Securities and Exchange Commission 450 Fifth Street, N.W. Washington, DC 20549

By International Courier UPS

Bulgari File Number: 82-34836

Rome, 17 March 2009



Please find enclosed for submission information required by Rule 12g3-2(b) the following document:

- N. 2 Internal Dealing Communication
- Press Release FY 2008 results
- Slides FY 2008 results
- Press Release CFO resignation



We acknowledge the fact that under the new Rule 12g3-2(b) - the exemption under the Securities Exchange Act of 1934 recently amended by The United States Securities and Exchange Commission (the "SEC") - a foreign private issuer, in order to qualify and maintain the already obtained exemption, must publish, in English, electronically (either on its website or on another publicly available system), information that, from the first day of its most recently completed fiscal year, it has:

- made public or been required to make public pursuant to the laws of the country of its incorporation, organization or domicile;
- filed or been required to file with the principal stock exchange in its primary trading market on which its securities are traded and which has been made public by that exchange; or
- distributed or been required to distribute to its security holders

This is to confirm that we Bulgari S.p.A. will no longer submit to SEC information that is material to an investment decisions (sensitive information) in paper format and that, in order to be able to continue to claim the Rule 12g3-2(b) exemption, we will publish the foregoing information and documentation on our Internet Web site <a href="https://www.bulgari.com">www.bulgari.com</a>.

Similar to the past rule, We further undertake to publish this information promptly after the information has been made public, pursuant to our national rules and laws.

Best Regards,

Costanzo Rapore Bulgari S.p.A.

General Coursel

) 13/2 Ce

BULGARI FILE NUMBER: 82-34836

#### ALLEGATO 6 /ANNEX 6

# SCHEMA DI COMUNICAZIONE AI SENSI DELL'ARTICOLO 152-octies, comma 7 FILING MODEL FOR DISCLOSURE OF TRANSACTIONS REFERRED TO ARTICLE 152-octies, paragraph 7

		1. PERSONA RILE	VANTE DICHIARANTE	DECLARER
		1.1 DATI /	ANAGRAFICI / PERSONAL DA	ATA
		PEF	RSONA FISICA / NATURAL PERSON	
COGNOME / FAMILY NAME	BULGARI		NOME / FIRST NAME	NICOLA
	1.2 NATURA DEL RA	APPORTO CON L'EMITTENTE	QUOTATO / NATURE OF RE	LATIONSHIP WITH THE LISTED COMPANY
C.1) SOGGETTO CHE SVOLGE	FUNZIONI DI AMMINISTRAZIO	ONE, DI CONTROLLO O DI DIREZIONE IN	UN EMITTENTE QUOTATO / MEMBER OF	THE ADMINISTRATIVE, MANAGEMENT OR SUPERVISORY BODIES OF THE ISSUER
		PARI AL 10 PER CENTO DEL CAPITALE S APITAL AND ANY OTHER PERSON WHO C		SOGGETTO CHE CONTROLLA L'EMITTENTE QUOTATO / PERSON WHO HOLD SHARES
		2. EMITTENTE	QUOTATO / LISTED CO	OMPANY
RAGIONE SOCIALE / CORPORA	ATE NAME Bulgari			
3	. SOGGETTO CH	E HA EFFETTUATO LE C	PERAZIONI / PARTY WI	HICH EXECUTED THE TRANSACTION
	3.1 NATURA DEL	SOGETTO CHE HA EFFETTL	IATO LE OPERAZIONI / REAS	SON FOR RESPONSABILITY TO NOTIFY
PERSONA RILEVANTE / RELEV	ANT PERSON			
garan in the		3.2 DATI A	NAGRAFICI / PERSONAL DA	ιΤΑ <sup>,</sup>
		PER	RSONA FISICA / NATURAL PERSON	
COGNOME / FAMILY NAME	BULGARI		NOME / FIRST NAME	NICOLA

			4. OFE	WAZIONI /	TRANSAC	TION		
		A): RELATIVA ALLE AZION TON A): RELATED TO SHA						
DATA / TIPO OATE OPER TYPE TRAN ON2	RAZ. / ISIN CODE	DENOMINAZIONE TITOLO / NAME OF SECURITY	TIPO STRUM. FINANZIARIO / TYPE OF FINANCIAL INSTRUMENT <sup>4</sup>				MODALITÀ DELL'OPERAZ. / DESCRIPTION OF TRANSACTION	NOTE / NOTES



	s								AZIONI DI CUI EFERRED TO					
ATA/DATE		TIPO STRUM. FINANZIARIO		STRUM. FINANZIAN ASSOCIATED FINA		AZIONE SOTTOST		TO/DISINVESTIA STMENT/DISIN			DISINV. POTENZIA TIONAL) INVESTME	LE (NOZIONALE) / ENT /DISINVESTMENT	DATA SCADENZA/	NOTE/ NOTES
2.5	OF TRANSA CTION	COLLEGATO / TYPE OF ASSOCIATED FINANCIAL INSTRUMENT*	RIGHT®			CODICE ISIN / ISIN CODE	DENOMINAZIONE / NAME <sup>22</sup>	PREZZO (in €) / PRICE (in €)	CONTROVALORE (In E)	SOTTOSTANTE /QUANTITY OF UNDERLYING	REGOLAMENTO / STRIKE OR	CONTROVALORE (in €)	MATURITY	- ,
TALE CO	NTROV	ALORE POTE	NZIALE SE	ZIONE B (in €) /	TOTAL POTENTIA	L AMMOUNT S	ECTION B (in €)						7	
TALE CO	ONTROV	ALORE SEZI	ONE A + SE	ZIONE B (in €) /	TOTAL AMMOUN	SECTION A+	SECTION B (in €)	 				31,92	3	

- ggetto coincida con il dichiarante della sezione 1.1 / Not to fili if the person wich executed the transaction is the s ari collegati / Indicate the type of transaction, even if executed through the exercise of associated financial instru ta sezione relativa ai da are la tipologia di operaz

  - A = acquisto / purchase V = vendita / sale S = sottoscrizione / subs
- X = scambio / excange
- Il codice ISIN deve essere sempre indicato qualora lo tia di codifica internazionale (es. UIC per l'Italia) / ISIN code must be indicated who appointed international agency (e.g. UIC for Italy) Indicare to strumento finanziario oggetto dell'opera
- iario oggetto dell'opera:

  - number of submitted in submitted of submitted upon the submitted of s
  - EQV = altri strumenti finanziari, equivalenti alle azioni, rappresentanti tali azioni / other OBCV = Obbligazioni convertibili o altri strumenti finanziari scambiabili con azioni / con otanti tali azioni / other fin
- = azone non quotata / = non isted share

  Nel caso in our junctors of letal glorants per un dato titolo sia stata effettuata più di una operazione dello stesso tipo (vedi nota 2) e con la stessa modalità (vedi nota 6) indicare 1 prezzo medio ponderato delle suddette operazioni. Nel caso di obbligazioni convertibili deve essere indicato in centesimi (es. per un'obbligazione quotata sotto alla pari ad un prezzo di 99 indicare 0.99, mentre se quotata sopra alla pari ad un prezzo di 101 indicare 1.01 / in case of multiple transactions on securities of the same type (see note 2) and with the same modality (see note 6), indicate the weighted average price of the aforementioned transactions. In case of convertible bonds use prices in hundredths (e.g. for a bond negotiated below per value at a price of 99 indicate 0.99, whereas for a bond negotiated above the par value at a price of 101 indicate 1.01).

  8. Indicare l'origine dell'operazione / Indicate the origin of the transaction:
- - MERC-ES = transazione sul mercato regolamentato estero / transaction over foreign regulated market

     PMERC = transazione sul mercato regolamentato estero / transaction or block

    CONV = conversione di obbligazioni conversibile i oscambio di strumenti finanziari di debito con azioni azioni / conversion of convertibile bonds or awap of debt-securities into shares

     ESE-SO = Esercizio di stock option/stock grant; in caso di vendita di azioni rivenienti dall'esercizio di stock option, nella medestima figa ove è indicaba la vandita, indicare in confiscioni di azioni rivenienti dall'esercizio di stock option, nella medestima figa ove è indicaba la vandita, indicare in confiscioni di azioni rivenienti dall'esercizio di stock option, nella medestima figa ove è indicaba la vandita, indicare in caso di vendita / disposal of shares following the exercise of stock options/stock grant. Pleases epecify in the merginal note, for any disposal, the stock options' strike price

     ESE-DE = esercizio di strumento derivato o regolamento di altri contratti derivati (future, swap) / exercise of derivatives or settlement of other derivatives (future, swap)

     ESE-DI = esercizio di diritti (warranul/covered warranul/securitised derivatives/rights)

    Indicare la topologia di operazione / Indicate the type of transaction:

     A = acquisto / purchase

     V = vendita / sale

- OBW = obbligazione cum warrant / bond cum warrant SD = securitised derivative / securitised derivative
- OPZ = opzione / option
- FUT = future / future contracts
- FW = forward (contratti a termine) / forward contracts OS = obbligazione strutturata / structured bond
- SW = swap / swap DIR = diritti / rights
- indicare la categoria di strum
   CE = cali European style
- rivato (solo per le opzioni) / Indicate the category of derivative (only for options):
- PE = put European style
  CA = call American style
  PA = put American style

- AL = altro (dettaglars in nota) / other (to be specified in the notes)

  Do non indicare solo per contratti derivati (su strumenti finanziari) non standard oppure qualora to strumento the financiari instrument dito not recorde that code from an appointed international agency (e.g. UIC for flaty).

  Indicare to strumento finanziario collegato alle azioni / Indicate the associated financial instrumenti. nazionale (es. UIC per l'Italia) / Not to be indicated for non-standard derivati
- 12. Indicare to strumento finanziario sottostante (azione) / Indicate the underlying financial instrument (share)

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## Bulgari Group: 2008 results affected by the downturn

Turnover

1,075.4 million Euro

(-0.9% at comparable exchange rates)

**Gross Margin** 

691.3 million Euro (-1.4% at 64.3%)

Operating profit

111.0 million Euro (-33.5%)

**Net Profit** 

82.9 million Euro (-45.1%)

Proposed dividend

0.10 Euro per share

(-69% with a 36.3% payout)

Rome. March 11th 2009 - The Board of Directors of Bulgari S.p.A. approved today the draft financial statement for the Company and the draft consolidated financial statements for the Group for the full year 2008.

All the variations reported below and related to the revenues are expressed at comparable exchange rates unless noted otherwise.

