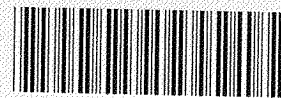


# Driving Innovation.

# Delivering Value.



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# FINANCIAL HIGHLIGHTS

## SUMMARY STATEMENT

(IN THOUSANDS, EXCEPT SHARE DATA)

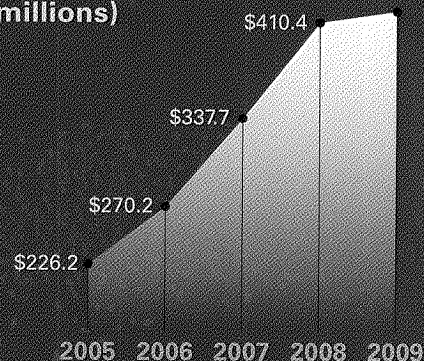
	Year Ended December 31,	2009	2008	2007
Total Revenues		\$ 419,006	\$ 410,426	\$ 337,673
Gross Profit		\$ 203,852	\$ 178,697	\$ 132,251
Income from Operations		\$ 125,389	\$ 98,350	\$ 63,338
Net Income		\$ 118,495	\$ 86,681	\$ 62,860
Earnings per Share, diluted		\$ 2.86	\$ 2.10	\$ 1.52
Weighted average number of shares outstanding, diluted		41,491	41,340	41,265

## YEAR-END METRICS

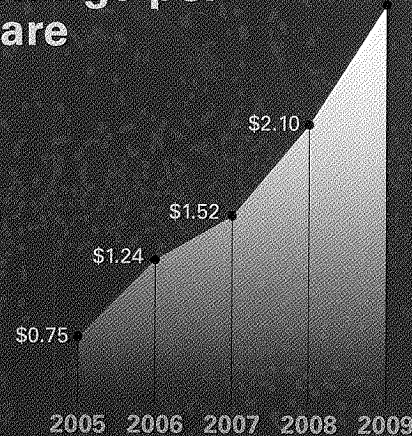
(IN MILLIONS, EXCEPT HEADCOUNT & MARGIN DATA)

	2009	2008	2007
Cash and Cash Equivalents	\$ 88	\$ 65	\$ 62
Short-Term Investments	\$ 112	\$ 67	\$ 55
Working Capital	\$ 224	\$ 144	\$ 138
Global Headcount	12,567	12,363	11,709
Gross Margin	48.7%	43.5%	39.2%

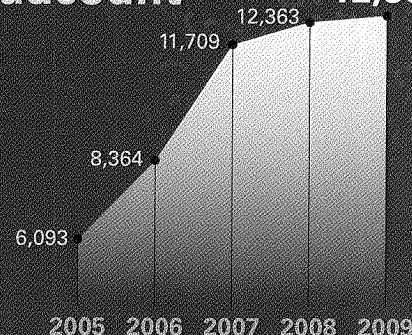
## Total Revenues **\$419.0** (in millions)



## Earnings per Share **\$2.86**



## Global Headcount **12,567**



## ABOUT SYNTEL

**Syntel** (NASDAQ: SYNT) is a leading provider of custom IT and Knowledge Process Outsourcing solutions to Global 2000 clients in the financial services, insurance, retail, healthcare and life sciences, manufacturing and telecommunications industries. We maximize technology investments for our clients by employing a Global Delivery Model that enables enhanced speed-to-market, cost reduction, increased quality and unlimited scalability.

Founded in Troy, Michigan in 1980, Syntel has grown to more than 12,500 employees operating from offices and Global Development Centers in the U.S., Europe, and Asia. Today, Syntel's spirit of entrepreneurship lives on, as our employees are dedicated to harnessing their *passion, talent* and *innovation* to create value and new opportunities for our customers.

# To our Shareholders

The year 2009 presented challenges to nearly every business organization in the world. Syntel's nimbleness, client-focused culture and strong financial and operating discipline enabled us to weather the storm and emerge from 2009 a stronger company.

Now, with an improving business environment, our clients and prospects are faced with operating in what many are calling "the new normal." Budget and cost pressures continue as companies seek greater efficiency and value from their business partners. The focus has shifted to higher value cost reduction services such as productivity improvements, lean operations and merging operations with technology.

"The new normal" landscape is driving acceleration of the macro trend towards services globalization, which is ripe with opportunity for Syntel. We are well positioned to remain a key global partner to help clients continue to thrive throughout the recovery.

We are pleased with Syntel's 2009 performance on both a financial and operational level. Despite a difficult economic climate, Syntel's revenues **increased 2 percent to \$419 million**, earnings per share **grew 36 percent to \$2.86 per share**, and we ended the year with **more than \$200 million in cash and short-term investments**.

During 2009, Syntel continued its focus on quality and delivery excellence and investing in the key components of our corporate strategy: **People, Service Offerings** and **World-Class Infrastructure**.

In the area of **People**, we have built an organization of leaders, technologists and knowledge workers highly trained in focused industry and technology areas through stringent recruitment efforts and employee

development programs. Our resourcing engine is scalable, responsive and poised to meet the growth demands on the horizon.

We continued to expand and enhance our **Service Offerings** portfolio in 2009, introducing new offerings where we anticipate we can impact and create value in our clients' businesses. In addition, we continued to design solutions that drive convergence of technology and operations and are tailored to specific industry challenges.

Our **Infrastructure** investments continued, as we made significant progress on the construction of our new Chennai, India campus, expected to be operational starting in 2010. We also launched a major expansion of our Pune campus.

**The trend  
towards services  
globalization is ripe  
with opportunity  
for Syntel.**

From a shareholder value standpoint, in spite of turbulent market conditions, Syntel continued to pay a six-cent per share quarterly dividend in 2009.

Syntel's focus going forward is on driving top-line growth with a commitment to deliver value and partnership to our clients through our mission: *We create new opportunities for our clients by harnessing our passion, talent and innovation.*

On behalf of the entire Syntel Executive Team and more than 12,500 Syntellers around the globe, thank you for your continued support.

Best Regards,

*Bharat Desai*

**Bharat Desai**  
Chairman

*Prashant M. Ranade*

**Prashant Ranade**  
Chief Executive Officer and President

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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Section

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Washington, DC  
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FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2009  
Commission File Number 0-22903

SYNTEL, INC.

(Exact name of Registrant as specified in its charter)

Michigan  
(State or other jurisdiction of  
Incorporation or organization)

38-2312018  
(I.R.S. Employer  
Identification No.)

525 E. Big Beaver Road, Suite 300, Troy, Michigan  
(Address of principal executive offices)

48083  
(Zip Code)

Registrant's telephone number, including area code: (248) 619-2800

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Class</u>	<u>Name of Exchange on Which Registered</u>
Common Stock, no par value	The NASDAQ Global Select Market

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the Registrant has been required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a small reporting company. See definition of "large accelerated filer," "accelerated filer" and "small reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer

Non-Accelerated Filer  Smaller Reporting Company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the Common Stock held by non-affiliates of the Registrant as of the last business day of the Registrant's most recently completed second fiscal quarter, June 30, 2009, based on the last sale price of \$31.44 per share for the Common Stock on The NASDAQ Global Select Market on such date, was approximately \$403,064,730.

As of February 28, 2010, the Registrant had 41,497,550 shares of Common Stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of Registrant's Proxy Statement for the 2010 Annual Meeting of Shareholders to be held on or about June 3, 2010 are incorporated by reference into Part III hereof.

SYNTEL INC.

FORM 10-K

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## PART I

### ITEM 1. BUSINESS.

*References herein to the "Company" or "Syntel" refer to Syntel, Inc. and its subsidiaries worldwide on a consolidated basis.*

#### FORWARD-LOOKING STATEMENTS

This report on Form 10-K, including without limitation the Business section, Management's Discussion and Analysis of Financial Condition and Results of Operations, and Quantitative and Qualitative Disclosures about Market Risk, contains statements that could be construed as forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include statements containing words such as "could," "expects," "may," "anticipates," "believes," "estimates," "plans," and similar expressions. In addition, the Company or persons acting on its behalf may, from time to time, publish other forward-looking statements. Such forward-looking statements are based on management's estimates, assumptions and projections and are subject to risks and uncertainties that could cause actual results to differ materially from those discussed in the forward-looking statements. For a detailed discussion of certain risks associated with the Company's business that could cause future results to materially differ from the recent results or those projected in any forward-looking statements, see "Item 1A. Risk Factors" in this Form 10-K.

#### OVERVIEW

Syntel, incorporated under Michigan law on April 15, 1980, is a worldwide provider of information technology and Knowledge Process Outsourcing (KPO) services to Global 2000 companies. The Company's service offerings are grouped into four segments: Applications Outsourcing, KPO, e-Business and TeamSourcing®. Applications Outsourcing consists of outsourcing services for ongoing management, development and maintenance of business applications, including testing and migration services. KPO consists of high-value, customized outsourcing solutions that enhance critical process outsourced solutions such as transaction processing, loan servicing, retirement processing and collections and payment processing. Syntel's primary KPO focus is in the financial services, healthcare and insurance sectors. e-Business consists of practice areas in Web solutions, Data Warehousing/Business Intelligence, Enterprise Resource Planning (ERP) and Enterprise Applications Integration (EAI) services. TeamSourcing consists of professional Information Technology (IT) consulting services. Syntel believes that its service offerings are distinguished by its Global Delivery Model, a corporate culture focused on customer service, responsiveness and its own internally-developed intellectual capital, which is based on a proven set of methodologies, practices and tools for managing the IT and select business process functions of its customers.

Through Applications Outsourcing, Syntel provides high-value applications management services for ongoing management, development and maintenance of customers' business applications, including testing and migration services. Syntel assumes responsibility for and manages selected application support functions for the customer. Utilizing its developed methodologies, processes and tools, the Company is able to assimilate the customer's business process knowledge in order to develop and deliver services specifically tailored for that customer. Applications Outsourcing services accounted for approximately 73%, 67% and 67% of total consolidated revenues for the years ended December 31, 2009, 2008 and 2007, respectively.

Through KPO, Syntel seeks to provide high-value KPO solutions to its customers, as opposed to low-value, capital-intensive voice-based KPO services. Syntel provides outsourced solutions for a client's business processes, providing them with the advantage of a low-cost position and process enhancement through optimal use of technology. Syntel uses a proprietary tool called Identeon™ to assist with strategic assessments of business processes and to identify the right ones for outsourcing. Syntel focuses on the middle and back-office business processes of the transaction cycle in the capital markets, banking, healthcare and insurance industries. Syntel's insurance KPO services include claims processing and policy administration, among others. Its banking and capital markets KPO services include investment management global operations including brokerage operations, middle office reconciliation, transfer agency, fund accounting, performance and attribution, trade processing, compliance monitoring, corporate actions, custody reconciliation, hedge fund administration and data management. KPO services for the healthcare and life sciences industry include records management, clinical data management and claims solutions. KPO accounted for approximately 18%, 20% and 16% of total consolidated revenues for the years ended December 31, 2009, 2008 and 2007, respectively.

Through its e-Business practices, Syntel provides strategic advanced technology services for architecture, design, development, implementation and maintenance of solutions to enable customers to be more competitive. Many of today's advanced technology solutions are built around utilization of the Internet and mobile devices, which have transformed many businesses. The Company provides customized technology services in the areas of web solutions, including architecture, enablement of legacy applications and

portal development. Syntel has entered into several alliances with leading software firms and IT application software infrastructure providers that will provide the Company with increased opportunities for market penetration. e-Business accounted for approximately 7%, 11% and 12% of total consolidated revenues for the years ended December 31, 2009, 2008 and 2007, respectively.

Through TeamSourcing, Syntel provides professional IT consulting services directly to customers. TeamSourcing services include systems specification, design, development, implementation and maintenance of complex IT applications involving diverse computer hardware, software, data and networking technologies and practices. TeamSourcing services are provided by individual professionals and teams of professionals dedicated to assisting customer IT departments with systems projects and ongoing functions.

TeamSourcing accounted for approximately 2%, 2% and 5% of total consolidated revenues, for the years ended December 31, 2009, 2008 and 2007, respectively.

The information set forth under Note 15 "Segment Reporting" to the Consolidated Financial Statements in the separate financial section of this Annual Report on Form 10-K is incorporated herein by reference.

The Company's Global Delivery Service provides Syntel with flexibility to deliver to each customer a unique mix of services on-site at the customer's location, off-site at the Company's U.S. locations and offshore at Global Development Centers in Mumbai, Chennai and Pune, India. The benefits to the customer from this customized service approach include responsive delivery based on an in-depth understanding of the specific processes and needs of the customer, quick turnaround, access to the most knowledgeable personnel and best practices, resource depth, 24-hour support seven days a week and cost-effectiveness. By linking each of its service locations together through a dedicated data and voice network, Syntel provides a seamless service capability to its customers around the world largely unconstrained by geography, time zones or cultures.

Syntel provides its services to a broad range of Global 2000 companies in the financial services, healthcare, life sciences, insurance, manufacturing, automotive, retail, telecom and other industries. During 2009 the Company provided services to 103 customers, principally in the U.S. The Company has been chosen as a preferred vendor by many of its customers and has been recognized for its quality and responsiveness. The Company seeks to develop long-term relationships with its customers so as to become a trusted business partner and enable it to expand its roles with current customers. Additionally, the Company believes that its vertical expertise, breadth of service and cultural alignment are also important decision factors in the Company being chosen as a preferred vendor. The Company has a focused sales effort that includes a strategy of engaging existing IT customers in higher-value KPO services. The Company has focused on increasing its resources in the development, marketing and sales of its Applications Outsourcing and KPO services to expand its customer base.

The Company believes its human resources are its most valuable asset and invests significantly in programs to recruit, train and retain IT professionals. The Company recruits globally through its worldwide recruiting network and maintains a broad package of employee support programs. Syntel believes that its management structure and human resources organization is designed to maximize the Company's ability to efficiently expand its IT professional staff in response to customer needs. As of December 31, 2009, Syntel's worldwide billable headcount consisted of 9,228 consultants providing professional services to Syntel's customers.

The information set forth under Note 16 "Geographic Information" to the Consolidated Financial Statements in the separate financial section of this Annual Report on Form 10-K is incorporated herein by reference.

## **INDUSTRY**

Increasing globalization and rapid technological innovation are creating an increasingly competitive business environment that requires companies to fundamentally change their business processes. This change is driven by increasing demand from customers for increased quality, lower costs, faster turnaround, and highly responsive and personalized service. To make these changes and adequately address these needs, companies are focusing on their core competencies and on cost-effectively utilizing IT solutions to improve productivity, lower costs and manage operations more effectively. As a result, designing, developing and implementing advanced technology solutions are key priorities for the majority of corporations. In addition, the development and maintenance of new IT applications continues to be a high priority. This type of work requires highly skilled individuals trained in a broad spectrum of technologies. However, there is a growing shortage of these individuals and many companies are reluctant to expand their IT departments through additional staffing, particularly at a time when they are attempting to minimize fixed costs and reduce their workforce. The Company believes that many organizations are concluding that using outside specialists to address their advanced technology and ongoing IT requirements enables them to develop better solutions in shorter time frames and to reduce implementation risks and ongoing maintenance costs. Those outside specialists best positioned to benefit from these trends have access to a pool of skilled technical professionals, have demonstrated the ability to manage IT resources effectively, have low-cost offshore software development facilities, and can efficiently expand operations to meet customer demands.



Demand for IT services has grown significantly as companies seek ways to outsource not only specific projects for the design, development and integration of new technologies, but also ongoing management, development and maintenance of existing IT systems.

The Company believes that outsourcing the ongoing management, development and maintenance of IT applications is becoming increasingly critical to business enterprises. The challenges of IT planning, budgeting and execution in the face of technological innovations and uncertainties, the focus on cost cutting, and a growing shortage of skilled personnel are driving senior corporate management to strategically pursue outsourcing of critical internal IT functions. Organizations are seeking an experienced IT services outsourcing provider that possesses not only the expertise and knowledge to address the complexities of rapidly changing technologies, but also the capability to understand and automate their business processes and knowledge base. In addition, the IT provider must be able to develop customized solutions to problems unique to the organization. This involves maintaining a combination of on-site, off-site and offshore professionals who know the customer's IT and business processes, providing access to a wide range of expertise and best practices, providing responsiveness and accountability to allow internal IT departments to meet organization goals, and providing low-cost, value-added services to stay within the organization's IT budget constraints.

In today's environment, large organizations are increasingly finding that full facilities management outsourcing providers, who own and manage an organization's entire IT function, do not permit the organization to retain control over, or permit flexible reallocation of, its IT resources. This makes Syntel's flexible model an attractive alternative.

Demand for KPO services is also growing as enterprises are looking beyond IT outsourcing to drive cost reductions and enterprise wide improvements. Companies are starting to understand the benefits a KPO partner can deliver with increased efficiencies and potential for improved performance.

## **COMPETITIVE ADVANTAGES**

Syntel has developed mature processes to handle large, complex assignments and efficiently deliver higher quality IT and KPO solutions through a global delivery model. Management believes that Syntel's global delivery model, vertical domain expertise, focus on customer service and end-to-end products are key competitive advantages.

**Global Delivery Service** Syntel performs its services on-site at the customer's location, off-site at the Company's U.S. locations and offshore at the Company's Indian locations. By linking each of its service locations together through a dedicated data and voice network, Syntel provides a seamless service capability to its customers around the world, largely unconstrained by geographies, time zones and cultures. This Global Delivery Service gives the Company the flexibility to deliver to each customer a unique mix of on-site, off-site and offshore services to meet varying customer needs for direct interaction with Syntel personnel, access to technical expertise, resource availability and cost-effective delivery. The benefits to the customer from this customized service include responsive delivery based on an in-depth understanding of the specific processes and needs of the customer, quick turnaround, access to the most knowledgeable personnel and best practices, resource depth, 24-hour support seven days a week, and cost-effectiveness. To support its Global Delivery Service, the Company currently has three Global Development Centers located in Mumbai, Pune, and Chennai, India. The Company also has a Support Center located in Cary, North Carolina. The Mumbai Global Development Centers, including onsite deputations outside Mumbai, employed 4,162 people as of December 31, 2009 and have a capacity of approximately 4,079 people. The Pune Global Development Centers employed 5,099 people as of December 31, 2009 and have a capacity of approximately 6,682 people. The Chennai Global Development Centers, including onsite deputations outside Chennai, employed 1,981 people as of December 31, 2009 and have a capacity of approximately 1,679 people. The above numbers of people employed include onsite deputations outside India.

The Company has acquired 78 acres of land situated in Pune, out of which 40 acres of land is used for construction of a state-of-the-art development and training campus in Pune, India. Phase 1 of the construction was completed in August 2006, which included an office building for 950 seats, a food court and hotel. In February 2007, the Company completed 2 office buildings with more than 2,000 seats. When fully completed, the facility will cover over 1 million square feet and have capacity for 9,000 seats. It will be both a customer and employee-focused facility, including such amenities as training facilities, cafeteria and fitness center. The remaining 38 acres of land that is adjacent to this campus and this area has been designated as a Special Economic Zone ("SEZ") by the Government of India. The Company has already completed construction of 2 office buildings in the SEZ area with more than 2,000 seats. In addition, Syntel leases two facilities in Pune, India consisting of approximately 45,463 square feet.

The Company has approximately 29 acres of land in an Information Technology Park in Chennai, India. This area of land has been designated as a Special Economic Zone (SEZ) by the government of India. In Phase 1 the Company is constructing 0.7 million square feet of space. This consists of 3 Software Development Blocks each having a capacity of 1,700 seats, a Food Court with 1,000 seating capacity, a Training Block with 1,200 seating capacity, a Welcome Block, a Recreation Block and a Utility Block. Phase 1 is scheduled for substantial completion in the first half of 2010.

**Trusted Business Partner.** The Syntel corporate culture reflects a “Customer for Life” philosophy, which emphasizes flexibility, responsiveness, cost-consciousness and a tradition of excellence. The Company recognizes that its best source for new business opportunities comes from existing customers and believes its customer service is a significant factor in Syntel’s high rate of repeat business. At engagement initiation, Syntel’s services are typically based on expertise in the software life cycle and underlying technologies. Over time, however, as Syntel develops an in-depth knowledge of a customer’s business processes, applications and industry, Syntel gains a competitive advantage to perform additional higher-value services for that customer.

**Deep Industry Expertise.** Syntel has developed methodologies, toolsets and proprietary knowledge applicable to specific industries. Syntel combines deep industry knowledge with an understanding of its clients’ needs and technologies to provide high value, high quality services. Syntel’s industry expertise can be leveraged to assist other clients in the same industry, thereby improving the quality and value of its services. The Company domain expertise extends to multiple verticals, with particular strength in financial services, insurance, and healthcare. For the year ended December 31, 2009, the Company’s breakdown by industry vertical for financial services, healthcare, insurance, auto, retail and other was 57%, 15%, 18%, 2%, 2% and 6%, respectively.

**Depth and Breadth of Service Offerings.** The Company provides a comprehensive range of services, including application development, application maintenance and support, packaged software implementation, infrastructure management services, architecture planning, KPO, migration and testing services. Syntel’s knowledge and experience spans multiple computing platforms and technologies, which enable the Company to address a range of business needs and to function as a virtual extension of its clients’ IT departments. The Company offers a broad spectrum of services in select industry sectors, which it leverages to capitalize on opportunities.

**Proven Intellectual Capital.** Over its 30-year history, Syntel has developed a proven set of methodologies, practices, tools and technical expertise for the development and management of its customers’ information systems. The Company believes that its intellectual capital is an important part of its competitive advantage. The Company benefits from its own experience in transitioning from a 100% onshore service provider to a majority offshore-centric service provider. The Company employs a team of professionals whose mission is to develop and formalize Syntel’s intellectual capital for use by the entire Syntel organization. This intellectual capital includes methodologies for the selection of appropriate customer IT and process functions for management by Syntel, tools for the transfer to Syntel of the systems and process knowledge of the customer, and techniques for providing systems and process support improvements to the customer. The Company believes its intellectual capital enhances its ability to understand customer needs, design customized solutions and provide quality services on a timely and cost-effective basis. The Company strives to continually enhance this knowledge base by creating competencies in emerging technical fields such as cloud computing, mobile and embedded technologies, open source platforms, automation and grid computing. Through these efforts, the Company becomes more valuable to the customer and is often able to expand the scope of its work for existing customers.

**Fixed-Priced and Fixed-Time Frame.** Syntel has historically performed part of its services on a fixed-price, fixed-time frame basis, which the Company believes aligns its objectives with those of its clients. The Company delivers solutions for both enterprise-wide and departmental initiatives on a fixed-price and fixed-time frame basis using its proprietary tools and methodologies. The Company believes its ability to offer fixed-price and fixed-time frame processes, is an important competitive differentiator that allows the Company and its clients to better understand clients’ business needs, and to design, develop, integrate and implement solutions that address those needs.

## **BUSINESS STRATEGY**

The Company’s objective is to become a strategic partner with its customers in managing the full IT/KPO services lifecycle by utilizing its Global Delivery Model, intellectual capital and customer service orientation. The Company plans to continue to pursue the following strategies to achieve this objective:

**Leverage Global Delivery Model.** The ability to deliver a seamless service capability virtually anywhere in the world from its domestic and offshore facilities gives the Company an effective ability to meet customer needs for technical expertise, best practice solutions, resource availability, responsive turnaround and cost-effective delivery. The Company strives to leverage this capability to provide reliable and cost-effective services to its existing customers, expand services to existing customers and to attract new customers. Moreover, the flexibility and capacity of the Global Delivery Service and the Company’s worldwide recruitment and training programs enhance the ability of the Company to expand its business as the number of customers grows and their demands increase. The Company continues to expand the capacity of its Global Development Centers worldwide. The Company has made a significant migration of resources to offshore development locations. Measured by billable headcount, approximately 80% of services were delivered from offshore centers as of December 31, 2009 versus 82% as of December 31, 2008.

**Continue to Grow Applications Outsourcing Services.** Through Applications Outsourcing, the Company markets its higher value applications management services for ongoing applications management, development and maintenance. The Company has significantly increased its investment in Applications Outsourcing services and realigned its resources to focus on the development, marketing and sales of its Applications Outsourcing and KPO services, including the hiring of additional sales people and senior managers, developing proprietary methodologies, increasing marketing efforts, and redirecting organizational support in the areas of finance and administration, human resources and legal.

**Capitalize on Existing Capabilities in the KPO Market.** The Company will grow its expertise in the area of value-added KPO solutions, primarily in the areas of financial services, healthcare and insurance. By leveraging a mature Global Delivery Model and domain expertise, the Company is able to deliver process improvements as well as provide competitively priced KPO solutions. In addition to offering its existing KPO solutions, the Company also expects to build on its solution set to capitalize on additional opportunities.

**Expand Customer Base and Role with Current Customers.** The Company's emphasis on customer service and long-term relationships has enabled the Company to generate recurring revenues from existing customers. The Company also seeks to expand its customer base by leveraging its expertise in providing services to the financial services, healthcare, insurance, automotive, retail, and other industries. The Company is increasing its marketing efforts in other parts of the world, particularly in Europe.

**Attract and Retain Highly Skilled Professionals.** The Company believes that its human resources are its most valuable asset. Accordingly, its success depends in large part upon its ability to attract, develop, motivate, retain and effectively utilize highly skilled professionals. Over the years, the Company has developed a worldwide recruiting network, logistical expertise to relocate its personnel, and programs for human resource retention and development. The Company (1) employs professional recruiters who recruit qualified professionals throughout the U.S. and India, (2) trains employees and new recruits through both computer-based training and its four training centers, one of which is located in the U.S. and three of which are located in India, and (3) maintains a broad range of employee support programs, including relocation assistance, a comprehensive benefits package, career planning, and incentive plans. The Company believes that its management structure and human resources organization is designed to maximize the Company's ability to efficiently expand its professional staff in response to customer needs. The Company believes that its recent investment in its Pune and Chennai, India campuses has positively impacted its ability to attract and retain high quality talent.

**Pursue Selective Partnership Opportunities.** The Company has entered into partnership alliances with several software firms and IT application infrastructure firms. The alliances provide a strong software implementation strategy for the customer, combining the partner's software with Syntel's extensive implementation and delivery capabilities. Before entering into a partnership alliance, the Company considers a number of criteria, including: (1) technology employed; (2) projected product lifecycles; (3) size of the potential market; (4) software integration requirements of the product; and (5) the reputation of the potential partner.

## **SERVICE OFFERINGS**

Syntel provides a broad range of IT services through its Applications Outsourcing, e-Business, KPO, and TeamSourcing service offerings.

Through Applications Outsourcing offering, the Company provides complete software applications development, maintenance, testing and migration services, and infrastructure services.

Through its KPO offerings, the Company provides a host of outsourced solutions for knowledge and business processes.

Through its e-Business practices, the Company provides advanced technology services in the areas of Architecture Strategy, Web Solutions, Data Warehousing/Business Intelligence, Enterprise Applications, Integration (EAI) and Enterprise Resource Planning (ERP) software package implementation.

Through TeamSourcing, the Company provides professional IT consulting services.

During the past year, the Company has increased the personnel and resources dedicated to the development, marketing and sales of its Applications Outsourcing and KPO services. For the years ended December 31, 2009, 2008 and 2007, Applications Outsourcing and e-Business combined accounted for approximately 80%, 78% and 79%, respectively, of the Company's total revenues and TeamSourcing represented approximately 2%, 2% and 5%, respectively, of the Company's total revenues. The KPO segment started contributing revenues during the year 2004. Revenue from this segment was 18%, 20% and 16% of the Company's total revenues for the years ended December 31, 2009, 2008 and 2007, respectively.

Syntel's focus on customer service is evidenced by the high level of repeat business from existing customers and the performance and quality awards its customers have bestowed on Syntel. In the fourth quarter of 2009, more than 97% of Syntel's revenue came from clients the Company has worked with for at least one year. Syntel has earned recognition for its quality and innovation from a host of clients in a variety of industries. Syntel's development centers in India earned the highest possible quality rating of the Software Engineering Institute (SEI) Capability Maturity Model (CMM) Level 5. Syntel is also an ISO 9001: 2000 and ISO 27001:2005 certified company and has achieved SAS 70 Type II Certification. Syntel is a Microsoft Certified Gold Partner and continues its status as a Project Management Institute Registered Education Provider. During 2009, Syntel also earned a host of media and industry awards, including International Association of Outsourcing Professional's "The Global Outsourcing 100," Global Services' "Global Services 100," American Banker and Financial Insights' "FinTech 100," Forbes' "200 Best Small Companies in America," The Black Book of Outsourcing's "50 Best Managed Global Outsourcing Vendors," Dataquest India's "Top 20 BPO Provider," and Dataquest India's "Top 50 IT Provider" and the "Healthcare Informatics 100".

### **Applications Outsourcing**

Syntel provides high-value application management services for ongoing management, development and maintenance of business applications. Through Applications Outsourcing, the Company assumes responsibility for, and manages selected applications support functions of the customers. The Global Delivery Service is central to Syntel's delivery of Applications Outsourcing services. It enables the Company to respond to customers' needs for ongoing service and flexibility and has provided the capability to become productive quickly on a cost-effective basis to meet timing and resource demands for mission-critical applications.

Syntel has developed methodologies, processes and tools to effectively integrate and execute Applications Outsourcing engagements. Referred to as IntelliTransfer®, this methodology is implemented in three stages of planning, transition and launch. Syntel first focuses on the customer's personnel, processes, technology and culture to develop a plan to effectively assimilate the business process knowledge of the customer. Syntel then begins to learn the business processes of the customer and, finally, seeks to assume responsibility for performance of a particular customer applications system or systems. As the Company develops an in-depth knowledge of the customer's personnel, processes, technology and culture, Syntel acquires a competitive advantage to pursue more value-added services. The Company believes its approach to providing these services results in a long-term customer relationship involving a key Syntel role in the business processes and applications of the customer.

Because providing both e-Business and Applications Outsourcing services typically involves close participation in the IT strategy of a customer's organization, Syntel adjusts the manner in which it delivers these services to meet the specific needs of each customer. For example, if the customer's business requires fast delivery of a mission-critical applications update, Syntel will combine its on-site professionals, who have knowledge of the customer's business processes and applications, together with its global infrastructure to deliver around-the-clock resources. If the customer's need is for cost reduction, Syntel may increase the portion of work performed at its offshore Global Development Centers, which has significantly lower costs. The Company believes that its ability to provide flexible service, delivery and access to resources permits responsiveness to customer needs and are important factors that distinguish its e-Business and Applications Outsourcing services from other IT service firms.

### **Knowledge Process Outsourcing (KPO)**

Syntel seeks to provide high-value KPO solutions to its customers, as opposed to low-value, capital-intensive voice-based KPO services. Through KPO, Syntel provides outsourced solutions for a client's knowledge and business processes, providing them with the advantage of a low-cost position and process enhancement through optimal use of technology. Syntel uses a proprietary tool called Identeon™ to assist with strategic assessments of business processes, identifying the right ones for outsourcing. Syntel focuses on the middle and back-office business processes of the transaction cycle in the capital markets, banking, healthcare and insurance industries. Its banking and capital markets KPO services include investment management global operations including brokerage operations, middle office reconciliation, transfer agency, fund accounting, performance and attribution, trade processing, compliance monitoring, corporate actions, custody reconciliation, hedge fund administration and data management. KPO services for the healthcare and life sciences industry includes records management, clinical data management and claims solutions. Syntel's insurance KPO services include claims processing and policy administration, among others.

