

## Great Earth

#### **Our Mission & Strategy**

Gran Tierra Energy was formed in 2005 to capitalize on the expertise, experience and strategic relationships of the management team to build substantial value and a record of success in South America. Our mission is to create value, sensibly and aggressively, in oil & gas exploration and development.

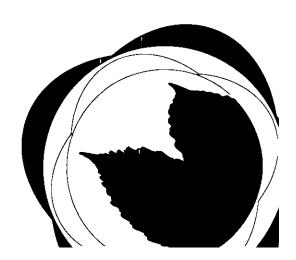
# Gran Tierra Energy's plan for growth is a building block approach

- Move aggressively to establish a base of production/cashflow, development and exploration opportunities via acquisitions.
- Build and consolidate regional positions, leverage and expand strategic relationships.
- Add substantial value via drilling.

Gran Tierra Energy's inaugural acquisition in Argentina was a first step in this process. The company has since completed the acquisition of Argosy Energy International in Colombia, has purchased a mix of assets in Argentina to consolidate its position in the country, has signed two

exploration licenses in Peru, and is currently implementing a ten-well drilling campaign.

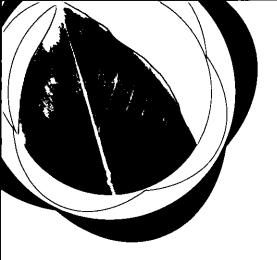
Our business model is based on four principles – qualified and experienced people, an effective corporate and local presence, common sense, and integrity. We look to apply both technical excellence and a pragmatic approach to business, that allows us to move quickly and purposefully in today's market.



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#### Dear Shareholder,

For Gran Tierra Energy, 2006 represented a year of continued positive progress in the development of our program to build a substantial international oil and gas company. It also represented our first full year of operations and, overall, our management team is pleased with the results.

During the year the company was successful in achieving several key milestones that included raising working capital, the establishment of a base of proved reserves, the commencement of production and associated cash flow, and the continued acquisition of under-developed land for future development with drilling in countries that have proven petroleum systems, stable legal environments, and attractive fiscal policies that encourage exploration. For Gran Tierra Energy these countries included Argentina, Colombia, and Peru.

With these milestones in place, 2006 also posed some challenges for the company from an operational perspective, as regulatory approvals for certain acquisitions in 2006 caused delays in our work program, which were exacerbated by general industry shortages in rig contracting availability. Nevertheless from a top-line growth perspective the company managed to close out the year with total revenue of \$12.1

million, up significantly from the \$1.1 million we reported in 2005. Taking into account the impact of acquisitions and related financing in our first year of operations, the company reported a net loss of \$5.8 million in 2006 as compared to a net loss of \$2.2 million in 2005.

From the outset of operations in late 2005 the company's strategy has been simple: establish a base of operated land and production, expand and capitalize on strategic relationships, create a diversified portfolio of exploration opportunities, and ultimately add substantial value through drilling.

With this mandate, we began 2006 with a modest, non-operated position in the Noroeste Basin of northern Argentina. It was a small interest in a producing oil field, the Palmar Largo Field, but one that gave us cash flow and a platform to pursue more substantial opportunities.

With this platform, we continued our acquisition program in 2006 with the purchase of additional producing and exploration properties in the Noroeste Basin of Argentina which we now operate. In parallel, a complementary corporate acquisition in Colombia provided us with further reserves, production, and exploration opportunities. All of these additional properties are operated by Gran Tierra Energy, and provide a substantial land position for development in 2007.

Finally, late in 2006, Gran Tierra Energy was awarded two very large exploration blocks in Peru on the crest of a

## To Our Shareholders

allowed
us to establish a
meaningful business
upon which to build in
the future and we
believe that our
business model is
sound...

geologic arch on the eastern flank of the prolific Marañon

Basin in northern Peru.
These two blocks represented the final elements of our 2006 opportunity portfolio.

Colombia and Argentina

contain field development and

step-out exploration opportunities in proven plays near infrastructure while our Peru acreage consists of frontier exploration, more speculative but with significant impact if successful.

In 2006 we were also fortunate to have added Ms. Nadine Smith to the Gran Tierra Energy board of directors. She has contributed positively to the governance and oversight of our business and we are glad for her involvement alongside our existing board members as we go forward into 2007.

By the end of 2006 we have established Gran Tierra Energy in three countries, with interests in 6.2 million acres of land, most operated by the company. Production at the end of 2006, net after-royalty, was approximately 1,050 barrels of oil per day. Our externally audited net oil

reserves included 3.0 million barrels of proved reserves, 1.2 million barrels of probable reserves, and 2.9 million barrels of possible reserves, for a total of 7.1 million barrels of 3P reserves. Not a bad start for a company that began operations from scratch in 2005.

2006 allowed us to establish a meaningful business upon which to build in the future and we believe that our business model is sound, based on petroleum business fundamentals. It is also one that is supported in each of our operational locations by a team of talented and dedicated employees with a shared vision. As such, we are looking forward to continuing our progress in 2007.

As you read this, we will be well into the execution of our 2007 drilling program. This will be the second phase of our strategy, the phase where we intend to add value to the under-developed lands we acquired in 2005 and 2006. We look forward to sharing with you the exciting results of the 2007 drilling program as it progresses.

All of us at Gran Tierra Energy thank you for your continued support, investment, and loyalty.

Sincerely,

Dana Coffield

President & Chief Executive Officer

The management team and Board of Gran Tierra Energy brings together a mix of oil and gas, drilling and business experience. The company was conceived by Jeffrey Scott and Walter Dawson who, along with the founding management team led by Dana Coffield, bring a global perspective and experience in all aspects of the oil and gas business.

#### MANAGEMENT TEAM

#### Dana Coffield, PhD - President & CEO

Prior to joining Gran Tierra as President, Chief Executive Officer and a Director in May, 2005, Mr. Coffield led the Middle East Business Unit for EnCana Corporation from 2003 through 2005. From 1998 through 2003, he was New Ventures Manager for the international division of EnCana's predecessor, Alberta Energy Company. Mr. Coffield was previously with ARCO International for ten years, where he participated in exploration and production operations in North Africa, SE Asia and Alaska. He began his career as a mud-logger in the Texas Gulf Coast and later as a Research Assistant with the Earth Sciences and Resources Institute where he conducted geoscience research in North Africa, the Middle East and Latin America. He graduated from the University of South Carolina with an MSc and PhD in Geology and holds a BSc in Geological Engineering from the Colorado School of Mines. Dana is also a member of the AAPG, the GSA and the CSPG, and is a Fellow of the Explorers Club.

#### Martin Eden - CFO

Mr. Eden has over twenty-six years experience in accounting and finance in the energy industry in Canada and overseas. He was most recently Chief Financial

Officer of Artumas Group Inc., and has served as CFO of Assure Energy Inc., Geodyne Energy Inc., and Kyrgoil Corporation, all publicly listed Canadian oil and gas companies, and Chariot Energy Inc., a private Canadian oil and gas company. He spent nine years with Nexen Inc. including three years as Finance Manager of the company's operations in Yemen and six years in Nexen's financial reporting and special projects areas in its Canadian head office. Martin has worked in public practice including two years as an audit manager for Coopers & Lybrand in East Africa. He holds a B.Sc. in Economics from Birmingham University, England, an MBA from Henley Management College/Brunel University, England, and is a member of the Institute of Chartered Accountants of Alberta and the Institute of Chartered Accountants in England and Wales.

#### Max Wei - VP Operations

Max offers broad experience in reservoir engineering and project management in Canada, the US, Qatar, Bahrain, Oman, Kuwait, Egypt, Yemen, Pakistan, Bangladesh, Russia, Netherlands, Philippines, Malaysia, Venezuela and Ecuador, among other countries. His career includes positions with Shell Canada, Imperial Oil, Bechtel, Occidental Petroleum and Marathon Canada. He was

## Management & Board of Directors

most recently with EnCana Corporation, as Team Leader for Qatar and Bahrain operations, and he completed a project management position with Petronas in Malaysia before joining Gran Tierra in May 2005. Max is a registered Professional Engineer in the State of California and a member of the Association of Professional Engineers, Geologists and Geophysicists of Alberta. He has a BSc in Petroleum Engineering from the University of Alberta and Certification in Petroleum Engineering from Southern Alberta Institute of Technology.

#### Rafael Orunesu - President, Gran Tierra Energy Argentina

Rafael was most recently Engineering Manager for Pluspetrol Norte SA, where he was responsible for planning and development operations in the Peruvian North jungle. He participated in numerous evaluation and asset purchase and sale transactions covering Latin America and North Africa with Pluspetrol. Rafael was previously with Pluspetrol in Argentina where he managed technical and economic evaluations for production operations. He began his career with YPF, initially as a geologist in the Austral Basin of Argentina and eventually as Chief of Exploitation Geology and Engineering for the Catriel Field in the Nuequén Basin, where he was responsible for drilling programs, workovers and secondary recovery projects. Rafael has a postgraduate degree in Reservoir Engineering and Exploitation Geology from Universidad Nacional de Buenos Aires and a degree in Geology from Universidad

Nacional de la Plata, Argentina.

#### Edgar Dyes - President, Gran Tierra Energy Colombia

Edgar joined the Gran Tierra management team through the acquisition of Argosy Energy International, where he was Executive Vice President and Chief Operating Officer for Argosy's general partner. His experience in the Colombian oil industry spans twenty-one years, with the last six years in charge of Argosy's planning, management, finance and administration. Edgar started his career with Union Texas Petroleum as a petroleum accountant advancing into supervision and management positions UTP's international operations. Subsequently, he worked for Quintana Energy (Cullen family, Houston), Jackson Corporation, Exploration, Inc, CSX Oil and Gas and Garnet Resources Corporation where he held the position of Chief Financial Officer. Edgar has worked in various financial and managerial rolls on projects in the United Kingdom, Germany, Indonesia, Oman, Brunei, Egypt, Somalia, Ecuador and Colombia. He holds a bachelor's degree in business management from Stephen F. Austin State University with postgraduate studies in accounting.

#### **BOARD OF DIRECTORS**

#### Jeffrey Scott

Mr. Scott has served as Chairman of our board of directors since January 2005. Since 2001, Mr. Scott has served as President of Postell Energy Co. Ltd., a privately held oil

## Board of Directors continued

and gas producing company. Mr. Scott is also currently a Director of Saxon Energy Services, Inc., Suroco Energy, Inc., VGS Seismic Canada Inc., and Essential Energy Services Trust, all of which are publicly traded companies.

#### Walter Dawson

Mr. Dawson has served as a director since January 2005. Mr. Dawson is the founder of Saxon Energy Services, a publicly traded international oilfield services company, and currently serves as Chairman of the Board of Directors of Saxon. Mr. Dawson previously served as President, Chief Executive Officer and a director and founded what became known as Computalog Gearhart Ltd. Mr. Dawson also founded what became known as Enserco Energy Services Company Inc., formerly Bonus Resource Services Corp. Mr. Dawson is currently a director of VGS Seismic Canada Inc., Suroco Energy Inc. and Action Energy Inc. (formerly High Plains Energy Inc.) all of which are publicly traded companies.

#### Verne Johnson

Mr. Johnson has served as a director since April 2005. Starting with Imperial Oil in 1966, he has spent his entire career in the petroleum industry, primarily in western Canada. He worked with Imperial Oil Limited until 1981. From 1981 to 2000, Mr. Johnson served in senior capacities with companies such as Paragon Petroleum Ltd., ELAN Energy Inc., Ziff Energy Group and Enerplus Resources Group. He was President and Chief Executive Officer of ELAN Energy Inc., President of Paragon Petroleum and Senior Vice President of Enerplus Resources Group until February 2002. Mr. Johnson is currently a director

of Fort Chicago Energy Partners LP, Harvest Energy Trust, Builders Energy Services Trust, and Suroco Energy Inc., all publicly traded companies. He is currently president of his private family company, KristErin Resources Ltd.

#### Nadine C. Smith

Ms. Smith has served as a director since January 10, 2006. From August 2000 to December 2001, Ms. Smith was President of Final Arrangements, LLC. From April 2000 to August 2000, she served as the President of Aegis Asset Management, Inc. From 1997 to April 2000, Ms. Smith was President and Chief Executive Officer of Enidan Capital Corp. Previously, Ms. Smith was an investment banker and principal with NC Smith & Co. and The First Boston Corporation and a management consultant with McKinsey & Co.

#### James Hart

Mr. Hart has served as a director since May 2005 and was Vice President Finance and Chief Financial Officer from May, 2005 to December 2006. Previously, Mr. Hart has had a variety of roles in business analysis and treasury in international oil and gas companies including EnCana Corporation, Gulfstream Resources and Nexen, in addition to the Alberta Petroleum Marketing Commission, where he provided policy advice to the Provincial Government.

#### Dana Coffield, PhD

See biography under Management Team.

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10-KSB

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|--|---|---|
| Ø  | ANNUAL REPORT PURSUANT TO SECTION 13<br>OF 1934   | 3 OR 15(d) OF THE SECURITIES EXCHANGE ACT   |
|  | For the fiscal year ended December 31, 2006   |   |
|  | TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934   | ON 13 OR 15(d) OF THE SECURITIES EXCHANGE   |
|  | For the transition period from to   | _   |
|  | Commission File Number  | er: <u>333-111656</u>   |
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|  | GRAN TIERRA E   |   |
|  | (f/k/a Goldstrik<br>(Name of Small Business Iss   | · · · · · · · · · · · · · · · · · · ·   |
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| (State or  | Nevada Other Jurisdiction of Incorporation or Organization)   | 98-0479924 (I.R.S. Employer Identification No.)   |
|  | , ,   | (I.K.S. Employer Identification 140.)   |
| 300, 611   | I-10 TH AVENUE S.W. CALGARY, ALBERTA<br>CANADA  | T2R 0B2 (Zip Code)  |
|  | (Address of Principal Executive Offices)  | (Zip Code)  |
|  | Issuer's Telephone Number   | : (403) 265-3221  |
|  | Securities registered under Section 12(b  | o) of the Exchange Act: None  |
|  | Securities registered under Section 12(g  | y) of the Exchange Act: None  |
|  | whether the issuer is not required to file reports pursuant to Se   | •   |
| past 12 mon  | whether the issuer: (1) filed all reports required to be filed by S<br>oths (or for such shorter period that the registrant was require<br>ts for the past 90 days. Yes ☑ No □  | Section 13 or 1 5(d) of the Securities Exchange Act during the ed to file such reports), and (2) has been subject to such filing  |
| Check if<br>disclosure v                                     | there is no disclosure of delinquent filers in response to Item<br>will be contained, to the best of the registrant's knowledge, in d<br>Part III of this Form 10-KSB or any amendment to this Forn   | lefinitive proxy or information statements incorporated by  |
|  | by check mark whether the registrant is a shell company (as   |   |
| which the co   | aggregate market value of the voting and non-voting common equommon equity was sold, or the average bid and asked price of such on of affiliate in Rule 12b-2 of the Exchange Act.)   |   |
|  | revenues for the fiscal year ended December 31, 2006 were \$12,0  | •   |
| stock, par va<br>voting comn<br>below). For                  | lue \$0.001 per share, held by non-affiliates of the Registrant as of non stock. The determination of aggregate market value includes e   |   |
| Goldstrike In<br>common stor<br>share of spec<br>Energy Inc. | pary 28, 2007, the total number of outstanding shares of our commence, which are exchangeable into our common stock, was 95,455,70ck and 16,666,661 shares of common stock issuable upon the excluding stock, through which the holders of exchangeable shares. The special voting stock generally votes together with the common one. The trustee holder of the share of special voting stock has the exchangeable shares. | 765. Of this total, there were outstanding 78,789,104 shares of hange of exchangeable shares. In addition, we had outstanding one are may exercise their voting rights with respect to Gran Tierra in stock on all matters on which the holders of our common are |
|  | DOCUMENTS INCORPORATE   | ED BY REFERENCE   |
| None.<br>Transitiona   | l Small Business Disclosure Format. Yes □ No ☑ .  |   |

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#### SPECIAL NOTE OF CAUTION REGARDING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-KSB contains forward-looking statements within the meaning of the United States federal securities laws. This report includes statements regarding our plans, goals, strategies, intent, beliefs or current expectations. These statements are expressed in good faith and based upon a reasonable basis when made, but there can be no assurance that these expectations will be achieved or accomplished. These forward looking statements can be identified by the use of terms and phrases such as "believe," "plan," "intend," "anticipate," "target," "estimate," "expect," and the like, and/or future tense or conditional constructions "may," "could," "should," etc. Items contemplating or making assumptions about, actual or potential future sales, market size, collaborations, and trends or operating results also constitute forward-looking statements.

Although forward-looking statements in this Annual Report on Form 10-KSB reflect the good faith judgment of our management, forward-looking statements are inherently subject to known and unknown risks, business, economic and other risks and uncertainties that may cause actual results to be materially different from those discussed in these forward-looking statements. Readers are urged not to place undue reliance on these forward-looking statements, which speak only as of the date of this report. We assume no obligation to update any forward-looking statements in order to reflect any event or circumstance that may arise after the date of this report, other than as may be required by applicable law or regulation. Readers are urged to carefully review and consider the various disclosures made by us in our reports filed with the Securities and Exchange Commission which attempt to advise interested parties of the risks and factors that may affect our business, financial condition, results of operations, and cash flows. If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those expected or projected.

All references to "Gran Tierra", "we", "us", or "our" mean Gran Tierra Energy Inc. and our subsidiaries collectively. All dollar amounts used herein refer to US dollars unless otherwise noted.

#### PART I

#### Item 1. Description of Business.

On November 10, 2005, Goldstrike, Inc. ("Goldstrike"), Gran Tierra Energy Inc., a privately-held Alberta corporation which we refer to as "Gran Tierra Canada" and the holders of Gran Tierra Canada's capital stock entered into a share purchase agreement, and Goldstrike and Gran Tierra Goldstrike Inc. (which we refer to as Goldstrike Exchange Co.) entered into an assignment agreement. In these two transactions, the holders of Gran Tierra Canada's capital stock acquired shares of either Goldstrike common stock or exchangeable shares of Goldstrike Exchange Co., and Goldstrike Exchange Co. acquired substantially all of Gran Tierra Canada's capital stock. Immediately following the transactions, Goldstrike Exchange Co. acquired the remaining shares of Gran Tierra Canada outstanding after the initial share exchange for shares of common stock of Gran Tierra Energy Inc. using the same exchange ratio as used in the initial exchange. This two step process was part of a single transaction whereby Gran Tierra Canada became a wholly-owned subsidiary of Goldstrike Inc. Additionally, Goldstrike changed its name to Gran Tierra Energy Inc. with the management and business operations of Gran Tierra Canada, but remains incorporated in the State of Nevada.

In the above-described transactions between Goldstrike and the holders of Gran Tierra Canada common stock, Gran Tierra Canada shareholders were permitted to elect to receive, for each share of Gran Tierra Canada's common stock: (1) 1.5873016 exchangeable shares of Goldstrike Exchange Co. (and ancillary rights), or (2) 1.5873016 shares of common stock of Goldstrike, or (3) a combination of Goldstrike Exchange Co. exchangeable shares and Goldstrike common stock. All of Gran Tierra Canada's shares were, through a series of exchanges, exchanged for shares of Goldstrike and/or exchangeable shares of Goldstrike Exchange Co. Each exchangeable share of Goldstrike Exchange Co. is exchangeable into one share of our common stock and has the same voting rights as a share of our common stock.

The share exchange between the former shareholders of Gran Tierra Canada and the former Goldstrike is treated as a recapitalization of Gran Tierra for financial accounting purposes. Accordingly, the historical financial statements of Goldstrike before the share purchase and assignment transactions will be replaced with the historical financial statements of Gran Tierra Canada before the share exchange in all future filings with the SEC.

#### **Company Overview**

Goldstrike was incorporated in the United States in 2003. Prior to the transactions described above, Goldstrike was engaged in mineral exploration in British Colombia, Canada. Gran Tierra Canada was formed as an Alberta, Canada, corporation in early 2005. Following the above-described transactions, our operations and management are substantially the operations and management of Gran Tierra Canada prior to the transactions. The former Gran Tierra Canada was formed by an experienced management team in early 2005 with extensive experience in oil and natural gas exploration and production, including experience in most of the world's principal petroleum producing regions. Our objective is to acquire and exploit international opportunities in oil and natural gas exploration, development and production, focusing on South America. We made our initial acquisition of oil and gas producing and non-producing properties in Argentina in September 2005 for a total purchase price of approximately \$7 million. In addition, we acquired assets in Colombia and other minor interests in Argentina and Peru during 2006.

We have not experienced any bankruptcy, receivership or similar proceedings.

#### **Industry Introduction**

The international oil and gas industry is extremely diverse and offers distinct opportunities for companies in different countries. The fundamentals of the industry, however, are common:

- Oil and gas reserves tend to be distributed in a pyramid pattern. The distribution of oil and gas reserves is generally depicted as a "pyramid" with the greatest number of fields being smaller fields and with very few large fields. Because of their size, the large fields are more easily located most have already been discovered and tend to be, though are not always, the most economical to produce.
- Oil and gas companies tend to be distributed in a pyramid pattern. Oil and gas companies tend to be distributed in a pattern that is similar to that of oil and gas reserves. There are many small companies and few very large companies. Large companies tend to operate at the top of the resource pyramid, where rewards are larger in size but fewer in number. Smaller companies tend to operate at the base of the resource pyramid, where rewards are smaller in size but plentiful in number. Furthermore, large companies tend to divest smaller, non-core assets as they grow, and tend to acquire smaller companies that have reached a critical mass, perpetuating a cycle of growth.
- In a mature producing area with a mature industry, the entirety of the resource pyramid is being explored and developed by both small and large oil and gas companies. Maturity is typically a function of time and market forces. Government policy can have an important role, encouraging or discouraging the full potential of the resource base and industry.
- By its nature, finding and producing oil and gas is a risky business. Oil and gas deposits may be located miles below the earth's surface. There is no guarantee, despite the sophistication of modern exploration techniques, that oil or gas will be present in a particular location without drilling. Additionally, there is no guarantee that a discovery will be commercially viable without follow up drilling, nor can there be any guarantee that such follow up drilling will be successful. There is also no guarantee that reserves once established will produce at expected rates. Furthermore, adverse political events and changing laws/regulations can threaten the economic viability of oil and gas activity, the safety and security of workers, or the reputation of a company that conducts business outside of more stable countries. The effective management of risk is integral to the oil and gas industry.

- The oil and gas industry is capital intensive. Investment decisions are based on long time horizons the typical oil and gas project has a life of greater than 20 years. Economics and value are based on a long-term perspective.
- The production profile for a substantial majority of oil and gas reservoirs is a declining trend. Production from an oil or gas field with a fixed number of wells declines over time. That decline rate varies depending on the reservoir and well/development characteristics but in general, steepest declines are earlier in the production life of the field. Typically, production falls to a point where revenues are insufficient to cover operating costs (the project reaches its economic limit) and the field is abandoned.
- Production levels in a field can be maintained by more intensive drilling and/or enhancement of existing wells, and such efforts are usually made to offset the natural decline in production. A low price environment, budgetary constraints or lack of imagination can prevent companies from taking appropriate action to offset a natural decline in production. However, a shift to a high price environment can present a significant, but short term opportunity, for new operators. While production levels may be maintained for a period of time by more intensive drilling, such efforts can only be maintained for short periods of time and may not be effective. Moreover, such efforts may also be economically unfeasible and may be impermissible under rules and regulations applying to the field.

#### New Opportunities for Smaller Companies

Several forces are at work in today's energy industry which provide significant opportunities for smaller companies, like ours. The greatest opportunities tend to be in countries where resource opportunities have been undervalued or overlooked or have been considered immaterial or uneconomic by larger companies, and/or where governments are moving to realize the potential at the base of the resource pyramid by attracting smaller companies.

#### Company Business Plan

Our plan is to build an international oil and gas company by operating in countries where a smaller company can proliferate. Our initial focus is in select countries in South America, currently Argentina, Colombia and Peru.

We are applying a two-pronged approach to growth, establishing a base of production, development and exploration assets by selective acquisitions and achieving future growth through drilling. We intend to duplicate this business model across selected countries in South America. We pursue opportunities in countries with prolific petroleum systems (which in the petroleum industry are defined as geologic settings with proven petroleum source rocks, migration pathways, reservoir rocks and traps), stable legal environments and attractive royalty, taxation and other fiscal terms.

A key to our business plan is positioning — being in the right place at the right time with the right resources. The fundamentals of this strategy are described in more detail below:

• Position in countries that are welcoming to foreign investment, that provide attractive fiscal terms and/or offer opportunities that have been previously ignored or undervalued;

The pace of oil and gas exploration and development in countries around the world is dictated by geology and market forces and the intermediary impact of government policy and regulation. These factors have combined today to create opportunities in South America. The initial countries of interest to Gran Tierra are Argentina — where activity has historically been dominated by the national oil company; Colombia — which has restructured its energy policies to appeal to smaller foreign companies; and Peru — which is entering a new phase of exploration activity.

Engage qualified, experienced and motivated professionals;

Our management team consists of three senior international oil and gas professionals most recently with EnCana Corporation of Canada, a fourth member most recently with Pluspetrol in South America, a fifth member who joined our company in conjunction with the acquisition of Argosy Energy International LP in Colombia, and our sixth and newest member to join the team brings an international finance background.

The qualifications of our board of directors complement the international experience of the management team, providing an entrepreneurial, financial and market perspective of our business by a group of individuals with experience in development stage public and private companies.

All of our employees have previously worked with members of our management team. Qualified geophysicists, geologists and engineers are in short supply in today's market; our management has demonstrated the ability to attract qualified professionals.

Our success equally depends on our strong support network in the legal, accounting and finance disciplines, both at a corporate level and a local level.

Establish an effective local presence;

Our management believes that establishing an effective local presence is essential for success - one that is familiar with the local operating environment, with the local oil and gas industry and with local companies and governments in order to establish and expand business in the country. We have established our office in Buenos Aires and have engaged qualified and respected local management and professionals. We intend to establish offices in all countries in which we operate. We expect our presence in Buenos Aires and recently acquired presence in Colombia to bring new and increasing opportunities.

Create alliances with companies that are active in areas and countries of interest, and consolidate initial land/property positions;

Our initial acquisitions in Argentina and Colombia, and award of land in Peru, have brought us to the attention of other companies in South America, including partners, former employers and associates. We hope to build on these business relationships to bring other opportunities to us, and we expect to continue to build new relationships in the future. Such cooperation effectively multiplies our business development initiatives and develops synergies within the local industry.

Build a balanced portfolio of production, development, step-out and more speculative exploration opportunities;

Our initial acquisitions in Argentina and Colombia provide a base of production to provide immediate cash flow and upside drilling potential. We are now focusing on expansion opportunities in Argentina, Colombia and Peru, which we expect will include both low and higher risk projects, with working interests that achieve an optimal balance of risk and reward.

The most effective risk mitigation in international oil and gas is diversification, and the highest chance of success results from a diverse portfolio of independent opportunities. We are moving purposefully in the regard.

Assess and close opportunities expeditiously;

We assess many oil and gas opportunities before we move to advance one; it is necessary to assess the technical, economic and strategic merits quickly in order to focus our efforts. This approach to business often provides a competitive advantage. Since inception, we evaluated more than 100 potential acquisition opportunities.

Do business in countries in which we are familiar with the people and assets.

Our business model is a bringing together of peoples' knowledge and relationships into a single entity with a single purpose. We cannot compete with the international oil and gas industry on an open tender basis. Assets and opportunities that are offered globally will receive a premium price and chance of success for any one bidder is low. Our approach is based on niche opportunities for buyer and seller, and to take advantage of our strategic relationships, established technical know-how and access to capital.

#### **Deal Flow**

Our access to opportunities stems from a combination of experience and industry relationships of the management team and board of directors, both within and outside of South America. Deal flow is critical to growing a portfolio efficiently and effectively, to capitalize on our capabilities today, and into the future as we grow in scale and our needs evolve.

#### Company Financial Fundamentals

A brief discussion of our financial fundamentals is provided below. Potential investors are encouraged to read the following information in conjunction with all of the other information provided in this filing.

Our financial results present the former Gran Tierra Canada as the predecessor company in the share exchange with Goldstrike on November 10, 2005. The financial results of Goldstrike were eliminated on consolidation. Gran Tierra financials therefore present the activities of the former Gran Tierra Canada before the share exchange, including the initial Argentina acquisition on September 1, 2005.

Financial results for 2006 are defined by three principal events: the Argentina acquisitions on September 1, 2005, June 30, 2006 and December 1, 2006; the Colombia acquisition on June 20, 2006 and a series of private placements of our common stock associated with the acquisitions.

Financial results for the year ended December 31, 2006 reflect a full year of operations at Palmar Largo, four months of operations at Nacatimbay, six months of operations at El Vinalar, and one month of operations at Chivil, all in Argentina, in addition to six months and ten days of operations in Colombia.

#### **Argentina** Acquisitions

We acquired participating interests in three joint ventures on September 1, 2005. We made a formal offer to purchase the Argentina assets of Dong Won S.A (Argentinean branch of the Korean company) on May 30, 2005, that was accepted on

June 22, 2005. The total acquisition cost was approximately \$7 million. Our initial offer covered interests in five properties; preferential acquisition rights were exercised on two properties but the major property of interest to Gran Tierra and two minor properties became available to us. All properties are located in the Noroeste Basin region of Northern Argentina.

- Palmar Largo Joint Venture Gran Tierra participation 14%, Pluspetrol (Operator) 38.15%, Repsol YPF 30%, Compañia General de Combustibles ("CGC") 17.85%.
- Nacatimbay Concession Gran Tierra participation 50%, CGC (Operator) 50%.
- Ipaguazu Concession Gran Tierra participation 50%, CGC (Operator) 50%.

Palmar Largo is the principal property, currently producing approximately 285 barrels per day of oil net to Gran Tierra (after 12% government royalties). Acquisition cost for Palmar Largo was \$6,969,659 which equates to \$11.24 per barrel based on net reserves of 620,400 barrels of oil, after 12% royalties. Minor volumes of natural gas and associated liquids are produced from a single well at Nacatimbay, and the Ipaguazu property is non-producing. Total acquisition cost for these two properties was \$63,055.

On June 30, 2006, we entered into a joint venture agreement with Golden Oil Corporation whereby we purchased 50% of the El Vinalar field in Argentina for \$950,000. We also agreed to pay the first \$2.7 million in costs for a sidetrack well related to our joint venture agreement.

On February 15, 2006, we made an offer to acquire a portion of the interests of CGC in eight properties in Argentina. On November 2, 2006, we closed the purchase of interests in four properties for a total purchase price of \$2.1 million. The assets purchased include a 93.18% participation interest in the Valle Morado block, a 100% interest in the Santa Victoria block and the remaining 50% interests in the Nacatimbay and Ipaguazu blocks.

On December 1, 2006, we closed the purchase of interests in two other properties from CGC, including a 100% interest in the El Chivil block and a 100% participation interest in the Surubi block, each located in the Noroeste Basin of Argentina, for a total purchase price of \$2.5 million. We also purchased the remaining 25% minority interest in each property from the joint venture partner for a total purchase price of \$280,000.

The total purchase price in 2006 for the acquisition of CGC's interests in all six properties was \$4.6 million. Post-closing adjustments, which reflect original values assigned to the properties, amended terms, revenues and costs from the effective date of January 1, 2006, were approximately \$3.8 million which was paid in January 2007.

#### Colombia Acquisition

On June 20, 2006, we acquired all of the limited partnership interests of Argosy Energy International ("Argosy") and all of the issued and outstanding capital stock of Argosy Energy Corp. ("AEC"), a Delaware corporation and the general partner of Argosy, for consideration of \$37.5 million cash, 870,647 shares of our common stock and overriding and net profit interests in certain of Argosy's assets valued at \$1 million. Argosy's oil production averaged approximately 692 barrels per day (after royalty) during 2006. Government royalty rates are 20% and 8% for Argosy's producing properties. Argosy's net land position is approximately 331,468 acres.

#### Peru Acquisitions

On June 8, 2006, we signed a License Contract for the Exploration and Exploitation of Hydrocarbons covering Block 122 in Peru. The license contract was approved by the government of Peru on November 3, 2006. The license contract defines a seven-year exploration term divided into four periods, each requiring a minimum work plan and financial commitment. The minimum commitment for the first work period, which is mandatory, is \$0.5 million. The potential commitment over the seven-year period, at our option, is \$5.0 million and includes technical studies, seismic acquisition and the drilling of one exploration well. The license contract defines an exploitation term of thirty years for commercial discoveries of oil. Block 122 is located on the eastern flank of the Maranon Basin of northern Peru, on the crest of the Iquitos Arch and covers 1,2 million acres.

On December 12, 2006, we signed a License Contract for the Exploration and Exploitation of Hydrocarbons covering Block 128 in Peru. The license contract was approved by the government of Peru. The license contract defines a seven-year exploration term divided into four periods, each requiring a minimum work plan and financial commitment. The minimum commitment for the first work period, which is mandatory, is \$0.5 million. The potential commitment over the seven-year period, at our option, is \$3.6 million and includes technical studies, seismic acquisition and the drilling of one exploration well. The license contract defines an exploitation term of thirty years for commercial discoveries of oil. Block 128 is located on the eastern flank of the Maranon Basin of northern Peru, on the crest of the Iquitos Arch and covers 2.2 million acres.

#### Research and Development

We have not expended any resources on pursuing research and development initiatives. We use existing technology and processes for executing our business plan.

#### Financing

The initial funds for Gran Tierra Canada were raised in April and June 2005, providing approximately \$1.9 million to fund our initial activities. We had no oil and gas revenue until September 1, 2005. We made a series of private placements of common shares beginning on August 31, 2005 to fund the Argentina acquisitions and to provide general working capital.

We raised a total of approximately \$12 million during the period from August 2005 to February 2006 from the issuance of approximately 15 million units consisting of one share of our common stock at \$0.80 per share plus one warrant to purchase one-half share at a total price of \$1.25 per share for a period of five years.

In June 20, 2006, we completed the sale of 50,000,000 units for gross proceeds totaling \$75,000,000, less issue costs of \$6,306,699. Each unit consisted of one share of our common stock and a warrant to purchase one-half share of our common stock for a period of five years at an exercise price of \$1.75 per whole share. During 2006 we received \$1.9 million of the equity proceeds raised during the financing that began in 2005, which impacted our 2006 cash flow results.

#### The Share Exchange

The share exchange between Goldstrike and the shareholders of the former Gran Tierra Canada occurred on November 10, 2005, bringing the assets, management, business operations and business plan of the former Gran Tierra Canada into the framework of the company formerly known as Goldstrike Inc., a publicly traded company.

#### **Prior Goldstrike Business**

In connection with our share exchange between Goldstrike and the shareholders of Gran Tierra Canada, Goldstrike transferred to Dr. Yenyou Zheng all of the capital stock of Goldstrike Inc's wholly-owned subsidiary, Leasco. Leasco was organized to hold mineral assets located in the Province of British Columbia. Those assets consist primarily of 32 mineral claims covering approximately 700 hectares. As a result of the transfer, this line of business is owned by Dr. Yenyou Zheng, through his ownership of Leasco, and we will not pursue any of those mineral claims.

#### Markets, Customers and Competition

We market our own share of production in Argentina. Production from Palmar Largo is high quality oil and is transported by pipeline and truck to a nearby refinery. The purchaser of all our oil in Argentina is Refinor S.A. Minor volumes of natural gas and liquids from Nacatimbay were previously sold locally. Production at Nacatimbay was suspended on March 1, 2006. All sales are denominated in pesos but refer to reference or base prices in US dollars. Our average oil price in Argentina averaged \$34.75 per barrel net of royalties during 2006. Sales in Argentina represented 43% of our revenues in 2006.

The purchaser of all oil sold in Colombia is Ecopetrol, a government agency. Oil is eventually exported via the Trans-Andean pipeline. Prices are defined by a multi-year contract with Ecopetrol, with 25% of revenue received in pesos, and 75% of

revenue received in US dollars. Prices averaged \$52.33 per barrel during 2006. Sales in Colombia represented 57% of our revenues in 2006.

The oil and gas industry is highly competitive. We face competition from both local and international companies in acquiring properties, contracting for drilling equipment and securing trained personnel. Many of these competitors have financial and technical resources that exceed ours, and we believe that these companies have a competitive advantage in these areas. Others are smaller, allowing us to leverage our technical and financial capabilities.

#### Regulation

The oil and gas industry in South America is heavily regulated. Rights and obligations with regard to exploration and production activities are explicit for each project; economics are governed by a royalty/tax regime. Various government approvals are required for property acquisitions and transfers, including, but not limited to, meeting financial and technical qualification criteria in order to be a certified as an oil and gas company in the country. Oil and gas concessions are typically granted for fixed terms with opportunity for extension.

In Argentina, concession rights for our principal property — Palmar Largo — extend to the year 2017 and may be extended an additional ten years. Oil and gas prices in Argentina are effectively controlled and are established by decree or according to specified formulae. A tax on oil exports sets an effective cap on prices within the country; gas prices are set by statute and reflected in contract terms.

In Colombia, the contract for the Santana area expires in 2015, and the contract for the Guayuyaco area expires in 2030. Oil prices in Colombia are related to international market prices with pre-defined adjustments for quality and transportation. In Colombia, historically, all oil production was from concessions granted to foreign operators or undertaken by state owned Ecopetrol in contracts of association with foreign companies. Ecopetrol was formally responsible for all exploration, extraction, production, transportation, and marketing oil for export. Effective January 1, 2004, the regulatory regime in Colombia underwent a significant change with the formation of the Agencia Nacional de Hidrocarburos, or National Hydrocarbon Agency ("ANH"). The ANH is now responsible for regulating the Colombian oil industry, including managing all exploration lands not subject to a previously existing association contract.

In Peru, state-controlled Perupetro is responsible for overall regulation and licensing of the oil and gas industry. It also negotiates oil and gas contracts with companies to explore and/or produce in Peru.

The pace of bureaucracy in South America tends to be slow in comparison to North American standards and legal structures are less mature, but the overall business environment is supportive of foreign investment and we believe is continuing to improve. Changes in regulations or shifts in political attitudes are beyond our control and may adversely impact our business. Operations may be affected in varying degrees by government regulations with respect to restrictions on production, price controls, export controls, income taxes and environmental legislation.

#### **Future Activity**

We plan to continue assessing production and exploration opportunities that can provide a base for growth. We are currently assessing opportunities in Argentina, Colombia, Peru and elsewhere in South America which, if consummated, could substantially increase reserves and production. We would require financing from existing cash flow, equity or debt to consummate any opportunities which may become available, depending on the scale of the opportunity.

#### Environmental Compliance

Our activities are subject to existing laws and regulations governing environmental quality and pollution control in the foreign countries where we maintain operations. Our activities with respect to exploration, drilling and production from wells, natural gas facilities, including the operation and construction of pipelines, plants and other facilities for transporting, processing, treating or storing gas and other products, are subject to stringent environmental regulation by provincial and federal authorities in Argentina, Colombia and Peru. Risks are inherent in oil and gas exploration and production operations, and we can give no

assurance that significant costs and liabilities will not be incurred in connection with environmental compliance issues. We cannot predict what effect future regulation or legislation, enforcement policies issued, and claims for damages to property, employees, other persons and the environment resulting from our operations could have. During 2006 we spent \$95,373 in Colombia to comply with environmental standards around water disposal. In Argentina, we spent \$10,400 on environmental monitoring and water disposal.

#### **Employees**

At December 31, 2006, we had 152 full-time employees — 9 located in the Calgary corporate office, 27 in Buenos Aires (14 office staff and 13 field personnel) and 116 in Colombia (21 staff in Bogota and 95 field personnel). None of our employees are represented by labor unions, and we consider our employee relations to be good. We had no part-time employees at December 31, 2006.

#### Corporate Information

Goldstrike Inc., now known as Gran Tierra Energy Inc., was incorporated under the laws of the State of Nevada on June 6, 2003. Our principal executive offices are located at 300, 611-10th Avenue S.W., Calgary, Alberta, Canada. The telephone number at our principal executive office is (403) 265-3221.

#### Additional Information

We are required to comply with the informational requirements of the Exchange Act, and accordingly, we file annual reports, quarterly reports, current reports, proxy statements and other information with the SEC. You may read or obtain a copy of these reports at the SEC's public reference room at 100 F Street, NE, Washington, D.C. 20549. You may obtain information on the operation of the public reference room and their copy charges by calling the SEC at 1-800-SEC-0330. The SEC maintains a website that contains registration statements, reports, proxy information statements and other information regarding registrants that file electronically with the SEC. The address of the website is <a href="http://www.sec.gov">http://www.sec.gov</a>.

#### **Item 2. Description of Property**

#### Offices

We currently lease office space in Calgary, Alberta; Buenos Aires, Argentina; and Bogota, Colombia. The Calgary lease expires February 2011, and costs \$6,824 per month. Our Buenos Aires, Argentina lease expires March, 2008, with lease payments of \$2,000 per month. The two Bogota, Colombia leases expire in 2009 and 2007, respectively with costs of \$696 and \$2,326 per month. The properties are in excellent condition.

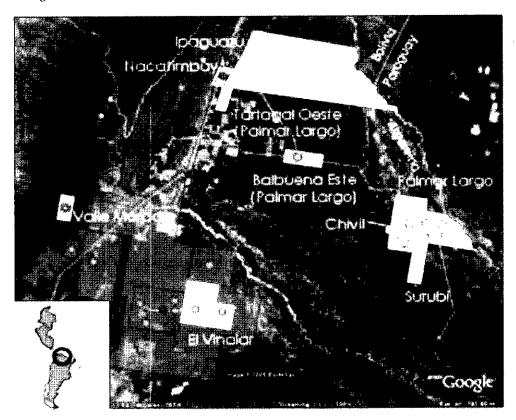


#### Oil and Gas Properties-Argentina

(2)

(3)

(4)



Gran Tierra lands highlighted in yellow. Other licenses in grey. Green dots are producing oil fields, red dots are producing gas/condensate fields.

A summary of our interests in Argentina as of December 31, 2006 is as follows:

|                | Gross     |        | Net       | Oil<br>Prod'n<br>Bbl/day | Oil<br>Reserves | Lease  |  |
|----------------|-----------|--------|-----------|--------------------------|-----------------|--------|--|
| Noroeste Basin | Acres     | WI%    | Acres     | (1)                      | МВЫ (2)         | Expiry | 2007 Plans   |
| Palmar Largo   | 365,045   | 14%    | 51,106    | 285                      | 422             | 2027   | Ongoing production enhancements Evaluate re-entering two wells (Nac-1001,        |
| Nacatimbay (4) | 36,623    | 100%   | 36,623    | 12                       | 19              | 2032   | Nac-1002)  |
| El Vinalar     | 248,340   | 50 %   | 124,170   | 43                       | 466             | 2026   | Enhance existing production  |
| Chivil         | 62,518    | 100%   | 62,518    | 115                      | 665             | 2015   | Well workover and recompletion Drill exploration well, Proa-1, in fourth quarter |
| Surubi         | 90,811    | 100 %  | 90,811    | _                        |                 | 2026   | 2007   |
| Valle Morado   | 50,019    | 93.2 % | 46,608    | _                        | _               | 2033   | No plans for 2007 Evaluating IP-1 well workover and sidetrack                    |
| Ipaguazu       | 43,268    | 100%   | 43,268    | ****                     | 323             | 2026   | on Guadalupe-1 well  Exploration opportunities are being evaluated               |
| Santa Victoria | 1,033,749 | 100%   | 1,033,749 |                          | <u> </u>        | (3)    | for drilling in 2008   |
| Total          | 1,930,373 |        | 1,488,853 | 455                      | 1,895           |        |  |

(1) Oil production is based on the average December 2006 production rate.

Oil reserves are proved reserves reported in thousands of barrels, net of royalties.

Expires in May 2008. Term is extended by 25 years if a discovery is made.

We produce natural gas in the Nacatimbay area. Natural gas production in December 2006 was 440 thousand cubic feet per day and total proved reserves at December 31, 2006 were 1,465 million cubic feet.

#### Palmar Largo

The Palmar Largo joint venture block encompasses 365,045 acres. This asset is comprised of several producing oil fields in the Noroeste Basin of northern Argentina. We own a 14% working interest in the Palmar Largo joint venture asset. Approximately 41.8 million barrels of oil (gross before royalties) have been recovered from the area since 1984. A total of 14 gross wells are currently producing. Our share of remaining proved reserves as of December 31, 2006 is 422,000 barrels (net after 12% royalties) according to an independent reserve assessment. The oil quality ranges from 39 to 47 degrees API.

Our 14% share of oil production averaged 285 barrels per day, net of royalties, during 2006. The average sales price was \$34.75 per barrel, with an average cost of production of \$21.42 per barrel, providing \$13.33 per barrel of net revenue. During 2005, our share of oil production averaged 293 barrels per day, net of royalties, with an average sales price of \$37.80 per barrel and an average cost of production of \$8.90 per barrel, providing \$28.90 per barrel of net revenue. The Palmar Largo asset provides us with a reliable stream of cash flow to finance further exploration and development initiatives in Argentina. Our work program for 2007 involves optimization of well performance and expenses to maximize net revenues from the property.

