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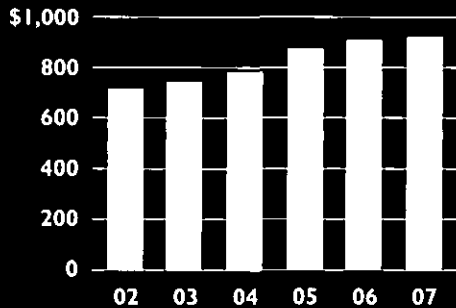
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FINANCIAL

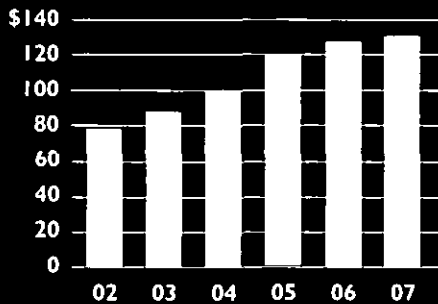
3

CLARCOR

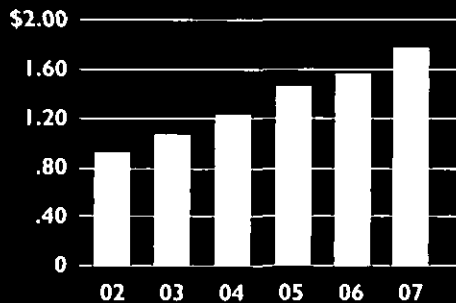
### NET SALES IN MILLIONS



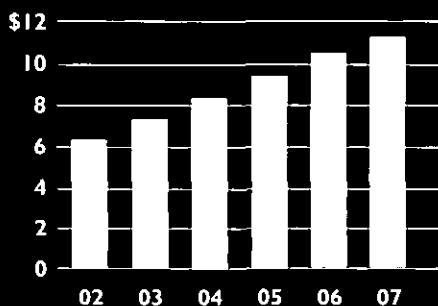
### OPERATING PROFIT IN MILLIONS



### DILUTED EARNINGS PER SHARE



### SHAREHOLDERS' EQUITY PER SHARE



## FINANCIAL HIGHLIGHTS (DOLLARS IN THOUSANDS EXCEPT PER SHARE DATA)

YEARS ENDED NOVEMBER 30	2007	2006	% CHANGE
Net Sales	\$ 921,191	\$ 904,347	1.9%
Operating Profit	129,814	126,328	2.8%
Net Earnings	90,659	82,710	9.6%
Percent of Net Sales	9.8%	9.1%	
Percent of Beginning Shareholders' Equity	16.9%	17.1%	
Basic Earnings per Share	1.80	1.60	12.5%
Diluted Earnings per Share	1.78	1.59	11.9%
Cash Dividends Paid per Share	0.2975	0.2750	8.2%
Working Capital	257,749	261,912	-1.6%
Total Debt (Current and Long-Term)	17,423	16,004	8.9%
Shareholders' Equity	555,730	537,509	3.4%
Per Share at Year-End	11.29	10.52	7.3%
Debt as Percent of Total Capital	3.0%	2.9%	
Shares Outstanding at Year-End	49,218,822	51,082,083	-3.6%
Employees at Year-End	5,160	5,048	2.2%

## CLARCOR

CLARCOR is a global provider of filtration products, filtration systems and services. We have a worldwide customer base, superb product quality, leading brands, an extensive distribution network, the industry's broadest product range and its largest sales force. Our focus on a consumable, disposable product that is continually purchased, used and then repurchased provides CLARCOR with a stable source of recurring business. Our goal is to achieve compound annual growth rates in earnings per share of 10% to 15% driven by internal growth programs, cost reduction initiatives and acquisitions.

## Dear Shareholders:

Once again, I am very happy to be able to report to you that CLARCOR has achieved another record year in sales and net earnings - our 15th consecutive year of sales and earnings growth. Sales exceeded \$920 million and net earnings exceeded \$90 million. With our recent acquisition of Perry Equipment Corporation and the growth we expect in our other businesses, I am truly excited about 2008 when we expect to exceed \$1 billion in revenues for the first time. Not everything went well in 2007, but most things did. I want to discuss our accomplishments in 2007, but also our disappointments and, most importantly, our plans and expectations for the future.

### The Highlights of 2007

Our Engine/Mobile businesses had an outstanding 2007 driven once again by the terrific performance of Baldwin Filters. Engine/Mobile sales grew by 8% and operating profit by 7%, despite a drop in truck tonnage movements and railroad car loadings in the United States. Internationally, Engine/Mobile sales grew by over 20% and operating profit by over 12%, with growth across most parts of the world. We expect continued sales growth in 2008, both domestically and outside the U.S., driven by the exceptional service levels at Baldwin Filters and Clark Filter, the heavy-duty filter industry's widest and most complete product range and continued investment in new product development programs. Consequently, we plan to expand manufacturing capacity and warehouse facilities in 2008 to meet what we see as increasing demand for our heavy-duty engine filters. To meet this demand, we acquired in February a small filter manufacturer in Morocco to serve as a lower-cost manufacturing source for our European sales organizations.

Our development of nanofiber filter media was successful, and in the summer of 2007 we began production of dust collector cartridges using this media at our Clark Filter facility in Pennsylvania. The manufacturing output from this new production line has exceeded our original expectations, and we are now using this media in all new dust collector systems we sell. In addition, the response from the aftermarket for nanofiber dust collector cartridges has been strong and is growing. As a result, we are currently in development and testing to determine if we can use nanofiber media in environmental air filters and heavy-duty engine filters. If successful, the use of nanofiber media for these applications will provide significantly better filtration products with increased filtration efficiencies and longer filter life for our customers.

Although the dramatic increase in oil and gas prices in 2007 had a negative effect on many companies and


economies throughout the world, it was a significant benefit to our oil and gas filtration business. The oil drilling filters manufactured by our Purolator Facet operation are particularly well-suited for the deep water and harsh conditions found in expanded and newer offshore drilling sites. As the search for oil and gas intensifies due to rising prices, we expect that drilling in these areas will grow and lead to increased demand for our filter products.

One of our major accomplishments in 2007 actually occurred at the very beginning of fiscal 2008. Throughout 2007, we were in negotiations with the owners of Perry Equipment Corporation (Peco) to merge Peco with our Facet companies. The merger was completed in early December 2007. Peco is one of the premier manufacturers of filtration products for natural resource industries, with particular emphasis on filters for natural gas drilling, storage and transmission. Facet is one of the premier manufacturers of filtration products for the aviation fuel, waste water treatment, petrochemical, marine and power generation industries. Together, Peco/Facet is a \$200 million filtration company servicing some of the largest basic resource and natural gas companies throughout the world, with well over half of their sales outside the U.S. We are very excited about the opportunities at Peco/Facet. A combination of rising prices for basic commodities and an ever increasing demand for a cleaner environment, and specifically cleaner manufacturing processes, are expected to further drive the strong growth both companies have experienced over the last several years.

### 2007 Disappointments

As we communicated to you last year, we are restructuring our CLC Air business to ensure its long-term viability and position ourselves as a market leader. We established a goal to improve operating profit by at least \$14 million by 2009. We are still firmly committed to this, and the plans are in place to make it happen. The disappointment is that our timetable slipped by about six months. Unfortunately, it took longer than we had expected for new production equipment that we had ordered to be delivered and, as a result, we incurred excess costs. These costs were primarily related to continuing to operate older, less productive machinery, and from excess freight costs because we were unable to make products at a new factory we opened during 2007. The good thing about this is that it was a timing delay. We still expect to realize the full savings that we originally projected.

The second disappointment for 2007 was at our J.L. Clark operation. Both sales and profit declined, and this was largely due to our customers canceling or delaying their new product introduction programs. Many of J.L. Clark's customers are among the largest confectionary,



battery, spice and health and beauty aid companies in the world. As they roll-out new products, they look for newly designed and innovative packaging. If they postpone or cancel a program, J.L. Clark has little opportunity to sell new packaging concepts and products to them. This happened in 2007. Based on our understanding of our customers' plans for 2008, we expect J.L. Clark to grow by 5% to 6% in 2008, and for operating margins to once again reach 2006 levels at approximately 10% for the year.

### **Diversification**

In spite of these problems, our operating margins improved from 14.0% to 14.1% and would have been higher without the two problem areas. Probably even more important, margins in our Industrial/Environmental segment were higher in 2007 compared to 2006. We expect continued improvement in 2008, particularly in environmental air filter markets, towards our goal for this segment of at least 10%. Operating margins for our sales to industrial liquid filtration markets already exceed 10% and are still increasing.

I mentioned earlier about how excited we are about the acquisition of Peco which positions us to be a leader in oil and gas filtration. The acquisition strengthens and expands our customer and geographic breath. Not that long ago our only filtration business was focused on heavy-duty and locomotive engines and virtually all sales were in North America. Including Peco, 40% of our sales will be to heavy-duty engine and locomotive filtration markets, 30% of our sales will be for industrial liquid filter applications, 25% of our sales will be to environmental air filter markets and 5% of our sales will be from packaging products. International filter sales will grow from 26% in 2007 to over 30% in 2008. Our diversification across numerous filter markets, our growing geographic diversification and our focus on the aftermarket, which provides a large base of recurring revenues, gives us multiple growth opportunities that span the world-wide filter industry. It also positions CLARCOR so that just about any potential filter company acquisition would fit. We believe this creates a framework for future growth and consistent profitability, as it has for the last 15 years.

### **Our Financial Resources and Cash Flows**

For those of you who have been long-term CLARCOR shareholders, you certainly know by now the consistent, positive cash flows we achieve every year and the strong balance sheet we have. Even after the \$165 million acquisition of Peco, we still have a very strong balance sheet with debt to total capital of less than 20%. In 2007, we repurchased \$75 million of our common stock at prices we believe are less than the true value of our

shares. Our Board of Directors approved a new \$250 million stock repurchase program in June, and at the end of the year we still had approximately \$225 million remaining under the program. In September, we also raised the dividend on our stock by over 10%. Early in fiscal 2008, we entered into an interest rate swap contract and locked in a 3.93% interest rate on \$100 million of our bank debt for a two-year period. Even if interest rates fall over the next two years, we believe that a fixed 3.93% rate is attractive.

### **2008 and Beyond**

I have always believed that the success of any business depends largely on choosing the right markets to serve and then producing the products that will meet the needs of customers in those markets. We are fortunate to serve a growing market. I think this dramatically illustrates the underlying strength of CLARCOR and, in general, the entire filtration industry. The demand for cleaner air and cleaner liquids, whether for consumers or for businesses, will not abate. Indeed, demand for a cleaner environment will certainly continue to grow. Improved filtration, which is what CLARCOR actually sells, also means greater energy efficiency and resource conservation, another trend that benefits us.

We expect a great 2008 even if the U.S. economy slows as many economists are now predicting. We cannot promise you that 2008 will go perfectly, and certainly 2007 did not go as well as we had expected. Nevertheless 2007 was still a good year despite lower performance at two of our companies. We will leave economic forecasting to others, but we do know the filtration industry. Obviously a recession, if it happens, will have an impact on us, but over the years our industry has shown an ability to grow in both good and bad times.

Finally, I sincerely want to thank our employees for their hard work and conscientiousness, and our customers and our shareholders for their support. My responsibility, and indeed, the responsibility of CLARCOR management, is to provide our employees with a promising and rewarding job and future, our customers with cost-effective and valued products and our shareholders with a growing return on their investment in CLARCOR. I expect that in next year's letter to you, I will be discussing our 16th consecutive year of sales and earnings growth. I can hardly wait.

Sincerely,



Norman E. Johnson  
Chairman, President and Chief Executive Officer

## STOCK PRICE & DIVIDEND INFORMATION

CLARCOR common stock is traded on the New York Stock Exchange under the symbol CLC. The tables set forth the high and low market prices as quoted on the New York Stock Exchange and dividends paid for each quarter of the last two fiscal years.

Quarter Ended	Market Price		Dividend
	High	Low	
March 3, 2007	\$ 35.32	\$ 30.25	\$ 0.0725
June 2, 2007	34.00	29.57	0.0725
September 1, 2007	44.01	32.31	0.0725
December 1, 2007	40.00	32.90	0.0800
Total Dividends			\$ 0.2975

Quarter Ended	Market Price		Dividend
	High	Low	
March 4, 2006	\$ 34.82	\$ 29.17	\$ 0.0675
June 3, 2006	36.72	31.10	0.0675
September 2, 2006	33.22	26.87	0.0675
December 2, 2006	34.55	29.38	0.0725
Total Dividends			\$ 0.2750

## SAFE HARBOR STATEMENT

The Company desires to take advantage of the "Safe Harbor" provision of the Private Securities Litigation Reform Act of 1995 and is making this cautionary statement in connection with such safe harbor legislation. Some of the information provided in this annual report constitutes forward-looking statements which reflect the Company's current views with respect to future events and financial performance, but involve uncertainties that could significantly impact results. All forecasts and projections are "forward-looking" statements and are based on management's current expectations of the Company's near-term results. There can be no assurance that actual results will not differ materially from its expectations. For a more detailed explanation of the safe harbor statement and the risks, see the Company's Form 10-K filed with the SEC.

	2003	2002	2001	2000	1999	1998	1997
\$	7.32	\$ 6.33	\$ 5.57	\$ 4.96	\$ 4.39	\$ 3.90	\$ 3.53
	1.08	0.93	0.84	0.82	0.73	0.65	0.55
	0.2463	0.2413	0.2363	0.2313	0.2263	0.2213	0.2175
	22.97	17.00	13.80	10.72	10.69	12.31	10.40
	15.53	12.52	8.44	8.03	7.13	7.13	6.67
\$	741,358	\$ 715,563	\$ 666,964	\$ 652,148	\$ 477,869	\$ 426,773	\$ 394,264
	87,062	77,775	75,810	75,987	56,077	51,663	44,424
	1,767	6,073	10,270	11,534	3,733	2,336	2,759
	86,059	71,450	65,734	63,487	55,615	51,347	44,192
	31,371	24,773	23,804	23,201	20,137	19,262	17,164
	54,552	46,601	41,893	40,237	35,412	32,079	26,918
	50,746	50,344	49,784	49,012	48,628	49,297	48,688
	11.7%	10.9%	11.4%	11.7%	11.7%	12.1%	11.3%
	11.6%	10.0%	9.9%	9.7%	11.6%	12.0%	11.2%
	36.5%	34.7%	36.2%	36.5%	36.2%	37.5%	38.8%
	7.4%	6.5%	6.3%	6.2%	7.4%	7.5%	6.8%
	10.0%	8.8%	8.3%	8.5%	11.6%	11.4%	10.1%
	17.3%	17.0%	17.3%	19.1%	19.0%	18.7%	17.4%
	22.7%	25.7%	27.6%	27.9%	30.5%	33.4%	38.2%
\$	257,402	\$ 259,746	\$ 244,350	\$ 230,479	\$ 227,670	\$ 168,173	\$ 160,527
	129,572	132,892	137,316	140,121	126,026	86,389	82,905
	538,237	546,119	530,617	501,930	472,991	305,766	282,519
	111,373	174,255	94,931	97,826	97,475	61,183	54,237
	16,913	22,648	135,203	141,486	145,981	36,419	37,656
	370,392	315,461	274,261	242,093	210,718	186,807	171,162
	4.5%	22.4%	33.9%	37.8%	41.8%	16.5%	18.5%
\$	146,029	\$ 85,491	\$ 149,419	\$ 132,653	\$ 130,195	\$ 106,990	\$ 106,290
	2.3	1.5	2.6	2.4	2.3	2.7	3.0
\$	85,396	\$ 85,019	\$ 63,290	\$ 54,130	\$ 38,642	\$ 42,267	\$ 41,632
	(12,986)	(18,978)	(51,353)	(42,125)	(160,658)	(19,290)	(8,193)
	(80,669)	(59,774)	(15,326)	(15,862)	103,501	(19,943)	(21,850)
	(7,899)	6,329	(3,446)	(3,881)	(18,576)	2,997	11,497
	13,042	12,204	18,204	29,005	21,822	15,825	11,349
	18,985	19,760	21,850	21,079	15,372	12,380	11,600
	12,406	11,975	11,575	11,207	10,814	10,717	10,290
	1,532	5,612	9,616	10,836	2,282	1,053	1,739
	22,607	17,678	26,858	16,458	22,234	16,199	15,112

## 11-Year Financial Review

	2007	2006	2005	2004
<b>PER SHARE</b>				
Equity	\$ 11.29	\$ 10.52	\$ 9.36	\$ 8.36
Diluted Net Earnings	1.78	1.59	1.46	1.24
Dividends	0.2975	0.2750	0.2588	0.2513
Price: High	44.01	36.72	31.98	26.30
Low	29.57	26.87	24.60	20.08
<b>EARNINGS DATA (\$000)</b>				
Net Sales	\$ 921,191	\$ 904,347	\$ 873,974	\$ 787,686
Operating Profit	129,814	126,328	118,492	98,177
Interest Expense	1,010	814	636	446
Pretax Income	130,509	126,941	117,922	99,060
Income Taxes	39,675	43,795	40,968	34,717
Net Earnings	90,659	82,710	76,393	63,997
Diluted Average Shares Outstanding	50,885	52,177	52,216	51,507
<b>EARNINGS ANALYSIS</b>				
Operating Margin	14.1%	14.0%	13.6%	12.5%
Pretax Margin	14.2%	14.0%	13.5%	12.6%
Effective Tax Rate	30.4%	34.5%	34.7%	35.0%
Net Margin	9.8%	9.1%	8.7%	8.1%
Return on Beginning Assets	12.5%	12.2%	12.2%	11.9%
Return on Beginning Shareholders' Equity	16.9%	17.1%	17.8%	17.3%
Dividend Payout to Net Earnings	16.6%	17.2%	17.5%	20.1%
<b>BALANCE SHEET (\$000)</b>				
Current Assets	\$ 371,920	\$ 380,340	\$ 324,933	\$ 303,990
Plant Assets, Net	169,212	146,529	149,505	142,242
Total Assets	739,135	727,516	675,272	627,797
Current Liabilities	114,171	118,428	121,470	126,272
Long-Term Debt	17,329	15,946	16,009	24,130
Shareholders' Equity	555,730	537,509	482,833	428,462
<b>BALANCE SHEET ANALYSIS (\$000)</b>				
Debt to Capitalization (A)	3.0%	2.9%	3.3%	5.4%
Working Capital	\$ 257,749	\$ 261,912	\$ 203,463	\$ 177,718
Current Ratio	3.3	3.2	2.7	2.4
<b>CASH FLOW DATA (\$000)</b>				
From Operations	\$ 137,324	\$ 63,581	\$ 89,346	\$ 71,806
For Investment	(47,867)	(21,342)	(51,512)	(62,209)
From/(For) Financing	(85,522)	(33,641)	(35,699)	1,063
Change in Cash & Equivalents	7,008	10,549	1,082	11,572
Capital Expenditures	37,024	17,588	24,032	22,352
Depreciation & Amortization	23,389	23,079	21,087	19,151
Dividends Paid	15,024	14,203	13,385	12,834
Net Interest Expense (Income)	(609)	(913)	(292)	61
Income Taxes Paid	41,517	44,446	29,483	25,633

(A) Total Debt (current and long-term) divided by Total Debt plus Shareholders' Equity.

**CLARCOR Inc.**

840 Crescent Centre Drive, Suite 600  
Franklin, Tennessee 37067  
615.771.3100  
FAX: 615.771.5616  
www.clarcor.com

**TRANSFER AGENT & REGISTRAR  
DIVIDEND REINVESTMENT PLAN**

National City Bank  
Shareholder Services Operations  
Locator 5352  
P.O. Box 92301  
Cleveland, Ohio 44101-4301  
800.622.6757

**AUDITORS**

PricewaterhouseCoopers LLP  
10 Tenth Street  
Suite 1400  
Atlanta, GA 30309

**ANNUAL MEETING**

CLARCOR Inc.  
840 Crescent Centre Drive, Suite 600  
Franklin, Tennessee 37067  
Monday, March 31, 2008  
9:00 a.m. CST

**SEC FORM 10-K**

A copy of the 2007 Form 10-K  
may be obtained from:

Corporate Secretary  
CLARCOR Inc.  
840 Crescent Centre Drive, Suite 600  
Franklin, Tennessee 37067  
or at www.clarcor.com

**EXECUTIVE OFFICERS**

Norman E. Johnson  
Chairman, President & Chief Executive Officer  
Age: 59  
17 Years of Service

Sam Ferrise  
President  
Baldwin Filters, Inc.  
Age: 51  
6 Years of Service

Bruce A. Klein  
Vice President – Finance & Chief Financial Officer  
Age: 60  
13 Years of Service

Richard C. Larson  
President  
Industrial/Environmental Filtration  
Age: 58  
6 Years of Service

David J. Lindsay  
Vice President – Administration & Chief  
Administrative Officer  
Age: 52  
20 Years of Service

Richard M. Wolfson  
Vice President – General Counsel & Corporate  
Secretary  
Age: 41  
2 Years of Service



## BOARD OF DIRECTORS

J. Marc Adam  
Retired Vice President, Marketing  
3M (A diversified manufacturer)  
St. Paul, Minnesota  
Age: 69  
Director Since: 1991

James W. Bradford, Jr.  
Dean, Owen Graduate School of Management  
Vanderbilt University  
Nashville, Tennessee  
Age: 60  
Director Since: 2006

Robert J. Bugstahler  
Retired Senior Vice President,  
Business Development & Corporate Services  
3M (A diversified manufacturer)  
St. Paul, Minnesota  
Age: 63  
Director Since: 2000

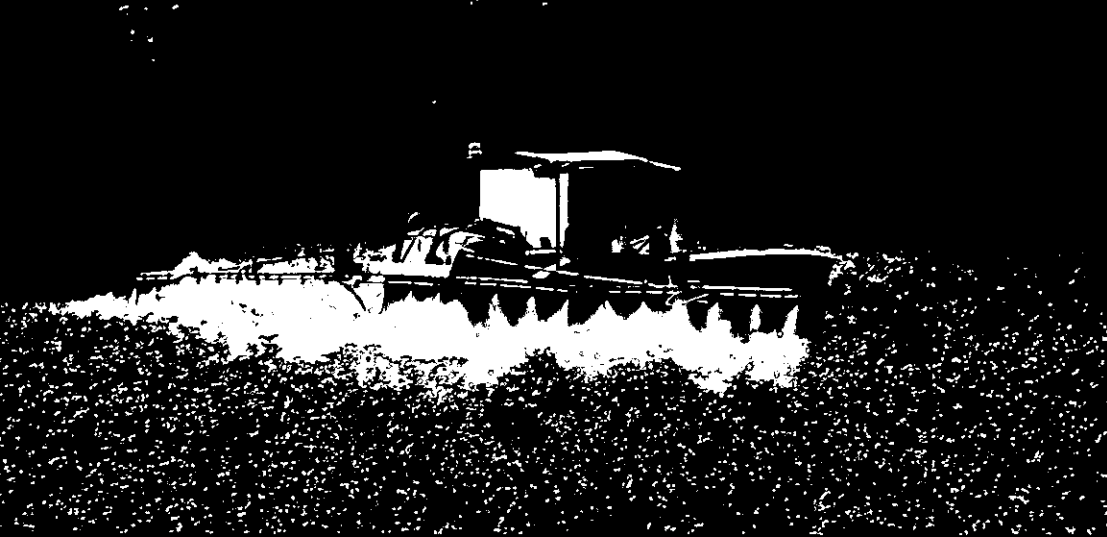
Paul Donovan  
Retired Executive Vice President &  
Chief Financial Officer  
Wisconsin Energy Corporation  
(A diversified utility and energy holding company)  
Milwaukee, Wisconsin  
Age: 60  
Director since: 2003

Robert J. Jenkins  
Retired Chairman  
Hamilton Sundstrand Corporation  
(A diversified manufacturer)  
Rockford, Illinois  
Age: 64  
Director Since: 1999

Norman E. Johnson  
Chairman, President & Chief Executive Officer  
CLARCOR Inc.  
Franklin, Tennessee  
Age: 59  
Director Since: 1996

Philip R. Lochner, Jr.  
Retired Corporate Executive  
Age: 64  
Director Since: 1999

James L. Packard  
Retired Chairman  
REGAL-BELOIT Corporation  
(A diversified manufacturer)  
Beloit, Wisconsin  
Age: 65  
Director Since: 1998



**CLARCOR**

**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 13 or 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 1, 2007

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)**  
**OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-11024

CLARCOR Inc.

(Exact name of registrant as specified in its charter)

DELAWARE

36-0922490

(State or other jurisdiction of  
 incorporation or organization)

(I.R.S. Employer  
 Identification No.)

840 Crescent Centre Drive, Suite 600, Franklin, TN

37067

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code:

615-771-3100

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Stock, par value \$1.00 per share	New York Stock Exchange
Preferred Stock Purchase Rights	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2). Yes  No

The aggregate market value of the Common Stock held by non-affiliates computed by reference to the price at which the Common Stock was last sold as of the last business day of registrant's most recently completed second fiscal quarter was \$1,673,052,091.

There were 11,378,944 shares of Common Stock outstanding as of January 18, 2008.

Certain portions of the registrant's Proxy Statement for the 2008 Annual Meeting of Shareholders ("Proxy Statement") currently anticipated to be held on March 31, 2008 are incorporated by reference in Part III of this Annual Report on Form 10-K. Such Proxy Statement will be filed with the Securities and Exchange Commission not later than 120 days after the conclusion of the registrant's fiscal year ended December 1, 2007.

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## PART I

### Item 1. Business.

#### *(a) General Development of Business*

CLARCOR Inc. ("CLARCOR") was organized in 1904 as an Illinois corporation and in 1969 was reincorporated in the State of Delaware. As used herein, the "Company" and terms such as "we" or "our" refers to CLARCOR and its subsidiaries unless the context otherwise requires.

The Company's fiscal year ends on the Saturday closest to November 30. For fiscal year 2007, the year ended on December 1, 2007 and included 52 weeks. For fiscal year 2006, the year ended December 2, 2006, and included 52 weeks. For fiscal year 2005, the year ended December 3, 2005 and included 53 weeks. In this 2007 Annual Report on Form 10-K ("2007 Form 10-K"), all references to fiscal years are shown to begin on December 1 and end on November 30 for clarity of presentation.

#### *Certain Significant Developments.*

##### *Acquisitions*

As reported in our quarterly filings on Form 10-Q during 2007, the Company completed the following two acquisitions during 2007.

In February 2007, the Company acquired the assets of the synthetic fibers filtration business of Newton Tool & Mfg. Company, Inc., a privately-owned engineering and machining company based in Swedesboro, New Jersey, for approximately \$6.6 million in cash, including acquisition expenses. The synthetic fibers filtration business, including all of the related production equipment, was moved into the Company's operations in Houston, Texas, and Shelby, North Carolina. The business is included in the Industrial/Environmental Filtration Segment from the date of acquisition.

In March 2007, the Company acquired an 80% ownership share in Sinfa SA, a manufacturer of automotive and heavy-duty engine filters based in Casablanca, Morocco, for approximately \$5.6 million in cash, net of cash received, plus debt of approximately \$6 million which the Company paid after the acquisition date. The business is included in the Engine/Mobile Filtration Segment from the date of acquisition. As part of the purchase agreement, the Company and the minority owners have an option to trigger the purchase of the remaining 20% ownership share by the Company after December 2012.

In addition, as reported on our Current Report on Form 8-K dated December 4, 2007, the Company acquired 100% of the share capital of Perry Equipment Corporation ("Peco") on December 3, 2007, through a merger of Peco into a wholly-owned subsidiary of the Company for approximately \$163 million (not including the effect of an eventual working capital adjustment) in cash and CLARCOR stock, plus related transaction expenses. Peco is a manufacturer of engineered filtration products and technologies used in a wide array of industries, including oil and natural gas, refining, power generation, petrochemical, food and beverage, electronics, polymers and pulp and paper, and is based in Mineral Wells, Texas with operations in Mexico, Canada, U.K., Italy, Romania, Malaysia and China. Peco is being operationally merged with CLARCOR's Facet operations, and the combined business unit is headquartered at Peco's main facilities in Mineral Wells. Its results will be included as part of CLARCOR's Industrial/Environmental Filtration Segment. Although the acquisition occurred at the beginning of fiscal 2008, the Company expended considerable time and resources on this acquisition in fiscal 2007. Peco's results of operations are not included in this 2007 Form 10-K.

##### *Litigation Settlements*

Although not material to the results of the Company, the Company settled two lawsuits at the end of 2007 — one a contract dispute with Electronic Data Systems Corp. and the other a patent infringement case with a key competitor in our Engine/Mobile Filtration Segment involving radial seal filters used principally on highway trucks. Confidentiality restrictions prevent the Company from disclosing the terms of these settlements, but the net effect of both settlements was \$1 million favorable to the Company and we view the settlement results very

positively. In addition to the net recovery, we avoided approximately \$2.5 million in combined further litigation expense as well as the significant distraction that trial and trial preparation would have entailed for the Company. In the patent infringement matter, we received a fully paid-up license to use the patents at issue in perpetuity as part of the settlement.