Bulgari Group's consolidated turnover for the full year 2008 reached 1,075.4 million Euro, compared to 1,091.0 million Euro in 2007 (-0.9% at comparable exchange rates and -1.4% at current exchange rates). Due to the worsened macroeconomic conditions, which became very difficult in the fourth quarter of the year, all product categories, with the exception of perfumes (+13.9%), registered a sales decrease: jewellery fell by 1.5% and watches and accessories by 10.9% and 4.1% respectively.

As far as geographical areas are concerned, Europe decreased by 1.4% and Americas by 6.7% while Asia limited its fall to 1.2%: as Japan declined 8.5%, in fact, the rest of Asia posted a 8.4% growth. Middle East/Other registered a 9.1% increase at current exchange rates. The number of Bulgari stores at 31 December 2008 was 263, of which 164 were directly owned stores.

Gross margin - which went from 701.4 million Euro in 2007 to 691.3 million Euro in 2008 (-1.4%) - remained stable in 2008 in terms of percentage ratio on turnover (64.3%), despite the unfavourable product mix.

The stability of the margin has been secured thanks to the increasing vertical integration achieved by the Group, to the successful measures adopted to increase production efficiency and to the Euro depreciation in the last part of the year. It is also worth underlining that in 2008 the Bulgari Group has raised selling prices, in particular for jewels and watches, after the increase in the prices of gold and other raw materials, and, in the fourth quarter, has not reduced its selling prices or changed its discount policy versus the final client and trade in order to protect the integrity of the brand in the long term.

Operating costs, excluding advertising and promotional activities, went from 415.0 million Euro in 2007 to 459.1 million Euro in 2008 (+10.6%). This increase must be essentially ascribed to the Group's programme for the development of sales activities (flagship stores, emerging markets and the direct distribution of perfumes) and production capacity (the verticalisation in the watch segment), as confirmed by the "amortization" (+24.9%) and "leases" (+20.3%) items. It is worth underlining that a relevant part of these investments started in the last quarter of 2007, thus rendering the comparison base not totally homogenous. Moreover, operating costs include some accruals in anticipation of current and

future restructuring plans as well as to cover different risks. Excluding amortisation, leases and extraordinary accruals, the other costs increase was 6.0% in the full year.

In the fourth quarter operating costs started to reflect efficiency actions carried out in the last months and, excluding the items mentioned above (amortization, leases and extraordinary accruals), they increased only by 1.8%, thus registering a strong slowdown compared to the first nine months of the year. Finally, stripping the exchange rate effect, they even decreased by 7%.

Advertising and promotional activities reached 121.2 million Euro (+1.3%) with a 11.3% percentage ratio on turnover, substantially in line with 2007 (11.0%).

Operating profit, after the drastic and sudden sales shortage in the last quarter, was 111.0 million Euro, showing a 33.5% drop compared to 166.8 million Euro in the previous year, with a 10.3% percentage ratio on turnover (15.3% in 2007).

Net profit – equal to 82.9 million Euro compared to 150.9 in the previous year – registered a 45.1% decrease with a 7.7% percentage ratio on turnover (13.8% in 2007). This result has been significantly affected by the losses generated by hedging transactions on exchange rates which – due to the unexpected appreciation of the U.S. Dollar and the Yen against the Euro since last October – led to a negative result of 14.9 million Euro in the last quarter and of 4.7 million Euro in the full year.

In 2008, as forecast, the Company carried out a challenging investments plan, which implied an overall expense of 95.5 million Euro (-11.4% compared to 2007) aimed at increasing the existing production capacity, at a further expansion of the distribution network and at improving the information systems.

Financial net indebtedness of the Group as of 31.12.2008 was 304 million Euro compared to 141 million Euro as of 31.12.2007 and was influenced by the increase of the inventory from 587 million Euro at the end of 2007 to 730 million Euro at the end of 2008 (+24.3%), whose rotation strongly decreased because of the noticeable penalising effect of exchange rates and of the sudden sales contraction registered in the fourth quarter.

The Board of Directors has also approved the draft financial statement for the parent company Bulgari S.p.A., which highlighted a net profit of 57.8 million Euro (+12.5% compared to 51.4 million Euro in 2007). The parent company's total revenues were 85.9 million Euro (86.1 million Euro in 2007).

Finally, the Board of Directors has also approved to propose the distribution of a **dividend** of 0.10 Euro compared to 0.32 Euro for the previous financial year by distributing the net profit of 2008. This proposal will be submitted to the approval of the Annual General Meeting (AGM) taking place next April 16<sup>th</sup>, 2009 11.00 am on first call and on April 21<sup>st</sup>, 2009 11.00 am on second call. The Board also approved to submit to the Annual Meeting the date of May 21<sup>st</sup>, 2009 for the dividend payment by clipping coupon n. 15 on May 18<sup>th</sup>, 2009.

The Board of Directors of Bulgari S.p.A. examined and approved the Annual Report on Corporate Governance and the adherence to the Code of Conduct for Listed Companies for FY 2008.

The Board of Directors also resolved to put to the vote of the Shareholders at their next meeting the renewal of the authorisation to buy and sell the Company's own shares, in accordance with the requirements of Art. 144-bis of the Consob Regulation for Issuers. This

authorization has been requested to stabilise the stock price, to create the Company's own portfolio which may be used to service the issuance of convertible bonds or warrants or to allow a reduction of the share capital, if any, through cancellation of such shares. The authorization has been requested for the purchase and/or sale of a maximum amount of 30.000.000 own shares. The authorisation is requested for a maximum period of 18 months from the date of the shareholders meeting which will decide to authorise said purchase and/or sale. The corresponding minimum and maximum purchase and/or sale price shall not be less than Euro 1.5 and shall not exceed Euro 10 each. As of today, the Company does not have an own portfolio.

Francesco Trapani, Chief Executive Officer of the Bulgari Group, thus commented:

"Notwithstanding the more cautious attitude on investing and spending in effect since the start of 2008 to face the progressive worsening of the economic conditions, the drastic and sudden sales shortage occurred during the last quarter as a consequence of the financial crisis and the collapse of the worldwide Stock Exchanges has very negatively affected the full year results.

2009 will be a very difficult year as well and our commitment will be focussed – in addition to new product launches in all product categories – on managing the cost base even more rigorously to make the Group more and more efficient. Finally, we will carry out a more attentive control of the inventory to make it cash neutral and a further reduction of the investments.

With regard to the dividend, in light of the current environment, still characterised by high uncertainty and volatility, we believe wise and cautious to propose to the AGM a reduction of the payout, while keeping it at a generous level (36.3%).

We are therefore committed to tackle the upcoming months with the firmness and the determination required, without compromising the quality of our products and of the client service, and capitalising on the prestige of a brand which during 125 years — and facing equally challenging situations in the past — has been able to always evolve, becoming one of the main players in the worldwide luxury market".

EUR M.	2008	2007
REVENUES	1075.4	1091.0
EBIT	111.0	166.8
EBIT % ON REVENUES	10.3%	15.3%
NET PROFIT	82.9	150.9
NET % ON REVENUES	7.7%	13.8%

**BULGARI GROUP - REVENUES BY PRODUCT CATEGORY - FY 08** 

	F	Y 2008	FY 0	8/ FY 07	FY 07	7/ FY 06
REVENUES BY PRODUCT CATEGORY	EUR M.	% On Revenues	% REPORTED	% COMP. FX.	% REPORTED	% COMP. FX.
Jewels	448.4	41.7%	-2.5%	-1.3%	14.4%	20.0%
Watches	263.7	24.5%	-10.6%	-11.0%	2.0%	8.2%
Accessories	83.1	7.7%	-1.5%	-4.1%	-5.1%	1.2%
Other (incl. FR royalties)	7.4	0.7%	-2.1%	-	1.5%	-
JWA Division	802.6	74.6%	-5.2%	-5.0%	7.5%	13.5%
PARFUM Division	248.4	23.1%	12.0%	13.9%	11.0%	15.4%
OTHER	24.4	2.3%	8.2%	_	4.7%	-
TOTAL	1075.4	100%	-1.4%	-0.9%	8.2%	13.6%

#### **BULGARI GROUP - REVENUES BY GEO AREA FY 2008**

	F'	Y 2008	FY 0	8/ FY 07	FY 0	7/ FY 06
REVENUES BY GEO AREA	EUR M	% On Revenues	% REPORTED	% COMP. FX.	% REPORTED	% COMP. FX.
EUROPE	421.7	39.2%	-1.3%	-	10.2%	••
of which Italy	125.6	11.7%	-11.2%	-	7.6%	
AMERICAS	154.4	14.4%	-12.5%	-6.7%	12.1%	21.0%
ASIA	436.0	40.5%	1.6%	-1.2%	5.6%	14.8%
of which Japan	229.2	21.3%	-1.1%	-8.5%	-9.7%	-0.9%
of which Rest of Asia	206.8	19.2%	4.7%	8.4%	31.9%	41.2%
MIDDLE EAST/OTHER	63.3	5.9%	9.1%	-	1.5%	-
TOTAL	1075.4	100%	-1.4%	-0.9%	8.2%	13.6%

Source: Bulgari S.p.A. - Not audited preliminary results.

The manager responsible for preparing the company's financial reports, Alberto Nathansohn, declares, pursuant to paragraph 2 of Article 154-bis of the Consolidated Law on Finance, that the accounting information contained in this press release faithfully represent the Company financial results, as well as its books and accounting records.

#### For further information

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## Bulgari S.p.A.

