• FORM D

SEC Mali Processing Section

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FEB 08 2009

FORM D

Washington, OC 101

NOTICE OF SALE OF SECURITIES
PURSUANT TO REGULATION D,
SECTION 4(6), AND/OR
UNIFORM LIMITED OFFERING EXEMPTION

1278150

OMB Number: 3235-0076 Expires: March 31, 2009

OMB APPROVAL

Estimated average burden hours per form......1

SEC USE ONLY				
Prefix	Prefix Serial	erial		
DA	TE RECEIVEI	)		

				<u> </u>	<u></u>
Name of Offering ( check if this is an amendment	and name has changed, a	nd indicate change.)	·		•
Sale of Series D Preferred Stock	<u>-</u>				
Filing Under (Check box(es) that apply):	☐ Rule 504	Rule 505	Rule 506	☐ Section 4(6)	□ ULOE
Type of Filing:		New Filing	×	Amendment	
	A. BASIC II	DENTIFICATION D	ATA	· · · · · · · · · · · · · · · · · · ·	** *** *** ***
1. Enter the information requested about the issuer					
Name of Issuer (☐ check if this is an amendment and	d name has changed, and	indicate change.)			
Adaptive Planning, Inc.					
Address of Executive Offices	Number and Street,	City, State, Zip Code)	Telephone Number (l	Inclu	aan aan aan aan aan
2041 Landings Drive	Mountain View	California 94043	(650) 528-7500		
Address of Principal Business Operations (Number a		Code)	Telephone Number (I	Inclu	<u> </u>
(if different from Executive Offices) WIAR 2 200	-			09	001309
Brief Description of Business Software Technology	1223				
111-3					<u></u>
Type of Business Organization					
☑ corporation ☐ limited	d partnership, already for	med		other (please specify	<i>י</i> ):
☐ business trust ☐ limited	d partnership, to be forme	ed			
	· · · · · · · · · · · · · · · · · · ·		<u>Year</u>		
Actual or Estimated Date of Incorporation or Organiz	ation:	May	2003	1	<b>-</b>
Jurisdiction of Incorporation or Organization: (En	ter two-letter U.S. Postal	Camina abbraviation		Actual [	☐ Estimated
	for Canada; FN for othe		ioi state.	ſ	DE .

### GENERAL INSTRUCTIONS

#### Federal

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

#### State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

#### ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
- Each promoter of the issuer, if the issuer has been organized within the past five years;
- Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
- · Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
- Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	Promoter	➤ Beneficial Owner	Executive Officer	<b>⊠</b> Director	General and/or Managing Partner
•	name first, if individual)		1 t • • •	···	
Soward, William Business or Res	idence Address (Number and	Street, City, State, Zip Code)			
		rive, Mountain View, CA 9404	13		
Check Box(es) that	Promoter	☐ Beneficial Owner	Executive Officer	☑ Director	☐ General and/or Managing Partner
Apply:				,	
Full Name (Last Hull, Robert S.	name first, if individual)				
<del> </del>	idence Address (Number and S	Street, City, State, Zip Code)			
	-	rive, Mountain View, CA 9404	13		
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last Ross, Ken	name first, if individual)				
	idence Address (Number and S inning, Inc., 2041 Landings D	Street, City, State, Zip Code) rive, Mountain View, CA 9404	13		
Check Boxes that Apply:	Promoter	☑Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner
Engel, Jerome	name first, if individual)				
	idence Address (Number and S	Street, City, State, Zip Code) e, Suite 325, Palo Alto, CA 943	106		
Check Boxes that Apply:	Promoter	E Beneficial Owner	Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last	name first, if individual)				
Opdendyk, Terr					,, <u> </u>
	idence Address (Number and : P., 2400 Sand Hill Road, Suite	Street, City, State, Zip Code) e 150, Menlo Park, CA 94025			
Check Boxes that Apply:	Promoter	■ Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner
Dunn, Eric	name first, if individual)				
		Street, City, State, Zip Code) Suite 250, Menlo Park, CA 940	025		
Check Boxes that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Panner
Full Name (Last Antoniades, Rol	name first, if individual)				
	idence Address (Number and S	Street, City, State, Zip Code)	<u>-</u>		
			nite 230, Toronto, ON M5G 1L	7 Canada	
Check Boxes that Apply:	☐ Promoter	■ Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
	name first, if individual) Canada, c/o Robert Antoniades	3			
	idence Address (Number and Seritage Bldg, 101 College St.,	Street, City, State, Zip Code) Suite 230, Toronto, ON M5G	1L7 Canada		

