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Annual Report 2009

# Advisory Boards Provide Valuable Physician Perspective

Staying abreast of issues affecting our policyholders helps American Physicians Capital, Inc. respond to the demands of a challenging medical malpractice market.

AppaRao Mukkamala, M.D. Chairman, APCapital Board

We gain knowledge of our market by including physicians on our Board of Directors, holding regular meetings with our Michigan and New Mexico Advisory Boards, and maintaining close relationships with organized medicine.

Our Advisory Boards (each comprised of 12 to 15 policyholders) provide valuable insight, feedback, and suggestions from within their medical communities. Stephen H. Haynes, M.D., chairman of the New Mexico Advisory Board, and Mitchell A. Rinek, M.D.,

chairman of the Michigan Advisory Board, serve as liaisons between their respective advisory boards and their appointments to the APCapital Board of Directors. Drs. Haynes and Rinek have served on the APCapital Board since May 2007.



Billy B. Baumann, M.D. Director, APCapital Board

The doctors who comprise our Advisory Boards are active in their state and local medical communities. Like APCapital's physician directors (AppaRao Mukkamala, M.D. and Billy B. Baumann, M.D.), our Advisory

Board doctors have held various state and national leadership positions and are truly committed to addressing issues that confront their profession.



Stephen H. Haynes, M.D. Director, APCapital Board

"My New Mexico Advisory
Board colleagues have been
instrumental in communicating the company's value
to physicians throughout the
state," says Dr. Haynes.
"They understand the importance of having a
committed and financially
stable medical professional

liability insurer to protect them and their practices."

"The Advisory Boards are an important link to our past as a physician-founded company," adds Dr. Rinek.
"They are also vital to our future. Many of our Advisory Board members have lived through previous medical liability crises, so they appreciate the need for being



Mitchell A. Rinek, M.D. Director, APCapital Board

insured by a financially strong and stable company. We greatly appreciate their guidance and perspectives."

# **Letter To Our Shareholders**

The year 2009 marked APCapital's sixth consecutive profitable year. Our business strategy remains simple, but proven effective. We continue to focus on writing profitable medical professional liability insurance within our core markets of Michigan, Illinois, Ohio and New Mexico. We also remain committed to effectively managing our capital through a number of initiatives which we believe will increase shareholder value.

# Significant accomplishments in 2009:

- Generated \$40.6 million in net income
- Posted a return of 16.0% on beginning equity
- Increased book value per share by 9.8% to \$23.74 at December 31, 2009
- Returned value to our shareholders by repurchasing \$56.1 million of our common stock
- Increased our quarterly cash dividend in the fourth quarter by 9.0% to \$0.09 per common share
- Continued to maintain a conservative portfolio with investments in high-quality fixed income securities and cash equivalents
- Completed implementation of a new policy, accounting and claims system

# Staying true to our business strategy

Growing our top line continued to be a challenge for us in 2009 as the soft market conditions remained in place within our markets. Our direct premiums written in 2009 declined \$11.8 million or 9.4% from the prior year.

Most of this decrease can be attributed to rate reductions taken in 2009, which averaged 7.0% and were the result of historically low claim frequency trends and competitive pressures. We did, however, continue to experience strong retention rates in 2009, allowing us to end the year on a positive note.

Our loss trends continued to perform better than expected in 2009. Our claims frequency began to level off during the year but was still at a historically low level. The number of claims reported in 2009 was up slightly at 919 compared with 908 in 2008, and our open claims count fell 9.0% during the year. We have seen an increase in severity trends in 2009, but our rate of loss cost inflation also remained lower than normal historical trends. We continued to follow our business strategy of disciplined, innovative underwriting, adequate pricing and tough defense of claims. We believe that our improved book of business, our intelligent claims management, as well as an overall improvement in the litigation environment are the reasons behind a decline in our open claim count of 61% over the last five years.

We continue to experience better than expected loss cost trends, and posted positive loss reserve development from prior years totaling \$36.6 million in 2009, with a calendar year loss ratio of 50.1%. Even though our loss trends remain favorable, we remain committed to careful reserving practices. Our commitment to maintaining solid reserves is reflected in our average case reserve per open claim increasing 10% from \$166,500 at December 31, 2008 to \$183,100 at the end of 2009, and since December 31, 2003, this number has more than doubled.

# Maintaining a conservative investment portfolio

We remained true to our conservative investment philosophy in 2009. Our in-house investment management team, which oversees our fixed-income securities portfolio, helped to steer us clear of any major bond losses in 2009 primarily by limiting our exposure to the financial sector. While investment income in 2009 was down 16.2% from 2008, the decline was mainly a function of the overall low interest rate environment, especially short-term rates. Our gross investment yield for 2009 was 3.85% compared to 4.38% for 2008. Our portfolio remains comprised of high quality securities and is well positioned should interest rates increase in 2010.

# Smart capital managers

We strive to maximize shareholder returns by effectively managing our capital. In 2009, we spent \$56.1 million to repurchase 1,863,833 of our common shares and paid out \$3.6 million to our shareholders through quarterly cash dividends.

Reflecting confidence in our financial outlook and continued adherence to effectively managing our capital, in the fourth quarter of 2009 our Board of Directors elected to increase the quarterly cash dividend 9% to \$0.09 per common share, which was payable on December 31, 2009.

# Looking ahead

Tort reform in many states remains under attack by the plaintiffs' bar. In early 2010, the Illinois Supreme Court overturned that state's medical malpractice reform law enacted in 2005. We were very disappointed in this decision as this action may result in higher loss costs for us and other Illinois insurers, which may drive up premium rates

for physicians. We do, however, believe that we were well prepared for this decision and remain committed to the Illinois market. Our other core markets of Michigan, Ohio and New Mexico all have good tort reform laws in place and we believe these laws will remain in effect for the foreseeable future, although we continue to monitor developments in these markets very closely.

Maintaining a conservative investment portfolio, along with our flexible approach to managing capital, will allow us to take advantage of business and market opportunities. We will continue to look for ways to expand our business profitably, with a focus on organic growth as we refine and enhance our distribution system throughout our markets. Expansion may also result from strategic investments or mergers and acquisitions that we believe will be accretive.

Thank you for your continued confidence and support, which are crucial to APCapital's success. I look forward to upholding our ongoing commitment to increase shareholder value in 2010.

R. Kein Chinter

R. Kevin Clinton

President and Chief Executive Officer

Statements in this letter that are not statements of historical fact, including statements that include words such as "will," "should," "likely," "believes," "expects," "anticipates," "estimates" or similar expressions, and statements about future financial and operating results, plans, objectives, expectations and intentions are forward-looking statements. We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for all of our forward-looking statements. Forward-looking statements are based on estimates and assumptions that are subject to significant business, economic and competitive uncertainties, many of which are beyond our control or are subject to change, and actual results could be materially different. Factors that might cause such a difference are discussed in the annual and quarterly reports we file with the Securities and Exchange Commission, including the risk factors discussed in Item 1A of our most recent Annual Report on Form 10-K. While we believe that any forward-looking statements in this letter are reasonable, you should not place undue reliance on any such forward-looking statements. These forward-looking statements represent our outlook only as of the date of this letter. Except as required by applicable law, we do not undertake, and expressly disclaim, any obligation to publicly update or alter our statements.

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# Form 10-K

FOR ANNUAL AND TRANSITION REPORTS PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

$\square$	ANNUAL REPORT PURSUAN OF THE SECURITIES EXCH	NT TO SECTION 1 ANGE ACT OF 19	.3 OR 15(d) 34	
	For the Fiscal Year Ended December			
	TRANSITION REPORT PUR OF THE SECURITIES EXCH	SUANT TO SECTI		
	For the transition period from	to		
	Commi	ssion File Number: 000	-32057	•
	American Plant (Exact name)	hysicians le of registrant as specified in	Capital, I	nc.
	Michigan (State or other jurisdiction of incorporation or organization)		<b>38-35439</b> (IRS emplo identification n	yer
	1301 North Hagad (Address	orn Road, East Lansin of principal executive offices)	<b>g, Michigan 48823</b> Zip Code)	
	Registrant's te	lephone number, includ (517) 351-1150	ling area code:	
		red pursuant to Section mmon Stock, no par va		
	Title of Each Class	]	Name of Each Exchange on	Which Registered
	Common stock, no par value		Nasdaq Global Sele	ct Market
	Securities registe	red pursuant to Sectior None	12(g) of the Act:	
Indicate Act. YES	e by check mark if the registrant is  □ NO □	a well-known seasoned	issuer, as defined in	Rule 405 of the Securities
Indicate Act YES	e by check mark if the registrant is no $\square$ NO $\square$	ot required to file repo	orts pursuant to Section	13 or Section 15(d) of the
Exchange A	e by check mark whether the registrant: (1 ct of 1934 during the preceding 12 months a subject to such filing requirements for the	(or for such shorter period	l that the registrant was re	on 13 or 15(d) of the Securities quired to file such reports), and
be contained	e by check mark if disclosure of delinquent I, to the best of registrant's knowledge, in a 0-K or any amendment to this Form 10-K	definitive proxy or infor	of S of Regulation S-K is not mation statement incorporation.	ot contained herein, and will not brated by reference in Part III of
reporting co	e by check mark whether the registrant is impany. See the definitions of "large acceleded Act. (Check one):	a large accelerated filer, rated filer," "accelerated	filer" and "smaller repor	ing company in Rule 120-20.
	erated filer □ Accelerated filer □	Non-accelerate Do not check if a smalle		Smaller reporting company □
Indicat Act) YES	te by check mark whether the regist	rant is a shell comp	any (as defined in R	ule 12b-2 of the Exchange
(the last sale	gregate market value of the Common Stock price for the Common Stock on such date as this computation only, all executive officers	reported on the Nasdaq Gl	obal Select Market), was a	pproximately \$266.2 million. Fo

DOCUMENTS INCORPORATED BY REFERENCE

As of February 28, 2010 the registrant had 9,709,687 shares of Common Stock outstanding.

Portions of the registrant's definitive Proxy Statement pertaining to the 2010 Annual Meeting of Shareholders (the "Proxy Statement") to be filed pursuant to Regulation 14A are incorporated by reference into Part III.

## EXPLANATORY NOTE

All of the share and per share data included in this Report on Form 10-K has been retroactively adjusted to reflect a four-for-three stock split, which was effective July 31, 2009. References to the Company, we, our and us are references to American Physicians Capital, Inc. and its subsidiaries unless the context otherwise requires. References to APCapital are references to the holding company, American Physicians Capital, Inc.

## Item 1. Business.

### General

American Physicians Capital, Inc. is an insurance holding company that writes medical professional liability insurance through its primary subsidiary American Physicians Assurance Corporation, or American Physicians. Our principal offices are located at 1301 North Hagadorn Road, East Lansing, Michigan, 48823. Our website address is www.apcapital.com. All of our reports filed under the Securities Exchange Act of 1934 are available free of charge at our website promptly after they are filed. In addition, our code of ethics covering directors, officers and other employees, our corporate governance principles and Board committee charters, and insurance company statutory annual statement filings are also available on our website. Information contained on our website does not constitute part of this report.

APCapital was incorporated in Michigan in July 2000 to facilitate the conversion of American Physicians from a mutual insurance company to a publicly owned stock insurance company. APCapital's stock began trading on the Nasdaq Stock Market's National Market under the symbol "ACAP" on December 8, 2000. The conversion became effective, the offerings were closed and American Physicians and its subsidiaries became subsidiaries of APCapital on December 13, 2000.

American Physicians, our primary insurance subsidiary, was formed in June 1975 under the sponsorship of the Michigan State Medical Society in response to a medical professional liability insurance crisis in Michigan. Today American Physicians focuses on writing physician medical professional liability coverage in four core states: Michigan, Illinois, Ohio and New Mexico. The Company also writes a small amount of business in contiguous states.

Medical professional liability direct premiums written in our four core markets represented approximately 95% of the Company's total direct premiums written in 2009, 2008 and 2007, as shown in the table below.

	For the Year Ended December 31,					
	200		200		200	77
	•	% of Total		% of Total		% of Total
			(In thou	sands)		
Direct premiums written:						
Michigan	\$ 40,284	35.6%	\$ 44,917	35.9%	\$ 47,583	35.1%
Illinois	33,769	29.8%	33,704	27.0%	35,160	26.0%
Ohio	16,957	15.0%	21,053	16.8%	25,751	19.0%
New Mexico	16,792	14.8%	18,565	14.8%	19,061	14.1%
All Other	5,430	4.8%	6,779	5.5%	7,860	5.8%
Total direct premiums written	\$113,232	100.0%	\$125,018	100.0%	\$135,415	100.0%
Net premiums earned:						
Medical professional liability	\$115,345	79.0%	\$124,275	77.1%	\$138,917	75.9%
Exited lines of business	(467)	-0.3%	(7)	0.0%	6	0.0%
Total net premiums earned	114,878	78.7%	124,268	77.1%	138,923	75.9%
Investment income	30,910	21.2%	36,864	22.9%	43,506	23.8%
Realized (losses) gains	(543)	-0.4%	(658)	-0.4%	(111)	-0.1%
Other income	769	0.5%	730	0.4%	815	0.4%
Total revenue	<u>\$146,014</u>	100.0%	\$161,204	100.0%	\$183,133	100.0%

Products and Services. We underwrite medical professional liability coverage for physicians, their corporations, medical groups, clinics and ancillary healthcare providers. Medical professional liability insurance protects physicians and other health care providers against liabilities arising from the rendering of, or failure to render, professional medical services. We offer claims-made coverage in all states in which we write business, with the exception of New Mexico, and occurrence policies in a limited number of states. Our policies include coverage for the cost of defending claims. Claims-made policies provide coverage to the policyholder for claims reported during the period of coverage. We offer extended reporting endorsements or tails to cover claims reported after the policy expires. Occurrence policies provide coverage to the policyholders for all losses incurred during the policy coverage year regardless of when the claims are reported. Although we generate a majority of our premiums from individual and small group practices, we also insure several major physician groups.

We offer separate policy forms for physicians who are sole practitioners and for those who practice as part of a medical group or clinic. The policy issued to sole practitioners includes coverage for professional liability that arises from the medical practice. The medical professional insurance for sole practitioners and for medical groups provides protection against the legal liability of the insureds for injury caused by or as a result of the performance of patient treatment, failure to treat, failure to diagnose and related types of malpractice. We offer two types of policies for medical groups or clinics. Under the first policy type, both the individual physician and the group share the same set of policy limits. Under the second policy type, the individual physician and the group or clinic each purchase separate policy limits. At December 31, 2009, we have approximately 8,800 policies in force in 7 states, with a concentration in our core Midwestern states of Michigan, Ohio, and Illinois, as well as New Mexico.

*Marketing*. Our marketing philosophy is to sell profitable business in our core states, using a focused, multichanneled, cost-effective distribution system. In addition to our agency force, we have built our sales and marketing efforts around several strategic business alliances, which primarily include medical society endorsements.

Our medical professional liability product line is marketed through approximately 45 agencies in six states. One strategic agency, SCW Agency Group, Inc. and its wholly owned subsidiary, Kentucky Medical Agency, collectively referred to as SCW, accounted for approximately 29% and 30% of medical professional liability direct

premiums written during 2009 and 2008, respectively. This relationship is discussed in more detail in "Item 1-Business-Important Agency Relationship."

The majority of our remaining agents who write our medical professional liability insurance are independent agents. Due to the highly specialized nature of medical professional liability insurance, we are working to build a controlled distribution system to increase the percentage of our business that is produced through captive agents, which makes us less vulnerable to changes in market conditions. In 2009 and 2008, our captive agents generated 45% of our premiums, independent agents generated 40%, and we produced 15% of premiums on a direct basis without agent involvement. Our top ten agencies produced \$75.6 million of direct premiums written, or 67% of total premium writings in 2009.

The Michigan State Medical Society, or MSMS, has endorsed American Physicians as its exclusive professional liability carrier of choice for 34 years. We compensate MSMS for marketing our professional medical liability products to MSMS members. American Physicians is also endorsed by the Michigan Osteopathic Association, the New Mexico Medical Society, several specialty societies and numerous physician organizations.

Underwriting and Pricing. Most of our initial underwriting work and customer contact is performed through a centralized process based in our home office. The home office underwriting department has final responsibility for the issuance, establishment and implementation of underwriting standards for all of our underwritten coverages. The local office underwriting staff has the authority to evaluate, approve and issue medical professional liability coverage for individual providers and medical groups with annual premiums that do not exceed present threshold amounts or guidelines imposed by the home office.

Through our management and actuarial staff, we regularly establish rates and rating classifications for our physician and medical group insureds based on the loss and loss adjustment expense, or LAE, experience we have developed over the past 34 years, and the loss and LAE experience for the entire medical professional liability market. We have various rating classifications based on practice location, medical specialty and other liability factors. We also utilize various discounts, such as claim-free credits, to encourage low risk physicians to insure with American Physicians.

The nature of our business requires that we remain sensitive to the marketplace and the pricing strategies of our competitors. Using the market information as our background, we normally set our prices based on our estimated future costs. From time to time, we may reduce our discounts or apply a premium surcharge to achieve an appropriate return. Pricing flexibility allows us to provide a fair rate commensurate with the assumed liability. If our pricing strategy cannot yield sufficient premium to cover our costs on a particular type of risk, we may determine not to underwrite that risk. It is our philosophy not to sacrifice profitability for premium growth.

Claims Management. Our policies require us to provide a defense for our insureds in any suit involving a medical incident covered by the policy. The defense costs we incur are in addition to the limit of liability under the policy. Medical professional liability claims often involve the evaluation of highly technical medical issues, severe injuries and conflicting expert opinions.

Our strategy for handling medical professional liability claims combines a basic philosophy of vigorously defending against non-meritorious claims with a commitment to provide outstanding service to our insured physicians. Our claims department is responsible for claims investigation, establishment of appropriate case reserves for loss and loss adjustment expenses, defense planning and coordination, working closely with attorneys engaged by us to defend a claim and negotiation of the settlement or other disposition of a claim. We emphasize early evaluation and aggressive management of claims. A part of our overall claims strategy is to establish regional claims departments in our major markets. This local presence helps to facilitate better defense attorney coordination by allowing us to meet with defense attorneys and policyholders, and to develop claims staff that has experience with the region's legal environment, which enables us to more accurately establish case reserves.

Our insurance subsidiaries are required by applicable insurance laws and regulations to maintain reserves for payment of losses and loss adjustment expenses for reported claims and for claims incurred but not reported, arising from policies that have been issued. Generally, these laws and regulations require that we provide for the ultimate cost of those claims without regard to how long it takes to settle them or the time value of money. We are also required to maintain reserves for extended reporting coverage we provide in the event of a physician's death,

disability and retirement, or DDR reserves, which are included in our loss reserves as a component of the incurred but not reported, or IBNR, reserves. The determination of reserves involves actuarial and statistical projections of what we expect to be the cost of the ultimate settlement and administration of such claims based on facts and circumstances then known, estimates of future trends in claims severity, and other variable factors such as inflation and changing judicial theories of liability.

Our actuaries utilize standard actuarial techniques to project ultimate losses based on our paid and incurred loss information, as well as drawing from industry data. These projections are done using actual loss dollars and claim counts. We analyze loss trends and claims frequency and severity to determine our "best estimate" of the required reserves. We then record this best estimate in the Company's financial statements. Our reserve methodology is discussed in greater detail in "Item 7 — Management's Discussion and Analysis of Financial Condition and Results of Operations."

Statutory accounting principles require reserves to be reported net of reinsurance. Accounting principles generally accepted in the United States of America, or GAAP, require reserves to be reported on a gross basis, i.e., before reinsurance, with a corresponding asset established for the reinsurance recoverable. When compared on a net basis, our statutory and GAAP reserves are identical, with the exception of DDR reserves of approximately \$11.8 million and \$13 million, at December 31, 2009 and 2008, respectively, which are required to be carried as unearned premium reserves for statutory accounting purposes.

Reinsurance. In accordance with industry practice, we cede to other insurance companies some of the potential liability under insurance policies we have underwritten. This practice, called reinsurance, helps us reduce our net liability on individual risks, stabilize our underwriting results and increase our underwriting capacity. However, if the reinsurer fails to meet its obligations, we remain liable for policyholder obligations. As payment for sharing a portion of our risk, we are also required to share a part of the premium we receive on the related policies. We determine the amount and scope of reinsurance coverage to purchase each year based upon an evaluation of the risks accepted, consultations with reinsurance brokers and a review of market conditions, including the availability and pricing of reinsurance. Our reinsurance arrangements are generally renegotiated annually.

The following table identifies our principal reinsurers, their percentage of our aggregate reinsured risk based upon amounts recoverable and their respective A.M. Best ratings as of December 31, 2009. A.M. Best Company classifies an "A" rating as "Excellent" and an "A+" rating as "Superior."

Reinsurer	A.M. Best Rating	Amounts Recoverable From Reinsurers	% of 2009 Amounts Recoverable From Reinsurers
		(Dollars in thousa	nds)
Hannover Ruckversicherungs	A	\$21,292	32.7%
Munich Reins Amer	<b>A+</b>	12,308	18.9%
Transatlantic Reinsurance Company	A	4,476	6.9%
Aspen Insurance	A	3,957	6.1%

The recoverable from Hannover Ruckversicherungs, or Hannover, is secured by assets that Hannover maintains in Master U.S. Reinsurance Trust domiciled in New York. We are not aware of any collectability or credit issues with any of our reinsurers as of December 31, 2009.

Capital and Surplus. To ensure the security of our policyholders, we must maintain an amount of qualifying assets in excess of total liabilities. This excess, or "surplus," is the principal measure used by state insurance regulators, and rating agencies such as A.M. Best Company, to evaluate our financial strength. Medical professional liability insurers generally attempt to keep this surplus level at least equal to their annual net premiums written. The net premiums written to surplus ratio for our insurance subsidiaries were 0.53:1 and 0.59:1 at December 31, 2009 and 2008, respectively.

## Competition

The medical professional liability insurance industry is highly competitive. We compete with numerous insurance companies and various self-insurance mechanisms. We believe that the principal competitive factors in

our insurance business are service, quality, name recognition, breadth and flexibility of coverages, financial stability and, to a lesser degree, price. We believe we compare favorably with many of our competitors based on our excellent service to customers, our close relationship with the medical community, primarily through various medical societies, which affords us a high degree of name recognition, our ability to customize product features and programs to fit the needs of our customers and our long history of financial stability. These factors will vary by state based on the relative strength of our competitors in each market.

# A.M. Best Company Rating

A.M. Best Company, or A.M. Best, rates the financial strength and ability to meet policyholder obligations of our insurance subsidiaries. Our primary insurance subsidiary, American Physicians, has an A.M. Best rating of A-, which is the fourth highest of 15 rating levels. The A- rating is considered Excellent, and according to A.M. Best, companies rated A- are deemed "secure." A.M. Best assigns an A- rating to insurers that have, on average, excellent balance sheet strength, operating performance and business profiles when compared to the standards established by A.M. Best, and in A.M. Best's opinion, have an excellent ability to meet their ongoing obligations to policyholders. An insurance company's rating is a potential source of competitive advantage or disadvantage in the marketplace.

Rating agencies such as A.M. Best evaluate insurance companies based on their financial strength and ability to pay claims, factors that are more relevant to policyholders and potential customers who are purchasing insurance, as well as agents who are advising customers, than investors. Financial strength ratings by rating agencies are not ratings of securities or recommendations to buy, hold, or sell any security.

# **Important Agency Relationship**

One of the primary agencies through which we write medical professional liability insurance is SCW Agency Group, Inc., or SCW. SCW is principally owned by William B. Cheeseman, our former president and chief executive officer and director. Mr. Cheeseman ceased to be an employee of the Company at the end of 2003 and ceased to be a director in 2004.

Direct premiums written for us by SCW during 2009, 2008 and 2007 totaled \$32.6 million, \$37.6 million and \$43.1 million respectively, representing 28.8%, 30.0% and 31.9% of the Company's direct premiums written during such years. Commission expense we incurred related to SCW approximated \$2.6 million, \$2.9 million and \$3.3 million in 2009, 2008 and 2007, respectively. The commission rates we have paid to SCW have been the same as the commission rates we paid to our other agents.

Effective January 2009, we renewed for another five years our contract with SCW. The agreement provides for American Physicians to be the exclusive medical professional liability carrier SCW represents in the states of Michigan, Illinois and Ohio, subject to limited exceptions, such as a downgrade of our A.M. Best rating. We continue to have the right to appoint other agents in all three of these states. SCW may continue to represent other insurance companies in states other than Michigan, Illinois and Ohio for lines of business other than medical professional liability. The contract provides for SCW to be paid commissions consistent with the marketplace.

## **Insurance Regulatory Matters**

General. Insurance companies are subject to supervision and regulation relating to numerous aspects of their business and financial condition in the states in which they transact business. The nature and extent of such regulation varies from jurisdiction to jurisdiction. Our insurance companies are subject to supervision and regulation by the Office of Financial and Insurance Regulation for the State of Michigan, or OFIR, and other state departments of insurance. These regulators establish standards of solvency, license insurers and agents, establish guidelines for investments by insurers, review premium rates, review the provisions which insurers must make for current losses and future liabilities, review transactions involving a change in control and require the filing of periodic reports relating to financial condition. In addition, state regulatory examiners, including OFIR, perform periodic financial examinations of insurance companies. Such regulation is generally intended for the protection of policyholders rather than shareholders.

American Physicians is licensed to write insurance in a total of 16 states. However, our current focus of operations is on our core states in the Midwest and New Mexico.

Holding Company Regulation. Most states, including Michigan, have enacted legislation that regulates insurance holding company systems such as ours. Each insurance company in a holding company system is required to register with the insurance supervisory agency of its state of domicile and furnish information concerning the operations of companies within the holding company system that may materially affect the operations, management or financial condition of the insurers within the system. These laws permit OFIR or any other relevant insurance departments to examine APCapital's insurance subsidiaries at any time, to require disclosure of material transactions between APCapital and its insurance subsidiaries, and to require prior approval of sales or purchases of a material amount of assets and the payment of extraordinary dividends. OFIR conducted a financial examination as of December 31, 2006 of each of our insurance subsidiaries. No adjustments were proposed as a result of the examinations.

Holding company laws also limit the amount of dividends payable by insurance subsidiaries to the parent company. Under Michigan law, the maximum dividend that may be paid to APCapital from its insurance subsidiaries during any twelve-month period, without prior approval of OFIR, is the greater of 10% of each insurance company's statutory surplus, as reported on the most recent annual statement filed with OFIR, or the statutory net income, excluding realized gains, for the period covered by such annual statement. Accordingly, \$40.2 million of dividends can be paid in 2010 without prior regulatory approval. However, as dividends totaling \$45.0 million were paid in 2009, the \$40.2 million that can be paid in 2010 is subject to limitation based on the timing and amount of the dividends that were paid in the preceding 12 months.

Change of Control. The Michigan Insurance Code requires that OFIR receive prior notice of and approve a change of control for APCapital or any of its Michigan-domiciled insurance subsidiaries. The Michigan Insurance Code contains a complete definition of "control." In simplified terms, a person, corporation, or other entity would obtain "control" of American Physicians or APCapital if they possessed, had a right to acquire possession, or had the power to direct any other person acquiring possession, directly or indirectly, of 10% or more of the voting securities of either company. To obtain approval for a change of control, the proposed acquirer must file an application with OFIR containing detailed information such as the identity and background of the acquirer and its affiliates, the sources of and amount of funds to be used to effect the acquisition, and financial information regarding the proposed acquirer.

Risk-Based Capital Requirements. In addition to other state-imposed insurance laws and regulations, OFIR enforces requirements developed by the National Association of Insurance Commissioners, or NAIC, that require insurance companies to calculate and report information under a risk-based formula that attempts to measure capital and surplus needs based on the risks in a company's mix of products and investment portfolio. Under the formula, we first determine our risk-based capital base level by taking into account risks with respect to our assets and underwriting risks relating to our liabilities and obligations. We then compare our "total adjusted capital" to the base level. Our "total adjusted capital" is determined by subtracting our liabilities from our assets in accordance with rules established by OFIR.

A ratio of total adjusted capital to risk-based capital of less than 2.0 may give rise to enhanced regulatory scrutiny or even a regulatory takeover of the insurer, depending on the extent to which the ratio is less than 2.0. The risk-based capital ratio for American Physicians has always exceeded 2.0. As of December 31, 2009, American Physicians' risk-based capital base level was \$42.7 million and its total adjusted capital was \$208.7 million, for a ratio of 4.9.

IRIS Requirements. The NAIC has also developed a series of 13 financial ratios, referred to as the Insurance Regulatory Information System, or IRIS, for use by state insurance regulators in monitoring the financial condition of insurance companies. The NAIC has established an acceptable range of values for each of the IRIS financial ratios. Generally, an insurance company will become the subject of increased scrutiny when four or more of its IRIS ratio results fall outside the range deemed acceptable by the NAIC. The nature of increased regulatory scrutiny resulting from IRIS ratio results outside the acceptable range is subject to the judgment of the applicable state insurance department, but generally will result in accelerated reviews of annual and quarterly filings. In 2009, American Physicians did not generate any IRIS ratios that varied from values within the NAIC's acceptable range.

Guaranty Fund. We participate in various guaranty associations in the states in which we write business that protect policyholders and claimants against losses due to insolvency of insurers. When an insolvency occurs, the associations are authorized to assess member companies up to the amount of the shortfall of funds, including expenses. Member companies are assessed based on the type and amount of insurance written during the previous calendar year. We make estimated accruals for our portion of the assessments as information becomes available.

# **Employees**

As of December 31, 2009, we had 145 employees. None of the employees are covered by a collective bargaining unit and we believe that employee relations are good.

# **Uncertainties Relating To Forward-Looking Statements**

Our reports, filings and other public announcements contain certain statements that describe our management's beliefs concerning future business conditions and prospects, growth opportunities and the outlook for our business and industry based upon information currently available. Such statements are "forward-looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. Wherever possible, we have identified these statements with words such as "will," "should," "likely," "believes," "expects," "anticipates," "estimates," "plans" or similar expressions. Our forward-looking statements are subject to risks and uncertainties and represent our outlook only as of the date of this report.

We claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 for all of our forward-looking statements. While we believe that our forward-looking statements are reasonable, you should not place undue reliance on any such forward-looking statements, which speak only as of the date made. Because these forward-looking statements are based on estimates and assumptions that are subject to significant business, economic and competitive uncertainties, many of which are beyond our control or are subject to change, actual results could be materially different. Factors that might cause such a difference include, without limitation, the risks and uncertainties discussed from time to time in our reports filed with the Securities and Exchange Commission, including those listed in "Item 1A — Risk Factors" in this report.

Other factors not currently anticipated by management may also materially and adversely affect our financial condition, liquidity or results of operations. Except as required by applicable law, we do not undertake, and expressly disclaim, any obligation to publicly update or alter our statements whether as a result of new information, events or circumstances occurring after the date of this report or otherwise.

### Item 1A. Risk Factors.

An investment in our common stock involves numerous risks and uncertainties. You should carefully consider the following information about these risks. Any of the risks described below could result in a significant or material adverse effect on our future results of operations, cash flows or financial condition. We believe the most significant of these risks and uncertainties are as follows:

Increased competition could adversely affect our ability to sell our products at premium rates we deem adequate, which may result in a decrease in premium volume.

The medical professional liability insurance business tends to cycle through what are often referred to as "hard" and "soft" markets. A hard market is generally characterized as a period of rapidly raising premium rates, tightened underwriting standards, narrowed coverage and the withdrawal of insurers from certain markets. Soft markets are usually characterized by relatively flat or moderate decreases in premium rates, less stringent underwriting standards, expanded coverage and strong competition among insurers. The medical professional liability insurance market is currently in a soft market. Recent industry wide favorable claim trends and the accompanying competitive pressures they bring could adversely impact our ability to obtain rate increases we deem necessary to adequately cover insured risks, which could ultimately result in a decrease in premium volume as physicians currently insured with us elect to place their coverage elsewhere.

# Our reserves for unpaid losses and loss adjustment expenses are based on estimates that may prove to be inadequate to cover our losses.

The process of estimating the reserves for unpaid losses and loss adjustment expenses involves significant judgment and is complex and imprecise due to the number of variables and assumptions inherent in the estimation process. These variables include the effects on ultimate loss payments of internal factors such as changes in claims handling practices and changes in the mix of our products, as well as external factors such as changes in loss frequency and severity trends, economic inflation, judicial trends and legislative and regulatory changes. In addition, medical professional liability claims may take several years to resolve due to typical delays in reporting claims to us, the often lengthy discovery process, and the time necessary to defend the claim. Also, claims with similar characteristics may result in very different ultimate losses depending on the state or region where the claim occurred. All of these factors contribute to the variability in estimating ultimate loss payments, especially since the effects of many of these variables cannot be directly quantified, and may require us to make significant adjustments in our reserves from time to time. Any such adjustments could materially and adversely affect our results of operations for the period with respect to which the adjustment is made. Due to the current volatility of losses in the medical professional liability and workers' compensation markets, adjustments have occurred in each of the last several years.

# Market illiquidity and volatility associated with the recent financial crisis makes the fair values of our investments increasingly difficult to estimate, and may have other unforeseen consequences that we are currently unable to predict.

Investment securities traded in active markets are valued at quoted market prices. All other investment securities are valued based on broker quotes or through the use of various pricing models that require the application of judgment in selecting the appropriate assumptions based on observable or unobservable market data. Volatile and illiquid markets increase the likelihood that investment securities may not behave in historically predictable manners, resulting in fair value estimates that are either over or understated compared with actual amounts that could be realized upon disposition or maturity of the security.

In addition, the ultimate effects of the recent market volatility, credit crisis, and overall economic downturn may have unforeseen consequences on the credit quality, liquidity and financial stability of the issuers of securities we hold, or reinsurers with which we do business. As recent market experience indicates, such deteriorations in financial condition can occur rapidly, leaving us unable to react to such a scenario in a prudent manner consistent with our historical practices in dealing with more orderly markets. This in turn could adversely and negatively affect our results of operations, liquidity or financial condition.

# An interruption or change in current marketing and agency relationships could reduce the amount of premium we are able to write.

We currently carry the endorsement of the Michigan State Medical Society, the New Mexico Medical Society, and other such organizations, which we believe provides us with a competitive advantage. If the endorsement of these organizations were to lapse, we could see a reduction in our premium volumes in markets such as Michigan and New Mexico, where such organizations carry influence. In addition, approximately 67% of our medical professional liability direct premiums written are produced by 10 agencies. One agency in particular, the SCW Agency Group, Inc., produced approximately 29% or more of our medical professional direct premiums written during each of the last several years. An interruption or change in the relationship with any of these agencies could adversely and materially impact the amount of premiums we are able to write.

# If we are unable to obtain or collect on ceded reinsurance, our results of operations and financial condition may be adversely affected.

We use reinsurance arrangements to limit and manage the amount of risk we retain and stabilize our underwriting results. The amount and cost of reinsurance available to us is subject, in large part, to prevailing market conditions beyond our control. Our ability to provide insurance at competitive premium rates and coverage limits on a continuing basis depends in large part upon our ability to secure adequate reinsurance in amounts and at

rates that are commercially reasonable. Furthermore, we are subject to credit risk with respect to our reinsurers because reinsurance does not relieve us of liability to our insureds for the risks ceded to reinsurers. A significant reinsurer's inability or refusal to reimburse us under the terms of our reinsurance agreements would result in a charge to income that could materially and adversely affect our results of operations and financial condition for the period in which the charge is incurred. The risk of a reinsurer defaulting on its obligations to us is typically greater in times of economic uncertainty, such as are currently being experienced around the world. Accordingly, we cannot be assured that we will continue to be able to obtain affordable reinsurance from creditworthy reinsurers.

# Our geographic concentration in certain Midwestern states and New Mexico ties our performance to the business, economic, regulatory and legislative conditions in those states.

Nearly all of our medical professional liability direct premiums written in the last several years were written in the states of Illinois, Michigan, Ohio and New Mexico. Because of this concentration, unfavorable business, economic or regulatory conditions in these states could adversely impact the amount of premiums we are able to write, the costs associated with loss settlement and other expenses.

# A downgrade in the A.M. Best Company rating of our primary insurance subsidiary could reduce the amount of business we are able to write.

Rating agencies, such as A.M. Best Company, rate insurance companies based on financial strength as an indication of a company's ability to meet policyholder obligations. Our primary insurance subsidiary, American Physicians, has an A.M. Best rating of A- (Excellent). An insurance company's rating, and in particular its A.M. Best rating, can be a potential source of competitive advantage or disadvantage in the marketplace. Accordingly, a downgrade in our A.M. Best rating could adversely affect our position in the marketplace and could result in a reduction in the amount of business we are able to write.

# Changes in interest rates could adversely impact our results of operation, cash flows and financial condition.

A significant portion of our assets are invested in interest bearing fixed-income securities. In recent years, we have earned our investment income primarily from interest income on these investments. A decrease in prevailing interest rates, as recently experienced, will reduce the return on our investment portfolio as we reinvest the proceeds of securities that mature at rates below those of the securities that mature and our cash and cash equivalent assets earn less interest. The reduced investment income will also reduce our operating cash flows. Conversely, an increase in interest rates would reduce the carrying value of our available-for-sale fixed-income securities as the market value of these securities is typically inversely related to interest rates, which could result in a charge to income if determined to be other than temporary. An increase in short-term interest rates would also increase the interest payments associated with our long-term debt as those obligations pay a variable rate of interest that is in part based on the three-month London Inter-Bank Offered Rate. Any of these consequences may have a material adverse effect on our revenues, cash flows and assets, including the amount of net unrealized appreciation on investments shown on our balance sheet.

# The unpredictability of court decisions could have a material impact on our operations.

The financial position or results of operations of our insurance subsidiaries may also be adversely affected by court decisions that expand insurance coverage beyond the intention of the insurer at the time it originally issued an insurance policy. In addition, a significant jury award, or series of awards, against one or more of our insureds could require us to pay large sums of money in excess of our reserve amounts.

# Our business could be adversely affected by the loss of one or more key employees.

We are heavily dependent upon our senior management and the loss of the services of our senior executives could adversely affect our business. Our success has been, and will continue to be, dependent on our ability to retain the services of existing key employees and to attract and retain additional qualified personnel in the future. The loss

of the services of key employees or senior managers, or the inability to identify, hire and retain other highly qualified personnel in the future, could adversely affect the quality and profitability of our business operations.

The insurance industry is subject to regulatory oversight that may impact the manner in which we operate our business, our ability to obtain future premium rate increases, the type and amount of our investments, the levels of capital and surplus deemed adequate to protect policyholder interests, or the ability of our insurance subsidiaries to pay dividends to the holding company.

Our insurance business is subject to extensive regulation by the applicable state agencies in the jurisdictions in which we operate, and especially by OFIR, as our insurance companies are domiciled inMichigan. These state agencies have broad regulatory powers designed to protect policyholders, not shareholders or other investors. These powers include, but are not limited to, the ability to:

- place limitations on the types and amounts of our investments,
- review and approve or deny premium rate increases,
- set standards of solvency to be met and maintained,
- review reserve levels,
- · review change in control transactions,
- limit the ability to pay dividends,
- prescribe the form and content of, and to examine, our statutory-basis financial statements, and
- place limitations on our ability to transact business with and between our affiliated insurance companies.

Failure to comply with these regulations could result in consequences resulting from a regulatory examination to a regulatory takeover. If we fail to comply with insurance industry regulations, or if those regulations become more burdensome to us, we may not be able to operate profitably or may be more limited in the amount of dividends our insurance subsidiaries can make to APCapital.

# Our status as an insurance holding company with no direct operations could adversely affect our ability to meet our debt obligations and fund future share repurchases.

APCapital is an insurance holding company. As such, it has no ongoing operations and its primary assets are the stock of its insurance subsidiaries. The availability of cash needed by APCapital to meet its obligations on its outstanding debt, repurchase outstanding shares of its common stock and pay its operating expenses is largely dependent upon dividends that it receives from its insurance subsidiaries. The payment of dividends by our insurance subsidiaries is regulated by state insurance laws, which restrict the amount of dividends that can be made without prior approval by OFIR.

# Legislative or judicial changes in the tort system may have adverse or unintended consequences that could materially and adversely affect our results of operations and financial condition.

Changes in laws, at either the national or state level, that limit jury awards for non-economic damages relating to medical malpractice claims, commonly referred to as tort reform, could have unintended adverse consequences for insurers. For example, tort reform legislation in Illinois was recently overturned. In addition, coverage for legal business entities, other than hospitals and outpatient health care facilities, under New Mexico's Patient Compensations Fund, or PCF, is currently being challenged in the courts. As a consequence of the overturned Illinois tort reform or if the courts decide that legal business entities are not covered under the New Mexico PCF, we may see an increase in claims frequency or severity in our Illinois and New Mexico markets, which may adversely affect our results of operations.

Applicable law and various provisions in our articles and bylaws may prevent and discourage unsolicited attempts to acquire APCapital that you may believe are in your best interests or that might result in a substantial profit to you.

APCapital is subject to provisions of Michigan corporate and insurance laws that have the effect of impeding a change of control by requiring prior approval of a change of control transaction by the OFIR and the board of directors. In addition, APCapital's articles of incorporation and bylaws include provisions which: (1) allow for the issuance of "blank check" preferred stock without further shareholder approval; (2) set high vote requirements for certain amendments to the articles of incorporation and bylaws; (3) establish a staggered board; (4) limit the ability of shareholders to call special meetings; and (5) require unanimity for shareholder action taken without a meeting. These provisions may discourage a takeover attempt that you consider to be in your best interests or in which you would receive a substantial premium over the then-current market price. In addition, approval by the OFIR of a change of control transaction may be withheld even if the transaction would be in the shareholders' best interests if OFIR determines that the transaction would be detrimental to policyholders. As a result you may not have an opportunity to participate in such a transaction even if it would benefit shareholders.

# Item 1B. Unresolved Staff Comments

Not applicable.

# Item 2. Properties

We own our home office in East Lansing, Michigan which comprises approximately 89,000 square feet. In addition, we lease office space as needed in our major markets to provide a local presence. Our leases tend to be five to ten years in length. We currently lease and occupy a total of approximately 10,500 square feet of space in Chicago, Illinois and Albuquerque, New Mexico. We also own a parcel of investment property in East Lansing, Michigan as part of our investment portfolio.

# Item 3. Legal Proceedings

We are not currently subject to any material litigation. Though we have many routine litigation matters in the ordinary course of our insurance business, we do not expect these cases to have a material adverse effect on our financial condition and results of operations.

## PART II

# Item 5. Market For Registrant's Common Equity, Related Stockholder Matters and issuer purchases of equity securities

The following table sets forth the high and low sale price per share of the common stock as reported on the Nasdaq Global Select Market and the dividends paid per share for the periods indicated.

	Sale Price		Dividends	
	High	Low	per Share	
2009				
October 1 — December 31, 2009	\$30.80	\$26.09	\$0.0900	
July 1 — September 30, 2009	35.74	27.65	0.0825	
April 1 — June 30, 2009	32.41	26.51	0.0825	
January 1 — March 31, 2009	37.01	27.44	0.0825	
2008				
October 1 — December 31, 2008	\$37.87	\$20.08	\$0.0750	
July 1 — September 30, 2008	38.25	29.01	0.0750	
April 1 — June 30, 2008	37.27	32.31	0.0750	
January 1 — March 31, 2008	36.04	26.51	0.0750	

Our Board declared a dividend of \$0.09 per share payable March 31, 2010. Our current intention is to continue to pay a comparable cash dividend on a quarterly basis for the foreseeable future. However, the payment of future dividends will depend on the availability of cash resources at APCapital, prevailing business conditions, our financial condition and results of operations, and such other factors as are deemed relevant by the Board of Directors. Our ability to pay dividends may be also contingent on the receipt of cash dividends from our subsidiaries. The payment of any dividends from our insurance subsidiaries to APCapital is subject to a number of regulatory conditions described above under "Item 1. Business — Insurance Regulatory Matters." In addition, under the documents relating to the debentures issued by APCapital, we would not be able to pay dividends during any period during which we delay our obligation to pay interest payments to the related trusts pursuant to our rights under those documents. See Note 9 of the Notes to Consolidated Financial Statements for further information regarding these debentures.

As of January 31, 2010, there were 103 shareholders of record and approximately 5,500 beneficial shareholders of our common stock, based on the records of our transfer agent and securities listing information.

The information contained in the Equity Compensation Plan table under Item 12 of this Report is incorporated herein by reference.

The Company may from time to time repurchase shares of its outstanding common stock. The Company's repurchase of any of its shares is subject to limitations that may be imposed by applicable laws and regulations and rules of the Nasdaq Global Select Market. The timing of the purchase and the number of shares to be bought at any one time depend on market conditions and the Company's capital requirements. The following table sets forth our recent repurchase activity.

	Total Number of Shares	Average Price Paid	Total Number of Shares Repurchased as Part of Publicly	Value) of Shares	(or Approximate Dollares that May Yet Be the Plans or Programs	
	Repurchased	per Share	Announced Plans	Discretionary Plan (a)	Rule 10b5-1 Plan (b)	
For the month ended October 31, 2009	123,600	\$29.84	123,600	\$15,955,191	\$15,821,229	
For the month ended November 30, 2009	160,800	28.37	160,800	15,955,191	11,258,793	
For the month ended December 31, 2009	176,200	28.82	176,200	15,955,191	26,181,231	
For the three months ended December 31, 2009	460,600	28.94	460,600	15,955,191	26,181,231	
For the year ended December 31, 2009	1,863,833	30.09	1,863,833	15,955,191	26,181,231	

<sup>(</sup>a) On February 7, 2008, the Board of Directors authorized the repurchase of additional common shares with a cost of up to \$25 million at management's discretion. The timing of the repurchases and the number of shares to be bought at any time depend on market conditions and the Company's capital resources and requirements. The discretionary plan has no expiration date and may be terminated or discontinued at any time or from time to time.

<sup>(</sup>b) On December 4 and 11, 2008, the Board authorized the repurchase of an additional \$10 million and \$20 million of the Company's common shares pursuant to the Rule 10b5-1 plan in 2008, as well as the rollover of any unused authorization into 2009. On June 23, October 2 and December 3, 2009 the Board authorized the repurchase of an additional \$20 million, \$10 million and \$20 million of the Company's common shares pursuant to the Rule 10b5-1 plan in 2009, as well as the rollover of any unused authorization into 2010. The Rule 10b5-1 plan share repurchases will continue to be made pursuant to a formula in the plan, and the plan will expire when all of the allocated dollars in the plan have been used. The Company may terminate the Rule 10b5-1 plan at any time.

## Item 6. Selected Financial Data

The following selected financial data, other than the selected statutory data, is derived from our Consolidated Financial Statements which were prepared in accordance with GAAP. The data should be read in conjunction with the Consolidated Financial Statements, related Notes and other financial information included elsewhere in this report. The selected statutory data is derived from our annual statements which were prepared in accordance with statutory accounting practices as required by insurance regulatory authorities. See Note 19 of the Notes to Consolidated Financial Statements for a discussion of the principal differences between GAAP and statutory accounting practices. Such information is incorporated herein by reference.

	For the Year Ended December 31,				
	2009	2008	2007	2006	2005
		(In thousan	share data)		
Revenue:					
Direct premiums written	\$113,232	\$125,018	\$135,415	\$156,866	<u>\$185,511</u>
Net premiums written	\$109,713	\$120,117	\$130,808	<u>\$146,723</u>	<u>\$157,382</u>
Net premiums earned	\$114,878	\$124,268	\$138,923	\$149,688	\$164,283
Investment and other income	31,136	36,936	44,210	49,594	48,583
Total revenues and other income	146,014	161,204	183,133	199,282	212,866
Losses and expenses:					
Losses and loss adjustment expenses	57,562	65,311	69,428	100,458	127,124
Underwriting expenses	28,515	27,458	30,141	30,521	33,080
Other expenses	3,437	4,460	5,411	5,300	7,795
Total losses and expenses	89,514	97,229	104,980	136,279	167,999
Income before federal income tax (benefit)					
expense and minority interest	56,500	63,975	78,153	63,003	44,867
Federal income tax expense (benefit)	15,940	18,779	25,362	19,816	(27,952)
Income before minority interest	40,560	45,196	52,791	43,187	72,819
Non-controlling interest in net gain of consolidated subsidiary					(453)
Net income(a)	\$ 40,560	\$ 45,196	<u>\$ 52,791</u>	<u>\$ 43,187</u>	<u>\$ 72,366</u>
Net income per share — diluted	\$ 3.67	\$ 3.45	\$ 3.55	\$ 2.64	\$ 4.15
Weighted average shares outstanding — diluted(b)		13,094 \$ 0.3000	14,884 \$ 0.1500	16,365 <u>\$</u>	17,458 \$
			•		

<sup>(</sup>a) Net income in 2005 includes a \$44.1 million tax benefit related to the reversal of a deferred tax valuation allowance.

<sup>(</sup>b) Weighted average shares outstanding and the associated earnings and dividends per share have been retroactively adjusted to reflect a four-for-three stock split effective July 31, 2009.

		At or for the	ne rear Engeg Di	ecember 31,	
	2009	2008	2007	2006	2005
		(D	ollars in thousand	is)	
Balance Sheet Data:					
Total cash and investments	\$ 799,389	\$ 830,648	\$ 858,947	\$ 875,276	\$ 854,359
Total assets	944,514	1,005,823	1,057,462	1,095,815	1,109,328
Total liabilities	707,474	751,786	793,905	827,005	845,475
Total GAAP shareholders' equity	237,040	254,037	263,557	268,810	261,212
GAAP Ratios:					,
Loss ratio	50.1%	52.6%	50.0%	67.1%	77.4%
Underwriting expense ratio(a)	24.8	22.1	21.7	20.4	20.1
Combined ratio	74.9	74.7	71.7	87.5	97.5
Statutory Data					
Loss ratio	50.6%	53.3%	49.2%	67.5%	77.6%
Underwriting expense ratio(a)	27.9	24.2	23.7	22.3	22.7
Combined ratio	78.5	77.5	72.9	89.8	100.3
Surplus	\$ 208,718	\$ 204,975	\$ 221,595	\$ 248,929	\$ 240,135
Ratio of statutory net premiums			,	,	, ,,
written to surplus	0.53 to 1	0.59 to 1	0.59 to 1	0.59 to 1	0.66 to 1

At or For the Year Ended December 31

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the Consolidated Financial Statements and the Notes thereto included elsewhere in this report. References to "we," "our" and "us" are references to the Company.

The following discussion of our financial condition and results of operations contains certain forward-looking statements. See "Item 1 — Business — Uncertainties Relating To Forward-Looking Statements" elsewhere in this report for important information regarding forward-looking statements, which is incorporated herein by reference.

# **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect amounts reported in the accompanying Consolidated Financial Statements and related Notes. These estimates and assumptions are evaluated on an on-going basis based on historical developments, market conditions, industry trends and other information we believe to be reasonable under the circumstances. There can be no assurance that actual results will conform to our estimates and assumptions, and that reported results of operations will not be materially adversely affected by the need to make accounting adjustments to reflect changes in these estimates and assumptions from time to time. Adjustments related to changes in estimates are reflected in the Company's earnings in the period those estimates changed. The following policies are those we believe to be the most sensitive to estimates and judgments or involve revenue recognition. Our significant accounting policies are more fully described in Note 1 to our Consolidated Financial Statements. Such information is incorporated herein by reference.

# Unpaid Losses and Loss Adjustment Expenses

Our Consolidated Financial Statements include estimated reserves for unpaid losses and loss adjustment expenses related to our various insurance lines of business. Our actuaries utilize standard actuarial techniques to project ultimate losses. These projections are prepared using the Company's data, including the number of claims

<sup>(</sup>a) The statutory underwriting expense ratio shown in the table is calculated by dividing statutory underwriting expenses, which may differ from GAAP, by net premiums written. The GAAP underwriting expense ratio is calculated by dividing underwriting expenses, determined in accordance with GAAP, by net premiums earned.

reported and paid, and the average severity of reported and paid claims, as well as industry data. This process assumes that past experience, adjusted for the effects of current developments and anticipated trends, is an appropriate basis for predicting future events. Based on these quantitative as well as other qualitative factors, such as a review of current pricing and underwriting initiatives, an evaluation of reinsurance costs and retention levels, and the current reserving practices of the Company's claims department, we select a "best estimate" of ultimate future losses, and then record this best estimate in the Company's Consolidated Financial Statements. We receive an annual statement of opinion by an independent consulting actuary concerning the adequacy of our reserves, as required by insurance regulatory authorities.

When a claim is reported to us, claims personnel establish a "case reserve" for the estimated amount of the ultimate payment. The process of estimating the case reserves reflects an informed judgment based upon insurance reserving practices appropriate for the relevant line of business and on the experience and knowledge of the estimator regarding the nature and value of the specific claim, the severity of injury or damage, and the policy provisions relating to the type of loss. We also maintain reserves for claims incurred but not reported, commonly referred to as IBNR, to provide for future reporting of already incurred claims and development on reported claims. These two components, case reserves and the reserve for IBNR claims, constitute the liability for unpaid losses and loss adjustment expenses, and together represent our best estimate of the ultimate cost of settling our claims obligations. The estimation of the ultimate liability for unpaid losses and loss adjustment expenses is an inherently uncertain process and does not represent an exact calculation of that liability. Many internal and external factors can influence the estimation process, and even minor changes in assumptions regarding these factors can have a substantial impact on the projection of the ultimate liability.

With lines of business like medical professional liability that often have claims with complex and technical facts and circumstances that take many years to investigate and close, the lack of information available to the claims personnel when a claim is first reported often makes establishing accurate case reserves difficult. As the discovery phase of the claim proceeds, better information regarding the nature and severity of the claim becomes available, enabling claims personnel to establish a more accurate, often higher, case reserve for the claim. This process of periodically evaluating and adjusting case reserves results in case reserve development. This case reserve development is one of the factors that our actuaries consider when establishing ultimate loss estimates. Some of the variables that may impact how they view case reserve development and its impact include internal factors such as our underwriting and claims handling practices and changes in the mix of our products and policy limits offered. However, our actuaries also consider other factors such as the frequency and severity of reported and IBNR claims.

Loss frequency and severity trends are considered in the estimation of the ultimate liability of losses and loss adjustment expenses. Claim frequency is measured in various ways. The most common measure is the number of claims reported to us and is typically adjusted for the relative exposure, either in terms of the number of insureds or earned premiums. Claim frequency is also measured in terms of the number of claims reported to us on which we make loss payments, also known as indemnity payments, as opposed to claims on which we pay only expenses or close without any payment. Claim frequency impacts not only our projection of the number of IBNR claims associated with our occurrence business, but is also evaluated to determine the cause of changes in frequency. In periods where claims frequency is declining, we consider whether this means that non-meritorious claims are no longer being filed, which would have an impact on the percentage of claims that will ultimately have loss or indemnity payments and which could impact the projection of ultimate losses.

Claim severity is often measured on a paid, reported and ultimate basis. Paid severity represents the cost of payments associated with loss settlement and is typically measured as an average of paid losses per claim closed, per claim closed with payment, and per claim closed with a loss settlement payment. Reported severity is usually measured as our average case reserve per open claim. Ultimate severity takes into account not only the severity of losses currently being paid and losses in our open claims inventory, but also a variety of qualitative and quantitative factors. One such factor considered by the actuaries with low-frequency, high-severity lines of business such as medical professional liability is a supposition that if fewer claims are reported to us, those claims are likely to have a higher average severity than the average severity of claims associated with a larger population of claims. Implicit in this supposition is an assumption that the claims that are still being reported to us are those of greater merit and

potential severity, and the claims that are no longer being reported were the non-meritorious claims that were closed at little or no cost.

Other external factors such as economic inflation, judicial trends and legislative and regulatory changes can also have a substantial impact on our reserve estimate assumptions. For example, when tort reform legislation is passed in a state, we estimate its impact on both the frequency and severity of losses. In addition, we evaluate whether or not the legislation will stand if it is legally challenged in the courts.

As it often takes several years for medical professional liability claims to be resolved (three to six years on average from the time the loss is reported) the ultimate payment can be difficult to project due to typical delays in reporting claims to us, the often lengthy discovery process, and the time necessary to defend the claim. In the intervening time, changes in the judicial climate in a given jurisdiction can occur, which can impact the ultimate amount of loss settlement. Substantial changes in the economic environment can also occur during this period.

Our actuaries also consider the effects of our various reinsurance treaties, and the varying retention levels and co-participations we have on any given year as these will have an impact on the loss reserves we cede to our reinsurers.

All of the above factors contribute to the variability inherent in estimating ultimate loss payments, especially since the effects of many of these variables cannot be directly quantified on a prospective basis. In accordance with standard actuarial practices, we use a variety of methods when making our reserve estimate projections. These methods include:

- · paid development;
- · incurred development;
- · average loss; and
- Bornhuetter-Ferguson.

The paid development method estimates ultimate losses by reviewing paid loss patterns and applying them to accident years with further expected changes in paid loss. The incurred development method is similar to the paid development method, but it uses case incurred losses instead of paid losses. Case incurred losses are defined as paid losses plus the claims department's provision for open claims (case reserves). The average loss method multiplies a projected number of ultimate claims by an estimated ultimate average loss for each accident year to produce ultimate loss estimates. The Bornhuetter-Ferguson method is a combination of the paid or incurred development method and the average loss method.

The various reserving methods described above produce a range of possible reserve amounts. The selection of the best estimate reserve within the range requires careful actuarial judgment and analysis of diagnostic statistics such as those described above. In an effort to better explain the inherent uncertainty in our net loss and loss adjustment expense reserves, we have developed a reasonable range of estimates around the net carried reserves as of December 31, 2009. The range is disclosed and explained in "— Financial Condition."

With long-tailed, low-frequency, high-severity lines of business such as medical professional liability, changes in the actuarially projected ultimate loss frequency and severity can have an even greater impact on the balance of recorded reserves than with most other property and casualty insurance lines. While we believe that our estimates of ultimate projected losses are adequate based on information known to us, there can be no assurance that additional significant reserve changes will not be necessary in the future given the many variables inherent in such estimates and the extended period of time that it can take for claim patterns to emerge.

The assumptions and methodologies used in estimating and establishing the reserve for unpaid losses and loss adjustment expenses are continually reviewed and any adjustments are reflected as income or expense in the period in which the adjustment is made. Historically, such adjustments have not exceeded 8% of our recorded net reserves as of the beginning of the period, but they can materially affect our results of operations when an adjustment is made. Due to the current volatility of losses in the medical professional liability industry, adjustments were necessary in each of the last several years. See Note 8 of Notes to Consolidated Financial Statements for a table

showing changes in the loss reserve during each of the last three years, which table is incorporated herein by reference.

With the exception of reserves for extended reporting period claims discussed below, we do not discount our reserves to recognize the time value of money.

### Investments

The Company classifies all investment securities as either held-to-maturity or available-for-sale at the date of purchase based on the Company's ability and intent to hold individual securities until they mature. In addition, on a periodic basis, the Company reviews its fixed-income and equity security portfolio for proper classification as trading, available-for-sale or held-to-maturity. Based on such a review in 2005, we transferred a significant portion of our fixed-income security portfolio from the available-for-sale category to the held-to-maturity category. Securities were transferred at their estimated fair value. Any unrealized gains or losses, net of taxes, at the date of transfer continue to be reported as a component of accumulated other comprehensive income, and are being amortized over the remaining life of the securities through other comprehensive income.

Available-for-sale fixed-income and equity securities are reported at their estimated fair value, with any unrealized gains and losses reported net of any related tax effects, as a component of accumulated other comprehensive income. Any change in the estimated fair value of available-for-sale investment securities during the period is reported as unrealized appreciation or depreciation, net of any related tax effects, in other comprehensive income. Held-to-maturity securities, other than those transferred to the held-to-maturity category as described above, are carried at amortized cost. Investment income includes amortization of premium and accrual of discount for both held-to-maturity and available for sale securities on the yield-to-maturity method if investments are acquired at other than par value.

