

# Libbey Inc. Annual Report

# \_ibbey Profile

ibbey (NYSE Amex: LBY) is the leading producer of glass tableware products in the Western Hemisphere, in addition to supplying to key markets throughout the world. Libbey has the largest manufacturing, distribution and service network among North American glass tableware manufacturers. We design and market an extensive line of high-quality glass tableware, ceramic dinnerware, metal flatware, hollowware and serveware, and plastic items to a broad group of customers in the foodservice, retail, and business-to-business markets. We own and operate two glass tableware manufacturing plants in the United States as well as glass tableware manufacturing plants in the Netherlands, Portugal, China and Mexico. We also own and operate a plastics plant in Wisconsin. In addition, we import products from overseas in order to complement our line of manufactured items. The combination of manufacturing and procurement allows us to compete in the global tableware market by offering an extensive product line at competitive prices.

### **The Leader in North America**

Libbey designs, manufactures and markets under the well-recognized Libbey<sup>®</sup> brand an extensive line of high-quality, machine-made glass tableware. Libbey maintains over 2,000 stock-keeping units in one of the most extensive product portfolios in the North American glass tableware industry. Our glassware manufacturing facilities and distribution network in North America, the largest in the glass tableware industry, enable us to provide a high level of service to all our end users for glass tableware. Prior to 2006, we owned 49 percent of Vitrocrisa Holding, S. de R.L. De C.V. and related companies (Crisa) based in Monterrey, Mexico. On June 16, 2006, we purchased the remaining 51 percent of Crisa, bringing our ownership in Crisa to 100 percent. Our acquisition of Crisa, which is the largest glass tableware manufacturer in Latin America and has approximately 58 percent of the glass tableware market in Mexico, is consistent with our strategy to expand our global sales and manufacturing base.

## A Leader in the International Market

Libbey exports glassware to more than 100 countries around the world. We continue to expand our international presence with a state-of-the-art glass tableware facility in Langfang, China, not far from Beijing. Commercial shipments to our customer base in China began from this wholly owned factory in March 2007, as we continue our efforts to grow the Chinese and Asia-Pacific markets. It joins our factories in Europe and North America, giving Libbey critical presence in the most significant regions of both the Eastern and Western Hemispheres. Royal Leerdam, located in Leerdam, Netherlands, is among the world leaders in producing and selling glass stemware to retail, foodservice and industrial clients. Crisal, located in Marinha Grande, Portugal, manufactures and markets glass tableware, mainly tumblers, stemware and glassware accessories complementing Royal Leerdam's products and providing an expanded presence in Europe. Royal Leerdam and Crisal are important parts to our growth strategy to be a supplier of high-quality, machine-made glass tableware products to key markets worldwide.

## A Leader in the Foodservice Industry

Libbey is a leading provider of tableware products to the foodservice industry through our bread glassware, dinnerware, flatware and plastic product offerings. Our extensive sales and distribution network, among the largest in the foodservice supply industry, is a source of competitive advantage by providing a comprehensive product offering and service to our foodservice customers. Libbey is a leading provider of ceramic dinnerware and metal flatware to the foodservice industry in the United States. Our World Tableware subsidiary imports and sells a full-line of metal flatware and hollowware and an assortment of ceramic dinnerware and other tabletop items principally for foodservice establishments in the United States and Canada. Our Traex subsidiary, located in Wisconsin, designs, manufactures and distributes an extensive line of plastic items for the foodservice industry.

## The Leading Brand Names in Retail

We design and market our glass tableware products globally under the Libbey®, Royal Leerdam® and Crisa® brands. The Libbey® brand is one of the most recognized brands in consumer housewares in the United States and is the leading glass tableware brand in the retail channel of distribution. Libbey® products are sold in major retail channels of distribution in the United States and Canada, including mass merchants, department stores and specialty housewares stores. Our Crisa® products are the leading brand of glass tableware in the Mexican retail channel, and our Royal Leerdam® stemware is a leading stemware brand in retail channels in Europe.

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# Libbey Inc. Financial Highlights

| Dollars in thousands, except per-share amounts  | <br>2009      | 2008           | % Change |
|---|---------------|----------------|----------|
| Net sales                                       | \$<br>748,635 | \$<br>810,207  | (7.6)%   |
| Income (loss) from operations                   | \$<br>36,614  | \$<br>(5,548)  | 759.9%   |
| Diluted net loss per share                      | \$<br>(1.90)  | \$<br>(5.48)   | 65.3%    |
| Earnings before interest, taxes, depreciation   |               |                |          |
| and amortization (EBITDA) (a)                   | \$<br>83,833  | \$<br>40,001   | 109.6%   |
| Adjusted EBITDA <sup>(a)</sup>                  | \$<br>90,141  | \$<br>85,238   | 5.8%     |
| Cash provided by (used in) operating activities | \$<br>102,148 | \$<br>(1,040)  | NM       |
| Capital expenditures                            | \$<br>17,005  | \$<br>45,717   | (62.8)%  |
| Free cash flow <sup>(b)</sup>                   | \$<br>85,408  | \$<br>(46,640) | 283.1%   |
| Dividends paid                                  | \$<br>-       | \$<br>1,466    | (100.0)% |
| Total assets                                    | \$<br>794,813 | \$<br>821,554  | (3.3)%   |
| Working capital <sup>(c)</sup>                  | \$<br>167,601 | \$<br>206,886  | (19.0)%  |
| Total borrowings - net                          | \$<br>515,239 | \$<br>550,257  | (6.4)%   |
| Number of employees (year-end)                  | 6,857         | 7,306          | (6.1)%   |
| Number of shares outstanding (year-end)         | 16,097,861    | 14,730,144     | 9.3%     |
| Number of registered shareholders (year-end)    | <br>979       | 821            | 19.2%    |

(a) We believe that EBITDA (earnings before interest, taxes, depreciation and amortization) and Adjusted EBITDA, non-GAAP financial measures, are useful metrics for evaluating our financial performance, as they are measures that we use internally to assess performance. See footnote (i) on page 17 (Ten-year Summary of Selected Financial Data) for an explanation of how we arrived at Adjusted EBITDA.

(b) We believe that Free Cash Flow [net cash provided by (used in) operating activities, less capital expenditures and acquisition & related costs, plus proceeds from asset sales and other] is a useful metric for evaluating our financial performance, as it is the measure that we use internally to assess performance.

(c) Working capital is defined as net accounts receivable plus net inventory less accounts payable.

NM=Not Meaningful

welve months ago, as I wrote the Shareholders' Letter reflecting on 2008, I concluded with this thought and commitment: "When we emerge, we will do so stronger and more competitive than ever. However, to get there in this period of turbulence at Libbey, we must give the maximum effort. There is no doubt in my mind that is exactly what all of us will do."

With this current report, I am pleased to report that the 6,850 plus people of Libbey delivered on that promise. As set forth in last year's report, we **"Got to the other side."** 

Libbey faced weakened economies in all of our key markets, and the year 2009 commenced facing multiple issues. But with each sequential quarter, momentum built, results improved and the Company finished strong.

At the same time, we kept a vigilant eye on capital markets and opportunistically restructured our debt. This two-phased debt execution in late October 2009 and early February 2010 is a core underpinning of Libbey's strengthening future. The confidence shown by investors associated with the February \$400 million bond offering, and our significant over-subscription, is evidence of a Company with an improved outlook.

# **Financial Highlights**

Key financial highlights of the year include:

**Sales:** \$748.6 million, a decrease of 7.6% from the prior year, of which 2.4% was the result of adverse currency effect.

Adjusted EBITDA: \$90.1 million, an increase of \$4.9 million from the prior year.

Cash on Hand: \$55.1 million, an all-time record.

**Free Cash Flow:** A source of \$85.4 million, compared to a use of \$46.6 million in 2008. An improvement of \$132 million from the prior year.

We are pleased with progress made in the key financial areas reported above. An important observation is that in a year when sales declined by almost \$62 million, our Adjusted EBITDA (adjusted earnings before interest, tax, depreciation and amortization) improved by almost \$5 million.

Libbey stock finished the year at \$7.65, up 512%. And, in early January of 2010, we were re-listed (NYSE Amex: LBY). In the first ten weeks of this year, our stock has continued with strong performance, outpacing relevant indices considerably.

# The Business in 2009

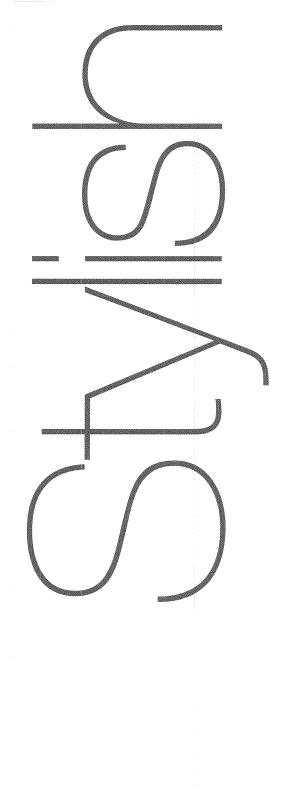
Facing the most troubled world markets since the Great Depression, Libbey set challenging goals and resolved to do whatever was necessary to come forth as a better and strengthened Company.

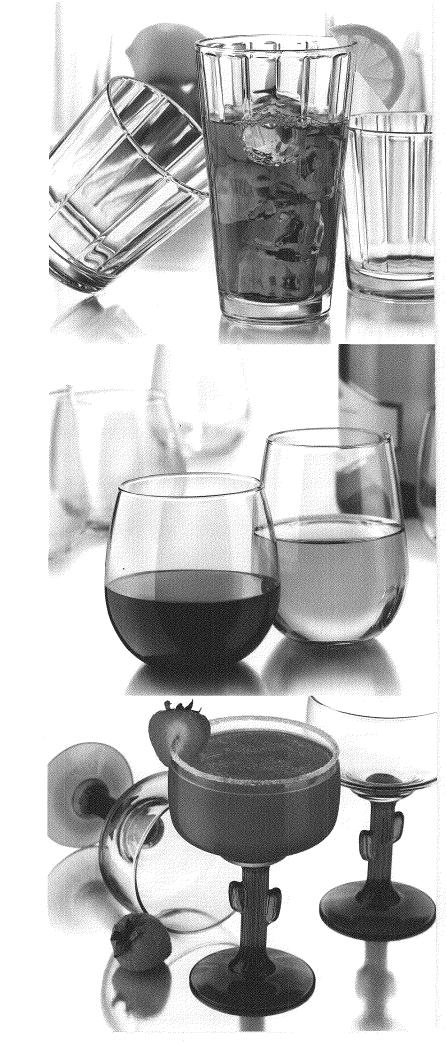
The full year ended with sales of \$748.6 million, off 7.6% compared to prior year. This is largely attributed to the sluggish early months of 2009, still very much at the height of the recession. As the year unfolded, sales momentum built, concluding with a fourth quarter sales performance of \$208.1 million, up 11.5% from the prior-year period. Our core glass, dinnerware and metalware businesses had strong finishing performances in Q4. Perhaps most notable was the USA and Canadian retail glassware performance, up 17.8% for the quarter and up 7% for the full year. Specific to the USA, we now have 42.1% of the casual beverageware market. This market-leading position is the fourth year in a row where we have gained share. All International businesses finished strong, with double-digit increases in Q4. Sales in our domestic USA foodservice glassware business, up 6% in the quarter, registered a positive shift for the first time in the year.

Crisa, our subsidiary in Mexico, had a strong finish, with sales in the fourth quarter being up 15%. I am especially proud of the full-year effort at Crisa. In spite of the external challenges presented at midyear with the H1N1 virus and its heavy impact on the economy, and in spite of the effects of the 2008 September Peso devaluation challenging their results through September of 2009, Crisa registered a strong performance in the last six months. Crisa holds a market share in Mexico of just under 60% in the broader glassware category.

Looking to our operations, throughout the year at Libbey considerable effort in cost containment and cash flow was at the forefront. In April, our Syracuse China manufacturing operation was closed. In June, our Mira Loma, California, distribution center was permanently shut down. With these two efforts at the core, Libbey also implemented the following: a substantial population reduction domestically and abroad; a reduction in all salaries in the USA of between 5% and 7.5%; tightened CAPEX spending globally; aggressive inventory and working capital controls; targeted benefit curtailments; budget cuts; vendor consolidation; and accelerated LEAN initiatives worldwide.

In the last half of the year, our factory utilization approached the mid-to-high 80% level, considerably higher than the first six months in the low 70% area, as true demand increased. Our working capital, as a percentage of net sales, ended at 22.4%, the best in the history of the Company. Notable in the working capital performance was the repositioning of the Syracuse® China brand. Once a product







assortment of over 5,000 stock keeping units (sku's) while in production in our former USA facility, it is now an assortment of just over 500 sku's imported from the Far East. The Company is pleased with the resulting financial outlook for our Syracuse<sup>®</sup> China brand.

# Libbey Capital Structure

Associated with both the year 2009 and 2010 is the re-financing of our debt at Libbey, which was accomplished in two phases: October 2009 and February of 2010. The new structure replaces the previous structure that had been in place since June of 2006, when Libbey acquired the remaining 51% of Crisa in Mexico from our former joint venture partner.

As noted in last year's Shareholders' Letter, we were intently focused on being opportunistic to unwind the burdensome package of 2006, markets permitting. This was accomplished in two phases.

# Phase One in October of 2009 (The Debt Exchange)

On October 28, 2009, Libbey and Merrill Lynch PCG, Inc., an affiliate of BofA Merrill Lynch, agreed to exchange the Company's 16% Old PIK (payment in kind) Notes into debt and equity securities ("Exchange Transaction"). Merrill Lynch PCG, Inc. exchanged existing \$160.9 million of Old PIK Notes for new \$80.4 million 16% Senior Subordinated PIK notes due 2021 "New PIK Notes" and common equity in Libbey plus warrants, collectively representing 22.5% of the Company. Merrill Lynch PCG, Inc. also agreed to waive all interest payments on the New PIK Notes until December of 2010 should Libbey not refinance its remaining floating rate notes of \$306 million before that date. This included the first cash payment of \$12.9 million that was due December 1, 2009.

This Exchange Transaction reduced Libbey's leverage, improved its liquidity and helped position the Company for successful completion of Phase Two.

# Phase Two in February of 2010 (Recapitalization of the Company)

On January 28, 2010, Libbey priced a \$400 million offering of 5-year non-call 2.5 Senior Secured Notes (the "Notes"). The Notes carry a 10% coupon. Libbey used the proceeds from the sale of the Notes, together with cash on hand, to repurchase its existing \$306 million Floating Rate

Senior Secured Notes due 2011, redeem the \$80.4 million of New PIK Notes and pay related fees and expenses. Concurrent with the closing of the transaction, on February 8, 2010, Libbey entered into a new \$110 million ABL Facility (asset backed loan) to replace its existing \$150 million ABL Facility.

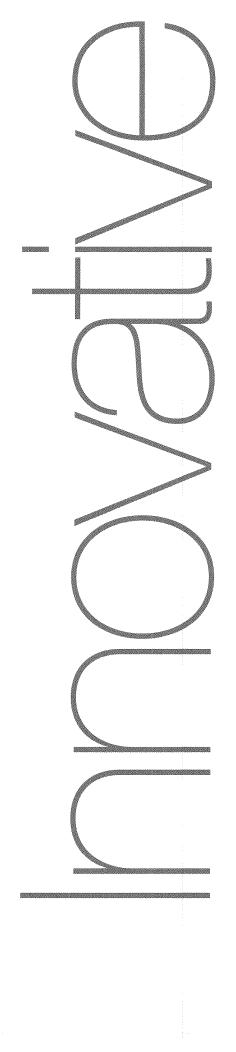
The Company views this two-phase effort favorably. It enhances the Company's capital structure and liquidity position by reducing leverage, lowering the weighted average cost of capital, and extending maturities. Additionally, the new Notes permit Libbey to redeem up to 10% of the original principal amount of the Notes in any twelve-month period. With our anticipated positive cash flow, we expect to be active in this regard.

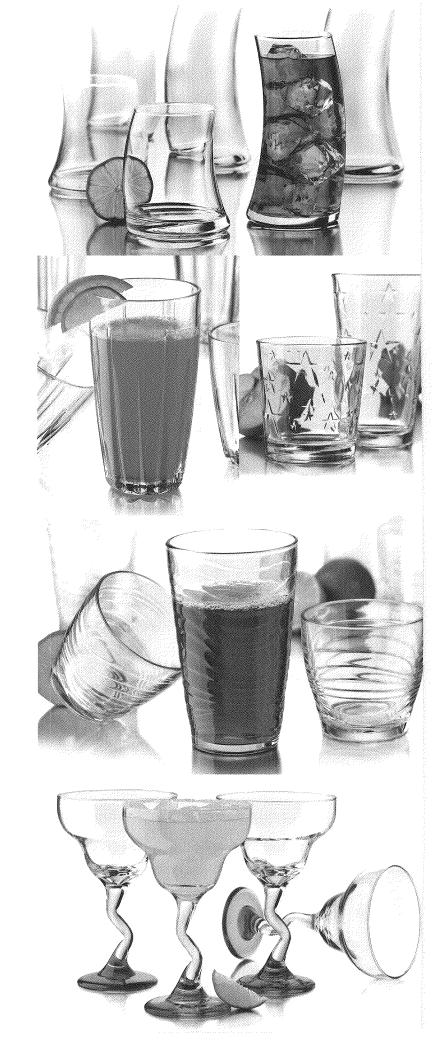
Libbey is also pleased with the reception of equity investors to the above two-phase transaction. On the day before we announced the Exchange Transaction in October, our stock was trading at \$4.20. We finished the month of February 2010 at \$13.20. While Libbey's announced third and fourth quarter results also play into this stock appreciation, I believe the capital structure improvements, as outlined above, to be at the heart of this progression.

# Viewing Libbey in 2010

To be clear, the challenges that continue to face Libbey are substantive. And the majority of them are external to the Company. The fragile worldwide recovery, sovereign market default issues, broadened currency swings, lingering unemployment, and government budget deficits of horrific proportion are a part of the landscape the Company and its customers confront in 2010. Even our USA home market has yet to show the consistent progress on the majority of fronts that all long to see. Pockets of progress, yes. Better than last year at this time? Yes. . . But still a very long journey.

To that end, in December of 2009 at our Senior Management Meeting, we viewed 2010 under the theme of **"Embracing the Future."** Late 2008 and all of 2009 severely tested the mettle of the Company, in a fashion unlike I have ever seen in my 40-year career with Libbey. We have all learned from this experience. Some of it has been very painful, filled with sacrifice. And, some of it has been very rewarding, filled with future promise. We are committed to maintaining this edge and driving Libbey further in the coming year. But we will never forget the painful lessons of the past. And if necessary, as in this recent period, we will move with dispatch to do all that we must to protect the entity.





do not expect to regain the sales levels of 2007 or the 2007 EBITDA performance of that same record year. This recession has been that severe. And the recovery is slow and in parts of the world still very much in jeopardy.

# Targeted efforts in 2010 include:

- Enhanced capital expenditures, but still well under depreciation levels.
- An intensified New Product launch, with new collections aimed at new customer bases.
  - □ North America will generate new business from new customers in new markets.
  - International has a much more delineated product and channel strategy that will maximize the penetration of our new products.
- The aggressive and positive outcomes that Libbey achieved in 2009 throughout the business will be continued as much as possible. While some cuts have been restored, many remain and will stay permanent.
- LEAN will intensify in our businesses in Portugal and China, while continuing to accelerate in all other locations.

We do look for the business opportunity in our core markets to continue to gradually rebuild in 2010 and into next year. Some will be quicker than others. China, as a market and our overall business in the Far East, continues to develop nicely. The challenge and journey is longest in our USA foodservice business. The rebound there will be slow, but we expect to see continued improving financial performance and overall margin expansion as it comes back.

Europe will continue to face some gyrations in some select markets, while some of the larger and more stable economies will provide growth for Libbey. The condition of the Euro Zone will be one to watch very closely in the first six months of 2010.

On the operations front, we will continue with cost vigilance and LEAN advancement throughout the enterprise. LEAN has taken hold throughout the Company, and I am particularly pleased with its results in the USA and at Royal Leerdam in the Netherlands. Crisa, our Mexican subsidiary, has made

good strides with LEAN in 2009 also. For Libbey as a whole, a major target continues to be reduced working capital. While we have made progress, with our record year in 2009, more remains to be accomplished.

We are encouraged by a more stable energy front, as we expect our natural gas expenditures to be slightly less than 2009, despite the higher activity levels that are planned.

# "Embracing the Future"

The significant shifts in the broader macroeconomic environment have challenged Libbey and all companies like never before. Not only in terms of magnitude, but also in terms of velocity and scope of change. Libbey has grown from the experience. That is the good news. At the same time, the reality is that new and equally unusual events loom on the horizon.

The expression of the "New Normal" is a bit overdone. However, one cannot deny that historical predictability and rational market behavior are set aside for the current period.

Libbey achieved levels of performance in 2009 that exceeded even our own expectations, and, in some areas, by a wide extent. I believe this new attitude and belief in ourselves and witnessing what can be done, when it MUST be done, will serve us well. The Company cannot and will not look back and rest on its progress. The reality is the next new challenges and unpredictable scenarios are all too near.

But one thing is different. . . .significantly different. We believed, and we made believers out of those who doubted.

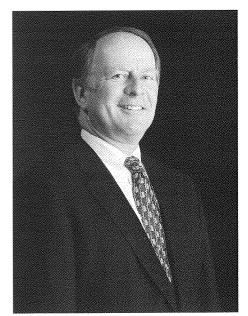
To those good shareholders that continue to believe, we say, "Thank You!" To those new bondholders that have aligned with us for the future, we say, "Thank You!" To the Board of Directors that stayed the course, and worked endlessly in support of the 2009 outcome, we say, "Thank You!"

And to all Libbey associates worldwide who trusted, sacrificed, and worked like never before, I salute you!

t is amazing the good things that people can accomplish when they set their minds to it. A bit of a cliché, perhaps. But for a Company that has been in continuous production for 122 years here in Toledo, and now broadened geographically to be the #2 player in the world, we can still learn.

In 2009, we did just that!

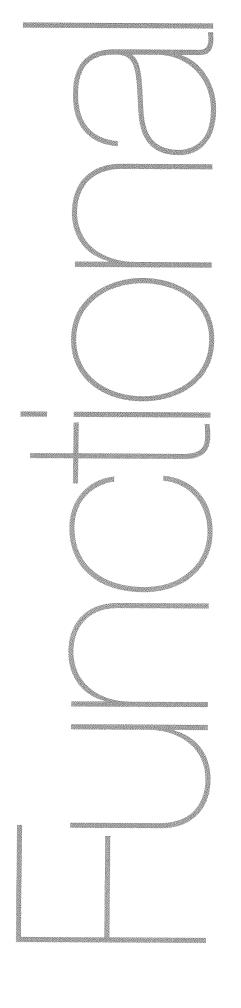
We learned what we could do when we absolutely had to do it. We are better for it, and we will **embrace the future** boldly, come what may.

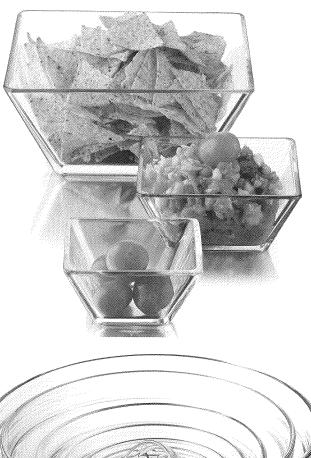


John F. Meier

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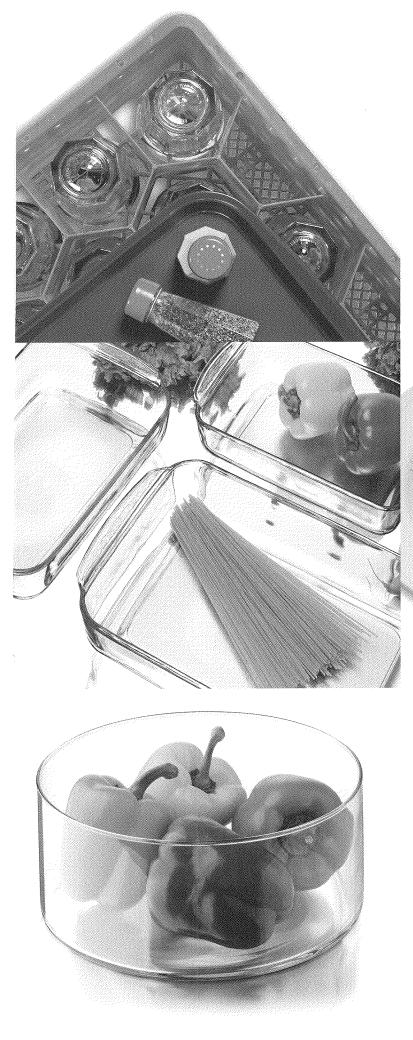
John F. Meier Chairman and Chief Executive Officer March 19, 2010













# Libbey Inc. Directors

#### Carlos V. Duno

Audit Committee Chair Nominating and Governance Committee Member

Mr. Duno has been a director of the Company since 2003. Mr. Duno is the Owner and Chief Executive Officer of Marcia Owen Associates/Group Powell One (since 2006), the premier recruiting and staffing firm in Northern New Mexico, and Owner and Chief Executive Officer of CDuno Consulting (since 2004). From 2001 to 2004, Mr. Duno served as Chairman of the Board and Chief Executive Officer of Clean Fuels Technology, a leading developer of emulsified fuels for transportation and power generation applications. Mr. Duno's glass industry experience began during his six years as President of Business Development and Planning for Vitro S.A. in Monterrey, Mexico from 1995 to 2001. Mr. Duno's earlier professional experience includes a two-year term as Vice President Strategic Planning for Scott Paper Company and a combined ten years of international assignments for Scott Paper Company, McKinsey & Company and Eli Lilly. Mr. Duno holds a B.S. in industrial engineering from the National University of Mexico, and an M.B.A. in finance and an M.S. in industrial engineering, both from Columbia University. He is also an Audit Committee Financial Expert. Mr. Duno is Chairman of the Board for the Santa Fe Botanical Garden (since 2006) and a former member of the Boards of Directors for Clean Fuels Technology, Inc. and Anchor Glass Container Corporation. The Board believes Mr. Duno's extensive experience in strategic planning for international organizations, together with his first-hand glass industry experience in Mexico, make him uniquely qualified to serve as a director of the Company

### William A. Foley

Compensation Committee Member Nominating and Governance Committee Chair

Mr. Foley has been a director of the Company since 1994 Mr. Foley currently serves as Chairman and Chief Executive Officer of both Bionder Home Accents (since 2008) and Think Well Inc. (since 2005). Previously, Mr. Foley was President and a director of Arhaus, Inc.; co-founder of Learning Dimensions LLC; and Chairman and Chief Executive Officer of LESCO Inc. Mr. Foley has also fulfilled the roles of Vice President General Manager for The Scotts Company Consumer Division, and Vice President and General Manager of Rubbermaid Inc.'s Specialty Products Division. Mr. Foley spent the first fourteen years of his career with Anchor Hocking Corp. in various positions, including Vice President of Sales & Marketing. Mr. Foley is currently on the Board of Directors for Blonder Home Accents (since 2001), and has previous experience on the boards of several public and private companies, including Arhaus Inc., LESCO Inc. and Associated Estates. Mr. Foley holds a bachelor's degree from Indiana University and an M.B.A. from Ohio University. Mr. Foley's consumer product marketing experience, particu-larly in the glass tableware industry, along with his significant leadership and management skills, strengthen the Board's collective qualifications, skills and experience.

#### Jean-René Gougelet

Audit Committee Membe

Mr. Gougelet has been a director of the Company since 2007. Mr. Gougelet has been President of Burnes Home Accents, LLC, a manufacturer and marketer of photo display products, since 2007. From 2005 to 2007, Mr. Gougelet served as Chief Executive Officer of ViDO Enterprises, a consultancy founded by Mr. Gougelet to provide strategic planning and growth management services to middle market companies. Prior to founding VIDO, Mr. Gougelet served as Chief Executive Officer of Arc International's Mikasa Division and Chief Executive Officer of Arc North America. Mr. Gougelet's early career included various roles in general management, advertising, marketing and brand manage-ment in Europe and the United States. Mr. Gougelet holds degrees in marketing and communication from EFIEM and EFAP in Paris and has received additional training in marketing, finance, management and corporate governance from CESAM-University of Louvain-la-Neuve in Belgium, Univer-sity of Chicago Graduate School of Business, and Harvard Business School. Mr. Gougelet is a French Foreign Trade Advisor (Conseillers du Commerce Extérieur de la France). Mr. Gougelet's participation on the Board increases the depth of the Board's executive leadership, strategic planning, manufacturing, marketing and brand management experi-ence, particularly with respect to the North American and European glass tableware and consumer goods industries.

#### Peter C. McC. Howell

Audit Committee Member Nominating and Governance Committee Member

Mr. Howell has been a director of the Company since 1993. Since 1997, Mr. Howell has been an advisor to various busi-ness enterprises in the areas of acquisitions, marketing and financial reporting, particularly with respect to operations in the People's Republic of China. Mr. Howell's positions before 1997 include Chairman and Chief Executive Officer of Signature Brands USA Inc. (formerly Health-O-Meter); President, Chief Executive Officer and a director of Mr. Coffee inc.; and Chief Financial Officer of Chemical Fabrics Corporation, Mr. Howell also spent ten years as an auditor for Arthur Young & Co. (now Ernst & Young). Since 1989, Mr. Howell has been a director of one or more public companies. His current directorships include Pure Cycle Corpora-tion (NASDAQ: PCYO) (since 2004); Lite Array & Global Lite Array, a subsidiary of the publicly held Global-Tech Applied Innovations (NASDAQ: GAI) (since 2001); and Great Lakes Cheese Company Limited (since 2006). Mr. Howell holds B.A. and M.A. degrees in economics from Cambridge Uni-versity, is a Fellow of the Institute of Chartered Accountants of England & Wales, and is an Audit Committee Financial Expert. In addition to his significant financial expertise, public directorship experience, and retail and foodservice industry knowledge, Mr. Howell provides the Board with a unique perspective on the issues facing international businesses in their relations with China.

#### John F. Meier

Mr. Meier has been a director of the Company since 1987 and has served as Chairman of the Board and Chief Executive Officer since the Company went public in June 1993. Before the Company's initial public offering, Mr. Meier was General Manager of Libbey and a corporate Vice President of Ovens-Illinois, Inc., Libbey's former parent company. Mr. Meier has also served in various marketing positions since he first joined the Company in 1970, including a five-year assignment with Durobor, S.A., Beigium. In 1997, Mr. Meier served as Chairman of the National Housewares Manufacturers Association (now the International Housewares Association). Mr. Meier's corporate governance experience includes current directorships with Cooper Tire and Rubber Company (NYSE: ATI) (since 1997) and Applied Industrial Technologies (NYSE: ATI) (since 2005). Mr. Meier received a B.S. in business administration from Wittenberg University and an M.B.A. from Bowling Green State University. Having worked for Libbey for forty years, Mr. Meier brings to the Board a comprehensive understanding of the Company and the glass tableware industry.

#### Deborah G. Miller

Compensation Committee Member Nominating and Governance Committee Member

Ms. Miller has been a director of the Company since 2003. From 2003 to the present, Ms. Miller has been the Chief Executive Officer of Enterprise Catalyst Group, a management consulting firm specializing in high technology and biotechnology transformational applications. Ms. Miller was also President and Chief Executive Officer and Chairman of Ascendent Systems, a provider of enterprise voice mobility solutions, from 2005 to 2007. Ms. Miller has more than thirty years of global management experience, including roles as Chief Executive Officer of Maranti Networks; President and Chief Executive Officer of Egenera; Chief Executive Officer of On Demand Software; and various positions with IBM. Throughout her career, Ms. Miller has contributed to the success of international business enterprises with her innovative approach to sales and marketing. She is a member of the Board of Directors of Sentinel Group Funds, Inc. (SENCX) (since 1995) and Wittenberg University (since 1999), from which she received her bachelor's degree. Ms. Miller's global management experience, sales and market-ing ingenuity, strategic thinking, and extensive information technology experience uniquely qualify her to serve as a director of the Company.

#### Carol B. Moerdyk

Audit Committee Member Compensation Committee Chair

Ms. Moerdyk has been a director of the Company since 1998. Ms. Moerdyk retired from OfficeMax Incorporated (formerly Boise Cascade Office Products Corporation) in 2007. At OfficeMax, she served as Senior Vice President, International from August 2004 until her retirement. Previously, she held various roles at Boise Cascade Office Products Corporation Including Senior Vice President Administration, Senior Vice President North American and Australasian Contract Operations, and Chief Financial Officer. Ms. Moerdyk began her professional career as an assistant professor of finance at the University of Maryland. Ms. Moerdyk serves on the Boards of Directors for American Woodmark Corporation (NASDAQ: AMWD) (since 2005) and Kids Sports Stars/Azimuth Foundation (since 2009). An Audit Committee Financial Expert, Ms. Moerdyk is a Chartered Financial Analyst and holds a bachelor's degree from Western Michigan University and a Ph.D. Candidate's Certificate in finance from the University of Michigan. Ms. Moerdyk's significant financial expertise, developed through her experience as a CFA and Chief Financial Officer, together with her executive leadership and international operations experience, make her a valuable contribution to the Board.

#### John C. Orr

Compensation Committee Member

Mr. Orr has been a director of the Company since 2008. Since 2005, Mr. Orr has been the President, Chief Executive Officer, and a director of Myers Industries, Inc. (NYSE: MYE), an international manufacturer of polymer products for industrial, agricultural, automotive, commercial and consumer markets. Before assuming his current positions, Mr. Orr was President and Chief Operating Officer of Myers Industries subsidiary. Mr. Orr's earlier career included 28 years with The Goodyear Tire and Rubber Company, where he gained experience in production and plant management at facilities throughout. North America and Australia, eventually holding such positions as Director of Manufacturing in Latin America and Vice President Manufacturing for the entire company worldwide. Mr. Orr holds a B.S. in communication from Ohio University and has additional training from Harvard Business School in business strategy, finance, and operations. Mr. Orr has served on the board of Akron General Medical Center since 2006. Mr. Orr's extensive experience in international manufacturing and plant management is an integral addition to the Board.

#### **Richard I. Reynolds**

Mr. Reynolds has been a director of the Company since 1993. Since 1995, Mr. Reynolds has served as Libbey's Executive Vice President and Chief Operating Officer. Now in his fortieth year with the Company, Mr. Reynolds has held various positions at Libbey including Vice President and Chief Financial Officer from 1993 to 1995; and Director of Finance and Administration from 1988 to 1993. Mr. Reynolds holds a B.B.A. from the University of Cincinnati. In addition to his work for the Company, Mr. Reynolds serves on the boards of several private organizations. As a result of the breadth and depth of his experience with the Company, Mr. Reynolds provides the Board with a learned perspective on the financial, administrative, and operational aspects of Libbey's business.

#### Terence P. Stewart

Mr. Stewart has been a director of the Company since 1997. Mr. Stewart is the Managing Partner of Stewart and Stew-art, a Washington, D.C.-based law firm specializing in trade and international law issues, where he has been employed since 1976. He has worked with various industries to solve trade matters in the United States and abroad. Mr. Stewart is an adjunct professor at Georgetown University Law Cen-ter, from which he received his law degree. He also holds a B.A. from the College of the Holy Cross and an M.B.A. from Harvard University. Both the Ukranian Academy of Foreign Trade and the Russian Academy of Sciences have granted Mr. Stewart Honorary Doctorates. Mr. Stewart is a member of the Council of Advisors of the U.S. Court of Appeals for the Federal Circuit and a member of the Steering Group of the International Trade Committee of the American Bar Association's Intenational Law Section. Recently, Mr. Stewart has written extensively on trade relations with the People's Republic of China, including volumes on WTO accession commitments undertaken and progress made in meeting those commitments over time, a review of intellectual property protection within China and steps being taken to address problems in enforcement, and reports on subsidies provided to major sectors of the Chinese economy. Mr. Stewart currently serves on the boards of several private societies and associations and is a former member of the Company's Nominating and Governance Committee. Mr. Stewart possesses particular knowledge and experience in international legal/regulatory and government affairs that strengthen the Board's collective qualifications, skills and experience



# Libbey Inc. Officers

#### Kenneth A. Boerger

Mr. Boerger has been Vice President and Treasurer of Libbey since July 1999. From 1994 until assuming his current position, Mr. Boerger was Corporate Controller and Assistant Treasurer. Since joining Libbey in 1984, Mr. Boerger has held various financial and accounting positions. He has been involved in the Company's financial matters since 1980, when he joined Owens-Illinois, Inc., Libbey's former parent company.

#### Jonathan S. Freeman

Mr. Freeman joined Libbey as Vice President, Global Supply Chain on May 7, 2007. From 1985 until joining Libbey, Mr. Freeman was with Delphi Corporation and Packard Electric Systems, a division of General Motors (the former parent of Delphi), serving most recently as Director of Global Logistics. Mr. Freeman has worked in a wide range of operations and supply chain assignments in the United States, Mexico and Europe.

#### **Gregory T. Geswein**

Mr. Geswein joined Libbey as Vice President, Chief Financial Officer on May 23, 2007. Mr. Geswein came to Libbey after serving as Senior Vice President, Chief Financial Officer of Reynolds & Reynolds Company in Dayton, Ohio, from 2005 through April 2007. Before joining Reynolds & Reynolds, Mr. Geswein was Senior Vice President, Chief Financial Officer for Diebold, Inc. from 2000 to August 12, 2005, and Senior Vice President, Chief Financial Officer of Pioneer-Standard Electronics from 1999 to 2000. Mr. Geswein spent 14 years of his early career at Mead Corporation (now MeadWestvaco) in successive financial management positions, including Vice President and Controller, and Treasurer.

#### Daniel P. Ibele

Mr. Ibele was named Vice President, General Sales Manager, North America of Libbey in June 2006, From March 2002 to June 2006, he was Vice President, General Sales Manager of the Company. Previously, Mr. Ibele had been Vice President, Marketing and Specialty Operations since September 1997. Mr. Ibele was Vice President and Director of Marketing at Libbey since 1995, From the time he joined Libbey in 1983 until 1995, Mr. Ibele has held various marketing and sales positions.

#### Susan A. Kovach

Ms. Kovach has been Vice President, General Counsel and Secretary of Libbey since July 2004. She joined Libbey in December 2003 as Vice President, Associate General Counsel and Assistant Secretary. Prior to joining Libbey, Ms. Kovach was Of Counsel to Dykema Gossett PLLC from 2001 through November 2003. She served from 1997 to 2001 as Vice President, General Counsel and Corporate Secretary of Omega Healthcare Investors, Inc. (NYSE: OHI). From 1998 to 2000 she held the same position for Omega Worldwide, Inc., a NASDAQ-listed firm providing management services and financing to the aged care industry in the United Kingdom and Australia. Ms. Kovach began her legal career with Dykema Gossett PLLC, in which she was a partner from 1995 through November 1997 and an associate from 1985 to 1995.

#### John F. Meier

Mr. Meier has been Chairman of the Board and Chief Executive Officer since the Company went public in June 1993. From 1990 until the Company's initial public offering, Mr. Meier was General Manager of Libbey and a corporate Vice President of Owens-Illinois, Inc., Libbey's former parent company. Mr. Meier has also served in various marketing positions since he first joined the Company in 1970, including a five-year assignment with Durobor, S.A., Belgium. Mr. Meier is a member of the board of directors of Cooper Tire & Rubber Company (NYSE: CTB) and Applied Industrial Technologies (NYSE: AIT). Mr. Meier has been a director of the Company since 1987.

#### **Timothy T. Paige**

Mr. Paige has been Vice President-Administration of Libbey since December 2002. Prior to his current position, Mr. Paige had been Vice President and Director of Human Resources of Libbey since January 1997. From May 1995 to January 1997, Mr. Paige was Libbey's Director of Human Resources. Before joining the Company, Mr. Paige was employed by Frito-Lay, Inc. in human resources management positions.

#### **Richard I. Reynolds**

Mr. Reynolds has served as Libbey's Executive Vice President and Chief Operating Officer since 1995. From June 1993 until assuming his current position, Mr. Reynolds was Libbey's Vice President and Chief Financial Officer. Mr. Reynolds was also Director of Finance and Administration from 1989 to 1993. Mr. Reynolds has been with Libbey since 1970 and has been a director of the Company since 1993.

#### Roberto B. Rubio

Mr. Rubio has served as Vice President, General Manager, International Operations of Libbey since November 2009. He joined the Company in July 2009 as Vice President, Managing Director, Libbey Maxico. From 1980 until joining Libbey, Mr. Rubio was employed by Vitro S.A.B. de C.V. in numerous positions of increasing scope and responsibility. In 1996, Mr. Rubio was named President of Vitrocrisa, the glass tableware division of Vitro that is now wholly owned by Libbey. In 1999, Mr. Rubio was named President of Vitro's glass container division, and, in 2001, Vitro named Mr. Rubio President of the flat glass division. In 2003, Mr. Rubio assumed operations responsibility for both the glass container and glass tableware divisions, including Vitrocrisa, which, at the time, was a joint venture in which the Company owned 49%. From the completion of Libbey's acquisition of Vitro's interest in the Vitrocrisa joint venture in 2006 (at which time the company was renamed "Crisa") until he joined Libbey in 2009, Mr. Rubio led Crisa while simultaneously carrying out other senior management responsibilities for Vitro. At the time of his retirement from Vitro in June 2009, Mr. Rubio was serving as President of Vitro's flat glass division.

#### Scott M. Sellick

Mr. Sellick has served as Vice President, Chief Accounting Officer of Libbey since May 2007. From May 2003 to May 2007, Mr. Sellick served as Vice President, Chief Financial Officer of the Company, and from May 2002 to May 2003, Mr. Sellick was Libbey's Director of Tax and Accounting. Mr. Sellick also served as Libbey's Director of Taxation from August 1997 to May 2002. Before joining Libbey in 1997, Mr. Sellick was Tax Director for Stant Corporation and worked in public accounting for Deloitte & Touche in the audit and tax areas.

| Dollars in thousands, except per-share amounts  | 2009 <sup>(b)(e)(h)</sup> 2008 <sup>(b)(e)</sup>   | <sup>a)</sup> 2007 2006 <sup>(e)(†</sup>  | <sup>n)</sup> 2005 <sup>(e)</sup> 2004 <sup>(e)</sup>  | 2003 2002 <sup>(D)(i)</sup>   | 2001 2000  |
|---|--|---|--|---|--|
| Operating Results:         Net sales         Gross profit <sup>(#)</sup> Gross profit margin         Selling, general and administrative expenses         Impairment of goodwill and other intangible assets <sup>(#)</sup> Income (loss) from operations (IFO) <sup>(#)</sup> IFO margin         Equity earnings (loss) pretax         Other income (expense) <sup>(#) f)</sup> Earnings (loss) before interest and income taxes | \$ 748,635       \$ 810,207       \$         \$ 133,145       \$ 109,337       \$         17.8%       13.5%       \$         \$ 94,900       \$ 88,451       \$         \$ 94,900       \$ 88,451       \$         \$ 94,900       \$ 88,451       \$         \$ 94,900       \$ 11,890       \$         \$ 36,614       \$ (5,548)       \$         4.9%       (0.7)%       \$         \$       \$        \$         \$ 4,053       \$ 1,119       \$ | 157,669       \$ 123,164       \$         19,4%       17,9%       \$         91,568       \$ 87,566       \$  | \$ 86.542       \$ 100.462       \$         15.2%       18.4%         5 71.535       \$ 68,574       \$         \$ 9,179       \$  | \$ 108,206       \$ 107,928       \$         21,1%       24.9%       \$         \$ 68,479       \$ 56,631       \$         \$   | 114,424 \$138,099<br>27.3% 31.3%   |
| Earlings (loss) before interest and income taxes         after non-controlling interest (EBIT) <sup>(e) (f)</sup> EBIT margin         Interest expense <sup>(f)</sup> (Loss) income before income taxes <sup>(e) (f) (h)</sup> Provision (benefit) for income taxes         Effective tax rate         Net (loss) income <sup>(f) (e) (f) (h)</sup> Net income margin   | 5.4%         (0.5)%           \$ 66,705         \$ 69,720         \$           \$ (26,038)         \$ (74,149)         \$  | 9,2%         2,6%           5         65,888         \$ 46,594         \$           6         8,991         \$ (28,580)         \$           11,298         \$ (7,747)         \$           125,7%         27,1%  | (1.8)% 4.6%<br>\$ 15,255 \$ 13,049 \$<br>\$ (25,705) \$ 11,780 \$<br>\$ (6,384) \$ 3,528 \$<br>24.8% 30.0%   | 34,204       \$ 36,673       \$         5       5,131       \$ 8,618       \$         15.0%       23.5%   | 16.3%       21.0%         9.360       \$ 12,216         59,232       \$ 80,479         19,840       \$ 33,613         33.5%       41,8%                    |
| Diluted net (loss) income <sup>(b)</sup> (e) (h) (h)<br>Dividends paid<br>Other Information:<br>EBIT<br>Depreciation & amortization <sup>(b)</sup><br>EBITDA <sup>(c)</sup> (e) (h)<br>EBITDA margin<br>Adjusted EBITDA <sup>(c)</sup> (h)  | \$ 43,166         \$ 44,430         \$           \$ 83,833         \$ 40,001         \$           11.2%         4.9%   | 0.10         \$         0.10         \$           74,879         \$         17,948         \$           41,572         \$         35,556         \$           116,451         \$         53,504         \$           14.3%         7,8%         \$         \$ | \$ 0.40 \$ 0.40 \$<br>\$(10,484) \$ 24,829 \$<br>\$ 32,217 \$ 29,505 \$<br>\$ 21,733 \$ 54,334 \$<br>3.8% 10.0%  | \$ 0.40 \$ 0.30 \$<br>\$ 47,640 \$ 44,936 \$<br>\$ 28,109 \$ 19,143 \$  | 18,843\$ 18,35287,435\$111,04720.8%25.1%   |
| Adjusted EBITDA margin<br>Employees<br>Balance Sheet Data:<br>Total assets<br>Total liabilities<br>Working capital <sup>(a)</sup><br>% of net sales <sup>(0)</sup><br>Total borrowings – net  | 12.0%       10.5%         6,857       7,306         \$794,813       \$821,554         \$861,720       \$879,443         \$167,601       \$206,886  | 14.3%       10.7%         7,442       7,156         899,471       \$878,131       \$         806,356       \$790,281       \$         213,819       \$200,060       \$         26,3%       26,2%       \$   | 8.6%         12.6%           3,563         3,808           \$595,784         \$578,204         \$           \$476,179         \$434,641         \$           \$162,426         \$160,265         \$           28.6%         29.4%         \$ | 14.7%       17.9%         3,838       3,837         5,551,116       \$524,527         \$411,259       \$384,309         5,150,999       \$133,301         29,4%       30.7% | 20.8% 25.1%<br>3,218 3,270<br>468,082 \$446,707<br>302,717 \$313,436<br>114,421 \$135,837<br>27.3% 30.7%   |
| Cash Flow Data:<br>Net cash provided by (used in) operating activities<br>Capital expenditures<br>Acquisitions and related costs<br>Proceeds from asset sales and other<br>Dividends received from equity investments<br>Free cash flow <sup>(d)</sup><br>Shares repurchased<br>Dividends paid  | \$ 102,148       \$ (1,040)       \$         \$ 17,005       \$ 45,717       \$         \$ \$       \$       \$         \$ 265       \$ 117       \$         \$ \$       \$       \$         \$ 265       \$ 117       \$         \$ \$       \$       \$         \$ \$       \$       \$         \$ 85,408       \$ (46,640)       \$         \$ \$       \$       \$         \$ \$       \$       \$   | 43,121       \$ 73,598       \$         5   | \$ 44,270 \$ 40,482 \$<br>\$ 28,948 \$ \$<br>\$ 212 \$ 16,623 \$<br>\$ \$ 980 \$<br>\$ (34,893) \$ 19,871 \$   | 25,718       \$ 17,535       \$   | 36,863     \$     18,621        \$        (1,563)     \$     6(3)       4,918     \$     2,940       19,422     \$     21,679       1,229     \$     4,053 |

(a) Defined as net accounts receivable plus net inventory less accounts payable.
(b) Effective January 1, 2002, we adopted SFAS 142, "Godwill and Other Intragible Assets." The requirements of SFAS 142 have been incorporated in FASE ASC Topic 350, "Intangibles – Goodwill and Other." Includes \$705 and \$261 in 2009 and 2008, respectively, of depreciation expense included in special charges disclosed in note 7 to the Consolidated Financial Statements.
(c) We believe that EBTDA (earnings before interest, taxes, depreciation and amortization) and Adjusted EBITDA (adjusted earnings before interest, taxes, depreciation and amortization) and Adjusted EBITDA (adjusted earnings before interest, taxes, depreciation and amortization), non-GAAP linancial measures, are useful metrics for evaluating our financial performance, as they are measures that we use internally to assess performance.
(d) We believe that Free Cash Flow (net cash provided by (used in) operating activities, less capital expenditures and acquisition & related costs, plus proceeds from asset sales and other, and dividends received from equily investments), is a useful metric for evaluating our financial performance, as it is the measure that we use internally to assess performance.
(e) Includes special charges of \$3,823 and \$45,498 in 2009 and 2008, respectively and is disclosed in note 7 to the Consolidated Financial Statements. We incurred \$18,492 in 2006 for our restructuring of Crisa, our capacity realignment and closure of our City of Industry, California facility, the North American salaried workforce reduction program. We incurred \$14,519 in 2004 for our capacity realignment and closure of our City of industry. California facility, the North American salaried workforce reduction program. We incurred \$14,519 in 2004 for our capacity realignment and closure of our City of industry. California facility.
(f) 2002, includes \$13,634 of expenses related to an abandoned acquisition.

(†)

(automatracing) canona racing 2002, includes \$13,634 of expenses related to an abandoned acquisition. The 2006 calculations include Crise pro forma net sales for 2006. Interest expense includes a special charge of \$2,700 in 2009 as disclosed in note 7 to the Consolidated Financial Statements. Interest expense includes a special charge of \$4,906 in 2006 to write off unamortized finance fees related to debt that we refinanced. (h)

Excludes pension settlement charges of \$3,190 and \$2,045 in 2009 and 2006, respectively, special charges discussed in footnotes (b) and (e) above and expenses related to an abandoned acquisition discussed in footnote (f) above.

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 10-K

(Mark One)  $\square$ 

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) **OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the fiscal year ended December 31, 2009

or

Receiv. APR 1 - 2010 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) Washington, DC 20549 Π **OF THE SECURITIES EXCHANGE ACT OF 1934** 

**Commission File Number 1-12084** 



(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

300 Madison Avenue, Toledo, Ohio

(Address of Principal Executive Offices)

(419) 325-2100

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act: Name of Each Exchange on Which Registered

**Title of Each Class** 

Common Stock, \$.01 par value

NYSE AMEX

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No 🗹

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the No 🗹 Act. Yes 🗆

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and No 🗆 (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No 🗆

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Smaller reporting company  $\Box$ Non-accelerated filer ☑ Large accelerated filer  $\Box$ Accelerated filer  $\Box$ (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes 🗆 No 🗹

The aggregate market value (based on the consolidated tape closing price on June 30, 2009) of the voting stock beneficially held by non-affiliates of the registrant was approximately \$20,554,278. For the sole purpose of making this calculation, the term "non-affiliate" has been interpreted to exclude directors and executive officers of the registrant. Such interpretation is not intended to be, and should not be construed to be, an admission by the registrant or such directors or executive officers that any such persons are "affiliates" of the registrant, as that term is defined under the Securities Act of 1934.

The number of shares of common stock, \$.01 par value, of the registrant outstanding as of February 28, 2010 was 16,158,108.

### **DOCUMENTS INCORPORATED BY REFERENCE**

Certain information required by Items 10, 11, 12, 13 and 14 of Form 10-K is incorporated by reference into Part III hereof from the registrant's Proxy Statement for the Annual Meeting of Shareholders to be held May 6, 2010 ("Proxy Statement").

Certain information required by Part II of this Form 10-K is incorporated by reference from registrant's 2009 Annual Report to Shareholders where indicated.

34-1559357

Received SEC

(IRS Employer Identification No.)

> 43604 (Zip Code)

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This Annual Report on Form 10-K, including "Management's Discussion and Analysis of Financial Condition and Results of Operations," contains forward-looking statements regarding future events and future results that are subject to the safe harbors created under the Securities Act of 1933 and the Securities Exchange Act of 1934. Libbey desires to take advantage of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations, estimates, forecasts and projections, and the beliefs and assumptions of our management. Words such as "expect," "anticipate," "target," "believe," "intend," "may," "planned," "potential," "should," "will," "would," variations of such words, and similar expressions are intended to identify these forward-looking statements. In addition, any statements that refer to projections of our future financial performance, our anticipated growth and trends in our businesses, and other characterizations of future events or circumstances, are forward-looking statements. Readers are cautioned that these forward-looking statements are only predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. Therefore, actual results may differ materially and adversely from those expressed in any forward-looking statements. We undertake no obligation to revise or update any forward-looking statements for any reason.

