

# Exterran Holdings

2009 Annual Report



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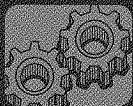
Exterran Holdings' vision is to be recognized by our customers as the leading global provider of oil and gas infrastructure and surface production solutions. Exterran strives to provide innovative customer solutions by delivering our unique combination of capital, engineering, manufacturing and service expertise.



**CAPITAL** We invest in high-quality, long-term assets which we operate for our contract operations customers.



**ENGINEERING** We deliver engineering and project execution expertise to provide innovative solutions that feature operational integrity and speed to market.



**MANUFACTURING** We build a full range of oil and gas infrastructure and surface production equipment in our facilities around the world.



**SERVICE** We are committed to providing superior service and parts capabilities to support both Exterran and customer operations.

Cover: An example of our integrated approach to providing customer solutions, Exterran designed, built and installed this gas processing plant in Mexico in 2009. Owned by Exterran and operated for our customer under a long-term contract, this dew point facility removes valuable liquids from the natural gas stream. We expect continued growth of our international contract operations business in 2010.

## COMPANY PROFILE

Exterran Holdings, Inc. is a global market leader in full service natural gas compression and a premier provider of operations, maintenance, service and equipment for oil and natural gas production, processing and transportation applications. Exterran serves customers across the energy spectrum – from producers to transporters to processors to storage owners. Headquartered in Houston, Texas, Exterran and our over 10,000 employees have operations in over 30 countries.

Exterran Holdings was formed as a result of the merger of Hanover Compressor Company and Universal Compression Holdings, Inc., completed on August 20, 2007. Periods prior to the merger reflect only Hanover's results.

Exterran Holdings owns a majority interest in Exterran Partners, L.P., a master limited partnership, which provides natural gas contract operations services to customers throughout the United States. For more information, visit [www.exterran.com](http://www.exterran.com).

## FINANCIAL HIGHLIGHTS

(Dollars in thousands, except per share amounts)	Years Ended December 31,		
	2009	2008	2007
Revenues:			
North America contract operations	\$ 695,315	\$ 790,573	\$ 551,140
International contract operations	391,995	379,817	239,115
Aftermarket services	308,873	364,157	257,484
Fabrication	1,319,418	1,489,572	1,378,049
Total Revenues	2,715,601	3,024,119	2,425,788
Gross margin <sup>(1)</sup>	915,582	1,025,732	754,466
EBITDA, as adjusted <sup>(1)</sup>	615,955	699,925	545,495
Net income (loss) attributable to Exterran stockholders <sup>(2)</sup>	(549,407)	(947,349)	34,569
Income (loss) per share attributable to Exterran stockholders – diluted	(8.95)	(14.67)	0.76
Total assets	5,292,948	6,092,627	6,863,523
Total debt	2,260,936	2,512,429	2,333,924
Total Exterran stockholders' equity	1,639,997	2,043,786	3,162,260
Fabrication backlog	812,457	1,128,187	1,109,570

(Dollars in thousands)	Years Ended December 31,		
	2009	2008	2007
Reconciliation of GAAP to Non-GAAP Information			
Loss from continuing operations <sup>(2)</sup>	\$ (249,224)	\$ (981,828)	\$ (3,897)
Add:			
Depreciation and amortization	352,785	330,886	232,492
Fleet impairment	90,991	24,109	61,945
Restructuring charges	20,326	—	—
Goodwill impairment	150,778	1,148,371	—
Investment in non-consolidated affiliates impairment	96,593	—	6,743
Interest expense	122,845	129,784	130,303
Debt extinguishment charges	—	—	70,150
Merger and integration expenses	—	11,384	46,201
Gain on sale of Cawthorne Channel investment	(20,806)	—	—
Provision for income taxes	51,667	37,219	1,558
EBITDA, as adjusted <sup>(1)</sup>	615,955	699,925	545,495
Selling, general and administrative	337,620	352,899	247,983
Equity in (income) loss of non-consolidated affiliates	91,154	(23,974)	(12,498)
Investment in non-consolidated affiliates impairment	(96,593)	—	(6,743)
Gain on sale of Cawthorne Channel investment	20,806	—	—
Other (income) expense, net	(53,360)	(3,118)	(19,771)
Gross margin <sup>(1)</sup>	\$ 915,582	\$ 1,025,732	\$ 754,466

(1) EBITDA, as adjusted, a non-GAAP measure, is defined as loss from continuing operations plus income taxes, interest expense (including debt extinguishment costs and gain or loss on termination of interest rate swaps), depreciation and amortization expense, impairment charges, merger and integration expenses, restructuring charges, excluding non-recurring items, and extraordinary gains or losses. Gross margin, a non-GAAP measure, is defined as total revenue less cost of sales (excluding depreciation and amortization expense). Management believes disclosure of EBITDA, as adjusted, and gross margin provide useful information to investors because, when viewed with our GAAP results and accompanying reconciliations, they provide a more complete understanding of our performance than GAAP results alone. Management uses EBITDA, as adjusted, and gross margin as supplemental measures to review current period operating performance, comparability measures and performance measures for period-to-period comparisons. In addition, EBITDA, as adjusted, is used by management as a valuation measure.

(2) Loss from continuing operations differs from net income (loss) attributable to Exterran stockholders, as loss from continuing operations excludes income (loss) from discontinued operations, net of tax, and net income attributable to the noncontrolling interest, which are included in net income (loss) attributable to Exterran stockholders.

Exterran implemented disciplined, strategic measures in 2009 – from improving our operating efficiencies to enhancing cash flow management – to navigate our way through the global economic downturn and to prepare Exterran to benefit from an eventual recovery.

In a challenging operating environment, we are proud of the accomplishments our global employee team delivered in 2009:

- We reduced our cost structure commensurate with lower activity levels while maintaining our commitment to fully support the operating initiatives of our customers.
- Our fabrication operations delivered a solid performance while consolidating facilities in North America.
- We applied a rigorous approach to managing our working capital levels and capital expenditures for both maintenance work and growth-oriented projects.



**Gordon T. Hall**  
Chairman of the Board

**Ernie L. Danner**  
President and Chief Executive Officer

#### DIVERSITY OF OPERATIONS

Exterran serves a wide range of customers in many of the major hydrocarbon basins around the world. The diversity of our business and the markets we serve was demonstrated by our operating activities in 2009. In our North America business, which generated approximately 52% of our total revenues in 2009, we faced a challenging overall operating environment while, in our international operating units, we started several new contract operations projects.

#### North America

In North America, natural gas producing and gathering companies responded to difficult industry conditions, including increased storage levels of natural gas and lower commodity prices, by taking measures to control their compression expenditures. These measures included trading in large horsepower outsourced units for smaller units, as well as utilizing their own equipment and returning outsourced units provided by Exterran and other contract compression providers.

Our North American performance in 2009 mirrored our customers' actions. For example, our operating horsepower declined by almost 600,000 during the year, albeit at more moderating rates in the last half of the year. With greater idle capacity in the United States, pricing levels for compression services also faced substantial pressure. The pace of orders for sales of new compressor units – another key benchmark for us – was also down significantly from prior year levels.

We believe Exterran is well positioned in emerging new gas plays – many of these in promising shale formations – although individual characteristics of these complex, unconventional formations will have different product requirements and timing. In the Marcellus shale play in northeast United States, for instance, we added compression horsepower in 2009 and continue to be optimistic about this market and our position there. Meanwhile, another active shale play, the Haynesville in Louisiana and Texas, has been an important market for our sales of production and processing equipment. However, there was little incremental demand in 2009 for compression services in the Haynesville area due to these wells' initial high pressure rates. As these and other shale plays produce over time, we expect to see greater demand for compression services to maintain gas production.

Turning to 2010, we are encouraged by positive indicators in the North American market, including reduced natural gas storage levels and increased industry drilling rig counts. Continued improvement is dependent upon energy industry trends, which are ultimately driven by the overall economy.

Longer term, we are optimistic that natural gas will play a leading role in meeting demand for clean, domestic energy supplies in the United States. The growing awareness by political leaders, economic development officials and the general public of the value of developing domestic gas supplies is an encouraging step forward. As the demand for natural gas for power generation grows in the United States, we expect to benefit from a greater need for compression services and products.



## International

In the international arena, our activities generally are part of major, multi-year energy development programs, which helped to moderate the negative impact on our business of the global economic downturn. In fact, during 2009 we grew our international contract operations business with the commencement of projects in Brazil, Mexico, Indonesia and Nigeria. Recent fabrication bookings have included a gas treatment plant in Russia, a compression order for Kazakhstan and floating production storage and offloading (FPSO) topside equipment to be built in Singapore. Our Belleli Energy business performed well on its projects during 2009, which included manufacturing reactors for refineries located in Brazil, China and Kuwait and desalination plants and tank farms for the Middle East.

Our international operations experienced a setback in 2009 with the expropriation of Exterran's assets and operations in Venezuela, which resulted in a significant loss. We intend to pursue full compensation for our loss through international arbitration.

Looking ahead, we believe our growth opportunities are promising, as we expect to continue to benefit from the build-out of large-scale international energy infrastructure projects. In Latin America, we have strong growth prospects, particularly in Brazil and Mexico, while our positive outlook for the Eastern Hemisphere is enhanced by promising industry activity in the Middle East and the Asia-Pacific region.

We continue to experience an encouraging level of inquiries for all of our products as well as our Total Solutions efforts in international markets. These Total Solutions projects often include the integration of production, processing and compression products and services. We expect continued growth of our international contract operations business in 2010, driven by a number of new projects slated to commence this year.

### 2009 PERFORMANCE

Exterran's operating and financial performance for 2009 reflected overall demanding market conditions as well as our employees' efforts to manage our business in response to these conditions:

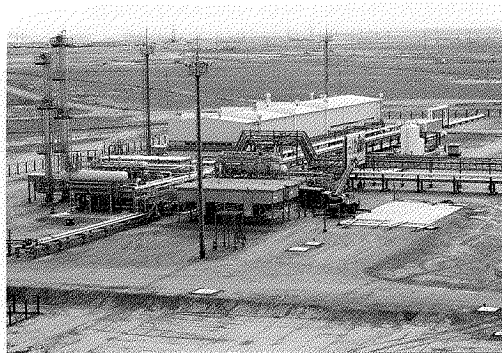
- Revenue totaled \$2.7 billion and EBITDA, as adjusted, totaled \$616 million, representing declines of 10% and 12%, respectively, from 2008.
- Driven by charges related to the expropriation in Venezuela, goodwill impairment, fleet impairment and restructuring, the net loss attributable to Exterran stockholders was \$549 million in 2009.
- With a strong focus on controlling operating and capital costs, we generated significant cash flow and reduced our outstanding debt levels by \$251 million, equivalent to approximately \$4 per share in value.

### EXTERRAN PARTNERS: AN IMPORTANT COMPONENT OF EXTERRAN'S GROWTH STRATEGY

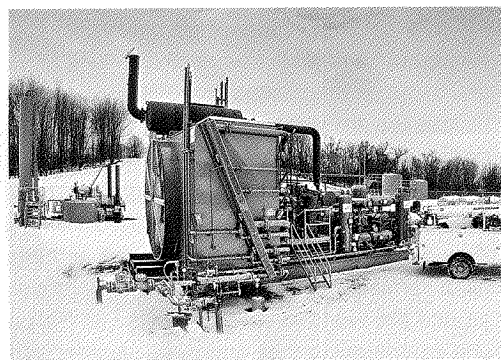
Exterran holds a majority interest, including the general partner interest, in Exterran Partners, L.P. (EXLP), a publicly-traded master limited partnership. We remain committed to our long-term strategy with EXLP through which, over time, we plan to continue to sell our remaining North America contract operations business, including customer service agreements and compressor units used to provide compression services under those agreements, to EXLP and then invest sales proceeds to expand our international business.

EXLP 2009 highlights included:

- EXLP completed the acquisition of an additional 270,000 horsepower from Exterran in November 2009. The transaction enhanced EXLP's distributable cash flow and financial position.
- By year-end 2009, EXLP's compressor fleet of approximately 1.3 million horsepower represented about 31% of Exterran's and EXLP's combined U.S. compressor fleet, up from about 23% in the prior year.
- In 2009, EXLP's revenue was \$182 million, up 11% from 2008 levels, while net income was \$15 million, down 50% from the prior year.
- EXLP paid cash distributions of \$1.85 per limited partner unit with respect to 2009, up 4% from the prior year level.



*Gas processing facility built for a customer in Kazakhstan*



*Contract compression operation in Marcellus shale gas play in the United States*

## TRANSFORMING OUR ORGANIZATION

Over the past year, we have made meaningful progress in transforming our organization to adapt to the changing energy industry landscape. But we know there's more to do in 2010 and beyond. We embrace a forward looking focus that places top priority on superior customer service, disciplined financial management, safe and environmentally-responsible operations, and a world-class workforce.

We believe superior customer service, which is the cornerstone of our business philosophy, can give us a distinct value advantage over the competition as an economic recovery gets underway. In North America, we will continue to focus on improving customer service, managing costs and redeploying our idle equipment, which we believe has significant cash flow potential as industry compression requirements increase. We are also adding engineering and product management capabilities to support our growth plans, particularly in the Eastern Hemisphere.

We expect Exterran's focus on capital discipline and the generation of free cash flow should deliver long-term stockholder value. With expected continuing strong cash flow from operations, we plan to invest in longer-term projects with attractive return profiles. We also intend to further reduce our debt balances in 2010, which we anticipate will provide us with increased financial strength and flexibility. We believe we can accomplish both of these objectives – funding growth projects and reducing debt – from internally generated cash.

Our accomplishments are made possible by the ingenuity, hard work and dedication of our exceptional team of employees around the world. In the face of a difficult period for our industry, they have stepped up to tackle tough challenges and focus on continuous improvement. In 2009, our workforce increased its safety performance from the prior year. We believe we are setting a standard for commitment to safety in our various business lines. Exterran teams will continue to demonstrate our commitment to provide safe work sites and be a strong partner with our customers in safety.

## COMMITTED TO SUPERIOR EXECUTION OF OUR BUSINESS STRATEGIES

As we move forward, our efforts will continue to be underpinned by our commitment to be recognized as the leading global provider of oil and gas infrastructure and surface production solutions. Simply stated, we want customers around the world to select Exterran as the preferred team to provide solutions to their needs on time and on budget and contribute to their success. We intend to continue to meet our customers' needs by delivering Exterran's unique combination of capital, engineering, manufacturing and service expertise. We believe the ability to deliver all, or a subset, of these capabilities distinguishes us from our competitors.

In 2009, the Exterran team demonstrated the ability to manage our business in periods of adversity with agility and innovation. Throughout our operations, we are disciplined and fully focused on superior execution of our business strategies, and believe we are well positioned to benefit from an economic recovery. As always, we appreciate the continuing support of our stockholders, customers and suppliers. We look forward to building upon the strong foundation at Exterran and creating value for our stockholders.

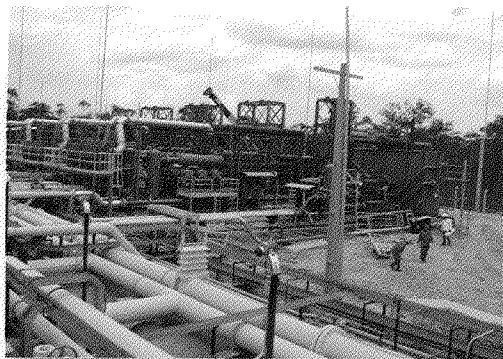
Respectfully,



Gordon T. Hall  
Chairman of the Board



Ernie L. Danner  
President and Chief Executive Officer

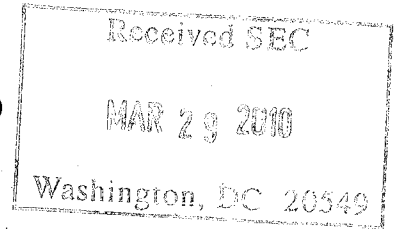


Contract compression units in Brazil



UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-K



(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For fiscal year ended December 31, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file no. 001-33666

**Exterran Holdings, Inc.**

(Exact name of registrant as specified in its charter)

Delaware

74-3204509

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

16666 Northchase Drive, Houston, Texas 77060

(Address of principal executive offices, zip code)

(281) 836-7000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange in Which Registered

Common Stock, \$0.01 par value

New York Stock Exchange

Securities registered pursuant to 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the common stock of the registrant held by non-affiliates as of June 30, 2009 was \$675,749,737. For purposes of this disclosure, common stock held by persons who hold more than 5% of the outstanding voting shares and common stock held by executive officers and directors of the registrant have been excluded in that such persons may be deemed to be "affiliates" as that term is defined under the rules and regulations promulgated under the Securities Act of 1933, as amended. This determination of affiliate status is not necessarily a conclusive determination for other purposes.

Number of shares of the common stock of the registrant outstanding as of February 12, 2010: 62,515,788 shares.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's definitive proxy statement for the 2010 Meeting of Stockholders, which is expected to be filed with the Securities and Exchange Commission within 120 days after December 31, 2009, are incorporated by reference into Part III of this Form 10-K.

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## PART I

### DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

This report contains “forward-looking statements” intended to qualify for the safe harbors from liability established by the Private Securities Litigation Reform Act of 1995. All statements other than statements of historical fact contained in this report are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, including, without limitation, statements regarding our business growth strategy and projected costs; future financial position; the sufficiency of available cash flows to fund continuing operations; the expected amount of our capital expenditures; future revenue, gross margin and other financial or operational measures related to our business and our primary business segments; the future value of our equipment; and plans and objectives of our management for our future operations. You can identify many of these statements by looking for words such as “believes,” “expects,” “intends,” “projects,” “anticipates,” “estimates” or similar words or the negative thereof.

Such forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from those anticipated as of the date of this report. Although we believe that the expectations reflected in these forward-looking statements are based on reasonable assumptions, no assurance can be given that these expectations will prove to be correct.

These forward-looking statements are also affected by the risk factors described below in Part I, Item 1A (“Risk Factors”) and those set forth from time to time in our filings with the Securities and Exchange Commission (“SEC”), which are available through our website at [www.exterran.com](http://www.exterran.com) and through the SEC’s Electronic Data Gathering and Retrieval System (“EDGAR”) at [www.sec.gov](http://www.sec.gov). Important factors that could cause our actual results to differ materially from the expectations reflected in these forward-looking statements include, among other things:

- conditions in the oil and gas industry, including a sustained decrease in the level of supply or demand for natural gas and the impact on the price of natural gas, which could cause a decline in the demand for our compression and oil and natural gas production and processing equipment and services;
- our reduced profit margins or the loss of market share resulting from competition or the introduction of competing technologies by other companies;
- the success of our subsidiaries, including Exterran Partners, L.P. (along with its subsidiaries, the “Partnership”);
- changes in economic or political conditions in the countries in which we do business, including civil uprisings, riots, terrorism, kidnappings, the taking of property without fair compensation and legislative changes;
- changes in currency exchange rates and restrictions on currency repatriation;
- the inherent risks associated with our operations, such as equipment defects, malfunctions and natural disasters;
- the risk that counterparties will not perform their obligations under our financial instruments;
- the financial condition of our customers;
- our ability to timely and cost-effectively obtain components necessary to conduct our business;
- employment and workforce factors, including our ability to hire, train and retain key employees;
- our ability to implement certain business and financial objectives, such as:
  - international expansion;
  - sales of additional United States of America (“U.S.”) contract operations contracts and equipment to the Partnership;

- timely and cost-effective execution of projects;
- integrating acquired businesses;
- generating sufficient cash; and
- accessing the capital markets at an acceptable cost;
- liability related to the use of our products and services;
- changes in governmental safety, health, environmental and other regulations, which could require us to make significant expenditures; and
- our level of indebtedness and ability to fund our business.

All forward-looking statements included in this report are based on information available to us on the date of this report. Except as required by law, we undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained throughout this report.

### **Item 1. Business**

We were incorporated on February 2, 2007 as Iliad Holdings, Inc., a wholly-owned subsidiary of Universal Compression Holdings, Inc. (“Universal”), and thereafter changed our name to Exterran Holdings, Inc. (“Exterran”). On August 20, 2007, Universal and Hanover Compressor Company (“Hanover”) merged into our wholly-owned subsidiaries, and we became the parent entity of Universal and Hanover. Immediately following the completion of the merger, Universal merged with and into us. Hanover was determined to be the acquirer for accounting purposes and, therefore, our financial statements reflect Hanover’s historical results for periods prior to the merger date. We have included the financial results of Universal’s operations in our consolidated financial statements beginning August 20, 2007. References to “our,” “we” and “us” refer to Hanover for periods prior to the merger date and to Exterran for periods on or after the merger date. References to “North America” when used in this report refer to the U.S. and Canada. References to “International” and variations thereof when used in this report refer to the world excluding North America. For more information regarding the merger, see Note 3 to the Consolidated Financial Statements included in Part IV, Item 15 (“Financial Statements”) of this report.

As a result of the merger between Hanover and Universal, each outstanding share of common stock of Universal was converted into one share of Exterran common stock and each outstanding share of Hanover common stock was converted into 0.325 shares of Exterran common stock. All share and per share amounts in this report have been retroactively adjusted to reflect the conversion ratio of Hanover common stock for all periods presented.

### **General**

We are a global market leader in the full service natural gas compression business and a premier provider of operations, maintenance, service and equipment for oil and natural gas production, processing and transportation applications. Our global customer base consists of companies engaged in all aspects of the oil and natural gas industry, including large integrated oil and natural gas companies, national oil and natural gas companies, independent producers and natural gas processors, gatherers and pipelines. We operate in three primary business lines: contract operations, fabrication and aftermarket services. In our contract operations business line, we own a fleet of natural gas compression equipment and crude oil and natural gas production and processing equipment that we utilize to provide operations services to our customers. In our fabrication business line, we fabricate and sell equipment similar to the equipment that we own and utilize to provide contract operations to our customers. We also fabricate the equipment utilized in our contract operations services. In addition, our fabrication business line provides engineering, procurement and construction services primarily related to the manufacturing of critical process equipment for refinery and petrochemical facilities, the construction of tank farms and the construction of evaporators and brine heaters for desalination plants. In



our Total Solutions projects, we provide the engineering design, project management, procurement and construction services necessary to incorporate our products into complete production, processing and compression facilities. Total Solutions products are offered to our customers on a contract operations or on a sale basis. In our aftermarket services business line, we sell parts and components and provide operations, maintenance, overhaul and reconfiguration services to customers who own compression, production, processing, gas treating and other equipment.

Our products and services are essential to the production, processing, transportation and storage of natural gas and are provided primarily to energy producers and distributors of oil and natural gas. Our geographic business unit operating structure, technically experienced personnel and high-quality contract operations fleet allow us to provide reliable and timely customer service.

We are the indirect majority owner of the Partnership, a master limited partnership that provides natural gas contract operations services to customers throughout the U.S. As of December 31, 2009, public unitholders held a 34% ownership interest in the Partnership and we owned the remaining equity interest, including the general partner interest and all incentive distribution rights. The general partner of the Partnership is our subsidiary and we consolidate the financial position and results of operations of the Partnership. It is our intention for the Partnership to be the primary vehicle for the long-term growth of our U.S. contract operations business and for us to continue to contribute U.S. contract operations customer contracts and equipment to the Partnership over time in exchange for cash, the Partnership's assumption of our debt and/or our receipt of additional interests in the Partnership. As of December 31, 2009, the Partnership owned a fleet of 3,401 compressor units comprising approximately 1,304,000 horsepower, or 31% (by available horsepower) of our and the Partnership's combined total U.S. horsepower.

## **Industry Overview**

### *Natural Gas Compression*

Natural gas compression is a mechanical process whereby the pressure of a given volume of natural gas is increased to a desired higher pressure for transportation from one point to another; compression is essential to the production and transportation of natural gas. Compression is typically required several times during the natural gas production and transportation cycle, including: (1) at the wellhead; (2) throughout gathering and distribution systems; (3) into and out of processing and storage facilities; and (4) along intrastate and interstate pipelines.

- *Wellhead and Gathering Systems* — Natural gas compression that is used to transport natural gas from the wellhead through the gathering system is considered “field compression.” Compression at the wellhead is utilized because, at some point during the life of natural gas wells, reservoir pressures typically fall below the line pressure of the natural gas gathering or pipeline system used to transport the natural gas to market. At that point, natural gas no longer naturally flows into the pipeline. Compression equipment is applied in both field and gathering systems to boost the pressure levels of the natural gas flowing from the well allowing it to be transported to market. Changes in pressure levels in natural gas fields require periodic changes to the size and/or type of on-site compression equipment. Additionally, compression is used to reinject natural gas into producing oil wells to maintain reservoir pressure and help lift liquids to the surface, which is known as secondary oil recovery or natural gas lift operations. Typically, these applications require low- to mid-range horsepower compression equipment located at or near the wellhead. Compression equipment is also used to increase the efficiency of a low-capacity natural gas field by providing a central compression point from which the natural gas can be produced and injected into a pipeline for transmission to facilities for further processing.
- *Pipeline Transportation Systems* — Natural gas compression that is used during the transportation of natural gas from the gathering systems to storage or the end user is referred to as “pipeline compression.” Natural gas transported through a pipeline loses pressure over the length of the pipeline. Compression is staged along the pipeline to increase capacity and boost pressure to overcome the

friction and hydrostatic losses inherent in normal operations. These pipeline applications generally require larger horsepower compression equipment (1,000 horsepower and higher).

- *Storage Facilities* — Natural gas compression is used in natural gas storage projects for injection and withdrawals during the normal operational cycles of these facilities.
- *Processing Applications* — Compressors may also be used in combination with natural gas production and processing equipment and to process natural gas into other marketable energy sources. In addition, compression services are used for compression applications in refineries and petrochemical plants.

Many producers, transporters and processors outsource their compression services due to the benefits and flexibility of contract compression. Changing well and pipeline pressures and conditions over the life of a well often require producers to reconfigure or replace their compressor units to optimize the well production or gathering system efficiency.

We believe outsourcing compression operations to compression service providers such as us offers customers:

- the ability to efficiently meet their changing compression needs over time while limiting the underutilization of their existing compression equipment;
- access to the compression service provider's specialized personnel and technical skills, including engineers and field service and maintenance employees, which generally leads to improved production rates and/or increased throughput;
- the ability to increase their profitability by transporting or producing a higher volume of natural gas through decreased compression downtime and reduced operating, maintenance and equipment costs by allowing the compression service provider to efficiently manage their compression needs; and
- the flexibility to deploy their capital on projects more directly related to their primary business by reducing their compression equipment and maintenance capital requirements.

The international compression market is comprised primarily of large horsepower compressors. A significant portion of this market involves comprehensive projects that require the design, fabrication, delivery, installation, operation and maintenance of compressors and related natural gas treatment and processing equipment by the contract operations service provider.

### ***Production and Processing Equipment***

Crude oil and natural gas are generally not marketable as produced at the wellhead and must be processed or treated before they can be transported to market. Production and processing equipment is used to separate and treat oil and natural gas as it is produced to achieve a marketable quality of product. Production processing typically involves the separation of oil and natural gas and the removal of contaminants. The end result is "pipeline" or "sales" quality oil and natural gas. Further processing or refining is almost always required before oil or natural gas is suitable for use as fuel or feedstock for petrochemical production. Production processing normally takes place in the "upstream" and "midstream" markets, while refining and petrochemical processing is referred to as the "downstream" market. Wellhead or upstream production and processing equipment includes a wide and diverse range of products.

The standard production and processing equipment market tends to be somewhat commoditized, with sales following general industry trends of oil and gas production. We fabricate and stock standard production equipment based on historical product mix and expected customer purchases. The custom equipment market is driven by global economic trends, and the specifications of equipment that is purchased can vary significantly. Technology, engineering capabilities, project management, available manufacturing space and quality control standards are the key drivers in the custom equipment market.

### **Market Conditions**

We believe that the fundamental force driving the demand for natural gas compression and production and processing equipment over the past decade has been the growing global consumption of natural gas and its

byproducts. As more natural gas is consumed, the demand for compression and production and processing equipment generally increases. In addition, we expect the demand for natural gas and natural gas byproducts to increase over the long-term, and to result in additional demand for compression and production and processing equipment and related services.

Although natural gas has historically been a more significant source of energy in the U.S. than in the rest of the world, the U.S. Energy Information Administration ("EIA") reports that natural gas consumption outside of the U.S. grew 44% from 1998 through 2008. Despite this growth in energy demand, most international energy markets have historically lacked the infrastructure necessary to either transport natural gas to markets or consume it locally; thus, natural gas historically has often been flared at the wellhead. We believe that over the long-term demand for natural gas infrastructure in international markets will increase. This anticipated increase in demand for infrastructure is due to a projected increase in demand for natural gas, recent technology advances, including liquefied natural gas (or LNG) and gas-to-liquids, which make the transportation of natural gas without pipelines more economical, environmental legislation prohibiting flaring, and the construction of numerous natural gas-fueled power plants built to meet international energy demand.

While natural gas compression and production and processing equipment typically must be engineered to meet unique customer specifications, the fundamental technology of such equipment has not been subject to significant change.

Natural gas consumption in the U.S. for the twelve months ended November 30, 2009 decreased by approximately 2% over the twelve months ended November 30, 2008, is expected to increase by 0.4% in both 2010 and 2011 and is expected to increase by an average of 0.7% per year until 2030, according to the EIA. We believe the outlook for natural gas compression in the U.S. will continue to benefit from the aging of producing natural gas fields that will require more compression to continue producing the same volume of natural gas and from increased production from unconventional sources, including coalbeds, shales and tight sands.

Total natural gas consumption worldwide is projected to increase by an average of 2.4% per year until 2030, according to the EIA. We believe this projected increase in consumption will positively impact the market for natural gas compression in areas outside the U.S. as infrastructure will need to be built to accommodate such growth. Additionally, we believe fabrication of production and processing equipment will increase over time to support the infrastructure required to meet this increasing demand.

Our critical process equipment business benefited from strong energy markets in 2007 and early 2008. However, the decrease in the price of oil beginning in the second half of 2008 and the reductions in global economic activity have led to a reduction in our fabrication backlog.

We also construct evaporators and brine heaters for desalination plants and tank farms primarily for use in North Africa and the Middle East. Demand for our evaporators and brine heaters for desalination plants is primarily driven by population growth, improvements in the standard of living and investment in infrastructure. We expect continued investment in these projects, and therefore demand for the equipment, in the regions we serve to increase in the next few years. However, the reductions in global economic activity led to a reduction in our backlog related to these projects during 2009. As industry capital spending declined in 2009, our fabrication business segment experienced a reduction in demand. This decline in demand for our fabrication products has led to a reduction in our fabrication backlog and revenue, and continued reductions in industry capital spending may further reduce our fabrication backlog and revenue. Our reduction in fabrication backlog has also been driven by shorter lead times on delivery of major components from our suppliers and, in turn, our lead times in delivering our products to customers. These conditions are also expected to further negatively impact our North America contract operations business segment, although we believe the effects could be less severe on that business because it is more closely tied to natural gas production than drilling activities and, therefore, it has historically experienced more stable demand than that for certain other energy service products and services.

## Operations

### *Business Segments*

Our revenues and income are derived from four business segments:

- *North America Contract Operations.* Our North America contract operations segment primarily provides natural gas compression and production and processing services to meet specific customer requirements utilizing Exterran-owned assets within the U.S. and Canada.
- *International Contract Operations.* Our international contract operations segment provides substantially the same services as our North America contract operations segment except it services locations outside the U.S. and Canada. Services provided in our international contract operations segment often include engineering, procurement and on site construction of large natural gas compression stations and/or crude oil or natural gas production and processing facilities.
- *Aftermarket Services.* Our aftermarket services segment provides a full range of services to support the surface production, compression and processing needs of customers, from parts sales and normal maintenance services to full operation of a customer's owned assets.
- *Fabrication.* Our fabrication segment involves (i) design, engineering, installation, fabrication and sale of natural gas compression units and accessories and equipment used in the production, treating and processing of crude oil and natural gas; and (ii) engineering, procurement and construction services primarily related to the manufacturing of critical process equipment for refinery and petrochemical facilities, the construction of tank farms and the construction of evaporators and brine heaters for desalination plants.

For financial data relating to our business segments or geographic regions that accounted for 10% or more of consolidated revenue in any of the last three fiscal years, see Part II, Item 7 ("Management's Discussion and Analysis of Financial Condition and Results of Operations") and Note 23 to the Financial Statements.

### *Compressor Fleet*

The size and horsepower of our natural gas compressor fleet on December 31, 2009 is summarized in the following table:

<u>Range of Horsepower Per Unit</u>	<u>Number of Units</u>	<u>Aggregate Horsepower</u>	<u>% of Horsepower</u>
0 – 200 . . . . .	5,386	591,151	11%
201 – 500 . . . . .	2,658	801,361	14%
501 – 800 . . . . .	905	557,416	10%
801 – 1,100 . . . . .	699	675,904	12%
1,101 – 1,500 . . . . .	1,470	1,981,200	36%
1,501 and over . . . . .	<u>479</u>	<u>948,177</u>	<u>17%</u>
Total . . . . .	<u>11,597</u>	<u>5,555,209</u>	<u>100%</u>

Over the last several years, we have undertaken efforts to standardize our compressor fleet around major components and key suppliers. The standardization of our fleet:

- enables us to minimize our fleet operating costs and maintenance capital requirements;
- enables us to reduce inventory costs;
- facilitates low-cost compressor resizing; and
- allows us to develop improved technical proficiency in our maintenance and overhaul operations, which enables us to achieve high run-time rates while maintaining low operating costs.



### ***Contract Operations — North America and International***

We provide comprehensive contract operations services, which include our provision at the customer's location of our personnel, equipment, tools, materials and supplies necessary to provide the amount of natural gas compression, production or processing service for which the customer has contracted. Based on the operating specifications at the customer's location and the customer's unique needs, these services include designing, sourcing, owning, installing, operating, servicing, repairing and maintaining equipment to provide these services to our customers. We also provide contract water management and processing services, primarily to the coalbed methane industry.

When providing contract compression services, we work closely with a customer's field service personnel so that the compression services can be adjusted to efficiently match changing characteristics of the reservoir and the natural gas produced. We routinely repackage or reconfigure a portion of our existing fleet to adapt to our customers' compression services needs. We utilize both slow and high speed reciprocating compressors driven either by internal combustion engines or electric motors. We also utilize rotary screw compressors for specialized applications.

Our equipment is maintained in accordance with established maintenance schedules. These maintenance procedures are updated as technology changes and as our operations group develops new techniques and procedures. In addition, because our field technicians provide maintenance on our contract operations equipment, they are familiar with the condition of our equipment and can readily identify potential problems. In our experience, these maintenance procedures maximize equipment life and unit availability, minimize avoidable downtime and lower the overall maintenance expenditures over the equipment life. Generally, each of our compressor units undergoes a major overhaul once every three to seven years, depending on the type and size of the unit.

We also provide contract production and processing services, similar to the contract compression services described above, utilizing our fleet of natural gas production and processing equipment. In Total Solutions projects, we provide the engineering design, project management, procurement and construction services necessary to incorporate our products into complete production, processing and compression facilities. Total Solutions products are offered to our customers on a contract operations or on a sale basis.

We believe that our aftermarket services and fabrication businesses, described below, provide us with opportunities to cross-sell our contract operations services.

Our customers typically contract for our services on a site-by-site basis for a specific monthly rate that is generally adjusted only if we fail to operate in accordance with the contract requirements. At the end of the initial term, which in North America is typically between six and twelve months, contract operations services generally continue until terminated by either party with 30 days advance notice. Our customers generally are required to pay our monthly service fee even during periods of limited or disrupted natural gas flows, which enhances the stability and predictability of our cash flows. Additionally, because we do not take title to the natural gas we compress, process or treat and because the natural gas we use as fuel for our compressors and other equipment is supplied by our customers, we have limited direct exposure to commodity price fluctuations.

We maintain field service locations in the natural gas producing regions of the U.S. and Canada from which we can service and overhaul our own compressor fleet to provide contract operations services to our customers. Many of these locations are also utilized to provide aftermarket services to our customers, as described in more detail below. As of December 31, 2009, our North America contract operations segment provided contract operations services primarily using a fleet of 10,433 natural gas compression units that had an aggregate capacity of approximately 4,321,000 horsepower. For the year ended December 31, 2009, 26% of our total revenue was generated from North America contract operations.

Our international operations are focused on markets that require both large horsepower compressor applications and full production and processing facilities. Our international contract operations segment typically engages in longer-term contracts and more comprehensive projects than our North America contract operations segment. International projects often require us to provide complete engineering, design and

installation services and a greater investment in equipment, facilities and related installation costs. These larger projects may include several compressor units on one site or entire facilities designed to process and treat oil or natural gas to make it suitable for end use. As of December 31, 2009, our international contract operations segment provided contract operations services using a fleet of 1,164 units that had an aggregate capacity of approximately 1,234,000 horsepower and a fleet of production and processing equipment. For the year ended December 31, 2009, 14% of our total revenue was generated from international contract operations.

### *Aftermarket Services*

Our aftermarket services segment sells parts and components and provides operation, maintenance, overhaul and reconfiguration services to customers who own compression, production, treating and oilfield power generation equipment. We believe that we are particularly well qualified to provide these services because our highly experienced operating personnel have access to the full range of our compression services, production and processing equipment and oilfield power generation equipment and facilities. For the year ended December 31, 2009, 11% of our total revenue was generated from aftermarket services.

### *Fabrication*

#### *Compressor and Accessory Fabrication*

We design, engineer, fabricate, install and sell skid-mounted natural gas compression units and accessories to meet standard or unique customer specifications. We sell this compression equipment primarily to major and independent oil and natural gas producers as well as national oil and natural gas companies in the countries in which we operate.

Generally, compressors sold to third parties are assembled according to each customer's specifications. We purchase components for these compressors from third party suppliers including several major engine, compressor and electric motor manufacturers in the industry. We also sell pre-packaged compressor units designed to our standard specifications. For the year ended December 31, 2009, 22% of our total revenue was generated from our compressor and accessory fabrication business line.

As of December 31, 2009, our compressor and accessory fabrication backlog was \$296.9 million, compared to \$395.5 million at December 31, 2008. At December 31, 2009, all future revenue related to our compressor and accessory fabrication backlog is expected to be recognized before December 31, 2010.

#### *Production and Processing Equipment Fabrication*

We design, engineer, fabricate, install and sell a broad range of oil and natural gas production and processing equipment designed to heat, separate, dehydrate and condition crude oil and natural gas to make such products suitable for end use. Our products include line heaters, oil and natural gas separators, glycol dehydration units, dewpoint control plants, water treatment, mechanical refrigeration and cryogenic plants and skid-mounted production packages designed for both onshore and offshore production facilities. We sell standard production and processing equipment primarily into U.S. markets, which is used for processing wellhead production from onshore or shallow-water offshore platform production. In addition, we sell custom-engineered, built-to-specification production and processing equipment, which typically consists of much larger equipment packages than standard equipment, and is generally used in much larger scale production operations. These large projects at times are in remote areas, such as deepwater offshore sites and in developing countries with limited oil and natural gas industry infrastructure. To meet most customers' rapid response requirements and minimize customer downtime, we maintain an inventory of standard products and long delivery components used to manufacture our customer specification products. We also provide engineering, procurement and construction services primarily related to the manufacturing of critical process equipment for refinery and petrochemical facilities, the construction of tank farms and the construction of evaporators and brine heaters for desalination plants. For the year ended December 31, 2009, 27% of our total revenue was generated from our production and processing equipment fabrication business line.

As of December 31, 2009, our production and processing equipment fabrication backlog was \$515.6 million, compared to \$732.7 million at December 31, 2008. Typically, we expect our production and processing equipment backlog to be produced within a three to 36 month period. At December 31, 2009, approximately \$68.0 million of future revenue related to our production and processing equipment backlog was expected to be recognized after December 31, 2010.

### ***Business Strategy***

We intend to continue to capitalize on our competitive strengths to meet our customers' needs through the following key strategies:

- ***Continue to develop our product lines and service offerings.*** We have built our leading market position through our strengths in comprehensive contract operations, compressor, production and processing equipment fabrication and aftermarket services and the combination of more than one of these products or services in our Total Solutions projects. We continue to see opportunities, especially in international markets driven more by our ability to deliver a Total Solutions product offering rather than a single product. We believe that this capability will enable us to capitalize on and expand our existing client relationships, develop new client relationships and territories, and enhance our revenue and returns from each individual project. Throughout the world, we are focusing our efforts on improving our service delivery processes and quality.
- ***Expand international presence.*** International markets continue to represent the greatest growth opportunity for our business, due in large part to the fact that over 75% of the world's natural gas production resides in markets outside North America. We believe that many of these markets are underserved in the area of the products and services we offer, and that gas production in these regions will continue to grow at a pace greater than that of North America. In addition, we typically see higher returns and margins in international markets relative to North America due to the more complex equipment and Total Solutions applications. We intend to allocate additional resources toward international markets.
- ***Utilize the Partnership as our primary vehicle for the long-term growth of our U.S. contract operations business.*** We intend for the Partnership to be the primary vehicle for the long-term growth of our U.S. contract operations business. As we and the Partnership believe that over time the Partnership has a lower cost of capital due to its partnership structure, we intend to offer the Partnership the opportunity to purchase the remainder of our U.S. contract operations business over time, but are not obligated to do so. Such transactions would depend on, among other things, market and economic conditions, our ability to reach agreement with the Partnership regarding the terms of any purchase and the availability to the Partnership of debt and equity capital on reasonable terms.

### **Competitive Strengths**

We believe we have the following key competitive strengths:

- ***Breadth and quality of product and service offering.*** We provide our customers with a broad variety of products and services, including outsourced compression, production and processing services, as well as the sale of compression and oil and natural gas production and processing equipment and installation services. For those customers that outsource, we believe our contract operations services generally allow our customers to achieve higher production rates than they would achieve with their own operations, resulting in increased revenue for our customers. In addition, outsourcing allows our customers flexibility with regard to their changing compression and production and processing needs while limiting their capital requirements. By offering a broad range of services that complement our strengths, we believe that we can provide comprehensive integrated solutions to meet our customers' needs. In our Total Solutions projects, we can provide the engineering design, project management, procurement and construction services necessary to incorporate our products into complete production, processing and compression facilities. We believe the breadth and quality of our services, the depth of

our customer relationships and our presence in many major natural gas-producing regions place us in a position to capture additional business on a global basis.

- ***Focus on providing superior customer service.*** We have adopted a geographical business region concept and utilize a decentralized management and operating structure to provide superior customer service in a relationship-driven, service-intensive industry. We believe that our regionally-based network, local presence, experience and in-depth knowledge of customers' operating needs and growth plans enable us to effectively maintain high mechanical availability and meet our customers' evolving demands on a more timely basis. Our sales efforts concentrate on demonstrating our commitment to enhancing the customer's cash flow through superior customer service, product design, fabrication, installation and after-market support.
- ***Size and geographic scope.*** We operate in the primary onshore and offshore natural gas producing regions of North America and many international markets. We believe we have sufficient fleet size, personnel, logistical capabilities, geographic scope, fabrication capabilities and range of compression and production processing service and product offerings to meet the full service needs of our customers on a timely and cost-effective basis. We believe our size, geographic scope and broad customer base provide us with improved operating expertise and business development opportunities.
- ***Ability to leverage the Partnership.*** We believe that the Partnership provides us a lower cost of capital over time. Through the Partnership, we will attempt to grow our contract operations services in the U.S.

### **Oil and Natural Gas Industry Cyclicity and Volatility**

The financial performance of our contract operations business is generally less affected by short-term market cycles and oil and natural gas price volatility than the financial performance of our fabrication operations and other companies operating in the oilfield services industry because:

- compression, production and processing services are necessary for natural gas to be delivered from the wellhead to end users;
- the need for compression services and equipment has grown over time due to the increased production of natural gas, the natural pressure decline of natural gas producing basins and the increased percentage of natural gas production from unconventional sources; and
- our contract operations businesses are tied primarily to natural gas and oil production and consumption, which are generally less cyclical in nature than exploration activities.

In addition, we have a broad customer base and we operate in diverse geographic regions. While compressors often must be specifically engineered or reconfigured to meet the unique demands of our customers, the fundamental technology of compression equipment has not experienced significant technological change.

### **Seasonal Fluctuations**

Our results of operations have not historically reflected any material seasonal tendencies and we currently do not believe that seasonal fluctuations will have a material impact on us in the foreseeable future.

### **Market and Customers**

Our global customer base consists primarily of companies engaged in all aspects of the oil and natural gas industry, including large integrated oil and natural gas companies, national oil and natural gas companies, independent producers and natural gas processors, gatherers and pipelines.

Our contract operations and sales activities are conducted throughout North America and internationally, including offshore operations. We currently operate in over 30 countries in major oil and natural gas producing areas including the U.S., Argentina, Brazil, Mexico, Italy and the United Arab Emirates. We have fabrication facilities in the U.S., Italy, Singapore, the United Arab Emirates and the United Kingdom.



## **Sales and Marketing**

Our salespeople pursue the market for our products in their respective territories. Each salesperson is assigned a customer list or territory on the basis of the experience and personal relationships of the salesperson and the individual service requirements of the customer. This customer and relationship-focused strategy is communicated through frequent direct contact, technical presentations, print literature, print advertising and direct mail. Additionally, our salespeople coordinate with each other to effectively pursue customers who operate in multiple regions. Our salespeople work with our operations personnel in order to promptly respond to and satisfy customer needs.

Upon receipt of a request for proposal or bid by a customer, we analyze the application and prepare a quotation, including pricing and delivery date. The quotation is then delivered to the customer and, if we are selected as the vendor, final terms are agreed upon and a contract or purchase order is executed. Our engineering and operations personnel also provide assistance on complex applications, field operations issues and equipment modifications.

## **Sources and Availability of Raw Materials**

We fabricate compression and production and processing equipment for use in providing contract operations services and for sale to third parties from components and subassemblies, most of which we acquire from a wide range of vendors. These components represent a significant portion of the cost of our compressor and production and processing equipment products. In addition, we construct tank farms and fabricate critical process equipment for refinery and petrochemical facilities and other vessels used in production, processing and treating of crude oil and natural gas. Steel is a commodity which can have wide price fluctuations and represents a significant portion of the raw materials for these products. Increases in raw material costs cannot always be offset by increases in our products' sales prices. While many of our materials and components are available from multiple suppliers at competitive prices, some of the components used in our products are obtained from a limited group of suppliers. We occasionally experience long lead times for components from our suppliers and, therefore, we may at times make purchases in anticipation of future orders.