### **e-Business Services**

Syntel provides strategic advanced technology services for the design, development, implementation and maintenance of solutions to enable customers to be more competitive. Many of today's advanced technology solutions are built around utilization of the Internet and mobile devices, which have transformed many businesses. The Company provides customized technology services in the areas of web solutions, including architecture, enablement of legacy applications and portal development. In the area of Data Warehousing/ Business Intelligence, Syntel helps customers make more strategic use of information within their businesses through the development

and implementation of analytics dashboards, data warehouses and data mining tools. In the areas of Enterprise Applications Integration and Enterprise Resource Planning, Syntel takes an enterprise-wide view of its customers' environment and implements package software solutions that create better integration, and therefore better information utilization, between front-office and back-office applications. Syntel helps its customers select the appropriate package software options, then customize and implement the solutions. Additionally, the Company has effectively engaged several partnerships to provide its implementation, customization, migration and maintenance services with leading software and IT application software infrastructure. These partnerships will provide the Company with increased opportunities for market penetration.

### **TeamSourcing®**

Syntel offers professional IT consulting services directly to its customers and, to a lesser degree, in partnership with other service providers. The professional IT consulting services include individual professionals and teams of professionals dedicated to assisting customer systems projects and ongoing IT functions. This service responds to the demand from internal IT departments for additional expertise, technical skills and personnel. The Company's wide range of TeamSourcing services include IT applications systems specification, design, development, implementation and maintenance, which involve diverse computer hardware, software, data and networking technologies and practices.

### **CUSTOMERS**

Syntel provides its services to a broad range of Global 2000 corporations in the financial services, healthcare, insurance, automotive, retail and other industries. In 2009, the Company provided services to 103 customers, principally in the U.S. The Company also provides services to customers in Europe and Southeast Asia, many of whom are subsidiaries or affiliates of its U.S. customers.

For the years ended December 31, 2009, 2008 and 2007, the Company's top ten customers accounted for approximately 75%, 71% and 73% of the Company's total revenues, respectively. The Company's three largest customers in 2009 contributed approximately 21%, 20% and 8%, respectively, of the total revenues. The Company's largest customer for the years ended December 31, 2009, 2008 and 2007 was American Express; accounting for approximately 21%, 20% and 19% of the total consolidated revenues for the years ended December 31, 2009, 2008 and 2007, respectively. Further, the Company's second-largest customer, State Street Bank contributed approximately 20%, 20% and 17% of total consolidated revenues for the years ended December 31, 2009, 2008 and 2007, respectively.

### **GLOBAL DELIVERY SERVICE**

Syntel's Global Delivery Service gives the Company the flexibility and resources to perform services on-site at the customer's location, off-site at the Company's U.S. locations and offshore at the Company's Indian locations. By linking each of its service locations together through a dedicated data and voice network, Syntel provides a seamless service capability to its customers. The Global Delivery Service gives the Company the flexibility to deliver to each customer a customized mix of integrated on-site, off-site and offshore services to meet varying customer needs for direct interaction with Syntel personnel, access to technical expertise and best practices, resource availability and cost-effective delivery.

Through on-site service delivery at the customer's location, the Company is able to gain comprehensive knowledge concerning the customer's personnel, processes, technology and culture, and maintain direct customer contact to facilitate project management, problem solving and integration of Syntel services. Offshore service delivery at the Company's Indian locations provides the customer with the capacity to receive around-the-clock attention to applications maintenance and project development for faster turnaround, greater availability of resources and expertise resident in India.

The Company has developed global recruiting and training programs, which have efficiently provided skilled professionals to meet customer needs. In addition, the Company's sales, solutions and delivery functions are closely integrated in the Global Delivery Service so that appropriate resources can be provided to the customer at the right time and at the most advantageous location. Each customer is tracked and serviced through a multi-stage customer care process. Regular meetings are held with key project management, sales, technical, legal and finance personnel to monitor progress, identify issues and discuss solutions. As engagements evolve and customer needs change, the Company can reallocate resources responsively among these locations as necessary.

The Company's Global Development Centers located in Pune, Mumbai and Chennai, India and a Support Center located at Cary, North Carolina support the Company's Global Delivery Service.

The Company has acquired 78 acres of land situated in Pune, out of which 40 acres of land is used for construction of a state-of-the-art development and training campus in Pune, India. Phase 1 of the construction was completed in August 2006, which included an office building for 950 seats, a food court and hotel. In February 2007, the Company completed 2 office buildings with

more than 2,000 seats. When fully completed, the facility will cover over 1 million square feet and have capacity for 9,000 seats. It will be both a customer and employee-focused facility, including such amenities as training facilities, cafeteria and fitness center. The remaining 38 acres of land that is adjacent to this campus has been designated as a Special Economic Zone ("SEZ") by the Government of India. The Company has already completed construction of 2 office buildings in the SEZ area with more than 2,000 seats. In addition, Syntel leases two facilities in Pune, India consisting of approximately 45,463 square feet.

The Mumbai, India Global Development Center, which employed 4,162 persons, including onsite deputations outside Mumbai, as of December 31, 2009, serves as the hub of the Company's Indian operations. This Global Development Center provides substantial resource depth to meet customer needs around the world, low-cost service delivery, a 24-hour customer assistance center and development of technical solutions and expertise. Mumbai also serves as the principal recruiting and training center for the Company. The Mumbai Center has been in operation for over a decade and has a capacity of approximately 4,079 people including KPO operations.

The Chennai Training and Global Development Center employed, including onsite deputations outside Chennai, 1,981 persons as of December 31, 2009. The Chennai facility has a capacity of approximately 1,679 persons. The Company has acquired approximately 29 acres of land in an Information Technology Park in Chennai, India. This area of land has been designated as a Special Economic Zone (SEZ) by the government of India. In Phase 1 the Company is constructing 0.7 million square feet of space. This consists of 3 Software Development Blocks each with a capacity of 1,700 seats, a Food Court with seating capacity of 1,000, a Training Block with seating capacity of 1,200, a Welcome Block, a Recreation Block and a Utility Block. Phase 1 is scheduled for substantial completion in the first half of 2010.

Syntel leases approximately 132,584 square feet of office space in Mumbai, India under eleven leases expiring ranging from January 10, 2011 to April 16, 2012. These facilities house IT professionals as well as its senior management, finance and accounts, administrative personnel, human resources, recruiting, and sales and marketing functions.

For facilitating its KPO operations, Syntel has leased 175,605 square feet of office space in Mumbai, India under five leases expiring on dates ranging between May 12, 2010 to June 16, 2012.

Syntel leases approximately 153,545 square feet of office space in Chennai, India, under three leases expiring on dates ranging between January 19, 2011 to September 22, 2012, all subject to the Company's option to renew for additional periods.

Syntel leases approximately 4,000 square feet of office space in Gurgaon, India under a lease agreement expiring on March 31, 2010. It has signed a new lease commencing from 10<sup>th</sup> February 2010 and expiring on 9<sup>th</sup> February 2015.

The Company believes that space availability in Mumbai, Pune, Gurgaon and Chennai will accommodate short-term facility requirements and the new campuses in Pune and Chennai will enable the Company to meet offshore growth requirements for the next several years. The Company is also considering expanding its footprint in both major and emerging population centers in India to meet its growth objectives.

## **SALES AND MARKETING**

The Company markets and sells services directly through a professional sales team and senior management team operating principally from the Company's offices in Santa Clara, California; Phoenix, Arizona; Schaumburg, Illinois; Miami, Florida; Minneapolis, Minnesota; New York, New York; Troy, Michigan; Cary, North Carolina; Nashville, Tennessee; Memphis, Tennessee; Natick, Massachusetts; Framingham, Massachusetts; London, UK; Hong Kong; Stuttgart and Munich, Germany; Singapore; Paris, France; Toronto, Canada; Ireland and Australia. The sales staff is aligned by industry vertical, with each salesperson provided the authority to pursue Applications Outsourcing, KPO, e-Business and to a much lesser degree, TeamSourcing opportunities. The sales team is supported by technical and subject matter experts from the Company's delivery teams. The Company also augmented its onsite sales team with an India-based sales team along with the Syntel Direct team.

The sales cycle for Applications Outsourcing engagements ranges from six to twelve months, depending on the complexity of the engagement. Due to long sales cycles, Applications Outsourcing sales executives follow an integrated sales process for the development of an engagement. The sales teams submit proposals and solutions to the clients, and receive ongoing input from the Company's technical services, pre-sales, delivery, finance and legal departments throughout the entire sales process. The Applications Outsourcing sales process also typically involves customer interaction at more senior levels of management than the TeamSourcing sales process.

The sales cycle for KPO engagements, from initial contact to execution of an agreement varies by type of service, account size, on the complexity of the engagement and ranges from six to twelve months and in some cases for more than a year.

The sales cycle for an e-Business engagement, from initial contact to execution of an agreement, varies by type of service and account size, it typically ranges from one to six months, depending upon the complexity of the engagements. The sales cycle for large, fixed price e-Business engagement is similar to that of Applications Outsourcing engagements. The sales cycle for partnership software installations is generally one to six months. The associated software installation engagements are generally short, lasting one to three months. The Company's Strategic Operations Group (SOG) team supports the Company's sales team in this area.

The sales cycle for TeamSourcing engagements, from initial contact to execution of an agreement, varies by type of service and account size, but is typically completed within 30 days. TeamSourcing engagements are essentially developed from existing customers as the Company focuses its attention on growing the Applications Outsourcing, KPO and e-Business segments.

Syntel's marketing organization strives to build and support the Syntel brand as well as generate awareness and leads for the Company's service offerings. The Company's current marketing initiatives include online advertising, webcasts, conference sponsorship and attendance, direct mail campaigns, case studies, and public relations aimed at CEOs, CIOs and CFOs of Global 2000 companies. In addition, Syntel's marketing team maintains ongoing relationships with leading industry analysts such as Gartner Group and Forrester Research, to ensure analysts have a good understanding of Syntel's offerings and positioning. Syntel's marketing group manages the Company's market research and also helps in building proposals along with the sales team.

## **HUMAN RESOURCES**

The Company believes that its human resources are its most valuable asset. As of December 31, 2009, the Company globally had 12,567 full-time employees including a billable headcount of 9,228 providing a wide range of Information Technology and Knowledge Process Outsourcing professional services to Syntel's customers.

A majority of the Company's professional employees have a Bachelor of Science / Technology / Commerce degree or its equivalent, or higher degrees in computer science, engineering disciplines, commerce, management, finance and other areas. Their experience level ranges from entry-level programmers and process associates, to engagement managers and senior consultants with over 20 years of IT / KPO experience. The Company has personnel who are experienced in mainframe, client/server and open systems technologies, business and knowledge processes, and proficient in a variety of computer programming languages, software tools, database management systems, networks, testing, investment operations, asset management and financial services.

The Company has implemented a management structure and human resources organization intended to maximize the Company's ability to efficiently expand its professional staff. The Company believes that it has the capability to meet its anticipated future staffing needs for IT and KPO professionals through its established recruiting, talent management and training programs.

**Recruiting.** The Company has developed a recruiting methodology and organization which is a core competency. The Company has significantly expanded its international-based recruiting team, with recruiters in Mumbai, Chennai, Delhi and Pune, India, to recruit for the Company's global requirements. The Company also has a recruiting team focused on U.S. and International hiring which recruits across the Company's global locations. The Company uses a standardized global selection process that includes written tests, interviews and reference checks.

Among the Company's other recruiting techniques are the placement of advertisements on its own web site and popular job boards, in newspapers and trade magazines, providing bonuses to its employees who refer qualified applicants, participating in job fairs, partnering with and recruiting on university campuses. In addition, the Company has developed a database of talent pipeline hosted on the Company's internal Intranet, which has an automated workflow for managing the phases of recruiting. This system enhances the ability of the Company's recruiters to select appropriate candidates and manage the interview, selection and offer process through a streamlined workflow.

**Talent Management.** The Company seeks to provide meaningful support to its employees which the Company believes leads to improved employee retention, and better quality services to its customers. A significant percentage of the Company's employees have been recruited from outside the U.S., and are constantly deployed to global locations from which the Company operates. As a result of this approach, Syntel has developed a significant knowledge base in making foreign professionals quickly oriented and productive across its global locations.

STEP (Syntel Talent Engagement Program) is a structured performance management program that has become firmly ingrained in the Company's culture. Detailed business discussions are conducted, spanning across the organization flowing upwards from manager

level to leadership team. Talent summaries, short-term and long-term talent plans, and future leadership identification are executed as the part of these business discussions. The entire process is also managed end-to-end through the digitized e-PMD (Performance Management Document) Tool, which has excellent conformance. The Company also conducts regular career planning sessions with its employees, and seeks to meet their career goals over a long-term planning horizon.

Apart from the knowledge and skills that are critical for each position, the Company measures the personal attributes and the value match which is fundamental for any employee. The five core Values which each Syntel employee embodies are tested during the selection itself. These five Values are Simple, Speed, Smart, Synergy, and Stretch, where Integrity is the foundation underlying the above core values. The Values are also reinforced during the appraisal process, which imparts great significance to the Values scores. Each of these Values is well defined, and assessors are coached on how to gauge them at various levels.

As part of its retention strategy, the Company strives to provide a competitive compensation and benefits package, including relocation reimbursement and support, short-term and long-term bonus plans, medical insurance, dental options, a vision eye-care program, life insurance, long-term and short-term disability options, a 401(k) plan, and a tuition subsidy plan.

**Training.** The Company uses a number of established training delivery mechanisms in its efforts to provide a consistent and reliable talent pool of qualified IT and KPO professionals.

To empower our employees to live our Mission, Syntel introduces new training modules annually, with the core dimensions of training in the IT sector being Technical, Domain and Management. The employees in Syntel are sponsored for certifications in all these areas. Syntel has also entered into an alliance with Carnegie Mellon University in the United States for certifications for the iCarnegie e-Learning courses for developers and testers.

Syntel training programs in management cover management of projects, engagements and business processes. Syntel has been a “Registered Education Provider” for “Project Management Institute” (PMI) in the United States for over a decade. “Project Management” training is imparted internally by Syntel and externally by “International Institute of Learning” in the United States as per “PMI guidelines”.

The domain training programs cover Insurance and Healthcare training in Property and Casualty, Life and Annuities, and Payer and Provider areas as per AICPCU/IIA, LOMA and AHIP guidelines. All other domain training is tailored as per the market needs, and go through various levels of training based on competencies.

The training programs in technology cover languages, databases, operating systems, application servers, portal builders, infrastructure library management (ITIL) and packaged tools in the ERP, EAI and BI arena. These are delivered by instructor-led classroom sessions or on-line via e-Learning programs on Syntel’s e-Learning subscription sites.

The training team runs a variety of functional training programs which are project specific such as Capital Markets training, Fund Accounting training, Transaction Processing, and others. The Company also helps its leaders become its brand ambassadors by imparting Management Development Programs like operational programs for Team Leaders such as SAIL®, Train to Retain (T2R), Train the Trainer (TTT), Leadership and the Effectiveness Assessment Program (LEAP). These programs instill leadership values in its managers. The Company also runs programs like Email Etiquette, Presentation Skills, Business Communication, Business Etiquette and many more such soft skills modules to help build a strong base of employees. Also, the Company ensures that employees lead a very fulfilling life even when at work, by being able to de-stress themselves through life enrichment sessions like Yoga, desktop Yoga, music therapy, craft and art sessions.

Syntel has very clearly laid out its Vision, Mission and Values to its employees. These statements are simple to understand and are very well defined, communicated and reinforced through management communication (town halls / e-mails / print collateral), induction programs, quizzes, rewards and recognitions programs, and celebration of successes. The Company also celebrates its Mission and Values through special programs like the Syntel Star Awards, Values Awards and Innovation Awards which create tremendous response, along with phenomenal business results.

## **COMPETITION**

The IT and KPO services industry is intensely competitive, highly fragmented and subject to rapid change and evolving industry standards. The Company competes with a variety of other companies, depending on the IT and KPO services it offers. The Company’s primary competitors include system integrator firms, application software companies, professional services groups of computer equipment companies, and contract programming companies. The Company’s most direct competitors in IT include



Cognizant, Infosys Technologies, Tata Consultancy Services and Wipro Technologies that utilize an integrated on-site/offshore business model comparable to that used by the Company. The Company also competes with large IT service providers with greater resources, such as Accenture and IBM Global Services. The Company is also seeing increased competition from non-Indian sources such as Eastern Europe and the Philippines. In addition, the Company competes with numerous smaller local companies in the various geographic markets in which the Company operates. In KPO, the Company primarily competes with other offshore KPO vendors including HCL, Wipro Technologies and WNS. Many of the Company's customers choose to work with more than one service provider and contract with an individual provider to work on specific engagements that best match that provider's expertise.

#### **AVAILABLE INFORMATION**

Syntel makes available free of charge, through its website, its Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15 (d) of the Exchange Act, as soon as reasonably practicable after they are electronically filed with or furnished to the SEC. The URL for Syntel's web site is [www.syntelinc.com](http://www.syntelinc.com).

## EXECUTIVE OFFICERS OF THE REGISTRANT

The executive officers of the Registrant, their ages, and the position or office held by each, are as follows:

<u>NAME</u>	<u>AGE</u>	<u>POSITION</u>
Bharat Desai	57	Chairman and Director
Prashant Ranade	57	Chief Executive Officer, President and Director
Arvind S. Godbole	52	Chief Financial Officer and Chief Information Security Officer
Daniel M. Moore	55	Chief Administrative Officer, General Counsel and Secretary
Anil Jain	51	Senior Vice President, Business Unit Head—Insurance Vertical
R. S. Ramdas	55	Senior Vice President, Procurement and Global Taxation
Rakesh Khanna	47	President, Business Unit Head—Banking and Financial Services Vertical
Lakshmanan Chidambaram	46	Vice President, Head Sales—U.S. and Canada
Murlidhar Reddy	40	Vice President, Operations Head,—Healthcare and Life Sciences Vertical
V. S. Raj	46	Vice President, Chief Executive Officer of State Street Syntel Services Private Limited
Raja Ray	47	Senior Vice President, Business Unit Head, Diversified Vertical

Bharat Desai is a co-founder of Syntel and serves as its Chairman of the Board and as a director. He served as the Company's Chief Executive Officer from the Company's formation through February 2009 and has been the Chairman of Syntel's Board of Directors since February 1999. He also served as the Company's President from its formation until December 2006.

Prashant Ranade was appointed as Chief Executive Officer and President of the Company in February 2010. He has served as a director of Syntel since June 2007. From May 2003 to November 2006, Mr. Ranade served as the President and Chief Executive Officer of Siemens Group Logistics and Assembly Systems, NA (currently Dematic GmbH & Co. KG), a company that is principally involved in material handling logistics and automation. Mr. Ranade served on the board of directors at Dematic until July 2007.

Arvind Godbole was appointed Chief Financial Officer in December 2006 after being appointed Interim Chief Financial Officer in June 2006. Mr. Godbole was appointed the Company's Chief Information Security Officer in June 2006. He has been with the Company as Corporate Controller since March 2001 and had also been a member of the Procurement Team along with his usual functions as a controller.

Daniel M. Moore has served the Company as Chief Administrative Officer, General Counsel and Secretary and since August 1998.

Anil Jain was appointed as Senior Vice President, Business Unit Head—Insurance Vertical in February 2006. Mr. Jain has been with Syntel since 1993 serving in a number of client relationship and IT service delivery capacities.

R.S. Ramdas was appointed as Senior Vice President in July 2006 and became a member of the leadership team in February 2006. As a Senior Vice President, Mr. Ramdas has been involved with finance, internal audit, procurement, and global taxation. Mr. Ramdas served as Vice President of Syntel from March 2004 to January 2006.

Rakesh Khanna was appointed as President, Business Unit Head—Banking and Financial Services Vertical for the Company in July 2005. Prior to joining Syntel, Mr. Khanna served in senior management at erstwhile IFL Solutions Ltd., a company specializing in software products and services for banks and financial service institutions, from September 2003 to July 2005.

Lakshmanan Chidambaram was appointed as Vice President, Head Sales – U.S. and Canada in January 2007. Mr. Chidambaram was Head of Sales, Banking and Financial Services and Insurance Business units in February 2006, and in December 2006, assumed responsibility for Automotive, Healthcare and Diversified Businesses sales. Mr. Chidambaram joined Syntel in 2001 and has served in a variety of sales positions.

Murlidhar Reddy was appointed as Vice President, Operations Head, Healthcare and Life Sciences Vertical in July 2006 and has been with Syntel since November 2003 serving in various IT service delivery capacities.

V. S. Raj was appointed as Vice President and the Chief Executive Officer of State Street Syntel Services Private Limited in October 2008. Prior to joining Syntel, Mr. Raj served as Vice President and Site Manager for JPMorgan Chase & Co., a global financial services provider, in Bangalore from June 2005 to October 2008. From June 2000 to June 2005, Mr. Raj was Vice President and Quality Leader for GE Capital International Services, part of General Electric Company's financial services unit.

Raja Ray was appointed as Senior Vice President and Business Unit Head, Diversified Vertical in August 2009. Prior to joining Syntel, Mr. Ray served as an Assistant Vice President in the consumer packaged goods vertical at Cognizant Technology Solutions from June to July 2009, as an Application Sales Leader at EDS an HP Company from May 2008 to May 2009, and in various positions at Tata Consultancy Services from February 1990 to March 2008. All three previous companies are IT services providers.

## ITEM 1A. RISK FACTORS

The following factors should be considered carefully when evaluating our business.

### **The continued uncertainty and negative conditions in the worldwide economic markets could adversely affect the Company's business, results of operations and financial condition.**

Worldwide financial systems and economic conditions are under stress. The Company's customers may curtail their spending programs, which could result in a decrease in demand for the Company's services. In addition, certain of the Company's customers could experience an inability to pay suppliers. Likewise, suppliers may be unable to sustain their current level of operations, fulfill their commitments and/or fund future operations and obligations, each of which could adversely affect the Company's business, results of operations and financial condition.

### **The Company's business could be materially adversely affected if one of the Company's significant clients terminates its engagement of the Company or if there is a downturn in one of the industries the Company serves.**

The Company has in the past derived, and believes will continue to derive, a significant portion of its revenues from a limited number of large, corporate clients. The Company's ten largest clients generated approximately 75%, 71% and 73% of the Company's total revenues for the years ended December 31, 2009, 2008 and 2007, respectively. The Company's largest client for the years ended December 31, 2009, 2008 and 2007 was American Express, which generated approximately 21%, 20% and 19% of the Company's total revenues for the years ended December 31, 2009, 2008 and 2007, respectively. The Company's second largest client is State Street Bank which generated approximately 20%, 20% and 17% of the Company's total revenues for the years ended December 31, 2009, 2008 and 2007, respectively, for both KPO and IT services. The Company expects to continue to derive a significant portion of the Company's revenues from American Express and State Street Bank. Failure to meet a client's expectations could result in cancellation or non-renewal of the Company's engagement and could damage the Company's reputation and adversely affect its ability to attract new business. Many of the Company's contracts, including all of the Company's contracts with its ten largest clients, are terminable by the client with limited notice to the Company and without compensation beyond payment for the professional services rendered through the date of termination. An unanticipated termination of a significant engagement could result in the loss of substantial anticipated revenues. The loss of any significant client or engagement could have a material adverse effect on the Company's business, results of operations and financial condition.

The Company also derived, and expects to continue to derive, a significant portion of its revenues from clients in certain industries, including the financial services, insurance and healthcare industries. Clients in the financial services industry generated approximately 57%, 55% and 48% of the Company's revenues for the years ended December 31, 2009, 2008 and 2007, respectively. A downturn in the financial services industry or other industries from which the Company derives significant revenues could result in less revenue from current and potential clients in such industry and could have a material adverse effect on the Company's business, results of operations and financial condition.

In addition, the Company's KPO services to State Street Bank and two other clients for the year are provided through a joint venture between the Company and an affiliate of State Street Bank. Sales of KPO services only to these three clients represented approximately 17% of the Company's revenues for the year ended December 31, 2009, and approximately 16% and 14% of the Company's total revenues for the years ended December 31, 2008 and 2007, respectively. The current master agreement under which the Company is able to provide KPO services to these three clients appoints the Company as an authorized provider but does not require that the clients use the Company for KPO services. KPO services are ordered through separate work orders as may be agreed to by the clients and the Company from time to time. The master agreement is terminable on short notice, has no minimum volume commitments and has an initial expiration date in February 2012 with the ability to extend by mutual consent for up to three additional year terms. Commencing in February 2010, the State Street Bank affiliate through a separate shareholders agreement has the right to purchase the Company's interest in the joint venture at an agreed-upon formula price. The exercise of this purchase right would have the effect of terminating the Company's ability to provide KPO services to these three clients and transferring some related KPO professionals and assets to the State Street Bank affiliate. The State Street Bank affiliate exercise of the purchase right under the shareholders agreement could have a material adverse effect on the Company's business, results of operations and financial condition. The State Street Bank affiliate has waived its right to exercise the purchase right through March 31, 2010 and may extend its waiver for one or more additional periods of 30 days.

The Company has been discussing for several months with our joint venture partner possible modification of the joint venture and the terms and conditions of the master agreement and the shareholders agreement, including but not limited to an extension of the master agreement, modification of the option to purchase the joint venture under the shareholders agreement, volume commitments and economics, as well as other terms and conditions. While discussions continue, there can be no assurance that an agreement to modify

the joint venture will be reached. A date by which the current discussions will be finalized or terminated cannot be determined at this time. Any agreement to modify the joint venture and the terms and conditions upon which KPO services may be provided by the joint venture could have a material adverse effect on the Company's business, results of operations and financial condition depending on the terms of any such an agreement. Failure to reach an agreement does not affect the current KPO services or the current KPO master agreement which as stated above is terminable on short notice, has no minimum volume commitments and has an initial expiration date in February 2012 with the ability to extend by mutual consent for up to three additional one year terms.

**The Company's business could be materially adversely affected if there were a default in providing contracted services and that default resulted in damages that were substantially in excess of current insurance coverage or there were a denial of an insurance claim by the Company's insurance carriers.**

The Company provides information technology and KPO services that are integral to our client's businesses. If the Company were to default in the provision of contractually agreed-upon services, Company clients could suffer significant damages and make claims upon the Company for those damages. Although the Company believes it has adequate processes in place to protect against defaults in the provisions of services, errors may occur, particularly in KPO services which are more transactional in nature. The Company currently carries \$25 million in errors and omissions liability coverage for all services provided by the Company other than the joint venture between the Company and an affiliate of State Street Bank. That joint venture currently carries \$10 million in errors and omissions coverage. To the extent client damages were deemed recoverable against the Company and were substantially in excess of the Company's insurance coverage, or if the Company's claims for insurance coverage were denied by the Company's insurance carriers for any reason including, but not limited to a Company client's failure to provide insurance carrier-required documentation or a Company client's failure to follow insurance carrier-required claim settlement procedures, there could be a material adverse effect on our business, results of operations and financial condition.

**Failure to hire and retain a sufficient number of qualified professionals could have a material adverse effect on the Company's business, results of operations and financial condition.**

The Company's business of delivering professional services is labor intensive, and accordingly, the Company's success depends upon the Company's ability to attract, develop, motivate, retain and effectively utilize highly-skilled professionals. The Company believes that there is a growing shortage of, and significant competition for, professionals who possess the technical skills and experience necessary to deliver the Company's services, both in the United States and in India, and that such professionals are likely to remain a limited resource for the foreseeable future. The Company believes that as a result of these factors, the Company operates within an industry that experiences a significant rate of annual turnover of personnel. The Company's business plans are based on hiring and training a significant number of additional professionals each year to meet anticipated turnover and increased staffing needs. The Company's ability to maintain and renew existing engagements and to obtain new business depends, in large part, on the Company's ability to hire and retain qualified professionals. The Company performs a portion of the Company's employee recruitment for U.S. positions in foreign countries, particularly India. For the years ended December 31, 2009, 2008 and 2007, attrition was 11%, 14% and 14%, respectively. For the same periods, the number of net hires was 204, 654 and 3,345, respectively. There can be no assurance that the Company will be able to recruit and train a sufficient number of qualified professionals or that the Company will be successful in retaining current or future employees. Increased hiring by technology companies, particularly in India, and increasing worldwide competition for skilled technology professionals may lead to a shortage in the availability of qualified personnel in the markets in which the Company operates and hires. Failure to hire and train or retain qualified professionals in sufficient numbers could have a material adverse effect on the Company's business, results of operations and financial condition.

**Government regulation of immigration and work permits/visas could impact the Company's ability to effectively utilize the Company's Global Delivery Model.**

The Company recruits professionals on a global basis and, therefore, must comply with the immigration and work permit/visa laws and regulations of the countries in which the Company operates or plans to operate. As of December 31, 2009, 689 IT professionals, representing approximately 5% of the Company's worldwide workforce provided services under work permits/visas. The Company's inability to obtain sufficient work permits/visas due to the impact of these regulations, including any changes to immigration and work permit/visa regulations in particular jurisdictions, could have a material adverse effect on the Company's business, results of operations and financial condition.

**Government taxation of the Company could reduce the Company's overall profitability.**

Our Indian subsidiaries are export-oriented companies which, under the Indian Income Tax Act of 1961, are entitled to claim tax holidays for a period of ten consecutive years for each Software Technology Park (STP) with respect to export profits for each STP. Substantially all of the earnings of our Indian subsidiaries are attributable to export profits. The majority of our STPs in India are

currently entitled to a 100% exemption from Indian income tax. Under current law, these tax holidays will be completely phased out by March 31, 2011. Under current Indian tax law, export profits after March 31, 2011 from our existing STPs will be fully taxable at the Indian statutory rate (33.99% as of December 31, 2009) in effect at such time. If the tax holidays relating to our Indian STPs are not extended or new tax incentives are not introduced that would effectively extend the income tax holiday benefits beyond March 31, 2011, we expect that our effective income tax rate would increase significantly beginning in calendar year 2011.

In anticipation of the complete phase out of the tax holidays on March 31, 2011, we expect to continue to locate a portion of our new development centers in areas designated as Special Economic Zones (SEZs). Development centers operating in SEZs will be entitled to certain income tax incentives for periods of up to 15 years. The Indian government has proposed certain interpretive positions regarding the tax incentives applicable to SEZs. The Indian government has discussed making further changes in the SEZ policies which could be adverse to our operations. Certain of our development centers currently operate in SEZs and many of our future planned development centers are likely to operate in SEZs. A change in the Indian government's policies affecting SEZs in a manner that adversely impacts the incentives for establishing and operating facilities in SEZs could have a material adverse effect on our business, results of operations and financial condition.

The United States government is discussing and other countries' governments may discuss increased corporate taxation including the possibility of taxing profits generated by the Company outside the country of taxation. Increased corporate taxation could have a material adverse effect on the Company's business, results of operations and financial condition.

**The IT services and KPO industry are intensely competitive, and the Company may not be able to compete successfully against current and future competitors.**

The IT services and KPO industry are intensely competitive, highly fragmented and subject to rapid change and evolving industry standards. The Company competes with a variety of other companies, depending on the services offered. In Applications Outsourcing and e-Business services, the Company primarily competes with domestic firms such as Accenture, Cognizant, EDS and IBM Global Services and with an increasing number of India-based companies including Infosys Technologies, Tata Consultancy Services and Wipro Technologies. The Company is also seeing increased competition from non-Indian sources such as Eastern Europe and the Philippines. In KPO, the Company primarily competes with other offshore KPO vendors including HCL, Wipro Technologies and WNS. In professional IT staffing engagements, the Company's primary competitors include participants from a variety of market segments, including systems consulting and implementation firms, applications software development and maintenance firms, service groups of computer equipment companies and temporary staffing firms. Many of the Company's competitors have substantially greater financial, technical and marketing resources and greater name recognition than the Company does. As a result, they may be able to compete more aggressively on pricing, respond more quickly to new or emerging technologies and changes in client requirements, or devote greater resources to the development and promotion of IT services and KPO than the Company does. India-based companies also present significant price competition due to their competitive cost structures and tax advantages. In addition, there are relatively few barriers to entry into the Company's markets and the Company has faced, and expects to continue to face, additional competition from new IT service and KPO providers. Further, there is a risk that the Company's clients may elect to increase their internal resources to satisfy their services needs as opposed to relying on a third-party vendor. The IT services industry is also undergoing consolidation, which may result in increased competition in the Company's target markets. Increased competition could result in price reductions, reduced operating margins and loss of market share. There can be no assurance that the Company will be able to compete successfully with existing or new competitors or that competitive pressures will not materially adversely affect the Company's business, results of operations and financial condition.

