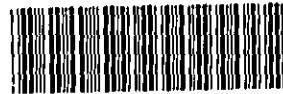


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82- SUBMISSIONS FACING SHEET

MICROFICHE CONTROL LABEL



REGISTRANT'S NAME

Alinta Limited

*CURRENT ADDRESS

The Quadrant
1 William Street
Perth, WA 6000

**FORMER NAME

GPO Box W2030
Perth WA 6896

**NEW ADDRESS

Australia

FILE NO. 82-

35038

FISCAL YEAR

6/30/06

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FINANCIAL

* Complete for initial submissions only ** Please note name and address changes

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OFFICE OF INTERNATIONAL CORPORATE FINANCE



Alinta

ALINTA SCHEME BOOKLET

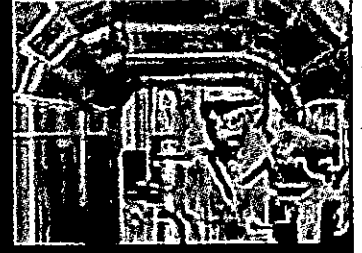
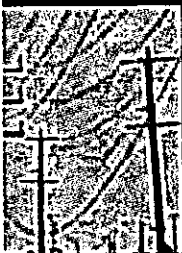
Your Directors
unanimously recommend
that you vote in
favour of the Scheme

For a Scheme of Arrangement between

Alinta Limited ABN #0 087 857 001

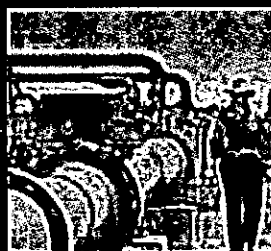
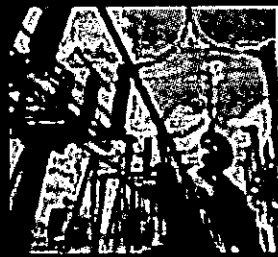
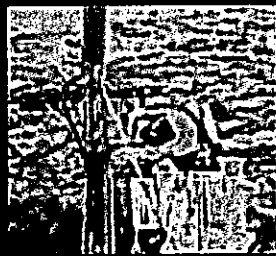
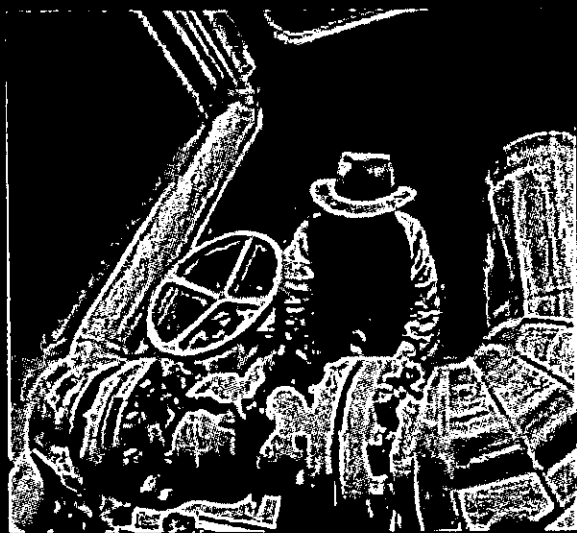
and

the holders of ordinary shares in Alinta Limited



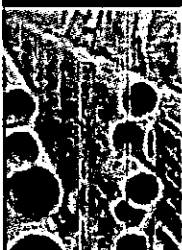
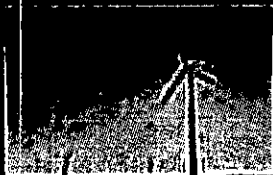
This document is important and requires your immediate attention.
If you are in doubt as to how to deal with it, you should consult
your legal, financial or other professional adviser immediately.

VOTE IN FAVOUR



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What is this Booklet for?

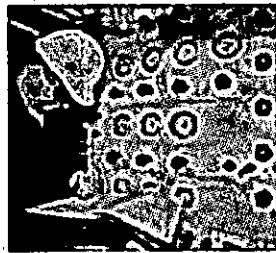
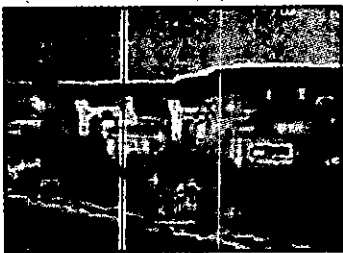
This Booklet gives you the opportunity to vote on the Recommended Proposal between AGL and Alinta to create **New Alinta** – Australia's largest energy infrastructure company listed on ASX.

This Booklet has two parts and contains both summary and detailed information about the Recommended Proposal for you to consider before you vote on the Recommended Proposal at the meeting of Alinta Shareholders on 6 October 2006.

Part 1 provides an overview of the Recommended Proposal including all the relevant dates. More detailed information concerning the Recommended Proposal can be found in Part 2. You should read this Booklet in its entirety before voting on the Recommended Proposal.

If you have any questions please contact Alinta's Information Line on 1800 605 793 (within Australia) or +61 3 9415 4313 (outside Australia).

The Independent Expert has concluded that the Recommended Proposal is in the best interests of Alinta Shareholders.



**THE ALINTA
BOARD
UNANIMOUSLY
RECOMMENDS
THAT ALINTA
SHAREHOLDERS
VOTE IN FAVOUR
OF THE
RECOMMENDED
PROPOSAL**

What you should do

1. Carefully read this Booklet

You should read this Booklet in full before making any decision on how to vote. There are answers to some frequently asked questions in section 1.3 of this Booklet.

If you have any further questions, you can call Alinta's Information Line on 1800 605 793 (within Australia) or +61 3 9415 4313 (outside Australia), Monday to Friday between 8.30am and 5.30pm AEST.

2. Vote on the Recommended Proposal

As an Alinta Shareholder, you are entitled to vote on whether you want the Recommended Proposal to proceed or not.

You can vote:

- by proxy, using the enclosed proxy form; or
- by downloading a proxy form from www.alinta.net.au; or
- in person by coming to the Alinta Scheme Meeting to be held at Perth Convention Exhibition Centre, Meeting Rooms 4 and 5, 21 Mounts Bay Road, Perth WA 6000 at 12.30pm Sydney time (10.30am Perth time) on 6 October 2006.

To ensure that the proxy form is valid, you should return it by 12.30pm Sydney time (10.30am Perth time) on 4 October. You can do this by using the enclosed reply paid envelope or by faxing the form to the Alinta Share Registry +61 8 9323 2033.

Key dates for the Recommended Proposal

Date	Event
12.30pm Sydney time (10.30am Perth time) on 4 October 2006	Latest time to lodge your proxy form
7.00pm Sydney time (5.00pm Perth time) on 4 October 2006	Time and date for determining who is eligible to vote
12.30pm Sydney time (10.30am Perth time) on 6 October 2006	Alinta Scheme Meeting to vote on the Alinta Scheme ¹
9 October 2006	Court hearing for approval of the Alinta Scheme
7.00pm Sydney time (5.00pm Perth time) on 18 October 2006	Alinta Scheme Record Date
25 October 2006	Implementation Date

1. AGL Scheme Meeting will occur on the same date.

Chairman's letter to Alinta Shareholders

Dear Alinta Shareholder

The directors of Alinta are pleased to offer you a valuable and rewarding opportunity to take part in the creation of the largest energy infrastructure utility and asset manager listed on ASX.

On 26 April 2006, Alinta and AGL announced their intention to merge their respective infrastructure businesses. Under the Recommended Proposal, Alinta:

- (a) will effectively undertake a merger with AGL's infrastructure and asset management businesses to form New Alinta; and
- (b) will effectively transfer a 33% interest in its Western Australia retail and cogeneration businesses to AGL Energy for \$367 million. AGL Energy will also have the option to purchase the remaining 67% over a five year period.

The Alinta Board considers that the Recommended Proposal will result in the creation of Australia's largest ASX listed infrastructure and energy retail business and will deliver further value for Alinta Shareholders.

New Alinta will be 54% owned by current Alinta Shareholders and 46% owned by AGL Shareholders. New Alinta will have a strong foundation to continue growing its existing energy business, including the opportunity to increase shareholder wealth through realising cost savings and synergies. The Recommended Proposal also provides a strong platform to grow the business by acquiring other kinds of infrastructure assets, both within Australia and overseas.

In particular, these cost savings and synergies will be realised by merging the asset management businesses which will allow New Alinta to improve overall operational performance. New Alinta will continue to evaluate acquisition opportunities and, with its expanded capital base, will be in a position to consider opportunities of a significantly larger scale than it could previously.

It is expected that the Recommended Proposal will immediately be dividend accretive and earnings neutral for the first full year of integration, and both dividend and earnings accretive thereafter. Current Alinta Shareholders will receive total 2006 dividend payments of 46 cents per Alinta Share².

Alinta and AGL have recognised the potential benefits of this Recommended Proposal for their respective shareholders and have designed a transaction that optimises these benefits.

The Recommended Proposal has been found to be "in the best interests of Alinta Shareholders" by Grant Samuel, the Independent Expert.

The Recommended Proposal will be implemented by way of two schemes of arrangement (the Alinta Scheme and the AGL Scheme) and a share buy back (the Buy Back). These Schemes require the approval of Alinta Shareholders and AGL Shareholders respectively and Court approval. Meetings of AGL Shareholders will be held on the same day as the Alinta Scheme Meeting. Important details of the Recommended Proposal and the steps associated with its implementation are set out in this Booklet. You are urged to read this document carefully as the information it contains is important.

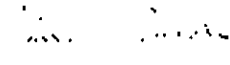
The Alinta Board unanimously recommends that you vote "FOR" the Alinta Scheme at the Alinta Scheme Meeting to be held on 6 October 2006. The Alinta Board believes it is unlikely that Australian infrastructure assets of this quality or size will be available again in the near future.

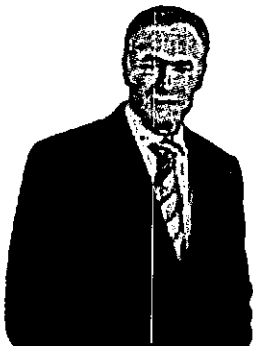
Your vote is important and we encourage you to attend the Alinta Scheme Meeting. If you are unable to attend the Alinta Scheme Meeting, you should complete the enclosed proxy form and return it as soon as possible, and in any event by no later than 12.30pm Sydney time (10.30am Perth time) on 4 October 2006.

If you have any questions, please contact Alinta's Information Line on 1800 605 793 (within Australia) or +61 3 9415 4313 (outside Australia). Alternatively, please contact your financial, legal, taxation or other professional adviser.

On behalf of the Alinta Board I would like to take this opportunity to thank you for your continued support. Your vote is important in shaping the future of Alinta and I look forward to seeing you at the Alinta Scheme Meeting on 6 October 2006.

Yours sincerely,


John Poynton AM CitWA
Chairman
Alinta Limited

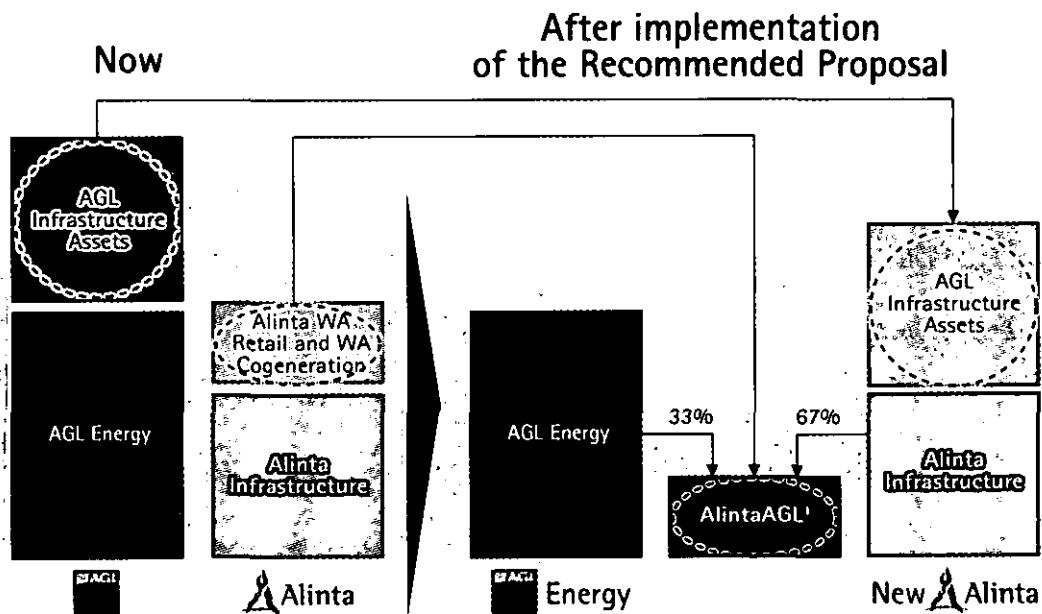


2. Relative to the previous guidance of 44 cents per share.

The Recommended Proposal

The Recommended Proposal involves a merger of Alinta's and AGL's infrastructure and asset management businesses and the separation of AGL's energy business to create two new listed entities, New Alinta and AGL Energy.

- **New Alinta** will hold the merged AGL and Alinta infrastructure assets and asset management businesses and an initial 67% interest in Alinta's WA retail and cogeneration business
- **AGL Energy** will be a focussed integrated energy company combining AGL's existing energy business and 33% of Alinta's WA retail and cogeneration business (with the option to acquire the remaining 67% over the next five years)



1. AGL Energy has an option to increase its interest in AlintaAGL to 100% over five years. Alinta AGL comprises WA Retail and WA Cogeneration.

What YOU will receive

If the Recommended Proposal proceeds, for every Alinta Share that you own, you will receive a New Alinta Share.

A New Alinta Share will entitle you to returns from Alinta's existing businesses and the AGL infrastructure and asset management businesses going forward.

How will the Recommended Proposal be implemented?

The principal steps necessary to implement the Recommended Proposal are:

- Alinta Shareholders must approve the acquisition by New Alinta of Alinta under a scheme of arrangement (the Alinta Scheme)
- AGL Shareholders must approve the acquisition by New Alinta of AGL under a scheme of arrangement (the AGL Scheme)
- The Court must approve both the AGL Scheme and the Alinta Scheme
- AGL Energy will be separated from New Alinta (by way of the Buy Back) and become a public company separately listed on ASX



If the Recommended Proposal proceeds



NEW ALINTA

**AUSTRALIA'S
LARGEST
MANAGER
OF ENERGY
INFRASTRUCTURE
ASSETS**



Overview of New Alinta

Alinta will emerge as Australia's largest energy infrastructure company listed on ASX, with around \$14 billion worth of assets under management. The transaction is expected to increase Alinta's market capitalisation from around \$3 billion to more than \$5 billion.

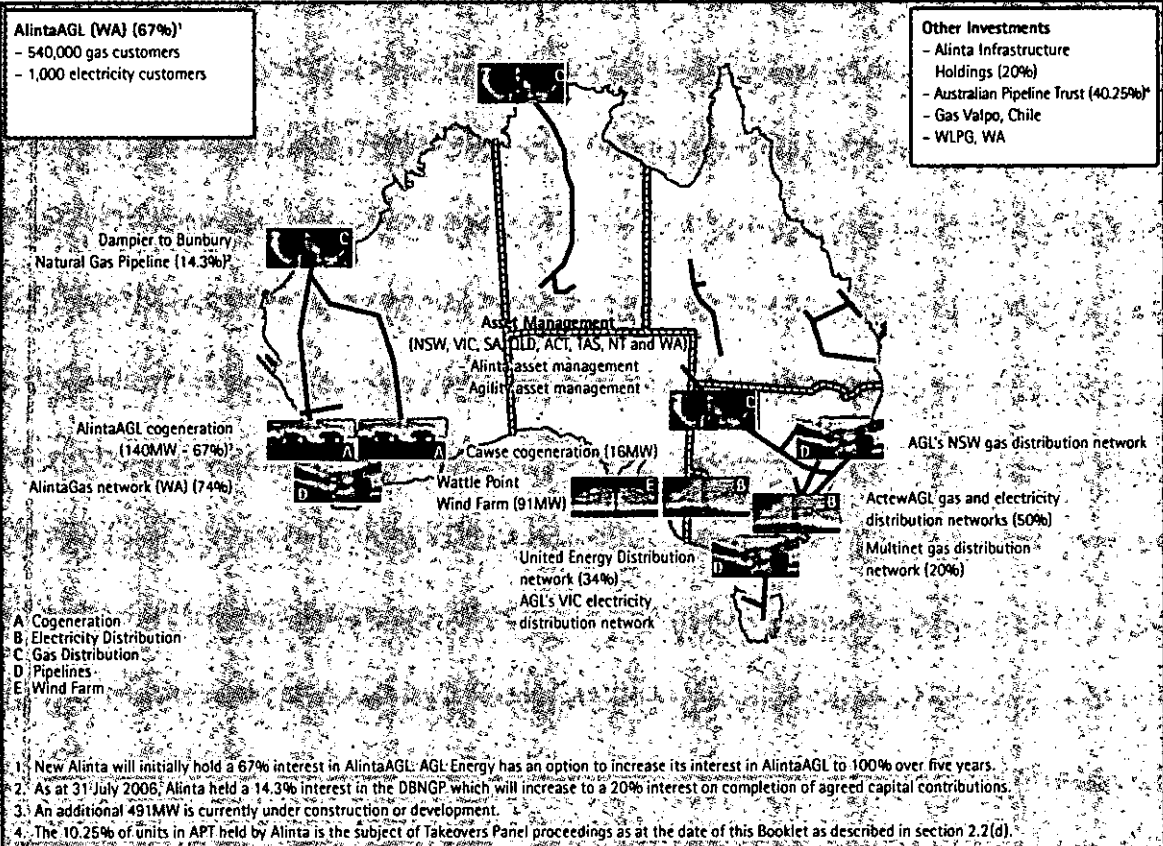
John Poynton, Chairman



Strengths of New Alinta

- ✓ Nationally diversified portfolio of quality assets
- ✓ Proven experience in managing infrastructure assets
- ✓ Proven track record of acquiring and integrating infrastructure assets
- ✓ New Alinta will be in a sound financial position with an expanded capital base and strong balance sheet.

Bob Browning, CEO



**FOR THESE
KEY REASONS
THE ALINTA
DIRECTORS
RECOMMEND
THAT YOU
VOTE FOR
THE ALINTA
SCHEME**

KEY REASONS

- 1 The merger of Alinta and AGL's infrastructure business will deliver an improved financial outcome for Alinta Shareholders
- 2 The Recommended Proposal will result in New Alinta owning additional high quality infrastructure assets
- 3 Alinta will achieve scale advantages associated with being a larger company
- 4 The Recommended Proposal will result in increased geographic and asset diversity which will lower operational and regulatory risk
- 5 The Recommended Proposal is within Alinta's established and successful growth strategy
- 6 Alinta will have the opportunity to realise structural and financial benefits over a sustained period
- 7 Subject to ATO ruling, Alinta Shareholders will be eligible for CGT roll-over relief
- 8 The Alinta Scheme has been found to be in the best interests of Alinta Shareholders by the Independent Expert

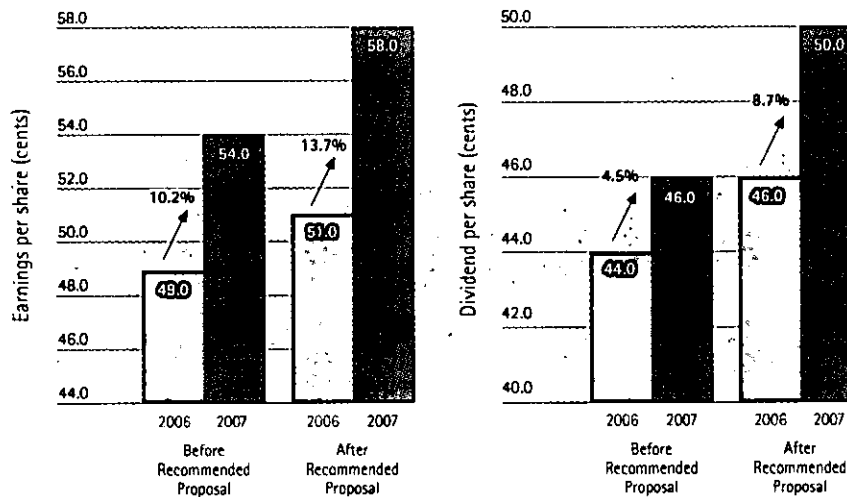


For an improved financial outcome for Alinta Shareholders, vote YES to the Recommended Proposal

New Alinta will be cash flow positive and DPS accretive under the Recommended Proposal, and is expected to have strong and consistent earnings growth in the future. This is largely due to its:

- larger and more diversified, high quality asset portfolio
- enlarged asset management business
- expected synergies and cost savings

New Alinta growth in earnings¹ and dividends²



1. Normalised pro forma earnings per share.

2. These graphs are based on forward looking statements. Alinta Shareholders should refer to the caution included in the Important Notice section on page 23 in relation to forward looking statements.

Improved earnings, dividend and cash flow profile

- The Recommended Proposal will be EPS accretive following the first full year of integration
- Acquisition of strong cash flow generating assets (with cash flows exceeding earnings) means the Recommended Proposal will be immediately cash flow accretive
- New Alinta is forecasting a dividend of at least 50 cents per share for FY2007

2

To acquire additional high quality infrastructure assets, vote YES to the Recommended Proposal

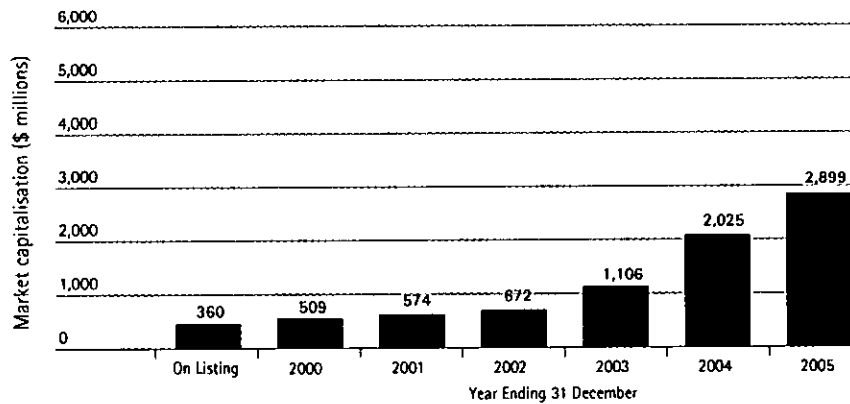
- Under the Recommended Proposal, New Alinta will include the following additional assets:
 - NSW gas distribution networks
 - Victorian electricity distribution network
 - ActewAGL gas and electricity distribution networks (50%)
 - Agility asset management
 - Gas Valpo
 - Wattle Point Wind Farm
 - Cawse Cogeneration Plant
 - APT (30%)
- Australian infrastructure assets of this quality and magnitude are unlikely to be available again in the near future
- AGL's interest in Australian gas transmission/distribution and electricity distribution/generation assets are either natural geographic monopolies or businesses supported by long term energy supply contracts
- AGL's infrastructure management company, Agility, will complement and strengthen Alinta's rapidly growing asset management business
- The AGL Infrastructure Assets complement Alinta's existing asset portfolio

3

To enable Alinta to achieve scale advantages associated with being a larger company, vote YES to the Recommended Proposal

- Alinta is actively considering new opportunities. New Alinta's larger size and shareholder base will provide:
 - a strong platform to pursue further opportunities, including in relation to other kinds of infrastructure assets (such as water), both within Australia and overseas; and
 - enhanced financial capacity to raise capital for further acquisitions and growth opportunities
- New Alinta will be almost double Alinta's current market capitalisation

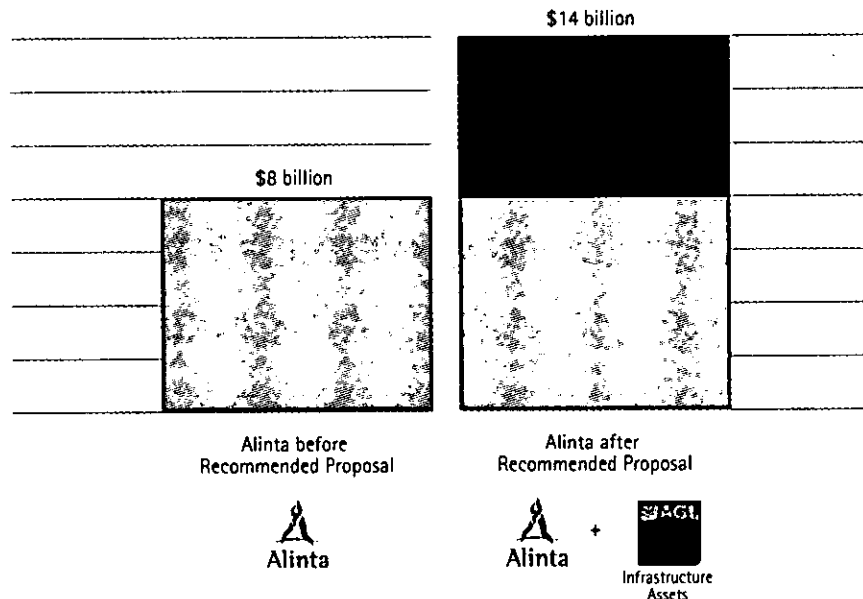
Market capitalisation (\$ millions)



* Market capitalisation based on 505.0 million shares outstanding and Alinta's closing price of \$10.73 on 21 August 2006. This assumes that Alinta and AGL Shareholders will own 274.5 million and 230.5 million New Alinta Shares respectively.

- Larger market capitalisation should lead to:
 - improved share trading liquidity; and
 - greater investor interest and analyst focus which should enhance New Alinta's market rating
- New Alinta will be the largest manager of energy infrastructure assets in Australia, managing approximately \$14 billion of assets

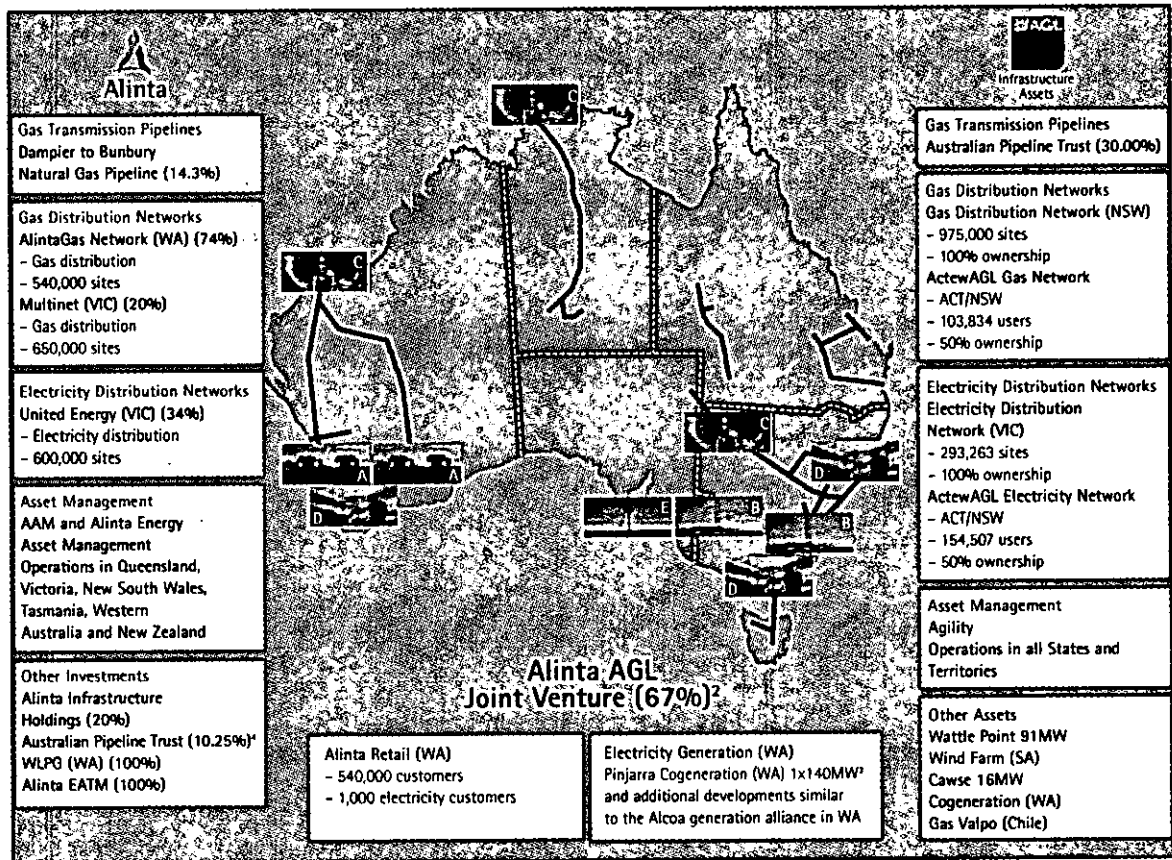
Assets under management



4

For increased geographic and asset diversity which will lower operational and regulatory risk, vote YES to the Recommended Proposal

- The combination of infrastructure assets will create geographic and asset diversity resulting in exposure to new income streams and reductions in the impact of operational and regulatory risk
- The acquisition of these complementary assets will provide Alinta with:
 - an enhanced national footprint; and
 - stronger platforms and focussed strategies for growth



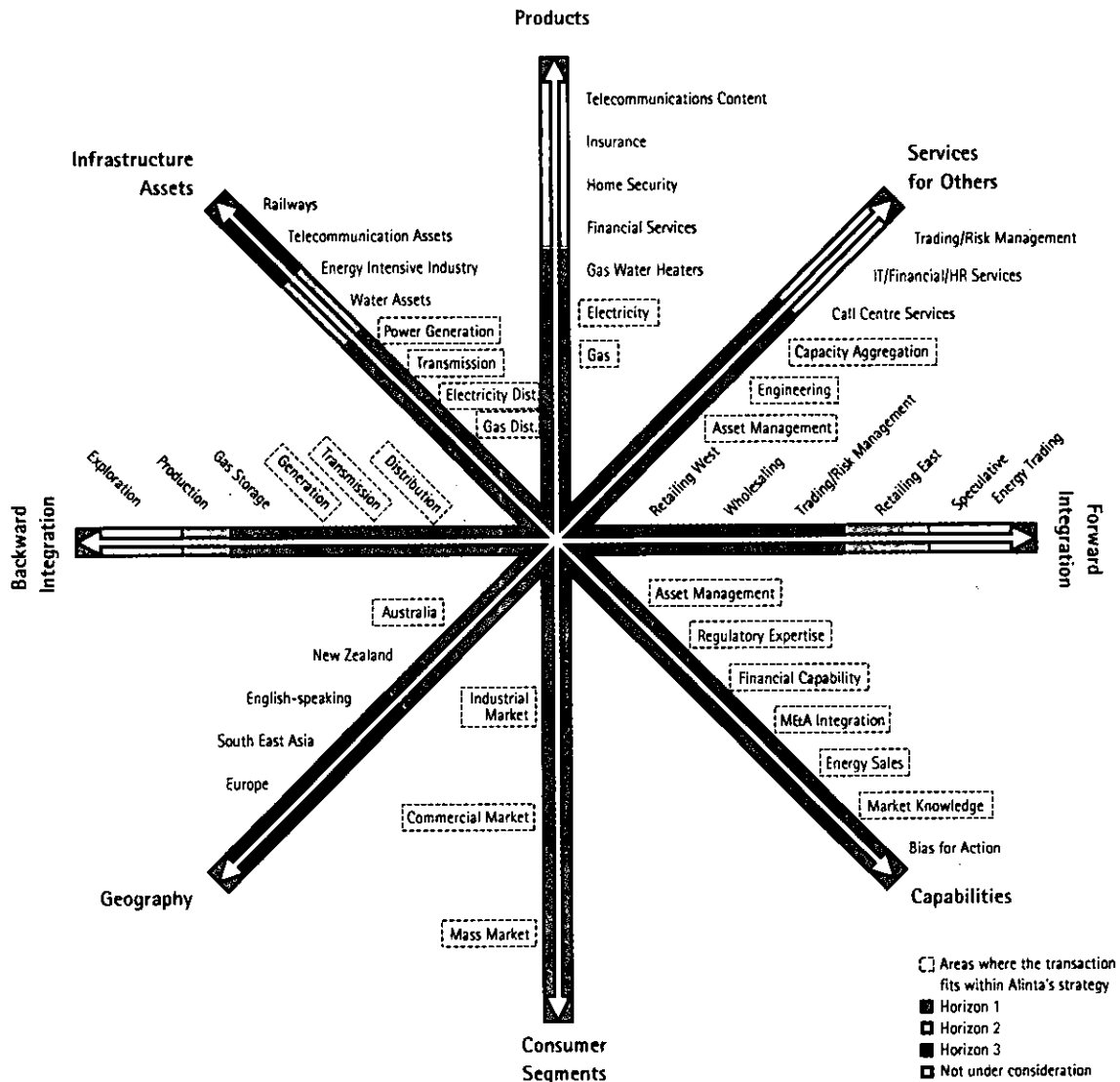
- | | |
|--|---|
| <p>A Cogeneration Distribution</p> <p>B Electricity Distribution</p> <p>C Gas Distribution</p> <p>D Pipelines</p> <p>E Wind Farm</p> | <p>1. As at 31 July 2006, Alinta held a 14.3% interest in the DBNGP which will increase to a 20% interest on completion of agreed capital contributions.</p> <p>2. New Alinta will initially hold a 67% interest in AlintaAGL. AGL Energy has an option to increase its interest in AlintaAGL to 100% over five years.</p> <p>3. An additional 491MW is currently under construction or development.</p> <p>4. The 10.25% of units in APT held by Alinta is the subject of Takeovers Panel proceedings as at the date of this Booklet as described in section 2.2(d).</p> |
|--|---|

5






For a proposal that is within Alinta's established and successful growth strategy, vote YES to the Recommended Proposal



- The AGL Infrastructure Assets fit clearly within Alinta's well understood growth strategy and are very similar in nature to those currently within the Alinta portfolio

The transaction fits clearly within Alinta's growth strategy



- The provision of asset management services to these types of assets is an existing core competency of Alinta
- The Recommended Proposal provides an opportunity to leverage Alinta's flexible, scaleable and efficient systems
- The Recommended Proposal will:
 - increase diversity and scale, thereby minimising volatility of earnings; and
 - provide a platform to continue to grow shareholder returns through organic growth opportunities and future acquisitions

	Asset Management	<h2>New Alinta</h2>  <ul style="list-style-type: none"> ✓ Merger of AAM and Agility Asset Management increases base to pursue further asset management opportunities and offers significant synergistic benefits ✓ Proposed expansion of the DBNGP – managing the current Stage 4 expansion and commencing front end engineering and design for the proposed Stage 5 expansion ✓ AIH ✓ UED and Multinet Gas ✓ AlintaGas Networks ✓ DBNGP ✓ New Alinta is evaluating acquisition opportunities within Alinta's current strategic parameters ✓ New Alinta's expanded capital base and strong balance sheet will leave it well positioned for future acquisitions
	Development	
	Organic Growth	
	Acquisition Opportunities	

67% ¹		Generation	<h2>AlintaAGL</h2> <ul style="list-style-type: none"> ✓ AlintaAGL's development of cogeneration units² ✓ Exposure to the high growth WA economy
		Retail	

1. New Alinta will initially hold a 67% interest in AlintaAGL. AGL Energy has an option to increase its interest in AlintaAGL to 100% over five years.
 2. As per the AlintaAGL Shareholders' Agreement.

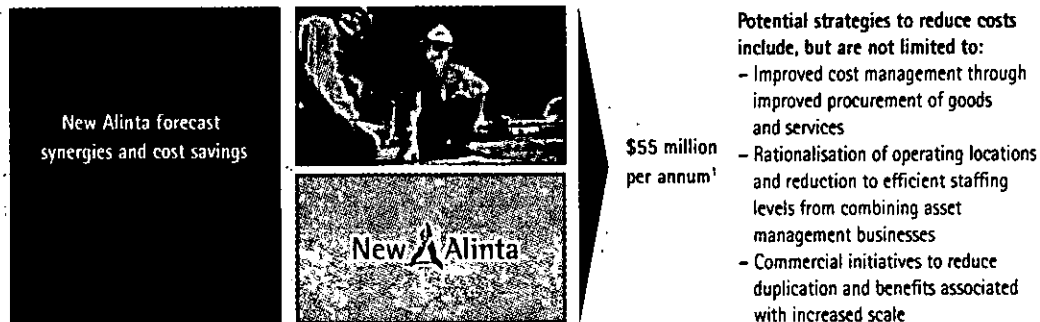
6

To realise structural and financial benefits over a sustained period, vote YES to the Recommended Proposal

- The combination of assets will allow Alinta to crystallise cost savings and synergies in its existing and new businesses, amounting to estimated savings of \$55 million (excluding CPI impacts) after full integration is achieved
- Cost savings and synergies in New Alinta will primarily arise from the combination of the asset management businesses of Alinta and AGL (Agility), and the elimination of duplicate corporate functions

Through your shareholding in New Alinta you will participate in the cost savings and synergy benefits from the merger of Alinta and AGL's infrastructure assets.

New Alinta forecast cost savings and synergies



Potential strategies to reduce costs include, but are not limited to:

- Improved cost management through improved procurement of goods and services
- Rationalisation of operating locations and reduction to efficient staffing levels from combining asset management businesses
- Commercial initiatives to reduce duplication and benefits associated with increased scale

1. Excluding CPI impacts.

- Alinta has substantial experience in successfully acquiring and integrating new assets into its business, including assets similar to those contemplated under the Recommended Proposal
- The combined management expertise of Alinta and Agility provides a more focussed and efficient team to pursue increasing shareholder value
- Following the Recommended Proposal, Alinta Shareholders will benefit from a more efficient structure for New Alinta

7

To be eligible (subject to ATO ruling) for CGT roll-over relief, vote YES to the Recommended Proposal

Alinta has applied to the ATO for, and anticipates it will receive, a class ruling confirming that Australian tax resident Alinta Shareholders who hold their Alinta Shares on capital account, and make a capital gain, for tax purposes will be eligible for CGT roll-over relief in relation to the New Alinta Shares that they receive in exchange for their existing Alinta Shares. Please see section 7.2(c) for further details.



To participate in a transaction that has been found to be in the best interests of Alinta Shareholders by the Independent Expert, vote YES to the Recommended Proposal

Grant Samuel has noted that the transaction meets the key strategic objectives that both Alinta and AGL have been seeking and that key attractions of the Recommended Proposal for Alinta Shareholders include:

- the quality of the AGL Infrastructure Assets;
- the benefits of dramatically increased scale such as sharemarket liquidity and diversity of asset exposure;
- the potential to capture substantial synergies through merging operations;
- financial flexibility arising from moderate gearing levels; and
- an enhanced platform to pursue further opportunities in Australia and overseas.

Grant Samuel recognises that as with virtually all merger transactions, there are costs, disadvantages and risks (for both groups of shareholders) and have identified the key issues for Alinta Shareholders to be:

- a reduced exposure to the WA retail energy market and possible exit after five years;
- dilution of existing Alinta Shareholders' aggregate interests in the existing Alinta assets to 54%;
- the proposed transaction is being undertaken on a public markets basis (i.e. without detailed due diligence); and
- integration and forecast levels of cost savings and synergies not being achieved.

Grant Samuel has concluded that these factors do not outweigh the anticipated benefits.¹

"Grant Samuel believes that Alinta Shareholders will be better off if the proposed transaction is implemented than if it is not. Accordingly, in Grant Samuel's opinion, the proposed transaction is in the best interests of Alinta Shareholders."

1. The Independent Expert's Report is located in Annexure D.

Disadvantages and risks in relation to the Alinta Scheme

The Alinta Board has identified the following disadvantages in relation to the Alinta Scheme:

1. Alinta will have a reduced exposure to the WA retail energy market as a result of AGL Energy acquiring a 33% interest in AlintaAGL (and with the right to acquire 100% after five years).
2. The issue of New Alinta Shares under the Schemes will result in a dilution of Alinta Shareholders' interests in existing Alinta assets to 54%.
3. Alinta will incur transaction costs.
4. Alinta has not had the opportunity to undertake detailed legal due diligence on AGL.

Further detail in relation to the disadvantages is contained in section 1.1(b) of this Booklet.

A summary of the risks of the Recommended Proposal are set out in section 4 of this Booklet.

The Alinta Board considers the benefits of the Recommended Proposal outweigh the disadvantages and therefore recommend that you vote in favour of the Recommended Proposal.

**THE ALINTA
BOARD
UNANIMOUSLY
RECOMMENDS
THAT ALINTA
SHAREHOLDERS
VOTE IN FAVOUR
OF THE
RECOMMENDED
PROPOSAL**

Important notice

Purpose of this Booklet

This Booklet is the explanatory statement required to be sent to Alinta Shareholders under Part 5.1 of the Corporations Act in relation to the Alinta Scheme. The purpose of this Booklet is to explain the terms of the Alinta Scheme and the manner in which it will be implemented (if approved) and to provide all information that is prescribed or otherwise material to the decision of Alinta Shareholders whether or not to approve the Alinta Scheme.

Read the entire Booklet

Alinta Shareholders are encouraged to read this Booklet in its entirety before making a decision on whether or not to vote in favour of the Alinta Scheme.

Status of this Booklet

This Booklet is not a disclosure document required by Chapter 6D of the Corporations Act. Section 708(17) provides that Chapter 6D of the Corporations Act does not apply in relation to arrangements under Part 5.1 of the Corporations Act approved at a meeting held as a result of an order under section 411(1). Instead, shareholders asked to vote on an arrangement at such a meeting must be provided with an explanatory statement as referred to above.

Investment decisions

This Booklet is intended for all Alinta Shareholders collectively and does not take into account the investment objectives, financial situation and particular needs of each security holder or any other particular person. This Booklet does not constitute financial product advice and should not be relied upon as the sole basis for any investment decision in relation to the Alinta Scheme, Alinta Shares, Alinta Options, New Alinta Shares or New Alinta Options. Before making any investment decision in relation to the Alinta Scheme, Alinta Shares, Alinta Options, New Alinta Shares or New Alinta Options, you should consider, with or without the assistance of a securities adviser, whether that decision is appropriate in the light of your particular investment needs, objectives and financial circumstances. If you are in any doubt about what you should do, you should seek independent financial and taxation advice before making any investment decision in relation to the Alinta Scheme, Alinta Shares, Alinta Options, New Alinta Shares or New Alinta Options.

Forward looking statements

Certain statements in this Booklet relate to the future, including forward looking statements relating to the strategy of New Alinta set out in section 3. Such statements involve known and unknown risks, key considerations, uncertainties, assumptions and other important factors that could cause the actual results, performance or achievements of New Alinta to be materially different from expected future results, performance or achievements expressed or implied by such statements. These factors include, among other things, general economic conditions (including currency exchange rates and interest rates), the regulatory environment,

structural changes in the industries in which New Alinta operates or will operate, competitive pressures, selling prices and market demand. These statements reflect only views held at the date of this Booklet.

None of Alinta, AGL or New Alinta Co, any directors of those companies nor any other person gives any representation, assurance or guarantee that the events expressed or implied in any forward looking statements in this Booklet will actually occur or that other events will not occur and you are cautioned not to place undue reliance on such forward looking statements.

Subject to any continuing obligations under law or the Listing Rules, Alinta and the Alinta Directors disclaim any obligation or undertaking to disseminate after the date of this Booklet any updates or revisions to any forward looking statements to reflect any change in expectations in relation to those statements or any change in events, conditions or circumstances on which any such statement is based other than to comply with legal obligations or the Listing Rules.

Estimates

All references to estimates and derivations of the same in this Booklet (other than estimates and derivations in relation to AGL or AGL Energy) are references to estimates by Alinta and Alinta Directors, unless otherwise indicated. Unless otherwise indicated, these estimates are based on views at the date of this Booklet, and actual facts or outcomes may be materially different from those estimates.

Pro forma financial information

Unless otherwise specified, references in this Booklet to the financial results or position of New Alinta are to the pro forma financial results or position of New Alinta disclosed in the pro forma statements of financial performance set out in section 3 which have been prepared on the basis set out in that section.

The financial material in relation to Alinta included in section 3 has been prepared from historical information. Alinta is an entity to which ASIC class order 98/100 applies. This enables the consolidated entity's accounts to be rounded to the nearest tenth of a million dollars. As a result of the presentation of the pro forma financial information and associated analysis in the format necessary for this Booklet, amounts presented may have been rounded differently to previously published data and/or the Investigating Accountant's Report in Annexure C. These differences are immaterial and do not affect the integrity of these pro forma financial statements.

Boards of AGL Energy and New Alinta Co

Many of the statements in this Booklet, including forward looking statements, assume that the strategies and operations of AGL Energy and New Alinta described in this Booklet will be followed by those companies after the Recommended Proposal

is implemented. Readers of this Booklet should note, however, that if the Recommended Proposal is implemented, each of AGL Energy and New Alinta Co will have a separate board of directors which will be solely responsible for determining the strategic direction of AGL Energy and New Alinta respectively and may decide that it is appropriate to adopt different business strategies from those referred to in this Booklet.

Preparation of, and responsibility for, this Booklet

(a) Preparation by Alinta

Except as outlined below, this Booklet has been prepared by Alinta and the Alinta Board as at the date of this Booklet and Alinta and the Alinta Directors are responsible for this Booklet.

(b) AGL Information

The statements and information in the following sections of this Booklet are AGL Information, which means they have been prepared by AGL Energy and provided to Alinta for inclusion in this Booklet to enable this Booklet to comply with all legal requirements under the Corporations Act, the Corporations Regulations and under ASIC Policy Statements 60 and 142:

- section 2.3 (AGL Infrastructure Assets), other than statements about the Undertakings;
- Table 3.6 and the footnotes to that table in section 3.4(b) (relating to pro forma historical results for the years ending 30 June 2005 and 30 June 2006) and Table 3.7 and the footnotes to that table in section 3.4(e);
- section 4.2(c) (first 2 paragraphs) (Gas Valpo);
- section 4.2(g) (TransACT);
- section 5.2(d) (AGL Restructure);
- section 5.4(i) (Flow of funds and debt) (to the extent that it relates to AGL or AGL Energy);
- section 5.9 (last bullet point) (Option Deeds);
- section 5.12(a) (AGL Intellectual Property Assignment and Licence Deeds);
- section 6.5 (first 3 paragraphs) (AGLE Separation Deed);
- section 6.8 (ActewAGL);
- section 8.5 (AGL material contracts); and
- section 8.8 (Acquisitions in the last four months and benefits) (to the extent that it relates to AGL or its associates).

AGL Energy is responsible for this AGL Information. Alinta and each member of the Alinta Group has not verified this AGL Information and accordingly disclaims responsibility and liability for this AGL Information.

(c) AGL Forecast Information

The AGL Forecast Information, being the information in Table 3.6 in section 3.4(b) (relating to the year ended 30 June 2007) and sections 3.4(c) and (d), consists of the pro forma forecast financial results for the AGL Infrastructure Assets for the year ending 30 June 2007, including the key assumptions on which the forecast results are based, as if AGL Infrastructure Assets had been operating on a standalone basis during that period.

The AGL Forecast Information was provided to Alinta by AGL for the purposes of:

- including the AGL Forecast Information as separate standalone information in this Booklet; and
- preparing pro forma forecasts for New Alinta Co for the year ending 31 December 2007 for inclusion in this Booklet.

AGL Energy is responsible for ensuring that the AGL Forecast Information is not misleading or deceptive in any material respect (whether by omission or otherwise) and is responsible for the AGL Forecast Information. Alinta and each member of the Alinta Group has not verified or audited the AGL Forecast Information and disclaims responsibility and liability for it.

Certain statements and information in sections 3.1 and 3.5 of this Booklet are based on or incorporate AGL Forecast Information.

Alinta disclaims liability for information in these sections to the extent any of it is based on AGL Forecast Information which is misleading and/or deceptive in any material respect (whether by omission or otherwise).

(d) Responsibility of AGL or AGL Energy

Except as stated above in relation to the AGL Information and the AGL Forecast Information, neither AGL nor AGL Energy nor any of their directors, officers, employees or advisers:

- makes or has authorised the making of any other statement in this Booklet;
- has approved this Booklet; or
- assumes any responsibility or liability for any other statement that is included in this Booklet.

(e) Investigating Accountant

PricewaterhouseCoopers Securities Limited has prepared the Investigating Accountant's Report contained in Annexure C of this Booklet. Neither Alinta nor its advisers (other than PricewaterhouseCoopers Securities Limited) take any responsibility for the Investigating Accountant's Report.

(f) Independent Expert

Grant Samuel has prepared the Independent Expert's Report contained in Annexure D of this Booklet. Neither Alinta nor its advisers take any responsibility for the Independent Expert's Report. It is noted, however, that Alinta has provided factual information to the Independent Expert that it has relied on in preparing the Independent Expert's Report.

Ineligible Overseas Alinta Shareholders

Ineligible Overseas Alinta Shareholders may not be able to receive New Alinta Shares pursuant to the Alinta Scheme. Alinta Shareholders with a registered address outside of Australia and its external territories, Hong Kong, Japan, New Zealand, Singapore, the United Kingdom or the United States of America should refer to section 5.4(d) of this Booklet.

Alinta Shareholders who are resident for tax purposes outside Australia (including those who hold, or will hold, their Alinta Shares (or shares acquired under the Alinta Scheme) through a permanent establishment in Australia), should seek specific taxation advice in relation to the Australian and overseas tax consequences of the Alinta Scheme.

United States shareholders

The New Alinta Shares to be distributed under the Alinta Scheme have not been and will not be registered under the Securities Act.

Alinta and New Alinta intend to rely on an exemption from the registration requirements of the Securities Act provided by Section 3(a)(10) of the Securities Act in connection with the consummation of the Alinta Scheme and the issuance of New Alinta Shares. Approval of the Alinta Scheme by the Court will be relied upon by Alinta and New Alinta for the purpose of qualifying for the Section 3(a)(10) exemption.

None of the SEC, any US state securities commission or any other US regulatory authority has passed comment upon or endorsed the merits of the Recommended Proposal or the accuracy, adequacy or completeness of this Booklet. Any representation to the contrary is a criminal offence.

New Alinta Co intends to furnish certain information to the SEC in accordance with Rule 12g3-2(b) under the Exchange Act, and will request that the SEC add it to the list of foreign private issuers that claim exemption from the registration requirements of section 12(g) of the Exchange Act. In accordance with Australian law, New Alinta Co will distribute to its shareholders an annual report containing a description of its operations and its annual audited consolidated financial statements prepared in accordance with Australian Accounting Standards. New Alinta Co will not provide its shareholders with a reconciliation of its financial statements to generally accepted accounting principles in the US.

The pro forma historical financial information included in this Booklet does not purport to be in compliance with Article 11 of Regulation S-X of the SEC. Under Article 11, pro forma income statements must be presented assuming the Recommended Proposal has been consummated at the beginning of the first fiscal year presented and may only include adjustments which give effect to events that are:

- directly attributable to the transaction;
- expected to have a continuing impact on the entity; and
- factually supportable.

Many of the pro forma adjustments made in arriving at the pro forma historical financial information included in this Booklet would not be permissible under the SEC's rules and regulations on pro forma financial presentations. Many of the adjustments reflect the belief of Alinta and its directors that the underlying items are non-recurring and that, although required to be recorded in the historical financial statements under AGAAP, are more appropriately excluded from the pro forma historical financial information. This exclusion of items required under AGAAP would not be permitted under Article 11 of Regulation S-X. Although Alinta and its directors believe that the items adjusted will themselves be non-recurring (at least at the magnitude previously experienced), there can be no assurance that similar items will not recur or that such items or a similar item will not have an impact on a future year's results of operations of New Alinta or its financial condition.

