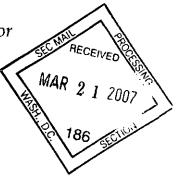


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North Central BANCSHARES, INC.

Holding Company for



First Federal Savings Bank OF IOWA

**PROCESSED** 

MAR 2 6 2007 THOMSON FINANCIAL

2006 ANNUAL REPORT

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This Annual Report to Shareholders contains certain forward-looking statements consisting of estimates with respect to the financial condition, results of operations (including noninterest expense and availability of potential tax credits) and business of North Central Bancshares, Inc. (the "Company") that are subject to various factors which could cause actual results to differ materially from these estimates. These factors include changes in general, economic and market conditions, the development of an interest rate environment that adversely affects the interest rate spread or other income anticipated from the Company's operations and investments, and changes in depositor preferences for financial products. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

North Central Bancshares, Inc. Holding Company for First Federal Savings Bank of Iowa

825 Central Avenue Fort Dodge, Iowa 50501 515-576-7531

www.firstfederaliowa.com

### **Branch Locations**

Fort Dodge, Iowa 825 Central Avenue Fort Dodge, Iowa 50501 515-576-7531

**Perry, Iowa** 1111 – 141<sup>st</sup> Street Perry, Iowa 50220 515-465-3187

> Burlington, Iowa 1010 N. Roosevelt Burlington, Iowa 52601 319-754-6521

Fort Dodge, Iowa 201 South 25<sup>th</sup> Street Fort Dodge, Iowa 50501 515-576-3177

Ankeny, Iowa 2110 SE Delaware Street Ankeny, Iowa 50021 515-963-4488

> **Burlington, Iowa** 321 North 3<sup>rd</sup> Street Burlington, Iowa 52601 319-754-7517

Ames, Iowa 316 South Duff Ames, Iowa 50010 515-232-4304

Clive, Iowa 13150 Hickman Road Clive, Iowa 50325 515-440-6300 Nevada, Iowa 404 Lincoln Highway Nevada, Iowa 50201 515-382-5408

West Des Moines, Iowa 120 South 68<sup>th</sup> Street West Des Moines, Iowa 50266 515-226-0800

Mt. Pleasant, Iowa 102 South Main Mt. Pleasant, Iowa 52641 319-385-8000

## North Central Bancshares, Inc.

825 Central Avenue • PO Box 1237 Fort Dodge, Iowa 50501-1237

# MESSAGE OF THE CHAIRMAN, PRESIDENT AND CHIEF EXECUTIVE OFFICER

Dear Shareholders:

We are pleased to report to you the operating results of North Central Bancshares, Inc. ("North Central Bancshares" or the "Company") for the year ended December 31, 2006. North Central Bancshares is the holding company for First Federal Savings Bank of Iowa (the "Bank").

For the year ended December 31, 2006, North Central Bancshares' net income was \$4,812,000 or \$3.32 diluted earnings per share. Total shareholder return was impacted favorably by a 13.8% increase in quarterly dividends effective April 2006. Some of our achievements during the past year include:

### 2006 HIGHLIGHTS

- \* Total assets increased 6.3% to a new high of \$515.5 million.
- \* Net loans increased 4.4% to a new high of \$449.0 million.
- \* Increased quarterly dividends in April, 2006 to \$0.33 per share, a 13.8% increase.
- \* Repurchased a total of 151,250 shares of outstanding stock during the year ended December 31, 2006.
- \* Opened a new 6,000 sq. ft. full service office in West Des Moines, Iowa.

With the support of our directors, officers, staff and the continuing confidence of our shareholders, we look forward to continued success in the coming year. We remain committed to increasing shareholder value.

Sincerely,

David M. Bradley

Dad The balley

Chairman, President and Chief Executive Officer

### SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA

The selected consolidated financial and other data of North Central Bancshares set forth below is derived in part from, and should be read in conjunction with, the Consolidated Financial Statements and Notes thereto presented elsewhere in this Annual Report.

	<u>2006</u>	<u>2005</u>	At December 31, 2004 (In thousands)	2003	<u>2002</u>
Selected Consolidated Financial Condition Data: Total assets	<b>\$</b> 515,515	\$ 485,191	\$ 462,735	\$ 424,009	\$ 403,872
Cash (noninterest-bearing)	7,592	8,087	7,315	8,674	2,143
Loans receivable, net: (1) First mortgage loans secured by one- to four-family residences	215.992	210,793	184,324	171,468	147,479
First mortgage loans secured by multifamily properties	65,237	73,453	77,995	69,507	70,194
First mortgage loans secured by commercial properties	103,220	85,794	89.816	68,933	70,502
Consumer loans	64,594	60,238	<u>55,181</u>	53,051	52,971
Total loans receivable, net	449,043	430,278	407,316	362,959	341,146
Investment securities (2)	32,461	21,260	23,710	28,297	35,859
Deposits (3)	360,330	334,338	316,334	283,964	277,000
Borrowed funds	107,908	102,444	100,975	95,005	85,026
Total shareholders' equity	42,192	44,279	41,534	41,592	38,748

	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>
			<u>(In thousands)</u>		
Selected Operating Data:					
Interest income	\$ 28,537	\$ 26,272	<b>\$</b> 24,757	\$ 25,412	\$ 26,965
Interest expense	<u> 15,415</u>	<u> 12,607</u>	<u> 11,367</u>	12,342	13, <u>911</u>
Net interest income before					
provision for loan losses	13,122	13,665	13,390	13,070	13,054
Provision for loan losses	240	2 <u>60</u>	240	255	383
Net interest income after					
provision for loan losses	12,882	13,405	13,150	12, <u>815</u>	12,671
Noninterest income:					
Fees and service charges	4,381	4,483	3,123	2,864	2,375
Abstract fees	1,223	1,289	1,461	1,811	1,686
Other income	1,507	<u> 776</u>	<u>1,476</u>	1,910	<u>1,668</u>
Total noninterest income	7,111	6,548	<u>6,060</u>	6,585	5 <u>,7</u> 29
Noninterest expense:					
Salaries and employee benefits	7,223	6,660	6,192	5,950	5,223
Premises and equipment	1,500	1,452	1,429	1,287	1,192
Data processing	669	597	567	578	544
Other expenses	3,727	3,730	<u> 3,127</u>	3,016	2,623
Total noninterest expense	13,119	12,439	<u>11,315</u>	10,831	9,582
Income before income taxes	6,874	7,514	7,895	8,569	8,818
Income tax expense	2,062	2,499	<u>2,496</u>	2,721	2,953
Net income	<b>s</b> 4.812	<b>\$</b> 5.015	<b>\$5,399</b>	<u>\$5.848</u>	<u>\$5,865</u>

	At or For the Year Ended December 31,							
	2	<u> 2006</u>		<u> 2005</u>	i	2004	2003	<u>2002</u>
Key Financial Ratios and Other Data:								
Performance Ratios: (%)								
Net interest rate spread (difference between average yield on interest-earning								
assets and average cost of interest-bearing liabilities)		2.56%		2.83%		3.02%	3.03%	3.15%
Net interest margin (net interest income as a percentage of average interest-								
earning assets)		2.79		3.05		3.22	3.27	3.44
Return on average assets (net income								
divided by average total assets)		0.96		1.05		1.21	1.38	1.47
Return on average equity (net income								
divided by average equity)		11.24		11.57		12.97	14.65	15.57
Noninterest income to average assets		1.42		1.37		1.36	1.55	1.43
Efficiency ratio (4)		64.84		61.54		58.18	55.11	51.01
Noninterest expense to average assets		2.63		2.61		2.54	2.55	2.40
Net interest income after provision for								
loan losses to noninterest expenses		98.19		107.76		116.22	118.32	132.24
Financial Condition Ratios: (%) (5)								
Equity to assets at period end		8.18		9.13		8.98	9.81	9.59
Tangible equity to tangible assets at period end (6) (7)		7.17		8.01		7.80	8.54	8.25
Average shareholders' equity divided by		1121		0.01		1.00	0.51	0.20
average total assets		8.57		9.09		9.35	9.40	9.42
Average tangible shareholders equity divided		0.01		0.00		0.00	3.40	5.42
by average tangible total assets (6) (7)		7.53		7.95		8.13	8.12	8.06
Average interest-earning assets to average							***	0.00
interest-bearing liabilities		107.09		107.62		107.24	107.63	107.91
Asset Quality Ratios: (%) (5)								
Nonaccrual loans to total net loans		0.13		0.14		0.16	0.17	0.19
Nonperforming assets to total assets (8)		0.20		0.36		0.37	0.49	0.35
Allowance for loan losses as a percent of								
total loans receivable at end of period		0.77		0.76		0.77	0.86	0.90
Allowance for loan losses to nonaccrual								
loans		603.41		567.98		513.13	515.02	485.00
Per Share Data:								
Book value per share	\$	30.56	\$	29.37	\$	27.14	\$ 25.92	\$ 23.62
Tangible book value per share (6)		26.49		25.46		23.28	22.24	20.03
Basic earnings per share (9)		3.36		3.29		3.47	3.69	3.58
Diluted earnings per share (10)		3.32		3.20		3.34	3.48	3.37
Dividends declared per share		1.32		1.16		1.00	0.84	0.72
Dividend payout ratio		0.39		0.35		0.29	0.23	0.20

(Notes on following page)

- Loans receivable, net, represents total loans less discounts, loans in process, net deferred loan fees and allowance for loan losses, plus premiums. The allowance for loan losses at December 31, 2006, 2005, 2004, 2003 and 2002 was \$3.5 million, \$3.2 million, \$3.2 million, \$3.1 million, respectively.
- (2) Includes interest-bearing cash and Federal Home Loan Bank stock.
- (3) Includes brokered certificates of deposits of \$30.4 million, \$4.0 million, \$0.0 million, \$0.0 million and \$0.0 million for the years ended December 31, 2006, 2005, 2004, 2003 and 2002, respectively.
- (4) Efficiency ratio represents noninterest expense divided by the sum of net interest income before provision for loan losses plus noninterest income.
- (5) Asset Quality Ratios are end of period ratios. With the exception of end of period ratios, all ratios are based on average monthly balances during the indicated periods and are annualized where appropriate.
- (6) Tangible equity consists of stockholders' equity less goodwill and title plant. Goodwill and title plant was \$5.6 million for the year ended December 31, 2006 and \$5.9 million for each of the years ended December 31, 2004, 2003 and 2002.
- (7) Tangible assets consist of total assets less goodwill and title plant. Goodwill and title plant was \$5.6 million for the year ended December 31, 2006 and \$5.9 million for each of the years ended December 31, 2005, 2004, 2003 and 2002.
- (8) Nonperforming assets consists of nonaccrual loans and foreclosed real estate.
- (9) Basic earnings per share information is calculated by dividing net income by the weighted average number of shares outstanding. The weighted average number of shares outstanding for basic earnings per share computation for 2006, 2005, 2004, 2003 and 2002 were 1,429,912, 1,524,056, 1,554,329, 1,583,568 and 1,637,749, respectively.
- Diluted earnings per share information is calculated by dividing net income by the weighted average number of shares outstanding, adjusted for the effect of dilutive potential common shares outstanding which consists of stock options granted. The weighted average number of shares outstanding for diluted earnings per share computation for 2006, 2005, 2004, 2003 and 2002 were 1,448,857, 1,566,848, 1,616,689, 1,679,046 and 1,739,535, respectively.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### General

North Central Bancshares, Inc. (the "Company"), an Iowa corporation, is the holding company for First Federal Savings Bank of Iowa (the "Bank"), a federally-chartered savings bank. The principal business of the Company consists of the operation of its wholly-owned subsidiary, the Bank.

The profitability of the Company depends primarily on its level of net interest income, which is the difference between interest earned on the Company's interest-earning assets, consisting primarily of loans and investment securities, and the interest paid on interest-bearing liabilities, which primarily consist of deposits and borrowed funds in the form of advances from the Federal Home Loan Bank of Des Moines (the "FHLB"). Net interest income is a function of the Company's interest rate spread, which is the difference between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities, as well as a function of the average balance of interest-earning assets as compared to interest-bearing liabilities. The Company's net income is affected by its level of noninterest income which primarily consists of service fees and charges, abstract fees, mortgage banking income and other income, and noninterest expense, which primarily consists of compensation and employee benefit expenses, premises and equipment, data processing and other expenses. Net income also is affected significantly by general, economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory authorities, which events are beyond the control of the Company.

### **Executive Overview**

The Company's business strategy is to operate the Bank as a well-capitalized, profitable and independent community oriented savings bank. Specifically, the Company's business strategy incorporates the following elements: (1) operating the Bank as a community oriented financial institution; (2) increasing loan and deposit balances in existing branch offices as well as by establishing de novo branch offices in markets where population growth trends are positive such as the Des Moines, Iowa metropolitan area; (3) maintaining high asset quality by emphasizing investment in residential mortgage, multifamily and commercial real estate loans and consumer loans; (4) emphasizing growth in core deposits, which includes demand deposit, NOW, money market and savings accounts; (5) maintaining capital in excess of regulatory requirements; (6) controlling noninterest expense; (7) managing interest rate risk exposure; and (8) increasing noninterest income through increases in fees and service charges.

The purpose of this summary is to provide an overview of the items management focuses on when evaluating the condition of the Company and our success in implementing our shareholder value strategy. Our shareholder value strategy has three major themes: (1) enhancing our shareholders' value; (2) making our retail banking franchise more valuable; and (3) efficiently utilizing our capital.

Management believes the following points were the most important to that analysis this year:

- The Company has effectively managed its capital since the Company's inception in 1996. Annual dividends per share have increased from \$.25 per share in 1997 to \$1.32 per share in 2006. In addition, an active stock repurchase program has consistently been used by the Company to manage capital and increase earnings per share. Since the Company's inception, it has repurchased 2,936,804 shares at a cost of \$60.1 million as of December 31, 2006, including 151,250 shares purchased in 2006 at a cost of \$5.9 million.
- The Bank has opened new offices in market areas where population growth trends are positive. New offices were opened in Ankeny, Iowa in February 2003 and in Clive, Iowa in March, 2004. In August, 2006, the Bank opened a new branch office in West Des Moines, Iowa near Jordan Town Center Mall. These locations are in suburbs of Des Moines, Iowa, which is Iowa's largest metropolitan area. The Company will continue to analyze de novo branch opportunities in the Des Moines metropolitan area. Noninterest expenses have increased each year since 2003 due in part to the Company's strategy of opening de novo branch offices. We believe that this strategy will result in long-term loan and deposit growth for the Company, but will negatively impact short-term earnings until each de novo branch achieves profitability.

- Consistent with the Bank's emphasis on attracting and retaining core deposits, growth in deposit fees, including overdraft fees, continued a strong positive trend.
- The Company continues to be liability sensitive. The growth of interest-bearing liabilities primarily reflects the
  growth of higher cost certificates of deposit, including brokered certificates of deposit, and borrowed funds.
  Also contributing to the liability sensitivity of the Company is the continuing shift of lower cost non-maturing
  deposits into higher cost short-term certificates of deposit.
- The Company began utilizing brokered certificates of deposits in 2005 as an alternative funding source. At December 31, 2006, the Company had brokered certificates of deposit of \$30.4 million, compared to \$4.0 million at December 31, 2005.
- Noninterest income for the year ended December 31, 2006, included \$569,000 in loan prepayment fees, compared to \$1.0 million for the year ended December 31, 2005.
- During the year ended December 31, 2005, the Company recognized an other-than-temporary impairment of \$680,000 on three Freddie Mac adjustable rate, perpetual preferred stocks that had declined in value. The securities are investment grade securities that are held in the Company's available-for-sale portfolio. The Company recognized an other-than-temporary impairment on the securities based on the facts and circumstances surrounding each of the securities at the time, including the duration and amount of the unrealized loss, as well as the prospect for the recovery of market value within a reasonable period of time.
- Management believes that the allowance for loan losses is adequate. The allowance for loan losses to nonaccrual loans was 603% at December 31, 2006. Net annualized charge-offs for 2006 were 0.02% of total loans and have averaged under 0.04% of total loans for the past five years. During 2006, the Company's total loan portfolio increased \$14.7 million, or 3.4%. This increase primarily consisted of increases in the one-to four-family first and second mortgage real estate loans. The Company's provision for loan losses in 2006 was \$240,000.
- The Company has lowered its effective tax rate through the use of federal Low Income Housing Tax Credits (LIHTC). The Company owns and operates two LIHTC projects in Fort Dodge. These projects generated \$278,000 in federal income tax credits in 2006. The federal income tax credits associated with these projects will decline to \$173,000 in 2007.
- Purchases and originations of out of state real estate loans remained an integral part of the Company's business
  plan. The Company has purchased and originated out of state real estate loans to supplement local mortgage
  loan originations and to diversify its mortgage loan portfolio geographically.

### **Critical Accounting Policies**

This "Management's Discussion and Analysis of Financial Condition and Results of Operations," and the disclosures included within this report, are based on the Company's audited consolidated financial statements. These statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The financial information contained in these statements is, for the most part, based on approximate measures of the financial effects of transactions and events that have already occurred. However, the preparation of these statements requires management to make certain estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses.

The Company's accounting policies are described in the "Notes to Consolidated Financial Statements." Based on its consideration of accounting policies that involve the most complex and subjective estimates and judgments, management has identified its most critical accounting policies to be that related to the allowance for loan losses and asset impairment judgments, including the recoverability of goodwill.

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged against the allowance for loan losses when management believes that collectibility of the principal is unlikely. The Company has policies and procedures for evaluating the overall credit quality of its loan portfolio, including timely

identification of potential problem credits. On a quarterly basis, management reviews the appropriate level for the allowance for loan losses, incorporating a variety of risk considerations, both quantitative and qualitative. Quantitative factors include the Company's historical loss experience, delinquency and charge-off trends, collateral values, known information about individual loans and other factors. Qualitative factors include the general economic environment in the Company's market area and the expected trend of those economic conditions. To the extent that actual results differ from forecasts and management's judgment, the allowance for loan losses may be greater or less than future charge-offs.

Asset impairment judgments include evaluating the decline in fair value of available-for-sale securities below their cost. Declines in fair value of available-for-sale securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Goodwill represents the excess of the acquisition cost over the fair value of the net assets acquired in a purchase acquisition. Goodwill is tested for impairment at least annually.

### **Business Strategy**

The Company's current business strategy is to operate the Bank as a well-capitalized, profitable and independent community-oriented savings bank. Generally, the Company has sought to implement this strategy primarily by using deposits, including brokered certificates of deposit, and advances from the FHLB as its source of funds and maintaining a substantial part of its assets in loans secured by one- to four-family residential real estate, multifamily real estate and commercial real estate located both inside and outside the Company's market area, consumer and other loans and in other liquid investment securities. Specifically, the Company's business strategy incorporates the following elements: (1) operating the Bank as a community-oriented financial institution, maintaining a strong core customer base by providing dedicated service to the individual consumer; (2) increasing loan and deposit balances in existing branch offices as well as by establishing de novo branch offices in markets where population growth trends are positive such as the Des Moines, Iowa metropolitan area; (3) maintaining high asset quality by emphasizing investment in residential mortgage, multifamily and commercial real estate loans and consumer loans; (4) emphasizing growth in core deposits, which includes demand deposit, NOW, money market and savings accounts; (5) maintaining capital in excess of regulatory requirements; (6) controlling noninterest expense; (7) managing interest rate risk exposure; and (8) increasing noninterest income through increases in fees and service charges.

Highlights of the Company's business strategy are as follows:

Community-Oriented Institution. The Company is committed to meeting the financial needs of the communities in which it operates. Based in part on its participation in several different programs designed to facilitate residential lending to low- and moderate-income households, the Bank has received an "Outstanding" as its most recent Community Reinvestment Act rating.