The fair values of our investment securities are determined as follows. If securities are traded in active markets, quoted prices are used to measure fair value (Level 1). If quoted prices are not available, prices are obtained from various independent pricing vendors based on pricing models that consider a variety of observable inputs (Level 2). Benchmark yields, prices for similar securities in active markets and quoted bid or ask prices are just a few of the observable inputs utilized. Prices determined by the model are then compared with prices provided by other pricing vendors and against prior prices to confirm that deviations are within tolerance thresholds. If the pricing vendors are unable to provide a current price for a security, a fair value is developed using alternative sources based on a variety of less objective assumptions and inputs (Level 3).

We currently have only two securities in our available-for-sale investment portfolio that have Level 1 fair values. These securities are publicly traded equity securities with a total fair value of \$18.0 million at December 31, 2009. We also have two available-for sale securities with Level 3 fair values, one of which is valued by a non-preferred pricing vendor using a pricing model as discussed above. However, due to a lack of comparable values from other pricing vendors with which to validate the fair value of this security, we have elected to classify the fair value of this security as a Level 3. The fair value of this security at December 31, 2009 was \$4.0 million. The other security with a Level 3 fair value is valued based on the present value of expected cash flows associated with the security. The assumptions implicit in fair values based on the present value of cash flows, such as the discount rate, interest rate, and principal repayments, are deemed to be unobservable due to the structure and nature of this security. However, the resulting fair value of the security approximates its par value, which was \$2.2 million at December 31, 2009. There were no material changes in the assumptions we used to determine the fair value of this security during the twelve months ended December 31, 2009. The rest of our available for sale fixed-income security portfolio, \$198.9 million at December 31, 2009, consists of securities deemed to be Level 2.

The means and methods we use to select and validate the prices provided by pricing vendors are described in Note 4 of the Notes to unaudited Condensed Consolidated Financial Statements. Such cross-referenced information is included herein by reference.

With the exception of our two fixed-income securities with Level 3 fair values, we have determined that the markets for our other fixed-income securities are active. Accordingly, prices obtained from pricing vendors for our Level 2 fair value fixed-income securities have not been adjusted as the prices provided by vendors appear to be

based on current information that reflects orderly transactions. The market for our Level 3 fair value securities, both of which are private placement securities, is inactive due to the nature of and restrictions associated with private placement securities. The determination of whether a market is inactive is made on a security-by-security basis using factors such as the following.

- Few recent transactions;
- · Price quotations that are not based on current information;
- · Significant increases in implied liquidity risk premiums and yields;
- · Wide bid-ask spreads or a significant increase in bid-ask spreads;
- · Significant decline or absence of a market for new issuances; and
- · Little publicly released information

We have made no adjustment to the fair value of our one Level 3 fair value security that is priced by a pricing vendor. Our other Level 3 fair value security is not priced by vendors, but rather is priced by us as described above.

We periodically review our investment portfolio for any potential credit quality or collection issues that may be indicative of an other than temporary impairment, or OTTI. Recent changes in GAAP have required us to modify the manner in which we conduct such evaluations with respects to our fixed-income securities. We must now positively affirm for all impaired securities, i.e., a security whose fair value is less than its amortized cost, that we do not intend to sell the security and that it is more likely than not that we will not be required to sell an impaired security before its entire amortized cost is recovered. Evaluating whether a security is more likely than not to be required to be sold before its full amortized cost is recovered requires judgment in assessing the reasons that a sale may be required, such as to maintain regulatory compliance or to meet liquidity needs, and the likelihood and timing of such events occurring. If both criteria cannot be positively affirmed, the security is deemed to be OTTI and must be written down to its fair value as of the end of the reporting period through a charge to income.

In determining if the full amortized cost of an impaired security is recoverable, we must make a best estimate of the present value of the security's expected cash flows. In making our best estimate of the cash flows related to a particular security, we consider the following:

- The remaining payment terms of the security;
- Prepayment risk and speeds;
- The financial condition of the issuer;
- · Expected defaults; and
- The value of any underlying collateral.

If an impaired security's full amortized cost is not expected to be recovered, then the security is deemed to be OTTI and must be written down to its fair value as of the reporting date. The security's amortized cost is written down for the portion of the OTTI due to credit losses, which is the difference between the original amortized cost of the security and the present value of its expected cash flows. This write down is charged to income and the new amortized cost basis of the security is accreted to the present value of the security is expected cash flows as interest income. Any remaining difference between the security's fair value and the present value of the expected cash flows is deemed to be the non-credit loss portion of the OTTI and is recognized in other comprehensive income, net of taxes, separately from unrealized gains and losses on available-for-sale securities. Subsequent increases or decreases, if not deemed to be OTTI, in the fair value of available-for-sale securities shall be included in other comprehensive income. If the OTTI security is a held-to-maturity security, the non-credit loss portion of the OTTI is accreted from accumulated other comprehensive income to the new amortized cost basis of the security over its remaining life in a prospective manner. This accretion will increase the carrying value of the OTTI held-to-maturity security with no effect on income.

There have been no changes in the manner in which we evaluate equity securities for other than temporary impairments. Equity securities, if impaired, continue to be evaluated based on the following criteria.

- Our ability and intent to retain the investment for a period of time sufficient to allow for an anticipated recovery in value;
- The duration and extent to which the fair value has been less than cost;
- The financial condition, near-term and long-term earnings and cash flow prospects of the issuer, including relevant industry conditions and trends, and implications of rating agency actions; and
- The specific reasons that a security is in a significant unrealized loss position, including market conditions that could affect access to liquidity.

At December 31, 2009 we had approximately \$418,000 of unrealized losses on our available-for-sale investment security portfolio and \$158,000 of unrecognized losses on our held-to-maturity investment security portfolio. Approximately \$150,000 of the held-to-maturity unrecognized losses pertained to securities that had been in an unrecognized loss position for more than twelve months. All unrealized or unrecognized losses at December 31, 2009 were considered to be temporary in nature. For further information regarding the nature and amounts of these unrealized and unrecognized losses, see Note 3 of the Notes to Consolidated Financial Statements included elsewhere in this report.

We did, however, record realized losses of \$4.5 million and \$858,000 in 2009 and 2008, respectively, related to the impairment of investments whose decline in fair value was deemed to be other than temporary. The \$4.5 million of OTTI recorded in 2009 related to a single common stock issue and is more fully discussed in "— Financial Condition, Investments." The OTTI charge in 2008 related to the write down of CIT bonds, and resulted from a decision to sell the bonds in the first quarter of 2008, but the actual disposition not occurring until the second quarter of 2008. The subsequent sale of the CIT bonds resulted in a small gain, approximately \$10,000, based on the new written down cost basis.

# Reserve for Extended Reporting Period Claims

A portion of the coverage that physicians purchase under claims-made policies is for an additional death, disability and retirement, or DDR, insurance benefit. This DDR coverage provides coverage to the physician for any prior incidents occurring during the coverage period that are reported after their death, disability or retirement. The loss exposure associated with this product is known as extended reporting period claims. The reserve for extended reporting period claims coverage is recorded during the term of the original claims-made policy, based on the present value of future estimated benefits, including morbidity and mortality assumptions, less the present value of expected future premiums associated with this DDR coverage. The reserves for these claims fluctuate based on the number of physicians who are eligible for this coverage and their age. Any changes in the DDR reserves are reflected as an expense in the period in which we become aware that an adjustment is necessary. At December 31, 2009 and 2008, our recorded DDR reserves were \$11.8 million and \$13.0 million, respectively, which include a discount related to the present value calculation of approximately \$3.2 million and \$3.6 million, respectively.

# Revenue Recognition

Insurance premium income is generally recognized on a daily pro rata basis over the respective terms of the policies in-force, which is generally one year. Certain extended reporting endorsements, often referred to as tail coverage, allow extended reporting of insured events after the termination of the original claims-made policy by modifying the exposure period of the underlying contract. Tail coverage can modify the exposure period for a definite or indefinite period. Premiums associated with tail policies that provide coverage for a definite period are earned over the period additional coverage is provided using the daily pro rata method. Premiums for tail policies that provide additional coverage for an indefinite period are fully earned at the date of issuance. Unearned premiums represent the portion of premiums written which are applicable to the unexpired terms of policies in-force.

#### Reinsurance

Reinsurance premiums and losses related to reinsured business are accounted for on bases consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Premiums ceded to other companies are reported as a reduction of premium income. Reinsured losses incurred are reported as a reduction of gross losses incurred.

Prior to 2006, a portion of the policyholder premium ceded to the reinsurers under our primary professional liability reinsurance contract was "swing-rated," or experience rated, on a retrospective basis. These swing-rated contracts were subject to a minimum and maximum premium range to be paid to the reinsurers depending upon the extent of losses ultimately paid by the reinsurers. Under these treaties, we paid a provisional premium during the initial policy year, and recorded a liability that represented our best estimate of the additional premium due under the treaty based on the reinsurers' expected ultimate experience under the treaty. As this estimated liability for future premium payments relied upon our ceded reserve estimates to project the reinsurers' anticipated ultimate experience under the treaty, changes in our actuarially estimated ceded loss and loss adjustment expense reserves would also have an impact on the estimated liability for additional premiums. We have historically accrued the maximum premium under these treaties. However, recent claim trends have caused us to revise downward our estimate of the reinsurers' ultimate experience under these treaties. As a result, we reduced our accrued ceded premiums during 2009 by approximately \$1.1 million, the effect of which is a \$1.1 million increase in both net premiums written and earned. At December 31, 2009 we had approximately \$9.0 million of accrued ceded premiums under these treaties.

Our reinsurance treaties effective on or after January 1, 2006, although no longer swing-rated, do contain profit sharing provisions. In accordance with these provision, if the reinsurers' experience under the treaties is favorable, that is the treaties are profitable from the reinsurers' perspective, a percentage of the reinsurers' profit would be due back to us. Our reinsurers' experience under treaty years 2009, 2008 and 2007 indicated profits of \$43,000, \$110,000 and \$78,000, respectively, as of December 31, 2009.

We commuted our 2005 medical professional liability reinsurance treaty agreement effective December 31, 2008. The \$16.6 million of consideration under the commutation, consisting of \$8.5 million in cash and the reduction of swing-rated premiums payable of \$8.1 million, were recorded as a reduction of losses and loss adjustment expenses paid (thereby reducing losses and loss adjustment expenses incurred) during 2008. In connection with the commutation we released the reinsurers from their obligations under the treaty of \$16.0 million (thereby increasing losses and loss adjustment expenses incurred in 2008). The net effect of the commutation was a decrease in losses and loss adjustment expenses in 2008 of \$633,000.

We evaluate each of our ceded reinsurance contracts at inception to determine if there is sufficient risk transfer to allow the contract to be accounted for as reinsurance under current accounting guidance. At December 31, 2009 all ceded contracts are accounted for as risk transferring contracts.

We review the financial stability of all of our reinsurers each quarter. This review includes a ratings analysis, as well as the most recent financial information, of each reinsurer participating in a reinsurance contract. At December 31, 2009, there were no known issues with the financial solvency of our reinsurers or their ultimate ability to pay amounts due to us. If we determine that the ultimate ability of a reinsurer is uncertain, we would be required to recognize a reserve and a corresponding expense in the period in which the determination is made. Our reinsurance arrangements are discussed in more detail in "Item 1. Business — Medical Professional Liability Operations" and in "Item 7 — Management's Discussion and Analysis of Financial Condition and Results of Operations — Results of Operations — 2009 Compared to 2008" and in Note 10 of the Notes to Consolidated Financial Statements included elsewhere in this report.

## Income Taxes

We estimate our income tax expense based on the best information available to us at year end. This income tax expense includes a provision for those income taxes that are currently payable, as well as a provision for the deferred impact of certain deductible and taxable temporary differences. In the months subsequent to the calendar year end, we prepare and file our income tax returns and evaluate any differences between the provisions we recorded in the

previous year and the actual amounts per the filed tax returns. These "return to provision" differences are recorded as adjustments to income tax expense in the period in which they are identified. Return to provision adjustments for each of the three years ended December 31, 2009 were less than \$50,000.

Deferred federal income tax assets and liabilities are recognized for the estimated future tax consequences attributable to the difference between financial statement carrying amounts of existing assets and liabilities, and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

A determination must be made for deferred tax assets regarding whether it is more likely than not that sufficient taxable income will exist in future periods when deductible temporary differences are expected to reverse to enable the Company to realize the benefit of its deferred tax assets. If it is determined that it is more likely than not that sufficient taxable income will not exist, a valuation allowance must be recorded for the portion of deferred tax assets the Company likely will not realize. At December 31, 2009 and 2008 all deferred tax assets were deemed to be recoverable and no valuation allowance was recorded.

We record any excess tax benefits related to employee share-based awards as a credit to additional paid in capital in the year that they are currently deductible in the Company's consolidated tax return.

Management is also required to identify, estimate and disclose positions they have taken where the income tax treatment of the position taken is not 100% certain. Our evaluation of the deductibility or taxability of items included in the Company's tax returns has not resulted in the identification of any material, uncertain tax positions.

# **Deferred Policy Acquisition Costs**

Deferred policy acquisition costs, or DAC, are those costs that vary with and are primarily related to the production of new or renewal business. Costs such as commissions and premium taxes are 100% related to new or renewal business production. Other costs, such as employee salaries, bonuses and benefits, must be allocated between that portion that pertains to new or renewal business production and that which does not. Such cost estimates are made on a department by department basis and are based on time studies.

These policy acquisition costs are deferred and amortized over the period in which the related premiums are earned. Under GAAP, the premiums that will be earned in future periods, to which these deferred costs relate, must produce sufficient profits to offset the future expense that will be recognized from the amortization of the DAC; that is, the DAC must be recoverable. In evaluating the recoverability of DAC, we have made certain assumptions regarding the future amount and timing of costs associated with the business written, such as costs to maintain the policies and the ultimate projected loss and loss adjustment expense payments associated with these policies. In addition, we have considered future investment income, at an assumed 3.1% yield, in determining the recoverability of DAC. Based on our analysis as of December 31, 2009, the DAC of \$6.1 million carried on the Consolidated Balance Sheets, included elsewhere in this report, was deemed to be fully recoverable.

# Overview of APCapital

We are an insurance holding company whose financial performance is heavily dependent upon the results of operations of our insurance subsidiaries. Our insurance subsidiaries are property and casualty insurers that write medical professional liability insurance for physicians and other healthcare professionals throughout the United States, but principally in the Midwest and New Mexico. Prior to 2005, we also wrote workers' compensation, health and personal lines and we continue to carry reserves relation to claims made under these policies as this business runs off. As a property and casualty insurer, our profitability is primarily driven by our underwriting results, which are measured by subtracting incurred loss and loss adjustment expenses and underwriting expenses from net premiums earned. While our underwriting gain (loss) is a key performance indicator of our operations, it is not uncommon for a property and casualty insurer to generate an underwriting loss, yet earn a profit overall, because of the availability of investment income to offset the underwriting loss.

An insurance company earns investment income on what is commonly referred to as the "float." The float is money that we hold, in the form of investments, from premiums that we have collected. While a substantial portion of the premiums we collect will ultimately be used to make claim payments and to pay for claims adjustment expenses, the period that we hold the float prior to paying losses can extend over several years, especially with a long-tailed line of business such as medical professional liability. The key factors that determine the amount of investment income we are able to generate are the rate of return, or yield, on invested assets and the length of time we are able to hold the float. We focus on the after-tax yield of our investments, as significant tax savings can be realized on bonds that pay interest that is exempt from federal income taxes.

For further information regarding the operations of our medical professional liability insurance business is discussed in detail in "Item 1. Business — Medical Professional Liability Operations."

# Description of Ratios and Other Metrics Analyzed

We measure our performance using several different ratios and other key metrics. These ratios and other metrics are calculated in accordance with accounting principles generally accepted in the United States of America, which we refer to as GAAP, and include:

Underwriting Gain or Loss: This metric measures the overall profitability of our insurance underwriting operations. It is the gain or loss that remains after deducting net loss and loss adjustment expenses and underwriting expenses incurred from net premiums earned. We use this measure to evaluate the underwriting performance of our insurance operations in relation to peer companies.

Loss Ratio: This ratio compares our losses and loss adjustment expenses incurred, net of reinsurance, to our net premiums earned, and indicates how much we expect to pay policyholders for claims and related settlement expenses compared to the amount of premiums we earn. The loss ratio uses all losses and loss adjustment expenses incurred in the current calendar year, regardless of the year in which the incident giving rise to the claim occurred. The lower the loss ratio percentage is, the more profitable our insurance business is, all other factors being equal.

Underwriting Expense Ratio: This ratio compares our expenses to obtain new business and renew existing business, plus normal operating expenses, to our net premiums earned. The ratio is used to measure how efficient we are at obtaining business and managing our underwriting operations. The lower the percentage, the more efficient we are, all else being equal. Sometimes, however, a higher underwriting expense ratio can result in better business as more rigorous risk management and underwriting procedures may result in the non-renewal of higher risk accounts, which can in turn improve our loss ratio and overall profitability. The determination of which expenses should be classified as underwriting expenses can vary from company to company. Accordingly, comparability of underwriting expense ratios among and between various companies may be limited.

**Combined Ratio:** This ratio equals the sum of our loss ratio and underwriting expense ratio. The lower the percentage, the more profitable our insurance business is. This ratio excludes the effects of investment income. As the underwriting expense ratio is a component of the overall combined ratio, comparability between companies may be limited for the reasons discussed above.

Investment Yield: Investment yield represents the average return on investments as determined by dividing investment income for the period, annualized if necessary, by the average ending monthly investment balance for the period. As we use average month ending balances, the yield for certain individual asset classes that are subject to fluctuations in a given month, such as cash and cash equivalents, may be skewed slightly. However, we believe that when calculated for the cash and invested asset portfolio in its entirety, the overall investment yield is an accurate and reliable measure for evaluating investment performance. Our calculation of investment yields may differ from those employed by other companies.

**Return on Equity:** As a way of evaluating our capital management strategies we measure and monitor our return on equity, or ROE, in addition to our results of operations. We measure ROE as our net income for the period, annualized if necessary, divided by our total shareholders' equity as of the beginning of the year. Other companies sometimes calculate ROE by dividing annualized net income by an average of beginning and ending shareholders' equity. Accordingly, the ROE percentage we provide may not be comparable with those provided by other companies. We use a modified version of ROE as the basis for determining performance-based compensation.

**Book Value per Share:** We also track the net asset value per common share outstanding, which is calculated by dividing shareholders' equity as of the end of the period by the total number of common shares outstanding at that date. This measure is commonly referred to as "book value per share." Book value per share is used in the property and casualty insurance industry as a means of evaluating the relationship between the book value per common share and the cost of a common share in the open market. It is used by management, investors and analysts to compare our stock value with that of our peers and to determine the relative premium that the market places on our stock and the stock of our peers.

These ratios, when calculated using our reported statutory results, will differ from the GAAP ratios as a result of differences in accounting between the statutory basis of accounting and GAAP. Additionally, the denominator for the underwriting expense ratio for GAAP is net premiums earned, compared to net premiums written for the statutory underwriting expense ratio.

In addition to these measures of operating performance, we also use certain measures to monitor our premium writings and price level changes. We measure policy retention by comparing the number of policies that were renewed during a given period with the number of policies that expired. This retention ratio helps us to measure our success at retaining insured accounts. We also monitor our insured physician count, which counts the number of doctor equivalents associated with all policies. For this purpose a corporation or ancillary health care provider on a policy is assigned a value of one doctor equivalent. When used in conjunction with the retention ratio, the insured physician count helps us to monitor the overall increase or decrease in insureds that comprise our premium base. The insured physician count is also used to calculate the average in-force premium, which helps us in measuring overall premium level changes. In-force premium is the written premium in effect at the end of a reporting period.

## **Non-GAAP Financial Measures**

Accident Year Loss Ratio: In addition to the loss ratio, which uses calendar year incurred losses as described above, we also use an accident year loss ratio, which is a non-GAAP financial measure, to evaluate our loss experience. The accident year loss ratio uses only those loss and loss adjustment expenses incurred that relate to the current accident year, and therefore excludes the effect of development on prior year loss reserves. We believe the accident year loss ratio is useful in evaluating our current underwriting performance, as it focuses on the relationship between premiums earned in the current year and losses incurred related to the exposure represented by the premiums earned in the current year related to those policies. As with the calendar year loss ratio, a lower accident year loss indicates that the premiums currently being earned will result in a greater profit, all other factors being equal. Accident year loss ratios are reconciled to calendar loss ratios in the first table in "— Results of Operations."

## **Results of Operations**

The following table sets forth our results of operations for the years ended December 31, 2009, 2008 and 2007 on a consolidated basis. The discussion that follows should be read in connection with the Consolidated Financial Statements, and Notes thereto, included elsewhere in this report.

•			•				
	2009	2008	2009 vs. 2008 Change	Percentage Change (2)	2007	2008 vs. 2007 Change	Percentage Change (2)
	-		(Do	llars in thousar	nds)		
Direct premiums written	\$113,232	\$125,018	<u>\$(11,786</u> )	<u>-9.4</u> %	\$135,415	<u>\$(10,397)</u>	%
Net premiums written	\$109,713	\$120,117	\$(10,404)	-8.7%	\$130,808	\$(10,691)	-8.2%
Net premiums earned	\$114,878	\$124,268	\$ (9,390)	-7.6%	\$138,923	\$(14,655)	-10.5%
Losses and loss adjustment expenses							
Current year losses	94,121	97,490	(3,369)	3.5%	103,673	(6,183)	6.0%
Prior year development	(36,559)	(32,179)	(4,380)	13.6%	(34,245)	2,066	
Total	57,562	65,311	(7,749)	11.9%	69,428	(4,117)	5.9%
Underwriting expenses	28,515	27,458	1,057	-3.8%	30,141	(2,683)	8.9%
Total underwriting gain	28,801	31,499	(2,698)	-8.6%	39,354	(7,855)	-20.0%
Investment income	30,910	36,864	(5,954)	-16.2%	43,506	(6,642)	-15.3%
Net realized (losses) gains	(543)	(658)	115	17.5%	(111)	(547)	-492.8%
Other income	769	730	39	5.3%	815	(85)	-10.4%
Other expenses(1)	(3,437)	(4,460)	1,023	_22.9%	(5,411)	<u>951</u>	17.6%
Income before taxes and minority							
interest	56,500	63,975	(7,475)	-11.7%	78,153	(14,178)	-18.1%
Federal income tax expense	15,940	18,779	(2,839)	15.1%	25,362	(6,583)	26.0%
Net income	\$ 40,560	\$ 45,196	\$ (4,636)	-10.3%	\$ 52,791	\$ (7,595)	-14.4%
Loss Ratio:					:		
Accident year	81.99	% 78.59	6 -3.4%	,	74.69	√6 −3.9%	
Prior years	—31.89				-24.69		
•							
Calendar year	50.19				50.09		
Underwriting expense ratio	24.89				21.79		
Combined ratio	74.99			0	71.79		)
Beginning GAAP Equity		\$263,557	\$ (9,520)	,	\$268,810	\$ (5,253)	
Return on Equity	16.09	% 17.19	6 -1.1%	0	19.69	6 -2.5%	9

<sup>(1)</sup> Other expenses includes investment expenses, interest expense, amortization expense, general and administrative expenses and other expenses as reported in the Consolidated Statements of Income included elsewhere in this report.

2009 Compared to 2008. Net income for 2009 was down \$4.6 million, or 10.3%, from 2008. The decrease was primarily the result of a \$6.0 million decline in investment income, which was due to declines in the overall interest rate environment, especially short-term rates, and our increased allocation to cash and short-term securities compared to 2008. Our underwriting operations remained strong in 2009, generating a pre-tax gain of \$28.8 million compared with \$31.5 million in 2008. The decrease in our underwriting gain was mostly due to a decrease in net premiums earned, which decreased 7.6% decrease in net premiums earned, year over year, mostly due to premium rate decreases.

<sup>(2)</sup> The percentage change represents the items change relative to its impact on net income. A positive percentage change indicates a change in that line item representing an increase to net income, while a negative percentage change represents a decrease to net income.

## **Premiums**

The following table shows our direct premiums written by major geographical market as well as total net premiums written and earned for the years ended December 31, 2009 and 2008.

			Cha	nge	
	2009	2008	Dollar	Percentage	
	-	(Dollars i	n thousands)		
Medical professional liability:					
Michigan	\$ 40,284	\$ 44,917	\$ (4,633)	-10.3%	
Illinois	33,769	33,704	65	0.2%	
Ohio	16,957	21,053	(4,096)	-19.5%	
New Mexico	16,792	18,565	(1,773)	-9.6%	
All Other	5,430	6,779	(1,349)	<u>-19.9</u> %	
Total direct premiums written	<u>\$113,232</u>	\$125,018	<u>\$(11,786)</u>	<u>-9.4</u> %	
Net premiums written	\$109,713	\$120,117	<u>\$(10,404</u> )	<u>-8.7</u> %	
% net to direct premiums written	96.9%	96.1%			
Net premiums earned	\$114,878	<u>\$124,268</u>	<u>\$ (9,390)</u>	<u>-7.6</u> %	

The decline in direct premiums written in 2009 was primarily the result of decreases in the average policy premiums, which decreased an average of 7% for policies that renewed in 2009. Our average in-force premium, which contemplates new business written and endorsements or changes in renewal policies, decreased 6.4% to approximately \$12,520 at December 31, 2009, from \$13,380 at December 31, 2008. The rate decreases instituted over the last two to three years have been in response to favorable claim trends noted in virtually all markets of the medical professional liability industry. As these favorable claim trends appear to be industry wide, other medical professional liability insurers lowered their rates in 2009 as well, increasing the overall level of price competition in the industry, particularly in our Michigan and Ohio markets.

Rate reductions in 2009 were partially offset by our strong retention ratio of 88% for the year. Our Illinois market was particularly strong in 2009 with a retention ratio of nearly 90% and several million dollars of new business premium. We ended 2009 with 8,821 insureds, down 2.7% from December 31, 2008.

We anticipate that the medical professional liability insurance pricing environment will remain highly competitive in 2010, and that if current claim trends hold, additional premium rate decreases are likely. However, we remain committed to our philosophy of underwriting discipline and adequate pricing, and will continue to focus on retaining our quality book of business. This strategy may result in the additional loss of premium volume. However, we remain focused on the overall underwriting results, and not merely top-line revenue growth.

Net premiums written as a percentage of direct premiums written increased in 2009 due to approximately \$1.1 million of ceded premium credits on reinsurance treaties for years prior to 2005, which were experience rated. These reductions to ceded premiums were due to favorable ceded loss experience on these older accident years. Partially offsetting the ceded premium credits was a \$0.5 million assessment by the Workers' Compensation Reinsurance Association, a mandatory reinsurance facility run by the State of Minnesota, for premium deficits associated with prior years. Otherwise, the terms of our 2009 reinsurance treaty were very similar to those in the 2008 treaty, both in terms of coverage and premium rates. Our 2010 reinsurance treaty contains terms and rates that are similar to those of the treaty effective in 2009. As such, we anticipate that our net premiums written, as a percentage of direct, will remain at approximately 96%.

Net premiums earned in 2009 decreased 7.6% from 2008, compared with a year over year decrease in net premiums written of 8.7%. In periods of declining written premiums, earned premiums typically decrease less than written premiums as a portion of the higher premium volume written in the prior year is recognized in the current year over the policy term, which is typically 12 months.

# Loss and Loss Adjustment Expenses

Net incurred loss and loss adjustment expenses, which we refer to collectively as losses, decreased in 2009. The decrease in losses was principally the result of increased favorable development on prior years' loss reserves. However, current accident year losses also decreased despite increases in the accident year loss ratio. The increase in the accident year loss ratio for 2009 was principally the result of decreases in the average policy premium and the resulting decreases in net premiums earned, partially offset by the continued favorable claim trends that have resulted in the favorable development on prior years' loss reserves.

Of the \$36.6 million of 2009 favorable prior year development, \$42.2 million was attributable to medical professional liability reserves, partially offset by \$5.6 million of unfavorable development on workers' compensation reserves. This compares with \$33.4 million of favorable development and \$1.9 million of unfavorable development on medical professional liability and workers' compensation loss reserves, respectively, in 2008.

As discussed in "— Critical Accounting Policies," the effect of a change in either claims frequency or severity can introduce a great deal of variability in our reserve estimation process. We have a practice of being cautious with the assumptions we make concerning emerging trends in claim frequency and severity and do not immediately reflect the impact that any short-term declines in frequency may have on our ultimate losses. In addition, because the historical claims data we use to project future expected results covers more than 30 years, the impact of recent claims trends is often moderated by the substantial pool of historical data.

The following table shows our medical professional liability reported claim frequency, average net paid loss and average net case reserve per open claim over the last five years. We calculate the average net paid loss by dividing net paid losses for the year by the number of claims closed with a payment, either indemnity or expense.

	Reported Claim Frequency	Average Net Paid Loss	Average Net Case Reserve per Open Claim
2005	1,513	\$75,900	\$122,400
2006	1,168	59,100	137,900
2007	952	67,500	144,800
2008	908	72,500	166,500
2009	919	86,200	183,100

The number of reported claims in 2009 increased 1.2% compared to 2008. However, the increase was less than expected and reported claim counts remain at historically low levels. As we have now experienced historically low, but relatively stable, claim frequency for the last three years, the decline in claim frequency is being more fully reflected in our reserve assumptions. However, our reserve assumptions have also contemplated that as the number of reported claims and our open claims counts have decreased in recent years, there would also be a decrease in the number of non-meritorious claims. As a result, our reserve assumptions assumed the remaining claims in our outstanding inventory would be more severe and have a higher likelihood of loss.

In addition to an increase in paid severity due to a general change in the composition of our outstanding claims inventory, our reserve estimates also include projections of higher severity contemplating medical loss cost inflation and our higher reinsurance retention levels in recent years. As noted in the table above, our average net paid loss, which is one measure of claim severity, has increased in recent years. However, the increases noted were not as great as those anticipated in our reserve estimates, and as a result we have recognized favorable development on our prior year medical professional liability loss reserves in each of the last several years.

