## IN ACCORDANCE WITH RULE 202 OF REGULATION S-T, THIS EXHIBIT 99.1 TO THE FORM S-1 IS BEING FILED IN PAPER PURSUANT TO A CONTINUING HARDSHIP EXEMPTION



UNITED STATES


SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

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FORM FOR SUBMISSION OF PAPER FORMAT EXHIBITS

## BY ELECTRONIC FILERS

Fox Chase Bancorp, Inc.
Exact name of registrant as specified in charter
Ex Of M
$\square$

0001485176

Registrant CIK Number


Weshington, DC
122

Exhibit 99.1 to Form S-1
Electronic report, schedule or registration statement of which the documents are a part (give period of report)

SEC file number, if available

Name of Person Filing the Document
(If other than the Registrant)

Identify the provision of Regulation S-T ( $\$ 232$ of this chapter) under which this exhibit is being filed in paper (check only one):
$\qquad$ Rule 201 (Temporary Hardship Exemption)
$\qquad$ Rule 202 (Continuing Hardship Exemption)
$\qquad$ Rule 311 (Permitted Paper Exhibit)

## SIGNATURES

The Registrant has duly caused this form to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Hatboro, Commonwealth of Pennsylvania on Maveh 12, 2010.

## FOX CHASE BANCORP, INC.

By:


Thomas M. Petro
President and Chief Executive Officer


# Grant of Continuing Hardship Exemption 

March 10, 2010
Applicant: Scott A. Brown
Company Name: Fox Chase Bancorp, Inc.

## Form Type: S-1

Subject document[s]: Exhibit 99.1 Valuation Appraisal Report to Form S-1

We considered your continuing hardship exemption request submitted via EDGAR on March 1, 2010 (Accession no. 0000909654-10-000098) and determined that it satisfies the requirements of Rule 202 of Regulation S-T. We have therefore GRANTED your request for the statistical information only of Exhibit 99.1 Valuation Appralsal Report to Form S-1, All written portlons must be EDGARized. Accordingly, you must file the documents that are the subject of your request in paper as outlined in Rule 202(c) of Regulation S-T.

For the Commission, by the Division of Corporation Finance, pursuant to delegated authority.


## Fox Chase Bancorp, Inc.

Conversion
Valuation
Appraisal

March 2, 2010

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1. Profile of FinPro, Inc. and the Author of the Appraisal
2. Consolidated Balance Sheets
3. Consolidated Statements of Income
4. Consolidated Statements of Equity and Comprehensive Income
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6. Income Reconciliation of TFR to Consolidated Statements
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9. Industry Pricing Multiples
10. Second Step Conversions 2008 to Year-to-Date
11. Appraisal Full Offering No Foundation Pro Forma December 31, 2009 - 12 Months

## Introduction

Fox Chase Bancorp, Inc., a Maryland corporation, is offering shares of common stock for sale in connection with the conversion of Fox Chase Bank from the mutual holding company form of organization to the stock form of organization. Upon completion of the conversion and the offering, all of the common stock of Fox Chase Bancorp, Inc. will be owned by public stockholders. This report represents FinPro, Inc.'s ("FinPro") independent appraisal of the estimated pro forma market value of the common stock (the "Common Stock") of Fox Chase Bancorp, Inc. (hereafter referred to on a consolidated basis as the "Bank").

In compiling the pro formas, FinPro relied upon the assumptions provided by the Bank and its agents. The pro forma assumptions are as follows:

- $59.9 \%$ of the total shares will be sold to the depositors and public,
- the stock will be issued at $\$ 10.00$ per share,
- the conversion expenses will be $\$ 4.5$ million at the midpoint,
- there will be an ESOP equal to $4 \%$ of the shares issued funded internally, amortized over 15 years straight-line,
- there will be an MRP equal to $3.15 \%$ of the shares issued, amortized over 5 years straight-line,
- there will be a Stock Option Plan equal to $7.87 \%$ of the shares issued, expensed at $\$ 2.92$ per option over 5 years straight-line,
- the tax rate is assumed at $34.00 \%$ and,
- the net proceeds will be invested at the three-year Treasury Note rate of $1.66 \%$, pre-tax.

It is our understanding that the Bank will offer its stock in a subscription and community offering to Eligible Account Holders, to the Employee Plans, and to Supplemental Eligible Account Holders of the Bank. This appraisal has been prepared in accordance with Regulation 563b. 7 and the "Guidelines for Appraisal Reports for the Valuation of Savings and Loan Associations Converting from Mutual to Stock Form of Organization" of the Office of Thrift Supervision ("OTS") which have been adopted in practice by the Federal Deposit Insurance Corporation ("FDIC"), including the most recent revisions as of October 21, 1994, and applicable regulatory interpretations thereof.
In the course of preparing our report, we reviewed the Bank's audited financials for the years ended December 31, 2009 and December 31, 2009. We also reviewed the registration statement on Form S-1 as filed with the Securities and Exchange Commission ("SEC"). We have conducted due diligence analysis of the Bank and held due diligence related discussions with the Bank's Management and Board, Stifel, Nicolaus \& Company, Incorporated, (the Bank's underwriter), and Kilpatrick Stockton LLP (the Bank's special counsel). The valuation parameters set forth in the appraisal were predicated on these discussions but all conclusions related to the valuation were reached and made independent of such discussions.

Where appropriate, we considered information based upon other publicly available sources, which we believe to be reliable; however, we cannot guarantee the accuracy or completeness of such information. We visited the Bank's primary market area and reviewed the market area's economic condition. We also reviewed the competitive environment in which the Bank operates and its relative strengths and weaknesses. We compared the Bank's performance with selected publicly traded thrift institutions. We reviewed conditions in the securities markets in general and in the market for savings institutions in particular. Our analysis included a review of the estimated effects of the Conversion of the Bank on the operations and expected financial performance as they related to the Bank's estimated pro forma value.

In preparing our valuation, we relied upon and assumed the accuracy and completeness of financial and other information provided to us by the Bank and its independent accountants. We did not independently verify the financial statements and other information provided by the Bank and its independent accountants, nor did we independently value any of the Bank's assets or liabilities. This estimated valuation considers the Bank only as a going concern and should not be considered as an indication of its liquidation value.

Our valuation is not intended, and must not be construed, to be a recommendation of any kind as the advisability of purchasing shares of Common Stock in the stock issuance. Moreover, because such valuation is necessarily based upon estimates and projections of a number of matters, all of which are subject to change from time to time, no assurance can be given that persons who purchase shares of Common Stock in the stock issuance will thereafter be able to sell such shares at prices related to the foregoing valuation of the pro forma market value thereof. FinPro is not a seller of securities within the meaning of any federal or state securities laws. Any report prepared by FinPro shall not be used as an offer or solicitation with respect to the purchase or sale of any securities.

The estimated valuation herein will be updated as appropriate. These updates will consider, among other factors, any developments or changes in the Bank's financial condition, operating performance, management policies and procedures and current conditions in the securities market for thrift institution common stock. Should any such developments or changes, in our opinion, be material to the estimated pro forma market value of the Bank, appropriate adjustments to the estimated pro forma market value will be made. The reasons for any such adjustments will be explained at that time.

## 1. Overview and Financial Analysis

## General Overview

As of December 31, 2009, the Bank had $\$ 1.2$ billion in total assets, $\$ 858.3$ million in deposits, $\$ 631.3$ million in net loans and $\$ 123.6$ million in equity. The following table sets forth information with respect to the Bank's full-service banking offices. The data shown below is the most recently available public data with regard to branch deposits.

FIGURE 1 - CURRENT FACILITIES LIST

| Address | City | State | Deposits as of June 30, |  |  |  |  |  | Growth (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2009 |  | 2008 |  | 2004 | 2008-2009 | 2004-2009 |
| New Jersey |  |  |  |  |  |  |  |  |  |  |
| 1) 6059 Black Horse Pike | Egg Harbor | NJ | \$ | 55,866 | \$ | 38,706 | \$ | 61,631 | 44.33 | -9.35 |
| 2) 921 West Ave | Ocean City | NJ |  | 23,795 |  | 15,392 |  | 37,878 | 54.59 | -37.18 |
| 3) 8 USRt 9 S | Marmora | NJ |  | 14,792 |  | 7,735 |  | - | 91.23 |  |
| Pennsylvania |  |  |  |  |  |  |  |  |  |  |
| 1) 401 Rhawn St | Philadelphia | PA |  | 298,206 |  | 260,515 |  | 379,362 | 14.47 | -21.39 |
| 2) 815 Bustleton Pike | Richboro | PA |  | 154,967 |  | 104,923 |  | 144,550 | 47.70 | 7.21 |
| 3) 4390 Davisville Rd | Hatboro | PA |  | 111,791 |  | 82,107 |  | 72,564 | 36.15 | 54.06 |
| 4) 1 Fitzwatertown Rd | Willow Grove | PA |  | 63,114 |  | 36,728 |  | 57,581 | 71.84 | 9.61 |
| 5) 1041 York Rd | Warminster | PA |  | 51,217 |  | 27,994 |  | 38,012 | 82.96 | 34.74 |
| 6) 137 N High St | West Chester | PA |  | 43,199 |  | 13,604 |  | - | 217.55 |  |
| 7) 5871 Lower York Rd | Lahaska | PA |  | 30,083 |  | 12,073 |  | - | 149.18 |  |
| 8) 210 W State St | Media | PA |  | 15,394 |  | 3,827 |  | - | 302.25 |  |
|  | Total |  | \$ | 862,424 | \$ | 603,604 | \$ | 791,578 |  |  |

Source: SNL Financial

## History and Overview

## Fox Chase Bank

Fox Chase Bank is headquartered in Hatboro, Pennsylvania and has provided community banking services to customers for over 142 years. The Bank currently operates eleven full-service locations in Bucks, Chester, Delaware, Montgomery and Philadelphia counties in Pennsylvania and Atlantic and Cape May counties in the southern New Jersey area. At December 31, 2009, the Bank exceeded all regulatory capital requirements and was not a participant in any of the U.S. Treasury's capital raising programs for financial institutions.

The Bank is a full service retail banking institution. The Company's primary business lines involve generating funds from deposits or borrowings and investing such funds in loans and investment securities. The principal focus is to become the leading relationship-based business and consumer bank in the Bank's market areas. The Bank currently operates eleven retail banking locations and ten automated teller machines throughout the Philadelphia metropolitan area and in the southern New Jersey area.

The Company's principal executive offices are located at 4390 Davisville Road, Hatboro, Pennsylvania 19040.

## Strategic Direction

The Bank's business strategy is to grow and improve profitability by:

- remaining a community-oriented financial institution;
- improve earnings through asset diversification and growth;
- improve asset quality;
- improve the funding mix by focusing on core deposits;
- grow through geographic expansion;
- maintain strong capital levels; and
- continue expense control.


## Balance Sheet Trends

The Bank's balance sheet declined by $\$ 24.3$ million between December 31, 2005 and December 31, 2006, but assets increased $\$ 55.9$ million between December 31, 2006 and December 31, 2007. The balance sheet grew by $\$ 118.4$ million from December 31, 2007 to December 31, 2008 and grew by $\$ 242.5$ million between December 31, 2008 and December 31, 2009.

Equity was $\$ 123.6$ million as of December 31, 2009 and the equity to assets ratio was $10.53 \%$ at December 31, 2009.

Figure 2 - Asset and Retained Earnings Chart


Source: Offering Prospectus

## The following tables set forth certain information concerning the financial position of the Bank at the dates indicated.

Figure 3 -Key Balance Sheet Data

| Selected Financial Condition (in thousands) | At December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  |
|  | (in thousands) |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 1,173,818 | \$ | 931,270 | \$ | 812,919 | \$ | 756,985 | \$ | 781,291 |
| Cash and cash equivalents |  | 65,418 |  | 3,944 |  | 31,275 |  | 134,441 |  | 46,086 |
| Securities available-for-sale |  | 422,467 |  | 294,723 |  | 296,304 |  | 228,432 |  | 329,504 |
| Loans receivable, net |  | 631,296 |  | 588,975 |  | 447,035 |  | 355,617 |  | 366,393 |
| Deposits |  | 858,277 |  | 608,472 |  | 585,560 |  | 596,534 |  | 682,307 |
| Federal Home Loan Bank advances |  | 137,165 |  | 146,379 |  | 80,000 |  | 30,000 |  | 30,000 |
| Other borrowed funds |  | 50,000 |  | 50,000 |  | 20,000 | - |  | - |  |
| Total stockholders' equity |  | 123,634 |  | 121,220 |  | 122,371 |  | 125,645 |  | 63,521 |

Source: Offering Prospectus
Figure 4 - Key Ratios

|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 | 2006 | 2005 |
| Performance Ratios: |  |  |  |  |  |
| Return on average assets | -0.09\% | 0.14\% | 0.26\% | 0.49\% | 0.71\% |
| Return on average equity | -0.82\% | 1.00\% | 1.54\% | 4.59\% | 9.50\% |
| Interest rate spread (1) | 1.74\% | 2.01\% | 1.85\% | 1.90\% | 1.78\% |
| Net interest margin (2) | 2.16\% | 2.59\% | 2.60\% | 2.33\% | 2.05\% |
| Noninterest expense to average assets | 1.81\% | 2.18\% | 2.48\% | 2.66\% | 1.80\% |
| Efficiency ratio (3) | $79.90 \%$ | 82.00\% | 91.80\% | 105.80\% | 79.70\% |
| Average interest-eaming assets to average interest-bearing liabilities | 115.60\% | 119.70\% | 123.70\% | 113.50\% | 109.10\% |
| Average equity to average assets | 11.11\% | 13.98\% | 16.66\% | 10.58\% | 7.44\% |
| Asset Quality Ratios: |  |  |  |  |  |
| Allowance for loan losses as a percent of total loans | 1.65\% | 1.05\% | 0.75\% | 0.82\% | 2.22\% |
| Allowance for loan losses as a percent of nonperforming loans and accruing loans of 90 days or more past due | 35.73\% | 107.01\% | 412.21\% | 91.44\% | 163.90\% |
| Net charge-offs to average outstanding loans during the period | 0.75\% | - | - | - | - |
| Nonperforming loans as a percent of total loans | 4.62\% | 0.98\% | 0.18\% | 0.90\% | 1.36\% |
| Nonperforming loans as a percent of total assets | 2.87\% | 0.63\% | 0.10\% | 0.43\% | 0.67\% |
| Capital Ratios: |  |  |  |  |  |
| Total equity to total assets | 10.53\% | 13.02\% | 15.05\% | 16.60\% | 8.13\% |
| Tier 1 capital (to adjusted assets) (4) | 8.51\% | 10.70\% | 12.03\% | 12.49\% | 8.40\% |
| Tier 1 capital (to risk-weighted assets) (4) | 15.41\% | 18.11\% | 21.78\% | 26.79\% | 17.76\% |
| Total risk-based capital (to risk-weighted assets) (4) | $16.57 \%$ | 19.25\% | 22.54\% | 27.62\% | 19.02\% |
| Other Data: |  |  |  |  |  |
| Deposit accounts | 52,416 | 49,252 | 52,817 | 55,957 | 61,349 |
| Offices | 11 | 11 | 11 | 11 | 8 |

(1) Represents the difference between the weighted average yield on average interest-eaming assets and the weighted average cost of interest-bearing liabilities.
(2) Represents net interest income as a percent of average interest-earning assets.
(3) Represents noninterest expense divided by the sum of net interest income and noninterest income, excluding gains or losses on the sale of securities, premises and equipment and assets acquired through foreclosure. For 2006, reflects a charge of $\$ 1.5$ million for the contribution made to the Fox Chase Bank Charitable Foundation in comnection with the initial public offering.
(4) Ratios are for Fox Chase Bank.

Source: Offering Prospectus

## LOAN PORTFOLIO

The Bank's loan portfolio has increased by $\$ 264.9$ million from December 31, 2005 to December 31, 2009, with $\$ 141.9$ million of the growth coming between December 31, 2007 and December 31,2008. As a percent of assets, the loan portfolio has increased from $46.90 \%$ to $53.78 \%$ between December 31, 2005 and December 31, 2009, respectively.

Figure 5 - Net Loans Receivable Chart


Source: Offering Prospectus

Since December 31, 2005, the loan portfolio composition has shifted toward multi-family and commercial real estate and commercial loans and has shifted away from one-to-four-family. residential real estate and home equity loans.

Figure 6 - Loan Mix as of December 31, 2009

|  | At December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  | 2008 |  |  | 2007 |  |  | 2006 |  |  | 2005 |  |  |
|  |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| One-to four-family | \$ | 268,535 | 41.80\% |  | 260,833 | 43.80\% | \$ | 215,817 | 47.90\% | \$ | 209,463 | 58.30\% | \$ | 228,476 | 60.90\% |
| Multi-family and commercial |  | 207,738 | 32.40\% |  | 155,564 | 26.20\% |  | 76,287 | 16.90\% |  | 44,681 | 12.40\% |  | 32,923 | 8.80\% |
| Construction |  | 40,799 | 6.40\% |  | 65,002 | 10.90\% |  | 46,471 | 10.30\% |  | 11,568 | 3.20\% |  | 31,015 | 8.30\% |
| Total real estate loans |  | 517,072 | 80.60\% |  | 481,399 | 80.90\% |  | 338,575 | 75.10\% |  | 265,712 | 73.90\% |  | 292,414 | 78.00\% |
| Consumer loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home equity loans |  | 50,080 | 7.80\% |  | 63,987 | 10.70\% |  | 68,431 | 15.20\% |  | 73,456 | 20.50\% |  | 65,003 | 17.30\% |
| Home equity lines of credit |  | 13,664 | 2.10\% |  | 11,486 | 1.90\% |  | 9,642 | 2.10\% |  | 10,468 | 2.90\% |  | 16,269 | 4.30\% |
| Other |  | 5,618 | 0.90\% |  | 613 | 0.20\% |  | 671 | 0.20\% |  | 1,178 | 0.40\% |  | 1,468 | 0.40\% |
| Total consumer loans |  | 69,362 | 10.80\% |  | 76,086 | 12.80\% |  | 78,744 | 17.50\% |  | 85,102 | 23.80\% |  | 82,740 | 22.00\% |
| Commercial and industrial |  | 55,434 | 8.60\% |  | 37,371 | 6.30\% |  | 33,356 | 7.40\% |  | 8,194 | 2.30\% |  | 175 | - |
| Total loans |  | 641,868 | 100.00\% |  | 594,856 | 100.00\% |  | 450,675 | 100.00\% |  | 359,008 | 100.00\% |  | 375,329 | 100.00\% |
| Less: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deferred loan origination costs (fees), net |  | 33 |  |  | 379 |  |  | (264) |  |  | (442) |  |  | (587) |  |
| Allowance for loan losses |  | $(10,605)$ |  |  | $(6,260)$ |  |  | $(3,376)$ |  |  | $(2,949)$ |  |  | $(8,349)$ |  |
| Net loans | \$ | 631,296 |  | \$ | 588,975 |  | \$ | 447,035 |  | \$ | 355,617 |  | \$ | 366,393 |  |

Source: Offering Prospectus

The two large components in the loan portfolio are 1-4 family residential loans, which account for $42 \%$ of the portfolio mix at December 31, 2009, and multi-family and commercial real estate loans, which account for $32 \%$ of the portfolio mix at December 31, 2009.

Figure 7 - Loan Mix at December 31, 2009


Source: Offering Prospectus

## Investments

The investment portfolio increased $\$ 93.0$ million between December 31, 2005 and December 31, 2009.

Figure 8 - Securities Chart


Source: Offering Prospectus

## Investments and MortgageBacked Securities

The following table sets forth the amortized cost and fair values of the Bank's securities portfolio at the dates indicated. All of the securities were classified as available-for-sale at the dates indicated. The portfolio is predominately agency sponsored MBS. As a result of negative trends for the Company's private label residential mortgage security, management's analysis during the second quarter 2009 indicated that the security was other-than-temporary impaired in the amount of $\$ 605$ thousand, $\$ 157$ thousand of which was recognized on the Statement of Operations and $\$ 448$ thousand in other comprehensive income (before taxes). There was no additional other-thantemporary credit impairment charge on this investment in the third or fourth quarter of 2009.

Figure 9 - Investment Mix

|  | At December 31, |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  | 2008 |  |  |  | 2007 |  |  |  |
|  | Amortized Cost | Fair Value |  | Amortized Cost |  | Fair Value |  | Amortized Cost |  | Fair Value |  |
| Obligations of U.S. government agencies | \$ 305 | \$ | 306 | \$ | - | \$ | - | \$ | 10,000 | \$ | 10,016 |
| State and political subdivisions | 9,199 |  | 9,292 |  | 14,679 |  | 14,463 |  | 81,019 |  | 81,143 |
| Corporate securities | 9,838 |  | 9,950 |  | 11,124 |  | 10,578 |  | - |  | - |
| Total investment securities | 19,342 |  | 19,548 |  | 25,803 |  | 25,041 |  | 91,019 |  | 91,159 |
| Private label residential mortgage related security | 628 |  | 195 |  | 889 |  | 269 |  | 1,181 |  | 1,208 |
| Private label commercial mortgage related securities | 17,607 |  | 17,833 |  | 10,049 |  | 7,304 |  | 10,069 |  | 10,137 |
| Agency residential mortgage related securities | 374,824 |  | 384,891 |  | 257,990 |  | 262,109 |  | 193,112 |  | 193,800 |
| Total mortgage related securities | 393,059 |  | 402,919 |  | 268,928 |  | 269,682 |  | 204,362 |  | 205,145 |
| Total securities | \$412,401 |  | \$422,467 |  | \$294,731 |  | \$294,723 |  | \$295,381 |  | \$296,304 |

Source: Offering Prospectus

## Asset Quality

The Bank's nonperforming assets increased to $\$ 33.7$ million at December 31, 2009 from $\$ 5.2$ million at December 31, 2005. The Bank's nonperformings asset to total assets ratio increased from $0.67 \%$ at December 31, 2005 to $2.87 \%$ at December 31, 2009.