**Variability of Quarterly Operating Results.**

The Company has experienced and expects to continue to experience fluctuations in revenues and operating results from quarter to quarter due to a number of factors, including: the timing, number and scope of customer engagements commenced and completed during the quarter; progress on fixed-price engagements; timing and cost associated with expansion of the Company's facilities; changes in professional wage rates; the accuracy of estimates of resources and time frames required to complete pending assignments; the number of working days in a quarter; employee hiring, attrition and utilization rates; the mix of services performed on-site, off-site and offshore; termination of engagements; start-up expenses for new engagements; length of sales cycles; customers' budget cycles; and investment time for training. Because a significant percentage of the Company's selling, general and administrative expenses are relatively fixed, variations in revenues may cause significant variations in operating results. It is possible that the Company's operating results could be below or above the expectations of market analysts and investors. In such event, the price of the Company's common stock would likely be materially adversely affected. No assurance can be given that quarterly results will not fluctuate causing an adverse effect on the Company's financial condition at the time.

**Our international sales and operations are subject to many uncertainties.**

Revenues from customers outside North America represented approximately 8% of the Company's revenues for the year ended December 31, 2009. The Company anticipates that revenues from customers outside North America will continue to account for a material portion of the Company's revenues in the foreseeable future and may increase as we expand our international presence, particularly in Europe. Risks associated with international operations include the burden in complying with a wide variety of foreign laws, potentially adverse tax consequences, tariffs, quotas and other barriers and potential difficulties in collecting accounts receivable. In addition, we may face competition in other countries from companies that may have more experience with operations in such countries or with international operations. We may also face difficulties integrating employees that we hire in different countries into our existing corporate culture. Our international expansion plans may not be successful and we may not be able to compete effectively in other countries. There can be no assurance that these and other factors will not have a material adverse effect on the Company's business, results of operations and financial condition.

**Terrorist activity, war or natural disasters could make travel and communication more difficult and adversely affect the Company's business.**

Terrorist activity, war or natural disasters could adversely affect the Company's business, results of operations and financial condition. Terrorist activities, other acts of violence or war, or natural disasters have recently occurred in India, the United States and in other countries around the world and have the potential to have a direct impact on the Company's clients. Such events may disrupt the Company's ability to communicate between the Company's various Global Development Centers and between the Company's Global Development Centers and the Company's clients' sites, make travel more difficult, make it more difficult to obtain work visas for many of the Company's technology professionals and effectively curtail the Company's ability to deliver the Company's services to the Company's clients. Such obstacles to business may increase the Company's expenses and materially adversely affect the Company's business, results of operations and financial condition. In addition, many of the Company's clients visit several technology services firms prior to reaching a decision on vendor selection. Terrorist activity, war or natural disasters could make travel more difficult and delay, postpone or cancel decisions to use the Company's services.

**The Company's fixed-price engagements may commit the Company to unfavorable terms.**

The Company undertakes development and maintenance engagements, which are billed on a fixed-price basis, in addition to the engagements billed on time-and-materials basis. Fixed-price revenues from development and maintenance activity represented approximately 45%, 38% and 38% of total revenues for the years ended December 31, 2009, 2008 and 2007, respectively. Any failure to estimate the resources and time required to complete a fixed-price engagement on time and to the required quality levels or any unexpected increase in the cost to the Company of IT professionals, office space or materials could expose the Company to risks associated with cost overruns and could have a material adverse effect on the Company's business, results of operations and financial condition.

**The Company's Applications Outsourcing and KPO services require increased attention from senior management.**

The Company has invested incrementally in the development of the Company's Applications Outsourcing business, with increased focus on outsourcing services for ongoing applications management, development and maintenance and KPO services. Applications Outsourcing and KPO services generally require a longer sales cycle (up to twelve months) and generally require approval by more senior levels of management within the client's organization, as compared with traditional IT staffing services. Pursuing such sales requires significant investment of time, including the Company's senior management, and may not result in additional business. There can be no assurance that the Company's increased focus on the Company's Applications Outsourcing and KPO practices will be successful, and any failure of such strategy could have a material adverse effect on the Company's business, results of operations and financial condition.

**Future legislation in the United States and abroad could significantly impact the ability of the Company's clients to utilize the Company's services.**

The issue of companies outsourcing services abroad has become a topic of political discussion in the United States and other countries. Measures aimed at limiting or restricting outsourcing have been enacted in a few states, and there is currently legislation restricting outsourcing pending or being discussed in several states and at the federal level. The measures that have been enacted to date have not significantly adversely affected the Company's business. There can be no assurance that pending or future legislation that would significantly adversely affect the Company's business will not be enacted. If enacted, such measures are likely to fall within two categories: (1) a broadening of restrictions on outsourcing by government agencies and on government contracts with

firms that outsource services directly or indirectly, and/or (2) measures that impact private industry, such as tax disincentives, restrictions on the transfer or maintenance of certain information abroad and/or intellectual property transfer restrictions. In the event that any such measures are enacted, or if the prospect of such measures being enacted increases, the ability of the Company's clients to utilize its services could be restricted or become less economical and the Company's business, results of operations and financial condition could be adversely affected.

**Wage pressures in India may reduce the Company's profit margins.**

Wage pressures in India may prevent the Company from sustaining the Company's competitive advantage and may reduce the Company's profit margins. As of December 31, 2009, approximately 80% of the Company's billable workforce was in India, and the Company anticipates that this percentage will increase over time. Wage costs in India have historically been lower than wage costs in the United States and Europe for comparably skilled professionals, which has been one of the Company's competitive strengths. However, wage increases in India may prevent the Company from sustaining this competitive advantage and may negatively affect the Company's profit margins. Wages in India are increasing at a faster rate than in the United States, which could result in increased costs for technology professionals. Compensation increases may result in a material adverse effect on the Company's business, results of operations and financial condition.

**The Company's future success depends on its ability to market new services to the Company's existing and new clients.**

The Company has been expanding the nature and scope of its engagements by extending the breadth of services the Company offers. The success of the Company's service offerings depends, in part, upon continued demand for such services by the Company's existing and new clients and the Company's ability to meet this demand in a cost competitive and effective manner. The Company's new service offerings may not effectively meet client needs, and the Company may be unable to attract existing and new clients to these service offerings. The increased breadth of the Company's service offerings may also result in larger and more complex client projects, which will require that the Company establish closer relationships with its clients, and potentially with other technology service providers and vendors, and develop a more thorough understanding of the Company's clients' operations. The Company's ability to establish these relationships will depend on a number of factors including the proficiency of the Company's technology professionals and its management personnel and the willingness of the Company's existing and potential clients to provide it with information about their businesses. If the Company is not able to successfully market and provide the Company's new and broader service offerings, the Company's business, results of operations and financial condition could be materially adversely affected.

**The Company depends on the efforts and ability of key personnel.**

The Company's success is highly dependent on the efforts and abilities of its key personnel. The diminution or loss of the services of key personnel for any reason could have a material adverse effect on the Company's business, operating results and financial condition.

**The Company may be affected by political and regulatory conditions in India.**

A significant element of the Company's business strategy is to continue to develop and expand offshore Global Development Centers in India. Changes in the political or regulatory climate of India, including the following, could have a material adverse effect on the Company's business, results of operations and financial condition:

- Political climate—In the past, India has experienced inflation and shortages of foreign currency and has been subject to civil and political unrest. No assurance can be given that the Company will not be adversely affected by changes in inflation, exchange rate fluctuations, currency controls, interest rates, tax provisions, social stability or other political, economic or diplomatic developments in or affecting India.
- Changes in liberalization policies of the government—The Indian government is involved in, and exerts influence over, its economy. In the recent past, the Indian government has provided tax incentives and relaxed certain regulatory restrictions in order to encourage foreign investment in certain sectors of the economy, including the technology industry. Certain of these benefits directly benefited the Company including, among others, tax holidays, liberalized import and export duties and preferential rules on foreign investment. There can be no assurance that these benefits will be continued or that other similar benefits will be provided in future periods.

**The Company's margins may be adversely affected if demand for the Company's services slows.**

If demand for the Company's services slows, the Company's utilization and billing rates for its technology professionals could be adversely affected, which may result in lower gross and operating profits.

**The Company is subject to risks of fluctuation in the exchange rate between the U.S. dollar and the Indian rupee.**

The Company holds a significant amount of its cash in U.S. dollars and in Indian rupees. Accordingly, changes in exchange rates between the Indian rupee and the U.S. dollar could have a material adverse effect on the Company's revenues, other income, cost of services, gross margin and net income, which may in turn have a negative impact on the Company's business, operating results and financial condition. The exchange rate between the Indian rupee and the U.S. dollar has changed substantially in recent years and may fluctuate substantially in the future. The Company expects that a majority of the Company's revenues will continue to be generated in U.S. dollars for the foreseeable future and that a significant portion of the Company's expenses, including personnel costs, as well as capital and operating expenditures, will continue to be denominated in Indian rupees. Consequently, the results of the Company's operations may be adversely affected if the Indian rupee appreciates against the U.S. dollar and an effective foreign exchange hedging program is not in place.

**The Company may not be able to successfully manage the rapid growth of the Company's business.**

The Company has recently experienced a period of rapid growth in revenues that places significant demands on the Company's managerial, administrative and operational resources. Additionally, the longer-term transition in the Company's delivery mix from onsite to offshore staffing has also placed additional operational and structural demands on the Company. The Company's future growth depends on recruiting, hiring and training professionals, increasing the Company's international operations, expanding its U.S. and offshore capabilities, adding effective sales and management staff and adding service offerings. Effective management of these and other growth initiatives will require that the Company continue to improve its infrastructure, execution standards and ability to expand services. Failure to manage growth effectively could have a material adverse effect on the quality of the Company's services and engagements, the Company's ability to attract and retain professionals, the Company's prospects and the Company's business, results of operations and financial condition.

**The Company's business could be adversely affected if the Company does not anticipate and respond to technology advances in the Company's and the Company's clients' industries.**

The Company's business will suffer if the Company fails to anticipate and develop new services and enhance existing services in order to keep pace with rapid changes in technology and in the industries on which the Company focuses. The technology services and KPO markets are characterized by rapid technological change, evolving industry standards, changing client preferences and frequent new product and service introductions. The Company's future success will depend on the Company's ability to anticipate these advances and develop new product and service offerings to meet the Company's existing and potential clients' needs. The Company may fail to anticipate or respond to these advances in a timely manner, or, if the Company does respond, the services or technologies the Company develops may not be successful in the marketplace. Further, products, services or technologies that are developed by the Company's competitors may render the Company's services non-competitive or obsolete. If the Company does not respond effectively to these changes, the Company's business, results of operations and financial condition could be materially adversely affected.

**The Company may be required to include benchmarking provisions in future engagements, which could have an adverse effect on the Company's revenues and profitability.**

As the size and duration of the Company's client engagements increase, the Company's current and future clients may require benchmarking provisions. Benchmarking provisions generally allow a client in certain circumstances to request that a benchmark study be prepared by an agreed-upon third-party comparing the Company's pricing, performance and efficiency gains for delivered contract services to that of an agreed-upon list of other service providers for comparable services. Based on the results of the benchmark study and depending on the reasons for an unfavorable variance, if any, the Company could then be required to reduce the pricing for future services to be performed under the balance of the contract or to change the services being provided under the contract, which could have an adverse impact on the Company's revenues and profitability.

**The Company may be liable to its clients for disclosure of confidential information or if the Company does not fulfill its obligations under its engagements.**

The Company may be liable to the Company's clients for damages caused by disclosure of confidential information or system failures. The Company is often required to collect and store sensitive or confidential client data. Many of the Company's client agreements do not limit its potential liability for breaches of confidentiality. If any person, including any of the Company's employees, penetrates the Company's network security or misappropriates sensitive data, the Company could be subject to significant liability from its clients or from their customers for breaching contractual confidentiality provisions or privacy laws. Unauthorized disclosure of sensitive or confidential client data, whether through breach of the Company's computer systems, systems failure or



otherwise, could also damage the Company's reputation and cause it to lose existing and potential clients. Many of the Company's engagements involve IT services that are critical to the operations of the Company's clients' businesses. Any failure or inability to meet a client's expectations in the performance of services could result in a claim for substantial damages against the Company, regardless of the Company's responsibility for such failure. There can be no assurance that any limitations of liability set forth in the Company's service contracts will be enforceable in all instances or would otherwise protect the Company from liability for damages. In addition, the costs of defending against any such claims, even if successful, could be significant.

There can be no assurance that the Company's insurance coverage will continue to be available on reasonable terms, will be available in sufficient amounts to cover one or more large claims or defense costs, or that the Company's insurer will not disclaim coverage as to any future claim. The successful assertion of one or more large claims against the Company that are uninsured, exceed available insurance coverage or result in changes to the Company's insurance policies, including premium increases or the imposition of large deductible or co-insurance requirements, could adversely affect the Company's business, results of operations and financial condition.

**The Company relies on global telecommunications infrastructure to maintain communication between its various locations and the Company's clients' sites.**

Disruptions in telecommunications, system failures, or virus attacks could harm the Company's ability to execute the Company's Global Delivery Model, which could result in client dissatisfaction and a reduction of the Company's revenues. A significant element of the Company's Global Delivery Model is to continue to leverage and expand the Company's Global Development Centers. The Company's Global Development Centers are linked with a redundant telecommunications network architecture that uses multiple service providers and various satellite and optical links with alternate routing. The Company may not be able to maintain active voice and data communications between its various Global Development Centers and between the Company's Global Development Centers and the Company's clients' sites at all times due to disruptions in these networks, system failures or virus attacks. Any significant failure in the Company's ability to communicate could result in a disruption in business, which could hinder the Company's performance or its ability to complete projects on time. This, in turn, could lead to client dissatisfaction and a material adverse effect on the Company's business, results of operations and financial condition.

**There are risks associated with the Company's investment in new facilities and physical infrastructure.**

The Company's business model includes developing and operating Global Development Centers in order to support the Company's Global Delivery Service. The Company has Global Development Centers located in Mumbai, Pune and Chennai, India. The Company is in the process of expanding its Global Development Center in Pune and in creating a new Global Development Center in Chennai both on land located in Special Economic Zones (SEZ). With regard to the construction on land located in a SEZ, there are certain construction and other requirements that must be met in order to maximize certain tax and other benefits. If those conditions are not met, Syntel may not be able to maximize all benefits associated with the SEZ designations. The full completion of the development of these facilities is contingent on many factors including the Company's funding the continuation of the construction and obtaining appropriate construction and other permits from the Indian government. The Company cannot make any assurances that the construction of these facilities or any future facilities that the Company may develop will occur on a timely basis or that they will be completed. If the Company is unable to complete the construction of these facilities, the Company's business, results of operation and financial condition will be adversely affected. In addition, the Company is developing these facilities in expectation of increased growth in the Company's business. If the Company's business does not grow as expected, the Company may not be able to benefit from its investment in this or other facilities.

**Existing, new and changing corporate governance and public disclosure requirements increases management's time spent on compliance, increases the cost of compliance and adds uncertainty to the Company's compliance policies.**

Compliance with existing, new and changing corporate governance and public disclosure requirements adds uncertainty to the Company's compliance policies and increases the Company's costs of compliance. Changing laws, regulations and standards include those relating to accounting, corporate governance and public disclosure, including the Sarbanes-Oxley Act of 2002, new SEC regulations and NASDAQ Global Select Market rules. These laws, regulations and standards may lack specificity and are subject to varying interpretations. Their application in practice may evolve over time as new guidance is provided by regulatory and governing bodies. In particular, the Company's efforts to comply with Section 404 of the Sarbanes-Oxley Act of 2002 and the related regulations regarding required assessment of internal controls over financial reporting and the Company's external auditors' audit of that assessment requires the commitment of significant financial and managerial resources. The Company consistently assesses the adequacy of internal controls over financial reporting, remediate any control deficiencies that may be identified, and validates through testing that the Company's controls are functioning as documented. While the Company does not anticipate any material weaknesses, the inability of management and the Company's independent auditor to provide an unqualified report as to the adequacy and effectiveness, respectively, of internal controls over financial reporting for future year ends could result in adverse consequences to

the Company, including, but not limited to, a loss of investor confidence in the reliability of the Company's financial statements, which could cause the market price of the Company's stock to decline. Existing, new and changing corporate governance and public disclosure requirements could result in continuing uncertainty regarding compliance matters and higher costs of compliance as a result of ongoing revisions to such governance standards. The Company's efforts to comply with evolving laws, regulations and standards have resulted in, and are likely to continue to result in, increased general and administrative expenses and a diversion of management time and attention from revenue-generating activities to compliance activities. In addition, new laws, regulations and standards regarding corporate governance may make it more difficult for the Company to obtain director and officer liability insurance. Further, the Company's board members and executive officers could face an increased risk of personal liability in connection with their performance of duties. As a result, the Company may face difficulties attracting and retaining qualified board members and executive officers, which could harm the Company's business. If the Company fails to comply with new or changed laws or regulations and standards differ, the Company's business and reputation may be harmed.

**The Company's business could be materially adversely affected if the Company does not protect its intellectual capital or if the Company's services are found to infringe on the intellectual property of others.**

The Company's success depends in part on certain methodologies, practices, tools and technical expertise the Company utilizes in designing, developing, implementing and maintaining applications and other proprietary intellectual capital. In order to protect the Company's rights in this intellectual capital, the Company relies upon a combination of nondisclosure and other contractual arrangements as well as trade secret, copyright and trademark laws. The Company also generally enters into confidentiality agreements with its employees, consultants, clients and potential clients and limit access to and distribution of the Company's proprietary information.

The Company holds several trademarks or service marks and intends to submit additional United States federal and foreign trademark applications for the names of additional service offerings in the future. There can be no assurance that the Company will be successful in maintaining existing or obtaining future trademarks. There can be no assurance that the laws, rules, regulations and treaties in effect now or in the future or the contractual and other protective measures the Company takes are adequate to protect it from misappropriation or unauthorized use of the Company's intellectual capital or that such laws, rules, regulations and treaties will not change. There can be no assurance that the Company will be able to detect unauthorized use and take appropriate steps to enforce the Company's rights or that any such steps will be successful. Misappropriation by others of the Company's intellectual capital, including the costs of enforcing the Company's intellectual capital rights, could have a material adverse effect on the Company's business, results of operations and financial condition. However, the Company is not significantly dependent on the referenced trademarks in the conduct of its business.

Although the Company believes that its intellectual capital does not infringe on the intellectual property rights of others, there can be no assurance that such a claim will not be asserted against the Company in the future or that any such claim, if asserted, would not be successful. The costs of defending any such claims could be significant and any successful claim could require the Company to modify, discontinue or change the manner in which the Company provides its services. Any such changes could have a material adverse effect on the Company's business, results of operations and financial condition.

**The Company's earnings are affected by issuance of stock options and stock based awards to employees and directors.**

The Company expenses stock options and other stock-based awards in accordance with provisions prescribed by the authoritative guidance. The Company measures and recognizes compensation expense for all stock-based payments at fair value. Stock-based payments include stock option grants and other transactions under stock plans. The Company in the past has granted options to purchase common stock to some of its employees and directors under various plans at prices equal to the market value of the stock on the dates the options were granted. In addition, the Company has issued shares of incentive restricted stock to its non-employee directors and employees. During the year ended December 31, 2009, the Company recorded \$ 1.9 million of expense for equity-based compensation (including charges for restricted stock and dividend). The assumptions used in calculating and estimating future costs are highly subjective and changes in these assumptions could significantly affect the Company's future earnings.

**Any future business combinations, acquisitions or mergers would expose the Company to risks, including that the Company may not be able to successfully integrate any acquired businesses.**

The Company has expanded, and may continue to expand, the Company's operations through the acquisition of additional businesses. Financing of any future acquisition could require the incurrence of indebtedness, the issuance of equity (common or preferred) or a combination thereof. There can be no assurance that the Company will be able to identify, acquire or profitably manage additional businesses or successfully integrate any acquired businesses without substantial expense, delays or other operational or financial risks

and problems. Furthermore, acquisitions may involve a number of special risks, including diversion of management's attention, failure to retain key acquired personnel, unanticipated events or legal liabilities and amortization of acquired intangible assets. In addition, any client satisfaction or performance problems within an acquired firm could have a material adverse impact on the Company's reputation as a whole. There can be no assurance that any acquired businesses would achieve anticipated revenues and earnings. Any failure to manage the Company's acquisition strategy successfully could have a material adverse effect on the Company's business, results of operations and financial condition.

**The Company's ability to repatriate earnings from its foreign operations is limited by tax laws.**

The Company treats earnings from its operations in India and other foreign countries as permanently invested outside the United States. If the Company repatriates any of such earnings, the Company will incur a dividend distribution tax for distribution from India, currently 17% under Indian tax law, and be required to pay United States corporate income taxes on such earnings. As of December 31, 2009, the estimated dividend distribution taxes and United States corporate taxes that would be due upon repatriation of accumulated earnings from the Company's operations in India was approximately \$94.4 million. If the Company decided to repatriate all undistributed repatriable earnings of foreign subsidiaries as of December 31, 2009, the Company would have accrued taxes of approximately \$140.6 million.

**ITEM 1B. UNRESOLVED STAFF COMMENTS.**

None.

**ITEM 2. PROPERTIES.**

The Company's headquarters and principal administrative, sales and marketing, and system development operations are located in approximately 6,430 square feet of leased space in Troy, Michigan. The Company occupies these premises under a lease expiring in August 2012. The Company has a telecommunications hub located in approximately 3,200 square feet of leased space in Cary, North Carolina under a lease which expires on July 31, 2010. The Company also leases office facilities in Santa Clara, California; Phoenix, Arizona; Schaumburg, Illinois; Miami, Florida; Minneapolis, Minnesota; New York, New York; Nashville, Tennessee; Memphis, Tennessee; Framingham, Massachusetts; London, UK; Stuttgart and Munich, Germany; Sydney, Australia and Toronto, Canada.

The Company's Global Development Centers are located in: Pune, Mumbai, Gurgaon and Chennai, India and a Support Center located in Cary, North Carolina supports the Company's Global Delivery Service.

The Company has acquired 78 acres of land situated in Pune, out of which 40 acres of land is used for construction of a state-of-the-art development and training campus in Pune, India. Phase 1 of the construction was completed in August 2006, which included an office building for 950 seats, a food court and hotel. In February 2007, the Company completed 2 office buildings with more than 2,000 seats. When fully completed, the facility will cover over 1 million square feet and have capacity for 9,000 seats. It will be both a customer and employee-focused facility, including such amenities as training facilities, cafeteria and fitness center. The remaining 38 acres of land that is adjacent to this campus and this area has been designated as a Special Economic Zone ("SEZ") by the Government of India. The Company has already completed construction of 2 office buildings in the SEZ area with more than 2,000 seats. In addition, Syntel leases two facilities in Pune, India consisting of approximately 45,463 square feet.

The Mumbai, India Global Development Center, which employed, including onsite deputations outside Mumbai, 4,162 persons as of December 31, 2009, serves as the hub of the Company's Indian operations. This Global Development Center provides substantial resource depth to meet customer needs around the world, low-cost service delivery, a 24-hour customer assistance center and development of technical solutions and expertise. Mumbai also serves as the principal recruiting and training center for the Company. The Mumbai Center has been in operation for over a decade and has a capacity of approximately 4,079 people including KPO operations.

The Chennai Training and Global Development Center employed, including onsite deputations outside Chennai, 1,981 persons as of December 31, 2009. The Chennai facility has a capacity of approximately 1,679 persons. The Company has approximately 29 acres of land in an Information Technology Park in Chennai, India. This area of land has been designated as a Special Economic Zone (SEZ) by the government of India. In Phase 1, the Company is constructing 0.7 million square feet of space. This consists of three Software Development Blocks each having a capacity of 1,700 seats, a Food Court with 1,000 seating capacity, a Training Block with 1,200 seating capacity, a Welcome Block, a Recreation Block and a Utility Block. Phase 1 is scheduled for substantial completion in the first half of 2010.

Syntel leases approximately 132,584 square feet of office space in Mumbai, India, under eleven leases expiring ranging from January 10, 2011 to April 16, 2012. These facilities house IT professionals, as well as its senior management, finance and accounts, administrative personnel, human resources, recruiting, and sales and marketing functions.

For facilitating its KPO operations, Syntel has leased 175,605 square feet of office space in Mumbai, India under five leases expiring on dates ranging between May 12, 2010 to June 16, 2012.

Syntel leases approximately 153,545 square feet of office space in Chennai, India, under three leases expiring on dates ranging between January 19, 2011 to September 22, 2012, all subject to the Company's option to renew for additional periods.

Syntel leases approximately 4,000 sq. ft. of office space in Gurgaon, India under a lease agreement expiring on March 31, 2010. It has signed a new lease commencing on February 10, 2010 and expiring on February 9, 2015.

The Company believes that space availability in Mumbai, Pune, Gurgaon and Chennai will accommodate short-term facility requirements and the new campuses in Pune and Chennai will enable the Company to meet offshore growth requirements for the next several years. The Company is also considering expanding its footprint in Tier I, Tier II and Tier III cities in India to meet its growth objectives.

### **ITEM 3. LEGAL PROCEEDING.**

While the Company is a party to ordinary routine litigation incidental to the business, the Company is not currently a party to any material legal proceeding or governmental investigation.

### **ITEM 4. RESERVED.**

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

(a) The Company's Common Stock is traded on the NASDAQ Global Select Market ("NASDAQ") under the symbol "SYNT." The following table sets forth, for the periods indicated, the range of high and low sales prices per share of the Company's Common Stock as reported on NASDAQ for each full quarterly period in 2008 and 2009.

<u>Period</u>	<u>High</u>	<u>Low</u>
First Quarter, 2008 .....	37.260	24.560
Second Quarter, 2008 .....	37.180	25.400
Third Quarter, 2008 .....	34.650	22.770
Fourth Quarter, 2008 .....	25.600	18.150
First Quarter, 2009 .....	26.370	17.320
Second Quarter, 2009 .....	31.440	21.090
Third Quarter, 2009 .....	49.130	30.720
Fourth Quarter, 2009 .....	46.290	35.830

(b) There were approximately 208 shareholders of record and 17,000 beneficial holders on February 28, 2010.

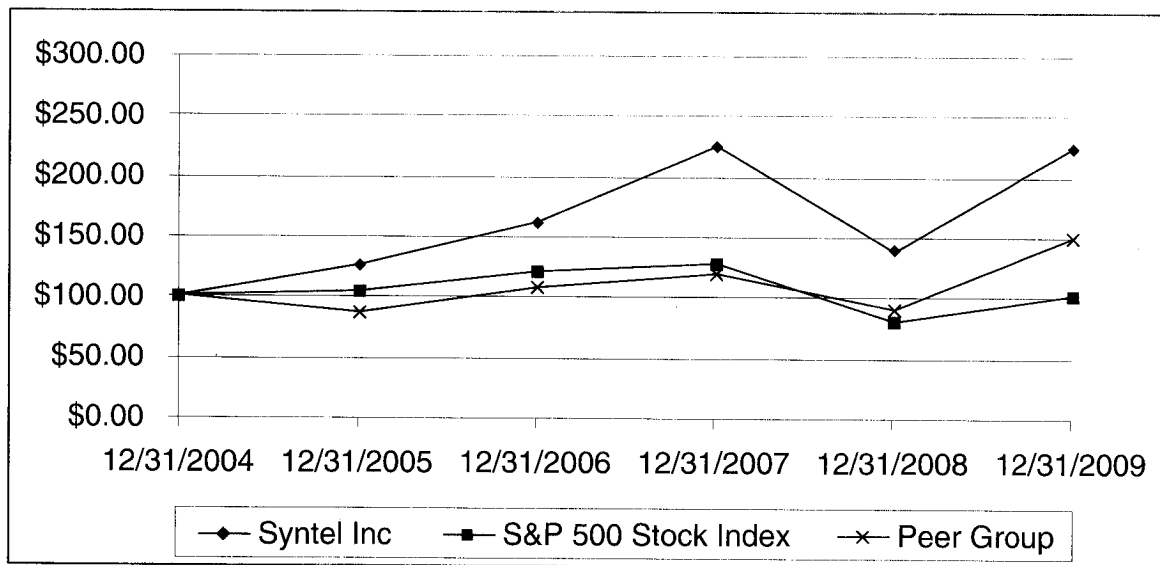
(c) The Board of Directors has declared a quarterly dividend of \$0.06 per share during each quarter of the Company's last two fiscal years. In addition, on December 1, 2008 the Board of Directors declared a special cash dividend of \$0.50 per share, payable on December 26, 2008 to Syntel shareholders of record at the close of business on December 12, 2008. The Company paid total cash dividends of \$ 0.24 and \$ 0.74 per share for the years ended December 31, 2009 and 2008, respectively.

(d) The information set forth under the captions "Equity Compensation Plan Information" in Item 12 of this report is incorporated herein by reference.

**PERFORMANCE GRAPH**

The following graph compares the cumulative total shareholder return on the Company’s Common Stock to the cumulative total shareholder returns for the S&P 500 Stock Index and for an index of peer companies selected by the Company. The period for comparison is for five years from December 31, 2004 through December 31, 2009, the end of the Company’s last fiscal year. The peer group index is composed of Cognizant Technology Solutions Corporation, International Business Machines Corporation, Tata Consultancy Services Limited, Wipro Limited, Infosys Technologies Limited, Oracle Financial Services Software Limited (formerly known as I-Flex Solutions Limited) and HCL Technologies Limited. These companies were selected based on similarities in their service offerings and their competitive position in the Company’s industry.

**Comparison of Five-Year Cumulative Total Return  
Among Syntel, Inc., S&P 500 Stock Index  
And an Index of Peer Companies \***



<u>Company/Index</u>	<u>12/31/04</u>	<u>12/31/05</u>	<u>12/31/06</u>	<u>12/31/07</u>	<u>12/31/08</u>	<u>12/31/09</u>
Syntel, Inc. ....	\$100	\$126.91	\$162.31	\$225.71	\$138.40	\$224.67
S&P 500 Stock Index .....	\$100	\$104.89	\$121.44	\$128.11	\$ 80.72	\$102.11
Peer Group Index .....	\$100	\$ 87.23	\$108.27	\$119.80	\$ 90.50	\$149.90

\* Assumes that the value of an investment in Syntel’s Common Stock and each index was \$100 on December 31, 2004 and that all dividends were reinvested.

## ITEM 6. SELECTED CONSOLIDATED FINANCIAL DATA.

### SYNTEL, INC. & SUBSIDIARIES

(In thousands, except share and headcount data)

The following tables set forth selected consolidated financial data and other data concerning Syntel, Inc. and its subsidiaries for each of the last five years. The selected financial data should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the Consolidated Financial Statements and related Notes thereto.