The Alinta Scheme involves the securities of non-US companies. The Alinta Scheme is subject to disclosure requirements of Australia that are different from those of the United States. Financial statements included in the document, if any, have been prepared in accordance with Australian Accounting Standards that may not be comparable to the financial statements of United States companies.

It may be difficult for Alinta Shareholders who are US persons (as defined in the Securities Act) to enforce their rights and any claim they may have arising under the US federal securities laws as Alinta and New Alinta Sub are all located in Australia, and some or all of the officers and directors may be residents of Australia. They may not be able to sue an Australian company or its officers or directors in an Australian court for violations of the US securities laws. It may be difficult to compel an Australian company and its affiliates to subject themselves to a US court's judgement.

New Zealand shareholders

The issue of shares in New Alinta Co to New Zealand Alinta Shareholders, under the Alinta Scheme, falls within the *Securities Act (Overseas Companies) Exemption Notice 2002 (NZ)*. It exempts New Alinta Co from having to prepare a New Zealand investment statement and prospectus for the issue of shares, allowing shareholders of Alinta who have a registered address in New Zealand to participate in the Alinta Scheme on the basis of the disclosure contained in this Booklet.

Hong Kong shareholders

This Booklet is for the exclusive use of Alinta Shareholders in connection with the Alinta Scheme. Accordingly, this Booklet must not be distributed, published, reproduced or disclosed (in whole or in part) by Alinta Shareholders to any other person in Hong Kong or used for any purpose in Hong Kong other than in connection with Alinta Shareholders' consideration of the Alinta Scheme. This Booklet does not constitute an offer or invitation for the subscription, sale or purchase of securities in Hong Kong and shall not form the basis of any contract.

Material information

This Booklet (together with the AGL Scheme Booklet) contains, for the purposes of section 257D(2) and 257G of the Corporations Act, all the information known to New Alinta Co that is material to the decision of New Alinta Co's ordinary shareholders on how to vote on a resolution approving the terms of the Buy Back Agreement under section 257D of the Corporations Act and on a decision of the holders of Converting Shares to enter into the Buy Back Agreement.

Important considerations

For a discussion of certain factors that should be considered in deciding whether to approve the Alinta Scheme, see section 1.1 which includes a discussion of the advantages, disadvantages, risks and other considerations relevant to the Alinta Scheme.

See section 8.6 for details of the interests of the Alinta Directors and executive officers in relation to the Recommended Proposal.

Glossary and interpretation

A number of terms used in this Booklet have special meanings. These are listed in the glossary in section 9.1 of this Booklet. The documents reproduced in some of the annexures to this Booklet each have their own defined terms which are sometimes different from those in the glossary.

Unless otherwise stated, all data contained in charts, graphs and tables is based on information available at the date of this document. All numbers are rounded unless otherwise indicated. Unless otherwise stated, all references to time are references to Sydney time.

ASIC

A copy of this Booklet has been registered by ASIC for the purposes of section 412(6) of the Corporations Act and lodged with ASIC in accordance with sections 257D and 257G of the Corporations Act. Neither ASIC nor its officers take any responsibility for the contents of this Booklet.

ASX

On or about the date of dispatch of this Booklet, New Alinta Co will apply for admission to the official list of ASX and for official quotation of all New Alinta Shares on ASX, conditional on the Recommended Proposal proceeding.

A copy of this Booklet has been lodged with ASX. Neither ASX nor any of its officers take any responsibility for the contents of this Booklet. The fact that ASX may admit New Alinta Co to the official list of ASX should not be taken in any way as an indication of the merits of an investment in New Alinta.

Privacy

Alinta may collect, use and disclose personal information in the process of implementing the Alinta Scheme. This information may include the names, contact details and security holdings of Alinta Shareholders and the names of persons appointed by Alinta Shareholders to act as proxy, corporate representative or attorney at the Alinta Scheme Meeting. The primary purpose of collecting this information is to assist Alinta in the conduct of the Alinta Scheme Meeting and to enable the Alinta Scheme to be implemented by Alinta in the manner described in this Booklet.

Personal information may be disclosed to Alinta's share registry, print and mail service providers, authorised securities brokers, AGL, New Alinta and related bodies corporate of Alinta and AGL.

Alinta Shareholders and other persons whose personal information has been collected by Alinta have the right to access personal information that has been collected. Alinta Shareholders should call Alinta's Information Line on 1800 605 793 (within Australia) or +61 3 9415 4313 (outside Australia), in the first instance if they wish to request access to that personal information.

The main consequence of not collecting the personal information outlined above would be that Alinta and/or New Alinta Co may be hindered in, or prevented from, conducting the Alinta Scheme or implementing the Recommended Proposal.

Alinta Shareholders who appoint a named person to act as their proxy, corporate representative or attorney at the Alinta Scheme Meeting must inform that person of the matters outlined above.

Date of this Booklet

This Booklet is dated 28 August 2006.

Key dates

Event	Time and date
Time and date by which you must lodge the proxy form for the Alinta Scheme Meeting if you wish to vote by proxy at the Meeting	12.30pm Sydney time (10.30am Perth time) on 4 October 2006
Time and date for determining eligibility to vote at the Alinta Scheme Meeting	7.00pm Sydney time (5.00pm Perth time) on 4 October 2006
Alinta Scheme Meeting	12.30pm Sydney time (10.30am Perth time) on 6 October 2006
AGL Scheme Meeting	10.30am Sydney time on 6 October 2006
Court hearing for approval of the Alinta Scheme and AGL Scheme	9 October 2006
Alinta Scheme Effective Date – the date the Alinta Scheme becomes legally effective	11 October 2006
Last day Alinta Shares trade on ASX with an entitlement to participate in the Alinta Scheme	11 October 2006
New Alinta Shares commence trading on ASX on a deferred settlement basis	12 October 2006
Record Date for Transaction Dividend	16 October 2006
Alinta Scheme Record Date – time and date for determining entitlements to New Alinta Shares	7.00pm Sydney time (5.00pm Perth time) on 18 October 2006
Payment of Transaction Dividend	24 October 2006
Alinta Scheme Implementation Date – transfer of New Alinta Shares to participating Alinta Shareholders	25 October 2006
Dispatch of transaction confirmation statements for New Alinta Shares and last day of deferred settlement trading for New Alinta Shares	25 October 2006
Settlement of all deferred settlement trades of New Alinta Shares	31 October 2006
Latest day for dispatch of payment to Ineligible Overseas Alinta Shareholders	11 December 2006

Unless otherwise stated, all times referred to in this Booklet are Sydney times. Dates are indicative only. Alinta reserves the right to vary any or all of the times and dates set out above without notifying Alinta Shareholders of these changes. All dates following the Alinta Scheme Meeting are subject to Court and ASIC approval.

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1 OVERVIEW

1.1 Benefits, disadvantages and risks of the Recommended Proposal

(a) Benefits of the Recommended Proposal

The benefits of the Recommended Proposal are:

- the merger of Alinta and AGL's infrastructure business will deliver an improved financial outcome for Alinta Shareholders;
- the Recommended Proposal will result in New Alinta owning additional high quality infrastructure assets;
- Alinta will achieve scale advantages associated with being a larger company;
- the Recommended Proposal will result in increased geographic and asset diversity which will lower operational and regulatory risk;
- the Recommended Proposal is within Alinta's established and successful growth strategy;
- Alinta will have the opportunity to realise structural and financial benefits over a sustained period;
- subject to ATO ruling, Alinta Shareholders will be eligible for CGT roll-over relief; and
- the Alinta Scheme has been found to be in the best interests of Alinta Shareholders by the Independent Expert.

The benefits are set out in more detail in the Key Reasons section of Part 1 of this Booklet.

(b) Disadvantages of the Recommended Proposal

(i) Reduced exposure to the WA retail energy market

After the implementation of the Recommended Proposal, Alinta Shareholders will have a reduced exposure to the WA retail energy market as a result of AGL Energy acquiring a 33% interest in its WA Retail Business (AlintaAGL). Furthermore, through the operation of AGL Energy's call options, Alinta may exit the market altogether after five years.

This shortcoming is mitigated to the extent that:

- New Alinta will retain an exposure to at least 50% of the business for five years, thereby participating in the significant growth opportunities resulting from the recent introduction of FRC in WA;
- the operation of an agreed mechanism ensures that New Alinta will be fully compensated for the remaining 67% of the business, thereby enabling New Alinta Shareholders to participate in the growth of the business over the next five years;
- Alinta will control the pricing of the second option and if AGL Energy does not exercise the option to acquire the remainder of the WA Retail Business after five years, New Alinta can purchase AGL Energy's interest in the business; and
- there is no legal restraint on New Alinta re-entering the energy retailing or cogeneration businesses in the future.

(ii) Dilution of Alinta Shareholders' interests in existing Alinta assets to 54%

Upon implementation of the Recommended Proposal, New Alinta will issue 274.5 million shares to Alinta Shareholders and 230.5 million shares to AGL Shareholders (excluding Alinta). This will result in a dilution of Alinta Shareholders' interests in existing Alinta assets to 54%. However, the Recommended Proposal will also enable Alinta Shareholders to acquire a set of high quality complementary assets and hold an interest in an enlarged company that will deliver shareholders an improved financial outcome.

(iii) Transaction costs

Alinta will incur transaction costs in its attempts to implement the Recommended Proposal. These costs may be significant. The costs primarily relate to adviser fees, financial, legal, accounting and expert fees, stamp duty, insurance and other costs. The fees also relate to the costs of establishing New Alinta as a separate entity, including fees associated with its ASX listing, information technology systems and human resources. A significant proportion of these costs have already been incurred in assessing and preparing for the Recommended Proposal.

(iv) Due diligence

The Recommended Proposal is being carried out on a "public markets" basis. This means that Alinta has not had the opportunity to undertake detailed legal due diligence on AGL. However, this shortcoming is mitigated to the extent that:

- as a listed company, AGL is subject to the continuous disclosure regime;
- many AGL Infrastructure Assets are regulated assets which have a high level of transparency and operational certainty;
- AGL Infrastructure Assets are asset classes in which Alinta has a core competency;
- Alinta has obtained limited warranties in relation to the AGL Infrastructure Assets from AGL Energy; and
- the operation of the Put Options Deed provides New Alinta some protection from a lack of due diligence in relation to the Gas Valpo Interest and the Wattle Point Interest.

(c) Risks of the Recommended Proposal

The risks of the Recommended Proposal are set out in section 4 of this Booklet.

1.2 Conclusion of the Independent Expert

Grant Samuel was jointly appointed by the Alinta Board and the AGL Board as an independent expert to provide a report as to whether the Recommended Proposal:

- is in the best interests of Alinta Shareholders; and
- is in the best interests of AGL Shareholders.

The Independent Expert has concluded that the Recommended Proposal is in the best interests of Alinta Shareholders. The Independent Expert considers that Alinta Shareholders would be better off if the Recommended Proposal is implemented than if it is not.

The Independent Expert's Report is included as Annexure D to this Booklet. The Alinta Directors recommend that you read the Independent Expert's Report in its entirety.

1.3 Frequently asked questions

This section contains the answers to questions that Alinta Shareholders may have about the Recommended Proposal. More detailed information to the questions can be found in this Booklet.

(a) What is the Recommended Proposal?

The Recommended Proposal involves merging Alinta and AGL into a newly created company called New Alinta by way of two schemes of arrangement (the Alinta Scheme and the AGL Scheme). AGL Energy will subsequently be separated from New Alinta by way of the Buy Back. Under the Buy Back, New Alinta Co will buy back all of the Converting Shares and AGL Energy will issue AGL Energy Shares to Buy Back Participants. This will result in two separately listed companies - New Alinta and AGL Energy.

(b) What will I receive if only the Alinta Scheme proceeds?

The Alinta Scheme cannot proceed unless the AGL Scheme also proceeds and vice versa.

(c) What are the key steps to implement the Recommended Proposal?

The key steps in implementing the Recommended Proposal are:

- Alinta Shareholders will vote to approve the Alinta Scheme at the Alinta Scheme Meeting;
- AGL Shareholders will vote to approve the AGL Scheme at the AGL Scheme Meeting;
- if the resolutions to be considered by Alinta Shareholders and AGL Shareholders are approved by the requisite majorities of Alinta Shareholders and AGL Shareholders respectively, applications will be made to the Court to approve the Alinta Scheme and the AGL Scheme at separate Court hearings expected to be held on 9 October 2006; and

- AGL Energy will be separated from New Alinta by the Buy Back. Under the Buy Back, New Alinta Co will buy back all of the Converting Shares and AGL Energy will issue AGL Energy Shares to Buy Back Participants.

Section 5.4 contains further details of the approvals required, as well as a number of other conditions that must be satisfied (or waived), before the Alinta Scheme can proceed.

(d) What if the Recommended Proposal is not implemented?

If the Recommended Proposal does not proceed:

- Alinta will continue to be listed on ASX;
- you will not receive shares in New Alinta Co;
- the benefits of the Recommended Proposal described in section 1.1(a), which the Alinta Board considers should create longer term value for Alinta Shareholders, may not be realised;
- the disadvantages and risks of the Recommended Proposal described in sections 1.1(b), 1.1(c) and 4 may not arise;
- Alinta will continue to pursue opportunities within its defined growth strategy. However, if the Recommended Proposal does not proceed, the scale of opportunities that Alinta is able to pursue may be reduced due to the smaller size of its capital base and market capitalisation;
- Alinta and AGL will both need to make a determination as to whether or not to continue with their respective takeover offers for each other; and
- in the circumstances outlined in section 5.6(j) of this Booklet, Alinta or AGL may be obliged to pay a fee of \$45 million to the other (in circumstances such as competing takeover proposals, change of recommendation or termination of the Merger Implementation Agreement).

(e) Is implementation of the Alinta Scheme subject to any other approvals being granted or conditions being satisfied?

Implementation of the Recommended Proposal is subject to a number of approvals being granted and conditions being satisfied. These conditions are summarised in section 5.4(f) of this Booklet.

(f) What will I receive if the Recommended Proposal proceeds and what is the impact on my Alinta shareholding?

If the Recommended Proposal proceeds, you will receive one New Alinta Share for each Alinta Share that you hold on the Alinta Scheme Record Date (unless you are an Ineligible Overseas Alinta Shareholder). You will not be required to pay any cash for any shares you are entitled to receive under the Recommended Proposal.

Ineligible Overseas Alinta Shareholders are generally Alinta Scheme Participants whose address as shown in the Alinta Share Register on the Alinta Scheme Record Date is outside Australia and its external territories, New Zealand, the United States of America, the United Kingdom, Hong Kong, Japan and Singapore. If you are an Ineligible Overseas Alinta Shareholder, the New Alinta Shares that you would otherwise have received under the Recommended Proposal will be transferred to and sold by the Nominee, with the average net proceeds of sale (after deduction of any applicable brokerage, taxes and charges) remitted to you.

(g) When will I receive New Alinta Shares?

If the Recommended Proposal proceeds, New Alinta Co expects to issue you your New Alinta Shares on 25 October 2006 (although this date may change).

(h) What are the taxation implications of the Recommended Proposal?

Alinta anticipates that the CGT consequences for Australian tax resident Alinta Shareholders who hold their Alinta Shares on capital account, and make a capital gain, for tax purposes should be as shown below.

	Is CGT payable as a result of the Recommended Proposal?	What is the cost base of your New Alinta Shares?	When do you acquire your New Alinta Shares for CGT purposes?
Alinta Shareholders	No	The existing cost base of your Alinta Shares.	On the date you acquired your Alinta Shares.

As Alinta was incorporated in 2000, there are no pre-CGT Alinta Shares (i.e. shares acquired on or before 19 September 1985) in existence. Alinta also believes that there should be no other tax consequences for Australian tax resident Alinta Shareholders who hold their Alinta Shares on capital account for tax purposes.

Alinta has applied to the ATO for a class ruling to confirm the anticipated taxation consequences set out above.

The above description is expressed in general terms and is not intended to provide taxation advice in respect of the particular circumstances of any Alinta Shareholder. You should seek your own specific taxation advice for your individual circumstances. Section 7 contains more detailed information on taxation.

(i) How do the Alinta Directors recommend that I vote?

The Alinta Directors consider that the Recommended Proposal is in the best interests of Alinta and Alinta Shareholders. The Alinta Directors unanimously recommend that you vote in favour of the Alinta Scheme.

(j) What is the Independent Expert's opinion?

The Independent Expert has concluded that the Recommended Proposal is in the best interests of Alinta Shareholders. In addition, the Independent Expert has concluded that the Recommended Proposal is in the best interests of AGL Shareholders. The Independent Expert's Report is included in Annexure D of this Booklet.

(k) What Alinta dividends will I receive?

Alinta Shareholders who hold Alinta Shares on 30 August 2006 will receive Alinta's 2006 Interim Dividend of 23 cents per Alinta Share payable on 29 September 2006. Holders of Alinta RePS on 30 August 2006 will receive a dividend of \$2.89 payable on 29 September 2006.

Under the Recommended Proposal, Alinta Shareholders who hold Alinta Shares on the date which is two days prior to the Alinta Scheme Record Date (currently expected to be 16 October 2006) will receive a Transaction Dividend. The Transaction Dividend will be for the period commencing 1 July 2006 up until the Implementation Date. The Transaction Dividend will be approximately 23 cents per Alinta Share pro-rated for the period 1 July 2006 to the Implementation Date (i.e. approximately 14.625 cents), and will be paid on the Business Day prior to the Implementation Date. It is Alinta's intention to Exchange the Alinta RePS on 31 August 2006 as set out in section 5.4(b). The Alinta Shares received pursuant to any Exchange of Alinta RePS will also carry the right to receive the Transaction Dividend.

It is expected that both the Interim Dividend and the Transaction Dividend will be fully franked.

Alinta Shareholders who:

- acquire some or all of their Alinta Shares within 45 days of the Implementation Date (not including the date of acquisition or the Implementation Date); and
- during the 2007 tax year, will receive dividends from all sources in relation to which the franked component exceeds \$11,666,

may not be entitled to the benefit of franking credits in respect of the Transaction Dividend to the extent it relates to those Alinta Shares. For further information, please refer to section 5.4(j) of this Booklet.

(l) When will New Alinta Co commence trading on ASX?

New Alinta Shares are expected to commence trading on ASX on a deferred settlement basis on 12 October 2006. The Alinta Scheme Record Date for the Alinta Scheme is expected to be 7.00pm Sydney time (5.00pm Perth time) on 18 October 2006.

(m) Will I have to pay brokerage fees or stamp duty?

You will not have to pay brokerage fees or stamp duty in relation to the Recommended Proposal.

(n) Can I buy more or sell my New Alinta Shares?

You will be able to buy more or sell your New Alinta Shares on ASX from the time that they are quoted on ASX.

(o) When and where will the Alinta Scheme Meeting be held?

The Alinta Scheme Meeting will be held at Perth Convention Exhibition Centre on 6 October 2006 at 12.30pm Sydney time (10.30am Perth time).

Alinta Shareholders should attend the Alinta Scheme Meeting, either in person or by proxy, and vote on the resolution proposed.

Annexure E of this Booklet includes the notice of meeting and proxy form for the Alinta Scheme Meeting.

(p) What vote is required to approve the Alinta Scheme?

For the Alinta Scheme to proceed, votes "in favour" must be received from:

- a majority in number of Alinta Shareholders who vote at the Alinta Scheme Meeting (in person or by proxy); and
- at least 75% of the total number of votes cast on the resolution to approve the Alinta Scheme.

If you are an Alinta Shareholder on the Alinta Scheme Record Date and both the Alinta Scheme and AGL Scheme are approved by their respective shareholders and the Court, your Alinta Shares will be transferred to New Alinta Sub under the Alinta Scheme and you will ultimately receive New Alinta Shares. This will occur whether you voted for or against the AGL Scheme or chose not to vote at all.

(q) Who is entitled to vote at the Alinta Scheme Meeting and what is the procedure?

Voting is not compulsory. If you are registered on the Alinta Share Register at 7.00pm Sydney time (5.00pm Perth time) on 4 October 2006 you may vote at the Alinta Scheme Meeting in person, by attorney, by proxy or, in the case of corporate shareholders, by corporate representative.

(r) How do I vote in person or what if I can't attend the Alinta Scheme Meeting?

If you wish to vote in person, please attend the Alinta Scheme Meeting. You should bring the proxy form included with this Booklet to the Alinta Scheme Meeting as it also serves as the registration form for the meeting.

If you are a corporate Alinta Shareholder and wish to appoint a representative to attend the Alinta Scheme Meeting, you should ensure that your corporate representative can provide evidence of his or her appointment.

You may appoint another person by power of attorney to attend the Alinta Scheme Meeting and vote on your behalf. Your attorney will need to provide evidence of the grant of the power of attorney.

If you wish to appoint a proxy, you should complete the proxy form included with this Booklet and lodge it with Alinta's share registry, Computershare, in accordance with the proxy form instructions. Proxy forms must be received by Computershare no later than 48 hours before the meeting (i.e. 12.30pm Sydney time (10.30am Perth time) on 4 October 2006).

Your proxy form must be:

- sent to:
Computershare Investor Services Pty Limited
GPO Box 52
Melbourne VIC 8060
Australia

or

- hand delivered to:
Computershare Investor Services Pty Limited
Level 2
45 St Georges Terrace
Perth WA 6000
Australia

or

- faxed to:
+61 8 9323 2033.

If an attorney signs a proxy form on your behalf, the authority under which the proxy form was signed (or a certified copy) must be received by the Alinta share registry at the same time as the proxy form (unless you have already provided the authority (or a certified copy) to Alinta). If you complete and return a proxy form, you may still attend the meeting in person, revoke the proxy and vote at the meeting.

1

OVERVIEW

(s) What happens if I do not vote, or I vote against the Alinta Scheme?

If you are an Alinta Shareholder on the Alinta Scheme Record Date and the Alinta Scheme is approved, your Alinta Shares will be transferred under the Alinta Scheme and you will receive New Alinta Shares. This will happen even if you did not vote or voted against the Alinta Scheme.

(t) Is there a number to call if I have any questions?

If you have any questions about the Alinta Scheme or the Recommended Proposal, please call Alinta's Information Line on 1800 605 793 (within Australia) or +61 3 9415 4313 (outside Australia).

2 PROFILE OF NEW ALINTA

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This section contains forward looking statements. Alinta Shareholders should refer to the caution included in the Important Information section of this Booklet in relation to forward looking statements.

2.1 Overview of the Recommended Proposal

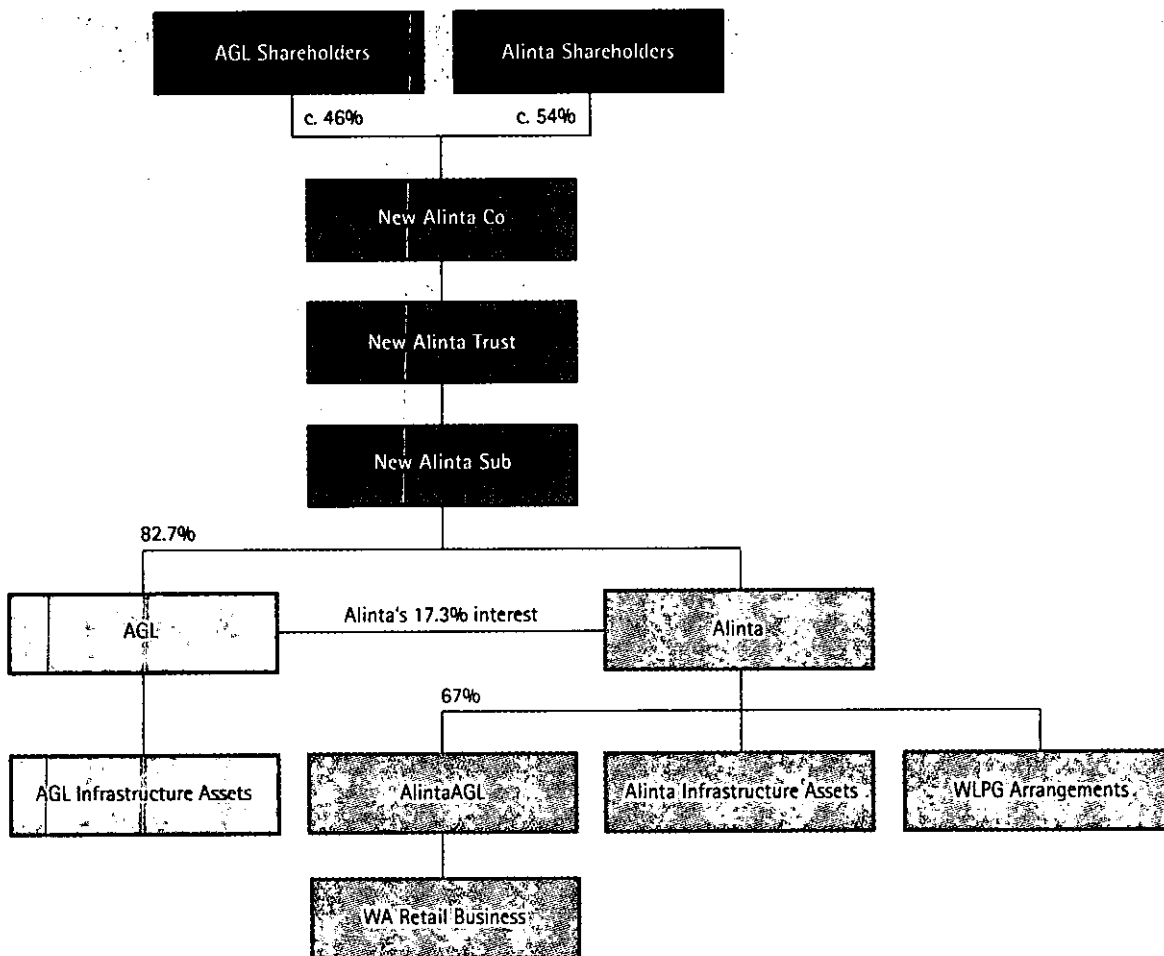
Implementation of the Recommended Proposal will involve internal restructures for both Alinta and AGL, the Alinta Scheme, the AGL Scheme, the Buy Back, the issue of AGL Energy Shares and the acquisition of a 33% interest in the WA Retail Business (plus options to acquire the remaining 67% of the business over a five year period) by AGL Energy. See section 5 for a more detailed description of the Recommended Proposal.

Following the completion of the Recommended Proposal, New Alinta will own the existing Alinta assets (excluding the WA Retail Business), the AGL Infrastructure Assets and a 67% interest in the WA Retail Business.

On Completion, New Alinta will be structured as shown in figure 2.1.

A description of the assets to be owned by New Alinta is set out below.

Figure 2.1 Overview of New Alinta



2.2 Alinta assets

Under the Recommended Proposal, New Alinta will hold the following Alinta assets:

(a) Asset management – 100%

The Alinta strategy is centred on providing asset management services to the infrastructure assets in which Alinta holds an ownership interest. In addition, Alinta seeks to provide these services to third party asset owners.

Alinta (or a Subsidiary of Alinta) has operating service agreements over the infrastructure assets in which it holds an ownership interest, with the exception of the recently commissioned cogeneration unit and those units being constructed on the Alcoa refinery sites in WA. Alinta also manages those assets owned by AIH, with the exception of the Goldfields Gas Transmission Pipeline. Under the operating services agreements, Alinta provides a comprehensive suite of services to manage both the businesses and assets. These activities are undertaken by the following divisions.

(i) AAM

AAM manages and services a number of electricity and gas networks and gas transmission pipelines and has developed integration capabilities with respect to these types of assets. AAM operates approximately \$8 billion worth of assets in Victoria, WA, NSW, Queensland and Tasmania and around 1.7 million customers receive their energy supplies through these networks. The AAM team, led by Peter Magarry, consists of over 1,100 people, most of whom are based on the east coast of Australia.

AAM operates and manages regulated and non-regulated energy assets including:

- AlintaGas Networks in WA, and the UED electricity network and the Multinet Gas distribution network in Victoria;
- those assets and businesses of AIH, comprising the Queensland Gas Pipeline, the Eastern Gas Pipeline, the Tasmanian Gas Pipeline and the VicHub Interconnect (excluding certain commercial and marketing functions); and
- the DBNGP in WA (excluding certain commercial and marketing functions).

AAM provides comprehensive management services to asset owners across all areas including asset management, operations, commercial, corporate support, maintenance, engineering, regulatory compliance and information technology. These services assist in improving efficiency, boosting effectiveness and ensuring high standards of reliability and safety. Services are also provided to other companies such as large energy distribution utilities and land developers on a project basis.

Alinta is currently in dispute with the ESC as to whether the services it provides under the Multinet OSA require it to hold a licence under the *Gas Industry Act 2001* (Vic) and deem it to be the operator of the Multinet gas distribution network under the *Gas Pipelines Access (Victoria) Law*. Alinta's view is that it does not require a licence and is not the operator under that law.

(ii) Alinta Energy

Alinta Energy develops, builds, manages and operates power stations. The total electrical capacity operated or under construction is 1,356MW, which comprises 486MW owned by AIH, 630MW owned by Alinta (the Alcoa cogeneration projects) and the 240MW Bell Bay Power Station, which is owned by Hydro Tasmania.

Alinta Energy was established in 2004 following the purchase of Duke Energy's Australian and New Zealand pipeline and power assets. The power stations in operation or under development comprise:

- eight 35MW Frame 6 industrial open cycle gas turbines located in the Pilbara in the north-west of WA;
- two 47MW LM6000 aero derivative gas turbines located in Bairnsdale in eastern Victoria;
- two 120MW gas-fired thermal power units located in Bell Bay in northern Tasmania;
- a 112MW cogeneration plant that converts waste gases from a steel mill into electricity and steam. The plant is located at Glenbrook, south of Auckland in New Zealand;
- two 140MW cogeneration units located at Alcoa's Pinjarra alumina refinery south of Perth in WA (unit 1 was recently commissioned and unit 2 is currently under construction); and
- two 162MW open cycle gas turbines (175.5MW in peak mode) located at Alcoa's Wagerup alumina refinery south of Perth in WA (both units are under development).

(b) Asset ownership

Alinta has varying levels of equity ownership in energy infrastructure assets throughout Australia and New Zealand. The assets can be categorised as follows:

(i) Energy distribution (electricity and gas)

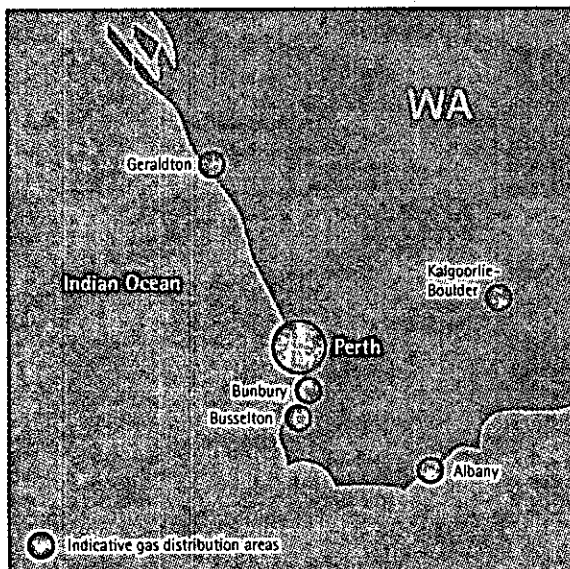
Alinta has the following equity interests in gas and electricity distribution network assets:

- 74% interest in AlintaGas Network in WA;
- 34% interest in UED in Victoria; and
- 20% interest in Multinet Gas in Victoria.

(A) AlintaGas Network (WA)

AlintaGas Network comprises approximately 12,000km of gas distribution pipes, delivering over 30PJ of gas per annum. The network has benefited from a continued strong growth in demand for new housing in WA, with connections having increased by approximately 20,000 during 2005 to approximately 540,000. The WA regulator, the Economic Regulation Authority, issued a final decision on the access arrangement for AlintaGas Network during 2005. The new pricing that was originally expected to begin on 1 January 2005, became operative on 1 January 2006. The new access arrangement is not expected to have a material effect on the business or earnings of AlintaGas Network. The AlintaGas Network is depicted below.

Figure 2.2 AlintaGas Network (WA)



(B) UED (Victoria)

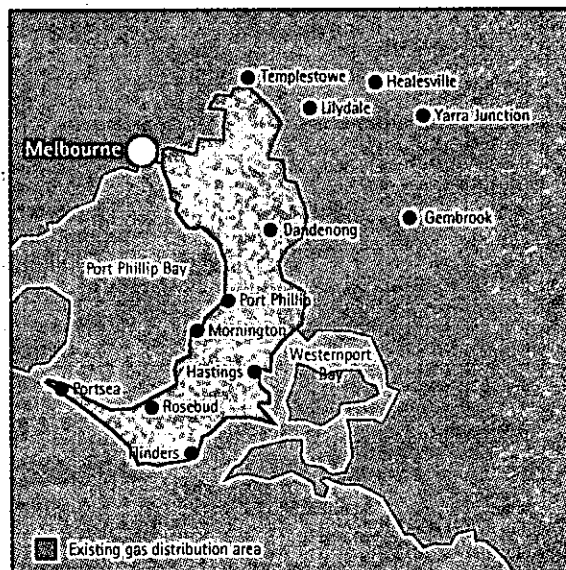
UED is one of five electricity distributors in Victoria. The UED network covers 1,450 square kilometres in Melbourne's heavily populated south-east. Through approximately 12,400km of electricity lines, it distributes electricity to approximately 600,000 end users.

The UED network primarily derives revenues from regulated tariffs for the use of and connection to the distribution network. Economic regulation of distribution networks is currently undertaken by Victoria's regulator, the ESC, and it is expected that the AER will assume responsibility for distribution pricing from 1 January 2007.

The UED network was subject to a price reset by Victoria's regulator, the ESC, in 2005. The Electricity Price Determination applies for the five years commencing 1 January 2006. This determination provided an average real price reduction for UED customers in 2006 which reduced tariffs by 15.6% from 1 January 2006 and permitted a maximum yearly increase over the 2007-2010 period of CPI less 1.4%. It is not expected that the Electricity Price Determination will have a material impact on the returns Alinta receives from its 34% ownership interest.

The UED network is depicted below.

Figure 2.3 UED network (VIC)



(C) Multinet Gas (Victoria)

The Multinet Gas distribution network covers approximately 1,700 square kilometres in Melbourne's east, delivering approximately 60PJ of gas per annum to over 650,000 end users. The network includes approximately 9,400km of gas distribution pipes.

The Multinet Gas distribution network primarily derives revenues from regulated tariffs for the use of and connection to the distribution network. Economic regulation of distribution networks is currently undertaken by the ESC, and it is expected that the AER will assume responsibility for distribution pricing from 1 January 2007.

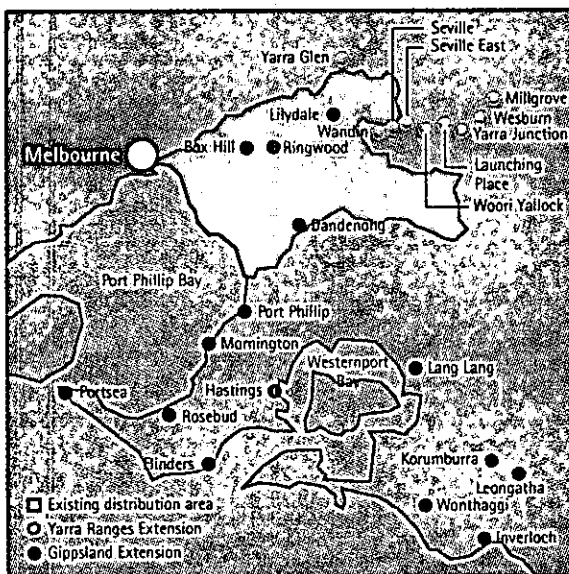
Under the Victorian Government's Natural Gas Extension Program, Multinet Gas has been selected to deliver gas to two regional areas in Victoria; the Yarra Ranges (comprising nine towns) and South Gippsland (comprising five towns).

Construction on the Yarra Ranges project commenced in April 2005 and, to date, three towns have their gas distribution mains completed and over 1,000 new gas connections. The project is expected to be completed in mid-2008.

The South Gippsland Project was awarded to Multinet Gas on 5 August 2005 and is well underway in planning with construction expected to commence in early 2007.

The Multinet Gas network is depicted below.

Figure 2.4 Multinet Gas network (VIC)



(ii) Gas transmission

As at 31 July 2006, Alinta had a 14.3% interest in the DBNGP¹. The DBNGP spans approximately 1,600km from the Pilbara region to the south-west of WA. The initial pipeline from Dampier to Kwinana was commissioned in 1984 and the extension to Bunbury was commissioned in 1985. Alinta, as part of a consortium (including DUET (71.4%) and Alcoa (14.3%)), acquired its interest in the pipeline in October 2004. The pipeline is one of the longest and largest natural gas pipelines in Australia and is fundamental in supplying gas to industrial, commercial and residential customers in Perth, and major regional centres along the west coast of Australia from Dampier to Bunbury. Its coverage is depicted on figure 2.5 below.

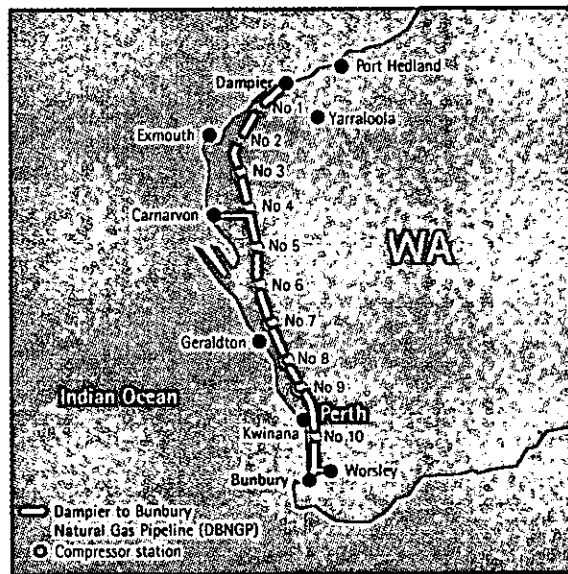
Through Alinta's 20% holding in AIH, Alinta also has an indirect interest in each of the Eastern Gas Pipeline (20%), Tasmanian Gas Pipeline (20%), Queensland Gas Pipeline (20%), Goldfields Gas Transmission Pipeline (2.36%) and VicHub Interconnect (20%) (further details of AIH are set out in section 2.2(c)).

(iii) Power generation

In addition to its cogeneration alliance with Alcoa (see paragraph 2.2(g)(iii)), Alinta also has an indirect ownership interest in certain power stations via its 20% holding in AIH (further details of AIH are set out in section 2.2(c)).

1. Interests of Alinta and Alcoa in DBNGP will increase to 20% each upon the completion of agreed capital contributions and as a consequence, DUET's interest in DBNGP will reduce to 60%.

Figure 2.5 DBNGP



(c) AIH – 20%

In October 2005, Alinta established AIH as a listed infrastructure vehicle. AIH owns the following assets:

- Eastern Gas Pipeline;
- Queensland Gas Pipeline;
- Tasmanian Gas Pipeline;
- VicHub Interconnect;
- Goldfields Gas Transmission Pipeline (11.8% interest);
- Port Hedland Power Station;
- Newman Power Station;
- Glenbrook Power Station; and
- Bairnsdale Power Station.

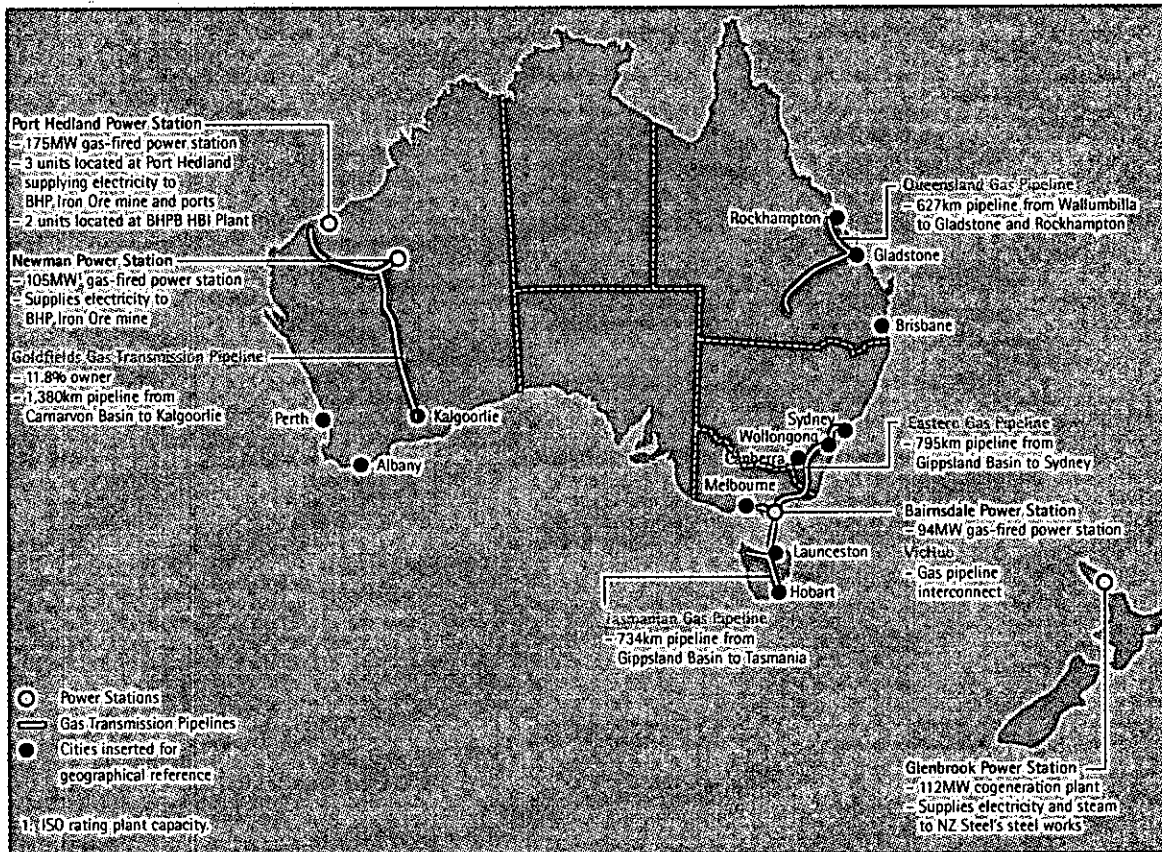
The location and other details of these assets are depicted below.

AIH is comprised of AIL, AIT and AIIT. AIH is independent from Alinta and makes its own investment decisions. However, Alinta retains a significant ongoing interest in AIH:

- through an initial strategic holding of 20%, and a commitment under an Alliance Agreement (see below) to maintain a total holding of at least 15% for the duration of the Alliance Agreement;
- as owner of AFML, the responsible entity of AIT and AIIT; and
- as provider of operational, management and corporate support services to AIH.

Alinta and AIH have entered into an Alliance Agreement governing certain aspects of their ongoing relationship. Under this agreement, Alinta provides AIH with access to Alinta's experienced management team and services relating to the identification and assessment of new investment opportunities. These opportunities may be sourced from Alinta's existing and future portfolio of development projects, third party sale processes, or strategic

Figure 2.6 Key AIH assets



acquisitions. Alinta may also develop assets and provide AIH with the opportunity to acquire those assets once they are sufficiently developed. AIH has a first right of refusal (subject to existing pre-emptive rights) in relation to assets that Alinta proposes to sell, where the assets fall within AIH's investment mandate (which focusses on established energy and essential services infrastructure in developed countries).

AMS, a wholly owned Subsidiary of Alinta, has entered into the CSSA with AIH under which it provides corporate and strategic services to AIH and staff by way of secondment to AIH.

Alinta and AIH have also entered into the AIH OSA whereby Alinta provides all services required to manage the assets of AIH (excluding the Goldfields Gas Transmission Pipeline), including operational (pipeline and power), corporate support, IT and insurance.

Alinta, AIL and the relevant members of the AIH Group have also entered into an EMID under which Alinta has agreed to manage certain litigation and potential stamp duty liability. Alinta will also indemnify the members of the AIH Group in respect of such litigation and liability for as long as the Alliance Agreement remains on foot and to the extent that the liabilities exceed the existing provisions already provided by AIH (the current existing provision is \$37.9 million).

(d) APT – 10.25%

Alinta has an interest in APT of 28.6 million units (approximately 10.25%), acquired on 16 to 22 August 2006 for up to \$5.00 per unit in APT. An overview of APT is set out in section 2.3(d). The acquisition was funded by a debt facility provided to Alinta on normal commercial terms.

Section 3 reflects the financial position prior to the acquisition of the 10.25% interest in APT, however, the effect of Alinta acquiring (and maintaining) this interest in APT is set out in section 3.5(f)(iv).

APT has made an application to the Takeovers Panel in relation to the acquisition of the units in APT described above seeking orders, among other things, that these units be vested in ASIC and sold (with the net proceeds of sale remitted to Alinta). The Takeovers Panel has commenced proceedings and issued interim orders that Alinta not dispose of or exercise any rights in relation to the units it currently holds, or acquire any further units, pending the conclusion of proceedings. As at the date of this Booklet, the proceedings are ongoing and the Takeovers Panel had not made a decision. Once a decision is made, Alinta will make an announcement to ASX.

(e) W LPG Arrangements – 100%

Alinta has an interest in the economic outcome of an LPG project in conjunction with Wesfarmers LPG. Alinta is the supplier of gas to that project, at a price one component of which is based on project revenues less project expenses. Wesfarmers LPG owns and operates the plant located in Perth's industrial centre of Kwinana. The plant is currently supplied with gas from Alinta Sales' gas supply and transportation portfolio under arrangements that share the gains from the plant's extraction and sale of LPG. Following Completion, the plant will be supplied with gas from the gas supply and transportation portfolio of a new wholly owned Subsidiary of Alinta, Alinta LPG, under similar arrangements. The plant extracts LPG for both domestic consumption and for sale into export markets.

(f) Eastern Australian wholesale gas and electricity business – 100%

In eastern Australia, Alinta EATM, a wholly owned Subsidiary of Alinta, is a participant in the wholesale gas market. Alinta EATM sources natural gas principally from the Gippsland Basin in Victoria to supply to a range of wholesale energy market participants including industrial, power generation and retail energy companies in NSW, the ACT, Victoria and Tasmania. Alinta EATM provides a range of standard and structured products to the wholesale energy market utilising a portfolio of both physical and financial positions. Alinta EATM is a major shipper of natural gas on the VicHub Interconnect, the Eastern Gas Pipeline and the Tasmanian Gas Pipeline (being assets that are owned by AIH).

Alinta also controls the generation of peaking electricity from a 94MW gas fired power station located at Bairnsdale in eastern Victoria. Alinta trades this plant into the NEM and through derivatives.

(g) WA Retail Business – 67% (reducing over five years if AGL Energy exercises its options)

(i) WA retail – gas and electricity

Alinta currently serves over half a million gas customers in industrial, commercial and residential markets.

The retail gas market in WA was opened to FRC in July 2004. Prior to FRC Alinta had been the incumbent monopoly retailer. The most logical competitor to Alinta, the state owned electricity retailer Synergy (formerly Western Power), is precluded from competing in the mass gas market. There is currently a moratorium in place that only permits Synergy selling to customers consuming more than 1TJ of gas per annum. To date, no other companies have applied for a retail gas licence and Alinta has maintained a strong market presence, increasing retail gas volumes each year since listing on ASX.

Alinta is also becoming a significant participant in WA's newly competitive electricity market, supplying power generated by its first gas-fired cogeneration unit and the Alinta Wind Farm. By early 2007, Alinta expects that it will supply a significant portion of WA's electricity customer demands to a range of major industrial and commercial customers. At present, regulatory restrictions on contestability only allow Alinta to compete for electricity customers that consume more than 50MWh per annum, which represents commercial and industrial customers only.

Further reform of the WA retail gas and electricity markets that would permit full and open competition is under review. A firm timetable is yet to be determined in relation to this review and deregulation.

The retail and industrial markets for electricity and gas in WA are both growing at high rates. The diversity of the growing resources industry and the perceived attractiveness of WA as a place to live ensure that these high growth levels are expected to continue. This promises to provide a range of opportunities for Alinta to meet the growing energy needs of customers through new gas contracts and the continued development of new power generation opportunities.

(ii) WA – cogeneration

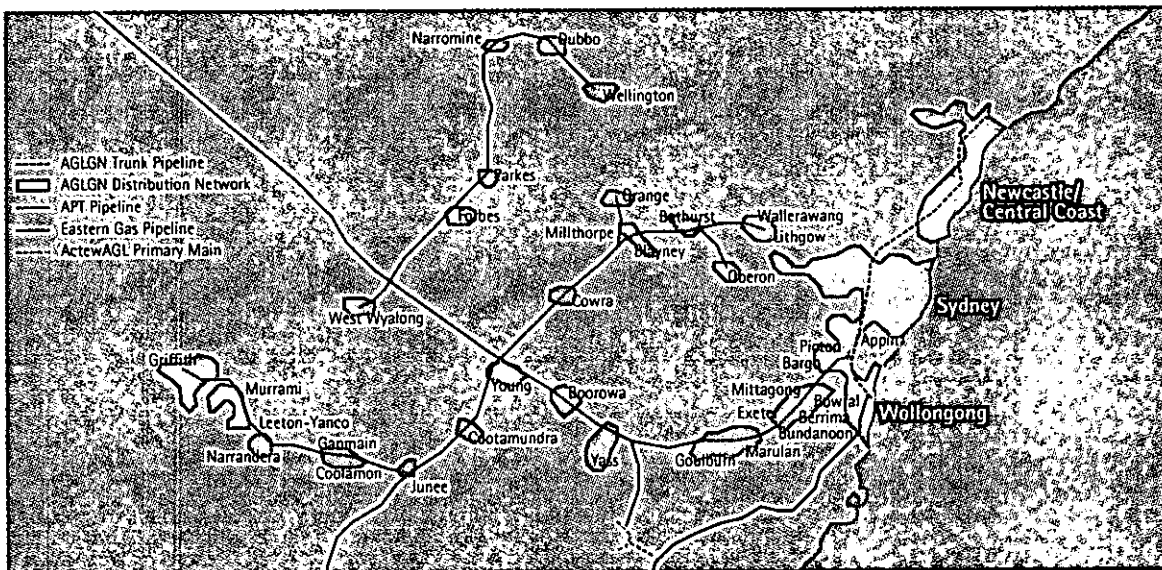
Through an alliance with Alcoa, Alinta plans to develop a series of cogeneration plants that could produce up to 1,400MW of generation capacity. Under the Alcoa alliance, Alinta builds and owns the plants and takes all the electricity produced for sale to third parties while Alcoa takes the steam produced for use in its bauxite refinery process.

The first 140MW cogeneration plant at the Pinjarra refinery was commissioned in March 2006, and construction of a second plant at Pinjarra is currently underway. The plant developments are underpinned by pre-sales of electricity to contestable customers in the south-west of WA and the sale of steam to Alcoa. The first plant commenced generation during the first quarter of 2005.

The second plant is scheduled to commence operation during the fourth quarter of 2006 and undergo final performance tests early in the first quarter of 2007.

Alinta has also approved the construction of the third and fourth units, to initially operate as peaking plants, at Alcoa's Wagerup refinery. Relevant agreements are currently being finalised for the construction and operation, commercial arrangements and financing for the project. The Wagerup project involves two stages. The first stage involves the construction and operation of an open cycle peaking plant, which will initially be funded largely by payments for making generating capacity available to the market in accordance with the newly established wholesale electricity market. It is expected that the first stage for the Wagerup project will be completed by the fourth quarter of 2007. Stage 2 involves the installation of heat recovery steam generators to convert the open cycle plant to cogeneration operation as a base load electricity generating plant and to allow the sale of steam to Alcoa. The timing of a commitment to stage 2 at Wagerup will be assessed at a later date.