# Sinthetic Balance Sheet as of December 31, 2008 and December 31, 2007

#### (in thousands of Euros)

ASSETS	31/12/2008	31/12/2007
Property, plant and equipment	19.752	13,555
Intangible assets	37.195	1
Financial investments	166.293	211.828
Total fixed assets	223.240	255.129
Other non current assets	15.356	10.270
NON CURRENT ASSETS	238.596	265.399
Non current assets held for sale	-	-
Inventory	158	209
Trade receivables	55.748	53.880
Financial assets	93.797	75.253
Other current assets	20.467	32.809
Cash and bank balances	3.763	480
CURRENT ASSETS	173.933	162.631
TOTAL ASSETS	412.529	428.030

SHAREHOLDERS' EQUITY AND LIABILITIES	31/12/2008	31/12/2007
Share capital	21.044	20.965
Other reserves	112.782	147.150
Net income (loss) for the period	57.804	51.425
TOTAL SHAREHOLDERS' EQUITY	191.630	219.540
Reserve for employee termination indemnity	4.406	4.489
Reserve for risks and charges	1.882	1.071
Other non current liabilities	-	5.260
Non current financial bank debts	-	-
NON CURRENT LIABILITIES	6.288	10.820
Non current liabilities held for sale	-	
Trade payables	37.680	30.436
Current financial debts	158.931	144.196
Other current liabilities	18.000	23.038
CURRENT LIABILITIES	214.611	197.670
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	412.529	428.030



#### Bulgari S.p.A.

Sinthetic Statement of Income as of December 31, 2008 and December 31, 2007

(in thousands of Euros)

	31/12/2008	31/12/2007
Value of production		
- Revenues from sales and services	85.877	86.084
- Other incomes and revenues	9.776	7.708
Total value of production	95.653	93.792
Costs of production		
Personnel costs	31.553	29,455
Services costs	24.867	25.508
Advertising and promotion expenses	23.847	21,402
Amortization and depreciation	11.852	8.365
Other operating costs	2,306	3.051
Total costs of production	94.425	87.781
Operating profit	1.228	6,011
Financial income	118,399	57.767
Financial charges and interests	11,047	5.330
Foreign exchange gains (losses)	1,736	(247)
Total financial gains (losses)	109,088	52.190
Write-downs of investment	(46.897)	
Other non operating expenses	19	1
Net result before taxes	63.438	58,202
Current and deferred taxes	5.634	6.777
Net result for the period	57,804	51.425



## Gruppo Bulgari Conto Economico Consolidato 2008

€/000	N - 4 -	2000		200	•	72dd3 0/
	Note	2008		2001		Variazioni %
			i cui verso rrelate:		di cui verso correlate:	
		co	ni ciacc.	•	JOH CIMBC.	
- Vendite lorde		1.143.440	56	1.158.191	91	
- Sconti e abbuoni		(82.290)		(84.381)		
Vendite nette		1.061.150		1.073.810		
Royalties		12.368	81	14.003	90	
Altri ricavi		1.840	16	3.168	16	
Totale ricavi netti	2	1.075.358	153	1.090.981	197	-1,4%
Costo del venduto	3	(384.096)		(389,585)		-1,4%
Totale margine di contribuzione		691.262		701.396		-1,4%
		64,3%		64,3%		
Costi operativi netti	4	(580.289)	(164)	(534.595)	(98)	8,5%
Risultato operativo	A.A. W. E.F. F	110.973		166.801	——————————————————————————————————————	-33,5%
	···········	10,3%		15,3%		
- Interessi attivi		4.540	(101)	4.694	(209)	
- Interessi passivi		(19.244)	` ,	(14.333)		
- Altri proventi (oneri) finanziari		(1.731)		(1.633)		
- Utili (perdite) su cambi		(4.904)		9.605		
Totale proventi (oneri ) finanziari	5	(21.339)		(1.667)		1180,3%
Risultato prima delle imposte		89.634		165.134		-45,7%
Imposte correnti e differite	б	(7.377)		(13.978)		-47,2%
Risultato dell'esercizio		82.257		151,156		-45.6%
di cui:		<del></del>				
Risultato dell'esercizio di pertinenza dei terzi		(608)		238		-355,2%
Risultato dell'esercizio di pertinenza del	Gruppo	82.865		150.918		-45,1%
		7,7%		13,8%		
Utile per azioni base (in Euro)	18	0,28		0,50	·	
Numero medio delle azioni su cui si basa il cal		300.061.685		299,533,810		
Utile per azioni diluito (in Euro)	18	0,27		0,50		



Gruppo Bulgari Stato Patrimoniale Consolidato al 31 dicembre 2008 €/000

	Note		008 cui verso ii correlate:		07 cui verso i correlate
Immobili, impianti e macchinari	7	201.280		170.282	
- Avviamento	8	46.248		44.832	
- Altre attività immateriali	9	81.807		73.217	
Attività immateriali		128.055		118 049	
- Partecipazioni in altre imprese	10	12.692		11.090	
- Alire attività finanziarie non correnti	11	37 678		29.146	
Partecipazioni ed altre attività finanziarie non correnti		50.370		40.236	
Imposte differite attive	12	25.962		22.750	
Altre attività non correnti	15	16.540		10.000	
Crediti finanziari non correnti	11	1.301	1301	1.368	136
TTIVITA' NON CORRENTI		423,508		362.685	
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE	NDITA			-	
	NDITA			-	
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE - Materie prime	NDITA	59.975		- 64 632	
ITIVITA' NON CORRENTI POSSEDUTE PER LA VE - Materie prime - Prodotti in corso di lavorazione e semilavorati	NDITA	178 014		139.579	
ITIVITA' NON CORRENTI POSSEDUTE PER LA VE - Materie prime	NDITA				99 11 14 14 14 14
ITIVITA' NON CORRENTI POSSEDUTE PER LA VE - Materie prime - Prodotti in corso di lavorazione e semilavorati	NDITA	178 014		139.579	
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE - Materie prime - Prodotti in corso di lavorazione e semilavorati - Prodotti finiti e packaging		178 014 493 867	68	139.579 382.606	5
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE  - Materie prime  - Prodotti in corso di lavorazione e semilavorati  - Prodotti finiti e packaging  Totale rimanenze	13	178 014 493.867 729.856	68	139, 379 382, 606 586,817	5
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE  - Materie prime - Prodotti in corso di lavorazione e semilavorati - Prodotti fimiti e packaging  Totale rimanenze  Crediti commerciali	13	176 014 493.867 729.856 181.892	68 37	139 579 382 606 586.817 202.186	
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE  - Materie prime - Prodotti in corso di lavorazione e semilavorati - Prodotti finiti e packaging  Totale rimanenze  Crediti commerciali - Alivi crediti tributari	13	178 014 493 867 729 856 181 892 32 984		139 579 382 606 586.817 202.186 37 040	
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE  - Materie prime - Prodotti in corso di lavorazione e semilavorati - Prodotti finiti e packaging  Totale rimanenze  Crediti commerciali - Altri crediti tributari - Altre attività correnti	13	178 014 493 867 729 856 181 892 32 984 21 518		139 579 382 606 586.817 202.186 37 040 22.224	3
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE  - Materie prime - Prodotti in corso di lavorazione e semilavorati - Prodotti fimiti e packaging  Totale rimanenze  Crediti commerciali - Altri crediti tributari - Altre attività correnti  Totale altre attività correnti	13 14	176 014 493 867 729.856 181.892 32 984 21 518 54.502		139.579 382.606 586.817 202.186 37.040 22.224 59.264	3
TTIVITA' NON CORRENTI POSSEDUTE PER LA VE  - Materie prime - Prodotti in corso di lavorazione e semilavorati - Prodotti fimiti e packaging  Totale rimanenze  Crediti commerciali - Alire crediti tributari - Altre attività correnti  Totale altre attività correnti  Attività finanziane correnti	13 14 15 11	176 014 493 867 729.856 181.892 32 984 21 518 54.502 19.636		139 579 382 606 586.817 202.186 37 040 22.224 59.264 12.804	5: 3. 1.877



PATRIMONIO NETTO E PASSIVITA'					
	Note	31 dicembre 200	8	31 dicembre 200	07
		di cu	ii verso	ds	ctá verso
		•	orrelate:	•	correlate:
- Capitale sociale		21 044		20.965	
- Riserve		123.728		96 131	
- Utili (perdite) portate a nuovo		598.404		505.843	
- Utile (perdite) del periodo		82.865		150.918	
Totale patrimonio netto di Gruppo	17	824.041		773.857	
Patrimonio netto azionisti di minoranza		943		4.605	
TOTALE PATRIMONIO NETTO		824.984	<del></del>	778.462	
Piani per benefici ai dipendenti	21	16 14 <b>6</b>		16 515	
Fondi rischi ed oneri	22	8.819		6.063	
Imposte differite passive	12	12.569		21.485	
Altre passività non correnti	23	1.662		2.295	
Debiti finanziari verso banche non correnti	19	82.438		55 444	
Altri debiti finanziari non correnti	19	3 030		2 906	
PASSIVITA' NON CORRENTI		124.664		104.708	
PASSIVITA' NON CORRENTI POSSEDUTE PER LA VENI	DITA	•	<u> </u>		•
Debiti commerciali		165.080	94	187.941	1.227
- Accorti		4.201		5 111	
- Debiti per imposte correnti		2 787		5.746	
- Altre passività correnti	23	48.651	32	45.035	2
Totale altre passività correnti		55.639		55.892	
Debiti finanziari verso banche correnti	19	238.068		116.499	
Debiti finanziari correnti	19	20.839		1 935	
PASSIVITA' CORRENTI		479.626		362.267	
TOTALE PASSIVITA' E PATRIMONIO NETTO					



# Gruppo Bulgari

- attività finanziarie correnti

- debiti finanziari non correnti

- crediti finanziari non correnti

€/000		44 N 3 4555
Flusso di cassa generato dall'attività operativa	31 dicembre 2008	31 dicembre 2007
Trasso at Cassa generate and artistic operation		
Utile netto dell'esercizio	82.865	150.918
Ammortamenti e svalutazioni	54.587	43.216
Interessi e imposte sul reddito	32.580	23.617
Flusso di cassa generato dalla gestione reddituale	170.032	217.751
(Incremento) Decremento dei crediti	25.351	(27.575)
(Incremento) Decremento delle rimanenze	(78 657)	(90.548)
Incremento (Decremento) dei debiti	(7.505)	40. <b>7</b> 25
Differenze cambi	(57.310)	26.362
Imposte sul reddito corrisposte	(38 712)	(23.717)
Interessi corrisposti	(14.237)	(13.074)
Altre variazioni nette	(6.528)	136
Flusso di cassa generato dalle variazioni di capitale circolante netto	(177 598)	(87.691)
Altre attività M/L termine (incluso altre attività finanziarie non correnti)	(18.283)	(8.249)
Altre passività M/L termine	(570)	1.602
Zane passina in Dietimie		1.002
(a) Flusso di cassa generato dall'attività operativa	(26.419)	123.413
Flussi di cassa generato dall'attività di investimento		
Acquisto di società (al netto disponibilità/indebitamento acquisita)	(7.298)	(7.894)
Acquisti di îmmobili, impianti e macchinari	(60 217)	(86.445)
Acquisti di attività immateriali	(21 203)	(29.107)
Rimborso da partecipazioni (escluso altre attività finanziarie non correnti)	(1.602)	9.040
Altre variazioni (inclusi disinvestimenti)	227	1.113
Differenze cambi	(14.399)	6.621
Interessi ricevuti	4.627	4.593
(b) Flusso di cassa da attività di investimento	(99.865)	(102,079)
Flusso di cassa generato dall'attività finanziaria	(,3,000)	(20210 1.1)
Variazione patrimonio netto per aumento capitale sociale	79	(5)
Variazione patrimonio netto degli azionisti di minoranza	(3.662)	(3.475)
Dividendi pagati	(96.094)	(86.876)
Altre variazioni	63.334	(25,055)
( c) Totale variazioni patrimonio netto	(36.343)	(115.411)
Variazioni di debiti finanziari a medio/lungo termine	27.117	21.165
Variazioni di crediti finanziari a medio/lungo termine	67	(439)
(d)Totale variazioni attività finanziarie a medio/lungo termine	27.184	20.726
(e) Flusso di cassa da attività di finanziamento	(9.159)	(94.685)
(f) Differenza disponibilità (indebitamento) finanziaria netta a breve termine (a)+(b)+(e)	(135.443)	(73.351)
Disponibilità (indebitamento) netto all'inizio del periodo	(140.931)	(46.854)
Variazioni indebitamento a breve (f)	(135.443)	(73.351)
Variazioni indebitamento a lungo (d)	(27.184)	(20.726)
Disponibilità (indebitamento) netto alla fine del periodo	(303.558)	(140.931)
di cui: - disponibilità liquide	19 880	21.681
- debiti finanziari correnti	(258.907)	(118,434)
- attività finanziane correnti	19.636	