### PART I

### ITEM 1. BUSINESS

### General

Libbey Inc. (Libbey or the Company) is the leading producer of glass tableware products in the Western Hemisphere, in addition to supplying to key markets throughout the world. We have the largest manufacturing, distribution and service network among glass tableware manufacturers in the Western Hemisphere and are one of the largest glass tableware manufacturers in the world. We produce glass tableware in five countries and sell to over 100 countries. We design and market, under our LIBBEY®, Crisa®, Royal Leerdam®, World® Tableware, Syracuse® China and Traex<sup>®</sup> brand names, an extensive line of high-quality glass tableware, ceramic dinnerware, metal flatware, hollowware and serveware, and plastic items for sale primarily in the foodservice, retail and business-to-business markets. Our global sales force presents all of our products to the global marketplace in a coordinated fashion. Through our subsidiary B.V. Koninklijke Nederlandsche Glasfabriek Leerdam (Royal Leerdam), we manufacture high-quality glass stemware under the Royal Leerdam® brand name. Through our subsidiary Crisal-Cristalaria Automática S.A. (Crisal), we manufacture glass tableware in Portugal for our worldwide customer base. We also market ceramic dinnerware under the Syracuse® China brand name through our subsidiary Syracuse China Company (Syracuse China). Through our World Tableware Inc. (World Tableware) subsidiary, we import metal flatware, hollowware, serveware and ceramic dinnerware for resale. We design, manufacture and distribute an extensive line of plastic items for the foodservice industry under the Traex® brand name through our subsidiary Traex Company (Traex). We are the largest glass tableware manufacturer in Latin America through our subsidiary Crisa Libbey Commercial, S. de R.L. de C.V. (Crisa) which goes to market under the Crisa® brand name. Through our subsidiary Libbey Glassware (China) Co., Ltd. (Libbey China) we have a state-of-the-art glass tableware manufacturing facility in China that has been operational since the first quarter of 2007. See note 18 to the Consolidated Financial Statements for segment information.

Libbey was incorporated in Delaware in 1987, but traces its roots back to The W. L. Libbey & Son Company, an Ohio corporation formed in 1888, when it began operations in Toledo, Ohio.

Our website can be found at <u>www.libbey.com</u>. We make available, free of charge, at this website all of our reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, including our annual report on Form 10-K, our quarterly reports on Form 10-Q and our current reports on Form 8-K, as well as amendments to those reports. These reports are made available on our website as soon as reasonably practicable after their filing with, or furnishing to, the Securities and Exchange Commission and can also be found at www.sec.gov.

### Growth Strategy

Our strategic vision is to be the premier provider of glass tableware and related products worldwide. We seek to continue to increase our share of our core North American market in the foodservice, retail and "Business to

Business" channels by leveraging our leading market position, superior product development capabilities, high customer service levels and broad distribution network. In International markets, we seek to increase our presence in the European glass tableware market while broadening the reach of our business-to-business franchise. We also believe that we have significant opportunities for continued growth in China and throughout the Pacific Rim due to our state of the art facility as well as our growing sales force and distribution network.

In addition to our focus on top-line growth, the concurrent improvement in profitability and cash flow generation is a key element of our strategy. To this end, we continue to focus on a number of initiatives aimed at creating operating efficiencies, including eliminating waste and instilling a culture of continuous improvement in all aspects of our operations, through our Lean program, and improving working capital while reducing natural gas consumption and greenhouse gas emissions. We also believe that by leveraging our production capabilities in low-cost countries such as Mexico, China and Portugal, our business can achieve greater profitability and generate increased cash flow through our ability to sell our products at price points that enable us to compete more profitably.

Our growth strategy emphasizes continued internal growth in combination with selected strategic partnerships, acquisitions and "green field" developments. Since successfully completing the acquisition of Crisa in Mexico in 2006 and launching our glass manufacturing facility in China in 2007, we have focused on improving our liquidity and capital structure. We believe that in the long term there will be opportunities for strategic partnerships and acquisitions in attractive developing and emerging markets to complement our internal growth.

### **Products**

Our tableware products consist of glass tableware (including casual glass beverageware), ceramic dinnerware, metal flatware, hollowware and serveware and plastic items. Our glass tableware includes tumblers, stemware (including wine glasses), mugs, bowls, ashtrays, bud vases, salt and pepper shakers, shot glasses, canisters, candleholders and various other items. Royal Leerdam produces high-quality stemware. Crisal produces glass tableware, mainly tumblers, stemware and glassware accessories. Crisa's glass tableware product assortment includes the product types produced by Libbey, as well as glass bakeware and handmade glass tableware. In addition, Crisa products include blender jars, washing machine windows and other glass products sold principally to original equipment manufacturers (OEM's). Through our Syracuse China and World Tableware subsidiaries, we offer a wide range of ceramic dinnerware products. These include plates, bowls, platters, cups, saucers and other tableware accessories. Our World Tableware subsidiary provides an extensive selection of metal flatware, including knives, forks, spoons and serving utensils. In addition, World Tableware sells metal hollowware, including serving trays, chafing dishes, pitchers and other metal tableware accessories, as well as an extensive line of dinnerware. Through our Traex subsidiary, we produce and sell a wide range of plastic products, including tabletop warewashing and storage racks, trays, dispensers and organizers, to the foodservice industry. Our global sales force presents all of our products to the global marketplace in a coordinated fashion.

We also have an agreement to be the exclusive distributor of Luigi Bormioli glassware in the United States and Canada to foodservice users. Luigi Bormioli, based in Italy, is a highly regarded supplier of high-end glassware used in many of the finest eating and drinking establishments.

### Customers

The customers for our tableware products include approximately 500 foodservice distributors in the United States and Canada. In the retail channel, we sell to mass merchants, department stores, retail distributors, national retail chains and specialty housewares stores. In addition, our business-to-business channel primarily includes customers that use glass containers for candle and floral applications, gourmet food packaging companies, and various OEM applications. In Mexico, we sell to retail mass merchants and wholesale distributors, as well as candle and food packers, and various OEM users of custom molded glass. In Europe, we market glassware to retailers, distributors and decorators that service the retail, foodservice and highly developed business-to-business channel, which includes large breweries and distilleries, for which products are decorated with company logos for promotional and resale purposes. We also have other customers who use our products for promotional or other private uses. In China, we sell to distributors and wholesalers. No single customer accounts for 10 percent or more of our sales, although the loss of any of our major customers could have a meaningful effect on us.

### Sales, Marketing and Distribution

Approximately 76 percent of our sales are to customers located in North America, and approximately 24 percent of our sales are to customers located outside of North America. We sell our products to over 100 countries around the world, competing in the tableware markets of Latin America, Asia and Europe, as well as North America.

We have our own sales staff of professionals who call on customers and distributors. In addition, we retain the services of manufacturing representative organizations to assist in selling our products in select countries.

We also have marketing staff located at our corporate headquarters in Toledo, Ohio, as well as in Mexico, the Netherlands and China. They engage in developing strategies relating to product development, pricing, distribution, advertising and sales promotion.

We operate distribution centers located at or near each of our manufacturing facilities (see "Properties" section). In addition, we operate distribution centers for our products produced in Mexico in Laredo, Texas, and for our Syracuse<sup>®</sup> China, World<sup>®</sup> Tableware and Traex<sup>®</sup> products in West Chicago, Illinois. We also operate a distribution center for many of our products at Gorinchem, the Netherlands. The glass tableware manufacturing and distribution centers are strategically located to enable us to supply significant quantities of our product to virtually all of our customers on a timely and cost effective basis.

The majority of our sales are in the foodservice, retail and business-to-business channels, which are further detailed below.

### Foodservice

We have, according to our estimates, the leading market share in glass tableware sales in the U.S. and Canadian foodservice channel. Our Syracuse<sup>®</sup> China, World<sup>®</sup> Tableware and Traex<sup>®</sup> brands are long-established brands of high-quality ceramic dinnerware, metal flatware, hollowware and serveware, and plastic items, respectively. We are among the leading suppliers of these product categories to foodservice end users. A significant majority of our tableware sales to foodservice end users are made through a network of foodservice distributors. The distributors in turn sell to a wide variety of foodservice establishments, including national and regional hotel chains, national and regional restaurant chains, independently owned bars and restaurants and casinos.

### Retail

Our primary customers in the retail channel include national and international mass merchants. In recent years, we have increased our retail sales by increasing our sales to specialty housewares stores and value-oriented retailers. In 2010, we were recognized by the Retail Tracking Services of NPD Group for increasing our overall U.S. market share in the casual glass beverageware market in 2009 to approximately 42 percent. Royal Leerdam and Crisa sell to similar retail customers in Europe and Mexico, while Crisal is increasingly positioned with retailers on the Iberian Peninsula. With this retail representation, we are positioned to successfully introduce profitable new products. We also operate outlet stores located at or near the majority of our manufacturing locations. In addition, we sell selected items in the United States on the internet at <a href="https://www.libbey.com">www.libbey.com</a>.

#### **Business-to-Business**

Royal Leerdam and Crisal supply glassware to the business-to-business channel of distribution in Europe. Customers in this channel include marketers who decorate our glassware with company logos and resell these products to large breweries and distilleries, which redistribute the glassware for promotional purposes and resale. Our business-to-business channel in North America includes candle and floral applications, blender jars and washing machine windows. The craft industries and gourmet food-packing companies are also business-to-business consumers of glassware.

### Seasonality

Primarily due to the impact of consumer buying patterns and production activity, our sales and operating income, excluding special charges, tends to be stronger in the second half and weaker in the first half of each year. In addition, our cash flow from operations tends to be stronger in the second half of the year and weaker in the first half of the year due to these seasonal working capital trends. In particular, our inventory levels typically reach their highest levels in the third quarter of the year, and decrease in the following quarter due to seasonally higher sales that typically peak in the fourth quarter of the year. In addition, our receivables typically peak during the third and early fourth quarters and begin to decrease by the end of the year as cash collections continue through the end of December, but limited shipments occur during the final week of the year. Our payables normally peak during the third and fourth quarters of the year as a result of our increased production levels going into those quarters, but are not significant to provide relief for total working capital will normally reach higher levels through the summer months as we build inventory during slower sales periods in order to allow for optimum customer service and timely delivery during the higher sales periods in the second half of the year, when sales typically exceed short-term production capabilities. Although little information with respect to our competitors is publicly available, we believe that our experience with working capital is generally consistent with the experience for the industry as a whole.

### Backlog

As of December 31, 2009, our backlog was approximately \$54.9 million, compared to approximately \$31.1 million at December 31, 2008. The increase was caused by increased demand by our customers as orders have moved closer to more traditional levels, and lower inventories that require us to fill more orders from production, instead of from inventory. Backlog includes orders confirmed with a purchase order for products scheduled to be shipped to customers in a future period. Because orders may be changed and/or cancelled, we do not believe that our backlog is necessarily indicative of actual sales for any future period.

### Manufacturing and Sourcing

In North America, we currently own and operate three glass tableware manufacturing plants - two in the United States (one in Toledo, Ohio and one in Shreveport, Louisiana) and one in Monterrey, Mexico. We also own and operate one facility in Dane, Wisconsin that produces plastic products for the foodservice industry. In Europe, we own and operate two glass tableware manufacturing plants — one in Leerdam, the Netherlands, and the other in Marinha Grande, Portugal. In Asia, we own and operate a glass tableware production facility in Langfang, China.

The manufacture of our tableware products involves the use of automated processes and technologies. We design much of our glass tableware production machinery, and we continuously refine it to incorporate technological advances to create a competitive advantage. We believe that our production machinery and equipment continue to be adequate for our needs in the foreseeable future, but we continue to invest in ways to further improve our production efficiency and reduce our cost profile.

Our glass tableware products generally are produced using one of two manufacturing methods or, in the case of certain stemware, a combination of such methods. Most of our tumblers, stemware and other glass tableware products are produced by forming molten glass in molds with the use of compressed air. These products are known as "blown" glass products. Our other glass tableware products and the stems of certain stemware are "pressware" products, which are produced by pressing molten glass into the desired product shape.

Ceramic dinnerware is also produced through the forming of raw materials into the desired product shape and is either manufactured at our Syracuse, New York, production facility (through April 2009) or imported primarily from China and Bangladesh. We source all metal flatware and metal hollowware through our World Tableware subsidiary, primarily from China. Plastic products are also produced through the injection molding of raw materials into the desired shape and are manufactured at our Dane, Wisconsin, production facility or imported primarily from Taiwan and China.

To assist in the manufacturing process, we employ a team of engineers whose responsibilities include efforts to improve and upgrade our manufacturing facilities, equipment and processes. In addition, they provide engineering required to manufacture new products and implement the large number of innovative changes continuously being made to our product designs, sizes and shapes. See "Research and Development" below for additional information.

### Materials

Our primary materials are sand, lime, soda ash, corrugated packaging, resins and colorants. Historically, these materials have been available in adequate supply from multiple sources. However, there may be temporary shortages of certain materials due to weather or other factors, including disruptions in supply caused by material transportation or production delays. Such shortages have not previously had, and are not expected in the future to have, a material adverse effect on our operations. Natural gas is a primary source of energy in most of our production processes, and variability in the price for natural gas has had and could continue to have an impact on our profitability. Historically, we have used natural gas hedging contracts to partially mitigate this impact. In addition, resins are a primary source of materials for our Traex operation, and, historically, the price for resins has fluctuated, directly impacting our profitability. We also experience fluctuations in the cost to deliver materials to our facilities, and such changes may affect our earnings and cash flow.

### **Research and Development**

Our core competencies include our engineering excellence and world-class manufacturing techniques. Our focus is to increase the quality of our products and enhance the profitability of our business through research and development. We will continue to invest in strategic research and development projects that will further enhance our ability to compete in our core business.

We employ a team of engineers, in addition to external consultants, to conduct research and development. Our expenditures on research and development activities related to new and/or improved products and processes were \$2.0 million in 2009, \$1.7 million in 2008, and \$1.5 million in 2007. These costs were expensed as incurred.

### Patents, Trademarks and Licenses

Based upon market research and surveys, we believe that our trade names and trademarks, as well as our product shapes and styles, enjoy a high degree of consumer recognition and are valuable assets. We believe that the Libbey<sup>®</sup>, Syracuse<sup>®</sup> China, World<sup>®</sup> Tableware, Crisa<sup>®</sup>, Royal Leerdam<sup>®</sup>, Crisal Glass<sup>®</sup> and Traex<sup>®</sup> trade names and trademarks are material to our business.

We have rights under a number of patents that relate to a variety of products and processes. However, we do not consider that any patent or group of patents relating to a particular product or process is of material importance to our business as a whole.

### **Competitors**

Our business is highly competitive, with the principal competitive factors being customer service, price, product quality, new product development, brand name and delivery time.

Competitors in glass tableware include, among others:

- Arc International (a French company), which manufactures and distributes glass tableware worldwide;
- Paşabahçe (a unit of Şişecam, a Turkish company), which manufactures glass tableware at various sites throughout the world and sells to retail, foodservice and business-to-business customers worldwide;
- Anchor Hocking Company (a U.S. company), which manufactures and distributes glass beverageware, industrial products and bakeware primarily to retail, industrial and foodservice markets in the U.S. and Canada;
- Bormioli Rocco Group (an Italian company), which manufactures glass tableware in Europe, where the majority of its sales are to retail and foodservice customers;
- · various manufacturers in China; and
- various sourcing companies.

Other materials such as plastics also compete with glassware.

Competitors in ceramic dinnerware include, among others:

- Homer Laughlin;
- Oneida Ltd.;
- · Steelite; and
- · various sourcing companies.

Competitors in metalware include:

- Oneida Ltd.;
- Walco, Inc.; and
- · various sourcing companies.

Competitors in plastic products are, among others:

- Cambro Manufacturing Company;
- · Carlisle Companies Incorporated; and
- · various sourcing companies.

### **Environmental Matters**

Our operations, in common with those of industry generally, are subject to numerous existing laws and governmental regulations designed to protect the environment, particularly regarding plant wastes and emissions and solid waste disposal and remediations of contaminated sites. We believe that we are in material compliance with applicable federal, state and local environmental laws, and we are not aware of any regulatory initiatives that we expect will have a material effect on our products or operations. See "Risk Factors — Risks Related to Our Business — We are subject to various environmental legal requirements and may be subject to new legal requirements in the future; these requirements could have a material adverse effect on our operations."

We have shipped, and we continue to ship, waste materials for off-site disposal. However, we are not named as a potentially responsible party with respect to any waste disposal site matters pending prior to June 24, 1993, the date of Libbey's initial public offering and separation from Owens-Illinois, Inc. (Owens-Illinois). Owens-Illinois has been named as a potentially responsible party or other participant in connection with certain waste disposal sites to which we also may have shipped wastes prior to June 24, 1993. We may bear some responsibility in connection with those shipments. Pursuant to an indemnification agreement between Owens-Illinois and Libbey, Owens-Illinois has agreed to defend and hold us harmless against any costs or liabilities we may incur in connection with any such matters identified and pending as of June 24, 1993, and to indemnify us for any liability that results from these matters in excess of \$3 million. We believe that if it is necessary to draw upon this indemnification, collection is probable.

Pursuant to the indemnification agreement referred to above, Owens-Illinois is defending us with respect to the King Road landfill. In January 1999, the Board of Commissioners of Lucas County, Ohio instituted a lawsuit against Owens-Illinois, Libbey and numerous other defendants in the U.S. District Court for the Northern District of Ohio to recover costs incurred to address contamination from the King Road landfill formerly operated by the County. The Board of Commissioners dismissed the lawsuit without prejudice in October 2000. In view of the uncertainty as to any re-filing of the suit, the remedy, and the number of potentially responsible parties and potential defenses, we are unable to quantify our exposure with respect to the King Road landfill.

On October 10, 1995, Syracuse China Company, our wholly-owned subsidiary, acquired from The Pfaltzgraff Co. and certain of its subsidiary corporations, the assets operated by them as Syracuse China. The Pfaltzgraff Co. and the New York State Department of Environmental Conservation, which we refer to as the DEC, entered into an Order on Consent effective November 1, 1994 that required Pfaltzgraff to develop a remedial action plan for and to

remediate a landfill, as well as wastewater sludge ponds and adjacent wetlands located on property that Syracuse China Company purchased. Although Syracuse China was not a party to the Order on Consent, as part of the Asset Purchase Agreement with The Pfaltzgraff Co., which we refer to as the APA, Syracuse China agreed to share a part of the remediation and related expense up to the lesser of 50 percent of such costs or \$1.35 million. The approved remedy has been implemented and Syracuse China's payment obligation under the APA has been satisfied.

In addition, Syracuse China has been named as a potentially responsible party by reason of its potential ownership of certain property that adjoins its plant and that has been designated a sub-site of the Onondaga Lake Superfund Site. We believe that any contamination of the sub-site was caused by and will be remediated by owners of this site at no cost to Syracuse China. We believe that, even if Syracuse China were deemed to be responsible for any expense in connection with the contamination of the sub-site, it is likely that a portion of the expense would be paid by Pfaltzgraff pursuant to the APA.

By letter dated October 31, 2008, the DEC and U.S. Environmental Protection Agency, which we refer to as the EPA, made a demand upon Syracuse China and several other companies for recovery of approximately \$12.5 million of direct and indirect costs allegedly expended by the DEC and EPA in connection with the clean-up of the Onondaga Lake Superfund Site. By letter dated October 30, 2009, the EPA notified Syracuse China and several other companies that they are potentially responsible parties in connection with the Lower Ley Creek sub-site of the Onondaga Lake Superfund Site. At this time it is not certain that there is a nexus between Syracuse China and the Superfund Site. Under the APA, we and The Pfaltzgraff Co. will share any costs for off-premise liability of this kind up to an aggregate of \$7.5 million. We have no reason to believe that the indemnification would not be honored if it were to become necessary for us to draw upon that indemnification.

We regularly review the facts and circumstances of the various environmental matters affecting us, including those covered by indemnification. Although not free of uncertainties, we do not expect, based upon the number of parties involved at the sites and the estimated cost of undisputed work necessary for remediation based upon known technology and the experience of others, to incur material loss for new matters in the future. There can be no assurance, however, that indemnification agreements will be performed or our future expenditures for environmental matters will not have a material adverse effect on our financial position or results of operations.

In addition, occasionally the federal government and various state authorities have investigated possible health issues that may arise from the use of lead or other ingredients in enamels such as those used by us on the exterior surface of our decorated products. In that connection, Libbey Glass Inc. and numerous other glass tableware manufacturers, distributors and importers entered into a consent judgment on August 31, 2004 in connection with an action, Leeman v. Arc International North America, Inc. et al, Case No. CGC-003-418025 (Superior Court of California, San Francisco County) brought under California's so-called "Proposition 65." Proposition 65 requires businesses with ten or more employees to give a "clear and reasonable warning" prior to exposing any person to a detectable amount of a chemical listed by the state as covered by this statute. Lead is one of the chemicals covered by that statute. Pursuant to the consent judgment, Libbey Glass Inc. and the other defendants (including Anchor Hocking and Arc International North America, Inc.) agreed, over a period of time, to reformulate the enamels used to decorate the external surface of certain glass tableware items to reduce the lead content of those enamels. We have complied with this requirement.

Capital expenditures for property, plant and equipment for environmental control activities were not material during 2008 or 2009 and are not expected to increase significantly in 2010.

### **Employees**

Our employees are vital to achieving our vision to be "the premier provider of tabletop glassware and related products worldwide" and our mission "to create value by delivering quality products, great service and strong financial results through the power of our people worldwide." We strive to achieve our vision and mission through our values of customer focus, performance, continuous improvement, teamwork, respect and development.

We employed 6,857 persons at December 31, 2009. Approximately 65 percent of our employees are employed outside the U.S., and the majority of our employees are paid hourly and covered by collective bargaining agreements. Royal Leerdam's collective bargaining agreement with its unionized employees expires on July 1,

2010. Agreements with our unionized employees in Toledo, Ohio expire on September 30, 2010. The agreement with our unionized employees in Shreveport, Louisiana expires on December 15, 2011. Crisa's collective bargaining agreements with its unionized employees have no expiration, but wages are reviewed annually and benefits are reviewed every two years. Crisal does not have a written collective bargaining agreement with its unionized employees but does have an oral agreement that is revisited annually.

### ITEM 1A. RISK FACTORS

The following factors are the most significant factors that can impact year-to-year comparisons and may affect the future performance of our businesses. New risks may emerge, and management cannot predict those risks or estimate the extent to which they may affect our financial performance.

# Slowdowns in the retail, travel, restaurant and bar or entertainment industries, such as those caused by general economic downturns, terrorism, health concerns or strikes or bankruptcies within those industries, could reduce our revenues and production activity levels.

Our business is affected by the health of the retail, travel, restaurant and bar or entertainment industries. Expenditures in these industries are sensitive to business and personal discretionary spending levels and may decline during general economic downturns. Additionally, travel is sensitive to safety concerns, and thus may decline after incidents of terrorism, during periods of geopolitical conflict in which travelers become concerned about safety issues, or when travel might involve health-related risks. For example, demand for our products in the foodservice industry, which is critical to our success, was significantly impacted by the global economic recession beginning in the third quarter of 2008.

Ongoing volatility in financial markets and the weak national and global economic conditions could materially and adversely impact our operations, financial results and/or liquidity, including as follows:

- the financial stability of our customers or suppliers may be compromised, which could result in additional bad debts for us or non-performance by suppliers;
- it may become more costly or difficult to obtain financing or refinance our debt in the future;
- the value of our assets held in pension plans may decline; and/or
- our assets may be impaired or subject to write-down or write-off.

Uncertainty about current global economic conditions may cause consumers of our products to postpone spending in response to tighter credit, negative financial news and/or declines in income or asset values. This could have a material adverse impact on the demand for our products and on our financial condition and operating results. A further deterioration in economic conditions would likely exacerbate these adverse effects and could result in a wide-ranging and prolonged impact on general business conditions, thereby negatively impacting our operations, financial results and/or liquidity.

# Our high level of debt, as well as incurrence of additional debt, may limit our operating flexibility, which could adversely affect our results of operations and financial condition.

We have a high degree of financial leverage. As of December 31, 2009, we had \$515.2 million of debt outstanding, net of discounts and warrants. Of that amount:

- we had no debt outstanding under our ABL Facility, which was secured by a first-priority lien on our assets, although we had \$9.9 million of letters of credit issued under that facility;
- approximately \$304.3 million consisted of the Floating Rate Senior Secured Notes, which were secured by a second-priority lien on our collateral;
- approximately \$150.6 million consisted of the PIK Notes, which were secured by a third-priority lien on our collateral. (Under U.S. GAAP, we are required to record the New PIK Notes at their carrying value of approximately \$150.6 million instead of their face value of \$80.4 million);

- RMB 250 million (approximately \$36.7 million at December 31, 2009) consisted of a loan made by China Construction Bank Corporation Langfang Economic Development Area Sub-branch, which we refer to as CCBC. We used the proceeds of this loan to finance the construction of our manufacturing facility in China that began operations in early 2007;
- RMB 50 million (approximately \$7.3 million at December 31, 2009) consisted of a loan, which is fully drawn, made by CCBC to finance the working capital needs of our China facility;
- €9.9 million (approximately \$14.2 million at December 31, 2009) consisted of a loan made by Banco Espirito Santo, S.A., which we refer to as the BES Euro Line, to finance operational improvements associated with our Portuguese operations;
- \$1.5 million consisted of amounts we owed under a promissory note related to the purchase of our Laredo, Texas warehouse; and
- \$0.7 million consisted of amounts drawn on the overdraft lines of credit extended to our European operations.

On October 28, 2009, we exchanged the PIK Notes for \$80.4 million of new PIK notes and certain equity. On February 8, 2010, we repurchased the new PIK Notes in conjunction with the successful completion of our tender offer for the \$306.0 million of Floating Rate Senior Secured Notes, the issuance of \$400.0 million of new senior secured notes and the amendment and restatement of our ABL Facility. See note 20 to our Consolidated Financial Statements for further discussion of this subsequent event.

Our amended and restated ABL Facility provides for borrowings up to \$110.0 million by Libbey Glass Inc. and Libbey Europe B.V. At the closing of the amended and restated ABL Facility, we had \$51.2 million of undrawn availability, after giving effect to borrowing base limitations, other reserves and \$9.9 million of letters of credit.

Although neither our amended and restated ABL Facility nor the indenture governing our new senior secured notes contain financial covenants, they do contain other covenants that limit our operational and financial flexibility, such as by limiting the additional indebtedness that we may incur, limiting certain business activities, investments and payments, and limiting our ability to dispose of certain assets. These covenants may limit our ability to engage in activities that may be in our long-term best interests. Our failure to comply with those covenants could result in an event of default that, if not cured or waived, could result in the acceleration of all of our debt.

We are permitted, subject to limitations contained in the agreements relating to our existing debt, to incur additional debt in the future. Our high degree of leverage, as well as the incurrence of additional debt, could have important consequences for our business, such as:

- making it more difficult for us to satisfy our financial obligations;
- limiting our ability to make capital investments in order to expand our business;
- limiting our ability to obtain additional debt or equity financing for working capital, capital expenditures, product development, debt service requirements, acquisitions or other purposes;
- limiting our ability to invest operating cash flow in our business and future business opportunities, because
  we use a substantial portion of these funds to service debt and because our covenants restrict the amount of
  our investments;
- limiting our ability to withstand business and economic downturns and/or placing us at a competitive disadvantage compared to our competitors that have less debt, because of the high percentage of our operating cash flow that is dedicated to servicing our debt; and
- limiting our ability to pay dividends.

If cash generated from operations is insufficient to satisfy our liquidity requirements, if we cannot service our debt, or if we fail to meet our covenants, we could have substantial liquidity problems. In those circumstances, we might have to sell assets, delay planned investments, obtain additional equity capital or restructure our debt.

Depending on the circumstances at the time, we may not be able to accomplish any of these actions on favorable terms or at all.

In addition, our failure to comply with the covenants contained in our loan agreements could result in an event of default that, if not cured or waived, could result in the acceleration of all of our indebtedness.

# Natural gas, the principal fuel we use to manufacture our products, is subject to fluctuating prices; fluctuations in natural gas prices could adversely affect our results of operations and financial condition.

Natural gas is the primary source of energy in most of our production processes. We do not have long-term contracts for natural gas and therefore are subject to market variables and widely fluctuating prices. Consequently, our operating results are strongly linked to the cost of natural gas. As of December 31, 2009, we had forward contracts in place to hedge approximately 64.0 percent of our estimated 2010 natural gas needs with respect to our North American manufacturing facilities and approximately 33.0 percent of our estimated 2010 natural gas needs with respect to our International manufacturing facilities. For the years ended December 31, 2009 and 2008, we spent approximately \$53.4 million and \$69.6 million, respectively, on natural gas. We have no way of predicting to what extent natural gas prices will rise in the future. To the extent that we are not able to offset increases in natural gas prices, such as by passing along the cost to our customers, these increases could adversely impact our margins and operating performance.

# International economic and political factors could affect demand for imports and exports, and our financial condition and results of operations could be adversely impacted as a result.

Our operations may be affected by actions of foreign governments and global or regional economic developments. Global economic events, such as changes in foreign import/export policy, the cost of complying with environmental regulations or currency fluctuations, could also affect the level of U.S. imports and exports, thereby affecting our sales. Foreign subsidies, foreign trade agreements and each country's adherence to the terms of these agreements can raise or lower demand for our products. National and international boycotts and embargoes of other countries' or U.S. imports and/or exports, together with the raising or lowering of tariff rates, could affect the level of competition between our foreign competitors and us. Foreign competition has, in the past, and may, in the future, result in increased low-cost imports that drive prices downward. The World Trade Organization met in November 2001 in Doha, Qatar, where members launched new multilateral trade negotiations aimed at improving market access and substantially reducing trade-distorting domestic support. These negotiations are ongoing and may result in further agreements in the future. The current trade-weighted tariff rate applicable to glass tableware products that are imported into the United States and are of the type we manufacture in North America is approximately 20.5 percent. However, any changes to international agreements that lower duties or improve access to U.S. markets for our competitors, particularly changes arising out of the ongoing World Trade Organization's Doha round of negotiations, could have an adverse effect on our financial condition and results of operations. As we execute our strategy of acquiring manufacturing platforms in lower cost regions and increasing our volume of sales in overseas markets, our dependence on international markets and our ability to effectively manage these risks has increased and will continue to increase significantly.

# Fluctuation of the currencies in which we conduct operations could adversely affect our financial condition and results of operations or reduce the cost competitiveness of our products or those of our subsidiaries.

Changes in the value, relative to the U.S. dollar, of the various currencies in which we conduct operations, including the euro, the Mexican peso and the Chinese yuan, which we refer to as the RMB, may result in significant changes in the indebtedness of our non-U.S. subsidiaries.

Currency fluctuations between the U.S. dollar and the currencies of our non-U.S. subsidiaries affect our results as reported in U.S. dollars, particularly the earnings of Crisa as expressed under GAAP, and will continue to affect our financial income and expense and our revenues from international settlements.

Major fluctuations in the value of the euro, the Mexican peso or the RMB relative to the U.S. dollar and other major currencies could also reduce the cost competitiveness of our products or those of our subsidiaries, as compared to foreign competition. For example, if the U.S. dollar appreciates against the euro, the Mexican peso or

the RMB, the purchasing power of those currencies effectively would be reduced compared to the U.S. dollar, making our U.S.-manufactured products more expensive in the euro zone, Mexico and China, respectively, compared to the products of local competitors. An appreciation of the U.S. dollar against the euro, the Mexican peso or the RMB also would increase the cost of U.S. dollar-denominated purchases for our operations in the euro zone, Mexico and China, respectively, including raw materials. We would be forced to deduct these cost increases from our profit margin or attempt to pass them along to consumers. These fluctuations could adversely affect our results of operations and financial condition.

# Our business requires us to maintain a large fixed cost base that can affect our profitability.

The high levels of fixed costs of operating glass production plants encourage high levels of output, even during periods of reduced demand, which can lead to excess inventory levels and exacerbate the pressure on profit margins. Our profitability is dependent, in part, on our ability to spread fixed costs over an increasing number of products sold and shipped, and if we reduce our rate of production, as we did in 2009, our costs per unit increase, negatively impacting our gross margins. Decreased demand or the need to reduce inventories can lower our ability to absorb fixed costs and materially impact our results of operations.

# We may not be able to achieve the international growth contemplated by our strategy.

Our strategy contemplates growth in international markets in which we have significantly less experience than our domestic operations. Since we intend to benefit from our international initiatives primarily by expanding our sales in the local markets of other countries, our success depends on continued growth in these markets, including Europe, Latin America and Asia-Pacific.

# We face intense competition and competitive pressures, which could adversely affect our results of operations and financial condition.

Our business is highly competitive, with the principal competitive factors being customer service, price, product quality, new product development, brand name, delivery time and breadth of product offerings. Advantages or disadvantages in any of these competitive factors may be sufficient to cause the customer to consider changing manufacturers.

Competitors in glass tableware include, among others:

- Arc International (a French company), which manufactures and distributes glass tableware worldwide;
- Paşabahçe (a unit of Şişecam, a Turkish company), which manufactures glass tableware at various sites throughout the world and sells to retail, foodservice and business-to-business customers worldwide;
- Anchor Hocking Company (a U.S. company), which manufactures and distributes glass beverageware, industrial products and bakeware primarily to retail, industrial and foodservice channels in the United States and Canada;
- Bormioli Rocco Group (an Italian company), which manufactures glass tableware in Europe, where the majority of its sales are to retail and foodservice customers;
- · various manufacturers in China; and
- various sourcing companies.

In addition, makers of tableware produced with other materials such as plastics compete to a certain extent with glassware manufacturers.

Some of our competitors have greater financial and capital resources than we do and continue to invest heavily to achieve increased production efficiencies. Competitors may have incorporated more advanced technology in their manufacturing processes, including more advanced automation techniques. Our labor and energy costs also may be higher than those of some foreign producers of glass tableware. We may not be successful in managing our labor and energy costs or gaining operating efficiencies that may be necessary to remain competitive. In addition, our products may be subject to competition from low-cost imports that intensify the price competition we face in our markets. Finally, we may need to increase incentive payments in our marketing incentive program in order to remain competitive. Increases in these payments would adversely affect our operating margins.

Competitors in the U.S. market for ceramic dinnerware include, among others: Homer Laughlin; Oneida Ltd.; Steelite; and various sourcing companies. Competitors in metalware include, among others: Oneida Ltd.; Walco, Inc.; and various sourcing companies. Competitors in plastic products include, among others: Cambro Manufacturing Company; Carlisle Companies Incorporated; and various sourcing companies. In Mexico, where a larger portion of our sales are in the retail market, our primary competitors include imports from foreign manufacturers located in countries such as China, France, Italy and Colombia, as well as Vidriera Santos and Vitro Par in the candle category. Competitive pressures from these competitors and producers could adversely affect our results of operations and financial condition.

# We may not be able to renegotiate collective bargaining agreements successfully when they expire; organized strikes or work stoppages by unionized employees may have an adverse effect on our operating performance.

We are party to collective bargaining agreements that cover most of our manufacturing employees. Royal Leerdam's collective bargaining agreement with its unionized employees expires on July 1, 2010. The agreements with our unionized employees in Toledo, Ohio expire on September 30, 2010, and the agreement with our unionized employees in Shreveport, Louisiana expires on December 15, 2011. Crisa's collective bargaining agreements with its unionized employees have no expiration, but wages are reviewed annually and benefits are reviewed every two years. Crisal does not have a written collective bargaining agreement with its unionized employees but does have an oral agreement that is revisited annually.

We may not be able to successfully negotiate new collective bargaining agreements without any labor disruption. If any of our unionized employees were to engage in a strike or work stoppage prior to expiration of their existing collective bargaining agreements, or if we are unable in the future to negotiate acceptable agreements with our unionized employees in a timely manner, we could experience a significant disruption of operations. In addition, we could experience increased operating costs as a result of higher wages or benefits paid to union members upon the execution of new agreements with our labor unions. We also could experience operating inefficiencies as a result of preparations for disruptions in production, such as increasing production and inventories. Finally, companies upon which we are dependent for raw materials, transportation or other services could be affected by labor difficulties. These factors and any such disruptions or difficulties could have an adverse impact on our operating performance and financial condition.

In addition, we are dependent on the cooperation of our largely unionized workforce to implement and adopt Lean initiatives that are critical to our ability to improve our production efficiency. The effect of strikes and other slowdowns may adversely affect the degree and speed with which we can adopt Lean optimization objectives and the success of that program.

# The inability to extend or refinance debt of our foreign subsidiaries, or the calling of that debt before scheduled maturity, could adversely impact our liquidity and financial condition.

Our subsidiaries in Portugal and China have outstanding debt under credit facilities provided to them by local financial institutions. As of December 31, 2009 our subsidiary in China had an RMB 250 million (approximately \$36.7 million at December 31, 2009) construction loan and RMB 50 million (approximately \$7.3 million at December 31, 2009) working capital loan, in each case extended by CCBC. The RMB 50 million working capital loan is scheduled to mature in March 2010. In February 2010, this loan was extended by CCBC to mature in January 2011. If CCBC were to call the working capital loan and/or the construction loan before maturity, or if Banco Espirito Santo, S.A., the lender under our Portuguese subsidiary's credit facility, were to call the BES Euro line before maturity, our liquidity and financial condition may be adversely impacted.

If either CCBC or Banco Espirito Santo, S.A. calls these loans for repayment prior to their scheduled maturity, we may be required to pursue one or more alternative strategies to repay these loans, such as selling assets, refinancing or restructuring these loans or selling additional debt or equity securities. We may not, however, be able to refinance these loans or sell additional debt or equity securities on favorable terms, if at all, and if we are required to sell our assets, it may negatively affect our ability to generate revenues.

# Our cost-reduction projects may not result in anticipated savings in operating costs.

We may not be able to achieve anticipated cost reductions. Our ability to achieve cost savings and other benefits within expected time frames is subject to many estimates and assumptions. These estimates and assumptions are subject to significant economic, competitive and other uncertainties, some of which are beyond our control. If these estimates and assumptions are incorrect, if we experience delays, or if other unforeseen events occur, our business, financial condition and results of operations could be adversely impacted.

# We are subject to risks associated with operating in foreign countries. These risks could adversely affect our results of operations and financial condition.

We operate manufacturing and other facilities throughout the world. As a result of our International operations, we are subject to risks associated with operating in foreign countries, including:

- political, social and economic instability;
- war, civil disturbance or acts of terrorism;
- taking of property by nationalization or expropriation without fair compensation;
- · changes in government policies and regulations;
- · devaluations and fluctuations in currency exchange rates;
- imposition of limitations on conversions of foreign currencies into dollars or remittance of dividends and other payments by foreign subsidiaries;
- imposition or increase of withholding and other taxes on remittances and other payments by foreign subsidiaries;
- ineffective intellectual property protection;
- hyperinflation in certain foreign countries; and
- impositions or increase of investment and other restrictions or requirements by foreign governments.

The risks associated with operating in foreign countries may have a material adverse effect on our results of operations and financial condition.

# If we have a fair value impairment in a business segment, our net earnings and net worth could be materially and adversely affected by a write-down of goodwill, intangible assets or fixed assets.

We have recorded a significant amount of goodwill, which represents the excess of cost over the fair value of the net assets of the business acquired; other identifiable intangible assets, including trademarks and trade names; and fixed assets. Impairment of goodwill, identifiable intangible assets or fixed assets may result from, among other things, deterioration in our performance, adverse market conditions, adverse changes in applicable laws or regulations, including changes that restrict the activities of or affect the products sold by our business, and a variety of other factors. Under U.S. GAAP, we are required to charge the amount of any impairment immediately to operating income. In 2009, we did not have an impairment related to goodwill, intangible assets or fixed assets. In 2008, we wrote down goodwill and other identifiable intangible assets by \$11.9 million related to the decline in the capital markets, and we wrote down fixed assets by \$9.7 million related to the announcement of the closure of our Syracuse China manufacturing facility and our Mira Loma, California distribution center. After that adjustment, as of December 31, 2008, we had goodwill and other identifiable intangible assets of \$192.9 million and net fixed assets of \$193.2 million and net fixed assets of \$290.0 million.

We conduct an impairment analysis at least annually. This analysis requires our management to make significant judgments and estimates, primarily regarding expected growth rates, the terminal value calculation for cash flow and the discount rate. We determine expected growth rates based on internally developed forecasts considering our future financial plans. We establish the terminal cash flow value based on expected growth rates, capital spending trends and investment in working capital to support anticipated sales growth. We estimate the discount rate used based on an analysis of comparable company weighted average costs of capital that considered market assumptions obtained from independent sources. The estimates that our management uses in this analysis could be materially impacted by factors such as specific industry conditions, changes in cash flow from operations and changes in growth trends. In addition, the assumptions our management uses are management's best estimates based on projected results and market conditions as of the date of testing. Significant changes in these key assumptions could result in indicators of impairment when completing the annual impairment analysis. We remain subject to future financial statement risk in the event that goodwill, other identifiable intangible assets or fixed assets become further impaired. For further discussion of key assumptions in our critical accounting estimates, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Estimates."

# A severe outbreak, epidemic or pandemic of the H1N1 virus or other contagious disease in a location where we have a facility could adversely impact our results of operations and financial condition.

Our facilities may be impacted by the outbreak of certain public health issues, including epidemics, pandemics and other contagious diseases such as the H1N1 virus, commonly referred to as the "swine flu." If a severe outbreak were to occur where we have facilities, it could adversely impact our results of operations and financial condition.

# We are subject to various environmental legal requirements and may be subject to new legal requirements in the future; these requirements could have a material adverse effect on our operations.

Our operations and properties, both in the United States and abroad, are subject to extensive laws, ordinances, regulations and other legal requirements relating to environmental protection, including legal requirements governing investigation and clean-up of contaminated properties as well as water discharges, air emissions, waste management and workplace health and safety. These legal requirements frequently change and vary among jurisdictions. Compliance with these requirements, or the failure to comply with these requirements, may have a material adverse effect on operations.

We have incurred, and expect to incur, costs to comply with environmental legal requirements, including requirements limiting greenhouse gas emissions, and these costs could increase in the future. Many environmental legal requirements provide for substantial fines, orders (including orders to cease operations) and criminal sanctions for violations. Also, certain environmental laws impose strict liability and, under certain circumstances, joint and several liability on current and prior owners and operators of these sites, as well as persons who sent waste to them, for costs to investigate and remediate contaminated sites. These legal requirements may apply to conditions at properties that we presently or formerly owned or operated, as well as at other properties for which we may be responsible, including those at which wastes attributable to us were disposed. A significant order or judgment against us, the loss of a significant permit or license or the imposition of a significant fine may have a material adverse effect on operations.

# If we are unable to obtain sourced products or materials at favorable prices, our operating performance may be adversely affected.

Sand, soda ash, lime, corrugated packaging materials and resin are the principal materials we use. In addition, we obtain glass tableware, ceramic dinnerware, metal flatware and hollowware and select plastic products from third parties. We may experience temporary shortages due to disruptions in supply caused by weather, transportation, production delays or other factors that would require us to secure our sourced products or materials from sources other than our current suppliers. If we are forced to procure sourced products or materials from alternative suppliers, we may not be able to do so on terms as favorable as our current terms or at all. In addition, resins are a primary material for our Traex operation and historically the price for resins has fluctuated with the price of oil, directly impacting our profitability. Material increases in the cost of any of these items on an industry-wide basis would have an adverse impact on our operating performance and cash flows if we were unable to pass on these increased costs to our customers.

# Unexpected equipment failures may lead to production curtailments or shutdowns.

Our manufacturing processes are dependent upon critical glass-producing equipment, such as furnaces, forming machines and lehrs. This equipment may incur downtime as a result of unanticipated failures, accidents, natural disasters or other *force majeure* events. We may in the future experience facility shutdowns or periods of reduced production as a result of such failures or events. Unexpected interruptions in our production capabilities would adversely affect our productivity and results of operations for the affected period. We also may face shutdowns if we are unable to obtain enough energy in the peak heating seasons.

# High levels of inflation and high interest rates in Mexico could adversely affect the operating results and cash flows of Crisa.

Although the annual rate of inflation in Mexico, as measured by changes in the Mexican National Consumer Price Index, was only 5.3 percent for the year ended December 31, 2009 and 5.1 percent for the year ended December 31, 2008, Mexico historically has experienced high levels of inflation and high domestic interest rates. If Mexico experiences high levels of inflation, Crisa's operating results and cash flows could be adversely affected, and, more generally, high inflation might result in lower demand or lower growth in demand for our products, thereby adversely affecting our results of operations and financial condition.

# Charges related to our employee pension and postretirement welfare plans resulting from market risk and headcount realignment may adversely affect our results of operations and financial condition.

In connection with our employee pension and postretirement welfare plans, we are exposed to market risks associated with changes in the various capital markets. Changes in long-term interest rates affect the discount rate that is used to measure our obligations and related expense. Our total pension and postretirement welfare expense, including pension settlement and curtailment charges, for all U.S. and non-U.S. plans was \$18.7 million and \$19.0 million for the fiscal years ended December 31, 2009 and 2008, respectively. We expect our total pension and postretirement welfare expense for all U.S. and non-U.S. plans to increase to \$21.8 million in 2010. Volatility in the capital markets affects the performance of our pension plan asset performance and related pension expense. Based on 2009 year-end data, sensitivity to these key market risk factors is as follows:

- A change of 1 percent in the discount rate would change our total pension and postretirement welfare expense by approximately \$3.6 million.
- A change of 1 percent in the expected long-term rate of return on plan assets would change total pension expense by approximately \$2.4 million.

As part of our pension expense, we incurred pension settlement charges of \$3.7 million during 2009. These charges were triggered by excess lump sum distributions to retirees. For further discussion of these charges, see note 9 to our Consolidated Financial Statements. As part of total expense, we incurred pension curtailment charges of \$1.1 million and nonpension and postretirement impairment charges of \$3.1 million during 2008. The charges in 2008 were triggered by our announcement in December 2008 that our Syracuse China manufacturing plant would be shut down during April 2009. For further discussion, see notes 7, 9 and 10 to our Consolidated Financial Statements. To the extent that we experience additional headcount shifts or changes, we may incur further expenses related to our employee pension and postretirement welfare plans, which could have a material adverse effect on our results of operations and financial condition.

# If our hedges do not qualify as highly effective or if we do not believe that forecasted transactions would occur, the changes in the fair value of the derivatives used as hedges would be reflected in our earnings.

In order to mitigate the variation in our operating results due to commodity price fluctuations, we have derivative financial instruments that hedge certain of commodity price risks associated with forecasted future natural gas requirements and foreign exchange rate risks associated with transactions denominated in some currencies other than the U.S. dollar. The results of our hedging practices could be positive, neutral or negative in any period depending on price changes of the hedged exposures. We account for derivatives in accordance with Financial Accounting Standards Board Accounting Standards Codification<sup>™</sup> Topic 815, "Derivatives and Hedging" (formerly SFAS No. 133,

"Accounting for Derivative Instruments and Hedging Activities"), which we refer to as FASB ASC 815. These derivatives qualify for hedge accounting if the hedges are highly effective and we have designated and documented contemporaneously the hedging relationships involving these derivative instruments. If our hedges do not qualify as highly effective or if we do not believe that forecasted transactions would occur, the changes in the fair value of the derivatives used as hedges will impact our results of operations and could significantly impact our earnings.

# Our business may suffer if we do not retain our senior management.

We depend on our senior management. The loss of services of any of the members of our senior management team for any reason, including resignation or retirement, could adversely affect our business until a suitable replacement can be found. There may be a limited number of persons with the requisite skills to serve in these positions, and we may be unable to locate or employ such qualified personnel on acceptable terms. In Spring 2009, our chief financial officer, Gregory Geswein, received indications of potential civil enforcement actions and criminal proceedings from the SEC and the U.S. Attorney for the Northern District of Ohio, respectively, relating to accounting matters at one of Mr. Geswein's prior employers, Diebold, Inc. These matters arise out of his prior employment as chief financial officer of Diebold from 2000 through August 12, 2005, and none of the allegations involve Libbey. If any actions or proceedings are initiated against Mr. Geswein, it is possible that we could lose his services as our chief financial officer.

# We rely on increasingly complex information systems for management of our manufacturing, distribution, sales and other functions. If our information systems fail to perform these functions adequately, or if we experience an interruption in their operation, our business and results of operations could suffer.

All of our major operations, including manufacturing, distribution, sales and accounting are dependent upon our complex information systems. Our information systems are vulnerable to damage or interruption from:

- earthquake, fire, flood, hurricane and other natural disasters;
- power loss, computer systems failure, internet and telecommunications or data network failure; and
- hackers, computer viruses, software bugs or glitches.

Any damage or significant disruption in the operation of such systems or the failure of our information systems to perform as expected could disrupt our business; result in decreased sales, increased overhead costs, excess inventory and product shortages; and otherwise adversely affect our operations, financial performance and condition. We take significant steps to mitigate the potential impact of each of these risks, but there can be no assurance that these procedures would be completely successful.

# We may not be able to effectively integrate future businesses we acquire or joint ventures we enter into.

Any future acquisitions that we might make or joint ventures we might enter are subject to various risks and uncertainties, including:

- the inability to integrate effectively the operations, products, technologies and personnel of the acquired companies (some of which may be spread out in different geographic regions) and to achieve expected synergies;
- the potential disruption of existing business and diversion of management's attention from day-to-day operations;
- the inability to maintain uniform standards, controls, procedures and policies or correct deficient standards, controls, procedures and policies, including internal controls and procedures sufficient to satisfy regulatory requirements of a public company in the United States;
- the incurrence of contingent obligations that were not anticipated at the time of the acquisitions;
- the failure to obtain necessary transition services such as management services, information technology services and others;
- the need or obligation to divest portions of the acquired companies; and

• the potential impairment of relationships with customers.

In addition, we cannot assure you that the integration and consolidation of newly acquired businesses or joint ventures will achieve any anticipated cost savings and operating synergies. The inability to integrate and consolidate operations and improve operating efficiencies at newly acquired businesses or joint ventures could have a material adverse effect on our business, financial condition and results of operations.

# Our business requires significant capital investment and maintenance expenditures that we may be unable to fulfill.

Our operations are capital intensive, requiring us to maintain a large fixed cost base. Our total capital expenditures were \$17.0 million and \$45.7 million for the years ended December 31, 2009 and 2008, respectively.

Our business may not generate sufficient operating cash flow and external financing sources may not be available in an amount sufficient to enable us to make anticipated capital expenditures.

# If our investments in new technology and other capital expenditures do not yield expected returns, our results of operations could be reduced.

The manufacture of our tableware products involves the use of automated processes and technologies. We designed much of our glass tableware production machinery internally and have continued to develop and refine this equipment to incorporate advancements in technology. We will continue to invest in equipment and make other capital expenditures to further improve our production efficiency and reduce our cost profile. To the extent that these investments do not generate targeted levels of returns in terms of efficiency or improved cost profile, our financial condition and results of operations could be adversely affected.

# Our failure to protect our intellectual property or prevail in any intellectual property litigation could materially and adversely affect our competitive position, reduce revenue or otherwise harm our business.

Our success depends in part on our ability to protect our intellectual property rights. We rely on a combination of patent, trademark, copyright and trade secret laws, licenses, confidentiality and other agreements to protect our intellectual property rights. However, this protection may not be fully adequate. Our intellectual property rights may be challenged or invalidated, an infringement suit by us against a third party may not be successful and/or third parties could adopt trademarks similar to our own. In particular, third parties could design around or copy our proprietary furnace, manufacturing and mold technologies, which are important contributors to our competitive position in the glass tableware industry. We may be particularly susceptible to these challenges in countries where protection of intellectual property is not strong. In addition, we may be accused of infringing or violating the intellectual property rights of third parties. Any such claims, whether or not meritorious, could result in costly litigation and divert the efforts of our personnel. Our failure to protect our intellectual property or prevail in any intellectual property litigation could materially and adversely affect our competitive position, reduce revenue or otherwise harm our business.

# Devaluation or depreciation of, or governmental conversion controls over, the foreign currencies in which we operate could affect our ability to convert the earnings of our foreign subsidiaries into U.S. dollars.

Major devaluation or depreciation of the Mexican peso could result in disruption of the international foreign exchange markets and may limit our ability to transfer or to convert Crisa's Mexican peso earnings into U.S. dollars and other currencies upon which we will rely in part to satisfy our debt obligations. While the Mexican government does not currently restrict, and for many years has not restricted, the right or ability of Mexican or foreign persons or entities to convert pesos into U.S. dollars or to transfer other currencies out of Mexico, the government could institute restrictive exchange rate policies in the future. Restrictive exchange rate policies could adversely affect our results of operations and financial condition.

In addition, the government of China imposes controls on the convertibility of RMB into foreign currencies and, in certain cases, the remittance of currency out of China. Shortages in the availability of foreign currency may restrict the ability of our Chinese subsidiaries to remit sufficient foreign currency to make payments to us. Under existing Chinese foreign exchange regulations, payments of current account items, including profit distributions, interest payments and expenditures from trade-related transactions, can be made in foreign currencies without prior approval from the Chinese State Administration of Foreign Exchange by complying with certain procedural requirements. However, approval from appropriate government authorities is required where RMB are to be converted into foreign currencies and remitted out of China to pay capital expenses such as the repayment of bank loans denominated in foreign currencies. In the future, the Chinese government could institute restrictive exchange rate policies for current account transactions. These policies could adversely affect our results of operations and financial condition.

# Payment of severance or retirement benefits earlier than anticipated could strain our cash flow.

Certain members of our senior management have employment and change in control agreements that provide for substantial severance payments and retirement benefits. We are required to fund a certain portion of these payments according to a predetermined schedule, but some of our nonqualified obligations are currently unfunded. Should several of these senior managers leave our employ under circumstances entitling them to severance or retirement benefits, or become disabled or die, before we have funded these payments, the need to pay these severance or retirement benefits ahead of their anticipated schedule could put a strain on our cash flow.