Figure 10 - Asset Quality Chart


Source: Offering Prospectus

At December 31, 2009, the Company's nonperforming loans to total loan ratio was $4.62 \%$ and the nonperforming assets to total assets ratio was $2.87 \%$. The largest increases in the portfolio were construction loans, one-to-four family real estate, and multi-family and commercial real estate. Nonperforming construction loans increased $\$ 12.2$ million from December 31, 2008 to December 31, 2009. Nonperforming one-to-four-family real estate loans increased by $\$ 6.2$ million from December 31, 2008 to December 31, 2009. Nonperforming multi-family and commercial real estate increased by $\$ 4.1$ million from December 31, 2008 to December 31, 2009.

Figure 11 - Nonperforming Loans

|  |  |  |  |  | D | mber 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 009 |  | 008 |  |  |  | 006 |  | 05 |
|  |  |  |  | (Dol |  | thousan |  |  |  |  |
| Nonaccrual loans: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family real estate | \$ | 7,740 | \$ | 1,503 | \$ | 155 | \$ | 284 | \$ | 548 |
| Multi-family and commercial real estate |  | 4,738 |  | 685 |  | 105 |  | - |  | 2,972 |
| Construction |  | 15,739 |  | 3,495 |  | - |  | - |  | - |
| Consumer |  | 612 |  | 167 |  | - |  | - |  | - |
| Commercial and industrial |  | 250 |  | - |  | - |  | - |  | - |
| Total |  | 29,079 |  | 5,850 |  | 260 |  | 284 |  | 3,520 |
| Accruing loans past due 90 days or more: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family |  | - |  | - |  | 559 |  | - |  | - |
| Multi-family and commercial real estate |  | 601 |  | - |  | - |  | 2,941 |  | 1,574 |
| Total |  | 601 |  | - |  | 559 |  | 2,941 |  | 1,574 |
| Total of nonaccrual loans and accruing loans 90 days or more past due | \$ | 29,680 | \$ | 5,850 | \$ | 819 | \$ | 3,225 | \$ | 5,094 |
| Real estate owned |  | 4,052 |  | - |  | - |  | - |  | 107 |
| Total nonperforming assets | \$ | 33,732 | \$ | 5,850 | \$ | 819 | \$ | 3,225 | \$ | 5,201 |
| Total nonperforming loans and accruing loans past due 90 days or more to total loans |  | 4.62\% |  | 0.98 \% |  | 0.18\% |  | 0.90\% |  | 1.36\% |
| Total nonperforming loans to total assets |  | $2.53 \%$ |  | 0.63 \% |  | 0.10\% |  | 0.43 |  | 0.65 \% |
| Total nonperforming assets to total assets |  | 2.87\% |  | 0.63 \% |  | 0.10\% |  | 0.43 |  | 0.67\% |

Source: Offering Prospectus

The Bank's reserve to loan ratio was $1.65 \%$ as of December 31, 2009. The ratio has trended upward since 2007.

Figure 12 - Allowance for Possible Loan and Lease Losses Chart


Source: Offering Prospectus

## Funding Composition

Following two years of declines, the Bank experienced deposit growth of $\$ 272.7$ million between December 31, 2007 and December 31, 2009. As of December 31, 2009, the Bank had outstanding borrowings of $\$ 187.2$ million.

Figure 13 - Deposit and Borrowing Trend Chart


[^0]The following chart illustrates the Bank's deposit mix as of December 31, 2009. The two largest components of the deposit mix are certificates of deposit and money market accounts.

Figure 14 - Deposit Mix


[^1]
## Asset/Liability Management

The following table, which is based on information that the Bank provided to the Office of Thrift Supervision, presents the change in the net portfolio value of the Bank at September 30, 2009 (the latest date for which the information is available) that would occur in the event of an immediate change in interest rates based on Office of Thrift Supervision assumptions, with no effect given to any steps that the Bank might take to counteract that change. The Bank's interest rate risk position is considered to be "Minimum Risk" according to TB-13a.

## Figure 15 - Interest Rate Risk

|  | Net Portfolio Value |  |  | Net Portfolio Value as \% of Portfolio Value of Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basis point ("bp") <br> Change in rates | Amount | Change | \% Change | NPV Ratio | Change (bp) |
| (Dollars in thousands) |  |  |  |  |  |
| 300 | \$ 80,064 | \$ $(45,613)$ | -36\% | 6.84\% | -333 |
| 200 | 99,038 | $(26,640)$ | -21\% | 8.28\% | -189 |
| 100 | 118,970 | $(6,707)$ | -5\% | 9.77\% | -40 |
| 50 | 119,307 | $(6,370)$ | -5\% | 9.72\% | -45 |
| 0 | 125,677 | - |  | 10.17\% | 0 |
| -50 | 122,942 | $(2,735)$ | -2\% | 9.90\% | -27 |
| -100 | 124,218 | $(1,459)$ | -1\% | 9.97\% | -20 |

[^2]
## Net Worth and Capital

At December 31, 2009 the Bank had capital in excess of the minimum requirements for all capital ratios.

Figure 16-Capital analysis

| Bank Level | At December 31, 2009 |  |  |
| :--- | ---: | ---: | ---: |
| Regulatory Capital Position | Amount <br> $(\mathbf{0 0 0}$ 's) | Percentage of <br> Assets |  |
| GAAP capital | $\$$ | 106,136 | $9.02 \%$ |
| Tier 1 leverage capital |  |  |  |
| Capital level | 99,592 | $8.51 \%$ |  |
| Requirement | 46,809 | $4.00 \%$ |  |
| Excess | 52,783 | $4.51 \%$ |  |
| Tier 1 risk-based capital |  |  |  |
| Capital level | 99,592 | $15.41 \%$ |  |
| Requirement | 25,854 | $4.00 \%$ |  |
| Excess | 73,738 | $11.41 \%$ |  |
| Total risk-based capital |  |  |  |
| Capital level |  | 107,092 | $16.57 \%$ |
| Requirement | 51,707 | $8.00 \%$ |  |
| Excess | 55,385 | $8.57 \%$ |  |

Source: Offering Prospectus

## Profitability Trends

Net income trended downward between the twelve months ended December 31, 2005 and the twelve months ended December 31, 2009. The decline of over this time period was primarily attributable to higher provision expense. Provision recoveries were $\$ 6.0$ million and $\$ 5.4$ million for the twelve months ended December 31, 2005 and December 31, 2006, respectively. Provision expense increased to $\$ 425$ thousand for the twelve months ended December 31, 2007 and increased to $\$ 2.9$ million and $\$ 9.1$ million for the twelve months ended December 31, 2008 and December 31, 2009, respectively.

Figure 17 - Net Income Chart


Source: Offering Prospectus

The net interest spread and margin decreased between the twelve months ended December 31, 2008 and the twelve months ended December 31, 2009. The decline was primarily attributable to the yield on earning assets declining more than the cost of funding.

Figure 18 - Average Yields and Costs

|  | Years Ended December 31, |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A verage Balance | Interest and Dividends | Yield/ Cost | Average Balance | Interest and Dividends | $\begin{aligned} & \text { Yield/ } \\ & \text { Cost } \end{aligned}$ | Average Balance | Interest and Dividends | $\begin{aligned} & \text { Yield } / \\ & \text { Cost } \end{aligned}$ |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |
| Interest-eaming demand deposits | \$50,506 | \$622 | 1.23\% | \$10,218 | \$131 | 1.28\% | \$81,864 | \$4,167 | 5.09\% |
| Money market funds | 27,564 | 183 | 0.67\% | 16,892 | 536 | 3. $17 \%$ | 806 | 40 | 4.96\% |
| Mortgage-related securities | 352,542 | 14,654 | 4.16\% | 246,811 | 12,356 | 5.01\% | 147,978 | 7,329 | 4.95\% |
| Taxable securities | 28,102 | 764 | 2.72\% | 29,334 | 1,240 | 4.23\% | 61,530 | 3,236 | 5.26\% |
| Nontaxable securities | 12,082 | 482 | 3.99\% | 15,350 | 613 | 3.99\% | 24,023 | 924 | 3.85\% |
| Loans: |  |  |  |  |  |  |  |  |  |
| Residential loans | 266,577 | 14,575 | 5.47\% | 238,858 | 13,550 | 5.67\% | 208,828 | 11,791 | 5.65\% |
| Commercial loans | 285,460 | 15,882 | 5.49\% | 203,391 | 13,048 | 6.31\% | 113,822 | 8,800 | 7.63\% |
| Consumer loans | 73,572 | 4,236 | 5.76\% | 76,545 | 4,410 | 5.76\% | 81,467 | 4,770 | 5.86\% |
| Total Loans | 625,609 | 34,693 | 5.51\% | 518,794 | 31,008 | 5.94\% | 404,117 | 25,361 | 6.25\% |
| Allowance for loan losses | -7,311 |  |  | -3,857 |  |  | -3,056 |  |  |
| Net loans | 618,298 | 34,693 |  | 514,937 | 31,008 |  | 401,061 | 25,361 |  |
| Total interest-eaming assets | 1,089,094 | 51,398 | 4.67\% | 833,542 | 45,884 | 5.45\% | 717,262 | 41,057 | 5.68\% |
| Noninterest-earning assets | 37,282 |  |  | 35,946 |  |  | 36,172 |  |  |
| Total assets | \$1,126,376 | : | : | \$869,488 |  |  | \$753,434 |  |  |
|  |  |  |  |  |  |  |  |  |  |
| Liabilities and equity: |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| NOW and money market deposit accounts | \$189,946 | 2,874 | 1.51\% | \$109,499 | 2,307 | 2.11\% | \$81,943 | 1,997 | 2.44\% |
| Savings accounts | 51,350 | 90 | 0.17\% | 52,748 | 158 | 0.30\% | 59,160 | 424 | 0.72\% |
| Certificates of deposit | 506,076 | 17,625 | 43.48\% | 385,141 | 15,998 | 4.15\% | 402,120 | 18,105 | 4.50\% |
| Total interest-bearing deposits | 747,372 | 20,589 | 2.75\% | 547,388 | 18,463 | 3.37\% | 543,223 | 20,526 | 3.78\% |
| FHLB advances | 144,224 | 5,311 | 3.63\% | 122,145 | 4,653 | 3.73\% | 34,422 | 1,642 | 4.77\% |
| Other borrowed funds - short term | 284 | - 2 | 0.69\% | - |  | 0.00\% |  | - | 0.00\% |
| Other borrowed funds - long term | 50,000 | 1,733 | 3.42\% | 26,863 | 963 | 3.53\% | 2,222 | 82 | 3.62\% |
| Total borrowings | 194;508 | 7,046 | 3.57\% | 149,008 | 5,598 | 3.70\% | 36,644 | 1,724 | 4.64\% |
| Total interest-bearing liabilities | 941,880 | 27,635 | 2.92\% | 696,396 | 24,061 | 3.44\% | 579,867 | 22,250 | 3.83\% |
| Noninterest-bearing deposits | 50,743 |  |  | 46,044 |  |  | 43,036 |  |  |
| Other noninterest-bearing liabilities | 8,665 |  |  | 5,462 |  |  | 4,983 |  |  |
| Total liabilities | 1,001,288 |  |  | 747,902 |  |  | 627,886 |  |  |
| Retained eamings | 120,619. |  |  | 121,852 |  |  | 126,257 |  |  |
| Accumulated comprehensive income | 4,469 |  |  | -266 |  |  | . 709 |  |  |
| Total stockholder's equity | 125,088 |  |  | 121,586 |  |  | 125,548 |  |  |
| Totalliabilities and stockholders' equity | \$1,126,376 |  |  | \$869,488 |  |  | \$753,434 |  |  |
| Net interest income |  | \$23,763 |  |  | \$21,823 |  |  | \$18,807 |  |
| Interest rate spread |  |  | 1.74\% |  |  | 2.01\% |  |  | 1.85\% |
| Net interest margin |  |  | 2.16\% |  |  | 2.59\% |  |  | 2.60\% |
| Average interest-eaming assets |  |  | 115.63\% |  |  | 119.69\% |  |  | 123.69\% |

Source: Offering Prospectus

Spread and margin trended downward between December 31, 2007 and December 31, 2009, due in large part to declining yield.

The net interest spread and margin both decreased between the twelve months ended December 31, 2008 and December 31, 2009 due to yields declining more than the cost of funding.

Figure 19 - Spread and Margin Chart


Source: Offering Prospectus

Net income trended downward between the twelve months ended December 31, 2005 and the twelve months ended December 31, 2009. The decline over this time period was primarily attributable to higher provision expenses. Net interest income and noninterest income increased between the twelve months ended December 31, 2008 and the twelve months ended December 31, 2009. This increase was offset by higher provision expense and higher noninterest expense during the period between the twelve months ended December 31, 2008 and the twelve months ended December 31, 2009.

Figure 20 - Income Statement Trends

| Selected Financial Condition (in thousands) | At December 31, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2007 |  | 2006 |  | 2005 |  |
|  | (in thousands) |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 51,398 | \$ | 45,884 | \$ | 41,057 | \$ | 37,177 | \$ | 37,601 |
| Interest expense |  | 27,635 |  | 24,061 |  | 22,250 |  | 20,459 |  | 20,697 |
| Net interest income |  | 23,763 |  | 21,823 |  | 18,807 |  | 16,718 |  | 16,904 |
| Provision (credit) for loan losses |  | 9,052 |  | 2,900 |  | 425 |  | $(5,394)$ |  | $(6,025)$ |
| Net interest income after provision (credit) for |  |  |  |  |  |  |  |  |  |  |
| loan losses |  | 14,711 |  | 18,923 |  | 18,382 |  | 22,112 |  | 22,929 |
| Noninterest income |  | 3,767 |  | 1,405 |  | 2,696 |  | 2,073 |  | 1,214 |
| Noninterest expense |  | 20,333 |  | 18,948 |  | 18,688 |  | 19,867 |  | 15,208 |
| (Loss) income before income tax (benefit) expense |  | $(1,855)$ |  | 1,380 |  | 2,390 |  | 4,318 |  | 8,935 |
| Income tax (benefit) expense |  | (827) |  | 165 |  | 460 |  | 684 |  | 2,975 |
| Net (loss) income (1) | \$ | $(1,028)$ | \$ | 1,215 | \$ | 1,930 | \$ | 3,634 | \$ | 5,960 |

Source: Offering Prospectus
(1) Net income for 2006 reflects a charge of $\$ 1.5$ million for the contribution made to the Fox Chase Bank Charitable Foundation in connection with the initial public offering.

## Legal Proceedings

At December 31, 2009, the Bank was not involved in any legal proceedings the outcome of which it believes would be material to its financial condition or results of operations. Periodically, there have been various claims and lawsuits against the Bank, such as claims to enforce liens, condemnation proceedings on properties in which the Bank holds security interests, claims involving the making and servicing of real property loans and other issues incident to the Bank's business. The Bank is currently not a party to any pending legal proceedings that the Bank believes would have a material adverse effect on the financial condition, results of operations or cash flows.

## Subsidiaries

Fox Chase Bank established Fox Chase Financial, Inc. in 1999. As a Delaware-chartered corporation investment company, Fox Chase Financial manages and holds investment securities.

In February 2009, Fox Chase Bank established Fox Chase Service Corporation as a wholly-owned subsidiary. A Pennsylvania-chartered corporation, Fox Chase Service Corporation made and manages the Bank's investment in Philadelphia Mortgage Advisors, Inc.

## 2. Market Area Analysis

New Jersey Market Area. The economy of Atlantic County is dominated by the gaming industry in nearby Atlantic City as the primary employer. The economy of Cape May County is primarily geared towards tourism. According to published statistics, Atlantic County's population in 2009 was approximately 279,000 and Cape May County's population was approximately 101,000. The economy in Atlantic County, while strong in recent years as new and expanding casinos in Atlantic City were being developed, began deteriorating as gaming revenues fell in 2008 and 2009. Cape May County also generally benefits from the growth in and around Atlantic City, as many residents commute to that area for employment. Although the economy in this market area has been strong in recent years, during 2008 and 2009 gaming revenues and casino development has declined, resulting in a significant deterioration in development and employment. Additionally, median household and per capita income in Atlantic and Cape May Counties are lower than the comparable figures for New Jersey as a whole. The southern New Jersey market is located outside of a major metropolitan area, resulting in lower average income levels and a smaller portion of higher-paying, professional jobs.

Philadelphia Market Area. The economy of the Philadelphia market area is primarily dominated by the service sector. According to published statistics, the population of the five-county area served by the Bank's branches totaled approximately 3.9 million in 2008. The economy in the Philadelphia market area contains a highly-educated workforce and a diverse local economy as traditional employers in the manufacturing and financial services industry have been bolstered by growth in the life sciences and health care industries as well as the information technology and communication sectors. The median household and per capita income in Bucks, Chester, Delaware and Montgomery Counties significantly exceeds the comparable figures for Pennsylvania as a whole, while the median household and per capita income in Philadelphia County trailed the comparable figures for Pennsylvania.

The following tables provide deposit and demographic data for the Bank's market area.
Figure 21 - Deposit and Demographic Data for Atlantic, NJ


Source: SNL Securities and ESRI
Figure 22 - Deposit and Demographic Data for Cape May, NJ


Source: SNL Securities and ESRI

Figure 23 - Deposit and Demographic Data for Bucks, PA

| Market: Bucks, PA |  |  |  | Deposit Data as of 6/30/2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits Summaly |  |  |  |  |  |  |  |
| (Deposit data in \$000) |  |  |  |  |  |  |  |
|  | 6/2004 | 6/2005 | 6/2006 | 6/2007 | 6/2008 | 6/2009 | CAGR(\%) |
| Total Deposits | 10,446,988 | 11,054,621 | 11,912,031 | 12,130,075 | 12,355,319 | 13,986, 195 | 3.30 |
| Demegraphic Data |  |  |  |  |  |  |  |
|  | Base | Current | Projected | \% Change | \% Change |  |  |
|  | 2000 | 2009 | 2014 | 2000-2009 | 2009-2014 |  |  |
| Total Population: | 597,635 | 634,223 | 648,313 | 6.12 | 2.22 |  |  |
| 0-14 Age Group (\%): | 21 | 20 | 20 | -1.36 | 1.54 |  |  |
| 15-34 Age Group (\%): | 24 | 23 | 23 | 1.02 | 2.51 |  |  |
| 35-54 Age Group (\%): | 33 | 32 | 29 | 1.26 | -5.21 |  |  |
| 55+ Age Group (\%): | 22 | 26 | 28 | 26.59 | 11.59 |  |  |
| Total Households: | 218,725 | 234,527 | 240,768 | 7.22 | 2.66 |  |  |
| \$0-24K Households (\%): | 16 | 10 | 9 | -33.69 | -2.39 |  |  |
| \$25-50K Households (\%): | 25 | 16 | 14 | -28.74 | -11.36 |  |  |
| \$50K+ Households (\%): | 59 | 74 | 77 | 33.05 | 6.43 |  |  |
| Average Household Income: | 73,983 | 98,997 | 103,374 | 33.81 | 4.42 |  |  |
| Median Household Income: | 59,726 | 79,444 | 83,374 | 33.01 | 4.95 |  |  |
| Per Capita Income: | 27,430 | 36,801 | 38,605 | 34.16 | 4.90 . |  |  |
| Source: ESRI |  |  |  |  |  |  |  |

Source: SNL Securities and ESRI
Figure 24 - Deposit and Demographic Data for Chester, PA

| Market: Chester, PA Deposit Data as of 6/30/2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits Summay |  |  |  |  |  |  |  |
| (Deposit data in \$000) |  |  |  |  |  |  |  |
|  | 6/2004 | 6/2005 | 6/2006 | 6/2007 | 6/2008 | 6/2009 | CAGR(\%) |
| Total Deposits | 7,174,541 | 7,752,029 | 8,739,697 | 9,034,615 | 8,889,453 | 10,212,787 | 4.84 |
| Demographic ozta |  |  |  |  |  |  |  |
|  | Base | Current | Projected | \% Change | \% Change |  |  |
|  | 2000 | 2009 | 2014 | 2000-2009 | 2009-2014 |  |  |
| Total Population: | 433,501 | 499,763 | 532,960 | 15.29 | 6.64 |  |  |
| 0-14 Age Group (\%): | 22 | 21 | 20 | 8.90 | 5.35 |  |  |
| 15-34 Age Group (\%): | 25 | 24 | 24 | 9.96 | 9.21 |  |  |
| 35-54 Age Group (\%): | 33 | 31 | 29 | 10.06 | -2.33 |  |  |
| 55+ Age Group (\%): | 21 | 24 | 27 | 36.73 | 16.65 |  |  |
| Total Households: | 157,905 | 184,056 | 197,363 | 16.56 | 7.23 |  |  |
| \$0-24K Households (\%): | 15 | 10 | 9 | -23.08 | 1.88 |  |  |
| \$25-50K Households (\%): | 22 | 15 | 13 | -20.22 | -7.39 |  |  |
| \$50K+ Households (\%): | 63 | 75 | 78 | 38.71 | 10.88 |  |  |
| Average Household Income: | 85,047 | 112,852 | 118,507 | 32.69 | 5.01 |  |  |
| Median Household Income: | 64,836 | 87,308 | 93,734 | 34.66 | 7.36 |  |  |
| Per Capita Income: | 31,627 | 41,991 | 44,340 | 32.77 | 5.59 |  |  |
| Source: ESRI |  |  |  |  |  |  |  |