#### *HVAC Filter Production Restructuring*

In July of 2006 the Company announced a major three-year restructuring of the HVAC filter manufacturing operations within its Industrial/Environmental Filtration business segment. As previously reported, this restructuring is anticipated to cost approximately \$22 million in capital investment and an additional \$4 million of expense over three years and result in a \$14 million annual increase in operating profits of the Company's Industrial/Environmental Filtration business segment by the end of fiscal year 2009 from fiscal 2006 year end operating profit. The Company hopes to achieve these profit increases by the end of 2009 by more fully automating its HVAC filter production processes and more rationally locating its production facilities throughout the United States. During 2007, the Company suffered several timing setbacks in connection with the restructuring effort, mostly related to delays in the arrival of capital equipment. As of the end of 2007, however, these delays have been mitigated and the Company anticipates receiving benefits in 2008 that were previously anticipated for 2007. Overall, the Company does not anticipate any material change to the predicted costs, savings or operating profits associated with the restructuring program.

#### *(b) Financial Information About Industry Segments*

During 2007, the Company conducted business in three principal industry segments: (1) Engine/Mobile Filtration, (2) Industrial/Environmental Filtration and (3) Packaging. These segments are discussed in greater detail below. Financial information for each of the Company's business segments for the fiscal years 2005 through 2007 is included in Note Q to Notes to Consolidated Financial Statements. See pages F-28 through F-30 in this 2007 Form 10-K.

#### *(c) Narrative Description of the Business*

##### **Engine/Mobile Filtration**

The Company's Engine/Mobile Filtration Segment sells filtration products used on engines and in mobile equipment applications, including trucks, automobiles, buses, locomotives, and marine, construction, industrial, mining and agricultural equipment. The segment's filters are sold throughout the world, primarily in the replacement market. In addition, some "first-fit" filters are sold to original equipment manufacturers. At one of its Engine/Mobile filtration plants, the Company also manufactures dust collection cartridges, including cartridges incorporating the Company's new nanofiber filtration media. These cartridges are used in environmental filtration applications.

The products in the Engine/Mobile Filtration Segment include a full line of oil, air, fuel, coolant, transmission and hydraulic fluid filters which are used in a wide variety of applications and in processes where filter efficiency, reliability and durability are essential. Most of these applications involve a process where impure air or fluid flows through semi-porous paper, corrugated paper, cotton, synthetic, chemical or membrane filter media with varying filtration efficiency characteristics. The impurities contained on the media are disposed of when the filter is changed.

##### **Industrial/Environmental Filtration**

The Company's Industrial/Environmental Filtration Segment centers around the manufacture and marketing of filtration products used in industrial and commercial processes, and in buildings and infrastructures of various types. The segment's products are sold throughout the world, and include process filtration products and air filtration products and systems used to maintain high interior air quality and to control exterior pollution.

The segment's process filtration products include specialty industrial process liquid filters; filters for pharmaceutical processes and beverages; filtration systems for aircraft refueling, anti-pollution, sewage treatment

and water recycling; bilge separators; sand control filters for oil and gas drilling; and woven wire and metallic products for filtration of plastics and polymer fibers. These filters use a variety of string wound, meltblown, and porous and sintered and non-sintered metal media, woven wire and absorbent media.

The segment's air filtration products represent a complete line of air filters and cleaners, including antimicrobial treated filters and high efficiency electronic air cleaners. These products are used in commercial buildings, hospitals, factories, residential buildings, paint spray booths, gas turbine systems, medical facilities, motor vehicle cabins, aircraft cabins, clean rooms, compressors and dust collector systems.

### **Packaging**

The Company's consumer and industrial packaging products business is conducted by a wholly-owned subsidiary, J. L. Clark, Inc. ("J. L. Clark").

J.L. Clark manufactures a wide variety of different types and sizes of containers and packaging specialties. Metal, plastic and combination metal/plastic containers and closures manufactured by the Company are used in packaging a wide variety of dry and paste form products, such as food specialties (e.g., tea, coffee, spices, cookies, candy, mints and other confections); cosmetics and toiletries; playing cards; cosmetics and pharmaceuticals. Other packaging products include shells for dry batteries, film canisters, and candles, spools for insulated and fine wire, and custom decorated flat metal sheets.

Containers and packaging specialties are manufactured only upon orders received from customers, and individualized containers and packaging specialties are designed and manufactured, usually with distinctive decoration, to meet each customer's marketing and packaging requirements and specifications.

### **Distribution**

Products in both the Engine/Mobile Filtration and Industrial/Environmental Filtration Segments are sold primarily through a combination of independent distributors, dealers for original equipment manufacturers, retail stores and directly to end-use customers such as truck and equipment fleet users, manufacturing companies and contractors. In addition, both segments distribute products worldwide through their respective foreign subsidiaries and through export sales from the United States to end-use customers.

During fiscal 2007, the Company continued its development and expansion of its Total Filtration Program, as a distribution channel for all of the Company's filtration products. Under this Program, the Company (principally through its subsidiary, Total Filtration Services, Inc.) offers customers the ability to purchase all of their filters for their respective facilities and manufacturing, transportation and construction equipment — effectively a "one-stop shopping" approach to filtration. During fiscal 2007, the Company successfully continued its efforts to expand the Program from traditional U.S.-based automotive clients to other industries and to the U.S. facilities of non-U.S. automotive manufacturers, landing several key "national accounts" (including several Fortune 500 companies) over the year.

In the Packaging segment, J.L. Clark uses an internal sales force and sells its products directly to customers for containers and packaging specialties. Each salesperson is trained in J.L. Clark's manufacturing processes with respect to the products sold and to consult with customers and prospective customers concerning the details of their particular requirements. In addition, salespersons with expertise in specific areas, such as flat-sheet decorating, are focused on specific customers and markets.

Financial information related to the geographic areas in which the Company operates and sells its products is included in Note Q to Notes to Consolidated Financial Statements. See pages F-28 through F-30 in this 2007 Form 10-K.

### **Class of Products**

No class of products accounted for 10% or more of the total sales of the Company in any of the Company's last three fiscal years.

## **Raw Materials**

Steel, filter media, cartons, aluminum sheet and coil, stainless steel, chrome vanadium, chrome silicon, resins, gaskets, roll paper, corrugated paper, bulk and roll plastic materials and cotton, wood and synthetic fibers and adhesives are the most important raw materials used in the manufacture of the Company's products. All of these are purchased or are available from a variety of sources. The Company has no material or significant long-term purchase commitments. During fiscal 2007 the price of steel purchased by the Company was generally stable but remained at relatively historically high levels while the prices for certain other raw materials (including wood pulps, fiberglass, petroleum-based synthetic fibers and chemicals such as methanol used to manufacture filter media) were and remain at all time highs. The Company was able to procure adequate supplies of raw materials throughout fiscal 2007 and does not anticipate procurement problems in 2008.

## **Patents, Trademarks and Tradenames**

Certain features of some of the Company's products are covered by domestic and, in some cases, foreign patents or patent applications. While these patents are valuable and important for certain products, the Company does not believe that its competitive position is dependent upon patent protection, although as discussed under the heading of "Risk Factors", the Company believes that patent-related litigation may become more commonplace across all of its business segments, particularly with respect to its engine aftermarket business.

With respect to trademarks and tradenames, the Company believes that its trademarks used in connection with certain products and certain tradenames (such as "Baldwin", "Purolator" and "Facet") are valuable and significant to its business. In addition, we believe that the trademarks and tradenames of our newly acquired "Peco" business are and will continue to be valuable and significant.

## **Seasonality**

In general, the Company's products and service offerings are not seasonal in nature, although certain of our operating companies in all our segments experience modest seasonal increases and decreases with respect to products and services supplied to particular end-use customers or industries. These shifts are normally not material to the Company on a consolidated basis.

## **Customers**

The largest 10 customers of the Engine/Mobile Filtration Segment accounted for 25% of the \$430,029,000 of fiscal year 2007 sales of such segment.

The largest 10 customers of the Industrial/Environmental Filtration Segment accounted for 19% of the \$414,523,000 of fiscal year 2007 sales of such segment.

The largest 10 customers of the Packaging Segment accounted for 71% of the \$76,639,000 of fiscal year 2007 sales of such segment.

No single customer accounted for 10% or more of the Company's consolidated fiscal year 2007 sales.

## **Backlog**

At November 30, 2007, the Company had a backlog of firm orders for products amounting to approximately \$91,689,000. The backlog figure for November 30, 2006 was approximately \$94,047,000. Substantially all of the orders on hand at November 30, 2007 are expected to be filled during fiscal 2008. The Company does not view its backlog as being insufficient, excessive or problematic, or a significant indication of fiscal 2008 sales levels.

## **Competition**

The Company encounters strong competition in the sale of all of its products. The Company competes in a number of filtration markets against a variety of competitors. The Company is unable to state its relative competitive position in all of these markets due to a lack of reliable industry-wide data. However, in the replacement market for heavy-duty liquid and air filters used in internal combustion engines, the Company believes that it is among the top



five companies worldwide measured by annual sales. In addition, the Company believes that it is a leading manufacturer of liquid and air filters for diesel locomotives. The Company believes that for industrial and environmental filtration products, it is among the top ten companies worldwide measured by annual sales.

In the Packaging segment, its principal competitors include several manufacturers that often compete on a regional basis only and whose specialty packaging segments are smaller than the Company's. Strong competition is also presented by manufacturers of paper, plastic and glass containers. The Company's competitors generally manufacture and sell a wide variety of products in addition to packaging products of the type produced by the Company and do not publish separate sales figures relative to these competitive products. Consequently, the Company is unable to state its relative competitive position in those markets.

The Company believes that it is able to maintain its competitive position because of the quality and breadth of its products and services and the broad geographic scope of its operations.

### **Product Development**

The Company develops products on its own and in consultation or partnership with its customers. The Company's Technical Centers and laboratories test product components and completed products to insure high-quality manufacturing results, evaluate competitive products, aid suppliers in the development of product components, and conduct controlled tests of newly designed filters, filtration systems and packaging products for particular uses. Product development departments are concerned with the improvement and creation of new filters and filtration media, filtration systems, containers and packaging products in order to increase their performance characteristics, broaden their respective uses, counteract obsolescence and evaluate other products available in the marketplace.

In fiscal 2007, the Company employed approximately 91 professional employees on either a full-time or part-time basis on research activities relating to the development of new products or the improvement or redesign of its existing products. During this period the Company spent approximately \$11,241,000 on such activities as compared with \$9,748,000 for fiscal year 2006 and \$9,490,000 for fiscal year 2005.

The CLARCOR Filtration Research Center ("CFRC") is a standalone research and development center based near Cincinnati, Ohio and employs four full time researchers dedicated to the discovery, refinement and commercial application of new media technologies. During fiscal 2007, the Company successfully installed specialized capital equipment and launched the sale of dust collection cartridges embodying nanofiber media technology developed by the CFRC.

Finally, in 2007 the Company continued its roll-out and sale of Channel Flow® engine air filters. This product continues to exceed our initial sales targets and represents an exciting product line for the foreseeable future.

### **Environmental Factors**

The Company is not aware of any facts which would cause it to believe that it is in material violation of existing applicable standards with respect to emissions to the atmosphere, discharges to waters, or treatment, storage and disposal of solid or hazardous wastes.

The Company is party to various proceedings relating to environmental issues. The U.S. Environmental Protection Agency (EPA) and/or other responsible state agencies have designated the Company as a potentially responsible party (PRP), along with other companies, in remedial activities for the cleanup of waste sites under the federal Superfund statute.

Although it is not certain what future environmental claims, if any, may be asserted, the Company currently believes that its potential liability for known environmental matters does not exceed its present accrual of \$50,000. However, environmental and related remediation costs are difficult to quantify for a number of reasons, including the number of parties involved, the difficulty in determining the extent of the contamination, the length of time remediation may require, the complexity of environmental regulation and the continuing advancement of remediation technology. Applicable federal law may impose joint and several liability on each PRP for the cleanup of a contaminated site.

The Company does anticipate, however, that it may be required to install additional pollution control equipment to augment or replace existing equipment in the future in order to meet applicable environmental standards. The Company is presently unable to predict the timing or the cost of any project of this nature and cannot give any assurance that the cost of such projects may not have an adverse effect on earnings. However, the Company is not aware, at this time, of any other additional significant current or pending requirements to install such equipment at any of its facilities.

### **Employees**

As of November 30, 2007, the Company had approximately 5500 employees.

#### *(d) Financial Information About Foreign and Domestic Operations and Export Sales*

Financial information relating to export sales and the Company's operations in the United States and other countries is included in Note Q to Notes to Consolidated Financial Statements. See page F-30 in this 2007 Form 10-K.

#### *(e) Available Information*

The Company's Internet address is [www.clarcor.com](http://www.clarcor.com). The Company makes available, free of charge, on this website, its annual report on Form 10-K, its quarterly reports on Form 10-Q, its current reports on Form 8-K and amendments to such reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after such forms are electronically filed with the Securities and Exchange Commission ("SEC"). In addition, the following corporate governance documents can be found on this website: (a) charters for the Audit Committee, the Director Affairs/Corporate Governance Committee and the Compensation Committee of the Board of Directors; (b) Code of Conduct; (c) Code of Ethics for Chief Executive Officer and Senior Financial Officers; (d) Corporate Governance Guidelines; (e) Disclosure Controls and Procedures; (f) Procedures Regarding Reports of Misconduct or Alleged Misconduct; and (g) the Company's By-laws. Copies of all of these documents can also be obtained, free of charge, upon written request to the Corporate Secretary, CLARCOR Inc., 840 Crescent Centre Drive, Suite 600, Franklin, TN 37067.

**5-year Performance of the Company**

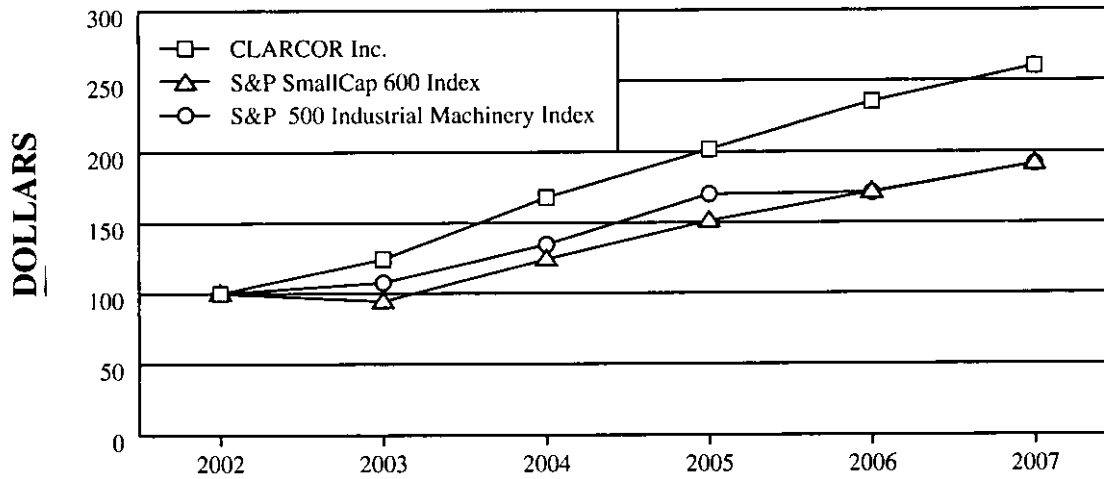
**PERFORMANCE GRAPH**

The following Performance Graph compares the Company's cumulative total return on its Common Stock for a five year period (November 29, 2002 to December 1, 2007) with the cumulative total return of the S&P SmallCap 600 Index and the S&P Industrial Machinery Index.

**TOTAL RETURN TO SHAREHOLDERS**

**Comparison of Five-Year Cumulative Total Return\*  
Among the Company, S&P SmallCap 600 Index and  
S&P Industrial Machinery Index**

**COMPARISON OF CUMULATIVE FIVE YEAR TOTAL RETURN**



\* Assumes that the value of the investment in the Company's Common Stock and each index was \$100 on November 29, 2002 and that all dividends were reinvested.

The reference points on the foregoing graph are as follows:

Company / Index	2002	2003	2004	2005	2006	2007
CLARCOR Inc. . . . .	100	124.49	167.88	201.83	235.31	260.00
S&P SmallCap 600 Index . . . . .	100	94.33	124.30	151.26	171.67	191.49
S&P 500 Industrial Machinery Index . . . . .	100	107.63	134.63	170.14	171.21	191.42

The 2002 beginning measuring point was the market close on November 29, 2002, the last New York Stock Exchange trading day before the beginning of the Company's fifth preceding fiscal year. The closing measuring point for 2007 was November 30, 2007 based on the last New York Stock Exchange trading date prior to the Company's Saturday, December 1, 2007 fiscal year-end.

## **Item 1A. Risk Factors.**

*Our business faces a variety of risks. These risks include those described below and may include additional risks and uncertainties not presently known to us or that we currently deem immaterial. If any of the events or circumstances described in the following risk factors occur, our business, financial condition or results of operations may suffer, and the trading price of our common stock could decline. These risk factors should be read in conjunction with the other information in this 2007 Form 10-K.*

### ***Our business is affected by the health of the markets we serve.***

Our financial performance depends, in large part, on varying conditions in the markets that we serve, particularly the general industrial and trucking markets. Demand in these markets fluctuates in response to overall economic conditions and is particularly sensitive to changes in fuel costs, although the replacement nature of our products helps mitigate the effects of these changes. Economic downturns in the markets we serve may result in reductions in sales and pricing of our products, which could reduce future earnings and cash flow.

### ***Our manufacturing operations are dependent upon third-party suppliers.***

We obtain materials and manufactured components from third-party suppliers. Although the majority of these materials and components can be obtained from multiple sources, and while we historically have not suffered any significant limitations on our ability to procure them, any delay in our suppliers' abilities to provide us with necessary materials and components may affect our capabilities at a number of our manufacturing locations. Delays in obtaining supplies may result from a number of factors affecting our suppliers, including capacity constraints, labor disputes, the impaired financial condition of a particular supplier, suppliers' allocations to other purchasers, weather emergencies or acts of war or terrorism. Any delay in receiving supplies could impair our ability to deliver products to our customers and, accordingly, could have a material adverse effect on our business, results of operations and financial condition.

### ***We could be adversely impacted by environmental laws and regulations.***

Our operations are subject to U.S. and non-U.S. environmental laws and regulations governing emissions to air; discharges to water; the generation, handling, storage, transportation, treatment and disposal of waste materials; and the cleanup of contaminated properties. Currently, we believe that environmental costs with respect to our former or existing operations are not material, but there is no assurance that we will not be adversely impacted by such costs, liabilities or claims in the future, either under present laws and regulations or those that may be adopted or imposed in the future.

### ***Our operations outside of the United States are subject to political, investment and local business risks.***

Approximately 27% of our sales result from exports to countries outside of the United States and from sales of our foreign business units. As part of our business strategy, we intend to expand our international operations through internal growth and acquisitions. Sales and operations outside of the United States, particularly in emerging markets, are subject to a variety of risks which are different from or additional to the risks the Company faces within the United States. Among others, these risks include:

- local political and social conditions, including potential hyperinflationary conditions and political instability in certain countries;
- imposition of limitations on the remittance of dividends and payments by foreign subsidiaries;
- adverse currency exchange rate fluctuations, including significant devaluations of currencies;
- tax-related risks, including the imposition of taxes and the lack of beneficial treaties, that result in a higher effective tax rate for the Company;
- difficulties in enforcing agreements and collecting receivables through certain foreign legal systems;
- domestic and foreign customs, tariffs and quotas or other trade barriers;

- increased costs for transportation and shipping;
- difficulties in protecting intellectual property;
- risk of nationalization of private enterprises by foreign governments;
- managing and obtaining support and distribution channels for overseas operations;
- hiring and retaining qualified management personnel for our overseas operations;
- imposition or increase of restrictions on investment; and
- required compliance with a variety of local laws and regulations which may be materially different than those to which we are subject in the United States.

The occurrence of one or more of the foregoing factors could have a material adverse effect on our international operations or upon the financial condition and results of operations.

***We face significant competition in the markets we serve.***

The markets in which we operate are highly competitive and highly fragmented. We compete worldwide with a number of other manufacturers and distributors that produce and sell similar products. Our products primarily compete on the basis of price, performance, speed of delivery, quality and customer support. Some of our competitors are companies, or divisions or operating units of companies, that have greater financial and other resources than we do. Any failure by us to compete effectively in the markets we serve could have a material adverse effect on our business, results of operations and financial condition.

***Increasing costs for manufactured components, raw materials, transportation, health care and energy prices may adversely affect our profitability.***

We use a broad range of manufactured components and raw materials in our products, including raw steel, steel-related components, filtration media, resins, plastics, paper and packaging materials. Materials comprise the largest component of our costs, representing over 40% of the costs of our net sales in fiscal 2007. Further increases in the price of these items could further materially increase our operating costs and materially adversely affect our profit margins. Similarly, transportation, energy and health care costs have risen steadily over the past few years and represent an increasingly important burden for the Company. Although we try to contain these costs wherever possible, and although we try to pass along increased costs in the form of price increases to our customers, we may be unsuccessful in doing so for competitive reasons, and even when successful, the timing of such price increases may lag significantly behind our incurrence of higher costs.

***We face heightened legal challenges with respect to intellectual property.***

We have developed and actively pursue developing proprietary technology in the industries in which we operate, and rely on intellectual property laws and a number of patents to protect such technology. In doing so, we incur ongoing costs to enforce and defend our intellectual property. Despite our efforts in this regard, we may face situations where our own intellectual property rights are invalidated or circumvented, to our material detriment. We also face increasing exposure to claims by others for infringement of intellectual property rights, particularly with respect to our aftermarket products. These claims could result in significant costs or losses.

***Our success depends in part on our development of improved products, and we may fail to meet the needs of customers on a timely or cost-effective basis.***

Our continued success depends on our ability to maintain technological capabilities, machinery and knowledge necessary to adapt to changing market demands as well as to develop and commercialize innovative products, such as innovative filtration media and higher efficiency filtration systems. We may not be able to develop new products as successfully as in the past or be able to keep pace with technological developments by our competitors and the industry generally. In addition, we may develop specific technologies and capabilities in anticipation of customers' demands for new innovations and technologies. If such demand does not materialize, we may be unable

to recover the costs incurred in such programs. If we are unable to recover these costs or if any such programs do not progress as expected, our business, financial condition or results of operations could be materially adversely affected.

***The introduction of new and improved products and services could reduce our future sales.***

Substantial changes or technological developments in the industries in which our products are used could reduce sales if these changes negatively impact the need for our products. For example, improvements in engine technology may reduce the need to make periodic filter changes and thus negatively impact our aftermarket filter sales for such engines.

***Our ability to operate effectively could be impaired if we fail to attract and retain key personnel.***

Our ability to operate our business and implement our strategies depends, in part, on the efforts of our executive officers and other key employees. Our management philosophy of cost-control means that we operate what we consider to be a very lean company with respect to personnel, and our commitment to a less centralized organization (discussed further below) also places greater emphasis on the strength of local management. Our future success will depend on, among other factors, our ability to attract and retain other qualified personnel, particularly management, research and development engineers and technical sales professionals. The loss of the services of any of our key employees or the failure to attract or retain other qualified personnel, domestically or abroad, could have a material adverse effect on our business or business prospects.

***Our acquisition strategy may be unsuccessful.***

As part of our growth strategy, we plan to pursue the acquisition of other companies, assets and product lines that either complement or expand our existing business. We may be unable to find or consummate future acquisitions at acceptable prices and terms. We continually evaluate potential acquisition opportunities in the ordinary course of business, including those that could be material in size and scope. Acquisitions, including our acquisition of Peco, involve a number of special risks and factors, including:

- the focus of management's attention to the assimilation of the acquired companies and their employees and on the management of expanding operations;
- the incorporation of acquired products into our product line;
- the increasing demands on our operational and information technology systems;
- the failure to realize expected synergies;
- the potential loss of customers as a result of changes in control;
- the possibility that we have acquired substantial undisclosed liabilities; and
- the loss of key employees of the acquired businesses.

Although we conduct what we believe to be a prudent level of investigation regarding the operating and financial condition of the businesses we purchase, an unavoidable level of risk remains regarding the actual operating condition of these businesses. Until we actually assume operating control of these business assets and their operations, we may not be able to ascertain the actual value or understand the potential liabilities of the acquired entities and their operations. This is particularly true with respect to non-U.S. acquisitions.

We compete for potential acquisitions based on a number of factors, including price, terms and conditions, size and ability to offer cash, stock or other forms of consideration. In pursuing acquisitions, we compete against other strategic and financial buyers, some of which are larger than we are and have greater financial and other resources than we have. Increased competition for acquisition candidates could result in fewer acquisition opportunities for us and higher acquisition prices. In addition, the negotiation of potential acquisitions may require members of management to divert their time and resources away from our operations.

***We are a decentralized company, which presents certain risks.***

The Company is relatively decentralized in comparison with its peers. While we believe this practice has catalyzed our growth and enabled us to remain responsive to opportunities and to our customers' needs, it necessarily places significant control and decision-making powers in the hands of local management. This means that "company-wide" business initiatives, such as our Total Filtration Program and the integration of disparate information technology systems, are often more challenging and costly to implement, and their risk of failure higher, than they would be in a more centralized environment. Depending on the nature of the initiative in question, such failure could materially adversely affect our business, financial condition or results of operations.

**Item 1B. Unresolved Staff Comments.**

The Company has no unresolved SEC comments.

**Item 2. Properties.**

The various properties owned and leased by the Company and its operating units are considered by it to be in good repair and well maintained. Plant asset additions in fiscal 2008 are estimated at \$40-50 million for land, buildings, furniture, production equipment and machinery, and computer and communications equipment.

The following is a description of the real property owned or leased by the Company or its affiliated entities, broken down by Business Segment. All acreage and square foot measurements are approximate.

Corporate Headquarters

The Company's corporate headquarters are located in Franklin, Tennessee, and housed in 23,000 sq ft of office space under lease to the Company. The Company also owns a parcel of undeveloped land in Rockford, Illinois totaling 6 acres.

Engine/Mobile Filtration Segment.

**United States Facilities**

<u>Location</u>	<u>Approximate Size</u>	<u>Owned or Leased</u>
Gothenburg, NE . . . . .	19 acre site with 100,000 sq ft of manufacturing space.	Owned
Kea ney, NE . . . . .	42 acre site with 516,000 sq ft of manufacturing and warehousing space, 25,000 sq ft of research and development space and 40,000 sq ft of office space.	Owned
Lancaster, PA . . . . .	11.4 acre site with 168,000 sq ft of manufacturing and office space.	Owned
Yankton, SD . . . . .	20 acre site with 170,000 sq ft of manufacturing space.	Owned

**International Facilities**

<u>Location</u>	<u>Approximate Size</u>	<u>Owned or Leased</u>
War ington, Cheshire, England . . . . .	4 acre site with two facilities totaling 71,000 sq ft for manufacturing, warehousing and offices.	Owned
Weiang, People's Republic of China . . . . .	14 buildings, constituting 300,000 sq ft of manufacturing, warehousing and administrative space.	Leased
Que etaro, Mexico . . . . .	3 acre site with 76,000 sq ft of manufacturing, warehousing and administrative space.	Owned
Casablanca, Morocco . . . . .	4 acre site with 95,000 sq ft of manufacturing, warehousing and administrative space.	Owned

In addition to the above properties, the Engine/Mobile Filtration segment leases and operates smaller facilities in Australia, Belgium, South Africa and the United Kingdom in order to manufacture and/or distribute applicable filtration products.

Industrial/Environmental Filtration Segment.

**United States Facilities**

<u>Location</u>	<u>Approximate Size</u>	<u>Owned or Leased</u>
Auburn Hills, MI . . . . .	55,000 sq ft of warehousing and office space.	Leased
Birmingham, AL . . . . .	9,000 sq ft of warehouse space.	Owned
Blue Ash, OH . . . . .	17 acre site with 157,000 sq ft of manufacturing and office space.	Owned
Campbellsville, KY . . . . .	100 acre site with 290,000 sq ft of manufacturing and office space.	Owned
Corona, CA . . . . .	84,000 sq ft of manufacturing, warehousing and office space.	Leased
Dallas, TX . . . . .	83,500 sq ft of manufacturing, warehousing and office space.	Leased
Greensboro, NC . . . . .	21 acre site with 88,000 sq ft of manufacturing, warehousing and office space.	Owned
	97,000 sq ft of manufacturing, warehousing and office space.	Owned
Goodlettsville, TN . . . . .	33,000 sq ft of warehouse space.	Owned
Henderson, NC . . . . .	226,000 sq ft of manufacturing, warehousing and office space.	Leased
	25 acres with 235,000 sq feet of manufacturing, warehousing and office space.	Owned
Houston, TX . . . . .	88,000 sq ft of manufacturing, warehousing and office space.	Leased
Jeffersontown, KY . . . . .	7.5 acre site with 100,000 sq ft of manufacturing and office space.	Owned
Louisville, KY . . . . .	99,000 sq ft of manufacturing, warehousing and office space.	Leased
Mineola, NY . . . . .	5 buildings totaling approx 31,000 sq ft of manufacturing and office space.	Leased
New Albany, IN . . . . .	142,000 sq ft of manufacturing, warehousing and office space.	Leased
Ottawa, KS . . . . .	41,000 sq ft of manufacturing and office space.	Owned
Rockford, IL . . . . .	83,000 sq ft of manufacturing, warehousing and office space.	Leased
Pittston, PA . . . . .	250,000 sq ft of manufacturing, warehousing and office space.	Leased
Sacramento, CA . . . . .	108,000 sq ft of manufacturing, warehousing and office space.	Leased
	40,000 sq ft of manufacturing, warehousing and office space.	Owned
Shelby, NC . . . . .	48,000 sq ft of manufacturing, warehousing and office space.	Owned
Tulsa, OK . . . . .	16 acre site with 142,000 sq ft of manufacturing and office space.	Owned



### International Facilities

<u>Location</u>	<u>Approximate Size</u>	<u>Owned or Leased</u>
St. Catharines, Ontario, Canada . . . . .	25,000 sq ft of warehouse space. Right to occupy 40,000 sq ft total (15,000 sq ft currently being sublet.)	Leased
La Coruña, Spain . . . . .	4 acre site with 61,000 sq ft of manufacturing and office space.	Owned

In addition to the above properties, the Industrial/Environmental Filtration Segment leases and operates smaller facilities in the following locations in order to manufacture, distribute and/or service applicable filtration products: *United States:* Anaheim, CA; Atlanta, GA; Auburn, WA; Chantilly, VA; Cincinnati, OH; Clover, SC; Columbus, OH; Commerce City, CO; Dalton, GA; Dallas, TX; Davenport, IA; Fresno, CA; Hayward, CA; Houston, TX; Indianapolis, IN; Jackson, MS; Jasper, IN; Kansas City, MO; Louisville, KY; Milwaukee, WI; Phoenix, AZ; Portland, OR; Sacramento, CA; Shakopee, MN; Stillwell, OK; Tulsa, OK; Wichita, KA. *International:* France; Germany; Italy; Malaysia; Netherlands; Singapore; United Kingdom.