In February 2010, the Illinois Supreme Court ruled that caps on non-economic damages in medical malpractice lawsuits, commonly referred to as tort-reform, were unconstitutional. Our practice has historically been to not fully reflect the effects of tort-reform in our reserve estimates until the law is established and appears that it won't be overturned upon judicial review. Accordingly, the impact of the overturning of the Illinois tort-reform is not expected to adversely affect our carried reserves. However, we may see an increase in the frequency of claims reported. The severity of claims may also increase as a result of the repeal of the \$500,000 cap on non-economic damages, though the severity impact, as it relates to our book of Illinois business, would be mitigated by the policy

limits we have in Illinois, which typically do not exceed \$1.0 million. Nevertheless, if either claim frequency or severity trend upwards as a result of the repeal of the Illinois tort-reform, it could result in an increase in our incurred loss and loss adjustment expenses related to the Illinois market.

We recorded \$5.6 million of unfavorable development on our workers' compensation run-off reserves. The rate of claim payments has not declined as quickly as we had anticipated and claims are being closed slower than anticipated. With lines of business such as workers' compensation where it can take a long time for claims to ultimately be resolved and settled, it is often difficult to ascertain whether increases in case reserves represent a strengthening of the case reserves or if the increases are indicative of an increase in the ultimate severity of the claims. While we believe that the reserve increases in 2009 represent reserve strengthening, we have taken a reasonably cautious approach with regard to the overall reserve levels, which is the reason for the adverse development in 2009.

As noted in the section "— Critical Accounting Policies, Unpaid Loss and Loss Adjustment Expenses," reserves are inherently uncertain and the ultimate cost to settle claims will likely be more or less than currently anticipated. Actual claim experience will dictate the magnitude and nature, whether favorable or unfavorable, of any future development. Our reserve estimate at December 31, 2009 reflects our best estimate of the future liability as of that date. However, if current trends continue, we believe that the actual claim experience is more likely to emerge favorably than unfavorably.

# **Underwriting Expenses**

The increase in underwriting expenses in 2009 was primarily attributable to amortization expense associated with the implementation of significant portions of our new policy, accounting and claims system in the fourth quarter of 2008 and the first quarter of 2009. Amortization expense attributable to the new system was \$1.6 million and \$0.2 million during 2009 and 2008, respectively. In the first quarter of 2009, once the development phase of the software project was completed, we also discontinued the capitalization of salary and other benefit costs associated with staff working on the development of the new system. The underwriting expense portion of staff salaries and benefit costs capitalized in 2009 was approximately \$01 million, compared with \$1.2 million in 2008. As a result of these increases in underwriting expenses, and the decline in net premiums earned, the underwriting expense ratio increased in 2009 to 24.8% from 22.1% in 2008.

We anticipate that our underwriting expense ratio will continue at elevated levels, compared to historic norms, until the end of 2013 as we amortize the cost of the new system. If our premium volume continues to decrease, however, the underwriting expense ratio will continue to increase as there will be a lower premium base over which to spread certain fixed overhead and other costs. We believe that the new system will allow us to operate our business more efficiently, ultimately enabling us to reduce expenses in the future. For further discussion of the amortization expense relating to the system, see "-Other Assets" in Note 1 of the Notes to Consolidated Financial Statements.

### Investment Income

The decrease in investment income in 2009 was primarily due to the historically low short-term interest rates during 2009, combined with an increase in our cash and cash equivalents position throughout 2009. During 2009, \$146.3 million of our fixed-income securities, having a weighted average annual yield of 5.95%, matured, were called or were paid down, The proceeds from these disposals, other than the \$56.1 million spent on share repurchases and \$30.0 million invested in limited partnerships, remained principally in cash and cash equivalents at December 31, 2009. The proceeds from the maturity, call or pay down of higher-yielding corporate, government agency and mortgage-backed securities in 2008 were used to purchase lower-yielding tax-exempt bonds throughout 2008, which also contributed to the decrease in investment income during 2009.

Overall our pre-tax investment yield for 2009 was 3.85%, a decrease of 53 basis points compared to a yield of 4.38% for 2008. Our increased cash and cash equivalents position in 2009 was the result of our reluctance to lock in the low longer-term rates available in 2009. If short-term interest rates remain at the historically low levels seen in 2009, and longer-term rates do not improve in 2010, our investment income for 2010 could decrease further, but not as significantly as the decrease noted in 2009.

Net realized losses of \$0.5 million in 2009 were principally the result of a pre-tax charge of \$4.5 million for the impairment of one of our equity investments. Due to a significant decline in the fair value of this investment during the fourth quarter of 2009, we believed it was necessary to write-down our carrying value of this investment to the current market value. This loss was partially offset by \$3.8 million of gains that were realized as we restructured a portion of our portfolio at the end of 2009 when we made a \$30.0 million investment in limited partnerships. The net realized losses reported in 2008 were principally attributable to a pre-tax impairment charge of \$0.9 million on bonds that were subsequently sold. Partially offsetting the 2008 impairment charge were realized gains on bonds that were called during 2008.

# Other Expenses

Other expenses consisted of the following for the years ended December 31, 2009 and 2008.

			Cha	ange		
	2009	2008	Dollar	Percentage		
	(Dollars in thousands)					
Other expenses						
Investment expenses	\$1,045	\$1,032	\$ 13	1.3%		
Interest expense	1,344	2,196	(852)	-38.8%		
General and administrative expenses	1,069	1,185	(116)	-9.8%		
Other	(21)	<u>47</u>	(68)	-144.7%		
Total	\$3,437	<u>\$4,460</u>	<u>\$(1,023)</u>	<u>-22.9</u> %		

The decrease in other expenses in 2009 was mostly the result of a decrease in short-term interest rates and the repayment of \$5.0 million of our outstanding long-term debt in the third quarter of 2008. Both of these factors reduced the amount of interest expense in 2009. In addition, general and administrative expenses, which are costs of the holding company, decreased in 2009 as a result of cost monitoring and reduction measures, principally in the area of fees for professional services.

### Federal Income Taxes

The decrease in effective tax rate in 2009 was mostly the result of the increased allocation of our investment portfolio to tax-exempt securities in 2008. We purchased approximately \$118.0 million of tax-exempt securities in 2008, primarily in the first and second quarters. The full year effect of interest on these securities, combined with the lower pre-tax income in 2009, resulted in a decrease in the effective tax rate to 28.2% in 2009, compared with 29.4% in 2008. Our tax-exempt security purchases have tapered off in 2009. As a result, we anticipate that our effective tax rate in future periods will be similar to the rate in 2009. See Note 11 of the Notes to Consolidated Financial Statements included elsewhere in this report for a complete reconciliation of the effective tax rate.

2008 Compared to 2007. Net income for 2008 decreased \$7.6 million compared to 2007. The decrease was the result of a decrease in net premiums earned, which was partially offset by decreases in incurred losses and underwriting expenses, but still resulted in a decrease in underwriting gains for 2008 of \$7.9 million. In addition in 2008 we increased the allocation of our investment portfolio invested in tax-exempt securities. As a result of the lower yield on these tax-exempt securities, and the decline in short-term interest rates throughout 2008, investment income decreased \$6.6 million in 2008 compared to 2007. However, the additional tax benefit of the tax-exempt securities purchased in 2008, combined with lower pre-tax income, resulted in a decrease in tax expense of approximately \$6.6 million in 2008 compared to 2007.

#### **Premiums**

The following table shows our direct premiums written by major geographical market as well as total net premiums written and earned for the years ended December 31, 2008 and 2007.

			Cha	nge
	2008	2007	Dollar	Percentage
		(Dollars in	thousands)	
Medical professional liability:				
Michigan	\$ 44,917	\$ 47,583	\$ (2,666)	-5.6%
Illinois	33,704	35,160	(1,456)	-4.1%
Ohio	21,053	25,751	(4,698)	-18.2%
New Mexico	18,565	19,061	(496)	-2.6%
All Other	6,779	7,860	(1,081)	-13.8%
Total direct premiums written	\$125,018	\$135,415	\$(10,397)	<u>-7.7%</u>
Net premiums written	<u>\$120,117</u>	\$130,808	\$(10,691)	<u>-8.2%</u>
% net to direct premiums written	96.1%	96.6%		
Net premiums earned	<u>\$124,268</u>	\$138,923	<u>\$(14,655)</u>	<u>-10.5%</u>

The 7.7% decrease in direct premiums written in 2008, compared to 2007, was almost exclusively the result of premium rate reductions, which averaged 8.2% for policies that renewed in 2008. The decrease in net premiums written was relatively consistent with the decrease in direct premiums written. The terms of our 2008 reinsurance treaty were very similar to those in the 2007 treaty, both in terms of coverage and premium rates. The decrease in net premiums written as a percentage of direct premiums written was due to a 0.5% increase in the premium rate charged in 2008 compared with 2007. Our retention ratio in 2008 was 87%, improving from 85% in 2007, and we ended 2008 with 9,068 insureds, down 1.6% from year end 2007.

In periods of declining written premiums, earned premiums typically decrease less than written premiums as a portion of the higher premium volume written in the prior year is recognized in the current year since premiums are earned over the policy term, which is typically 12 months. In addition, the timing of writings in a given year can affect the amount of premiums earned in that year. Net premiums written during the two-year period ended December 31, 2008 decreased 9.6% compared with net premiums written during the two-year period ended December 31, 2007. This decrease in net premiums written, combined with an increase in the percentage of premiums written in the fourth quarter of 2008, compared with the same period of 2007, accounts for the 10.5% decrease in net premiums earned in 2008 compared to 2007, which exceeds the decrease in net premiums written of 8.2% when comparing only the annual periods ended December 31, 2008 and 2007.

# Loss and Loss Adjustment Expense

Net incurred loss and loss adjustment expenses decreased \$4.1 million in 2008 compared to 2007. Approximately \$0.6 million of this decrease was the result of the commutation of our 2005 medical professional liability reinsurance treaty in 2008. As discussed in "-Critical Accounting Policies," our reinsurance treaties for policy years 2005 and prior were swing-rated. As the swing-rated premiums under the 2005 treaty were accrued at the maximum, we recognized a gain on the commutation as the profit margin required by the reinsurers under the terms of the commutation was slightly less than additional accrued premiums.

Absent the gain on the commutation, incurred losses decreased \$3.5 million. Of the \$3.5 million decrease, \$6.2 million pertained to the 2008 accident year, partially offset by a \$2.7 million decrease in favorable development on prior accident years' loss reserves. The decrease in current accident year losses was attributable to the decrease in net earned premium volume, partially offset by a 3.9% increase in the accident year loss ratio to 78.5% for 2008. The increase in the accident year loss ratio was due to the premium rate decreases taken in recent years, partially offset by the favorable claims frequency and severity trends that contributed to the favorable development on prior years' loss reserves.

Of the \$31.5 million of 2008 favorable prior year development, excluding the \$0.6 million effect of the 2005 treaty year commutation, \$33.4 million was attributable to medical professional liability reserves, partially offset by \$1.9 million of unfavorable development on workers' compensation reserves. This compares with \$38.2 million of favorable development and \$4.2 million of unfavorable development on medical professional liability and workers' compensation loss reserves, respectively, in 2007.

# **Underwriting Expenses**

Underwriting expenses decreased \$2.7 million, or 8.9%, in 2008. The decrease in underwriting expenses was primarily attributable to the decline in our premium volume and the corresponding decline in those expenses that vary with premium volume. The underwriting expense ratio increased 0.4% to 22.1% in 2008, from 21.7% in 2007. The increase in the underwriting expense ratio was also attributable to our decline in premiums, as we had a lower premium base over which to spread underwriting costs that do not vary with premium volume, such as depreciation, property taxes and other overhead related costs, as well as certain personnel related expenses.

### Investment Income

Investment income decreased \$6.6 million, or 15.3% in 2008. There were two primary factors driving the decrease in investment income. The first was the decline in short-term interest rates throughout 2008, which accounted for approximately \$2.7 million of the decrease. The second factor was our continued purchase of tax-exempt securities in 2008. These securities replaced higher-yielding, taxable corporate and government agency securities that matured, were called, sold or paid down during 2008. Overall our pre-tax investment yield for 2008 was 4.38%, a decrease of 62 basis points compared to a yield of 5.00% for 2007.

Net realized losses of \$0.7 million in 2008 included a pre-tax charge of \$0.9 million for the impairment of bonds. There were no investment impairment charges in 2007.

## Other Expenses

Other expenses for the years ended December 31, 2008 and 2007 consisted of the following.

	2008		Change	
		2007	Dollar	Percentage
	(Dollars in thousands)			
Other expenses				
Investment expenses	\$1,032	\$ 910	\$ 122	13.4%
Interest expense	2,196	3,139	(943)	-30.0%
General and administrative expenses	1,185	1,410	(225)	-15.9%
Other	47	(48)	95	-198.0%
Total	\$4,460	<u>\$5,411</u>	<u>\$(951)</u>	

The decrease in other expenses was primarily attributable to the decrease in short-term interest rates, which reduced the amount of interest expense associated with our long-term debt. We repaid \$5.0 million of our outstanding \$30.9 million in long-term debt in the third quarter of 2008, which also reduced our interest expense in 2008 compared to 2007. The decrease in general and administrative expenses was the result of reduced legal and other professional service expenses as we have worked to reduce these fees where possible.

## Federal Income Taxes

The effective tax rate for 2008 was 29.4% compared with 32.5% for 2007. The decrease in effective tax rate was mostly the result of the increase allocation of our investment portfolio to tax-exempt securities. In 2008, we purchased \$118.0 million of tax-exempt securities, primarily in the first and second quarters. See Note 11 of the Notes to Consolidated Financial Statements included elsewhere in this report for a complete reconciliation of the effective tax rate.

# Liquidity and Capital Resources

The primary sources of our liquidity, on both a short and long-term basis, are funds provided by insurance premiums collected, net investment income, recoveries from reinsurers, proceeds from the maturity or sale of invested assets and principal receipts from our mortgage-backed securities. The primary uses of cash, on both a short and long-term basis, are losses, loss adjustment expenses, operating expenses, the acquisition of invested assets and fixed assets, reinsurance premiums, interest payments, taxes, the repayment of long-term debt, the payment of cash dividends on APCapital common stock and the repurchase of APCapital's outstanding common stock.

Based on historical trends, market and regulatory conditions and our current business plans, we believe that our existing resources and sources of funds, including possible dividend payments from our insurance subsidiaries to APCapital, will be sufficient to meet our short and long-term liquidity needs. However, these trends, conditions and plans are subject to change, and there can be no assurance that our available funds will be sufficient to meet our liquidity needs in the future. In addition, any acquisition or other extraordinary transaction we may pursue outside of the ordinary course of business could require that we raise additional capital.

# Parent Company

APCapital's only material assets are cash and the capital stock of American Physicians and Alpha Advisors. APCapital's cash flow consists primarily of dividends and other permissible payments from American Physicians and investment earnings on funds held. During 2009, APCapital received dividends of \$30.0 million in June and \$15.0 million in December. The payment of dividends to APCapital by its insurance subsidiaries is subject to certain limitations imposed by applicable law. These limitations are described more fully in Note 19 of the Notes to Consolidated Financial Statements. Such cross-referenced information is incorporated herein by reference. The June 2009 dividend required and received regulatory approval as due to its timing it exceeded ordinary dividend limits imposed by the State of Michigan. In accordance with these limits, American Physicians could pay "ordinary" dividends to APCapital of approximately \$40.0 million in 2010 without prior regulatory approval. On March 2, 2010, American Physicians requested and received permission from regulators to pay \$10.0 million of extraordinary dividends to APCapital. This dividend was deemed extraordinary as a result of the timing, and not the amount. Without regulatory approval dividends otherwise could not have been paid until June 2010. It is our intent, pending regulatory approval, for American Physicians to pay APCapital a quarterly dividend of \$10.0 million in June, September and December 2010, or \$40.0 million in total during 2010. Although the \$40.0 million total in 2010 falls within the ordinary dividend limits, the \$10.0 million in both September and December 2010 would be extraordinary as a result of the timing.

At December 31, 2009, APCapital's cash and cash equivalent resources totaled approximately \$21.4 million.

We continued the repurchase of shares of our outstanding common stock in 2009. A total of 1,863,833 shares were repurchased in 2009 at a total cost of \$56.1 million. See Note 12 of the Notes to Consolidated Financial Statements as well as "Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities" for further details regarding our share repurchase plans. Such cross-referenced information is included herein by reference.

In addition to our share repurchases, APCapital typically pays a quarterly cash dividend. The cash dividend for the fourth quarter of 2009 was \$0.09, up from the \$0.0825 paid in each of the first three quarters of 2009. Cash dividends paid to shareholders totaled approximately \$3.6 million for the year. On February 11, 2010, APCapital's Board of Directors declared a first quarter cash dividend of \$0.09 per share, payable on March 31, 2010 to shareholders of record on March 15, 2010, which is expected to result in a total cash payout of approximately \$0.9 million.

The Board's current intention is to continue to pay a comparable cash dividend on a quarterly basis for the foreseeable future. However, the payment of future dividends will depend on the availability of cash resources at APCapital, prevailing business and market conditions, our financial condition and results of operations, and such other factors as are deemed relevant by the Board of Directors.

We made net federal income tax payments of approximately \$16.5 million in 2009. Substantially all of our taxable income is generated by American Physicians. As such, in accordance with inter-company tax allocation agreements, it is primarily American Physicians' responsibility to provide the cash resources to fund our tax obligations. APCapital generally has had a net positive cash flow from income taxes as it is reimbursed by its subsidiaries for the tax benefit of the loss it generates in accordance with inter-company tax allocation agreements.

At December 31, 2009, we had \$25.9 million of long-term debt obligations, which are described in greater detail in Note 9 of the Notes to Consolidated Financial Statements. This debt is the obligation of APCapital and pays a variable interest rate of approximately 4.15% plus the three month LIBOR rate. In May 2008 this debt became callable, in whole or in part, and we repaid \$5.0 million of the original outstanding \$30.9 million in August 2008. We frequently evaluate our capital management strategies with the intention of providing the most value to APCapital shareholders and making prudent use of APCapital's cash resources. Any decision to make further repayments would be based on such evaluations, as well as changes in our available cash resources, capital needs and other relevant factors.

### Consolidated

Our net cash flow provided by operations was approximately \$28.9 million for the year ended December 31, 2009, compared to \$41.4 million provided by operations in 2008 and \$46.0 million in 2007. The decreases in operating cash flows are primarily attributable to declines in premiums received, as our direct premiums written have been decreasing, and investment income received, as a result of the declines in short-term interest rates and the increased allocation of our investment portfolio to lower-coupon tax-exempt securities. However, our loss and loss adjustment expense payments have also decreased in each of the last two years, which partially offset the decreases in premiums received and investment income collected.

At December 31, 2009, we had \$172.2 million of cash and cash equivalents and approximately \$205.1 million of available-for-sale fixed-income securities and \$18.0 million of available-for-sale equity securities that could be sold to meet short-term cash flow needs. On a long-term basis, fixed-income securities are purchased on a basis intended to provide adequate cash flows from future maturities to meet future policyholder obligations and ongoing operational expenses. As of December 31, 2009, we had approximately \$9.9 million, \$74.5 million, \$157.0 million and \$18.1 million of held-to-maturity fixed-income securities that mature in the next years, one to five years, five to ten years and more than ten years, respectively. We also have approximately \$109.3 million of mortgage-backed securities that provide periodic principal repayments. See Note 3 of the Notes to Consolidated Financial Statements for further information regarding the anticipated maturities of our fixed-income securities.

In December 2009 American Physicians, our primary insurance subsidiary, invested \$30.0 million in limited partnerships, which were organized for the purpose of conducting investment activities. In accordance with the partnership agreements, we cannot request a cash withdraw from the partnerships until December, 2011, and even then the distribution of cash is subject to the approval of the general partner. These limited partnership investments are discussed more fully in "— Financial Condition, Investments."

### **Financial Condition**

In evaluating our financial condition, three factors are the most critical: first, the availability of adequate statutory capital and surplus to satisfy state regulators and to support our current A.M. Best rating, which currently stands at A- (Excellent); second, the adequacy of our reserves for unpaid loss and loss adjustment expenses; and lastly the quality of the assets in our investment portfolio.

## Statutory Capital and Surplus

Statutory capital and surplus, collectively referred to as surplus, increased \$3.7 million to \$208.7 million at December 31, 2009, from \$205.0 million at year end 2008. The increase in surplus in 2009 was due to \$40.2 million of income and an increase in surplus related to the adoption of SSAP 10R of \$6.4 million, partially offset by \$45.0 million of dividend payments made by American Physicians to APCapital. Our net premiums written to surplus ratios at December 31, 2009 and 2008 were 0.53 and 0.59, respectively. In general, we believe that A.M. Best and state insurance regulators prefer to see a net premium written to surplus ratio for long-tailed casualty

insurance companies, such as ours, of 1:1 or lower. The Company's Risk Based Capital and IRIS Ratios, other measures considered by regulators in evaluating the capital and surplus adequacy of our insurance subsidiaries are discussed under "Item 1. Business — Insurance Regulatory Matters."

## Reserves for Unpaid Losses and Loss Adjustment Expenses

The following table shows various claim statistics and reserve averages for our medical professional liability line of business at or for the years ended December 31, 2009, 2008 and 2007.

	At or For the	e Year Ended D	% Change	% Change	
	2009	2008	2007	2009 vs. 2008	2008 vs. 2007
Medical professional liability:					
Number of reported claims	919	908	952	1.2%	-4.6%
Number of open claims	1,290	1,418	1,741	-9.0%	-18.6%
Number of IBNR claims(1)	1,382	1,482	1,584	-6.7%	-6.4%
Average net case reserve per open claim	\$183,100	\$166,500	\$144,800	10.0%	15.0%
Average net total reserve per open plus IBNR claim	195,200	186,200	160,400	4.8%	16.1%
Average net paid loss per claim closed with payment	86,200	72,500	67,500	18.9%	7.4%

<sup>(1)</sup> IBNR claim counts are estimates based on actuarial projections.

Throughout 2009 we continued to experience better than expected loss trends. The decline in claim frequency noted over the last several years has leveled-off, but reported claims remain at historically low levels. The average net paid claim has begun to move up after several years of stability. Our open claim count continues to decrease as we close older claims and the frequency of new reported claims has decreased. Our average net case reserve per open claim, as well as the average net total reserve per open and IBNR claims, continued to increase in 2009, despite net case reserves remaining stable and a decrease in total net reserves.

The following table shows our net case, IBNR and total reserves at December 31, 2009, 2008 and 2007 for our medical professional liability line of business, as well as our net total reserves for our other lines of business that are in run-off.

	2009	2008	2007	% Change 2009 vs. 2008	% Change 2008 vs. 2007
		(In thousands)			
Medical professional liability:					
Net case reserves	\$236,244	\$236,093	\$252,017	0.1%	-6.3%
Net IBNR reserves	285,373	303,856	281,310	-6.1%	8.0%
Total net reserves	521,617	539,949	533,327	-3.4%	1.2%
Other lines total net reserves	24,875	22,901	26,142	8.6%	-12.4%
Total net reserves — all lines	<u>\$546,492</u>	<u>\$562,850</u>	\$559,469	-2.9%	0.6%
Medical professional liability as a percentage of total	95.4%	95.9%	95.3%		

Activity in the net liability for unpaid loss and loss adjustment expenses, including favorable development on prior accident years' loss reserves and the reasons therefor, for the years ended December 31, 2009, 2008 and 2007 can be found in Note 8 of the Notes to Consolidated Financial Statements. Such cross-referenced information is included herein by reference.

The following table shows the development of the net liability for unpaid loss and loss adjustment expenses from 1999 through 2008. The top line of the table shows the original estimated liabilities at the balance sheet date, including losses incurred but not yet reported. The upper portion of the table shows the cumulative amounts subsequently paid as of successive year ends with respect to the liability. The lower portion of the table shows the reestimated amount of the previously recorded liability based on experience as of the end of each succeeding year. The estimates change as claims settle and more information becomes known about the ultimate frequency and severity of claims for individual years. The (deficiency) or redundancy exists when the re-estimated liability at each December 31 is greater (or less) than the prior liability estimate. The cumulative (deficiency) or redundancy depicted in the table, for any particular calendar year, represents the aggregate change in the initial estimates over all subsequent calendar years.

	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Liability for unpaid losses and loss adjustment expenses net											
of reinsurance recoverable	\$393,582	\$413,954	\$505,555	\$542,026	\$574,281	\$590,342	\$579,747	\$580,066	\$559,469	\$562,850	\$546,492
Cumulative net paid as of:											
End of year	95,471	,	161,770	181,658	142,633	130,793	96,971	87,326	58,918	70,187	
Two years later	182,541	236,653	293,852	295,350	260,178	219,013	176,778	140,198	121,783		
Three Years later	251,448	322,226	367,289	381,057	327,830		225,513	192,802			
Four years later	292,766	363,871	420,662	426,928	377,435	329,887	267,963				
	312,968	390,450	443,256	455,880	409,304	356,645					
Six years later	326,266 333,843	402,808	458,853	476,278	428,401						
Eight years later	338,799	411,337 417,556	470,469	488,392							
Nine Years later	342.818	420,999	477,420								
Ten Years later	344,448	420,777									
Re-estimated Net Liability as of:	277,770										
End of year	383,004	435,069	511,185	585,469	580,466	585,019	566,867	545,821	527,291	526,290	
Two years later	373,400	449,871	538,980	590,665	583,246	572,569	538,466	515,836	489,964	320,290	
Three Years later	374,729	458,846	540,239	592,617	575,222	551,067	515,035	479,707	402,204		
Four years later	366,818	456,519	541,887	586,472	562,630	531,787	485,289	177,707			
Five Years later	359,753	455,208	538,483	576,292	555,111	509,231					
Six years later	359,400	458,062	534,753	577,099	537,190						
Seven Years later	363,802	456,751	532,240	563,069							
Eight years later	362,648	454,836	524,532								
Nine Years later	361,014	451,803									
Ten Years later	360,167										
Net cumulative (deficiency)											
redundancy	33,415	(37,849)		(21,043)	37,091	81,111	94,458	100,359	69,505	36,560	
Gross liability — end of year	457,072	483,273	597,046	637,494	672,495	690,825	685,714	688,031	664,118	644,396	608,807
Reinsurance Recoverables	63,490	69,319	91,491	95,468	98,214	100,483	105,967	107,965	104,649	81,546	62,315
Net Liability — end of year	393,582	413,954	505,555	542,026	574,281	590,342	579,747	580,066	559,469	562,850	546,492
Gross re-estimated liability —		-									
latest	439,677	534,233	619,514	656,086	623,563	586,316	561,980	564,020	570,778	590,024	
recoverables — latest	79,510	82,430	94,982	93,017	86,373	77,085	76,691	84,313	80,814	63,734	
Net re-estimated liability —				<del></del> -			-		<del></del> .	·	
latest	360,167	451,803	524,532	563,069	537,190	509,231	485,289	479,707	489,964	526,290	
Gross cumulative (deficiency)											
redundancy	17,395	(50,960)	(22,468)	(18,592)	48,932	104,509	123,734	124,011	93,340	54,372	20

In evaluating the information in the table above, it should be noted that each column includes the effects of changes in amounts for prior periods. The table does not present accident year or policy year development data. Conditions and trends that have affected the development of liabilities in the past may not necessarily occur in the future. Accordingly, it may not be appropriate to extrapolate future redundancies or deficiencies based on this table.

The various reserving methods described in "— Critical Accounting Policies, Unpaid Losses and Loss Adjustment Expenses" produce a range of possible reserve amounts. In an effort to better explain the inherent

uncertainty in our net loss and loss adjustment expense reserves, we have developed a reasonable range of estimates around the net carried reserves as of December 31, 2009, as shown below.

	Net Loss and LAE Reserves	
Low End of Range	Recorded Reserves	High End of Range
	(In thousands)	
\$506,221	\$546,492	\$579,433

There are several limitations to interpreting reserve ranges. There are macroeconomic effects that may impact the development of the reserves such as, but not limited to, tort reform, changes in the litigiousness of jurisdictions in which we write business, the influence of legislative actions, and changes in political philosophy. As a result of these factors, as well as the many other quantitative and qualitative factors described in "— Critical Accounting Policies, Unpaid Losses and Loss Adjustment Expenses," there can be no assurance that reserves will develop within this range.

The reserve range, as of December 31, 2009, is a normal distribution, meaning that reserves are more likely to develop around the center of the range, or carried reserves, and less likely as one approaches either the high or low end of the range. However it is meaningful to note the potential variability in the Company's pre-tax income if actual claims experience were to emerge more favorably, the lower end of the range, or less favorably, the higher end of the range, than anticipated, as shown in the table below.

	(Decrease) in Pre-tax Income
	(In thousands)
Low end of range	\$ 40,271 \$(32,941)

#### Investments

At December 31, 2009 we held \$172.2 million of cash and cash equivalents, up from the \$101.6 million held at December 31, 2008. We held this significant cash position at December 31, 2009, despite historically low short-term interest rates, because we believe that interest rates on longer-term investments will increase in future periods.

Our fixed-income investment security portfolio has historically consisted principally of high quality corporate, U.S. government agency, tax-exempt municipal and mortgage-backed securities. The following table shows the total fixed-income investment portfolio allocation of each of these different types of securities as of December 31, 2009 and 2008.

	December	31, 2009	December	31, 2008
	Carrying Value(1)	% of Portfolio	Carrying Value(1)	% of Portfolio
U.S. government obligations	\$ —	0.0%	\$ 64,458	9.1%
Tax-exempt municipal securities	385,111	67.1%	384,607	54.6%
Corporate securities	79,414	13.8%	104,764	14.9%
Mortgage-backed securities	109,399	19.1%	150,862	21.4%
Total fixed-income securities	\$573,924	100.0%	\$704,691	100.0%

<sup>(1)</sup> Carrying value for available-for-sale securities is fair value, whereas held-to-maturity securities are carried at amortized cost.

Our tax-exempt municipal securities are all insured. However, when purchasing municipal and other tax-exempt securities, we do not rely on the insurance, but rather focus on the credit worthiness of the underlying issuing authority. In addition, we purchase only "essential purpose" tax-exempt bonds. Essential purpose bonds are used to fund projects such as schools, water and sewer, road improvements as well as other necessary services, and have a very low historical rate of default. Our mortgage-backed securities are all issued by government sponsored enterprises, principally the Federal National Mortgage Association, or Fannie Mae, and the Federal Home Loan Mortgage Corporation, or Freddie Mac. All of the Fannie Mae and Freddie Mac mortgage-backed securities consist of "conforming" mortgage loans that were issued prior to April 2005, are guaranteed by the issuing government-sponsored agency and have support tranches designed to promote the predictability of principal repayment cash flows.