We purchased the assets of Palmar Largo from Dong Won Corporation in September 2005. In the first quarter of 2006 the joint venture partners drilled and completed the Ramon Lista 1001 well, of which we hold a 14% working interest. The recent history of the property includes the following activities:

- The joint venture partners at Palmar Largo conducted a 3-D seismic survey over a portion of the area in 2003 and identified several
  exploration prospects.
- An exploration well was drilled in late 2005 but did not indicate commercial quantities of oil. A portion of the drilling costs for this
  well was factored into our purchase price for Palmar Largo.
- Drilling on the Ramon Lista-1001 well was completed in December 2005. Production from the well began in early February 2006 at 299 barrels per day (gross after 12% royalty) or 42 barrels per day net to us. No additional wells were drilled in the area during 2006.

The Palmar Largo block rights expire in 2017 but provide for a ten-year extension. We do not have any outstanding work commitments. At expiry of the block rights, ownership of the producing assets will revert to the provincial government.

#### Nacatimbay

We acquired a 100% working interest in the Nacatimbay area through two transactions. We purchased a 50% working interest from Dong Won Corporation in September 2005. We purchased the remaining 50% working interest from CGC in November 2006. Production from the Nacatimbay oil, gas and condensate field began in 1996. Three wells were drilled and one was producing until February 28, 2006, when its production was suspended due to low flow conditions. The natural gas well produced 41,447 thousand cubic feet from January 1 to February 28, 2006, at which point the well was shut in due to low flow rates. In October 2006, the suspended well was reactivated after surface facilities were upgraded and it produced for two additional months in 2006. The well is currently producing approximately 440 thousand cubic feet per day of natural gas and 12 barrels of condensate per day, net of royalties.

We intend to continue to optimize production in this field during 2007 and explore opportunities to re-enter the Nacatimbay 1001 and 1002 wells.

The Nacatimbay block rights expire in 2022 with a provision for a ten year extension if a discovery is made. We do not have any outstanding work commitments. At expiry of the block rights, ownership of the producing assets will revert to the provincial government.

#### Ipaguazu

We acquired a 100% working interest in the Ipaguazu area through two transactions. We purchased a 50% working interest from Dong Won Corporation in September 2005. We purchased the remaining 50% working interest from CGC in November 2006. Ipaguazu is located in the Noroeste Basin in northern Argentina. The oil and gas field was discovered in 1981 and produced approximately 100 thousand barrels of oil and 400 million cubic feet of natural gas until 2003. No producing activities are carried out in the field at this time. The Ipaguazu block covers 43,268 acres and has not been fully appraised, leaving scope for both reactivation and exploration in the future. Currently we are evaluating a side track on the Guadalupe-1 well and a workover on the Ipaguazu-1 well.

The Ipaguazu block rights expire in 2016 with a ten year extension if a discovery is made. We do not have any outstanding work commitments. At expiry of the block rights, ownership of the producing assets will revert to the provincial government.

#### El Vinalar

We entered into an agreement with Golden Oil Corporation to acquire a 50% working interest in the El Vinalar Block located in the Noroeste Basin, effective June 2006. This acquisition added a significant new land position and approximately 43 barrels of daily oil production from 1.5 net wells, net before royalties, to our asset base in Argentina. El Vinalar covers 248,340 acres and contains a portfolio of exploration leads and oil field enhancement opportunities.

A sidetrack of EVN-1 well was successfully completed in December 2006, and began producing in January 2007. Gross production, after royalties, averaged 600 barrels per day during January 2007. Net production, based on our 50% working interest was 300 barrels per day.

The El Vinalar rights expire in 2016 with a ten year extension if a discovery is made. We do not have any outstanding work commitments. At expiry of the block rights, ownership of the producing assets will revert to the provincial government.

#### Chivil, Surubi, Valle Morado, Santa Victoria

We purchased working interests in four additional properties from CGC in November and December 2006. These properties add to our existing portfolio of exploration and development opportunities and expand our production base in Argentina. Farm-in partners are being sought to participate in some of the 2007 drilling program for these properties.

Additional information on the Chivil, Surubi, Valle Morado and Santa Victoria fields follows:

- The Chivil field was discovered in 1987. Three wells were drilled; two remain in production. The field has produced 1.5 million barrels to date.
- Valle Morado was first drilled in 1989. Rights to the area were purchased by Shell in 1998, who subsequently completed a 3-D seismic program over the field and constructed a gas plant and pipeline infrastructure. Production began in 1999 from a single well, and was shut-in in 2001 due to water incursion. We are evaluating opportunities to re-establish production from the field.
- Surubi and Santa Victoria are exploration fields and have no production history.

#### Reserves Summary-Argentina

(1)

## Crude Oil — Estimated Reserves Net to Gran Tierra, after Royalty, at December 31,

|                |                     | Oil 2005<br>(thousand barrels) |                 |                     | Oil 2006 (1)<br>(thousand barrels) |              |  |  |  |
|----------------|---------------------|--------------------------------|-----------------|---------------------|------------------------------------|--------------|--|--|--|
|                | Proved<br>Developed | Proved<br>Undeveloped          | Total<br>Proved | Proved<br>Developed | Proved<br>Undeveloped              | Total Proved |  |  |  |
| Palmar Largo   | 462                 | 119                            | 581             | 404                 | 18                                 | 422          |  |  |  |
| Ipaguazu       | _                   |                                |                 | 323                 | _                                  | 323          |  |  |  |
| Nacatimbay     | 2                   | _                              | 2               | 19                  | <del></del>                        | 19           |  |  |  |
| El Vinalar     | _                   | _                              | _               | 191                 | 275                                | 466          |  |  |  |
| Chivil         | _                   | _                              | _               | 476                 | 189                                | 665          |  |  |  |
| Surubi         | _                   |                                | _               |                     |                                    |              |  |  |  |
| Valle Morado   | _                   | _                              | _               | -                   |                                    |              |  |  |  |
| Santa Victoria |                     |                                |                 | <del></del>         |                                    |              |  |  |  |
| TOTAL          | 464                 | 119                            | 583             | 1,413               | 482                                | 1,895        |  |  |  |

(1) Reserves certified by Gaffney, Cline and Associates, as of December 31, 2006.

#### Natural Gas — Estimated Reserves Net to Gran Tierra, after Royalty, at December 31,

|                |                     | Natural Gas 2005 (1)<br>(million cubic feet) |              |                     | Natural Gas 2006 (1)<br>(million cubic feet) |              |
|----------------|---------------------|--|--------------|---------------------|--|--------------|
|                | Proved<br>Developed | Proved<br>Undeveloped                        | Total Proved | Proved<br>Developed | Proved<br>Undeveloped                        | Total Proved |
| Palmar Largo   | graphings           |  |              |                     | _  |              |
| Ipaguazu       | <del></del>         |  | <del></del>  | _                   | ***  |              |
| Nacatimbay     | 24.5                |  | 24.5         | 1,465               | _  | 1,465        |
| El Vinalar     | _                   |  | <del></del>  | _                   | _  |              |
| Chivil         | _                   | _  | _            | _                   | _  |              |
| Surubi         |                     | -  | _            |                     | _  |              |
| Valle Morado   |                     | -  |              |                     |  |              |
| Santa Victoria |                     |  | <del></del>  |                     |  |              |
| TOTAL          | 24.5                | *******                                      | 24.5         | 1,465               |  | 1,465        |

Reserves certified by Gaffney, Cline and Associates, as of December 31, 2006.

No estimates of proved reserves have been filed with any other Federal authority or agency since January 1, 2006.

#### Production Profile - Argentina

|                  | Oil Production (Bbls) |         | Oil Pric | e (\$/Bbl)     |         | etion Costs<br>/Bbl) | Net Revenue (\$/Bbl) |                |
|------------------|-----------------------|---------|----------|----------------|---------|----------------------|----------------------|----------------|
| Net of royalties | 2005                  | 2006    | 2005     | 2006           | 2005    | 2006                 | 2005 -               | 2006           |
| Palmar Largo     | 106,945               | 103,982 | \$ 37.80 | \$ 34.75       | \$ 8.90 | \$ 21.42             | \$ 28.90             | \$ 13.33       |
| Nacatimbay       | 1,825                 | · —     | \$ 37.80 | \$ <del></del> | \$ 8.90 | \$ —                 | \$ 28.90             | \$ <del></del> |
| El Vinalar       | _                     | 7,872   | I —      | \$ 53.16       | \$ -    | \$ 18.49             | \$                   | \$ 34.67       |
| Chivil           |                       | 3,567   | <u> </u> | \$ 51.57       | \$ -    | \$ 18.49             | \$ <u>—</u>          | \$ 33.08       |
| TOTAL            | 108,770               | 115,421 | \$ 37.80 | \$ 36.53       | \$ 8.90 | \$ 21.13             | \$ 28.90             | \$ 15.40       |

|                  | Gas Production (Mcf) |         | Gas Pric | e (\$/Mcf) | iction Costs<br>Mcf) | Net Revenue (\$/Mcf) |         |         |
|------------------|----------------------|---------|----------|------------|----------------------|----------------------|---------|---------|
| Net of royalties | 2005                 | 2006    | 2005     | 2006       | 2005                 | 2006                 | 2005    | 2006    |
| Palmar Largo (1) | NAMAAAAA             | 156,471 | \$       | s —        | \$                   | <b>s</b> —           | \$ —    | \$ —    |
| Nacatimbay       | 180,310              | 41,447  | \$ 1.50  | \$ 1.74    | \$ 0.45              | \$ 0.54              | \$ 1.06 | \$ 1.20 |
| El Vinalar       | _                    |         | \$ —     | \$         | \$ —                 | \$                   | \$ —    | \$      |
| Chivil           |                      | <u></u> | <u> </u> | \$         | <u> </u>             | \$                   | \$ —    |         |
| TOTAL            | 180,310              | 197,918 | \$ 1.50  | \$ 1.74    | \$ 0.45              | \$ 0.54              | \$ 1.06 | \$ 1.20 |

(1) Production of natural gas at Palmar Largo is not sold. It is used as fuel for power and gas lift for production.

#### Acreage — Argentina

#### GRAN TIERRA, December 31,

|                | Developed Gross (1) |          | Developed   | Net (2)     | Undeve | loped Gross (1) | Undeveloped Net (2) |           |
|----------------|---------------------|----------|-------------|-------------|--------|-----------------|---------------------|-----------|
| Crude Oil      | 2005                | 2006     | 2005        | 2006        | 2005   | 2006            | 2005                | 2006      |
| Palmar Largo   | 301,700             | 365,045  | 42,238      | 51,106      | -      |                 |                     | _         |
| Ipaguazu       | 43,200              | 43,268   | 21,600      | 43,268      | -      |                 | <b>!</b> —          | _         |
| Nacatimbay     | 36,600              | 36,623   | 18,300      | 36,623      |        | _               |                     | _         |
| El Vinalar     |                     | 248,340  | _           | 124,170     | _      |                 | _                   | _         |
| Chivil         | _                   | 62,518   | _           | 62,518      | -      |                 | _                   |           |
| Surubi         | _                   | _        | <del></del> | _           | -      | 90,811          | -                   | 90,811    |
| Valle Morado   |                     | <u> </u> | <del></del> | <del></del> |        | 50,019          | -                   | 46,608    |
| Santa Victoria |                     |          |             |             |        | 1,033,749       |                     | 1,033,749 |
| TOTAL          | 381,500             | 755,794  | 82,138      | 317,685     | _      | 1,174,579       | _                   | 1,171,168 |

(1) Gross represents the total acreage at each property.

(2) Net represents our interest in the total acreage at each property.

#### Productive Wells — Argentina

#### GRAN TIERRA, December 31,

| (Number of wells) | Oil Produc | ctive -Net  | Oil Produc | tive -Gross | Gas Produ  | ctive -Net | Gas Produc | tive -Gross |
|-------------------|------------|-------------|------------|-------------|------------|------------|------------|-------------|
|                   | 2005       | 2006        | 2005       | 2006        | 2005       | 2006       | 2005       | 2006        |
| Palmar Largo      | 2.2        | 2.0         | 16         | 14          | -          | _          | _          | _           |
| Ipaguazu          | _          |             | <u> </u>   | _           | _          | _          | _          | _           |
| Nacatimbay        |            | _           |            |             | 1          | 1          | 1          | 1           |
| El Vinalar        | _          | 1.5         | l –        | 3           | 1 –        |            | _          | _           |
| Chivil            | _          | 2.0         | <b>\</b> - | 2           | <b>-</b> - | _          |            | _           |
| Surubi            | _          | _           | _          | _           | _          | _          | _          | _           |
| Valle Morado      | _          | _           | <u></u>    |             | _          | _          | -          |             |
| Santa Victoria    |            | <del></del> | <u> </u>   |             |            |            |            |             |
| TOTAL             | 2.2        | 5.5         | 16         | 19          | 1          | 1.         | 1          | 1           |

#### Drilling Activity — Argentina

|             | Productive | - Gross (1) | Productive - Net (2) |      | Dry - Gross (1) |      | Dry - Net (2) |      |
|-------------|------------|-------------|----------------------|------|-----------------|------|---------------|------|
|             | 2005       | 2006        | 2005                 | 2006 | 2005            | 2006 | 2005          | 2006 |
| Exploration | i –        |             | i —                  | _    | _               |      | _             |      |
| Development | 1          | 1           | 0.14                 | 0.14 |                 | _    |               |      |
| TOTAL       | 1          | 1           | 0.14                 | 0.14 | -               | _    | <del></del>   |      |

(1) Represents the total number of wells at which there is drilling activity.

(2) Represents Gran Tierra's interest in the total number of wells at which there is drilling activity.

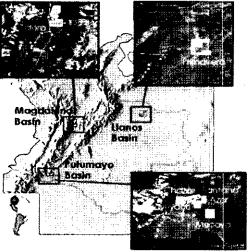
As of December 31, 2006, there were two drilling projects in Argentina which were in progress. The Puesto Climaco-2 side track well located on the El Vinalar block was in the process of being drilled. We completed the well and began production in January 2007. Gross production, after royalties, averaged approximately 600 barrels per day during January 2007 of which our share, based on a 50% working interest, was 300 barrels per day.

We were also in the process of performing a workover on the Ipaguazu-1 well located on the Ipaguazu block. This workover was completed in January 2007 but we were unable to re-establish production.

#### Oil and Gas Properties-Colombia

(1)

(2)



Gran Temp lands highlighted in yellow. Other licenses in grey. Green data

In June 2006, we purchased Argosy Energy International L.P. and became the operator of eight blocks in Colombia. The Santana and Guayuyaco blocks are currently producing. The Rio Magdalena, Talora, Chaza, Primavera, Azar and Mecaya blocks are in their exploration phases. Argosy was subsequently renamed Gran Tierra Energy Colombia SA.

|               |           | Gross   |       | Net     | Oil (1) | Oil<br>Reserves | Lease  |                                |
|---------------|-----------|---------|-------|---------|---------|-----------------|--------|--------------------------------|
| Property      | Field     | Acreage | WI%   | Acres   | Bbl/day | MВЫ (2)         | Expiry | 2007 Plans                     |
| _             |           |         |       |         |         |                 |        | Facility & well enhancement    |
| Santana       |           | 1,119   | 35 %  | 392     | 365     |                 |        | work                           |
|               | Linda     |         |       |         |         | 48              | 2015   |                                |
|               | Mary      |         |       |         | _       | 400             | 2015   |                                |
|               | Inchiyaco |         |       |         |         | 39              | 2015   |                                |
|               | Miraflor  |         |       |         |         | 127             | 2015   |                                |
|               | Toroyaco  |         |       |         |         | 223             | 2015   |                                |
|               |           |         |       |         |         |                 |        | Drill Juanambu-1 & Florestra-  |
| Guayuyaco     |           | 52,365  | 35 %  | 18,328  | 327     | 197             | 2030   | lwells                         |
| Chaza         |           | 80,241  | 50 %  | 40,121  |         | _               | 2027   | Drill exploration well         |
| Mecaya        |           | 74,131  | 15 %  | 11,120  |         | 61              | 2034   | Seismic & drilling preparation |
| -             |           | ,       |       | •       |         |                 |        | Purchase seismic; reenter      |
| Azar          |           | 51,639  | 80 %  | 41,311  |         | _               | 2012   | existing well                  |
| Rio Magdalena | •         | 144,670 | 100 % | 144,670 |         |                 | 2030   | Drill exploration well         |
| Talora        |           | 108,336 | 20 %  | 21,667  |         | _               | 2032   | Drill two exploration wells    |
| Primavera     |           | 359,064 | 15%   | 53,860  |         | _               | 2036   | Drill two exploration wells    |
|               | -         |         |       |         |         |                 |        |                                |
| Total         |           | 871,565 |       | 331,468 | 692     | 1,095           |        |                                |
| Total         |           | 671,505 |       | JJ1,400 | 092     | 1,093           |        |                                |

Average oil production from date of acquisition, June 21, 2006to December 31, 2006.

Oil reserves are reported in thousands of barrels as proved reserves net of royalties.

#### Santana

The Santana block covers 1,119 acres and includes 15 producing wells in 4 fields — Linda, Mary, Miraflor and Toroyaco, and one non-producing field, Inchiyaco. Activities are governed by terms of an Association Contract with Ecopetrol, and we are the operator. The properties are subject to a 20% royalty and we hold a 35% interest in all fields with the exception of one well located in the Mary field, where we hold a 25.83% working interest. Ecopetrol holds the remaining interests. The block has been producing since 1991.

Oil is sold to Ecopetrol and is exported via the Trans-Andean pipeline. Oil prices are defined by contract and are related to a West Texas Intermediate reference price. By contract, 25% of sales are denominated in pesos and 75% in US dollars. The production contract expires in 2015, at which time the property will be returned to the government. As a result, there will be no reclamation costs.

In 2007, we will undertake remedial work on various wells and the upgrade of the Mary field water processing facility.

#### Guayuyaco

The Guayuyaco block covers 52,365 acres and includes the area surrounding the 4 producing fields of the Santana contract area. The Guayuyaco block is governed by an "Adjacent Play" Association Contract with Ecopetrol, resulting in a royalty of 8%. We are the operator and have a 35% participation interest. The Guayuyaco field was discovered in 2005. Two wells are now producing, with Guayuyaco-1 commencing production in February 2005 and Guayuyaco-2 beginning production in September 2005. Production (net of royalty) averaged 327 barrels per day from the date of acquisition June 21, 2006 to December 31, 2006. Oil quality and sales terms are comparable to Santana oil and volumes are similarly transported via the Trans-Andean pipeline for export. A combined 2D and 3D seismic survey was acquired over the block in 2005. Ecopetrol may back-in to a 30% participation interest in any new discoveries in the block.

The contract expires in two phases: the exploration phase and the production phase. The exploration phase expires in 2008 and the production phase expires in 2030. In March 2007, we completed drilling the Juanambu-1 exploration well and will be performing production testing in April 2007. During 2007, we will be performing remedial work on the Guayuyaco field. The property will be returned to the government upon expiration of the production contract. As a result, there will be no reclamation costs.

#### Rio Magdalena

Argosy Energy International L.P. entered into the Rio Magdalena Association Contract in February 2002. The Rio Magdalena block covers 144,670 acres and is located approximately 75 km west of Bogota, Colombia. There are no reserves at this time, as this is an exploration block. We purchased Argosy's 100% working interest in June 2006 and we are now the operator. According to the terms of the exploration contract, we are committed to drill three exploration wells prior to February 2008. The first of these wells, Popa-1, was drilled in late 2006 and was subsequently plugged and abandoned after testing oil production at non-commercial rates (60 barrels per day). The drilling for the second exploration well, Caneyes-1, began in late December 2006 and was subsequently plugged and abandoned in February 2007. We have entered the final exploration phase, which expires February 28, 2008. One additional exploration well will be drilled before the contract expires. The production contract expires in 2030 at which time the property will be returned to the government. As a result, there will be no reclamation costs.

According to the terms of the Association Contract, Ecopetrol may back-in for a 30% participation upon commercialization, and a sliding scale royalty will apply. The royalty rate is currently at 8%.

#### Chaza

The Chaza block covers 80,241 acres and is governed by the terms of an Exploration & Exploitation Contract with the government agency ANH (Hydrocarbons National Agency), reflecting improved fiscal terms in Colombia introduced in 2004. We are the operator and hold a 50% participation interest. There is no production or reserves for this field, at this time. One commitment exploration well is planned to be drilled during 2007. The contract for this field expires in two phases. The exploration phase expires in 2011 and the production phase ends in 2027. The property will be returned to the government upon expiration of the production contract. As a result, there will be no reclamation costs.

#### Talora

We hold a 20% working interest and are the operator for the Talora block as a result of our acquisition of Argosy. The Exploration & Exploitation Contract associated with the block was originally signed in September 2004, providing for a 6 year exploration period and 28 year production period. The Talora contract area covers 108,336 acres and is located approximately 75 km west of Bogota, Colombia. There are currently no reserves, as this is an exploration block. We commenced drilling on the Laura-1 exploration well on December 27, 2006 and it was subsequently plugged and abandoned in January 2007. Drilling of this well has fulfilled our commitment for the second exploration phase of the contract, ending December 31, 2006. The third exploration phase has begun and there is one commitment one drill a well associated with it. The property will be returned to the government upon expiration of the production contract. As a result, there will be no reclamation costs.

#### Primavera

The Primavera Exploration & Exploitation contract was signed May 2006. The Primavera contract area covers 359,064 acres in the Llanos basin. We are the operator and have a 15% participation interest. Chaco Resources also has a 55% participation interest. In 2007, we plan to drill two wells in the Primavera area. The property will be returned to the government upon expiration of the production contract. As a result, there will be no reclamation costs.

#### Mecaya

The Mecaya Exploration & Exploitation contract was signed June 2006. The Mecaya contract area covers 74,131 acres in southern Colombia, about 150 km southeast of Pasto. We are the operator and have a 15% participation interest. There are currently no reserves booked for this field because this is an exploration block. There is an indigenous population in the area and work plans may require local consultation. In this event, phases 1 and 2 of the exploration contract will be extended by 6 months each. The first phase is scheduled to expire June 2007. Work plans include 2-D seismic and reprocessing, road construction, plus re-completion of the existing Mecaya-1 well bore. Phase two of the exploration contract expires in 2010. The production contract for this field expires in 2034. The property will be returned to the government upon expiration of the production contract. As a result, there will be no reclamation costs.

#### Azar

We acquired an 80% interest in the Azar property in late 2006. This exploration block covers 51,639 acres. We plan to purchase seismic in 2007 to assess exploitation opportunities and we plan to re-enter an existing well on the property during 2007. The production contract expires in 2012 for this property.

#### Reserves Summary — Colombia

## Crude Oil — Estimated Reserves Net to Gran Tierra, after Royalty, at December 31,

Oil 2006 (1) (2) (thousand barrels)

| (ulous    |             |                         |  |
|-----------|-------------|-------------------------|--|
| Proved    | Proved      | Total                   |  |
| Developed | Undeveloped | Proved                  |  |
| 838       |             | 838                     |  |
| . 196     |             | 196                     |  |
|           |             | _                       |  |
| _         | 61          | 61                      |  |
|           |             | _                       |  |
| -         |             | <del></del>             |  |
| -         |             | _                       |  |
| LL        |             |                         |  |
| ] 1,034   | 61          | 1,095                   |  |
|           | B38   196   | Beveloped   Undeveloped |  |

*(1)* 

Reserves certified by Gaffney, Cline and Associates, as of December 31, 2006.

(2) We have no reserves of natural gas in Colombia.

No estimates of proved reserves have been filed with any other Federal authority or agency since January 1, 2006.

#### Production Profile — Colombia

|                  | Oil Prod | uction (Bbl) | Oil P | rice (\$/Bbl) | Productio | n Costs (\$/Bbl) | Net Re | venue (\$/Bbl) |
|------------------|----------|--------------|-------|---------------|-----------|------------------|--------|----------------|
| Net of Royalties | 2005 (1) | 2006         | 2005  | 2006          | 2005      | 2006             | 2005   | 2006           |
| Santana          | _        | 70,746       |       | \$ 51.59      |           | \$ 13.50         | -      | \$ 38.09       |
| Guayuyaco        |          | 63,523       |       | \$ 53.16      |           | \$ 7.61          |        | \$ 45.55       |
| TOTAL            |          | 134,269      |       | \$ 52.33      | _         | \$ 10.71         |        | \$ 41.62       |

Productive Wells — Colombia

(1)

Colombian assets were acquired June 21, 2006.

|                   | Oil Productive -Net |      |          | Oil Productive -Gross |  |
|-------------------|---------------------|------|----------|-----------------------|--|
| (Number of wells) | 2005                | 2006 | 2005     | 2006                  |  |
| Santana           | 5                   | 5    | 15       | 15                    |  |
| Guayuyaco         | 1                   | 1    | 2        | 2                     |  |
| Chaza             | _                   | _    | <u> </u> |                       |  |
| Mecaya            | _                   | _    | l –      | _                     |  |
| Azar              | I –                 | _    | _        | _                     |  |
| Rio Magdelene     | _                   | _    | _        | _                     |  |
| Talora            | _                   | _    | _        | _                     |  |
| Primavera         |                     | _    |          |                       |  |
| TOTAL             | 6                   | 6    | 17       | 17                    |  |

#### - Colombia

|               | Develop | ed Gross (1)   | Develo | ped Net (2) | Undevel | oped Gross (1) | Undeve | loped Net (2) |
|---------------|---------|----------------|--------|-------------|---------|----------------|--------|---------------|
| Crude Oil     | 2005    | 2006           | 2005   | 2006        | 2005    | 2006           | 2005   | 2006          |
| Santana       | 1 -     | 1,119          |        | 392         |         | _              | -      | _             |
| Guayuyaco     | _       | 52,365         | _      | 18,328      |         |                | -      | _             |
| Chaza         | _       | · <del>_</del> |        | *****       |         | 80,241         | -      | 40,121        |
| Mecaya        | _       |                | _      | _           | 1 –     | 74,131         | -      | 11,120        |
| Azar          | _       |                | _      |             |         | 51,639         | _      | 41,311        |
| Rio Magdelena | _       | _              | _      | _           |         | 144,670        |        | 144,670       |
| Talora        |         |                | _      | _           |         | 108,336        |        | 21,667        |
| Primavera     |         |                |        |             |         | 359,064        |        | 53,860        |
| TOTAL         | _       | 53,484         | _      | 18,719      | ****    | 818,103        |        | 312,749       |

(1) Gross represents the total acreage at each property.

(2) Net represents our interest in the total acreage at each property.

#### **Drilling Activity — Colombia**

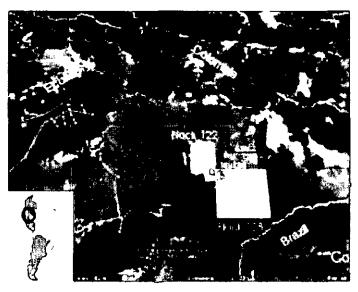
|             | Productive | Productive - Gross (1) |      | Productive - Net (2) |      | Dry - Gross |          | Dry · Net |  |
|-------------|------------|------------------------|------|----------------------|------|-------------|----------|-----------|--|
|             | 2005       | 2006                   | 2005 | 2006                 | 2005 | 2006        | 2005     | 2006      |  |
| Exploration | 1          | -80-4-                 | 0.35 | <del></del>          | -    | 1           | -        | 1         |  |
| Development | 1          |                        | 0.35 |                      |      |             | <u> </u> |           |  |
| TOTAL       | 2          |                        | 0.70 | _                    |      | 1           |          | 1         |  |

(1) Represents the total number of wells at which there is drilling activity.

(2) Represents Gran Tierra's interest in the total number of wells at which there is drilling activity.

As of December 31, 2006 two wells were in the process of being drilled in Colombia. The Laura-1 well, which is located in the Talora block, was plugged and abandoned because it was dry in January 2007. The Juanambu-1 well, located in the Guayuyaco block, was in the initial stage of preparing for drilling at December 31, 2006. The well has since been successfully drilled. We are awaiting test results due in April 2007.

#### Oil and Gas Properties - Peru



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#### Blocks 122 and 128

We were awarded two exploration blocks in Peru during 2006. Block 122 covers 1,217,730 acres and block 128 covers 2,218,503 acres. A license contract for the exploration and exploitation of hydrocarbons is effective between Gran Tierra and PeruPetro S.A. for block 128 and 122. The blocks are located in the eastern flank of the Maranon Basin in northern Peru, on the crest of the Iquitos Arch. We now hold the largest working interest in this trend. Over the next 15 to 18 months, we plan to purchase and analyze seismic data for these areas. There is a 5-20%, sliding scale, royalty rate on the lands, dependent on production levels. The exploration contracts expire in 2014 and work commitments are defined in four exploration periods spread over seven years. There is a financial commitment of \$5 million over the seven years for each block which includes technical studies, seismic acquisition and the drilling of exploration wells. Acquisition of technical data is planned for 2007 to be followed by seismic work in 2008 and drilling in 2009. The production contract expires in 2044.

#### Acreage -- Peru

(1)

|           | Undeveloped Gross (1) |           | Undeveloped Net (2) |           |
|-----------|-----------------------|-----------|---------------------|-----------|
|           | 2005                  | 2006      | 2005                | 2006      |
| Block 122 |                       | 1,217,730 | Weinfacts           | 1,217,730 |
| Block 128 |                       | 2,218,503 |                     | 2,218,503 |
| TOTAL     | <u> </u>              | 3,436,233 | <u> </u>            | 3,436,233 |

Represents the total number of wells at which there is drilling activity.

(2) Represents Gran Tierra's interest in the total number of wells at which there is drilling activity.

#### Item 3. Legal Proceedings.

Ecopetrol and Argosy Energy International L.P. ("Argosy"), the contracting parties of the Guayuyaco Association Contract, are engaged in a dispute regarding the interpretation of the procedure for allocation of oil produced and sold during the long term test of the Guayuyaco-1 and Guayuyaco-2 wells. Ecopetrol has advised Argosy of a material difference in the interpretation of the procedure established in the Clause 3.5 of Attachment-B of the Guayuyaco Association Contract. Ecopetrol interprets the contract to provide that the extend test production up to a value equal to 30% of the direct exploration costs of the wells is for Ecopetrol's account only and serves as reimbursement of its 30% back in to the Guayuyaco discovery. Argosy's contention is that this amount is merely the recovery of 30% of the direct exploration costs of the wells and not exclusively for benefit of Ecopetrol. The resolution of this issue is still pending agreement between the parties or determination through legal proceedings. At this time no amount has been accrued in the financial statements as it is not considered probable that a loss will be incurred. The estimated value of disputed production is \$2,361,188 which possible loss is shared 50% (\$1,180,594) with Solana Petroleum Exploration (Colombia) S.A. partner in the contract and 50% Argosy. Currently, no other legal claims or proceedings are pending against us (a) which claim damages in excess of 10% of our current assets, (b) which involve bankruptcy, receivership or similar proceedings, (c) which involve federal, state or local environmental laws, or (d) which involve any of our directors, officers, affiliates, or stockholders as a party with a material interest adverse to us. To our knowledge, no other proceeding against us is currently contemplated by any governmental authority.

#### Item 4. Submission of Matters to a Vote of Security Holders.

Not applicable.

#### Item 5. Market for Common Equity, Related Stockholder Matters and Small Business Issuer Purchases of Equity Securities.

Our common stock was first cleared for quotation on the OTC bulletin board on November 11, 2005 and has been trading since that time under the symbol "GTRE.OB."

As of February 28, 2007 there were approximately 600 holders of record of shares of our common stock (including holders of exchangeable shares)

On February 28, 2007, the last reported sales price of our shares on the OTC bulletin board was \$1.35. For the periods indicated, the following table sets forth the high and low bid prices per share of common stock. These prices represent inter-dealer quotations without retail markup, markdown, or commission and may not necessarily represent actual transactions.

|                              | High    | Low     |
|------------------------------|---------|---------|
| Fourth Quarter 2006          | \$ 1.75 | \$ 1.10 |
| Third Quarter 2006           | \$ 3.67 | \$ 1.47 |
| Second Quarter 2006          | \$ 5.01 | \$ 2.96 |
| First Quarter 2006           | \$ 5.95 | \$ 3.02 |
| November 11 through Dec 2005 | \$ 2.80 | \$ 1.50 |

As of February 28, 2007, there are 95,455,765 shares of common stock issued and outstanding, which number includes shares of common stock issuable upon exchange of the exchangeable shares of Goldstrike Exchange Co. issued to former holders of Gran Tierra Canada's common stock.

#### **Dividend Policy**

We have never declared or paid dividends on the shares of common stock and we intend to retain future earnings, if any, to support the development of the business and therefore do not anticipate paying cash dividends for the foreseeable future. Payment of future dividends, if any, will be at the discretion of our board of directors after taking into account various factors, including current financial condition, operating results and current and anticipated cash needs. Under the terms of our credit facility with Standard Bank Plc, we are required to obtain the approval of the Bank for any dividend payments made by us exceeding \$2 million in any fiscal year.

#### Item 6. Management's Discussion and Analysis or Plan of Operation

The following discussion of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and notes thereto. Except for the historical information contained herein, the matters discussed below are forward-looking statements that involve risks and uncertainties, including, among others, the risks and uncertainties discussed below.

#### Overview

We are an independent international energy company involved in oil and natural gas exploration, development and production. We plan to continually increase our oil and natural gas reserves through a balanced strategy of exploration drilling, development and acquisitions in South America. Initial countries of interest are Argentina, Colombia and Peru.

We took our current form on November 10, 2005 when the former Gran Tierra Energy Inc, a privately held corporation in Alberta ("Gran Tierra Canada"), was acquired by an indirect subsidiary of Goldstrike Inc, a Nevada corporation, which was publicly traded on the OTC Bulletin Board. Goldstrike adopted the assets, management, business operations, business plan and name of Gran Tierra Canada. The predecessor company in the transaction was the former Gran Tierra Canada; the financial information of the former Goldstrike was eliminated at consolidation. This transaction is accounted for as a reverse takeover of Goldstrike Inc. by Gran Tierra Canada.

Prior to September 1, 2005, we had no oil and gas interests or properties. In September 2005 and during 2006 we acquired oil and gas interests and properties in Argentina, Colombia and Peru.

On September 1, 2005, we acquired a 14% non-operating interest in the Palmar Largo joint venture in Argentina, involving several producing fields. At the same time, we acquired interests in two minor properties in Argentina, comprising a 50% interest in the Nacatimbay block, which produces minor volumes of natural gas and associated liquids from a single well, and a 50% interest in the Ipaguazu block, a non-producing property. The total cost of these acquisitions was approximately \$7 million.

Effective June 30, 2006, we closed a farm-in arrangement with Golden Oil Corporation whereby we purchased 50% of the El Vinalar producing block in Argentina for \$950,000. We also agreed to pay 100% of the first \$2.7 million in costs of a sidetrack well related to this farmin agreement.

On February 15, 2006, we made an offer to acquire the interests of CGC in eight properties in Argentina. On November 2, 2006, we closed the purchase of interests in four properties for a total purchase price of \$2.1 million. The assets purchased include a 93.18% participation interest in the Valle Morado block, a 100% interest in the Santa Victoria block and the remaining 50% interests in the Nacatimbay and Ipaguazu blocks.

On December 1, 2006, we closed the purchase of interests in two other properties from CGC, including a 100% interest in the El Chivil block and a 100% participation interest in the Surubi block, each located in the Noroeste Basin of Argentina, for a total purchase price of \$2.5 million. We also purchased the remaining 25% minority interest in each property from the joint venture partner for a total purchase price of \$280,000.

The total purchase price in 2006 for the acquisition of CGC's interests in all six properties was \$4.6 million. Post-closing adjustments, which reflect original values assigned to the properties, amended terms, revenues and costs from the effective date of January 1, 2006, were approximately \$3.8 million which was paid in January 2007.

We began operations in Colombia on June 20, 2006 through the acquisition of Argosy Energy International L.P. ("Argosy"). The Argosy assets consist of interests in a portfolio of producing and non-producing assets in Colombia. We entered into a Securities Purchase Agreement dated May 25, 2006 with Crosby Capital LLC to acquire all of the limited partnership interests of Argosy and all of the issued and outstanding capital stock of Argosy Energy Corp. On June 20, 2006 we closed the Argosy acquisition and paid consideration to Crosby consisting of \$37.5 million cash, 870,647 shares of our common stock and overriding and net profit interests in certain of Argosy's assets valued at \$1 million. The value of the overriding and net profit interests was based on present value of expected future cash flows.

We signed a License Contract with PeruPetro S.A. for the Exploration and Exploitation of Hydrocarbons covering Block 122 in Peru on June 8, 2006. Terms of the License define a seven-year exploration term with four periods, each with minimum work obligations. The minimum commitment for the first work period, which is mandatory, is \$0.5 million. The potential commitment over the seven-year period, at our option, is \$5.0 million and includes technical studies, seismic acquisition and the drilling of one exploration well. The License Contract defines an exploitation term of thirty years for commercial discoveries of oil. Block 122 covers 1.2 million acres. Final ratification by the government of Peru occurred on November 3, 2006. A second License Contract for the adjacent Block 128 was subsequently awarded and ratified on December 12, 2006. This second License encompasses 2.2 million acres and has the same terms as that for Block 122.

The acquisitions were funded through a private placement of our securities that occurred between September 2005 and February 2006 and an additional private placement that occurred in June 2006.

In the fourth quarter of 2005 and the first quarter of 2006 we sold 15 million units of our securities for gross proceeds of \$12 million, less issue costs of \$800,000, for net proceeds of \$11.2 million. Each unit consisted of one share of common stock and one warrant to purchase one half of a common share for five years at an exercise price of \$1.25 per whole share.

In June, 2006 we sold 50,000,000 units of our securities for total proceeds of \$75,000,000, less issue costs of \$6,306,699, for net proceeds of \$68,693,301. Each unit consisted of one share of common stock and one warrant to purchase one half a common share for five years at an exercise price of \$1.75 per whole share.

Effective February 28, 2007, we secured a \$50 million credit facility with Standard Bank Plc. The credit facility has a three-year term and an initial borrowing base of \$7 million. No amounts have been drawn-down under the facility.

The shares of common stock and warrants to purchase common shares issued in 2005 and 2006 have registration rights associated with their issuance pursuant to which we agreed to register for resale the shares and warrants. In the event that the registration statements are not declared effective by the SEC by specified dates, we are required to pay liquidated damages to the purchasers of the shares and warrants.

The 15,047,606 units issued in the fourth quarter of 2005 and first quarter of 2006 have liquidated damages payable in the amount of 1% of the purchase price for each unit per month payable each month the registration statement is not declared effective beyond the mandatory effective date (July 10 th, 2006). The total amount recorded and paid at December 31, 2006 for these liquidated damages is \$269,923, which is the maximum amount payable. The registration statement was declared effective by the SEC on February 14, 2007.

The 50,000,000 units issued in June 2006 have liquidated damages payable each month the registration statement is not declared effective beyond the mandatory effective date (November 17, 2006), calculated as follows:

1% of the purchase price for the 1 st month after the mandatory effective date

1.5% of the purchase price for the 2 nd and 3 rd month after the mandatory effective date

2% of the purchase price for the 4 th and 5 th months after the mandatory effective date and

1/2% increase each quarter thereafter

The investors have the right to take the liquidated damages either in cash or in shares of our common stock, at their election. If we fail to pay the cash payment to an investor entitled thereto by the due date, we will pay interest thereon at a rate of 12% per annum (or such lesser maximum amount that is permitted to be paid by applicable law) to such investor, accruing daily from the date such liquidated damages are due until such amounts, plus all such interest thereon, are paid in full. The total amount of liquidated damages shall not exceed 25% of the purchase price for the units or \$18,750,000.

We filed the registration statement but the registration statement has not yet become effective and, as a result, we had incurred the obligation to pay approximately \$1,258,000 in liquidated damages as at December 31, 2006, which amount has been recorded as liquidated damages expense in the consolidated statement of operations. The liquidated damages will continue to accrue until the registration statement becomes effective, up to a maximum of \$18.75 million, which will be reached in November 2007. We intend to file an amended registration statement with the SEC in respect of the units. At this time, we do not know when this registration statement will become effective and we cannot determine the total amount of liquidated damages payable.

Our ability to continue as a going concern is dependent upon obtaining the necessary financing to acquire oil and natural gas interests and generating profitable operations from our oil and natural gas interests in the future. Our financial statements as at and for the year ended

December 31, 2006 have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities and commitments in the normal course of business. We incurred a net loss of \$5,823,704 for the year ended December 31, 2006, and, as at December 31, 2006, we had a deficit of \$8,043,384. We expect to incur substantial expenditures to further our capital investment programs and our cash flow from operating activities and current cash balances may not be sufficient to satisfy our current obligations and meet our capital investment objectives.

To address our ability to continue as a going concern, we have raised additional capital through the sale and issuance of common shares, and may do so again in the future. We plan to expand our portfolio of production, development, step-out and exploration opportunities using additional equity financing, cash provided from future operating activities, and the bank credit

facility. Additional equity financing may not be available to us on attractive terms, if at all. Further, funds available under our bank credit facility are limited to the amount of the borrowing base, as determined by the bank semi-annually, up to a maximum of \$50 million.

We currently generate the majority of our revenue and cash flow from the production and sale of crude oil in Argentina and Colombia. The selling prices for our crude oil production are based on international oil prices, which historically have been volatile. In 2007, our production may be subject to natural production declines, and our revenues may be impacted by international oil prices, which are uncertain. Results from operations may also be affected by drilling efforts and planned remedial work programs. Our drilling and work plans for 2007 are expected to be funded from available cash, anticipated cash flow from operations, and a bank credit facility. Oil price declines combined with unexpected costs may require additional equity and/or debt financing during the year. Increases in the borrowing base under our credit facility are dependent on our success in increasing oil and gas reserves and dependent on future oil prices.

Our financial results for 2006 and 2005 are principally impacted by acquisitions of oil and gas interests in Argentina and Colombia in the third quarter of 2005 and the second and fourth quarters of 2006, as described above, which affected our results of operations. Our financial condition has also been affected by the equity financings described above. A summary of selected consolidated financial information for the years ended December 31, 2006 and 2005 is presented below.

|   | Year Ende     | d December 31, |
|---|---------------|----------------|
|   | 2006          | 2005           |
| Results of Operations                         |               |                |
| Revenues Oil sales                            | \$ 11,645,553 | \$ 946,098     |
| Natural gas sales                             | 75,488        | 113,199        |
| Interest                                      | 351,872       | <u> </u>       |
| Total revenues                                | 12,072,913    | 1,059,297      |
| Expenses                                      |               |                |
| Operating                                     | 4,233,470     | 395,287        |
| Depletion, depreciation and accretion         | 4,088,437     | 462,119        |
| General and administrative                    | 6,998,805     | 2,482,070      |
| Liquidated damages                            | 1,527,988     | _              |
| Foreign exchange loss                         | 370,538       | (31,271)       |
| Total expenses                                | 17,219,237    | 3,308,205      |
| Loss before income tax                        | (5,146,324)   | (2,248,908)    |
| Income tax                                    | (677,380)     | 29,228         |
| Net loss                                      | S (5,823,704) | \$ (2,219,680) |
| Net loss per common share — basic and diluted | \$ (0.08)     | \$ (0.16)      |
| Cash Flows                                    |               |                |
| Operating activities                          | \$ (829,618)  | \$ (1,876,638) |
| Investing activities                          | (46,672,884)  | (9,108,022)    |
| Financing activities                          | 69,381,827    | 13,206,116     |
| Increase in cash                              | \$ 21,879,325 | \$ 2,221,456   |
| Financial Position                            |               |                |
| Cash and cash equivalents                     | \$ 24,100,780 | \$ 2,221,456   |
| Working capital (including cash)              | 14,274,644    | 2,764,643      |
| Total assets                                  | 105,910,809   | 12,371,131     |
| Deferred taxes                                | 9,875,657     | <del></del>    |
| Other long-term Liabilities                   | 740,681       | 67,732         |
| Shareholders equity                           | 76,194,779    | 11,039,347     |

The operating results for 2006 include a full year of activities at Palmar Largo, two months at Nacatimbay before production was suspended on March 1 and two months after production was reinstated on November 1, six months of activities at El Vinalar beginning July 1, 2006 and one month of activities at Chivil, commencing December 1, and the Argosy acquisitions in Colombia from June 21, 2006. The operating results

| nd financial position for 2005 reflect our incorporation on January 26, eptember 1, 2005. | 2005 and the commencement of oil and gas operations in Argentina on |
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#### Results of Operations for the years ended December 31, 2006 and 2005

#### Revenues

Revenues for the year ended December 31, 2006 were \$12,072,913 compared to \$1,059,297 for the year ended December 31, 2005. The increase in revenues is due primarily to the inclusion of a full year of Argentina operations and the acquisition of the Colombian properties in June 2006. In Argentina, the 2006 results include a full year of activities at Palmar Largo, four months at Nacatimbay, six months of activities at El Vinalar beginning July 1, 2006, and one month of activities at Chivil, commencing December 1. Revenues in 2005 reflect only the Argentina operations for a 4-month period from September 1, 2005, the date of acquisition of the Palmar Largo and Nacatimbay properties.