#### Packaging Segment.

<u>Location</u>	<u>Approximate Size</u>	<u>Owned or Leased</u>
Rockford, IL . . . . .	34 acre site with buildings totaling 394,000 sq ft of manufacturing, warehousing and office space.	Owned
Lancaster, PA . . . . .	11 acre site with 243,500 sq ft of manufacturing and office space.	Owned

In addition to the above properties, the Packaging Segment leases and operates a smaller facility in Lathrop, California to manufacture packaging products.

#### **Item 3. Legal Proceedings.**

The Company is involved in legal actions arising in the normal course of business. Management is of the opinion that the outcome of these actions will not have a material adverse effect on the Company's consolidated results of operations or financial position.

#### **Item 4. Submission of Matters to a Vote of Security Holders.**

None.

**ADDITIONAL ITEM: Executive Officers of the Registrant**

The following individuals are the executive officers of the Company as of January 28, 2008:

<u>Name</u>	<u>Age at 12/31/07</u>	<u>Year Elected to Office</u>
Sam Ferrise . . . . . President, Baldwin Filters, Inc. Mr. Ferrise was appointed President of Baldwin Filters, Inc. in 2000. He became an executive officer of the Company in 2003 while retaining the same title with Baldwin Filters, Inc.	51	2003
Norman E. Johnson . . . . . Chairman of the Board, President and Chief Executive Officer. Mr. Johnson has been employed by the Company since 1990. He was elected President-Baldwin Filters, Inc. in 1990, Vice President-CLARCOR in 1992, Group Vice President-Filtration Products Group in 1993, President and Chief Operating Officer in 1995 and Chairman, President and Chief Executive Officer in 2000. Mr. Johnson has been a Director of the Company since June 1996.	59	2000
Bruce A. Klein . . . . . Vice President-Finance and Chief Financial Officer. Mr. Klein was employed by the Company and elected Vice President-Finance and Chief Financial Officer on January 3, 1995. Mr. Klein also assumed the role of the Company's "principal accounting officer" when the Company's former Controller retired in March of 2006.	60	1995
Richard Larson . . . . . President, Industrial/Environmental Filtration. Mr. Larson was appointed President of United Air Specialists, Inc. in 2001, President of Clark Filter, Inc. in 2002 and President of CLARCOR Air Filtration Products, Inc. in 2006. He became an executive officer of the Company in 2006 while retaining all of the foregoing titles and positions.	58	2006
David J. Lindsay . . . . . Vice President-Administration and Chief Administrative Officer. Mr. Lindsay has been employed by the Company in various administrative positions since 1987. He was elected Vice President-Group Services in 1991, Vice President-Administration in 1994 and Vice President-Administration and Chief Administrative Officer in 1995.	52	1995
Richard M. Wolfson . . . . . Vice President-General Counsel and Corporate Secretary. Mr. Wolfson was employed by the Company and elected Vice President, General Counsel and Secretary in January of 2006. Prior to joining the Company, he was a principal of the InterAmerican Group, an advisory services and private equity firm, from 2001 until 2006.	41	2006

Each executive officer of the Company is elected by the Board of Directors for a term of one year which begins at the Board of Directors Meeting at which he or she is elected, typically held at the time of the Annual Meeting of Shareholders, and ends on the date of the next Annual Meeting of Shareholders or upon the due election and qualification of his or her successor.

## PART II

### Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchase of Equity Securities.

The Company's Common Stock is listed on the New York Stock Exchange; it is traded under the symbol CLC.

The following table sets forth the high and low market prices as quoted during the relevant periods on the New York Stock Exchange and dividends per share paid for each quarter of the last two fiscal years.

<u>Quarter Ended</u>	<u>Market Price</u>		<u>Dividends</u>
	<u>High</u>	<u>Low</u>	
March 3, 2007 .....	\$35.32	\$30.25	\$0.0725
June 2, 2007 .....	34.00	29.57	0.0725
September 1, 2007 .....	44.01	32.31	0.0725
December 1, 2007 .....	40.00	32.90	<u>0.0800</u>
Total Dividends .....			<u>\$0.2975</u>

<u>Quarter Ended</u>	<u>Market Price</u>		<u>Dividends</u>
	<u>High</u>	<u>Low</u>	
March 4, 2006 .....	\$34.82	\$29.17	\$0.0675
June 3, 2006 .....	36.72	31.10	0.0675
September 2, 2006 .....	33.22	26.87	0.0675
December 2, 2006 .....	34.55	29.38	<u>0.0725</u>
Total Dividends .....			<u>\$0.2750</u>

As set forth above, the quarterly dividend rate was increased in fiscal year 2007, and the Company currently expects to continue making dividend payments to shareholders. The Company's right to make dividend payments is subject to restrictions contained in the credit agreement to which the Company is a party. The Company has never been prevented from making dividend payments under its past credit agreements or its current credit agreement and does not anticipate being so restricted in the foreseeable future.

The approximate number of holders of record of the Company's Common Stock at January 18, 2007 was 2,140. In addition, the Company believes that there are approximately 6,100 beneficial owners whose shares are held in street names.

On June 25, 2007, the Company's Board of Directors approved a three year, \$250 million stock repurchase program. Pursuant to the authorization, CLARCOR may purchase shares from time to time in the open market or through privately negotiated transactions over the next three years. CLARCOR has no obligation to repurchase shares under the authorization, and the timing, actual number and value of shares to be purchased will depend on CLARCOR's stock price and market conditions. This authorization replaces CLARCOR'S previous share repurchase authorization which expired on June 16, 2007.

During fiscal year 2007, the Company repurchased approximately 2,272,000 shares of its Common Stock, at a median price of \$32.94 per share, and an aggregate cost of approximately \$75 million. A portion of these purchases were made under the prior share repurchase authorization which expired on June 16, 2007. The Company had a balance of \$224,470,578 available to repurchase shares as of December 1, 2007. The Company repurchased approximately 722,000 shares during the last fiscal quarter of 2007 at a median purchase price of approximately \$35.34 per share and an aggregate cost of approximately \$25.5 million.

## COMPANY PURCHASES OF EQUITY SECURITIES(1)

<u>Period</u>	<u>Total Number of Shares Purchased</u>	<u>Average Price Paid per Share</u>	<u>Total Number of Shares Purchased as Part of the Company's Publicly Announced Plan</u>	<u>Maximum Approximate Dollar Value of Shares that may yet be Purchased under the Plan</u>
Sept. 2 - Oct. 6, 2007 . . .	0	N/A	0	\$250,000,000
Oct. 7 - Nov. 3, 2007 . . .	445,704	\$35.07	445,704	\$234,366,946
Nov. 4 - Dec. 1, 2007 . . .	276,773	\$35.76	276,773	\$224,470,578
Total . . . . .	722,477	\$35.34	722,477	\$224,470,578

(1) Purchase Plan announced June 25, 2007 for aggregate purchases up to \$250 million. Program expires June 25, 2010.

### Item 6. Selected Financial Data.

The information required hereunder is included as Exhibit 13 to this 2007 Form 10-K.

### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation.

The information presented in this discussion should be read in conjunction with other financial information provided in the Consolidated Financial Statements and Notes thereto. The analysis of operating results focuses on the Company's three reportable business segments: Engine/Mobile Filtration, Industrial/Environmental Filtration and Packaging. Except as otherwise set forth herein, references to particular years refer to the applicable fiscal year of the Company.

## EXECUTIVE SUMMARY

### Management Discussion Snapshot (Dollars in millions except per share data)

<u>Years Ended November 30</u>	<u>2007 (52 Week Year)</u>	<u>2006 (52 Week Year)</u>	<u>Year to Year % Change</u>	<u>2005 (53 Week Year)</u>	<u>Year to Year % Change</u>
Net Sales . . . . .	\$ 921.2	\$ 904.3	1.9%	\$ 874.0	3.5%
Operating Profit . . . . .	129.8	126.3	2.8%	118.5	6.6%
Operating Margin . . . . .	14.1%	14.0%	0.1 pts.	13.6%	0.4 pts.
Other Income/(Expense) . . . . .	0.7	0.6	16.7%	(0.6)	200.0%
Provision for Income Taxes . . . . .	39.7	43.8	(9.4)%	41.0	6.8%
Net Earnings . . . . .	90.7	82.7	9.6%	76.4	8.3%
Diluted Earnings per Share . . . . .	\$ 1.78	\$ 1.59	11.9%	\$ 1.46	8.9%
Average Diluted Shares Outstanding . . . . .	50,885,314	52,176,515	(2.5)%	52,215,689	(0.1)%

Fiscal 2007 was the 15th consecutive year of both sales and earnings growth for CLARCOR. Fiscal years 2007 and 2006 were 52-week years compared to fiscal 2005 which was a 53-week year. Fiscal 2007 sales, operating profit and net earnings increased from fiscal 2006 by 1.9%, 2.8% and 9.6%, respectively. Operating margins improved slightly to 14.1% in 2007. After a slow start at the beginning of 2007, demand strengthened, both domestically and internationally, for heavy-duty engine filtration products used in both on-road and off-road applications. Strong demand continued throughout 2007 for air pollution control systems, for dust collection cartridges and for filter products used in off-shore oil drilling, aviation, aviation fuel, aerospace, resin and fiber applications. This had a positive impact on sales and operating profit while sales of environmental air filters and consumer and industrial packaging products declined. Despite the small increase in sales, the Company was able to implement cost reduction initiatives and increase prices to offset most cost increases for raw materials, freight and energy, leading to a slight improvement in operating margins. Overall, with the exception of the Company's environmental air

manufacturing operations, the filter operations performed well and continued the strong performance they have achieved over many years with continued growth in sales and solid operating margins.

On March 5, 2007, the Company acquired an 80% ownership share in Sinfa SA (Sinfa), a manufacturer of automotive and heavy-duty engine filters based in Casablanca, Morocco, for approximately \$5.6 million plus debt of approximately \$6 million. Sinfa was included in the Engine/Mobile Filtration segment from the date of acquisition. During February 2007, the Company acquired the synthetic fibers filtration business from the Newton Tool & Mfg. Company, Inc. (Newton Tool) for approximately \$6.6 million. This business and its operating equipment were moved into existing facilities within the Industrial/Environmental Filtration segment. Neither acquisition had a material effect on the results of 2007.

Subsequent to year-end, on December 3, 2007, the Company acquired Perry Equipment Corporation ("Peco"), a privately-owned manufacturer of engineered filtration products and technologies used in a wide array of industries, including oil and natural gas, refining, power generation, petrochemical, food and beverage, electronics, polymers and pulp and paper. Peco is based in Mineral Wells, Texas with operations in Mexico, Canada, United Kingdom, Italy, Romania, Malaysia and China. Peco will be merged with the Company's Facet operations with its headquarters based in Mineral Wells. Peco was acquired to expand the Company's product offerings, technology, filtration solutions and customer base in the growing oil and natural gas industries. Its results will be included in the Company's Industrial/Environmental Filtration segment. The purchase price was approximately \$163 million and is subject to a post-closing adjustment based on a formula in the purchase agreement. The Company issued 2,137,797 shares of CLARCOR common stock with a value of approximately \$77 million and paid the remaining purchase price with available cash and approximately \$80 million of cash borrowed under the Company's revolving credit agreement. The transaction is expected to be approximately \$0.01 to \$0.02 accretive to the Company's fiscal 2008 earnings with significantly greater accretion expected in future years as the benefits from the merger of Peco and Facet are realized. See further discussion in Note 5 to the Consolidated Financial Statements.

CLARCOR's financial position remains strong. Cash and short-term investments at year-end 2007 were approximately \$41 million compared to \$61 million at the end of 2006 even after repurchasing \$75 million of the Company's common stock and spending \$12 million for business acquisitions. Cash flow from operating activities totaled \$137 million, of which \$37 million was invested in plant asset additions and \$15 million was used to pay dividends to shareholders.

The following are other significant items that occurred during the periods presented:

- In fiscal 2007, the Company recognized one-time tax benefits of \$4.5 million, or \$0.09 per diluted share, of which \$4 million was recorded in the third quarter of 2007 and was related to the completion of various income tax audits and the finalization of certain income tax liabilities. The other \$0.5 million was recorded in the first quarter of 2007 and related to the passage of the Research and Experimentation Tax Credit extension.
- The Company began a three-year restructuring program in 2006 for its heating, ventilating and air conditioning (HVAC) filter operations primarily to rationalize and relocate certain HVAC filter manufacturing plants to improve operating efficiencies and reduce manufacturing and transportation costs. The plan includes capital spending of approximately \$22 million. The Company expected to realize significant cost savings beginning in 2007 and continuing over the next several years. However, due to equipment delays, the anticipated savings and efficiencies were not realized in 2007 but are expected in 2008. See a further discussion of this program in the Operating Profit section of this analysis.
- During fiscal 2006, the Company recorded a \$2.7 million charge to operating profit related to a customer's refusal to pay for products it had ordered and used. In addition, the Company terminated a \$10 million annual sales contract with this customer. The Company settled the resulting lawsuit during 2007. The specific terms of the settlement are confidential.
- CLARCOR recognized stock option expense of \$2.9 million pre-tax or approximately \$0.04 per diluted share, in 2007 compared to \$1.8 million pre-tax, or approximately \$0.02 per diluted share, in 2006. No stock option expense was recorded in prior years.

- In fiscal 2005, a one-time tax benefit of approximately \$1.2 million, or \$0.02 per diluted share, reduced income tax expense. This benefit resulted from the favorable settlement of a tax position related to a foreign subsidiary.

## OPERATING RESULTS

### SALES

Net sales in fiscal 2007 were \$921.2 million, a 1.9% increase from \$904.3 million in fiscal 2006. The 2007 sales increase was the 21st consecutive year of sales growth for the Company. Acquisitions during 2007 and 2006 contributed an incremental \$10 million to sales in 2007. Fluctuations in foreign currencies contributed to sales in 2007 by approximately one and one-half percent, or \$13.8 million. In 2006, fluctuations in foreign currencies affected sales by less than one percent.

Comparative net sales information related to CLARCOR's operating segments is shown in the following tables.

<u>NET SALES (Dollars in millions)</u>	<u>2007</u>	<u>% Total</u>	<u>2007 vs. 2006</u> <u>Change</u>	
			<u>\$</u>	<u>%</u>
Engine/Mobile Filtration . . . . .	\$430.0	46.7%	\$30.9	7.8%
Industrial/Environmental Filtration . . . . .	414.5	45.0%	(5.9)	-1.4%
Packaging . . . . .	76.7	8.3%	(8.1)	-9.6%
Total . . . . .	<u>\$921.2</u>	<u>100.0%</u>	<u>\$16.9</u>	<u>1.9%</u>

<u>NET SALES (Dollars in millions)</u>	<u>2006</u>	<u>% Total</u>	<u>2006 vs. 2005</u> <u>Change</u>	
			<u>\$</u>	<u>%</u>
Engine/Mobile Filtration . . . . .	\$399.1	44.1%	\$30.9	8.4%
Industrial/Environmental Filtration . . . . .	420.4	46.5%	(7.1)	-1.6%
Packaging . . . . .	84.8	9.4%	6.5	8.3%
Total . . . . .	<u>\$904.3</u>	<u>100.0%</u>	<u>\$30.3</u>	<u>3.5%</u>

The Engine/Mobile Filtration segment's sales increased 7.8% in 2007 from 2006 and 8.4% in 2006 from 2005. Approximately \$6 million of the 2007 increase was due to the Sinfa acquisition. Heavy-duty engine filter sales through independent distributors, in both domestic and international aftermarkets, OEM dealers, truck fleets and national accounts grew even though domestic trucking companies reported a softening in hauled tonnage in North America during 2007. Filter markets for off-road applications for construction, mining and agricultural equipment were also strong in both years. Railroad filter sales declined slightly in 2007 from 2006 levels but the decline was less than the drop in railroad traffic and car loadings in the United States. International Engine/Mobile Filtration operations, led by sales increases of over 15% in China, Australia and Europe, recorded higher sales in 2007 than 2006. Double-digit sales growth in China is expected to continue into 2008. New product introductions and the breadth of the segment's filter product line contributed to sales growth in both years. Approximately \$4.4 million of the sales increase was due to the weakening of the U.S. dollar during 2007 compared to 2006. There was no material impact from currency fluctuations in 2006. Price increases averaged 1% to 2% in 2006. There were no significant price increases in 2007.

The Company's Industrial/Environmental Filtration segment reported a \$5.9 million or 1.4% decrease in 2007 sales compared to 2006; however, there were significant differences between industrial and environmental air filtration markets. Most of the segment's sales decrease was due to lower sales volume at the Company's environmental air filter manufacturing operations. Sales at the Company's HVAC filter manufacturing operations were 13% lower in 2007 than in 2006. This was caused by a number of factors including the elimination of certain low margin customers and delays in deliveries to customers due to transitional issues at the Company's HVAC

plants. As part of the HVAC filter restructuring program, the Company is regionalizing its manufacturing facilities to serve designated areas of the United States with a more complete product line at each facility. This requires moving equipment between facilities and adding new manufacturing plants, such as the new plant in Pittston, Pennsylvania which began production late in the second quarter of 2007. As a result of this activity, the HVAC filter plants were sometimes unable to ship some customer orders and sales suffered during 2007. The Company believes it has resolved these delivery problems resulting in improved service levels during the fourth quarter of fiscal 2007. The Company expects HVAC filter sales for fiscal year 2008 to be relatively unchanged from the 2007 level due to continued restructuring activities and the elimination of certain low margin customers.

Excluding the results of the HVAC filter manufacturing operations, the Company's other Industrial/Environmental filtration operations improved sales by approximately 6% in 2007 compared to 2006. Sales growth occurred, both domestically and internationally, in most product lines including process liquid filters, systems and filter cartridges for the aviation fuel and defense sectors, filters for aerospace applications, specialty filtration, pollution control systems, sand control filters used in off-shore oil and gas drilling, filters for plastic and polymer fiber and resin applications and sales to the Company's Total Filtration Program customers. Sales of environmental filtration equipment were also stronger in 2007 than in 2006. In 2007, the Company introduced dust collector cartridges containing nanofiber media, which helped grow sales for this product line in 2007 compared to 2006. A first quarter 2007 acquisition contributed approximately \$1 million of sales to 2007. The weakening of the U.S. dollar during 2007 compared to 2006 contributed approximately \$9.4 million to sales for 2007. Changes in currency translation rates did not significantly impact sales growth in 2006.

In addition to the lower HVAC filter sales volumes in 2007 discussed above, this segment was impacted by the 2006 loss of a \$10 million annual sales contract with a customer who had refused to pay amounts owed to the Company. The Company terminated this contract during the second quarter of 2006. Approximately \$4.8 million of sales were reported in 2006 related to this contract. In the fourth quarter of 2007, the Company settled its litigation against this customer.

Based on current order demand and sales backlog, the Company expects continued solid demand for process liquid filters, filters used by resin and fiber manufacturers, systems and filter cartridges for the aviation fuel and defense sectors, filters for aerospace applications, sand control filters used in off-shore oil and gas drilling and environmental filtration equipment for 2008. The Company also expects sales growth in its Total Filtration Program as this program continues to gain momentum as new customers are added. Six Fortune 500 companies were added to the Company's Total Filtration Program in the last twelve months along with other smaller companies.

Acquisitions made in 2006 contributed approximately \$6 million of sales in 2006. Sales in 2006 grew strongly in several specialty filtration markets, both in domestic and in international markets, including aviation fuel filtration systems, aerospace filters, dust collector cartridges, plastic and polymer applications and rainwater runoff systems. Sales of filters sold into the oil and gas market were lower in both 2006 and 2005 as customer demand was weaker than expected. However, CLARCOR saw a rebound in orders for sand control filters used in off-shore oil drilling during the fourth quarter of 2006 which continued throughout 2007. The Company expects this demand will continue throughout 2008 due to expected increases in drilling and exploration as a result of anticipated continuing demand and high prices for oil and gas. The segment's operations in Europe that sell primarily aviation and specialty filtration products, such as waste water filtration and rainwater runoff filtration systems, grew in 2007 and 2006 and additional growth is expected in 2008. Sales levels in 2006 were lower for environmental filtration equipment and HVAC filters used in industrial, commercial and residential applications. Lower 2006 HVAC filter sales were due in part to lower filter usage in automotive and automotive parts manufacturing plants and in commercial and industrial applications and also due to competitive pricing pressures. The segment continues to implement price increases to offset material cost and freight increases.

The Packaging segment's 2007 sales of \$76.7 million declined from 2006 primarily as a result of delays and cancellations of customers' new product introductions. In addition, sales were impacted by lower demand for flat sheet metal decorating and confectionery and personal care packaging. The Company does not believe it has lost business to competitors in this segment. The segment's 2006 sales were unusually strong at \$84.8 million, an 8.3% increase from 2005, due to the introduction of a wide array of new packaging designs, primarily in partnership with

major consumer product companies, and price increases. Customer demand for fabricated metal packages, combination metal/plastic packages and plastic packaging was stronger in 2006.

### Operating Profit

Operating profit for 2007 increased 2.8% to \$129.8 million from the 2006 level of \$126.3 million, primarily due to higher Engine/Mobile Filtration segment sales, increased specialty and process liquid filtration sales and company-wide cost reduction efforts that offset losses in the environmental air filter operations. Operating margin increased slightly to 14.1% compared to 14.0% in 2006 and 13.6% in 2005. Although costs for freight and purchased materials, including metal products, filter media and petroleum-based products, have increased significantly over the past two years, price increases to customers have been implemented to help offset the cost increases.

The 6.6% increase in operating profit for 2006 to \$126.3 million reflected higher Engine/Mobile Filtration segment sales, various acquisitions which contributed \$3.5 million of incremental operating profit, a gain on an insurance recovery, elimination of a reserve related to an overseas subsidiary, cost reductions and improved capacity utilization. These positive items were offset by stock option expense of \$1.8 million, charges of \$2.7 million arising from the refusal by a customer to pay for products which it had ordered and used, and approximately \$0.6 million in costs associated with the restructuring of a European aviation cartridge filter manufacturing facility and the closing of an HVAC filter manufacturing facility in North Carolina. The cost savings during 2006 related to restructurings were not significant although the Company did realize anticipated savings in fiscal 2007 related to the European manufacturing restructuring. The HVAC filter restructuring plan is discussed more thoroughly below and in the Outlook section.

A weakened U.S. dollar in 2007 contributed approximately \$1.5 million to operating profit. Foreign currency fluctuations did not have a material impact on consolidated operating profit in 2006 or 2005. Comparative operating profit information related to the Company's business segments is as follows.

<u>OPERATING PROFIT (Dollars in millions)</u>	<u>2007</u>	<u>% Total</u>	<u>2007 vs. 2006</u> <u>Change</u>	
			<u>\$</u>	<u>%</u>
Engine/Mobile Filtration . . . . .	\$ 98.8	76.1%	\$ 6.2	6.7%
Industrial/Environmental Filtration . . . . .	25.5	19.6%	—	-0.3%
Packaging . . . . .	5.5	4.3%	(2.7)	-32.6%
Total . . . . .	<u>\$129.8</u>	<u>100.0%</u>	<u>\$ 3.5</u>	<u>2.8%</u>

<u>OPERATING PROFIT (Dollars in millions)</u>	<u>2006</u>	<u>% Total</u>	<u>2006 vs. 2005</u> <u>Change</u>	
			<u>\$</u>	<u>%</u>
Engine/Mobile Filtration . . . . .	\$ 92.6	73.3%	\$12.2	15.2%
Industrial/Environmental Filtration . . . . .	25.5	20.2%	(5.8)	-18.3%
Packaging . . . . .	8.2	6.5%	1.4	20.2%
Total . . . . .	<u>\$126.3</u>	<u>100.0%</u>	<u>\$ 7.8</u>	<u>6.6%</u>

<u>OPERATING MARGIN AS A PERCENT OF NET SALES</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>
Engine/Mobile Filtration . . . . .	23.0%	23.2%	21.8%
Industrial/Environmental Filtration . . . . .	6.1%	6.1%	7.3%
Packaging . . . . .	7.2%	9.7%	8.7%
Total . . . . .	<u>14.1%</u>	<u>14.0%</u>	<u>13.6%</u>

The Engine/Mobile Filtration segment reported operating profit of \$98.8 million, a 6.7% increase over 2006 profit of \$92.6 million. This increase resulted primarily from sales volume growth and continued cost reduction efforts. The segment's operating margin of 23.0% remains strong although it decreased slightly from 23.2% for 2006 due to somewhat slower domestic sales growth overall, higher international sales growth where margins are



somewhat lower than in the United States and a litigation settlement in 2007. For fiscal 2008, the Company expects overall operating margin for this segment to remain relatively consistent. Operating margin improved in 2006 as a result of increased sales and capacity utilization, discretionary spending controls and significant improvement in the operations of a manufacturing facility in the U.K. The impact of foreign currency fluctuations to this segment's operating profit for 2007 and 2006 was not material.

The Industrial/Environmental Filtration segment's operating profit of \$25.5 million and operating margin of 6.1% in 2007 was unchanged from that of 2006; however, there was margin improvement during the final quarter of 2007. The segment's operating results were impacted by lower sales volumes, continued costs to restructure and integrate manufacturing facilities in its HVAC filter manufacturing operations, including the start-up costs at its new production facility in Pennsylvania, and costs related to the relocation of acquired inventory and machinery from the acquisition of the synthetic fiber filtration business of Newton Tool in February 2007. As the Company reorganizes its HVAC filter manufacturing and distribution facilities, integrates plant purchasing, consolidates customer service, moves manufacturing lines and trains new employees, it has incurred higher costs than anticipated. The Company's HVAC filter manufacturing operation did increase prices to offset rising material and freight costs during 2007.

The Company is continuing to implement its three-year plan to restructure its HVAC filter manufacturing operations. The Company had expected delivery of a significant amount of new equipment earlier in fiscal 2007; however, in some cases, delivery had been delayed until late fiscal 2007 and fiscal 2008. As a result, planned reductions in labor costs and improvement in manufacturing productivity are now expected to be realized in fiscal 2008 rather than in 2007. The HVAC filter manufacturing restructuring program cost approximately \$1 million in fiscal 2007. Nevertheless, the Company expects an operating profit improvement of \$14 million by the end of 2009 compared to 2006 and operating margins in the Industrial/Environmental Filtration segment to eventually reach 10%. The Company expects to report improvement in the operating profit at its HVAC filter manufacturing operations of approximately \$10 million in fiscal 2008 compared to 2007.

Excluding the results of the HVAC filter operations, operating profit for the Industrial/Environmental Filtration Segment improved over 20% and margins improved from 8.5% to 12.2% due to higher sales in most product lines including aviation fuel, aerospace, oil and gas, plastic and fiber resins, pollution control system and specialty product lines. Better utilization of the segment's production facilities at non-HVAC filter manufacturing operations and a monetary settlement from a lawsuit also contributed to higher margins. In addition, 2006 included the \$2.7 million charge related to a customer's refusal to pay and the European restructuring charges of \$0.4 million. Foreign currency translation contributed approximately \$1.2 million to the 2007 operating profit for this segment when compared to 2006.

The Industrial/Environmental Filtration Segment's 2006 operating profit of \$25.5 million decreased 18.3% from \$31.3 million in 2005 due to reduced sales of HVAC filters, environmental filtration equipment and oil and gas filter products. The productivity from these facilities was less in 2006 due to lower than expected sales and production levels. Operating profit was also impacted by problems with installing a new computer system and maintaining proper levels of inventory at its HVAC operations, bad debt expense and the restructuring charges noted previously. The segment's operating margin decreased to 6.1% in 2006 from 7.3% in 2005.