Figure 25 - Deposit and Demographic Data for Delaware, PA


Source: SNL Securities and ESRI
Figure 26 - Deposit and Demographic Data for Montgomery, PA

| Market: Montgomery, PA |  |  |  | Deposit Data as of 8/30/2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits Summary <br> (Deposit data in \$000) |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | 6/2004 | 6/2005 | 6/2006 | 6/2007 | 6/2008 | 6/2009 | CAGR(\%) |
| Total Deposits | 15,585,373 | 16,783,565 | 18,410,895 | 19,539,913 | 20,436,795 | 21,818,516 | 4.38 |
| Demographic Data |  |  |  |  |  |  |  |
|  | Base | Current | Projected | \% Change | \% Change |  |  |
|  | 2000 | 2009 | 2014 | 2000-2009 | 2009-2014 |  |  |
| Total Population: | 750,097 | 786,653 | 801,186 | 4.87 | 1.85 |  |  |
| 0-14 Age Group (\%): | 20 | 19 | 19 | -0.83 | 0.67 |  |  |
| 15-34 Age Group (\%): | 24 | 23 | 24 | -1.14 | 4.70 |  |  |
| 35-54 Age Group (\%): | 31 | 31 | 28 | 2.64 | -6.45 |  |  |
| $55+$ Age Group (\%): | 24 | 27 | 29 | 18.71 | 9.60 |  |  |
| Total Households: | 286,098 | 302,908 | 309,446 | 5.88 | 2.16 |  |  |
| \$0-24K Households (\%): | 16 | 10 | 9 | -34.38 | -3.00 |  |  |
| \$25-50K Households (\%): | 24 | 17 | 15 | -23.67 | -11.96 |  |  |
| \$50K+ Households (\%): | 60 | 73 | 76 | 28.48 | 6.22 |  |  |
| Average Household income: | 79,813 | 103,260 | 108,780 | 29.38 | 5.35 |  |  |
| Median Household Income: | 60,868 | 80,212 | 84,230 | 31.78 | 5.01 |  |  |
| Per Capita Income: | 30,898 | 40,149 | 42,445 | 29.94 | 5.72 |  |  |
| Source: ESRI |  |  |  |  |  |  |  |

Source: SNL Securities and ESRI

Figure 27 - Deposit and Demographic Data for Philadelphia, PA


Source: SNL Securities and ESRI

## 3. Comparisons with Publicly Traded Thrifts

## Introduction

This section presents an analysis of the Bank's operations against a selected group ("Comparable Group") of publicly traded thrifts. The Comparable Group was selected based upon similarity of characteristics to the Bank. The Comparable Group multiples provide the basis for the valuation of the Bank.

Factors that influence the Bank's value such as balance sheet structure and size, profitability, income and expense trends, capital levels, credit risk, and recent operating results can be measured against the Comparable Group. The Comparable Group's current market pricing, coupled with the appropriate aggregate adjustment for differences between the Bank and the Comparable Group, will then be utilized as the basis for the pro forma valuation of the Bank's to-be-issued common stock.

## Selection Criteria

The goal of the selection criteria process is to find those institutions with characteristics that most closely match those of the Bank. In an ideal world, all of the Comparable Group would contain the exact characteristics of the Bank. However, none of the Comparables selected will be exact clones of the Bank.

As of the date of this appraisal, there are a total of 256 thrifts that trade on public exchanges. There are 147 traded on the NYSE, NASDAQ or AMEX. FinPro limited the Comparable Group to institutions whose common stock is listed on a major exchange, (defined as the NYSE, NASDAQ or AMEX) since these companies tend to trade regularly. FinPro believes that thrifts that trade over-the-counter or as pink sheets are inappropriate for the Comparable Group, due to irregular trading activity and wide bid/ask spreads, which may skew the trading value and make trading multiples less reliable as an indicator of value.

Institutions that were structured as Mutual Holding Companies (MHC's) were eliminated. 38 institutions were eliminated due to the MHC structure, leaving 109 remaining institutions.

Institutions outside of the Mid-Atlantic and Northeast region were eliminated. 59 institutions were eliminated due to being outside the target region.

Of the 50 remaining institutions, 37 institutions were eliminated due to their size. An institution was eliminated if total assets were below $\$ 800$ million or above $\$ 1.9$ billion.

After narrowing the list down for the size range, 13 institutions remained. One institution was then eliminated due to insufficient data. One institution was eliminated due to being located in New Hampshire, which was viewed being too far removed from the target region. One institution was removed due to the institution serving a specific ethnic mix.

The remaining 10 institutions were deemed acceptable Comparables.
Using the criteria established, the Comparable Group was created. It is important to note that none of the Comparables will be identical clones of the Bank and as such subjective adjustments will have to be made. A variance to the Comparable median was established for each data field.

Figure 28 - Comparable Group

| Ticker | Short Name | Corporate |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exchange | City | State |  | IPO <br> Date |
| Comparable Thrift Data |  |  |  |  |  |  |
| ABBC | Abington Bancorp, Inc. | NASDAQ | Jenkintown | PA | 20 | 06/28/2007 |
| BFED | Beacon Federal Bancorp, Inc. | NASDAQ | East Syracuse | NY | 8 | 10/02/2007 |
| CBNJ | Cape Bancorp, Inc. | NASDAQ | Cape May Court House | NJ | 18 | 02/01/2008 |
| ESSA | ESSA Bancorp, Inc. . | NASDAQ | Stroudsburg | PA | 14 | 04/04/2007 |
| HARL | Harleysville Savings Financial Corporation | NASDAQ | Harleysville | PA | 7 | 08/04/1987 |
| HIFS | Hingham Institution for Savings | NASDAQ | Hingham | MA | 10 | 12/20/1988 |
| LEGC | Legacy Bancorp, Inc. | NASDAQ | Pittsfield | MA | 20 | 10/26/2005 |
| LSBX | LSB Corporation | NASDAQ | North Andover | MA | 8 | 05/02/1986 |
| UBNK | United Financial Bancorp, Inc. | NASDAQ | West Springfield | MA | 24 | 12/04/2007 |
| WFD | Westfield Financial, Inc. | NASDAQ | Westfield | MA | 11 | 01/04/2007 |
| Average |  |  |  |  |  |  |
| Median |  |  |  |  |  |  |
| Maximum |  |  |  |  |  |  |
| Minimum |  |  |  |  |  |  |
| FXCB | Fox Chase Bancorp, Inc. (MHC) | NASDAQ | Hatboro | PA | 11 | 10/02/2006 |

## Overview of the Comparables

The members of the Comparable Group were reviewed against the Bank to ensure comparability based upon the following criteria:

1. Asset size
2. Profitability
3. Capital Level
4. Balance Sheet Mix
5. Operating Strategy
6. Date of conversion
7. Asset Size Ideally, the Comparable Group should have a similar asset size to the Bank. The Comparable Group ranged in size from $\$ 816.6$ million to $\$ 1.5$ billion in total assets with a median of $\$ 1.1$ billion. The Bank's asset size was $\$ 1.2$ billion as of December 31, 2009. At the pro forma midpoint of the offering range, the Bank is expected to have assets of $\$ 1.3$ billion.
8. Profitability The Comparable Group had a median core ROAA of $0.53 \%$ and a median ROAE of $3.54 \%$ for the last twelve months. The Bank had a core ROAA of $-0.21 \%$ and a core ROAE of $-1.92 \%$ for the twelve months ended December 31, 2009. On a pro forma basis, the Bank's core ROAA and core ROAE are $-0.19 \%$ and $-1.12 \%$, respectively.
9. Capital Level The Comparable Group had a median tangible equity to tangible assets ratio of $10.61 \%$ with a high of $20.76 \%$ and a low of $6.06 \%$. At December 31, 2009, the Bank had a tangible equity to tangible assets ratio of $10.53 \%$. On a pro forma basis, at the midpoint, the Bank would have a tangible equity to tangible assets ratio of $16.37 \%$.
10. Balance Sheet Mix At December 31, 2009, the Bank had a net loan to asset ratio of 53.78\%. The median loan to asset ratio for the Comparables was $70.67 \%$, ranging from a low of $40.02 \%$ to a high of $78.22 \%$. On the liability side, the Bank's deposit to asset ratio was $73.12 \%$ at December 31,2009 while the Comparable median was $66.20 \%$, ranging from $38.70 \%$ to $68.84 \%$. The Bank's borrowing to asset ratio of $15.94 \%$ is below the Comparable median of $24.18 \%$.
11. Operating Strategy An institution's operating characteristics are important because they determine future performance. Operational strategy also affects expected rates of return and investors' general perception of the quality, risk and attractiveness of a given company. Specific operating characteristics include profitability, balance sheet growth, asset quality, capitalization and non-financial factors such as management strategies and lines of business.
12. Date of Conversion Recent conversions, those completed on or after March 2, 2009, were excluded since the earnings of a newly converted institution do not reflect the reinvestment of conversion proceeds. Additionally, new issues tend to trade at a discount to the market averages.

The following table represents key financial indicators for the Bank and the Comparable Group. Figure 29 - Key Financial Indicators

|  | The Bank at or for the Twelve Months Ended 12/31/09 | Comparable Group <br> Median Last <br> Twelve Months |
| :---: | :---: | :---: |
| Balance Sheet Data |  |  |
| Gross Loans to Deposits | 74.79 | 108.57 |
| Total Net Loans to Assets | 53.78 | 70.67 |
| Securities to Assets | 35.99 | 23.34 |
| Deposits to Assets | 73.12 | 66.20 |
| Borrowed Funds to Assets | 15.94 | 24.18 |
| Balance Sheet Growth |  |  |
| Asset Growth Rate | 26.04 | 4.26 |
| Loan Growth Rate | 7.19 | 2.97 |
| Deposit Growth Rate | 41.05 | 13.21 |
| Capital |  |  |
| Equity to Assets | 10.53 | 12.32 |
| Tangible Equity to Tangible Assets | 10.53 | 10.61 |
| Intangible Assets to Equity | - | - |
| Regulatory Core Capital to Assets | 8.51 | 9.63 |
| Equity + Reserves to Assets | 11.44 | 13.52 |
| Asset Quality |  |  |
| Non-Performing Loans to Loans | 4.62 | 1.55 |
| Reserves to Non-Performing Loans | 35.73 | 58.70 |
| Non-Performing Assets to Assets | 2.87 | 1.23 |
| Non-Performing Assets to Equity | 27.28 | 10.75 |
| Reserves to Loans | 1.65 | 1.26 |
| Reserves to Non-Perforning Assets +90 Days Del. | 31.44 | 58.17 |
| Profitability |  |  |
| Return on Average Assets | (0.09) | 0.47 |
| Return on Average Equity | (0.82) | 2.80 |
| Core Return on Average Assets | (0.21) | 0.53 |
| Core Return on Average Equity | (1.92) | 3.54 |
| Income Statement |  |  |
| Yield on Average Earning Assets | 4.67 | 5.23 |
| Cost of Average Interest Bearing Liabilities | 2.92 | 2.47 |
| Net Interest Spread | 1.74 | 2.43 |
| Net Interest Margin | 2.16 | 2.96 |
| Noninterest Income to Average Assets | 0.14 | 0.29 |
| Noninterest Expense to Average Assets | 1.81 | 2.00 |
| Efficiency Ratio | 79.90 | 67.83 |
| Overhead Ratio | 76.82 | 61.90 |

Source: The Bank's Offering Circular, FinPro calculations and SNL Securities

## 4. Market Value Determination

## Market Value Adjustments

The estimated pro forma market value of the Bank, along with certain adjustments to its value relative to market values for the Comparable Group are delineated in this section. The adjustments are made from potential investors' viewpoint and are adjustments necessary when comparing the Bank to the Comparable Group. The adjustment factors are subjectively assessed using the appraiser's knowledge and expertise and an aggregate adjustment is determined. Potential investors include depositors holding subscription rights and unrelated parties who may purchase stock in the community offering and who are assumed to be aware of all relevant and necessary facts as they pertain to the value of the Bank relative to other publicly traded thrift institutions and relative to alternative investment opportunities.

There are numerous criteria on which the market value adjustments are based. The major criteria utilized for purposes of this report include:

## Adjustments Relative to the Comparable Group:

- Financial Condition
- Balance Sheet Growth
- Earnings Quality, Predictability and Growth
- Market Area
- Cash Dividends
- Liquidity of the Issue
- Recent Regulatory Matters

Adjustments for Other Factors:

- Management
- Subscription Interest
- Other than Temporary Impairment Charge

To ascertain the market value of the Bank, the median trading multiple values for the Comparable Group are utilized as the starting point. The adjustment, up or down, to the Comparable Group median multiple values is made based on the comparison of the Bank to the Comparable Group.

## Financial Condition

The balance sheet strength of an institution is an important market value determinant, as the investment community considers such factors as cash liquidity, capitalization, asset composition, funding mix, intangible levels and interest rate risk in assessing the attractiveness of investing in the common stock of a thrift. The following figures summarize the key financial elements of the Bank measured against the Comparable Group.

Figure 30 - Key Balance Sheet Data

|  |  | Key Financial Data for the Most Recent Period End |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ticker | Short Name | Total Assets (\$000) | Loans/ Deposits (\%) | Loans/ Assets (\%) | Securities/ Assets (\%) | Deposits/ Assets (\%) | Borrowings/ Assets (\%) |
| Comparable Thrift Data |  |  |  |  |  |  |  |
| ABBC | Abington Bancorp, Inc. | 1,238,112 | 91.00 | 62.49 | 27.06 | 68.67 | 13.20 |
| BFED | Beacon Federal Bancorp, Inc. | 1,066,897 | 119.96 | 77.95 | 18.12 | 64.98 | NA |
| CBNJ | Cape Bancorp, Inc. | 1,072,821 | 108.99 | 74.83 | NA | 68.66 | 19.01 |
| ESSA | ESSA Bancorp, Inc. | 1,033,957 | 183.94 | 71.19 | 23.34 | 38.70 | 42.72 |
| HARL | Harleysville Savings Financial Corporation | 839,894 | 104.02 | 60.24 | 34.02 | 57.91 | 35.38 |
| HIFS | Hingham Institution for Savings | 925,560 | 114.72 | 78.22 | 11.86 | 68.18 | 24.18 |
| LEGC | Legacy Bancorp, Inc. | 946,265 | 101.89 | 70.14 | 19.52 | 68.84 | 17.62 |
| LSBX | LSB Corporation | 816,598 | 108.89 | 65.71 | 29.68 | 60.35 | 31.73 |
| UBNK | United Financial Bancorp, Inc. | 1,541,040 | 108.25 | 72.98 | 20.88 | 67.42 | 17.26 |
| WFD | Westfield Financial, Inc. | 1,191,410 | 73.58 | 40.02 | 52.41 | 54.39 | 24.20 |
| FXCB | Average | 1,067,255 | 111.52 | 67.38 | 26.32 | 61.81 | 25.03 |
|  | Median | 1,050,427 | 108.57 | 70.67 | 23.34 | 66.20 | 24.18 |
|  | Maximum | 1,541,040 | 183.94 | 78.22 | 52.41 | 68.84 | 42.72 |
|  | Minimum | 816,598 | 73.58 | 40.02 | 11.86 | 38.70 | 13.20 |
|  | Fox Chase Bancorp, Inc. (MHC) | 1,173,818 | 74.79 | 53.78 | 35.99 | 73.12 | 15.94 |
|  | Variance to the Comparable Median | 123,391 | (33.78) | (16.89) | 12.65 | 6.92 | (8.24) |

Sources: SNL and Offering Circular Data, FinPro Computations

Asset Size - The Bank's assets, at $\$ 1.2$ billion, are moderately above the Comparable Group median of $\$ 1.1$ billion. At the pro forma midpoint of the offering range, the Bank is expected to have assets of $\$ 1.3$ billion.

Asset Composition - The Bank's loans to assets ratio of $53.78 \%$ is below the Comparable Group median of $70.67 \%$. The Bank has a higher level of securities as a percentage of assets.

Funding Mix - The Bank funds itself through deposits, $73.12 \%$ of assets, and borrowings, $15.94 \%$ of assets. The Comparable Group has a deposits to assets ratio of $66.20 \%$ and a borrowing to asset ratio of $24.18 \%$.

Cash Liquidity - The cash liquidity of the Bank and the Comparable Group appear to be sufficient to meet funding requirements and regulatory guidelines.

Interest Rate Risk - The Bank's interest rate risk position is illustrated on page 18. The Bank's interest rate risk position is considered to be "Minimum Risk". The pro forma increase in capital is expected to reduce the institution's interest rate risk. No similar data is available for the Comparable Group.

Figure 31 - Capital Data

|  |  | Capital for the Most Recent Period End |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |

Sources: SNL and Offering Circular Data, FinPro Computations

Capitalization - The Comparable Group's median tangible equity to tangible assets ratio of $10.61 \%$ is inline with the Bank's ratio of $10.53 \%$. The Bank's pro forma equity to assets ratio is projected to be $16.37 \%$ at the midpoint of the valuation range.

The asset quality of an institution is an important determinant of market value. The investment community considers levels of nonperforming loans, Real Estate Owned ("REO") and levels of Allowance for Loan and Lease Losses ("ALLL") in assessing the attractiveness of investing in the common stock of an institution.

Figure 32 - Asset Quality Table

|  |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  | Asset Quality for the Most Recent Period End |

Sources: SNL and Offering Circular Data, FinPro Computations

The Bank's NPA to asset ratio of $2.87 \%$ was above the Comparable Group NPA to asset ratio of $1.23 \%$. The Bank's reserve level, $1.65 \%$ to total loans, is above the Comparable median of $1.26 \%$ of loans. The Bank's level of reserves to NPLs, at $35.73 \%$, is below the Comparable Group median of $58.7 \%$. The Bank's level of NPAs and NPLs increased substantially in the quarter ended December 31, 2009.

| Positive | Neutral | Negative |
| :--- | :--- | :--- |
| Higher Pro forma Capital | Similar Capital | Higher NPLs and NPAs |
| Lower Borrowings to Assets |  | Lower ALLL to NPLs |
| Higher Deposits | Lower Loan to assets |  |

## Higher ALLL to Loans

The Bank's asset mix is weaker than the Comparable Group's mix. The Bank has a higher level of deposits and lower level of borrowings as a percentage of assets relative to the Comparable Group. The Bank has similar tangible capital levels, but at the midpoint of the range will have higher tangible capital levels after the conversion. The Bank has a higher level of NPLs and NPAs and the majority of the increase came in the quarter ending December 31, 2009. The Bank has a higher level of reserves as a percentage of loans relative to the Comparable levels. The investment community is carefully scrutinizing asset quality. Taken collectively, a downward adjustment is warranted for financial condition.

## Balance Sheet Growth

The Bank's assets, loans and deposits have all increased. Relative to the Comparable Group median, the Bank's asset, loan and deposit growth is significantly higher. The additional capital raised as part of the offering will provide the Bank with the opportunity to grow its balance sheet at a time when the industry is lacking capital.

Figure 33 - Balance Sheet Growth Data


Sources: SNL and Offering Circular Data, FinPro Computations

| Positive | Neutral | Negative |
| :--- | :--- | :--- |

Higher Asset, Loan and Deposit Growth

An upward adjustment is warranted.

## Earnings Quality, Predictability and Growth

The earnings quality, predictability and growth are critical components in the establishment of market values for thrifts. Thrift earnings are primarily a function of:

- net interest income
- loan loss provision
- non-interest income
- non-interest expense

The quality and predictability of earnings is dependent on both internal and external factors. Some internal factors include the mix of the balance sheet, the interest rate sensitivity of the balance sheet, the asset quality, and the infrastructure in place to deliver the assets and liabilities to the public. External factors include the competitive market for both assets and liabilities, the global interest rate scenario, local economic factors and regulatory issues.

Investors are focusing on earnings sustainability as interest rate volatility has caused a wide variation in income levels. With the intense competition for both assets and deposits, banks cannot easily replace lost spread and margin with balance sheet growth.

Each of these factors can influence the earnings of an institution, and each of these factors is volatile. Investors prefer stability and consistency. As such, solid, consistent earnings are preferred to high but risky earnings. Investors also prefer earnings to be diversified and not entirely dependent on interest income.

Net income trended downward between the twelve months ended December 31, 2005 and the twelve months ended December 31, 2009. The decline over this time period was primarily attributable to higher provision expenses. Net interest income and noninterest income increased between the twelve months ended December 31, 2008 and the twelve months ended December 31, 2009. This increase was offset by higher provision expense and higher noninterest expense for the same periods.

Figure 34 - Net Income Chart


Source: Offering Prospectus

The Bank's core ROAA and core ROAE are below the Comparable Group medians. The Bank's higher capitalization and benefit plan expenses following the offering are expected to reduce return on equity for the near term. On a pro forma basis at the midpoint of the range, the Bank's core ROAA and core ROAE are $-0.19 \%$ and $-1.12 \%$, respectively.