## **Competition**

The natural gas compression services and fabrication business is highly competitive. Overall, we experience considerable competition from companies that may be able to more quickly adapt to changes within our industry and changes in economic conditions as a whole, more readily take advantage of available opportunities and adopt more aggressive pricing policies. We believe that we compete effectively on the basis of price, equipment availability, customer service and flexibility in meeting customer needs and quality and reliability of our compressors and related services. We face vigorous competition in both compression services and compressor fabrication, with some firms competing in both segments. In our production and processing equipment business, we have different competitors in the standard and custom-engineered equipment markets. Competitors in the standard equipment market include several large companies and a large number of small, regional fabricators. Competition in the standard equipment market is generally based upon price and availability. Our competition in the custom-engineered market usually consists of larger companies that have the ability to provide integrated projects and product support after the sale. Increasingly, the ability to fabricate these large custom-engineered systems near the point of end-use is a competitive advantage.

## **International Operations**

We operate in many geographic markets outside North America. At December 31, 2009, approximately 17% of our revenue was generated by our operations in Latin America (primarily in Argentina, Mexico and Brazil) and 31% of our revenue was generated in the Eastern Hemisphere. Changes in local economic or political conditions, particularly in Argentina and other parts of Latin America and Nigeria, could have a material adverse effect on our business, financial condition, results of operations and cash flows.

Our future plans involve expanding our business in international markets. The risks inherent in establishing new business ventures, especially in international markets where local customs, laws and business procedures

present special challenges, may affect our ability to be successful in these ventures or avoid losses which could have a material adverse effect on our business, financial condition, results of operations and cash flows.

We have significant operations that expose us to currency risk in Argentina, Brazil, Italy, Canada and Mexico.

Additional risks inherent in our international business activities are described below in Risk Factors. For financial data relating to our geographic concentrations, see Note 23 to the Financial Statements.

## **Environmental and Other Regulations**

### ***Government Regulation***

Our operations are subject to stringent and complex U.S. federal, state, local and international laws and regulations governing the discharge of materials into the environment or otherwise relating to protection of the environment and to occupational health and safety. Compliance with these environmental laws and regulations may expose us to significant costs and liabilities and cause us to incur significant capital expenditures in our operations. Failure to comply with these laws and regulations may result in the assessment of administrative, civil and criminal penalties, imposition of investigatory and remedial obligations, and the issuance of injunctions delaying or prohibiting operations. We believe that our operations are in substantial compliance with applicable environmental and health and safety laws and regulations and that continued compliance with current requirements would not have a material adverse effect on us. However, the clear trend in environmental regulation is to place more restrictions on activities that may affect the environment, and thus, any changes in these laws and regulations that result in more stringent and costly waste handling, storage, transport, disposal, emission or remediation requirements could have a material adverse effect on our results of operations and financial position.

The primary U.S. federal environmental laws to which our operations are subject include the Clean Air Act (“CAA”) and regulations thereunder, which regulate air emissions; the Clean Water Act (“CWA”) and regulations thereunder, which regulate the discharge of pollutants in industrial wastewater and storm water runoff; the Resource Conservation and Recovery Act (“RCRA”) and regulations thereunder, which regulate the management and disposal of solid and hazardous waste; and the Comprehensive Environmental Response, Compensation, and Liability Act (“CERCLA”) and regulations thereunder, known more commonly as “Superfund,” which imposes liability for the remediation of releases of hazardous substances in the environment. We are also subject to regulation under the Occupational Safety and Health Act (“OSHA”) and regulations thereunder, which regulate the protection of the health and safety of workers. Analogous state, local and international laws and regulations may also apply.

### ***Air Emissions***

The CAA and analogous state laws and their implementing regulations regulate emissions of air pollutants from various sources, including natural gas compressors, and also impose various monitoring and reporting requirements. Such laws and regulations may require a facility to obtain pre-approval for the construction or modification of certain projects or facilities expected to produce air emissions or result in the increase of existing air emissions, obtain and strictly comply with air permits containing various emissions and operational limitations, or utilize specific emission control technologies to limit emissions. Our standard contract operations contract typically provides that the customer will assume permitting responsibilities and certain environmental risks related to site operations.

The Environmental Protection Agency (“EPA”) adopted new rules effective March 18, 2008 that establish more stringent emission standards for new spark ignition natural gas compressor engines. The new rules require increased emission controls on certain new and reconstructed stationary reciprocating engines that were excluded from previous regulation. We do not expect these rules to have a material adverse effect on our operations or financial condition. In March 2009, the EPA formally proposed new regulations under the CAA to control emissions of hazardous air pollutants from existing stationary reciprocal internal combustion engines. The rule, when finalized by the EPA, may require us to undertake significant expenditures, including expenditures for purchasing and installing emissions control equipment such as oxidation catalysts or non-

selective catalytic reduction equipment, imposing more stringent maintenance practices, and implementing additional monitoring practices on a potentially significant percentage of our natural gas compressor engine fleet. At this point, we cannot predict the final regulatory requirements or the cost to comply with such requirements. The comment period on the proposed regulation ended on June 3, 2009 and the EPA has signed a consent decree requiring it to promulgate a final rule no later than August 10, 2010. Under the proposal, compliance will be required by three years from the effective date of the final rule. This proposed rule, when finalized, and any other new regulations requiring the installation of more sophisticated emission control equipment could have a material adverse impact on our business, financial condition, results of operations and cash flows.

### *Climate Change*

The U.S. Congress is considering new legislation to restrict or regulate emissions of greenhouse gases, such as carbon dioxide and methane, that are understood to contribute to global warming. The American Clean Energy and Security Act of 2009 could, if enacted by the full Congress, require greenhouse gas emissions reductions by covered sources of as much as 17% from 2005 levels by 2020 and by as much as 83% by 2050. In addition, almost half of the states, either individually or through multi-state regional initiatives, have begun to address greenhouse gas emissions, primarily through the planned development of emission inventories or regional greenhouse gas cap and trade programs. Although most of the state-level initiatives have to date been focused on large sources of greenhouse gas emissions, such as electric power plants, it is possible that smaller sources such as our gas-fired compressors could become subject to greenhouse gas-related regulation. Depending on the particular program, we could be required to control emissions or to purchase and surrender allowances for greenhouse gas emissions resulting from our operations.

Also, as a result of the U.S. Supreme Court's decision on April 2, 2007 in *Massachusetts, et al. v. EPA*, the EPA may regulate greenhouse gas emissions from mobile sources such as new motor vehicles, even if Congress does not adopt new legislation specifically addressing emissions of greenhouse gases. The Court held in *Massachusetts v. EPA* that greenhouse gases including carbon dioxide fall under the CAA's definition of "air pollutant." In July 2008, on the basis of this decision, the EPA released an "Advance Notice of Proposed Rulemaking" regarding possible future regulation of greenhouse gas emissions under the CAA. In the notice, the EPA evaluated the potential regulation of greenhouse gases under several different provisions of the CAA, but did not propose any specific new regulatory requirements for greenhouse gases. The notice and three other recent regulatory developments, described below, along with recent statements by the Administrator of the EPA, suggest that the EPA is beginning to pursue a path toward the regulation of greenhouse gas emissions under its existing CAA authority. First, in September 2009, the EPA adopted a new rule requiring approximately 13,000 facilities comprising a substantial percentage of annual U.S. greenhouse gas emissions to inventory their emissions starting in 2010 and to report those emissions to the EPA beginning in 2011. That rule, at least for now, does not apply to oil and gas systems. Second, on December 15, 2009, the EPA officially published its finalized determination that emissions of carbon dioxide, methane and other greenhouse gases present an endangerment to human health and the environment because emissions of such gases are, according to the EPA, contributing to warming of the earth's atmosphere and other climatic changes. These findings by the EPA pave the way for the agency to adopt and implement regulations that would restrict emissions of greenhouse gases under existing provisions of the CAA. Third, the EPA in late September 2009 proposed a rule that would provide for the tailored application of the agency's major air permitting programs to facilities that annually emit over 25,000 tons of greenhouse gases, such as large industrial facilities of the type covered by the inventory rule described above.

Although it is not currently possible to predict how any such proposed or future greenhouse gas legislation or regulation by Congress, the states, or multi-state regions will impact our business, any legislation or regulation of greenhouse gas emissions that may be imposed in areas in which we conduct business could result in increased compliance costs or additional operating restrictions or reduced demand for our services, and could have a material adverse effect on our business financial condition, results of operations and cash flows.

### *Water Discharges*

The CWA and analogous state laws and their implementing regulations impose restrictions and strict controls with respect to the discharge of pollutants into state waters or waters of the U.S. The discharge of pollutants into regulated waters is prohibited, except in accordance with the terms of a permit issued by the EPA or an analogous state agency. In addition, the CWA regulates storm water discharges associated with industrial activities depending on a facility's primary standard industrial classification. Many of our facilities have applied for and obtained industrial wastewater discharge permits as well as sought coverage under local wastewater ordinances. In addition, many of those facilities have filed notices of intent for coverage under statewide storm water general permits and developed and implemented storm water pollution prevention plans, as required. U.S. federal laws also require development and implementation of spill prevention, controls, and countermeasure plans, including appropriate containment berms and similar structures to help prevent the contamination of navigable waters in the event of a petroleum hydrocarbon tank spill, rupture, or leak at such facilities.

### *Waste Management and Disposal*

The RCRA and analogous state laws and their implementing regulations govern the generation, transportation, treatment, storage and disposal of hazardous and non-hazardous solid wastes. During the course of our operations, we generate wastes (including, but not limited to, used oil, antifreeze, filters, sludges, paints, solvents, and sandblast materials) in quantities regulated under RCRA. The EPA and various state agencies have limited the approved methods of disposal for these types of wastes. CERCLA and analogous state laws and their implementing regulations impose strict, and under certain conditions, joint and several liability without regard to fault or the legality of the original conduct on classes of persons who are considered to be responsible for the release of a hazardous substance into the environment. These persons include current and past owners and operators of the facility or disposal site where the release occurred and any company that transported, disposed of, or arranged for the transport or disposal of the hazardous substances released at the site. Under CERCLA, such persons may be subject to joint and several liability for the costs of cleaning up the hazardous substances that have been released into the environment, for damages to natural resources and for the costs of certain health studies. In addition, where contamination may be present, it is not uncommon for neighboring landowners and other third parties to file claims for personal injury, property damage and recovery of response costs allegedly caused by hazardous substances or other pollutants released into the environment.

We currently own or lease, and in the past have owned or leased, a number of properties that have been used in support of our operations for a number of years. Although we have utilized operating and disposal practices that were standard in the industry at the time, hydrocarbons, hazardous substances, or other regulated wastes may have been disposed of or released on or under the properties owned or leased by us or on or under other locations where such materials have been taken for disposal by companies sub-contracted by us. In addition, many of these properties have been previously owned or operated by third parties whose treatment and disposal or release of hydrocarbons, hazardous substances or other regulated wastes was not under our control. These properties and the materials released or disposed thereon may be subject to CERCLA, RCRA and analogous state laws. Under such laws, we could be required to remove or remediate historical property contamination, or to perform certain operations to prevent future contamination. At certain of such sites, we are currently working with the prior owners who have undertaken to monitor and cleanup contamination that occurred prior to our acquisition of these sites. We are not currently under any order requiring that we undertake or pay for any clean-up activities. However, we cannot provide any assurance that we will not receive any such order in the future.

### *Occupational Health and Safety*

We are subject to the requirements of OSHA and comparable state statutes. These laws and the implementing regulations strictly govern the protection of the health and safety of employees. The OSHA hazard communication standard, the EPA community right-to-know regulations under Title III of CERCLA and similar state statutes require that we organize and/or disclose information about hazardous materials used or



produced in our operations. We believe we are in substantial compliance with these requirements and with other OSHA and comparable requirements.

#### *International Operations*

Our operations outside the U.S. are subject to similar international governmental controls and restrictions pertaining to the environment and other regulated activities in the countries in which we operate. We believe our operations are in substantial compliance with existing international governmental controls and restrictions and that compliance with these international controls and restrictions has not had a material adverse effect on our operations. We cannot provide any assurance, however, that we will not incur significant costs to comply with international controls and restrictions in the future.

#### **Employees**

As of December 31, 2009, we had approximately 11,100 employees, approximately 700 of whom are represented by labor unions. We believe that our relations with our employees are satisfactory.

#### **Available Information**

Our website address is [www.exterran.com](http://www.exterran.com). Our annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports are available on our website, without charge, as soon as reasonably practicable after they are filed electronically with the SEC. Information contained on our website is not incorporated by reference in this report or any of our other securities filings. Paper copies of our filings are also available, without charge, from Exterran Holdings, Inc., 16666 Northchase Drive, Houston, Texas 77060, Attention: Investor Relations. Alternatively, the public may read and copy any materials we file with the SEC at the SEC's Public Reference Room at 100 F Street, NE, Washington, DC 20549. Information on the operation of the Public Reference Room may be obtained by calling the SEC at 1-800-SEC-0330. The SEC also maintains a website that contains reports, proxy and information statements and other information regarding issuers who file electronically with the SEC. The SEC's website address is [www.sec.gov](http://www.sec.gov).

Additionally, we make available free of charge on our website:

- our Code of Business Conduct;
- our Corporate Governance Principles; and
- the charters of our audit, compensation, and nominating and corporate governance committees.

## **Item 1A. Risk Factors**

*As described in Part I (“Disclosure Regarding Forward-Looking Statements”), this report contains forward-looking statements regarding us, our business and our industry. The risk factors described below, among others, could cause our actual results to differ materially from the expectations reflected in the forward-looking statements. If any of the following risks actually occurs, our business, financial condition, operating results and cash flows could be negatively impacted.*

***The economic slowdown may have an impact on our business and financial condition in ways that we currently cannot predict.***

The continuing challenges in the global economy and financial markets may have an impact on our business and our financial condition. If any of our lenders become unable to perform their obligations under our credit facilities, our borrowing capacity under these facilities could be reduced. Inability to borrow additional amounts under those facilities could limit our ability to fund our future growth and operations. These challenges could also have an impact on our derivative agreements if any of our counterparties are unable to perform their obligations under those agreements.

***A reduction in demand for oil or natural gas or prices for those commodities, or instability in North American or global energy market, could adversely affect our business.***

Our results of operations depend upon the level of activity in the global energy market, including natural gas development, production, processing and transportation. For example, as a result of market conditions in 2009, our North America contract operations and fabrication revenues and bookings decreased and resulted in a decrease in income from continuing operations. Oil and natural gas prices and the level of drilling and exploration activity can be volatile. For example, oil and natural gas exploration and development activity and the number of well completions typically decline when there is a significant reduction in oil and natural gas prices or significant instability in energy markets. As a result, the demand for our natural gas compression services and oil and natural gas production and processing equipment could be adversely affected. A reduction in demand could also force us to reduce our pricing substantially. Additionally, in North America compression services for our customers’ production from unconventional natural gas sources such as tight sands, shales and coalbeds constitute an increasing percentage of our business. Some of these unconventional sources are less economic to produce in lower natural gas price environments. Further, some of these unconventional sources may not require as much compression or require compression as early in the production life-cycle of an unconventional field or well as has been experienced historically in conventional and other unconventional natural gas sources. These factors could in turn negatively impact the demand for our products and services. A decline in demand for oil and natural gas or prices for those commodities, or instability in the North America or global energy markets could have a material adverse effect on our business, financial condition, results of operations and cash flows.

In addition, we review our long-lived assets for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. Goodwill is tested for impairment at least annually. A decline in demand for oil and natural gas or prices for those commodities, or instability in the North America or global energy markets could cause a further reduction in demand for our products and services and result in a reduction of our estimates of future cash flows and growth rates in our business. These events could cause us to record additional impairments of long-lived assets. For example, during the years ended December 31, 2009 and 2008, we recorded goodwill impairments of \$150.8 million and \$1,148.4 million, respectively; and during 2009 and 2008, we recorded fleet impairments of \$91.0 million and \$24.1 million, respectively. The impairment of our goodwill, intangible assets or other long-lived assets could have a material adverse effect on our results of operations.

***The currently available supply of compression equipment owned by our customers and competitors could cause a further reduction in demand for our products and services and a further reduction in our pricing.***

We believe there currently exists a greater supply of idle and underutilized compression equipment owned by our customers and competitors in North America than in recent years, which has limited, and will continue to limit in the near term, our ability to maintain or improve our horsepower utilization and revenues. Some of our customers may continue to replace our compression equipment and services with equipment they own or with competitor owned equipment and may continue to rationalize their amount of compression horsepower. In addition, some of our customers or prospective customers may purchase their own compression equipment in lieu of using our products or services. For example, our total North America operating horsepower decreased by approximately 17% from December 31, 2008 to December 31, 2009, and we expect further horsepower declines into 2010. A further reduction in demand for our products and services, or a further reduction in our pricing for our products or services, could have a material adverse effect on our business, financial condition, results of operations and cash flows.

***The erosion of the financial condition of our customers could adversely affect our business.***

Many of our customers finance their exploration and development activities through cash flow from operations, the incurrence of debt or the issuance of equity. During times when the oil or natural gas markets weaken, our customers are more likely to experience a downturn in their financial condition. A reduction in borrowing bases under reserve-based credit facilities and the lack of availability of debt or equity financing could result in a reduction in our customers' spending for our products and services. For example, our customers could seek to preserve capital by canceling month-to-month contracts, canceling or delaying scheduled maintenance of their existing natural gas compression and oil and natural gas production and processing equipment or determining not to enter into any new natural gas compression service contracts or purchase new compression and oil and natural gas production and processing equipment, thereby reducing demand for our products and services. Reduced demand for our products and services could adversely affect our business, financial condition, results of operations and cash flows. In addition, in the event of the financial failure of a customer, we could experience a loss on all or a portion of our outstanding accounts receivable associated with that customer.

***There are many risks associated with conducting operations in international markets.***

We operate in many geographic markets outside the U.S., which entails difficulties in staffing and managing our international operations and complying with legal and regulatory requirements. Changes in local economic or political conditions could have a material adverse effect on our business, financial condition, results of operations and cash flows. For example, as discussed in Note 2 to the Financial Statements, in 2009 the Venezuelan state-owned oil company, Petroleos de Venezuela S.A. ("PDVSA"), assumed control over substantially all of our assets and operations in Venezuela. The risks inherent in our international business activities include the following:

- difficulties in managing international operations, including our ability to timely and cost effectively execute projects;
- unexpected changes in regulatory requirements, laws or policies by foreign agencies or governments;
- training and retaining qualified personnel in international markets;
- the burden of complying with multiple and potentially conflicting laws and regulations;
- tariffs and other trade barriers;
- governmental actions that result in the deprivation of contract rights and other difficulties in enforcing contractual obligations;
- governmental actions that result in restricting the movement of property;

- foreign currency exchange rate risks;
- difficulty in collecting international accounts receivable;
- potentially longer receipt of payment cycles;
- changes in political and economic conditions in the countries in which we operate, including general political unrest, the nationalization of energy related assets, civil uprisings, riots, kidnappings and terrorist acts;
- the potential risks relating to the retention of sales representatives, consultants and other agents in certain high-risk countries;
- potentially adverse tax consequences or tax law changes;
- currency controls or restrictions on repatriation of earnings or expropriation of property without fair compensation;
- the risk that our international customers may have reduced access to credit because of higher interest rates, reduced bank lending or a deterioration in our customers' or their lenders' financial condition;
- the geographic, time zone, language and cultural differences among personnel in different areas of the world; and
- difficulties in establishing new international offices and risks inherent in establishing new relationships in foreign countries.

In addition, we plan to expand our business in international markets where we have not previously conducted business. The risks inherent in establishing new business ventures, especially in international markets where local customs, laws and business procedures present special challenges, may affect our ability to be successful in these ventures or avoid losses that could have a material adverse effect on our business, financial condition, results of operations and cash flows.

***There are risks associated with our operations in Nigeria. Local unrest and violence in Nigeria have adversely affected our historical financial results and could result in additional impairments and write-downs of our assets in Nigeria if the political situation in Nigeria does not improve.***

Our operations in Nigeria are subject to numerous risks and uncertainties associated with operating in Nigeria. These risks include, among other things, political, social and economic instability, civil uprisings, riots, terrorism, kidnapping, the taking of property without fair compensation and governmental actions that may restrict payments or the movement of funds or property or result in the deprivation of contract rights. Any of these risks, including risks arising from the increase in violence and local unrest in Nigeria over the past several years, could adversely impact our operations in Nigeria and could affect the timing and decrease the amount of revenue we may realize from our assets in Nigeria. At December 31, 2009 our net investment in assets in Nigeria was \$46.9 million.

***We are exposed to exchange rate fluctuations in the international markets in which we operate. A decrease in the value of any of these currencies relative to the U.S. dollar could reduce profits from international operations and the value of our international net assets.***

We operate in many international countries. We anticipate that there will be instances in which costs and revenues will not be exactly matched with respect to currency denomination. We generally do not hedge exchange rate exposures, which exposes us to the risk of exchange rate losses. Gains and losses from the remeasurement of assets and liabilities that are receivable or payable in currency other than our subsidiaries' functional currency are included in our consolidated statements of operations. In addition, currency fluctuations cause the U.S. dollar value of our international results of operations and net assets to vary with exchange rate fluctuations. This could have a negative impact on our business, financial condition or results of operations. In addition, fluctuations in currencies relative to currencies in which the earnings are generated may make it more difficult to perform period-to-period comparisons of our reported results of operations. For



example, other (income) expense, net for the year ended December 31, 2009 includes foreign currency translation gains of \$16.7 million compared to a loss of \$10.7 million for the year ended December 31, 2008.

To the extent we continue to expand geographically, we expect that increasing portions of our revenues, costs, assets and liabilities will be subject to fluctuations in foreign currency valuations. We may experience economic loss and a negative impact on earnings or net assets solely as a result of foreign currency exchange rate fluctuations. Further, the markets in which we operate could restrict the removal or conversion of the local or foreign currency, resulting in our inability to hedge against these risks.

***Our failure to timely and cost-effectively execute on larger projects could adversely affect our business.***

As our business has grown, the size and scope of some of our contracts with our customers has increased. This increase in size and scope can translate into more technically challenging conditions or performance specifications for our products and services. Contracts with our customers generally specify delivery dates, performance criteria and penalties for our failure to perform. Any failure to execute such larger projects in a timely and cost effective manner could have a material adverse effect on our business, financial condition, results of operations and cash flows.

***We may incur losses on fixed-price contracts, which constitute a significant portion of our fabrication business.***

In connection with projects covered by fixed-price contracts, we generally bear the risk of cost over-runs, operating cost inflation, labor availability and productivity, and supplier and subcontractor pricing and performance unless they result from customer-requested change orders. Under both our fixed-price contracts and our cost-reimbursable contracts, we may rely on third parties for many support services, and we could be subject to liability for their failures. For example, we have experienced losses on certain large fabrication projects that have negatively impacted our fabrication results. Our failure to accurately estimate our costs and the time required for a fixed-price fabrication project could have a material adverse effect on our business, results of operations, cash flows and financial condition.

***We have a substantial amount of debt that could limit our ability to fund future growth and operations and increase our exposure to risk during adverse economic conditions.***

At December 31, 2009, we had approximately \$2.3 billion in outstanding debt obligations. Many factors, including factors beyond our control, may affect our ability to make payments on our outstanding indebtedness. These factors include those discussed elsewhere in these Risk Factors and those listed in the Disclosure Regarding Forward-Looking Statements section included in Part I of this report.

Our substantial debt and associated commitments could have important adverse consequences. For example, these commitments could:

- make it more difficult for us to satisfy our contractual obligations;
- increase our vulnerability to general adverse economic and industry conditions;
- limit our ability to fund future working capital, capital expenditures, acquisitions or other corporate requirements;
- increase our vulnerability to interest rate fluctuations because the interest payments on a portion of our debt are based upon variable interest rates and a portion can adjust based upon our credit statistics;
- limit our flexibility in planning for, or reacting to, changes in our business and our industry;
- place us at a disadvantage compared to our competitors that have less debt; and
- limit our ability to refinance our debt in the future or borrow additional funds.

***We may be vulnerable to interest rate increases due to our floating rate debt obligations.***

As of December 31, 2009, after taking into consideration interest rate swaps, we had approximately \$406.4 million of outstanding indebtedness subject to interest at floating rates. Changes in economic conditions outside of our control could result in higher interest rates, thereby increasing our interest expense and reducing the funds available for capital investment, operations or other purposes.

***Covenants in our debt agreements may impair our ability to operate our business.***

Our bank credit facilities, asset-backed securitization facilities and the agreements governing certain of our other indebtedness include various covenants with which we must comply, including, but not limited to, limitations on incurrence of indebtedness, investments, liens on assets, transactions with affiliates, mergers, consolidations, sales of assets and other provisions customary in similar types of agreements. For example, we must maintain various consolidated financial ratios including a ratio of EBITDA (as defined in the credit agreement) to Total Interest Expense (as defined in the credit agreement) of not less than 2.25 to 1.0, a ratio of consolidated Total Debt (as defined in the credit agreement) to EBITDA of not greater than 5.0 to 1.0 and a ratio of Senior Secured Debt (as defined in the credit agreement) to EBITDA of not greater than 4.0 to 1.0. As of December 31, 2009, we maintained a 6.1 to 1.0 EBITDA to Total Interest Expense ratio, a 3.5 to 1.0 consolidated Total Debt to EBITDA ratio and a 2.8 to 1.0 Senior Secured Debt to EBITDA ratio. As of December 31, 2009, we were in compliance with all financial covenants under our credit agreements. If we fail to remain in compliance with our financial covenants we would be in default under our credit agreements. In addition, if we experience a material adverse effect on our assets, liabilities, financial condition, business, operations or prospects that, taken as a whole, impacted our ability to perform our obligations under our credit agreements, this could lead to a default under our credit agreements. A default under one or more of our debt agreements would in some situations trigger cross-default provisions under certain agreements relating to our debt obligations. If our operations in Venezuela had been excluded from our calculation of EBITDA for the year ended December 31, 2009, we would have had a 5.9 to 1.0 EBITDA to Total Interest Expense ratio, a 3.7 to 1.0 consolidated Total Debt to EBITDA ratio and a 2.9 to 1.0 Senior Secured Debt to EBITDA ratio.

The Partnership's credit facility and asset-backed securitization facility also include covenants limiting its ability to make distributions, incur indebtedness, grant liens, merge, make loans, acquisitions, investments or dispositions and engage in transactions with affiliates. The Partnership must maintain various consolidated financial ratios, including a ratio of EBITDA (as defined in the Partnership Credit Agreement) to Total Interest Expense (as defined in the Partnership Credit Agreement) of not less than 2.5 to 1.0, and a ratio of Total Debt (as defined in the Partnership Credit Agreement) to EBITDA of not greater than 5.0 to 1.0. As of December 31, 2009, the Partnership maintained a 5.2 to 1.0 EBITDA to Total Interest Expense ratio and a 4.0 to 1.0 Total Debt to EBITDA ratio. The Partnership Credit Agreement allows for the Partnership's Total Debt to EBITDA ratio to be increased from 5.0 to 1.0 to 5.5 to 1.0 during a quarter when an acquisition closes meeting certain thresholds and for the following two quarters after the acquisition closes. Therefore, because the Partnership acquired from us additional contract operations customer service agreements and a fleet of compressor units used to provide compression services under those agreements, which met the applicable thresholds in the fourth quarter of 2009, the maximum allowed ratio of Total Debt to EBITDA was increased from 5.0 to 1.0 to 5.5 to 1.0 for the period from December 31, 2009 through June 30, 2010. After June 30, 2010, the Partnership's required Total Debt to EBITDA ratio will revert to 5.0 to 1.0. As of December 31, 2009, the Partnership was in compliance with all financial covenants under the Partnership Credit Agreement.

As of December 31, 2009, due to certain covenant limitations under the facility, only approximately \$58.2 million of the \$230.0 million in unfunded commitments could have been available for additional borrowings, if such facility were fully funded with all eligible contract compression assets available at that time. If our operations within Exterran ABS experience additional reductions in cash flows, the amount available for additional borrowings could be further reduced.

If we continue to experience a significant deterioration in the demand for our products or services, we may not be able to comply with certain of the covenants associated with our indebtedness. The breach of any of our covenants could result in a default under one or more of our debt agreements, which could cause our

indebtedness under those agreements to become due and payable. In addition, a default under one or more of our debt agreements, including a default by the Partnership under its credit facilities, would trigger cross-default provisions under certain of our debt agreements, which would accelerate our obligation to repay our indebtedness under those agreements. If the Partnership continues to experience a deterioration in the demand for its services, and is unable to consummate further acquisitions from us, amend its senior secured credit facility or restructure its debt, it estimates that it could be in violation of the maximum Total Debt to EBITDA covenant ratio contained in its senior secured credit facility during 2010. The breach of this or any other covenant could result in a default under the Partnership's credit agreement, which could cause its indebtedness under the credit agreement to become due and payable. If the repayment obligations on any of our indebtedness were to be so accelerated, we may not be able to repay the debt or refinance the debt on acceptable terms, and our financial position would be materially adversely affected.

***Many of our contract operations services contracts have short initial terms, and we cannot be sure that such contracts will be renewed after the end of the initial contractual term.***

The length of our contract operations services contracts with customers varies based on operating conditions and customer needs. In most cases, based on currently prevailing services rates, our initial contract terms are not long enough to enable us to fully recoup the cost of the equipment we utilize to provide contract operations services. We cannot be sure that a substantial number of these customers will continue to renew their contracts, that we will be able to enter into new contract operations services contracts with customers or that any renewals will be at comparable rates. The inability to renew a substantial portion of our contract operations services contracts, or the inability to renew a substantial portion of our contract operations services contracts at comparable service rates, would lead to a reduction in revenues and net income and could require us to record additional asset impairments. This would have a material adverse effect upon our business, financial condition, results of operations and cash flows.

***We depend on particular suppliers and are vulnerable to product shortages and price increases.***

Some of the components used in our products are obtained from a single source or a limited group of suppliers. Our reliance on these suppliers involves several risks, including price increases, inferior component quality and a potential inability to obtain an adequate supply of required components in a timely manner. The partial or complete loss of certain of these sources could have a negative impact on our results of operations and could damage our customer relationships. Further, a significant increase in the price of one or more of these components could have a negative impact on our results of operations.

***We face significant competitive pressures that may cause us to lose market share and harm our financial performance.***

Our industry is highly competitive and there are low barriers to entry, especially in North America. We expect to experience competition from companies that may be able to adapt more quickly to technological changes within our industry and throughout the economy as a whole, more readily take advantage of acquisitions and other opportunities and adopt more aggressive pricing policies. Our ability to renew or replace existing contract operations service contracts with our customers at rates sufficient to maintain current revenue and cash flows could be adversely affected by the activities of our competitors. If our competitors substantially increase the resources they devote to the development and marketing of competitive products or services or substantially decrease the price at which they offer their products or services, we may not be able to compete effectively. Some of these competitors may expand or fabricate new compression units that would create additional competition for the services we currently provide to our customers. In addition, our other lines of business could face significant competition.

We also may not be able to take advantage of certain opportunities or make certain investments because of our significant leverage and our other obligations. Any of these competitive pressures could have a material adverse effect on our business, results of operations and financial condition.

***Our operations entail inherent risks that may result in substantial liability. We do not insure against all potential losses and could be seriously harmed by unexpected liabilities.***

Our operations entail inherent risks, including equipment defects, malfunctions and failures and natural disasters, which could result in uncontrollable flows of natural gas or well fluids, fires and explosions. These risks may expose us, as an equipment operator and fabricator, to liability for personal injury, wrongful death, property damage, pollution and other environmental damage. The insurance we carry against many of these risks may not be adequate to cover our claims or losses. We currently have a minimal amount of insurance on our offshore assets. In addition, we are substantially self-insured for worker's compensation, employer's liability, property, auto liability, general liability and employee group health claims in view of the relatively high per-incident deductibles we absorb under our insurance arrangements for these risks. Further, insurance covering the risks we expect to face or in the amounts we desire may not be available in the future or, if available, the premiums may not be commercially justifiable. If we were to incur substantial liability and such damages were not covered by insurance or were in excess of policy limits, or if we were to incur liability at a time when we were not able to obtain liability insurance, our business, results of operations and financial condition could be negatively impacted.

***The tax treatment of the Partnership depends on its status as a partnership for U.S. federal income tax purposes, as well as it not being subject to a material amount of entity-level taxation by individual states. If the Internal Revenue Service treats the Partnership as a corporation or if the Partnership becomes subject to a material amount of entity-level taxation for state tax purposes, it would substantially reduce the amount of cash available for distribution to the Partnership's unitholders and undermine the cost of capital advantage we believe the Partnership has.***

The anticipated after-tax economic benefit of an investment in the Partnership's common units depends largely on it being treated as a partnership for U.S. federal income tax purposes. The Partnership has not received a ruling from the Internal Revenue Service ("IRS") on this or any other tax matter affecting it.

If the Partnership were treated as a corporation for U.S. federal income tax purposes, it would pay U.S. federal income tax at the corporate tax rate and would also likely pay state income tax. Treatment of the Partnership as a corporation for U.S. federal income tax purposes would result in a material reduction in the anticipated cash flow and after-tax return to its unitholders, likely causing a substantial reduction in the value of its common units.

Current law may change so as to cause the Partnership to be treated as a corporation for U.S. federal income tax purposes or otherwise subject it to entity-level taxation. In addition, because of widespread state budget deficits and other reasons, several states are evaluating ways to subject partnerships to entity-level taxation through the imposition of state income, franchise and other forms of taxation. The Partnership's partnership agreement provides that if a law is enacted or existing law is modified or interpreted in a manner that subjects it to taxation as a corporation or otherwise subjects it to entity-level taxation for U.S. federal, state or local income tax purposes, the minimum quarterly distribution amount and the target distribution levels of the Partnership may be adjusted to reflect the impact of that law on it at the option of its general partner without the consent of its unitholders. If the Partnership were to be taxed at the entity level, it would lose the comparative cost of capital advantage we believe it has over time as compared to a corporation.

***The tax treatment of publicly traded partnerships or our investment in the Partnership could be subject to potential legislative, judicial or administrative changes and differing interpretations, possibly on a retroactive basis.***

The present U.S. federal income tax treatment of publicly traded partnerships, including the Partnership, or our investment in the Partnership may be modified by administrative, legislative or judicial interpretation at any time. For example, judicial interpretations of the U.S. federal income tax laws may have a direct or indirect impact on the Partnership's status as a partnership and, in some instances, a court's conclusions may heighten the risk of a challenge regarding the Partnership's status as a partnership. Moreover, members of Congress have considered substantive changes to the existing U.S. federal income tax laws that would have affected

publicly traded partnerships. Any modification to the U.S. federal income tax laws and interpretations thereof may or may not be applied retroactively. Although the legislation considered would not have appeared to affect the Partnership's tax treatment as a partnership, we are unable to predict whether any of these changes, or other proposals, will be reconsidered or will ultimately be enacted. Any such changes or differing judicial interpretations of existing laws could negatively impact the value of our investment in the Partnership.

***New proposed regulations under the Clean Air Act, if implemented, could result in increased compliance costs.***

In March 2009, the EPA formally proposed new regulations under the CAA to control emissions of hazardous air pollutants from existing stationary reciprocal internal combustion engines. The rule, when finalized by the EPA, may require us to undertake significant expenditures, including expenditures for purchasing and installing emissions control equipment such as oxidation catalysts or non-selective catalytic reduction equipment, imposing more stringent maintenance practices, and implementing additional monitoring practices on a potentially significant percentage of our natural gas compressor engine fleet. At this point, we cannot predict the final regulatory requirements or the cost to comply with such requirements. The comment period on the proposed regulation ended on June 3, 2009, and the EPA has signed a consent decree requiring it to promulgate a final rule no later than August 10, 2010. Under the proposal, compliance will be required by three years from the effective date of the final rule. This proposed rule, when finalized, and any other new regulations requiring the installation of more sophisticated emission control equipment could have a material adverse impact on our business, financial condition, results of operations and cash flows.

***We are subject to a variety of governmental regulations; failure to comply with these regulations may result in administrative, civil and criminal enforcement measures.***

We are subject to a variety of U.S. federal, state, local and international laws and regulations relating to the environment, health and safety, export controls, currency exchange, labor and employment and taxation. These laws and regulations are complex, change frequently and have tended to become more stringent over time. Failure to comply with these laws and regulations may result in a variety of administrative, civil and criminal enforcement measures, including assessment of monetary penalties, imposition of remedial requirements and issuance of injunctions as to future compliance. From time to time, as part of our operations, including newly acquired operations, we may be subject to compliance audits by regulatory authorities in the various countries in which we operate.

Environmental laws and regulations may, in certain circumstances, impose strict liability for environmental contamination, which may render us liable for remediation costs, natural resource damages and other damages as a result of our conduct that was lawful at the time it occurred or the conduct of, or conditions caused by, prior owners or operators or other third parties. In addition, where contamination may be present, it is not uncommon for neighboring land owners and other third parties to file claims for personal injury, property damage and recovery of response costs. Remediation costs and other damages arising as a result of environmental laws and regulations, and costs associated with new information, changes in existing environmental laws and regulations or the adoption of new environmental laws and regulations could be substantial and could negatively impact our financial condition or results of operations.

We may need to apply for or amend facility permits or licenses from time to time with respect to storm water or wastewater discharges, waste handling, or air emissions relating to manufacturing activities or equipment operations, which subjects us to new or revised permitting conditions that may be onerous or costly to comply with. In addition, certain of our customer service arrangements may require us to operate, on behalf of a specific customer, petroleum storage units such as underground tanks or pipelines and other regulated units, all of which may impose additional compliance and permitting obligations.

We conduct operations at numerous facilities in a wide variety of locations across the continental U.S. and internationally. The operations at many of these facilities require environmental permits or other authorizations. Additionally, natural gas compressors at many of our customers' facilities require individual air permits or general authorizations to operate under various air regulatory programs established by rule or

regulation. These permits and authorizations frequently contain numerous compliance requirements, including monitoring and reporting obligations and operational restrictions, such as emission limits. Given the large number of facilities in which we operate, and the numerous environmental permits and other authorizations that are applicable to our operations, we may occasionally identify or be notified of technical violations of certain requirements existing in various permits or other authorizations. Occasionally, we have been assessed penalties for our non-compliance, and we could be subject to such penalties in the future.

We routinely deal with natural gas, oil and other petroleum products. Hydrocarbons or other hazardous substances or wastes may have been disposed or released on, under or from properties used by us to provide contract operations services or inactive compression storage or on or under other locations where such substances or wastes have been taken for disposal. These properties may be subject to investigatory, remediation and monitoring requirements under environmental laws and regulations.

The modification or interpretation of existing environmental laws or regulations, the more vigorous enforcement of existing environmental laws or regulations, or the adoption of new environmental laws or regulations may also negatively impact oil and natural gas exploration and production, gathering and pipeline companies, which in turn could have a negative impact on us.

***Climate change legislation and regulatory initiatives could result in increased compliance costs.***

The U.S. Congress is considering new legislation to restrict or regulate emissions of greenhouse gases, such as carbon dioxide and methane, that are understood to contribute to global warming. For example, the American Clean Energy and Security Act of 2009 could, if enacted by the full Congress, require greenhouse gas emissions reductions by covered sources of as much as 17% from 2005 levels by 2020 and by as much as 83% by 2050. In addition, almost half of the states, either individually or through multi-state regional initiatives, have begun to address greenhouse gas emissions, primarily through the planned development of emission inventories or regional greenhouse gas cap and trade programs. Although most of the state-level initiatives have to date been focused on large sources of greenhouse gas emissions, such as electric power plants, it is possible that smaller sources such as our gas-fired compressors could become subject to greenhouse gas-related regulation. Depending on the particular program, we could be required to control emissions or to purchase and surrender allowances for greenhouse gas emissions resulting from our operations.

Also, as a result of the U.S. Supreme Court's decision on April 2, 2007 in *Massachusetts, et al. v. EPA*, the EPA may regulate greenhouse gas emissions from mobile sources such as new motor vehicles, even if Congress does not adopt new legislation specifically addressing emissions of greenhouse gases. The Court held in *Massachusetts v. EPA* that greenhouse gases including carbon dioxide fall under the CAA's definition of "air pollutant." In July 2008, on the basis of this decision, the EPA released an "Advance Notice of Proposed Rulemaking" regarding possible future regulation of greenhouse gas emissions under the CAA. In the notice, the EPA evaluated the potential regulation of greenhouse gases under several different provisions of the CAA, but did not propose any specific new regulatory requirements for greenhouse gases. The notice and three other recent regulatory developments, described below, along with recent statements by the Administrator of the EPA, suggest that the EPA is beginning to pursue a path toward the regulation of greenhouse gas emissions under its existing CAA authority. First, in September 2009, the EPA adopted a new rule requiring approximately 13,000 facilities comprising a substantial percentage of annual U.S. greenhouse gas emissions to inventory their emissions starting in 2010 and to report those emissions to the EPA beginning in 2011. That rule, at least for now, does not apply to oil and gas systems. Second, on December 15, 2009, the EPA officially published its finalized determination that emissions of carbon dioxide, methane and other greenhouse gases present an endangerment to human health and the environment because emissions of such gases are, according to the EPA, contributing to warming of the earth's atmosphere and other climatic changes. These findings by the EPA pave the way for the agency to adopt and implement regulations that would restrict emissions of greenhouse gases under existing provisions of the CAA. Third, the EPA in late September 2009 proposed a rule that would provide for the tailored application of the agency's major air permitting programs to facilities that annually emit over 25,000 tons of greenhouse gases, such as large industrial facilities of the type covered by the inventory rule described above.



Although it is not currently possible to predict how any such proposed or future greenhouse gas legislation or regulation by Congress, the states or multi-state regions will impact our business, any legislation or regulation of greenhouse gas emissions that may be imposed in areas in which we conduct business could result in increased compliance costs or additional operating restrictions or reduced demand for our products and services, and could have a material adverse effect on our business, financial condition, results of operations and cash flows.

***The price of our common stock may be volatile.***

Some of the factors that could affect the price of our common stock are quarterly increases or decreases in revenue or earnings, changes in revenue or earnings estimates by the investment community and speculation in the press or investment community about our financial condition or results of operations. General market conditions and North America or international economic factors and political events unrelated to our performance may also affect our stock price. In addition, the price of our common stock may be impacted by changes in the value of our investment in the Partnership. For these reasons, investors should not rely on recent trends in the price of our common stock to predict the future price of our common stock or our financial results.

***We may not be able to consummate additional contributions or sales of portions of our U.S. contract operations business to the Partnership.***

As part of our business strategy, we intend to contribute or sell the remainder of our U.S. contract operations business to the Partnership, over time, but we are under no obligation to do so. Likewise, the Partnership is under no obligation to purchase any additional portions of that business. The consummation of any future sales of additional portions of that business and the timing of such sales will depend upon, among other things:

- our reaching agreement with the Partnership regarding the terms of such sales, which will require the approval of the conflicts committee of the board of directors of the Partnership's general partner, which is comprised exclusively of directors who are deemed independent from us;
- the Partnership's ability to finance such purchases on acceptable terms, which could be impacted by general equity and debt market conditions as well as conditions in the markets specific to master limited partnerships; and
- the Partnership's and our compliance with our respective debt agreements.

The Partnership intends to fund its future acquisitions from us with external sources of capital, including additional borrowings under its credit facilities and/or public or private offerings of equity or debt. As a result of the economic slowdown and the availability of equity and debt capital, the Partnership's ability to fund future acquisitions of our U.S. contract operations business may be limited.

If we are unable to consummate additional contributions or sales of our U.S. contract operations business to the Partnership, we may not be able to capitalize on what we believe is the Partnership's lower cost of capital over time, which could impact our competitive position in the U.S. Additionally, without the proceeds from future contributions or sales of our U.S. contract operations business to the Partnership, we will have less capital to invest to grow our business.

***Our charter and bylaws contain provisions that may make it more difficult for a third party to acquire control of us, even if a change in control would result in the purchase of our stockholders' shares of common stock at a premium to the market price or would otherwise be beneficial to our stockholders.***

There are provisions in our restated certificate of incorporation and bylaws that may make it more difficult for a third party to acquire control of us, even if a change in control would result in the purchase of our stockholders' shares of common stock at a premium to the market price or would otherwise be beneficial to our stockholders. For example, our restated certificate of incorporation authorizes the board of directors to issue preferred stock without stockholder approval. If our board of directors elects to issue preferred stock, it

could be more difficult for a third party to acquire us. In addition, provisions of our restated certificate of incorporation and bylaws, such as limitations on stockholder actions by written consent and on stockholder proposals at meetings of stockholders, could make it more difficult for a third party to acquire control of us. Delaware corporation law may also discourage takeover attempts that have not been approved by the board of directors.

**Item 1B. *Unresolved Staff Comments***

None.

## Item 2. *Properties*

The following table describes the material facilities we owned or leased as of December 31, 2009:

<u>Location</u>	<u>Status</u>	<u>Square Feet</u>	<u>Uses</u>
Houston, Texas	Leased	243,746	Corporate office
Oklahoma City, Oklahoma	Leased	41,250	North America contract operations and aftermarket services
Yukon, Oklahoma	Owned	72,000	North America contract operations and aftermarket services
Belle Chase, Louisiana	Owned	35,000	North America contract operations and aftermarket services
Casper, Wyoming	Owned	28,390	North America contract operations and aftermarket services
Davis, Oklahoma	Owned	393,870	North America contract operations and aftermarket services
Edmonton, Alberta, Canada	Leased	53,557	North America contract operations and aftermarket services
Farmington, New Mexico	Owned	42,097	North America contract operations and aftermarket services
Kilgore, Texas	Owned	31,000	North America contract operations and aftermarket services
Midland, Texas	Owned	53,300	North America contract operations and aftermarket services
Midland, Texas	Owned	22,180	North America contract operations and aftermarket services
Pampa, Texas	Leased	24,000	North America contract operations and aftermarket services
Schulenburg, Texas	Owned	23,000	North America contract operations and aftermarket services
Victoria, Texas	Owned	59,852	North America contract operations and aftermarket services
Yukon, Oklahoma	Owned	22,453	North America contract operations and aftermarket services
Camacari, Brazil	Owned	86,111	International contract operations and aftermarket services
Neuquen, Argentina	Leased	47,500	International contract operations and aftermarket services
Reynosa, Mexico	Owned	22,235	International contract operations and aftermarket services
Comodoro Rivadavia, Argentina	Owned	26,000	International contract operations and aftermarket services
Neuquen, Argentina	Owned	30,000	International contract operations and aftermarket services
Santa Cruz, Bolivia	Leased	22,017	International contract operations and aftermarket services
Port Harcourt, Nigeria	Leased	32,808	Aftermarket services
Houma, Louisiana	Owned	60,000	Aftermarket services
Houston, Texas	Owned	343,750	Fabrication
Houston, Texas	Owned	244,000	Fabrication
Broussard, Louisiana	Owned	74,402	Fabrication
Broken Arrow, Oklahoma	Owned	141,549	Fabrication
Aldridge, United Kingdom	Owned	44,700	Fabrication
Columbus, Texas	Owned	219,552	Fabrication
Jebel Ali Free Zone, UAE	Leased	112,378	Fabrication
Hamriyah Free Zone, UAE	Leased	212,742	Fabrication
Mantova, Italy	Owned	654,397	Fabrication
Singapore, Singapore	Leased	482,107	Fabrication

Our executive offices are located at 16666 Northchase Drive, Houston, Texas 77060 and our telephone number is (281) 836-7000.