The Packaging Segment's operating profit of \$5.5 million in 2007 was lower than the \$8.2 million reported in 2006. The decrease was primarily due to lower sales volumes and unused capacity during fiscal 2007 compared to 2006. Although operating margin decreased to 7.2% in 2007 from 9.7% in 2006, the segment management responded quickly to lower sales volumes with cost controls that averted potentially lower margins. The strong sales volume in 2006, along with an ongoing focus on improving manufacturing efficiency through closely monitoring productivity measures and implementing cost reduction initiatives, contributed to higher operating profits and margins for fiscal 2006.

## OTHER INCOME(EXPENSE)

Net other income totaled \$0.7 million in 2007 compared to \$0.6 million in 2006 and to net other expense of \$0.6 million in 2005. The most significant change relates to \$0.3 million of expense in 2006 related to the acquisition of the minority interest in a South African subsidiary.

## PROVISION FOR INCOME TAXES

The effective income tax rate for 2007 was 30.4% compared to 34.5% in 2006 and 34.7% in 2005. The unusually low 2007 effective tax rate was due to a tax benefit of approximately \$4 million related to the completion of various income tax audits and the finalization of certain income tax liabilities in the third quarter 2007 and a cumulative tax benefit of \$0.5 million during the first quarter 2007 from the Research and Experimentation Tax Credit extension that Congress passed in December 2006. These one-time benefits reduced the effective rate in 2007 by approximately 3.2%. Faster profit growth in international operations with lower tax rates than in the United States and a decline in the Extraterritorial Income Exclusion deduction also contributed to a lower tax rate for 2007 compared to that of 2006 and 2005. The effective tax rate for 2006 was higher due to changes in the deductibility of certain expenses. The effective tax rate in 2008 is expected to be approximately 33.0% to 34.0% and reflects a benefit from expected future growth in lower tax localities and an increase in the benefit from the domestic manufacturing deduction.

The provision for income taxes in 2005 resulted in an effective tax rate of 34.7%. A tax benefit of approximately \$1.2 million in the third quarter of 2005 resulted from the favorable settlement of a tax position related to a foreign subsidiary, which reduced the effective rate in 2005 by approximately one percentage point.

## NET EARNINGS AND EARNINGS PER SHARE

Net earnings were \$90.7 million in 2007, or \$1.78 per share on a diluted basis, compared to \$82.7 million in 2006, or \$1.59 per share on a diluted basis. Earnings per share was reduced by approximately \$0.04 per diluted share in 2007 and \$0.02 per diluted share in 2006 related to the implementation of stock option expense accounting. Net earnings were \$76.4 million in 2005, or diluted earnings per share of \$1.46. As described in Note A to the Consolidated Financial Statements, diluted earnings per share would have been \$1.31 for 2005 had compensation expense for stock options been recorded in accordance with Statement of Financial Accounting Standards (SFAS) No. 123. In 2008, the impact of stock option expense is expected to be approximately \$0.05 per diluted share. The 2.5% decrease in diluted average shares outstanding for fiscal 2007 compared to 2006 was due to the repurchase of 2,272,477 shares in 2007 offset by grants of 409,216 shares of stock-based incentives. The Company repurchased 1,000,000 shares in 2006 and 368,200 shares in 2005 under the Company's share repurchase authorization.

## FINANCIAL CONDITION

### LIQUIDITY AND CAPITAL RESOURCES

CLARCOR's financial position remains strong. Cash and short-term investments at year-end 2007 were \$41.1 million compared to \$61.2 million at year-end 2006 even after repurchasing \$74.9 million of its common stock during 2007. The current ratio of 3.3 at year-end 2007 was relatively unchanged from 3.2 at year-end 2006. Long-term debt of \$17.3 million at year-end 2007 related primarily to industrial revenue bonds. The slight increase in long-term debt from year-end 2006 relates to debt incurred as part of the Sinfa acquisition. Subsequent to year-end, the Company incurred approximately \$80 million in debt under its line of credit to fund a portion of the purchase price for the Peco acquisition. Shareholders' equity increased to \$555.7 million from \$537.5 million at year-end 2006 primarily as a result of net earnings and stock option activity offset by stock repurchases of \$74.9 million and dividend payments of \$15 million. Total debt was 3.0% of total capitalization at year-end 2007 compared to 2.9% at year-end 2006.

Cash generated from operating activities increased \$73.7 million to \$137.3 million for 2007 primarily due to higher net earnings and reduced investment in working capital. The working capital fluctuations were due to business level activities and mainly resulted from the timing of payments made to vendors, the receipt of payments

from customers, changes in inventory requirements and the timing of income tax payments. The working capital change included \$27.3 million of cash provided by the sale of short-term investments, whereas in 2006, over \$21 million of cash was used to purchase short-term investments. In addition, due to the adoption of new accounting rules for stock-based compensation effective at the beginning of 2006, cash flow provided by operating activities was reduced by \$2.8 million and \$3.4 million in 2007 and 2006, respectively, due to tax benefits associated with tax deductions that exceeded the amount of compensation expense recognized in net earnings. Cash flow from operating activities was \$63.6 million in 2006 and \$89.3 million in 2005. The \$25.7 million decrease in 2006 from 2005 was primarily due to the net increase in purchases of short-term investments of \$16.5 million, inventories of \$10.9 million and income taxes of \$9.0 million. The increase in inventory was a normal seasonal increase.

For 2007, cash flows used in investing activities of \$47.9 million were higher than the \$21.3 million recorded in 2006 primarily due to increased spending on plant asset additions and business acquisitions. The Company spent \$12.3 million on two business acquisitions in 2007 compared to \$4.6 million in 2006 and \$28.1 million in 2005. Additions to plant assets of \$37.0 million were primarily for the HVAC filter manufacturing restructuring program, new product development programs, facility additions and improvements and cost reduction programs. Capital expenditures for normal facility maintenance and improvements, expansion of manufacturing, warehouse and technical facilities, productivity improvements, the HVAC restructuring program, new products and filter media development are expected to be \$40 to \$50 million in 2008. Capital spending included in this amount and related to the restructuring program is estimated to be approximately \$16 million in 2008. Plant asset additions totaled \$17.5 million in 2006 and \$24.0 million in 2005. Although a substantial amount of new equipment had been ordered in 2006, it was not delivered as quickly as expected. Therefore, 2006 capital spending was lower than anticipated.

Net cash used for financing activities totaled \$85.5 million in 2007, \$33.6 million in 2006 and \$35.7 million in 2005. The Company spent \$74.9 million of cash to repurchase 2,272,477 shares of its common stock in 2007 compared to spending \$28.9 million to repurchase shares in 2006. The Company paid dividends of \$15.0 million, \$14.2 million and \$13.4 million in 2007, 2006 and 2005, respectively. The quarterly dividend rate was increased in September 2007 by 10.3% to \$0.08 per share.

On June 25, 2007, the Company's Board of Directors authorized a \$250 million stock repurchase program of the Company's common stock in the open market and through private transactions over a three-year period. This authorization replaced the Company's previous \$150 million share repurchase authorization that expired on June 16, 2007. During 2007, the Company purchased and retired 2,272,477 shares of common stock for \$74.9 million. In 2006 and 2005, respectively, the Company acquired 1,000,000 shares of common stock for \$28.9 million and 368,200 shares of common stock for \$10.5 million. The number of issued shares was reduced as a result of the retirement of these shares. At November 30, 2007, there was approximately \$224.5 million available for repurchase under the current authorization. Future repurchases of Company stock may be made after considering cash flow requirements for internal growth (including working capital requirements), capital expenditures, acquisitions, interest rates and the current stock price. At year-end 2007, CLARCOR had 49,218,822 shares of common stock outstanding compared to 51,082,083 shares outstanding at the end of 2006. Subsequent to year-end 2007, the Company issued 2,137,797 shares of its common stock in partial consideration of the purchase of Peco as discussed in Note 5 to the Consolidated Financial Statements.

CLARCOR believes that its current operations will continue to generate cash and that sufficient lines of credit remain available to fund current operating needs, pay dividends, invest in development of new products and filter media, fund planned capital expenditures and expansion of current facilities, complete the HVAC filter restructuring plans, service and repay debt, repurchase Company stock and fund acquisitions. Subsequent to year-end 2007 on December 18, 2007, the Company entered into a five-year multicurrency revolving credit agreement with a group of financial institutions under which it may borrow up to \$250 million under a selection of currencies and rate formulas. This replaced the \$165 million credit agreement that would have expired in April 2008. As of year-end 2007, there were no outstanding borrowings against the \$165 million facility. Under a related \$40 million letter of credit subline, \$8.5 million had been issued for letters of credit for industrial revenue bonds as of year-end 2007. The Company's long-term debt totaled \$17.3 million at year-end 2007 and consists principally of industrial revenue bonds. Required principal payments on long-term debt will be approximately \$0.1 million in 2008 based on scheduled payments in current debt agreements. As mentioned previously related to the Peco acquisition, the Company borrowed approximately \$80 million on its credit agreement subsequent to year end which is scheduled to

be repaid within the five-year term of the agreement. The Company also entered into an interest rate swap agreement after year-end 2007 as described under "Off-Balance Sheet Arrangements." The Company was in compliance with all covenants related to its borrowings, as described in Note H to the Consolidated Financial Statements.

As a part of the HVAC filter manufacturing restructuring strategy which began in 2006, CLARCOR plans to invest approximately \$22 million, primarily in new facilities and state-of-the-art production equipment, and to spend \$4 million to restructure current facilities over three years. This is anticipated to result in an improvement in operating profit of \$14 million annually by the end of three years. The goal is to have the Company's HVAC filter manufacturing operations become the "lowest delivered cost" and most productive HVAC filtration operation in the industry and for segment operating margins to reach 10%. Specifically for 2008, the Company anticipates incurring approximately \$2.5 million in expenses and realizing approximately \$6.9 million in cost reductions mainly in the third and fourth quarters. Therefore, the net benefit for 2008 from the restructuring program is estimated to be \$4.4 million. The Company believes the future annual benefit will be much larger as the restructuring costs are a one-time item whereas the cost reductions are expected to recur every year going forward.

The Company has no material long-term purchase commitments. It is committed to restructure its HVAC operations as discussed in the previous paragraphs. Although no significant purchase commitments were signed as of year-end 2007, approximately \$1 million of equipment related to the restructuring was on order. The Company enters into purchase obligations with suppliers on a short-term basis in the normal course of business.

The following table summarizes the Company's current fixed cash obligations as of November 30, 2007 for the fiscal years indicated:

	Payments Due by Period				
	Total	Less than 1 Year	1-3 Years	3-5 Years	More than 5 Years
	(Dollars in millions)				
Long-Term Debt . . . . .	\$17.4	\$ 0.1	\$ 0.2	\$ 1.3	\$15.8
Interest Payments on Long-Term Debt . . . . .	9.6	0.7	1.4	1.3	6.2
Operating Leases . . . . .	<u>47.2</u>	<u>9.2</u>	<u>18.8</u>	<u>8.4</u>	<u>10.8</u>
Total . . . . .	<u>\$74.2</u>	<u>\$10.0</u>	<u>\$20.4</u>	<u>\$11.0</u>	<u>\$32.8</u>

Interest payments on the Company's variable rate debt are determined based on current interest rates as of year-end 2007. The table above does not include payments related to debt incurred subsequent to the end of 2007. The \$80 million borrowed after year-end 2007 will be due under the Company's five-year revolving credit agreement by the end of the five year term. Annual interest payments related to the \$80 million will be approximately \$3.1 million for the next two years based on the swap agreement entered into after year-end. After that, interest will be paid at a variable rate based on the terms of the agreement.

#### Off-Balance Sheet Arrangements

The Company's off-balance sheet arrangements relate to various operating leases as discussed in Note I to the Consolidated Financial Statements. The Company had no significant derivative, swap, hedge, variable interest entity or special purpose entity agreements at fiscal year-end 2007 or 2006 or any time during those years. As discussed in Note H to the Consolidated Financial Statements, subsequent to year-end, the Company entered into an interest rate agreement with an international bank to manage its interest rate exposure on certain amounts outstanding under its \$250 million revolving credit agreement. The interest rate agreement provides for the Company to pay a 3.93% fixed interest rate and receive a three-month LIBOR on a notional amount of \$100 million and expires January 1, 2010.

## OTHER MATTERS

### QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's market risk is primarily related to the potential loss arising from adverse changes in interest rates and foreign currency fluctuations. However, based on the low level of debt obligations as of year-end 2007, interest rate risk is not expected to be significant to the Company in fiscal 2008, and as a result, it is anticipated that a 1% change in rates would not have a material impact on the Company's net earnings or cash flows in fiscal 2008. The Company's debt obligations are primarily at variable rates and are denominated in U.S. dollars. In order to minimize the long-term costs of borrowing, the Company manages its interest rate risk by monitoring trends in rates as a basis for determining whether to enter into fixed rate or variable rate agreements. The additional \$80 million borrowed subsequent to year-end 2007 would not materially impact the interest rate risk for the next two years since the Company entered into a fixed interest rate swap agreement related to this debt. Additionally, any debt assumed with the acquisition of Peco would not materially impact interest rate risk since amounts outstanding on Peco's line of credit prior to the acquisition were immediately paid by the Company and the other Peco debt outstanding is not material.

Although the Company continues to evaluate derivative financial instruments, including forwards, swaps and purchased options, to manage foreign currency exchange rate changes, the Company did not hold derivatives during 2007, 2006 or 2005. The effect of changes in foreign currency translation rates was not material to the Company's financial condition and results of operations in fiscal 2007. The impact of future changes in foreign currency translation rates is difficult to estimate; however, the Company estimates that if the U.S. dollar strengthened or weakened 10% relative to the currencies where the Company's foreign income and cash flows are derived the effect on the consolidated results of operations could be \$0.02 to \$0.04 per diluted share. As a result of continued foreign sales and business activities, the Company will continue to evaluate the use of derivative financial instruments to manage foreign currency exchange rate changes in the future.

### CRITICAL ACCOUNTING ESTIMATES

The Company's critical accounting policies, including the assumptions and judgments underlying them, are disclosed in the Notes to the Consolidated Financial Statements. These policies have been consistently applied in all material respects and address such matters as revenue recognition, depreciation methods, inventory valuation, asset impairment recognition, business combination accounting and pension and postretirement benefits. These critical accounting policies may be affected by recent relevant accounting pronouncements discussed in the following section.

While the estimates and judgments associated with the application of these critical accounting policies may be affected by different assumptions or conditions, the Company believes the estimates and judgments associated with the reported amounts are appropriate in the circumstances. The following lists the most critical accounting estimates used in preparing the consolidated financial statements which require the Company's management to use significant judgment and estimates of amounts that are inherently uncertain:

- **Goodwill and Indefinite-lived Intangible Assets** — The Company periodically reviews goodwill and indefinite-lived intangible assets for impairment. These reviews of fair value involve judgment and estimates of discount rates, transaction multiples and future cash flows for the reporting units that may be impacted by future sales and operating results for the reporting units, market conditions and worldwide economic conditions. The Company analyzed various discount rates, transaction multiples and cash flows for aggregated reporting units. A sensitivity analysis was prepared which indicated that if these assumptions were individually changed by 20%, there was no indication of impairment.
- **Allowance for Losses on Accounts Receivable** — Allowances for losses on customer accounts receivable balances are estimated based on economic conditions in the industries to which the Company sells and on historical experience by evaluating specific customer accounts for risk of loss, fluctuations in amounts owed and current payment trends. The Company's concentration of risk is also monitored and at year-end 2007, the largest outstanding customer account balance was \$4.2 million and the five largest account balances

totaled \$17.6 million. The allowances provided are estimates that may be impacted by economic and market conditions which could have an effect on future allowance requirements and results of operations.

- Pensions — The Company's pension obligations are determined using estimates including those related to discount rates, asset values and changes in compensation. The 6.25% discount rate used for the qualified plan for U.S. employees was determined based on the Citigroup Pension Discount Curve for cash flows at the plan's estimated liability duration of 13.5 years. This rate was selected as the best estimate of the rate at which the benefit obligations could be effectively settled on the measurement date taking into account the nature and duration of the benefit obligations of the plan using high-quality fixed-income investments currently available (rated Aa or better) and expected to be available during the period to maturity of the benefits. The 8.0% expected return on plan assets was determined based on historical long-term investment returns as well as future expectations given target investment asset allocations and current economic conditions. The 4.0% rate of compensation increase represents the long-term assumption for expected increases in salaries among continuing active participants accruing benefits under the qualified plan. The assumptions are similarly determined for each pension obligation. Actual results and future obligations will vary based on changes in interest rates, stock and bond market valuations and employee compensation.

In 2007, a reduction in the expected return on plan assets of 0.25% would have resulted in additional expense in fiscal 2007 of approximately \$0.5 million, while a reduction in the discount rate of 0.25% would have resulted in additional expense of approximately \$0.3 million for the Company's qualified defined benefit pension plan for U.S. covered employees. Interest rates and pension plan valuations may vary significantly based on worldwide economic conditions and asset investment decisions. The unrecognized net actuarial loss of \$13.1 million at year-end 2007 is due primarily to prior changes in assumptions related to discount rates and expected asset returns and this actuarial loss will be recognized as pension expense in the future over the average remaining service period of the employees in the plans in accordance with SFAS No. 87 and SFAS No. 158.

- Income Taxes — The Company is required to estimate and record income taxes payable for each of the U.S. and international jurisdictions in which the Company operates. This process involves estimating actual current tax expense and assessing temporary differences resulting from differing accounting treatment between tax and book which result in deferred tax assets and liabilities. In addition, accruals are also estimated for federal, state and international tax matters for which deductibility is subject to interpretation. Taxes payable and the related deferred tax differences may be impacted by changes to tax laws, changes in tax rates and changes in taxable profits and losses. Reserves are also estimated for uncertain tax positions that are currently unresolved. The Company routinely monitors the potential impact of such situations and believes that it is properly reserved. The Company's accounting for income taxes in 2008 will be affected by the adoption of Financial Accounting Standards Board (FASB) Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48). See further discussion under "Recent Relevant Accounting Pronouncements."

#### **RECENT RELEVANT ACCOUNTING PRONOUNCEMENTS**

In December 2007, FASB issued Statement of Financial Accounting Standards (SFAS) No. 141R, "Business Combinations" and SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements." The standards are effective for the Company's fiscal year 2010 and will affect the Company's accounting for business combinations and presentation of minority interests in its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)." This statement requires recognition of the overfunded or underfunded status of defined benefit postretirement plans as an asset or liability in the statement of financial position and to recognize changes in the funded status in comprehensive income in the year in which the changes occur. SFAS No. 158 also requires measurement of the funded status of a plan as of the date of the statement of financial position. SFAS No. 158 was effective for recognition of the funded status of the benefit plans for the Company's fiscal year 2007 and resulted in an after-tax decrease to shareholders' equity of \$4,895. See Note J to the Consolidated Financial Statements for further discussion of the impact of this

change on the Company's consolidated financial statements. SFAS No. 158's provisions regarding the change in the measurement date are effective for the Company's fiscal year 2009.

In September 2006, the FASB also issued SFAS No. 157, "Fair Value Measurements," which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP) and expands disclosures about fair value measurements. SFAS No. 157 will be effective for the Company's fiscal year 2008. Adoption of this statement is not expected to have a material impact on the Company's financial statements although additional disclosures may be required.

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48). The Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes," and will be effective for the Company's fiscal year 2008. FIN 48 prescribes guidance for recognizing, measuring, reporting and disclosing a tax position taken or expected to be taken in a tax return. The Company does not expect the adoption of FIN 48 to have a material impact on its financial statements.

## OUTLOOK

The Company expects sales growth, margin improvement and higher diluted earnings per share in fiscal 2008, which would result in the 16th consecutive year of both sales and earnings per share growth. Diluted earnings per share are expected to be in the range of \$1.85 to \$2.05 in 2008, which includes the impact of the 2008 acquisition of Peco and estimated stock-based compensation expense of approximately \$0.05 for 2008 compared to \$0.04 per diluted share for fiscal 2007. In future years, the Company will continue to emphasize cost reductions and price increases to customers within each business unit in an effort to offset anticipated increased costs for energy and purchased materials, primarily metal and petroleum-based products, freight, energy and employee benefits. These costs for the Company may change significantly based on future changes in the U.S. and world economies. The Company believes consolidated sales and profits will improve as a result of sales initiatives, manufacturing productivity programs and cost reductions. If unfavorable economic conditions occur, the Company expects to implement cost reduction programs in response, which could adversely affect the Company's outlook.

CLARCOR's international growth is expected to continue at a rate higher than the Company's domestic growth rate although significant currency movements could have an impact on sales and operating profit. Generally, a weaker U.S. dollar will contribute to higher sales and profits.

The Company began manufacturing nanofiber embedded media late in the third quarter of 2007. The development of this technology is expected to provide additional sales and cost reduction opportunities for the Company's filter product lines overall as it has done initially for dust collector cartridge production. The Company is currently in the process of developing and testing to determine if nanofiber media can be used in environmental air filters and heavy-duty engine filters.

Continued sales growth and increased operating profits are expected for the Engine/Mobile Filtration segment as product demand for heavy-duty filtration products remains solid, both domestically and internationally. Because most of the Company's filter sales are largely to the aftermarket and the Company delivers high service levels to its customers, it believes its customers will continue to buy filters to maintain their equipment, fleets and facilities even in slowing economic periods. Also, growth is expected due to the Sinfa acquisition and from sales and marketing initiatives, including growth in sales to OEM dealers and increased sales of off-road filter applications for construction, mining and agricultural equipment. The Company expects introduction of new products, such as additional versions of its ChannelFlow® engine air filter and new hydraulic filters for engine applications, to contribute to future sales growth. The Company plans to expand manufacturing capacity and warehouse facilities in 2008 to meet anticipated increasing demand. Since the Company focuses on the after-market maintenance filter sale, changing emissions regulations for heavy-duty trucks are not expected to have a material impact on sales.

Sales growth for the Industrial/Environmental segment is also expected primarily due to continued growth in sales of specialty process liquid filters, especially those used in the aerospace industry and in oil and natural gas drilling applications, expansion of the Total Filtration Program and the Peco acquisition. The Peco acquisition expands the Company's product offering, technology, filtration solutions and customer base in the growing natural

resource industries, both domestically and internationally. Merging Peco with the Company's Facet operations will create a \$200 million filtration company servicing some of the largest basic resource and natural gas companies throughout the world. Peco is expected to contribute approximately \$100 million in net sales and is expected to be \$0.01 to \$0.02 accretive to diluted earnings per share. The Company expects to begin manufacturing filters used in oil drilling applications and fiber resin manufacturing in its plant in China in 2008. The Company also remains optimistic that there will be a continued demand for filtration systems sold into the capital goods markets.

HVAC filter sales volume in 2008 is expected to be consistent with that of 2007; however, operating profit at the HVAC filter manufacturing operations is expected to improve by approximately \$10 million. The Company is continuing to implement its plan to restructure its HVAC filter manufacturing operations and believes the plan will be successful in improving recurring operating profit by over \$14 million by the end of 2009 from 2006 results.

The Packaging segment's sales are expected to grow by 5% to 6% in 2008 based on the Company's current understanding of its customers' plans for 2008. Many of the Company's customers in this segment are among the largest confectionary, battery, spice and health and beauty aid companies in the world. As they roll-out new products, they look for newly designed, innovative packaging. Continued postponement or cancellation of programs as was experienced in 2007 would impact the Packaging segment's sales growth for 2008.

The Company expects to continue to make capital investments to improve productivity, increase manufacturing and distribution capacity, develop new filter media and products and implement new enterprise planning systems. It also continues to assess acquisition opportunities, primarily in related filtration businesses. It is expected that these acquisitions, if completed, would expand the Company's market base, distribution coverage or product offerings. CLARCOR believes that it has sufficient cash flow and borrowing capacity to continue its acquisition program.

#### **FORWARD-LOOKING STATEMENTS**

This 2007 Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements made in this 2007 Form 10-K, other than statements of historical fact, are forward-looking statements. You can identify these statements from use of the words "may," "should," "could," "potential," "continue," "plan," "forecast," "estimate," "project," "believe," "intent," "anticipate," "expect," "target," "is likely," "will," or the negative of these terms, and similar expressions. These statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may include, among other things:

- statements and assumptions relating to future growth, earnings, earnings per share and other financial performance measures, as well as management's short-term and long-term performance goals;
- statements relating to the anticipated effects on results of operations or financial condition from recent and expected developments or events;
- statements relating to the Company's business and growth strategies; and
- any other statements or assumptions that are not historical facts.

The Company believes that its expectations are based on reasonable assumptions. However, these forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the Company's actual results, performance or achievements, or industry results, to differ materially from the Company's expectations of future results, performance or achievements expressed or implied by these forward-looking statements. In addition, the Company's past results of operations do not necessarily indicate its future results. These and other uncertainties are discussed in the "Risk Factors" section of this 2007 Form 10-K. The future results of the Company may fluctuate as a result of these and other risk factors detailed from time to time in the Company's filings with the Securities and Exchange Commission.

You should not place undue reliance on any forward-looking statements. These statements speak only as of the date of this 2007 Form 10-K. Except as otherwise required by applicable laws, the Company undertakes no



obligation to publicly update or revise any forward-looking statements or the risk factors described in this 2007 Form 10-K, whether as a result of new information, future events, changed circumstances or any other reason after the date of this 2007 Form 10-K.

**Item 7A. Quantitative and Qualitative Disclosures about Market Risk.**

The information required hereunder is included as part of Item 7 of this 2007 Form 10-K, under the subheading "QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK".

**Item 8. Financial Statements and Supplementary Data.**

The Consolidated Financial Statements, the Notes thereto and the report thereon of PricewaterhouseCoopers LLP, an independent registered public accounting firm, required hereunder with respect to the Company and its consolidated subsidiaries are included in this 2007 Form 10-K on pages F-1 through F-31.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.**

None.

**Item 9A. Controls and Procedures.**

**Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures**

Under the supervision and with the participation of the Company's management, including its Chief Executive Officer and Chief Financial Officer, the Company conducted an evaluation of its disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of December 1, 2007, the end of the period covered by this annual report.

**Management's Report on Internal Control Over Financial Reporting**

The management of CLARCOR is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f), for the Company. Under the supervision and with the participation of management, including the Company's Chief Executive Officer and Chief Financial Officer, an evaluation of the effectiveness of the Company's internal control over financial reporting was conducted based on the framework in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on that evaluation, the Company's management concluded that the Company's internal control over financial reporting was effective as of December 1, 2007.

The effectiveness of the Company's internal control over financial reporting as of December 1, 2007 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which appears on page F-1 of this Form 10-K.

**Item 9B. Other Information.**

None.

**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance**

Certain information required hereunder is set forth in the Proxy Statement under the caption "Election of Directors — Nominees for Election to the Board of Directors," "— Information Concerning Nominees and Directors", and "The Board of Directors — Committees of the Board of Directors" and "The Board of Directors — Code of Ethics" and is incorporated herein by reference. Additional information required hereunder

is set forth in the Proxy Statement under the caption “Beneficial Ownership of the Company’s Common Stock — Section 16(a) Beneficial Ownership Reporting Compliance” and is incorporated herein by reference.

On March 28, 2007, the Company filed with the New York Stock Exchange (“NYSE”) the Annual CEO Certification regarding the Company’s compliance with the NYSE’s Corporate Governance listing standards, as required by Section 303A-12(a) of the NYSE Listed Company Manual. In addition, the Company has filed as exhibits to this 2007 Form 10-K and to the Annual Report on Form 10-K for the year ended December 2, 2006, the applicable certifications of its Chief Executive Officer and its Chief Financial Officer required under Section 302 of the Sarbanes-Oxley Act of 2002, regarding the quality of the Company’s public disclosures.

**Item 11. Executive Compensation.**

The information required hereunder is set forth in the Proxy Statement under the captions “Compensation of Executive Officers and Other Information”, and “The Board of Directors — Compensation Committee Interlocks and Insider Participation” under the heading “Compensation of Executive Officers and other Information”, and “The Board of Directors — Meetings and Fees” and is incorporated herein by reference.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.**

The information required hereunder is set forth in the Proxy Statement under the caption “Equity Compensation Plan Information” and under the caption “Beneficial Ownership of the Company’s Common Stock” and is incorporated herein by reference.

**Item 13. Certain Relationships and Related Transactions, and Director Independence.**

The information required hereunder is set forth in the Proxy Statement under the caption “The Board of Directors — Certain Transactions” and under the caption “Corporate Governance — Independence” and “Corporate Governance — Committees of the Board of Directors” and is incorporated herein by reference.

**Item 14. Principal Accounting Fees and Services.**

The information required herein is set forth in the Proxy Statement under the caption “Amounts Paid to PricewaterhouseCoopers LLP.”

**PART IV**

**Item 15. Exhibits and Financial Statement Schedules.**

*(a)(1) Financial Statements*

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*(a)(2) Financial Statement Schedule*

II. Valuation and Qualifying Accounts . . . . .	S-1
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Financial statements and schedules other than those listed above are omitted for the reason that they are not applicable, are not required, or the information is included in the financial statements or the footnotes therein.