Figure 35 - Profitability Data


Sources: SNL and Offering Circular Data, FinPro Computations

Figure 36 - Income Statement Data

| Ticker | Short Name | LTM Income Statement |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yield on Ave Earn Assets (\%) | Cost of Funds $\qquad$ (\%) | Net Xnterest Spread $(\%)$ | Net Interest Margin (\%) | Noninterest Income/ Avg Assets $\qquad$ <br> (\%) | Noninterest Expense/ Avg Assets $\qquad$ | $\begin{array}{r} \text { Efficiency } \\ \text { Ratio } \\ (\%) \\ \hline \end{array}$ | Overhead <br> Ratio <br> $(\%)$ |
| Comparable Thrift Data |  |  |  |  |  |  |  |  |  |
| ABBC | Abington Bancorp, Inc. | 4.90 | 2.47 | 2.43 | 2.81 | (0.12) | 1.87 | 77.01 | 78.13 |
| BFED | Beacon Federal Bancorp, Inc. | 5.43 | NA | NA | 2.78 | 0.50 | 1.74 | 54.13 | 45.65 |
| CBNJ | Cape Bancorp, Inc. | 5.43 | 2.16 | 3.27 | 3.54 | 0.09 | 2.62 | 78.68 | 78.12 |
| ESSA | ESSA Bancorp, Inc. | 5.24 | 2.81 | 2.42 | 294. | 0.55 | 2.43 | 68.42 | 62.22 |
| HARL | Harleysville Savings Financial Corporation | 5.06 | NA | NA | 2.06 | 0.24 | 1.39 | 60.61 | 55.99 |
| HIFS | Hingham Institution for Savings | 535 | NA | NA | 3.25 | 023 | 1.61 | 45.51 | 41.49 |
| LEGC | Legacy Bancorp, Inc. | 5.18 | 2.45 | 2.73 | 3.10 | 0.60 | 2.99 | 83.65 | 80.28 |
| LSBX | LSB Corporation | 534 | NA | NA | 2.56 | 0.25 | 1.73 | 63.41 | 59.73 |
| UBNK | United Financial Bancorp, Inc. | 5.22 | NA | NA | 3.39 | 0.65 | 2.64 | 67.98 | 61.57 |
| WFD | Westifeld Financial, Inc. | 4.82 | 2.47 | 2.35 | 2.98 . | 0.33 | 2.12 | 67.68 | 63.89 |
| FXCB | Average | 5.20 | 2.47 | 2.64 | 2.94 | 0.33 | 2.11 | 66.71 | 62.71 |
|  | Median | 5.23 | 2.47 | 2.43 | 2.96 | 0.29 | 2.00 | 67.83 | 61.90 |
|  | Maximum | 5.43 | 2.81 | 3.27 | 3.54 | 0.65 | 2.99 | 83.65 | 80.28 |
|  | Minimum | 4.82 | 2.16 | 2.35 | 2.06 | (0.12) | 1.39 | 45.51 | 41.49 |
|  | Fox Chase Bancorp, Inc. (MHC) | 4.67 | 2.92 | 1.74 | 2.16 | 0.14 | 1.81 | 79.90 | 76.82 |
|  | Variance to the Comparable Median | (0.56) | 0.45 | (0.69) | (0.80) | (0.15) | (0.19) | 12.07 | 14.92 |

Sources: SNL and Offering Circular Data, FinPro Computations
Note: The cost of funds and the net interest spread medians are less reliable due to the lack of five data points.
The Bank has an 80 basis point disadvantage in net margin and 15 basis point disadvantage in noninterest income as a percentage of average assets relative to the Comparable Group. This disadvantage was partially offset by a 19 basis point advantage in noninterest expense as a percentage of average assets.

The Bank's efficiency ratio of $79.90 \%$ is above the Comparable median of $67.83 \%$.
On a forward looking basis, after the conversion the Bank's operating expenses are expected to rise as a result of the stock benefit plans and additional costs of being a public company. At the same time, the Bank will have additional capital to deploy and leverage.

| Positive | Neutral |
| :--- | :--- |
| Lower Noninterest Expense | Negative |
|  | Lower Core ROAA and Lower <br> Core ROAE |
|  | Lower Noninterest Income |
|  | Lower Margin |

The Bank's profitability is below the Comparables on an ROAA and ROAE basis. The Bank's earnings composition is mixed compared to the Comparable Group as the Bank has a lower margin and lower noninterest income, but lower noninterest expense. The Bank's historical earnings have been trending downward. Taken collectively, a downward adjustment is warranted for this factor.
MARKET AREA

The market area that an institution serves has a significant impact on value, as future success is interrelated with the economic, demographic and competitive aspects of the market. The location of an institution will have an impact on the trading value of an institution, as many analysts compare the pricing of institutions relative to a state or regional multiples in investor presentations.

The following figure compares the demographic and competitive data for the counties serviced by the Bank, to the county data of the Comparable Group members.

Figure 37 - Market Area Data

| Institution Name | County, State | Number <br> of <br> Branches |  | $\begin{gathered} \text { Deposit } \\ \text { Market } \\ \text { Share } \\ (\%) \\ \hline \end{gathered}$ | TotalPopulation2009(Actual) | Population per Branch$\qquad$(Actual) | Population |  | Median <br> HH Income <br> 2009 <br> $(\$)$ | Hig Income |  | Unemployment <br> December <br> 2009 <br> $(\%)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{array}{r} \text { Change } \\ 2000-2009 \\ (\%) \end{array}$ | $\begin{array}{r} \text { Change } \\ 2009-2014 \end{array}$ $(\%)$ |  | $\begin{array}{r} \text { Change } \\ 2000-2009 \\ (\%) \end{array}$ | $\begin{array}{r} \text { Change } \\ 2009-2014 \\ (\%) \end{array}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Abington Bancorp, Inc. | Montogomery, PA | 228 | 609,081 | 2.10\% | 786,653 | 3,450 | 4.87\% | 1.85\% | 80,212 | 31.78\% | 5.01\% | 8.20\% |
| Abington Bancorp, Inc. | Bucks, PA | 169 | 86,463 | 0.70\% | 634,223 | 3,753 | 6.12\% | 2.22\% | 79,444 | 33.01\% | 4.95\% | 8.90\% |
| Abington Bancorp, Inc. | Delaware, PA | 119 | 16,163. | 0.18\% | 558,969 | 4,697 | 1.47\% | 0.10\% | 66,300 | 32.32\% | 5.25\% | 9.10\% |
| Deposir Weighted Market Daia |  |  |  | 1.89\% |  | 3,515 | 4.94\% | 1.86\% | 79,803 | 31.94\% | 5.01\% | 8.31\% |
| Beacon Federal Bancorp, Inc. | Onondaga, NY | 124 | 332,953 | 4.54\% | 456,119 | 3,678 | -0.48\% | -0.66\% | 53,512 | 30.91\% | 8.72\% | 9.00\% |
| Beacon Federal Bancorp, Inc. | Smith, TX | 58 | 92,399 | 2.75\% | 202,787 | 3,496 | 16.07\% | 7.44\% | 46,999 | 25.09\% | 4.80\% | 6.20\% |
| Beacon Federal Bancorp, Inc. | Middlesex, MA | 308 | 67,181 | 0.20\% | 1,485,082 | 4,822 | 1.34\% | 0.61\% | 84,469 | 38.90\% | 6.08\% | 9.30\% |
| Bescon Federal Bancorp, Inc. | Warren, TN | 18 | 64,497 | 9.44\% | 39,847 | 2,214 | 4.10\% | 1.52\% | 38,963 | 26.59\% | 2.55\% | 15.30\% |
| Beacon Federal Bancorp, Inc. | Oneida, NY | 53 | 37,661 | 1.21\% | 233,392 | 4,404 | -0.88\% | -0.62\% | 47,038 | 31.01\% | 9.75\% | 7.90\% |
| Beacon Federal Bancorp, Inc. | Rutherford, IN | 62 | 21,368. | 0.77\% | 258,542 | 4,170 | 42.04\% | 17.95\% | 63,174 | 36.55\% | 6.35\% | 10.30\% |
| Deposit Heighted Markel Data |  |  |  | 3.98\% |  | 3.684 | 4.13\% | 1.57\% | 54,327 | 30.81\% | 7.18\% | 9.25\% |
| Cape Bancorp, Inc. | Atlantic, NJ | 76 | 411,778 | 9.98\% | 279,172 | 3,673 | 10.54\% | 3.68\% | 55,982 | 27.26\% | 6.57\% | 13.40\% |
| Cape Bancorp, Inc. | Cape May, NJ | 57 | 335,236 | 13.78\% | 100,334 | 1.769 | -1.46\% | -0.88\% | 54,354 | 30.47\% | 7.34\% | 6.50\% |
| Deposit Freighted Market Data |  |  |  | 11.69\% |  | 2,819 | 5. $15 \%$ | 1.63\% | 55,251 | 28,70\% | 6.92\% | 10.30\% |
| ESSA Bancorp, Inc. | Monmee, PA | 51 | 369,240 | 18.49\% | 174,579 | 3,423 | 25.88\% | 9.97\% | 59,940 | 29.51\% | 0.44\% | 9.70\% |
| ESSA Bancorp, Inc. | Northampton, PA | 100 | 7,847 | 0.17\% | 300,620 | 3,006 | 12.56\% | 5.48\% | 60,207 | 33.14\% | 6.11\% | 8.80\% |
| Dapasit Weighied Market Data |  |  |  | 18.11\% |  | 3.414 | 25.60\% | 9.88\% | 59,946 | 29.59\% | 0.56\% | 9.68\% |
| Harleysville Savings Financial Corpor Montgomery, PA |  | 235 | 446,454 | 1.54\% | 786,653 | 3,347 | 4.87\% | 1.85\% | 80,212 | 31.78\% | 5.01\% | $8.20 \%$ |
| Deposil Weighied Market Data |  |  |  | 1.54\% |  | 3,347 | 4.87\% | 1.85\% | 80,212 | 31.78\% | 5.01\% | 8.20\% |
| Hiagham Institution for Savings | Plymouth, MA | 127 | 366,836 | 5.83\% | 498,968 | 3,929 | 5.53\% | 1.84\% | 76,101 | 36.76\% | 6.59\% | 11.60\% |
| Hingham Institution for Savings | Norfolk, MA | 161 | 90,148 | 0.58\% | 661,665 | 4,110 | 1.75\% | 0.49\% | 88,399 | 39.52\% | 6.37\% | 8.90\% |
| Hingham Institution Sor Savings | Suffolk, MA | 164. | 12,715 | 0.02\% | 695,403 | 4,240 | 0.81\% | 0.61\% | 53,416 | 35.68\% | 6.47\% | 13.30\% |
| Deposit Weighted Market Dafa |  |  |  | 4.67\% |  | 3,972 | 4.68\% | 1.55\% | 77,847 | 37.26\% | 6.54\% | $11.13 \%$ |
| Iegacy Bancorp, Inc. | Berkshire, MA | 56 | 522,948 | 18.24\% | 130,714 | 2,334 | -3.14\% | -2.36\% | 50,638 | 29.77\% | 6.56\% | 9.90\% |
| Legracy Bancorp, Inc. | Greene, NY | 25 | 36,839 | 4.28\% | 50,332 | 2,013 | 4.43\% | 1.24\% | 46,233 | 26.31\% | 4.87\% | 7.30\% |
| Legacy Bancorp, Inc. | Washington, MY | 18 | 20,906 | 3.46\% | 63,809 | 3,545 | 4.53\% | 1.81\% | 47,455 | 25.19\% | 4.55\% | 7.00\% |
| Legacy Bancorp, Inc. | Hempshire, MA | 49 | 20,595 | 0.71\% | 154,109 | 3,145 | 1.22\% | 0.11\% | 62,790 | 36.11\% | 5.36\% | 8.70\% |
| Legacy Bancors, Inc. | Schoharie, NY | 12 | 11,404 | 3.03\% | 32,034 | 2,670 | 1.43\% | 0.31\% | 45,764 | 25.2\%\% | 5.59\% | 8.40\% |
| Depasil Weighted Markel Data |  |  |  | 15.65\% |  | 2,148 | -2.61\% | -2.00\% | 46,189 | 27.09\% | 5.88\% | 8.90\% |
| LSB Corporation | Essex, MÁ | 173 | 346,942 | 2.19\% | 744,480 | 4,303 | 2.91\% | 0.62\% | 69,858 | 34.96\% | 6.80\% | 10.20\% |
| LSB Corporation | Rockingham, NH | 79 | 26,099 | 0.60\% | 302,476 | 3,829 | 9.06\% | 3.08\% | 75,903 | 30.27\% | 5.61\% | 6.40\% |
| Deposit Weighed Market Data |  |  |  | 2.08\% |  | 4.270 | 3.34\% | 0.79\% | 70.281 | 34.63\% | 6.72\% | 9.93\% |
| United Financial Bancorp, Inc. | Hampden, MA | 126 | 791,195 | 10.16\% | 459,791 | 3,649 | 0.78\% | -0.39\% | 50,540 | 27.24\% | 7.01\% | 12.00\% |
| United Financial Bancorp, Inc. | Worcester, MA | 133 | 217,739 | 2.16\% | 794,206 | 5,971 | 5.76\% | 1.83\% | 62,731 | 31.03\% | 5.37\% | 9.90\% |
| United Financial Bancorp, Inc. | Hampshire, MA | 50 | 38,539 | 1.34\% | 154,109 | 3,082 | 1.22\% | 0.11\% | 62,790 | 36.11\% | 5.36\% | 8.70\% |
| Deposit Weighted Market Data |  |  |  | 8.17\% |  | 4,111 | 1.83\% | 0.09\% | 53,525 | 28.35\% | 6.61\% | 11.44\% |
| Westfield Financial, Inc. | Hampden, MA | 126 | 587,284 | 7.54\% | 459,791 | 3,649 | 0.73\% | -0.39\% | 50,540 | 27.24\% | 7.01\% | 12.00\% |
| Deposit Weighted Market Data |  |  |  | 7.54\% |  | 3.649 | 0.78\% | -0.39\% | 50,540 | 27.24\% | 7.01\% | 0.12 |
| Comparable Median |  |  |  | 6.10\% |  | 3.582 | 4.40\% | 1.56\% | 57,598 | 30.20\%. | 6.58\% | 9.81\% |
| Fox Chase Eancorp, Inc. (MHC) | Philadelphia, PA | 228 | 260,515 | 0.58\% | 1,452,449 | 6,370 | -4.29\% | -2.68\% | 41,408 | 34.52\% | 9.65\% | 17.20\% |
| Fox Chase Bancorp, Inc. (MHC) | Bucks, PA | 167. | 144,990 | 1.17\% | 634,223 | 3,798 | 6.12\% | 2.22\% | 79,444 | 33.01\% | 4.95\% | 8.90\% |
| Fox Chase Bancorp, Inc. (MHC) | Montgomery, PA | 230 | 118,835 | 0.41\% | 786,653 | 3,420 | 4.87\% | 1.85\% | 80,212 | 31.78\% | 5.01\% | 8.20\% |
| Fox Chase Bancorp, Inc. (MHC) | Atlantio, NJ | 77 | 38,706 | 0.94\% | 279,172 | 3,626 | 10.54\% | 3.68\% | 55,982 | 27.26\% | 6.57\% | 13.40\% |
| Fox Chase Bancorp, Inc. (MHC) | Cape May, NJ | 59 | 23,127 | 0.95\% | 100,834 | 1,709 | -1.46\% | -0.88\% | 54,354 | 30.47\% | 7.34\% | 6.50\% |
| Fox Chasc Eancorp, Inc. (MHC) | Chester, PA | 134 | 13,604 | 0.15\% | 499,763 | 3,730 | 15.29\% | 6.64\% | 87,308 | 34.66\% | 7.36\% | 7.20\% |
| Fox Chasc Bancorp, Inc. (MHC) | Delaware, PA | 119 | 3,827 | 0.04\% | 558,969 | 4,697 | 1.47\% | 0.10\% | 66,300 | 32.32\% | 5.25\% | 9.10\% |
| Deposit Weighted Market Data |  | 1014 | 603,604 | 0.71\% |  | 4,747 | 1.55\% | 0.09\% | 60,807 | 32.99\% | 7.24\% | 12.50\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pannsytvania |  | 5,807 |  |  | 12,598,860 | 2,170 | 2.59\% | 0.80\% | 53,225 | 32.70\% | 4.87\% | 9.50\% |
| Now Jersey |  | 3,750 |  |  | 8,834,947 | 2,356 | 5.00\% | 1.67\% | 72,809 | 32.18\% | 5.61\% | 11.20\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| National |  | 99,546 |  |  | 309,731,508 | 3,111 | 10.06\% | 4.63\% | 54,719 | 29.78\% | 4.06\% | 10.60\% |

Sources: SNL Securities

The Bank's population per branch in its market area is higher than the Comparable Group median as well as Pennsylvania, New Jersey and national statistics. Historical population growth was higher for the state and national figures as well as the Comparable median compared to the Bank's market area population growth. Projected population growth for the Bank's market area is projected to be below all other benchmarks. The Bank's market area median household income was above the Comparable Group median and Pennsylvania State and national figures, but below the New Jersey State median. Household income in the Bank's market area is projected to outpace household income growth of the Comparable Group median as well as the state and national figures. The Bank's market area unemployment percentage was above all other benchmarks, primarily driven by the relatively high unemployment rate in the Philadelphia, Pennsylvania marketplace. Due to the various strengths and weaknesses of the Bank's market area, no adjustment was given.

| Positive | Neutral | Negative |
| :--- | :--- | :--- |
| Population Per Branch | Actual and Projected <br> Population Growth |  |
| Higher Median HH Income | Unemployment Rate |  |
| Higher Projected Median HH <br> Income Growth |  |  |

## Cash Dividends

The industry has typically not disclosed dividend policies concurrent with conversion. Recently, a number of financial institutions have cut dividend rates in an effort to conserve capital.

Figure 38 - Dividend Data

| Ticker | Short Name | Dividends |  |
| :---: | :---: | :---: | :---: |
|  |  | Current Dividend Yield (\%) | LTM Dividend Payout Ratio <br> (\%) |
| Comparable Thrift Data |  |  |  |
| ABBC | Abington Bancorp, Inc. | 2.54 | NM |
| BFED | Beacon Federal Bancorp, Inc. | 2.33 | 37.04 |
| CBNJ | Cape Bancorp, Inc. | - | - |
| ESSA | ESSA Bancorp, Inc. | 1.64 | 43.90 |
| HARL | Harleysville Savings Financial Corporation | 5.57 | 60.00 |
| HIFS | Hingham Institution for Savings | 2.70 | 28.76 |
| LEGC | Legacy Bancorp, Inc. | 2.04 | NM |
| LSBX | LSB Corporation | 2.34 | 25.88 |
| UBNK | United Financial Bancorp, Inc. | 2.04 | 73.68 |
| WFD | Westfield Financial, Inc. | 2.37 | 277.78 |
|  | Average | 2.36 | 68.38 |
|  | Median | 2.34 | 40.47 |
|  | Maximum | 5.57 | 277.78 |
|  | Minimum | - | - |
| FXCB | Fox Chase Bancorp, Inc. (MHC) | NA | NA |
|  | Variance to the Comparable Median | NA | NA |

Sources: SNL and Offering Circular Data, FinPro Computations

All but one of the Comparable institutions had declared cash dividends. The median dividend payout ratio for the Comparable Group was $40.47 \%$, ranging from a high of $277.78 \%$ to a low of $0.00 \%$. The Bank, on a pro forma basis at the mid point of the value range will have a tangible equity to tangible assets ratio of $16.37 \%$. The Bank will have adequate capital to pay cash dividends, but may not have sufficient earnings.

As such, no adjustment is warranted for this factor. The earnings adjustment was made previously.

## LIQUIDITY OF THE ISSUE

The Comparable Group is by definition composed only of companies that trade in the public markets with all of the Comparables trading on NASDAQ. Typically, the number of shares outstanding and the market capitalization provides an indication of how much liquidity there will be in a given stock. The actual liquidity can be measured by volume traded over a given period of time.

Figure 39 - Market Capitalization Data


Sources: SNL and Offering Circular Data, FinPro Computations

The market capitalization values of the Comparable Group range from a low of $\$ 49.8$ million to a high of $\$ 252.1$ million with a median market capitalization of $\$ 91.5$ million. The Bank expects to have $\$ 155.3$ million of market capital at the midpoint on a pro forma basis. It is expected that the Bank will trade on NASDAQ along with all of the Comparables.

No adjustment for this factor appears warranted as both the Bank and the Comparables are expected to be liquidly traded.

## Recent Regulatory Matters

Regulatory matters influence the market for thrift conversions. It is expected that industry regulation will increase as a result of the current crisis and there is a lack of clarity as to the resulting regulatory framework. Both the Bank and the Comparable Group are expected to operate in substantially the same regulatory environment.

No adjustment for this factor is warranted as both the Bank and the Comparables will operate in the same ownership structure and will be supervised in the same regulatory environment.

## 5. Other Factors

## MANAGEMENT

The current team has considerable banking experience and has held similar positions in other financial institutions. The Bank's organizational chart is reasonable for an institution of its size and complexity.

The Board is active and oversees and advises on all key strategic and policy decisions.
As such, no adjustment appears to be warranted for this factor.