Retail Deposit Base. In 2006, the Company had eleven offices located in Fort Dodge, Ames, Nevada, Perry, Ankeny, Clive, West Des Moines, Burlington and Mount Pleasant, Iowa. At December 31, 2006, 33.9% of the deposit base, or \$122.3 million, consisted of core deposits, which included money market accounts, savings accounts, NOW accounts, and noninterest-bearing demand accounts. Core deposits are generally considered to be a more stable and lower cost source of funds than certificates of deposit or outside borrowings. The Company continues to emphasize growth in core deposits.

Asset Quality and Emphasis on Residential Mortgage Lending. The Company has historically emphasized residential real estate financing. The Company expects to continue its commitment to financing the purchase, construction or improvement of residential real estate in its market area. At December 31, 2006, 41.9% of the Company's total assets consisted of one- to four-family residential first mortgage loans. To supplement local mortgage loan originations and to diversify its mortgage loan portfolio geographically, the Company has originated or purchased loans in the secondary mortgage market, with an emphasis on multifamily and commercial real estate loans, secured by properties outside the State of Iowa (the "out of state properties"). At December 31, 2006, the Company's portfolio of loans which were either originated or purchased by the Company and secured by out of state properties totaled \$135.3

million and consisted of \$15.0 million one- to four-family residential mortgage loans, or 3.3%, \$54.5 million multifamily real estate loans, or 12.0%, and \$65.8 million commercial real estate loans, or 14.5%, of the Company's total loan portfolio. At December 31, 2006, the Company's ratio of nonperforming assets to total assets was 0.20%. The Company also invests in state and local obligations, mortgage-backed securities, interest-earning deposits, equity securities and FHLB stock.

Generally, the yield on mortgage loans originated and purchased by the Company is greater than that of securities purchased by the Company. Future economic conditions and continued strong banking competition could result in diminished lending opportunities. The Company may increase its investment in securities and in purchased mortgage loans outside its market area.

Increasing Noninterest Income. The Company has attempted to increase its level of noninterest income from both new and traditional lines of business to supplement net interest income. The Company generally increases noninterest income by emphasizing growth in core deposit accounts. During the year ended December 31, 2006, fees and service charges totaled \$4.4 million, a decrease of \$102,000 from the prior year. This decrease was primarily due to a decrease in loan prepayment fees of \$444,000, offset in part by an increase in fees associated with checking accounts, including overdraft fees, of \$343,000. The Company also maintains its noninterest income through emphasizing growth in mortgage banking income, annuity and mutual fund sales, and insurance sales. In addition, the Company currently owns abstract companies in Webster and Boone counties in Iowa, through First Iowa Title Services, Inc. ("First Iowa"), the Bank's wholly owned subsidiary. The abstract business performed by First Iowa replaces the function of a title insurance company. The Company believes that First Iowa can continue to be an important source of fee income. Noninterest income from First Iowa's business for the years ended December 31, 2006 and 2005 was \$1.2 and \$1.3 million, respectively, offset by noninterest expense attributable to First Iowa. The decline in First Iowa's income was due in part to the sale of one of the Company's three abstract offices at the end of the second quarter of 2006.

Liquidity and Interest Rate Risk Management. Management seeks to manage the Company's interest rate risk exposure by monitoring the levels of interest rate sensitive assets and liabilities while maintaining an acceptable interest rate spread. At December 31, 2006, total interest-bearing liabilities maturing or repricing within one year exceeded total interest-earning assets maturing or repricing in the same period by \$51.8 million, representing a one-year gap to total assets ratio of -10.1%, compared to a -12.3% at December 31, 2005. To manage the Company's interest rate exposure, the Company emphasizes the origination of five- and seven-year fixed-rate mortgage loans that convert to adjustable rates at the conclusion of their initial terms and have overall maturities of up to 30 years, and the origination of adjustable rate home equity lines of credit and short-term consumer loans. The Company also manages its interest rate risk and liquidity by investing in mortgage-backed, municipal and equity securities. In addition, the Company generally sells all fixed rate one- to four-family residential loans with maturities of fifteen years or greater. See "Discussion of Market Risk - Interest Rate Sensitivity Analysis".

### **Liquidity and Capital Resources**

The Company's primary sources of funds are deposits, amortization and prepayment of loans, borrowings such as FHLB advances, brokered certificates of deposit, maturities of securities and other investments, and earnings and funds provided from operations. While scheduled principal repayments on loans are a relatively predictable source of funds, deposit flows and loan prepayments are greatly influenced by interest rates, economic conditions, and competition. The Company manages the pricing of its deposits to maintain a desired deposit balance. In addition, the Company invests in interest-earning assets, which provide liquidity to meet lending requirements. At December 31, 2006, \$960,000, or 26.1% of the Company's investment portfolio excluding mortgage-backed, mutual fund and equity securities, was scheduled to mature within one year or less, \$1.9 million, or 51.1%, was scheduled to mature within one to five years and \$837,000, or 22.8%, was scheduled to mature in more than five years. At December 31, 2006, certificates of deposit scheduled to mature in less than one year totaled \$134.4 million. Based on prior experience, management believes that a significant portion of such deposits will remain with the Company. If the Company requires funds beyond its ability to generate them internally, borrowing agreements exist with the FHLB, which provide an additional source of funds. The amount of eligible collateral for blanket lien pledges from the FHLB was \$201.8 million as of December 31, 2006. The Company may also use brokered certificates of deposit, up to 10% of total assets, as an additional source of funds. For additional information about cash flows from the Company's operating, financing and investing activities, see the Statements of Cash Flows included in the Consolidated Financial Statements.

At December 31, 2006, the Company had outstanding loan commitments of \$3.8 million. This amount does not include undisbursed overdraft loan privileges and the undisbursed home equity lines of credit. The Company monitors its liquidity position and expects to have sufficient funds to meet its current funding commitments.

The main sources of liquidity for the Company are proceeds from dividends and loan repayments from the Bank and the proceeds from stock options exercised. The main cash outflows are dividend payments to shareholders and funds used to repurchase shares of the Company's common stock. During 2006, the Company repurchased 151,250 shares of its common stock. The Company has determined that a share repurchase program is appropriate to enhance shareholder value. Share repurchases generally increase earnings per share, return on average assets, and return on average equity, three performance benchmarks against which the Company and thrift holding companies are often measured. The Company buys stock in the open market whenever the price of the stock is deemed reasonable and the Company has funds available for the purchase. The Company's ability to pay dividends to shareholders depends substantially on dividends and loan payments received from the Bank. The Bank may not declare or pay cash dividends on any of its shares of common stock if the effect thereof would cause equity to be reduced below applicable regulatory capital requirements or the amount required to be maintained for the liquidation account. For a description of the liquidation account, see Note 17 to the Consolidated Financial Statements. Unlike the Bank, the Company is not subject to OTS formula-based regulatory restrictions on the payment of dividends to its shareholders; however, it is subject to the requirements of Iowa law. Iowa law generally prohibits the Company from paying a dividend if either of the following would result: (a) the Company would not be able to pay its debts as they become due in the usual course of business; or (b) the Company's total assets would be less than the sum of its total liabilities, plus the amount that would be needed, if the Company were to be dissolved at the time of distribution, to satisfy the preferential rights upon dissolution of shareholders whose preferential rights are superior to those receiving the distribution.

The primary investing activities of the Company are the origination and purchase of mortgage and other loans and the purchase of securities. During the years ended December 31, 2006, 2005 and 2004, the Company's disbursements for loan originations and purchases totaled \$153.3 million, \$143.1 million and \$160.2 million, respectively. These activities were funded primarily by net deposit inflows, principal repayments on loans, proceeds from the sale of loans, proceeds from the maturity and call of securities, brokered certificates of deposit, and FHLB advances. Net cash flows (used in) investing activities were \$(20.0) million, \$(23.1) million and \$(42.4) million for the years ended December 31, 2006, 2005 and 2004, respectively. Net cash flows provided by financing activities were \$24.4 million, \$16.5 million and \$33.2 million for the years ended December 31, 2006, 2005 and 2004, respectively.

The OTS regulations require savings associations, such as the Bank, to meet three minimum capital standards: a tangible capital ratio requirement of 1.5% of total assets as adjusted under the OTS regulations; a leverage ratio requirement of 3% of core capital to such adjusted total assets; and a risk-based capital ratio requirement of 8% of core and supplementary capital to total risk-based assets. The Bank satisfied these minimum capital standards at December 31, 2006 with tangible and leverage capital ratios of 7.1% and a total risk-based capital ratio of 11.9 %. In determining the amount of risk-weighted assets for purposes of the risk-based capital requirement, a savings association must compute its risk-based assets by multiplying its assets and certain off-balance sheet items by risk-weights, which range from 0% for cash and obligations issued by the United States Government or its agencies to 100% for consumer and commercial loans, as assigned by the OTS capital regulations. These capital requirements, which are applicable to the Bank only, do not consider additional capital held at the Company level, and require certain adjustments to shareholders' equity to arrive at the various regulatory capital amounts.

The table below presents the Bank's regulatory capital amounts as compared to the OTS regulatory capital requirements at December 31, 2006:

	<u>Amount</u>	Capital <u>Requirements</u> (In thousands)	Excess <u>Capital</u>
Tangible capital	\$ 36,174	\$ 7,665	\$ 28,509
Core capital	36,174	15,330	20,844
Risk-based capital	39,851	28,072	11,779

### Discussion of Market Risk—Interest Rate Sensitivity Analysis

As a financial institution, the Company's primary component of market risk is interest rate volatility. Fluctuations in interest rates will ultimately impact both the level of income and expense recorded on a large portion of the Bank's assets and liabilities, and the market value of all interest-earning assets, other than those which possess a short term to maturity. Since all of the Company's interest-bearing liabilities and virtually all of the Company's interest-earning assets are located at the Bank, virtually all of the Company's interest rate risk management procedures are performed at the Bank level. Based upon the Bank's nature of operations, the Bank is not subject to foreign currency exchange or commodity price risk. The Bank's real estate loan portfolio, within Iowa, is subject to risks associated with the local economy. The Company has sought to diversify its loan portfolio by purchasing loans secured by properties outside of Iowa. At December 31, 2006, \$135.3 million, or 29.8%, of the Company's total loan portfolio was secured by properties outside the State of Iowa, located in twenty-one states. The Bank does not own any trading assets. At December 31, 2006, neither the Company nor the Bank had any hedging transactions in place, such as interest rate swaps and caps.

The Company seeks to manage its interest rate risk by monitoring and controlling the variation in repricing intervals between its assets and liabilities. To a lesser extent, the Company also monitors its interest rate sensitivity by analyzing the estimated changes in market value of its assets and liabilities assuming various interest rate scenarios. As discussed more fully below, there are a variety of factors which influence the repricing characteristics of any given asset or liability.

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest rate sensitive" and by monitoring an institution's "interest rate sensitivity gap." An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period. The "interest rate sensitivity gap" is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time period and the amount of interest-bearing liabilities maturing or repricing within that same time period. A gap is considered positive when the amount of interest rate sensitive assets exceeds the amount of interest rate sensitive liabilities. A gap is considered negative when the amount of interest rate sensitive liabilities exceeds the amount of interest rate sensitive assets. During a period of rising interest rates, a negative gap would tend to adversely affect net interest income, while a positive gap would tend to positively affect net interest income, while a positive gap would tend to positively affect net interest income, while a positive gap would tend to adversely affect net interest income.

The Company's policy in recent years has been to manage its exposure to interest rate risk generally by focusing on the maturities of its interest rate sensitive assets and by emphasizing adjustable-rate mortgage loans and short-term consumer loans, and maintaining a level of liquidity by investing in short-term interest-earning deposits and equity securities. In addition, the Company generally sells all fixed rate one- to four-family residential loans with maturities of fifteen years or greater.

At December 31, 2006, total interest-bearing liabilities maturing or repricing within one year exceeded total interest-earning assets maturing or repricing in the same period by \$51.8 million, representing a one-year gap ratio of -10.1%, compared to a one-year gap ratio of -12.3% at December 31, 2005. The chief executive officer meets regularly with the Bank's senior executive officers to review trends in deposits as well as mortgage and consumer lending activities. The chief executive officer reports quarterly to the board of directors on interest rate risks and trends, as well as liquidity and capital ratio requirements.

Gap Table. The following table (the "Gap Table") sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at December 31, 2006, which are expected to reprice or mature, based upon certain assumptions, in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown that reprice or mature during a particular period were determined in accordance with the earlier of the terms of repricing or the contractual terms of the asset or liability. Certain assumptions used in preparing the table are set forth in the following table. Management believes that these assumptions approximate actual experience and considers them appropriate and reasonable.

						At Dece	mb	er 31, 2006	(1)					
	1	<i>N</i> ithin		1-3		3-5		5-10		10-20	O	ver 20		
	1	Year		<u>Years</u>		<u>Years</u>		<u>Years</u>		<u>Years</u>		<u>Years</u>		<u>Total</u>
						(Dol	lars	in thousan	ıds)					<del>_</del>
Interest-earning assets:														
First mortgage loans														
Adjustable (2)	\$	99,888	\$	117,209	\$	46,957	\$	-	\$	-	\$	-	\$	264,054
Fixed (2)		24.845		40,045		23,625		34,870		2,468		83		125,936
Consumer and other loans		23,946		26,173		10,986		4,121		197		5		65,428
Investment securities (3)(4)	_	23,187	_	2,100	_	<u>500</u>	_	<u>862</u>	_	<u>-</u>	_	2,930	_	<u> 29,579</u>
Total interest-earning assets	<u>\$_</u>	171,866	\$	185.527	<u>\$</u>	82.068	<u>\$</u>	39.853	<u>\$</u>	2,665	\$	3,018	<u>\$</u>	484,997
Rate sensitive liabilities:														
Savings accounts	\$	4,277	\$	6,497	\$	4,476	\$	6,007	\$	3,298	\$	605	\$	25,160
NOW accounts		18,365		18,859		7,485		4,438		484		5		49,636
Money market accounts		27,403		7,285		-		-		-		-		34,688
Certificate accounts		134,323		82,830		20,905		-		-		-		238,058
Noninterest bearing deposits		12,788		-		-		-		-		-		12,788
FHLB advances and other														
liabilities (5)	_	<u> 26,529</u>	_	<u>54,561</u>	_	<u> 26,565</u>	_	188	_	<u>64</u>			_	<u> 107,907</u>
Total interest-bearing liabilities	<u>\$_</u>	<u>223.685</u>	<u>\$</u>	<u>170,032</u>	<u>\$</u> _	<u>59,431</u>	<u>\$</u>	<u>10,633</u>	<u>\$</u>	3,846	<u>\$_</u>	610	<u>\$</u>	<u>468,237</u>
Interest sensitivity gap	\$	(51,819)	\$	15.495	\$	22,637	\$	29,220	\$	(1,181)	\$	2.408		
Cumulative interest-sensitivity gap	Š	(51,819)	\$	(36,324)	\$	(13,687)	\$	15,533	\$		\$	16,760		
Community and the second secon	•	(01,010)	•	(00,021)	•	(10,001)	•	10,000	•	11,000	۳	10,100		
Interest sensitivity gap to total assets		(10.05)9	6	3.01%		4.39%		5.67%		(0.23)%		0.47%		
Cumulative interest-sensitivity gap to														
total assets		(10.05)		(7.05)		(2.66)		3.01		2.78		3.25		
Ratio of interest-earning assets to		<b>5</b> 0												
interest-bearing liabilities		76.83		109.11		138.09		374.80		69.29		494.75		103.58%
Cumulative ratio of interest-earning		<b>#</b> 0.00												
assets to interest-bearing liabilities		76.83		90.77		96.98		103.35		103.07		103.58		103.58
Total assets	\$	515,515	\$	515,515	\$	515,515	\$	515,515	\$	515,515	\$	515,515	\$	515,515
Cumulative interest-earning assets	\$	171,866	\$	357,393	\$	439,461	\$	479.314	\$	481,979	\$	484,997		484,997
Cumulative interest-bearing liabilities	\$	223,685	\$	393,717	\$	453,148		463,781	\$	467,627	\$	468,237	\$	468,237

<sup>(1)</sup> The following assumptions were used in regard to prepayment speed for loans: (i) fixed rate commercial real estate loans and mortgage-backed securities will prepay at 10 percent per year, (ii) one- to four-family loans (both fixed rate and adjustable rate) will prepay at 12 percent per year, (iii) all multifamily loans (both fixed and adjustable rate) and adjustable rate commercial real estate loans will prepay at 15 percent per year, (iv) all second mortgage real estate loans and all other loans will prepay at 20 percent year. Besides prepayment assumptions, the chart above also includes normal principal payments based upon the loan contractual agreements. Savings accounts are assumed to be withdrawn at an annual rate of 17 percent. NOW accounts are assumed to be withdrawn at an annual rate of 37 percent. Money market accounts are assumed to be withdrawn at 79 percent during the first year with the balance being withdrawn within the one-to-three year category. These assumptions are annual percentages based on remaining balances and should not be regarded as indicative of the actual prepayments and withdrawals that may be experienced by the Company. Certain shortcomings are inherent in the analysis presented by the foregoing table.

<sup>(2)</sup> Includes \$2.4 million and \$0.5 million in mortgage-backed securities in adjustable and fixed first mortgage loans, respectively.

<sup>(3)</sup> Includes other equity securities, interest-bearing deposits and FHLB stock, all of which are shown in the within-one-year category. Components include interest-bearing deposits of \$12.4 million and securities available-for-sale of \$11.7 million.

<sup>(4)</sup> Includes \$5.0 million of FHLMC preferred stock and \$1.0 million of FNMA preferred stock. \$2.9 million is fixed rate and \$3.1 million is adjustable rate. The fixed rate preferred stock was included in the appropriate category based upon their maturity date. The adjustable rate preferred stock was included in the appropriate category based upon their repricing date.

Includes \$107.9 million of advances from the FHLB. Of these advances, \$69.4 million are term advances and \$38.5 million are callable. The term advances have been categorized based upon their maturity date. Of the \$38.5 million of callable advances, \$28.5 million have been categorized based upon their maturity date because the interest rates on such advances are near or above current market rates. The remaining \$10.0 million callable advance was placed in the repricing category based upon its call date because the rate on this advance was below current market rates.

Certain shortcomings are inherent in the method of analysis presented in the above Gap Table. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market rates. Additionally, certain assets, such as adjustable-rate loans, have features which restrict changes in interest rates both on a short-term basis and over the life of the asset. Further, in the event of changes in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the table. Finally, the ability of many borrowers to service their adjustable-rate loans may decrease in the event of an interest rate increase.

Net Portfolio Value Analysis. As part of its efforts to maximize net interest income and manage the risks associated with changing interest rates, management uses the "net portfolio value" ("NPV") methodology which the OTS has adopted as part of its capital regulations.

Under this methodology, interest rate risk exposure is assessed by reviewing the estimated changes in NPV which would hypothetically occur if interest rates rapidly rise or fall along the yield curve. Projected values of NPV at both higher and lower regulatory defined rate scenarios are compared to base case values (no change in rates) to determine the sensitivity to changing interest rates.

Presented below, as of December 31, 2006, is an analysis of the Company's interest rate risk ("IRR") as measured by changes in NPV for instantaneous and sustained parallel shifts of 100 basis points in market interest rates. Such limits have been established with consideration of the impact of various rate changes and the Company's current capital position.