*(1)(3) Exhibits*

- 2.1 Agreement and Plan of Merger, dated as of October 17, 2007, by and among the Company, PECO Acquisition Company, Perry Equipment Corp., and PECO Management LLC, as the Shareholder Representative. Incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed October 18, 2007.
- 3.1\* The registrant's Second Restated Certificate of Incorporation, as amended (restated for SEC filing purposes only).
- 3.2 The registrant's By-laws, as amended. Incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed December 19, 2007.
- 3.3 Certificate of Designation of Series B Junior Participating Preferred Stock of CLARCOR as filed with the Secretary of State of the State of Delaware on April 2, 1996. Incorporated by reference to Exhibit 4.5 to the Registration Statement on Form 8-A filed April 3, 1996.
- 4.1 Certain instruments defining the rights of holders of long-term debt securities of CLARCOR and its subsidiaries are omitted pursuant to Item 601(b)(4)(iii)(A) of Regulation S-K. CLARCOR hereby agrees to furnish copies of these instruments to the SEC upon request.
- 10.1 The registrant's Deferred Compensation Plan for Directors. Incorporated by reference to Exhibit 10.1 to the Company's Annual Report on Form 10-K for the fiscal year ended November 30, 1984 (the "1984 10-K").+
- 10.2 The registrant's Supplemental Retirement Plan. Incorporated by reference to Exhibit 10.2 to the 1984 10-K.+
- 10.2(a) The registrant's 1994 Executive Retirement Plan. Incorporated by reference to Exhibit 10.2(a) to the Company's Annual Report on Form 10-K for the fiscal year ended December 3, 1994 ("1994 10-K").+
- 10.2(b) The registrant's 1994 Supplemental Pension Plan. Incorporated by reference to Exhibit 10.2(b) to the 1994 10-K.+
- 10.2(c) The registrant's Supplemental Retirement Plan (as amended and restated effective December 1, 1994). Incorporated by reference to Exhibit 10.2(c) to the 1994 10-K.+
- 10.4 Form of Amended and Restated Employment Agreement with each of Sam Ferrise, Bruce A. Klein, David J. Lindsay and Richard M. Wolfson. Incorporated by Reference to Exhibit 10.4(a)(1) to the Company's Annual Report on Form 10-K for the fiscal year ended December 2, 2000 (the "2000 10-K").+
- 10.4(b) Amended and Restated Employment Agreement with Norman E. Johnson dated as of December 17, 2000. Incorporated by Reference to Exhibit 10.4(c)(1) to the 2000 10-K.+
- 10.4(c) First Amendment to Amended and Restated Employment Agreement with Norman E. Johnson dated as of January 19, 2008. Incorporated by Reference to Exhibit 10.1 to the Company's Current Report filed on Form 8-K on January 23, 2008.+
- 10.4(d) Trust Agreement dated December 1, 1997. Incorporated by reference to Exhibit 10.4(d) to the 1997 10-K.+
- 10.4(e) Executive Benefit Trust Agreement dated December 22, 1997. Incorporated by reference to Exhibit 10.4(e) to the 1997 10-K.+
- 10.5 The registrant's 1994 Incentive Plan (the "1994 Plan") as amended through June 30, 2000. Incorporated by Reference to Exhibit 10.5 to the 2000 10-K.+
- 10.5(a) Amendment to the 1994 Plan adopted December 18, 2000. Incorporated by Reference to Exhibit 10.5(a) to the 2000 10-K.+
- 10.5(b) The registrant's 2004 Incentive Plan (the "2004 Plan"). Incorporated by reference to Exhibit A to the Company's Proxy Statement dated February 20, 2003 for the Annual Meeting of Shareholders held on March 24, 2003.+
- 10.5(c) Amendment to the 1994 Plan and to the 2004 Plan. Incorporated by reference to Exhibit 10.5(c) to the Company's Annual Report for the fiscal year ended November 29, 2003 (the "2003 10-K").+

- 10.6 Credit Agreement dated as of December 18, 2007, by and among the Company, the lenders party thereto, J.P. Morgan Chase Bank, National Association, as administrative agent, and certain other lenders or affiliates thereof acting in the capacity of agent, book runner or arranger. Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed December 19, 2007.
- 10.7 Form of Stock Option Agreement used by Company for all employees receiving stock option awards, including grants to executive officers made in FY 2007. Incorporated by Reference to Exhibit 10.7 to the 2006 10-K.+
- \*10.7(a) Form of Stock Option Agreement used by Company for executive officers and certain other senior members of Company management receiving stock option awards in FY 2008.+
- 10.7(b) Form of Restricted Stock Agreement used by Company for all employees receiving restricted stock units, including executive officers. Incorporated by Reference to Exhibit 10.7(a) to the 2006 10-K.+
- 10.8 CLARCOR Value Added Incentive Plan. Incorporated by reference to Exhibit A to the Company's Proxy Statement dated February 9, 2007 for the Annual Meeting of Shareholders held on March 26, 2007.
- \*10.9 Summary of Compensation Paid to Non-Employee Directors and Named Executive Officers+
- \*12.1 Computation of Certain Ratios.
- \*13 The "11-Year Financial Review"
- \*21 Subsidiaries of the Registrant.
- \*23 Consent of Independent Registered Public Accounting Firm.
- \*31.1 Certification of Norman E. Johnson, Chairman, President and Chief Executive Officer of the Company, pursuant to Rule 13a-14(a) of the Exchange Act.
- \*31.2 Certification of Bruce A. Klein, Vice President — Finance and Chief Financial Officer of the Company, pursuant to Rule 13a-14(a) of the Exchange Act.
- \*32.1 Certification of Norman E. Johnson, Chairman, President and Chief Executive Officer of the Company, pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.
- \*32.2 Certification of Bruce A. Klein, Vice President — Finance and Chief Financial Officer of the Company, pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.

\* Filed herewith.

+ Management contract or compensatory plan or arrangement



**CLARCOR Inc.**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**For the years ended November 30,**  
**2007, 2006 and 2005**

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**REPORT OF INDEPENDENT REGISTERED  
PUBLIC ACCOUNTING FIRM**

To The Board of Directors and Shareholders  
CLARCOR Inc.

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of CLARCOR Inc. and its subsidiaries at December 1, 2007 and December 2, 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 1, 2007 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 1, 2007, based on criteria established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting appearing on Page 29 of the 2007 Form 10-K under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Atlanta, Georgia  
January 28, 2008



**CLARCOR Inc.**  
**CONSOLIDATED BALANCE SHEETS**  
**November 30, 2007 and 2006**  
(Dollars in thousands except per share data)

	<u>2007</u>	<u>2006</u>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 36,059	\$ 29,051
Restricted cash .....	1,055	1,619
Short-term investments .....	4,884	32,195
Accounts receivable, less allowance for losses of \$11,143 for 2007 and \$12,548 for 2006 .....	166,912	158,157
Inventories .....	135,846	129,673
Prepaid expenses and other current assets .....	6,968	8,306
Deferred income taxes .....	20,196	21,339
Total current assets .....	<u>371,920</u>	<u>380,340</u>
Plant assets, at cost less accumulated depreciation .....	169,212	146,529
Goodwill .....	124,718	116,032
Acquired intangibles, less accumulated amortization .....	53,209	53,001
Pension assets .....	8,341	19,851
Deferred income taxes .....	294	829
Other noncurrent assets .....	11,441	10,934
Total assets .....	<u>\$739,135</u>	<u>\$727,516</u>
<b>LIABILITIES</b>		
Current liabilities:		
Current portion of long-term debt .....	\$ 94	\$ 58
Accounts payable and accrued liabilities .....	109,619	107,129
Income taxes .....	4,458	11,241
Total current liabilities .....	<u>114,171</u>	<u>118,428</u>
Long-term debt, less current portion .....	17,329	15,946
Postretirement health care benefits .....	947	3,980
Long-term pension liabilities .....	15,104	17,476
Deferred income taxes .....	25,485	27,159
Other long-term liabilities .....	5,792	5,362
Minority interests .....	4,577	1,656
Total liabilities .....	<u>183,405</u>	<u>190,007</u>
Contingencies		
<b>SHAREHOLDERS' EQUITY</b>		
Capital stock:		
Preferred, par value \$1, authorized 5,000,000 shares, none issued .....	—	—
Common, par value \$1, authorized 120,000,000 shares, issued 49,218,822 in 2007 and 51,082,083 in 2006 .....	49,219	51,082
Capital in excess of par value .....	—	3,400
Accumulated other comprehensive earnings .....	5,912	103
Retained earnings .....	500,599	482,924
Total shareholders' equity .....	<u>555,730</u>	<u>537,509</u>
Total liabilities and shareholders' equity .....	<u>\$739,135</u>	<u>\$727,516</u>

The accompanying notes are an integral part of the consolidated financial statements.

**CLARCOR Inc.**  
**CONSOLIDATED STATEMENTS OF EARNINGS**  
for the years ended November 30, 2007, 2006 and 2005  
(Dollars in thousands except per share data)

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Net sales . . . . .	\$ 921,191	\$ 904,347	\$ 873,974
Cost of sales . . . . .	<u>641,457</u>	<u>628,864</u>	<u>608,242</u>
Gross profit . . . . .	279,734	275,483	265,732
Selling and administrative expenses . . . . .	<u>149,920</u>	<u>149,155</u>	<u>147,240</u>
Operating profit . . . . .	<u>129,814</u>	<u>126,328</u>	<u>118,492</u>
Other income (expense):			
Interest expense . . . . .	(1,010)	(814)	(636)
Interest income . . . . .	1,619	1,727	928
Other, net . . . . .	<u>86</u>	<u>(300)</u>	<u>(862)</u>
	<u>695</u>	<u>613</u>	<u>(570)</u>
Earnings before income taxes and minority interests . . . . .	130,509	126,941	117,922
Provision for income taxes . . . . .	<u>39,675</u>	<u>43,795</u>	<u>40,968</u>
Earnings before minority interests . . . . .	90,834	83,146	76,954
Minority interests in earnings of subsidiaries . . . . .	<u>(175)</u>	<u>(436)</u>	<u>(561)</u>
Net earnings . . . . .	<u>\$ 90,659</u>	<u>\$ 82,710</u>	<u>\$ 76,393</u>
Net earnings per common share:			
Basic . . . . .	\$ 1.80	\$ 1.60	\$ 1.48
Diluted . . . . .	<u>\$ 1.78</u>	<u>\$ 1.59</u>	<u>\$ 1.46</u>
Average number of common shares outstanding:			
Basic . . . . .	50,345,774	51,570,165	51,658,347
Diluted . . . . .	<u>50,885,314</u>	<u>52,176,515</u>	<u>52,215,689</u>

The accompanying notes are an integral part of the consolidated financial statements.

CLARCOR Inc.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY  
for the years ended November 30, 2007, 2006 and 2005  
(Dollars in thousands except per share data)

	Common Stock				Capital in Excess of Par Value	Accumulated Other Comprehensive (Loss) Earnings	Retained Earnings	Total
	Issued		In Treasury					
	Number of Shares	Amount	Number of Shares	Amount				
Balance, November 30, 2004 . . . . .	51,223,054	\$25,612	—	\$ —	\$ 23,995	\$ 1,671	\$377,184	\$428,462
Net earnings . . . . .	—	—	—	—	—	—	76,393	76,393
Other comprehensive earnings, net of tax:								
Minimum pension liability adjustment . . . . .	—	—	—	—	—	(2,110)	—	(2,110)
Translation adjustments . . . . .	—	—	—	—	—	(4,198)	—	(4,198)
Total comprehensive earnings . . . . .								70,085
Stock options exercised . . . . .	602,897	479	—	—	(1,669)	—	—	(1,190)
Tax benefit applicable to stock options . . . . .	—	—	—	—	6,789	—	—	6,789
Issuance of stock under award plans . . . . .	137,030	97	—	—	2,436	—	—	2,533
Stock split . . . . .	—	25,775	—	—	—	—	(25,775)	—
Purchase treasury stock . . . . .	—	—	(368,200)	(10,461)	—	—	—	(10,461)
Retire treasury stock . . . . .	(368,200)	(368)	368,200	10,461	(10,093)	—	—	—
Cash dividends — \$0.2588 per common share . . . . .	—	—	—	—	—	—	(13,385)	(13,385)
Balance, November 30, 2005 . . . . .	51,594,781	51,595	—	—	21,458	(4,637)	414,417	482,833
Net earnings . . . . .	—	—	—	—	—	—	82,710	82,710
Other comprehensive earnings, net of tax:								
Minimum pension liability adjustment . . . . .	—	—	—	—	—	166	—	166
Translation adjustments . . . . .	—	—	—	—	—	4,574	—	4,574
Total comprehensive earnings . . . . .								87,450
Stock options exercised . . . . .	388,492	388	—	—	1,974	—	—	2,362
Tax benefit applicable to stock options . . . . .	—	—	—	—	3,540	—	—	3,540
Issuance of stock under award plans . . . . .	98,810	99	—	—	2,474	—	—	2,573
Purchase treasury stock . . . . .	—	—	(1,000,000)	(28,909)	—	—	—	(28,909)
Retire treasury stock . . . . .	(1,000,000)	(1,000)	1,000,000	28,909	(27,909)	—	—	—
Stock option expense . . . . .	—	—	—	—	1,863	—	—	1,863
Cash dividends — \$0.2750 per common share . . . . .	—	—	—	—	—	—	(14,203)	(14,203)
Balance, November 30, 2006 . . . . .	51,082,083	51,082	—	—	3,400	103	482,924	537,509
Net earnings . . . . .	—	—	—	—	—	—	90,659	90,659
Other comprehensive earnings, net of tax:								
Minimum pension liability adjustment . . . . .	—	—	—	—	—	1,679	—	1,679
Adjustment for initial adoption of SFAS No. 158 . . . . .	—	—	—	—	—	(4,895)	—	(4,895)
Translation adjustments . . . . .	—	—	—	—	—	9,025	—	9,025
Total comprehensive earnings . . . . .								96,468
Stock options exercised . . . . .	353,215	353	—	—	3,638	—	—	3,991
Tax benefit applicable to stock options . . . . .	—	—	—	—	3,028	—	—	3,028
Issuance of stock under award plans . . . . .	56,001	56	—	—	1,636	—	—	1,692
Purchase treasury stock . . . . .	—	—	(2,272,477)	(74,863)	—	—	—	(74,863)
Retire treasury stock . . . . .	(2,272,477)	(2,272)	2,272,477	74,863	(14,631)	—	(57,960)	—
Stock option expense . . . . .	—	—	—	—	2,929	—	—	2,929
Cash dividends — \$0.2975 per common share . . . . .	—	—	—	—	—	—	(15,024)	(15,024)
Balance, November 30, 2007 . . . . .	49,218,822	\$49,219	—	\$ —	\$ —	\$ 5,912	\$500,599	\$555,730

The accompanying notes are an integral part of the consolidated financial statements.

CLARCOR Inc.

CONSOLIDATED STATEMENTS OF CASH FLOWS  
for the years ended November 30, 2007, 2006 and 2005  
(Dollars in thousands)

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Cash flows from operating activities:			
Net earnings . . . . .	\$ 90,659	\$ 82,710	\$ 76,393
Adjustments to reconcile net earnings to net cash provided by operations:			
Depreciation . . . . .	20,858	20,891	19,749
Amortization . . . . .	2,531	2,188	1,338
Minority interests in earnings of subsidiaries . . . . .	175	436	561
Net loss (gain) on dispositions of plant assets . . . . .	1,003	433	(53)
Stock-based compensation expense . . . . .	4,014	2,597	836
Excess tax benefit from stock-based compensation . . . . .	(2,759)	(3,490)	—
Changes in assets and liabilities, net of business acquisitions:			
Restricted cash . . . . .	564	(1,619)	—
Short-term investments . . . . .	27,311	(21,795)	(5,300)
Accounts receivable . . . . .	(4,508)	(4,702)	(7,957)
Inventories . . . . .	(2,929)	(11,384)	(395)
Prepaid expenses and other current assets . . . . .	1,338	(1,037)	(2,081)
Other noncurrent assets . . . . .	104	(312)	(661)
Accounts payable and accrued liabilities . . . . .	(555)	(5,167)	(8,148)
Pension assets and liabilities, net . . . . .	1,360	4,057	4,059
Income taxes . . . . .	(3,755)	2,237	11,271
Deferred income taxes . . . . .	1,913	(2,462)	(266)
Net cash provided by operating activities . . . . .	<u>137,324</u>	<u>63,581</u>	<u>89,346</u>
Cash flows from investing activities:			
Additions to plant assets . . . . .	(37,024)	(17,588)	(24,032)
Business acquisitions, net of cash acquired . . . . .	(12,319)	(4,627)	(28,133)
Dispositions of plant assets . . . . .	1,539	373	653
Other, net . . . . .	(63)	500	—
Net cash used in investing activities . . . . .	<u>(47,867)</u>	<u>(21,342)</u>	<u>(51,512)</u>
Cash flows from financing activities:			
Payments under multicurrency revolving credit agreements . . . . .	—	—	(7,500)
Payments on long-term debt . . . . .	(4,623)	(554)	(811)
Sales of capital stock under stock option and employee purchase plans . . . . .	6,229	6,535	5,790
Excess tax benefit from stock-based compensation . . . . .	2,759	3,490	—
Purchase of treasury stock . . . . .	(74,863)	(28,909)	(10,461)
Cash dividends paid . . . . .	(15,024)	(14,203)	(13,385)
Other, net . . . . .	—	—	(9,332)
Net cash used in financing activities . . . . .	<u>(85,522)</u>	<u>(33,641)</u>	<u>(35,699)</u>
Net effect of exchange rate changes on cash . . . . .	3,073	1,951	(1,053)
Net change in cash and cash equivalents . . . . .	7,008	10,549	1,082
Cash and cash equivalents, beginning of year . . . . .	29,051	18,502	17,420
Cash and cash equivalents, end of year . . . . .	<u>\$ 36,059</u>	<u>\$ 29,051</u>	<u>\$ 18,502</u>

The accompanying notes are an integral part of the consolidated financial statements.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Dollars in thousands except per share data)

**A. Accounting Policies**

Principles of Consolidation

The consolidated financial statements include all domestic and foreign subsidiaries that were more than 50% owned and controlled as of year-end fiscal 2007. CLARCOR Inc. and its subsidiaries are hereinafter collectively referred to as the "Company" or CLARCOR. The Company has three reportable segments: Engine/Mobile Filtration, Industrial/Environmental Filtration and Packaging.

Use of Management's Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results will differ from those estimates.

Accounting Period

The Company's fiscal year ends on the Saturday closest to November 30. The fiscal years ended December 1, 2007 and December 2, 2006 were comprised of fifty-two weeks. The fiscal year ended December 3, 2005 was comprised of fifty-three weeks. In the consolidated financial statements, all fiscal years are shown to begin as of December 1 and end as of November 30 for clarity of presentation.

Reclassifications

Certain amounts in previously issued financial statements were reclassified to conform to the fiscal 2007 presentation. These reclassifications had no effect on total liabilities, operating cash flows or reported earnings.

Cash and Cash Equivalents, Restricted Cash and Short-term Investments

All highly liquid investments with a maturity of three months or less when purchased or that are readily saleable are considered to be cash and cash equivalents. Restricted cash primarily represents cash balances held by a German bank as collateral for certain guarantees of an overseas subsidiary. Restricted cash classified as current correlates with guarantees that expire within one year. The Company also has \$783 and \$663 of noncurrent restricted cash recorded in other noncurrent assets as of November 30, 2007 and 2006, respectively.

Short-term investments include auction rate securities and variable rate demand notes classified as trading securities. These securities are carried at fair value, with unrealized holding gains and losses, if any, reported in investment income. There were no unrealized holding gains or losses in any year presented.

Management determines the appropriate classification of its investments at the time of acquisition and reevaluates such determination at each balance sheet date. The carrying value of cash and cash equivalents, restricted cash and short-term investments approximates fair value.

Foreign Currency Translation

Financial statements of foreign subsidiaries are translated into U.S. dollars at current rates, except that revenues, costs, expenses and cash flows are translated at average rates during each reporting period. Net exchange gains or losses resulting from the translation of foreign financial statements are accumulated with other comprehensive earnings as a separate component of shareholders' equity and are presented in the Consolidated Statements of Shareholders' Equity.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

Derivatives

During the years presented, the Company did not make any significant use of derivatives. However, from time-to-time, the Company may make use of derivative financial instruments to manage certain interest rate and foreign currency risks. Interest rate swap agreements may be utilized to convert certain floating rate debt into fixed rate debt. Cash flows related to interest rate swap agreements would be included in interest expense over the terms of the agreements.

When applicable, the Company documents all relationships between hedging instruments and hedged items, as well as its risk-management objective and strategy for undertaking various hedge transactions. In addition, the Company assesses (both at the hedge's inception and on an ongoing basis) the effectiveness of the derivatives that are used in hedging transactions. If it is determined that a derivative is not (or has ceased to be) effective as a hedge, the Company would discontinue hedge accounting prospectively. Ineffective portions of changes in the fair value of cash flow hedges would be recognized in earnings.

Comprehensive Earnings

Foreign currency translation adjustments and minimum pension liability adjustments are included in other comprehensive earnings, net of tax.

The components of the ending balances of accumulated other comprehensive earnings are as follows:

	2007	2006	2005
Minimum pension liability, net of tax . . . . .	\$(2,099)	\$(3,778)	\$(3,944)
Impact of adopting SFAS No. 158, net of tax (See "New Pronouncements" section of this Note) . . . . .	(4,895)	—	—
Translation adjustments, net of tax . . . . .	12,906	3,881	(693)
Accumulated other comprehensive earnings/(loss) . . . . .	\$ 5,912	\$ 103	\$(4,637)

The minimum pension liability is net of tax of \$1,246, \$2,243 and \$2,373 for the years ended November 30, 2007, 2006 and 2005, respectively. The adoption of Statement of Financial Accounting Standards (SFAS) No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)" is net of tax of \$2,906. The translation adjustments are net of tax of \$155 for each of the years ended November 30, 2007, 2006 and 2005.

Stock-based Compensation

Effective December 4, 2005, the Company adopted SFAS No. 123R, "Share-Based Payment," using the modified prospective transition method. Under this method, stock-based compensation expense is recognized using the fair-value based method for all awards granted on or after the date of adoption. Compensation expense for unvested stock options and awards that were outstanding on December 4, 2005 will be recognized over the requisite service period based on the grant-date fair value of those options and awards as previously calculated under the pro forma disclosures under SFAS No. 123. The Company determined the fair value of these awards using the Black-Scholes option pricing model. The Company also adopted the non-substantive vesting period approach for attributing stock compensation to individual periods for awards with retirement eligibility options, which requires recognition of compensation expense over the period from the grant date to the date retirement eligibility is achieved. For those who are already retirement eligible on the date of grant, compensation expense is recognized immediately. This change did not affect the overall amount of compensation expense recognized.

Prior to adoption, the Company used the intrinsic value method under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related Interpretations and provided the disclosure-only provisions of SFAS No. 123 applying the nominal vesting period approach. Therefore, the Company did not recognize compensation expense prior to fiscal 2006 in association with options granted. If the Company had

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

determined compensation expense for its stock-based compensation plans based on the fair value at the grant dates consistent with the method of SFAS No. 123, the Company's pro forma net earnings and basic and diluted earnings per share (EPS) for 2005 would have been as follows.

	2005
Net earnings, as reported .....	\$76,393
Add stock-based compensation expense, net of tax, included in net earnings .....	531
Less total stock-based compensation expense under the fair value-based method, net of tax .....	(8,486)
Pro forma net earnings .....	\$68,438
Basic EPS, as reported .....	\$ 1.48
Pro forma basic EPS .....	\$ 1.32
Diluted EPS, as reported .....	\$ 1.46
Pro forma diluted EPS .....	\$ 1.31

On November 18, 2005, the Board of Directors approved a grant of 386,375 options that were fully vested on the date of grant. On March 22, 2005, the Compensation Committee of the Board of Directors approved accelerating the vesting of nonqualified stock options granted on December 12, 2004 to current employees, including executive officers. All of these options had an exercise price greater than the then-market price per share and provided for vesting at the rate of 25% per year beginning on the first anniversary of the date of grant. Approximately \$6,000 of pre-tax compensation expense related to these two grants was included in the determination of pro forma earnings during 2005 that otherwise would have been recorded as stock option expense in accordance with SFAS No. 123R over future years. This reduced the amount of pre-tax compensation expense that would have been recorded by approximately \$1,500 in each of the years 2007 and 2006.

Accounts Receivable and Allowance for Losses

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. The allowance for losses is the Company's best estimate of the amount of probable credit losses in its existing accounts receivable. The Company determines the allowance based on economic conditions in the industries to which the Company sells and on historical experience by evaluating specific customer accounts for risk of loss, fluctuations in amounts owed and current payment trends. The allowances provided are estimates that may be impacted by economic and market conditions which could have an effect on future allowance requirements and results of operations. The Company reviews its allowance for doubtful accounts monthly. Past due balances over 90 days and over a specified amount are reviewed individually for collectibility. Account balances are charged off against the allowance when it is probable the receivable will not be recovered. The Company does not have any off-balance sheet credit exposure related to its customers.

Plant Assets

Depreciation is determined primarily by the straight-line method for financial statement purposes and by the accelerated method for tax purposes. The provision for depreciation is based on the estimated useful lives of the assets (15 to 40 years for buildings and improvements and 3 to 15 years for machinery and equipment). It is the policy of the Company to capitalize the cost of renewals and betterments and to charge to expense the cost of current maintenance and repairs. When property or equipment is retired or otherwise disposed of, the net book value of the asset is removed from the Company's books and the resulting gain or loss is reflected in earnings.

Goodwill and Other Intangible Assets

The Company recognizes the excess of the cost of an acquired entity over the net amount assigned to assets acquired and liabilities assumed as goodwill. Goodwill is tested for impairment on an annual basis and between

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

annual tests in certain circumstances. Impairment losses would be recognized whenever the fair value of goodwill is less than its carrying value.

The Company recognizes an acquired intangible asset apart from goodwill whenever the asset arises from contractual or other legal rights, or whenever it is capable of being separated or divided from the acquired entity and sold, transferred, licensed, rented or exchanged, either individually or in combination with a related contract, asset or liability. An intangible asset other than goodwill is amortized over its estimated useful life unless that life is determined to be indefinite. Most of the Company's trade names and trademarks have indefinite useful lives and are subject to impairment testing. All other acquired intangible assets, including patents (average fourteen year life) and other identifiable intangible assets with lives ranging from two to thirty years, are being amortized using the straight-line method over the estimated periods to be benefited. The Company reviews the lives of its definite-lived intangible assets annually, and, if necessary, impairment losses are recognized if the carrying amount of an intangible subject to amortization is not recoverable from expected future cash flows and its carrying amount exceeds its fair value.

Impairment of Long-Lived Assets

The Company determines any impairment losses based on underlying cash flows related to specific groups of acquired long-lived assets, including associated identifiable intangible assets and goodwill, when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

Exit or Disposal Activities

The Company accounts for costs relating to exit or disposal activities under SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." This statement addresses recognition, measurement and reporting of costs associated with exit and disposal activities including restructuring.

Income Taxes

The Company provides for income taxes and recognizes deferred tax liabilities and assets for the expected future tax consequences of temporary differences between the financial statement carrying amounts and the tax basis of assets and liabilities.

Revenue Recognition

Revenue is recognized when product ownership and risk of loss have transferred to the customer or performance of services is complete and the Company has no remaining obligations regarding the transaction. Estimated discounts and rebates are recorded as a reduction of sales in the same period revenue is recognized. Shipping and handling costs are recorded as revenue when billed to customers. The related shipping and handling expenses are included in cost of sales.

Product Warranties

The Company provides for estimated warranty costs when the related products are recorded as sales or for specific items at the time existence of the claims is known and the amounts are reasonably determinable.

Research and Development

The Company charges research and development costs relating to the development of new products or the improvement or redesign of its existing products to expense when incurred. These costs totaled approximately \$11,241 in 2007, \$9,748 in 2006 and \$9,490 in 2005.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

Self-Insurance

Insurance coverage is generally obtained for catastrophic property and casualty exposures, as well as risks that require insurance by law or contract. The Company self-insures for certain other insurable risks, primarily workers' compensation, general liability, property losses and employee medical coverage. Liabilities are determined using actuarial-type estimates of the aggregate liability for claims incurred and an estimate of incurred but not reported claims, on an undiscounted basis. When applicable, anticipated recoveries are recorded in the same lines in the Consolidated Statements of Earnings in which the losses were recorded based on management's best estimate of amounts due from insurance providers.

Guarantees

The Company has provided letters of credit totaling approximately \$25,727 to various government agencies, primarily related to industrial revenue bonds, and to insurance companies and other entities in support of its obligations. The Company believes that no payments will be required resulting from these accommodation obligations.

In the ordinary course of business, the Company also provides routine indemnifications and other guarantees whose terms range in duration and often are not explicitly defined. The Company does not believe these will have a material impact on the results of operations or financial condition of the Company.

New Pronouncements

In December 2007, the FASB issued SFAS No. 141R, "Business Combinations" and SFAS No. 160, "Non-controlling Interests in Consolidated Financial Statements." The standards will affect the Company's accounting for businesses acquired after December 1, 2009 and presentation of minority interests in its consolidated financial statements in fiscal year 2010.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)." This statement requires recognition of the overfunded or underfunded status of defined benefit postretirement plans as an asset or liability in the statement of financial position and to recognize changes in the funded status in comprehensive income in the year in which the changes occur. SFAS No. 158 also requires measurement of the funded status of a plan as of the date of the statement of financial position. SFAS No. 158 was effective for recognition of the funded status of the benefit plans for the Company's fiscal year 2007 and resulted in an after-tax decrease to shareholders' equity of \$4,895. See Note J for further discussion of the impact of this change on the Company's consolidated financial statements. SFAS No. 158's provisions regarding the change in the measurement date is effective for the Company's fiscal year 2009.