## SUBSCRIPTION INTEREST

There have been three second step conversion since January 1, 2008. The median price to tangible book value of these conversions was $65.0 \%$. Northwest's price to pro forma tangible book value was above the others which was partially attributable to the size of the institution.

Figure 40 - Second Step Conversions (Since 1/1/08) Pro Forma Data

| Ticker | Short <br> Name | IPO <br> Date | $\begin{gathered} \mathrm{IPO} \\ \text { Price (\$) } \end{gathered}$ |  | Gross Proceeds (\$) | Price to Pro Forma |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} \hline \hline \text { EPS } \\ (\%) \end{gathered}$ | Book Value (\%) | Tangible Book Value (\%) |
| BCSB | BCSB Bancorp, Inc. | 4/11/2008 | \$ | 10.00 |  | \$ 19,765 | NM | 61.8 | 65.0 |
| NWBI | Northwest Bancshares, Inc. | 12/18/2009 |  | 10.00 | 688,783 | 24.8 | 89.0 | 103.8 |
| OSHC | Ocean Shore Holding Co. | 12/21/2009 |  | 8.00 | 33,490 | 17.3 | 63.0 | 63.0 |
|  |  |  |  |  | Average | 21.1 | 71.3 | 77.3 |
|  |  |  |  |  | Median | 21.1 | 63.0 | 65.0 |

Source: SNL Securities

There was a first day "pop" for 2009 year-to-date and 2008 full year transactions. The median price change after 1 day was $10.40 \%$. One of the three second step conversions is currently trading below its IPO price.

Figure 41 - Conversions Price Appreciation

| Ticker | Name | IPO Date | Gross Proceeds (\$) | Percentage Change in Price |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | After 1 Day (\%) | After 1 Week (\%) | After 1 Month (\%) | After 3 Months (\%) | To Date (\%) |
| BCSB | BCSB Bancorp, Inc. | 4/11/2008 | \$ 19,765 | 10.40 | 14.90 | 13.50 | 4.00 | (7.40) |
| NWBI | Northwest Bancshares, Inc. | 12/18/2009 | 688,783 | 13.50 | 13.00 | 14.00 | NA | 18.70 |
| OSHC | Ocean Shore Holding Co. | 12/21/2009 | 33,490 | 7.50 | 11.88 | 13.13 | NA | 43.50 |
|  |  |  | Average | 10.47 | 13.26 | 13.54 | 4.00 | 10.87 |
|  |  |  | Median | 10.40 | 13.00 | 13.50 | 4.00 | 11.48 |

Source: SNL Securities
No adjustment is warranted for subscription interest.

## Valuation Adjustments

Relative to the Comparables the following adjustments need to be made to the Bank's pro forma market value.

Valuation Factor
Valuation Adjustment
Financial Condition
Downward

Balance Sheet Growth
Upward
Earnings Quality, Predictability and Growth
Downward
Market Area
No Adjustment
Dividends
No Adjustment
Liquidity of the Issue
No Adjustment
Recent Regulatory Matters
No Adjustment
Additionally, the following adjustment should be made to the Bank's market value.
Valuation Factor
Valuation Adjustment
Management
No Adjustment
Subscription Interest
No Adjustment

## 6. Valuation

In applying the accepted valuation methodology promulgated by the regulators, i.e., the pro forma market value approach, three key pricing multiples were considered. The four multiples include:

Price to core earnings ("P/E")
Price to book value ("P/B") / Price to tangible book value ("P/TB")
Price to assets ("P/A")
All of the approaches were calculated on a pro forma basis including the effects of the conversion proceeds. All of the assumptions utilized are presented in Exhibit 11.

## Discussion of Weight Given to Valuation Multiples

To ascertain the pro forma estimated market value of the Bank, the market multiples for the Comparable Group were utilized. As a secondary check, all publicly traded thrifts and the recent and historical conversions were assessed. The multiples for the Comparable Group, all publicly traded thrifts are shown in Exhibit 9.

Price to Earnings - According to the Appraisal Guidelines: "When both the converting institution and the comparable companies are recording "normal" earnings. A P/E approach may be the simplest and most direct method of valuation. When earnings are low or negative, however, this approach may not be appropriate and the greater consideration should be given to the $\mathrm{P} / \mathrm{BV}$ approach." In this particular case, the Bank's earnings are skewed by credit costs. As such, this approach was given limited consideration in this appraisal.

In the pro forma figures for the Bank, FinPro incorporated the impact of SFAS 123, which requires the expensing of stock options. In preparing the fully converted pro forma figures for the Comparable Group, FinPro also incorporated the impact of SFAS 123.

Price to Book/Price to Tangible Book - According to the Appraisal Guidelines: "The P/BV approach works best when the converting institution and the Comparables have a normal amount of book value. The P/BV approach could seriously understate the value of an institution that has almost no book value but has an outstanding future earnings potential. For converting institutions with high net worth, the appraiser may have difficulty in arriving at a pro forma market value because of pressure placed on the $\mathrm{P} / \mathrm{E}$ multiple as higher $\mathrm{P} / \mathrm{BV}$ levels are required to reflect a similar $\mathrm{P} / \mathrm{BV}$ ratio as the peer group average. The $\mathrm{P} / \mathrm{BV}$ approach also suffers from the use of historical cost accounting data."

Since thrift earnings in general have had a high degree of volatility, the $P / B$ is utilized frequently as the benchmark for market value. A better approach is the $\mathrm{P} / \mathrm{TB}$ approach. In general, investors tend to price financial institutions on a tangible book basis, because it incorporates the $\mathrm{P} / \mathrm{B}$ approach adjusted for intangibles. Initially following conversion, FinPro believes that thrifts often trade on a price to tangible book basis.

Price to Assets - According to the Appraisal Guidelines: "This approach remedies the problems of a small base that can occur with the $\mathrm{P} / \mathrm{BV}$ approach, but the approach has many of the other limitations of the latter approach (the P/BV approach)." FinPro places little weight on this valuation approach due to the lack of consideration of asset and funding mixes and the resulting earnings impact.

## Full Offering Value in Relation to Comparables

Based upon the adjustments defined in the previous section, the Bank is pricing at the midpoint as a standard conversion is estimated to be $\$ 155,318,090$. Based upon a range below and above the midpoint value, the respective values are $\$ 132,020,380$ at the minimum and $\$ 178,615,800$ at the maximum respectively. At the super maximum of the range, the offering value would be \$205,408,170.

At the various levels of the estimated value range, the full offering would result in the following offering data:

Figure 42 - Value Range

| Conclusion | Total Shares <br> Shares | Price <br> Per Share | Total <br> Value |  |
| :--- | :---: | :---: | :---: | :---: |
| Appraised Value - Midpoint | $15,531,809$ | $\$$ | 10.00 | $\$$ |
|  |  | $155,318,090$ |  |  |
| Range: | $13,202,038$ | $\$$ |  | 10.00 |
| - Minimum | $17,861,580$ | 10.00 | $178,020,380$ |  |
| - Maximum | $20,540,817$ | 10.00 | $205,408,170$ |  |
| - Super Maximum |  |  |  |  |

Source: FinPro Inc. Pro forma Model

Figure 43 - Appraised Value

The appraised value of the Bank resulted in an exchange value per minority share that ranges from $\$ 9.07$ per share at the minimum to $\$ 15.09$ per share at the super maximum, with an exchange value per share of $\$ 11.41$ at the midpoint.
Conclusion
Total Shares
Price per Share
Full Conversion Value
Exchange Shares
Exchange Percent
Conversion Shares
Conversion Percent
Gross Proceeds
Exchange Value
Exchange Ratio
Exchange Value per Minority Share
Fully Converted Tangible Book to Minority Share

| Appraised Value |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Minimum |  | Midpoint |  | Maximum |  | SuperMaximum * |  |
|  | 13,202,038 |  | 15,531,809 |  | 17,861,580 |  | 20,540,817 |
| \$ | 10 | \$ | 10 | \$ | 10 | \$ | 10 |
| \$ | 132,020,380 | \$ | 155,318,090 | \$ | 178,615,800 | \$ | 205,408,170 |
|  | 5,297,010 |  | 6,231,809 |  | 7,166,607 |  | 8,241,189 |
|  | 40.12\% |  | 40.12\% |  | 40.12\% |  | 40.12\% |
|  | 7,905,028 |  | 9,300,000 |  | 10,694,973 |  | 12,299,628 |
|  | 59.88\% |  | 59.88\% |  | 59.88\% |  | 59.88\% |
| \$ | 79,050,280 | \$ | 93,000,000 | \$ | 106,949,730 | \$ | 122,996,280 |
| \$ | 52,970,100 | \$ | 62,318,090 | \$ | 71,666,070 | \$ | 82,411,890 |
|  | 0.9701 |  | 1.1413 |  | 1.3125 |  | 1.5093 |
| \$ | 9.70 | \$ | 11.41 | \$ | 13.13 | \$ | 15.09 |
| \$ | 14.18 | \$ | 15.11 | \$ | 16.03 | \$ | 17.09 |

Figure 44 -Conversion Offering Pricing Multiples

|  | Bank | Comparables |  | State |  | National |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mean | Median | Mean | Median | Mean | Median |
| Price-Core Eamings Ratio P/E | -52.63 -62.50 | 20.79 | 18.80 | 55.69 | 50.30 | 21.08 | 15.60 |
|  | $\begin{aligned} & -71.43 \\ & -83.33 \end{aligned}$ |  |  |  |  |  |  |
| Price-to-Book Ratio P/B | 68.40\% $75.53 \%$ | 87.22\% | 91.75\% | 129.25\% | 123.00\% | 71.84\% | 74.40\% |
|  | 81.90\% |  |  |  |  |  |  |
|  | 88.34\% |  |  |  |  |  |  |
| Price-to-Tangible Book Ratio P/TB | $\begin{aligned} & 68.40 \% \\ & 75.53 \% \end{aligned}$ | 90.12\% | 94.30\% | 135.39\% | 130.20\% | 79.90\% | 77.70\% |
|  | 81.90\% | 90.12\% | 94.30\% |  |  |  |  |
|  | 88.34\% |  |  |  |  |  |  |
| Price-to-Assets Ratio P/A | $10.62 \%$ $12.37 \%$ | 10.96\% | 9.06\% | 17.37\% | 17.16\% | 7.87\% | 6.23\% |
|  | 14.08\% |  |  |  |  |  |  |
|  | 16.01\% |  |  |  |  |  |  |

Source: FinPro Calculations
Figure 45 - Comparable Conversion Pricing Multiples to the Bank’s Pro Forma Midpoint

|  | Price Relative to |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Earnings |  |  |  | Core Earnings |
|  | Book | Tangible Book | Assets |  |  |
| The Bank (at midpoint) Full Conversion | $(125.00)$ | $(58.82)$ | $75.53 \%$ | $75.53 \%$ | $12.37 \%$ |
| Comparable Group Median | 15.90 | 18.80 | $91.75 \%$ | $94.30 \%$ | $9.06 \%$ |
| (Discount) Premium | $-886.16 \%$ | $-412.87 \%$ | $-17.68 \%$ | $-19.90 \%$ | $36.53 \%$ |

Source: SNL data, FinPro Calculations
As Figure 45 demonstrates, at the midpoint of the estimated valuation range the Bank is priced at a $19.90 \%$ discount to the Comparable Group.

## Figure 46 - Comparable Conversion Pricing Multiples to the Bank’s Pro Forma Super Maximum

|  | Price Relative to |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
|  | Earnings | Core Earnings | Book | Tangible Book | Assets |
| The Bank (at the supermax) Full Conversion | $(166.67)$ | $(76.92)$ | $88.34 \%$ | $88.34 \%$ | $16.01 \%$ |
| Comparable Group Median | 15.90 | 18.80 | $91.75 \%$ | $94.30 \%$ | $9.06 \%$ |
| (Discount) Premium | $-1148.24 \%$ | $-509.15 \%$ | $-3.72 \%$ | $-6.32 \%$ | $76.71 \%$ |

Source: SNL data, FinPro Calculations
As Figure 46 demonstrates, at the super maximum of the estimated valuation range the Bank is priced at a $6.32 \%$ discount to the Comparable Group.

Figure 47 - Comparable Conversion Pricing Multiples to the Bank's Pro Forma Minimum

|  | Price Relative to |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
|  | Earnings | Core Earnings | Book | Tangible Book | Assets |
| The Bank (at the minimum) Full Conversion | $(111.11)$ | $(50.00)$ | $68.40 \%$ | $68.40 \%$ | $10.62 \%$ |
| Comparable Group Median | 15.90 | 18.80 | $91.75 \%$ | $94.30 \%$ | $9.06 \%$ |
| (Discount) Premium | $-798.81 \%$ | $-365.96 \%$ | $-25.45 \%$ | $-27.47 \%$ | $17.22 \%$ |

Source: SNL data, FinPro Calculations
As Figure 47 demonstrates, at the minimum of the estimated valuation range the Bank is priced at a $27.47 \%$ discount to the Comparable Group.

## Comparison to other Pending

## Second Step Conversions

## Figure 48 - Comparison to other Pending Second Step Conversions

As Figure 48 demonstrates, the Bank's offering price to tangible book value per share range is inbetween the high end and low end of the pending second step conversion comparable tangible book basis. The Bank is priced between $68.40 \%$ and $88.34 \%$ of tangible book value per share.

| Ticker | Institution | State | Type | GrossProceeds (\$) |  | Price/ <br> TBVS Range <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CHFN | CharterBank | GA | Second Step | \$ | 128,944 | 60.13-75.24 |
| EBMT | Eagle Bancorp Montana Inc. | IL | Second Step |  | 11,903 | 72.31-93.55 |
| EXCB | Fox Chase Bancorp, Inc. (M | PA | Second Step | \$ | 122,996 | 68.40-88.34 |

Source: SNL Securities, FinPro calculations
*Offering data is presented at the supermax for all deal; Price/Tangible Book Range presents values at the minimum and supermax

## Comparison of the Exchange <br> Value and Stock Price

As Figure 49 demonstrates, the stock price has been below the midpoint over the last year and has fluctuated above and below the minimum exchange value per minority share.

Figure 49 - Comparison of the Exchange Value Per Minority Share and Stock Price


Source: SNL data, FinPro Calculations

## Valuation Conclusion

We believe that the discount on a tangible book basis at the midpoint is appropriate relative to the Comparable Group. The resulting pro forma multiples are inline with other pending offerings.

It is, therefore, FinPro's opinion that as of March 2, 2010, the estimated pro forma market value of the Bank in a full offering was $\$ 155,318,090$ at the midpoint of a range with a minimum of $\$ 132,020,380$ to a maximum of $\$ 178,615,800$ at $15 \%$ below and $15 \%$ above the midpoint of the range respectively. Assuming an adjusted maximum value of $15 \%$ above the maximum value, the adjusted maximum value or super maximum value in a full offering is $\$ 205,408,170$. The stock will be issued at $\$ 10.00$ per share. At the midpoint of the range, $6,231,809$ shares will be exchanged based on an exchange ratio of 1.1413 and $9,300,000$ conversion shares will be issued. The exchange ratio will be between 0.9701 at the minimum to 1.5093 at the super maximum.

The document represents an initial valuation for the Bank. Due to the duration of time that passes between the time this document is compiled and the time the offering closes, numerous factors could lead FinPro to update or revise the appraised value of the Bank. Some factors that could lead FinPro to adjust the appraised value include: (1) changes in the Bank's operations and financial condition; (2) changes in the market valuation or financial condition of the Comparable Group; (3) changes in the broader market; and (4) changes in the market for thrift conversions. Should there be material changes to any of these factors, FinPro will prepare an appraisal update to appropriately adjust the value of the Bank. At the time of closing, FinPro will prepare a final appraisal to determine if the valuation range is still appropriate and determine the exact valuation amount appropriate for the Bank.
Exhibit 1.
Profile of FinPro and the Author

## About the Firm . . .

FinPro, Inc. was established in 1987 as a full service financial advisory and management
consulting firm specializing in providing advisory services to the financial institutions
industry. FinPro is not a transaction oriented firm. This approach uniquely positions FinPro
as an objective third party willing to explore all strategic alternatives rather than focus solely
on transaction oriented strategies. FinPro believes that a client deserves to be presented
with all alternatives. Careful consideration is given to the associated benefits and drawbacks
of each alternative so decisions can be made on the merits of these alternatives.
FinPro principals are frequent speakers and presenters at financial institution trade
association functions. FinPro teaches:
$-\quad$ strategic planning and mergers and acquisitions at the Stonier School of Banking;
$-\quad$ strategic planning to examiners from the Federal Deposit Insurance Corporation,
$\quad$ Office of Thrift Supervision and several State Banking Departments;
various capital market and finance courses at the Graduate School of Bank
Investments and Financial Management at the University of South Carolina; and

- an online mergers and acquisitions course for the American Bankers Association.


## About the Author . . .

## Dennis joined FinPro in June of 1996.

Dennis manages all of the firm's capital markets engagements including mergers and
acquisitions, stock valuations and fairness opinions. Competitive analysis, strategic analysis
and branch divestitures/acquisitions are other areas of expertise.
Dennis has worked on the appraisal of over $\$ 3.0$ billion in thrift conversion IPOs, the most notable being Roslyn Bancorp, Inc. and TFS Financial Corporation (MHC). He has also prepared expert witness testimony for litigation involving corporate appraisal methodology. In 2003, Dennis taught the American Bankers Association's Merger and Acquisition Course.
Prior to joining the firm, Dennis received broad-based experience in the securities industry. He worked as an Allocations Specialist for Merrill Lynch \& Company, supporting their
mortgage-backed securities trading desk in New York and for Sandler O'Neill \& Partners.
Dennis graduated Magna Cum Laude from Babson College with a triple-major in Finance, Investments and Economics. He is a CFA Charterholder and a member of the New York Society of Security Analysts.

## Dennis E. Gibney, CFA <br> Managing Director

## Exhibit 2 - Consolidated Balance Sheets (in thousands, except share data)

## ASSETS

Cash and due from banks
Interest-earning demand deposits in other banks
Total cash and cash equivalents
Investment securities available-for-sale
Mortgage related securities available-for-sale
Loans, net of allowance for loan losses of $\$ 10,605$
at December 31, 2009 and $\$ 6,260$ at December 31, 2008
Federal Home Loan Bank stock, at cost
Assets acquired through foreclosure
Bank-owned life insurance
Premises and equipment.
Real estate held for investment
Accrued interest receivable
Mortgage servicing rights, net
Deferred tax asset, net
Other assets

## Total Assets

## LIABILITIES AND STOCKHOLDERS' EQUITY LIABILITIES

Deposits
Federal Home Loan Bank advances
Other borrowed funds
Advances from borrowers for taxes and insurance
Accrued interest payable
Accrued expenses and other liabilities

## Total Liabilities

STOCKHOLDERS' EQUITY
Preferred stock ( $\$ .01$ par value; $1,000,000$ shares authorized, none issued and outstanding at December 31, 2009 and 2008)
Common stock ( $\$ .01$ par value; $35,000,000$ shares authorized, $14,679,750$ shares issued and $13,609,187$ shares outstanding at December 31, 2009 and $14,679,750$ shares issued and $14,066,559$ shares outstanding at December 31, 2008)
Additional paid-in capital
Treasury stock, at cost ( $1,070,563$ shares at December 31, 2009 and 613,191 shares at December 31, 2008)
Common stock acquired by benefit plans
Retained earnings
Accumulated other comprehensive income, net Total Stockholders' Equity Total Liabilities and Stockholders' Equity

December 31,

| December 31, |
| :---: |
| $2009 \quad 2008$ |


| $\$$ | 44 | $\$$ |
| :--- | ---: | ---: |
|  | 65,374 | 642 |
|  | 65,418 | 3,302 |
| 19,548 | 25,944 |  |
| 402,919 | 269,681 |  |
|  |  |  |
|  | 631,296 | 588,975 |
|  | 10,435 | 9,707 |
|  | 4,052 | - |
|  | 12,667 | 12,214 |
|  | 11,137 | 11,748 |
|  | 1,730 | 1,957 |
|  | 4,467 | 3,721 |
|  | 683 | 827 |
|  | 1,467 | 1,869 |
|  | 7,999 | 1,585 |
| $\$$ | $1,173,818$ | $\$$ |


| $\$$ | 858,277 | $\$$ |
| ---: | ---: | ---: |
| 137,165 | 608,472 |  |
| 50,000 | 146,379 |  |
| 2,119 |  | 50,000 |
|  | 2,589 |  |
|  | 696 | 727 |
|  | 1,927 | 1,883 |
|  | $1,050,184$ | 810,050 |

## Exhibit 3 - Consolidated Statements Of Income (in thousands, except per share data)

## INTEREST INCOME

Interest and fees on loans
Interest on money market funds
Interest on mortgage related securities available-for-sale
Interest on investment securities available-for-sale
Taxable
Nontaxable
Dividend income
Other interest income
Total Interest Income
INTEREST EXPENSE
Deposits
Federal Home Loan Bank advances
Other borrowed funds
Total Interest Expense
Net Interest Income
Provision for loan losses
Net Interest Income after Provision for Loan Losses
NONINTEREST INCOME
Service charges and other fee income
Net gain on sale of loans
Net gain on sale of premises and equipment
Impairment loss on real estate held for investment
Income on bank-owned life insurance
Other