Interest Rate Sensitivity of Net Portfolio Value (NPV)(1)

	Net l	<u>Portfolio Value</u>		NPV as % of PV of Assets				
Change in Rates	\$ Amount	\$ Change	% Change	NPV Ratio	<u>Change</u>			
		(Dollars in thou	sands)					
+300 bp	40,161	(11,499)	(22)	8.01	(184) bp			
+200 bp	45,268	(6,392)	(12)	8.87	(97) bp			
+100 bp	49,267	(2,393)	(5)	9.51	(34) bp			
0 bp	51,660	•	-	9.84	-			
-100 bp	51,601	(59)	-	9.74	(10) bp			
-200 bp	51,727	67	-	9.67	(17) bp			

<sup>(1)</sup> Denotes rate shock used to compute interest rate risk capital component.

As is the case with the Gap Table, certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in NPV require the making of certain assumptions which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV Table presented above assumes that the composition of the Company's interest sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or repricing of specific assets and liabilities. Accordingly, although the NPV Table provides an indication of the Company's interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on the Company's net interest income and will differ from actual results.

Nonperforming Assets. Loans are reviewed on a regular basis and are placed on nonaccrual status when, in the opinion of management, the collection of additional interest is doubtful. Mortgage loans and consumer loans are placed on nonaccrual status generally when either principal or interest is 90 days or more past due. Interest accrued and unpaid at the time a loan is placed on nonaccrual status is charged against interest income.

Real estate acquired by the Company as a result of foreclosure, or by deed in lieu of foreclosure, is deemed foreclosed real estate until such time as it is sold.

When foreclosed real estate is acquired or otherwise deemed foreclosed real estate, it is recorded at the lower of the unpaid principal balance of the related loan or its estimated fair value, less estimated selling expenses. Valuations are periodically performed by management and any subsequent decline in fair value is charged to operations. At December 31, 2006, the Company's foreclosed real estate consisted of 7 properties with an aggregate carrying value of \$468,000.

Delinquent Loans, Nonaccrual Loans and Nonperforming Assets. The following table sets forth information regarding loans on nonaccrual status and foreclosed real estate of the Company at the dates indicated. At the dates indicated, the Company did not have any material restructured loans and did not have any loans that were ninety days past due and still accruing interest.

	<u>2006</u>	<u>2005</u>	At December 31, 2004 (Dollars in thousand	<u>2003</u> (s)	<u>2002</u>
Nonaccrual loans and nonperforming assets:					
First mortgage loans: One- to four-family residential Multifamily and commercial properties	\$ 222	\$ 389	9 \$ 335	\$ 414 -	\$ 434 37
Consumer loans:	<u>357</u> 579	190 583	634	201 615	<u>172</u> 643
Total foreclosed real estate  Other nonperforming assets  Total nonperforming assets  Total nonaccrual loans to net loans	\$1,047	\$1,728	· 	1,453 - \$2,068	769 - \$1,412
receivable Total nonaccrual loans to total assets	0.13% 0.11	0.14 0.12		0.17% 0.15	0.19% 0.16
Total nonperforming assets to total assets	0.20	0.36	0.37	0.49	0.35

The following table sets forth information with respect to loans delinquent 60-89 days in the Company's portfolio at the dates indicated.

	<u>2</u>	2006 2005 At December 31, 2004 2003 (In thousands)						<u>003</u>	<u>2002</u>		
Loans past due 60-89 days:											
First mortgage loans:											
One- to four-family residential	\$	765	\$	1,106	\$	1,001	\$	649	\$	830	
Multifamily and commercial properties		-		-		40		463		-	
Consumer loans		68		214		238		223		183	
Total past due	\$	833	\$	1,320	\$	1.279	\$	1,335	\$	1,013	

The following table sets forth information with respect to the Company's delinquent loans and other problem assets at December 31, 2006.

	Balance	<u>ber 31, 2006</u> <u>Number</u> in thousands)
One- to four-family first mortgage loans:		
Loans 60 to 89 days delinquent	\$ 765	17
Loans 90 days or more delinquent	222	6
Multifamily and commercial first mortgage loans:		
Loans 60 to 89 days delinquent	-	•
Loans 90 days or more delinquent	-	=
Consumer Loans:		
Loans 60 to 89 days delinquent	68	11
Loans 90 days or more delinquent	357	12
Foreclosed real estate	468	7
Other nonperforming assets	-	-
Loans to facilitate sale of foreclosed real estate	87	2
Special mention loans	751	27

Classification of Assets. Federal regulations provide for the classification of loans and other assets such as debt and equity securities considered by the OTS to be of lesser quality as "substandard," "doubtful," or "loss" assets. An asset is considered "substandard" if it is inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. "Substandard" assets include those characterized by the "distinct possibility" that the savings institution will sustain "some loss" if the deficiencies are not corrected. Assets classified as "doubtful" have all of the weaknesses inherent in those classified "substandard," with the added characteristic that the weaknesses present make "collection or liquidation in full," on the basis of currently existing facts, conditions, and values, "highly questionable and improbable." Assets classified as "loss" are those considered "uncollectible" and of such little value that their continuance as assets without the establishment of a specific loss reserve is not warranted. Assets that do not expose the savings institution to risk sufficient to warrant classification in one of the aforementioned categories, but which possess some weaknesses, are required to be designated "special mention" by management. Loans designated as special mention are generally loans that, while current in required payments, have exhibited some potential weaknesses that, if not corrected, could increase the level of risk in the future. At December 31, 2006, the Company had \$751,000 of special mention loans, consisting of ten loans secured by one- to four-family residences and seventeen consumer loans.

The following table sets forth the aggregate amount of the Company's classified assets, which include nonperforming loans and foreclosed real estate, at the dates indicated.

					At Dec	<u>cember 31,</u>				
	2006		<u>2005</u> <u>2004</u>			<u> 2003</u>	2	002		
					(In th	iousands)				
Substandard assets	\$	1,038	\$	1,670	\$	1,680	\$	2,046	\$	1,361
Doubtful assets		-		-		-		-		-
Loss assets		24		<u>58</u>	_	<u>58</u>		22		<u>51</u>
Total classified assets	<u>\$</u>	1.062	<u>\$</u>	1,728	<u>\$</u>	<u>1.738</u>	<u>\$</u>	2.068	<u>\$</u>	<u>1,412</u>

Allowance for Loan Losses. It is management's policy to provide an allowance and provision for probable losses on the Company's loan portfolio based on management's evaluation of the prior loss experience, industry standards, past due loans, economic conditions, the volume and type of loans in the Company's portfolio, which includes a significant amount of multifamily and commercial loans, substantially all of which are purchased and are collateralized by properties located outside of the Company's market area, and other factors related to the collectibility of the Company's loan portfolio. The Company regularly reviews its loan portfolio, including problem loans, to determine whether any loans require classification or the establishment of appropriate allowances for losses. Such evaluation, which includes a review of all loans of which full collectibility of interest and principal may not be reasonably assured, considers, among other matters, the estimated fair value of the underlying collateral. During 2006 the Company's total loan portfolio increased \$14.7 million, or 3.4%. During the years ended December 31, 2006, 2005 and 2004 the Company's provision for loan losses were \$240,000, \$260,000 and \$240,000, respectively. The

Company's allowance for loan losses totaled \$3.5 million, \$3.3 million and \$3.2 million at December 31, 2006, 2005 and 2004, respectively.

Management believes that the allowance for losses on loans is adequate. While management uses available information to recognize losses on loans, future additions to the allowances may be necessary based on changes in economic conditions. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowances for loan losses. Such agencies may require the Bank to recognize additions to the allowances based on their judgments about information available to them at the time of their examination.

Analysis of the Allowance for Loan Losses. The following table sets forth the analysis of the allowance for loan losses for the periods indicated.

		For the Year	Ended December	r 31,	
	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>
		(Dolla	rs in thousands)		
Total loans outstanding	\$ 453,335 447,440	\$ 438.650 424.633	\$ 418,841 389,190	\$ 367,396 358,260	\$ 344,574 337,693
period)	3,326	3,235	3,165	3,118	2,883
Provisions for losses	240	260	240	255	383
First mortgage loans	22	5	66	36	27
Consumer loans	70	182	114	265	135
First mortgage loans	-	3	2	_	_
Consumer loans	19	1 <u>5</u>	8	93	14
Net charge-offs Allowance balance (at end of	73	169	170	208	148
period) Allowance for loan losses as a percent of total loans receivable at end of	<u>\$3,493</u>	\$3,326	\$3,235	\$ <u>3,165</u>	\$3.118
period  Net loans charged off as a percent of	0.77%	0.76%	0.77%	0.86%	0.90%
average loans outstanding Ratio of allowance for loan losses to	0.02	0.04	0.04	0.06	0.04
total nonaccrual loans at end of period	603.41	567.98	513.13	515.02	485.00
total nonaccrual loans and foreclosed real estate at end of period	333.63	192.41	188.86	153.05	220.90

Allocation of Allowance for Loan Losses. The following table sets forth the allocation for loan losses by loan category for the periods indicated:

					At De	At December 31,				
	i	2006		2005		2004		2003		2002
		% of Loans In Each	  - 	% of Loans		% of Loans		% of Loans		% of Loans
	Amount	Category to Total Loans	Amount	Category to Total Loans	41	Category to Total Loans	Amount	Category to Total Loans	Amount	Category to Total Loans
Balance at end of period applicable to:					(Dollars	(Dollars in thousands)				
One- to four-family residential mortgage loans.	s		s		<b>∽</b>		s,		69	
	570	48.01%	593	49.47%	510	45.99%	517	47.33%	395	43.17%
Multifamily residential mortgage loans	646	14.52	704	16.86	731	18.73	989	19.04	502	20.54
Commercial mortgage loans	1 443	23.04	1 201	10.76	1 240	21.64	070			
Consumer loans	CFF.1	50:07	107,1	13.10	0.57.1	46.13	0 6	16.93	1,663	20.02
Total allowance for loan losses	834	14.43	828	13.91	754	13.34	984	14.68	791	15.61
	3.493	<u>100.00</u> %	3,326	100.00%	3,235	<u>100.00</u> %	3.165	<u>100.00</u> %	3.118	%00'001

# Average Balance Sheet

The following table sets forth certain information relating to the Company's average balance sheet and reflects the average yield on assets and average cost of liabilities for the periods indicated and the average yields earned and rates paid. Such yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods presented. For purposes of this table, average balances were computed on a monthly basis.

				For the	For the Year Ended December 31,	ember 31,			
		5006			2005			2004	
	Average <u>Balance</u>	Interest	Average Yield/ Cost	Average Balance	Interest	Average Yield/ Cost	Average Balance	Interest	Average Yield/ Cost
Assets:				-	(Donars in Chousands)	(sp)			
Interest-earning assets:  First mortgage loans(1)  Consumer loans(1)  Investment securities  Total interest-earning assets.	\$ 384,965 62,474 22,403(4) \$ 469,842	\$ 23,102 4,420 1,015 \$ 28,537	6.00% 7.07 4.53 6.07%	\$ 365,647 58,986 23,738(5) \$ 448,371	\$ 21.391 3.933 948 \$ 26.272	5.85% 6.67 3.99 5.86%	\$ 334,676 54,513 27,232(6) \$ 416,421	\$ 20,027 3,757 973 \$ 24,757	5.98% 6.89 3.57 5.95%
Noninterest-earning assets	29,578 \$ 499,420			28,724 \$ 477.095			28,818 \$ 445,239		
Liabilities and Equity: Interest-bearing liabilities: NOW and money market savings	\$ 85,008 26,335 218,655 108,753 \$ 438,751	\$ 1,048 87 9,119 5,161 \$ 15,415	1.23% 0.33 4.17 4.75 3.51%	\$ 95,781 28,710 189,900 102,234 \$ 416,625	\$ 1,061 91 6,743 4,712 \$ 12,607	1.11% 0.32 3.55 4.61 3.03%	\$ 78.865 29.217 182,368 97.848 \$ 388,298	\$ 542 91 6,324 4,410 \$ 11,367	0.69% 0.31 3.47 4.51 2.93%
Noninterest-bearing liabilities  Total liabilities	17,858 \$ 456,609 42,811 \$ 499,420			\$ 433,735 43,360 \$ 477,095			\$ 403,620 41,619 \$ 445,239		
Net interest income		<u>\$ 13.122</u>	2.56%		\$ 13,665	2.83%		<u>\$ 13,390</u>	3.02% 3.22
assets to average interest- bearing liabilities			107.09			107.62			107.24

Balance is net of deferred loan fees, deferred loan costs, loan premiums and loans in process. Nonaccrual loans are included in the balances.

**50040** 

Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities. Net interest margin represents net interest income divided by average total interest-earning assets.

Includes interest-bearing deposits of \$1,238,000, Federal Home Loan Bank stock of \$5,563,000, and securities available-for-sale of \$15,602,000.

Includes interest-bearing deposits of \$1,150,000, Federal Home Loan Bank stock of \$5,212,000, and securities available-for-sale of \$17,376,000. Includes interest-bearing deposits of \$1,735,000, Federal Home Loan Bank stock of \$4,993,000, and securities available-for-sale of \$20,504,000.

# Rate/Volume Analysis

The table below sets forth certain information regarding changes in interest income and interest expense of the Company for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in average volume (changes in rate multiplied by the wolume multiplied by old rate); (ii) changes in rate multiplied by old average volume); changes in average volume); and (iv) the net change.

Year Ended December 31, 2005 Compared to Year Ended December 31, 2004	Increase/(Decrease) Due to	Total Rate/ Increase	Rate Volume (Decrease)		\$ (447) \$ (41) \$ 1,365	(122) (10) 176	$\frac{113}{} \qquad (13) \qquad (25)$	\$ (456) \$ 1,516		\$ 331 \$ 71 \$ 519	2	152 6 419	100 4 303	585 81 1,241	\$ (1.041) \$ (145) \$ 275
			Volume (In thousands)		\$ 1,853	308	(125)	\$ 2,036		\$ 117	(2)	261	199	575	\$ 1,461
		Total	$\sim$	•	\$ 1,711	487	29	\$ 2.265		\$ (13)	4)	2,376	449	2.808	\$ (543)
Year Ended December 31, 2006 Compared to Year Ended December 31, 2005	se/(Decrease) Due to	Rate/	Volume		\$ 29	14	3	\$ 46		\$ (14)	•	178	6	173	\$ (127)
Year Decembe Comp Year Decembe	Increase/(Decrease)		Rate		\$ 552	240	123	\$915		\$ 120	4	1,177	139	1,440	\$ (525)
			Volume		\$ 1,130	233	(29)	\$ 1,304		\$ (119)	(8)	1,021	301	1,195	\$ 109
				Interest income:	First mortgage loans	Consumer loans	Investment securities	Total interest-earning assets	Interest expense:	NOW and money market savings	Savings	Certificate of deposits	Borrowed funds	Total interest-bearing liabilities	Net change in net interest income

### Comparison of Financial Condition as of December 31, 2006 and December 31, 2005

Total assets increased \$30.3 million, or 6.3%, to \$515.5 million at December 31, 2006 from \$485.2 million at December 31, 2005. The increase in assets was primarily due to increases in net loans receivable, cash and cash equivalents, and premises and equipment, offset in part by a decrease in securities available-for-sale. Asset growth was funded by increases in deposits, consisting primarily of brokered certificates of deposit, and FHLB advances.

Total loans receivable, net, increased by \$18.8 million, or 4.4%, to \$449.0 million at December 31, 2006 from \$430.3 million at December 31, 2005, primarily due to the origination of \$46.2 million of first mortgage loans secured by one- to four-family residences, the origination of \$16.3 million of first mortgage loans secured by commercial real estate, the origination of \$9.7 million of first mortgage loans secured by multifamily residences; the purchase of first mortgage loans secured by one- to four-family residences, multifamily residences and commercial real estate of \$40.4 million; and the origination of \$28.8 million of second mortgage loans during the year ended December 31, 2006. These originations and purchases were offset in part by payments and prepayments of \$119.2 million and sales of loans of \$19.2 million during the year ended December 31, 2006. The Company sells substantially all fixed-rate loans with maturities of 15 years or more in the secondary mortgage market in order to reduce interest rate risk. Cash and cash equivalents increased \$11.4 million, or 131.7%, to \$20.0 million at December 31, 2006 from \$8.6 million at December 31, 2005. The increase in cash and cash equivalents was primarily due to large commercial loan payoffs in December. Premises and equipment, net, increased by \$1.7 million, or 15.2%, to \$12.6 million at December 31, 2006 from \$11.0 million at December 31, 2005. The increase in premises and equipment was primarily due to the construction costs associated with the construction of a new branch office located at the Jordan Creek Town Center in West Des Moines, Iowa and the expansion of the Crossroads branch in Fort Dodge, Iowa. Securities available-for-sale decreased \$904,000, or 5.8%, to \$14.6 million at December 31, 2006 from \$15.5 million at December 31, 2005. The decrease in securities available-for-sale consisted primarily of a decrease in investments in mortgage-backed securities, offset in part by an increase in investments in municipal securities and an increase in unrealized gains. Proceeds of such calls, payments and maturities were used to fund loan growth.

Deposits increased \$26.0 million, or 7.8%, to \$360.3 million at December 31, 2006 from \$334.3 million at December 31, 2005, primarily reflecting an increase in certificates of deposit, offset in part by decreases in money market and savings account balances. The increase in certificates of deposit is primarily due to the utilization of brokered certificates of deposit, which increased \$26.4 million, to \$30.4 million at December 31, 2006. Borrowed funds, primarily FHLB advances, increased \$5.5 million, or 5.3%, to \$107.9 million at December 31, 2006 from \$102.4 million at December 31, 2005. The increases in the deposits and borrowed funds were used to fund loan growth.

Total shareholders' equity decreased \$2.1 million, or 4.7%, to \$42.2 million at December 31, 2006 from \$44.3 million at December 31, 2005, primarily due to stock repurchases and declared dividends, offset in part by earnings, the exercise of stock options, and an increase in unrealized gain on securities available-for-sale.

### Comparison of Financial Condition as of December 31, 2005 and December 31, 2004

Total assets increased \$22.5 million, or 4.9%, to \$485.2 million at December 31, 2005 from \$462.7 million at December 31, 2004. The increase in assets was primarily due to increases in net loans receivable, premises and equipment, and cash and cash equivalents, offset in part by a decrease in securities available-for-sale. Asset growth was funded by increases in deposits and FHLB advances.

Total loans receivable, net, increased by \$23.0 million, or 5.6%, to \$430.3 million at December 31, 2005 from \$407.3 million at December 31, 2004, primarily due to the origination of \$74.6 million of first mortgage loans secured by one- to four-family residences, originations of \$8.5 million of first mortgage loans secured by commercial real estate, purchases of first mortgage loans primarily secured by one- to four-family residences, multifamily residences and commercial real estate of \$24.0 million, and originations of \$24.8 million of second mortgage loans during the year ended December 31, 2005. These originations and purchases were offset in part by payments and prepayments of \$103.0 million and sales of loans of \$19.5 million during the year ended December 31, 2005. The Company sells substantially all fixed-rate loans with maturities in excess of 15 years in the secondary mortgage market in order to reduce interest rate risk. Premises and equipment, net, increased by \$1.1 million, or 10.8%, to \$11.0 million at December 31, 2005 from \$9.9 million at December 31, 2004. The increase in premises and equipment was primarily due to the initial construction costs associated with the construction of a new branch office located at the Jordan Creek Town Center in West Des Moines, Iowa and the expansion of the Crossroads branch in Fort Dodge, Iowa. Cash and cash equivalents increased \$721,000, or 9.1%, to \$8.6 million at December 31, 2005 from \$7.9 million at December 31,

2004. Securities available-for-sale decreased \$2.6 million, or 14.4%, to \$15.5 million at December 31, 2005 from \$18.1 million at December 31, 2004, primarily due to calls, payments and maturities of mortgage-backed and municipal securities. Proceeds of such calls, payments and maturities were used to fund loan growth.