The following table shows the distribution of our fixed-income security portfolio by Standard & Poors' ("S&P") credit quality rating at December 31, 2009 and 2008.

	December 31, 2009		December 3	31, 2008
Rating	Carrying Value(1)	% of Total	Carrying Value(1)	% of Total
AAA	\$250,783	43.7%	\$377,392	53.6%
AA	227,576	39.7%	234,543	33.3%
A	67,672	11.8%	63,723	9.0%
BBB	15,650	2.6%	22,812	3.2%
BB	6,117	1.1%	<del></del>	0.0%
	567,798	98.9%	698,470	99.1%
Private Placement	6,126	1.1%	6,221	0.9%
Total	<u>\$573,924</u>	100.0%	<u>\$704,691</u>	100.0%
Average Rating	AA+		AA+	

<sup>(1)</sup> Carrying value is fair value for available-for-sale securities and amortized cost for held-to-maturity securities.

Non-investment grade securities typically bear more credit risk than those of investment grade quality. We define investment grade securities as those having a S&P rating of BBB or better. We purchase only investment grade securities. However, one security we held was down-graded in 2009. We have been closely monitoring the downgraded security for some time now and do not believe that the issuer will default. In addition, this security is collateralized and the loan to value ratio of the collateral is still adequate in our opinion. As such, we plan to hold this security until it matures in 2012. We also try to limit credit risk by not maintaining fixed-income security investments pertaining to any one issuer, other than direct obligations of the U.S. government or government-sponsored agency backed securities, in excess of \$6.5 million. We also diversify our holdings so that there is not a significant concentration in any one industry or geographical region. For additional information regarding the risks inherent in our investment portfolio see "Item 7A, Quantitative and Qualitative Disclosures About Market Risk."

Other investments increased \$29.0 million to \$53.3 million at December 31, 2009 from \$24.3 million at December 31, 2008. This increase was primarily the result of a \$30.0 million investment in various limited partnerships late in 2009. One of our directors, who is also the beneficial owner of 11.2% of our common stock, is the managing member of Stilwell Value LLC, the general partner of these partnerships. The investment objective of these partnerships is long term capital appreciation through investment in publicly traded common equity. These investments were approved by the Board of Directors and Audit Committee of the Company and are believed to be on the same terms and conditions as currently offered to other investors in the Partnerships. See Note 13 of Notes to Consolidated Financial Statements included elsewhere in this report for additional information regarding these limited partnership investments.

In addition to the \$30.0 million invested in limited partnerships in 2009, we also purchased an additional \$3.5 million of common stock of one of our strategic equity investments. This brings our total investment in this company to \$13.5 million, or approximately 10% of its outstanding common stock. Partially offsetting these increases in other investments was a \$4.5 million impairment charge on Kingsway Financial Services, Inc. ("KFS") common stock we hold. We purchased the KFS common stock late in 2008. KFS subsequently announced a large fourth quarter 2008 loss, and the price of their common stock dropped significantly. Throughout 2009, KFS management worked to turn the business around. By the end of the third quarter of 2009, the KFS stock price had increased nearly back to the level we bought it at in 2008. However, as a result of events that occurred in the fourth quarter of 2009, the price of KFS shares again dropped dramatically. We believe that KFS management is continuing to take the appropriate steps to increase shareholder value. However, with the second significant decrease in share price in a 12 month-period, we recorded the \$4.5 million impairment charge in the fourth quarter of 2009. See "Item 7A, Quantitative and Qualitative Disclosures About Market Risk," for additional information about the risks inherent in our equity security investments.

## Other Significant Balance Sheet Items

Reinsurance recoverables decreased \$23.1 million, or 26.8%, to \$63.3 million at December 31, 2009. Beginning with the 2007 treaty year we increased our retention to \$1 million of risk, whereas we generally retained \$0.5 million on years prior to 2007. As noted in "— Results of Operations," paid loss severity has not increased as much as anticipated. As a result of our higher retention on recent accident years and the decrease in paid loss severity, our actuarial projections of ultimate losses at December 31, 2009 include fewer claims and less dollars in excess of our retention, which has caused a decrease in our ceded IBNR or approximately \$20.5 million. Finally, at December 31, 2008, reinsurance recoverables included \$3.8 million of cash receivables related to the commutation of our 2005 treaty year. These cash receivables were collected early in 2009.

Premiums receivable and unearned premiums at December 31, 2009 decreased 12.8% and 9.5%, respectively, from December 31, 2008. The decreases in premiums receivable and unearned premiums were relatively consistent with the 9.4% decrease in direct premiums written in 2009 compared to 2008.

Shareholders' equity at December 31, 2009 was \$237.0 million, a decrease of \$17.0 million, from \$254.0 million at December 31, 2008. The decrease was the result of share repurchases totaling \$56.1 million and shareholder dividends of \$3.6 million, partially offset by the \$40.6 million of net income and \$2.2 million of increases in unrealized gains, net of tax, reported in 2009. Our book value per common share outstanding at December 31, 2009 was \$23.74 per share, based on 9,986,187 shares outstanding, compared to \$21.62 per common share, based on 11,749,069 shares outstanding, at December 31, 2008.

## **Off-Balance Sheet Arrangements**

We have formed two subsidiary statutory trusts for the purpose of issuing mandatorily redeemable trust preferred securities, referred to as "trust preferred securities." The proceeds from the trust preferred securities that were issued were used by the trusts to purchase debentures issued by APCapital, which are shown as long-term debt in the Consolidated Balance Sheets included elsewhere in this report. APCapital used the amounts borrowed pursuant to these debentures to increase its available capital and has subsequently contributed substantially all of the proceeds to American Physicians to increase its statutory surplus. The debentures and the trust preferred securities have terms and maturities that mirror each other. In accordance with applicable accounting guidance, we have not consolidated these subsidiary trusts. APCapital has guaranteed that amounts paid to the trusts related to the debentures, will subsequently be remitted to the holders of the trust preferred securities. In accordance with the nature of the transactions, the amounts guaranteed by APCapital, are also recorded as liabilities in the Consolidated Financial Statements, as they represent obligations to the trusts, which are in turn obligated to the holders of the trust preferred securities. The obligations are more fully described in Note 9 of the Notes to Consolidated Financial Statements included elsewhere in this report, which description is incorporated herein by reference.

## **Contractual Obligations**

We are contractually obligated in accordance with various loan or borrowing agreements and operating leases as well as to our policyholders for insured events. The following table shows the nature and the timing of our contractual obligations as of December 31, 2009:

		•			
Contractual Obligations	Total	Less Than 1 Year	1 - 3 Years	3 - 5 Years	More Than 5 Years
			(In thousands)		
Reserves for unpaid loss and					
loss adjustment expenses(1)	\$608,807	\$89,040	\$162,427	\$119,820	\$237,520
Operating leases	3,124	882	1,564	678	· . —
Real estate assessments	1,121	249	376	380	116
Long-term debt(2)	71,375	1,375	3,500	5,500	61,000
Total	\$684,427	\$91,546	\$167,867	<u>\$126,378</u>	<u>\$298,636</u>

- (1) The Company's reserves for unpaid loss and loss adjustment expenses are an estimate of future cash flows necessary to fulfill insurance obligations based on insured events that have already occurred, but the amount and timing of the cash outflow is uncertain.
- (2) The long-term debt is more fully described in Note 9 of the Notes to Consolidated Financial Statements. Amounts included herein assume annual interest payments based on a 5.5% interest rate for the first year, 7% for the next 4 years and 8% thereafter. The principal is all assumed to be due at its original maturity date in 2033.

At December 31, 2009 we had no planned material capital expenditures or other commitments other than those disclosed in the table above. We are, however, contingently liable to fund certain infrastructure improvement assessments associated with our investment in a real estate limited liability company as disclosed in Note 18 of the Notes to Consolidated Financial Statements.

## **Effects of New Accounting Pronouncements**

See Note 2 of Notes to Consolidated Financial Statements included elsewhere in this report for information regarding the potential effects of new accounting pronouncements on our results of operations and financial condition. Such cross-referenced information is incorporated herein by reference.

### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

#### General

Market risk is the risk of loss due to adverse changes in market rates and prices. We invest primarily in fixed-income securities, which are interest-sensitive assets. Accordingly, our primary market risk is exposure to changes in interest rates.

In addition, our fixed-income securities, both available-for-sale and held-to-maturity, are subject to a degree of credit risk. Credit risk is the risk that the issuer will default on interest or principal payments, or both, which could prohibit us from recovering a portion or all of our original investment.

At December 31, 2009 the majority of our investment portfolio was invested in fixed-income security investments, as well as cash and cash equivalents. The fixed-income securities primarily consisted of U.S. government and agency bonds, high-quality corporate bonds, mortgage-backed securities and tax-exempt U.S. municipal bonds.

### **Qualitative Information About Market Risk**

Investments in our portfolio have varying degrees of risk. The primary market risk exposure associated with our available-for-sale fixed-income security portfolio is interest rate risk, which is limited somewhat by our management of duration. The distribution of maturities and sector concentrations are monitored on a regular basis.

In addition, our fixed-income security portfolio is also subject to a degree of credit risk. Credit risk is the risk that amounts due the Company by creditors may not ultimately be collected. At December 31, 2009, 97.8% of our fixed-income portfolio, both available-for-sale and held-to-maturity (excluding approximately \$6.1 million of private placement issues, which constitutes 1.1% of our portfolio) was considered investment grade. We define investment grade securities as those that have a Standard & Poors' credit rating of BBB and above. Non-investment grade securities typically bear more credit risk than those of investment grade quality. In addition, we try to limit credit risk by not maintaining fixed-income security investments pertaining to any one issuer, with the exception of U.S. Government and agency backed securities, in excess of \$6.5 million. We also try to diversify our holdings so that there is not a significant concentration in any one industry or geographical region.

Our tax-exempt municipal securities are all insured. However, when purchasing municipal and other tax-exempt securities, we do not rely on the insurance, but rather focus on the credit worthiness of the underlying issuing authority. In addition, we purchase only "essential purpose" tax-exempt bonds. Essential purpose bonds are used to fund projects such as schools, water and sewer, road improvements as well as other necessary services and have a very low historical rate of default.

Our held-to-maturity portfolio includes approximately \$109.3 million of mortgage-backed securities. These securities are all issued by government sponsored enterprises, principally the Federal National Mortgage Association, or Fannie Mae, and the Federal Home Loan Mortgage Corporation, or Freddie Mac. Because the held-to-maturity mortgage-backed securities are not carried at estimated fair value, changes in interest rates do not affect the carrying amount of these securities. However, principal receipts as a result of prepayments may affect our cash flows, as an increase in interest rates will slow principal payments, and a decrease in interest rates will accelerate principal payments.

We periodically review our investment portfolio for any potential credit quality or collection issues and for any securities with respect to which we consider any decline in market value to be other than temporary. Our policy for recording OTTI write-downs is more fully discussed in "Item 7 — Management's Discussion and Analysis — Critical Accounting Policies, Investments." The cross-referenced information is included herein by reference. During 2009 we recorded a \$4.5 million impairment related to one of our equity investments. In 2008 we recorded a \$0.9 million impairment on corporate bonds, which were then subsequently sold.

## Quantitative Information About Market Risk

#### Interest Rate Risk

At December 31, 2009 our available-for-sale fixed-income security portfolio was valued at \$205.1 million and had an average modified duration of 2.61 years, compared to a portfolio valued at \$222.9 million with an average modified duration of 3.43 years at December 31, 2008. The following tables show the anticipated effects of a change in interest rates on the fair value and duration of our available-for-sale fixed-income security portfolio at December 31, 2009 and December 31, 2008. We have assumed an immediate increase or decrease of 1% or 2% in interest rate for illustrative purposes. You should not consider this assumption or the values shown in the table to be a prediction of actual future results.

	Dec	cember 31, 200	9	December 31, 2008		
Change in Rates	Portfolio Value	Change in Value	Modified Duration	Portfolio Value	Change in Value	Modified Duration
	(dollars in thousands)			(dollars in thousands)		
+2%	\$195,468	\$(9,605)	2.31	\$209,579	\$(13,362)	3.22
+1%	200,063	(5,010)	2.30	216,320	(6,621)	3.16
0	205,073		2.61	222,941		3.43
-1%	****	5,417	2.63	231,609	8,668	3.50
-2%	214,889	9,816	2.69	239,957	17,016	3.57

### Equity Price Risk

At December 31, 2009 the fair value of our available-for-sale equity securities was \$18.0 million These securities are subject to equity price risk, which is the potential for loss in fair value due to a decline in equity prices. The weighted average "Beta" of this group of securities was 0.70 at December 31, 2009. Beta measures the price sensitivity of an equity security, or group of equity securities, to a change in the broader equity market, in this case the S&P 500 Index. If the value of the S&P 500 Index increased by 10%, the fair value of our equity securities would be expected to increase by 7.0% to \$19.2 million based on the weighted average Beta. Conversely, a 10% decrease in the S&P 500 Index would result in an expected decrease of 7.0% in the fair value of our equity securities to \$16.7 million The selected hypothetical changes of plus or minus 10% assumed in this illustration is not intended to reflect what could be considered the best or worst case scenarios and are used for illustrative purposes only. In addition, Beta is calculated using historical information and does not take into account future changes in a company's financial condition, results of operations or liquidity that may have an impact, either positive or negative, on the company's stock price.

In addition to the directly held equity securities discussed above, at December 31, 2009 we also had \$30.0 million of investments in limited partnerships, which were organized for the purpose of conducting investment activities, primarily investing in equity securities. As such, we are indirectly exposed to the equity risk associated with positions held by these partnerships. The equity risk associated with these partnerships could be significant. However, as the holdings of certain of the partnerships are considered proprietary information, a quantified evaluation of the equity risk exposure is not possible. The investments in these partnerships were made in late December 2009, and as such, the cost of the investments approximates their fair value at December 31, 2009.

#### Item 8 Financial Statements and Supplementary Data

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Stockholders American Physicians Capital, Inc. East Lansing, Michigan

We have audited the accompanying consolidated balance sheets of American Physicians Capital, Inc. and Subsidiaries as of December 31, 2009 and 2008 and the related consolidated statements of income and comprehensive income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2009. In connection with our audits of the financial statements, we have also audited the financial statement schedules listed in the accompanying index. These financial statements and schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements and schedules. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of American Physicians Capital, Inc. and Subsidiaries at December 31, 2009 and 2008, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2009, in conformity with accounting principles generally accepted in the United States of America.

Also, in our opinion, the financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), American Physicians Capital, Inc.'s internal control over financial reporting as of December 31, 2009, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated March 12, 2010 expressed an unqualified opinion thereon.

BDO SEIDMAN, LLP

Grand Rapids, Michigan March 12, 2010

## CONSOLIDATED BALANCE SHEETS

December 31, 2009 and 2008

	December 31		
	2009	2008	
	In thousand	s, except share lata	
Assets			
Investments:			
Fixed-income securities			
Available-for-sale, at fair value	\$205,073	\$ 222,941	
Held-to-maturity, at amortized cost	368,851	481,750	
Other investments	53,303	24,320	
Total investments	627,227	729,011	
Cash and cash equivalents	172,162	101,637	
Premiums receivable	29,662	34,024	
Reinsurance recoverable	63,283	86,397	
Deferred federal income taxes	17,328	18,573	
Federal income tax recoverable	2,884	550	
Property and equipment, net	8,090	8,677	
Other assets	23,878	26,954	
Total assets	\$944,514	\$1,005,823	
Liabilities			
Unpaid losses and loss adjustment expenses	\$608,807	\$ 644,396	
Unearned premiums	50,670	55,984	
Long-term debt	25,928	25,928	
Accrued expenses and other liabilities	22,069	25,478	
	707,474	751,786	
Total liabilities	101,414	751,760	
Shareholders' Equity			
Common stock, no par value, 50,000,000 shares authorized: 9,986,187 and 11,749,069 shares outstanding at December 31, 2009 and 2008, respectively	_	· . · . · . · . · . · . · . · . · . · .	
Additional paid-in-capital	_	<del></del>	
Retained earnings	226,952	246,173	
Accumulated other comprehensive income:			
Net unrealized gains on investments, net of deferred federal income taxes	10,088	7,864	
Total shareholders' equity	237,040	254,037	
Total liabilities and shareholders' equity	<u>\$944,514</u>	\$1,005,823	

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF INCOME For the Years Ended December 31, 2009, 2008, and 2007

	Year Ended December 31,		
	2009	2008	2007
	(In thousan	ds, except per	share data)
Revenues and Other Income			
Net premiums written	\$109,713	\$120,117	\$130,808
Change in unearned premiums	5,165	4,151	8,115
Net premiums earned	114,878	124,268	138,923
Investment income	30,910	36,864	43,506
Net realized losses	(543)	(658)	(111)
Other income	769	730	815
Total revenues and other income	146,014	161,204	183,133
Expenses			
Losses and loss adjustment expenses	57,562	65,311	69,428
Underwriting expenses	28,515	27,458	30,141
Investment expenses	1,045	1,032	910
Interest expense	1,344	2,196	3,139
General and administrative expenses	1,069	1,185	1,410
Other (revenue) expense	(21)	47	(48)
Total expenses	89,514	97,229	104,980
Income before income taxes	56,500	63,975	78,153
Federal income tax expense	15,940	18,779	25,362
Net income	\$ 40,560	\$ 45,196	\$ 52,791
Earnings Per Share:			
Net income			
Basic	\$ 3.73	\$ 3.52	\$ 3.62
Diluted	\$ 3.67	\$ 3.45	\$ 3.55
Weighted Average Shares Outstanding:			
Basic	10,888	12,838	14,601
Diluted	11,061	13,094	14,884

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY AND COMPREHENSIVE INCOME

For the Years Ended December 31, 2009, 2008 and 2007

	Shares Outstanding (1)	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income	Total
	(In th	ousands, exc	ept share an	d per share data)	,
Balance, December 31, 2006	15,408,767	\$ 41,106	\$222,935	\$ 4,769	\$268,810
Comprehensive income  Net income			52,791	_	52,791
Other comprehensive income (Note 5)		_	, <u></u>	1,286	1,286
Total comprehensive income, net of taxes					54,077
Options exercised	108,027	976			976
exercise	(50,312)	(1,654)			(1,654)
Excess tax benefits from share-based awards		1,031			1,031
Cash dividends to shareholders, \$0.15 per share		. —	(2,097)		(2,097)
Fair value compensation of share-based awards		160			160
Purchase and retirement of common stock	(1,962,828)	(41,619)	(16,127)		(57,746)
Balance, December 31, 2007		\$ —	\$257,502	\$ 6,055	\$263,557
Comprehensive income  Net income			45,196	_	45,196
Other comprehensive income (Note 5)		_	· —	1,809	1,809
					47,005
Total comprehensive income, net of taxes Options exercised	25,973		344	_	344
Shares tendered/netted in connection with option exercise	(1,931)	·	(63)		(63)
Excess tax benefits from share-based awards			164		164
Cash dividends to shareholders, \$0.30 per share			(3,813)		(3,813)
Fair value compensation of share-based awards		_	44	_	44
Purchase and retirement of common stock	(1,778,627)		(53,201)		(53,201)
Balance, December 31, 2008		\$ —	\$246,173	\$ 7,864	\$254,037
Comprehensive income		_	40,560	_	40,560
Net income			´ —	2,224	2,224
-					42,784
Total comprehensive income, net of taxes Options exercised	235,310	-	2,635	_	2,635
Shares tendered/netted in connection with option	(134,315)		(4,463)	_	(4,463)
exercise Excess tax benefits from share-based awards			1,764		1,764
Cash dividends to shareholders, \$0.34 per share	•		(3,633		(3,633)
Purchase and retirement of common stock	. (1,863,833)		(56,084		(56,084)
Shares retired in connection with stock split		_	`		
Balance, December 31, 2009		<u>\$</u>	\$226,952	\$10,088	\$237,040

<sup>(1)</sup> Share amounts have been retroactively adjusted to reflect a four-for-three stock split effective July 31, 2009. See Note 1.

The accompanying notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2009, 2008, and 2007

	Yea	r Ended Decembe	r 31,
	2009	2008	2007
		(In thousands)	
Cash flows from (for) operating activities			
Net income	\$ 40,560	\$ 45,196	\$ 52,791
activities:			
Depreciation and amortization	5.612	4,328	3,128
Net realized losses	543	658	3,126
(Income) loss on equity method investees	140	144	(51)
Deferred federal income taxes	47	2,893	9,669
Federal income taxes recoverable/payable	(570)	691	(235)
Excess tax benefits from share-based awards	(1,764)	(164)	(1,031)
Share based compensation	(-,· · · · )	44	160
Changes in:			
Premiums receivable	4,362	1,519	7,526
Reinsurance recoverable	23,113	20,565	2,052
Unpaid losses and loss adjustment expenses	(35,589)	(19,722)	(23,914)
Unearned premiums	(5,314)	(4,096)	(10,664)
Accrued expenses and other liabilities	(3,806)	(10,588)	(730)
Other assets	1,544	(67)	7,181
Net cash from operating activities	28,878	41,401	45,993
Cash flows from (for) investing activities		х.	
Purchases	44.00.10	(2.1.2.2)	
Available-for-sale — fixed maturities	(14,884)	(31,305)	(56,234)
Held-to-maturity — fixed maturities	(24.004)	(96,766)	(5,312)
Other investments	(34,084)	(10,857)	(6,848)
Sales and maturities	(247)	(4,172)	(5,070)
Available-for-sale — fixed maturities	40,158	69,941	50.339
Held-to-maturity — fixed maturities	110,051	110,028	11,049
Other investments.	28	150	2,425
Property and equipment	9	2	2,-23
Net cash from (for) investing activities	101,031	37,021	(9,629)
Cash flows from (for) financing activities	101,031	37,021	(9,629)
Common stock repurchased	(56,084)	(53,201)	(57,746)
Excess tax benefits from share-based awards	1,764	164	1,031
Taxes paid in connection with net option exercise	(1,947)		(785)
Repayment of long-term debt	<del>-</del>	(5,000)	(, <del>55</del> )
Cash dividends paid	(3,633)	(3,813)	(2,097)
Proceeds from stock options exercised	119	281	107
Other	397	(2,714)	2,397
Net cash for financing activities	(59,384)	(64,283)	(57,093)
Net increase (decrease) in cash and cash equivalents	70,525	14,139	(20,729)
Cash and cash equivalents, beginning of period	101,637	87,498	108,227
Cash and cash equivalents, end of period	\$172,162	\$101,637	\$ 87,498
cash and cash equivalents, end of period	$\frac{\phi_1/2,102}{}$	\$101,037	<u>Φ 07,498</u>

Supplemental disclosures of cash flow information

Federal income taxes of \$16,463,000, \$15,196,000, and \$15,821,000, net, were paid during 2009, 2008 and 2007, respectively.

Interest payments of \$1,348,000, \$2,219,000, and \$2,906,000 were made during 2009, 2008 and 2007, respectively.

The accompanying notes are an integral part of the consolidated financial statements.

## 1. Significant Accounting Policies

## Basis of consolidation and reporting

The accompanying Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and include the accounts of American Physicians Capital, Inc. ("APCapital") and its wholly owned subsidiaries, Alpha Advisors, Inc. and American Physicians Assurance Corporation ("American Physicians"), and American Physicians wholly owned subsidiary, APSpecialty Insurance Corporation ("APSpecialty"). APCapital and its consolidated subsidiaries are referred to collectively herein as the Company. All significant intercompany accounts and transactions are eliminated in consolidation.

Effective September 1, 2009, Insurance Corporation of America, a wholly owned subsidiary of APCapital, was merged into American Physicians. The merger of these entities had no effect on the accompanying Consolidated Financial Statements.

## Stock split

Effective July 31, 2009, the Company paid a four-for-three stock split of its common shares to shareholders of record as of the close of business on July 10, 2009. All share and per-share data, as well as share-based award information included in these Consolidated Financial Statements and Notes thereto, has been retroactively adjusted to reflect the stock split.

## Reclassifications

The portion of internally developed software that had not been placed in service as of December 31, 2008, approximately \$4.6 million, has been reclassified from property and equipment to other assets in the December 31, 2008 balance sheet to conform to the current year presentation and to enhance comparability.

## Use of estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The most significant estimates that are susceptible to significant change in the near-term relate to the determination of the liability for unpaid losses and loss adjustment expenses, or reserves, estimated fair value of investments, income taxes, reinsurance, the reserve for extended reporting period claims and the recoverability of deferred policy acquisition costs. Although considerable variability is inherent in these estimates, management believes that the current estimates are reasonable in all material respects. The estimates are reviewed regularly and adjusted as necessary. Adjustments related to changes in estimates are reflected in the Company's results of operations in the period in which those estimates changed.

## Nature of business and segment reporting

The Company is principally engaged in the business of providing medical professional liability insurance to physicians and other health care providers. The Company previously provided workers' compensation, health and personal and commercial insurance. Although the last of these policies expired in 2005, the Company continues to carry run-off reserves associated with these lines of business. Reserves for unpaid loss and loss adjustment expenses for these run-off lines of business comprised less than five-percent of total reserves at December 31, 2009 and 2008. During each of the years ended December 31, 2009, 2008 and 2007, the Company's medical professional liability line of business accounted for 100% of its direct premiums written. As a result, the Company has determined in

## 1. Significant Accounting Policies (continued)

accordance with the applicable GAAP accounting guidance that it has no reportable segments other than the consolidated operations of the Company.

Medical professional liability coverage is written on both a claims-made and an occurrence basis. Claims-made policies cover claims reported during the year in which the policy is in effect. Occurrence-based policies cover claims arising out of events that have occurred during the year in which the policy was in effect, regardless of when they are reported. Certain extended reporting endorsements, often referred to as tail coverage, allow extended reporting of insured events after the termination of the original claims-made policy by modifying the exposure period of the underlying contract. Premiums associated with these extended reporting endorsements are classified as occurrence. For each of the years in the three year period ended December 31, 2009, approximately 65% of the Company's medical professional liability direct premiums written represented claims-made policies. Occurrence basis policies and tail coverage accounted for the other 35% of premiums in those years.

The Company writes business throughout the United States of America, with an emphasis on markets in the Midwest, specifically the states of Illinois, Michigan and Ohio, as well as the state of New Mexico. These four states accounted for approximately 95% of the Company's total medical professional liability direct premiums written for each of the years in the three year period ended December 31, 2009.

#### Cash and Investments

Fixed-Income Investment Securities

The Company classifies all fixed-income investment securities as either held-to-maturity or available-for-sale at the date of purchase based on the Company's ability and intent to hold individual securities until they mature. Available-for-sale fixed-income securities are carried at their estimated fair value, with any unrealized gains and losses reported net of any related tax effects, as a component of accumulated other comprehensive income. Any change in the estimated fair value of available-for-sale investment securities during the period is reported as unrealized gains or losses, net of any related tax effects, in other comprehensive income. Held-to-maturity securities are carried at amortized cost.

Investment income includes amortization of premium and accrual of discount on the yield-to-maturity method for both available-for-sale and held-to-maturity investments acquired at other than par value. Amortization for loan-backed, or mortgage-backed, securities is adjusted prospectively for changes in pre-payment speed assumptions. Pre-payment speed assumptions are updated at least quarterly and are based on the average of assumptions obtained from ten leading brokerage firms. Interest income is recognized when earned. Realized gains or losses on sales of investments are determined on a specific identification basis and are credited or charged to income.

The Company periodically reviews its fixed-income investment portfolio for any potential credit quality or collection issues that may be indicative of an other than temporary impairment, or OTTI. A security in an unrealized or unrecognized loss position, i.e., its fair value is less than its amortized cost, is impaired. In evaluating whether such an impairment is "other than temporary," the Company must assess whether or not the amortized cost of the security, at the date of evaluation, is recoverable. In determining if the full amortized cost of an impaired security is recoverable, the Company must make a best estimate of the present value of the security's expected cash flows. In making such cash flow estimates the Company must consider many factors, which include, but are not limited to: 1) the remaining payment terms of the security; 2) prepayment risk and speeds; 3) the financial condition of the issuer; 4) expected defaults; and 5) the value of any underlying collateral.

If such a cash flow analysis supports the recoverability of the amortized cost, the Company must be able to positively assert that it does not intend to sell the security. In addition, the Company's own cash flows, liquidity and capital are adequate and that it will not be required to sell the impaired security before the recovery of the security's amortized cost.

## 1. Significant Accounting Policies (continued)

If an impaired security's full amortized cost is not expected to be recovered, then the security is deemed to be OTTI and must be written down to its fair value as of the reporting date. The security's amortized cost is written down for the portion of the OTTI due to credit losses, which is the difference between the original amortized cost of the security and the present value of its expected cash flows. This write down is charged to income and the new amortized cost basis of the security is accreted to the present value of the security's expected cash flows as interest income. Any remaining difference between the security's fair value and the present value of the expected cash flows is deemed to be the non-credit loss portion of the OTTI and is recognized in other comprehensive income, net of taxes, separately from unrealized gains and losses on available-for-sale securities. Subsequent increases or decreases, if not deemed to be OTTI, in the fair value of available-for-sale securities shall be included in other comprehensive income. If the OTTI security is a held-to-maturity security, the non-credit loss portion of the OTTI is accreted from accumulated other comprehensive income to the new amortized cost basis of the security over its remaining life in a prospective manner. This accretion will increase the carrying value of the OTTI held-to-maturity security with no effect on income.

## Other Investments

Other investments on the accompanying Consolidated Balance Sheets include limited partnerships, organized for the purpose of investing primarily in equity securities to provide long-term capital appreciation through a variety of strategies, investment real estate, an investment real estate limited partnership, non-marketable and marketable equity securities. Limited partnerships, organized for the purpose of investing, are carried at cost as the terms of the partnership agreements restrict the limited partners ability to influence the partnership's operations, financial policies or management. Investment real estate is carried at the lesser of historical cost or at estimated fair market value based on recent sales or offers for similar properties. The real estate limited partnership is accounted for using the equity method. Non-marketable equity securities, which include the two business trusts described in Note 9, are also accounted for using the equity method. Marketable equity securities are classified as available-for-sale and carried at their fair value with any unrealized gains and losses reported, net of any related tax effects, as a component of accumulated other comprehensive income.