Total other-than-temporary impairment loss
Less: Portion of loss recognized in other comprehensive income (before taxes)
Net other-than-temporary impairment loss
Net gains on sale of investment securities
Net investment securities gains
Total Noninterest Income
NONINTEREST EXPENSE
Salaries, benefits and other compensation
Occupancy expense
Furniture and equipment expense
Data processing costs
Professional fees
Marketing expense
FDIC premiums
Other

## Total Noninterest Expense <br> (Loss) Income Before Income Taxes

Income tax (benefit) provision

## Net (Loss) Income

(Loss) earnings per share:
Basic
Diluted

Years Ended December 31,

| $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |  |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $\$ 34,693$ | $\$$ | 31,008 | $\$$ |
| $\mathbf{1 8 3}$ | 55,361 |  |  |
| 14,654 | 12,356 |  | 7,329 |
|  |  |  |  |
| 763 | 994 | 2,987 |  |
| 482 | 613 | 924 |  |
| 1 | 246 | 249 |  |
| 622 | 131 | 4,167 |  |
| 51,398 | 45,884 | 41,057 |  |
|  |  |  |  |
| 20,589 | 18,463 | 20,526 |  |
| 5,311 | 4,635 | 1,642 |  |
| 1,735 | 963 | 82 |  |
| 27,635 | 24,061 | 22,250 |  |
| 23,763 | 21,823 | 18,807 |  |
| 9,052 | 2,900 | 425 |  |
| 14,711 | 18,923 | 18,382 |  |


| 918 | 748 | 842 |
| :---: | :---: | :---: |
| 3 | 10 | 78 |
| - | - | 970 |
| $(150)$ | - | - |
| 453 | 452 | 438 |
| 319 | 77 | 199 |


| $(605)$ | - | - |
| :---: | :---: | :---: |
| 448 | - | - |
| $(157)$ | - | - |
| 2,381 | 118 | 169 |
| 2,224 | 118 | 169 |

$3,767-1,405-2.696$

| 11,503 | 11,313 | 9,949 |
| ---: | ---: | ---: |
| 1,825 | 1,879 | 1,828 |
| 724 | 899 | 940 |
| 1,518 | 1,610 | 1,537 |
| 1,107 | 1,124 | 1,846 |
| 346 | 463 | 645 |
| 1,795 | 176 | 84 |
| 1,515 | 1,484 | 1,859 |
| 20,333 | 18,948 | 18,688 |
| $(1,855)$ | 1,380 | 2,390 |
| $(827)$ | 165 | 460 |
| $\$(1,028)$ | $\$$ | 1,215 |


| $\$$ | $(0.08)$ | $\$$ | 0.09 | $\$$ | 0.14 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | $(0.08)$ | $\$$ | 0.09 | $\$$ | 0.14 |

## Exhibit 4 - Consolidated Statements Of Changes In Equity (In Thousands)

|  | Common Stock |  | Additional Paid in Capital | Treasury Stock |  | Common <br> Stock <br> Acquired by <br> Benefit Plans |  | Retained <br> Earnings |  | Accumulated Other Comprehensive Income, net |  | Total <br> Equity |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BALANCE - DECEMBER 31, 2006 | \$ | 147 | \$ 62,365 | \$ |  | \$ | $(5,371)$ | \$ | 69,545 | \$ | $(1,041)$ | \$ | 125,645 |
| Purchase of treasury stock |  |  |  |  | $(3,924)$ |  |  |  |  |  |  |  | $(3,924)$ |
| Purchase common stock held in trust |  |  |  |  |  |  | $(3,745)$ |  |  |  |  |  | $(3,745)$ |
| Stock based compensation expense |  |  | 271 |  |  |  |  |  |  |  |  |  | 271 |
| Unallocated ESOP shares committed to employees |  |  | 114 |  |  |  | 384 |  |  |  |  |  | 498 |
| Shares allocated in long-term incentive plan |  |  | 159 |  |  |  |  |  |  |  |  |  | 159 |
| Net income |  |  |  |  |  |  |  |  | 1,930 |  |  |  | 1,930 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  | 1,537 |  | 1,537 |
| BALANCE - DECEMBER 31, 2007 | \$ | 147 | \$ 62,909 | \$ | $(3,924)$ | \$ | (8,732) | \$ | 71,475 | \$ | 496 | \$ | 122,371 |
| Purchase of treasury stock |  |  |  |  | $(3,369)$ |  |  |  |  |  |  |  | $(3,369)$ |
| Stock based compensation expense |  |  | 950 |  |  |  |  |  |  |  |  |  | 950 |
| Issuance of stock for vested equity awa awards |  |  | (503) |  |  |  | 529 |  | (26) |  |  |  | - |
| Unallocated ESOP shares committed to employees |  |  | 56 |  |  |  | 384 |  |  |  |  |  | 440 |
| Shares allocated in long-term incentive plan |  |  | 104 |  |  |  |  |  |  |  |  |  | 104 |
| Net income |  |  |  |  |  |  |  |  | 1,215 |  |  |  | 1,215 |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  | (491) |  | (491) |
| BALANCE - DECEMBER 31, 2008 | \$ | 147 | \$ 63,516 | \$ | $(7,293)$ | \$ | $(7,819)$ | \$ | 72,664 | \$ | 5 | \$ | 121,220 |
| Purchase of treasury stock |  |  |  |  | $(4,521)$ |  |  |  |  |  |  |  | $(4,521)$ |
| Stock based compensation expense |  |  | 961 |  |  |  |  |  |  |  |  |  | 961 |
| Issuance of stock for vested equity awards |  |  | (542) |  |  |  | 574 |  | (32) |  |  |  | - |
| Unallocated ESOP shares committed to employees |  |  | (8) |  |  |  | 383 |  |  |  |  |  | 375 |
| Shares allocated in long-term incentive plan |  |  | 89 |  |  |  |  |  |  |  |  |  | 89 |
| Net loss |  |  |  |  |  |  |  |  | $(1,028)$ |  |  |  | $(1,028)$ |
| Other comprehensive income |  |  |  |  |  |  |  |  |  |  | 6,538 |  | 6,538 |
| BALANCE - DECEMBER 31, 2009 | \$ | 147 | \$ 64,016 |  | (11,814) | \$ | $(6,862)$ | \$ | 71,604 | \$ | 6,543 | \$ | 123,634 |

## Exhibit 5 - Consolidated Statements Of Cash Flows (In Thousands)

|  | Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2007 |
| Cash Flows From Operating Activities |  |  |  |
| Net income | \$ $(1,028)$ | \$ 1,215 | \$ 1,930 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |
| Provision for loan losses | 9,052 | 2,900 | 425 |
| Depreciation | 828 | 981 | 1,024 |
| Net amortization of securities premiums and discounts | 3,034 | 804 | 231 |
| Benefit for deferred income taxes | $(3,138)$ | $(1,159)$ | (141) |
| Stock benefit plans | 1,425 | 1,494 | 928 |
| Pension plan settlement | - | 137 | - |
| Origination of loans held for sale | (585) | $(3,197)$ | $(6,764)$ |
| Proceeds from sales of loans held for sale | 578 | 3,193 | 7,988 |
| Net gain on sales of loans and loans held for sale | (3) | (10) | (78) |
| Net gain on sale of premises and equipment | - | - | (970) |
| Net gain on sales of securities | $(2,381)$ | (118) | (169) |
| Other-than-temporary impairment loss on investments | 157 | - | - |
| Impairment loss on real estate held for investment | 150 | - | - |
| Earnings on investment in bank-owned life insurance | (453) | (452) | (438) |
| Decrease in mortgage servicing rights | 144 | 239 | 111 |
| Increase (decrease) in accrued interest receivable and other assets | $(6,079)$ | (521) | 626 |
| Increase (decrease) in accrued interest payable, accrued expenses and other liabilities | 13 | (1) | 79 |
| Net Cash Provided by Operating Activities | 1,714 | 5,505 | 4,782 |
| Cash Flows from Investing Activities |  |  |  |
| Equity investment in unconsolidated entity | (630) | - | (300) |
| Investment securities - available for sale: |  |  |  |
| Purchases | $(19,184)$ | $(18,488)$ | $(96,264)$ |
| Proceeds from sales | 14,482 | 72,398 | 36,268 |
| Proceeds from maturities, calls and principal repayments | 12,500 | 11,495 | 39,677 |
| Mortgage related securities - available for sale: |  |  |  |
| Purchases | $(294,289)$ | (144,815) | (91,720) |
| Proceeds from sales | 63,049 | 22,051 | - |
| Proceeds from maturities, calls and principal repayments | 104,524 | 57,398 | 46,451 |
| Net increase in loans | $(55,297)$ | $(125,505)$ | $(59,779)$ |
| Purchases of loan participations | (127) | $(19,335)$ | $(32,064)$ |
| Net increase in Federal Home Loan Bank stock | (728) | $(3,832)$ | $(1,453)$ |
| Increase in other investments | - | (120) | - |
| Deposit on real estate held for investment | 77 |  | 51 |
| Purchases of premises and equipment | (217) | (231) | $(2,660)$ |
| Proceeds from sales of premises and equipment and assets |  |  |  |
| acquired through foreclosure | - | 11 | 2,376 |
| Net Cash Used by Investing Activities | $(175,840)$ | $(148,973)$ | $(159,417)$ |
| Cash Flows from Financing Activities |  |  |  |
| Net increase in deposits | 249,805 | 22,912 | $(10,974)$ |
| Decrease in advances from borrowers for taxes and insurance | (470) | 215 | 112 |
| Federal Home Loan Bank advances | - | 70,000 | 50,000 |
| Principal payments on Federal Home Loan Bank advances | $(9,214)$ | $(3,621)$ | - |
| Other borrowings | - | 30,000 | 20,000 |
| Acquisition of stock for equity incentive plan | - | - | $(3,745)$ |
| Purchase of treasury stock | $(4,521)$ | $(3,369)$ | $(3,924)$ |
| Net Cash Provided by Financing Activities | 235,600 | 116,137 | 51,469 |
| Net Increase (Decrease) in Cash and Cash Equivalents | 61,474 | $(27,331)$ | $(103,166)$ |

Cash and Cash Equivalents - Beginning
Cash and Cash Equivalents - Ending
Supplemental Disclosure of Cash Flow Information Interest paid
Income taxes paid
Transfers of loans to assets acquired through foreclosure Net charge-offs

| 3,944 | 31,275 | 134,441 |
| :---: | :---: | :---: |
| \$ 65,418 | \$ 3,944 | \$31,275 |
| \$ 27,666 | \$ 23,828 | \$ 22,287 |
| \$ 2,481 | \$ 916 | \$ 319 |
| \$ 4,052 | \$ | \$ |
| \$ 4,707 | \$ 16 | \$ (2) |

## Exhibit 6 <br> Income Reconciliation of TFR to Consolidated Statements

Net Income(\$ in 000's)

Description
3/31/2009 TFR (3 months)
6/30/2009 TFR (3 months)
9/30/2009 TFR (3 months)
12/31/2009 TFR (3 months)
Net Income for 12 Months Ended 12/31/2009

Consolidated net income for 12 months ended 12/31/2009

Variance105
Adjustments
Interest on deposits with banks ..... 234
Interest on ESOP loan ..... 395
Other expenses ..... (789)
Income tax (benefit) expense ..... 54
Total Adjustments ..... (106)
Variance - Rounding ..... \$(1)




Merger or

Exhibit 7. Comparable Selection Screens

| Company Name | Exchange | IPO Date | Merger or <br> Acquisition <br> Target? <br> Yes/No Region |  | State | MstRetQtr |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Total Assets $(\$ 000)$ | Shares Owned by MHC <br> (Actual) |
| Citizens First Bancorp, Inc. | Pink | 03/07/2001 | No | MW |  | MI | 1,716,332 | NA |
| Community Investors Bancorp, Inc. | Pink | 02/07/1995 | No | MW | OH | 127,161 | NA |
| Crazy Woman Creek Bancorp Incorporated | Pink | 03/29/1996 | No | WE | WY | 153,105 | NA |
| East Side Financial, Inc. | Pink | 11/01/1991 | No | SE | FL | 104,927 | NA |
| Fidelity Federal Bancorp | Pink | 08/31/1987 | No | MW | IN | 206,537 | NA |
| First BancTrust Corporation | Pink | 04/19/2001 | No | MW | IL | 389,249 | NA |
| First Capital Bancshares, Inc. | Pink | 10/29/1999 | No | SE | NC | 66,242 | NA |
| First Federal of South Carolina, FSB (MHC) | Pink | 11/14/1994 | No | SE | SC | 120,422 | 853,964 |
| First Star Bancorp, Inc. | Pink | 05/15/1987 | No | MA | PA | 630,675 | NA |
| FPB Financial Corp. | Pink | 07/01/1999 | No | SW | LA | 165,051 | NA |
| Guaranty Bancorp, Inc. | Pink | NA | No | NE | NH | 373,253 | NA |
| Guaranty Financial Corp. (MHC) | Pink | 06/21/1993 | No | MW | WI | 1,319,948 | NA |
| Lexington B\&L Financial Corp. | Pink | 06/06/1996 | No | MW | MO | 131,705 | NA |
| LifeStore Financial Group (MHC) | Pink | 10/07/1996 | No | SE | NC | 297,576 | 538,221 |
| Peoples Bancorp | Pink | 07/07/1987 | No | MW | IN | 485,312 | NA |
| Prince George's Federal Savings Bank | Pink | NA | No | MA | MD | 98,334 | NA |
| Redwood Financial, Inc. | Pink | 07/10/1995 | No | MW | MN | 172,719 | NA |
| SE Financial Corp. | Pink | 05/06/2004 | No | MA | PA | 311,210 | NA |
| Seneca-Cayuga Bancorp, Inc. (MHC) | Pink | 07/11/2006 | No | MA | NY | 200,488 | 1,309,275 |
| SFB Bancorp, Inc. | Pink | 05/30/1997 | No | SE | TN | 59,824 | NA |
| SFSB, Inc. (MHC) | Pink | 12/31/2004 | No | MA | MD | 192,379 | 1,636,594 |
| Sistersville Bancorp, Inc. | Pink | 06/26/1997 | No | SE | WV | 49,720 | NA |
| Southern Community Bancshares, Inc. | Pink | 12/23/1996 | No | SE | AL | 69,966 | NA |
| Washington Federal Bank for Savings | Pink | 03/01/1995 | No | MW | IL | 83,489 | NA |
| Webster City Federal Bancorp (MHC) | Pink | 08/15/1994 | No | MW | IA | 96,303 | 2,300,000 |
| 1st Security Bancorp Inc. | Private | NA | No | WE | WA | 234,306 | NA |
| Anchor Bancorp | Private | NA | No | WE | WA | 615,780 | NA |
| Gateway Community Financial Corp. | Private | NA | No | MA | NJ | 434,531 | NA |
| Magna Bank | Private | NA | No | SE | TN | 457,658 | NA |
| National Consumer Cooperative Bank | Private | NA | No | MA | DC | 2,157,019 | NA |
| Santander Holdings USA, Inc. | Private | 08/12/1986 | No | NE | MA | 82,953,215 | NA |





The following 59 institutions were eliminated - Outside of the Region - 50 Remain Anchor BanCorp Wisconsin Inc. NASDAQ 07/16/1992 Bank Mutual Corporation BankFinancial Corporation NASDAQ 06/24/2005 Central Federal Corporation $\quad$ NASDAQ $12 / 30 / 1998$ $\begin{array}{ll}\text { NASDAQ } & 07 / 24 / 1998 \\ \text { NASDAQ } & 11 / 01 / 2006\end{array}$ NASDAQ 04/03/1996 $\begin{array}{ll}\text { NASDAQ } & 12 / 22 / 1993 \\ \text { NASDAQ } & 01 / 04 / 1999\end{array}$ $\begin{array}{ll}\text { NASDAQ } & 01 / 04 / 1999 \\ \text { NASDAQ } & 07 / 11 / 2006\end{array}$ $\begin{array}{ll}\text { NASDAQ } & 07 / 11 / 2006 \\ \text { NASDAQ } & 10 / 02 / 1995\end{array}$ $\begin{array}{ll}\text { NASDAQ } & 04 / 04 / 2005 \\ \text { NASDAQ } & 01 / 26 / 1988\end{array}$ $01 / 26 / 1988$
$01 / 04 / 1999$ 10/07/2008 04/08/1992 $06 / 30 / 1994$
$02 / 09 / 1998$ 07/24/2006 $02 / 03 / 1995$
$09 / 20 / 1993$ 12/30/1999 09/27/1985
$03 / 21 / 1996$ 08/12/1996 12/03/1998 $12 / 30 / 1992$
$12 / 20 / 1996$ 10/02/2002 07/09/1998
01/09/2003 04/30/1997 01/07/2010 10/01/2002 03/30/1988
$11 / 30 / 2007$ 05/16/2003 05/03/1996
11/10/1983 E00Z/Z0/LO
E00Z/Z0/LO

|  |  | $\text { 㞱 } \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z} \mathbb{Z}$ |
| :---: | :---: | :---: |
|  |  o ob <br>  | 元 <br>  |
|  |  |  |
| $\begin{gathered} \stackrel{\Delta}{\leftrightarrows} \\ \stackrel{y}{5} \end{gathered}$ |  |  |
|  |  |  | $\underset{\substack{\text { Acquisition } \\ \text { Target? }}}{\substack{\text { and }}}$



Merger or $\begin{array}{lr}\text { Exchange } & \text { IPO Date } \\ \text { NASDAQ } & 12 / 10 / 1998 \\ \text { NYSE } & 11 / 29 / 1983\end{array}$

| Company Name | Exchange | IPO Date |
| :--- | :--- | ---: |
| Superior Bancorp | NASDAQ | $12 / 10 / 1998$ |
| BankAtlantic Bancorp, Inc. | NYSE | $11 / 29 / 1983$ |
| GS Financial Corp. | NASDAQ | $04 / 01 / 1997$ |
| Home Bancorp, Inc. | NASDAQ | $10 / 03 / 2008$ |
| Louisiana Bancorp, Inc. | NASDAQ | $07 / 10 / 2007$ |
| OmniAmerican Bancorp, Inc. | NASDAQ | $01 / 21 / 2010$ |
| Osage Bancshares, Inc. | NASDAQ | $01 / 18 / 2007$ |
| United Western Bancorp, Inc. | NASDAQ | $10 / 18 / 1996$ |
| Teche Holding Company | NYSE Amex | $04 / 19 / 1995$ |
| Bofl Holding, Inc. | NASDAQ | $03 / 14 / 2005$ |
| Broadway Financial Corporation | NASDAQ | $01 / 09 / 1996$ |
| First Financial Northwest, Inc. | NASDAQ | $10 / 10 / 2007$ |
| First PacTrust Bancorp, Inc. | NASDAQ | $08 / 23 / 2002$ |
| Home Federal Bancorp, Inc. | NASDAQ | $12 / 20 / 2007$ |
| Provident Financial Holdings, Inc. | NASDAQ | $06 / 28 / 1996$ |
| Riverview Bancorp, Inc. | NASDAQ | $10 / 01 / 1997$ |
| Territorial Bancorp Inc. | NASDAQ | $07 / 13 / 2009$ |
| Timberland Bancorp, Inc. | NASDAQ | $01 / 13 / 1998$ |
| Washington Federal, Inc. | NASDAQ | $11 / 17 / 1982$ |

The following 37 institutions were eliminated - Outside Size Range - 13 Remain Independence Federal Savings Bank $\begin{array}{llr}\text { Independence Federal Savings Bank } & \text { NASDAQ } & 06 / 06 / 1985 \\ \text { CMS Bancorp, Inc. } & \text { NASDAQ } & 04 / 04 / 2007 \\ \text { Mayflower Bancorp, Inc. } & \text { NASDAQ } & \text { NA }\end{array}$ NA
$03 / 30 / 2005$ $11 / 29 / 1993$
$08 / 03 / 1988$ 01/22/2010 07/07/2006 $03 / 01 / 1985$
$01 / 26 / 1995$ 07720:2006 11/14/1989
10/24/1986 01/17/2007 04/11/2008 $07 / 13 / 1994$
$06 / 24 / 1988$


 Page 7 of 7
Page 1 of 5
Exhibit 8

| Ticker | Short Name | Corporate |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exchange | City | State | Number <br> of Offices | $\begin{gathered} \text { IPO } \\ \text { Date } \end{gathered}$ |
| Comparable Thrijt Data |  |  |  |  |  |  |
| ABBC | Abington Bancorp, Inc. | NASDAQ | Jenkintown | PA | 20 | 06/28/2007 |
| BFED | Beacon Federal Bancorp, Inc. | NASDAQ | East Syracuse | NY | 8 | 10/02/2007 |
| CBNJ | Cape Bancorp, Inc. | NASDAQ | Cape May Court House | N | 18 | 02/01/2008 |
| ESSA | ESSA Bancorp, Inc. | NASDAQ | Stroudsburg | PA | 14 | 04/04/2007 |
| HARL | Harleysville Savings Financial Corporation | NASDAQ | Harleysville | PA | 7 | 08/04/1987 |
| HIFS | Hingham Institution for Savings | NASDAQ | Hingham | MA | 10 | 12/20/1988 |
| LEGC | Legacy Bancorp, Inc. | NASDAQ | Pitsfield | MA | 20 | 10/26/2005 |
| LSBX | LSB Corporation | NASDAQ | North Andover | MA | 8 | 05/02/1986 |
| UBNK | United Financial Bancorp, Inc. | NASDAQ | West Springfield | MA | 24 | 12/04/2007 |
| WFD | Westield Financial, Ync. | NASDAQ | Westifield | MA | 11 | 01/04/2007 |
| FXCB | Average |  |  |  |  |  |
|  | Median |  |  |  |  |  |
|  | Maximum |  |  |  |  |  |
|  | Minimum |  |  |  |  |  |
|  | Fox Chase Bancorp, Inc. (MHC) | NASDAQ | Hatboro | PA | 11 | 10/02/2006 |
|  | Variance to the Comparable Median |  |  |  |  |  |