Figure 2.7 NSW gas distribution network



2.3 AGL Infrastructure Assets

Note to Alinta Shareholders: This subsection has been drafted by AGL Energy and AGL Energy takes responsibility for this subsection.

Under the Recommended Proposal, New Alinta Co (through its wholly owned Subsidiary, New Alinta Sub) will acquire all the AGL Shares (other than the Excluded AGL Shares owned by the Alinta Group). As a result of the Recommended Proposal and subject to the Undertakings described in section 5.5, the following AGL assets will be included in the assets of New Alinta.

(a) NSW gas distribution network

The NSW gas distribution network comprises 23,721km of gas distribution pipes which transport natural gas for a number of energy retailers and large end users throughout Sydney, Newcastle and Wollongong and to over 20 major regional centres in NSW. The NSW gas distribution network is depicted in figure 2.7. At 30 June 2006, the gas network served over 975,000 end users, with consumption during the financial year of approximately 95.3PJ.

Revenue is derived primarily from distribution tariffs charged for the transportation of gas through the network and is subject to the economic regulatory regime established under the *Gas Pipelines Access Law (New South Wales) Act 1998 (NSW)* (including the Gas Code). Economic regulation of the NSW gas network is currently

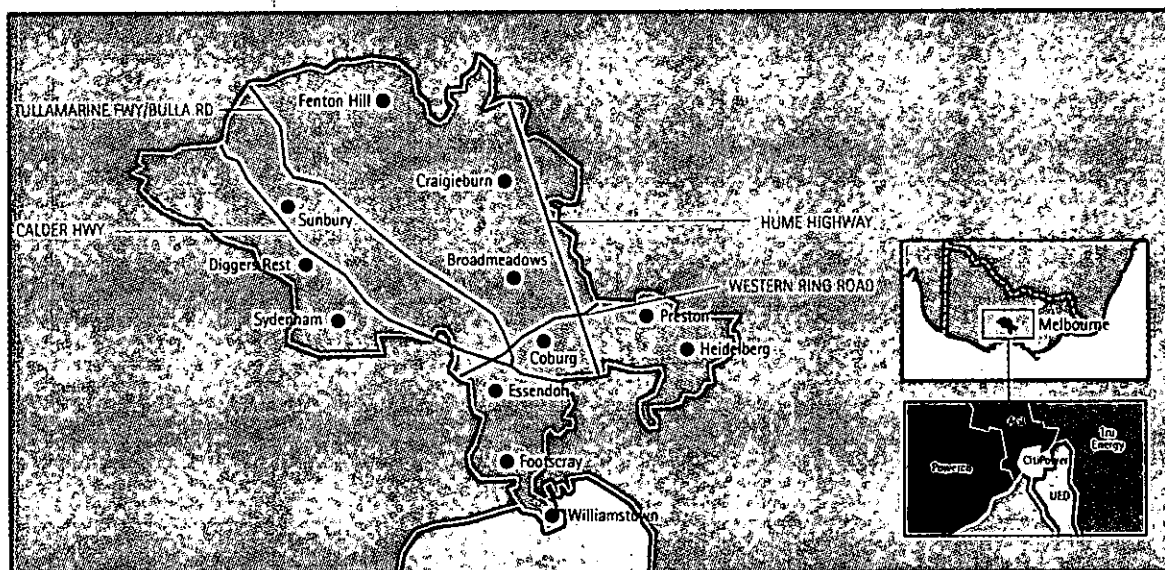
the responsibility of IPART. The current regulatory period for the network commenced on 1 July 2005 and extends until 30 June 2010. It is expected that from 1 January 2007 the AER will assume responsibility for distribution pricing.

(b) Victorian electricity distribution network

The Victorian electricity distribution network currently owned by AGL is one of five electricity distribution networks in Victoria, and distributes electricity on behalf of a number of licensed electricity retailers (including AGL's own electricity retailing business) and large commercial and industrial consumers. As duplication of electricity networks is generally uneconomic, distributors' service areas do not commonly overlap. The AGL Victorian electricity distribution network covers 950 square kilometres in the central west to north-west area of greater Melbourne, including Tullamarine airport. The network includes approximately 10,418km of high and low voltage lines, cables and services. Figure 2.8 shows the Victorian electricity distribution network.

The Victorian electricity distribution networks primarily derive revenues from regulated tariffs for the use of and connection to the distribution network. Economic regulation of distribution networks is currently undertaken by the ESC, and it is expected that the AER will assume responsibility for distribution pricing from 1 January 2007. The current regulatory period for the Victorian electricity distribution networks commenced on 1 January 2006 and extends to 31 December 2010.

Figure 2.8 Victorian electricity distribution network



(c) Agility

Agility is an energy and utility infrastructure management and services company, formed as a wholly owned Subsidiary of AGL in 2000 as the infrastructure services arm of AGL with a view to expanding its expertise to the external market. Agility has since been successful in growing its external client base and has achieved an average annual growth in EBIT over the last three financial years of more than 10%.

Agility offers a wide range of commercial and engineering services to owners of electricity and gas transmission and distribution assets and of water and wastewater infrastructure assets. At present, Agility manages and/or services nearly 10,000km of gas transmission pipelines, 28,043km of gas distribution networks and 10,418km of electricity distribution networks.

Pursuant to a court enforceable undertaking given to the ACCC under section 87B of the Trade Practices Act (see section 5.5), Alinta may be required to divest the Agility-APT (MSP and Parmelia) Contracts following completion of the Recommended Proposal.

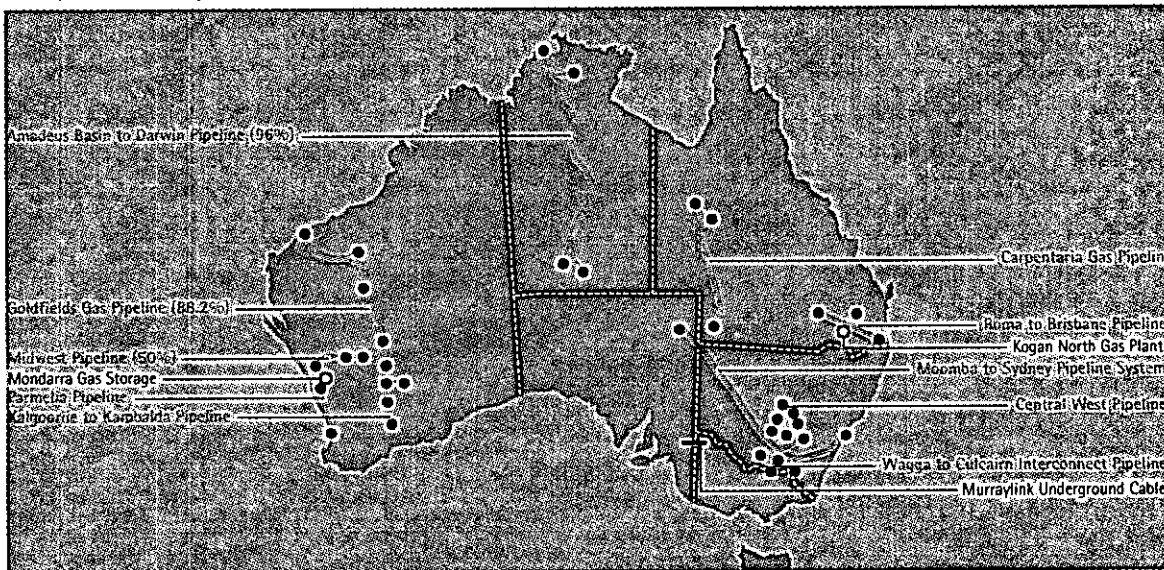
(d) 30% interest in APT

APT is an ASX listed entity that owns or has an interest in more than 8,000km of high pressure gas transmission pipelines across most Australian states and territories as set out in figure 2.9. The majority of these pipelines are operated by Agility on behalf of APT. AGL is currently the largest single unit holder in APT with a 30% interest.

APT also owns the Mondarra natural gas storage facility in WA and the CSM processing facility at Kogan, west of Brisbane.

In March 2006, APT acquired the Murraylink electricity transmission assets. This represented APT's first significant acquisition of a non-gas transmission asset. In May 2006, APT announced a Heads of Agreement with the Northern Territory Government and Power and Water Corporation for the development by APT of an estimated \$130 million new gas pipeline in the Northern Territory. The agreement commits the parties to negotiate a 25 year gas transportation agreement to commence in 2009.

Figure 2.9 Key APT assets
APT Pipelines and Energy Assets (as at 30 June 2006)



On 15 August 2006, Colonial First State Global Asset Management announced an offer to acquire all of the stapled securities in GasNet for \$2.88 cash per stapled security. Prior to the date of this Booklet the board of GasNet had unanimously recommended that this offer be accepted by GasNet stapled securityholders in the absence of a superior proposal. As at the date of this Booklet GasNet has not made an announcement in relation to APT's offer.

On 22 August 2006 APT announced its intention to make an offer to acquire all the stapled securities in GasNet for \$3.10 per stapled security. As at the date of this Booklet GasNet has not made an announcement in relation to APT's offer.

The GasNet Group owns and maintains 1,930km of high pressure gas transmission networks, connecting approximately 1.4 million residential and 43,000 industrial and commercial customers in Victoria. In addition, the GasNet Group owns and operates the 440km Telfer pipeline in WA.

Pursuant to a court enforceable undertaking given to the ACCC under section 87B of the Trade Practices Act (see section 5.5), Alinta is required to divest all of the units it holds in APT and all of the shares it holds in APL following the Recommended Proposal.

(e) 50% interest in ActewAGL distribution partnership
ActewAGL was formed in October 2000 when AGL and ACTEW Corporation, an ACT Government owned enterprise, entered into Australia's first utility joint venture. It is a multi-utility comprising two partnerships, a retail partnership and a distribution partnership. Under the Recommended Proposal, New Alinta will acquire all the AGL Shares (other than the Excluded AGL Shares owned by the Alinta Group) and as a consequence, New Alinta will hold a 50% interest in the ActewAGL distribution partnership.

The ActewAGL distribution partnership owns and operates the electricity and gas networks in the ACT, Queanbeyan, Nowra and the former Yarralumla Shire in NSW. It also manages, maintains and operates ACTEW Corporation's water and sewerage assets under a long term contract and provides management services to TransACT (a communications provider in the ACT).

The gas network is approximately 4,322km and as at 30 June 2006 the network had approximately 103,834 end users. The electricity network comprises approximately 4,691km of power lines and as at 30 June 2006 had 154,507 end users. ActewAGL's networks (excluding Nowra) are regulated by the ICRC. The current regulatory period for the gas network commenced on 1 January 2005 and extends to 30 June 2010, and the regulatory period for the electricity network commenced on 1 July 2004 and extends to 30 June 2009. It is expected that the AER will assume responsibility for distribution pricing from 1 January 2007.

(f) Gas Valpo – Chile

AGL currently owns 100% of Gas Valpo, the largest regional gas distributor in Chile. Gas Valpo now distributes and markets natural gas to almost 41,000 customers in the Region V cities of Valparaiso and Vina del Mar, located in the coastal region west of Santiago. These customers are supplied through a total of 505km of gas mains owned and operated by Gas Valpo.

(g) Cawse Cogeneration Plant

AGL currently owns a gas-fired cogeneration plant at Cawse, 55km north-west of Kalgoorlie in WA. The plant supplies electricity, steam and desalinated water to the Cawse nickel project, owned by OMG Cawse Pty Ltd. Electrical capacity of the plant is 16MW.

(h) Wattle Point Wind Farm

The Wattle Point Wind Farm is currently Australia's largest wind farm and is located at Wattle Point, near Edithburgh on South Australia's Yorke Peninsula.

The Wattle Point Wind Farm, developed by Southern Hydro and officially opened in June 2005, was purchased as part of AGL's acquisition of Southern Hydro in November 2005. The wind farm has 55 turbines with an aggregate generating capacity of 91MW. The Wattle Point Wind Farm is accredited under the MRET.

The Wattle Point Wind Farm will be subject to the arrangements described in section 6.3.

2.4 Strategy and outlook

(a) Alinta corporate strategy

Alinta has successfully executed a corporate strategy that has delivered year-on-year growth in shareholder returns of over [35%] since listing on ASX. The three key elements of the strategy are to:

- continually optimise its business with a focus on its core competencies, which are:
 - achieving sound operational efficiency over a sustained period;
 - maintaining effective cost management; and
 - integrating acquired businesses which are complementary to Alinta's existing businesses and skills;
- seek new growth opportunities as outlined in paragraph 2.4(b) below; and
- deliver consistent year-on-year earnings growth, by minimising volatility of earnings, improving diversity of income streams and seeking to increase shareholder returns.

(b) Growth opportunities

A key element of Alinta's strategy is the pursuit of new growth opportunities. Alinta applies strict discipline in the types of investments it targets and has shown in recent years that it will not undertake acquisitions if they cannot deliver sufficient value to Alinta Shareholders.

Historically, Alinta's acquisition strategy has focussed on Australian energy infrastructure assets. Alinta has had an excellent track record of integrating such assets into its business and achieving ongoing synergies. Alinta will continue to consider and evaluate such opportunities.

The operational and management expertise Alinta has developed from recent acquisitions can also be transferred to other forms of infrastructure assets (such as water). Alinta is actively considering international opportunities in areas where stable legal systems apply (in particular, the United Kingdom, although North America and Western Europe are also possibilities). The diagram on page 16 sets out the range of services, market segments and geographical areas which Alinta intends to explore.

Alinta is continually assessing new acquisition prospects and, at any one time, Alinta will typically have several transactions at varying stages of consideration which may or may not come to fruition. It is currently participating, or considering participating, in several competitive bid processes for assets in Australia and overseas. Further acquisitions will be funded by the assumption of additional debt and, for substantial transactions, an issue of additional securities. Any issue of securities is likely to be made by way of placement, pro rata rights issue to existing shareholders, or a combination of the two.

(c) Recommended Proposal

Alinta believes that the Recommended Proposal will meet its strategic objectives. The AGL Infrastructure Assets are very similar in nature to those currently within the Alinta portfolio, while provision of asset management services to these assets is well within Alinta's proven expertise. Following the implementation of the Recommended Proposal, New Alinta will become the largest energy infrastructure utility and asset manager listed on ASX, operating in almost every state and territory in Australia.

The expanded group of assets is expected to deliver a number of benefits to New Alinta Shareholders, including:

- operational efficiencies and synergistic advantages;
- increased earnings stability from New Alinta's core assets as a result of greater geographic and asset diversification. This is expected to improve the risk management profile of the enlarged New Alinta;
- enhanced credit profile as increased economies of scale in a wide variety of industries reduces exposure to any specific market;
- more sustainable and stable cash flows as a result of the increased diversity of revenue streams;
- relative to that of its competitors, a superior platform to raise capital and allow New Alinta to pursue further opportunities as a result of the enlarged scale and shareholder base;
- enhanced liquidity and financial flexibility to enable growth through development and acquisition;
- a larger and more skilled mobile workforce;
- a competitive advantage in meeting the market on price and timing, especially in periods of high demand; and
- greater capacity to manage risk whilst meeting customer requirements.

(d) Alinta's management experience

The performance of the AGL Infrastructure Assets will benefit from Alinta's proven operational and management capacity and Alinta's ability to achieve ongoing synergies in the new and existing businesses. Alinta will leverage its existing flexible, scaleable and efficient systems across the merged infrastructure business. This is an exercise that Alinta has completed successfully a number of times, including following the acquisition and subsequent management of the following assets:

- UED and Multinet Gas;
- Duke Energy's Australian and New Zealand assets; and
- the DBNGP.

Alinta's approach to integrating acquired businesses relies on in-house expertise which ranges from identifying opportunities, managing due diligence, managing the transition of ownership and managing the subsequent integration of people, systems, processes and cultures.

Alinta has developed robust internal models and management expertise to ensure that the businesses acquired are understood, appropriate talent and expertise are retained, processes are streamlined and the acquired workforce is successfully integrated into the Alinta culture. Alinta balances early realisation of synergies with business continuity, a focus on safety and retention of intellectual capital.

In managing integrations Alinta has demonstrated an ability to successfully manage relationships with its external and internal stakeholders, while delivering outstanding returns to Alinta Shareholders.

(e) Infrastructure

Following implementation of the Recommended Proposal, New Alinta will hold assets combined from two quality and complementary asset portfolios, comprising gas and electricity distribution, gas transmission and electricity generation assets located across Australia, New Zealand and Chile. Alinta expects that the combined business will result in organic growth opportunities to further increase capacity in gas pipeline networks which New Alinta will own or have an interest in.

The diagram below highlights the complementary nature of Alinta's assets and the AGL Infrastructure Assets.

(f) Asset management

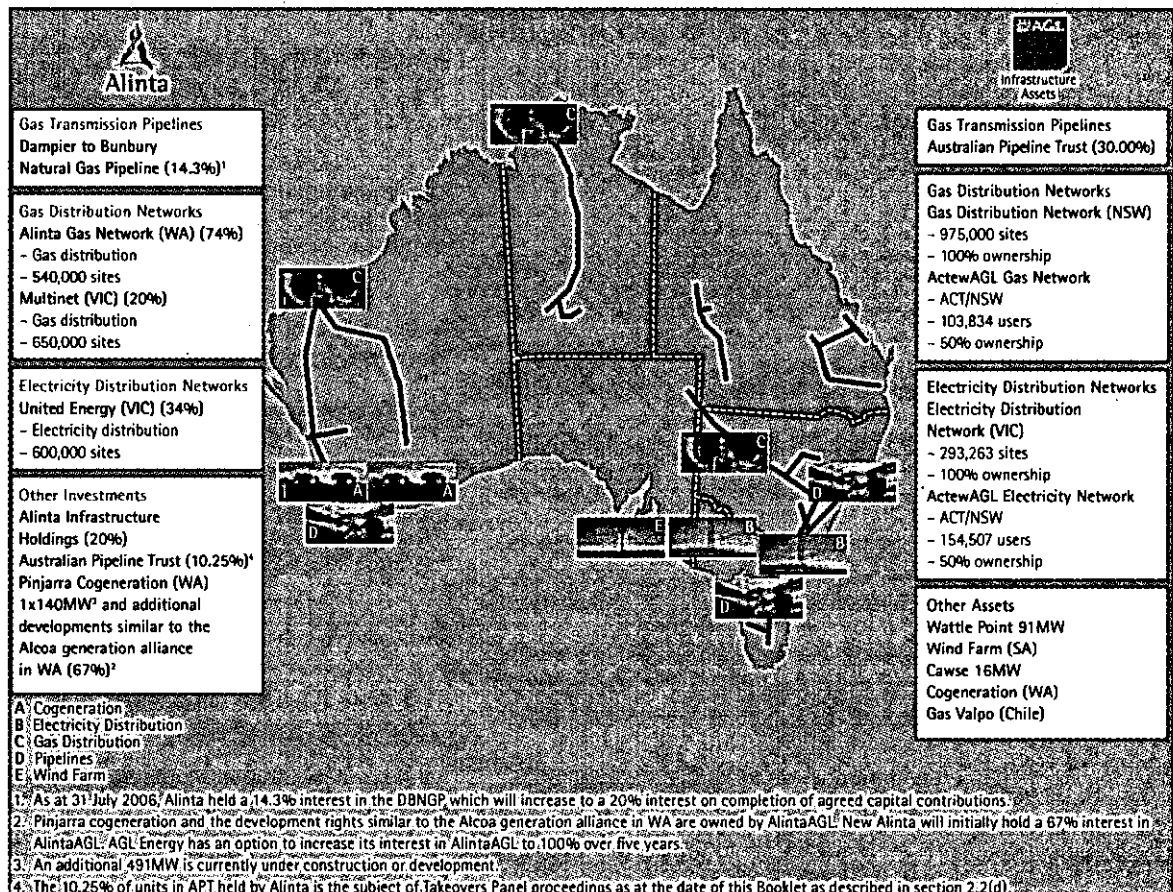
The combination of AAM and Agility will create one of the largest energy infrastructure asset management companies in Australia, managing approximately \$14 billion of assets that span Australia. Key features of New Alinta's asset management capabilities are identified below.

The combination of businesses will increase the scale and scope of assets under management which will increase AAM's competitiveness as an asset manager and provide the potential to attract an increased number of third party contracts.

In addition, the combination of businesses will result in enhanced growth opportunities, in particular, for managing large scale infrastructure construction and maintenance projects utilising the increased resource pool across markets with high levels of demand (including WA and Queensland).

Locations of the combined asset management offices of AAM and Agility are shown in figure 2.12.

Figure 2.10 Complementary assets



(g) WA Retail Business

As part of the Recommended Proposal, AGL Energy will initially acquire a 33% interest in AlintaAGL which will hold the WA Retail Business. AGL Energy will have two options to acquire the remaining 67% interest over a five year period (either all at the end of the five years or the first 17% after three years and the remaining 50% at the end of the five year period). If AGL Energy does not exercise the option at the end of five years at the price set by New Alinta, New Alinta must acquire AGL Energy's interest in AlintaAGL for the same price.

During the period of joint ownership of the WA Retail Business, New Alinta Co and AGL Energy will operate the business according to a shareholders' agreement. Alinta believes that the structure of the sale of the WA Retail Business ensures that Alinta Shareholders can still participate in the strong forecast growth potential of the business.

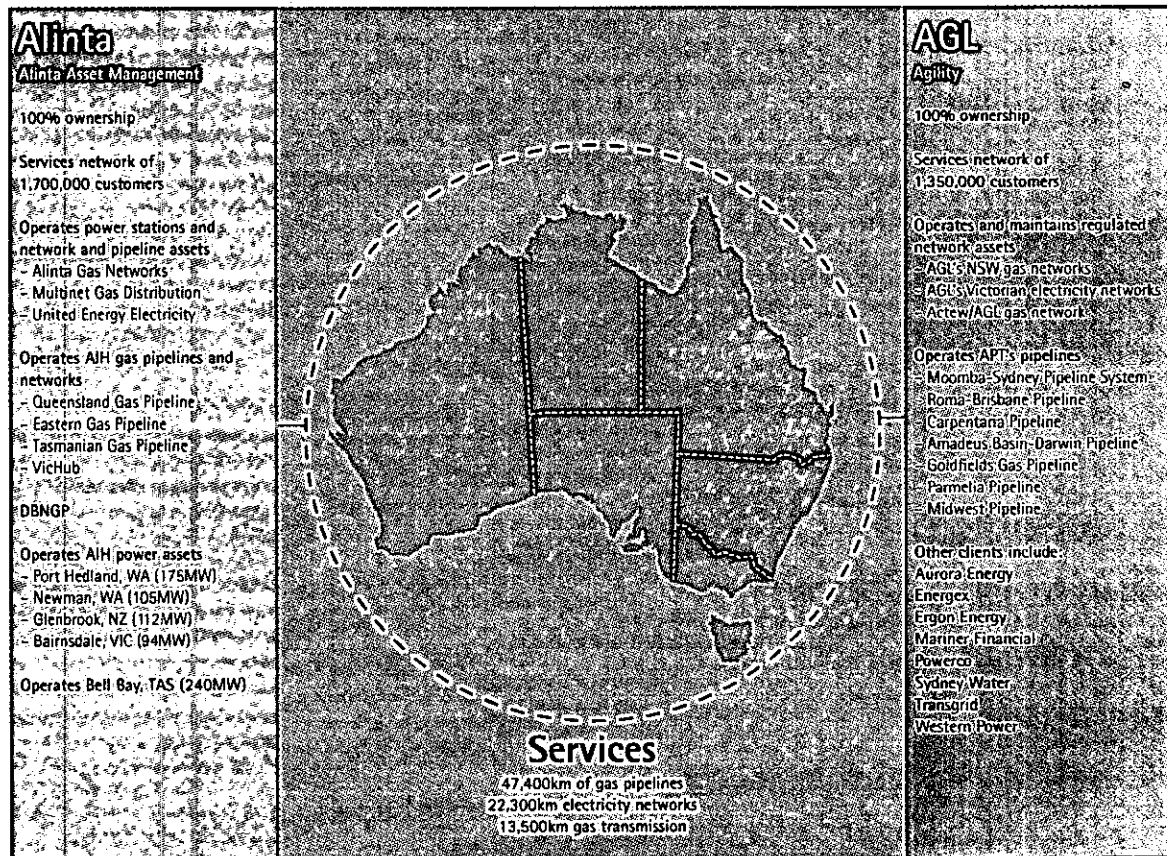
2.5 Integration and synergies

Following the successful completion of the Recommended Proposal, New Alinta intends to procure an immediate general review of its structure and operations (including contracts with third party service providers). Proposals to improve performance identified during the review would, subject to board approval, be implemented.

Alinta believes that cost savings and synergies of at least \$55 million per annum (excluding CPI impacts) will be realised by New Alinta upon completion of the integration process, expected to be in the third year after Completion.

These cost savings and synergies will be primarily driven by the factors outlined below.

Figure 2.11 Asset management capabilities



(a) Asset management

It is expected that the adoption of the AAM management methodology and model across the combined AAM and Agility businesses will give rise to significant opportunities to rationalise operational resources and infrastructure. Specific commercial saving opportunities are expected to arise from utilisation of AAM's alliance strategy for the delivery of operational services, the rationalisation and consolidation of property and through improved procurement of goods and services.

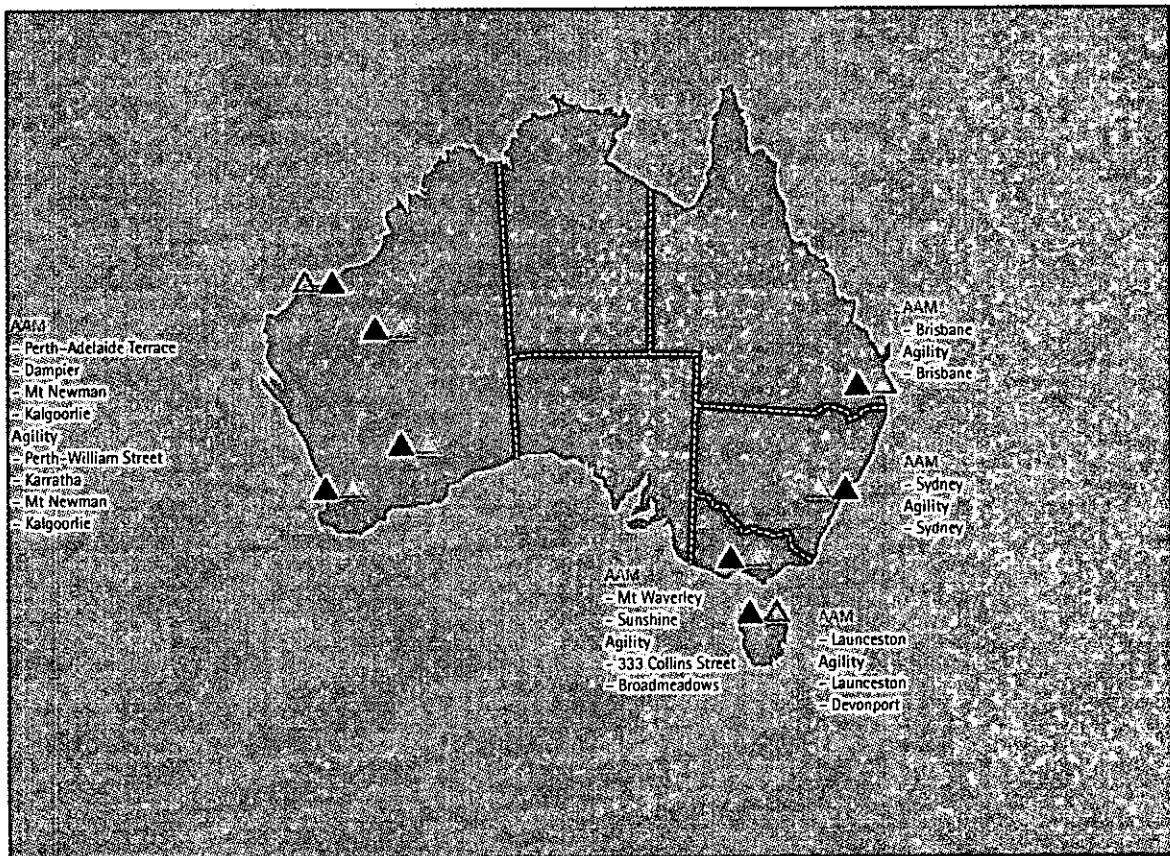
(b) Corporate

As a result of the Recommended Proposal, Alinta believes that there is opportunity for New Alinta to extract synergies, remove duplication and improve the combined business. In particular, Alinta believes that this can be achieved by:

- an intensive review of corporate resourcing, IT platforms, administration costs, property costs and management practices;
- reduction in the mid tiers of corporate management support in the various regional centres; and
- reduction in the strategic planning and corporate support functions.

This analysis of cost savings forecasts has been reviewed by the Investigating Accountant. Alinta believes that significant opportunity exists to extract synergies from the combined infrastructure businesses to ensure that it extracts maximum value for Alinta Shareholders.

Figure 2.12 Complementary asset management offices



2.6 Board and management team

(a) New Alinta Board

The New Alinta Board will consist of a minimum of seven directors of whom at least three at the Implementation Date must be acceptable to both Alinta and AGL. It is currently intended that the New Alinta Board would include the seven existing directors of Alinta.

Details of proposed New Alinta Board members and their experience are set out below:

(i) Chairman and non-executive director

J H (John) Poynton AM, CitWA, BComm, SFFin, FAICD, FAIM
John Poynton, 54, is a co-founder and executive Chairman of Azure Capital. John is a non-executive director of Burswood Ltd (appointed September 2004) and Multiplex Ltd (appointed October 2003), and Deputy Chairman of Austal Ltd (appointed August 1998).

John is a member of the Payments System Board of the Reserve Bank of Australia, Chairman of the West Australian Museum Foundation and a member of the board of the Business School at the University of WA, where he also serves as Adjunct Professor of Financial Services. John joined the Alinta Board in October 2000 and is Chairman of the Alinta Board's Remuneration and Nomination Committee.

(ii) Non-executive directors

J H (John) Akehurst MAEngSc (Oxon), FIMechE, FAICD
John Akehurst, 58, is a non-executive director of CSL Limited (appointed April 2004) and Coogee Resources Limited (appointed March 2006). He is a consultant to RSA Consulting Pty Ltd and a senior adviser to McKinsey and Company.

John has 30 years' operational and management experience in the oil and gas industry. He is a former Chief Operating Officer and Chief Executive Officer of Woodside Petroleum Limited (Woodside) and a former non-executive director of Oil Search.

John is a director of the University of WA Graduate School of Management (appointed April 1995) and of Youth Focus (appointed September 1997).

John joined the Alinta Board as a non-executive director on 24 July 2006 and is a member of the Alinta Board's Remuneration and Nomination Committee.

F E (Fiona) Harris, BComm, FCA, FAICD

Fiona Harris, 45, is a professional non-executive director. Previously, she spent 14 years with a major chartered accounting firm in Perth, San Francisco and Sydney. She was an Audit & Assurance partner in the NSW practice of that firm when she retired in 1994. She is a director of ALL (appointed 12 August 2005), AFML (appointed 26 August 2005), Heytesbury Pty Ltd (appointed 20 June 2005) and West Australian Symphony Orchestra Holdings Pty Ltd (appointed 30 October 2003). Fiona is also President of the State Council of the Australian Institute of Company Directors and a member of its national board (appointed 16 November 2005). She has been an Alinta Director since its incorporation in January 2000.

Fiona was also previously a director of NM Rothschild & Sons (Australia) Ltd (appointed 3 September 2004 - resigned 7 July 2006), Portman Limited (appointed 19 December 2003 - resigned 12 April 2005), Burswood Limited (appointed 1 August 2003 - resigned 3 September 2004), Evans and Tate Limited (appointed 19 September 1999 - resigned 15 August 2003) and HBF Health Funds Inc (appointed 19 December 1995 - resigned 25 October 2005). Fiona is Chairman of the Alinta Board's Audit and Risk Management Committee.

T C (Tim) Healey, BEc, BLitt (Hons), PhD, FAICD

Tim Healey, 62, was previously a director of United Energy Limited (appointed 23 October 1996 - resigned 23 July 2003) and Uecomm Limited (appointed 5 August 2003 - resigned 16 July 2004). Tim has a background in finance, economic policy and development banking. He has been a director of a number of companies and government corporations and was appointed to the Alinta Board in February 2002.

Tim is a member of the Alinta Board's Audit and Risk Management Committee

T R (Tina) McMeckan BSc, MBA, FAICD

Tina McMeckan, 56, has substantial energy market and utilities infrastructure experience, having served on the boards of a number of energy corporations including United Energy Limited (appointed 11 December 2002 - resigned 23 July 2003), Snowy Hydro Trading, the Westar and Kinetik Energy Group, Solaris Power and with the Victorian Government on energy reform. Tina is Chairman of the Zoological Parks and Gardens Board in Victoria and the Centre for Eye Research Australia Limited (appointed 24 September 2003). She is also a director of Nanotechnology Victoria Limited (appointed 4 February 2004), the Vision Co-operative Research Centre (appointed 9 August 2004), the AusIndustry Research and Development Board Funds Management Committee (appointed 9 May 2005) and Deacons law firm (appointed 1 January 2005). Tina joined the Alinta Board in October 2003.

Tina is a member of the Alinta Board's Remuneration and Nomination Committee.

M J (Michael) Wilkins BCom, MBA, DLI, FCA
Michael Wilkins, 49, is Managing Director of Promina Group Limited. He has over 25 years' experience in the insurance and financial services sector having been a director of Tyndall Australia Limited from January 1990 (Managing Director from April 1994) until the acquisition of that company by Promina Group Limited in July 1999. He was appointed Managing Director of Promina Group Limited on 1 August 1999. Michael is currently a director and immediate past President of the Insurance Council of Australia, and is also a past director of IFSA.

Michael joined the Alinta Board in July 2005 and is a member of the Alinta Board's Audit and Risk Management Committee.

(iii) Chief Executive Officer

R B (Bob) Browning BSc, MBA, MSc

Bob Browning, 51, commenced as Chief Executive Officer of Alinta in March 2001. Bob is a member of the board of the West Australian Chamber of Commerce and Industry (appointed 21 February 2002) and is a director of ALL (appointed 10 March 2004), AFML (appointed 21 July 2005), the Business School at the University of WA (appointed 27 March 2006) and Austal Limited (appointed 2 September 2003). Bob was also previously a director of Uecomm Limited (appointed 8 April 2004 - resigned 16 July 2004). For further details of Bob's management experience, see section 2.6(b)(i).

(b) New Alinta Co management team

The proposed New Alinta Co management team is comprised of experienced executives with extensive energy experience across all aspects of the Australian energy industry. This experience has served Alinta Shareholders well, as Alinta had performed successfully in WA for a long period before expanding its operations into the east coast within the last five years.

The Alinta management team is comprised of the following executives:

(i) R B (Bob) Browning – Chief Executive Officer (service 1 March 2001 to present)

Bob Browning has been the Chief Executive Officer of Alinta since March 2001. Since that time, Alinta has delivered growth in annual total shareholder return in each reporting period. Under his management, Alinta has evolved into a leading operator and part owner of over \$8 billion in energy infrastructure.

Bob has over 13 years' experience in the energy industry. Prior to joining Alinta, Bob worked for Aquila Inc (formerly UtiliCorp United Inc), a global energy and services company. Bob was with Aquila Inc for eight years in such roles as Director of Organisation Development, Director of Business Process Re-engineering, Director of Strategic Planning, and Vice President of Human Resources in which he was responsible for activities associated with approximately 7,000 employees globally.

Prior to joining Aquila, he held a variety of sales, marketing, distribution and human resources-related management roles with Coca-Cola Enterprises over the course of his 16 years with that company.

Bob holds a Bachelor of Science from San Diego State University, a Master of Business Administration from the University of Phoenix and a Masters of Science in Business Management from the Massachusetts Institute of Technology, Sloan School of Management.

(ii) C C (Chris) Indermaur – General Manager Strategy and Development (service 29 October 2001 to present)

Chris Indermaur joined Alinta in October 2001, as General Manager Business Development and in 2003 was appointed General Manager Strategy and Development. Chris has over 25 years of engineering, business and financial management experience.

Prior to joining Alinta, Chris worked for a number of Australia's leading manufacturing companies where he held leading engineering or commercial roles. These included Queensland Alumina, where he was Company Secretary, and Queensland Nickel.

Chris holds a Bachelor of Engineering (Mechanical) and a Graduate Diploma of Engineering (Chemical) from the Western Australian Institute of Technology (now Curtin University) and is a Fellow of the Institute of Engineers. Chris also holds a Bachelor of Laws and a Masters of Laws from the Queensland University of Technology and a Graduate Diploma in Legal Practice from the Australian National University.

(iii) S T (Stephen) Pearce – Chief Financial Officer (service 3 October 2005 to present)

Stephen Pearce was appointed Chief Financial Officer of Alinta in October 2005. He was previously Group Financial Controller at Woodside Energy Ltd and has held senior financial positions with listed Australian resource companies (both within Australia and Europe) over the past 15 years.

Stephen holds a Bachelor of Business (Accounting) from the Royal Melbourne Institute of Technology and a Graduate Diploma in Company Secretarial Practice. He is a Chartered Accountant and Chartered Secretary.

(iv) M J (Murray) King – Company Secretary and General Counsel (service 24 March 1999 to present)

Murray King joined the Gas Corporation, Alinta's predecessor, as Company Secretary and General Counsel in March 1999. Prior to joining Alinta, Murray was Company Secretary of Westralian Sands Limited (now called Iluka Resources Limited) for three years. Prior to that, Murray worked with a series of publicly listed health care companies as General Counsel and Company Secretary.

Murray has extensive experience in corporate restructuring, acquisitions and mergers, as well as corporate governance and practice. Murray holds a Bachelor of Laws from the University of WA.

(v) C A (Cathryn) Bibby – Chief Information Officer (service 30 June 2003 to present)

Cathy Bibby joined Alinta as the Chief Information Officer in 2003. She was previously Chief Information Officer at National Foods Limited, a national Australian dairy company, where she was responsible for strategy, delivery and support of all aspects of information technology to the business. Before that, Cathy worked for Mars Incorporated for 15 years in a variety of information technology roles across the Asia Pacific region and Europe, including Asia Pacific IT Services Director, Asia Pacific Applications Manager, Program Manager Petfoods (Europe), as well as in other project and analytical roles. She has also worked in marketing and sales, launching new products to market.

Cathy holds a Bachelor of Business with a major in accounting and law from Ballarat University.

(vi) I S (Ian) Devenish – General Manager Energy Investments (service 19 January 1976 to present)

Ian Devenish was appointed General Manager Asset Owner Interface in 2003. Ian was previously General Manager Networks at Alinta. He has 30 years' experience in the energy industry. His previous responsibilities cover a wide range of activities including regulatory affairs, management accounting, information systems, and the management of FRC for Alinta in WA.

Ian holds a Bachelor of Business from Edith Cowan University and is an Associate Member of CPA Australia.

(vii) L V (Linda) Dawson – General Manager Human Resources (service 2 February 2004 to present)

Linda Dawson joined Alinta as General Manager Human Resources in February 2004.

Prior to joining Alinta, Linda was Manager Human Resources with Wesfarmers Energy Ltd. She previously gained extensive experience in all facets of human resource management, including organisational design, strategic and cultural alignment, corporate integrations and employee relations with leading resource companies Mobil and Hamersley Iron.

Linda holds a Masters of Physical Education (Management and Administration) and a Bachelor of Physical Education (Physiology and Psychology) from the University of WA. Linda is also involved in executive advisory councils with the Australian Institute of Management WA and the Australian Mines and Metals Association.

(viii) D J (Donald) MacKenzie – General Manager Energy Markets (service 6 December 1994 to present)

Donald MacKenzie was appointed General Manager Energy Markets in September 2005. Prior to this, he held the role of General Manager Sales and Marketing at Alinta. Donald has over a decade of experience in the gas industry in both sales and supply roles.

Before joining Alinta, Donald worked in the United Kingdom where he was responsible for streamlining operational activity in a number of vertically-integrated manufacturing organisations. Donald has a Bachelor of Science (Chemistry) from the University of St Andrews, a Master of Science (Manufacturing Systems) from Cranfield University and a Master of Business Administration from the University of WA.

Donald is a director of REMCO (The Retail Energy Market Company) (appointed January 2003) and Energy Industry Ombudsman (WA) Limited (appointed July 2004).

(ix) P W (Peter) Magarry – Chief Operating Officer, AAM (service 1 September 2003 to present)

Peter Magarry was appointed Chief Operating Officer, AAM in January 2006. Peter was previously General Manager, AAM – a role he held since joining Alinta in September 2003. Prior to joining Alinta, Peter was General Manager of TXU Networks.

Peter holds an Australian Institute of Company Directors' Diploma, as well as an Associate Diploma in Electrical Engineering (Power) from Queensland Institute of Technology. He is also a director of the EPIC Industry Training Board in Victoria (appointed in early 2006).

(x) J E (Jim) Hennessy – General Manager Alinta Energy (service 15 September 1980 to present)

Jim was appointed General Manager Alinta Energy in May 2004. Prior to this appointment, Jim held a number of senior roles at Alinta, including General Manager Energy Supply and General Manager Regulatory Affairs and Supply. Prior to 1995, Jim's roles with Alinta's predecessor organisation included power system planning, power procurement and power station operations and maintenance.

Jim has a Bachelor of Engineering (Electrical) and Master of Business Administration, both from the University of WA.

(c) Management capability

(i) Management of large transactions

Alinta's management team has demonstrated a consistent ability to successfully manage large transactions while delivering organic growth and ongoing optimisation of existing areas of business.

This has included:

- the 2003 Aquila transaction: Alinta acquired a strategic stake in and operational rights for UED and Multinet Gas, electricity and gas distribution businesses in Victoria. This complex transaction transformed Alinta from a WA based gas distribution/retail and LPG business to an expanded group that included asset management of electricity and gas distribution networks in Victoria. This acquisition more than doubled the assets under Alinta's management. Alinta has since demonstrated an ability to substantially reduce costs in those businesses, while improving operational performance and reliability of customer supply;
- the 2004 acquisition of Duke Energy's power stations in Australia and New Zealand, as well as three Australian east coast gas transmission pipelines, an associated interconnect hub and an Australian east coast wholesale gas business, for \$1.69 billion: this transaction further diversified Alinta's business. Again, Alinta demonstrated the ability to successfully integrate those businesses, crystallising \$30 million of annual cost savings within the first year of integration, while maintaining reliable, safe and environmentally responsible operational performance. This included realising synergies in the operational business as well as the enterprise support functions;
- the 2004 acquisition (as part of a consortium) of DBNGP for \$1.86 billion: Alinta assumed the operation and maintenance of the DBNGP on behalf of the consortium members and is also responsible for management of the major expansion of the DBNGP. Alinta was able to successfully manage the separation of the DBNGP and associated staff from Epic Energy (WA) Transmission Pty Ltd (now known as DBNGP (WA)) and their subsequent integration into Alinta. Again, Alinta was able to obtain merger synergies through combining like functions, such as the east and west coast gas transmission control rooms; and
- the AIH IPO: This demonstrated Alinta's ability to separate management of infrastructure businesses from ownership without creating unnecessary duplication of corporate and operational roles and their related costs. The additional value the market attributed to the former Duke Energy assets in the AIH IPO recognised the benefits Alinta was able to generate by finding synergies and reducing costs. The AIH IPO also demonstrated Alinta's ability to be first to market ahead of other similar floats for SP AusNet and Spark Infrastructure.

Alinta has developed the core skills necessary to successfully manage these major transactions.

(ii) Management of contractual arrangements

Alinta has also developed and managed complex contractual arrangements with various partners for the provision of a wide range of services across diverse assets. Alinta's management expertise in this area has been demonstrated by:

- Alinta's performance to date;
- Alinta's relationships with its partners;
- reports on asset performance; and
- liaisons with management companies, asset owners and interfaces required to support these arrangements.

(iii) Organic growth

While growing by acquisitions, Alinta has also demonstrated organic growth through:

- closing deals to build two 140MW cogeneration units at Alcoa's Pinjarra refinery: unit 1 was commissioned in 2006, while unit 2 construction is on schedule to commence operation during the fourth quarter of 2006, with final performance tests due early in the first quarter of 2007. Each unit is expected to contribute an EBITDA of approximately \$20 million per annum;
- proceeding with the \$250 million stage 1 construction of a cogeneration facility at Alcoa's Wagerup refinery which comprises two 162MW open cycle gas turbines (with 175.5MW peak capability): the project is underpinned by capacity credits granted by the Independent Market Operator for the supply of 351MW of additional power capacity to the South West Interconnected System. When on line in the fourth quarter of 2007, stage 1 is expected to generate an EBITDA in the first 12 months of around \$33 million;
- consistently growing earnings from the WA retail gas market despite the introduction of FRC in July 2004;
- successfully entering the WA contestable electricity market by selling the full capacity of the first two Pinjarra cogeneration units, as well as the Alinta Wind Farm to contestable customers (businesses consuming more than a 5.7kW average load per year);
- successfully managing the \$430 million stage 4 expansion of the DBNGP on schedule and to budget, notwithstanding the tight construction market in WA;
- commencing front end engineering and design for the proposed stage 5 expansion of the DBNGP, which, at the date of this Booklet, will see an increase in capacity to the pipe of approximately 100TJ per day;
- achieving 16% growth in the throughput on the former Duke Energy east coast gas transmission pipelines during the period in which Alinta owned the assets (between 23 April 2004 and 4 October 2005 when they were divested to AIH); and
- being awarded projects to deliver gas to two regional Victorian areas (South Gippsland, comprising five towns, and the Yarra Ranges, comprising nine towns), under the Victorian Government's Natural Gas Extension Program.

(d) Organisation-wide capability

The Alinta management team also has a strong focus on building organisation-wide capability in optimising the assets under management and the skills needed to deliver growth and value to Alinta Shareholders. Alinta does this through a number of avenues:

- developing leadership capability within the organisation through customised leadership and management programs;
- building employee alignment to corporate strategy and values through an organisation-wide program known as 1 Alinta;
- building a strong performance and customer oriented employee base through investment in appropriate training and development opportunities;
- implementing a business improvement philosophy within the organisation and developing employee skills in this area; and
- executing initiatives and change management programs adopting a team based project approach that is balanced with both operational and enterprise support function involvement.

These initiatives are designed to ensure a sufficient and competent talent pool to enable Alinta to take advantage of growth opportunities without jeopardising existing operations.

(e) Corporate governance

Section 8.1 sets out the approach that New Alinta will take in relation to corporate governance following the successful completion of the Recommended Proposal. The corporate governance policies of New Alinta will be substantially similar to Alinta's corporate governance policies which are published on its website at www.alinta.net.au under the "Corporate Governance" tab.

2.7 Employees

Alinta believes that the Recommended Proposal presents a significant opportunity to combine the best performing elements of each business and at the same time remove any duplication that may exist. On Completion, New Alinta will immediately conduct an operational review across the combined business to ensure that resources are allocated efficiently and are managed in a way that both maintains continuity of business, safety and environmental performance and is able to capitalise on the current market growth. Following the operational review, Alinta believes that there will be a reallocation of employees which may result in some employees becoming redundant. Whilst opportunity will exist for some of these employees to be reallocated within the business, it is not expected that there will be sufficient opportunities for all employees. Alinta notes, however, that it has been very successful in retaining experienced and talented employees from the companies and assets it has acquired over the last four years. Alinta expects that the number of employees that will be made redundant will be in line with the estimates made in table 3.14.

2.8 Constitution of New Alinta Co and rights attaching to New Alinta Shares

As an Australian public company registered under the Corporations Act, New Alinta Co has adopted a constitution in substitution for the replaceable rules in the Corporations Act. Approval of the Schemes will result in Alinta Shareholders becoming New Alinta Shareholders who will be, as New Alinta Shareholders, bound by the terms of the New Alinta Constitution. Under the Corporations Act, a special resolution (at least 75% of votes cast in favour of the resolution) of shareholders is required to alter the New Alinta Constitution.

New Alinta Shareholders should note that the provisions relating to the *Gas Corporation (Business Disposal) Act 1999 (WA)* relating to the location of Alinta's head office and registered office and residency requirements for a majority of the directors of the Alinta Board which are set out in the Alinta Constitution, have not been included in the New Alinta Constitution, however, Alinta has no intention of moving the Alinta head office. Some important features of the New Alinta Constitution are summarised below:

(a) Directors

The New Alinta Constitution sets out the rights and obligations of the New Alinta Directors and officers of New Alinta Co, including:

- the appointment, election and removal of directors and company secretaries (the New Alinta Board must comprise at least four directors who are appointed for terms not exceeding three years and are eligible for re-appointment);
- the remuneration of New Alinta Directors (an aggregate of \$1.5 million for the remuneration of non-executive directors is provided in the New Alinta Constitution and the New Alinta Board has the power to fix the remuneration of each executive director);
- the powers and duties of New Alinta Directors; and
- the right of New Alinta Directors and auditors to be indemnified (subject to statute) against all liabilities incurred as a director or auditor of New Alinta Co, and the right of New Alinta Co to maintain insurance in respect of directors and auditors.

New Alinta Directors are not required to hold any securities in New Alinta Co. Nominations to the position of director must be received by the company at least 35 Business Days before the general meeting, except in the case of New Alinta Directors standing for re-election.

Quorum for a board meeting is four directors, unless the New Alinta Board decides otherwise. Resolutions at a meeting of directors are to be decided by a majority vote where the chairman (provided that the chairman and more than two directors are entitled to vote) has a casting vote.

(b) General meetings and voting

General meetings of New Alinta Co are to be held in accordance with the Corporations Act, and each New Alinta Shareholder will be entitled to receive notice of a general meeting, and financial and directors' reports, in accordance with the Corporations Act and, except in certain circumstances, attend and vote at a general meeting of New Alinta Co. The quorum required for a meeting of shareholders is five shareholders present in person or by proxy, attorney or representative entitled to vote, or the number of members of the company (whichever is the lesser).

Voting at any meeting of shareholders is by a show of hands (unless a poll is demanded). Each shareholder has one vote on a show of hands, and one vote for each fully paid share on a poll, or for a partly paid share, a fraction of a vote equal to the proportion which the amount paid on the share bears to the total issue price of the share. A poll may be demanded by the chairman of the meeting, or by at least five shareholders entitled to vote, or by shareholders entitled to cast at least 5% of the votes.

(c) Share capital and variation of rights

Subject to the Corporations Act and Listing Rules, the New Alinta Board may issue, grant options over or otherwise dispose of unissued shares on the terms and with the rights determined by the New Alinta Directors. The New Alinta Board may issue preference shares, including shares which are liable to be redeemed, in New Alinta Co.

New Alinta Co may issue Converting Shares in connection with the Recommended Proposal. The New Alinta Constitution states that each New Alinta Shareholder and each Converting Shareholder consents to and approves the Buy Back of the Converting Shares and appoints AGL and any of its directors as its attorney and agent for the purposes of approving the Buy Back and executing any documents necessary or desirable to give effect to the Buy Back.

If the capital of New Alinta Co is divided into different classes of shares, the rights attached to any class of share may only be altered with the written consent of the holders of 75% of the issued shares of the affected class, or by special resolution passed at a separate meeting of the holders of shares of the affected class.