## Item 3. *Legal Proceedings*

In the ordinary course of business we are involved in various pending or threatened legal actions. While management is unable to predict the ultimate outcome of these actions, it believes that any ultimate liability arising from these actions will not have a material adverse effect on our consolidated financial position, results of operations or cash flows; however, because of the inherent uncertainty of litigation, we cannot provide assurance that the resolution of any particular claim or proceeding to which we are a party will not have a material adverse effect on our consolidated financial position, results of operations or cash flows for the period in which the resolution occurs.

## Item 4. *Submission of Matters to a Vote of Security Holders*

No matters were submitted to a vote of our stockholders during the fourth quarter of our fiscal year ended December 31, 2009.

**PART II**

**Item 5. *Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities***

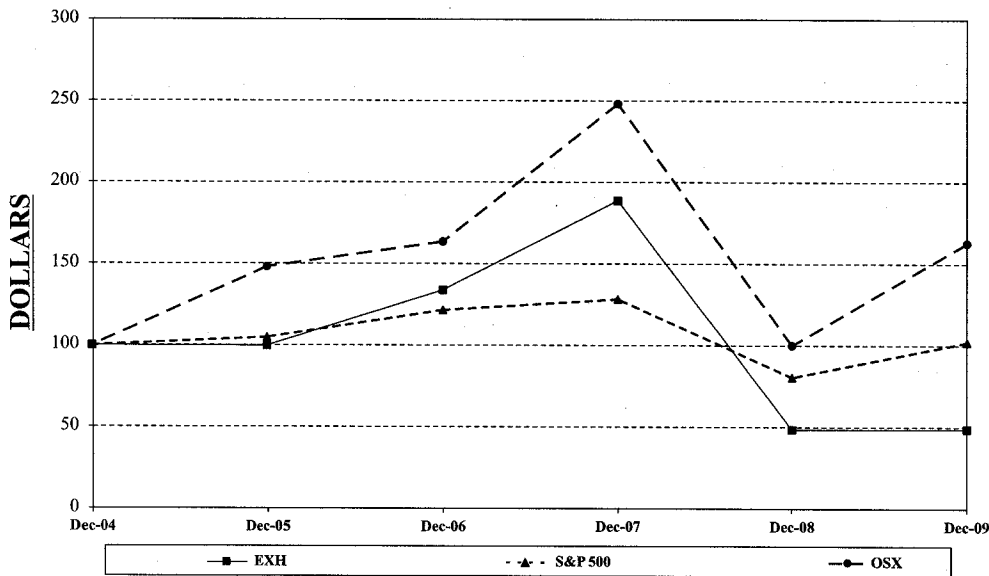
Our common stock is traded on the New York Stock Exchange under the symbol "EXH." The following table sets forth the range of high and low sale prices for our common stock for the periods indicated.

	<u>Price</u>	
	<u>High</u>	<u>Low</u>
<b>Year ended December 31, 2008</b>		
First Quarter .....	\$82.90	\$59.83
Second Quarter .....	\$78.77	\$62.76
Third Quarter .....	\$72.73	\$30.79
Fourth Quarter .....	\$32.09	\$11.97
<b>Year ended December 31, 2009</b>		
First Quarter .....	\$26.99	\$14.20
Second Quarter .....	\$23.60	\$14.80
Third Quarter .....	\$26.07	\$13.69
Fourth Quarter .....	\$26.35	\$19.73

On February 12, 2010, the closing price of our common stock was \$21.08 per share. As of February 12, 2010, there were approximately 1,097 holders of record of our common stock.

The performance graph below shows the cumulative total stockholder return on our common stock and, prior to the merger, Hanover's common stock, compared with the S&P 500 Composite Stock Price Index (the "S&P 500 Index") and the Oilfield Service Index (the "OSX") over the five-year period beginning on December 31, 2004. The results for the period from December 31, 2004 through August 20, 2007, the date of the merger, reflect Hanover's historical common stock price adjusted for Hanover's 0.325 merger exchange ratio. We have used Hanover's historical common stock price during this period because Hanover was determined to be the acquirer for accounting purposes in the merger. The results for the period from August 21, 2007, when our common stock began trading on the New York Stock Exchange, through December 31, 2009 reflect the price of our common stock. The results are based on an investment of \$100 in each of Hanover's common stock, the S&P 500 Index and the OSX. The graph assumes the reinvestment of dividends and adjusts all closing prices and dividends for stock splits.

**Comparison of Five Year Cumulative Total Return**



*The performance graph shall not be deemed incorporated by reference by any general statement incorporating by reference this Annual Report on Form 10-K into any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that we specifically incorporate this information by reference, and shall not otherwise be deemed filed under those Acts.*

We have never declared or paid any cash dividends to our stockholders and do not anticipate paying such dividends in the foreseeable future. The board of directors anticipates that all cash flow generated from operations in the foreseeable future will be retained and used to pay down debt, repurchase company stock, or develop and expand our business, except for a portion of the cash flow generated from operations of the Partnership which will be used to pay a distribution on its units not owned by us. Any future determinations to pay cash dividends to our stockholders will be at the discretion of the board of directors and will be dependent upon our results of operations and financial condition, credit and loan agreements in effect at that time and other factors deemed relevant by the board of directors.

In August 2007, our board of directors authorized the repurchase of up to \$200 million of our common stock through August 2009. In December 2008, our board of directors increased the share repurchase program, from \$200 million to \$300 million, and extended the expiration date of the authorization, from August 19, 2009 to December 15, 2010. Under the stock repurchase program, we may repurchase shares in open market purchases or in privately negotiated transactions in accordance with applicable insider trading and other securities laws and regulations. We may also implement all or part of the repurchases under a Rule 10b5-1 trading plan, so as to provide the flexibility to extend our share repurchases beyond the quarterly purchase window. During the year ended December 31, 2009, we did not repurchase any shares of our common stock under this program. Since the program was initiated, we have repurchased 5,416,221 shares of our common stock at an aggregate cost of \$199.9 million.

For disclosures regarding securities authorized for issuance under equity compensation plans, see Part III, Item 12 (“Security Ownership of Certain Beneficial Owners and Management”) of this report.



## Item 6. Selected Financial Data

In the table below we have presented certain selected financial data for Exterran for each of the five years in the period ended December 31, 2009, which has been derived from our audited consolidated financial statements. The following information should be read together with Management's Discussion and Analysis of Financial Condition and Results of Operations and Financial Statements which are contained in this report (in thousands, except per share data):

	Years Ended December 31,				
	2009	2008	2007(1)	2006(1)	2005(1)
<b>Statement of Operations Data:</b>					
Revenues	\$2,715,601	\$3,024,119	\$2,425,788	\$1,490,234	\$1,204,164
Gross margin(2)	915,582	1,025,732	754,466	482,460	400,505
Selling, general and administrative	337,620	352,899	247,983	183,713	165,987
Merger and integration expenses	—	11,384	46,201	—	—
Depreciation and amortization	352,785	330,886	232,492	160,190	153,761
Fleet impairment(3)	90,991	24,109	61,945	—	—
Restructuring charges(4)	20,326	—	—	—	—
Goodwill impairment(5)	150,778	1,148,371	—	—	—
Interest expense	122,845	129,784	130,303	123,541	146,877
Debt extinguishment charges(6)	—	—	70,150	5,902	7,318
Equity in (income) loss of non-consolidated affiliates	91,154	(23,974)	(12,498)	(19,430)	(21,466)
Other (income) expense, net(7)	(53,360)	(3,118)	(19,771)	(45,364)	(1,675)
Provision for income taxes	51,667	37,219	1,558	13,181	20,194
Income (loss) from continuing operations	(249,224)	(981,828)	(3,897)	60,727	(70,491)
Income (loss) from discontinued operations, net of tax(5)	(296,239)	46,752	44,773	25,426	32,474
Cumulative effect of accounting change, net of tax	—	—	—	370	—
Net income attributable to noncontrolling interest	3,944	12,273	6,307	—	—
Net income (loss) attributable to Exterran stockholders	(549,407)	(947,349)	34,569	86,523	(38,017)
Income (loss) per share from continuing operations(8):					
Basic	\$ (4.12)	\$ (15.39)	\$ (0.22)	\$ 1.86	\$ (2.37)
Diluted	\$ (4.12)	\$ (15.39)	\$ (0.22)	\$ 1.81	\$ (2.37)
Weighted average common and equivalent shares outstanding(8):					
Basic	61,406	64,580	45,580	32,883	29,756
Diluted	61,406	64,580	45,580	36,411	29,756
<b>Other Financial Data:</b>					
Capital expenditures:					
Contract Operations Equipment:					
Growth	\$ 247,272	\$ 257,119	\$ 169,613	\$ 105,148	\$ 70,976
Maintenance	83,353	130,980	109,182	80,352	59,306
Other	38,276	77,637	44,003	46,802	14,020
Cash flows provided by (used in):					
Operating activities	\$ 477,518	\$ 486,055	\$ 238,712	\$ 206,557	\$ 124,509
Investing activities	(301,000)	(582,901)	(302,268)	(168,168)	(104,027)
Financing activities	(224,004)	86,398	135,727	(18,134)	(6,890)
<b>Balance Sheet Data:</b>					
Cash and cash equivalents	\$ 83,745	\$ 123,906	\$ 144,801	\$ 69,861	\$ 47,339
Working capital(9)	545,855	676,363	598,148	283,730	312,893
Property, plant and equipment, net	3,404,354	3,436,222	3,306,303	1,672,938	1,630,211
Total assets	5,292,948	6,092,627	6,863,523	3,070,889	2,862,996
Debt	2,260,936	2,512,429	2,333,924	1,369,931	1,478,948
Total Exterran stockholders' equity	1,639,997	2,043,786	3,162,260	1,014,282	909,782

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- (1) Universal's financial results have been included in our consolidated financial statements after the merger date on August 20, 2007. Financial information for periods prior to 2007 are not comparable with 2007 through 2009 due to the impact of this business combination on our financial position and results of operation. See Note 3 to the Financial Statements for a description of the merger.
  - (2) Gross margin, a non-GAAP financial measure, is defined, reconciled to net income (loss) and discussed further in Part II, Item 6 ("Selected Financial Data — Non-GAAP Financial Measure") of this report.
  - (3) For the year ended December 31, 2009: As a result of a decline in market conditions and operating horsepower in North America during 2009, we reviewed the idle compression assets used in our contract operations segments for units that are not of the type, configuration, make or model that are cost efficient to maintain and operate. As a result of that review, we determined that 1,232 units representing 264,900 horsepower would be retired from the fleet. We performed a cash flow analysis of the expected proceeds from the disposition of these units to determine the fair value of the fleet assets we will no longer utilize in our operations. The net book value of these assets exceeded the fair value by \$91.0 million and was recorded as a long-lived asset impairment.

For the year ended December 31, 2008: During 2008, management identified certain fleet units that will not be used in our contract operations business in the future and recorded a \$1.5 million impairment at that time. During 2008, we also recorded a \$1.0 million impairment related to the loss sustained on offshore units that were on platforms that capsized during Hurricane Ike.

We were involved in a project in the Cawthorne Channel in Nigeria (the "Cawthorne Channel Project"), to process natural gas from certain Nigerian oil and natural gas fields. As a result of operational difficulties and taking into consideration the project's historical performance and declines in commodity prices, we undertook an assessment of our estimated future cash flows from the Cawthorne Channel Project. Based on the analysis, we did not believe that we would recover all of our remaining investment in the Cawthorne Channel Project. Accordingly, we recorded an impairment charge of \$21.6 million in our 2008 results to reduce the carrying amount of our assets associated with the Cawthorne Channel Project to their estimated fair value, which is reflected in Fleet impairment expense in our consolidated statements of operations.

For the year ended December 31, 2007: Following the completion of the merger, management reviewed our fleet for units that would not be of the type, configuration, make or model that management would want to continue to offer after the merger with Universal due to the cost to refurbish the equipment, the incremental costs of maintaining more types of equipment and the increased financial flexibility of the new company to build new units in the configuration currently in demand by our customers. As a result of this review, we recorded an impairment to our fleet assets of \$61.9 million in 2007.

- (4) As a result of the reduced level of demand for our products and services, our management approved a plan in March 2009 to close certain facilities to consolidate our compression fabrication activities in our fabrication segment. These actions were the result of significant fabrication capacity stemming from the 2007 merger that created Exterran and the lack of consolidation of this capacity since that time, as well as the anticipated continuation of current weaker global economic and energy industry conditions. The consolidation of those compression fabrication activities was completed in September 2009. In August 2009, we announced our plan to consolidate certain fabrication operations in Houston including the closure of two facilities in Texas. However, due to a subsequent improvement in bookings for certain of our production and processing equipment products, we ultimately decided to close only one of the fabrication facilities in Texas. In addition, we implemented cost reductions programs during 2009 primarily related to workforce reductions across all of our segments.
- (5) As discussed in Note 2 to the Financial Statements, on June 2, 2009, PDVSA commenced taking possession of our assets and operations in Venezuela. By the end of the second quarter of 2009, PDVSA had assumed control over substantially all of our assets and operations in Venezuela. As a result of PDVSA taking possession of substantially all of our assets and operations in Venezuela, we recorded asset impairments totaling \$329.7 million, primarily related to receivables, inventory, fixed assets and goodwill, during the year ended December 31, 2009, which is reflected in Income (loss) from discontinued

operations. In addition, we determined that this event could indicate an impairment of our international contract operations and aftermarket services reporting units' goodwill and therefore performed a goodwill impairment test for these reporting units in the second quarter of 2009. Our international contract operations reporting unit failed the goodwill impairment test and we recorded an impairment of goodwill in our international contract operations reporting unit of \$150.8 million in the second quarter of 2009. The \$32.6 million of goodwill related to our Venezuela contract operations and aftermarket services businesses was also written off in the second quarter of 2009 as part of our loss from discontinued operations. The decrease in value of our international contract operations reporting unit was primarily caused by the loss of our operations in Venezuela.

In 2008, there were severe disruptions in the credit and capital markets and reductions in global economic activity, which had significant adverse impacts on stock markets and oil-and-gas-related commodity prices, both of which we believe contributed to a significant decline in our company's stock price and corresponding market capitalization. We determined that the deepening recession and financial market crisis, along with the continuing decline in the market value of our common stock, resulted in a \$1,148.4 million impairment of all of the goodwill in our North America contract operations reporting unit. See Note 9 to the Financial Statements for further discussion of this goodwill impairment charge.

- (6) In the third quarter of 2007, we refinanced a significant portion of Universal's and Hanover's debt that existed before the merger. We recorded \$70.2 million of debt extinguishment charges related to this refinancing. The charges related to a call premium and tender fees paid to retire various Hanover notes that were part of the debt refinancing and a charge of \$16.4 million related to the write-off of deferred financing costs in conjunction with the refinancing.
- (7) During the year ended December 31, 2009, we recorded a pre-tax gain of approximately \$20.8 million on the sale of our investment in the subsidiary that owns the barge mounted processing plant and certain other related assets used on the Cawthorne Channel Project and a foreign currency translation gain of \$16.7 million. Our foreign currency translation gains and losses are primarily related to the remeasurement of our international subsidiaries' net assets exposed to changes in foreign currency rates.

During the year ended December 31, 2006, we recorded a pre-tax gain of \$28.4 million on the sale of our U.S. amine treating business and an \$8.0 million pre-tax gain on the sale of assets used in our fabrication facility in Canada.

- (8) As a result of the merger between Hanover and Universal, each outstanding share of common stock of Universal was converted into one share of Exterran common stock and each outstanding share of Hanover common stock was converted into 0.325 shares of Exterran common stock. All share and per share amounts have been retroactively adjusted to reflect the conversion ratio of Hanover common stock for all periods presented.
- (9) Working capital is defined as current assets from continuing operations minus current liabilities from continuing operations.

## NON-GAAP FINANCIAL MEASURE

We define gross margin as total revenue less cost of sales (excluding depreciation and amortization expense). Gross margin is included as a supplemental disclosure because it is a primary measure used by our management as it represents the results of revenue and cost of sales (excluding depreciation and amortization expense), which are key components of our operations. We believe gross margin is important because it focuses on the current performance of our operations and excludes the impact of the prior historical costs of the assets acquired or constructed that are utilized in those operations, the indirect costs associated with selling, general and administrative (“SG&A”) activities, the impact of our financing methods and income taxes. Depreciation expense may not accurately reflect the costs required to maintain and replenish the operational usage of our assets and therefore may not portray the costs from current operating activity. As an indicator of our operating performance, gross margin should not be considered an alternative to, or more meaningful than, net income (loss) as determined in accordance with generally accepted accounting principles (“GAAP”). Our gross margin may not be comparable to a similarly titled measure of another company because other entities may not calculate gross margin in the same manner.

Gross margin has certain material limitations associated with its use as compared to net income (loss). These limitations are primarily due to the exclusion of interest expense, depreciation and amortization expense, SG&A expense, impairments and restructuring charges. Each of these excluded expenses is material to our consolidated results of operations. Because we intend to finance a portion of our operations through borrowings, interest expense is a necessary element of our costs and our ability to generate revenue. Additionally, because we use capital assets, depreciation expense is a necessary element of our costs and our ability to generate revenue, and SG&A expenses are necessary costs to support our operations and required corporate activities. To compensate for these limitations, management uses this non-GAAP measure as a supplemental measure to other GAAP results to provide a more complete understanding of our performance.

The following table reconciles our net income (loss) to gross margin (in thousands):

	Years Ended December 31,				
	2009	2008	2007	2006	2005
<b>Net income (loss)</b> . . . . .	\$(545,463)	\$ (935,076)	\$ 40,876	\$ 86,523	\$ (38,017)
Selling, general and administrative . . . . .	337,620	352,899	247,983	183,713	165,987
Merger and integration expenses . . . . .	—	11,384	46,201	—	—
Depreciation and amortization . . . . .	352,785	330,886	232,492	160,190	153,761
Fleet impairment . . . . .	90,991	24,109	61,945	—	—
Restructuring charges . . . . .	20,326	—	—	—	—
Goodwill impairment . . . . .	150,778	1,148,371	—	—	—
Interest expense . . . . .	122,845	129,784	130,303	123,541	146,877
Debt extinguishment charges . . . . .	—	—	70,150	5,902	7,318
Equity in (income) loss of non-consolidated affiliates . . . . .	91,154	(23,974)	(12,498)	(19,430)	(21,466)
Other (income) expense, net . . . . .	(53,360)	(3,118)	(19,771)	(45,364)	(1,675)
Provision for income taxes . . . . .	51,667	37,219	1,558	13,181	20,194
(Income) loss from discontinued operations, net of tax . . . . .	296,239	(46,752)	(44,773)	(25,426)	(32,474)
Cumulative effect of accounting change, net of tax . . . . .	—	—	—	(370)	—
<b>Gross margin</b> . . . . .	<u>\$ 915,582</u>	<u>\$1,025,732</u>	<u>\$754,466</u>	<u>\$482,460</u>	<u>\$400,505</u>

## **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements, and the notes thereto, and the other financial information appearing elsewhere in this report. The following discussion includes forward-looking statements that involve certain risks and uncertainties. See Disclosure Regarding Forward-Looking Statements and Risk Factors of this report.*

### **Overview**

We are a global market leader in the full service natural gas compression business and a premier provider of operations, maintenance, service and equipment for oil and natural gas production, processing and transportation applications. Our global customer base consists of companies engaged in all aspects of the oil and natural gas industry, including large integrated oil and natural gas companies, national oil and natural gas companies, independent producers and natural gas processors, gatherers and pipelines. We operate in three primary business lines: contract operations, fabrication and aftermarket services. In our contract operations business line, we own a fleet of natural gas compression equipment and crude oil and natural gas production and processing equipment that we utilize to provide operations services to our customers. In our fabrication business line, we fabricate and sell equipment similar to the equipment that we own and utilize to provide contract operations to our customers. We also fabricate the equipment utilized in our contract operations services. In addition, our fabrication business line provides engineering, procurement and construction services primarily related to the manufacturing of critical process equipment for refinery and petrochemical facilities, the construction of tank farms and the construction of evaporators and brine heaters for desalination plants. In our Total Solutions projects, we provide the engineering design, project management, procurement and construction services necessary to incorporate our products into complete production, processing and compression facilities. Total Solutions products are offered to our customers on a contract operations or on a sale basis. In our aftermarket services business line, we sell parts and components and provide operations, maintenance, overhaul and reconfiguration services to customers who own compression, production, processing, gas treating and other equipment.

### **Hanover and Universal Merger**

On August 20, 2007, Hanover and Universal completed their business combination pursuant to a merger. As a result of the merger, each of Universal and Hanover became our wholly-owned subsidiary, and Universal merged with and into us. Hanover was determined to be the acquirer for accounting purposes and, therefore, our financial statements and the financial information included herein reflect Hanover's historical results for the periods prior to the merger date. For more information regarding the merger, see Note 3 to the Financial Statements.

### **Industry Conditions and Trends**

Our business environment and corresponding operating results are affected by the level of energy industry spending for the exploration, development and production of oil and natural gas reserves. Spending by oil and natural gas exploration and production companies is dependent upon these companies' forecasts regarding the expected future supply and demand for, and future pricing of, oil and natural gas products as well as their estimates of risk-adjusted costs to find, develop and produce reserves. Although we believe our contract operations business is typically less impacted by commodity prices than certain other energy service products and services, changes in oil and natural gas exploration and production spending will normally result in changes in demand for our products and services.

*Natural Gas Consumption.* Natural gas consumption in the U.S. for the twelve months ended November 30, 2009 decreased by approximately 2% compared to the twelve months ended November 30, 2008. Total natural gas consumption in the U.S. is projected by the EIA to increase by 0.4% in both 2010 and 2011, and is expected to increase by an average of 0.7% per year until 2030. Total natural gas consumption worldwide is projected to increase by an average of 2.4% per year until 2030, according to the EIA.

In 2008, the U.S. accounted for an estimated annual production of approximately 20 trillion cubic feet of natural gas, or 19% of the worldwide total of approximately 110 trillion cubic feet. The EIA estimates that the U.S.'s natural gas production level will be approximately 23 trillion cubic feet in 2030, or 15% of the worldwide total of approximately 153 trillion cubic feet.

*Natural Gas Compression Services Industry.* We believe the market for our products in the U.S. will continue to have growth opportunities over time due to the following factors, among others:

- aging producing natural gas fields will require more compression to continue producing the same volume of natural gas; and
- increased production from unconventional sources, such as tight sands, shales and coalbeds.

While the international natural gas contract compression services market is currently smaller than the U.S. market, we believe there are growth opportunities in international demand for our products due to the following factors:

- implementation of international environmental and conservation laws preventing the practice of flaring natural gas and recognition of natural gas as a clean air fuel;
- a desire by a number of oil exporting nations to replace oil with natural gas as a fuel source in local markets to allow greater export of oil;
- increasing development of pipeline infrastructure, particularly in Latin America and Asia, necessary to transport natural gas to local markets; and
- growing demand for electrical power generation, for which the fuel of choice tends to be natural gas.

### **Our Performance Trends and Outlook**

Our revenue, earnings and financial position are affected by, among other things, market conditions that impact demand and pricing for natural gas compression and oil and natural gas production and processing and our customers' decisions regarding whether to utilize our products and services rather than purchase equipment or engage our competitors. In particular, many of our North America contract operations agreements with customers have short initial terms; we cannot be certain that these contracts will be renewed after the end of the initial contractual term, and any such nonrenewal, or renewal at a reduced rate, could adversely impact our results of operations. However, we believe that, barring a significant and extended worldwide recession, industry activity outside of North America should be less affected given the longer-term nature of oil and natural gas infrastructure development projects in international markets.

In North America, we believe that the current economic environment and the available supply of idle and underutilized compression equipment owned by our customers and competitors will continue to negatively impact our ability to improve our North America contract operations horsepower utilization and revenues in the near term. In North America, our total operating horsepower decreased by approximately 17% from December 31, 2008 to December 31, 2009, and we expect further horsepower declines into 2010. In international markets, we expect the start-up of projects in our contract operations backlog will result in an increase in revenues in our international contract operations business in 2010 compared to 2009. Additionally, we believe there will continue to be demand for our contract operations and Total Solutions projects in international markets, and we expect to have opportunities to grow our international business through our contract operations, aftermarket services and fabrication business segments.

As industry capital spending declined in 2009, our fabrication business segment experienced a reduction in demand. This decline in demand for our fabrication products led to a reduction in our fabrication backlog and revenue, and continued reductions in industry capital spending may further reduce our fabrication backlog and revenue. Our reduction in fabrication backlog has also been driven by shorter lead times on delivery of major components from our suppliers and, in turn, our lead times in delivering our products to customers.

Given the global recession and its impact on activity levels, the matching of our costs and capacity to business levels continues to be challenging. We have taken steps to match our operating costs to current operating



levels and will continue to monitor our expected business levels. For example, in March 2009 we announced that we approved a plan to consolidate our compression fabrication operations, and in May 2009 we announced that we would be reducing operating and general and administrative costs, including headcount reductions, in all facets of our business. Additionally, in August 2009, we announced a plan to further consolidate certain of our fabrication operations.

Our level of capital spending depends on the demand for our products and services and the equipment we require to render services to our customers. Although we are not able at this time to predict the final impact of the current market and industry conditions on our business, our level of capital investment in our contract operations fleet assets has declined and, based on current market conditions, we expect that net cash provided by operating activities will be in excess of our requirements to finance our capital expenditures and scheduled debt repayments through December 31, 2010.

We intend for the Partnership to be the primary vehicle for the long-term growth of our U.S. contract operations business. In November 2009, the Partnership acquired from us additional contract operations customer service agreements with 18 customers and a fleet of approximately 900 compressor units used to provide compression services under those agreements. We intend to continue to contribute over time additional U.S. contract operations customer contracts and equipment to the Partnership in exchange for cash, the Partnership's assumption of our debt and/or our receipt of additional interests in the Partnership. Such transactions would depend on, among other things, market and economic conditions, our ability to reach agreement with the Partnership regarding the terms of any purchase and the availability to the Partnership of debt and equity capital on reasonable terms.

### **Certain Key Challenges and Uncertainties**

Market conditions in the natural gas industry, competition in the natural gas compression industry and the risks inherent in our on-going international expansion continue to represent key challenges and uncertainties. In addition to these challenges, we believe the following represent some of the key challenges and uncertainties we will face in the near future:

*North America Compression Fleet Utilization.* Our ability to increase our revenues in our North America contract operations business is dependent in large part on our ability to increase our utilization of our idle fleet. In North America, we believe that the current economic environment and the available supply of idle and underutilized compression equipment owned by our customers and competitors will continue to negatively impact our ability to improve our North America contract operations horsepower utilization and revenues in the near term. Our total North America operating horsepower decreased by approximately 17% from December 31, 2008 to December 31, 2009, and we expect further horsepower declines into 2010. We believe the decrease in utilization and revenues in North America has been the result of reduced commodity prices and energy activity, an excess supply of gas compression equipment in the industry, and the rationalization of compression equipment by our customers that has included replacing outsourced compression units with customer-owned equipment and downsizing compression units where excess horsepower capacity existed.

*Execution on Larger Contract Operations and Fabrication Projects.* As our business has grown, the size and scope of some of the contracts with our customers has increased. This increase in size and scope can translate into more technically challenging conditions and/or performance specifications. Contracts with our customers generally specify delivery dates, performance criteria and penalties for our failure to perform. Our success on such projects is one of our key challenges. If we do not timely and cost effectively execute on such larger projects, our results of operations and cash flows could be negatively impacted.

*Labor.* Both in North America and internationally, we believe our ability to hire, train and retain qualified personnel continues to be challenging and important. Although we have been able to satisfy our personnel needs thus far, retaining employees continues to be a challenge. To increase retention of qualified operating personnel, we have instituted programs that enhance skills and provide on-going training. Our ability to continue our growth will depend in part on our success in hiring, training and retaining these employees.

*Decline in Activity in the Global Energy Market.* Our results of operations depend upon the level of activity in the global energy market, including natural gas development, production, processing and transportation. Oil and natural gas prices and the level of drilling and exploration activity can be volatile. For example, oil and natural gas exploration and development activity and the number of well completions typically decline when there is a significant reduction in oil and natural gas prices or significant instability in energy markets. We believe the decrease in activity levels in the energy industry in the U.S. as compared to 2008 may continue to negatively impact the level of capital spending by our customers and, therefore, our business activity in the near term.

### Summary of Results

As discussed in Note 2 to the Financial Statements of this report, the results from continuing operations for all periods presented exclude the results of our Venezuela international contract operations and aftermarket services businesses. Those results are now reflected in discontinued operations for all periods presented.

*Net income (loss) attributable to Exterran stockholders.* We recorded a consolidated net loss attributable to Exterran stockholders of \$549.4 million for the year ended December 31, 2009, as compared to a net loss of \$947.3 million for the year ended December 31, 2008 and consolidated net income of \$34.6 million for the year ended December 31, 2007. Our results for the years ended December 31, 2009, 2008 and 2007 were affected by charges and events that may not necessarily be indicative of our core operations or our future prospects and impact comparability between years.

*Results by Business Segment.* The following table summarizes revenue, cost of sales and gross margin percentages (defined as revenue less cost of sales, excluding depreciation and amortization expense, divided by revenue) for each of our business segments (dollars in thousands):

	Years Ended December 31,		
	2009	2008	2007
Revenue:			
North America Contract Operations . . . . .	\$ 695,315	\$ 790,573	\$ 551,140
International Contract Operations . . . . .	391,995	379,817	239,115
Aftermarket Services . . . . .	308,873	364,157	257,484
Fabrication . . . . .	<u>1,319,418</u>	<u>1,489,572</u>	<u>1,378,049</u>
	<u>\$2,715,601</u>	<u>\$3,024,119</u>	<u>\$2,425,788</u>
Cost of sales (excluding depreciation and amortization expense):			
North America Contract Operations . . . . .	\$ 298,714	\$ 341,865	\$ 232,238
International Contract Operations . . . . .	149,253	144,906	91,687
Aftermarket Services . . . . .	245,886	291,560	202,817
Fabrication . . . . .	<u>1,106,166</u>	<u>1,220,056</u>	<u>1,144,580</u>
	<u>\$1,800,019</u>	<u>\$1,998,387</u>	<u>\$1,671,322</u>
Gross margin percentage:			
North America Contract Operations . . . . .	57%	57%	58%
International Contract Operations . . . . .	62%	62%	62%
Aftermarket Services . . . . .	20%	20%	21%
Fabrication . . . . .	16%	18%	17%

## Operating Highlights

The following tables summarize our total available horsepower, operating horsepower, horsepower utilization percentages and fabrication backlog (horsepower in thousands and dollars in millions):

	December 31,	
	2009	2008
Total Available Horsepower (at period end):		
North America .....	4,321	4,570
International .....	1,234	1,177
Total .....	<u>5,555</u>	<u>5,747</u>
Total Operating Horsepower (at period end):		
North America .....	2,867	3,455
International .....	1,032	1,060
Total .....	<u>3,899</u>	<u>4,515</u>
Total Operating Horsepower (average during the year):		
North America .....	3,143	3,501
International .....	1,033	1,038
Total .....	<u>4,176</u>	<u>4,539</u>
Horsepower Utilization (at period end):		
North America .....	66%	76%
International .....	84%	90%
Total .....	70%	79%

	December 31,		
	2009	2008	2007
Compressor and Accessory Fabrication Backlog .....	\$ 296.9	\$ 395.5	\$ 321.9
Production and Processing Equipment Fabrication Backlog .....	515.6	732.7	787.6
Fabrication Backlog .....	<u>\$ 812.5</u>	<u>\$1,128.2</u>	<u>\$1,109.5</u>

### Year Ended December 31, 2009 Compared to Year Ended December 31, 2008

#### Summary

**Revenue.** Revenue for the year ended December 31, 2009 decreased 10% to \$2,715.6 million from \$3,024.1 million for the year ended December 31, 2008. The decrease in revenue for the year ended December 31, 2009 primarily related to reduced revenue in our North America contract operations, aftermarket services and fabrication business segments caused by deterioration in market conditions.

**Net income (loss) attributable to Exterran stockholders.** Net loss attributable to Exterran stockholders for the year ended December 31, 2009 was \$549.4 million, or a decrease of 42%, as compared to net loss attributable to Exterran stockholders of \$947.3 million for the year ended December 31, 2008. Our net loss attributable to

Exterran stockholders for the year ended December 31, 2009 was impacted by deterioration in market conditions as well as the charges listed below.

Net income (loss) attributable to Exterran stockholders for the years ended December 31, 2009 and 2008 was impacted by the following charges (in thousands):

	Years Ended December 31,	
	2009	2008
Goodwill impairment .....	\$150,778	\$1,148,371
Fleet impairment .....	90,991	24,109
Restructuring charges .....	20,326	—
Merger and integration expenses .....	—	11,384
Investments in non-consolidated affiliates impairment (recorded in Equity in (income) loss of non-consolidated affiliates) .....	96,593	—
Loss attributable to expropriation (recorded in Income (loss) from discontinued operations, net of tax) .....	329,685	—
Total .....	<u>\$688,373</u>	<u>\$1,183,864</u>

**Summary of Business Segment Results**

**North America Contract Operations  
(Dollars in thousands)**

	Years Ended December 31,		Increase (Decrease)
	2009	2008	
Revenue .....	\$695,315	\$790,573	(12)%
Cost of sales (excluding depreciation and amortization expense) .....	298,714	341,865	(13)%
Gross margin .....	\$396,601	\$448,708	(12)%
Gross margin percentage .....	57%	57%	0%

The decrease in revenue and gross margin (defined as revenue less cost of sales, excluding depreciation and amortization expense) was primarily due to a 10% decrease in average operating horsepower and a 4% reduction in our revenue per average operating horsepower in the year ended December 31, 2009 compared to the year ended December 31, 2008. Gross margin, a non-GAAP financial measure, is reconciled, in total, to net income (loss), its most directly comparable financial measure calculated and presented in accordance with GAAP in Selected Financial Data — Non-GAAP Financial Measure in Part II, Item 6 of this report. Our average operating horsepower declined due to a deterioration in market conditions and natural gas prices in North America. This deterioration and an increased competitive environment resulted in pricing pressure in the year ended December 31, 2009. Revenue for the year ended December 31, 2009 benefited from the inclusion of an additional \$12.3 million in revenue from EMIT Water Discharge Technology, LLC (“EMIT”), which we acquired in July 2008.

**International Contract Operations**  
(Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2009	2008	
Revenue . . . . .	\$391,995	\$379,817	3%
Cost of sales (excluding depreciation and amortization expense) . . . . .	<u>149,253</u>	<u>144,906</u>	3%
Gross margin . . . . .	\$242,742	\$234,911	3%
Gross margin percentage . . . . .	62%	62%	0%

The increase in revenues in the year ended December 31, 2009 compared to the year ended December 31, 2008 was primarily caused by an increase in revenue in the Middle East, Brazil and Indonesia of approximately \$6.9 million, \$5.7 million and \$9.2 million, respectively, due to the start up of new contracts in these regions. This was partially offset by a \$7.2 million decrease in revenues in Mexico as a result of the expiration of a large contract in 2009.

**Aftermarket Services**  
(Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2009	2008	
Revenue . . . . .	\$308,873	\$364,157	(15)%
Cost of sales (excluding depreciation and amortization expense) . . . . .	<u>245,886</u>	<u>291,560</u>	(16)%
Gross margin . . . . .	\$ 62,987	\$ 72,597	(13)%
Gross margin percentage . . . . .	20%	20%	0%

The decrease in revenue, cost of sales and gross margin was due to lower activity levels in North America in 2009 caused by a decline in market conditions.

**Fabrication**  
(Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2009	2008	
Revenue . . . . .	\$1,319,418	\$1,489,572	(11)%
Cost of sales (excluding depreciation and amortization expense) . . . . .	<u>1,106,166</u>	<u>1,220,056</u>	(9)%
Gross margin . . . . .	\$ 213,252	\$ 269,516	(21)%
Gross margin percentage . . . . .	16%	18%	(2)%

The decrease in revenue in the year ended December 31, 2009 compared to the year ended December 31, 2008 was primarily due to a reduction of \$148.5 million and \$113.3 million in compressor and accessory fabrication product line revenue and production and processing product line revenue, respectively. The decrease in fabrication revenue was due to the completion of various projects and a reduction in new bookings caused by weaker market conditions in 2009, partially offset by a \$91.6 million increase in installation product line sales resulting from the completion of installation projects during the year ended December 31, 2009. Our gross margin percentage in the year ended December 31, 2009 was negatively impacted by the increase in installation product line sales which had lower margins compared to the rest of the fabrication segment, the deterioration in market conditions impacting our fabrication business and under-absorption of overhead costs resulting from the decrease in activity.

**Costs and expenses**  
**(Dollars in thousands)**

	<b>Years Ended December 31,</b>		<b>Increase (Decrease)</b>
	<b>2009</b>	<b>2008</b>	
Selling, general and administrative .....	\$337,620	\$ 352,899	(4)%
Merger and integration expenses .....	—	11,384	(100)%
Depreciation and amortization .....	352,785	330,886	7%
Fleet impairment .....	90,991	24,109	277%
Restructuring charges .....	20,326	—	n/a
Goodwill impairment .....	150,778	1,148,371	(87)%
Interest expense .....	122,845	129,784	(5)%
Equity in (income) loss of non-consolidated affiliates .....	91,154	(23,974)	(480)%
Other (income) expense, net .....	(53,360)	(3,118)	1,611%

The decrease in SG&A expenses was primarily due to our efforts to reduce costs in response to lower business activity levels during the year ended December 31, 2009 compared to the year ended December 31, 2008. As a percentage of revenue, SG&A expense for each of the years ended December 31, 2009 and 2008 was 12%.

During the year ended December 31, 2008, merger and integration expenses related to the merger between Hanover and Universal were primarily comprised of professional fees, amortization of retention bonus awards, change of control payments and severance for employees.

The increase in depreciation and amortization expense during the year ended December 31, 2009 compared to the year ended December 31, 2008 was primarily the result of property, plant and equipment additions, partially offset by a \$10.2 million decrease in amortization expense related to finite life intangible assets resulting from the merger of Hanover and Universal. The intangible assets from the merger are being amortized based on the expected income to be realized from these assets.

As a result of a decline in market conditions and operating horsepower in North America during 2009, we reviewed the idle compression assets used in our contract operations segments for units that are not of the type, configuration, make or model that are cost efficient to maintain and operate. As a result of that review, we determined that 1,232 units representing 264,900 horsepower would be retired from the fleet. We performed a cash flow analysis of the expected proceeds from the disposition of these units to determine the fair value of the fleet assets we will no longer utilize in our operations. The net book value of these assets exceeded the fair value by \$91.0 million and was recorded as a long-lived asset impairment. During 2008, management identified certain fleet units that will not be used in our contract operations business in the future and recorded a \$1.5 million impairment. During 2008, we also recorded a \$1.0 million impairment related to the loss sustained on offshore units that were on platforms which capsized during Hurricane Ike. These impairments are recorded in Fleet impairment expense in the consolidated statements of operations.

We were involved in the Cawthorne Channel Project to process natural gas from certain Nigerian oil and natural gas fields. The area in Nigeria where the Cawthorne Channel Project was located experienced local civil unrest and violence, and natural gas delivery to the Cawthorne Channel Project was stopped for significant periods of time starting in June 2006. Additionally, in late July 2008, a vessel owned by a third party that provided storage and splitting services for the liquids processed by our facility was the target of a local security incident. As a result, the Cawthorne Channel Project only operated for limited periods of time beginning in June 2006. As a result of operational difficulties and taking into consideration the project's historical performance and declines in commodity prices, we undertook an assessment of our estimated future cash flows from the Cawthorne Channel Project. Based on the analysis we completed, we did not believe that we would recover all of our remaining investment in the Cawthorne Channel Project. Accordingly, we recorded an impairment charge of \$21.6 million in our 2008 results to reduce the carrying amount of our assets associated with the Cawthorne Channel Project to their estimated fair value, which is reflected in Fleet impairment expense in our consolidated statements of operations. During the fourth quarter of 2009, we recorded a pre-tax gain of approximately \$20.8 million on the sale of our investment in the subsidiary that



owns the barge mounted processing plant and certain other related assets used on the Cawthorne Channel Project. This gain is recorded in Other (income) expense, net in our consolidated statements of operations.

Restructuring charges of \$20.3 million for the year ended December 31, 2009 were incurred due to our efforts to adjust our costs to our forecasted business activity levels and included facility impairments, severance and employee benefit costs and other facility closure and moving costs resulting from our decision to close and consolidate certain of our fabrication facilities. See Note 15 to the Financial Statements for further discussion of the restructuring charges.

As discussed in Note 2 to the Financial Statements, on June 2, 2009, PDVSA commenced taking possession of our assets and operations in Venezuela. By the end of the second quarter of 2009, PDVSA had assumed control over substantially all of our assets and operations in Venezuela. We determined that this event could indicate an impairment of our international contract operations and aftermarket services reporting units' goodwill and therefore performed a goodwill impairment test for these reporting units in the second quarter of 2009. Our international contract operations reporting unit failed the goodwill impairment test and we recorded an impairment of goodwill in our international contract operations reporting unit of \$150.8 million in the second quarter of 2009. During the year ended December 31, 2008 we recorded a goodwill impairment charge of \$1,148.4 million related to our North America contract operations segment. In 2008, there were severe disruptions in the credit and capital markets and reductions in global economic activity which had significant adverse impacts on stock markets and oil-and-gas-related commodity prices, both of which we believe contributed to a significant decline in our stock price and corresponding market capitalization. We determined that the deepening recession and financial market crisis, along with the continuing decline in the market value of our common stock, resulted in an impairment of all the goodwill in our North America contract operations reporting unit. See Note 9 to the Financial Statements for further discussion of these charges.

The decrease in interest expense during the year ended December 31, 2009 compared to the year ended December 31, 2008, was primarily due to a decrease in our weighted average effective interest rate, including the impact of interest rate swaps, to 4.8% for the year ended December 31, 2009 from 5.3% for the year ended December 31, 2008.

The loss recorded in equity in (income) loss of non-consolidated affiliates for the year ended December 31, 2009 was primarily the result of the expropriation of our Venezuelan joint ventures' assets and operations during the six months ended June 30, 2009. We currently do not expect to have significant, if any, equity earnings in non-consolidated affiliates in the future from these investments. Our non-consolidated affiliates are expected to seek full compensation for any and all expropriated assets and investments under all applicable legal regimes, including investment treaties and customary international law, which could result in us recording a gain on our investment in future periods. However, we are unable to predict what, if any, compensation we ultimately will receive or when we may receive any such compensation. See Note 8 to the Financial Statements for further discussion of our investments in non-consolidated affiliates.

The change in other (income) expense, net, was primarily due to a \$31.5 million increase in gains on asset sales in the year ended December 31, 2009 and a foreign currency translation gain of \$16.7 million for the year ended December 31, 2009 compared to a loss of \$10.7 million for the year ended December 31, 2008. Gain on asset sales for the year ended December 31, 2009 included a pre-tax gain of approximately \$20.8 million on the sale of our investment in the subsidiary that owns the barge mounted processing plant and certain other related assets used on the Cawthorne Channel Project. Our foreign currency translation gains and losses are primarily related to the remeasurement of our international subsidiaries' net assets exposed to changes in foreign currency rates. The increase in the foreign currency translation gain for the year ended December 31, 2009 was primarily caused by changes in the translation rates between the U.S. dollar and the Brazilian Real and Argentine Peso.

**Income Taxes**  
(Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2009	2008	
Provision for income taxes .....	\$51,667	\$37,219	38.8%
Effective tax rate .....	(26.2)%	(3.9)%	(22.3)%

The increase in our provision for income taxes was primarily due to a \$14.5 million reduction in deferred tax assets resulting from the restructuring of certain international operations and the sale of a subsidiary, a \$7.7 million charge for unrecognized tax benefits related to uncertain tax positions in foreign jurisdictions, and a \$5.2 million charge for valuation allowances recorded against net operating losses of certain foreign subsidiaries. The increase was partially offset by lower income before income taxes, excluding \$96.6 million of impairment charges reflected in equity in income (loss) of non-consolidated affiliates and a \$150.8 million non-deductible goodwill impairment charge related to our international contract operations segment for the year ended December 31, 2009 and a goodwill impairment charge of \$1,148.4 million related to our North America contract operations segment for the year ended December 31, 2008. The provision for the year ended December 31, 2009 also included an \$8.4 million deferred tax benefit related to the impairment of our investments in non-consolidated affiliates. A \$52.9 million deferred tax benefit was recorded in our provision for the year ended December 31, 2008 for the tax deductible portion of the North America contract operations goodwill impairment.

**Discontinued Operations**  
(Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2009	2008	
Income (loss) from discontinued operations, net of tax .....	\$(296,239)	\$46,752	(734)%

On June 2, 2009, PDVSA commenced taking possession of our assets and operations in a number of our locations in Venezuela. By the end of the second quarter of 2009, PDVSA had assumed control over substantially all of our assets and operations in Venezuela. As a result of PDVSA taking possession of substantially all of our assets and operations in Venezuela, we recorded asset impairments totaling \$329.7 million, primarily related to receivables, inventory, fixed assets and goodwill during the year ended December 31, 2009. These asset impairments were partially offset by a \$18.6 million benefit primarily from the reversal of deferred income taxes related to our Venezuelan operations in year ended December 31, 2009 compared to a provision for income taxes of \$0.2 million in the year ended December 31, 2008. For further information regarding the expropriation, see Note 2 to the Financial Statements.

**Noncontrolling Interest**

As of December 31, 2009, noncontrolling interest is primarily comprised of the portion of the Partnership's earnings that is applicable to the limited partner interest in the Partnership not owned by us. As of December 31, 2009, public unitholders held a 34% ownership interest in the Partnership.

**Year Ended December 31, 2008 Compared to Year Ended December 31, 2007**

The results of operations for the year ended December 31, 2007 include Universal's operations for the 134 days from the date of the merger, August 20, 2007, through December 31, 2007. Accordingly, these results of operations are not representative of a full year of operating results for Exterran.

**Summary**

**Revenue.** Revenue for the year ended December 31, 2008 increased 25% to \$3,024.1 million from \$2,425.8 million for the year ended December 31, 2007. The increase in revenues in the year ended

December 31, 2008 was primarily due to the inclusion of Universal's results for the entire period compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period.

*Net income (loss) attributable to Exterran stockholders.* Net loss attributable to Exterran stockholders for the year ended December 31, 2008 was \$947.3 million, or a decrease of \$981.9 million, as compared to net income attributable to Exterran stockholders of \$34.6 million for the year ended December 31, 2007. Net loss attributable to Exterran stockholders in the year ended December 31, 2008 includes a goodwill impairment of \$1,148.4 million (\$1,095.4 million, net of tax). Results for the year ended December 31, 2008 includes Universal's results for the entire 2008 year period compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period.