The Company's 'other investments' are periodically reviewed to assess whether the decline in fair value is other than temporary. Marketable equity securities are deemed impaired if the current trading value of such securities is less than the Company's cost basis. The evaluation of whether the impairment of an equity security is other than temporary is based on quantitative and qualitative factors such as (a) the duration and extent to which a security is impaired; (b) the financial condition, near-term and long-term earnings and cash flow prospects of the issuer; (c) relevant industry conditions and trends; (d) implications of rating agencies actions on the issuer's ability to effectively access capital markets; (e) conditions specific to the issuer that may have caused the decline in fair value; and (f) the Company's ability and intent to hold the security for a length of time sufficient to enable the recovery of the security's fair value.

The current fair value of investment real estate, investment real estate limited partnerships and limited partnerships organized for the purpose of investing are also periodically evaluated to assess if there has been a loss in value of the investment. Limited partnerships organized for investing purposes principally hold publicly traded equity securities. As such, the fair value of the limited partnership is estimated based on the fair value of the underlying equity securities held by the partnership. See Note 13 for additional information about these partnerships. The real estate limited partnership's sole assets are investment real estate, which is contiguous with the investment real estate the Company owns directly. Accordingly, the fair value of the limited partnership is based on the value of the underlying real estate investments. The fair value of real estate owned by the partnership, as well as directly by the Company, is estimated based on the most recent sales of commercial properties in the same area, as well as appraisals.

A current fair value of an investment that is less than its carrying amount may indicate a loss in value of the investment, which must be evaluated to determine if the loss in value is other than temporary. The Company's investments in limited partnerships organized for the purpose of investing were made in the final days of 2009. As a result the fair value of its investment in these limited partnerships approximates the carrying value, which is cost.

## 1. Significant Accounting Policies (continued)

The estimated fair value of the real estate properties at December 31, 2009 exceeded the cost of such property, or the carrying value of the Company's investment in the real estate limited partnership.

See Note 3 for additional information on the Company's fixed-income security portfolio, including the evaluation of whether securities are other than temporarily impaired.

### Cash and cash equivalents

Cash equivalents consist principally of commercial paper and money market funds. They are stated at cost, which approximates fair value, and have original maturities of three months or less.

#### Fair Values

The fair values of our investment securities are determined in accordance with the 'Fair Value Hierarchy,' as defined in GAAP. See Notes 3 and 4 for additional information regarding the fair values, and how they are determined, of our investment securities.

#### Premiums written and receivable and related credit risk

The Company offers quarterly and monthly payment plans for policies with an annual term. Accordingly, premiums receivable include \$29.6 million at December 31, 2009 and \$32.5 million at December 31, 2008 of premium installments. Receivable balances consist principally of written premiums from physicians in the states of Michigan, Ohio, Illinois and New Mexico. Payment plans are designed so that credit risk associated with receivables is generally offset by the liability for unearned premiums. However, an allowance for doubtful accounts of approximately \$25,000 and \$50,000 at December 31, 2009 and December 31, 2008, respectively, has been established and is included in the premium receivable balance, primarily for receivable balances that may not be collectable and have no associated unearned premiums.

## Deferred policy acquisition costs

Deferred policy acquisition costs ("DAC") (carried on the accompanying Consolidated Balance Sheets in other assets) include commissions, premium taxes and other costs incurred in and that vary with premium generation. These costs are deferred and amortized over the period in which the related premiums are earned, typically one year. After considering future investment income, management has determined that all deferred policy acquisition costs are recoverable as of December 31, 2009. See Note 6 for activity in the deferred acquisition cost asset.

### Property, equipment and depreciation

Property and equipment are carried at cost, less accumulated depreciation. Depreciation is computed for assets on a straight-line basis over the following estimated useful lives: building — 40 years, furniture — 10 years, and computer equipment and software — 5 years. Upon the sale or retirement of property and equipment, balances are removed from the respective accounts and any gain or loss on the disposal of the asset is included in income, as a realized gain or loss.

#### Other assets

Other assets at December 31, 2009 and 2008, includes approximately \$6.6 million and \$8.2 million, respectively, of capitalized costs that were incurred in connection with the acquisition and development of a new claims, accounting and policy management system. Costs, including salaries and benefits of Company personnel, incurred in connection with the acquisition or development of the application were capitalized. Costs incurred in the planning and post-implementation stages, as well as costs associated with data migration were

## 1. Significant Accounting Policies (continued)

expensed. The claims portion of the system was placed in service in the fourth quarter of 2008, and the policy portion in the first quarter of 2009. This internally developed software is being amortized over five years, and resulted in amortization expense of \$1.6 million and \$189,000 in 2009 and 2008, respectively. The following table shows the expected amortization expense, related to this internally developed software, for the next five years.

2010	2011	2012	2013	2014
	(1	n thousands	)	
\$1,684	\$1,684	\$1,684	\$1,495	\$102

## Unpaid losses and loss adjustment expense reserves

Reserves for unpaid losses and loss adjustment expenses are estimated using the Company's claim experience. These estimates are subject to the effects of trends in loss severity and frequency. When a claim is reported to the Company, a "case reserve" is established for the estimated amount of the ultimate claim payment, as well as the expected costs to be paid in connection with the defense or settlement of the claim. These estimates reflect an informed judgment based upon insurance reserving practices appropriate for the relevant type of insurance, and based on the experience and knowledge of the estimator regarding the nature and value of the specific claim, the severity of injury or damage, and the policy provisions relating to the type of loss. Case reserves are periodically reviewed and adjusted as necessary as more information regarding a claim becomes available. Reserves for claims "incurred but not reported" provide for the future reporting of claims already incurred, and development on claims already reported. The reserve for claims incurred but not reported is actuarially estimated based on historical loss trends. With the exception of reserves associated with death, disability and retirement benefits provided under the Company's claims-made policies (see below), the Company does not discount reserves to recognize the time value of money.

The Company's internal actuaries develop projections of ultimate losses that are used to establish recorded reserves. Management utilizes these actuarial projections, as well as qualitative considerations, to establish a "best estimate" recorded reserve amount. Considerable variability is inherent in such estimates, especially in light of the extended period of time that some medical professional liability claims take to settle and the relative uncertainty of the legal environment in the various markets in which the Company operates.

The assumptions and methodologies used in estimating and establishing the reserve for unpaid losses and loss adjustment expenses are continually reviewed and any adjustments are reflected as income or expense in the period in which the adjustments are made. See Note 8 for additional information regarding changes in estimates of the Company's loss reserves.

## Reserve for extended reporting period claims

Claims-made policies provided by the Company include coverage for extended period reporting claims in the event of the death, disability or retirement ("DDR") of the insured. This DDR coverage provides coverage to the physician for any prior incidents occurring during the coverage period that are reported after their death, disability or retirement. The loss exposure associated with this product is known as extended reporting period claims. The reserve for extended reporting period claims coverage is recognized during the term of the original claims-made policy and is based on the present value of future estimated benefits, including morbidity and mortality assumptions, less the present value of future premiums associated with this coverage. The amount of this reserve was \$11.8 million and \$13.0 million at December 31, 2009 and 2008, respectively, and includes a discount of approximately \$3.2 million and \$3.6 million related to the present value calculation. The reserve for DD&R benefits is included in unpaid loss and loss adjustment expenses in the accompanying Consolidated Balance Sheets. Changes in this reserve are charged or credited to income in the period in which the changes first become known.

## 1. Significant Accounting Policies (continued)

### Revenue recognition

Insurance premium income is typically recognized on a daily pro rata basis over the respective terms of the policies in-force, which are generally one year. Certain extended reporting endorsements, often referred to as tail coverage allow extended reporting of insured events after the termination of the original claims-made policy by modifying the exposure period of the underlying contract. Tail coverage can modify the exposure period for a definite or indefinite period. Premiums associated with tail policies that provide coverage for a definite period are earned over the period additional coverage is provided using the daily pro rata method. Premiums for tail policies that provide additional coverage for an indefinite period are fully earned at the date of issuance. Unearned premiums represent the portion of premiums written which are applicable to the unexpired terms of policies in-force.

#### Reinsurance

Reinsurance premiums and losses related to reinsured business are accounted for on bases consistent with those used in accounting for the original policies issued and the terms of the reinsurance contracts. Reinsurance recoverables and prepaid reinsurance premiums are recorded as assets in the accompanying Consolidated Balance Sheets. Premiums ceded to other companies have been reported as a reduction of premium income. Reinsured losses are reported as a reduction of gross losses incurred. The reserve for unpaid losses and loss adjustment expenses is presented gross of recoverables from reinsurers.

The Company evaluates each ceded reinsurance contracts at inception to determine if there is sufficient risk transfer to allow the contract to be accounted for as reinsurance. At December 31, 2009, all ceded contracts were accounted for as risk transferring contracts.

The Company's reinsurers are reviewed at least quarterly for financial solvency. This review includes, among other quantitative and qualitative factors, a ratings analysis of each reinsurer participating in a reinsurance contract. Based on such reviews, all amounts recoverable from reinsurers at December 31, 2009 and 2008 were deemed collectable. In addition, there were no disputes with reinsurers regarding the recoverability of amounts payable at either December 31, 2009 or 2008. See Note 10 for recoverable amounts from individually significant reinsurers.

#### Income taxes

Income taxes are accounted for under the asset and liability method. Deferred federal income tax assets and liabilities are recognized for the estimated future tax consequences attributable to the differences between financial statement carrying amounts of existing assets and liabilities, and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

The Company assesses the likelihood that deferred tax assets will be realized based on the availability of future taxable income in the periods when the deferred tax assets are expected to be deducted in the Company's tax return. If it is deemed more likely than not that all, or a portion, of the Company's deferred tax assets will not be realized, then a valuation allowance is established for the portion of the deferred tax assets that are deemed not likely to realized. Following this assessment methodology, the Company has determined that a valuation allowance is not necessary as of December 31, 2009 and 2008.

The Company has not identified any material uncertain tax positions. As such, the disclosures required by GAAP pertaining to uncertain tax positions have been omitted.

The Company records any excess tax benefits related to employee share-based awards as a credit to additional paid in capital in the year that they are currently deductible in the Company's consolidated tax return.

See Note 11 for additional information regarding income taxes and the related accounting treatment.

## 1. Significant Accounting Policies (continued)

### Share-based awards

All share-based awards that have been granted were vested in 2008. Accordingly, there was no shared-based compensation expense recorded for 2009. Share-based compensation expense of \$44,000 and \$160,000 was recorded during 2008 and 2007, respectively. Additional information regarding the Company's share-based award plans can be found in Note 16.

## Subsequent events

On March 2, 2010, American Physicians requested and received permission from regulators to pay \$10.0 million of extraordinary dividends to its parent, APCapital. This dividend was deemed extraordinary as a result of the timing, and not the amount. Without regulatory approval dividends otherwise could not have been paid until June 2010. See Note 19 for further information regarding restrictions on dividends that may be paid by the Company's insurance subsidiaries to APCapital.

## 2. Effects of New Accounting Pronouncements

Effective July 1, 2009, the Financial Accounting Standards Board ("FASB") established the FASB Accounting Standards Codification ("ASC"), which superseded all previously existing non-Securities and Exchange Commission accounting and reporting standards for non-governmental entities and became the single source of authoritative U.S. GAAP. ASC does not change U.S. GAAP. Accordingly, its adoption did not have an impact on the Company's financial position, results of operations or liquidity. However, previous references to applicable accounting literature may have changed to reflect the new applicable ASC section reference.

The FASB will no longer issue new standards in the form of SFASs, FASB Staff Positions or Emerging Issues Task Force Abstracts. Instead, the FASB will issue Accounting Standards Codification Updates ("ASC Updates"), which will serve only to update the ASC, provide background information about the guidance, and provide the bases for conclusions on the changes in ASC. With the exception of the following, none of the ASC Updates issued by the FASB in 2009, or in 2010 through March 12, 2010, are expected to be relevant to the Company, its accounting policies, or financial reporting.

## Consolidation of Variable Interest Entities (ASC Update No. 2009-17)

New guidance from the FASB changes how a reporting entity will evaluate whether or not to consolidate an entity that is deemed to be a Variable Interest Entity ("VIE"). The determination of whether or not a reporting entity should consolidate a VIE will now be based principally on the purpose and design of the VIE, and whether or not the reporting entity has the power to direct the activities of the VIE that most significantly impact the VIE's economic performance, as well as the reporting entity's exposure to the VIE's losses or returns. In addition, the new guidance requires a reporting entity to make additional disclosures regarding the nature of its involvement with a VIE, and how its involvement with the VIE affects its financial statements, as well as the nature of, and changes in, the risks that the reporting entity is exposed to due to its involvement with a VIE. The new guidance is effective for the Company for its annual reporting period beginning January 1, 2010. Adoption of the new guidance is not expected to have a material impact on the Company's financial position or results of operations.

Subsequent to the issuance of the new guidance above, the FASB issued ASC Update No. 2010-10, which deferred the above guidance for a reporting entity's interest in an entity that is deemed to be an investment company, or for which it is industry practice to account for an entity in a manner similar to an investment company. This deferral provision, as with the guidance above, is not expected to have a material impact on the Company's financial position or results of operations.

## 2. Effects of New Accounting Pronouncements (continued)

## Transfers and Servicing — Accounting for Transfers of Financial Assets (ASC Update No. 2009-16)

In December 2009, the FASB issued new guidance which will require additional disclosures about transfers of financial assets, including securitization transactions, and any continuing exposure to the risks related to transferred financial assets. The new guidance also eliminates the concept of a "qualifying special-purpose entity," and changes the requirements for derecognizing financial assets. The new guidance is effective prospectively, for the Company's annual period beginning January 1, 2020, and interim and annual periods thereafter. The Company does not expect that this new guidance will have a material impact on its financial position or results of operations.

## Fair Value Measurements (ASC Update No. 2010-06)

Effective for the Company's interim and annual reporting periods beginning January 1, 2010, or for certain disclosures, January 1, 2011, new guidance from the FASB will require additional disclosures about transfers between the various levels of the fair value hierarchy, as well as activity in Level 3 fair value measurements. The new guidance also requires the disaggregation of asset and liability classes as well as the inputs and valuation techniques used to measure Level 2 fair value measurements as well as Level 3. The adoption of this new guidance will not have an impact on the Company's financial position or results of operations. However, additional disclosure may be required.

## Subsequent Events (ASC Update 2010-09)

To conform with Securities and Exchange Commission ("SEC") requirements, the FASB repealed the requirement that SEC registrants disclose the date through which an evaluation of subsequent events has been conducted.

## 3. Investments

The composition of the Company's available-for-sale investment security portfolio, including unrealized gains and losses at December 31, 2009 and 2008, was:

	2009			
	Amortized Cost/Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Available-for-sale				
States and political subdivisions	\$150,488	\$10,629	\$	\$161,117
Corporate securities	42,173	2,117	(418)	43,872
Mortgage-backed securities	82	2		84
Total fixed-income securities	192,743	12,748	(418)	205,073
Equity securities(1)	15,607	2,377		17,984
Total available-for-sale securities	<u>\$208,350</u>	<u>\$15,125</u>	\$(418)	\$223,057

<sup>(1)</sup> Equity securities are included in other investments in the accompanying consolidated balance sheets.

## 3. Investments (continued)

	2008			
	Amortized Cost/Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
		(In the	usands)	
Available-for-sale  States and political subdivisions		\$ 5,844 2,898 ———————————————————————————————————	\$ (20) (1,339) (20) (1,379)	\$155,922 66,940 <u>79</u> 222,941
Equity securities(1)	16,515 \$232,093	2,885 \$11,627	<u>=</u> <u>\$(1,379)</u>	19,400 \$242,341

<sup>(1)</sup> Equity securities are included in other investments in the accompanying consolidated balance sheets.

The following table shows the carrying value, gross unrecognized holding gains and losses, as well as the estimated fair value of the Company's held-to-maturity fixed-income security portfolio as of December 31, 2009 and 2008. The carrying value at December 31, 2009 and 2008 includes approximately \$813,000 and \$1.9 million of unrealized gains, respectively, as a result of the transfer of certain securities from the available-for-sale to the held-to-maturity category in previous years. These unrealized gains continue to be reported as a component of accumulated other comprehensive income in the accompanying Consolidated Balance Sheets, and will be amortized over the remaining life of the security through comprehensive income.

	2009			
	Carrying Value	Gross Unrecognized Holding Gains	Gross Unrecognized Holding Losses	Estimated Fair Value
		(In tho	usands)	
Held-to-maturity				
States and political subdivisions	\$225,069	\$12,808	\$ —	\$237,877
Corporate securities	34,467	646	(150)	34,963
Mortgage-backed securities	109,315	2,219	(8)	111,526
Total held-to-maturity fixed-income securities	\$368,851	<u>\$15,673</u>	<u>\$(158)</u>	<u>\$384,366</u>
		20	008	
	Carrying Value	Gross Unrecognized Holding Gains	Gross Unrecognized Holding Losses	Estimated Fair Value
		Unrecognized Holding Gains	Unrecognized Holding	
Held-to-maturity		Unrecognized Holding Gains	Unrecognized Holding Losses	Fair Value
Held-to-maturity  U.S. government obligations		Unrecognized Holding Gains	Unrecognized Holding Losses	Fair Value \$ 65,134
U.S. government obligations	<u>Value</u>	Unrecognized Holding Gains (In the	Unrecognized Holding Losses	\$ 65,134 232,961
U.S. government obligations States and political subdivisions	\text{Value} \$ 64,458	Unrecognized Holding Gains (In the	Unrecognized Holding Losses ousands)	Fair Value \$ 65,134
U.S. government obligations	\$ 64,458 228,685	Unrecognized Holding Gains (In the	Unrecognized Holding Losses ousands)  \$ — (291)	\$ 65,134 232,961
U.S. government obligations	\$ 64,458 228,685 37,824	Unrecognized Holding Gains (In the \$ 676 4,567 369	Unrecognized Holding Losses  Dusands)  \$ — (291) (409)	\$ 65,134 232,961 37,784

## 3. Investments (continued)

The following tables summarize gross unrealized or unrecognized losses of the Company's available-for- sale and held-to-maturity investment security portfolios by category and length of time that securities have been in a continuous unrealized or unrecognized loss position.

			Decei	mber 31, 2009		
	Less T	han 12 Months		nths or More		Total
Description of Securities	Fair Value	Unrealized of Unrecognized Losses		Unrealized or Unrecognized Losses		Unrealized or Unrecognized Losses
			(In	thousands)		
Available-for-sale						
Corporate securities	<u>\$                                   </u>	<u>\$—</u>	\$10,082	<u>\$(418)</u>	\$10,082	\$(418)
Subtotal available-for-						
sale	—	—	10,082	(418)	10,082	(418)
Held-to-maturity				•		
Corporate securities		<b>\$</b>	\$ 5,890	\$(150)	\$ 5,890	\$(150)
Mortgage-backed securities	4,564	_(8)			4,564	(8)
Subtotal held-to-maturity	4,564	_(8)	5,890	(150)	_10,454	(158)
Total temporarily						-
impaired securities	. \$4,564	\$(8)	\$15,972	\$(568)	\$20,536	\$(576)
			Decemb	er 31, 2008		
	Less Than	12 Months	12 Mont	hs or More	T	otal
Description of Securities	Fair Value	Unrealized or Unrecognized Losses	Fair Value	Unrealized or Unrecognized Losses	Fair Value	Unrealized or Unrecognized Losses
			(In the	ousands)		
Available-for-sale						
States and political				,		
	\$ 3,168	\$ (20)	\$	\$ —	\$ 3,168	\$ (20)
Corporate securities	9,241	(1,359)			9,241	(1,359)
Subtotal available-for-	4.5.40.0					
sale	12,409	(1,379)			12,409	(1,379)
Held-to-maturity						
States and political subdivisions	Ф <i>БС</i> 115	<b>4</b> (201)	Φ.			
	\$ 56,445	\$ (291)	\$ —	\$ —	\$ 56,445	\$ (291)
Corporate securities	14,244	(409)			14,244	(409)
Mortgage-backed securities	27,763	(558)	10,480	(197)	38,243	(755)
Subtotal held-to-						
maturity	98,452	(1,258)	10,480	<u>(197</u> )	108,932	(1,455)
Total temporarily						
impaired securities	\$110,861	<u>\$(2,637)</u>	\$10,480	<u>\$(197)</u>	<u>\$121,341</u>	<u>\$(2,834)</u>

At December 31, 2009 there were a total of seven securities that were in an unrealized or unrecognized loss position. Six of these seven securities had total unrealized or unrecognized loss positions totaling \$193,000 and their total fair value as a percentage of the total amortized cost was 98.7%. All six of these securities were investment

## 3. Investments (continued)

grade and there was no publicly available information indicating a concern with the issuer's credit worthiness or liquidity. Accordingly, the Company's analyses indicated that the amortized cost of these securities would be fully recovered. The Company has no plan to sell any of these and believes that its future cash flows will be adequate to meet ongoing operating needs without the sale of these securities. Accordingly, these six securities were not considered other than temporarily impaired at December 31, 2009.

The seventh security with an unrealized or unrecognized loss at December 31, 2009 was an 'Enhanced Equipment Trust Certificate,' or EETC, issued by Continental Airlines. This EETC was issued by Continental, with the proceeds being used to purchase aircraft, which are then pledged as collateral to back the outstanding bond principal. The Company holds \$6.5 million of the Continental EETCs. At December 31, 2009 and 2008 the unrealized loss on these EETCs was \$384,000 and \$1.3 million, respectively. Based on a comprehensive analysis of the fair value of the planes that collateralize the EETCs and the potential cash flows from their sale at the point in the future when the principal on the EETCs is due, the Company has determined that the full amortized cost of the EETCs at December 31, 2009 was collectible. As the Company does not plan to sell the EETCs and believes that its future cash flows will be adequate to meet ongoing operating needs without the sale of the EETCs. Accordingly, the EETCs were not considered other than temporarily impaired at December 31, 2009.

In late 2008, the Company purchased 1.5 million shares of Kingsway Financial Services, Inc. ("KFS") common stock. KFS subsequently announced a large fourth quarter 2008 loss, and the price of their common stock dropped significantly in the first quarter of 2009. Subsequently, the financial condition of KFS improved and by the end of the third quarter of 2009 the KFS stock price had recovered back to the Company's cost basis. However, as a result of events that occurred in the fourth quarter of 2009, the price of KFS shares again dropped dramatically. The Company believes that KFS is continuing to take the appropriate steps to ultimately increase shareholder value. However, with the second significant decrease in share price in a 12 month-period, the decline in fair value could no longer be considered temporary. Accordingly, at December 31, 2009, the Company recorded an impairment charge of \$4.5 million to write its investment in KFS common stock down to fair value.

During 2008 the Company recorded OTTI losses of \$858,000 on CIT bonds. The CIT bonds were subsequently sold for approximately the new cost basis. There were no OTTI losses recorded during 2007.

## 3. Investments (continued)

The components of pre-tax investment income and net realized gains for the years ended December 31, 2009, 2008 and 2007 were:

		2008 (In thousands)	2007
Interest income	\$30,805	\$36,782	\$43,275
Dividend income	230	200	5
Equity method investees	(140)	(144)	51
Other investment income	15	26	175
Total investment income	30,910	36,864	43,506
Investment expenses	(1,045)	_(1,032)	(910)
Net investment income	\$29,865	\$35,832	\$42,596
Gross realized gains on disposal			
Fixed-income	\$ 3,878	\$ 200	\$ 118
Equity securities	28		
Total gross realized gains	3,906	200	118
Gross realized losses on disposal			
Fixed-income		(2)	(134)
Equity securities			(90)
Property and equipment	4	2	(5)
Total gross realized losses	4		(229)
Other than temporary impairments	(4,453)	(858)	
Net realized losses	<u>\$ (543)</u>	\$ (658)	\$ (111)

The estimated fair value of fixed-income securities classified as available-for-sale and the carrying value and estimated fair value of fixed-income securities classified as held-to-maturity at December 31, 2009, by contractual maturity, were:

	Fair Value
Available for all	(In thousands)
Available-for-sale	
Less than one year	\$ 7,851
One to five years	173,606
Five to ten years	16,086
More than ten years	
Mortgage-backed securities	84
Total available-for-sale	\$205,073

## 3. Investments (continued)

	Carrying Value	Estimated Fair Value
	(In tho	usands)
Held-to-maturity		A 0.040
Less than one year	\$ 9,867	\$ 9,942
One to five years	74,537	77,811
Five to ten years	157,021	165,723
More than ten years	18,111	19,365
Mortgage-backed securities	109,315	111,525
Total held-to-maturity		\$384,366

Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. The Company did not receive any call premiums during the any of the three years ended December 31, 2009, 2008 or 2007. Call premiums are recorded as investment income in the period in which the security is called.

The carrying amount of bonds that were on deposit with various state regulatory authorities as of December 31, 2009 and 2008 was \$6.8 million and \$8.3 million, respectively.

Proceeds on the sales of investments in bonds totaled \$38.7 million in 2009, \$11.1 million in 2008, and \$9.3 million in 2007. Gross gains of \$3.9 million, \$23,000, and \$118,000 were realized on the sales of investments in bonds for the years ended December 31, 2009, 2008 and 2007, respectively. There were no gross losses realized on the sale of investment in bonds for the years ended December 31, 2009 and 2008. Gross losses of \$60,000 were realized on the sale of investments in bonds during the year ended December 31, 2007.

#### 4. Fair Value Measurements

GAAP has established a fair value hierarchy that prioritizes the use of inputs used in valuation methodologies into the following three levels:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; or other inputs that are observable or can be derived from or corroborated by observable market data by correlation or other means.
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The following is a description of the Company's valuation methodologies used to measure and disclose the fair values of its financial assets and liabilities on a recurring or nonrecurring basis:

### Valuation of Investments

Fair values for the Company's investment securities are obtained from a variety of independent pricing sources. Prices obtained from the various sources are then subjected to a series of tolerance and validation checks. If securities are traded in active markets, quoted prices are used to measure fair value (Level 1). If quoted prices are not available, prices are obtained from various independent pricing vendors based on pricing models that consider a variety of observable inputs (Level 2). Benchmark yields, prices for similar securities in active markets and quoted bid or ask prices are just a few of the observable inputs utilized. Prices determined by the model are then compared

## 4. Fair Value Measurements (continued)

with prices provided by other vendors and against prior prices to ensure that deviations are within tolerance thresdold. If none of the pricing vendors are able to provide a current price for a security, a fair value must be developed using alternative sources based on a variety of less objective assumptions and inputs (Level 3).

## Investments Measured at Fair Value on a Recurring Basis

Available-for-sale fixed-income securities—are recorded at fair value on a recurring basis. With the exception of U.S. Treasury securities, very few fixed-income securities are actively traded. Most fixed-income securities, such as government or agency mortgage-backed securities, tax-exempt municipal or state securities and corporate securities, are priced using a vendor's pricing model and fall within Level 2 of the hierarchy.

In determining the fair value of securities with a Level 2 fair value, the Company solicits prices from between four and ten pricing vendors or sources. Typically, each security type, e.g., corporate bonds, mortgage-backed securities or municipal bonds, has a preferred pricing vendor that specializes in that particular security type. In these cases, the preferred vendor price is typically used and the prices from other vendors are used to check the reasonableness of the preferred vendor's price by making sure that all prices for a given security fall within a specified tolerance threshold. The tolerance threshold varies by security type. Our fixed-income securities with Level 2 fair value classifications principally consist of tax-exempt state and municipal securities, high-quality corporate securities and government-enterprise sponsored mortgage backed securities, which have tolerance thresholds of 2%, 5% and 10%, respectively. Thresholds are selected that are tight enough to ensure the reasonableness of the price used to determine fair value, while still allowing some tolerance for differences in assumptions used among the various vendors pricing models. As mortgage-backed securities are more sensitive to certain valuation model assumptions, such as anticipated interest rate movements and their related impact on principal repayments, the tolerance threshold for mortgage-backed securities is greater than for other security types where prepayment risk is not as significant.

An algorithm is used to evaluate whether the various prices provided by vendors fall within the tolerance threshold. This algorithm looks for commonality among the various prices by evaluating them in order of a provider preference hierarchy, starting with the preferred pricing vendor. If the algorithm finds that there is commonality among the various vendors' prices, the price from the highest level provider, in terms of the provider preference hierarchy, will be selected. The selected price is then compared to that vendor's price from the previous day as an added reasonableness check. If the price passes the previous day comparison check, it will become the final selected price used to determine the fair value of the Level 2 fair value security.

If the algorithm does not indicate commonality, or an algorithm indicated price does not pass the previous day price comparison check, then the security is sent to an exception queue for manual review by an analyst. Such a review will consider the following, among other, factors:

- How are other sources, such as Bloomberg, pricing this security?
- What have been the historic prices of the security?
- Is there any news which would affect the price of the security?
- How are similar securities being priced?

Based on the results of this review, either the preferred provider's price will be selected, if it appears reasonable, or the price that represents the least change from the previous day's price will be used. If the preferred provider's price is not used, the analyst will send a confirmation to each vendor that provided a price and ask them to review their price to ensure that they are comfortable with assumptions used in the vendor's pricing model. If a vendor indicates a change in assumptions, the process is repeated using the vendor's new price. If the repeat of the tolerance threshold evaluation process indicates a change in the security's price used to determine its fair value, the

## 4. Fair Value Measurements (continued)

Company will adjust the security's fair value prior to the issuance of the financial statements. Such adjustments are extremely rare.

Prices provided by pricing vendors are based on proprietary pricing models, as described above, which produce an institutional bid evaluation. Institutional bid evaluations are an estimated price that a broker would pay for a security, typically in an institutional round lot. A bid evaluation is not a binding bid quote.

The Company's Level 2 fair value fixed-income securities are not actively traded. However, transactions involving these securities are frequent enough that their markets are deemed to be active. Accordingly, prices obtained from pricing vendors for Level 2 fair value fixed-income securities have not been adjusted by the Company as the prices provided by vendors appear to be based on current market information that reflects orderly transactions.