(d) Dividends

Subject to the Corporations Act and the New Alinta Constitution, the New Alinta Board may declare any dividend it thinks appropriate and fix the time and method of payment. Dividends may be paid in cash or by distribution of specific assets, including securities in another corporation. Subject to the terms of issue of shares, all fully paid shares of a particular class on which any dividend is declared or paid are entitled to participate in the dividend equally, and partly paid shares are entitled to participate in proportion to the amount for the time being paid relative to the total issue price of the shares.

(e) Transfer of shares

New Alinta Shareholders may transfer shares in New Alinta Co in accordance with the ASTC Settlement Rules or by providing a document of transfer to the address of the registered office or register. Where permitted by the Listing Rules or ASTC Settlement Rules, the directors may refuse to register a transfer of shares, in which case notice of the refusal and reasons for it must be given to the lodging party by New Alinta Co within five Business Days after the date on which the transfer was lodged.

(f) Unmarketable parcels

New Alinta Co may, consistent with the Listing Rules, give notice to shareholders who hold shares which would not constitute a Marketable Parcel setting out its intention to sell the shares on behalf of the shareholder. New Alinta Co will pay the costs of the sale and the proceeds of the sale are held on trust for the former shareholder, to be paid at that former shareholder's direction. The notice must set a period of at least six weeks within which the New Alinta Shareholder can notify New Alinta Co that they wish to retain the shares. If a New Alinta Shareholder notifies New Alinta Co that they wish to retain the shares, New Alinta Co will not sell the shares.

(g) Winding up

If New Alinta Co is wound up, all fully paid shares are entitled to share equally in any surplus assets of New Alinta Co after payment of its debts. A liquidator, by approval of a special resolution of New Alinta Shareholders, may distribute New Alinta Co's assets (in kind) among the New Alinta Shareholders and determine how to divide assets as between the shareholders and different classes of shareholders. A liquidator cannot compel a shareholder to accept any securities in respect of which there is a liability as part of a distribution of the assets of New Alinta Co.

(h) Stapling

The New Alinta Board may by written notice (which may be given to the members affected or in a document given to ASX or ASIC, or the terms of an agreement with another stapling entity) declare that some or all shares, or other securities in New Alinta Co are "stapled" to specified securities or financial products (together referred to as securities) issued by an entity that is referred to as a stapling entity. From the date specified by that declaration and until destapling occurs, the stapled securities can only be transferred or otherwise dealt with together. New Alinta Co is appointed irrevocably as agent and attorney of each member to sign any document or do anything New Alinta Co reasonably considers to be necessary or desirable to implement a stapling proposal or to unstaple a security in New Alinta Co. As agent and attorney it may also receive and apply returned capital or redemption proceeds to apply for a security in New Alinta Co and apply for a security in another stapling entity and consent to be bound by the constitution of any stapling entity.

To the extent permitted by law, New Alinta Co must cooperate with each other stapling entity in everything relating to the stapled securities and New Alinta Co, and the activities of New Alinta Co in relation to the stapled securities are to take into account the stapling. The New Alinta Board may cooperate with any other stapling entity to facilitate the operation of the stapling entities as an economic entity for the benefit of members and of holders of securities in each stapling entity. For instance, joint meetings of members of each stapling entity may be held.

Destapling occurs so that stapling automatically ceases for stapled securities if the stapled securities cease to be transferable together or the members determine, by special resolution, that the stapling ceases.

In addition to the rights summarised above, the rights attaching to New Alinta Shares arise from a combination of the Corporations Act and the common law.

A copy of the New Alinta Constitution may be obtained from Alinta's website or by calling Alinta's Information Line on 1800 605 793 (within Australia) or +61 3 9415 4313 (outside Australia).

2.9 Ranking of New Alinta Shares

The New Alinta Shares to be issued pursuant to the Alinta Scheme will be fully paid ordinary shares and will rank equally in all respects with the existing New Alinta Shares.

2.10 New Alinta Director indemnities

(a) Deeds of Access, Indemnity and Insurance

Information in relation to the deeds of access, insurance and indemnity to be entered into by New Alinta Co with each of the New Alinta Directors is set out in section 8.2.

(b) Indemnities for New Alinta Directors under constitution

The indemnification of New Alinta Directors by New Alinta Co under its constitution is summarised in section 2.8.

3 FINANCIAL INFORMATION

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3.1 Summary financial outcomes

This section provides relevant financial information for Alinta Shareholders to consider when assessing the Alinta Scheme, including forward looking statements. Alinta Shareholders should refer to the caution included in the Important Notice section of this Booklet in relation to forward looking statements.

Pro forma forecast earnings provided in this section do not represent forecast reported earnings for New Alinta Co. All forward looking information in this section assumes that the acquisition of the AGL Infrastructure Assets, and the other proposed transactions described in sections 5.1 to 5.3, take place on 1 January 2006. This notional transaction date facilitates the provision of pro forma forecast earnings for 2 full years and therefore enables a meaningful comparison of financial performance under the revised ownership structure. If the Recommended Proposal occurs on 1 October 2006, then the New Alinta Co forecast NPAT for the full calendar year 2006 is provided in Table 3.12. To the extent that the actual acquisition date varies, the actual profit attributable to members of New Alinta Co may also vary considerably.

Assuming the Alinta and AGL Schemes and Buy Back are approved, New Alinta Co is forecasting an increase in normalised EPS for Alinta Shareholders following the first full year of operations. The impact on normalised EPS and DPS for the years ending 31 December 2006 and 2007, based on an assumed acquisition date of 1 January 2006, is set out in tables 3.1 and 3.2 below.

Table 3.1 – Pro forma forecast EPS

	Pro forma Year ending 31 December 2006	Pro forma Year ending 31 December 2007
NPAT attributable to members of Alinta (\$ millions) ¹	135.8	154.5
Alinta basic EPS (dollars) ⁴	0.51	0.56
Alinta diluted EPS (dollars) ⁴	0.49	0.54
NPAT attributable to members of New Alinta Co (\$ millions) ^{2,3}	260.1	299.9
New Alinta basic EPS (dollars) ⁵	0.52	0.59
New Alinta diluted EPS (dollars) ⁵	0.51	0.58
EPS accretion (dollars)	0.02	0.04
EPS accretion	4.1%	7.4%

1. Refer to table 3.3.

2. Refer to table 3.8.

3. The NPAT shown in the table above excludes costs (after tax) of \$44.6 million and \$1.4 million, for the years ending 31 December 2006 and 2007 respectively. In 2006, these after tax costs primarily relate to restructuring (\$29.6 million), and expensed transaction costs (\$15.0 million). These have been removed to show EPS on a normalised basis in both periods.

4. The assumed weighted average number of shares held in Alinta is 266.9 million and 275.9 million on an undiluted basis at 31 December 2006 and 31 December 2007 respectively, and 275.0 million and 283.9 million on a diluted basis at 31 December 2006 and 31 December 2007 respectively.

5. The assumed weighted average number of shares held in New Alinta Co is 498.4 million and 509.4 million on an undiluted basis at 31 December 2006 and 31 December 2007 respectively, and 506.4 million and 517.4 million on a diluted basis at 31 December 2006 and 31 December 2007 respectively.

Table 3.2 – Pro forma forecast declared DPS

	Pro forma Year ending 31 December 2006	Pro forma Year ending 31 December 2007
Alinta DPS (dollars)	0.44	0.46
New Alinta Co DPS (dollars)	0.46	0.50
DPS accretion (dollars)	0.02	0.04
DPS accretion	4.5%	8.7%

3.2 Overview of financial information

Alinta presents the following financial information to assist Alinta Shareholders to assess the Alinta Scheme and understand the impact that voting in favour of the Alinta Scheme will have on them, as well as the impact of the AGL Scheme and the Buy Back.

The AGL Infrastructure Assets forecast information contained in section 3.4 should be read in conjunction with the limitations explained in "Responsibility for information" contained within the Important Notice section of this Booklet.

All financial information is presented in accordance with AIFRS.

This section contains the following financial information:

(a) Alinta (section 3.3)

- pro forma historical income statements for the year ended 31 December 2005;
- pro forma forecast income statements for the years ending 31 December 2006 and 31 December 2007; and
- pro forma balance sheet as at 30 June 2006.

(b) AGL Infrastructure Assets (section 3.4)

- pro forma historical income statements for the years ended 30 June 2005 and 30 June 2006;
- pro forma forecast income statement for the year ending 30 June 2007; and
- pro forma balance sheet as at 30 June 2006.

(c) New Alinta Co (section 3.5)

- pro forma forecast income statements for the years ending 31 December 2006 and 31 December 2007; and
- pro forma balance sheet as at 30 June 2006.

(d) Description of synergies and restructure cost (section 3.6)

- forecast cost savings and synergies together with forecast restructuring costs and synergy related capital expenditure.

The financial information in this section should be read in conjunction with the risks described in section 4 and other information contained in this Booklet. Certain financial information in this section has been reviewed by PricewaterhouseCoopers Securities Ltd, whose Investigating Accountant's Report is attached (see Annexure C). Alinta Shareholders should note the scope and limitations of that report.

The financial information contained in this section has been presented in abbreviated form. It does not contain all the disclosures usually provided in an annual report prepared in accordance with the Corporations Act.

Risks surrounding forward looking statements are described in section 4.

The Alinta Directors' forecasts should be read in conjunction with the assumptions upon which they are based in sections 3.3(d), 3.4(d), 3.5(c) and 3.6 and the risks described in section 4.

3.3 Financial profile of Alinta

(a) Basis of preparation for Alinta financial information

(i) Alinta historical financial information

The pro forma historical financial information has been derived from the audited or reviewed financial statements of Alinta which have been adjusted for certain pro forma adjustments detailed in table 3.5, including the full year impact of the separate listing of AIH as if it had occurred on 1 January 2005.

(ii) Alinta forecast financial information

The pro forma forecast financial information for the years ending 31 December 2006 and 31 December 2007 have been prepared for illustrative purposes for use in this Booklet only. The pro forma forecast financial information is based on circumstances at the date of this Booklet and an assessment of present economic and operating conditions, and on a number of assumptions regarding future events and actions.

(iii) Alinta's accounting policies

The AIFRS accounting policies adopted by Alinta in the preparation of the financial information for the years ended 31 December 2005 to 31 December 2007 are set out in Alinta's financial report for the year ended 31 December 2005 (www.asx.com.au).

(b) Alinta pro forma income statements

The historical and forecast Alinta pro forma income statements are summarised in table 3.3.

The pro forma historical income statements have only been included to an EBIT level as the separate listing of AIH in October 2005 has resulted in changes to the funding structure and asset profile of Alinta.

Table 3.3 – Alinta pro forma income statements

\$ millions	Pro forma	Pro forma	Pro forma
	historical results	forecast results	forecast results
	year ended	year ending	year ending
	31 December	31 December	31 December
	2005 ^{1,2}	2006 ²	2007
Sales revenue from ordinary activities			
Energy markets	579.0	687.0	819.6
Wesfarmers LPG	74.8	56.7	63.3
Energy distribution	127.6	127.6	127.0
Asset management services	471.5	539.3	565.4
Power generation	0.7	53.1	149.2
Other income (unallocated)	3.5	2.8	6.1
Intersegmental eliminations	(233.3)	(259.5)	(387.5)
Total revenue from ordinary activities	1,023.8	1,207.0	1,343.1
EBITDA			
Energy markets	45.3	63.9	62.5
Wesfarmers LPG	31.3	20.3	29.3
Energy distribution	92.7	89.2	88.9
Asset management services	62.6	74.1	82.6
Power generation	(2.8)	13.9	43.6
Other	(40.8)	(47.2)	(49.3)
EBITDA from ordinary activities	188.3	214.2	257.6
Share of net profits of associates	11.3	8.3	7.1
Preference dividend income	16.3	16.3	16.3
Total EBITDA	215.9	238.8	281.0
Depreciation and amortisation	(28.0)	(38.4)	(49.3)
EBIT from continuing operations	187.9	200.4	231.7
Net interest expense		(16.6)	(12.0)
EBT		183.8	219.7
Income tax benefit/(expense)		(48.0)	(65.2)
NPAT		135.8	154.5
Outside equity interest		-	-
Profit attributable to members of Alinta		135.8	154.5

1. Refer to detail of pro forma adjustments at table 3.5.

2. Excludes non-recurring items included within table 3.12.

3. The pro forma historical income statements have only been included to an EBIT level as the separate listing of AIH in October 2005 has resulted in changes to the funding structure and asset profile of Alinta.

(c) Commentary on Alinta results – year ended 31 December 2005

(i) Energy markets

Revenue growth of 22% was driven by WA retail sales, and in particular:

- growth in gas customer numbers of 5% to 540,000 driven by a strong housing market;
- the retail gas business performance achieved a 6% increase in gas sales volumes to 50.8PJ driven by an increase in customer numbers and a colder than normal year; and
- Alinta commenced supplying electricity into the WA retail market in July 2005 with power sourced from the Alinta Wind Farm and standby arrangements prior to the first cogeneration unit at Pinjarra coming on line during the fourth quarter of 2005. Alinta's electricity base in WA grew to more than 1,000 customers during 2005.

The EBITDA margin fell from 9.8% in the year ended 31 December 2004 to 7.8% in the year ended 31 December 2005. EBITDA margins were impacted by the inclusion of \$150.9 million (2004: \$129.8 million) of revenue from the wholesale supply of energy at an EBITDA loss of \$12.1 million (EBITDA losses in the year ended 31 December 2004 were insignificant). The energy wholesale arrangements were put in place by the former owners of the Duke Energy pipelines (now owned by AIH). The EBITDA loss arises mainly from lower than anticipated gas sales growth from the Tasmanian gas reticulation network. The Tasmanian pipeline capacity sales were consistent with Alinta's expectations and plans have been implemented to reduce the size and duration of these losses. Excluding the impact of this wholesale agreement, retail EBITDA margins remained stable at 9.9%.

(ii) Wesfarmers LPG

The WLPG Sales Agreement operated on revised terms from 1 July 2005. Revenues from the Wesfarmers LPG Sales Agreement fell by 14.4% to \$74.8 million in the year ended 31 December 2005 reflecting a 30% reduction in LPG production to 221,000 tonnes, partially offset by the continued strength in world LPG prices (average price per tonne of US\$433 in 2005 compared with US\$350 in 2004).

The EBITDA contribution increased to \$31.3 million for 2005. The EBITDA margin of Wesfarmers LPG was 42% on revenue of \$74.8 million.

(iii) Energy distribution

The performance of the WA gas network was driven by the same trends as the energy markets segment. Revenue growth of 4.5% was underpinned by growth in volumes of 4.9% to 32PJ, with the associated tariffs governed by a regulated access agreement.

EBITDA margin improved from 70% to 73% reflecting the relatively stable cost structure of the business.

(iv) Asset management services

Asset management continued to be a major growth driver for Alinta with revenue increasing 26% to \$471.5 million. Revenue growth was underpinned by a number of new projects alongside the ongoing maintenance requirements:

- AAM has developed and is managing the Stage 4 expansion project of the DBNGP. This \$430 million expansion aims to increase the throughput of the pipeline by more than 100TJ/day. At present the project is tracking in line with cost and time budgets. A further \$1 million has been committed to the front end engineering and design of a potential Stage 5 expansion program that could see approximately \$1.5 billion spent expanding the pipeline's capacity by 375TJ/day; and
- APS has been managing the construction of the cogeneration plants at Pinjarra. The status of these projects is discussed in section 3.3(c)(v) below.

The EBITDA margin remained stable at 13%.

(v) Power generation

The financial performance of the power generation segment is driven by Alinta's cogeneration plants currently located at Alcoa's Pinjarra alumina refinery. The first 140MW cogeneration plant commenced generation during the fourth quarter of 2005. Steam is also now being supplied to Alcoa. As the commissioning process is fully complete, Alinta intends to run the plant at full output.

Given the focus on construction rather than operating activities during 2005, the earnings impact of power generation was minimal, with revenue of \$0.7 million and an EBITDA loss of \$2.8 million. The EBITDA result includes a \$2.5 million write-down of a compressor unit purchased for the Alcoa generation project.

(vi) Other income/EBITDA

Other income/EBITDA primarily relates to corporate costs. The expenses in the year ended 31 December 2005 were higher than other periods predominantly due to transaction costs arising on potential acquisitions and on the divestment of AIH. Transaction costs (other than Recommended Proposal costs) of \$13.5 million were expensed in the year ended 31 December 2005 (2004: \$2.1 million).

(vii) Share of net profits of associates

Alinta owns the following minority investments in infrastructure assets:

- 20% interest in AIH;
- 34% interest in UED;
- 20.1% interest in Multinet Gas; and
- investment in the DBNGP of 7.4% as at 31 December 2005 with commitments to increase the investment to 20%.

In addition to the equity share of net profits from these investments, Alinta receives a \$16.3 million preference dividend from UED that is treated as interest revenue in the financial statements. For the purposes of the pro forma results, the dividend has been separately disclosed within total EBITDA as it forms part of the base returns derived from UED. All revenues from corporate, construction, operating and maintenance contracts associated with these assets are included in section 3.3(c)(iv) above.

(viii) Depreciation

Increased depreciation reflects continued capital expenditure across a number of key segments:

- expansion activities within energy distribution reflecting continued capital investment in the network primarily due to new connections arising from the buoyant housing market in WA; and
- further investment and commissioning of the Alcoa cogeneration units from late 2005 onwards.

(d) Best estimate assumptions in the Alinta forecasts

In forecasting earnings for the years ending 31 December 2006 and 31 December 2007 as disclosed in table 3.3, the Alinta Directors have made the assumptions below. Actual comparisons for the year ended 31 December 2005 are provided where appropriate for comparative purposes.

(i) Revenue assumptions

	Actual year ended 31 December 2005	Pro forma forecast year ending 31 December 2006	Pro forma forecast year ending 31 December 2007
Energy markets			
Gas volumes sold (TJ)	50,770	53,556	55,545
New customer connections	19,995	19,652	17,435
Electricity sold (GWh)	655	1,763	2,588
Gas and electricity prices are consistent with the current regulatory price paths in Alinta's energy markets with no significant changes in 2006 and 2007			
Wesfarmers LPG			
Volume (tonnes)	221,000	164,571	180,102
Average effective A\$/US\$ exchange rate	0.76	0.74	0.74
LPG prices (average US\$/tonne)	US\$433	US\$510	US\$507
Energy distribution			
Gas volumes (TJ)	31,939	31,590	31,922
Average tariff (A\$/GJ)	3.75	3.86	3.85
Power generation			
Output (GWh)	-	879	2,219

The power generation output assumptions are based on commissioning of the first cogeneration power station on 14 March 2006, the second power station on 1 February 2007, and a third power station on 1 October 2007.

(ii) Asset management revenue and operating expenditure assumptions

Operating expenditure and associated revenue relating to the operation, management and maintenance of the infrastructure assets has been forecast on the basis of the ability to execute the operating plan to meet planned network/generation availability and performance efficiency over the forecast period.

(iii) Cost assumptions

The majority of gas/electricity costs are based on contractual commitments. Uncontracted costs reflect market prices which vary from time to time with wages increasing by 5% per annum and other expenditure increasing in line with CPI as detailed below.

(iv) Interest assumptions

Interest on Alinta Network Holdings' \$570 million senior debt facility is assumed to be at effective rates of 6.0% and 6.2% for the years ending 31 December 2006 and 2007 respectively, of which 80% is hedged throughout the forecast period. Interest on the unhedged portion has been based on a rate of 5.75% plus a spread of 50 basis points.

Interest on Alinta's \$240 million cogeneration construction facility is assumed to be at effective rates of 6.8% and 7.0% for the years ending 31 December 2006 and 2007 respectively, of which 90% is hedged throughout the forecast period. Interest on the unhedged portion has been based on a rate of 5.75% plus a spread of 110 basis points.

Interest on excess cash is assumed to accrue at an average rate of 5.85%.

(v) AGL dividend

The forecasts exclude dividend income from the temporary 19.9% investment in AGL and associated borrowing costs as neither will be relevant to earnings going forward.

(vi) Taxation assumptions

Taxation assumptions reflect a corporate tax rate of approximately 30%, including tax within the share of profits of equity accounted associates.

(vii) Inflation assumptions

CPI of between 2.5–2.8% over the forecast period.

(viii) General assumptions

The Alinta Directors have also made the following general assumptions for the Alinta forecasts in addition to those outlined above:

- no changes of a material nature to Alinta's accounting policies, the Australian Accounting Standards, Statements of Accounting Concepts or other mandatory professional reporting requirements including Urgent Issues Group and the Corporations Act which could have a material effect on Alinta's forecast financial results;
- no significant changes in legislation, regulatory requirements, government policy, or to the political or economic environment in Australia and New Zealand within which Alinta operates;
- no significant industrial, contractual, competitive or political disturbances impacting Alinta and/or the continuity of its operations;
- no material environmental losses or material legal claims not previously recognised;
- no significant change to the competitive landscape of the energy industry in which Alinta has an interest; and
- no change in taxation legislation which will have a material impact on Alinta's forecast financial results.

(e) Alinta pro forma balance sheet

Set out below is the pro forma balance sheet for Alinta as at 30 June 2006.

Table 3.4 – Alinta pro forma balance sheet

\$ millions	Reviewed Alinta 30 June 2006	Pro forma adjustments ¹	Pro forma Alinta 30 June 2006
Current assets			
Cash	167.5	551.4	718.9
Receivables	353.7	(0.1)	353.6
Inventories	9.2	-	9.2
Financial Assets	1,591.8	(1,591.8)	-
Other assets	17.9	-	17.9
Total current assets	2,140.1	(1,040.5)	1,099.6
Non-current assets			
Receivables	124.2	-	124.2
Equity accounted investments	246.8	-	246.8
Property, plant and equipment	909.1	-	909.1
Goodwill/Distribution licences/Other intangibles	122.9	-	122.9
Financial assets	2.6	-	2.6
Deferred tax assets	39.2	(39.2)	-
Other assets	14.3	-	14.3
Total non-current assets	1,459.1	(39.2)	1,419.9
Total assets	3,599.2	(1,079.7)	2519.5
Current liabilities			
Payables	125.8	(7.8)	118.0
Interest bearing liabilities	1,265.5	(1,200.0)	65.5
Income tax payable	1.3	-	1.3
Provisions	72.4	-	72.4
Other	67.6	-	67.6
Total current liabilities	1,532.6	(1,207.8)	324.8
Non-current liabilities			
Interest bearing liabilities	854.0	-	854.0
Provisions	3.0	-	3.0
Deferred tax liabilities	93.6	14.9	108.5
Other	3.2	-	3.2
Total non-current liabilities	953.8	14.9	968.7
Total liabilities	2,486.4	(1,192.9)	1,293.5
Net assets	1,112.8	113.2	1,226.0

1. Pro forma adjustments have been made to remove the 30 June 2006 balances relating to Alinta's 19.9% investment in AGL, as well as associated funding and deferred tax balances, as if the investment had never been part of Alinta's asset portfolio.

(f) Reconciliation of Alinta reported NPAT to pro forma EBIT

The pro forma EBIT contained in table 3.3 has been shown on a normalised basis (i.e. to exclude the impact of acquisitions and other adjustments). This is to enable Alinta Shareholders to compare the normalised historical results of Alinta to the Alinta forecast earnings contained in this Booklet.

Table 3.5 reconciles Alinta's audited NPAT to pro forma EBIT as stated in table 3.3 for the year ended 31 December 2005.

Table 3.5 – Reconciliation of Alinta reported results to pro forma EBIT

\$ millions	Year ended 31 December 2005
Audited net profit after tax (NPAT)¹	102.0
Add: income tax expense	56.9
Add: borrowing costs	52.8
Profit before borrowing costs and tax	211.7
<i>Pro forma adjustments</i>	
Less: interest income ²	(21.9)
Add/(Less): Other ³	(1.9)
Pro forma historical EBIT	187.9

1. Audited NPAT (from continuing operations) extracted from the income statement within Alinta's audited financial statements for the year ended 31 December 2005.
2. Reported profit from ordinary activities before borrowing costs and tax includes interest revenue. This revenue, with the exception of the UED preference dividend, has been removed to calculate pro forma EBIT.
3. Other net normalisation adjustments to EBIT include the following gross-ups to reflect a full year's impact of events occurring in the period including:
 - as if Alinta's interest in AIH had been 20% since 1 January 2005; and
 - fees earned from managing and operating the AIH assets as if the operating arrangements and current ownership structure had been in place from 1 January 2005.

3.4 Financial profile of AGL Infrastructure Assets

This section provides a financial profile of the AGL Infrastructure Assets to assist Alinta Shareholders in fully understanding their impact on Alinta's financial performance. The AGL Infrastructure Assets historical information has been included for comparative purposes.

The AGL Information contained in this section 3.4 has been provided by AGL for the purpose of inclusion in the Alinta Scheme Booklet. AGL Energy is responsible for the AGL Information. Alinta has not audited, reviewed or independently verified the AGL Information and disclaims responsibility for it.

The AGL Forecast Information contained in this section 3.4 has been provided by AGL for the purpose of inclusion in the Alinta Scheme Booklet. AGL Energy is responsible for ensuring that the AGL Forecast Information is not misleading or deceptive in any material respect (whether by omission or otherwise) and is responsible for the AGL Forecast Information. Alinta has not audited, reviewed or independently verified the AGL Forecast Information and disclaims responsibility for it.

This section 3.4 should be read in conjunction with the limitations contained in the Important Notice section of this Booklet under the heading "Preparation of, and responsibility for, this Booklet".

(a) Basis of preparation of AGL Infrastructure Assets financial information

(i) AGL Infrastructure Assets historical financial information

Pro forma historical financial information for the AGL Infrastructure Assets has been derived from information provided by AGL, adjusted to reflect the historical impact of changes in operations and the impact of significant one-off transactions.

(ii) AGL Infrastructure Assets forecast financial information

AGL has provided the forecast income statement for the year ending 30 June 2007. The key assumptions made by AGL management and adopted in these forecasts are detailed in section 3.4(d).

(b) AGL Infrastructure Assets pro forma income statements

The historical and forecast income statements of the AGL Infrastructure Assets are summarised in table 3.6.

The pro forma forecasts for the AGL Infrastructure Assets have been provided by AGL. These pro forma forecasts have been prepared after considering the actual operating results and trading conditions for the year ended 30 June 2006 of the AGL Infrastructure Assets businesses that will be owned by New Alinta Co after the completion of the Recommended Proposal.

The pro forma forecast for the year ending 30 June 2007 includes the following key assumptions:

- all the AGL Infrastructure Assets currently owned by AGL are included in the pro forma financial forecast from 1 July 2006 to 30 June 2007; and
- the pro forma income statements are presented before significant items, which for the 2006 financial year included costs relating to AGL's original demerger proposal, the AGL Takeover Bid, the Alinta Takeover Bid and the Recommended Proposal and for the 2007 financial year, include costs associated with the Recommended Proposal.

Table 3.6 – AGL Infrastructure Assets pro forma income statements

\$ millions	Pro forma historical results year ended 30 June 2005	Pro forma historical results year ended 30 June 2006	Pro forma forecast results year ending 30 June 2007
<i>Revenue from ordinary activities</i>			
Gas networks	339.4	327.9	339.5
Electricity networks	199.1	209.0	203.7
Agility	428.6	516.9	630.1
Power generation ¹	7.9	19.1	23.9
Gas Valpo	38.2	67.3	91.2
Other	11.1	9.2	2.1
	1,024.3	1,149.4	1,290.5
Less intersegmental revenue	(254.0)	(295.7)	(333.6)
Revenue from ordinary activities	770.3	853.7	956.9
<i>EBITDA</i>			
Gas networks	204.4	192.6	201.9
Electricity networks	103.0	106.7	99.4
Agility	66.8	76.2	85.3
Power generation ¹	5.6	14.6	21.3
Gas Valpo	8.5	20.3	21.6
Other	2.8	1.6	1.4
EBITDA from operating activities	391.1	412.0	430.9
<i>Share of net profits from associates/partnerships</i>			
APT	19.2	21.8	19.3
ActewAGL	32.5	33.9	34.2
	51.7	55.7	53.5
Total EBITDA	442.8	467.7	484.4
Depreciation and amortisation	(113.1)	(113.6)	(125.4)
EBIT	329.7	354.1	359.0

1. Power generation includes the Cawse Cogeneration Plant and the Wattle Point Wind Farm, acquired as part of the Southern Hydro acquisition on 30 November 2005. For the purpose of this Scheme Booklet earnings from the Wattle Point Wind Farm have only been included in the 2006 historical results, from the date of acquisition.

(c) Commentary on AGL Infrastructure Assets forecast

A discussion of the key factors impacting the pro forma financial forecast for AGL Infrastructure Assets is set out below. Key assumptions for the year ended 30 June 2007 are set out in section 3.4 (d).

(i) Gas networks and electricity networks

The current regulatory pricing period for gas networks commenced on 1 July 2005, resulting in lower tariffs for the year ended 30 June 2006 compared to the previous corresponding period. EBITDA in the 2007 financial year is anticipated to be higher than the 2006 financial year largely due to tariff increases, higher volumes and lower operating costs.

The current regulatory pricing period for electricity networks commenced on 1 January 2006, resulting in lower tariffs. As a result, EBITDA in the 2007 financial year is anticipated to be below the 2006 year.

(ii) Agility

Agility is anticipated to continue to grow during the forecast period due to sustained demand for its services driven by recent acquisitions in Queensland and WA and the large capital expenditure programs of owners of energy infrastructure assets.

(iii) ActewAGL

The forecast contribution to AGL Infrastructure Assets from its 50% interest in the ActewAGL distribution partnership is anticipated to be in line with the previous year, with higher tariffs offset by a return to average weather conditions.

(iv) Gas Valpo

The increased EBITDA from Gas Valpo for the forecast year compared to the previous year is largely due to higher volumes purchased by a large industrial customer. The forecast also assumes gas restrictions consistent with the prior year levels.

(v) APT

The EBITDA contribution from AGL's 30% interest in APT is forecast to be lower than the previous year, mainly due to the end of a favourable gas transmission contract and lower tariffs from the Amadeus Basin to Darwin pipeline, partially offset by contributions from new contracts and investments. The forecast also includes an initial full year contribution from the Murraylink underground electricity transmission system acquired on 30 March 2006.

(vi) Power generation (contracted)

The forecast assumes the electricity output and green products in relation to the Wattle Point Wind Farm is fully contracted to AGL Energy, consistent with terms negotiated between AGL and Alinta.

The contribution from Cawse cogeneration in the forecast year is anticipated to be in line with the previous year.

(d) Key assumptions used in determining AGL Infrastructure Assets forecasts

The AGL Infrastructure Assets include regulated infrastructure assets and Agility, which operates in a competitive market segment. As a result, profitability and cash flow can be impacted by a range of factors. Future matters are, by their nature, subject to significant uncertainties, many of which will be outside the control of management. As a result, no assurance can be given that the forecasts will be achieved. Key assumptions used by AGL management in determining the forecasts for AGL Infrastructure Assets contained in Table 3.6 are set out below:

- transportation volumes, tariffs and cost of sales for Gas Networks and Electricity Networks are materially in accordance with current regulatory determinations, adjusted for operating conditions experienced over the year to 30 June 2006;
- Agility's existing customers are retained on their current terms, with anticipated growth in third party revenue following recent acquisitions in Queensland and WA;
- the operating results, cash flows, franking and financial position of non-controlled and non-publicly listed investments are in line with the current estimates provided by the management of these businesses;
- the operating results, cash flows, franking and financial position of the 30% investment in APT are in line with market outlook statements made by APT, but excluding any impact as a result of APT's takeover offer for GasNet announced on 22 August 2006;
- Gas Valpo in Chile continues supply to its customers in line with current levels and prices;
- there is an average foreign currency exchange rate of the Chilean peso relative to the Australian dollar of approximately 377 Chilean pesos to the Australian dollar for the forecast period;
- business operating costs are consistent with those for the year ended 30 June 2006 (including no adjustment for the financial impact of any employees whose positions may have become redundant following completion of the Recommended Proposal);
- the AGL Infrastructure Assets corporate costs are consistent with an allocation of 30% of historic AGL Group corporate costs;
- there is an average CPI of approximately 2.5% per annum for the forecast period;
- no changes of a material nature occur to relevant accounting policies or to AIFRS, other mandatory financial reporting requirements applicable in Australia or the Corporations Act, in each case which could have a material effect on the AGL Infrastructure Assets financial results, including cash flows;
- no significant changes occur in legislation, regulatory requirements or government policy, or to the political or economic environment in Australia or Chile that impact on the AGL Infrastructure Assets;
- no significant industrial, contractual, competitive or political disturbances or other matters beyond management control impact the AGL Infrastructure Assets and the continuity of their operation;
- no material legal claims or liabilities arise that impact on the AGL Infrastructure Assets which have not previously been recognised;
- no significant changes occur to the competitive landscape of the Australian or Chilean energy industry; and
- no change occurs in Australian taxation legislation or tax legislation in other jurisdictions which will have a material impact on the financial results of the AGL Infrastructure Assets, cash flows and franking.

(e) AGL Infrastructure Assets pro forma balance sheet

Set out below is the pro forma balance sheet for the AGL Infrastructure Assets as at 30 June 2006, which has been derived from Appendix 4E Preliminary Final Report released by AGL on 16 August 2006 to Alinta and information separately provided by AGL management.

Table 3.7 – AGL Infrastructure Assets pro forma balance sheet

	AGL Infrastructure Assets Pro forma 30 June 2006
\$ millions	
Current assets	
Cash ¹	44.3
Receivables	105.5
Inventories	4.6
Other assets	2.9
	157.3
Non-current assets	
Receivables	22.2
Equity accounted investments ²	786.7
Property, plant and equipment	3,613.7
Goodwill and intangibles	350.5
Deferred tax asset	72.0
Other financial assets	17.9
Other assets	18.6
	4,881.6
Total assets	5,038.9
Current liabilities	
Payables	74.7
Interest bearing liabilities ¹	2,005.8
Income tax payable	63.3
Provisions	25.6
Other	2.4
	2,171.8
Non-current liabilities	
Interest bearing liabilities ¹	1,142.9
Other financial liabilities	30.4
Provisions	23.6
Deferred tax liabilities	768.0
Other liabilities	6.2
	1,971.1
Total liabilities	4,142.9
Net assets	896.0

1. Net debt for the year ended 30 June 2006 has been agreed under the Merger Implementation Agreement to be \$3,104 million. This is the net debt figure at 30 June 2006 split between current (\$2,005.8 million) and non-current (\$1,142.9 million) less cash and cash equivalents (\$44.3 million).
2. Equity accounted investments includes AGL's 50% share of ActewAGL distribution partnership (\$556.2 million) and AGL's 30% investment in APT (\$230.5 million).

3.5 New Alinta Co

(a) Basis of preparation of New Alinta Co financial information

The New Alinta Co forecast financial information has been prepared on a basis consistent with the assumptions in section 3.3(d) and 3.4(d) unless noted.

(i) New Alinta Co pro forma financial information

The pro forma income statements of New Alinta Co for the years ending 31 December 2006 and 31 December 2007 are based on the Alinta pro forma forecasts (per table 3.3) adjusted to reflect:

- Alinta purchasing the AGL Infrastructure Assets (as set out in the pro forma forecast income statement per table 3.6 adjusted to reflect alignment to a 31 December financial year end), as if this had occurred on 1 January 2006;
- the amortisation of intangible assets arising on acquisition;
- forecast synergies and restructure costs per section 3.6; and
- the sell-down of 33% of Alinta's interest in the WA Retail Business.

(ii) New Alinta Co pro forma balance sheet

The New Alinta Co pro forma balance sheet has been prepared from the Alinta pro forma balance sheet (per table 3.4) adjusted to reflect:

- the acquisition of the AGL Infrastructure Assets (as set out in the pro forma balance sheet per table 3.7) and related acquisition accounting entries; and
- the sell-down of 33% of Alinta's interest in the WA Retail Business.

(iii) Merger synergies and restructure costs

Included within the New Alinta Co pro forma financial information is an estimate of the synergies and one-off restructuring costs that are expected to arise following the Recommended Proposal.

For a further discussion of synergies and restructure costs, refer to section 3.6.

(b) New Alinta Co pro forma forecast income statement

Set out below is the pro forma forecast income statement for the years ending 31 December 2006 and 31 December 2007 for New Alinta Co.

Table 3.8 – New Alinta Co pro forma income statement

\$ millions	Pro forma	Pro forma
	forecast results	forecast results
	Year ending	Year ending
	31 December	31 December
	2006	2007
Sales revenue from ordinary activities		
Energy markets ¹	766.3	910.8
Wesfarmers LPG	56.7	63.3
Energy distribution ²	671.1	674.7
Asset management services ³	1,108.1	1,224.6
Power generation ⁴	60.2	156.2
Other income (unallocated)	8.5	7.2
Intersegmental eliminations	(574.2)	(721.1)
Total revenue from ordinary activities	2,096.7	2,315.7
EBITDA		
Energy markets ¹	87.2	84.4
Wesfarmers LPG	20.3	29.3
Energy distribution ²	388.5	391.5
Asset management services ³	141.2	224.8
Power generation ⁴	18.9	49.4
Other	(62.8)	(47.9)
EBITDA from ordinary activities	593.3	731.5
Share of net profits of associates ⁵	62.1	63.8
Preference dividend income	16.3	16.3
Total EBITDA	671.7	811.6
Depreciation and amortisation	(108.4)	(128.4)
EBIT from continuing operations	563.3	683.2
Net interest expense	(262.4)	(270.6)
EBT	300.9	412.6
Income tax benefit/(expense)	(86.8)	(116.9)
NPAT	214.1	295.7
Outside equity interest	1.4	2.8
Profit attributable to members of New Alinta Co	215.5	298.5

The AGL Infrastructure Assets are disclosed within the following segments:

1. Includes Gas Valpo.
2. Includes the NSW gas distribution networks and Victorian electricity distribution networks (Solaris).
3. Includes Agility.
4. Includes Cawse Cogeneration Plant.
5. Includes 50% interest in ActewAGL distribution partnership and 30% interest in APT.

Table 3.9 – Composition of New Alinta Co income statement

\$ millions	Year ending	Year ending
	31 December	31 December
	2006	2007
NPAT from Alinta per table 3.3	135.8	154.5
EBIT from AGL Infrastructure Assets	363.7	364.4
Additional net interest expense (pre-tax) ¹	(262.0)	(275.0)
Depreciation and amortisation (pre-tax) ²	46.2	45.3
Synergies (pre-tax) ³	22.6	55.2
One-off restructuring costs (pre-tax) ³	(42.3)	(1.9)
Expensed transaction costs (pre-tax) ⁴	(15.0)	-
Restatement of Wattle Point Wind Farm to finance lease ⁵	2.8	3.4
Income tax adjustment ⁶	(37.7)	(50.2)
NPAT	214.1	295.7
Outside equity interest ⁷	1.4	2.8
Pro forma profit attributable to members of New Alinta Co	215.5	298.5

1. Interest expense incurred on the \$3.1 billion borrowings relating to the AGL Infrastructure Assets and a \$247 million loan note facility with AGL Energy, a reduction in interest revenue following a cash outlay of \$572 million to acquire Alinta's 19.9% investment in AGL, and the payment of associated transaction costs.
2. Depreciation rate adjustments to align the rates of depreciation applied to the AGL Infrastructure Assets with Alinta accounting policies and to recognise depreciation and amortisation expense on property, plant and equipment and finite life intangible assets recognised at fair value on acquisition of the AGL Infrastructure Assets by Alinta.
3. Synergies and one-off cost savings (pre-tax), refer to section 3.6.
4. Transaction costs required to be expensed in the period.
5. Restatement of Wattle Point Wind Farm to a finance lease receivable results in a reduction in EBITDA and depreciation which is more than offset by an increase in interest revenue.
6. Income tax adjustment for the AGL Infrastructure Assets operations and tax effects of pro forma adjustments.
7. Allocation of New Alinta Co profit/loss to outside equity interest representing AGL Energy's 33% portion of AlintaAGL.

(c) Best estimate assumptions in the New Alinta Co forecasts

The key underlying assumptions for all Alinta and AGL Infrastructure Assets are as described in sections 3.3(d) and 3.4(d) respectively.

Forecast results for New Alinta Co for the year ending 31 December 2006 and 31 December 2007 (New Alinta Co Forecasts) incorporate forecast results for the AGL Infrastructure Assets based on financial information provided by AGL for the years ended 30 June 2006 and 30 June 2007, contained in section 3.4 and forecast results for the 6 months ended 31 December 2007 as estimated by Alinta.

Forecast results for the AGL Infrastructure Assets for the 6 months ending 31 December 2007 have been prepared by Alinta on the basis of publicly available information (including regulatory data) and industry knowledge, as well as the views of Alinta's Directors. Seasonality impacts have been estimated using historical trends in order to align the forecasts to Alinta's year end of 31 December.

The assumptions underlying the forecasts for the 6 months ending 31 December 2007 are provided below. The underlying assumptions upon which these key assumptions are based may not align with the forecast assumptions utilised by AGL in preparing their forecasts for the year ending 30 June 2007, as the latter have not been provided to Alinta by AGL.

Alinta disclaims responsibility for the New Alinta Co Forecasts to the extent that they are based on any forecast information provided by AGL which is misleading or deceptive in any material respect (whether by omission or otherwise).

This section 3.5 should be read in conjunction with the limitations contained in the Important Notice section of this Booklet under the heading "Preparation of, and responsibility for, this Booklet".

The key additional/adjusted assumptions applied in compiling the New Alinta Co forecasts are as follows:

- synergies and non-recurring restructure costs (refer to section 3.6) are achieved/incurred. These are based on a full year effect of those actions anticipated to take place in the first and second years;
- amortisation of \$14.6 million in each of the years ending 31 December 2006 and 31 December 2007 relating to identifiable intangibles recognised on acquisition;
- alignment of depreciation rates for AGL Infrastructure Assets with Alinta's accounting policies;
- adjustments and reclassifications to reflect the Wattle Point Wind Farm arrangements described in section 6.3 as a finance lease under AASB 117 Leases;
- interest on the \$3.1 billion of AGL Infrastructure Assets borrowings acquired is assumed to be at the effective rate of 6.5% for the year ending 31 December 2006 and 31 December 2007, of which 80% is hedged throughout the forecast period;
- interest on the \$247.0 million loan note with AGL Energy is assumed to be at the effective rate of 9.8% for the years ending 31 December 2006 and 31 December 2007, and is unhedged; and
- adjustment to AGL Infrastructure Assets forecasts to align New Alinta Co to year end of 31 December, effected by adjusting for historically observed gas networks earnings seasonality being 45% for the 6 months to June and 55% for the 6 months to December.

For the six months ending 31 December 2007, the following key additional assumptions have been made by Alinta in relation to AGL Infrastructure Assets.

(i) Gas networks and electricity networks

	Pro forma forecast six months ending 31 December 2007
Electricity volume (GWh)	2,166
Gas volumes (PJ)	53.5

Transportation tariffs are in accordance with current regulatory determinations with no significant changes expected in 2007.

The key underlying assumptions for the period prior to 30 June 2007 are included in section 3.4(d).

(ii) Power generation

Forecasts for Cawse Cogeneration Plant and Wattle Point Wind Farm are consistent with prior periods.

(iii) Energy investments

Energy investments includes investments in ActewAGL and APT. The forecast contribution from these investments for the six months ending 31 December 2007 is detailed below.

\$ millions	Pro forma forecast six months ending 31 December 2007
ActewAGL – Equity accounted share of EBIT (50%)	20.0
APT – Equity accounted share of NPAT (30%)	9.9

The key underlying assumptions for the period prior to 30 June 2007 are included in section 3.4(d).

All other general assumptions are consistent with the year ending 30 June 2007.

(d) New Alinta Co pro forma balance sheet

Set out below is the New Alinta Co pro forma balance sheet at 30 June 2006. The pro forma adjustments have been summarised in the table below.

Table 3.10 – New Alinta Co pro forma balance sheet

	A	B	C	D
	Pro forma Alinta 30 June 2006 ¹	Pro forma AGL infrastructure assets ²	Fair value adjustments and net consideration paid ³	Pro forma New Alinta Co 30 June 2006
\$ millions				
<i>Current assets</i>				
Cash	718.9	44.3	(642.1)	121.1
Receivables	353.6	105.5	-	459.1
Inventories	9.2	4.6	-	13.8
Other assets	17.9	2.9	(14.3)	6.5
Total current assets	1,099.6	157.3	(656.4)	600.5
<i>Non-current assets</i>				
Receivables	124.2	22.2	-	146.4
Equity accounted investments	246.8	786.7	-	1,033.5
Property, plant and equipment	909.1	3,613.7	126.5	4,649.3
Goodwill and intangibles	122.9	350.5	1,716.2	2,189.6
Deferred tax assets	-	72.0	-	72.0
Financial assets	2.6	17.9	211.0	231.5
Other assets	14.3	18.6	-	32.9
Total non-current assets	1,419.9	4,881.6	2,053.7	8,355.2
Total assets	2,519.5	5,038.9	1,397.3	8,955.7
<i>Current liabilities</i>				
Payables	118.0	74.7	-	192.7
Interest bearing liabilities	65.5	2,005.8	(55.5)	2,015.8
Income tax payable	1.3	63.3	(63.3)	1.3
Provisions	72.4	25.6	-	98.0
Other liabilities	67.6	2.4	-	70.0
Total current liabilities	324.8	2,171.8	(118.8)	2,377.8
<i>Non-current liabilities</i>				
Interest bearing liabilities	854.0	1,142.9	247.0	2,243.9
Provisions	3.0	23.6	-	26.6
Deferred tax liabilities	108.5	768.0	(445.6)	430.9
Financial liabilities	-	30.4	-	30.4
Other liabilities	3.2	6.2	-	9.4
Total non-current liabilities	968.7	1,971.1	(198.6)	2,741.2
Total liabilities	1,293.5	4,142.9	(317.4)	5,119.0
Net assets	1,226.0	896.0	1,714.7	3,836.7

	A	B	C	D
	Pro forma Alinta 30 June 2006 ¹	Pro forma AGL infrastructure assets ²	Fair value adjustments and net consideration paid ³	Pro forma New Alinta Co 30 June 2006
\$ millions				
Equity				
Share capital	941.4	-	2,512.3	3,453.7
Retained profits and other reserves	284.6	-	(21.6)	263.0
Outside equity interest	-	-	120.0	120.0
	1,226.0	-	2,610.7	3,836.7

1. Refer to table 3.4.

2. Refer to table 3.7.

3. Represents:

- The recognition of the fair value of 100% of the AGL Infrastructure Assets by Alinta requiring adjustments of \$1,716.2 million to goodwill and intangibles, \$337.5 million to PP&E and reduction in deferred tax liabilities (\$445.6 million).
- Consideration of \$642.1 million cash (inclusive of transaction costs) and the sale of 33% of the WA Retail Business to AGL Energy for a fair value of \$367 million.
- Reduction in interest bearing liabilities of \$55.5 million to reflect the conversion of the Alinta RePS to share capital.
- Cash receipt of \$63.3 million which is used to settle the AGL Infrastructure Assets income tax liability.
- Recognition of \$247.0 million loan notes payable to AGL Energy in relation to funding provided to the WA Retail Business.
- Reclassification of the acquired Wattle Point Wind Farm to a finance lease, requiring recognition of a finance lease receivable (\$211.0 million), and a reduction in property, plant and equipment of a corresponding amount.

(e) Gearing and interest cover ratios of New Alinta Co

Set out below are gearing and interest cover ratios for New Alinta Co, based on the pro forma forecast income statements for the years ending 31 December 2006 and 31 December 2007 and the pro forma balance sheet set out previously.

Table 3.11 – Gearing and interest cover ratios

	Pro forma New Alinta Co
Gearing ratios (at 30 June 2006)	
Net debt to net debt + equity (%)	52.0%
Interest cover ratios (year ending 31 December 2006)	
EBITDA to net interest (times)	2.6
EBIT to net interest (times)	2.2
Interest cover ratios (year ending 31 December 2007)	
EBITDA to net interest (times)	3.0
EBIT to net interest (times)	2.5

(f) Sensitivity analysis on the New Alinta Co pro forma forecasts

The forecast in sections 3.5(b) is based on certain best estimate assumptions about future events. The outcome of these future events cannot be predicted with certainty, and as a result, variations from forecast financial information are to be expected.

The tables below present a summary of sensitivities of the forecast financial information for the years ending 31 December 2006 and 31 December 2007 to movements in a number of material assumptions.

Care should be taken in interpreting these sensitivities as they consider movements on an isolated basis, whereas in reality the effects of movements may be offset or compounded by movements in other variables. Furthermore, in the normal course of business, management would be expected to respond to any adverse changes in these key variables to minimise the net effect on financial performance.

(i) Changes in interest rates

Movements in interest rates affect the unhedged portion of debt. The table below shows the estimated impact of a 0.5% movement in the interest rate on unhedged debt on the fair value of financial instruments for the years ending 31 December 2006 and 31 December 2007.

Interest rate changes: \$ millions	Impact on NPAT New Alinta Co			
	Year ending		Year ending	
	31 December 2006		31 December 2007	
Increase/decrease of +/- 0.5%	(2.8)	2.8	(2.9)	2.9

(ii) Changes in synergies achieved

Section 3.6 describes the forecast cost savings following the implementation of the Recommended Proposal. The impact of a change in the level of synergies achieved is detailed in the table below.

Cost savings changes: \$ millions	Impact on NPAT New Alinta Co			
	Year ending		Year ending	
	31 December 2006		31 December 2007	
Increase/decrease of +/- 25% synergies achieved	4.0	(4.0)	10.0	(10.0)

(iii) Exercise of put options

AGL Energy has granted New Alinta Co the rights to require AGL Energy to acquire and assume the Gas Valpo and Wattle Point Wind Farm assets. If these options were to be exercised, the impact on New Alinta Co NPAT is as detailed below.

Date of exercise of Gas Valpo option ¹ : \$ millions	Impact on NPAT New Alinta Co			
	Year ending		Year ending	
	31 December 2006		31 December 2007	
30 June 2006	(2.3)		(3.5)	
31 December 2006	0.0		(3.5)	

Date of exercise of Wattle Point option ² : \$ millions	Impact on NPAT New Alinta Co			
	Year ending		Year ending	
	31 December 2006		31 December 2007	
30 June 2006	(0.3)		(0.3)	
31 December 2006	Not Applicable		Not Applicable	

1. The Gas Valpo option expires 12 months after the Implementation Date.
2. The Wattle Point Wind Farm option expires six months after the Recommended Proposal Implementation Date.

(iv) Subsequent event - Investment in APT units

Over the period from 16 August to 22 August 2006, Alinta acquired a total of 28.6 million units in APT for a total cost of \$142.9 million, financed by a debt facility. This represents approximately 10.25% of APT. This is separate from the 30% interest in APT that will form part of New Alinta under the Recommended Proposal.

As noted in section 2.2(d), APT has commenced proceedings before the Takeovers Panel in relation to Alinta's acquisition of the 28.6 million APT units and the Takeovers Panel has issued interim orders in those proceedings.

The estimated impact of this additional investment on Alinta and New Alinta Co NPAT forecasts is detailed below. The effect of Alinta continuing to hold approximately 10.25% or acquiring a further 4.75% of APT, which would take the total pro forma interest of New Alinta in APT to 40.25% or 45% respectively, is detailed below.

% investment	Impact on NPAT			
	Alinta ¹		New Alinta Co ²	
	Year ending	Year ending	Year ending	Year ending
	31 December 2006	31 December 2007	31 December 2006	31 December 2007
10.25%	(0.3)	0.6	(0.4)	0.1
15%	(0.4)	0.9	(0.1)	0.2

1. The Alinta sensitivity reflects Alinta's share of forecast APT dividends less finance costs attributable to the acquisitions.
2. Equity accounting has been applied for the New Alinta Co sensitivity reflecting New Alinta Co's entitlement to APT NPAT less finance costs.

