	2.02	3.39	-7.67		36.68	-9.39	-9.57	5.59	5.59	150.83
FFBH First Fed. Bancshares of AR*	3.1 5.0			9.03	4.57	6.45			-22.60	-3.17	-3.21	11.17	11.17	70.26
FFNW First Fin NW, Inc of Renton WA*	13.5			18.64	8.35	14.12	-3.75		4.54	0.32	-1.19	16.34	14.02	204.57
FFCH First Fin. Holdings Inc. of SC* FFHS First Franklin Corp. of OH*	10.7			10.70	4.03	9.85	B.63		33.92	-0.92	-1.74	13.21	13.21	179.49 200.78
FKFS First Keystone Fin., Inc of PA(8)*	13.0			13.84	7.70	13.26	-1.96	73.33	10.17	-2.12	-1.13	12.57	12.57	200.70

## Exhibit IV-lA (continued) Weekly Thrift Market Line - Part One Prices As Of May 7, 2010

									B	#2		
	Market Capitalization		Pr	ice Char	nge Data			Curre	nt Per	nare Fi	nancials Tangible	
	Shares Market	52 We	ek (1)			hange Fro	m .	Trailing	12 Mo.	Book	Book	
	Price/ Outst- Capital-			Last		52 Wks Mo		12 Mo.	Core	Value/	Value/	Assets/
Financial Institution	Share(1) anding ization(9)	High (\$)	(\$)	Week (\$)	Week (%)	Ago(2) Y (%)	rEnd(2) (%)	EPS (3)	EPS (3)	Share (\$)	Share (4)	Share (\$)
	(\$) (000) (\$Mil)	(\$)	(\$)	(4)	(4)	(8)	(%)	(4)	(4)	(4)	147	(47
NASDAQ Listed OTC Companies (continued)												
FPTB First PacTrust Bancorp of CA*	8.50 4,245 36.1	10.76	4.44	8.55	-0.58	2.66	58.88	-0.24	-0.35	18.47 11.50	18.47 10.95	210.58 189.04
FPFC First Place Fin. Corp. of OH*	4.86 16,973 82.5 12.80 2,415 30.9	5.71 13.75	2.29 9.70	5.08 13.46	-4.33 -4.90	3.40 33.33	75.45 22.49	-2.09 0.65	-2.71 0.61	21.80	18.26	203.46
FSFG First Savings Fin. Grp. of IN*	12.80 2,415 30.9 13.61 31,152 424.0	14.60	8.09	13.61	0.00	39.30	20.87	0.76	0.90	11.84	11.27	134.28
FFIC Flushing Fin. Corp. of NY* FXCB Fox Chase Bncp MHC of PA(41.0)(8)	10.75 13,609 60.7	12.00	8.55	11.22	-4.19	12.57	12.92	-0.08	-0.16	9.20	9.20	84.97
GSLA GS Financial Corp. of LA*	13.45 1,258 16.9	17.44	12.51	13.60	-1.10	-3.93	-10.27	0.36	0.08	22.30	22.30	220.42
GCBC Green Co Borp MHC of NY (43.9)	14.63 4,119 26.3	16.00	12.00	15.30	-4.38 -5.17	6.40 -4.43	-4.88 13.17	1.14	1.15	10.56 13.30	10.56 12.59	116.28 169.40
HFFC HF Financial Corp. of SD*	11.00 6,939 76.3 5.56 4,316 24.0	13.25 6.85	8.05 3.05	11.60 6.44	-13.66	9.66	32.38	-2.73	-3.07	17.10	17.10	238.29
HMNF HMN Financial, Inc. of MN* HBNK Hampden Bancorp, Inc. of MA*	9.70 7,151 69.4	11.30	9.01	9.80	-1.02	-1.02	-8.92	-0.11	-0.10	13.24	13.24	80.39
HARL Harleysville Svgs Fin Cp of PA*	14.11 3,661 51.7	16.22	12.02	14.69	-3.95	8.21	1.80	1.23	1.30	14.12	14.12	230.29
HBOS Heritage Fn Gp MHC of GA(24.4)	11.50 10,399 29.2	13.39	6.51	12.53	-8.22	43.03	58.62	-0.16	-0.20	5.85 31.56	5.70 31.56	55.00 454.98
HIFS Hingham Inst. for Sav. of MA*	35.95 2,124 76.4	37.99	27.25 10.76	36.01 13.87	-0.17 -2.67	22.99 18.11	17.14 10.75	4.14 0.54	4.12 0.65	15.29	15.29	60.42
HBCP Home Bancorp Inc. Lafayette LA*	13.50 8,683 117.2 14.68 16,688 245.0	14.49 16.12	8.71	15.93	-7.85	51.18	10.73	0.39	-0.57	12.41	12.41	51.06
HOME Home Federal Bancorp Inc of ID* HFBC HopFed Bancorp, Inc. of KY*	12.80 3,599 46.1	15.03	8.39	13.40	-4.48	52.38	37.04	0.55	-0.16	17.22	16.90	286.16
HCBK Hudson City Bancorp, Inc of NJ*	12.73 526,620 6,703.9	14.77	11.39	13.32	-4.43	4.09	-7.28	1.04	1.00	10.25	9.95	116.27
IFSB Independence FSB of DC*	1.22 1,552 1.9	4.61	0.97	1.55	-21.29	-45.29	-18.67	-2.71	-1.96 0.28	3.26 7.40	3.26 7.17	101.07 72.74
ISBC Investors Borp MHC of NJ(43.5)	13.43 114,894 669.5	14.36	8.00 7.84	13.91 12.97	-3.45 -10.79	57.26 15.70	22.76 23.09	0.31 0.73	0.32	13.15	11.73	150.36
JXSB Jcksnville Bcp MHC of IL(45.9)(8)	11.57 1,921 10.2 4.30 6,684 28.7	16.00 7.28	3.42	4.50	-4.44	-35.34	-9.28	0.19	0.20	12.01	8.34	100.33
JFBI Jefferson Bancshares Inc of TN* KFED K-Fed Bancorp MHC of CA (33.4)	9.75 13,292 43.3	10.33	7.30	10.01	-2.60	22.33	10.92	0.20	0.22	6.94	6.63	66.02
KFFB KY Fst Fed Bp MHC of KY (39.9)	9.00 7,851 28.3	15.00	8.40	9.91	-9.18	-16.28	-18.18	0.00	0.00	7.39	5.50 5.78	30.50 32.01
KRNY Kearny Fin Cp MHC of NJ (26.5)	9.98 68,839 182.9	12.17	9.40	10.23	-2.44	-6.03 34.07	-0.89 31.31	0.08	0.09	6.98 13.43	13.43	181.18
LSBX LSB Corp of No. Andover MA*	12.75 4,507 57.5 11.82 1,554 18.4	14.50 14.29	8.58 8.27	13.93 11.52	-8.47 2.60	-14.96	20.61	0.44	0.11	22.02	22.02	239.19
LSBI LSB Fin. Corp. of Lafayette IN* LPSB LaPorte Bancrp MHC of IN(45.6)	11.82 1,554 18.4 7.01 4,589 14.8	7.04	4.14	6.37	10.05	50.43	59.32	0.59	0.36	10.85	8.83	91.42
LSBK Lake Shore Bnp MHC of NY(41.3)	8.00 6,157 20.5	8.50	6.85	8.25	-3.03	11.11	1.78	0.35	0.37	9.01	9.01	69.13
LEGC Legacy Bancorp, Inc. of MA*	9.12 8,720 79.5	13.46	8.94	9.37	-2.67	-11.02	-7.51	-0.95 0.53	-0.30 0.49	13.80 15.40	12.46 15.40	108.51 69.22
LABC Louisiana Bancorp, Inc. of LA*	14.50 4,764 69.1	16.59 9.50	13.05 6.37	14.52 8.00	-0.14 0.00	5.45 -11.11	0.00	0.53	0.08	7.62	7.62	69.17
MSBF MSB Fin Corp MHC of NJ (41.8)	8.00 5,260 17.8 4.25 5,783 10.9	7.50	2.91	4.54	-6.39	-29.17	6.25	-0.38	-0.59	6.89	6.89	96.46
MGYR Magyar Bancorp MHC of NJ(44.5) MLVF Malvern Fed Bncp MHC PA(45.0)	9.00 6,103 24.9	10.40	8.57	9.65	-6.74	-10.00	-6.15	-0.18	-0.18	11.16	11.16	114.09
MFLR Mayflower Bancorp, Inc. of MA*	6.84 2,081 14.2	8.36	5.68	7.94	-13.85	-2.29	2.09	0.56	0.28	9.79	9.78	118.21
EBSB Meridian Fn Serv MHC MA (43.4)	11.35 22,615 110.2	11.64	7.39	11.52	-1.48	35.28	30.46 30.77	0.34 -0.36	0.32 -0.86	9.08 17.61	8.54 16.66	76.02 346.50
CASH Meta Financial Group of IA*	27.33 2,644 72.3	29.86 10.50	12.89 5.51	27.81 8.99	-1.73 -13.01	88.48 17.42	30.77	0.13	0.19	14.12	13.33	212.90
MFSF MutualFirst Fin. Inc. of IN* NASB NASB Fin, Inc. of Grandview MO*	7.82 6,985 54.6 18.62 7,868 146.5	33.84	18.13	24.74	-24.74		-20.05	2.38	-0.38	21.15	20.81	198.22
NASB NASB Fin, Inc. of Grandview MO* NECB NE Comm Bucrp MHC of NY (45.0)	5.25 13,225 31.2	9.49	5.12	6.11	-14.08	-32.26	-20.09	-0.20	-0.19	8.12	7.98	39.87
NHTB NH Thrift Bancshares of NH*	10.47 5,772 60.4	11.93	8.42	10.76	-2.70	23.18	8.05	1.14	0.54	13.49 7.16	8.41 7.15	166.77 79.30
NVSL Naug Vlly Fin MHC of CT (40.5)(8)	7.04 7,023 20.0	7.42	4.11	7.03 12.10	0.14 1.24	4.61 6.61	22.65	0.28 0.22	0.27	13.61	13.61	122.74
NFSB Newport Bancorp, Inc. of RI*	12.25 3,720 45.6 19.27 1,348 26.0	12.99 19.66	10.91 13.00	18.50	4.16	55.15	20.66	2.37	1.92	28.31	28.31	337.55
FFFD North Central Bancshares of IA* NFBK Northfield Bcp MHC of NY(45.1)	19.27 1,348 26.0 13.73 43,912 277.7	15.30	10.33	14.76	-6.98		1.55	0.29	0.28	9.02	8.65	47.77
NFBK Northfield Bcp MHC of NY(45.1) NWBI Northwest Bancshares Inc of PA*	11.68 110,681 1,292.8	12.79	7.78	12.48	-6.41	49.74	3.64	0.30	0.45	11.76	10.16	73.04 85.82
OBAF OBA Financial Serv. Inc of MD*	10.98 4,629 50.8	11.15	9.95	11.10	-1.08 -9.08		9.80 16.42	-0.26 0.58	-0.09 0.72	16.92 13.01	16.92 13.01	105.40
OSHC Ocean Shore Holding Co. of NJ*	10.42 7,308 76.1 12.66 18.822 238.3	11.81 14.25	7.39 9.37	11.46 12.86	-9.08		12.13	0.71	0.66	9.94	9.94	116.84
OCFC OceanFirst Fin. Corp of NJ*	12.66 18,822 238.3 11.66 11,903 138.8	12.35	10.12	11.78	-1.02		16.60	-0.05	-0.28	16.22	16.22	93.09
OABC OmniAmerican Bancorp Inc of TX* ONFC Oneida Financl MHC of NY(44.9)(8)	9.45 7,832 33.2	11.75	7.06	9.54	-0.94		5.59	0.53	0.67	7.22	4.05	75.40 55.46
ORIT Oritani Fin Cp MHC of NJ(25.7)(8)	15.18 37,041 145.1	17.15	12.46	16.59	-8.50		10.56	0.38 -0.71	0.41 0.36	6.86 6.78	6.86 5.65	55.46 75.84
PSBH PSB Hldgs Inc MHC of CT (42.9)	4.37 6,529 12.2	5.48 4.39	2.61 1.49	4.40	-0.68 -3.26		28.53 7.22	-0.15	-0.32	3.36	3.36	35.00
PVFC PVF Capital Corp. of Solon OH*	2.08 25,402 52.8 7.90 4,936 39.0	10.86	6.03	8.10	-2.47		0.00	-1.34	-0.45	9.77	9.77	113.01
PBCI Pamrapo Bancorp, Inc. of NJ(8)* PFED Park Bancorp of Chicago IL*	4.25 1,192 5.1	10.95	3.14	4.21	0.95		30.77	-3.59	-3.38	19.25	19.25	183.40
PVSA Parkvale Financial Corp of PA*	9.25 5,529 51.1	12.39	6.41	10.07	-8.14		33.09	0.81	0.59	21.20 9.31	16.00 7.77	342.96 149.57
PBHC Pathfinder BC MHC of NY (36.3)	6.74 2,485 6.1	8.00	5.11	7.00	-3.71		20.36 -13.83	0.65 0.25	0.59	14.74	9.92	58.09
PBCT Peoples United Financial of CT*	14.39 371,600 5,347.3 5 85 11.407 66.7	17.41 10.49	14.07	15.52 6.00	-7.28 -2.50		111.96	-0.07	-1.20	10.90	10.90	123.20
PROV Provident Fin. Holdings of CA* PBNY Provident NY Bncrp, Inc. of NY*	5.85 11,407 66.7 9.27 38,861 360.2	10.49	7.66	10.27	-9.74	19.00	9.83	0.63	0.37	10.87	6.61	75.55
PBNY Provident NY Bncrp, Inc. of NY* PBIP Prudential Bncp MHC PA (29.3)	7.19 10,332 21.8	12.51	6.81	7.72	-6.87		-24.47	0.17	0.22	5.25	5.25 8.08	49.19 140.87
PULB Pulaski Fin Cp of St. Louis MO*	6.99 10,180 71.2	8.95	5.70	7.03	-0.57 -0.71		4.33	0.57 1.13	-0.27 0.67	8.49 17.10	17.08	263.41
RIVE River Valley Bancorp of IN*	13.90 1,504 20.9 3 13 10.924 34.2	16.45 4.39	11.36 2.13	14.00 3.55	-0.71 -11.83		39.73	-0.50	-0.47	7.68	5.31	76.71
RVSB Riverview Bancorp, Inc. of WA* RCKB Rockville Fin MHC of CT (42.9)	3.13 10,924 34.2 10.98 18,727 88.1	14.79	8.82		-8.58		4.57	0.52	0.50	8.41	8.35	83.90
KURB ROCKVILLE FIR MHU OF UT (42.9)	10.30 20,12, 00.1											