12.804 (58.350)

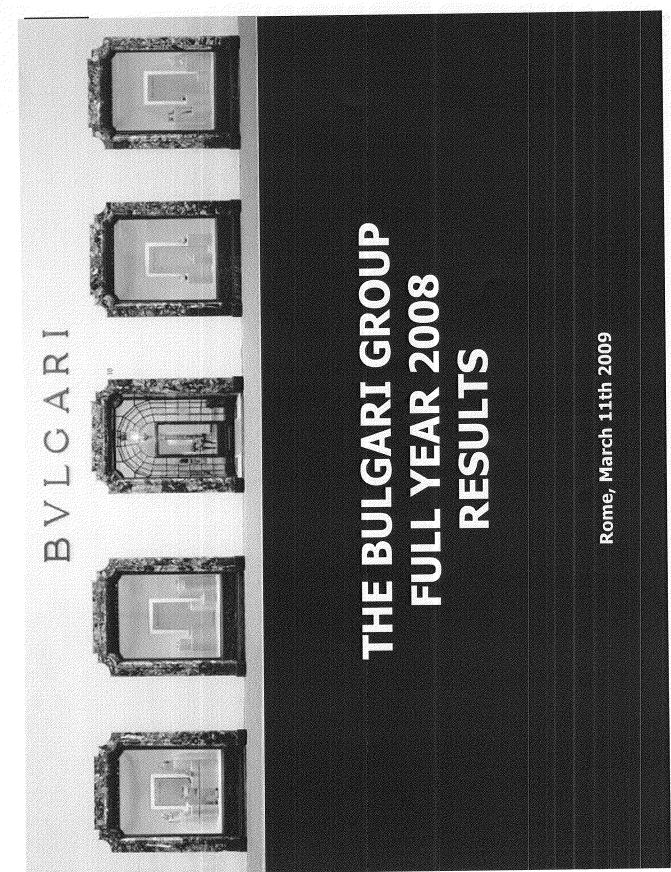
1.363

19.636

(85.468)

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RVIGAR









# FY 2008 RESULTS - FINANCIAL HIGHLIGHTS

	FY 2008 EUR M.	FY 2007 EUR M.	FY 2008/2007 % DELTA
REVENUES - REPORTED REVENUES - AT COMP.FX	1075.4	1091.0	-1.4% -0.9%
CONTRIBUTION MARGIN % on Sales	<b>691.3</b> 64.3%	701.4 <i>64.3%</i>	-1.4%
<b>EBIT</b> % on Sales	111.0 10.3%	166.8 15.3%	-33.5%
NET PROFIT % on Sales	<b>82.9</b> 7.7%	150.9 13.8%	-45.1%





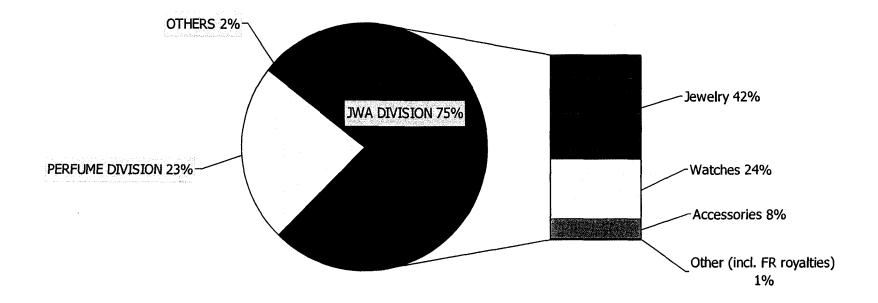




# FY 2008 RESULTS - REVENUE BY PRODUCT LINE

	FULL YEAR		FY 200	8/FY 2007
		2008		AT COMP.FX
PRODUCT CATEGORY	EUR M.	% ON TOTAL SALES	%	DELTA
JEWELRY	448.4	41.7%	-2.5%	-1.3%
WATCHES	263.7	24.5%	-10.6%	-11.0%
ACCESSORIES	83.1	7.7%	-1.5%	-4.1%
OTHER (incl. FR royalties)	7.4	0.7%	-2.1%	-
JWA DIVISION	802.6	74.6%	-5.2%	5.0%
PERFUME DIVISION	248.4	23.1%	12.0%	13.9%
OTHER	24.4	2.3%	8.2%	
TOTAL	1075.4	100%	-1.4%	-0.9%

# FY 2008 RESULTS - BREAKDOWN BY PRODUCT LINE





## FY 2008 RESULTS - JEWELRY

41.7% of total revenues in FY 2008	FY 2008	FY 2007
REVENUES - Eur M.	448.4	459.9
DELTA AT COMP.	-1.3%	20.0%
EXCHANGE RATES		

#### **JEWELRY HIGHLIGHTS**

- OVERALL A POSITIVE YEAR, CONSIDERING THE TOUGH BASIS AND THE ABRUPT CHANGE IN THE ECONOMY COINCIDING WITH THE PEAK HOLIDAY SEASON
- HIGH JEWELRY WAS THE BEST PERFORMER AMONG THE JEWELRY SPECTRUM DURING Q4
- PRICE POINTS SPANNING OVER THE 4 SEGMENTS OF THE BVLGARI JEWELRY OFFER PROVIDED A WIDE SPECTRUM OF CHOICE FOR THE CUSTOMER ALSO DURING THIS CHALLENGING HOLIDAY SEASON.
- AMERICAS AND FAR EAST OUTPERFORMED OTHER AREAS IN Q4, THANKS TO A HIGHER PROPORTION OF HIGH JEWELRY SALES IN THEIR SALES MIX.



### FY 2008 RESULTS - WATCHES

24.5% of total revenues in FY 2008	<b>FY</b> 2008	<b>FY</b> 2007
REVENUES – Eur M.	263.7	294.8
DELTA AT COMP. EXCHANGE RATES	-11.0%	8.2%

#### WATCHMAKING HIGHLIGHTS

- ENTRY-PRICE WATCHES UP TO EUR 2,000 SUFFERED THE MOST, AS ANTICIPATED BY THE DECISION BY THE GROUP SEVERAL QUARTERS AGO TO REPOSITION THE PRODUCT OFFER HIGHER AND EXIT SOME ENTRY PRICE LINES
- THE CORE PRICE SEGMENT UP TO EUR 8,000 HELD UP REASONABLY WELL, EVEN THOUGH IT HAS BEEN PENALIZED BOTH BY THE SHORTAGE OF COMPONENTS WHICH HELD BACK PRODUCTION IN Q2 AND Q3 AND BY THE PROGRESSIVELY DETERIORATING DEMAND OVER THE LAST QUARTER IN THE THIRD-PARTY CHANNEL
- ASIA AS A WHOLE OUTPERFORMED OTHER GEOGRAPHICAL AREAS IN THE Q4, ESPECIALLY AT HIGH PRICE POINTS
- OWN STORES CONTINUED TO PERFORM BETTER THAN WHOLESALE, IN LINE WITH THE REST OF THE YEAR
- TIGHT CONTROL ON COMMERCIAL TERMS, CREDIT LIMITS, DELIVERIES



## FY 2008 RESULTS - ACCESSORIES

7.7%	FY	FY
of total revenues in FY 2008	2008	2007
REVENUES – Eur M.	83.1	84.4
DELTA AT COMP.	-4.1%	1.2%
EXCHANGE RATES		

#### **ACCESSORIES HIGHLIGHTS**

- NEGATIVE DRIVER: WHOLESALE, ESPECIALLY IN JAPAN
- POSITIVE DRIVER: STRONG SALES GROWTH (DOUBLE DIGIT) IN OUR OWNED STORES FOR THE FULL YEAR
- LEATHER GOODS (LLG + SLG) AS A WHOLE SHOWED A SEQUENTIAL IMPROVEMENT VS Q3 2008
- AMONG LARGE LEATHER GOODS, BAGS GREW ON THE YEAR ACROSS ALL CHANNELS
- IN THE Q4, LARGE LEATHER GOODS OUTPERFORMED SOME OF THE LESS VISIBLE SMALL LEATHER GOODS
- VISIBLE AND EXPENSIVE ACCESSORIES SUCH AS EYEWEAR AND BELTS EVEN IMPROVED THEIR PERFORMANCE IN THE Q4, SHOWING A DOUBLE-DIGIT INCREASE. ON THE OTHER HAND, TEXTILE AND ESPECIALLY SMALL GIFTS SUFFERED IN THE Q4
- BY REGION, THE BEST PERFORMERS IN THE FOURTH QUARTER WERE THE US AND NORTH PACIFIC



## FY 2008 RESULTS - PERFUME

23.1% of total revenues in FY 2008	FY 2008	FY 2007
REVENUES – Eur M.	248.4	221.9
DELTA AT COMP.	13.9%	15.4%
EXCHANGE RATES		

#### **PERFUME HIGHLIGHTS**

- JASMIN NOIR IS AS OF TODAY A FEW MONTHS AFTER ITS LAUNCH THE BEST LAUNCH EVER AMONG THE BVLGARI FRAGRANCES. NOT ONLY THE SELL-IN RESULTS ARE GOOD, BUT ALSO THE ALL-IMPORTANT Q4 SELL-OUT.
- THE PERFORMANCE OF THE BVLGARI POUR FEMME FAMILY (POUR FEMME, VOILE DE JASMIN, ROSE ESSENTIELLE AND JASMIN NOIR) GOT A STRONG BOOST FROM THE JASMIN NOIR LAUNCH, AND THIS, AFTER AN ALREADY IMPRESSIVE PERFORMANCE OF ROSE ESSENTIELLE AND VOILE DE JASMIN.
- JASMIN NOIR IS THE MOST EXPENSIVE FRAGRANCE IN THE BYLGARI SPECTRUM, RETAILING AT EUR 110 FOR 100ml
- MORE IN GENERAL, BVLGARI FRAGRANCES PERFORMED VERY WELL ACROSS THE BOARD. ESPECIALLY IN THE MAIN MARKETS **USA, GERMANY** THEY GREW WELL ABOVE THE PREMIUM FRAGRANCES MARKET.
- THE BVLGARI PREMIUM FRAGRANCES PERFORMANCE TESTIFIES ONCE AGAIN THE STRENGHT OF THE BVLGARI BRAND AND OF ITS PRODUCTS, EVEN IN THE MOST COMPETITIVE MARKET OF THE LUXURY SPECTRUM.