Deposits increased \$18.0 million, or 5.7%, to \$334.3 million at December 31, 2005 from \$316.3 million at December 31, 2004, primarily reflecting increases in checking accounts, NOW accounts, and certificates of deposit, offset in part by decreases in savings accounts and money market accounts. The increase in deposits is due primarily to management's pricing strategies, continued marketing efforts, and the utilization of brokered certificates of deposit. In 2005, the Company began issuing brokered certificates of deposit. At December 31, 2005, the Company had \$4.0 million of brokered certificates of deposit. Borrowed funds, primarily FHLB advances, increased \$1.5 million, or 1.5%, to \$102.4 million at December 31, 2005 from \$101.0 million at December 31, 2004. The increases in the deposits and borrowed funds were used to fund loan growth.

Total shareholders' equity increased \$2.8 million, or 6.6%, to \$44.3 million at December 31, 2005 from \$41.5 million at December 31, 2004, primarily due to earnings, the exercise of stock options, and a decrease in unrealized loss on securities available-for-sale, offset in part by stock repurchases and declared dividends.

### Comparison of Results of Operations for the Years Ended December 31, 2006 and 2005

Net Income. Net income decreased by \$203,000, or 4.1%, to \$4.8 million for the year ended December 31, 2006, compared to \$5.0 million for the year ended December 31, 2005. Net income is primarily dependent on net interest income, noninterest income, noninterest expense and income tax expense. The decrease in net income was primarily due to a decrease in net interest income and an increase in noninterest expense, offset in part by an increase in noninterest income.

Net Interest Income. Net interest income before provision for loan losses decreased by \$543,000, or 4.0%, to \$13.1 million for the year ended December 31, 2006 from \$13.7 million for the year ended December 31, 2005. The decrease is due to an increase in the average balance of interest-bearing liabilities and an increase in the average cost of funds, offset in part by an increase in the average balance of interest-earning assets and an increase in the yield on interest-earning assets. The interest rate spread (i.e., the difference in the average yield on assets and average cost of liabilities) decreased to 2.56% for the year ended December 31, 2006 from 2.83% for the year ended December 31, 2005. The decrease in interest rate spread reflects the increase in the overall cost of interest-bearing liabilities, offset in part by an increase in the yield on interest-earning assets. The increase in the cost of interest-bearing liabilities primarily reflects the repricing of interest-bearing liabilities at higher current market interest rates and the growth of interest-bearing liabilities in higher cost certificates of deposit and borrowed funds. Also contributing to the increase of the cost of funds is the continuing shift of lower cost non-maturing deposits into higher cost short-term certificates of deposit.

Interest Income. Interest income increased by \$2.3 million, or 8.6%, to \$28.5 million for the year ended December 31, 2006, compared to \$26.3 million for the year ended December 31, 2005. The increase in interest income was due to increases in the average balance of interest-earning assets and the average yield on interest-earning assets. The average balance of interest-earning assets increased \$21.5 million, or 4.8%, to \$469.8 million for the year ended December 31, 2006, from \$448.4 million for 2005. The increase in the average balance of interest-earning assets primarily reflects increases in the average balances of first mortgage loans and consumer loans. The increases in first mortgage loans and consumer loans were primarily derived from the origination of \$46.2 million of first mortgage loans secured by one- to four-family residences, the origination of \$16.3 million of first mortgage loans secured by commercial real estate, the origination of \$9.7 million of first mortgage loans secured by multifamily residences; the purchase of first mortgage loans secured by one- to four-family residences, multifamily residences, and commercial real estate of \$40.4 million; and the origination of \$28.8 million of second mortgage loans, which originations and purchases were offset in part by payments and prepayments of \$119.2 million and sales of loans of \$19.2 million during the year ended December 31, 2006. This reflects the Company's continued emphasis on residential lending. See "-Business Strategy." The average yield on interest-earning assets increased to 6.07% for the year ended December 31, 2006, from 5.86% for the year ended December 31, 2005. The increase in the average yield on interest-earning assets was primarily due to loan growth at rates generally higher than portfolio rates and the repricing of adjustable rate loans within the portfolio at generally higher current market interest rates.

Interest Expense. Interest expense increased by \$2.8 million, or 22.3%, to \$15.4 million for the year ended December 31, 2006, compared to \$12.6 million for the year ended December 31, 2005. The increase in interest

expense was due to an increase in the average cost of funds and an increase in the average balance of interest-bearing liabilities. The average cost of funds increased to 3.51% for the year ended December 31, 2006 from 3.03% for the year ended December 31, 2005, due to an increase in the current market interest rates, a shift of core deposits into higher cost certificates of deposits, and an increase in certificates of deposit and borrowed funds. The average balance of interest-bearing liabilities increased \$22.1 million, or 5.3%, to \$438.8 million for the year ended December 31, 2006 from \$416.6 million for 2005. The increase in the average balance of interest-bearing liabilities primarily reflects an increase in the average balances of certificates of deposit and borrowed funds, offset in part by a decrease in the average balance of money market and savings accounts. The increase in certificates of deposit is primarily due to the Company's utilization of brokered certificates of deposit, which increased \$26.4 million, to \$30.4 million at December 31, 2006. Borrowed funds, primarily FHLB advances, increased \$5.5 million, or 5.3%, to \$107.9 million at December 31, 2006 from \$102.4 million at December 31, 2005. The increase in interest-bearing liabilities was used to fund asset growth.

Provision for Loan Losses. The Company's provision for loan losses was \$240,000 and \$260,000 for the years ended December 31, 2006 and December 31, 2005, respectively. The Company establishes provisions for loan losses, which are charged to operations, in order to maintain the allowance for loan losses at a level which is deemed to be appropriate based upon an assessment of prior loss experience, industry standards, past due loans, economic conditions, the volume and type of loans in the Company's portfolio, which includes a significant amount of multifamily and commercial real estate loans, substantially all of which are purchased and are secured by properties located out of state, and other factors related to the collectibility of the Company's loan portfolio. During 2006, the Company's total loan portfolio increased \$14.7 million, or 3.4%. This increase primarily consisted of increases in commercial real estate and consumer loans, which carries a higher level of risk than other loans in the portfolio. The Company purchased \$40.4 million of loans in 2006, compared to \$24.0 million of loans in 2005. The properties securing the loans purchased are primarily out of state and constitute a higher rate of risk than originated loans due to the size, locations and type of collateral securing such loans. The Company's out of state loans decreased by \$7.8 million, or 5.4% during 2006. The economic conditions in the Bank's primary market areas remain generally stable. The net charge-offs were \$73,000 for the year ended December 31, 2006 and \$170,000 for the year ended December 31, 2005. The charge-offs were primarily due to losses on automobile and second mortgage loans. The resulting allowance for loan loss was \$3.5 million and \$3.3 million at December 31, 2006 and December 31, 2005, respectively.

The allowance for loan losses as a percentage of total loans receivable increased to 0.77% at December 31, 2006 from 0.76% at December 31, 2005. The level of nonperforming loans was \$579,000 at December 31, 2006 and \$585,000 at December 31, 2005.

Management believes that the allowance for loan losses is adequate as of December 31, 2006. While management estimates loan losses using the best available information, such as independent appraisals for significant collateral properties, no assurance can be made that future adjustments to the allowance will not be necessary based on changes in economic and real estate market conditions, further information obtained regarding problem loans, identification of additional problem loans, and other factors, both within and outside of management's control.

Noninterest Income. Total noninterest income increased by \$563,000, or 8.6%, to \$7.1 million for the year ended December 31, 2006 from \$6.5 million for the year ended December 31, 2005. The increase in noninterest income was primarily due to an impairment of securities available-for-sale recognized during the year ended December 31, 2005. During 2005, the Company recorded an other-than-temporary impairment of \$679,500 related to three Freddie Mac adjustable rate, perpetual preferred stocks with a face value of \$3.5 million, due to the facts and circumstances surrounding these securities at the time, including the duration and amount of the unrealized loss in the securities, as well as the prospect for a change in market value within a reasonable period of time. These perpetual preferred stock issues are investment grade securities that are held in the Company's available-for-sale securities portfolio. The increase in 2006 was offset in part by decreases in fees and service charges, including loan prepayment fees, abstract fees, and mortgage banking income. Fees and service charges decreased \$102,000 primarily due to a decrease in loan prepayment fees, offset in part by an increase in fees associated with checking accounts, including overdraft fees. During the year ended December 31, 2006, the Company recorded \$569,000 in loan prepayment fees, compared to \$1.0 million for the year ended December 31, 2005. Abstract fees decreased \$66,000 due in part to the sale of one of the Company's three abstract offices at the end of the second quarter of 2006. Mortgage banking income decreased \$43,000 due to a decline in loans originated for the secondary market.

Noninterest Expense. Total noninterest expense increased by \$680,000, or 5.5%, to \$13.1 million for the year ended December 31, 2006 from \$12.4 million for the year ended December 31, 2005. The increase is primarily due to

\$563,000 primarily due to normal salary increases, additions to staff, an increase in the Company's contribution to its defined contribution retirement plan, and an increase in option expense due to the Company's adoption of FAS 123(R) in 2006. Data processing expense increased \$72,000 primarily due to outsourcing of certain data processing support functions during the year. The Company's efficiency ratio for the years ended December 31, 2006 and 2005 was 64.84% and 61.54%, respectively. The Company's ratio of noninterest expense to average assets for the years ended December 31, 2006 and 2005 was 2.63% and 2.61%, respectively.

Income Taxes. The Company's provision for income taxes was \$2.1 million and \$2.5 million for the years ended December 31, 2006 and 2005, respectively. The decrease in the provision for income taxes was primarily due to the lower 2006 income before income taxes and the limited deductibility of the other-than-temporary impairment of securities available-for-sale in 2005.

### Comparison of Results of Operations for the Years Ended December 31, 2005 and 2004

Net Income. Net income decreased by \$384,000, or 7.1%, to \$5.0 million for the year ended December 31, 2005 compared to \$5.4 million for the year ended December 31, 2004. Net income is primarily dependent on net interest income, noninterest income, noninterest expense and income tax expense. The decrease in net income was primarily due to an increase in noninterest expense, offset in part by increases in net interest income and noninterest income.

Net Interest Income. Net interest income before provision for loan losses increased by \$275,000, or 2.1%, to \$13.7 million for the year ended December 31, 2005 from \$13.4 million for the year ended December 31, 2004. The increase is primarily due to an increase in the average balance of interest-earning assets, offset in part by a decrease in the yield on interest-earning assets, an increase in the average balance of interest-bearing liabilities, and an increase in the average cost of funds. The interest rate spread (i.e., the difference in the average yield on assets and average cost of liabilities) decreased to 2.83% for the year ended December 31, 2005 from 3.02% for the year ended December 31, 2004. The decrease in interest rate spread reflects the general decrease in the yield on interest-earning assets and the increase in the overall cost of interest-bearing liabilities. The decrease in the cost of interest-bearing liabilities reflects repricing of interest-bearing liabilities at generally higher current market interest rates.

Interest Income. Interest income increased by \$1.5 million, or 6.1%, to \$26.3 million for the year ended December 31, 2005 compared to \$24.8 million for the year ended December 31, 2004. The increase in interest income was primarily due to an increase in the average balance of interest-earning assets, offset in part by a decrease in the average yield on interest-earning assets. The average balance of interest-earning assets increased \$32.0 million, or 7.7%, to \$448.4 million for the year ended December 31, 2005, from \$416.4 million for 2004. The increase in the average balances of interest-earning assets primarily reflects increases in the average balances of first mortgage loans and consumer loans. The increases in first mortgage loans were primarily derived from originations of \$74.6 million of first mortgage loans secured by one- to four-family residences, originations of \$8.5 million of first mortgage loans secured by commercial real estate, purchases of first mortgage loans secured by one- to four-family residences, multifamily residences and commercial real estate of \$24.0 million, and originations of \$24.8 million of second mortgage loans, which originations and purchases were offset in part by payments and prepayments of \$103.0 million and sales of loans of \$19.5 million during the year ended December 31, 2005. This reflects the Company's continued emphasis on residential lending. See "-Business Strategy." The average yield on interest-earning assets decreased to 5.86% for the year ended December 31, 2004, primarily due to loan growth at rates generally lower than portfolio rates.

Interest Expense. Interest expense increased by \$1.2 million, or 10.9%, to \$12.6 million for the year ended December 31, 2005, compared to \$11.4 million for the year ended December 31, 2004. The increase in interest expense was primarily due to increases in the average cost of funds and in the average balance of interest-bearing liabilities. The average cost of funds increased to 3.03% for the year ended December 31, 2005 from 2.93% for the year ended December 31, 2004, primarily due to a general increase in market interest rates. The average balance of interest-bearing liabilities increased \$28.3 million, or 7.3%, to \$416.6 million for the year ended December 31, 2005 from \$388.3 million for 2004. The increase in the average balance of interest-bearing liabilities primarily reflects an increase in the average balances of checking and money market accounts, certificates of deposit and borrowed funds, offset in part by a decrease in the average balance of savings accounts. The increase in average interest-bearing

deposits was primarily due to the Company's pricing strategies and continued marketing efforts. The increase in interest-bearing liabilities was used to fund asset growth.

Provision for Loan Losses. The Company's provision for loan losses was \$260,000 and \$240,000 for the years ended December 31, 2005 and December 31, 2004, respectively. The Company establishes provisions for loan losses, which are charged to operations, in order to maintain the allowance for loan losses at a level which is deemed to be appropriate based upon an assessment of prior loss experience, industry standards, past due loans, economic conditions, the volume and type of loans in the Company's portfolio, which includes a significant amount of multifamily and commercial real estate loans, substantially all of which are purchased and are secured by properties located out of state, and other factors related to the collectibility of the Company's loan portfolio. During 2005, the Company's total loan portfolio increased \$19.8 million, or 4.7%. This increase primarily consisted of increases in the one- to four-family first mortgage real estate loans, which carries a lower level of risk than other loans in the portfolio. The Company purchased \$24.0 million of loans in 2005, compared to \$52.7 million of loans in 2004. The properties securing the loans purchased are primarily out of state and constitute a higher rate of risk than originated loans due to the size, locations and type of collateral securing such loans. The Company's out of state loans decreased by \$15.0 million, or 9.5% during 2005. The economic conditions in the Bank's primary market areas remain generally stable. The net charge-offs were \$170,000 for both of the years ended December 31, 2005 and 2004. The charge-offs were primarily due to losses on automobile and second mortgage loans. The resulting allowance for loan loss was \$3.3 million and \$3.2 million at December 31, 2005 and December 31, 2004, respectively.

The allowance for loan losses as a percentage of total loans receivable decreased to 0.76% at December 31, 2005 from 0.77% at December 31, 2004. The level of nonperforming loans was \$585,000 at December 31, 2005 and \$634,000 at December 31, 2004.

Management believes that the allowance for loan losses is adequate as of December 31, 2005. While management estimates loan losses using the best available information, such as independent appraisals for significant collateral properties, no assurance can be made that future adjustments to the allowance will not be necessary based on changes in economic and real estate market conditions, further information obtained regarding problem loans, identification of additional problem loans, and other factors, both within and outside of management's control.

Noninterest Income. Total noninterest income increased by \$489,000, or 8.1%, to \$6.5 million for the year ended December 31, 2005 from \$6.0 million for the year ended December 31, 2004. The increase is primarily due to increases in fees and service charges and mortgage banking income (gain on sale of loans), offset in part by a provision for impairment on securities available-for-sale and decreases in abstract fees and other income. Fees and service charges increased \$1.36 million due primarily to an increase in loan prepayment fees of \$644,000 and fees associated with checking accounts, including overdraft fees, of \$328,000. Mortgage banking income increased \$34,000 due in part to an increase in loan originations of loans held for sale. During 2005, the Company recognized an other-thantemporary impairment of \$680,000 on three Freddie Mac adjustable rate, perpetual preferred stocks that had declined in value, reducing noninterest income for the year. The securities are investment grade securities that are held in the Company's available-for-sale portfolio. The Company recognized an other-than-temporary impairment on the securities based on the facts and circumstances surrounding each of the securities at the time, including the duration and amount of the unrealized loss, as well as the prospect for the recovery of market value within a reasonable period of time. Abstract fees decreased \$171,000 due to decreased sales volume as a result of a general decrease in real estate activity, such as loan originations, in Webster, Boone and Jasper Counties. Other income, which primarily includes insurance, annuity, and mutual fund sales, rent income, and income associated with foreclosed real estate decreased \$54,000 due in part to decreases in annuity sales.

Noninterest Expense. Total noninterest expense increased by \$1.1 million, or 9.9%, to \$12.4 million for the year ended December 31, 2004. The increase is primarily due to an increase in salaries and employee benefits and other expenses. Salaries and employee benefits increased \$467,000 primarily due to normal salary increases, additions to staff, and an increase in the Company's contribution to its defined benefit retirement plan. Other expenses increased \$603,000 due primarily to the write-down of other real estate owned and an increase in professional fees. The Company's efficiency ratio for the years ended December 31, 2005 and 2004 was 61.54% and 58.18%, respectively. The Company's ratio of noninterest expense to average assets for the years ended December 31, 2005 and 2004 was 2.61% and 2.54%, respectively.

*Income Taxes.* The Company's provision for income taxes was \$2.5 million for both of the years ended December 31, 2005 and 2004. The provision for income taxes remained steady primarily due to the decrease in income

before income taxes, offset in part by the limited deductibility of the other-than-temporary impairment of securities available-for-sale.

### **Impact of Inflation and Changing Prices**

The consolidated financial statements of the Company and notes thereto, presented elsewhere herein, have been prepared in accordance with accounting principles generally accepted in the United States of America, which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time and due to inflation. The impact of inflation is reflected in the increased cost of the Company's operations. Unlike most industrial companies, nearly all the assets and liabilities are monetary. As a result, interest rates have a greater impact on the Company's performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

### **Off-Balance Sheet Arrangements**

The Company is a party to financial instruments with off-statement of financial condition risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist primarily of commitments to extend credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial condition. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in a particular class of financial instruments.

The Company uses the same credit polices in making commitments and conditional obligations as it does for on-statement of financial condition instruments. The Company does require collateral, or other security, to support financial instruments with credit risks.

For additional information regarding off-balance sheet arrangements, see Note 14 to the Consolidated Financial Statements.

### **Contractual Obligations**

			Payments due by p	eriod	More than
	<u>Total</u>	Less than <u>1 year</u>	1-3 years	3-5 years	5 years
Borrowings (1)  Loan commitments  Available home equity and	\$ 107,908 3,750	\$ 26,500 3,750	(In thousands \$ 44,500	\$ 36,500 -	\$ 408 -
unadvanced lines of credit	6,600	6,600		<del>-</del>	
Total	<u>\$_118,258</u>	<u>\$_36.850</u>	<u>\$_44.500</u>	<u>\$ 36,500</u>	<u>\$408</u>

(1) Callable advances are included in the category in which the advances mature

### NORTH CENTRAL BANCSHARES, INC. AND SUBSIDIARIES

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# McGladrey & Pullen

**Certified Public Accountants** 

### Report of Independent Registered Public Accounting Firm

To the Board of Directors North Central Bancshares, Inc. Fort Dodge, Iowa

We have audited the consolidated statements of financial condition of North Central Bancshares, Inc. and subsidiaries as of December 31, 2006 and 2005, and the related consolidated statements of income, stockholders' equity and cash flows for each of the three years in the period ended December 31, 2006. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of North Central Bancshares, Inc. and subsidiaries as of December 31, 2006 and 2005 and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

As described in Note 1 to the consolidated financial statements, the Company changed its method of accounting for stock-based compensation in 2006.