# We are involved in litigation from time to time in the ordinary course of business.

We are involved in various routine legal proceedings arising in the ordinary course of our business. We do not consider any pending legal proceeding as material. However, we could be adversely affected by legal proceedings in the future, including products liability claims related to the products we manufacture.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

### **ITEM 2.** *PROPERTIES*

At December 31, 2009 the Company had the following square footage at plants and warehouse/distribution facilities:

|                           | North American Glass |         | North Ame | ican Other | International |         |
|---------------------------|----------------------|---------|-----------|------------|---------------|---------|
| Location                  | Owned                | Leased  | Owned     | Leased     | Owned         | Leased  |
| Toledo, Ohio:             |                      |         |           |            |               |         |
| Manufacturing             | 974,000              |         |           |            |               |         |
| Warehousing/Distribution  | 988,000              | 591,000 |           |            |               |         |
| Shreveport, Louisiana:    |                      |         |           |            |               |         |
| Manufacturing             | 525,000              |         |           |            |               |         |
| Warehousing/Distribution  | 166,000              | 646,000 |           |            |               |         |
| Syracuse, New York(1):    |                      |         |           |            |               |         |
| Manufacturing             |                      |         | 549,000   |            |               |         |
| Warehousing/Distribution  |                      |         | 104,000   | —          |               |         |
| Dane, Wisconsin:          |                      |         |           |            |               |         |
| Manufacturing             |                      |         | 56,000    |            |               |         |
| Warehousing/Distribution  |                      |         | 61,000    |            |               |         |
| Monterrey, Mexico:        |                      |         |           |            |               |         |
| Manufacturing             | 534,000              | 395,000 |           |            |               |         |
| Warehousing/Distribution  | 228,000              | 580,000 |           |            |               |         |
| Tultitlán, Mexico:        |                      |         |           |            |               |         |
| Warehousing/Distribution  | _                    | 76,000  |           |            |               |         |
| Leerdam, Netherlands:     |                      |         |           |            |               |         |
| Manufacturing             |                      |         |           |            | 141,000       |         |
| Warehousing/Distribution  |                      |         |           |            | 127,000       | 442,000 |
| Laredo, Texas:            |                      |         |           |            |               |         |
| Warehousing/Distribution  | 149,000              | 117,000 |           |            |               |         |
| West Chicago, Illinois:   |                      |         |           |            |               |         |
| Warehousing/Distribution  |                      |         |           | 249,000    |               |         |
| Marinha Grande, Portugal: |                      |         |           |            |               |         |
| Manufacturing             |                      |         |           |            | 217,000       |         |
| Warehousing/Distribution  |                      |         |           |            | 193,000       | 13,000  |
| Langfang, China:          |                      |         |           |            |               |         |
| Manufacturing             |                      |         |           |            | 195,000       | —       |
| Warehousing/Distribution  |                      |         |           |            | 232,000       |         |

(1) We ceased production at our Syracuse China ceramic dinnerware manufacturing facility in April 2009.

These facilities have an aggregate floor space of 8.5 million square feet. We own approximately 64 percent and lease approximately 36 percent of this floor space. In addition to the facilities listed above, our headquarters (Toledo, Ohio), some warehouses (various locations), sales offices (various locations), showrooms (in Toledo, Ohio and New York) and various outlet stores are located in leased space. We also utilize various warehouses as needed on a month-to-month basis.

All of our principal facilities are currently being utilized for their intended purpose. In the opinion of management, all of these facilities are well maintained and adequate for our planned operational requirements.

# ITEM 3. LEGAL PROCEEDINGS

We are involved in various routine legal proceedings arising in the ordinary course of our business. No pending legal proceeding is deemed to be material.

## ITEM 4. RESERVED

# **EXECUTIVE OFFICERS OF THE REGISTRANT**

Our executive officers have a wealth of business knowledge, experience and commitment to Libbey. In 2010, each of Mr. Meier, Chairman of the Board and Chief Executive Officer, and Mr. Reynolds, Executive Vice President and Chief Operating Officer, will celebrate 40 years of service with Libbey. In addition, the average years of service of all of our executive officers is 18 years.

| Name and Title   | Professional Background   |
|--|---|
| John F. Meier<br>Chairman and Chief<br>Executive Officer                       | Mr. Meier, 62, has been Chairman of the Board and Chief Executive<br>Officer of Libbey Inc. since the Company went public in June 1993.<br>Since joining the Company in 1970, Mr. Meier has served in various<br>marketing positions, including a five-year assignment with Durobor,<br>S.A., Belgium. In 1990, Mr. Meier was named General Manager of<br>Libbey and a corporate Vice President of Owens-Illinois, Inc.,<br>Libbey's former parent company. Mr. Meier is a member of the<br>Board of Directors of Cooper Tire & Rubber Company (NYSE:<br>CTB) and Applied Industrial Technologies (NYSE: AIT).<br>Mr. Meier has been a director of the Company since 1987.  |
| Richard I. Reynolds<br>Executive Vice President<br>and Chief Operating Officer | Mr. Reynolds, 63, has served as Libbey's Executive Vice President and<br>Chief Operating Officer since 1995. Mr. Reynolds was Libbey's Vice<br>President and Chief Financial Officer from June 1993 to 1995. From<br>1989 to June 1993, Mr. Reynolds was Director of Finance and<br>Administration. Mr. Reynolds has been with Libbey since 1970 and<br>has been a director of the Company since 1993.  |
| Gregory T. Geswein<br>Vice President and<br>Chief Financial Officer            | Mr. Geswein, 55, joined Libbey Inc. as Vice President, Chief Financial<br>Officer on May 23, 2007. Prior to joining Libbey, Mr. Geswein was<br>Senior Vice President, Chief Financial Officer of Reynolds &<br>Reynolds Company in Dayton, Ohio, from 2005 through April<br>2007. Before joining Reynolds & Reynolds, Mr. Geswein was<br>Senior Vice President, Chief Financial Officer for Diebold, Inc.<br>from 2000 to August 12, 2005 and Senior Vice President, Chief<br>Financial Officer of Pioneer-Standard Electronics Inc. from 1999 to<br>2000. Prior to joining Pioneer-Standard Electronics, Mr. Geswein<br>spent 14 years at Mead Corporation (now MeadWestvaco) in<br>successive financial management positions, including Vice<br>President and Controller, and Treasurer. In Spring 2009,<br>Mr. Geswein received Wells Notices from the Staff of the SEC<br>indicating that the Staff intended to recommend to the SEC that the<br>SEC bring a civil enforcement action against Mr. Geswein for<br>violating certain provisions of the federal securities laws related to<br>accounting matters at Diebold, Inc. In June 2009, Mr. Geswein<br>received a letter from the Office of the U.S. Attorney for the<br>Northern District of Ohio notifying him that he is a target of a<br>criminal investigation. We understand that these matters relate to<br>Mr. Geswein's prior employment as Chief Financial Officer of<br>Diebold, Inc. and none of the allegations involve Libbey or Libbey Inc. |

| Name and Title  | Professional Background  |
|---|--|
| Kenneth A. Boerger<br>Vice President<br>and Treasurer               | Mr. Boerger, 51, has been Vice President and Treasurer of Libbey Inc.<br>since July 1999. From 1994 to July 1999, Mr. Boerger was Corporate<br>Controller and Assistant Treasurer. Since joining the Company in<br>1984, Mr. Boerger has held various financial and accounting positions.<br>He has been involved in the Company's financial matters since 1980,<br>when he joined Owens-Illinois, Inc., Libbey's former parent company.   |
| Jonathan S. Freeman<br>Vice President, Global Supply<br>Chain       | Mr. Freeman, 48, joined Libbey Inc. as Vice President, Global Supply<br>Chain on May 7, 2007. Prior to joining Libbey, Mr. Freeman was with<br>Delphi Corporation and Packard Electric Systems, a division of<br>General Motors (the former parent of Delphi), since 1985, serving<br>most recently as Director of Global Logistics. Mr. Freeman has<br>worked in a wide range of operations and supply chain assignments in<br>the United States, Mexico and Europe.  |
| Daniel P. Ibele   | Mr. Ibele, 49, has served as Libbey Inc.'s Vice President, General Sales<br>Manager, North America since June 2006. From March 2002 to June<br>2006 he was Vice President, General Sales Manager of the Company.<br>Previously, Mr. Ibele had been Vice President, Marketing and<br>Specialty Operations since September 1997. Mr. Ibele was Vice<br>President and Director of Marketing at Libbey from 1995 to<br>September 1997. From the time he joined Libbey in 1983 until<br>1995, Mr. Ibele held various marketing and sales positions.   |
| Susan A. Kovach<br>Vice President,<br>General Counsel and Secretary | Ms. Kovach, 50, has been Vice President, General Counsel and<br>Secretary of Libbey Inc. since July 2004. She joined Libbey in<br>December 2003 as Vice President, Associate General Counsel and<br>Assistant Secretary. Prior to joining Libbey, Ms. Kovach was Of<br>Counsel to Dykema Gossett PLLC from 2001 through November<br>2003. She served from 1997 to 2001 as Vice President, General<br>Counsel and Corporate Secretary of Omega Healthcare Investors,<br>Inc. (NYSE: OHI). From 1998 to 2000 she held the same position<br>for Omega Worldwide, Inc., a NASDAQ-listed firm providing<br>management services and financing to the aged care industry in the<br>United Kingdom and Australia. Prior to joining Omega Healthcare<br>Investors, Inc., Ms. Kovach was a partner in Dykema Gossett PLLC<br>from 1995 through November 1997 and an associate in Dykema<br>Gossett PLLC from 1985 to 1995. |
| Timothy T. Paige<br>Vice President,<br>Administration               | Mr. Paige, 52, has been Vice President-Administration of Libbey Inc.<br>since December 2002. From January 1997 until December 2002,<br>Mr. Paige was Vice President and Director of Human Resources of<br>the Company. From May 1995 to January 1997, Mr. Paige was<br>Director of Human Resources of the Company. Prior to joining the<br>Company, Mr. Paige was employed by Frito-Lay, Inc. in human<br>resources management positions.  |
| Scott M. Sellick<br>Vice President and<br>Chief Accounting Officer  | Mr. Sellick, 47, has served as Vice President, Chief Accounting<br>Officer of Libbey Inc. since May 2007. From May 2003 to May<br>2007, Mr. Sellick served as Vice President, Chief Financial Officer of<br>the Company, and from May 2002 to May 2003, Mr. Sellick was<br>Libbey's Director of Tax and Accounting. From August 1997 to May<br>2002, he served as Director of Taxation. Before joining the Company   |

#### Name and Title

#### Professional Background

Roberto B. Rubio ...... Vice President, General Manager, International Operations in August 1997, Mr. Sellick was Tax Director for Stant Corporation and worked in public accounting for Deloitte & Touche in the audit and tax areas.

Mr. Rubio, 54, has served as Vice President, General Manager, International Operations of Libbey Inc. since November 2009. He joined the Company in July 2009 as Vice President, Managing Director, Libbey Mexico. Prior to joining Libbey, Mr. Rubio was employed by Vitro S.A.B. de C.V., which he joined in 1980. While employed by Vitro, Mr. Rubio progressed through numerous positions of increasing scope and responsibility. In 1996, Mr. Rubio was named President of Vitrocrisa, the glass tableware division of Vitro that is now wholly owned by Libbey. In 1999, Mr. Rubio was named President of the glass container division of Vitro, and in 2001 Mr. Rubio was named President of Vitro's flat glass division. In 2003, Mr. Rubio assumed operations responsibility for both the glass container division and the glass tableware division, including Vitrocrisa. From the time of Libbey's acquisition in 2006 of the remaining 51 percent interest in Vitrocrisa (which Libbey renamed Crisa) that it did not previously own until July 2009, Mr. Rubio led Crisa, while at the same time carrying out other senior management responsibilities for Vitro. At the time of his retirement from Vitro in June 2009, Mr. Rubio was serving as President of Vitro's flat glass division.

## PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### **Common Stock and Dividends**

Libbey Inc. common stock is listed for trading on the NYSE Amex exchange under the symbol **LBY**. The price range for the Company's common stock as reported by the NYSE Amex exchange and dividends declared for our common stock were as follows:

|                | 2009        |        |                              | 2008    |             |          |
|----------------|-------------|--------|------------------------------|---------|-------------|----------|
|                | Price Range |        | Cash<br>Price Range Dividend |         | Price Range |          |
|                | High        | Low    | Declared                     | High    | Low         | Declared |
| First Quarter  | \$2.05      | \$0.73 | \$—                          | \$17.60 | \$12.96     | \$0.025  |
| Second Quarter |             | \$0.47 | \$                           | \$17.81 | \$ 7.43     | \$0.025  |
| Third Quarter  |             | \$1.30 | \$—                          | \$11.25 | \$ 6.44     | \$0.025  |
| Fourth Quarter |             | \$3.75 | \$—                          | \$ 8.63 | \$ 1.04     | \$0.025  |

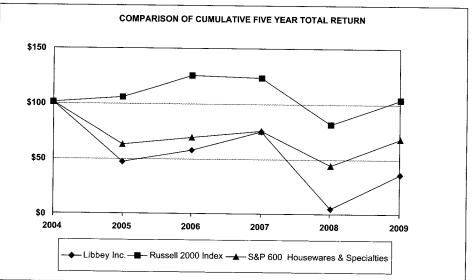
The closing market price of our common stock on March 1, 2010 was \$13.70 per share.

On March 1, 2010, there were 969 registered common shareholders of record. We paid a regular quarterly cash dividend from the time of Initial Public Offering in 1993 until we suspended the dividend in February 2009. The declaration of future dividends is within the discretion of the Board of Directors of Libbey and depends upon, among other things, business conditions, earnings and the financial condition of Libbey.

## **Comparison of Cumulative Total Returns**

The graph below compares the total stockholder return on our common stock to the cumulative total return for the Russell 2000 Index ("Russell 2000"), a small-cap index and the Standard & Poor's Housewares & Specialties Index, a capitalization-weighted index that measures the performance of the housewares' sector of the Standard & Poor's SmallCap Index ("Housewares-Small"). We selected the Housewares — Small index because there are no other glass tableware manufacturers with stock that is publicly traded in the U.S. The indices reflect the year-end market value of an investment in the stock of each company in the index, including additional shares assumed to have been acquired with cash dividends, if any.

The graph assumes a \$100 investment in our common stock on January 1, 2004, and also assumes investments of \$100 in each of the Russell 2000, and the Housewares-Small index, respectively, on January 1, 2004. The value of these investments on December 31 of each year from 2004 through 2009 is shown in the table below the graph.



# TOTAL SHAREHOLDER RETURN

| Company/Index                    | Annual Return Percentage Years Ending |        |        |         |        |  |  |  |
|----------------------------------|---------------------------------------|--------|--------|---------|--------|--|--|--|
|                                  | Dec 05                                | Dec 06 | Dec 07 | Dec 08  | Dec 09 |  |  |  |
| Libbey Inc.                      | (52.89)                               | 21.97  | 29.12  | (92.00) | 512.00 |  |  |  |
| Russell 2000 Index               | 4.55                                  | 18.37  | (1.57) | (33.79) | 27.17  |  |  |  |
| S&P 600 Housewares & Specialties | (37.48)                               | 10.07  | 8.57   | (40.75) | 52.97  |  |  |  |

|                                  |                          | Indexed Returns Years Ending |        |        |        |        |  |  |
|----------------------------------|--------------------------|------------------------------|--------|--------|--------|--------|--|--|
| Company/Index                    | Base<br>Period<br>Dec 04 | Dec 05                       | Dec 06 | Dec 07 | Dec 08 | Dec 09 |  |  |
| Libbey Inc.                      | 100                      | 47.11                        | 57.46  | 74.19  | 5.93   | 36.31  |  |  |
| Russell 2000 Index               | 100                      | 104.55                       | 123.76 | 121.82 | 80.66  | 102.58 |  |  |
| S&P 600 Housewares & Specialties | 100                      | 62.52                        | 68.81  | 74.71  | 44.27  | 67.71  |  |  |

#### **Equity Compensation Plan Information**

Following are the number of securities and weighted average exercise price thereof under our compensation plans approved and not approved by security holders as of December 31, 2009:

| Plan Category  | Number of<br>Securities to be<br>Issued Upon<br>Exercise of<br>Outstanding<br>Options, Warrants<br>and Rights | Weighted Average<br>Exercise Price of<br>Outstanding<br>Options, Warrants<br>and Rights | Number of<br>Securities<br>Remaining Available<br>for Future Issuance<br>Under Equity<br>Compensation Plans |
|--|---|---|---|
| Equity compensation plans approved by security holders     | 1,652,867   | \$17.15   | 303,743   |
| Equity compensation plans not approved by security holders |   |   |   |
| Total  | 1,652,867   | <u>\$17.15</u>  | 303,743   |

# **Issuer Purchases of Equity Securities**

Following is a summary of the 2009 fourth quarter activity in our share repurchase program:

| Period                          | Total Number of<br>Shares Purchased | Average Price Paid<br>per Share | Total Number of<br>Shares Purchased<br>as Part of Publicly<br>Announced Plans<br>or Programs | Maximum Number<br>of Shares that May<br>Yet Be Purchased<br>Under the Plans or<br>Programs(1) |
|---------------------------------|-------------------------------------|---------------------------------|--|---|
| October 1 to October 31, 2009   |                                     |                                 |  | 1,000,000   |
| November 1 to November 30, 2009 | <u> </u>                            |                                 |  | 1,000,000   |
| December 1 to December 31, 2009 | _                                   |                                 |  | 1,000,000   |
| Total                           | =                                   |                                 |  | 1,000,000   |

(1) We announced on December 10, 2002, that our Board of Directors authorized the purchase of up to 2,500,000 shares of our common stock in the open market and negotiated purchases. There is no expiration date for this plan. In 2003, 1,500,000 shares of our common stock were purchased for \$38.9 million. No additional shares were purchased in 2009, 2008, 2007, 2006, 2005 or 2004. Our ABL Facility and the indentures governing the Floating Rate Senior Secured Notes and the PIK Notes significantly restrict our ability to repurchase additional shares.

# ITEM 6. SELECTED FINANCIAL DATA

Information with respect to Selected Financial Data is incorporated by reference to our 2009 Annual Report to Shareholders.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# FORWARD LOOKING STATEMENTS

This document and supporting schedules contain statements that are not historical facts and constitute projections, forecasts or forward-looking statements. For a description of the forward-looking statements and risk factors that may affect our performance, see the "Risk Factors" section above.

Additionally, for an understanding of the significant factors that influenced our performance during the past three years, the following should be read in conjunction with the audited Consolidated Financial Statements and Notes.

#### **OVERVIEW**

#### GENERAL

Headquartered in Toledo, Ohio, Libbey has the largest manufacturing, distribution and service network among glass tableware manufacturers in the Western Hemisphere and is one of the largest glass tableware manufacturers in the world. Our product portfolio consists of an extensive line of high quality, machine-made glass tableware, including casual glass beverageware, in addition to ceramic dinnerware, metalware and plasticware. We sell our products to foodservice, retail and business-to-business customers in over 100 countries, with our sales to customers within North America accounting for approximately 76 percent of our sales. We are the largest manufacturer and marketer of casual glass beverageware in North America for the foodservice and retail channels. Additionally, we believe we are a leading manufacturer and marketer of casual glass beverageware in Kerter of casual glass beverageware in Kerter

We report our results of operations in the following three segments:

- North American Glass includes sales of glass tableware from subsidiaries throughout the United States, Canada and Mexico.
- North American Other includes sales of ceramic dinnerware; metal tableware, hollowware and serveware; and plastic items from subsidiaries in the United States.
- International includes worldwide sales of glass tableware from subsidiaries outside the United States, Canada and Mexico.

#### **EXECUTIVE OVERVIEW**

Throughout 2009, economic market conditions continued to be challenging. In spite of a 7.6 percent decline in net sales in 2009, to \$748.6 million in 2009 from \$810.2 million in 2008, our actions to reduce our costs, right-size our capacity and conserve cash enabled us to withstand the global economic downturn and credit crisis. Our income from operations for 2009 was \$36.6 million, as compared to a loss of \$5.5 million for 2008.

After implementing a hiring and salary freeze in October 2008, during 2009 we took the following actions to reduce our costs, right-size our capacity and generate cash:

- We reduced most U.S. salaries by 5.0 percent to 7.5 percent, and we suspended the Company matching contributions to our salaried employees' 401(k) accounts. (After significantly reducing costs, improving our liquidity and completing our debt exchange in October 2009, we rescinded the salary cuts and reinstated the 401(k) matching contributions for pay periods beginning December 1, 2009.)
- We tightened our capital spending.
- We implemented aggressive inventory and working capital reduction plans.
- We completed the closing of our Syracuse China ceramic dinnerware factory, in Syracuse, New York in April, and the closing of our Mira Loma, California distribution center in June.
- We increased the pace of our LEAN initiatives worldwide.

Despite the challenging economic conditions during 2009, we had a number of highlights in 2009. Among them are the following:

- We increased our leading U.S. retail market share for the fourth year in a row. According to NPD Group Retail Tracking Services, we now have 42.1 percent of the casual beverageware market.
- Net sales in our U.S. and Canadian retail business grew by more than 7.0 percent.
- Net sales in our U.S. and Canadian foodservice business grew by approximately 6.0 percent in the fourth quarter 2009 compared to the fourth quarter 2008.
- Our Crisa business in Mexico had a strong 2009 fourth quarter, with net sales up 15.2 percent compared to the fourth quarter 2008.

- We repositioned the Syracuse<sup>®</sup> China brand, reducing the product offering from over 5,000 items to just over 500 items that are imported from the Far East.
- Net sales at our newest business, Libbey China, continued to grow, increasing by 15.6 percent compared to 2008.

In addition, we implemented a two-step debt restructuring, which enhanced our capital structure and liquidity position. As a result, we have reduced our weighted average cost of capital and extended the loan maturities. See notes 6 and 20 to our Consolidated Financial Statements for further details. The two-step restructuring consisted of the following:

- In October 2009, we restructured a portion of our debt by exchanging our Old PIK Notes, in the face amount of \$160.9 million for New PIK Notes in the face amount of \$80.4 million and additional common stock and warrants of Libbey Inc. Interest on the New PIK Notes was to accrue at zero percent until December 2010 if we were unable to refinance our \$306.0 million Senior Notes before that date.
- On February 8, 2010, we used the proceeds of a \$400.0 million debt offering and cash on hand to redeem the New PIK Notes and repurchase the \$306.0 million senior secured notes due 2011. We also amended our ABL Facility.

We experienced strong performance in our segments during the fourth quarter 2009 and were able to increase utilization of our production capacity over the last half of 2009 compared to the first six months of 2009. However, at this time we still expect that the economic recovery will occur slowly. We will continue to monitor our customer markets and, as the economy improves, we are prepared to adjust production level further.

### **RESULTS OF OPERATIONS**

The following table presents key results of our operations for the years 2009, 2008 and 2007:

| The following tuble pr   | j                 |                      | Varia         | nce           | -                    |               | Varia      | nce           |
|--|-------------------|----------------------|---------------|---------------|----------------------|---------------|------------|---------------|
| Year End December 31,  | 2009              | 2008                 | In<br>Dollars | In<br>Percent | 2008                 | 2007          |            | In<br>Percent |
|  |                   | Dollars in           | thousands,    | except per    | centages and p       | er-share amou | nts        |               |
| Net sales  | \$748,635         | \$810,207            | \$(61,572)    | (7.6)%        | \$810,207            | \$814,160     | \$ (3,953) | (0.5)%        |
| Gross profit(2)(3)   |                   | \$109,337            | \$ 23,808     | 21.8%         | \$109,337            | \$157,669     | \$(48,332) | (30.7)%       |
| Gross profit margin  | 17.8%             | 13.5%                |               |               | 13.5%                | 19.4%         |            |               |
| Income (loss) from<br>operations (IFO)(2)(3)   |                   |                      |               | 759.9%        | \$ (5,548)           | \$ 66,101     | \$(71,649) | (108.4)%      |
| IFO margin   | 4.9%              | (0.7)%               |               |               | (0.7)%               | 8.1%          |            |               |
| Earnings (loss) before<br>interest and income taxes<br>(EBIT)(1)(2)(3)<br>EBIT margin                    | \$ 40,667<br>5.4% | \$ (4,429)<br>(0.5)% |               | NM            | \$ (4,429)<br>(0.5)% |               | \$(79,308) | (105.9)%      |
| Earnings before interest,<br>taxes, depreciation and<br>amortization<br>(EBITDA)(1)(2)(3)                | \$ 83,833         | \$ 40,001            | \$ 43,832     | 109.6%        | \$ 40,001            | \$116,451     | \$(76,450) | (65.6)%       |
| EBITDA margin  |                   | 4.9%                 |               |               | 4.9%                 | 14.3%         |            |               |
| Adjusted earnings before<br>interest, taxes,<br>depreciation and<br>amortization (Adjusted<br>EBITDA)(1) | \$ 90,141         | \$ 85,238            | \$ 4,903      | 5.8%          | \$ 85,238            | \$116,451     | \$(31,213) | (26.8)%       |
| Adjusted EBITDA margin   |                   | 10.5%                |               |               | 10.5%                | 14.3%         |            |               |
| Net $loss(2)(3) \dots \dots \dots$   |                   | \$(80,463)           | \$ 51,675     | 64.2%         | \$ (80,463)          | \$ (2,307)    | \$(78,156) | NM            |
| Net loss margin  | (2.0)             |                      |               |               | (9.9)%               | (0.3)%        | )          |               |
| Diluted net loss per share   |                   | \$ (5.48)            | \$ 3.58       | 65.3%         | \$ (5.48)            | \$ (0.16)     | \$ (5.32)  | NM            |
|  |                   |                      |               |               |                      |               |            |               |

NM = Not meaningful

- (1) We believe that EBIT, EBITDA and Adjusted EBITDA, non-GAAP financial measures, are useful metrics for evaluating our financial performance, as they are measures that we use internally to assess our performance. For reconciliation from net loss to EBIT, EBITDA and Adjusted EBITDA, see the "Reconciliation of Non-GAAP Financial Measures" section below.
- (2) Includes pre-tax special charges of \$6.5 million related to the closing of our Syracuse China manufacturing facility, the closing of our Mira Loma distribution center and the write-off of finance fees related to the debt exchange (see note 7 to the Consolidated Financial Statements).
- (3) Includes pre-tax special charges of \$45.5 million related to the closing of our Syracuse China manufacturing facility, the closing of our Mira Loma distribution center, fixed asset impairments related to the North American segment and impairment of goodwill and other intangibles in the International segment (see note 7 to the Consolidated Financial Statements ).

## Discussion of 2009 vs. 2008 Results of Operations

#### Net Sales

In 2009, net sales decreased 7.6 percent to \$748.6 million from \$810.2 million in 2008. The decrease in net sales was attributable to reduced sales within all three of our business segments. Within North American Glass, where sales declined 5.7 percent overall, shipments to U.S. and Canadian foodservice customers declined over 10.0 percent and net sales of Crisa product declined 14.7 percent. Nearly half of the sales decline at Crisa was due to an unfavorable currency impact from the Mexican peso. Partially offsetting these decreases in net sales was an increase of more than 7.0 percent in shipments to U.S. and Canadian retail glassware customers. Within North American Other, sales declined 21.6 percent to \$87.0 million in 2009 from \$111.0 million in 2008, as shipments declined by 37.2 percent at Syracuse China (primarily due to the closure of the Syracuse China facility in April 2009 and the decision to reduce the Syracuse & China product offering), 11.3 percent at World Tableware and 24.2 percent at Traex. International net sales decreased 5.5 percent primarily due to an unfavorable currency exchange impact in Europe. Excluding currency exchange impact, a decline in shipments of more than 2.5 percent at Royal Leerdam was more than offset by an 11.7 percent increase in shipments from our facility in China.

### Gross Profit

Gross profit increased in 2009 by \$23.8 million, or 21.8 percent, compared to 2008. Gross profit as a percentage of net sales increased to 17.8 percent in 2009, compared to 13.5 percent in 2008. Contributing to the increase in gross profit and gross profit margin was a decrease of \$16.7 million in special charges, to \$2.0 million in 2009 from \$18.7 million in 2008 (see note 7 to the Consolidated Financial Statements). The 2009 amounts are primarily attributable to the closing of our Syracuse China facility. Included in the 2008 amount were \$14.0 million of special charges related to the announced closing of our Syracuse China manufacturing facility, \$0.2 million related to the announced closure of our Mira Loma distribution center and \$4.5 million related to fixed asset impairment charges in our North American Glass segment. Excluding the impact from special charges and currency, 2009 gross profit benefited from an improvement of \$12.1 million due to lower manufacturing costs, primarily labor and benefits, natural gas, electricity and cartons, offset by reduced production activity, a reduction of \$23.6 million in distribution costs and a reduction of \$1.1 million in depreciation expense. The reduction in distribution costs was the result of lower net sales and lower inventory levels. These improvements were partially offset by a \$20.4 million decrease due to an unfavorable mix and lower level of net sales, and a \$10.6 million negative currency impact.

#### Income (loss) from operations

Income from operations was \$36.6 million in 2009, compared to a loss from operations of (5.5) million in 2008. Income from operations as a percentage of net sales increased to 4.9 percent in 2009, compared to (0.7) percent in 2008. Contributing to the increase in income from operations and income from operations margin are the improved gross profit and gross profit margin (discussed above), a decrease of \$24.8 million in special charges

partially offset by a \$6.4 million increase in selling, general and administrative expenses. The reduction in special charges related to the closures of our Syracuse China manufacturing facility (\$12.2 million), our Mira Loma distribution center (\$0.7 million) and the impairment charge on goodwill and other intangible assets within our International segment (\$11.9 million) which occurred in 2008 and a similar charge did not occur in 2009 (see note 7 to the Consolidated Financial Statements). The \$6.4 million increase in selling, general and administrative expenses was caused by a \$12.8 million increase in expense for our annual incentive compensation plan, a \$3.2 million pension settlement charge arising from lump sum payments to retirees during 2009 and a one-time 2008 accrual reversal of \$1.3 million related to favorable rulings in connection with an outstanding dispute regarding a warehouse lease in Mexico. These increases in selling, general and administrative expenses were offset by a favorable currency impact of \$2.8 million and decreases of \$4.3 million and \$4.2 million in labor and benefit costs and selling and marketing costs, respectively.

# Earnings (loss) before interest and income taxes (EBIT)

Earnings before interest and income taxes increased by \$45.1 million, to earnings of \$40.7 million in 2009 from a loss of \$4.4 million in 2008. EBIT as a percentage of net sales increased to 5.4 percent in 2009, compared to (0.5) percent in 2008. The improved EBIT was mostly a result of the improvement in income from operations (discussed above), and an increase of \$2.9 million in other income primarily related to a favorable swing in foreign currency translation gains versus the prior year.

# Earnings before interest, taxes, depreciation and amortization (EBITDA)

EBITDA increased by \$43.8 million, or 109.6 percent, to \$83.8 million in 2009 from \$40.0 million in 2008. As a percentage of net sales, EBITDA was 11.2 percent in 2009, compared to 4.9 percent in 2008. The key contributors to the increase in EBITDA were those factors discussed above under "Earnings (loss) before interest and income taxes (EBIT)", however, it is not impacted by the benefit of a \$1.3 million decrease in depreciation and amortization expense.

# Adjusted Earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA)

Adjusted EBITDA increased by \$4.9 million, or 5.8 percent, to \$90.1 million in 2009 from \$85.2 million in 2008. As a percentage of net sales, Adjusted EBITDA was 12.0 percent in 2009, compared to 10.5 percent in 2008. Excluding the impact of currency, the key contributors in the increase in Adjusted EBIDTA were a \$23.6 million reduction in distribution costs, a \$12.1 million benefit from lower manufacturing costs offset by reduced production activity and an increase of \$2.9 million in other income primarily related to a favorable swing in foreign currency translation gains versus the prior year. These improvements were offset by a \$20.4 million impact from unfavorable mix and lower level of net sales, a \$6.0 million increase in selling, general and administrative expenses (see Income (loss) from operations above for details) and \$7.8 million of unfavorable impact from currency movement.

## Net loss and diluted loss per share

We reported a net loss of \$28.8 million, or loss of \$1.90 per diluted share, in 2009, compared to a net loss of \$80.5 million, or loss of \$5.48 per diluted share, in 2008. The net loss as a percentage of net sales was 3.8 percent in 2009, compared to 9.9 percent in 2008. The reduction in net loss was driven primarily by the items discussed above under "Earnings (loss) before interest and income taxes (EBIT)," in addition to a \$3.0 million decrease in interest expense and a \$3.6 million decrease in income tax provision. Interest expense for 2009 included \$2.7 million of finance fees related to the October 2009 debt exchange transaction. (See note 6 to the Consolidated Financial Statements for a further discussion of this transaction). Excluding these finance fees, interest expense declined by \$5.7 million during the year as the result of lower variable rates and lower levels of debt carried in 2009. The effective tax rate was a negative 10.6 percent for 2009, compared to a negative 8.5 percent for 2008. The rate was influenced by valuation allowances, changes in the mix of earnings with differing statutory rates, changes in tax laws and tax planning structures and changes in accruals related to uncertain tax positions.

# Discussion of 2008 vs. 2007 Results of Operations

#### Net Sales

In 2008, net sales decreased 0.5 percent, including a favorable currency impact of 1.2 percent, to \$810.2 million from \$814.2 million in 2007. The decrease in net sales was primarily attributable to reduced sales within the North American Glass and North American Other segments. Within North American Glass, sales to foodservice customers declined over 10.0 percent and net sales of Crisa product in Mexican pesos experienced an unfavorable currency impact of \$2.1 million. Partially offsetting the decline in net sales was an increase of more than 4.0 percent in sales to U.S. retail glassware customers. Within North American Other, sales of Syracuse China products declined 17.9 percent, sales of World Tableware products declined 3.9 percent and Traex net sales were flat compared to the prior year period. International net sales grew 12.3 percent on the strength of increased shipments of Libbey China product of 171.3 percent, a 7.5 percent increase in shipments of Crisal product, a modest increase in shipments at Royal Leerdam and a favorable currency impact of 7.9 percent.

#### Gross Profit

Gross profit declined in 2008 by \$48.3 million, or 30.7 percent, compared to 2007. Gross profit as a percentage of net sales decreased to 13.5 percent in 2008, compared to 19.4 percent in 2007. Contributing to the decrease in gross profit and gross profit margin were \$18.7 million of special charges (see note 7 to the Consolidated Financial Statements). Of that amount, \$14.0 million of special charges related to the announced closing of our Syracuse China manufacturing facility, \$0.2 million related to the announced closure of our Mira Loma distribution center and \$4.5 million related to fixed asset impairment charges in our North American Glass segment. In addition, 2008 gross profit includes \$13.9 million for higher natural gas and electricity costs, \$4.9 million for increased carton costs, \$3.4 million of additional depreciation and an unfavorable mix of net sales. Partially offsetting these higher costs were lower distribution costs.

#### (Loss) Income from operations

(Loss) income from operations was a loss of \$(5.5) million in 2008, compared to income from operations of \$66.1 million in 2007. Income from operations as a percentage of net sales decreased to (0.7) percent in 2008, compared to 8.1 percent in 2007. Contributing to the decrease in income from operations and income from operations margin are the lower gross profit and gross profit margin (discussed above), the special charges related to the announced closures of our Syracuse China manufacturing facility (\$13.9 million) and our Mira Loma distribution center (\$0.7 million) and the impairment charge on goodwill and other intangibles within our International segment of \$11.9 million (see note 7 to the Consolidated Financial Statements). Partially offsetting these were lower selling, general and administrative expenses.

## (Loss) earnings before interest and income taxes (EBIT)

Earnings before interest and income taxes decreased by \$79.3 million, or 105.9 percent, from earnings of \$74.9 million in 2007 to a loss of \$(4.4) million in 2008. EBIT as a percentage of net sales decreased to (0.5) percent in 2008, compared to 9.2 percent in 2007. The reduced EBIT was mostly a result of the reduction in income from operations (discussed above), \$5.5 million non-recurring gain on the land sales at Royal Leerdam and Syracuse China in 2007, and higher prior-year foreign currency translation gains of \$1.3 million.

# Earnings before interest, taxes, depreciation and amortization (EBITDA)

EBITDA decreased by \$76.5 million, or 65.6 percent, from \$116.5 million in 2007 to \$40.0 million in 2008. As a percentage of net sales, EBITDA was 4.9 percent in 2008, compared to 14.3 percent in 2007. The key contributors to the reduction in EBITDA were those factors discussed above under "(Loss) earnings before interest and income taxes (EBIT)." EBITDA did not have the impact of a \$2.9 million increase in depreciation and amortization to \$44.4 million which was primarily due to a full year of depreciation related to our facility in China.

# Adjusted Earnings before interest, taxes, depreciation and amortization (Adjusted EBITDA)

Adjusted EBITDA decreased by \$31.2 million, or 26.8 percent, to \$85.2 million in 2008 from \$116.5 million in 2007. As a percentage of net sales, Adjusted EBITDA was 10.5 percent in 2008, compared to 14.3 percent in 2007. The key contributors to the reduction in Adjusted EBITDA were increases of \$13.9 million and \$4.9 million in utility and carton costs, respectively, a \$5.5 million impact from a non-recurring gain on the land sales at Royal Leerdam and Syracuse Chins recorded in 2007, higher prior-year foreign currency translation gains of \$1.3 million and an unfavorable mix of net sales. Partially offsetting these were lower distribution costs and selling, general and administrative expenses.

# Net loss and diluted loss per share

We reported a net loss of \$(80.5) million, or loss of \$(5.48) per diluted share, in 2008, compared to a net loss of \$(2.3) million, or loss of \$(0.16) per diluted share, in 2007. The net loss as a percentage of net sales was (9.9) percent, compared to (0.3) percent in 2007. The increase in net loss was driven primarily by the items discussed above under "(Loss) earnings before interest and income taxes (EBIT)," in addition to a \$3.8 million increase in interest expense. These were partially offset by a \$5.0 million reduction in income tax provision. The \$3.8 million increase in interest expense is the result of higher debt, partially offset by slightly lower variable interest rates compared to 2007. Income tax provision decreased \$5.0 million, and the effective tax rate decreased from 125.7 percent in 2007 to a negative 8.5 percent in 2008. The change in the effective tax rate is primarily due to the significant impact on our provision for income taxes caused by the recognition of valuation allowances in the United States, the Netherlands and Portugal. Changes in the mix of earnings in countries with differing statutory tax rates, changes in accruals related to uncertain tax positions, tax planning structures and changes in tax laws also impacted the effective tax rate.

### SEGMENT RESULTS OF OPERATIONS

The following table summarizes the results of operations for our three segments described as follows:

- North American Glass-includes sales of glass tableware from subsidiaries throughout the United States, Canada and Mexico.
- North American Other-includes sales of ceramic dinnerware; metal tableware, hollowware and serveware; and plastic items from subsidiaries in the United States.
- International-includes worldwide sales of glass tableware from subsidiaries outside the United States, Canada and Mexico.

|  |                  |                   | Varia              | nce           |                    |   | Varia         | nce           |
|--|------------------|-------------------|--------------------|---------------|--------------------|---|---------------|---------------|
| Year End December 31,                                    | 2009             | 2008              | In<br>Dollars      | In<br>Percent | 2008               | 2007  | In<br>Dollars | In<br>Percent |
|  |                  | Amounts in        | n thousands        |               | rcentages and      |   |               | reitent       |
| Net Sales:   |                  |                   |                    |               |                    | -   |               |               |
| North American Glass                                     | \$522,575        | \$554,128         | \$(31,553)         | (5.7)%        | \$554,128          | \$568,495                                     | \$(14,367)    | (2.5)%        |
| North American Other                                     | 87,041           | 111,029           | (23,988)           | (21.6)%       | 111,029            | 121,217                                       | (10,188)      | (8.4)%        |
| International  | 145,023          | 153,532           | (8,509)            | (5.5)%        | 153,532            | 136,727                                       | 16,805        | 12.3%         |
| Eliminations   | (6,004)          | (8,482)           |                    |               | (8,482)            | (12,279)                                      | ,             |               |
| Consolidated   | \$748,635        | \$810,207         | <u>\$(61,572</u> ) | (7.6)%        | \$810,207          | \$814,160                                     | \$ (3,953)    | (0.5)%        |
| Earnings (loss) before<br>interest and taxes (EBIT):     |                  |                   |                    |               |                    |   |               |               |
| North American Glass                                     | \$ 33,727        | \$ 25,495         | \$ 8,232           | 32.3%         | \$ 25,495          | \$ 54,492                                     | \$(28,997)    | (53.2)%       |
| North American Other                                     | 9,802            | (17,696)          | 27,498             | 155.4%        | (17,696)           | 15,670  | (33,366)      | (212.9)%      |
| International  | (2,862)          | (12,228)          | 9,366              | 76.6%         | (12,228)           | 4,717   | (16,945)      | (359.2)%      |
| Consolidated   | <u>\$ 40,667</u> | <u>\$ (4,429)</u> | \$ 45,096          | NM            | <u>\$ (4,429</u> ) | <u>\$ 74,879</u>                              | \$(79,308)    | (105.9)%      |
| EBIT Margin:   |                  |                   |                    |               |                    |   |               |               |
| North American Glass                                     | 6.5%             | 4.6%              |                    |               | 4.6%               | 9.6%  |               |               |
| North American Other                                     | 11.3%            | (15.9)%           |                    |               | (15.9)%            | 12.9%   |               |               |
| International  | (2.0)%           | (8.0)%            |                    |               | (8.0)%             | 3.4%  |               |               |
| Consolidated   | 5.4%             | (0.5)%            |                    |               | (0.5)%             |   |               |               |
| Special Charges (excluding write-off of financing fees): |                  |                   |                    |               |                    |   |               |               |
| North American Glass                                     | <b>\$</b> 14     | \$ 5,356          | \$ (5,342)         | 99.7%         | \$ 5,356           | \$  | \$ 5,356      | 100.0%        |
| North American Other                                     | 3,809            | 28,252            | (24,443)           | 86.5%         | 28,252             |   | 28,252        | 100.0%        |
| International  |                  | 11,890            | (11,890)           | 100.0%        | 11,890             |   | 11,890        | 100.0%        |
| Consolidated   | \$ 3,823         | <u>\$ 45,498</u>  | <u>\$(41,675</u> ) | 91.6%         | \$ 45,498          | <u>\$                                    </u> | \$ 45,498     | 100.0%        |

NM = Not meaningful

# Discussion of 2009 vs. 2008 Segment Results of Operations

#### North American Glass

Net sales declined 5.7 percent to \$522.6 million in 2009 from \$554.1 million in 2008. Of the total reduction in net sales, approximately 4.4 percent was attributable to lower sales to Crisa's customers and 3.6 percent was attributable to lower shipments to U.S. and Canadian foodservice glassware customers. The primary offset to these declines was a 1.7 percent increase from the U.S. and Canadian retail glassware channel. Of the 4.4 percent

reduction attributable to decreased sales of Crisa product, 2.6 percent was related to an unfavorable currency impact.

EBIT increased by \$8.2 million to \$33.7 million in 2009, compared to \$25.5 million in 2008. EBIT as a percentage of net sales increased to 6.5 percent in 2009, compared to 4.6 percent in 2008. The key contributors to the improvement in EBIT were an \$11.2 million decline in distribution costs, a \$9.3 million reduction due to lower manufacturing costs, primarily labor and benefits, natural gas, electricity and cartons, offset by lower production activity, a \$5.3 million reduction in special charges related to a fixed asset impairment charge and the announced closing of our Mira Loma distribution center in 2008 which did not recur in 2009 (see note 7 to the Consolidated Financial Statements), a \$2.4 million increase in other income and a decrease of \$1.2 million in depreciation expense. The reduction in distribution costs was the result of lower net sales and lower inventory levels. The increase in other income was entirely attributable to favorable foreign currency translation gains. These improvements were partially offset by an \$11.0 million increase in selling, general & administrative expenses, a \$7.9 million impact from lower sales volume and unfavorable sales mix and unfavorable currency impact of \$2.3 million. The increase in selling, general & administrative expenses was attributable to increased accruals for incentive compensation payments of \$13.2 million, a pension settlement charge of \$3.2 million arising from lump sum payments to retirees during 2009 and a one-time 2008 accrual reversal of \$1.3 million related to favorable rulings in connection with an outstanding dispute regarding a warehouse lease in Mexico. These increases in selling, general and administrative expenses were offset by decreases of \$4.3 million and \$2.7 million in labor and benefit costs and selling and marketing costs, respectively.

#### North American Other

Net sales decreased 21.6 percent to \$87.0 million in 2009 from \$111.0 million in 2008. Of the total decline in net sales, approximately 12.0 percent is related to the closure of the Syracuse China facility in 2009 and the related decision to reduce the Syracuse China product offering; approximately 5.1 percent is attributed to a reduction in shipments of World Tableware products; and approximately 4.7 percent is attributable to a reduction in shipments of Traex products.

EBIT improved by \$27.5 million to income of \$9.8 million in 2009, compared to a loss of \$(17.7) million in 2008. EBIT as a percentage of net sales increased to 11.3 percent in 2009, compared to (15.9) percent in 2008. The key contributors to the improvement in EBIT were a \$24.4 million reduction in special charges related to the closing of our Syracuse China facility (see note 7 to the Consolidated Financial Statements), a \$10.6 million reduction in distribution costs, a \$3.1 million reduction in selling, general and administrative expenses, a \$1.1 million decline in depreciation expense, a \$0.5 million impact from lower manufacturing costs offset by reduced production activity and a \$0.2 million improvement in other income. The reduction in distribution costs was the result of lower net sales, lower inventory levels and the discontinuation of shipping from the Syracuse China facility. The reduction in selling, general and administrative expenses. These improvements in EBIT were partially offset by a \$12.9 million impact from reduced sales volume.

#### International

In 2009, net sales decreased 5.5 percent to \$145.0 million from \$153.5 million in 2008. The largest factor in the decline in net sales was the unfavorable currency impact from the euro, which caused 4.1 percent of the decline. On a constant currency basis, the impact of reduced shipments to Royal Leerdam customers was 1.5 percent, which was offset by an increase in shipments to customers of our facility in China of 1.6 percent, while shipments to Crisal customers were essentially flat when compared to the prior year.

EBIT increased by \$9.4 million to a loss of \$(2.9) million in 2009 from a loss of \$(12.2) million in 2008. EBIT as a percentage of net sales improved to (2.0) percent in 2009, compared to (8.0) percent in 2008. The key contributors to the improvement in EBIT were a reduction of \$11.9 million in special charges related to an impairment charge against goodwill and other intangibles in 2008 which did not recur in 2009 (see note 7 to the Consolidated Financial Statements), a \$2.3 million favorable impact from lower manufacturing costs, primarily labor and benefits, natural gas, electricity and cartons, offset by reduced production activity, a reduction of \$11.8 million in distribution costs, a \$0.4 million benefit from sales as improved product mix overcame the reduction

in overall sales volume, and an increase of \$0.1 million in other income. Partially offsetting these improvements were an unfavorable currency impact of \$5.5 million, an increase of \$1.0 million in depreciation expense and a \$0.6 million increase in selling, general and administrative expenses.

# Discussion of 2008 vs. 2007 Segment Results of Operations

#### North American Glass

Net sales decreased 2.5 percent to \$554.1 million in 2008 from \$568.5 million in 2007. Of the total decline in net sales, approximately 4.5 percent is attributable to reduced shipments to foodservice and business-to-business glassware customers. Partially offsetting this decline are increased shipments to U.S. and Canadian retail glassware customers, representing 1.0 percent of the change, and increased shipments of Crisa products to Crisa customers, representing 0.8 percent of the change, offset by an unfavorable currency impact of 0.3 percent.

EBIT decreased by \$29.0 million to \$25.5 million in 2008, compared to \$54.5 million in 2007. EBIT as a percentage of net sales decreased to 4.6 percent in 2008, compared to 9.6 percent in 2007. The key contributors to the reduction in EBIT were special charges recorded in 2008 related to the announced closing of the Mira Loma distribution center of \$0.9 million and fixed asset impairment charges of \$4.5 million (see note 7 to the Consolidated Financial Statements); the impact of lower net sales and reduced operating activity in North American Glass operations of \$16.6 million; higher natural gas and electricity charges of \$8.5 million; increased carton costs of \$1.5 million; and an approximately \$2.3 million decrease in non-operating income primarily related to foreign currency translation losses and non-recurring gains on the prior-year sale of environmental credits. Partially offsetting the EBIT reduction is a decrease of \$5.3 million in North American Glass selling, general and administrative expense primarily resulting from lower incentive-based compensation and favorable rulings in connection with an outstanding dispute regarding a warehouse lease in Mexico.

#### North American Other

Net sales decreased 8.4 percent to \$111.0 million in 2008 from \$121.2 million in 2007. Of the total decline in net sales, approximately 6.4 percent is attributed to a reduction in shipments of Syracuse China products and 1.7 percent is attributed to a reduction in shipments of World Tableware products. Shipments of Traex products were flat in 2008 as compared to 2007.

EBIT declined by \$33.4 million to a loss of \$(17.7) million in 2008, compared to income of \$15.7 million in 2007. EBIT as a percentage of net sales decreased to (15.9) percent in 2008, compared to 12.9 percent in 2007. The key contributors to the reduction in EBIT were lower net sales and operating activity at Syracuse China of \$4.4 million and special charges recorded related to the announced closing of the Syracuse China manufacturing facility in early April 2009 of \$28.3 million (see note 7 to the Consolidated Financial Statements). A non-recurring gain on the sale of excess land at Syracuse China was recorded in 2007 in other income of \$1.1 million. Partially offsetting these were lower North American Other selling, general and administrative expenses of \$0.4 million primarily resulting from lower incentive-based compensation.

#### International

In 2008, net sales increased 12.3 percent to \$153.5 million from \$136.7 million in 2007. Of the total increase in net sales, approximately 8.8 percent is attributed to an increase in shipments to Libbey China customers and a favorable currency impact of 1.2 percent. On a constant currency basis, shipments to Royal Leerdam and Crisal customers declined by 4.2 percent, offset by a favorable currency impact of 6.8 percent.

EBIT decreased by \$16.9 million to a loss of \$(12.2) million in 2008, compared to income of \$4.7 million in 2007. EBIT as a percentage of net sales decreased to (8.0) percent in 2008, compared to 3.4 percent in 2007. The key contributors to the reduction in EBIT were the goodwill and other intangibles impairment charge of \$11.9 million (see note 7 to the Consolidated Financial Statements); increased natural gas and electricity costs of approximately \$5.7 million; increased carton costs of \$3.4 million; increased depreciation expense of \$2.8 million (a result of Libbey China having a full year of production in 2008); and a \$2.2 million increase in selling, general and administrative expenses primarily related to the increased net sales. A non-recurring gain on the sale of excess land

at Royal Leerdam was recorded in 2007 in other income of \$4.3 million. Partially offsetting these costs was the impact of higher net sales and operating activity of \$8.6 million at our Libbey China facility and \$3.9 million at our European facilities.

#### CAPITAL RESOURCES AND LIQUIDITY

Historically, cash flows generated from operations and our borrowing capacity under our ABL Facility have enabled us to meet our cash requirements, including capital expenditures and working capital requirements. As indicated in our MD&A "Discussion of 2009 vs. 2008 Cash flow", during 2009 we generated significant free cash flow from operations. As a result, at December 31, 2009 we had no amounts outstanding under our ABL Facility, although we had \$9.9 million of letters of credit issued under that facility. As a result, we had \$79.2 million of unused availability remaining under the ABL Facility at December 31, 2009, as compared to \$44.6 million of unused availability at December 31, 2008. In addition, we had \$55.1 million of cash on hand at December 31, 2009, compared to \$13.3 million of cash on hand at December 31, 2008.

On February 8, 2010, we used the proceeds of a debt offering of \$400.0 million of senior secured notes due 2015, together with cash on hand, to redeem the \$80.4 million face amount of New PIK Notes that were outstanding at that date and to repurchase the \$306.0 million of senior secured notes due 2011. We also amended and restated our ABL Facility to, among other things, extend the maturity to 2014 and reduce the amount that we can borrow under that facility from \$150.0 million to \$110.0 million. In addition, effective February 25, 2010, we extended the maturity of our RMB 50 million working capital loan from March 2010 to January 2011. See note 20 to the Consolidated Financial Statements for more information regarding these subsequent events.

Based on our operating plans and current forecast expectations (including expectations that the global economy will not deteriorate further), we anticipate that our cash flows from operations and our borrowing capacity under our amended and restated ABL Facility will provide sufficient cash availability to meet our ongoing liquidity needs.

## **Balance Sheet and Cash flows**

#### Cash and Equivalents

At December 31, 2009, our cash balance was \$55.1 million, an increase of \$41.8 million from \$13.3 million at December 31, 2008. The increase was primarily due to an increase in our free cash flow offset by payments to re-pay debt outstanding under our ABL facility.

#### Working Capital

The following table presents working capital components for 2009 and 2008:

|                           |              |                            | Varia      | ance       |
|---------------------------|--------------|----------------------------|------------|------------|
| December 31,              | 2009         | 2008                       | In Dollars | In Percent |
| <u></u>                   | Amounts in t | housands, excep<br>DPO and |            | DSO, DIO,  |
| Accounts receivable — net | \$ 82,424    | \$ 76,072                  | \$ 6,352   | 8.3%       |
| DSO(1)                    | 40.2         | 34.3                       |            |            |
| Inventories — net         | \$144,015    | \$185,242                  | \$(41,227) | (22.3)%    |
| DIO(2)                    | 70.2         | 83.5                       |            |            |
| Accounts payable          | \$ 58,838    | \$ 54,428                  | \$ 4,410   | 8.1%       |
| DPO(3)                    | 28.7         | 24.5                       |            |            |
| Working capital(4)        | \$167,601    | \$206,886                  | \$(39,285) | (19.0)%    |
| DWC(5)                    | 81.7         | 93.3                       |            |            |
| Percentage of net sales   | 22.4%        | 25.5%                      |            |            |

DSO, DIO, DPO and DWC are all calculated using net sales as the denominator and a 365-day calendar year.

(1) Days sales outstanding (DSO) measures the number of days it takes to turn receivables into cash.

- (2) Days inventory outstanding (DIO) measures the number of days it takes to turn inventory into cash.
- (3) Days payable outstanding (DPO) measures the number of days it takes to pay the balances of our accounts payable.
- (4) Working capital is defined as net accounts receivable plus net inventories less accounts payable. See "Reconciliation of Non-GAAP Financial Measures" below for the calculation of this non-GAAP financial measure and for further discussion as to the reasons we believe this non-GAAP financial measure is useful.
- (5) Days working capital (DWC) measures the number of days it takes to turn our working capital into cash.