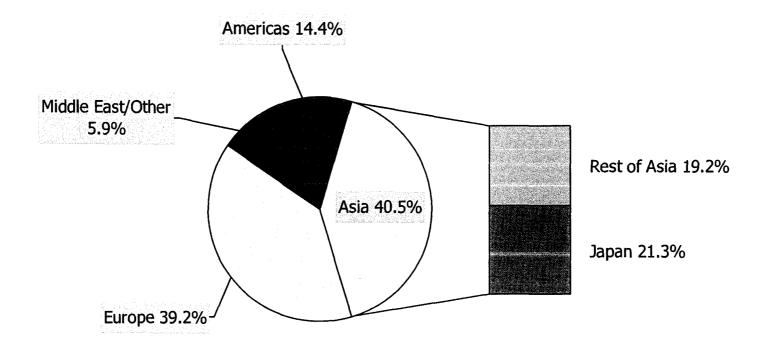


# FY 2008 RESULTS - REVENUE BY GEOGRAPHICAL AREA

	FULL YEAR 2008		FY 2008/FY	
GEOGRAPHICAL AREA			REPORTED	AT COMP.FX
	EUR M.	% ON TOTAL SALES	% D	ELTA
EUROPE	421.7	39.2%	-1.3%	•
Of which Italy	125.6	11.7%	-11.2%	-
AMERICAS	154.4	14.4%	-12.5%	-6.7%
ASIA	436.0	40.5%	1.6%	-1.2%
Of which Japan	229.2	21.3%	-1.1%	-8.5%
Of which Rest of Asia	206.8	19.2%	4.7%	8.4%
MIDDLE EAST/ OTHER	63.3	5.9%	9.1%	·
TOTAL	1075.4	100%	-1.4%	-0.9%



# FY 2008 RESULTS - BREAKDOWN BY GEOGRAPHICAL AREA





## FY 2008 RESULTS - EUROPE

39.2% of total revenues in FY 2008	FY 2008	FY 2007
REVENUES – Eur M.	421.7	427.3
DELTA REPORTED	-1.3%	10.2%

#### **EUROPE HIGHLIGHTS**

#### FOR THE FULL YEAR:

- POSITIVE ALMOST EVERYWHERE, WITH ITALY AND SPAIN THE BIG EXCEPTIONS
- VERY STRONG GROWTH IN RUSSIA, SWITZERLAND, HIGH SINGLE DIGIT GROWTH IN THE UK AND GERMANY

#### A FEW HIGHLIGHTS ON END OF THE YEAR TRENDS IN OUR STORES:

- ITALY ACCELERATED ITS ALREADY NEGATIVE PERFORMANCE
- PARIS: THE NEW AVENUE GEORGE V STORE OPENED AT THE END OF SEPTEMBER QUICKLY BECAME THE TOP SELLING STORE IN FRANCE
- GERMANY TURNED NEGATIVE, BUT COMPARES WITH AN EXTREMELY STRONG BASIS IN 2007



## FY 2008 RESULTS - AMERICAS

	ru <del>Sirita</del> riya	in j	

14.4% of total revenues in FY 2008	FY 2008	FY 2007
REVENUES – Eur M.	154.4	176.4
DELTA AT COMP. EXCHANGE RATES	-6.7%	21.0%

#### **AMERICAS HIGHLIGHTS**

- REMARKABLE FULL YEAR PERFORMANCE, IN VIEW OF THE HIGH BASIS (HIGH JEWELLERY SALES IN 2007)
- THE APPETITE FOR BVLGARI ACCESSORIES IN THE DEDICATED NETWORK CONTINUED IN THE FOURTH QUARTER
- THE FRAGRANCES PERFORMANCE IN THE US WAS ALSO VERY STRONG



## FY 2008 RESULTS - JAPAN

21.3% of total revenues in FY 2008	FY 2008	FY 2007
REVENUES – Eur M.	229.2	231.7
DELTA AT COMP. EXCHANGE RATES	-8.5%	-0.9%

#### **JAPAN HIGHLIGHTS**

- JEWELLERY AND ACCESSORIES PERFORMED BETTER THAN WATCHES OVERALL
- JAPAN WAS DOWN DOUBLE DIGIT IN THE LAST QUARTER, BUT AGAINST A **VERY CHALLENGING BASE IN Q4 2007**, WHEN BOTH OMOTESANDO AND GINZA TOWER WERE INAUGURATED AND THE TWO PREEXISTING LOCATIONS IN GINZA WERE STILL OPEN.
- TOKYO CONTINUES TO LEAD AND PERFORM BETTER THAN THE REST OF THE COUNTRY



## FY 2008 RESULTS - REST OF ASIA

19.2% of total revenues in	FY 2008	FY 2007
FY 2008		
REVENUES - Eur M.	206.8	197.6
DELTA AT COMP.	8.4%	41.2%
EXCHANGE RATES		

#### **REST OF ASIA HIGHLIGHTS**

- DURING THE FULL YEAR, THE REST OF ASIA WAS THE ONLY REGION SHOWING A DOUBLE-DIGIT INCREASE IN WATCHES, AND PROVED TO BE THE MOST RESILIENT AREA ALSO IN THE Q4
- THE SAME APPLIES FOR ACCESSORIES.
- IN **HIGH JEWELLERY**, THE GROWTH WAS STRONG DOUBLE-DIGIT, IN THE FULL YEAR AS WELL AS IN THE FOURTH QUARTER
- GREATER CHINA CONTINUES TO GROW: FULL YEAR +12%, Q4 +3%





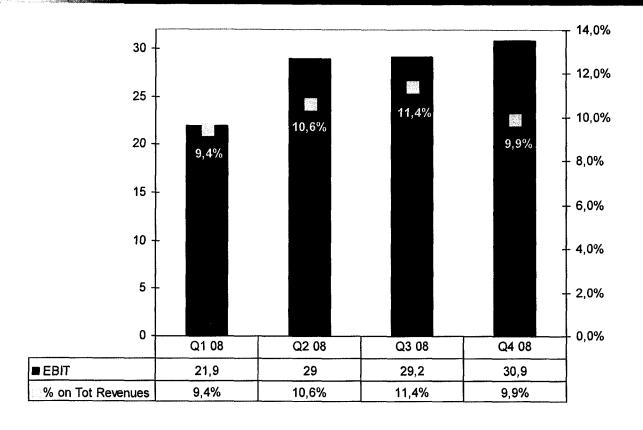


# FY 2008 RESULTS - GROUP PROFIT & LOSS

	FY 2008 EUR M.	FY 2007 EUR M.	FY 2008/2007 % DELTA
REVENUES	1075.4	1091.0	-1.4%
CONTRIBUTION MARGIN	691.3	701.4	-1.4%
% on Sales	64.3%	64.3%	
VARIABLE SELLING EXPENSES	(47.8)	(48.8)	-2.1%
PERSONNEL COSTS	(189.9)	(170.3)	11.5%
OTHER GENERAL EXPENSES	(167.5)	(152.7)	9.7%
AMORTIZATION AND DEPRECIATION	(53.9)	(43.2)	24.9%
ADVERTISING AND PROMOTION	(121.2)	(119.6)	1.3%
TOTAL OPERATING EXPENSES % on Sales	<b>(580.3)</b> 54.0%	<b>(534.6)</b> <i>49.0%</i>	8.5%
<b>EBIT</b> % on Sales	<b>111.0</b> 10.3%	<b>166.8</b> 15.1%	-33.5%
TOTAL FINANCIAL GAIN (LOSSES)	(21.3)	1.7	1180.3%
CURRENT AND DEFERRED TAXES	(7.4)	(14.0)	-47.2%
MINORITY INTEREST PROFIT	0.6	(0.2)	355.2%
NET PROFIT	82.9	150.9	-45.1%
% on Sales	7.7%	13.8%	



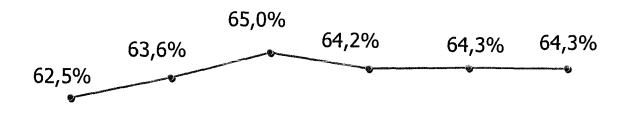
# FY 2008 RESULT - EBIT and EBIT MARGIN BY QUARTER



POSITIVE	NEGATIVE
<ul> <li>Stable Contribution margin</li> <li>Reduction in discretionary costs</li> <li>A&amp;P were scheduled to weigh more in H1 than H2. Slightly reduced in the FY</li> </ul>	- Strong ongoing rents due to flagship openings in the past 3 years plus new rents component, and impact on D&A - One-off restructuring charges in Q4 - New stores = more personnel



# FY 2008 RESULTS - CONTR. MARGIN (% ON SALES)



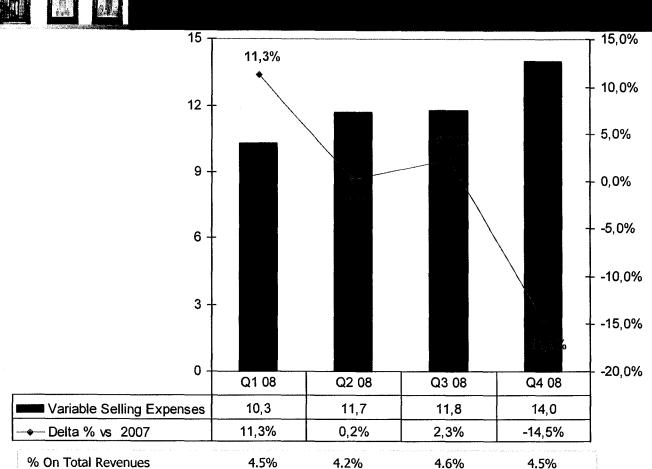
		7	τ	1	7
2003	2004	2005	2006	2007	2008

POSITIVE	NEGATIVE
<ul> <li>Positive channel mix effect</li> <li>Price increases, and kept at the same level throughout the year</li> <li>Increased control of direct perfume distribution</li> <li>EUR/USD: 7.3% (FY 08 AVG/ FY 07 AVG)</li> </ul>	<ul> <li>Negative product mix effect due to underperformance of the watch category (no trade loading, no changes in the discount policy)</li> <li>Sales of high jewellery pieces continued in FY 2008 (carry a positive impact to contribution margin in absolute terms but not in % terms).</li> <li>GOLD/USD: 25.6% (FY 08 AVG/ FY 07 AVG)</li> <li>EUR/JPY: -5.5% (FY 08 AVG/ FY 07 AVG)</li> </ul>