	YEAR ENDED DECEMBER 31,				
	2009	2008	2007	2006	2005
<b>STATEMENT OF INCOME DATA</b>					
Net revenues	\$419,006	\$410,426	\$337,673	\$270,229	\$226,189
Cost of revenues	215,154	231,729	205,422	167,980	135,043
Gross profit	203,852	178,697	132,251	102,249	91,146
Selling, general and administrative expenses	78,463	80,347	68,913	49,374	44,917
Income from operations	125,389	98,350	63,338	52,875	46,229
Other income, principally interest	10,059	2,031	7,222	4,894	4,592
Income before income taxes	135,448	100,381	70,560	57,769	50,821
Income tax provision (1)	16,953	13,700	7,700	6,853	20,500
Net income	\$118,495	\$ 86,681	\$ 62,860	\$ 50,916	\$ 30,321
Earnings per share, diluted	\$ 2.86	\$ 2.10	\$ 1.52	\$ 1.24	\$ 0.75
Weighted average shares outstanding, diluted	41,491	41,340	41,265	41,095	40,651
Cash dividends declared per common share	\$ 0.24	\$ 0.74	\$ 0.24	\$ 1.49	\$ 1.74
<b>AS OF DECEMBER 31,</b>					
	2009	2008	2007	2006	2005
	(\$ In thousands)				
<b>BALANCE SHEET DATA</b>					
Working capital	\$224,092	\$144,379	\$138,352	\$106,903	\$120,768
Total assets	412,622	295,571	273,496	199,592	199,385
Total shareholders’ equity	350,038	226,830	207,750	149,742	152,278
<b>OTHER DATA</b>					
Billable headcount in U.S.	1,777	1,433	1,492	1,405	1,341
Billable headcount in India	7,368	6,963	6,123	4,006	3,006
Billable headcount at other locations	83	113	94	88	109
Total billable headcount	9,228	8,509	7,709	5,499	4,456

- The tax rate for the year ended December 31, 2009 was impacted by a favorable adjustment of \$4.3 million as a result of the Company’s review of its global uncertain tax liabilities provided on the “more likely than not” concept and other tax positions, which is based on the expiration of the statute of limitations related to certain global tax contingencies and completion of certain tax audits. Further, Union Budget of India 2009 extended the tax holiday period by one year (i.e. from March 31, 2010 to March 31, 2011). This resulted into expensing of the deferred taxes provided for the extended period by \$0.49 million. The Company has also provided valuation allowance of \$0.4 million towards deferred tax asset created in earlier years. Without the above, the effective tax rate for the year ended December 31, 2009 would have been 15.0%. The tax rate for the year ended December 31, 2008 was impacted by the reversal of a tax reserve of \$3.0 million which comprises \$2.2 million and \$0.8 million towards tax and interest respectively provided earlier towards uncertain income tax positions. In addition, during 2008 the Company had recorded a charge of \$1.1 million towards uncertain income tax positions of \$0.7 million and interest of \$0.4 million. The Company also reversed \$1.4 million based on the reconciliation of actual tax liability as per the tax returns and the tax provision as per the books and \$0.3 million towards credit of Michigan Single Business tax for the years 2001 to 2003. Further, the Company also recorded a net tax charge of \$0.6 million towards dividend income from Syntel Europe Limited. Without the above, the effective tax rate for the year ended December 31, 2008 would have been 16.8%. During year ended December 31, 2007 the tax rate was impacted by the reversal of a tax reserve of \$3.1 million along with the consequential reversal of corresponding interest provision of \$0.1 million, reversal of excess tax provision of \$2.2 million, tax credits related to research and development of \$0.4 million, an additional tax reserve of \$0.3 million and reversal of valuation allowance of \$0.1 million. Without the above, the effective tax rate for the year ended December 31, 2007 would have been 18.8%.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### *Critical Accounting Policies*

We believe the following critical accounting policies, among others, involve our more significant judgments and estimates used in the preparation of our consolidated financial statements. The Company has discussed the critical accounting policies and estimates with the Audit Committee of the Board of Directors.

**Revenue Recognition.** Revenue recognition is a significant accounting policy for the Company. The Company recognizes revenue from time and material contracts as services are performed. During the years ended December 31, 2009, 2008 and 2007, revenues from time and material contracts constituted 55%, 62% and 62%, respectively, of total revenues. Revenue from fixed-price application management maintenance and support engagements is recognized as earned, which generally results in straight-line revenue recognition as services are performed continuously over the term of the engagement. During the years ended December 31, 2009, 2008 and 2007, revenues from fixed-price application management maintenance and support engagements constituted 35%, 29% and 27%, respectively.

Revenue on fixed-price application development and integration projects is measured using the proportional performance method of accounting. Performance is generally measured based upon the efforts incurred to date in relation to the total estimated efforts to the completion of the contract. The Company monitors estimates of total contract revenues and cost on a routine basis throughout the delivery period. The cumulative impact of any change in estimates of the contract revenues or costs is reflected in the period in which the changes become known. In the event that a loss is anticipated on a particular contract, provision is made for the estimated loss. The Company issues invoices related to fixed-price contracts based on either the achievement of milestones during a project or other contractual terms. Differences between the timing of billings and the recognition of revenue based upon the proportional performance method of accounting are recorded as revenue earned in excess of billings or deferred revenue in the accompanying financial statements. During the years ended December 31, 2009, 2008 and 2007, revenues from fixed-price application development and integration contracts constituted 10%, 9% and 11%, respectively.

### *Significant Accounting Estimates*

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses for the reporting period. By their nature, these estimates and judgments are subject to an inherent degree of uncertainty. The Company bases its estimates and judgments on historical experience and on various other assumptions that are believed to be reasonable under the circumstances. Actual results could differ from those estimates.

**Revenue Recognition.** The use of the proportional performance method of accounting requires that the Company make estimates about its future efforts and costs relative to the fixed-price contracts. While the Company has procedures in place to monitor the estimates throughout the performance period, such estimates are subject to change as each contract progresses. The cumulative impact of any such change is reflected in the period in which the change becomes known.

**Allowance for Doubtful Accounts.** The Company records an allowance for doubtful accounts based on a specific review of aged receivables. The provision for the allowance for doubtful accounts is recorded in selling, general and administrative expenses. As at December 31, 2009 and 2008, the allowance for doubtful accounts was \$3.0 million and \$0.4 million respectively. These estimates are based on our assessment of the probable collection from specific customer accounts, the aging of the accounts receivable, analysis of credit data, bad debt write-offs, and other known factors.

**Income Taxes—Estimates of Effective Tax Rates and Reserves for Tax Contingencies.** The Company records provisions for income taxes based on enacted tax laws and rates in the various taxing jurisdictions in which it operates.

In determining the tax provisions, the Company also reserves for tax contingencies based on the Company's assessment of future regulatory reviews of filed tax returns. Such reserves, which are recorded in income taxes payable, are based on management's estimates and accordingly are subject to revision based on additional information. The reserve no longer required for any particular tax year is credited to the current year's income tax provision.

During 2009, the Company had a favorable adjustment of \$4.3 million as a result of the Company's review of its global uncertain tax liabilities provided on the "more likely than not" concept and other tax positions, which is based on the expiration of the statute of



limitations related to certain global tax contingencies and completion of certain tax audits. The Company has also provided valuation allowance of \$0.4 million towards deferred tax asset created in earlier years. These revisions in estimates had an after-tax impact of increasing both the basic and diluted earnings per share for the year ended December 31, 2008 by \$0.09 and \$0.10 per share respectively.

During 2008, the Company has reversed a tax reserve of \$3.0 million which comprises \$2.2 million and \$0.8 million towards tax and interest, respectively, provided earlier towards uncertain income tax positions. In addition, during 2008 the Company has recorded a charge of \$1.1 million towards uncertain income tax positions of \$0.7 million and interest of \$0.4 million. The Company also reversed \$1.4 million based on the reconciliation of actual tax liability as per the tax returns and the tax provision as per the books and \$0.3 million towards credit of Michigan Single Business tax for the years 2001 to 2003. These revisions in estimates had an after-tax impact of increasing both the basic and diluted earnings per share for the year ended December 31, 2008 by \$0.09 per share.

During 2007, the Company has reversed a tax reserve of \$3.1 million related to the year 2003 along with the consequential reversal of corresponding interest provision of \$0.1 million, reversal of excess tax provision of \$2.2 million, tax credits related to research and development of \$0.38 million, an additional tax reserve of \$0.3 million and reversal of \$0.1 million of valuation allowance. These revisions in estimates had an aftertax impact of increasing both the basic and diluted earnings per share for the year ended December 31, 2007 by \$0.13 per share.

**Accruals for Legal Exposures.** The Company estimates the costs associated with legal exposures that it has and the related legal expenses and records the probable liability if it can be reasonably estimated or otherwise, the lower end of an estimated reasonable range of potential liability. The accrual related to litigation and legal fees at December 31, 2009 and 2008 was \$0.5 million.

## OVERVIEW

Syntel is a worldwide provider of IT and outsourcing services to Global 2000 companies. The Company's service offerings include Applications Outsourcing, consisting of outsourcing services for ongoing management, development and maintenance of business applications; KPO consisting of high-value, customized outsourcing solutions that enhance critical back-office services such as transaction processing, loan servicing, retirement processing, collections and payment processing; e-Business, consisting of strategic advanced technology services in the CRM, Data Warehousing, EAI, ERP and Web solutions; and TeamSourcing consisting of professional IT consulting services.

The Company's revenues are generated from professional services fees provided through four segments, Applications Outsourcing, KPO, e-Business and TeamSourcing. The Company has invested significantly in developing its ability to sell and deliver Applications Outsourcing and KPO services, which the Company believes have higher growth and gross margin potential.

The following table outlines the revenue mix for the years ended December 31, 2009, 2008 and 2007:

	Percent of Total Revenues		
	2009	2008	2007
Applications Outsourcing	73%	67%	67%
KPO	18	20	16
e-Business	7	11	12
TeamSourcing	2	2	5
	<u>100%</u>	<u>100%</u>	<u>100%</u>

Revenues are generated principally on either a time-and-materials or fixed-priced, fixed-time frame basis. We believe the ability to offer fixed-time frame processes is an important competitive differentiator that allows Syntel and its clients to better understand the client's needs, and to design, develop, integrate and implement solutions that address those needs. During the years ended December 31, 2009, 2008 and 2007, revenues from fixed-price development contracts constituted 10%, 9% and 11%, respectively.

On Applications Outsourcing engagements, the Company typically assumes responsibility for engagement management and generally is able to allocate certain portions of the engagement to on-site, off-site and offshore personnel. Applications Outsourcing revenues generally are recognized on either a time-and-materials or fixed-price basis. For the years ended December 31, 2009, 2008 and 2007, fixed-price revenues from development and maintenance activity comprised approximately 57%, 48% and 48% of total Applications Outsourcing revenues, respectively.

On KPO engagements, services are provided at our offshore facility, which gives the benefit of lower cost to the customer. KPO revenues generally are recognized on a time-and-materials basis as services are performed. For the years ended December 31, 2009, 2008 and 2007, the revenue from KPO engagements comprised approximately 18%, 20% and 16%, of total revenues, respectively.

Historically, most e-Business engagements were billed on a time-and-material basis under the direct supervision of the customer (similar to TeamSourcing engagements); however, as the Company expanded its expertise in delivering e-commerce engagements, Syntel has assumed the project management role and entered into fixed-price arrangements for a significant number of new e-Business engagements started during 2009, 2008 and 2007. For the years ended December 31, 2009, 2008 and 2007, fixed-price revenues from development and maintenance activity comprised approximately 43%, 36% and 38% of total e-Business revenues, respectively.

On TeamSourcing engagements, Syntel's professional services typically are provided at the customer's site and under the direct supervision of the customer. TeamSourcing revenues generally are recognized on a time-and-material basis as services are performed. As indicated in the above table, the Company's dependence on TeamSourcing engagements has decreased and is expected to continue to decrease as a percentage of the total revenue base as the Company consciously refocuses its sales efforts and migrates resources to Applications Outsourcing and KPO engagements.

The Company's most significant cost is personnel cost, which consists of compensation, benefits, recruiting, relocation and other related costs for its professionals. The Company strives to maintain its gross margin by controlling engagement costs and offsetting increases in salaries and benefits with increases in billing rates. The Company has established a human resource allocation team whose purpose is to staff professionals on engagements that efficiently utilize their technical skills and allow for optimal billing rates. The Company's Indian subsidiaries provide software development services from Mumbai, Pune and Chennai, India, where salaries of IT professionals are comparatively lower than in the U.S.

The Company has performed a significant portion of its employee recruiting in other countries. As of December 31, 2009, approximately 5% of Syntel's worldwide workforce provided services under work permits / visas.

The Company has made substantial investments in infrastructure in recent years, including: (1) expanding the facilities in Mumbai, India, including a KPO facility; (2) developing a Technology Campus in Pune, India; (3) expanding the Global Development Center in Chennai, India; (4) upgrading the Company's global telecommunication network; (5) increasing Applications Outsourcing sales and delivery capabilities through significant expansion of the sales force and the Company's Strategic Offerings Group, which develops and formalizes proprietary methodologies, practices and tools for the entire Syntel organization; (6) hiring additional experienced senior management; (7) expanding global recruiting and training capabilities; and (8) enhancing human resource and financial information systems.

Through its strong relationships with customers, the Company has been able to generate recurring revenues from repeat business. These strong relationships also have resulted in the Company generating a significant percentage of revenues from key customers. The Company's top ten customers accounted for approximately 75%, 71% and 73% of total revenues for the years ended December 31, 2009, 2008 and 2007, respectively.

For the years ended December 31, 2009, 2008 and 2007, there were two customers contributing revenues in excess of 10% of the Company's total consolidated revenues. The Company's largest customer for the years 2009, 2008 and 2007 was American Express, contributing approximately 21%, 20% and 19%, respectively, of total consolidated revenues. For the years 2009, 2008 and 2007, the Company's second largest customer, State Street Bank also contributed 20%, 20% and 17%, respectively, of the Company's total consolidated revenues. Although the Company does not currently foresee a credit risk associated with accounts receivable from these customers, credit risk is affected by conditions or occurrences within the economy and the specific industries in which these customers operate.

As a result of the continued uncertainty and weakness in the global economic and political environment, companies continue to seek to outsource their IT spending offshore. However, the Company also sees clients' needs to reduce their costs and the increased competitive environment among IT companies. The Company expects these conditions to continue in the foreseeable future. In response to the continued pricing pressures and increased competition for outsourcing clients, the Company continues to focus on expanding its service offerings into areas with higher and sustainable price margins, managing its cost structure, and anticipating and correcting for decreased demand and skill and pay level imbalances in its personnel. The Company's immediate measures include increased management of compensation expenses through headcount management and variable compensation plans, as well as increasing utilization rates or reducing non-deployed sub-contractors or non-billable IT professionals.

## RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, selected income statement data as a percentage of the Company's net revenues.

	PERCENTAGE OF NET REVENUES YEAR ENDED DECEMBER 31,		
	2009	2008	2007
Net revenues	100.0%	100.0%	100.0%
Cost of revenues	51.3	56.5	60.8
Gross profit	48.7	43.5	39.2
Selling, general and administrative expenses	18.7	19.6	20.4
<b>Income from operations</b>	<b>30.0%</b>	<b>23.9%</b>	<b>18.8%</b>

Following is selected segment financial data for the years ended December 31, 2009, 2008 and 2007. The Company does not allocate assets to operating segments:

	2009	2008	2007
	(In Thousands)		
Net revenues:			
Applications Outsourcing	\$305,931	\$274,375	\$227,642
KPO	76,558	81,287	53,309
e-Business	27,092	45,693	39,662
TeamSourcing	9,425	9,071	17,060
	<u>419,006</u>	<u>410,426</u>	<u>337,673</u>
Gross profit:			
Applications Outsourcing	132,484	103,722	81,870
KPO	52,228	48,053	27,533
e-Business	14,168	23,529	15,950
TeamSourcing	4,972	3,393	6,898
	<u>203,852</u>	<u>178,697</u>	<u>132,251</u>
Gross profit %:			
Applications Outsourcing	43.3%	37.8%	36.0%
KPO	68.2%	59.1%	51.6%
e-Business	52.3%	51.5%	40.2%
TeamSourcing	52.8%	37.4%	40.4%
	<u>48.7%</u>	<u>43.5%</u>	<u>39.2%</u>
Selling, general and administrative expenses	\$ 78,463	\$ 80,347	\$ 68,913
<b>Income from operations</b>	<b><u>\$125,389</u></b>	<b><u>\$ 98,350</u></b>	<b><u>\$ 63,338</u></b>

## COMPARISON OF YEARS ENDED DECEMBER 31, 2009 AND 2008.

**Revenues.** Net revenues increased to \$419.0 million in 2009 from \$410.4 million in 2008, representing a 2.1% increase. Our revenues have increased primarily consequent to our increased workforce. Information technology offshoring is a megatrend with increasing numbers of global corporations aggressively outsourcing their crucial applications development or business processes to vendors with an offshore presence. Syntel too has benefited from this trend. The Company's verticalization sales strategy focusing on Banking and Financial Services; Healthcare; Insurance; Telecom; Automotive; Retail; Logistics and Travel has enabled better focus and relationship with key customers leading to continued growth in business. The focus is to continue investments in more new offerings. Worldwide billable headcount, including personnel employed by Syntel's Indian subsidiaries, Syntel Singapore, Syntel Europe, Syntel Deutschland and Syntel Canada as of December 31, 2009, increased 8% to 9,228 employees as compared to 8,509 employees as of December 31, 2008. However, the growth in revenues was not commensurate with the growth in the billable headcount, as the majority of the hiring was done in the fourth quarter coupled with a reduction in client billable rates for some customers during the year. As of December 31, 2009, the Company had approximately 80% of its billable workforce in India as compared to 82% as of December 31, 2008. The top five customers accounted for 61% of the Company's total revenues in 2009, up from 59% of the total revenues in 2008. Moreover, the top 10 customers accounted for 75% of the Company's total revenues in 2009, as compared to 71% in 2008.

**APPLICATIONS OUTSOURCING REVENUES.** Applications Outsourcing revenues increased from \$274.4 million, or 67% of total consolidated revenues in 2008, to \$305.9 million, or 73% of total consolidated revenues in 2009. The \$31.5 million increase is attributable principally to revenue from new engagements contributing \$197.9 million, partially offset by a net decrease in revenues from existing projects by \$71.1 million and by \$95.3 million in lost revenues as a result of project completions.

**APPLICATIONS OUTSOURCING COST OF REVENUES.** Cost of revenues consists of costs directly associated with billable consultants worldwide, including salaries, payroll taxes, benefits, relocation costs, immigration costs, travel, finder's fees, and trainee compensation. Applications Outsourcing cost of revenues decreased to 56.7% of Applications Outsourcing revenues in 2009, from 62.2% in 2008. The 5.5% decrease in cost of revenues as a percent of application outsourcing revenues was attributable primarily to rupee depreciation partly offset by onsite wage increases effective January 2009, investment in new areas and other expenses.

**KPO REVENUES.** Revenues from this segment were \$76.6 million or 18% of total consolidated revenues for 2009 compared to \$81.3 million or 20% of total consolidated revenues for 2008. The \$4.7 million decrease is principally attributable to reduction in revenues as a result of project completions by \$9.0 million and net decrease in revenues from existing projects by \$8.1 million, partially offset by revenue from new engagements contributing \$12.4 million.

**KPO COST OF REVENUES.** The KPO segment cost of revenues consists of costs directly associated with billable consultants, including salaries, payroll taxes, benefits, finder's fees, trainee compensation and travel. Cost of revenues for 2009 decreased to 31.8% of the segment's revenues from 40.9% for 2008. The 9.1% decrease in cost of revenues, as a percent of total KPO revenues, was attributable primarily to reduction in headcount and sub-contractor cost, lower travel, other costs and rupee depreciation.

**e-BUSINESS REVENUES.** e-Business revenues decreased from \$45.7 million in 2008, or 11% of total consolidated revenues, to \$27.1 million in 2009, or 7% of total consolidated revenues. The \$18.6 million decrease is attributable principally to reduction in revenues as a result of project completions by \$8.7 million and net decrease in revenues from existing projects by \$18.4 million, partially offset by revenue from new engagements contributing \$8.5 million.

**e-BUSINESS COST OF REVENUES.** Cost of revenues consists of costs directly associated with billable consultants, including salaries, payroll taxes, benefits, relocation costs, immigration costs, travel, finder's fees, and trainee compensation. e-Business cost of revenues decreased to 47.7% of e-Business revenues in 2009, from 48.5% in 2008, a decrease of 0.8%. This 0.8% decrease in cost of revenues, as a percent of total e-Business revenues, was attributable primarily to rupee depreciation, partially offset by onsite wage increases effective January 2009 and other expenses.

**TEAMSOURCING REVENUES.** TeamSourcing revenues increased from \$9.1 million, or 2% of total consolidated revenues in 2008, to \$9.4 million, or 2% of total consolidated revenues in 2009. The \$0.3 million increase is principally attributable to revenue from new engagements and increased revenue from SkillBay web portal of \$7.1 million partially offset by a \$3.1 million reduction in revenues as a result of project completions and a net decrease in revenues from existing projects by \$3.7 million.

**TEAMSOURCING COST OF REVENUES.** TeamSourcing cost of revenues consists of costs directly associated with billable consultants, including salaries, payroll taxes, benefits, relocation costs, immigration costs, travel, finder's fees, and trainee compensation. TeamSourcing cost of revenues decreased to 47.3% of TeamSourcing revenues in 2009, from 62.6% in 2008. The 15.3% decrease in cost of revenues, as a percent of total TeamSourcing revenues, was primarily attributable to better utilization of resources.

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses consist primarily of salaries, payroll taxes and benefits for sales, solutions, finance, administrative, and corporate staff, as well as travel, telecommunications, business promotions, marketing and various facility costs for the Company's Global Development Centers and various offices.

Selling, general and administrative costs for the year ended December 31, 2009 were \$78.5 million or 18.7% of total revenues, compared to \$80.4 million or 19.6% of total revenues for the year ended December 31, 2008.

Selling, general and administrative costs for the year ended December 31, 2009 were impacted by an increase in foreign exchange loss of \$6.2 million. The other cost increases include an increase in provision for doubtful debts of \$2.6 million, lease equalization charge of \$0.9 million and depreciation of \$1.2 million. The decrease in selling, general and administrative costs for the year mainly includes decrease in compensation and benefits cost of \$2.3 million inclusive of bonus, travel and relocation expenses of \$1.1 million, other facility related cost of \$5.8 million, marketing expenses of \$1.5 million, and decrease in other expenses of \$1.5 million.

Selling, general and administrative costs for the year ended December 31, 2008 were impacted by an increase in foreign exchange gain of \$7.1 million and an increase in revenue of \$72.8 million partly offset by an increase in billable pass through expenses of \$1.2 million resulting in a 5.6 percentage point decrease in selling, general and administrative expenses as a percentage of total revenue. The other cost increases include an increase in compensation cost of \$5.0 million inclusive of bonus and benefits, depreciation of \$3.1 million including one time software amortization of \$0.3 million, rent of \$1.4 million towards the additional new facilities at Mumbai, Pune and Chennai in India, telecommunication expenses of \$0.7 million, office expenses of \$4.2 million, marketing fees of \$0.5 million, legal fees provision of \$0.5 million, professional expenses of \$1.3 million, travel and relocation expenses of \$0.4 million, and an increase in other expenses of \$0.2 million which has resulted in an approximately 4.8 percentage point increase.

**Other Income.** Other income includes interest and dividend income, gains and losses from sale of securities, other investments and treasury operations.

Other income for the year ended December 31, 2009 was \$10.1 million or 2.4% of total revenues, compared to \$2.0 million or 0.5% of total revenues for the year ended December 31, 2008. The increase in other income of \$8.1 million was primarily due to forward contract gain of \$0.7 million and balance attributable to gain on sale of mutual fund investments and other interest income.

### **COMPARISON OF YEARS ENDED DECEMBER 31, 2008 AND 2007.**

**Revenues.** Net revenues increased to \$410.4 million in 2008 from \$337.7 million in 2007, representing a 21.5% increase. Our revenues have increased primarily consequent to our increased workforce. Information technology offshoring is a megatrend with increasing numbers of global corporations aggressively outsourcing their crucial applications development or business processes to vendors with an offshore presence. Syntel too has benefited from this trend. The Company's verticalization sales strategy focusing on Banking and Financial Services; Healthcare; Insurance; Telecom; Automotive; Retail; Logistics and Travel has enabled better focus and relationship with key customers leading to continued growth in business. Further, continued focus on execution and investments in new offerings such as our Testing Center of Excellence has started producing results. The focus is to continue investments in more new offerings. Worldwide billable headcount, including personnel employed by Syntel's Indian subsidiaries, Syntel Singapore, Syntel Europe, Syntel Deutschland and Syntel Canada as of December 31, 2008, increased 10% to 8,509 employees as compared to 7,709 employees as of December 31, 2007. However, the growth in revenues was not commensurate with the growth in the billable headcount. This is primarily because a significant growth in the billable headcount was in India, where our revenues per offshore billable resource are generally lower as compared to an on-site based resource. As of December 31, 2008, the Company had approximately 82% of its billable workforce in India as compared to 79% as of December 31, 2007. The Company's top five customers accounted for 59% of the total revenues in 2008, up from 55% of the total revenues in 2007. Moreover, the Company's top 10 customers accounted for 71% of the total revenues in 2008 as compared to 73% in 2007.

**APPLICATIONS OUTSOURCING REVENUES.** Applications Outsourcing revenues increased from \$227.6 million, or 67% of total consolidated revenues in 2007, to \$274.4 million, or 67% of total consolidated revenues in 2008. The \$46.8 million increase is attributable principally to revenue from new engagements contributing \$154.4 million, partially offset by a net decrease in revenues from existing projects by \$62.5 million and by \$45.1 million in lost revenues as a result of project completions.

**APPLICATIONS OUTSOURCING COST OF REVENUES.** Cost of revenues consists of costs directly associated with billable consultants worldwide, including salaries, payroll taxes, benefits, relocation costs, immigration costs, travel, finder's fees, and trainee compensation. Applications Outsourcing cost of revenues decreased to 62.2% of Applications Outsourcing revenues in 2008, from 64.0% in 2007. The 1.8% decrease in cost of revenues as a percent of application outsourcing revenues was attributable primarily to rupee depreciation partly offset by onsite wage increases effective January 2008, offshore wage increases effective April 2008, investment in new areas and other expenses.

**KPO REVENUES.** The KPO segment started contributing revenues during 2004. Revenues from this segment were \$81.3 million or 20% of total consolidated revenues for 2008 compared to \$53.3 million or 16% of total consolidated revenues for 2007. The \$28.0 million increase is attributable principally to revenue from new engagements contributing \$6.7 million and a net increase in revenues from existing projects by \$22.5 million offset by decrease in revenues as a result of project completions contributing \$1.2 million.

**KPO COST OF REVENUES.** The KPO segment cost of revenues consists of costs directly associated with billable consultants, including salaries, payroll taxes, benefits, finder's fees, trainee compensation and travel. Cost of revenues for 2008 decreased to 40.9% of the segment's revenues from 48.4% for 2007. The 7.5% decrease in cost of revenues, as a percent of total KPO revenues, was attributable primarily to better utilization of resources, lower travel and other costs, revenue increases and rupee depreciation, partially offset by an increase in headcount and other employee benefits.

**e-BUSINESS REVENUES.** e-Business revenues increased from \$39.7 million in 2007, or 12% of total consolidated revenues, to \$45.7 million in 2008, or 11% of total consolidated revenues. The \$6.0 million increase is attributable principally to revenue from new engagements contributing \$17.9 million, partially offset by a net decrease in revenues from existing projects by \$4.1 million and by \$7.8 million in lost revenues as a result of project completions.

**e-BUSINESS COST OF REVENUES.** Cost of revenues consists of costs directly associated with billable consultants, including salaries, payroll taxes, benefits, relocation costs, immigration costs, travel, finder's fees, and trainee compensation. e-Business cost of revenues decreased to 48.5% of e-Business revenues in 2008, from 59.8% in 2007, a decrease of 11.3%. This 11.3% decrease in cost of revenues, as a percent of total e-Business revenues, was attributable primarily to better utilization of resources and increased revenue due to increased bill rate, partially offset by onsite wage increases effective January 2008, offshore wage increase effective April 2008 and other expenses.

**TEAMSOURCING REVENUES.** TeamSourcing revenues decreased from \$17.1 million or 5% of total consolidated revenues in 2007, to \$9.1 million, or 2% of total consolidated revenues in 2008. The \$8.0 million decrease is principally attributable to a \$9.3 million reduction in revenues as a result of project completions and a \$4.5 million net decrease in revenues from existing projects, partially offset by revenue from new engagements and increased revenue from SkillBay web portal of \$5.8 million.

**TEAMSOURCING COST OF REVENUES.** TeamSourcing cost of revenues consists of costs directly associated with billable consultants, including salaries, payroll taxes, benefits, relocation costs, immigration costs, travel, finder's fees, and trainee compensation. TeamSourcing cost of revenues increased to 62.6% of TeamSourcing revenues in 2008, from 59.6% in 2007. The 3.0% increase in cost of revenues, as a percent of total TeamSourcing revenues, was primarily attributable to onsite wage increments.

**Selling, General and Administrative Expenses.** Selling, general and administrative expenses consist primarily of salaries, payroll taxes and benefits for sales, solutions, finance, administrative, and corporate staff, as well as travel, telecommunications, business promotions, marketing and various facility costs for the Company's Global Development Centers and various offices.

Selling, general and administrative costs for the year ended December 31, 2008 were \$80.4 million or 19.6% of total revenues, compared to \$68.9 million or 20.4% of total revenues for the year ended December 31, 2007.

Selling, general and administrative costs for the year ended December 31, 2008 were impacted by an increase in foreign exchange gain of \$7.1 million and an increase in revenue of \$72.8 million partly offset by an increase in billable pass through expenses of \$1.2 million resulting in a 5.6 percentage point decrease in selling, general and administrative expenses as a percentage of total revenue. The other cost increases include an increase in compensation cost of \$5.0 million inclusive of bonus and benefits, depreciation of \$3.1 million including one time software amortization of \$0.3 million, rent of \$1.4 million towards the additional new facilities at Mumbai, Pune and Chennai in India, telecommunication expenses of \$0.7 million, office expenses of \$4.2 million, marketing fees of \$0.5 million, legal fees provision of \$0.5 million, professional expenses of \$1.3 million, travel and relocation expenses of \$0.4 million and increase in other expenses of \$0.2 million which has resulted in an approximately 4.8 percentage point increase.

Selling, general and administrative costs for the year ended December 31, 2007 include foreign exchange loss of \$1.9 million, billable pass through expenses of \$0.9 million, customer-specific costs of \$1.1 million and provision for doubtful debts of \$0.2 million impacting 1.2 percentage point increase in selling, general and administrative expenses as a percentage of total revenue. The other cost increases include increase in compensation cost of \$3.9 million inclusive of the fringe benefit tax in India on stock-based compensation of \$0.6 million, depreciation of \$4.7 million, rent of \$3.0 million towards the additional new facilities at Mumbai, Pune and Chennai in India, telecommunication expenses of \$0.8 million, office expenses of \$4.6 million and professional expenses of \$0.4 million, partially offset by a decrease in travel and relocation expenses of \$0.9 million and marketing expenses of \$0.2 million which has resulted in an approximately 5.7 percentage point increase.

**Other Income.** Other income includes interest and dividend income, gains and losses from sale of securities, other investments and treasury operations.

Other income for the year ended December 31, 2008 was \$2.0 million or 0.5% of total revenues, compared to \$7.2 million or 2.1% of total revenues for the year ended December 31, 2007. The decrease in other income of \$5.2 million was primarily due to a forward contract loss of \$5.2 million, partly offset by gains on the sale of mutual fund investments and other interest income.

## **QUARTERLY RESULTS OF OPERATIONS**

Note 17, "Selected Quarterly Financial Data (Unaudited)," to the Consolidated Financial Statements sets forth certain unaudited quarterly income statement data for each of the eight quarters beginning January 1, 2008 and ended December 31, 2009. In the opinion of management, this information has been presented on the same basis as the Company's Consolidated Financial Statements appearing elsewhere in this document and all consolidated necessary adjustments (consisting only of normal recurring adjustments) have been included in order to present fairly the unaudited quarterly results. The results of operations for any quarter are not necessarily indicative of the results for any future period.