(g) Reconciliation of New Alinta Co pro forma results to Alinta expected results for the year ending 31 December 2006

The pro forma 31 December 2006 income statement of the New Alinta Co (table 3.8) has been presented based on the Recommended Proposal occurring on 1 January 2006. The following table reconciles the pro forma forecast NPAT based on the Recommended Proposal occurring on 1 October 2006. To the extent that the actual acquisition date varies, the actual profit attributable to members of New Alinta Co may also vary considerably.

Table 3.12 – Reconciliation of New Alinta Co pro forma results to Alinta expected results for the year ending 31 December 2006

\$ millions	Year ending 31 December 2006
Alinta reported NPAT for the 6 month period 1 January 2006 to 30 June 2006 ¹	80.3
Add: Forecast NPAT of Alinta for 3 month period 1 July 2006 to 30 September 2006 ²	75.8
Add: Forecast NPAT of New Alinta Co, excluding restructuring and expensed transaction costs for 3 month period 1 October 2006 to 31 December 2006 ³	45.0
Less: Forecast restructuring and expensed transaction costs for 3 month period 1 October 2006 to 31 December 2006 ⁴	(23.2)
Expected reported New Alinta Co NPAT (assuming 1 October 2006 acquisition)	177.9
Outside Equity Interest ⁵	1.2
Profit attributable to members of the New Alinta Co	179.1

1. NPAT extracted from the reviewed financial statements for the 6 month period ended 30 June 2006.

2. Forecast results for the 3 month period 1 July 2006 to 30 September 2006 are extracted from the Alinta forecast for the year ended 31 December 2006, which has been normalised and then included in the pro forma results in table 3.3.

3. Forecast results are included within the annual pro forma forecast per table 3.8.

4. Forecast restructuring and expensed transaction costs are included within the one off costs per table 3.1.

5. Recognition of AGL's outside equity interest's share of WA Retail Business profits/losses for the period from 1 October 2006 to 31 December 2006.

3.6 Description of synergies and restructure costs

The information and estimates included within this section should be considered in conjunction with the sensitivity analysis included at section 3.5(f) and the descriptions of the risks associated with the integration included in section 4.

Alinta has been recognised by the market over recent years as being an effective integration manager, delivering significant improvements in the performance of its listed energy business and acquired businesses following its initial public offering in October 2000.

Alinta has integrated the management, operations, maintenance and construction functions associated with the operation of UED's electricity network, Multinet Gas distribution network and the DBNGP. In 2004, Alinta successfully acquired and integrated the Australian and New Zealand assets of Duke Energy. In 2005, Alinta partially divested these assets at a premium to its original acquisition price, demonstrating the value adding capability of its management team.

(a) Synergies following acquisition

Alinta has completed an initial investigation and analysis on the likely cost savings and synergies that will arise through the merger of the AGL Infrastructure Assets with its existing business.

The estimated impact of the cost savings and restructuring costs is based on Alinta's industry knowledge, previous integration experience, benchmarking of information on AGL that is either available in the public domain or has been provided by the AGL Directors. The final assessment of the estimated level of cost savings and synergies which may be achieved will be determined through an operational review which will be performed immediately upon implementation of the Recommended Proposal.

These potential synergies will arise from the introduction of strategies to reduce costs across a number of the business divisions, individually but not limited to:

- reduction in the level of staffing in the asset management business as a result of the consolidation of Agility and AAM;
- commercial initiatives within the asset management business associated with the elimination of duplication and benefits associated with increased scale; and
- a review of corporate support functions, including IT platforms, administration costs, property costs and management practices.

The summary of synergies likely to be achieved is set out in table 3.13 below, on an aggregate basis.

Table 3.13 – Expected cost savings (pre-tax)

\$ millions	Pro forma year ending 31 December ¹			
	2006 ²	2007	2008	2009
	22.6	55.2	58.5	60.0

1. All figures are stated inclusive of CPI.

2. Assumes for the purposes of the pro forma financial information that the Recommended Proposal takes place on 1 January 2006. Given the expected timing of the Recommended Proposal, the actual level of synergies in 2006 will vary from this amount. The impact upon the forecast New Alinta Co results is considered at section 3.5(f)(ii).

The pro forma annual cost savings are estimated to be \$22.6 million in 2006 and are expected to grow steadily until they reach a long term sustainable level of approximately \$55.0 million per annum (nominal at 2005 prices) by the third year following acquisition (2009).

Set out below are the total anticipated employee reductions for each of the major functional areas of New Alinta Co.

Table 3.14 – Breakdown of planned headcount reductions

Functional area	Number
Corporate	28
Asset management	338
Total	366

(b) One-off costs and synergy related expenditure

The summary of the estimated one-off costs required to achieve the savings forecast to be achieved are set out in the table below.

Table 3.15 – One-off costs of implementation

\$ millions	One-off costs of implementation	
	2006	2007
One-off restructuring costs ¹ (pre-tax)	35.6	1.9
One-off IT transition and set-up costs (pre-tax)	6.7	–
Total (pre-tax)	42.3	1.9
Total (post-tax)	29.6	1.4

1. The majority of the restructuring costs relate to redundancy payments.

The estimated impact of synergies (together with forecast restructuring costs and related capital expenditure) is based on Alinta's industry knowledge, information on AGL that is available in the public domain or has been provided by the AGL Directors. There is therefore some uncertainty associated with the forecast financial information and actual synergies and restructuring costs which may deviate from these estimates. To reflect this uncertainty, a sensitivity analysis has been included in section 3.5(f) to illustrate the impact on NPAT if the synergies are 25% above or below forecast.

(c) Transitional arrangements

Upon implementation of the Recommended Proposal, New Alinta Co and AGL Energy will need to operate as separate entities. During the transitional period, the information systems environment of New Alinta Co and AGL Energy will be, in part, provided by a third party bureau services provider for information technology systems identified as "shared or significantly integrated". A Business Continuity Agreement is also contemplated for identified business functions as detailed in section 5.11.

4 RISKS

4 RISKS

4.1 Introduction

There are a number of risks associated with the Recommended Proposal which may have an impact on the future performance of New Alinta. These risks will be important for Alinta Shareholders to understand. Similarly, Alinta Shareholders will need to understand the operational and general investment risks facing the shareholders in New Alinta.

The key risks have been presented within the following categories:

- section 4.2 Risks which are new or changed for Alinta Shareholders;
- section 4.3 Risks affecting New Alinta's business generally;
- section 4.4 Risks arising from the Recommended Proposal;
- section 4.5 Risks affecting AlintaAGL; and
- section 4.6 Risks affecting the general economy and stock market.

Additional risks not presently known to Alinta, or, if known, not considered material, may also have an adverse impact.

In deciding whether to vote in favour of the Alinta Scheme, Alinta Shareholders should read this Booklet in its entirety and carefully consider the risks outlined in this section and elsewhere in this Booklet.

4.2 Risks which are new or changed for Alinta Shareholders

Alinta Shareholders are already exposed to a number of risks, through their existing Alinta shareholding. These risks reflect the risks inherent in an energy and energy infrastructure business like that of Alinta and include risk features which are similar to those of the AGL infrastructure assets which will form part of New Alinta. The risks described in this section reflect those risks which are new or different to those to which Alinta Shareholders are currently exposed.

(a) ActewAGL

There is a risk that the bundled nature of the ActewAGL business will be adversely affected by the separation of the retail partnership and the distribution partnership from common ownership under AGL.

There is also a risk that decisions by AGL Energy in respect of retail matters may adversely affect New Alinta in relation to distribution matters and vice versa. These risks may be mitigated by the terms of the agreements between ACTEW Corporation and AGL Energy which give effect to the separation (see section 6.8).

There is a risk that the bundled nature of the ActewAGL business may not be capable of being separated between AGL Energy and New Alinta without the consent of ACTEW Corporation or that consent might not be available on terms and conditions acceptable to AGL Energy or New Alinta. The continued operation of the ActewAGL business in those circumstances may expose New Alinta to risks related to the retail business to the extent that those risks cannot be mitigated by undertakings from AGL Energy.

(b) Wattle Point Wind Farm Off Take and Asset Management Deed

Under the terms of the Off Take and Asset Management Deed, AGL Energy will assume the market risks of dealing in the NEM and the risks associated with the long term operation and maintenance of the Wattle Point Wind Farm during the term of the Off Take and Asset Management Deed. For New Alinta, the key risk is the standard of performance of AGL Energy's obligations and the impact it has on the economic life of the asset. This risk is mitigated to the extent that there are operational obligations on AGL Hydro (which is ultimately owned by AGL Energy) and step-in rights are retained by New Alinta.

The risk posed by the Wattle Point Wind Farm business is reduced to the extent that New Alinta Co exercises its option to sell the Wattle Point Wind Farm as outlined in the Gas Valpo and Wattle Point Put Option Deed described in section 6.4.

(c) Gas Valpo

Note to Alinta Shareholders: This paragraph has been drafted by AGL Energy and AGL Energy takes responsibility for this paragraph.

Since 2004, Gas Valpo has suffered gas supply restrictions imposed by Argentina. Gas Valpo has contracted supplies that will provide some protection of its position. In addition, Gas Valpo has continued to develop initiatives to minimise the overall impact of continuing gas restrictions from Argentina on industrial customers, including energy swaps and sourcing alternate gas suppliers. However, political influences beyond the company's control may create uncertainty over Gas Valpo's ability to obtain gas from Argentina and otherwise manage the gas supply restrictions. New Alinta will face country and sovereignty risks in managing and protecting the value of its investment.

The majority of gas supplies in Chile are sourced from Argentina, which in turn sources approximately 6% of its own gas requirements from Bolivia. On 1 May 2006, the Bolivian Government announced the nationalisation of its energy industry. The announcement provides for the Bolivian Government to compulsorily increase its ownership to 51% of affected energy businesses, including international gas production companies present in Bolivia. In late June 2006, the Argentine Government reached agreement with Bolivia to pay an increase of 48% for gas imported from Bolivia. In turn, Argentina has passed legislation to increase the cost of gas exported to Chile. This increase may have a negative effect on the earnings of Gas Valpo.

The risk posed by Gas Valpo is reduced to the extent that New Alinta Co exercises the put option to sell Gas Valpo as outlined in the Gas Valpo and Wattle Point Put Option Deed described in section 6.4.

(d) Additional assets

To the extent that the assets of New Alinta include additional assets of the same type and in the same market, then the risks posed by those asset classes are increased. To the extent that the assets operate in different markets, the risk is ameliorated by the diversification.

(e) Allocation of litigation between AGL Energy and New Alinta

Section 5.8 describes the allocation of liability for litigation, to which an AGL Group member is a party, between AGL Energy and New Alinta. Key risks arising for New Alinta as a result of that litigation include:

- the full potential liability of New Alinta under relevant litigation may not have been disclosed in the Relationship Deed or may not be capable of being ascertained at the date of the disclosure in the Relationship Deed;
- certain of the litigation allocated to New Alinta has the potential to disrupt the ongoing operations of New Alinta; and
- AGL Gas Networks (which will form part of New Alinta) is a defendant in certain claims by prior employees who are suffering from mesothelioma. The potential number of employees and the extent of their claims are not known and, depending on the actual period of employment, the liability is largely uninsured.

(f) Joint venture matters

The key terms of the AlintaAGL joint venture documents are described in section 6.2.

There is a risk (which applies in joint ventures generally) that the management and operation of a previously 100% owned business by a joint venture can alter the business outcomes. This typically arises due to restrictions included in the shareholders' agreement, where a unanimous decision is required for decisions that would have been made by the previous owner alone, including decisions required for the expansion of the business.

In the case of AlintaAGL, this risk is ameliorated by the business planning processes more fully described in section 6.2, the outcome of which will bind the management of AlintaAGL.

(g) TransACT

Note to Alinta Shareholders: This paragraph has been drafted by AGL Energy and AGL Energy takes responsibility for this paragraph.

AGL has provided a guarantee in support of a \$25 million bank facility obtained by TransACT. The guarantee is limited to that facility which, as at 1 August 2006, was drawn to \$24.5 million. After the Implementation Date, AGLIF will continue to provide a guarantee in support of the bank facility which could increase to the facility limit, namely \$25 million.

(h) Credit ratings

Credit ratings applicable to New Alinta may change as a consequence of a change in operating performance or capital structure.

(i) Foreign currency risk

As a result of the Recommended Proposal New Alinta will have additional borrowings that are denominated in a foreign currency and as a result will be exposed to movements in exchange rates. These movements may increase the costs and financial risks inherent in the business. Whilst it is intended to reduce this risk via hedging of this currency exposure, a residual exposure may exist.

4.3 Risks affecting New Alinta's business generally

In addition to the new or changed risks outlined in section 4.2, shareholders in New Alinta will continue to be exposed to the types of risks referred to in this section affecting New Alinta's business generally. The nature of the risks will be similar, although, given the inclusion of new parts to the business, the quantum associated with the risks could be greater.

(a) Asset management

AAM has established market and business development strategies to achieve targets for revenue and profit, set using the best market information at the time. The targets set for Agility have been set on the same basis. There is a risk that these targets will not be achieved for reasons including changes in market or competitive conditions. AAM and Agility also each have established policies, procedures and delegated authorities for establishing commercial arrangements with clients. Any failure to correctly scope, price and establish commercial arrangements for projects has the potential to impact the margins of AAM or Agility.

Any potential failure in service delivery by AAM or Agility that results in a loss may have a material impact on AAM or Agility's long term reputation as well as having commercial implications.

(b) AIH

Alinta is a party to various agreements with AIH including the Alliance Agreement, the AIH OSA, the CSSA and the EMID (discussed in section 2.2(c)). There is a risk that Alinta forgoes part of its management fees if AIH does not achieve certain distributable cash thresholds as set out in the Alliance Agreement. Alinta has given certain guarantees to third parties in relation to the obligations of AIH or an AIH Subsidiary. Alinta may incur liability where AIH fails to perform those obligations.

(c) Bypass

Bypass occurs where a competitor incurs the costs of replicating portions of a distribution network or gas pipeline. Although the cost is generally prohibitive, bypassing an existing network or pipeline may, in certain circumstances, become viable. Should bypass occur, the resulting loss of gas or electricity volumes through the network may adversely impact New Alinta's revenues and cash flow.

(d) Minority interests

New Alinta will have a number of investments in which it holds a minority interest and, as such, it will not be in a position to control those investments. These include UED, Multinet Gas, DBNGP, AIH and APT.

(e) Energy regulation

The energy industry in Australia is heavily regulated and such regulation may adversely impact on the operating results of an energy and energy infrastructure business, including as a result of periodic price resets and the potential inability to fully recover costs in respect of regulated assets. This may also have consequential impacts on the asset management business.

(f) Operation, maintenance and technical compliance

The long term viability of New Alinta is dependent upon efficient operation and maintenance of its businesses. New Alinta will be exposed to a number of operational risks including equipment failures and other accidents, network damage or other disasters or events of force majeure. Events may result in injury or loss of human life, employee compensation claims, damage to infrastructure and short or long term closure of part or all of the facilities, loss of customers, substantial litigation, penalties for regulatory or commercial non-compliance and environmental liability. Such events may occur for a variety of reasons including events outside the control of New Alinta.

New Alinta is responsible for health and safety issues arising from the operation of its assets. Failure to manage such issues may expose New Alinta to liability including fines and penalties. The forecasts in this Booklet are based on a capital expenditure profile which may prove incorrect with respect to either timing or quantum. In addition, New Alinta may incur one-off maintenance and capital expenditure to ensure consistent application of technical standards employed by Alinta across the AGL Infrastructure Assets.

Operation and maintenance standards are often prescribed by legislation. The cost of full compliance with the *Electricity Safety (Electric Line Clearance) Regulations 2005 (Vic)* may be a material issue for New Alinta as a result of the ESC's Electricity Price Determination 2006-2010.

(g) Market related risks

The volume of gas transported and electricity delivered through networks is dependent on end user demand and is subject to a range of variables, including economic and social conditions, adverse competition, population growth, availability of adequate supplies of gas or electricity and natural resources, industry or other issues, government policy and alternative fuels or energy sources. Usage is also very sensitive to weather patterns and periods of unseasonably warm winters and cool summers may reduce energy consumption and have an adverse impact on earnings. The prices at which an energy business buys and sells a commodity are dependent on specific market forces and returns from an energy business may reduce where either suppliers or competitors gain a more dominant position in the market.

(h) Insurance

Insurance proceeds may not be adequate to cover all potential liabilities and losses including replacement cost, lost revenues, increased expenses or third party liability.

(i) Government taxes and charges

There is a risk that Commonwealth, State or Territory governments may alter tax regimes which may have the effect of reducing cash available for distributions to New Alinta Shareholders, or altering the tax treatment of distributions in the hands of New Alinta Shareholders.

(j) Environmental

Environmental laws affecting the operation of each business set various standards regarding certain aspects of the environment, health and safety, provide for penalties and other liabilities for the violation of such standards, and may require remediation of assets both past and future. Costs of compliance or non-compliance may be significant.

Section 5.8 describes the allocation of environmental liabilities between AGL Energy and New Alinta Co.

Some companies involved in the AGL Infrastructure Business have been operating for many decades and their activities include operating gas works. These activities have ceased. The activities are recognised by environmental regulatory agencies as operations that may have given rise to land contamination. Under the relevant legislative regimes:

- regulatory bodies may order an appropriate person to investigate or remediate land which is contaminated (where it presents a significant risk of harm). This includes the person who caused the land to be so contaminated or, if that is not practicable, the owner of the land; and
- people (including companies) who are concerned in management of a corporation may be ordered to comply with orders served on that corporation.

A number of orders and voluntary proposals have been issued to or accepted by companies involved in the AGL Infrastructure Business to remediate and manage old gas works sites (including Abbotsford, Waverton, Neutral Bay and regional sites in NSW). These companies will become members of New Alinta following the implementation of the Recommended Proposal and will retain their liabilities.

There is a possibility that contamination may affect other sites that have not been identified or which were previously owned by AGL entities but are no longer held by them.

These risks are partly ameliorated by the following:

- pursuant to the Relationship Deed, AGL Energy has provided a limited warranty in relation to a list of identified contaminated sites. The warranty would permit New Alinta to take action under the Trade Practices Act if that information was provided in bad faith or includes a misrepresentation which the maker of the misrepresentation intended to be misleading at the time the document was provided; and
- the extent to which remediation and land rehabilitation costs have been provisioned for by AGL and taken into account in the valuation of the AGL Infrastructure Assets.

(k) Changes in accounting standards

The introduction of AIFRS or changes in the interpretation of those standards which occur after the date of this Booklet may impact on the Recommended Proposal and may increase the costs associated with the Recommended Proposal and the ongoing business of New Alinta.

(l) Counterparty credit

AGL and Alinta are currently parties to contracts with a number of third parties and as such New Alinta will be partially dependent on the creditworthiness of those counterparties and the performance of such counterparties in the energy sector in relation to the provision of network services and energy supply by New Alinta.

(m) Material contracts

Non-compliance by third parties under or disputes in relation to material contracts may adversely impact earnings.

(n) Key customers and upstream impacts

A number of New Alinta's assets will derive their revenue from a small number of key customers. Loss of a key customer or upstream interruptions may have an adverse impact on earnings.

(o) Reliance on key personnel

In part, New Alinta's operations rely on the continued performance, efforts, abilities and expertise of its key personnel and contractors. There are no guarantees that New Alinta will be able to retain these employees or continue to engage the services of contractors on acceptable terms.

(p) Interest rates

New Alinta will continue to be exposed to adverse interest rate movements to the extent that underlying borrowings have a floating interest rate exposure that may not be hedged. This is represented by the floating rate syndicated bank debt that will remain with AGL Infrastructure Assets after implementation of the Recommended Proposal.

As a result of the Alinta Scheme, New Alinta may have additional domestic and offshore borrowings that will not be effectively hedged until after the Implementation Date upon which these exposures will be managed in accordance with current Alinta policy guidelines.

There is a risk that adverse interest rate movements (including those which may occur up until the exposures are hedged after the Implementation Date) may have a negative impact on the underlying profitability as shown in section 3.5(f)(i).

(q) Litigation

(i) General

Litigation risks include, but are not limited to, customer claims, native title claims, tenure disputes, stamp duty, environmental claims, occupational health and safety claims, legal action from special interest groups, as well as third party losses resulting from network or other asset disruption.

(ii) Alinta specific issues

During the term of the Alliance Agreement, Alinta has agreed to indemnify companies in the AIH Group for any liabilities in excess of their existing accounting provisions in respect of certain stamp duty claims and the QAL Litigation.

(r) Licences and permits

There is a risk that New Alinta does not have, might not obtain, or might not be able to comply with, licences and permits necessary for the conduct of its business. Failure to do this may have an adverse effect on a business. The Merger Implementation Agreement provides for AGL to use best endeavours to obtain and maintain all material licences and permits required for the conduct

of the AGL Infrastructure Business, and for Alinta to use best endeavours to obtain and maintain all material licences and permits required for the conduct of the Alinta Businesses.

(s) Industrial action

Industrial action, renegotiations of enterprise bargaining agreements or claims by employees or their unions may interrupt New Alinta's ability to effectively use its assets.

(t) Native title impact

The existence or declaration of native title in land may affect the existing or future activities of New Alinta and impact on the operational and financial performance.

(u) Refinancing

Debt will be required to be refinanced on various maturity dates. If the tranches of debt cannot be refinanced on acceptable terms on or prior to the maturity dates then New Alinta may incur higher interest costs or more onerous covenants and conditions.

(v) Information technology

New Alinta will be reliant on the continued operation of computer systems and network infrastructure for critical functions, including billing, legislative compliance, asset management and financial reporting. Systems interruption that results in the unavailability of New Alinta's services will reduce its ability to compete effectively and could have an adverse effect on its operations and financial performance. Contingency planning and disaster recovery capabilities will be designed to mitigate this risk.

4.4 Risks arising from the Recommended Proposal

(a) Restructuring risks

Following the Implementation Date, there will be a period of time during which the business, assets, risks and liabilities of AGL Energy will need to be disengaged from those of the AGL Infrastructure Business.

Prior to the Implementation Date, certain AGL information systems, applications and business processes were deployed in business functions in areas such as group finance, company secretarial, human resources and property management in relation to both AGL Energy's business and the management of AGL's Infrastructure Assets. Following the Implementation Date, these business functions and systems will be provided either by an external bureau service provider or through the provision of operational services by each party to the other (see section 5.10). There is a risk that the provision of business systems and functions through an external service provider and the provision of operational service arrangements by each party to the other may result in an interruption to services and the operations of New Alinta.

There is a risk that separation of AGL Energy and the AGL Infrastructure Business will take longer than expected or may involve greater costs than anticipated and that some aspects of the separation will not be achieved in the manner anticipated or will not be possible at all in some cases.

The above risks are mitigated to the extent that the provisions of the Relationship Deed described in section 5.8 are given effect to and the parties are able to achieve business continuity through obtaining bureau services from a third party provider and providing operational services to each other. These risks are further mitigated to the extent that the key principle in the Relationship Deed relating to common use services and bureau services principles is given effect to. The key principle is that each of AGL Energy and the AGL Infrastructure Business will have access to all IT infrastructure, applications and other assets necessary to operate those businesses for business continuity purposes.

(b) General integration risks for New Alinta

Alinta has identified cost savings and synergies arising from the Recommended Proposal. There is a risk that New Alinta will not achieve the forecast level of cost savings and synergies. If cost savings are lower than expected or take a longer time to achieve, this could negatively affect the financial condition and operations, results or ability to conduct the business of New Alinta.

(c) Fluctuation in the market value of New Alinta Shares

Under the Recommended Proposal, Alinta Shareholders are being offered one New Alinta Share for each Alinta Share and AGL Scheme Participants are being offered the AGL Scheme Consideration (0.61 New Alinta Shares (subject to the effects of rounding) and one AGL Energy Share for each AGL Share). This consideration is fixed and will not vary even if the value of Alinta Shares increases and the value of AGL Shares decreases, or vice versa, prior to the Implementation Date.

In addition, New Alinta Co will issue a significant number of New Alinta Shares to AGL Shareholders and Alinta Shareholders. There is a risk that if a significant number of AGL Shareholders and Alinta Shareholders seek to sell their New Alinta Shares, this may adversely impact the price of New Alinta Shares. Accordingly, market fluctuations could affect the value of the consideration received by AGL Shareholders or Alinta Shareholders (in the form of New Alinta Shares) following the Recommended Proposal.

(d) Residual liabilities

There is a risk that the mechanics of the Recommended Proposal will result in residual liabilities related to AGL Energy remaining with AGLIF (which will be part of New Alinta) because they cannot be legally transferred.

The principal terms of the Relationship Deed are described in section 5.8. Key risks that arise for New Alinta Co under these arrangements are as follows:

- in respect of certain liabilities which cannot be, or are not, transferred, the indemnities given under the Relationship Deed are limited to claims 12 months after the Implementation Date (in the case of most types of liabilities), so there is a risk that New Alinta will continue to incur costs for liabilities associated with the AGL Energy Business after that date;
- members of New Alinta will remain a party to a number of energy supply and derivative contracts which cannot be or have not been novated to AGL Energy, with the result that New Alinta will continue to be contractually obliged to perform those contracts. In addition to contractual risk, New Alinta will also retain regulatory risk associated with those contracts until such contracts are novated or expire. This risk is in part mitigated by indemnities, credit support and back-to-back arrangements provided by AGL Energy in the AGLE Separation Deed and contemplated in the Relationship Deed;
- there is a risk that not all the liabilities associated with the AGL Energy Business have been identified and New Alinta will retain liabilities which are not related to the AGL Infrastructure Business which should have been transferred to AGL Energy (including liabilities arising from contract regulation, environmental issues and personal injuries); and
- there is a risk that the rights and obligations of New Alinta in relation to the ActewAGL distribution partnership may be adversely affected by the decisions of AGL during negotiations with ACTEW Corporation to separate the distribution partnership and the retail partnership. This risk is mitigated to the extent that the Relationship Deed provides that AGL will act in good faith in those negotiations with ACTEW Corporation and will not agree any matter which imposes material obligations on the distribution partnership without Alinta's consent.

(e) Tax

Tax rules or their interpretation in relation to equity investments may change following implementation of the Recommended Proposal. In particular, both the level and basis of taxation may change. In addition, an investment in the New Alinta Shares involves tax considerations which may differ for each Alinta Shareholder. Each Alinta Shareholder is encouraged to seek professional tax advice in connection with any investment in New Alinta.

There is a risk that the ATO may not grant a class ruling confirming that Australian tax resident Alinta Shareholders that hold their Alinta Shares on capital account for tax purposes will be eligible for CGT roll-over relief in relation to the New Alinta Shares that they receive in exchange for their existing Alinta Shares.

(f) Court delays

There is a risk the Court may not approve the Alinta Scheme and/or the AGL Scheme or that the approvals are delayed.

(g) Regulatory

Section 5.5 describes the undertakings given by Alinta to the ACCC in relation to the MSP, Parmelia and Agility-APT (MSP and Parmelia) Contracts. There is a risk that the implementation of, and compliance with, the Undertakings may adversely impact on the revenue or value of New Alinta. Implementation of the Undertakings may require additional systems and management time.

There is also a risk that the proposed takeover of GasNet by APT described in section 2.3(d) could adversely affect the ACCC undertakings and could require additional or new approvals.

(h) Third party consents

There is a risk that the Recommended Proposal requires the consent of one or more third parties and that such a consent cannot be obtained, or if it can be obtained, it cannot be obtained on reasonable terms and conditions. The operation of provisions requiring consent may have negative consequences for New Alinta such as the loss of major contracts or assets, increased costs or the need to renegotiate financings.

(i) Change of law

Changes in law or the interpretation of law may impact adversely on the revenue or value of the businesses of New Alinta including increasing their costs.

4.5 Risks affecting AlintaAGL

(a) AlintaAGL

FRC in the WA gas market applied practically from 31 May 2004 and contestability for all electricity customers consuming in excess of 50MWh per annum was introduced on 1 January 2005.

There is a risk that if Synergy (and to a lesser extent, Verve Energy) is fully able to compete in the gas market and the number of contestable customers Synergy has access to increases, the total number of gas customers serviced by AlintaAGL may reduce. This risk may be mitigated if AlintaAGL increases the number of electricity customers it supplies and/or this market also becomes fully contestable on the same timetable. In addition, existing contractual arrangements with customers will minimise the short term impact of customer churn in gas customers to further mitigate this risk.

The wholesale electricity market in WA has not yet commenced. There is a risk that the wholesale electricity market and the related bilateral contract market will operate in a manner different from that anticipated which may affect the expected returns.

4 RISKS

(b) Power generation development

There is a risk that the cogeneration unit under construction and those units that have been approved, but are not yet in construction, may have greater than expected lead times (for items such as the gas turbines) and so may experience delays, greater than expected costs, or lower than expected margins associated with the construction, operation or financing of these projects.

There is also a risk that the regulated capacity payments underpinning the construction of new power projects, including two new units at Wagerup, will be less than forecast.

(c) General

There is a risk that the future conduct of the AlintaAGL business will be adversely affected by the terms of the joint venture arrangements described in section 6.2 and, in particular, following the exercise of the first call option by AGL Energy, an inability to reach agreement on significant matters.

4.6 Risks affecting the general economy and stock market

(a) General

There are a number of general risks that apply. The performance of AGL Energy and New Alinta Co, and the price at which shares in those entities may trade on ASX, may be determined by a range of factors including movements in the local and international equity and bond markets and general investor sentiment in those markets, recommendations by brokers and analysts, inflation, interest rates, exchange rates, general economic conditions and outlooks, availability of skilled workforce, changes in government, fiscal, monetary and regulatory policies, prices of commodities (including oil), global geopolitical events and hostilities and acts of terrorism, announcement of new technologies and changes in the supply of and demand for utilities stocks. Certain of these factors could affect the trading price of AGL Energy Shares and New Alinta Shares, regardless of operating performance.

5 IMPLEMENTATION OF THE RECOMMENDED PROPOSAL

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5.1 Overview

On 26 April 2006, Alinta and AGL signed a heads of agreement in respect of the Recommended Proposal. Alinta, AGL, New Alinta Co and AGL Energy have since entered into the Merger Implementation Agreement to record the binding terms and conditions upon which they propose to implement the Recommended Proposal.

As a brief overview of the Recommended Proposal:

- Alinta will conduct an internal restructure in relation to the WA Retail Business and AGL will conduct an internal restructure in relation to AGL Energy.
- Under the Schemes, New Alinta Sub will acquire both AGL and Alinta. On implementation of the Recommended Proposal, existing Alinta Shareholders will hold approximately 54% of New Alinta and AGL Shareholders (other than the Alinta Group) will hold approximately 46%.
- Through the Buy Back, New Alinta Co will buy back all of the Converting Shares and AGL Energy will issue AGL Energy Shares to Buy Back Participants. AGL Energy will then be listed on ASX as a separate company. AGL Energy will comprise AGL's existing energy assets and PNG Australian Pipeline Project interests. Existing AGL Shareholders will hold 100% of AGL Energy.
- Through a joint venture arrangement with Alinta, AGL Energy will also subscribe for a 33% interest in the WA Retail Business with options to purchase a further 17% and 50% interest over a five year period. The joint venture will come to an end after five years, at which time AlintaAGL will be wholly owned by either AGL Energy or New Alinta, depending on whether or not AGL Energy exercises the option to acquire the balance of Alinta's interest.

If the Recommended Proposal is implemented, AGL Energy will become a separate listed company and will be wholly owned by AGL Shareholders (other than the Alinta Group).

In addition, New Alinta Co, which will change its name to Alinta Limited, will be 54% owned by existing Alinta Shareholders and 46% owned by AGL Shareholders (other than the Alinta Group). In addition to Alinta's infrastructure business, New Alinta Co will own the AGL Infrastructure Assets. Further information in relation to New Alinta following implementation of the Recommended Proposal is set out in section 2.

5.2 Preparatory steps and asset reorganisations

(a) Introduction

AGL, Alinta, New Alinta Co, New Alinta Sub and AGL Energy have entered into the Transaction Implementation Deed. The Transaction Implementation Deed sets out the steps required to implement the Recommended Proposal, including the AGL Restructure and the Alinta Restructure. These internal restructures will be completed on or before the Implementation Date.

The purpose of the internal restructures is to ensure that New Alinta Co owns the companies and businesses described in section 2 of the Booklet after the Implementation Date.

(b) Establishment of New Alinta Co

The issued capital of New Alinta Co as at the date of this Booklet is two New Alinta Shares. Those shares are held by Bob Browning and Paul Anthony, who have each subscribed for one New Alinta Share at \$10.80 per share.

The New Alinta Board as at the date of this Booklet comprises three AGL executives and three Alinta executives. They are Bob Browning, Stephen Pearce and Murray King (representing Alinta) and Paul Anthony, Paul McWilliams and Robert Casamento (representing AGL). On the Implementation Date, the New Alinta Board will be reconstituted as noted in section 2.6(a).

New Alinta Co owns all of the units in a trust (New Alinta Trust), of which New Alinta Trustee, a wholly owned Subsidiary of New Alinta Co, is the trustee.

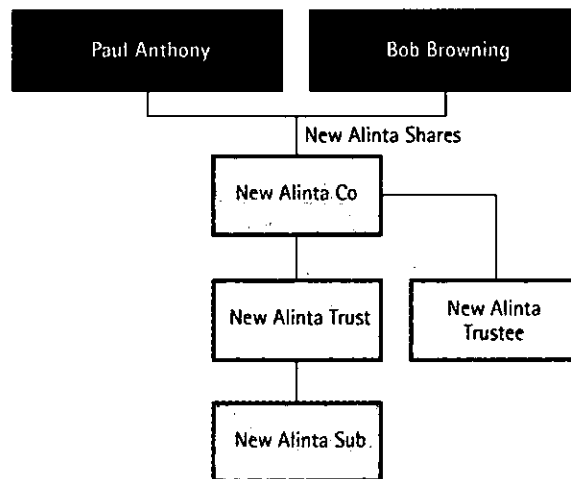
New Alinta Trust in turn owns all of the shares in New Alinta Sub, a company incorporated in Victoria.

New Alinta Co will elect to form a tax consolidated group.

Prior to the Implementation Date, a New Alinta Co general meeting will be held to approve the Buy Back.

The diagram below depicts the structure of New Alinta as at the date of this Booklet.

Figure 5.1 Establishment of New Alinta



(c) Alinta Restructure

Prior to the Implementation Date, Alinta will conduct a reorganisation of its assets in order to establish AlintaAGL. Alinta Cogeneration Pty Ltd, an existing Alinta Subsidiary that is the holding company for Alinta's cogeneration assets, will be renamed AlintaAGL.

AlintaAGL will hold the WA Retail Business comprising:

- Alinta Sales (including all relevant WA wholesale gas supply and transmission agreements but not the W LPG Arrangements and the Tolling Agreement at the Implementation Date); and
- WA Cogeneration, which is all current and future rights and interests Alinta has to continue to develop cogeneration facilities on the sites of Alcoa's WA alumina refineries (and the economic benefit of those rights and assets until they are transferred).

AlintaAGL will be financed with a combination of loan notes and ordinary shares.

As part of the Alinta Restructure, Alinta:

- has given a conversion notice to holders of Alinta RePS which will result in the conversion of Alinta RePS into Alinta Shares on 31 August 2006; and
- will enter into Alinta Option Rollover Agreements in relation to the Alinta Options, under which the Alinta Options will be cancelled in exchange for the issue of New Alinta Options.

The structure of Alinta and its businesses after its internal reorganisation is represented diagrammatically as follows:

(d) AGL Restructure

Note to Alinta Shareholders: This paragraph has been drafted by AGL Energy and AGL Energy takes responsibility for this paragraph.

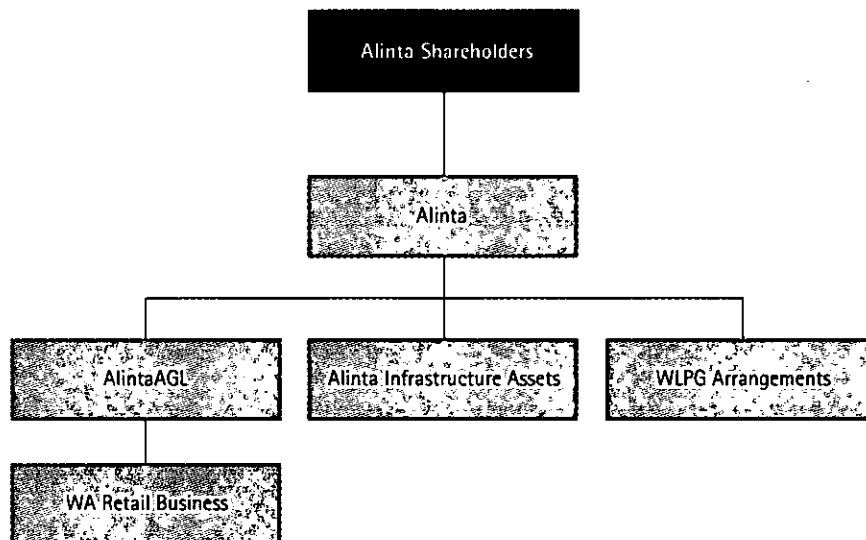
The AGL Restructure will be completed on or before the Implementation Date. The main steps in the AGL Restructure are:

- the transfer of shares in various AGL companies which conduct the AGL Energy Business from companies which will form part of New Alinta to AGL Energy;
- the transfer of shares in various AGL companies which hold the AGL Infrastructure Assets from companies which will form part of AGL Energy to AGL companies which will form part of New Alinta; and
- the transfer of assets and liabilities (including contractual rights and obligations, trade marks and other intellectual property) relating to the AGL Energy Business which are owned by AGL companies which will form part of New Alinta to AGL Energy (including certain rights of APT and Petronas in respect of the proposed PNG Australian Pipeline Project).

After completion of the AGL Restructure, the following AGL Infrastructure Assets will be held by AGL companies which will form part of New Alinta:

- AGL's NSW gas distribution network;
- AGL's Victorian electricity distribution business;
- Agility;
- the Cawse Cogeneration Plant;
- the Wattle Point Wind Farm;
- Gas Valpo;
- AGL's 50% interest in the ActewAGL distribution partnership; and
- the APT Units.

Figure 5.2 Alinta Restructure



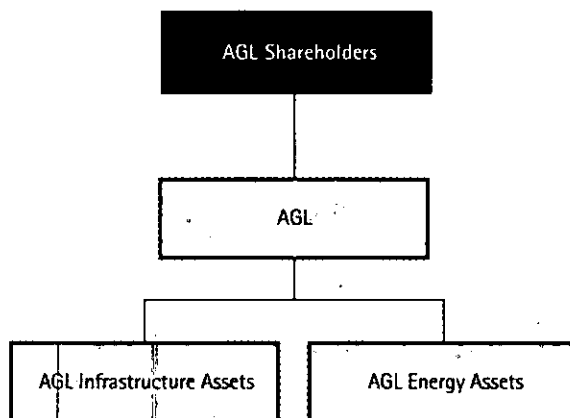
The transactions referred to above will be undertaken at book value in accordance with AGAAP/AIFRS (unless otherwise agreed) and will not be on arm's length terms. For example, the terms of the transfers do not and will not contain warranties that might ordinarily be obtained from arm's length third party sellers. The only substantive warranties to be given are certain warranties as to title and capacity. Further, AGL and AGL Energy will agree that the maximum amount that each will be able to recover against the other in respect of all such claims is the aggregate purchase price paid for the relevant shares or assets.

The share and asset transfers which constitute the AGL Restructure will be funded by intercompany loans. When these transfers have been completed, all intercompany debt between AGL Energy and AGL will be consolidated into a single loan from AGL Energy to AGL. The loan will be repaid effectively through AGL Energy agreeing with AGL that it will issue AGL Energy Shares under the Buy Back and by the drawdown of funds by AGL Energy under new financing arrangements to be put in place on implementation of the Recommended Proposal (AGL Energy External Debt Facility). This process will be completed on the Implementation Date.

After the AGL Restructure, AGL Energy will hold all of the AGL Energy Assets.

The structure of the AGL Group after the AGL Restructure is represented diagrammatically as follows.

Figure 5.3 AGL Restructure



5.3 Transaction steps

For the Recommended Proposal to proceed, Alinta Shareholders must vote in favour of the Alinta Scheme by the majority referred to in section 5.4(e) and two meetings of AGL Shareholders must vote in favour of the AGL Scheme. The first of those meetings will be a meeting of AGL Shareholders excluding Alinta GH and the second will be a meeting of Alinta GH only. At both of these meetings the relevant AGL Shareholders must vote in favour of the AGL Scheme by the majority referred to in section 5.4(g).

The two meetings are required because AGL Shareholders (other than Alinta GH) will receive New Alinta Shares, Converting Shares and AGL Energy Shares under the Recommended Proposal whereas Alinta GH will not receive these shares. Because these two shareholder groups are treated differently under the AGL Scheme, the Corporations Act requires that they each separately approve the AGL Scheme.

Both Schemes must also be approved by the Court and, if the necessary shareholder and Court approvals are obtained, will be binding on each shareholder of Alinta or AGL (as the case may be), regardless of whether a particular shareholder either did not vote in relation to the relevant Scheme or voted against the relevant Scheme.

The Alinta Scheme and the AGL Scheme are interconditional, which means that neither will proceed without the other. The AGL Scheme will be implemented immediately after the Alinta Scheme is implemented. AGL Shareholders do not need to approve the Alinta Scheme and cannot vote in relation to the Alinta Scheme (unless they are also Alinta Shareholders).

The Buy Back will be undertaken to achieve the issue of AGL Energy Shares to AGL Shareholders (other than the Alinta Group).

For the Recommended Proposal to be implemented, a number of additional conditions to the Alinta Scheme and the AGL Scheme must either be satisfied or waived. Further details of these conditions are set out in section 5.4(f) in relation to the Alinta Scheme. The AGL Scheme has similar conditions.

The Implementation Date will occur after the Schemes have been approved, Court approval for the Schemes has been obtained and New Alinta Co has been admitted to the official list of ASX.

(a) Schemes

On the Implementation Date:

- New Alinta Sub will acquire 100% of Alinta Shares from Alinta Scheme Participants and New Alinta Co will issue New Alinta Shares to Alinta Scheme Participants (other than Ineligible Overseas Alinta Shareholders) pursuant to the Alinta Scheme.
- New Alinta Sub will acquire all AGL Shares other than those held by the Alinta Group and New Alinta Co will issue New Alinta Shares and Converting Shares to AGL Scheme Participants (other than Ineligible Overseas AGL Shareholders) pursuant to the AGL Scheme.

The treatment of Ineligible Overseas Alinta Shareholders is described in section 5.4(d). The Alinta Scheme of Arrangement is set out in Annexure A.

The calculation of the aggregate entitlement of AGL Scheme Participants to New Alinta Shares is explained in Schedule 2 of the Merger Implementation Agreement and is equal to the Net Merger Value divided by \$10.80.

The Alinta Group will not participate in the AGL Scheme. This means that following implementation of the Recommended Proposal the Alinta Group will not have any interest in AGL Energy and Alinta GH will continue to hold the AGL Shares held by it at the AGL Scheme Record Date. Following implementation of the Recommended Proposal, the AGL Shares not held by the Alinta Group will be held by New Alinta Sub as a result of the implementation of the AGL Scheme.

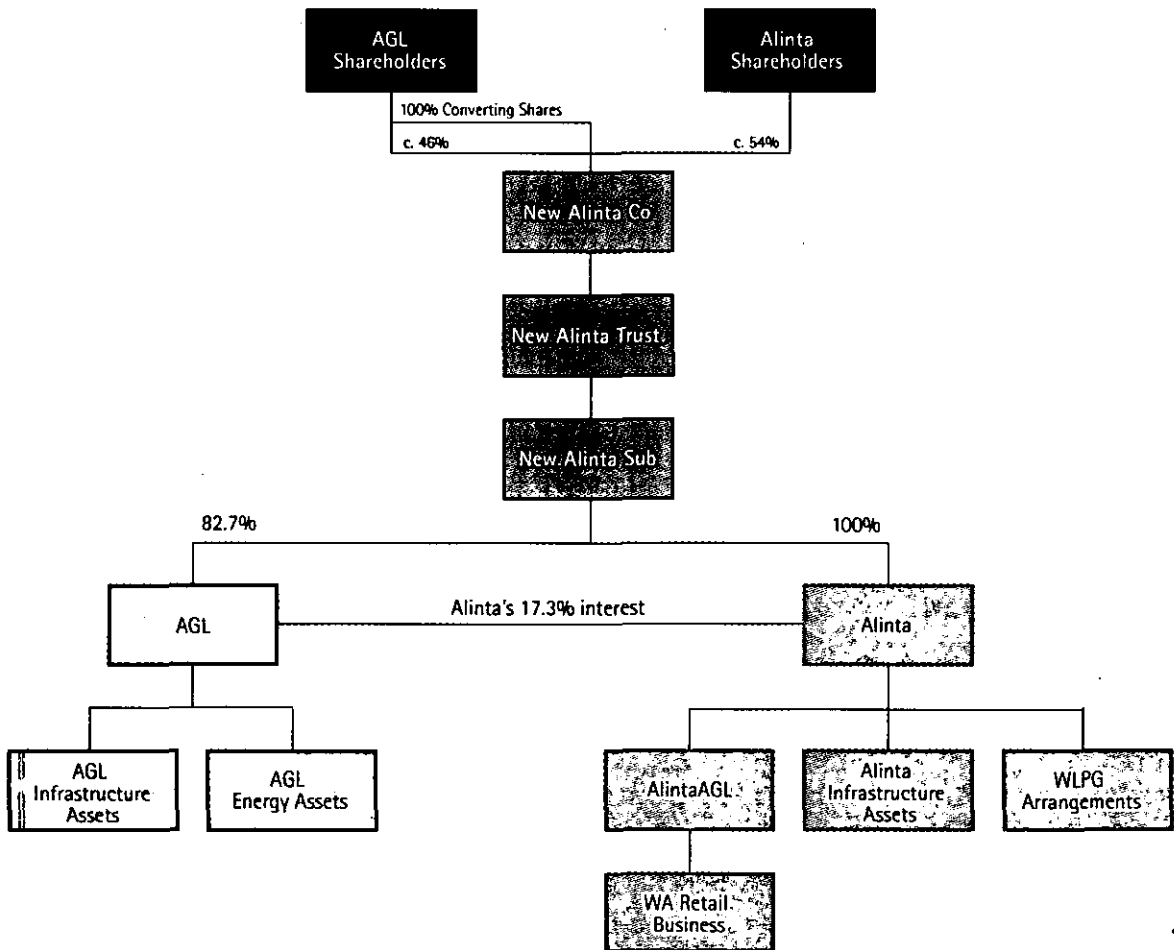
It is anticipated that New Alinta Shares will commence trading (initially on a deferred settlement basis) on 12 October 2006.

The structure of New Alinta after the implementation of the Alinta Scheme and AGL Scheme is represented diagrammatically in figure 5.4.

(b) Buy Back and AGL Energy spin out

Following the implementation of the Alinta Scheme and AGL Scheme, New Alinta Co will buy back the Converting Shares from Converting Shareholders and AGL Energy will allot and issue AGL Energy Shares to Buy Back Participants (other than Ineligible Buy Back Participants) on the basis of one AGL Energy Share for each Converting Share bought back. The issue of AGL Energy Shares is subject to the condition precedent that AGL Energy has been admitted to the official list of ASX. This buy back and issue will occur on the Implementation Date.

Figure 5.4 Schemes



5
IMPLEMENTATION
OF THE RECOMMENDED
PROPOSAL

The terms of issue of the Converting Shares, set out in the New Alinta Constitution, will provide for the shares to be bought back by New Alinta on the terms and subject to the conditions contained in the Buy Back Agreement immediately following their issue and for Converting Shareholders to be bound by that agreement.

The terms of the Buy Back Agreement will be approved for the purposes of section 257D of the Corporations Act by Paul Anthony and Bob Browning as New Alinta Co's ordinary shareholders prior to the Second Court Date. The Buy Back will not require any other Converting Shareholder approval and will occur automatically if the Schemes are implemented.

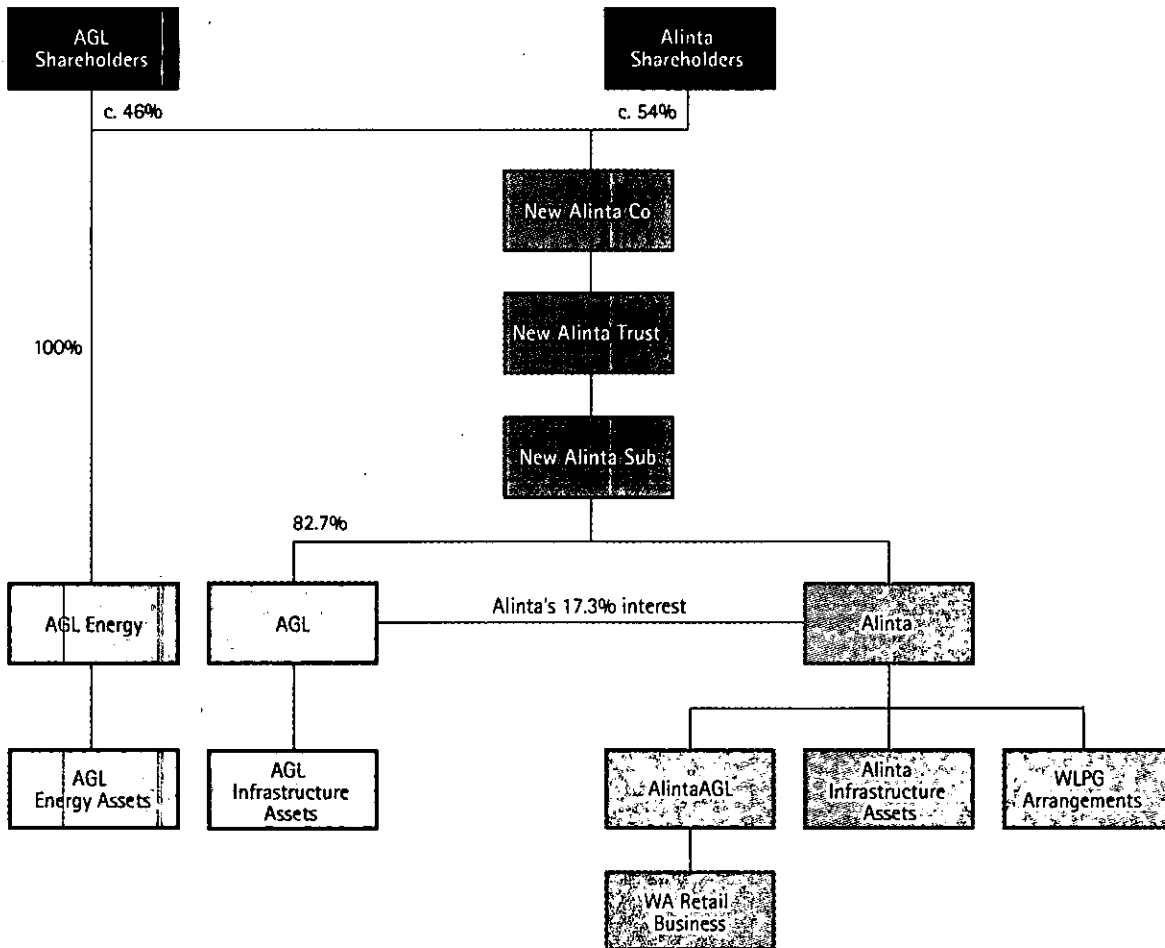
After the implementation of the Buy Back, the corporate structure of New Alinta will be as follows.