The Company currently has two private placement fixed-income securities that currently have Level 3 fair value classifications. One of these securities is valued by a non-preferred pricing vendor using a pricing model as discussed above. However, due to a lack of comparable values from other pricing vendors with which to validate the fair value of this security, we have elected to classify the fair value of this security as a Level 3. The other security with a Level 3 fair value is valued based on the present values of cash flows and contemplates interest rate, principal repayment and other assumptions made by the Company. The resulting fair value of the security approximates its par value. There have been no significant changes in the assumptions used to value Level 3 fair value securities during the years ended December 31, 2009 or 2008.

Available-for-sale equity securities — are recorded at fair value on a recurring basis. Our available-for-sale equity security portfolio consists of publicly traded common stocks. As such quoted market prices in active markets are available for these investments, and they are therefore included in the amounts disclosed in Level 1.

Our financial assets with changes in fair value measured on a recurring basis at December 31, 2009 and December 31, 2008 were as follows:

	December 31, 2009			
	Total	Level 1	Level 2	Level 3
		(In thou	sands)	
Available-for-sale investments:				
Fixed-income securities	\$205,073	\$ —	\$198,947	\$6,126
Equity securities (1)	<u>17,984</u>	17,984		
Total	<u>\$223,057</u>	<u>\$17,984</u>	<u>\$198,947</u>	<u>\$6,126</u>
		December	31, 2008	· .
	Total	Level 1	Level 2	Level 3
		(In thou	isands)	
Available-for-sale investments:				
Available-for-sale investments:  Fixed-income securities	\$222,941	\$ —	\$216,722	\$6,219
Fixed-income securities	\$222,941 19,400	\$ — 19,400	\$216,722 	\$6,219 
			\$216,722 <u> </u>	\$6,219 <u> </u>

<sup>(1)</sup> Included in other investments on the accompanying Consolidated Balance Sheets.

The Company had no financial liabilities that it measured at fair value at December 31, 2009 or December 31, 2008.

## 4. Fair Value Measurements (continued)

The changes in the balances of Level 3 financial assets for the years ended December 31, 2009 and December 31, 2008, were as follows:

	December 31,	
	2009	2008
·	(In tho	usands)
Available-for-sale fixed-income securities		
Beginning balance	\$6,219	\$6,911
Principal paydowns	(100)	(539)
Net unrealized appreciation (depreciation) include in other comprehensive		
income	7	(153)
Ending balance	\$6,126	\$6,219

## Investment Measured at Fair Value on a Nonrecurring Basis

Held-to-maturity fixed-income securities— are recorded at amortized cost. However, the fair value of held-to-maturity securities is measured periodically for purposes of evaluating whether any securities are other-than-temporarily impaired, as well as for purposes of disclosing the unrecognized holding gains and losses associated with the held-to-maturity investment security portfolio. The fair values of held-to-maturity securities are determined using the same processes and procedures as described above for available-for-sale fixed-income securities. Any other-than-temporarily impaired securities would be reported at the fair value used to measure the impairment in a table of nonrecurring assets and liabilities measured at fair value. At December 31, 2009 and December 31, 2008, the Company did not have any held-to-maturity fixed-income securities that were considered to be other-than-temporarily impaired. Accordingly, there are no disclosures concerning assets and liabilities measured at fair value on a nonrecurring basis.

## Other Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Other non-financial assets that are measured at fair value on a nonrecurring basis for the purposes of determining impairment include such long-lived assets as property and equipment, internally developed software and investment real estate. The Company's non-financial liabilities measured at fair value subsequent to initial recognition are limited to those liabilities associated with certain exit costs initiated in previous periods. Due to the nature of these assets and liabilities, inputs used to develop the fair value measurements will generally be based on unobservable inputs and therefore most of these assets and liabilities would be classified as Level 3. However, recent purchase and/or sales activity with regard to real estate investments adjoining the property owned by the Company may qualify such investments for Level 2 classification. At December 31, 2009, none of the aforementioned non-financial assets and non-financial liabilities were included in the Consolidated Financial Statements at fair value in accordance with the fair value redetermination guidance applicable to such assets and liabilities. Therefore, there are no disclosures concerning non-financial assets and liabilities measured at fair value on a nonrecurring basis.

## Fair Value of Financial Instruments

The Company's investment securities, cash and cash equivalents, premiums receivable, reinsurance recoverable on paid losses, and long-term debt constitute financial instruments. With the exception of fixed-income securities classified as held-to-maturity, the carrying amounts of all financial instruments in the Consolidated Balance Sheets approximated their fair values at December 31, 2009 and December 31, 2008. The fair value of fixed-income held-to-maturity securities, as of both dates, is disclosed in Note 3.

## 5. Other Comprehensive Income

Unrealized gains or losses on the Company's available-for-sale investment securities arising during the period, as well as the amortization of unrealized gains and losses on the Company's held-to-maturity securities that resulted from their transfer, are required to be reported in other comprehensive income, net of tax.

The following table shows the components of net unrealized gains on investments, net of deferred federal income taxes included in accumulated other comprehensive income in the shareholders' equity section of the accompanying Consolidated Balance Sheets at December 31, 2009 and 2008:

	December 31,	
	2009	2008
	(In tho	usands)
Net unrealized gains on available-for-sale securities	\$14,707	\$10,248
Net unamortized unrealized gains on held-to-maturity securities	813	1,850
Deferred federal income taxes	(5,432)	(4,234)
Total net unrealized gains, net of deferred federal income taxes	\$10,088	<u>\$ 7,864</u>

The following table shows net unrealized gains (losses) on available-for-sale investment securities arising during the period, as well as the amortization of unrealized gains related to held-to-maturity securities, reclassification adjustments, and the related deferred income tax effects included in other comprehensive income for the years ended December 31, 2009, 2008 and 2007.

	2009	2008	2007	
	(In thousands)			
Unrealized gains (losses) arising during the period:				
Available-for-sale:				
Fixed maturities	\$ 8,845	\$ 663	\$2,350	
Equity securities	(4,933)	2,270	615	
Held-to-maturity amortization	(1,038)	(986)	(945)	
Reclassification adjustments	548	<u>835</u>	(58)	
Other comprehensive income before taxes				
equity method investees	3,422	2,782	1,962	
Deferred federal income taxes	(1,198)	(973)	(687)	
Equity method investees, net of deferred taxes			11	
Other comprehensive income	\$ 2,224	\$1,809	\$1,286	

## 6. Deferred Acquisition Costs

Changes in deferred policy acquisition costs for the years ended December 31, 2009, 2008 and 2007 are summarized as follows:

	2009	2008	2007
		(In thousands)	
Balance, January 1	\$ 6,074	\$ 6,526	\$ 7,644
Additions			
Amortization	(13,598)	(14,110)	(15,826)
Balance, December 31	\$ 6,095	\$ 6,074	\$ 6,526

Deferred acquisition costs are included in other assets on the accompanying Consolidated Balance Sheets.

## 7. Property and Equipment, Net

At December 31, 2009 and 2008, property and equipment consisted of the following:

	December 31,			,
	2	2009	2	2008
		(In thou	ısandı	s)
Land	\$	571	\$	571
Building (occupied by the Company)	1	0,499	1	0,499
Computer equipment and software	1	2,180	1	2,108
Furniture and leasehold improvements		3,731		3,727·
	2	6,981	2	6,905
Accumulated depreciation	(1	8,891)	(1	8,228)
	\$	8,090	<u>\$</u>	8,677

Depreciation expense associated with property and equipment for the years ended December 31, 2009, 2008, and 2007, was \$779,000, \$915,000 and \$1.0 million, respectively.

## 8. Unpaid Losses and Loss Adjustment Expenses

Activity in unpaid losses and loss adjustment expenses for the years ended December 31, 2009, 2008 and 2007, was as follows:

	2009	2008	2007
		(In thousands)	
Balance, beginning of year	\$644,396	\$ 664,117	\$ 688,031
Less, reinsurance recoverables	(81,546)	(104,648)	(107,965)
Net balance, beginning of year	562,850	559,469	580,066
Incurred related to			
Current year	94,121	97,490	103,673
Prior years	(36,559)	(32,179)	(34,245)
Total incurred	57,562	65,311	69,428
Paid related to			
Current year	3,733	3,012	2,699
Prior years	70,187	58,918	87,326
Total paid	73,920	61,930	90,025
Net balance, end of year	546,492	562,850	559,469
Plus, reinsurance recoverables	62,315	81,546	104,648
Balance, end of period	\$608,807	\$ 644,396	\$ 664,117
Prior year development as a percentage of			
beginning of the year net reserves	<u>-6.5</u> %		

Favorable development on prior years' loss reserves was experienced during each of the three years ended December 31, 2009, 2008 and 2007, as shown in the table above. Favorable development on prior years' loss reserves during a given period represents changes in the estimate of the net liability for unpaid losses and loss

## 8. Unpaid Losses and Loss Adjustment Expenses (continued)

adjustment expenses as of the preceding year end. Such changes in estimates, when they occur, are included in current period earnings.

Better than expected trends in paid claim severity, coupled with historically low claim frequency, resulted in favorable development on prior years' medical professional liability loss reserves of \$42.2 million, \$34.1 million and \$38.2 million, during 2009, 2008 and 2007, respectively. The Company's actuarial estimates of loss reserves include projections of higher severity in contemplation of medical loss cost inflation, higher reinsurance retention levels in recent years and a general change in the composition of the outstanding claim inventory. While the severity of open and paid claims has increased, the payments on claims that have been closed have been less than anticipated in the actuarial projections of loss reserves.

Partially offsetting the favorable development on medical professional liability loss reserves was adverse development on the Company's workers' compensation loss reserves of \$5.6 million, \$1.9 million and \$4.2 million during 2009, 2008 and 2007, respectively. The rate of workers' compensation claim payments has not declined as quickly as projected and claims are being closed more slowly than anticipated.

Management believes that the estimate of the ultimate liability for unpaid losses and loss adjustment expenses at December 31, 2009, is reasonable and reflects the anticipated ultimate loss experience. However, it is possible that the Company's actual incurred loss and loss adjustment expenses will not conform to the assumptions inherent in the estimation of the liability. Accordingly, it is reasonably possible that the ultimate settlement of losses and the related loss adjustment expenses may vary significantly from the estimated amounts included in the accompanying Consolidated Balance Sheets.

## 9. Long-Term Debt

The Company owns two business trusts (the "Trusts"), which were formed for the purpose of issuing, in private placement transactions, \$30.0 million of mandatorily redeemable trust preferred securities ("TPS") and using the proceeds thereof, together with the equity proceeds received from APCapital in the initial formation of the Trusts, to purchase \$30.9 million of floating rate junior subordinated deferrable interest debentures (the "Debentures") from APCapital.

The Debentures issued by APCapital mature in 2033 and bear interest at an annual rate equal to the three-month LIBOR plus 4.10% for the first trust issuance, and three-month LIBOR plus 4.20% for the second trust issuance, payable quarterly. In May 2008, these debentures became callable, and APCapital repaid \$5.0 million of the outstanding \$30.9 million obligation in August 2008. The Company did not make any principal payments in 2009. The interest rate is adjusted on a quarterly basis. The average interest rates of 4.7% (Trust II issuance) and 4.6% (Trust I issuance) resulted in interest expense of approximately \$1.2 million for the year ended December 31, 2009. Interest expense for the years ended December 31, 2008 and 2007 was \$2.1 million and \$2.9 million, respectively. At December 31, 2009 and 2008, accrued interest payable to the trusts was approximately \$133,000 and \$190,000, respectively. APCapital has guaranteed that the payments made to the Trusts will be distributed by the Trusts to the holders of the TPS. As the amounts that could potentially be payable under the guarantees are recorded as liabilities by the Company, no additional liability related to these guarantees has been accrued.

The Debentures are unsecured obligations of the Company and are junior in the right of payment to all future senior indebtedness of the Company. The Company estimates that the fair value of the debentures approximates their carrying, or face value, as a result of the variable rate of interest paid by these securities.

#### 10. Reinsurance

Reinsurance arises from the Company seeking to reduce its loss exposure on its higher limit policies. The Company has mainly entered into excess of loss contracts for medical malpractice and workers' compensation. A reconciliation of direct premiums to net premiums, on both a written and earned basis, for the years ended December 31, 2009, 2008 and 2007, is as follows:

	20	2009		08	20	07
	Written	Earned	Written	Earned	Written	Earned
			(In tho	ısands)		
Direct	\$113,232	\$118,546	\$125,018	\$129,114	\$135,415	\$146,078
Ceded	(3,546)	(3,695)	(4,894)	(4,839)	(4,619)	(7,167)
Assumed	27	27	(7)	(7)	12	12
Net	\$109,713	<u>\$114,878</u>	<u>\$120,117</u>	<u>\$124,268</u>	\$130,808	\$138,923

The net effect of ceded losses and loss adjustment expenses on our net loss and loss adjustment expenses incurred for the years ended December 31, 2009 and 2008, was an increase of \$15.4 million and \$1.2 million, respectively. The December 31, 2008 effect on losses and loss adjustment expenses excludes incurred ceded loss and loss adjustment expenses of \$633,000, which resulted from the commutation of the Company's 2005 medical professional liability reinsurance treaty agreement. Losses and loss adjustment expenses incurred are net of ceded losses and loss adjustment expenses of \$4.5 million for the year ended December 31, 2007.

The Company's policy is to enter into reinsurance contracts only with highly rated reinsurers. Reinsurance contracts do not relieve the Company from its obligations to policyholders. If the reinsurance company is unable to meet its obligations under existing reinsurance agreements, the Company remains liable for ceded reserves related to unpaid losses, loss adjustment expenses and unearned premiums.

The Company had reinsurance recoverables from the following reinsurers at December 31, 2009 and 2008:

	Decem	ber 31,
	2009	2008
	(In tho	usands)
Hannover Ruckversicherungs	\$21,292	\$30,479
Munich Reins Amer	12,308	17,397
Transatlantic Reinsurance Company	4,476	8,406
Aspen Re	3,957	3,684
Lloyds of London	3,386	3,878
General Reinsurance Corporation	2,025	2,597
Others	17,634	21,900
	\$65,078	\$88,341

Amounts due from reinsurers on the accompanying Consolidated Balance Sheets consisted of the following:

	Decem	ber 31,
	2009	2008
	(In tho	usands)
Reinsurance recoverable	\$63,283	\$86,397
Prepaid reinsurance premium (included in other assets)	1,795	1,944
Amounts recoverable from reinsurers	\$65,078	\$88,341

## 10. Reinsurance (continued)

The Company commuted its 2005 medical professional liability reinsurance treaty agreement during 2008. The Company recognized the \$16.6 million consideration under the commutation as a reduction of loss and loss adjustment expenses paid (thereby reducing loss and loss adjustment expenses incurred) in the current year. In connection with the commutation the Company released the reinsurers from their obligations under the treaty of \$16.0 million (thereby increasing loss and loss adjustment expenses incurred). The net effect of the commutation was a decrease in net loss and loss adjustment expenses of \$633,000.

## 11. Income Taxes

The provision for income taxes for the years ended December 31, 2009, 2008 and 2007, consists of:

	2009	2008	2007
Current provision	\$15,893	\$15,887	\$15,963
Deferred provision	47	2,892	9,669
Total provision			

The Company's income tax reconciliation for the years ended December 31, 2009, 2008 and 2007, is as follows:

	2009		2008	3	2007	<u>.</u>
			(In thous	ands)		
Income before income taxes	\$56,500		<u>\$63,975</u>		<u>\$78,153</u>	
Tax at statutory rate	19,775	35.0%	22,391	35.0%	27,354	35.0%
Tax effect of:					(A = #A)	2 50
Tax exempt interest	(4,334)	-7.7%	(3,952)	-6.2%	(2,773)	-3.5%
Other items, net	499	0.9%	340	0.5%	<u>781</u>	1.0%
	\$15,940	28.2%	<u>\$18,779</u>	<u>29.4</u> %	\$25,362	32.5%

At December 31, 2009 and 2008, the components of the net deferred federal income tax asset were as follows:

	2009	2008
	(In tho	usands)
Deferred tax assets arising from:		
Losses and loss adjustment expenses	\$18,210	\$18,628
Net operating loss carryforwards	249	569
Unearned and advanced premiums	4,535	4,971
Realized losses on investments	2,178	971
Goodwill	2,378	2,872
Other	790	1,021
Total deferred tax assets	28,340	29,032
Deferred tax liabilities arising from:		
Deferred policy acquisition costs	2,133	2,126
Net unrealized gains on securities	5,432	4,234
Other	3,447	4,099
Total deferred tax liabilities	11,012	10,459
Net deferred tax asset	\$17,328	\$18,573

### 11. Income Taxes (continued)

At December 31, 2009, the Company had approximately \$678,000 and \$33,000 of net operating loss carryforwards that if not used will expire in 2011 and 2010, respectively.

### 12. Shareholders' Equity

The Board of Directors has authorized the Company to purchase shares of its outstanding common stock under two separate plans. The Board of Directors has approved a series of authorizations to purchase shares of the Company's outstanding common stock at the discretion of management (referred to as the "discretionary plan"). At December 31, 2009, approximately \$16.0 million of the \$25 million authorization made on February 7, 2008 remained available for repurchase under the discretionary plan, subject to limitations that may be imposed by applicable laws and regulations and the rules of the Nasdaq Global Select Market. The timing of the purchases and the number of shares to be bought at any one time depend on market conditions and the Company's capital resources and requirements. Shares repurchased under these discretionary authorizations during the years ended December 31, 2009, 2008 and 2007, as well as the total number of shares repurchased pursuant to prior authorizations under the discretionary plan are shown in the table below.

	Discretionary Plan						
	Inception	For the	For the Year Ended December 31,				
	to Date Totals	2009	2008	2007			
	(Dollars in thousands, except per share amounts)						
Number of shares repurchased	9,495,913	179,145	323,200	1,299,095			
Cost of shares repurchased	\$ 143,415	\$ 5,454	\$ 10,609	\$ 38,795			
Average cost per share repurchased	\$ 15.10	\$ 30.45	\$ 32.82	\$ 29.86			

The Company's Board has also authorized the repurchase of the Company's common shares pursuant to a Rule 10b5-1 plan. At December 31, 2008, the Company had \$26.8 million of its 2008 Rule 10b5-1 plan authorizations remaining that could be carried over into 2009. On June 23, October 2 and December 3, 2009 the Board authorized the repurchase of an additional \$20 million, \$10 million and \$20 million of the Company's common shares pursuant to the Rule 10b5-1 plan in 2009, as well as the rollover of any unused authorization into 2010. At December 31, 2009, the Company had \$26.2 million of its 2009 Rule 10b5-1 plan authorizations remaining that could be carried over into 2010. The Rule 10b5-1 plan share repurchases are expected to continue until the authorizations are fully utilized, subject to conditions specified in the Rule 10b5-1 plan. However, the Company may terminate the plan at any time.

,	Rule 10b5-1 Plan								
	Inception _			For the Year Ended Decem				nber 31,	
	to Date Totals			2009		2008		2007	
	(Dollars in thousands, except per share amounts)							)	
Number of shares repurchased	4,	804,315	1,	,684,688	1,	455,427	6	63,733	
Cost of shares repurchased	\$	135,819	\$	50,630	\$	42,592	\$	18,952	
Average cost per share repurchased	\$	28.27	\$	30.05	\$	29.26	\$	28.55	

## 13. Related Party

In December 2009, the Company invested a total of \$30.0 million in and became a limited partner of Stilwell Value Partners I, L.P. (\$7.5 million) ("SVP I"), Stilwell Value Partners VI, L.P. (\$7.5 million) ("SVP VI") and Stilwell Associates, L.P. (\$15 million) ("SALP") (collectively, the "Partnerships"). Mr. Joseph Stilwell, a director of the Company, is the managing member of Stilwell Value LLC, the general partner of each of the Partnerships. In addition, Mr. Stilwell and The General Partner are the beneficial owners of approximately 11.2% of the Company's outstanding common shares that are owned by various limited partnerships of which Stilwell Value LLC is the

## 13. Related Party (continued)

general partner. These investments were approved by the Board of Directors and Audit Committee of the Company and are believed to be on the same terms and conditions as currently offered to other investors in the Partnerships.

Limited partners in SVP I or SVP VI do not pay a management fee. However each of those Partnerships are obligated to pay or reimburse the General Partner, Stilwell Value LLC, for ordinary course overhead expenses incurred by the General Partner in an amount up to 1% of the total capital of such Partnership at the beginning of each year. These expenses are then allocated among the capital accounts of the limited partners.

Limited partners in SALP are obligated to pay the General Partner, Stilwell Value LLC, a management fee each calendar quarter, in advance, equal to 0.25% (an annualized rate of 1%) of each limited partner's capital account at the start of business on the first day of such calendar quarter. Each Partnership is responsible for paying all other expenses incurred in connection with its activities (with such amounts allocated among the limited partners). In addition, an "Incentive Allocation" will be computed as of the close of each "Performance Period" as defined in the relevant partnership agreement. The Incentive Allocation will generally equal 20% of the amount of appreciation, if any, in the limited partner's capital account (excluding the effects of decreases due to withdrawals, expenses and taxes) since the previous Incentive Allocation was made. Each limited partner's Incentive Allocation will be debited to the limited partner's capital account and simultaneously credited to the General Partner's capital account.

As the limited partnership investments were made in late December 2009, the Company, through its Partnership interests, did not make any expense reimbursement, management fee or Incentive Allocation payments during 2009.

## 14. Restructuring Charges and Exit Costs

#### Contract Termination Costs

The Company has subleased approximately 13,000 square feet of office space in Chicago, Illinois to an unrelated third party. The difference in the cash flows between the Company's obligations for the subleased space, in accordance with the original lease terms, and the rent the Company will receive from the sublessor over the next five years has been discounted using an interest rate of approximately 6% to approximate the fair value of the liability incurred in connection with the contract termination. Other costs incurred in connection with the subleased space, such as broker commissions, were also included in the calculation of the original liability.

Activity in the liability for contract termination costs for the years ended December 31, 2009, 2008 and 2007, was as follows:

	2009	2008	2007
	(In thousands)		
Balance, January 1			\$1,068
Payments	(181)	(169)	(177)
Changes in estimated cash flows		47	(52)
Discount accretion		50	60
Balance, December 31	\$ 667	\$ 827	\$ 899

Certain costs associated with the original lease and subleases are variable. As additional information regarding these variable costs becomes available, the estimated future cash flows are adjusted to reflect the revised estimates. Any changes in the liability for contract termination costs associated with estimated cash flow adjustments are charged or credited to expense in the period the change in estimates are first known.

All costs associated with termination benefits and contract terminations are included in the other expenses line item in the accompanying Consolidated Statements of Income.

#### 15. Employee Benefit Plans

The Company offers benefits under certain defined contribution plans. In 2009, 2008 and 2007 the defined contribution plans provide for Company contributions of 5% of employee compensation, as defined in the plan, and a 100% match of employee contributions on the first 3% of contributions and 50% match on the next 2% of contributions. Employer contributions to the plans were approximately \$977,000, \$841,000, and \$855,000 for 2009, 2008 and 2007, respectively.

#### 16. Share-Based Compensation

#### **Equity Compensation Plans**

The Board of Directors and shareholders have authorized the American Physicians Capital, Inc. Stock Compensation Plan (the "Plan"). The Plan provides for the award of stock options and other share-based awards for officers, directors and employees of the Company. These awards must be approved by the compensation committee of the board of directors. The total number of shares of the Company's common stock authorized for issuance under the Plan is 2,400,000 shares, of which only 13,800 remain available at December 31, 2009 for future grants.

Certain executive officers, board members and employees have been granted options to purchase shares of APCapital common stock. All outstanding options vest in annual installments of 33%, 33% and 34% on the first through the third anniversaries, respectively, of the date of grant. All options expire on the tenth anniversary of the grant date.

Holders of options under the Plan may exercise their outstanding options and pay the exercise price pursuant to a net share settlement feature. This feature allows the option holder to elect to have shares of stock withheld upon exercise to pay the option exercise price and the payment of taxes attributable to the option exercise.

The following table summarizes activity in the Company's equity compensation plans for stock options awards for the year ended December 31, 2009:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Term	Aggregate Intrinsic Value
			(In years)	(In thousands)
Options outstanding at January 1, 2009	583,996	\$12.97		
Granted during the period				
Exercised during the period	(235,310)	\$11.20		
Canceled during the period		<u> </u>		
Options outstanding at December 31, 2009	348,687	<u>\$14.17</u>	3.25	\$5,632
Options exercisable at December 31, 2009	348,687	<u>\$14.17</u>	3.25	\$5,632

The aggregate intrinsic value is calculated as the difference between the exercise price of the underlying awards and the quoted market price of the Company's common stock for the options that were in-the-money at December 31, 2009. For the years ended December 31, 2009, 2008 and 2007, the total intrinsic value of options exercised was \$5.2 million, \$503,000, and \$2.5 million, respectively, determined as of the date of option exercise.

All stock options and share awards granted were fully vested during 2008. The total fair value, at the date of vesting, of stock options and other share awards vested during the years ended December 31, 2008 and 2007 was \$1.0 million, \$2.0 million, respectively.

In 2008 and 2007, the Company recognized compensation cost of \$44,000 and \$160,000, respectively, related to share-based payment arrangements. Such costs are included in the accompanying Consolidated Statements of

#### 16. Share-Based Compensation (continued)

Income as either underwriting expense or loss adjustment expense. As all awards were fully vested in 2008, the Company had no compensation cost related to options or share awards in 2009, and no unrecognized compensation cost at December 31, 2009 related to non-vested share-based payment awards.

During the years ended December 31, 2009, 2008 and 2007, the excess tax benefit realized from the exercise of options and vesting of other share-based awards resulted in increases in additional-paid-in-capital of \$1.8 million, \$164,000, and \$1.0 million, respectively.

There were no stock options or other share-based awards granted during the three-year period ended December 31, 2009.

#### 17. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share for the years ended December 31, 2009, 2008 and 2007:

	2009	2008	2007
		thousands, ex r share amou	
Numerator for basic and diluted income per common share:			
Net income	\$40,560	<u>\$45,196</u>	<u>\$52,791</u>
Denominator:			
Denominator for basic income per common share — weighted average shares outstanding	10,888	12,838	14,601
Effect of dilutive stock options and awards	<u>173</u>	256	283
Denominator for diluted income per common share — adjusted weighted average shares outstanding	11,061	13,094	14,884
Income per common share:			
Net income			
Basic	\$ 3.73	\$ 3.52	\$ 3.62
Diluted	\$ 3.67	\$ 3.45	\$ 3.55

Diluted weighted average shares outstanding include an incremental adjustment to the number of shares outstanding for the assumed exercise of dilutive stock options and non-vested share awards. Stock options are considered dilutive when the average stock price during the period exceeds the exercise price and the assumed conversion of the options, using the treasury stock method produces an increased number of shares outstanding. Stock options with an exercise price that is higher than the average stock price during the period are excluded from the computation as their impact would be anti-dilutive. There were no stock options that were considered to be anti-dilutive, and therefore excluded from the calculation, during any of the three years ended December 31, 2009.

#### 18. Commitments and Contingencies

The Company participates in various guaranty associations in the states in which it writes business, which protect policyholders and claimants against losses due to insolvency of insurers. When an insolvency occurs, the associations are authorized to assess member companies up to the amount of the shortfall of funds, including expenses. Member companies are assessed based on the type and amount of insurance written during the previous calendar years. The Company accrues not only for assessments billed, but also for its estimated portion of assessments for insolvent insurers that have not yet been billed by the state guaranty fund. Such estimates are based on a review of information obtained from state guaranty fund and other insurance related web sites. Assessments in recent years have been minor. However, the ultimate liability for future assessments is not known. Accordingly, the

#### 18. Commitments and Contingencies (continued)

Company is unable to predict whether such future assessments will materially affect the financial condition or results of operations of the Company. At December 31, 2009 and 2008, the Company had a recorded liability of \$100,000 for amounts assessed by state guarantee associations, as well as the Company's estimate of its share of any insolvencies not yet assessed.

APCapital has issued guarantees in connection with the formation of non-consolidated subsidiary trusts that were formed during 2003 for the purpose of issuing mandatorily redeemable TPS. In accordance with the structure and nature of the transactions, APCapital has guaranteed that amounts paid to the trusts, related to the debentures issued by APCapital that the trusts hold, will be distributed to the holders of the TPS. The amounts payable to the holders of the TPS are recorded as liabilities on the Company's Consolidated Balance Sheets. See Note 9 for further information on the trusts, the TPS, and the debentures issued by APCapital.

The Company is obligated under operating leases, which have various expiration dates through June 2014. Minimum future lease payments are as follows: 2010 — \$882,000; 2011 — \$789,000; 2012 — \$776,000; 2013 — \$666,000 and 2014 and thereafter — \$12,000. Rental expense was \$319,000 in 2009, \$244,000 in 2008, and \$342,000 in 2007. Note that rent expense is consistently less than the reported lease commitments as the lease commitment amounts do not anticipate the payments we receive for subleased office space related to our Chicago, Illinois lease. Sublease rentals under non-cancelable subleases are estimated to be \$413,000 in 2010; \$424,000 — 2011; \$436,000 — 2012; and \$373,000 in 2013 and thereafter.

In addition to obligations for operating leases, the Company is also obligated to fund certain infrastructure improvement assessments imposed by the City of East Lansing, Michigan in connection with the development of the area surrounding investment real estate owned by the Company. These assessments are due annually in the following amounts: 2010 — \$107,000 and 2011 — \$102,500. These, and other assessments, have also been imposed on a real estate LLC in which the Company has a 50% ownership stake in. In the event that the cash resources of the LLC are not sufficient to fund the assessment payments, the Company may be called upon to make a capital contribution to the LLC to cover 50% of the assessment payments. In such an event, the amounts that the Company may be required to fund are as follows: 2010 — \$249,000; 2011 — \$239,000 2012 — \$137,500; 2013 — \$132,000; and 2014 and thereafter — \$363,000.

The Company was not subject to any litigation at December 31, 2009 other than routine litigation in the ordinary course of the Company's business. Management does not expect these cases to have a material adverse effect on the Company's financial condition or results of operations.