In Argentina, crude oil production after 12% royalties for the year ended December 31, 2006 was 115,420 barrels, including 103,982 barrels from Palmar Largo for the full year, 7,872 barrels from El Vinalar for the period July 1 to December 31, 2006, and 3,567 barrels from Chivil for December 1 to December 31, 2006. Average daily production for these periods was 285 barrels from Palmar Largo, 43 barrels from El Vinalar and 115 barrels from Chivil. In addition, production of condensate from Nacatimbay after royalties was 363 barrels, or an average of 12 barrels per day for the period. In 2005, crude oil production after royalties of 12%, for the four-month period from September 1 (acquisition date of the Argentina properties) to December 31, 2005, was 36,011 barrels from Palmar Largo, or an average of approximately 293 barrels per day. In addition, production of condensate from Nacatimbay averaged 5 barrels per day for the period.

In Argentina, oil sales after 12% royalties were 127,712 barrels for the year ended December 31, 2006 including 118,121 barrels from Palmar Largo for the full year, 7,644 barrels from El Vinalar for the period July 1 to December 31, 2006, and 1,947 barrels from Chivil for December 1 to December 31, 2006. Average daily sales for these periods were 324 barrels from Palmar Largo, 42 barrels from El Vinalar and 63 barrels from Chivil. In addition, sales of condensate after royalties were 363 barrels for the year. Natural gas sales at Nacatimbay, which had been shut in for most of 2005, were 41,447 thousand cubic feet, after 12% royalty, for the period, or 345 thousand cubic feet per day. Oil sales at Palmar Largo during 2005 were reduced to 25,132, or an average of 206 barrels per day, due to severe weather conditions in Northern Argentina, as extreme rainfall and poor road conditions curtailed tanker truck traffic through November and December 2005. As a result, oil inventory increased to 13,948 barrels by December 31, 2005. Natural gas sales at Nacatimbay for the period averaged 494 thousand cubic feet per day, after 12% royalty.

In Argentina, net revenue for the year ended December 31, 2006, after deducting royalties at an average royalty rate of 12% of production revenue, and after deducting turnover taxes, was \$5,033,363 for oil and \$75,488 for natural gas and condensate. Net revenue for the period from incorporation on January 26, 2005 to December 31, 2005 was \$1,059,297, reflecting an average royalty rate of 12% of production revenue, including \$946,098 from oil at Palmar Largo and \$113,199 from natural gas and condensate at Nacatimbay.

Average sales price for Palmar Largo oil in 2006 was \$34.75 per barrel (2005 — \$37.80 per barrel). Average sales prices at Nacatimbay were \$36.37 per barrel of condensate (2005 — \$37.58 per barrel) and \$1.74 per thousand cubic feet of natural gas (2005 — \$1.50 per thousand cubic feet of natural gas). Oil and natural gas prices are effectively regulated in Argentina.

In Colombia, we recorded production and results of operations beginning June 21, 2006 in conjunction with our acquisition of Argosy. We recorded no production in 2005. Production after royalties was 134,269 barrels for the period from June 21 to December 31, 2006, comprising 70,746 barrels from the Santana block and 63,523 barrels from the Guayuyaco block, representing an average production rate of 692 barrels per day for the period. Oil sales were 129,209 barrels for the period from June 21 to December 31, 2006, or 666 barrels per day on average during the period.

In Colombia, net revenue was \$6,612,190 for the year ended December 31, 2006, reflecting royalty rates of 20% for the Santana block and 8% for the Guayuyaco block. The average sales price for oil in 2006 was \$52.33 per barrel.

Interest revenue earned on our cash deposits was \$351,872 for the year ended December 31, 2006 and none in 2005.

#### **Operating Expenses**

For the year ended December 31, 2006, operating expenses were \$4,233,470 compared to \$395,287 in 2005, reflecting the inclusion in 2006 of a full year of Argentine operating activities at Palmar Largo, four months at Nacatimbay, six months of activities at El Vinalar beginning July 1, 2006 and one month at Chivil commencing December 1, and six months plus ten days of operations in Colombia beginning June 21, 2006

In Argentina, operating expenses for 2006 totaled \$2,846,705 (approximating \$20.37 per barrel), primarily at Palmar Largo including an inventory adjustment of \$409,582 (\$2.93 per barrel) due to an underlift of crude oil volumes by a partner in the Palmar Largo joint venture. As of December 31, 2006, we have accrued the impact of an agreement among the joint venture partners providing for the recovery of underlifted volumes. Operating expenses totaled \$395,287 for the period from incorporation on January 26, 2005 to December 31, 2005, representing four months of operations in Argentina. This equates to an average operating cost of \$8.90 per barrel of oil equivalent (natural gas conversion 20 to 1). Operating costs for 2006 have increased primarily due to workover activity at Palmar Largo. Work over costs are treated as an operating expense.

In Colombia, operating expenses were \$1,386,765 in 2006 or \$10.71 per barrel for the period June 21 to December 31, 2006. We have no comparative data for 2005 because the business was acquired during 2006.

#### Depletion, depreciation and accretion

Depreciation, depletion and accretion was \$4,088,437 for 2006, including accretion of asset retirement obligations of \$5,061, compared to \$462,119 in 2005, reflecting the inclusion of a full year of operations at Palmar Largo, additional Argentina acquisitions in 2006, and the inclusion of Colombia operations in June 2006. The majority of the 2006 expense represents the depletion of oil and gas assets in Argentina and the newly acquired Colombia properties. Depreciation, depletion and accretion recorded in 2005 primarily relates to the depletion of the acquisition cost for the Argentina properties.

#### General and Administrative

General and administrative costs for 2006 were \$6,998,805, including staffing and other costs for our offices in Calgary, Argentina and Colombia. This represented a \$4,516,735 or a 182% increase over 2005 costs. The incremental increase in general and administrative costs in 2006 was primarily due to operating fully-staffed branch offices in Colombia and Argentina, the increased level of activity related to our expansion of operations, which resulted from acquisition of the Argosy assets in Colombia and properties in Argentina, and costs related to the registration of our securities. The increase in costs was primarily in four main categories: professional services increased by \$1,382,134; employee costs increased by \$1,566,979; bank and debt related fees increased by \$561,971; and office related costs increased by \$732,199.

#### Liquidated Damages

Liquidated damages of \$1,527,988 recorded in 2006 relate to liquidated damages payable to our stockholders as a result of the registration statements for our securities issued in 2005 and 2006 not becoming effective within the periods specified in the share registration rights agreements for those securities. The amount expensed includes \$269,923 related to 15,047,606 units issued in the fourth quarter of 2005 and first quarter of 2006 and \$1,258,065 related to 50 million units sold in the second quarter of 2006. We did not have any liquidated damages in 2005. Our registration statement for our 2005 private placement became effective in February 2007, and the amount of \$269,923 incurred in 2006 in connection with the late effectiveness of this registration statement is the maximum amount of liquidated damages payable in respect of these units. Our registration statement for our June 2006 private placement has not yet become effective, and we incurred \$3.9 million in liquidated damages in the first quarter of 2007 in connection with the late effectiveness of this registration statement, and will continue to incur liquidated damages until it becomes effective, with a maximum amount of liquidated damages being \$18.75 million. The holders of the units have the option of taking the liquidated damages in cash or stock.

#### Foreign Exchange Loss

Foreign exchange loss was \$370,538 for the year ended December 31, 2006 compared to a gain of \$31,271 for 2005. The loss arose primarily from translation of local currency denominated transactions in our South American operations into US dollars.

#### Income Tax

We recorded an income tax expense of \$677,380 in 2006 compared to an income tax benefit of \$29,228 in 2005. The Colombia operations generated a net income before tax of \$2.4 million dollars, which resulted in a local income tax liability, offset by income tax assets arising from losses incurred in Argentina.

#### Net Income (Loss) Available to Common Shares

The net loss for the year ended December 31, 2006 was \$5,823,704, or \$0.08 per share. This loss includes a full year of operating activities at Palmar Largo and six months plus ten days of operations in Colombia, and costs related to the share registration statements. The net loss for the period from incorporation on January 26, 2005 to December 31, 2005, was \$2,219,680, equivalent to a loss of \$0.16 per share. These results reflect four months of operating activity, twelve months of business activity and significant costs relating to the November 10, 2005 share exchange.

Per share calculations for 2006 and 2005 are based on basic weighted average shares outstanding of 72,443,501 and 13,538,149, respectively.

#### Liquidity and Capital Resources

As at December 31, 2006, our cash balance was \$24,100,780 and our current assets (including cash balance) less current liabilities were \$14,339,654, compared to cash of \$2,221,456 and net current assets of \$2,764,643 at December 31, 2005.

Restricted cash of \$2,291,360 as at December 31, 2006 will become or has become available to us as follows:

- a) Standard Bank holds a \$1,009,009 restricted deposit for Gran Tierra. The funds were held as a guarantee for two letters of credit issued in Peru for work commitments for our land holdings, blocks 122 and 128. Export Development Canada, issued a guarantee on Gran Tierra's behalf in February 2007, which effectively replaced these guaranteed funds. Therefore, the funds were returned to Gran Tierra as unrestricted cash in February, 2007.
- b) Funds are being held in escrow, by Bank of America, pending a request from Gran Tierra to the Alberta Securities Commission to provide the same resale rights for purchasers resident in Alberta as other investors in the private placement completed in June 2006. There are \$1,280,951 in funds being held in escrow awaiting satisfaction of this condition.
- c) Argentina has \$1,400 remaining in restricted cash to satisfy joint venture partner requirements.

During the year ended December 31, 2006, we increased our cash balances by \$21,889,447 and funded our capital expenditures and operating expenditures from proceeds of a series of private placements of our securities. Cash outflows comprised \$829,618 from operating activities and cash inflows of \$69,381,827 from financing activities, offset by cash outflows of \$46,672,884 for investing activities. Proceeds from private placements included \$75,000,000, less issue costs of \$6,303,699, from the sale of 50,000,000 units of our securities in June 2006, \$610,000 from the sale of 762,500 units in the first quarter of 2006, and proceeds from the exercise of warrants to purchase common stock. However, of the amount raised, \$1,280,951 is held in escrow, and the holders of those units have the right to return the units to us and receive their purchase price back under the terms of the escrow agreement because we were unable to obtain a securities laws exemption for those holders by a specified date. We are currently in discussions with those stockholders regarding whether or not they will exercise that right.

During 2005, we funded the majority of our capital expenditures from funds received through three private placements of our securities. Cash inflows from financing activities were \$13,206,116, offset by cash outflows of \$2,277,065 from operating activities and \$8,707,595 for investing activities. Proceeds from private placements included \$11,428,084 from the sale of 14,285,106 units of our securities in the fourth quarter of 2005.

Capital expenditures for the year ended December 31, 2006 were \$48,394,181 and were primarily related to the Argosy purchase in Colombia, the purchase of the El Vinalar and CGC properties in Argentina, development activity at Palmar Largo, drilling activities in Colombia, and office equipment and leasehold improvements in both Calgary and Argentina. During 2005, capital expenditures for the period from incorporation on January 26, 2005 to December 31, 2005, were \$8,775,327, predominantly for the acquisition cost of the Palmar Largo, Nacatimbay and Ipaguazu interests in Argentina. The purchase price for the Argentina acquisition was \$7,032,714 plus post-closing adjustments of \$708,955 with the remaining capital expenditures relates to our share of the cost of drilling one well at Palmar Largo.

The minimum capital expenditure commitment for blocks 122 and 128 in Peru is \$1.0 million for the initial 3-year work period. We have no other capital expenditure commitments, other than discretionary capital expenditures to be made in the normal course of operations for workover and drilling activities. As well, post-closing adjustments of \$3.8 million, related to the acquisition of CGC's interests in six properties, were paid in January 2007.

Effective February 28, 2007, we entered into a credit facility with Standard Bank Plc. The facility has a three-year term which may be extended by agreement between the parties. The borrowing base is the present value of our petroleum reserves up to maximum of \$50 million. The initial borrowing base is \$7 million and the borrowing base will be re-determined semi-annually based on reserve evaluation reports. The facility includes a letter of credit sub-limit of up to \$5 million. Amounts drawn down under the facility bear interest at the Eurodollar rate plus 4%. A stand-by fee of 1% per annum is charged on the un-drawn amount of the borrowing base. The facility is secured primarily by our Colombian assets. Under the terms of the facility, we are required to maintain compliance with specified financial and operating covenants. We are also required to enter into a hedging agreement for the purpose of obtaining protection against fluctuations in the price of oil in respect of at least 50% of our projected aggregate net share of Colombian production after royalties for the three-year term of the facility. No amounts have been drawn-down under the facility.

In accordance with the terms of the credit facility with Standard Bank Plc, we entered into a costless collar hedging contract for crude oil based on West Texas Intermediate ("WTI") price, with a floor of \$48.00 and a ceiling of \$80.00, for a three-year period, for 400 barrels per day from March 2007 to December 2007, 300 barrels per day from January 2008 to December 2008, and 200 barrels per day from January 2009 to February 2010.

During 2007, we plan to drill ten wells, conduct several workovers of existing wells, and conduct technical studies on our existing acreage. Our estimated drilling budget for 2007 is \$13.5 million.

In Argentina, two new wells are scheduled for 2007. This includes the Puesto Climaco-2 sidetrack in the Vinalar Block, which was completed and put on production in January 2007, and drilling the Proa-1 exploration well in the Surubi Block in the second half of 2007. Several well workovers are contemplated for wells on existing producing and shut-in fields.

In Colombia, eight new wells are scheduled for 2007, including the Laura-1 exploration well in the Talora Block, the Caneyes-1 exploration well in the Rio Magdalena Block, the Soyona-1 and Cachapa-1 exploration wells in the Primavera Block, the Juanambu-1 and Floresta-1 exploration wells in the Guayuyaco Block, the Costayaco-1 exploration well in the Chaza Block, and the Piedra-1 exploration well in the Talora block. Laura-1 finished drilling in January 2007, and Caneyes-1 was drilled in February 2007, and both wells were plugged and abandoned. Several workovers are also contemplated for wells on existing producing and shut-in fields.

In Peru, operations in 2007 are limited to technical studies of Block 122 and Block 128, which involve expenditures of approximately \$400,000.

In addition to current projects, we may pursue new ventures in South America, in areas of current activity and in new regions or countries. There is no assurance additional opportunities will be available, or if we participate in additional opportunities that those opportunities will be successful. Based on projected production, prices and costs, we believe that our current operations and capital expenditure program can be maintained from cash flow from existing operations, cash on hand, and our credit facility, barring unforeseen events or a severe downturn in oil and gas prices. Should our operating cash flow decline, we would examine measures such as reducing our capital expenditure program, issuance of debt, or issuance of equity.

Future growth and acquisitions will depend on our ability to raise additional funds through equity and/or debt markets. We have recently completed financing initiatives to support recent acquisition initiatives, which have also brought additional production and cash flow into our company. Increases in the borrowing base under our credit facility are dependent on our success in increasing oil and gas reserves and on future oil prices.

We will need to raise additional funds to pay liquidated damages in the event that the registration statement for the 50 million units issued in June 2006 does not become effective, and in the event that our stockholders elect to receive cash rather than stock in settlement of the damages.

Our initiatives to raise debt or equity financing to fund capital expenditures or other acquisition and development opportunities may be affected by the market value of our common stock. If the price of our common stock declines, our ability to utilize our stock to raise capital may be negatively affected. Also, raising funds by issuing stock or other equity securities would further dilute our existing stockholders, and this fillution would be exacerbated by a decline in stock price. Any securities we issue may have rights, preferences and privileges that are senior to pur existing equity securities. Borrowing money may also involve pledging some or all of our assets.

# Off-Balance Sheet Arrangements

As at December 31, 2006 and 2005, we had no off-balance sheet arrangements as defined in Item 303(c) of Regulation S-B, promulgated the SEC.

### Critical Accounting Estimates

### Use of Estimates

The preparation of financial statements under generally accepted accounting principles ("GAAP") in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Our critical accounting estimates are discussed below.

# Oil and Gas Accounting-Reserves Determination

We follow the full cost method of accounting for our investment in oil and natural gas properties, as defined by the SEC, as described in note 2 to our consolidated financial statements. Full cost accounting depends on the estimated reserves we believe are recoverable from our oil and gas reserves. The process of estimating reserves is complex. It requires significant judgments and decisions based on available geological, geo-physical, engineering and economic data.

To estimate the economically recoverable oil and natural gas reserves and related future net cash flows, we incorporate many factors and assumptions including:

- expected reservoir characteristics based on geological, geophysical and engineering assessments;
- future production rates based on historical performance and expected future operating and investment activities;
- future oil and gas quality differentials;
- assumed effects of regulation by governmental agencies; and
- future development and operating costs.

We believe our assumptions are reasonable based on the information available to us at the time we prepare our estimates. However, these estimates may change substantially as additional data from ongoing development activities and production performance becomes available and as economic conditions impacting oil and gas prices and costs change.

Management is responsible for estimating the quantities of proved oil and natural gas reserves and for preparing related disclosures. Estimates and related disclosures are prepared in accordance with SEC requirements and generally accepted industry practices in the US as prescribed by the Society of Petroleum Engineers. Reserve estimates, including the standardized measure of discounted future net cash flow and changes therein, are prepared at least annually by independent qualified reserves consultants.

Our board of directors oversees the annual review of our oil and gas reserves and related disclosures. The Board meets with management periodically to review the reserves process, results and related disclosures and appoints and meets with the independent reserves consultants to review the scope of their work, whether they have had access to sufficient information, the nature and satisfactory resolution of any material differences of opinion, and in the case of the independent reserves consultants, their independence.

Reserves estimates are critical to many of our accounting estimates, including:

- Determining whether or not an exploratory well has found economically producible reserves.
- Calculating our unit-of-production depletion rates. Proved reserves estimates are used to determine rates that are applied to each unit-of-production in calculating our depletion expense.
- Assessing, when necessary, our oil and gas assets for impairment. Estimated future cash flows are determined using proved reserves.
   The critical estimates used to assess impairment, including the impact of changes in reserves estimates, are discussed below.

# Oil and Gas Accounting-Impairment

We evaluate our oil and gas properties for impairment on a quarterly basis. We assess estimated discounted future cash flows to determine if properties are impaired on a cost center basis. If the 10% discounted future cash flows for a cost center are less than the carrying amount, the cost center is impaired and written down to its fair value.

Cash flow estimates for our impairment assessments require assumptions about two primary elements — constant prices and reserves. It is difficult to determine and assess the impact of a decrease in our proved reserves on our impairment tests. The relationship between the reserves estimate and the estimated discounted cash flows is complex because of the necessary assumptions that need to be made regarding period end production rates, period end prices and costs. Under full cost accounting, we perform a ceiling test to ensure that unamortized capitalized costs in each cost centre do not exceed their fair value. We recognize an impairment loss in net earnings when the carrying amount of a cost center is not recoverable and the carrying amount of the cost center exceeds its fair value. A cost center is defined as a country. Capitalized costs, less accumulated depreciation (carrying value) are limited to the sum of: the present value of estimated future net revenues from proved oil and gas reserves, less future value of unproven properties included in the costs being amortized; less income tax effects related to the differences between the book and tax basis of the properties. If unamortized capital costs within a cost center exceed the cost center ceiling, the excess shall be charged to expense and separately disclosed during the period in which the excess occurs. As a result, we are unable to provide a reasonable sensitivity analysis of the impact that a reserves estimate decrease would have on our assessment of impairment.

We assessed our oil and gas properties for impairment as at December 31, 2006 and 2005 and found no impairments were required based on our assumptions. Estimates of standardized measure of our future cash flows from proved reserves were based on realized crude oil prices of \$48.66 in Colombia and \$35.56 to \$38.57 for our Argentina properties. A future reduction in oil prices and/or quantities of proved reserves would reduce the ceiling limitation and may result in a ceiling test write-down.

# Asset Retirement Obligations

We are required to remove or remedy the effect of our activities on the environment at our present and former operating sites by dismantling and removing production facilities and remediating any damage caused. Estimating our future asset retirement obligations requires us to make estimates and judgments with respect to activities that will occur many years into the future. In addition, the ultimate financial impact of environmental laws and regulations is not always clearly known and cannot be reasonably estimated as standards evolve in the countries in which we operate.

We record asset retirement obligations in our consolidated financial statements by discounting the present value of the estimated retirement obligations associated with our oil and gas wells and facilities and chemical plants. In arriving at amounts recorded, we make numerous assumptions and judgments with respect to ultimate settlement amounts, inflation factors, credit adjusted discount rates, timing of settlement and expected changes in legal, regulatory, environmental and political environments. The asset retirement obligations we have recorded result in an increase to the carrying cost of our property, plant and equipment. The obligations are accreted with the passage of time. A change in any one of our assumptions could impact our asset retirement obligations, our property, plant and equipment and our net income.

It is difficult to determine the impact of a change in any one of our assumptions. As a result, we are unable to provide a reasonable sensitivity analysis of the impact a change in our assumptions would have on our financial results. We are confident, however, that our assumptions are reasonable.

### Goodwill

Goodwill represents the excess of purchase price of business combinations over the fair value of net assets acquired and we test for impairment at least annually. The impairment test requires allocating goodwill and all other assets and liabilities to assigned reporting units. We estimate the fair value of each reporting unit and compare it to the net book value of the reporting unit. If the estimated fair value of the reporting unit is less than the net book value, including goodwill, we write down the goodwill to the implied fair value of the goodwill through a charge to expense. Because quoted market prices are not available for our reporting units, we estimate the fair values of the reporting units based upon several valuation analyses, including comparable companies, comparable transactions and premiums paid. The goodwill on our financial statements was a result of the Argosy acquisition, and relates entirely to the Colombia reporting segment.

# **Deferred Income Taxes**

We follow the liability method of accounting for income taxes whereby we recognize future income tax assets and liabilities based on temporary differences in reported amounts for financial statement and tax purposes. We carry on business in several countries and as a result, we are subject to income taxes in numerous jurisdictions. The determination of our income tax provision is inherently complex and we are required to interpret continually changing regulations and make certain judgments. While income tax filings are subject to audits and reassessments, we believe we have made adequate provision for all income tax obligations. However, changes in facts and circumstances as a result of income tax audits, reassessments, jurisprudence and any new legislation may result in an increase or decrease in our provision for income taxes.

# **New Accounting Pronouncements**

Effective January 1, 2006, we adopted the SEC issued Staff Accounting Bulletin No. 108, "Considering the Effects of Prior Year Misstatements when quantifying Misstatements in Current Year Financial Statements" ("SAB 108"). SAB 108 requires companies to evaluate the materiality of identified unadjusted errors on each financial statement and related financial statement disclosure using both the rollover approach and the iron curtain approach. The rollover approach quantifies misstatements based on the effects of correcting the misstatement existing in the balance sheet at the end of the current year, irrespective of the misstatement's year(s) of origin. Financial statements would

require adjustment when either approach results in quantifying a misstatement that is material. Correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. The adoption of SAB 108 did not have a material impact on our consolidated financial statements.

In February 2006, the FASB issued Statement 155, Accounting for Certain Hybrid Instruments, which amends Statement 133, Accounting for Derivative Instruments and Hedging Activities, and Statement 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. Statement 155 permits fair value re-measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation from its host contract in accordance with Statement 133. Statement 155 also clarifies other provisions of Statement 133 and Statement 140. This statement is effective for all financial instruments acquired or issued in fiscal years beginning after September 15, 2006. We do not expect adoption of this statement will have a material impact on our results of operations or financial position.

In July 2006, FASB issued FIN 48 Accounting for Uncertainty in Income Taxes with respect to FAS 109 Accounting for Income Taxes regarding accounting for and disclosure of uncertain tax positions. This guidance seeks to reduce the diversity in practice associated with certain aspects of the recognition and measurement related to accounting for income taxes. This interpretation is effective for fiscal years beginning after December 15, 2006. We do not expect adoption of this statement will have a material impact on our results of operations or financial position.

In September 2006, FASB issued Statement 157, Fair Value Measurements. Statement 157 defines fair value, establishes a framework for measuring fair value under US generally accepted accounting principles and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. We do not expect the adoption of this statement will have a material impact on our results of operations or financial position.

In December 2006, FASB issued Staff Position (FSP) EITF (Emerging Issues Task Force) 00-19-2, Accounting for Registration Payment Arrangements. FSP EITF 00-19-2 specifies that the contingent obligation to make future payments or otherwise transfer consideration under a registration payment arrangement, whether issued as a separate agreement or included as a provision of a financial instrument or other agreement, should be separately recognized and measured in accordance with FASB Statement No. 5, Accounting for Contingencies. This FSP is effective for fiscal years beginning after December 15, 2006. We early adopted this FSP during the year ended December 31, 2006 and recorded \$1,258,000 in liquidated damages as an expense in the consolidated statement of operations and deficit and the same amount in accrued liabilities at December 31, 2006.

In February 2007, the FASB issued FAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (FAS 159). FAS 159 permits an entity to elect fair value as the initial and subsequent measurement attribute for many financial assets and liabilities. Entities electing the fair value option would be required to recognize changes in fair value in earnings. Entities electing the fair value option are required to distinguish on the face of the statement of financial position, the fair value of assets and liabilities for which the fair value option has been elected and similar assets and liabilities measured using another measurement attribute. FAS 159 is effective for our fiscal year 2008. The adjustment to reflect the difference between the fair value and the carrying amount would be accounted for as a cumulative-effect adjustment to retained earnings as of the date of initial adoption. We do not expect the adoption of this statement will have a material impact on our results of operations or financial position

### Item 7. Financial Statements.

The following financial information is included on the pages indicated:

|   | Page(s) |
|---|---------|
| Consolidated Financial Statements for the fiscal year ended December 31, 2006:                        |         |
| Report of Independent Registered Chartered Accountants  | 38      |
| Comments by Independent Registered Chartered Accountants on Canada-United States of America Reporting |         |
| <u>Differences</u>  | 38      |
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|   |         |

# Report of Independent Registered Chartered Accountants

To the Board of Directors and Shareholders of

# Gran Tierra Energy Inc.

We have audited the consolidated balance sheet of Gran Tierra Energy Inc. as at December 31, 2006 and 2005 and the consolidated statements of operations and accumulated deficit, cash flows and shareholders' equity for the year ended December 31, 2006, and the period from incorporation on January 26, 2005 to December 31, 2005. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by

management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of Gran Tierra Energy Inc. as at December 31, 2006 and 2005 and the results of its operations and its cash flows for the year ended December 31, 2006, and the period from incorporation on January 26, 2005 to December 31, 2005 in accordance with accounting principles generally accepted in the United States of America.

The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Calgary, Canada March 23, 2007 /s/ Deloitte & Touche LLP Independent Registered Chartered Accountants

### Comments by Independent Registered Chartered Accountants on Canada-United States of America Reporting Differences

The standards of the Public Company Accounting Oversight Board (United States) require the addition of an explanatory paragraph (following the opinion paragraph) when the consolidated financial statements are affected by conditions and events that cast a substantial doubt on the Company's ability to continue as a going concern, such as those described in Note 1 to the consolidated financial statements. Although we conducted our audits in accordance with both Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States), our report to the Board of Directors dated March 23, 2007 is expressed in accordance with Canadian reporting standards which do not permit a reference to such conditions and events in the auditors' report when these are adequately disclosed in the financial statements.

Calgary, Canada March 23, 2007 /s/ Deloitte & Touche LLP Independent Registered Chartered Accountants

Gran Tierra Energy Inc.
Consolidated Statement of Operations and Accumulated Deficit
For the Year ended December 31, 2006 and
For the Period from Incorporation on January 26, 2005 to December 31, 2005

|  | Period Ended December 31, |               |            |             |  |  |
|--|---------------------------|---------------|------------|-------------|--|--|
|  |                           | 2006          |            | 2005        |  |  |
|  |                           | (Expressed in | U.S. dolla | rs)         |  |  |
| REVENUE AND OTHER INCOME                                     |                           |               |            |             |  |  |
| Oil sales  | \$                        | 11,645,553    | \$         | 946,098     |  |  |
| Natural gas sales  |                           | 75,488        |            | 113,199     |  |  |
| Interest   |                           | 351,872       |            |             |  |  |
|  |                           | 12,072,913    |            | 1,059,297   |  |  |
| EXPENSES   |                           |               |            |             |  |  |
| Operating  |                           | 4,233,470     |            | 395,287     |  |  |
| Depletion, depreciation and accretion                        |                           | 4,088,437     |            | 462,119     |  |  |
| General and administrative                                   |                           | 6,998,805     |            | 2,482,070   |  |  |
| Liquidated damages   |                           | 1,527,988     |            | _           |  |  |
| Foreign exchange loss  |                           | 370,538       |            | (31,271)    |  |  |
|  | <del> </del>              | 17,219,237    |            | 3,308,205   |  |  |
| LOSS BEFORE INCOME TAX                                       |                           | (5,146,324)   |            | (2,248,908) |  |  |
| Income tax   |                           | (677,380)     |            | 29,228      |  |  |
| NET LOSS   | \$                        | (5,823,704)   | \$         | (2,219,680) |  |  |
| ACCUMULATED DEFICIT, beginning of period                     |                           | (2,219,680)   |            |             |  |  |
| ACCUMULATED DEFICIT, end of year                             | \$                        | (8,043,384)   | s          | (2,219,680) |  |  |
|  |                           |               |            |             |  |  |
| NET LOSS PER COMMON SHARE — BASIC & DILUTED                  |                           | (0.08)        |            | (0.16)      |  |  |
| Weighted average common shares outstanding — basic & diluted |                           | 72,443,501    |            | 13,538,149  |  |  |
|  |                           |               |            |             |  |  |

# Gran Tierra Energy Inc. Consolidated Balance Sheet

|   | Period Ended December 31, |                       |              |             |  |
|---|---------------------------|-----------------------|--------------|-------------|--|
|   |                           | 2006<br>(Expressed in | II.S. dollar | 2005        |  |
| ASSETS  |                           | (13.43.43.43          |              | ,           |  |
| Current assets  |                           |                       |              |             |  |
| Cash and cash equivalents   | \$                        | 24,100,780            | S            | 2,221,456   |  |
| Restricted cash   |                           | 2,291,360             | 4            | 400,427     |  |
| Accounts receivable   |                           | 5,089,561             |              | 808,960     |  |
| Inventory   |                           | 811,991               |              | 447,012     |  |
| Taxes receivable  |                           | 404,120               |              | 108,139     |  |
| Prepaids  |                           | 676,524               |              | 42,701      |  |
| Total Current Assets  |                           | 33,374,336            |              | 4,028,695   |  |
| Oil and gas properties, using the full cost method of accounting        |                           |                       |              |             |  |
| Proved  |                           | 37,760,231            |              | 7,886,914   |  |
| Unproved  |                           | 18,333,054            |              |             |  |
| Total Oil and Gas Properties  |                           | 56,093,285            |              | 7,886,914   |  |
| Other assets  |                           | 614,104               |              | 426,294     |  |
| Total Property, Plant and Equipment                                     |                           | 56,707,389            |              | 8,313,208   |  |
|   | -                         |                       |              |             |  |
| Long term assets  |                           | 444 724               |              | 20.220      |  |
| Deferred tax asset (Note 8)   |                           | 444,324               |              | 29,228      |  |
| Long term investment Goodwill   |                           | 379,678               |              | _           |  |
|   | <del></del>               | 15,005,083            |              | <del></del> |  |
| Total Long Term Assets  |                           | 15,829,085            |              | 29,228      |  |
| Total Assets  | <u> </u>                  | 105,910,809           |              | 12,371,131  |  |
| LIABILITIES AND SHAREHOLDERS' EQUITY                                    | ·                         |                       |              |             |  |
| Current liabilities   |                           |                       |              |             |  |
| Accounts payable  | \$                        | 6,729,839             | S            | 1,142,930   |  |
| Accrued liabilities (Note 9)  | •                         | 9,199,820             | •            | 121,122     |  |
| Liquidated damages  |                           | 1,527,988             |              |             |  |
| Current taxes payable   |                           | 1,642,045             |              | _           |  |
| Total Current Liabilities   |                           | 19,099,692            |              | 1,264,052   |  |
|   | •                         |                       |              | 1,204,032   |  |
| Long term liabilities   |                           | 412,929               |              | _           |  |
| Deferred tax liability (Note 8)   |                           | 7,153,112             |              | _           |  |
| Deferred remittance taxes (Note 8)                                      |                           | 2,722,545             |              |             |  |
| Asset retirement obligation   |                           | 327,752               |              | 67,732      |  |
| Total Long Term Liabilities   |                           | 10,616,338            |              | 67,732      |  |
| Shareholders' equity  |                           |                       |              |             |  |
| Common shares (Note 6)  |                           | 95,455                |              | 43,285      |  |
| (78,789,104 common shares and 16,666,661 exchangeable shares, par value |                           |                       |              |             |  |
| \$0.001 per share, issued and outstanding)                              |                           | 71 211 100            |              | 11 007 313  |  |
| Additional paid in capital  |                           | 71,311,155            |              | 11,807,313  |  |
| Warrants  |                           | 12,831,553            |              | 1,408,429   |  |
| Accumulated deficit   |                           | (8,043,384)           |              | (2,219,680) |  |
|   |                           | 76,194,779            |              | 11,039,347  |  |
| Total Shareholders' Equity  |                           | 70,121,112            |              | ,000,000    |  |

(See notes to the consolidated financial statements)

Gran Tierra Energy Inc. Consolidated Statement of Cash Flow For the Year ended December 31, 2006 and For the Period from Incorporation on January 26, 2005 to December 31, 2005

|   |             | Period Ended I | December .  | 31,         |
|---|-------------|----------------|-------------|-------------|
|   |             |                | 2005        |             |
|   |             | (Expressed in  | U.S. dollar | z)          |
| Operating Activities  | •           | (C 011 704)    | c           | (2.210.490) |
| Net loss  | \$          | (5,823,704)    | \$          | (2,219,680) |
| Adjustments to reconcile net loss to net cash provided by operating activities: |             | 4 000 427      |             | 462,119     |
| Depletion, depreciation and accretion   |             | 4,088,437      |             | •           |
| Deferred tax liability  |             | 2,535,043      |             | (29,228)    |
| Deferred remittance taxes   |             | (1,642,045)    |             | 53.01.1     |
| Stock based compensation  |             | 260,495        |             | 52,911      |
| Net changes in non-cash working capital   |             | (4.000 (01)    |             | (000 0(0)   |
| Accounts receivable   |             | (4,280,601)    |             | (808,960)   |
| Inventory   |             | (364,983)      |             | (447,012)   |
| Prepaids and other current assets   |             | (633,823)      |             | (42,701)    |
| Accounts payable and accrued liabilities  |             | 5,327,542      |             | 1,264,052   |
| Taxes receivable  |             | (295,981)      |             | (108,139)   |
| Net cash provided by (used in) operating activities                             | <del></del> | (829,618)      |             | (1,876,638) |
| Investing Activities  |             | -              |             |             |
| Restricted cash   |             | (1,020,489)    |             | (400,427)   |
| Oil and gas property expenditures   |             | (18,300,518)   |             | (8,707,595) |
| Argosy business acquisition   |             | (38,217,930)   |             |             |
| Change in non-cash working capital due to investing activities                  |             | 10,866,053     |             |             |
| Net cash used in investing activities   | * 1         | (46,672,884)   |             | (9,108,022) |
| Financing Activities  |             |                |             |             |
| Restricted cash   |             | (1,280,993)    |             | _           |
| Proceeds from issuance of common stock  |             | 70,662,820     |             | 13,206,116  |
| Net cash provided by financing activities                                       |             | 69,381,827     |             | 13,206,116  |
| The case provided by Assault Control  |             |                |             |             |
| Net increase in cash and cash equivalents                                       |             | 21,879,325     |             | 2,221,456   |
| Cash and cash equivalents, beginning of period                                  |             | 2,221,456      |             |             |
| Cash and cash equivalents, end of year  | S           | 24,100,781     | \$          | 2,221,456   |
|   |             |                |             |             |
| Supplemental cash flow disclosures:   |             |                | _           |             |
| Cash paid for interest  | \$          | 211,118        | \$          |             |
| Cash paid for taxes   | <u> </u>    | 741,380        | <u> </u>    |             |
|   | \$          | 952,498        | \$          |             |
|   |             |                | -           |             |

(See notes to the consolidated financial statements)

# Gran Tierra Energy Inc. Consolidated Statement of Shareholders' Equity For the Year ended December 31, 2006 and For the Period from Incorporation on January 26, 2005 to December 31, 2005

|          | Period Ended December 31,  |  |   |  |  |  |  |  |  |
|----------|----------------------------|--|---|--|--|--|--|--|--|
|          | 2006                       | De :   | 2005  |  |  |  |  |  |  |
|          | (Expressed in              | U.S. dolla   | rs)   |  |  |  |  |  |  |
| \$       | 43.285                     | \$   |   |  |  |  |  |  |  |
| •        | 52,170                     | Ψ  | 43,285  |  |  |  |  |  |  |
| \$       | 95,455                     | \$   | 43,285  |  |  |  |  |  |  |
|          |                            |  |   |  |  |  |  |  |  |
|          | 11.807 313                 |  | _   |  |  |  |  |  |  |
|          |                            |  | 11,754,402  |  |  |  |  |  |  |
|          | 52,991                     |  |   |  |  |  |  |  |  |
|          | 260,495                    | <u></u>  | 52,911  |  |  |  |  |  |  |
| \$       | 71,311,152                 | S  | 11,807,313  |  |  |  |  |  |  |
|          | 1,408,429                  |  |   |  |  |  |  |  |  |
|          | 11,476,118<br>(52,991)     | <b></b>  | 1,408,429<br>   |  |  |  |  |  |  |
| \$       | 12,831,556                 | \$   | 1,408,429   |  |  |  |  |  |  |
|          |                            |  |   |  |  |  |  |  |  |
|          | (2,219,680)<br>(5,823,704) |  | (2,219,680)   |  |  |  |  |  |  |
| <u> </u> | (8,043,384)                | \$   | (2,219,680)   |  |  |  |  |  |  |
| r        | 76 194 770                 |  | 11,039,347  |  |  |  |  |  |  |
|          | \$                         | (Expressed in  \$ 43,285 52,170  \$ 95,455   11,807,313 59,190,352 52,991 260,495  \$ 71,311,152   1,408,429 11,476,118 (52,991) \$ 12,831,556  (2,219,680) (5,823,704) \$ (8,043,384) | (Expressed in U.S. dolla \$ 43,285 \$ 52,170 \$ 95,455 \$  11,807,313 59,190,352 52,991 260,495 \$ 71,311,152 \$  1,408,429 11,476,118 (52,991) \$ 12,831,556 \$  (2,219,680) (5,823,704) \$ (8,043,384) \$ |  |  |  |  |  |  |

(See notes to the consolidated financial statements)

# 1. Description of Business and Going Concern

Gran Tierra Energy Inc., a Nevada corporation (the "Company" or "Gran Tierra") is a publicly traded oil and gas exploration and production company with operations in Argentina, Colombia and Peru. On November 10, 2005, Goldstrike, Inc., the previous public reporting entity ("Goldstrike"), Gran Tierra Energy Inc., a privately-held Alberta corporation ("Gran Tierra Canada"), and the holders of Gran Tierra Canada's capital stock entered into a share purchase agreement, and Goldstrike and Gran Tierra Goldstrike Inc. ("Goldstrike Exchange Co.") entered into an assignment agreement. In these two transactions, the holders of Gran Tierra Canada's capital stock acquired shares of either Goldstrike common stock or exchangeable shares of Goldstrike Exchange Co., and Goldstrike Exchange Co. acquired substantially all of Gran Tierra Canada's capital stock. Immediately following the transactions, Goldstrike Exchange Co. acquired the remaining shares of Gran Tierra Canada outstanding after the initial share exchange for shares of common stock of Gran Tierra Energy Inc. using the same exchange ratio as used in the initial exchange. This two step process was part of a single transaction whereby Gran Tierra Canada became a wholly-owned subsidiary of Goldstrike. Additionally, Goldstrike changed its name to Gran Tierra Energy Inc. with the management and business operations of Gran Tierra Canada, but remains incorporated in the State of Nevada.

The Company's ability to continue as a going concern is dependent upon obtaining the necessary financing to acquire, explore and develop oil and natural gas interests and generate profitable operations from its oil and natural gas interests in the future. The Company's financial statements as at and for the year ended December 31, 2006 have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities and commitments in the normal course of business. The Company incurred a net loss of \$5,823,704, used \$829,618 of cash flow in its operating activities for the year ended December 31, 2006, and had an accumulated deficit of \$8,043,384 as at December 31, 2006. The Company expects to incur substantial expenditures to further its capital investment programs and the Company's existing cash balance and cash flow from operating activities may not be sufficient to satisfy its current obligations, including liquidated damages obligations, and meet its capital investment commitments.

To provide financing for Gran Tierra's ongoing operations, the Company secured a \$50 million credit facility with Standard Bank Plc on February 28, 2007, which will provide additional financing for the Company's future operations. No funds have been withdrawn from the facility, at this time.

The Company's intention is to build a portfolio of oil and natural gas production, development, and exploration opportunities using the capital raised during 2006, cash provided by future operating activities and the available credit facility.

Should the going concern assumption not be appropriate and the Company is not able to realize its assets and settle its liabilities and commitments in the normal course of operations, these consolidated financial statements would require adjustments to the amounts and classifications of assets and liabilities, and these adjustments could be significant.

### 2. Significant Accounting Policies

The consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP"). The preparation of financial statements in accordance with GAAP requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements, and revenues and expenses during the reporting period. The Company believes that the information and disclosures presented are adequate to ensure the information presented is not misleading.

Significant accounting policies are:

### Basis of consolidation

These consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany accounts and transactions have been eliminated. The Company proportionately consolidates its undivided interest in oil and gas exploration and development joint ventures.

# Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Reserves, impairment, stock option expense, deferred taxes and any assumptions associated with valuation of oil and gas properties are all subject to estimation in the Company's financial results.

# Foreign currency translation

The functional currency of the Company, including its subsidiaries in Argentina, Colombia and Peru, is the United States dollar. The balance sheet accounts of the Company's foreign operations are translated into US dollars using the period-end exchange rate, while income, expenses and cash flows are translated at the average exchange rate for the period. Gains and losses resulting from foreign currency transactions, which are transactions denominated in a currency other than the entity's functional currency, are included in the consolidated statement of operations and deficit.

### Fair value of financial instruments

The Company's financial instruments are cash and cash equivalents, accounts receivable, taxes receivable, accounts payable, current taxes payable, and accrued liabilities. The fair values of these financial instruments, other than taxes receivable, approximate their carrying values due to their immediate or short-term nature. The fair value of taxes receivable is not expected to differ significantly from its carrying value.

### Restricted cash

Restricted cash consists primarily of two deposits:

- a) Standard Bank holds a \$1,009,009 restricted deposit for the Company. The funds were held as a guarantee for two letters of credit issued in Peru for work commitments for Gran Tierra's land holdings, blocks 122 and 128. Export Development Canada, issued a guarantee on Gran Tierra's behalf in February 2007, which effectively replaced these guaranteed funds and these the funds were returned to Gran Tierra as unrestricted cash in February, 2007.
- b) Funds are being held in escrow, by Bank of America, pending a request from Gran Tierra to the Alberta Securities Commission requesting an exemption from prospectus requirements for the trading of common shares of Gran Tierra for purchasers resident in Alberta under available "accredited investor" exemptions in the private placement completed in June 2006. There is \$1,280,951 in funds being held in escrow awaiting satisfaction of this condition.

# Inventory

Inventory consists of crude oil in tanks and is valued at the lower of cost or market value. The cost of inventory is determined using the weighted average method. Inventory costs include expenditures incurred to produce, upgrade and transport the product to the storage facilities.

# Taxes receivable & payable

The Company calculates two taxes for its business activities in Argentina. First, a minimum presumed income is calculated by applying a one percent tax rate to taxable assets as of the end of the period. If the tax on minimum presumed income exceeds income tax payable during the year, the excess is considered a prepayment of future income taxes due over the next ten year period. Secondly, a 'third party tax substitutable' is recorded. The government ensures each company, with foreign ownership, withholds taxes based on the assumption that profits will be transferred to the owners. If profits are not transferred, the taxes paid may be used to offset tax liabilities in the future.

### Oil and natural gas properties

The Company uses the full cost method of accounting for its investment in oil and natural gas properties. Separate cost centers are maintained for each country in which the Company incurs costs. Under this method, the Company capitalizes all acquisition, exploration and development costs incurred for the purpose of finding oil and natural gas reserves, including salaries, benefits and other internal costs directly attributable to these activities. Costs associated with production and general corporate activities, however, are expensed in the period incurred. Interest costs related to unproved properties and properties under development are also capitalized to oil and natural gas properties. Unless a significant portion of the Company's proved reserve quantities in a particular country are sold (greater than 25 percent), proceeds from the sale of oil and natural gas properties are accounted for as a reduction to capitalized costs, and gains and losses are not recognized.

The Company computes depletion of oil and natural gas properties on a quarterly basis using the unit-of-production method based upon production and estimates of proved reserve quantities. Unproved properties are excluded from the amortizable base until evaluated. The cost of exploratory dry wells is transferred to proved properties and thus subject to amortization immediately upon determination that a well is dry in those countries where proved reserves exist. Future development costs are added to the amortizable base.

In countries where the Company has not recorded proved reserves, all costs associated with a prospect are considered quarterly for impairment upon full evaluation of such prospect or play. This evaluation considers among other factors, seismic data, requirements to relinquish acreage, drilling results, remaining time in the commitment period, remaining capital plans, and political, economic, and market conditions. Geological and geophysical ("G&G") costs are recorded in proved properties for development projects and therefore subject to amortization as incurred.