## Exhibit IV-1A (continued) Weekly Thrift Market Line - Part One Prices As Of May 7, 2010

		35	O				rice Cha				Curre	ent Per	Share Fir		
		_Market_			E2 14	eek (1)	rice cha				m	10 W-		Tangible	2
		Price/		Market Capital-	32 W	sex (T)	Last		hange Fr 52 Wks b		Trailing 12 Mo.	12 Mo.	Book Value/	Book Value/	Assets/
_,		Share(1)			High	Low	Week	Week		YrEnd(2)		Core EPS(3)	Share	Share(4)	
Finan	cial Institution	(\$)	(000)	ization(9) (\$Mil)	(\$)	(\$)	(\$)	(%)	(%)		_EPS(3) (\$)	(\$)	(\$)	(\$)	(\$)
		(2)	(000)	(SMII)	(4)	(4)	(4)	(4)	(%)	(%)	(\$)	(2)	(\$)	(4)	(\$)
NASDA	Q Listed OTC Companies (continued)														
ROMA	Roma Fin Corp MHC of NJ (27.0)	11.42	30,907	95.3	14.05	11.01	11.70	-2.39	-13.35	-7.61	0.11	0.16	6.98	6.97	44.34
ROME	Rome Bancorp, Inc. of Rome NY*	8.98	6,801	61.1	9.95	7.61	8.60	4.42	-2.92	12.81	0.52	0.51	8.98	8.98	48.18
SIFI	SI Fin Gp Inc MHC of CT (38.2)	6.29	11,789	28.3	7.00	3.80	6.38	-1.41	48.00	19.81	0.04	0.05	6.57	6.21	74.00
SVBI	Severn Bancorp, Inc. of MD*	5.40	10,067	54.4	6.57	1.55	5.65	-4.42	67.18	114.29	-1.51	-1.68	7.91	7.87	96.13
SUPR	Superior Bancorp of AL(8)*	3.00	11,687	35.1	4.84	1.50	3.54	-15.25	-26.47	-8.81	-1.98	-2.16	16.01	14.67	286.16
THRD	TF Fin. Corp. of Newtown PA*	19.15	2,677	51.3	20.45	16.50	18.85	1.59	-1.79	0.95	1.57	1.37	27.05	25.36	267.44
TFSL	TFS Fin Corp MHC of OH (26.5)	13.56	308,315	1,109.7	14.46	10.25	14.14	-4.10	13.95	11.70	0.03	-0.01	5.68	5.65	34.83
TBNK	Territorial Bancorp, Inc of HI*	18.56	12,233	227.0	21.23	14.00	18.91	-1.85	85.60	2.83	0.61	0.88	17.99	17.99	115.17
TSBK	Timberland Bancorp, Inc. of WA*	4.30	7,045	30.3	5.88	3.51	4.59	-6.32	-20.22	-3.15	-0.41	-0.30	9.82	8.93	102.98
TRST	TrustCo Bank Corp NY of NY*	6.52	76,761	500.5	7.18	5.37	6.65	-1.95	12.22	3.49	0.37	0.37	3.26	3.26	48.45
UCBA	United Comm Bncp MHC IN (40.8)	7.63	7,847	24.4	7.69	5.01	7.45	2.42	38.73	24.07	0.10	0.06	7.05	7.05	50.77
UCFC	United Community Fin. of OH*	1.82	30,898	56.2	2.30	0.80	2.00	-9.00	2.25	25.52	-0.75	-0.89	7.01	6.99	73.85
UBNK	United Financial Bucrp of MA*	13.27	16,744	222.2	15.16	11.31	13.98	-5.08	-2.07	1.22	0.32	0.47	13.39	12.90	90.34
UWBK	United Western Bncp, Inc of CO*	1.31	29,359	38.5	10.85	1.10	1.85	-29.19	-86.12	-52.54	-2.40	-1.67	4.59	4.59	88.89
VPFG	ViewPoint Fin1 MHC of TX(43.1)(8)	15.42	24,929	165.7	17.36	12.05	17.03	-9.45	4.05	7.01	0.17	0.01	8.37	8.32	99.38
WSB	WSB Holdings, Inc. of Bowie MD*	3.19	7,859	25.1	4.65	1.70	3.07	3.91	4.25	37.50	-0.73	-0.72	6.73	6.73	55.73
WSFS	WSFS Financial Corp. of DE*	40.08	7,097	284.4	44.28	24.16	42.11	-4.82	55.65	56.38	0.09	-0-46	35.19	33.27	528.18
WVFC	WVS Financial Corp. of PA*	14.00	2,062	28.9	17.45	13.70	14.00	0.00	-5.41	-1.75	0.69	0.73	14.89	14.89	189.89
WFSL	Washington Federal, Inc. of WA*	17.84	112,455	2,006.2	21.65	11.21	20.57	-13.27	42.72	-7.76	0.91	1.32	16.15	13.87	122.74
WSBF	Waterstone Fin MHC of WI(26.2)	3.67	31,250	30.1	5.71	1.75	3.86	-4.92	0.82	79.02	-0.32	-0.48	5.39	5.39	59.78
WAYN	Wayne Savings Bancshares of OH*	8.25	3,004	24.8	9.00	4.80	8.45	-2.37	38.19	42.00	0.65	0.63	12.19	11.49	134.24
WFD	Westfield Fin. Inc. of MA*	8.25	29,582	244.1	10.37	7.81	9.10	-9.34	-8.84	0.00	0.19	0.21	8.30	8.30	40.56

## Exhibit IV-1B Weekly Thrift Market Line - Part Two Prices As Of May 7, 2010

			Kev Fin	ancial R	atios			Asset	Quality	Ratios		Pri	cing Rat	ios			dend Dat	a(6)
		Tang.												Price/	Price/	Ind.	Divi-	
	Equity/	Equity/	Repo	rted Ear	nings	Core Ea	rnings	NPAs	Resvs/	Resvs/	Price/	Price/	Price/	Tang.	Core	Div./	dend	Payout
Financial Institution	Assets		ROA(5)	ROE(5)	ROI(5)	ROA (5)	ROE(5)	Assets	NPAs	Loans	Earning	Book	Assets		Earnings	Share	Yield	Ratio(7)
Financial Institution	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(X)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)
Market Averages. All Public Companies (no	MHCs)																	
All Public Companies (106)	10.71	9.93	-0.19	-0.44	1.71	-0.27	~1.49	4.25	49.02	1.74	18.29	78.55	8.51	87.22	17.97	0.26	2.01	34.91 58.33
NYSE Traded Companies (6)	8.92	6.01	~1.07	0.43	-1.20	-1.38	1.32	2.55	41.14	2.47	21.03	126.49	9.53	169.81	18.91	0.37	2.63	
AMEX Traded Companies(1)	9.55	9.10	0.92	10.05	10.82	0.95	10.46	0.00	0.00	1.37	9.25	90.74	8.67	95.65	8.88	1.42	4.54	42.01
NASDAO Listed OTC Companies (99)	10.84	10.18	-0.15	-0.59	1.74	-0.21	-1.74	4.30	49.25	1.70	18.36	75.40	8.44	81.91	18.14	0.24	1.94	34.18
California Companies (4)	7.24	7.24	0.37	5.23	5.11	0.04	1.06	5.94	37.63	2.02	8.64	66.52	4.87	66.52		0.07	0.97	4.55
Florida Companies(2)	4.00	3.85	-2.08	-11.31	0.00	-2.19	-12.77	9.12	15.67	3.37	MM	66.44	2.27	73.24	NM	0.00	0.00	51.16
Mid-Atlantic Companies (33)	10.13	9.18	0.06	2.24	0.59	0.11	1.24	2.69	52.57	1.33	17.00	89.12	8.99	102.84	16.07	0.35	2.70	
Mid-West Companies (30)	8.83	8.34	-0.43	-3.10	1.24	-0.65	-4.96	4.31	38.97	2.02	18.00	69.46	5.61	73.51	17.17	0.24	2.01	32.92
New England Companies (16)	13.57	11.94	0.28	2.73	2.94	0.29	2.62	1.32	89.55	1.16	17.84	87.21	12.16	102.91	24.10	0.31	2.37 0.51	30.79 21.98
North-West Companies (4)	12.15	10.83	-1.20	-6.90	-6.80	-1.09	-5.97	11.08	24.36	2.87	19.60	60.10	7.50	70.28	13.52	0.06	1.24	14.93
South-East Companies (12)	12.92	12.48	-0.49	-0.41	5.01	-0.59	-1.67	4.86	74.63	1.88	21.58	72.22	9.66	75.45	18.97	0.22	0.00	0.00
South-West Companies (1)	17.42	17.42	-0.05	-0.65	-0.43	-0.30	-3.66	0.00	0.00	1.26	NM	71.89	12.53	71.89	NM	0.00	1.30	
Western Companies (Excl CA)(4)	15.12	15.12	-0.11	-13.66	4.53	-0.36	-10.71	0.00	0.00	2.29	27.06	83.55	14.82	83.55	17.10	0.17	2.05	
Thrift Strategy(100)	10.72	9.97	-0.17	-0.40	1.87	-0.23	-1.29	4.18	48.63	1.65	18.29	78.28	8.48	86.69	17.97	0.26	0.34	0.00
Mortgage Banker Strategy(3)	5.68	5.52	-1.64	-0.68	-1.20	-2.13	-11.64	8.65	41.83	4.46	NM	73.12	3.54	79.92		0.02	0.00	
Real Estate Strategy(1)	9.60	9.60	-0.43	-6.33	-7.21	-0.91	-13.50	0.00	0.00	4.69	им	61.90	5.94	61.90 132.76	NM NM	0.55	2.75	
Diversified Strategy(2)	16.02	12.47	0.23	1.01	0.98	0.17	0.26	2.17	68.95	1.70	NM	105.76	16.18			0.39	3.06	
Companies Issuing Dividends(67)	10.90	9.92	0.27	2.86	3.54	0.18	2.03	3.26	52.01	1.46	17.95	86.67	9.58			0.00	0.00	
Companies Without Dividends (39)	10.36	9.94	-1.07	-7.93	-3.78	-1.13	-9.23	6.42	42.49	2.27	20.14	63.02	6.46		10.64	0.09	0.75	
Equity/Assets <6%(13)	4.44	4.35	-2.02	~14.23	0.41	-2.09	-15.07	6.12	40.44	3.40	14.62		2.99		15.85	0.30	2.27	
Equity/Assets 6-12%(61)	8.56	7.99	0.06	1.31	3.30	-0.07	-0.21	4.04		1.65	16.09		6.30 14.49		22.75	0.30	1.96	
Equity/Assets >12%(32)	16.85	15.41	-0.02	-0.67	-0.83	-0.01	-0.34	3.49	67.40	1.37	23.91	84.84	12.95			0.23	2.61	
Converted Last 3 Mths (no MHC) (1)	15.38	15.38	0.99	0.00	7.63	0.99	0.00	0.00	0.00	0.48	13.10	84.21 88.85	7.77			0.38	_	
Actively Traded Companies (6)	8.41		0.56	6.38	7.42	0.45	4.86	0.00	0.00	1.61	12.60	50.72	3.90			0.13		
Market Value Below \$20 Million(16)	7.55		-1.03	-5.55	3.19	-1.09	-8.82	5.85	31.45		17.67		8.57			0.25		
Holding Company Structure(100)	10.83	10.02	-0.21	-0.85	1.55	-0.29	-1.44	4.15	49.52	1.76	18.76	78.21 90.34	9.74			0.28		
Assets Over \$1 Billion(48)	10.99	9.74	-0.11	0.56	2.85	-0.22	-0.21	3.87	55.68		20.21		7.25			0.25		
Assets \$500 Million-\$1 Billion(31)	9.87	9.33	-0.33	-0.93	-0.63	-0.38	-1.11	4.67	47.82		15.31		9.03			0.26		
Assets \$250-\$500 Million(20)	12.06		0.11	-0.09	2.90	0.03	-1.25	3.95	35.13	1.31	18.53	73.35				0.13		
Assets less than \$250 Million(7)	8.83	8.77	-0.97	-6.28	1.05	-0.96	-11.64	5.36			14.56		4.44			0.13		
Goodwill Companies (60)	10.04	8.65	-0.11	-0.30	1.18	-0.16	-0.87	3.01	55.17		17.78					0.17		
Non-Goodwill Companies (45)	11.42	11.42	-0.30	-0.63	2.61	-0.43	-2.35	5.91	40.82		19.03		9.00 7.87			0.10		
Acquirors of FSLIC Cases(2)	8.19	7.37	-0.79	6.17	5.10	-0.28	-14.30	7.67	32.03	2.83	19.60	73.94	7.87	83.02	13.32	0.10	0.50	
********* ** ***** ***																		

- (1) Average of high/low or bid/ask price per share.
- (2) Or since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized (3) EPS (earnings per share) is based on actual trailing twelve month data and is not shown on a pro forma basis.
- (4) Excludes intangibles (such as goodwill, value of core deposits, etc.).
- (4) EXCLUDES INTERPRETATION AS GOODWILL, VALUE OF CORE DEPOSITS, ELC.).
  (5) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances; ROI (return on investment) is current EPS divided by current price.
- (6) Annualized, based on last regular quarterly cash dividend announcement.
  (7) Indicated dividend as a percent of trailing twelve month earnings.
- (8) Excluded from averages due to actual or rumored acquisition activities or unusual operating characteristics.
- \* Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SNL Financial, LC. and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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## Exhibit IV-1B (continued) Weekly Thrift Market Line - Part Two Prices As Of May 7, 2010

			Key Fina	ancial R	atios			Asset	Quality	Ratios		Pri	cing Rat				dend Dat	a(6)
		Tang.												Price/	Price/	Ind.	Divi-	
	Equity/	Equity/		rted Ear		Core Ea		NPAs	Resvs/	Resvs/	Price/	Price/	Price/	Tang.	Core	Div./	dend Yield	Payout Ratio(7)
Financial Institution	Assets	Assets	ROA (5)	ROE(5)	ROI (5)	ROA(5)	ROE(5)	Assets	NPAs	Loans	Earning	Book	Assets	Book	Earnings	Share		(%)
	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(X)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)
Market Averages. MHC Institutions																		
	12.80	12.20	0.11	0.27	0.80	0.16	0.78	4.16	35.63	1.32	21.16	121.91	16.08	128.17	24.20	0.26	2.23	32.36
All Public Companies (38)	12.80	12.20	0.11	0.27	0.80	0.16	0.78	4.16	35.63	1.32	21.16	121.91	16.08	128.17	24.20	0.26	2.23	32.36
NASDAQ Listed OTC Companies (38)	10.51	10.09	0.11	2.87	2.05	0.34	3.16	0.00	0.00	1.67	NM	140.49	14.77	147.06	NM	0.44	4.51	0.00
California Companies (1)	13.13	12.64	0.28	2.33	1.55	0.30	2.35	5.90	26.47	1.38	15.35			122.35		0.18	1.98	39.63
Mid-Atlantic Companies (21)			0.23	1.56	0.79	0.13	0.66	3.67	30.61	1.16	23.79		21.25	147.73		0.51	3.36	0.00
Mid-West Companies(8)	15.24	14.23	0.23	-0.07	-1.97	0.13	4.09	0.96	83.00	0.89	27.25		10.57	110.76		0.09	1.02	23.08
New England Companies (5)	9.95	9.32				-1.53	-19.17	2.35	45.03	1.99	NM	129.05	12.38	131.71	NM	0.18	1.57	0.00
South-East Companies(2)	8.44	8.31	-1.68	-21.41	-1.39			4.16	35.63	1.32	21.16		16.08	128.17		0.26	2.23	32.36
Thrift Strategy(38)	12.80	12.20	0.11	0.27	0.80	0.16	0.78		35.03	1.32	20.57		18.35	137.08	24.89	0.35	3.04	53.93
Companies Issuing Dividends(27)	13.86	13.35	0.28	2.45	1.87	0.29	2.56	4.06		1.29	20.57		9.83	103.67		0.00	0.00	0.00
Companies Without Dividends (11)	9.87	9.02	-0.35	-5.74	-2.58	-0.23	-4.11	4.40	36.54				11.77		24.28	0.25	1.73	26.57
Equity/Assets 6-12%(25)	9.66	9.30	0.02	-0.58	0.57	0.08	0.20	2.92	44.32	1.25	20.88					0.26	2.97	45.85
Equity/Assets >12%(13)	17.50	16.54	0.25	1.54	1.13	0.27	1.66	5.40	26.95	1.48	22.86		22.53	138.62		0.12	1.78	18.46
Market Value Below \$20 Million(1)	6.22	5.25	0.45	6.90	9.64	0.41	6.26	0.00	0.00	1.25	10.37		4.51	86.74		0.12	2.11	32.36
Holding Company Structure (35)	12.82	12.17	0.08	-0.04	0.63	0.12	0.48	4.16	35.63	1.37	21.16		15.93	126.81			1.73	23.02
Assets Over \$1 Billion(14)	14.12	13.46	0.38	2.63	1.14	0.35	2.28	3.24	36.45	1.12	30.07		22.52	165.70		0.32	2.20	0.00
Assets \$500 Million-\$1 Billion(12)	11.08	10.93	-0.39	-4.88	-1.17	-0.32	-4.33	6.85	27.90	1.61	NM	103.99	11.47			0.18		41.69
Assets \$250-\$500 Million(11)	11.62	11.14	0.29	2.55	2.21	0.41	4.14	1.62	53.95		14.49		11.32	100.49		0.24	2.63	
Assets less than \$250 Million(1)	24.23	19.22	0.00	0.00	0.00	0.00	0.00	0.00	0.00		NM	121.79				0.40	4.44	0.00
Goodwill Companies (22)	13.32	12.26	0.00	-0.97	0.97	0.08	0.09	2.88	42.56		19.19		17.48			0.16	1.68	19.08
Non-Goodwill Companies (16)	12.11	12.11	0.26	1.88	0.58	0.26	1.69	7.15	19.48	1.30	23.80					0.37	2.95	
MHC Institutions (38)	12.80	12.20	0.11	0.27	0.80	0.16	0.78	4.16	35.63	1.32	21.16	121.91	16.08	128.17	24.20	0.26	2.23	32.36

- (1) Average of high/low or bid/ask price per share.
- (2) Or since offering price if converted or first listed in the past 52 weeks. Percent change figures are actual year-to-date and are not annualized
- (3) EPS (earnings per share) is based on actual trailing twelve month data and is not shown on a pro forma basis.
- (4) Excludes intangibles (such as goodwill, value of core deposits, etc.).
- (5) ROA (return on assets) and ROE (return on equity) are indicated ratios based on trailing twelve month common earnings and average common equity and assets balances; ROI (return on investment) is current EPS divided by current price.
- (6) Annualized, based on last regular quarterly cash dividend announcement.
- (7) Indicated dividend as a percent of trailing twelve month earnings.
- (8) Excluded from averages due to actual or rumored acquisition activities or unusual operating characteristics.
- \* Parentheses following market averages indicate the number of institutions included in the respective averages. All figures have been adjusted for stock splits, stock dividends, and secondary offerings.