Working capital, defined as net accounts receivable plus net inventories less accounts payable, decreased by \$39.3 million in 2009, compared to 2008. As a percentage of net sales, working capital decreased to 22.4 percent in 2009, compared to 25.5 percent in 2008. This decrease in working capital is primarily the result of lower inventories, which resulted from our continued focus on our cash management efforts to increase cash flow through reductions in working capital, and lower production activity. We also experienced a working capital improvement from our management of accounts payable. Partially offsetting these improvements was an increase in accounts receivable. Our DSO also increased compared to year-end 2008, as sales in the fourth quarter of 2009 were heavily weighted towards the end of the quarter, driving up the year-end receivables balance. During the fourth quarter of 2008, sales declined throughout the quarter, so the majority of collections for accounts receivable in the quarter had occurred before the end of December.

#### **Borrowings**

The following table presents our total borrowings:

|  | Interest<br>Rate |                                  |   | December 31,<br>2008 |
|--|------------------|----------------------------------|---|----------------------|
|  |                  | (Dollars in thousands)           |   | <u> </u>             |
| Borrowings under ABL   |                  |                                  |   |                      |
| facility   | floating         | December 16, 2010                | \$  | \$ 34,538            |
| Senior notes   | floating(1)      | June 1, 2011                     | 306,000   | 306,000              |
| PIK notes prior to October,<br>2009 exchange (Old PIK<br>Notes)(2)(3)  | 16.00%           | December 1, 2011                 |   | 149 046              |
| PIK notes after October,<br>2009 exchange (New PIK                     |                  | December 1, 2011                 |   | 148,946              |
| Notes)(3)  | 0.00%(7)         | June 1, 2021                     | 80,431  | <del></del>          |
| Promissory note  | 6.00%            | January, 2010 to September, 2016 | 1,492   | 1,666                |
| Notes payable  | floating         | January 2010                     | 672   | 3,284                |
| RMB loan contract  | floating         | July 2012 to January 2014        | 36,675  | 36,675               |
| RMB working capital loan   | floating         | March, 2010(4)                   | 7,335   | 7,335                |
| Obligations under capital  |                  |                                  |   |                      |
| leases   | floating         | May, 2009                        |   | 302                  |
| BES Euro line  | floating         | December, 2010 to December, 2013 | 14,190  | 15,507               |
| Other debt   | floating         | September, 2009                  |   | 630                  |
| Total borrowings   |                  |                                  | 446,795   | 554,883              |
| Less — unamortized discounts and warrants                              |                  |                                  | 1,749   | 4,626                |
| Plus — Carrying value in<br>excess of principal on New<br>PIK Notes(3) |                  |                                  | <u>    70,193                                    </u> |                      |
| Total borrowings —<br>net(5)(6)  |                  |                                  | \$515,239   | \$550,257            |

- (1) See "Derivatives" below and Note 6 to the Consolidated Financial Statements.
- (2) Additional PIK notes were issued each June 1 and December 1, commencing December 1, 2006, to pay the semi-annual interest. During the first three years, ending June 1, 2009, interest was payable by the issuance of additional PIK notes.
- (3) On October 28, 2009, we exchanged approximately \$160.9 million of Old PIK Notes for approximately \$80.4 million of New PIK Notes and additional common stock and warrants to purchase common stock of Libbey Inc. Under U.S. GAAP, we are required to record the New PIK Notes at their carrying value of approximately \$150.6 million instead of their face value of \$80.4 million. See note 6 to the Consolidated Financial Statements for a discussion of accounting treatment of the New PIK Notes.
- (4) We extended the terms on our RMB working capital loan, effective February 25, 2010. This loan was originally due in March, 2010. Under the new terms, the loan matures in January, 2011.
- (5) Total borrowings include notes payable, long-term debt due within one year and long-term debt as stated in our Consolidated Balance Sheets.
- (6) See "Contractual Obligations" below for scheduled payments by period.
- (7) Interest due under the New PIK Notes accrues at zero percent until the date (FRN Redemption Date) that is the first to occur of (a) December 10, 2010 or (b) the date on which the Senior Notes due 2011 are redeemed or paid in full. If the New PIK Notes have not been repaid in full on or before the FRN Redemption Date, interest under the New PIK Notes will accrue at the rate of 16.0 percent per annum and be payable semi-annually in cash or in additional New PIK Notes, at the option of Libbey Glass.

We had total borrowings of \$446.8 million at December 31, 2009, compared to total borrowings of \$554.9 million at December 31, 2008. The \$108.1 million decrease in borrowings was the result of the repayment of borrowings under our ABL facility and the debt exchange completed on October 28, 2009. Pursuant to the debt exchange, Old PIK Notes having an outstanding principal balance of approximately \$160.9 million were exchanged for New PIK Notes having a principal amount of \$80.4 million, together with common stock and warrants of Libbey Inc. Further to this debt exchange, on February 8, 2010, we used the proceeds of a \$400.0 million debt offering and cash on hand to redeem the New PIK Notes and repurchase the \$306.0 million Senior Notes. We also amended and restated the credit agreement relating to our ABL facility. See notes 6 and 20 to the Consolidated Financial Statements for further details.

Of our total borrowings, \$364.9 million, or approximately \$1.7 percent, was subject to variable interest rates at December 31, 2009. A change of one percentage point in such rates would result in a change in interest expense of approximately \$3.6 million on an annual basis. On February 8, 2010, certain portions of our borrowings were replaced by fixed rate notes. After considering the effect of this subsequent event as shown in the proforma debt table in note 20 to the Consolidated Financial Statements, we had \$58.9 million, or 12.8 percent, of debt subject to variable interest rates. Based on the proforma debt in note 20 to the Consolidated Financial Statements, a change in one percentage point in such rates would result in a change in interest expense of approximately \$0.6 million on an annual basis. See note 20 to the Consolidated Financial Statements for further discussion of this subsequent event.

Interest expense includes a \$2.7 million charge in 2009 for finance fees related to the debt exchange. Also included in interest expense is the amortization of discounts, warrants and other financing fees. Excluding the \$2.7 million previously mentioned for 2009, these items amounted to \$4.9 million, \$5.0 million and \$5.1 million for the annual periods ended December 31, 2009, December 31, 2008 and December 31, 2007, respectively.

#### Cash Flow

The following table presents key drivers to free cash flow for 2009, 2008 and 2007:

|   |           |                    | Vari       | ance           |                    |           | Vari               | ance             |
|---|-----------|--------------------|------------|----------------|--------------------|-----------|--------------------|------------------|
| Year Ended December 31,                             | 2009      | 2008               | In Dollars | In Percent     | 2008               | 2007      | In Dollars         | In Percent       |
|   |           |                    | (Dollars   | in thousands   | , except perc      | entages)  |                    |                  |
| Net cash provided by (used in) operating activities | \$102,148 | \$ (1,040)         | \$103,188  | NM             | \$ (1,040)         | \$ 51.457 | \$(52,497)         | (102.0)%         |
| Capital expenditures                                | (17,005)  | (45,717)           | (28,712)   | (62.8)%        | (45,717)           | (43,121)  | ,                  | 6.0%             |
| Proceeds from asset sales and other                 | 265       | 117                | 148        | <u>126.5</u> % | 117                | 8,213     | (8,096)            | (98.6)%          |
| Free cash flow(1)                                   | \$ 85,408 | <u>\$(46,640</u> ) | \$132,048  | 283.1%         | <u>\$(46,640</u> ) | \$ 16,549 | <u>\$(63,189</u> ) | <u>(381.8</u> )% |

NM --- Not Meaningful

(1) We believe that free cash flow (which we define as net cash provided by (used in) operating activities, less capital expenditures, plus proceeds from asset sales and other) is a useful metric for evaluating our financial performance, as it is a measure we use internally to assess performance. See "Reconciliation of Non-GAAP Financial Measures" below for a reconciliation of net cash provided by (used in) operating activities to free cash flow and a further discussion as to the reasons we believe this non-GAAP financial measure is useful.

#### Discussion of 2009 vs. 2008 Cash Flow

Our net cash provided by operating activities was \$102.1 million in 2009, compared to net cash used in operating activities of \$1.1 million in 2008, or an increase of \$103.2 million. The increase is primarily related to improvements in our results of operations, lower cash interest, higher non-cash expenses, a positive cash flow impact of \$42.9 million from inventory and \$23.4 million from accounts payable, and a 2008 payment of \$19.6 million to Vitro related to the 2006 acquisition of Crisa which did not recur in 2009, offset by a negative cash flow impact of \$22.9 million from accounts receivable when compared to 2008, and lower uses of cash for pension contributions. The cash generated from these cash flow improvements was utilized to pay down debt and increase our cash balance.

Net cash used in investing activities was \$16.7 million in 2009, compared to \$45.6 million in 2008, or a decrease of \$28.9 million. This change was completely attributable to a reduction in capital spending.

Net cash (used in) provided by financing activities was a use of \$(43.6) million in 2009, compared to a source of \$25.8 million in 2008, or a swing of \$69.4 million. During 2008, we utilized \$28.7 million more of our capacity on the ABL Facility to fund our operations, while we made \$34.2 million of repayments on that facility in 2009.

Free cash flow was \$85.4 million in 2009, compared to \$(46.6) million in 2008, or an increase of \$132.0 million. The primary contributors to this increase were the changes in net cash provided by (used in) operating activities and the decrease in capital spending as discussed above.

#### Discussion of 2008 vs. 2007 Cash Flow

Our net cash used in operating activities was \$1.0 million in 2008, compared to net cash provided by operating activities of \$51.5 million in 2007, or a decrease of \$52.5 million. The decrease is primarily related to a decrease in earnings, a \$15.5 million impact due to higher uses of cash for pension contributions, a \$19.6 million payment to Vitro in 2008 related to the 2006 acquisition of Crisa and a negative cash flow impact of \$25.2 million from accounts payable. These items were offset by a positive cash flow impact of \$20.9 million from inventory and \$12.6 million from accounts receivable when compared to the prior year.

Net cash used in investing activities was \$45.6 million in 2008, compared to \$34.9 million in 2007, or an increase of \$10.7 million. The primary contributors to this increase were the non-recurring proceeds from asset sales

and other items of \$8.2 million in 2007, primarily attributable to the sale of excess land in Syracuse, New York and the Netherlands.

Net cash provided by financing activities was \$25.8 million in 2008, compared to \$22.4 million net cash used in financing activities in 2007. The 2008 net cash provided by financing activities resulted from the reduction in free cash flow and the change in cash and cash equivalents discussed above.

Free cash flow was \$(46.6) million in 2008, compared to \$16.5 million in 2007, a decrease of \$63.2 million. The primary contributors to this decrease are the result of the changes in net cash provided by (used in) operating activities and the non-recurring proceeds from asset sales and other items of \$8.2 million in 2007 as discussed above.

#### Derivatives

Until December 1, 2009, we had Interest Rate Protection Agreements (Rate Agreements) with respect to \$200 million of debt as a means to manage our exposure to variable interest rates. The Rate Agreements effectively converted this portion of our long-term borrowings from variable rate debt to fixed-rate debt, thus reducing the impact of interest rate changes on future results. These agreements expired on December 1, 2009. The fair market value for the Rate Agreements at December 31, 2008 was a \$(6.8) million liability.

We also use commodity futures contracts related to forecasted future natural gas requirements. The objective of these futures contracts is to limit the fluctuations in prices paid from adverse price movements in the underlying commodity. We consider our forecasted natural gas requirements in determining the quantity of natural gas to hedge. We combine the forecasts with historical observations to establish the percentage of forecast eligible to be hedged, typically ranging from 40 percent to 70 percent of our anticipated requirements, up to eighteen months in the future. The fair values of these instruments are determined from market quotes. At December 31, 2009, we had commodity futures contracts for 3,610,000 million British Thermal Units (BTU's) of natural gas. The fair market value for these contracts at December 31, 2009 was a \$(5.4) million liability. We have hedged a portion of our forecasted transactions through December 2011. At December 31, 2008, we had commodity futures contracts for 5,280,000 million BTU's of natural gas. On that date, the fair market value of these contracts was a \$(14.9) million liability. The counterparties for these derivatives were rated BBB+ or better as of December 31, 2009, by Standard & Poor's.

During December 2008, we announced the planned closure of the Syracuse China facility in early April 2009 (see note 7 to the Consolidated Financial Statements). At the time of the announcement we held natural gas contracts for the Syracuse China facility with a settlement date after March 2009 of 165,000 million British Thermal Units (BTU's). The closure of this facility rendered the forecasted transactions related to these contracts not probable of occurring. Under FASB ASC Topic 815, *Derivatives and Hedging*, (formerly FASB Statement No. 133, *Accounting for Derivative Instrument and Hedging Activities*), when the forecasted transactions of a hedging relationship become not probable of occurring, the gains or losses that have been classified in Other Comprehensive Loss in prior periods for those contracts affected should be reclassified into earnings. We recognized expense of \$0.2 million and \$0.4 million for the year ended December 31, 2009 and 2008, respectively, in other income on the Consolidated Statement of Operations relating to these contracts.

In January 2008, we entered into a series of foreign currency contracts to sell Canadian dollars. As of December 31, 2008, all of these contracts had expired.

#### Share Repurchase Program

Since mid-1998, we have repurchased 5,125,000 shares for \$141.1 million, as authorized by our Board of Directors. As of December 31, 2009, authorization remains for the purchase of an additional 1,000,000 shares. During 2009 and 2008, we did not repurchase any common stock. Our debt agreements significantly restrict our ability to repurchase additional shares.

We are using a portion of the repurchased common stock to fund our Employee Stock Benefit Plans. See note 12 to the Consolidated Financial Statements for further discussion.

#### **Contractual Obligations**

The following table presents our existing contractual obligations at December 31, 2009 and related future cash requirements:

|                            |           | Payn                | nents Due by P  | eriod           |                      |
|----------------------------|-----------|---------------------|-----------------|-----------------|----------------------|
| Contractual Obligations(1) | Total     | Less than<br>1 Year | 1-3 Years       | 3-5 Years       | More than<br>5 Years |
|                            |           | Do                  | llars in thousa | nds             |                      |
| Borrowings(2)              | \$446,795 | \$10,515            | \$323,814       | \$31,574        | \$ 80,892            |
| Interest payments(2)(3)    | 178,664   | 25,674              | 42,075          | 27,247          | 83,668               |
| Long term operating leases | 117,751   | 17,370              | 26,927          | 20,107          | 53,347               |
| Pension and nonpension(4)  | 17,285    | 17,285              |                 |                 | <u> </u>             |
| Total obligations          | \$760,495 | \$70,844            | \$392,816       | <u>\$78,928</u> | \$217,907            |

(1) Amounts reported in local currencies have been translated at 2009 exchange rates.

(2) On February 8, 2010, we used the proceeds of a \$400.0 million debt offering to repurchase the Senior Notes and redeem the New PIK Notes. We also amended and restated the ABL Facility to, among other things, extend its maturity. Subsequent to December 31, 2009, the terms of the RMB working capital loan were extended. Under the new terms, the loan matures in January, 2011. For further discussion of these transactions, see note 20 to the Consolidated Financial Statements. Giving effect for these transactions, the proforma borrowings and interest payments in the above table would be:

|                            | Total     | Less than<br>1 Year | 1-3 Years | 3-5 Years | More than<br>5 Years |
|----------------------------|-----------|---------------------|-----------|-----------|----------------------|
| Proforma borrowings        | \$460,364 | \$ 3,180            | \$25,149  | \$31,574  | \$400,461            |
| Proforma interest payments | \$213,577 | \$27,162            | \$84,886  | \$81,510  | \$ 20,019            |

(3) The obligations for interest payments are based on December 31, 2009 debt levels and interest rates.

(4) It is difficult to estimate future cash contributions as they are a function of actual investment returns, withdrawals from the plan, changes in interest rates, and other factors uncertain at this time.

In addition to the above, we have commercial commitments secured by letters of credit and guarantees. Our letters of credit outstanding at December 31, 2009, totaled \$9.9 million.

The Company is unable to make a reasonably reliable estimate as to when cash settlement with taxing authorities may occur for our unrecognized tax benefits. Therefore, our liability for unrecognized tax benefits is not included in the table above. See note 8 to the Consolidated Financial Statements for additional information.

# **Reconciliation of Non-GAAP Financial Measures**

We sometimes refer to data derived from consolidated financial information but not required by GAAP to be presented in financial statements. Certain of these data are considered "non-GAAP financial measures" under Securities and Exchange Commission (SEC) Regulation G. We believe that non-GAAP data provide investors with a more complete understanding of underlying results in our core business and trends. In addition, we use non-GAAP data internally to assess performance. Although we believe that the non-GAAP financial measures presented enhance investors' understanding of our business and performance, these non-GAAP measures should not be considered an alternative to GAAP.

| Year Ended December 31,   | 2009             | 2008             | 2007             |
|---|------------------|------------------|------------------|
|   | Do               | llars in thousar | ıds              |
| Net loss  | \$(28,788)       | \$(80,463)       | \$ (2,307)       |
| Add: Interest expense   | 66,705           | 69,720           | 65,888           |
| Add: Provision for income taxes   | 2,750            | 6,314            | 11,298           |
| Earnings (loss) before interest and income taxes (EBIT)   | 40,667           | (4,429)          | 74,879           |
| Add: Depreciation and amortization  | 43,166           | 44,430           | 41,572           |
| Earnings before interest, taxes, deprecation and amortization (EBITDA)                                    | 83,833           | 40,001           | 116,451          |
| Add: Facility closure charges (see note 7)(1)   | 3,823            | 29,127           | —                |
| Add: Fixed asset impairment charges (see note 7)(2)   | _                | 4,481            | —                |
| Add: Goodwill impairment charges (see notes 4 and 7)(3)   |                  | 9,434            | —                |
| Add: Intangible impairment charges (see notes 4 and 7)(3)   | _                | 2,456            | —                |
| Add: Pension settlement charges (see note 9)(4)   | 3,190            |                  |                  |
| Less: Depreciation expense included in special charges and also<br>in depreciation and amortization above | (705)            | (261)            |                  |
| Adjusted earnings before interest, taxes, deprecation and amortization (Adjusted EBITDA)                  | <u>\$ 90,141</u> | <u>\$ 85,238</u> | <u>\$116,451</u> |

#### Reconciliation of net loss to EBIT, EBITDA and Adjusted EBITDA

- (1) Facility closure charges are related to the closure of our Syracuse, New York ceramic dinnerware manufacturing facility and our Mira Loma, California distribution center.
- (2) Fixed asset impairment charges are related to unutilized fixed assets at our North American Glass segment.
- (3) Goodwill and intangible asset impairment charges are related to goodwill and intangible assets at our Crisal and Royal Leerdam locations.
- (4) Pension settlement charges were triggered by excess lump sum distributions taken by employees.

We define EBIT as net income before interest expense and income taxes. The most directly comparable U.S. GAAP financial measure is net loss.

We believe that EBIT is an important supplemental measure for investors in evaluating operating performance in that it provides insight into company profitability. Libbey's senior management uses this measure internally to measure profitability. EBIT also allows for a measure of comparability to other companies with different capital and legal structures, which accordingly may be subject to different interest rates and effective tax rates.

The non-GAAP measure of EBIT does have certain limitations. It does not include interest expense, which is a necessary and ongoing part of our cost structure resulting from debt incurred to expand operations. Because this is a material and recurring item, any measure that excludes it has a material limitation. EBIT may not be comparable to similarly titled measures reported by other companies.

We define EBITDA as net income before interest expense, income taxes, depreciation and amortization. The most directly comparable U.S. GAAP financial measure is net loss.

We believe that EBITDA is an important supplemental measure for investors in evaluating operating performance in that it provides insight into company profitability and cash flow. Libbey's senior management uses this measure internally to measure profitability and to set performance targets for managers. It also has been used regularly as one of the means of publicly providing guidance on possible future results. EBITDA also allows for a measure of comparability to other companies with different capital and legal structures, which accordingly may be subject to different interest rates and effective tax rates, and to companies that may incur different depreciation and amortization expenses or impairment charges.

The non-GAAP measure of EBITDA does have certain limitations. It does not include interest expense, which is a necessary and ongoing part of our cost structure resulting from debt incurred to expand operations. EBITDA also excludes depreciation and amortization expenses. Because these are material and recurring items, any measure that excludes them has a material limitation. EBITDA may not be comparable to similarly titled measures reported by other companies.

We present Adjusted EBITDA because we believe it assists investors and analysts in comparing our performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. In addition, we use Adjusted EBITDA internally to measure profitability and to set performance targets for managers.

Adjusted EBITDA has limitations as an analytical tool. Some of these limitations are:

- Adjusted EBITDA does not reflect our cash expenditures or future requirements for capital expenditures or contractual commitments;
- Adjusted EBITDA does not reflect changes in, or cash requirements for, our working capital needs;
- Adjusted EBITDA does not reflect the significant interest expense, or the cash requirements necessary to service interest or principal payments, on our debts;
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect any cash requirements for such replacements;
- Adjusted EBITDA does not reflect the impact of certain cash charges resulting from matters we consider not to be indicative of our ongoing operations; and
- other companies in our industry may calculate Adjusted EBITDA differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, Adjusted EBITDA should not be considered in isolation or as a substitute for performance measures calculated in accordance with GAAP.

#### Reconciliation of net cash provided by (used in) operating activities to free cash flow

| Year Ended December 31,                             | 2009                 | 2008               | 2007             |  |  |
|---|----------------------|--------------------|------------------|--|--|
|   | Dollars in thousands |                    |                  |  |  |
| Net cash provided by (used in) operating activities | \$102,148            | \$ (1,040)         | \$ 51,457        |  |  |
| Less: Capital expenditures                          | (17,005)             | (45,717)           | (43,121)         |  |  |
| Plus: Proceeds from asset sales and other           | 265                  | 117                | 8,213            |  |  |
| Free cash flow                                      | \$ 85,408            | <u>\$(46,640</u> ) | <u>\$ 16,549</u> |  |  |

We define free cash flow as net cash provided by (used in) operating activities, less capital expenditures, adjusted for proceeds from asset sales and other. The most directly comparable U.S. GAAP financial measure is net cash provided by (used in) operating activities.

We believe that free cash flow is important supplemental information for investors in evaluating cash flow performance in that it provides insight into the cash flow available to fund such things as discretionary debt service, acquisitions and other strategic investment opportunities. It is a measure of performance we use to internally evaluate the overall performance of the business.

Free cash flow is used in conjunction with and in addition to results presented in accordance with U.S. GAAP. Free cash flow is neither intended to represent nor be an alternative to the measure of net cash provided by (used in) operating activities recorded under U.S. GAAP. Free cash flow may not be comparable to similarly titled measures reported by other companies.

## **Reconciliation of Working Capital**

| December 31,             | 2009                 | 2008      |  |
|--------------------------|----------------------|-----------|--|
|                          | Dollars in thousands |           |  |
| Accounts receivable -net | \$ 82,424            | \$ 76,072 |  |
| Plus: Inventories -net   | 144,015              | 185,242   |  |
| Less: Accounts payable   | 58,838               | 54,428    |  |
| Working Capital          |                      |           |  |

We define working capital as net accounts receivable plus net inventories less accounts payable.

We believe that working capital is important supplemental information for investors in evaluating liquidity in that it provides insight into the availability of net current resources to fund our ongoing operations. Working capital is a measure used by management in internal evaluations of cash availability and operational performance.

Working capital is used in conjunction with and in addition to results presented in accordance with U.S. GAAP. Working capital is neither intended to represent nor be an alternative to any measure of liquidity and operational performance recorded under U.S. GAAP. Working capital may not be comparable to similarly titled measures reported by other companies.

## CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements and related disclosures in conformity with U.S. generally accepted accounting principles requires us to make judgments, estimates and assumptions that affect the reported amounts in the Consolidated Financial Statements and accompanying notes. Note 2 to the Consolidated Financial Statements describes the significant accounting policies and methods used in their preparation. The areas described below are affected by critical accounting estimates and are impacted significantly by judgments and assumptions in the preparation of the Consolidated Financial Statements. Actual results could differ materially from the amounts reported based on these critical accounting estimates.

#### **Revenue Recognition**

Revenue is recognized when products are shipped and title and risk of loss have passed to the customer. Revenue is recorded net of returns, discounts and sales incentive programs offered to customers. We offer various incentive programs to a broad base of customers, and we record accruals for these as sales occur. These programs typically offer incentives for purchase activities by customers that include growth objectives. Criteria for payment include the achievement by customers of certain purchase targets and the purchase by customers of particular product types. Management regularly reviews the adequacy of the accruals based on current customer purchases, targeted purchases and payout levels.

#### **Allowance for Doubtful Accounts**

Our accounts receivable balance, net of reserves, was \$82.4 million in 2009, compared to \$76.1 million in 2008. The reserve balance was \$7.5 million in 2009, compared to \$10.5 million in 2008. Approximately \$5.1 million of the reduction in the reserve is related to the write-off of fully reserved accounts receivable. The allowance for doubtful accounts is established through charges to the provision for bad debts. We regularly evaluate the adequacy of the allowance for doubtful accounts based on historical trends in collections and write-offs, our judgment as to the probability of collecting accounts and our evaluation of business risk. This evaluation is inherently subjective, as it requires estimates that are susceptible to revision as more information becomes available. Accounts are determined to be uncollectible when the debt is deemed to be worthless or only recoverable in part and are written off at that time through a charge against the allowance.

# Allowance for Slow-Moving and Obsolete Inventory

We identify slow-moving or obsolete inventories and estimate appropriate allowance provisions accordingly. We provide inventory allowances based upon excess and obsolete inventories driven primarily by future demand forecasts. At December 31, 2009, our inventories were \$144.0 million, with loss provisions of \$4.5 million, compared to inventories of \$185.2 million and loss provisions of \$6.6 million at December 31, 2008.

#### **Asset Impairment**

#### **Fixed** Assets

We assess our property, plant and equipment for possible impairment in accordance with FASB ASC Topic 360, "Property Plant and Equipment," ("FASB ASC 360") (formerly SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets"), whenever events or changes in circumstances indicate that the carrying value of the assets may not be recoverable or a revision of remaining useful lives is necessary. Such indicators may include economic and competitive conditions, changes in our business plans or management's intentions regarding future utilization of the assets or changes in our commodity prices. An asset impairment would be indicated if the sum of the expected future net pretax cash flows from the use of an asset (undiscounted and without interest charges) is less than the carrying amount of the asset. An impairment loss would be measured based on the difference between the fair value of the asset and its carrying value. The determination of fair value is based on an expected present value technique in which multiple cash flow scenarios that reflect a range of possible outcomes and a risk-free rate of interest are used to estimate fair value or on a market appraisal. Projections used in the fair value determination are based on internal estimates for sales and production levels, capital expenditures necessary to maintain the projected production levels, and remaining useful life of the assets. These projections are prepared at the lowest level at which we have access to cash flow information and complete financial data for our operations, which is generally at the plant level.

Determination as to whether and how much an asset is impaired involves significant management judgment involving highly uncertain matters, including estimating the future success of product lines, future sales volumes, future selling prices and costs, alternative uses for the assets, and estimated proceeds from disposal of the assets. However, the impairment reviews and calculations are based on estimates and assumptions that take into account our business plans and long-term investment decisions. There were no indicators of impairment noted in 2009 that required an impairment analysis to be performed for the Company's property, plant and equipment. As announced during 2008, our plans to cease production at our Syracuse China facility represented an indicator for impairment for that facility. Accordingly, our impairment analysis resulted in the write-down of our carrying value for that facility to the estimated fair value less cost to sell. We also reviewed other asset groups within our operations for indicators of impairment, and as a result recorded an impairment charge for certain fixed assets during 2008 as disclosed in Notes 5 and 7.

In accordance with FASB ASC 360, the Company also performs an impairment analysis for its definite useful lived intangible assets when factors indicating impairment are present. There were no indicators of impairment noted in 2009 that would require an impairment analysis to be performed for the Company's definite useful lived intangible assets.

### Goodwill and Indefinite Life Intangible Assets

Goodwill at December 31, 2009 was \$168.3 million, representing approximately 21.2 percent of total assets. Goodwill represents the excess of cost over fair value of assets acquired for each reporting unit. Our reporting units are one level below the operating segment level, represent the lowest level of the business for which financial statements are prepared internally, and may represent a single facility (operating component) or a group of plants under a common management team. Goodwill impairment tests are completed for each reporting unit as of October 1 of each year, or more frequently in certain circumstances where impairment indicators arise. When performing our test for impairment, we use the discounted cash flow method, which incorporates the weighted average cost of capital of a hypothetical third party buyer (which we refer to as the "discount rate") to compute the debt free fair value of each reporting unit based on projected cash flows from operations. These cash flow projections are based in part on sales projections for the next several years, capital spending trends and investment in working capital to support anticipated sales growth, which are updated at least annually and reviewed by management. The fair value is then compared to the carrying value. To the extent that fair value exceeds the carrying value, no impairment exists. However, to the extent the carrying value exceeds fair value, we compare the implied fair value of goodwill to its book value to determine if an impairment charge should be recorded.

The discount rates used in present value calculations are updated annually. We also use available market value information to evaluate fair value. The total of the fair values of the segments less debt was reconciled to end of year total market capitalization. The discount rates used in the 2009 goodwill impairment analysis ranged from

13.7 percent to 16.0 percent, as compared to a range of 14.7 percent to 16.3 percent used in the 2008 test. The decrease in the discount rate resulted from modest improvements in the markets when compared to last year's credit crisis, which had significantly affected the financial markets and economies in the countries in which we have operations. The cash flow terminal growth rates used in the 2009 goodwill impairment analysis ranged from 1.0 percent to 4.0 percent as compared to a range of 2.0 percent to 4.0 percent used in the 2008 test. Management believes these rates are reasonably conservative based upon historical growth rates and its expectations of future economic conditions in the markets in which we operate. Any changes in the discount rate or cash flow terminal growth rate would move in tandem. For example, the discount rate is lower in part due to decreased uncertainty as to our ability to meet short term and long term forecasts. As such, if we were to increase the cash flow terminal growth rate, we would also increase the discount rate.

The discounted cash flow model used to determine fair value for the goodwill analysis is most sensitive to the discount rate and terminal cash flow assumptions. A sensitivity analysis was performed on these factors for all reporting units and it was determined, assuming all other assumptions remain constant, that the discount rate used could be increased by a factor of 2.0 percent of the discount rate or the terminal cash flow could decrease by 4.6 percent of the terminal cash flow and all reporting units' estimated fair values would still exceed their carrying values. Significant changes in the estimates and assumptions used in calculating the fair value of the segments and the recoverability of goodwill or differences between estimates and actual results could result in impairment charges in the future.

As of October 1, 2009 and October 1, 2008, our review did not indicate an impairment of goodwill. During the fourth quarter of 2008, the global economic environment weakened, causing an adverse effect on our business environment and our related future cash flow projections. This was considered an impairment indicator, which caused us to test for goodwill impairment as of December 31, 2008. As a result of the December 31, 2008 testing, we recorded a goodwill impairment charge of \$9.4 million in 2008 at our International segment. This impairment is further disclosed in notes 4 and 7 to the Consolidated Financial Statements.

Individual indefinite life intangible assets are also evaluated for impairment on an annual basis, or more frequently in certain circumstances where impairment indicators arise. Total indefinite life intangible assets at December 31, 2009 were \$13.1 million, representing 1.6 percent of total assets. When performing our test for impairment, we use a discounted cash flow method (based on a relief from royalty calculation) to compute the fair value, which is then compared to the carrying value of the indefinite life intangible asset. To the extent that fair value exceeds the carrying value, no impairment exists. This was done as of October 1st for each year presented. As of October 1, 2009 and October 1, 2008, our review did not indicate an impairment of indefinite life intangible assets. During the fourth quarter of 2008, the global economic environment weakened, causing an adverse effect on our business environment. This was an impairment trigger event, which caused us to test for impairment on our indefinite life intangible asset as of December 31, 2008. As a result of the December 31, 2008 testing, we recorded an indefinite life intangible asset impairment charge of \$2.5 million in 2008 at our International segment. The announcement in December 2008 that we would be closing our Syracuse China manufacturing facility in April 2009 was an impairment trigger event for the Syracuse China reporting unit. An impairment loss for intangible assets of \$0.3 million was recorded in 2008 for our Syracuse China facility. These impairments are further disclosed in notes 4 and 7 to the Consolidated Financial Statements.

#### Self-Insurance Reserves

We use self-insurance mechanisms to provide for potential liabilities related to workers' compensation and employee health care benefits that are not covered by third-party insurance. Workers' compensation accruals are recorded at the estimated ultimate payout amounts based on individual case estimates. In addition, we record estimates of incurred-but-not-reported losses based on actuarial models.

Although we believe that the estimated liabilities for self-insurance are adequate, the estimates described above may not be indicative of current and future losses. In addition, the actuarial calculations used to estimate selfinsurance liabilities are based on numerous assumptions, some of which are subjective. We will continue to adjust our estimated liabilities for self-insurance, as deemed necessary, in the event that future loss experience differs from historical loss patterns.

#### **Pension Assumptions**

The assumptions used to determine the benefit obligations were as follows:

|                               | U.S.           | Plans          | Non-U.         | S. Plans       |
|-------------------------------|----------------|----------------|----------------|----------------|
|                               | 2009           | 2008           | 2009           | 2008           |
| Discount rate                 | 5.62% to 5.96% | 6.41% to 6.48% | 5.50% to 8.50% | 5.70% to 8.50% |
| Rate of compensation increase | 2.25% to 4.50% | 2.63% to 5.25% | 2.00% to 4.30% | 2.00% to 4.30% |

The assumptions used to determine net periodic pension costs were as follows:

|  |                | U.S. Plans     |                | Non-U.S. Plans |                |                |
|--|----------------|----------------|----------------|----------------|----------------|----------------|
|  | 2009           | 2008           | 2007           | 2009           | 2008           | 2007           |
| Discount rate  | 6.41% to 6.48% | 6.16% to 6.32% | 5.82% to 5.91% | 5.70% to 8.50% | 5.50% to 8.50% | 4.50% to 8.75% |
| Expected long-term<br>rate of return on<br>plan assets | 8.25%          | 8.50%          | 8.75%          | 6.00%          | 6 500          | 6 500          |
| Rate of compensation                                   | 0.2570         | 0.50 %         | 0.15%          | 0.00%          | 6.50%          | 6.50%          |
| increase   | 2.63% to 5.25% | 3.00% to 6.00% | 3.00% to 6.00% | 2.00% to 4.30% | 2.00% to 4.30% | 2.00% to 3.50% |

Two critical assumptions, discount rate and expected long-term rate of return on plan assets, are important elements of plan expense and asset/liability measurement. We evaluate these critical assumptions on our annual measurement date of December 31. Other assumptions involving demographic factors such as retirement age, mortality and turnover are evaluated periodically and are updated to reflect our experience. Actual results in any given year often will differ from actuarial assumptions because of demographic, economic and other factors.

The discount rate enables us to estimate the present value of expected future cash flows on the measurement date. The rate used reflects a rate of return on high-quality fixed income investments that match the duration of expected benefit payments at our December 31 measurement date. The discount rate at December 31 is used to measure the year-end benefit obligations and the earnings effects for the subsequent year. A lower discount rate increases the present value of benefit obligations and increases pension expense.

To determine the expected long-term rate of return on plan assets, we consider the current and expected asset allocations, as well as historical and expected returns on various categories of plan assets. The expected long-term rate of return on plan assets at December 31 is used to measure the earnings effects for the subsequent year.

Sensitivity to changes in key assumptions based on year-end data is as follows:

- A change of 1.0 percent in the discount rate would change our total pension expense by approximately \$3.2 million.
- A change of 1.0 percent in the expected long-term rate of return on plan assets would change total pension expense by approximately \$2.4 million.

#### **Nonpension Postretirement Assumptions**

We use various actuarial assumptions, including the discount rate and the expected trend in health care costs, to estimate the costs and benefit obligations for our retiree welfare plan. The discount rate is determined based on high-quality fixed income investments that match the duration of expected retiree medical benefits at our December 31 measurement date. The discount rate at December 31 is used to measure the year-end benefit obligations and the earnings effects for the subsequent year. The discount rate used to determine the accumulated postretirement benefit obligation was:

|               | U.S. Plans |       | Non-U.S. Plans |       |
|---------------|------------|-------|----------------|-------|
|               | 2009       | 2008  | 2009           | 2008  |
| Discount rate | 5.54%      | 6.36% | 5.42%          | 5.89% |

The discount rate used to determine net postretirement benefit cost was:

|               | U.S. Plans |       | Non-U.S. Plan |       | ns    |       |
|---------------|------------|-------|---------------|-------|-------|-------|
|               | 2009       | 2008  | 2007          | 2009  | 2008  | 2007  |
| Discount rate | 6.36%      | 6.16% | 5.77%         | 5.89% | 5.14% | 4.87% |

The weighted average assumed health care cost trend rates at December 31 were as follows;

|                                    | U.S. Plans |       | Non-U.S. Plans |       |
|------------------------------------|------------|-------|----------------|-------|
|                                    | 2009       | 2008  | 2009           | 2008  |
| Initial health care trend          | 8.00%      | 7.50% | 8.00%          | 7.50% |
| Ultimate health care trend         | 5.00%      | 5.00% | 5.00%          | 5.00% |
| Years to reach ultimate trend rate | 6          | 5     | 6              | 5     |

Sensitivity to changes in key assumptions is as follows:

- A change of 1.0 percent in the discount rate would change the nonpension postretirement expense by \$0.4 million.
- A change of 1.0 percent in the health care trend rate would not have a material impact upon the nonpension postretirement expense.

#### **Income Taxes**

The company is subject to income taxes in the U.S. and various foreign jurisdictions. Management judgment is required in evaluating our tax positions and determining our provision for income taxes. Throughout the course of business, there are numerous transactions and calculations for which the ultimate tax determination is uncertain. When management believes certain tax positions may be challenged despite our belief that the tax return positions are supportable, the company establishes reserves for tax uncertainties based on estimates of whether additional taxes will be due. We adjust these reserves taking into consideration changing facts and circumstances, such as an outcome of a tax audit. The income tax provision includes the impact of reserve provisions and changes to reserves that are considered appropriate. Accruals for tax contingencies are provided for in accordance with the requirements of Financial Accounting Standards Board's Accounting Standards Codification (FASB ASC) Topic 740 "Income Taxes" ("FASB ASC 740"), formerly FIN 48.

Income taxes are accounted for under the asset and liability method. Deferred income tax assets and liabilities are recognized for estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and tax attribute carry-forwards. Deferred income tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. FASB ASC 740 "Income Taxes," requires that a valuation allowance be recorded when it is more likely than not that some portion or all of the deferred income tax assets will not be realized. Deferred income tax assets and liabilities are determined separately for each tax jurisdiction in which we conduct our operations or otherwise incur taxable income or losses. In the United States and China, we have recorded a full valuation allowance against our deferred income tax assets. In addition, partial valuation allowances have been recorded in the Netherlands, Portugal and Mexico.

#### **Derivatives and Hedging**

We use derivatives to manage a variety of risks, including risks related to interest rates and commodity prices. Accounting for derivatives as hedges requires that, at inception and over the term of the arrangement, the hedged item and related derivative meet the requirements for hedge accounting. The rules and interpretations related to derivatives accounting are complex. Failure to apply this complex guidance will result in all changes in the fair value of the derivative being reported in earnings, without regard to the offsetting in the fair value of the hedged item. The accompanying financial statements reflect consequences of loss hedge accounting for certain positions.

In evaluating whether a particular relationship qualifies for hedge accounting, we first determine whether the relationship meets the strict criteria to qualify for exemption from ongoing effectiveness testing. For a relationship that does not meet these criteria, we test effectiveness at inception and quarterly thereafter by determining whether

changes in the fair value of the derivative offset, within a specified range, change the fair value of the hedged item. If the fair value changes fail this test, we discontinue applying hedge accounting to that relationship prospectively. See note 13 to the Consolidated Financial Statements.

## **Stock-Based Compensation Expense**

We account for stock-based compensation in accordance with FASB ASC 718, "Compensation — Stock Compensation" and FASB ASC 505-50, "Equity — Equity Based Payments to Non-Employees" (formerly SFAS No. 123-R, "Accounting for Stock-Based Compensation"), which requires the measurement and recognition of compensation expense for all share-based payment awards made to our employees and directors. Stock-based compensation expense recognized under FASB ASC 718 and FASB ASC 050-50 for fiscal 2009, 2008 and 2007 was \$2.4 million, \$3.5 million and \$3.4 million, respectively.

Upon adoption of FASB ASC 718, we began estimating the value of employee share-based compensation on the date of grant using the Black-Scholes model. The determination of fair value of share-based payment awards on the date of grant using an option-pricing model is affected by our stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to, the expected stock price volatility over the term of the award, and actual and projected employee stock option exercise behaviors. The use of the Black-Scholes model requires extensive actual employee exercise behavior data and a number of complex assumptions including expected volatility, risk-free interest rate, and expected dividends. See note 12 of the Consolidated Financial Statements for additional information.

#### **New Accounting Standards**

On July 1, 2009 the FASB Accounting Standards Codification<sup>TM</sup> ("FASB ASC") became the single source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. The Codification is not intended to change U.S. GAAP; instead, it reorganized the various U.S. GAAP pronouncements into approximately 90 accounting Topics, and displays all Topics using a consistent structure. The Codification is effective for financial statements issued for interim and annual periods ending after September 15, 2009. Accordingly, in our discussion of New Accounting Standards below, we have incorporated references to the Codification Topics. For further discussion of the Codification, see the discussion of SFAS No. 168 below.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosure about fair value measurements. This statement clarifies how to measure fair value as permitted under other accounting pronouncements but does not require any new fair value measurements. In February 2008, the FASB issued FASB Staff Position 157-2, "Effective Date of FASB Statement No. 157," ("FSP157-2") which delays until January 1, 2009 the effective date of SFAS 157 for nonfinancial assets and liabilities, except for those that are recognized or disclosed at fair value in the financial statements on a recurring basis. In October 2008, the FASB issued FASB Staff Position 157-3, "Determining the Fair Value of a Financial Asset when the Market for That Asset is Not Active" ("FSP 157-3"), which clarifies the application of SFAS 157 as it relates to the valuation of financial assets in a market that is not active for those financial assets. FSP 157-3 was effective upon issuance. We adopted SFAS 157 as of January 1, 2008, but had not applied it to non-recurring, nonfinancial assets and liabilities. The adoption of SFAS 157 and its related FSP's (FSP 157-2 and FSP 157-3) had no impact on our consolidated results of operations and financial condition. We adopted SFAS 157 for nonfinancial assets and liabilities as of January 1, 2009. The adoption of SFAS 157 for nonfinancial assets and liabilities did not have a material impact on our Consolidated Financial Statements. See notes 6, 13, and 15 of the Consolidated Financial Statements for additional information. The requirements of SFAS No. 157 and its related FSP's have been incorporated primarily into FASB ASC 820, "Fair Value Measurements and Disclosures."

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" ("SFAS 160"), which changes the accounting and reporting standards for the noncontrolling interests in a subsidiary in consolidated financial statements. SFAS 160 recharacterizes minority interests as noncontrolling interests to be classified as a component of shareholders equity. We adopted

SFAS 160 as of January 1, 2009. The adoption of SFAS 160 did not have any impact on our Consolidated Financial Statements as we currently do not have any noncontrolling interests. The requirements of SFAS 160 have been incorporated primarily into FASB ASC 810, "Consolidation."

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133" ("SFAS 161"), which requires additional disclosures about the objectives of the derivative instruments and hedging activities, the method of accounting for such instruments under SFAS No. 133 and its related interpretations, and a tabular disclosure of the effects of such instruments and related hedged items on our financial position, financial performance, and cash flows. SFAS encourages, but does not require, comparative disclosures for earlier periods at initial adoption. SFAS 161 was effective for Libbey on January 1, 2009. Since SFAS 161 only requires additional disclosures, adoption of this statement did not have a material impact on our Consolidated Financial Statements. See note 13 of the Consolidated Financial Statements for additional information. The requirements of SFAS No. 161 have been incorporated primarily into FASB ASC 815, "Derivatives and Hedging".

In April 2008, the FASB issued Staff Position No. FAS 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"), which amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, "Goodwill and Other Intangible Assets." FSP 142-3 was effective for Libbey on January 1, 2009. The adoption of FSP 142-3 did not have a material impact on our Consolidated Financial Statements. The requirements of FSP 142-3 have been incorporated primarily into FASB ASC 350-30, "Intangibles — Goodwill and Other — General Intangibles Other than Goodwill."

In June 2008, the FASB ratified EITF Issue No. 07-5, "Determining Whether an Instrument (or an Embedded Feature) Is Indexed to an Entity's Own Stock" ("EITF 07-5"). EITF 07-5 provides that an entity should use a twostep approach to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock, including evaluating the instrument's contingent exercise and settlement provisions. It also clarifies the impact of foreign currency denominated strike prices and market-based employee stock option valuation instruments on the evaluation. EITF 07-5 was effective for Libbey on January 1, 2009. The adoption of EITF 07-5 did not have any impact on our Consolidated Financial Statements. The requirements of EITF 07-5 have been incorporated primarily into FASB ASC 815-40, "Derivatives and Hedging — Contracts in Entity's Own Equity."

In June 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities" ("FSP 03-6-1"). FSP 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share (EPS) under the two-class method described in paragraphs 60 and 61 of SFAS No. 128, "Earnings per Share." FSP 03-6-1 was effective for Libbey on January 1, 2009, and requires that all prior period EPS data is adjusted retrospectively. The adoption of FSP 03-6-1 did not have a material impact on our Consolidated Financial Statements. The requirements of FSP 03-6-1 have been incorporated primarily into FASB ASC 260, "Earnings Per Share."

In December 2008, the FASB issued FASB Staff Position 132(R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets" ("FSP 132(R)-1"). FSP 132(R)-1 amends FASB Statement No. 132 (revised 2003), "Employers' Disclosures about Pensions and Other Postretirement Benefits," to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. FSP 132(R)-1 is effective for Libbey for the year ended December 31, 2009. The provisions of FSP 132(R)-1, required increased disclosures in the financial statements related to the assets of our pension and other postretirement benefit plans. See notes 9 and 10 of the Consolidated Financial Statements for additional information. The requirements of FSP 132(R)-1 have been incorporated primarily into FASB ASC 715-20, "Compensation — Retirement Benefits."

In May 2009, the FASB issued SFAS No. 165, "Subsequent Events" ("SFAS 165"). SFAS 165 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS 165 was effective for interim or annual financial periods ending after June 15, 2009. In accordance with SFAS 165, we have evaluated and, as necessary, made changes to these Consolidated Financial Statements for the events. As documented in our filing on Form 8-K on February 8, 2010, we announced the issuance of \$400 million of senior secured notes in a private placement, and the

related repurchase and redemption of certain notes in our debt portfolio. This is considered a nonrecognized subsequent event, meaning that we have provided disclosure of the event, but have not recognized the transaction in the financial statements. Please see notes 6 and 20 of the Consolidated Financial Statements for further discussion of this subsequent event. The requirements of SFAS 165 have been incorporated primarily into FASB ASC 855, "Subsequent Events." In February, 2010, the FASB issued Accounting Standards Update 2010-09 — "Subsequent Events" which removed the requirement to disclose the date through which subsequent events had been considered for disclosure. This update was effective upon issuance.

In June 2009 the FASB issued SFAS No. 168, "The FASB Accounting Standards Codification<sup>™</sup> and the Hierarchy of Generally Accepted Accounting Principles — a replacement of FASB Statement No. 162" ("SFAS 168"). The objective of SFAS 168 is to replace SFAS No. 162 "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS 162") and to establish the FASB Accounting Standards Codification<sup>™</sup> (Codification) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All previous existing accounting standards are superseded by the Codification as described in SFAS 168. All other accounting literature not included in the Codification is non-authoritative. SFAS 168 was effective for Libbey in the third quarter of 2009. The adoption of SFAS 168 did not have a material impact on our Consolidated Financial Statements. The first update of the Codification was Accounting Standards Update (ASU) 2009-01, issued in June, 2009. ASU 2009-01 amended the Codification to include the guidance of SFAS 168 in its entirety.

In August 2009, the FASB issued Accounting Standards Update 2009-5 "Fair Value Measurements and Disclosures (Topic 820): Measuring Liabilities at Fair Value ("ASU 2009-5.") The objective of ASU 2009-5 is to provide clarification for the determination of fair value of liabilities in circumstances in which a quoted price in an active market for the identical liability is not available. The amendments in this update apply to all entities that measure liabilities at fair value within the scope of Topic 820. ASU 2009-5 was effective for the first reporting period (including interim periods) beginning after issuance, which for Libbey was the fourth quarter of 2009. The adoption of ASU 2009-5 did not have a material impact on our Consolidated Financial Statements.

In January 2010, the FASB issued Accounting Standards Update 2010-06 "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements" ("ASU 2010-06"). ASU 2010-06 requires new disclosures regarding the amounts transferring between the various Levels within the fair value hierarchy, and increased disclosures regarding the activities impacting the balance of items classified in Level 3 of the fair value hierarchy. In addition, ASU 2010-06 clarifies increases in existing disclosure requirements for classes of assets and liabilities carried at fair value, and regarding the inputs and valuation techniques used to arrive at the fair value measurements for items classified as Level 2 or Level 3 in the fair value hierarchy. The new disclosure requirements of ASU 2010-06 are effective for Libbey in the first quarter of 2010, except for certain disclosures regarding the activities within Level 3 fair value measurements, which are effective for Libbey in the first quarter of 2011. As this Standards Update only requires additional disclosures, we do not expect the adoption of ASU 2010-06 to have a material impact on our Consolidated Financial Statements.

#### ITEM 7A. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

#### Currency

We are exposed to market risks due to changes in currency values, although the majority of our revenues and expenses are denominated in the U.S. dollar. The currency market risks include devaluations and other major currency fluctuations relative to the U.S. dollar, euro, RMB or Mexican peso that could reduce the cost competitiveness of our products compared to foreign competition.

### **Interest Rates**

We are exposed to market risk associated with changes in interest rates on our debt and have traditionally entered into Interest Rate Protection Agreements (Rate Agreements) with respect to \$200.0 million of debt as a means to manage our exposure to fluctuating interest rates. The Rate Agreements effectively converted this portion of our long-term borrowings from variable rate debt to fixed-rate debt, thus reducing the impact of interest rate changes on future income. These Rate Agreements expired on December 1, 2009. We had \$364.9 million of debt subject to variable interest rates at December 31, 2009. A change of one percentage point in such rates would result in a change in interest expense of approximately \$3.6 million on an annual basis. On February 8, 2010, certain portions of our borrowings were replaced by fixed rate notes. After considering the effect of this subsequent event, we had \$58.9 million of debt subject to variable interest rates. A change of one percentage point in such rates would result in a change in interest expense of approximately \$0.6 million on an annual basis. See note 20 to the Consolidated Financial Statements for a further discussion of this subsequent event.

#### **Natural Gas**

We are also exposed to market risks associated with changes in the price of natural gas due to either general market forces, or in the case of our operations in China, by government mandate. We use commodity futures contracts related to forecasted future natural gas requirements of our manufacturing operations. The objective of these futures contracts is to limit the fluctuations in prices paid in the underlying natural gas commodity. We consider the forecasted natural gas requirements of our manufacturing operations in determining the quantity of natural gas to hedge. We combine the forecasts with historical observations to establish the percentage of forecast eligible to be hedged, typically ranging from 40 percent to 70 percent of our anticipated requirements, up to eighteen months in the future. For our natural gas requirements that are not hedged, we are subject to changes in the price of natural gas, which affect our earnings and cash flows. If the counterparties to these futures contracts. However, we do not anticipate nonperformance by these counterparties. All counterparties were rated BBB+ or better as of December 2009 by Standard and Poor's.

#### **Retirement Plans**

We are exposed to market risks associated with changes in the various capital markets. Changes in long-term interest rates affect the discount rate that is used to measure our benefit obligations and related expense. Changes in the equity and debt securities markets affect the performance of our pension plans' asset and related pension expense and cash funding requirements. Sensitivity to these key market risk factors is as follows:

- A change of 1.0 percent in the discount rate would change our total pension and nonpension postretirement expense by approximately \$3.6 million.
- A change of 1.0 percent in the expected long-term rate of return on plan assets would change total pension expense by approximately \$2.4 million.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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# **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of Libbey Inc.