In exploration areas, G&G costs are capitalized in unproved property and evaluated as part of the total capitalized costs associated with a prospect.

The Company performs a ceiling test calculation each quarter in accordance with SEC Regulation S-X Rule 4-10. In performing its quarterly ceiling test, the Company limits, on a country-by-country basis, the capitalized costs of proved oil and natural gas properties, net of accumulated depletion and deferred income taxes, to the estimated future net cash flows from proved oil and natural gas reserves discounted at ten percent, net of related tax effects, plus the lower of cost or fair value of unproved properties included in the costs being amortized. If capitalized costs exceed this limit, the excess is charged as additional depletion expense. The Company calculates future net cash flows by applying end-of-the-period prices except in those instances where future natural gas or oil sales are covered by physical contract terms providing for higher or lower amounts.

Unproved properties are assessed quarterly for possible impairments. If an impairment has occurred, the impairment is transferred to proved properties. For prospects where a reserve base has not yet been established, the impairment is charged to earnings.

### Asset retirement obligations

The Company provides for future asset retirement obligations on its oil and natural gas properties based on estimates established by current legislation. The asset retirement obligation is initially measured at fair value and capitalized to capital assets as an asset retirement cost. The asset retirement obligation accretes until the time the asset retirement obligation is expected to settle while the asset retirement cost is amortized over the useful life of the underlying capital assets.

The amortization of the asset retirement cost and the accretion of the asset retirement obligation will be included in depletion, depreciation and accretion. Actual asset retirement costs are recorded against the obligation when incurred. Any difference between the recorded asset retirement obligations and the actual retirement costs incurred is recorded as a gain or loss in the period of settlement.

### Capital assets

Capital assets, including additions and replacements, are recorded at cost upon acquisition. The cost of repairs and maintenance is charged to expense as incurred. Depreciation is provided using the declining-balance-basis at the following annual rates:

| Computer equipment     |   |   |   | 30% |
|------------------------|---|---|---|-----|
| Furniture and Fixtures | • | • | • | 30% |
| Automobiles            |   |   | • | 30% |

### Revenue recognition

Revenue from the production of crude oil and natural gas is recognized when title passes to the customer and when collection of the revenue is probable. For the Company's Colombian operations, Gran Tierra's customers take title when the crude oil is transferred to their pipeline at the plant gate. In Argentina, Gran Tierra transports product from the field to the customer's refinery by truck. Revenue represents the Company's share and is recorded net of royalty payments to governments and other mineral interest owners.

### Goodwill

Goodwill represents the excess of purchase price of business combinations over the fair value of net assets acquired and is tested for impairment at least annually unless business events indicate an impairment test is required. For example, an impairment test would be conducted if an asset of significant value was sold or disposed of in the cost center. The impairment test requires allocating goodwill and all other assets and liabilities to assigned reporting units. The fair value of each reporting unit is estimated and compared to the net book value of the reporting unit. If the estimated fair value of the reporting unit is less than the net book value, including goodwill, then the goodwill is written down to the implied fair value of the goodwill through a charge to expense. Because quoted market prices are not available for the Company's reporting units, the fair values of the reporting units are estimated based upon several valuation analyses, including comparable companies, comparable transactions and premiums paid. The goodwill on the Company's financial statements was a result of the Argosy acquisition, and relates entirely to the Colombia reporting segment.

### Income taxes

Deferred income taxes are recognized using the asset and liability method, whereby deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the consolidated financial statement carrying amounts of existing assets and liabilities and their respective tax base, and operating loss and tax credit carry forwards. Valuation allowances are provided if, after considering available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized.

### Loss per share

Basic loss per share calculations are based on the loss attributable to common shareholders for the period divided by the weighted average number of common shares issued and outstanding during the period. The diluted loss per share calculation is based on the weighted average number of common shares outstanding during the period, plus the effects of dilutive common share equivalents. This method requires that the dilutive effect of outstanding options and warrants issued should be calculated using the treasury stock method. This method assumes that all common share equivalents have been exercised at the beginning of the period (or at the time of issuance, if later), and that the funds obtained thereby were used to purchase common shares of the Company at the average trading price of common shares during the period. At December 31, 2006, 2,700,000 options and 70,313,830 warrants to purchase 35,156,915 common shares were excluded from the diluted loss per share calculation as the instruments were anti-dilutive.

### Stock-based compensation

The Company follows the fair-value method of accounting for stock options granted to directors, officers and employees pursuant to Financial Accounting Standards Board Statement 123 (Revised). Stock-based compensation expense is included in general and administrative expense with a corresponding increase to contributed surplus. Compensation expense for options granted is based on the estimated fair value at the time of grant and the expense is recognized over the expected life of the option.

# **New Accounting Pronouncements**

Effective January 1, 2006, the Company adopted the SEC issued Staff Accounting Bulletin No. 108, "Considering the Effects of Prior Year Misstatements when quantifying Misstatements in Current Year Financial Statements" ("SAB 108"). SAB 108 requires companies to evaluate the materiality of identified unadjusted errors on each financial statement and related financial statement disclosure using both the rollover approach and the iron curtain approach. The rollover approach quantifies misstatements based on the effects of correcting the misstatement existing in the balance sheet at the end of the current year, irrespective of the misstatement's year(s) of origin. Financial statements would require adjustment when either approach results in quantifying a misstatement that is material. Correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. The adoption of SAB 108 did not have a material impact on the Company's consolidated financial statements.

In February 2006, the FASB issued Statement 155, Accounting for Certain Hybrid Instruments, which amends Statement 133, Accounting for Derivative Instruments and Hedging Activities, and Statement 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. Statement 155 permits fair value re-measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation from its host contract in accordance with Statement 133. Statement 155 also clarifies other provisions of Statement 133 and Statement 140. This statement is effective for all financial instruments acquired or issued in fiscal years beginning after September 15, 2006. The Company does not expect adoption of this statement will have a material impact on its results of operations or financial position.

In July 2006, FASB issued FIN 48 (FASB Interpretation Number) Accounting for Uncertainty in Income Taxes with respect to FAS 109

Accounting for Income Taxes regarding accounting for and disclosure of uncertain tax positions. This guidance seeks to reduce the diversity in practice associated with certain aspects of the recognition and measurement related to accounting for income taxes. This interpretation is effective for fiscal years beginning after December 15, 2006. The Company does not expect adoption of this statement will have a material impact on its results of operations or financial position.

In September 2006, FASB issued Statement 157, Fair Value Measurements. Statement 157 defines fair value, establishes a framework for measuring fair value under US generally accepted accounting principles and expands disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. The Company does not expect the adoption of this statement will have a material impact on its results of operations or financial position.

In December 2006, FASB issued Staff Position (FSP) EITF 00-19-2, Accounting for Registration Payment Arrangements. FSP EITF 00-19-2 specifies that the contingent obligation to make future payments or otherwise transfer consideration under a registration payment arrangement, whether issued as a separate agreement or included as a provision of a financial instrument or other agreement, should be separately recognized and measured in accordance with FASB Statement No. 5, Accounting for Contingencies. This FSP is effective for fiscal years beginning after December 15, 2006. The Company early adopted this FSP during the year ended December 31, 2006 and recorded \$1,258,000 in liquidated damages as an expense in the consolidated statement of operations and deficit and the same amount in accrued liabilities at December 31, 2006.

In February 2007, the FASB issued FAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (FAS 159). FAS 159 permits an entity to elect fair value as the initial and subsequent measurement attribute for many financial assets and liabilities. Entities electing the fair value option would be required to recognize changes in fair value in earnings. Entities electing the fair value option are required to distinguish on the face of the statement of financial position, the fair value of assets and liabilities for which the fair value option has been elected and similar assets and liabilities measured using another measurement attribute. FAS 159 is effective for the Company's fiscal year 2008. The adjustment to reflect the difference between the fair value and the carrying amount would be accounted for as a cumulative-effect adjustment to retained earnings as of the date of initial adoption. The Company does not expect the adoption of this statement will have a material impact on its results of operations or financial position

# 3. Business Combination

Gran Tierra entered into a Securities Purchase Agreement dated May 25, 2006 with Crosby Capital LLC ("Crosby") to acquire all of the limited partnership interests of Argosy Energy International ("Argosy) and all of the issued and outstanding capital stock of Argosy Energy Corp. On June 20, 2006 Gran Tierra closed the Argosy acquisition and paid consideration to Crosby consisting of \$37.5 million cash, 870,647 shares of the Company's common stock and overriding and net profit interests in certain of Argosy's assets valued at \$1 million. The value of the overriding and net profit interests was based on the present value of expected future cash flows. All of Argosy Energy International's assets are in Colombia.

The acquisition has been accounted for using the purchase method, and the results of Argosy Energy International have been consolidated with Gran Tierra Energy from June 20, 2006. The following table shows the allocation of the purchase price based on the fair values of the assets and liabilities acquired:

|  | December 31, 2006 |                                    |  |  |  |  |
|--|-------------------|------------------------------------|--|--|--|--|
| Cash Paid Common Shares Issued Transaction Costs | \$                | 36,414,385<br>1,305,971<br>497,574 |  |  |  |  |
| Total Purchase Price                             |                   | 38,217,930                         |  |  |  |  |
| Purchase Price allocated:                        |                   |                                    |  |  |  |  |
| Oil and Gas Assets                               |                   | 32,553,211                         |  |  |  |  |
| Goodwill (1)                                     |                   | 15,005,083                         |  |  |  |  |
| Accounts Receivable                              |                   | 5,361,887                          |  |  |  |  |
| Inventories (2)                                  |                   | 567,355                            |  |  |  |  |
| Long Term Investments                            |                   | 6,772                              |  |  |  |  |
| Accounts Payable and Accrued Liabilities (3)     |                   | (6,085,109)                        |  |  |  |  |
| Long Term Liabilities                            |                   | (49,763)                           |  |  |  |  |
| Deferred Tax Liabilities                         |                   | (9,141,506)                        |  |  |  |  |
| Total Purchase Price allocated                   | \$                | 38,217,930                         |  |  |  |  |

(1) Goodwill is not deductible for tax purposes.

(2) Inventory is comprised of \$497,000 operational equipment and \$70,000 of oil inventory.

Colombia does not attract a reclamation liability because the producing lands are returned to the government at the end of the production contract and any remaining production and reclamation are not the responsibility of the Company.

The pro forma results for the period ended December 31, 2005 and December 31, 2006 are shown below, as if the acquisition had occurred on January 26, 2005 and January 1, 2006. Pro forma results are not indicative of actual results or future performance.

|                              | Decem            | ber 31, |            |
|------------------------------|------------------|---------|------------|
|                              | 2006             | -       | 2005       |
| Revenue                      | \$<br>18,775,357 | \$      | 12,950,000 |
| Net Income (loss)            | 294,105          |         | 1,569,000  |
| Earnings per share (Basic)   | 0.01             |         | 0.04       |
| Earnings per share (Diluted) | 0.01             |         | 0.03       |

# 4. Segment and Geographic Reporting

The Company's reportable segments are Argentina and Colombia. The Company is primarily engaged in the exploration and production of oil and natural gas. Peru is not a reportable segment because the level of activity on these land holdings is insignificant at this time.

The Colombia assets were acquired on June 20, 2006, and the Argentina assets were acquired on September 1, 2005. Therefore the comparable segmented information for 2005 includes only four months of operations for Argentina, and there is no comparable 2005 information for Colombia.

The following tables present information on the Company's reportable geographic segments:

|  |               |        |           | Year Ended December 31, 2006 |        |              |      |             |    |            | Year Ended December 31, 2005 |                 |      |             |  |  |  |
|--|---------------|--------|-----------|------------------------------|--------|--------------|------|-------------|----|------------|------------------------------|-----------------|------|-------------|--|--|--|
|  | Corpor        | ate    | Colom     | oja                          |        | Argentina    |      | Total       |    | Corporate  |                              | Argentina       |      | Total       |  |  |  |
| Revenues<br>Depreciation,                  | \$ 35         | 1,872  | \$ 6,61   | 2,190                        | \$     | 5,108,85     | l \$ | 12,072,913  | \$ |            | · \$                         | 1,059,297       | \$   | 1,059,297   |  |  |  |
| Depletion &<br>Accretion<br>Segment Income | 43            | 3,576  | 2,49      | 4,317                        |        | 1,550,544    | 1    | 4,088,437   | 1  | 9,097      |                              | 453,022         |      | 462,119     |  |  |  |
| (Loss) before income tax Segment Capital   | (6,000        | 5,622) | 1,39      | 4,419                        |        | (534,12      | l )  | (5,146,324) |    | (2,136,463 | )                            | (112,445)       |      | (2,248,908) |  |  |  |
| Expenditures                               | 250           | 5,482  | 34,05     | 3,289                        |        | 14,084,410   | )    | 48,394,181  |    | 131,200    | )                            | 8,182,008       |      | 8,313,208   |  |  |  |
|  |               |        | •         | Year End                     | led De | cember 31, 2 | 1006 |             |    | Yea        | ır End                       | ed December 31, | 2005 | i           |  |  |  |
|  | Corporate     |        | Colombia  |                              | Ar     | gentina      |      | Total       |    | Corporate  |                              | Argentina       |      | Total       |  |  |  |
| Property, Plant &<br>Equipment             | \$<br>387,682 | s      | 34,053,28 | 9 \$                         | 22     | ,266,418     | \$   | 56,707,389  | \$ | 131,200    | \$                           | 8,182,008       | \$   | 8,313,208   |  |  |  |
| Goodwill                                   | <u> </u>      |        | 15,005,08 | 3                            |        |              |      | 15,005,083  |    |            |                              |                 |      |             |  |  |  |
| Total                                      | <br>387,682   |        | 49,058,37 | 2                            | 22     | ,266,418     |      | 71,712,472  |    | 131,200    |                              | 8,182,008       |      | 8,313,208   |  |  |  |

The following is a reconciliation of income (loss) before income taxes for reportable segments to consolidated loss before income taxes:

|                                | Dec 31, 2006 | Dec 31, 2005   |
|--------------------------------|--------------|----------------|
| Income (loss) before taxes,    |              |                |
| Colombia                       | \$ 1,364,419 | \$ <del></del> |
| Argentina                      | (534,121)    | (112,445)      |
| Corporate                      | (5,976,622)  | (2,136,463)    |
| Consolidated Loss Before Taxes | (5,146,324)  | (2,248,908)    |

The following is a reconciliation of reportable net property, plant and equipment to consolidated net property, plant and equipment:

|  | Dec 31, 2006                           | Dec 31, 2005 |
|--|--|--------------|
| Total Capital by Segment, Colombia, PP&E Argentina, PP&E Corporate | \$ 34,053,289<br>22,266,418<br>387,682 |              |
| Consolidated PP&E  | 56,707,389                             | 8,313,208    |

# 5. Capital Assets

| <br>_            | Dec   | ember 31, 2006                     |  | _                                    |   | December 31, 2005   |  |  |   |  |  |  |
|------------------|---|------------------------------------|--|--------------------------------------|---|---|--|--|---|--|--|--|
| Cost             |   | Accumulated<br>DD&A                |  | Net Book<br>Value                    |   | Cost  | ,  | Accumulated<br>DD&A  |   | Net Book<br>Value  |  |  |
|                  |   |                                    |  |                                      |   |   |  |  |   |  |  |  |
| \$<br>41,191,275 | \$  | (3,431,044)                        | \$   | 37,760,231                           | \$  | 8,331,767   | \$   | (444,853)  | \$  | 7,886,914  |  |  |
| 18,333,054       |   |                                    |  | 18,333,054                           |   |   |  |  |   |  |  |  |
|                  |   |                                    |  | , ,                                  |   |   |  |  |   |  |  |  |
|                  |   |                                    |  |                                      |   | 300,177   |  |  |   | 300,177  |  |  |
|                  |   |                                    |  |                                      |   |   |  |  |   |  |  |  |
| 289,353          |   | (47,637)                           |  | 241,716                              |   | 20,167  |  | (4,805)  |   | 15,362   |  |  |
| 912,645          |   | (592,646)                          |  | 319,999                              |   | 73,682  |  | (2,649)  |   | 71,033   |  |  |
| <br>69,499       |   | (17,110)                           |  | 52,389                               |   | 49,534  |  | (9,812)  |   | 39,722   |  |  |
| 60,795,826       |   | (4,088,437)                        |  | 56,707,389                           |   | 8,775,327   |  | (462,119)  |   | 8,313,208  |  |  |
| \$               | \$ 41,191,275<br>18,333,054<br>———————————————————————————————————— | Cost  \$ 41,191,275  \$ 18,333,054 | \$ 41,191,275 \$ (3,431,044)<br>18,333,054 | Cost Accumulated DD&A  \$ 41,191,275 | Cost         Accumulated DD&A         Net Book Value           \$ 41,191,275 18,333,054         \$ (3,431,044)         \$ 37,760,231 18,333,054 | Cost         Accumulated DD&A         Net Book Value           \$ 41,191,275 18,333,054         \$ (3,431,044)         \$ 37,760,231 18,333,054 | Cost         Accumulated DD&A         Net Book Value         Cost           \$ 41,191,275 18,333,054         \$ (3,431,044)         \$ 37,760,231 18,333,054         \$ 8,331,767 18,333,054           —         —         —         300,177           289,353 (47,637) 241,716 912,645 (592,646) 319,999 73,682 69,499 (17,110) 52,389 49,534         20,167 23,682 23,89 | Cost         Accumulated DD&A         Net Book Value         Cost           \$ 41,191,275 18,333,054         \$ (3,431,044)         \$ 37,760,231 18,333,054         \$ 8,331,767         \$ 300,177           289,353 289,353 (47,637) 241,716 2912,645 (592,646) 319,999 73,682 69,499 (17,110) 52,389 49,534         20,167 23,682 23,682 23,682 23,682 | Cost         Accumulated DD&A         Net Book Value         Cost         Accumulated DD&A           \$ 41,191,275 18,333,054         \$ (3,431,044)         \$ 37,760,231 18,333,054         \$ 8,331,767         \$ (444,853)           —         —         300,177           289,353 (47,637)         241,716 20,167 (4,805)         20,167 (4,805)           912,645 (592,646)         319,999 73,682 (2,649)           69,499 (17,110)         52,389 49,534 (9,812) | Cost         Accumulated DD&A         Net Book Value         Cost         Accumulated DD&A           \$ 41,191,275 18,333,054         \$ (3,431,044)         \$ 37,760,231 18,333,054         \$ 8,331,767         \$ (444,853)         \$ (444, |  |  |

The unproven oil and natural gas properties consist of lands held in both Colombia and Argentina. The Company has \$14.4 million in unproved assets in Colombia and \$3.9 million of unproved assets in Argentina. These properties are being held for their exploration value. The Company has capitalized \$138,383 of general and administrative in the Colombian asset value and \$3,921 of capitalized general and administrative expenses in the Argentina asset value.

# 6. Share Capital

|  | Number of<br>Shares | Amount<br>USD |
|--|---------------------|---------------|
| Balance, January 1, 2005   | _                   | \$ <u> </u>   |
| Original Goldstrike shares   | 9,000,006           | 9,000         |
| Issued in connection with Goldstrike acquisition                     | 1,269,841           | 1,270         |
| Exchangeable shares issued in connection with Goldstrike acquisition | 18,730,159          | 18,730        |
| Private placement — September and October 2005                       | 12,941,884          | 12,942        |
| Private placement — December 2005                                    | 1,343,222           | 1,343         |
| Balance, December 31, 2005   | 43,285,112          | 43,285        |
| Private placement — February 2006                                    | 762,500             | 763           |
| Private placement — June 2006  | 50,000,000          | 50,000        |
| Issued on exercise of warrants                                       | 287,506             | 288           |
| Exchangeable shares retracted  | (2,063,498)         | (2,063)       |
| Issued on retraction of exchangeable shares                          | 2,063,498           | 2,063         |
| Issued on Argosy acquisition   | 870,647             | 870           |
| Issued as private placement fees                                     | 250,000             | 250           |
| Balance, December 31, 2006   | 95,455,765          | 95,455        |

### Share capital

Share capital consists of 79,789,104 common voting shares of the Company and 16,666,661 exchangeable shares of Goldstrike Exchange Co. (collectively, "common stock"). Each exchangeable share is exchangeable only into one common voting share of the Company. The holders of common stock are

entitled to one vote for each share on all matters submitted to a stockholder vote and are entitled to share in all dividends that the board of directors, in its discretion, declares from legally available funds. The holders of common stock have no pre-emptive rights, no conversion rights, and there are no redemption provisions applicable to the common stock.

### Warrants

At December 31, 2006, the Company had 14,472,622 warrants outstanding to purchase 7,236,311 common shares for \$1.25 per share and 55,841,208 warrants outstanding to purchase 27,920,604 common shares for \$1.75 per share.

# Registration Rights Payments

The shares and warrants have registration rights associated with their issuance pursuant to which the Company agreed to register for resale the shares and warrants. In the event that the registration statements are not declared effective by the SEC by specified dates, the Company is required to pay liquidated damages to the purchasers of the shares and warrants.

The 15,047,606 units issued in the fourth quarter of 2005 and first quarter of 2006 have liquidated damages payable in the amount of 1% of the purchase price for each unit per month payable each month the registration statement is not declared effective beyond the mandatory effective date (July 10 th, 2006). The total amount recorded at December 31, 2006 for these liquidated damages was \$269,923. There are no further liabilities associated with these shares. As of February 14, 2007 the first registration statement was declared effective by the SEC.

The 50,000,000 units issued on June 20, 2006 have liquidated damages payable each month the registration statement is not declared effective beyond November 17, 2006, calculated as follows:

- 1% of the purchase price for the 1 st month after the mandatory effective date
- 1.5% of the purchase price for the 2 and 3 rd month after the mandatory effective date
- 2% of the purchase price for the 4 th and 5 th months after the mandatory effective date and
- -1/2 % increase each quarter thereafter

The investors have the right to take the liquidated damages either in cash or in shares of the Company's common stock, at their election. If the Company fails to pay the cash payment to an investor entitled thereto by the due date, the Company will pay interest thereon at a rate of 12% per annum (or such lesser maximum amount that is permitted to be paid by applicable law) to such investor, accruing daily from the date such liquidated damages are due until such amounts, plus all such interest thereon, are paid in full. The total amount of liquidated damages shall not exceed 25% of the purchase price for the units or \$18,750,000.

The Company filed the second registration statement but the registration statement has not yet become effective and, as a result, the Company had incurred the obligation to pay approximately \$1,258,000 in liquidated damages as at December 31, 2006, which amount has been recorded as liquidated damages expense in the consolidated statement of operations.

Stock options

The only equity compensation plan approved by the Company's stockholders is its 2005 Equity Incentive Plan, under which the Company's board of directors is authorized to issue options or other rights to acquire up to 2,000,000 shares of the Company's common stock. On November 8, 2006, the Company's board of directors granted options to acquire 1,180,000 shares of common stock at an exercise price of \$1.27 per share, which options cannot be exercised, and will be rescinded, if the Company's stockholders do not approve an increase in the number of shares authorized under the 2005 Equity Incentive Plan sufficient to permit the issuance of the shares issuable upon exercise of these additional stock options.

The Company has granted options to purchase common shares to certain directors, officers, employees and consultants. Each option permits the holder to purchase one common share at the stated exercise price. The options vest over three years and have a term of ten years, or end of service to the Company, which ever occurs first. At the time of grant, the exercise price equals the market price. The following options have been granted:

|                                  | Number of<br>Outstanding<br>Options | Weighted<br>Average<br>Exercise Price<br>\$/Option |  |  |
|----------------------------------|-------------------------------------|--|--|--|
| Outstanding, beginning of period | 1,940,000                           | \$ 1.14  |  |  |
| Granted, Nov 8, 2006             | 1,180,000                           | \$ 1.27  |  |  |
| Cancelled                        | (420,000)                           | (\$ 1.84)  |  |  |
| Outstanding, end of period       | 2,700,000                           | \$ 1.09  |  |  |

The table below summarizes unexercised stock options at December 31, 2006:

|                            | Number of   | Weighted     |
|----------------------------|-------------|--------------|
|                            | Outstanding | Average      |
| Exercise Price (\$/option) | Options     | Expiry Years |
| \$0.80                     | 1,420,000   | 9.0          |
| \$1.27                     | 1,180,000   | 10.0         |
| \$2.62                     | 100,000     | 9.0          |
| Total                      | 2,700,000   | 9.4          |

Two stock option grants have been made subsequent to December 31, 2006. On January 2, 2007, 225,000 stock options were granted to a new officer of the Company as part of his initial compensation package. On February 22, 2007, 415,000 stock options were granted to a group of key employees in Argentina and Colombia, as part of their 2007 compensation package. In total, the Company has 2,700,000 stock options granted and outstanding. No stock options have been exercised at this time.

Total stock-based compensation expense included in general and administrative expense in the consolidated statement of operations was \$260,495. The Black-Scholes option pricing model was used to determine the fair value of the option grants with the following assumptions:

| \$<br>0.00 |
|------------|
| 68%        |
| 2.33%      |
| 3          |
| 10%        |
| \$         |

The weighted average fair value per option is \$0.43.

# 7. Asset Retirement Obligations

Changes in the carrying amounts of the asset retirement obligations associated with the Company's oil and natural gas properties are as follows:

|  | December 31,<br>2006 | 2005   |
|--|----------------------|--------|
| Balance, beginning of period                     | 67,732               |        |
| Obligations assumed with property acquisitions   | 209,314<br>5,061     | 66,931 |
| Expenditures made on asset retirements Accretion | 75,645               | 801    |
| Balance, end of period                           | 357,752              | 67,732 |

### 8. Income Taxes

(2)

The Company has accumulated losses of approximately \$8,043,384 that can be carried forward and applied against future taxable income. A valuation allowance has been taken for the potential income tax benefit associated with the losses incurred by the Company, due to uncertainty of utilization of the tax losses.

|   | Argentina | Colombia               | Total                  |  |
|---|-----------|------------------------|------------------------|--|
| Opening Balance, January 1, 2006  | \$ —      | \$                     | \$                     |  |
| Argentina — Deferred Remittance Tax (1) Colombia — Deferred Tax Liability (2) | 198,545   | 2,524,000<br>7,153,112 | 2,722,545<br>7,153,112 |  |
| Closing Balance, December 31, 2006  | 198,545   | 9,677,112              | 9,875,657              |  |

(1) Deferred Remittance Tax: Presumptive income and equity taxes are based on equity levels in Colombia and Argentina and can be recovered against income taxes in future periods, and can be carried forward for five years.

As of January 1, 2007, the remittance tax requirement was eliminated in Colombia. A review is underway to determine whether the Company can remove the liability from its financial records. A decision will be reached by the end of the first quarter, 2007.

Based on tax reforms made effective January 1, 2007, tax losses may be carried forward without limitation to offset taxable income; the presumptive income rate was reduced from six percent to three percent on the prior tax year's net tax equity; the seven percent remittance tax was eliminated; a 1.2 percent equity tax was introduced, the income tax rate was reduced from 38.5 percent to 34 percent in 2007, and to 33 percent for subsequent years; and, the special deduction for the acquisition or construction of real fixed assets was increased to 40 percent from 30 percent.

Deferred tax liability is the unamortized portion of the Argosy purchase price allocation.

The income tax expense (recovery) reported differs from the amount computed by applying the statutory rate to loss before income taxes for the following reasons:

|   | De             | cember 31,     |
|---|----------------|----------------|
|   | 2006           | 2005           |
| Loss before income taxes                          | \$ (5,146,324) | \$ (2,248,908) |
| Statutory income tax rate                         | 34 %           | 34%            |
| Income tax benefit expected                       | (1,749,750)    | (764,628)      |
| Stock-based compensation                          | 260,495        | 17,990         |
| Tax losses in other jurisdictions, not recognized | 811,875        | 717,410        |
| Income tax expense                                | (677,380)      | (29,228)       |

The deferred income tax liability of \$7,153,112 on the balance sheet is related entirely to Colombia assets, for the following items:

|                                 | December 31<br>2006 | !, |
|---------------------------------|---------------------|----|
| Property, Plant and Equipment * | \$ 22,145,65        | 7  |
| Colombia Tax Rate               | 3.                  | 5% |
| Total Deferred Tax              | 7,750,986           | 0  |
| Less Amortization               | (597,86)            | 8) |
| Net Deferred Tax                | \$ 7,153,113        | 2  |

Change in NBV due to acquisition of Argosy assets.

# 9. Accrued Liabilities and Accounts Payable

The changes in accrued liabilities and accounts payable are comprised of the following:

|                   | <br>          | Yea             | r Ende | ed December 31, | 2006 |            |    | Ye        | ar End | ed December 31, | 2005 |           |
|-------------------|---------------|-----------------|--------|-----------------|------|------------|----|-----------|--------|-----------------|------|-----------|
|                   | <br>Corporate | <br>Colombia    |        | Argentina       |      | Total      |    | Corporate |        | Argentina       |      | Total     |
| Capital           |               |                 |        |                 |      |            |    |           |        |                 |      |           |
| Expenditures      | \$<br>_       | \$<br>5,344,339 | \$     | 5,521,714       | \$   | 10,866,053 | \$ |           | \$     | 893,372         | \$   | 893,372   |
| Payroll related   |               |                 |        |                 |      |            | }  |           |        | •               |      | -         |
| expenses          | 664,957       | 333,679         |        | 313,589         |      | 1,312,225  | 1  | 220,680   |        | 150,000         |      | 370,680   |
| Audit, legal,     |               |                 |        |                 |      |            |    |           |        |                 |      |           |
| consultants       | 715,332       | _               |        | 290,915         |      | 1,006,247  | }  | *****     |        |                 |      |           |
| Due Joint Venture |               |                 |        |                 |      |            |    |           |        |                 |      |           |
| Partners          | _             | 2,745,134       |        | _               |      | 2,745,134  |    | _         |        | _               |      |           |
| Liquidated        |               |                 |        |                 |      |            | 1  |           |        |                 |      |           |
| Damages           | <br>1,527,988 | <br>            |        |                 |      | 1,527,988  |    |           |        | <u> </u>        |      |           |
| Total             | <br>2,908,277 | 8,423,152       |        | 6,126,218       |      | 17,457,647 |    | 220,680   |        | 1,043,372       |      | 1,264,052 |
|                   | <br>          |                 |        |                 |      |            |    |           |        |                 |      |           |

### 10. Commitments and contingencies

### Leases

Gran Tierra holds three categories of operating leases: office, vehicle and housing. The Company pays \$11,846 office lease costs per month, \$4,692 vehicle lease costs per month and \$1,739 to lease a house as an employee benefit in Colombia each month.

Future lease payments at December 31, 2006 are as follows:

| Year                 | <u>,</u>    | Cost    |
|----------------------|-------------|---------|
| 2007                 | \$          | 176,675 |
| 2008                 |             | 118,550 |
| 2009                 |             | 87,739  |
| 2010                 |             | 81,888  |
| 2011                 |             | 81,888  |
| Total Lease Payments | <del></del> | 546,740 |

The company entered into four capital leases in 2006 for office equipment in Calgary, Canada. The leases expire between 2008 and 2011. As of December 31, 2006 capital assets were valued at \$34,405 (net of amortization of \$8,620). Total monthly payments for 2007 are approximately \$1,140.

Future lease payments under the office equipment leases at December 31, 2006 are as follows:

| Year                         | Payments  |
|------------------------------|-----------|
| 2007                         | \$ 13,680 |
| 2008                         | 8,958     |
| 2009                         | 4,366     |
| 2010                         | 3,874     |
| 2011                         | 646       |
| Total minimum lease payments | 31,524    |

Interest expense incurred under these capital leases to December 31, 2006 was \$2,346.

### Guarantees

Corporate indemnities have been provided by the Company to directors and officers for various items including, but not limited to, all costs to settle suits or actions due to their association with the Company and its subsidiaries and/or affiliates, subject to certain restrictions. The Company has purchased directors' and officers' liability insurance to mitigate the cost of any potential future suits or actions. Each indemnity, subject to certain exceptions, applies for so long as the indemnified person is a director or officer of one of the Company's subsidiaries and/or affiliates. The maximum amount of any potential future payment cannot be reasonably estimated.

The Company may provide indemnifications in the normal course of business that are often standard contractual terms to counterparties in certain transactions such as purchase and sale agreements. The terms of these indemnifications will vary based upon the contract, the nature of which prevents the Company from making a reasonable estimate of the maximum potential amounts that may be required to be paid.

Management believes the resolution of these matters would not have a material adverse impact on the Company's liquidity, consolidated financial position or results of operations.

### Contingencies

As of December 31, 2006 the contracting parties of Guayuyaco Association Contract, Ecopetrol and Argosy Energy International, are working to clarify the procedure for allocation of oil produced and sold during the long term test of the Guayuyaco-1 and Guayuyaco-2 wells. Ecopetrol has advised Argosy of a material difference in the interpretation of the Guayuyaco Association Contract. Ecopetrol interprets the contract to provide that the extend test production up to 30% of the direct exploration costs of the wells is for Ecopetrol's account only and serves as reimbursement of its 30% back in to the Guayuyaco discovery. Argosy's contention is that this amount is the recovery an amount equal to 30% of the direct exploration costs of the wells and not exclusively for benefit of Ecopetrol. While Argosy believes its interpretation of the Guayuyaco Association Contract is correct, the resolution of this issue is outstanding pending agreement among the parties or determination through legal proceedings. The estimated value of disputed extended test production is \$2,361,188 which possible loss is shared 50% (\$1,180,594) with the Company's joint venture partner in the contract. No amount has been accrued in the financial statements related to this disagreement because the Company believes the probability of incurring this liability is low, at this time.

# 11. Financial Instruments and Credit Risk

The Company's financial instruments recognized in the balance sheet consist of cash, accounts receivable, accounts payable, current taxes payable, and accrued liabilities. The estimated fair values of the financial instruments have been determined based on the Company's assessment of available market information and appropriate valuation methodologies; however, these estimates may not necessarily be indicative of the amounts that could be realized or settled in a market transaction. The fair values of financial instruments approximate their book amounts due to the short-term maturity of these instruments. Most of the Company's accounts receivable relate to oil and natural gas sales and are exposed to typical industry credit risks. The Company manages this credit risk by entering into sales contracts with only credit worthy entities and reviewing its exposure to individual entities on a regular basis. The book value of the accounts receivable reflects management's assessment of the associated credit risks.

# 12. Subsequent Events

On February 28, 2007, the Company entered into a Credit Facility with Standard Bank Plc. The Facility has a three-year term which may be extended by agreement between the parties. The borrowing base is the present value of the Company's petroleum reserves up to maximum of \$50 million. The initial borrowing base is \$7 million and the borrowing base will be re-determined semi-annually based on reserve evaluation reports. The Facility includes a letter of credit sub-limit of up to \$5 million. Amounts drawn down under the Facility bear interest at the Eurodollar rate plus 4%. A stand-by fee of 1% per annum is charged on the un-drawn amount of the borrowing base. The Facility is secured primarily on the Company's Colombian assets. The Company is required to enter into a hedging agreement for the purpose of obtaining protection against fluctuations in the price of oil in respect of at least 50% of its projected aggregate net share of Colombian production after royalties for the three-year term of the Facility. Under the terms of the Facility, the Company is required to maintain compliance with specified financial and operating covenants. In accordance with the terms of the Facility, the Company entered into a costless collar hedging contract for crude oil based on West Texas Intermediate ("WTI") price, with a floor of \$48.00 and a ceiling of \$80.00, for a three-year period, for 400 barrels per day from March 2007 to December 2007, 300 barrels per day from January 2008 to December 2008, and 200 barrels per day from January 2009 to February 2010.

### Supplementary Data (Unaudited)

# Oil and Gas Producing Activities

The following oil and gas information is provided in accordance with the FASB Statement No. 69 Disclosures about Oil and Gas Producing Activities.

### A. Reserve Quantity Information

Our net proved reserves and changes in those reserves for operations are disclosed below. The net proved reserves represent management's best estimate of proved oil and natural gas reserves after royalties. Reserve estimates for each property are prepared internally each year and 100% of the reserves have been assessed by independent qualified reserves consultants.

Estimates of crude oil and natural gas proved reserves are determined through analysis of geological and engineering data, and demonstrate reasonable certainty that they are recoverable from known reservoirs under economic and operating conditions that existed at year end. See Critical Accounting Estimates in Item 6 for a description of Gran Tierra's reserves estimation process.

# PROVED RESERVES NET OF ROYALTIES (2)

| Crude oil is in Bbl and                                | Argentina                                    |                    | Colombia                                    |                              | Total   |                             |  |  |
|--|--|--------------------|---|------------------------------|---|-----------------------------|--|--|
| natural gas is in million cubic feet                   | Oil  | Gas                | Oil   | Gas                          | Oil   | Gas                         |  |  |
| Extensions and Discoveries<br>Purchases of Reserves in | _  |                    | _   |                              | ********  | <del></del>                 |  |  |
| Place  | 618,703                                      | 85                 | _   | -                            | 618,703   | 85                          |  |  |
| Production   | (36,011)                                     | (60)               | *****                                       | -                            | (36,011)  | (60)                        |  |  |
| Revisions of Previous                                  |  |                    |   |                              |   |                             |  |  |
| Estimates  | <del>_</del>                                 | <u> </u>           | <u> </u>                                    |                              | <u> </u>  |                             |  |  |
| Proved developed and undeveloped reserves,             |  |                    |   |                              |   |                             |  |  |
| December 31, 2005                                      | 582,692                                      | 24                 | <del>-</del>                                |                              | 582,692   | 24                          |  |  |
| Extensions and Discoveries<br>Purchases of Reserves in |  | <u>—</u>           | <del>_</del>                                | -                            | _   | _                           |  |  |
| Place  | 1,302,720                                    | 732                | 1,229,269                                   | -                            | 2,531,989   | 732                         |  |  |
| Production   | (127,712)                                    | (30)               | (134,269)                                   | _                            | (261,981)   | (30)                        |  |  |
| Revisions of Previous                                  | 137 300                                      | 720                |   |                              | 127 200   | 739                         |  |  |
| Estimates (3)  | 137,300                                      | 739                |   | <del>-</del>                 | 137,300   | 739                         |  |  |
| Proved developed and undeveloped reserves,             |  |                    |   |                              |   |                             |  |  |
| December 31, 2006                                      | 1,895,000                                    | 1,465              | 1,095,000                                   |                              | 2,990,000   | 1,465                       |  |  |
| <del> </del>   |  |                    |   |                              |   |                             |  |  |
| Proved developed reserves,                             |  |                    |   |                              |   |                             |  |  |
| December 31, 2005 (1)                                  | 463,892                                      | 24                 |   | _                            | 463,892   | 24                          |  |  |
|  |  |                    |   |                              |   | <del> </del>                |  |  |
| Proved developed reserves,                             |  |                    |   |                              |   |                             |  |  |
| December 31, 2006 (1)                                  | 1,413,000                                    | 1,465              | 1,034,000                                   |                              | 2,448,720   | 1,465                       |  |  |
| (1)  | Proved developed o equipment and oper        |                    | are expected to be re                       | ecovered thro                | ugh existing wells with   | existing                    |  |  |
| (2)  | liquids that geologic<br>years from known re | al and engineering | g data demonstrate w<br>isting economic and | ith reasonable operating con | rude oil, condensate and<br>e certainty can be recov<br>ditions. Reserves are co<br>er actual production or | ered in future<br>onsidered |  |  |
| (3)  | 2006. Oil reserves a                         | t Palmar Largo in  |   | to the succes                | e installation of new fa<br>ssful completion of the   |                             |  |  |

# B. Capitalized Costs

|   | <br>Proved<br>Properties                   | <br>Unproved<br>Properties              |     | Accumulated<br>DD&A                     | Capitalized<br>Costs                        |
|---|--|---|-----|---|---|
| Capitalized Costs, December 31, 2005<br>Argentina<br>Colombia<br>Peru | \$<br>8,319,179<br>9,473,680<br>24,121,832 | \$<br>12,588<br>3,921,255<br>14,399,211 | \$. | (444,853)<br>(1,281,946)<br>(2,427,661) | \$<br>7,886,914<br>12,112,989<br>36,093,382 |
| Capitalized Costs, December 31, 2006                                  | \$<br>41,914,691                           | \$<br>18,333,054                        | \$  | (4,154,460)                             | \$<br>56,093,285                            |

# C. Costs Incurred - Period Ended December 31, 2006

| Oil and Gas |            |                            |   |              |  |
|-------------|------------|----------------------------|---|--------------|--|
|             | Argentina  |                            | Colombia  |              | Total  |
|             |            |                            |   |              |  |
|             |            |                            |   |              |  |
| \$          | 7,087,858  | \$                         | <del>_</del>  | S            | 7,087,858  |
|             | 12,588     |                            | _   |              | 12,588   |
|             | _          |                            |   |              | ****   |
|             | 1,231,231  |                            |   |              | 1,231,231  |
| \$          | 8,331,677  |                            | _   | \$           | 8,331,677  |
|             |            |                            |   |              |  |
| \$          | 8,440,090  | \$                         | 18,344,514  | \$           | 26,784,604   |
|             | 3,921,255  |                            | 14,399,211  |              | 18,320,466   |
|             | _          |                            | 5,777,318   |              | 5,777,318  |
|             | 1,033,680  |                            |   |              | 1,033,680  |
| \$          | 21,726,702 | \$                         | 38,521,043  | \$           | 60,247,745   |
|             | \$         | \$ 7,087,858<br>12,588<br> | \$ 7,087,858 \$ 12,588 \$ 12,231,231 \$ 8,331,677 \$ \$ 8,440,090 \$ 3,921,255 \$ 1,033,680 | \$ 7,087,858 | \$ 7,087,858 \$ — \$ \$ 12,588 — — 1,231,231 — \$ \$ 8,331,677 — \$ \$ \$ 8,440,090 \$ 18,344,514 \$ 3,921,255 |

The Company has \$138,383 of capitalized general and administrative expenses in the Colombian asset value and \$3,921 of capitalized general and administrative costs in the Argentina asset value. No interest costs were capitalized.

# D. Results of Operations for Producing Activities - Period Ended December 31, 2006

|                              |                 | Oil and Gas     |                  |
|------------------------------|-----------------|-----------------|------------------|
|                              | Argentina       | Colombia        | Total            |
| Year ended December 31, 2005 |                 |                 |                  |
| Net Sales                    | \$<br>1,059,297 | _               | \$<br>1,059,297  |
| Production Costs             | (395,287)       | _               | (395,287)        |
| Exploration Expense          | _               |                 | <del>-</del>     |
| DD&A                         | (444,853)       |                 | (444,853)        |
| Other expenses/(income)      | _               | · <del></del>   | _                |
| Income Taxes                 | <br>(76,705)    | <br>            | <br>(76,705)     |
| Results of Operations        | \$<br>142,452   | <br>            | \$<br>142,452    |
| Year ended December 31, 2006 |                 |                 |                  |
| Net Sales                    | \$<br>5,108,851 | \$<br>6,612,190 | \$<br>11,721,041 |
| Production Costs             | (2,846,705)     | (1,386,765)     | (4,233,470)      |
| Exploration Expense          | _               | _               | <del></del>      |
| DD&A                         | (1,550,543)     | (2,494,317)     | (4,044,860)      |
| Other expenses/(income)      |                 | _               | _                |
| Income Tax Provision         | <br>132,357     | (809,737)       | <br>(677,380)    |
| Results of Operations        | \$<br>843,960   | \$<br>1,921,371 | \$<br>2,765,331  |

### E. Standardized Measure of Discounted Future Net Cash Flows and Changes

The following disclosure is based on estimates of net proved reserves and the period during which they are expected to be produced. Future cash inflows are computed by applying year end prices to Gran Tierra's after royalty share of estimated annual future production from proved oil and gas reserves. The calculated weighted average oil prices at December 31, 2006 were \$48.66 for Colombia and \$36.78 for Argentina. The weighted average oil price used for Argentina at December 31, 2005 was \$20.42. Future development and production costs to be incurred in producing and further developing the proved reserves are based on year end cost indicators. Future income taxes are computed by applying year end statutory tax rates. These rates reflect allowable deductions and tax credits, and are applied to the estimated pre-tax future net cash flows.

Discounted future net cash flows are calculated using 10% mid-period discount factors. The calculations assume the continuation of existing economic, operating and contractual conditions. However, such arbitrary assumptions have not proved to be the case in the past. Other assumptions could give rise to substantially different results.