Source: SNL Financial, LC. and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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## Exhibit IV-1B (continued) Weekly Thrift Market Line - Part Two Prices As Of May 7, 2010

			Key Fina	ancial Ra	tios			Asset	Quality	Ratios		Pri	cing Rat	ios	,		dend Dat	a(6)
		Tang.													Price/	Ind. Div./	Divi- dend	Payout
		Equity/	ROA(5)	rted Earn	ROI(5)	Core Ea		NPAs Assets	Resvs/ NPAs	Resvs/ Loans	Price/ Earning	Price/ Book	Assets	Tang. Book	Core Earnings		Yield	Ratio(7)
Financial Institution	Assets (%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(X)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)
NYSE Traded Companies																		
AF Astoria Financial Corp. of NY*	6.07	5.19	0.15	2.60	2.06	0.15	2.52	2.55	41.14	1.35	NM	125.18		147.63	NM	0.52	3.34	NM NM
BBX BankAtlantic Bancorp Inc of FL*	2.51	2.19	-3.23	NM	NM	-3.33	NM NM	NA NA	NA NA	4.81 5.69	NM NM	92.56 245.45	2.32 5.67	106.16 245.45	NM NM	0.00	0.00	NM
FBC Flagstar Bancorp, Inc. of MI*	2.31 12.74	2.31 7.13	-3.28 1.16	NM 8.95	NM 6.01	-5.49 1.63	12.55	NA NA	NA NA	0.49	16.64	124.17	15.81	235.90	11.87	1.00	6.53	NM
NYB New York Community Ecrp of NY* NAL NewAlliance Bancshares of CT*	16.97	11.10	0.60	3.58	3.93	0.59	3.50	NA.	NA	1.13	25.42	89.64		146.63	25.96	0.28	2.30	58.33
NAL NewAlliance Bancshares of CT*  PFS Provident Fin. Serv. Inc of NJ*	12.94	8.16	-1.82	-13.43	-16.79	-1.80	-13.29	NA	NA	1.36	NM	81.91	10.60	137.07	NM	0.44	3.64	NM
AMEX Traded Companies																		
TSH Teche Hlding Cp of N Iberia LA*	9.55	9.10	0.92	10.05	10.82	0.95	10.46	NA	NA	1.37	9.25	90.74	8.67	95.65	8.88	1.42	4.54	42.01
NASDAQ Listed OTC Companies														05.55				NM
ABBC Abington Bancorp, Inc. of PA*	16.93	16.93	-0.63	-3.48	-4.06	-0.61	-3.39	4.73 NA	15.55 NA	1.22	NM NM	88.72 114.80	15.02 11.98	88.72 114.80	NM 37.73	0.20 0.12	2.19 1.45	60.00
ALLE Alliance Bank MHC of PA (42.0)	10.43	10.43	0.30	2.75	2.41	0.33 -3.40	3.03 NM	NA 10.63	NA 34.72	4.59	NM NM	NM	0.46	NM	NM	0.00	0.00	NM
ABCW Anchor BanCorp Wisconsin of WI(8)*	0.07 18.02	-0.10 18.02	-2.78 0.56	NM NM	NM 4.88	0.56	NM	NA.	NA.	1.52	20.48	63.49	11.44	63.49	20.48	0.00	0.00	0.00
AFCB Athens Bancshares, Inc. of TN* ACFC Atl Cst Fed Cp of GA MHC(35.1)	6.25	6.23	~3.03	-40.15	NM	-2.64	-34.99	NA	NA	2.17	NM	61.52	3.84	61.67	NM	0.00	0.00	NM
BCSB BCSB Bancorp, Inc. of MD*	8.49	8.47	-0.26	-2.57	-4.90	-0.32	-3.09	NA	NA	1.60	NM	62.7 <b>7</b>	5.33	62.89	NM	0.00	0.00	NM
BKMU Bank Mutual Corp of WI*	11.56	10.15	0.25	2.14	2.90	-0.01	-0.11	NA	NA	1.26	34.47	74.77	8.65	86.53	NM NM	0.28 0.28	4.27 3.13	nm nm
BFIN BankFinancial Corp. of IL*	16.91	15.49	-0.01	-0.08	-0.11	0.05	0.32	4.05	27.72	1.50 1.88	NM 17.26	72.62 60.13	12.28 5.71	80.69 60.13	12.94	0.20	2.15	
BFED Beacon Federal Bancorp of NY*	9.49	9.49	0.34	3.52	5.79 2.11	0.45 0.34	4.70 2.36	1.61 2.54	90.90 38.81	1.88	17.26 NM	127.89		161.00	NM	0.00	0.00	0.00
BNCL Beneficial Mut MHC of PA(44.1)	13.63 14.24	11.14 8.30	0.40	2.75 -4.24	-6.29	-0.55	-3.72	NA NA	NA.	1.60	NM	70.08		128.59	NM	0.64	3.32	NM
BHLB Berkshire Hills Bancorp of MA* BOFI Bofi Holding, Inc. Of CA*	7.04	7.04	1.46	20.21	15.09	0.98	13.62	NA.	NA	0.74	6.63	129.86	9.14	129.86	9.83	0.00	0.00	0.00
BYFC Broadway Financial Corp. of CA*	4.30	4.30	0.17	2.46	9.38	0.26	3.80	2.84	47.91	1.51	10.66	36.53	1.57	36.53	6.90	0.04	0.85	
BRKL Brookline Bancorp, Inc. of MA*	18.57	17.12	0.87	4.71	3.90	0.85	4.59	0.67	174.94	1.42	25.67			133.11	26.34 26.04	0.34	3.40 3.84	
BFSB Brooklyn Fed MHC of NY (24.7)	15.50	15.50	0.27	1.67	1.76	0.59	3.64	11.76	18.85 NA	2.68	NM NM	97.66 49.12		97.66 49.12	26.04 NM	0.24	0.79	
CITZ CPS Bancorp, Inc of Munster IN*	10.18	10.18	-0.12	-1.17	-2.38 -2.34	-0.06 -0.27	-0.58 -2.89	NA 1.11	32.03		NM NM	68.63		68.63	NM	0.00	0.00	
CMSB CMS Bancorp Inc of W Plains NY*	9.20 12.05	9.20 10.11	-0.15 -1.58	-1.58 -12.91	-18.70	-1.25	-10.21	NA NA	NA.	1.49	NM	71.06			NM	0.00	0.00	
CBNJ Cape Bancorp, Inc. of NJ* CFFN Capitol Fd Fn MHC of KS (29.6)	11.25	11.25	0.86	7.69	2.80	0.87	7.85	0.64	22.74		35.70	269.21	30.29	269.21	34.97	2.00	5.84	
CARV Carver Bancorp, Inc. of NY*	5.67	5.64	0.15	1.93	5.38	0.19	2.50	4.12	26.78		18.58				14.39 8.99	0.40 0.20	4.48 2.25	
CEBK Central Bncrp of Somerville MA*	6.55	6.16	0.25	3.23	9.33	0.30	3.86	NA	NA	0.66	10.72 NM	41.76 38.36			8.99 MM	0.00		
CFBK Central Federal Corp. of OH*	5.55	5.49	-3.46	-35.98	NM	-3.59	-37.33	NA NA	NA NA	3.05 NA	NM MI	105.55			NM	0.44		
CHEV Cheviot Fin Cp MHC of OH(38.5)	20.10	20.10	0.31	1.55 -1.90	1.47 -2.37	0.29 -0.14	1.42 -0.81	NA NA	NA NA	1.00	NM	79.57			NM	0.00	0.00	NM
CBNK Chicopee Bancorp, Inc. of MA*	17.33 9.75	17.33 8.67	-0.33	-5.57	-15.24	0.38	3.48	NA	NA	0.51	NM	38.89			10.50	0.00		
CZWI Citizens Comm Bncorp Inc of WI* CSBC Citizens South Bnkg Corp of NC*	6.55	6.48	-3.65	-30.63	NM	-3.86	-32.40	NA	NA	1.17	NM	101.94			NM	0.16		
CSBK Clifton Svg Bp MHC of NJ(37.1)	16.53	16.53	0.53	3.04	2.19	0.56	3.19	NA	NA	0.43	NM	137.50			NM 18.94	0.24	2.63 0.00	
COBK Colonial Bank MHC of NJ (44.8) (8)	8.00	8.00	0.26	3.30	3.25	0.42	5.36	1.77	25.85		30.76 8.98					0.00		
CFFC Community Fin. Corp. of VA*	6.73	6.73	0.41	4.52	11.14	0.29	3.23 3.27	2.89 NA	45.47 NA	0.93	39.45				39.45	0.08		
DNBK Danvers Bancorp, Inc. of MA*	11.82	10.57	0.40	3.27 11.22	2.54 7.88	0.40	12.16	0.78	77.00		12.68				11.70	0.56		
DCOM Dime Community Bancshars of NY*	7.50 8.41	6.24 6.36	0.59	7.50	7.85	0.63	7.96	NA	NA	NA	12.73					0.40		
ESBF ESB Financial Corp. of PA* ESSA ESSA Bancorp, Inc. of PA*	16.91	16.91	0.54	3.06	3.52	0.50	2.84	NA	NA	0.90	28.4					0.20 0.27		
EBMT Eagle Bancorp Montanta of MT*	15.38	15.38	0.99	NM	7.63	0.99	NM	NA	NA	0.48	13.10					0.27		
ESBK Elmira Svgs Bank, FSB of NY*	7.23	4.74	0.91	8.53	14.57	0.46	4.30	NA	NA NA	1.00 1.08	16.9					0.68		
FFDF FFD Financial Corp of Dover OH*	9.06	9.06	0.41 0.18	4.35	5.92 1.63	0.24 0.18	2.54 1.55	NA NA	NA.	1.11	NM	91.79				0.00	0.00	0.00
FFCO FedFirst Fin MHC of PA (42.5)(8)	12.00 5.87	11.62 5.51	-0.41	-6.18	-11.82	-0.04	-0.63	NA.	NA	NA	NM	60.82		65.02		0.08		
FSBI Fidelity Bancorp, Inc. of PA* FABK First Advantage Bancorp of TN*	19.96	19.96	0.15	0.75	1.12	0.13	0.62	NA	NA	1.21	MM	67.81			NM	0.20		
FBSI First Bancshares, Inc. of MO*	11.43	11.36	-0.45	-4.20	-7.55	-0.58		NA	NA	1.65	им	56.42				0.00		
FCAP First Capital, Inc. of IN*	10.08	8.97	0.17	1.65	1.82	0.12	1.18	NA 2 00	NA	1.62	MN MN	92.54 67.29			2102	0.72		
FCLF First Clover Leaf Fin Cp of IL*	13.13	11.19	-1.43		-17.08 NM	-1.41 -1.04		2.90 9.12			NM NM	40.33				0.00		
FCFL First Community Bk Corp of FL*	5.50	5.50 6.83	-0.93 0.16	-11.31 1.39	3.29	0.08		2.59			30.3				ИM	0.00		
FDEF First Defiance Fin. Corp of OH*	9.68 10.13	9.81	-2.79		NM	-2.78		NA.	NA	2.03	NM	22.92	2.32	23.78		0.00		
FFNM First Fed of N. Michigan of MI* FFBH First Fed. Bancshares of AR*	3.71	3.71	-5.90	NM	NM	-6.02	NM	11.30			MM	55.99				0.00		
FFNW First Fin NW, Inc of Renton WA*	15.90	15.90	-4.57		NM	-4.63		14.33			NM					0.00		
FFCH First Pin. Holdings Inc. of SC*	7.99	6.93	0.15	1.66	2.35	-0.57	-6.19	NA E 3 E	NA 30.46		NM NM					0.20		
FFHS First Franklin Corp. of OH*	7.36	7.36 6.26	-0.50 -1.00	-6.59 -15.88	-8.60 -16.31	-0.94 -0.53		5.35 2.06			MM MM					0.00	0.00	O NM
FKFS First Keystone Fin., Inc of PA(8)*	6.26 8.77	6.26 8.77	-1.00		-16.31	-0.17		6.32			NM	46.0				0.20	2.3	5 NM
FPTB First PacTrust Bancorp of CA*	6.77	0.77					-											

