**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM D

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D. SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION 1278150

**OMB APPROVAL** 

OMB Number: 3235-0076 **Expires: May 31, 2005** Estimated average burden



hours per form.....1

Name of Official (Table 16 A)			4. 1			
Name of Offering ( check if this is an am						
Issuance of Series B Preferred Stock and					Stock	
Filing Under (Check box(es) that apply):	□ Rule 504	🗖 Rul	le 505	🗷 Rule 506	☐ Section	4(6) ULOE
Type of Filing:		New F	iling		<b>★</b> Amendme	nt
	A. BASIC	DENTIFI	CATION DA	ТА		
1. Enter the information requested about	the issuer					
Name of Issuer ( check if this is an amend	dment and name has changed, ar	d indicate	change.)			
ADAPTIVE PLANNING, INC.						
Address of Executive Offices	(Number and Stree	, City, Sta	te, Zip Code)	Telephone Num	ber (Including Ar	ea Code)
800 West El Camino Real Suite 260	Mountain View	Califor	nia 94040	(650) 529-0700		
Address of Principal Business Operations (N (if different from Executive Offices)	Number and Street, City, State, Z	ip Code)		Telephone Num	nber (Including Ar	ea Code)
			PRO	PECCEN		
Brief Description of Business Software technology				AFOOED		•
Type of Business Organization			MAR	2 4 2006 2		,
<b>区</b> corporation	☐ limited partnership, already f	ormed	THO	DMSON	other (please	e specify):
☐ business trust	☐ limited partnership, to be form	ned	FINA	ANCIAL		
Actual or Estimated Date of Incorporation of	or Organization:	Month May	<u>Y</u>	<u>ear</u> 003		
·		11143	2		Actual	☐ Estimated
Jurisdiction of Incorporation or Organizatio	n: (Enter two-letter U.S. Post CN for Canada; FN for oth			or State:		DE .

## GENERAL INSTRUCTIONS

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section (6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

### ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1972 (2-97) I

## A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
- Each promoter of the issuer, if the issuer has been organized within the past five years;
- Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
- Each executive officer and director of corporate issues and of corporate general and managing partners of partnership issuers; and
- Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	Executive Officer	☑Director	☐ General and/or Managing Partner
Hull, Robert S.	name first, if individual)				
	dence Address (Number and				,
		ino Real, Suite 260, Mountain			
Check Box(es) that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	<b>▼</b> Director	☐ General and/or Managing Partner
Full Name (Last Ross, Ken	name first, if individual)				
Business or Res	dence Address (Number and	Street, City, State, Zip Code)			
		ino Real, Suite 260, Mountain	View, California 94040		
Check Boxes that Apply:	☐ Promoter	🗷 Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner
Full Name (Last Engel, Jerome	name first, if individual)				
	dence Address (Number and Stures, 350 Cambridge Avenue	Street, City, State, Zip Code) , Suite 325, Palo Alto, Californ	nia 94306		
Check Boxes that Apply:	☐ Promoter	■ Beneficial Owner	☐ Executive Officer	□ Director	General and/or Managing Partner
	name first, if individual) es Partners and affiliated funds				
	idence Address (Number and S Avenue, Suite 325, Palo Alto,				
Check Boxes that Apply:	☐ Promoter	■ Beneficial Owner	Executive Officer	☑ Director	☐ General and/or Managing Partner
Opdendyk, Terr					
c/o Onset IV, L.		Street, City, State, Zip Code) e 150, Menlo Park, CA 94025			
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
	name first, if individual) 2400 Sand Hill Road, Suite 15	0, Menlo Park, CA 94025			
Business or Res	idence Address (Number and S	Street, City, State, Zip Code)			
Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	Directòr	General and/or Managing Partner
Full Name (Last	name first, if individual)				
Business or Res	idence Address (Number and S	Street, City, State, Zip Code)			
Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
Full Name (Last	name first, if individual)				
Business or Res	idence Address (Number and S	Street, City, State, Zip Code)			