The Company's quarterly revenues and results of operations have not fluctuated significantly from quarter to quarter in the past but could fluctuate in the future. Factors that could cause such fluctuations include: the timing, number and scope of customer engagements commenced and completed during the quarter; fluctuation in the revenue mix by segments; progress on fixed-price engagements; acquisitions; timing and cost associated with expansion of the Company's facilities; changes in IT professional wage rates; the accuracy of estimates of resources and time frames required to complete pending assignments; the number of working days in a quarter; employee hiring and training, attrition and utilization rates; the mix of services performed on-site, off-site and offshore; termination of engagements; start-up expenses for new engagements; longer sales cycles for Applications Outsourcing engagements; significant fluctuations in exchange rate; customers' budget cycles and investment time for training.

## **LIQUIDITY AND CAPITAL RESOURCES**

The Company generally has financed its working capital needs through operations. All expansion programs and new campuses are being financed from internally generated funds.

The Company's cash and cash equivalents consist primarily of certificates of deposit, corporate bonds and treasury notes. A part of such amounts are held in a money market fund maintained by JPMorgan Chase Bank, N.A. that invests primarily in corporate bonds and treasury notes. Remaining amounts are held by various banking institutions including India-based banks and debt mutual funds in India. The Company had a yearend cash balance and short term investments of \$200.1 million and \$132.3 million as at December 31, 2009 and December 31, 2008, respectively.

Net cash provided by operating activities was \$96.8 million, \$94.7 million and \$63.2 million for the years ended December 31, 2009, 2008 and 2007, respectively. The number of days sales outstanding in accounts receivable was approximately 42 days, 47 days and 57 days as of December 31, 2009, 2008 and 2007, respectively.

Net cash used in investing activities was \$63.9 million for the year ended December 31, 2009. During 2009, the Company invested \$347.1 million to purchase short-term investments and \$25.5 million for capital expenditures, consisting principally of computer hardware, software, communications equipment, infrastructure and facilities. This was partially offset by proceeds from sale or maturities of short-term investments of \$308.7 million.

Net cash used in investing activities was \$60.4 million for the year ended December 31, 2008. During 2008, the Company invested \$183.5 million to purchase short-term investments and \$36.3 million for capital expenditures, consisting principally of computer hardware, software, communications equipment, infrastructure and facilities. This was partially offset by proceeds from sale or maturities of short-term investments of \$159.4 million.

Net cash used in investing activities was \$39.8 million for the year ended December 31, 2007. During 2007, the Company invested \$156.5 million to purchase short-term investments and \$32.4 million for capital expenditures, consisting principally of computer hardware, software, communications equipment, infrastructure and facilities. This was partially offset by proceeds from sale or maturities of short-term investments of \$149.2 million.

Net cash used in financing activities in 2009 was \$9.5 million and was principally applied to the dividend distribution of \$10.0 million, partially offset by proceeds from the issuance of shares under stock option of \$0.5 million.

Net cash used in financing activities in 2008 was \$30.3 million and was principally applied to the dividend distribution of \$30.6 million, partially offset by proceeds from the issuance of shares under stock option and stock purchase plans and tax benefits on employee stock option exercises of \$0.3 million.

Net cash used in financing activities in 2007 was \$8.8 million and was principally applied to the dividend distribution of \$9.9 million, partially offset by proceeds from the issuance of shares under stock option and stock purchase plans of \$0.8 million and tax benefits on employee stock option exercises of \$0.4 million.

The Company has a line of credit with JP Morgan Chase Bank NA, which provides for borrowings up to \$20.0 million. The line of credit expires on August 31, 2010. The interest shall be paid to the Bank on the outstanding and unpaid principal amount of each CB Floating Rate advance at the CB Floating Rate plus the applicable margin and each LIBOR rate advance at the adjusted LIBOR rate where CB Floating Rate is the Prime Rate; provided that the CB Floating Rate shall, on any day, not be less than the Adjusted One Month LIBOR Rate. There were no outstanding borrowings at December 31, 2009 or December 31, 2008.

The Company believes that the combination of present cash and short-term investment balances and future operating cash flows will be sufficient to meet the Company's currently anticipated cash requirements for at least the next 12 months.

## CONTRACTUAL OBLIGATIONS

The following table sets forth the Company's known contractual obligations as of December 31, 2009:

<u>Contractual Obligation</u>	<u>Payments due by period (in thousands)</u>				
	<u>Total</u>	<u>Less than 1 year</u>	<u>1-3 years</u>	<u>3-5 years</u>	<u>More than 5 years</u>
Operating leases .....	\$27,593	\$ 8,990	\$12,784	\$5,819	—
Purchase obligations .....	\$27,615	\$27,615	—	—	—
Total .....	<u>\$55,208</u>	<u>\$36,605</u>	<u>\$12,784</u>	<u>\$5,819</u>	<u>\$—</u>

Certain agreements for lease and purchase obligations included above are cancelable with a specified notice period or penalty; however, all contracts are reflected in the table above as if they will be performed for the full term of the agreement.

## INCOME TAX MATTERS

Syntel's software development centers/units are located in Mumbai, Chennai and Pune, India. Software development centers/units enjoy favorable tax provisions due to their registration in Special Economic Zone (SEZ), as Export Oriented Unit (EOU) and as units located in Software Technologies Parks of India (STPI).

Units registered with STPI, EOU's and certain units located in SEZ are exempt from payment of corporate income taxes for ten years of operations on the profits generated by these units or March 31, 2011 (substituted for "2010" by Finance (No. 2) Act, 2009), whichever is earlier. Certain units located in SEZ are eligible for 100% exemption from payment of corporate taxes for first five years of operation and 50% exemption for the next five years. New units in SEZ operational after April 1, 2005 are eligible for 100% exemption from payment of corporate taxes for first five years of operation, 50% exemption for the next five years and further 50% exemption for another five years subject to fulfillment of criteria laid down.

Five SEZ units located at Mumbai have already ceased to enjoy the above-mentioned tax exemption. One SEZ unit located at Mumbai has completed its first five years of 100% exemption from payment of corporate tax and effective April 1, 2007, 50% of the profits of the said unit would only be eligible for tax exemption. Further, three more SEZ units located at Mumbai have completed its first five years of 100% exemption from payment of corporate taxes effective April 1, 2008, 50% of the profits of the said units would only be eligible for tax exemption. Also, the EOU located at Chennai has ceased to enjoy the above-mentioned tax exemption effective April 1, 2007. During the year ended December 31, 2008, Syntel started a Software Development unit in Pune SEZ and during the year 2009, the Company has started one more Software Development unit in Pune SEZ.

Syntel KPO units located in Mumbai and Pune are exempt from payment of corporate income taxes on the profits generated by the unit up to March 31, 2011 (substituted for "2010" by Finance (No. 2) Act, 2009). During the year ended December 31, 2008, Syntel started a KPO unit in Pune SEZ.

Syntel's Special Economic Zone (SEZ) in Pune, set up under the SEZ Act 2005, commenced operations in 2008. SEZ for Chennai is under construction. Income from operation of SEZ, as a developer, is exempt from payment of corporate income taxes for ten out of 15 years from the date of SEZ notification.

Provision for Indian Income Tax is made only in respect of business profits generated from these software development units, to the extent they are not covered by the above exemptions and on income from treasury operations and other income.

The benefit of the tax Holiday under Indian Income Tax was \$28.1 million, \$20.5 million and \$9.5 million for the years ended December 31, 2009, 2008 and 2007, respectively.



The Company intends to use remaining accumulated and future earnings of foreign subsidiaries to expand operations outside the United States and accordingly, undistributed earnings of foreign subsidiaries are considered to be indefinitely reinvested outside the United States and no provision for U.S. federal and state income tax or applicable dividend distribution tax has been provided thereon. If the Company determines to repatriate all undistributed repatriable earnings of foreign subsidiaries as of December 31, 2009, the Company would have accrued taxes of approximately \$140.6 million.

On February 26, 2010, the Finance Budget 2010 was proposed in India. The proposals included reduction in Surcharge on tax from 10% to 7.5% (consequential reduction in Corporate Tax rate from 33.99% to 33.218% and Dividend distribution tax from 16.995% to 16.608%) and increase in the Minimum Alternative Tax (MAT) rate from 16.995% to 19.93%.

The proposed changes, if enacted, will have impact on the operations of India based entities. Accordingly, there may be an unfavorable impact of approximately \$0.4 million on the financial statements of the Company for the year 2010 and an additional outflow of approximately \$2 million on account of payment of MAT, if the proposed changes are enacted.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	<u>2009</u>	<u>2008</u>
	(In Millions)	
Balance as at January 1 .....	\$13.17	\$14.94
Additions based on tax positions relate to the current year .....	3.85	1.27
Reductions for tax positions of prior years .....	(4.34)	(2.21)
Settlements .....	(1.81)	—
Foreign currency translation effect .....	0.49	(0.83)
Balance as at December 31 .....	<u>\$11.36</u>	<u>\$13.17</u>

The above table shows the unrecognized tax benefits that, if recognized, would affect the effective tax rate.

The Company recognizes accrued interest and penalties related to unrecognized tax benefits as part of tax expense. During the years ended December 31, 2009 and December 31, 2008, the Company recognized a tax charge towards interest of approximately \$0.10 million and \$0.43 million. Further during the years ended December 31, 2009 and 2008, the Company reversed \$1.29 million and \$0.78 million, respectively, towards interest previously accrued.

The Company had accrued approximately \$0.20 million and \$1.39 million for interest and penalties as of December 31, 2009 and December 31, 2008, respectively.

The Company's amount of unrecognized tax benefits for the tax disputes of \$2.6 million and potential tax disputes of \$2.0 million could change in the next twelve months as litigations and global tax audits progress. At this time, due to the uncertain nature of this process, it is not reasonably possible to estimate an overall range of possible change.

The Company records provisions for income taxes based on enacted tax laws and rates in the various taxing jurisdictions in which it operates. In determining the tax provisions, the Company provides for tax uncertainties in income taxes, when it is more likely than not, based on the technical merits, that a tax position would not be sustained upon examination. Such uncertainties, which are recorded in income taxes payable, are based on management's estimates and accordingly are subject to revision based on additional information. The provision no longer required for any particular tax year is credited to the current period's income tax expenses. Conversely, in the event of a future tax examination, any additional tax expense not previously provided for will be recognized in the period in which the actual liability is concluded or the management determines that the Company will not prevail on certain tax positions taken in filed returns, based on the "more likely than not" concept.

The United States Internal Revenue Service (IRS) commenced an examination of the Company's U.S. income tax returns for years 2004 and 2005 in the first quarter of 2006. During July 2008, the IRS issued a notice of proposed adjustments towards the Company's transfer pricing tax positions for the year 2004 and the Company had appealed against the IRS position. During first quarter 2009 the Company completed the appeal process with IRS under Fast Track Settlement process and agreed to settle all disagreements with IRS towards the transfer pricing for years 2004, 2005 and 2006 for a certain amount which did not have any negative change to the Company's financial position. The IRS has completed their audits through tax year 2005 and transfer pricing issues through tax year 2006. The Company does not expect any material issues for the remaining open years.

Based upon the expiration of the statute of limitations related to certain global tax contingencies and completion of certain tax audits, the Company reviewed its global liabilities for uncertainties in income taxes and other tax positions during the quarter ended March 31, 2009 and recorded a favorable adjustment which reduced that quarter's tax expense by \$4.3 million.

Syntel Inc. and its subsidiaries file income tax returns in various tax jurisdictions. The Company is no longer subject to U.S. federal tax examinations by tax authorities for years before 2006 and for state tax examinations for years before 2003.

Syntel Limited, the Company's India subsidiary, has disputed tax matters for the financial years 1995-96 to 2005-06 pending at various levels of tax authorities. Financial year 2006-07 and onwards are open for regular tax scrutiny by the Indian tax authorities. However, the tax authorities in India are authorized to reopen the already concluded tax assessments and may re-open the case of Syntel Limited for financial year 2002-03 and onwards.

During the years ended December 31, 2009, 2008 and 2007, the effective income tax rate was 12.5%, 13.6%, and 10.9%, respectively.

The tax rate for the year ended December 31, 2009 was impacted by a favorable adjustment of \$4.3 million as a result of the Company's review of its global uncertain tax liabilities provided on the "more likely than not" concept and other tax positions, which is based on the expiration of the statute of limitations related to certain global tax contingencies and completion of certain tax audits. Further, Union Budget of India 2009 extended the tax holiday period by one year (i.e. from March 31, 2010 to March 31, 2011). This resulted into expensing of the deferred taxes provided for the extended period by \$0.49 million. The Company has also provided valuation allowance of \$0.4 million towards deferred tax asset created in earlier years. The tax rate for the year ended December 31, 2008 was impacted by the reversal of a tax reserve of \$3.0 million provided earlier towards uncertain income tax positions which comprises \$2.2 million and \$0.8 million towards tax and interest respectively. In addition, during 2008 the Company had recorded a charge of \$1.1 million towards uncertain income tax positions tax of \$0.7 million and interest of \$0.4 million. The Company also reversed \$1.4 million based on the reconciliation of actual tax liability as per the tax returns and the tax provision as per the books and \$0.3 million towards refund of Michigan Single Business tax for the years 2001 to 2003. Further, the Company also recorded a net tax charge of \$0.6 million towards dividend income from Syntel Europe Limited. Without the above, the effective tax rate for the year ended December 31, 2008 would have been 16.8%. During the year ended December 31, 2007, the tax rate was impacted by the reversal of a tax reserve of \$3.1 million along with the consequential reversal of corresponding interest provision of \$0.1 million, reversal of excess tax provision of \$2.2 million, tax credits related to research and development of \$0.4 million, an additional tax reserve of \$0.3 million and reversal of valuation allowance of \$0.1 million. Without the above, the effective tax rate for the year ended December 31, 2007 would have been 18.8%.

Syntel Limited has not provided for disputed Indian income tax liabilities amounting to \$2.01 million for the financial years 1995-96 to 2001-02, which is after recognizing certain tax liabilities aggregating \$0.04 million provided for uncertain income tax positions during the year 2008. Syntel Limited has obtained an opinion from one independent legal counsel (a former Chief Justice of the Supreme Court of India) for the financial year 1998-99 and opinions from another independent legal counsel (also a former Chief Justice of the Supreme Court of India) for the financial years 1995-96, 1996-97, 1997-98, 1999-2000 and 2000-01 and for subsequent periods, which support Syntel Limited's position in this matter.

For the financial year 1998-99, the appeal filed by the Income Tax Department has been dismissed by the Income Tax Appellate Tribunal ("ITAT") and the matter stands in favor of Syntel Limited. The Income Tax Department has filed a further appeal before the Bombay High Court. The Bombay High Court has dismissed the Income Tax Department Appeal on account of a delay in filing Tax Appeal on July 23 2009. The Income Tax department may file further before the Supreme Court of India.

A similar appeal filed by Syntel Limited with the Commissioner of Income Tax (Appeals) ("CIT(A)") for the financial year 1999-2000 was, however, dismissed in March 2004. Syntel Limited has appealed this decision with the ITAT. During the year 2007, Syntel Limited has received a favorable order from the ITAT on this appeal. The Income Tax Department has filed a further appeal before the Bombay High Court. The Bombay High Court has dismissed the Income Tax Department Appeal on account of a delay in filing Tax Appeal on July 23, 2009. The Income Tax Department may file a further appeal before the Supreme Court of India.

Syntel Limited has also received orders for appeals filed with the CIT(A) against the demands raised by the Income Tax Officer for similar matters relating to the financial years 1995-96, 1996-97, 1997-98, 2000-01 and 2001-02 and received a favorable decision for 1995-96 and the contention of Syntel Limited was partially upheld for the other years. Syntel Limited has gone into further appeal with the ITAT for the amounts not allowed by the CIT(A). The Income Tax Department has appealed the favorable decisions for 1995-96 and the partially favorable decisions for the other years with the ITAT. Syntel Limited has received a favorable order from ITAT. The Income Tax Department has filed further appeals before the Bombay High Court for the financial years 1996-97, 1997-98 and 2000-01. The Bombay High Court has dismissed the Income Tax Department appeal and upheld the ITAT orders on December 15, 2009. The Income Tax Department may file further appeals before the Supreme Court of India or may file a review petition before the Bombay High Court.

Syntel Limited has also not provided for other disputed Indian income tax liabilities aggregating to \$5.4 million for the financial years 2001-02 to 2004-05, which is after recognizing tax on certain tax liabilities aggregating \$0.03 million provided for uncertain income tax positions during the year 2007, against which Syntel Limited has filed the appeals with the CIT(A). Syntel Limited has obtained opinions from independent legal counsels, which support Syntel Limited's stand in this matter. Syntel Limited has received an order from the CIT(A) for the financial year 2001-02 and the contention of Syntel Limited was partially upheld. Syntel Limited has gone into further appeal with the ITAT in relation to the amounts not allowed by the CIT(A). The Income Tax Department has also filed a further appeal against the relief granted to Syntel Limited by CIT(A). Syntel Limited has received a favorable order from the ITAT on January 24, 2009, wherein the contention of the Company was fully upheld for financial year 2001-02. The Income Tax Department has filed a further appeal before the Bombay High Court against the order of ITAT in respect to tax on one item only. Accordingly, Company tax disputes are reduced for the financial year by \$2.4 million. The Bombay High Court has dismissed the Income Tax Department Appeal on account of a delay in filing the Tax Appeal on July 22, 2009. The Income Tax department may file a further appeal before Supreme Court of India.

Syntel Limited has received the order for appeal filed with CIT(A) relating to financial year 2002-03 and financial year 2003-04, wherein the contention of Syntel Limited is partially upheld. Syntel Limited has gone into further appeal with the ITAT for the amounts not allowed by the CIT(A). The Income Tax Department has also filed a further appeal against the relief granted to Syntel Limited by CIT(A). The Syntel Limited and Income Tax Department appeals are fixed for hearing before ITAT on March 31, 2010.

For the financial year 2004-05, the appeal of the Company was fully allowed by CIT(A). The Income Tax Department has filed a further appeal with ITAT for the amounts allowed by the CIT(A). The Income Tax Department Appeals was heard by the ITAT on February 16, 2010, and the related order is expected in due course. For the financial year 2005-06, the Indian Income Tax Department has decided against the Company in respect to a particular tax position, and the Company has filed an appeal with the CIT (A).

Further, Syntel Limited has not provided for disputed income tax liabilities aggregating to \$0.13 million for various years, which is after recognizing certain tax liabilities aggregating \$0.01 million provided for uncertain income tax positions during the year 2007, for which Syntel Limited has filed the necessary appeals/petition.

Syntel Limited has provided for tax liability amounting to \$3.0 million in the books for the financial years 1995-96 to 2005-06 on a particular tax matter. Syntel Limited has been contending the taxability of the same with the Indian Income Tax department. For the financial years 1998-99 and 1999-2000, the ITAT has held the matter in favor of Syntel Limited. The Income Tax Department has filed a further appeal before the Bombay High Court for the amount allowed by ITAT. The Bombay High Court has dismissed the Income Tax Department appeal on account of a delay in filing Tax Appeal on July 23, 2009. The Income Tax Department may file a further appeal before the Supreme Court of India. For the financial years 1995-96 to 1997-98 and 2000-01, the Company has received a favorable order from the ITAT, wherein the contention of the Company was upheld for these years. The Income Tax Department has filed a further appeal before the Bombay High Court for the financial years 1996-97 to 2001-02 for amounts allowed by the ITAT. The Bombay High Court has dismissed the appeals filed by the Income Tax Department for the financial years 1998-99, 1999-2000 and 2001-02 on account of a delay in filing the appeal. The Bombay High Court has dismissed the appeals filed by the Income Tax Department for the financial years 1996-97, 1997-98 and 2000-01 at the admission stage, on the grounds that no substantial question of law arose from the appeals filed by the Income Tax Department, as the ITAT had given a specific finding which was based on facts.

For the financial years 2001-02 and 2002-03, the CIT(A) has held against the Company and the Company has filed further appeal with the ITAT. For the financial year 2001-02, the Income Tax Department has filed further appeal before the Bombay High Court in respect to one item only. The Bombay High Court has dismissed the Income Tax Department appeal on account of a delay in filing Tax Appeal on July 22, 2009. The Income Tax department may file a further appeal before the Supreme Court of India. For the financial year 2003-04, the CIT(A) has partially allowed the appeal in favor of the Company. The Company has filed an appeal with the ITAT for the amounts not allowed by the CIT(A). The Income Tax Department has filed a further appeal with ITAT for the amounts allowed by the CIT(A). For the financial year 2004-05, the Indian Income Tax Department has decided against the Company. During the quarter ended March 31, 2009, the Company's appeal was fully allowed by the CIT(A) in favor of the Company. The Income Tax Department has filed an appeal against the relief granted to Company by CIT(A). For the financial year 2005-06, the Indian Income Tax Department has decided against Syntel India in respect to a particular tax position, and Syntel India has filed an appeal with the CIT(A).

All the above tax exposures involve complex issues and may need an extended period to resolve the issues with the Indian income tax authorities. Management, after consultation with legal counsel, believes that the resolution of the above matters will not have a material adverse effect on the Company's consolidated financial position.

On August 19, 2009, the Finance (No. 2) Bill received the assent of the President of India and was enacted as the Finance (No. 2) Act, 2009. Certain changes were made by the Finance (No. 2) Act, 2009 having implications on the Syntel India entities. The enacted Finance (No. 2) Act abolished the Fringe Benefit Tax, extended the sunset clause for the STPI units by one year through March 31, 2011, increased the Minimum Alternative Tax (MAT) rate from 11.33% to 17.0% and extended the period to claim the MAT credit from 7 years to 10 years. The above changes are appropriately considered during the year ended December 31, 2009.

## RECENT ACCOUNTING PRONOUNCEMENTS

Recently issued accounting standards set forth under Note 2, "Summary of Significant Accounting Policies," to the Consolidated Financial Statements in the separate financial section of this Annual Report on Form 10-K is incorporated herein by reference.

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

The Company is exposed to the impact of interest rate changes and foreign currency fluctuations.

### *Interest Rate Risk*

The Company considers investments purchased with an original maturity of less than three months at date of purchase to be cash equivalents. The following table summarizes our cash and cash equivalents and investments in marketable securities:

	<b>December 31, 2009</b>	<i>(in thousands)</i> <b>December 31, 2008</b>
<b>ASSETS</b>		
Cash and cash equivalents .....	\$ 87,822	\$ 65,031
Short-term investments .....	112,243	67,293
Total .....	<u>\$200,065</u>	<u>\$132,324</u>

The Company's exposure to market rate risk for changes in interest rates relates primarily to our investment portfolio. The Company does not use derivative financial instruments in its investment portfolio. The Company's investments are in high-quality Indian Mutual Funds and, by policy, limit the amount of credit exposure to any one issuer. At any time, changes in interest rates could have a material impact on interest earnings for our investment portfolio. The Company strives to protect and preserve our invested funds by limiting default, market and reinvestment risk. Investments in interest earning instruments carry a degree of interest rate risk. Floating rate securities may produce less income than expected if there is a decline in interest rates. Due in part to these factors, the Company's future investment income may fall short of expectations, or the Company may suffer a loss in principal if the Company is forced to sell securities, which have declined in market value due to changes in interest rates as stated above.

### **Foreign Currency Risk**

The Company's sales are primarily sourced in the United States and its subsidiary in the United Kingdom and are mostly denominated in U.S. dollars or UK pounds, respectively. Its foreign subsidiaries incur most of their expenses in the local currency. Accordingly, all foreign subsidiaries use the local currency as their functional currency. The Company's business is subject to risks typical of an international business, including, but not limited to differing economic conditions, changes in political climate, differing tax structures, other regulations and restrictions, and foreign exchange rate volatility. Accordingly, the Company's future results could be materially adversely impacted by changes in these or other factors. The risk is partially mitigated as the Company has sufficient resources in the respective local currencies to meet immediate requirements. The Company is also exposed to foreign exchange rate fluctuations as the financial results of foreign subsidiaries are translated into U.S. dollars in consolidation. As exchange rates vary, these results, when translated, may vary from expectations.

During the year ended December 31, 2009, the Indian rupee has depreciated against the U.S. dollar by 10.3% as compared to the year ended December 31, 2008. This rupee depreciation positively impacted the Company's gross margin by 226 basis points, operating income by 362 basis points and net income by 353 basis points, each as a percentage of revenue. The Indian rupee denominated cost of revenues and selling, general and administrative expense was 45% and 71% of the expenses, respectively.

Although the Company cannot predict future movement in interest rates or fluctuations in foreign currency rates, the Company does not currently anticipate that interest rate risk or foreign currency risk will have a significant impact. In order to limit the exposure to foreign currency rate fluctuations, the Company entered into foreign exchange forward contracts during the year ended December 31, 2009, but these contracts do not have a material impact on the financial statements.

During the year ended December 31, 2009, the Company entered into foreign exchange forward contracts to hedge part of its revenues where the counter party is a bank. The Company considers the risks of non-performance by the counterparty as not material. No forward contracts are outstanding as of December 31, 2009. Net Gains/(Losses) on foreign exchange forward and options contracts included under the heading "Other Income" in the statement of income amounted to \$0.7 million for the year ended December 31, 2009.

#### **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.**

The financial statements filed herewith are set forth on the Index to Financial Statements on page 46 of the separate financial section which follows page 45 of this Report and are incorporated herein by reference.

#### **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None.

#### **ITEM 9A. CONTROLS AND PROCEDURES**

##### **Disclosure Controls and Procedures**

The Company's management evaluated, with the participation of the Company's principal executive officers (the Chairman of the Board, Chief Executive Officer and Chief Financial Officer), the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934) as of the end of the period covered by this report. Based on that evaluation, the principal executive officers have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

##### **Management's Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Under the supervision and with the participation of our management, including our CEO and CFO, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in Internal Control-Integrated Framework, our management concluded that our internal control over financial reporting was effective as of December 31, 2009 and meets the criteria of the Internal Control-Integrated Framework.

Crowe Horwath LLP, an independent registered public accounting firm, has audited the Company's consolidated financial statements and its subsidiaries as of December 31, 2009 and for the year then ended included in this Annual Report on Form 10-K and, as part of its audit, has issued its report, included herein, on the effectiveness of our internal control over financial reporting.

##### **Changes in Internal Control over Financial Reporting**

There has been no change in the Company's internal control over financial reporting that occurred during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **ITEM 9B. OTHER INFORMATION**

None

## PART III

### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information set forth in the sections entitled “Proposal 1. Election of Directors” and “Additional information—Section 16 (a) Beneficial Ownership Reporting Compliance” in the Registrant’s Proxy Statement for the Annual Shareholders’ Meeting to be held on or about June 3, 2010 (the “Proxy Statement”) is incorporated herein by reference. The information set forth in the section entitled “Executive Officers of the Registrant” in Item 1 of this report is incorporated herein by reference.

The Company has adopted a Code of Ethical Conduct applicable to all of the Company’s employees, executive officers and directors. The Code of Ethical Conduct, as currently in effect (together with any amendments that may be adopted from time to time), is posted in the “Investors—Corporate Governance” section of the Company’s website at [www.syntelinc.com](http://www.syntelinc.com). Amendments to, and any waiver from, any provision of the Code of Ethical Conduct that requires disclosure under applicable SEC rules will be posted on the website at the address specified above.

### ITEM 11. EXECUTIVE COMPENSATION

The information set forth under the sections entitled “Executive Compensation,” “Compensation Disclosure and Analysis” and “Proposal 1. Election of Directors—Compensation of Directors” in the Registrant’s Proxy Statement is incorporated herein by reference.

### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information set forth under the caption “Security Ownership of Certain Beneficial Owners and Management” in the section entitled “Additional Information” in the Registrant’s Proxy Statement is incorporated herein by reference.

#### EQUITY COMPENSATION PLAN INFORMATION

The following table sets forth, with respect to the Company’s equity compensation plans, (i) the number of shares of common stock to be issued upon the exercise of outstanding options, (ii) the weighted-average exercise price of outstanding options and (iii) the number of shares remaining available for future issuance, as of December 31, 2009.

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights (#)</u>	<u>Weighted-average exercise price of outstanding options, warrants and rights (\$)</u>	<u>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (1))**</u>
Equity compensation plans approved by shareholders .....	73,413	\$13.28	2,157,267
Equity compensation plans not approved by shareholders .....	—	—	—
<b>TOTAL</b> .....	<u>73,413</u>	<u>\$13.28</u>	<u>2,157,267</u>

\*\* Includes 1,440,132 shares available for future issuance under Syntel’s Stock Option and Incentive Plan and also includes 717,135 shares available under Syntel’s Employee Stock Purchase Plan.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

The Company had no transactions with related persons requiring disclosure under this item. The Company’s Corporate Governance Guidelines and the Company’s Code of Ethical Conduct, which are published on the Company’s website, prohibit related party transactions. Related person transactions are those between the Company and its directors, executive officers, director nominees, large security holders or any immediate family member of any of the foregoing. Immediate family member means any child, stepchild, parent, stepparent, spouse, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law, and any person (other than a tenant or employee) sharing the household of a director, executive officer, director nominee, or large security holder. As provided in the Corporate Governance Guidelines, the Audit Committee will review all related party transactions and as provided in the Code of Ethical Conduct, the Board of Directors must approve any waiver of the prohibition against related party transactions. In 2009, there were no waivers granted for any related party transactions.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Crowe Horwath LLP, formerly known as Crowe Chizek and Company LLC, served as the Company’s independent auditors for the consolidated financial statements prepared for the years ended December 31, 2009, 2008 and 2007, and all the quarters of 2009, 2008 and 2007. The following table lists the aggregate fees for professional services rendered by Crowe Horwath LLP for all “Audit Fees,” “Audit-Related Fees,” “Tax Fees,” and “All Other Fees” which pertain to the last two years.

	Fiscal Year Ended	
	December 31, 2009	December 31, 2008
Audit Fees .....	\$376,515	\$386,403
Audit—Related Fees .....	9,885	14,473
Tax Fees .....	4,500	13,229
All Other Fees .....	4,972	28,468

Audit Fees represent fees for professional services rendered for the audit of the consolidated financial statements of the Company and assistance with review of documents filed with the SEC and the audit of management’s assessment of the effectiveness of internal control over financial reporting. Audit-Related Fees represent professional fees in connection with the statutory audit services relative to the 401K plan for Syntel Inc. Tax Fees represent fees for the services related to tax compliance, tax advice and tax planning. All Other Fees represent consultation on matters related to transfer pricing, dividend and other advisory services.

**Audit Committee Authorization of Audit and Non-Audit Services**

The Audit Committee has the sole authority to authorize all audit and non-audit services to be provided by the independent audit firm engaged to conduct the annual statutory audit of the Company’s consolidated financial statements. In addition, the Audit Committee has adopted pre-approval policies and procedures that are detailed as to each particular service to be provided by the independent auditors, and such policies and procedures do not permit the Audit Committee to delegate its responsibilities under the Securities Exchange Act of 1934, as amended, to management. The Audit Committee pre-approved fees for all audit and non-audit services provided by the independent audit firm during the fiscal year ended December 31, 2009 and 2008 as required by the Sarbanes-Oxley Act of 2002.

The Audit Committee has considered whether the provision of the non-audit services is compatible with maintaining the independent auditor’s independence, and has advised the Company that, in its opinion, the activities performed by Crowe Horwath LLP on the Company’s behalf are compatible with maintaining the independence of such auditors.

## PART IV

### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a)(1) The financial statements and supplementary financial information filed herewith are set forth on the Index to Financial Statements on page 46 of the separate financial section which follows page 45 of this Report, which is incorporated herein by reference.

(a)(2) The consolidated financial statement schedules of the Company and its subsidiaries have been omitted because they are not required, are not applicable, or are adequately explained in the financial statements included in Part II, Item 8 of this report.

(a)(3) The following exhibits are filed as part of this Report. Those exhibits with an asterisk (\*) designate the Registrant's management contracts or compensation plans or arrangements for its executive officers.