McGladrey of Pullen, LCP

Des Moines, Iowa March 12, 2007

# Consolidated Statements of Financial Condition December 31, 2006 and 2005

		2006		2005
ASSETS				
Cash and due from banks (Note 2):				
Interest-bearing	\$	12,430,709	\$	552,456
Noninterest-bearing		7,591,567		8,087,216
Total cash and cash equivalents		20,022,276		8,639,672
Securities available-for-sale (Note 3)		14,554,052		15,457,942
Federal Home Loan Bank stock, at cost (Note 8)		5,476,000		5,250,100
Loans held for sale		583,700		737,838
Loans receivable, net (Notes 4, 5, 8 and 15)		449,043,259		430,278,191
Accrued interest receivable		2,262,273		2,146,102
Foreclosed real estate		468,117		1,142,901
Premises and equipment, net (Note 6)		12,633,711		10,962,248
Rental real estate		2,583,492		2,684,484
Title plant		671,704		925,256
Goodwill		4,946,960		4,970,800
Deferred taxes (Note 9)		1,027,680		953,676
Prepaid expenses and other assets		1,241,504		1,041,915
Total assets	<u>\$</u>	515,514,728	\$	485,191,125
LIABILITIES AND STOCKHOLDERS' EQUITY				
LIABILITIES				
Deposits (Notes 5 and 7)	\$	360,329,810	\$	334,337,583
Borrowed funds (Note 8)	Ψ	107,907,563	Ψ	102,443,743
Advances from borrowers for taxes and insurance		2,050,991		1,897,511
Dividends payable		455,616		438,684
Accrued expenses and other liabilities		2,578,799		1,795,104
Total liabilities		473,322,779		440,912,625
		410,022,110		440,312,023
COMMITMENTS AND CONTINGENCIES (Notes 14 and 17)				
STOCKHOLDERS' EQUITY (Notes 11, 12 and 17)				
Preferred stock, \$.01 par value, authorized 3,000,000 shares;				
none issued and outstanding		-		-
Common stock, \$.01 par value, authorized 15,500,000 shares;				
issued and outstanding 2006 1,380,653 shares;				
2005 1,507,703 shares		13,807		15,077
Additional paid-in capital		17,723,697		18,447,059
Retained earnings, substantially restricted (Note 9)		24,358,445		25,847,345
Unearned shares, employee stock ownership plan (Note 10)		•		(15,697)
Accumulated other comprehensive income (loss)		96,000		(15,284)
Total stockholders' equity		42,191,949		44,278,500
Total liabilities and stockholders' equity	<u>\$</u>	<u>515,514,728</u>	\$	485,191,125

### Consolidated Statements of Income Years Ended December 31, 2006, 2005 and 2004

<u> </u>		2006		2005	 2004
Interest income:					
Loans receivable:					
First mortgage loans	\$	23,102,096	\$	21,391,426	\$ 20,026,428
Consumer loans		4,419,574		3,932,736	3,756,735
Securities and cash deposits		1,015,332		948,256	973,237
		28,537,002		26,272,418	24,756,4 <u>00</u>
Interest expense:					
Deposits (Note 7)		10,254,099		7,894,920	6,956,669
Other borrowed funds		5,161,348		4,712,535	4,410,057
		15,415,447		12,607,455	11,366,726
Net interest income		13,121,555		13,664,963	13,389,674
Provision for loan losses (Note 4)		240,000		260,000	240,000
Net interest income after provision		•	_		
for loan losses		12,881,555		13,404,963	13,149,674
Noninterest income:					
Fees and service charges		4,381,340		4,482,923	3,123,253
Abstract fees		1,223,191		1,289,624	1,460,952
Mortgage banking income		245,827		289,042	254,731
Provision for impairment of securities available-for-sale		-		(679,500)	-
Other income		1,261,178		1,166,280	 1,220,672
Total noninterest income		7,111,536		6,548,369	6,059,608
Noninterest expense:					
Compensation and employee benefits (Note 10)		7,223,295		6,659,922	6,192,515
Premises and equipment		1,499,563		1,452,136	1,428,534
Data processing		669,027		597,127	566,932
Other expenses (Note 13)		3,727,271		3,729,921	3,126,719
Total noninterest expense		13,119,156		12,439,106	<u> 11,314,700 </u>
Income before income taxes		6,873,935		7,514,226	7,894,582
Provision for income taxes (Note 9)		2,062,300		2,499,500	2,495,951
Net income	<u>\$</u>	4,811,635	\$	5,014,726	\$ 5,398,631
Basic earnings per common share (Note 18)	\$	3.37	\$	3.29	\$ 3.47
Earnings per common share - assuming dilution (Note 18)		3.32		3.20	3.34
Dividends declared per common share		1.32		1.16	1.00
•					

# Consolidated Statements of Stockholders' Equity Years Ended December 31, 2006, 2005 and 2004

	Comprehensive Income	Common Stock	Additional Paid-in Capital	Retained Earnings	Unearned Shares, Employee Stock Ownership Plan	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Total Stockholders' Equity
Balance, December 31, 2003		\$ 16,048	\$ 17,711,322	\$ 24,103,330	\$ (167,793)	\$ (71,266)	, €9	\$ 41,591,641
Comprehensive income: Net income	\$ 5,398,631	•		5,398,631	•		•	5,398,631
Other comprehensive (loss), net of tax (Note 3)  Total comprehensive income	(448,043)	•	•		•	(448,043)	•	(448,043)
Purchase of 143,055 shares of treasury stock		•			•		(5,359,307)	(5,359,307)
Dividends on common stock Retirement of 143.055 shares of treasury stock		(1.431)	(831,969)	(1,537,685) (4,525,907)			5.359.307	(1,537,685)
Effect of contribution to employee stock ownership plan			241,466		86,593	,	•	328,059
Issuance of 68,805 shares of common stock Balance, December 31, 2004	ı	15,305	1,560,222 18,681,041	23,438,369	(81,200)	(519,309)		1,560,910 41,534,206
Comprehensive income: Net income	\$ 5,014,726	•		5,014,726	•		,	5,014,726
Other comprehensive income, net of	100 101							
reciassilication agustment and tax (note 3) <b>Total comprehensive income</b>	\$ 5.518.751	1	,	•		504,025	1	504,025
Purchase of 50,932 shares of treasury stock		•	•	•	,		(1,947,167)	(1,947,167)
Dividends on common stock		. 601	, , ,	(1,765,053)	•		, (	(1,765,053)
Retirement of 50,932 shares of treasury stock Effect of contribution to employee stock ownershin plan		(60c)	(1,105,961)	(840,697)	65 503		1,947,167	255 378
Issuance of 28, 105 shares of common stock		281	682,104	•	-		•	682,385
Balance, December 31, 2005 Comprehensive income:	I	15,077	18,447,059	25,847,345	(15,697)	(15,284)	•	44,278,500
Net income	\$ 4,811,635	•	•	4,811,635	•	•	•	4,811,635
Outer Comprehensive income, ner of reclassification adjustment and tax (Note 3)  Total comprehensive income	111,284	•	•	•	•	111,284	•	111,284
Purchase of 151,250 shares of treasury stock		•			•		(5,945,505)	(5,945,505)
Dividends on common stock Retirement of 151.250 shares of treasury stock		. (1.512)	(1.510.988)	(1,867,530)			5.945.505	(1,867,530)
Effect of contribution to employee stock ownership plan			44,261	-	15,697	•		59,958
Employee stock-based compensation			113,147	•	•		•	113,147
Balance, December 31, 2006	1	\$ 13,807	\$ 17,723,697	\$ 24,358,445	•	000'96 \$		\$ 42,191,949
	JI.							

### Consolidated Statements of Cash Flows Years Ended December 31, 2006, 2005 and 2004

		2006	 2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income	\$	4,811,635	\$ 5,014,726	\$ 5,398,631
Adjustments to reconcile net income to net cash		, ,		
provided by operating activities:				
Provision for loan losses		240,000	260,000	240,000
Depreciation		777,979	813,829	860,073
Amortization and accretion		410,486	409,436	578,352
Deferred taxes		(140,255)	(151,064)	(78,659)
Effect of contribution to employee stock				
ownership plan		59,958	255,378	328,059
Stock-based compensation		113,147	-	-
Net tax benefit related to stock-based compensation		(182,520)	-	-
(Gain) on sale of foreclosed real estate and loans, net		(287,056)	(336,012)	(319,650)
Provision for impairment of securities available-for-sale		•	679,500	-
Write-down of other real estate owned		82,035	181,900	-
Loss on sale or disposal of equipment and other assets		50,836	26,796	4,179
Proceeds from sales of loans held-for-sale		19,433,905	19,776,886	18,059,841
Originations of loans held-for-sale		(19,033,940)	(19,321,555)	(18,382,337)
Changes in assets and liabilities:				
Accrued interest receivable		(116,171)	(192,497)	(87,084)
Prepaid expenses and other assets		(199,589)	(283,053)	208,836
Accrued expenses and other liabilities		966,215	 141,838	 278,442
Net cash provided by operating activities	_	6,986,665	7,276,108	7,088,683
CASH FLOWS FROM INVESTING ACTIVITIES				
Net change in loans		20,744,260	(405,303)	9,900,281
Purchase of loans		(40,401,781)	(24,024,223)	(55,175,363)
Proceeds from sale of securities available-for-sale		1,206,300	1,082,600	1,178,800
Purchase of securities available-for-sale		(2,926,866)	(1,932,700)	(1,720,600)
Proceeds from maturities and calls of securities				
available-for-sale		2,550,786	3,330,724	3,613,903
Purchase of premises, equipment and rental real				
estate		(2,371,892)	(1,796,814)	(752,992)
Proceeds from sale of equipment		7,954	9,082	510
Net proceeds from sale of foreclosed real estate	-	901,251	641,641	597,996
Other		242,043		<u> </u>
Net cash (used in) investing activities		(20,047,945)	(23,094,993)	(42,357,465)

(Continued)

### Consolidated Statements of Cash Flows (Continued) Years Ended December 31, 2006, 2005 and 2004

	 2006	 2005	 2004
CASH FLOWS FROM FINANCING ACTIVITIES			
Net increase in deposits	\$ 25,992,227	\$ 18,003,852	\$ 32,370,162
Net increase in advances from borrowers for	- •		
taxes and insurance	153,480	41,262	119,494
Net increase (decrease) in short-term borrowings	(1,000,000)	(5,000,000)	4,500,000
Proceeds from other borrowed funds	32,500,000	21,000,000	9,000,000
Payments of other borrowed funds	(26,036,180)	(14,530,952)	(7,529,910)
Purchase of common stock for retirement	(5,945,505)	(1,947,167)	(5,359,307)
Proceeds from issuance of common stock	447,940	682,385	1,560,910
Net tax benefit related to stock-based compensation	182,520	-	-
Dividends paid	 (1,850,598)	(1,709,002)	 (1,492,961)
Net cash provided by financing activities	 24,443,884	16,540,378	 33,168,388
Net change in cash and cash equivalents	11,382,604	721,493	(2,100,394)
CASH AND CASH EQUIVALENTS			
Beginning	 8,639,672	7,918,179	 10,018,573
Ending	\$ 20,022,276	\$ 8,639,672	\$ 7,918,179
SUPPLEMENTAL SCHEDULE OF CASH FLOW INFORMATION Cash payments for:			
Interest paid to depositors Interest paid on borrowings Income taxes	\$ 9,583,989 5,161,390 1,974,237	\$ 7,829,434 4,712,564 2,651,490	\$ 6,909,056 4,410,092 1,837,562

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1. Significant Accounting Policies

Organization, nature of business and basis of presentation: North Central Bancshares, Inc. (the Company), an Iowa corporation, is a unitary savings and Ioan holding company that owns 100% of the outstanding stock of First Federal Savings Bank of Iowa (the Bank), which is a federally chartered stock savings bank that conducts its operations from its main office located in Fort Dodge, Iowa, and ten branch offices located in Fort Dodge, Nevada, Ames, Perry, Ankeny, Clive, West Des Moines, Burlington and Mt. Pleasant, Iowa.

<u>Principles of consolidation</u>: The consolidated financial statements include the accounts of the Company and its wholly owned subsidiary, the Bank, and the Bank's wholly owned subsidiaries, First Federal Investment Services, Inc. (which sells insurance, annuity products and mutual funds), First Iowa Title Services, Inc. (which provides real estate abstracting services) and Northridge Apartments Limited Partnership and Northridge Apartments Limited Partnership II (which own multifamily apartment buildings). All significant intercompany balances and transactions have been eliminated in consolidation.

Accounting estimates and assumptions: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, valuation of goodwill, unrealized gains and losses on securities available-for-sale and fair value of financial instruments.

Revenue recognition: Interest income and expense is recognized on the accrual method based on the respective outstanding balances. Other revenue is recognized at the time the service is rendered.

<u>Cash and cash equivalents and cash flows</u>: For purposes of the consolidated statements of cash flows, cash and cash equivalents includes cash and balances due from banks. Cash flows from loans, deposits and short-term borrowings are reported net.

<u>Securities available-for-sale</u>: Securities classified as available-for-sale are those debt and equity securities the Company intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell a security classified as available-for-sale would be based on various factors, including significant movements in interest rates, changes in the maturity mix of the Company's assets and liabilities, liquidity needs, regulatory capital considerations and other similar factors.

Securities available-for-sale are reported at fair value with unrealized gains or losses reported as a separate component of other comprehensive income (loss), net of the related deferred tax effect. The amortization of premiums and accretion of discounts, computed by the interest method over their contractual lives, are recognized in interest income.

Realized gains or losses, determined on the basis of the amortized cost of specific securities sold, are included in earnings.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other-than-temporary are reflected in earnings as realized losses. In estimating other-than-temporary impairment losses, management considers (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

<u>Loans held for sale</u>: Residential real estate loans, which are originated and intended for resale in the secondary market in the foreseeable future, are classified as held-for-sale. These loans are carried at the lower of cost or estimated market value in the aggregate. As assets specifically acquired for resale, the origination of, disposition of, and gain/loss on these loans are classified as operating activities in the statement of cash flows.

<u>Loans receivable</u>: Loans that management has the intent and ability to hold for the foreseeable future, or until pay-off or maturity occurs, are classified as held for investment. These loans are stated at the amount of unpaid principal adjusted for charge-offs, the allowance for estimated losses on loans, any net deferred fees and/or costs on originated loans and net unearned premiums (discounts). Interest is credited to earnings as earned based on the principal amount outstanding. Deferred bank loan origination fees and/or costs are amortized as an adjustment of the related loan's yield. As assets held for and used in the production of services, the origination and collection of these loans are classified as investing activities in the statement of cash flows.

The allowance for loan losses is increased by provisions charged to income and reduced by charge-offs, net of recoveries. Management's periodic evaluation of the adequacy of the allowance is based on the Bank's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and current economic conditions. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions.

Uncollectible interest on loans that are contractually past due is charged off or an allowance is established based on management's periodic evaluation, generally when loans become 90 days past due. The allowance is established by a charge to interest income equal to all interest previously accrued, and income is subsequently recognized only to the extent that cash payments are received until, in management's judgment, the borrower's ability to make periodic interest and principal payments is no longer in doubt, in which case the loan is returned to accrual status.

A loan is considered impaired when, based on current information and events, it is probable that a creditor will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Impairment is measured by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral-dependent.

Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using the interest method over the contractual life of the loans, adjusted for estimated prepayments based on the Bank's historical prepayment experience.

Premiums (discounts) on first mortgage loans purchased are amortized to income using the interest method over the remaining period to contractual maturity, adjusted for anticipated prepayments.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

<u>Transfers of financial assets</u>: Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

<u>Foreclosed real estate</u>: Real estate properties acquired through loan foreclosure are initially recorded at the lower of cost or fair value less selling costs at the date of foreclosure. Costs relating to development and improvement of property are capitalized, whereas costs relating to the holding of property are expensed.

Valuations are periodically performed by management, and an allowance for losses is established by a charge to income if the carrying value of a property exceeds its fair value less estimated selling costs.

<u>Premises and equipment</u>: Premises and equipment are stated at cost, net of accumulated depreciation. Depreciation is computed primarily by straight-line and double-declining balance methods over the following estimated useful lives:

	I Cal 3
Building and improvements	5 - 50
Automobiles, furniture and equipment	3 - 20

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Rental real estate: Rental real estate is comprised of two low-income housing, multifamily apartment buildings and equipment which is stated at cost, net of accumulated depreciation of approximately \$1,256,000 and \$1,044,000 for the years ended December 31, 2006 and 2005, respectively. Depreciation is computed primarily by the straight-line and double-declining balance methods over the estimated useful lives of the assets. Useful lives are the same as used for premises and equipment.

<u>Title plant</u>: Title plant is carried at cost and, in accordance with Statement No. 61, is not depreciated. Costs incurred to maintain and update the title plant are expensed as incurred. During the year ended December 31, 2006, title plant was reduced by \$253,552 due to the sale of a branch of First Iowa Title Services.

<u>Goodwill</u>: Under the provisions of SFAS 142, goodwill is not amortized but is subject to an annual impairment test, or more often if conditions indicate a possible impairment. The Company has completed its annual goodwill impairment test and has determined that there has been no impairment of goodwill. During the year ended December 31, 2006, goodwill was reduced by \$23,840 due to the sale of a branch of First Iowa Title Services.

<u>Income taxes</u>: Deferred taxes are provided on a liability method whereby deferred tax assets are recognized for deductible temporary differences and operating loss and tax credit carryforwards, and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their income tax basis. Income taxes are allocated to the Company and its subsidiaries based on each entity's income tax liability as if it filed a separate return.

Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted for the effects of changes in tax laws and rates on the date of enactment.

<u>Comprehensive income</u>: Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income or loss. Gains and losses on available-for-sale securities are reclassified to net income as the gains or losses are realized upon sale of the securities. Other-than-temporary impairment charges are reclassified to net income at the time of the charge.

Earnings per share: Basic earnings per common share represents income available to common stockholders divided by the weighted average number of common shares outstanding during the periods presented. The earnings per common share amounts - assuming dilution were computed using the weighted average number of shares outstanding during the periods presented, adjusted for the effect of dilutive potential common shares outstanding, which consists of stock options granted. In accordance with Statement of Position 93-6, shares owned by the ESOP that have not been committed to be released are not considered to be outstanding for the purpose of computing earnings per share.

Operating segments: The Company uses the "management approach" for reporting information about segments in annual and interim financial statements. The management approach is based on the way the chief operating decision-maker organizes segments within a company for making operating decisions and assessing performance. Reportable segments are based on products and services, geography, legal structure, management structure and any other manner in which management disaggregates a company. Based on the "management approach" model, the Company has determined that its business is comprised of two reporting segments. The Company operates primarily in the banking industry, which accounts for the majority of its revenues, operating income and assets, with the remaining operations consisting of real estate abstracting services, insurance and investment services, and ownership of low-income housing tax credit apartment complexes. The primary source of income for the Company is interest from the origination or purchase of residential real estate, commercial real estate, and consumer loans. The Company accepts deposits from customers in the normal course of business primarily in north central, central and southeastern Iowa.

Stock compensation: Effective January 1, 2006, the Company adopted SFAS No. 123(R), Shared-Based Payments, using the modified prospective transition method. Prior to that date the Company accounted for stock option awards under APB Opinion No. 25, Accounting for Stock Issued to Employees. In accordance with SFAS No. 123(R), compensation expense for stock-based awards is recorded over the vesting period at the fair value of the award at the time of grant. The recording of such compensation began on January 1, 2006 for shares not yet vested as of that date and for all new grants subsequent to that date. Prior years' results have not been restated. The exercise price of options granted under the Company's incentive plans is equal to the fair market value of the underlying stock at the grant date. The Company assumes no projected forfeitures on its stock-based compensation, since actual historical forfeiture rates on its stock-based incentive awards have been negligible.