## Exhibit IV-1B (continued) Weekly Thrift Market Line - Part Two Prices As Of May 7, 2010

			Key Fina	ancial Ra	tios			Asset	Quality	Ratios		Pri	cing Rat	ios			dend Dat	a(6)
		Tang.				G		****				P=== /	D-4 /	Price/ Tang.	Price/ Core	Ind. Div./	Divi- dend	Pavout
Financial Institution	Equity/:			rted Earı ROE(5)		Core Earni ROA(5) RO		NPAs Assets	Resvs/ NPAs	Loans	Earning	Price/ Book	Assets		Earnings	Share	Yield	Ratio(7)
THANCIAL INSCIDENCE	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(X)	(%)	(%)	(%)	(x)	(\$)	(%)	(%)
NASDAQ Listed OTC Companies (continued)																		
FPFC First Place Fin. Corp. of OH*	6.08	5.81	-1.07	-12.70	NM	-1.39 -1	16.46	NA	NA	1.95	NM	42.26	2.57	44.38	NM	0.00	0.00	MM
FSFG First Savings Fin. Grp. of IN*	10.71	9.13	0.47	3.00	5.08		2.82	NA .	NA	1.19	19.69	58.72	6.29	70.10	20.98	0.00 0.52	0.00 3.82	0.00 68.42
FFIC Flushing Fin. Corp. of NY*	8.82 10.83	8.43 10.83	0.57 -0.09	6.70 -0.87	5.58 -0.74		7.93 -1.74	2.36 NA	23.38 NA	0.71 1.63	17.91 NM	114.95 116.85	10.14 12.65	120.76 116.85	15.12 NM	0.52	0.00	NM
FXCB Fox Chase Bncp MHC of PA(41.0)(8) GSLA GS Financial Corp. of LA*	10.12	10.03	0.17	1.61	2.68		0.36	NA	NA.	1.46	37.36	60.31	6.10	60.31	NM	0.40	2.97	NM
GCBC Green Co Borp MHC of NY (43.9)	9.08	9.08	1.00	11.33	7.79		11.43	NA	NA	1.32		138.54	12.58	138.54	12.72	0.70	4.78	61.40
HFFC HF Financial Corp. of SD*	7.85	7.46	0.58	8.15	8.91		5.74	NA	NA	1.02	11.22	82.71	6.49	87.37	15.94	0.45	4.09	45.92 NM
HMNF HMN Financial, Inc. of MN*	7.18	7.18 16.47	-1.12 -0.14	-11.62 -0.82	NM -1.13		13.06	NA NA	NA NA	3.63 NA	NM NM	32.51 73.26	2.33 12.07	32.51 73.26	NM NM	0.00	0.00 1.24	NM NM
HBNK Hampden Bancorp, Inc. of MA* HARL Harleysville Svgs Fin Cp of PA*	16.47 6.13	6.13	0.54	8.97	8.72		9.48	NA.	NA.	0.45	11.47	99.93	6.13	99.93	10.85	0.76	5.39	61.79
HBOS Heritage Fn Gp MHC of GA(24.4)	10.64	10.39	-0.33	~2.68	-1.39		-3.35	2.35	45.03	1.81	NM	196.58	20.91	201.75	NM	0.36	3.13	NM
HIFS Hingham Inst. for Sav. of MA*	6.94	6.94	0.98	13.75	11.52		13.68	NA	NA	0.83	8.68	113.91	7.90	113.91	8.73	0.92	2.56 0.00	0.00
HBCP Home Bancorp Inc. Lafayette LA*	25.31	25.31	0.89	3.60 3.18	4.00 2.66		4.33	0.38 NA	138.59 NA	0.81 5.46	25.00 37.64	88.29 118.29	22.34 28.75	88.29 118.29	20.77 NM	0.00 0.22	1.50	
HOME Home Federal Bancorp Inc of ID*  HFBC HopFed Bancorp, Inc. of KY*	24.30 6.02	24.30 5.91	0.20	2.48	4.30		-0.72	NA NA	NA.	1.33	23.27	74.33	4.47	75.74	NM	0.48	3.75	NM
HCBK Hudson City Bancorp, Inc of NJ*	8.82	8.58	0.93	10.45	8.17	0.89 1	10.05	NA	NA	0.52	12.24	124.20	10.95	127.94	12.73	0.60	4.71	
IFSB Independence FSB of DC*	3.23	3.23	-2.39	им	NM		37.55	7.67	32.03	3.60	NM	37.42	1.21	37.42	NM	0.00	0.00	NM 0.00
ISBC Investors Borp MHC of NJ(43.5)	10.17	9.89	0.45	4.43 5.69	2.31 6.31		4.00	NA NA	NA NA	0.91 NA	NM 15.85	181.49 87.98	18.46 7.69	187.31 98.64	NM 36.16	0.30	2.59	41.10
JXSB Jcksnville Bcp MHC of IL(45.9)(8) JFBI Jefferson Bancshares Inc of TN*	8.75 11.97	7.88 8.63	0.48 0.19	1.60	4.42		1.68	NA NA	NA NA	1.19	22.63	35.80	4.29	51.56	21.50	0.00	0.00	0.00
KFED K-Fed Bancorp MHC of CA (33.4)	10.51	10.09	0.31	2.87	2.05	0.34	3.16	NA	NA	1.67	NM	140.49	14.77	147.06	NM	0.44	4.51	
KFFB KY Fst Fed Bp MHC of KY (39.9)	24.23	19.22	0.00	0.00	0.00		0.00	NA	NA	NA.	NM	121.79	29.51	163.64	NM NM	0.40	4.44	
KRNY Kearny Fin Cp MHC of NJ (26.5)	21.81	18.76	0.26	1.15 7.09	0.80 8.78		1.29 3.99	NA NA	NA NA	0.82 1.34	NM 11.38	142.98 94.94	31.18 7.04	172.66 94.94	20.24	0.36	2.82	
LSBX LSB Corp of No. Andover MA* LSBI LSB Fin. Corp. of Lafayette IN*	7.41 9.21	7.41 9.21	0.64 0.18	2.00	3.72		0.50	5.09	21.76	1.26	26.86	53.68	4.94	53.68	NM	0.50	4.23	
LPSB LaPorte Bancrp MHC of IN(45.6)	11.87	9.88	0.68	5.57	8.42	0.42	3.40	1.62	53.95	1.35	11.88	64.61	7.67	79.39	19.47	0.00	0.00	
LSBK Lake Shore Bnp MHC of NY(41.3)	13.03	13.03	0.52	3.93	4.38		4.16	NA .	NA.	NA	22.86	88.79		88.79	21.62 NM	0.24	3.00 2.19	
LEGC Legacy Bancorp, Inc. of MA*	12.72	11.63	-0.87	-6.75	-10.42 3.66		-2.13 2.93	2.06 NA	41.59 NA	1.25	NM 27.36	66.09 94.16	8.40 20.95	73.19 94.16	29.59	0.00	0.00	
LABC Louisiana Bancorp, Inc. of LA*	22.25 11.02	22.25 11.02	0.78 0.09	3.17 0.77	0.75		1.03	NA NA	NA NA	NA.	NM	104.99		104.99	NM	0.12	1.50	NM
MSBF MSB Fin Corp MHC of NJ (41.8) MGYR Magyar Bancorp MHC of NJ(44.5)	7.14	7.14	-0.40	-5.34	-8.94		-8.29	NA	NA	1.34	NM	61.68	4.41	61.68	NM	0.00		
MLVF Malvern Fed Bncp MHC PA(45.0)	9.78	9.78	-0.16	-1.58	-2.00		-1.58	NA	NA	1.41	NM	80.65		80.65	NM	0.12 0.24	1.33	
MFLR Mayflower Bancorp, Inc. of MA*	8.28	8.27	0.47	5.90	8.19		2.95 3.67	NA NA	NA NA	1.02	12.21 33.38	69.87 125.00	5.79 14.93	69.94 132.90	24.43 35.47	0.24		
EBSB Meridian Fn Serv MHC MA (43.4) CASH Meta Financial Group of IA*	11.94 5.08	11.31 4.82	0.60	3,90 -2.04	3.00 -1.32		-4.88	1.65	80.40		NM	155.20		164.05	NM	0.52	1.90	NM
CASH Meta Financial Group of IA* MFSF MutualFirst Fin. Inc. of IN*	6.63	6.28	0.06	0.70	1.66		1.02	2.44	45.88		NM	55.38		58.66	NM	0.24	3.07	
NASB NASB Fin, Inc. of Grandview MO*	10.67	10.52	1.21	11.81	12.78		-1.89	4.75	27.92		7.82	88.04		89.48	NM MM	0.90	4.83	
NECB NE Comm Bncrp MHC of NY (45.0)	20.37	20.09	~0.54	-2.41	-3.81		-2.29 3.70	6.44 NA	19.83 NA	1.71	NM 9.18	64.66 77.61		65.79 124.49		0.12		
NHTB NH Thrift Bancshares of NH*	8.09 9.03	5.20 9.02	0.73 0.36	7.80 4.08	10.89 3.98		3.94	NA NA	NA	0.99	25.14	98.32		98.46		0.12	1.70	
NVSL Naug Vlly Fin MHC of CT (40.5)(8) NFSB Newport Bancorp, Inc. of RI*	11.09	11.09	0.18	1.58	1.80	0.24	2.08	NA	NA	0.98	NM	90.01		90.01	NM	0.00		
FFFD North Central Bancshares of IA*	8.39	8.39	0.69	7.10	12.30	0.56	5.75	NA	NA	2.10	8.13			68.07	10.04 NM	0.04		
NFBK Northfield Bcp MHC of NY(45.1)	18.88	18.25	0.65	3.24	2.11	0.63	3.13	2.88	28.39	2.33 1.38	NM 38.93	152.22 99.32		158.73 114.96		0.40		
NWBI Northwest Bancshares Inc of PA*	16.10 19.72	14.22 19.72	0.44	3.67 NM	2.57 -2.37	0.67 -0.10	5.50 NM	NA NA	NA NA	0.41	30.33 NM	64.89		64.89	NM	0.00		
OBAF OBA Financial Serv. Inc of MD* OSHC Ocean Shore Holding Co. of NJ*	12.34	12.34	0.55	7.15	5.57	0.68	8.88	NA	NA	0.54	17.97			80.09	14.47	0.24		
OCFC OceanFirst Fin. Corp of NJ*	8.51	8.51	0.67	7.79	5.61	0.63	7.24	AИ	NA	0.94	17.83					0.48		
OABC OmniAmerican Bancorp Inc of TX*	17.42	17.42	-0.05	-0.65	-0.43		-3.66	NA NA	NA NA	1.26	NM 17.83	71.89 130.89		71.89 233.33	NM 14.10	0.48		
ONFC Oneida Financl MHC of NY(44.9)(8)	9.58	5.61 12.37	0.74	7.49 5.72	5.61 2.50	0.93 0.78	9.46 6.17	NA NA	NA NA	1.70	39.95					0.30	1.98	3 NM
ORIT Oritani Fin Cp MHC of NJ(25.7)(8) PSBH PSB Hldgs Inc MHC of CT (42.9)	12.37 8.94	7.56	-0.96		-16.25	0.49	5.71	NA	NA	0.92	NM	64.45				0.00		
PVFC PVF Capital Corp. of Solon OH*	9.60	9.60	-0.43	-6.33	-7.21		13.50	NA	NA	4.69	NM	61.90				0.00		
PBCI Pamrapo Bancorp, Inc. of NJ(8)*	8.65	8.65	-1.14		-16.96		-4.30 15.79	NA 7.29	NA 17.89	1.54	MM MM	80.86 22.08				0.00		
PFED Park Bancorp of Chicago IL*	10.50 6.18	10.50 4.74	-1.92 0.23	-16.77 2.98	NM 8.76	-1.81 -1 0.42	5.33	NA NA	NA	1.68	11.42					0.20	2.10	
PVSA Parkvale Financial Corp of PA* PBHC Pathfinder BC MHC of NY (36.3)	6.22	5.25	0.45	6.90	9.64	0.41	6.26	NA	NA	1.25	10.37	72.40	4.51			0.12		
PBCT Peoples United Financial of CT*	25.37	18.62	0.44	1.79	1.74	0.42	1.72	NA	NA	1.13	NM	97.63		145.06		0.62		
PROV Provident Fin. Holdings of CA*	8.85	8.85	-0.05	-0.68	-1.20		11.64	8.65 1.04	41.83 99.63		NM 14.71	53.67 85.28				0.04		
PBNY Provident NY Bncrp, Inc. of NY*	14.39 10.67	9.27 10.67	0.84	5.80 3.08	6.80 2.36	0.49 0.44	3.40 3.99	NA NA	99.63 NA	0.94	14.71 NM	136.95		136.95	32.68	0.20	2.7	e nm
PBIP Prudential Bncp MHC PA (29.3) PULB Pulaski Fin Cp of St. Louis MO*	6.03	5.75	0.40	5.28	8.15		-2.50	5.51	29.00	1.76	12.26	82.33	4.96	86.51	. NM	0.38		
RIVE River Valley Bancorp of IN*	6.49	6.48	0.44	6.54	8.13	0.26	3.88	NA	NA	1.08	12.30					0.84		
RVSB Riverview Bancorp, Inc. of WA*	10.01	7.14	-0.62	-6.19	-15.97	-0.58 0.60	-5.82 6.21	NA 0.96	NA 83.00	2.95	NM 21.12	40.76 130.56				0.00		
RCKB Rockville Fin MHC of CT (42.9)	10.02 15.74	9.96 15.73	0.63	6.46 1.58	4.74	0.60	2.30	NA	NA	1.09	NM	163.61			NM .	0.32	2 2.8	0 NW
ROMA Roma Fin Corp MHC of NJ (27.0) ROME Rome Bancorp, Inc. of Rome NY*	18.64	18.64	1.06	5.88	5.79	1.04	5.77	NA	NA	0.76	17.27	100.00		100.00		0.36	5 4.0	1 69.23

## Exhibit IV-1B (continued) Weekly Thrift Market Line - Part Two Prices As Of May 7, 2010

	Key Financial Ratios							Asset Quality Ratios			Pricing Ratios .						Dividend Data(6)		
		Tang.												Price/	Price/	Ind.	Divi-	Payout	
	Equity/	Equity/	Repo	rted Ear	nings	Core Ea	rnings	NPAs	Resvs/	Resvs/	Price/	Price/	Price/	Tang.	Core	Div./	dend Yield	Ratio(7)	
Financial Institution	Assets	Assets	ROA(5)	ROE(5)	ROI(5)	ROA(5)	ROE (5)	Assets	NPAs	Loans	Earning	Book	Assets		Earnings	Share (\$)	(%)	(%)	
Financial institution	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(%)	(X)	(%)	(%)	(%)	(x)	(\$)	(%)	(-0/	
NASDAQ Listed OTC Companies (continued)			0.05	0.63	0.64	0.07	0.78	NA	NA	0.79	NM	95.74	8.50	101.29	NM	0.12	1.91	NM	
SIFI SI Fin Gp Inc MHC of CT (38.2)	8.88	8.43	-1.54	-13.22	-27.96	-1.72	-14.71	NA NA	NA.	4.09	NM	68.27	5.62	68.61	NM	0.00	0.00	NM	
SVBI Severn Bancorp, Inc. of MD*	8.23	8.19	-0.72	-10.32	-27.90 NM	-0.78	-11.26	NA.	NA	1.69	NM	18.74	1.05	. 20.45	NM	0.00	0.00	NM	
SUPR Superior Bancorp of AL(8)*	5.59	5.15	0.59	5.93	8.20	0.51	5.17	NA.	NA.	1.16	12.20	70.79	7.16	75.51	13.98	0.80	4.18	50.96	
THRD TF Fin. Corp. of Newtown PA*	10.11	9.54	0.59	0.53	0.22	-0.03	-0.18	3.36	28.88	1.12	NM	238.73	38.93	240.00	NM	0.28	2.06	NM	
TFSL TFS Fin Corp MHC of OH (26.5)	16.31	16.24	0.54	4.33	3.29	0.78	6.25	NA.	NA	0.27	30.43	103.17	16.12	103.17	21.09	0.20	1.08	32.79	
TBNK Territorial Bancorp, Inc of HI*	15.62	15.62		-3.30	-9.53	-0.30	-2.42	7.82	29.45	3.00	NM	43.79	4.18	48.15	NM	0.04	0.93	NM	
TSBK Timberland Bancorp, Inc. of WA*	9.55	8.76	-0.41	11.67	5.67	0.78	11.67	1.50	70.87	1.73	17.62	200.00	13.46	200.00	17.62	0.25	3.83	67.57	
TRST TrustCo Bank Corp NY of NY*	6.73	6.73	0.78		1.31	0.12	0.85	NA.	NA.	NA.	NM	108.23	15.03	108.23	NM	0.44	5.77	MM	
UCBA United Comm Bncp MHC IN (40.8)	13.89	13.89	0.20	1.42	NW 1.31	-1.13	-11.99	8.64	23.15	2.43	NM	25.96	2.46	26.04	NM	0.00	0.00	NM	
UCFC United Community Fin. of OH*	9.49	9.47	-0.96	-10.11	2.41	0.58	3.59	1.22	52.13	0.87	NM	99.10	14.69	102.87	28.23	0.28	2.11	NM	
UBNK United Financial Bncrp of MA*	14.82	14.36	0.39	2.44	NM	-1.97	-33.74	NA	NA NA	2.93	NM	28.54	1.47	28.54	NM	0.00	0.00	MM	
UWBK United Western Bncp, Inc of CO*	5.16	5.16	-2.83	-48.48		0.01	0.12	0.61	85.88		NM	184.23	15.52	185.34	NM	0.20	1.30	NM	
VPFG ViewPoint Finl MHC of TX(43.1)(8)	8.42	8.38	0.18	2.10	1.10		-10.59	NA	NA	NA.	NM	47.40	5.72	47.40	NM	0.00	0.00	NM	
WSB WSB Holdings, Inc. of Bowie MD*	12.08	12.08	-1.28	~10.74		-1.26	-10.59	2.17	68.95		NM	113.90	7.59	120.47	NM	0.48	1.20	NM	
WSFS WSFS Financial Corp. of DE*	6.66	6.32	0.02	0.23	0.22	-0.09	4.84	NA NA	NA	NA.	20.29	94.02	7.37	94.02	19.18	0.64	4.57	NM	
WVFC WVS Financial Corp. of PA*	7.84	7.84	0.34	4.58	4.93	0.36 1.17	8.95	NA NA	NA NA	2.05	19.60	110.46	14.53	128.62	13.52	0.20	1.12	21.98	
WFSL Washington Federal, Inc. of WA*	13.16	11.51	0.81	6.17	5.10		-8.76	9.04	16.86		NM	68.09	6.14	68.09	NM	0.00	0.00	NM	
WSBF Waterstone Fin MHC of WI(26.2)	9.02	9.02	-0.53	-5.84	-8.72	-0.79	5.36	1.41	53.18		12.69	67.68		71.80		0.24	2.91	36.92	
WAYN Wayne Savings Bancshares of OH*	9.08	8.60	0.48	5.53	7.88	0.47	2.44	NA	NA NA	1.62	NM	99.40		99.40		0.20	2.42	MM	
WFD Westfield Fin. Inc. of MA*	20.46	20.46	0.47	2.21	2.30	0.52	2.44	NA	МА	1.02		22							