Net income (loss) attributable to Exterran stockholders for the years ended December 31, 2008 and 2007 was impacted by the following charges (in thousands):

	Years Ended December 31,	
	2008	2007
Goodwill impairment .....	\$1,148,371	\$ —
Fleet impairment .....	24,109	61,945
Merger and integration expenses .....	11,384	46,201
Debt extinguishment .....	—	70,150
Investments in non-consolidated affiliates impairment (recorded in Equity in (income) loss of non-consolidated affiliates) .....	—	6,743
Interest rate swap termination (recorded in Interest expense) .....	—	6,964
Total .....	<u>\$1,183,864</u>	<u>\$192,003</u>

### *Summary of Business Segment Results*

#### North America Contract Operations (Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2008	2007	
Revenue .....	\$790,573	\$551,140	43%
Cost of sales (excluding depreciation and amortization expense) .....	<u>341,865</u>	<u>232,238</u>	47%
Gross margin .....	\$448,708	\$318,902	41%
Gross margin percentage .....	57%	58%	(1)%

The increase in revenue, cost of sales and gross margin (defined as revenue less cost of sales, excluding depreciation and amortization expense) was primarily due to the inclusion of Universal's results for the entire year ended December 31, 2008 compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period. The increase in revenues from Universal after the merger was somewhat offset by a decrease in average utilization in 2008. Revenue for the year ended December 31, 2008 benefited by \$13.9 million from the inclusion of the results of EMIT, which we acquired in July 2008. The decrease in gross margin percentage was due to higher costs for labor and consumables and lower average utilization without a corresponding reduction in costs, partially offset by savings that began to be realized from the synergies of the merger.

**International Contract Operations**  
(Dollars in thousands)

	<u>Years Ended December 31,</u>		<u>Increase (Decrease)</u>
	<u>2008</u>	<u>2007</u>	
Revenue .....	\$379,817	\$239,115	59%
Cost of sales (excluding depreciation and amortization expense) .....	<u>144,906</u>	<u>91,687</u>	58%
Gross margin .....	\$234,911	\$147,428	59%
Gross margin percentage .....	62%	62%	0%

The increase in revenue, cost of sales and gross margin was primarily due to the inclusion of Universal's results for the entire year ended December 31, 2008 compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period, including an increase of approximately \$51.2 million and \$36.6 million in Argentina and Brazil, respectively, which accounted for approximately 62% of the increase in revenue.

**Aftermarket Services**  
(Dollars in thousands)

	<u>Years Ended December 31,</u>		<u>Increase (Decrease)</u>
	<u>2008</u>	<u>2007</u>	
Revenue .....	\$364,157	\$257,484	41%
Cost of sales (excluding depreciation and amortization expense) .....	<u>291,560</u>	<u>202,817</u>	44%
Gross margin .....	\$ 72,597	\$ 54,667	33%
Gross margin percentage .....	20%	21%	(1)%

The increase in revenue, cost of sales and gross margin was primarily due to the inclusion of Universal's results for the entire year ended December 31, 2008 compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period. North America aftermarket services accounted for approximately 75% of the increase in revenues. The decrease in gross margin percentage was primarily due to reduced margins on aftermarket services provided internationally.

**Fabrication**  
(Dollars in thousands)

	<u>Years Ended December 31,</u>		<u>Increase (Decrease)</u>
	<u>2008</u>	<u>2007</u>	
Revenue .....	\$1,489,572	\$1,378,049	8%
Cost of sales (excluding depreciation and amortization expense) .....	<u>1,220,056</u>	<u>1,144,580</u>	7%
Gross margin .....	\$ 269,516	\$ 233,469	15%
Gross margin percentage .....	18%	17%	1%

The increase in revenue, cost of sales and gross margin was primarily due to the inclusion of Universal's results for the entire year ended December 31, 2008 compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period, partially offset by approximately \$123.7 million less in installation revenues in the year ended December 31, 2008. Results for the year ended December 31, 2007 included the recognition of a \$66 million installation project in the Eastern Hemisphere.

Our results for the year ended December 31, 2007 also included approximately \$49.1 million of Universal's revenues related to three projects in the Eastern Hemisphere accounted for under the completed contract method of accounting that were near completion on the merger date and were completed by December 31, 2007. Due to the adjustment to record Universal's inventory at fair value pursuant to the allocation of the purchase price on the date of merger, the value of the inventory related to these projects was increased to their sales price, which resulted in a gross margin percentage of 0% on these projects. For further information regarding the purchase price allocation with the merger, see Note 3 to the Financial Statements.

**Costs and expenses**  
**(Dollars in thousands)**

	<u>Years Ended December 31,</u>		<u>Increase (Decrease)</u>
	<u>2008</u>	<u>2007</u>	
Selling, general and administrative . . . . .	\$ 352,899	\$247,983	42%
Merger and integration expenses . . . . .	11,384	46,201	(75)%
Depreciation and amortization . . . . .	330,886	232,492	42%
Fleet impairment . . . . .	24,109	61,945	(61)%
Goodwill impairment . . . . .	1,148,371	—	n/a
Interest expense . . . . .	129,784	130,303	0%
Early extinguishment of debt . . . . .	—	70,150	(100)%
Equity in income of non-consolidated affiliates . . . . .	(23,974)	(12,498)	92%
Other (income) expense, net . . . . .	(3,118)	(19,771)	(84)%

The increase in SG&A expenses was primarily due to the inclusion of Universal's results for the entire year ended December 31, 2008 compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period. As a percentage of revenue, SG&A for the years ended December 31, 2008 and 2007 was 12% and 10%, respectively.

During the year ended December 31, 2008, merger and integration expenses related to the merger between Hanover and Universal were primarily comprised of professional fees, amortization of retention bonus awards, change of control payments and severance for employees. During the year ended December 31, 2007, merger and integration expenses were primarily comprised of amortization of retention bonus awards, acceleration of vesting of restricted stock, stock options and long-term cash incentives, change of control payments for executives and severance for employees.

The increase in depreciation and amortization expense was primarily due to the inclusion of Universal's results for the entire year ended December 31, 2008 compared to the prior year, which included Universal's results only after the merger date of August 20, 2007 through the end of the period, and property, plant and equipment additions. Amortization expense of intangible assets from the Hanover and Universal merger and other acquisitions was \$38.6 million and \$15.1 million for the years ended December 31, 2008 and 2007, respectively.

We were involved in the Cawthorne Channel Project in Nigeria, in which Global contracted with Shell to process natural gas from some of Shell's Nigerian oil and natural gas fields. The area in Nigeria where the Cawthorne Channel Project is located has experienced local civil unrest and violence and was not operational for much of the project's life. As a result of operational difficulties and taking into consideration the project's historical performance and declines in commodity prices, we undertook an assessment of our estimated future cash flows from the Cawthorne Channel Project. Based on the analysis we completed, we determined we would not recover all of our remaining investment in the Cawthorne Channel Project. Accordingly, we recorded an impairment charge of \$21.6 million in our 2008 results to reduce the carrying amount of our assets associated with the Cawthorne Channel Project to their estimated fair value which is reflected in Fleet impairment expense in our consolidated statements of operations.

During 2008, management identified certain fleet units that will not be used in our contract operations business in the future and recorded a \$1.5 million impairment. During 2008, we also recorded a \$1.0 million impairment related to the loss sustained on offshore units that were on platforms which capsized during Hurricane Ike. In 2007, we recorded an impairment of fleet equipment of \$61.9 million. Following completion of the merger between Hanover and Universal, our management reviewed the compression fleet assets used in our business that existed at the merger date. Management reviewed our fleet for units that were not of the type, configuration, make or model that management wanted to continue to offer due to the cost to refurbish the equipment, the incremental costs of maintaining more types of equipment and the increased financial flexibility of the new company to build new units in the configuration currently in demand by our customers. Prior to the merger, we had planned to rebuild or reconfigure these units over time to make them into the configurations currently in demand by customers. We performed a cash flow analysis of the expected proceeds from the disposition to determine the fair value for the fleet assets we decided to dispose of. The net book value of the fleet assets to be disposed of, previously owned by Hanover, exceeded the fair value by \$61.9 million, which was recorded as an impairment of our long-lived assets in 2007. These impairments are recorded in Fleet impairment expense in the consolidated statements of operations.

We recorded a goodwill impairment charge of \$1,148.4 million in 2008. In 2008, there were severe disruptions in the credit and capital markets and reductions in global economic activity which had significant adverse impacts on stock markets and oil-and-gas-related commodity prices, both of which we believe contributed to a significant decline in our stock price and corresponding market capitalization. We determined that the deepening recession and financial market crisis, along with the continuing decline in the market value of our common stock resulted in an impairment of all the goodwill in our North America contract operations reporting unit. See Note 9 for further discussion of this goodwill impairment charge.

Interest expense in the year ended December 31, 2008 was impacted by a higher average debt balance due to the addition of Universal's debt after the merger compared to our average debt balance before the merger and was impacted by a reduction in our weighted average effective interest rate. Interest expense for the year ended December 31, 2007 included a \$7.0 million charge from the termination of two fair value hedges. Our weighted average effective interest rate, including the impact of interest rate swaps, decreased to 5.2% for the year ended December 31, 2008 from 6.6% (excluding the \$7.0 million charge for termination of interest rate swaps) for the year ended December 31, 2007. The decrease in our effective interest rate was primarily due to the refinancing entered into after the merger.

The early extinguishment of debt in the year ended December 31, 2007 relates to the call premium and tender fees paid to retire various Hanover notes as part of the debt refinancing following the merger and a charge of \$16.4 million related to the write-off of deferred financing costs in conjunction with that refinancing, which was completed during the third quarter of 2007. For further information regarding the debt refinancing, see Note 11 to the Financial Statements.

The increase in equity in income of non-consolidated affiliates was primarily due to higher equity income in our Venezuelan joint venture, PIGAP II, in the year ended December 31, 2008 and a \$6.7 million impairment charge recorded in the third quarter of 2007 on our investment in the SIMCO Consortium and Harwat due to the decline in the value of our investment that was determined to be other than temporary. This decline in value of our investment was caused primarily by increased costs to operate the business that were not expected to improve in the near term. We had a 30.0% ownership interest in the PIGAP II joint venture that operates gas compression plants during the year ended December 31, 2008. During the year ended December 31, 2008, we recorded equity income of \$20.2 million related to PIGAP II compared to \$16.0 million in equity income for the year ended December 31, 2007. The increase in equity in income from our investment in PIGAP II was primarily due to an increase in the volume of gas processed from an expansion of the scope of the project during the year ended December 31, 2008.

The change in other (income) expense, net, was primarily due to foreign currency translation losses of \$10.7 million for the year ended December 31, 2008 compared to a gain of \$7.8 million for the year ended December 31, 2007. The foreign currency translation losses are primarily related to the remeasurement of our international subsidiaries' net assets exposed to changes in foreign currency rates and a \$3.9 million loss on a

foreign currency hedge in the year ended December 31, 2008. The increase in the foreign currency translation losses for year ended December 31, 2008 was primarily caused by the U.S. dollar strengthening compared to the Canadian dollar, Brazilian Real and Euro in the year ended December 31, 2008. The change in other (income) expense, net was also impacted by a \$3.0 million decrease in gains on sales of used equipment in the year ended December 31, 2008.

**Income Taxes**  
(Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2008	2007	
Provision for income taxes .....	\$37,219	\$1,558	2,289%
Effective tax rate .....	(3.9)%	(66.6)%	62.7%

The increase in our provision for income taxes was primarily due to an increase in income before income taxes, excluding a goodwill impairment charge of \$1,148.4 million, partially offset by the tax deductible portion of the goodwill impairment of \$143.1 million. The change in our provision for income taxes was further impacted by (i) a \$10.8 million increase primarily related to benefits recorded in 2007 from the reversal of valuation allowances recorded against net operating losses of certain foreign subsidiaries, (ii) a \$3.9 million charge for foreign tax audit assessments received in 2008, (iii) a \$3.5 million charge for the tax effect of enacted state and foreign tax law changes in 2008 as compared to 2007 and (iv) a \$5.3 million benefit from increased foreign tax credits claimed in 2008 as compared to 2007.

**Noncontrolling Interest**

As of December 31, 2008, noncontrolling interest is primarily comprised of the portion of the Partnership's earnings that is applicable to the interest in the Partnership not owned by us. We acquired our ownership of the Partnership through the merger with Universal (see Note 3 to the Financial Statements). Noncontrolling interest was higher in the year ended December 31, 2008 primarily due to the inclusion of the Partnership's results for the entire period compared to the prior year, which included the Partnership's results only after the merger date of August 20, 2007 through the end of the period.

**Discontinued Operations**  
(Dollars in thousands)

	Years Ended December 31,		Increase (Decrease)
	2008	2007	
Income from discontinued operations, net of tax .....	\$46,752	\$44,773	4%

The income from discontinued operations, net of tax for the years ended December 31, 2008 and 2007 of \$46.8 million and the \$44.8 million, respectively, relates to operations in Venezuela before substantially all of our assets and operations in Venezuela were expropriated in June 2009. See Note 2 to the Financial Statements for further information regarding the expropriation.

**Liquidity and Capital Resources**

Our unrestricted cash balance was \$83.7 million at December 31, 2009, compared to \$123.9 million at December 31, 2008. Working capital from continuing operations decreased to \$545.9 million at December 31, 2009 from \$676.4 million at December 31, 2008.

Our cash flows from operating, investing and financing activities, as reflected in the consolidated statements of cash flows, are summarized in the table below (in thousands):

	<u>Years Ended December 31,</u>	
	<u>2009</u>	<u>2008</u>
Net cash provided by (used in) continuing operations:		
Operating activities .....	\$ 476,808	\$ 442,521
Investing activities .....	(300,290)	(541,182)
Financing activities .....	(224,004)	86,398
Effect of exchange rate changes on cash and cash equivalents .....	7,325	(10,447)
Discontinued operations .....	—	1,815
Net change in cash and cash equivalents .....	<u>\$ (40,161)</u>	<u>\$ (20,895)</u>

*Operating Activities.* The increase in cash provided by operating activities for the year ended December 31, 2009 was primarily due to an increase in cash provided by a reduction in working capital, partially offset by a reduction in gross margin from our North America contract operations and fabrication segments as compared to the year ended December 31, 2008.

*Investing Activities.* The decrease in cash used in investing activities was primarily attributable to reduced capital expenditures during the year ended December 31, 2009 and approximately \$133.6 million cash used for acquisitions in the year ended December 31, 2008.

*Financing Activities.* The increase in cash used in financing activities during the year ended December 31, 2009 compared to the year ended December 31, 2008 was primarily attributable to an increase in net debt repayments and the use of cash for the net cost of the call options purchased and the warrants sold in connection with the offering of our 4.25% convertible senior notes due June 2014 (the "4.25% Notes") in the year ended December 31, 2009 compared to the year ended December 31, 2008. This increase was partially offset by reduced repurchases of our common stock during the year ended year ended December 31, 2009.

*Capital Expenditures.* We generally invest funds necessary to fabricate fleet additions when our idle equipment cannot be reconfigured to economically fulfill a project's requirements and the new equipment expenditure is expected to generate economic returns over its expected useful life that exceed our targeted return on capital. We currently plan to spend approximately \$250 million to \$300 million in net capital expenditures during 2010, including (1) contract operations equipment additions and (2) approximately \$100 million to \$110 million on equipment maintenance capital related to our contract operations business. Net capital expenditures are net of fleet sales.

*Long-Term Debt.* As of December 31, 2009, we had approximately \$2.3 billion in outstanding debt obligations, consisting of \$570.0 million outstanding under our 2007 ABS Facility (as defined below), \$780.0 million outstanding under our term loan, \$68.9 million outstanding under our revolving credit facility, \$143.8 million outstanding under our 4.75% convertible notes due 2014, \$265.5 million outstanding under our 4.25% Notes, \$285.0 million outstanding under the Partnership's revolving credit facility, \$117.5 million outstanding under the Partnership's term loan and \$30.0 million outstanding under the Partnership's 2009 ABS Facility.

On August 20, 2007, we entered into a senior secured credit agreement (the "Credit Agreement") with various financial institutions. The Credit Agreement consists of (a) a five-year revolving credit facility in the aggregate amount of \$850 million, which includes a variable allocation for a Canadian tranche and the ability to issue letters of credit under the facility and (b) a six-year term loan, in the aggregate amount of \$800 million with principal payments due on multiple dates through June 2013 (collectively, the "Credit Facility"). Subject to certain conditions as of December 31, 2009, at our request and with the approval of the lenders, the aggregate commitments under the Credit Facility may be increased by an additional \$400 million less certain adjustments.



As of December 31, 2009, we had \$68.9 million in outstanding borrowings and \$303.5 million in letters of credit outstanding under our revolving credit facility and \$780.0 million in outstanding borrowings under our term loan. Additional borrowings of up to approximately \$477.6 million were available under the revolving credit facility.

Borrowings under the Credit Agreement bear interest, if they are in U.S. dollars, at a base rate or LIBOR at our option plus an applicable margin, as defined in the agreement. The applicable margin varies depending on our debt ratings. At December 31, 2009, all amounts outstanding were LIBOR loans and the applicable margin was 0.825%. The weighted average interest rate at December 31, 2009 on the outstanding balance, excluding the effect of interest rate swaps, was 1.1%.

The Credit Agreement contains various covenants with which we must comply, including, but not limited to, limitations on incurrence of indebtedness, investments, liens on assets, transactions with affiliates, mergers, consolidations, sales of assets and other provisions customary in similar types of agreements. We must also maintain, on a consolidated basis, required leverage and interest coverage ratios. Additionally, the Credit Agreement contains customary conditions, representations and warranties, events of default and indemnification provisions. Our indebtedness under the Credit Facility is collateralized by liens on substantially all of our personal property in the U.S. The assets of the Partnership and our wholly-owned subsidiary, Exterran ABS 2007 LLC (along with its subsidiary, "Exterran ABS"), are not collateral under the Credit Agreement. Exterran Canada, Limited Partnership's indebtedness under the Credit Facility is collateralized by liens on substantially all of its personal property in Canada. We have executed a U.S. Pledge Agreement pursuant to which we and our Significant Subsidiaries (as defined in the Credit Agreement) are required to pledge our equity and the equity of certain subsidiaries. The Partnership and Exterran ABS are not pledged under this agreement and do not guarantee debt under the Credit Facility.

In August 2007, Exterran ABS entered into a \$1.0 billion asset-backed securitization facility (the "2007 ABS Facility"), which was reduced to an \$800 million facility in October 2009 concurrent with the closing of the Partnership's new \$150 million asset-backed securitization facility. The amount outstanding at any time is limited to the lower of (i) 80% of the value of the natural gas compression equipment owned by Exterran ABS and its subsidiaries, (ii) 4.5 times free cash flow or (iii) the amount calculated under an interest coverage test (as these limits are defined in the agreement). Based on these tests, the limit on the amount outstanding can be increased or decreased in future periods. As of December 31, 2009, we had \$570.0 million in outstanding borrowings under the 2007 ABS Facility and \$230.0 million of unfunded commitments. As of December 31, 2009, due to certain covenant limitations under the facility, only approximately \$58.2 million of the \$230.0 million in unfunded commitments could have been available for additional borrowings, if such facility were fully funded with all eligible contract compression assets available at that time. If our operations within Exterran ABS experience additional reductions in cash flows, the amount available for additional borrowings could be further reduced. As a result of our expectations for further reductions in our North America contract operations business, we currently expect the limit on the amount outstanding to be further reduced in 2010. If the outstanding borrowings exceed the amount allowed based on the limitations, we can utilize either certain cash flows from Exterran ABS's operations or borrowings under our revolving credit facility, or a combination of both, to reduce the amount of borrowings outstanding to the amount allowed pursuant to the limitations. In February 2010, we made a \$40.0 million payment on the 2007 ABS Facility using cash flows from operations.

Interest and fees payable to the noteholders accrue on these notes at a variable rate consisting of one month LIBOR plus an applicable margin of 0.825%. The weighted average interest rate at December 31, 2009 on borrowings under the 2007 ABS Facility, excluding the effect of interest rate swaps, was 1.1%. The 2007 ABS Facility is revolving in nature and is payable in July 2012.

Repayment of the 2007 ABS Facility notes has been secured by a pledge of all of the assets of Exterran ABS, consisting primarily of specified compression services contracts and a fleet of natural gas compressors. Under the 2007 ABS Facility, we had \$12.9 million of restricted cash as of December 31, 2009.

In June 2009, we issued under our shelf registration statement \$355.0 million aggregate principal amount of 4.25% Notes, including \$30.0 million issued under the underwriter's overallotment option. The 4.25% Notes are convertible upon the occurrence of certain conditions into shares of our common stock at an initial

conversion rate of 43.1951 shares of our common stock per \$1,000 principal amount of the convertible notes, equivalent to an initial conversion price of approximately \$23.15 per share of common stock. The conversion rate will be subject to adjustment following certain dilutive events and certain corporate transactions. We may not redeem the notes prior to the maturity date of the notes.

The 4.25% Notes are our senior unsecured obligations and rank senior in right of payment to our existing and future indebtedness that is expressly subordinated in right of payment to the 4.25% Notes; equal in right of payment to our existing and future unsecured indebtedness that is not so subordinated; junior in right of payment to any of our secured indebtedness to the extent of the value of the assets securing such indebtedness; and structurally junior to all existing and future indebtedness and liabilities incurred by our subsidiaries. The 4.25% Notes are not guaranteed by any of our subsidiaries.

In connection with the offering of the 4.25% Notes, we purchased call options on our stock at approximately \$23.15 per share of common stock and sold warrants on our stock at approximately \$32.67 per share of common stock. These transactions economically adjust the effective conversion price to \$32.67 for \$325.0 million of the 4.25% Notes and therefore are expected to reduce the potential dilution to our common stock upon any such conversion. We used \$36.3 million of the net proceeds from this debt offering and the full \$53.1 million of the proceeds from the warrants sold to pay the cost of the purchased call options, and the remaining net proceeds from this debt offering to repay approximately \$173.8 million of indebtedness under our revolving credit facility and approximately \$135.0 million of indebtedness outstanding under the 2007 ABS Facility.

The Partnership, as guarantor, and EXLP Operating LLC, a wholly-owned subsidiary of the Partnership (together with the Partnership, the "Partnership Borrowers"), are parties to a senior secured credit agreement (the "Partnership Credit Agreement") that provides for a five-year, \$315 million revolving credit facility that matures in October 2011. As of December 31, 2009, there was \$285.0 million in outstanding borrowings under the revolving credit facility and \$30.0 million was available for additional borrowings.

The Partnership's revolving credit facility bears interest at a base rate or LIBOR, at the Partnership's option, plus an applicable margin, as defined in the agreement. At December 31, 2009 all amounts outstanding were LIBOR loans and the applicable margin was 1.75%. The weighted average interest rate on the outstanding balance of the Partnership's revolving credit facility, at December 31, 2009, excluding the effect of interest rate swaps, was 2.1%.

In May 2008, the Partnership Borrowers entered into an amendment to the Partnership Credit Agreement that increased the aggregate commitments under that facility to provide for a \$117.5 million term loan facility. The \$117.5 million term loan was funded during July 2008 and \$58.3 million was drawn on the Partnership's revolving credit facility, which together were used to repay the debt assumed by the Partnership concurrent with the closing of the acquisition by the Partnership from us of certain contract compression assets and to pay other costs incurred. The \$117.5 million term loan is non-amortizing but must be repaid with the net cash proceeds from any equity offerings of the Partnership until paid in full.

The term loan bears interest at a base rate or LIBOR, at the Partnership's option, plus an applicable margin. Borrowings under the term loan are subject to the same credit agreement and covenants as the Partnership's revolving credit facility, except for an additional covenant requiring mandatory prepayment of the term loan from net cash proceeds of any future equity offerings of the Partnership, on a dollar-for-dollar basis. At December 31, 2009, all amounts outstanding were LIBOR loans and the applicable margin was 2.25%. The weighted average interest rate on the outstanding balance of the Partnership's term loan at December 31, 2009, excluding the effect of interest rate swaps, was 2.5%.

Borrowings under the Partnership Credit Agreement are secured by substantially all of the personal property assets of the Partnership Borrowers, other than the assets of EXLP ABS 2009 LLC and its subsidiaries, which secure the Partnership's asset-backed securitization facility discussed below. In addition, all of the membership interests of the Partnership's restricted subsidiaries have been pledged to secure the obligations under the Partnership Credit Agreement. Subject to certain conditions, at the Partnership's request, and with the approval of the lenders, the aggregate commitments under the Partnership's senior secured credit facility may be

increased by an additional \$17.5 million. This amount will be increased on a dollar-for-dollar basis with each payment under the term loan facility.

In October 2009, the Partnership entered into a new \$150 million asset-backed securitization facility (the "2009 ABS Facility"). The 2009 ABS Facility notes are revolving in nature and are payable in July 2013. Interest and fees payable to the noteholders accrue on these notes at a variable rate consisting of an applicable margin of 3.5% plus, at the Partnership's option, either LIBOR or a base rate. The weighted average interest rate on the outstanding balance of the 2009 ABS Facility at December 31, 2009, excluding the effect of interest rate swaps, was 3.8%. Repayment of the 2009 ABS Facility notes has been secured by a pledge of all of the assets of EXLP ABS 2009 LLC and its subsidiaries, consisting primarily of specified compression services contracts and a fleet of natural gas compressor units. The amount outstanding at any time is limited to the lower of (i) 75% of the value of the natural gas compression equipment owned by EXLP ABS 2009 LLC and its subsidiaries (as defined in the agreement), (ii) 4.0 times free cash flow or (iii) the amount calculated under an interest coverage test. Additionally, the Partnership Credit Agreement limits the amount we can borrow under the 2009 ABS Facility to two times the Partnership's EBITDA (as defined in the Partnership Credit Agreement). As of December 31, 2009, there was \$30.0 million in outstanding borrowings under the 2009 ABS Facility and \$120.0 million of unfunded commitments. Under the 2009 ABS Facility, the Partnership had \$0.4 million of restricted cash as of December 31, 2009.

Our bank credit facilities, asset-backed securitization facilities and the agreements governing certain of our other indebtedness include various covenants with which we must comply, including, but not limited to, limitations on incurrence of indebtedness, investments, liens on assets, transactions with affiliates, mergers, consolidations, sales of assets and other provisions customary in similar types of agreements. For example, under our Credit Agreement we must maintain various consolidated financial ratios including a ratio of EBITDA (as defined in the Credit Agreement) to Total Interest Expense (as defined in the Credit Agreement) of not less than 2.25 to 1.0, a ratio of consolidated Total Debt (as defined in the Credit Agreement) to EBITDA of not greater than 5.0 to 1.0 and a ratio of Senior Secured Debt (as defined in the Credit Agreement) to EBITDA of not greater than 4.0 to 1.0. As of December 31, 2009, we maintained a 6.1 to 1.0 EBITDA to Total Interest Expense ratio, a 3.5 to 1.0 consolidated Total Debt to EBITDA ratio and a 2.8 to 1.0 Senior Secured Debt to EBITDA ratio. If we fail to remain in compliance with our financial covenants we would be in default under our credit agreements. In addition, if we experience a material adverse effect on our assets, liabilities, financial condition, business, operations or prospects that, taken as a whole, impacted our ability to perform our obligations under our credit agreements, this could lead to a default under our credit agreements. A default under one or more of our debt agreements, including a default by the Partnership under its credit facilities, would trigger cross-default provisions under certain of our debt agreements, which would accelerate our obligation to repay our indebtedness under those agreements. As of December 31, 2009, we were in compliance with all financial covenants under our credit agreements. If our operations in Venezuela had been excluded from our calculation of EBITDA as of December 31, 2009, we would have had a 5.9 to 1.0 EBITDA to Total Interest Expense ratio, a 3.7 to 1.0 consolidated Total Debt to EBITDA ratio and a 2.9 to 1.0 Senior Secured Debt to EBITDA ratio.

The Partnership Credit Agreement contains various covenants with which the Partnership must comply, including restrictions on the use of proceeds from borrowings and limitations on its ability to: incur additional debt or sell assets, make certain investments and acquisitions, grant liens and pay dividends and distributions. The Partnership must maintain various consolidated financial ratios, including a ratio of EBITDA (as defined in the Partnership Credit Agreement) to Total Interest Expense (as defined in the Partnership Credit Agreement) of not less than 2.5 to 1.0, and a ratio of Total Debt (as defined in the Partnership Credit Agreement) to EBITDA of not greater than 5.0 to 1.0. The Partnership Credit Agreement allows for the Partnership's Total Debt to EBITDA ratio to be increased from 5.0 to 1.0 to 5.5 to 1.0 during a quarter when an acquisition closes meeting certain thresholds and for the following two quarters after the acquisition closes. Therefore, because the November 2009 Contract Operations Acquisition closed in the fourth quarter of 2009 and met the applicable thresholds, the maximum allowed ratio of Total Debt to EBITDA was increased from 5.0 to 1.0 to 5.5 to 1.0 for the period from December 31, 2009 through June 30, 2010. As of December 31, 2009, the Partnership maintained a 5.2 to 1.0 EBITDA to Total Interest Expense ratio and a 4.0 to 1.0 Total

Debt to EBITDA ratio. If the Partnership continues to experience a deterioration in the demand for its services and is unable to consummate further acquisitions from us, amend its senior secured credit facility or restructure its debt, it estimates that it could be in violation of the maximum Total Debt to EBITDA covenant ratio contained in its senior secured credit facility in 2010. A violation of the Partnership's Total Debt to EBITDA covenant would be an event of default under the Partnership Credit Agreement which would trigger cross-default provisions under certain of our debt agreements. As of December 31, 2009, the Partnership was in compliance with all financial covenants under the Partnership Credit Agreement.

We have entered into interest rate swap agreements related to a portion of our variable rate debt. See Part II, Item 7A ("Quantitative and Qualitative Disclosures About Market Risk") of this report for further discussion of our interest rate swap agreements.

The interest rate we pay under our Credit Agreement can be affected by changes in our credit rating. As of December 31, 2009, our credit ratings as assigned by Moody's and Standard & Poor's were:

	<u>Moody's</u>	<u>Standard &amp; Poor's</u>
Outlook . . . . .	Stable	Stable
Corporate Family Rating . . . . .	Ba2	BB
Exterran Senior Secured Credit Facility . . . . .	Ba2	BB+
4.75% convertible senior notes due January 2014 . . . . .	—	BB
4.25% convertible senior notes due June 2014 . . . . .	—	BB

Historically, we have financed capital expenditures with a combination of net cash provided by operating and financing activities. As a result of the continuing challenges in the global economy and financial markets and the decline in our stock price, our ability to access the capital markets may be restricted at a time when we would like, or need, to do so, which could have an adverse impact on our ability to maintain our fleet and to grow. If any of our lenders become unable to perform their obligations under our credit facilities, our borrowing capacity under these facilities could be reduced. Inability to borrow additional amounts under those facilities could limit our ability to fund our future growth and operations. Additionally, PDVSA has assumed control over substantially all of our assets and operations in Venezuela, as discussed further in Note 2 to the Financial Statements, which has impacted our cash provided by operations. Based on current market conditions, we expect that net cash provided by operating activities will be sufficient to finance our operating expenditures, capital expenditures and scheduled interest and debt repayments through December 31, 2010; however, to the extent it is not, we may borrow additional funds under our credit facilities or we may seek additional debt or equity financing.

*Stock Repurchase Program.* On August 20, 2007, our board of directors authorized the repurchase of up to \$200 million of our common stock through August 19, 2009. In December 2008, our board of directors increased the share repurchase program, from \$200 million to \$300 million, and extended the expiration date of the authorization, from August 19, 2009 to December 15, 2010. Since the program was initiated, we have repurchased 5,416,221 shares of our common stock at an aggregate cost of approximately \$199.9 million. We did not repurchase any shares under this program during the year ended December 31, 2009.

*Dividends.* We have not paid any cash dividends on our common stock since our formation, and we do not anticipate paying such dividends in the foreseeable future. Our board of directors anticipates that all cash flows generated from operations in the foreseeable future will be retained and used to repay our debt, repurchase our stock or develop and expand our business, except for a portion of the cash flow generated from operations of the Partnership which will be used to pay a distribution on its units not owned by us. Any future determinations to pay cash dividends on our common stock will be at the discretion of our board of directors and will depend on our results of operations and financial condition, credit and loan agreements in effect at that time and other factors deemed relevant by our board of directors.

*Partnership Distributions to Unitholders.* The Partnership's partnership agreement requires it to distribute all of its "available cash" quarterly. Under the partnership agreement, available cash is defined generally to mean, for each fiscal quarter, (1) cash on hand at the Partnership at the end of the quarter in excess of the amount of

reserves its general partner determines is necessary or appropriate to provide for the conduct of its business, to comply with applicable law, any of its debt instruments or other agreements or to provide for future distributions to its unitholders for any one or more of the upcoming four quarters, plus, (2) if the Partnership's general partner so determines, all or a portion of the Partnership's cash on hand on the date of determination of available cash for the quarter.

Under the terms of the partnership agreement, there is no guarantee that unitholders will receive quarterly distributions from the Partnership. The Partnership's distribution policy, which may be changed at any time, is subject to certain restrictions, including (1) restrictions contained in the Partnership's credit facilities (2) the Partnership's general partner's establishment of reserves to fund future operations or cash distributions to the Partnership's unitholders, (3) restrictions contained in the Delaware Revised Uniform Limited Partnership Act and (4) the Partnership's lack of sufficient cash to pay distributions.

Through our ownership of common and subordinated units and all of the equity interests in the general partner of the Partnership, we expect to receive cash distributions from the Partnership. Our rights to receive distributions of cash from the Partnership as holder of subordinated units are subordinated to the rights of the common unitholders to receive such distributions.

On February 12, 2010, the Partnership distributed \$0.4625 per limited partner unit, or approximately \$11.6 million, including distributions to the Partnership's general partner on its incentive distribution rights. The distribution covers the period from October 1, 2009 through December 31, 2009. The record date for this distribution was February 9, 2010.

*Contractual obligations.* The following summarizes our contractual obligations at December 31, 2009 and the effect such obligations are expected to have on our liquidity and cash flow in future periods (in thousands):

	<u>Total</u>	<u>2010</u>	<u>2011-2012</u>	<u>2013-2014</u>	<u>Thereafter</u>
Long-term Debt(1):					
Revolving credit facility due August 2012 . . . . .	\$ 68,929	\$ —	\$ 68,929	\$ —	\$ —
Term loan . . . . .	780,000	40,000(2)	420,000	320,000	—
2007 ABS Facility notes due July 2012 . . . . .	570,000	—	570,000	—	—
Partnership's revolving credit facility due October 2011 . . . . .	285,000	—	285,000	—	—
Partnership's term loan facility due October 2011 . . . . .	117,500	—	117,500	—	—
Partnership's 2009 ABS Facility notes due July 2013 . . . . .	30,000	—	—	30,000	—
4.25% convertible senior notes due June 2014(3) . . . . .	355,000	—	—	355,000	—
4.75% convertible senior notes due January 2014 . . . . .	143,750	—	—	143,750	—
Other . . . . .	288	179(2)	109	—	—
Total long-term debt . . . . .	2,350,467	40,179	1,461,538	848,750	—
Interest on long-term debt(4) . . . . .	438,764	130,460	223,907	84,397	—
Purchase commitments . . . . .	219,712	218,979	333	200	200
Facilities and other operating leases . . . . .	42,532	8,629	11,052	7,623	15,228
Total contractual obligations . . . . .	<u>\$3,051,475</u>	<u>\$398,247</u>	<u>\$1,696,830</u>	<u>\$940,970</u>	<u>\$15,428</u>

- (1) For more information on our long-term debt, see Note 11 to the Financial Statements.
- (2) These maturities are classified as long-term because we have the intent and ability to refinance these maturities with available credit.
- (3) These amounts include the full face value of the 4.25% Notes and is not reduced by the unamortized discount of \$89.5 million as of December 31, 2009.
- (4) Interest amounts calculated using interest rates in effect as of December 31, 2009, including the effect of interest rate swaps.

At December 31, 2009, \$19.8 million of unrecognized tax benefits (including discontinued operations) have been recorded as liabilities in accordance with the Financial Accounting Standards Board's Accounting Standards Codification ("ASC") 740, "Income Taxes" ("ASC 740"), related to uncertain tax positions and we

are uncertain as to if or when such amounts may be settled. Related to these unrecognized tax benefits, we have also recorded a liability for potential penalties and interest of \$11.9 million (including discontinued operations).

### **Off-Balance Sheet Arrangements**

We have no material off-balance sheet arrangements.

### **Effects of Inflation**

Our revenues and results of operations have not been materially impacted by inflation in the past three fiscal years.

### **Critical Accounting Estimates**

This discussion and analysis of our financial condition and results of operations is based upon our consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the U.S. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates and accounting policies, including those related to bad debts, inventories, fixed assets, investments, intangible assets, income taxes, revenue recognition and contingencies and litigation. We base our estimates on historical experience and on other assumptions that we believe are reasonable under the circumstances. The results of this process form the basis of our judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions, and these differences can be material to our financial condition, results of operations and liquidity.

#### ***Allowances and Reserves***

We maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. The determination of the collectibility of amounts due from our customers requires us to use estimates and make judgments regarding future events and trends, including monitoring our customers' payment history and current credit worthiness to determine that collectibility is reasonably assured, as well as consideration of the overall business climate in which our customers operate. Inherently, these uncertainties require us to make judgments and estimates regarding our customers' ability to pay amounts due us in order to determine the appropriate amount of valuation allowances required for doubtful accounts. We review the adequacy of our allowance for doubtful accounts quarterly. We determine the allowance needed based on historical write-off experience and by evaluating significant balances aged greater than 90 days individually for collectibility. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. During 2009, 2008 and 2007, we recorded bad debt expense of approximately \$5.9 million, \$4.0 million and \$2.2 million, respectively. A five percent change in the allowance for doubtful accounts would have had an impact on income before income taxes of approximately \$0.8 million in 2009.

Inventory is a significant component of current assets and is stated at the lower of cost or market. This requires us to record provisions and maintain reserves for excess, slow moving and obsolete inventory. To determine these reserve amounts, we regularly review inventory quantities on hand and compare them to estimates of future product demand, market conditions and production requirements. These estimates and forecasts inherently include uncertainties and require us to make judgments regarding potential outcomes. During 2009, 2008 and 2007, we wrote-down inventory of approximately \$5.3 million, \$2.1 million and \$0.7 million, respectively. Significant or unanticipated changes to our estimates and forecasts could impact the amount and timing of any additional provisions for excess or obsolete inventory that may be required. A five percent change in this inventory reserve balance would have had an impact on income before income taxes of approximately \$0.9 million in 2009.

### ***Depreciation***

Property, plant and equipment are carried at cost. Depreciation for financial reporting purposes is computed on the straight-line basis using estimated useful lives and salvage values. The assumptions and judgments we use in determining the estimated useful lives and salvage values of our property, plant and equipment reflect both historical experience and expectations regarding future use of our assets. The use of different estimates, assumptions and judgments in the establishment of property, plant and equipment accounting policies, especially those involving their useful lives, would likely result in significantly different net book values of our assets and results of operations.

### ***Long-Lived Assets, Investments and Goodwill***

We review for the impairment of long-lived assets, including property, plant and equipment, identifiable intangibles that are being amortized, whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The determination that the carrying amount of an asset may not be recoverable requires us to make judgments regarding long-term forecasts of future revenues and costs related to the assets subject to review. These forecasts are uncertain as they require significant assumptions about future market conditions. Significant and unanticipated changes to these assumptions could require a provision for impairment in a future period. Given the nature of these evaluations and their application to specific assets and specific times, it is not possible to reasonably quantify the impact of changes in these assumptions. An impairment loss exists when estimated undiscounted cash flows expected to result from the use of the asset and its eventual disposition are less than its carrying amount. When necessary, an impairment loss is recognized and represents the excess of the asset's carrying value as compared to its estimated fair value and is charged to the period in which the impairment occurred.

In addition, we perform an annual goodwill impairment test in the fourth quarter of each year or whenever events indicate impairment may have occurred, to determine if the estimated recoverable value of each of our reporting units exceeds the net carrying value of the reporting unit, including the applicable goodwill. We determine the fair value of our reporting units using a combination of the expected present value of future cash flows and a market approach. Each approach is weighted 50% in determining our calculated fair value. The present value of future cash flows is estimated using our most recent forecast and the weighted average cost of capital. The market approach uses a market multiple on the reporting units' earnings before interest, tax, depreciation and amortization. Significant estimates for each reporting unit included in our impairment analysis are our cash flow forecasts, our estimate of the market's weighted average cost of capital, projected income tax rates and market multiples. Changes in these estimates could affect the estimated fair value of our reporting units and result in a goodwill impairment charge in a future period. See Note 9 to the Financial Statements for a discussion of goodwill impairment recorded on our North America and International Contract operations businesses in the years ended December 31, 2009 and 2008. There were no impairments in 2007 related to our goodwill. The fair value of our reporting units that had goodwill as of December 31, 2009 exceeded their book value by a significant margin.

We have held investments in companies with operations in areas that relate to our business. We record an investment impairment charge when we believe an investment has experienced a decline in value that is other than temporary. See Note 8 to the Financial Statements for a discussion of the impairment of our investments in non-consolidated affiliates. As of December 31, 2009 we had no investments in non-consolidated affiliates.

### ***Income Taxes***

The liability method is used for determining our income taxes, under which current and deferred tax liabilities and assets are recorded in accordance with enacted tax laws and rates. Under this method, the amounts of deferred tax liabilities and assets at the end of each period are determined using the tax rate expected to be in effect when taxes are actually paid or recovered.

Valuation allowances are established to reduce deferred tax assets when it is more likely than not that some portion or all of the deferred tax assets will not be realized. In determining the need for valuation allowances, we have considered and made judgments and estimates regarding future taxable income and ongoing prudent

and feasible tax planning strategies. These estimates and judgments include some degree of uncertainty and changes in these estimates and assumptions could require us to adjust the valuation allowances for our deferred tax assets. The ultimate realization of the deferred tax assets depends on the generation of sufficient taxable income of the appropriate character in the applicable taxing jurisdictions.

We operate in over 30 countries and, as a result, are subject to the jurisdiction of numerous domestic and foreign tax authorities. Our operations in these different jurisdictions are taxed on various bases: actual income before taxes, deemed profits (which are generally determined using a percentage of revenues rather than profits) and withholding taxes based on revenue. Determination of taxable income in any jurisdiction requires the interpretation of the related tax laws and regulations and the use of estimates and assumptions regarding significant future events such as the amount, timing and character of deductions, permissible revenue recognition methods under the tax law and the sources and character of income and tax credits. Changes in tax laws, regulations, agreements and treaties, foreign currency exchange restrictions or our level of operations or profitability in each taxing jurisdiction could have an impact on the amount of income taxes that we provide during any given year.

#### ***Revenue Recognition — Percentage-of-Completion Accounting***

We recognize revenue and profit for our fabrication operations as work progresses on long-term contracts using the percentage-of-completion method when the applicable criteria are met, which relies on estimates of total expected contract revenue and costs. We follow this method because reasonably dependable estimates of the revenue and costs applicable to various stages of a contract can be made and because the fabrication projects usually last several months. Recognized revenues and profit are subject to revisions as the contract progresses to completion. Revisions in profit estimates are charged to income in the period in which the facts that give rise to the revision become known. The typical duration of these projects is three to 36 months. Due to the long-term nature of some of our jobs, developing the estimates of cost often requires significant judgment.

We estimate percentage-of-completion for compressor and accessory fabrication on a direct labor hour to total labor hour basis. This calculation requires management to estimate the number of total labor hours required for each project and to estimate the profit expected on the project. Production and processing equipment fabrication percentage-of-completion is estimated using the direct labor hour and cost to total cost basis. The cost to total cost basis requires us to estimate the amount of total costs (labor and materials) required to complete each project. Because we have many fabrication projects in process at any given time, we do not believe that materially different results would be achieved if different estimates, assumptions or conditions were used for any single project.

Factors that must be considered in estimating the work to be completed and ultimate profit include labor productivity and availability, the nature and complexity of work to be performed, the impact of change orders, availability of raw materials and the impact of delayed performance. If the aggregate combined cost estimates for all of our fabrication businesses had been higher or lower by 1% in 2009, our results of operations before tax would have decreased or increased by approximately \$11.1 million. As of December 31, 2009, we had recognized approximately \$288.5 million in estimated earnings on uncompleted contracts.

#### ***Contingencies and Litigation***

We are substantially self-insured for worker's compensation, employer's liability, property, auto liability, general liability and employee group health claims in view of the relatively high per-incident deductibles we absorb under our insurance arrangements for these risks. In addition, we currently have a minimal amount of insurance on our offshore assets. Losses up to deductible amounts are estimated and accrued based upon known facts, historical trends and industry averages. We review these estimates quarterly and believe such accruals to be adequate. However, insurance liabilities are difficult to estimate due to unknown factors, including the severity of an injury, the determination of our liability in proportion to other parties, the timeliness of reporting of occurrences, ongoing treatment or loss mitigation, general trends in litigation recovery outcomes and the effectiveness of safety and risk management programs. Therefore, if our actual



experience differs from the assumptions and estimates used for recording the liabilities, adjustments may be required and would be recorded in the period in which the difference becomes known. As of December 31, 2009 and 2008, we had recorded approximately \$9.4 million and \$10.6 million, respectively, in claim reserves.

In the ordinary course of business, we are involved in various pending or threatened legal actions. While we are unable to predict the ultimate outcome of these actions, ASC 450, "Contingencies" ("ASC 450"), requires management to make judgments about future events that are inherently uncertain. We are required to record (and have recorded) a loss during any period in which we believe a contingency is probable and can be reasonably estimated. In making determinations of likely outcomes of pending or threatened legal matters, we consider the evaluation of counsel knowledgeable about each matter.

The impact of an uncertain tax position taken or expected to be taken on an income tax return must be recognized in the financial statements at the largest amount that is more likely than not to be sustained upon examination by the relevant taxing authority in accordance with ASC 740. We regularly assess and, if required, establish accruals for income tax contingencies pursuant to ASC 740 and non-income tax contingencies pursuant to ASC 450 (together, the "tax contingencies") that could result from assessments of additional tax by taxing jurisdictions in countries where we operate. The tax contingencies are subject to a significant amount of judgment and are reviewed and adjusted on a quarterly basis in light of changing facts and circumstances considering the outcome expected by management. As of December 31, 2009 and 2008, we had recorded approximately \$44.6 million and \$21.9 million (including penalties and interest and discontinued operations), respectively, of accruals for tax contingencies. If our actual experience differs from the assumptions and estimates used for recording the liabilities, adjustments may be required and would be recorded in the period in which the difference becomes known.