In September 2006, the FASB also issued SFAS No. 157, "Fair Value Measurements," which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP) and expands disclosures about fair value measurements. SFAS No. 157 will be effective for the Company's fiscal year 2008. Adoption of this statement is not expected to have a material impact on the Company's financial statements although additional disclosures may be required.

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48). The Interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes," and will be effective for the Company's fiscal year 2008. FIN 48 prescribes guidance for recognizing, measuring, reporting and disclosing a tax position taken or expected to be taken in a tax return. The Company does not expect the adoption of FIN 48 to have a material impact on its financial statements.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

**B. Acquisitions and Purchase of Minority Interest**

On March 5, 2007, the Company acquired an 80% ownership share in Sinfa SA, a manufacturer of automotive and heavy-duty engine filters based in Casablanca, Morocco, for approximately \$5,556 in cash including acquisition expenses, net of cash received, plus debt of approximately \$6 million which the Company paid after the acquisition date. The business is included in the Engine/Mobile Filtration segment from the date of acquisition. As part of the purchase agreement, the Company and the minority owners each have an option to require the purchase of the remaining 20% ownership share by the Company after December 31, 2012. As of the end of 2007, the preliminary purchase price for such 20% ownership share is estimated to be \$1,000 based on the formula in the purchase agreement. Any change in the estimated purchase price for the remaining ownership share will be adjusted through net earnings.

An allocation of the initial purchase price for the acquisition has been made to major categories of assets and liabilities. The \$6,134 excess of the initial purchase price over the preliminary estimated fair value of the net tangible and identifiable intangible assets acquired was recorded as goodwill. Other acquired intangibles included customer relationships valued at \$192 and a trade name valued at \$304, which will both be amortized on a straight-line basis over twenty years. The Company also recorded \$700 as exit costs for terminated employees which will be paid by the end of first quarter 2008. The allocation will be finalized once the purchase price and assumed liabilities are finalized. The Company expects to finalize the purchase price allocation during fiscal 2008. The acquisition is not material to the results of the Company.

During February 2007, the Company acquired the assets of a synthetic fibers filtration business from Newton Tool & Mfg. Company, Inc., a privately-owned engineering and machining company based in Swedesboro, New Jersey, for \$6,603 in cash, including acquisition expenses. The synthetic fibers filtration business, including all of the related production equipment, was moved into the Company's operations in Houston, Texas, and Shelby, North Carolina. The business is included in the Industrial/Environmental Filtration segment from the date of acquisition.

An allocation of the purchase price for the acquisition was made to major categories of assets and liabilities. The \$715 excess of the purchase price over the estimated fair value of the net tangible and identifiable intangible assets acquired was recorded as goodwill. Other acquired intangibles included noncompete agreements valued at \$100 and customer relationships valued at \$2,100, which are being amortized on a straight-line basis over three years and thirteen years, respectively. The acquisition is not material to the results of the Company.

In April 2006, the Company acquired two businesses for approximately \$2,843 in cash, net of cash received. One was a filter distributorship based in Minnesota which became a wholly-owned subsidiary of the Company and was included in the Industrial/Environmental Filtration segment beginning in the second quarter of 2006. In the other transaction, the Company acquired certain assets of a manufacturer and distributor of heavy-duty engine air filters based in Oklahoma. These assets were combined into an existing subsidiary of the Company within the Engine/Mobile Filtration segment and the results were included in the Company's consolidated results of operations from the date of acquisition.

An allocation of the purchase prices for these two acquisitions has been made to major categories of assets and liabilities. The \$672 excess of the purchase price over the estimated fair value of the net tangible and identifiable intangible assets acquired was recorded as goodwill. Other acquired intangibles included noncompete agreements valued at \$91 and customer relationships valued at \$1,195, which will be amortized on a straight-line basis over three years and ten to twenty years, respectively. Under the terms of the purchase agreement for the Industrial/Environmental Filtration segment acquisition, the Company paid an additional \$160 during fiscal 2007. This payment was recorded as goodwill. Additional payments not to exceed \$1,100 may be required in future years based on the operating performance of this entity. The acquisitions were not material to the results of the Company.

On June 1, 2006, the Company purchased the minority owners' interest in a consolidated affiliate in South Africa for approximately \$2,230 of which \$1,644 was paid during fiscal 2006. The remainder was paid subsequent

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

to year-end 2007. As a result of this transaction, the Company recorded \$113 as goodwill. The purchase was not material to the results of the Company.

On November 1, 2005, the Company acquired Martin Kurz & Co., Inc. (MKI), a privately-owned Mineola, New York manufacturer of sintered porous metal laminates used in screening and filtration products for a wide array of industries, including pharmaceutical, petrochemical, aerospace, paper and chemical process industries, for approximately \$24,621 net of cash received, including acquisition expenses. During 2006, the Company paid an additional \$140 related to a working capital adjustment and final settlement with the sellers. This payment, along with a revised estimate of liabilities assumed and finalization of the appraisal of acquired assets, increased goodwill by \$117. The purchase price was paid in cash with available funds. MKI's sales for the most recent twelve months prior to its acquisition were approximately \$12,000. The acquisition would not have significantly affected net earnings and earnings per share of the Company for prior fiscal years. MKI was acquired to expand the Company's product line and technical capabilities in filter manufacturing. MKI was included in the Industrial/Environmental Filtration segment from the date of acquisition.

The excess of the purchase price over the estimated fair value of the net tangible and identifiable intangible assets acquired was recorded as goodwill. The initial purchase price was based on the net assets of the business acquired as shown on an October 31, 2005, balance sheet which was subject to a final adjustment. The allocation of the purchase price over the estimated fair value of the tangible and identifiable intangible assets acquired from MKI resulted in \$9,231 recorded as goodwill. In addition, the Company recognized \$8,600 for customer relationships that will be amortized over twelve years, \$267 for trademarks that will be amortized over twenty years and \$1,700 as other acquired intangibles which will be amortized over five to ten years.

Following is a condensed balance sheet based on fair values of the assets acquired and liabilities assumed.

Cash .....	\$ 244
Accounts receivable, less allowance for losses .....	1,312
Inventory, net .....	468
Prepaid assets .....	59
Plant assets .....	3,493
Goodwill .....	9,231
Other acquired intangibles .....	<u>10,567</u>
Total assets acquired .....	25,374
Accounts payable and accrued liabilities .....	<u>(369)</u>
Net assets acquired .....	<u>\$25,005</u>

On March 1, 2005, the Company acquired Niagara Screen Products Limited (Niagara), a manufacturer of woven wire and metallic screening and filtration products, located in St. Catharines, Ontario, Canada for \$3,356 in cash. Niagara became a wholly-owned subsidiary of the Company and is included in the Industrial/Environmental Filtration segment from the date of acquisition. The allocation of the excess of purchase price over the fair value of the tangible and identifiable intangible assets acquired for Niagara resulted in \$2,164 recorded as goodwill. In addition, the Company recognized \$53 for customer relationships that are being amortized over twenty years. The Company also recorded \$382 as exit costs for terminated employees and \$78 as plant shutdown costs, both of which were paid during fiscal year 2005. The acquisition would not have significantly affected net earnings and earnings per share of the Company for prior fiscal years.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Dollars in thousands except per share data) — (Continued)

**C. Inventories**

Inventories are valued at the lower of cost or market determined on the first-in, first-out (FIFO) method of inventory costing which approximates current cost. Inventories are summarized as follows:

	2007	2006
Raw materials .....	\$ 49,722	\$ 45,986
Work in process .....	18,973	19,987
Finished products .....	67,151	63,700
	\$135,846	\$129,673

**D. Plant Assets**

Plant assets at November 30, 2007 and 2006 were as follows:

	2007	2006
Land .....	\$ 8,242	\$ 7,156
Buildings and building fixtures .....	93,665	87,561
Machinery and equipment .....	274,893	255,760
Construction in process .....	21,550	10,000
	398,350	360,477
Less accumulated depreciation .....	229,138	213,948
	\$169,212	\$146,529

**E. Goodwill and Acquired Intangibles**

The following table reconciles the activity for goodwill by reporting unit for fiscal years 2007 and 2006.

	Engine/Mobile Filtration	Industrial/ Environmental Filtration	Packaging	Total
Balance at November 30, 2005 .....	\$15,678	\$ 98,600	\$—	\$114,278
Acquisitions .....	303	599	—	902
Currency translation adjustments .....	766	86	—	852
Balance at November 30, 2006 .....	16,747	99,285	—	116,032
Acquisitions .....	6,134	875	—	7,009
Currency translation adjustments .....	1,304	373	—	1,677
Balance at November 30, 2007 .....	\$24,185	\$100,533	\$—	\$124,718

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The following table summarizes acquired intangibles by reporting unit. Other acquired intangibles includes parts manufacturer regulatory approvals, proprietary technology, patents and noncompete agreements.

	<u>Engine/Mobile Filtration</u>	<u>Industrial/ Environmental Filtration</u>	<u>Packaging</u>	<u>Total</u>
Balance at November 30, 2006:				
Trademarks/trade names, gross . . . . .	\$ 603	\$29,157	\$—	\$29,760
Less accumulated amortization . . . . .	<u>—</u>	<u>14</u>	<u>—</u>	<u>14</u>
Trademarks/trade names, net . . . . .	<u>\$ 603</u>	<u>\$29,143</u>	<u>\$—</u>	<u>\$29,746</u>
Customer relationships, gross . . . . .	\$1,970	\$16,666	\$—	\$18,636
Less accumulated amortization . . . . .	<u>408</u>	<u>2,340</u>	<u>—</u>	<u>2,748</u>
Customer relationships, net . . . . .	<u>\$1,562</u>	<u>\$14,326</u>	<u>\$—</u>	<u>\$15,888</u>
Other acquired intangibles, gross . . . . .	\$ 241	\$12,782	\$—	\$13,023
Less accumulated amortization . . . . .	<u>214</u>	<u>5,442</u>	<u>—</u>	<u>5,656</u>
Other acquired intangibles, net . . . . .	<u>\$ 27</u>	<u>\$ 7,340</u>	<u>\$—</u>	<u>\$ 7,367</u>

	<u>Engine/Mobile Filtration</u>	<u>Industrial/ Environmental Filtration</u>	<u>Packaging</u>	<u>Total</u>
Balance at November 30, 2007:				
Trademarks/trade names, gross . . . . .	\$ 929	\$29,157	\$—	\$30,086
Less accumulated amortization . . . . .	<u>12</u>	<u>248</u>	<u>—</u>	<u>260</u>
Trademarks/trade names, net . . . . .	<u>\$ 917</u>	<u>\$28,909</u>	<u>\$—</u>	<u>\$29,826</u>
Customer relationships, gross . . . . .	\$2,176	\$18,777	\$—	\$20,953
Less accumulated amortization . . . . .	<u>561</u>	<u>3,616</u>	<u>—</u>	<u>4,177</u>
Customer relationships, net . . . . .	<u>\$1,615</u>	<u>\$15,161</u>	<u>\$—</u>	<u>\$16,776</u>
Other acquired intangibles, gross . . . . .	\$ 243	\$12,882	\$—	\$13,125
Less accumulated amortization . . . . .	<u>227</u>	<u>6,291</u>	<u>—</u>	<u>6,518</u>
Other acquired intangibles, net . . . . .	<u>\$ 16</u>	<u>\$ 6,591</u>	<u>\$—</u>	<u>\$ 6,607</u>

The Company has completed an annual impairment review at each year-end, with no indication of impairment of goodwill. In performing the impairment reviews, the Company estimated the fair values of the aggregated reporting units using a present value method that discounted future cash flows. Such valuations are sensitive to assumptions associated with cash flow growth, discount rates, terminal value and the aggregation of reporting unit components. The Company further assessed the reasonableness of these estimates by using valuation methods based on market multiples and recent acquisition transactions.

The Company performed annual impairment tests on its indefinite-lived intangibles as of November 30, 2007 and 2006 using the relief-from-royalty method to determine the fair value of its trademarks and trade names. There was no impairment as the fair value was greater than the carrying value for these indefinite-lived intangibles as of these dates.

In addition, the Company reassessed the useful lives and classification of identifiable finite-lived intangible assets at each year-end and determined that they continue to be appropriate. Amortization expense was \$2,531, \$2,188 and \$1,338 for the years ended November 30, 2007, 2006 and 2005, respectively. The estimated amounts of

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

amortization expense for the next five years are: \$2,165 in 2008, \$2,146 in 2009, \$2,102 in 2010, \$2,041 in 2011 and \$2,026 in 2012.

**F. Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities at November 30, 2007 and 2006 were as follows:

	<u>2007</u>	<u>2006</u>
Accounts payable . . . . .	\$ 53,523	\$ 50,273
Accrued salaries, wages and commissions . . . . .	11,945	14,147
Compensated absences . . . . .	7,484	7,333
Accrued insurance liabilities . . . . .	11,412	11,799
Other accrued liabilities . . . . .	<u>25,255</u>	<u>23,577</u>
	<u>\$109,619</u>	<u>\$107,129</u>

No amounts within the other accrued liabilities amount shown above exceed 5% of total current liabilities. Warranties are recorded as a liability on the balance sheet and as charges to current expense for estimated normal warranty costs and, if applicable, for specific performance issues known to exist on products already sold. The expenses estimated to be incurred are provided at the time of sale and adjusted as needed, based primarily upon experience.

Charges in the Company's warranty accrual, which is included in other accrued liabilities above, during the year ended November 30, 2007 are as follows:

Balance at November 30, 2006 . . . . .	\$ 1,486
Accruals for warranties issued during the period . . . . .	1,028
Accruals related to pre-existing warranties . . . . .	211
Settlements made during the period . . . . .	(1,056)
Other adjustments, primarily currency translation . . . . .	<u>(184)</u>
Balance at November 30, 2007 . . . . .	<u>\$ 1,485</u>

**G. Restructuring Charges**

The Company discontinued production at an HVAC filter manufacturing plant in Kenly, North Carolina in November 2006. Severance costs of \$164 were accrued and paid during fiscal 2006 and were included in cost of sales in the Industrial/Environmental Filtration segment. Minimal additional charges related to contract termination costs and facilities consolidation costs were recognized when the Company exited a lease related to that facility.

Also during fiscal year 2006, the Company merged production at two of its manufacturing facilities in order to realize cost savings and efficiency benefits. At the end of August 2006, the Company terminated manufacturing at one of its European facilities. The Company recorded and paid \$446 for one-time termination benefits paid to employees who were involuntarily terminated during 2006. This charge was included in cost of sales in the Industrial/ Environmental Filtration segment.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Dollars in thousands except per share data) — (Continued)

**H. Long-Term Debt**

Long-term debt at November 30, 2007 and 2006 consisted of the following:

	<u>2007</u>	<u>2006</u>
Industrial Revenue Bonds, at weighted average interest rates of 3.73% and 3.62% at year-end .....	\$15,820	\$15,820
Note payable, due March 2012, at a variable rate of interest that was 6% at year-end .....	1,283	—
Other .....	320	184
	17,423	16,004
Less current portion .....	94	58
	<u>\$17,329</u>	<u>\$15,946</u>

A fair value estimate of \$16,960 and \$15,775 for long-term debt in 2007 and 2006, respectively, is based on the current interest rates available to the Company for debt with similar remaining maturities.

In April 2003, the Company entered into a five-year multicurrency revolving credit agreement with a group of financial institutions under which it could borrow up to \$165,000. The 2003 credit agreement provided that loans could be made under a selection of currencies and rate formulas. The interest rate was based upon either a defined Base Rate or the London Interbank Offered Rate (LIBOR) plus or minus applicable margins. Facility fees and other fees on the entire loan commitment are payable for the duration of this facility. There were no amounts outstanding under this agreement at November 30, 2007 or 2006.

Borrowings under the credit facility were unsecured, but were guaranteed by certain subsidiaries of the Company. The agreement related to this borrowing contained certain restrictive covenants that included maintaining minimum consolidated net worth, limiting new borrowings, maintaining minimum interest coverage and restricting certain changes in ownership. The Company was in compliance with these covenants throughout fiscal years 2007 and 2006. This agreement also included a \$40,000 letter of credit subline, against which \$8,491 in letters of credit had been issued at November 30, 2007 and 2006.

As of November 30, 2007 and 2006, the industrial revenue bonds include \$7,410 issued in cooperation with the Campbellsville-Taylor County Industrial Development Authority (Kentucky) due May 1, 2031 and \$8,410 issued in cooperation with the South Dakota Economic Development Finance Authority due February 1, 2016. The interest rate on these bonds is reset weekly.

Required principal maturities of long-term debt as of year-end 2007 for the next five fiscal years ending November 30 are as follows: \$94 in 2008, \$94 in 2009, \$69 in 2010, \$48 in 2011, \$1,298 in 2012 and \$15,820 thereafter.

Interest paid totaled \$644, \$584 and \$483 during 2007, 2006 and 2005, respectively.

Subsequent to year-end, on December 18, 2007, the Company entered into a five-year multicurrency revolving credit agreement with a group of financial institutions under which it may borrow up to \$250,000 under a selection of currencies and rate formulas. This credit agreement replaced the \$165,000 credit agreement described above that would have expired in April 2008. The interest rate is based upon either a defined Base Rate or the London Interbank offered Rate (LIBOR) plus or minus applicable margins. Commitment fees, letter of credit fees and other fees are payable as provided in the new credit agreement. In addition, the Company entered into a fixed rate interest swap agreement to manage its interest rate exposure on certain amounts outstanding under the \$250,000 agreement. The interest rate agreement provides for the Company to pay a 3.93% fixed interest rate on a notional amount of \$100,000 and expires January 1, 2010.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

**I. Leases**

The Company has various lease agreements for offices, warehouses, manufacturing plants and equipment that expire on various dates through March 2017. Some of these lease agreements contain renewal options and provide for payment of property taxes, utilities and certain other expenses. Commitments for minimum rentals under noncancelable leases at November 30, 2007 for the next five years are: \$10,332 in 2008, \$7,625 in 2009, \$5,634 in 2010, \$3,628 in 2011 and \$3,140 in 2012. Rent expense totaled \$9,228, \$9,814 and \$11,026 for the years ended November 30, 2007, 2006 and 2005, respectively.

**J. Pension and Other Postretirement Plans**

The Company has defined benefit pension plans and postretirement health care plans covering certain current and retired employees. Effective November 30, 2007, the Company adopted certain provisions of SFAS No. 158 requiring recognition of the overfunded or underfunded status of defined pension and other postretirement plans as an asset or liability in the statement of financial position. Changes in that funded status are recognized in accumulated other comprehensive income in the year in which the adoption occurs and in other comprehensive income in the following years. SFAS No. 158's provisions regarding the change in the measurement date of pension and other postretirement plans from a November 1 date to the Company's fiscal year end date will be effective for fiscal year 2009.

The adoption of SFAS No. 158 resulted in incremental adjustments to the following individual line items in the Consolidated Balance Sheet:

	<u>Before SFAS No. 158 Adoption</u>	<u>SFAS No. 158 Adoption Adjustments</u>	<u>After SFAS No. 158 Adoption</u>
Prepaid pension asset . . . . .	\$18,524	\$(10,183)	\$ 8,341
Intangible pension asset . . . . .	665	(665)	—
Accrued pension liability . . . . .	12,483	3,668	16,151
Accrued postretirement liability . . . . .	3,865	(2,705)	1,160
Accumulated other comprehensive loss, net of tax . . . . .	(2,099)	(4,895)	(6,994)
Deferred tax asset . . . . .	(248)	(2,906)	(3,154)

The Company has frozen participation in its defined benefit plans. Certain current plan participants will continue to participate in the plan, while other current participants will not accrue future benefits under the plan but will participate in an enhanced defined contribution plan which offers an increased company match.

The Company's policy is to contribute to its qualified U.S. and non-U.S. pension plans at least the minimum amount required by applicable laws and regulations, to contribute to the nonqualified plan when required for benefit payments, and to contribute to the postretirement benefit plan an amount equal to the benefit payments. During 2008, the minimum required contribution for the U.S. pension plans is expected to be zero. The Company, from time to time, makes contributions in excess of the minimum amount required as economic conditions warrant. The Company did not make a contribution to the qualified U.S. pension plan in 2007 or 2006. The Company has not determined whether it will make a voluntary contribution to the U.S. qualified plan in 2008; however, it does expect to contribute \$277 to the U.S. nonqualified plan, \$769 to the non-U.S. plan and \$213 to the postretirement benefit plan to pay benefits during 2008.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The following table shows reconciliations of the pension plans and other postretirement plan benefits as of November 30, 2007 and 2006. The accrued pension benefit liability includes an unfunded benefit obligation of \$15,794 and \$15,362 as of November 30, 2007 and 2006, respectively, related to nonqualified plans. In addition to the plan assets related to qualified plans, the Company has funded approximately \$1,044 and \$1,234 at November 30, 2007 and 2006, respectively, in a restricted trust for its nonqualified plans. This trust is included in other noncurrent assets in the Company's Consolidated Balance Sheets.

	Pension Benefits		Other Postretirement Benefits	
	2007	2006	2007	2006
Change in benefit obligation:				
Benefit obligation at beginning of year . . . . .	\$131,238	\$126,967	\$ 1,479	\$ 1,770
Currency translation . . . . .	555	1,264	—	—
Service cost . . . . .	2,819	3,329	1	20
Interest cost . . . . .	7,241	6,775	74	82
Plan participants' contributions . . . . .	52	87	—	—
Actuarial gains . . . . .	(8,145)	(1,851)	(189)	(258)
Benefits paid . . . . .	(5,903)	(5,333)	(613)	(602)
Retiree contributions . . . . .	—	—	408	467
Benefit obligation at end of year . . . . .	<u>\$127,857</u>	<u>\$131,238</u>	<u>\$ 1,160</u>	<u>\$ 1,479</u>
Change in plan assets:				
Fair value of plan assets at beginning of year . . . . .	\$110,347	\$100,131	\$ —	\$ —
Currency translation . . . . .	417	956	—	—
Actual return on plan assets . . . . .	14,612	14,043	—	—
Employer contribution . . . . .	229	189	—	—
Plan participants' contributions . . . . .	52	87	—	—
Benefits paid . . . . .	(5,610)	(5,059)	—	—
Fair value of plan assets at end of year . . . . .	<u>\$120,047</u>	<u>\$110,347</u>	<u>\$ —</u>	<u>\$ —</u>
Funded status . . . . .	<u>\$ (7,810)</u>	<u>\$ (20,891)</u>	<u>\$(1,160)</u>	<u>\$(1,479)</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Dollars in thousands except per share data) — (Continued)

	<u>Pension Benefits</u>	<u>Other Postretirement Benefits</u>		
Amounts recognized in the Consolidated Balance Sheets as of November 30, 2007 include:				
Other noncurrent assets . . . . .	\$ 8,341	\$ —		
Current liabilities . . . . .	(1,047)	(213)		
Long-term liabilities . . . . .	(15,104)	(947)		
Accumulated other comprehensive loss, pre-tax . . . . .	<u>13,851</u>	<u>(2,705)</u>		
Net amount recognized . . . . .	<u>\$ 6,041</u>	<u>\$(3,865)</u>		
Amounts recognized in Accumulated Other Comprehensive Income, pre-tax, as of November 30, 2007 include:				
Net actuarial gain (loss) . . . . .	\$ 13,090	\$(1,364)		
Net prior service cost (credit) . . . . .	<u>761</u>	<u>(1,341)</u>		
Total pre-tax . . . . .	13,851	(2,705)		
Deferred taxes . . . . .	<u>(5,160)</u>	<u>1,008</u>		
Accumulated Other Comprehensive Income, after-tax . . . . .	<u>\$ 8,691</u>	<u>\$(1,697)</u>		
Reconciliation of funded status as of November 30, 2006:				
Accumulated benefit obligation . . . . .	\$123,965	\$ n/a		
Additional benefit obligation for future salary increases . . . . .	<u>7,273</u>	<u>n/a</u>		
Benefit obligation . . . . .	131,238	1,479		
Fair value of plan assets . . . . .	<u>110,347</u>	<u>—</u>		
Funded status . . . . .	(20,891)	(1,479)		
Unrecognized prior service cost . . . . .	929	(1,463)		
Unrecognized net actuarial loss / (gain) . . . . .	<u>28,370</u>	<u>(1,314)</u>		
Net amount recognized . . . . .	<u>\$ 8,408</u>	<u>\$(4,256)</u>		
Amounts recognized in the Consolidated Balance Sheets as of November 30, 2006 include:				
Prepaid benefit cost . . . . .	\$ 19,851	\$ —		
Accrued benefit liability . . . . .	(18,289)	(4,256)		
Other noncurrent assets . . . . .	826	—		
Accumulated other comprehensive loss, pre-tax . . . . .	<u>6,020</u>	<u>—</u>		
Net amount recognized . . . . .	<u>\$ 8,408</u>	<u>\$(4,256)</u>		
	<u>Pension Benefits</u>	<u>Other Postretirement Benefits</u>		
	2007	2006	2007	2006
Assumptions:				
Discount rate-qualified plans . . . . .	6.25%	5.75%	5.75%	5.50%
Discount rate-nonqualified plan . . . . .	5.25%	5.25%	n/a	n/a
Fate of compensation increase-qualified plans . . . . .	4.00%	4.00%	n/a	n/a
Fate of compensation increase-nonqualified plan . . . . .	0.00%	0.00%	n/a	n/a
Measurement date . . . . .	11/01/07	11/01/06	11/01/07	11/01/06

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The assumptions for the discount rate, rate of compensation increase and expected rate of return and the asset allocations related to the non-U.S. plan are not materially different than for the U.S. plans. The discount rate is used to calculate the present value of the projected benefit obligation. The Company's objective in selecting a discount rate is to select the best estimate of the rate at which the benefit obligations could be effectively settled on the measurement date taking into account the nature and duration of the benefit obligations of the plan. In making this best estimate, the Company looks at rates of return on high-quality fixed-income investments currently available and expected to be available during the period to maturity of the benefits. This process includes looking at the bonds available on the measurement date with a quality rating of Aa or better. Similar appropriate benchmarks are used to determine the discount rate for the non-U.S. plan. The difference in the discount rates between the qualified, the nonqualified and the other postretirement plan is due to different expectations as to the period of time in which plan members will participate in the various plans. In general, higher discount rates correspond to longer participation periods.

The rate of compensation increase represents the long-term assumption for expected increases in salaries among continuing active participants accruing benefits in the pay-related plans. The Company considers the impact of profit-sharing payments, merit increases and promotions in setting the salary increase assumption as well as possible future inflation increases and its impact on salaries paid to plan participants in the locations where the Company has facilities. For the nonqualified plan, the rate of compensation is assumed to be zero. The liability is based on the three highest consecutive compensation years for a small group of active participants. It is unlikely that future compensation will exceed the highest level already achieved over three consecutive past years.

The U.S. plan's target allocation is 70% equity securities, 25% debt securities and 5% real estate. The target allocation is based on the Company's desire to maximize total return considering the long-term funding objectives of the pension plans but may change in the future. With advice from independent investment managers, plan assets are diversified to achieve a balance between risk and return. The Company's expected long-term rate of return considers historical returns on plan assets as well as future expectation given the current and target asset allocation and current economic conditions with input from investment managers and actuaries. The expected rate of return on plan assets is designed to be a long-term assumption that may be subject to considerable year-to-year variance from actual returns.

As of the November 1 measurement date, the actual pension asset allocations were as follows:

	<u>2007</u>	<u>2006</u>
Equity securities . . . . .	70.9%	70.6%
Debt securities . . . . .	23.6%	23.4%
Real estate and other . . . . .	5.5%	6.0%
	<u>100.0%</u>	<u>100.0%</u>

The expected pension benefit payments for the next ten fiscal years are as follows:

	<u>Pension Benefits</u>	<u>Other Postretirement Benefits</u>
2008 . . . . .	\$ 5,847	\$213
2009 . . . . .	6,155	189
2010 . . . . .	11,226	160
2011 . . . . .	18,727	146
2012 . . . . .	6,983	119
2013-2017 . . . . .	40,710	381

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The components of net periodic benefit cost for pensions are shown below. Increases in the liability due to changes in plan benefits are recognized in the net periodic benefit costs through a straight-line amortization over the average remaining service period of employees expected to receive benefits.

	Pension Benefits		
	2007	2006	2005
Components of net periodic benefit cost:			
Service cost .....	\$ 2,819	\$ 3,329	\$ 3,755
Interest cost .....	7,241	6,775	6,236
Expected return on plan assets .....	(8,601)	(7,871)	(7,483)
Amortization of unrecognized:			
Prior service cost .....	163	158	146
Net actuarial loss .....	<u>1,252</u>	<u>2,031</u>	<u>2,105</u>
Net periodic benefit cost .....	<u>\$ 2,874</u>	<u>\$ 4,422</u>	<u>\$ 4,759</u>
Assumptions:			
Discount rate-qualified plans .....	5.75%	5.50%	5.50%
Discount rate-nonqualified plan .....	5.25%	5.00%	5.50%
Expected return on plan assets .....	8.00%	8.00%	8.00%
Rate of compensation increase-qualified plans .....	4.00%	4.00%	4.00%
Rate of compensation increase-nonqualified plan .....	0.00%	6.50%	6.50%
Measurement date .....	11/01/06	11/01/05	11/01/04

For the determination of 2008 expense, the Company does not expect to change its assumptions for the long-term return on assets or the rate of compensation increase on its qualified plan or the discount rate on its nonqualified plan; however, it will increase its discount rate to 6.25% on its qualified U.S. pension plan, which will decrease fiscal 2008 expense approximately \$1,200.