We have audited the accompanying consolidated balance sheets of Libbey Inc. as of December 31, 2009 and 2008, and the related consolidated statements of operations, shareholders' deficit, and cash flows for each of the three years in the period ended December 31, 2009. Our audits also included the financial statement schedule listed in the Index at Item 15. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Libbey Inc. at December 31, 2009 and 2008, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2009, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Libbey Inc.'s internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 15, 2010 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Toledo, Ohio March 15, 2010

# **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Shareholders of Libbey Inc.

We have audited Libbey Inc.'s internal control over financial reporting as of December 31, 2009 based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Libbey Inc.'s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting Report of Management. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Libbey Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Libbey Inc. as of December 31, 2009 and 2008, and the related consolidated results of operations, shareholders' deficit, and cash flows for each of the three years in the period ended December 31, 2009 and our report dated March 15, 2010 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Toledo, Ohio March 15, 2010

# **Consolidated Balance Sheets**

| December 31,  | Footnote Reference          | 2009               | 2008              |
|---|-----------------------------|--------------------|-------------------|
| becember 51,  | Dollars in thousands,       | except per-shar    | e amounts         |
| ASSETS  |                             |                    |                   |
| Current assets:   |                             |                    | <b>*</b> 10.001   |
| Cash & cash equivalents   |                             | \$ 55,089          | \$ 13,304         |
| Accounts receivable — net   | (note 3)                    | 82,424             | 76,072            |
| Inventories — net   | (note 3)                    | 144,015            | 185,242<br>17,167 |
| Prepaid and other current assets  | (notes 3 & 8)               | 11,783             |                   |
| Total current assets  |                             | 293,311            | 291,785           |
| Other assets:   |                             | 0 454              | 0.251             |
| Pension asset   | (note 9)                    | 9,454              | 9,351<br>26,121   |
| Purchased intangible assets — net   | $(notes \ 4 \ \& \ 7)$      | 24,861             | 166,736           |
| Goodwill  | (notes 4 & 7)               | 168,320<br>8,854   | 12,714            |
| Other assets  | (note 3)                    |                    |                   |
| Total other assets  |                             | 211,489            | 214,922           |
| Property, plant, and equipment — net  | (notes 5 & 7)               | 290,013            | 314,847           |
| Total assets  |                             | <u>\$ 794,813</u>  | <u>\$ 821,554</u> |
|   |                             |                    |                   |
| LIABILITIES AND SHAREHOLDE  | RS' DEFICIT                 |                    |                   |
| Current Liabilities:  |                             |                    | + • • • • • •     |
| Notes payable   | (note 6)                    | \$ 672             | \$ 3,284          |
| Accounts payable  |                             | 58,838             | 54,428            |
| Salaries and wages  |                             | 34,064             | 22,597            |
| Accrued liabilities   | (note $3$ )                 | 35,699             | 39,675            |
| Accrued special charges   | (note 7)                    | 1,016              | 4,248<br>1,778    |
| Pension liability (current portion)   | (note 9)                    | 1,984<br>4,363     | 4,684             |
| Nonpension postretirement benefits (current portion)  | (note 10)                   | 4,303<br>3,346     | 17,936            |
| Derivative liability  | (notes 13 & 15)<br>(note 8) | 3,559              | 1,279             |
| Deferred income taxes   | $(note \ 6)$                | 9,843              | 1,117             |
| Long-term debt due within one year  | (11010-0)                   |                    | 151,026           |
| Total current liabilities   | (moto 6)                    | 153,384<br>504,724 | 545,856           |
| Long-term debt  | (note 6)<br>(note 9)        | 504,724<br>119,727 | 109,505           |
| Pension liability   | (note 10)                   | 64,780             | 57,197            |
| Nonpension postretirement benefits  | (note 8)                    | 6,226              | 3,648             |
| Deferred income taxes   | (notes 3, 13 & 15)          | 12,879             | 12,211            |
| Other long-term liabilities   | (110103 5, 15 @ 10)         | 861,720            | 879,443           |
| Total liabilities       Stockholders' deficit:  |                             | 001,720            | 077,445           |
| Common stock, par value \$.01 per share, 50,000,000 shares<br>authorized, 18,697,630 shares issued in 2009(18,697,630 shares  |                             |                    |                   |
| issued in 2008)   |                             | 187                | 187               |
| Capital in excess of par value (includes warrants of \$15,560 and \$1,034 in 2009 and 2008, and 3,952,165 shares and 485,309 shares in 2009 and 2008, respectively) |                             | 324,272            | 309,275           |
| Treasury stock, at cost, 2,599,769 shares in 2009 (3,967,486 shares   |                             | (70,298)           | (106,411)         |
| in 2008)  |                             | (205,344)          | (145,154)         |
| Retained deficit  | (note 14)                   |                    | (115,786)         |
| Accumulated other comprehensive loss  | ,                           |                    | (57,889)          |
| Total shareholders' deficit   |                             | <u>(66,907)</u>    |                   |
| Total liabilities and shareholders' deficit   |                             | <u>\$ 794,813</u>  | <u>\$ 821,554</u> |

# **Consolidated Statements of Operations**

| Year Ended December 31,                          | Footnote Reference | 2009               | 2008       | 2007       |
|--|--------------------|--------------------|------------|------------|
|  | Dollars in th      | ounts              |            |            |
| Net sales  | (note 2)           | \$748,635          | \$810,207  | \$814,160  |
| Freight billed to customers                      |                    | 1,605              | 2,422      | 2,207      |
| Total revenues                                   |                    | 750,240            | 812,629    | 816,367    |
| Cost of sales                                    | (notes 2 & 7)      | 617,095            | 703,292    | 658,698    |
| Gross profit                                     |                    | 133,145            | 109,337    | 157,669    |
| Selling, general and administrative expenses     |                    | 94,900             | 88,451     | 91,568     |
| Impairment of goodwill                           | (note 7)           |                    | 9,434      |            |
| Special charges                                  | (note 7)           | 1,631              | 17,000     |            |
| Income (loss) from operations                    |                    | 36,614             | (5,548)    | 66,101     |
| Other income                                     | (notes 7 & 17)     | 4,053              | 1,119      | 8,778      |
| Earnings (loss) before interest and income taxes |                    | 40,667             | (4,429)    | 74,879     |
| Interest expense                                 | (note 6)           | 66,705             | 69,720     | 65,888     |
| (Loss) income before income taxes                |                    | (26,038)           | (74,149)   | 8,991      |
| Provision for income taxes                       | (note 8)           | 2,750              | 6,314      | 11,298     |
| Net loss   |                    | <u>\$(28,788</u> ) | \$(80,463) | \$ (2,307) |
| Net loss per share:                              |                    |                    |            |            |
| Basic  | (note 11)          | <u>\$ (1.90)</u>   | \$ (5.48)  | \$ (0.16)  |
| Diluted  | (note 11)          | <b>\$</b> (1.90)   | \$ (5.48)  | \$ (0.16)  |
| Weighted average shares:                         |                    |                    |            |            |
| Outstanding                                      | (note 11)          | 15,149             | 14,672     | 14,472     |
| Diluted  | (note 11)          | 15,149             | 14,672     | 14,472     |

# Consolidated Statements of Shareholders' Deficit

|  | ~                            | a                                    | <b>T</b>                       |                     | Accumulated<br>Other<br>Comprehensive |                      |
|--|------------------------------|--------------------------------------|--------------------------------|---------------------|---------------------------------------|----------------------|
|  | Common<br>Stock<br>Amount(1) | Capital in<br>Excess of<br>Par Value | Treasury<br>Stock<br>Amount(1) | Retained<br>Deficit | Loss<br>(note 14)                     | Total                |
|  |                              | Dollars                              | in thousands,                  | except per-sh       | are amounts                           |                      |
| Balance December 31, 2006  | \$187                        | \$303,381                            | \$(129,427)                    | \$ (40,282)         | \$ (46,009)                           | \$ 87,850            |
| Comprehensive income:<br>Net loss<br>Effect of derivatives — net of tax<br>Pension and other postretirement benefit                  |                              |                                      |                                | (2,307)             | (3,224)                               | (2,307)<br>(3,224)   |
| adjustments — net of tax ( <i>notes 9 and 10</i> ) Effect of exchange rate fluctuation   |                              |                                      |                                |                     | (2,956)<br>9,712                      | (2,956)<br>9,712     |
| Total comprehensive income (note 14)   |                              |                                      |                                |                     |                                       | 1,225                |
| Stock options exercised  |                              | 88                                   |                                |                     |                                       | 88<br>20             |
| Income tax benefit on stock options  |                              | 20<br>3,385                          |                                |                     |                                       | 3,385                |
| Stock compensation expense (note 12)<br>Stock issued from treasury   |                              | 5,565                                | 18,647                         | (16,654)            |                                       | 1,993                |
| Dividends — \$0.10 per share   |                              |                                      |                                | (1,446)             |                                       | (1,446)              |
| Balance December 31, 2007  | 187                          | 306,874                              | (110,780)                      | (60,689)            | (42,477)                              | 93,115               |
| Comprehensive loss:<br>Net loss  |                              |                                      |                                | (80,463)            | (10,300)                              | (80,463)<br>(10,300) |
| Effect of derivatives — net of tax<br>Pension and other postretirement benefit<br>adjustments — net of tax ( <i>notes 9 and 10</i> ) |                              |                                      |                                |                     | (10,300)                              | (58,607)             |
| Effect of exchange rate fluctuation  |                              |                                      |                                |                     | (4,402)                               | (4,402)              |
| Total comprehensive loss (note 14)   |                              |                                      |                                |                     |                                       | (153,772)            |
| Stock compensation expense (note 12)   |                              | 3,466                                | 4,369                          | (2,536)             |                                       | 3,466<br>768         |
| Stock issued from treasury<br>Dividends — \$0.10 per share   |                              | (1,065)                              | 4,309                          | (1,466)             |                                       | (1,466)              |
| Balance December 31, 2008  | 187                          | 309,275                              | (106,411)                      | (145,154)           | (115,786)                             | (57,889)             |
| Comprehensive loss:  |                              |                                      |                                |                     |                                       | (20 700)             |
| Net loss   |                              |                                      |                                | (28,788)            | 12,440                                | (28,788)<br>12,440   |
| Pension and other postretirement benefit<br>adjustments — net of tax (notes 9 and 10)<br>Effect of exchange rate fluctuation         |                              |                                      |                                |                     | (13,479)<br>1,101                     | (13,479)<br>1,101    |
|  |                              |                                      |                                |                     | ,                                     | (28,726)             |
| Total comprehensive loss ( <i>note 14</i> )  |                              | 2,419                                |                                |                     |                                       | 2,419                |
| Equity issuance costs (note 6)   |                              | (1,800)                              |                                | (01 400)            |                                       | (1,800)              |
| Stock issued from treasury   |                              | (148)                                | 36,113                         | (31,402)            |                                       | 4,563<br>14,526      |
| Issuance of warrants (note 6)  |                              | 14,526                               | ¢ (70 200)                     | \$(205 344)         | \$(115,724)                           | \$ (66,907)          |
| Balance December 31, 2009  | <u>\$187</u>                 | \$324,272                            | <u>\$ (70,298)</u>             | <u>\$(205,344)</u>  | $\overline{p(113,124)}$               | φ (00,707)           |

(1) Share amounts are as follows:

| (1) Share amounts are as follows.   | Common Stock<br>Shares                   | Treasury<br>Stock Shares                         | Total                                   |
|---|--|--|---|
| Balance December 31, 2006.Stock options exercisedStock issued from treasuryBalance December 31, 2007.Stock issued from treasury | 18,689,710<br>7,920<br>———<br>18,697,630 | 4,358,175<br>(225,101)<br>4,133,074<br>(165,588) | 14,331,5357,920225,10114,564,556165,588 |
| Balance December 31, 2008         Stock issued from treasury         Balance December 31, 2009                                  | 18,697,630<br>                           | 3,967,486<br>(1,367,717)<br>2,599,769            | 14,730,144<br>1,367,717<br>16,097,861   |

# **Consolidated Statements of Cash Flows**

| Year Ended December 31,  | Footnote Reference | 2009            | 2008               | 2007              |
|--|--------------------|-----------------|--------------------|-------------------|
|  |                    | Dollars in      | thousands          |                   |
| Operating activities:  |                    |                 |                    |                   |
| Net loss<br>Adjustments to reconcile net loss to net cash provided<br>by (used in) operating activities: |                    | \$ (28,788)     | \$(80,463)         | \$ (2,307)        |
| Depreciation and amortization  | (notes 4 & 5)      | 43,166          | 44,430             | 41,572            |
| Loss (gain) on sale of assets  | (110105 1 4 5)     | 323             | 101                | (4,923)           |
| Change in accounts receivable  |                    | (6,430)         | 16,518             | 3,951             |
| Change in inventories  |                    | 40,834          | (2,027)            | (22,949)          |
| Change in accounts payable   |                    | 3,980           | (19,460)           | 5.726             |
| PIK interest   | (note 6)           | 11,916          | 21,249             | 18,217            |
| Income taxes   | (note 8)           | (93)            | 9,275              | 10,271            |
| Special charges  | (note 7)           | (1,728)         | 46,326             | (920)             |
| Change in Vitro payable  | (note 4)           | (_,)            | (19,575)           | ()20)             |
| Pension and postretirement   | (notes 9 & 10)     | 5,331           | (18,604)           | (3,061)           |
| Accrued interest and amortization of discounts,  |                    | ,               | ( - ) )            | (0,001)           |
| warrants and financing fees.   |                    | 12,945          | 4,165              | 4,578             |
| Accrued liabilities and prepaid expenses   |                    | 14,768          | (6,634)            | (2,004)           |
| Other operating activities   |                    | 5,924           | 3,659              | 3,306             |
| Net cash provided by (used in) operating activities<br>Investing activities:                             |                    | 102,148         | (1,040)            | 51,457            |
| Additions to property, plant and equipment   |                    | (17.005)        | (15 717)           | (42,101)          |
| Proceeds from asset sales and other  |                    | (17,005)<br>265 | (45,717)           | (43,121)          |
|  |                    |                 | 117                | 8,213             |
| Net cash used in investing activities  |                    | (16,740)        | (45,600)           | (34,908)          |
| Net borrowings/(repayments) on ABL credit facility   | (note 6)           | (34,169)        | 28,693             | (41,122)          |
| Other repayments   | (note 6)           | (5,225)         | (1,399)            | (155)             |
| Other borrowings   | (note 6)           |                 |                    | 20,427            |
| Debt financing fees  | (note 6)           | (4,171)         |                    | (219)             |
| Stock options exercised  | (note 12)          | <u> </u>        |                    | 108               |
| Dividends paid   |                    |                 | (1,466)            | (1,446)           |
| Net cash (used in) provided by financing activities  |                    | (43,565)        | 25,828             | (22,407)          |
| Effect of exchange rate fluctuations on cash   |                    | (58)            | (2,423)            | 631               |
| Increase (decrease) in cash  |                    | 41,785          | (23,235)           | (5,227)           |
| Cash & equivalents at beginning of year  |                    | 13,304          | 36,539             | 41,766            |
| Cash & equivalents at end of year  |                    | \$ 55,089       | \$ 13,304          | \$ 36,539         |
| Supplemental disclosure of cash flows information:   |                    | -               |                    |                   |
| Cash paid during the year for interest   |                    | \$ 39,221       | \$ 42,888          | \$ 43,340         |
| Cash paid (refunded) during the year for income  |                    |                 |                    | -                 |
| taxes  |                    | <u>\$ 3,133</u> | <u>\$ (2,276</u> ) | <u>\$ (6,128)</u> |

# Supplemental disclosure of non-cash financing activities:

On October 28, 2009, we issued notes to an investor for approximately \$80.4 million, along with 933,145 shares of company stock and warrants to purchase an additional 3,466,856 shares of company stock at \$0.01 per share, in exchange for existing notes with a balance of approximately \$160.9 million. See note 6 for additional information regarding this transaction.

#### Notes to Consolidated Financial Statements

#### 1. Description of the Business

Libbey is the leading producer of glass tableware products in the Western Hemisphere, in addition to supplying to key markets throughout the world. We produce glass tableware in five countries and sell to customers in over 100 countries. We have the largest manufacturing, distribution and service network among glass tableware manufacturers in the Western Hemisphere and are one of the largest glass tableware manufacturers in the world. We design and market an extensive line of high-quality glass tableware, ceramic dinnerware, metal flatware, hollowware and serveware, and plastic items to a broad group of customers in the foodservice, retail and business-to-business markets. We own and operate two glass tableware manufacturing plants in the United States as well as glass tableware manufacturing plants in the Netherlands, Portugal, China and Mexico. We also own and operate a plastics plant in Wisconsin. Prior to April 2009, we owned and operated a ceramic dinnerware plant in New York (see note 7 on closure effective April, 2009). In addition, we import products from overseas in order to complement our line of manufactured items. The combination of manufacturing and procurement allows us to compete in the global tableware market by offering an extensive product line at competitive prices.

#### 2. Significant Accounting Policies

**Basis of Presentation** The Consolidated Financial Statements include Libbey Inc. and its majority-owned subsidiaries (collectively, Libbey or the Company). Our fiscal year end is December 31st. All material intercompany accounts and transactions have been eliminated. The preparation of financial statements and related disclosures in conformity with United States generally accepted accounting principles (U.S. GAAP) requires management to make estimates and assumptions that affect the amounts reported in the Consolidated Financial Statements and accompanying notes. Actual results could differ materially from management's estimates.

**Consolidated Statements of Operations** Net sales in our Consolidated Statements of Operations include revenue earned when products are shipped and title and risk of loss have passed to the customer. Revenue is recorded net of returns, discounts and incentives offered to customers. Cost of sales includes costs to manufacture and/or purchase products, warehouse, shipping and delivery costs, royalty expense and other costs.

**Revenue Recognition** Revenue is recognized when products are shipped and title and risk of loss have passed to the customer. Revenue is recorded net of returns, discounts and incentives offered to customers. We estimate returns, discounts and incentives at the time of sale based on the terms of the agreements, historical experience and forecasted sales. We continually evaluate the adequacy of these methods used to estimate returns, discounts and incentives.

**Cash and cash equivalents** The Company considers all highly liquid investments purchased with an original or remaining maturity of less than three months at the date of purchase to be cash equivalents. Cash and cash equivalents are maintained with various financial institutions.

Accounts Receivable and Allowance for Doubtful Accounts We record trade receivables when revenue is recorded in accordance with our revenue recognition policy and relieve accounts receivable when payments are received from customers. The allowance for doubtful accounts is established through charges to the provision for bad debts. We regularly evaluate the adequacy of the allowance for doubtful accounts based on historical trends in collections and write-offs, our judgment as to the probability of collecting accounts and our evaluation of business risk. This evaluation is inherently subjective, as it requires estimates that are susceptible to revision as more information becomes available. Accounts are determined to be uncollectible when the debt is deemed to be worthless or only recoverable in part and are written off at that time through a charge against the allowance.

*Inventory Valuation* Inventories are valued at the lower of cost or market. The last-in, first-out (LIFO) method was used for our domestic glass inventories, which represented 35.5 percent and 33.3 percent of our total inventories in 2009 and 2008, respectively. The remaining inventories are valued using either the first-in, first-out (FIFO) or average cost method. For those inventories valued on the LIFO method, the excess of FIFO cost over LIFO, was \$16.5 million and \$18.3 million for 2009 and 2008, respectively.

#### Notes to Consolidated Financial Statements — (Continued)

**Purchased Intangible Assets and Goodwill** FASB ASC Topic 350 — "Intangibles-Goodwill and other" ("FASB ASC 350") (formerly Statement of Financial Accounting Standards (SFAS) No. 142, "Goodwill and Other Intangible Assets" ("SFAS No. 142")), requires goodwill and purchased indefinite life intangible assets to be reviewed for impairment annually, or more frequently if impairment indicators arise. Intangible assets with lives restricted by contractual, legal or other means will continue to be amortized over their useful lives. As of October 1st of each year, we update our separate impairment evaluations for both goodwill and indefinite life intangible assets. In 2009 and 2008, our October 1st assessment did not indicate any impairment of goodwill or indefinite life intangibles. There were also no indicators of impairment at December 31, 2009. However, in the fourth quarter of 2008, we identified certain indicators of impairment and we updated our review as of December 31, 2008. Our December 31, 2008 assessment resulted in an impairment of goodwill and purchased intangible assets of \$11.9 million in our International segment and \$0.3 million related to our Syracuse China subsidiary. For further disclosure on goodwill and intangibles, see note 4.

**Software** We account for software in accordance with FASB ASC 350, (formerly Statement of Position (SOP) 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use"). Software represents the costs of internally developed and purchased software packages for internal use. Capitalized costs include software packages, installation and/or internal labor costs. These costs generally are amortized over a five-year period.

**Property, Plant and Equipment** Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 3 to 14 years for equipment and furnishings and 10 to 40 years for buildings and improvements. Maintenance and repairs are expensed as incurred.

Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Measurement of an impairment loss for long-lived assets that we expect to hold and use is based on the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less costs to sell. Due to the announcement of our closure of our Syracuse China manufacturing facility and our Mira Loma distribution center, we wrote down the values of certain assets to fair value in 2008. See note 7 for further disclosure.

*Self-Insurance Reserves* Self-Insurance reserves reflect the estimated liability for group health and workers' compensation claims not covered by third-party insurance. We accrue estimated losses based on actuarial models and assumptions as well as our historical loss experience. Workers' compensation accruals are recorded at the estimated ultimate payout amounts based on individual case estimates. In addition, we record estimates of incurred-but-not-reported losses based on actuarial models.

**Pension and Nonpension Postretirement Benefits** We account for pension and nonpension postretirement benefits in accordance with FASB ASC Topic 758 — "Compensation-Retirement Plans" ("FASB ASC 758") (formerly SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans — an amendment of FASB Statements No. 87, 88, 106 and 132 R (effective December 31, 2006)). FASB ASC 758 requires recognition of the over-funded or under-funded status of pension and other postretirement benefit plans on the balance sheet. Under FASB ASC 758, gains and losses, prior service costs and credits and any remaining prior transaction amounts that have not yet been recognized through net periodic benefit cost are recognized in accumulated other comprehensive income, net of tax effect where appropriate.

The U.S. pension plans cover most hourly U.S.-based employees (excluding new hires at Shreveport after 2008) and those salaried U.S.-based employees hired before January 1, 2006. The non-U.S. pension plans cover the employees of our wholly-owned subsidiaries Royal Leerdam, located in the Netherlands, and Crisa, located in Mexico, and our Canadian employees. For further discussion see note 9.

We also provide certain postretirement health care and life insurance benefits covering substantially all U.S. and Canadian salaried and non-union hourly employees hired before January 1, 2004 and a majority of our

# Notes to Consolidated Financial Statements --- (Continued)

union hourly employees. Employees are generally eligible for benefits upon reaching a certain age and completion of a specified number of years of creditable service. Benefits for most hourly retirees are determined by collective bargaining. Under a cross-indemnity agreement, Owens-Illinois, Inc. assumed liability for the nonpension postretirement benefit of our retirees who had retired as of June 24, 1993. Therefore, the benefits related to these retirees are not included in our liability. For further discussion see note 10.

**Income Taxes** Income taxes are accounted for under the asset and liability method. Deferred income tax assets and liabilities are recognized for estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and tax attribute carry-forwards. Deferred income tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. FASB ASC Topic 740, "Income Taxes" ("FASB ASC 740") (formerly FAS No. 109, "Accounting for Income Taxes"), requires that a valuation allowance be recorded when it is more likely than not that some portion or all of the deferred income tax assets will not be realized.

Deferred income tax assets and liabilities are determined separately for each tax jurisdiction in which we conduct our operations or otherwise incur taxable income or losses. In the United States and China, we have recorded a full valuation allowance against our deferred income tax assets. In addition, partial valuation allowances have been recorded in the Netherlands, Portugal and Mexico.

**Derivatives** We account for derivatives in accordance with FASB ASC Topic 815 "Derivatives and Hedging" ("FASB ASC 815") (formerly SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by SFAS Nos. 137 and 138). We hold derivative financial instruments to hedge certain of our interest rate risks associated with long-term debt, commodity price risks associated with forecasted future natural gas requirements and foreign exchange rate risks associated with occasional transactions denominated in a currency other than the U.S. dollar. These derivatives (except for the foreign currency contracts and some natural gas contracts at Syracuse China) qualify for hedge accounting since the hedges are highly effective, and we have designated and documented contemporaneously the hedging relationships involving these derivative instruments. While we intend to continue to meet the conditions for hedge accounting, if hedges do not qualify as highly effective or if we do not believe that forecasted transactions would occur, the changes in the fair value of the derivatives used as hedges would be reflected in earnings. See additional discussion at note 13.

**Foreign Currency Translation** Assets and liabilities of non-U.S. subsidiaries that operate in a local currency environment, where that local currency is the functional currency, are translated to U.S. dollars at exchange rates in effect at the balance sheet date, with the resulting translation adjustments directly recorded to a separate component of accumulated other comprehensive income. Income and expense accounts are translated at average exchange rates during the year. The effect of exchange rate changes on transactions denominated in currencies other than the functional currency is recorded in other income.

**Stock-Based Compensation Expense** We account for stock-based compensation expense in accordance with FASB ASC Topic 718 "Compensation-Stock Compensation" ("FASB ASC 718") and FASB ASC Topic 505-50 "Equity based payment to non-employees" ("FASB ASC 505-50") (formerly SFAS No. 123 (revised 2004), "Share-Based Payment" (SFAS No. 123-R)), which requires share-based compensation transactions to be accounted for using a fair-value-based method and the resulting cost recognized in our financial statements. Share-based compensation cost is measured based on the fair value of the equity instruments issued. FASB ASC 718 and FASB ASC 505-50 apply to all of our outstanding unvested share-based payment awards. The impact of applying the provisions of FASBASC 718 and FASB ASC 505-50 was a pre-tax charge of \$2.4 million, \$3.5 million and \$3.4 million, respectively for 2009, 2008 and 2007. See note 12 for additional information.

**Research and Development** Research and development costs are charged to selling, general and administrative expense in the Consolidated Statements of Operations when incurred. Expenses for 2009, 2008 and 2007, respectively, were \$2.0 million, \$1.7 million and \$1.5 million.

#### Notes to Consolidated Financial Statements — (Continued)

Advertising Costs We expense all advertising costs as incurred, and the amounts were immaterial for all periods presented.

**Computation of Income Per Share of Common Stock** Basic net income per share of common stock is computed using the weighted average number of shares of common stock outstanding during the period. Diluted net income per share of common stock is computed using the weighted average number of shares of common stock outstanding and dilutive potential common share equivalents during the period.

**Treasury Stock** Treasury stock purchases are recorded at cost. During 2009, 2008 and 2007, we did not purchase any treasury stock. During 2009, 2008, and 2007, we issued 1,367,717, 165,588 and 225,101 shares from treasury stock at an average cost of \$26.40, \$26.39, and \$28.68 respectively. The increase in issued shares from treasury stock in 2009 was for common stock given to the PIK Notes holder in the October 2009 debt exchange. See note 6.

**Reclassifications** Certain amounts in prior years' financial statements have been reclassified to conform to the presentation used in the year ended December 31, 2009.

#### New Accounting Standards

On July 1, 2009 the FASB Accounting Standards Codification<sup>TM</sup> ("FASB ASC") became the single source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. The Codification is not intended to change U.S. GAAP; instead, it reorganized the various U.S. GAAP pronouncements into approximately 90 accounting Topics, and displays all Topics using a consistent structure. The Codification is effective for financial statements issued for interim and annual periods ending after September 15, 2009. Accordingly, in our discussion of New Accounting Standards below, we have incorporated references to the Codification Topics. For further discussion of the Codification, see the discussion of SFAS No. 168 below.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS 157"). SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosure about fair value measurements. This statement clarifies how to measure fair value as permitted under other accounting pronouncements but does not require any new fair value measurements. In February 2008, the FASB issued FASB Staff Position 157-2, "Effective Date of FASB Statement No. 157," ("FSP157-2") which delayed until January 1, 2009 the effective date of SFAS 157 for nonfinancial assets and liabilities, except for those that are recognized or disclosed at fair value in the financial statements on a recurring basis. In October 2008, the FASB issued FASB Staff Position 157-3, "Determining the Fair Value of a Financial Asset when the Market for That Asset is Not Active" ("FSP 157-3"), which clarifies the application of SFAS 157 as it relates to the valuation of financial assets in a market that is not active for those financial assets. FSP 157-3 was effective upon issuance. We adopted SFAS 157 as of January 1, 2008, but had not applied it to non-recurring, nonfinancial assets and liabilities. The adoption of SFAS 157 and its related FSP's (FSP 157-2 and FSP 157-3) had no impact on our consolidated results of operations and financial condition. We adopted SFAS 157 for nonfinancial assets and liabilities as of January 1, 2009. The adoption of SFAS 157 for nonfinancial assets and liabilities did not have a material impact on our Consolidated Financial Statements. See notes 6, 13, and 15 of the Consolidated Financial Statements for additional information. The requirements of SFAS No. 157 and its related FSP's have been incorporated primarily into FASB ASC 820, "Fair Value Measurements and Disclosures."

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements" ("SFAS 160"), which changes the accounting and reporting standards for the noncontrolling interests in a subsidiary in consolidated financial statements. SFAS 160 recharacterizes minority interests as noncontrolling interests to be classified as a component of shareholders equity. We adopted SFAS 160 as of January 1, 2009. The adoption of SFAS 160 did not have any impact on our Consolidated Financial Statements as we currently do not have any noncontrolling interests. The requirements of SFAS 160 have been incorporated primarily into FASB ASC 810, "Consolidation."

## Notes to Consolidated Financial Statements — (Continued)

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133" ("SFAS 161"), which requires additional disclosures about the objectives of the derivative instruments and hedging activities, the method of accounting for such instruments under SFAS No. 133 and its related interpretations, and a tabular disclosure of the effects of such instruments and related hedged items on our financial position, financial performance, and cash flows. SFAS encourages, but does not require, comparative disclosures for earlier periods at initial adoption. SFAS 161 was effective for Libbey on January 1, 2009. Since SFAS 161 only requires additional disclosures, adoption of this statement did not have a material impact on our Consolidated Financial Statements. See note 13 of the Consolidated Financial Statements for additional information. The requirements of SFAS No. 161 have been incorporated primarily into FASB ASC 815, "Derivatives and Hedging".

In April 2008, the FASB issued Staff Position No. FAS 142-3, "Determination of the Useful Life of Intangible Assets" ("FSP 142-3"), which amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under FASB Statement No. 142, "Goodwill and Other Intangible Assets." FSP 142-3 was effective for Libbey on January 1, 2009. The adoption of FSP 142-3 did not have a material impact on our Consolidated Financial Statements. The requirements of FSP 142-3 have been incorporated primarily into FASB ASC 350-30, "Intangibles — Goodwill and Other — General Intangibles Other than Goodwill."

In June 2008, the FASB ratified EITF Issue No. 07-5, "Determining Whether an Instrument (or an Embedded Feature) Is Indexed to an Entity's Own Stock" ("EITF 07-5"). EITF 07-5 provides that an entity should use a twostep approach to evaluate whether an equity-linked financial instrument (or embedded feature) is indexed to its own stock, including evaluating the instrument's contingent exercise and settlement provisions. It also clarifies the impact of foreign currency denominated strike prices and market-based employee stock option valuation instruments on the evaluation. EITF 07-5 was effective for Libbey on January 1, 2009. The adoption of EITF 07-5 did not have any impact on our Consolidated Financial Statements. The requirements of EITF 07-5 have been incorporated primarily into FASB ASC 815-40, "Derivatives and Hedging — Contracts in Entity's Own Equity."

In June 2008, the FASB issued FASB Staff Position No. EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities" ("FSP 03-6-1"). FSP 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share (EPS) under the two-class method described in paragraphs 60 and 61 of SFAS No. 128, "Earnings per Share." FSP 03-6-1 was effective for Libbey on January 1, 2009, and requires that all prior period EPS data is adjusted retrospectively. The adoption of FSP 03-6-1 did not have a material impact on our Consolidated Financial Statements. The requirements of FSP 03-6-1 have been incorporated primarily into FASB ASC 260, "Earnings Per Share."

In December 2008, the FASB issued FASB Staff Position 132(R)-1, "Employers' Disclosures about Postretirement Benefit Plan Assets" ("FSP 132(R)-1"). FSP 132(R)-1 amends FASB Statement No. 132 (revised 2003), "Employers' Disclosures about Pensions and Other Postretirement Benefits," to provide guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. FSP 132(R)-1 is effective for Libbey for the year ended December 31, 2009. The provisions of FSP 132(R)-1, required increased disclosures in the financial statements related to the assets of our pension and other postretirement benefit plans. See notes 9 and 10 of the Consolidated Financial Statements for additional information. The requirements of FSP 132(R)-1 have been incorporated primarily into FASB ASC 715-20, "Compensation — Retirement Benefits."

In May 2009, the FASB issued SFAS No. 165, "Subsequent Events" ("SFAS 165"). SFAS 165 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS 165 was effective for interim or annual financial periods ending after June 15, 2009. In accordance with SFAS 165, we have evaluated and, as necessary, made changes to these Consolidated Financial Statements for the events. As documented in our filing on Form 8-K on February 8, 2010, we announced the issuance of \$400 million of senior secured notes in a private placement, and the

#### Notes to Consolidated Financial Statements — (Continued)

related repurchase and redemption of certain notes in our debt portfolio. This is considered a nonrecognized subsequent event, meaning that we have provided disclosure of the event, but have not recognized the transaction in the financial statements. Please see notes 6 and 20 of the Consolidated Financial Statements for further discussion of this subsequent event. The requirements of SFAS 165 have been incorporated primarily into FASB ASC 855, "Subsequent Events." In February, 2010, the FASB issued Accounting Standards Update 2010-09 — "Subsequent Events" which removed the requirement to disclose the date through which subsequent events had been considered for disclosure. This update was effective upon issuance.

In June 2009 the FASB issued SFAS No. 168, "The FASB Accounting Standards Codification<sup>TM</sup> and the Hierarchy of Generally Accepted Accounting Principles — a replacement of FASB Statement No. 162" ("SFAS 168"). The objective of SFAS 168 is to replace SFAS No. 162 "The Hierarchy of Generally Accepted Accounting Principles" ("SFAS 162") and to establish the FASB Accounting Standards Codification<sup>TM</sup> (Codification) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All previous existing accounting standards are superseded by the Codification as described in SFAS 168. All other accounting literature not included in the Codification is non-authoritative. SFAS 168 was effective for Libbey in the third quarter of 2009. The adoption of SFAS 168 did not have a material impact on our Consolidated Financial Statements. The first update of the Codification was Accounting Standards Update (ASU) 2009-01, issued in June, 2009. ASU 2009-01 amended the Codification to include the guidance of SFAS 168 in its entirety.

In August 2009, the FASB issued Accounting Standards Update 2009-5 "Fair Value Measurements and Disclosures (Topic 820): Measuring Liabilities at Fair Value ("ASU 2009-5.") The objective of ASU 2009-5 is to provide clarification for the determination of fair value of liabilities in circumstances in which a quoted price in an active market for the identical liability is not available. The amendments in this update apply to all entities that measure liabilities at fair value within the scope of Topic 820. The adoption of ASU 2009-5 did not have a material impact on our Consolidated Financial Statements.

In January 2010, the FASB issued Accounting Standards Update 2010-06 "Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements" ("ASU 2010-06"). ASU 2010-06 requires new disclosures regarding the amounts transferring between the various Levels within the fair value hierarchy, and increased disclosures regarding the activities impacting the balance of items classified in Level 3 of the fair value hierarchy. In addition, ASU 2010-06 clarifies increases in existing disclosure requirements for classes of assets and liabilities carried at fair value, and regarding the inputs and valuation techniques used to arrive at the fair value measurements for items classified as Level 2 or Level 3 in the fair value hierarchy. The new disclosure requirements of ASU 2010-06 are effective for Libbey in the first quarter of 2010, except for certain disclosures regarding the activities within Level 3 fair value measurements, which are effective for Libbey in the first quarter of 2011. As this Standards Update only requires additional disclosures, we do not expect the adoption of ASU 2010-06 to have a material impact on our Consolidated Financial Statements.

# Notes to Consolidated Financial Statements ---- (Continued)

# 3. Balance Sheet Details

The following tables provide detail of selected balance sheet items:

| The following tables provide detail of selected balance sheet items. | Decem            | ber 31,          |
|--|------------------|------------------|
|  | 2009             | 2008             |
| Accounts receivable:   |                  |                  |
| Trade receivables  | \$ 81,032        | \$ 74,393        |
| Other receivables  | 1,392            | 1,679            |
| Total accounts receivable, less allowances of \$7,457 and \$10,479   | \$ 82,424        | \$ 76,072        |
| Inventories:   |                  |                  |
| Finished goods   | \$126,651        | \$163,817        |
| Work in process  | 1,255            | 2,805            |
| Raw materials  | 4,408            | 5,748            |
| Repair parts   | 9,933            | 10,271           |
| Operating supplies   | 1,768            | 2,601            |
| Total inventories, less allowances of \$4,528 and \$6,582            | <u>\$144,015</u> | \$185,242        |
| Prepaid and other current assets:                                    |                  |                  |
| Value added tax  | \$ 4,946         | \$ 8,883         |
| Other prepaid expenses   | 6,362            | 5,982            |
| Refundable and prepaid income taxes                                  | 475              | 2,302            |
| Total prepaid and other current assets                               | <u>\$ 11,783</u> | <u>\$ 17,167</u> |
| Other assets:  |                  |                  |
| Deposits   | \$ 583           | \$ 43            |
| Finance fees — net of amortization                                   | 4,056            | 8,183            |
| Other  | 4,215            | 4,488            |
| Total other assets.  | \$ 8,854         | <u>\$ 12,714</u> |
| Accrued liabilities:   |                  |                  |
| Accrued incentives   | \$ 13,790        | \$ 12,760        |
| Workers compensation   | 8,834            | 9,384            |
| Medical liabilities  | 2,948            | 2,736            |
| Interest   | 1,998            | 4,575            |
| Commissions payable  | 1,134            | 1,135            |
| Other accrued liabilities  | 6,995            | 9,085            |
| Total accrued liabilities  | <u>\$ 35,699</u> | \$ 39,675        |
| Other long-term liabilities:   |                  |                  |
| Derivative liability   | \$ 2,061         | \$ 3,693         |
| Deferred liability   | 3,350            | 1,566            |
| Other  | 7,468            | 6,952            |
| Total other long-term liabilities                                    | <u>\$ 12,879</u> | <u>\$ 12,211</u> |

# Notes to Consolidated Financial Statements — (Continued)

# 4. Purchased Intangible Assets and Goodwill

#### **Purchased Intangibles**

Changes in purchased intangibles balances are as follows:

|  | 2009            | 2008            |
|--|-----------------|-----------------|
| Beginning balance  | \$26,121        | \$30,731        |
| Impairment   |                 | (2,756)         |
| Amortization   | (1,367)         | (1,344)         |
| Foreign currency impact  | <u>    107</u>  | (510)           |
| Ending balance   | <u>\$24,861</u> | <u>\$26,121</u> |
| Purchased intangible assets are composed of the following:                       |                 |                 |
| December 31,   | 2009            | 2008            |
| Indefinite life intangible assets  | \$13,094        | \$13,056        |
| Definite life intangible assets, net of accumulated amortization of \$10,988 and |                 |                 |
| \$9,600  | 11,767          | 13,065          |
| Total  | \$24,861        | \$26,121        |

Amortization expense for definite life intangible assets was \$1.4 million, \$1.3 million and \$1.7 million for years 2009, 2008 and 2007, respectively.

Indefinite life intangible assets are composed of trade names and trademarks that have an indefinite life and are therefore individually tested for impairment on an annual basis, or more frequently in certain circumstances where impairment indicators arise, in accordance with FASB ASC 350 (formerly SFAS No. 142). Our measurement date for impairment testing is October 1st of each year. When performing our test for impairment of individual indefinite life intangible assets, we use a relief from royalty method to determine the fair market value that is compared to the carrying value of the indefinite life intangible asset. The inputs used for this analysis would be considered as Level 3 inputs in the fair value hierarchy. See note 15 for further discussion of the fair value hierarchy. Our October 1st review for 2009 and 2008 did not indicate impairment of our indefinite life intangible assets. There were also no indicators of impairment at December 31, 2009. As of December 31, 2008, we performed another impairment test as the severe global economic downturn during the final quarter of 2008 represented a significant adverse condition in our business environment, which was an indicator of impairment. As a result of this analysis, we concluded that intangibles of \$2.5 million associated with our International segment were impaired. We also announced in December, 2008 that our Syracuse China manufacturing facility would be shut down by early April, 2009. This was an indicator of impairment for the Syracuse China reporting unit (part of our North American Other segment), and, based on our analysis, we concluded that intangibles of \$0.3 million were impaired. These impairment charges for 2008 were included in Special charges on the Consolidated Statement of Operations.

The definite life intangible assets primarily consist of technical assistance agreements, noncompete agreements, customer relationships and patents. The definite life assets are generally amortized over a period ranging from 3 to 20 years. The weighted average remaining life on the definite life intangible assets is 8.8 years at December 31, 2009.

Future estimated amortization expense of definite life intangible assets is as follows:

| 2010    | 2011    | 2012    | 2013    | 2014    |
|---------|---------|---------|---------|---------|
| \$1,344 | \$1,206 | \$1,089 | \$1,089 | \$1,089 |

### Notes to Consolidated Financial Statements --- (Continued)

# Goodwill

Changes in goodwill balances are as follows:

|                         | 2009                       |                            |               |                  | 2008                       |                            |   |           |
|-------------------------|----------------------------|----------------------------|---------------|------------------|----------------------------|----------------------------|---|-----------|
|                         | North<br>American<br>Glass | North<br>American<br>Other | International | Total            | North<br>American<br>Glass | North<br>American<br>Other | International                                 | Total     |
| Beginning balance       | \$152,419                  | \$14,317                   | \$—           | \$166,736        | \$153,239                  | \$14,317                   | \$ 9,804                                      | \$177,360 |
| Impairment              | _                          | _                          |               | _                |                            |                            | (9,434)                                       | (9,434)   |
| Other                   | 1,584                      | _                          |               | 1,584            | (820)                      |                            |   | (820)     |
| Foreign currency impact |                            |                            |               |                  |                            |                            | (370)   | (370)     |
| Ending balance          | \$154,003                  | <u>\$14,317</u>            | <u>\$</u>     | <u>\$168,320</u> | <u>\$152,419</u>           | <u>\$14,317</u>            | <u>\$                                    </u> | \$166,736 |

Other, in the table above, relates to income tax adjustments affecting the fair value of assets acquired and liabilities assumed related to the Crisa acquisition.

Goodwill impairment tests are completed for each reporting unit on an annual basis, or more frequently in certain circumstances where impairment indicators arise. The inputs used for this analysis would be considered as Level 3 inputs in the fair value hierarchy. See note 15 for further discussion of the fair value hierarchy. When performing our test for impairment, we use the market approach, which includes a discounted cash flow analysis, incorporating the weighted average cost of capital of a hypothetical third party buyer to compute the fair value of each reporting unit. The fair value is then compared to the carrying value. To the extent that fair value exceeds the carrying value, no impairment exists. However, to the extent the carrying value exceeds the fair value, we compare the implied fair value of goodwill to its book value to determine if an impairment should be recorded. Our annual review was performed as of October 1st for each year presented, and our review for 2009 and 2008 did not indicate an impairment of goodwill. There were also no indicators of impairment at December 31, 2009. However, the severe global economic downturn during the later part of the fourth quarter of 2008 represented a significant adverse change in our business environment, which was considered an indicator of impairment. An updated goodwill impairment analysis was performed as of December 31, 2008. As a result of this analysis, goodwill impairment of \$9.4 million was recorded in 2008 in our International operations, and was included in Impairment of goodwill on the Consolidated Statement of Operations. This has been our only goodwill impairment in the International segment. We have recorded no accumulated goodwill impairment in our North American Glass segment since this company's inception in 1993. The total accumulated goodwill impairment in our North American Other segment is \$5.4 million, related to the impairment of goodwill at Syracuse China in 2005.

## 5. Property, Plant and Equipment

Property, plant and equipment consists of the following:

| December 31,                        | 2009      | 2008      |
|-------------------------------------|-----------|-----------|
| Land                                | \$ 22,632 | \$ 23,748 |
| Buildings                           | 89,863    | 88,965    |
| Machinery and equipment             | 438,541   | 444,136   |
| Furniture and fixtures              | 13,696    | 16,691    |
| Software                            | 20,240    | 21,241    |
| Construction in progress            | 8,587     | 20,705    |
| Gross property, plant and equipment | 593,559   | 615,486   |
| Less accumulated depreciation       | 303,546   | 300,639   |
| Net property, plant and equipment   | \$290,013 | \$314,847 |

#### Notes to Consolidated Financial Statements — (Continued)

Property, plant and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 3 to 14 years for equipment and 10 to 40 years for buildings and improvements. Software consists of internally developed and purchased software packages for internal use. Capitalized costs include software packages, installation, and/or certain internal labor costs. These costs are generally amortized over a five-year period. Depreciation expense was \$41.7 million, \$42.9 million and \$39.9 million for the years 2009, 2008, and 2007, respectively.

During 2008, we recorded \$9.7 million of reductions in the carrying value of our long-lived assets in accordance with FASB ASC 360 (formerly SFAS No. 144). This charge was included in special charges on the Consolidated Statement of Operations. Under FASB ASC 360, long-lived assets are tested for recoverability if certain events or changes in circumstances indicate that the carrying value of the long-lived assets may not be recoverable. The announcement of the closure of the Syracuse China reporting unit indicated that the carrying value of our long-lived assets may not be recoverable and we performed an impairment review. We then recorded impairment charges for property, plant and equipment to the extent the amounts by which the carrying amounts of these assets exceeded their fair values. Fair value was determined by appraisals. See note 7 for further discussion of these and other special charges.

In addition, in 2008 we wrote off certain fixed assets within our North American Glass reporting segment that had become idled and were no longer being used in our production process. A non-cash charge of \$4.5 million was recorded in Cost of sales on the Consolidated Statements of Operation in 2008. See note 7 for further discussion of these special charges.

#### 6. Borrowings

On June 16, 2006, Libbey Glass Inc. issued \$306.0 million aggregate principal amount of floating rate senior secured notes (Senior Notes) due June 1, 2011, and \$102.0 million aggregate principal amount of senior subordinated secured pay-in-kind notes (Old PIK Notes), due December 1, 2011. Concurrently, Libbey Glass Inc. entered into a new \$150 million Asset Based Loan facility (ABL Facility) expiring December 16, 2010. There have been significant changes to each of these debt instruments recently. On October 28, 2009, we exchanged our Old PIK Notes for senior subordinated secured notes (New PIK Notes) and additional common stock and warrants to purchase common stock of Libbey Inc. For further details of this transaction, please see the detailed discussion of the PIK Notes below. During February, 2010, in conjunction with a \$400.0 million debt offering, we repurchased the Senior Notes, redeemed the remaining PIK Notes and amended and restated the ABL Facility. For further discussion of these transactions, see note 20 to the Consolidated Financial Statements.

# Notes to Consolidated Financial Statements ---- (Continued)

Borrowings consist of the following:

|   | Interest<br>Rate | Maturity Date                  | December 31,<br>2009 | December 31,<br>2008   |
|---|------------------|--------------------------------|----------------------|------------------------|
| Borrowings under ABL  |                  |                                | ¢                    | <b>•</b> • • • • • • • |
| facility  | Floating         | December 16, 2010              | \$ —                 | \$ 34,538              |
| Senior notes  | Floating(1)      | June 1, 2011                   | 306,000              | 306,000                |
| PIK notes prior to October,<br>2009 exchange (Old PIK<br>Notes)(2)(3) | 16.00%           | December 1, 2011               |                      | 148,946                |
| PIK notes after October,<br>2009 exchange (New PIK                    |                  |                                |                      |                        |
| Notes)(3)   | 0.00%            | June 1, 2021                   | 80,431               |                        |
| Promissory note   | 6.00%            | January 2010 to September 2016 | 1,492                | 1,666                  |
| Notes payable   | Floating         | January 2010                   | 672                  | 3,284                  |
| RMB loan contract   | Floating         | July 2012 to January 2014      | 36,675               | 36,675                 |
| RMB working capital loan  | Floating         | March 2010(4)                  | 7,335                | 7,335                  |
| Obligations under capital   |                  |                                |                      |                        |
| leases  | Floating         | May 2009                       |                      | 302                    |
| BES Euro line   | Floating         | December 2010 to December 2013 | 14,190               | 15,507                 |
| Other debt  | Floating         | September 2009                 |                      | 630                    |
| Total borrowings  |                  |                                | 446,795              | 554,883                |
| Less — unamortized discounts and warrants                             |                  |                                | 1,749                | 4,626                  |
| Plus — Carrying value in<br>excess of principal on                    |                  |                                |                      |                        |
| New PIK Notes(3)  |                  |                                |                      |                        |
| Total borrowings — net  |                  |                                | 515,239              | 550,257                |
| Less — current portion of borrowings                                  |                  |                                | 10,515               | 4,401                  |
| Total long-term portion of borrowings — net                           |                  |                                | \$504,724            | <u>\$545,856</u>       |

(1) See Interest Rate Protection Agreements below.

(2) Additional PIK notes were issued each June 1 and December 1, commencing on December 1, 2006, to pay the semi-annual interest. During the first three years, ending on June 1, 2009, interest was payable by the issuance of additional PIK notes.

(3) On October 28, 2009, we exchanged approximately \$160.9 million of Old PIK Notes for approximately \$80.4 million of New PIK Notes and additional common stock and warrants to purchase common stock of Libbey Inc. We recorded the New PIK Notes at their carrying value of approximately \$150.6 million instead of their face value of \$80.4 million.

(4) Subsequent to December 31, 2009, the terms of the RMB working capital loan were extended. Under the new terms, the loan matures in January, 2011.

#### Notes to Consolidated Financial Statements — (Continued)

Annual maturities for all of our total borrowings (excluding the impact of item (4) above) for the next five years and beyond are as follows:

| 2010     | 2011      | 2012     | 2013     | 2014    | Thereafter |
|----------|-----------|----------|----------|---------|------------|
| \$10,515 | \$309,375 | \$14,439 | \$22,552 | \$9,022 | \$80,892   |

#### **ABL** Facility

The ABL Facility is with a group of six banks and provides for a revolving credit and swing line facility permitting borrowings for Libbey Glass and Libbey Europe up to an aggregate of \$150.0 million, with Libbey Europe's borrowings being limited to \$75.0 million. Borrowings under the ABL Facility mature December 16, 2010. Swing line borrowings are limited to \$15.0 million, with swing line borrowings for Libbey Europe being limited to  $\pounds$  T.5 million. Loans comprising each CBFR (CB Floating Rate) Borrowing, including each Swingline Loan, bear interest at the CB Floating Rate plus the Applicable Rate, and euro-denominated swing line borrowings (Eurocurrency Loans) bear interest calculated at the Netherlands swing line rate, as defined in the ABL Facility. The Applicable Rates for CBFR Loans and Eurocurrency Loans vary depending on our aggregate remaining availability. The Applicable Rates for CBFR Loans and Eurocurrency Loans were 0.0 percent and 1.75 percent, respectively, at December 31, 2009. There were no Libbey Glass or Libbey Europe borrowings under the facility at December 31, 2008, while Libbey Europe had outstanding borrowings of \$34.5 million at December 31, 2008. The interest rate was 5.02 percent at December 31, 2008. Interest is payable on the last day of the interest period, which can range from one month to six months.

All borrowings under the ABL Facility are secured by a first priority security interest in (i) substantially all assets of (a) Libbey Glass and (b) substantially all of Libbey Glass's present and future direct and indirect domestic subsidiaries, (ii) (a) 100 percent of the stock of Libbey Glass, (b) 100 percent of the stock of substantially all of Libbey Glass's present and future direct and indirect domestic subsidiaries, (c) 100 percent of the non-voting stock of substantially all of Libbey Glass's first-tier present and future foreign subsidiaries and (d) 65 percent of the voting stock of substantially all of Libbey Glass's first-tier present and future foreign subsidiaries, and (iii) substantially all proceeds and products of the property and assets described in clauses (i) and (ii) of this sentence. Additionally, borrowings by Libbey Europe under the ABL Facility are secured by a first priority security interest in (i) substantially all of the assets of Libbey Europe, the parent of Libbey Europe and certain of its subsidiaries, (ii) 100 percent of the stock of Libbey Europe and certain subsidiaries of Libbey Europe, and (iii) substantially all proceeds and products of the property and assets described in clauses (i) and (ii) of this sentence. Libbey pays a Commitment Fee, as defined by the ABL Facility, on the total credit provided under the Facility. The Commitment Fee varies depending on our aggregate availability. The Commitment Fee was 0.25 percent at December 31, 2009. No compensating balances are required by the Agreement. The Agreement does not require compliance with a fixed charge coverage ratio covenant, unless aggregate unused availability falls below \$15.0 million. If our aggregate unused ABL availability falls below \$15.0 million, the fixed charge coverage ratio requirement would be 1:10 to 1:00. The fixed charge coverage ratio is defined as earnings before interest, taxes, depreciation, amortization and minority interest (EBITDA) minus capital expenditures to fixed charges (EBITDA minus capital expenditures / fixed charges). Among the items included in the calculation of fixed charges are: cash interest expense, scheduled principal payments on outstanding debt and capital lease obligations, taxes paid in cash, dividends paid in cash and required cash contributions to our pension plans in excess of expense.

The borrowing base under the ABL Facility is determined by a monthly analysis of the eligible accounts receivable, inventory and fixed assets. The borrowing base is the sum of (a) 85 percent of eligible accounts receivable, (b) the lesser of (i) 85 percent of the net orderly liquidation value (NOLV) of eligible inventory, (ii) 65 percent of eligible inventory, or (iii) \$75.0 million and (c) the lesser of \$25.0 million and the aggregate of (i) 75 percent of the NOLV of eligible equipment and (ii) 50 percent of the fair market value of eligible real property.

The available total borrowing base is offset by real estate and ERISA reserves totaling \$8.2 million and mark-to-market reserves for natural gas of \$3.9 million. The ABL Facility also provides for the issuance of

## Notes to Consolidated Financial Statements — (Continued)

\$30.0 million of letters of credit, which are applied against the \$150.0 million limit. At December 31, 2009, we had \$9.9 million in letters of credit outstanding under the ABL Facility. Remaining unused availability on the ABL Facility was \$79.2 million at December 31, 2009 and \$44.6 million at December 31, 2008.

We amended and restated this ABL Facility in February 2010. See note 20 for a further discussion of this subsequent event.

#### Senior Notes

In 2006, Libbey Glass and Libbey Inc. entered into a purchase agreement pursuant to which Libbey Glass agreed to sell \$306.0 million aggregate principal amount of floating rate senior secured notes due 2011 to the initial purchasers named in a private placement. The net proceeds, after deducting a discount and the estimated expenses and fees, were approximately \$289.8 million. On February 15, 2007, we exchanged \$306.0 million aggregate principal amount of our floating rate senior secured notes due 2011, which were registered under the Securities Act of 1933, as amended (Senior Notes), for the notes sold in the private placement. The Senior Notes bear interest at a rate equal to six-month LIBOR plus 7.0 percent and were offered at a discount of 2 percent of face value. Interest with respect to the Senior Notes is payable semiannually on June 1 and December 1. The stated interest rate was 7.48 percent at December 31, 2009. Neither the Senior Notes nor the indenture governing them contain financial covenants.