Recent accounting pronouncements: In February 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments, which permits, but does not require, fair value accounting for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. The statement also subjects beneficial interests in securitized financial assets to the requirements of SFAS No. 133. For the Company, this statement is effective for all financial instruments acquired, issued, or subject to remeasurement after the beginning of its fiscal year that begins after September 15, 2006, with earlier adoption permitted. The Company is currently evaluating the impact that the adoption of this statement will have on its financial position, results of operation and cash flows.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets, an amendment of FASB Statement No. 140. The statement amends SFAS No. 140 by (1) requiring the separate accounting for servicing assets and servicing liabilities, which arise from the sale of financial assets; (2) requiring all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable; and (3) permitting an entity to choose between an amortization method or a fair value method for subsequent measurement for each class of separately recognized servicing assets and servicing liabilities. This statement is effective for fiscal years beginning after September 15, 2006, with earlier adoption permitted. The Company is currently evaluating the impact that the adoption of this statement will have on its financial position, results of operation and cash flows.

In June 2006, the FASB issued FASB Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes. This interpretation applies to all tax positions accounted for in accordance with SFAS No. 109, Accounting for Income Taxes. FIN 48 clarifies the application of SFAS No. 109 by defining the criteria that an individual tax position must meet in order for the position to be recognized within the financial statements and provides guidance on measurement, de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition for tax positions. This interpretation is effective for fiscal years beginning after December 15, 2006, with earlier adoption permitted. The Company is currently evaluating the impact that the adoption of this interpretation will have on its financial position, results of operation and cash flows.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. This statement defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. It clarifies that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. This statement does not require any new fair value measurements, but rather, it provides enhanced guidance to other pronouncements that require or permit assets or liabilities to be measured at fair value. This statement is effective for fiscal years beginning after November 15, 2007, with earlier adoption permitted. The Company is currently evaluating the impact that the adoption of this statement will have on its financial position, results of operation and cash flows.

In September 2006, the FASB issued Statement No. 158, (SFAS No. 158), Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106 and 132(R). SFAS No. 158 requires a company that sponsors a postretirement benefit plan (other than a multi-employer plan) to fully recognize, as an asset or liability, the over- or underfunded status of its benefit plan in its balance sheet. The funded status is measured as the difference between the fair value of the plan's assets and its benefit obligation (projected benefit obligation for pension plans and accumulated postretirement benefit obligation for other postretirement benefit plans). Currently, the funded status of such plans are reported in the notes to the financial statements. This provision is effective for public companies for fiscal years ending after December 15, 2006. In addition, SFAS No. 158 also requires a company to measure its plan assets and benefit obligations as of its year-end balance sheet date. Currently, a company is permitted to choose a measurement date up to three months prior to its year-end to measure the plan assets and obligations. This provision is effective for all companies for fiscal years ending after December 15, 2008. Since the Company participates in a multi-employer pension plan, it expects that the adoption of SFAS No. 158 will not have a material impact on its financial position, results of operations and cash flows.

Fair value of financial instruments: The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, could not be realized in immediate settlement of the instruments. FASB Statement No. 107 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

In February 2007, the FASB issued FASB Statement No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - including an amendment of FASB Statement No. 115, which provides all entities, including not-for-profit organizations, with an option to report selected financial assets and liabilities at fair value. The objective of the statement is to improve financial reporting by providing entities with the opportunity to mitigate volatility in earnings caused by measuring related assets and liabilities differently without having to apply the complex provisions of hedge accounting. Certain specified items are eligible for the irrevocable fair value measurement option as established by Statement No. 159. Statement No. 159 is effective as of the beginning of an entity's first fiscal year beginning after November 15, 2007. Early adoption is permitted as of the beginning of a fiscal year that begins on or before November 15, 2007 provided the entity also elects to apply the provisions of Statement No. 157. The Company is currently evaluating the impact that the adoption of this statement will have on its financial position, results of operation and cash flows.

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

Cash and due from banks: The carrying amount of cash and due from banks represents the fair value.

<u>Securities</u>: Fair values for all securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments.

<u>Federal Home Loan Bank stock</u>: The fair value of this untraded stock is estimated at its carrying value because the Company is able to redeem the stock with the Federal Home Loan Bank at par value.

<u>Loans held for sale</u>: Fair values are based on quoted market prices of similar loans sold on the secondary market.

<u>Loans</u>: For variable-rate loans that reprice frequently and have experienced no significant change in credit risk, fair values are based on carrying values. Fair values for all other loans are estimated based on discounted cash flows, using interest rates currently being offered for loans with similar terms to borrowers with similar credit quality.

<u>Deposits</u>: Fair values disclosed for demand, NOW, savings and money market savings deposits equal their carrying amounts, which represent the amount payable on demand. Fair values for certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregate expected monthly maturities on time deposits.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

<u>Borrowed funds</u>: The fair value of borrowed funds is estimated based on discounted cash flows using currently available borrowing rates.

<u>Accrued interest receivable and payable</u>: The fair values of both accrued interest receivable and payable are their carrying amounts.

<u>Commitments to extend credit</u>: The fair values of commitments to extend credit are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and creditworthiness of the counterparties. At December 31, 2006 and 2005, the carrying amount and fair value of the commitments were not significant.

## Note 2. Restrictions on Cash and Due from Banks

The Bank is required to maintain reserve balances in cash or on deposit with the Federal Reserve Bank, based on a percentage of deposits. Those reserve balances totaled approximately \$2,055,000 and \$2,220,000 at December 31, 2006 and 2005, respectively.

**Note 3.** Securities

Securities available-for-sale as of December 31, 2006 were as follows:

		Amortized Cost	U	Gross Inrealized Gains	_	Gross Inrealized (Losses)	Fair Value
Equity securities:							
Mutual fund	\$	2,000,000	\$	-	\$	(54,326)	\$ 1,945,674
FHLMC preferred stock		4,819,500		295,000		(51,200)	5,063,300
FNMA preferred stock		1,000,000		•		(19,000)	981,000
Other		2,100		6,350		•	8,450_
		7,821,600		301,350		(124,526)	7,998,424
Debt securities:				,		-"	
State and local obligations		3,616,018		76,853		(18,575)	3,674,296
Mortgage-backed securities		2,963,050		2,777		(84,495)	2,881,332
		6,579,068		79,630	-	(103,070)	6,555,628
	<u>\$</u>	14,400,668	\$_	380,980	\$	(227,596)	\$ 14,554,052

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Securities available-for-sale as of December 31, 2005 were as follows:

	Amortized Cost	ι	Gross Inrealized Gains	l	Gross Jnrealized (Losses)	Fair Value
Equity securities:						
Mutual fund	\$ 2,000,000	\$	-	\$	(50,300)	\$ 1,949,700
FHLMC preferred stock	4,819,500		94,000		(33,500)	4,880,000
FNMA preferred stock	1,000,000		-		-	1,000,000
Other	 2,100		5,219		-	7,319
	7,821,600		99,219		(83,800)	7,837,019
Debt securities:						
State and local obligations	3,320,475		71,280		(25,826)	3,365,929
Mortgage-backed securities	 4,340,018		15,536		(100,560)	4,254,994
	7,660,493		86,816		(126,386)	7,620,923
	\$ 15,482,093	\$	186,035	\$	(210,186)	\$ 15,457,942

Securities available-for-sale with carrying amounts of approximately \$126,000 and \$205,000 at December 31, 2006 and 2005, respectively, were pledged on deposit accounts. Securities available-for-sale with carrying amounts of approximately \$2,372,000 and \$3,452,000 at December 31, 2006 and 2005, respectively, were pledged as collateral on Federal Home Loan Bank advances.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Gross unrealized losses and gross estimated fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2006 and 2005, are summarized as follows:

			20	006		_
	Less than	12 Months	12 Month	ns or More	To	otal
		Unrealized		Unrealized		Unrealized
	Fair Value	(Losses)	Fair Value	(Losses)	Fair Value	(Losses)
Equity securities:						
Mutual funds	\$ -	\$ -	\$ 1,945,674	\$ (54,326)	\$ 1,945,674	\$ (54,326)
FHLMC preferred stock	1,948,800	(51,200)	-	•	1,948,800	(51,200)
FNMA preferred stock	981,000	(19,000)	•	•	981,000	(19,000)
	2,929,800	(70,200)	1,945,674	(54,326)	4,875,474	(124,52 <u>6)</u>
Debt securities:						
State and local obligations	1,414,004	(3,016)	804,441	(15,559)	2,218,445	(18,575)
Mortgage-backed securities	108,438	(96)	2,372,017	(84,399)	2,480,455	(84,495)
	1,522,442	(3,112)	3,176,458	(99,958)	4,698,900	(103,070)
	\$ 4,452,242	\$ (73,312)	\$ 5,122,132	\$ (1 <u>54,284)</u>	\$ 9,574,374	\$ (227,596)
			2	005		
	Less than	12 Months		hs or More	Т	otal
		Unrealized		Unrealized		Unrealized
	Fair Value	(Losses)	Fair Value	(Losses)	Fair Value	(Losses)
Equity securities:	`					
Mutual funds	\$ -	\$ -	\$ 1,949,700	\$ (50,300)	\$ 1,949,700	\$ (50,300)
FHLMC preferred stock	1,137,000	(33,500)	-	-	1,137,000	(33,500)
	1,137,000	(33,500)	1,94 <u>9,700</u>	(50,300)	3,086,700	(83,800)
Debt securities:						
State and local obligations	1,186,566	(19,232)	218,406	(6,594)	1,404,972	(25,826)
Mortgage-backed securities	25,228	(33)	3,451,534	(100.527)	3,476,762	(100,560)
	1,211,794	(19,265)	3,669,940	(107,121)	4,881,734	(126,386)
	\$ 2,348,794	\$ (52,7 <u>65)</u>	\$ 5,619,640	\$ (15 <u>7,421)</u>	\$ 7,968,434	\$ (210,186)

For all of the above investment securities, the unrealized losses are generally due to changes in interest rates and, as such, are considered to be temporary by the Company. In addition, the Company has the intent and ability to hold these investment securities for a period of time sufficient to allow for an anticipated recovery. During 2005, the Company determined that the unrealized losses related to the FHLMC preferred stock issues were other-than-temporary. Accordingly, an impairment loss of \$679,500 was recorded and the cost basis of the securities was reduced by the same amount.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The amortized cost and fair value of debt securities as of December 31, 2006 by contractual maturity are shown below. Certain securities have call features, which allow the issuer to call the security prior to maturity. Maturities may differ from contractual maturities in mortgage-backed securities because the mortgages underlying the securities may be called or repaid without any penalties. Therefore, these securities are not included in the maturity categories in the following maturity summary:

	Debt Securities Available-for-Sale				
	Amortized				
	Cost			Fair Value	
Due in one year or less	\$	958,354	\$	959,745	
Due from one to five years		1,883,293		1,877,131	
Due from five to ten years		774,371		837,420	
Mortgage-backed securities		2,963,050		2,881,332	
	\$	6,579,068	\$	6,555,628	

There were no securities sold during 2006, 2005 or 2004 except for FHLB stock.

Included in the interest income on securities and cash deposits was dividend income of \$537,166, \$434,251 and \$371,519 for the years ended December 31, 2006, 2005 and 2004, respectively.

The components of other comprehensive income (loss) - net unrealized gains (losses) on available-for-sale securities for the years ended December 31, 2006, 2005 and 2004 were as follows:

	 2006	2005	2004
Unrealized holding gains (losses) arising during the period	\$ 177,535	\$ 124,392	\$ (714,453)
Less reclassification adjustment for impairment (losses) of securities available-for-sale			
realized in net income	 	(679,500)	-
Net changes in unrealized gains			
(losses) before tax expense benefit	177,535	803,892	(714,453)
Tax effect	(66,251)	(299,867)	266,410
Other comprehensive income (loss) - net unrealized gains			<del>,</del>
(losses) on securities	\$ 111,284	\$ 504,025	\$ (448,043)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 4. Loans Receivable

Loans receivable at December 31, 2006 and 2005 are summarized as follows:

	2006	2005		
First mortgage loans:				
Secured by one- to four-family residences	\$ 214,498,586	\$ 201,242,429		
Secured by:				
Multifamily properties	65,807,585	73,945,443		
Commercial properties	95,508,476	81,254,835		
Construction loans	12,090,658	21,191,735		
Total first mortgage loans	387,905,305	377,634,442		
Consumer loans:				
Automobile	10,458,878	9,251,553		
Second mortgage	49,069,688	44,218,229		
Other	5,901,097	7,545,532		
Total consumer loans	65,429,663	61,015,314		
Total loans	453,334,968	438,649,756		
Undisbursed portion of construction loans	(1,217,149)	(5,665,533)		
Unearned premiums, net	583,777	768,545		
Net deferred loan origination (fees)	(165,252)	(148,946)		
Allowance for loan losses	(3,493,085)	(3,325,631)		
	\$ 449,043,259	\$ 430,278,191		

Activity in the allowance for loan losses is summarized as follows for the years ended December 31:

	 2006	 2005		2004
Balance, beginning	\$ 3,325,631	\$ 3,235,327	\$	3,164,857
Provision charged to income	240,000	260,000		240,000
Loans charged off	(91,829)	(187,108)		(180,031)
Recoveries	19,283	17,412		10,501
Balance, ending	\$ 3,493,085	\$ 3,325,631	\$_	3,235,327

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following is a summary of information pertaining to impaired loans:

	December 31,			1,
		2006		2005
Impaired loans without a valuation allowance Impaired loans with a valuation allowance	\$	- 606,924	\$	- 585,522
Total impaired loans	\$	606,924	\$	585,522
Average investment in impaired loans	<u>\$</u>	739,601	\$	589,756
Total nonaccrual loans	<u>\$</u>	579,000	\$	586,000
Total loans past due 90 days or more and still accruing	<u>\$</u>	•	\$	<u> </u>

The average investment in impaired loans during the years ended December 31, 2006, 2005 and 2004 totaled \$739,601, \$589,756 and \$578,180, respectively. Interest income recognized on impaired loans is insignificant.

The Bank has had, and may be expected to have in the future, banking transactions in the ordinary course of business with directors, executive officers and their immediate families (commonly referred to as related parties), all of which have been, in the opinion of management, on the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with others.

Activity in loans receivable from certain executive officers and directors of the Company consisted of the following for the years ended December 31, 2006 and 2005:

	 2006	2005
Beginning balance	\$ 349,990	\$ 292,514
New loans	7,500	547,313
Repayments	 (29,209)	(489,837)
Ending balance	\$ 328,281	\$ 349,990

#### Note 5. Loan Servicing

Mortgage loans serviced for FHLMC and other banks are not included in the accompanying consolidated statements of financial condition. The unpaid principal balances of these loans at December 31, 2006 and 2005 are \$51,348,477 and \$45,422,224, respectively. Included in deposits are custodial escrow balances maintained in connection with the foregoing loan servicing of \$432,143 and \$373,477 at December 31, 2006 and 2005, respectively.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 6. Premises and Equipment

Premises and equipment consisted of the following at December 31:

		2006		2005
Land	\$	3,765,799	\$	3,640,741
Buildings and improvements	Ť	10,932,181	•	9,004,276
Construction in progress				355,319
Leasehold improvements		35,259		35,259
Furniture, fixtures and equipment		4,065,577		3,665,659
Vehicles		127,306		111,202
		18,926,122		16,812,456
Less accumulated depreciation		6,292,411	_	5,850,208
	\$	12,633,711	\$	10,962,248

## Note 7. Deposits

Deposits at December 31 were as follows:

	2006	2005
Demand and NOW accounts:		
Noninterest-bearing	\$ 12,788,046	\$ 12,185,910
Interest-bearing	49,635,608	49,241,951
Savings accounts	25,160,440	27,047,780
Money market savings	34,687,781	44,841,368
Certificates of deposit	238,057,935	201,020,574
·	\$ 360,329,810	\$ 334,337,583

At December 31, 2006, scheduled maturities of certificates of deposit were as follows:

Year ending December 31:	
2007	\$ 134,369,816
2008	48,251,583
2009	34,531,585
2010	9,455,998
2011	11,448,953
	<u>\$ 238,057,935</u>

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Interest expense on deposits consisted of the following:

	Years Ended December 31,								
	2006			2005		2004			
NOW accounts	\$	91,296	\$	88,167	\$	79,732			
Savings accounts		86,853		90,916		90,586			
Money market savings		957,181		972,667		462,738			
Certificates of deposit		9,118,769		6,743,170		6,323,613			
·	\$	10,254,099	\$	7,894,920	\$	6,956,669			

The aggregate amounts of certificates of deposit in excess of \$100,000 were \$55,694,178 and \$28,247,725 as of December 31, 2006 and 2005, respectively. Certificates of deposit include approximately \$30,400,000 and \$4,000,000 of brokered certificates of deposit as of December 31, 2006 and 2005, respectively.

#### Note 8. Borrowed Funds

Borrowed funds at December 31, 2006 consists of borrowings from the Federal Home Loan Bank of Des Moines (FHLB) as follows:

Stated Maturity	Weighted- Average Interest Rate	Amount	<u>Features</u>
2007	4.09	26,500,000	
2008	4.63	27,500,000	Includes \$6.0 million callable, various dates in 2007
2009	5.07	17,000,000	
2010	5.61	21,500,000	Includes \$17.5 million callable, various dates in 2007
2011	4.79	15,000,000	Includes \$10.0 million callable February 2008 and \$5.0 million callable May 2009
2018	3.83	407,563	15-year amortizing, repayable 2008
	4.78	\$ 107,907,563	

At December 31, 2006, the Company had an unsecured \$3,000,000 line of credit agreement with a bank. The line of credit bears interest at LIBOR plus 1.85% (7.20% at December 31, 2006) and matures October 1, 2007. There were no borrowings outstanding at December 31, 2006.

Borrowed funds at December 31, 2005 included miscellaneous borrowings of \$8,495 and borrowings from the FHLB of \$102,435,248. Such borrowings carried a weighted-average interest rate of 4.64% with maturities ranging from 2006 through 2018.

The FHLB borrowings are collateralized by FHLB stock and qualifying first and second mortgage loans representing various percentages of the total borrowings outstanding.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 9. Income Taxes and Retained Earnings

Under previous law, the provisions of the IRS and similar sections of Iowa law permitted the Bank to deduct from taxable income an allowance for bad debts based on 8% of taxable income before such deduction or actual loss experience. Legislation passed in 1996 eliminated the percentage of taxable income method as an option for computing bad debt deductions for 1996 and in all future years.

Deferred taxes have been provided for the difference between tax bad debt reserves and the loan loss allowances recorded in the financial statements subsequent to December 31, 1987. However, at December 31, 2006, retained earnings contains certain historical additions to bad debt reserves for income tax purposes of approximately \$2,445,000 as of December 31, 1987, for which no deferred taxes have been provided because the Bank does not intend to use these reserves for purposes other than to absorb losses. If these amounts which qualified as bad debt deductions are used for purposes other than to absorb bad debt losses or adjustments arising from the carryback of net operating losses, income taxes may be imposed at the then existing rates. The approximate amount of unrecognized tax liability associated with these historical additions is \$929,000.