The postretirement obligations represent a fixed dollar amount per retiree. The Company has the right to modify or terminate these benefits. The participants will assume substantially all future health care benefit cost increases, and future increases in health care costs will not increase the postretirement benefit obligation or cost to the Company. Therefore, the Company has not assumed any annual rate of increase in the per capita cost of covered health care benefits for future years. The prescription drug benefits provided by this plan are not actuarially equivalent to Medicare Part D; therefore, the Company will not receive a government subsidy under the Medicare Prescription Drug, Improvement and Modernization Act of 2003. The Company discontinued the prescription drug benefit portion of its plan effective January 31, 2006. This change did not have a material effect on fiscal 2006 expense or liability. The components of net periodic benefit cost for postretirement health care benefits are shown below.

	Other Postretirement Benefits		
	2007	2006	2005
Components of net periodic benefit cost:			
Service cost .....	\$ 1	\$ 20	\$ 30
Interest cost .....	74	82	103
Amortization of unrecognized:			
Prior service cost .....	(122)	(122)	(122)
Net actuarial gain .....	<u>(126)</u>	<u>(105)</u>	<u>(77)</u>
Net periodic benefit cost .....	<u>\$ (173)</u>	<u>\$ (125)</u>	<u>\$ (66)</u>
Assumptions:			
Discount rate .....	5.50%	5.00%	5.50%
Measurement date .....	11/01/06	11/01/05	11/01/04

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The Company froze participation in the postretirement healthcare plan to eligible retirees effective January 1, 2007. As a result, unrecognized prior service costs of \$1,708 are being amortized over the average remaining years of service for active plan participants. The Company will increase its discount rate assumption to 5.75% in 2008 for its other postretirement benefits plan, which will not significantly affect the fiscal 2008 expense.

The Company also sponsors various defined contribution plans that provide employees with an opportunity to accumulate funds for their retirement. The Company matches the contributions of participating employees based on the percentages specified in the respective plans. The Company recognized expense related to these plans of \$3,166, \$3,144 and \$3,157 in 2007, 2006 and 2005, respectively.

**K. Income Taxes**

The provision for income taxes consisted of:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Current:			
Federal .....	\$30,046	\$38,614	\$33,608
State .....	2,042	2,574	4,057
Foreign .....	5,071	5,002	3,885
Deferred .....	<u>2,516</u>	<u>(2,395)</u>	<u>(582)</u>
	<u>\$39,675</u>	<u>\$43,795</u>	<u>\$40,968</u>

Income taxes paid, net of refunds, totaled \$41,295, \$44,446 and \$29,483 during 2007, 2006 and 2005, respectively.

Earnings before income taxes and minority interests included the following components:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Domestic income .....	\$111,701	\$110,956	\$106,162
Foreign income .....	<u>18,808</u>	<u>15,985</u>	<u>11,760</u>
	<u>\$130,509</u>	<u>\$126,941</u>	<u>\$117,922</u>

The provision for income taxes resulted in effective tax rates that differ from the statutory federal income tax rates. The reasons for these differences are as follows:

	<u>Percent of Pre-Tax Earnings</u>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Statutory U.S. tax rates .....	35.0%	35.0%	35.0%
State income taxes, net of federal benefit .....	1.6	2.0	2.1
Foreign sales .....	—	(0.4)	(0.6)
Tax credits .....	(1.9)	(0.8)	(0.9)
Foreign taxes at different rates .....	(0.3)	(0.1)	(0.8)
Domestic production activities deduction .....	(0.8)	(0.8)	—
Settlement of certain tax liabilities .....	(3.2)	—	—
Other, net .....	—	<u>(0.4)</u>	<u>(0.1)</u>
Consolidated effective income tax rate .....	<u>30.4%</u>	<u>34.5%</u>	<u>34.7%</u>

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Dollars in thousands except per share data) — (Continued)

The components of the net deferred tax liability as of November 30, 2007 and 2006 were as follows:

	<u>2007</u>	<u>2006</u>
Deferred tax assets:		
Deferred compensation .....	\$ 6,131	\$ 4,991
Other postretirement benefits .....	(144)	989
Tax credits and foreign loss carryforwards .....	1,440	1,120
Accounts receivable .....	4,658	6,001
Inventories .....	4,333	4,473
Accrued liabilities and other .....	5,754	5,407
Valuation allowance .....	(760)	(754)
Total deferred tax assets, net .....	<u>21,412</u>	<u>22,227</u>
Deferred tax liabilities:		
Pensions .....	2,884	(71)
Plant assets .....	(16,133)	(16,283)
Intangibles .....	(13,158)	(10,864)
Total deferred tax liabilities .....	<u>(26,407)</u>	<u>(27,218)</u>
Deferred tax liability, net .....	<u>\$ (4,995)</u>	<u>\$ (4,991)</u>

Of the tax credits and foreign loss carryforwards, \$1,191 expires in 2008 through 2015 and \$249 may be carried over indefinitely. The Company increased the valuation allowance by \$6 in 2007 and decreased it by \$142 in 2006 related to foreign net operating losses and foreign tax credit carryovers. The valuation allowance reflects the estimated amount of deferred tax assets due to foreign net operating losses that may not be realized. The Company expects to realize the remaining deferred tax assets through the reversal of taxable temporary differences and future earnings.

The Company repatriated \$2,123 of accumulated foreign earnings in 2007. No amounts were repatriated in 2006. The Company has not provided deferred taxes on unremitted foreign earnings from certain foreign affiliates of approximately \$34,334 that are intended to be indefinitely reinvested to finance operations and expansion outside the United States. If such earnings were distributed beyond the amount for which taxes have been provided, foreign tax credits would substantially offset any incremental U.S. tax liability. Determination of the unrecognized deferred taxes related to these undistributed earnings is not practicable.

**L. Gain on Insurance Settlement**

In April 2006, the Company's warehouse in Goodlettsville, Tennessee was damaged by a tornado. In accordance with FASB Interpretation No. 30, "Accounting for Involuntary Conversions of Non-Monetary Assets to Monetary Assets," the Company recognized a \$591 gain in selling and administrative expenses on the excess of insurance proceeds over the net book value of the property, that was net of \$250 of expenses subject to a deductible paid by the Company. As of November 30, 2007, the Company has collected all insurance proceeds and the repairs to the building are complete.

**M. Contingencies**

The Company is involved in legal actions arising in the normal course of business. Additionally, the Company is party to various proceedings relating to environmental issues. The U.S. Environmental Protection Agency (EPA) and/or other responsible state agencies have designated the Company as a potentially responsible party (PRP), along with other companies, in remedial activities for the cleanup of waste sites under the federal Superfund statute.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

Although it is not certain what future environmental claims, if any, may be asserted, the Company currently believes that its potential liability for known environmental matters does not exceed its present accrual of \$50. However, environmental and related remediation costs are difficult to quantify for a number of reasons, including the number of parties involved, the difficulty in determining the extent of the contamination, the length of time remediation may require, the complexity of the environmental regulation and the continuing advancement of remediation technology. Applicable federal law may impose joint and several liability on each PRP for the cleanup.

It is the opinion of management, after consultation with legal counsel that additional liabilities, if any, resulting from these legal or environmental issues, are not expected to have a material adverse effect on the Company's financial condition or consolidated results of operations.

In the event of a change in control of the Company, termination benefits are likely to be required for certain executive officers and other key employees.

**N. Preferred Stock Purchase Rights**

In fiscal year 1996, the Board of Directors of CLARCOR adopted a Shareholder Rights Plan that granted each shareholder the right to purchase shares of CLARCOR Series B Junior Participating Preferred Stock under certain conditions. The Shareholder Rights Plan expired on April 25, 2006, and was not renewed. No preferred stock has been issued under the Plan.

**O. Incentive Plan**

On March 24, 2003, the shareholders of CLARCOR approved the 2004 Incentive Plan, which replaced the 1994 Incentive Plan on its termination date of December 14, 2003. The 2004 Incentive Plan allows the Company to grant stock options, restricted stock and performance awards to officers, directors and key employees of up to 3,000,000 shares during a ten-year period that ends in December of 2013. Upon share option exercise or restricted share unit conversion, the Company issues new shares unless treasury shares are available.

**Stock Options**

Under the 2004 Incentive Plan, nonqualified stock options may only be granted at the fair market value at the date of grant. All outstanding stock options have been granted at the fair market value on the date of grant, which is the date the Board of Directors approves the grant and the participants receive it. The Company's Board of Directors determines the vesting requirements for stock options at the time of grant and may accelerate vesting as occurred during 2005. Excluding the grants awarded in fiscal 2005, options granted to key employees vest 25% per year beginning at the end of the first year; therefore, they become fully exercisable at the end of four years. Vesting may be accelerated in the event of retirement, disability or death of a participant or change in control of the Company. Options granted to non-employee directors vest immediately. All options expire ten years from the date of grant unless otherwise terminated. The options granted in fiscal 2005 are fully vested as discussed in Note A of the Notes to Consolidated Financial Statements. Beginning in fiscal 2006, the Company no longer grants options with reload features.

The Company recorded pre-tax compensation expense related to stock options of \$2,929 and \$1,863 and related tax benefits of \$978 and \$652 for the years ended November 30, 2007 and 2006, respectively. This reduced diluted earnings per share by approximately \$0.04 in 2007 and \$0.02 in 2006.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The following table summarizes the activity under the nonqualified stock option plans and includes options granted under both the 1994 Incentive Plan and the 2004 Incentive Plan.

	2007		2006		2005	
	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
Outstanding at beginning of year . . . . .	3,253,059	\$21.56	3,885,915	\$20.63	3,676,306	\$15.42
Granted . . . . .	453,525	33.60	61,550	35.08	1,374,865	27.50
Exercised . . . . .	(501,936)	18.19	(627,656)	16.98	(1,105,778)	11.98
Terminated . . . . .	(13,050)	25.83	(66,750)	22.59	(59,478)	18.52
Outstanding at end of year . . . . .	<u>3,191,598</u>	<u>\$23.79</u>	<u>3,253,059</u>	<u>\$21.56</u>	<u>3,885,915</u>	<u>\$20.63</u>
Options exercisable at end of year . . . . .	<u>2,694,598</u>	<u>\$22.36</u>	<u>2,935,709</u>	<u>\$21.64</u>	<u>3,511,015</u>	<u>\$20.63</u>

At November 30, 2007, there was \$1,978 of unrecognized compensation cost related to nonvested option awards which the Company expects to recognize over a weighted-average period of 3.1 years.

The following table summarizes information about stock option exercises during the fiscal years shown.

	2007	2006	2005
Fair value of options exercised . . . . .	\$ 2,051	\$ 2,649	\$ 3,444
Total intrinsic value of options exercised . . . . .	8,304	10,557	18,098
Cash received upon exercise of options . . . . .	4,924	4,388	3,628
Tax benefit realized from exercise of options . . . . .	3,028	3,540	6,789

The following table summarizes information about the Company's outstanding and exercisable options at November 30, 2007.

Range of Exercise Prices	Options Outstanding				Options Exercisable			
	Number	Weighted Average Exercise Price	Intrinsic Value	Weighted Average Remaining Life in Years	Number	Weighted Average Exercise Price	Intrinsic Value	Weighted Average Remaining Life in Years
\$ 8.97 - \$ 9.79	239,800	\$ 9.15	\$ 6,345,971	2.10	239,800	\$ 9.15	\$ 6,345,971	2.10
\$10.53 - \$13.75	221,450	13.21	4,959,655	3.79	221,450	13.21	4,959,655	3.79
\$16.01 - \$22.80	1,100,625	20.57	16,550,356	4.79	1,000,600	20.35	15,269,036	4.67
\$25.89 - \$38.23	1,629,723	29.55	9,881,326	7.29	1,232,748	28.20	9,129,226	6.72
	<u>3,191,598</u>	<u>\$23.79</u>	<u>\$37,737,308</u>	<u>5.80</u>	<u>2,694,598</u>	<u>\$22.36</u>	<u>\$35,703,888</u>	<u>5.31</u>



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The weighted average fair value per option at the date of grant for options granted in 2007, 2006 and 2005 was \$9.36, \$10.53 and \$7.13, respectively. The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions by grant year. The expected life selected for options granted during each year presented represents the period of time that the options are expected to be outstanding based on historical data of option holder exercise and termination behavior. Expected volatilities are based upon historical volatility of the Company's monthly stock closing prices over a period equal to the expected life of each option grant. The risk-free interest rate is selected based on yields from U.S. Treasury zero-coupon issues with a remaining term approximately equal to the expected term of the options being valued.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Risk-free interest rate .....	4.52%	4.74%	4.05%
Expected dividend yield .....	0.89%	0.96%	1.06%
Expected volatility factor .....	20.55%	20.72%	21.48%
Expected option term (in years):			
Original grants without reloads .....	6.1	6.9	6.4
Original grants with reloads .....	n/a	n/a	5.0

Subsequent to the end of fiscal year 2007, the Company granted 424,900 options at the then-market price of \$36.48.

Restricted Share Unit Awards

The Company's restricted share unit awards are considered nonvested share awards as defined under SFAS No. 123R. The restricted share units require no payment from the employee, and compensation cost is recorded based on the market price of the stock on the grant date and is recorded equally over the vesting period of four years. During the vesting period, officers and key employees receive compensation equal to dividends declared on common shares. Upon vesting, employees may elect to defer receipt of their shares. Compensation expense related to restricted stock unit awards totaled \$1,085, \$734 and \$836 in 2007, 2006 and 2005, respectively. The following table summarizes the restricted share unit awards.

	<u>2007</u>		<u>2006</u>		<u>2005</u>	
	<u>Units</u>	<u>Weighted Average Grant Date Fair Value</u>	<u>Units</u>	<u>Weighted Average Grant Date Fair Value</u>	<u>Units</u>	<u>Weighted Average Grant Date Fair Value</u>
Nonvested at beginning of year . . .	58,466	\$24.75	110,441	\$23.32	107,543	\$16.92
Granted .....	26,200	33.75	—	—	60,285	27.34
Vested .....	(27,295)	22.86	(43,259)	20.86	(57,387)	15.55
Surrendered .....	—	—	(8,716)	25.91	—	—
Nonvested at end of year .....	<u>57,371</u>	<u>\$29.76</u>	<u>58,466</u>	<u>\$24.75</u>	<u>110,441</u>	<u>\$23.32</u>

The total fair value of shares vested during 2007, 2006 and 2005, was \$624, \$902 and \$893, respectively. As of November 30, 2007, there was \$677 of total unrecognized compensation cost related to restricted share unit arrangements that the Company expects to recognize during fiscal years 2008, 2009 and 2010.

Subsequent to the end of fiscal year 2007, the Company granted 25,989 restricted share units at the then-market price of \$36.48.

Directors' Restricted Stock Compensation

The incentive plans provide for grants of shares of common stock to all non-employee directors equal to a one-year annual retainer in lieu of cash. The directors' rights to the shares vest immediately on the date of grant. In 2007,

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

2006 and 2005, respectively, 8,323, 5,892 and 6,760 shares of Company common stock were issued under the plans. Compensation expense related to directors' restricted stock totaled \$270, \$210 and \$172 in 2007, 2006 and 2005, respectively.

Employee Stock Purchase Plan

The Company sponsors an employee stock purchase plan which allows employees to purchase stock at a discount. Effective January 1, 2006, the plan was amended to be in compliance with the safe harbor rules of SFAS No. 123R so that the plan is not compensatory under the new standard and no expense is recognized related to the plan. The Company issued stock under this plan for \$1,305, \$2,147 and \$2,162 during 2007, 2006 and 2005, respectively.

**P. Earnings Per Share, Treasury Transactions and Stock Split**

The Company calculates basic earnings per share by dividing net earnings by the weighted average number of shares outstanding. Diluted earnings per share reflects the impact of outstanding stock options, restricted stock and other stock-based arrangements. The following table provides a reconciliation of the denominators utilized in the calculation of basic and diluted earnings per share:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Net Earnings .....	\$ 90,659	\$ 82,710	\$ 76,393
Basic EPS:			
Weighted average number of common shares outstanding .....	50,345,774	51,570,165	51,658,347
Basic per share amount .....	<u>\$ 1.80</u>	<u>\$ 1.60</u>	<u>\$ 1.48</u>
Diluted EPS:			
Weighted average number of common shares outstanding .....	50,345,774	51,570,165	51,658,347
Dilutive effect of stock-based arrangements common shares outstanding .....	<u>539,540</u>	<u>606,350</u>	<u>557,342</u>
Diluted weighted average number of common shares outstanding .....	50,885,314	52,176,515	52,215,689
Diluted per share amount .....	<u>\$ 1.78</u>	<u>\$ 1.59</u>	<u>\$ 1.46</u>

For fiscal years ended November 30, 2007, 2006 and 2005, respectively, 57,825, 57,550 and 744,865 stock options with a weighted average exercise price of \$35.90, \$35.53 and \$28.89 were not included in the computation of diluted earnings per share as the exercise prices of the options were greater than the average market price of the common shares during the respective periods.

On June 25, 2007, the Company's Board of Directors authorized a \$250 million stock repurchase program of the Company's common stock in the open market and through private transactions over a three-year period. This authorization replaced the Company's previous \$150 million share repurchase authorization that expired on June 16, 2007 which covered a two-year period. During 2007, the Company purchased and retired 2,272,477 shares of common stock for \$74,863. During 2006 and 2005, respectively, the Company repurchased and retired 1,000,000 shares of common stock for \$28,909 and 368,200 shares of common stock for \$10,461. The number of issued shares was reduced as a result of the retirement of these shares. At November 30, 2007, there was approximately \$224,471 available for repurchase under the 2007 stock repurchase program.

On March 21, 2005, the Company declared a two-for-one stock split effected in the form of a 100% stock dividend distributable April 29, 2005 to shareholders of record April 15, 2005. In connection therewith, the

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

Company transferred \$25,775 from retained earnings to common stock, representing the par value of additional shares issued. All share and per share amounts for all periods presented have been adjusted to reflect the stock split.

**Q. Segment Information**

Based on the economic characteristics of the Company's business activities, the nature of products, customers and markets served and the performance evaluation by management and the Company's Board of Directors, the Company has identified three reportable segments: Engine/Mobile Filtration, Industrial/Environmental Filtration and Packaging.

The Engine/Mobile Filtration segment manufactures and markets a complete line of filters used in the filtration of oils, air, fuel, coolant, hydraulic and transmission fluids in both domestic and international markets. The Engine/Mobile Filtration segment provides filters for certain types of transportation equipment including automobiles, heavy-duty and light trucks, buses and locomotives, marine and mining equipment, industrial equipment and heavy-duty construction and agricultural equipment. The products are sold to aftermarket distributors, original equipment manufacturers and dealer networks, private label accounts and directly to truck service centers and large national accounts.

The Industrial/Environmental Filtration segment manufactures and markets a complete line of filters, cartridges, dust collectors and filtration systems used in the filtration of air and industrial fluid processes in both domestic and international markets. The filters and filter systems are used in commercial and industrial buildings, hospitals, manufacturing processes, pharmaceutical processes, clean rooms, airports, shipyards, refineries, power generation plants and residences. The products are sold to commercial and industrial distributors, original equipment manufacturers and dealer networks, private label accounts, retailers and directly to large national accounts.

The Packaging segment manufactures and markets consumer and industrial packaging products including custom-designed plastic and metal containers and closures and lithographed metal sheets in both domestic and international markets. The products are sold directly to consumer and industrial packaging customers.

Net sales represent sales to unaffiliated customers. No single customer or class of product accounted for 10% or more of the Company's consolidated 2007 sales. Assets are those assets used in each business segment. Corporate assets consist of cash and short-term investments, deferred income taxes, headquarters facility and equipment, pension assets and various other assets that are not specific to an operating segment. Unallocated amounts include interest income and expense and other non-operating income and expense items.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

The segment data for the years ended November 30, 2007, 2006 and 2005 were as follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Net sales:			
Engine/Mobile Filtration . . . . .	\$430,029	\$399,090	\$368,183
Industrial/Environmental Filtration . . . . .	414,523	420,435	427,448
Packaging . . . . .	<u>76,639</u>	<u>84,822</u>	<u>78,343</u>
	<u>\$921,191</u>	<u>\$904,347</u>	<u>\$873,974</u>
Operating profit:			
Engine/Mobile Filtration . . . . .	\$ 98,832	\$ 92,598	\$ 80,414
Industrial/Environmental Filtration . . . . .	25,464	25,541	31,266
Packaging . . . . .	<u>5,518</u>	<u>8,189</u>	<u>6,812</u>
	129,814	126,328	118,492
Other income (expense) . . . . .	<u>695</u>	<u>613</u>	<u>(570)</u>
Earnings before income taxes and minority interests . . . . .	<u>\$130,509</u>	<u>\$126,941</u>	<u>\$117,922</u>
Identifiable assets:			
Engine/Mobile Filtration . . . . .	\$252,836	\$215,539	\$193,701
Industrial/Environmental Filtration . . . . .	399,861	380,955	372,120
Packaging . . . . .	41,754	43,952	43,551
Corporate . . . . .	<u>44,684</u>	<u>87,070</u>	<u>65,900</u>
	<u>\$739,135</u>	<u>\$727,516</u>	<u>\$675,272</u>
Additions to plant assets:			
Engine/Mobile Filtration . . . . .	\$ 18,541	\$ 8,861	\$ 10,350
Industrial/Environmental Filtration . . . . .	15,483	6,345	8,776
Packaging . . . . .	2,866	2,288	3,846
Corporate . . . . .	<u>134</u>	<u>94</u>	<u>1,060</u>
	<u>\$ 37,024</u>	<u>\$ 17,588</u>	<u>\$ 24,032</u>
Depreciation and amortization:			
Engine/Mobile Filtration . . . . .	\$ 9,240	\$ 8,307	\$ 7,404
Industrial/Environmental Filtration . . . . .	10,654	11,476	10,316
Packaging . . . . .	2,790	2,503	2,533
Corporate . . . . .	<u>705</u>	<u>793</u>	<u>834</u>
	<u>\$ 23,389</u>	<u>\$ 23,079</u>	<u>\$ 21,087</u>

Financial data relating to the geographic areas in which the Company operates are shown for the years ended November 30, 2007, 2006 and 2005. Net sales by geographic area are based on sales to final customers within that region.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Dollars in thousands except per share data) — (Continued)

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Net sales:			
United States .....	\$674,331	\$698,026	\$682,672
Europe .....	106,173	93,750	87,853
Other international .....	<u>140,687</u>	<u>112,571</u>	<u>103,449</u>
	<u>\$921,191</u>	<u>\$904,347</u>	<u>\$873,974</u>
Plant assets, at cost, less accumulated depreciation:			
United States .....	\$152,115	\$138,754	\$141,374
Europe .....	5,695	5,914	5,784
Other international .....	<u>11,402</u>	<u>1,861</u>	<u>2,347</u>
	<u>\$169,212</u>	<u>\$146,529</u>	<u>\$149,505</u>

**R. Quarterly Financial Data (Unaudited)**

The unaudited quarterly data for 2007 and 2006 were as follows:

	<u>First Quarter</u>	<u>Second Quarter</u>	<u>Third Quarter</u>	<u>Fourth Quarter</u>	<u>Total</u>
2007:					
Net sales .....	\$209,530	\$235,125	\$238,270	\$238,266	\$921,191
Gross profit .....	60,980	70,769	72,858	75,127	279,734
Net earnings .....	16,373	20,929	26,615	26,742	90,659
Net earnings per common share:					
Basic .....	\$ 0.32	\$ 0.41	\$ 0.53	\$ 0.54	\$ 1.80
Diluted .....	\$ 0.32	\$ 0.41	\$ 0.53	\$ 0.53	\$ 1.78
2006:					
Net sales .....	\$213,183	\$227,076	\$231,510	\$232,578	\$904,347
Gross profit .....	63,774	67,117	71,821	72,771	275,483
Net earnings .....	16,201	16,805	22,963	26,741	82,710
Net earnings per common share:					
Basic .....	\$ 0.31	\$ 0.32	\$ 0.45	\$ 0.52	\$ 1.60
Diluted .....	\$ 0.31	\$ 0.32	\$ 0.44	\$ 0.52	\$ 1.59

**S. Subsequent Event**

Subsequent to year-end, on December 3, 2007, the Company acquired Perry Equipment Corporation ("Peco"), a privately-owned manufacturer of engineered filtration products and technologies used in a wide array of industries, including oil and natural gas, refining, power generation, petrochemical, food and beverage, electronics, polymers and pulp and paper. Peco is based in Mineral Wells, Texas with operations in Mexico, Canada, U.K., Italy, Romania, Malaysia and China. Peco will be merged with the Company's Facet operations with its headquarters based in Mineral Wells. Peco was acquired to expand the Company's product offerings, technology, filtration solutions and customer base in the growing oil and natural gas industries. Its results will be included as part of the Company's Industrial/Environmental Filtration segment. The purchase price was approximately \$163,000 and is subject to a post-closing adjustment based on a formula in the purchase agreement. The Company issued 2,137,797 shares of CLARCOR common stock with a value of approximately \$76,800 and paid the remaining purchase price with cash on hand and approximately \$80,000 of cash borrowed under the Company's revolving

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**(Dollars in thousands except per share data) — (Continued)**

credit agreement. The transaction is expected to be approximately \$0.01 to \$0.02 accretive to the Company's fiscal 2008 earnings with significantly greater accretion expected in future years as the benefits from the merger of Peco and Facet are realized.

For its fiscal year ended May 2007, Peco had sales of approximately \$102,000 and operating profit of approximately \$12,500.

The following unaudited pro forma information summarizes the results of operations and the condensed consolidated balance sheet for the period indicated as if the Peco acquisition had been completed as of the beginning of fiscal 2007. The pro forma information gives effect to actual operating results prior to the acquisition, adjusted to include the estimated pro forma effect of interest expense, depreciation, amortization of intangibles, income taxes and the additional Company shares issued. The pro forma amounts include approximately \$6,000 in pre-tax bonus payments to certain Peco employees and approximately \$3,000 in pre-tax transaction costs, both of which amounts were incurred and paid by Peco in connection with the transaction. These two items reduced pro forma combined earnings per diluted share by approximately \$0.11. These pro forma amounts are based on a preliminary allocation of the purchase price to estimates of the fair values of the assets acquired and liabilities assumed. The pro forma amounts do not purport to be indicative of the results that would have actually been obtained if the acquisition had occurred as of the beginning of the period presented or that may be obtained in the future. The Company will update the pro forma information in a Form 8-K/A expected to be filed in February 2008. The Company will complete an appraisal of the assets acquired and finalize the allocation of the purchase price to the assets acquired and liabilities assumed during fiscal 2008.

Year ended November 30, 2007

Net sales . . . . .	\$1,034,800
Net earnings . . . . .	88,200
Diluted earnings per share . . . . .	\$ 1.66

As of November 30, 2007

Current assets . . . . .	\$ 407,800
Plant assets . . . . .	189,100
Goodwill . . . . .	209,000
Other acquired intangibles . . . . .	97,500
Other noncurrent assets . . . . .	<u>20,600</u>
Total assets . . . . .	<u>\$ 924,000</u>
Current liabilities . . . . .	\$ 143,900
Long-term debt . . . . .	97,400
Other long-term liabilities . . . . .	55,000
Shareholders' equity . . . . .	<u>627,700</u>
Total liabilities and shareholders' equity . . . . .	<u>\$ 924,000</u>

CLARCOR Inc.

SCHEDULE II — VALUATION AND QUALIFYING ACCOUNTS AND RESERVES

for the years ended November 30, 2007, 2006, and 2005

(Dollars in thousands)

Column A	Column B	Column C		Column D	Column E
Description	Balance at beginning of period	Additions		Deductions	Balance at end of Period
		(1) Charged to costs and expenses	(2) Charged to other accounts		
2007					
Allowance for losses on accounts receivable . . .	<u>\$12,548</u>	<u>\$ 508</u>	<u>\$1,690(A)</u>	<u>\$3,617(B)</u>	<u>\$11,129</u>
2006					
Allowance for losses on accounts receivable . . .	<u>\$ 9,775</u>	<u>\$3,271</u>	<u>\$ 15(A)</u>	<u>\$ 513(B)</u>	<u>\$12,548</u>
2005:					
Allowance for losses on accounts receivable . . .	<u>\$ 9,557</u>	<u>\$1,293</u>	<u>\$ (127)(A)</u>	<u>\$ 948(B)</u>	<u>\$ 9,775</u>

NOTES:

(A) Due to business acquisitions and reclassifications.

(B) Bad debts written off during year, net of recoveries.

**CLARCOR INC.  
STOCK OPTION AGREEMENT**

CLARCOR Inc., A Delaware corporation (the "Company"), hereby grants to \_\_\_\_\_ (the "Optionee") as of \_\_\_\_\_ (the "Option Date"), pursuant to the provisions of the CLARCOR Inc. 2004 Incentive Plan (the "Plan"), a non-qualified option to purchase from the Company (the "Option") \_\_\_\_\_ shares ("Option Stock") of its Common Stock, \$1 par value ("Stock"), at the price of \$ \_\_\_\_\_ per share upon and subject to the terms and conditions set forth below. Capitalized terms not defined herein shall have the meanings specified in the Plan.