#### **Recent Accounting Pronouncements**

For a discussion of recent accounting pronouncements that may affect us, see Note 22 to the Financial Statements.

#### **Item 7A. *Quantitative and Qualitative Disclosures About Market Risk***

We are exposed to market risks primarily associated with changes in interest rates and foreign currency exchange rates. We use derivative financial instruments to minimize the risks and/or costs associated with financial activities by managing our exposure to interest rate fluctuations on a portion of our debt obligations. We also use derivative financial instruments to minimize the risks caused by currency fluctuations in certain foreign currencies. We do not use derivative financial instruments for trading or other speculative purposes.

As of December 31, 2009, after taking into consideration interest rate swaps, we had approximately \$406.4 million of outstanding indebtedness that was effectively subject to floating interest rates. A 1.0% increase in interest rates would result in an annual increase in our interest expense of approximately \$4.1 million.

For further information regarding our use of interest rate swap agreements to manage our exposure to interest rate fluctuations on a portion of our debt obligations and derivative instruments to minimize foreign currency exchange risk, see Note 12 to the Financial Statements.

#### **Item 8. *Financial Statements and Supplementary Data***

The financial statements and supplementary information specified by this Item are presented following Part IV, Item 15 of this report.

#### **Item 9. *Changes in and Disagreements with Accountants on Accounting and Financial Disclosure***

None.

**Item 9A. Controls and Procedures**

***Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures***

Our principal executive officer and principal financial officer evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Exchange Act) as of December 31, 2009. Based on the evaluation, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act is accumulated and communicated to management, and made known to our principal executive officer and principal financial officer, on a timely basis to ensure that it is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

***Management's Annual Report on Internal Control Over Financial Reporting***

As required by Exchange Act Rules 13a-15(c) and 15d-15(c), our management, including the Chief Executive Officer and Chief Financial Officer, is responsible for establishing and maintaining adequate internal control over financial reporting. Management conducted an evaluation of the effectiveness of internal control over financial reporting based on the Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness as to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. Based on the results of management's evaluation described above, management concluded that our internal control over financial reporting was effective as of December 31, 2009.

The effectiveness of internal control over financial reporting as of December 31, 2009, was audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in its report found on the following page of this report.

***Changes in Internal Control over Financial Reporting***

There was no change in our internal control over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Item 9B. Other Information**

None.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Exterran Holdings, Inc.  
Houston, Texas

We have audited the internal control over financial reporting of Exterran Holdings, Inc. and subsidiaries (the "Company") as of December 31, 2009, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Management's Annual Report on Internal Control Over Financial Reporting*. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedule as of and for the year ended December 31, 2009 of the Company and our report dated February 25, 2010 expressed an unqualified opinion on those financial statements and financial statement schedule.

/s/ DELOITTE & TOUCHE, LLP

Houston, Texas  
February 25, 2010

## PART III

### **Item 10. Directors, Executive Officers and Corporate Governance**

The information required in Part III, Item 10 of this report is incorporated by reference to the sections entitled “Election of Directors,” “Information Regarding Corporate Governance, the Board of Directors and Committees of the Board,” “Executive Officers” and “Beneficial Ownership of Common Stock — Section 16(a) Beneficial Ownership Reporting Compliance” in our definitive proxy statement, to be filed with the SEC within 120 days of the end of our fiscal year.

### **Item 11. Executive Compensation**

The information required in Part III, Item 11 of this report is incorporated by reference to the sections entitled “Compensation Discussion and Analysis” and “Information Regarding Executive Compensation” in our definitive proxy statement, to be filed with the SEC within 120 days of the end of our fiscal year.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Portions of the information required in Part III, Item 12 of this report are incorporated by reference to the section entitled “Beneficial Ownership of Common Stock” in our definitive proxy statement, to be filed with the SEC within 120 days of the end of our fiscal year.

### **Securities Authorized for Issuance under Equity Compensation Plans**

The following table sets forth information as of December 31, 2009, with respect to the Exterran compensation plans under which our common stock is authorized for issuance, aggregated as follows:

<u>Plan Category</u>	<u>(a) Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (#)</u>	<u>(b) Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (\$)</u>	<u>(c) Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) (#)</u>
Equity compensation plans approved by security holders(1) . . . . .	1,400,218	31.67	3,119,446
Equity compensation plans not approved by security holders(2) . . . . .	—	—	83,293
Total . . . . .	<u>1,400,218</u>	31.67	<u>3,202,739</u>

(1) Comprised of the Exterran Holdings, Inc. 2007 Stock Incentive Plan and the Exterran Holdings, Inc. Employee Stock Purchase Plan. In addition to the outstanding options, as of December 31, 2009 there were 281,460 restricted stock units, payable in common stock upon vesting, outstanding under the 2007 Stock Incentive Plan.

(2) Comprised of the Exterran Holdings, Inc. Directors’ Stock and Deferral Plan.

The table above does not include information with respect to equity plans we assumed from Hanover or Universal (the “Legacy Plans”). No additional grants may be made under the Legacy Plans.

The following equity grants are outstanding under Legacy Plans that were approved by security holders:

<u>Plan or Agreement Name</u>	<u>Number of Shares Reserved for Issuance Upon the Exercise of Outstanding Stock Options (#)</u>	<u>Weighted-Average Exercise Price (\$)</u>	<u>Shares Available for Future Grants (#)</u>
Hanover Compressor Company 2001 Equity Incentive Plan .....	45,568	41.60	None
Hanover Compressor Company 2003 Stock Incentive Plan .....	107,888	36.11	None
Universal Compression Holdings, Inc. Incentive Stock Option Plan .....	1,268,900	34.61	None

In addition, there are 12,081 restricted stock units issued and outstanding under the Hanover Compressor Company 2006 Stock Incentive Plan.

The Legacy Plan for which security holder approval was not solicited or obtained and for which grants of stock options remain outstanding consists of the Hanover Compression Company 1998 Stock Option Plan as set forth in the table below. This plan has the following material features: (1) awards were limited to stock options and were made to officers, directors, employees, and consultants; (2) unless otherwise set forth in an applicable stock option agreement the stock options vest over a period of up to four years; (3) the term of the stock options granted under the Legacy Plan may not exceed 10 years; and (4) no additional grants may be made under this Legacy Plan.

<u>Plan or Agreement Name</u>	<u>Number of Shares Reserved for Issuance Upon the Exercise of Outstanding Stock Options (#)</u>	<u>Weighted-Average Exercise Price (\$)</u>	<u>Shares Available for Future Grants (#)</u>
Hanover Compressor Company 1998 Stock Option Plan .....	10,464	44.76	None

**Item 13. *Certain Relationships and Related Transactions and Director Independence***

The information required in Part III, Item 13 of this report is incorporated by reference to the sections entitled “Certain Relationships and Related Transactions” and “Information Regarding Corporate Governance, the Board of Directors and Committees of the Board — Director Independence” in our definitive proxy statement, to be filed with the SEC within 120 days of the end of our fiscal year.

**Item 14. *Principal Accountant Fees and Services***

The information required in Part III, Item 14 of this report is incorporated by reference to the section entitled “Ratification of Appointment of Independent Registered Public Accounting Firm” in our definitive proxy statement, to be filed with the SEC within 120 days of the end of our fiscal year.

## PART IV

### Item 15. Exhibits, Financial Statement Schedules

(a) Documents filed as a part of this report.

1. *Financial Statements.* The following financial statements are filed as a part of this report.

Report of Independent Registered Public Accounting Firm . . . . .	F-1
Consolidated Balance Sheets . . . . .	F-2
Consolidated Statements of Operations . . . . .	F-3
Consolidated Statements of Comprehensive Income (Loss) . . . . .	F-4
Consolidated Statements of Stockholders' Equity . . . . .	F-5
Consolidated Statements of Cash Flows . . . . .	F-6
Notes to Consolidated Financial Statements . . . . .	F-8

2. *Financial Statement Schedule*

Schedule II — Valuation and Qualifying Accounts . . . . .	S-1
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All other schedules have been omitted because they are not required under the relevant instructions.

3. *Exhibits*

<u>Exhibit</u>	<u>Description</u>
2.1	Contribution, Conveyance and Assumption Agreement, dated June 25, 2008, by and among Exterran Holdings, Inc., Hanover Compressor Company, Hanover Compression General Holdings, LLC, Exterran Energy Solutions, L.P., Exterran ABS 2007 LLC, Exterran ABS Leasing 2007 LLC, EES Leasing LLC, EXH GP LP LLC, Exterran GP LLC, EXH MLP LP LLC, Exterran General Partner, L.P., EXLP Operating LLC, EXLP Leasing LLC and Exterran Partners, L.P., incorporated by reference to Exhibit 2.1 of the Registrant's Current Report on Form 8-K filed June 26, 2008
2.2	Contribution, Conveyance and Assumption Agreement, dated October 2, 2009, by and among Exterran Holdings, Inc., Exterran Energy Corp., Exterran General Holdings LLC, Exterran Energy Solutions, L.P., EES Leasing LLC, EXH GP LP LLC, Exterran GP LLC, EXH MLP LP LLC, Exterran General Partner, L.P., EXLP Operating LLC, EXLP Leasing LLC and Exterran Partners, L.P., incorporated by reference to Exhibit 2.1 of the Registrant's Current Report on Form 8-K filed October 5, 2009
3.1	Restated Certificate of Incorporation of Exterran Holdings, Inc., incorporated by reference to Exhibit 3.1 of the Registrant's Current Report on Form 8-K filed August 20, 2007
3.2	Second Amended and Restated Bylaws of Exterran Holdings, Inc., incorporated by reference to Exhibit 3.2 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008
4.1	Eighth Supplemental Indenture, dated August 20, 2007, by and between Hanover Compressor Company, Exterran Holdings, Inc., and U.S. Bank National Association, as Trustee, for the 4.75% Convertible Senior Notes due 2014, incorporated by reference to Exhibit 10.15 of the Registrant's Current Report on Form 8-K filed August 23, 2007
4.2	Indenture, dated as of June 10, 2009, between Exterran Holdings, Inc. and Wells Fargo Bank, National Association, as trustee, incorporated by reference to Exhibit 4.1 of the Registrant's Current Report on Form 8-K filed June 16, 2009
4.3	Supplemental Indenture, dated as of June 10, 2009, between Exterran Holdings, Inc. and Wells Fargo Bank, National Association, as trustee, incorporated by reference to Exhibit 4.2 of the Registrant's Current Report on Form 8-K filed June 16, 2009

ExhibitDescription

- 10.1 Senior Secured Credit Agreement, dated August 20, 2007, by and among Exterran Holdings, Inc., as the U.S. Borrower and a Canadian Guarantor, Exterran Canada, Limited Partnership, as the Canadian Borrower, Wachovia Bank, National Association, individually and as U.S. Administrative Agent; Wachovia Capital Finance Corporation (Canada), individually and as Canadian Administrative Agent, JPMorgan Chase Bank, N.A., individually and as Syndication Agent; Wachovia Capital Markets, LLC and J.P. Morgan Securities Inc. as the Joint Lead Arrangers and Joint Book Runners, Bank of America, N.A., Calyon New York Branch and Fortis Capital Corp., as the Documentation Agents, and each of the lenders parties thereto or which becomes a signatory thereto (the "Credit Agreement"), incorporated by reference to Exhibit 10.3 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.2 U.S. Guaranty Agreement, dated as of August 20, 2007, made by Exterran, Inc., EI Leasing LLC, UCI MLP LP LLC, Exterran Energy Solutions, L.P. and each of the subsidiary guarantors that become a party thereto from time to time, as guarantors, in favor of Wachovia Bank, National Association, as the U.S. Administrative Agent for the lenders under the Credit Agreement, incorporated by reference to Exhibit 10.4 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.3 U.S. Pledge Agreement made by Exterran Holdings, Inc., Exterran, Inc., Exterran Energy Solutions, L.P., Hanover Compression General Holdings LLC, Hanover HL, LLC, Enterra Compression Investment Company, UCI MLP LP LLC, UCO General Partner, LP, UCI GP LP LLC, and UCO GP, LLC, and each of the subsidiaries that become a party thereto from time to time, as the Pledgors, in favor of Wachovia Bank, National Association, as U.S. Administrative Agent for the lenders under the Credit Agreement, incorporated by reference to Exhibit 10.5 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.4 U.S. Collateral Agreement, dated as of August 20, 2007, made by Exterran Holdings, Inc., Exterran, Inc., Exterran Energy Solutions, L.P., EI Leasing LLC, UCI MLP LP LLC and each of the subsidiaries that become a party thereto from time to time, as grantors, in favor of Wachovia Bank, National Association, as U.S. Administrative Agent, for the lenders under the Credit Agreement, incorporated by reference to Exhibit 10.6 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.5 Canadian Collateral Agreement, dated as of August 20, 2007 made by Exterran Canada, Limited Partnership, together with any other significant Canadian subsidiary that executes a joinder agreement and becomes a party to the Credit Agreement, in favor of Wachovia Capital Finance Corporation (Canada), as Canadian Administrative Agent, for the Canadian Tranche Revolving Lenders under the Credit Agreement, incorporated by reference to Exhibit 10.7 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.6 Indenture, dated August 20, 2007, by and between Exterran ABS 2007 LLC, as Issuer, Exterran ABS Leasing 2007 LLC, as Exterran ABS Lessor, and Wells Fargo Bank, National Association, as Indenture Trustee, with respect to the \$1,000,000,000 asset-backed securitization facility consisting of \$1,000,000,000 of Series 2007-1 Notes (the "Indenture"), incorporated by reference to Exhibit 10.8 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.7 Series 2007-1 Supplement, dated as of August 20, 2007, to the Indenture, incorporated by reference to Exhibit 10.9 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.8 Guaranty, dated as of August 20, 2007, issued by Exterran Holdings, Inc. for the benefit of Exterran ABS 2007 LLC as Issuer, Exterran ABS Leasing 2007 LLC, as Equipment Lessor and Wells Fargo Bank, National Association, , as Indenture Trustee, incorporated by reference to Exhibit 10.10 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.9 Management Agreement, dated as of August 20, 2007, by and between Exterran, Inc., as Manager, Exterran ABS Leasing 2007 LLC as ABS Lessor and Exterran ABS 2007 LLC, as Issuer, incorporated by reference to Exhibit 10.11 of the Registrant's Current Report on Form 8-K filed August 23, 2007
- 10.10 Intercreditor and Collateral Agency Agreement, dated as of August 20, 2007, by and among Exterran, Inc., in its individual capacity and as Manager, Exterran ABS 2007 LLC, as Issuer, Wells Fargo Bank, National Association, as Indenture Trustee, Wachovia Bank, National Association, as Bank Agent, various financial institutions as lenders thereto and JP Morgan Chase Bank, N.A., in its individual capacity and as Intercreditor Collateral Agent, incorporated by reference to Exhibit 10.12 of the Registrant's Current Report on Form 8-K filed August 23, 2007

<u>Exhibit</u>	<u>Description</u>
10.11	Intercreditor and Collateral Agency Agreement, dated as of August 20, 2007, by and among Exterran Energy Solutions, L.P., in its individual capacity and as Manager, Exterran ABS 2007 LLC, as Issuer, Wells Fargo Bank, National Association, as Indenture Trustee, Wachovia Bank, National Association, as Bank Agent, various financial institutions as lenders thereto and Wells Fargo Bank, National Association, in its individual capacity and as Intercreditor Collateral Agent, incorporated by reference to Exhibit 10.13 of the Registrant's Current Report on Form 8-K filed August 23, 2007
10.12	Call Option Transaction Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and J.P. Morgan Chase Bank, National Association, London Branch, as dealer, incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.13	Call Option Transaction Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and Bank of America, N.A., as dealer, incorporated by reference to Exhibit 10.2 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.14	Call Option Transaction Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and Wachovia Bank, National Association, as dealer, incorporated by reference to Exhibit 10.3 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.15	Call Option Transaction Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and Credit Suisse International, as dealer, incorporated by reference to Exhibit 10.4 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.16	Warrants Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and J.P. Morgan Chase Bank, National Association, London Branch, as dealer, incorporated by reference to Exhibit 10.5 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.17	Warrants Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and Bank of America, N.A., as dealer, incorporated by reference to Exhibit 10.6 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.18	Warrants Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and Wachovia Bank, National Association, as dealer, incorporated by reference to Exhibit 10.7 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.19	Warrants Confirmation, dated June 4, 2009, between Exterran Holdings, Inc. and Credit Suisse International, as dealer, incorporated by reference to Exhibit 10.8 of the Registrant's Current Report on Form 8-K filed June 10, 2009
10.20**	Agreement and Plan of Merger, dated as of February 5, 2007, by and among Hanover Compressor Company, Universal Compression Holdings, Inc., Iliad Holdings, Inc., Hector Sub, Inc. and Ulysses Sub, Inc., incorporated by reference to Exhibit 2.1 of the Registrant's Current Report on Form 8-K filed August 20, 2007
10.21	Amendment No. 1, dated as of June 25, 2007, to Agreement and Plan of Merger, dated as of February 5, 2007, by and among Hanover Compressor Company, Universal Compression Holdings, Inc., Exterran Holdings, Inc. (formerly Iliad Holdings, Inc.), Hector Sub, Inc. and Ulysses Sub, Inc., incorporated by reference to Exhibit 2.2 of the Registrant's Current Report on Form 8-K filed August 20, 2007
10.22	Amended and Restated Contribution, Conveyance and Assumption Agreement, dated July 6, 2007, by and among Universal Compression, Inc., UCO Compression 2005 LLC, UCI Leasing LLC, UCO GP, LLC, UCI GP LP LLC, UCO General Partner, LP, UCI MLP LP LLC, UCLP Operating LLC, UCLP Leasing LLC and Universal Compression Partners, L.P., incorporated by reference to Exhibit 2.1 of Universal Compression Holdings, Inc.'s Current Report on Form 8-K filed July 11, 2007
10.23	Omnibus Agreement, dated October 20, 2006, by and among Universal Compression Partners, L.P., UC Operating Partnership, L.P., UCO GP, LLC, UCO General Partner, LP, Universal Compression, Inc., Universal Compression Holdings, Inc. and UCLP OLP GP LLC, incorporated by reference to Exhibit 10.2 of Universal Compression Holdings, Inc.'s Current Report on Form 8-K filed October 26, 2006
10.24	First Amendment to Omnibus Agreement, dated July 9, 2007, by and among Universal Compression Partners, L.P., Universal Compression Holdings, Inc., Universal Compression, Inc., UCO GP, LLC, UCO General Partner, LP and UCLP Operating LLC, incorporated by reference to Exhibit 10.1 of Universal Compression Holdings, Inc.'s Current Report on Form 8-K filed July 11, 2007



<u>Exhibit</u>	<u>Description</u>
10.25	First Amended and Restated Omnibus Agreement, dated as of August 20, 2007, by and among Exterran Holdings, Inc., Exterran, Inc., UCO GP, LLC, UCO General Partner, LP, Exterran Partners, L.P., EXLP Operating LLC and Exterran Energy Solutions, L.P. (portions of this exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a confidential treatment request under Rule 24b-2 of the Securities Exchange Act of 1934, as amended), incorporated by reference to Exhibit 10.20 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007
10.26	Amendment No. 1, dated as of July 30, 2008, to First Amended and Restated Omnibus Agreement, dated as of August 20, 2007, by and among Exterran Holdings, Inc., Exterran Energy Solutions, L.P., Exterran GP LLC, Exterran General Partner, L.P., EXLP Operating LLC and Exterran Partners, L.P. (portions of this exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a confidential treatment request under Rule 24b-2 of the Securities Exchange Act of 1934, as amended), incorporated by reference to Exhibit 10.1 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008
10.27*	Second Amended and Restated Omnibus Agreement, dated as of November 10, 2009, by and among Exterran Holdings, Inc., Exterran Energy Solutions, L.P., Exterran GP LLC, Exterran General Partner, L.P., EXLP Operating LLC and Exterran Partners, L.P. (portions of this exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a confidential treatment request under Rule 24b-2 of the Securities Exchange Act of 1934, as amended)
10.28	Office Lease Agreement by and between RFP Lincoln Greenspoint, LLC and Exterran Energy Solutions, L.P., incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed August 30, 2007
10.29†	Exterran Holdings, Inc. 2007 Stock Incentive Plan, incorporated by reference to Exhibit 10.16 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007
10.30†	Exterran Holdings, Inc. Amended and Restated 2007 Stock Incentive Plan, incorporated by reference to Annex B to the Registrant's Definitive Proxy Statement on Schedule 14A filed March 26, 2009
10.31†	Amendment No. 1 to Exterran Holdings, Inc. Amended and Restated 2007 Stock Incentive Plan, incorporated by reference to Annex A to the Registrant's Definitive Proxy Statement on Schedule 14A filed March 26, 2009
10.32†	Amendment No. 2 to Exterran Holdings, Inc. Amended and Restated 2007 Stock Incentive Plan, incorporated by reference to Exhibit 10.10 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.33†	Exterran Holdings, Inc. Directors' Stock and Deferral Plan, incorporated by reference to Exhibit 10.16 of the Registrant's Current Report on Form 8-K filed August 23, 2007
10.34†	First Amendment to Exterran Holdings, Inc. Directors' Stock and Deferral Plan, incorporated by reference to Exhibit 10.22 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.35†	Exterran Holdings, Inc. Employee Stock Purchase Plan, incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed August 23, 2007
10.36†	Exterran Holdings, Inc. Deferred Compensation Plan, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.37†	Exterran Employees' Supplemental Savings Plan, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.38†	Exterran Annual Performance Pay Plan, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.39†	First Amendment to Universal Compression, Inc. 401(k) Retirement and Savings Plan, incorporated by reference to Exhibit 10.2 of Universal Compression Holdings, Inc.'s Current Report on Form 8-K filed August 3, 2007
10.40†	Amendment Number Two to Universal Compression Holdings, Inc. Employee Stock Purchase Plan, incorporated by reference to Exhibit 10.1 of Universal Compression Holdings, Inc.'s Current Report on Form 8-K filed August 3, 2007

<u>Exhibit</u>	<u>Description</u>
10.41†	Form of Incentive Stock Option Award Notice, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.42†	Form of Non-Qualified Stock Option Award Notice, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.43†	Form of Restricted Stock Award Notice, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.44†	Form of Restricted Stock Unit Award Notice, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.45†	Form of Grant of Unit Appreciation Rights, incorporated by reference to Exhibit 10.29 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2007
10.46†	Form of Amendment to Grant of Unit Appreciation Rights, incorporated by reference to Exhibit 10.3 of Universal Compression Holdings, Inc.'s Current Report on Form 8-K filed August 3, 2007
10.47†	Form of Second Amendment to Grant of Unit Appreciation Rights, incorporated by reference to Exhibit 10.35 of the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.48†	Form of Directors' Non-Qualified Stock Option Award Notice, incorporated by reference to Exhibit 10.1 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008
10.49†	Form of Directors' Restricted Stock Award Notice, incorporated by reference to Exhibit 10.1 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2008
10.50†	Form of Amendment to Incentive and Non-Qualified Stock Option Award Agreements of Ernie L. Danner, incorporated by reference to Exhibit 10.4 of Universal Compression Holdings, Inc.'s Current Report on Form 8-K filed August 3, 2007
10.51†	Form of Indemnification Agreement, incorporated by reference to Exhibit 10.2 of the Registrant's Current Report on Form 8-K filed August 23, 2007
10.52†	Consulting Agreement between Exterran Holdings, Inc. and Ernie L. Danner, dated August 20, 2007, incorporated by reference to Exhibit 10.17 of the Registrant's Current Report on Form 8-K filed August 23, 2007
10.53†	Form of Exterran Holdings, Inc. Change of Control Agreement, incorporated by reference to Exhibit 10.19 of the Registrant's Current Report on Form 8-K filed August 23, 2007
10.54†	Form of First Amendment to Exterran Holdings, Inc. Change of Control Agreement, incorporated by reference to Exhibit 10.2 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008
10.55†	Change of Control Agreement with Ernie L. Danner, incorporated by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K filed October 10, 2008
10.56†	Form of Amendment No. 1 to Hanover Compressor Company Change of Control Agreement, incorporated by reference to Exhibit 10.20 of Exterran the Registrant's Current Report on Form 8-K filed August 23, 2007
10.57†	Amendment No. 2 to Hanover Compressor Company Change of Control Agreement with Norman A. Mckay, incorporated by reference to Exhibit 10.3 of the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008
10.58†	Letter dated March 15, 2001, with respect to certain retirement benefits to be provided to Stephen A. Snider, incorporated by reference to Exhibit 10.43 of Universal Compression Holdings, Inc.'s Annual Report on Form 10-K for the year ended March 31, 2001
10.59†	First Amendment to Incentive Stock Option Agreements with Stephen A. Snider, incorporated by reference to Exhibit 10.44 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.60†	First Amendment to Non-qualified Stock Option Agreements with Stephen A. Snider, incorporated by reference to Exhibit 10.45 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.61†	First Amendment to Restricted Stock Agreement with Stephen A. Snider, incorporated by reference to Exhibit 10.46 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008

<u>Exhibit</u>	<u>Description</u>
10.62†	First Amendment to Exterran Holdings, Inc. Award Notice for Time-Vested Incentive Stock Option for Stephen A. Snider, incorporated by reference to Exhibit 10.47 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.63†	First Amendment to Exterran Holdings, Inc. Award Notice for Time-Vested Non-qualified Stock Option for Stephen A. Snider, incorporated by reference to Exhibit 10.48 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.64†	First Amendment to Exterran Holdings, Inc. Award Notice for Time-Vested Restricted Stock for Stephen A. Snider, incorporated by reference to Exhibit 10.49 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.65†	Second Amendment to Grant of Unit Appreciation Rights for Stephen A. Snider, incorporated by reference to Exhibit 10.50 to the Registrant's Annual Report on Form 10-K for the year ended December 31, 2008
10.66†	Form of Exterran Holdings, Inc. Award Notice for Time-Vested Incentive Stock Option, incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.67†	Form of Exterran Holdings, Inc. Award Notice for Time-Vested Non-Qualified Stock Option, incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.68†	Form of Exterran Holdings, Inc. Award Notice for Time-Vested Restricted Stock, incorporated by reference to Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.69†	Form of Exterran Holdings, Inc. Award Notice for Time-Vested Restricted Stock for Director, incorporated by reference to Exhibit 10.4 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.70†	Form of Exterran Holdings, Inc. Award Notice for Time-Vested Stock-Settled Restricted Stock Units, incorporated by reference to Exhibit 10.5 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.71†	Exterran Holdings, Inc. Award Notice for Time-Vested Incentive Stock Option for Stephen A. Snider, incorporated by reference to Exhibit 10.6 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.72†	Exterran Holdings, Inc. Award Notice for Time-Vested Non-Qualified Stock Option for Stephen A. Snider, incorporated by reference to Exhibit 10.7 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.73†	Exterran Holdings, Inc. Award Notice for Time-Vested Restricted Stock for Stephen A. Snider, incorporated by reference to Exhibit 10.8 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.74†	Form of Consulting Agreement by and between Exterran Holdings, Inc. and Stephen A. Snider, incorporated by reference to Exhibit 10.9 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009
10.75†	Amendment and Discharge of Change of Control Agreement by and between Exterran Holdings, Inc. and Norman A. McKay, incorporated by reference to Exhibit 10.12 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2009
21.1*	List of Subsidiaries
23.1*	Consent of Deloitte & Touche LLP
31.1*	Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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† Management contract or compensatory plan or arrangement.

\* Filed herewith.

\*\* The registrant hereby agrees to supplementally furnish the staff, on a confidential basis, a copy of any omitted schedule upon the staff's request.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Exterran Holdings, Inc.

/s/ ERNIE L. DANNER

Name: Ernie L. Danner

Title: Chief Executive Officer

Date: February 25, 2010

## POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Ernie L. Danner, J. Michael Anderson, Kenneth R. Bickett and Donald C. Wayne, and each of them, his true and lawful attorneys-in-fact and agents, with full power of substitution and resubstitution for him and in his name, place and stead, in any and all capacities, to sign any and all amendments to this Report, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission granting unto said attorneys-in-fact and agents full power and authority to do and perform each and every act and thing requisite and necessary to be done as fully to all said attorneys-in-fact and agents, or any of them, may lawfully do or cause to be done by virtue thereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/ ERNIE L. DANNER</u> Ernie L. Danner	President, Chief Executive Officer and Director (Principal Executive Officer)	February 25, 2010
<u>/s/ J. MICHAEL ANDERSON</u> J. Michael Anderson	Senior Vice President and Chief Financial Officer (Principal Financial Officer)	February 25, 2010
<u>/s/ KENNETH R. BICKETT</u> Kenneth R. Bickett	Vice President, Finance and Accounting (Principal Accounting Officer)	February 25, 2010
<u>/s/ JANET F. CLARK</u> Janet F. Clark	Director	February 25, 2010
<u>/s/ URIEL E. DUTTON</u> Uriel E. Dutton	Director	February 25, 2010
<u>/s/ GORDON T. HALL</u> Gordon T. Hall	Director	February 25, 2010
<u>/s/ J.W.G. HONEYBOURNE</u> J.W.G. Honeybourne	Director	February 25, 2010
<u>/s/ JOHN E. JACKSON</u> John E. Jackson	Director	February 25, 2010
<u>/s/ MARK A. MCCOLLUM</u> Mark A. McCollum	Director	February 25, 2010
<u>/s/ WILLIAM C. PATE</u> William C. Pate	Director	February 25, 2010
<u>/s/ STEPHEN M. PAZUK</u> Stephen M. Pazuk	Director	February 25, 2010
<u>/s/ CHRISTOPHER T. SEAVER</u> Christopher T. Seaver	Director	February 25, 2010

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Stockholders of  
Exterran Holdings, Inc.  
Houston, Texas

We have audited the accompanying consolidated balance sheets of Exterran Holdings, Inc. and subsidiaries (the "Company") as of December 31, 2009 and 2008, and the related consolidated statements of operations, comprehensive income (loss), stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2009. Our audits also included the financial statement schedule for each of the three years in the period ended December 31, 2009 listed in the Index at Item 15. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2009 and 2008, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2009, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2009, based on the criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 25, 2010, expressed an unqualified opinion on the Company's internal control over financial reporting.

/s/ DELOITTE & TOUCHE LLP

Houston, Texas  
February 25, 2010

**EXTERRAN HOLDINGS, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except par value and share amounts)

	December 31,	
	2009	2008
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents . . . . .	\$ 83,745	\$ 123,906
Restricted cash . . . . .	14,871	7,563
Accounts receivable, net of allowance of \$15,342 and \$13,738, respectively . . . . .	447,504	551,362
Inventory, net . . . . .	489,982	495,809
Costs and estimated earnings in excess of billings on uncompleted contracts . . . . .	180,181	219,487
Current deferred income taxes . . . . .	25,913	36,816
Other current assets . . . . .	118,813	121,009
Current assets associated with discontinued operations . . . . .	58,152	139,178
Total current assets . . . . .	1,419,161	1,695,130
Property, plant and equipment, net . . . . .	3,404,354	3,436,222
Goodwill, net . . . . .	195,164	308,024
Intangible and other assets, net . . . . .	273,883	294,252
Investments in non-consolidated affiliates . . . . .	—	83,933
Long-term assets associated with discontinued operations . . . . .	386	275,066
Total assets . . . . .	\$ 5,292,948	\$ 6,092,627
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Current maturities of long-term debt . . . . .	\$ —	\$ 101
Accounts payable, trade . . . . .	131,337	216,707
Accrued liabilities . . . . .	321,412	312,270
Deferred revenue . . . . .	206,160	192,556
Billings on uncompleted contracts in excess of costs and estimated earnings . . . . .	156,245	157,955
Current liabilities associated with discontinued operations . . . . .	21,879	37,632
Total current liabilities . . . . .	837,033	917,221
Long-term debt . . . . .	2,260,936	2,512,328
Other long-term liabilities . . . . .	179,327	182,679
Deferred income taxes . . . . .	182,126	197,525
Long-term liabilities associated with discontinued operations . . . . .	16,667	54,797
Total liabilities . . . . .	3,476,089	3,864,550
Commitments and contingencies (Note 21) . . . . .		
Equity:		
Preferred stock, \$0.01 par value per share; 50,000,000 shares authorized; zero issued . . . . .	—	—
Common stock, \$0.01 par value per share, 250,000,000 shares authorized; 68,195,447 and 67,202,109 shares issued, respectively . . . . .	682	672
Additional paid-in capital . . . . .	3,434,618	3,354,922
Accumulated other comprehensive loss . . . . .	(27,879)	(94,767)
Accumulated deficit . . . . .	(1,565,489)	(1,016,082)
Treasury stock — 5,667,897 and 5,535,671 common shares, at cost, respectively . . . . .	(201,935)	(200,959)
Total Exterran stockholders' equity . . . . .	1,639,997	2,043,786
Noncontrolling interest . . . . .	176,862	184,291
Total equity . . . . .	1,816,859	2,228,077
Total liabilities and equity . . . . .	\$ 5,292,948	\$ 6,092,627

The accompanying notes are an integral part of these consolidated financial statements.



**EXTERRAN HOLDINGS, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands, except per share amounts)

	Years Ended December 31,		
	2009	2008	2007
Revenues:			
North America contract operations	\$ 695,315	\$ 790,573	\$ 551,140
International contract operations	391,995	379,817	239,115
Aftermarket services	308,873	364,157	257,484
Fabrication	<u>1,319,418</u>	<u>1,489,572</u>	<u>1,378,049</u>
	<u>2,715,601</u>	<u>3,024,119</u>	<u>2,425,788</u>
Costs and Expenses:			
Cost of sales (excluding depreciation and amortization expense):			
North America contract operations	298,714	341,865	232,238
International contract operations	149,253	144,906	91,687
Aftermarket services	245,886	291,560	202,817
Fabrication	1,106,166	1,220,056	1,144,580
Selling, general and administrative	337,620	352,899	247,983
Merger and integration expenses	—	11,384	46,201
Depreciation and amortization	352,785	330,886	232,492
Fleet impairment	90,991	24,109	61,945
Restructuring charges	20,326	—	—
Goodwill impairment	150,778	1,148,371	—
Interest expense	122,845	129,784	130,303
Debt extinguishment charges	—	—	70,150
Equity in (income) loss of non-consolidated affiliates	91,154	(23,974)	(12,498)
Other (income) expense, net	<u>(53,360)</u>	<u>(3,118)</u>	<u>(19,771)</u>
	<u>2,913,158</u>	<u>3,968,728</u>	<u>2,428,127</u>
Loss before income taxes	(197,557)	(944,609)	(2,339)
Provision for income taxes	<u>51,667</u>	<u>37,219</u>	<u>1,558</u>
Loss from continuing operations	(249,224)	(981,828)	(3,897)
Income (loss) from discontinued operations, net of tax	<u>(296,239)</u>	<u>46,752</u>	<u>44,773</u>
Net income (loss)	(545,463)	(935,076)	40,876
Less: Net income attributable to the noncontrolling interest	<u>(3,944)</u>	<u>(12,273)</u>	<u>(6,307)</u>
Net income (loss) attributable to Exterran stockholders	<u>\$ (549,407)</u>	<u>\$ (947,349)</u>	<u>\$ 34,569</u>
Basic income (loss) per common share:			
Loss from continuing operations attributable to Exterran stockholders	\$ (4.12)	\$ (15.39)	\$ (0.22)
Income (loss) from discontinued operations attributable to Exterran stockholders	<u>(4.83)</u>	<u>0.72</u>	<u>0.98</u>
Net income (loss) attributable to Exterran stockholders	<u>\$ (8.95)</u>	<u>\$ (14.67)</u>	<u>\$ 0.76</u>
Diluted income (loss) per common share:			
Loss from continuing operations attributable to Exterran stockholders	\$ (4.12)	\$ (15.39)	\$ (0.22)
Income (loss) from discontinued operations attributable to Exterran stockholders	<u>(4.83)</u>	<u>0.72</u>	<u>0.98</u>
Net income (loss) attributable to Exterran stockholders	<u>\$ (8.95)</u>	<u>\$ (14.67)</u>	<u>\$ 0.76</u>
Weighted average common and equivalent shares outstanding:			
Basic	<u>61,406</u>	<u>64,580</u>	<u>45,580</u>
Diluted	<u>61,406</u>	<u>64,580</u>	<u>45,580</u>

The accompanying notes are an integral part of these consolidated financial statements.

**EXTERRAN HOLDINGS, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(In thousands)

	Years Ended December 31,		
	2009	2008	2007
Net income (loss) . . . . .	\$(545,463)	\$ (935,076)	\$ 40,876
Other comprehensive income, net of tax:			
Change in fair value of derivative financial instruments . . . . .	13,088	(46,366)	(20,875)
Foreign currency translation adjustment . . . . .	56,640	(65,124)	17,617
Comprehensive income (loss) . . . . .	(475,735)	(1,046,566)	37,618
Less: Comprehensive income attributable to the noncontrolling interest . . . . .	6,784	8,554	3,028
Comprehensive income (loss) attributable to Exterran . . . . .	\$(482,519)	\$(1,055,120)	\$ 34,590

The accompanying notes are an integral part of these consolidated financial statements.

**EXTERRAN HOLDINGS, INC.**

**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY**

	Exterran Holdings, Inc. Stockholders								
	Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Treasury Stock		Accumulated Deficit	Noncontrolling Interest in Subsidiaries	Total
	Shares	Amount			Shares	Amount			
	(In thousands, except share data)								
Balance at December 31, 2006	33,743,363	\$ 34	\$1,104,800	\$ 12,983	(146,173)	\$ (3,970)	\$ (99,565)	\$ —	\$1,014,282
Record purchase price for Universal acquisition	30,273,866	302	2,070,796						2,071,098
Noncontrolling interest from Universal acquisition								192,460	192,460
Change in par value	(3,301)	305	(305)						—
Unvested shares of restricted stock assumed in merger	94,911	1							1
Convertible debentures converted to common stock	1,588,993	16	81,666						81,682
Treasury stock purchased					(1,258,400)	(99,998)			(99,998)
Retirement of treasury stock	(153,191)	(2)	(3,968)		153,191	3,970			—
Option exercises	820,672	8	27,263						27,271
Issuance of 401(k) shares	8,363		683						683
Stock-based compensation expense, net of forfeitures	200,743	2	23,309		(35,855)			(920)	22,391
Income tax benefit from stock compensation expense			13,077						13,077
Adoption of new accounting principle on income taxes							(3,737)		(3,737)
Cash distribution to Noncontrolling unitholders of the Partnership								(3,336)	(3,336)
Other								72	72
Net income							34,569	6,307	40,876
Change in fair value of derivatives, net of tax				(17,596)				(3,279)	(20,875)
Currency translation adjustment				17,617					17,617
<b>Balance at December 31, 2007</b>	<b>66,574,419</b>	<b>\$666</b>	<b>\$3,317,321</b>	<b>\$ 13,004</b>	<b>(1,287,237)</b>	<b>\$ (99,998)</b>	<b>\$ (68,733)</b>	<b>\$191,304</b>	<b>\$3,353,564</b>
Treasury stock purchased					(4,173,262)	(100,961)			(100,961)
Option exercises	168,058	2	5,148						5,150
Shares issued in employee stock purchase plan	115,647	1	4,112						4,113
Stock-based compensation expense, net of forfeitures	343,985	3	17,672		(75,172)			(1,140)	16,535
Income tax benefit from stock compensation expense			10,669						10,669
Cash distribution to Noncontrolling unitholders of the Partnership								(14,489)	(14,489)
Other								62	62
Net income							(947,349)	12,273	(935,076)
Change in fair value of derivatives, net of tax				(42,647)				(3,719)	(46,366)
Currency translation adjustment				(65,124)					(65,124)
<b>Balance at December 31, 2008</b>	<b>67,202,109</b>	<b>\$672</b>	<b>\$3,354,922</b>	<b>\$(94,767)</b>	<b>(5,535,671)</b>	<b>\$(200,959)</b>	<b>\$(1,016,082)</b>	<b>\$184,291</b>	<b>\$2,228,077</b>
Treasury stock purchased					(57,284)	(976)			(976)
Shares issued in employee stock purchase plan	191,384	2	2,843						2,845
Stock-based compensation expense, net of forfeitures	801,954	8	23,815		(74,942)			926	24,749
Income tax expense from stock compensation expense			(2,674)						(2,674)
Cash distribution to Noncontrolling unitholders of the Partnership								(15,459)	(15,459)
Issuance of convertible senior notes and purchased call options and warrants sold			56,745						56,745
Other			(1,033)					320	(713)
Net income (loss)							(549,407)	3,944	(545,463)
Change in fair value of derivatives, net of tax				10,248				2,840	13,088
Currency translation adjustment				56,640					56,640
<b>Balance at December 31, 2009</b>	<b>68,195,447</b>	<b>\$682</b>	<b>\$3,434,618</b>	<b>\$(27,879)</b>	<b>(5,667,897)</b>	<b>\$(201,935)</b>	<b>\$(1,565,489)</b>	<b>\$176,862</b>	<b>\$1,816,859</b>

The accompanying notes are an integral part of these consolidated financial statements.

**EXTERRAN HOLDINGS, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In thousands)

	Years Ended December 31,		
	2009	2008	2007
Cash flows from operating activities:			
Net income (loss) . . . . .	\$(545,463)	\$ (935,076)	\$ 40,876
Adjustments:			
Depreciation and amortization . . . . .	352,785	330,886	232,492
Fleet impairment . . . . .	90,991	24,109	61,945
Facility impairment . . . . .	5,997	—	—
Goodwill impairment . . . . .	150,778	1,148,371	—
Deferred financing cost amortization and write-off . . . . .	3,913	3,391	21,120
(Income) loss from discontinued operations, net of tax . . . . .	296,239	(46,752)	(44,773)
Amortization of debt discount . . . . .	8,329	—	—
Provision for doubtful accounts . . . . .	5,929	4,043	2,189
Gain on sale of property, plant and equipment . . . . .	(33,156)	(4,331)	(8,082)
Gain on sale of business . . . . .	(3,193)	—	—
Equity in (income) loss of non-consolidated affiliates, net of dividends received . . . . .	91,154	(20,669)	(3,982)
Interest rate swaps . . . . .	1,576	3,192	(1,151)
(Gain) loss on remeasurement of intercompany balances . . . . .	(15,097)	10,917	(5,408)
Stock compensation expense . . . . .	24,749	16,535	22,391
Deferred income tax provision . . . . .	(6,684)	(50,898)	(40,864)
Changes in assets and liabilities, net of acquisitions:			
Accounts receivable and notes . . . . .	111,464	(94,558)	(1,642)
Inventory . . . . .	39,344	(121,119)	97,316
Costs and estimated earnings versus billings on uncompleted contracts . . . . .	35,587	53,696	(93,946)
Prepaid and other current assets . . . . .	1,407	(16,786)	(6,385)
Accounts payable and other liabilities . . . . .	(68,515)	13,228	18,032
Deferred revenue . . . . .	(62,337)	112,894	(112,533)
Other . . . . .	(8,989)	11,448	31,725
Net cash provided by continuing operations . . . . .	476,808	442,521	209,320
Net cash provided by discontinued operations . . . . .	710	43,534	29,392
Net cash provided by operating activities . . . . .	477,518	486,055	238,712
Cash flows from investing activities:			
Capital expenditures . . . . .	(368,901)	(465,736)	(322,798)
Proceeds from sale of property, plant and equipment . . . . .	69,097	56,574	36,277
Cash paid for business acquisitions, net of cash acquired . . . . .	—	(133,590)	25,873
Proceeds from sale of business . . . . .	5,642	—	—
Return of investments in non-consolidated affiliates . . . . .	3,139	—	—
(Increase) decrease in restricted cash . . . . .	(7,308)	1,570	(9,133)
Cash invested in non-consolidated affiliates . . . . .	(1,959)	—	(3,095)
Net cash used in continuing operations . . . . .	(300,290)	(541,182)	(272,876)
Net cash used in discontinued operations . . . . .	(710)	(41,719)	(29,392)
Net cash used in investing activities . . . . .	(301,000)	(582,901)	(302,268)

	Years Ended December 31,		
	2009	2008	2007
Cash flows from financing activities:			
Borrowings on revolving credit facilities . . . . .	749,065	900,050	939,400
Repayments on revolving credit facilities . . . . .	(949,726)	(810,459)	(779,400)
Repayment of debt assumed in merger . . . . .	—	—	(601,970)
Repayment of 2001A equipment lease notes . . . . .	—	—	(137,123)
Repayment of 2001B equipment lease notes . . . . .	—	—	(257,750)
Proceeds from issuance of term loan . . . . .	—	—	800,000
Repayments on term loan . . . . .	(20,000)	—	—
Proceeds from Exterran asset-backed securitization facility . . . . .	—	100,000	800,000
Repayments on Exterran asset-backed securitization facility . . . . .	(330,000)	—	—
Borrowings on Partnership credit facility . . . . .	46,750	74,250	6,000
Repayments on Partnership credit facility . . . . .	(43,000)	(10,000)	—
Borrowings on Partnership term loan . . . . .	—	117,500	—
Borrowings on Partnership asset-backed securitization facility . . . . .	30,000	—	—
Repayment of senior notes . . . . .	—	—	(550,000)
Repayment on convertible senior notes due 2008 . . . . .	—	(192,000)	—
Proceeds from issuance of convertible senior notes due 2014 . . . . .	355,000	—	—
Payments for debt issue costs . . . . .	(12,293)	(682)	(13,095)
Proceeds (repayments) of other debt, net . . . . .	(59)	(837)	(5,009)
Proceeds from warrants sold . . . . .	53,138	—	—
Payment for call options . . . . .	(89,408)	—	—
Proceeds from stock options exercised . . . . .	—	5,150	27,271
Proceeds from stock issued pursuant to our employee stock purchase plan . . . . .	2,845	4,113	—
Purchases of treasury stock . . . . .	(976)	(100,961)	(99,998)
Stock-based compensation excess tax benefit . . . . .	119	14,763	10,737
Distributions to noncontrolling partners in the Partnership . . . . .	(15,459)	(14,489)	(3,336)
Net cash provided by (used in) financing activities . . . . .	(224,004)	86,398	135,727
Effect of exchange rate changes on cash and cash equivalents . . . . .	7,325	(10,447)	2,769
Net increase (decrease) in cash and cash equivalents . . . . .	(40,161)	(20,895)	74,940
Cash and cash equivalents at beginning of year . . . . .	123,906	144,801	69,861
Cash and cash equivalents at end of year . . . . .	<u>\$ 83,745</u>	<u>\$ 123,906</u>	<u>\$ 144,801</u>
Supplemental disclosure of cash flow information:			
Interest paid, net of capitalized amounts . . . . .	<u>\$ 112,521</u>	<u>\$ 133,823</u>	<u>\$ 139,039</u>
Income taxes paid, net . . . . .	<u>\$ 69,507</u>	<u>\$ 48,658</u>	<u>\$ 21,923</u>
Supplemental disclosure of non-cash transactions:			
Conversion of debt to common stock . . . . .	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 81,682</u>
Conversion of Universal stock options to Exterran stock options . . . . .	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 67,574</u>
Common stock issued in the merger . . . . .	<u>\$ —</u>	<u>\$ —</u>	<u>\$2,003,525</u>

The accompanying notes are an integral part of these consolidated financial statements.