<u>Exhibit No.</u>	<u>Description</u>
3.1	Amended and Restated Articles of Incorporation of the Registrant filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2005, and incorporated herein by reference.
3.2	Bylaws of the Registrant filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2005, and incorporated herein by reference.
4.1	Registration Rights Agreement, dated December 8, 2006, filed as an Exhibit to the Registrant's Registration Statement on Form S-3/A dated January 3, 2007 and incorporated herein by reference.
10.1	Credit Agreement, dated August 3, 2009, between the Registrant and JPMorgan Chase Bank, N.A. filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2009, and incorporated herein by reference
10.2	Lease, dated October 24, 2001, between Big Beaver / Kilmer Associates L.L.C. and the Registrant filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.
10.3	Indentures of Lease entered into between the President of India and Syntel Limited (formerly known as Syntel Software Pvt. Ltd.) on various dates in 1992 and 1993 for the Mumbai Global Development Center and filed as an Exhibit to the Registrant's Registration Statement on Form S-1 dated June 6, 1997, and incorporated herein by reference.
10.4	Rental Agreement, dated February 24, 1997, between Syntel Limited (formerly known as Syntel Software Pvt. Ltd.) and the Landlords for the Chennai Global Development Center, filed as an Exhibit to the Registrant's Registration Statement on Form S-1 dated June 6, 1997, and incorporated herein by reference.
10.5*	Amended and Restated Stock Option and Incentive Plan, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated June 1, 2006 and incorporated herein by reference.
10.6*	Amended and Restated Employee Stock Purchase Plan, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated June 1, 2006 and incorporated herein by reference.
10.7*	Form of Stock Option Agreement, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated June 2, 2005, and incorporated herein by reference.
10.8*	[Incentive] Restricted Stock Grant Agreement, filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2006, and incorporated herein by reference.
10.9*	Form of Annual Performance Award, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated July 7, 2006 and incorporated herein by reference.
10.10*	Employment Agreement, dated October 18, 2001, between the Company and Bharat Desai, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated July 7, 2006 and incorporated herein by reference.
10.11*	Employment Agreement, dated October 18, 2001, between the Company and Daniel M. Moore, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated July 7, 2006 and incorporated herein by reference.
10.12*	Employment Agreement, dated February 22, 2009, between the Company and Keshav Murugesh, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.



<u>Exhibit No.</u>	<u>Description</u>
10.13*	Employment Agreement, dated March 9, 2009, between the Company and Arvind Godbole, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.14*	Employment Agreement, dated March 5, 2009, between the Company and Anil Jain, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.15*	Employment Agreement, dated October 18, 2001, between the Company and R. S. Ramdas, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.16*	Employment Agreement, dated September 8, 2008, between the Company and Mukesh Jha, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.17*	Employment Agreement, dated May 20, 2005, between the Company and Rakesh Khanna, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.18*	Employment Agreement, dated October 31, 2001, between the Company and Lakshmanan Chidambaram, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.19*	Employment Agreement, dated January 5, 2009, between the Company and Srikanth Karra, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.20*	Employment Agreement, dated September 5, 2003, between the Company and Murlidhar Reddy, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.21*	Employment Agreement, dated October 13, 2008, between the Company and V. S. Raj, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.22*	Employment Agreement, dated August 3, 2009, between the Company and Raja Ray.
10.23*	Employment Agreement, dated March 15, 2010, between the Company and Prashant Ranade.
10.24	Leave and License Agreement, dated June 11, 2004, between Lake View Developers and Syntel Sourcing Pvt. Ltd. filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
10.25	Lease Deed, dated September 23, 2004 between Arihant Foundation and Housing Ltd. and Syntel Limited filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
10.26	Lease Deed, dated October 6, 2004, between Arihant Foundation and Housing Ltd. and Syntel Limited filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
10.27	Shareholders Agreement by and between State Street International Holdings, Syntel Delaware, LLC, and Syntel Solutions (Mauritius) Limited filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2008, and incorporated herein by reference.
10.28	First Amendment to the Shareholders Agreement by and Among State Street International Holdings, Syntel Delaware, LLC and State Street Syntel (Mauritius) Limited filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2008, and incorporated herein by reference.
10.29	Letter Agreement dated January 28, 2010 regarding the Shareholders Agreement and First Amendment to the Shareholders Agreement by and between State Street International Holdings, Syntel Delaware, LLC, and Syntel Solutions (Mauritius) Limited.
14	Code of Ethical Conduct filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.

<b><u>Exhibit No.</u></b>	<b><u>Description</u></b>
21	Subsidiaries of the Registrant.
23	Consent of Independent Registered Public Accounting Firm.
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.3	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

SYNTEL, INC.

By:           /s/ PRASHANT RANADE          

**Prashant Ranade**  
Chief Executive Officer, President and Director

Dated: March 15, 2010

Pursuant to the requirements of the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>          /s/ BHARAT DESAI          </u> Bharat Desai	Chairman and Director	March 15, 2010
<u>          /s/ PRASHANT RANADE          </u> Prashant Ranade	Chief Executive Officer, President and Director	March 15, 2010
<u>          /s/ ARVIND GODBOLE          </u> Arvind Godbole	Chief Financial Officer and Chief Information Security Officer	March 15, 2010
<u>          /s/ NEERJA SETHI          </u> Neerja Sethi	Director	March 15, 2010
<u>          /s/ PARITOSH K. CHOKSI          </u> Paritosh K. Choksi	Director	March 15, 2010
<u>          /s/ GEORGE MRKONIC          </u> George Mrkonic	Director	March 15, 2010
<u>          /s/ THOMAS DOKE          </u> Thomas Doke	Director	March 15, 2010

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of  
Syntel, Inc.  
Troy, Michigan

We have audited the accompanying consolidated balance sheets of Syntel, Inc. and Subsidiaries (the "Company") as of December 31, 2009 and 2008 and the related consolidated statements of income, shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2009. We also have audited the Company's internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included within this Form 10-K Item 9A as Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the Company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Syntel, Inc. and Subsidiaries as of December 31, 2009 and 2008, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2009 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, Syntel, Inc. and Subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

*Crowe Horwath LLP*

Oak Brook, Illinois  
March 10, 2010

**Syntel, Inc. and Subsidiaries**  
**Consolidated Balance Sheets**  
(In thousands, except share data)

	<u>December 31,</u> <u>2009</u>	<u>December 31,</u> <u>2008</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 87,822	\$ 65,031
Short-term investments .....	112,243	67,293
Accounts receivable, net of allowance for doubtful accounts of \$3,000 and \$440 at December 31, 2009 and 2008, respectively .....	48,523	48,558
Revenue earned in excess of billings .....	5,809	6,506
Deferred income taxes and other current assets .....	23,739	20,099
Total current assets .....	<u>278,136</u>	<u>207,487</u>
Property and equipment .....	143,911	114,163
Less accumulated depreciation and amortization .....	54,271	40,385
Property and equipment, net .....	89,640	73,778
Goodwill .....	906	906
Non current Term Deposits with Banks .....	23,337	72
Deferred income taxes and other non current assets .....	20,603	13,328
<b>Total assets</b> .....	<b><u>\$412,622</u></b>	<b><u>\$295,571</u></b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable .....	\$ 7,879	\$ 8,299
Accrued payroll and related costs .....	26,240	23,942
Income taxes payable .....	777	8,630
Accrued liabilities .....	10,484	14,352
Deferred revenue .....	5,888	5,116
Dividends payable .....	2,776	2,769
Total current liabilities .....	<u>54,044</u>	<u>63,108</u>
Other non current liabilities .....	8,540	5,633
<b>TOTAL LIABILITIES</b> .....	<u>62,584</u>	<u>68,741</u>
<b>SHAREHOLDERS' EQUITY</b>		
Common Stock, no par value per share, 100,000,000 shares authorized; 41,380,700 and 41,265,021 shares issued and outstanding at December 31, 2009 and 2008, respectively .....	1	1
Restricted stock, 158,374 and 242,043 shares issued and outstanding at December 31, 2009 and 2008, respectively .....	9,042	7,170
Additional paid-in capital .....	66,319	65,739
Accumulated other comprehensive income (loss) .....	(14,078)	(26,285)
Retained earnings .....	288,754	180,205
Total shareholders' equity .....	<u>350,038</u>	<u>226,830</u>
<b>Total liabilities and shareholders' equity</b> .....	<b><u>\$412,622</u></b>	<b><u>\$295,571</u></b>

*The accompanying notes are an integral part of the consolidated financial statements.*

**Syntel, Inc. and Subsidiaries**  
**Consolidated Statements of Income**  
(In thousands, except per share data)

	Years Ended December 31,		
	2009	2008	2007
Net revenues .....	\$419,006	\$410,426	\$337,673
Cost of revenues .....	215,154	231,729	205,422
Gross profit .....	203,852	178,697	132,251
Selling, general and administrative expenses .....	78,463	80,347	68,913
Income from operations .....	125,389	98,350	63,338
Other income, principally interest, net .....	10,059	2,031	7,222
Income before provision for income taxes .....	135,448	100,381	70,560
Income tax expense .....	16,953	13,700	7,700
Net income .....	\$118,495	\$ 86,681	\$ 62,860
Dividend per share .....	\$ 0.24	\$ 0.74	\$ 0.24
<b>EARNINGS PER SHARE:</b>			
Basic .....	\$ 2.86	\$ 2.10	\$ 1.53
Diluted .....	\$ 2.86	\$ 2.10	\$ 1.52
Weighted average common shares outstanding:			
Basic .....	41,407	41,233	41,060
Diluted .....	41,491	41,340	41,265

*The accompanying notes are an integral part of the consolidated financial statements.*

**Syntel, Inc. and Subsidiaries**  
**Consolidated Statements of Shareholders' Equity**  
(In thousands, except per share data)

	Common Stock		Restricted Stock		Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)			Total Shareholders' Equity
	Shares	Amount	Shares	Amount			Unrealized Investment Gain/(Loss)	Unamortized Actuarial Gain/(Loss)	Foreign Currency Translation Adjustment	
<b>Balance,</b>										
<b>January 1, 2007</b>	<b>40,915</b>	<b>\$1</b>	<b>299</b>	<b>\$3,390</b>	<b>\$63,373</b>	<b>\$ 79,299</b>	<b>\$ 2,649</b>	<b>\$ —</b>	<b>\$ 1,030</b>	<b>\$149,742</b>
Net income						62,860				62,860
Other Comprehensive Income (loss), net of tax							795	42	9,359	10,196
Total Comprehensive Income										73,056
ESPP & Stock Option Activity	94				1,339					1,339
Restricted stock activity	131		(2)	1,723						1,723
Cumulative effect adjustment related to uncertain tax positions						(7,984)				(7,984)
Dividends, \$0.24 per share						(10,126)				(10,126)
<b>Balance,</b>										
<b>December 31, 2007</b>	<b>41,140</b>	<b>1</b>	<b>297</b>	<b>5,113</b>	<b>64,712</b>	<b>124,049</b>	<b>3,444</b>	<b>42</b>	<b>10,389</b>	<b>207,750</b>
Net income						86,681				86,681
Other Comprehensive Income (loss), net of tax							(3,357)	146	(36,949)	(40,160)
Total Comprehensive Income										46,521
ESPP & Stock Option Activity	8				1,027					1,027
Restricted stock activity	117		(55)	2,057						2,057
Dividends, \$0.74 per share						(30,525)				(30,525)
<b>Balance,</b>										
<b>December 31, 2008</b>	<b>41,265</b>	<b>1</b>	<b>242</b>	<b>7,170</b>	<b>65,739</b>	<b>180,205</b>	<b>87</b>	<b>188</b>	<b>(26,560)</b>	<b>226,830</b>
Net income						118,495				118,495
Other Comprehensive Income (loss), net of tax							1	(154)	12,360	12,207
Total Comprehensive Income										130,702
ESPP & Stock Option Activity	36				580					580
Restricted stock activity	80		(84)	1,872						1,872
Dividends, \$0.24 per share						(9,946)				(9,946)
<b>Balance,</b>										
<b>December 31, 2009</b>	<b>41,381</b>	<b>\$1</b>	<b>158</b>	<b>\$9,042</b>	<b>\$66,319</b>	<b>\$288,754</b>	<b>\$ 88</b>	<b>\$ 34</b>	<b>\$(14,200)</b>	<b>\$350,038</b>

*The accompanying notes are an integral part of the consolidated financial statements.*



**Syntel, Inc. and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
(In thousands)

	2009	2008	2007
<b>Cash flows from operating activities:</b>			
Net income .....	\$ 118,495	\$ 86,681	\$ 62,860
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization .....	15,003	13,482	10,762
Bad debt provisions, net .....	2,101	91	190
Realized gains on sales of short-term investments .....	(1,580)	(2,173)	(956)
Deferred income taxes .....	(1,998)	(3,435)	(800)
Compensation expense related to restricted stock .....	1,946	2,349	1,781
Share-based compensation expense .....	0	25	180
Adjustment related to the uncertain tax positions liabilities and other tax credits .....	(4,301)	(3,320)	—
Changes in assets and liabilities:			
Accounts receivable and revenue earned in excess of billings .....	1,717	(16,512)	(6,676)
Other current assets .....	(29,129)	(5,344)	(9,883)
Accrued payroll and other liabilities .....	(6,235)	21,331	6,630
Deferred revenues .....	783	1,523	(904)
Net cash provided by operating activities .....	96,802	94,698	63,184
<b>Cash flows from investing activities:</b>			
Property and equipment expenditures .....	(25,509)	(36,343)	(32,398)
Purchases of mutual funds .....	(272,861)	(141,273)	(102,051)
Purchases of term deposits with banks .....	(74,201)	(42,127)	(54,504)
Proceeds from sales of mutual funds .....	273,475	134,664	96,039
Maturities of term deposits with banks .....	35,197	24,700	53,160
Net cash used in investing activities .....	(63,899)	(60,379)	(39,754)
<b>Cash flows from financing activities:</b>			
Net proceeds from issuance of common stock .....	440	215	798
Tax benefit on stock options exercised .....	0	60	361
Dividends paid .....	(9,986)	(30,577)	(9,931)
Net cash used in financing activities .....	(9,546)	(30,302)	(8,772)
Effect of foreign currency exchange rate changes on cash .....	(566)	(541)	(4,658)
Change in cash and cash equivalents .....	22,791	3,476	10,000
Cash and cash equivalents, beginning of year .....	65,031	61,555	51,555
Cash and cash equivalents, end of year .....	\$ 87,822	\$ 65,031	\$ 61,555
Noncash investing and financing activities			
Cash dividends declared but unpaid .....	\$ 2,792	\$ 2,769	\$ 2,671
Supplemental disclosures of cash flow information—			
Cash paid for income taxes .....	\$ 24,896	\$ 12,641	\$ 10,960

*The accompanying notes are an integral part of the consolidated financial statements.*

**Syntel, Inc. and Subsidiaries**  
**Notes to Consolidated Financial Statements**

**1. Business**

Syntel, Inc. and subsidiaries (individually and collectively “Syntel” or the “Company”) provide information technology services such as programming, systems integration, outsourcing and overall project management. The Company provides services to customers primarily in the financial and banking sector, insurance, manufacturing, healthcare, transportation, retail, and information/communication industries. The Company’s reportable operating segments consist of Applications Outsourcing, Knowledge Process Outsourcing (KPO), e-Business and TeamSourcing.

Through Applications Outsourcing, the Company provides higher-value outsourcing services for ongoing management, development and maintenance of customers’ business applications. In most Application Outsourcing engagements, the Company assumes responsibility for the management of customer development and support functions. These services may be provided on either a time-and-material basis or on a fixed-price basis.

Through KPO, Syntel provides custom outsourced solutions for a customer’s business processes, providing them with the advantage of a low-cost position and process enhancement through optimal use of technology. Syntel uses a proprietary tool called Identeon™ to assist with strategic assessments of business processes and identifying the right ones for outsourcing.

Through e-Business, the Company provides development and implementation services for a number of emerging and rapidly growing high technology applications, including Web development, Data Warehousing, e-commerce, CRM, as well as partnership arrangements with leading software firms, to provide installation services to their respective customers. These services may be provided on either a time-and-material basis or on a fixed-price basis, in which the Company assumes responsibility for management of the engagement.

Through TeamSourcing, the Company provides professional information technology consulting services directly to customers on a staff augmentation basis. TeamSourcing services include systems specification, design, development, implementation and maintenance of complex information technology applications involving diverse computer hardware, software, data and networking technologies and practices. TeamSourcing consultants, whether working individually or as a team of professionals, generally receive direct supervision from the customer’s management staff. TeamSourcing services are generally invoiced on a time-and-materials basis.

**2. Summary of Significant Accounting Policies**

**Principles of consolidation**

The consolidated financial statements include the accounts of Syntel, Inc. (“Syntel”), a Michigan corporation, its wholly-owned subsidiaries, and a joint venture. All significant intercompany balances and transactions have been eliminated.

The wholly-owned subsidiaries of Syntel, Inc. are:

- Syntel Limited, an Indian limited liability company;
- Syntel (Singapore) PTE. Limited, a Singapore limited liability company;
- Syntel Europe, Limited (“Syntel Europe”), a United Kingdom limited liability company;
- Syntel Canada Inc., an Ontario limited liability company;
- Syntel Deutschland GmbH, a German limited liability company;
- Syntel Hong Kong Limited, a Hong Kong limited liability company;
- Syntel Delaware LLC (“Syntel Delaware”), a Delaware limited liability company;
- SkillBay LLC (“SkillBay”), a Michigan limited liability company;
- Syntel (Mauritius) Limited (“Syntel Mauritius”), a Mauritius limited liability company;
- Syntel Consulting Inc. (“Syntel Consulting”), a Michigan corporation;
- Syntel Sterling BestShores (Mauritius) Limited (“SSBML”), a Mauritius limited liability company;

- Syntel Worldwide (Mauritius) Limited (“Syntel Worldwide”), a Mauritius limited liability company; and
- Syntel (Australia) Pty. Ltd., an Australian limited liability company.

The formerly wholly-owned subsidiary of Syntel Delaware LLC (as of December 31, 2004) that became a partially owned joint venture of Syntel Delaware LLC on February 1, 2005 is:

- State Street Syntel Services (Mauritius) Limited (“SSSSML”), a Mauritius limited liability company formerly known as Syntel Solutions (Mauritius) Limited.

The wholly-owned subsidiary of SSSSML is:

- State Street Syntel Services Private Limited, an Indian limited liability company formerly known as Syntel Sourcing Private Limited.

The wholly-owned subsidiaries of Syntel Mauritius are:

- Syntel International Private Limited, an Indian limited liability company; and
- Syntel Global Private Limited, an Indian limited liability company.

The wholly-owned subsidiary of SSBML is:

- Syntel Sterling BestShores Solutions Private Limited, an Indian limited liability company.

The wholly-owned subsidiary of Syntel Europe is:

- Intellisourcing, sarl, a French limited liability company.

### **Revenue recognition**

The Company recognizes revenues from time-and-materials contracts as the services are performed.

Revenue from fixed-price applications management, maintenance and support engagements is recognized as earned which generally results in straight-line revenue recognition as services are performed continuously over the term of the engagement.

Revenue on fixed-price, applications development and integration projects in the Company’s application outsourcing and e-Business segments are measured using the proportional performance method of accounting. Performance is generally measured based upon the efforts incurred to date in relation to the total estimated efforts to the completion of the contract. The Company monitors estimates of total contract revenues and costs on a routine basis throughout the delivery period. The cumulative impact of any change in estimates of the contract revenues or costs is reflected in the period in which the changes become known. In the event that a loss is anticipated on a particular contract, provision is made for the estimated loss. The Company issues invoices related to fixed-price contracts based on either the achievement of milestones during a project or other contractual terms. Differences between the timing of billings and the recognition of revenue based upon the proportional performance method of accounting are recorded as revenue earned in excess of billings or deferred revenue in the accompanying consolidated balance sheets.

Revenues are reported net of sales incentives to customers.

Reimbursements of out-of-pocket expenses are included in revenue in accordance with revenue guidance in the FASB Codification.

### **Stock-based employee compensation plans**

The Company recognizes stock-based compensation expense in the consolidated financial statements for awards of equity instruments to employees and non-employee directors based on the grant-date fair value of those awards on a straight-line basis over the requisite service period of the award, which is generally the vesting term. The benefits of tax deductions in excess of recognized compensation expense is reported as a financing cash flow.

### **Derivative instruments and hedging activities**

The Company enters into foreign exchange forward contracts where the counter party is a bank. The Company purchases foreign exchange forward contracts to mitigate the risk of changes in foreign exchange rates on cash flows denominated in certain foreign currencies. These contracts are carried at fair value with resulting gains or losses included in the consolidated statements of income in other income.

During the year ended December 31, 2009, the Company entered into foreign exchange forward contracts with a notional amount of \$67.0 million with maturity dates of one to three months. During the year ended December 31, 2009, contracts amounting to \$124.0 million expired resulting in a gain of \$0.8 million. At December 31, 2009, no foreign exchange forward contracts were outstanding. Gain for the direct customer related contracts is \$0.7 million is recorded in other income and gain for the intercompany-related contracts is \$0.1 million.

During the year ended December 31, 2008, the Company entered into foreign exchange forward contracts with a notional amount of \$140.0 million with maturity dates of one to eight months. During the year ended December 31, 2008, contracts amounting to \$145.0 million expired resulting in a loss of \$6.5 million. At December 31, 2008, foreign exchange forward contracts amounting to \$57.0 million were outstanding. The fair value of the foreign exchange forward contracts at December 31, 2008 is reflected in other current liabilities with a corresponding debit to expense, which was reported as a part of other income, for the direct customer related contracts of \$5.1 million and debit to the other comprehensive income for the intercompany-related contracts of \$2.4 million.

During the year ended December 31, 2007, the Company entered into foreign exchange forward contracts with a notional amount of \$95.0 million with maturity dates of one to eight months. During the year ended December 31, 2007, contracts amounting to \$33.0 million expired resulting in a gain of \$0.3 million. At December 31, 2007, foreign exchange forward contracts amounting to \$62.0 million were outstanding. The fair value of the foreign exchange forward contracts at December 31, 2007 is reflected in other current assets with a corresponding credit to income for the direct customer related contracts of \$0.4 million and credit to the other comprehensive income for the intercompany-related contracts of \$0.2 million.

### **Other income**

Other income includes interest and dividend income, gains and losses from sale of securities, other investments and hedging transactions.

### **Cash and cash equivalents**

For the purpose of reporting cash and cash equivalents, the Company considers all liquid investments purchased with an original maturity of three months or less to be cash equivalents.

At December 31, 2009 and December 31, 2008, approximately \$20.4 million and \$12.2 million, respectively, are in a money market fund maintained by JPMorgan Chase Bank, N.A. that invests primarily in corporate bonds and treasury notes. Term deposits with original maturity of three months or less with Bank of India were \$11.8 million and \$5.0 million as at year end December 31, 2009 and 2008, respectively. The remaining amounts of cash and cash equivalents are invested in money market accounts with various banking and financial institutions.

### **Fair value of financial instruments**

The fair values of the Company's current assets and current liabilities approximate their carrying values because of their short maturities. Such financial instruments are classified as current and are expected to be liquidated within the next twelve months.

### **Concentration of credit risks**

Financial instruments that potentially subject the Company to a concentration of credit risk consist principally of investments and accounts receivable. Cash on deposit is held with financial institutions with high credit standings. The Company has cash deposited with financial institutions that, at times, may exceed the federally insured limits.

The Company establishes an allowance for doubtful accounts for known and inherent collection risks related to its accounts receivable. The estimation of the allowance is primarily based on the Company's assessment of the probable collection from specific customer accounts, the aging of the accounts receivable, analysis of credit data, bad debt write-offs, and other known factors.

### **Investments**

#### *Short-term Investments*

The Company's short-term investments consist of short-term mutual funds, which have been classified as available-for-sale and are carried at estimated fair value. Fair value is determined based on quoted market prices. Unrealized gains and losses, net of taxes, on available-for-sale securities are reported as a separate component of accumulated other comprehensive income (loss) in shareholders'

equity. Net realized gains or losses resulting from the sale of these investments, and losses resulting from decline in fair values of these investments that are other than temporary declines, are included in other income. The cost of securities sold is determined using the weighted-average method.

Short-term investments also include term deposits with an original maturity exceeding three months and whose maturity date is within one year from the date of the balance sheet. Term deposits as at December 31, 2009 and 2008, were at \$21.8 million and \$5.0 million respectively.

*Non current term deposits with banks*

Non current term deposits with banks include deposits with maturity exceeding one year from the date of the balance sheet. As at December 31, 2009 and 2008 non current term deposits with banks were at \$23.3 million and \$0.1 million respectively.

**Property and equipment**

Property and equipment are stated at cost. Maintenance and repairs are charged to expense when incurred. Depreciation is computed primarily using the straight-line method over the estimated useful lives as follows:

	Years
Office building .....	30
Computer equipment and software .....	3
Furniture, fixtures and other equipment .....	7
Vehicles .....	3
Leasehold improvements .....	Life of lease
Leasehold land .....	Life of lease

Depreciation and amortization expense for the years ended December 31, 2009, 2008 and 2007 was \$15.1 million, \$13.5 million and \$10.8 million, respectively.

**Long-lived assets (other than goodwill)**

In accordance with guidance on “Accounting for the Impairment or Disposal of Long-Lived Assets” in the FASB Codification, the Company reviews its long-lived assets (other than goodwill) for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. When factors indicate that such costs should be evaluated for possible impairment, the Company assesses the recoverability of the long-lived assets (other than goodwill) by comparing the estimated undiscounted cash flows associated with the related asset or group of assets against their respective carrying amounts. The amount of an impairment charge if any, is calculated based on the excess of the carrying amount over the fair value of those assets. Management believes assets were not impaired at December 31, 2009 and 2008.

**Goodwill**

In accordance with guidance on goodwill impairment in the FASB Codification, goodwill is evaluated for impairment at least annually. Management believes goodwill was not impaired at December 31, 2009 and 2008.

**Use of estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Such estimates include, but are not limited to allowance for doubtful accounts, impairment of long-lived assets and goodwill, contingencies and litigation, the recognition of revenues and profits based on the proportional performance method and potential tax liabilities. Actual results could differ from those estimates and assumptions used in the preparation of the accompanying financial statements.

During 2009, the Company had a favorable adjustment of \$4.3 million as a result of the Company’s review of its global uncertain tax liabilities provided on the “more likely than not” concept and other tax positions, which is based on the expiration of the statute of limitations related to certain global tax contingencies and completion of certain tax audits. The Company has also provided valuation allowance of \$0.4 million towards deferred tax assets created in earlier years.

During 2009, the Company provided \$2.6 million towards allowance for doubtful accounts. At December 31, 2009 the allowance for doubtful accounts was \$3.0 million. These estimates are based on management's assessment of the probable collection from specific customer accounts, the aging of accounts receivable, analysis of credit data, bad debt write-offs, and other known factors.

The revisions in the above estimates during 2009 had an after-tax impact of increasing both the basic and diluted earnings per share for the year ended December 31, 2009 by \$0.06 per share.

During 2008, the Company reversed a tax reserve of \$3.0 million provided which was comprised of \$2.2 million and \$0.8 million towards tax and interest, respectively. In determining the tax provisions, the Company also provided for tax contingencies based on the Company's assessment of future regulatory reviews of filed tax returns. Such reserves, which were recorded in income taxes payable, were based on management's estimates and accordingly were subject to revision based on additional information. The portion of the reserve that was no longer required for any particular tax year was credited to the income tax provision.

In addition, during 2008 the Company recorded a charge of \$1.1 million towards uncertain income tax positions, as well as the related net interest of \$0.7 million and interest of \$0.4 million. The Company also reversed \$1.4 million based on the reconciliation of actual tax liability as per the tax returns and the tax provision as per the books.

During 2008, the Company provided \$0.3 million towards allowance for doubtful accounts. At December 31, 2008 the allowance for doubtful accounts was \$0.4 million. These estimates were based on management's assessment of the probable collection from specific customer accounts, the aging of accounts receivable, analysis of credit data, bad debt write-offs, and other known factors.

The revisions in the above estimates during 2008 had an after-tax impact of increasing both the basic and diluted earnings per share for the year ended December 31, 2008 by \$0.08 per share.

During 2007, the Company reversed a tax reserve of \$3.1 million of the accrual for income taxes related to the year 2003 along with the consequential reversal of corresponding interest provision of \$0.1 million, reversal of excess tax provision of \$2.2 million and credited it to the income tax provision.

During 2007, the Company recorded a benefit of \$0.4 million related to the Research and Development credit, reversed valuation allowance of \$0.1 million and provided for an additional tax reserve of \$0.3 million.

During 2007, the Company provided \$0.2 million towards allowance for doubtful accounts. At December 31, 2007 the allowance for doubtful accounts was \$0.5 million. These estimates were based on management's assessment of the probable collection from specific customer accounts, the aging of accounts receivable, analysis of credit data, bad debt write-offs, and other known factors.

The revisions in the above estimates during 2007 had an after-tax impact of increasing both the basic and diluted earnings per share for the year ended December 31, 2007 by \$0.13 per share.

### **Foreign currency translation**

The financial statements of the Company's foreign subsidiaries use the currency of the primary economic environment in which they operate as its functional currency. Revenues and expenses of the foreign subsidiaries are translated to U.S. dollars at average period exchange rates. Assets and liabilities are translated to U. S. dollars at period-end exchange rates with the effects of these cumulative translation adjustments being reported as a separate component of accumulated other comprehensive income in shareholders' equity. Transaction gains and losses are reflected within selling, general and administrative expenses in the consolidated statements of income. During the year ended December 31, 2009, December 31, 2008 and December 31, 2007, foreign exchange loss of \$1.0 million, foreign exchange gain of \$5.1 million and foreign exchange loss of \$1.9 million was included in selling, general and administrative expenses, respectively.

### **Earnings per share**

Basic earnings per share is calculated by dividing net income by the weighted-average number of shares outstanding during the applicable period.

The Company has stock options, which are considered to be potentially dilutive to the basic earnings per share. Diluted earnings per share is calculated using the treasury stock method for the dilutive effect of shares which have been granted pursuant to the stock option plan, by dividing net income by the weighted-average number of shares outstanding during the period adjusted for these potentially dilutive options, except when the results would be anti-dilutive. The potential tax benefits on exercise of stock options are considered as additional proceeds while computing dilutive earnings per share using the treasury stock method.

## **Vacation pay**

The accrual for unutilized leave balance is determined for the entire available leave balance standing to the credit of the employees at period-end. The leave balance eligible for carry-forward is valued at gross compensation rates and eligible for compulsory encashment at basic compensation rates.

The gross charge for unutilized earned leave was \$2.2 million, \$3.8 million and \$3.1 million for the years ended December 31, 2009, 2008 and 2007, respectively.

The amounts accrued for unutilized earned leave were \$11.1 million and \$9.4 million as of December 31, 2009 and 2008, respectively, and are included within accrued payroll and related costs.

## **Income taxes**

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which the temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax laws is recognized in income in the period that includes the enactment date.

## **Recently issued accounting standards**

In December 2008, the Financial Accounting Standards Board (“FASB”) issued FSP FAS 132(R)-1, “Employers’ Disclosures about Postretirement Benefit Plan Assets.” This FASB Staff Position (FSP) amends FASB Statement No. 132 (revised 2003), “Employers’ Disclosures about Pensions and Other Postretirement Benefits,” to provide guidance on an employer’s disclosures about plan assets of a defined benefit pension or other postretirement plan. It prescribes additional disclosures pertaining to investment policies and strategies, categories of plan assets, fair value measurements of plan assets and significant concentrations of risk in plan assets. The disclosures about plan assets required by this FSP shall be provided for fiscal years ending after December 15, 2009. We adopted this standard during December 2009 and there was no significant impact.