The Company believes this information does not in any way reflect the current economic value of its oil and gas producing properties or the present value of their estimated future cash flows as:

- no economic value is attributed to probable and possible reserves;
- use of a 10% discount rate is arbitrary; and
- prices change constantly from year end levels

|                                       |    | Argentina    | <br>Colombia     |    | Total        |
|---------------------------------------|----|--------------|------------------|----|--------------|
| December 31, 2005 Future Cash Inflows | \$ | 25,445,000   | _                | \$ | 25,445,000   |
| Future Production Costs               | J  | (11,965,000) | <del></del>      | Ψ  | (11,965,000) |
| Future Development Costs              |    |              | _                |    | _            |
| Future Site Restoration Costs         |    | _            | _                |    |              |
| Future Income Tax                     |    | (1,575,000)  | <br>             |    | (1,575,000)  |
| Future Net Cash Flows                 |    | 11,905,000   | -                |    | 11,905,000   |
| 10% Discount Factor                   |    | (2,725,000)  | <br>             |    | (2,725,000)  |
| Standardized Measure                  | \$ | 9,180,000    |                  | \$ | 9,180,000    |
|                                       |    |              |                  |    |              |
| December 31, 2006                     |    |              |                  |    |              |
| Future Cash Inflows                   | \$ | 72,151,000   | \$<br>53,332,000 | \$ | 125,483,000  |
| Future Production Costs               |    | (24,385,000) | (14,958,000)     |    | (39,343,000) |
| Future Development Costs              |    | (9,102,000)  | (2,307,000)      |    | (11,409,000) |
| Future Site Restoration Costs         |    | (872,000)    |                  |    | (872,000)    |
| Future Income Tax                     |    | (12,849,280) | (12,262,780)     |    | (25,112,060) |
| Future Net Cash Flows                 |    | 24,942,720   | 23,804,220       |    | 48,746,940   |
| 10% Discount Factor                   |    | (7,685,627)  | <br>(6,193,490)  |    | (13,879,117) |
| Standardized Measure                  | \$ | 17,257,093   | \$<br>17,610,730 | \$ | 34,867,823   |

# Changes in the Standardized Measure of Discounted Future Net Cash Flows

The following are the principal sources of change in the standardized measure of discounted future net cash flows:

|   | <br>2006         | 2005            |
|---|------------------|-----------------|
| Beginning of Year   | \$<br>9,180,000  | \$<br>          |
| Sales and Transfers of Oil and Gas Produced, Net of Production Costs    | (7,487,571)      | (664,010)       |
| Net Changes in Prices and Production Costs Related to Future Production | 1,943,293        |                 |
| Extensions, Discoveries and Improved Recovery, Less Related Costs       | <del></del>      |                 |
| Development Costs Incurred during the Period                            | 1,033,680        |                 |
| Revisions of Previous Quantity Estimates                                | 1,522,696        | <del></del> -   |
| Accretion of Discount   | 1,190,500        |                 |
| Purchases of Reserves in Place  | 29,514,395       | 9,844,010       |
| Sales of Reserves in Place  | _                | _               |
| Net change in Income Taxes  | (2,029,170)      |                 |
| Other   | <br>             |                 |
| End of Year   | \$<br>34,867,823 | \$<br>9,180,000 |

# Item 8. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

# Item 8A. Controls and Procedures.

### (a) Evaluation of Disclosure Controls and Procedures

The term "disclosure controls and procedures" is defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). This term refers to the controls and procedures of a company that are designed to provide reasonable assurance that information required to be disclosed by a company in the reports that it files under the Exchange Act is recorded, processed, summarized, and reported within the required time periods.

We maintain disclosure controls and procedures that have been designed to provide reasonable assurance that information related to Gran Tierra is recorded, processed, summarized and reported on a timely basis. We review these disclosure controls and procedures on a periodic basis.

Our management, including our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report, as required by Rule 15d-15 of the Securities Exchange Act of 1934. Based on their evaluation of our disclosure controls and procedures, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, our disclosure controls and procedures are effective in ensuring that material information required to be disclosed by us in the reports we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to management, including its chief executive and chief financial officers, as appropriate, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" as defined in Rule 15d-15 promulgated under the Securities Exchange Act of 1934, as amended.

### (b) Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the fourth quarter of 2006 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

### Item 8B. Other Information.

None.

### PART III

# Item 9. Directors, Executive Officers, Promoters, Control Persons and Corporate Governance; Compliance with Section 16(a) of the Exchange Act.

Set forth below is information regarding our directors, executive officers and key personnel.

### **Executive Officers and Directors**

| Name            | Age | Position   |
|-----------------|-----|--|
| Dana Coffield   | 48  | President and Chief Executive Officer; Director      |
| Martin H. Eden  | 59  | Chief Financial Officer                              |
| Max Wei         | 56  | Vice President, Operations                           |
| Rafael Orunesu  | 50  | President, Gran Tierra Energy Argentina              |
| Edgar Dyes      | 61  | President, Argosy Energy/Gran Tierra Energy Colombia |
| Jeffrey Scott   | 44  | Chairman of the Board of Directors                   |
| Walter Dawson   | 66  | Director   |
| Verne Johnson   | 62  | Director   |
| Nadine C. Smith | 49  | Director   |
| James Hart      | 52  | Director   |

Our directors and officers hold office until the earlier of their death, resignation, or removal or until their successors have been qualified.

Dana Coffield, President, Chief Executive Officer and Director. Before joining Gran Tierra as President, Chief Executive Officer and a Director in May, 2005, Mr. Coffield led the Middle East Business Unit for EnCana Corporation, North America's largest independent oil and gas company, from 2003 through 2005. His responsibilities included business development, exploration operations, commercial evaluations, government and partner relations, planning and budgeting, environment/health/safety, security and management of several overseas operating offices. From 1998 through 2003, he was New Ventures Manager for EnCana's predecessor — AEC International — where he expanded activities into five new countries on three continents. Mr. Coffield was previously with ARCO International for ten years, where he participated in exploration and production operations in North Africa, SE Asia and Alaska. He began his career as a mud-logger in the Texas Gulf Coast and later as a Research Assistant with the Earth Sciences and Resources Institute where he conducted geoscience research in North Africa, the Middle East and Latin America. Mr. Coffield has participated in the discovery of over 130,000,000 barrels of oil equivalent reserves.

Mr. Coffield graduated from the University of South Carolina with a Masters of Science degree and a doctorate (PhD) in Geology, based on research conducted in the Oman Mountains in Arabia and Gulf of Suez in Egypt, respectively. He has a Bachelor of Science degree in Geological Engineering from the Colorado School of Mines. Mr. Coffield is a member of the AAPG, the GSA and the CSPG, and is a Fellow of the Explorers Club.

Martin H. Eden, Chief Financial Officer. Mr. Eden joined our company as Chief Financial Officer on January 2, 2007. He has over 26 years experience in accounting and finance in the energy industry in Canada and overseas. He was Chief Financial Officer of Artumas Group Inc., a publicly listed Canadian oil and gas company from April 2005 to December 2006 and was a director from June to October, 2006. He has been president of Eden and Associates Ltd., a financial consulting firm, from January 1999 to present. From October 2004 to March 2005 he was CFO of Chariot Energy Inc., a Canadian private oil and gas company. From January 2004 to September 2004, he was CFO of Assure Energy Inc., a publicly traded oil and gas company listed in the United States. From January 2001 to December 2002, he was CFO of Geodyne Energy Inc., a publicly listed Canadian oil and gas company. From 1997 to 2000, he was Controller and subsequently CFO of Kyrgoil Corporation, a publicly listed Canadian oil and gas company with operations in Central Asia. He spent nine years with Nexen Inc. (1986-1996), including three years as Finance Manager for Nexen's Yemen operations and six years in Nexen's financial reporting and special projects areas in its Canadian head office. Mr. Eden has worked in public practice, including two years as an audit manager for Coopers & Lybrand in East Africa. Mr. Eden holds a Bachelor of Science degree in Economics from Birmingham University, England, a Masters of Business Administration from Henley Management College/Brunel University, England, and is a member of the Institute of Chartered Accountants of Alberta and the Institute of Chartered Accountants in England and Wales.

Max Wei, Vice President, Operations. Mr. Wei is a Petroleum Engineering graduate from University of Alberta and has twenty-five years of experience as a reservoir engineer and project manager for oil and gas exploration and production in Canada, the US, Qatar, Bahrain, Oman, Kuwait, Egypt, Yemen, Pakistan, Bangladesh, Russia, Netherlands, Philippines, Malaysia, Venezuela and Ecuador, among other countries. Mr. Wei began his career with Shell Canada and later with Imperial Oil, in Heavy Oil Operations. He moved to the US in 1986 to work with Bechtel Petroleum Operations at Naval Petroleum Reserves in Elk Hills, California and eventually joined Occidental Petroleum in Bakersfield. Mr. Wei returned to Canada in 2000 as Team Leader for Qatar and Bahrain operations with AEC International and its successor, EnCana Corporation, where he worked until 2004. He completed a project management position with Petronas in Malaysia in April, 2005, before joining Gran Tierra in May, 2005.

Mr. Wei is specialized in reservoir engineering, project management, production operations, field acquisition and development, and mentoring. He is a registered Professional Engineer in the State of California and a member of the Association of Professional Engineers, Geologists and Geophysicists of Alberta. Mr. Wei has a BSc in Petroleum Engineering from the University of Alberta and Certification in Petroleum Engineering from Southern Alberta Institute of Technology.

Rafael Orunesu, Vice President, Latin America. Mr. Orunesu joined Gran Tierra in March 2005 and brings a mix of operations management, project evaluation, production geology, reservoir and production engineering as well as leadership skills to Gran Tierra, with a South American focus. He was most recently Engineering Manager for Pluspetrol Peru, from 1997 through 2004, responsible for planning and development

operations in the Peruvian North jungle. He participated in numerous evaluation and asset purchase and sale transactions covering Latin America and North Africa, incorporating 200,000,000 barrels of oil over a five-year period. Mr. Orunesu was previously with Pluspetrol Argentina from 1990 to 1996 where he managed the technical/economic evaluation of several oil fields. He began his career with YPF, initially as a geologist in the Austral Basin of Argentina and eventually as Chief of Exploitation Geology and Engineering for the Catriel Field in the Nuequén Basin, where he was responsible for drilling programs, workovers and secondary recovery projects.

Mr. Orunesu has a postgraduate degree in Reservoir Engineering and Exploitation Geology from Universidad Nacional de Buenos Aires and a degree in Geology from Universidad Nacional de la Plata, Argentina.

Edgar Dyes, President Argosy Energy / Gran Tierra Energy Colombia. Mr. Dyes joined our company through the acquisition of Argosy Energy International L.P., where he was Executive Vice-President and Chief Operating Officer. His experience in the Colombian oil industry spans twenty-one years, with the last six years in charge of Argosy Energy's planning, management, finance and administration activities. Mr. Dyes began his career with Union Texas Petroleum as a petroleum accountant, where he eventually advanced into supervision and management positions in international operations for the company. He subsequently worked for Quintana Energy Corporation; Jackson Exploration, Inc.; CSX Oil and Gas; and Garnet Resources Corporation, where he held the position of Chief Financial Officer. Mr. Dyes has worked in various financial and management roles on projects located in the United Kingdom, Germany, Indonesia, Oman, Brunei, Egypt, Somalia, Ecuador and Colombia. Mr. Dyes holds a Bachelor's degree in Business Management from Stephen F. Austin State University, with postgraduate studies in accounting.

Jeffrey Scott, Chairman of the Board of Directors. Mr. Scott has served as Chairman of our board of directors since January 2005. Since 2001, Mr. Scott has served as President of Postell Energy Co. Ltd., a privately held oil and gas producing company. He has extensive oil and gas management experience, beginning as a production manager of Postell Energy Co. Ltd in 1985 advancing to President in 2001. Mr. Scott is also currently a Director of Saxon Energy Services, Inc., Suroco Energy, Inc., VGS Seismic Canada Inc., and Essential Energy Services Trust, all of which are publicly traded companies. Mr. Scott holds a Bachelor of Arts degree from the University of Calgary, and a Masters of Business Administration from California Coast University.

Walter Dawson, Director. Mr. Dawson has served as a director since January 2005. Mr. Dawson is the founder of Saxon Energy Services, a publicly traded company since 2001, and currently serves as Chairman of the Board of Directors of Saxon, which is an international oilfield services company. Before his time at Saxon, Mr. Dawson served for 19 years as President, Chief Executive Officer and a director and founded what became known as Computalog Gearhart Ltd., which is now an operating division of Precision Drilling Corp. Computalog's primary businesses are oil and gas logging, perforating, directional drilling and fishing tools. Mr. Dawson instituted a technology center at Computalog, located in Fort Worth, Texas, a developer of electronics designed to develop wellbore logging tools. In 1993 Mr. Dawson founded what became known as Enserco Energy Services Company Inc., formerly Bonus Resource Services Corp. Enserco entered the well servicing businesses through the acquisition of 26 independent Canadian service rig operators. Mr. Dawson is currently a director of VGS Seismic Canada Inc., Suroco Energy, Inc. and Action Energy Inc. (formerly High Plains Energy Inc.) all of which are publicly traded companies.

Verne Johnson, Director. Mr. Johnson has served as a director since April 2005. Starting with Imperial Oil in 1966, he has spent his entire career in the petroleum industry, primarily in western Canada, contributing to the growth of oil and gas companies of various sizes. He worked with Imperial Oil Limited until 1981 (including two years with Exxon Corporation in New York from 1977 to 1979). From 1981 to 2000, Mr. Johnson served in senior capacities with companies such as Paragon Petroleum Ltd., ELAN Energy Inc., Ziff Energy Group and Enerplus Resources Group. He was President and Chief Executive Officer of ELAN Energy Inc., President of Paragon Petroleum and Senior Vice President of Enerplus Resources Group until February 2002. Mr. Johnson retired in February 2002. Mr. Johnson is a director of Fort Chicago Energy Partners LP, Harvest Energy Trust, Blue Mountain Energy Ltd., Builders Energy Services Trust and Mystique Energy, all publicly traded companies. Mr. Johnson received a Bachelor of Science degree in Mechanical Engineering from the University of Manitoba in 1966. He is currently president of his private family company, KristErin Resources Ltd.

Nadine C. Smith, Director. Ms. Smith has served as a director since January 10, 2006. She has served as a director of Patterson-UTI, which is traded on NASDAQ, since May 2001 and served as a director of UTI from 1995 to May 2001. Ms. Smith is also a director of American Retirement Corporation, a New York Stock Exchange listed company that owns and manages senior housing properties. From August 2000 to December 2001, Ms. Smith was President of Final Arrangements, LLC, a company providing software and web-based internet services to the funeral industry. From April 2000 to August 2000, she served as the President of Aegis Asset Management, Inc., an asset management company. From 1997 to April 2000, Ms. Smith was President and Chief Executive Officer of Enidan Capital Corp., an investment company. Previously, Ms. Smith was an investment banker and principal with NC Smith & Co. and The First Boston Corporation and a management consultant with McKinsey & Co. Ms. Smith holds a Bachelor of Science degree in economics from Smith College and a Masters of Business Administration from Yale University.

James Hart, Director. Mr. Hart has served as a director since May 2005 and as Vice President Finance and Chief Financial Officer from May, 2005 to December 2006. Previously, Mr. Hart was an internal consultant with EnCana Corporation, from 2001 through April 2005, providing specialized business analyses, ideas and advice for international and corporate clients. Previously, from 1994 to 2001, he was Treasurer of Gulfstream Resources, an international oil and gas company active in Qatar, Oman and Madagascar (eventually acquired by Anadarko). Mr. Hart's prior experience includes a varied tenure at Nexen (formerly Canadian Occidental Petroleum) from 1984 to 1994, as Manager of the company's worldwide Treasury activities and as Senior Advisor responsible for corporate acquisitions. He began his career with the Alberta Petroleum Marketing Commission, providing policy advice to the Provincial Government. Mr. Hart graduated from the University of Manitoba with a Masters in Natural Resources Management (Economics specialization) and a Bachelor of Science degree in Geology.

Our above-listed officers and directors have neither been convicted in any criminal proceeding during the past five years nor been parties to any judicial or administrative proceeding during the past five years that resulted in a judgment, decree or final order enjoining them from future violations of, or prohibiting activities subject to, federal or state securities laws or a finding of any violation of federal or state securities law or commodities law. Similarly, no bankruptcy petitions have been filed by or against any business or property of any of our directors or officers,

nor has any bankruptcy petition been filed against a partnership or business association in which these persons were general partners or executive officers.

### **Board of Directors**

Our board of directors consists of six directors and includes two committees: an audit committee and a compensation committee. We adhere to the Nasdaq Marketplace Rules in determining whether a director is independent and our board of directors has determined that four of our six directors, Messrs. Scott, Johnson and Dawson and Ms. Smith, are "independent" within the meaning of Rule 4200(a)(15) of the NASD's published listing standards.

# Section 16(a) Beneficial Ownership Reporting Compliance

We are not subject to Section 16(a) of the Securities Exchange Act of 1934, as amended.

### Code of Ethics

The board of directors believes that it is important to adopt a code of ethics; however, due to limited resources and the demands of running our business, we have not completed the process, but intend to do so at the earliest opportunity.

### **Board Committees**

The board of directors has designated an audit committee to oversee management's conduct of our accounting and financial reporting processes. The audit committee reviews our financial reports and other financial information disclosed to the public, the government and various regulatory bodies, our system of internal accounting, our financial controls, and the annual independent audit of our financial statements. The audit committee also oversees compliance with legal and regulatory requirements. Currently, the audit committee members are Messrs. Scott, Messrs. Johnson and Ms. Smith. Ms. Smith serves as Chair of the audit committee.

Our board of directors has determined that all of the current members of our audit committee are "independent" within the meaning of the SEC rules and Rule 4200(a)(15) of the NASD's published listing standards. The board of directors has determined that Nadine Smith, an independent director, qualifies as an "audit committee financial expert" within the meaning of Item 407(d)(5) of Regulation S-K and Item 407(d)(5) of Regulation S-B, both promulgated by the SEC, based on her experience overseeing and assessing the performance of companies with respect to the preparation and evaluation of financial statements. The audit committee selects, subject to the board of directors' approval, the independent accountants to audit our books and financial records, and considers and acts upon accounting matters as they arise. A copy of the charter of the Audit Committee will be available as soon as practicable on our website at www.grantierra.com. The audit committee was established, and the members of the audit committee were appointed, on March 9, 2006.

The board of directors has appointed a compensation committee and is expected to appoint a nominating committee. Mr. Johnson serves as chairman of the compensation committee and Messrs. Scott and Dawson are the remaining members of the compensation committee. Until further determination by the board, the full board of directors will undertake the duties of the nominating committee of the board of directors. The board is in the process of formulating and adopting a code of ethics to govern the conduct of our officers, directors and employees.

### Item 10. Executive Compensation.

The following table summarizes all compensation recorded by us in each of the last completed fiscal years for our principal executive officer, each of our other two most highly compensated executive officers serving as such whose annual compensation exceeded \$100,000, and up to two additional individuals for whom disclosure would have been made in this table but for the fact that the individual was not serving as an executive officer of our company at the end of our fiscal year. Such officers are referred to herein as our "Named Executive Officers."

| Name and principal position   | Year  | Salary (\$) (1) | Bonus (\$) | Option<br>Awards (\$)<br>(2)(3) | All Other<br>Compensation (\$)<br>(4) | Total (\$) |
|---|-------|-----------------|------------|---------------------------------|---------------------------------------|------------|
| Dana Coffield<br>President and Chief Executive<br>Officer             | 2006  | \$ 154,458      | \$ 92,250  | \$ 23,400                       |                                       | \$ 270,108 |
| James Hart Former Vice President, Finance and Chief Financial Officer | 2006  | S 154,458       | \$ 92,250  | <b>\$</b> 14,625                | <del>-</del>                          | \$ 261,333 |
| Rafael Orunesu<br>President, Gran Tierra<br>Argentina                 | 2006_ | \$ 150,000      | \$ 42,907  | \$ 11,700                       | \$ 9,200                              | \$ 213,807 |

- (1) Dana Coffield and James Hart salaries and bonus are paid in Canadian dollars and converted into US dollars for the purposes of the above table at the December 31, 2006 exchange rate of one Canadian dollar to US \$0.8581.
- (2) Granted under terms of our 2005 Equity Incentive Plan.
- (3) Assumptions made in the valuation of stock options granted are discussed in Note 6 to our 2006 Consolidated Financial Statements. Reflects the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with FAS 123R, disregarding estimates of forfeiture.
- (4) Cost of living allowance.

### **Agreements with Executive Officers**

We have entered into executive employment agreements with all members of our current management team. The employment agreements entered into between Gran Tierra and Dana Coffield, James Hart and Max Wei have identical terms except for the position held by each such person and terms related to participation on the board of directors for Mr. Coffield and Mr. Hart. The respective employment agreements provide for an initial annual base salary of CDN\$180,000 (S154,386 US dollars) and provide for unspecified annual bonuses and options as warranted. The executive employment agreements became effective on May 1, 2005 and have initial terms of three-years, subject to extension or earlier termination and provide for severance payments to each employee, in the event the employee is terminated without cause or the employee terminates the agreement for good reason, in the amount of two times total compensation for the prior year. "Good reason" includes an adverse change in the executive's position, title, duties or responsibilities, or any failure to re-elect him to such position (except for termination for "cause"). Initial contract terms for Messrs. Coffield, Hart and Wei included rights to purchase 200,000 shares of our common stock before an initial public offering. These rights have been removed, with the mutual consent of Gran Tierra and the applicable executives. All agreements include standard indemnity, insurance, non-competition and confidentiality provisions.

We have also entered into an employment agreement with Mr. Orunesu which provides for an initial annual base salary of \$150,000, unspecified annual bonuses and options as warranted. The contract includes provision for payment of a cost of living adjustment of \$55,200 per year. The agreement became effective on March 1, 2005 and has an initial term of two-years, terminating on March 1, 2007, subject to extension or earlier termination. The agreement provides for severance payments in the event of the employee's termination without cause or for good reason, in an amount equal to the salary payable under the employment agreement during any remaining time in the initial two year term. Initial rights provided in Mr. Orunesu's agreement, to purchase 200,000 shares of our common stock before an initial public offering, have since been removed with mutual consent of us and Mr. Orunesu.

On December 1, 2006, we entered into an executive employment agreement with Mr. Eden that provides for an initial annual base salary of \$193,073 and provides for unspecified annual bonuses and options as warranted. Mr. Eden's employment agreement became effective on January 2, 2007 and has an initial term of three years, subject to extension or earlier termination and provides for severance payments, in the event he is terminated without cause or terminates the agreement for good reason, in the amount of his total compensation for the prior year. "Good reason" includes an adverse change in the Mr. Eden's position, title, duties or responsibilities, or any failure to re-elect him to such position (except for termination for "cause"). Mr. Eden's employment agreement includes customary indemnity, insurance, non-competition and confidentiality provisions.

### **Directors' Compensation**

| Name            | Option Awards (\$) (1) Total (\$) |           |  |  |  |  |
|-----------------|-----------------------------------|-----------|--|--|--|--|
| Jeffrey Scott   | \$ 16,156                         | \$ 16,156 |  |  |  |  |
| Walter Dawson   | \$ 10,771                         | \$ 10,771 |  |  |  |  |
| Verne Johnson   | \$ 10,771                         | \$ 10,771 |  |  |  |  |
| Nadine C. Smith | \$ 10,771                         | \$ 10,771 |  |  |  |  |

(1)

The stock options were granted under terms of our 2005 Equity Incentive Plan in 2005. Assumptions made in the valuation of stock options granted are discussed in Note 6 to our 2006 Consolidated Financial Statements. Reflects the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with FAS 123R, disregarding estimates of forfeiture.

There were no compensation arrangements in place in 2006 for the members of our board of directors who are not also our employees. In 2007, we intend to pay a fee of \$12,872 per year to each director who serves on our board of directors and an additional \$12,872 per year for the chairman of our board of directors. We will also pay an additional fee of \$6,436 per year for each committee chair and a fee of \$644 for each meeting attended. Directors who are not our employees are eligible to receive awards under our 2005 Equity Incentive Plan. Compensation arrangements with the directors who are also our employees are described in the preceding sections of this prospectus under the heading "Executive Compensation."

# 2005 Equity Incentive Plan

Our 2005 Equity Incentive Plan (the "Plan") enables our board of directors to provide equity-based incentives through grants or awards to our present and future employees, non-employee directors, consultants and other third party advisors. However, grants and awards under the Plan may only be made to those persons who are includable in the definition of "employee" under the general instructions to the registration statement on Form S-8.

Only individuals who are our employees are eligible to receive incentive stock options under the Plan. All employees, non-employee directors, consultants and advisors are eligible to receive nonqualified stock options, stock appreciation rights and restricted stock awards, though such awards may not be granted to any consultant or advisor unless bona fide services have been or arc to be rendered by such consultant or advisor, and such services are not provided by such consultant or advisor in connection with the offer or sale of our securities in a capital raising transaction.

Our board of directors reserved a total of 4,000,000 shares of our common stock for issuance under the Plan. If an incentive award granted under the Plan expires, terminates, is unexercised or is forfeited, or if any shares are surrendered to us in connection with an incentive award, the shares subject to such award and the surrendered shares will become available for further awards under the Plan. Of the shares reserved for issuance under the Plan, 2,000,000 cannot be issued until stockholder approval for the issuance of these shares is obtained. If we do not receive stockholder approval, then the options to purchase these shares will be rescinded.

Shares issued under the Plan through the settlement, assumption or substitution of outstanding awards or obligations to grant future awards as a condition of acquiring another entity will not reduce the maximum number of shares available under the Plan. In addition, the number of shares of our common stock subject to the Plan, any number of shares subject to any numerical limit in the Plan, and the number of shares and terms of any incentive award may be adjusted in the event of any change in our outstanding common stock by reason of any stock dividend, spin-off, split-up, stock split, reverse stock split, recapitalization, reclassification, merger, consolidation, liquidation, business combination or exchange of shares or similar transaction.

No more than 200,000 of the authorized shares under the Plan may be allocated to incentive awards granted or awarded to any individual participant during any calendar year.

### Administration

The compensation committee of the Board (or the Board in the absence of such a committee), will administer the Plan. Subject to the terms of the Plan, the compensation committee will have complete authority and discretion to determine the terms of awards under the Plan. The compensation committee may adopt rules and regulations with respect to participants in the Plan or beneficiaries designated by participants in the Plan.

### Stock Options

The Plan authorizes the grant of both incentive stock options and non-qualified stock options. Options granted under the Plan entitle the grantee, upon exercise, to purchase a specified number of shares of our common stock from us at a specified exercise price per share. The administrator of the Plan will determine the period of time during which an option may be exercised, as well as any vesting schedule, except that no option may be exercised more than 10 years after the date of grant. The exercise price for shares of our common stock covered by an option cannot be less than the fair market value of our common stock on the date of grant, unless we agree otherwise at the time of the grant.

Under the Plan, a participant may not surrender an option for the grant of a new option with a lower exercise price or another award under the Plan. In addition, if a participant's option is cancelled before its termination date, the participant may not receive another option within six months of the cancellation date unless the exercise price of the new option equals or exceeds the exercise price of the cancelled option.

Options may be awarded with a reload feature. A reload feature may only apply when the exercise price of the option is paid by delivery of our common stock in under the provisions of the Plan. The reload feature gives an option holder, contemporaneously with the payment of the option exercise price in shares of our common stock, the right to receive a reload option to purchase that number of shares of our common stock as is equal to the sum of the number of shares used to exercise the option and, with respect to nonqualified stock options, the number of shares used to pay any applicable withholding taxes.

# Stock Appreciation Rights

Stock appreciation rights may be granted to any participant in the Plan who was previously issued a stock option. The stock appreciation right permits an option holder to be paid the appreciation on the related option instead of exercising the option. A participant exercising a stock appreciation right will receive a cash distribution in an amount not to exceed the number of shares of common stock subject to the portion of the stock appreciation right exercised, multiplied by the difference between the market price of a share of our common stock on the date of exercise of the stock appreciation right and the market price of a share of common stock on the date of grant of the stock appreciation right.

A stock appreciation right may only be exercised if the underlying option is exercisable, and in no event more than 10 years after the date of grant. To the extent a stock appreciation right is exercised, the underlying option shall be cancelled, and the shares of stock underlying such option shall no longer be available for awards under the Plan.

### Restricted Stock Awards

The Plan also authorizes the grant of restricted stock awards on terms and conditions established by the compensation committee, which may include performance conditions. The terms and conditions will include the designation of a restriction period during which the shares of restricted stock are not transferable and are subject to forfeiture.

### Duration, Amendment and Termination

Our board of directors may suspend or terminate the Plan without stockholder approval or ratification at any time or from time to time. Unless sooner terminated, the Plan will terminate on November 10, 2015. The Board may also amend the Plan at any time. No such amendment may increase the total number of shares of our common stock reserved for issuance under the Plan, reduce the minimum exercise price for options or exchange options for other types of awards, unless such amendment is authorized by our stockholders. The termination or amendment of the Plan will not, without the consent of the participant, adversely affect a participant's rights under a previously granted award.

# Restrictions on Transfer: Deferral

(1)

Except as otherwise permitted by the compensation committee and provided in an award under the Plan, awards may not be transferred or exercised by another person except by will or by the laws of descent and distribution.

The following table provides information concerning unexercised options for each Named Executive Officer outstanding as of December 31, 2006.

|                | Number of   |   |                                     |                           |
|----------------|---|---|-------------------------------------|---------------------------|
| Name           | Securities Underlying Unexercised Options (#) Exercisable | Number of Securities Underlying Unexercised Options (#) Unexercisable | Option<br>Exercise<br>Price<br>(\$) | Option Expiration<br>Date |
| <u>(a)</u>     | (b)   | (c)   | (c)                                 | <u>(f)</u>                |
| Dana Coffield  | 54,167(1)   | 108,333 (2)   | \$<br>0.80                          | 11/10/2015                |
|                |   | 200,000(3)  | \$<br>1.27                          | 11/8/2016                 |
| James Hart     | 54,167(1)   | 108,333 (2)   | \$<br>0.80                          | 11/10/2015                |
|                |   | 125,000(3)  | \$<br>1.27                          | 11/8/2016                 |
| Max Wei        | 54,167(1)   | 108,333 (2)   | \$<br>0.80                          | 11/10/2015                |
|                |   | 100,000(3)  | \$<br>1.27                          | 11/8/2016                 |
| Rafael Orunesu | 54,167(1)   | 108,333 (2)   | \$<br>0.80                          | 11/10/2015                |
|                |   | 100,000(3)  | \$<br>1.27                          | 11/8/2016                 |

The right to exercise the shares reported in this column vested on November 10, 2006.

The right to exercise one-half of the shares reported in this column will vest on November 10, 2007 and November 10, 2008, in each such case if the option holder is still employed by Gran Tierra on such date.

The right to exercise one-third of the shares reported in this column will vest on each of November 8, 2007, November 8, 2009 and November 8, 2010.

### Item 11. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The following table sets forth information regarding the beneficial ownership of our common stock as of February 2, 2007 by (1) each person who, to our knowledge, beneficially owns more than 5% of the outstanding shares of the common stock; (2) each of our directors and executive officers; and (3) all of our executive officers and directors as a group. Unless otherwise indicated in the footnotes to the following table, each person named in the table has sole voting and investment power and that person's address is 300, 611-10 th Avenue, S.W., Calgary, Alberta, Canada, T2R 0B2. Shares of common stock subject to options or warrants currently exercisable or exercisable within 60 days following February 2, 2007 are deemed outstanding for computing the share ownership and percentage of the person holding such options and warrants, but are not deemed outstanding for computing the percentage of any other person. All share numbers and ownership percentage calculations below assume that all exchangeable shares of Goldstrike Exchange Co. have been converted on a one-for-one basis into corresponding shares of our common stock.

|  | Amount and<br>Nature of |            |
|--|-------------------------|------------|
|  | Beneficial              | Percentage |
| Name and Address of Beneficial Owner                   | <u>Owner</u>            | of Class   |
| Dana Coffield (2)                                      | 1,888,829               | 1.98%      |
| James Hart (3)   | 1,743,850               | 1.83 %     |
| Max Wei (3)  | 1,783,834               | 1.87 %     |
| Rafael Orunesu (3)                                     | 1,863,850               | 1.95 %     |
| Jeffrey Scott (4)                                      | 2,563,861               | 2.68 %     |
| Walter Dawson (5)                                      | 3,005,952               | 3.14%      |
| Verne Johnson (6)                                      | 1,662,884               | 1.74 %     |
| Nadine C. Smith (7)                                    | 2,099,094               | 2.19%      |
| Greywolf Capital Management LP (8)                     | 10,000,001              | 10.12 %    |
| Millennium Global Investments Limited (9)              | 5,002,500               | 5.15%      |
| US Global Investors, Inc. (10)                         | 5,858,675               | 6.14%      |
| Directors and officers as a group (total of 8 persons) | 16,612,154              | 17.13 %    |

- Beneficial ownership is calculated based on 95,455,765 shares of common stock issued and outstanding as of February 2, 2007, which number includes shares of common stock issuable upon the exchange of the exchangeable shares of Goldstrike Exchange Co. issued to certain former holders of Gran Tierra Canada's common stock. Beneficial ownership is determined in accordance with Rule 13d-3 of the SEC. The number of shares beneficially owned by a person includes shares of common stock underlying options or warrants held by that person that are currently exercisable or exercisable within 60 days of February 2, 2007. The shares issuable pursuant to the exercise of those options or warrants are deemed outstanding for computing the percentage ownership of the person holding those options and warrants but are not deemed outstanding for the purposes of computing the percentage ownership of any other person. Unless otherwise indicated, the persons and entities named in the table have sole voting and sole investment power with respect to the shares set forth opposite that person's name, subject to community property laws, where applicable.
- The number of shares beneficially owned includes an option to acquire 54,167 shares of common stock exercisable within 60 days of February 2, 2007, and a warrant to acquire 48,334 shares of common stock exercisable within 60 days of February 2, 2007. The number of shares beneficially owned also includes 1,689,683 exchangeable shares.
- The number of shares beneficially includes an option to acquire 54,167 shares of common stock exercisable within 60 days of February 2, 2007. All other shares beneficially owned by such stockholder are exchangeable shares.
- (4) The number of shares beneficially includes an option to acquire 50,000 shares of common stock exercisable within 60 days of February 2, 2007, and a warrant to acquire 274,991 shares of common stock exercisable within 60 days of February 2, 2007. The number of shares beneficially owned also includes 1,688,889 exchangeable shares.
- The number of shares beneficially includes an option to acquire 33,333 shares of common stock exercisable within 60 days of February 2, 2007. The number beneficially owned also includes warrants to acquire 375,000 shares of common stock exercisable within 60 days of February 2, 2007, of which warrants to acquire 275,000 shares are held by Perfco Investments Ltd ("Perfco"). The number of shares beneficially owned also includes 550,000 shares of common stock directly owned by Perfco and 158,730 shares of common stock directly owned by Mr. Dawson's spouse. The number of shares beneficially owned includes 1,688,889 exchangeable shares, of which 1,587,302 are held by Perfco. Mr. Dawson is the sold owner of Perfco and has sole voting and investment power over the shares beneficially owned by Perfco. Mr. Dawson disclaims beneficial ownership over the shares owned by Mr. Dawson's spouse.
- (6) The number of shares beneficially includes an option to acquire 33,333 shares of common stock exercisable within

60 days of February 2, 2007, and a warrant to acquire 112,496 shares of common stock exercisable within 60 days of February 2, 2007. The number of shares beneficially owned includes 1,292,064 exchangeable shares, of which 396,825 are held by KirstErin Resources, Ltd., a private family-owned business of which Mr. Johnson is the President. Mr. Johnson has sole voting and investment power over the shares held by KirstErin Resources, Ltd.

(7) The number of shares beneficially includes an option to acquire 33,333 shares of common stock exercisable within 60 days of February 2, 2007, and a warrant to acquire 362,500 shares of common stock exercisable within 60 days of February 2, 2007.

Greywolf Capital Management LP is the investment manager for (a) Greywolf Capital Overseas Fund ("GCOF"), which owns 4,800,000 shares of common stock and a warrant to acquire 2,400,000 shares of common stock exercisable within 60 days of February 2, 2007, and (b) Greywolf Capital Partners II ("GCP"), which owns 1,888,667 shares of common stock and a warrant to acquire 933,334 shares of common stock exercisable within 60 days of February 2, 2007. William Troy has the power to vote and dispose of the shares of common stock beneficially owned by GCOF and GCP. The address for Greywolf Capital Management LP is 4 Manhattanville Road, Purchase, NY 10577.

Includes shares beneficially owned by Millennium Global High Yield Fund Limited (the "High Yield Fund") and Millennium Global Natural Resources Fund Limited (the "Natural Resources Fund"). The High Yield Fund owns 2,668,000 shares of common stock and a warrant to acquire 1,334,000 shares of common stock exercisable within 60 days of February 2, 2007. The Natural Resources Fund owns 667,000 shares of common stock and a warrant to acquire 333,500 shares of common stock exercisable within 60 days of February 2, 2007. Joseph Strubel has the power to vote and dispose of the shares of common stock beneficially owned by the High Yield Fund and the Natural Resources Fund. The address for Millennium Global Investments Limited is 57-59 St. James Street, London, U.K., SW1A 1LD.

Includes shares beneficially owned by US Global Investors — Global Resources Fund (the "Global Fund") and US Global Investors — Balanced Natural Resources Fund (the "Balanced Fund"). The Global Fund owns 3,883,675 shares of common stock and a warrant to acquire 1,550,000 shares of common stock exercisable within 60 days of February 2, 2007. The Balanced Fund owns 233,333 shares of common stock and a warrant to acquire 116,667 shares of common stock exercisable within 60 days of February 2, 2007. The remaining 858,675 shares of common stock are owned by Meridian Resources Fund. U.S. Global Investors has the power to vote and dispose of the shares of common stock beneficially owned by the Global Fund, the Balanced Fund and the Meridian Resources Fund. The address for US Global Investors, Inc. is 7900 Callaghan Road, San Antonio, Texas 78229.

# **Equity Compensation Plan**

(8)

(9)

(10)

Securities authorized for issuance under equity compensation plans as of December 31, 2006 are as follows:

| Number of securities to be issued upon exercise | Weighted average exercise price of                         | Number of<br>securities<br>remaining available  |
|---|--|---|
| of options                                      | options  | for future issuance   |
| (a)   | (b)  | (c)   |
| 2,000,000                                       | \$ 1.12  |   |
| 700,000   | \$ 1.27  |   |
| 2,700,000                                       |  | 480,000   |
|   | be issued upon exercise  of options  (a) 2,000,000 700,000 | Number of securities to be issued upon exercise   average   exercise price of outstanding options |

The only equity compensation plan approved by our stockholders is our 2005 Equity Incentive Plan, under which our board of directors is authorized to issue options or other rights to acquire up to 2,000,000 shares of our common stock. On November 8, 2006, our board of directors granted options to acquire 1,180,000 shares of common stock at an exercise price of \$1.27 per share, which options cannot be exercised, and will be rescinded, if our stockholders to not approve an increase in the number of shares authorized under the 2005 Equity Incentive Plan sufficient to permit the issuance of the shares issuable upon exercise of these additional stock options. These stock options are reflected in the table above as not being approved by security holders.

### Item 12. Certain Relationships and Related Transactions, and Director Independence.

Name

(10)

(11)

Dana Coffield (1)

Jeffrey Scott (2)

During 2006, there have been no transactions, or proposed transactions, to which we are or were a party, in which any of our directors or executive officers, any nominee for election as a director, any persons who beneficially owned, directly or indirectly, shares with more than 5% of the common stock or any relatives of any of the foregoing had or is to have a direct or indirect material interest, except for their purchase of our securities.

In June 2006, we completed the sale of 50,000,000 units for gross proceeds totaling \$75,000,000, less issue costs of \$6,306,699. Each unit consisted of one share of our common stock at \$1.50 per share and a warrant to purchase one-half share of our common stock for a period of five years at an exercise price of \$1.75 per whole share. Participating in this financing were the following related parties of our company:

# Units Purchased

66,667

100,000

Purchase Price

S

\$

100,001

150,000

| Jerney Scott (2)       |  | 100,000                | Ψ         | 150,000      |
|------------------------|--|------------------------|-----------|--------------|
| William Scott (3)      |  | 100,000                | \$        | 150,000      |
| Verne G. Johnson (4)   |  | 100,006                | \$        | 150,009      |
| Perfco Investments Lt  | d. (5)   | 200,000                | \$        | 300,000      |
| Nadine C. Smith and .  | John Long, Jr. (6)   | 100,000                | \$        | 150,000      |
| Rafael Orunesu (7)     |  | 80,000                 | \$        | 120,000      |
| Max Wei (8)            |  | 26,656                 | \$        | 39,984       |
| Greywolf Capital Mar   | nagement LP (9)  | 6,666,667              | \$        | 10,000,001   |
| Millennium Global In   | vestments Limited (10)   | 3,335,000              | \$        | 5,002,500    |
| US Global Investors, I | Inc. (11)  | 3,333,333              | \$        | 5,000,000    |
| (1)<br>(2)             | Mr. Coffield is a director of our company and our Chief Exe<br>Mr. Jeffrey Scott is a director and is Chairman of our compa  | ny.                    |           |              |
| (3)                    | Mr. William Scott is the father of Jeffrey Scott, a director an Mr. Johnson is a director of our company.  | d chairman of our con  | ipany.    |              |
| (4)                    | MI. Johnson is a director of our company.  |                        |           |              |
| (5)                    | Perfco Investments Ltd. is a company, the sole owner of which is M   | r. Walter Dawson, a di | rector of | our company. |
| (6)                    | Ms. Smith is a director of our company. John Long Jr. is the husbane   | d of Ms. Smith.        |           |              |
| (7)                    | Mr. Orunesu is the President of Gran Tierra Energy Argentina, our A  | Argentinean subsidiary |           |              |
| (8)                    | Mr. Wei is our Vice President, Operations.   |                        |           |              |
| (9)                    | Consists of 4,800,000 units purchased by Greywolf Capital Oversea:<br>by Greywolf Capital Partners II, LP. See Note 8 of the Securi<br>Management table in Item 11 of this report. |                        |           |              |

We have not engaged in any transactions with promoters or founders in which a promoter or founder has received any type of consideration

Beneficial Owners and Management table in Item 11 of this report.

Certain Beneficial Owners and Management table in Item 11 of this report.

Consists of 2,668,000 units purchased by Millennium Global High Yield Fund Limited, and 667,000 units

Consists of 3,100,000 units purchased by US Global Investors — Global Resources Fund, and 233,333 units

purchased by Millennium Global Natural Resources Fund Limited. See Note 9 of the Security Ownership of Certain

purchased by US Global Investors — Balanced Natural Resources Fund . See Note 10 of the Security Ownership of

Information regarding director independence is set forth in Item 9 of this Annual Report on Form 10-KSB which information is incorporated by reference here.

## Item 13. Exhibits.

Exhibit No.