The interest rate protection agreements previously entered into with respect to \$200.0 million of debt have all matured as of December 1, 2009.

The Senior Notes are guaranteed by Libbey Inc. and all of Libbey Glass's existing and future domestic subsidiaries that guarantee any of Libbey Glass's debt or debt of any subsidiary guarantor (see Note 19). The Senior Notes and related guarantees have the benefit of a second-priority lien, subject to permitted liens, on collateral consisting of substantially all the tangible and intangible assets of Libbey Glass's ABL Facility. The Collateral does not include the assets of non-guarantor subsidiaries that secure the ABL Facility.

The Senior Notes were repurchased in February 2010, in conjunction with a \$400.0 million debt offering. See note 20 for a further discussion of this subsequent event.

#### **PIK Notes**

Concurrently with the execution of the purchase agreement with respect to the Senior Notes, Libbey Glass and Libbey Inc. entered into a purchase agreement (Unit Purchase Agreement) pursuant to which Libbey Glass agreed to sell, to a purchaser named in the private placement, units consisting of \$102.0 million aggregate principal amount 16.0 percent senior subordinated secured pay-in-kind notes due 2011 (Old PIK Notes) and detachable warrants to purchase 485,309 shares of Libbey Inc. common stock (Warrants) exercisable on or after June 16, 2006 and expiring on December 1, 2011. The warrant holders do not have voting rights. The net proceeds, after deducting a discount and estimated expenses and fees, were approximately \$97.0 million. The proceeds were allocated between the Warrants has been recorded in capital in excess of par value, with the offset recorded as a discount on the underlying debt. Each Warrant is exercisable at \$11.25. The Old PIK Notes were offered at a discount of 2 percent of face value. Interest is payable semiannually on June 1 and December 1, but during the first three years interest is payable in cash beginning on December 1, 2009. However, these terms and conditions were modified as part of the PIK Notes nor the indenture governing them contain financial covenants.

The obligations of Libbey Glass under the Old PIK Notes are guaranteed by Libbey Inc. and all of Libbey Glass's existing and future domestic subsidiaries that guarantee any of Libbey Glass's debt or debt of any subsidiary

# Notes to Consolidated Financial Statements ---- (Continued)

guarantor (see note 19). The Old PIK Notes and related guarantees are senior subordinated obligations of Libbey Glass and the guarantors of the Old PIK Notes and are entitled to the benefit of a third-priority lien, subject to permitted liens, on the collateral that secures the Senior Notes.

On October 28, 2009, we entered into a transaction with Merrill Lynch PCG, Inc. (the "Investor") to exchange the existing 16.0 percent Old PIK Notes due in December 2011, for a combination of debt and equity securities (Exchange Transaction). Pursuant to the Exchange Transaction, Old PIK Notes having an outstanding principal balance of approximately \$160.9 million have been exchanged for new Senior Subordinated Secured Notes due in June 2021 (New PIK Notes) having a principal amount of approximately \$80.4 million, together with common stock and warrants in Libbey Inc. Interest due under the New PIK Notes accrues at zero percent until the date (FRN Redemption Date) that is the first to occur of (a) December 10, 2010 or (b) the date on which the Senior Notes due 2011 are redeemed or paid in full. If the New PIK Notes have not been repaid in full on or before the FRN Redemption Date, interest under the New PIK Notes, at the rate of 16.0 percent per annum and be payable semi-annually in cash or in additional New PIK Notes, at the option of Libbey Glass.

The New PIK Notes mature on the earlier to occur of (a) June 1, 2021 or (b) the date that is 180 days after the maturity date of any part of any debt that refinances the Senior Notes. In no event, however, will the New PIK Notes mature prior to September 1, 2011. The New PIK Notes are subordinated to the Senior Notes and secured by a third-priority lien on collateral in the same manner as the Old PIK Notes and contain covenants that are substantially similar to the Old PIK Notes. Neither the New PIK Notes nor the indenture governing them contain financial covenants.

We also issued to the Investor 933,145 shares of Libbey Inc. common stock and warrants (Series I Warrants) conveying the right to purchase, for \$0.01 per share, an additional 3,466,856 shares of the Company's common stock. The amount allocated to the Series I Warrants has been recorded in capital in excess of par value, with the offset recorded against the carrying value of the New PIK Notes. Collectively this represents approximately 22.5 percent of the Company's common stock outstanding following the Exchange Transaction.

We will issue additional warrants to the Investor if:

- The New PIK Notes remain outstanding on the FRN Redemption Date, in which case we will issue to the Investor warrants (Series II Warrants) conveying the right to purchase, for \$0.01 per share, an additional 10 percent of the Company's common stock then outstanding (on a fully diluted basis, subject to certain exceptions).
- The New PIK Notes remain outstanding on the 180th day, 210th day and/or 240th day after the date of issuance of the Series II Warrant (Series II Date), in which case we will issue to the Investor on the 180th, 210th and/or 240th day after the Series II Date, as applicable, additional warrants (Series III Warrants) conveying the right to purchase, for \$0.01 per share, an additional 3.33 percent of the Company's common stock outstanding (on a fully diluted basis, subject to certain exception) on the Series II Date.

The percentage of the Company's outstanding common stock that is represented by the Series II and Series III Warrants issuable to the Investor will be reduced on a pro rata basis to the extent the principal balance of the New PIK Notes has been reduced as of the date of issuance of the warrants. All warrants issued to the Investor will expire ten years from the date of issuance. Issuance to the Investor of the Series II Warrants and Series III Warrants will be deferred if and to the extent that issuance of the Series II Warrants or Series III Warrants would cause the Investor's beneficial ownership of the Company's common stock to exceed 29.5 percent of the Company's then outstanding common stock (Cap). The Investor would be required to sell down its common stock in order to receive the remaining portion of the warrants. The Investor is prohibited from attaining beneficial ownership of the Company's ownership of common stock or warrants trigger a change of control under Libbey's existing debt and management change in control agreements. As of December 31, 2009 no Series II or Series III Warrants were issued and no accounting treatment was required.

# Notes to Consolidated Financial Statements ---- (Continued)

Management evaluated the application of FASB ASC 470-50, "Modifications and Extinguishments" and FASB ASC 470-60, "Troubled Debt Restructuring by Debtors" and concluded that the Exchange Transaction constituted a troubled debt restructuring, rather than a debt modification or extinguishment. Under FASB ASC 470-60, the carrying value of the New PIK Note is \$150.6 million which is comprised of the \$80.4 million principal amount and an excess carrying amount of \$70.2 million. \$2.7 million of costs associated with the Exchange Transaction have been expensed in interest expense on the Consolidated Statements of Operations. The remainder of the costs associated with the Exchange Transaction of \$1.8 million are related to the equity issued and have been recorded in capital in excess of par value on the Consolidated Balance Sheets, and also as shown in the Consolidated Statement of Shareholders' Deficit.

On February 8, 2010, in conjunction with a \$400.0 million debt offering we redeemed the New PIK Notes. We will recognize a gain of approximately \$70.2 million on the difference between the carrying value and the face value in the first quarter of 2010. See note 20 for further details.

#### **Promissory** Note

In September 2001, we issued a \$2.7 million promissory note in connection with the purchase of our Laredo, Texas warehouse facility. At December 31, 2009, and December 31, 2008, we had \$1.5 million and \$1.7 million, respectively, outstanding on the promissory note. Interest with respect to the promissory note is paid monthly.

#### Notes Payable

We have an overdraft line of credit for a maximum of  $\notin 1.1$  million. The \$0.7 million outstanding at December 31, 2009, was the U.S. dollar equivalent under the euro-based overdraft line and the interest rate was 5.80 percent. Interest with respect to the note payable is paid monthly.

#### **RMB Loan Contract**

On January 23, 2006, Libbey Glassware (China) Co., Ltd. (Libbey China), an indirect wholly owned subsidiary of Libbey Inc., entered into an RMB Loan Contract (RMB Loan Contract) with China Construction Bank Corporation Langfang Economic Development Area Sub-Branch (CCB). Pursuant to the RMB Loan Contract, CCB agreed to lend to Libbey China RMB 250.0 million, or the equivalent of approximately \$36.7 million, for the construction of our production facility in China and the purchase of related equipment, materials and services. The loan has a term of eight years and bears interest at a variable rate as announced by the People's Bank of China. As of the date of the initial advance under the Loan Contract, the annual interest rate was 5.51 percent, and as of December 31, 2009, the annual interest rate was 5.35 percent. As of December 31, 2009, the outstanding balance was RMB 250.0 million (approximately \$36.7 million). Interest is payable quarterly. Payments of principal in the amount of RMB 30.0 million (approximately \$4.4 million) and RMB 40.0 million (approximately \$5.9 million) must be made on July 20, 2012, and December 20, 2012, respectively, and three payments of principal in the amount of RMB 60.0 million (approximately \$8.8 million) each must be made on July 20, 2013, December 20, 2013, and January 20, 2014, respectively. The obligations of Libbey China are secured by a guarantee executed by Libbey Inc. for the benefit of CCB and a mortgage lien on the Libbey China facility.

#### **RMB** Working Capital Loan

In March 2007, Libbey China entered into a RMB 50.0 million working capital loan with CCB. The 3-year term loan has a principal payment at maturity on March 14, 2010, has a current interest rate of 5.40 percent, and is secured by a Libbey Inc. guarantee. Subsequent to December 31, 2009, the terms of the working capital loan were extended. Under the new terms, the loan matures in January, 2011. At December 31, 2009, the U.S. dollar equivalent on the line was \$7.3 million. Interest is payable quarterly.

#### Notes to Consolidated Financial Statements --- (Continued)

#### **BES Euro Line**

In January 2007, Crisal entered into a seven year,  $\notin 11.0$  million line of credit (approximately \$15.8 million) with Banco Espírito Santo, S.A. (BES). The \$14.2 million outstanding at December 31, 2009 was the U.S. dollar equivalent of the  $\notin 9.9$  million outstanding under the line at an interest rate of 3.77 percent. Payment of principal in the amount of  $\notin 1.6$  million (approximately \$2.3 million) is due in December 2010, payment of  $\notin 2.2$  million (approximately \$3.2 million) is due in December 2011, payment of  $\notin 2.8$  million (approximately \$4.0 million) is due in December 2012 payment of  $\notin 3.3$  million (approximately \$4.7 million) is due in December 2013. Interest with respect to the line is paid every six months.

#### **Other Debt**

The other debt of \$0.6 million at December 31, 2008 consisted primarily of government-subsidized loans for equipment purchases at Crisal.

#### Fair Value of Borrowings

The fair value of the Company's debt has been calculated based on quoted market prices for the same or similar issues. Our floating rate \$306 million Senior Notes due June, 2011 had an estimated fair value of \$301.4 million and \$104.0 million at December 31, 2009 and December 31, 2008, respectively. The \$80.4 million New PIK Notes have been held by a single holder since inception, and there is no active market from which a fair value could be derived. The value of the remainder of our debt approximates carrying value due to variable interest rates.

#### Capital Resources and Liquidity

Historically, cash flows generated from operations and our borrowing capacity under our ABL Facility have enabled us to meet our cash requirements, including capital expenditures and working capital requirements. As indicated in our MD&A "Discussion of 2009 vs. 2008 Cash flow", during 2009 we generated significant free cash flow from operations. As a result, at December 31, 2009 we had no amounts outstanding under our ABL Facility, although we had \$9.9 million of letters of credit issued under that facility. As a result, we had \$79.2 million of unused availability remaining under the ABL Facility at December 31, 2009, as compared to \$44.6 million of unused availability at December 31, 2008. In addition, we had \$55.1 million of cash on hand at December 31, 2009, compared to \$13.3 million of cash on hand at December 31, 2008.

On February 8, 2010, we used the proceeds of a debt offering of \$400.0 million of senior secured notes due 2015, together with cash on hand, to redeem the \$80.4 million face amount of New PIK Notes that were outstanding at that date and to repurchase the \$306.0 million of senior secured notes due 2011. We also amended and restated our ABL Facility to, among other things, extend the maturity to 2014 and reduce the amount that we can borrow under that facility from \$150.0 million to \$110.0 million. In addition, effective February 25, 2010, we extended the maturity of our RMB 50 million working capital loan from March 2010 to January 2011. See note 20 to the Consolidated Financial Statements for more information regarding these subsequent events.

Based on our operating plans and current forecast expectations (including expectations that the global economy will not deteriorate further), we anticipate that our cash flows from operations and our borrowing capacity under our amended and restated ABL Facility will provide sufficient cash availability to meet our ongoing liquidity needs.

#### 7. Special Charges

#### **Facility Closures**

In December 2008, we announced that the Syracuse China manufacturing facility and our Mira Loma, California distribution center would be shut down in early to mid-2009 in order to reduce costs, and we accordingly

#### Notes to Consolidated Financial Statements — (Continued)

recorded a pretax charge of \$29.1 million in 2008. The principal components of the charge included fixed asset write-downs, inventory write-downs, and employee severance related costs for the approximately 305 employees impacted by the closures and pension and postretirement charges.

In 2008 we performed an analysis to determine the appropriate carrying value of inventory located at Syracuse China and Mira Loma. A lower of cost or market adjustment was recorded in the fourth quarter of 2008 in the amount of \$9.8 million to properly state our ending inventory values. This charge was included in cost of sales on the 2008 Consolidated Statements of Operations.

In the fourth quarter of 2008, we recorded a \$9.7 million reduction in the carrying value of our long-lived assets in accordance with FASB ASC 360 (formerly SFAS No. 144). Under FASB ASC 360, long-lived assets are tested for recoverability if certain events or changes in circumstances indicate that the carrying value of the long-lived assets may not be recoverable. The announcement of the closure of the Syracuse China reporting unit indicated that the carrying value of our long-lived assets may not be recoverable and we performed an impairment review. We then recorded impairment charges, for property, plant and equipment, based upon the amounts by which the carrying amounts of these assets exceeded their fair values. Fair value was determined by appraisals. This charge was included in special charges on the 2008 Consolidated Statements of Operations.

In 2008 we recorded a charge of \$9.0 million related to the announced closures for employee-related costs and other. Of this amount, \$4.2 million was included in cost of sales in the 2008 Consolidated Statements of Operations for pension and non-pension postretirement welfare costs. An additional \$4.8 million included primarily severance, medical benefits and outplacement services for the employees. This amount was included in special charges in the 2008 Consolidated Statements of Operations.

Further, depreciation expense was increased by \$0.3 million at Syracuse in 2008 to reflect the shorter remaining life of the assets. This was recorded in cost of sales on the 2008 Consolidated Statements of Operations, in the North American Other reporting segment.

In addition, natural gas hedges in place for the Syracuse China facility were no longer deemed effective, as the forecasted transactions related to those contracts were not probable of occurring. This resulted in a charge of \$0.4 million to other income on the 2008 Consolidated Statements of Operations, in the North American Other reporting segment. See note 13 for further discussion of derivatives.

In 2009 we recorded a pre-tax charge of \$3.8 million related to the closures of the Syracuse China manufacturing facility and the Mira Loma, California distribution center that were announced in 2008. The principal components of the charge included building site clean up, inventory write-downs related to work-in-process and raw materials of \$1.0 million net of fixed asset recoveries (net of write-downs), employee severance related costs and other of \$1.7 million and pension and postretirement charges of \$0.3 million. Further, depreciation expense was increased by \$0.7 million at Syracuse in the first quarter of 2009 to reflect the shorter life of the remaining assets. In addition, natural gas hedges of \$0.2 million for the Syracuse China facility were charged to other income on the 2009 Consolidated Statements of Operations, in the North American Other reporting segment. See note 13 for further discussion of derivatives.

# Notes to Consolidated Financial Statements — (Continued)

|                                      | December 31, 2009          |                            |         | December 31, 2008          |                            |          |
|--------------------------------------|----------------------------|----------------------------|---------|----------------------------|----------------------------|----------|
|                                      | North<br>American<br>Glass | North<br>American<br>Other | Total   | North<br>American<br>Glass | North<br>American<br>Other | Total    |
| Inventory write-down                 | \$ —                       | \$ 977                     | \$ 977  | \$192                      | \$ 9,576                   | \$ 9,768 |
| Pension & postretirement welfare     |                            | 278                        | 278     | _                          | 4,170                      | 4,170    |
| Fixed asset depreciation             |                            | 705                        | 705     |                            | 261                        | 261      |
| Included in cost of sales            |                            | 1,960                      | 1,960   | 192                        | 14,007                     | 14,199   |
| Fixed asset write-down               | 112                        | (138)                      | (26)    | 65                         | 9,660                      | 9,725    |
| Employee termination cost & other    | <u>(98</u> )               | 1,755                      | 1,657   | 618                        | 4,202                      | 4,820    |
| Included in special charges          | 14                         | 1,617                      | 1,631   | 683                        | 13,862                     | 14,545   |
| Ineffectiveness of natural gas hedge |                            | 232                        | 232     |                            | 383                        | 383      |
| Included in other income             |                            | 232                        | 232     |                            | 383                        | 383      |
| Total pretax charge                  | <u>\$ 14</u>               | \$3,809                    | \$3,823 | <u>\$875</u>               | \$28,252                   | \$29,127 |

The following table summarizes the facility closure charge in 2009 and 2008:

The following reflects the balance sheet activity related to the facility closure charge for the year ended December 31, 2009:

|                                       | Reserve<br>Balances<br>at January 1,<br>2009 | Total<br>Charge to<br>Earnings | Cash<br>(Payments)<br>Receipts | Inventory &<br>Fixed Asset<br>Write Downs | Non-Cash<br>Utilization | Reserve<br>Balances at<br>December 31,<br>2009 |
|---------------------------------------|--|--------------------------------|--------------------------------|---|-------------------------|--|
| Inventory write-down                  | \$ —   | \$ 977                         | \$ 137                         | \$(1,114)                                 | \$                      | \$   |
| Pension & postretirement welfare      |  | 278                            |                                |   | (278)                   |  |
| Fixed asset depreciation              |  | 705                            | _                              | _   | (705)                   |  |
| Fixed asset write-down                | —  | (26)                           | 444                            | (112)                                     |                         | 306  |
| Employee termination cost & other     | 4,248  | 1,657                          | (5,683)                        | —   | 488                     | 710  |
| Ineffectiveness of natural gas hedges |  | 232                            |                                |   | (232)                   |  |
| Total                                 | \$4,248                                      | \$3,823                        | <u>\$(5,102</u> )              | <u>\$(1,226</u> )                         | <u>\$(727</u> )         | \$1,016  |

The following reflects the balance sheet activity related to the facility closure charge for the year ended December 31, 2008:

|                                       | Reserve<br>Balances<br>at January 1,<br>2008 | Total<br>Charge to<br>Earnings | Cash<br>Payments | Inventory &<br>Fixed Asset<br>Write Downs | Non-Cash<br>Utilization | Reserve<br>Balances at<br>December 31,<br>2008 |
|---------------------------------------|--|--------------------------------|------------------|---|-------------------------|--|
| Inventory write-down                  | \$   | \$ 9,768                       | \$—              | \$ (9,768)                                | \$ —                    | \$   |
| Pension & postretirement welfare      |  | 4,170                          |                  |   | (4,170)                 |  |
| Fixed asset depreciation              |  | 261                            |                  |   | (261)                   |  |
| Fixed asset write-down                |  | 9,725                          |                  | (9,725)                                   | —                       |  |
| Employee termination cost & other     |  | 4,820                          | (8)              |   | (564)                   | 4,248  |
| Ineffectiveness of natural gas hedges |  | 383                            |                  |   | (383)                   |  |
| Total                                 | <u>\$</u>                                    | \$29,127                       | <u>\$(8)</u>     | <u>\$(19,493</u> )                        | <u>\$(5,378</u> )       | \$4,248  |

## Notes to Consolidated Financial Statements — (Continued)

The ending balances of \$1.0 million and \$4.2 million for 2009 and 2008, respectively, were included in accrued special charges on the Consolidated Balance Sheets. We expect the 2009 balance to result in cash payments in 2010. These charges were recorded in the North American Other and North American Glass reporting segments in 2009.

#### Write-off of Finance Fees

In October 2009, we wrote off \$2.7 million of finance fees incurred in connection with the exchange of the Old PIK Notes. These charges were recorded as interest expense on the Consolidated Statement of Operations and are reflected in the North American Glass reporting segment. See note 6 for further discussion.

#### Intangible Asset Impairment

Goodwill and intangible assets were tested for impairment in accordance with FASB ASC Topic 350 and an impairment charge was incurred in 2008 in the amount of \$11.9 million for both goodwill and intangibles associated with Royal Leerdam and Crisal, which are in our International reporting segment. \$9.4 million of this charge was included in impairment of goodwill and \$2.5 million was recorded in special charges on the Consolidated Statements of Operations. For further discussion of goodwill and intangibles impairment, see note 4.

#### **Fixed** Asset Impairment

During 2008, we wrote down certain fixed assets within our North American Glass segment that had become idled and no longer were being used in our production process. The non-cash charge of \$4.5 million was included in cost of sales on the Consolidated Statements of Operations.

#### Summary of Total Special Charges

The following table summarizes the special charges mentioned above and their classifications in the Consolidated Statements of Operations:

|                        | December 31,<br>2009 | December 31,<br>2008 |
|------------------------|----------------------|----------------------|
| Cost of sales          | \$1,960              | \$18,681             |
| Impairment of goodwill | —                    | 9,434                |
| Special charges        | 1,631                | 17,000               |
| Other income           | 232                  | 383                  |
| Interest expense       | 2,700                |                      |
| Total special charges  | \$6,523              | \$45,498             |

There were no special charges recorded in 2007.

## 8. Income Taxes

The provisions (benefits) for income taxes were calculated based on the following components of (loss) earnings before income taxes:

| Year Ended December 31,          | 2009               | 2008               | 2007            |
|----------------------------------|--------------------|--------------------|-----------------|
| United States                    | \$(25,385)         | \$(79,496)         | \$(11,871)      |
| Non-U.S                          | (653)              | 5,347              | 20,862          |
| Total (loss) earnings before tax | <u>\$(26,038</u> ) | <u>\$(74,149</u> ) | <u>\$ 8,991</u> |

# Notes to Consolidated Financial Statements --- (Continued)

The current and deferred provisions (benefits) for income taxes were:

| Year Ended December 31,   | 2009            | 2008              | 2007              |
|---|-----------------|-------------------|-------------------|
| Current:  |                 |                   |                   |
| U.S. federal  | \$ 11,436       | \$ (724)          | \$(6,768)         |
| Non-U.S.  | 10,782          | 2,798             | 3,207             |
| U.S. state and local  | 170             | 181               | 132               |
| Total current income tax provision (benefit)                          | 22,388          | 2,255             | (3,429)           |
| Deferred:   |                 |                   |                   |
| U.S. federal  | (16,053)        | ) 1,855           | 16,752            |
| Non-U.S.  | (3,570)         | ) 2,204           | (2,183)           |
| U.S. state and local  | (15             | )                 | 158               |
| Total deferred income tax (benefit) provision                         | (19,638)        | 4,059             | 14,727            |
| Total:  |                 |                   |                   |
| U.S. federal  | (4,617)         | ) 1,131           | 9,984             |
| Non-U.S.  | 7,212           | 5,002             | 1,024             |
| U.S. state and local  | 155             | 181               | 290               |
| Total income tax provision  | <u>\$ 2,750</u> | \$6,314           | <u>\$11,298</u>   |
| The significant components of our deferred income tax assets and liab | oilities are    | as follows:       |                   |
| December 31,  |                 | 2009              | 2008              |
| Deferred income tax assets:   | -               | · · · · · ·       |                   |
| Pension   |                 | \$ 38,558         | \$ 31,305         |
| Nonpension postretirement benefits                                    |                 | 24,820            | 22,244            |
| Other accrued liabilities   |                 | 16,843            | 30,733            |
| Receivables   |                 | 2,201             | 2,414             |
| Cancellation of indebtedness income                                   |                 | 27,300            |                   |
| Net operating loss carry forwards                                     |                 | 15,969            | 30,379            |
| Tax credits   | ••••••          | 10,143            | 8,862             |
| Total deferred income tax assets                                      | •••••           | 135,834           | 125,937           |
| Deferred income tax liabilities:                                      |                 |                   |                   |
| Property, plant and equipment   |                 | 26,248            | 23,102            |
| Inventories   |                 | 8,210             | 7,400             |
| Intangibles and other assets  | •••••           | 12,172            | 12,920            |
| Total deferred income tax liabilities                                 | •••••           | 46,630            | 43,422            |
| Net deferred income tax asset before valuation allowance              |                 | 89,204            | 82,515            |
| Valuation allowance   | •••••           | (98,989)          | (87,442)          |
| Net deferred income tax liability                                     |                 | <b>§ (9,785</b> ) | <u>\$ (4,927)</u> |

# Notes to Consolidated Financial Statements --- (Continued)

The net deferred income tax assets at December 31 of the respective year-ends were included in the Consolidated Balance Sheet as follows:

| December 31,                             | 2009              | 2008              |
|--|-------------------|-------------------|
| Current deferred income tax liability    | \$(3,560)         | \$(1,279)         |
| Noncurrent deferred income tax liability |                   |                   |
| Net deferred income tax liability        | <u>\$(9,785</u> ) | <u>\$(4,927</u> ) |

The 2009 deferred income tax asset for net operating loss carry forwards of \$16.0 million relates to pre-tax losses incurred in the Netherlands of \$21.6 million, in Mexico of \$4.3 million, in Portugal of \$11.3 million, in China of \$14.9 million, in U.S. federal of \$5.9 million and in U.S. state and local jurisdictions of \$36.2 million. During 2009, we utilized \$35.3 million in U.S. federal net operating loss carry forwards, which carried a full valuation allowance, principally due to the cancellation of indebtedness income (see note 6) and a change in tax law resulting in a five year net operating loss carry back. Our foreign net operating loss carry forwards of \$52.1 million will expire between 2011 and 2018. Our U.S. federal net operating loss carry forward of \$5.9 million will expire in 2028. The U.S. state and local net operating loss carry forward of \$35.9 million will expire between 2017 and 2029. The 2008 deferred asset for net operating loss carry forwards of \$30.4 million relates to pre-tax losses incurred in the Netherlands of \$17.7 million, in Mexico of \$5.0 million, in Portugal of \$14.3 million, in China of \$8.8 million, in U.S. federal of \$51.4 million, and state and local jurisdictions of \$45.2 million.

The Company has a tax holiday in China, which will expire in 2013. The Company recognized no benefit from the tax holiday in 2009, 2008 or 2007.

The 2009 deferred tax credits of \$10.1 million consist of \$3.0 million U.S. federal tax credits and \$7.1 million Non-U.S. credits. The U.S. federal tax credits are foreign tax credits associated with undistributed earnings of our Canadian operations, which are not permanently reinvested, general business credits, and alternative minimum tax credits. The general business credits primarily consist of federal empowerment zone credits and research credits. The Non-U.S. credits of \$7.1 million, which is related to withholding tax on inter-company debt in the Netherlands, can be carried forward indefinitely. The 2008 deferred tax credits of \$8.9 million consist of \$2.0 million U.S. federal tax credits and \$6.9 million of Non-U.S. credits.

In assessing the need for a valuation allowance, management considers whether it is more likely than not that some portion or all of the deferred income tax assets will be realized on a quarterly basis or whenever events indicate that a review is required. The ultimate realization of deferred income tax assets is dependent upon the generation of future taxable income (including reversals of deferred income tax liabilities) during the periods in which those temporary differences reverse. As a result, we consider the historical and projected financial results of the legal entity or consolidated group recording the net deferred income tax asset as well as all other positive and negative evidence. Examples of the evidence we consider are cumulative losses in recent years, losses expected in early future years, a history of potential tax benefits expiring unused, whether there was an unusual, infrequent, or extraordinary item to be considered. We intend to maintain these allowances until it is more likely than not that the deferred income tax assets will be realized.

The valuation allowance activity for the years ended December 31 is as follows:

| Year Ended December 31,               | 2009     | 2008     | 2007     |
|---------------------------------------|----------|----------|----------|
| Beginning balance                     | \$87,442 | \$28,855 | \$ 6,575 |
| Charged to provision for income taxes |          | 37,247   | 18,917   |
| Charged to other comprehensive income |          | 21,340   | 3,363    |
| Ending balance                        |          |          | \$28,855 |

# Notes to Consolidated Financial Statements --- (Continued)

The valuation allowance increased \$11.6 million in 2009 from \$87.4 million at December 31, 2008 to \$99.0 million at December 31, 2009. The 2009 valuation allowance of \$99.0 million consists of \$80.6 million related to U.S. entities and \$18.4 million is related to Non-U.S. entities. The 2009 increase of \$11.6 million is attributable to the current year change in deferred tax assets. The valuation allowance increased \$58.5 million in 2008 from \$28.9 million at December 31, 2007 to \$87.4 million at December 31, 2008. The 2008 increase of \$58.5 million was primarily attributable to increases in net operating loss carry forwards, long-lived asset impairment changes, pension and non-pension postretirement benefits, and the recording of a partial valuation allowance for Portugal.

Reconciliation from the statutory U.S. federal income tax rate of 35.0 percent to the consolidated effective income tax rate was as follows:

| Year Ended December 31,   | 2009            | 2008   | 2007   |
|---|-----------------|--------|--------|
| Statutory U.S. federal income tax rate                                | 35.0%           | 35.0%  | 35.0%  |
| Increase (decrease) in rate due to:                                   |                 |        |        |
| Non-U.S. income tax differential                                      | 9.9             | 4.7    | (73.2) |
| U.S. state and local income taxes, net of related U.S. federal income |                 |        | . ,    |
| taxes   | (0.6)           | (0.2)  | 6.2    |
| U.S. federal credits  |                 | 1.0    | (5.9)  |
| Permanent adjustments   | (14.8)          | (2.6)  | 32.1   |
| Non-U.S. federal credits  |                 | 4.8    | (69.2) |
| Valuation allowance   | (31.3)          | (50.3) | 210.5  |
| Income tax impact pursuant to Crisa acquisition                       | (12.1)          |        |        |
| Other   | 3.3             | (0.9)  | (9.8)  |
| Consolidated effective income tax rate                                | <u>(10.6</u> )% | (8.5)% | 125.7% |

During 2009, the Company identified an income tax adjustment related to the 2006 Crisa acquisition as reflected in the table above. After review, management believes these items did not have a material impact on the financial statements.

Significant components of our refundable and prepaid income taxes, classified in the Consolidated Balance Sheet as prepaid and other current assets, are as follows:

| December 31,               | 2009          | 2008    |
|----------------------------|---------------|---------|
| U.S. federal               | \$ 3,077      | \$1,102 |
| Non-U.S.                   | (2,486)       | 1,276   |
| U.S. state and local       | (116)         | (76)    |
| Total prepaid income taxes | <u>\$ 475</u> | \$2,302 |

U.S. income taxes and non-U.S. withholding taxes were not provided on a cumulative total of approximately \$37.5 million at December 31, 2009 and \$20.4 million at December 31, 2008 of undistributed earnings for certain non-U.S. subsidiaries. We intend to reinvest these earnings indefinitely in the non-U.S. operations. Determination of the net amount of unrecognized U.S. income tax and potential foreign withholdings with respect to these earnings is not practicable.

The company is subject to income taxes in the U.S. and various foreign jurisdictions. Management judgment is required in evaluating our tax positions and determining our provision for income taxes. Throughout the course of business, there are numerous transactions and calculations for which the ultimate tax determination is uncertain. When management believes certain tax positions may be challenged despite our belief that the tax return positions are supportable, the company establishes reserves for tax uncertainties based on estimates of whether additional

#### Notes to Consolidated Financial Statements --- (Continued)

taxes will be due. We adjust these reserves taking into consideration changing facts and circumstances, such as an outcome of a tax audit. The income tax provision includes the impact of reserve provisions and changes to reserves that are considered appropriate. Accruals for tax contingencies are provided for in accordance with the requirements of FASB ASC 740 (formerly FIN 48.)

At December 31, 2009, we had \$1.0 million of total gross unrecognized tax benefits, of which approximately \$1.0 million would impact the effective tax rate, if recognized. At December 31, 2008, we had \$2.3 million of total gross unrecognized tax benefits, of which approximately \$0.9 million would impact the effective tax rate, if recognized. At December 31, 2007, we had \$2.7 million of total gross unrecognized tax benefits, of which approximately \$0.9 million would impact the effective tax rate, if recognized tax benefits, of which approximately \$1.3 million would impact the effective tax rate, if recognized. During 2009, we released \$2.4 million of total gross unrecognized tax benefits due to settlements reached with taxing authorities. A reconciliation of the beginning and ending amount of gross unrecognized tax benefits, excluding interest and penalties, is as follows:

|  | 2009            | 2008            | 2007     |
|--|-----------------|-----------------|----------|
| Beginning balance  | \$ 2,301        | \$ 2,729        | \$ 7,162 |
| Additions based on tax positions related to the current year | 1,180           | 29              | 143      |
| Additions for tax positions of prior years                   |                 | 1,567           | 1,090    |
| Reductions for tax positions of prior years                  | (229)           | (1,020)         | (2,754)  |
| Reductions due to lapse of statute of limitations            | 137             | (1,004)         | (2,201)  |
| Reductions due to settlements with tax authorities           | (2,360)         |                 | (711)    |
| Ending balance   | <u>\$ 1,029</u> | <u>\$ 2,301</u> | \$ 2,729 |

We recognize interest and penalties accrued related to unrecognized tax benefits in the provision for income taxes. We recognized a \$0.5 million benefit in 2009, a \$0.5 million benefit in 2008 and a \$0.2 million benefit in 2007 in our Consolidated Statements of Operations from a reduction in interest and penalties for uncertain tax positions. In addition we had \$2.0 million, \$2.5 million and \$3.0 million accrued for interest and penalties, net of tax benefit at December 31, 2009, 2008 and 2007, respectively.

We file income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. As of December 31, 2009, the tax years that remained subject to examination by major tax jurisdictions were as follows:

| Jurisdiction  | <b>Open Years</b> |
|---------------|-------------------|
| Canada        | 2006-2009         |
| China         | 2006-2009         |
| Mexico        | 2004-2009         |
| Netherlands   | 2008-2009         |
| Portugal      | 2006-2009         |
| United States | 2008-2009         |

#### 9. Pension

We have pension plans covering the majority of our employees. Benefits generally are based on compensation for salaried employees and job grade and length of service for hourly employees. Our policy is to fund pension plans such that sufficient assets will be available to meet future benefit requirements. In addition, we have an unfunded supplemental employee retirement plan (SERP) that covers salaried U.S.-based employees of Libbey hired before January 1, 2006. The U.S. pension plans cover the salaried U.S.-based employees of Libbey hired before January 1, 2006 and most hourly U.S.-based employees (excluding new hires at Shreveport after 2008). The non-U.S. pension plans cover the employees of our wholly owned subsidiaries Royal Leerdam and Crisa. The Crisa plan is not funded.

## Notes to Consolidated Financial Statements --- (Continued)

#### Effect on Operations

The components of our net pension expense, including the SERP, are as follows:

|                                      |          | U.S. Plans |          | No       | on-U.S. Pla | ns       |           | Total     |           |
|--------------------------------------|----------|------------|----------|----------|-------------|----------|-----------|-----------|-----------|
| Year Ended December 31,              | 2009     | 2008       | 2007     | 2009     | 2008        | 2007     | 2009      | 2008      | 2007      |
| Service cost (benefits earned during |          |            |          |          |             |          |           |           |           |
| the period)                          | \$ 5,050 | \$ 5,388   | \$ 5,923 | \$ 1,354 | \$ 1,669    | \$ 1,849 | \$ 6,404  | \$ 7,057  | \$ 7,772  |
| Interest cost on projected benefit   |          |            |          |          |             |          |           |           |           |
| obligation                           | 15,623   | 15,634     | 14,606   | 4,147    | 4,729       | 4,013    | 19,770    | 20.363    | 18.619    |
| Expected return on plan assets       | (17,573) | (17, 567)  | (16,039) | (2,530)  | (3,265)     | (2,750)  | (20,103)  | (20,832)  | (18,789)  |
| Amortization of unrecognized:        | . , ,    | ,          |          | ., ,     |             |          |           |           | ( - / /   |
| Prior service cost (credit)          | 2,242    | 2,381      | 2,086    | (207)    | (212)       | (187)    | 2.035     | 2.169     | 1.899     |
| Actuarial loss                       | 960      | 1,308      | 2,140    | 375      | 293         | 347      | 1,335     | 1,601     | 2,487     |
| Transition obligations               | _        | , <u> </u> | ·        | 113      | 142         | 143      | 113       | 142       | 143       |
| Curtailment charge                   | <u></u>  | 1.070      |          |          | _           |          |           | 1.070     |           |
| Settlement charge                    | 3,661    | , <u> </u> | _        | _        | _           | _        | 3,661     | _         |           |
| Pension expense                      |          | \$ 8,214   | \$ 8,716 | \$ 3,252 | \$ 3,356    | \$ 3,415 | \$ 13,215 | \$ 11,570 | \$ 12,131 |

In 2009, we incurred pension settlement charges of \$3.7 million. The pension settlement charges were triggered by excess lump sum distributions taken by employees, which required us to record unrecognized gains and losses in our pension plan accounts.

In the fourth quarter of 2008 we incurred a pension curtailment charge of \$1.1 million related to the announced closing of our Syracuse China plant. See note 7 for further discussion.

#### Actuarial Assumptions

The assumptions used to determine the benefit obligations were as follows:

|                               | U.S. 1         | Plans          | Non-U.S. Plans |                |  |
|-------------------------------|----------------|----------------|----------------|----------------|--|
|                               | 2009           | 2008           | 2009           | 2008           |  |
| Discount rate                 | 5.62% to 5.96% | 6.41% to 6.48% | 5.50% to 8.50% | 5.70% to 8.50% |  |
| Rate of compensation increase | 2.25% to 4.50% | 2.63% to 5.25% | 2.00% to 4.30% | 2.00% to 4.30% |  |

The assumptions used to determine net periodic pension costs were as follows:

|  | U.S. Plans     |                |                | Non-U.S. Plans |                |                |  |
|--|----------------|----------------|----------------|----------------|----------------|----------------|--|
|  | 2009           | 2008           | 2007           | 2009           | 2008           | 2007           |  |
| Discount rate                                    | 6.41% to 6.48% | 6.16% to 6.32% | 5.82% to 5.91% | 5.70% to 8.50% | 5.50% to 8.50% | 4.50% to 8.75% |  |
| Expected long-term rate of return on plan assets | 8.25%          | 8.50%          | 8.75%          | 6.00%          | 6.50%          | 6.50%          |  |
| Rate of compensation                             | 2 63% to 5 25% | 3 00% to 6 00% | 3 00% to 6 00% | 2 00% to 1 30% | 2 00% to 1 30% | 2.00% to 3.50% |  |

The discount rate enables us to estimate the present value of expected future cash flows on the measurement date. The rate used reflects a rate of return on high-quality fixed income investments that match the duration of expected benefit payments at our December 31 measurement date. The discount rate at December 31 is used to measure the year-end benefit obligations and the earnings effects for the subsequent year. A higher discount rate decreases the present value of benefit obligations and decreases pension expense.

To determine the expected long-term rate of return on plan assets for our funded plans, we consider the current and expected asset allocations, as well as historical and expected returns on various categories of plan assets. The expected long-term rate of return on plan assets at December 31st is used to measure the earnings effects for the subsequent year. The assumed long-term rate of return on assets is applied to a calculated value of plan assets that recognizes gains and losses in the fair value of plan assets compared to expected returns over the next five years. This produces the expected return on plan assets that is included in pension expense. The difference between the

#### Notes to Consolidated Financial Statements --- (Continued)

expected return and the actual return on plan assets is deferred and amortized over five years. The net deferral of past asset gains (losses) affects the calculated value of plan assets and, ultimately, future pension expense (income).

Future benefits are assumed to increase in a manner consistent with past experience of the plans, which, to the extent benefits are based on compensation, includes assumed compensation increases as presented above. Amortization included in net pension expense is based on the average remaining service of employees.

We account for our defined benefit pension plans on an expense basis that reflects actuarial funding methods. The actuarial valuations require significant estimates and assumptions to be made by management, primarily with respect to the discount rate and expected long-term return on plan assets. These assumptions are all susceptible to changes in market conditions. The discount rate is based on representative bond yield curves. In determining the expected long-term rate of return on plan assets, we consider historical market and portfolio rates of return, asset allocations and expectations of future rates of return. We evaluate these critical assumptions on our annual measurement date of December 31st. Other assumptions involving demographic factors such as retirement age, mortality and turnover are evaluated periodically and are updated to reflect our experience. Actual results in any given year often will differ from actuarial assumptions because of demographic, economic and other factors.

Considering 2009 results, the disclosure below provides a sensitivity analysis of the impact that changes in the significant assumptions would have on 2009 and 2010 pension expense and 2010 funding requirements:

|                                    | Percentage         | Estimated<br>Effect on Annual<br>Expense: |         |
|------------------------------------|--------------------|---|---------|
| Assumption                         | Point Change       | 2009                                      | 2010    |
|                                    | (In thou           | sands)                                    |         |
| Discount rate                      | 1.0 percent change | \$1,600                                   | \$3,200 |
| Long-term rate of return on assets | 1.0 percent change | \$2,200                                   | \$2,400 |

# Notes to Consolidated Financial Statements ---- (Continued)

# Projected Benefit Obligation (PBO) and Fair Value of Assets

The changes in the projected benefit obligations and fair value of plan assets are as follows:

|  | U.S. Plans         |                    | Non-U.S. Plans    |                   | Total              |                     |
|--|--------------------|--------------------|-------------------|-------------------|--------------------|---------------------|
| December 31,                                       | 2009               | 2008               | 2009              | 2008              | 2009               | 2008                |
| Change in projected benefit obligation:            |                    |                    |                   |                   |                    |                     |
| Projected benefit obligation, beginning of year    | \$256,871          | \$253,814          | \$ 60,897         | \$ 72,772         | \$ 317,768         | \$ 326,586          |
| Service cost                                       | 5,050              | 5,388              | 1,354             | 1,669             | 6,404              | 7,057               |
| Interest cost                                      | 15,623             | 15,634             | 4,147             | 4,729             | 19,770             | 20,363              |
| Plan amendments                                    |                    | 688                | _                 |                   | —                  | 688                 |
| Exchange rate fluctuations                         | —                  |                    | 2,833             | (7,897)           | 2,833              | (7,897)             |
| Actuarial loss (gains)                             | 27,910             | (5,040)            | 1,239             | (7,089)           | 29,149             | (12,129)            |
| Plan participants' contributions                   | _                  |                    | 1,079             | 1,090             | 1,079              | 1,090               |
| Curtailments                                       |                    | (258)              | —                 |                   | —                  | (258)               |
| Settlements  | (6,445)            | —                  | —                 |                   | (6,445)            | —                   |
| Benefits paid                                      | (20,208)           | (13,355)           | (2,348)           | (4,377)           | (22,556)           | (17,732)            |
| Projected benefit obligation, end of year          | \$278,801          | \$256,871          | \$ 69,201         | \$ 60,897         | \$ 348,002         | <u>\$ 317,768</u>   |
| Change in fair value of plan assets:               |                    |                    |                   |                   |                    |                     |
| Fair value of plan assets, beginning of year       | \$170,354          | \$206,943          | \$ 45,482         | \$ 49,304         | \$ 215,836         | \$ 256,247          |
| Actual return on plan assets                       | 26,540             | (44,671)           | 1,944             | (3,362)           | 28,484             | (48,033)            |
| Exchange rate fluctuations                         | _                  |                    | 820               | (2,039)           | 820                | (2,039)             |
| Employer contributions                             | 9,244              | 21,437             | 2,838             | 4,866             | 12,082             | 26,303              |
| Plan participants' contributions                   | —                  |                    | 1,079             | 1,090             | 1,079              | 1,090               |
| Benefits paid                                      | (20,208)           | (13,355)           | (2,348)           | (4,377)           | (22,556)           | (17,732)            |
| Fair value of plan assets, end of year             | \$185,930          | \$170,354          | <u>\$ 49,815</u>  | \$ 45,482         | \$ 235,745         | <u>\$ 215,836</u>   |
| Funded ratio                                       | 66.7%              | 66.3%              | 72.0%             | 74.7%             | 67.7%              | 67.9%               |
| Funded status and net accrued pension benefit cost | <u>\$(92,871</u> ) | <u>\$ (86,517)</u> | <u>\$(19,386)</u> | <u>\$(15,415)</u> | <u>\$(112,257)</u> | <u>\$(101,932</u> ) |

The 2009 net accrued pension benefit cost of \$112.3 million is represented by a non-current asset in the amount of \$9.4 million, a current liability in the amount of \$2.0 million and a long-term liability in the amount of \$119.7 million on the Consolidated Balance Sheet. The 2008 net accrued pension benefit cost of \$101.9 million is represented by a non-current asset in the amount of \$9.4 million, a current liability in the amount of \$1.8 million and a long-term liability in the amount of \$1.8 million and a long-term liability in the amount of \$109.5 million on the Consolidated Balance Sheet. The current portion reflects the amount of expected benefit payments that are greater than the plan assets on a plan-by-plan basis.

The pre-tax amounts recognized in accumulated other comprehensive loss as of December 31, 2009 and 2008, are as follows:

|                       | U.S. Plans |           | Non-U.S         | S. Plans |                  | Total            |  |
|-----------------------|------------|-----------|-----------------|----------|------------------|------------------|--|
| December 31,          | 2009       | 2008      | 2009            | 2008     | 2009             | 2008             |  |
| Net actuarial loss    | \$ 95,648  | \$ 87,771 | \$ 9,215        | \$6,483  | \$104,863        | \$ 94,254        |  |
| Prior service cost    | 10,064     | 12,306    | 2,151           | 1,905    | 12,215           | 14,211           |  |
| Transition obligation |            |           | 483             | 574      | 483              | 574              |  |
| Total cost            | \$105,712  | \$100,077 | <u>\$11,849</u> | \$8,962  | <u>\$117,561</u> | <u>\$109,039</u> |  |

## Notes to Consolidated Financial Statements ---- (Continued)

The pre-tax amounts in accumulated other comprehensive loss as of December 31, 2009, that are expected to be recognized as components of net periodic benefit cost during 2010 are as follows:

|                             | U.S. Plans | Non-U.S. Plans | _Total_ |
|-----------------------------|------------|----------------|---------|
| Net actuarial loss          | \$3,912    | \$404          | \$4,316 |
| Prior service cost (credit) |            | (1)            | 2,327   |
| Transition obligation       |            | 118            | 118     |
| Total cost                  | \$6,240    | \$521          | \$6,761 |

We contributed \$9.2 million to the U.S. pension plans in 2009, compared to \$21.4 million in 2008. We contributed \$2.8 million in 2009 to the non-U.S. pension plan compared to \$4.9 million in 2008. It is difficult to estimate future cash contributions, as such amounts are a function of actual investment returns, withdrawals from the plans, changes in interest rates and other factors uncertain at this time. The recent decline in current market conditions has resulted in decreased valuations of our pension plan assets. Based on actuarial valuations and current pension funding requirements, we do not currently anticipate significant changes to current cash contribution levels in 2010. We currently anticipate making cash contributions of approximately \$9.5 million into the U.S. pension plans and approximately \$3.4 million into the non-U.S. pension plans in 2010. However, it is possible that greater cash contributions may be required in 2011. Although a continued decline in market conditions, changes in current pension law and uncertainties regarding significant assumptions used in the actuarial valuations may have a material impact in future required contributions to our pension plans, we currently to not expect funding requirements to have a material adverse impact on current or future liquidity.

Pension benefit payment amounts are anticipated to be paid from the plans (including the SERP) as follows:

| Year      | U.S. Plans | Non-U.S. Plans | Total     |
|-----------|------------|----------------|-----------|
| 2010      | \$ 16,735  | \$ 2,684       | \$ 19,419 |
| 2011      |            | \$ 2,935       | \$ 20,293 |
| 2012      | \$ 18,151  | \$ 2,754       | \$ 20,905 |
| 2013      | \$ 19,120  | \$ 3,026       | \$ 22,146 |
| 2014      | \$ 19,684  | \$ 3,612       | \$ 23,296 |
| 2015-2019 | \$106,955  | \$25,296       | \$132,251 |

# Accumulated Benefit Obligation in Excess of Plan Assets

The projected benefit obligation, accumulated benefit obligation and fair value of plan assets for pension plans with an accumulated benefit obligation in excess of plan asset at December 31, 2009 and 2008 were as follows:

| December 31, 2009              | U.S. Plans | Non-U.S. Plans  | Total             |
|--------------------------------|------------|-----------------|-------------------|
| Projected benefit obligation   | \$278,801  | \$28,839        | \$307,640         |
| Accumulated benefit obligation | \$274,266  | \$22,531        | \$296,797         |
| Fair value of plan assets      | \$185,930  | \$ —            | \$185,930         |
| December 31, 2008              | U.S. Plans | Non-U.S. Plans  | Total             |
| Projected benefit obligation   | \$256,871  | \$24,767        | \$281,638         |
|                                | \$252,228  | \$20,832        | \$273,060         |
| Accumulated benefit obligation | \$232,220  | $\psi_{20,052}$ | φ <i>275</i> ,000 |

#### Notes to Consolidated Financial Statements --- (Continued)

### **Plan Asset Allocation**

The asset allocation for our U.S. pension plans at the end of 2009 and 2008 and the target allocation for 2010, by asset category, are as follows.

| U.S. Diene Asset Cotos a  |                | Plan As<br>Year | Percentage of<br>Plan Assets at<br>Year End |  |  |
|---------------------------|----------------|-----------------|---|--|--|
| U.S. Plans Asset Category | 2010           | 2009            | 2008  |  |  |
| Equity securities         | 45%            | 48%             | 44%   |  |  |
| Debt securities           | 35%            | 34%             | 37%   |  |  |
| Real estate               | 5%             | 5%              | 4%  |  |  |
| Other                     | <u>   15</u> % | _13%            | 15%   |  |  |
| Total                     | 100%           | 100%            | 100%  |  |  |

The asset allocation for our Royal Leerdam pension plans at the end of 2009 and 2008 and the target allocation for 2010, by asset category, are as follows.

|                               |              | Percen<br>Target Plan A<br>Allocation <u>Year</u> |               |
|-------------------------------|--------------|---|---------------|
| Non-U.S. Plans Asset Category | 2010         | 2009  | 2008          |
| Equity securities             | 19%          | 19%   | 24%           |
| Debt securities               | 65%          | 64%   | 58%           |
| Real estate                   | 11%          | 11%   | 12%           |
| Other                         | 5%           | <u>   6</u> %                                     | <u>   6</u> % |
| Total                         | <u>100</u> % | 100%  | 100%          |

Our investment strategy is to control and manage investment risk through diversification across asset classes and investment styles, within established target asset allocation ranges. The investment risk of the assets is limited by appropriate diversification both within and between asset classes. Assets will be diversified among a mix of traditional investments in equity and fixed income instruments, as well as alternative investments including real estate and hedge funds. It would be anticipated that a modest allocation to cash would exist within the plans, since each investment manager is likely to hold some cash in the portfolio with the goal of ensuring that sufficient liquidity will be available to meet expected cash flow requirements.

Our investment valuation policy is to value the investments at fair value. All investments are valued at their respective net asset values as calculated by the Trustee. Underlying equity securities for which market quotations are readily available are valued at the last reported readily available sales price on their principal exchange on the valuation date or official close for certain markets. Fixed income investments are valued on a basis of valuations furnished by a trustee-approved pricing service, which determines valuations for normal institutional-size trading units of such securities which are generally recognized at fair value as determined in good faith by the Trustee. Short-term investments, if any, are stated at amortized cost, which approximates fair value. The fair value of investments in real estate funds is based on valuation of the fund as determined by periodic appraisals of the underlying investments owned by the respective fund. The fair value of hedge funds is based on the net asset values provided by the fund manager. Investments in registered investments companies or collective pooled funds, if any, are valued at their respective net asset value.

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The following table sets forth by level, within the fair value hierarchy established by FASB ASC Topic 820, the Company's pension plan assets at fair value as of December 31, 2009:

| Investments             | Level One | Level Two | Level Two Level Three |           |
|-------------------------|-----------|-----------|-----------------------|-----------|
| Cash & cash equivalents | \$—       | \$ 957    | \$                    | \$ 957    |
| Real Estate             |           | 232       | 5,401                 | 5,633     |
| Equities                |           | 109,290   |                       | 109,290   |
| Fixed income            |           | 94,179    |                       | 94,179    |
| Hedge funds             |           |           | 25,686                | 25,686    |
| Total                   | <u>\$</u> | \$204,658 | \$31,087              | \$235,745 |

The following is a reconciliation for which Level three inputs were used in determining fair value:

| Beginning balance of assets classified as Level 3 as of December 31, 2008 | \$34,056 |
|---|----------|
| Change in unrealized appreciation (depreciation)                          | 3,721    |
| Net purchases (sales)   | (6,690)  |
| Ending balance of assets classified as Level 3 as of December 31, 2009    | \$31,087 |

#### 10. Nonpension Postretirement Benefits

We provide certain retiree health care and life insurance benefits covering our U.S. and Canadian salaried and non-union hourly employees hired before January 1, 2004 and a majority of our union hourly employees. Employees are generally eligible for benefits upon retirement and completion of a specified number of years of creditable service. Benefits for most hourly retirees are determined by collective bargaining. Under a crossindemnity agreement, Owens-Illinois, Inc. assumed liability for the nonpension postretirement benefits of Libbey retirees who had retired as of June 24, 1993. Accordingly, obligations for these employees are excluded from the Company's financial statements. The U.S. nonpension postretirement plans cover the hourly and salaried U.S.-based employees of Libbey. The non-U.S. nonpension postretirement plans cover the retirees and active employees of Libbey who are located in Canada. The postretirement benefit plans are not funded.