(c) AGL Energy subscribes for 33% of AlintaAGL and other arrangements

Following the spin out of AGL Energy and on the Implementation Date:

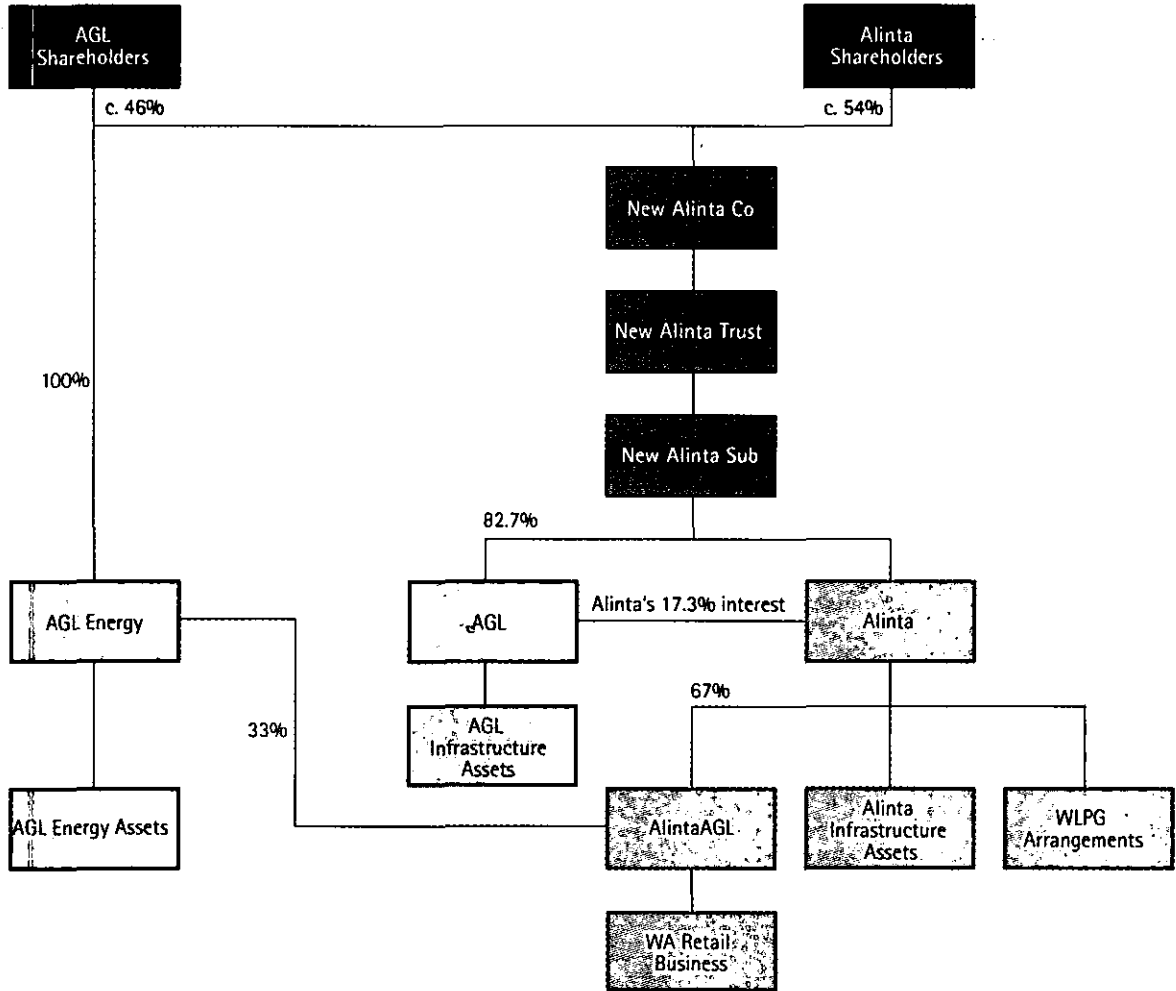
- AGL Energy will subscribe for a 33% interest in AlintaAGL (comprised of ordinary shares and loan notes). Those subscriptions will take place on the Implementation Date, following the implementation of the Schemes and the Buy Back. AGL Energy will draw down funds under the AGL Energy External Debt Facility in order to fund these subscriptions. AlintaAGL will use the proceeds of the subscription to repay an intercompany loan owed to Alinta; and
- Alinta will grant AGL Energy options to acquire a further 17% and 50% interest in AlintaAGL (comprised of ordinary shares and loan notes) at market value in years 3 and 5 respectively, pursuant to clauses 5 and 7 of the Subscription and Call Option Deed.

Figure 5.5 AGL Energy spin out



This step of the transaction is represented diagrammatically as follows.

Figure 5.6 AGL Energy's interest in AlintaAGL



5.4 Alinta Scheme

(a) Treatment of Alinta Shares

If approved and implemented, the Alinta Scheme will result in:

- each Alinta Scheme Participant receiving one New Alinta Share for every one Alinta Scheme Share held by them (unless the Alinta Scheme Participant is an Ineligible Overseas Alinta Shareholder).

New Alinta Co will register or cause to be registered on the Implementation Date:

- the Alinta Scheme Participants (other than Ineligible Overseas Alinta Shareholders) as the holders of New Alinta Shares to which the Alinta Scheme Participants are entitled under the Alinta Scheme; and
- the Nominee as the holder of the New Alinta Shares in respect of Ineligible Overseas Alinta Shareholders under the terms of the Alinta Scheme;
- the transfer of all Alinta Scheme Shares to New Alinta Sub; and
- Alinta becoming a wholly owned Subsidiary of New Alinta Co (through ownership by New Alinta Sub).

The detailed terms of the Alinta Scheme are set out in the Alinta Scheme of Arrangement in Annexure A. New Alinta Co has executed the New Alinta Deed Poll in favour of Alinta Scheme Participants (see Annexure B) in respect of its obligations under the Merger Implementation Agreement.

(b) Treatment of Alinta RePS

In July 2006, Alinta gave all holders of Alinta RePS notice of its intention to Exchange the Alinta RePS on 31 August 2006 (in accordance with the VWAP Exchange Mechanism set out in the Alinta RePS Terms).

The VWAP Exchange Mechanism entitles Alinta to Exchange the Alinta RePS at any time from six months prior to the next Reset Date by giving notice to holders of its intention to do so if the daily VWAP for Alinta Shares exceeds the VWAP Formula for 20 consecutive business days. The Alinta RePS Terms contemplate a first Reset Date of 30 September 2006. Alinta confirmed this first Reset Date in an announcement to ASX dated 23 July 2003. The daily VWAP for Alinta Shares had exceeded the VWAP Formula for a period exceeding 20 consecutive business days prior to the date on which the Exchange notice was given to the holders of Alinta RePS.

On 31 August 2006, each Alinta RePS will convert into one Alinta Share. This means that, as of 5.00pm Perth time on that date, each Alinta RePS will confer on holders all of the rights attaching to one Alinta Share. Furthermore, on conversion, each Alinta RePS will also entitle the holder to be allotted an additional number of Alinta Shares equal to one less than the Conversion Ratio. At a minimum, Alinta RePS holders will receive 16.4064 Alinta Shares per Alinta RePS. Each Alinta RePS holder will become an Alinta Shareholder prior to the Alinta Scheme Meeting and will be given the opportunity to vote their Alinta Shares at the Alinta Scheme Meeting.

(c) Treatment of Alinta Options

Alinta has offered to issue to each Alinta Optionholder New Alinta Options, in consideration for the cancellation of all of their existing Alinta Options, on the terms of the Alinta Options Rollover Agreements.

The terms of the New Alinta Options will be the same as the terms of the Alinta Options currently on issue to the Alinta Optionholders including the same performance hurdles and exercise price (save that the New Alinta Options will be options to subscribe for New Alinta Shares). The New Alinta Options will be administered under the New Alinta EOP which will be adopted by the New Alinta Board.

Under the Alinta Option Rollover Agreements, the market value of the New Alinta Options as at the date of their issue is to be the same as the market value of the Alinta Options being cancelled. The New Alinta Options must be issued within 10 business days after the Effective Date. Each Alinta Optionholder will be issued with one New Alinta Option for each of their Alinta Options which is cancelled under the relevant Alinta Option Rollover Agreement (subject to the number of New Alinta Options being adjusted by New Alinta Co in certain circumstances to ensure that at the date of their issue the market value of the New Alinta Options is the same as the market value of the Alinta Options which are cancelled).

The Alinta Option Rollover Agreements are conditional on the Alinta Scheme becoming Effective.

(d) Participating Alinta Shareholders and Ineligible Overseas Alinta Shareholders

Alinta Shareholders whose address as shown in the Alinta Share Register on the Alinta Scheme Record Date is in Australia and its external territories, New Zealand, the United States of America, the United Kingdom, Hong Kong, Japan or Singapore will be entitled to receive New Alinta Shares pursuant to the Alinta Scheme.

Alinta Shareholders whose address as shown in the Alinta Share Register on the Alinta Scheme Record Date is in a place outside the places referred to above have been classified as Ineligible Overseas Alinta Shareholders because the issue of New Alinta Shares may be prohibited by the laws of the jurisdictions in which they reside or may require compliance with conditions or legal requirements which Alinta regards as onerous.

Ineligible Overseas Alinta Shareholders will be entitled to participate in the Alinta Scheme on the same basis as all Alinta Shareholders. However, Ineligible Overseas Alinta Shareholders will not receive New Alinta Shares. Instead the New Alinta Shares will be issued to the Nominee. Under the Alinta Scheme, Ineligible Overseas Shareholders appoint Alinta as their agent to receive any financial services guide or other notice given by the Nominee. Copies of any documents Alinta receives from the Nominee as agent for Ineligible Overseas Alinta Shareholders will be published on Alinta's website.

Alinta will use its best endeavours to procure that the Nominee enters into a deed poll which sets out the covenants to be given by the Nominee in favour of Alinta Shareholders to perform its obligations under the Alinta Scheme.

The Nominee will sell the relevant New Alinta Shares on behalf of the Ineligible Overseas Alinta Shareholders as soon as is reasonably practicable (and in any event by no later than 20 Business Days after the Implementation Date) (at the risk of the Ineligible Overseas Alinta Shareholder). The Nominee will then remit the proceeds of sale of such New Alinta Shares (after deduction of any fees and taxes or other charges or costs of sale) to Alinta. Alinta will then pay to each Ineligible Overseas Alinta Shareholder the average net proceeds of sale of the New Alinta Shares to which the Ineligible Overseas Alinta Shareholder would otherwise have been entitled in full satisfaction of that Ineligible Overseas Alinta Shareholder's rights under the Alinta Scheme to Alinta Scheme Consideration.

The net proceeds of sale of the New Alinta Shares will be paid to the Ineligible Overseas Alinta Shareholders within 33 business days after the Implementation Date by cheque in Australian currency drawn on an Australian bank. Full details of this process are contained in clause 3.5 of the Alinta Scheme of Arrangement (which is set out in Annexure A).

(e) Approvals required from Alinta Scheme Participants and the Court

For the Alinta Scheme to take effect, section 411(4) of the Corporations Act requires a meeting of Alinta Shareholders to be held, at which the Alinta Scheme must be agreed to by a resolution passed by a majority in number of Alinta Shareholders present and voting (either in person or by proxy) at the Alinta Scheme Meeting and representing in aggregate not less than 75% of the votes cast on the resolution at the Alinta Scheme Meeting. The result of the Alinta Scheme Meeting must then be provided to the Court which will consider whether or not to approve the Alinta Scheme.

The voting majorities required for the AGL Scheme to proceed are similar to those for the Alinta Scheme, except that there will be two meetings of AGL Shareholders. The first of these meetings will be a meeting of AGL Shareholders excluding the Alinta Group and the second will be a meeting of the Alinta Group only.

On 28 August 2006, the Court made the requisite order that the Alinta Scheme Meeting be held. The order made by the Court convening the Alinta Scheme Meeting does not constitute an endorsement of, or any other expression of opinion on, the Alinta Scheme or this Booklet.

AGL Shareholders do not need to approve the Alinta Scheme and cannot vote in relation to the Alinta Scheme (unless they are also Alinta Shareholders).

(f) Conditions precedent to implementation of the Alinta Scheme

The obligations of Alinta and New Alinta Co to implement the Alinta Scheme are subject to the satisfaction (or waiver) of the conditions summarised below (to the extent and in the manner set out in the Merger Implementation Agreement).

- (i) **(Schemes effective)** The Schemes become Effective by 31 December 2006 or such later date agreed by AGL and Alinta in writing.
- (ii) **(Orders and injunctions)** No temporary restraining order, preliminary or permanent injunction or other order is issued by any court of competent jurisdiction or other statutory legal restraint or prohibition preventing the consummation of the Alinta Scheme or the AGL Scheme is in effect at 8.00am on the Second Court Date.
- (iii) **(ATO class ruling)** By 8.00am on the Second Court Date, a class ruling (or class rulings) is published by the ATO confirming that CGT rollover relief will be available for eligible Alinta Shareholders in relation to the Alinta Scheme.
- (iv) **(No regulatory intervention)** Before 8.00am on the Second Court Date, no regulatory authority has issued an order, decree or ruling permanently enjoining, restraining or otherwise prohibiting New Alinta Co or Alinta from acquiring an ownership interest in, or the assets owned by, AGL at the time from which the Alinta Scheme is implemented, including the AGL Infrastructure Assets, and that such order, decree, ruling, other action or refusal has become final and non-appealable.
- (v) **(No breach or termination)** There has been no material breach or termination of the Merger Implementation Agreement before 8.00am on the Second Court Date.
- (vi) **(Alinta material adverse change)** Between 26 April 2006 and 8.00am on the Second Court Date, there has been no Alinta Material Adverse Change (as that term is defined in the Merger Implementation Agreement).
- (vii) **(No material acquisitions or disposals)** Except for certain excluded matters, no material acquisition or disposal occurs or has occurred during the period from 26 April 2006 to 8.00am on the Second Court Date in relation to the Alinta Businesses without AGL's prior written consent. There is an exception for Alinta acquiring assets where the acquisition is not likely to reduce Alinta's DPS forecast for the year ending 31 December 2007. Alinta's acquisition of units in APT is covered by this exception.

(viii) **(Consent of third parties)** By 8.00am on the Second Court Date, every person who has or will have a right or rights (whether subject to conditions or not) under any agreement or arrangement:

- (A) which agreement or arrangement is material in the context of the Alinta Businesses;
- (B) to which Alinta or any controlled entity of Alinta is a party; and
- (C) which results, or could result, in any such agreement or arrangement being terminated or varied or any action being taken or arising thereunder as a result of the implementation of the Recommended Proposal,

provides to Alinta or any controlled entity of Alinta (as the case may be) their consent to the change in control which will occur if the Recommended Proposal is implemented, any consent which is required to implement the Recommended Proposal or an enforceable, irrevocable and unconditional waiver or release in writing of such right or rights to Alinta and Alinta provides a copy of that waiver or release to AGL.

- (ix) **(No prescribed occurrence)** There has been no Alinta Prescribed Occurrence (as that term is defined in the Merger Implementation Agreement) between the date of the Merger Implementation Agreement and 8.00am on the Second Court Date other than as required or contemplated by the Merger Implementation Agreement or other Transaction Documents.
- (x) **(AGL representations and warranties)** The representations and warranties of AGL and AGL Energy set out in the Merger Implementation Agreement that are qualified as to materiality are true and the representations and warranties that are not qualified as to materiality are true in all material respects, in each case as at the date of the Merger Implementation Agreement and 8.00am on the Second Court Date and a certificate confirming this and certain other matters set out in the Merger Implementation Agreement is provided by AGL and AGL Energy to Alinta by 9.00am on the Second Court Date.
- (xi) **(Alinta representations and warranties)** The representations and warranties of Alinta set out in the Merger Implementation Agreement that are qualified as to materiality are true and the representations and warranties that are not qualified as to materiality are true in all material respects, in each case as at the date of the Merger Implementation Agreement and 8.00am on the Second Court Date and a certificate confirming this and certain other matters set out in the Merger Implementation Agreement is provided by Alinta to AGL by 9.00am on the Second Court Date.

(xii) **(New Alinta Co representations and warranties)** The representations and warranties of New Alinta Co set out in the Merger Implementation Agreement that are qualified as to materiality are true and the representations and warranties that are not qualified as to materiality are true in all material respects, in each case, as at the date of the Merger Implementation Agreement and 8.00am on the Second Court Date, and a certificate confirming this and certain other matters set out in the Merger Implementation Agreement is provided by New Alinta Co to Alinta and AGL by 9.00am on the Second Court Date.

(xiii) **(Directors' recommendation)** Before the Alinta Scheme Meeting, a majority of the Alinta Directors do not change or withdraw their recommendation to Alinta Shareholders to vote in favour of the Alinta Scheme.

(xiv) **(ASX – New Alinta Co)** ASX approves the admission of New Alinta Co to the official list of ASX, and grants permission for official quotation of the New Alinta Shares on ASX, subject only to the Schemes becoming effective and to such other conditions (including the provision of information required by ASX and other pre-quotation conditions) that are acceptable to AGL, Alinta and New Alinta Co.

Clause 3.1 of the Merger Implementation Agreement contains similar conditions to be satisfied in respect of the AGL Scheme.

(g) Determination of entitlements

For the purpose of determining which Alinta Shareholders are eligible to participate in the Alinta Scheme, dealings in Alinta Shares will be recognised only if:

- in the case of dealings of the type to be effected using CHESSE, the transferee is registered as the holder of the relevant Alinta Shares on or before the Alinta Scheme Record Date; and
- in all other cases, registrable transfer or transmission applications in respect of those dealings are received by the Alinta Share Registry on or before the Alinta Scheme Record Date.

For the purposes of determining entitlements under the Alinta Scheme, Alinta will not accept for registration or recognise any transfer or transmission application in respect of Alinta Shares received after the Alinta Scheme Record Date. Alinta will use the Alinta Share Register in the manner described above to determine the entitlements of Alinta Shareholders under the Alinta Scheme.

(h) Timetable for implementing the Recommended Proposal

An indicative timetable setting out the important dates for the Recommended Proposal and in particular the Alinta Scheme, is provided in the front of this Booklet. Timing of the events referred to below could change for a number of reasons, including delay in obtaining Alinta Shareholder or Court approval in relation to the Alinta Scheme or AGL Shareholder or Court approval in relation to the AGL Scheme.

In summary, if the Alinta Scheme is approved and all other conditions of the Alinta Scheme are satisfied or waived:

- the Court will be asked to approve the Alinta Scheme pursuant to section 411(4)(b) of the Corporations Act at a hearing to be held shortly after the Alinta Scheme Meeting. It is expected that this hearing will be held on or about 6 October 2006;
- if the Court approves the Alinta Scheme, the Alinta Scheme Effective Date will be the date the Court order approving the Alinta Scheme takes effect. Ordinarily this would be the date on which the order is lodged with ASIC. It is expected that this will occur on or about 11 October 2006 (being the second business day after the Court order is expected to be made);
- Alinta will notify ASX when the Alinta Scheme becomes effective;
- at the opening of trading on ASX on the first Business Day following the Alinta Scheme Effective Date (expected to be 12 October 2006), Alinta Shares will cease trading on ASX with an entitlement to the Alinta Scheme Consideration (that is, purchasers of Alinta Shares prior to that date will be entitled to receive the Alinta Scheme Consideration under the Alinta Scheme, provided they remain on the Alinta Share Register on the Alinta Scheme Record Date);
- on the Implementation Date:
 - subject to the condition precedent that New Alinta Co has been admitted to the official list of ASX, New Alinta Co will issue the New Alinta Shares to Alinta Scheme Participants (other than Ineligible Overseas Alinta Shareholders);
 - New Alinta Co will register or cause to be registered the Alinta Scheme Participants (other than Ineligible Overseas Alinta Shareholders) as holders of the New Alinta Shares to which the Alinta Scheme Participants are entitled under the Alinta Scheme; and
- on or as soon as practicable after the Implementation Date, New Alinta Co must procure the issue and dispatch to Alinta Scheme Participants, other than Ineligible Overseas Alinta Shareholders, of CHESS holding statements in the name of each eligible Alinta Scheme Participant in respect of the New Alinta Shares to which they are entitled by prepaid post to the Alinta Scheme Participant at their registered address, in accordance with the ASTC Settlement Rules and the Listing Rules. In the case of joint holders of shares, a CHESS holding statement will be issued and dispatched to the holder whose name appears first in the Alinta Share Register, at the Alinta Scheme Record Date.

New Alinta Shares will initially trade on ASX on a deferred settlement basis. This is expected to be from about 12 October 2006. Normal trading of New Alinta Shares is expected to commence on 26 October 2006.

(i) Flow of funds and debt

Note to Alinta Shareholders: AGL Energy takes responsibility for this subsection to the extent that it relates to AGL and AGL Energy.

Under the Recommended Proposal, AGL Energy will effectively assume the debt obligations of AGL to the extent they exceed \$3.104 billion and the debt obligations of Alinta to the extent of \$970.32 million.

AGL Energy will satisfy these obligations by borrowing approximately \$1.3 billion under the AGL Energy External Debt Facility.

The effect of the funds flow described above on the debt positions of Alinta, AGL and AGL Energy is illustrated below. For the purposes of the illustration, figures have been rounded to the nearest hundred million dollars.

Debt position before		Debt position after	
Recommended Proposal	\$ billion	Recommended Proposal	\$ billion
Alinta	1.2	New Alinta	3.3
AGL	3.4	AGL Energy	1.3
Total	4.6	Total	4.6

Following implementation of the Recommended Proposal there will be no indebtedness between AGL Energy and New Alinta other than indebtedness arising in the ordinary course of business, and loan notes issued by AlintaAGL to AGL Energy.

(j) Dividends

Alinta has declared an Interim Dividend of 23 cents per share. The record date for the Interim Dividend will be 30 August 2006 and the Interim Dividend will be paid on 29 September 2006. It is Alinta's intention to Exchange the Alinta RePS on 31 August 2006 as set out in section 5.4(b). Holders of Alinta RePS who hold Alinta RePS on the date of Exchange will be eligible for the RePS dividend of \$2.89, payable in relation to the period commencing on 1 April 2006 and ending on 30 September 2006. This dividend will also be paid on 29 September 2006.

Alinta will also pay a Transaction Dividend. The purpose of the Transaction Dividend is to ensure that Alinta Shareholders obtain the benefit of the profits of Alinta Businesses up to the Implementation Date. The Transaction Dividend will be approximately 23 cents per share, pro-rated for the period 1 July 2006 to the Implementation Date (i.e. approximately 14.625 cents). The record date for the Transaction Dividend will be the date which is two days prior to the Alinta Scheme Record Date and payment of the Transaction Dividend will occur on the Business Day prior to the Implementation Date. Alinta Shareholders who hold their shares on the record date will be eligible for the Transaction Dividend. Alinta Shareholders who receive Alinta Shares pursuant to any Exchange of Alinta RePS and who continue to hold those shares on the Alinta Scheme Record Date will also be entitled to receive the Transaction Dividend.

Alinta Shareholders who:

- acquire some or all of their Alinta Shares within 45 days of the Implementation Date (not including the date of acquisition or the Implementation Date); and
- during the 2007 tax year, will receive dividends from all sources in relation to which the franked component exceeds \$11,666,

may not be entitled to the benefit of franking credits in respect of the Transaction Dividend to the extent it relates to those Alinta Shares.

It is expected that both the Interim Dividend and the Transaction Dividend will be fully franked.

If the timetable for the Recommended Proposal changes, Alinta will provide updated information in relation to the Transaction Dividend by announcements to ASX.

5.5 ACCC consent/undertakings

On 3 August 2006, the ACCC announced that it will not oppose the proposed acquisition by Alinta of the AGL Infrastructure Assets, after accepting undertakings from Alinta pursuant to section 87B of the Trade Practices Act. The Undertakings are enforceable by a Court, but subject to any variation to which the ACCC consents. (As a result of its acquisition of units in APT referred to in section 2.2(d), Alinta may seek to negotiate a variation of these Undertakings.) The key terms of the Undertakings are summarised below. Copies of the ACCC's press release of 3 August 2006 and the Undertakings can be obtained from the ACCC's website or by calling the Alinta Information Line.

Defined terms used in this section which are not defined in section 9 have the meaning given in the Undertakings.

(a) Divestiture

Alinta will divest all of the units it holds in APT and all of the shares it holds in APL, including any rights or options to acquire shares in APL or units in APT, and, unless notified otherwise by the ACCC, the Agility-APT (MSP and Parmelia) Contracts by the Divestment Date. The Undertakings provide that the ACCC may relieve Alinta of its obligation to divest its interest in the Agility-APT (MSP and Parmelia) Contracts and Alinta may seek a variation of the Undertakings pursuant to subsection 87B(2) of the Trade Practices Act. The divestiture undertaking includes Approved Purchaser and Approved Agent provisions (clauses 29 to 48 of the Undertakings).

The ACCC will conduct market enquiries to determine whether divestiture of these contracts is required to address competition concerns and, if divestiture is not required, relieve Alinta of its obligation to divest these contracts.

(b) Ring fencing and hold separate

Alinta will ring fence and hold separate the business of APT and, unless the ACCC relieves Alinta of its obligation to divest its interest in the Agility-APT (MSP and Parmelia) Contracts, the assets and personnel directly required to service the Agility-APT (MSP and Parmelia) Contracts. Alinta will ensure that any information other than publicly available information that Alinta obtains as a unit holder in APT will not be made available to persons who perform, for or on behalf of Alinta, functions relating to the management and/or running of the Eastern Gas Pipeline and/or the DBNGP. The ring fencing and hold separate obligations apply until divestiture of the assets referred to in section 5(a) above has occurred.

(c) Post-divestiture obligations

The Undertakings include restrictions on Alinta appointing or employing former directors, officers or other employees of APT or APL. For example, Alinta has undertaken not to employ, for a period of three years post-divestiture, a person who was, in the last three years, a director or senior executive of APT or APL and had any involvement in the marketing or commercial operation of the MSP or the Parmelia Pipeline.

Alinta has also undertaken not to supply, for a period of five years post-divestiture, pipeline management or maintenance services to the MSP or the Parmelia Pipeline while it supplies such services to the Eastern Gas Pipeline and the DBNGP, unless the ACCC relieves Alinta of its obligation to divest the Agility-APT (MSP and Parmelia) Contracts. If relieved of this divestiture obligation, Alinta has undertaken not to supply, for a period of five years post-divestiture, any services to APT in respect of the MSP or the Parmelia Pipeline that are additional to the scope of the services that Agility currently provides to APT under the Agility-APT (MSP and Parmelia) Contracts in relation to the MSP and the Parmelia Pipeline.

5.6 Merger Implementation Agreement

AGL, AGL Energy, Alinta and New Alinta Co have entered into the Merger Implementation Agreement to establish the basis on which the Recommended Proposal will be undertaken. The key terms of the Merger Implementation Agreement are summarised below. A full copy of the Merger Implementation Agreement can be obtained from ASX's website or by calling the Alinta Information Line.

Defined terms used in this section which are not defined in section 9 have the meaning given in the Merger Implementation Agreement.

(a) Provision of information

Alinta must prepare and provide to AGL all information about Alinta, and AGL must prepare and provide to Alinta all information about AGL, which is required to be included in this Booklet and the AGL Scheme Booklet in order to enable this Booklet and the AGL Scheme Booklet to comply with all legal requirements under the Corporations Act, the Corporations Regulations and ASIC Policy Statements 60 and 142.

A party who provides such information is responsible for such information.

(b) Obligations of the parties to implement the Recommended Proposal

Each party must execute all documents and do all acts and things necessary for the implementation and performance of the Schemes as expeditiously as practicable, including various matters detailed in the Merger Implementation Agreement.

(c) Conditions precedent

The obligations of AGL and New Alinta to implement the AGL Scheme are subject to the satisfaction of certain conditions precedent which are listed in section 5.4(f).

The Alinta Scheme is subject to similar conditions precedent.

The Alinta Scheme and the AGL Scheme are interconditional which means that the AGL Scheme will not proceed unless the Alinta Scheme proceeds and vice versa.

The Merger Implementation Agreement is subject to a sunset date of 31 December 2006 or such later date as is agreed between AGL and Alinta. If the AGL Scheme and the Alinta Scheme have not been implemented by the sunset date, AGL or Alinta may terminate the Merger Implementation Agreement.

(d) Buy Back

The Buy Back will occur automatically if the Schemes are implemented and is described more fully in section 5.3(b).

New Alinta, AGL, AGL Energy and Alinta must execute all documents and do all acts and things necessary for the implementation of the Buy Back as expeditiously as practicable.

(e) Conduct of business

From 26 April 2006 to the Implementation Date, AGL agrees that it will, and will use its best endeavours (to the extent it is able, and subject to the fiduciary duties of applicable nominee directors) to ensure that ActewAGL will carry on the AGL Infrastructure Businesses in the ordinary course of business consistent with the business practices of the AGL Group and ActewAGL respectively including:

- using its reasonable endeavours to ensure that no AGL Infrastructure Material Adverse Change or AGL Prescribed Occurrence occurs; and
- carrying on the business consistently with the AGL asset management plans in place on 26 April 2006.

However, the parties agree that this does not limit or regulate the way that AGL conducts the AGL Energy Business (provided there is no material adverse effect on the AGL Infrastructure Businesses), and does not prevent AGL from doing any act or incurring any liability if the act or liability has been done with the prior written approval of Alinta or at the prior written request of Alinta.

Alinta has similar obligations in relation to the Alinta Businesses and must carry on the WA Retail Business consistently with the business plans in place on 26 April 2006.

From 31 May 2006 to the Implementation Date, New Alinta and New Alinta Sub agree with AGL and Alinta that they will not, unless AGL and Alinta otherwise approve, conduct any business or activity or incur any liabilities or acquire any assets.

(f) Transition committee

From the date of the Merger Implementation Agreement until the Implementation Date, a committee comprising three officers of each of Alinta and AGL will be constituted. The committee will meet on at least a fortnightly basis to facilitate the exchange of information, identify and initiate structures and/or processes required to ensure an orderly separation of people and systems, and ensure business continuity issues are identified and resolved. The parties will cooperate with one another in good faith to assist the committee to perform its role.

The transition committee was established prior to the date of this Booklet.

(g) Takeover bids

AGL must not vary the AGL Takeover Bid and Alinta must not vary the Alinta Takeover Bid, except by extending (from time to time) the offer period under those bids.

(h) Other documents

The Merger Implementation Agreement provides that AGL and Alinta must negotiate in good faith the terms of the various Transaction Documents.

(i) Termination

Without limiting any other provision of the Merger Implementation Agreement, the Merger Implementation Agreement may be terminated at any time prior to the commencement of the hearing of the application to the Court to approve the Schemes on the Second Court Date, by AGL or Alinta if:

- the other party is in material breach of the Merger Implementation Agreement before the Second Court Date and fails to remedy that breach;
- a majority of the other party's directors withdraw or change their recommendation of the Recommended Proposal or recommend, promote or otherwise endorse a competing transaction;
- the parties are unable to reach agreement as to an alternate course of action if a condition precedent is not satisfied or waived;
- a Court has issued a final and non-appealable order, decree or ruling or taken other action which permanently restrains or prohibits the Recommended Proposal;
- the Court finally determines to refuse to make any order convening the Scheme Meetings or any order approving the Schemes and an opinion is obtained from Queen's Counsel or Senior Counsel that an appeal against that decision would have no reasonable prospect of success;
- AGL Shareholders do not approve the AGL Scheme at the AGL Scheme Meeting or Alinta Shareholders do not approve the Alinta Scheme at the Alinta Scheme Meeting, by the majority required under the Corporations Act; or
- the sunset date (which is 31 December 2006, or such later date agreed by the parties) has passed without Completion occurring.

Neither New Alinta nor New Alinta Sub will have any right to terminate the Merger Implementation Agreement.

(j) Break fee

AGL agrees to pay Alinta the break fee amount of \$45 million if at any time after the execution of the Merger Implementation Agreement and before the earliest of termination, the date upon which the Schemes become Effective, and the sunset date (which is 31 December 2006, or such later date agreed by the parties) (**Break Fee Date**), any of the following occurs:

- a competing takeover proposal is announced or open for acceptance in relation to the entire issued ordinary share capital of AGL and the competing takeover proposal is or becomes free from all defeating conditions and the bidder acquires a relevant interest in more than 50% of AGL's issued ordinary share capital;
- a competing takeover proposal is announced or open for acceptance in relation to the entire issued ordinary share capital of AGL and the AGL Directors (or a majority of them) recommend the competing takeover proposal;
- a majority of the AGL Directors fail to make or withdraw a recommendation to AGL Shareholders in favour of the AGL Scheme and the approval of AGL Shareholders is not obtained to the AGL Scheme at the AGL Scheme Meeting unless the Independent Expert's Report commissioned by AGL in respect of the AGL Scheme fails to conclude that the AGL Scheme is in the best interests of AGL Shareholders;
- a majority of the AGL Directors endorse or otherwise support a proposal or offer to acquire the whole or a substantial part of AGL's assets, business or property made by a person other than Alinta or a Related Body Corporate of Alinta;
- a person other than Alinta (or a Related Body Corporate of Alinta) acquires or agrees to acquire (whether or not that agreement is conditional) the whole or a substantial part of AGL's assets, business or property; or
- Alinta terminates the Merger Implementation Agreement because AGL is in material breach of the Merger Implementation Agreement, provided that the prevention of that breach was within the control of AGL. To avoid doubt, where the parties fail to agree a Transaction Document, a party will be under no obligation to pay a break fee where it has negotiated in good faith and used best endeavours to agree such Transaction Document.

Similarly, Alinta agrees to pay AGL the break fee amount of \$45 million upon the occurrence of similar events in relation to Alinta.

(k) No shop and no talk

Between 26 April 2006 and the Break Fee Date, the parties are subject to "no shop" and, subject to directors' fiduciary duties, "no talk" obligations.

(l) Standstill

Except in relation to carrying out the Recommended Proposal each of Alinta, New Alinta and AGL Energy must not, without the other parties' prior approval, for a period of 24 months after the Implementation Date, acquire, purchase or sell or agree to acquire, purchase or sell any securities of the other parties.

The standstill ceases in relation to Alinta and New Alinta if a third party announces a proposal to acquire the entire issued capital of AGL Energy and ceases in respect of AGL Energy if a third party announces a proposal to acquire the entire issued capital of Alinta or New Alinta.

(m) AGL Infrastructure Assets

New Alinta must not dispose of, or grant any right in, over or in respect of the AGL Infrastructure Assets in the period from Completion to the date which is one year after Completion, except for:

- New Alinta or its Subsidiaries disposing of Gas Valpo;
- New Alinta or its Subsidiaries granting any charge, mortgage or other security interest in respect of the AGL Infrastructure Assets to a lender;
- if AIH consents to the transfer to AlintaAGL of the WA Cogeneration assets, New Alinta or its Subsidiaries disposing of AGL Infrastructure Assets to AIH which have a value of less than \$1.2 billion in the period commencing six months after Completion; or
- New Alinta or its Subsidiaries disposing of AGL Infrastructure Assets where such disposal has, after Completion, been approved by an ordinary resolution passed by New Alinta Shareholders.

Consent to the transfer to AlintaAGL of the WA Cogeneration assets has been given by AIH.

AGL will ensure that it participates in APT's distribution reinvestment plan in respect of the distribution for the period to Completion to a sufficient extent so as to maintain its unit holding in APT at 30%.

(n) Alinta Bridge Debt and AGL Infrastructure Debt

At the Implementation Date, AGL Energy agrees to be responsible for assuming the obligation to repay \$970.32 million of the Alinta Bridge Debt and Alinta agrees to be responsible for assuming the obligation to repay \$3.104 billion of AGL's financing liabilities. This is described further in section 5.4(i).

(o) Working capital

The Merger Implementation Agreement provides for a working capital adjustment between Alinta and AGL Energy as at Completion.

AGL Energy will compensate Alinta to the extent that the dividend paid in respect of the AGL Shares held by Alinta prior to the Implementation Date is less than the Agreed Dividend.

(p) Costs

The Merger Implementation Agreement allocates responsibility for payment of costs and expenses, including AGL corporate staff associated with its infrastructure business, IT bureau costs and costs associated with the establishment of the bureau and stamp duty, incurred in connection with various aspects of the Recommended Proposal, as well as the Alinta Takeover Bid and AGL Takeover Bid.

(q) Cash sweeps

AGL will be entitled to undertake a cash sweep of AGL and Alinta will be entitled to undertake a cash sweep of the WA Retail Business, each immediately prior to Completion.

(r) Representations and warranties

AGL, AGL Energy, New Alinta Co and Alinta each make a number of representations and warranties to each other party including in relation to status, authority, due execution, issued capital and the contents of this Booklet and the AGL Scheme Booklet. The parties indemnify each other against all claims, liabilities and losses suffered or incurred as a result of a breach of such representations and warranties. In addition, AGL Energy must indemnify Alinta and New Alinta in respect of any claims which may be brought for a breach by AGL of the Merger Implementation Agreement. However, from 6.00pm on the Implementation Date, no party will be able to make a claim against another party for a breach of the Merger Implementation Agreement (including for a warranty given) except in limited circumstances.

5.7 Transaction Implementation Deed

The Transaction Implementation Deed was entered into by AGL, Alinta, New Alinta Co, AGL Energy and New Alinta Sub on 22 June 2006 and sets out the steps required to be taken by each of the parties to implement the Recommended Proposal. Some of the key steps required to be undertaken pursuant to the Transaction Implementation Deed include the internal restructuring of AGL Energy's and Alinta's businesses in anticipation of implementation of the Recommended Proposal, AGL Energy and New Alinta Co applying to be listed on ASX, New Alinta Co issuing New Alinta Shares to AGL Scheme Participants and Alinta Scheme Participants and Converting Shares to AGL Scheme Participants, and AGL Energy issuing AGL Energy Shares to Buy Back Participants.

(a) Obligations of AGL

Under the Transaction Implementation Deed, AGL agrees that it will take certain steps necessary to implement the Recommended Proposal including:

- procuring that the AGL Energy Board is reconstituted so that it comprises Mark Johnson (Chairman), Graham Reaney, Paul Anthony (Managing Director), Charles Allen AO, David Craig, Carolyn Hewson and Max Ould;
- causing AGL Energy to apply for admission to the official list of ASX and quotation of AGL Energy Shares on ASX;
- causing AGL Energy to adopt the New AGL Energy Constitution;
- reconstituting the AGL Board so that it comprises such persons as New Alinta Co may nominate; and
- changing its name to a name that does not include the word "AGL" as soon as reasonably practicable following Completion, and in any event within three months after Completion subject to the arrangements referred to in section 5.12(a)(iv) of this Booklet.

(b) Obligations of AGL Energy

Under the Transaction Implementation Deed, AGL Energy agrees that it will take the steps necessary to implement the Recommended Proposal.

(c) Obligations of Alinta

Under the Transaction Implementation Deed, Alinta agrees that it will take the steps necessary to implement the Recommended Proposal.

(d) Obligations of New Alinta Co

Under the Transaction Implementation Deed, New Alinta Co agrees that it will take the steps necessary to implement the Recommended Proposal, including:

- reconstituting the New Alinta Board so that it comprises persons nominated by Alinta (namely, John Poynton, John Akehurst, Fiona Harris, Tim Healey, Tina McMeckan, Michael Wilkins and Bob Browning);
- applying to ASX for admission to the official list of ASX and for official quotation of all New Alinta Shares on ASX; and
- adopting the New Alinta Constitution on or before the Second Court Date.

5.8 Relationship Deed

The Relationship Deed was entered into by AGL, AGL Energy, Alinta and New Alinta Co on 22 June 2006 and deals with transitional, commercial and legal issues arising in connection with the legal and economic separation of AGL Energy from New Alinta Co and the ongoing relationship between AGL Energy and New Alinta Co following the implementation of the Recommended Proposal. The key terms of the Relationship Deed are summarised below.

(a) Claims

From Completion, AGL Energy must indemnify New Alinta against any losses or liabilities incurred by New Alinta in respect of a claim made against New Alinta that relates to a liability of the businesses of AGL Energy at Completion and New Alinta Co must indemnify AGL Energy against any losses or liabilities incurred by AGL Energy in respect of a claim made against AGL Energy that relates to a liability of the businesses of New Alinta at Completion. Such claims must be notified to the other party within 12 months after Completion.

AGL Energy and New Alinta Co acknowledge that from Completion, AGL Energy will not have the right to make any claim against any New Alinta company, and New Alinta Co will not have the right to make any claim against any AGL Energy company for liability or loss arising directly or indirectly in relation to the transfer of assets and shares contemplated by the Transaction Implementation Deed (summarised in section 5.7), the Recommended Proposal or the operation of AGL's energy business or any AGL Energy company (in the case of AGL Energy) or AGL's infrastructure business or any New Alinta company (in the case of New Alinta Co) unless the claim relates to a breach of the Relationship Deed or is expressly permitted by the Relationship Deed, another Transaction Document, or an agreement between AGL Energy and New Alinta operative at, or entered into, after Completion.

All claims which may be made under the Relationship Deed must be notified to the other party within specific time frames depending on the type of claim.

(b) Contracts

The parties agree to use their best endeavours to give effect to the assignment, novation or separation to AGL Energy of any contract relating to the businesses conducted by AGL Energy at Completion (**Energy Contract**) and to New Alinta of any contract relating to the businesses conducted by New Alinta at Completion (**New Alinta Contract**), procure any necessary third party contractual consents, procure the release of any guarantees given by New Alinta in relation to the obligations of AGL Energy (and vice versa), and procure the release of any encumbrances granted by New Alinta over the assets of New Alinta which relate to a liability of AGL Energy (and vice versa), by Completion or as promptly as practicable after Completion.

For a period of two years from Completion, New Alinta Co and AGL Energy must continue to use their best endeavours to obtain an assignment, novation or separation of any Energy Contract or New Alinta Contract (as the case may be) and, after this time, must use their best endeavours to enter into economically equivalent arrangements including back-to-back arrangements.

From Completion, AGL Energy indemnifies New Alinta against all liability or loss incurred by New Alinta:

- under or in connection with an Energy Contract;
- arising in relation to any guarantees or indemnities given by New Alinta or by a financial institution at the request of New Alinta in favour of a third party prior to Completion that relate to the businesses conducted by AGL Energy at Completion or an Energy Contract; or
- arising in relation to an encumbrance granted over the assets of New Alinta to the extent such encumbrance relates to a liability or obligation of AGL Energy.

From Completion, New Alinta Co indemnifies AGL Energy against similar liability or losses incurred by AGL Energy in respect of the businesses conducted by and contracts of New Alinta (excluding the Alinta Group) at Completion.

(c) Litigation management

AGL Energy and New Alinta Co must assist each other in relation to the management of current litigation matters. AGL Energy indemnifies New Alinta against any liability or loss suffered or incurred by a New Alinta company in connection with current litigation which relates to AGL's energy business. New Alinta Co indemnifies AGL Energy against any liability or loss suffered or incurred by an AGL Energy company in connection with current litigation which relates to AGL's infrastructure business.

(d) Employees and superannuation

From Completion:

- AGL Energy will be responsible for and will indemnify New Alinta Co against liability or loss arising out of any aspect of the employment of any AGL Energy employee; and
- New Alinta Co will be responsible for and will indemnify AGL Energy against liability or loss arising out of any aspect of the employment of any employee of the AGL Group which will become part of New Alinta after Completion.

In relation to the superannuation funds, Equisuper and Russell SuperSolution Master Trust, from Completion, AGL Energy will take all necessary steps to establish sub-plans in Equisuper and the Russell SuperSolution Master Trust and ensure, to the extent reasonably practicable, that AGL Energy employees become members of such sub-plans.

The parties will take all necessary steps to ensure the trustees of Equisuper and the Russell SuperSolution Master Trust transfer the vested benefits of AGL Energy employees who are members of those funds, and related reserves and surpluses, to the new sub-plans to be established by AGL Energy.

(e) Insurance

From Completion, AGL Energy will maintain insurance in respect of its businesses, covering such risks and for such amounts as is usual business practice in similar businesses. However, AGL and New Alinta Co will use their reasonable endeavours to ensure that after Completion, AGL Energy has access to benefits attaching to AGL and New Alinta Co insurance policies to be maintained in respect of the businesses conducted by AGL Energy up to Completion (or where premiums have been paid for periods beyond Completion, to the end of those periods).

From Completion, New Alinta Co will be responsible for maintaining insurance for New Alinta.

(f) Taxation

The parties have agreed provisions to adjust tax liabilities between AGL Energy and New Alinta to ensure that the intended economic effect of the Recommended Proposal is achieved and that AGL has sufficient funds to meet its pre-Completion tax liabilities. In addition, the parties have agreed the provisions to facilitate the preparation of tax returns for the period up to the Implementation Date.

(g) Access to records

The Relationship Deed sets out the principles that AGL Energy and New Alinta will observe in allocating and accessing the records of the AGL Group.

(h) Registers of fixed assets and intellectual property

The Relationship Deed sets out the principles that the AGL Energy Group and New Alinta will observe in relation to the allocation between them of the fixed assets and intellectual property of the AGL Group.

(i) Corporate cost allocation

Under the Relationship Deed, the parties have agreed to certain principles regarding the allocation of corporate costs including property rental and redundancy costs. The parties to the Relationship Deed have agreed to negotiate in good faith and use best endeavours to agree such further documentation as is necessary to give effect to these principles.

In addition, the New Alinta Co has agreed to pay certain redundancy costs to AGL Energy. This payment will be settled as part of the working capital adjustment required under the Merger Implementation Agreement.

5.9 Option deeds

Note to Alinta Shareholders: The last bullet point of this subsection has been drafted by AGL Energy and AGL Energy takes responsibility for the last bullet point of this subsection.

As at the date of this Booklet members of the Alinta Group are the registered holders of 90,904,997 AGL Shares. On 2 March 2006, members of the Alinta Group entered into certain option deeds in respect of a total of 12 million of these AGL Shares (**Option Shares**). Copies of the option deeds were annexed to a substantial shareholding notice lodged by Alinta with ASX on 27 March 2006.

The terms of the option deeds give option holders the right to call for the Alinta Group to sell all or some of the Option Shares to them during a five business day period commencing on the first business day after the Court orders that the AGL Scheme Meeting be convened (**Call Right**). If the option holders exercise the Call Right then the Option Shares acquired by the option holders from the Alinta Group will participate in the AGL Scheme, if the AGL Scheme is approved by AGL Shareholders and the Court. Accordingly, it will not be possible for the Option Shares to be effectively cancelled under the Recommended Proposal in the way that the remainder of the other AGL Shares held by the Alinta Group will be effectively cancelled.

In view of the above, Alinta and AGL have agreed that:

- if the AGL Scheme is approved by AGL Shareholders and the Court, the Option Shares will participate in the AGL Scheme regardless of whether or not the option holders exercise the Call Right;
- to the extent that the option holders exercise the Call Right, Alinta will receive the agreed exercise price from the option holder in respect of the relevant Option Shares, which will then be transferred to the option holder. The option holders will then participate in the AGL Scheme in the same manner as any other AGL Scheme Participant; and
- to the extent that the option holders do not exercise the Call Right in respect of all Option Shares, then Goldman Sachs JBWere Pty Ltd (GSJBW) and UBS AG, Australia Branch (UBS) (or their respective related bodies corporate) will acquire the outstanding Option Shares from the Alinta Group at a price of \$19.14 per share. These outstanding Option Shares will be transferred to GSJBW and UBS immediately prior to the AGL Scheme Record Date but after the record date for the Transaction Dividend. The outstanding Option Shares acquired by GSJBW and UBS will then participate in the AGL Scheme like all other AGL Shares held by AGL Scheme Participants; and

- GSJBW and UBS will then sell the AGL Energy Shares and New Alinta Shares that they are issued under the AGL Scheme by way of placement or sale on-market under an arrangement entered into with AGL Energy.

Fees will be payable by the parties to these arrangements for performing their respective obligations.

Alinta will not exercise the voting rights attached to the Option Shares to vote in relation to the AGL Scheme.

5.10 Bureau Services Agreement

Upon implementation of the Recommended Proposal, New Alinta and AGL Energy will need to operate as separate entities. However, they will both require the use of certain IT systems which are currently operated by AGL. The Alinta Board anticipates that the information systems of AGL which are identified as being "shared or significantly integrated" will be made available to a third party bureau provider (**Bureau Services Provider**) to enable the Bureau Services Provider to provide information services to each of New Alinta and AGL Energy during a transition period. New Alinta and AGL Energy will each enter into a Bureau Services Agreement with the Bureau Services Provider for these services for a period up to 24 months following the implementation of the Recommended Proposal. The Alinta Board anticipates that these agreements will provide for various matters including:

- the provision of shared infrastructure to the Bureau Services Provider (to the extent required to support the operation of firstly, shared or integrated applications and, secondly, those applications that are separately operated by New Alinta or AGL Energy, and which are required to be operated on shared infrastructure); and
- personnel of AGL to be made available to the Bureau Services Provider on a basis to be agreed, as required for the operation of the shared/integrated applications or the shared infrastructure.

5.11 Business Continuity Agreement

New Alinta and AGL Energy also contemplate entering into a Business Continuity Agreement to the extent required, which sets out the governance arrangements between the parties and their mutual obligations, relating to continuity of common business processes (being those business processes where the parties are mutually dependent on each other) and/or other necessary transitional arrangements. It is anticipated that this agreement will apply for a period up to 24 months following the implementation of the Recommended Proposal.

5.12 Intellectual property assignments and licences for each of AGL and Alinta

(a) AGL intellectual property assignment and licence deeds

Note to Alinta Shareholders: This subsection has been drafted by AGL Energy and AGL Energy takes responsibility for this subsection.

As AGLIF will become part of New Alinta upon implementation of the Recommended Proposal, AGL and AGL Energy have entered, or will prior to the Implementation Date, enter into the following agreements in relation to intellectual property.

(i) AGL Intellectual Property Assignment Deed

The AGL Intellectual Property Assignment Deed will provide for the assignment by AGL to AGL Energy of specified intellectual property including:

- the AGL name;
- various AGL trade marks such as the AGL, FIVE FINGER logo, LIVING FLAME logo and the THREE ICONS logo in Australia and New Zealand; and
- various domain names in the .com, .biz, .com.au and .co.nz domains for the "agl", "aglenergy" and "aglassist" names.

The deed will provide for the assignment of the specified intellectual property including any copyright subsisting in the trade marks. AGL will retain ownership of the Speedfont (stylised alphabet) after the Implementation Date. AGL will license AGL Energy to use, and sub-license use of, the Speedfont (stylised alphabet) to the extent necessary to facilitate use and licensing of the ActewAGL trade marks.

(ii) AGL Gas Networks Intellectual Property Assignment Deed

The AGL Gas Networks Intellectual Property Assignment Deed will provide for the assignment by AGL Gas Networks to AGL Energy of specified intellectual property including:

- THE NATURAL GAS COMPANY and FLAME logos;
- the business names, "Natural Gas Co" and "The Natural Gas Co"; and
- the domain name, "agl.com.au".

The deed will provide for the assignment of rights in the specified intellectual property including any copyright in the trade marks.

(iii) Use of the AGL name by AGL

AGL, Alinta, New Alinta Co and AGL Energy have agreed that AGL and each New Alinta company may continue to use the "AGL" name and trade marks in connection with any New Alinta company's business for a period of up to three months after the Implementation Date, and on signage used in connection with any New Alinta company's business for a period of up to 12 months after the Implementation Date. The foregoing will be subject to any licence of the AGL name and/or trade marks that is entered into in respect of the ActewAGL joint venture business or the AlintaAGL business that permits the ongoing use of the AGL name and/or trade marks by the New Alinta Co Subsidiaries involved in the ActewAGL business or the AlintaAGL business.