The following exhibits are filed as part of this report:

Description

| 2.1  | Acquisition Agreements   | See Exhibits 10.1, 10.3, 10.18, 10.46 and 10.47   |
|------|--|---|
| 3.1  | Articles of Incorporation.   | Incorporated by reference to Exhibit 3.1 to the Form SB-2, as amended, filed with the Securities and Exchange Commission on December 31, 2003 (File No. 333-111656).      |
| 3.2  | Certificate Amending Articles of Incorporation.  | Incorporated by reference to Exhibit 3.2 to the Form SB-2, as amended, and filed with the Securities and Exchange Commission on December 31, 2003 (File No. 333-111656).  |
| 3.3  | Bylaws.  | Incorporated by reference to Exhibit 3.3 to the Form SB-2, as amended, filed with the Securities and Exchange Commission on December 31, 2003 (File No. 333-111656).      |
| 3.4  | Certificate Amending Articles of Incorporation.  | Incorporated by reference to Exhibit 3.4 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).  |
| 3.5  | Certificate of Amendment to Articles of Incorporation.   | Incorporated by reference to Exhibit 3.5 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 1, 2006 (File No. 333-111656).       |
| 3.6  | Amended and Restated Bylaws of Gran Tierra Energy Inc.   | Incorporated by reference to Exhibit 3.5 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656).      |
| 4.1  | Form of Warrant.   | Incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 19, 2005 (File No. 333-111656).  |
| 10.1 | Share Purchase Agreement by and between Goldstrike Inc. and Gran Tierra Energy Inc. dated as of November 10, 2005. | Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656). |
| 10.2 | Form of Registration Rights Agreement by and among Goldstrike Inc. and the purchasers named therein.               | Incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 19, 2005 (File No. 333-111656). |
| 10.3 | Assignment Agreement by and between Goldstrike Inc. and Gran Tierra Goldstrike Inc. dated as of November 10, 2005. | Incorporated by reference to Exhibit 10.2 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656). |

Reference

| Exhibit No. | Description   | Reference   |
|-------------|---|---|
| 10.4        | Voting Exchange and Support Agreement by and between Goldstrike, Inc., 1203647 Alberta Inc., Gran Tierra Goldstrike Inc. and Olympia Trust Company dated as of November 10, 2005. | Incorporated by reference to Exhibit 10.3 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                   |
| 10.5        | Form of Split Off Agreement by and among Goldstrike Inc., Dr. Yenyou Zheng, Goldstrike Leasco Inc. and Gran Tierra Energy Inc.  | Incorporated by reference to Exhibit 10.4 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                   |
| 10.6*       | Employment Agreement between Gran Tierra Energy Inc. and Dana Coffield dated as of April 29, 2005, as amended.  | Incorporated by reference to Exhibit 10.5 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                   |
| 10.7*       | Employment Agreement between Gran Tierra Energy Inc. and James Hart dated as of April 29, 2005, as amended.   | Incorporated by reference to Exhibit 10.6 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                   |
| 10.8*       | Employment Agreement between Gran Tierra Energy Inc. and Max Wei dated as of April 29, 2005, as amended.  | Incorporated by reference to Exhibit 10.7 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                   |
| 10.9*       | Employment Agreement between Gran Tierra Energy Inc. and Rafael Orunesu dated as of March 1, 2005, as amended.  | Incorporated by reference to Exhibit 10.8 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                   |
| 10.10*      | Form of Indemnity Agreement.  | Incorporated by reference to Exhibit 10.9 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                   |
| 10.12       | 2005 Equity Incentive Plan.   | Incorporated by reference to Exhibit 10.11 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on November 10, 2005 (File No. 333-111656).                                  |
| 10.13       | Form of Subscription Agreement.   | Incorporated by reference to Exhibit 10.1 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on December 19, 2005 (File No. 333-111656).                                   |
| 10.14       | Details of the Goldstrike Special Voting Share.   | Incorporated by reference to Exhibit 10.14 to the Annual Report on Form 10-KSB/A for the period ended December 31, 2005 and filed with the Securities and Exchange on April 21, 2006 (File No. 333-111656). |
| 10.15       | Exchangeable Share Provisions.  | Incorporated by reference to Exhibit 10.15 to the Annual Report on Form 10-KSB/A for the period ended December 31, 2005 and filed with the Securities and Exchange on April 21, 2006 (File No. 333-111656). |
| 10.16       | Refinery Contract between Refinor S.A.and Dong Wong Corporation — Golden Oil Corporation.   | Incorporated by reference to Exhibit 10.16 to the Annual Report on Form 10-KSB/A for the period ended December 31, 2005 and filed with the Securities and Exchange on April 21, 2006 (File No. 333-111656). |
| 10.17       | Contract between Compañia General de Combustibles S.A. and Gran Tierra Energy Argentina S.A.  | Incorporated by reference to Exhibit 10.17 to the Annual Report on Form 10-KSB/A for the period ended December 31, 2005 and filed with the Securities and Exchange on April 21, 2006 (File No. 333-111656)  |
| 10.18       | Securities Purchase Agreement, dated as of May 25, 2006, by and between Gran Tierra Energy, Inc and Crosby Capital, LLC.  | Incorporated by reference to Exhibit 10.18 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 1, 2006 (File No. 333-111656).                                       |

| Exhibit No. | Description  | Reference  |
|-------------|--|--|
| 10.20       | Form of Securities Purchase Agreement, dated as of June 20, 2006, by and among the Company and retail investors purchasing units of Gran Tierra Energy Inc. securities in a private offering.                    | Incorporated by reference to Exhibit 10.20 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.21       | Form of Subscription Agreement, dated as of June 20, 2006, by and among Gran Tierra Energy Inc. and retail investors subscribing for units of Gran Tierra Energy Inc. securities in a private offering.          | Incorporated by reference to Exhibit 10.21 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.22       | Securities Purchase Agreement, dated as of June 20, 2006, by and between Gran Tierra Energy Inc. and CD Investment Partners, Ltd.  | Incorporated by reference to Exhibit 10.22 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.23       | Form of Registration Rights Agreement, dated as of June 20, 2006, by and among Gran Tierra Energy Inc. and institutional investors purchasing units of Gran Tierra Energy Inc. securities in a private offering. | Incorporated by reference to Exhibit 10.23 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.24       | Form of Registration Rights Agreement, dated as of June 20, 2006, by and among Gran Tierra Energy Inc. and retail investors purchasing units of Gran Tierra Energy Inc. securities in a private offering.        | Incorporated by reference to Exhibit 10.24 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.25       | Registration Rights Agreement, dated as of June 20, 2006, by and between Gran Tierra Energy Inc. and CD Investment Partners, Ltd.  | Incorporated by reference to Exhibit 10.25 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.26       | Lock-Up Agreement, dated June 20, 2006, by and among Sanders Morris Harris Inc. and the executive officers and directors of Gran Tierra Energy Inc.  | Incorporated by reference to Exhibit 10.26 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.27       | Registration Rights Agreement, dated as of June 20, 2006, by and between Gran Tierra Energy Inc. and Crosby Capital, LLC.  | Incorporated by reference to Exhibit 10.27 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on June 21, 2006 (File No. 333-111656). |
| 10.28       | Form of Securities Purchase Agreement, dated as of June 30, 2006, by and among Gran Tierra Energy Inc. and the investors in the June 30, 2006 closing of the Offering.   | Incorporated by reference to Exhibit 10.28 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 5, 2006 (File No. 333-111656).  |
| 10.29       | Form of Subscription Agreement, dated as of June 30, 2006, by and among Gran Tierra Energy Inc. and the investors in the June 30, 2006 closing of the Offering.  | Incorporated by reference to Exhibit 10.29 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 5, 2006 (File No. 333-111656).  |
| 10.30       | Form of Registration Rights Agreement, dated as of June 30, 2006, by and among Gran Tierra Energy Inc. and the investors in the June 30, 2006 closing of the Offering.   | Incorporated by reference to Exhibit 10.30 to the Current Report on Form 8-K filed with the Securities and Exchange Commission on July 5, 2006 (File No. 333-111656).  |
| 10.31       | Form of Escrow Agreement.  | Incorporated by reference to Exhibit 10.31 to Form SB-2, as amended, filed with the Securities and Exchange Commission on December 7, 2006 (File No. 333-111656).      |
| 10.32       | Form of Registration Rights Agreement by and among Goldstrike Inc. and the purchasers named therein.   | Incorporated by reference to Exhibit 10.32 to Form SB-2, as amended, filed with the Securities and Exchange Commission on December 7, 2006 (File No. 333-111656).      |

| Exhibit No. | Description  | Reference  |
|-------------|--|--|
| 10.33       | Form of Subscription Agreement by and among Goldstrike Inc., Gran Tierra Energy, Inc. and the investor identified therein.   | Incorporated by reference to Exhibit 10.33 to Form SB-2, as amended, filed with the Securities and Exchange Commission on December 7, 2006 (File No. 333-111656).        |
| 10.34       | Form of Registration Rights Agreement by and among Gran Tierra Energy, Inc. f/k/a Goldstrike, Inc. and the purchasers named therein.   | Incorporated by reference to Exhibit 10.34 to Form SB-2, as amended, filed with the Securities and Exchange Commission on December 7, 2006 (File No. 333-111656).        |
| 10.35       | Form of Subscription Agreement by and among Gran Tierra Energy, Inc. f/k/a Goldstrike, Inc. and the investor identified therein.   | Incorporated by reference to Exhibit 10.35 to Form SB-2, as amended, filed with the Securities and Exchange Commission on December 7, 2006 (File No. 333-111656).        |
| 10.36*      | Executive Employment Agreement dated December 1, 2006, by and between Gran Tierra Energy Inc. and Martin H. Eden.  | Incorporated by reference to Exhibit 10.36 to the current report on Form 8-K filed with the Securities and Exchange Commission on January 3, 2007 (File No. 333-111656). |
| 10.37       | Credit Agreement dated February 22, 2007, by and among Gran Tierra Energy Inc, Gran Tierra Energy Colombia, Ltd., Argosy Energy Corp., and Standard Bank Plc.  | Incorporated by reference to Exhibit 10.1 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.38       | Note For Loans, dated February 22, 2007, by the Company in favor of Standard Bank Plc.   | Incorporated by reference to Exhibit 10.2 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.39       | GP Pledge Agreement, dated as of February 22, 2007, by the Company in favor of Standard Bank Plc.  | Incorporated by reference to Exhibit 10.3 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.40       | Partnership Pledge Agreement, dated as of February 22, 2007, by and among the Company and Argosy Energy Corp., in favor of Standard Bank Plc.  | Incorporated by reference to Exhibit 10.4 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.41       | Collection Account Pledge Agreement, dated as of February 22, 2007, by Gran Tierra Energy Colombia, Ltd. in favor of Standard Bank Plc.  | Incorporated by reference to Exhibit 10.5 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.42       | ISDA 2002 Master Agreement, dated as of February 22, 2007, by and among the Company and Standard Bank Plc, and the Schedule thereto.   | Incorporated by reference to Exhibit 10.6 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.43       | Blocked Account Control Agreement, dated as of February 22, 2007, by and among Gran Tierra Energy Colombia, Ltd., Standard Bank Plc and JPMorgan Chase Bank.   | Incorporated by reference to Exhibit 10.7 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.44       | Share Pledge Agreement, dated as of February 22, 2007, by and among the Company and Standard Bank Plc.   | Incorporated by reference to Exhibit 10.8 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |
| 10.45       | First Priority Open Pledge Agreement Over Credit Rights<br>Derived From A Crude Oil Commercial Sales Agreement,<br>dated as of February 22, 2007, by and among Gran Tierra<br>Energy Colombia, Ltd. and Standard Bank Plc. | Incorporated by reference to Exhibit 10.9 to the current report on Form 8-K/A filed with the Securities and Exchange Commission on March 6, 2007 (File No. 333-111656).  |

|       | International, for the sale of crude oil, dated December 1, 2006   |  |
|-------|--|--|
| 10.47 | Palmar Largo Assignment Agreement, dated September 1, 2005, between Don Won Corporation (Sucursal Argentina), and Gran Tierra Inc.                                   | Filed herewith.  |
| 21.1  | List of subsidiaries.  | Incorporated by reference to Exhibit 21.1 to the Annual Report on Form 10-KSB filed with the Securities and Exchange Commission on March 10, 2006 (File No. 333-111656). |
| 31.1  | Certificate of the President and Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |  |
| 31.2  | Certificate of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |  |
| 32.1  | Certification of the President and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |  |
| 32.2  | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.               |  |

Filed herewith.

Reference

Description

Contract between Ecopetrol S.A., and Argosy Energy

Management contract or compensatory plan or arrangement.

## Item 14. Principal Accountant Fees and Services.

Set forth below is a summary of fees paid to Deloitte & Touche LLP, our independent registered Chartered Accountants, for services in the fiscal periods ended December 31, 2005 and December 31, 2006. In determining the independence of Deloitte & Touche LLP, the Audit Committee considered whether the provision of non-audit services is compatible with maintaining Deloitte & Touche LLP's independence.

|                 | <br>2005<br>Deloitte & Touche<br>LLP | 2006<br>Deloitte & Touche<br>LLP |
|-----------------|--------------------------------------|----------------------------------|
| Audit Fees      | \$ 111,195                           | \$ 478,719                       |
| Audit Related   | · <del>_</del>                       | \$ 35,394                        |
| Tax Preparation | 15,412                               | 73,694                           |
| All Other Fees  | <br>22,155                           |                                  |
| Total           | 148,762                              | \$ 587,807                       |

#### Audit Fees

Exhibit No.

10.46

The total audit fees and reimbursement of expenses paid to Deloitte & Touche LLP were for audits, reviews of the quarterly financial statements, and the preparation of comfort letters and consents. As well, an audit was performed on the nine months ended September 30, 2006 to facilitate the application to register the common shares issued in June 2006.

#### Audit Related

Miscellaneous advisory services, related to the acquisitions and share registration activities of the company during the year.

#### Tax Fees

Tax preparation fees, including reimbursement of expenses, paid to Deloitte & Touche LLP in fiscal 2006 were for the preparation of our US, Canadian, Colombian and Argentinean tax returns for 2005.

Before we engage an independent public accountant to render audit or non-audit services, the engagement is approved by our audit committee or the engagement to render services is entered into pursuant to pre-approval policies and procedures established by the audit committee. The pre-approval policy adopted by our audit committee on March 9, 2006 to permit pre-approval of non-audit services is attached as Schedule A to the charter of the audit committee, which was filed as Exhibit 99.1 to our Annual Report on Form 10-KSB for 2005. This policy requires that the audit committee consider, prior to pre-approving any non-audit services, multiple factors taken as a whole, including whether the services are prohibited pursuant to SEC rules, whether the auditors are best positioned to provide the services, and the percentage of total services the non-audit services will comprise. Requests for non-audit services will be made in writing to our independent auditor specifying the services requested and the reasons therefor, and the chairperson of the audit committee will be copied on the communication. Then our independent auditor must respond to our with a description of the services, the fees that it will charge, and a request for pre-approval of the services plus pre-approval of 10% over the amount. The chairperson of the audit committee will then make a determination based on all of the relevant factors, and if approved report back to the audit committee at the next audit committee meeting for ratification.

#### **SIGNATURES**

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Company has duly caused this report to be signed on its behalf by the undersigned, thereby duly authorized on March 30, 2007.

#### Gran Tierra Energy Inc.

By: /s/ Dana Coffield

Name: Dana Coffield

Title: President and Chief Executive Officer

In accordance with the Securities Exchange Act of 1934, as amended, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated:

| Signature           | Title  | Date           |
|---------------------|--|----------------|
|                     | President  |                |
|                     | Chief Executive Officer                                  |                |
| /s/ Dana Coffield   | Director (Pairwine) Francisco (Officer)                  | March 30, 2007 |
| Dana Coffield       | (Principal Executive Officer)                            | Water 50, 2007 |
|                     | Chief Financial Officer (Principal Financial Officer and |                |
| /s/ Martin Eden     | Principal Accounting Officer)                            | 14 1 20 2007   |
| Martin Eden         |  | March 30, 2007 |
|                     | Chairman of the  |                |
| /s/ Jeffrey Scott   | Board of Directors                                       |                |
|                     |  | March 30, 2007 |
| Jeffrey Scott       |  |                |
| /s/ Walter Dawson   |  |                |
| Walter Dawson       | Director   | March 30, 2007 |
| /s/ Verne Johnson   |  |                |
| Verne Johnson       | Director   | March 30, 2007 |
| verne Johnson       |  |                |
| /s/ Nadine C. Smith |  |                |
| Nadine C. Smith     | Director   | March 30, 2007 |
| Nadile C. Silidi    |  |                |
| /s/ James Hart      |  |                |
|                     | Director   | March 30, 2007 |
| James Hart          |  |                |

## GRAN TIERRA ENERGY INC.

300, 611-10<sup>th</sup> Avenue S.W. Calgary, Alberta T2R 0B2 Canada (403) 265-3221



NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

To Be Held On October 10, 2007

#### Dear Stockholder:

You are cordially invited to attend the Annual Meeting of Stockholders of Gran Tierra Energy Inc., a Nevada corporation. The meeting will be held on Wednesday, October 10, 2007 at 10:00 a.m. local time at 300, 611-10<sup>th</sup> Avenue S.W., Calgary, Alberta T2R 0B2 Canada for the following purposes:

- To elect five directors to serve for the ensuing year and until their successors are elected.
- 2. To approve our 2007 Equity Incentive Plan, as an amendment and restatement of our 2005 Equity Incentive Plan, including an increase in the aggregate number of shares of common stock authorized for issuance under the plan from 2,000,000 to 9,000,000 shares.
- 3. To ratify the selection by the Audit Committee of the Board of Directors of Deloitte & Touche LLP as independent auditors of Gran Tierra for its fiscal year ending December 31, 2007.
- 4. To conduct any other business properly brought before the meeting.

These items of business are more fully described in the Proxy Statement accompanying this Notice.

The record date for the Annual Meeting is August 13, 2007. Only stockholders of record at the close of business on that date may vote at the meeting or any adjournment thereof.

By Order of the Board of Directors

Martin Eden Secretary

Calgary, Alberta September 10, 2007

You are cordially invited to attend the meeting in person. Whether or not you expect to attend the meeting, please complete, date, sign and return the enclosed proxy, or vote over the Internet as instructed in these materials, as promptly as possible in order to ensure your representation at the meeting. A return envelope (which is postage prepaid if mailed in the United States) is enclosed for your convenience. Even if you have voted by proxy, you may still vote in person if you attend the meeting. Please note, however, that if your shares are held of record by a broker, bank or other nominee and you wish to vote at the meeting, you must obtain a proxy issued in your name from that record holder.

## GRAN TIERRA ENERGY INC.

300, 611-10th Avenue S.W. Calgary, Alberta T2R 0B2 Canada (403) 265-3221

# PROXY STATEMENT FOR THE 2007 ANNUAL MEETING OF STOCKHOLDERS October 10, 2007

#### QUESTIONS AND ANSWERS ABOUT THIS PROXY MATERIAL AND VOTING

#### Why am I receiving these materials?

We have sent you this proxy statement and the enclosed proxy card because the Board of Directors of Gran Tierra Energy Inc. ("Gran Tierra") is soliciting your proxy to vote at the 2007 Annual Meeting of Stockholders. You are invited to attend the annual meeting to vote on the proposals described in this proxy statement. However, you do not need to attend the meeting to vote your shares. Instead, you may simply complete, sign and return the enclosed proxy card, or follow the instructions below to submit your proxy over the Internet.

We intend to mail this proxy statement and accompanying proxy card on or about September 17, 2007 to all stockholders of record entitled to vote at the annual meeting.

## Who can vote at the annual meeting?

Only stockholders of record at the close of business on August 13, 2007 will be entitled to vote at the annual meeting. On this record date, there were 79,198,221 shares of common stock outstanding and entitled to vote, and one share of Special Voting Stock. On the record date, the share of Special Voting Stock was entitled to 15,476,189 votes, which equals the number of shares of common stock issuable upon exchange of exchangeable shares (the "Exchangeable Shares") of Gran Tierra Goldstrike Inc. that were issued in connection with the transaction between the former shareholders of Gran Tierra Energy Inc., a privately-held Alberta corporation, which we refer to as "Gran Tierra Canada," and Goldstrike, Inc.

## Stockholder of Record: Shares Registered in Your Name

If on August 13, 2007 your shares were registered directly in your name with Gran Tierra's transfer agent, Island Stock Transfer, then you are a stockholder of record. As a stockholder of record, you may vote in person at the meeting or vote by proxy. Whether or not you plan to attend the meeting, we urge you to fill out and return the enclosed proxy card or vote by proxy over the Internet as instructed below to ensure your vote is counted.

#### Beneficial Owner: Shares Registered in the Name of a Broker or Bank

If on August 13, 2007 your shares were held, not in your name, but rather in an account at a brokerage firm, bank, dealer, or other similar organization, then you are the beneficial owner of shares held in "street name" and these proxy materials are being forwarded to you by that organization. The organization holding your account is considered to be the stockholder of record for purposes of voting at the annual meeting. As a beneficial owner, you have the right to direct your broker or other agent regarding how to vote the shares in your account. You are also invited to attend the annual meeting. However, since you are not the stockholder of record, you may not vote your shares in person at the meeting unless you request and obtain a valid proxy from your broker or other agent.

#### Stockholders Holding Exchangeable Shares

Holders of Exchangeable Shares are entitled to instruct Olympia Trust Company (the "Trustee") as to how to vote their exchangeable shares. The Trustee holds the one outstanding share of our Special Voting Stock, which is entitled to as many votes as there are outstanding Exchangeable Shares on the record date, and may only vote the share of Special Voting Stock as directed by the holders of Exchangeable Shares. Holders of Exchangeable Shares

who do not hold their Exchangeable Shares in their own name are not entitled to instruct the Trustee as to how to exercise voting rights at the annual meeting. Only holders of Exchangeable Shares whose names appear on the records of Gran Tierra as the registered holders of Exchangeable Shares are entitled to instruct the Trustee as to how to exercise voting rights in respect of their Exchangeable Shares at the annual meeting. Holders of Exchangeable Shares may also obtain a proxy from the Trustee to vote their Exchangeable Shares at the annual meeting. Holders of Exchangeable Shares should follow the instructions sent to them by the Trustee in order to exercise their voting rights.

## What am I voting on?

There are three matters scheduled for a vote:

- Election of five directors;
- Approval of proposed 2007 Equity Incentive Plan, an amendment and restatement of our 2005 Equity
  Incentive Plan, which includes an increase in the number of shares of common stock authorized for
  issuance under our 2007 Equity Incentive Plan; and
- Ratification of Deloitte & Touche LLP as our independent auditors for the fiscal year ending December 31, 2007.

#### How do I vote?

You may either vote "For" all the nominees to the Board of Directors or you may "Withhold" your vote for any nominee you specify. For each of the other matters to be voted on, you may vote "For" or "Against" or abstain from voting. The procedures for voting are fairly simple:

## Stockholder of Record: Shares Registered in Your Name

If you are a stockholder of record, you may vote in person at the annual meeting, vote by proxy using the enclosed proxy card or vote by proxy on the Internet. Whether or not you plan to attend the meeting, we urge you to vote by proxy to ensure your vote is counted. You may still attend the meeting and vote in person even if you have already voted by proxy.

- To vote in person, come to the annual meeting and we will give you a ballot when you arrive.
- To vote using the proxy card, simply complete, sign and date the enclosed proxy card and return it promptly
  in the envelope provided. If you return your signed proxy card to us before the annual meeting, we will
  vote your shares as you direct.
- To vote on the Internet, go to <a href="http://www.proxyvote.com">http://www.proxyvote.com</a> to complete an electronic proxy card. You will be asked to provide the company number and control number from the enclosed proxy card. Your vote must be received by 11:59 p.m. on October 9, 2007 to be counted.

## Beneficial Owner: Shares Registered in the Name of Broker or Bank

If you are a beneficial owner of shares registered in the name of your broker, bank, or other agent, you should have received a proxy card and voting instructions with these proxy materials from that organization rather than from Gran Tierra. Simply complete and mail the proxy card to ensure that your vote is counted. Alternatively, you may vote over the Internet as instructed by your broker or bank. To vote in person at the annual meeting, you must obtain a valid proxy from your broker, bank, or other agent. Follow the instructions from your broker or bank included with these proxy materials, or contact your broker or bank to request a proxy form.

#### Beneficial Owner: Exchangeable Shares

If you are a holder of Exchangeable Shares, you should have received voting instructions with these proxy materials from the Trustee, which is the holder of the share of Special Voting Stock. Follow the instructions from the Trustee, or contact the Trustee for further information. Instruments of proxy must be received by Olympia Trust Company, 2300,  $125 - 9^{th}$  Avenue S.E., Calgary, Alberta, T2G OP6, not less than 48 hours before the time for the holding of the annual meeting or any adjournment thereof.

We provide Internet proxy voting to allow you to vote your shares on-line, with procedures designed to ensure the authenticity and correctness of your proxy vote instructions. However, please be aware that you must bear any costs associated with your Internet access, such as usage charges from Internet access providers.

## How many votes do I have?

On each matter to be voted upon, you have one vote for each share of common stock you own as of August 13, 2007, and one vote for each Exchangeable Share held as of August 13, 2007, all of which are represented by the one share of Special Voting Stock of Gran Tierra. Holders of Exchangeable Shares should follow the instructions sent to them by the Trustee in order to exercise their voting rights.

## What if I return a proxy card but do not make specific choices?

If you return a signed and dated proxy card without marking any voting selections, your shares will be voted "For" the election of all five nominees for director, "For" the approval of the 2007 Equity Incentive Plan, and "For" the ratification of the selection of Deloitte & Touche LLP as the independent auditors for the fiscal year 2007. If any other matter is properly presented at the meeting, your proxyholder (one of the individuals named on your proxy card) will vote your shares using his or her best judgment.

## Who is paying for this proxy solicitation?

We will pay for the entire cost of soliciting proxies. In addition to these mailed proxy materials, our directors and employees and The Altman Group, Inc. may also solicit proxies in person, by telephone, or by other means of communication. Directors and employees will not be paid any additional compensation for soliciting proxies, but The Altman Group, Inc. will be paid its customary fee of approximately \$5,500 plus out-of-pocket expenses if it solicits proxies. We may also reimburse brokerage firms, banks and other agents for the cost of forwarding proxy materials to beneficial owners.

#### What does it mean if I receive more than one proxy card?

If you receive more than one proxy card, your shares are registered in more than one name or are registered in different accounts. Please complete, sign and return **each** proxy card to ensure that all of your shares are voted.

## Can I change my vote after submitting my proxy?

Yes. You can revoke your proxy at any time before the final vote at the meeting. If you are the record holder of your shares, you may revoke your proxy in any one of three ways:

- You may submit another properly completed proxy card with a later date.
- You may send a timely written notice that you are revoking your proxy to Gran Tierra's Secretary at 300,
   611-10th Avenue, S.W., Calgary, Alberta, Canada, T2R 0B2.
- You may attend the annual meeting and vote in person. Simply attending the meeting will not, by itself, revoke your proxy.

If your shares are held by your broker or bank as a nominee or agent, you should follow the instructions provided by your broker or bank.

If you are a holder of Exchangeable Shares, you should follow the instructions provided by the Trustee.

#### When are stockholder proposals due for next year's annual meeting?

To be considered for inclusion in next year's proxy materials, your proposal must be submitted in writing by May 20, 2008, to Martin Eden at 300, 611-10<sup>th</sup> Avenue, S.W., Calgary, Alberta, Canada, T2R 0B2; provided, however, that if our 2008 annual meeting of stockholders is not held between September 10 and November 9, 2008, then the deadline is a reasonable amount of time prior to the date we begin to print and mail our proxy statement for the 2008 annual meeting of stockholders. If you wish to submit a proposal that is not to be included in next year's proxy materials or nominate a director, you must do so by between August 11, 2008 and July 12, 2008, unless our 2008 annual meeting of stockholders is not held between September 10, 2008 and December 9, 2008, in which case notice must be received between 60 and 90 days prior to the meeting or no later than the date ten days after notice of the meeting is first published by Gran Tierra. You are also advised to review our Bylaws, which contain additional requirements about advance notice of stockholder proposals and director nominations.

#### How are votes counted?

Votes will be counted by the inspector of election appointed for the meeting, who will separately count "For" and "Withhold" and, with respect to proposals other than the election of directors, "Against" votes, abstentions and broker non-votes. Broker non-votes and abstentions have no effect and will not be counted towards the vote total for any proposal.

#### What are "broker non-votes"?

Broker non-votes occur when a beneficial owner of shares held in "street name" does not give instructions to the broker or nominee holding the shares as to how to vote on matters deemed "non-routine." Generally, if shares are held in street name, the beneficial owner of the shares is entitled to give voting instructions to the broker or nominee holding the shares. If the beneficial owner does not provide voting instructions, the broker or nominee can still vote the shares with respect to matters that are considered to be "routine," but not with respect to "non-routine" matters. Under the rules and interpretations of the New York Stock Exchange ("NYSE"), "non-routine" matters are generally those involving a contest or a matter that may substantially affect the rights or privileges of shareholders, such as mergers or shareholder proposals.

#### How many votes are needed to approve each proposal?

- For the election of directors, the five nominees receiving the most "For" votes (form the holders of votes of shares present in person or represented by proxy and entitled to vote on the election of directors) will be elected. Only votes "For" or "Withheld" will affect the outcome.
- To be approved, Proposal No. 2, the approval of the 2007 Equity Incentive Plan, an amendment and restatement of the 2005 Equity Incentive Plan, must receive more "For" votes than "Against" votes. Broker non-votes and abstentions will have no effect.
- To be approved, Proposal No. 3, the ratification of the selection by the Audit Committee of the Board of Directors of Deloitte & Touche LLP as the independent auditors for the fiscal year ending 2007 must receive more "For" votes than "Against" votes. Broker non-votes and abstentions will have no effect.

#### What is the quorum requirement?

A quorum of stockholders is necessary to hold a valid meeting. A quorum will be present if stockholders holding at least a majority of the outstanding shares are present at the meeting in person or represented by proxy. On the record date, there were 94,674,410 common shares (including 15,476,189 shares of common stock issuable upon exchange of the Exchangeable Shares and therefore entitled to vote through the one share of Special Voting Stock) outstanding and entitled to vote. Thus, the holders of 47,337,206 shares of common stock (including the Exchangeable Shares) must be present in person or represented by proxy at the meeting or by proxy to have a quorum.

Your shares will be counted towards the quorum only if you submit a valid proxy (or one is submitted on your behalf by your broker, bank or other nominee) or if you vote in person at the meeting. Abstentions and broker nonvotes will be counted towards the quorum requirement. If there is no quorum, the Chairman of the meeting or the holders of a majority of shares present at the meeting in person or represented by proxy may adjourn the meeting to another date.

## How can I find out the results of the voting at the annual meeting?

Preliminary voting results will be announced at the annual meeting. Final voting results will be published in our annual report on Form 10-K for the year ended December 31, 2007.

#### PROPOSAL 1

#### **ELECTION OF DIRECTORS**

Gran Tierra Energy Inc.'s Board of Directors consists of six directors. Effective on the date of the Annual Meeting, the Board of Directors will be reduced to five directors. There are five nominees for director this year. Each director to be elected will hold office until the next annual meeting of stockholders and until his or her successor is elected, or, if sooner, until the director's death, resignation or removal. Each of the nominees listed below is currently a director of Gran Tierra. Dana Coffield, Jeffrey Scott, Walter Dawson, and Verne Johnson were founding shareholders of Gran Tierra Energy Inc., the Canadian corporation. Nadine Smith was recommended by the Board of Directors of Gran Tierra. It is Gran Tierra's policy to invite nominees for directors to attend the Annual Meeting.

Directors are elected by a plurality of the votes of the holders of shares present in person or represented by proxy and entitled to vote on the election of directors. The five nominees receiving the highest number of affirmative votes will be elected. Shares represented by executed proxies will be voted, if authority to do so is not withheld, for the election of the five nominees named below. If any nominee becomes unavailable for election as a result of an unexpected occurrence, your shares will be voted for the election of a substitute nominee proposed by Gran Tierra Energy Inc. Each person nominated for election has agreed to serve if elected. Our management has no reason to believe that any nominee will be unable to serve.

## **NOMINEES**

The following is a brief biography of each director and each nominee for director as of August 13, 2007.

## **Executive Officers and Directors**

| Name            | Age | Position  |
|-----------------|-----|---|
| Dana Coffield   | 49  | President and Chief Executive Officer; Director |
| Jeffrey Scott   | 45  | Chairman of the Board of Directors              |
| Walter Dawson   | 67  | Director  |
| Verne Johnson   | 63  | Director  |
| Nadine C. Smith | 50  | Director  |
| James Hart*     | 53  | Director  |

<sup>\*</sup> James Hart is not running for reelection to the Board of Directors.

## Dana Coffield, President, Chief Executive Officer and Director

Before joining Gran Tierra as President, Chief Executive Officer and a Director in May 2005, Mr. Coffield led the Middle East Business Unit for EnCana Corporation, North America's largest independent oil and gas company, from 2003 through 2005. His responsibilities included business development, exploration operations, commercial evaluations, government and partner relations, planning and budgeting, environment/health/safety, security and management of several overseas operating offices. From 1998 through 2003, he was New Ventures Manager for EnCana's predecessor — AEC International — where he expanded activities into five new countries on three continents. Mr. Coffield was previously with ARCO International for ten years, where he participated in exploration and production operations in North Africa, SE Asia and Alaska. He began his career as a mud-logger

in the Texas Gulf Coast and later as a Research Assistant with the Earth Sciences and Resources Institute where he conducted geoscience research in North Africa, the Middle East and Latin America. Mr. Coffield has participated in the discovery of over 130,000,000 barrels of oil equivalent reserves. Mr. Coffield graduated from the University of South Carolina with a Masters of Science degree and a doctorate (PhD) in Geology, based on research conducted in the Oman Mountains in Arabia and Gulf of Suez in Egypt, respectively. He has a Bachelor of Science degree in Geological Engineering from the Colorado School of Mines. Mr. Coffield is a member of the AAPG and the CSPG, and is a Fellow of the Explorers Club.

## Jeffrey Scott, Chairman of the Board of Directors

Mr. Scott has served as Chairman of our board of directors since January 2005. Since 2001, Mr. Scott has served as President of Postell Energy Co. Ltd., a privately held oil and gas producing company. He has extensive oil and gas management experience, beginning as a production manager of Postell Energy Co. Ltd in 1985 advancing to President in 2001. Mr. Scott is also currently a Director of Saxon Energy Services, Inc., Suroco Energy, Inc., VGS Seismic Canada Inc., and Essential Energy Services Trust, all of which are publicly traded companies. Mr. Scott holds a Bachelor of Arts degree from the University of Calgary, and a Masters of Business Administration from California Coast University.

## Walter Dawson, Director

Mr. Dawson has served as a director since January 2005. Mr. Dawson is the founder of Saxon Energy Services, a publicly traded company since 2001, and currently serves as Chairman of the Board of Directors of Saxon, which is an international oilfield services company. Before his time at Saxon, Mr. Dawson served for 19 years as President, Chief Executive Officer and a director and founded what became known as Computalog Gearhart Ltd., which is now an operating division of Precision Drilling Corp. Computalog's primary businesses are oil and gas logging, perforating, directional drilling and fishing tools. Mr. Dawson instituted a technology center at Computalog, located in Fort Worth, Texas, a developer of electronics designed to develop wellbore logging tools. In 1993 Mr. Dawson founded what became known as Enserco Energy Services Company Inc., formerly Bonus Resource Services Corp. Enserco entered the well servicing businesses through the acquisition of 26 independent Canadian service rig operators. Mr. Dawson is currently a director of VGS Seismic Canada Inc., Suroco Energy Inc. and Action Energy Inc. (formerly High Plains Energy Inc.), all of which are publicly traded companies.

## Verne Johnson, Director

Mr. Johnson has served as a director since April 2005. Starting with Imperial Oil in 1966, he has spent his entire career in the petroleum industry, primarily in western Canada, contributing to the growth of oil and gas companies of various sizes. He worked with Imperial Oil Limited until 1981 (including two years with Exxon Corporation in New York from 1977 to 1979). From 1981 to 2000, Mr. Johnson served in senior capacities with companies such as Paragon Petroleum Ltd., ELAN Energy Inc., Ziff Energy Group and Enerplus Resources Group. He was President and Chief Executive Officer of ELAN Energy Inc., President of Paragon Petroleum and Senior Vice President of Enerplus Resources Group until February 2002. Mr. Johnson retired in February 2002. Mr. Johnson is a director of Fort Chicago Energy Partners LP, Harvest Energy Trust, Suroco Energy Inc. and Builders Energy Services Trust, all publicly traded companies. Mr. Johnson received a Bachelor of Science degree in Mechanical Engineering from the University of Manitoba in 1966. He is currently president of his private family company, KristErin Resources Ltd.

## Nadine C. Smith, Director

Ms. Smith has served as a director since January 10, 2006. She has served as a director of Patterson-UTI, which is traded on Nasdaq, May 2001 to June 2007, and served as a director of UTI from 1995 to May 2001. From August 2000 to December 2001, Ms. Smith was President of Final Arrangements, LLC, a company providing software and web-based internet services to the funeral industry. From April 2000 to August 2000, she served as the President of Aegis Asset Management, Inc., an asset management company. From 1997 to April 2000, Ms. Smith was President and Chief Executive Officer of Enidan Capital Corp., an investment company. Previously, Ms. Smith was an investment banker and principal with NC Smith & Co. and The First Boston Corporation and a management consultant with McKinsey & Co. Ms. Smith holds a Bachelor of Science degree in Economics from Smith College and a Masters of Business Administration from Yale University.

#### James Hart, Director

Mr. Hart has served as a director since May 2005 and as Vice President Finance and Chief Financial Officer from May, 2005 to December 2006. Mr. Hart is not running for reelection to the Board of Directors. Previously, Mr. Hart was an internal consultant with EnCana Corporation, from 2001 through April 2005, providing specialized business analyses, ideas and advice for international and corporate clients. Previously, from 1994 to 2001, he was Treasurer of Gulfstream Resources, an international oil and gas company active in Qatar, Oman and Madagascar (eventually acquired by Anadarko). Mr. Hart's prior experience includes a varied tenure at Nexen (formerly Canadian Occidental Petroleum) from 1984 to 1994, as Manager of the company's worldwide Treasury activities and as Senior Advisor responsible for corporate acquisitions. He began his career with the Alberta Petroleum Marketing Commission, providing policy advice to the Provincial Government. Mr. Hart graduated from the University of Manitoba with a Masters in Natural Resources Management (Economics specialization) and a Bachelor of Science degree in Geology.

Our above-listed officers and directors have neither been convicted in any criminal proceeding during the past five years nor been parties to any judicial or administrative proceeding during the past five years that resulted in a judgment, decree or final order enjoining them from future violations of, or prohibiting activities subject to, federal or state securities laws or a finding of any violation of federal or state securities law or commodities law. Similarly, no bankruptcy petitions have been filed by or against any business or property of any of our directors or officers, nor has any bankruptcy petition been filed against a partnership or business association in which these persons were general partners or executive officers.

The Board Of Directors Recommends
A Vote In Favor Of Each Named Nominee.

#### INFORMATION REGARDING THE BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

#### INDEPENDENCE OF THE BOARD OF DIRECTORS

Gran Tierra follows the NasdaQ Stock Market ("NasdaQ") listing standards even though its common stock is not listed on NasdaQ. As required under the NasdaQ listing standards, a majority of the members of a listed company's Board of Directors must qualify as "independent," as affirmatively determined by the Board of Directors. The Board consults with Gran Tierra's counsel to ensure that the Board's determinations are consistent with relevant securities and other laws and regulations regarding the definition of "independent," including those set forth in pertinent listing standards of the NasdaQ, as in effect time to time.

Consistent with these considerations, after review of all relevant transactions or relationships between each director, or any of his or her family members, and Gran Tierra, its senior management and its independent auditors, the Board has affirmatively determined that the following four of our six directors are independent directors within the meaning of Rule 4350(d)(2)(A)(i) and (ii) of the NasdaQ listing standards: Messrs. Scott, Johnson and Dawson and Ms. Smith. In making this determination, the Board found that none of the these directors or nominees for director had a material or other disqualifying relationship with Gran Tierra. Dana Coffield, Gran Tierra's President and Chief Executive Officer is not an independent director by virtue of his employment with Gran Tierra. James Hart is not an independent director by virtue of his former position as Chief Financial Officer of Gran Tierra, a position which he held until late 2006.

## MEETINGS OF THE BOARD OF DIRECTORS

The Board of Directors met 13 times during the last fiscal year. Each Board member attended 75% or more of the aggregate of the meetings of the Board and of the committees on which he/she served, held during the period for which he/she was a director or committee member.

#### INFORMATION REGARDING COMMITTEES OF THE BOARD OF DIRECTORS

The Board has four committees: an Audit Committee, a Compensation Committee, a Nominating and Corporate Governance Committee, and a Reserves Committee. Two of the Committees were not formed until after the end of the 2006 fiscal year: The Nominating and Corporate Governance Committee was formed on June 25, 2007, and the Reserves Committee was formed on April 19, 2007. The following table provides membership and meeting information for fiscal 2006 for each of the Board committees:

| Name                          | Audit | Compensation |
|-------------------------------|-------|--------------|
| Dana Coffield                 |       |              |
| Jeffrey Scott                 | X     | X            |
| Walter Dawson                 |       | X            |
| Verne Johnson                 | X     | X*           |
| Nadine C. Smith               | X*    |              |
| James Hart                    |       |              |
| Total meetings in fiscal 2006 | 7     | 1            |
| -                             |       |              |

Committee Chairperson

Below is a description of each committee of the Board of Directors. Each of the committees has authority to engage legal counsel or other experts or consultants, as it deems appropriate to carry out its responsibilities.

#### **Audit Committee**

The Audit Committee of the Board of Directors was established in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934 to oversee management's conduct of our accounting and financial reporting processes and audits of its financial statements. For this purpose, the Audit Committee performs several functions. The Audit Committee reviews our financial reports and other financial information disclosed to the public, the government and various regulatory bodies, our system of internal accounting, our financial controls, and the annual independent audit of our financial statements. The Audit Committee evaluates the performance of and assesses the qualifications of the independent auditors; determines and approves the engagement of the independent auditors; determines whether to retain or terminate the existing independent auditors or to appoint and engage new independent auditors; reviews and approves the retention of the independent auditors to perform any proposed permissible non-audit services; monitors the rotation of partners of the independent auditors on Gran Tierra's audit engagement team as required by law; review and approves or rejects transactions between the company and any related persons; confers with management and the independent auditors regarding the effectiveness of internal controls over financial reporting; establishes procedures, as required under applicable law, for the receipt, retention and treatment of complaints received by Gran Tierra regarding accounting, internal accounting controls or auditing matters and the confidential and anonymous submission by employees of concerns regarding questionable accounting or auditing matters; and meets to review our annual audited financial statements and quarterly financial statements with management and the independent auditor, including reviewing our disclosures under "Management's Discussion and Analysis of Financial Condition and Results of Operations." The Audit Committee is composed of three directors. Currently, the Audit Committee members are Messrs. Scott, Messrs. Johnson and Ms. Smith. Ms. Smith serves as Chair of the Audit Committee. The Audit Committee met seven times during the fiscal year. The Audit Committee has adopted a written charter that is available to stockholders on our website at www.grantierra.com. The Audit Committee was established, and the members of the Audit Committee were appointed, on March 9, 2006.

The Board of Directors reviews the Nasda listing standards definition of independence for Audit Committee members and has determined that all members of our Audit Committee are independent (as independence is currently defined in Rule 4350(d)(2)(A)(i) and (ii) of the Nasda listing standards). Additionally, each audit committee member has met the criteria for audit committee independence set forth in Rule 10A-3 promulgated pursuant to the Securities Exchange Act of 1934, as amended. The board of directors has determined that Nadine Smith, an independent director, qualifies as an "audit committee financial expert" within the meaning of Item 407(d)(5) of Regulation S-K promulgated by the SEC, based on her experience overseeing and assessing the performance of companies with

respect to the preparation and evaluation of financial statements. The audit committee selects, the independent accountants to audit our books and financial records, and considers and acts upon accounting matters as they arise.

## Report of the Audit Committee of the Board of Directors!

The Audit Committee has reviewed and discussed the audited financial statements for the fiscal year end December 31, 2006 with our management. The Audit Committee has discussed with the independent auditors the matters required to be discussed by the Statement on Auditing Standards No. 61, as amended (AICPA, *Professional Standards*, Vol. 1. AU section 380), as adopted by the Public Company Accounting Oversight Board ("PCAOB") in Rule 3200T. The Audit Committee has also received the written disclosures and the letter from the independent accountants required by the Independence Standards Board Standard No. 1, (*Independence Discussions with Audit Committees*), as adopted by the PCAOB in Rule 3600T and has discussed with the independent accountants the independent accountant's independence. Based on the foregoing, the Audit Committee has recommended to the Board of Directors that the audited financial statements be included in our Annual Report in Form 10-KSB for the fiscal year ended December 31, 2006.

Nadine Smith, Chair Verne Johnson Jeffrey Scott

#### **Compensation Committee**

The Compensation Committee is composed of three directors: Verne Johnson (Chair), Walter Dawson, and Jeffrey Scott. All members of our Compensation Committee are independent (as independence is currently defined in Rule 4200(a)(15) of the Nasda listing standards). The Compensation Committee met one time during the fiscal year. The Compensation Committee has adopted a written charter that is available to stockholders on our website at www.grantierra.com.

The Compensation Committee of the Board of Directors acts on behalf of the Board to review, recommend for adoption and oversee Gran Tierra's compensation strategy, policies, plans and programs, including:

- establishment of corporate and individual performance objectives relevant to the compensation of our directors, executive officers and other senior management, as appropriate, and evaluation of performance in light of these stated objectives;
- establishing policies with respect to equity compensation arrangements:
- review and approval of the compensation and other terms of employment or service, including severance and change-in-control arrangements, of our Chief Executive Officer and the other executive officers; and
- review and recommendation to the Board for approval, modification or termination of Gran Tierra's
  equity compensation plans, pension and profit-sharing plans, deferred compensation plans and other
  similar plan and programs, as well as administration of such plans and programs

Commencing this year, the Compensation Committee also began to review with management the our Compensation Discussion and Analysis and to consider whether to recommend that it be included in proxy statements and other filings.

The material in this report is not "soliciting material" is not deemed "filed" with the Commission and is not to be incorporated by reference in any filing of the Company under the Securities Act or the Exchange Act, whether made before or after the date hereof and irrespective of any general incorporation language in any such filing.

## **Compensation Committee Processes and Procedures**

Typically, the Compensation Committee meets at least one time annually and with greater frequency if necessary. The agenda for each meeting is usually developed by the Chair of the Compensation Committee, in consultation with the Chief Executive Officer. The Compensation Committee meets regularly in executive session. However, from time to time, various members of management and other employees as well as outside advisors or consultants may be invited by the Compensation Committee to make presentations, provide financial or other background information or advice or otherwise participate in Compensation Committee meetings. The Chief Executive Officer may not participate in or be present during any deliberations or determinations of the Compensation Committee regarding his compensation or individual performance objectives. The charter of the Compensation Committee grants the Compensation Committee full access to all books, records, facilities and personnel of Gran Tierra, as well as authority to obtain, at the expense of Gran Tierra, advice and assistance from internal and external legal, accounting or other advisors and consultants and other external resources that the Compensation Committee considers necessary or appropriate in the performance of its duties. In particular, the Compensation Committee has the sole authority to retain compensation consultants to assist in its evaluation of executive and director compensation, including the authority to approve the consultant's reasonable fees and other retention terms.

Under its charter, the Compensation Committee may form, and delegate authority to, subcommittees, as appropriate. In 2006, the Compensation Committee did not form any subcommittees.

The Compensation Committee makes adjustments to annual compensation, recommends bonus and equity awards and establishes new performance objectives at one or more meetings held during the first quarter of the year. Generally, the Compensation Committee's process comprises two related elements: the recommendation of compensation levels and the establishment of performance objectives for the current year. In the case of the Chief Executive Officer, the evaluation of his performance is conducted by the Compensation Committee, which determines any adjustments to his compensation as well as awards to be granted. For all executives and directors, as part of its deliberations, the Compensation Committee may review and consider, as appropriate, materials such as financial reports and projections, operational data, tax and accounting information, tally sheets that set forth the total compensation that may become payable to executives in various hypothetical scenarios, executive and director stock ownership information, company stock performance data, analyses of historical executive compensation levels, and current company-wide compensation levels, and independent compensation surveys for the petroleum industry in Canada for peer groupings within the industry.