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Background and Significant Accounting Policies

Exterran Holdings, Inc., together with its subsidiaries (“we,” “us,” “our,” or “Exterran”), is a global market leader in the full service natural gas compression business and a premier provider of operations, maintenance, service and equipment for oil and natural gas production, processing and transportation applications. Our global customer base consists of companies engaged in all aspects of the oil and natural gas industry, including large integrated oil and natural gas companies, national oil and natural gas companies, independent producers and natural gas processors, gatherers and pipelines. We operate in three primary business lines: contract operations, fabrication and aftermarket services. In our contract operations business line, we own a fleet of natural gas compression equipment and crude oil and natural gas production and processing equipment that we utilize to provide operations services to our customers. In our fabrication business line, we fabricate and sell equipment similar to the equipment that we own and utilize to provide contract operations to our customers. We also fabricate the equipment utilized in our contract operations services. In addition, our fabrication business line provides engineering, procurement and construction services primarily related to the manufacturing of critical process equipment for refinery and petrochemical facilities, the construction of tank farms and the construction of evaporators and brine heaters for desalination plants. In our Total Solutions projects, which we offer to our customers on a contract operations or on a sale basis, we provide the engineering design, project management, procurement and construction services necessary to incorporate our products into complete production, processing and compression facilities. In our aftermarket services business line, we sell parts and components and provide operations, maintenance, overhaul and reconfiguration services to customers who own compression, production, processing, gas treating and other equipment.

We were incorporated on February 2, 2007 as Iliad Holdings, Inc., a wholly-owned subsidiary of Universal Compression Holdings, Inc. (“Universal”), and thereafter changed our name to Exterran Holdings, Inc. On August 20, 2007, in accordance with their merger agreement, Universal and Hanover Compressor Company (“Hanover”) merged into our wholly-owned subsidiaries, and we became the parent entity of Universal and Hanover. Immediately following the completion of the merger, Universal merged with and into us. Hanover was determined to be the acquirer for accounting purposes and, therefore, our financial statements reflect Hanover’s historical results for periods prior to the merger date. We have included the financial results of Universal’s operations in our consolidated financial statements beginning August 20, 2007. References to “our,” “we” and “us” refer to Hanover for periods prior to the merger date and to Exterran for periods on or after the merger date.

As a result of the merger between Hanover and Universal, each outstanding share of common stock of Universal was converted into one share of Exterran common stock and each outstanding share of Hanover common stock was converted into 0.325 shares of Exterran common stock. All share and per share amounts in these consolidated financial statements and related notes have been retroactively adjusted to reflect the conversion ratio of Hanover common stock for all periods presented.

Effective January 1, 2009, we adopted the requirements of Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 810, “Consolidation” (“ASC 810”), which requires that minority interests be recharacterized as noncontrolling interests, requires them to be reported as a component of equity, requires that purchases or sales of equity interests that do not result in a change in control be accounted for as equity transactions and, upon a loss of control, requires that the interest sold, as well as any interest retained, be recorded at fair value, with any gain or loss recognized in earnings. The consolidated financial statements included in this Annual Report on Form 10-K have been retrospectively adjusted to reflect the changes required by ASC 810.

#### *Principles of Consolidation*

The accompanying consolidated financial statements include Exterran and its wholly-owned and majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

consolidation. Investments in affiliated entities in which we own more than a 20% interest and do not have a controlling interest are accounted for using the equity method.

#### *Use of Estimates in the Financial Statements*

The preparation of financial statements in conformity with generally accepted accounting principles (“GAAP”) requires management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses, as well as the disclosures of contingent assets and liabilities. Because of the inherent uncertainties in this process, actual future results could differ from those expected at the reporting date. Management believes that the estimates and assumptions used are reasonable.

#### *Cash and Cash Equivalents*

We consider all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

#### *Restricted Cash*

Restricted cash primarily consists of cash restricted for use to pay for distributions and expenses incurred under our and Exterran Partners, L.P.’s (together with its subsidiaries, the “Partnership”) asset-backed securitization facilities (see Note 11). Restricted cash is presented separately from cash and cash equivalents in the balance sheet and statement of cash flows.

#### *Revenue Recognition*

Revenue from contract operations is recorded when earned, which generally occurs monthly at the time the monthly service is provided to customers in accordance with the contracts. Aftermarket services revenue is recorded as products are delivered and title is transferred or services are performed for the customer.

Fabrication revenue is recognized using the percentage-of-completion method when the applicable criteria are met. We estimate percentage-of-completion for compressor and accessory fabrication on a direct labor hour to total labor hour basis. Production and processing equipment fabrication percentage-of-completion is estimated using the direct labor hour to total labor hour and the cost to total cost basis. The duration of these projects is typically between three and 36 months. Fabrication revenue is recognized using the completed contract method when the applicable criteria of the percentage-of-completion method are not met.

#### *Concentrations of Credit Risk*

Financial instruments that potentially subject us to concentrations of credit risk consist of cash and cash equivalents, accounts receivable and notes receivable. We believe that the credit risk in temporary cash investments is limited because our cash is held in accounts with several financial institutions. Trade accounts and notes receivable are due from companies of varying size engaged principally in oil and natural gas activities throughout the world. We review the financial condition of customers prior to extending credit and generally do not obtain collateral for trade receivables. Payment terms are on a short-term basis and in accordance with industry practice. We consider this credit risk to be limited due to these companies’ financial resources, the nature of products and the services we provide them and the terms of our contract operations service contracts.

We maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. The determination of the collectibility of amounts due from our customers requires us to use estimates and make judgments regarding future events and trends, including monitoring our customers’ payment history and current credit worthiness to determine that collectibility is reasonably assured, as well as consideration of the overall business climate in which our customers operate.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Inherently, these uncertainties require us to make judgments and estimates regarding our customers' ability to pay amounts due us in order to determine the appropriate amount of valuation allowances required for doubtful accounts. We review the adequacy of our allowance for doubtful accounts quarterly. We determine the allowance needed based on historical write-off experience and by evaluating significant balances aged greater than 90 days individually for collectibility. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote. During 2009, 2008 and 2007, our bad debt expense was \$5.9 million, \$4.0 million and \$2.2 million, respectively.

***Inventory***

Inventory consists of parts used for fabrication or maintenance of natural gas compression equipment and facilities, processing and production equipment, and also includes compression units and production equipment that are held for sale. Inventory is stated at the lower of cost or market using the average-cost method. A reserve is recorded against inventory balances for estimated obsolescence based on specific identification and historical experience.

***Property, Plant and Equipment***

Property, plant and equipment are recorded at cost and are depreciated using the straight-line method over their estimated useful lives as follows:

Compression equipment, facilities and other fleet assets . . . . .	3 to 30 years
Buildings . . . . .	20 to 35 years
Transportation, shop equipment and other . . . . .	3 to 12 years

Major improvements that extend the useful life of an asset are capitalized. Repairs and maintenance are expensed as incurred. When fleet units are sold, retired or otherwise disposed of, the gain or loss is recorded in other (income) expense, net. Interest is capitalized during the construction period on equipment and facilities that are constructed for use in our operations. The capitalized interest is included as part of the cost of the asset to which it relates and is amortized over the asset's estimated useful life.

***Computer software***

Certain costs related to the development or purchase of internal-use software are capitalized and amortized over the estimated useful life of the software, which ranges from three to five years. Costs related to the preliminary project stage, data conversion and the post-implementation/operation stage of an internal-use computer software development project are expensed as incurred.

***Long-Lived Assets***

We review for the impairment of long-lived assets, including property, plant and equipment and identifiable intangibles that are being amortized whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss exists when estimated undiscounted cash flows expected to result from the use of the asset and its eventual disposition are less than its carrying amount. The impairment loss recognized represents the excess of the asset's carrying value as compared to its estimated fair value. Identifiable intangibles are amortized over the assets' estimated useful lives.

We hold investments in companies with operations in areas that relate to our business. We record an investment impairment charge when we believe an investment has experienced a decline in value that is other than temporary.



## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

#### *Goodwill*

Goodwill is reviewed for impairment annually or whenever events indicate impairment may have occurred.

#### *Deferred Revenue*

Deferred revenue is primarily comprised of billings related to jobs where revenue is recognized on the percentage-of-completion method that have not begun, milestone billings related to jobs where revenue is recognized on the completed contract method and deferred revenue on contract operations jobs.

#### *Other (Income) Expense, Net*

Other (income) expense, net is primarily comprised of gains and losses from foreign currency translation and on the sale of assets.

#### *Noncontrolling Interest*

Noncontrolling interest is primarily comprised of the portion of the Partnership's capital and earnings applicable to the limited partner interest in the Partnership not owned by us.

#### *Income Taxes*

We use the liability method for determining our income taxes, under which current and deferred tax liabilities and assets are recorded in accordance with enacted tax laws and rates. Under this method, the amounts of deferred tax liabilities and assets at the end of each period are determined using the tax rate expected to be in effect when taxes are actually paid or recovered. Future tax benefits are recognized to the extent that realization of such benefits is more likely than not.

Deferred income taxes are provided for the estimated income tax effect of temporary differences between financial and tax basis in assets and liabilities. Deferred tax assets are also provided for certain tax credit carryforwards. A valuation allowance to reduce deferred tax assets is established when it is more likely than not that some portion or all of the deferred tax assets will not be realized. The impact of an uncertain tax position taken or expected to be taken on an income tax return must be recognized in the financial statements at the largest amount that is more likely than not to be sustained upon examination by the relevant taxing authority.

We operate in over 30 countries and, as a result, are subject to the jurisdiction of numerous domestic and foreign tax authorities. Our operations in these different jurisdictions are taxed on various bases: actual income before taxes, deemed profits (which are generally determined using a percentage of revenues rather than profits) and withholding taxes based on revenue. Determination of taxable income in any jurisdiction requires the interpretation of the related tax laws and regulations and the use of estimates and assumptions regarding significant future events such as the amount, timing and character of deductions, permissible revenue recognition methods under the tax law and the sources and character of income and tax credits. Changes in tax laws, regulations, agreements and treaties, foreign currency exchange restrictions or our level of operations or profitability in each taxing jurisdiction could have an impact on the amount of income taxes that we provide during any given year.

We intend to indefinitely reinvest certain earnings of our foreign subsidiaries in operations outside the United States of America ("U.S."), and accordingly, we have not provided for U.S. federal income taxes on such earnings. We do provide for the U.S. and additional foreign taxes on earnings anticipated to be repatriated from our foreign subsidiaries.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

***Foreign Currency Translation***

The financial statements of subsidiaries outside the U.S., except those for which we have determined that the U.S. dollar is the functional currency, are measured using the local currency as the functional currency. Assets and liabilities of these subsidiaries are translated at the rates of exchange in effect at the balance sheet date. Income and expense items are translated at average monthly rates of exchange. The resulting gains and losses from the translation of accounts into U.S. dollars are included in accumulated other comprehensive income (loss) on our consolidated balance sheets. For all subsidiaries, gains and losses from remeasuring foreign currency accounts into the functional currency are included in other (income) expense, net on our consolidated statements of operations.

***Hedging and Use of Derivative Instruments***

We use derivative financial instruments to minimize the risks and/or costs associated with financial activities by managing our exposure to interest rate fluctuations on a portion of our debt obligations. We also use derivative financial instruments to minimize the risks caused by currency fluctuations in certain foreign currencies. We do not use derivative financial instruments for trading or other speculative purposes. We record interest rate swaps and foreign currency hedges on the balance sheet as either derivative assets or derivative liabilities measured at their fair value. Fair value for our derivatives was estimated using a combination of the market and income approach. Changes in the fair value of the derivatives designated as cash flow hedges are deferred in accumulated other comprehensive income (loss), net of tax, to the extent the contracts are effective as hedges until settlement of the underlying hedged transaction. To qualify for hedge accounting treatment, we must formally document, designate and assess the effectiveness of the transactions. If the necessary correlation ceases to exist or if the anticipated transaction becomes improbable, we would discontinue hedge accounting and apply mark-to-market accounting. Amounts paid or received from interest rate swap agreements are charged or credited to interest expense and matched with the cash flows and interest expense of the debt being hedged, resulting in an adjustment to the effective interest rate. Amounts paid or received from foreign currency derivatives designated as hedges are recorded against revenue and matched with the revenue recognized on the related contract being hedged.

***Earnings (Loss) Per Common Share***

Basic income (loss) attributable to Exterran stockholders per common share is computed by dividing income (loss) attributable to Exterran common stockholders by the weighted average number of shares outstanding for the period. Diluted income (loss) attributable to Exterran stockholders per common share is computed using the weighted average number of shares outstanding adjusted for the incremental common stock equivalents attributed to outstanding options and warrants to purchase common stock, restricted stock, restricted stock units, stock issued pursuant to our employee stock purchase plan and convertible senior notes, unless their effect would be anti-dilutive.

The table below summarizes income (loss) attributable to Exterran stockholders (in thousands):

	Years Ended December 31,		
	2009	2008	2007
Loss from continuing operations . . . . .	\$(253,168)	\$(994,101)	\$(10,204)
Income (loss) from discontinued operations, net of tax . . . . .	(296,239)	46,752	44,773
Net income (loss) attributable to Exterran stockholders . . . . .	\$(549,407)	\$(947,349)	\$ 34,569

There were no potential shares of common stock included in computing the dilutive potential shares of common stock used in diluted income (loss) per common share for 2009, 2008, or 2007 as the effect would have been anti-dilutive. The table below indicates the potential shares of common stock issuable that were

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

excluded from net dilutive potential shares of common stock issuable as their effect would have been anti-dilutive (in thousands):

	Years Ended December 31,		
	2009	2008	2007
Net dilutive potential common shares issuable:			
On exercise of options where exercise price is greater than average market value for the period . . . . .	1,140	556	14
On exercise of options and vesting of restricted stock and restricted stock units . . . . .	539	576	464
On settlement of employee stock purchase plan shares . . . . .	30	16	2
On conversion of convertible junior subordinated notes due 2029 . . . . .	—	—	254
On exercise of warrants . . . . .	1,604	—	—
On conversion of 4.25% convertible senior notes due 2014 . . . . .	8,762	—	—
On conversion of 4.75% convertible senior notes due 2014 . . . . .	3,114	3,114	3,114
On conversion of convertible senior notes due 2008 . . . . .	—	299	1,420
Net dilutive potential common shares issuable . . . . .	15,189	4,561	5,268

***Comprehensive Income (Loss)***

Components of comprehensive income (loss) are net income (loss) and all changes in equity during a period except those resulting from transactions with owners. Our accumulated other comprehensive income (loss) consists of foreign currency translation adjustments and changes in the fair value of derivative financial instruments, net of tax that are designated as cash flow hedges, and to the extent the hedge is effective. For the year ended December 31, 2009 we recorded an increase in accumulated other comprehensive income (loss) of \$10.2 million, which is net of tax of \$4.8 million, as a result of the changes in the fair values of derivatives designated as hedges.

***Financial Instruments***

Our financial instruments include cash, restricted cash, receivables, payables, interest rate swaps, foreign currency hedges and debt. At December 31, 2009 and 2008, the estimated fair value of such financial instruments, except for debt, approximated their carrying value as reflected in our consolidated balance sheets. As a result of the current credit environment, we believe that the fair value of our floating rate debt does not approximate its carrying value as of December 31, 2009 and 2008 because the applicable margin on our floating rate debt was below the market rates as of these dates. The fair value of our fixed rate debt has been estimated primarily based on quoted market prices. The fair value of our floating rate debt has been estimated based on similar debt transactions that occurred near December 31, 2009 and 2008. A summary of the fair value and carrying value of our debt as of December 31, 2009 and 2008 is shown in the table below (in thousands):

	As of December 31, 2009		As of December 31, 2008	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Fixed rate debt . . . . .	\$ 409,506	\$ 423,696	\$ 144,088	\$ 88,018
Floating rate debt . . . . .	1,851,430	1,739,456	2,368,341	2,116,588
Total debt . . . . .	\$2,260,936	\$2,163,152	\$2,512,429	\$2,204,606

GAAP requires that all derivative instruments (including certain derivative instruments embedded in other contracts) be recognized in the balance sheet at fair value, and that changes in such fair values be recognized in

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

earnings (loss) unless specific hedging criteria are met. Changes in the values of derivatives that meet these hedging criteria will ultimately offset related earnings effects of the hedged item pending recognition in earnings.

#### *Reclassifications*

Certain amounts in the prior financial statements have been reclassified to conform to the 2009 financial statement classification. These reclassifications have no impact on our consolidated results of operations, cash flows or financial position.

#### **2. Discontinued Operations**

In May 2009, the Venezuelan government enacted a law that reserves to the State of Venezuela certain assets and services related to hydrocarbon primary activities, which included substantially all of our assets and services in Venezuela. The law provides that the reserved activities are to be performed by the State, by the State-owned oil company, Petroleos de Venezuela S.A. ("PDVSA"), or its affiliates, or through mixed companies under the control of PDVSA or its affiliates. The law authorizes PDVSA or its affiliates to take possession of the assets and take over control of those operations related to the reserved activities as a step prior to the commencement of an expropriation process, and permits the national executive of Venezuela to decree the total or partial expropriation of shares or assets of companies performing those services.

On June 2, 2009, PDVSA commenced taking possession of our assets and operations in a number of our locations in Venezuela. By the end of the second quarter of 2009, PDVSA had assumed control over substantially all of our assets and operations in Venezuela.

While the law provides that companies whose assets are expropriated in this manner may be compensated in cash or securities, we are unable to predict what, if any, compensation Venezuela will ultimately offer in exchange for any such expropriated assets and, accordingly, we are unable to predict what, if any, compensation we ultimately will receive. We reserve and will continue to reserve the right to seek full compensation for any and all expropriated assets and investments under all applicable legal regimes, including investment treaties and customary international law. In this connection, on June 16, 2009, we delivered to the Venezuelan government and PDVSA an official notice of dispute relating to the seized assets and investments under the Agreement between Spain and Venezuela for the Reciprocal Promotion and Protection of Investments and under Venezuelan law. We maintained insurance for the risk of expropriation of our investments in Venezuela, subject to a policy limit of \$50 million. During the year ended December 31, 2009, we recorded a receivable of \$50 million related to this insurance policy because we determined that recovery under this policy of a portion of our loss was probable. We collected the \$50 million under our policy in January 2010. Under the terms of the insurance policy, certain compensation we may receive from the Venezuelan government or PDVSA for our expropriated assets and operations will be applied first to the reimbursement of out-of-pocket expenses incurred by us and the insurance company, second to the insurance company until the \$50 million payment has been repaid and third to us.

As a result of PDVSA taking possession of substantially all of our assets and operations in Venezuela, we recorded asset impairments during the year ended December 31, 2009, totaling \$329.7 million (\$379.7 million excluding the insurance proceeds of \$50 million). These charges primarily related to receivables, inventory, fixed assets and goodwill, and is reflected in Income (loss) from discontinued operations. These asset impairments are reflected as loss from discontinued operations, net of tax in our consolidated statements of operations. We believe the fair value of our seized Venezuelan operations substantially exceeds the historical cost-based carrying value of the assets, including the goodwill allocable to those operations; however, GAAP

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

requires that our claim be accounted for as a gain contingency with no benefit being recorded until resolved. Accordingly, we did not include any compensation we may receive for our seized assets and operations from Venezuela in recording the loss on expropriation.

The expropriation of our business in Venezuela meets the criteria established for recognition as discontinued operations under ASC 205, "Presentation of Financial Statements." Therefore, our Venezuela contract operations and aftermarket services businesses are now reflected as discontinued operations in our consolidated statements of operations.

In January 2010, the Venezuelan government announced a devaluation of the Venezuelan bolivar. We expect this devaluation will result in a gain in discontinued operations as the functional currency of our Venezuela subsidiary is the U.S. dollar and we had more liabilities than assets denominated in local currency in Venezuela as of December 31, 2009. We had approximately \$28 million of net liabilities denominated in local currency in Venezuela as of December 31, 2009. The exchange rate used to remeasure these net liabilities changed from 2.15 bolivars per U.S. dollar at December 31, 2009 to 4.3 bolivars per U.S. dollar in January 2010.

The table below summarizes the operating results of the discontinued operations (in thousands):

	<u>Years Ended December 31,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Revenues . . . . .	\$ 69,050	\$154,535	\$114,696
Expenses and selling, general and administrative . . . . .	61,761	123,981	84,157
Loss attributable to expropriation, net of insurance proceeds . . . . .	329,685	—	—
Other (income) expense, net . . . . .	(7,571)	(16,390)	(24,637)
Provision for (benefit from) income taxes . . . . .	<u>(18,586)</u>	<u>192</u>	<u>10,403</u>
Income (loss) from discontinued operations, net of tax . . . . .	<u><u>\$(296,239)</u></u>	<u><u>\$ 46,752</u></u>	<u><u>\$ 44,773</u></u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The table below summarizes the balance sheet data for discontinued operations (in thousands):

	<b>December 31,</b>	
	<b>2009</b>	<b>2008</b>
Cash .....	\$ 1,841	\$ 2,485
Accounts receivable .....	177	73,994
Political risk insurance receivable .....	50,000	—
Inventory .....	169	31,290
Other current assets .....	<u>5,965</u>	<u>31,409</u>
Total current assets associated with discontinued operations .....	58,152	139,178
Property, plant and equipment, net .....	386	237,644
Goodwill, net .....	—	32,602
Intangibles and other long-term assets .....	<u>—</u>	<u>4,820</u>
Total assets associated with discontinued operations .....	<u>\$ 58,538</u>	<u>\$414,244</u>
Accounts payable .....	\$ 9,543	\$ 7,467
Accrued liabilities .....	12,336	25,115
Deferred revenues .....	<u>—</u>	<u>5,050</u>
Total current liabilities associated with discontinued operations .....	21,879	37,632
Deferred income taxes .....	—	28,273
Other long-term liabilities .....	<u>16,667</u>	<u>26,524</u>
Total liabilities associated with discontinued operations .....	<u>\$ 38,546</u>	<u>\$ 92,429</u>

**3. Business Acquisitions**

In January 2007, Universal acquired B.T.I. Holdings Pte Ltd (“B.T.I.”) and its wholly-owned subsidiary B.T. Engineering Pte Ltd, a Singapore based fabricator of oil and natural gas, petrochemical, marine and offshore equipment, including pressure vessels, floating, production, storage and offloading process modules, terminal buoys, turrets, natural gas compression units and related equipment. As a result of the acquisition, we had contingent payment obligations and during 2009 we paid contingent purchase price payments of \$17.9 million. As of December 31, 2009, we have accrued \$1.0 million for the final contingent purchase price amount.

On August 20, 2007, pursuant to the merger agreement dated as of February 5, 2007, as amended, by and among us, Hanover, Universal, Hector Sub, Inc., a Delaware corporation and our wholly-owned subsidiary, and Ulysses Sub, Inc., a Delaware corporation and our wholly-owned subsidiary, Ulysses Sub, Inc. merged with and into Universal and Hector Sub, Inc. merged with and into Hanover. As a result of the merger, each of Universal and Hanover became our wholly-owned subsidiary. Immediately following the completion of the merger, Universal merged with and into us.

As a result of the merger, each outstanding share of common stock of Universal was converted into one share of Exterran common stock, which resulted in the issuance of approximately 30.3 million shares of Exterran common stock. Additionally, each outstanding share of Hanover common stock was converted into 0.325 shares of common stock of Exterran, which resulted in the issuance of approximately 35.6 million shares of Exterran common stock. Exterran’s common stock began trading on the New York Stock Exchange under the symbol “EXH” on August 21, 2007, concurrent with the cessation of the trading of Hanover and Universal common stock. The merger has been accounted for as a purchase business combination. We determined that Hanover was the acquirer for accounting purposes and therefore our financial statements

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

reflect Hanover's historical results for periods prior to the merger date. We have included the financial results of Universal in our consolidated financial statements beginning August 20, 2007.

The completion of the merger resulted in the acceleration of vesting of certain long-term incentive awards held by Hanover employees, including executive officers. On the merger date of August 20, 2007, there was approximately \$13.1 million of unrecognized compensation expense related to restricted stock, stock options and cash incentive awards that were subject to acceleration of vesting and were expensed upon completion of the merger. Additionally, we recorded a charge on the merger date of approximately \$8.4 million related to executives with change of control agreements who were entitled to payments under those agreements as a result of the merger.

During 2008 and 2007, merger and integration expenses related to the merger between Hanover and Universal were primarily comprised of acceleration of vesting of restricted stock, stock options and long-term cash incentives; professional fees; amortization of retention bonus awards; and change of control payments and severance for employees. Prior to the completion of the merger, the boards of directors of each of Hanover and Universal adopted a retention bonus plan of up to \$10 million for each company. These plans provided for awards to certain key employees if such individuals remained employed by Exterran through a specific date or dates in 2008, or were terminated without cause prior to such dates.

*Unaudited Pro Forma Financial Information*

The unaudited financial information in the table below summarizes the combined results of operations of Hanover and Universal, on a pro forma basis, as though the companies had been combined as of the beginning of the period presented. The unaudited pro forma financial information is presented for informational purposes only and is not necessarily indicative of the results of operations that would have occurred had the transaction been consummated at the beginning of the period presented, nor is it necessarily indicative of future results. The pro forma information for 2007 excludes non-recurring items related to merger and integration expenses. The pro forma information for 2007 includes \$77.1 million of debt extinguishment related charges and \$61.9 million of fleet impairment charges incurred in the third quarter of 2007, as discussed in Notes 11 and 14, respectively, below. The pro forma amounts represent the historical operating results of Hanover and Universal with adjustments for purchase accounting expenses and to conform accounting policies that affect revenues, cost of sales, selling, general and administrative expenses, depreciation and amortization, interest expense, other income (expense), net and income taxes (in thousands, except per share amounts):

	<u>Year Ended December 31, 2007</u>
Total revenues from continuing operations .....	<u>\$3,175,576</u>
Net income from continuing operations .....	<u>\$ 70,996</u>
Basic income from continuing operations per common share .....	<u>\$ 1.10</u>
Diluted income from continuing operations per common share .....	<u>\$ 1.08</u>

In January 2008, we acquired GLR Solutions Ltd. ("GLR"), a Canadian provider of water treatment products for the upstream petroleum and other industries, for approximately \$25 million plus certain working capital adjustments and contingent payments based on the performance of GLR. In April 2009, we paid approximately \$3.6 million Canadian based on GLR's performance for the year ended December 31, 2008 and we may be required to pay up to an additional \$18.4 million Canadian based on GLR's performance in 2009 and 2010. Under the purchase method of accounting, the total purchase price was allocated to GLR's net tangible and intangible assets based on their estimated fair value at the purchase date. This allocation resulted in goodwill and intangible assets of \$14.7 million and \$15.3 million, respectively. The intangible assets for customer relationships and patents are being amortized through 2027 based on the present value of expected

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

income to be realized from these assets. The intangible assets for non-compete agreements and backlog are being amortized over five years and one year, respectively. The goodwill and intangible assets from this acquisition are not deductible for Canadian income tax purposes.

In July 2008, we acquired EMIT Water Discharge Technology, LLC (“EMIT”), a leading provider of contract water management and processing services, primarily to the coalbed methane industry, for approximately \$108.6 million. Under the purchase method of accounting, the total purchase price was allocated to EMIT’s net tangible and intangible assets based on their estimated fair value at the purchase date. This allocation resulted in goodwill and intangible assets of \$45.8 million and \$41.7 million, respectively. Goodwill associated with this acquisition was written off in 2008 in connection with the goodwill impairment of our North America contract operations business. The intangible assets for contracts and customer relationships are being amortized through 2017 and 2019, respectively, based on the present value of expected income to be realized from these assets. The intangible assets for non-compete agreements and technology will be amortized through 2013 and 2027, respectively. The goodwill and intangible assets from this acquisition are deductible for U.S. federal income tax purposes.

**4. Inventory**

Inventory, net of reserves, consisted of the following amounts (in thousands):

	December 31,	
	2009	2008
Parts and supplies .....	\$284,849	\$290,858
Work in progress .....	154,763	187,579
Finished goods .....	50,370	17,372
Inventory, net of reserves .....	\$489,982	\$495,809

During 2009, 2008 and 2007, we recorded \$5.3 million, \$2.1 million and \$0.7 million, respectively, in inventory write-downs and reserves for inventory, which were either obsolete, excess or carried at a price above market value. As of December 31, 2009 and 2008, we had inventory reserves of \$18.4 million and \$16.3 million, respectively.

**5. Fabrication Contracts**

Costs, estimated earnings and billings on uncompleted contracts consisted of the following (in thousands):

	December 31,	
	2009	2008
Costs incurred on uncompleted contracts .....	\$ 1,220,266	\$ 1,522,102
Estimated earnings .....	288,460	282,238
	1,508,726	1,804,340
Less — billings to date .....	(1,484,790)	(1,742,808)
	\$ 23,936	\$ 61,532



**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Costs, estimated earnings and billings on uncompleted contracts are presented in the accompanying financial statements as follows (in thousands):

	December 31,	
	2009	2008
Costs and estimated earnings in excess of billings on uncompleted contracts .....	\$ 180,181	\$ 219,487
Billings on uncompleted contracts in excess of costs and estimated earnings .....	(156,245)	(157,955)
	\$ 23,936	\$ 61,532

**6. Property, Plant and Equipment**

Property, plant and equipment consisted of the following (in thousands):

	December 31,	
	2009	2008
Compression equipment, facilities and other fleet assets .....	\$ 4,355,915	\$ 4,314,566
Land and buildings .....	174,004	175,204
Transportation and shop equipment .....	207,035	182,402
Other .....	125,435	108,170
	4,862,389	4,780,342
Accumulated depreciation .....	(1,458,035)	(1,344,120)
Property, plant and equipment, net .....	\$ 3,404,354	\$ 3,436,222

Depreciation expense was \$322.3 million, \$293.4 million and \$216.3 million in 2009, 2008 and 2007, respectively. Assets under construction of \$201.5 million and \$214.2 million are included in compression equipment, facilities and other fleet assets at December 31, 2009 and 2008, respectively. We capitalized \$4.1 million, \$0.3 million and \$1.2 million of interest related to construction in process during 2009, 2008 and 2007, respectively.

**7. Intangible and Other Assets**

Intangible and other assets consisted of the following (in thousands):

	December 31,	
	2009	2008
Deferred debt issuance and leasing transactions costs, net .....	\$ 18,004	\$ 13,993
Notes and other receivables .....	490	3,750
Intangible assets, net .....	184,750	216,590
Deferred taxes .....	34,290	35,768
Other .....	36,349	24,151
Intangibles and other assets, net .....	\$273,883	\$294,252

Notes receivable result primarily from customers for sales of equipment or advances to other parties in the ordinary course of business.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Intangible assets and deferred debt issuance costs consisted of the following (in thousands):

	<u>December 31, 2009</u>		<u>December 31, 2008</u>	
	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>	<u>Gross Carrying Amount</u>	<u>Accumulated Amortization</u>
Deferred debt issuance costs . . . . .	\$ 28,087	\$(10,083)	\$ 20,541	\$ (6,548)
Marketing related (20 year life) . . . . .	715	(270)	750	(115)
Customer related (11-20 year life) . . . . .	171,638	(40,634)	172,012	(21,640)
Technology based (20 year life) . . . . .	32,156	(3,045)	32,360	(1,212)
Contract based (2-11 year life) . . . . .	<u>64,164</u>	<u>(39,974)</u>	<u>65,632</u>	<u>(31,197)</u>
Intangible assets and deferred debt issuance costs . . . . .	<u>\$296,760</u>	<u>\$(94,006)</u>	<u>\$291,295</u>	<u>\$(60,712)</u>

Amortization of deferred debt issuance costs totaled \$3.9 million, \$3.4 million and \$4.7 million in 2009, 2008 and 2007, respectively, and are recorded to interest expense in our consolidated statements of operations. Amortization of intangible costs totaled \$30.5 million, \$37.5 million and \$16.2 million in 2009, 2008 and 2007, respectively. Customer related intangible assets acquired in connection with the merger are being amortized based upon the expected cash flows over a 17-year period. Deferred financing costs of \$16.4 million were written off in conjunction with the refinancing completed during the third quarter of 2007 and recorded to debt extinguishment costs in our consolidated statements of operations.

Estimated future intangible and deferred debt issuance cost amortization expense is as follows (in thousands):

2010 . . . . .	\$ 32,355
2011 . . . . .	28,800
2012 . . . . .	25,011
2013 . . . . .	20,111
2014 . . . . .	15,753
Thereafter . . . . .	<u>80,724</u>
	<u>\$202,754</u>

**8. Investments in Non-Consolidated Affiliates**

Investments in affiliates that are not controlled by Exterran but where we have the ability to exercise significant influence over the operations are accounted for using the equity method. Our share of net income or losses of these affiliates is reflected in the consolidated statements of operations as equity in (income) loss of non-consolidated affiliates. Our primary equity method investments have been primarily comprised of entities that own, operate, service and maintain compression and other related facilities, as well as water injection plants.

Our ownership interest and location of each equity method investee at December 31, 2009 is as follows:

	<u>Ownership Interest</u>	<u>Location</u>	<u>Type of Business</u>
PIGAP II . . . . .	30.0%	Venezuela	Gas Compression Plant
El Furrial . . . . .	33.3%	Venezuela	Gas Compression Plant

We also had a 35.5% ownership interest in each of the SIMCO Consortium and Harwat that we sold in November 2009. The SIMCO Consortium and Harwat operate a water injection plant in Venezuela. The

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

summarized financial information in the tables below include the investees listed above as well as the SIMCO Consortium and Harwat through their disposition date in November 2009.

Summarized balance sheet information for investees accounted for by the equity method is as follows (on a 100% basis, in thousands):

	<u>December 31,</u>	
	<u>2009</u>	<u>2008</u>
Current assets .....	\$ 2,271	\$ 219,518
Non-current assets .....	24,767	403,162
Current liabilities, including current debt .....	147,541	259,396
Long-term debt payable .....	1,846	28,063
Other non-current liabilities .....	28,947	136,760
Owners' equity (deficit) .....	(151,296)	198,460

Summarized combined earnings information for these entities consisted of the following amounts (on a 100% basis, in thousands):

	<u>Years Ended December 31,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Revenues .....	\$ 8,381	\$ 208,148	\$ 192,923
Operating income (loss) .....	(400,727)	104,543	91,718
Net income (loss) .....	(343,680)	46,922	29,683

Due to unresolved disputes with its only customer, PDVSA, SIMCO sent a notice to PDVSA in the fourth quarter of 2008 stating that SIMCO might not be able to continue to fund its operations if some of its outstanding disputes were not resolved and paid in the near future. On February 25, 2009, the Venezuelan National Guard occupied SIMCO's facilities and during March transitioned the operation of SIMCO, including the hiring of SIMCO's employees, to PDVSA.

During the third quarter of 2007, we determined that the financial condition and near and long-term prospects of our investment in the SIMCO Consortium and Harwat had declined and that we had a loss in our investment that was not temporary. This decline was primarily caused by increased costs to operate their business that were not expected to improve in the near term. In the third quarter of 2007, we recorded an impairment of our investment in the SIMCO Consortium and Harwat of \$6.7 million, which is reflected as a charge in equity in income (loss) of non-consolidated affiliates in our consolidated statements of operations.

During the first quarter of 2009, we determined that the expected proceeds from our investment in the SIMCO Consortium and Harwat would be less than the book value of our investment and, as a result, that the fair value of our investment had declined and the loss in value was not temporary. Therefore, we recorded an impairment charge in the first quarter of 2009 of \$6.5 million, which is reflected as a charge in equity in (income) loss of non-consolidated affiliates in our consolidated statements of operations.

Due to lack of payments from their only customer, PDVSA, PIGAP II and El Furrial each sent a notice of default to PDVSA in April 2009. PIGAP II's and El Furrial's debt was in technical default triggered by past due payments from their sole customer under their related services contracts. As a result of PDVSA's nonpayment, in March 2009 these joint ventures recorded impairments on their assets. Accordingly, we reviewed our expected cash flows related to these two joint ventures and determined in March 2009 that the fair value of our investment in PIGAP II and El Furrial had declined and that we had a loss in our investment that was not temporary. Therefore, we recorded an impairment charge of \$90.1 million (\$81.7 million net of tax) to write-off our investments in PIGAP II and El Furrial. These impairment charges are reflected as a charge in equity in (income) loss of non-consolidated affiliates in our consolidated statements of operations. In

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

May 2009, PDVSA assumed control over the assets of PIGAP II and El Furrial and transitioned the operations of PIGAP II and El Furrial, including the hiring of their employees, to PDVSA. Our non-consolidated affiliates are expected to seek full compensation for any and all expropriated assets and investments under all applicable legal regimes, including investment treaties and customary international law, which could result in us recording a gain on our investment in future periods. However, we are unable to predict what, if any, compensation we ultimately will receive.

Because the assets and operations of our investments in our remaining non-consolidated affiliates have been expropriated, we currently do not expect to have significant, if any, equity earnings in non-consolidated affiliates in the future from these investments.

During 2009, 2008 and 2007, we received approximately zero, \$3.7 million and \$8.5 million, respectively, in dividends from our joint ventures. At December 31, 2009 and 2008, we had cumulatively recognized approximately zero and \$14.4 million, respectively, of earnings, net of tax, in excess of distributions from these joint ventures.

#### 9. Goodwill

Goodwill acquired in connection with business combinations represents the excess of consideration over the fair value of tangible and identifiable intangible net assets acquired. Certain assumptions and estimates are employed in determining the fair value of assets acquired and liabilities assumed, as well as in determining the allocation of goodwill to the appropriate reporting units.

We perform our goodwill impairment test in the fourth quarter of every year, or whenever events indicate impairment may have occurred, to determine if the estimated recoverable value of each of our reporting units exceeds the net carrying value of the reporting unit, including the applicable goodwill.

The first step in performing a goodwill impairment test is to compare the estimated fair value of each reporting unit with its recorded net book value (including the goodwill). If the estimated fair value of the reporting unit is higher than the recorded net book value, no impairment is deemed to exist and no further testing is required. If, however, the estimated fair value of the reporting unit is below the recorded net book value, then a second step must be performed to determine the goodwill impairment required, if any. In this second step, the estimated fair value from the first step is used as the purchase price in a hypothetical acquisition of the reporting unit. Purchase business combination accounting rules are followed to determine a hypothetical purchase price allocation to the reporting unit's assets and liabilities. The residual amount of goodwill that results from this hypothetical purchase price allocation is compared to the recorded amount of goodwill for the reporting unit, and the recorded amount is written down to the hypothetical amount, if lower.

Because quoted market prices for our reporting units are not available, management must apply judgment in determining the estimated fair value of these reporting units for purposes of performing the annual goodwill impairment test. Management uses all available information to make these fair value determinations, including the present values of expected future cash flows using discount rates commensurate with the risks involved in the assets.

We determine the fair value of our reporting units using a combination of the expected present value of future cash flows and a market approach. Each approach is weighted 50% in determining our calculated fair value. The present value of future cash flows is estimated using our most recent forecast and the weighted average cost of capital. The market approach uses a market multiple on the reporting units' earnings before interest, tax, depreciation and amortization.

As discussed in Note 2, on June 2, 2009, PDVSA commenced taking possession of our assets and operations in Venezuela. By the end of the second quarter of 2009, PDVSA had assumed control over substantially all of our assets and operations in Venezuela. We determined that this event could indicate an impairment of our

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

international contract operations and aftermarket services reporting units' goodwill and therefore performed a goodwill impairment test for these reporting units in the second quarter of 2009.

Our international contract operations reporting unit failed the goodwill impairment test and we recorded an impairment of goodwill in our international contract operations reporting unit of \$150.8 million in the second quarter of 2009. The \$32.6 million of goodwill related to our Venezuela contract operations and aftermarket services businesses was also written off in the second quarter of 2009 as part of our loss from discontinued operations. The decrease in value of our international contract operations reporting unit was primarily caused by the loss of our operations in Venezuela.

In 2008, there were severe disruptions in the credit and capital markets and reductions in global economic activity which had significant adverse impacts on stock markets and oil-and-gas-related commodity prices, both of which we believe contributed to a significant decline in our stock price and corresponding market capitalization. We determined that the deepening recession and financial market crisis, along with the continuing decline in the market value of our common stock resulted in an impairment of all of the goodwill in our North America contract operations reporting unit. These factors impacted our estimated weighted average cost of capital and multiples used in determining the fair value of our reporting units in 2008.

Our North America contract operations reporting unit failed the goodwill impairment test and we recorded an impairment of goodwill in our North America contract operations reporting unit of \$1,148.4 million in 2008. All of our other reporting units passed the goodwill impairment test. If for any reason the fair value of our goodwill or that of any of our reporting units declines below the carrying value in the future, we may incur additional goodwill impairment charges.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The table below presents the change in the net carrying amount of goodwill for the years ended December 31, 2009 and 2008 (in thousands):

	<u>North America contract operations</u>	<u>International contract operations</u>	<u>Aftermarket services</u>	<u>Fabrication</u>	<u>Total</u>
Balance as of December 31, 2007:					
Goodwill . . . . .	\$ 1,114,181	\$ 145,053	\$65,272	\$186,342	\$ 1,510,848
Accumulated impairment losses . . .	<u>—</u>	<u>—</u>	<u>—</u>	<u>(87,569)</u>	<u>(87,569)</u>
	1,114,181	145,053	65,272	98,773	1,423,279
Goodwill acquired during year . . . . .	45,839	—	—	14,747	60,586
Impairment losses . . . . .	(1,148,371)	—	—	—	(1,148,371)
Impact of foreign currency					
Translation . . . . .	(6,020)	(8,476)	(5,091)	(3,258)	(22,845)
Purchase adjustments . . . . .	<u>(5,629)</u>	<u>6,332</u>	<u>187</u>	<u>(5,515)</u>	<u>(4,625)</u>
Balance as of December 31, 2008:					
Goodwill . . . . .	1,148,371	142,909	60,368	192,316	1,543,964
Accumulated impairment losses . . .	<u>(1,148,371)</u>	<u>—</u>	<u>—</u>	<u>(87,569)</u>	<u>(1,235,940)</u>
	—	142,909	60,368	104,747	308,024
Impairment losses . . . . .	—	(150,778)	—	—	(150,778)
Dispositions . . . . .	—	—	(1,528)	—	(1,528)
Impact of foreign currency					
Translation . . . . .	—	7,869	3,631	8,824	20,324
Purchase adjustments . . . . .	<u>—</u>	<u>—</u>	<u>—</u>	<u>19,122</u>	<u>19,122</u>
Balance as of December 31, 2009:					
Goodwill . . . . .	1,148,371	150,778	62,471	220,262	1,581,882
Accumulated impairment losses . . .	<u>(1,148,371)</u>	<u>(150,778)</u>	<u>—</u>	<u>(87,569)</u>	<u>(1,386,718)</u>
	<u>\$ —</u>	<u>\$ —</u>	<u>\$62,471</u>	<u>\$132,693</u>	<u>\$ 195,164</u>

**10. Accrued Liabilities**

Accrued liabilities consisted of the following (in thousands):

	<u>December 31,</u>	
	<u>2009</u>	<u>2008</u>
Accrued salaries and other benefits . . . . .	\$ 60,950	\$ 73,783
Accrued income and other taxes . . . . .	119,683	128,115
Accrued warranty expense . . . . .	4,393	6,535
Accrued interest . . . . .	8,377	7,834
Accrued other liabilities . . . . .	79,588	65,579
Interest rate swaps fair value . . . . .	48,421	30,424
Accrued liabilities . . . . .	<u>\$321,412</u>	<u>\$ 312,270</u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**11. Long-Term Debt**

Long-term debt consisted of the following (in thousands):

	December 31,	
	2009	2008
Revolving credit facility due August 2012 .....	\$ 68,929	\$ 269,591
Term loan .....	780,000	800,000
2007 asset-backed securitization facility notes due July 2012 .....	570,000	900,000
Partnership's revolving credit facility due October 2011 .....	285,000	281,250
Partnership's term loan facility due October 2011 .....	117,500	117,500
Partnership's asset-backed securitization facility notes due July 2013 .....	30,000	—
4.25% convertible senior notes due June 2014 (presented net of the unamortized discount of \$89.5 million as of December 31, 2009) .....	265,469	—
4.75% convertible senior notes due January 2014 .....	143,750	143,750
Other, interest at various rates, collateralized by equipment and other assets .....	288	338
	2,260,936	2,512,429
Less current maturities .....	—	(101)
Long-term debt .....	<u>\$2,260,936</u>	<u>\$2,512,328</u>

**Exterran Senior Secured Credit Facility**

On August 20, 2007, we entered into a senior secured credit agreement (the "Credit Agreement") with various financial institutions. The Credit Agreement consists of (a) a five-year revolving credit facility in the aggregate amount of \$850 million, which includes a variable allocation for a Canadian tranche and the ability to issue letters of credit under the facility and (b) a six-year term loan senior secured credit facility, in the aggregate amount of \$800 million with principal payments due on multiple dates through June 2013 (collectively, the "Credit Facility"). Subject to certain conditions as of December 31, 2009, at our request and with the approval of the lenders, the aggregate commitments under the Credit Facility may be increased by an additional \$400 million less certain adjustments.

As of December 31, 2009, we had \$68.9 million in outstanding borrowings and \$303.5 million in letters of credit outstanding under our revolving credit facility and \$780.0 million in outstanding borrowings under our term loan senior secured credit facility. Additional borrowings of up to approximately \$477.6 million were available under the revolving credit facility as of December 31, 2009.

The Credit Agreement bears interest, if the borrowings are in U.S. dollars, at LIBOR or a base rate, at our option, plus an applicable margin or, if the borrowings are in Canadian dollars, at U.S. dollar LIBOR, U.S. dollar base rate or Canadian prime rate, at our option, plus the applicable margin or the Canadian dollar bankers' acceptance rate. The base rate is the higher of the U.S. Prime Rate or the Federal Funds Rate plus 0.5%. The applicable margin varies depending on the debt ratings of our senior secured indebtedness (i) in the case of LIBOR loans, from 0.65% to 1.75% or (ii) in the case of base rate or Canadian prime rate loans, from 0.0% to 0.75%. At December 31, 2009, all amounts outstanding were LIBOR loans and the applicable margin was 0.825%. The weighted average interest rate at December 31, 2009 on the outstanding balance, excluding the effect of interest rate swaps, was 1.1%.