For both FY2008 and FY 2007 the Contribution Margin includes the economic impact of the gold hedging transactions







POSITIVE	NEGATIVE
<ul> <li>Variable commissions to salespeople decelerated, due to the revenue contraction</li> </ul>	<ul> <li>Perfume commissions were slightly up +6%</li> <li>Transport cost slightly up +6% on</li> </ul>
<ul> <li>Credit card commissions were flat</li> </ul>	the year

4.2%

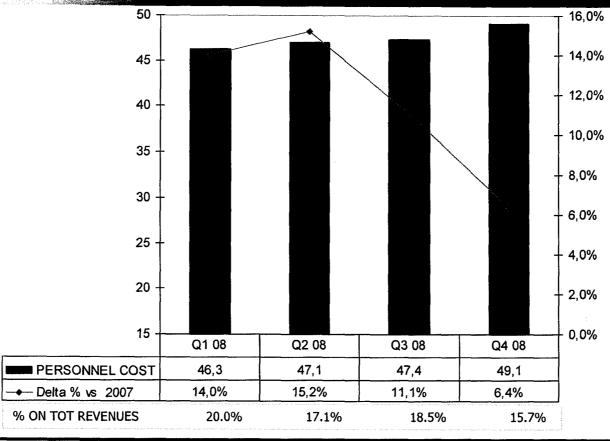
4.6%

4.5%

4.5%



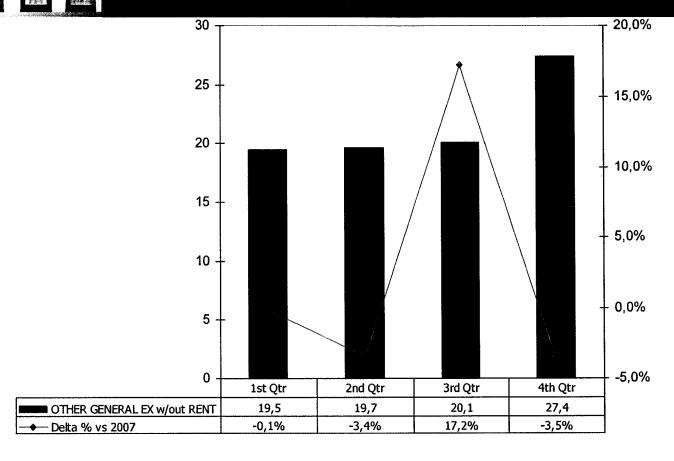
# FY 2008 RESULTS - PERSONNEL COST (Excl. Manufacturing)



POSITIVE	NEGATIVE
<ul> <li>During Q4 2008 the Group started to take advantage of natural turnover and to fine-tune the use of some type of contracts</li> <li>Expected reduction in headcount during 2009</li> </ul>	<ul> <li>15 new DOS were opened in 2008, of which one flagship (George V)</li> <li>The important openings at end 2007 had full 12 months impact on 2008</li> <li>Some one-off restructuring costs affect Q4 2008</li> </ul>



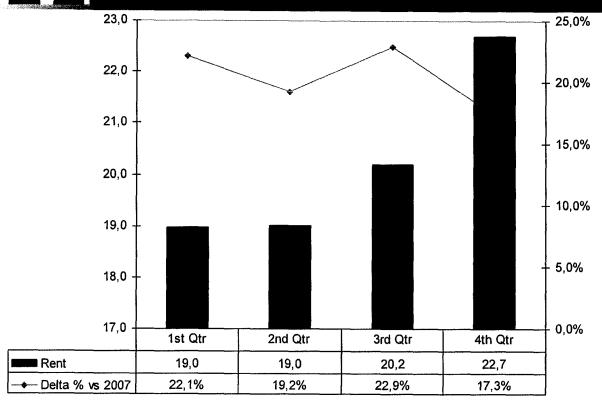
# FY 2008 RESULTS - OTHER GENERAL EXP. W/OUT RENT



POSITIVE	NEGATIVE
■ Travel is down by 3.5% on FY 2008	<ul><li>Utilities were up by 22%</li></ul>
<ul><li>Consultancies were slashed by 22%</li></ul>	
■ Insurance premiums by 14%	



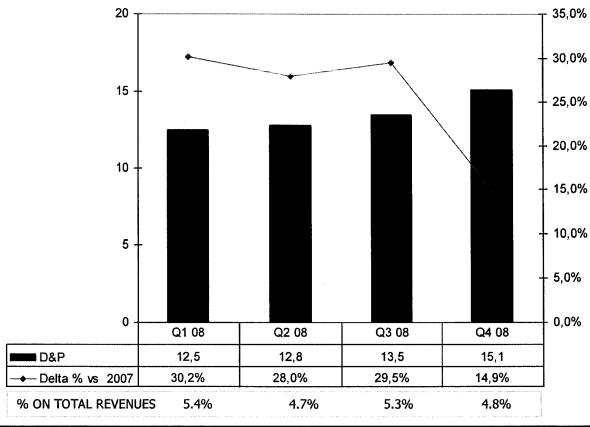
# FY 2008 RESULTS - OTHER GENERAL EXP - RENT



POSITIVE	NEGATIVE
■ Approx. 20% of rent is variable, linked to store revenue	<ul> <li>Important openings: Georges V Paris, HK Pacific Place, Barcelona and Melbourne, plus production facilities and offices</li> <li>Rent related to flagships opened in Q4 2007 had full impact in 2008</li> </ul>



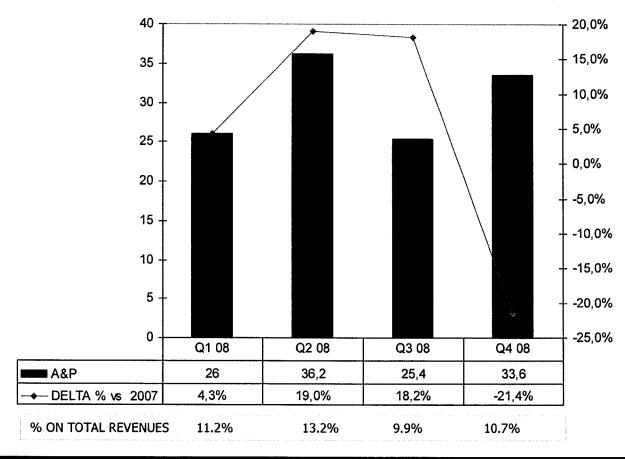
# FY 2008 RESULTS - DEPRECIATION & AMORTIZATION



POSITIVE	NEGATIVE
<ul> <li>Reduced investments in 2008 and further reduction expected in 2009</li> </ul>	<ul> <li>Important openings in 2008: Georges V Paris, HK Pacific Place, Barcelona and Melbourne</li> <li>Please consider that important D&amp;A related to core flagships opened in Q4 2007 have full impact on 2008</li> </ul>



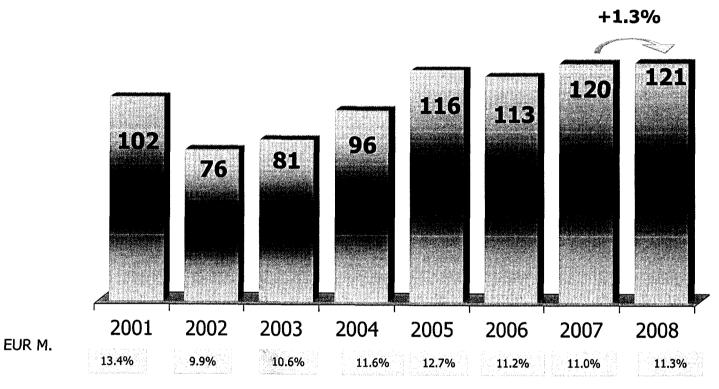
# FY 2008 RESULTS - ADVERTISING & PROMOTION



POSITIVE	NEGATIVE
<ul> <li>Our budget called for more cost on H1 than H2</li> <li>The A&amp;P cost could be slightly trimmed in Q4</li> </ul>	<ul> <li>The holiday season calls for an important A&amp;P contribution</li> <li>The George V flagship was opened in H2</li> </ul>



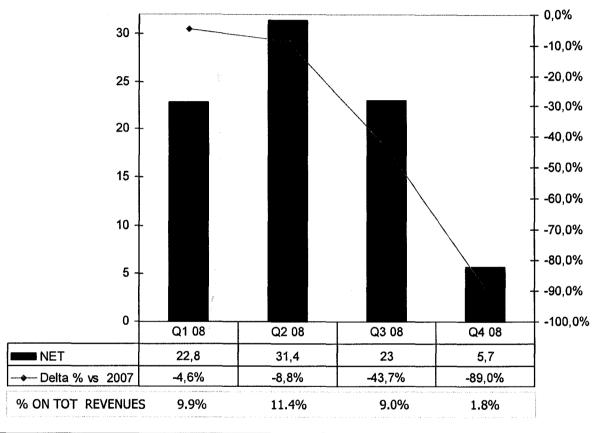
## FY 2008 RESULTS: ADVERTISING AND PROMOTION



ADVERTISING AND PROMOTION AS A % ON REVENUES



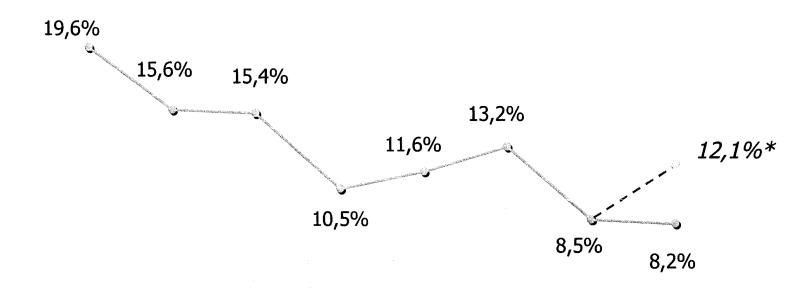
## FY 2008 RESULTS - NET PROFIT

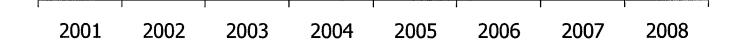


POSITIVE	NEGATIVE
A one-off, extraordinary tax adjustment drove our tax rate below the guidance	■ The abrupt and unexpected devaluation of the Euro in the Q4 was responsible for extensive foreign exchange losses on currency hedging transactions, whereas in the preceding quarters as well as in 2007 we recorded strong hedging gains.