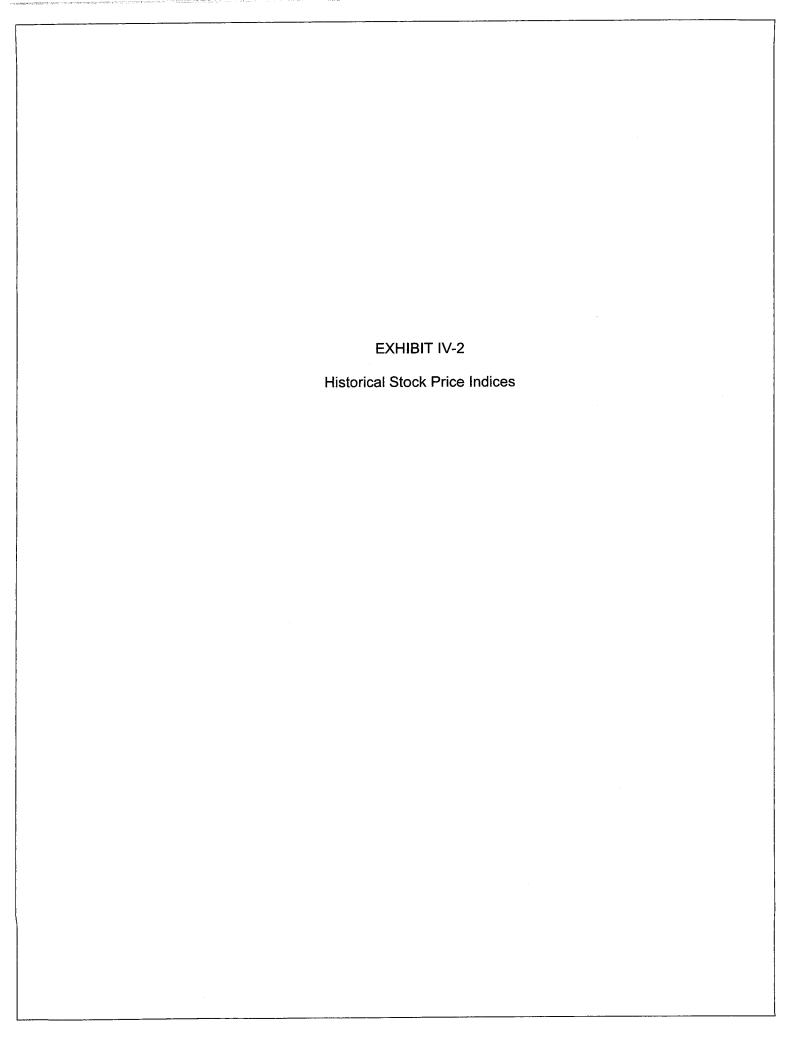
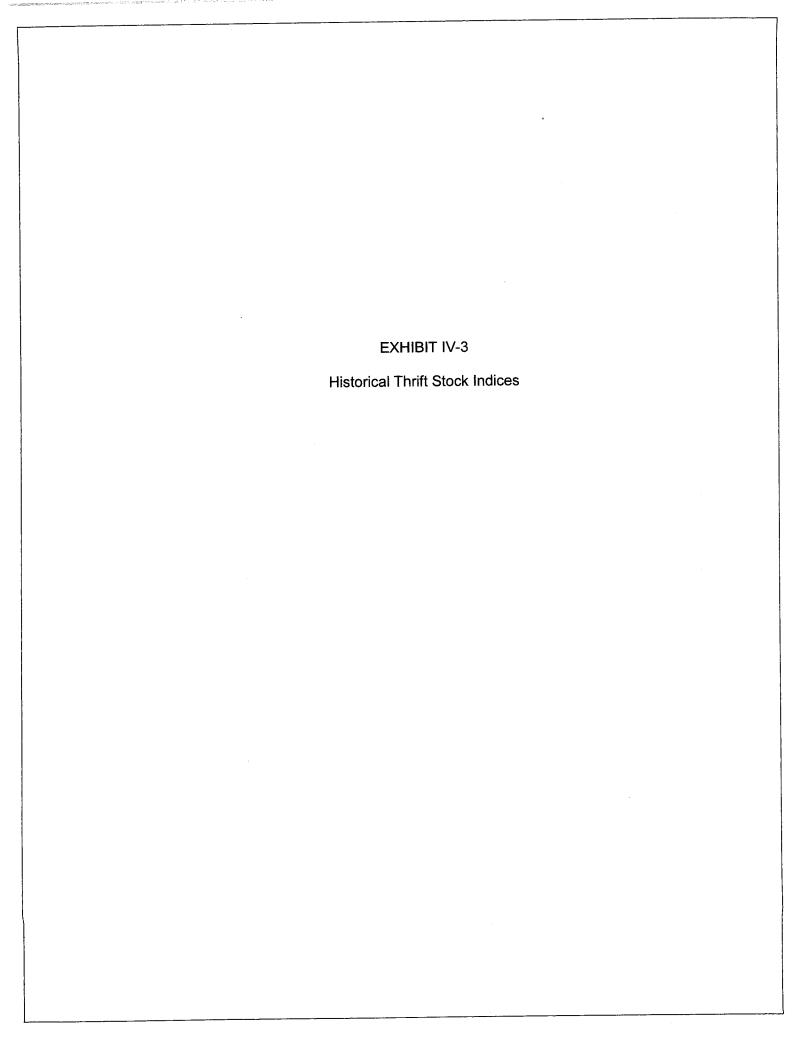


Exhibit IV-2 Historical Stock Price Indices (1)

					SNL	SNL
				NASDAQ	Thrift	Bank
Year/C	Qtr. Ended	DJIA	<u>S&amp;P 500</u>	<u>Composite</u>	<u>Index</u>	<u>Index</u>
2001:	Quarter 1	9,878.8	1,160.3	1,840.3	885.2	459.2
200	Quarter 2	10,502.4	1,224.4	2,160.5	964.5	493.7
	Quarter 3	8,847.6	1,040.9	1,498.8	953.9	436.6
	Quarter 4	10,021.5	1,148.1	1,950.4	918.2	473.7
2002:	Quarter 1	10,403.9	1,147.4	1,845.4	1,006.7	498.3
	Quarter 2	9,243.3	989.8	1,463.2	1,121.4	468.9
	Quarter 3	7,591.9	815.3	1,172.1	984.3	396.8
	Quarter 4	8,341.6	879.8	1,335.5	1,073.2	419.1
2003:	Quarter 1	7,992.1	848.2	1,341.2	1,096.2	401.0
	Quarter 2	8,985.4	974.5	1,622.8	1,266.6	476.1
	Quarter 3	9,275.1	996.0	1,786.9	1,330.9	490.9
	Quarter 4	10,453.9	1,112.0	2,003.4	1,482.3	548.6
2004	Quarter 1	10,357.7	1,126.2	1,994.2	1,585.3	562.2
200 1.	Quarter 2	10,435.5	1,140.8	2,047.8	1,437.8	546.6
	Quarter 3	10,080.3	1,114.6	1,896.8	1,495.1	556.0
	Quarter 4	10,783.0	1,211.9	2,175.4	1,605.6	595.1
2005:	Quarter 1	10,503.8	1,180.6	1,999.2	1,516.6	551.0
	Quarter 2	10,275.0	1,191.3	2,057.0	1,577.1	563.3
	Quarter 3	10,568.7	1,228.8	2,151.7	1,527.2	546.3
	Quarter 4	10,717.5	1,248.3	2,205.3	1,616.4	582.8
2006:	Quarter 1	11,109.3	1,294.8	2,339.8	1,661.1	595.5
	Quarter 2	11,150.2	1,270.2	2,172.1	1,717.9	601.1
	Quarter 3	11,679.1	1,335.9	2,258.4	1,727.1	634.0
	Quarter 4	12,463.2	1,418.3	2,415.3	1,829.3	658.6
2007:	Quarter 1	12,354.4	1,420.9	2,421.6	1,703.6	634.4
	Quarter 2	13,408.6	1,503.4	2,603.2	1,645.9	622.6
	Quarter 3	13,895.6	1,526.8	2,701.5	1,523.3	595.8
	Quarter 4	13,264.8	1,468.4	2,652.3	1,058.0	492.9
2008:	Quarter 1	12,262.9	1,322.7	2,279.1	1,001.5	442.5
	Quarter 2	11,350.0	1,280.0	2,293.0	822.6	332.2
	Quarter 3	10,850.7	1,166.4	2,082.3	760.1	414.8
	Quarter 4	8,776.4	903.3	1,577.0	653.9	268.3
2009:	Quarter 1	7,608.9	797.9	1,528.6	542.8	170.1
	Quarter 2	8,447.0	919.3	1,835.0	538.8	227.6
	Quarter 3	9,712.3	1,057.1	2,122.4	561.4	282.9
	Quarter 4	10,428.1	1,115.1	2,269.2	587.0	260.8
2010:		10,856.6	1,169.4	2,398.0	626.3	301.1
	As of May 7, 2010	10,379.6	1,110.9	2,265.6	598.4	290.2

(1) End of period data.

Source: SNL Financial, LC.





### **Index Values**

		Index Values			Price Appreciation (%)			
	04/30/10	03/31/10	12/31/09	04/30/09	1 Month	YTD	LTM	
All Pub. Traded Thrifts	639.0	626.3	587.0	553.4	2.02	8.86	15.46	
MHC Index	3,414.2	3,314.4	2,962.4	2,965.1	3.01	15.25	15.15	
Stock Exchange Indexes								
NYSE-Alt Thrifts	334.7	344.1	331.6	345.1	-2.74	0.91	-3.03	
NYSE Thrifts	127.7	124.0	110.2	93.8	2.95	15.86	36.09	
OTC Thrifts	1,711.9	1,681.7	1,597.4	1,548.0	1.80	7.17	10.59	
Geographic Indexes							22.45	
Mid-Atlantic Thrifts	2,632.4	2,613.6	2,420.4	2,149.8	0.72	8.76	22.45	
Midwestern Thrifts	2,438.8	2,319.6	2,084.0	2,329.1	5.14	17.03	4.71	
New England Thrifts	1,685.2	1,660.8	1,682.2	1,633.1	1.47	0.18	3.19	
Southeastern Thrifts	309.6	291.6	238.6	272.4	6.19	29.75	13.66	
Southwestern Thrifts	357.6	346.8	339.0	404.5	3.12	5.50	-11.60	
Western Thrifts	62.7	60.2	56.6	43.0	4.17	10.89	45.95	
Asset Size Indexes								
Less than \$250M	787.1	808.9	810.0		-2.69	-2.82	-5.94	
\$250M to \$500M	2,502.6	2,486.2	2,247.4	2,282.5	0.66	11.35	9.64	
\$500M to \$1B	1,235.6	1,187.3	1,096.7	1,138.7	4.07	12.67	8.51	
\$1B to \$5B	1,574.4	1,486.9	1,393.3	1,448.2	5.88	13.00	8.72	
Over \$5B	323.5	321.2	301.5	273.1	0.73	7.29	18.48	
Pink Indexes								
Pink Thrifts	149.3	149.7	142.1	147.1	-0.30	5.05	1.50	
Less than \$75M	458.2	436.1	406.8	507.9	5.08	12.63	-9.78	
Over \$75M	149.6	150.4	142.8	146.2	-0.53	4.72	2.30	
Comparative Indexes							24.70	
Dow Jones Industrials	11,008.6				1.40	5.57	34.78	
S&P 500	1,186.7	1,169.4	1,115.1	872.8	1.48	6.42	35.96	

All SNL indexes are market-value weighted; i.e., an institution's effect on an index is proportionate to that institution's market capitalization. All SNL thrift indexes, except for the SNL MHC Index, began at 100 on March 30, 1984. The SNL MHC Index began at 201.082 on Dec. 31, 1992, the level of the SNL Thrift Index on that date. On March 30, 1984, the S&P 500 closed at 159.2 and the Dow Jones Industrials stood at 1,164.9.

Mid-Atlantic: DE, DC, MD, NJ, NY, PA, PR; Midwest: IA, IL, IN, KS, KY, MI, MN, MO, ND, NE, OH, SD, WI; New England: CT, MA, ME, NH, RI, VT; Southeast: AL, AR, FL, GA, MS, NC, SC, TN, VA, WV;