The Credit Agreement contains various covenants with which we must comply, including, but not limited to, limitations on incurrence of indebtedness, investments, liens on assets, transactions with affiliates, mergers, consolidations, sales of assets and other provisions customary in similar types of agreements. We must also

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

maintain, on a consolidated basis, required leverage and interest coverage ratios. Additionally, the Credit Agreement contains customary conditions, representations and warranties, events of default and indemnification provisions. Our indebtedness under the Credit Facility is collateralized by liens on substantially all of our personal property in the U.S. The assets of the Partnership and our wholly-owned subsidiary, Exterran ABS 2007 LLC (along with its subsidiary, “Exterran ABS”), are not collateral under the Credit Agreement. Exterran Canada, Limited Partnership’s indebtedness under the Credit Facility is collateralized by liens on substantially all of its personal property in Canada. We have executed a U.S. Pledge Agreement pursuant to which we and our Significant Subsidiaries (as defined in the Credit Agreement) are required to pledge our equity and the equity of certain subsidiaries. The Partnership and Exterran ABS are not pledged under this agreement and do not guarantee debt under the Credit Facility.

#### **Exterran Asset-Backed Securitization Facility**

In August 2007, Exterran ABS entered into a \$1.0 billion asset-backed securitization facility (the “2007 ABS Facility”), which was reduced to an \$800 million facility in October 2009 concurrent with the closing of the Partnership’s asset-backed securitization facility, as described below. The amount outstanding at any time is limited to the lower of (i) 80% of the value of the natural gas compression equipment owned by Exterran ABS and its subsidiaries (as defined in the agreement), (ii) 4.5 times free cash flow or (iii) the amount calculated under an interest coverage test. Based on these tests, the limit on the amount outstanding can be increased or decreased in future periods. The related indenture contains customary terms and conditions with respect to an issuance of asset-backed securities, including representations and warranties, covenants and events of default. As of December 31, 2009, we had \$570.0 million in outstanding borrowings under the 2007 ABS Facility and \$230.0 million of unfunded commitments. As of December 31, 2009, due to certain covenant limitations under the facility, only approximately \$58.2 million of the \$230.0 million in unfunded commitments could have been available for additional borrowings, if such facility were fully funded with all eligible contract compression assets available at that time. If our operations within Exterran ABS experience additional reductions in cash flows, the amount available for additional borrowings could be further reduced. If the outstanding borrowings exceed the amount allowed based on the limitations, we can utilize either certain cash flows from Exterran ABS’s operations or borrowings under our revolving credit facility, or a combination of both, to reduce the amount of borrowings outstanding to the amount allowed pursuant to the limitations. Interest and fees payable to the noteholders accrue on these notes at a variable rate consisting of one month LIBOR plus an applicable margin of 0.825%. The weighted average interest rate at December 31, 2009 on borrowings under the 2007 ABS Facility, excluding the effect of interest rate swaps, was 1.1%. The 2007 ABS Facility is revolving in nature and is payable in July 2012.

Repayment of the 2007 ABS Facility notes has been secured by a pledge of all of the assets of Exterran ABS, consisting primarily of specified compression services contracts and a fleet of natural gas compressors. Under the 2007 ABS Facility, we had \$12.9 million of restricted cash as of December 31, 2009.

#### **The Partnership Revolving Credit Facility and Term Loan**

The Partnership, as guarantor, and EXLP Operating LLC, a wholly-owned subsidiary of the Partnership (together with the Partnership, the “Partnership Borrowers”), are parties to a senior secured credit agreement (the “Partnership Credit Agreement”) that provides for a five-year, \$315 million revolving credit facility that matures in October 2011. As of December 31, 2009, there was \$285.0 million in outstanding borrowings under the revolving credit facility and \$30.0 million was available for additional borrowings.

The Partnership’s revolving credit facility bears interest at a base rate or LIBOR, at the Partnership’s option, plus an applicable margin. The applicable margin, depending on its leverage ratio, varies (i) in the case of LIBOR loans, from 1.0% to 2.0% or (ii) in the case of base rate loans, from 0.0% to 1.0%. The base rate is the higher of the U.S. Prime Rate or the Federal Funds Rate plus 0.5%. At December 31, 2009 all amounts



## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

outstanding were LIBOR loans and the applicable margin was 1.75%. The weighted average interest rate on the outstanding balance of the Partnership's revolving credit facility, at December 31, 2009, excluding the effect of interest rate swaps, was 2.1%.

In May 2008, the Partnership Borrowers entered into an amendment to the Partnership Credit Agreement that increased the aggregate commitments under that facility to provide for a \$117.5 million term loan facility. The \$117.5 million term loan was funded during July 2008 and \$58.3 million was drawn on the Partnership's revolving credit facility, which together were used to repay the debt assumed by the Partnership concurrent with the closing of the acquisition by the Partnership from us of certain contract compression assets and to pay other costs incurred. The \$117.5 million term loan is non-amortizing but must be repaid with the net cash proceeds from any equity offerings of the Partnership until paid in full.

The term loan bears interest at a base rate or LIBOR, at the Partnership's option, plus an applicable margin. The applicable margin, depending on its leverage ratio, varies (i) in the case of LIBOR loans, from 1.5% to 2.5% or (ii) in the case of base rate loans, from 0.5% to 1.5%. Borrowings under the term loan are subject to the same credit agreement and covenants as the Partnership's revolving credit facility, except for an additional covenant requiring mandatory prepayment of the term loan from net cash proceeds of any future equity offerings of the Partnership, on a dollar-for-dollar basis. At December 31, 2009, all amounts outstanding were LIBOR loans and the applicable margin was 2.25%. The weighted average interest rate on the outstanding balance of the Partnership's term loan at December 31, 2009, excluding the effect of interest rate swaps, was 2.5%.

Borrowings under the Partnership Credit Agreement are secured by substantially all of the personal property assets of the Partnership

Borrowers, other than the assets of EXLP ABS 2009 LLC and its subsidiaries, which secure the Partnership's asset-backed securitization facility discussed below. In addition, all of the membership interests of the Partnership's restricted subsidiaries have been pledged to secure the obligations under the Partnership Credit Agreement. Subject to certain conditions, at the Partnership's request, and with the approval of the lenders, the aggregate commitments under the Partnership's revolving credit facility may be increased by an additional \$17.5 million. This amount will be increased on a dollar-for-dollar basis with each payment under the term loan facility.

The Partnership Credit Agreement contains various covenants with which the Partnership must comply, including restrictions on the use of proceeds from borrowings and limitations on its ability to: incur additional debt or sell assets, make certain investments and acquisitions, grant liens and pay dividends and distributions. The Partnership must maintain various consolidated financial ratios, including a ratio of EBITDA (as defined in the Partnership Credit Agreement) to Total Interest Expense (as defined in the Partnership Credit Agreement) of not less than 2.5 to 1.0, and a ratio of Total Debt (as defined in the Partnership Credit Agreement) to EBITDA of not greater than 5.0 to 1.0. As of December 31, 2009, the Partnership maintained a 5.2 to 1.0 EBITDA to Total Interest Expense ratio and a 4.0 to 1.0 Total Debt to EBITDA ratio. The Partnership Credit Agreement allows for the Partnership's Total Debt to EBITDA ratio to be increased from 5.0 to 1.0 to 5.5 to 1.0 during a quarter when an acquisition closes meeting certain thresholds and for the following two quarters after the acquisition closes. Therefore, because the Partnership acquired from us additional contract operations customer service agreements and a fleet of compressor units used to provide compression services under those agreements which met the applicable thresholds in the fourth quarter of 2009, the maximum allowed ratio of Total Debt to EBITDA was increased from 5.0 to 1.0 to 5.5 to 1.0 for the period from December 31, 2009 through June 30, 2010. After June 30, 2010, the Partnership's required Total Debt to EBITDA ratio will revert to 5.0 to 1.0. If the Partnership continues to experience a deterioration in the demand for its services and is unable to consummate further acquisitions from us, amend its senior secured credit facility or restructure its debt, it estimates that it could be in violation of the maximum Total Debt to

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

EBITDA covenant ratio contained in its senior secured credit facility in 2010. As of December 31, 2009, the Partnership was in compliance with all financial covenants under the Partnership Credit Agreement.

#### **The Partnership Asset-Backed Securitization Facility**

In October 2009, the Partnership entered into a new \$150 million asset-backed securitization facility (the "2009 ABS Facility"). The 2009 ABS Facility notes are revolving in nature and are payable in July 2013. Interest and fees payable to the noteholders accrue on these notes at a variable rate consisting of an applicable margin of 3.5% plus, at the Partnership's option, either LIBOR or a base rate. The weighted average interest rate on the outstanding balance of the 2009 ABS Facility at December 31, 2009, excluding the effect of interest rate swaps, was 3.8%. Repayment of the 2009 ABS Facility notes has been secured by a pledge of all of the assets of EXLP ABS 2009 LLC and its subsidiaries, consisting primarily of specified compression services contracts and a fleet of natural gas compressor units. The amount outstanding at any time is limited to the lower of (i) 75% of the value of the natural gas compression equipment owned by EXLP ABS 2009 LLC and its subsidiaries (as defined in the agreement), (ii) 4.0 times free cash flow or (iii) the amount calculated under an interest coverage test. Additionally, the Partnership Credit Agreement limits the amount we can borrow under the 2009 ABS Facility to two times the Partnership's EBITDA (as defined in the Partnership Credit Agreement). The related indenture contains customary terms and conditions with respect to an issuance of asset-backed securities, including representations and warranties, covenants and events of default.

As of December 31, 2009, there was \$30.0 million in outstanding borrowings under the 2009 ABS Facility and \$120.0 million of unfunded commitments. Under the 2009 ABS Facility, the Partnership had \$0.4 million of restricted cash as of December 31, 2009.

#### **4.25% Convertible Senior Notes**

In June 2009, we issued under our shelf registration statement \$355.0 million aggregate principal amount of 4.25% convertible senior notes due June 2014 (the "4.25% Notes"), including \$30.0 million principal amount issued pursuant to the underwriter's overallotment option. The 4.25% Notes are convertible upon the occurrence of certain conditions into shares of our common stock at an initial conversion rate of 43.1951 shares of our common stock per \$1,000 principal amount of the convertible notes, equivalent to an initial conversion price of approximately \$23.15 per share of common stock. The conversion rate will be subject to adjustment following certain dilutive events and certain corporate transactions. The 4.25% Notes' intrinsic value did not exceed their principal amount as of December 31, 2009. We may not redeem the notes prior to the maturity date of the notes.

ASC 470-20, "Debt — Debt with Conversion and Other Options" ("ASC 470-20"), requires that the liability and equity components of certain convertible debt instruments that may be settled in cash upon conversion be separately accounted for in a manner that reflects an issuer's nonconvertible debt borrowing rate. Our 4.25% Notes are being accounted for under ASC 470-20, and \$97.9 million was recorded as a debt discount and reflected in equity related to the convertible feature of these notes. The unamortized discount on the 4.25% Notes will be amortized using the effective interest method through June 30, 2014. During the year ended December 31, 2009, we recognized \$8.4 million of interest expense related to the contractual interest coupon and \$8.3 million of amortization of the debt discount, respectively. The effective interest rate on the debt component of these notes was 11.67% for the year ended December 31, 2009.

The 4.25% Notes are our senior unsecured obligations and rank senior in right of payment to our existing and future indebtedness that is expressly subordinated in right of payment to the 4.25% Notes; equal in right of payment to our existing and future unsecured indebtedness that is not so subordinated; junior in right of payment to any of our secured indebtedness to the extent of the value of the assets securing such indebtedness; and structurally junior to all existing and future indebtedness and liabilities incurred by our subsidiaries. The 4.25% Notes are not guaranteed by any of our subsidiaries.

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

In connection with the offering of the 4.25% Notes, we purchased call options on our stock at approximately \$23.15 per share of common stock and sold warrants on our stock at approximately \$32.67 per share of common stock. These transactions economically adjust the effective conversion price to \$32.67 for \$325.0 million of the 4.25% Notes and therefore are expected to reduce the potential dilution to our common stock upon any such conversion.

We used \$36.3 million of the net proceeds from this debt offering and the full \$53.1 million of the proceeds from the warrants sold to pay the cost of the purchased call options, and the remaining net proceeds from this debt offering to repay approximately \$173.8 million of indebtedness under our revolving credit facility and approximately \$135.0 million of indebtedness outstanding under the 2007 ABS Facility.

#### **4.75% Convertible Senior Notes**

In December 2003, we issued \$143.75 million aggregate principal amount of 4.75% Convertible Senior Notes due January 15, 2014 (the "4.75% Notes"). In connection with the closing of the merger, on August 20, 2007, we executed supplemental indentures between Hanover and the trustees, pursuant to which Exterran Holdings, Inc. agreed to fully and unconditionally guarantee the obligations of Hanover relating to the 4.75% Notes. Hanover, renamed Exterran Energy Corp., the issuer of the 4.75% Notes, is a wholly-owned subsidiary of Exterran Holdings, Inc. There are no significant restrictions on the ability of Exterran Holdings, Inc. to obtain funds from Exterran Energy Corp. by dividend or loan.

The 4.75% Notes are our general unsecured obligations and rank equally in right of payment with all of our other senior debt. The 4.75% Notes are effectively subordinated to all existing and future liabilities of our subsidiaries.

The 4.75% Notes are convertible into a whole number of shares of our common stock and cash in lieu of fractional shares. The 4.75% Notes are convertible at the option of the holder into shares of our common stock at a conversion rate of 21.6667 shares of common stock per \$1,000 principal amount of convertible senior notes, which is equivalent to a conversion price of approximately \$46.15 per share.

At any time on or after January 15, 2011 but prior to January 15, 2013, we may redeem some or all of the 4.75% Notes at a redemption price equal to 100% of the principal amount of the 4.75% Notes plus accrued and unpaid interest, if any, if the price of our common stock exceeds 135% of the conversion price of the convertible senior notes then in effect for 20 trading days out of a period of 30 consecutive trading days. At any time on or after January 15, 2013, we may redeem some or all of the 4.75% Notes at a redemption price equal to 100% of the principal amount of the 4.75% Notes plus accrued and unpaid interest, if any. Holders have the right to require us to repurchase the 4.75% Notes upon a specified change in control, at a repurchase price equal to 100% of the principal amount of 4.75% Notes plus accrued and unpaid interest, if any.

#### **Debt Compliance**

We were in compliance with our debt covenants as of December 31, 2009. If we fail to remain in compliance with our financial covenants we would be in default under our credit agreements. In addition, if we experience a material adverse effect on our assets, liabilities, financial condition, business, operations or prospects that, taken as a whole, impacted our ability to perform our obligations under our credit agreements, this could lead to a default under our credit agreements. A default under one or more of our debt agreements, including a default by the Partnership under its credit facilities, would trigger cross-default provisions under certain of our debt agreements, which would accelerate our obligation to repay our indebtedness under those agreements.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Debt Extinguishment Charges**

In connection with the merger, in the third quarter of 2007 we refinanced various debt instruments and incurred debt extinguishment charges. A summary of these charges is shown below (in thousands):

Tender fees .....	\$46,268
Call premium .....	7,497
Unamortized deferred financings costs .....	<u>16,385</u>
Charges included in debt extinguishment costs .....	70,150
Termination of interest rate swaps (included in Interest expense) .....	<u>6,964</u>
Total debt extinguishment costs and related charges .....	<u>\$77,114</u>

**Long-term Debt Maturity Schedule**

Contractual maturities of long-term debt (excluding interest to be accrued thereon) at December 31, 2009 are as follows (in thousands):

	<u>December 31, 2009</u>
2010 .....	\$ 40,179(1)
2011 .....	462,565
2012 .....	998,973
2013 .....	350,000
2014 .....	498,750(2)
Thereafter .....	<u>—</u>
Total debt .....	<u>\$2,350,467</u>

- (1) Maturities of \$40.2 million due in 2010 are classified as long-term because we have the intent and ability to refinance these maturities with available credit.
- (2) This amount includes the full face value of the 4.25% Notes and is not reduced by the unamortized discount of \$89.5 million as of December 31, 2009.

**12. Accounting for Derivatives**

We are exposed to market risks primarily associated with changes in interest rates and foreign currency exchange rates. We use derivative financial instruments to minimize the risks and/or costs associated with financial activities by managing our exposure to interest rate fluctuations on a portion of our debt obligations. We also use derivative financial instruments to minimize the risks caused by currency fluctuations in certain foreign currencies. We do not use derivative financial instruments for trading or other speculative purposes.

*Interest Rate Risk*

At December 31, 2009, we were a party to interest rate swaps in which we pay fixed payments and receive floating payments on a notional value of \$1,445.0 million. We entered into these swaps to offset changes in expected cash flows due to fluctuations in the associated variable interest rates. Our interest rate swaps expire over varying dates, with interest rate swaps having a notional amount of \$1,374.7 million expiring through January 2013 and the remaining interest rate swaps expiring through October 2019. The weighted average effective fixed interest rate payable on our interest rate swaps was 4.2% as of December 31, 2009. We have designated these interest rate swaps as cash flow hedging instruments so that any change in their fair values is recognized as a component of comprehensive income (loss) and is included in accumulated other

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

comprehensive income (loss) to the extent the hedge is effective. The swap terms substantially coincide with the hedged item and are expected to offset changes in expected cash flows due to fluctuations in the variable rate, and therefore we currently do not expect a significant amount of ineffectiveness on these hedges. We perform quarterly calculations to determine whether the swap agreements are still effective and to calculate any ineffectiveness. We recorded approximately \$0.6 million and \$2.1 million of interest expense in the years ended December 31, 2009 and 2008, respectively, due to the ineffectiveness related to these swaps. We estimate that approximately \$48.4 million of deferred pre-tax losses, included in our accumulated other comprehensive loss at December 31, 2009, will be reclassified into earnings as interest expense at then-current values during the next twelve months as the underlying hedged transactions occur. Cash flows from derivatives designated as hedges are classified in our condensed consolidated statements of cash flows under the same category as the cash flows from the underlying assets, liabilities or anticipated transactions.

*Foreign Currency Exchange Risk*

We operate in over 30 countries throughout the world, and a fluctuation in the value of the currencies of these countries relative to the U.S. dollar could impact our profits from international operations and the value of the net assets of our international operations when reported in U.S. dollars in our financial statements. From time to time we may enter into foreign currency hedges to reduce our foreign exchange risk associated with cash flows we will receive in a currency other than the functional currency of the local Exterran affiliate that entered into the contract. The impact of foreign currency exchange on our condensed consolidated statements of operations will depend on the amount of our net asset and liability positions exposed to currency fluctuations in future periods.

Foreign currency hedges that meet the hedging requirements or that qualify for hedge accounting treatment are accounted for as cash flow hedges and changes in the fair value are recognized as a component of comprehensive income (loss) to the extent the hedge is effective. The amounts recognized as a component of other comprehensive income (loss) will be reclassified into earnings (loss) in the periods in which the underlying foreign currency exchange transaction is recognized. For foreign currency hedges that do not qualify for hedge accounting treatment, changes in fair value and gains and losses on settlement are included in other (income) expense, net in our condensed consolidated statements of operations.

The following tables present the effect of derivative instruments on our consolidated financial position and results of operations (in thousands):

	December 31, 2009	
Balance Sheet Location		Fair Value Asset (Liability)
Derivatives designated as hedging instruments:		
Interest rate hedges .....	Intangibles and other assets	\$ 262
Interest rate hedges .....	Accrued liabilities	(48,421)
Interest rate hedges .....	Other long-term liabilities	<u>(35,300)</u>
Total derivatives .....		<u><u>\$(83,459)</u></u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

	Year Ended December 31, 2009		
	Gain (Loss) Recognized in Other Comprehensive Income (Loss) on Derivatives	Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Income (Loss) into Income (Loss)	Gain (Loss) Reclassified from Accumulated Other Comprehensive Income (Loss) into Income (Loss)
Derivatives designated as cash flow hedges:			
Interest rate hedges . . . . .	\$49,200	Interest expense	\$37,366
Foreign currency hedge . . . . .	<u>781</u>	Fabrication revenue	<u>(473)</u>
Total . . . . .	<u>\$49,981</u>		<u>\$36,893</u>

	Year Ended December 31, 2009	
	Location of Gain (Loss) Recognized in Income (Loss) on Derivative	Amount of Gain (Loss) Recognized in Income (Loss) on Derivative
Derivatives not designated as hedging instruments:		
Foreign currency derivative . . . . .	Other income (expense), net	\$(106)

The counterparties to our derivative agreements are major international financial institutions. We monitor the credit quality of these financial institutions and do not expect non-performance by any counterparty, although such non-performance could have a material adverse effect on us. We have no specific collateral posted for our derivative instruments. The counterparties to our interest rate swaps are also lenders under our credit facility and/or our ABS facility and, in that capacity, share proportionally in the collateral pledged under the related facility.

**13. Fair Value Measurements**

ASC 820, "Fair Value Measurements and Disclosures" ("ASC 820"), establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into the following three broad categories.

- *Level 1* — Quoted unadjusted prices for identical instruments in active markets to which we have access at the date of measurement.
- *Level 2* — Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets. Level 2 inputs are those in markets for which there are few transactions, the prices are not current, little public information exists or prices vary substantially over time or among brokered market makers.
- *Level 3* — Model derived valuations in which one or more significant inputs or significant value drivers are unobservable. Unobservable inputs are those inputs that reflect our own assumptions regarding how market participants would price the asset or liability based on the best available information.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table summarizes the valuation of our interest rate swaps and impaired assets during 2009 under ASC 820 pricing levels as of the date of valuation (in thousands):

	<u>Total</u>	<u>Quoted Market Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Interest rate swaps asset (liability) . . . . .	\$(83,459)	\$—	\$(83,459)	\$ —
Impairment of fleet units . . . . .	7,955	—	—	7,955
International contract operations goodwill . . . .	—	—	—	—
Impairment of investments in non-consolidated affiliates . . . . .	1,217	—	—	1,217
Impairment of manufacturing facilities . . . . .	9,471	—	9,471	—

The following table summarizes the valuation of our derivatives and impaired assets during 2008 under ASC 820 pricing levels as of the date of valuation (in thousands):

	<u>Total</u>	<u>Quoted Market Prices in Active Markets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Interest rate swaps asset (liability) . . . . .	\$(99,535)	\$—	\$(99,535)	\$ —
Foreign currency derivatives asset (liability) . .	(3,312)	—	(3,312)	—
Impairment of fleet units . . . . .	15,318	—	—	15,318
North America contract operations goodwill . .	—	—	—	—

Our interest rate swaps and foreign currency derivatives are recorded at fair value utilizing a combination of the market and income approach to fair value. We used discounted cash flows and market based methods to compare similar derivative instruments. Our estimate of the fair value of the impaired fleet units was based on the estimated component value of the equipment that we plan to use. See Note 9 for a discussion of the valuation methodology we used related to the goodwill impairments. Our estimate of the fair value of our investments in non-consolidated affiliates was based on discounted cash flow models that use probability weighted estimated cash flows to estimate the fair value of our investment in these non-consolidated affiliates. The primary inputs for the cash flow models were estimates of cash flows from operations we received from management of the joint ventures and our estimates of final proceeds that we would ultimately receive. Our estimate of the fair value of the impaired manufacturing facilities was based on sales of similar assets.

**14. Fleet Impairment**

As a result of a decline in market conditions and operating horsepower in North America during 2009, we reviewed the idle compression assets used in our contract operations segments for units that are not of the type, configuration, make or model that are cost efficient to maintain and operate. As a result of that review, we determined that 1,232 units representing 264,900 horsepower would be retired from the fleet. We performed a cash flow analysis of the expected proceeds from the disposition of these units to determine the fair value of the fleet assets we will no longer utilize in our operations. The net book value of these assets exceeded the fair value by \$91.0 million and was recorded as a long-lived asset impairment.

During 2008, management identified certain fleet units that will not be used in our contract operations business in the future and recorded a \$1.5 million impairment. During 2008, we also recorded a \$1.0 million impairment related to the loss sustained on offshore units that were on platforms which capsized during

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Hurricane Ike. These fleet impairments are recorded in Fleet impairment expense in the consolidated statements of operations.

We were involved in a project in the Cawthorne Channel in Nigeria (the “Cawthorne Channel Project”), to process natural gas from certain Nigerian oil and natural gas fields. The area in Nigeria where the Cawthorne Channel Project was located experienced local civil unrest and violence, and natural gas delivery to the Cawthorne Channel Project was stopped for significant periods of time starting in June 2006. Additionally, in late July 2008, a vessel owned by a third party that provided storage and splitting services for the liquids processed by our facility was the target of a local security incident. As a result, the Cawthorne Channel Project only operated for limited periods of time beginning in June 2006.

As a result of these operational difficulties and taking into consideration the project’s historical performance and declines in commodity prices, we undertook an assessment of our estimated future cash flows from the Cawthorne Channel Project. Based on the analysis we completed, we determined that we would not recover all of our remaining investment in the Cawthorne Channel Project. Accordingly, we recorded an impairment charge of \$21.6 million in our 2008 results to reduce the carrying amount of our assets associated with the Cawthorne Channel Project to their estimated fair value, which is reflected in Fleet impairment expense in our consolidated statements of operations.

In November 2009, we sold our investment in the subsidiary that owns the barge mounted processing plant and other related assets used on the Cawthorne Channel Project for \$37.0 million. This sale resulted in a pre-tax gain of approximately \$20.8 million which is reflected in Other (income) expense, net in our consolidated statements of operations. The assets associated with our investment in the Cawthorne Channel Project were part of our international contract operations segment.

Following completion of the merger between Hanover and Universal, our management reviewed the compression fleet assets used in our North America contract operations segment that existed at the merger date. Management reviewed our fleet for units that would not be of the type, configuration, make or model that we would want to continue to offer due to the cost to refurbish the equipment, the incremental costs of maintaining more types of equipment and the increased financial flexibility of the new company to build new units in the configuration currently in demand by our customers. Prior to the merger, we had planned to rebuild or reconfigure these units over time to make them into the configurations currently in demand by customers.

We performed a cash flow analysis of the expected proceeds from the disposition to determine the fair value for the fleet assets we will no longer utilize in our operations. The net book value of these assets, which were owned by Hanover prior to the merger, exceeded the fair value by \$61.9 million, and was recorded as a long-lived asset impairment in 2007. The impairment is recorded in fleet impairment expense in our consolidated statements of operations. Our plan to dispose of the identified fleet assets did not meet the criteria to be classified as assets held for sale. No impairment charge was recorded on units previously owned by Universal as the intended use/disposition was considered as part of fair value of these units in the allocation of the purchase price.

#### **15. Restructuring Charges**

As a result of the reduced level of demand for our products and services, our management approved a plan in March 2009 to close certain facilities to consolidate our compression fabrication activities in our fabrication segment. These actions were the result of significant fabrication capacity stemming from the 2007 merger that created Exterran and the lack of consolidation of this capacity since that time, as well as the anticipated continuation of weaker global economic and energy industry conditions. The consolidation of those compression fabrication activities was completed in September 2009. In August 2009, we announced our plan to consolidate certain fabrication operations in Houston including the closure of two facilities in Texas.



**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

However, due to a subsequent improvement in bookings for certain of our production and processing equipment products, we decided to close only one of the fabrication facilities in Texas. In addition, our management also implemented cost reductions programs across all of our segments during 2009 primarily related to workforce reductions.

We incurred charges in 2009 with respect to these restructuring charges discussed above of \$20.3 million. These charges are reflected as Restructuring charges in our consolidated statements of operations. Approximately \$13.4 million of the charges are severance and employee benefit costs, approximately \$6.0 million is facility impairment charges in our fabrication segment and the remaining amount is for other facility closure and moving costs. Of the total estimated charges, \$14.2 million resulted in cash expenditures.

The following table summarizes the changes to our accrued liability balance related to restructuring charges for year ended December 31, 2009 (in thousands):

	<u>Restructuring Charges Accrual</u>
Beginning balance at December 31, 2008 .....	\$ —
Additions for costs expensed .....	20,326
Non-cash facility impairments .....	(5,997)
Reductions for payments .....	<u>(14,197)</u>
Ending balance at December 31, 2009 .....	<u>\$ 132</u>

**16. Income Taxes**

The components of income (loss) before income taxes were as follows (in thousands):

	Years Ended December 31,		
	2009	2008	2007
United States .....	\$ (4,385)	\$ (1,015,475)	\$ (53,947)
Foreign .....	<u>(193,172)</u>	<u>70,866</u>	<u>51,608</u>
Loss before income taxes .....	<u>\$ (197,557)</u>	<u>\$ (944,609)</u>	<u>\$ (2,339)</u>

The provision for income taxes consisted of the following (in thousands):

	Years Ended December 31,		
	2009	2008	2007
Current tax provision:			
U.S. federal .....	\$ (2,906)	\$ 2,491	\$ (28)
State .....	2,296	5,063	3,548
Foreign .....	<u>58,842</u>	<u>65,800</u>	<u>28,165</u>
Total current .....	<u>58,232</u>	<u>73,354</u>	<u>31,685</u>
Deferred tax provision (benefit):			
U.S. federal .....	903	(22,965)	(23,231)
State .....	(4,193)	(237)	534
Foreign .....	<u>(3,275)</u>	<u>(12,933)</u>	<u>(7,430)</u>
Total deferred .....	<u>(6,565)</u>	<u>(36,135)</u>	<u>(30,127)</u>
Provision for income taxes .....	<u>\$ 51,667</u>	<u>\$ 37,219</u>	<u>\$ 1,558</u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The provision for income taxes for 2009, 2008 and 2007 resulted in effective tax rates on continuing operations of (26.2)%, (3.9)% and (66.6)%, respectively. The reasons for the differences between these effective tax rates and the U.S. statutory rate of 35% are as follows (in thousands):

	<u>Years Ended December 31,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Income taxes at U.S. federal statutory rate of 35% . . . . .	\$(69,145)	\$(330,613)	\$ (819)
Net state income taxes . . . . .	(1,249)	3,385	2,797
Foreign taxes . . . . .	34,879	29,909	20,230
Noncontrolling interest . . . . .	(3,264)	(5,588)	(2,182)
Foreign tax credits . . . . .	(3,129)	(14,244)	(8,927)
Unrecognized tax benefits . . . . .	7,784	1,682	(1,760)
Valuation allowances . . . . .	5,044	1,157	(9,583)
Executive compensation . . . . .	—	655	1,914
Goodwill impairment . . . . .	52,772	351,849	—
Impairment of investments in non-consolidated affiliates . . . . .	25,407	—	—
Other . . . . .	<u>2,568</u>	<u>(973)</u>	<u>(112)</u>
Provision for income taxes . . . . .	<u>\$ 51,667</u>	<u>\$ 37,219</u>	<u>\$ 1,558</u>

Deferred income tax balances are the direct effect of temporary differences between the financial statement carrying amounts and the tax basis of assets and liabilities at the enacted tax rates expected to be in effect when the taxes are actually paid or recovered. The tax effects of temporary differences that give rise to deferred tax assets and deferred tax liabilities are as follows (in thousands):

	<u>December 31,</u>	
	<u>2009</u>	<u>2008</u>
Deferred tax assets:		
Net operating loss carryforwards . . . . .	\$ 321,396	\$ 344,243
Inventory . . . . .	4,063	3,133
Alternative minimum tax credit carryforwards . . . . .	6,522	9,314
Accrued liabilities . . . . .	19,943	36,585
Foreign tax credit carryforwards . . . . .	82,338	79,216
Capital loss carryforwards . . . . .	438	—
Other . . . . .	<u>31,074</u>	<u>57,879</u>
Subtotal . . . . .	465,774	530,370
Valuation allowances . . . . .	<u>(20,033)</u>	<u>(15,196)</u>
Total deferred tax assets . . . . .	<u>445,741</u>	<u>515,174</u>
Deferred tax liabilities:		
Property, plant and equipment . . . . .	(439,925)	(481,932)
Basis difference in the Partnership . . . . .	(88,155)	(94,670)
Goodwill and intangibles . . . . .	(15,901)	(19,963)
Other . . . . .	<u>(34,546)</u>	<u>(48,248)</u>
Total deferred tax liabilities . . . . .	<u>(578,527)</u>	<u>(644,813)</u>
Net deferred tax liabilities . . . . .	<u>\$(132,786)</u>	<u>\$(129,639)</u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

Tax balances are presented in the accompanying consolidated balance sheets as follows (in thousands):

	December 31,	
	2009	2008
Current deferred income tax assets . . . . .	\$ 25,913	\$ 36,816
Intangibles and other assets . . . . .	34,290	35,768
Accrued liabilities . . . . .	(10,863)	(4,698)
Deferred income tax liabilities . . . . .	<u>(182,126)</u>	<u>(197,525)</u>
Net deferred tax liabilities . . . . .	<u>\$(132,786)</u>	<u>\$(129,639)</u>

At December 31, 2009, we had U.S. federal net operating loss carryforwards and capital loss carryforwards of approximately \$796.4 million and \$1.3 million, respectively, that are available to offset future taxable income. If not used, the carryforwards will begin to expire in 2021 and 2010, respectively. We also had approximately \$145.7 million of net operating loss carryforwards in certain foreign jurisdictions, approximately \$48.5 million of which has no expiration date, \$54.4 million of which is subject to expiration from 2011 to 2014, and the remainder of which expires in future years through 2029. Foreign tax credit carryforwards of \$82.3 million and alternative minimum tax credit carryforwards of \$6.5 million are available to offset future payments of U.S. federal income tax. The foreign tax credits will expire in varying amounts beginning in 2013, whereas the alternative minimum tax credits may be carried forward indefinitely under current U.S. tax law.

Pursuant to Sections 382 and 383 of the Internal Revenue Code of 1986, as amended, utilization of loss carryforwards and credit carryforwards, such as foreign tax credits, will be subject to annual limitations due to the ownership changes of both Hanover and Universal. In general, an ownership change, as defined by Section 382, results from transactions increasing the ownership of certain stockholders or public groups in the stock of a corporation by more than 50 percentage points over a three-year period. The merger resulted in such an ownership change for both Hanover and Universal. Our ability to utilize loss carryforwards and credit carryforwards against future U.S. federal taxable income and future U.S. federal income tax may be limited. The limitations may cause us to pay U.S. federal income taxes earlier; however, we do not currently expect that any loss carryforwards or credit carryforwards will expire as a result of these limitations.

Foreign tax credits that are not utilized in the year they are generated can be carried forward for 10 years offsetting payments of U.S. federal income taxes on a dollar-for-dollar basis. We believe that we will generate sufficient taxable income in the future from our operating activities as well as from the transfer of U.S. contract operations customer contracts and assets to the Partnership that will cause us to use our net operating loss carryforwards. After the utilization of our net operating loss carryforwards, we expect that we will generate sufficient foreign source taxable income to utilize our foreign tax credits within the 10-year carryforward period.

We record valuation allowances when it is more likely than not that some portion or all of our deferred tax assets will not be realized. The ultimate realization of the deferred tax assets depends on the ability to generate sufficient taxable income of the appropriate character and in the appropriate taxing jurisdictions in the future. If we do not meet our expectations with respect to taxable income, we may not realize the full benefit from our deferred tax assets which would require us to record a valuation allowance in our tax provision in future years.

We have not provided U.S. federal income taxes on indefinitely (or permanently) reinvested cumulative earnings of approximately \$580.9 million generated by our foreign subsidiaries. Such earnings are from ongoing operations which will be used to fund international growth. In the event of a distribution of those earnings to the U.S. in the form of dividends, we may be subject to both foreign withholding taxes and U.S. federal income taxes net of allowable foreign tax credits.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

A reconciliation of the beginning and ending amount of unrecognized tax benefits (including discontinued operations) is shown below (in thousands):

	Years Ended December 31,		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Beginning balance . . . . .	\$13,870	\$14,624	\$12,652
Additions based on tax positions related to the current year . . . . .	—	501	1,443
Additions based on tax positions related to prior years . . . . .	5,886	31	2,700
Additions due to acquisition . . . . .	—	—	920
Reductions based on tax positions related to prior years . . . . .	—	(1,171)	—
Reductions due to settlements and lapses of applicable statutes of limitations . . . . .	—	(115)	(3,091)
Ending balance . . . . .	<u>\$19,756</u>	<u>\$13,870</u>	<u>\$14,624</u>

We had \$19.8 million, \$13.9 million and \$14.6 million of unrecognized tax benefits at December 31, 2009, December 31, 2008 and December 31, 2007, respectively, which if recognized would affect the effective tax rate (except for amounts that would be reflected in Income (loss) from discontinued operations, net of tax). We also have recorded \$11.9 million, \$3.5 million and \$5.4 million of potential interest expense and penalties related to unrecognized tax benefits associated with uncertain tax positions (including discontinued operations) as of December 31, 2009, 2008 and 2007, respectively. To the extent interest and penalties are not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as reductions in income tax expense.

We and our subsidiaries file consolidated and separate income tax returns in the U.S. federal jurisdiction and in numerous state and foreign jurisdictions. We are subject to U.S. federal income tax examinations for tax years beginning from 1997 onward and the Internal Revenue Service has yet to commence an examination of our U.S. federal income tax returns for such tax years.

State income tax returns are generally subject to examination for a period of three to five years after filing of the returns. However, the state impact of any U.S. federal audit adjustments and amendments remain subject to examination by various states for a period of up to one year after formal notification to the states. As of December 31, 2009, we did not have any state audits underway that would have a material impact on our financial position or results of operations.

We are subject to examination by taxing authorities throughout the world, including major foreign jurisdictions such as Argentina, Brazil, Canada, Italy, Mexico and Venezuela. With few exceptions, we and our subsidiaries are no longer subject to foreign income tax examinations for tax years before 2001. Several foreign audits are currently in progress and we do not expect any tax adjustments that would have a material impact on our financial position or results of operations.

We do not anticipate that total unrecognized tax benefits will significantly change due to the settlement of audits and the expiration of statutes of limitations prior to December 31, 2010. However, due to the uncertain and complex application of tax regulations, it is possible that the ultimate resolution of these matters may result in liabilities which could materially differ from these estimates.

**17. Common Stockholders' Equity**

On August 20, 2007, our board of directors authorized the repurchase of up to \$200 million of our common stock through August 19, 2009. In December 2008, our board of directors increased the share repurchase program, from \$200 million to \$300 million, and extended the expiration date of the authorization, from August 19, 2009 to December 15, 2010. Under the stock repurchase program, we may repurchase shares in

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

open market purchases or in privately negotiated transactions in accordance with applicable insider trading and other securities laws and regulations. We may also implement all or part of the repurchases under a Rule 10b5-1 trading plan, so as to provide the flexibility to extend our share repurchases beyond the quarterly purchasing window. The timing and extent to which we repurchase our shares will depend upon market conditions and other corporate considerations, and will be at management's discretion. Repurchases under the program may commence or be suspended at any time without prior notice. The stock repurchase program may be funded through cash provided by operating activities or borrowings. During 2009, we did not repurchase any shares of our common stock under this program. Since the program was initiated, we have repurchased 5,416,221 shares of our common stock at an aggregate cost of \$199.9 million. At December 31, 2009, we were authorized to purchase up to an additional \$100.1 million worth of our common stock under the stock repurchase program.

The Exterran Holdings, Inc. 2007 Amended and Restated Stock Incentive Plan (the "2007 Plan") allows us to withhold shares to use upon vesting of restricted stock at the current market price to cover the minimum level of taxes required to be withheld on the vesting date. We purchased 57,284 of our shares from participants for approximately \$1.0 million during 2009 to cover tax withholding. The 2007 Plan is administered by the compensation committee of our board of directors.

**18. Stock-based Compensation and Awards**

The following table presents the stock-based compensation expense included in our results of operations (in thousands):

	Years Ended December 31,		
	2009	2008	2007
Stock options and unit options . . . . .	\$ 5,673	\$ 4,481	\$ 1,757
Restricted stock, restricted stock units and phantom units . . . . .	17,983	13,023	21,152
Unit appreciation rights . . . . .	—	(1,078)	248
Employee stock purchase plan . . . . .	935	899	154
Total stock-based compensation expense. . . . .	<u>\$24,591</u>	<u>\$17,325</u>	<u>\$23,311</u>

Upon the closing of the merger, each share of restricted stock issued by Hanover and each Hanover stock option was converted into Exterran restricted stock and stock options, respectively, based on the applicable exchange ratio, and each Hanover stock option and each share of restricted stock or restricted stock unit of Hanover granted prior to the date of the merger agreement and outstanding as of the effective time of the merger vested in full. As a result of the merger, we included \$11.7 million within our stock-based compensation expense for 2007 related to the accelerated vesting of Hanover's restricted stock and stock options.

*Stock Incentive Plan*

On August 20, 2007, we adopted the Exterran Holdings, Inc. 2007 Stock Incentive Plan (as amended and restated, the "2007 Plan"), which previously had been approved by the stockholders of Hanover and Universal and provides for the granting of stock-based awards in the form of options, restricted stock, restricted stock units, stock appreciation rights and performance awards to our employees and directors. In April 2009, our stockholders approved an amendment to the 2007 Plan which increased the aggregate number of shares of common stock available under the 2007 Plan to 6,750,000 from 4,750,000. Each option and stock appreciation right granted counts as one share against the aggregate share limit, and each share of restricted stock and restricted stock unit granted counts as two shares against the aggregate share limit. Awards granted under the 2007 Plan that are subsequently cancelled, terminated or forfeited are available for future grant.

EXTERRAN HOLDINGS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

*Stock Options*

Under the 2007 Plan, stock options are granted at fair market value at the date of grant, are exercisable in accordance with the vesting schedule established by the compensation committee of our board of directors in its sole discretion and expire no later than seven years after the date of grant. Options generally vest 33⅓% on each of the first three anniversaries of the grant date.

The weighted average fair value at date of grant for options granted during the years ended December 31, 2009, 2008 and 2007 was \$5.87, \$16.54 and \$23.92, respectively, and was estimated using the Black-Scholes option valuation model with the following weighted average assumptions:

	<u>Years Ended December 31,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
Expected life in years . . . . .	4.5	4.5	4.5
Risk-free interest rate . . . . .	1.84%	2.41%	4.27%
Volatility . . . . .	40.51%	29.08%	27.18%
Dividend yield . . . . .	0.0%	0.0%	0.0%

The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of the grant for a period commensurate with the estimated expected life of the stock options. Expected volatility is based on the historical volatility of our stock over the most recent period commensurate with the expected life of the stock options and other factors. We have not historically paid a dividend and do not expect to pay a dividend during the expected life of the stock options.

The following table presents stock option activity for the year ended December 31, 2009 (in thousands, except per share data and remaining life in years):

	<u>Stock Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Life</u>	<u>Aggregate Intrinsic Value</u>
Options outstanding, December 31, 2008 . . . . .	2,027	\$41.50		
Granted . . . . .	987	16.29		
Cancelled . . . . .	(181)	31.11		
Options outstanding, December 31, 2009 . . . . .	<u>2,833</u>	<u>\$33.37</u>	<u>4.9</u>	<u>\$5,452</u>
Options exercisable, December 31, 2009 . . . . .	<u>1,733</u>	<u>\$37.13</u>	<u>4.2</u>	<u>\$1,301</u>

Intrinsic value is the difference between the market value of our stock and the exercise price of each option multiplied by the number of options outstanding for those options where the market value exceeds their exercise price. No stock options were exercised during the year ended December 31, 2009. The total intrinsic value of stock options exercised during 2008 and 2007 was \$6.6 million and \$36.1 million, respectively. As of December 31, 2009, \$5.3 million of unrecognized compensation cost related to unvested stock options is expected to be recognized over the weighted-average period of 1.9 years.

*Restricted Stock and Restricted Stock Units*

For grants of restricted stock and restricted stock units, we recognize compensation expense over the vesting period equal to the fair value of our common stock at the date of grant. Common stock subject to restricted stock grants generally vests 33⅓% on each of the first three anniversaries of the grant date.

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table presents restricted stock and restricted stock unit activity for the year ended December 31, 2009 (in thousands, except per share data):

	<u>Shares</u>	<u>Weighted Average Grant-Date Fair Value Per Share</u>
Non-vested restricted stock and restricted stock units, December 31, 2008 . . . . .	535	\$66.46
Granted . . . . .	994	16.22
Vested . . . . .	(268)	59.32
Cancelled . . . . .	<u>(99)</u>	30.91
Non-vested restricted stock and restricted stock units, December 31, 2009 . . . . .	<u>1,162</u>	<u>\$28.15</u>

As of December 31, 2009, \$16.4 million of unrecognized compensation cost related to unvested restricted stock and restricted stock units is expected to be recognized over the weighted-average period of 1.9 years.

*Employee Stock Purchase Plan*

On August 20, 2007, we adopted the Exterran Holdings, Inc. Employee Stock Purchase Plan (“ESPP”), which is intended to provide employees with an opportunity to participate in our long-term performance and success through the purchase of shares of common stock at a price that may be less than fair market value. The ESPP is designed to comply with Section 423 of the Internal Revenue Code of 1986, as amended. Each quarter, an eligible employee may elect to withhold a portion of his or her salary up to the lesser of \$25,000 per year or 10% of his or her eligible pay to purchase shares of our common stock at a price equal to 85% to 100% of the fair market value of the stock as of the first trading day of the quarter, the last trading day of the quarter or the lower of the first trading day of the quarter and the last trading day of the quarter, as the compensation committee of our board of directors may determine. The ESPP will terminate on the date that all shares of common stock authorized for sale under the ESPP have been purchased, unless it is extended. A total of 650,000 shares of our common stock have been authorized and reserved for issuance under the ESPP. At December 31, 2009, 367,398 shares remained available for purchase under the ESPP. Our ESPP plan is compensatory and, as a result, we record an expense on our consolidated statements of operations related to the ESPP. Effective July 1, 2009, the purchase discount under the ESPP was reduced from 15% to 5% of the fair market value of our common stock on the first trading day of the quarter or the last trading day of the quarter, whichever is lower.

*Directors’ Stock and Deferral Plan*

On August 20, 2007, we adopted the Exterran Holdings, Inc. Directors’ Stock and Deferral Plan. The purpose of the Directors’ Stock and Deferral Plan is to provide non-employee directors of the board of directors with an opportunity to elect to receive our common stock as payment for a portion or all of their retainer and meeting fees. The number of shares to be paid each quarter will be determined by dividing the dollar amount of fees elected to be paid in common stock by the closing sales price per share of the common stock on the last day of the quarter. In addition, directors who elect to receive a portion or all of their fees in the form of common stock may also elect to defer, until a later date, the receipt of a portion or all of their fees to be received in common stock. We have reserved 100,000 shares under the Directors’ Stock and Deferral Plan, and as of December 31, 2009, 83,293 shares remain available to be issued under the plan.

*Unit Appreciation Rights*

As a result of the merger, we assumed 0.3 million outstanding unit appreciation rights (“UARs”). UARs entitle the holder to receive a payment from us in cash equal to the excess of the fair market value of a common unit

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

of Exterran Partners, L.P. (together with its subsidiaries, the “Partnership”), on the date of exercise over the exercise price. These UARs vested on January 1, 2009 and expired on December 31, 2009. None of the UARs were exercised.

Because the holders of the UARs would have received any payment from us in cash, these awards were recorded as a liability, and we were required to remeasure the fair value of these awards at each reporting date.