Exhibit 8

| Ticker |  | Assel Qualiy for the Mast Recent Period End |  |  |  |  |  | LTM Profitability |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { NPLs } s! \\ \text { Loans } \\ \text { (\%) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Reserves/ } \\ \text { NPLs } \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \text { NPA.s } \\ \text { Assets } \\ (\%) \\ \hline \end{gathered}$ | $\begin{gathered} \text { NPAs } / \\ \text { Equity } \\ (\%) \\ \hline \end{gathered}$ | Reserves! Loans $(\%)$ | $\begin{array}{r} \text { Reserves/ } \\ \text { NPAs }+90 \\ (\%) \end{array}$ | Return on Avg Assets (\%) | Return on Avg Equity (\%) |  |  |
| Comparable Thriff Data |  |  |  |  |  |  |  |  |  |  |  |
| AbBC | Abington Bancop, Inc. | 3.66 | 32.07 | 4.13 | 23.89 | 1.17 | 15.83 | (0.60) | (3.16) | (0.57) | (3.02) |
| BFED | Beacon Federal Bancorp, Inc. | 1.87 | 100.31 | 1.28 | 13.52 | 1.88 | 114.14 | 0.34 | 3.58 | 0.48 | 5.06 |
| CBNJ | Cape Bancorp, Inc. | 4.01 | 41.39 | 3.45 | 29.22 | 1.66 | 36.00 | (1.64) | (12.91) | NA | NA |
| ESSA | ESSA Bancorp, Inc. | 1.66 | 50.87 | 0.92 | 5.21 | 0.84 | 65.39 | 0.53 | 2.93 | 0.55 | 3.03 |
| HARL | Harleysville Savings Financial Corporation | 0.17 | 259.95 | 0.10 | 1.66 | 0.43 | 259.95 | 0.55 | 9.20 | 0.62 | 10.30 |
| HiFs | Hingham Institution for Savings | 1.30 | 61.03 | 1.36 | 19.27 | 0.79 | 45.59 | 0.93 | 12.79 | 0.96 | 13.21 |
| Legc | Legacy Bancorp, Inc. | 4.57 | 36.51 | 3.34 | 26.01 | 1.67 | 35.13 | (0.82) | (6.19) | (0.09) | (0.68) |
| LSBX | LSB Corporation | 0.62 | 217.08 | 0.24 | 3.30 | 1.34 | 358.58 | 0.64 | 7.00 | 0.52 | 5.68 |
| UBNK | United Financial Bancorp, Inc. | 1.45 | 56.36 | 1.17 | 7.99 | 0.82 | 50.94 | 0.46 | 2.67 | 0.61 | 3.54 |
| WED | Westfield Financial, Inc. | 1.15 | 139.76 | 0.60 | 2.88 | 1.60 | 107.19 | 0.47 | 2.12 | 0.53 | 2.40 |
| FXCB | Average | 2.04 | 99.53 | 1.66 | 13.29 | 1.22 | 108.87 | 0.09 | 1.80 | 0.40 | 4.39 |
|  | Mcdian | 1.55 | 58.70 | 1.23 | 10.75 | 1.26 | 58.17 | 0.47 | 2.80 | 0.53 | 3.54 |
|  | Maximum | 4.57 | 259.95 | 4.13 | 29.22 | 1.88 | 358.58 | 0.93 | 12.79 | 0.96 | 13.21 |
|  | Minimum | 0.17 | 32.07 | 0.10 | 1.66 | 0.43 | 15.83 | (1.64) | (12.91) | (0.57) | (3.02) |
|  | Fox Chase Bancorp, Inc. (MHC) | 4.62 | 35.73 | 2.87 | 27.28 | 1.65 | 31.44 | (0.09) | (0.82) | (0.21) | (1.92) |
|  | Variance to the Comparable Median | 3.07 | (22.97) | 1.64 | 16.53 | 0.39 | (26.73) | (0.56) | (3.62) | (0.74) | (5.46) |

Exhibit 8

| Ticker Short Name |  | LTM Income Statement |  |  |  |  |  |  |  | Growth |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yield on Ave Earn Assets (\%) | Cost of Funds (\%) | $\begin{array}{r} \text { Net } \\ \text { Interest } \\ \text { Spread } \\ (\%) \\ \hline \end{array}$ |  | Noninterest Income/ Avg Assets (\%) | Noninterest Expense/ Avg Assets (\%) | Efficiency Ratio (\%) | Overhead Ratio (\%) | Asset Growth LTM <br> (\%) | $\begin{array}{r} \text { Loan Growth } \\ \text { LTM } \\ (\%) \\ \hline \end{array}$ | $\begin{array}{r} \text { Deposit Growth } \\ \text { LTM } \\ (\%) \\ \hline \end{array}$ |
| Comparable Thrift Dafa |  |  |  |  |  |  |  |  |  |  |  |  |
| ABBC | Abington Bancorp, Inc. | 4.90 | 2.47 | 2.43 | 2.81 | (0.12) | 1.87 | 77.01 | 78.13 | 4.06 | 0.72 | 27.86 |
| BFED | Beacon Federal Bancorp, Inc. | 5.43 | NA | NA | 2.78 | 0.50 | 1.74 | 54.13 | 45.65 | 4.46 | 6.46 | 10.67 |
| CBNJ | Cape Bancorp, Inc. | 5.43 | 2.16 | 3.27 | 3.54 | 0.09 | 2.62 | 78.68 | 78.12 | (1.64) | 0.97 | 3.58 |
| ESSA | ESSA Bancorp, Inc. | 5.24 | 2.81 | 2.42 | 2.94 | 0.55 | 2.43 | 68.42 | 62.22 | 0.12 | 1.77 | 7.05 |
| HARL | Harleysville Savings Financial Corporation | 5.06 | NA | NA | 2.06 | 0.24 | 1.39 | 60.61 | 55.99 | 1.89 | 4.17 | 15.75 |
| HIFS | Hingham Institution for Savings | 5.35 | NA | NA | 3.25 | 0.23 | 1.61 | 45.51 | 41.49 | 14.81 | 11.08 | 20.13 |
| LEGC | Legacy Bancorp, Inc. | 5.18 | 2.45 | 2.73 | 3.10 | 0.60 | 2.99 | 83.65 | 80.28 | 0.17 | (5.44) | 7.12 |
| LSBX | LSB Corporation | 5.34 | NA | NA | 2.56 | 0.25 | 1.73 | 63.41 | 59.73 | 7.26 | 18.56 | 20.59 |
| UBNK | United Financial Bancorp, Inc. | 5.22 | NA | NA | 3.39 | 0.65 | 2.64 | 67.98 | 61.57 | 22.00 | 28.87 | 32.74 |
| WFD | Westfield Financial, Inc. | 4.82 | 2.47 | 2.35 | 2.98 | 0.33 | 2.12 | 67.68 | 63.89 | 7.43 | (0.86) | 10.19 |
| FXCB | Average | 5.20 | 2.47 | 2.64 | 2.94 | 0.33 | 2.11 | 66.71 | 62.71 | 6.06 | 6.63 | 15.57 |
|  | Median | 5.23 | 2.47 | 2.43 | 2.96 | 0.29 | 2.00 | 67.83 | 61.90 | 4.26 | 2.97 | 13.21 |
|  | Maximum | 5.43 | 2.81 | 3.27 | 3.54 | 0.65 | 2.99 | 83.65 | 80.28 | 22.00 | 28.87 | 32.74 |
|  | Minimum | 4.82 | 2.16 | 2.35 | 2.06 | (0.12) | 1.39 | 45.51 | 41.49 | (1.64) | (5.44) | 3.58 |
|  | Fox Chase Bancorp, Inc. (MHC) | 4.67 | 2.92 | 1.74 | 2.16 | 0.14 | 1.81 | 79.90 | 76.82 | 26.04 | 7.19 | 41.05 |
|  | Variance to the Comparable Median | (0.56) | 0.45 | (0.69) | (0.80) | (0.15) | (0.19) | 12.07 | 14.92 | 21.78 | 4.22 | 27.84 |



| Ticker | Short Name | Income |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Net Income } \\ \text { MRQ } \\ \hline \end{gathered}$ | Core Income MRQ | $\begin{gathered} \text { Core EPS } \\ \text { MRQ } \\ \hline \end{gathered}$ | $\begin{gathered} \text { EPS } \\ \text { MRQ } \end{gathered}$ | Net Income LTM | Core Income LTM | $\begin{gathered} \text { Core EPS } \\ \text { LTM } \end{gathered}$ | $\begin{aligned} & \text { EPS } \\ & \text { LTM } \end{aligned}$ |
|  | Comparable Thrifi Data |  |  |  |  |  |  |  |  |
| ABBC | Abington Bancorp, Inc. | -1,991 | -1,991 | (0.10) | (0.10) | -7,193 | -6,871 | (0.34) | (0.36) |
| BFED | Beacon Federal Bancorp, Inc. | 994 | 1,353 | 0.22 | 0.16 | 3,523 | 5,006 | 0.77 | 0.54 |
| CBNJ | Cape Bancorp, Inc. | 1,230 | NA | NA | 0.10 | -17,901 | NA | NA | (1.45) |
| ESSA | ESSA Bancorp, Inc. | 794 | 794 | 0.06 | 0.06 | 5,520 | 5,714 | 0.42 | 0.41 |
| harl | Harleysville Savings Financial Corporation | 1,214 | 1,214 | 0.33 | 0.33 | 4,555 | 5,098 | 1.40 | 1.25 |
| HIFS | Hingham Institution for Savings | 2,267 | 2,267 | 1.07 | 1.07 | 8,045 | 8,305 | 3.91 | 3.79 |
| LEGC | Legacy Bancorp, Inc. | $-3,815$ | -1,316 | (0.17) | (0.48) | -7,798 | -850 | (0.11) | (0.98) |
| LsBX | LSB Corporation | 1,451 | 929 | 0.06 | 0.18 | 5.037 | 4,087 | 0.64 | 0.85 |
| UBNK | United Financial Bancorp, Inc. | 1,222 | 2,153 | 0.14 | 0.08 | 5,806 | 7,717 | 0.51 | 0.38 |
| WFD | Westfield Financial, Ync. | 1,939 | 1,881 | 0.06 | 0.06 | 5.459 | 6,183 | 0.20 | 0.18 |
|  | Average | 531 | 809 | 0.19 | 0.15 | 505 | 3,821 | 0.82 | 0.46 |
|  | Median | 1,218 | 1,214 | 0.06 | 0.09 | 4,796 | 5,098 | 0.51 | 0.40 |
|  | Maximum | 2,267 | 2,267 | 1.07 | 1.07 | 8,045 | 8,305 | 3.91 | 3.79 |
|  | Minimum | -3,815 | -1,991 | (0.17) | (0.4) | -17,901 | -6,871 | (0.34) | (1.45) |
| fXCB | Fox Chase Bancorp, Inc. (MHC) | $-2,240$ | -2,983 | (0.22) | (0.16) | -1,028 | $(2,397)$ | (0.18) | (0.08) |
|  | Variance to the Comparable Median | (3,458) | $(4,197)$ | NA | Na | $(5,824)$ | (7,495) | NA | NA |


| Ticker | ExhIndustry | Page 1 of 5 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Current Stock Price (\$) | Current <br> Market Value (\$M) | Current Price in Relation to |  |  |  |  |  |  | Current Dividend Yield (\%) | LTM <br> Dividend Payout Ratio <br> (\%) |
|  |  |  |  | Earnings (x) | $\begin{array}{r} \text { Price/ } \\ \text { Core EPS } \\ (\mathrm{x}) \end{array}$ | LTMEPS $(x)$ | Pricef LTM Core EPS <br> (x) | Book Value <br> (\%) | Tangible Book Value $(\%)$ | Assets (\%) |  |  |
| ABBC | Abington Bancorp, Inc. | 7.88 | 165.90 | NM | NM | NM | NM | 77.40 | 77.40 | 13.39 | 2.54 | NM |
| ABCW | Anchor BanCorp Wisconsin Inc. | 1.20 | 26.00 | NM | NM | NM | NM | NM | NM | 0.59 |  | - |
| AF | Astoria Financial Corporation | 13.30 | 1,302.10 | 36.90 | 42.10 | 44.30 | 37.30 | 102.10 | 120.60 | 6.09 | 3.91 | 173.33 |
| AFCB | Athens Bancshares Corporation | 10.83 | 30.10 | NA | NA | NA | NA | NA | NA | NA | - | NA |
| BBX | BankAtlantic Bancorp, Inc. | 1.25 | 60.30 | NM | NM | NM | NM | 42.10 | 46.50 | 1.28 | - | - |
| BCSB | BCSB Bancorp, Inc. | 9.26 | 28.90 | 12.90 | 12.90 | NM | NM | 58.10 | 58.20 | 5.02 |  | - |
| BFED | Beacon Federal Bancorp, Inc. | 8.60 | 56.30 | 13.40 | 9.90 | 15.90 | 11.20 | 55.60 | 55.60 | 5.27 | 2.33 | 37.04 |
| BFIN | BankFinancial Corporation | 9.68 | 207.30 | 34.60 | 29.00 | 21.50 | 20.00 | 77.90 | 86.70 | 13.17 | 2.89 | 62.22 |
| BHLB | Berkshire Hills Bancorp, Inc. | 18.45 | 256.80 | NM | NM | NM | NM | 66.80 | 123.20 | 9.51 | 3.47 | NM |
| BKMU | Bank Mutual Corporation | 6.84 | 315.80 | 57.00 | 74.70 | 23.60 | 31.30 | 78.40 | 90.60 | 9.00 | 4.09 | 110.34 |
| BOFI | Bofl Holding, Inc. | 13.66 | 111.90 | 5.60 | 7.90 | 7.90 | 8.60 | 120.60 | 120.60 | 8.38 | - | - |
| BRKL | Brookline Bancorp, Inc. | 10.31 | 608.60 | 25.80 | 30.20 | 31.20 | 32.30 | 124.80 | 138.00 | 23.27 | 3.30 | 103.03 |
| BYFC | Broadway Financial Corporation | 6.01 | 10.50 | 15.00 | 15.00 | 13.70 | 10.40 | 46.80 | 46.80 | 2.06 | 3.33 | 45.45 |
| CARV | Carver Bancorp, Inc. | 8.64 | 21.40 | 9.80 | NM | 57.60 | NM | 46.50 | 46.70 | 2.70 | 4.63 | 266.67 |
| CASH | Meta Financial Group, Inc. | 21.01 | 64.40 | 11.70 | NM | NM | NM | 119.30 | 126.10 | 6.06 | 2.47 | NM |
| CBNJ | Cape Bancorp, Inc. | 7.30 | 97.20 | 18.30 | NA | NM | NA | 76.80 | 94.10 | 9.05 | - | - |
| CBNK | Chicopee Bancorp, Inc. | 12.68 | 80.90 | NM | NM | NM | NM | 85.90 | 85.90 | 14.87 | - | - |
| CEBK | Central Bancorp, Inc. | 8.54 | 14.00 | 15.30 | 12.20 | NM | NM | 41.10 | 44.00 | 2.55 | 2.34 | NM |
| CFBK | Central Federal Corporation | 1.10 | 4.50 | NM | NM | NM | NM | 24.50 | 24.50 | 1.64 | - | - |
| CFFC | Community Financial Corporation | 4.15 | 18.10 | 6.90 | 6.90 | 13.40 | 12.00 | 49.80 | 49.80 | 3.42 | - | - |
| CITZ | CFS Bancorp, Inc. | 4.10 | 44.20 | 5.40 | 10.20 | NM | NM | 40.00 | 40.00 | 4.08 | 0.98 | NM |
| CMSB | CMS Bancorp, Inc. | 7.40 | 13.80 | 30.80 | NM | NM | NM | 66.00 | 66.00 | 6.06 | - | - |
| CSBC | Citizens South Banking Corporation | 5.12 | 38.50 | NM | NA | NM | NA | 74.50 | 75.20 | 5.00 | 3.13 | NM |
| CZWI | Citizens Community Bancorp, Inc. | 3.93 | 20.10 | 32.80 | 10.30 | NM | 10.40 | 36.40 | 41.40 | 3.55 | - | NM |
| DCOM | Dime Community Bancshares, Inc. | 12.70 | 436.80 | 13.20 | 11.90 | 16.10 | 13.10 | 148.20 | 179.10 | 11.05 | 4.41 | 70.89 |
| DNBK | Danvers Bancorp, Inc. | 14.59 | 316.70 | 26.10 | 26.10 | 47.10 | 42.80 | 110.90 | 127.30 | 12.67 | 0.55 | 25.81 |
| ESBF | ESB Financial Corporation | 12.98 | 156.50 | 16.20 | NA | 13.00 | NA | NA | NA | NA | 3.08 | 40.00 |
| ESBK | Elmira Savings Bank, FSB | 15.61 | 30.00 | 8.70 | 8.70 | 9.80 | 9.40 | 82.90 | NA | 6.23 | 5.12 | 50.00 |
| ESSA | ESSA Bancorp, Inc. | 12.19 | 171.80 | 50.80 | 50.80 | 29.70 | 28.70 | 94.50 | 94.50 | 16.65 | 1.64 | 43.90 |
| FABK | First Advantage Bancorp | 10.26 | 45.90 | NM | NA | NM | NA | 65.10 | 65.10 | 13.33 | 1.95 | 250.00 |
| FBC | Flagstar Bancorp, Inc. | 0.74 | 660.10 | NM | NM | NM | NM | 105.70 | 105.70 | 2.54 | . | - |
| FBSI | First Bancshares, Inc. | 9.45 | 14.70 | NM | 78.80 | NM | NM | 61.00 | 61.40 | 6.97 | - | - |
| FCAP | First Capital, Inc. | 14.70 | 40.50 | 28.30 | 28.50 | 52.50 | 45.20 | NA | NA | NA | 4.90 | 257.14 |
| FCFL | First Community Bank Corporation of America | 2.88 | 15.70 | NM | NA | NM | NA | NA | NA | NA | - | - |
| FCLF | First Clover Leaf Financial Corp. | 6.90 | 54.90 | 57.50 | 27.50 | NM | NM | 70.00 | 83.60 | 9.24 | 3.48 | NM |
| FDEF | First Defiance Financial Corp. | 9.77 | 79.30 | NM | 11.70 | 15.50 | 9.40 | 40.10 | 59.00 | 3.92 | - | 46.83 |
| FFBH | First Federal Bancshares of Arkansas, Inc. | 3.50 | 17.00 | NM | NM | NM | NM | 36.60 | 36.60 | 2.31 | 1.14 | (0.54) |
| FFCH | First Financial Holdings, Inc. | 12.73 | 210.40 | NM | NM | 5.10 | 44.30 | 72.70 | 83.80 | 6.17 | 1.57 | 8.03 |
| FFDF | FFD Financial Corporation | 13.01 | 13.20 | 20.30 | 20.30 | 16.90 | 15.80 | 73.50 | 73.50 | 6.66 | 5.23 | 88.31 |
| FFFD | North Central Bancshares, Inc. | 14.05 | 18.90 | 12.50 | 35.50 | 7.10 | 7.30 | 49.60 | 49.60 | 4.26 | 0.28 | 2.01 |
| FFHS | First Franklin Corporation | 7.00 | 11.80 | NM | NM | NM | NM | 51.00 | 51.00 | 3.87 | - | - |
| FFIC | Flushing Financial Corporation | 12.60 | 392.20 | 21.00 | 12.70 | 13.90 | 11.50 | 108.90 | 114.20 | 9.47 | 4.13 | 57.14 |
| FFNM | First Federal of Northern Michigan Bancorp, Inc. | 1.58 | 4.60 | NM | NM | NM | NM | 17.60 | 18.30 | 1.91 | - | - |
| FFNW | First Financial Northwest, Inc. | 6.74 | 126.90 | NM | NM | NM | NM | 55.50 | 55.50 | 9.65 | 5.04 | NM |
| FKFS | First Keystone Financial, Inc. | 11.72 | 28.50 | NM | NM | NM | NM | 88.60 | 88.60 | 5.64 | - | - |
| FNFG | First Niagara Financial Group, Inc. | 14.01 | 2,641.10 | 21.90 | NA | 30.50 | 20.80 | 109.10 | 180.10 | NA | 4.00 | 121.74 |
| FPFC | First Place Financial Corp. | 3.41 | 57.90 | NM | NM | NM | NM | 27.80 | 29.20 | 1.81 | - | NM |
| FPTB | First PacTrust Bancorp, Inc. | 6.92 | 29.40 | 5.80 | 5.50 | NM | NM | 37.70 | 37.70 | 3.36 | 2.89 | NM |
| FSBI | Fidelity Bancorp, Inc. | 4.90 | 14.90 | 30.60 | 7.80 | NM | NM | 37.10 | 39.80 | 2.05 | 1.63 | NM |
| FSFG | First Savings Financial Group, Inc. | 11.20 | 27.10 | 7.40 | 7.40 | 17.00 | 17.00 | 51.40 | 61.40 | 5.50 | - | 12.12 |
| GSLA | GS Financial Corp. | 14.00 | 17.50 | NM | NA | 20.00 | NA | NA | NA | NA | 2.86 | 57.14 |
| HARL | Harleysville Savings Financial Corporation | 13.65 | 49.80 | 10.30 | 10.30 | 10.90 | 9.80 | 97.80 | 97.80 | 5.93 | 5.57 | 60.00 |
| HBCP | Home Bancorp, Inc. | 12.25 | 107.50 | NM | NM | 21.10 | 16.40 | 81.00 | 81.00 | 20.49 | - | - |
| HBNK | Hampden Bancorp, Inc. | 10.15 | 73.50 | NM | NM | NM | NM | 77.70 | 77.70 | 12.80 | 1.18 | NM |
| HCBK | Hudson City Bancorp, Inc. | 13.33 | 7,023.20 | 11.90 | 11.90 | 12.50 | 12.50 | 122.90 | 126.60 | 10.88 | 4.50 | 56.07 |
| HFBC | HopFed Bancorp, Inc. | 11.42 | 41.10 | 5.20 | 7.50 | 43.90 | NM | NA | NA | NA | 4.20 | 184.62 |
| HFFC | HF Financial Corp. | 10.25 | 71.10 | 6.70 | 7.40 | 8.20 | 7.00 | 77.10 | 81.40 | 6.05 | 4.39 | 36.00 |
| HMFS | Hingham Institution for Savings | 32.65 | 69.40 | 7.60 | 7.60 | 8.60 | 8.40 | 106.20 | 106.20 | 7.49 | 2.70 | 28.76 |
| HMNF | HMN Financial, Inc. | 5.03 | 21.40 | NM | NM | NM | NM | 28.00 | 28.00 | 2.11 | - | - |