R	INFORMATION	AROUT	OFFFRING
D.	LINEURIVIALIUM	/S 133 / 1 / 1	OFFERING

1.	Has the iss	uer sold, or d	loes the issu	er intend to	sell, to non	accredited in	nvestors in t	his offering?	,			Yes No	o_X_
					Answer	also in Appe	ndix, Colum	nn 2, if filing	under ULOE	Ξ.			
2.	What is the	e minimum ir	nvestment th	at will be ac	cepted from	n any indivi	dual?	• • • • • • • • • • • • • • • • • • • •				N/A	
3.	Does the o	ffering permi	t joint owne	rship of a si	ngle unit?							Yes X N	0
4.	solicitation registered	of purchase	rs in conne and/or with	ction with s a state or s	ales of sec tates, list th	urities in the e name of the	e offering. e broker or	If a person	to be listed i	is an associate	ed person or	agent of a	emuneration for broker or dealer ersons of such a
Full	Name (Las	t name first, i	f individual)	•									
Bus	iness or Res	idence Addre	ess (Number	and Street,	City, State,	, Zip Code)							
Nan	ne of Associ	ated Broker o	or Dealer										
		Person Liste											🗆 All States
[AL		[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]	•	[IN]	[IA]	- [KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[M]	ΓJ	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
(RI) Full		[SC] t name first, i	[SD] if individual	[TN] )	[TX]	[UT]	[VT]	[VA]	[VA]	ĮWVΙ	[WI]	[WY]	[PR]
Bus	iness or Res	idence Addre	ess (Number	and Street,	City, State	, Zip Code)							
Nar	ne of Associ	iated Broker	or Dealer										
Stat	tes in Which	Person Liste	d Has Solic	ited or Inten	ds to Solci	t Purchasers			•				
(Ch	eck "All Sta	ites" or check	individual	States)						,,,			All States
[AL	-1	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]	1	[IN]	[lA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[M]	Γ]	[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI]	l	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]
Full	l Name (Las	t name first,	if individual	)									
Bus	siness or Res	sidence Addre	ess (Number	and Street,	City, State	, Zip Code)							
Nar	ne of Assoc	iated Broker	or Dealer										
Stat	tes in Which	Person Liste	d Has Solic	ited or Inter	ds to Solic	it Purchasers	;						
(Ch	eck "All Sta	ites" or check	c individual	States)		***************************************			******	***************************************			
[AL		[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]		[IN]	[lA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[M		[NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI		[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]

# C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

	transaction is an exchange offering, check this box \( \square\) and indicate in the columns below the amounts of the Type of Security	Aggregate Offering Price	Amount Already Sold
	Debt	\$	\$
	Equity	\$7,000,000.00	\$5,175,000.00
	Common Preferred		
	Convertible Securities (including warrants)	\$	\$
	Partnership Interests	\$	\$
	Other (Specify)	\$	\$
	Total	\$ 7,000,000.00	\$5,175,000.00
	Answer also in Appendix, Column 3, if filing under ULOE.		
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
		Number	Aggregate
		Investors	Dollar Amount of Purchases
	Accredited Investors	7	\$5,175,000.00
	Non-accredited Investors	0	\$
	Total (for filings under Rule 504 only)	N/A	\$
	Answer also in Appendix, Column 4, if filing under ULOE.		
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to thefirst sale of securities in this offering. Classify securities by type listed in Part C- Question 1.		
		Type of Security	Dollar Amount Sold
	Type of Offering		
	Rule 505		\$
	Regulation A	-	\$
	Rule 504		\$
	Total		\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
	Transfer Agent's Fees	· 🗆	\$
	Printing and Engraving Costs	. 🗅	* ———
	Legal Fees	X	\$55,500.00
	Accounting Fees		
	Engineering Fees		\$
	Sales Commissions (specify finders' fees separately)		\$
	Other Expenses (Identify)		· · · · · · · · · · · · · · · · · · ·
	Total	×	\$ 55,500.00