1. Time and Manner of Exercise of Option.

1.1. Maximum Term of Option. In no event may the Option be exercised, in whole or in part after \_\_\_\_\_ (the "Expiration Date").

1.2. Exercise of Option. (a) Subject to Sections 1 (b), (c), (d) and 2.1 of this Agreement, this Option shall be exercisable in accordance with the following schedule:

	<u>Percentage of Option Stock</u>
From Option Date to 1st Anniversary of Option Date	0%
From 1st Anniversary of Option Date to 2nd Anniversary of Option Date	up to 25%
From 2nd Anniversary of Option Date to 3rd Anniversary of Option Date	up to 50%
From 3rd Anniversary of Option Date to 4th Anniversary of Option Date	up to 75%
Thereafter through the Expiration Date	up to 100%

The foregoing subject to Sections 1(b), (c), (d), and (e) of this Agreement and Section VII 8. of the Plan.

(b) If the Optionee's employment by the company terminates by reason of Disability or death, the Option shall become fully exercisable and may thereafter be exercised by the Optionee or the Optionee's Legal Representative for a period of 2 years after the effective date of the Optionee's termination of employment or until the Expiration Date, whichever period is shorter.

(c) If the Optionee's employment by the Company terminates by reason of retirement on or after age 60 (or prior to such age with the consent of the Committee), the Option shall become fully exercisable and may thereafter be exercised by the Optionee or the Optionee's Legal Representative for a period of 5 years after the effective date of the Optionee's termination of employment or until the Expiration Date, whichever period is shorter.

(d) Except as provided in Section 2.1, if the Optionee's employment by the Company terminates for any reason other than Disability, retirement on or after age 60 (or prior to such age with the consent of the Committee) or death, the Option shall terminate 90 days after the date of such termination of employment or until the Expiration Date, whichever period is shorter. The Option shall be exercisable only to the extent the Option was exercisable on the date of Optionee's termination of employment.

(e) If the Optionee dies during the respective periods specified and determined in accordance with Sections 1.2(b), (c) or (d) above, the Option shall be exercisable only to the extent the Option was exercisable on the date of Optionee's death and may thereafter be exercised by Optionee's Legal Representative for a period of two years after the date of death or until the Expiration Date whichever period is shorter.

1.3. Method of Exercise. (a) Subject to the limitations set forth in this Agreement, the Option may be exercised by the Optionee (1) by giving written notice to the Company specifying the number of whole shares of Stock to be purchased and accompanied by payment therefore in full (or arrangement made for such payment to the Committee's satisfaction) either (i) in cash, (ii) in previously owned whole shares of Stock (which the Optionee has held for at least six months prior to the delivery of such shares and for which the Optionee has good title free and clear of all liens and encumbrances) having a Fair Market Value, determined as of the date of exercise, equal to the aggregate purchase price payable pursuant to the Option by reason of such exercise or (iii) a combination of (i) and (ii), and (2) by executing such documents as the Company may reasonably request. The Committee shall have sole discretion to



disapprove of an election pursuant to clauses (ii) and (iii). No share of Stock shall be delivered until the full purchase price therefore has been paid.

2. Additional Terms and Conditions of Option.

2.1 Special Forfeiture/Repayment Rules. For so long as Optionee continues as an employee with the Company and for two years (or one year in the case of Triggering Conduct under Section 2.1(c)(3)) following Optionee's termination of employment with the Company regardless of the reason ("Restricted Period"), Optionee agrees not to engage in Triggering Conduct. If Optionee engages in Triggering Conduct during the Restricted Period, then:

(a) the Option (or any part thereof that has not been exercised) shall immediately and automatically terminate, be forfeited, and shall cease to be exercisable at any time; and

(b) Optionee shall, within 30 days following written notice from the Company, pay the Company an amount equal to (1) the gross option gain realized or obtained by Optionee or any transferee resulting from the exercise of such Option, measured by the greater of (i) the difference between the Fair Market Value of the Option Stock underlying the Option on the exercise date and the exercise price paid for such Option Stock and (ii) the positive difference, if any, between the Fair Market Value of the Option Stock underlying the Option on the date of disposition of such Option Stock and the exercise price paid for such Option Stock, with respect to any portion of the Option that had already been exercised at any time within two years prior to the Triggering Conduct (the "Look-Back Period"), less (2) \$1.00. Optionee may be released from Optionee's obligations under this Section 2.1 only if the Company (or its duly appointed designee) determines, in writing and in its sole discretion, that such action is in the best interests of the Company. Nothing in this Section 2.1 prohibits Optionee from engaging in Triggering Conduct. Violation of this Section 2.1 shall, however, result in the economic forfeiture or repayment of the benefits granted by this Agreement, as provided above, under certain circumstances, including, but not limited to, Optionee's acceptance of employment with an entity that is in competition with the business conducted by the Company or any of its subsidiaries or affiliates (a "Competitor"). Optionee agrees to provide the Company with at least 10 days written notice prior to directly or indirectly accepting employment with or serving as a consultant or advisor or in any other capacity to a Competitor, and further agrees to inform any such Competitor, before accepting employment or other service engagement, of the terms of this Section 2.1 and Optionee's continuing obligations contained herein. No provision of this Agreement shall diminish, negate, modify or otherwise impact any separate restrictive covenant or other Agreement to which Optionee may be a party. Optionee acknowledges and agrees that the restrictions contained in this Agreement are being made for the benefit of the Company in consideration of the Option grant hereunder and for exposing Optionee to the Company's business operations and Confidential Information, and for other good and valuable consideration, the adequacy of which consideration is hereby expressly confirmed. Optionee further acknowledges that the receipt of the Option and execution of this Agreement are voluntary actions on the part of Optionee and that the Company is unwilling to grant the Option to Optionee without including the restrictions and covenants of Optionee contained in this Agreement.

(c) Triggering Conduct. As used in this Agreement, "Triggering Conduct" shall include: (1) disclosing or using in any capacity other than as necessary in the performance of duties assigned by the Company any Confidential Information or trade secrets of the Company; (2) directly or indirectly employing, contacting concerning employment, or participating in any way in the recruitment for employment or other service-provider relationship of (whether as an employee, officer, director, agent, consultant or independent contractor) any person who was or is an employee or director of the Company at any time within the 12 months prior to the termination of Optionee's employment with the Company; or (3) accepting employment with or serving as a consultant or advisor or in any substantially similar capacity for any Competitor either during Optionee's employment or within one year following Optionee's termination of employment with the Company. For purposes of this section, "Confidential Information" shall mean all information in documents or computer storage media which has been disclosed to or obtained by Employee during or as a consequence of employment with the Company and which concerns in any way:

(i) the Company's business, financial condition, results of operations, practices, strategies, forecasts or plans with respect to pricing, marketing, manufacturing, purchasing, research and development, and the purchase or sale of equipment, inventory, stock or other assets;

(ii) persons or entities which purchase, or have been solicited or identified for solicitation to purchase, the Company's products or services, including but not limited to information concerning the nature of their business, the identity of their purchasing agents, their purchasing and stocking requirements, purchasing and resale patterns and procedures, product applications, uses, preferences and needs, prices paid for particular products, and other information obtained by the Company through contacts with, or inquiries or research about, the customers;

(iii) the engineering, performance, manufacturing and cost characteristics of the Company's products and services;

(iv) the identity of the Company's suppliers and the production, distribution or pricing of their products or services;

(v) the identity of other employees of the Company, and their responsibilities, background, training, competence, abilities or compensation; and

(vi) any other information not available in the public domain which is useful or of value to the Company and which has been identified to or is understood by the Company as being confidential to the Company.

2.2. Withholding Taxes. (a) As a condition precedent to any exercise of the Option, the Optionee shall, upon request by the Company, pay to the Company in addition to the purchase price of the Option Stock, such amount of cash as may be determined, under all applicable federal, state, local or other laws or regulations, to withhold and pay over as income or other withholding taxes (the "Tax Payments") with respect to such exercise of the Option. If the Optionee shall fail to advance the Tax Payments after request by the Company, the Company may, in its discretion, deduct any Tax Payments from any amount then or thereafter payable by the Company to the Optionee.

(b) The Optionee may elect to satisfy his or her obligation to advance the Tax Payments by any of the following means: (1) a cash payment to the Company pursuant to Section 2.1(a), (2) delivery to the Company of previously owned whole shares of Stock (which the Optionee has held for at least six months prior to the delivery of such shares and for which the Optionee has good title, free and clear of all liens and encumbrances) having a Fair Market Value determined as of the date the obligation to withhold or pay taxes first arises in connection with the Option (the "Tax Date"), (3) authorizing the Company to withhold whole shares of Stock which would otherwise be delivered to the Optionee upon exercise of the Option having a Fair Market Value determined as of the Tax Date, (4) any combination of (1), (2) and (3). The Committee shall have sole discretion to disapprove of an election pursuant to any of clauses (2) — (4). Shares of Stock to be delivered or withheld may not have a Fair Market Value in excess of the minimum amount of the Tax Payments, but not in excess of the amount determined by applying the Optionee's maximum marginal tax rate.

2.3. Compliance with Applicable Law. The Option is subject to the condition that if the listing, registration or qualification of the shares subject to the Option upon any securities exchange or under any law, or the consent or approval of any governmental body, or the taking of any other action is necessary or desirable as a condition of, or in connection with, the purchase or delivery of shares hereunder, the Option may not be exercised, in whole or in part, unless such listing, registration, qualification, consent or approval shall have been effected or obtained, free of any conditions not acceptable to the Company. The Company agrees to use reasonable efforts to effect or obtain any such listing, registration, qualification, consent or approval.

2.4. Option Confers No Rights as Stockholder. The Optionee shall not be entitled to any privileges of ownership with respect to shares of Stock subject to the Option unless and until purchased and delivered upon the exercise of the Option, in whole or in part, and the Optionee becomes a stockholder of record with respect to such delivered shares; and the Optionee shall not be considered a stockholder of the Company with respect to any such shares not so purchased and delivered.

2.5. Option Confers No Rights to Continued Employment. In no event shall the granting of the Option or its acceptance by the Optionee give or be deemed to give the Optionee any right to continued employment by the Company or any affiliate of the Company.

2.6. Agreement Subject to the Plan. All of the terms and conditions applicable to this Agreement and the Option are not set forth herein. Reference is made to the Plan for a complete statement of such terms and

conditions. This Agreement is subject to the provisions of the Plan, and shall be interpreted in accordance therewith. The Optionee hereby acknowledges receipt of a copy of the Plan.

- 2.7. Meaning of "Legal Representative". As used herein, the term "Legal Representative" shall include an executor, administrator, guardian, legal representative or other person acting in a similar capacity.
- 2.8. Successors. This Agreement shall be binding upon and inure to the benefit of any successor or successors of the Company and any person or persons who shall, upon the death of the Optionee, acquire any rights hereunder in accordance with this Agreement or the Plan.
- 2.9. Governing Law. The Option, this Agreement, and all determinations made and legal actions taken pursuant hereto and thereto, to the extent not governed by the laws of the United States, shall be governed by the laws of the State of Tennessee and construed in accordance therewith without regard to principles of conflicts of laws.

CLARCOR Inc.

By: \_\_\_\_\_

Accepted this \_\_\_\_\_ day of

\_\_\_\_\_, 200

\_\_\_\_\_

**Summary of Compensation for  
Non-Employee Directors and Named Executive Officers**

**Non-Employee Director Compensation Summary**

Annual Retainer

\$35,000, payable in cash or stock

Additional \$5,000 for serving as chair of the Compensation or Directors Affairs/Corporate Governance Committees (increasing to \$6,500 on March 31, 2008)

Additional \$7,500 for serving as chair of the Audit Committee (increasing to \$10,000 on March 31, 2008)  
Committee chair compensation is payable in cash

Board and Committee Meeting Fees

\$1,500 per meeting for each Board of Directors or Committee meeting attended

\$1,000 per meeting for each Committee meeting attended by telephone

All meeting fees are paid in cash

Annual Stock Option Award

Each year, all non-employee directors receive options to acquire 7,500 shares of the Company's stock pursuant to the 2004 Incentive Plan. The option grant occurs on the date of each annual meeting of the Company's stockholders, and the exercise price is equal to the closing market price on such day.

**Named Executive Officer Compensation Summary**

Current salaries for named executive officers (rounded to nearest \$1,000):

<u>Name</u>	<u>Title</u>	<u>Salary</u>
Sam Ferrise . . . . .	President — Baldwin Filters, Inc.	\$346,000
Norman Johnson . . . . .	Chairman, President and Chief Executive Officer	\$725,000
Bruce Klein . . . . .	Vice President — Finance & Chief Financial Officer	\$321,000
David Lindsay . . . . .	Vice President — Administration & Chief Administrative Officer	\$193,000
Richard Wolfson . . . . .	Vice President — General Counsel & Corporate Secretary	\$250,000

The named executive officers of the Company are eligible to receive bonuses as determined in the discretion of the Compensation Committee. Such bonuses would be paid in 2009 and would be based on the achievement by the Company of certain objective targets related to the Company's net income and economic value-added returns during fiscal year 2008.

The named executive officers may also receive stock options and restricted stock pursuant to the Company's stockholder-approved 2004 Incentive Plan as determined in the discretion of the Compensation Committee.

Additional Information

The foregoing information is summary in nature. Additional information regarding director and named executive officer compensation will be provided in the Company's Proxy Statement to be filed in connection with the Company's Annual Meeting of Stockholders, currently anticipated to be held on March 31, 2008.

CLARCOR Inc.

Statement Re: Computation of Ratios  
(Dollars in Thousands except Per Share Data)

	Fiscal Years Ended (A)										
	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997
Return on Beginning Assets											
Net Earnings	\$ 90,659	\$ 82,710	\$ 76,393	\$ 63,997	\$ 54,552	\$ 46,601	\$ 41,893	\$ 40,237	\$ 35,412	\$ 32,079	\$ 26,918
Divided by Beginning Assets	727,516	675,272	627,797	538,237	546,119	530,617	501,930	472,991	305,766	282,519	267,019
Equals Return on Beginning Assets	12.5%	12.2%	12.2%	11.9%	10.0%	8.8%	8.3%	8.5%	11.6%	11.4%	10.1%
Return on Beginning Shareholders' Equity											
Net Earnings	\$ 90,659	\$ 82,710	\$ 76,393	\$ 63,997	\$ 54,552	\$ 46,601	\$ 41,893	\$ 40,237	\$ 35,412	\$ 32,079	\$ 26,918
Divided by Beginning Shareholders' Equity	537,509	482,833	428,462	370,392	315,461	274,261	242,093	210,718	186,807	171,162	154,681
Equals Return on Beginning Shareholders' Equity	16.9%	17.1%	17.8%	17.3%	17.3%	17.0%	17.3%	19.1%	19.0%	18.7%	17.4%
Dividend Payout to Net Earnings											
Dividends Paid	\$ 15,024	\$ 14,203	\$ 13,385	\$ 12,834	\$ 12,406	\$ 11,975	\$ 11,575	\$ 11,207	\$ 10,814	\$ 10,717	\$ 10,290
Divided by Net Earnings	90,659	82,710	76,393	63,997	54,552	46,601	41,893	40,237	35,412	32,079	26,918
Equals Dividend Payout to Net Earnings	16.6%	17.2%	17.5%	20.1%	22.7%	25.7%	27.6%	27.9%	30.5%	33.4%	38.2%
Debt to Capitalization											
Current Debt	\$ 94	\$ 58	\$ 233	\$ 420	\$ 674	\$ 68,456	\$ 5,579	\$ 5,482	\$ 5,440	\$ 470	\$ 1,140
Long Term Debt	17,329	15,946	16,009	24,130	16,913	22,648	135,203	141,486	145,981	36,419	37,656
Total Debt	\$ 17,423	\$ 16,004	\$ 16,242	\$ 24,550	\$ 17,587	\$ 91,104	\$ 140,782	\$ 146,968	\$ 151,421	\$ 36,889	\$ 38,796
Ending Shareholders' Equity	555,730	537,509	482,833	428,462	370,392	315,461	274,261	242,093	210,718	186,807	171,162
Equals Capitalization	\$573,153	\$553,513	\$499,075	\$453,012	\$387,979	\$406,565	\$415,043	\$389,061	\$362,139	\$223,696	\$209,958
Debt	\$ 17,423	\$ 16,004	\$ 16,242	\$ 24,550	\$ 17,587	\$ 91,104	\$ 140,782	\$ 146,968	\$ 151,421	\$ 36,889	\$ 38,796
Divided by Capitalization	573,153	553,513	499,075	453,012	387,979	406,565	415,043	389,061	362,139	223,696	209,958
Equals Debt to Capitalization	3.0%	2.9%	3.3%	5.4%	4.5%	22.4%	33.9%	37.8%	41.8%	16.5%	18.5%
Working Capital											
Current Assets	\$371,920	\$380,340	\$324,933	\$303,990	\$257,402	\$259,746	\$244,350	\$230,479	\$227,670	\$168,173	\$160,527
Less Current Liabilities	114,171	118,428	121,470	126,272	111,373	174,255	94,931	97,826	97,475	61,183	54,237
Equals Working Capital	\$257,749	\$261,912	\$203,463	\$177,718	\$146,029	\$85,491	\$149,419	\$132,653	\$130,195	\$106,990	\$106,290
Current Ratio											
Current Assets	\$371,920	\$380,340	\$324,933	\$303,990	\$257,402	\$259,746	\$244,350	\$230,479	\$227,670	\$168,173	\$160,527
Divided by Current Liabilities	114,171	118,428	121,470	126,272	111,373	174,255	94,931	97,826	97,475	61,183	54,237
Equals Current Ratio	3.3	3.2	2.7	2.4	2.3	1.5	2.6	2.4	2.3	2.7	3.0

(A) Calculation of Certain Items Presented in the "11-Year Financial Review" Filed with Form 10-K for Fiscal Year Ended 12/1/07

11-YEAR FINANCIAL REVIEW

	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997
<b>PER SHARE</b>											
Equity	\$ 11.29	\$ 10.52	\$ 9.36	\$ 8.36	\$ 7.32	\$ 6.33	\$ 5.57	\$ 4.96	\$ 4.39	\$ 3.90	\$ 3.53
Diluted Net Earnings	1.78	1.59	1.46	1.24	1.08	0.93	0.84	0.82	0.73	0.65	0.55
Dividends	0.2975	0.2750	0.2588	0.2513	0.2463	0.2413	0.2363	0.2313	0.2263	0.2213	0.2175
Price: High	44.01	36.72	31.98	26.30	22.97	17.00	13.80	10.72	10.69	12.31	10.40
Low	29.57	26.87	24.60	20.08	15.53	12.52	8.44	8.03	7.13	7.13	6.67
<b>EARNINGS DATA (\$000)</b>											
Net Sales	\$921,191	\$904,347	\$873,974	\$787,686	\$741,358	\$715,563	\$666,964	\$652,148	\$ 477,869	\$426,773	\$394,264
Operating Profit	129,814	126,328	118,492	98,177	87,062	77,775	75,810	75,987	56,077	51,663	44,424
Interest Expense	1,010	814	636	446	1,767	6,073	10,270	11,534	3,733	2,336	2,759
Pretax Income	130,509	126,941	117,922	99,060	86,059	71,450	65,734	63,487	55,615	51,347	44,192
Income Taxes	39,675	43,795	40,968	34,717	31,371	24,773	23,804	23,201	20,137	19,262	17,164
Net Earnings	90,659	82,710	76,393	63,997	54,552	46,601	41,893	40,237	35,412	32,079	26,918
Diluted Average Shares Outstanding	50,885	52,177	52,216	51,507	50,746	50,344	49,784	49,012	48,628	49,297	48,688
<b>EARNINGS ANALYSIS</b>											
Operating Margin	14.1%	14.0%	13.6%	12.5%	11.7%	10.9%	11.4%	11.7%	11.7%	12.1%	11.3%
Pretax Margin	14.2%	14.0%	13.5%	12.6%	11.6%	10.0%	9.9%	9.7%	11.6%	12.0%	11.2%
Effective Tax Rate	30.4%	34.5%	34.7%	35.0%	36.5%	34.7%	36.2%	36.5%	36.2%	37.5%	38.8%
Net Margin	9.8%	9.1%	8.7%	8.1%	7.4%	6.5%	6.3%	6.2%	7.4%	7.5%	6.8%
Return on Beginning Assets	12.5%	12.2%	12.2%	11.9%	10.0%	8.8%	8.3%	8.5%	11.6%	11.4%	10.1%
Return on Beginning Shareholders' Equity	16.9%	17.1%	17.8%	17.3%	17.3%	17.0%	17.3%	19.1%	19.0%	18.7%	17.4%
Dividend Payout to Net Earnings	16.6%	17.2%	17.5%	20.1%	22.7%	25.7%	27.6%	27.9%	30.5%	33.4%	38.2%
<b>BALANCE SHEET (\$000)</b>											
Current Assets	\$371,920	\$380,340	\$324,933	\$303,990	\$257,402	\$259,746	\$244,350	\$230,479	\$ 227,670	\$168,173	\$160,527
Plant Assets, Net	169,212	146,529	149,505	142,242	129,572	132,892	137,316	140,121	126,026	86,389	82,905
Total Assets	739,135	727,516	675,272	627,797	538,237	546,119	530,617	501,930	472,991	305,766	282,519
Current Liabilities	114,171	118,428	121,470	126,272	111,373	174,255	94,931	97,826	97,475	61,183	54,237
Long-Term Debt	17,329	15,946	16,009	24,130	16,913	22,648	135,203	141,486	145,981	36,419	37,656
Shareholders' Equity	555,730	537,509	482,833	428,462	370,392	315,461	274,261	242,093	210,718	186,807	171,162
<b>BALANCE SHEET ANALYSIS (\$000)</b>											
Debt to Capitalization(A)	3.0%	2.9%	3.3%	5.4%	4.5%	22.4%	33.9%	37.8%	41.8%	16.5%	18.5%
Working Capital	\$257,749	\$261,912	\$203,463	\$177,718	\$146,029	\$ 85,491	\$149,419	\$132,653	\$ 130,195	\$106,990	\$106,290
Current Ratio	3.3	3.2	2.7	2.4	2.3	1.5	2.6	2.4	2.3	2.7	3.0
<b>CASH FLOW DATA (\$000)</b>											
From Operations	\$137,324	\$ 63,581	\$ 89,346	\$ 71,806	\$ 85,396	\$ 85,019	\$ 63,290	\$ 54,130	\$ 38,642	\$ 42,267	\$ 41,632
For Investment	(47,867)	(21,342)	(51,512)	(62,209)	(12,986)	(18,978)	(51,353)	(42,125)	(160,658)	(19,290)	(8,193)
From/(For) Financing	(85,522)	(33,641)	(35,699)	1,063	(80,669)	(59,774)	(15,326)	(15,862)	103,501	(19,943)	(21,850)
Change in Cash & Equivalents	7,008	10,549	1,082	11,572	(7,899)	6,329	(3,446)	(3,881)	(18,576)	2,997	11,497
Capital Expenditures	37,024	17,588	24,032	22,352	13,042	12,204	18,204	29,005	21,822	15,825	11,349
Depreciation & Amortization	23,389	23,079	21,087	19,151	18,985	19,760	21,850	21,079	15,372	12,380	11,600
Dividends Paid	15,024	14,203	13,385	12,834	12,406	11,975	11,575	11,207	10,814	10,717	10,290
Net Interest Expense	(609)	(913)	(292)	61	1,532	5,612	9,616	10,836	2,282	1,053	1,739
Income Taxes Paid	41,517	44,446	29,483	25,633	22,607	17,678	26,858	16,458	22,234	16,199	15,112

(A) Total Debt (current and long-term) divided by Total Debt plus shareholders' Equity.

(B) Fiscal years 2005 and 2000 include fifty-three weeks; all other fiscal years presented include fifty-two weeks.

## CLARCOR INC. SUBSIDIARIES

<u>Name</u>	<u>Jurisdiction of Incorporation or Organization</u>	<u>Percent of Ownership*</u>
<u>Domestic</u>		
Baldwin Filters, Inc.	Delaware	100%
Baldwin South Africa, Inc.	Delaware	100%
CLARCOR Air Filtration Products, Inc.	Kentucky	100%
CLARCOR Consumer Products, Inc.	Delaware	100%
CLARCOR Filtration Products, Inc.	Delaware	100%
CLARCOR International, LLC	Delaware	100%
CLARCOR Total Filtration, Inc.	Delaware	100%
CLARCOR Trading Company	Delaware	100%
Clark Filter, Inc.	Delaware	100%
CLC Support Services, Inc.	Delaware	100%
CLC Technologies, Inc.	Delaware	100%
Facet USA Inc.	Delaware	100%
Filter Products, Inc.	Delaware	100%
Flo-Line Filters, Inc.	Texas	100%
GS Costa Mesa, Inc.	Delaware	100%
J.L. Clark, Inc.	Delaware	100%
Leedar, Inc.	Oklahoma	100%
Martin Kurz & Co., Inc.	New York	100%
Mexico Ferry Equipment LLC	Texas	100%
Perry Equipment Corporation	Delaware	100%
Perry Filters, Inc.	Texas	100%
Perry International Holdings, LLC	Delaware	100%
Perry International, Inc.	Delaware	100%
Purolator Advanced Filtration Group, Inc.	Delaware	100%
Purolator EFP, LLC	Delaware	100%
Purolator Facet, Inc.	Delaware	100%
Scientific Process Solutions, Inc.	Delaware	100%
Total Filtration Services, Inc.	Ohio	100%
TPS, LLC	Texas	100%
United Air Specialists, Inc.	Ohio	100%
<u>International</u>		
Airguard Asia Sdn. Bhd.	Malaysia	100%
Airklean Engineering Pte. Ltd.	Singapore	100%
Baldwin Filters (Aust.) Pty. Limited	Australia	100%
Baldwin Filters Limited	United Kingdom	100%
Baldwin Filters N.V.	Belgium	100%
Baldwin-Unifil S.A.	South Africa	100%
Baldwin-Veifang Filters Ltd.	China	80%

<u>Name</u>	<u>Jurisdiction of Incorporation or Organization</u>	<u>Percent of Ownership*</u>
CLARCOR Foreign Sales Corporation	Barbados	100%
CLARCOR International Holdings B.V	Netherlands	100%
CLARCOR UK (Holdings) Limited	United Kingdom	100%
CLARCOR UK Limited	United Kingdom	100%
Face Iberica S.A.	Spain	100%
Facet FCE S.A.R.L	France	100%
Facet Industrial B.V	Netherlands	100%
Facet Industrial U.K. Limited	United Kingdom	100%
Facet Italiana, S.p.A.	Italy	100%
Filtros Baldwin de Mexico S.A. de C.V.	Mexico	90%
Locker Filtration Limited	United Kingdom	100%
Niagara Screen Products Limited	Canada	100%
PECO Filters Limited	Canada	100%
PECO International (Lux) SARL	Luxembourg	100%
Perry Equipment de Mexico SRL	Mexico	100%
Perry Equipment Italiana SRL	Italy	100%
Perry Equipment Ltd.	United Kingdom	100%
Perry Filtration SDN BHD	Malaysia	100%
Perry Filtration Solutions SRL	Romania	100%
Perry Holding de Mexico SRL	Mexico	100%
Perry Operations de Mexico SRL	Mexico	100%
Perry Properties de Mexico SRL	Mexico	100%
Purolator Filter GmbH	Germany	100%
SINFA, S.A.	Morocco	80%

\* Direct or indirect



**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (Nos. 33-5456, 33-38590, 33-39387, 33-53763, 33-53899, 333-19735, 333-50583, 333-101767, 333-116466, 333-109359 and 333-110726) of CLARCOR Inc. of our report dated January 28, 2008 relating to the financial statements, financial statement schedule and the effectiveness of internal control over financial reporting, which appears in this Form 10-K.

/s/ PricewaterhouseCoopers LLP

Atlanta, Georgia  
January 28, 2008

**CLARCOR Inc.**  
**Certification of Norman E. Johnson pursuant to Section 302**  
**of the Sarbanes-Oxley Act of 2002**

**CERTIFICATION**

I, Norman E. Johnson, certify that:

1. I have reviewed this annual report on Form 10-K of CLARCOR Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ NORMAN E. JOHNSON

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Norman E. Johnson  
*Chairman of the Board, President  
and Chief Executive Officer*

Date: January 28, 2008

**CLARCOR Inc.**  
**Certification of Bruce A. Klein pursuant to Section 302**  
**of the Sarbanes-Oxley Act of 2002**

**CERTIFICATION**

I, Bruce A. Klein, certify that:

1. I have reviewed this annual report on Form 10-K of CLARCOR Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ BRUCE A. KLEIN

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Bruce A. Klein  
*Vice President — Finance and  
Chief Financial Officer*

Date: January 28, 2008

**CLARCOR Inc.**  
**Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section**  
**906 of the Sarbanes-Oxley Act of 2002**

I, Norman E. Johnson, Chairman of the Board, President and Chief Executive Officer of CLARCOR Inc., hereby certify that the accompanying Annual Report of CLARCOR Inc. on Form 10-K fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in the Annual Report on Form 10-K fairly presents, in all material respects, the financial condition and results of operations of CLARCOR Inc.

January 28, 2008

(Date)

By /s/ NORMAN E. JOHNSON

Norman E. Johnson  
Chairman of the Board, President and Chief  
Executive Officer