# A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
  - Each general and managing partner of partnership issuers.

Check Boxes	☐ Promoter	■ Beneficial Owner	Executive Officer	☐ Director	☐ General and/or
that Apply:					Managing Partner
Full Name (Last	name first, if individual)			<del></del>	
Onset IV, L.P.,	o/o Terry Opdendyk		•		
Business or Res	idence Address (Number and	Street, City, State, Zip Code)			•
2400 Sand Hill	Road, Suite 150, Menlo Park,	CA 94025			
Check Boxes	Promoter	■ Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or
that Apply:					Managing Partner
Full Name (Last	name first, if individual)	<u> </u>			
Monitor Ventur	e Partners and Affiliated Fund	s, c/o Jerome Engel			
Business or Res	idence Address (Number and	Street, City, State, Zip Code)			
350 Cambridge	Avenue, Suite 325, Palo Alto,	CA 94306		•	
Check Boxes	Promoter	Beneficial Owner	☐ Executive Officer	☐ Director	☐ General and/or
that Apply:					Managing Partner
Full Name (Last	name first, if individual)			•••	
Cardinal Ventur	e Affiliates, L.P., and Affiliate	ed Funds, c/o Eric Dunn			
Business or Res	idence Address (Number and	Street, City, State, Zip Code)	•		
1010 El Camino	Real, Suite 250, Menlo Park,	CA 94025			

					В	. INFORM	ATION AB	OUT OFFE	RING				
ı.	Has the issu	uer sold, or d	oes the issue	er intend to				<del>-</del>	under ULOE	 3.		Yes N	o <u>घ</u>
2.	What is the	minimum ir	vestment th	at will be ac	cepted from	n any indivi	dual?			•••••••	***********	\$	N/A
3.	Does the of	ffering permi	t joint owner	rship of a si	ngle unit?	.,.,.						Yes <u>⊠</u> N	o
4.	solicitation registered v	of purchase	rs in connect and/or with	ction with s a state or s	sales of sectates, list th	urities in the	e offering. ne broker or	If a person	to be listed	is an associat	ed person or	agent of a	emuneration for broker or dealer ersons of such a
Full	Name (Last	name first, i	f individual)		,		,	· · · · · · · · · · · · · · · · · · ·	··				
Bus	iness or Resi	idence Addre	ss (Number	and Street,	City, State,	Zip Code)							·
Nan	ne of Associa	ated Broker o	or Dealer	·		<del></del>							
		Person Liste											
			individual S	States)									
[AL	l	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	FL	[GA]	[HI]	[ID]
(IL)		[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	{MO
[MT	]	[NE]	[NV]	INHI	[NJ]	[NM]	[NY]	[NC]	ND	ЮНІ	(OK)	[OR]	[PA]
[RI]		[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	ĮWYJ	[PR]
Full	Name (Last	name first, i	f individual)	ı									
Bus	iness or Resi	idence Addre	ss (Number	and Street,	City, State,	Zip Code)							
Nan	ne of Associa	ated Broker o	or Dealer					·			·		
State	es in Which	Person Lister	d Has Solici	ted or Inten	ds to Solici	Purchasers				•			
(Che	eck "Ali Stat	es" or check	individual S	States)	,				********************	***************************************	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		🗆 All States
[AL	1	[AK]	[AZ]	[AR]	[CA]	[CO]	(CT)	[DE]	[DC]	[FL]	[GA]	[HI]	(ID)
[IL]	•	[IN]	[lA]	[KS]	[KY]	[LA]	[ME]	[MD]	(MA)	[MI]	[MN]	[MS]	[MO]
[MT		[NE]	[NV]	{NH]	[NJ]	(NM)	 [NY]	[NC]	, , ומאן	 [ОН]	jokj	[OR]	IPAJ
[RI]	•	[SC]	[SD]	[TN]	[TX]	UT]	[VT]	 [VA]	[VA]	įwvį	įwij	įwyj	IPRJ
		name first, i			•	· · ·	. ,					, ,	<u> </u>
Busi	iness or Resi	idence Addre	ss (Number	and Street,	City, State,	Zip Code)		·					
Nan	ne of Associa	ated Broker o	or Dealer	<del> </del>									<u>, , , , , , , , , , , , , , , , , , , </u>
State	es in Which	Person Lister	d Has Solici	ted or Intend	ds to Solici	Purchasers					<del></del>	<del></del>	
(Che	eck "All Stat	es" or check	individual S	tates)			•••••			****************	•••••		🗆 All States
(AL	l	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	(HI)	[ID]
[IL]		ĮΙΝΙ	[[A]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	IMII	IMNI	[MS]	[MO]
[MT	]	[NE]	[NV]	[NH]	נאן	[NM]	[NY]	[NC]	[ND]	ЮНІ	(OK)	[OR]	[PA]
[RI]		[SC]	[SD]	[TN]	[TX]	יי נעדן	[VT]	[VA]	[VA]	įwvj	{WI}	įwyj	(PR)