In May 2009, the FASB issued SFAS No. 165, “Subsequent Events,” which establishes general standards for accounting for and disclosures of events that occur after the balance sheet date but before the financial statements are issued or are available to be issued. The pronouncement requires the disclosure of the date through which an entity has evaluated subsequent events and the basis for that date, whether that date represents the date the financial statements were issued or were available to be issued. SFAS 165 is effective with interim and annual financial periods ending after June 15, 2009, and accordingly, we adopted this Standard during the second quarter of 2009.

In June 2009, the FASB issued SFAS No. 166, “Accounting for Transfers of Financial Assets—an amendment of FASB Statement No. 140” (“SFAS 166”). SFAS 166 amends the derecognition accounting and disclosure guidance relating to SFAS 140. SFAS 166 eliminates the exemption from consolidation for qualifying special-purpose entities (“QSPEs”); it also requires a transferor to evaluate all existing QSPEs to determine whether it must be consolidated in accordance with SFAS 167. SFAS 166 is effective for financial asset transfers occurring after the beginning of an entity’s first fiscal year that begins after November 15, 2009. The Company is currently evaluating the impact, if any, SFAS No. 166 will have on the Company’s financial position, results of operations and liquidity and its related disclosures.

In June 2009, the FASB issued SFAS No. 167, “Amendments to FASB Interpretation No. 46(R)” (“SFAS 167”), which amends the consolidation guidance applicable to variable interest entities. The amendments to the consolidation guidance affect all entities currently within the scope of FIN 46(R), as well as QSPEs that are currently excluded from the scope of FIN 46(R). SFAS 167 is effective as of the beginning of the first fiscal year that begins after November 15, 2009. The Company is currently evaluating the impact, if any, SFAS No. 167 will have on the Company’s financial position, results of operations and liquidity and its related disclosures.

In June 2009, the FASB issued SFAS No. 168, “The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles—a replacement of FASB Statement No. 162” (“SFAS 168”). SFAS 168 establishes the FASB Accounting Standards Codification as the single source of authoritative U.S. generally accepted accounting principles recognized by the FASB to be applied to nongovernmental entities. SFAS 168 is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of SFAS 168 will not have an impact on the Company’s financial position, results of operations or cash flows.

In August 2009, the FASB issued Accounting Standards Update 2009-05, “Fair Value Measurements and Disclosures (Topic 820)—Measuring Liabilities at Fair Value” (“ASU 2009-05”). ASU 2009-05 provides clarification in measuring the fair value of a liability. ASU 2009-05 is effective beginning October 1, 2009. We currently do not expect ASU 2009-05 to have a significant impact on our financial statements.

In September 2009, the FASB issued Accounting Standard Update 2009-12, “Fair Value Measurements and Disclosures (Topic 820): Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)” (“ASU 2009-12”). ASU 2009-12 clarifies the use of net asset value in determining fair value of an investment and requires certain disclosures pertaining to those investments. ASU 2009-12 is effective for interim and annual periods ending after December 31, 2009. We are evaluating any potential impact on our financial statements.

In October 2009, the FASB issued Accounting Standards Update 2009-13, “Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements—a consensus of the FASB Emerging Issues Task Force” (“ASU 2009-13”). ASU 2009-13 amends the criteria for revenue recognition of multi-deliverable arrangements and expands the required disclosures of those arrangements. ASU 2009-13 is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. We are evaluating any potential impact on our financial statements.

In December 2009, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2009-17, “Consolidations (Topic 810) : Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities” (“ASU 2009-17”). ASU 2009-17 changes how a Company determines when an entity should be consolidated when it is significantly capitalized or is not controlled through voting or similar rights. The guidance replaces the previously required quantitative approach with an approach that is more qualitative and requires an ongoing assessment of whether an enterprise is the primary beneficiary of a variable interest entity. ASU 2009-17 is effective as of the first annual reporting period beginning after November 15, 2009. We are evaluating any potential impact on our financial statements.

In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2010-02, “Consolidations (Topic 810) : Accounting and Reporting for Decreases in Ownership of a Subsidiary” (“ASU 2010-02”). ASU 2010-02 is intended to clarify the scope of the decrease in ownership provisions within FASB ASC 810-10, the Overall section of the Consolidation topic. The ASC also expands the required disclosures about the deconsolidation of a subsidiary or derecognition of a group of assets with the scope of this section of the codification. ASU 2010-02 is effective beginning in the first interim or annual reporting period ending on or after December 15, 2009. We are evaluating any potential impact on our financial statements.

### 3. Short-Term Investments

Short-term investments included the following at December 31, 2009 and 2008:

	<u>2009</u>	<u>2008</u>
	(In thousands)	
Investments in mutual funds at carrying value .....	\$ 27,160	\$25,120
Term deposits with banks .....	85,083	42,173
Total .....	<u>\$112,243</u>	<u>\$67,293</u>

Information related to investments in mutual funds (primarily Indian Mutual Funds) is as follows at and for the years ended December 31, 2009, 2008 and 2007:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(In thousands)		
Cost .....	\$ 26,919	\$ 24,859	\$ 19,776
Unrealized gain, net .....	241	261	330
Carrying value .....	<u>\$ 27,160</u>	<u>\$ 25,120</u>	<u>\$ 20,106</u>
Gross realized gains .....	\$ 1,565	\$ 2,165	\$ 956
Proceeds on sales of mutual funds .....	273,475	134,664	96,039
Purchases of mutual funds .....	272,861	141,273	102,051



Information related to investments in term deposits with banks included the following at and for the years ended December 31, 2009, 2008 and 2007:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(In thousands)		
Cost .....	\$85,083	\$42,173	\$34,537
Maturities of term deposits .....	\$35,197	\$24,700	\$53,160
Purchases of term deposits .....	74,201	42,127	54,504

#### 4. Revenue Earned in Excess of Billings and Deferred Revenue

Revenue earned in excess of billings at December 31, 2009 and 2008 is summarized as follows:

	<u>2009</u>	<u>2008</u>
	(In thousands)	
Unbilled revenue for time-and-materials projects .....	\$ 7,605	\$ 8,367
Unbilled revenue for fixed-price projects, net of discounts .....	(1,796)	(1,861)
	<u>\$ 5,809</u>	<u>\$ 6,506</u>

Deferred revenue at December 31, 2009 and 2008 is summarized as follows:

	<u>2009</u>	<u>2008</u>
	(In thousands)	
Deferred revenue on uncompleted fixed-price development contracts .....	\$5,622	\$4,898
Other deferred revenue .....	266	218
	<u>\$5,888</u>	<u>\$5,116</u>

#### 5. Allowances for Doubtful Accounts

The movement in the allowance for doubtful accounts for the years ended December 31, 2009, 2008 and 2007 is summarized as follows:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(In thousands)		
Balance, beginning of year .....	\$ 440	\$ 499	\$ 2,828
Provision .....	2,557	297	190
Write-offs, net of recoveries .....	3	(356)	(2,519)
Balance, end of year .....	<u>\$3,000</u>	<u>\$ 440</u>	<u>\$ 499</u>

#### 6. Property and Equipment

Property and equipment at December 31, 2009 and 2008 is summarized as follows:

	<u>2009</u>	<u>2008</u>
	(In thousands)	
Office building .....	\$ 16,764	\$ 13,277
Computer equipment and software .....	42,210	34,921
Furniture, fixtures and other equipment .....	34,069	29,578
Vehicles .....	738	678
Leasehold improvements .....	4,668	5,187
Leasehold land .....	4,089	3,864
Residential property .....	1,312	1,249
Capital advances / work in progress .....	40,061	25,409
	143,911	114,163
Less accumulated depreciation and amortization .....	54,271	40,385
	<u>\$ 89,640</u>	<u>\$ 73,778</u>

## 7. Line of Credit

The Company has a line of credit with JP Morgan Chase Bank NA, which provides for borrowings up to \$20.0 million. The line of credit expires on August 31, 2010. The interest shall be paid to the Bank on the outstanding and unpaid principal amount of each CB Floating Rate advance at the CB Floating Rate plus the applicable margin and each LIBOR rate advance at the adjusted LIBOR rate, where CB Floating Rate is the Prime Rate; provided that the CB Floating Rate shall, on any day, not be less than the Adjusted One Month LIBOR Rate.

There were no outstanding borrowings at December 31, 2009 and December 31, 2008.

## 8. Leases

The Company leases certain facilities and equipment under operating leases. Current operating lease obligations are expected to be renewed or replaced upon expiration. Future minimum lease payments under all non-cancelable leases expiring beyond one year as of December 31, 2009 are as follows:

	(In thousands)
2010 .....	\$10,731
2011 .....	8,846
2012 .....	6,214
2013 .....	3,248
2014 .....	2,242
	<u>\$31,281</u>

Total rent expense amounted to approximately \$8.1 million, \$9.2 million and \$7.8 million for the years ended December 31, 2009, 2008 and 2007, respectively.

## 9. Income Taxes

Income before income taxes for the Company's U.S. and foreign operations for the years ended December 31, 2009, 2008 and 2007 was as follows:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(In thousands)		
U.S. ....	\$ 16,216	\$ 23,489	\$17,074
Foreign .....	119,232	76,892	53,486
	<u>\$135,448</u>	<u>\$100,381</u>	<u>\$70,560</u>

Income taxes for the years ended December 31, 2009, 2008 and 2007 consisted of the following:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(In thousands)		
Current:			
Federal .....	\$ 1,402	\$ 4,969	\$ 1,976
State .....	256	1,248	360
Foreign .....	22,315	11,720	7,349
Total current provision .....	<u>23,973</u>	<u>17,937</u>	<u>9,685</u>
Deferred:			
Federal .....	418	306	(525)
State .....	76	56	(95)
Foreign .....	(7,514)	(4,599)	(1,365)
Total deferred provision (benefit) .....	<u>(7,020)</u>	<u>(4,237)</u>	<u>(1,985)</u>
Total provision for income taxes .....	<u>\$16,953</u>	<u>\$13,700</u>	<u>\$ 7,700</u>

The components of net deferred tax assets as of December 31, 2009 and 2008 are as follows:

	<u>2009</u>	<u>2008</u>
	(In thousands)	
Deferred tax assets		
Impairment of investments and capitalized development costs	\$ 1,601	\$ 1,602
Valuation allowance	(1,601)	(1,602)
Carry forward losses of subsidiaries	(612)	—
Minimum alternate tax credit of subsidiaries	10,433	3,948
Property, plant and equipment	1,137	369
Accrued expenses and allowances	5,073	3,827
Advanced billing receipts	1,153	1,174
Total deferred tax assets	<u>17,184</u>	<u>9,318</u>
Deferred tax liabilities		
Provision for branch tax on dividend equivalent in India	(1,726)	(1,726)
Provision for tax on unrealized gains in India	(351)	(447)
Total deferred tax liabilities	<u>(2,077)</u>	<u>(2,173)</u>
Net deferred tax assets	<u>\$15,107</u>	<u>\$ 7,145</u>

The balance sheet classification of the net deferred tax asset is summarized as follows:

	<u>2009</u>	<u>2008</u>
	(In thousands)	
Deferred tax asset, current	\$12,563	\$6,338
Deferred tax asset, non-current	<u>2,544</u>	<u>807</u>
	<u>\$15,107</u>	<u>\$7,145</u>

Syntel's software development centers/units are located in Mumbai, Chennai and Pune, India. Software development centers/units enjoy favorable tax provisions due to their registration in Special Economic Zone (SEZ), as Export Oriented Unit (EOU) and as units located in Software Technologies Parks of India (STPI).

Units registered with STPI, EOU's and certain units located in SEZ are exempt from payment of corporate income taxes for 10 years of operations on the profits generated by these units or March 31, 2011 (substituted for "2010" by Finance (No. 2) Act, 2009), whichever is earlier. Certain units located in SEZ are eligible for 100% exemption from payment of corporate taxes for first five years of operation and 50% exemption for the next five years. New units in SEZ operational after April 1, 2005 are eligible for 100% exemption from payment of corporate taxes for first five years of operation, 50% exemption for the next five years and further 50% exemption for another five years subject to fulfillment of criteria laid down.

Five SEZ units located at Mumbai have already ceased to enjoy the above-mentioned tax exemption. One SEZ unit located at Mumbai has completed its first five years of 100% exemption from payment of corporate tax and effective April 1, 2007, 50% of the profits of the said unit would only be eligible for tax exemption. Further, three more SEZ units located at Mumbai have completed their first five years of 100% exemption from payment of corporate taxes effective April 1, 2008, 50% of the profits of the said units would only be eligible for tax exemption. Also, the EOU located at Chennai has ceased to enjoy the above-mentioned tax exemption effective April 1, 2007. During the year ended December 31, 2008, Syntel started a Software Development unit in Pune SEZ and during the year 2009, the Company has started one more Software Development unit in Pune SEZ.

Syntel KPO units located in Mumbai and Pune are exempt from payment of corporate income taxes on the profits generated by the unit up to March 31, 2011 (substituted for "2010" by Finance (No. 2) Act, 2009). During the year ended December 31, 2008, Syntel started a KPO unit in Pune SEZ.

Syntel's Special Economic Zone (SEZ) in Pune set up under SEZ Act 2005, commenced operations in 2008. SEZ for Chennai is under construction. Income from operation of SEZ, as a developer, is exempt from payment of corporate income taxes for 10 out of 15 years from the date of SEZ notification.

Provision for Indian Income Tax is made only in respect of business profits generated from these software development units, to the extent they are not covered by the above exemptions and on income from treasury operations and other income.

The benefit of the tax Holiday under Indian Income Tax was \$28.1 million, \$20.5 million and \$9.5 million for the years ended December 31, 2009, 2008 and 2007, respectively.

During the fourth quarter of 2008, the Company repatriated cash dividends of \$6.2 million out of the retained earnings of its controlled foreign subsidiary, Syntel Europe Limited, to the U.S. The Company recorded a net tax charge of approximately \$0.6 million towards U.S. Federal and state taxes.

The Company intends to use remaining accumulated and future earnings of foreign subsidiaries to expand operations outside the United States and accordingly, undistributed earnings of foreign subsidiaries are considered to be indefinitely reinvested outside the United States and no provision for U. S. federal and state income tax or applicable dividend distribution tax has been provided thereon. If the Company determines to repatriate all undistributed repatriable earnings of foreign subsidiaries as of December 31, 2009, the Company would have accrued taxes of approximately \$140.6 million.

On February 26, 2010, the Finance Budget 2010 was proposed in India. The proposals included reduction in Surcharge on tax from 10% to 7.5% (consequential reduction in Corporate Tax rate from 33.99% to 33.218% and Dividend distribution tax from 16.995% to 16.608%) and increase in the Minimum Alternative Tax (MAT) rate from 16.995% to 19.93%.

The proposed changes, if enacted, will have impact on the operations of India based entities. Accordingly, there may be a unfavorable impact of approximately \$0.4 million on the financial statements of the Company for the year 2010 and an additional outflow of approximately \$2 million on account of payment of MAT, if the proposed changes are enacted.

The following table accounts for the differences between the actual effective tax rate and the statutory U. S. federal income tax rate of 35% for the years ended December 31, 2009, 2008 and 2007:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
Statutory rate	35.0%	35.0%	35.0%
State taxes, net of federal benefit	0.4%	0.6%	1.0%
Tax-free investment income	(0.0)%	(0.1)%	(0.1)%
Foreign effective tax rates different from U.S. Statutory Rate	(19.7)%	(16.5)%	(18.0)%
Tax reserves	(2.4)%	(3.4)%	(4.3)%
Prior year adjustment	(0.7)%	—	—
Valuation allowance	—	—	(0.1)%
Tax on UK dividend at different rate	—	(1.6)%	—
Other, net	(0.1)%	(0.4)%	(2.6)%
Effective income tax rate	<u>12.5%</u>	<u>13.6%</u>	<u>10.9%</u>

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	<u>2009</u>	<u>2008</u>
	(In Millions)	
Balance as at January 1	\$13.17	\$14.94
Additions based on tax positions relate to the current year	3.85	1.27
Reductions for tax positions of prior years	(4.34)	(2.21)
Settlements	(1.81)	—
Foreign currency translation effect	0.49	(0.83)
Balance as at December 31	<u>\$11.36</u>	<u>\$13.17</u>

The above table shows the unrecognized tax benefits that, if recognized, would affect the effective tax rate.

The Company recognizes accrued interest and penalties related to unrecognized tax benefits as part of tax expense. During the years ended December 31, 2009 and December 31, 2008, the Company recognized tax charge towards interest of approximately \$0.10 million and \$0.43 million. Further during the year ended December 31, 2009 and 2008, the Company reversed \$1.29 million and \$0.78 million, respectively, towards interest previously accrued.

The Company had accrued approximately \$0.20 million and \$1.39 million for interest and penalties as of December 31, 2009 and December 31, 2008, respectively.

The Company's amount of unrecognized tax benefits for the tax disputes of \$2.6 million and potential tax disputes of \$2.0 million could change in the next twelve months as litigations and global tax audits progress. At this time, due to the uncertain nature of this process, it is not reasonably possible to estimate an overall range of possible change.

The Company records provisions for income taxes based on enacted tax laws and rates in the various taxing jurisdictions in which it operates. In determining the tax provisions, the Company provides for tax uncertainties in income taxes, when it is more likely than not, based on the technical merits, that a tax position would not be sustained upon examination. Such uncertainties, which are recorded in income taxes payable, are based on management's estimates and accordingly are subject to revision based on additional information. The provision no longer required for any particular tax year is credited to the current period's income tax expenses. Conversely, in the event of a future tax examination, any additional tax expense not previously provided for will be recognized in the period in which the actual liability is concluded or the management determines that the Company will not prevail on certain tax positions taken in filed returns, based on the "more likely than not" concept.

The United States Internal Revenue Service (IRS) commenced an examination of the Company's U.S. income tax returns for years 2004 and 2005 in the first quarter of 2006. During July 2008, the IRS issued a notice of proposed adjustments towards the Company's transfer pricing tax positions for the year 2004 and the Company had appealed against the IRS position. During first quarter 2009 the Company completed the appeal process with IRS under Fast Track Settlement process and agreed to settle all disagreements with IRS towards the transfer pricing for years 2004, 2005 and 2006 for a certain amount which did not have any negative change to the Company's financial position. The IRS has completed their audits through tax year 2005 and transfer pricing issues through tax year 2006. The Company does not expect any material issues for the remaining open years.

Based upon the expiration of the statute of limitations related to certain global tax contingencies and completion of certain tax audits, the Company reviewed its global liabilities for uncertainties in income taxes and other tax positions during the quarter ended March 31, 2009 and recorded a favorable adjustment which reduced that quarter's tax expense by \$4.3 million.

Syntel Inc. and its subsidiaries file income tax returns in various tax jurisdictions. The Company is no longer subject to U.S. federal tax examinations by tax authorities for years before 2006 and for state tax examinations for years before 2003.

Syntel Limited has disputed tax matters for the financial years 1995-96 to 2005-06 pending at various levels of tax authorities. Financial year 2006-07 and onwards are open for regular tax scrutiny by the Indian tax authorities. However, the tax authorities in India are authorized to reopen the already concluded tax assessments and may re-open the case of Syntel Limited for financial year 2002-03 and onwards.

During the years ended December 31, 2009, 2008 and 2007, the effective income tax rate was 12.5%, 13.6%, and 10.9%, respectively.

The tax rate for the year ended December 31, 2009 was impacted by a favorable adjustment of \$4.3 million as a result of the Company's review of its global uncertain tax liabilities provided on the "more likely than not" concept and other tax positions, which is based on the expiration of the statute of limitations related to certain global tax contingencies and completion of certain tax audits. Further, Union Budget of India 2009 extended the tax holiday period by one year (i.e. from March 31, 2010 to March 31, 2011). This resulted into expensing of the deferred taxes provided for the extended period by \$0.5 million. The Company has also provided valuation allowance of \$0.4 million towards deferred tax asset created in earlier years. The tax rate for the year ended December 31, 2008 was impacted by the reversal of a tax reserve of \$3.0 million provided earlier for uncertain income tax positions, as well as the related interest which comprises \$2.2 million and \$0.8 million towards tax and interest, respectively. In addition, during 2008 the Company had recorded a charge of \$1.1 million towards uncertain tax positions which was comprised of tax of \$0.7 million and interest of \$0.4 million. The Company also reversed \$1.4 million based on the reconciliation of actual tax liability as per the tax returns and the tax provision as per the books and \$0.3 million towards refund of Michigan Single Business tax for the years 2001 to 2003. Further, the Company also recorded a net tax charge of \$0.6 million towards dividend income from Syntel Europe Limited. Without the above, the effective tax rate for the year ended December 31, 2008 would have been 16.8%. During year ended December 31, 2007, the tax rate was impacted by the reversal of a tax reserve of \$3.1 million along with the consequential reversal of corresponding interest provision of \$0.1 million, reversal of excess tax provision of \$2.2 million, tax credits related to research and development of \$0.4 million, an additional tax reserve of \$0.3 million and reversal of valuation allowance of \$0.1 million. Without the above, the effective tax rate for the year ended December 31, 2007 would have been 18.8%.

Syntel Limited has not provided for disputed Indian income tax liabilities amounting to \$2.01 million for the financial years 1995-96 to 2001-02, which is after recognizing certain tax liabilities aggregating \$0.04 million provided earlier for uncertain income tax positions during the year 2008. Syntel Limited has obtained an opinion from one independent legal counsel (a former Chief Justice of the Supreme Court of India) for the financial year 1998-99 and opinions from another independent legal counsel (also a former

Chief Justice of the Supreme Court of India) for the financial years 1995-96, 1996-97, 1997-98, 1999-2000 and 2000-01 and for subsequent periods, which support Syntel Limited's position in this matter.

For the financial year 1998-99, the appeal filed by the Income Tax Department has been dismissed by the Income Tax Appellate Tribunal ("ITAT") and the matter stands in favor of Syntel Limited. The Income Tax Department has filed further appeal before the Bombay High Court. The Bombay High Court has dismissed the Income Tax Department appeal on account of a delay in filing the tax appeal on July 23 2009. The Income Tax Department may file further before the Supreme Court of India.

A similar appeal filed by Syntel Limited with the Commissioner of Income Tax (Appeals) ("CIT(A)") for the financial year 1999-2000 was dismissed in March 2004. Syntel Limited has appealed this decision with the ITAT. During the year 2007, Syntel Limited received a favorable order from the ITAT on this appeal. The Income Tax Department has filed a further appeal before the Bombay High Court. The Bombay High Court has dismissed the Income Tax Department Appeal on account of a delay in filing the tax appeal on July 23, 2009. The Income Tax Department may file a further appeal before the Supreme Court of India.

Syntel Limited has also received orders for appeals filed with the CIT(A) against the demands raised by the Income Tax Officer for similar matters relating to the financial years 1995-96, 1996-97, 1997-98, 2000-01 and 2001-02, and received a favorable decision for 1995-96 and the contention of Syntel Limited was partially upheld for the other years. Syntel Limited has gone into further appeal with the ITAT for the amounts not allowed by the CIT(A). The Income Tax Department has appealed the favorable decisions for 1995-96 and the partially favorable decisions for the other years with the ITAT. Syntel Limited has received a favorable order from ITAT. The Income Tax Department has filed further appeal before the Bombay High Court for the financial years 1996-97, 1997-98 and financial year 2000-01. The Bombay High Court has dismissed the Income Tax Department appeal and upheld the ITAT orders on December 15, 2009. The Income Tax Department may file further appeals before the Supreme Court of India or may file review petition before the Bombay High Court.

Syntel Limited has also not provided for other disputed Indian income tax liabilities aggregating to \$5.4 million for the financial years 2001-02 to 2004-05 which is after recognizing tax on certain tax liabilities aggregating \$0.03 million provided for uncertain tax positions during the year 2007 against which Syntel Limited has filed the appeals with the CIT(A). Syntel Limited has obtained opinions from independent legal counsels, which support Syntel Limited's stand in this matter. Syntel Limited has received an order from the CIT(A) for the financial year 2001-02 and the contention of Syntel Limited was partially upheld. Syntel Limited has gone into further appeal with the ITAT in relation to the amounts not allowed by the CIT(A). The Income Tax Department has also filed a further appeal against the relief granted to Syntel Limited by CIT(A). Syntel Limited has received a favorable order from the ITAT on January 24, 2009, wherein the contention of the Company is fully upheld for financial year 2001-02. The Income Tax Department has filed a further appeal before the Bombay High Court against the order of ITAT in respect to tax on one item only. Accordingly, Company tax dispute are reduced for the financial year by \$2.4 million. The Bombay High Court has dismissed the Income Tax Department Appeal on account of delay in filing Tax Appeal on July 22, 2009. The Income Tax Department may file a further appeal before the Supreme Court of India.

Syntel Limited has received the order for appeal filed with CIT(A) relating to financial year 2002-03 and financial year 2003-04, wherein the contention of Syntel Limited is partially upheld. Syntel Limited has gone into further appeal with the ITAT for the amounts not allowed by the CIT(A). The Income Tax Department has also filed a further appeal against the relief granted to Syntel Limited by CIT (A). The Syntel Limited and Income Tax Department appeals are fixed for hearing before ITAT on March 31, 2010.

For the financial year 2004-05, the appeal of the Company was fully allowed by CIT (A). The Income Tax Department has filed a further appeal with ITAT for the amounts allowed by the CIT (A). The Income Tax Department Appeals was heard by the ITAT on February 16, 2010, and the related order is expected in due course. For the financial year 2005-06, the Indian Income Tax Department has decided against the Company in respect to a particular tax position and the Company has filed an appeal with the CIT(A).

Further, Syntel Limited has not provided for disputed income tax liabilities aggregating to \$0.13 million for various years, which is after recognizing certain tax liabilities aggregating \$0.01 million provided for uncertain tax positions during the year 2007, for which Syntel Limited has filed necessary the appeals/petition.

Syntel Limited has provided for tax liability amounting to \$3.0 million in the books for the financial years 1995-96 to 2005-06 on a particular tax matter. Syntel Limited has been contending the taxability of the same with the Indian Income Tax department. For the financial years 1998-99 and 1999-2000, the ITAT has held the matter in favor of Syntel Limited. The Income Tax Department has filed a further appeal before the Bombay High Court for the amount allowed by ITAT. The Bombay High Court has dismissed the Income Tax Department appeal on account of a delay in filing tax appeal on July 23, 2009. The Income Tax Department may file a further appeal before the Supreme Court of India. For the financial years 1995-96 to 1997-98 and 2000-01, the Company has received

a favorable order from the ITAT, wherein the contention of the Company was upheld for these years. The Income Tax Department has filed a further appeal before the Bombay High Court for the financial year 1996-97 to 2001-02 for amounts allowed by the ITAT. The Bombay High court has dismissed the appeals filed by the Income Tax Department for the financial years 1998-99, 1999-2000 and 2001-02 on account of a delay in filing the appeal. The Bombay High court has dismissed the appeals filed by the Income Tax Department for the financial years 1996-97, 1997-98 and 2000-01 at the admission stage on the grounds that no substantial question of law arose from the appeals filed by the Income Tax Department, as the ITAT had given a specific finding which was based on facts.

For the financial years 2001-02 and 2002-03, the CIT(A) has held against the Company and the Company has filed further appeal with the ITAT. For the financial year 2001-02, the Income Tax Department has filed a further appeal before the Bombay High Court in respect to one item only. The Bombay High Court has dismissed the Income Tax Department appeal on account of a delay in filing the tax appeal on July 22, 2009. The Income Tax Department may file a further appeal before the Supreme Court of India. For the financial year 2003-04, the CIT(A) has partially allowed the appeal in favor of the Company. The Company has filed an appeal with the ITAT for the amounts not allowed by the CIT(A). The Income Tax Department has filed a further appeal with ITAT for the amounts allowed by the CIT(A). For the financial year 2004-05, the Indian Income Tax Department has decided against the Company. During the quarter ended March 31, 2009, the appeal of the Company was fully allowed by the CIT(A) in favor of the Company. The Income Tax Department has filed appeal against the relief granted to Company by CIT(A). For the financial year 2005-06, the Indian Income Tax Department has decided against Syntel India in respect to a particular tax position and Syntel India has filed an appeal with the CIT(A).

All the above tax exposures involve complex issues and may need an extended period to resolve the issues with the Indian income tax authorities. Management, after consultation with legal counsel, believes that the resolution of the above matters will not have a material adverse effect on the Company's consolidated financial position.

On August 19, 2009, the Finance (No. 2) Bill received the assent of the President of India and was enacted as the Finance (No. 2) Act, 2009. Certain changes were made by the Finance (No. 2) Act, 2009 having implications on the Syntel India entities. The enacted Finance (No. 2) Act abolished the Fringe Benefit Tax, extended the sunset clause for the STPI units by one year through March 31, 2011, increased the Minimum Alternative Tax (MAT) rate from 11.33% to 17.0% and extended the period to claim the MAT credit from seven years to 10 years. The above changes are appropriately considered during the year ended December 31, 2009.

## 10. Earnings Per Share

The reconciliation of basic and diluted earnings per share for the years ended December 31, 2009, 2008 and 2007 is as follows:

	2009		2008		2007	
	Weighted -Average Shares Out- standing	Per Share	Weighted -Average Shares Out- standing	Per Share	Weighted -Average Shares Out- standing	Per Share
	(In thousands, except per share data)					
Basic earnings per share	41,407	\$ 2.86	41,233	\$ 2.10	41,060	\$ 1.53
Potential dilutive effect of stock options	84	(0.00)	107	(0.00)	205	(0.01)
Diluted earnings per share	<u>41,491</u>	<u>\$ 2.86</u>	<u>41,340</u>	<u>\$ 2.10</u>	<u>41,265</u>	<u>\$ 1.52</u>

For the years ended December 31, 2009, 2008 and 2007, stock options to purchase none, 15,000 and none shares of Common Stock, respectively, at a weighted-average price per share of none, \$25.89 and none respectively, were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of the common shares and was anti-dilutive.

## 11. Dividends

The Company has paid quarterly cash dividends of \$0.06 per share during 2009, 2008 and 2007. In addition, the Board of Directors declared and paid a special cash dividend of \$0.50 per share during 2008. Per share cash dividends paid in 2009, 2008 and 2007 were \$0.24, \$0.74 and \$0.24, respectively.

In addition, the wholly owned subsidiary of the Company, Syntel Europe Limited, declared and paid a cash dividend of \$6.3 million to Syntel, Inc during 2008.

## **12. Stock Compensation Plans**

### ***Share-Based Compensation***

The Company originally established a Stock Option and Incentive Plan in 1997 (the "1997 Plan"). On June 1, 2006, the Company adopted the Amended and Restated Stock Option and Incentive Plan (the "Stock Option Plan"), which amended and extended the 1997 Plan. Under the plan, a total of 8 million shares of Common Stock were reserved for issuance. The dates on which options granted under the Stock Option Plan become first exercisable are determined by the Compensation Committee of the Board of Directors, but generally vest over a four-year period from the date of grant. The term of any option may not exceed ten years from the date of grant.

For certain options granted during 1997, the exercise price was less than the fair value of the Company's stock on the date of grant and, accordingly, compensation expense is being recognized over the vesting period for such difference. For the options granted thereafter, the Company grants the options at the fair market value on the date of grant of the options.

The Company accounts for share-based compensation based on the estimated fair value of share-based payment awards on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the Company's Statement of Income. Share-based compensation expense recognized as above for the years ended December 31, 2009, 2008 and 2007 was \$1.9 million, \$2.4 million and \$2.0 million, respectively, including a charge for restricted stock.

The shares issued upon the exercise of the options are new share issues.

### ***Restricted Stock***

On different dates during the quarter ended June 30, 2004, the Company issued 319,300 shares of incentive restricted stock to its non-employee directors and some employees as well as to some employees of its subsidiaries. The shares were granted to employees for their future services as a retention tool at a zero exercise price, with the restrictions on transferability lapsing with regard to 10%, 20%, 30% and 40% of the shares issued on or after the first, second, third and fourth anniversary of the grant dates, respectively. The restriction on all stocks described in this paragraph lapsed during the year ended December 31, 2008.