| Ticker | Short Name | $\begin{array}{r} \text { Current } \\ \text { Stock } \\ \text { Price } \\ (\$) \\ \hline \end{array}$ | Current <br> Market <br> Value <br> (\$M) | Current Price in Relation to |  |  |  |  |  |  | Current Dividend Yield (\%) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{array}{r} \text { Earnings } \\ (\mathrm{x}) \\ \hline \end{array}$ | Price Core EPS | LTM EPS $(\mathrm{x})$ | Price/ LTM Core EPS $(\mathrm{x})$ | $\begin{array}{r} \text { Book Value } \\ (\%) \\ \hline \end{array}$ | Tangible Book Value (\%) | Assets (\%) |  |  |
| CFFN | Capitol Federal Financial (MHC) | 35.32 | 2,612.70 | 30.50 | NA | 36.00 | NA | 274.70 | 274.70 | 30.89 | 5.66 | 233.67 |
| CHEV | Cheviot Financial Corp. (MHC) | 8.45 | 74.90 | 52.80 | 52.80 | 65.00 | 60.00 | NA | NA | NA | 5.21 | 315.38 |
| COBK | Colonial Bankshares, Inc. (MHC) | 8.10 | 35.80 | 25.30 | 12.10 | 25.30 | 17.60 | 80.90 | 80.90 | 6.28 | - | - |
| CSBK | Clifton Savings Bancorp, Inc. (MHC) | 8.60 | 227.80 | 26.90 | 26.90 | 43.00 | 41.00 | 130.20 | 130.20 | 21.52 | 2.33 | 100.00 |
| EBSB | Meridian Interstate Bancorp, Inc. (MHC) | 10.03 | 226.80 | 27.90 | 35.50 | 59.00 | 54.70 | NA | NA | NA | . | - |
| FFCO | FedFirst Financial Corporation (MHC) | 5.45 | 34.50 | NM | NA | 60.60 | NA | 81.20 | NA | NA | - | - |
| GCBC | Greene County Bancorp, Inc. (MHC) | 15.01 | 61.80 | 12.90 | 12.90 | 13.40 | NA | 144.90 | 144.90 | 13.05 | 4.53 | 60.71 |
| HBOS | Heritage Financial Group (MHC) | 9.56 | 99.40 | NM | NM | NM | NM | 156.20 | 160.40 | 16.93 | 3.77 | NM |
| ISBC | Investors Bancorp, Inc. (MHC) | 13.23 | 1,514.20 | 30.10 | 29.90 | 40.10 | 36.80 | 172.50 | NA | 17.55 | - | - |
| JXSB | Jacksonville Bancorp, Inc. (MHC) | 11.88 | 22.80 | 13.50 | 17.50 | 16.50 | 20.90 | NA | NA | NA | 2.53 | 41.67 |
| KFED | K-Fed Bancorp (MHC) | 8.60 | 114.30 | NM | NM | 41.00 | 37.10 | 123.90 | 129.60 | 13.03 | 5.12 | 209.52 |
| KFFB | Kentucky First Federal Bancorp (MHC) | 12.23 | 96.10 | NM | 101.90 | NM | NM | 165.70 | 222.50 | 40.13 | 3.27 | NM |
| KRNY | Kearny Financial Corp. (MHC) | 10.26 | 707.10 | NM | 83.90 | NM | 93.80 | 147.20 | 177.60 | 32.10 | 1.95 | 222.22 |
| LPSB | LaPorte Bancorp, Inc. (MHC) | 5.00 | 23.20 | 9.60 | 10.20 | 13.50 | 15.60 | 47.20 | 58.40 | 5.98 | - | - |
| LSBK | Lake Shore Bancorp, Inc. (MHC) | 7.99 | 49.30 | 14.30 | 14.30 | 21.60 | 20.50 | NA | NA | NA | 3.00 | 56.76 |
| MGYR | Magyar Bancorp, Inc. (MHC) | 4.30 | 24.80 | NM | NM | NM | NM | 62.20 | 62.20 | 4.44 | . | - |
| MLVF | Malvern Federal Bancorp, Inc. (MHC) | 9.45 | 57.70 | NM | NM | NM | 79.60 | 83.20 | 83.20 | 8.45 | 1.27 | 162.50 |
| MSBF | MSB Financial Corp. (MHC) | 7.35 | 38.70 | 36.80 | 36.80 | NM | 81.70 | 96.50 | 96.50 | 10.63 | 1.63 | 171.43 |
| NECB | Northeast Community Bancorp, Inc. (MHC) | 7.26 | 96.00 | NM | NM | NM | NM | 87.50 | 89.10 | 18.83 | 1.65 | NM |
| NFBK | Northfield Bancorp, Inc. (MHC) | 14.21 | 627.70 | 35.50 | 37.30 | 50.80 | 50.30 | NA | NA | NA | 1.13 | 57.14 |
| NVSL | Naugatuck Valley Financial Corporation (MHC) | 6.80 | 47.80 | 17.00 | 17.20 | 23.50 | 24.60 | 94.90 | 95.10 | 8.57 | 1.76 | 48.28 |
| ONFC | Oneida Financial Corp. (MHC) | 9.15 | 71.70 | 14.30 | 10.70 | 17.60 | 13.70 | NA | NA | NA | 5.25 | 92.31 |
| ORIT | Oritani Financial Corp. (MHC) | 16.14 | 597.80 | 50.40 | 48.30 | 57.60 | 56.90 | 241.10 | 241.10 | 29.79 | 1.86 | 89.29 |
| PBHC | Pathfinder Bancorp, Inc. (MHC) | 5.75 | 14.30 | 9.60 | NA | 9.40 | NA | 61.70 | 73.90 | 3.91 | 2.09 | 19.67 |
| PBIP | Prudential Bancorp, Inc. of Pennsylvania (MHC) | 9.81 | 101.40 | 35.00 | 29.40 | NM | 67.70 | 181.20 | 181.20 | 20.02 | 2.04 | 222.22 |
| PSBH | PSB Holdings, Inc. (MHC) | 4.03 | 26.30 | 12.60 | 11.30 | NM | 10.10 | 59.70 | 71.90 | 5.48 | 3.97 | NM |
| RCKB | Rockville Financial, Inc. (MHC) | 11.00 | 205.90 | 21.20 | 21.20 | 25.60 | 21.60 | 134.50 | 135.50 | 13.16 | 2.18 | 48.84 |
| ROMA | Roma Financial Corporation (MHC) | 12.31 | 380.80 | NM | 81.10 | NM | NA | 178.20 | 178.70 | 30.10 | 2.60 | 246.15 |
| SFIF | SI Financial Group, Inc. (MHC) | 5.70 | 67.20 | 28.50 | 31.10 | NM | 154.20 | NA | NA | NA | - | - |
| TFSL | TFS Financial Corporation (MHC) | 13.03 | 4,017.30 | NM | 109.50 | NM | NM | 229.40 | 230.70 | 37.45 | 2.15 | 700.00 |
| UCBA | United Community Bancorp (MHC) | 6.95 | 54.50 | 29.00 | 31.10 | 69.50 | 54.50 | 98.60 | 98.60 | 13.69 | 5.76 | 400.00 |
| VPFG | ViewPoint Financial Group (MHC) | 15.19 | 378.70 | 31.70 | 31.00 | NM | 38.30 | 187.90 | 188.90 | 16.11 | 1.32 | NM |
| WSBF | Waterstone Financial, Inc. (MHC) | 2.53 | 79.10 | NM | NM | NM | NM | 46.50 | 46.50 | 4.23 | - | - |
|  | All MHC's Average | 9.67 | 371.59 | 26.74 | 36.91 | 38.35 | 46.74 | 125.65 | 131.86 | 16.43 | 2.19 | 127.08 |
|  | All MHC's Median | 8.60 | 79.10 | 27.90 | 31.00 | 40.55 | 38.30 | 123.00 | 129.60 | 14.90 | 1.95 | 60.00 |



| WN | LでI | 91 LL | 020¢1 | $00 \%$ ¢ | ocos | WN | 0898 | 00＇s | Or ${ }^{\text {czi }}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WN | 801 | LELI | $6 \varepsilon ¢ ¢ \leqslant$ | sz6z1 | 69 ss | WN | sくで | 9L＇se |  |  |  |  |
| 69 pt | 68 z | 9¢\％ | $0 ¢ \pm 6$ | SSL8 | os＇zi | $00 \% \mathrm{~s}$ | 06 ZI | sz＜l | ¢5．06 |  |  |  |
| $80^{\circ} \mathrm{\varepsilon}$ |  | 98.8 | ＋6．06 | ¢t＇E8 | 96 LI | 比81 | 1682 | 26 zz | げを¢9 |  |  |  |
| 0009 | 561 | 06.11 | 09681 | 00 ¢ $¢$ I | $0 \varepsilon 8 \varepsilon$ | $55^{\circ} \mathrm{ot}$ | 00 T¢ | 06 Lz | O1＇6L |  | ueppow s．oHW IIV |  |
| $80^{\circ} \mathrm{LZI}$ | 617 |  | 98 ＇E！ | 99 sze | DLi ${ }^{\text {d }}$ | ¢E8E | 1698 | ＋L．9z | $65^{\text {TLLE }}$ |  |  |  |
| 6\％＇68 | ＋0\％ | £z＇9 | OL＇LL | Ot＇t $L$ | 09 si | 5＊）91 | 00 si | orsi | 0605 |  | แetpow umic If |  |
| 09＇ts | $80^{\circ} \mathrm{z}$ | 18.1 | 0662 | \＄8．12 | $80^{\circ} \mathrm{Iz}$ | Oがて | 66.12 | $60^{\circ} \mathrm{Oz}$ | 16758 |  |  |  |
| Ltot | เ゙ฺて | $90 \%$ | 0¢ta | SLit6 | 08.81 | 06.51 | 0どって | Stil | 0st16 |  | ue！pow गq¢ereduo |  |
| $8 ¢ 89$ | $9 \varepsilon \%$ | 96.01 | 2106 | でく8 | $6 L^{\circ} \mathrm{O}$ | LT¢ ¢ | $6 L^{\circ} 97$ | $8 \varepsilon^{\circ}+\tau$ | $6 \tau$ ¢zI |  |  |  |
| 8L＇LLZ | LE゙そ | 9 ltz | 06101 | 06T0r | ostt | 069\％ | อ¢ 9 ¢ | 0\％s¢ | arzsz | St＇8 | －our ¢repurewa playsem | aim |
| 89 ¢ | to 2 | 66 tl | 00．901 | oczor | OHLL | 019\％ |  | 08\％t | 0L0Ez | 0L＇$¢ 1$ |  | Yxgn |
| $88: 5 z$ | がて | 6S＇9 | 00＇68 | 00.68 | 08.81 | 0r＇t1 | $0 ¢ 8$ | 09.91 | 06 ¢ | 5611 | uoyprodio ast | xast |
| WN | to $\tau$ | L0\％ | 0288 | 02.02 | พN | WN | WN | WN | 08＇58 | 28.6 | วur＇droourg ¢ıe83T | 0931 |
| $9 \cdot 82$ | $0<$ \％ | $6 \mathrm{ti}^{\circ} \mathrm{L}$ | 0て＇901 | 02901 | 0ヶ゙8 | 09.8 | 09.2 | $09 \%$ | 0¢＇69 | ¢9\％を | S＇sunes tog uounupsuy uryiont | Saly |
| 0009 | Ls＇s | E6＇s | 08＇L6 | $08^{2} \mathrm{L6}$ | 086 | $06^{\circ} \mathrm{O}$ | ociol | 0cor | 08＇6t | ¢9\％¢ |  | TyVH |
| 06 ¢ $\downarrow$ | t91 | ¢9．91 | 0S＇p6 | OSt6 | $00^{\prime 2}$ | 0L＇6z | 08.05 | 080s | $08.1 / 2$ | $6{ }^{1} \mathrm{zi}$ | oui dioouea VSSI | VSSG |
| － | ， | S0＇6 | 01＇t6 | $08 \%$ | VN | WN | 壮 | OE81 | 02L6 | OEL | －3y ddozueg ade〕 | cng |
| ＋0¢ | $\varepsilon \varepsilon \%$ | Lて＇s | 09＇ss | 09＇ss | 0 OH | 06.51 | 066 | $0 \downarrow$ ¢ ¢ | oc＇9s | 09.8 |  | वжлg |
| WN | ＋らて | 68 El | 0tくL | $0 \downarrow$－ 2 | WN | WN | WN | WN | 06 ¢99 | $88^{\circ} \mathrm{L}$ | out drosureg uoldurqy dnoxg jqeateduoy | Jg\％ |
| （\％） | （\％） | （\％） | （\％） | （\％） | （x） | （x） | （x） | （x） | （WS） | （\＄） | วuren | IวYOTIL |
| оп̣y nnók． ризр！$!$ ！ | prox pupp：a！d | sposs | әпгел уооя शgizue |  | SAG วrop WLT | Sd3 WLT | $\begin{aligned} & \text { Scg รัว } \\ & \text { poud } \end{aligned}$ | ร8\％ب¢ura | วnाA |  |  |  |
| WLT | นวขแท |  |  | Of 4 |  | un） |  |  | 1uวy | มบวบก） |  |  |

Exhibit 10
Second Step Conversions 2008 and 2009

| Gross Proceeds (\$) |  | Price to Pro Forma |  |  |  |  | Percentage Change in Price |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { IPO } \\ \text { Price (\$) } \end{gathered}$ |  | EPS <br> (\%) | $\begin{gathered} \text { Book } \\ \text { Value (\%) } \\ \hline \end{gathered}$ | Tangible Book Value (\%) | After 1 Day $\qquad$ | After 1 Week (\%) | After 1 Month (\%) | $\begin{gathered} \hline \hline \text { After } \\ 3 \text { Months } \\ (\%) \\ \hline \end{gathered}$ | To Date (\%) |
| \$ | 19,765 | \$ | 10.00 | NM | 61.8 | 65.0 | 10.40 | 14.90 | 13.50 | 4.00 | (7.40) |
|  | 688,783 |  | 10.00 | 24.8 | 89.0 | 103.8 | 13.50 | 13.00 | 14.00 | NA | 18.70 |
|  | 33,490 |  | 8.00 | 17.3 | 63.0 | 63.0 | 7.50 | 11.88 | 13.13 | NA | 43.50 |
| Average Median |  |  |  | 21.1 | 71.3 | 77.3 | 10.47 | 13.26 | 13.54 | 4.00 | 10.87 |
|  |  |  |  | 21.1 | 63.0 | 65.0 | 10.40 | 13.00 | 13.50 | 4.00 | 11.48 |

Appraisal Full Offering No Foundation

| Fox Chase Bancorp, Inc. <br> Pro Forma Analysis Shect - Twelve Months Ended <br> December 31, 2009 <br> Includes SOP 93-6 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Bank | Comparables |  | State |  | National |  |
|  |  | Mean | Median | Mean | Median | Mean | Median |
| Min | -52.63 |  |  |  |  |  |  |
| Mid | -62.50 | 20.79 | 18.80 | 55.69 | 50.30 | 21.08 | 15.60 |
| Max | -71.43 |  |  |  |  |  |  |
| Smax | -83.33 |  |  |  |  |  |  |
| Min | 68.40\% |  |  |  |  |  |  |
| Mid | 75.53\% | 87.22\% | 91.75\% | 129.25\% | 123.00\% | 71.84\% | 74.40\% |
| Max | 81.90\% |  |  |  |  |  |  |
| Smax | 88.34\% |  |  |  |  |  |  |
| Min | 68.40\% |  |  |  |  |  |  |
| Mid | 75.53\% | 90.12\% | 94.30\% | 135.39\% | 130.20\% | 79.90\% | 77.70\% |
| Max | 81.90\% |  |  |  |  |  |  |
| Smax | 88.34\% |  |  |  |  |  |  |
| Min | 10.62\% |  |  |  |  |  |  |
| Mid | 12.37\% | 10.96\% | 9.06\% | 17.37\% | 17.16\% | 7.87\% | 6.23\% |
| Max | 14.08\% |  |  |  |  |  |  |
| Smax | 16.01\% |  |  |  |  |  |  |

## Valuation Parameters



[^3]Exhibit 11
Pro Forma Calculation
Calculation of Estimated Value (V) at Midpoint Value



Pro-forma Tangible Equity
Equity at December 31, 2009
Net Conversion Proceeds
Plus: MHC Adjustment
Plus: MHC Adjustment
Pus. Value issued to Foundation
Less: After Tax Expense of Foundation
Less: ESOP Adjustment
Less: ESOP Adjustment
Less: MRP Adjustment
Pro-forma Equity
Less: Intangible
Pro-forma Tangible Equity
Pro-forma Assets
Net Conversion Proceeds
Plus: MHC Adjustment Plus: Value issued to Foundation Plus: Value issued to Foundation
Less: After Tax Expense of Foundatio Less: ESOP Adjustment
Less: MRP Adjustment Pro-forma Total Assets Equity at December 31, 2009 Equity at December 31, 2009
Plus: MHC Adjustment
Plus: Value issued to Foundation Less: After Tax Expense of Foundation Less: ESOP Stock
Less: MRP Stock
Pro-forma Equity P
Pro-forma Tangible Equity Per Share *
Pro Forma Effect of Conversion Proceeds
 * The totals for the per share data are actual figures rounded to two decimals. The component parts may not add to the total due to rounding (1) ESOP Borrowings are deducted from net worth and assets, and amortized over 15 years. (2) MRP is omitted from net worth and assets, and amortized over 5 years.
(4) The ESOP loan is from the Holding Company and therefore there are no costs.
(5) Not applicable.
(7) ESOP and MRP are amortized over 15 and 5 years respectively, and tax impacted at $34 \%$ (8) All EPS computations are done in accordance with SOP 93-6.
(10) Assumed option expense in accordance with SFAS No. 123.

|  | 7,905 | 9,300 | 10,695 | 12,300 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $\$$ | 10 | $\$$ | 10 | $\$$ | 10 |
| $\$$ | 79,050 | $\$$ | 93,000 | $\$$ | 106,950 | 336,827

67,365
842,068
168,414

| MRP Dilution |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EPS | \$ | (0.07) | \$ | (0.06) | \$ | (0.05) | \$ | (0.04) |
| Tangible Book Value/Share | \$ | 14.54 | \$ | 13.18 | \$ | 12.17 | \$ | 11.29 |
| Voting Dilution |  | -1.85\% |  | -1.85\% |  | -1.85\% |  | -1.85\% |
| Option Dilution |  |  |  |  |  |  |  |  |
| EPS | \$ | (0.07) | \$ | (0.06) | \$ | (0.05) | \$ | (0.04) |
| Tangible Book Value/Share | \$ | 14.42 | \$ | 13.09 | \$ | 12.11 | \$ | 11.26 |
| Voting Dilution |  | -4.50\% |  | -4.50\% |  | -4.50\% |  | -4.50\% |


[^0]:    Source: Offering Prospectus

[^1]:    Source: Offering Prospectus

[^2]:    Source: Offering Prospectus

[^3]:    (1) Net income for the twelve months ended December 31, 2009.
    (2) Net Return assumes a reinvestment rate of 1.66 percent (the 1 year Treasury at December 31, 2009), and a tax rate of $34 \%$. (3) Conversion expenses reflect estimated expenses as presented in the offering document.
    (4) Includes Stock from ESOP and MRP.
    (5) Assumes ESOP is amortized straight line over 15 years.
    (6) Assumes MRP is amortized straight line over 5 years.
    (7) Not applicable.
    (9) The amount to be offered to public.