# Notes to Consolidated Financial Statements - (Continued)

# Effect on Operations

The provision for our nonpension postretirement benefit expense consists of the following:

|  | U.S. Plans     |                |                | No           | n- U.S. Pla  | ins          | Total          |                |         |  |
|--|----------------|----------------|----------------|--------------|--------------|--------------|----------------|----------------|---------|--|
| Year Ended December 31,                                | 2009           | 2008           | 2007           | 2009         | 2008         | 2007         | 2009           | 2008           | 2007    |  |
| Service cost (benefits<br>earned during the<br>period) | \$1,333        | \$1,099        | \$ 795         | <b>\$ 1</b>  | \$ 1         | \$ 1         | \$1,334        | \$1,100        | \$ 796  |  |
| Interest cost on<br>projected benefit<br>obligation    | 3,783          | 2,979          | 2,245          | 112          | 129          | 94           | 3,895          | 3,108          | 2,339   |  |
| Amortization of unrecognized:                          |                |                |                |              |              |              |                |                |         |  |
| Prior service cost                                     |                |                |                |              |              |              |                |                |         |  |
| (credit)   | (418)          | 2,967          | (884)          |              |              |              | (418)          | 2,967          | (884)   |  |
| (Gain) loss<br>Curtailment (credit)                    | 764            | 239            | 79             | (34)         | (33)         | (51)         | 730            | 206            | 28      |  |
| charge   | <u>(94</u> )   |                |                |              |              |              | <u>(94</u> )   |                |         |  |
| Nonpension<br>postretirement benefit<br>expense        | <u>\$5,368</u> | <u>\$7,284</u> | <u>\$2,235</u> | <u>\$ 79</u> | <u>\$ 97</u> | <u>\$ 44</u> | <u>\$5,447</u> | <u>\$7,381</u> | \$2,279 |  |

Prior service cost for 2008 includes a charge of \$3.1 million to write off unrecognized prior service cost related to the announced closure of our Syracuse China manufacturing operation. See note 7 for further discussion.

# **Actuarial Assumptions**

The discount rate used to determine the accumulated postretirement benefit obligation was:

|               | U.S. P | lans  | Non-U.S. Plans |       |
|---------------|--------|-------|----------------|-------|
|               | 2009   | 2008  | 2009           | 2008  |
| Discount rate | 5.54%  | 6.36% | 5.42%          | 5.89% |

The discount rate used to determine net postretirement benefit cost was:

|               | U.S. Plans |       |       | Non-U.S. Plans |       |       |
|---------------|------------|-------|-------|----------------|-------|-------|
|               | 2009       | 2008  | 2007  | 2009           | 2008  | 2007  |
| Discount rate | 6.36%      | 6.16% | 5.77% | 5.89%          | 5.14% | 4.87% |

The weighted average assumed health care cost trend rates at December 31 were as follows:

|                                    | U.S. P | lans  | Non-U.S. Plans |       |  |
|------------------------------------|--------|-------|----------------|-------|--|
|                                    | 2009   | 2008  | 2009           | 2008  |  |
| Initial health care trend          |        |       |                |       |  |
| Ultimate health care trend         | 5.00%  | 5.00% | 5.00%          | 5.00% |  |
| Years to reach ultimate trend rate | 6      | 5     | 6              | 5     |  |

We use various actuarial assumptions, including the discount rate and the expected trend in health care costs, to estimate the costs and benefit obligations for our retiree health plan. The discount rate is determined based on highquality fixed income investments that match the duration of expected retiree medical benefits at our December 31 measurement date to establish the discount rate. The discount rate at December 31 is used to measure the year-end benefit obligations and the earnings effects for the subsequent year.

#### Notes to Consolidated Financial Statements --- (Continued)

The health care cost trend rate represents our expected annual rates of change in the cost of health care benefits. The trend rate noted above represents a forward projection of health care costs as of the measurement date.

Sensitivity to changes in key assumptions is as follows:

- A 1.0 percent change in the health care trend rate would not have a material impact upon the nonpension postretirement expense.
- A 1.0 percent change in the discount rate would change the nonpension postretirement expense by \$0.4 million.

#### Accumulated Postretirement Benefit Obligation

The components of our nonpension postretirement benefit obligation are as follows:

| -   | <b>U.S. Plans</b>  |                    | Non-U.S. Plans    |                   | Total              |                    |
|---|--------------------|--------------------|-------------------|-------------------|--------------------|--------------------|
| December 31,  | 2009               | 2008               | 2009              | 2008              | 2009               | 2008               |
| Change in accumulated nonpension postretirement benefit obligation: |                    |                    |                   |                   |                    |                    |
| Benefit obligation, beginning of year                               | \$ 59,854          | \$ 46,878          | \$ 2,027          | \$ 2,317          | \$ 61,881          | \$ 49,195          |
| Service cost  | 1,333              | 1,099              | 1                 | 1                 | 1,334              | 1,100              |
| Interest cost   | 3,783              | 2,979              | 112               | 129               | 3,895              | 3,108              |
| Plan participants' contributions                                    | 1,416              | 1,092              | _                 | 70                | 1,416              | 1,162              |
| Plan amendments   | _                  | 3,429              |                   |                   | _                  | 3,429              |
| Actuarial loss  | 4,958              | 8,292              | 76                | 240               | 5,034              | 8,532              |
| Exchange rate fluctuations  |                    |                    | 333               | (560)             | 333                | (560)              |
| Curtailments  | (7)                | _                  | _                 |                   | (7)                | _                  |
| Benefits paid   | (4,545)            | (3,915)            | (198)             | (170)             | (4,743)            | (4,085)            |
| Benefit obligation, end of year                                     | <u>\$ 66,792</u>   | <u>\$ 59,854</u>   | <u>\$ 2,351</u>   | \$ 2,027          | <u>\$ 69,143</u>   | <u>\$ 61,881</u>   |
| Funded status and accrued benefit cost                              | <u>\$(66,792</u> ) | <u>\$(59,854</u> ) | <u>\$(2,351</u> ) | <u>\$(2,027</u> ) | <u>\$(69,143</u> ) | <u>\$(61,881</u> ) |

The 2009 net accrued postretirement benefit cost of \$69.1 million is represented by a current liability in the amount of \$4.3 million and a long-term liability in the amount of \$64.8 million on the Consolidated Balance Sheet. The 2008 net accrued postretirement benefit cost of \$61.9 million is represented by a current liability in the amount of \$4.7 million and a long-term liability in the amount of \$57.2 million on the Consolidated Balance Sheet.

The pre-tax amounts recognized in accumulated other comprehensive loss as of December 31, 2009, are as follows:

|                           | U.S. Plans |                 | Non-U.S. Plans  |                 | Total           |          |
|---------------------------|------------|-----------------|-----------------|-----------------|-----------------|----------|
| December 31,              | 2009       | 2008            | 2009            | 2008            | 2009            | 2008     |
| Net actuarial loss (gain) | \$19,534   | \$15,347        | \$(566)         | \$(597)         | \$18,968        | \$14,750 |
| Prior service cost        | 2,602      | 2,091           |                 |                 | 2,602           | 2,091    |
| Total cost (credit)       | \$22,136   | <u>\$17,438</u> | <u>\$(566</u> ) | <u>\$(597</u> ) | <u>\$21,570</u> | \$16,841 |

#### Notes to Consolidated Financial Statements --- (Continued)

The pre-tax amounts in accumulated other comprehensive loss of December 31, 2009, that are expected to be recognized as a credit to net periodic benefit cost during 2010 are as follows:

|                           | <b>U.S. Plans</b> | Non U.S. Plans | Total        |
|---------------------------|-------------------|----------------|--------------|
| Net actuarial loss (gain) | \$944             | \$(22)         | \$922        |
| Prior service credit      | <u>(10</u> )      |                | (10)         |
| Total cost (credit )      | <u>\$934</u>      | <u>\$(22</u> ) | <u>\$912</u> |

Nonpension postretirement benefit payments net of estimated future Medicare Part D subsidy payments and future retiree contributions, are anticipated to be paid as follows:

| Fiscal Year | U.S. Plans | Non U.S. Plans | Total    |
|-------------|------------|----------------|----------|
| 2010        | \$ 4,198   | \$165          | \$ 4,363 |
| 2011        | \$ 4,679   | \$168          | \$ 4,847 |
| 2012        | \$ 5,142   | \$168          | \$ 5,310 |
| 2013        | \$ 5,505   | \$169          | \$ 5,674 |
| 2014        | \$ 5,826   | \$168          | \$ 5,994 |
| 2015-2019   | \$28,518   | \$791          | \$29,309 |

Prior to September 1, 2008, we also provided retiree health care benefits to certain union hourly employees through participation in a multi-employer retiree health care benefit plan. This was an insured, premium-based arrangement. Related to this plan, approximately \$0.5 million was charged to expense for the years ended December 31, 2008 and 2007. During the second quarter of 2008, we amended our U.S. non-pension postretirement plans to cover employees and retirees previously covered under the multi-employer plan. This plan amendment was effective September 1, 2008 and resulted in a charge of \$3.4 million to other comprehensive loss during the second quarter of 2008.

#### 11. Net Income per Share of Common Stock

The following table sets forth the computation of basic and diluted earnings per share:

| Year Ended December 31,   | 2009               | 2009 2008           |                    |
|---|--------------------|---------------------|--------------------|
| Numerator for earnings per share — net (loss) income that is available to common shareholders         | <u>\$ (28,788)</u> | <u>\$ (80,463</u> ) | <u>\$ (2,307</u> ) |
| Denominator for basic earnings per share — weighted-<br>average shares outstanding                    | 15,149,013         | 14,671,500          | 14,472,011         |
| Effect of dilutive securities(1)  |                    |                     |                    |
| Denominator for diluted earnings per share — adjusted weighted-average shares and assumed conversions | 15,149,013         | 14,671,500          | 14,472,011         |
| Basic loss per share  | <u>\$ (1.90</u> )  | <u>\$ (5.48</u> )   | <u>\$ (0.16</u> )  |
| Diluted loss per share  | <u>\$ (1.90)</u>   | <u>\$ (5.48</u> )   | <u>\$ (0.16)</u>   |

<sup>(1)</sup> The effect of employee stock options, warrants, restricted stock units and performance shares, 733,908 shares for the year ended December 31, 2009, were anti-dilutive and thus not included in the earnings per share calculation. The effect of employee stock options, warrants, restricted stock units, performance shares and the employee stock purchase plan, (ESPP), 237,802 and 283,009 shares for the years ended December 31, 2008 and 2007, respectively, were anti-dilutive and thus not included in the earnings per share calculation. These amounts would have been dilutive if not for the net loss.

#### Notes to Consolidated Financial Statements ---- (Continued)

When applicable, diluted shares outstanding include the dilutive impact of in-the-money options, which are calculated based on the average share price for each fiscal period using the treasury stock method. Under the treasury stock method, the tax-effected proceeds that hypothetically would be received from the exercise of all in-the-money options are assumed to be used to repurchase shares.

#### 12. Employee Stock Benefit Plans

We have three stock-based employee compensation plans. We also had an Employee Stock Purchase Plan (ESPP) under which eligible employees could purchase a limited number of shares of Libbey Inc. common stock at a discount. The ESPP was terminated effective May 31, 2009.

We account for stock-based compensation in accordance with FASB ASC Topic 718, "Compensation — Stock Compensation" and FASB ASC Topic 505-50, "Equity — Equity Based Payment to Non-Employees" (formerly SFAS No. 123-R, "Accounting for Stock-Based Compensation"), which requires the measurement and recognition of compensation expense for all share-based awards to our employees and directors. Share-based compensation cost is measured based on the fair value of the equity or liability instruments issued. FASB ASC 718 and FASB ASC 505-50 apply to all of our outstanding unvested share-based payment awards.

## Equity Participation Plan Program Description

We have three equity participation plans: (1) the Libbey Inc. Amended and Restated Stock Option Plan for Key Employees, (2) the Amended and Restated 1999 Equity Participation Plan of Libbey Inc. and (3) the Libbey Inc. 2006 Omnibus Incentive Plan. Although options previously granted under the Libbey Inc. Amended and Restated Stock Option Plan for Key Employees and the Amended and Restated 1999 Equity Participation Plan of Libbey Inc. remain outstanding, no further grants of equity-based compensation may be made under those plans. However, up to a total of 1,500,000 shares of Libbey Inc. common stock are available for issuance as equity-based compensation under the Libbey Inc. 2006 Omnibus Incentive Plan. Under the Libbey Inc. 2006 Omnibus Incentive Plan, grants of equity-based compensation may take the form of stock options, stock appreciation rights, performance shares or units, restricted stock or restricted stock units or other stock-based awards. Employees and directors are eligible for awards under this plan. During 2009, there were grants of 346,021 stock options, 8,717 performance shares, 260,271 restricted stock units and 2,700 stock appreciation rights. During 2008, there were grants of 147,976 stock options, 80,368 performance shares, 100,725 restricted stock units and 1,500 stock appreciation rights. All option grants have an exercise price equal to the fair market value of the underlying stock on the grant date. The vesting period of options, stock appreciation rights and restricted stock units outstanding as of December 31, 2009, is generally four years. All grants of equity-based compensation are amortized over the vesting period in accordance FASB ASC 718 (formerly SFAS No. 123-R) expense attribution methodology. The impact of applying the provisions of FASB ASC 718 is a pre-tax compensation expense of \$2.4 million, \$3.5 million and \$3.4 million in selling, general and administrative expenses in the Consolidated Statement of Operations for 2009, 2008 and 2007, respectively.

#### Non-Qualified Stock Option and Employee Stock Purchase Plan (ESPP) Information

We had an ESPP under which 950,000 shares of common stock had been reserved for issuance. Eligible employees could purchase a limited number of shares of common stock at a discount of up to 15 percent of the market value at certain plan-defined dates. The ESPP terminated on May 31, 2009. In 2009 and 2008, shares issued under the ESPP totaled 362,011 and 113,247, respectively. Due to termination of the Plan, at December 31, 2009 there were no shares available for issuance under the ESPP. At December 31, 2008, 456,200 shares were available for issuance under the ESPP. Repurchased common stock was used to fund the ESPP.

A participant could elect to have payroll deductions made during the offering period in an amount not less than 2 percent and not more than 20 percent of the participant's compensation during the option period. The option period started on the offering date (June 1st) and ended on the exercise date (May 31st). In no event could the option price per share be less than the par value per share (\$.01) of common stock. All options and rights to participate in

#### Notes to Consolidated Financial Statements --- (Continued)

the ESPP were nontransferable and subject to forfeiture in accordance with the ESPP guidelines. In the event of certain corporate transactions, each option outstanding under the ESPP would be assumed or the successor corporation or a parent or subsidiary of such successor corporation would substitute an equivalent option. Compensation expense for 2009, 2008 and 2007 related to the ESPP was \$(0.1) million, \$0.6 million and \$0.5 million, respectively. The credit in expense for 2009 was attributable to the reversal of expense related to the employees who elected to cancel their participation in the plan prior to the plan's May 31, 2009 termination.

Stock option compensation expense of \$1.0 million, \$1.1 million and \$0.8 million is included in the Consolidated Statements of Operations for 2009, 2008 and 2007, respectively.

The Black-Scholes option-pricing model was developed for use in estimating the value of traded options that have no vesting restrictions and are fully transferable. There were 346,021 stock option grants made during 2009. Under the Black-Scholes option-pricing model, the weighted-average grant-date fair value of options granted during 2009 is \$0.74. There were 147,976 and 284,132 stock option grants made during 2008 and 2007, respectively. Under the Black-Scholes option-pricing model, the weighted-average grant-date fair value of option granted during 2008 and 2007 was \$7.34 and \$7.22, respectively. The fair value of each option is estimated on the date of grant with the following weighted-average assumptions:

|                               | 2009           | 2008      | 2007      |
|-------------------------------|----------------|-----------|-----------|
| Stock option grants:          |                |           |           |
| Risk-free interest            | 2.78%          | 3.30%     | 4.64%     |
| Expected term                 | 6.3 years      | 6.3 years | 6.1 years |
| Expected volatility           | 74.00%         | 48.20%    | 47.40%    |
| Dividend yield                | 0.00%          | 0.65%     | 0.71%     |
| Employee Stock Purchase Plan: |                |           |           |
| Risk-free interest            | Not Applicable | 2.18%     | 4.91%     |
| Expected term                 | Not Applicable | 12 months | 12 months |
| Expected volatility           | Not Applicable | 57.30%    | 60.04%    |
| Dividend yield                | Not Applicable | 0.89%     | 0.43%     |

- The risk-free interest rate is based on the U.S. Treasury yield curve at the time of grant and has a term equal to the expected life.
- The expected term represents the period of time the options are expected to be outstanding. Additionally, we use historical data to estimate option exercises and employee forfeitures. The Company uses the Simplified Method defined by the SEC Staff Accounting Bulletin No. 107, "Share-Based Payment" (SAB 107), to estimate the expected term of the option, representing the period of time that options granted are expected to be outstanding.
- The expected volatility was developed based on historic stock prices commensurate with the expected term of the option. We use projected data for expected volatility of our stock options based on the average of daily, weekly and monthly historical volatilities of our stock price over the expected term of the option and other economic data trended into future years.
- The dividend yield is calculated as the ratio based on our most recent historical dividend payments per share of common stock at the grant date to the stock price on the date of grant.

#### Notes to Consolidated Financial Statements ---- (Continued)

| Options                                  | Shares           | Weighted-Average<br>Exercise Price per<br>Share | Weighted-Average<br>Remaining<br>Contractual Life<br>(In years) | Aggregate<br>Intrinsic<br>Value |
|--|------------------|---|---|---------------------------------|
| Outstanding balance at December 31,      | 1 411 626        | \$27.43   | 5   | \$ 100                          |
| 2006                                     | 1,411,626        | ·   | 5   | φ 100                           |
| Granted                                  | 284,132          | 14.60   |   |                                 |
| Exercised                                | (7,920)          | 11.11   |   |                                 |
| Canceled                                 | (167,542)        | 31.26   |   |                                 |
| Outstanding balance at December 31,      |                  |   | ~   | ¢1 101                          |
| 2007                                     |                  | 24.67   | 5   | \$1,181                         |
| Granted                                  | 147,976          | 15.08   |   |                                 |
| Exercised                                |                  |   |   |                                 |
| Canceled                                 | (194,295)        | 34.98   |   |                                 |
| Outstanding balance at December 31, 2008 | 1,473,977        | 22.37   | 5   | \$ —                            |
| Granted                                  | 346,021          | 1.09  |   |                                 |
| Exercised                                |                  |   |   |                                 |
| Canceled                                 | (175,831)        | 29.05   |   |                                 |
| Outstanding balance at                   |                  | <b>41710</b>                                    |   | ¢2 250                          |
| December 31, 2009                        | 1,644,167        | <u>\$17.18</u>                                  | 6   | \$2,258                         |
| Exercisable at December 31, 2009         | <u>1,070,798</u> | <u>\$22.48</u>                                  |   | \$ 112                          |

Information with respect to our stock option activity for 2009, 2008, and 2007 is as follows:

Intrinsic value for share-based instruments is defined as the difference between the current market value and the exercise price. FASB ASC Topic 718 (formerly SFAS No. 123-R) requires the benefits of tax deductions in excess of the compensation cost recognized for those stock options (excess tax benefit) to be classified as financing cash flows. There were no stock options exercised during 2009 or 2008 and 7,920 stock options exercised in 2007.

The aggregate intrinsic value in the preceding table represents the total pretax intrinsic value, based on the Libbey Inc. closing stock price of \$7.65 as of December 31, 2009, which would have been received by the option holders had all option holders exercised their options as of that date. As of December 31, 2009, 1,070,798 outstanding options were exercisable, and the weighted average exercise price was \$22.48. As of December 31, 2008, 1,076,152 outstanding options were exercisable, and the weighted average exercise price was \$25.16. As of December 31, 2007, 1,183,286 outstanding options were exercisable, and the weighted average exercise price was \$27.70.

As of December 31, 2009, \$0.6 million of total unrecognized compensation expense related to nonvested stock options is expected to be recognized within the next two years on a weighted-average basis. The total fair value of shares vested during 2009 is \$0.9 million. Shares issued for exercised options are issued from treasury stock.

#### Notes to Consolidated Financial Statements --- (Continued)

The following table summarizes our nonvested stock option activity for 2009, 2008 and 2007:

|                                | Shares    | Weighted-Average<br>Value (per Share) |
|--------------------------------|-----------|---------------------------------------|
| Nonvested at January 1, 2007   | 95,836    | \$3.82                                |
| Granted                        | 284,132   | \$7.22                                |
| Vested                         | (34,172)  | \$3.75                                |
| Canceled                       | (8,786)   | \$4.57                                |
| Nonvested at December 31, 2007 | 337,010   | \$6.67                                |
| Granted                        | 147,976   | \$7.34                                |
| Vested                         | (87,536)  | \$5.54                                |
| Canceled                       |           | \$                                    |
| Nonvested at December 31, 2008 | 397,450   | \$7.17                                |
| Granted                        | 346,021   | \$0.74                                |
| Vested                         | (159,221) | \$5.70                                |
| Canceled                       | (10,881)  | \$5.13                                |
| Nonvested at December 31, 2009 | 573,369   | \$3.74                                |

#### **Performance Share Information**

Performance share compensation expense of \$0.5 million, \$0.2 million and \$0.6 million for 2009, 2008 and 2007, respectively, is included in our Statement of Operations.

Under the Libbey Inc. 2006 Omnibus Incentive Plan, we grant select executives and key employees performance shares. The number of performance shares granted to an executive is determined by dividing the value to be transferred to the executive, expressed in U.S. dollars and determined as a percentage of the executive's long-term incentive target (which in turn is a percentage of the executive's base salary on January 1 of the year in which the performance shares are granted), by the average closing price of Libbey Inc. common stock over a period of 60 consecutive trading days ending on the date of the grant. The only performance shares that were awarded in 2009 related to performance cycles that began in 2007 and 2008. The number of those performance shares, which were awarded to a new executive, was determined using the average month-end closing price of Libbey Inc. common stock over a period of twelve months ending January 31, 2009.

The performance shares are settled by issuance to the executive of one share of Libbey Inc. common stock for each performance share earned. Performance shares are earned only if and to the extent we achieve certain company-wide performance goals over performance cycles of between 1 and 3 years.

## Notes to Consolidated Financial Statements --- (Continued)

A summary of the activity for performance shares under the Libbey Inc. 2006 Omnibus Incentive Plan for 2009, 2008 and 2007 is presented below:

| Performance Shares                       | Shares   |
|--|----------|
| Outstanding balance at January 1, 2007   | 71,139   |
| Granted                                  | 71,644   |
| Issued                                   | (29,185) |
|  |          |
| Outstanding balance at December 31, 2007 | 113,598  |
| Granted                                  | 80,368   |
| Issued                                   | (14,626) |
| Canceled                                 |          |
| Outstanding balance at December 31, 2008 | 179,340  |
| Granted                                  | 8,717    |
| Issued                                   | (13,896) |
| Canceled                                 | (2,300)  |
| Outstanding balance at December 31, 2009 |          |

Of this amount, 48,034 performance shares were earned as of December 31, 2009, and as a result, 48,034 shares of Libbey Inc. common stock were issued in February 2010 to the executives in settlement of these performance shares.

The weighted-average grant-date fair value of the performance shares granted during 2009, 2008 and 2007 was \$1.41, \$15.35 and \$12.97 per share, respectively. As of December 31, 2009, there was \$0.3 million of total unrecognized compensation cost related to nonvested performance shares granted. That cost is expected to be recognized over a period of one year. Shares issued for performance share awards are issued from treasury stock.

#### Stock and Restricted Stock Unit Information

Compensation expense of \$1.0 million, \$1.6 million and \$1.5 million for 2009, 2008 and 2007, respectively, is included in our Statement of Operations to reflect grants of restricted stock units and of stock.

Under the Libbey Inc. 2006 Omnibus Incentive Plan, we grant members of our Board of Directors restricted stock units or shares of unrestricted stock. The restricted stock units or shares granted to Directors are immediately vested and all compensation expense is recognized in our Statement of Operations in the year the grants are made. In addition, we grant restricted stock units to select executives, and we grant shares of restricted stock to key employees. The restricted stock units granted to select executives vest generally over four years. The restricted stock units granted to key employees generally vest on the first anniversary of the grant date.

## Notes to Consolidated Financial Statements --- (Continued)

A summary of the activity for restricted stock units under the Libbey Inc. 2006 Omnibus Incentive Plan for 2009 and 2008 is presented below:

| Restricted Stock Units                   | Shares    |
|--|-----------|
| Outstanding balance at January 1, 2007   |           |
| Granted                                  | 190.304   |
| Awarded                                  | (20,146)  |
| Canceled                                 | (20,110)  |
| Outstanding balance at January 1, 2008   | 170,158   |
| Granted                                  | 100,725   |
| Awarded                                  | (67,972)  |
| Canceled                                 | (300)     |
| Outstanding balance at December 31, 2008 | 202,611   |
| Granted                                  | 260,271   |
| Awarded                                  | (170,154) |
| Canceled                                 | _         |
| Outstanding balance at December 31, 2009 |           |

The weighted-average grant-date fair value of the restricted stock units granted during 2009, 2008 and 2007 was \$1.26, \$14.63 and \$13.91, respectively. As of December 31, 2009, there was \$0.5 million of total unrecognized compensation cost related to nonvested restricted stock units granted. That cost is expected to be recognized over a period of 4 years. Shares issued for restricted stock unit awards are issued from treasury stock.

## Employee 401(k) Plan Retirement Fund and Non-Qualified Deferred Executive Compensation Plans

We sponsor the Libbey Inc. salary and hourly 401(k) plans (the Plan) to provide retirement benefits for our employees. As allowed under Section 401(k) of the Internal Revenue Code, the Plan provides tax-deferred salary contributions for eligible employees.

For the Salary Plan, employees can contribute from 1 percent to 50 percent of their annual salary on a pre-tax basis, up to the annual IRS limits. We matched 100 percent on the first 1 percent and matched 50 percent on the next two to five percent of pretax contributions to a maximum of 3.5 percent of compensation. For the Hourly Plan, employees can contribute from 1 percent to 25 percent of their annual pay up to the annual IRS limits. We match 50 percent of the first 6 percent of eligible earnings that are contributed by employees on a pretax basis. The company suspended matching contributions under the Plans for salaried and non-union employees effective March 16, 2009, and they were reinstated December 1, 2009. Therefore, the maximum matching contribution that we may allocate to each participant's account did not exceed \$8,575 for the Salary Plan or \$7,350 for the Hourly Plan for the 2009 calendar year due to the \$245,000 annual limit on eligible earnings imposed by the Internal Revenue Code. Starting in 2003, we used treasury stock for the company match contributions to the Plans; however, we discontinued that practice as to salaried positions beginning January 1, 2007, and effective January 1, 2008 we discontinued that practice with hourly positions also. All matching contributions are now made in cash and vest immediately.

Effective January 1, 2005, employees who meet the age requirements and reach the Plan contribution limits can make a catch-up contribution not to exceed the lesser of 50 percent of their eligible compensation or the limit of \$5,000 set forth in the Internal Revenue Code for the 2009 calendar year. The catch-up contributions are not eligible for matching contributions.

#### Notes to Consolidated Financial Statements — (Continued)

Effective January 1, 2009, we have a non-qualified Executive Deferred Compensation Plan (EDCP). Under the EDCP, executives and other members of senior management may elect to defer base salary (including vacation pay and holiday pay), cash incentive and bonus compensation and equity-based compensation. We provide matching contributions on excess contributions in the same manner as we provide matching contributions under our 401(k) plan.

At the end of 2008, the non-qualified Executive Savings Plan (ESP) was frozen. The ESP was for those employees whose salary exceeded the IRS limit. Libbey matched employee contributions under the ESP in the same manner as we provided matching contributions under our 401(k) plan.

Our matching contributions to all Plans totaled \$1.3 million, \$2.6 million and \$2.6 million in 2009, 2008, and 2007, respectively.

#### 13. Derivatives

We utilize derivative financial instruments to hedge certain interest rate risks associated with our long-term debt, commodity price risks associated with forecasted future natural gas requirements and foreign exchange rate risks associated with transactions denominated in a currency other than the U.S. dollar. Most of these derivatives, except for certain natural gas contracts originally designated to expected purchases at Syracuse China and the foreign currency contracts, qualify for hedge accounting since the hedges are highly effective, and we have designated and documented contemporaneously the hedging relationships involving these derivative instruments. Changes in the effective portion of the fair value of these hedges are recorded in Other Comprehensive Income (Loss) (OCI). While we intend to continue to meet the conditions for hedge accounting, if hedges do not qualify as highly effective or if we do not believe that forecasted transactions would occur, the changes in the fair value of the fair value of these contracts were accounted for under FASB ASC 815 "Derivatives and Hedging", (formerly FASB Statement No. 133 "Accounting for Derivative Instruments and Hedging Activities").

During December 2008, we announced the closing of the Syracuse China facility in early April 2009 (see note 7). At the time of the announcement we held natural gas contracts for the Syracuse China facility with a settlement date after March 2009 of 165,000 million British Thermal Units (BTU's). The closure of this facility has rendered the forecasted transactions related to these contracts not probable of occurring. Under FASB ASC 815 "Derivatives and Hedging", when the forecasted transactions of a hedging relationship becomes not probable of occurring, the gains or losses that have been classified in OCI in prior periods for those contracts effected should be reclassified into earnings. We recognized \$0.2 million and \$0.4 million for the years ended December 31, 2009 and 2008, respectively, in other income (expense) on the Consolidated Statement of Operations relating to these contracts.

We use commodity futures contracts related to forecasted future natural gas requirements. The objective of these futures contracts and other derivatives is to limit the fluctuations in prices paid from adverse price movements in the underlying commodity. We consider our forecasted natural gas requirements in determining the quantity of natural gas to hedge. We combine the forecasts with historical observations to establish the percentage of forecast eligible to be hedged, typically ranging from 40 percent to 70 percent of our anticipated requirements, up to eighteen months in the future. The fair values of these instruments are determined from market quotes. Certain of our natural gas futures contracts are now classified as ineffective, as the forecasted transactions are not probable of occurring due to the closure of our Syracuse China facility in April 2009.

We also use Interest Rate Protection Agreements (Rate Agreements) to manage our exposure to variable interest rates. These Rate Agreements effectively convert a portion of our borrowings from variable rate debt to fixed-rate debt, thus reducing the impact of interest rate changes on future results. These instruments are valued using the market standard methodology of netting the discounted expected future variable cash receipts and the

#### Notes to Consolidated Financial Statements — (Continued)

discounted future fixed cash payments. The variable cash receipts are based on an expectation of future interest rates derived from observed market interest rate forward curves.

Our foreign currency exposure arises from transactions denominated in a currency other than the U.S. dollar, primarily associated with anticipated purchases of new equipment or net investment in a foreign operation. The fair values of these instruments are determined from market quotes. We have not changed our methods of calculating these values or developing underlying assumptions. The values of these derivatives will change over time as cash receipts and payments are made and as market conditions change.

#### Notional Amounts

As of December 31, 2009, we had commodity contracts for 3,610,000 million British Thermal Units (BTUs) of natural gas. The Interest Rate Protection Agreements all expired on December 1, 2009. At December 31, 2008, we had Interest Rate Protection Agreements for \$200.0 million of variable rate debt and commodity contracts for 5,280,000 million BTUs of natural gas. In January 2008, we entered into a series of foreign currency contracts to sell Canadian dollars. As of December 31, 2008, all of these currency contracts had expired.

#### Fair Values

The following table provides the fair values our derivative financial instruments for the periods presented:

|   | Liability Derivatives:       |               |                              |               |  |  |
|---|------------------------------|---------------|------------------------------|---------------|--|--|
|   | December 31, 2009            |               | December 31, 2008            |               |  |  |
| Derivatives Designated as<br>Hedging Instruments<br>Under FASB ASC 815:   | Balance<br>Sheet<br>Location | Fair<br>Value | Balance<br>Sheet<br>Location | Fair<br>Value |  |  |
| Interest rate contracts   | Derivative liability         | \$            | Derivative liability         | \$ 6,761      |  |  |
| Natural gas contracts   | Derivative liability         | 3,129         | Derivative liability         | 10,908        |  |  |
| Natural gas contracts   | Other long-term liabilities  | 1,982         | Other long-term liabilities  | 3,500         |  |  |
| Total designated  |                              | 5,111         |                              | 21,169        |  |  |
| Derivatives undesignated<br>as hedging instruments<br>under FASB ASC 815: |                              |               |                              |               |  |  |
| Natural gas contracts   | Derivative liability         | 217           | Derivative liability         | 267           |  |  |
| Natural gas contracts   | Other long-term liabilities  | 79            | Other long-term liabilities  | 193           |  |  |
| Total undesignated  |                              | 296           |                              | 460           |  |  |
| Total   |                              | \$5,407       |                              | \$21,629      |  |  |

#### Change in value of derivatives

Most of our derivatives qualify and are designated as cash flow hedges (except certain natural gas contracts originally designated to expected purchases at Syracuse China) at December 31, 2009. Hedge accounting is applied only when the derivative is deemed to be highly effective at offsetting changes in fair values or anticipated cash flows of the hedged item or transaction. For hedged forecasted transactions, hedge accounting is discontinued if the forecasted transaction is no longer probable to occur, and any previously deferred gains or losses would be recorded to earnings immediately. The ineffective portion of the change in the fair value of a derivative designated as a cash flow hedge is recognized in other income on the Consolidated Statement of Operations. We recognized losses of

## Notes to Consolidated Financial Statements --- (Continued)

\$0.2 million and \$0.5 million and income of \$0.4 million for December 31, 2009, 2008 and 2007, respectively, representing the total ineffectiveness of all cash flow hedges.

Amount of Derivative Cain/(loss)

|   | Recognized in OCI (Effective Portion) |          |            |  |
|---|---------------------------------------|----------|------------|--|
| Year Ended December 31,                         | 2009                                  | 2008     | 2007       |  |
| Derivatives in Cash Flow Hedging relationships: |                                       |          |            |  |
| Interest rate contracts                         | \$ 6,322                              | \$ (790) | \$ (6,501) |  |
| Natural gas contracts                           | (8,976)                               | (15,447) | (3,656)    |  |
| Total   |                                       | (16,237) | (10,157)   |  |

| Year Ended December 31,           | Accu<br>Comprehe<br>Consoli | ss) Reclassifie<br>umulated Oth<br>nsive Income<br>dated Statem<br>ns (Effective I | er<br>(Loss) to<br>ent of |                   |
|-----------------------------------|-----------------------------|--|---------------------------|-------------------|
| Derivative:                       | Location:                   | 2009   | 2008                      | 2007              |
| Interest rate contracts           | Interest expense            | \$ 6,316   | \$ 3,263                  | \$ 22             |
| Natural gas contracts             | Cost of sales               | (18,269)   | (2,431)                   | (6,027)           |
| Total impact on net income (loss) |                             | <u>\$(11,953</u> )   | <u>\$ 832</u>             | <u>\$(6,005</u> ) |

Certain of our natural gas futures contracts are now classified as ineffective, as the forecasted transactions are not probable of occurring due to the closure of our Syracuse China facility in April 2009 as well as decreased production at some of our plants. As a result, we recorded expense of \$0.2 million and \$0.5 million for the years ended December 31, 2009 and 2008, respectively.

The following table provides the impact on the Consolidated Statement of Operations from derivatives no longer designated as cash flow hedges:

| Year Ended December 31, |              | Gain (Loss) Recognized in<br>Income (Ineffective Portion<br>and Amount Excluded from<br>Effectiveness Testing) |                 |              |  |  |
|-------------------------|--------------|--|-----------------|--------------|--|--|
| Derivative:             | Location:    | 2009   | 2008            | 2007         |  |  |
| Natural gas contracts   | Other income | <u>\$(155</u> )  | <u>\$(461</u> ) | \$423        |  |  |
| Total                   |              | <u>\$(155</u> )  | <u>\$(461</u> ) | <u>\$423</u> |  |  |

As the natural gas contracts mature, the accumulated gains (losses) for the respective contracts are reclassified from accumulated other comprehensive loss to current expense in cost of sales in our Consolidated Statement of Operations. Similarly, as fixed interest payments are made pursuant to the interest rate protection agreements, they are recorded together with the related receipt of variable interest receipts, the payment of contractual interest expense to the banks and the reclassification of accumulated gains (losses) from accumulated other comprehensive loss related to the interest rate agreements. We received (paid) additional cash interest of \$(6.8) million, \$(2.7) million and \$0.3 million in the years ended December 31, 2009, 2008 and 2007, respectively, due to the difference between the contractual fixed interest rates in our interest rate protection agreements and the variable interest rates associated with our long-term debt. As reflected in the above table, we paid cash of \$18.3 million, \$2.4 million and \$6.0 million in the years ended December 31, 2009, 2008 and 2007, respectively due to the difference between the fixed unit rate of our natural gas contracts and the variable unit rate of our natural gas cost from suppliers. Based on our current valuation, we estimate that accumulated losses currently carried in accumulated other comprehensive loss that will be reclassified into earnings over the next twelve months will result in \$3.3 million of expense in our Consolidated Statement of Operations.

## Notes to Consolidated Financial Statements --- (Continued)

Gains and losses for derivatives that were not designated as hedging instruments are recorded in current earnings as follows:

| Year Ended December 31,<br>Derivative: | Location:    | 2009      | 2008            | 2007  |
|--|--------------|-----------|-----------------|-------|
| Currency contracts                     | Other income | <u></u>   | \$(359)         | \$369 |
| Total                                  |              | <u>\$</u> | <u>\$(359</u> ) | \$369 |

We do not believe we are exposed to more than a nominal amount of credit risk in our interest rate, natural gas and foreign currency hedges, as the counterparties are established financial institutions. All counterparties were rated BBB+ or better as of December 31, 2009, by Standard and Poor's.

## 14. Comprehensive Income (Loss)

Total comprehensive (loss) income (net of tax) includes:

| Year Ended December 31,  | 2009                | 2008                | 2007             |
|--|---------------------|---------------------|------------------|
| Net loss   | \$(28,788)          | \$ (80,463)         | \$(2,307)        |
| Effect of derivatives, net of tax (below)  | 12,440              | (10,300)            | (3,224)          |
| Minimum pension liability and intangible pension asset, net<br>of tax provision of \$227, \$282 and \$0Effect of exchange rate fluctuation | (13,479)<br>1,101   | (58,607)<br>(4,402) | (2,956)<br>9,712 |
| Total comprehensive (loss) income  | <u>\$(28,726)</u>   | <u>\$(153,772</u> ) | \$ 1,225         |
| Accumulated other comprehensive loss (net of tax) includes:  |                     |                     |                  |
| December 31,   | 2009                | 2008                | 2007             |
| Minimum pension liability and intangible pension asset   | \$(116,886)         | \$(103,407)         | \$(44,800)       |
| Derivatives  | (4,170)             | (16,610)            | (6,310)          |
| Exchange rate fluctuation  | 5,332               | 4,231               | 8,633            |
| Total  | <u>\$(115,724</u> ) | <u>\$(115,786</u> ) | \$(42,477)       |

The change in other comprehensive loss related to cash flow hedges is as follows:

| Year Ended December 31,                         | 2009            | 2008               | 2007              |
|---|-----------------|--------------------|-------------------|
| Change in fair value of derivative instruments  | \$15,613        | \$(13,690)         | \$(3,224)         |
| Less: Income tax provision (benefit)            | (3,173)         | 3,390              |                   |
| Other comprehensive loss related to derivatives | <u>\$12,440</u> | <u>\$(10,300</u> ) | <u>\$(3,224</u> ) |

The following table identifies the detail of cash flow hedges in accumulated other comprehensive loss:

| December 31,  | 2009                   | 2008                       | 2007              |
|---|------------------------|----------------------------|-------------------|
| Balance at beginning of year<br>Current year impact of changes in value (net of tax): | \$(16,610)             | \$ (6,310)                 | \$(3,086)         |
| Rate agreements   | 6,322                  | (1,077)                    | (6,423)           |
| Natural gas   Subtotal  | <u>6,118</u><br>12,440 | <u>(9,223)</u><br>(10,300) | 3,199 (3,224)     |
| Balance at end of year  | <u>\$ (4,170)</u>      | <u>\$(16,610</u> )         | <u>\$(6,310</u> ) |

#### Notes to Consolidated Financial Statements ---- (Continued)

#### 15. Fair Value

Current accounting rules for Fair Value Accounting under U.S. GAAP were issued by the FASB in 2006 under SFAS 157, "Fair Value Measurements" These rules have been incorporated primarily into FASB ASC Topic 820, "Fair Value Measurements and Disclosures" and FASB ASC Topic 250, "Accounting Changes and Error Corrections." We adopted these rules for Fair Value Accounting as of January 1, 2008, but we had not applied them to non-recurring, nonfinancial assets and liabilities. We adopted Fair Value Accounting rules for nonrecurring, nonfinancial assets as of January 1, 2009. The adoption of these rules had no impact on our fair value measurements. FASB ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. FASB ASC Topic 820 establishes a fair value hierarchy, which prioritizes the inputs used in measuring fair value into three broad levels as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly.
- Level 3 Unobservable inputs based on our own assumptions.
   Fair Value at December 31, 2009

|   | Level 1   | Level 2            | Level 3      | Total              |
|---|-----------|--------------------|--------------|--------------------|
| Commodity futures natural gas contracts | <u>\$</u> | \$(5,407)          | <u>\$</u>    | <u>\$(5,407</u> )  |
| Total derivative liability              | <u>\$</u> | <u>\$(5,407)</u>   | <u>\$</u>    | <u>\$(5,407</u> )  |
|   | ŀ         | air Value at Dec   | ember 31, 20 | 08                 |
|   | Level 1   | Level 2            | Level 3      | Total              |
| Commodity futures natural gas contracts | \$        | \$(14,868)         | \$—          | \$(14,868)         |
| Interest rate protection agreements     | <u>\$</u> | <u>\$ (6,761</u> ) | <u>\$</u>    | <u>\$ (6,761</u> ) |
| Total derivative liability              | <u>\$</u> | \$(21,629)         | \$—          | \$(21,629)         |

The fair values of our interest rate protection agreements are based on the market standard methodology of netting the discounted expected future variable cash receipts and the discounted future fixed cash payments. The variable cash receipts are based on an expectation of future interest rates derived from observed market interest rate forward curves. The fair values of our commodity futures natural gas contracts are determined using observable market inputs. Since these inputs are observable in active markets over the terms that the instruments are held, the derivatives are classified as Level 2 in the hierarchy. We also evaluate Company and counterparty risk in determining fair values. The total derivative liability is recorded on the Consolidated Balance Sheets with \$3.3 million in derivative liability and \$2.1 million in other long-term liabilities as of December 31, 2009. As of December 31, 2008, \$17.9 million was recorded in derivative liability and \$3.7 million in other long-term liabilities.

The commodity futures natural gas contracts and interest rate protection agreements are hedges of either recorded assets or liabilities or anticipated transactions. Changes in values of the underlying hedged assets and liabilities or anticipated transactions are not reflected in the above table.

#### Notes to Consolidated Financial Statements --- (Continued)

#### **16.** Operating Leases

Rental expense for all non-cancelable operating leases, primarily for warehouses, was \$17.9 million, \$18.5 million and \$15.8 million for the years ended December 31, 2009, 2008 and 2007, respectively.

Future minimum rentals under operating leases are as follows:

| <u>2010</u> | 2011     | 2012     |          | 2014    | <b>Thereafter</b> |
|-------------|----------|----------|----------|---------|-------------------|
| \$17,370    | \$14,920 | \$12,007 | \$10,587 | \$9,520 | \$53,347          |

2015 and

#### 17. Other Income

Items included in other income in the Consolidated Statements of Operations are as follows:

| Year Ended December 31,                             | 2009    | 2008           | 2007           |
|---|---------|----------------|----------------|
| Gain on sales of land at Syracuse and Royal Leerdam | \$      | \$ —           | \$5,457        |
| Gain on currency translation                        | 2,766   | 668            | 1,962          |
| Hedge ineffectiveness(1)                            | (155)   | (461)          | 423            |
| Other non-operating income                          | 1,442   | 912            | 936            |
| Total other income                                  | \$4,053 | <u>\$1,119</u> | <u>\$8,778</u> |

(1) Includes expense of \$0.2 million and \$0.4 million related to gas hedges at Syracuse China in 2009 and 2008, respectively. See Note 7.

#### 18. Segments

We have three reportable segments from which we derive revenue from external customers. Some operating segments were aggregated to arrive at the disclosed reportable segments. The segments are distinguished as follows:

- North American Glass includes sales of glass tableware from subsidiaries throughout the United States, Canada and Mexico.
- North American Other includes sales of ceramic dinnerware; metal tableware, hollowware and serveware; and plastic items from subsidiaries in the United States.
- International includes worldwide sales of glass tableware from subsidiaries outside the United States, Canada and Mexico.

## 

The accounting policies of the segments are the same as those described in note 2. We do not have any customers who represent 10 percent or more of total sales. We evaluate the performance of our segments based upon sales and Earnings Before Interest and Taxes (EBIT). Intersegment sales are consummated at arm's length and are reflected in eliminations in the table below.

| reflected in eminiations in the table below.                          |  |                               | 200 <b>7</b>         |
|---|--|-------------------------------|----------------------|
| December 31,  | 2009   | 2008                          | 2007                 |
| Net sales:  |  |                               |                      |
| North American Glass  | \$ 522,575                                     | \$ 554,128                    | \$ 568,495           |
| North American Other.   | 87,041   | 111,029                       | 121,217              |
| International   | 145,023  | 153,532                       | 136,727              |
|   | (6,004)  | (8,482)                       | (12,279)             |
| Eliminations  |  |                               |                      |
| Consolidated  | <u>\$ 748,635</u>                              | \$ 810,207                    | \$ 814,160           |
| EBIT:   |  |                               |                      |
| North American Glass  | \$ 33,727                                      | \$ 25,495                     | \$ 54,492            |
| North American Other  | 9,802  | (17,696)                      | 15,670               |
| International   | (2,862)  | (12,228)                      | 4,717                |
|   | \$ 40,667                                      | \$ (4,429)                    | \$ 74,879            |
| Consolidated  | φ <b>40,00</b> 7                               | $\frac{\varphi^{-}(1,12)}{2}$ | ф / 1,017            |
| Special charges (excluding write-off of financing fees) (see note 7): |  |                               |                      |
| North American Glass  | <b>\$</b> 14                                   | \$ 5,356                      | \$ —                 |
| North American Other  | 3,809  | 28,252                        | —                    |
| International   |  | 11,890                        |                      |
| Consolidated  | \$ 3,823                                       | \$ 45,498                     | \$                   |
|   |  |                               |                      |
| Depreciation & amortization:  | <b>* • • •</b> • • • • • • • • • • • • • • • • | ¢ 00.4                        | \$ 25,558            |
| North American Glass  | \$ 24,806                                      | \$ 26,004                     | . ,                  |
| North American Other  | 2,052  | 3,123                         | 3,328                |
| International   | 16,308   | 15,303                        | 12,686               |
| Consolidated  | \$ 43,166                                      | <u>\$ 44,430</u>              | <u>\$ 41,572</u>     |
|   |  |                               |                      |
| Capital expenditures:<br>North American Glass                         | \$ 10,317                                      | \$ 21,170                     | \$ 25,711            |
|   | 339  | 611                           | 1,474                |
| North American Other  | 6,349  | 23,936                        | 15,936               |
| International   |  |                               |                      |
| Consolidated  | <u>\$ 17,005</u>                               | \$ 45,717                     | \$ 43,121            |
| Total assets:   |  |                               |                      |
| North American Glass  | \$ 856,711                                     | \$ 840,403                    | \$ 927,431           |
| North American Other  | 53,029   | 54,089                        | 83,064               |
| International   | 436,594  | 429,749                       | 443,132              |
| Eliminations  | (551,521)                                      | (502,687)                     | (554,156)            |
|   | \$ 794,813                                     | \$ 821,554                    | \$ 899,471           |
| Consolidated  | φ / / τ,013                                    | φ 021,55 <del>1</del>         | <i>+ 0</i> , <i></i> |
| Reconciliation of EBIT to net loss:                                   |  | <b>A</b>                      | <b>• • • • • •</b>   |
| Segment EBIT  | \$ 40,667                                      | \$ (4,429)                    | \$ 74,879            |
| Interest expense  | (66,705)                                       | (69,720)                      | (65,888)             |
| Income taxes  | (2,750)  | (6,314)                       | (11,298)             |
| Net loss  | \$ (28,788)                                    | \$ (80,463)                   | \$ (2,307)           |
| 1401 1000 · · · · · · · · · · · · · · · ·                             | <u> </u>                                       | <u></u> ^                     |                      |

Net sales to customers and long-lived assets located in the U.S., Mexico, and Other regions for 2009, 2008 and 2007 are presented below. Intercompany sales to affiliates represent products that are transferred between

## Notes to Consolidated Financial Statements --- (Continued)

geographic areas on a basis intended to reflect as nearly as possible the market value of the products. The long-lived assets include net fixed assets, goodwill and equity investments.

|                   | United States    | Mexico           | All Other        | Eliminations                                  | Consolidated |
|-------------------|------------------|------------------|------------------|---|--------------|
| 2009              |                  |                  |                  |   |              |
| Net sales:        |                  |                  |                  |   |              |
| Customers         | \$435,500        | \$104,254        | \$208,881        |   | \$748,635    |
| Intercompany      | 42,832           | 6,958            | 7,927            | \$(57,717)                                    |              |
| Total net sales   | \$478,332        | <u>\$111,212</u> | \$216,808        | <u>\$(57,717)</u>                             | \$748,635    |
| Long-lived assets | \$126,371        | \$195,648        | \$136,314        | <u>\$                                    </u> | \$458,333    |
| 2008              |                  |                  |                  |   |              |
| Net sales:        |                  |                  |                  |   |              |
| Customers         | \$451,794        | \$131,383        | \$227,030        |   | \$810,207    |
| Intercompany      | 50,825           | 9,402            | 3,555            | <u>\$(63,782</u> )                            |              |
| Total net sales   | <u>\$502,619</u> | \$140,785        | \$230,585        | <u>\$(63,782</u> )                            | \$810,207    |
| Long-lived assets | <u>\$136,934</u> | \$199,583        | \$145,066        | <u>\$                                    </u> | \$481,583    |
| 2007              |                  |                  |                  |   |              |
| Net sales:        |                  |                  |                  |   |              |
| Customers         | \$459,294        | \$123,966        | \$230,900        |   | \$814,160    |
| Intercompany      | 52,617           | 8,774            | 2,925            | <u>\$(64,316</u> )                            |              |
| Total net sales   | <u>\$511,911</u> | <u>\$132,740</u> | \$233,825        | <u>\$(64,316</u> )                            | \$814,160    |
| Long-lived assets | \$158,187        | \$202,924        | <u>\$143,551</u> | <u>\$                                    </u> | \$504,662    |

#### 19. Condensed Consolidated Guarantor Financial Statements

Libbey Glass is a direct, 100 percent owned subsidiary of Libbey Inc. and the issuer of the Senior Notes and the PIK Notes. The obligations of Libbey Glass under the Senior Notes and the PIK Notes are fully and unconditionally and jointly and severally guaranteed by Libbey Inc. and by certain indirect, 100 percent owned domestic subsidiaries of Libbey Inc. as described below. All are related parties that are included in the Consolidated Financial Statements for the year ended December 31, 2009, 2008 and 2007.

At December 31, 2009, December 31, 2008 and December 31, 2007, Libbey Inc.'s indirect, 100 percent owned domestic subsidiaries were Syracuse China Company, World Tableware Inc., LGA4 Corp., LGA3 Corp., The Drummond Glass Company, LGC Corp., Traex Company, Libbey.com LLC, LGFS Inc., LGAC LLC and Crisa Industrial LLC (collectively, the "Subsidiary Guarantors"). The following tables contain condensed consolidating financial statements of (a) the parent, Libbey Inc., (b) the issuer, Libbey Glass, (c) the Subsidiary Guarantors, (d) the indirect subsidiaries of Libbey Inc. that are not Subsidiary Guarantors (collectively, "Non-Guarantor Subsidiaries"), (e) the consolidating elimination entries, and (f) the consolidated totals.