(iv) ActewAGL joint venture

The ActewAGL joint venture uses various AGL and ACTEW Corporation trade marks along with the combination trade mark, ActewAGL, in its business names and domain names and as a trade mark. In addition, ACTEW Corporation is currently licensed to use the Speedfont (stylised alphabet) owned by AGL provided it seeks the prior written consent of AGL.

Ownership, use and registration of the intellectual property relevant to the joint venture are dealt with in a series of agreements. Those agreements will be amended and novated to reflect current commercial practices and substitute AGL Energy for AGL where necessary, as AGL Energy will own the AGL trade mark and be the appropriate licensor after the Implementation Date. Under the amended agreements, both ACTEW Corporation and AGL Energy will be licensed to use and sub-license use of the Speedfont (stylised alphabet) in relation to joint venture trade marks. The registered ActewAGL trade mark is currently co-owned by AGL and ACTEW Corporation. AGL's interest in this mark will be assigned to AGL Energy.

Section 6.8 contains details of the proposed arrangements between AGL Energy and AGL in relation to the operation of the ActewAGL joint venture following the Implementation Date.

(b) AlintaAGL trade mark licences

From the Implementation Date, AlintaAGL will be licensed on a royalty free basis to use all necessary intellectual property rights in each of the words/brands "ALINTA" (by Alinta) and "AGL" (by AGL Energy). The licence will expire one year after AGL Energy or New Alinta acquires 100% of the issued capital of AlintaAGL.

5 IMPLEMENTATION OF THE RECOMMENDED PROPOSAL

5.13 New Alinta Deed Poll

The New Alinta Deed Poll has been signed by New Alinta Co and sets out covenants given by New Alinta Co in favour of Scheme Participants, including that New Alinta Co will apply for admission to the official list of ASX and for quotation of New Alinta Shares on ASX and that New Alinta Co will issue New Alinta Shares and Converting Shares as contemplated by the Schemes. The terms of the New Alinta Deed Poll (excluding the annexures to that document) are set out in full in Annexure B.

5.14 Buy Back Agreement

The Buy Back Agreement is an agreement between New Alinta Co, AGL Energy and each holder of Converting Shares under which the Buy Back as described in section 5.3(b) will occur.

The Buy Back Agreement forms an annexure to the New Alinta Constitution. The terms of issue of the Converting Shares (which are set out in the New Alinta Constitution) provide that upon the issue and allotment of the Converting Shares:

- New Alinta Co will be taken to have agreed to buy and each holder of Converting Shares will be taken to have agreed to sell, each holder's Converting Shares on the terms and subject to the conditions contained in the Buy Back Agreement; and
- New Alinta Co and each such holder of Converting Shares will be taken to have entered into the Buy Back Agreement.

6 PROPOSED RESTRUCTURES

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6.1 Overview

As well as the internal restructures of AGL and Alinta referred to in section 5.2, the Recommended Proposal will also require certain ancillary arrangements to be entered into between New Alinta and AGL Energy and between either New Alinta or AGL Energy and third parties. These arrangements include those set out in this section 6.

6.2 WA Retail Business

(a) Structure

On the Implementation Date, AlintaAGL will become an incorporated joint venture with both shares and loan notes on issue of which:

- New Alinta Co will hold a 67% interest (through its Subsidiary, Alinta); and
- AGL Energy will hold a 33% interest.

AlintaAGL will hold a 100% interest in the WA Retail Business either directly or through entities that will be its Subsidiaries on the Implementation Date or through agreements that deliver the economic benefit of the WA Retail Business to AlintaAGL.

(b) Agreements to give effect to the Alinta Restructure

To give effect to these arrangements, the following agreements have been or will be entered into:

- a loan notes deed poll;
- a subscription and call option deed;
- a shareholders' agreement;
- the WLPG Arrangements Agreements; and
- a services agreement with the Alinta Group to support the WA Retail Business.

Summaries of the key terms of these proposed agreements are set out below.

(c) Loan Notes Deed Poll

AlintaAGL will enter into a deed poll for the benefit of the subscribers for loan notes in AlintaAGL. The loan notes must be repaid on 30 September 2016 and will be subordinated to third party lenders. Interest will accrue on the loan notes at a rate to be determined prior to the Implementation Date and to the extent it is not paid on the due date, will be capitalised. Loan notes may only be transferred in accordance with the Subscription and Call Option Deed referred to below.

(d) Subscription and Call Option Deed

The subscription and call option deed between AGL Energy, Alinta, New Alinta Co and AlintaAGL will take effect on the Implementation Date (Subscription and Call Option Deed).

The deed provides for AGL Energy's initial 33% subscription for shares and loan notes in AlintaAGL and grants AGL Energy two options to increase its interest.

(i) First Option

The first option is to acquire 17% of the shares and loan notes in AlintaAGL (First Option) which may only be exercised in the three month period prior to the third anniversary of the Implementation Date. The price applicable to the First Option is to be 17% of the aggregate of:

- 10 times the EBITDA on the retail business for the period ending 31 December 2009 as projected and calculated by the AlintaAGL Board;
- in relation to the cogeneration assets, which are operational during 2009, 8% of the sustainable equity yield (based on actual level of gearing in the cogeneration business); and
- in relation to cogeneration assets under construction:
 - any debt associated with the asset will be excluded from calculating the actual gearing levels; and
 - AGL Energy must reimburse Alinta for 17% of the total equity that is contributed by Alinta to that date.

There will be an adjustment to the price where the actual EBITDA is different to the projected EBITDA.

(ii) Second Option

The second option (Second Option) is to acquire:

- if AGL Energy has exercised the First Option, a further 50% of the shares and loan notes in AlintaAGL; or
- if AGL Energy has not exercised the First Option, a further 67% of the shares and loan notes in AlintaAGL.

The Second Option must be exercised after Alinta has notified AGL Energy of the Second Option price (which must be given not less than three months but not more than four months prior to the fifth anniversary of the Implementation Date).

If AGL Energy does not exercise the Second Option by the fifth anniversary of the Implementation Date, Alinta must buy, and AGL Energy must sell, the shares and loan notes in AlintaAGL held by AGL Energy at that time at the Second Option price.

This process described in relation to the Second Option will be accelerated should a third party acquire beneficial ownership of 50% or more of the voting shares of either New Alinta Co or AGL Energy.

New Alinta Co will guarantee Alinta's obligations under this deed.

(e) Shareholders' agreement

The shareholders' agreement will also take effect on the Implementation Date. The parties to the shareholders' agreement will be Alinta, New Alinta Co, AGL Energy and AlintaAGL.

For the first three years after the Implementation Date, the AlintaAGL Board will comprise:

- one representative of AGL Energy; and
- two representatives of Alinta,

and thereafter representation will be in proportion to shareholdings.

Decisions, other than specific decisions that require a unanimous resolution, will be determined by a majority resolution of the AlintaAGL Board. The decisions of the AlintaAGL Board that will require a unanimous resolution are:

- changing the nature of the business of AlintaAGL;
- disposing of a substantial part of AlintaAGL's business or assets or undertaking or entering into a new business which is materially different;
- entering into a partnership or joint venture arrangement;
- issuing or offering to issue shares, convertible notes, options or other equity securities in AlintaAGL;
- acquiring or disposing of assets for a price of more than \$100 million;
- raising external debt finance (including debentures) in excess of \$100 million;
- creating or granting any security interest over the assets, property, undertaking or capital of AlintaAGL; or
- entering into any arrangement or incurring a liability with a Shareholder (or a Related Body Corporate of a Shareholder) (except where that arrangement is with Alinta (or a Related Body Corporate of Alinta) for the provision of employees or services to support the WA Retail Business).

The General Manager of AlintaAGL is to be appointed by Alinta. The Chief Financial Officer of AlintaAGL is to be appointed by AGL Energy.

As soon as practicable after the Implementation Date, but in any event by 30 June 2007, Alinta must procure the transfer of assets (such as systems, hardware, licences and intellectual property) used exclusively or substantially in the conduct of the WA Retail Business to AlintaAGL or a Subsidiary nominated by AlintaAGL, and AlintaAGL must make offers of employment to all persons employed by Alinta who perform services exclusively or substantially in relation to the WA Retail Business. If assets cannot be transferred, arrangements will be put in place so that AlintaAGL receives the economic benefit of the assets.

AlintaAGL will, as far as practicable, be required to conduct its business in accordance with a business plan and budget adopted by its board. Alinta and AGL Energy will make available additional funding for AlintaAGL in the form of debt or equity in proportion to their shareholding as required by the business plan and budget adopted by the AlintaAGL Board.

The liability under shareholder guarantees of AlintaAGL's obligations is to be apportioned between Alinta and AGL Energy in proportion to their shareholding in AlintaAGL.

Alinta and AGL Energy will each grant royalty-free licences for a period which expires one year after either Alinta or AGL Energy acquires 100% of the interest in AlintaAGL, permitting AlintaAGL and the WA Retail Business to use all necessary intellectual property rights in "Alinta" and "AGL Energy" respectively.

For the period of five years and three months after the Implementation Date, neither AGL Energy nor Alinta is permitted to transfer or deal with its rights or interests in AlintaAGL or the WA Retail Business, except as contemplated in the Subscription and Call Option Deed.

New Alinta Co will guarantee Alinta's obligations under this agreement.

(f) W LPG Arrangements – separation and restructure

The Alinta interests in the W LPG Arrangements are not to become the subject of the WA Retail Business owned by the incorporated joint venture, AlintaAGL. As Alinta's interests in the W LPG Arrangements are held by Alinta Sales and Alinta Sales is to become a Subsidiary of AlintaAGL, the Alinta interests in the W LPG Arrangements must be moved from Alinta Sales to a wholly owned Subsidiary of Alinta which will remain outside the WA Retail Business. The following steps will be undertaken to give effect to this separation and restructure:

- Alinta will incorporate a new wholly owned Subsidiary (Alinta LPG);
- with the consent of Wesfarmers and Wesfarmers LPG, the interests of Alinta Sales under the W LPG Sales Agreement will be assigned to Alinta LPG. The W LPG Sales Agreement sets out the basis on which gas extracted by or used in the W LPG Plant is provided to Wesfarmers LPG;
- with the consent of Wesfarmers LPG and DBNGP (WA), the interests of Alinta Sales under the W LPG Operational Agreement will be assigned to Alinta LPG. The W LPG Operational Agreement sets out the legal and operational relationship between the DBNGP and the W LPG Plant, including obligations on DBNGP (WA) to flow gas in the DBNGP to the W LPG Plant, and rights for Wesfarmers LPG to extract LPG, and gas for use in the W LPG Plant, from that gas stream;
- with the consent of DBNGP (WA), DBNGP Holdings Pty Ltd and DBNGP (WA) Nominees Pty Ltd, the interests of Alinta Sales under the shipper contract for the transportation of gas in the DBNGP, so far as those interests relate to the transport of gas to the W LPG Plant, will be assigned to Alinta LPG, together with the rights and obligations under an associated Settlement Deed – Section 20 Dispute;
- with the consent of DBNGP (WA), the interests of Alinta Sales in the Special Purpose Access Contract will be assigned to Alinta LPG (the Special Purpose Access Contract provides for DBNGP (WA) to make available additional capacity in the DBNGP for the purposes of the transportation of gas to the W LPG Plant); and
- Alinta Sales and Alinta LPG will enter into a gas sales agreement under which Alinta Sales will sell and deliver to Alinta LPG the gas which is extracted by or used in the W LPG Plant up to a maximum daily quantity, which will enable Alinta LPG to supply the gas extracted by or used in the W LPG Plant to Wesfarmers LPG under the W LPG Sales Agreement.

Following the separation and restructure, Alinta Sales, and therefore the WA Retail Business, will have no economic interest in the WLPG Arrangements except under the gas sales agreement with Alinta LPG. Alinta LPG has an option to extend the term after an initial five year period, to 30 June 2015.

(g) WA Retail Business Services Agreement

In order to enable AlintaAGL to carry on the WA Retail Business, AlintaAGL will require the provision of certain corporate and information technology services currently provided to that business by the Alinta Group, namely:

- corporate services comprising payroll, human resources, finance and reporting; and
- certain information technology services relating to those corporate services, including desktop IT, information technology infrastructure services and information technology application services.

These services will be provided by Alinta for the first three years following the Implementation Date under a Retail Business Services Agreement for a fixed annual fee of \$7.1 million, escalated each year for CPI. Within six months after the Implementation Date, an independent third party is to review and adjust the fixed annual fee either up or down to reflect his assessment of the cost of sourcing those services from a third party in a cost efficient manner.

Five months before the Third Anniversary Date, AlintaAGL is to propose a scope of work for the corporate and information technology services for the two years and three months after the Third Anniversary Date. Alinta and AGL Energy will both bid for the provision of those services during that period and the lowest bid will be selected to provide those services. After five years (once the call option has been exercised) AlintaAGL may extend this two year and three month period by a further 12 months to assist in any transition to the new ownership structure of AlintaAGL.

The service providers will be required to meet specified service standards in providing the services.

(h) Tolling Agreement for the Bairnsdale Power Station

As part of the restructure of Alinta Sales, it is proposed that the Tolling Agreement be novated from Alinta Sales to Alinta EATM. This is subject to third party consents and arranging for the revocation of the appointment of Alinta Sales as the intermediary for the Bairnsdale Power Station, and the appointment of Alinta EATM in place of Alinta Sales as the intermediary under the NER.

6.3 Wattle Point Wind Farm

Following the implementation of the Recommended Proposal the Wattle Point Wind Farm will be owned by WPWF, a Subsidiary of New Alinta Co.

AGL Hydro, which is ultimately owned by AGL Energy will enter into an Off Take and Asset Management Deed with WPWF for a term of 25 years from the Implementation Date under which:

- AGL Hydro pays a flat monthly off take fee to WPWF in respect of the electricity and "green" products generated at the Wattle Point Wind Farm. The monthly off take fees vary according to changes in CPI and are reduced in the final 15 months of the term;
- AGL Hydro is entitled to 100% of the electricity and "green" products generated at the Wattle Point Wind Farm;
- AGL Hydro is appointed as intermediary under the NER. It receives all NEMMCO receipts and pays all NEM fees in respect of the output of the Wattle Point Wind Farm. The effect of this arrangement is that the electricity generated at the wind farm will be sold into the NEM by AGL Hydro;
- AGL Hydro has all marketing rights associated with electricity and "green" products generated at the Wattle Point Wind Farm;
- AGL Hydro is responsible for the asset management, operation and maintenance of the Wattle Point Wind Farm, including the wind turbines, the land on which they are situated and the connection between the wind farm and the main transmission network; and
- WPWF will grant a licence to AGL Hydro over the site, subject to:
 - reserving to WPWF the right to further develop the site in accordance with the existing leases granted to WPWF; and
 - AGL Hydro complying with the make good obligations under the existing leases granted to WPWF, at the end of the term of the deed, if WPWF elects to terminate the leases at that time.

6.4 Wattle Point/Gas Valpo Put Options Deed

The Put Options Deed is an agreement between AGL Energy and New Alinta Co under which AGL Energy has granted New Alinta Co the put options described below in relation to New Alinta Co's entire interest (including assets, liabilities, rights and obligations) in Gas Valpo (Gas Valpo Interest) and the Wattle Point Wind Farm (Wattle Point Interest) respectively. The exercise of the options is conditional upon the Recommended Proposal being implemented.

(a) Gas Valpo Interest

AGL Energy has granted New Alinta Co an irrevocable right to require AGL Energy to acquire the Gas Valpo Interest at its acquisition price of \$141 million (on a cash and debt free basis, and less an amount equal to any external debt which forms part of the Gas Valpo Interest on the date of settlement of the option), as specified in the Put Options Deed. The option is exercisable only during the period commencing on the Implementation Date and ending on the first anniversary of the Implementation Date.

New Alinta Co has certain obligations to preserve Gas Valpo's assets between the Implementation Date and the date of the settlement of the option. If New Alinta Co fails to maintain Gas Valpo's assets (otherwise than as a result of conducting Gas Valpo in the ordinary course of business and/or in accordance with past practice) it must make AGL good.

If the amount of the working capital of Gas Valpo at the option settlement date is greater than the amount of the average working capital of Gas Valpo over the 12 month period preceding the Implementation Date, AGL Energy must make an adjustment payment to New Alinta Co equal to the difference between those amounts. If the amount of the working capital of Gas Valpo at the option settlement date is less than the average working capital of Gas Valpo over the 12 month period preceding the Implementation Date, New Alinta Co must make an adjustment payment to AGL Energy equal to the difference between those amounts.

It is Alinta's intention to ensure that New Alinta Co divests the Gas Valpo Interest either by:

- exercising the put option in relation to the Gas Valpo Interest within the 12 month option period; or
- selling the Gas Valpo Interest to a third party.

(b) Wattle Point Interest

AGL Energy has granted New Alinta Co an irrevocable right to require AGL Energy to acquire and assume the Wattle Point Interest at its acquisition price of \$211 million (on a cash and debt free basis), as specified in the Put Options Deed. The option is exercisable only during the period commencing on the Implementation Date and ending six months after that date.

It is a condition precedent to the exercise by New Alinta Co of the Wattle Point Wind Farm put option that the Off Take and Asset Management Deed referred to in section 4.2(b), has not been terminated by New Alinta Co without cause or there is no continuing breach by New Alinta Co that would enable termination by AGL Hydro, prior to the date of the settlement of the option.

6.5 AGL Separation Deed

Note to Alinta Shareholders: The first three paragraphs of this section have been drafted by AGL Energy and AGL Energy takes responsibility for the first three paragraphs of this section.

In the majority of cases, AGL has structured its business so that certain companies performed the functions solely related to the AGL Infrastructure Business and other companies performed the functions solely related to the AGL Energy Business.

In the case of AGL, it performed functions in relation to both these businesses, principally in Victoria but also in other jurisdictions.

AGL has already commenced taking steps to transfer the AGL retail and wholesale electricity business (including customer contracts and wholesale electricity agreements) from AGL to

AGL Sales Pty Limited (where the relevant assets and liabilities relate to retail or customer operations) or to AGL Hydro (where the relevant assets and liabilities relate to the wholesale electricity business). It is possible that this process will not be completed by the Implementation Date.

To deal with this prospect, the parties have entered into the AGL Separation Deed.

Under the deed:

- AGL Energy must use its best endeavours to complete the transfer of AGL's retail and wholesale electricity business to AGL Sales Pty Limited or AGL Hydro (as applicable) by the Implementation Date and the parties must use their best endeavours to transfer the parts of the business that have not been transferred on the Implementation Date, promptly after the Implementation Date;
- in relation to those parts of the business that have not been transferred by the Implementation Date:
 - AGL will continue to be legally responsible for the conduct of AGL's retail and wholesale electricity business at the reasonable and lawful direction and request of AGL Energy;
 - AGL Energy will, at its own cost, perform all functions of conducting AGL's retail and wholesale electricity business on behalf of AGL (including providing or procuring all people, systems and functions, purchasing all electricity and paying all licensing fees in connection with AGL's retail and wholesale business) and will be entitled to all economic and commercial benefits of AGL's retail and wholesale electricity business;
 - AGL Energy must take all necessary steps to ensure AGL complies with all applicable statutory obligations and authorisations relating to AGL's retail and wholesale electricity business; and
 - AGL Energy must indemnify New Alinta in respect of any costs, liability or loss incurred by New Alinta under the AGL Separation Deed to the extent it relates to AGL's wholesale and retail electricity business;
- New Alinta must not take any action which would constitute a breach of the deed that would have the effect of diminishing or adversely affecting the ability of AGL Energy to enjoy the rights and benefits of the electricity contracts that have not been novated at the Implementation Date;
- where AGL has provided, or is required to provide, any form of credit support to a third party in respect of those parts of the AGL's retail and wholesale business that have not been transferred:
 - AGL Energy must use its best endeavours to provide AGL with the necessary form of credit support so that AGL can, in turn, provide it to the third party;
 - if after having used its best endeavours, AGL and the third party are unable to agree the form of credit support and AGL itself provides the relevant credit support to the third party, then AGL Energy must provide to AGL credit support of an equivalent value; and

- if at any time during the term of the AGLE Separation Deed, AGL Energy fails to maintain a Standard & Poor's credit rating of at least BBB, AGL Energy must give New Alinta credit support to support AGLE's credit exposure under all of the contracts that have not been transferred to AGL Energy at that time.

6.6 Assumption of Alinta debt and AGL infrastructure debt

Under the Recommended Proposal, AGL Energy will effectively assume the debt obligations of AGL, to the extent they exceed \$3.104 billion and will assume the debt obligations of Alinta, to the extent of \$970.32 million (representing the Alinta Bridge Debt as adjusted by agreement between the parties in connection with treatment of the options granted by Alinta referred to in section 5.9). Alinta will assume the obligation to repay any debt obligations of AGL up to \$3.104 billion.

6.7 Management agreements

Alinta intends that AAM/Alinta will enter into new operating arrangements with respect to the Victorian electricity distribution business and the NSW gas distribution networks that are currently owned by AGL. The existing management agreements between Agility and the asset owner will be terminated effective from the Implementation Date. The new arrangements will provide for AAM/Alinta to provide a comprehensive suite of services in respect of the assets and business and for it to be paid fees in consideration of the provision of those services.

6.8 ActewAGL

Note to Alinta Shareholders: This subsection has been drafted by AGL Energy and AGL Energy takes responsibility for this subsection.

The ActewAGL joint venture is operated by two partnerships. One of these partnerships conducts the ActewAGL retail business and the other conducts the ActewAGL distribution business. Each partnership has two partners including a wholly owned Subsidiary of AGL and a wholly owned Subsidiary of ACTEW Corporation.

ActewAGL was established under a suite of arrangements, including an umbrella agreement, which govern the overall relationship between the parties to those arrangements.

It is currently proposed that, subject to ACTEW Corporation's consent, following completion of the Recommended Proposal, AGL's interest in the ActewAGL retail partnership will be held by AGL Energy and its interest in the ActewAGL distribution partnership will be held by New Alinta.

The Relationship Deed provides that in negotiating with ACTEW Corporation, AGL must act in good faith and must not agree any matter which imposes material obligations on AGL after the Implementation Date without Alinta's consent. The Relationship Deed also provides that decisions affecting the infrastructure

assets of ActewAGL or New Alinta will be made by New Alinta and those relating to the retail energy assets will be made by AGL Energy.

The transfer of AGL's interest in the retail partnership to AGL Energy requires the consent of ACTEW Corporation. AGL is in the process of obtaining this consent and negotiating necessary amendments to the joint venture arrangements to reflect that, following the transfer of AGL's interest in the retail partnership, the ActewAGL joint venture will include three parties, namely ACTEW Corporation, AGL Energy and New Alinta.

If the consent of ACTEW Corporation is not given or is given subject to conditions that are not acceptable to AGL Energy and New Alinta, AGL Energy and New Alinta will enter into arrangements to ensure that AGL Energy will be entitled to the economic benefit of, and will bear the risks associated with, AGL's interest in the retail partnership.

The terms of the consent arrangements between ACTEW Corporation, AGL Energy and New Alinta are currently being finalised.

6.9 Regulatory Deed

The Regulatory Deed was entered into by New Alinta Co, AGL, Alinta and AGL Energy on 22 June 2006. The Regulatory Deed sets out the consequences for the Recommended Proposal if, before certain specified dates:

- a regulatory authority prevents Alinta or New Alinta Co from acquiring ownership of certain AGL assets or prevents (including by obtaining a temporary restraining order or injunction) the implementation of the AGL Scheme if those assets form any part of the AGL assets at the time of the implementation of the AGL Scheme; or
- if the ACCC has not given informal clearance to allow the AGL Scheme to be implemented on the basis that those assets form part of the assets of AGL at the time of the implementation of the AGL Scheme.

As a result of Alinta giving the Undertakings referred to in section 5.5 to the ACCC on 3 August 2006, and the ACCC's announcement that it will not now oppose the proposed acquisition by Alinta of the AGL Infrastructure Assets, these provisions are unlikely to have further application.

However, the Regulatory Deed also provides that if, during the 12 months following Completion, any AGL Group company (which, at that time, will be a Subsidiary of New Alinta Co as a result of the Recommended Proposal) which holds the APT Units proposes to dispose of them, Alinta must notify AGL Energy. AGL Energy has a right of first refusal to acquire the APT Units at a price per unit equal to the higher of \$4.34 and the VWAP at which the APT Units were traded on ASX in the 10 trading days prior to Alinta notifying AGL Energy of its intention to dispose. This provision applies only to the APT Units currently held by AGL and continues to be applicable.

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**AUSTRALIAN
TAXATION
IMPLICATIONS
FOR ALINTA
SHAREHOLDERS**

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7.1 Introduction

This section contains a general description of the Australian income tax, GST and stamp duty consequences for Alinta Shareholders arising from their participation in the Alinta Scheme. These comments are based upon the tax law in effect at the date of this Booklet but are not intended to be an authoritative statement of the tax laws applicable to the particular circumstances of each Alinta Shareholder. The tax implications will vary for each Alinta Shareholder. The information contained in this section does not constitute tax advice and should not be relied upon as such. Alinta Shareholders should seek independent professional advice about their own particular circumstances.

The comments set out below are relevant only to those Alinta Shareholders who hold their Alinta Shares on capital account. The comments do not apply to all Alinta Shareholders and, in particular, do not apply to:

- Alinta Shareholders who hold their Alinta Shares as trading stock or revenue assets;
- Alinta employees whose Alinta Shares are subject to the employee share acquisition scheme tax rules;
- non-Australian tax resident Alinta Shareholders who own (or are deemed to own) 10% or more of Alinta Shares on issue; or
- Alinta Shareholders who are not the beneficial owner of their Alinta Shares.

On 22 June 2006, the Australian Government introduced legislation (*Tax Laws Amendment (2006 Measures No.4) Bill 2006*) into Parliament which fundamentally changes the way that Australia's capital gains tax provisions apply to non-residents that invest in or carry on business in Australia. The legislation provides that non-residents will only be subject to Australian capital gains tax where the interest is a direct or indirect interest in Australian real property. Broadly, this requires a non-resident shareholder to have an interest of at least 10% in a company and the market value of the taxable Australian property of that company to be greater than 50% of the gross assets. It is proposed that the new rules will be effective from the date of royal assent.

On the basis that Alinta Shares were first listed on ASX in October 2000, no Alinta Shareholder should have pre-CGT Alinta Shares. In addition, CGT indexation would not be available on the basis that Alinta Shares would have been acquired after 30 September 1999.

7.2 Approval of the Alinta Scheme

(a) Transaction Dividend

The Transaction Dividend to be paid by Alinta on the Implementation Date will be 100% franked. Generally, Alinta Shareholders will be:

- required to include the amount of the Transaction Dividend plus the amount of the attached franking credit in their assessable income; and
- entitled to a tax offset equal to the franking credit.

Where the Alinta Shareholder is a corporate shareholder, the receipt of the Transaction Dividend will generally give rise to a franking credit in the Alinta Shareholder's franking account.

Generally, to be eligible for the franking credit and related tax offset in respect of the Transaction Dividend, an Alinta Shareholder must hold their Alinta Shares at risk for at least 45 days prior to the Implementation Date (not including the date of acquisition or the Implementation Date). This holding period rule does not apply to an Alinta Shareholder who is an individual whose tax offset entitlement on all franked distributions received in the income year does not exceed \$5,000 (equal to franked distributions of \$11,666) for the income year.

An Alinta Shareholder will not be taken to have held their Alinta Shares at risk where the Alinta Shareholder or an associate holds "positions" (such as options or other hedging arrangements) which materially diminish their risks of loss or opportunities for gain in respect of the Alinta Shares.

(b) Disposal of Alinta Shares

Pursuant to the terms of the Alinta Scheme, each Alinta Shareholder will receive consideration for the transfer of their Alinta Shares to New Alinta Sub in the form of New Alinta Shares.

The disposal of Alinta Shares gives rise to a taxing event under the CGT provisions.

The transfer of Alinta Shares will constitute a CGT Event for Alinta Shareholders. Alinta Shareholders will:

- make a capital gain if the capital proceeds received for their Alinta Shares are greater than the cost base of their Alinta Shares, subject to the availability of scrip for scrip roll-over relief discussed below; or
- make a capital loss if the reduced cost base of their Alinta Shares is greater than the capital proceeds received for their Alinta Shares.

(i) Capital proceeds received for Alinta Shares

The capital proceeds from the CGT Event will be the value of the New Alinta Shares received by Alinta Shareholders in respect of the disposal of their Alinta Shares under the Alinta Scheme. For these purposes, the value of the New Alinta Shares will be their market value on the Implementation Date.

(ii) Cost base of Alinta Shares

The cost base of the Alinta Shares is generally their original or deemed cost of acquisition. Certain other amounts associated with the acquisition and disposal (such as brokerage or stamp duty) may be added to the cost base.

(c) Availability of scrip for scrip roll-over relief

Scrip for scrip roll-over relief should be available to Alinta Shareholders on the basis that New Alinta Co ends up owning 80% or more of the Alinta Shares as a result of the Alinta Scheme.

A class ruling request has been lodged with the ATO to confirm the income tax consequences for Alinta Shareholders under the Alinta Scheme.

The class ruling should be available on the ATO website (www.ato.gov.au) once issued.

(d) Effect of scrip for scrip roll-over relief

Scrip for scrip roll-over relief will only be available to the extent that an Alinta Shareholder receives New Alinta Shares and a choice is made.

If this condition is satisfied, an Alinta Shareholder who would otherwise make a capital gain in respect of the disposal of their Alinta Shares should be able to choose scrip for scrip roll-over relief as they received New Alinta Shares in exchange for their Alinta Shares. As a consequence, the capital gain that would otherwise have been recognised by an Alinta Shareholder on the transfer of their Alinta Shares will be disregarded and effectively deferred until they dispose of the New Alinta Shares which they acquire under the Alinta Scheme.

The CGT cost base of the New Alinta Shares will be the CGT cost base of the Alinta Shares transferred. The acquisition date for the purpose of applying the CGT discount concession on future disposal, where applicable, will be the original acquisition date of the Alinta Shares.

(e) How to choose scrip for scrip roll-over relief

Alinta Shareholders will generally need to choose scrip for scrip roll-over relief on the lodgement of their income tax return for the income year in which the CGT Event happens. For Alinta Shareholders who do not have a substituted accounting period for tax purposes, this is expected to be the income tax return for the year ending 30 June 2007. The choice is evidenced by excluding such portion of the capital gain in respect of which scrip for scrip roll-over relief is chosen from the Alinta Shareholder's income tax return.

The benefit of choosing CGT roll-over relief will depend upon the circumstances of each Alinta Shareholder. Choosing CGT roll-over relief will generally benefit:

- Alinta Shareholders whose Alinta Shares have a low cost base relative to the market value of New Alinta Shares; and
- Alinta Shareholders who intend to hold New Alinta Shares for an extended period of time.

Alinta Shareholders who have capital losses available, or minimal other assessable income, may benefit from not choosing CGT roll-over relief.

This statement is not to be construed as providing a recommendation as to the most appropriate action for Alinta Shareholders and all Alinta Shareholders should obtain independent advice based on their own particular circumstances.

(f) Where scrip for scrip roll-over relief is not chosen or not available

Where an Alinta Shareholder makes a capital gain as a result of disposing of their Alinta Shares pursuant to the Alinta Scheme and that capital gain is not disregarded because the Alinta Shareholder does not choose scrip for scrip roll-over relief in respect of some or all of their Alinta Shares, or because scrip for scrip roll-over relief is not available, the CGT consequences for an Alinta Shareholder will be as set out below.

(i) Net capital gains and losses

Capital gains and losses of a taxpayer in a year of income are aggregated to determine whether there is a net capital gain. If so, that net capital gain is included in assessable income and is subject to income tax.

Net capital losses cannot offset other assessable income. Net capital losses may be carried forward to offset against capital gains in future income years. Specific capital loss carry forward rules may apply to Alinta Shareholders other than individuals.

(ii) Calculation of the capital gain if Alinta Shares are held for less than 12 months

If an Alinta Share has been held for less than 12 months before disposal, the capital gain should be the difference between the capital proceeds and the cost base of the Alinta Share.

(iii) Calculation of the capital gain if Alinta Shares are held for more than 12 months

Individuals, complying superannuation entities or trustees that have held their Alinta Shares for at least 12 months should be entitled to discount the amount of the capital gain (after the application of capital losses, if any). The amount of this discount is 50% in the case of individuals and trustees and 33 $\frac{1}{3}$ % for complying superannuation entities. No discount is available for Alinta Shareholders that are companies.

Where an Alinta Shareholder is a trustee, the CGT discount may flow through to the beneficiaries of that trust other than companies. Alinta Shareholders that are trustees should seek specific advice regarding the tax consequences of distributions to beneficiaries attributable to discounted capital gains.

(iv) Cost base of New Alinta Shares

Where scrip for scrip roll-over relief is not chosen or is not available, the cost base of the New Alinta Shares received is the value of the Alinta Shares transferred to New Alinta Sub in exchange for those New Alinta Shares. The value of the Alinta Shares should be determined at the time the Alinta Scheme is implemented.

(g) Non-resident Alinta Shareholders

Alinta Shareholders who are not resident in Australia for income tax purposes are generally not subject to CGT on the disposal of their Alinta Shares if they, and their associates, have not held 10% or more (by value) of the issued Alinta Shares at any time in the five years preceding the disposal of their Alinta Shares.

(h) Ownership of New Alinta Shares

The Australian tax consequences of ownership of New Alinta Shares are essentially the same as the Australian tax consequences of ownership of Alinta Shares.

Australian resident shareholders must include dividends in their assessable income (even if any of the dividends are reinvested) and, to the extent that those dividends are franked, an additional amount equivalent to the underlying franking credit. When franking credits are included in a shareholder's assessable income, the shareholder will generally be entitled to a corresponding tax offset.

To be eligible for the franking credit and tax offset, the shareholder must have held the New Alinta Shares at risk for at least 45 days (not including the date of acquisition and the date of disposal). This holding period rule should not apply to a shareholder that is an individual whose tax offset entitlements (on all interests which give rise to frankable distributions, including shares and interests in shares) does not exceed \$5,000 for the income year in which the franked dividend is paid. The Government has announced that it may reduce the holding period in the future.

Where a shareholder is an individual or complying superannuation entity, the shareholder will be entitled to a refund to the extent that the franking credits attached to dividends paid exceeds the shareholder's tax liability for the income year.

Where a shareholder is a company, any franked dividends the shareholder receives will generally give rise to a franking credit in the shareholder's franking account.

Non-resident shareholders are not subject to Australian income tax and Australian withholding tax in respect of dividends paid by New Alinta Co, to the extent that those dividends are franked. To the extent that those dividends are not franked, non-resident shareholders are subject to dividend withholding tax at a rate of either 30% of the gross amount of the dividend or, in the case of non-resident shareholders who are entitled to the benefit of a reduced rate of dividend withholding tax under an applicable double tax treaty, that reduced rate.

Alinta Shareholders should be subject to CGT on the subsequent disposal of their New Alinta Shares. The calculation of any CGT liability will be dependent on whether scrip for scrip relief was available and claimed by the Alinta Shareholder on the transfer of the Alinta Shares to New Alinta Sub.

(i) Failure to provide TFN

New Alinta Shareholders will be required to provide New Alinta Co with their TFN. If a TFN is not provided, New Alinta Co will be required to withhold tax at the top marginal rate plus Medicare levy (being 46.5% as at the date of this Booklet) on the unfranked portion of any dividend paid to a shareholder on the New Alinta Shares.

(j) GST

Based on current GST legislation, each of the following transactions should not be subject to GST:

- the disposal of Alinta Shares and receipt of New Alinta Shares pursuant to the Alinta Scheme (except brokerage);
- the payment of dividends on New Alinta Shares; and
- a subsequent disposal of New Alinta Shares (except brokerage).

(k) Stamp duty

No stamp duty will be payable by Alinta Shareholders on the disposal of their Alinta Shares or their acquisition of New Alinta Shares under the Alinta Scheme.

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ADDITIONAL INFORMATION

8.1 Corporate governance of New Alinta

Set out below is the approach that New Alinta will take in relation to corporate governance following the successful completion of the Recommended Proposal.

The corporate governance policies of New Alinta will be available on Alinta's website. The policies will be substantially similar to Alinta's corporate governance policies which are published on its website at www.alinta.net.au under the "Corporate Governance" tab.

(a) Composition of New Alinta Board

The proposed composition of the New Alinta Board on Completion is set out in section 2.6(a).

(b) Role of New Alinta Board

The New Alinta Board is the governing body of New Alinta. The New Alinta Board and New Alinta act within the framework of the New Alinta Constitution, the Corporations Act and the ASX Listing Rules, together with any other policies and delegations as determined by the New Alinta Board from time to time.

The New Alinta Board has the authority and the responsibility to perform the functions, determine the policies and control the affairs of New Alinta.

The New Alinta Board must ensure that Alinta acts in accordance with prudent commercial principles, and strives to satisfy shareholders, consistent with maximising New Alinta's long term value.

(c) Board committees

To assist the New Alinta Board in fulfilling its responsibilities, the New Alinta Board will establish the following committees:

- Remuneration and Nomination Committee; and
- Audit and Risk Management Committee.

Each committee will have its own charter setting out its responsibilities, which will be published on Alinta's website.

The intended roles and responsibilities of the committees will be as follows:

(i) Audit and Risk Management Committee

The Audit and Risk Management Committee will consist of a minimum of three independent non-executive New Alinta Directors, who will be appointed by the New Alinta Board.

The main responsibilities of the Audit and Risk Management Committee will be to assist the New Alinta Board in the discharge of its responsibilities in the areas of:

- financial reporting;
- internal audit;
- external audit;
- risk management;
- internal control frameworks; and
- ethical standards.

As part of its role in relation to financial reporting, the Audit and Risk Management Committee will be responsible for reviewing accounting policies, generally accepted accounting principles and Corporations Act and Listing Rules requirements.

The Audit and Risk Management Committee will meet at least four times per annum and with the external auditor at least twice per annum without management being present.

(ii) Remuneration and Nomination Committee

The New Alinta Board will establish a Remuneration and Nomination Committee consisting of a minimum of three non-executive directors, the majority being independent directors.

In assisting the New Alinta Board to discharge its duties, the main responsibilities of the Remuneration and Nomination Committee will be:

- to ensure that human resources policies and practices are aligned with and support the strategic directions and objectives of New Alinta;
- to assess the composition and viability of the New Alinta Board and its directors; and
- to make recommendations to the New Alinta Board regarding the appointment of directors of New Alinta, the terms of employment and performance assessment of the Chief Executive Officer and the remuneration and allowances paid to non-executive directors.

The Remuneration and Nomination Committee will meet at least two times a year or more frequently as required.

(d) Board processes

The board processes of New Alinta Co will be governed by the constitution of New Alinta Co which is summarised in section 2.8.

(e) Ethical standards

The New Alinta Board will adopt a Board Code of Conduct that deals with:

- obligations under legislation;
- personal behaviour;
- conflicts of interest;
- remuneration expenses and other benefits; and
- information and records.

In addition, a New Alinta Code of Conduct will be adopted by New Alinta for employees (including New Alinta Directors) and contractors of New Alinta to observe. It will provide guidance as to the standards of behaviour to be observed in carrying out the business objectives of New Alinta. The basis of the Codes of Conduct will be to act with integrity, professionalism, fairness, proper consideration and to avoid conflicts of interest. Copies of both Codes of Conduct will be available on Alinta's website.

(f) Independent professional advice

The New Alinta Board will have a policy to enable New Alinta Directors to seek independent professional advice at New Alinta's expense. The New Alinta Board may review in advance the estimated costs for reasonableness, but will not impede the seeking of advice.

8.2 Directors' deeds of access, indemnity and insurance

New Alinta Co will enter into a deed of access, insurance and indemnity with each of the New Alinta Directors. In summary, it is anticipated that each deed will provide for the following:

- New Alinta Co must indemnify the New Alinta Director to the fullest extent permitted by law against any liability incurred by the New Alinta Director as an officer of New Alinta Co or an officer/trustee of a relevant entity. A relevant entity includes any corporation or trust of which the New Alinta Director is an officer/trustee, having been nominated or appointed to that position by New Alinta Co. The indemnity covers legal costs incurred by the New Alinta Director in defending proceedings, to the extent permitted by law;
- if New Alinta Co is notified of a claim, demand or legal proceedings against which the New Alinta Director may be entitled to be indemnified, New Alinta Co, to the extent permitted by law, must advance monies to the New Alinta Director sufficient to discharge legal costs incurred by the New Alinta Director in defending or dealing with such claim. The New Alinta Director is not obliged to repay the loan, subject to any agreement between New Alinta Co and the New Alinta Director, if New Alinta Co may lawfully indemnify the New Alinta Director for the legal costs;
- it is anticipated that the New Alinta Director is to be insured under an insurance policy for liability incurred by the New Alinta Director as an officer of New Alinta Co or an officer/trustee of a relevant entity during the New Alinta Director's term of office and for seven years after that;
- the New Alinta Director has a right of access both while in office and after ceasing to be a New Alinta Director, for permitted purposes, to Board papers and other documents; and
- subject to prior written approval of the chairman of the New Alinta Board, the New Alinta Director may obtain independent professional advice to assist the New Alinta Director in the proper exercise of powers and discharge of duties as a New Alinta Director at the cost of the company.

8.3 Existing Alinta Share Plans and Alinta EOP and impact of the Recommended Proposal

Alinta operates currently, or has operated in the past, employee incentive plans involving the provision of Alinta Shares, or options to subscribe for Alinta Shares, to employees. This section outlines the implications of the Alinta Scheme in relation to the current employee incentive schemes, being the Alinta Share Plans and the Alinta EOP.

(a) Alinta Share Plans

Alinta operates two Alinta Share Plans for employees based in Australia, being the Exempt Employee Share Plan (EESP) and the Deferred Employee Share Plan (DESP). In addition, Alinta operates an Alinta Share Plan for employees based in New Zealand, being the New Zealand Employee Share Plan (NZESP).

Set out below is a summary of the number of Alinta Shares held under each plan and the number of Alinta Shares which are subject to withdrawal restrictions under each plan as at 25 August 2006:

Plan	Number of Alinta Shares	Number of Alinta Shares subject to withdrawal restrictions
DESP	757,138	480,388
EESP	32,028	Nil
NZESP	6,177	6,177

Under the EESP and DESP, Alinta Shares acquired for participating employees are held on their behalf by the plan trustee. Under the NZESP, Alinta Shares provided to a participating employee are registered in the name of the relevant employee and are subject to a prohibition on trading the Alinta Shares while they remain in the NZESP.

In the case of each of the DESP and NZESP, participating employees are not entitled to withdraw their Alinta Shares from the plan within 12 months from when the Alinta Shares were first allocated to the participating employees, except in limited circumstances.

There is currently no restriction on participating employees withdrawing Alinta Shares held by the plan trustee on their behalf from the EESP. This is because the three year restriction on withdrawal under this plan has ceased to apply since Alinta Shares were last allocated to participating employees under the plan.

All plan participants who hold or are allocated Alinta Shares under the Alinta Share Plans are entitled to and will be given the opportunity to vote on the Alinta Scheme.

New Alinta Co will adopt two new employee share plans with substantially the same terms and conditions as the DESP and NZESP (New Alinta Share Plans).

New Alinta Shares which are issued under the Alinta Scheme as consideration for Alinta Shares held under the DESP will be distributed by the plan trustee to participating employees in accordance with their entitlement and without being subject to any restrictions.

Alinta Shares held under the EESP will be distributed to participating employees prior to the Effective Date and New Alinta Shares will be issued to those participating employees under the Alinta Scheme without any restrictions.

Alinta Shares held under the NZESP will have their withdrawal restrictions lifted prior to the Effective Date to enable the Alinta Shares to vest with participating employees and New Alinta Shares will be issued to those participating employees under the Alinta Scheme without any restrictions.

Alinta intends to terminate the Alinta Share Plans with effect from the Effective Date.

New Alinta's intention is that following implementation of the Recommended Proposal, New Alinta will use the New Alinta Share Plans as employee incentive plans to make offers of New Alinta Shares to eligible employees.

(b) Alinta EOP

Alinta currently operates the Alinta EOP under which it offers Alinta Options to executives in accordance with the remuneration policy.

Set out below is a summary of the Alinta Options outstanding as at 25 August 2006.

Grant date	Exercise price (\$)	Number
5 March 2002	3.6449	146,285
4 March 2003	3.8645	556,000
8 May 2003	4.5177	260,000
17 September 2003	5.7609	75,000
26 March 2004	6.0633	1,219,000
4 May 2005	9.1774	3,218,362
1 December 2005	11.1134	63,776
19 June 2006	10.4664	2,401,844
Total		8,003,267

The Alinta Options issued prior to 2005 are exercisable in different tranches after the first, second or third anniversary from the date of their grant. The Alinta Options issued in 2005 and 2006 are exercisable after the expiration of three years from the date of their grant.

As at 25 August 2006, 1,450,285 Alinta Options were exercisable.

The exercise of Alinta Options granted during or after 2005 is also subject to the satisfaction of performance hurdles. The Alinta Options become exercisable in certain circumstances (regardless of whether the performance hurdles have been satisfied). Relevantly, these circumstances include where the Alinta Board determines that there are circumstances which have occurred or are likely to occur which will result in significant changes to the structural control of Alinta which may adversely affect the rights of holders of Alinta Options or the value of Alinta Options.

The Alinta Board has decided that it will not release the Alinta Options from the satisfaction of their specific performance hurdles. Instead, as set out in section 5.4(c) Alinta has offered each Alinta Optionholder an issue of New Alinta Options, in exchange for the cancellation of their existing Alinta Options, under the terms of the Alinta Option Rollover Agreements.

New Alinta Co will adopt a new executive option plan with the same terms and conditions as the Alinta EOP (New Alinta EOP).

New Alinta Options offered in exchange for the cancellation of the Alinta Options will be administered under the New Alinta EOP.

8.4 Other material contracts – Alinta

(a) Infrastructure investments

Alinta is a party to certain shareholder/unitholder agreements relating to its interest in AlintaGas Network, UED, Multinet Gas and DBNGP. These agreements contain usual provisions of agreements of this type including in relation to decision making and the transfer of shares/units.

(b) Asset management business – AlintaGas Network, UED, Multinet Gas and DBNGP

(i) UED, AlintaGas and Multinet Gas OSA

Pursuant to the OSA with each of UED, AlintaGas and Multinet Gas, AAM provides a comprehensive suite of services for the operation and management of each network in accordance with standards specified in the relevant OSA. Regulatory strategy and pricing decisions are excluded. In consideration of the provision of services the asset owner must pay AAM certain fees. Some fees are fixed and others are variable.

The term of each OSA consists of an initial term, the first renewal period and subsequent renewal periods. The end of each period follows the intended regulatory price reset for the underlying asset. A review opportunity exists at the end of the initial period to adjust the fees payable under the applicable OSA, however, unless a default exists, the OSA will continue for the first renewal period.

The initial term of the UED OSA and the AlintaGas OSA has occurred and the parties are in the process of negotiating the fees for the first renewal period of five years for those agreements.

The initial term of the Multinet Gas OSA ends on 30 June 2008.

After the end of the first renewal period, the OSAs will be renewed for a subsequent renewal period of five years unless the asset owners appoint an alternative service provider and AAM has not exercised its last right of refusal in respect of the services for that further term.

(ii) DBNGP OSA

Under the DBNGP OSA, AAM operates, manages and constructs the DBNGP and provides some corporate services. Commercial services are provided by the asset owner.

The initial term of the DBNGP OSA expires in 2040.

In consideration of the provision of the services, AAM is reimbursed its costs in providing those services and paid a management fee, incentive fee, and project management fee.

(c) Alinta and AIH

Alinta, or a Subsidiary of Alinta, is a party to a number of agreements with AIH including the:

- Alliance Agreement;
- AIH OSA;
- CSSA; and
- EMID,

which govern its relationship with AIH.

These agreements (other than the EMID) are described below. For a more detailed description see www.aih.net.au.

Alinta and AIH have entered into a memorandum of understanding under which, amongst other things, it has been agreed:

- New Alinta will assume the rights and obligations of Alinta under the Alliance Agreement, OSA and the CSSA described below;
- Alinta and AIH will commence discussions with AIH regarding the possible acquisition by AIH of some of the AGL Infrastructure Assets; and
- AIH has waived its rights of first refusal over Alinta's WA Cogeneration assets.

(i) Alliance Agreement

The Alliance Agreement between Alinta, AIL, AIT and AIIT governs certain aspects of the ongoing relationship between Alinta and each of AIL and the responsible entity for each trust. The key provisions of the Alliance Agreement are summarised below.

Subject to the following paragraph, Alinta is the exclusive provider of operation and management services and corporate and strategic services to the AIH Group.

If AIH acquires a new asset, AIH is not required to obtain services of the kind provided under the AIH OSA from Alinta in respect of that new asset. If it does, generally the same terms and conditions of the existing AIH OSA will apply. However, if Alinta is not the service provider in respect of the new asset then:

- the Alliance Agreement will terminate unless Alinta gives notice that it will continue;
- certain services under the AIH OSA and CSSA will not be provided to the new asset owner or in respect of that asset;
- the manager under the CSSA will be entitled to terminate the CSSA by giving 12 months' notice in writing to AIH, such notice to be provided within six months of termination of the Alliance Agreement; and
- AIH will be entitled to terminate the CSSA by giving three years' notice in writing to the manager. The notice must not expire before 10 years after the commencement of the CSSA.

If Alinta wishes to dispose of an asset which falls within AIH's existing investment mandate (excluding any renewable energy assets), AIH will have a first right of refusal to acquire 100% of Alinta's interest in the asset subject to certain pre-emptive rights of third parties (including those which existed at the time Alinta acquired its interest in the assets and, when the agreement applies to New Alinta, any existing rights applicable to AGL Infrastructure Assets and any rights arising from the Transaction Documents, the Put Options Deed and the Pipeline Development Agreement).

Alinta will not invest in assets which fall within AIH's investment mandate (excluding renewable energy assets) without first offering AIH the opportunity to pursue that investment.

Alinta will forgo part of its management fees under the AIH OSA and CSSA during the first 10 years if the distributable cash forecasts in the Alliance Agreement are not met.

Alinta and its Related Bodies Corporate are to maintain a total interest in AIH of not less than 15% until such time as AIH proposes to acquire a new asset and Alinta informs AIH that, if the acquisition proceeds, the Alliance Agreement will terminate.

The Alliance Agreement also provides for a licence of the "Alinta", "Alinta Infrastructure Holdings" and other related trade marks to the AIH Group. This licence will terminate automatically if the Alliance Agreement is terminated and is terminable by Alinta in other circumstances specified in the agreement.

(ii) AIH OSA

Alinta (as service provider) and AIL, AIIT, AIT, AEH, and certain other AIL Subsidiaries have entered into the AIH OSA which governs the terms and conditions under which Alinta provides services to manage the businesses and to operate, manage and maintain the gas pipeline and power assets on behalf of the AIH Group members.

The AIH OSA is for an initial term of 25 years. It may be renewed for further terms of 10 years each on the same terms and conditions, however, the AIH Group (together) may, instead of renewing the AIH OSA, give notice that it will undertake the market tender process to identify an alternative service provider which is subject to certain procedures and processes which are set out in the AIH OSA.

Alinta provides all services required to manage the assets and the business. In performing the services Alinta must meet certain service standards including good industry practice, compliance with laws and approved asset management, environmental and other plans. Alinta must also materially comply with all material contracts and AIL business plans and provide the services in a timely, commercial, prudent and reasonable manner.

Alinta is reimbursed for its costs in providing these services, including a Corporate Support Services Cost Recovery and an IT Asset Capital Recovery and is paid an asset management fee equivalent to 3% of the total revenue for that year and an asset incentive fee equal to 1% (only 0.25% for 2006, and 0.50% for 2007) of the Fully Paid Market Capitalisation (as those terms are defined in the AIH OSA) of AIH for that year.