## FY 2008 RESULTS - CONSOLIDATED TAX RATE



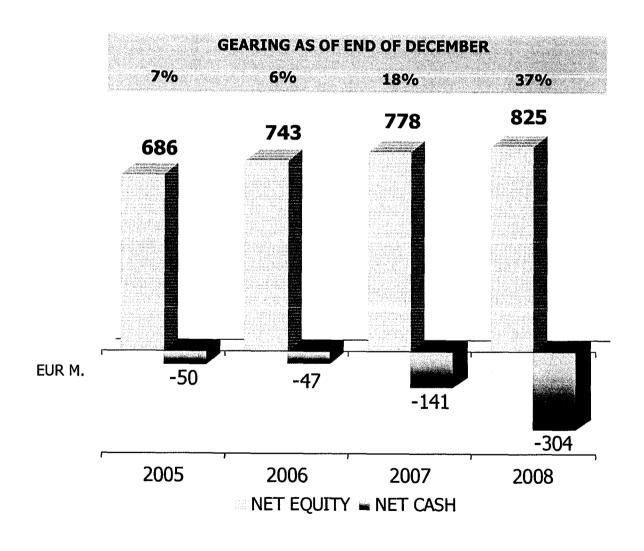


#### POSITIVE

2008 was positively impacted by a one–off tax component, bringing the tax rate to 8.2% \* Without this adjustment the tax rate would have been 12.1% therefore in line with the company guidance.



## FY 2008 RESULTS - BALANCE SHEET HIGHLIGHTS





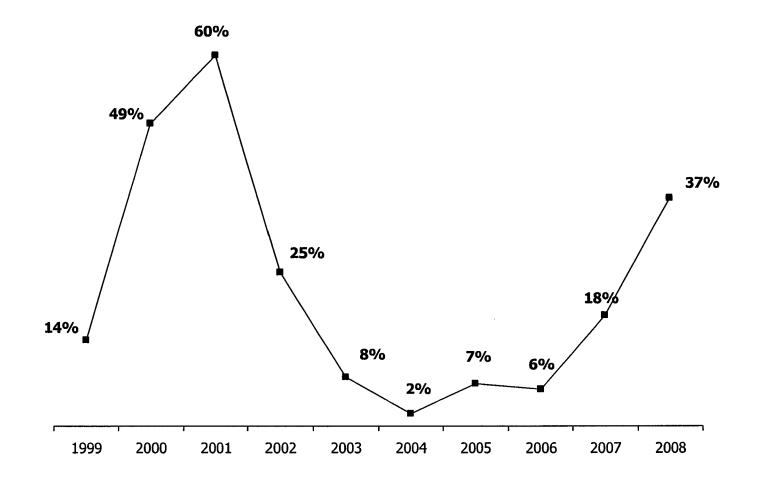
## FY 2008 RESULTS - HISTORICAL GEARING AT YEAR END

















## FY 2008 RESULTS - CASH FLOW AND CAPEX DETAIL

EUR M.	2007	2008		
NET RESULT	150.9	82.9		
DEPRECIATION & AMORTIZATION	43.2	54.6		
CASH FLOW from P&L	194.1	137.5		
CHANGE in WORKING CAPITAL	(59.6)	(133.8)		
CASH FLOW from OPERATING ACTIVITY	134.6	3.7		
NEW INVESTMENTS (Incr) / Decr	(122.4) (7.9) (6.7) (116.5) 6.6 2.1	(113.0) (7.3) (10.1) (79.0) (14.4) (2.1)		
DISINVESTMENTS OTHER L/T ASSETS & L. (Incr.)/Decr	9.0 0.1	0.0 (16.9)		
TOTAL CASH FLOW	21.3	(126.3)		
DIVIDENDS OTHER CHANGES IN EQUITY	(86.9) (28.5)	(96.1) 59.8		
EQUITY Incr./(Decr.)	(115.4)	(36.3)		
NET DEBT AT BEGINNING OF PERIOD NET DEBT AT THE END OF PERIOD	46.9 140.9	140.9 303.6		
NET INDEBTEDNESS Incr./(Decr.)	94.1	162.6		







## FY 2008 RESULTS - NET WORKING CAPITAL

TOT NET WORKING CAPITAL	551	605	745.6
OTHER RECEIVABLES AND PAYABLES	(5)	4	(1.1)
PAYABLES	(160)	(188)	(165.1)
INVENTORY	529	587	729.9
RECEIVABLES	187	202	181.9
EUR. M	2006	2007	2008

POSITIVE	NEGATIVE
<ul> <li>Strict control of payment terms and credit risk on our third parties</li> </ul>	Strong impact from Eur depreciation  Strong impact from Eur depreciation  Strong impact from Eur depreciation







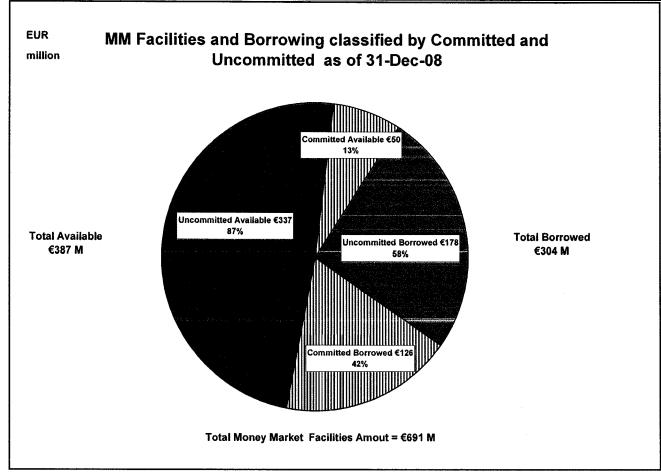
# FY 2008 RESULTS - RETAIL NETWORK EVOLUTION

	31.12.2007	30.09.2008	31.12.2008
DOS BOUTIQUES	149	161	164
FRANCHISEES	42	42	43
TRAVEL RETAIL AND WHOLESALE STORES	54	56	56
TOTAL STORES	245	259	263



#### FY 2008 RESULTS - AVAILABLE FACILITIES AS OF 31.12.2008



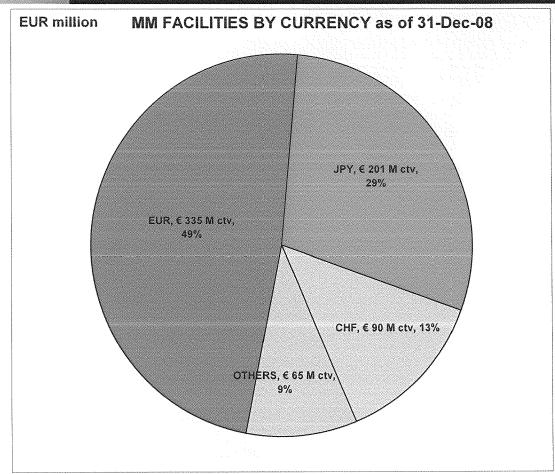


#### **DEBT HIGHLIGHTS**

- THERE ARE NO FINANCIAL COVENANTS
- THE AVERAGE SPREAD PAID ON THE GROUP DEBT IS VERY LOW (S/T 0.67, L/T 0.30)
- WE HAVE BEEN RENEWING AND EXTENDING CREDIT LINES ON AN ONGOING BASIS DURING FY2008 AND ALSO DURING Q4 2008 (APPROX EUR 50 M.) AND THIS IS CONTINUING ALSO DURING 2009.

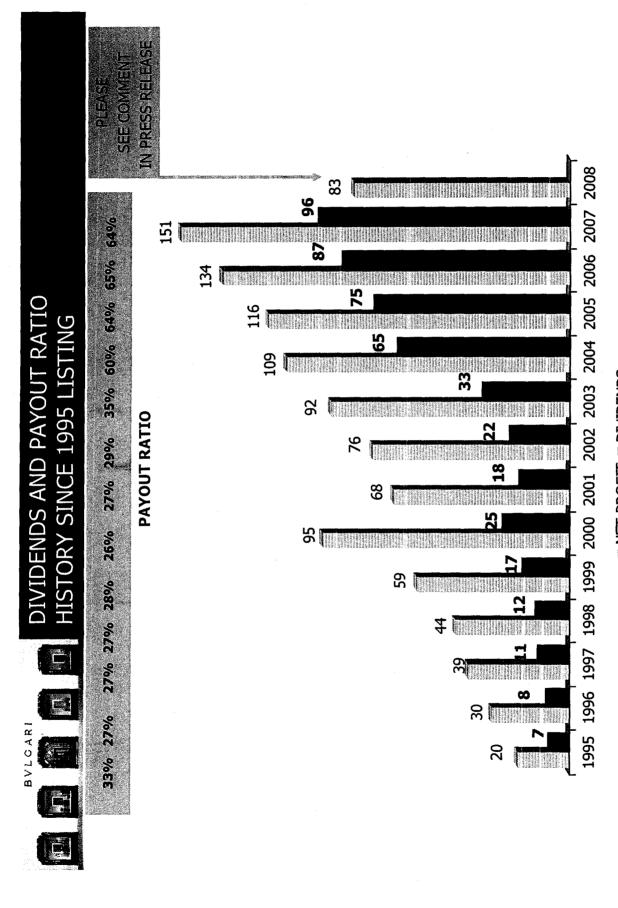


### FY 2008 RESULTS - AVAILABLE FACILITIES AS OF 31.12.2008



#### **BALANCED EXPOSURE**

- \* THE EXPOSURE IS WELL-BALANCED BY CURRENCY, BY BANK COUNTRY OF ORIGIN, BY TYPE OF INSTITUTION
- BEING ACTIVE IN RETAIL, OUR STRONG REGIONAL PRESENCE MEANS THAT WE HAVE STRONG BANKING RELATIONSHIPS WITH LOCAL BANKS, NOT ONLY WITH THE GLOBAL BANKS



■ NET PROFIT ■ DIVIDENDS



#### **QUESTIONS & ANSWERS**

## BULGARI INVESTOR DAY BASEL FAIR PRESENTATION

To discuss the 2008 Results and discover the 2009 product pipeline please join us in Basel (CH)

on March, 30th 2009

For invitations, please contact Letizia Chiarucci at: <a href="letizia.chiarucci@bulgari.com">letizia.chiarucci@bulgari.com</a>

#### **BULGARI CORPORATE WEBSITE**

http://www.bulgari.com
For more information about the Bulgari products please join the dedicated mailing list.