The specific determinations of the Compensation Committee with respect to executive compensation for fiscal 2006 are described in greater detail in the Compensation Discussion and Analysis section of this proxy statement.

#### Compensation Committee Interlocks and Insider Participation

Our Compensation Committee currently consists of Mr. Johnson, Mr. Scott and Mr. Dawson. None of the members of our Compensation Committee has at any time been an officer or employee of Gran Tierra. No member of our Board or our Compensation Committee served as an executive officer of another entity that had one or more of our executive officers serving as a member of that entity's board or compensation committee.

## Compensation Committee Report<sup>2</sup>

The Compensation Committee has reviewed and discussed with management the Compensation Discussion and Analysis ("CD&A") contained in this proxy statement. Based on this review and discussion, the Compensation Committee has recommended to the Board of directors that the CD&A be included in this proxy statement and incorporated into our Annual Report on Form 10-KSB for the fiscal year ended 2006.

Verne Johnson Walter Scott Jeffrey Dawson

The material in this report is not "soliciting material," is furnished to, but not deemed "filed" with, the Commission and is not deemed to be incorporated by reference in any filing of the Company under the Securities Act or the Exchange Act, other than the Company's Annual Report on Form 10-K, whether made before or after the date hereof and irrespective of any general incorporation language in any such filing.

## Nominating and Corporate Governance Committee

As of the end of the fiscal year ended December 31, 2006, Gran Tierra did not have a Nominating and Corporate Governance Committee. We created a Nominating and Corporate Governance Committee on June 25, 2007. Prior to the formation of the Nominating and Corporate Governance Committee, the Board of Directors took any necessary actions of the type that are currently delegated to the Nominating and Corporate Governance Committee.

The Nominating and Corporate Governance Committee of the Board of Directors is responsible for identifying, reviewing and evaluating candidates to serve as directors of Gran Tierra (consistent with criteria approved by the Board), reviewing and evaluating incumbent directors, recommending to the board for selection candidates for election to the Board of Directors, making recommendations to the Board regarding corporate governance issues, assessing the performance of the Board and management, and developing a set of corporate governance principles for Gran Tierra. The Nominating and Corporate Governance Committee is composed of three directors: Walter Dawson (Chair), Verne Johnson, and Jeffrey Scott. All members of the Nominating and Corporate Governance Committee are independent (as independence is currently defined in Rule 4200(a)(15) of the NASDAQ listing standards). The Nominating and Corporate Governance Committee did not meet during the fiscal year ended December 31, 2006, as the Committee was formed in 2007. The Nominating and Corporate Governance Committee has adopted a written charter that is available to stockholders on our website at www.grantierra.com.

The Nominating and Corporate Governance Committee believes that candidates for director should have certain minimum qualifications, including the ability to read and understand basic financial statements, and having the highest personal integrity and ethics. The Nominating and Corporate Governance Committee also intends to consider such factors as possessing relevant expertise upon which to be able to offer advice and guidance to management, having sufficient time to devote to the affairs of Gran Tierra, demonstrated excellence in his or her field, having the ability to exercise sound business judgment and having the commitment to rigorously represent the long-term interests of our stockholders. However, the Nominating and Corporate Governance Committee retains the right to modify these qualifications from time to time. Candidates for director nominees will be reviewed in the context of the current composition of the Board, the operating requirements of Gran Tierra and the long-term interests of stockholders. In conducting this assessment, the Nominating and Corporate Governance Committee will consider diversity, age, skills, and such other factors as it deems appropriate given the current needs of the Board and Gran Tierra, to maintain a balance of knowledge, experience and capability. In the case of incumbent directors whose terms of office are set to expire, the Nominating and Corporate Governance Committee reviews these directors' overall service to Gran Tierra during their terms, including the number of meetings attended, level of participation, quality of performance, and any other relationships and transactions that might impair the directors' independence. In the case of new director candidates, the Nominating and Corporate Governance Committee will also determine whether the nominee is independent for NASDAO purposes, which determination is based upon applicable NASDAO listing standards, applicable SEC rules and regulations and the advice of counsel, if necessary. The Nominating and Corporate Governance Committee will conduct any appropriate and necessary inquiries into the backgrounds and qualifications of possible candidates after considering the function and needs of the Board. The Nominating and Corporate Governance Committee meets to discuss and consider the candidates' qualifications and then selects a nominee for recommendation to the Board by majority vote. In fiscal 2006, neither the Nominating and Corporate Governance Committee nor the Board paid any fees to any third party to assist in the process of identifying or evaluating director candidates.

The Nominating and Corporate Governance Committee will consider director candidates recommended by stockholders. The Committee does not intend to alter the manner in which it evaluates candidates, including the minimum criteria set forth above, based on whether the candidate was recommended by a stockholder or not. Stockholders who wish to recommend individuals for consideration by the Nominating and Corporate Governance Committee to become nominees for election to the Board may do so by delivering a written recommendation to the Nominating and Corporate Governance Committee at the following address: Gran Tierra Energy Inc., 300, 611-10<sup>th</sup> Avenue S.W., Calgary, Alberta T2R 0B2 (Canada), Attention: Director Nominations. This written recommendation must be delivered by at least May 13, 2008, the date 120 days prior to the anniversary date of the mailing of Gran Tierra's proxy statement for the last Annual Meeting of Stockholders. Submissions must include the full name of the proposed nominee, a description of the proposed nominee's qualifications as a director and

a representation that the nominating stockholder is a beneficial or record owner of Gran Tierra's stock. Any such submission must be accompanied by the written consent of the proposed nominee to be named as a nominee and to serve as a director if elected.

#### STOCKHOLDER COMMUNICATIONS WITH THE BOARD OF DIRECTORS

The Company's Board has adopted a formal process by which stockholders may communicate with the Board or any of its directors. This information is available on the Company's website at www.grantierra.com.

#### CODE OF ETHICS

Gran Tierra has adopted the Gran Tierra Energy Inc. Code of Business Conduct and Ethics, or the Code of Ethics, that applies to all officers, directors and employees. The Code of Ethics is available to stockholders on our website at www.grantierra.com. If we make any substantive amendments to the Code of Ethics or grant any waiver from a provision of the Code of Ethics to any executive officer or director, we will promptly disclose the nature of the amendment or waiver on our website.

#### PROPOSAL 2

# APPROVAL OF 2007 EQUITY INCENTIVE PLAN, AS AMENDED AND RESTATED FROM THE 2005 EQUITY INCENTIVE PLAN

In June 2007, the Board of Directors of Gran Tierra, or the Board, adopted Gran Tierra's 2007 Equity Incentive Plan, or the Incentive Plan, subject to stockholder approval, which is an amended, restated and retitled version of Gran Tierra's 2005 Equity Incentive Plan, or the Prior Plan. There are 9,000,000 shares of Common Stock reserved for issuance under the Incentive Plan.

Under the Prior Plan, our board of directors is authorized to issue options or other rights to acquire up to 2,000,000 shares of our common stock. On November 8, 2006, our board of directors granted options to acquire 1,180,000 shares of common stock at an exercise price of \$1.27 per share, which options cannot be exercised, and will be rescinded, if our stockholders do not approve an increase in the number of shares authorized under the Prior Plan sufficient to permit the issuance of the shares issuable upon exercise of these additional stock options. These stock options are reflected in the table below under the heading "Equity Compensation Plan" as not being approved by security holders. In addition, in 2007 through May 2, 2007, the Board granted options to acquire an additional 850,000 shares of common stock at a weighted average exercise price of \$1.25 per share, which options cannot be exercised, and will be rescinded, if our stockholders do not approve an increase in the number of shares authorized under the Prior Plan sufficient to permit the issuance of the shares issuable upon exercise of these additional stock options. We refer to these options to purchase, collectively, 2,030,000 shares, as the "Conditional Grants." The Incentive Plan, subject to stockholder approval, amends, restates and retitles the Prior Plan, including an increase in the number of shares authorized under the Prior Plan to 9,000,000 shares under the Incentive Plan in order to issue the shares granted by the Board as described above.

Under the Prior Plan, 2,000,000 shares of common stock were authorized for issuance. The Prior Plan limited to no more than 1,000,000 shares the shares reserved for grants to the former senior management team of Gran Tierra Energy, Inc., the Canadian corporation. The Conditional Grants exceed this limit; however, the Incentive Plan eliminates this limit on the number of shares available for issuance to the former senior management team of the Canadian corporation. The Board determined that the elimination of this limit was in the best interests of Gran Tierra to retain the services of the senior management team.

The Prior Plan also provided that no more than 200,000 shares could be allocated in the aggregate to the awards that were granted to any individual under the plan during any calendar year. One of the Conditional Grants, a grant to Martin Eden, our Chief Financial Officer, exceeds this limit; however, the Incentive Plan eliminates this share limit. The Board determined that the elimination of this limit was in the best interests of Gran Tierra in order to give the Board greater flexibility to grant awards under the Incentive Plan.

If the stockholders do not approve this Proposal 2, the Conditional Grants will be rescinded; if the stockholders approve this Proposal 2, the Conditional Grants will no longer be subject to rescission for failure to obtain stockholder approval.

Under the Prior Plan, the Prior Plan would terminate on November 10, 2015. If this Proposal 2 is approved, the Incentive Plan will not have a set termination date.

The Prior Plan also allowed the Board, or any committee of the Board authorized to administer the Prior Plan, to grant options with a reload feature. The reload feature under the Prior Plan allowed the holder of an option, contemporaneously with the payment of the exercise price of the option in shares of common stock, to receive a reload option to purchase shares of common stock equal to the sum of the number of shares used to exercise the option and with respect to nonqualified stock options, the number of shares used to satisfy applicable withholding taxes. The Incentive Plan eliminates the ability of the Board to grant options with a reload feature. The Board determined it was in the best interests of Gran Tierra to eliminate the reload feature.

Additionally, the Incentive Plan, subject to stockholder approval, generally permits Gran Tierra, under Section 162(m) of the Internal Revenue Code of 1986, as amended, or the Code, to take a deduction for certain compensation expenses. This provision is required for Gran Tierra to be able to continue to deduct as a business expense certain compensation attributable to the exercise of stock options and stock appreciation rights granted under the Incentive Plan. Section 162(m) denies a deduction to any publicly held corporation for certain compensation paid to specified employees in a taxable year to the extent that the compensation exceeds \$1 million for any covered employee. See "U.S. Federal Income Tax Information" below for a discussion of the application of Section 162(m). In light of the Section 162(m) requirements, the Board has approved the Incentive Plan, subject to stockholder approval, to include a limitation providing that no person may be granted options and stock appreciation rights under the Incentive Plan during a calendar year to purchase in excess of 1,000,000 shares of Common Stock. Previously, no such formal limitation was placed on the number of shares of Common Stock available for grants to any individual.

All outstanding stock awards granted under the Prior Plan remain subject to the terms of the Prior Plan. As of August 13, 2007, awards (net of canceled or expired awards) covering an aggregate of 3,400,000 shares of our common stock had been granted under the Prior Plan (which is in excess of the authorized number of shares under the Prior Plan; *provided, however*, that the Conditional Grants will be rescinded if our stockholders do not approve this Proposal 2). No shares of Common Stock remained available for future grant under the Prior Plan. The Incentive Plan will amend and restate the Prior Plan.

Stockholders are requested in this Proposal 2 to approve the 2007 Equity Incentive Plan, as amended and restated from the 2005 Equity Incentive Plan, referred to as the Prior Plan. To be approved, the 2007 Equity Incentive Plan, as amended and restated from the Prior Plan, must receive more "For" votes than "Against" votes. For purposes of this vote abstentions and broker non-votes will not be counted for any purpose in determining whether this matter has been approved.

## The Board Of Directors Recommends A Vote In Favor Of Proposal 2.

The essential features of the Incentive Plan are outlined below:

## **GENERAL**

The Incentive Plan provides for the grant of stock options, restricted stock awards, stock appreciation rights, restricted stock units and other stock awards (collectively "awards"). Stock options granted under the Incentive Plan are not intended to qualify as incentive stock options within the meaning of Section 422 of the United States Internal Revenue Code of 1986, as amended, or the Code. Stock appreciation rights granted under the Incentive Plan may be tandem rights, concurrent rights or independent rights. See "U.S. Federal Income Tax Information" for a discussion of the tax treatment of awards. To date, Gran Tierra has granted only stock options under the Incentive Plan.

#### PURPOSE

The Board adopted the Incentive Plan, which is an amendment and restatement of the 2005 Equity Incentive Plan, or the Prior Plan, to provide a means by which employees, directors and consultants of Gran Tierra and its affiliates may be given an opportunity to purchase stock in Gran Tierra, to assist in retaining the services of such persons, to secure and retain the services of persons capable of filling such positions and to provide incentives for such persons to exert maximum efforts for the success of Gran Tierra and its affiliates. All of the approximately 160 employees, directors and consultants of Gran Tierra and its affiliates are eligible to participate in the Incentive Plan.

#### ADMINISTRATION

The Board administers the Incentive Plan. Subject to the provisions of the Incentive Plan, the Board has the power to construe and interpret the Incentive Plan and to determine the persons to whom and the dates on which awards will be granted, the number of shares of Common Stock to be subject to each award, the time or times during the term of each award within which all or a portion of such award may be exercised, the exercise price, the type of consideration and other terms of the award.

The Board has the power to delegate administration of the Incentive Plan to a committee composed of not fewer than two members of the Board. A committee may consist solely of two or more outside directors in accordance with Section 162(m) of the Code or solely of two or more non-employee directors in accordance with Rule 16b-3 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Board has delegated administration of the Incentive Plan to the Compensation Committee of the Board. As used herein with respect to the Incentive Plan, the "Board" refers to any committee the Board appoints as well as to the Board itself.

#### STOCK SUBJECT TO THE INCENTIVE PLAN

Subject to this Proposal, an aggregate of 9,000,000 shares of Common Stock is reserved for issuance under the Incentive Plan. If awards granted under the Incentive Plan expire or otherwise terminate without being exercised, the shares of Common Stock not acquired pursuant to such awards again become available for issuance under the Incentive Plan. If Gran Tierra reacquires unvested stock issued under the Incentive Plan, the reacquired stock will not become available for reissuance under the Incentive Plan.

#### **ELIGIBILITY**

Employees (including officers), directors, and consultants of both Gran Tierra and its affiliates are eligible to receive all types of awards under the Incentive Plan. No person may be granted awards under the Incentive Plan exercisable for more than 1,000,000 shares of Common Stock during any calendar year ("Section 162(m) Limitation").

## TERMS OF OPTIONS

The following is a description of the permissible terms of options under the Incentive Plan. Individual option grants may be more restrictive as to any or all of the permissible terms described below.

## **Exercise Price; Payment**

The exercise price of options may not be less than 100% of the fair market value of the stock on the date of grant. If options were granted to covered executives with exercise prices below fair market value, deductions for compensation attributable to the exercise of such options could be limited by Section 162(m) of the Code. See "U.S. Federal Income Tax Information." The closing price of Gran Tierra's common stock as reported on the Over the Counter Bulletin Board on August 13, 2007 was \$1.75 per share.

The exercise price of options granted under the Incentive Plan must be paid either in cash at the time the option is exercised or at the discretion of the Board, (i) by delivery of other Common Stock of Gran Tierra, (ii) pursuant to a deferred payment arrangement or (iii) in any other form of legal consideration acceptable to the Board.

#### **Option Exercise**

Options granted under the Incentive Plan may become exercisable in cumulative increments ("vest") as determined by the Board. Shares covered by currently outstanding options under the Incentive Plan typically vest at the rate of over three year period in three annual installments during the participant's employment by, or service as a director or consultant to, Gran Tierra or an affiliate (collectively, "service"). Shares covered by options granted in the future under the Incentive Plan may be subject to different vesting terms. The Board has the power to accelerate the time during which an option may vest or be exercised. In addition, options granted under the Incentive Plan may permit exercise prior to vesting, but in such event the participant may be required to enter into an early exercise stock purchase agreement that allows Gran Tierra to repurchase unvested shares, generally at their exercise price, should the participant's service terminate before vesting. To the extent provided by the terms of an option, a participant may satisfy any federal, state or local tax withholding obligation relating to the exercise of such option by a cash payment upon exercise, by authorizing Gran Tierra to withhold a portion of the stock otherwise issuable to the participant, by delivering already-owned common stock of Gran Tierra or by a combination of these means.

#### Term

The maximum term of options under the Incentive Plan is 10 years. Options under the Incentive Plan generally terminate three months after termination of the participant's service unless (i) such termination is due to the participant's permanent and total disability (as defined in the Code), in which case the option may, but need not, provide that it may be exercised (to the extent the option was exercisable at the time of the termination of service) at any time within 12 months of such termination; (ii) the participant dies before the participant's service has terminated, or within three months after termination of such service, in which case the option may, but need not, provide that it may be exercised (to the extent the option was exercisable at the time of the participant's death) within 18 months of the participant's death by the person or persons to whom the rights to such option pass by will or by the laws of descent and distribution; or (iii) the option by its terms specifically provides otherwise. A participant may designate a beneficiary who may exercise the option following the participant's death. Individual option grants by their terms may provide for exercise within a longer period of time following termination of service.

The option term generally may be extended in the event that exercise of the option within these periods is prohibited. A participant's option agreement may provide that if the exercise of the option following the termination of the participant's service would be prohibited because the issuance of stock would violate the registration requirements under the Securities Act of 1933, as amended (the "Securities Act"), then the option will terminate on the earlier of (i) the expiration of the term of the option or (ii) three months after the termination of the participant's service during which the exercise of the option would not be in violation of such registration requirements.

## TERMS OF RESTRICTED STOCK AWARDS AND PURCHASES OF RESTRICTED STOCK

## **Payment**

The Board determines the purchase price under a restricted stock purchase agreement but the purchase price may not be less than 100% of the fair market value of Gran Tierra's common stock on the date of purchase. The Board may award stock bonuses in consideration of past services without a purchase payment.

The purchase price of stock acquired pursuant to a restricted stock purchase agreement under the Incentive Plan must be paid either in cash at the time of purchase or at the discretion of the Board, (i) by delivery of other common stock of Gran Tierra, (ii) pursuant to a deferred payment arrangement or (iii) in any other form of legal consideration acceptable to the Board.

## Vesting

Shares of stock sold or awarded under the Incentive Plan may, but need not be, subject to a repurchase option in favor of Gran Tierra in accordance with a vesting schedule as determined by the Board. The Board has the power to accelerate the vesting of stock acquired pursuant to a restricted stock purchase agreement under the Incentive Plan.

#### Restrictions on Transfer

Rights under a stock bonus or restricted stock bonus agreement may be transferred only upon the terms and conditions of the award agreement as the Board shall determine in its discretion, except where such assignment is required by law or expressly authorized by the terms of the applicable stock bonus or restricted stock purchase agreement.

## STOCK APPRECIATION RIGHTS

The Incentive Plan authorizes the grant of stock appreciation rights.

Stock appreciation rights entitle the participant to receive upon exercise an appreciation distribution equal to the fair market value of that number of shares equal to the number of share equivalents in which the participant is vested under the independent stock appreciation rights less the fair market value of such number of shares of stock on the date of grant of the independent stock appreciation rights. Appreciation distributions payable upon exercise of stock appreciation rights may, at the Board's discretion, be made in cash, in shares of stock or a combination thereof.

#### RESTRICTIONS ON TRANSFER

The Board may grant stock options that are transferable to the extent provided in the stock option agreement. Shares subject to repurchase by Gran Tierra under an early exercise stock purchase agreement may be subject to restrictions on transfer that the Board deems appropriate.

#### ADJUSTMENT PROVISIONS

Transactions not involving receipt of consideration by Gran Tierra, such as a merger, consolidation, reorganization, stock dividend, or stock split, may change the type(s), class(es) and number of shares of common stock subject to the Incentive Plan and outstanding awards. In that event, the Incentive Plan will be appropriately adjusted as to the type(s), class(es) and the maximum number of shares of Common Stock subject to the Incentive Plan, and outstanding awards will be adjusted as to the type(s), class(es), number of shares and price per share of Common Stock subject to such awards.

## EFFECT OF CERTAIN CORPORATE TRANSACTIONS

In the event of (i) the sale, lease, license or other disposition of all or substantially all of the assets of Gran Tierra, (ii) the sale or other disposition of all or substantially all of the outstanding securities of Gran Tierra, or (iii) certain specified types of merger, consolidation or similar transactions (collectively, "corporate transaction"), any surviving or acquiring corporation may continue or assume awards outstanding under the Incentive Plan or may substitute similar awards. If any surviving or acquiring corporation does not assume such awards or to substitute similar awards, then with respect to awards held by participants whose service with Gran Tierra or an affiliate has not terminated as of the effective date of the corporate transaction, the vesting of such awards (and, if applicable, the time during which such awards may be exercised) will be accelerated in full and the awards will terminate if not exercised (if applicable) at or prior to such effective date.

The Incentive Plan provides, that in the event of certain change of control events, any outstanding stock awards may be subject to additional acceleration of vesting and exercisability upon or after such change of control event, if such acceleration is provided for in the individual award holder's stock award agreement

The acceleration of an award in the event of a corporate transaction or a change in control event may be viewed as an anti-takeover provision, which may have the effect of discouraging a proposal to acquire or otherwise obtain control of Gran Tierra.

## DURATION, AMENDMENT AND TERMINATION

The Board may suspend or terminate the Incentive Plan without stockholder approval or ratification at any time or from time to time.

The Board may also amend the Incentive Plan at any time or from time to time. However, no amendment will be effective unless approved by the stockholders of Gran Tierra within 12 months before or after its adoption by the Board to the extent such approval is necessary to satisfy the requirements of Section 422 of the Code. The Board may submit any other amendment to the Incentive Plan for stockholder approval.

#### U.S. FEDERAL INCOME TAX INFORMATION

#### Stock Options, Restricted Stock Purchase Awards and Stock Bonuses

Stock options, restricted stock purchase awards and stock bonuses granted under the Incentive Plan generally have the following federal income tax consequences.

There are no tax consequences to the participant or Gran Tierra by reason of the grant. Upon acquisition of the stock, the participant normally will recognize taxable ordinary income equal to the excess, if any, of the stock's fair market value on the acquisition date over the purchase price. However, to the extent the stock is subject to certain types of vesting restrictions, the taxable event will be delayed until the vesting restrictions lapse unless the participant elects to be taxed on receipt of the stock. With respect to employees, Gran Tierra is generally required to withhold from regular wages or supplemental wage payments an amount based on the ordinary income recognized. Subject to the requirement of reasonableness, the provisions of Section 162(m) of the Code and the satisfaction of a tax reporting obligation, Gran Tierra will generally be entitled to a business expense deduction equal to the taxable ordinary income realized by the participant.

Upon disposition of the stock, the participant will recognize a capital gain or loss equal to the difference between the selling price and the sum of the amount paid for such stock plus any amount recognized as ordinary income upon acquisition (or vesting) of the stock. Such gain or loss will be long-term or short-term depending on whether the stock was held for more than one year. Slightly different rules may apply to participants who acquire stock subject to certain repurchase options or who are subject to Section 16(b) of the Exchange Act.

## Stock Appreciation Rights

No taxable income is realized upon the receipt of a stock appreciation right, but upon exercise of the stock appreciation right the fair market value of the shares (or cash in lieu of shares) received must be treated as compensation taxable as ordinary income to the participant in the year of such exercise. Generally, with respect to employees, Gran Tierra is required to withhold from the payment made on exercise of the stock appreciation right or from regular wages or supplemental wage payments an amount based on the ordinary income recognized. Subject to the requirement of reasonableness, Section 162(m) of the Code and the satisfaction of a reporting obligation, Gran Tierra will be entitled to a business expense deduction equal to the taxable ordinary income recognized by the participant.

#### Potential Limitation on Company Deductions

Section 162(m) of the Code denies a deduction to any publicly held corporation for compensation paid to certain "covered employees" in a taxable year to the extent that compensation to such covered employee exceeds \$1 million. It is possible that compensation attributable to awards, when combined with all other types of compensation received by a covered employee from Gran Tierra, may cause this limitation to be exceeded in any particular year.

Certain kinds of compensation, including qualified "performance-based compensation," are disregarded for purposes of the deduction limitation. In accordance with Treasury Regulations issued under Section 162(m), compensation attributable to stock options and stock appreciation rights will qualify as performance-based compensation if the award is granted by a compensation committee comprised solely of "outside directors" and either (i) the plan contains a per-employee limitation on the number of shares for which such awards may be granted during a specified period, the per-employee limitation is approved by the stockholders, and the exercise price of the award is no less than the fair market value of the stock on the date of grant, or (ii) the award is granted (or exercisable) only upon the achievement (as certified in writing by the compensation committee) of an objective performance goal established in writing by the compensation committee while the outcome is substantially uncertain, and the award is approved by stockholders.

Awards to purchase restricted stock and stock bonus awards will qualify as performance-based compensation under the Treasury Regulations only if (i) the award is granted by a compensation committee comprised solely of "outside directors," (ii) the award is granted (or exercisable) only upon the achievement of an objective performance goal established in writing by the compensation committee while the outcome is substantially uncertain, (iii) the compensation committee certifies in writing prior to the granting (or exercisability) of the award that the performance goal has been satisfied and (iv) prior to the granting (or exercisability) of the award, stockholders have approved the material terms of the award (including the class of employees eligible for such award, the business criteria on which the performance goal is based, and the maximum amount -- or formula used to calculate the amount -- payable upon attainment of the performance goal).

#### **NEW PLAN BENEFITS**

The following table presents certain information with respect to options granted under the Incentive Plan as of August 13, 2007, subject to the stockholders' approval of the increase in the number of shares authorized for issuance from the 2005 Equity Incentive Plan, to (i) our Chief Executive Officer and our four other most highly compensated executive officers at December 31, 2006 (the "Named Executive Officers"), (ii) all executive officers as a group, and (iii) all non-executive officer employees as a group.

# NEW PLAN BENEFITS 2007 Equity Incentive Plan

| Name and Position (1)                          | Number of Shares Underlying Options Granted |
|--|---|
| Dana Coffield,                                 | 200,000                                     |
| President and Chief Executive Officer(2)       |   |
| James Hart,                                    | 125,000                                     |
| Former Vice President, Finance and             |   |
| Chief Financial Officer                        |   |
| Rafael Orunesu,                                | 100,000                                     |
| President, Gran Tierra Argentina               |   |
| Max Wei  | 100,000                                     |
| Vice President, Operations                     |   |
| Edgar Dyes,                                    | 100,000                                     |
| President, Argosy Energy/                      |   |
| Gran Tierra Energy Columbia                    |   |
| All Executive Officers as a Group (3)          | 850,000                                     |
| All Non-Employee Directors as a Group (4)      | 250,000                                     |
| All Non-Executive Officer Employees as a Group | 930,000                                     |

<sup>(1)</sup> Each of the option grants in this table are Conditional Grants that will be rescinded in the event that Proposal 2 is not approved.

<sup>(2)</sup> These options also exceed the 1,000,000 share limit for grants to former executive officers of our predecessor Canadian corporation, which provision is eliminated if this Proposal 2 is adopted, also enabling this grant to not be rescinded.

<sup>(3)</sup> These options include an option held by Martin Eden, our Chief Financial Officer, to purchase 225,000 shares, which option is in excess of the 200,000 share limit for grants to any one person during a year, which provision is eliminated if Proposal 2 is adopted.

<sup>(4)</sup> Does not include the grant to Mr. Hart, who is now a non-employee director but appears in our Summary Compensation Table, and is therefore listed separately above.

## SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

The following table provides certain information with respect to all of Gran Tierra's equity compensation plans in effect as of the end of December 31, 2006.

## **EQUITY COMPENSATION PLAN**

Securities authorized for issuance under equity compensation plans as of December 31, 2006 are as follows:

| Plan category                          | Number of<br>securities to be<br>issued upon<br>exercise of options | Weighted average exercise price of outstanding options | Number of securities<br>remaining available<br>for future<br>Issuance |
|--|---|--|---|
| Equity compensation plans approved     |   |  |   |
| by security holders                    | 1,520,000   | \$1.12   | 480,000   |
| Equity compensation plans not approved |   |  |   |
| by security holders                    | 1,180,000   | \$1.27   |   |
| Total                                  | 2,700,000   | <del></del>  | 480,000   |

The only equity compensation plan approved by our stockholders is our 2005 Equity Incentive Plan, under which our board of directors is authorized to issue options or other rights to acquire up to 2,000,000 shares of our common stock. On November 8, 2006, our board of directors granted options to acquire 1,180,000 shares of common stock at an exercise price of \$1.27 per share, which options cannot be exercised, and will be rescinded, if our stockholders do not approve an increase in the number of shares authorized under the 2005 Equity Incentive Plan sufficient to permit the issuance of the shares issuable upon exercise of these additional stock options. These stock options are reflected in the table above as not being approved by security holders. In addition, in 2007 through May 2, 2007, the Board granted options to acquire an additional 850,000 shares of common stock at a weighted average exercise price of \$1.25 per share, which options cannot be exercised, and will be rescinded, if our stockholders do not approve an increase in the number of shares authorized under the 2005 Equity Incentive Plan sufficient to permit the issuance of the shares issuable upon exercise of these additional stock options.

#### PROPOSAL 3

## RATIFICATION OF SELECTION OF INDEPENDENT AUDITORS

The Audit Committee of the Board of Directors has selected Deloitte & Touche LLP as our independent auditors for the fiscal year ending December 31, 2007 and has further directed that management submit the selection of independent auditors for ratification by the stockholders at the Annual Meeting. Deloitte & Touche LLP has audited our financial statements since inception in 2005. Representatives of Deloitte & Touche LLP are expected to be present at the Annual Meeting. They will have an opportunity to make a statement if they so desire and will be available to respond to appropriate questions.

Neither our Bylaws nor other governing documents or law require stockholder ratification of the selection of Deloitte & Touche LLP as our independent auditors. However, the Audit Committee of the Board is submitting the selection of Deloitte & Touche LLP to the stockholders for ratification as a matter of good corporate practice. If the stockholders fail to ratify the selection, the Audit Committee of the Board will reconsider whether or not to retain that firm. Even if the selection is ratified, the Audit Committee of the Board in its discretion may direct the appointment of different independent auditors at any time during the year if they determine that such a change would be in the best interests of Gran Tierra and its stockholders.

The affirmative vote of the holders of a majority of the shares present in person or represented by proxy and voting at the annual meeting will be required to ratify the selection of Deloitte & Touche LLP. Broker non-votes and abstentions are counted towards a quorum, but are not counted for any purpose in determining whether this matter has been approved.

#### PRINCIPAL ACCOUNTANT FEES AND SERVICES

Set forth below is a summary of fees paid to Deloitte & Touche LLP, our independent registered Chartered Accountants, for services in the fiscal periods ended December 31, 2005 and December 31, 2006. In determining the independence of Deloitte & Touche LLP, the Audit Committee considered whether the provision of non-audit services is compatible with maintaining Deloitte & Touche LLP's independence.

|                 | 2005<br>Deloitte & Touche<br>LLP | 2006<br>Deloitte & Touche<br>LLP |
|-----------------|----------------------------------|----------------------------------|
| Audit Fees      | \$111,195                        | \$478,719                        |
| Audit Related   | <del></del>                      | \$ 35,394                        |
| Tax Preparation | 15,412                           | 73,694                           |
| All Other Fees  | 22,155                           | =                                |
| Total           | 148,762                          | \$587,807                        |

#### **Audit Fees**

The total audit fees and reimbursement of expenses paid to Deloitte & Touche LLP were for audits, reviews of the quarterly financial statements, and the preparation of comfort letters and consents. As well, an audit was performed on the nine months ended September 30, 2006 to facilitate the application to register the common shares issued in June 2006.

#### **Audit Related**

Miscellaneous advisory services, related to the acquisitions and share registration activities of the company during the year.

#### Tax Fees

Tax preparation fees, including reimbursement of expenses, paid to Deloitte & Touche LLP in fiscal 2006 were for the preparation of our US, Canadian, Colombian and Argentinean tax returns for 2005.

## PRE-APPROVAL POLICIES AND PROCEDURES.

Before we engage an independent public accountant to render audit or non-audit services, the engagement is approved by our audit committee or the engagement to render services is entered into pursuant to pre-approval policies and procedures established by the audit committee. The pre-approval policy adopted by our audit committee on March 9, 2006 to permit pre-approval of non-audit services is attached as Schedule A to the charter of the audit committee, which was filed as Exhibit 99.1 to our Annual Report on Form 10-KSB for 2005. This policy requires that the audit committee consider, prior to pre-approving any non-audit services, multiple factors taken as a whole, including whether the services are prohibited pursuant to SEC rules, whether the auditors are best positioned to provide the services, and the percentage of total services the non-audit services will comprise. Requests for non-audit services will be made in writing to our independent auditor specifying the services requested and the reasons therefor, and the chairperson of the audit committee will be copied on the communication. Then our independent auditor must respond to our with a description of the services, the fees that it will charge, and a request for preapproval of the services plus pre-approval of 10% over the amount. The chairperson of the audit committee will then make a determination based on all of the relevant factors, and if approved report back to the audit committee at the next audit committee meeting for ratification.

The Audit Committee has determined that the rendering of the services other than audit services by Deloitte & Touche LLP is compatible with maintaining the principal accountant's independence.

THE BOARD OF DIRECTORS RECOMMENDS A VOTE IN FAVOR OF PROPOSAL 3.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

## BENEFICIAL OWNERSHIP OF OUR COMMON STOCK BY OUR DIRECTORS, OFFICERS AND HOLDERS OF 5% OF OUR COMMON STOCK

The following table sets forth information regarding the beneficial ownership of our common stock as of August 13, 2007 by (1) each person who, to our knowledge, beneficially owns more than 5% of the outstanding shares of the common stock; (2) each of our directors and officers; and (3) all of our executive officers and directors as a group. Unless otherwise indicated in the footnotes to the following table, each person named in the table has sole voting and investment power and that person's address is 300, 611-10<sup>th</sup> Avenue, S.W., Calgary, Alberta, Canada, T2R 0B2. Shares of common stock subject to options or warrants currently exercisable or exercisable within 60 days following August 13, 2007 are deemed outstanding for computing the share ownership and percentage of the person holding such options and warrants, but are not deemed outstanding for computing the percentage of any other person. All share numbers and ownership percentage calculations below assume that all Exchangeable Shares of Goldstrike Exchange Co. have been converted on a one-for-one basis into corresponding shares of our common stock.

| Name and Address of Beneficial Owner (1)                     | Amount and Nature of<br>Beneficial Ownership | Percentage of Class |
|--|--|---------------------|
| Dana Coffield (2)  | 1,888,829                                    | 1.99%               |
| James Hart (3)   | 1,743,850                                    | 1.84%               |
| Max Wei (4)  | 1,783,834                                    | 1.88%               |
| Rafael Orunesu (5)   | 1,863,850                                    | 1.97%               |
| Edgar Dyes   | _  |                     |
| Jeffrey Scott (6)  | 2,563,861                                    | 2.70%               |
| Walter Dawson (7)  | 3,005,952                                    | 3.16%               |
| Verne Johnson (8)  | 1,662,884                                    | 1.75%               |
| Nadine C. Smith (9)  | 2,099,094                                    | 2.21%               |
| Greywolf Capital Management LP (10)                          | 10,142,001                                   | 10.35%              |
| Millennium Global Investments Limited (11)                   | 5,002,500                                    | 5.19%               |
| US Global Investors, Inc. (12)                               | 5,858,675                                    | 6.08%               |
| Directors and officers as a group (total of 10 persons) (13) | 16,612,154                                   | 17.26%              |

<sup>(1)</sup> Beneficial ownership is calculated based on 94,674,410 shares of common stock issued and outstanding as of August 13, 2007, which number includes shares of common stock issuable upon the exchange of the exchangeable shares of Goldstrike Exchange Co. issued to certain former holders of Gran Tierra Canada's common stock. Beneficial ownership is determined in accordance with Rule 13d-3 of the SEC. The number of shares beneficially owned by a person includes shares of common stock underlying options or warrants held by that person that are currently exercisable or exercisable within 60 days of August 13, 2007. The shares issuable pursuant to the exercise of those options or warrants are deemed outstanding for computing the percentage ownership of the person holding those options and warrants but are not deemed outstanding for the purposes of computing the percentage ownership of any other person. Unless otherwise indicated, the persons and entities named in the table have sole voting and sole investment power with respect to the shares set forth opposite that person's name, subject to community property laws, where applicable.

<sup>(2)</sup> The number of shares beneficially owned includes an option to acquire 54,167 shares of common stock exercisable within 60 days of August 13, 2007, and shares issuable upon exercise of warrants to acquire 48,328 shares of common stock exercisable within 60 days of August 13, 2007. The number of shares beneficially owned also includes 1,689,683 exchangeable shares.

<sup>(3)</sup> The number of shares beneficially owned includes an option to acquire 54,167 shares of common stock exercisable within 60 days of August 13, 2007. All other shares beneficially owned by such stockholder are exchangeable shares.

- (4) The number of shares beneficially owned includes an option to acquire 54,167 shares of common stock exerciseable within 60 days of August 13, 2007, and shares issuable upon exercise of a warrant to acquire 13,328 shares of common stock exercisable within 60 days of August 13, 2007. The number of shares beneficially owned also includes 1,689,683 exchangeable shares.
- (5) The number of shares beneficially owned includes an option to acquire 54,167 shares of common stock exerciseable within 60 days of August 13, 2007, and shares issuable upon exercise of a warrant to acquire 40,000 shares of common stock exercisable within 60 days of August 13, 2007. The number of shares beneficially owned also includes 1,689,683 exchangeable shares.
- (6) The number of shares beneficially owned includes an option to acquire 50,000 shares of common stock exercisable within 60 days of August 13, 2007, and shares issuable upon exercise of warrants to acquire 274,991 shares of common stock exercisable within 60 days of August 13, 2007. The number of shares beneficially owned also includes 1,688,889 exchangeable shares.
- (7) The number of shares beneficially owned includes an option to acquire 33,333 shares of common stock exercisable within 60 days of August 13, 2007. The number beneficially owned also includes shares issuable upon exercise of warrants to acquire 375,000 shares of common stock exercisable within 60 days of August 13, 2007, of which warrants to acquire 275,000 shares are held by Perfco Investments Ltd. ("Perfco"). The number of shares beneficially owned also includes 550,000 shares of common stock directly owned by Perfco and 158,730 shares of common stock directly owned by Mr. Dawson's spouse. The number of shares beneficially owned includes 1,688,889 exchangeable shares, of which 1,587,302 are held by Perfco. Mr. Dawson is the sole owner of Perfco and has sole voting and investment power over the shares beneficially owned by Perfco. Mr. Dawson disclaims beneficial ownership over the shares owned by Mr. Dawson's spouse.
- (8) The number of shares beneficially owned includes an option to acquire 33,333 shares of common stock exercisable within 60 days of August 13, 2007, and shares issuable upon exercise of a warrant to acquire 112,496 shares of common stock exercisable within 60 days of August 13, 2007. The number of shares beneficially owned includes 1,292,064 exchangeable shares, of which 396,825 are held by KirstErin Resources, Ltd., a private family-owned business of which Mr. Johnson is the President. Mr. Johnson has sole voting and investment power over the shares held by KirstErin Resources, Ltd.
- (9) The number of shares beneficially owned includes an option to acquire 33,333 shares of common stock exercisable within 60 days of August 13, 2007, shares issuable upon exercise of a warrant to acquire 362,500 shares of common stock exercisable within 60 days of August 13, 2007, and 100,000 shares and shares issuable upon exercise of a warrant to acquire 50,000 shares of common stock exercisable within 60 days of August 13, 2007 held by John D. Long, Jr., Ms. Smith's spouse.
- (10) Greywolf Capital Management LP is the investment manager for (a) Greywolf Capital Overseas Fund ("GCOF"), which owns 4,899,400 shares of common stock and a warrant to acquire 2,400,000 shares of common stock exercisable within 60 days of August 13, 2007, and (b) Greywolf Capital Partners II ("GCP"), which owns 1,931,267 shares of common stock and a warrant to acquire 933,334 shares of common stock exercisable within 60 days of August 13, 2007. William Troy has the power to vote and dispose of the shares of common stock beneficially owned by GCOF and GCP. The address for Greywolf Capital Management LP is 4 Manhattanville Road, Purchase, NY 10577.
- (11) Includes shares beneficially owned by Millennium Global High Yield Fund Limited (the "High Yield Fund") and Millennium Global Natural Resources Fund Limited (the "Natural Resources Fund"). The High Yield Fund owns 2,668,000 shares of common stock and a warrant to acquire 1,334,000 shares of common stock exercisable within 60 days of August 13, 2007. The Natural Resources Fund owns 667,000 shares of common stock and a warrant to acquire 333,500 shares of common stock exercisable within 60 days of August 13, 2007. Joseph Strubel has the power to vote and dispose of the shares of common stock beneficially owned by the High Yield Fund and the Natural Resources Fund. The address for Millennium Global Investments Limited is 57-59 St. James Street, London, U.K., SW1A 1LD.
- (12) Includes shares beneficially owned by US Global Investors Global Resources Fund (the "Global Fund") and US Global Investors Balanced Natural Resources Fund (the "Balanced Fund"). The Global Fund owns 3,883,675 shares of common stock and a warrant to acquire 1,550,000 shares of common stock exercisable

within 60 days of August 13, 2007. The Balanced Fund owns 233,333 shares of common stock and a warrant to acquire 116,667 shares of common stock exercisable within 60 days of August 13, 2007. The remaining 858,675 shares of common stock are owned by the Meridian Resources Fund. U.S. Global Investors has the power to vote and dispose of the shares of common stock beneficially owned by the Global Fund, the Balanced fund and the Meridian Resources Fund. The address for US Global Investors, Inc. is 7900 Callaghan Road, San Antonio, Texas 78229.

(13) The number of shares beneficially owned includes options to acquire 366,667 shares of common stock exercisable within 60 days of August 13, 2007, and warrants to acquire 1,226,642 shares of common stock exercisable within 60 days of August 13, 2007. The number of shares beneficially owned also includes 11,428,574 exchangeable shares.

## SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

We were not subject to Section 16(a) of the Securities Exchange Act of 1934, as amended, in fiscal 2006.

#### **EXECUTIVE COMPENSATION**

#### **EXECUTIVE OFFICERS**

The following is a brief biography of all of our executive officers as of April 2, 2007:

Dana Coffield, President and Chief Executive Officer and Director. See Proposal 1 for Mr. Coffield's biography.

Martin H. Eden, Chief Financial Officer, age 59. Mr. Eden joined our company as Chief Financial Officer on January 2, 2007. He has over 26 years experience in accounting and finance in the energy industry in Canada and overseas. He was Chief Financial Officer of Artumas Group Inc., a publicly listed Canadian oil and gas company from April 2005 to December 2006 and was a director from June to October, 2006. He has been president of Eden and Associates Ltd., a financial consulting firm, from January 1999 to present. From October 2004 to March 2005 he was CFO of Chariot Energy Inc., a Canadian private oil and gas company. From January 2004 to September 2004, he was CFO of Assure Energy Inc., a publicly traded oil and gas company listed in the United States. From January 2001 to December 2002, he was CFO of Geodyne Energy Inc., a publicly listed Canadian oil and gas company. From 1997 to 2000, he was Controller and subsequently CFO of Kyrgoil Corporation, a publicly listed Canadian oil and gas company with operations in Central Asia. He spent nine years with Nexen Inc. (1986-1996), including three years as Finance Manager for Nexen's Yemen operations and six years in Nexen's financial reporting and special projects areas in its Canadian head office. Mr. Eden has worked in public practice, including two years as an audit manager for Coopers & Lybrand in East Africa. Mr. Eden holds a Bachelor of Science degree in Economics from Birmingham University, England, a Masters of Business Administration from Henley Management College/Brunel University, England, and is a member of the Institute of Chartered Accountants of Alberta and the Institute of Chartered Accountants in England and Wales.

Max Wei, Vice President, Operations, age 56. Mr. Wei is a Petroleum Engineering graduate from University of Alberta and has twenty-five years of experience as a reservoir engineer and project manager for oil and gas exploration and production in Canada, the US, Qatar, Bahrain, Oman, Kuwait, Egypt, Yemen, Pakistan, Bangladesh, Russia, Netherlands, Philippines, Malaysia, Venezuela and Ecuador, among other countries. Mr. Wei began his career with Shell Canada and later with Imperial Oil, in Heavy Oil Operations. He moved to the US in 1986 to work with Bechtel Petroleum Operations at Naval Petroleum Reserves in Elk Hills, California and eventually joined Occidental Petroleum in Bakersfield. Mr. Wei returned to Canada in 2000 as Team Leader for Qatar and Bahrain operations with AEC International and its successor, EnCana Corporation, where he worked until 2004. He completed a project management position with Petronas in Malaysia in April, 2005, before joining Gran Tierra in May, 2005.

Mr. Wei is specialized in reservoir engineering, project management, production operations, field acquisition and development, and mentoring. He is a registered Professional Engineer in the State of California and a member of the Association of Professional Engineers, Geologists and Geophysicists of Alberta. Mr. Wei has a BSc in Petroleum Engineering from the University of Alberta and Certification in Petroleum Engineering from Southern Alberta Institute of Technology.