C. OFFERING PRICE, NUMBER OF IN	VESTORS, EXPENSES AND USE OF PROCEE	DS
<ul> <li>Enter the difference between the aggregate offering price given in resin response to Part C – Question 4.a. This difference is the "adjusted"</li> </ul>	sished \$ 5,119,500.00	
5. Indicate below the amount of the adjusted gross proceeds to the issuer use If the amount for any purpose is not known, furnish an estimate and ch payments listed must equal the adjusted gross proceeds to the issuer set for	neck the box to the left of the estimate. The total	
•	Payment to Offic	
Salaries and fees	Directors, & Affil	
Purchase of real estate	<b>U</b> 0	
Purchase, rental or leasing and installation of machinery and equipment	<b>-</b> υυ	
Construction or leasing of plant buildings and facilities	<b>-</b> • • • • • • • • • • • • • • • • • • •	
Acquisition of other businesses (including the value of securities involved in t	— Y	
in exchange for the assets or securities of another issuer pursuant to a merger).		S
Repayment of indebtedness		\$
Working capital	5,119,500.00	
Other (specify):	□ \$	□ <b>\$</b>
Column Totals		
Total Payments Listed (column totals added)		
		* .
	•	
D. FEDE	ERAL SIGNATURE	
The issuer had duly caused this notice to be signed by the undersigned duly at an undertaking by the issuer to furnish to the U.S. Securities and Exchange Conon-accredited investor pursuant to paragraph (b)(2) of Rule 502.		
Issuer (Print or Type)	Signature	Date
Adaptive Planning, Inc.	bhat O. Tung	March <b>10</b> , 2006
Name of Signer (Print or Type)	Title of Signer (Print or Type)	
Mark P. Tanoury	Secretary	

ATTENTION
Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)

	E. SIAI.	E SIGNATURE		
1.	Is any party described in 17 CFR 230.262 presently subject to any of the dis	squalification provisions of such rule?	Yes	No <b>×</b>
	See Appendix, Col	umn 5, for state response.		
2.	The undersigned issuer hereby undertakes to furnish to the state administration such times as required by state law.	ator of any state in which the notice is filed, a notice on Form D	(17 CFR 23	9.500) at
3.	The undersigned issuer hereby undertakes to furnish to any state administrat	ors, upon written request, information furnished by the issuer to o	fferees.	
4.	The undersigned issuer represents that the issuer is familiar with the cond (ULOE) of the state in which this notice is filed and understands that the isconditions have been satisfied.		•	•
The	sissuer has read this notification and knows the contents to be true and has	duly caused this notice to be signed on its behalf by the unders	igned duly a	uthorized
per	Son,			
Issi	ner (Print or Type)	Signature	Date	
Ad	aptive Planning, Inc.	And P. Tenner	March <b>10</b> , 2	:006
Na	ne (Print or Type)	Title (Print or Type)		
Ma	rk P. Tanoury	Secretary		

## Instruction:

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

				APPENDIX					
1		2	3		4				
	Intend to sell and to non-accredited of investors in State of		Type of security and aggregate offering price offered in state (Part C-Item 1)	am	Disqualification under State ULOE (if yes, attach explanation of waiver granted (Part E-Item 1)				
State	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No
AL									
AK									
AZ									
AR									
CA									
CO									
СТ									
DE									
DC									
FL									
GA									
Hì									
ID			-						
IL						1			
IN			·						
IA									
KS									
KY									
LA									
ME									
MD									
MA			,						
MI									
MN									
MS									
МО			٠				-		

# APPENDIX 3 Disqualification under State ULOE (if yes, Type of security and aggregate offering price offered in state Intend to sell attach explanation of waiver granted (Part Eto non-accredited Type of investor and amount purchased in State (Part C-Item 2) investors in State (Part B-Item 1) (Part C-Item 1) Item 1) State Yes No Number of Amount Number of Amount Yes No Non-Accredited Accredited Investors Investors MT NE NV NH NJ NM NY NC ND ОН OK OR PA RI SC SD TN TX UT VT VA WA WV

WI WY PR