#### C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." transaction is an exchange offering, check this box 🔘 and indicate in the columns below the amounts of the securities offered for exchange and already exchanged. Amount Already Aggregate Type of Security Offering Price Sold Series A Preferred Stock Debt ..... 4,016,041.98 4,016,041,98 Equity ..... × Preferred Common Convertible Securities (including warrants)..... Partnership Interests..... \$ · Other (Specify \_\_\_\_\_) Total..... Answer also in Appendix, Column 3, if filing under ULOE. Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero." Aggregate Number Investors Dollar Amount of Purchases Accredited Investors ..... Non-accredited Investors Total (for filings under Rule 504 only) Answer also in Appendix, Column 4, if filing under ULOE. If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1. Type of Dollar Amount Security Sold Type of Offering Rule 505..... Regulation A..... Rule 504.....

Total ...... a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.

Transfer Agent's Fees		\$
Printing and Engraving Costs	□	\$
Legal Fees	×	\$25,000
Accounting Fees		\$
Engineering Fees		\$
Sales Commissions (specify finders' fees separately)		\$
Other Expenses (Identify)		\$
Total	×	\$ 25,000

C. OFFERING PRICE, NUMBER OF I	NVESTORS, EXPENSES AND	USE OF PROCEEDS		
<ul> <li>Enter the difference between the aggregate offering price given in response to Part C – Question 4.a. This difference is the "adjusted</li> </ul>	sponse to Part C - Question 1 and I gross proceeds to the issuer"	d total expenses furnished	\$ 3,991,041.98	
If the amount for any purpose is not known, furnish an estimate and of	check the box to the left of the e	stimate. The total of the ion 4.b above.	_	
		Payment to Officers, Directors, & Affiliates	Payment To Others	
Salaries and fees	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	□ s	□ s	
Purchase of real estate		□ <b>\$</b>	□ s	
· · · · · · · · · · · · · · · · · · ·		□ s	□ s	
		□ s	□ <b>\$</b>	
		□ s	<b>\$</b>	
Repayment of indebtedness		□ s	□ s	
Working capital	***************************************	□ s	<b>★</b> \$ 3,991,041,.98	
Other (specify):		$\Box$ s		
		· · · · · · · · · · · · · · · · · · ·		
Total Payments Listed (column totals added)				
Total Payments Listed (column totals added)  D. FEDERAL SIGNATURE				
D FED	EDAL SICNATURE			
		a		
an undertaking by the issuer to furnish to the U.S. Securities and Exchange C				
Issuer (Print or Type)	Signature		Date	
Adaptive Planning, Inc.	May 10 Tam	w_/	January <b>30</b> 2009	
Name of Signer (Print or Type)	Title of Signer (Print or Type)	8		
Mark P. Tanoury	Secretary			
		<del></del>		
5. Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C - Question 4.5 above.  Payment to Officers, Payment To Directors, & Affiliates Others  Salaries and fees				
	·			

ATTENTION

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)

	E. STA	TE SIGNATURE		
1.	Is any party described in 17 CFR 230.262 presently subject to any of the di	squalification provisions of such rule?	Yes	No X
	See Appendix, Co	olumn 5, for state response.		
2.	The undersigned issuer hereby undertakes to furnish to the state administ such times as required by state law.	rator of any state in which the notice is filed, a notice on Form I	) (17 CFR 2	239.500) at
3.	The undersigned issuer hereby undertakes to furnish to any state administra	ators, upon written request, information furnished by the issuer to o	fferees.	
4.	The undersigned issuer represents that the issuer is familiar with the con- (ULOE) of the state in which this notice is filed and understands that the conditions have been satisfied.		_	-
The pers	issuer has read this notification and knows the contents to be true and hason.	is duly caused this notice to be signed on its behalf by the under	signed duly	authorized
Issu	er (Print or Type)	Signature	Date	
Ada	ptive Planning, Inc.	And D. Turns	January <b>3</b> (	2009
Nar	ne (Print or Type)	Title (Print or Type)		
Ma	rk P. Tanoury	Secretary		

#### Instruction.

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