Southwest: CO, LA, NM, OK, TX, UT; West: AZ, AK, CA, HI, ID, MT, NV, OR, WA, WY

MAY 2010 SNLFinancial 31

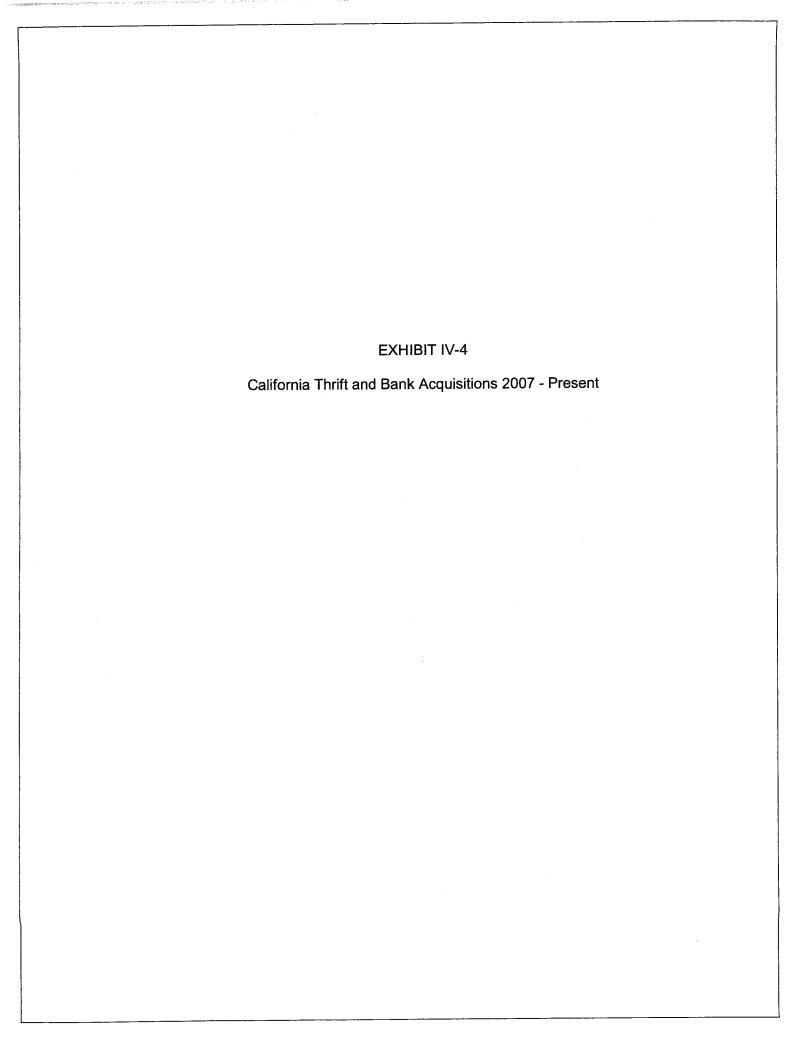
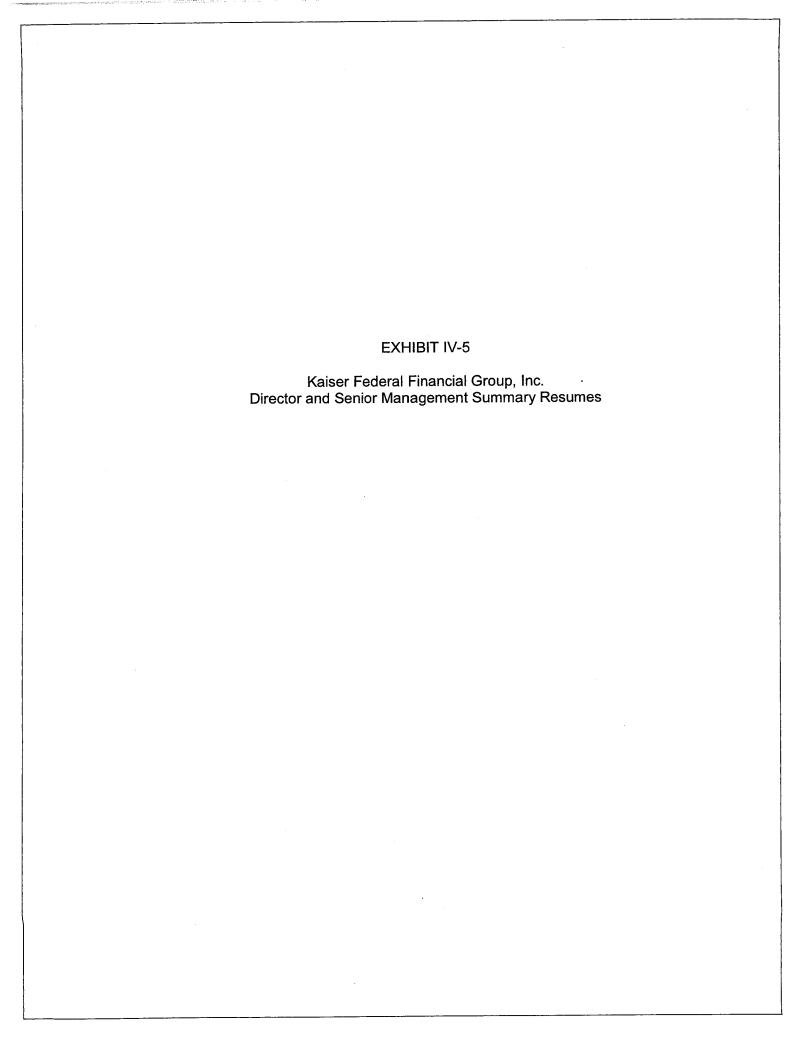


Exhibit IV-4
California Bank and Thrift Acquisitions 2007-Present

						Target Financials at Announcement Deal Terms and Pricing at Announce				nouncer									
						Total					NPAs/	Rsrvs/	Deal	Value/					Prem/
Announce	Complete					Assets	E/A	TE/A	ROAA	ROAE	Assets	NPLs	Value	Share	P/B	P/TB	P/E		Cdeps
Date	Date	Buyer Short Name		Target Name		(\$000)	(%)	(%)	(%)	(%)	(%)	(%)	(SM)	<u>(\$)</u>	(%)	(%)	( <u>x)</u>	<u>(%)</u>	<u>(%)</u>
		<del></del>																	
04/29/2010	Pendin	g Ford Financial Fund		Pacific Capital Bancorp	CA Bank	7,542,255	4.83	4.77	-5.59	-70.21	5.56	71.76	NA	NA	63.55	63.90	NM	6.83	NM
03/15/2010	Pendin	g Tri-Capital LLC	CA	Tri-Valley Bank	CA Bank	90,304	10.19	10.19	-3.69	-29.90	6.77	33.14	NA	NA	61.98	61.98		12.36	NM
02/16/2010	04/30/201	0 Rabobank Nederland		Napa Community Bank	CA Bank	167,037	9.45	9.45	0.37	3.88	2.40	69.76	25.0	NA	158.33	158.33		14.97	8.99
12/22/2009	Pendin	g SCJ Inc.	CA	Mission Community Bancorp	CA Bank	215,523	11.04	11.04	-1.98	-17.99	3.77	58.21	NA	NA	63.28	63.28		10.69	NM
12/18/2009	Pendin	g Grandpoint Capital Inc.	CA	Santa Ana Business Bank	CA Bank	27,330	25.12	25.12	-9.72	-32.87	0.00	NM	NA	NA	NA	NA	NA	NA	NA
12/14/2009	Pendin	g Investor group		Golden Coast Bank	CA Bank	38,332	10.59	10.59	-10.57	-65.88	9.18	48.87	NA	NA	99.91	99.91	NM	34.48	NM
10/21/2009	Pendin	g Investor group		First Republic Bank operations	CA Bank	19,000,000	NA	NA	NA	NΑ	NA	NA	NA	NA	NA	NA	NA	NA	NA
08/19/2009	Pendin	g Svgs Bk of Mendocino County	CA	Bank of Willits	CA Bank	132,353	15.37	15.37	0.38	2.56	2.54	35.34	NA	NA	NA	NA	NA	NA	NA
08/06/2009	04/30/201	10 Investor group	CA	Gold Country Financial Services, Inc.	CA Bank	100,935	9.62	9.62	-1.71	-17.05	7.66	30.70	NA	NA	NA	NA	NA	NA	NA
07/10/2009	11/06/200	9 Investor group		Bank of Santa Barbara	CA Bank	63,139	10.04	10.04	-0.97	-9.25	3.24	57.93	10.1	NA	160.00	160.00	NM	16.06	9.54
03/05/2009	07/24/200	9 CommerceWest Bank NA	CA	Discovery Bancorp	CA Bank	172,746	11.62	11.62	-3.13	-22.67	NA	NA	10.5	5.494	52.32	52.32	NM	6.08	NM
10/13/2008	06/05/200	9 SCJ Inc.	CA	Plaza Bank	CA Bank	74,029	8.71	8.64	-3.02	-30.11	0.00	NM	15.0	5.000	NM	NM	MM	NM	NA
08/18/2008	11/04/200	08 Mitsubishi UFJ Finl Grp Inc		UnionBanCal Corporation	CA Bank	60,593,921	7.77	7.22	0.90	11.65	0.37	241.96	3,808.1	73.500	215.48	233.34	18.70	17.91	18.94
05/28/2008	11/12/200	8 Central Valley Community Bncp	CA	Service 1st Bancorp	CA Bank	243,571	7.22	7.22	0.16	2.19	1.00	228.62	23.4	9.516	129.29	129.29	59.47	9.60	3.09
04/13/2008	07/25/200	08 CapitalSource Inc.	MD	Retail deposits and assets	CA Bank	NA	NA	NA	NA	NA	NA	NA	170.0	NA	NA	NA	NA	NA	NA
03/25/2008	06/02/200	08 U.S. Bancorp	MN	Mellon 1st Business Bank, NA	CA Bank	3,502,829	18.82	5.21	0.37	2.81	0.00	NA	NA	NA	NA	NA	NA	NA	NA
01/11/2008	07/01/200	08 Bank of America Corp.	NC	Countrywide Financial Corporation	CA Thrift	209,236,465	7.29	7.12	0.16	2.32	1.40	54.26	4,145.3	7.161	31.14	32.06	NM	1.98	NA 30.30
10/19/2007	01/26/200	08 PremierWest Bancorp	OR	Stockmans Financial Group	CA Bank	377,909	NA	NA	NA	NA	NA	NA	88.5	NA	245.83	245.83	15.31	23.41	
07/13/2007	01/31/200	08 Belvedere SoCal	CA	Spectrum Bank	CA Bank	158,620	7.82	7.82	0.83	11.12	0.29	167.83	37.0	45.680	298.22	298.22	28.11		
05/29/2007	10/12/200	07 Heritage Oaks Bancorp	CA	Business First National Bank	CA Bank	157,337	7.70	7.68	0.20	2.64	0.00	NA	20.8	13.741	171.79	172.32	66.47		
05/04/2007	10/01/200	07 Wells Fargo & Co.	ÇA	Greater Bay Bancorp	CA Bank	7,382,328	11.53	7.94	1.10	9.75	NA	NA	1,476.9	28.500	194.54	315.88	19.93	20.01	
04/24/2007	08/17/200	07 East West Bancorp Inc.	CA	Desert Community Bank	CA Bank	531,984	10.53	10.53	1.28	12.99	0.54	147.85	148.2	24.000	254.51	254.51	21.05 25.94		
02/22/2007	07/01/200	07 1st Pacific Bancorp	CA	Landmark National Bank	CA Bank	125,016	14.20	10.46	0.75	5.48	NA	NA	24.6	12.450	134.45	190.66	49.42		
02/08/2007	06/22/200	07 CVB Financial Corp.	CA	First Coastal Bancshares	CA Bank	245,922	4.97	3.15	0.38	6.13	0.03	NM		276.730	258.12	415.39		30.42	
02/08/2007	06/20/200	07 Heritage Commerce Corp	CA	Diablo Valley Bank	CA Bank	228,452	10.29	10.29	1.27	13.04	0.00	NM	69.5	NA	409.13	409.13	24.01 45.10		
02/01/2007	11/23/200	07 Belvedere SoCal	CA	Professional Business Bank	CA Bank	183,796	9.85	9.85	0.54	5.92	0.03	NM	45.8	23.000	242.59	242.59			
01/29/2007	09/21/20	07 Merrill Lynch & Co.	NY	First Republic Bank	CA Bank	10,713,224	5.92	5.22	0.64	11.32	0.10	431.69	1,784.3	55.000	287.21	338.82	24.44	16.66	
01/17/2007	04/26/200	07 Umpqua Holdings Corp.	OR	North Bay Bancorp	CA Bank	648,984	8.59	8.50	1.08	13.22	0.00	NM	156.2	35.135	261.42	264.57	21.29		
01/09/2007		07 Wells Fargo & Co.	CA	Placer Sierra Bancshares	CA Bank	<u>2,673,603</u>	<u>14.80</u>	<u>6.41</u>	<u>0.81</u>	<u>8.08</u>	<u>0.50</u>	<u>165.44</u>	644.7	28.000	<u>158.37</u>	<u>401.72</u>	<u>21.54</u>	<u>24.11</u>	<u>25.26</u>
		•										400.00			470.04	200.22	32.09	17.87	19.40
				Average:		11,593,855	10.53	9.27	-1.12	-6.57	1.97	122.89			179.61	209.28	32.09 24.44	17.87	
				Median:		221,988	9.95	9.05	0.37	2.73	0.50	69.76			165.90	212.00	24.44	17.29	20.77

Source: SNL Financial, LC.



## Exhibit IV-5 Kaiser Federal Financial Group, Inc. Director and Senior Management Summary Resumes

### Directors

Michael J. Sacher. Mr. Sacher was appointed to the board of directors on October 25, 2008. He has spent the past 30 years in public accounting, specializing in the financial institutions sector. From August 2001 through July 2008, he served as a partner in the Credit Union Division with McGladrey & Pullen, LLP which served as the former registered public accounting firm of K-Fed Bancorp until 2004. Mr. Sacher resigned his partnership with McGladrey & Pullen to start a consulting firm providing services to the financial institutions sector. He is licensed as a certified public accountant in the State of California. He brings specific business, financial, risk management, audit and accounting skills related to financial institutions, which are important to his service on our board and the Human Resources Committee.

- **Robert C. Steinbach.** Mr. Steinbach has served as a manager for the Department of Building and Safety of the City of Los Angeles since 2002 and has been with the Department since 1985. He brings general business, financial and risk management skills, including knowledge of compensation matters, to his service on our board and the Human Resources Committee.
- James L. Breeden. Mr. Breeden has served as Chairman of the board of directors since November 2000. He is a retired hospital administrator for the Kaiser Foundation Hospitals where he worked for 27 years. His management and business experience in hospital administration bring unique knowledge and skills directly related to our Kaiser Permanente affiliated customers that are beneficial to his service on the board and Audit Committee.
- Laura G. Weisshar. Ms. Weisshar has been employed by the Kaiser Foundation Health Plan since 1992, serving in a number of management positions until her appointment in 2002 as the Vice President and Controller of the Kaiser Permanente Southern California Region. Ms. Weisshar is licensed as a certified public accountant in the State of California. Her experience brings unique knowledge and skills related to the Kaiser Permanente affiliated customers and as well as general business, financial, audit and accounting skills, which are important to her service on our board and the Audit Committee.
- Kay M. Hoveland. Ms. Hoveland has served as President and Chief Executive Officer of Kaiser Federal Bank, including service with Kaiser Permanente Federal Credit Union, since 1987. Ms. Hoveland has served as President and Chief Executive Officer of K-Fed Bancorp since its formation in July 2003. Ms. Hoveland's many years of service in all areas of our operations and her duties as President and Chief Executive Officer bring a special knowledge of the financial, economic and regulatory challenges we face, to the board's consideration of these matters.
- **Rita H. Zwern.** Ms. Zwern has been employed by Kaiser Foundation Health Plan since 1984 and currently is the manager of State Programs, located in Burbank, California. Ms. Zwern has served as secretary of K-Fed Bancorp since its formation in July 2003. Her management and business experience in the administration of Kaiser Foundation Health Plan's state programs bring unique knowledge and skills to her service on the board and Human Resources Committee.
- Giovani O. Dacumos. Mr. Dacumos was appointed to the board of directors in April 2010. Mr. Dacumos has served as Director of Systems for the Department of Building and Safety of the City of Los Angeles since 2009 and has been with the Department since 1999. He brings general business and financial skills, including a deep understanding of information technology, which are valuable to his service on our board.

# Exhibit IV-5 (continued) Kaiser Federal Financial Group, Inc. Director and Senior Management Summary Resumes

Diana L. Peterson-More. Ms. Peterson-More joined the board of directors in May 2010. Ms. Peterson-More is the president of the Organizational Effectiveness Group, a human resources company she started in 1996. Previously she served in a number of executive positions both at Southern California Edison (where she was elected and served as Corporate Secretary at SCE Corp and its chief subsidiary Southern California Edison Company) and The Times Mirror Company. Ms. Peterson-More is licensed to practice law in the State of California. She brings general business, financial and risk management skills, including knowledge of compensation matters, which is important to her service on our Human Resources Committee.

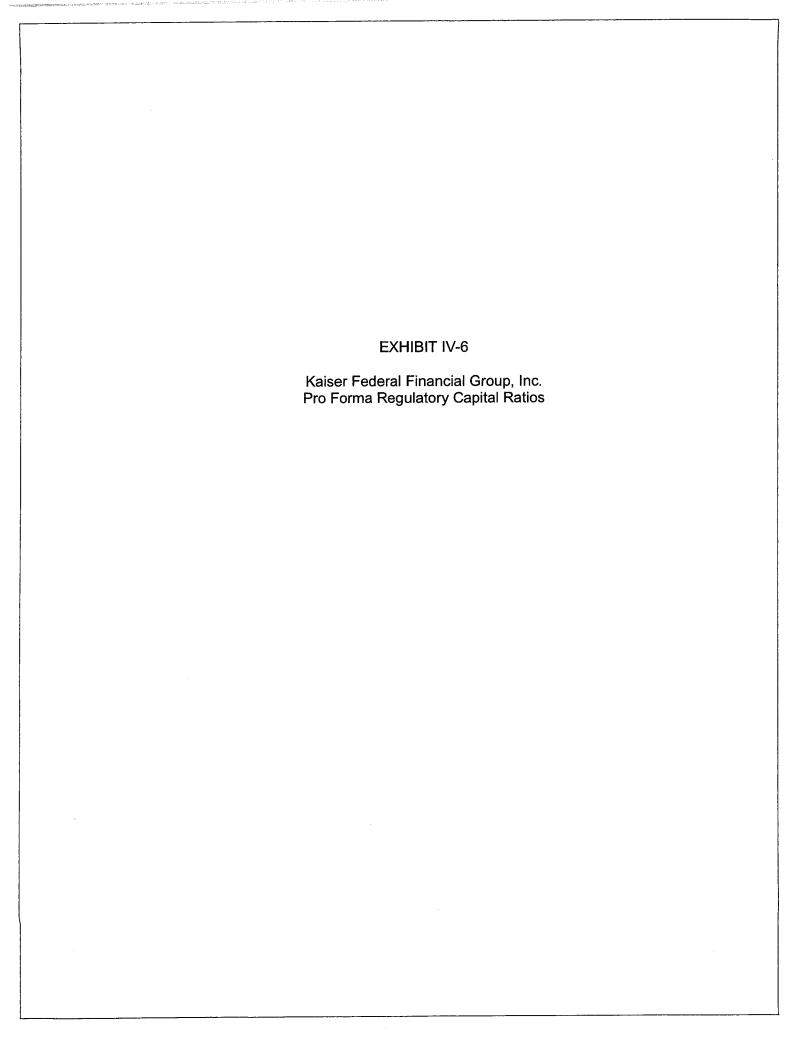
### Executive Officers Who are Not Directors

Dustin Luton. Mr. Luton served as the Chief Financial Officer for Kaiser Federal Bank from November 2006 until his appointment as the Chief Operating Officer in July 2009. He has served as the Chief Financial Officer of K-Fed Bancorp since November 2006. Previously, he was the Partner-in-Charge of the Southern California office of the National Credit Union Division of the accounting firm, McGladrey & Pullen, LLP. He was employed by McGladrey & Pullen, LLP since 2000 and was responsible for supervising the professional staff and professional services provided to clients in the Southern California region.