#### 19. GAAP and Statutory Reporting

American Physicians and APSpecialty are insurance companies each domiciled in the State of Michigan, and are included in the accompanying Consolidated Financial Statements in accordance with GAAP. These entities are subject to regulation by the State of Michigan Office of Financial and Insurance Regulation and file financial statements using statutory accounting practices prescribed or permitted by the state insurance regulators. Prescribed statutory accounting practices include a variety of publications of the National Association of Insurance Commissioners ("NAIC"), as well as state laws, regulations and general administrative rules. Permitted statutory accounting practices encompass all accounting practices not so prescribed. Such practices vary in certain respects from GAAP. The principal variances are as follows:

- Deferred policy acquisition costs are charged against operations as incurred for statutory accounting purposes.
- Assets designated as "nonadmitted assets" are charged directly to surplus for statutory accounting purposes.
- Bonds and U.S. government securities are generally carried at amortized cost for statutory accounting purposes.

#### 19. GAAP and Statutory Reporting (continued)

- Unpaid losses and loss adjustment expenses and unearned premiums are reported net of the impact of reinsurance for statutory accounting purposes.
- Deferred federal income taxes applicable to operations are recorded in income for GAAP, whereas deferred federal income taxes are recorded in surplus for statutory accounting purposes.
- Deferred tax assets reported in the statutory balance sheet are not only limited by the 'more likely than not' realization standard as are GAAP deferred tax assets, but are also limited as to the amount that can be admitted based on certain other criteria. This additional 'admissibility test' under statutory accounting often result in differing amounts of deferred tax assets being carried for GAAP and statutory accounting purposes.
- The reserve associated with DDR coverage benefits is included as a component of unpaid loss and loss adjustment expense reserves for GAAP. Any change in the estimate of the liability associated with such coverage is charged or credited to the incurred loss and loss adjustment expenses in the GAAP Statement of Income. Statutory accounting principles require that the reserve for DDR benefits be included as a component of unearned premium reserves, with any change in the estimated reserve treated as an adjustment to earned premium in the period of change.
- Subsidiaries that would be required to be consolidated in accordance with GAAP, are accounted for using the equity method with the equity in the earnings of such subsidiaries being credited directly to surplus for statutory accounting purposes.

The following table sets forth the reported combined statutory surplus levels at December 31, 2009, 2008, and 2007 and the combined statutory net income for the years then ended for the Company's American Physicians and APSpecialty insurance subsidiaries. Effective September 1, 2009, APCapital merged its subsidiary, Insurance Corporation of America, into American Physicians. The merger of these entities had no effect on the Consolidated Financial Statements. Note that because of the parent/subsidiary relationship between American Physicians and APSpecialty, APSpecialty's surplus has been eliminated from the combined results to avoid double counting its effect.

	2009	2008	2007
		(In thousands)	
Statutory surplus, December 31	\$208,718	\$204,975	<u>\$221,595</u>
Statutory net income for the year ended December 31	<u>\$ 41,154</u>	\$ 49,135	\$ 63,725

The amount of dividends that the Company's insurance subsidiaries can pay to APCapital in any 12-month period without prior regulatory approval is limited to the greater of statutory net income for the preceding year, excluding net realized gains on the sale of investments, or 10% of statutory surplus as of the preceding year end on an individual company basis. Due to the parent/subsidiary relationship between American Physicians and APSpecialty, the dividends payable to APCapital are effectively restricted to the net income or surplus limits as they pertain to American Physicians. In accordance with these limits, during 2009 APCapital's insurance subsidiaries paid it dividends totaling \$45.0 million. The insurance subsidiaries could pay dividends to APCapital of approximately \$40.0 million in 2010 without prior regulatory approval. However, the \$40.0 million that may be paid in 2010 is subject to limitation based on the timing and amount of the dividends that were paid in the preceding 12 months.

### 20. Quarterly Financial Data (Unaudited)

The unaudited operating results by quarter for 2009 and 2008 are summarized below:

	Total Revenues	Income Before Federal Income Taxes	Net Income	Net Income Per Common Share Assuming Dilution
		(In thousands, exc	ept per share	data)
2009				
1st Quarter	\$ 37,719	\$14,003	\$10,087	\$0.85
2nd Quarter	36,622	15,344	10,990	0.97
3rd Quarter	35,801	13,623	9,751	0.91
4th Quarter	35,872	13,530	9,732	0.94
	<u>\$146,014</u>	<u>\$56,500</u>	<u>\$40,560</u>	
2008				
1st Quarter	\$ 41,011	\$16,580	\$11,374	\$0.85
2nd Quarter	40,935	15,530	11,043	0.83
3rd Quarter	39,563	15,670	11,168	0.85
4th Quarter	39,695	16,195	11,611	0.93
	<u>\$161,204</u>	<u>\$63,975</u>	\$45,196	

# CONDENSED BALANCE SHEETS December 31, 2009 and 2008

	Decem	oer 31,	
	2009	2008	
	(In tho	usands)	
ASSETS			
Investments in subsidiaries	\$239,026	\$238,832	
Equity securities	778	778	
Cash and cash equivalents	21,428	39,266	
Deferred federal income taxes	248	216	
Federal income taxes recoverable from affiliates	2,580	1,156	
Other assets	363	462	
Total assets	<u>\$264,423</u>	<u>\$280,710</u>	
LIABILITIES			
Long-term debt	\$ 25,928	\$ 25,928	
Accrued expenses and other liabilities		745	
Total liabilities	27,383	26,673	
Shareholders' Equity			
Common stock, no par value, 50,000,000 shares authorized,9,986,187 and			
11,749,069 shares outstanding at December 31, 2009 and 2008, respectively			
Retained earnings	226,952	246,173	
Accumulated other comprehensive income, net of deferred federal income taxes	10,088	7,864	
Total shareholders' equity	237,040	254,037	
Total liabilities and shareholders' equity	<u>\$264,423</u>	<u>\$280,710</u>	

These condensed financial statements should be read in conjunction with the accompanying consolidated financial statements and notes thereto of American Physicians Capital, Inc. and Subsidiaries.

## **CONDENSED STATEMENTS OF OPERATIONS Years Ended December 31, 2009, 2008 and 2007**

	2009	Year Ended December 31, 2008	2007
		(In thousands)	
Revenues			
Investment income	\$ 49	\$ 603	\$ 1,619
Other income	7		31
Total revenues	56	603	1,650
Expenses			
Investment expense	9	9	15
Interest expense	1,294	2,137	3,073
General and administrative expenses	1,069	1,185	1,410
Total expenses	2,372	3,331	4,498
Loss before income taxes and equity in			
net income of subsidiaries	(2,316)	(2,728)	(2,848)
Federal income tax benefit	(807)	(959)	_(1,017)
Loss before equity in net income of subisidiaries	(1,509)	(1,769)	(1,831)
Equity in net income of subsidiaries	42,069	46,965	54,622
Net income	\$40,560	\$45,196	<u>\$52,791</u>

These condensed financial statements should be read in conjunction with the accompanying consolidated financial statements and notes thereto of American Physicians Capital, Inc. and Subsidiaries.

### CONDENSED STATEMENTS OF CASH FLOWS Years Ended December 31, 2009, 2008 and 2007

	Year Ended December 31,		
	2009	2008	2007
		(In thousands)	
Cash flows from (for) operating activities			
Net income	\$ 40,560	\$ 45,196	\$ 52,791
Adjustments to reconcile net income to net cash used in operating activities:			
Equity in undistributed income of subsidiaries	(42,069)	(46,965)	(54,622)
Dividends from subsidiaries	45,000	63,000	81,950
Stock based compensation	· <u> </u>	44	160
Excess tax benefits from share-based awards	(1,764)	(164)	(1,031)
Deferred federal income taxes	(32)	34	(53)
Changes in:			
Federal or intercompany income taxes recoverable/payable	340	1,000	3,356
Accrued expenses and other liabilities	313	(308)	(1,177)
Other assets	98	128	(344)
Net cash from operating activities	42,446	61,965	81,030
Cash flows from (for) investing activities			
Capital Contribution to Alpha Advisors	(900)	<u></u>	_
Other investments		150	
Net cash from investing activities	(900)	150	• •
Cash flows from (for) financing activities			
Common stock repurchased	(56,084)	(53,201)	(57,746)
Cash dividends paid	(3,633)	(3,813)	(2,097)
Taxes paid in connection with net option exercise	(1,947)		(785)
Repayment of long-term debt		(5,000)	
Proceeds from stock options exercised	119	281	107
Excess tax benefits from share-based awards	1,764	164	1,031
Other	397	(2,714)	2,397
Net cash for financing activities	(59,384)	(64,283)	(57,093)
Net (decrease) increase in cash and cash equivalents	(17,838)	(2,168)	23,937
Cash and cash equivalents, beginning of year	39,266	41,434	17,497
Cash and cash equivalents, end of year	\$ 21,428	\$ 39,266	\$ 41,434

These condensed financial statements should be read in conjunction with the accompanying consolidated financial statements and notes thereto of American Physicians Capital, Inc. and Subsidiaries.

#### NOTES TO CONDENSED FINANCIAL INFORMATION OF REGISTRANT

#### (1) Basis of Presentation

American Physicians Capital, Inc. (APCapital) is an insurance holding company incorporated under Michigan law on July 6, 2000. APCapital owns all of the issued and outstanding common stock of the following entities either directly or indirectly through one of the entities listed below:

American Physicians Assurance Corporation — a stock insurance company incorporated under Michigan law (American Physicians).

APSpecialty Insurance Corporation — a stock insurance company incorporated under Michigan law (APSpecialty). APSpecialty is a wholly-owned subsidiary of American Physicians.

Alpha Advisors, Inc. — an Illinois corporation that provides investment management services.

American Physicians Capital Statutory Trust I — a trust formed in Connecticut for the purpose of issuing mandatorily redeemable trust preferred securities to institutional investors (Note 9).

APCapital Trust II — a trust formed in Delaware for the purpose of issuing mandatorily redeemable trust preferred securities to institutional investors (Note 9).

APCapital previously owned all of the stock of Insurance Corporation of America (ICA), a stock insurance company incorporated under Michigan Law. ICA was merged into American Physicians, effective September 1, 2009. The merger of these entities had no effect on the Consolidated Financial Statements or the Condensed Financial Information of the Registrant.

At December 31, 2009 and 2008, APCapital's investment in subsidiaries is stated at the initial consolidation value plus any additional capital contribution made to the subsidiaries by APCapital, adjusted for the equity in undistributed earnings of subsidiaries since the date of acquisition, less any dividends received from the subsidiaries.

#### (2) Long Term Debt

APCapital has issued \$30.9 million of floating rate junior subordinated deferrable interest debentures ("Debentures") to subsidiary trusts. The trusts have issued mandatorily redeemable trust preferred securities that have terms that are essentially the same as the Debentures issued by APCapital, which are the only assets of the trusts. See Note 9 of the Notes to Consolidated Financial Statements for a description of the Debentures and the transactions in which they were issued. As of December 31, 2009, the outstanding balance of the debentures was \$25.9 million.

#### (3) Federal Income Taxes

The Company files a consolidated federal income tax return with the following entities:

American Physicians

**APSpecialty** 

Alpha Advisors, Inc.

Allocation of taxes among the entities is subject to a written agreement, and is based upon separate return calculations, with current credit for net losses to the extent they can be used in the current year consolidated tax return.

#### NOTES TO CONDENSED FINANCIAL INFORMATION OF REGISTRANT — (Continued)

#### (4) Dividends Received

APCapital received the following dividend payments from its American Physicians insurance subsidiary during 2009: \$30 million in June and \$15 million in December. Of the \$45.0 million paid by American Physicians, the \$30 million in June required and received prior regulatory approval as due to the timing of the payment it exceeded ordinary dividend limits imposed by the State of Michigan.

APCapital received the following dividend payments from its American Physicians insurance subsidiary during 2008: \$10 million in June, \$30 million in September, and \$23 million in December.

APCapital received the following dividends payment from its American Physicians insurance subsidiary during 2007: \$13 million in March, \$13 million in May, \$6 million in July and \$46.2 million in August. In addition, APCapital received a \$3.8 million dividend payment from ICA in August 2007. Of the \$46.2 million and \$3.8 million paid by American Physicians and ICA, respectively, in August 2007, \$40 million and \$2.3 million, respectively, required and received prior regulatory approval as they exceeded ordinary dividend limits imposed by the State of Michigan.

#### Subsequent event

On March 2, 2010, American Physicians requested and received permission from regulators to pay \$10.0 million of extraordinary dividends to APCapital. This dividend was deemed extraordinary as a result of the timing, and not the amount. Without regulatory approval dividends otherwise could not have been paid until June 2010. See Note 19 for further information regarding restrictions on dividends that may be paid by the Company's insurance subsidiaries to APCapital.

#### (5) Stock Split

Effective July 31, 2009, APCapital issued a four-for-three stock split of its common shares to shareholders of record as of the close of business on July 10, 2009. All share and per-share data, as well as share-based award information included in the Consolidated Financial Statement and Notes thereto or the Condensed Financial Information of the Registrant, has been retroactively adjusted to reflect the stock split.

#### (6) Share Repurchases

The Board of Directors of the Company has authorized the Company to purchase shares of its outstanding common stock under two separate plans, the discretionary plan and a Rule 10b5-1 plan. For additional information on share repurchases, see Note 12 of the Notes to Consolidated Financial Statements.

# Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure None.

#### Item 9A. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to ensure material information required to be disclosed in the Company's reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required financial disclosure. In designing and evaluating the disclosure controls and procedures, the Company recognized that a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's Disclosure Committee and management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b). Based upon this evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level as of December 31, 2009.

#### Management's Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting as such term is defined in Exchange Act Rules 13a — 15(f). The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer, management conducted an evaluation of the effectiveness of the Company's internal control over financial reporting based on the framework in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that the Company's internal control over financial reporting was effective as of December 31, 2009 under the framework in *Internal Control — Integrated Framework*. BDO Seidman, LLP, an independent registered public accounting firm, as auditors of our consolidated financial statements, has issued an attestation report on the effectiveness of our internal control over financial reporting as of December 31, 2009. BDO Seidman, LLP's report, which expresses an unqualified opinion on the effectiveness of our internal control over financial reporting, appears below.

### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders American Physicians Capital, Inc. East Lansing, Michigan

We have audited American Physicians Capital, Inc. and Subsidiary's internal control over financial reporting as of December 31, 2009, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). American Physicians Capital, Inc. and Subsidiary's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying "Item 9A, Management's Report on Internal Control Over Financial Reporting". Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, American Physicians Capital, Inc. and Subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2009, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of American Physicians Capital, Inc. and Subsidiaries as of December 31, 2009 and 2008, and the related consolidated statements of income and comprehensive income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2009 and our report dated March 12, 2010 expressed an unqualified opinion thereon.

BDO Seidman, LLP

Grand Rapids, Michigan March 12, 2010

#### **Changes in Internal Control over Financial Reporting**

There have been no changes in the Company's internal control over financial reporting during the most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Item 9B. Other Information

None.

#### PART III

#### Item 10. Directors, Executive Officers and Corporate Governance

The required information will be contained in the Proxy Statement under the captions "Election of Directors," "Section 16(a) Beneficial Ownership Reporting Compliance" and "Shareholder Proposals and Nominees," and other than the Report of the Audit Committee, is incorporated herein by reference.

#### Item 11. Executive Compensation

The required information will be contained in the Proxy Statement under the captions "Compensation of Executive Officers" and "Election of Directors — Director Compensation" and is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The required information will be contained in the Proxy Statement under the caption "Common Stock Ownership of Certain Beneficial Owners and Management" and is incorporated herein by reference.

The Company has a Stock Compensation Plan pursuant to which it has granted stock options and other share-based compensation to employees, officers and directors. The Stock Compensation Plan was approved by the shareholder in 2000 prior to the Company's initial public offering. The following table sets forth, with respect to the Stock Compensation Plan, as of December 31, 2009, (a) the number of shares of common stock to be issued upon the exercise of outstanding options, (b) the weighted average exercise price of outstanding options, and (c) the number of shares remaining available for future issuance. The Compensation Committee of the Company's Board of Directors has stated its intention not to make any further grants under the Stock Compensation Plan.

	Equity Compensation Plans				
Plan Category	Number of shares to be issued Upon Exercise of of outstanding options (a)	Weighted-Average Exercise Price of Outstanding Options (b)	Number of Shares Remaining Available for future issuance Under Equity Compensation Plans (Excluding Shares Reflected in Column (a)) (c)		
Equity compensation plans approved by shareholders:	348,687	\$14.17	13,800		
Equity compensation plans not approved by shareholders:	_	· —	_		

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The required information will be contained in the Proxy Statement under the captions "Certain Relationships and Transactions" and "Elections of Directors" and is incorporated herein by reference.

#### Item 14. Principal Accounting Fees and Services

The required information will be contained in the Proxy Statement under the caption "Independent Accountants" and is incorporated herein by reference.

#### PART IV

#### Item 15. Exhibits and Financial Statement Schedules

(a)(1) and (2)

#### Financial Statements:

Reports of independent registered public accounting firms

Consolidated balance sheets as of December 31, 2009 and 2008

Consolidated statements of income for the years ended December 31, 2009, 2008 and 2007

Consolidated statements of shareholders' equity and comprehensive income for the years ended December 31, 2009, 2008 and 2007

Consolidated statements of cash flows for the years ended December 31, 2009, 2008 and 2007

Notes to consolidated financial statements

#### Financial Statement Schedules:

#### II. Condensed financial information of registrant

All other schedules for which provision is made in Regulation S-X either (i) are not required under the related instructions or are inapplicable and, therefore, have been omitted, or (ii) the information required is included in the Consolidated Financial Statements or the Notes thereto that are a part hereof.

(a)(3) The exhibits included as part of this report are listed in the attached Exhibit Index, which is incorporated herein by reference.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized, on March 12, 2010.

### AMERICAN PHYSICIANS CAPITAL, INC.

,	By:	/s/ R. Kevin Clinton	
	<del></del> -	R. Kevin Clinton	
	]	ts: President and Chief Executive (	Officer
Pursuant to the requirements of the statements of the statements of the statement of the st	Securities Exchange Acceptant of the registrant	t of 1934, this report has been sig and in the capacities indicated.	ned by the
Signature		<u>Title</u>	
/s/ R. Kevin Clinton	President,	Chief Executive Officer and Direc	tor
R. Kevin Clinton	_	(principal executive officer)	
/s/ Frank H. Freund		esident, Treasurer and Chief Finance	cial Officer
Frank H. Freund		principal accounting officer)	
/s/ AppaRao Mukkamala, M.D.	Dire	ctor and Chairman of the Board	
AppaRao Mukkamala, M.D.			
/s/ Billy B. Baumann, M.D.		Director	
Billy B. Baumann, M.D.			
/s/ Spencer L. Schneider	<u></u>	Director	
Spencer L. Schneider, J.D.			
/s/ Joseph Stilwell		Director	
Joseph Stilwell			
/s/ Larry W. Thomas	<u></u>	Director	
Larry W. Thomas			
/s/ Stephen H. Haynes, M.D.		Director	
Stephen H. Haynes, M.D.			
/s/ Mitchell A. Rinek, M.D.		Director	
Mitchell A. Rinek, M.D.			

#### EXHIBIT INDEX

The following documents are filed as exhibits to this report or were filed previously and are incorporated by reference to the filing indicated. Exhibits not required for this report have been omitted. APCapital's Commission file number is 000-32057.

Exhibit Number	Description
3.1	Articles of Incorporation (APCapital's Registration Statement on Form S-1 (no. 333-41136), as amended)
3.2	Amended and Restated Bylaws, as amended (APCapital's Current Report on Form 8-K dated November 5, 2009)
4.1	Indenture relating to Floating Rate Junior Subordinated Deferrable Interest Debentures Dated as of May 15, 2003 (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
4.2	Indenture relating to Floating Rate Junior Subordinated Debt Securities Dated as of May 22, 2003 (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
*10.1	American Physicians Capital, Inc. Stock Compensation Plan (APCapital's Registration Statement on Form S-8 (no. 333-56428))
10.14	MSMS/American Physicians Marketing Support Agreement, effective January 1, 2000, and American Physicians (APCapital's Registration Statement on Form S-1 (no. 333-41136), as amended)
*10.18	Form of Nonqualified Stock Option Agreement (Directors Version), dated December 5, 2000 (APCapital's 2000 Annual Report on Form 10-K)
*10.19	Form of Nonqualified Stock Option Agreement (Employee Version), dated December 5, 2000 (APCapital's 2000 Annual Report on Form 10-K)
10.26	Amended And Restated Declaration of Trust dated as of May 15, 2003 by and among U.S. Bank National Association, American Physicians Capital, Inc., William B. Cheeseman and Frank H. Freund (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
10.27	Amended And Restated Declaration of Trust dated as of May 22, 2003 of APCapital Trust II (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
10.28	Placement Agreement, dated April 25, 2003 between the Company, American Physicians Capital Statutory Trust I, FTN Financial Capital Markets and Keefe Bruyette & Woods, Inc. (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
10.29	Placement Agreement, dated as of May 13, 2003, with Sandler O'Neill & Partners L.P. (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
10.30	Guarantee Agreement dated as of May 15, 2003 by and between U.S. Bank National Association and American Physicians Capital, Inc. (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
10.31	Guarantee Agreement dated as of May 22, 2003 by and between Wilmington Trust Company and American Physicians Capital, Inc. (APCapital's Quarterly Report on Form 10-Q, as amended, for the quarterly period ended June 30, 2003)
**10.35	Master Agency Agreement between American Physicians Assurance Corporation and SCW Agency Group, Inc., effective January 1, 2004 (APCapital's 2003 Annual Report on Form 10-K, as amended)
*10.42	Form of Executive Employment Agreement dated February 23, 2005, by and between American

Flood (APCapital's Current Report on Form 8-K dated February 28, 2005)

2006 Annual Report on Form 10-K)

Physicians Assurance Corporation and each of R. Kevin Clinton, Frank H. Freund and Annette E.

Amendment No. 1 to American Physicians Capital, Inc. Stock Compensation Plan (APCapital's

Exhibit Number	<b>Description</b>
*10.48	Summary of Incentive Compensation Plan as of March 2007 (APCapital's Current Report on Form 8-K dated March 14, 2007)
*10.49	Amendment No. 2, dated October 25, 2007 to American Physicians Capital, Inc. Stock Compensation Plan. (APCapital's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2007)
*10.50	Form of Amendment No. 1 to Form of Executive Employment Agreement dated February 23, 2005, by and between American Physicians Assurance Corporation and each of R. Kevin Clinton, Frank H. Freund and Annette E. Flood. (APCapital's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2007)
*10.51	Amendment No. 1, dated October 1, 2007, to the Incentive Compensation Plan as of March 2007. (APCapital's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2007)
**10.52	Amendment No. 1 Master Agency Agreement between American Physicians Assurance Corporation and SCW Agency Group, Inc., effective October 1, 2007. (APCapital's 2007 Annual Report on Form 10-K)
*10.53	Summary Amendment No. 2, dated May 9, 2008, to the Incentive Compensation Plan as of March 2007 (APCapital's Current Report on Form 8-K filed on May 15, 2008).
10.54	Letters, dated July 16, 2008 and August 27, 2008, among American Physicians Assurance Corporation and SCW Agency Group, Inc. evidencing agreement to extend term of Master Agency Agreement between American Physicians Assurance Corporation and SCW Agency Group, Inc. (APCapital's Quarterly Report on Form 10-Q dated November 8, 2008).
**10.55	Adoption of Master Agency Agreement, effective as of November 1, 2008, between American Physicians Assurance Corporation and SCW Agency Group, Inc. amending Master Agency Agreement between American Physicians Assurance Corporation and SCW Agency Group, Inc. (APCapital's Quarterly Report on Form 10-Q dated November 8, 2008)
10.56	Limited Partnership Agreement of Stilwell Value Partners I, L.P. with American Physicians Assurance Corporation, executed November 30, 2009, as of October 1, 2008.
10.57	Limited Partnership Agreement of Stilwell Value Partners VI, L.P. with American Physicians Assurance Corporation, executed November 30, 2009, as of October 1, 2008
10.58	Limited Partnership Agreement of Stilwell Associates, L.P. with American Physicians Assurance Corporation, executed November 30, 2009, as of January 1, 2007
21.1	Subsidiaries of APCapital
23.1	Consent of BDO Seidman, LLP
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350 and Rule 13a-14(b) under the Securities Exchange Act of 1934.
99.1	Detail of fixed income portfolio

<sup>\*</sup> Current management contracts or compensatory plans or arrangements.

<sup>\*\*</sup> Portions of this exhibit have been omitted pursuant to APCapital's request to the Secretary of the Securities and Exchange Commission for confidential treatment pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.

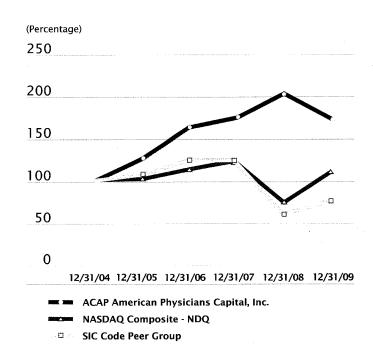
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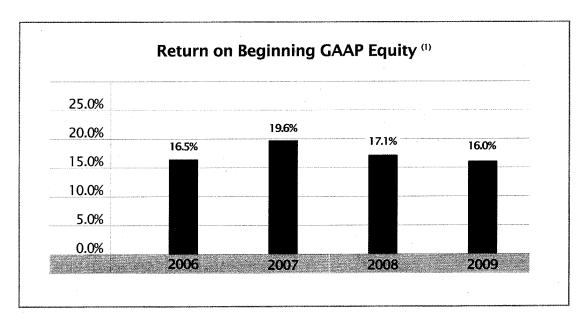
## **APCapital**

#### **Stock Performance**

The following graph compares the percentage change in the cumulative total shareholder return on the Company's Common Stock during the period beginning December 31, 2004, and ending on December 31, 2009, with the Nasdaq Market Value Index (the "Nasdaq Index") and the Fire, Marine, Casualty Insurance SIC Code Index (the "SIC Code Index"). The SIC Code Index is comprised of over 95 companies engaged in the fire, marine and casualty insurance industry. The graph assumes that the value of the investment in the Common Stock, the Nasdaq Index and the SIC Code Index was \$100 on December 31, 2004, and that all dividends were reinvested.



And the second s		12/31/04	12/31/05	12/31/06	12/31/07	12/31/08	12/31/09
American Physicians Capital, Inc.	Return% Cum\$	100.00	27.14 127.14	31.15 166.75	4.07 173.53	17.02 203.07	-15.01 172.59
NASDAQ Composite - NDQ	Return% Cum\$	100.00	2.12 102.12	10.39 112.73	10.65 124.73	-39.98 74.87	45.36 108.83
SIC Code Peer Group	Return% Cum\$	100.00	9.12 109.12	13.13 123.45	-0.82 122.43	-49.50 61.82	22.59 75.79



(1) We measure return on equity as our net income for the period divided by our shareholders' equity as of the beginning of the period.

## **APCapital Shareholder Information**

### **Trading of Common Stock**

The common stock of American Physicians Capital, Inc. (APCapital) is listed on the NASDAQ Global Select Market® under the symbol ACAP. On March 15, 2010, APCapital had 9,696,287 shares of common stock outstanding.

### **Transfer Agent and Registrar**

Shareholders who need assistance with a change of address, lost stock certificate, transfer of stock to another person, or other administrative services should contact our transfer agent at:

Illinois Stock Transfer Company 209 West Jackson Boulevard, Suite 903 Chicago, IL 60606-6905 1-800-757-5755 www.ilstk.com

## **Corporate Counsel**

Dykema Gossett PLLC Detroit, Michigan

#### **Auditors**

BDO Seidman, LLP Grand Rapids, Michigan

### **Annual Report on Form 10-K**

APCapital's 2009 annual report on Form 10-K is filed with the U.S. Securities and Exchange Commission. You may obtain additional copies of that report without charge by sending your written request to:

American Physicians Capital, Inc. Ann Storberg, Investor Relations 1301 North Hagadorn Road P.O. Box 1471 East Lansing, MI 48826-1471

Or call us at: 1-866-561-8222

### **Corporate Website**

Please visit our website at <u>www.apcapital.com</u> to obtain further information on APCapital and to learn more about its medical professional liability insurance products. Shareholders can also request additional financial reports and publications via e-mail on our website under "For Investors."

## **Shareholders' Meeting**

The annual meeting of shareholders will be held on Tuesday, May 11, 2010, at 8:30 a.m. EDT at the corporate headquarters of APCapital, 1301 North Hagadorn Road, East Lansing, Michigan.

## **APCapital Board, Senior Management & Offices**

#### **Board of Directors**

Billy B. Baumann, M.D. 1,4,5 Retired Pathologist

R. Kevin Clinton <sup>5</sup> President and Chief Executive Officer

Stephen H. Haynes, M.D. <sup>1,3,4</sup> Practicing Physician and General Surgeon

AppaRao Mukkamala, M.D. <sup>2,3,4,5</sup> Chairman of the Board Practicing Radiologist

Mitchell A. Rinek, M.D. 1,2,3,4 Practicing Dermatologist

Spencer L. Schneider 1,2,3 Attorney in Private Practice

Joseph D. Stilwell <sup>4,5</sup> Private Investment Manager for Stilwell Group of Funds

Larry A. Thomas <sup>1,2</sup> Retired Former Executive Vice President of Farm Bureau Insurance Company

## **Committee Assignments**

- 1 Audit
- <sup>2</sup> Compensation
- <sup>3</sup> Governance
- <sup>4</sup> Investment
- <sup>5</sup> Executive

### **Senior Management**

#### **Executive Officers**

R. Kevin Clinton
President and Chief Executive Officer

Frank H. Freund Executive Vice President, Treasurer and Chief Financial Officer

Annette E. Flood Executive Vice President, Secretary and Chief Operating Officer

#### **Other Officers**

Kevin M. Dyke, Actuarial Rhonda J. Fossitt, Underwriting Laura A. Kline, Marketing Jennifer K. Lawter, Risk Management Catherine M. Shutack, Claims Ann M. Storberg, Investor Relations

### Offices

Corporate Headquarters 1301 North Hagadorn Road P.O. Box 1471 East Lansing, MI 48826-1471 1-800-748-0465

Medical Professional Liability Regional Office Albuquerque, New Mexico



Subsidiaries: American Physicians Assurance Corporation Alpha Advisors, Inc.

Corporate Headquarters: 1-800-748-0465 www.apcapital.com