On different dates during the years ended December 31, 2009, 2008 and 2007, the Company issued 12,224, 80,676 and 14,464 shares, respectively, of incentive restricted stock to its non-employee directors and some employees as well as to some employees of its subsidiaries. The shares were granted to employees for their future services as a retention tool at a zero exercise price, with the restrictions on transferability lapsing with regard to 25% of the shares issued on or after the first, second, third and fourth anniversary of the grant dates. Generally, the shares to non-employee directors are granted for their future services starting from the date of the annual meeting to the date of the following annual meeting.

In addition to the shares of restricted stock described above, on different dates during the years ended December 31, 2009, 2008 and 2007 the Company issued none, 33,000 and 66,000 shares, respectively, of incentive restricted stock to some employees as well as to some employees of its subsidiaries. The shares were granted to employees for their future services as a retention tool at a zero exercise price, with the restrictions on transferability lapsing with regard to 20% of the shares issued on or after the first, second, third, fourth and fifth anniversary of the grant dates.

During the year ended December 31, 2006, the Company issued 153,500 shares of performance restricted stock to some employees as well as to some employees of its subsidiaries. Each such performance restricted stock grant is divided in a pre-defined proportion with the vesting (lifting of restriction) of one portion based on the overall annual performance of the Company and the vesting (lifting of restriction) of the other portion based on the achievement of pre-defined long-term goals of the Company. These stocks will vest (have the restrictions lifted) over a period of five years (at each anniversary) in equal installments, subject to meeting the above pre-defined criteria of overall annual performance and achievement of the long-term goal. The stock linked to overall annual performance would lapse (revert to the Company) on non-achievement of the overall annual performance in the given year. However, the stock linked to achievement of the long-term goal would roll over into a common pool and would lapse only on the non-achievement of the long-term goal on or prior to the end of fiscal year 2012.

During the years ended December 31, 2009, 2008 and 2007, the Company expensed \$1.90 million, \$2.20 million and \$1.72 million, respectively, as compensation on account of the above stock grants.

The recipients are also eligible for dividends declared on their restricted stock. The dividends accrued or paid on shares of unvested restricted stock are charged to compensation cost. For the years ended December 31, 2009 and 2008, the Company recorded \$0.05 million and \$0.15 million, respectively, as compensation cost for dividends paid on shares of unvested restricted stock.



For the restricted stock issued during the years ended December 31, 2009, 2008 and 2007, the dividend is accrued and paid subject to the same restriction as the restriction on transferability.

The impact on the Company's results of operations of recording stock-based compensation (including impact of restricted stock) for the years ended December 31, 2009, 2008 and 2007 was as follows (in thousands):

	<u>2009</u>	<u>2008</u>	<u>2007</u>
Cost of revenues .....	\$ 485	\$ 641	\$ 819
Selling, general and administrative expenses .....	<u>1,461</u>	<u>1,733</u>	<u>1,142</u>
	<u>\$1,946</u>	<u>\$2,374</u>	<u>\$1,961</u>

Cash received from option exercises under all share-based payment arrangements for the years ended December 31, 2009, 2008 and 2007 was \$0.04 million, \$0.02 million and \$0.80 million, respectively. New shares were issued for all options exercised during the year ended December 31, 2009.

As of December 31, 2009, there are no non-vested options (excluding restricted stock).

### ***Valuation Assumptions***

The Company calculates the fair value of each option award on the date of grant using the Black-Scholes option pricing model. The following weighted-average assumptions were used for each respective period:

	<u>Year Ended December 31,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Assumptions:			
Risk free interest rate .....	2.34%	1.50%	3.14%
Expected life .....	5 years	5 years	5 years
Expected volatility .....	61.77%	62.76%	63.04%
Expected dividend yield .....	0.50%	3.20%	0.62%

The Company's computation of expected volatility for the years ended December 31, 2009, 2008 and 2007 is based on historical volatility from exercised options on the Company's stock. The Company's computation of expected life was determined based on historical experience of similar awards, giving consideration to the contractual terms of the stock-based awards, vesting schedules and expectations of future employee behavior. The interest rate for periods within the contractual life of the award is based on the U.S. Treasury yield curve in effect at the time of grant. The expected dividend yield is estimated based on the dividend yield at the time of grant, adjusted for expected dividend increases of historical pay out policy.

## Share-Based Payment Award Activity

The following table summarizes activity under our equity incentive plans for the years ended December 31, 2009, 2008 and 2007:

	Number Of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (In Thousands)
Outstanding at January 1, 2009	126,155	\$13.60		
Granted	—	—		
Exercised	(38,138)	11.54		
Adjustment	253	5.00		
Forfeited	—	—		
Expired / Cancelled	(14,857)	19.99		
<b>Outstanding at December 31, 2009</b>	<b>73,413</b>	<b>\$13.28</b>	<b>2.33</b>	<b>\$1,847</b>
<b>Options Exercisable at December 31, 2009</b>	<b>73,413</b>	<b>\$13.28</b>	<b>2.33</b>	<b>\$1,847</b>
	Number Of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (In Thousands)
Outstanding at January 1, 2008	129,605	\$14.05		
Granted	—	—		
Exercised	(11,075)	19.45		
Adjustment	8,000	5.81		
Forfeited	—	—		
Expired / Cancelled	(375)	5.00		
<b>Outstanding at December 31, 2008</b>	<b>126,155</b>	<b>\$13.60</b>	<b>3.08</b>	<b>\$1,209</b>
<b>Options Exercisable at December 31, 2008</b>	<b>125,555</b>	<b>\$13.59</b>	<b>3.07</b>	<b>\$1,206</b>
	Number Of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (In Thousands)
Outstanding at January 1, 2007	208,869	\$13.07		
Granted	—	—		
Exercised	(71,993)	10.96		
Forfeited	—	—		
Expired / Cancelled	(7,271)	7.46		
<b>Outstanding at December 31, 2007</b>	<b>129,605</b>	<b>\$14.55</b>	<b>4.43</b>	<b>\$3,173</b>
<b>Options Exercisable at December 31, 2007</b>	<b>121,555</b>	<b>\$13.88</b>	<b>4.31</b>	<b>\$3,059</b>

No options were granted during the years ended December 31, 2009, 2008 and 2007. The aggregate intrinsic value of options exercised during the years ended December 31, 2009, 2008 and 2007 was \$0.08 million, \$0.16 million and \$1.79 million, respectively. The aggregate fair value of shares vested during the years ended December 31, 2009, 2008 and 2007 was none, \$0.03 million and \$0.46 million, respectively.

## 13. Commitments and Contingencies

As of December 31, 2009, Syntel's subsidiaries have commitments for capital expenditures (net of advances) of \$27.6 million primarily related to the technology campuses being constructed at Pune and Chennai in India.

The Company and its subsidiaries are parties to litigation and claims which have arisen in the normal course of their activities. As of December 31, 2009, the Company has accrued \$0.5 million towards litigation and legal fees. Although the amount of the Company's ultimate liability, if any, with respect to these matters cannot be determined with reasonable certainty, management, after consultation with legal counsel, believes that the resolution of such matters will not have a material adverse effect upon the Company's consolidated financial position, results of operations and cash flows.

Syntel's Indian subsidiaries' operations are carried out from their development centers/units in Mumbai forming part of a Special Economic Zone ("SEZ") and in Chennai and Pune, which are registered under the Software Technology Parks ("STP") scheme. Under these schemes, the registered units have export obligations, which are based on the formula provided by the notifications/circulars issued by the STP and SEZ authorities from time to time. The consequence of not meeting the above commitments would be a retroactive levy of import duty on items previously imported duty free for these units. Additionally, the respective authorities have rights to levy penalties for any defaults on a case-by-case basis. The Company is confident of meeting these obligations.

#### **14. Employee Benefit Plans**

The Company maintains a 401(k) retirement plan that covers all regular employees on Syntel's U.S. payroll. Eligible employees may contribute the lesser of 60% of their compensation or \$15,500, subject to certain limitations, to the retirement plan. The Company may make contributions to the plan at the discretion of the Board of Directors; however, through December 31, 2009, no Company contributions have been made.

Eligible employees on Syntel's Indian payroll receive benefits under the Provident Fund ("PF"), which is a defined contribution plan. Both the employee and the Company make monthly contributions equal to a specified percentage of the covered employee's salary. The Company has no further obligations under the plan beyond its monthly contributions. The contributions made to the fund are administered and managed by the Government of India. The Company's monthly contributions are charged to income in the period they are incurred. Provident Fund Contribution expense recognized by Indian entities was \$1.98 million, \$2.16 million and \$1.74 million for the years ended December 31, 2009, 2008 and 2007, respectively.

In accordance with the Payment of Gratuity Act, 1972 of India, the Indian subsidiary provides for gratuity, a defined retirement benefit plan (the "Gratuity Plan") covering eligible employees. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, based on the respective employee's salary and the tenure of employment. Liabilities with regard to the Gratuity Plan are determined by actuarial valuation and are charged to income in the period determined. The Gratuity Plan is a non-funded plan. The amounts accrued under this plan are \$3.5 million and \$2.1 million as of December 31, 2009 and 2008, respectively, and are included within other non current liabilities. Expense recognized by Indian entities under the Gratuity Plan was \$0.98 million, \$0.97 million and \$0.74 million for the years ended December 31, 2009, 2008 and 2007, respectively.

#### **15. Segment Reporting**

The Company is organized geographically and by business segment. For management purposes, the Company is primarily organized on a worldwide basis into four business segments:

- Application Outsourcing,
- Knowledge Process Outsourcing (KPO),
- e-Business and
- TeamSourcing

These segments are the basis on which the Company reports its primary segment information to management.

Through Application Outsourcing, the Company provides higher-value outsourcing services for ongoing management, development and maintenance of customers' business applications.

Through KPO, Syntel provides outsourced solutions for a customer's business processes, providing them with the advantage of a low cost position and process enhancement through optimal use of technology. Syntel uses a proprietary tool called Identeon™ to assist with strategic assessments of business processes and identifying the right ones for outsourcing.

Through e-Business, the Company provides development and implementation services for a number of emerging and rapidly growing high technology applications, including Web development, Data Warehousing, e-commerce, CRM, Oracle, and SAP; as well as partnership agreements with software providers.

Through TeamSourcing, the Company provides professional information technology consulting services directly to customers on a staff augmentation basis. TeamSourcing services include systems specification, design, development, implementation and maintenance of complex information technology applications involving diverse computer hardware, software, data and networking technologies and practices.

The accounting policies of the segments are the same as those presented in Note 2. Management allocates all corporate expenses to the segments. No balance sheet/identifiable assets data is presented since the Company does not segregate its assets by segment.

The following table presents the segment-wise revenues and gross profits for the years ended December 31, 2009, 2008 and 2007:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(In Thousands)		
<b>Net Revenues:</b>			
Applications Outsourcing	\$305,931	\$274,375	\$227,642
KPO	76,558	81,287	53,309
e-Business	27,092	45,693	39,662
TeamSourcing	9,425	9,071	17,060
	<u>419,006</u>	<u>410,426</u>	<u>337,673</u>
<b>Gross Profit:</b>			
Applications Outsourcing	132,484	103,722	81,870
KPO	52,228	48,053	27,533
e-Business	14,168	23,529	15,950
TeamSourcing	4,972	3,393	6,898
	<u>203,852</u>	<u>178,697</u>	<u>132,251</u>
Selling, general and administrative expenses	<u>78,463</u>	<u>80,347</u>	<u>68,913</u>
<b>Income from operations</b>	<b><u>\$125,389</u></b>	<b><u>\$ 98,350</u></b>	<b><u>\$ 63,338</u></b>

The Company's largest customer in 2009, 2008 and 2007 was American Express, which accounted for revenues in excess of 10% of total consolidated revenues. Revenue from this customer was approximately \$89.6 million, \$81.9 million and \$63.1 million, contributing approximately 21%, 20% and 19% of total consolidated revenues during 2009, 2008 and 2007, respectively. At December 31, 2009, 2008 and 2007, accounts receivable from this customer were \$4.2 million, \$0.9 million and \$2.2 million respectively. The entire revenue from this customer was generated in the Applications Outsourcing segment.

The Company's second largest customer, State Street Bank, had revenues in excess of 10% of total consolidated revenues for the years 2009, 2008 and 2007. Revenue from this customer was approximately \$82.6 million, \$81.1 million and \$56.1 million, contributing approximately 20%, 20% and 17% of total consolidated revenues during 2009, 2008 and 2007, respectively. At December 31, 2009, 2008 and 2007, accounts receivable from this customer was \$9.4 million, \$10.9 million and \$12.1 million, respectively. Approximately 77% of the revenue from this customer was generated in the KPO segment and 22% in Applications Outsourcing segment.

## 16. Geographic Information

The Company's net revenues and long-lived assets, by geographic area, for the years ended December 31, 2009, 2008 and 2007 are as follows:

	<u>2009</u>	<u>2008</u>	<u>2007</u>
	(In thousands)		
<b>Net revenues (1):</b>			
North America (2)	\$385,433	\$365,450	\$303,053
India	3,164	12,080	6,232
Europe (3)	29,172	31,100	27,601
Rest of the World	1,237	1,796	787
<b>Total</b>	<b><u>\$419,006</u></b>	<b><u>\$410,426</u></b>	<b><u>\$337,673</u></b>

	<u>2009</u>	<u>2008</u>	<u>2007</u>
<b>Long-lived assets (4):</b>			
North America (2) .....	\$ 1,826	\$ 2,182	\$ 6,929
India .....	88,668	72,479	59,535
Europe .....	52	23	24
Rest of the World .....	—	—	2
<b>Total</b> .....	<u><u>\$90,546</u></u>	<u><u>\$74,684</u></u>	<u><u>\$66,490</u></u>

*Notes for the Geographic Information Disclosure:*

1. Net revenues are attributed to regions based upon customer location.
2. Primarily relates to operations in the United States.
3. Primarily relates to operations in the United Kingdom.
4. Long-lived assets include property and equipment, net of accumulated depreciation and amortization and goodwill.

**17. Selected Quarterly Financial Data (Unaudited)**

Selected financial data by calendar quarter were as follows:

	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>	<u>Full Year</u>
	(In thousands, except per share data)				
<b>2009</b>					
Net revenues .....	\$96,434	\$100,102	\$104,698	\$117,772	\$419,006
Cost of revenues .....	51,562	51,846	53,088	58,658	215,154
Gross profit .....	44,872	48,256	51,610	59,114	203,852
Selling, general and administrative expenses .....	18,724	20,845	18,926	19,968	78,463
Income from operations .....	26,148	27,411	32,684	39,146	125,389
Other income net .....	985	2,325	3,527	3,222	10,059
Income before income taxes .....	27,133	29,736	36,211	42,368	135,448
Income tax (benefit) expense (1) .....	(216)	4,624	5,958	6,587	16,953
Net income .....	<u>\$27,349</u>	<u>\$ 25,112</u>	<u>\$ 30,253</u>	<u>\$ 35,781</u>	<u>\$118,495</u>
Earnings per share, diluted (a) .....	<u>\$ 0.66</u>	<u>\$ 0.61</u>	<u>\$ 0.73</u>	<u>\$ 0.86</u>	<u>\$ 2.86</u>
Weighted average shares outstanding, diluted .....	<u>41,435</u>	<u>41,479</u>	<u>41,507</u>	<u>41,542</u>	<u>41,491</u>
<b>2008</b>					
Net revenues .....	\$98,514	\$103,418	\$103,765	\$104,729	\$410,426
Cost of revenues .....	58,828	60,900	57,814	54,187	231,729
Gross profit .....	39,686	42,518	45,951	50,542	178,697
Selling, general and administrative expenses .....	20,528	19,703	19,815	20,301	80,347
Income from operations .....	19,158	22,815	26,136	30,241	98,350
Other income, (expense) net .....	1,009	(920)	629	1,313	2,031
Income before income taxes .....	20,167	21,895	26,765	31,554	100,381
Income tax (benefit) expense (2) .....	(267)	4,479	4,620	4,868	13,700
Net income .....	<u>\$20,434</u>	<u>\$ 17,416</u>	<u>\$ 22,145</u>	<u>\$ 26,686</u>	<u>\$ 86,681</u>
Earnings per share, diluted (a) .....	<u>\$ 0.49</u>	<u>\$ 0.42</u>	<u>\$ 0.54</u>	<u>\$ 0.64</u>	<u>\$ 2.10</u>
Weighted average shares outstanding, diluted .....	<u>41,284</u>	<u>41,332</u>	<u>41,347</u>	<u>41,398</u>	<u>41,340</u>

(1) The income tax provision for the first quarter of 2009 was impacted by the reversal of provisions established for uncertain income tax positions liabilities and other tax positions to the tune of \$4.3 million.

- (2) The income tax provision for the first quarter of 2008 was impacted by the reversal of a tax reserve of \$3.0 million provided earlier for uncertain income tax positions which comprises of \$2.2 million and \$0.8 million towards tax and interest respectively.
- (a) Earnings per share for the quarter are computed independently and may not equal the earnings per share computed for the total year.

## 18. CONSOLIDATION OF A VARIABLE INTEREST ENTITY

Syntel Delaware is a 100% subsidiary of Syntel, Inc. and 49% shareholder of the joint venture (“JV”) entity SSSSML, the other shareholder being an affiliate of State Street Bank. Syntel Delaware has a variable interest in SSSSML as they are entitled to all the profits and solely responsible for all losses incurred by Syntel Mauritius even though it holds only 49% in the JV entity.

The Company’s KPO services to State Street Bank and two other customers are provided through the above joint venture between the Company and an affiliate of State Street Bank. Sales of KPO services only to these three customers represented approximately 17%, 16% and 14% of the Company’s total revenues for the years ended December 31, 2009, 2008 and 2007, respectively.

## 19. FAIR VALUE MEASUREMENTS

We adopted the authoritative guidance for fair value measurements and fair value option, on January 1, 2008 for financial assets and liabilities, which primarily relate to our investments and forward contracts, and on January 1, 2009, for nonfinancial assets and liabilities.

This standard includes a fair value hierarchy that is intended to increase consistency and comparability in fair value measurements and related disclosures. The fair value hierarchy is based on inputs to valuation techniques that are used to measure fair value that are either observable or unobservable. Observable inputs reflect assumptions market participants would use in pricing an asset or liability based on market data obtained from independent sources while unobservable inputs reflect a reporting entity’s pricing based upon their own market assumptions.

The fair value hierarchy consists of the following three levels:

- Level 1—Inputs are quoted prices in active markets for identical assets or liabilities.
- Level 2—Inputs are quoted prices for similar assets or liabilities in an active market, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable and market-corroborated inputs which are derived principally from or corroborated by observable market data.
- Level 3—Inputs are derived from valuation techniques in which one or more significant inputs or value drivers are unobservable.

The following table summarizes our financial assets and (liabilities) measured at fair value on a recurring basis as of December 31, 2009:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
	(In millions)			
Cash & Cash Equivalents				
Money Market Funds	\$20.4	—	—	\$20.4
Short Term Investments—				
Available for Sale Securities	<u>27.2</u>	<u>—</u>	<u>—</u>	<u>27.2</u>
Total Assets (Liabilities) measured at fair value	<u>\$47.6</u>	<u>—</u>	<u>—</u>	<u>\$47.6</u>

The following table summarizes our financial assets and (liabilities) measured at fair value on a recurring basis as of December 31, 2008:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
	(In millions)			
Cash & Cash Equivalents				
Money Market Funds	\$12.2	—	—	\$12.2
Short Term Investments—				
Available for Sale Securities	25.1	—	—	25.1
Other Current Liabilities—				
Forward Contract Liabilities	<u>—</u>	<u>(0.1)</u>	<u>—</u>	<u>(0.1)</u>
Total Assets (Liabilities) measured at fair value	<u>\$37.3</u>	<u>\$(0.1)</u>	<u>—</u>	<u>\$37.2</u>

In addition to the above the following table summarizes the term deposits with various banks outstanding as at December 31, 2009 and December 31, 2008.

<u>Balance Sheet Item</u>	<u>As at December 31, 2009</u>	<u>As at December 31, 2008</u>
	(In millions)	
Cash & Cash Equivalents .....	\$ 21.8	\$ 5.0
Short Term Investments .....	85.1	42.2
Non Current Assets .....	23.3	0.1
Total .....	\$130.2	\$47.3

## 20. RECLASSIFICATION

Certain prior period amounts have been reclassified to conform to the current period presentation.

## EXHIBIT INDEX

<u>Exhibit No.</u>	<u>Description</u>
3.1	Amended and Restated Articles of Incorporation of the Registrant filed as an exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2005, and incorporated herein by reference.
3.2	Bylaws of the Registrant filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2005, and incorporated herein by reference.
4.1	Registration Rights Agreement, dated December 8, 2006, filed as an Exhibit to the Registrant's Registration Statement on Form S-3/A dated January 3, 2007 and incorporated herein by reference.
10.1	Credit Agreement, dated August 3, 2009, between the Registrant and JPMorgan Chase Bank, N.A. filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2009, and incorporated herein by reference.
10.2	Lease, dated October 24, 2001, between Big Beaver / Kilmer Associates L.L.C. and the Registrant filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2002, and incorporated herein by reference.
10.3	Indentures of Lease entered into between the President of India and Syntel Limited (formerly known as Syntel Software Pvt. Ltd.) on various dates in 1992 and 1993 for the Mumbai Global Development Center and filed as an Exhibit to the Registrant's Registration Statement on Form S-1 dated June 6, 1997, and incorporated herein by reference.
10.4	Rental Agreement, dated February 24, 1997, between Syntel Limited (formerly known as Syntel Software Pvt. Ltd.) and the Landlords for the Chennai Global Development Center, filed as an Exhibit to the Registrant's Registration Statement on Form S-1 dated June 6, 1997, and incorporated herein by reference.
10.5*	Amended and Restated Stock Option and Incentive Plan, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated June 1, 2006 and incorporated herein by reference.
10.6*	Amended and Restated Employee Stock Purchase Plan, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated June 1, 2006, and incorporated herein by reference.
10.7*	Form of Stock Option Agreement, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated June 2, 2005, and incorporated herein by reference.
10.8*	[Incentive] Restricted Stock Grant Agreement, filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2006, and incorporated herein by reference.
10.9*	Form of Annual Performance Award, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated July 7, 2006 and incorporated herein by reference.
10.10*	Employment Agreement, dated October 18, 2001, between the Company and Bharat Desai, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated July 7, 2006 and incorporated herein by reference.
10.11*	Employment Agreement, dated October 18, 2001, between the Company and Daniel M. Moore, filed as an Exhibit to the Registrant's Current Report on Form 8-K dated July 7, 2006 and incorporated herein by reference.
10.12*	Employment Agreement, dated February 22, 2009, between the Company and Keshav Murugesh, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.13*	Employment Agreement, dated March 9, 2009, between the Company and Arvind Godbole, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.14*	Employment Agreement, dated March 5, 2009, between the Company and Anil Jain, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.15*	Employment Agreement, dated October 18, 2001, between the Company and R. S. Ramdas, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.



<u>Exhibit No.</u>	<u>Description</u>
10.16*	Employment Agreement, dated September 8, 2008, between the Company and Mukesh Jha, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.17*	Employment Agreement, dated May 20, 2005, between the Company and Rakesh Khanna, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.18*	Employment Agreement, dated October 31, 2001, between the Company and Lakshmanan Chidambaram, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.19*	Employment Agreement, dated January 5, 2009, between the Company and Srikanth Karra, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.20*	Employment Agreement, dated September 5, 2003, between the Company and Murlidhar Reddy, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.21*	Employment Agreement, dated October 13, 2008, between the Company and V. S. Raj, filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008, and incorporated herein by reference.
10.22*	Employment Agreement, dated August 3, 2009, between the Company and Raja Ray.
10.23*	Employment Agreement, dated March 15, 2010, between the Company and Prashant Ranade.
10.24	Leave and License Agreement, dated June 11, 2004, between Lake View Developers and Syntel Sourcing Pvt. Ltd. filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
10.25	Lease Deed, dated September 23, 2004 between Arihant Foundation and Housing Ltd. and Syntel Limited filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
10.26	Lease Deed, dated October 6, 2004, between Arihant Foundation and Housing Ltd. and Syntel Limited filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
10.27	Shareholders Agreement by and between State Street International Holdings, Syntel Delaware, LLC, and Syntel Solutions (Mauritius) Limited filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2008, and incorporated herein by reference.
10.28	First Amendment to the Shareholders Agreement by and Among State Street International Holdings, Syntel Delaware, LLC and State Street Syntel (Mauritius) Limited filed as an Exhibit to the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2008, and incorporated herein by reference.
10.29	Letter Agreement dated January 28, 2010 regarding the Shareholders Agreement and First Amendment to the Shareholders Agreement by and between State Street International Holdings, Syntel Delaware, LLC, and Syntel Solutions (Mauritius) Limited.
14	Code of Ethical Conduct filed as an Exhibit to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004, and incorporated herein by reference.
21	Subsidiaries of the Registrant.
23	Consent of Independent Registered Public Accounting Firm.
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.3	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer

## SUBSIDIARIES OF THE REGISTRANT

<u>Name</u>	<u>State or Other Jurisdiction of incorporation or Organization</u>
Syntel Limited	India
Syntel Europe Limited	England
Intellisourcing, sarl	France
Syntel Deutschland GmbH	Germany
Syntel (Singapore) PTE. Limited.	Singapore
Syntel Canada Inc.	Canada
Syntel (Hong Kong) Limited.	Hong Kong
Syntel (Mauritius) Limited.	Mauritius
Syntel (Australia) Pty. Limited	Australia
SkillBay LLC	Michigan
Syntel Delaware LLC	Delaware
Syntel Global Private Limited	India
Syntel International Private Limited	India
State Street Syntel Services (Mauritius) Limited (Formerly known as Syntel Solutions (Mauritius) Limited)	Mauritius
State Street Syntel Services Private Limited (Formerly known as Syntel Sourcing Private Limited)	India
Syntel Consulting Inc.	Michigan
Syntel Sterling BestShores Solutions Private Limited	India
Syntel Sterling BestShores (Mauritius) Limited	Mauritius
Syntel Worldwide (Mauritius) Limited	Mauritius

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the incorporation by reference in Registration Statement No. 333-136821 on Form S-8 pertaining to the Syntel, Inc. Amended and Restated Stock Option and Incentive Plan, Syntel Inc., Amended and Restated Employee Stock Purchase Plan and Registration Statement No. 333-162060 on Form S-3A pertaining to Syntel, Inc. of our report dated March 10, 2010 with respect to the consolidated financial statements of Syntel, Inc. and subsidiaries and the effectiveness of internal control over financial reporting, which report is included in this Annual Report on Form 10-K for Syntel, Inc. and subsidiaries for the year ended December 31, 2009.

*Crowe Horwath LLP*

Oak Brook, Illinois  
March 10, 2010

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Prashant Ranade, certify that:

1. I have reviewed this annual report on Form 10-K of Syntel, Inc.
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 15, 2010



Prashant Ranade, Chief Executive Officer and President

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Bharat Desai, certify that:

1. I have reviewed this annual report on Form 10-K of Syntel, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 15, 2010

*Bharat Desai*

Bharat Desai, Chairman

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Arvind Godbole, certify that:

1. I have reviewed this annual report on Form 10-K of Syntel, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: March 15, 2010



Arvind Godbole, Chief Financial Officer & Chief Information Security Officer

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report of Syntel, Inc. (the "Company") on Form 10-K for the period ending December 31, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), we, Bharat Desai, Chairman of the Company, Prashant Ranade, Chief Executive Officer and President of the Company and Arvind Godbole, Chief Financial Officer & Chief Information Security Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.



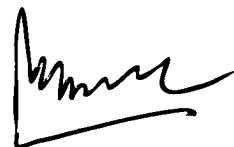
Bharat Desai  
Syntel, Inc.  
Chairman

March 15, 2010



Prashant Ranade  
Syntel, Inc.  
Chief Executive Officer and President

March 15, 2010



Arvind Godbole  
Syntel, Inc.  
Chief Financial Officer & Chief Information Security Officer

March 15, 2010

A signed original of this written statement required by section 906 has been provided to the Company and will be retained by the Company, and furnished to the Securities and Exchange Commission or its staff upon request.

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# CORPORATE INFORMATION

## SYNTEL EXECUTIVE TEAM

### **Bharat Desai**

Chairman and Co-founder

### **Prashant Ranade**

Chief Executive Officer and President

### **Arvind Godbole**

Chief Financial Officer & Chief Information Security Officer

### **Daniel Moore**

Chief Administrative Officer, General Counsel, and Secretary

### **V.S. Raj**

Chief Executive Officer, State Street Syntel Services Private Limited

### **R.S. Ramdas**

Sr. Vice President, Corporate Services and Global Procurement Head

### **Anil Jain**

Sr. Vice President, Insurance Business Unit Head

### **Lakshmanan Chidambaram**

Vice President, Sales

### **Rakesh Khanna**

President, Business Unit - Banking and Finance

### **Amit Chatterjee**

Senior Vice President, Europe Head

### **Murlidhar Reddy**

Vice President of Operations, Healthcare and Life Sciences Vertical

### **Raja Ray**

Sr. Vice President, Diversified Vertical Business Unit

## BOARD OF DIRECTORS

### **Bharat Desai**

Chairman and Co-founder of Syntel, Inc.

### **Neerja Sethi**

Vice President and Co-founder of Syntel, Inc.

### **Paritosh Choksi**

Executive Vice President, COO, CFO and Board Member, Atel Capital Group

### **Thomas Doke**

Former Executive Vice President and CFO of Dematic Corp., USA

### **George R. Mrkoncic Jr.**

Former Vice Chairman, Borders Group

### **Prashant Ranade**

Chief Executive Officer and President, Syntel, Inc.

## SHAREHOLDER INFORMATION

### **CORPORATE HEADQUARTERS**

525 E. Big Beaver Road, Suite 300  
Troy, Michigan 48083  
Telephone 248/619-2800  
Facsimile 248/619-2888

### **CORPORATE WEB SITE**

Additional corporate information as well as an electronic copy of this annual report and previous year's reports are available at [www.syntelinc.com](http://www.syntelinc.com) under the Investors section.

### **STOCK LISTING AND TRADING SYMBOL**

Syntel's common stock is traded on the NASDAQ National Market exchange under the symbol "SYNT."

### **INDEPENDENT AUDITORS**

Crowe Horwath LLP  
Oak Brook, Illinois

### **TRANSFER AGENT**

Computershare Investor Services, LLC  
250 Royall Street  
Mail Stop 1A  
Canton, MA 02021  
Telephone 312/360-5333

### **ANNUAL MEETING**

The annual shareholders meeting will be held at 10:00 a.m. (Eastern) on Thursday, June 3, 2010 at Syntel's offices, 525 E. Big Beaver Road, Suite 300, Troy, Michigan 48083. Telephone 248/619-2800.

### **INVESTOR RELATIONS CONTACT**

For additional information, write to "Investor Relations" at Syntel's corporate headquarters, visit <http://investor.syntelinc.com>, or send an e-mail to [investors@syntelinc.com](mailto:investors@syntelinc.com).

INDUSTRY-LEADING

**48.7%**

GROSS MARGIN

COMPANY RECORD

**\$2.86** EPS

**FORTUNE**

100 Fastest Growing  
Companies

**Forbes**  
com

200 Best Small  
Companies



Top 40 Financial  
Technology Companies

**SYNTEL**

Syntel, Inc.  
525 E. Big Beaver Road, Suite 300  
Troy, Michigan, 48083 USA  
Telephone 248/619-2800  
Facsimile 248/619-2888

[www.syntelinc.com](http://www.syntelinc.com)