*Partnership Long-Term Incentive Plan*

The Partnership has a long-term incentive plan that was adopted by Exterran GP LLC, the general partner of the Partnership’s general partner, in October 2006 for employees, directors and consultants of the Partnership, us or our respective affiliates. The long-term incentive plan currently permits the grant of awards covering an aggregate of 1,035,378 common units, common unit options, restricted units and phantom units. The long-term incentive plan is administered by the board of directors of Exterran GP LLC or a committee thereof (the “Plan Administrator”).

Unit options will have an exercise price that is not less than the fair market value of a common unit on the date of grant and will become exercisable over a period determined by the Plan Administrator. Phantom units are notional units that entitle the grantee to receive a common unit upon the vesting of the phantom unit or, at the discretion of the Plan Administrator, cash equal to the fair value of a common unit.

In October 2008, the Partnership’s long-term incentive plan was amended to allow the Partnership the option to settle any exercised unit options in a cash payment equal to the fair market value of the number of common units that it would otherwise issue upon exercise of such unit option less the exercise price and any amounts required to meet withholding requirements. This modification resulted in the portion of the award we expect to settle in cash changing to a liability based award. This did not impact our total compensation expense recognized during 2008 due to the modification date fair value and the December 31, 2008 fair value each being lower than the grant date fair value of the affected unit options.

*Partnership Unit Options*

The unit options vested and became exercisable on January 1, 2009, and expired on December 31, 2009.

The following table presents unit option activity for the year ended December 31, 2009 (remaining life in years):

	<u>Unit Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Life</u>	<u>Aggregate Intrinsic Value</u>
Unit options outstanding, December 31, 2008 . . .	591,429	\$23.77		
Cancelled . . . . .	(10,714)	25.94		
Expired . . . . .	<u>(580,715)</u>	23.73		
Unit options outstanding, December 31, 2009 . . .	<u>—</u>	<u>\$ —</u>	<u>—</u>	<u>\$—</u>
Unit options exercisable, December 31, 2009 . . .	<u>—</u>	<u>\$ —</u>	<u>—</u>	<u>\$—</u>

*Partnership Phantom Units*

During the year ended December 31, 2009, the Partnership granted 90,502 phantom units to officers and directors of Exterran GP LLC and certain of our employees, which settle 33⅓% on each of the first three anniversaries of the grant date.



**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table presents phantom unit activity for the year ended December 31, 2009 (remaining life in years):

	<b>Phantom Units</b>	<b>Weighted Average Grant-Date Fair Value per Unit</b>
Phantom units outstanding, December 31, 2008 .....	48,152	\$30.98
Granted .....	90,502	12.35
Vested .....	(34,576)	24.02
Cancelled .....	(12,954)	17.39
Phantom units outstanding, December 31, 2009 .....	91,124	\$17.06

As of December 31, 2009, \$0.9 million of unrecognized compensation cost related to unvested phantom units is expected to be recognized over the weighted-average period of 1.9 years.

**19. Retirement Benefit Plan**

Our 401(k) retirement plan provides for optional employee contributions up to the Internal Revenue Service limitation and discretionary employer matching contributions. Effective July 1, 2009, we terminated the 401(k) company match. We recorded matching contributions of \$4.4 million, \$7.4 million and \$4.7 million during 2009, 2008 and 2007, respectively.

**20. Related Party Transaction**

On August 20, 2007, Mr. Ernie L. Danner, a non-employee director at the time, entered into a consulting agreement with us pursuant to which we engaged Mr. Danner, on a month-to-month basis, to provide consulting services. In consideration of the services rendered, we paid Mr. Danner a consulting fee of approximately \$29,500 per month and reimbursed Mr. Danner for expenses incurred on our behalf. The consulting agreement terminated in February 2008. In October 2008, Mr. Danner was appointed as our President and Chief Operating Officer. In June 2009, Mr. Danner was appointed as our Chief Executive Officer.

**21. Commitments and Contingencies**

Rent expense for 2009, 2008 and 2007 was approximately \$21.4 million, \$21.4 million and \$13.1 million, respectively. Commitments for future minimum rental payments with terms in excess of one year at December 31, 2009 are as follows (in thousands):

	<b>December 31, 2009</b>
2010 .....	\$ 8,629
2011 .....	6,121
2012 .....	4,931
2013 .....	3,963
2014 .....	3,660
Thereafter .....	15,228
Total .....	\$42,532

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

We have issued the following guarantees that are not recorded on our accompanying balance sheet (dollars in thousands):

	<b>Term</b>	<b>Maximum Potential Undiscounted Payments as of December 31, 2009</b>
Performance guarantees through letters of credit(1) . . . . .	2010 – 2013	\$295,819
Standby letters of credit . . . . .	2010 – 2011	21,524
Commercial letters of credit . . . . .	2010	2,643
Bid bonds and performance bonds(1). . . . .	2010 – 2016	<u>132,490</u>
Maximum potential undiscounted payments . . . . .		<u>\$452,476</u>

(1) We have issued guarantees to third parties to ensure performance of our obligations, some of which may be fulfilled by third parties.

As part of our acquisition of Production Operators Corporation in 2001, we may be required to make contingent payments of up to \$46 million to Schlumberger dependent on the realization by us of certain U.S. federal tax benefits through the year 2016. To date, we have not realized any such benefits that would require a payment to Schlumberger and do not anticipate realizing any such benefits that would require a payment before the year 2013.

See Note 3 for a discussion of the contingent purchase price related to our acquisition of GLR.

See Notes 2 and 8 for a discussion of gain contingencies related to our claims for assets and investments that were expropriated in Venezuela.

Our business can be hazardous, involving unforeseen circumstances such as uncontrollable flows of natural gas or well fluids and fires or explosions. As is customary in our industry, we review our safety equipment and procedures and carry insurance against some, but not all, risks of our business. Our insurance coverage includes property damage, general liability and commercial automobile liability and other coverage we believe is appropriate. In addition, we have a minimal amount of insurance on our offshore assets. We believe that our insurance coverage is customary for the industry and adequate for our business; however, losses and liabilities not covered by insurance would increase our costs.

Additionally, we are substantially self-insured for worker's compensation and employee group health claims in view of the relatively high per-incident deductibles we absorb under our insurance arrangements for these risks. Losses up to the deductible amounts are estimated and accrued based upon known facts, historical trends and industry averages.

In the ordinary course of business, we are involved in various pending or threatened legal actions. While management is unable to predict the ultimate outcome of these actions, we believe that any ultimate liability arising from these actions will not have a material adverse effect on our consolidated financial position, results of operations or cash flows. Because of the inherent uncertainty of litigation, however, we cannot provide assurance that the resolution of any particular claim or proceeding to which we are a party will not have a material adverse effect on our consolidated financial position, results of operations or cash flows for the period in which the resolution occurs.

**22. Recent Accounting Developments**

In September 2006, the FASB issued guidance under ASC 820, which provides a single definition of fair value, establishes a framework for measuring fair value and requires additional disclosures about the use of fair value to measure assets and liabilities. ASC 820 is effective for financial statements issued for fiscal years

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

beginning after November 15, 2007; however, in February 2008, the FASB deferred the effective date to fiscal years beginning after November 15, 2008 for all nonfinancial assets and liabilities, except those that are recognized or disclosed in the financial statements at fair value on at least an annual basis. Our adoption of the undeferred provisions of ASC 820 on January 1, 2008 did not have a material impact on our consolidated financial statements. Our adoption of the deferred provisions of ASC 820 on January 1, 2009 did not have a material impact on our consolidated financial statements.

In December 2007, the FASB issued guidance under ASC 805, “Business Combinations” (“ASC 805”), which requires that all assets, liabilities, contingent consideration, contingencies and in-process research and development costs of an acquired business be recorded at fair value at the acquisition date; that acquisition costs generally be expensed as incurred; that restructuring costs generally be expensed in periods subsequent to the acquisition date; and that changes in accounting for deferred tax asset valuation allowances and acquired income tax uncertainties after the measurement period impact income tax expense. ASC 805 is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008, with an exception for the accounting for valuation allowances on deferred taxes and acquired tax contingencies associated with acquisitions. After the adoption of ASC 805, the provisions of ASC 805 will also apply to adjustments made to valuation allowances on deferred taxes and acquired tax contingencies associated with acquisitions that closed prior to the effective date of ASC 805. Our adoption of the provisions of ASC 805 on January 1, 2009 did not have a material impact on our consolidated financial statements, although we are unable to predict its impact on future potential acquisitions.

In December 2007, the FASB issued guidance under ASC 810, which changes the accounting and reporting for minority interests such that minority interests will be recharacterized as noncontrolling interests and will be required to be reported as a component of equity, and requires that purchases or sales of equity interests that do not result in a change in control be accounted for as equity transactions and, upon a loss of control, requires the interest sold, as well as any interest retained, to be recorded at fair value, with any gain or loss recognized in earnings. ASC 810 is effective for fiscal years beginning on or after December 15, 2008, with early adoption prohibited. Our adoption of the provisions of ASC 810 on January 1, 2009 previously resulted in the reclassification of noncontrolling interests into equity on our consolidated balance sheets and other presentation changes to separately disclose the controlling and noncontrolling interests in various line items in our consolidated financial statements.

In March 2008, the FASB issued guidance under ASC 815, “Derivatives and Hedging” (“ASC 815”), which requires enhanced disclosures for derivative instruments, including those used in hedging activities. The new guidance in ASC 815 is effective for fiscal years beginning on or after November 15, 2008. Our adoption of the new provisions of ASC 815 on January 1, 2009 did not have a material impact on our consolidated financial statements; however, we have expanded our disclosures regarding derivatives.

In April 2008, the FASB issued guidance under ASC 350, “Intangibles — Goodwill and Other” (“ASC 350”), which amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset. The intent of the new guidance is to improve the consistency between the useful life of a recognized intangible asset and the period of expected cash flows used to measure the fair value of the asset, in accordance with GAAP. The new guidance under ASC 350 requires an entity to disclose information for a recognized intangible asset that enables users of the financial statements to assess the extent to which the expected future cash flows associated with the asset are affected by the entity’s intent and/or ability to renew or extend the arrangement. The new guidance under ASC 350 was effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Our adoption of the new provisions of ASC 350 on January 1, 2009 did not have a material impact on our consolidated financial statements.

## EXTERRAN HOLDINGS, INC.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

In May 2008, the FASB issued guidance under ASC 470-20, which requires that the liability and equity components of convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement), unless the embedded conversion option is required to be separately accounted for as a derivative, be separately accounted for in a manner that reflects an issuer's nonconvertible debt borrowing rate. ASC 470-20 is effective for financial statements issued for fiscal years beginning after December 15, 2008; early adoption is not permitted. Retrospective application to all periods presented is required except for instruments that were not outstanding during any of the periods that will be presented in the annual financial statements for the period of adoption but were outstanding during an earlier period. Our adoption of the provisions of ASC 470-20 on January 1, 2009 did not have a material impact on our financial statements. However, on issuance of our 4.25% Notes in June 2009, we applied the provisions of ASC 470-20.

As a result, we recorded a debt discount and a portion of the proceeds from our 4.25% Notes issued in June 2009 was allocated to equity. The amortization of the debt discount will be recorded as an increase in interest expense over the life of the notes. Accordingly, due to the application of ASC 470-20 we will record interest expense in excess of the 4.25% interest that we will pay.

In April 2009, the FASB issued guidance under ASC 825 "Financial Instruments", section 10-65-1 ("ASC-825-65-10"), which requires disclosures about the fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. Prior to issuing ASC 825-10-65-1, fair values for financial instruments were only disclosed once a year. ASC 825-10-65-1 is effective for interim reporting periods ending after June 15, 2009. ASC 825-10-65-1 does not require disclosures for earlier periods presented for comparative purposes at initial adoption, and, in periods after initial adoption, requires comparative disclosures only for periods ending after initial adoption. Our adoption of the provisions of ASC 825-10-65-1 on June 30, 2009 did not have a material impact on our consolidated financial statements.

In June 2009, the FASB issued guidance under ASC 810-20 "Consolidation — Control of Partnerships and Similar Entities ("ASC 810-20"). ASC 810-20 requires an entity to perform an analysis to determine whether the entity's variable interest gives it a controlling financial interest in a variable interest entity. This analysis identifies the primary beneficiary of a variable interest entity as the entity that has both the power to direct the activities of the variable interest entity and the obligation to absorb losses or the right to receive benefits from the variable interest entity. Additionally, ASC 810-20 requires reassessments of whether an entity is the primary beneficiary of a variable interest entity. ASC 810-20 is effective for interim and annual periods ending after November 15, 2009. Our adoption of ASC 810-20 on December 31, 2009 did not have a material impact on our consolidated financial statements.

In June 2009, the FASB issued guidance under ASC 105, "Generally Accepted Accounting Principles" ("ASC 105"), which identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with GAAP. Rules and interpretive releases of the Securities and Exchange Commission ("SEC") under federal securities laws are also sources of authoritative GAAP for SEC registrants. All guidance contained in the codification carries an equal level of authority. The new guidance under ASC 105 is effective for interim and annual periods ending after September 15, 2009. Our adoption of the provisions of ASC 105 on September 30, 2009 did not have a material impact on our consolidated financial statements.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**23. Industry Segments and Geographic Information**

We manage our business segments primarily based upon the type of product or service provided. We have four principal industry segments: North America contract operations, international contract operations, aftermarket services and fabrication. The North America and international contract operations segments primarily provide natural gas compression services, production and processing equipment services and maintenance services to meet specific customer requirements on Exterran-owned assets. The aftermarket services segment provides a full range of services to support the surface production, compression and processing needs of customers, from parts sales and normal maintenance services to full operation of a customer's owned assets. The fabrication segment involves (i) design, engineering, installation, fabrication and sale of natural gas compression units and accessories and equipment used in the production, treating and processing of crude oil and natural gas and (ii) engineering, procurement and construction services primarily related to the manufacturing of critical process equipment for refinery and petrochemical facilities, the construction of tank farms and the construction of evaporators and brine heaters for desalination plants.

We evaluate the performance of our segments based on gross margin for each segment. Revenues include only sales to external customers. We do not include intersegment sales when we evaluate the performance of our segments. Our chief executive officer does not review asset information by segment.

No individual customer accounted for more than 10% of our consolidated revenues during any of the periods presented. The following table presents sales and other financial information by industry segment as of and for the years ended December 31, 2009, 2008 and 2007. The results below for 2007 include 134 days of Universal's operations from the merger date of August 20, 2007 through December 31, 2007 (in thousands):

	<u>North America Contract Operations</u>	<u>International Contract Operations</u>	<u>Aftermarket Services</u>	<u>Fabrication</u>	<u>Reportable Segments Total</u>	<u>Other(1)</u>	<u>Total(2)</u>
<b>2009:</b>							
Revenue from external customers . . . . .	\$ 695,315	\$ 391,995	\$308,873	\$1,319,418	\$2,715,601	\$ —	\$2,715,601
Gross margin(3) . . . . .	396,601	242,742	62,987	213,252	915,582	—	915,582
Total assets . . . . .	2,357,751	988,257	148,548	720,482	4,215,038	1,019,372	5,234,410
Capital expenditures . . . . .	108,985	236,450	2,629	10,592	358,656	10,245	368,901
<b>2008:</b>							
Revenue from external customers . . . . .	\$ 790,573	\$ 379,817	\$364,157	\$1,489,572	\$3,024,119	\$ —	\$3,024,119
Gross margin(3) . . . . .	448,708	234,911	72,597	269,516	1,025,732	—	1,025,732
Total assets . . . . .	2,489,309	1,059,751	210,754	720,411	4,480,225	1,198,158	5,678,383
Capital expenditures . . . . .	253,232	145,653	5,632	25,093	429,610	36,126	465,736
<b>2007:</b>							
Revenue from external customers . . . . .	\$ 551,140	\$ 239,115	\$257,484	\$1,378,049	\$2,425,788	\$ —	\$2,425,788
Gross margin(3) . . . . .	318,902	147,428	54,667	233,469	754,466	—	754,466
Total assets . . . . .	3,647,354	937,462	170,089	649,342	5,404,247	1,075,172	6,479,419
Capital expenditures . . . . .	193,817	99,386	—	22,902	316,105	6,693	322,798

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

The following table presents assets from reportable segments to total assets as of December 31, 2009, 2008 and 2007 (in thousands):

	<u>2009</u>	<u>2008</u>	<u>2007</u>
Assets from reportable segments . . . . .	\$4,215,038	\$4,480,225	\$5,404,247
Other assets(1) . . . . .	1,019,372	1,198,158	1,075,172
Assets associated with discontinued operations . . . . .	<u>58,538</u>	<u>414,244</u>	<u>384,104</u>
Consolidated assets . . . . .	\$5,292,948	\$6,092,627	\$6,863,523

The following table presents geographic data as of and for the years ended December 31, 2009, 2008 and 2007 (in thousands):

	<u>U.S.</u>	<u>International</u>	<u>Consolidated</u>
<b>2009:</b>			
Revenues from external customers . . . . .	\$1,332,641	\$1,382,960	\$2,715,601
Property, plant and equipment, net . . . . .	\$2,278,172	\$1,126,182	\$3,404,354
<b>2008:</b>			
Revenues from external customers . . . . .	\$1,567,379	\$1,456,740	\$3,024,119
Property, plant and equipment, net . . . . .	\$2,581,287	\$ 854,935	\$3,436,222
<b>2007:</b>			
Revenues from external customers . . . . .	\$1,250,048	\$1,175,740	\$2,425,788
Property, plant and equipment, net . . . . .	\$2,443,663	\$ 862,640	\$3,306,303

- (1) Includes corporate related items.
- (2) Totals exclude assets, capital expenditures and the operating results of discontinued operations.
- (3) Gross margin, a non-GAAP financial measure, is reconciled to net income (loss) below.

The following table reconciles net income (loss) to gross margin (in thousands):

	<u>Years Ended December 31,</u>		
	<u>2009</u>	<u>2008</u>	<u>2007</u>
<b>Net income (loss)</b> . . . . .	\$ (545,463)	\$ (935,076)	\$ 40,876
Selling, general and administrative . . . . .	337,620	352,899	247,983
Merger and integration expenses . . . . .	—	11,384	46,201
Depreciation and amortization . . . . .	352,785	330,886	232,492
Fleet impairment . . . . .	90,991	24,109	61,945
Restructuring charges . . . . .	20,326	—	—
Goodwill impairment . . . . .	150,778	1,148,371	—
Interest expense . . . . .	122,845	129,784	130,303
Debt extinguishment charges . . . . .	—	—	70,150
Equity in (income) loss of non-consolidated affiliates . .	91,154	(23,974)	(12,498)
Other (income) expense, net . . . . .	(53,360)	(3,118)	(19,771)
Provision for income taxes . . . . .	51,667	37,219	1,558
(Income) loss from discontinued operations, net of tax . . . . .	<u>296,239</u>	<u>(46,752)</u>	<u>(44,773)</u>
<b>Gross margin</b> . . . . .	<u>\$ 915,582</u>	<u>\$1,025,732</u>	<u>\$ 754,466</u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**24. CONSOLIDATING FINANCIAL STATEMENTS**

Exterran Energy Corp., a wholly owned subsidiary of Exterran Holdings, Inc., is the issuer of our 4.75% Notes. Exterran Holdings, Inc. agreed to fully and unconditionally guarantee the obligations of Exterran Energy Corp. relating to our 4.75% Notes and as a result of this guarantee, we are presenting the following condensed consolidating financial information pursuant to Rule 3-10 of Regulation S-X rather than the previously included narrative footnote disclosure. These schedules are presented using the equity method of accounting for all periods presented. Under this method, investments in subsidiaries are recorded at cost and adjusted for our share in the subsidiaries' cumulative results of operations, capital contributions and distributions and other changes in equity. Elimination entries relate primarily to the elimination of investments in subsidiaries and associated intercompany balances and transactions.

EXTERRAN HOLDINGS, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)

Condensed Consolidating Balance Sheet  
December 31, 2009

	Parent	Subsidiary Issuer	Other Subsidiaries	Eliminations	Consolidation
	(in thousands)				
<b>ASSETS</b>					
Current assets	\$ 1,443	\$ 3,950	\$1,360,994	\$ (5,378)	\$1,361,009
Current assets associated with discontinued operations	—	—	58,152	—	58,152
Total current assets	1,443	3,950	1,419,146	(5,378)	1,419,161
Property, plant and equipment, net	—	—	3,404,354	—	3,404,354
Goodwill, net	—	—	195,164	—	195,164
Investments in affiliates	2,012,809	2,164,402	—	(4,177,211)	—
Other assets	944,087	922,712	257,103	(1,850,019)	273,883
Long-term assets associated with discontinued operations	—	—	386	—	386
Total long-term assets	2,956,896	3,087,114	3,857,007	(6,027,230)	3,873,787
Total assets	\$2,958,339	\$3,091,064	\$5,276,153	\$(6,032,608)	\$5,292,948
<b>LIABILITIES AND EQUITY</b>					
Current liabilities	\$ 18,808	\$ 4,541	\$ 797,162	\$ (5,357)	\$ 815,154
Current liabilities associated with discontinued operations	—	—	21,879	—	21,879
Total current liabilities	18,808	4,541	819,041	(5,357)	837,033
Long-term debt	1,114,398	143,750	1,002,788	—	2,260,936
Intercompany payables	—	929,964	881,714	(1,811,678)	—
Other long-term liabilities	8,274	—	391,541	(38,362)	361,453
Long-term liabilities associated with discontinued operations	—	—	16,667	—	16,667
Total liabilities	1,141,480	1,078,255	3,111,751	(1,855,397)	3,476,089
Total equity	1,816,859	2,012,809	2,164,402	(4,177,211)	1,816,859
Total liabilities and equity	\$2,958,339	\$3,091,064	\$5,276,153	\$(6,032,608)	\$5,292,948

Condensed Consolidating Balance Sheet  
December 31, 2008

	Parent	Subsidiary Issuer	Other Subsidiaries	Eliminations	Consolidation
	(in thousands)				
<b>ASSETS</b>					
Current assets	\$ 1,338	\$ 4,067	\$1,554,874	\$ (4,327)	\$1,555,952
Current assets associated with discontinued operations	—	—	139,178	—	139,178
Total current assets	1,338	4,067	1,694,052	(4,327)	1,695,130
Property, plant and equipment, net	—	—	3,436,222	—	3,436,222
Goodwill, net	—	—	308,024	—	308,024
Investments in affiliates	2,465,280	2,615,671	83,933	(5,080,951)	83,933
Other assets	845,927	831,634	285,431	(1,668,740)	294,252
Long-term assets associated with discontinued operations	—	—	275,066	—	275,066
Total long-term assets	3,311,207	3,447,305	4,388,676	(6,749,691)	4,397,497
Total assets	\$3,312,545	\$3,451,372	\$6,082,728	\$(6,754,018)	\$6,092,627
<b>LIABILITIES AND EQUITY</b>					
Current liabilities	\$ 7,552	\$ 4,337	\$ 872,962	\$ (5,262)	\$ 879,589
Current liabilities associated with discontinued operations	—	—	37,632	—	37,632
Total current liabilities	7,552	4,337	910,594	(5,262)	917,221
Long-term debt	1,069,591	143,750	1,298,987	—	2,512,328
Intercompany payables	—	838,005	789,755	(1,627,760)	—
Other long-term liabilities	7,325	—	412,924	(40,045)	380,204
Long-term liabilities associated with discontinued operations	—	—	54,797	—	54,797
Total liabilities	1,084,468	986,092	3,467,057	(1,673,067)	3,864,550
Total equity	2,228,077	2,465,280	2,615,671	(5,080,951)	2,228,077
Total liabilities and equity	\$3,312,545	\$3,451,372	\$6,082,728	\$(6,754,018)	\$6,092,627



**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Condensed Consolidating Statement of Operations  
Year Ended December 31, 2009**

	Parent	Subsidiary Issuer	Other Subsidiaries	Eliminations	Consolidation
	(in thousands)				
Revenues	\$ —	\$ —	\$2,715,601	\$ —	\$2,715,601
Costs of sales (excluding depreciation and amortization expense)	—	—	1,800,019	—	1,800,019
Selling, general and administrative	—	—	337,620	—	337,620
Depreciation and amortization	—	—	352,785	—	352,785
Fleet impairment	—	—	90,991	—	90,991
Restructuring charges	—	—	20,326	—	20,326
Goodwill impairment	—	—	150,778	—	150,778
Interest expense	51,473	6,814	64,558	—	122,845
Other (income) expense:					
Intercompany charges, net	(16,847)	(3,764)	20,611	—	—
Equity in (income) loss of affiliates	527,140	525,100	—	(1,052,240)	—
Equity in (income) loss of non-consolidating affiliates	—	—	91,154	—	91,154
Other, net	40	—	(53,400)	—	(53,360)
Income (loss) before income taxes	(561,806)	(528,150)	(159,841)	1,052,240	(197,557)
Provision for (benefit from) income taxes	(12,399)	(1,010)	65,076	—	51,667
Income (loss) from continuing operations	(549,407)	(527,140)	(224,917)	1,052,240	(249,224)
Income (loss) from discontinued operations, net of tax	—	—	(296,239)	—	(296,239)
Net income (loss)	(549,407)	(527,140)	(521,156)	1,052,240	(545,463)
Less: Net income attributable to the noncontrolling interest	—	—	(3,944)	—	(3,944)
Net income (loss) attributable to Exterran stockholders	<u>\$(549,407)</u>	<u>\$(527,140)</u>	<u>\$( 525,100)</u>	<u>\$ 1,052,240</u>	<u>\$ (549,407)</u>

**Condensed Consolidating Statement of Operations  
Year Ended December 31, 2008**

	Parent	Subsidiary Issuer	Other Subsidiaries	Eliminations	Consolidation
	(in thousands)				
Revenues	\$ —	\$ —	\$3,024,119	\$ —	\$3,024,119
Costs of sales (excluding depreciation and amortization expense)	—	—	1,998,387	—	1,998,387
Selling, general and administrative	—	—	352,899	—	352,899
Merger and integration expenses	—	—	11,384	—	11,384
Depreciation and amortization	—	—	330,886	—	330,886
Fleet impairment	—	—	24,109	—	24,109
Goodwill impairment	—	—	1,148,371	—	1,148,371
Interest expense	52,118	8,760	68,906	—	129,784
Other (income) expense:					
Intercompany charges, net	(38,922)	(558)	39,480	—	—
Equity in (income) loss of affiliates	936,456	933,262	—	(1,869,718)	—
Equity in (income) loss of non-consolidating affiliates	—	—	(23,974)	—	(23,974)
Other, net	40	—	(3,158)	—	(3,118)
Income (loss) before income taxes	(949,692)	(941,464)	(923,171)	1,869,718	(944,609)
Provision for (benefit from) income taxes	(2,343)	(5,008)	44,570	—	37,219
Income (loss) from continuing operations	(947,349)	(936,456)	(967,741)	1,869,718	(981,828)
Income (loss) from discontinued operations, net of tax	—	—	46,752	—	46,752
Net income (loss)	(947,349)	(936,456)	(920,989)	1,869,718	(935,076)
Less: Net income attributable to the noncontrolling interest	—	—	(12,273)	—	(12,273)
Net income (loss) attributable to Exterran stockholders	<u>\$(947,349)</u>	<u>\$(936,456)</u>	<u>\$( 933,262)</u>	<u>\$ 1,869,718</u>	<u>\$ (947,349)</u>

**EXTERRAN HOLDINGS, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Condensed Consolidating Statement of Operations**  
**Year Ended December 31, 2007**

	<u>Parent</u>	<u>Subsidiary Issuer</u>	<u>Other Subsidiaries</u> (in thousands)	<u>Eliminations</u>	<u>Consolidation</u>
Revenues . . . . .	\$ —	\$ —	\$2,425,788	\$ —	\$2,425,788
Costs of sales (excluding depreciation and amortization expense) . . . . .	—	—	1,671,322	—	1,671,322
Selling, general and administrative . . . . .	—	—	247,983	—	247,983
Merger and integration expenses . . . . .	—	—	46,201	—	46,201
Depreciation and amortization . . . . .	—	—	232,492	—	232,492
Fleet impairment . . . . .	—	—	61,945	—	61,945
Interest expense . . . . .	22,070	11,019	97,214	—	130,303
Debt extinguishment charges . . . . .	—	—	70,150	—	70,150
Other (income) expense:					
Intercompany charges, net . . . . .	(15,942)	(6,828)	22,770	—	—
Equity in (income) loss of affiliates . . . . .	(38,623)	(43,627)	—	82,250	—
Equity in (income) loss of non-consolidating affiliates . . . . .	—	—	(12,498)	—	(12,498)
Other, net . . . . .	40	—	(19,811)	—	(19,771)
Income (loss) before income taxes . . . . .	32,455	39,436	8,020	(82,250)	(2,339)
Provision for (benefit from) income taxes . . . . .	(2,114)	813	2,859	—	1,558
Income (loss) from continuing operations . . . . .	34,569	38,623	5,161	(82,250)	(3,897)
Income (loss) from discontinued operations, net of tax . . . . .	—	—	44,773	—	44,773
Net income (loss) . . . . .	34,569	38,623	49,934	(82,250)	40,876
Less: Net income attributable to the noncontrolling interest . . . . .	—	—	(6,307)	—	(6,307)
Net income (loss) attributable to Exterran stockholders . . . . .	<u>\$ 34,569</u>	<u>\$ 38,623</u>	<u>\$ 43,627</u>	<u>\$(82,250)</u>	<u>\$ 34,569</u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Condensed Consolidating Statement of Cash Flows  
Year Ended December 31, 2009**

	<u>Parent</u>	<u>Subsidiary Issuer</u>	<u>Other Subsidiaries</u>	<u>Eliminations</u>	<u>Consolidation</u>
	(in thousands)				
Cash flows from operating activities:					
Net cash provided by (used in) continuing operations . . . . .	\$ (11,569)	\$ (1,001)	\$ 489,378	\$ —	\$ 476,808
Net cash provided by discontinued operations . . . . .	—	—	710	—	710
Net cash provided by (used in) operating activities . . . . .	<u>(11,569)</u>	<u>(1,001)</u>	<u>490,088</u>	<u>—</u>	<u>477,518</u>
Cash flows from investing activities:					
Capital expenditures . . . . .	—	—	(368,901)	—	(368,901)
Proceeds from sale of property, plant and equipment . . . . .	—	—	69,097	—	69,097
Proceeds from sale of business . . . . .	—	—	5,642	—	5,642
Return of investments in non-consolidated affiliates . . . . .	—	—	3,139	—	3,139
Increase in restricted cash . . . . .	—	—	(7,308)	—	(7,308)
Investment in consolidated subsidiaries . . . . .	53,180	24,181	—	(77,361)	—
Cash invested in non-consolidated affiliates . . . . .	—	—	(1,959)	—	(1,959)
Net cash used in continuing operations . . . . .	53,180	24,181	(300,290)	(77,361)	(300,290)
Net cash used in discontinued operations . . . . .	—	—	(710)	—	(710)
Net cash used in investing activities . . . . .	<u>53,180</u>	<u>24,181</u>	<u>(301,000)</u>	<u>(77,361)</u>	<u>(301,000)</u>
Cash flows from financing activities:					
Borrowings/repayments on revolving credit facilities, net . . . . .	(200,661)	—	3,750	—	(196,911)
Borrowings/proceeds from debt . . . . .	355,000	—	30,000	—	385,000
Repayments of debt . . . . .	(20,000)	—	(330,059)	—	(350,059)
Payments for debt issue costs . . . . .	(19,704)	—	7,411	—	(12,293)
Stock-based compensation excess tax benefit . . . . .	—	—	119	—	119
Proceeds from warrants sold . . . . .	53,138	—	—	—	53,138
Payment for call options . . . . .	(89,408)	—	—	—	(89,408)
Proceeds from stock issued pursuant to our employee stock purchase plan . . . . .	2,845	—	—	—	2,845
Purchases of treasury stock . . . . .	(976)	—	—	—	(976)
Distribution to noncontrolling partners in the Partnership . . . . .	—	—	(15,459)	—	(15,459)
Capital contribution (distribution), net . . . . .	—	(53,180)	(24,181)	77,361	—
Borrowings (repayments) between subsidiaries, net . . . . .	(121,959)	30,000	91,959	—	—
Net cash provided by (used in) financing activities . . . . .	<u>(41,725)</u>	<u>(23,180)</u>	<u>(236,460)</u>	<u>77,361</u>	<u>(224,004)</u>
Effect of exchange rate changes on cash and cash equivalents . . . . .	—	—	7,325	—	7,325
Net decrease in cash and cash equivalents . . . . .	(114)	—	(40,047)	—	(40,161)
Cash and cash equivalents at beginning of year . . . . .	163	—	123,743	—	123,906
Cash and cash equivalents at end of year . . . . .	<u>\$ 49</u>	<u>\$ —</u>	<u>\$ 83,696</u>	<u>\$ —</u>	<u>\$ 83,745</u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Condensed Consolidating Statement of Cash Flows  
Year Ended December 31, 2008**

	<u>Parent</u>	<u>Subsidiary Issuer</u>	<u>Other Subsidiaries</u> (in thousands)	<u>Eliminations</u>	<u>Consolidation</u>
Cash flows from operating activities:					
Net cash provided by (used in) continuing operations . . . . .	\$ (10,576)	\$ (7,721)	\$ 460,818	\$ —	\$ 442,521
Net cash provided by discontinued operations . . . . .	—	—	43,534	—	43,534
Net cash provided by (used in) operating activities . . . . .	<u>(10,576)</u>	<u>(7,721)</u>	<u>504,352</u>	<u>—</u>	<u>486,055</u>
Cash flows from investing activities:					
Capital expenditures . . . . .	—	—	(465,736)	—	(465,736)
Proceeds from sale of property, plant and equipment . . . . .	—	—	56,574	—	56,574
Cash paid for business acquisitions, net of cash acquired . . . . .	—	—	(133,590)	—	(133,590)
Investment in consolidated subsidiaries . . . . .	11,069	18,790	—	(29,859)	—
Decrease in restricted cash . . . . .	—	—	1,570	—	1,570
Net cash used in continuing operations . . . . .	11,069	18,790	(541,182)	(29,859)	(541,182)
Net cash used in discontinued operations . . . . .	—	—	(41,719)	—	(41,719)
Net cash used in investing activities . . . . .	<u>11,069</u>	<u>18,790</u>	<u>(582,901)</u>	<u>(29,859)</u>	<u>(582,901)</u>
Cash flows from financing activities:					
Borrowings on revolving credit facilities, net . . . . .	89,591	—	64,250	—	153,841
Borrowings/proceeds from debt . . . . .	—	—	217,500	—	217,500
Repayments of debt . . . . .	—	(192,000)	(837)	—	(192,837)
Payments for debt issue costs . . . . .	(791)	—	109	—	(682)
Proceeds from stock options exercised . . . . .	5,150	—	—	—	5,150
Stock-based compensation excess tax benefit . . . . .	—	—	14,763	—	14,763
Proceeds from stock issued pursuant to our employee stock purchase plan . . . . .	4,113	—	—	—	4,113
Purchases of treasury stock . . . . .	(100,961)	—	—	—	(100,961)
Distribution to noncontrolling partners in the Partnership . . . . .	—	—	(14,489)	—	(14,489)
Capital contribution (distribution), net . . . . .	—	(11,069)	(18,790)	29,859	—
Borrowings (repayments) between subsidiaries, net . . . . .	1,771	192,000	(193,771)	—	—
Net cash provided by financing activities . . . . .	<u>(1,127)</u>	<u>(11,069)</u>	<u>68,735</u>	<u>29,859</u>	<u>86,398</u>
Effect of exchange rate changes on cash and cash equivalents . . . . .	—	—	(10,447)	—	(10,447)
Net decrease in cash and cash equivalents . . . . .	(634)	—	(20,261)	—	(20,895)
Cash and cash equivalents at beginning of year . . . . .	797	—	144,004	—	144,801
Cash and cash equivalents at end of year . . . . .	<u>\$ 163</u>	<u>\$ —</u>	<u>\$ 123,743</u>	<u>\$ —</u>	<u>\$ 123,906</u>

**EXTERRAN HOLDINGS, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued)**

**Condensed Consolidating Statement of Cash Flows  
Year Ended December 31, 2007**

	<u>Parent</u>	<u>Subsidiary Issuer</u>	<u>Other Subsidiaries</u>	<u>Eliminations</u>	<u>Consolidation</u>
			(in thousands)		
Cash flows from operating activities:					
Net cash provided by (used in) continuing operations . . . . .	\$ 2,123	\$ (3,723)	\$ 210,920	\$ —	\$ 209,320
Net cash provided by discontinued operations . . . . .	—	—	29,392	—	29,392
Net cash provided by (used in) operating activities . . . . .	<u>2,123</u>	<u>(3,723)</u>	<u>240,312</u>	<u>—</u>	<u>238,712</u>
Cash flows from investing activities:					
Capital expenditures . . . . .	—	—	(322,798)	—	(322,798)
Proceeds from sale of property, plant and equipment . . . . .	—	—	36,277	—	36,277
Cash paid for business acquisitions, net of cash acquired . . . . .	—	—	25,873	—	25,873
Increase in restricted cash . . . . .	—	—	(9,133)	—	(9,133)
Investment in consolidated subsidiaries . . . . .	(27,651)	(55,982)	—	83,633	—
Cash invested in non-consolidated affiliates . . . . .	—	—	(3,095)	—	(3,095)
Net cash used in continuing operations . . . . .	<u>(27,651)</u>	<u>(55,982)</u>	<u>(272,876)</u>	<u>83,633</u>	<u>(272,876)</u>
Net cash used in discontinued operations . . . . .	—	—	(29,392)	—	(29,392)
Net cash used in investing activities . . . . .	<u>(27,651)</u>	<u>(55,982)</u>	<u>(302,268)</u>	<u>83,633</u>	<u>(302,268)</u>
Cash flows from financing activities:					
Borrowings on revolving credit facilities, net . . . . .	160,000	—	6,000	—	166,000
Borrowings/proceeds from debt . . . . .	800,000	—	800,000	—	1,600,000
Repayments of debt . . . . .	—	(550,000)	(1,001,852)	—	(1,551,852)
Payments for debt issue costs . . . . .	(21,172)	—	8,077	—	(13,095)
Proceeds from stock options exercised . . . . .	27,271	—	—	—	27,271
Stock-based compensation excess tax benefit . . . . .	—	—	10,737	—	10,737
Purchases of treasury stock . . . . .	(99,998)	—	—	—	(99,998)
Distribution to noncontrolling partners in the Partnership . . . . .	—	—	(3,336)	—	(3,336)
Capital contribution (distribution), net . . . . .	—	27,651	55,982	(83,633)	—
Borrowings (repayments) between subsidiaries, net . . . . .	<u>(839,776)</u>	<u>582,054</u>	<u>257,722</u>	<u>—</u>	<u>—</u>
Net cash provided by (used in) financing activities . . . . .	<u>26,325</u>	<u>59,705</u>	<u>133,330</u>	<u>(83,633)</u>	<u>135,727</u>
Effect of exchange rate changes on cash and cash equivalents . . . . .	—	—	2,769	—	2,769
Net increase in cash and cash equivalents . . . . .	<u>797</u>	<u>—</u>	<u>74,143</u>	<u>—</u>	<u>74,940</u>
Cash and cash equivalents at beginning of year . . . . .	—	—	69,861	—	69,861
Cash and cash equivalents at end of year . . . . .	<u>\$ 797</u>	<u>\$ —</u>	<u>\$ 144,004</u>	<u>\$ —</u>	<u>\$ 144,801</u>

**EXTERRAN HOLDINGS, INC.**  
**SELECTED QUARTERLY UNAUDITED FINANCIAL DATA**

In the opinion of management, the summarized quarterly financial data below (in thousands, except per share amounts) contains all appropriate adjustments, all of which are normally recurring adjustments, considered necessary to present fairly our financial position and the results of operations for the respective periods (in thousands, except per share amounts):

	<u>March 31</u>	<u>June 30</u>	<u>September 30</u>	<u>December 31</u>
2009(1):				
Revenue from external customers . . . . .	\$ 703,212	\$ 677,968	\$ 679,706	\$ 654,715
Gross profit(3) . . . . .	167,620	67,158	153,440	128,352
Net income (loss) attributable to Exterran stockholders . . . . .	(59,414)	(530,770)	18,192	22,585
Income (loss) per common share attributable to Exterran stockholders:				
Basic . . . . .	\$ (0.97)	\$ (8.66)	\$ 0.30	\$ 0.37
Diluted . . . . .	(0.97)	(8.66)	0.30	0.37
2008(2):				
Revenue from external customers . . . . .	\$ 702,586	\$ 773,376	\$ 756,258	\$ 791,899
Gross profit(3) . . . . .	189,203	158,555	191,184	189,141
Net income (loss) attributable to Exterran stockholders . . . . .	49,371	21,660	37,033	(1,055,413)
Income (loss) per common share attributable to Exterran stockholders:				
Basic . . . . .	\$ 0.76	\$ 0.33	\$ 0.57	\$ (16.70)
Diluted . . . . .	0.73	0.33	0.57	(16.70)

- (1) During the fourth quarter of 2009, we recorded a pre-tax gain of approximately \$20.8 million gain on the sale of our investment in the subsidiary that owns the barge mounted processing plant and other related assets used on the Cawthorne Channel Project and a \$50.0 million insurance recovery on the loss attributable to the expropriation of our assets and operations in Venezuela. During the second quarter of 2009, we recorded a \$150.8 million goodwill impairment charge, a \$86.7 million fleet asset impairment charge and a \$379.7 million loss attributable to the expropriation of our assets and operations in Venezuela.
- (2) During the fourth quarter of 2008, we recorded a \$1,148.4 million goodwill impairment charge, a \$21.6 million fleet asset impairment charge and a benefit of \$14.1 million for a recovery of previously expensed cost overruns on a loss contract. During the second quarter of 2008, we recorded \$31.8 million in total cost overruns on two projects in the Eastern Hemisphere.
- (3) Gross profit is defined as revenue less cost of sales, direct depreciation and amortization expense and fleet impairment charges.

**SCHEDULE II**  
**EXTERRAN HOLDINGS, INC.**  
**VALUATION AND QUALIFYING ACCOUNTS**  
(In thousands)

<u>Description</u>	<u>Balance at Beginning of Period</u>	<u>Additions</u>		<u>Deductions</u>	<u>Balance at End of Period</u>
		<u>Charged to Costs and Expenses</u>	<u>Charged to Other Accounts</u>		
Allowance for doubtful accounts deducted from accounts receivable in the balance sheet					
2009.....	\$ 13,738	\$ 5,929	\$ —	\$ 4,325(2)	\$ 15,342
2008.....	10,441	4,043	—	746(2)	13,738
2007.....	4,994	2,189	5,063(1)	1,805(2)	10,441
Allowance for obsolete and slow moving inventory deducted from inventories in the balance sheet					
2009.....	\$ 16,348	\$ 5,314	\$ —	\$ 3,294(3)	\$ 18,368
2008.....	19,568	2,146	—	5,366(3)	16,348
2007.....	9,725	672	11,003(1)	1,832(3)	19,568
Allowance for deferred tax assets not expected to be realized					
2009.....	\$ 15,196	\$ 6,952	\$ —	\$ 2,115(4)	\$ 20,033
2008.....	30,863	12,018	—	27,685(4)	15,196
2007.....	46,996	5,243	1,173(1)	22,549(4)	30,863

- (1) Amount represents increase in allowances related to the purchase price allocations for the Universal merger.
- (2) Uncollectible accounts written off, net of recoveries.
- (3) Obsolete inventory written off at cost, net of value received.
- (4) Reflects expected realization of deferred tax assets and amounts credited to other accounts for stock-based compensation excess tax benefits, expiring net operating losses and changes in tax rates.

## DIRECTORS

**Janet F. Clark**

**Uriel E. Dutton**

**J.W.G. "Will" Honeybourne**

**Mark A. McCollum**

**Stephen M. Pazuk**

**Ernie L. Danner**

**Gordon T. Hall**

**John E. Jackson**

**William C. Pate**

**Christopher T. Seaver**

## EXECUTIVE OFFICERS

**Ernie L. Danner**

President and Chief Executive Officer

**J. Michael Anderson**

Senior Vice President and  
Chief Financial Officer

**D. Bradley Childers**

Senior Vice President  
President, North America

**Joseph G. Kishkill**

Senior Vice President  
President, Eastern Hemisphere

**Daniel K. Schlanger**

Senior Vice President,  
Operations Services

**Donald C. Wayne**

Senior Vice President,  
General Counsel and Secretary

## CORPORATE INFORMATION

### Annual Meeting

The 2010 Annual Meeting of Stockholders will be held May 4, 2010, at 9:00 a.m. local time, at Exterran's Corporate Office.

### Stock Trading

New York Stock Exchange symbol: EXH

### Stockholder Information Website

Additional information on Exterran, including securities filings, press releases, Code of Business Conduct, Corporate Governance Principles and Board Committee Charters, is available on our website at [www.exterran.com](http://www.exterran.com).

### Transfer Agent-Registrar

American Stock Transfer and Trust Company  
59 Maiden Lane  
Plaza Level  
New York, New York 10038 USA  
(800) 937-5449 or (718) 921-8200

### Independent Registered Public Accounting Firm

Deloitte & Touche LLP  
Houston, Texas USA

### Corporate Office

16666 Northchase Drive  
Houston, Texas 77060 USA  
(281) 836-7000

### 10-K/Investor Contact

Stockholders may obtain a copy, without charge, of Exterran's 2009 Form 10-K, filed with the Securities and Exchange Commission, by visiting our website at [www.exterran.com](http://www.exterran.com) or by requesting a copy in writing to [investor.relations@exterran.com](mailto:investor.relations@exterran.com) or Exterran's Corporate Office, Attention: Investor Relations.

The certifications by our Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 are filed as exhibits to our 2009 Form 10-K. We have also filed with the New York Stock Exchange the written affirmation certifying that we are not aware of any violations by Exterran of NYSE Corporate Governance Listing Standards.

### Contact Board of Directors

To report a concern about Exterran's accounting, internal controls or auditing matters, or any other matters, to the Audit Committee or non-management members of the Board of Directors, send a detailed note, with relevant documents, to Exterran's Corporate Office, Attention: Gordon T. Hall, Chairman of the Board, or leave a message at 1-800-281-5439 (U.S. and Canada) or 1-832-554-4859 (outside U.S. and Canada), request reverse charges.

### Forward-Looking Statements

Certain statements contained in this Annual Report may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to be materially different, as discussed more fully elsewhere in this Annual Report and in our filings with the Securities and Exchange Commission, including our 2009 Form 10-K filed on February 25, 2010. Except as required by law, we expressly disclaim any intention or obligation to revise or update any forward-looking statements whether as a result of new information, future events or otherwise.





Exterran Holdings, Inc.  
[www.exterran.com](http://www.exterran.com)