Income tax expense is summarized as follows:

	Years Ended December 31,							
	 2006		2005		2004			
Current Deferred	\$ 2,202,555 (140,255)	\$	2,650,564 (151,064)	\$	2,574,610 (78,659)			
	\$ 2,062,300	\$	2,499,500	\$	2,495,951			

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Deferred tax assets and liabilities consisted of the following components as of December 31, 2006 and 2005:

	2006	2005
Deferred tax assets:		
Allowance for loan losses	1,303,000	1,240,000
Unrealized losses on securities available-for-sale	•	9,000
Impairment on available-for-sale securities	253,000	253,000
Impairment of real estate owned	•	66,000
Deferred directors fees and compensation	47,000	44,000
Deferred income	111,000	111,000
Accrued expenses	44,000	40,000
Dividends on employee stock ownership plan	79,000	66,000
Stock-based compensation expense	42,000	-
Other	<u>16,000</u>	25,000
Total gross deferred tax assets	1,895,000	1,854,000
Valuation allowance	(236,000)	(231,000)
Net deferred tax assets	1,659,000	1,623,000
Deferred tax liabilities:		
Federal Home Loan Bank stock dividend	17,000	22,000
Premises and equipment	186,000	211,000
Title plant	161,000	222,000
Unrealized gains on securities available-for-sale	57,000	-
Servicing rights	111,000	110,000
Other	99,320	104,324
Total gross deferred tax liabilities	631,320	669,324
Net deferred tax assets	\$ 1,027,680	\$ 953,676

The valuation allowance for deferred tax assets at December 31, 2006 and 2005, respectively, was \$236,000 and \$231,000. The net change in the valuation allowance for the year ended December 31, 2006 was an increase of \$5,000.

Total income tax expense differed from the amounts computed by applying the U.S. federal income tax rate of 34% to income before income taxes as a result of the following:

				Υe	ear Ended Dec	ember 31,		
		2006			200	5	2004	4
	_	Amount	Percent of Pretax Income		Amount	Percent of Pretax Income	Amount	Percent of Pretax Income
Income before income taxes Nontaxable income State income tax, net of	\$	2,337,138 (132,204)	34.0% (1.9)	\$	2,554,837 (142,790)	34.0% (1.9)	\$ 2,684,158 (144,088)	34.0% (1.8)
federal income tax benefit		163,614	2.4		146,322	2.0	189,844	2.4
Low-income housing tax credit Increase to valuation		(278,468)	(4.1)		(278,468)	(3.7)	(278,468)	(3.5)
allowance		5,246	0.1		231,000	3.1	-	-
Other		(33,026)	(0.5)		(11,401)_	(0.2)	44 <u>,505</u>	0.5
	\$	2,062,300	30.0%	\$	2,499,500	33.3%	\$ 2,495,951	31.6%

#### Note 10. Employee Benefit Plans

Retirement plans: The Bank participates in a multiemployer defined benefit pension plan covering substantially all full-time employees. This is a multiemployer plan, and information as to actuarial valuations and net assets available for benefits by participating institutions is not available. The Bank recognized \$614,000, \$566,000 and \$404,000 pension expense for the years ended December 31, 2006, 2005 and 2004, respectively.

The Bank has a defined contribution plan covering substantially all employees. Contribution expense for the years ended December 31, 2006, 2005 and 2004 was \$127,450, none and none, respectively.

Employee Stock Ownership Plan (ESOP): In conjunction with the Bank's conversion to stock ownership, the Bank established an ESOP for eligible employees. All employees of the Bank as of January 1, 1994 were eligible to participate immediately, and employees of the Bank hired after January 1, 1994 are eligible to participate after they attain age 21 and complete one year of service during which they work at least 1,000 hours. The ESOP borrowed funds in the amount of \$960,000 to purchase 104,075 shares of common stock issued in the conversion in 1994 and \$840,000 to purchase 84,000 shares of common stock issued in the reorganization and conversion in 1996. These funds were borrowed from the Company.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Bank makes contributions to the ESOP equal to the ESOP's debt service less dividends received by the ESOP. Dividends on unallocated ESOP shares are used to pay debt service. Contributions to the ESOP and shares released from the suspense account in an amount proportional to the repayment of the ESOP loan are allocated among ESOP participants on the basis of compensation in the year of allocation. Benefits generally become 100% vested after five years of credited service. Forfeitures will be reallocated among remaining participating employees, in the same proportion as contributions. Benefits may be payable in the form of stock or cash upon termination of employment. If the Company's stock is not traded on an established market at the time of an ESOP participant's termination, the terminated ESOP participant has the right to require the Bank to purchase the stock at its current fair market value. Bank management believes there is an established market for the Company's stock and therefore the Bank believes there is no potential repurchase obligation at December 31, 2006 and 2005.

As shares are released, the Bank reports compensation expense equal to the current market price of the shares. Dividends on allocated ESOP shares are recorded as a reduction of retained earnings. Dividends on unallocated ESOP shares are recorded as a reduction of debt and accrued interest. ESOP compensation expense was \$62,953, \$254,711 and \$328,075 for the years ended December 31, 2006, 2005 and 2004, respectively.

Shares of the Company's common stock held by the ESOP at December 31, 2006 and 2005 are as follows:

	2006	 2005
Allocated shares	164,850	166,159
Unreleased (unearned) shares	-	1,570
	164,850	 167,729
Fair market value of unreleased (unearned) shares	\$ -	\$ 59,754

<u>Employment agreements</u>: The Company and the Bank have entered into employment agreements with key officers. Under the terms of the agreements, the officers are entitled to additional compensation in the event of certain conditions of involuntary termination. The agreements extend for up to 36 months.

The Bank has entered into certain employment retention agreements with key officers. Under the terms of the agreements, the employees are entitled to additional compensation in the event of a change of control of the Bank or the Company, and the employees are involuntarily terminated within the remaining unexpired employment period, up to 36 months. A change in control is generally triggered by the acquisition or control of 20% or more of the common stock.

## Note 11. Stock Based Compensation Plans

In 1996, the shareholders of the Company ratified the 1996 Incentive Stock Option Plan (the Plan), which permitted the grant of 441,105 shares of common stock to its directors and employees. The Plan was intended to promote stock ownership by directors and selected officers of the Company to increase their proprietary interest in the success of the Company and to encourage them to remain in the employment of the Company or its subsidiaries. The Plan provided for the grant of options at an exercise price equal to the market price of the Company's stock on the date of grant. The option awards have a 10-year contractual term. Options granted to officers vest in five equal annual installments commencing on the first anniversary of the grant date and continuing each anniversary date thereafter. The options granted to officers expire ten years from the date of grant unless an earlier expiration date is triggered by death, disability, retirement or termination, as described in the Plan. Options granted to directors are vested immediately and expire ten years from the date of grant, unless an earlier expiration date is triggered by removal for cause. All awards were nonqualified stock options. Effective April 2006, upon shareholder approval of the North Central Bancshares, Inc. 2006 Stock Incentive Plan, no further awards under the Plan may be granted.

On April 28, 2006, the shareholders of the Company approved the Company's adoption of the North Central Bancshares, Inc. 2006 Stock Incentive Plan (the "2006 Plan"), which permits the grant of 125,000 shares of common stock to its directors and officers. The 2006 Plan is intended to promote growth and profitability, to provide certain key officers and non-employee directors of the Company with an incentive to achieve corporate objectives, to attract and retain individuals of outstanding competence, and to provide such individuals with an equity interest in the Company. Awards granted under the 2006 Plan may include stock options, restricted stock options and stock appreciation rights. The 2006 Plan provides for the grant of options at an exercise price no less than the market price of the Company's stock on the date of grant. The option awards may have a contractual term up to 10 years. The 2006 Plan will be administered by the Compensation Committee of the Board of Directors, including determining the type of awards made and establishing other terms and conditions applicable to the award.

Effective January 1, 2006, the Company adopted SFAS No. 123(R), Share-Based Payments, using the modified prospective transition method. Prior to that date the Company accounted for stock option awards under APB Opinion No. 25, Accounting for Stock Issued to Employees. In accordance with SFAS No. 123(R), compensation expense for stock-based awards is recorded over the vesting period at the fair value of the award at the time of grant. The recording of such compensation began on January 1, 2006 for shares not yet vested as of that date and for all new grants subsequent to that date. Prior years' results have not been restated. The exercise price of options granted under the Company's incentive plans is equal to the fair market value of the underlying stock at the grant date. The Company assumes no projected forfeitures on its stock-based compensation, since actual historical forfeiture rates on its stock-based incentive awards have been negligible.

Total employee stock-based compensation was as follows as of December 31:

	 2006	20	05	 2004
Total employee stock-based compensation expense recognized in income, net of tax effects of \$41,865	\$ 71,282	\$		\$

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table presents the effects on net income and earnings per share had stock-based compensation expense been recorded for the years ended December 31, 2005 and 2004 based on the fair value method under FAS 123(R):

	 Year Ended	Dece	mber 31,
	 2005		2004
Net income as reported Total employee stock-based compensation expense determined under fair value based method for all awards, net of tax effects  Pro forma net income  Earnings per common share, basic: As reported Pro forma  Earnings per common share, diluted:	\$ 5,014,726 \$		5,398,631
awards, net of tax effects	 (40,513)		(54,026)
Pro forma net income	\$ 4,974,213	\$	5,344,605
As reported	\$ 3.29 3.26	\$	3.47 3.44
Earnings per common share, diluted: As reported Pro forma	\$ 3.20 3.17	\$	3.34 3.31

As of December 31, 2006, stock-based compensation expense not yet recognized in income totaled \$191,478, which is expected to be recognized over a weighted average remaining period of 6.3 years.

At grant date, the fair value of options awarded to recipients is estimated using a Black-Scholes valuation model. The exercise price of stock options equals the fair market value of the underlying stock at the date of grant. The following table shows the key valuation assumptions used for options granted during the years ended December 31, 2006, 2005 and 2004, and other information. Options are issued for 10-year periods with 100% vesting generally occurring either at grant date or over a five-year period.

	 Ye	ear En	ded Decembe	er 31,	
	 2006		2005		2004
Risk-free interest rate	4.41%	6	4.08%	, 5	3.81%
Weighted-average expected price volitility	21.74%	0	15.25%	,	14.00%
Expected life (years)	8		8		8
Weighted-average expected dividend yield Weighted-average fair value of options	3.28%	, o	2.87%	•	2.67%
granted during period Intrinsic value of options exercised	\$ 8.08	\$	6.55	\$	7.63
during period	\$ 489,331	\$	652,118	\$	1,484,679

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The table below reflects option activity for the period indicated:

	Number of Shares		Weighted- Average Exercise Price per Share	Weighted- Average Remaining Contractual Term Years	F	Aggregate Intrinsic Value
Outstanding, December 31, 2005 Granted Forfeited	102,600 23,000 -	\$	25.90 38.46 -			
Exercised	(24,200)		18.51			
Outstanding, December 31, 2006	101,400	\$	30.52	6.3	\$	899,175
Exercisable at December 31, 2006	69,200	\$	27.16	5.3	\$	850,175
Remaining shares available for grant	125,000	=				

## Note 12. Stockholders' Equity

Regulatory capital requirements: The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory - and possible additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), of Tier I capital (as defined) to adjusted average assets (as defined) and tangible capital to adjusted assets. Management believes, as of December 31, 2006, the Bank meets all capital adequacy requirements to which it is subject.

The most recent notification from the federal regulatory agency categorizes the Bank as well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the following table. There are no conditions or events since those notifications that management believes have changed the Bank's category.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Bank's actual capital amounts and ratios are also presented in the following table:

					Га- C	(a _ 1		Γο Be Well-Ca	•
		Actual	1		For Capi		Ų	nder Prompt (	
					Adequacy Pu			Action Prov	
		Amount	Ratio		Amount	Ratio		Amount	Ratio Ratio
		(000's)			(000's)			(000's)	
As of December 31, 2006:									
Total Capital (to risk-									
weighted assets)	\$	39,851	11.9%	\$	28,072	8.0%	\$	35,090	10.0%
Tier I Capital (to risk-									
weighted assets)		36,174	10.3		14,036	4.0		21,054	6.0
Tier I (Core) Capital					-			•	
(to adjusted assets)		36,174	7.1		15,330	3.0		25,549	5.0
Tangible Capital (to		-							0.0
adjusted assets)		36,174	7.1		7,665	1.5		•	_
As of December 31, 2005:		•			.,				_
Total Capital (to risk-									
weighted assets)	\$	38,361	11.9%	\$	25,882	8.0%	\$	32,353	10.0%
Tier I Capital (to risk-	,	,	***************************************	*	20,002	0.070	Ψ	32,333	10.076
weighted assets)		35,084	10.8		12,942	4.0		19,412	6.0
Tier I (Core) Capital		00,001	10.0		12,342	4.0		19,412	6.0
(to adjusted assets)		35,084	7.3		14,419	3.0		24.021	<b></b>
Tangible Capital (to		JU,UUT	1.5		14,413	3.0		24,031	5.0
adjusted assets)		35,084	7.3		7 210	1.5			
adjusted assets)		33,004	1.3		7,210	1.5		-	-

<u>Limitations on dividends and other capital distributions</u>: Office of Thrift Supervision (OTS) imposes limitations upon all capital distributions by savings institutions, including cash dividends. An institution that exceeds all fully phased-in capital requirements before and after a proposed capital distribution (Tier 1 Association) and has not been advised by the OTS that it is in need of more than normal supervision could, after prior notice but without the approval of the OTS, make capital distributions during a calendar year provided the total amount of capital distributions (including the proposed capital distribution) for the applicable calendar year does not exceed the institution's year-to-date net income plus retained net income for the preceding two years. Any additional capital distributions would require prior regulatory approval.

Note 13. Other Noninterest Expense

Other noninterest expense amounts are summarized as follows for the years ended December 31:

	2006		2005		 2004
Advertising and promotion	\$	493,412	\$	433,631	\$ 449,928
Professional fees		324,277		424,418	230,300
Printing, postage, stationery and supplies		430,669		411,657	417,760
Checking account charges		261,975		275,001	296,636
Insurance		158,862		172,987	153,712
OTS general assessment		113,749		106,105	98,756
Telephone		127,243		132,932	132,844
Apartment operating costs		318,091		325,913	336,910
Employee costs		130,694		113,897	123,440
ATM expense		385,004		396,755	388,872
Other		983,295		936,625	497,561
	\$	3,727,271	\$	3,729,921	\$ 3,126,719

#### Note 14. Financial Instruments with Off-Statement of Financial Condition Risk

The Bank is a party to financial instruments with off-statement of financial condition risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist primarily of commitments to extend credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial condition. The contract or notional amounts of those instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

The Bank uses the same credit policies in making commitments and conditional obligations as it does for onstatement of financial condition instruments.

The Bank does require collateral, or other security, to support financial instruments with credit risk.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

A summary of the contract amount of the Bank's exposure to off-statement of financial condition risk for commitments to extend credit is as follows:

		Contract or No		
		2005		
Mortgage loans (including one- to four-family, multifamily and commercial loans)	\$	3,750,450	\$	2,537,014
Undisbursed overdraft loan privileges and undisbursed home equity lines of credit		6,600,207		5,518,248

At December 31, 2006, the mortgage loan commitments above were comprised of variable-rate commitments carrying a weighted-average interest rate of 7.00% and fixed-rate commitments carrying a weighted-average interest rate of 6.18%.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts above do not necessarily represent future cash requirements. The Bank evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank, upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but normally includes real estate and personal property.

## Note 15. Lending Activities and Concentrations of Credit Risk

The Bank generally originates single family residential loans within its primary lending area of Webster, Story, Des Moines, Dallas, Polk and Henry counties in Iowa. The Bank's underwriting policies require such loans to be 80% loan-to-value based upon appraised values unless private mortgage insurance is obtained. Approximately \$135,309,000 of the Bank's first mortgage loan portfolio at December 31, 2006 consisted of loans purchased or originated outside the state of Iowa. At December 31, 2006, concentrations by state include California with \$20,077,000, Washington with \$19,876,000 and South Carolina with \$13,686,000. These are generally one- to four-family, multifamily residential and commercial real estate loans secured by the underlying properties. The loans are subject to the same underwriting guidelines as loans originated locally. The Bank is also active in originating secured consumer loans to its customers, primarily automobile and second mortgage loans. Collateral for substantially all consumer loans are security agreements and/or Uniform Commercial Code filings on the purchased asset.

#### Note 16. Fair Values of Financial Instruments

The carrying amounts and fair values of the Company's financial instruments as of December 31, 2006 and 2005 were as follows:

	26	006	2005			
	Carrying	Fair	Carrying	Fair		
	Amount	Value	Amount	Value		
		(nearest 000)		(nearest 000)		
Financial assets:						
Cash	\$ 20,022,276	\$ 20,022,000	\$ 8,639,672	\$ 8,640,000		
Securities	14,554,052	14,554,000	15,457,942	15,458,000		
FHLB stock	5,476,000	5,476,000	5,250,100	5,250,100		
Loans, net	449,043,259	443,985,000	430,278,191	427,343,000		
Loans held-for-sale	583,700	584,000	737,838	738,000		
Accrued interest receivable	2,262,273	2,262,000	2,146,102	2,146,000		
Financial liabilities:						
Deposits	360,329,810	362,258,000	334,337,583	335,902,000		
Borrowed funds	107,907,563	107,606,000	102,443,743	102,762,000		
Accrued interest payable	889,746	890,000	219,637	220,000		

#### Note 17. Restriction on Stockholders' Equity

In 1996, the Company completed a Plan of Conversion and Reorganization, whereby the Company became a publicly traded Iowa corporation, and the previous mutual organization ceased to exist. The Plan provided that when the conversion was completed, a "Liquidation Account" would be established in an amount equal to the amount of any dividends waived by the previous mutual holding company (totaling approximately \$1,897,000), plus 65.5% of the Bank's total stockholders' equity, as reflected in its latest statement of financial condition in the final prospectus utilized in the conversion. The Liquidation Account is established to provide a limited priority claim to the assets of the Bank to qualifying depositors as of specified dates (Eligible Account Holders and Supplemental Eligible Account Holders) who continue to maintain deposits in the Bank after the conversion. In the unlikely event of a complete liquidation of the Bank, and only in such an event, Eligible Account Holders and Supplemental Eligible Account Holders would receive from the Liquidation Account a liquidation distribution based on their proportionate share of the then total remaining qualifying deposits.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 18. Earnings Per Common Share

Presented below is the reconciliation of the numerators and denominators of the computations for earnings per common share and earnings per common share - diluted, for the years ended December 31:

	2006			2005		2004
Numerator, income available to common stockholders	<u>\$</u>	4,811,635	\$	5,014,726	\$	5,398,631
Denominator:						
Weighted-average shares outstanding		1,430,304		1,529,683		1,567,232
Less unallocated ESOP shares		392		5,627		12,903
Weighted-average shares outstanding - basic		1,429,912		1,524,056	,	1,554,329
Dilutive effect of stock options		18,945		<u>42,792</u>	_	62,360
Weighted-average shares outstanding - assuming dilution		1,448,857		1,566,848		1,616,689
Basic earnings per common share Earnings per common share - assuming dilution	\$	3.37 3.32	\$	3.29 3.20	\$	3.47 3.34
Estrangs per common state - assuming unution		3.32		3.20		3.34

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 19. North Central Bancshares, Inc. (Parent Company Only) Condensed Financial Statements