*Jean M. Carandang.* Ms. Carandang was appointed Chief Financial Officer of Kaiser Federal Bank in July 2009. Ms. Carandang served as Vice President of Finance since December 2008 and was formerly Senior Vice President, Controller of PFF Bank & Trust from 2005 until 2008. She also served as Corporate Controller and Risk Officer at Quaker City Bank from 1993 until 2005.

Nancy J. Huber. Ms. Huber has served as Chief Credit Officer of Kaiser Federal Bank since 1999 and Community Reinvestment Act officer since 2002. From 1995 until 1999, she served as vice president of credit.

*Jeanne R. Thompson*. Ms. Thompson served as Chief Operating Officer of Kaiser Federal Bank from 2001 until her appointment as Chief Administrative Officer in July 2009. She served as senior vice president for branch operations of Indy Mac Bank, located in Pasadena, California, from 1983 until 2001.



## Exhibit IV-6 Kaiser Federal Financial Group, Inc. Pro Forma Regulatory Capital Ratios

	K-Fed Bancorp	er Share of			
	Historical at March 31, 2010	6,800,000 Shares	8,000,000 Shares	9,200,000 Shares	10,580,000 Shares (1)
			(Dollars in thousand	s)	•
Deposits (2)	\$ 648,738 147,000	\$ 648,738 147,000	\$ 648,738 147,000	\$ 648,738 147,000	\$ 648,738 147,000
Total deposits and borrowed funds	<u>\$ 795,738</u>	<u>\$ 795,738</u>	<u>\$ 795,738</u>	<u>\$ 795,738</u>	<u>\$ 795,738</u>
Stockholders' equity: Preferred stock, \$0.01 par value, 25,000,000 shares authorized (post- conversion) (3)	_	_	_	_	_
reflected (3) (4)	147 59,473 53,433	102 123,444 53,433 (5)	120 134,989 53,433 (5)	138 146,534 53,433 (5)	159 159,811 53,433 (5)
incomeLess:	54	54	54	54	54
Common stock to be acquired by ESOP (6)  Common stock to be acquired by stock- based benefit plan (7)  Treasury Stock	(1,820) — (18,266)	(5,900) (2,720) (18,266)	(6,620) (3,200) (18,266)	(7,340) (3,680) (18,266)	(8,168) (4,232) (18,266)
Total stockholders' equity	\$ 93,021	\$ 150,142	\$ 160,505	\$ 170,868	\$ 182,786
Pro Forma Shares Outstanding: Exchange shares issued Shares offered for sale Total shares outstanding	13,291,325	3,399,002 6,800,000 10,199,002	3,998,826 8,000,000 11,998,826	4,598,650 9,200,000 13,798,650	5,288,448 10,580,000 15,868,448
Total stockholders' equity as a percentage of total assets (2)	10.42%	15.80%	16.71%	17.60%	18.60%

- (1) As adjusted to give effect to an increase in the number of shares of common stock that could occur due to a 15% increase in the offering range to reflect demand for shares or changes in market conditions following the commencement of the subscription and community offerings.
- (2) Does not reflect withdrawals from deposit accounts for the purchase of shares of common stock in the conversion and offering. These withdrawals would reduce pro forma deposits and assets by the amount of the withdrawals.
- (3) K-Fed Bancorp currently has 2,000,000 authorized shares of preferred stock and 18,000,000 authorized shares of common stock, par value \$0.01 per share. On a pro forma basis, common stock and additional paid-in capital have been revised to reflect the number of shares of Kaiser Federal Financial Group, Inc. common stock to be outstanding.
- (4) No effect has been given to the issuance of additional shares of Kaiser Federal Financial Group, Inc. common stock pursuant to the exercise of options under one or more stock-based benefit plans. If the plans are implemented within the first year after the closing of the offering, an amount up to 10% of the shares of Kaiser Federal Financial Group, Inc. common stock sold in the offering will be reserved for issuance upon the exercise of options under the plans. No effect has been given to the exercise of options currently outstanding. See "Management.".
- (5) The retained earnings of Kaiser Federal Bank will be substantially restricted after the conversion. See "The Conversion and Offering—Liquidation Rights" and "Supervision and Regulation—Federal Banking Regulation."
- (6) Assumes that 6% of the shares sold in the offering will be acquired by the employee stock ownership plan financed by a loan from Kaiser Federal Financial Group, Inc. The loan will be repaid principally from Kaiser Federal Bank's contributions to the employee stock ownership plan. Since Kaiser Federal Financial Group, Inc. will finance the employee stock ownership plan debt, this debt will be eliminated through consolidation and no liability will be reflected on Kaiser Federal Financial Group, Inc.'s consolidated financial statements. Accordingly, the amount of shares of common stock acquired by the employee stock ownership plan is shown in this table as a reduction of total stockholders' equity.

(Footnotes continue on following page)

# Exhibit IV-6 (continued) Kaiser Federal Financial Group, Inc. Pro Forma Regulatory Capital Ratios

(continued from previous page)

(7) Assumes a number of shares of common stock equal to 4% of the shares of common stock to be sold in the offering will be purchased for grant by one or more stock-based benefit plans. If the stock-based benefit plans are adopted within 12 months following the conversion and stock offering, the amount reserved for restricted stock awards would be reduced by amounts purchased in the stock offering by our 401(k) plan using its purchase priority in the stock offering. The funds to be used by the plan to purchase the shares will be provided by Kaiser Federal Financial Group, Inc. The dollar amount of common stock to be purchased is based on the \$10.00 per share subscription price in the offering and represents unearned compensation. This amount does not reflect possible increases or decreases in the value of common stock relative to the subscription price in the offering. As Kaiser Federal Financial Group, Inc. accrues compensation expense to reflect the vesting of shares pursuant to the plan, the credit to capital will be offset by a charge to operations. Implementation of the plan will require stockholder approval.

### **EXHIBIT IV-7**

Kaiser Federal Financial Group, Inc. Pro Forma Analysis Sheet

### EXHIBIT IV-7 PRO FORMA ANALYSIS SHEET K-Fed Bancorp Prices as of May 7, 2010

All Public Thrifts

Mean

18.29x 17.97x

78.55

87.22 8.51% Median

17.08x

15.94x 74.33

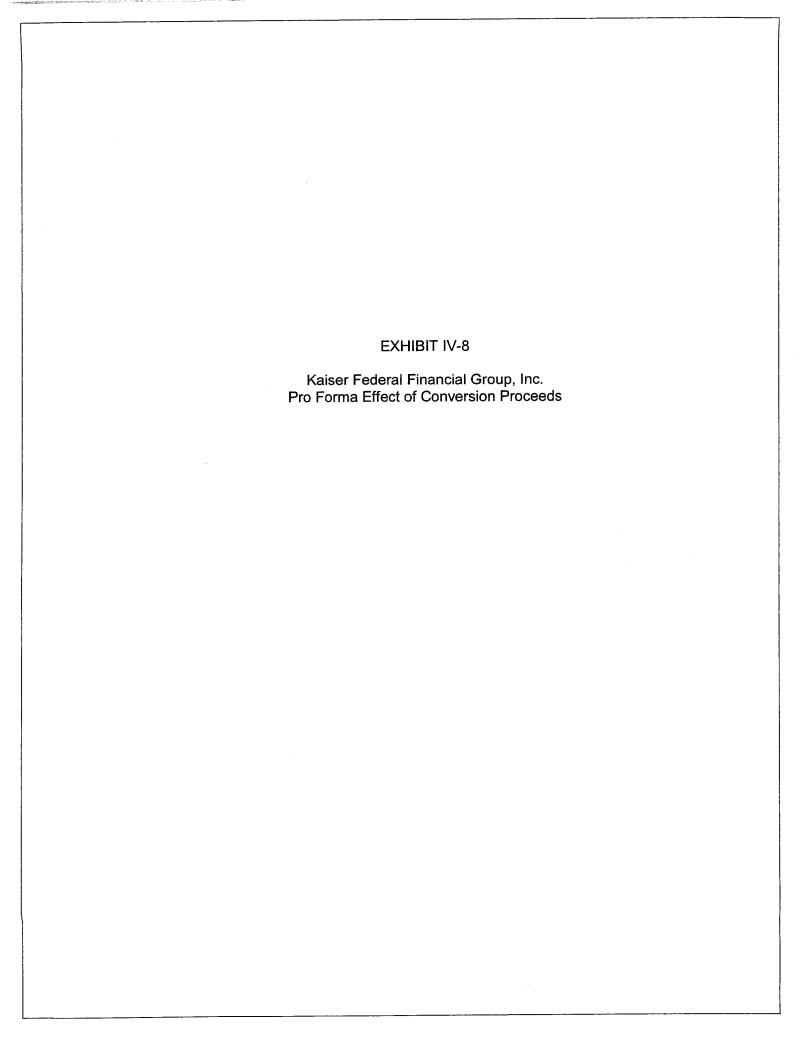
80.86

6.67%

		Subject	Peer Grou	JD QI	California Cor	npanies
Valuation Midsoint Briging Multiples	Symbol	at Midpoint	Mean	Median	Mean	Median
Valuation Midpoint Pricing Multiples  Price-parnings multiple	P/E	41.20 x		11.84x	8.64x	8.64x
r noc-carrings manpio	P/CE	41.20 x		9.83x	8.37x	8.37x
r noc-core carringe manapie	P/B	74.76%	81,47	77.80	66.52	49.85
F TICE-DOOK TAMO	P/TB	76.69%	84.91	83.60	66.52	49.85
THOC tangible book ratio	P/A	12.49%	10.72%	10.61%	4.87%	4.39%
Price-assets ratio =	F/A	12.4070	1011-270			
Valuation Parameters						Adjusted
Pre-Conversion Earnings (Y)	\$2,528,000 (	12 Mths 3/10)	ESOP Stock (% of C	ffering + Foundat	ion) (E)	6.00%
Pre-Conversion Core Earnings (YC)	\$2,528,000 (	12 Mths 3/10)	Cost of ESOP Borro	wings (S)		0.00%
Pre-Conversion Book Value (B)	\$93,016,000 (	2)	ESOP Amortization (			12.00 Years
Pre-Conv. Tang. Book Value (B)	\$88,967,000 (	2)	RRP (% of Offering	+ Foundation (M)		4.00%
Pre-Conversion Assets (A)	\$893,134,000 (	2)	RRP Vesting (N)			5.00 Years
Reinvestment Rate (R)	3.15%		Fixed Expenses			\$1,600,000
Tax rate (TAX)	41.10%		Variable Expenses (	Blended Commiss	ion %)	3.64%
After Tax Reinvest. Rate (R)	1.86%		Percentage Sold (PC	CT)		66.6732%
Est. Conversion Expenses (1)(X)	5.64% (	1)	MHC net assets			(\$5,000)
Insider Purchases	\$121,000		Options as (% of Off	ering + Foundatio	n) (O1)	10.00%
Price/Share	\$10.00		Estimated Option Va	lue (O2)		17.80%
Foundation Cash Contribution (FC)	\$ -		Option Vesting Perio	od (O3)		5.00 Years
Foundation Stock Contribution (FS)	\$ -		% of Options taxable	e (O4)		25.00%
Foundation Tax Benefit (FT)	\$ -					
1. V=1 - P/E * PCT * ((1-X-E	P/E * (Y	- FC * R) /T) - (1-TAX)*(M/	N)-(1-TAX*O4)*(O1*C	02/03)))	V=	\$119,988,265
2. V=		re E * (YC)				\$119,988,265
1 - P/Core E * PCT * ((1	I-X-E-M-FS)*R - (1-TA	X)*(E/T) - (1-TAX	()*(M/N)-(1-TAX*O4)*(	O1*O2/O3)))		•
3. V= P/B * (B-FC+FT)					V=	\$119,988,266
1 - P/B * PCT * (1-X-E-M	!)					
()					V=	\$119,988,266
4. V= P/TB * (B-FC+FT) 1 - P/TB * PCT * (1-X-E-N	1)					***********
1 1,715 7 61 (1,712.11	•				.,	#440 DOG OCE
5. V= P/A * (A-FC+FT)					V=	\$119,988,265
1 - P/A * PCT * (1-X-E-M)						
Share <u>s</u>		2nd Step	Fuli	Plus:	Total Market	
<u> </u>	2nd Step	Exchange	Conversion	Foundation	Capitalization	Exchange
Conclusion	Offering Shares	Shares	<u>Shares</u>	Shares	<u>Shares</u>	Ratio
Supermaximum	10,580,000	5,288,448	15,868,448	0	15,868,448	1.1939
Maximum	9,200,000	4,598,650	13,798,650	0	13,798,650	1.0382
	8,000,000	3,998,826	11,998,826	0	11,998,826	0.9028
Midpoint Minimum	6,800,000	3,399,002	10,199,002	0	10,199,002	0.7673
WHITEGET	0,000,000	2,2-2,				
Market Value		0. 101	EH		Total Market	
		2nd Step	Full	Coundation		
	2nd Step	Exchange	Conversion	Foundation	Capitalization	
Conclusion	Offering Value	Shares Value	\$ Value	\$ Value	\$ Value	
Supermaximum	\$105,800,000	\$52,884,480	\$158,684,480	\$0	\$158,684,480	
Maximum	\$92,000,000	\$45,986,500	\$137,986,500	0	\$137,986,500	
Midpoint	\$80,000,000	\$39,988,260	\$119,988,264	0	\$119,988,265	
Minimum	\$68,000,000	\$33,990,020	\$101,990,020	0	\$101,990,020	

<sup>(1)</sup> Estimated offering expenses at midpoint of the offering.

<sup>(2)</sup> Includes the effect of consolidating negative \$5 thousand of net assets at the MHC level.



### Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS

Kaiser Federal Financial Group At the Minimum of the Range

1.	Fully Converted Value and Exchange R Fully Converted Value Exchange Ratio	atio			\$101,990,020 0.76734
	2nd Step Offering Proceeds Less: Estimated Offering Expenses 2nd Step Net Conversion Proceeds (In	ncluding Foundation	)		\$68,000,000 4,073,990 \$63,926,010
2.	Estimated Additional Income from Conv	version Proceeds			
	Net Conversion Proceeds Less: Cash Contribution to Foundation Less: ESOP Stock Purchases (1) Less: RRP Stock Purchases (2) Net Cash Proceeds Estimated after-tax net incremental rate Earnings Increase Less: Consolidated interest cost of E Less: Amortization of ESOP borrowin Less: RRP Vesting (3) Less: Option Plan Vesting (4) Net Earnings Increase	of return SOP borrowings			\$63,926,010 0 (4,080,000) (2,720,000) \$57,126,010 1.86% \$1,059,887 0 (200,260) (320,416) (217,206) \$322,005
			Before	Net Earnings	After
3.	Pro Forma Earnings		Conversion	Increase	Conversion
	12 Months ended March 31, 2010 (repo		\$2,528,000 \$2,528,000	\$322,005 \$322,005	\$2,850,005 \$2,850,005
4.	Pro Forma Net Worth	Before Conversion	Net Cash <u>Proceeds</u>	Tax Benefit and Other	After Conversion
	March 31, 2010 March 31, 2010 (Tangible)	\$93,016,000 \$88,967,000	\$57,126,010 \$57,126,010	\$ - \$0	\$150,142,010 \$146,093,010
5.	Pro Forma Assets	Before <u>Conversion</u>	Net Cash Proceeds	Tax Benefit and Other	After <u>Conversion</u>
	March 31, 2010	\$893,134,000	\$57,126,010	\$0	\$950,260,010

(1) Includes ESOP purchases of 6% of the second step offering.

- (2) Includes RRP purchases of 4% of the second step offering.
- (3) ESOP amortized over 12 years, RRP amortized over 5 years, tax effected at:

41.10%

(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25% taxable.

## Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS Kaiser Federal Financial Group

At the Midpoint of the Range

1.	Fully Converted Value and Exchange Ratio Fully Converted Value Exchange Ratio	\$119,988,265 0.90276
	2nd Step Offering Proceeds Less: Estimated Offering Expenses 2nd Step Net Conversion Proceeds (Including Foundation)	\$80,000,000 <u>4,510,790</u> \$75,489,210
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds Less: Cash Contribution to Foundation Less: ESOP Stock Purchases (1) Less: RRP Stock Purchases (2) Net Cash Proceeds Estimated after-tax net incremental rate of return Earnings Increase Less: Consolidated interest cost of ESOP borrowings	\$75,489,210 0 (4,800,000) (3,200,000) \$67,489,210 1.86% \$1,252,161 0

Less: Amortization of ESOP borrowings(3) (235,600)
Less: RRP Vesting (3) (376,960)
Less: Option Plan Vesting (4) (255,537)
Net Earnings Increase \$384,064

				Net	
			Before	Earnings	After
3.	Pro Forma Earnings		Conversion	Increase	Conversion
	12 Months ended March 31, 2010 12 Months ended March 31, 2010		\$2,528,000 \$2,528,000	\$384,064 \$384,064	\$2,912,064 \$2,912,064
		Before	Net Cash	Tax Benefit	After
4.	Pro Forma Net Worth	<u>Conversion</u>	<u>Proceeds</u>	of Foundation	Conversion
	March 31, 2010	\$93,016,000	\$67,489,210	\$ -	\$160,505,210
	March 31, 2010 (Tangible)	\$88,967,000	\$67,489,210	\$ -	\$156,456,210
		Before	Net Cash	Tax Benefit	After
5.	Pro Forma Assets	Conversion	<u>Proceeds</u>	of Foundation	Conversion
	March 31, 2010	\$893,134,000	\$67,489,210	\$ -	\$960,623,210

- (1) Includes ESOP purchases of 6% of the second step offering.
- (2) Includes RRP purchases of 4% of the second step offering.
- (3) ESOP amortized over 12 years, RRP amortized over 5 years, tax effected at:

41.10%

(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25% taxable.

### Exhibit IV-8

### PRO FORMA EFFECT OF CONVERSION PROCEEDS

### Kaiser Federal Financial Group At the Maximum of the Range

1.	Fully Converted Value and Excha Fully Converted Value Exchange Ratio	nge Ratio			\$137,986,500 1.03817
	2nd Step Offering Proceeds Less: Estimated Offering Expen 2nd Step Net Conversion Proceed		dation)		\$92,000,000 • 4,947,590 \$87,052,410
2.	Estimated Additional Income from	Conversion Procee	eds		
	Net Conversion Proceeds Less: Cash Contribution to Fou Less: ESOP Stock Purchases ( Less: RRP Stock Purchases (2 Net Cash Proceeds Estimated after-tax net incrementate Earnings Increase Less: Consolidated interest cos Less: Amortization of ESOP bo Less: RRP Vesting (3) Less: Option Plan Vesting (4) Net Earnings Increase	1) ) al rate of return st of ESOP borrowin	gs		\$87,052,410 0 (5,520,000) (3,680,000) \$77,852,410 1.86% \$1,444,435 0 (270,940) (433,504) (293,867) \$446,123
3.	Pro Forma Earnings		Before <u>Conversion</u>	Net Earnings <u>Increase</u>	After Conversion
	12 Months ended March 31, 2010 12 Months ended March 31, 2010		\$2,528,000 \$2,528,000	\$446,123 \$446,123	\$2,974,123 \$2,974,123
4.	Pro Forma Net Worth	Before <u>Conversion</u>	Net Cash Proceeds	Tax Benefit of Foundation	After Conversion
	March 31, 2010 March 31, 2010 (Tangible)	\$93,016,000 \$88,967,000	\$77,852,410 \$77,852,410	\$ - \$0	\$170,868,410 \$166,819,410
5.	Pro Forma Assets	Before Conversion	Net Cash Proceeds	Tax Benefit of Foundation	After <u>Conversion</u>

- (1) Includes ESOP purchases of 6% of the second step offering.
- (2) Includes RRP purchases of 4% of the second step offering.

March 31, 2010

(3) ESOP amortized over 12 years, RRP amortized over 5 years, tax effected at:

41.10%

\$970,986,410

\$0

(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25% taxable.

\$893,134,000

\$77,852,410

## Exhibit IV-8 PRO FORMA EFFECT OF CONVERSION PROCEEDS

### Kaiser Federal Financial Group At the Supermaximum Value

1.	Fully Converted Value and Exchange Ratio Fully Converted Value Exchange Ratio	\$158,684,480 1.19390
	2nd Step Offering Proceeds Less: Estimated Offering Expenses 2nd Step Net Conversion Proceeds (Including Foundation)	\$105,800,000 <u>5,449,910</u> \$100,350,090

### 2. Estimated Additional Income from Conversion Proceeds

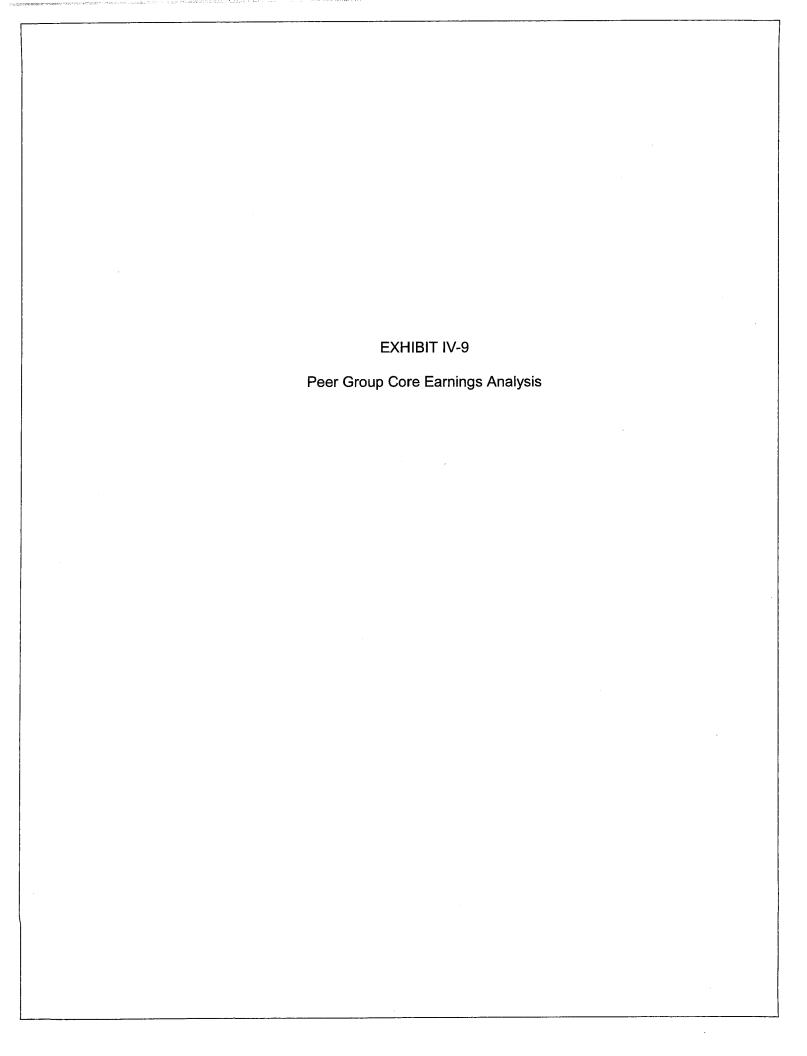
Net Conversion Proceeds	\$100,350,090
Less: Cash Contribution to Foundation	0
Less: ESOP Stock Purchases (1)	(6,348,000)
Less: RRP Stock Purchases (2)	(4,232,000)
Net Cash Proceeds	\$89,770,090
Estimated after-tax net incremental rate of return	<u>1.86%</u>
Earnings Increase	\$1,665,549
Less: Consolidated interest cost of ESOP borrowings	0
Less: Amortization of ESOP borrowings(3)	(311,581)
Less: RRP Vesting (3)	(498,530)
Less: Option Plan Vesting (4)	(337,947)
Net Earnings Increase	\$517,491

3.	Pro Forma Earnings		Before Conversion	Net Earnings <u>Increase</u>	After Conversion
	12 Months ended March 31, 2010 ( 12 Months ended March 31, 2010 (	•	\$2,528,000 \$2,528,000	\$517,491 \$517,491	\$3,045,491 \$3,045,491
4.	Pro Forma Net Worth	Before Conversion	Net Cash Proceeds	Tax Benefit of Foundation	After Conversion
	March 31, 2010 March 31, 2010 (Tangible)	\$93,016,000 \$88,967,000	\$89,770,090 \$89,770,090	\$ - \$0	\$182,786,090 \$178,737,090
5.	Pro Forma Assets	Before Conversion	Net Cash Proceeds	Tax Benefit of Foundation	After <u>Conversion</u>
	March 31, 2010	\$893,134,000	\$89,770,090	\$0	\$982,904,090

- (1) Includes ESOP purchases of 6% of the second step offering.
- (2) Includes RRP purchases of 4% of the second step offering.
- (3) ESOP amortized over 12 years, RRP amortized over 5 years, tax effected at:

41 10%

(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25% taxable.



RP FINANCIAL, LC.
Financial Services Industry Consultants
1100 North Glebe Road, Suite 1100
Arlington, Virginia 22201
(703) 528-1700

### Core Earnings Analysis KFED and Comparables For the Twelve Months Ended March 31, 2010

		Net Income to Common (\$000)	Less: Net Gains(Loss) (\$000)	Tax Effect @ 34% \$000)	Less: Extd Items (\$000)	Estimated Core Income to Common (\$000)	Shares (\$000)	Estimated Core EPS (\$)
Comparable Group								
ABBC	Abington Bancorp, Inc. of PA	-7,737	495	-168	0	-7,410	20,8	62 -0.36
BFIN	BankFinancial Corp. of IL	-194	1,599	-544	0	861	21,4	
BOFI	Bofi Holding, Inc. Of CA	19,343	-9,517	3,236	0	13,062		
FSBI	Fidelity Bancorp, Inc. of PA	-2,983	4,072	-1,384	0	-295	3.0	47 -0.10
FPTB	First PacTrust Bancorp of CA(1)	-2,001	753	-256	0	-1,504	4,2	
HBNK	Hampden Bancorp, Inc. of MA(1)	-783	118	-40	0	-705	7,1	51 -0.10
HOME	Home Federal Bancorp Inc of ID	6,516	-730	248	-15,596	-9,562	16,6	88 -0.57
PVSA	Parkvale Financial Corp of PA	4,468	5,351	-1,819	0	8,000	5,5	29 1.45
PULB	Pulaski Fin Cp of St. Louis MO(1)	3,981	-10,266	3,490	0	-2,795	10,1	80 -0.27
UBNK	United Financial Bncrp of MA	5,434	3,738	-1.271	0	7.901	16.7	44 0.47

<sup>(1)</sup> Financial information is for the quarter ending December 31, 2009.

Source: SNL Financial, LC. and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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### **EXHIBIT V-1**

RP<sup>®</sup> Financial, LC. Firm Qualifications Statement Serving the Financial Services Industry Since 1988

### FIRM OUALIFICATION STATEMENT

RP® Financial ("RP®) provides financial and management consulting, merger advisory and valuation services to the financial services industry nationwide. We offer a broad array of services, high quality and prompt service, hands-on involvement by principals and senior staff, careful structuring of strategic initiatives and sophisticated valuation and other analyses consistent with industry practices and regulatory requirements. Our staff maintains extensive background in financial and management consulting, valuation and investment banking. Our clients include commercial banks, thrifts, credit unions, mortgage companies and other financial services companies.

### STRATEGIC PLANNING SERVICES

RP®'s strategic planning services are designed to provide effective feasible plans with quantifiable results. We analyze strategic options to enhance shareholder value, achieve regulatory approval or realize other objectives. Such services involve conducting situation analyses; establishing mission/vision statements, strategic goals and objectives; and identifying strategies to enhance franchise and/or market value, capital management, earnings enhancement, operational matters and organizational issues. Strategic recommendations typically focus on: capital formation and management, asset/liability targets, profitability, return on equity and stock pricing. Our proprietary financial simulation models provide the basis for evaluating the impact of various strategies and assessing their feasibility and compatibility with regulations.

### MERGER ADVISORY SERVICES

RP®'s merger advisory services include targeting potential buyers and sellers, assessing acquisition merit, conducting due diligence, negotiating and structuring merger transactions, preparing merger business plans and financial simulations, rendering fairness opinions, preparing mark-to-market analyses and supporting the implementation of post-acquisition strategies. RP® is also expert in de novo charters, shelf charters and negotiating acquisitions of troubled institutions. Through financial simulations, comprehensive data bases, valuation proficiency and regulatory familiarity, RP®'s merger advisory services center on enhancing shareholder returns.

### **VALUATION SERVICES**

RP®'s extensive valuation practice includes bank and thrift mergers, thrift mutual-to-stock conversions, goodwill impairment, insurance company demutualizations, ESOPs, subsidiary companies, purchase accounting and other purposes. We are highly experienced in performing appraisals which conform to regulatory guidelines and appraisal standards. RP® is the nation's leading valuation firm for thrift mutual-to-stock conversions, with appraised values ranging up to \$4 billion.

#### OTHER CONSULTING SERVICES

RP® offers other consulting services including evaluating the impact of regulatory changes (TARP, etc.), branching and diversification strategies, feasibility studies and special research. We assist banks/thrifts in preparing CRA plans and evaluating wealth management activities on a de novo or merger basis. Our other consulting services are aided by proprietary valuation and financial simulation models.

### KEY PERSONNEL (Years of Relevant Experience & Contact Information)

Ronald S. Riggins, Managing Director (29)	(703) 647-6543	rriggins@rpfinancial.com
William E. Pommerening, Managing Director (25)	(703) 647-6546	wpommerening@rpfinancial.com
Gregory E. Dunn, Director (26)	(703) 647-6548	gdunn@rpfinancial.com
James P. Hennessey, Director (23)	(703) 647-6544	jhennessey@rpfinancial.com
James J. Oren, Director (22)	(703) 647-6549	joren@rpfinancial.com
Timothy M. Biddle, Senior Vice President (19)	(703) 647-6552	tbiddle@rpfinancial.com
Janice Hollar, Senior Vice President (24)	(703) 647-6554	jhollar@rpfinancial.com

### Washington Headquarters

Three Ballston Plaza 1100 North Glebe Road, Suite 1100 Arlington, VA 22201 www.rpfinancial.com Telephone: (703) 528-1700 Fax No.: (703) 528-1788 Toll-Free No.: (866) 723-0594 E-Mail: mail@rpfinancial.com