#### **BULGARI INVESTOR RELATIONS WEBSITE**

In order to receive updates via e-mail on the quarterly results releases, please add your name and e-mail address to the Alerting Service. and, on your smart phones, <a href="http://ir.mobi.bulgari.com">http://ir.mobi.bulgari.com</a>



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Each investor contemplating purchasing securities issued by Bulgari S.p.A or any of its subsidiaries should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of Bulgari S.p.A or any of its subsidiaries and should carefully consider the high risks involved in purchasing these securities.

This document contains certain forward looking statements and key financial goals which reflect management's current views, estimates, and objectives. The forward looking statements and key financial goals involve certain risks and uncertainties that could cause actual results to differ materially from those contained in the forward looking statements and key financial goals.

Potential risks and uncertainties include, amongst other things, internal, industry and external factors, such as general economic conditions

BULGARI FILE NUMBER: 82-34836

#### ALLEGATO 6 /ANNEX 6

## SCHEMA DI COMUNICAZIONE AI SENSI DELL'ARTICOLO 152-octies, comma 7 FILING MODEL FOR DISCLOSURE OF TRANSACTIONS REFERRED TO ARTICLE 152-octies, paragraph 7

1. PERSONA RILEVANTE DICHIARANTE / DECLARER							
	1.1 DATI ANAGRAFICI / PERSONAL DATA						
	PERSONA FISICA / NATURAL PERSON						
COGNOME / FAMILY NAME	FIGAROLO DI GROPELLO	NOME / FIR	T NAME	GIULIO			
	1.2 NATURA DEL RAPPORTO CON L'EN	MITTENTE QUOTATO / NATURE	OF RE	LATIONSHIP WITH THE LISTED COMPANY			
C.1) SOGGETTO CHE SVOLGE	FUNZIONI DI AMMINISTRAZIONE, DI CONTROLLO O DI I	DIREZIONE IN UN EMITTENTE QUOTATO / M	MBER OF	THE ADMINISTRATIVE, MANAGEMENT OR SUPERVISORY BODIES OF THE ISSUER			
	2. EM	IITTENTE QUOTATO / LIST	ED CC	DMPANY			
RAGIONE SOCIALE / CORPORA	TE NAME Bulgari						
3	3. SOGGETTO CHE HA EFFETTUATO LE OPERAZIONI / PARTY WHICH EXECUTED THE TRANSACTION						
3.1 NATURA DEL SOGETTO CHE HA EFFETTUATO LE OPERAZIONI / REASON FOR RESPONSABILITY TO NOTIFY							
PERSONA RILEVANTE / RELEVANT PERSON							
3.2 DATI ANAGRAFICI / PERSONAL DATA							
	PERSONA FÍSICA / NATURAL PERSON						
COGNOME / FAMILY NAME	FIGAROLO DI GROPELLO	NOME / FIR	TNAME	GIULIO			

4. OPERAZIONI / TRANSACTION									
SEZIONE A): RELATIVA ALLE AZIONI E STRUMENTI FINANZIARI EQUIVALENTI E ALLE OBBLIGAZIONI CONVERTIBILI COLLEGATE SECTION A): RELATED TO SHARES AND EQUIVALENT FINANCIAL INSTRUMENT AND ASSOCIATED CONVERTIBLE BOND									
DATA / DATE	1 -		DENOMINAZIONE TITOLO / NAME OF SECURITY	TIPO STRUM. FINANZIARIO / TYPE OF FINANCIAL INSTRUMENT'			, , ,	MODALITÀ DELL'OPERAZ. / DESCRIPTION OF TRANSACTION	NOTE / NOTES
12/03/2009 TOTALE CO			BULGARI €) / TOTAL AMMOUNT SECTION A (in €)	AZO	5,000	2.865	14,325 14,325	MERC-IT	



- Questa sezione relativa ai dati anagrafici del soggetto non va compilata nel caso in cui il soggetto coincida con il dichiarante della sezione 1.1 / Not to fill if the person wich executed the transaction is the same as section 1.1 Indicare la tipologia di operazione, effettuata anche mediante l'esercizio di strumenti finanziari collegati / Indicate the type of transaction, even if executed through the exercise of associated financial instruments:
- A ≃ acquisto / purchase
   V ≃ vendita / sale

10 3

- S = sottoscrizione / subs
- amblo / excange
- 3. il codice ISIN deve essere sempre indicato qualora lo strumento finanziario ne abbia ricevuto l'assegnazione da un'agenzia di codifica internazionale (es. UIC per l'Italia) / ISIN code must be indicated whenever the financial istrument received that code from an
- appointed international agency (e.g. UIC for Italy)
  Indicare to strumento finanziario oggetto dell'operazione / Indicate the financial instrument involved in the transaction:
- AZO = azioni ordinarie / ordinary shares
- AZP = azioni privilegiate / preference shares
- AZR = azioni di risparmio / saving shares
  QFC = quote di fondi chiusi quotati / units of closed-end funds
- EOV = altri strumenti finanziari, equivalenti alle azioni, rappresentanti tali azioni / other financial instruments, equivalent, or representative of shares
  OBCV = Obbligazioni convertibili o altri strumenti finanziari scambiabili con azioni / convertible bonds or other debt financial instruments convertible into shares or exchangeable for shares
   azione non quotata / = non listed share
- Nel caso in cui nel corso della giomata per un dato titolo sia stata effettuata più di una operazione dello atesso tipo (vedi nota 2) e con la stessa modalità (vedi nota 6) indicare il prezzo medio ponderato delle suddette operazioni. Nel caso di obbligazioni convertibili deve essere indicato in centesimi (es. per un'obbligazione quotata sotto alla pari ad un prezzo di 99 indicare 0.99, mentre se quotata sopra alla pari ad un prezzo di 101 indicare 1.01 / In case of multiple transactions on securities of the same type (see note 2) and with the same modality (see note 6), indicate the weighted average price of the aforementioned transactions. In case of convertible bonds use prices in hundredths (e.g. for a bond negotiated below par value at a price of 99 indicate 0.99, whereas for a bond negotiated above the par value at a price of 101 indicate 1.01).
- adore uri par value a pinke u in inucciae (x) i,
  indicare l'origine dell'operazione / indicate the origin of the transaction:

   MERC-IT ≈ transazione sul mercato regolamentato italiano / transaction over italian regulated market

   MERC-ES ≈ transazione sul mercato regolamentato estero / transaction over foreign regulated market

  - FMERC = transazione fuori mercato o ai blocchi / off-amarket transaction or block
    - CONV = conversione di obbligazioni convertibili o scambio di strumenti finanziari di debito con azioni azioni / conversion of convertible bonds or swap of debt-securities into shares
  - CONV = conversions or conventions to examine a struments instructed to examine instructed to examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine a second as a convention of the examine and examine as a convention of the examine and examine as a convention of the examine and examine a second as a convention of the examine and examine as a convention of the examine and examine as a convention of the examine and examine as a convention of the examine as a convention of the examine as a convention of the examine and examine as a convention of the examine as a convention of t
- ESE-DI esercize of centre (warrant-covered warrant-securitiset indicare la tipologia di operazione / Indicate the type of transaction:
   A = acquisto / purchase
   V = vendita / sale

- S = sottoscrizione / subscription
  AL = Altro (dettagliare in nota) / Other (to be specified in the notes)
- Indicare la tipologia di strumento finanziario / Indicate the type of financial instrument:
  - W = warrant / warrant
  - OBW = obbligazione cum warrant / bond cum warrant SD = securitised derivative / securitised derivative
  - OPZ = opzione / option
- FUT = future / future contracts
  FW = forward (contratti a termine) / forward contracts
  OS = obbligazione strutturata / structured bond

- SW = swap / swap DIR = diritti / rights Indicare la categoria di strum to finanziario derivato (solo per le opzioni) / Indicate the category of derivative (only for options):
  - CE = call European style
  - PE = put European style

  - CA = call American style
- PA = put American style
   PA = put American style
   Al = altro (dettagliare in nota) / other (to be specified in the notes)

  10. Da non indicare solo per contratti derivati (su strumenti finanziari) non standard oppure qualora lo strumento non abbia ricevuto l'assegnazione da un'agenzia di codifica internazionale (es. UIC per l'Italia) / Not to be indicated for non-standard derivatives or whenever
- the financial instrument did not receive that code from an appointed international agency (e.g. UIC for Italy). Indicare to strumento finanziario collegato alle azioni / Indicate the associated financial instrument Indicare to strumento finanziario sottostante (azione) / Indicate the underlying financial instrument (share)

#### BVLGARI

## The Bulgari Group announces the resignation of its Chief Financial Officer Alberto Nathansohn and the reorganization of its top management

Rome, March 16th 2009 – The Bulgari Group announces that Mr. Alberto Nathansohn, Chief Financial Officer since May 2006, will leave his position to seize new professional opportunities.

The resignation will be effective from the end of April, when the Annual General Meeting will approve 2008 financial statements.

In light of the cost control activity, carried out since the fourth quarter of last year to face the difficult macroeconomic environment, and to achieve a greater efficiency, to coincide with the resignation of Mr. Nathansohn the Group has undertaken an internal reorganization of its top management: Mrs. Flavia Spena, currently Corporate Human Resources, Organization and Information Technology Executive Vice President, will also take the Corporate Finance and Administration responsibilities, previously held by Mr. Nathansohn. Mrs. Renata Casaro will continue to manage the relations with analysts and investors thus reporting, together with the Corporate Legal Department, to Mr. Francesco Trapani, Chief Executive Officer of the Group.

Mrs. Flavia Spena holds a Degree in Business and Economics, a Master in Business Administration at the SDA Bocconi University and is enrolled in the Italian Register of Professional Chartered Accountants. Before joining Bulgari, she was responsible for the organizational structures and processes at Autostrade SpA. Mrs. Spena has been working in Bulgari for about twenty years, since 1990 as Corporate Human Resources Organization and Development Manager and since 1992 as Corporate Human Resources, Organization and Information Technology Executive Vice President, responsible for human resources organization, development, salary policy, training, internal communication, and information technology for the Bulgari Group worldwide.

Francesco Trapani, Chief Executive Officer of the Bulgari Group, thus commented: "I would like to thank Alberto for his precious contribution and I wish him all the success he deserves in his new professional path. I am also sure that Flavia, thanks to her proved managerial skills and to her in-depth knowledge of the Company achieved in almost twenty years, will hold her new position at best and, together with all the management involved in the reorganization, will effectively support us during the difficult upcoming months, showing once again how talent, passion and drive for excellence have always been a human and professional asset of the Group".

#### **NEW GROUP CHART FOLLOWS**

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#### BVLGARI