# Notes to Consolidated Financial Statements ---- (Continued)

#### Libbey Inc.

## **Condensed Consolidating Statement of Operations**

| Year Ended December 31, 2009  | Libbey<br>Inc.<br>(Parent) | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors<br>(Dollars | Non-<br>Guarantor<br>Subsidiaries<br>in thousands) | Eliminations | Consolidated      |
|---|----------------------------|-----------------------------|--------------------------------------|--|--------------|-------------------|
| Net sales   | \$                         | \$385,467                   | \$87,041                             | \$325,175  | \$(49,048)   | \$748,635         |
| Freight billed to customers   | ·                          | 601                         | 839                                  | 165  |              | 1,605             |
| Total revenues  |                            | 386,068                     | 87,880                               | 325,340  | (49,048)     | 750,240           |
| Cost of sales.  |                            | 310,031                     | 68,505                               | 287,607  | (49,048)     | 617,095           |
| Gross profit  |                            | 76,037                      | 19,375                               | 37,733   |              | 133,145           |
| Selling, general and<br>administrative expenses                                 |                            | 53,906                      | 7,954                                | 33,040   |              | 94,900            |
| Special charges   |                            | 14                          | 1,617                                |  |              | 1,631             |
| Income (loss) from<br>operations<br>Other income (expense)                      |                            | 22,117<br>3,533             | 9,804<br>(138)                       | 4,693<br>658                                       |              | 36,614<br>4,053   |
| Earnings (loss) before<br>interest and income<br>taxes         Interest expense |                            | 25,650<br>60,798            | 9,666                                | 5,351<br>5,906                                     |              | 40,667<br>66,705  |
| Earnings (loss) before<br>income taxes  |                            | (35,148)                    | 9,665                                | (555)  |              | (26,038)          |
| Provision (benefit) for income taxes  |                            | (7,275)                     | 1,666                                | 8,359  |              | 2,750             |
| Net income (loss)   |                            | (27,873)                    | 7,999                                | (8,914)  |              | (28,788)          |
| Equity in net income (loss) of subsidiaries                                     | (28,788)                   | (915)                       |                                      |  | 29,703       |                   |
| Net income (loss)   | \$(28,788)                 | <u>\$(28,788</u> )          | <u>\$ 7,999</u>                      | <u>\$ (8,914)</u>                                  | \$ 29,703    | <u>\$(28,788)</u> |

The following represents the total special charges included in the above Statement of Operations (see note 7): Special charges included in:

| \$<br> | \$              | \$ 1,960  | \$   | <del></del>  | \$   | —  | \$   | 1,960  |
|--------|-----------------|---|--|--|--|--|--|--|
|        | 14              | 1,617   |  |  |  |  |  | 1,631  |
|        |                 | (232)   |  |  |  |  |  | (232)  |
| <br>   | 2,700           |   |  |  |  |  |  | 2,700  |
| \$<br> | <u>\$ 2,714</u> | \$ 3,809  | <u>\$</u>  |  | \$   |  | \$   | 6,523  |
| \$<br> | \$ 2,714        | \$ 3,809  | <u>\$</u>  |  | \$   |  | \$   | 6,523  |
| \$     | <br>            | $ \begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |

# Notes to Consolidated Financial Statements --- (Continued)

## Libbey Inc.

## **Condensed Consolidating Statement of Operations**

| Year Ended December 31, 2008   | Libbey<br>Inc.<br>(Parent) | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated        |
|--------------------------------|----------------------------|-----------------------------|--------------------------|-----------------------------------|--------------|---------------------|
|                                |                            |                             | ,                        | in thousands)                     |              |                     |
| Net sales                      | \$ —                       | \$392,738                   | \$111,029                | \$363,625                         | \$(57,185)   | \$810,207           |
| Freight billed to customers    |                            | 743                         | 1,220                    | 459                               |              | 2,422               |
| Total revenues                 | <u> </u>                   | 393,481                     | 112,249                  | 364,084                           | (57,185)     | 812,629             |
| Cost of sales                  |                            | 345,669                     | 104,683                  | 310,125                           | (57,185)     | 703,292             |
| Gross profit                   |                            | 47,812                      | 7,566                    | 53,959                            |              | 109,337             |
| Selling, general and           |                            |                             |                          |                                   |              | ,                   |
| administrative expenses        |                            | 44,269                      | 11,265                   | 32,917                            |              | 88,451              |
| Special charges                |                            | 683                         | 13,861                   | 11,890                            |              | 26,434              |
| Income (loss) from             |                            |                             |                          |                                   |              |                     |
| operations                     | —                          | 2,860                       | (17,560)                 | 9,152                             | <u></u>      | (5,548)             |
| Other income (expense)         | <u> </u>                   | (2,332)                     | (504)                    | 3,955                             | -            | 1,119               |
| Earnings (loss) before         |                            |                             |                          |                                   |              |                     |
| interest and income            |                            |                             |                          |                                   |              |                     |
| taxes                          | <u>_</u>                   | 528                         | (18,064)                 | 13,107                            |              | (4,429)             |
| Interest expense               |                            | 62,730                      | 1                        | 6,989                             |              | 69,720              |
| Earnings (loss) before         |                            |                             |                          |                                   |              |                     |
| income taxes                   | _                          | (62,202)                    | (18,065)                 | 6,118                             |              | (74,149)            |
| Provision (benefit) for income |                            |                             |                          |                                   |              |                     |
| taxes                          |                            | (7,380)                     | 9,284                    | 4,410                             |              | 6,314               |
| Net income (loss)              |                            | (54,822)                    | (27,349)                 | 1,708                             |              | (80,463)            |
| Equity in net income (loss) of |                            |                             |                          |                                   |              |                     |
| subsidiaries                   | (80,463)                   | (25,641)                    |                          |                                   | 106,104      |                     |
| Net income (loss)              | <u>\$(80,463</u> )         | <u>\$(80,463</u> )          | <u>\$(27,349</u> )       | <u>\$ 1,708</u>                   | \$106,104    | <u>\$ (80,463</u> ) |

The following represents the total special charges included in the above Statement of Operations (see note 7):

| Special charges included in: |           |        |       |                  |           |        | •  |               |
|------------------------------|-----------|--------|-------|------------------|-----------|--------|----|---------------|
| Cost of sales                | \$        | <br>\$ | 3,795 | \$ 14,007        | \$        | 879    | \$ | <br>\$ 18,681 |
| Special charges              |           |        | 683   | 13,861           |           | 11,890 |    | <br>26,434    |
| Other income (expense)       |           | <br>   |       | (383)            |           |        |    | <br>(383)     |
| Total pretax special charges | <u>\$</u> | <br>\$ | 4,478 | \$ 28,251        | <u>\$</u> | 12,769 | \$ | <br>\$ 45,498 |
| Special charges net of tax   | \$        | <br>\$ | 4,478 | <u>\$ 28,251</u> | \$        | 12,523 | \$ | <br>\$ 45,252 |

## Notes to Consolidated Financial Statements — (Continued)

## Libbey Inc.

## **Condensed Consolidating Statement of Operations**

| Year Ended December 31, 2007                        | Libbey<br>Inc.<br>(Parent) | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors<br>(Dollars | Non-<br>Guarantor<br>Subsidiaries<br>in thousands) | Eliminations     | Consolidated      |
|---|----------------------------|-----------------------------|--------------------------------------|--|------------------|-------------------|
| Net sales   | \$                         | \$409,788                   | \$121,217                            | \$341,799  | \$(58,644)       | \$814,160         |
| Freight billed to customers                         |                            | 566                         | 1,341                                | 300  |                  | 2,207             |
| Total revenues                                      |                            | 410,354                     | 122,558                              | 342,099  | (58,644)         | 816,367           |
| Cost of sales                                       |                            | 335,575                     | 96,934                               | 284,833  | (58,644)         | 658,698           |
| Gross profit  |                            | 74,779                      | 25,624                               | 57,266   |                  | 157,669           |
| Selling, general and administrative expenses        |                            | 46,551                      | 11,442                               | 33,575   |                  | 91,568            |
| Income (loss) from<br>operations                    | _                          | 28,228                      | 14,182                               | 23,691   |                  | 66,101            |
| Other income (expense)                              |                            | 4,284                       | 1,334                                | 3,160  |                  | 8,778             |
| Earnings (loss) before interest<br>and income taxes |                            | 32,512<br>60,090            | 15,516                               | 26,851<br>5,798                                    |                  | 74,879<br>65,888  |
| Earnings (loss) before income taxes                 |                            | (27,578)                    | 15,516                               | 21,053   |                  | 8,991             |
| Provision (benefit) for income taxes                |                            | (34,654)                    | 19,497                               | 26,455   |                  | 11,298            |
| Net income (loss)                                   | _                          | 7,076                       | (3,981)                              | (5,402)  |                  | (2,307)           |
| Equity in net income (loss) of subsidiaries         | (2,307)                    | (9,383)                     |                                      |  | 11,690           |                   |
| Net income (loss)                                   | <u>\$(2,307</u> )          | <u>\$ (2,307)</u>           | <u>\$ (3,981</u> )                   | <u>\$ (5,402)</u>                                  | <u>\$ 11,690</u> | <u>\$ (2,307)</u> |

## 

## Libbey Inc.

## **Condensed Consolidating Balance Sheet**

| December 31, 2009                                    | Libbey<br>Inc.<br>(Parent) | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors | Non-<br>Guarantor<br>Subsidiaries | Eliminations        | Consolidated     |
|--|----------------------------|-----------------------------|--------------------------|-----------------------------------|---------------------|------------------|
|  |                            |                             | (Dollars                 | in thousands)                     |                     |                  |
| Cash and equivalents                                 | \$ —                       | \$ 37,386                   | \$ 419                   | \$ 17,284                         | \$ —                | \$ 55,089        |
| Accounts receivable — net                            | —                          | 36,173                      | 5,125                    | 41,126                            | <u></u>             | 82,424           |
| Inventories — net                                    | _                          | 48,493                      | 18,024                   | 77,498                            |                     | 144,015          |
| Other current assets                                 |                            | 13,840                      | 946                      | 12,382                            | (15,385)            | 11,783           |
| Total current assets                                 | _                          | 135,892                     | 24,514                   | 148,290                           | (15,385)            | 293,311          |
| Other non-current assets                             |                            | (4,912)                     | 3,535                    | 38,819                            | (19,134)            | 18,308           |
| Investments in and advances to subsidiaries          | (66,907)                   | 403,403                     | 276,755                  | 140,289                           | (753,540)           |                  |
| Goodwill and purchased intangible assets — net       |                            | 26,833                      | 15,771                   | 150,577                           |                     | 193,181          |
| Total other assets                                   | (66,907)                   | 425,324                     | 296,061                  | 329,685                           | (772,674)           | 211,489          |
| Property, plant and equipment — net                  |                            | 79,773                      | 5,990                    | 204,250                           |                     | 290,013          |
| Total assets   | <u>\$(66,907</u> )         | \$640,989                   | \$326,565                | \$682,225                         | <u>\$(788,059</u> ) | \$794,813        |
| Accounts payable                                     | \$ —                       | \$ 13,503                   | \$ 3,289                 | \$ 42,046                         | \$                  | \$ 58,838        |
| Accrued and other current liabilities                | _                          | 48,440                      | 9,375                    | 35,064                            | (8,848)             | 84,031           |
| Notes payable and long-term debt due within one year |                            | 215                         |                          | 10,300                            |                     | 10,515           |
| Total current liabilities                            |                            | 62,158                      | 12,664                   | 87,410                            | (8,848)             | 153,384          |
| Long-term debt                                       |                            | 456,152                     |                          | 48,572                            |                     | 504,724          |
| Other long-term liabilities                          |                            | 151,754                     | 15,618                   | 61,911                            | (25,671)            | _203,612         |
| Total liabilities                                    |                            | 670,064                     | 28,282                   | 197,893                           | (34,519)            | 861,720          |
| Total shareholders' equity                           | (66,907)                   | (29,075)                    | 298,283                  | 484,332                           | (753,540)           | (66,907)         |
| Total liabilities and shareholders' equity           | <u>\$(66,907</u> )         | <u>\$640,989</u>            | \$326,565                | \$682,225                         | <u>\$(788,059)</u>  | <u>\$794,813</u> |

# Notes to Consolidated Financial Statements ---- (Continued)

## Libbey Inc.

## **Condensed Consolidating Balance Sheet**

| <u>December 31, 2008</u>                             | Libbey<br>Inc.<br>(Parent) | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors<br>(Dollars | Non-<br>Guarantor<br>Subsidiaries<br>in thousands) | Eliminations        | Consolidated |
|--|----------------------------|-----------------------------|--------------------------------------|--|---------------------|--------------|
| Cash and equivalents                                 | \$                         | \$ 6,453                    | \$ 413                               | \$ 6,438   | \$                  | \$ 13,304    |
| Accounts receivable — net                            |                            | 32,789                      | 6,076                                | 37,207   |                     | 76,072       |
| Inventories — net                                    |                            | 58,924                      | 26,892                               | 99,426   | <del></del>         | 185,242      |
| Other current assets                                 |                            | 4,731                       | 316                                  | 12,120   |                     | 17,167       |
| Total current assets                                 | _                          | 102,897                     | 33,697                               | 155,191  | _                   | 291,785      |
| Other non-current assets                             |                            | 9,462                       | 43                                   | 12,560   |                     | 22,065       |
| Investments in and advances to subsidiaries          | (57,889)                   | 406,812                     | 272,761                              | 143,459  | (765,143)           |              |
| Goodwill and purchased intangible assets — net       |                            | 28,216                      | 15,780                               | 148,861  |                     | 192,857      |
| Total other assets                                   | (57,889)                   | 444,490                     | 288,584                              | 304,880  | (765,143)           | 214,922      |
| Property, plant and equipment — net                  |                            | 88,628                      | 7,697                                | 218,522  |                     | 314,847      |
| Total assets   | <u>\$(57,889</u> )         | <u>\$636,015</u>            | \$329,978                            | <u>\$678,593</u>                                   | <u>\$(765,143</u> ) | \$821,554    |
| Accounts payable                                     | \$                         | \$ 9,370                    | \$ 2,794                             | \$ 42,264  | \$                  | \$ 54,428    |
| Accrued and other current liabilities                | _                          | 36,589                      | 19,700                               | 35,908   |                     | 92,197       |
| Notes payable and long-term debt due within one year |                            | 215                         |                                      | 4,186  |                     | 4,401        |
| Total current liabilities                            |                            | 46,174                      | 22,494                               | 82,358   | _                   | 151,026      |
| Long-term debt                                       | —                          | 451,772                     |                                      | 94,084   |                     | 545,856      |
| Other long-term liabilities                          |                            | 140,936                     | 14,185                               | 27,440   |                     | 182,561      |
| Total liabilities                                    |                            | 638,882                     | 36,679                               | 203,882  | _                   | 879,443      |
| Total shareholders' equity                           | (57,889)                   | (2,867)                     | 293,299                              | 474,711  | (765,143)           | (57,889)     |
| Total liabilities and shareholders' equity           | <u>\$(57,889</u> )         | \$636,015                   | \$329,978                            | <u>\$678,593</u>                                   | <u>\$(765,143)</u>  | \$821,554    |

## Notes to Consolidated Financial Statements --- (Continued)

## Libbey Inc.

## **Condensed Consolidating Statement of Cash Flows**

| Year Ended December 31, 2009   | Libbey<br>Inc.<br>(Parent)                    | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors | Non-<br>Guarantor<br>Subsidiaries | Eliminations                                  | Consolidated |
|--------------------------------|---|-----------------------------|--------------------------|-----------------------------------|---|--------------|
|                                |   |                             | (Dollars                 | in thousands)                     |   |              |
| Net income (loss)              | \$(28,788)                                    | \$(28,788)                  | \$ 7,999                 | \$ (8,914)                        | \$ 29,703                                     | \$(28,788)   |
| Depreciation and               |   |                             |                          |                                   |   |              |
| amortization                   |   | 14,678                      | 2,052                    | 26,436                            |   | 43,166       |
| Other operating activities     | 28,788  | 55,517                      | (9,711)                  | 42,879                            | (29,703)                                      | 87,770       |
| Net cash provided by (used in) |   |                             |                          |                                   |   |              |
| operating activities           | —   | 41,407                      | 340                      | 60,401                            |   | 102,148      |
| Additions to property, plant & |   |                             |                          |                                   |   |              |
| equipment                      | _   | (6,189)                     | (339)                    | (10,477)                          |   | (17,005)     |
| Other investing activities     |   | 60                          | 5                        | 200                               |   | 265          |
| Net cash provided by (used in) |   |                             |                          |                                   |   |              |
| investing activities           |   | (6,129)                     | (334)                    | (10,277)                          |   | (16,740)     |
| Net borrowings                 | <u></u>                                       | (174)                       |                          | (39,220)                          |   | (39,394)     |
| Other financing activities     |   | (4,171)                     |                          |                                   |   | (4,171)      |
| Net cash provided by (used in) |   |                             |                          |                                   |   |              |
| financing activities           |   | (4,345)                     |                          | (39,220)                          |   | (43,565)     |
| Exchange effect on cash        |   |                             |                          | (58)                              |   | (58)         |
| Increase (decrease) in cash    |   | 30,933                      | 6                        | 10,846                            |   | 41,785       |
| Cash at beginning of period    |   | 6,453                       | 413                      | 6,438                             |   | 13,304       |
| Cash at end of period          | <u>\$                                    </u> | \$ 37,386                   | <u>\$ 419</u>            | <u>\$ 17,284</u>                  | <u>\$                                    </u> | \$ 55,089    |

# Notes to Consolidated Financial Statements — (Continued)

## Libbey Inc.

# Condensed Consolidating Statement of Cash Flows

| Year Ended December 31, 2008                        | Libbey<br>Inc.<br>(Parent)                    | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors | Non-<br>Guarantor<br>Subsidiaries | Eliminations                                  | Consolidated     |
|---|---|-----------------------------|--------------------------|-----------------------------------|---|------------------|
|   |   |                             | (Dollars                 | in thousands)                     |   |                  |
| Net income (loss)                                   | \$(80,463)                                    | \$(80,463)                  | \$(27,349)               | \$ 1,708                          | \$ 106,104                                    | \$(80,463)       |
| Depreciation and amortization                       | _   | 14,904                      | 3,123                    | 26,403                            | _   | 44,430           |
| Other operating activities                          | 80,463  | 65,694                      | 24,718                   | (29,778)                          | (106,104)                                     | 34,993           |
| Net cash provided by (used in) operating activities |   | 135                         | 492                      | (1,667)                           |   | (1,040)          |
| Additions to property, plant & equipment            | _   | (13,003)                    | (611)                    | (32,103)                          |   | (45,717)         |
| Other investing activities                          |   | 117                         |                          |                                   |   | 117              |
| Net cash provided by (used in) investing activities | _   | (12,886)                    | (611)                    | (32,103)                          |   | (45,600)         |
| Net borrowings (repayments)                         |   | (164)                       |                          | 27,458                            |   | 27,294           |
| Other financing activities                          |   | (1,466)                     |                          |                                   |   | (1,466)          |
| Net cash provided by (used in) financing activities |   | (1,630)                     |                          | 27,458                            |   | 25,828           |
| Exchange effect on cash                             |   |                             |                          | (2,423)                           |   | (2,423)          |
| Increase (decrease) in cash                         |   | (14,381)                    | (119)                    | (8,735)                           | <del></del>                                   | (23,235)         |
| Cash at beginning of period                         |   | 20,834                      | 532                      | 15,173                            |   | 36,539           |
| Cash at end of period                               | <u>\$                                    </u> | \$ 6,453                    | <u>\$ 413</u>            | <u>\$ 6,438</u>                   | <u>\$                                    </u> | <u>\$ 13,304</u> |

#### Notes to Consolidated Financial Statements — (Continued)

#### Libbey Inc.

#### **Condensed Consolidating Statement of Cash Flows**

| Year Ended December 31, 2007                           | Libbey<br>Inc.<br>(Parent)                    | Libbey<br>Glass<br>(Issuer) | Subsidiary<br>Guarantors | Non-<br>Guarantor<br>Subsidiaries | Eliminations                                  | Consolidated     |
|--|---|-----------------------------|--------------------------|-----------------------------------|---|------------------|
|  |   |                             | (Dollars                 | s in thousands)                   |   |                  |
| Net income (loss)                                      | \$(2,307)                                     | \$ (2,307)                  | \$(3,981)                | \$ (5,402)                        | \$ 11,690                                     | \$ (2,307)       |
| Depreciation and amortization                          | —   | 15,144                      | 3,328                    | 23,100                            |   | 41,572           |
| Other operating activities                             | 2,307   | 605                         | 649                      | 20,321                            | (11,690)                                      | 12,192           |
| Net cash provided by (used in)<br>operating activities |   | 13,442                      | (4)                      | 38,019                            | _   | 51,457           |
| Additions to property, plant & equipment               |   | (10,508)                    | (1,474)                  | (31,139)                          | _   | (43,121)         |
| Other investing activities                             | <u> </u>                                      | (3,237)                     | 1,501                    | 9,949                             |   | 8,213            |
| Net cash (used in) investing activities                |   | (13,745)                    | 27                       | (21,190)                          |   | (34,908)         |
| Net borrowings   |   | (15,745)                    |                          | (21,190)<br>(20,695)              |   | (20,850)         |
| Other financing activities                             |   | (1,557)                     |                          |                                   |   | (1,557)          |
| Net cash provided by (used in)                         |   |                             |                          |                                   |   | <u></u>          |
| financing activities                                   |   | (1,712)                     |                          | (20,695)                          | _   | (22,407)         |
| Exchange effect on cash                                |   |                             |                          | 631                               |   | 631              |
| Increase (decrease) in cash                            |   | (2,015)                     | 23                       | (3,235)                           |   | (5,227)          |
| Cash at beginning of period                            |   | 22,849                      | 509                      | 18,408                            |   | 41,766           |
| Cash at end of period                                  | <u>\$                                    </u> | \$ 20,834                   | <u>\$ 532</u>            | <u>\$ 15,173</u>                  | <u>\$                                    </u> | <u>\$ 36,539</u> |

#### 20. Subsequent Events

On February 8, 2010, we completed the refinancing of substantially all of the existing indebtedness of our wholly-owned subsidiaries Libbey Glass and Libbey Europe B.V. The refinancing included:

- the entry into an amended and restated credit agreement with respect to our Old ABL Facility;
- the issuance of \$400.0 million in aggregate principal amount of 10 percent Senior Secured Notes of Libbey Glass due 2015 (New Notes);
- the repurchase and cancellation of all of Libbey Glass's then outstanding \$306.0 million in aggregate principal amount of Senior Notes; and
- the redemption of all of Libbey Glass's then outstanding \$80.4 million in aggregate principal amount 16 percent New PIK Notes.

Libbey Glass used the proceeds of the offering of the New Notes, together with cash on hand, to fund the repurchase of the Senior Notes and the redemption of the New PIK Notes, and to pay certain related fees and expenses.

On February 25, 2010, the terms of the RMB working capital loan were extended. Under the new terms, the loan matures in January, 2011.

#### Notes to Consolidated Financial Statements ---- (Continued)

#### December 31, 2009 proforma borrowings consist of the following:

| , <b>1</b>                                      | •             |                                |                                |                                  |
|---|---------------|--------------------------------|--------------------------------|----------------------------------|
|   | Interest Rate | Maturity Date                  | Actual<br>December 31,<br>2009 | Proforma<br>December 31,<br>2009 |
| Borrowings under Old ABL<br>Facility            | Floating      | December 16, 2010              | \$ —                           | \$ —                             |
| Borrowings under the New ABL Facility           | Floating      | April 8, 2014                  | _                              |                                  |
| Senior Notes                                    | Floating      | December 1, 2011               | 306,000                        |                                  |
| New Notes                                       | 10.0%         | February 15, 2015              |                                | 400,000                          |
| New PIK Notes(1)                                | 0.0%          | June 1, 2021                   | 80,431                         |                                  |
| Promissory note                                 | 6.0%          | January 2010 to September 2016 | 1,492                          | 1,492                            |
| Notes payable                                   | Floating      | January 2010                   | 672                            | 672                              |
| RMB loan contract                               | Floating      | July 2012 to January 2014      | 36,675                         | 36,675                           |
| RMB working capital loan.                       | Floating      | March 2010(2)                  | 7,335                          | 7,335                            |
| BES Euro line                                   | Floating      | December 2010 to December 2013 | 14,190                         | 14,190                           |
| Total borrowings                                |               |                                | 446,795                        | 460,364                          |
| Less — unamortized discounts and warrants       |               |                                | 1,749                          | 7,672                            |
| Plus — carrying value in<br>excess of principal |               |                                | 70.100                         |                                  |
| on New PIK Notes(1)                             |               |                                | 70,193                         |                                  |
| Total borrowings — net                          |               |                                | 515,239                        | 452,692                          |
| Less — current portion of<br>borrowings         |               |                                | 10,515                         | 10,515                           |
| Total long-term portion of borrowings — net     |               |                                | \$504,724                      | \$442,177                        |

(1) On October 28, 2009, we exchanged approximately \$160.9 million of Old PIK Notes for approximately \$80.4 million of New PIK Notes and additional common stock and warrants to purchase common stock of Libbey Inc. Under U.S. GAAP, we are required to record the New PIK Notes at their carrying value of approximately \$150.6 million instead of their face value of \$80.4 million.

(2) On February 25, 2010, the terms of the RMB working capital loan were extended. Under the new terms, the loan matures in January, 2011.

Actual annual maturities for all of our total borrowings for the next five years and beyond are as follows:

| <u>2010</u> | 2011      | 2012     | 2013     | 2014    | Thereafter |
|-------------|-----------|----------|----------|---------|------------|
| \$10,515    | \$309,375 | \$14,439 | \$22,552 | \$9,022 | \$80,892   |

Proforma maturities for all of our total borrowings for the next five years and beyond are as follows:

| <u>2010</u> | 2011     | 2012     | 2013     | 2014    | Thereafter |
|-------------|----------|----------|----------|---------|------------|
| \$3,180     | \$10,710 | \$14,439 | \$22,552 | \$9,022 | \$400,461  |

#### Amended and Restated Credit Agreement

Pursuant to the refinancing, Libbey Glass and Libbey Europe entered into an Amended and Restated Credit Agreement, dated as of February 8, 2010 (New ABL Facility), between Libbey Glass and Libbey Europe, as borrowers, the Company, as a loan guarantor, the other loan parties party thereto as guarantors, JPMorgan Chase

#### Notes to Consolidated Financial Statements — (Continued)

Bank, N.A., as administrative agent with respect to the U.S. loans (the "U.S. Administrative Agent"), J.P. Morgan Europe Limited, as administrative agent with respect to the Netherlands loans, Bank of America, N.A. and Barclays Capital, as Co-Syndication Agents, Wells Fargo Capital Finance, LLC, as Documentation Agent, and the other lenders and agents party thereto. The New ABL Facility replaces the Old ABL Facility and provides for borrowings of up to \$110.0 million, subject to certain borrowing base limitations, reserves and outstanding letters of credit.

All borrowings under the New ABL Facility are secured by:

- a first-priority security interest in substantially all of the existing and future real and personal property (including without limitation tangible and intangible assets) of Libbey Glass and its domestic subsidiaries (other than certain real property and equipment located in the United States and certain general intangibles, instruments, books and records and supporting obligations related to such real property and equipment, and certain proceeds of the foregoing) (the "Credit Agreement Priority Collateral");
- a first-priority security interest in:
  - 100 percent of the stock of Libbey Glass and 100 percent of the stock of substantially all of Libbey Glass' present and future direct and indirect domestic subsidiaries;
  - 100 percent of the non-voting stock of substantially all of Libbey Glass' first-tier present and future foreign subsidiaries; and
  - 65 percent of the voting stock of substantially all of Libbey Glass' first-tier present and future foreign subsidiaries;
- a first priority security interest in substantially all proceeds and products of the property and assets described above; and
- a second-priority security interest in substantially all of the owned real property, equipment and fixtures in the United States of Libbey Glass and its domestic subsidiaries, subject to certain exceptions and permitted liens (the "New Notes Priority Collateral").

Additionally, borrowings by Libbey Europe under the New ABL Facility are secured by:

- a first-priority lien on substantially all of the existing and future real and personal property (including without limitation all of the tangible and intangible property) of Libbey Europe and its Dutch subsidiaries; and
- a first-priority security interest in:
  - 100 percent of the stock of Libbey Europe and 100 percent of the stock of substantially all of the Dutch subsidiaries; and
  - 100 percent (or a lesser percentage to the extent a security interest in such shares would cause a material tax cost, but in no case less than 65 percent) of the outstanding stock issued by the first tier foreign subsidiaries of Libbey Europe and its Dutch subsidiaries.

The interest rates payable under the New ABL Facility will depend on the type of loan plus an applicable margin. The initial applicable margin of any LIBOR loans made under the New ABL Facility is expected to be 3.50 percent and the initial applicable margin for any CBFR loans made under the New ABL Facility is expected to be 2.50 percent. After six full months, the applicable margin will be subject to adjustment based on established aggregate availability under the New ABL Facility.

#### Notes to Consolidated Financial Statements ---- (Continued)

#### New Notes

On February 8, 2010, Libbey Glass closed its offering of New Notes. The net proceeds of the offering of New Notes were approximately \$382.3 million, after taking 1.918 percent original issue discount of \$7.7 million into account and deducting fees payable to the initial purchasers.

The New Notes were issued pursuant to an Indenture, dated February 8, 2010 (the "New Notes Indenture"), between Libbey Glass, the Company, the domestic subsidiaries of Libbey Glass listed as guarantors therein (the "Subsidiary Guarantors" and together with the Company, the "Guarantors"), and The Bank of New York Mellon Trust Company, N.A., as trustee (the "New Notes Trustee"), and collateral agent. Under the terms of the New Notes Indenture, the New Notes bear interest at a rate of 10.0 percent per year and will mature on February 15, 2015. The New Notes Indenture contains covenants that restrict the ability of Libbey Glass and the Guarantors to, among other things:

- incur or guarantee additional indebtedness;
- pay dividends, make certain investments or other restricted payments;
- create liens;
- enter into affiliate transactions;
- merge or consolidate, or otherwise dispose of all or substantially all the assets of Libbey Glass and the Guarantors; and
- transfer or sell assets.

The New Notes Indenture provides for customary events of default. In the case of an event of default arising from specified events of bankruptcy or insolvency, all outstanding New Notes will become due and payable immediately without further action or notice. If any other event of default under the Indenture occurs or is continuing, the New Notes Trustee or holders of at least 25 percent in aggregate principal amount of the then outstanding New Notes may declare all the New Notes to be due and payable immediately.

The New Notes and the related guarantees under the New Notes Indenture are secured by (i) first priority liens on the New Notes Priority Collateral and (ii) second priority liens on the Credit Agreement Priority Collateral.

In connection with the sale of the New Notes, Libbey Glass and the Guarantors entered into a registration rights agreement, dated February 8, 2010 (the "Registration Rights Agreement"), under which they agreed, pursuant to the terms and conditions set forth therein, to make an offer to exchange the New Notes and the related guarantees for registered, publicly tradable notes and guarantees that have substantially identical terms to the New Notes and the related guarantees, and in certain limited circumstances, to file a shelf registration statement that would allow certain holders of New Notes to resell their respective New Notes to the public.

#### **Intercreditor Agreement**

On February 8, 2010, Libbey Glass and the Guarantors entered into an intercreditor agreement (the "Intercreditor Agreement") with the U.S. Administrative Agent under the New ABL Facility and the New Notes Trustee. The Intercreditor Agreement governs the relative priorities (and certain other rights) of the lenders under the New ABL Facility and the holders of the New Notes in respect of the Credit Agreement Priority Collateral and the New Notes Priority Collateral.

#### Termination of Indenture Governing the Senior Notes

Effective as of February 8, 2010, the indenture governing the Senior Notes, dated as of June 16, 2006, between Libbey Glass, the Company and the other guarantors party thereto, as guarantors, and The Bank of New York Mellon Trust Company, N.A., as trustee, has been discharged in accordance with its terms. Libbey Glass cancelled the Senior Notes on February 8, 2010, after repurchasing all of the outstanding Senior Notes through the settlement

#### Notes to Consolidated Financial Statements — (Continued)

of its tender offer. In connection with the purchase of the tendered Senior Notes, Libbey Glass paid total consideration of approximately \$318.8 million, which consisted of: (i) \$306.0 million for the aggregate principal amount tendered, (ii) approximately \$4.4 million of accrued and unpaid interest on the tendered Senior Notes and (iii) \$8.4 million of additional payments consisting of early call and early tender premiums.

#### Termination of Indenture Governing the New PIK Notes

Effective as of February 8, 2010, the Amended and Restated Indenture governing the New PIK Notes, dated as of October 28, 2009, between Libbey Glass, the Company and the other guarantors party thereto, as guarantors, and Merrill Lynch PCG, Inc. ("Merrill Lynch PCG"), as initial holder, has been discharged in accordance with its terms. Libbey Glass redeemed and cancelled all of the outstanding the New PIK Notes on February 8, 2010. All of the outstanding \$80.4 million of New PIK Notes were held by Merrill Lynch PCG, which is also the beneficial holder of 9.5 percent of the Company's common stock. The \$70.2 million difference between the carrying value of the New PIK Notes of \$150.6 million and the face value of \$80.4 million will be recognized as a gain in the first quarter of 2010.

## Selected Quarterly Financial Data (unaudited)

The following tables present selected quarterly financial data for the years ended December 31, 2009 and 2008:

|   | First Quarter |             | Second          | Quarter     | Third Q   | Quarter                   | Fourth Quarter |             |
|---|---------------|-------------|-----------------|-------------|-----------|---------------------------|----------------|-------------|
|   | 2009          | 2008        | 2009            | 2008        | 2009      | 2008                      | 2009           | 2008        |
|   |               |             |                 | (Dollars in | ,         |                           |                |             |
| Net sales   | \$157,853     | \$187,276   | \$195,826       | \$224,828   | \$186,878 | \$211,536                 | \$208,078      | \$186,567   |
| Gross profit  | \$ 10,716     | \$ 30,337   | \$ 34,283       | \$ 42,168   | \$ 42,960 | \$ 37,934                 | \$ 45,186      | \$ (1,102)  |
| Gross profit margin   | 6.8%          | 6 16.2%     | b 17.5%         | 6 18.8%     | 23.0%     | 17.9%                     | b 21.7%        | 6 (0.6)%    |
| Selling, general & administrative                                 |               |             |                 |             |           |                           |                |             |
| expenses  | \$ 22,374     | \$ 20,859   | \$ 22,514       | \$ 23,451   | \$ 24,811 | \$ 23,377                 | \$ 25,201      | \$ 20,764   |
| Special charges   | \$ 396        | \$          | \$ 278          | \$ —        | \$ 300    | \$ —                      | \$ 657         | \$ 26,434   |
| Income (loss) from operations                                     | Φ (10 05 4)   | ¢ 0.470     | φ 11 401        | ¢ 10717     | ¢ 177040  | <u> ሰ 1 / ደደግ</u>         | ¢ 10.220       | ¢ (40.200)  |
| (IFO)   | \$(12,054)    | \$ 9,478    | \$ 11,491       | \$ 18,717   | \$ 17,849 | \$ 14,557                 | \$ 19,328      | \$ (48,300) |
| <i>IFO margin</i>   | (7.6)9        | % 5.1%      | 5.9%            | 8.3%        | 9.6%      | 6.9%                      | 9.3%           | 6 (25.9)%   |
| Earnings (loss) before interest                                   | \$ (12,001)   | \$ 10.221   | \$ 14.240       | \$ 19,303   | \$ 20,552 | ¢ 12 557                  | ¢ 17.057       | \$ (47,520) |
| and income taxes (EBIT)   | \$(12,091)    |             | \$ 14,249       |             |           | \$ 13,557                 | \$ 17,957      | ,           |
| EBIT margin   | (7.7)9        | % 5.5%      | 5 7.3%          | 6 8.6%      | 11.0%     | 6.4%                      | 5 8.6%         | b (25.5)%   |
| Earnings before interest, taxes,<br>depreciation and amortization |               |             |                 |             |           |                           |                |             |
| (EBITDA)  | \$ (363)      | \$ 21,527   | \$ 24,767       | \$ 30,541   | \$ 31,181 | \$ 24,456                 | \$ 28,248      | \$ (36,523) |
| EBITDA margin   | (0.2)9        |             |                 |             |           |                           |                |             |
| Net income (loss)   | \$ (27,893)   |             |                 | \$ (2,119)  |           |                           | \$ (7,092)     |             |
| Net income margin   | (17.7)9       |             |                 |             |           |                           |                |             |
| Diluted earnings (loss) per                                       | ()            | ()          |                 | (,          |           | ()                        | ()             | . (,        |
| share   | \$ (1.89)     | \$ (0.24)   | \$ 0.18         | \$ (0.14)   | \$ 0.23   | \$ (0.40)                 | \$ (0.45)      | \$ (4.70)   |
| Accounts receivable - net   | \$ 74,555     | \$ 95,096   | \$ 91,252       | \$111,849   | \$ 91,119 | \$102,781                 | \$ 82,424      | \$ 76,072   |
| <i>DSO</i>  | 34.9          | 42.2        | 44.3            | 48.6        | 45.7      | 44.2                      | 40.2           | 34.3        |
| Inventories — net   | \$169,426     | \$208,180   | \$145,798       | \$202,464   | \$153,523 | \$204,485                 | \$144,015      | \$185,242   |
| <i>DIO</i>  | 79.2          | 92.5        | 70.8            | 88.0        | 77.1      | 87.9                      | 70.2           | 83.5        |
| Accounts payable  | \$ 50,896     | \$ 66,080   | \$ 54,485       | \$ 70,246   | \$ 52,087 | \$ 58,468                 | \$ 58,838      | \$ 54,428   |
| DPO   | 23.8          | 29.4        | 26.5            | 30.5        | 26.1      | 25.1                      | 28.7           | 24.5        |
| Working capital   | \$193,085     | \$237,196   | \$182,565       | \$244,067   | \$192,555 | \$248,798                 | \$167,601      | \$206,886   |
| <i>DWC</i>  | 90.3          | 105.3       | 88.6            | 106.1       | 96.7      | 107.0                     | 81.7           | 93.3        |
| Percent of net sales  | 24.7%         |             |                 |             |           |                           |                |             |
| Net cash provided by (used in)                                    | 2, /0         | 20.7 /      | 21.2 /          | 29.170      | 20.0 /0   |                           |                | 2010 10     |
| operating activities  | \$ 14,384     | \$(28,139)  | \$ 24,706       | \$ 5,080    | \$ 26,639 | \$ 13,309                 | \$ 36,419      | \$ 8,710    |
| Free cash flow  | \$ 9,511      | \$ (37,450) | \$ 20,117       | \$ (3,175)  | \$ 24,074 | \$ 990                    | \$ 31,706      | \$ (7,005)  |
| Total borrowings — net  | \$540,856     | \$511,060   | \$543,032       | \$536,701   | \$526,669 | \$525,702                 | \$515,239      | \$550,257   |
| 1000 contoningo noci i i i i i                                    | +2.0,020      | <i></i>     | <i>40.0,002</i> | 4000,001    | +5=0,000  | 40 <b>20</b> ,.0 <b>2</b> |                |             |

|                               | First Qua | arter     | Second       | Quarter   | Third Q      | uarter    | Fourth         | Quarter  |
|-------------------------------|-----------|-----------|--------------|-----------|--------------|-----------|----------------|----------|
|                               | 2009      | 2008      | 2009         | 2008      | 2009         | 2008      | 2009           | 2008     |
| Special charges included in:  |           |           |              |           |              |           |                |          |
| Cost of sales                 | \$1,823   | \$        | \$ (2)       | \$        | \$162        | \$        | \$ (23)        | \$18,681 |
| Special charges               | 396       | —         | 278          | _         | 300          |           | 657            | 26,434   |
| Other income (expense)        | (229)     |           | 43           |           | (27)         |           | (19)           | (383)    |
| Interest expense              |           | _         |              |           |              | _         | 2,700          |          |
| Total pre-tax special charges | \$2,448   | <u>\$</u> | <u>\$233</u> | <u>\$</u> | <u>\$489</u> | <u>\$</u> | <u>\$3,353</u> | \$45,498 |
| Special charges — net of tax  | \$2,448   | <u>\$</u> | \$233        | <u>\$</u> | <u>\$489</u> | <u>\$</u> | \$3,353        | \$45,252 |

The following table represents special charges (see note 7) included in the above quarterly data for the years ended December 31, 2009 and 2008:

#### **Stock Market Information**

Libbey Inc. common stock is listed for trading on the NYSE Amex exchange under the symbol **LBY**. The price range for the Company's common stock as reported by the NYSE Amex exchange and dividends declared for our common stock were as follows:

|                | 2009        |        |                  | 2008        |         |                  |  |
|----------------|-------------|--------|------------------|-------------|---------|------------------|--|
|                | Price Range |        | Cash<br>Dividend | Price Range |         | Cash<br>Dividend |  |
|                | High        | Low    | Declared         | High        | Low     | Declared         |  |
| First Quarter  | \$2.05      | \$0.73 | \$               | \$17.60     | \$12.96 | \$0.025          |  |
| Second Quarter | \$2.75      | \$0.47 | \$               | \$17.81     | \$ 7.43 | \$0.025          |  |
| Third Quarter  | \$4.27      | \$1.30 | \$               | \$11.25     | \$ 6.44 | \$0.025          |  |
| Fourth Quarter | \$7.99      | \$3.75 | \$               | \$ 8.63     | \$ 1.04 | \$0.025          |  |

#### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

#### ITEM 9A. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Securities Exchange Act of 1934 (the "Exchange Act") reports are recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well-designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Also, we have investments in certain unconsolidated entities. As we do not control or manage these entities, our disclosure controls and procedures with respect to such entities are necessarily substantially more limited than those we maintain with respect to our consolidated subsidiaries.

As required by SEC Rule 13a-15(b), the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at the reasonable assurance level.

#### **Report of Management**

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting refers to the process designed by, or under the supervision of, our Chief Executive Officer and Chief Financial Officer, and effected by our board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles, and includes those policies and procedures that:

(1) Pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of the Company;

(2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and

(3) Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting also can be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk. Management is responsible for establishing and maintaining adequate internal control over financial reporting.

Management has used the framework set forth in the report entitled "Internal Control — Integrated Framework" published by the Committee of Sponsoring Organizations (COSO) of the Treadway Commission to evaluate the effectiveness of the Company's internal control over financial reporting. Management has concluded that the Company's internal control over financial reporting was effective as of the end of the most recent fiscal year. The Company's independent registered public accounting firm, Ernst & Young LLP, that audited the Company's Consolidated Financial Statements, has issued an attestation report on the Company's internal control over financial reporting.

#### **Changes in Internal Control**

There has been no change in the Company's internal controls over financial reporting during the Company's most recent fiscal year that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

#### ITEM 9B. OTHER INFORMATION

None.

#### PART III

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Information with respect to executive officers of Libbey is incorporated herein by reference to Item 4 of this report under the caption "Executive Officers of the Registrant." Information with respect to directors of Libbey is incorporated herein by reference to the information set forth under the caption "Libbey Corporate Governance-Who are the current members of Libbey's Board of Directors?" in the Proxy Statement. Certain information regarding compliance with Section 16(a) of the Exchange Act is incorporated herein by reference to the information set forth under the caption "Stock Ownership — Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement. Information with respect to the Audit Committee members, the Audit Committee financial experts, and material changes in the procedures by which shareholders can recommend nominees to the Board of Directors is incorporated herein by reference to the information set forth under the captions "Libbey Corporate Governance-Who are the current members of Libbey's Board of Directors?", "— What is the role of the Board's Committees?" and "— How does the Board select nominees for the Board?" in the Proxy Statement.

Libbey's Code of Business Ethics and Conduct applicable to its Directors, Officers (including Libbey's principal executive officer and principal financial & accounting officer) and employees, as well as the Audit Committee Charter, Nominating and Governance Committee Charter, Compensation Committee Charter and Corporate Governance Guidelines are posted on Libbey's website at <u>www.libbey.com</u>. Libbey's Code of Business Ethics and Conduct is also available to any shareholder who submits a request in writing addressed to Susan A. Kovach, Vice President, General Counsel and Secretary, Libbey Inc., 300 Madison Avenue, P.O. Box 10060, Toledo, Ohio 43699-0060. In the event that Libbey amends or waives any of the provisions of the Code of Business Ethics and Conduct applicable to the principal executive officer or principal financial & accounting officer, Libbey intends to disclose the subsequent information on Libbey's website.

#### ITEM 11. EXECUTIVE COMPENSATION

Information regarding executive compensation is incorporated herein by reference to the information set forth under the caption "Compensation Discussion and Analysis" in the Proxy Statement.

#### ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information regarding security ownership of certain beneficial owners and management is incorporated herein by reference to the information set forth under the captions "Stock Ownership — Who are the largest owners of Libbey stock?" and "— How much stock do Libbey's directors and officers own?" in the Proxy Statement.

Information regarding equity compensation plans is incorporated herein by reference to Item 5 of this report under the caption "Equity Compensation Plan Information."

#### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Information regarding certain relationships and related transactions is incorporated herein by reference to the information set forth under the caption "Libbey Corporate Governance — Certain Relationships and Related Transactions — What related party transactions involved directors or related parties?" and "— How does the Board determine which directors are considered independent?" in the Proxy Statement.

#### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

Information regarding principal accounting fees and services is incorporated herein by reference to the information set forth under the caption "Audit-Related Matters — Who are Libbey's auditors?" and "— What fees has Libbey paid to its auditors for fiscal year 2009 and 2008?" in the Proxy Statement.

#### PART IV

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

a) Index of Financial Statements and Financial Statement Schedule Covered by Report of Independent Auditors.

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|   | 1 age |
|---|-------|
| Reports of Independent Registered Public Accounting Firm  | 55    |
| Consolidated Balance Sheets at December 31, 2009 and 2008   | 57    |
| For the years ended December 31, 2009, 2008 and 2007:   | 58    |
| Consolidated Statements of Operations   |       |
| Consolidated Statements of Cash Flows   | 61    |
| Notes to Consolidated Financial Statements  | 61    |
| Selected Quarterly Financial Data (Unaudited)   | 119   |
| Financial Statement Schedule of Libbey Inc. for the years ended December 31, 2009, 2008 and 2007 for Schedule II Valuation and Qualifying Accounts (Consolidated) | S-1   |
|   |       |

All other schedules have been omitted since the required information is not present or not present in amounts sufficient to require submission of the schedule or because the information required is included in the Consolidated Financial Statements or the accompanying notes.

b) The accompanying Exhibit Index is hereby incorporated by reference. The exhibits listed in the accompanying Exhibit Index are filed or incorporated by reference as part of this report.

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LIBBEY INC.

by: /s/ Gregory T. Geswein

Gregory T. Geswein Vice President and Chief Financial Officer

Date: March 15, 2010

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

|                      | Signature | Title  |
|----------------------|-----------|--|
| William A. Foley     |           | Director   |
| Peter C. McC. Howell |           | Director   |
| Carol B. Moerdyk     |           | Director   |
| Jean-René Gougelet   |           | Director   |
| Terence P. Stewart   |           | Director   |
| Carlos V. Duno       |           | Director   |
| Deborah G. Miller    |           | Director   |
| John C. Orr          |           | Director   |
| Richard I. Reynolds  |           | Director, Executive Vice President, Chief<br>Operating Officer |
| John F. Meier        |           | Chairman of the Board of Directors, Chief<br>Executive Officer |
|                      |           |  |

By: /s/ Gregory T. Geswein

Gregory T. Geswein Attorney-In-Fact

Date: March 15, 2010

/s/ Gregory T. Geswein

Gregory T. Geswein Vice President and Chief Financial Officer (Principal Accounting Officer)

Date: March 15, 2010

## INDEX TO FINANCIAL STATEMENT SCHEDULE

Page

| Financial Statement Schedule of Libbey Inc. for the years ended December 31, 2009, 2008, and 2007 |     |
|---|-----|
| for Schedule II Valuation and Qualifying Accounts (Consolidated)                                  | S-1 |

|                                      | Allowance for<br>Doubtful Accounts | Allowance for<br>Slow Moving<br>and Obsolete<br>Inventory | Valuation<br>Allowance<br>for Deferred<br>Tax Asset |
|--------------------------------------|------------------------------------|---|---|
|                                      | (Dolla                             | ars in thousands)   |   |
| Balance at December 31, 2006         | \$11,507                           | \$ 6,139  | \$ 6,575  |
| Charged to expense or other accounts | 1,760                              | 2,285   | 22,280  |
| Deductions                           | (1,556)                            | (1,989)   |   |
| Balance at December 31, 2007         | 11,711                             | 6,435   | 28,855  |
| Charged to expense or other accounts | 181                                | 2,391   | 58,587  |
| Deductions                           | (1,413)                            | (2,244)   |   |
| Balance at December 31, 2008         | 10,479                             | 6,582   | 87,442  |
| Charged to expense or other accounts | 2,049                              | 1,431   | 11,547  |
| Deductions                           | (5,071)                            | (3,485)   |   |
| Balance at December 31, 2009         | <u>\$ 7,457</u>                    | \$ 4,528  | <u>\$98,989</u>                                     |

## SCHEDULE II --- VALUATION AND QUALIFYING ACCOUNTS (Consolidated) Years ended December 31, 2008, 2007 and 2006

#### Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, John F. Meier, certify that:

1. I have reviewed this annual report on Form 10-K of Libbey Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designated under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By /s/ John F. Meier

John F. Meier, Chief Executive Officer

Date March 15, 2010

#### EXHIBIT 31.2

#### Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Gregory T. Geswein, certify that:

1. I have reviewed this annual report on Form 10-K of Libbey Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designated under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonable likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By /s/ Gregory T. Geswein

Gregory T. Geswein, Chief Financial Officer

Date: March 15, 2010

#### **Certification of Chief Executive Officer**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Libbey Inc. (the "Company") hereby certifies, to such officer's knowledge, that:

(i) the accompanying Annual Report on Form 10-K of Libbey for the year ended December 31, 2009 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Libbey.

/s/ John F. Meier

John F. Meier Chief Executive Officer

Dated: March 15, 2010

#### **Certification of Chief Financial Officer**

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Libbey Inc. (the "Company") hereby certifies, to such officer's knowledge, that:

(i) the accompanying Annual Report on Form 10-K of Libbey for the year ended December 31, 2009 (the "Report") fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Libbey.

/s/ Gregory T. Geswein

Gregory T. Geswein Chief Financial Officer

Dated: March 15, 2010

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# Libbey Inc. General Information

#### **Corporate Address**

Libbey Inc. 300 Madison Avenue P.O. Box 10060 Toledo, Ohio 43699-0060 419-325-2100

#### Transfer Agent and Registrar

The Bank of New York Mellon (telephone 866-252-0125) acts as both Transfer Agent and Registrar for the Company. Address shareholder inquiries to: Libbey Inc. c/o BNY Mellon Shareowners Services 480 Washington Boulevard Jersey City, NJ: 07310-1900, USA

Send certificates for transfer and address changes to: Libbey Inc. c/o BNY Mellon Shareowners Services P. O. Box 358015 Pittsburgh, PA 15252-8015, USA e-mail Address: shrrelations@bnymellon.com

#### Auditors

Ernst & Young LLP, Toledo, Ohio, are the independent auditors for the Company.

#### Form 10-K

Copies of the Company's annual report on Form 10-K are available at no charge through the Company's website: www.libbey.com, in addition, the Company will provide without charge to any person who is a beneficial owner of its shares a copy of Libbey's 2009 Annual Report on Form 10-K, as filed with the Securities and Exchange Commission. Requests should be addressed to:

#### Libbey Inc.

Investor Relations 300 Madison Avenue P.O. Box 10060 Toledo; Ohio 43699-0060 e-mail: stock@libbey.com

#### **Annual Meeting**

The annual shareholders meeting of Libbey Inc. will be 2:00 p.m. on May 6, 2010, and will be held in Toledo, OH, at: Libbey Corporate Showroom 335 N. St. Clair Street Toledo, OH 43604

#### Stock Exchange

Libbey Inc. stock is listed for trading on the New York Stock. Exchange under NYSE Amex: LBY.

#### Market for Common Stock

The price range for the company's common stock was as follows:

|                | 20     | 09     | 2008    |         |  |  |
|----------------|--------|--------|---------|---------|--|--|
|                | High   | Low    | High    | Low     |  |  |
| First Quarter  | \$2.05 | \$0.73 | \$17.60 | \$12.90 |  |  |
| Second Quarter | \$2.75 | \$0.47 | \$17.81 | \$ 7.43 |  |  |
| Third Quarter  | \$4.27 | \$1.30 | \$11.26 | \$ 6.44 |  |  |
| Fourth Quarter | \$7.99 | \$3.75 | \$ 8.63 | \$ 1.04 |  |  |

As of March 1, 2010, there were 969 registered common shareholders of record.

#### **Stock Purchase and Sale Plan**

The Bank of New York Mellon, the Transfer Agent for Libbey Inc., has made available a Direct Stock Purchase and Sale Plan, BuyDIRECT<sup>SM</sup>. The Plan provides registered shareholders and interested first-time investors the opportunity to purchase and sell shares of the Company's common stock, reinvest dividends and deposit their certificates into the Plan for safekeeping. Existing shareholders can request enroliment material by calling The Bank of New York Mellon at 866-252-0125. Shareholder guestions and requests for forms are also available by visiting BNY Mellon's website at https://www.bnymellon.com/shareowner/isd. Interested investors who would like enroliment material should call BNY Mellon at 866-353-7849.

#### Additional Information

For additional information, contact: Kenneth A. Boerger, Vice President and Treasurer Libbey Inc. 300 Madison Avenue P.O. Box 10060 Toledo, Ohio: 43699-0060 419-325-2279

Or visit our website at www.libbey.com

#### **CEO and CFO Certifications**

The Company filed with the Securities and Exchange Commission the certifications of its chief executive officer and chief financial officer required by Section 302 of the Sarbanes-Oxley Act of 2002 as Exhibits 31.1 and 31.2 to the Company's Form 10-K for the year-ended December 31, 2009



# Libbey

## **Main Operating Locations**

#### **Corporate Offices**

300 Madison Avenue P. O. Box 10060 Toledo, Ohio 43699-0060 419-325-2100 www.libbey.com

#### **Glassware Manufacturing Locations**

## Toledo

940 Ash Street Toledo, Ohio 43611

## Shreveport

4302 Jewella Road Shreveport, Louisiana 71109

#### Crisa

Doblado 1627 Nte. Col. Terminal Monterrey, N.L. Mexico CP 64680

#### **Royal Leerdam**

Lingedijk 8 4142 LD Leerdam Netherlands

#### **Crisal Cristalaria Automatica S.A.**

Rue de Portugal Lote 1 Apartado 233 Zona Industrial da Marinha Grande 2431-903 Marinha Grande Portugal

# Libbey Glassware (China) Co., Ltd. #2211 Aimin Road East

#2211 Almin Hoad East Langfang Economic & Technical Development Zone Hebei Province, P.R. China, P.C. 065001

#### **North American Other Locations**

World Tableware Inc. 300 Madison Avenue PO: Box 10060 Toledo, Ohio: 43699-0060

Traex 101 Traex Plaza Dane, Wisconsin 53529