Rafael Orunesu, Vice President, Latin America, age 50. Mr. Orunesu joined Gran Tierra in March 2005 and brings a mix of operations management, project evaluation, production geology, reservoir and production engineering as well as leadership skills to Gran Tierra, with a South American focus. He was most recently Engineering Manager for Pluspetrol Peru, from 1997 through 2004, responsible for planning and development operations in the Peruvian North jungle. He participated in numerous evaluation and asset purchase and sale transactions covering Latin America and North Africa, incorporating 200,000,000 barrels of oil over a five-year period. Mr. Orunesu was previously with Pluspetrol Argentina from 1990 to 1996 where he managed the technical/economic evaluation of several oil fields. He began his career with YPF, initially as a geologist in the Austral Basin of Argentina and eventually as Chief of Exploitation Geology and Engineering for the Catriel Field in the Nuequén Basin, where he was responsible for drilling programs, workovers and secondary recovery projects. Mr. Orunesu has a postgraduate degree in Reservoir Engineering and Exploitation Geology from Universidad Nacional de Buenos Aires and a degree in Geology from Universidad Nacional de la Plata, Argentina.

Edgar Dyes, President Argosy Energy / Gran Tierra Energy Colombia, age 61. Mr. Dyes joined our company through the acquisition of Argosy Energy International L.P., where he was Executive Vice-President and Chief Operating Officer. His experience in the Colombian oil industry spans twenty-one years, with the last six years in charge of Argosy Energy's planning, management, finance and administration activities. Mr. Dyes began his career with Union Texas Petroleum as a petroleum accountant, where he eventually advanced into supervision and management positions in international operations for the company. He subsequently worked for Quintana Energy Corporation, Jackson Exploration, Inc., CSX Oil and Gas, and Garnet Resources Corporation, where he held the position of Chief Financial Officer. Mr. Dyes has worked in various financial and management roles on projects located in the United Kingdom, Germany, Indonesia, Oman, Brunei, Egypt, Somalia, Ecuador and Colombia. Mr. Dyes holds a Bachelor's degree in Business Management from Stephen F. Austin State University, with postgraduate studies in accounting.

#### COMPENSATION DISCUSSION AND ANALYSIS

All dollar amounts discussed below are in U.S. dollars. To the extent that contractual amounts are in Canadian dollars, they have been converted into US dollars for the purposes of the discussion below at an exchange rate of one Canadian dollar to US \$0.8581, which is the conversion rate at December 31, 2006.

## **Compensation Objectives**

The overall objectives of our compensation program are to attract and retain key executives who are the best suited to make our company successful and to reward individual performance to motivate our executives to accomplish our goals.

#### **Compensation Process**

The Compensation Committee recommends amounts of compensation for the Chief Executive Officer for approval by our board of directors. Our Chief Executive Officer recommends amounts of compensation for our other executive officers to our Compensation Committee, which considers these recommendations in connection with the goals and criteria discussed below. The Compensation Committee then makes its determination, taking our Chief Executive Officer's recommendations into account, and makes its recommendations to our board of directors for approval.

Our practice is to consider compensation annually (at year-end), including the award of equity based compensation. Our Compensation Committee is currently defining items of corporate performance to be considered in future compensation, which it expects will include budget targets (production, reserves, capital expenditures, operating costs), financial measures (e.g., liquidity) and share price performance, in addition to other objectives. Our compensation practices to date have been largely discretionary but within an increasingly formalized framework.

Our Compensation Committee intends to define elements of personal performance by the achievement of agreed objectives. This process is expected to be initiated by the Chief Executive Officer, whose objectives will be documented and accepted by the board of directors. Objectives for the remaining executives are within the context of the Chief Executive Officer's objectives and include other, more specific goals. This process has been initiated for 2007.

## **Elements of Compensation**

Our Compensation Committee, which consists of three non-executive directors, has determined that we shall have three basic elements of compensation — base salary, cash bonus and equity incentives. Each component has a different purpose.

We believe that base salaries at this stage in our growth must be competitive in order to retain our executive. We believe that principal performance incentives should be in the form of long-term equity incentives given the financial resources of our company and the longer-term nature of our business plan. Long-term incentives to date have been in the form of stock options but our equity incentive plan also provides for other incentive forms, such as restricted stock and stock bonuses, which the Compensation Committee is not considering at this time. Short-term cash bonuses are a common element of compensation in our industry and among our peers to which we must pay attention, but our ability and desire to use cash bonuses are closely tied to the immediate cash resources of our company. The Compensation Committee ultimately considers the split between the three forms of compensation relative to our peers for each position, relative to the contributions of each executive, and the operational and financial achievements of our company and our financial resources. This exercise has been based on consensus among the members of the Compensation Committee.

Executive compensation through 2005 and the first part of 2006 was sufficient to attract and retain our management team but had fallen significantly behind industry norms by the end of 2006 and as our company grew beyond a start-up phase. In late-2006, the Compensation Committee determined that it was necessary to review compensation and subscribed to the compensation survey described below as a starting point for a more structured and competitive compensation process. Our goal is to provide competitive compensation and an appropriate compensation structure for an emerging oil and gas company relative to our stage of growth, financial resources and success.

## Third Party Source Used

In late 2006, we subscribed to the "2006 Mercer Total Compensation Survey for the Petroleum Industry," which covers oil and gas companies located in Canada, and which presents compensation components and statistical ranges by position description for peer groupings within the industry. The survey is published annually and is widely recognized as a leading survey of its kind in Canada.

The survey provider is Mercer Human Resource Consulting. The primary purpose of the survey is to collect and consolidate meaningful data on salaries and benefits in the oil and gas industry in Canada, including those with international operations. The original survey participants were 158 companies in the oil and gas industry based in Canada, including those with international operations. The survey divided the 158 companies into six peer groups based on relative levels of production and revenues. There are 48 companies in our peer group with average production between 1,000 and 4,000 barrels of oil equivalent per day, including those with international operations. The results of the survey and the participants are confidential and cannot be disclosed in accordance with the confidentiality agreement signed with the survey provider.

## Salary

Salary amounts for our executive officers for 2006 was pre-determined based on individually-negotiated agreements with each of the executive officers when they joined our company. Prior to November 2005, we were a private Canadian company incorporated in January 2005. For 2005 and for 2006, the four inaugural executives of our company received the same base salary of approximately \$150,000 per year. Rafael Orunesu, who is President of our operations in Argentina, was the first hire of our company in March 2005. Mr. Orunesu negotiated his employment agreement directly with our board of directors. Dana Coffield, James Hart and Max Wei, who are located in Calgary, joined Gran Tierra in May 2005 and collectively negotiated terms of their employment with our board of directors. As a start-up company with limited financial resources, base salary in all instances was a discount to prior base

salaries for each executive at their previous employer. All executives agreed to the same base compensation to reflect the team nature of the venture. All signed employment agreements outlined the potential for base salary increases, equity incentives and cash bonuses if deemed appropriate by the board of directors. The agreements did not specify the amount or any criteria for determining the bonuses and equity incentives, and so these determinations may be made by our board of directors in its sole discretion. The executives purchased founding shares to substantiate their commitment to our company and provide additional financial incentives.

In April 2006, Mr. Dyes became our President, Argosy Energy/Gran Tierra Energy Colombia. He too negotiated his employment agreement, which provided for his annual base salary of \$105,000 plus an annual supplemental salary of up to \$42,000, the exact amount to be determined by the amount of time that he spends in Colombia in excess of what is required under the employment agreement. This agreement, too, did not specify the amount or any criteria for determining the bonuses and equity incentives, and so these determinations may be made by our board of directors in its sole discretion.

In January 2007, Mr. Eden became our Chief Financial Officer. The terms of Mr. Eden's employment agreement were individually negotiated by Mr. Eden, and are described below in "Agreements with Executive Officers". The agreement did not specify the amount or any criteria for determining the bonuses and equity incentives, and so these determinations may be made by our board of directors in its sole discretion.

For 2007, the Compensation Committee recommended to the board of directors, and our board of directors approved, modest increases to the salaries of our executive officers, so that their annual salaries for 2007 will be as follows:

Mr. Coffield — \$214,525 Mr. Hart — \$193,073 Mr. Wei — \$171,620 Mr. Orunesu — \$180,000 Mr. Dyes — \$180,000

These base salaries were determined by our Compensation Committee based upon its review of the Mercer survey, targeting the 50<sup>th</sup> — 75<sup>th</sup> percentile as being appropriate to retain the services of our executives, the exact amount determined by the Compensation Committee's subjective assessment of the appropriate salary for each executive given their performance and roles within our company.

#### **Bonus**

No cash bonuses were paid to our executives for 2005 as this was deemed inappropriate by mutual agreement of our board of directors and our executives for our first year of operation.

In 2006, our Compensation Committee used the Mercer survey to establish bonuses for our executives. In doing so, the Compensation Committee targeted the 50<sup>th</sup> — 75<sup>th</sup> percentile for the position within the peer group for the industry as being appropriate to retain the services of our executives. In doing so, the Compensation Committee did not use any pre-determined criteria or formulas, but rather based its decisions within that range based on its subjective assessment of the executives' contribution to our company, our company's operational and financial results, and our financial resources, taken as a whole.

For 2007 we are in the process of implementing a more objective approach but our Compensation Committee has not finalized items of corporate performance to be considered for 2007. These benchmarks are likely to include various operating and financial measures, but the specific measures for corporate performance and weighting of all measures have not been determined.

Target bonuses for 2007 for our executive officers have not been set for 2007.

Individual objectives have been defined for 2007 as follows:

Chief Executive Officer — The principal objectives for our Chief Executive Officer and President, which have been recommended by our Compensation Committee and approved by our board of directors, are as follows:

Execute approved \$13.5 million capital expenditure work program (within +/- 10% of budget) which
includes the drilling of 10 exploration wells, 8 in Colombia and 2 in Argentina.

- Exit 2007 at production rate of 2,000 barrels of oil per day, net after royalty
- Add 2.9 million barrels of proven, probable and possible oil reserves
- Maintain direct finding costs for new oil reserves at \$4.67 per barrel
- Reduce general and administration costs by 10% on a barrel of oil produced basis
- Reduce operating costs by 10% per barrel of oil produced
- Environment Health Safety and Security meet or exceed relevant industry standards; target zero lost time incidents
- Ensure all regulatory and financial commitments with host government agencies are met
- Ensure, with Chief Financial Officer, that all financial reporting, controls and procedures, budgeting and forecasting, and corporate governance requirements are identified and maintained
- Move Gran Tierra off OTC Bulletin Board to senior exchange
- Resolve current registration statement and associated penalty issues
- Revise our strategy and position to execute next step change in growth
- Increase both personal and Gran Tierra exposure to current and potential new shareholder base

## Chief Financial Officer — The principal objectives for our Chief Financial Officer are as follows:

- Maintain, develop and enhance management and financial reporting systems
- Develop and enhance budgeting and forecasting systems
- Assist our Chief Executive Officer in developing corporate strategy and long-term plan
- Ensure compliance with Sarbanes Oxley requirements, including implementation of corporate governance, internal controls and financial disclosure controls
- Secure additional sources of financing as required
- Assist our Chief Executive Officer in developing and implementing an investor relations strategy
- Address tax planning strategies
- Assist our Chief Executive Officer in developing administration and human resources function

## Vice-President, Operations — The principal objectives for the Vice-President, Operations are:

- Exit 2007 at 2,000 barrels of oil per day, net after royalty
- Add 2.9 million barrels of proven, probable and possible oil reserves
- Reduce operating costs by 10% per barrel of oil produced
- Meet or exceed relevant Environment Health Safety and Security industry standards, targeting zero lost time incidents
- Design, implement, test and monitor emergency response plans for all operating arenas
- Complete 2007 drilling/workover program within budget and without incidents
- Design and manage peer review of all proposed drilling, production and facility upgrade projects, ensuring standardized commercial evaluations are undertaken for each
- Design and manage post-mortem reviews of all drilling, production and facility upgrade projects, explaining any deviations from plan or budget, and distributing learnings to peers for integration into future projects
- Identify opportunities from current portfolio of exploration and development leads on our existing land base for 2008 drilling

 Ensure integration of all IT (Information Technology) applications and hardware in all our operating offices

President, Gran Tierra Energy Colombia and the President, Gran Tierra Argentina — The principal objectives for the President, Gran Tierra Energy Colombia and the President, Gran Tierra Argentina for 2007 have been defined in context of the 2007 Budget, which defines a work program, capital expenditure budget and operating results for the year. No personal objectives have been defined at this time.

The weighting of all of the individual performance goals have not been determined, nor has the percentage contribution of the individual performance goals to bonus determination been determined, but will be set prior to the end of 2007.

## **Equity Incentives**

In November 2005, an equal number of stock options (162,500) were granted to each executive officer then with our company when we became a public company and under the terms of our 2005 Equity Incentive Plan. These awards were deemed appropriate by our board of directors based on its subjective assessment as to the appropriate level, and were equal to reflect the equal contributions of each executive. No options had been granted prior to this time.

In November 2006, our Compensation Committee granted options to each of our executive officers as follows: Mr. Coffield, 200,000 shares; Mr. Hart, 125,000 shares; Mr. Wei, 100,000 shares; Mr. Orunesu, 100,000 shares; and Mr. Dyes, 100,000 shares. The Compensation Committee determined the level of these awards based on the Mercer survey, again targeting the 50th - 75th percentile for the position within the peer group for the industry based on value according to a Black-Scholes calculation. In doing so, the Compensation Committee did not use any predetermined criteria or formulas, but rather based its decisions within that range based on its subjective assessment of the appropriate incentive level given the executives' respective roles in our company.

In connection with Mr. Eden joining our company, our Compensation Committee granted him an option to purchase 225,000 shares of our common stock. The amount of the stock options was negotiated with Mr. Eden in connection with the negotiation of his employment agreement.

#### Termination and Change in Control Provisions

Our employment agreements with our executive officers contain termination and change in control provisions. These provisions provide that our executive officers will receive severance payments in the event that their employment is terminated other than for "cause" or if they terminate their employment with us for "good reason," as discussed in "Agreements with Executive Officers" below. The termination and change-in control provisions are industry standard clauses reached with the executives in arms-length negotiations at the time that they entered into the employment agreements with us.

#### **SUMMARY COMPENSATION TABLE**

All dollar amounts set forth in the following tables reflecting executive officer and director compensation are in U.S. dollars.

The following table shows for the fiscal year ended December 31, 2006, compensation awarded to or paid to, or earned by, our Chief Executive Officer, Chief Financial Officer and our three other most highly compensated executive officers at December 31, 2006 (the "Named Executive Officers"):

## **Summary Compensation Table for Fiscal 2006**

|                                    |      | Salary    |            | Option<br>Awards   | All Other<br>Compensation |           |
|------------------------------------|------|-----------|------------|--------------------|---------------------------|-----------|
| Name and principal position        | Year | (\$) (1)  | Bonus (\$) | <b>(\$)</b> (2)(3) | (5) (4)                   |           |
| Dana Coffield                      | 2006 | \$154,458 | \$92,250   | \$23,400           |                           | \$270,108 |
| James Hart Former                  | 2006 | \$154,458 | \$92,250   | \$14,625           |                           | \$261,133 |
| Rafael Orunesu                     | 2006 | \$150,000 | \$42,907   | \$11,700           | \$9,200                   | \$213,807 |
| Max Wei Vice President, Operations | 2006 | \$154,458 | \$42,907   | \$17,503           | _                         | \$214,868 |
| Edgar Dyes                         | 2006 | \$138,750 | \$25,000   | - <del>-</del>     | _                         | \$163,750 |

<sup>(1)</sup> Dana Coffield and James Hart salaries and bonus are paid in Canadian dollars and converted into US dollars for the purposes of the above table at the December 31, 2006 exchange rate of one Canadian dollar to US \$0.8581.

## **GRANTS OF PLAN-BASED AWARDS**

The following table shows for the fiscal year ended December 31, 2006, certain information regarding grants of plan-based awards to the Named Executive Officers:

#### Grants of Plan-Based Awards in Fiscal 2006

| Name         | Grant Date | All Other Option<br>Awards:<br>Number of<br>Securities<br>Underlying<br>Options<br>(#) | Exercise or Base<br>Price of<br>Option Awards<br>(\$/Sh) | Grant Date Fair<br>Value of<br>Stock and Option<br>Awards<br>(\$)(1) |
|--------------|------------|--|--|--|
| Mr. Coffield | 11/8/2006  | 200,000  | 1.27   | \$84,080   |
| Mr. Hart     | 11/8/2006  | 125,000  | 1.27   | \$52,550   |
| Mr. Wei      | 11/8/2006  | 100,000  | 1.27   | \$42,550   |
| Mr. Orunesu  | 11/8/2006  | 100,000  | 1.27   | \$42,550   |
| Mr. Dyes     | 11/8/2006  | 100,000  | 1.27   | \$42,550   |

<sup>(1)</sup> Represents the grant date fair value of such option award as determined in accordance with SFAS 123R. These amounts have been calculated in accordance with SFAS No. 123R using the Black Scholes valuation model.

<sup>(2)</sup> Granted under terms of our 2005 Equity Incentive Plan.

<sup>(3)</sup> Assumptions made in the valuation of stock options granted are discussed in Note 6 to our 2006 Consolidated Financial Statements. Reflects the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with FAS 123R, disregarding estimates of forfeiture.

<sup>(4)</sup> Cost of living allowance.

#### AGREEMENTS WITH EXECUTIVE OFFICERS

We have entered into executive employment agreements with all members of our current management team. The employment agreements entered into between Gran Tierra and Dana Coffield, James Hart and Max Wei have identical terms except for the position held by each such person and terms related to participation on the board of directors for Mr. Coffield and Mr. Hart. The respective employment agreements provide for an initial annual base salary of CDN\$180,000 (\$154,458 US dollars) and provide (a) for the executive to receive an annual bonus as determined by our board of directors, and (b) the right to participate in our stock option plans in the event of an initial public offering of our common stock. The bonuses are to be paid within 60 days of the end of the preceding year based on the executive performance. The agreements do not provide for any criteria for determining the magnitude of the bonuses and option grants and, therefore, the determination of the bonuses and grants are in the sole discretion of the board of directors, using the criteria the board of directors deem appropriate.

The executives' employment agreements became effective on May 1, 2005 and have initial terms of three-years, subject to extension or earlier termination and provide for severance payments to each employee, in the event the employee is terminated without cause or the employee terminates the agreement for good reason, in the amount of two times total compensation for the prior year. "Good reason" includes an adverse change in the executive's position, title, duties or responsibilities, or any failure to re-elect him to such position (except for termination for "cause"). Initial contract terms for Messrs. Coffield, Hart and Wei included rights to purchase 200,000 shares of our common stock before an initial public offering. These rights have been removed, with the mutual consent of Gran Tierra and the applicable executives. All agreements include standard indemnity, insurance, non-competition and confidentiality provisions.

We have also entered into an employment agreement with Mr. Orunesu, through our Ecuadorian subsidiary which provides for an initial annual base salary of \$150,000, annual bonuses and options as may be determined by the board of directors in its sole discretion. The contract includes provision for payment of a cost of living adjustment of \$55,200 per year. The agreement became effective on March 1, 2005 and has an initial term of two years, which is subject to extension or earlier termination. The agreement provides for severance payments in the event of the employee's termination without cause or for good reason, in an amount equal to the salary payable under the employment agreement during any remaining time in the initial two year term. Initial rights provided in Mr. Orunesu's agreement, to purchase 200,000 shares of our common stock before an initial public offering, have since been removed with mutual consent of us and Mr. Orunesu.

We entered into an employment agreement with Mr. Dyes, President of Gran Tierra Colombia, formerly Argosy Energy International, which provides for an initial base salary of \$108,000 per year plus a supplemental amount of up to \$42,000 per year if he provides services in excess of 15 days per month in Colombia. In addition, the agreement provides for an annual bonus along the same terms as described above for Messrs. Coffield, Hart and Wei, as well as the right to participate in our company's stock option plans, without specifying the amount or criteria used. The contract became effective on April 1, 2006 and terminates on April 1, 2008. Mr. Dyes also receives reasonable living expenses while performing his duties in Colombia. The agreement provides for severance payments equal to the amount of base salary plus bonus received for the prior 12-month period in the event of termination without cause, termination for good reason or termination for disability, prorated for the remaining term of the agreement, payable within 30 days.

On December 1, 2006, we entered into an executive employment agreement with Mr. Eden that provides for an initial annual base salary of CDN\$ 225,000 (\$193,073) In addition, the agreement provides for an annual bonus along the same terms as described above of Messrs. Coffield, Hart and Wei, as well as the right to participate in our company's stock option plans, without specifying the amount of criteria used. Mr. Eden's employment agreement became effective on January 2, 2007 and has an initial term of three years, subject to extension or earlier termination and provides for severance payments, in the event he is terminated without cause or terminates the agreement for good reason, in the amount of the greater of total cash compensation of the remaining term and one year's total cash compensation, with total cash compensation meaning annualized salary plus bonus for the prior 12-month period. "Good reason" includes an adverse change in the Mr. Eden's position, title, duties or responsibilities, or any failure to re-elect him to such position (except for termination for "cause"). Mr. Eden's employment agreement includes customary indemnity, insurance, non-competition and confidentiality provisions.

#### OUTSTANDING EQUITY AWARDS AT FISCAL YEAR -END.

The following table shows for the fiscal year ended December 31, 2006, certain information regarding outstanding equity awards at fiscal year end for the Named Executive Officers.

The following table provides information concerning unexercised options for each Named Executive, based on the executives performance Officer outstanding as of December 31, 2006.

| Name           | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>(#)<br>Exercisable | Number of<br>Securities<br>Underlying<br>Unexercised<br>Options<br>(#)<br>Unexercisable | Option Exercise Price (S) | Option<br>Expiration<br>Date |
|----------------|---|---|---------------------------|------------------------------|
| Dana Coffield  | 54,167(1)   | 108,333(2)  | \$0.80                    | 11/10/2015                   |
|                |   | 200,000(3)  | \$1.27                    | 11/8/2016                    |
| James Hart     | 54,167(1)   | 108,333(2)  | \$0.80                    | 11/10/2015                   |
|                |   | 125,000(3)  | \$1.27                    | 11/8/2016                    |
| Max Wei        | 54,167(1)   | 108,333(2)  | \$0.80                    | 11/10/2015                   |
|                |   | 100,000(3)  | \$1.27                    | 11/8/2016                    |
| Rafael Orunesu | 54,167(1)   | 108,333(2)  | \$0.80                    | 11/10/2015                   |
|                |   | 100,000(3)  | \$1.27                    | 11/8/2016                    |
| Edgar Dyes     |   | 100,000(3)  | \$1.27                    | 11/8/2016                    |

<sup>(1)</sup> The right to exercise the shares reported in this column vested on November 10, 2006.

#### POTENTIAL PAYOUTS UPON TERMINATION OR CHANGE IN CONTROL

In the event of a termination for "good reason" including a change in control of the company, Messrs. Coffield, Hart and Wei are eligible to receive a payment of two times prior year total compensation. Payment to Mr. Orunesu is equal to salary payable under the agreement from the time of the event to the remaining term of the contract. Payment to Mr. Dyes is equal to prior year compensation. If a change of control had occurred on December 31, 2006, and our named executive officers terminated for good reason, or if they were terminated other than for cause, they would have received the following payments:

| Name         | Payment   |
|--------------|-----------|
| Mr. Coffield | \$493,416 |
| Mr. Hart     | \$493,416 |
| Mr. Wei      | \$394,730 |
| Mr. Orunesu  | \$ 37,500 |
| Mr. Dyes     | \$163,750 |

Subsequent to December 31, 2006, Mr. Hart resigned as an employee of our company and, therefore, is not entitled to receive any payments under these arrangements.

#### DIRECTOR COMPENSATION

|                 | Option         |            |
|-----------------|----------------|------------|
| Name            | Awards (\$)(1) | Total (\$) |
| Jeffrey Scott   | \$16,156       | \$16,156   |
| Walter Dawson   | \$10,771       | \$10,771   |
| Verne Johnson   | \$10,771       | \$10,771   |
| Nadine C. Smith | \$10,771       | \$10,771   |

<sup>(2)</sup> The right to exercise one-half of the shares reported in this column will vest on November 10, 2007 and November 10, 2008, in each such case if the option holder is still employed by Gran Tierra on such date.

<sup>(3)</sup> The right to exercise one-third of the shares reported in this column will vest on each of November 8, 2007, November 8, 2009 and November 8, 2010.

(1) The stock options were granted under terms of our 2005 Equity Incentive Plan in 2005. Assumptions made in the valuation of stock options granted are discussed in Note 6 to our 2006 Consolidated Financial Statements. Reflects the dollar amount recognized for financial statement reporting purposes with respect to the fiscal year in accordance with FAS 123R, disregarding estimates of forfeiture.

There were no compensation arrangements in place in 2006 for the members of our board of directors who are not also our employees. In 2007, we intend to pay a fee of \$12,872 per year to each director who serves on our board of directors and an additional \$12,872 per year for the chairman of our board of directors. We will also pay an additional fee of \$6,436 per year for each committee chair and a fee of \$644 for each meeting attended. Directors who are not our employees are eligible to receive awards under our 2005 Equity Incentive Plan. Compensation arrangements with the directors who are also our employees are described in the preceding sections of this prospectus under the heading "Executive Compensation."

#### TRANSACTIONS WITH RELATED PERSONS

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

During 2006, there have been no transactions, or proposed transactions, to which we are or were a party, in which any of our directors or executive officers, any nominee for election as a director, any persons who beneficially owned, directly or indirectly, shares with more than 5% of the common stock or any relatives of any of the foregoing had or is to have a direct or indirect material interest, except for their purchase of our securities.

In June 2006, we completed the sale of 50,000,000 units for gross proceeds totaling \$75,000,000, less issue costs of \$6,306,699. Each unit consisted of one share of our common stock at \$1.50 per share and a warrant to purchase one-half share of our common stock for a period of five years at an exercise price of \$1.75 per whole share. The offering resulted in the issuance of 50,000,000 shares of Gran Tierra's common stock and warrants to purchase 25,000,000 shares of Gran Tierra's common stock. In connection with the issuance of these securities, Gran Tierra entered into registration rights agreements with the investors pursuant to which Gran Tierra agreed to register for resale the shares (and the shares issuable upon the warrants) issued to the investors in the offering by November 17th, 2006. Since the registration statement was not declared effective by the Securities and Exchange Commission by that date, Gran Tierra accrued approximately USD \$7.75 million in liquidated damages. On June 27th, 2007, under the terms of the registration rights agreements, Gran Tierra obtained a sufficient number of consents from the signatories to the agreements waiving Gran Tierra's obligation to pay in cash the accrued liquidated damages. Gran Tierra agreed to amend the terms of the warrants issued in the offering by reducing the exercise price of the warrants to \$1.05 and extending the life of the warrants by one year. Participating in this financing were the following related parties of our company:

| Name                                       | # Units   | Purc | hase Price |
|--|-----------|------|------------|
| Dana Coffield (I)                          | 66,667    | \$   | 100,001    |
| Jeffrey Scott (2)                          | 100,000   | \$   | 150,000    |
| William Scott (3)                          | 100,000   | \$   | 150,000    |
| Verne G. Johnson (4)                       | 100,006   | \$   | 150,009    |
| Perfco Investments Ltd. (5)                | 200,000   | \$   | 300,000    |
| Nadine C. Smith and John Long, Jr. (6)     | 100,000   | \$   | 150,000    |
| Rafael Orunesu (7)                         | 80,000    | \$   | 120,000    |
| Max Wei (8)                                | 26,656    | \$   | 39,984     |
| Greywolf Capital Management LP (9)         | 6,666,667 | \$10 | ,000,001   |
| Millennium Global Investments Limited (10) | 3,335,000 | \$ 5 | ,002,500   |
| US Global Investors, Inc. (11)             | 3,333,333 | \$ 5 | ,000,000   |

- (1) Mr. Coffield is a director of our company and our Chief Executive Officer.
- (2) Mr. Jeffrey Scott is a director and is Chairman of our company.
- (3) Mr. William Scott is the father of Jeffrey Scott, a director and chairman of our company.

- (4) Mr. Johnson is a director of our company.
- (5) Perfco Investments Ltd. is a company, the sole owner of which is Mr. Walter Dawson, a director of our company.
- (6) Ms. Smith is a director of our company. John Long Jr. is the husband of Ms. Smith.
- (7) Mr. Orunesu is the President of Gran Tierra Energy Argentina, our Argentinean subsidiary.
- (8) Mr. Wei is our Vice President, Operations.
- (9) Consists of 4,800,000 units purchased by Greywolf Capital Overseas Fund LP, and 1,866,667 units purchased by Greywolf Capital Partners II, LP. See Note 8 of the Security Ownership of Certain Beneficial Owners and Management table in Item 11 of this report.
- (10) Consists of 2,668,000 units purchased by Millennium Global High Yield Fund Limited, and 667,000 units purchased by Millennium Global Natural Resources Fund Limited. See Note 9 of the Security Ownership of Certain Beneficial Owners and Management table in Item 11 of this report.
- (11) Consists of 3,100,000 units purchased by US Global Investors Global Resources Fund, and 233,333 units purchased by US Global Investors Balanced Natural Resources Fund. See Note 10 of the Security Ownership of Certain Beneficial Owners and Management table in Item 11 of this report.

During 2005, there were no transactions, or proposed transactions, to which we are or were a party, in which any of our directors or executive officers, any nominee for election as a director, any persons who beneficially owned, directly or indirectly, shares with more than 5% of the common stock or any relatives of any of the foregoing had or is to have a direct or indirect material interest, except for their purchase of our securities.

| Name  | # Units Purchased | Purchase Price |
|---|-------------------|----------------|
| Dana Coffield (1)                               | 29,985            | \$ 23,988      |
| Jeffrey Scott (2).                              | 449,981           | \$ 359,985     |
| Verne G. Johnson (3)                            | 124,985           | \$ 99,988      |
| Walter Dawson/Perfco Investments Ltd.(4)        | 550,000           | \$ 440,000     |
| Nadine C. Smith and John Long, Jr. (5)          | 625,000           | \$ 500,000     |
| Bank Sal. Oppenheim Jr. & Cie (Switzerland) Ltd | 2,125,000         | \$1,700,000    |

- (1) Mr. Coffield is a director of our company and our Chief Executive Officer.
- (2) Mr. Jeffrey Scott is a director and is Chairman of our company.
- (3) Mr. Johnson is a director of our company.
- (4) Walter Dawson is a director of our company and is sole owner of Perfco Investments Ltd.
- (5) Ms. Smith is a director of our company. John Long Jr. is the husband of Ms. Smith.

In connection with our acquisition of Goldstrike, which occurred on November 10, 2005, the following related parties received the following numbers of exchangeable shares. Each had the option to receive exchangeable shares or shares of our common stock. None of the parties elected to receive shares of our common stock.

| Name  | # Exchangeable<br>Shares | Original Purchase<br>Price |
|---|--------------------------|----------------------------|
| Dana Coffield (1)                             | 1,689,683                | \$111,825                  |
| James Hart (2)                                | 1,689,683                | \$111,825                  |
| Max Wei (3)                                   | 1,689,683                | \$111,825                  |
| Rafael Orunesu (4)                            | 1,689,683                | \$111,825                  |
| Jeffrey Scott (5)                             | 1,688,889                | \$186,733                  |
| Verne G. Johnson/KristErin Resources Inc. (6) | 1,292,063                | \$186,733                  |
| Walter Dawson/Perfco Investments Ltd. (7)     | 1,688,889                | \$161,733                  |
| 411209 Alberta                                | 1,587,302                | \$175,000                  |

- (1) Mr. Coffield is a director of our company and our Chief Executive Officer.
- (2) Mr. Hart is a director and is former Chief Financial Officer of our company.
- (3) Mr. Wei is our Vice-President, Operations.
- (4) Rafael Orunesu is President of our operations in Argentina.
- (5) Jeffrey Scott is a director and is Chairman of our company.
- (6) Verne Johnson is a director of our company and is sole owner of KristErin Resources Inc.
- (7) Walter Dawson is a director of our company and is sole owner of Perfco Investments Ltd.

We have not engaged in any transactions with promoters or founders in which a promoter or founder has received any type of consideration from us.

#### POLICIES AND PROCEDURES

Our company discourages related party transactions. Potential related party transactions are to be referred to our Chief Executive Officer, and brought to the attention of the Board if material.

#### HOUSEHOLDING OF PROXY MATERIALS

The SEC has adopted rules that permit companies and intermediaries (e.g., brokers) to satisfy the delivery requirements for proxy statements and annual reports with respect to two or more shareholders sharing the same address by delivering a single proxy statement addressed to those shareholders. This process, which is commonly referred to as "householding," potentially means extra convenience for shareholders and cost savings for companies.

This year, a number of brokers with account holders who are Gran Tierra Energy Inc. stockholders will be "householding" our proxy materials. A single proxy statement will be delivered to multiple stockholders sharing an address unless contrary instructions have been received from the affected stockholders. Once you have received notice from your broker that they will be "householding" communications to your address, "householding" will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in "householding" and would prefer to receive a separate proxy statement and annual report, please notify your broker. Direct your written request to Gran Tierra Energy, Inc., Martin Eden, Secretary, 300, 611-10<sup>th</sup> Avenue, S.W., Calgary, Alberta, Canada, T2R 0B2 or contact Martin Eden at (403) 265-3221. Stockholders who currently receive multiple copies of the proxy statement at their addresses and would like to request "householding" of their communications should contact their brokers.

#### **OTHER MATTERS**

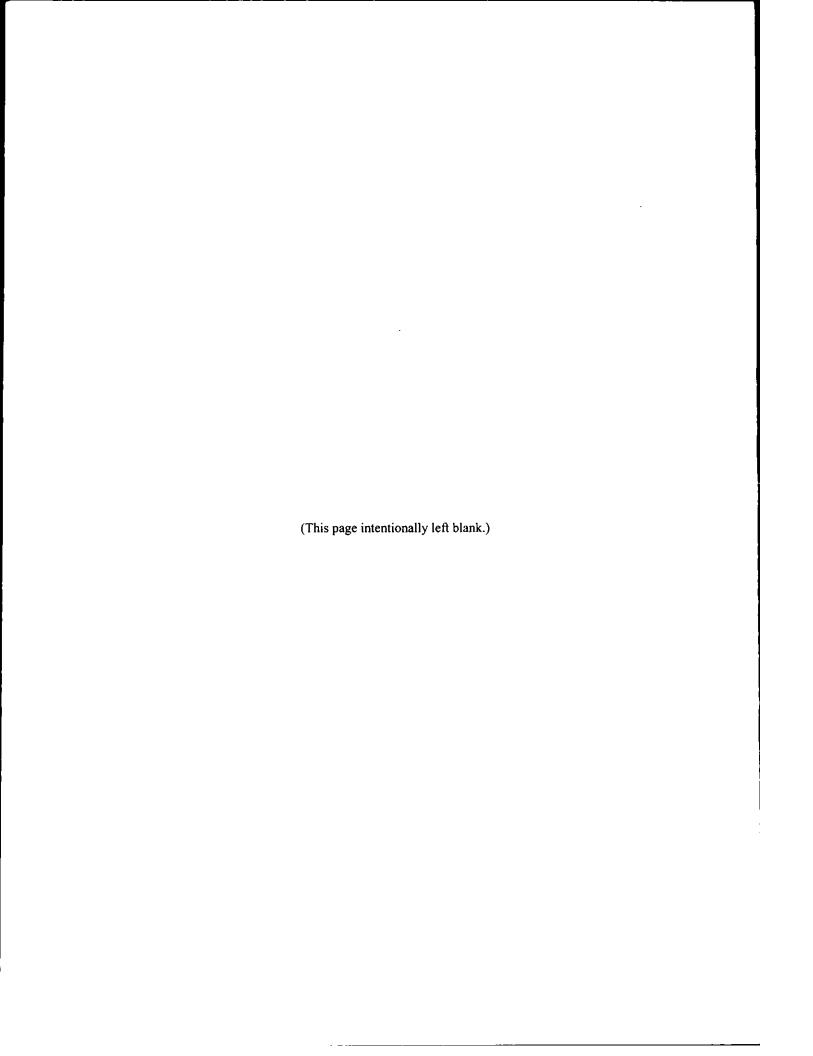
The Board of Directors knows of no other matters that will be presented for consideration at the Annual Meeting. If any other matters are properly brought before the meeting, it is the intention of the persons named in the accompanying proxy to vote on such matters in accordance with their best judgment.

By Order of the Board of Directors

MARTIN EDEN

Secretary September 10, 2007

A copy of Gran Tierra's Annual Report to the Securities and Exchange Commission on Form 10-KSB for the fiscal year ended December 31, 2006 is available without charge upon written request to: Corporate Secretary, Gran Tierra Energy Inc., 300, 611-10th Avenue, S.W., Calgary, Alberta, Canada, T2R 0B2.



GRAN TIERRA ENERGY INC. C/O AL PALOMBO 1370 AVENUE OF THE AMERICAS SUITE 902 NEW YORK, NY 10019

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

VOTE BY INTERNET - <a href="www.proxyvote.com">www.proxyvote.com</a>
Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time the day before the meeting date. Have your proxy card in hand when you access the web site and follow the instructions to obtain your records and to create an electronic voting instruction

### ELECTRONIC DELIVERY OF FUTURE SHAREHOLDER COMMUNICATIONS

If you would like to reduce the costs incurred by Gran Tierra Energy Inc. in mailing proxy materials, you can consent to receiving all future proxy statements, proxy cards and annual reports electronically via e-mail or the Internet. To sign up for electronic delivery, please follow the instructions above to vote using the Internet and, when prompted, indicate that you agree to receive or access shareholder communications electronically in future years.

#### VOTE BY MAIL

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Gran Tierra Energy Inc., c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

GRNTR1

KEEP THIS PORTION FOR YOUR RECORDS

DETACH AND RETURN THIS PORTION ONLY

|      | THIS PROXY CARD IS VALID ONLY WHEN SIGNED AND DATED.  DETACH AND RETURN THIS PORTION |                          |                                    |  |                          |                       |                        |  | TION ONLY |         |         |
|------|--|--------------------------|------------------------------------|--|--------------------------|-----------------------|------------------------|--|-----------|---------|---------|
| RAN  | TIERRA ENERGY INC.   |                          |                                    |  |                          |                       |                        |  |           |         |         |
|      | E DIRECTORS RECOMME<br>AND 3.  | ND A VO                  | TE "FOR" ITEI                      | MS                                       |                          |                       |                        |  |           |         |         |
| Vot  | e On Directors   |                          |                                    |  | For<br>Ali               | Withhold<br>All       | For All<br>Except      | To withhold authority to vote for a<br>nominee(s), mark "For All Except" | end with  | the     | ı       |
| 1.   | number(s) of the nomineed  |                          |                                    | number(s) of the nominee(s) on the       | ine bek                  | W.                    |                        |  |           |         |         |
|      | 01) Dana Coffield<br>02) Jeffrey Scott<br>03) Walter Dawson                          |                          | erne Johnson<br>adine C. Smith     |  | 0                        | 0                     | 0                      |  |           |         | _       |
| Vot  | e On Proposals   |                          |                                    |  |                          |                       |                        |  | For       | Against | Abstain |
| 2.   | Proposal to approve the<br>Equity Incentive Plan, in<br>under the plan from 2,0      | nduding a                | n increase in                      | the aggregate num                        | ive Plan,<br>ber of sha  | as an am<br>ares of c | endment a<br>ommon sto | and restatement of the 2005<br>ock authorized for issuance               | 0         | 0       | 0       |
| 3.   | Proposal to ratify the se<br>auditors of Gran Tierra                                 | lection by<br>Energy Inc | the Audit Co.<br>c. for its fiscal | mmittee of the Boar<br>year ending Decem | d of Direc<br>ber 31, 20 | tors of E             | eloitte & T            | ouche LLP as independent   | 0         | 0       | 0       |
|      |  |                          |                                    |  |                          |                       |                        |  |           |         |         |
|      |  |                          |                                    |  |                          |                       |                        |  |           |         |         |
|      |  |                          |                                    |  |                          |                       |                        |  |           |         |         |
|      |  |                          |                                    |  |                          |                       |                        |  |           |         |         |
|      |  |                          |                                    |  |                          |                       |                        |  |           |         |         |
|      |  |                          |                                    |  |                          |                       |                        |  |           |         |         |
|      |  |                          |                                    |  |                          |                       |                        |  |           |         |         |
| Sign | ature (PLEASE SIGN WITHIN  | BOXI                     | Date                               |  | Signa                    | ature (Join           | t Owners)              | Date   |           |         |         |

#### **GRAN TIERRA ENERGY, INC.**

#### THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

### ANNUAL MEETING OF STOCKHOLDERS OCTOBER 10, 2007

The stockholders hereby appoint Martin Eden and Dana Coffield, or either of them, as proxies, each with the power to appoint his or her substitute, and hereby authorizes each of them to represent and to vote all of the shares of Common Stock and Special Voting Stock of Gran Tierra Energy Inc. that the stockholders are entitled to vote at the Annual Meeting of Stockholders to be held at 10:00 a.m. Mountain Time on October 10, 2007, at 300 611-10th Avenue S.W., Calgary, Alberta T2R 0B2 Canada, and any adjournments or postponements thereof.

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED AS DIRECTED BY THE STOCKHOLDERS. IF NO SUCH DIRECTIONS ARE MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF THE NOMINEES LISTED ON THE REVERSE SIDE FOR THE BOARD OF DIRECTORS AND FOR EACH PROPOSAL.

PLEASE MARK, SIGN, DATE AND RETURN THIS PROXY CARD PROMPTLY USING THE ENCLOSED REPLY ENVELOPE.

CONTINUED AND TO BE SIGNED ON THE REVERSE SIDE

## The Details

#### **LEGAL COUNSEL**

Cooley Godward Kronish LLP

5 Palo Alto Square

3000 El Camino Real

Palo Alto, California 94306-2155

#### **INVESTOR RELATIONS**

Cameron Associates

Al Palombo

1370 Avenue of the Americas, Suite 902

New York, New York 10019

212 554 5488

#### TRANSFER AGENT

Island Stock Transfer

100 - 2 Avenue South

Suite 300N

St. Petersburg, Florida 33701

727 289-0010

#### INDEPENDENT ACCOUNTANTS

Deloitte & Touche LLP

3000, 700 Second Street SW

Calgary, Alberta

Canada T2P 0S7

#### **ANNUAL MEETING & REPORT**

The 2007 annual meeting of Shareholders will be held on October 10, 2007 at 10:00 am MDT at the Gran Tierra head office:

300, 611-10th Avenue S.W.

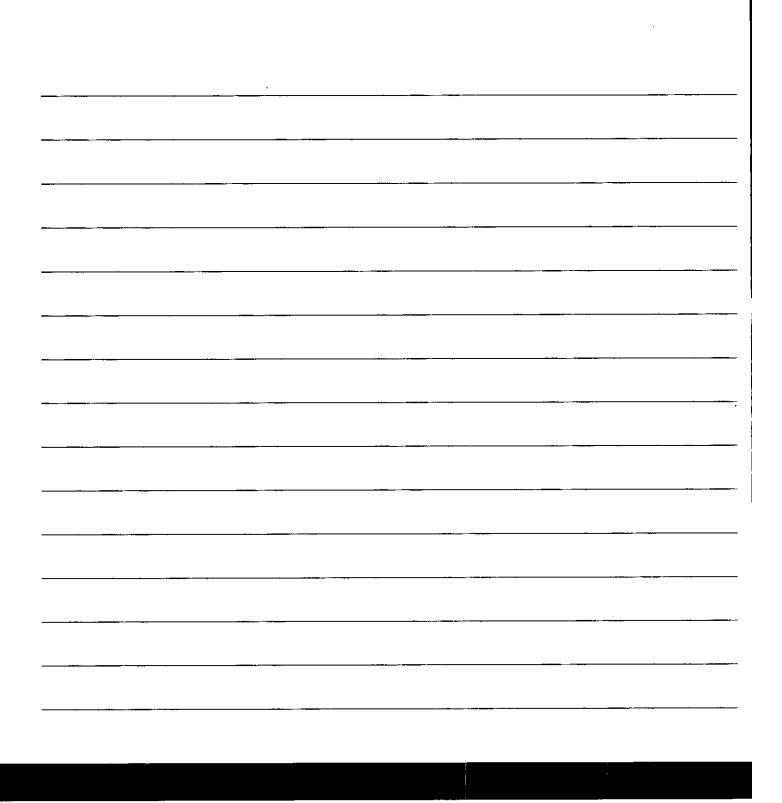
Calgary, Alberta

Canada, T2R 0B2

A copy of the company's Annual Report Form 10-KSB for the year ended December 31, 2006, filed with the Securities and Exchange Commission (without exhibits) may be obtained without charge by writing to Martin Eden, the company's secretary, at the address listed above.

A copy of the company's 2006 Annual Report Form 10-KSB and other filings with the Securities and Exchange Commission may be obtained from the Securities and Exchange Commission's website at www.sec.gov.

# Notes



www.grantierra.com/

## END

### **Gran**Tierra

energy inc.

300, 611-10th Avenue S.W. Calgary, Alberta, Canada, T2R 0B2 Phone 403-265-3221 Fax 403-265-3242