## Statements of Financial Condition December 31, 2006 and 2005

	2006			2005
ASSETS				
Cash	\$	137,140	\$	272,291
Securities available-for-sale		8,450		7,319
Loans receivable, net		611,473		3,476,513
Investment in First Federal Savings Bank of Iowa		41,897,207		40,961,967
Deferred taxes		253		1,311
Prepaid and other assets		3,267	_	
Total assets	<u>\$</u>	42,657,790	\$	44,719,401
LIABILITIES AND EQUITY				
LIABILITIES				
Dividend payable	\$	455,616	\$	438,684
Accrued expenses and other liabilities		10,225		2,217
Total liabilities		465,841		440,901
EQUITY				
Common stock		13,807		15,077
Additional paid-in capital		17,723,697		18,447,059
Retained earnings		24,358,445		25,847,345
Unearned shares, employee stock ownership plan		-		(15,697)
Accumulated other comprehensive income (loss)		96,000	_	(15,284)
Total equity		42,191,949	-	44,278,500
Total liabilities and equity	<u>_\$</u>	42,657,790	\$	44,719,401

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Statements of Income Years Ended December 31, 2006, 2005 and 2004

		2006		2005	2004
Operating income: Equity in net income of subsidiary Interest income	<b>\$</b>	4,856,011 100,913 4,956,924	\$	5,033,977 197,934 5,231,911	\$ 5,431,875 113,677 5,545,552
Operating expenses: Salaries and employee benefits Other	_	18,000 167,889 185,889		17,100 218,085 235,185	17,750 129,459 147,209
Income before income tax (benefit)		4,771,035		4,996,726	5,398,343
Income tax (benefit)		(40,600)		(18,000)	(288)
Net income	\$	4,811,635	<u>\$</u>	5,014 <u>,726</u>	\$ 5,398,631

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Statements of Cash Flows Years Ended December 31, 2006, 2005 and 2004

		2006		2005	2004
CASH FLOWS FROM OPERATING ACTIVITIES  Net income  Adjustments to reconcile net income to net cash provided by operating activities:	\$	4,811,635	\$	5,014,726	\$ 5,398,631
Equity in net income of First Federal Savings  Bank of Iowa  Dividends received from First Federal Savings		(4,560,346)		(5,033,977)	(5,431,875)
Bank of Iowa		4,387,000		4,375,000	4,500,000
Change in deferred income taxes		(295,058)		(242,782)	(553,357)
Change in assets and liabilities:					
Prepaid expenses and other assets		(3,267)		17,702	(17,702)
Accrued expenses and other liabilities		8,008		2,217	(35,872)
Net cash provided by operating activities		4,347,972		4,132,886	3,859,825
CASH FLOWS FROM INVESTING ACTIVITIES, net					
(increase) decrease in loans receivable		2,865,040		(1,171,513)	1,531,000
CASH FLOWS FROM FINANCING ACTIVITIES					
Purchase of common stock for retirement		(5,945,505)		(1,947,168)	(5,359,307)
Proceeds from issuance of common stock		447,940		682,385	1,560,910
Dividends paid		(1,850,598)		(1,709,001)	 (1,492,961)
Net cash (used in) financing activities		(7,348,163)		(2,973,784)	(5,291,358)
Net increase (decrease) in cash		(135,151)		(12,411)	99,467
CASH					
Beginning		272,291		284,702	 185,235
Ending	<u>\$</u>	137,140	<u>\$</u>	272,291	\$ <u> 284,702</u>

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 20. Quarterly Results of Operations (Unaudited)

	Year Ended December 31, 2006							
		First	- (	Second	Third			Fourth
	0	Quarter	(	Quarter	(	Quarter		Quarter
	(in thousands, except p				pt per	share am	ounts	)
Interest income	\$	6,775	\$	6,951	\$	7,194	\$	7,617
Interest expense		3,452		3,663		3,976		4,325
Net interest income		3,323		3,288		3,218		3,292
Provision for loan losses		60		60		60		60
Net interest income after								
provision for loan losses		3,263		<u>3,</u> 228		3,158		3,232
Noninterest income:								
Fees and service charges		1,259		1,042		996		1,084
Abstract fees		333		350		283		257
Mortgage banking income		38		60		68		80
Other income		296		320		277		368
Total noninterest income		1,926		1,772		1,624		1,789
Noninterest expense:								
Compensation and employee benefits		1,882		1,757		1,725		1,858
Premises and equipment		390		358		378		373
Data processing		162		164		178		166
Other		942		939		949		897
Total noninterest expense		3,376		3,218		3,230		3,294
Income before income taxes		1,813		1,782		1,552		1,727
Provision for income taxes		572		525		446		519
Net income	\$	1,241	\$	1,257	\$	1,106	\$	1,208
Basic earnings per common share	\$	0.84	\$	0.88	\$	0.78	\$	0.87
Diluted earnings per common share	\$	0.82	\$	0.87	\$	0.77	\$	0.86

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	Year Ended December 31, 2005							
		First		Second		Third		Fourth
	C	)uarter		Quarter	- 1	Quarter	Quarter	
		(In	thous	ands, excep	ot per	share amo	unts)	
Interest income	\$	6,308	\$	6,588	\$	6,624	\$	6,752
Interest expense		2,896		3,082		3,261		3,368
Net interest income	-	3,412		3,506		3,363		3,384
Provision for loan losses		50		70		60		80
Net interest income after								
provision for loan losses		3,362		3,436		3,303		3,304
Noninterest income:								
Fees and service charges		831		990		1,629		1,033
Abstract fees		276		341		375		298
Provision for impairment of securities								
available-for-sale		(255)		(425)		-		-
Mortgage banking income		41		76		94		78
Other income		296		312		320		238
Total noninterest income		1,189		1,294		2,418		1,647
Noninterest expense:								
Compensation and employee benefits		1,579		1,607		1,711		1,763
Premises and equipment		350		354		366		382
Data processing		142		146		163		146
Other		851		920		895		1,064
Total noninterest expense		2,922		3,027		3,135		3,355
Income before income taxes		1,629		1,703		2,586		1,596
Provision for income taxes		553		671		839		436
Net income	\$	1,076	\$	1,032	\$	1,747	\$	1,160
Basic earnings per common share	<u></u> \$	0.70	\$	0.67	\$	1.14	\$	0.77
Diluted earnings per common share	_\$	0.68	\$	0.65	\$	1,11	\$	0.75

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 21. Segment Reporting

An operating segment is generally defined as a component of a business for which discrete financial information is available and whose results are reviewed by the chief operating decision-maker. The Company has determined that it has two reportable segments: a traditional banking segment and a nonbank segment. The traditional banking segment consists of the Company's banking subsidiary, First Federal Savings Bank of Iowa, and the holding company. First Federal Savings Bank of Iowa operates as a federal savings bank providing deposit, loan and other related products to individuals and small businesses, primarily in the communities where their offices are located. The remaining grouping under the caption "All Others" consists of the operations of the subsidiaries under the Bank, which includes real estate abstracting services, insurance and investment services, and ownership of low-income housing tax credit apartment complexes.

Transactions between affiliates, the resulting revenues of which are shown in the inter-segment revenue category, are conducted at market prices, meaning prices that would be paid if the companies were not affiliates.

	Year Ended December 31, 2006							
	Traditional Banking			All Others		Total		
Interest income	\$	28,537,002	\$	-	\$	28,537,002		
Interest expense		15,415,401		46		15,415,447		
Net interest income (loss)		13,121,601		(46)		13,121,555		
Provision for loan losses		240,000				240,000		
Net interest income (loss) after provision for loan losses		12,881,601		(46)		12,881,555		
Noninterest income		4,826,189		2,285,347		7,111,536		
Noninterest expense		11,684,363		1,434,793		13,119,156		
Income before income taxes		6,023,427		850,508		6,873,935		
Provision for income taxes (Note 9)		2,006,400		55,900		2,062,300		
Net income	<u>\$</u>	4,017,027	\$	794,608	\$	4,811,635		
Inter-segment revenue (expense)	\$	978,063	\$	(978,063)	\$	-		
Total assets		511,854,522		3,660,206		515,514,728		
Total deposits		360,329,810		-		360,329,810		

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	Year Ended December 31, 2005								
	 Traditional Banking All Othe				Total				
Interest income	\$ 26,272,418	\$	-	\$	26,272,418				
Interest expense	 12,607,370		85		12,607,455				
Net interest income (loss)	13,665,048		(85)		13,664,963				
Provision for loan losses	 260,000		-		260,000				
Net interest income (loss) after provision for loan losses	13,405,048		(85)		13,404,963				
Noninterest income	4,213,973		2,334,396		6,548,369				
Noninterest expense	 11,000,033		1,439,073		12,439,106				
Income before income taxes	6,618,988		895,238		7,514,226				
Provision for income taxes (Note 9)	 2,427,000		72,500		2,499,500				
Net income	 4,191,988	\$	822,738	\$	5,014,726				
Inter-segment revenue (expense)	\$ 1,125,816	\$	(1,125,816)	\$	-				
Total assets	481,137,516		4,053,609		485,191,125				
Total deposits	334,337,583		-		334,337,583				

	Year Ended December 31, 2004								
	Traditional Banking All Others					Total			
Interest income	\$	24,837,736	\$	5	\$	24,837,741			
Interest expense		11,366,577		149		11,366,726			
Net interest income (loss)		13,471,159		(144)		13,471,015			
Provision for loan losses		240,000				240,000			
Net interest income (loss) after provision for loan losses		13,231,159		(144)		13,231,015			
Noninterest income		3,500,858		2,532,247		6,033,105			
Noninterest expense		9,908,194		1,461,344		11,369,538			
Income before income taxes		6,823,823		1,070,759		7,894,582			
Provision for income taxes (Note 9)		2,402,212		93,739		2,495,951			
Net income	<u>\$</u>	4,421,611	\$	977,020	\$	5,398,631			
Inter-segment revenue (expense)	\$	1,166,152	\$	(1,166,152)	\$	-			
Total assets		458,521,304		4,213,475		462,734,779			
Total deposits		316,333,731		•		316,333,731			

#### MANAGEMENT OF THE HOLDING COMPANY AND THE BANK

The Board of Directors of the Company is divided into three classes, each of which contains approximately one-third of the Board. The Bylaws of the Company currently authorize seven directors. Currently, all directors of the Company are also directors of the Bank.

## **Continuing Directors**

David M. Bradley is currently Chairman of the Board, President and Chief Executive Officer of the Company and Chief Executive Officer of the Bank. Effective July 1, 2007, Mr. Bradley will serve as Chairman of the Board of the Company and of the Bank in an executive officer position.

Paul F. Bognanno has been employed with the Company since February 2007 and is currently Senior Executive Vice President of the Company. Effective July 1, 2007, Mr. Bognanno will succeed Mr. Bradley as President and Chief Executive Officer of the Company and Chief Executive Officer of the Bank. From 1993 to 2004, he was the President and Chief Executive Officer of Principal Residential Mortgage, a wholly-owned subsidiary of the Principal Financial Group. From 2000 to 2003, Mr. Bognanno also served as Chairman of the Board of Principal Bank, an OTS regulated savings bank wholly owned by the Principal Financial Group.

Robert H. Singer, Jr. is Executive Director of the Fort Dodge Area Chamber of Commerce. Mr. Singer was formerly the co-owner of Calvert, Singer & Kelley Insurance Services, Inc., an insurance agency, in Fort Dodge, Iowa.

*Mark Thompson* is the owner of Mark Thompson, CPA, P.C., in Fort Dodge, Iowa and has been a certified public accountant since 1978.

#### **Nominees for Election as Directors**

C. Thomas Chalstrom is Executive Vice President of the Company and President of the Bank and has been employed with the Bank since 1985. He was Executive Vice President of the Bank from 1994 until 2004. Mr. Chalstrom was named Chief Operating Officer of the Bank in December 1998. He became President of the Bank in April 2004.

Randall L. Minear is President of Terrus Real Estate Group, located in Des Moines, Iowa. He formerly served as the Director of Corporate Real Estate for The Principal Financial Group and as President of Principal Real Estate Services, a subsidiary of The Principal Financial Group.

*Melvin R. Schroeder* was formerly the Vice President of Instruction at Iowa Central Community College in Fort Dodge, Iowa. Mr. Schroeder retired in 2001.

#### **Executive Officers Who are Not Directors or Nominees**

Jean L. Lake is Secretary of the Company and the Bank.

David W. Edge, CPA is Chief Financial Officer and Treasurer of the Company and the Bank.

Kirk A. Yung is Senior Vice President of the Company and the Bank.

#### SHAREHOLDER INFORMATION

#### Price Range of the Company's Common Stock

The Company's common stock trades on the Nasdaq Global Market under the symbol "FFFD." The following table shows the high and low per share sales prices of the Company's common stock as reported by Nasdaq, and the dividends declared per share during the periods indicated. Such quotations reflect inter-dealer prices, without retail markup, markdown or commission and may not necessarily represent actual transactions.

Price Ra	Price Range (\$)						
High	Dividends Declared Per Share						
<del></del>							
39.52	37.25	0.33					
40.12	38.30	0.33					
41.23	38.95	0.33					
41.33	39.22	0.33					
41.98	38.93	0.29					
40.95	37.30	0.29					
39.50	37.60	0.29					
39.12	37.70	0.29					
	High  39.52 40.12 41.23 41.33  41.98 40.95 39.50	High         Low           39.52         37.25           40.12         38.30           41.23         38.95           41.33         39.22           41.98         38.93           40.95         37.30           39.50         37.60					

The Company's Common Stock was traded at \$39.92 as of March 5, 2007.

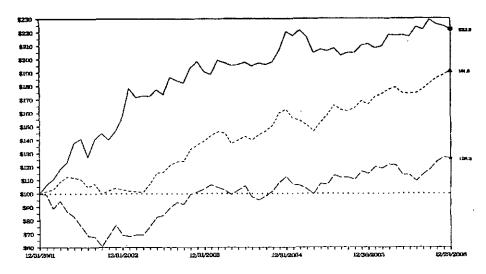
## **Performance Graph**

Pursuant to the regulations of the SEC, the graph below compares the performance of the Company with that of the Nasdaq Composite Index (U.S. Companies) and the Nasdaq Bank Composite Index (banks and bank holding companies, over 99% of which are based in the United States) from December 31, 2001 through December 31, 2006.

The following graph compares the Company's total cumulative shareholder return by an investor who invested \$100.00 on December 31, 2001, to December 31, 2006, to the total return by an investor who invested \$100.00 in each of the Nasdaq Stock Market Index and the Nasdaq Financial Stocks Index for the same period.

## Comparison of Five—Year Cumulative Total Returns Performance Graph for North Central Baneshares, Inc.

Produced on 01/25/2007 including data to 12/29/2006



	Legend						
Symbol	CRSP Total Returns Index for:	12/2001	12/2002	12/2003	12/2004	12/2005	12/2006
	North Central Bancshares, Inc.	100.0	156.8	190.7	220.5	211.8	222.2
	Nasdaq Stock Market (US Companies)	100.0	69.1	103.4	112.5	114.9	126.2
/	Nasdaq Financial Stocks SIC 6000-6799 US & Foreign	100.0	103.0	139.3	162.6	166.4	191.3
Notes:							
A. The line	s represent monthly index levels derived from compounded da	ily returns that inc	hước all d	ividenda.			
B. The ind	exes are reweighted daily, using the market capitalization on the	ne previous trading	day.	4			
C. If the p	nonthly interval, based on the fiscal year—end, is not a tradin lex level for all series was set to \$100.0 on 12/31/2001.	g day, the precedu	E narme	азувы	ea		

#### Information Relating to the Company's Common Stock

As of March 5, 2007, the Company had 1,192 shareholders of record, which includes the number of persons or entities who hold their Common Stock in nominee or "street" name through various brokerage firms. As of such date 1,364,653 shares of the Common Stock were outstanding.

The Company's current quarterly dividend is \$0.35 per share. The Board of Directors of the Company plans to maintain a regular quarterly dividend in the future and will continue to review the dividend payment amount in relation to the Company's earnings, financial condition and other relevant factors (such as regulatory requirements).

The Bank will not be permitted to pay dividends to the Company on its capital stock if its shareholders' equity would be reduced below the amount required for the liquidation account. For information concerning federal regulations which apply to the Bank in determining the amount of proceeds which may be retained by the Company and regarding a savings institution's ability to make capital distributions including payment of dividends to its holding company, see Note 12 to the Consolidated Financial Statements.

Unlike the Bank, the Company is not subject to OTS regulatory restrictions on the payment of dividends to its shareholders, although the source of such dividends will be dependent primarily upon the dividends from the Bank. The Company is subject to the requirements of Iowa law, which prohibit the Company from paying a dividend if, after giving it effect, either of the following would result: (a) the Company would not be able to pay its debts as they become due in the usual course of business; or (b) the Company's total assets would be less than the sum of its total liabilities plus the amount that would be needed, if the Company were to be dissolved at the time of the distribution, to satisfy the preferential rights upon dissolution of shareholders whose preferential rights are superior to those receiving the distribution.

## **Annual Meeting**

The Annual Meeting of Shareholders of the Company will be held at 10:00 a.m., Central Time, Friday, April 27, 2007 at the Boston Centre, Suite 100, located at 809 Central Avenue, Fort Dodge, Iowa 50501.

## **Stockholders and General Inquiries**

David M. Bradley North Central Bancshares, Inc. c/o First Federal Savings Bank of Iowa 825 Central Avenue Fort Dodge, Iowa 50501 (515) 576-7531 www.firstfederaliowa.com

#### **General Counsel**

The Law Office of Eric J. Eide, P.L.C. 805 Central Avenue, Suite 619 Fort Dodge, Iowa 50501

#### **Special Counsel**

Thacher Proffitt & Wood LLP 1700 Pennsylvania Avenue, N.W., Suite 800 Washington, D.C. 20006 www.tpw.com

## **Stock Exchange**

The Company's Common Shares are listed under the symbol "FFFD" on the Nasdaq Global Market

## **Independent Auditor**

McGladrey & Pullen, LLP 400 Locust Street, Suite 640 Des Moines, Iowa 50309

#### **Transfer Agent**

Computershare Investor Services 350 Indiana Street, Suite 800 Golden, Colorado 80401 (303) 262-0600 or 800-962-4284 e-mail: inquire@computershare.com www.computershare.com

## Publications - Annual Report on Form 10-K

A copy of the Company's Annual Report Form 10-K (without exhibits) for the fiscal year ended December 31, 2006 will be furnished without charge to shareholders of record as of March 5, 2007 upon written request to Jean L. Lake, Corporate Secretary, North Central Bancshares, Inc., c/o First Federal Savings Bank of Iowa, 825 Central Avenue, Fort Dodge, Iowa 50501. The Annual Report Form 10-K report is available online at <a href="https://www.sec.gov">www.sec.gov</a> or via the Bank's website at <a href="https://www.firstfederaliowa.com">www.firstfederaliowa.com</a>.

#### **Dividend Reinvestment and Stock Purchase Plan**

This plan provides shareholders with the ability to reinvest automatically their cash dividends in additional shares of North Central Bancshares, Inc. common stock. This plan also provides shareholders the opportunity to make quarterly cash purchases of additional shares of the Company's common stock.

For more information, contact Computershare Investor Services (see address above) or visit Computershare's website at <a href="https://www.computershare.com">www.computershare.com</a>.

# First Federal Savings Bank

www.firstfederaliowa.com



Fort Dodge 825 Central 515-576-7531

Fort Dodge 201 So. 25th St. 515-576-3177

Nevada 404 Lincoln Hwy. 515-382-5408

Ames 316 So. Duff 515-232-4304

Perry 1111 - 141st St. 515-465-3187

Ankeny 2110 SE Delaware 515-963-4488

Clive 13150 Hickman Road 515-440-6300

Burlington 1010 No. Roosevelt 319-754-6521

Burlington 321 No. Third St. 319-754-7517

Mt. Pleasant 102 So. Main 319-385-8000 West Des Moine 120 So. 68th St 515-226-0800