The asset management fee and the asset incentive fee may be paid, with the prior approval of Alinta, by the issue of securities in AIH.

The AIH OSA can only be terminated in the event of either:

- insolvency of Alinta or a member of the AIH Group; or
- unremedied material breach by a member of the AIH Group (including a failure to hold a material authorisation), which breach will have a material adverse effect or, if it does not, the member of the AIH Group does not take action after Alinta reasonably requires to address that default.

Alinta may also suspend the services provided to a defaulting member of the AIH Group.

A service or asset may be terminated from the AIH OSA in the event of the following:

- an extended force majeure event suspending Alinta's obligations for six months or more (however, demobilisation costs must be paid by AIL and, in most cases, the exclusivity provisions will continue to apply); or
- an unremedied default by Alinta which will cause a major detrimental effect, in which case AIL may terminate the service to which the default relates with two months' notice if that default remains unremedied and the major detrimental effect was solely attributable to Alinta.

(iii) CSSA

The CSSA sets out the terms and conditions under which AMS provides corporate and strategic services and support to AIH Group members and other services to the responsible entity of AIT and AIIT.

The services provided by AMS include provision of persons from time to time to fulfil the roles of Chief Executive Officer and Chief Financial Officer of AIL, responsible officers and any other persons from time to time necessary to enable any of AIIT, AIT or AIL or the responsible entity of AIT or AIIT to discharge their legal obligations (excluding the provision of personnel to PIML).

AMS must perform these services in a timely, commercial, prudent and reasonable manner and must comply with good industry practice and applicable laws (including occupational health and safety legislation), material authorisations, codes, policy, regulations or orders of governmental bodies having jurisdiction.

AIL and the responsible entity of AIT and AIIT must each reimburse AMS for all costs AMS incurs in providing the services to the relevant entity. AIL and the responsible entity of AIT and AIIT will also pay AMS a portion of a performance fee calculated as 20% of the return to securityholders in excess of the benchmark return for each half financial year) (Performance Fee).

Securities in AIH may be issued in lieu of the unpaid part of the Performance Fee, subject to compliance with relevant laws (including convening any unitholder meetings).

The term of the CSSA is for an initial period of 15 years. At any time prior to the expiration of the CSSA, AIH has the right to renew its operation for consecutive five year periods.

The CSSA may be terminated by AMS:

- upon six months' notice if any of AIT, AIIT or AIL ceases to be listed on ASX;
- for material breach of the CSSA by any of AIT, AIIT or AIL which is not remedied after an appropriate cure period or cure plan;
- immediately for insolvency of any of AIT, AIIT or AIL;
- at any time where the OSA is terminated or expires; or
- at any time within the six month period commencing on the date of termination of the Alliance Agreement, such termination to be effective 12 months from the date of notice.

The CSSA may be terminated by the other parties:

- for material breach of the CSSA by AMS which is not remedied after an appropriate cure period or cure plan;
- for insolvency of AMS; or
- if AFML ceases to be the responsible entity of AIT and AIIT and the Alliance Agreement is terminated upon three years' notice to AMS, such notice not to expire before the CSSA has been in operation for 10 years.

(d) Alinta EATM

Alinta EATM is a party to two key gas transport agreements and a number of gas sales agreements, including the Tolling Agreement and a gas purchase agreement with BHP Petroleum and Esso.

(i) Gas transport agreements

Alinta EATM has entered into long term gas transportation agreements with each of the Tasmanian Gas Pipeline and Eastern Gas Pipeline owners for transportation services under the Tasmanian Gas Pipeline and Eastern Gas Pipeline respectively.

The services provided under the agreements continue until 2018.

The various tariff charges and other commercial terms vary. The agreements contain the usual provisions relating to delivery points, MDQ, contract tolerance and prioritisation. Alinta EATM is granted three options to increase the firm forward haulage service MDQ for the Eastern Gas Pipeline by 20TJ per day, 15TJ per day and 15TJ per day (50TJ per day in aggregate) at any time for the balance of the term upon giving 18 months' notice. The tariff for the increased MDQ varies depending on whether the Eastern Gas Pipeline is achieving certain forecast revenues.

(ii) Tolling Agreement for the Bairnsdale Power Station

The owners of Bairnsdale Power Station and a Subsidiary of Alinta are parties to a Tolling Agreement under which Alinta EATM has the right to control the dispatch of the Bairnsdale Power Station and receive all revenue resulting from generation into the NEM. In exchange Alinta EATM pays the owners a tolling charge for use of the plant.

The term of the Tolling Agreement is 10 years from April 2004 with two renewal periods of five years each. The agreement is automatically renewed on the same terms and conditions other than the tolling charge.

The tolling charge for the first 10 years is set out in the agreement. The tolling charge for the renewal periods is to be agreed between the parties having regard to certain criteria including the forecast spot price in the NEM, characteristics of the Bairnsdale Power Station, an assumed availability factor and that Alinta Sales is responsible for all gas costs associated with the Bairnsdale Power Station.

The tolling charge is adjusted each year to reflect divergences of actual availability and operating profile from requested availability and an assumed operating profile.

(iii) BHP Petroleum and Esso agreement

BHP Petroleum and Esso sell gas to Alinta EATM under a take or pay gas purchase agreement which runs until 2018.

8.5 Other material contracts – AGL

Note to Alinta Shareholders: This subsection has been drafted by AGL Energy and AGL Energy takes responsibility for this subsection.

(a) AGL's infrastructure business and third parties

**(i) Pipeline Development Agreement between AGL and APT
(A) General description**

This agreement governs the commercial relationship between AGL as a developer of gas transmission pipelines and Australian Pipeline Limited as responsible entity for APT as an investor and acquirer of gas transmission pipelines. The agreement sets out the rights and obligations of the parties in respect of the development of gas transmission pipelines and the acquisition of those assets.

The agreement has an initial term which will run until approximately 2020 with a possible extension for a further period of five years and from then on a rolling five year basis.

(B) Rights to purchase

Subject to the rights of any third party, AGL must offer to APT at least 20% of the aggregate ownership interests in the proposed PNG Australian Pipeline, which is associated with the PNG Upstream Gas Project (APT Right). The offer must be made on or prior to practical completion of construction of the pipeline and is to be made at a price determined by AGL (acting in good faith). APT can accept part of the percentage interest offered to it provided that it is not less than an aggregate 10% interest in the proposed PNG Australian Pipeline.

Subject to the rights of any third party, apart from the proposed PNG Australian Pipeline, AGL must, on or prior to practical completion of any relevant high pressure gas transmission pipeline in Australia in which it has an ownership interest, offer to sell all of that interest to APT at a price determined by AGL. The agreement contains provisions concerning the contents of such an offer, including pricing, terms and the timing of the offer.

(C) Acquisition opportunities for target businesses

AGL and APT have also agreed that they will jointly seek out and examine opportunities to acquire businesses. The agreement sets out the nature and manner in which the parties will act jointly, including the reciprocal obligation to bring an opportunity to each other's attention.

(D) Services – pipeline management

Subject to any third party rights, AGL has the first right of refusal to provide pipeline management services to APT in respect of any pipeline which APT acquires or develops.

(E) Restrictions applicable to APT and AGL's first right of refusal
During the term of the agreement, subject to the rights of any third party, APT cannot sell or dispose of any high pressure gas transmission pipelines which it owns in Australia (or interests in such assets held through shares or units in a trust) without first offering its interest to AGL.

(F) Termination

The agreement can be terminated if AGL (for a continuous period of 90 days) holds less than 20% of the issued securities of APT. As stated in section 2.3(d), AGL currently holds 30% of the issued units in APT.

AGL Energy's business and assets will include the rights and obligations of AGL Pipelines Investment (QLD) Pty Limited associated with the proposed PNG Australian Pipeline Project under the APC joint venture with Petronas. Accordingly, subject to APT's consent, AGL intends to transfer the APT Right to AGL Energy notwithstanding the decision to scale back front end engineering and design in respect of the project. In all other respects it is AGL's current intention that the Pipeline Development Agreement between it and APT will continue in accordance with its terms.

(ii) Gas transportation arrangements in NSW

AGL Gas Networks, which will be a New Alinta entity, has entered into various arrangements with retailers and major energy users (including AGL Energy) for the transportation of gas through its NSW gas distribution network. These arrangements are either reference or non-reference arrangements.

IPART has approved reference tariff prices that apply under reference service arrangements. The reference arrangements applicable to AGL Energy are the same as those applicable to third party users. Terms and conditions and prices under non-reference arrangements are individually negotiated, and in the case of AGL Energy have also been approved by IPART.

All these agreements typically continue until the user no longer requires the transportation service or until terminated in accordance with their terms. Generally the agreements can be terminated if a party commits an unremedied material breach of the agreement or suffers an insolvency event.

(iii) Electricity distribution arrangements in Victoria

AGLE, which will be a New Alinta entity, has entered into various agreements with electricity retailers for the distribution of electricity through AGLE's electricity network in Victoria.

These agreements are generally based on AGLE's default Use of System Agreement approved by the ESC. Network tariffs charged are calculated pursuant to an electricity price determination made by the ESC and, the applicable tariffs for each year are subsequently approved by the ESC.

The agreements generally continue until they are terminated as a result of a material unremedied breach of the agreement by the user. They can also be terminated where the retailer ceases to require any distribution services or AGLE ceases to be obliged under the various electricity laws to provide such services.

AGLE also provides these distribution services to AGL Energy. The relevant services are provided on terms in accordance with the ESC approved Use of System Agreement, including tariff rates.

(iv) Agility construction and other arrangements

Agility, which will be a New Alinta entity, has entered into various arrangements with third party customers in relation to construction projects in the electricity, gas and water sectors. In general terms, pricing in relation to these arrangements is based on an agreed project price subject to project variation claims.

Agility has also entered into various agreements under which it provides operation and maintenance services to its customers. In general terms, pricing for these services is based on an agreed schedule of rates, depending on the nature of the services provided.

Agility has entered into some non-material arrangements in relation to the provision of services to AGL Energy. It is expected that these arrangements with AGL Energy will continue following the implementation of the Recommended Proposal until their expiration or renegotiation.

(b) Third party contracts to be split between AGL Energy and New Alinta

(i) ActewAGL joint venture

The proposed restructure of the ActewAGL joint venture is described in section 6.8.

(ii) Arrangements in relation to AGL's head office

AGL has entered into several leases with Trust Company of Australia Limited (as lessor) and Stockland Trust Management Limited (as responsible entity) in relation to AGL's head office at 72 Christie Street, St Leonards, NSW.

The leases (with the exception of the lease of the car park) are in substantially identical terms and relate to different levels of the building.

The leases commenced in late 2005 and will terminate in 2017 unless AGL exercises one or both of its two options under each lease for the grant of new six year leases. If both options are validly exercised, those leases will terminate in 2029.

AGL has also entered into a management agreement with the counterparties to the leases under which AGL agrees to provide facilities management services to the building while AGL continues to occupy the entire building.

AGL intends to transfer these arrangements to AGL Energy prior to the Implementation Date, subject to obtaining relevant consents. It is also anticipated that arrangements will be put in place under which New Alinta will occupy space within 72 Christie Street. It is anticipated that these arrangements will include appropriate security and other measures to ensure that the operations of AGL Energy and New Alinta are properly segregated.

8.6 Alinta Directors and their interests

(a) Marketable Securities of Alinta held by or on behalf of Alinta Directors

The number, description and amount of Alinta Shares, Alinta RePS and Alinta Options held by or on behalf of each Alinta Director as at 25 August 2006 is set out below. Other than as set out below, no Marketable Securities of Alinta are held by or on behalf of Alinta Directors as at 25 August 2006.

The Alinta Directors consider that the Alinta Scheme is in the best interests of Alinta and Alinta Shareholders and each Alinta Director intends to vote their Alinta Shares in favour of the Alinta Scheme.

Name of director	Number of Alinta Shares held	Number of Alinta RePS held	Number of Alinta Options held
J H (John) Poynton AM CitWA	2,060	-	-
R B (Bob) Browning	63,790	-	260,000
F E (Fiona) Harris	16,614	-	-
T C (Tim) Healey	12,250	-	-
T R (Tina) McMeckan	15,366	-	-
M J (Michael) Wilkins	5,989	-	-
J H (John) Akehurst	25,000	-	-

The effect of the Alinta Scheme on the Alinta Shares held by Alinta Directors is the same as the Alinta Scheme's effect on the like interests of all other Alinta Shareholders.

(b) Marketable Securities of New Alinta Co or AGL held by or on behalf of Alinta Directors

With the exception of one New Alinta Share held by Bob Browning, no Marketable Securities of New Alinta Co or AGL are held by or on behalf of any Alinta Director.

(c) Dealings

Except as set out below or disclosed elsewhere in this Booklet, no Alinta Director has acquired or disposed of a relevant interest in any securities issued by AGL, AGL Energy, New Alinta Co or Alinta in the four month period immediately preceding the date of this Booklet.

Bob Browning, Fiona Harris, Tim Healey, Tina McMeckan and Michael Wilkins participate in the DESP and have acquired Alinta Shares through the DESP within the four month period ending on 25 August 2006.

(d) Payments or benefits to Alinta Directors, secretaries or executive officers of Alinta

No Alinta Directors, secretaries or executive officers of Alinta (or any of its related bodies corporate) will receive any payment or other benefit through the Recommended Proposal as compensation for loss of, or as consideration for or in connection with his or her retirement from office in Alinta or any of its related bodies corporate.

Except as set out below or disclosed elsewhere in this Booklet, no Alinta Directors, secretaries or executive officers of Alinta (or any of its related bodies corporate) will receive any payment or other benefit through the Recommended Proposal other than:

- (i) under the deeds of access, indemnity and insurance referred to in section 8.2;
- (ii) any allocation of Alinta Scheme Consideration to which they are entitled as an Alinta Shareholder on equivalent terms to all Alinta Scheme Participants;
- (iii) in relation to the treatment of any Alinta Options held by them, as set out in sections 5.4(c) and 8.3(b); or
- (iv) in relation to the treatment of any Alinta Shares allocated to them under the Alinta Share Plans, as set out in section 8.3(a).

Certain executive officers of Alinta (including the Chief Executive Officer, Bob Browning) may become eligible for performance based remuneration which would become payable on successful implementation of the Recommended Proposal, and/or the successful integration of the AGL Infrastructure Business. It is proposed that the Chief Executive Officer, Bob Browning, will receive a payment of \$750,000 on implementation of the Recommended Proposal, and will be eligible to receive up to \$2,250,000 of additional performance-based remuneration depending on the successful achievement of certain business integration targets during the period ending 31 May 2007. In addition, based on past practice, certain non-executive directors of Alinta may receive a payment (in addition to their annual directors' fees) on implementation of the Recommended Proposal for additional services rendered by them as members of the due diligence committee appointed by the board of directors of Alinta in connection with the Recommended Proposal.

(e) Agreements or arrangements with Alinta Directors
Other than:

- (i) the deeds of access, indemnity and insurance referred to in section 8.2;
- (ii) the entry by certain Alinta Directors into new terms of appointment with New Alinta Co on terms substantially the same as their existing arrangements with Alinta;
- (iii) the entry by Bob Browning into a novation agreement in respect of his existing employment agreement with Alinta under which New Alinta Co will take on the obligations of Alinta under that employment agreement;
- (iv) the entry by Bob Browning into an Alinta Option Rollover Agreement in respect of Alinta Options held by him;
- (v) the arrangements set out in section 8.3(b) in relation to the Alinta Share Plans; and
- (vi) the possible payments to certain executive officers and non-executive directors of Alinta referred to in section 8.6(d).

there are no other agreements or arrangements made between an Alinta Director and any other person in connection with, or conditional on, the outcome of the Recommended Proposal and no Alinta Director has any interest in any contract entered into by New Alinta Co.

(f) Interests of Alinta Directors in New Alinta Co and the Alinta Scheme

No Alinta Director has any interest in the Alinta Scheme, other than the interests outlined in sections 8.6(a) to 8.6(e) above.

8.7 Alinta's relevant interest in New Alinta Shares and AGL Shares

As at 25 August 2006, Alinta:

- does not have a relevant interest in any Marketable Securities of New Alinta Co; and
- has a relevant interest in 90,904,997 AGL Shares (19.939%).

8.8 Acquisitions in last four months and benefits

Note to Alinta Shareholders: AGL Energy takes responsibility for this subsection to the extent that it relates to AGL or its associates.

Except as disclosed elsewhere in this Booklet or the AGL Scheme Booklet, during the period of four months ending on 25 August 2006, none of New Alinta Co, AGL or any associate of New Alinta Co or AGL (where associate has the meaning given to that term in Chapter 6 of the Corporations Act):

- has provided, or agreed to provide, consideration for an Alinta Share under a purchase or agreement; or
- has given or offered to give or agreed to give a benefit to another person where the benefit was likely to induce the other person or an associate to:
 - vote in favour of the Alinta Scheme; or
 - dispose of Alinta securities to New Alinta Co.

Under AGL's Takeover Bid, AGL is offering 0.564 AGL Shares for each Alinta Share. Under Alinta's Takeover Bid, Alinta is offering 1.773 Alinta Shares for each AGL Share.

8.9 Disclosure of interests of certain persons

Except as disclosed elsewhere in this Booklet or the AGL Scheme Booklet, no:

- director or proposed director of New Alinta Co;
- person named in this Booklet as performing a function in a professional, advisory or other capacity in connection with the preparation or distribution of this Booklet; or
- promoter of New Alinta Co;

holds at the date of this Booklet or held at any time during the last two years, any interest in:

- the formation or promotion of New Alinta Co;
- property acquired or proposed to be acquired by New Alinta Co in connection with its formation or promotion, or the offer of New Alinta Shares under the AGL Scheme; or
- the offer of New Alinta Shares under the Alinta Scheme.

8.10 Disclosure of fees and benefits received by certain persons

Other than as set out below or elsewhere in this Booklet or in the AGL Scheme Booklet, no amounts have been paid or agreed to be paid and no benefits have been given or agreed to be given:

- to a director or proposed director of New Alinta Co to induce them to become, or to qualify as, a director of New Alinta Co; or
- for services provided by any person referred to in section 8.9 in connection with the formation or promotion of New Alinta Co or the offer of New Alinta Shares under the Alinta Scheme.

The persons named in this Booklet as performing a function in a professional, advisory or other capacity in connection with the preparation or distribution of this Booklet are:

- Blake Dawson Waldron (as legal adviser to Alinta);
- KPMG (as auditor of Alinta);
- PricewaterhouseCoopers Securities Ltd (as Investigating Accountant);
- Grant Samuel (as the Independent Expert); and
- Computershare (as the Alinta Share registry).

Each of them will be entitled to receive professional fees charged in accordance with their normal basis of charging. These fees are among the items which comprise the transaction costs referred to in section 1.1(b)(iii).

8.11 Capital structures and possible future capital raisings

New Alinta Co has two New Alinta Shares on issue, one of which is held by Paul Anthony and one of which is held by Bob Browning. Except for these shares (which were issued on incorporation for \$10.80 per share), New Alinta has not issued any other securities.

If the AGL Scheme is approved by AGL Shareholders and the Recommended Proposal is implemented, New Alinta Co will, immediately following Completion, have on issue the number of New Alinta Shares given by the Net Merger Value divided by \$10.80 (the number of New Alinta Shares issued under the AGL Scheme) (subject to the effects of rounding) and one New Alinta Share for each Alinta Share on issue as at the Alinta Scheme Record Date.

As noted in section 2.4(b), Alinta regularly evaluates possible acquisition opportunities and will continue to do so. It is possible that New Alinta Co will issue additional securities in connection with any such acquisitions which come to fruition.

8.12 Dividend Reinvestment Plan

Alinta currently operates the Alinta dividend reinvestment plan (Alinta DRP) under which Alinta Shareholders are given the opportunity to receive Alinta Shares in respect of their dividends on Alinta Shares, rather than receiving dividends by way of cheque or direct credit. Alinta Shareholders who wish to participate in the Alinta DRP must give Alinta notice (Standing Notice) in accordance with the rules of the Alinta DRP (Alinta DRP Rules).

New Alinta Co will adopt a dividend reinvestment plan with substantially the same rules as the Alinta DRP Rules (New Alinta DRP).

Under clause 5.4 of the Alinta Scheme, any Standing Notice given by an Alinta Shareholder to Alinta will continue to apply to the New Alinta Shares which the Alinta Shareholder receives on implementation of the Recommended Proposal. The only difference will be that the person will be a participant in the New Alinta DRP and will receive New Alinta Shares in respect of its dividends on New Alinta Shares. Participants will be free to withdraw their participation from the New Alinta DRP at any time by giving notice to New Alinta Co in accordance with the New Alinta DRP Rules. A copy of the New Alinta DRP Rules will be available on Alinta's website.

New Alinta Shareholders whose registered address is outside Australia may not participate in the New Alinta DRP unless New Alinta Co is satisfied that the issue of New Alinta Shares to them under the New Alinta DRP is lawful and practicable. New Alinta Co is entitled to make the final determination as to whether any New Alinta Co Shareholder may participate in the New Alinta DRP.

8.13 Intentions concerning the businesses of New Alinta

Other than as disclosed in this Booklet, it is the present intention of the Alinta Board following the implementation of the Recommended Proposal:

- to continue the businesses of Alinta; and
- not to make any major changes to the businesses of Alinta; and
- to continue the employment of the present employees of Alinta.

If the Recommended Proposal is implemented, each of New Alinta Co and AGL Energy will have a separate board of directors. These boards of directors will be solely responsible for determining the strategic direction of New Alinta and AGL Energy respectively and may decide that it is appropriate to adopt different business strategies from those referred to in this Booklet.

Details in relation to the board of AlintaAGL following Completion are set out in section 6.2(e).

8.14 Earnings for statutory reporting purposes

If the Recommended Proposal is implemented, the effective date for accounting purposes of the separation of AGL Energy and AGL's businesses which will form part of New Alinta will be the Implementation Date.

8.15 Dealings in Alinta Shares

To enable the Recommended Proposal to be implemented, Alinta will apply to ASX for suspension of Alinta Shares as from the close of trading on the Effective Date. Alinta Shares will not be able to be traded beyond the close of trading on the Effective Date.

For the purposes of implementation of the Alinta Scheme, Alinta will, between the Effective Date and the Alinta Scheme Record Date, determine who are the Alinta Shareholders as at the Alinta Scheme Record Date, being those entitled to the consideration under the Alinta Scheme. Any dealing in Alinta Shares received by Computershare before the Alinta Scheme Record Date will be recognised, but no dealing in Alinta Shares (whenever effected) will be recognised if received by Computershare after the Alinta Scheme Record Date.

8.16 Quotation of New Alinta Shares

New Alinta Co will apply to ASX for the quotation of all New Alinta Shares which will be issued to Alinta Shareholders under the terms of the Alinta Scheme.

8.17 Issue of new holding statements

Holding statements for New Alinta Shares issued as consideration under the Alinta Scheme will be sent to Alinta Scheme Participants on, or as soon as practicable after, the Implementation Date by prepaid post at their respective addresses as shown in the Share Register or at such other addresses as they may instruct Alinta in writing prior to the date of posting.

8.18 Removal of Alinta from the official list

Following the implementation of the Recommended Proposal, application will be made to ASX for removal of Alinta from the official list of ASX.

8.19 No relevant restrictions in the constitutions of Alinta and New Alinta Co

There are no restrictions in the Alinta Constitution or New Alinta Constitution, respectively, which would prevent implementation of the Recommended Proposal.

8.20 No material changes in the financial position of Alinta

To the knowledge of the Alinta Directors, and except as disclosed elsewhere in this Booklet, the financial position of Alinta has not materially changed since the date of the last balance sheet sent to Alinta Shareholders (being 31 December 2005) other than as disclosed to ASX.

8.21 Ineligible overseas Scheme Participants

Neither this Booklet nor the Alinta Scheme constitutes, or is intended to constitute, an offer of securities in any place in which, or to any person to whom, the making of such an offer would not be lawful under the laws of any jurisdiction outside Australia and its external territories, Hong Kong, Japan, New Zealand, Singapore, the United Kingdom and the United States of America and shall not form the basis of any contract.

The treatment of Ineligible Overseas Alinta Shareholders is dealt with in section 5.4(d).

8.22 Exemption from SEC registration requirements

New Alinta intends to request that the SEC add it to the list of foreign private issuers that claim exemption from the registration requirements of section 12(g) of the Exchange Act, with the effect that New Alinta will not be required to comply with the requirements of the Exchange Act, including its reporting requirements (such as the filing of a Form 20-F).

8.23 Auditor

KPMG is the auditor of Alinta and New Alinta Co.

8.24 Effect on Alinta creditors

Alinta has paid and is paying all its creditors within normal terms of trade and is solvent and is trading in an ordinary commercial manner. The Alinta Scheme will not adversely affect the interests of Alinta's creditors.

8.25 ASIC relief

ASIC has granted the exemptions, modifications and consents described below.

- ASIC has granted Alinta a modification of section 609(7) of the Corporations Act. The modification is to the effect that Alinta does not acquire a relevant interest in the APT Units merely because of the Merger Implementation Agreement. APT has made an application to the Takeovers Panel in relation to this modification and the Takeovers Panel has commenced proceedings. Further information in relation to the proceedings is contained in section 2.2(d).
- ASIC has exempted from section 707(3) of the Corporations Act any person who makes an offer for sale of New Alinta Shares within 12 months of their issue where those New Alinta Shares were issued to GSJBW or UBS or their related bodies corporate or affiliates pursuant to the Alinta Scheme, with the purpose of sale by way of placement or on-market sale under an arrangement entered into with AGL Energy.

8.26 ASX waivers and confirmations

ASX has confirmed to Alinta that:

- the cancellation of Alinta Options under the Alinta Option Rollover Agreements does not require Alinta Shareholder approval under Listing Rule 6.23.2 (which requires shareholder approval for a variation of option terms which results in the cancellation of those options);
- the Alinta Scheme does not require Alinta Shareholder approval under Listing Rule 10.1 (which requires shareholder approval for the acquisition of a substantial asset from or disposal of a substantial asset to a related party);
- the Alinta Scheme does not require Alinta Shareholder approval under Listing Rule 11.1 (which requires shareholder approval for a change in the nature or scale of activities of a listed entity);
- the Alinta Scheme does not require Alinta Shareholder approval under Listing Rule 11.2 (which requires shareholder approval for a disposal of the main undertaking of a listed entity); and
- the Alinta Scheme does not require Alinta Shareholder approval or an offer of securities under Listing Rule 11.4 (which requires shareholder approval for the disposal of a major asset to an entity which intends to become listed or an offer of securities by the acquirer of the major asset).

8.27 Consents and disclaimers of responsibility

(a) Consent to be named

The following parties have given and have not, before the time of registration of this Booklet by ASIC, withdrawn their written consent to be named in this Booklet in the form and context in which they are named:

- Blake Dawson Waldron as legal adviser to Alinta;
- PricewaterhouseCoopers Securities Ltd as Investigating Accountant;
- KPMG as auditor of Alinta;
- Grant Samuel as the Independent Expert;
- Computershare as the Alinta Share Registry;
- New Alinta; and
- AGL Energy.

(b) Consent to the inclusion of information

The following parties have given and have not, before the time of registration of this Booklet by ASIC, withdrawn their written consent to the inclusion of the following information in this Booklet in the form and context in which it is included and to all references in this Booklet to that information in the form and context in which they appear:

- PricewaterhouseCoopers Securities Ltd in respect of the inclusion of the Investigating Accountant's Report; and
- Grant Samuel in respect of the inclusion of the Independent Expert's Report.

(c) Disclaimers of responsibility

Each person named in sections 8.27(a) and (b):

- has not authorised or caused the issue of this Booklet;
- does not make, or purport to make, any statement in this Booklet or any statement on which a statement in this Booklet is based other than, in the case of a person referred to in section 8.27(b), a statement included in this Booklet with the consent of that person; and
- to the maximum extent permitted by law, expressly disclaims and takes no responsibility for any part of this Booklet, other than a reference to its name and, in the case of a person referred to in section 8.27(b), any statement or report which has been included in this Booklet with the consent of that person.

8.28 Takeover offers made by Alinta and AGL

Under the Merger Implementation Agreement, Alinta has agreed not to vary the Alinta Takeover Bid except by extending (from time to time) the offer period under that bid. In addition, AGL has agreed not to vary the AGL Takeover Bid except by extending (from time to time) the offer period under that bid.

Both takeover offers remain open. However, the boards of both Alinta and AGL have recommended that their respective shareholders take no action in relation to the respective takeover offers. If the Recommended Proposal is completed and the AGL Takeover Bid and the Alinta Takeover Bid remain open at that time, the AGL Takeover Bid and the Alinta Takeover Bid will be allowed to lapse. If the Recommended Proposal is not completed for any reason and the AGL Takeover Bid and the Alinta Takeover Bid remain open at that time, each of AGL and Alinta may, provided their takeover bid has not lapsed, pursue their takeover bid, as they see fit.

8.29 Regulatory and legal matters

(a) Foreign exchange controls

The Reserve Bank of Australia generally does not restrict the import and export of Australian dollars. There are currently no Australian exchange controls or other limitations, other than an applicable withholding of Australian tax, which restrict the remittances of any dividend, interest or other payment by New Alinta Co to non-resident holders of New Alinta Shares, respectively, outside Australia, provided they are not certain persons identified as supporters of the former Government of the Federal Republic of Yugoslavia or specified ministers and senior officials of the Government of Zimbabwe, in which case remittance is prohibited without the specific approval of the Reserve Bank of Australia under the *Banking (Foreign Exchange) Regulations 1959* (Cth).

Accounts of persons and entities identified from time to time by the Australian Minister of Foreign Affairs as being associated with terrorism and any person named on the list maintained pursuant to paragraph 2 of Resolution 1390 of the Security Council of the United Nations are frozen, and transactions with these entities are prohibited under Part 4 of the *Charter of the United Nations Act 1945*, the *Charter of the United Nations (Terrorism and Dealing with Assets) Regulations 2002* (Cth) and the *Charter of the United Nations (Sanctions - Afghanistan) Regulations 2001* (Cth). Under the *Iraq (Reconstruction and Repeal of Sanctions) Regulations* (Cth), assets of the previous Government of Iraq, Saddam Hussein, other senior officials of his regime and their immediate families, and any entity owned or controlled by such persons, are also frozen, and dealing with those assets without authorisation is prohibited.

(b) Restrictions on foreign ownership

The right of non-residents to hold or vote New Alinta Shares is limited by the FATA. The FATA may affect the right of certain persons, including United States residents, to hold or control New Alinta Shares. Acquisitions of shares in Australian companies by foreign interests are subject to review and approval by the Treasurer of the Commonwealth of Australia under the FATA, unless certain exceptions apply. The FATA applies to any acquisition by a foreign person or associated foreign person which would result in a holding of 15% or more of the issued shares of, or control of 15% or more of the voting power in, an Australian company. Further, it applies to any acquisition by non-associated foreign persons which would result in a holding by these persons of 40% or more of the issued shares of, or control of 40% or more of the voting power in, an Australian company.

8.30 Notifiable interests

As at 25 August 2006, the following persons had notified Alinta in accordance with section 671B of the Corporations Act that they have a relevant interest in Alinta Shares:

Name	Number of Alinta Shares	Percentage of Alinta Shares on issue
		1.00%
		(pursuant to acceptances received under the AGL Takeover Bid)
The Australian Gas Light Company	2,638,910	

8.31 Supplementary information

If, between the date of lodgement of this Booklet for registration by ASIC and the Effective Date, Alinta or New Alinta Co becomes aware that:

- a material statement in this Booklet is false or misleading;
- there is a material omission from this Booklet;
- a significant change affecting a matter included in this Booklet has occurred; or
- a significant new matter has arisen which would have been required to be included in this Booklet if it had arisen before the date of lodgement of this Booklet for registration by ASIC,

Alinta will prepare a supplementary document to this Booklet.

The form which the supplementary document may take will depend on the nature and timing of the new or changed circumstances.

8.32 Further information

Further information on Alinta and New Alinta can be found:

- on Alinta's website: www.alinta.net.au and/or
- through Alinta's Information Line on 1800 605 793 (within Australia) or +61 3 9415 4313 (outside Australia).


8.33 Other information material to the making of a decision in relation to the Alinta Scheme

There is no information material to the making of a decision in relation to the Alinta Scheme, or a decision by an Alinta Shareholder whether or not to agree to the Alinta Scheme (being information that is within the knowledge of any Alinta Director or of a Related Body Corporate) that has not previously been disclosed to Alinta Scheme Participants other than as set out elsewhere in this Booklet and the Annexures.

8.34 Alinta Directors' consent to lodgement

Each Alinta Director has given, and not withdrawn, their consent to the lodgement of this Booklet with ASIC.

BY ORDER OF THE BOARD OF ALINTA LIMITED


John Poynton AM CitWA
Chairman
28 August 2006

9 GLOSSARY AND INTERPRETATION

9.1 Definitions

The following is a glossary of certain terms used in this Booklet.

AAM means Alinta Asset Management Pty Ltd ACN 104 352 650.

ACCC means the Australian Competition and Consumer Commission.

ActewAGL means the multi-utility joint venture between ACTEW Corporation and AGL.

ACTEW Corporation means ACTEW Corporation Limited ACN 069 381 960.

AEH means Alinta Energy Holdings Pty Ltd ACN 108 311 440.

AER means the Australian Energy Regulator.

AFML means Alinta Funds Management Limited ABN 14 115 403 757.

AGAAP means Australian generally accepted accounting principles.

Agility means Agility Management Pty Limited ACN 086 013 461.

Agility-APT (MSP and Parmelia) Contracts means the contracts between Agility and APT under which Agility provides asset management and network services in relation to the MSP and Parmelia Pipeline.

AGL means The Australian Gas Light Company ACN 052 167 405 and, where the context requires, includes each Subsidiary of The Australian Gas Light Company before the implementation of the Recommended Proposal.

AGL Board means the board of directors of AGL as at the date of this Booklet, unless the context otherwise requires, in which case it means the board of directors of AGL from time to time.

AGL Director means a director of AGL as at the date of this Booklet.

AGL Energy means, where the reference relates to a period of time before the implementation of the Recommended Proposal, AGL and, where the context requires, includes AGL and each Subsidiary of AGL which is involved in carrying on the AGL Energy Business at any time prior to the implementation of the Recommended Proposal, and where the reference relates to a period of time on or after the implementation of the Recommended Proposal, means AGL and, where the context requires, includes each Subsidiary of AGL immediately following the implementation of the Recommended Proposal.

AGL Energy Assets means the assets owned by AGL Energy at the Implementation Date.

AGL Energy Board means the board of directors of AGL.

AGL Energy Business means any or all of the businesses conducted by AGL from time to time of retailing gas, electricity and LPG, acquiring gas and electricity under long term supply arrangements and investing in power generation and upstream gas interests.

AGL Energy Constitution means the constitution of AGL.

AGL Energy Group means AGL Energy and its Subsidiaries following Completion.

AGL Energy Share means a fully paid ordinary share in the capital of AGL.

AGL Energy External Debt Facility means new financing arrangements to be put in place on implementation of the Recommended Proposal.

AGL Forecast Information means the information referred to in paragraph (c) of "Preparation of, and responsibility for, this Booklet" in the Important Notice section.

AGL Gas Networks means AGL Gas Networks Limited ACN 003 004 322.

AGL Group means AGL and its Subsidiaries.

AGL Hydro means AGL HP1 Pty Ltd ACN 080 429 901, AGL HP2 Pty Ltd ACN 080 810 546 and AGL HP3 Pty Ltd ACN 080 735 815 trading as the AGL Hydro Partnership.

AGL Information means the information referred to in paragraph (b) of "Preparation of, and responsibility for, this Booklet" in the Important Notice section.

AGL Infrastructure Assets means all of the assets of AGL other than the AGL Energy Assets, including:

- (a) AGL's NSW gas distribution networks;
- (b) AGL's Victorian electricity distribution network;
- (c) Agility;
- (d) the Cawse Cogeneration Plant;
- (e) the Wattle Point Wind Farm;
- (f) Gas Valpo;
- (g) AGL's 50% interest in the ActewAGL distribution partnership; and
- (h) the APT Units.

AGL Infrastructure Business means the business conducted using the AGL Infrastructure Assets.

AGL Restructure means the internal restructure of AGL to be undertaken on or before the Implementation Date as more fully described in section 5.2(d).

AGL Scheme means a scheme of arrangement under Part 5.1 of the Corporations Act for the transfer of AGL Shares to New Alinta Sub.

AGL Scheme Booklet means a booklet which is to be dispatched to AGL Shareholders in relation to the AGL Scheme.

AGL Scheme Consideration means:

- (a) the fraction given by the Net Merger Value divided by \$10.80 divided by the number of AGL Scheme Shares on issue at the AGL Scheme Record Date of a New Alinta Share for each AGL Scheme Share; and
- (b) one Converting Share for each AGL Share.

AGL Scheme Effective Date means the date on which the office copy of the Court order approving the AGL Scheme pursuant to section 411(4)(b) of the Corporations Act is lodged with ASIC pursuant to section 411(10) of the Corporations Act, or if an earlier date is specified in the Court order for the coming into effect of the AGL Scheme, that earlier date.

AGL Scheme Meeting means a meeting of the holders of AGL Shares other than the holder of the Excluded AGL Shares ordered by the Court to be convened under section 411(1) of the Corporations Act to consider the AGL Scheme.

AGL Scheme of Arrangement means the scheme of arrangement between AGL and AGL Scheme Participants relating to the AGL Scheme.

AGL Scheme Record Date means 7.00pm on the fifth Business Day after the AGL Scheme Effective Date, or such other date as may be agreed by AGL and Alinta.

AGL Scheme Participant means an AGL Shareholder (other than Alinta and its Related Bodies Corporate (including to avoid doubt, Alinta GH)) on the AGL Scheme Record Date.

AGL Scheme Shares means all AGL Shares on issue at the AGL Scheme Record Date other than the Excluded AGL Shares.

AGL Share means a fully paid ordinary share in the capital of AGL.

AGL Share Register means the register of AGL Shareholders maintained under section 169 of the Corporations Act.

AGL Shareholder means a holder of one or more AGL Shares, and where the context requires, on the AGL Scheme Record Date.

AGL Takeover Bid means the proposed takeover bid by AGL for all of the Alinta Shares which AGL announced on 13 March 2006 and which was detailed in the replacement bidder's statement issued by AGL and dated 5 May 2006.

AGLE means AGL Electricity Limited ACN 064 651 083.

AGLE Separation Deed means the deed referred to in section 6.5.

AGLEN means AGL Energy Limited ACN 115 061 375.

AGLIF means The Australian Gas Light Company ACN 052 167 405.

AIFRS means the Australian equivalents to IFRS.

AIH means Alinta Infrastructure Holdings, the listed stapled entity comprising AIL, AIT and AIIT.

AIH Group means AIH and its controlled entities.

AIH IPO means the 2005 initial public offer of the former Duke Energy assets (other than the gas wholesale business) into AIH.

AIH OSA means the Operating Services Agreement dated 29 August 2005 between Alinta, AIH and others.

AIIT means Alinta Infrastructure Investment Trust ARSN 115 765 179.

AIL means Alinta Infrastructure Limited ACN 108 311 100.

AIT means Alinta Infrastructure Trust ARSN 115 765 985.

Alcoa means Alcoa of Australia Limited ACN 004 879 298.

Alinta means Alinta Limited ABN 40 087 857 001.

Alinta Board means the board of directors of Alinta.

Alinta Bridge Debt means the finance facility for \$1.2 billion disclosed at Note 3 to Table 5.3 in the replacement bidder's statement lodged by Alinta with ASIC on 31 March 2006.

Alinta Businesses means all or any of the businesses conducted by Alinta from time to time.

Alinta Directors means the directors of Alinta as at the date of this Booklet.

Alinta DRP has the meaning set out in section 8.12.

Alinta DRP Rules has the meaning set out in section 8.12.

Alinta EATM means Alinta EATM Pty Ltd ACN 083 050 168.

Alinta Energy means Alinta Power Services Pty Limited ACN 108 664 151, to be renamed Alinta Energy Pty Limited.

Alinta EOP means the Alinta Executive Option Plan.

Alinta GH means Alinta Group Holdings Pty Ltd ABN 34 117 660 081 (formerly called Zeboh Pty Ltd), a wholly owned Subsidiary of Alinta.

Alinta Group means Alinta and its Subsidiaries.

Alinta Infrastructure Assets means the assets of the Alinta Group used in the Alinta Infrastructure Business.

Alinta Infrastructure Business means the Alinta Businesses other than the WA Retail Business and the WLPG Arrangements.

Alinta LPG has the meaning set out in section 6.2(f).

Alinta Management Services means Alinta Management Services Pty Ltd ABN 99 115 403 739.

Alinta Network Holdings means Alinta Network Holdings Pty Ltd ABN 63 104 788 123.

Alinta Option means any option to acquire Alinta Shares that has been granted by Alinta to any employee or director of Alinta or any Subsidiary of Alinta under any option plan established by Alinta which is currently on issue.

Alinta Option Rollover Agreements means the agreements Alinta and New Alinta will enter into with the holders of Alinta Options in exchange for the cancellation of the Alinta Options, details of which are set out in section 5.4(c).

Alinta Optionholders means registered holders of Alinta Options.

Alinta RePS means the reset preference shares issued by Alinta in July 2003.

Alinta RePS Terms means the terms of the Alinta RePS which are set out in Appendix A of the Prospectus for the Alinta RePS dated 13 June 2003.

Alinta Restructure means the internal restructure of Alinta to be undertaken on or before the Implementation Date as more fully described in section 5.2(c).

Alinta Sales means Alinta Sales Pty Ltd ACN 089 531 984.

Alinta Scheme means a scheme of arrangement under Part 5.1 of the Corporations Act for the transfer of Alinta Shares to New Alinta Sub.

Alinta Scheme Consideration means one New Alinta Share for each Alinta Share.

Alinta Scheme Effective Date means the date on which the Alinta Scheme becomes Effective.

Alinta Scheme Implementation Date means 10 Business Days after the Alinta Scheme Effective Date, or such other date as may be agreed between AGL and Alinta.

Alinta Scheme Meeting means the meeting of Alinta Shareholders ordered by the Court under section 411(1) of the Corporations Act, to be convened for the purposes of the Alinta Scheme.

Alinta Scheme of Arrangement means the scheme of arrangement between Alinta and Alinta Scheme Participants set out in Annexure A.

Alinta Scheme Participants means, collectively, the holders of Alinta Shares on issue on the Alinta Scheme Record Date.

Alinta Scheme Record Date means 5.00pm on the fifth Business Day after the Alinta Scheme Effective Date, or such other date as may be agreed by AGL and Alinta.

Alinta Scheme Shares means Alinta Shares on issue on the Alinta Scheme Record Date.

Alinta Share means a fully paid ordinary share in the capital of Alinta.

Alinta Share Plans means the DESP, EESP and NZESP.

Alinta Share Register means the register of Alinta Shareholders maintained under section 169 of the Corporations Act.

Alinta Shareholder means a holder of Alinta Shares as registered on the Alinta Share Register.

Alinta Takeover Bid means the proposed takeover bid by Alinta for all of the AGL Shares which Alinta announced on 20 March 2006 and which was detailed in the replacement bidder's statement issued by Alinta and dated 31 March 2006.

Alinta Wind Farm means the 90MW wind farm which is located south of Geraldton in the mid-west region of WA in respect of which Alinta has entered into a PPA.

AlintaAGL means Alinta Cogeneration Pty Ltd ABN 38 102 848 055, the entity which will conduct the WA Retail Business on and from implementation of the Recommended Proposal.

AlintaAGL Board means the board of directors of AlintaAGL.

AlintaGas means AlintaGas Networks Pty Ltd ABN 90 089 531 975.

AlintaGas Network means the gas distribution network owned by AlintaGas in WA.

Alliance Agreement means the agreement so named between AIH and Alinta dated 29 August 2005.

AMS means Alinta Management Services.

APC means the AGL Petronas Consortium, a 50/50 joint venture between AGL and Petronas for the purpose of constructing the PNG Australian Pipeline.

APT means Australian Pipeline Trust ARSN 091 678 778.

APT Right has the meaning set out in section 8.5(a)(i).

APT Units means the units issued by APT held by AGL, being 84,054,326 units held as at the date of this Booklet, together with any additional units in APT issued to AGL under APT's distribution reinvestment plan in respect of APT's distributions before the Implementation Date.

ASIC means the Australian Securities & Investments Commission.

ASTC Settlement Rules means the settlement rules of the ASX Settlement and Transfer Corporation Pty Ltd ABN 49 008 504 532.

ASX means Australian Stock Exchange Limited ABN 98 008 624 691.

ATO means the Australian Taxation Office.

Australian Accounting Standard means an accounting standard made by the Australian Accounting Standards Board in accordance with the Corporations Act.

Australian Government means Australian Federal Government.

A\$, \$, dollars or cents means the lawful currency of Australia (unless otherwise stated).

Bairnsdale Power Station means the 94MW gas-fired power station located near Bairnsdale in Victoria.

BBI means Babcock & Brown Infrastructure Group, the listed stapled entity comprising Babcock & Brown Infrastructure Limited ACN 100 364 234 and Babcock & Brown Infrastructure Trust ARSN 100 375 479.

Bell Bay Power Station means the 240MW gas-fired power station located at Bell Bay Tasmania.

BHP Billiton means BHP Billiton Limited ABN 49 004 028 077, and where the context requires, includes a relevant Subsidiary of BHP Billiton Limited.

BHP Petroleum means BHP Billiton Petroleum (Bass Strait) Pty Ltd ABN 29 004 228 004.

Booklet means this booklet.

Break Fee Date has the meaning set out in section 5.6(j).

Bureau Services Provider has the meaning set out in section 5.10.

Business Day has the meaning given to that term in the Listing Rules.

Buy Back means the buy back by New Alinta Co of all Converting Shares which will result in the issue of AGL Energy Shares to Buy Back Participants.

Buy Back Agreement means the agreement between New Alinta Co, AGL Energy and the holders of Converting Shares as more fully described in section 5.14.

Buy Back Participant means a Converting Shareholder on the Buy Back Record Date.

Buy Back Record Date means 5.00pm on the Business Day that the Converting Register is updated to record the issue of Converting Shares to AGL Scheme Participants in accordance with the AGL Scheme.

Call Right has the meaning set out in section 5.9.

Cause Cogeneration Plant means the cogeneration plant described in section 2.3(g).

CGT Event has the meaning set out in the *Income Tax Assessment Act 1997* (Cth).

CGT means Australian capital gains tax.

CHESS means the Clearing House Electronic Sub-register System operated by ASTC, which provides for the electronic transfer, settlement and registration of securities.

Completion means completion of the Recommended Proposal on the Implementation Date.

Computershare means Computershare Investor Services Pty Limited ABN 48 078 279 277.

Conversion Ratio means the Conversion Ratio under the Alinta RePS Terms.

Converting Register means New Alinta Co's register of members for Converting Shares.

Converting Share means a fully paid converting share issued in the capital of New Alinta Co.

Converting Shareholder means a holder of Converting Shares as registered on the Converting Register.

Corporations Act means the *Corporations Act 2001* (Cth).

Corporations Regulations means the *Corporations Regulations 2001* (Cth).

Court means the Federal Court of Australia.

CPI means the Australian Consumer Price Index.

CSM means coal seam methane (or gas), being gas (principally methane) extracted from coal seams and being suitable (generally after treatment) for sale as natural gas.

CSSA means the Corporate and Strategic Services Agreement between AIH and Alinta Management Services dated 29 August 2005.

DBNGP means the gas transmission pipeline that runs between Dampier and Bunbury in WA.

DBNGP (WA) means DBNGP (WA) Transmission Pty Ltd ABN 69 081 609 190.

DESP means the Alinta Deferred Employee Share Plan.

DUET means the Diversified Utility and Energy Trust No. 1 ARSN 109 363 037 and the Diversified Utility and Energy Trust No. 2 ARSN 109 363 135.

Duke Energy means Duke Energy Corporation, a company incorporated in the USA.

Eastern Gas Pipeline means the gas pipeline which transports gas from the Gippsland Basin in Victoria to markets in Sydney and regional centres.

EBIT means profit from ordinary activities before borrowing costs and income tax expense and after the pro forma adjustments referred to in section 3.

EBITDA means profit from ordinary activities before borrowing costs, income tax expense, depreciation and amortisation and after the pro forma adjustments referred to in section 3.

EESP means the Alinta Exempt Employee Share Plan.

Effective Date when used in relation to the AGL Scheme or the Alinta Scheme means the date upon which that Scheme becomes Effective.

Effective when used in relation to the AGL Scheme or the Alinta Scheme, means the coming into effect, pursuant to section 411(10) of the Corporations Act, of the order of the Court made under sections 411(4)(b) and 411(6) in relation to that Scheme.

EMID means the Exposure Management and Indemnity Deed entered into by Alinta, AIL and relevant members of the AIH Group dated 29 August 2005.

Energy Contract has the meaning set out in section 5.8(b).

EPS means earnings per share.

ESC means the Essential Services Commission (Victoria).

Esso means Esso Australia Resources Pty Ltd ACN 091 829 819.

Exchange means the conversion of the Alinta RePS to Alinta Shares in accordance with the Alinta RePS Terms.

Exchange Act means the *US Securities Exchange Act of 1934*, as amended.

Excluded AGL Shares means 78,904,997 of the 90,904,997 AGL Shares which are registered in the name of, and beneficially owned by, Alinta GH.

ExxonMobil means ExxonMobil Corporation of the USA, and where the context requires, includes a relevant Subsidiary of ExxonMobil Corporation.

FATA means *Foreign Acquisitions and Takeovers Act 1975* (Cth).

First Option has the meaning set out in section 6.2(d)(i).

FRC means full retail contestability.

Gas Code means the National Third Party Access Code for Natural Gas Pipeline Systems.

Gas Valpo means the gas supply and distribution business owned by AGL in Valparaiso, Chile described in section 2.3(f).

Gas Valpo Interest has the meaning set out in section 6.4.

GasNet means GasNet Australia Group, the listed stapled entity comprising GasNet Australia Investment Limited ACN 104 348 852, GasNet Australia Trust ARSN 097 326 013 and GasNet Australia Investments Trust ARSN 104 846 193.

GasNet Group means GasNet and its controlled entities.

GJ means gigajoules, a measure of energy.

Glenbrook Power Station means the 112MW cogeneration power station situated at Glenbrook, near Auckland, on New Zealand's North Island.

Goldfields Gas Transmission Pipeline means the natural gas transmission pipeline which transports gas from the Carnarvon Basin to Kalgoorlie in the goldfields of WA.

Grant Samuel means Grant Samuel & Associates Pty Limited ABN 28 050 036 372.

GSJBW has the meaning set out in section 5.9.

GST has the same meaning as in *A New Tax System (Goods and Services Tax) Act 1999* (Cth).

GW means gigawatt, a measure of energy consumption.

GWh means GW hours, a measure of the rate of energy consumption.

Hydro Tasmania means the Hydro Electric Corporation constituted under the *Hydro Electric Corporation Act 1995* (Tas).

ICRC means the Independent Competition and Regulatory Commission (ACT).

IFRS means International Financial Reporting Standards.

Implementation Date means 10 Business Days after the AGL Scheme Effective Date and the Alinta Scheme Effective Date (which will be the same day) or such other date as agreed by the parties.

Independent Expert means Grant Samuel.

Independent Expert's Report means the report prepared by the Independent Expert as set out in Annexure D.

Independent Market Operator means the statutory corporation that was established on 1 December 2004 by the *Electricity Industry (Independent Market Operator) Regulations 2004* (WA) to administer and operate the wholesale electricity market in WA.

Ineligible Buy Back Participant means a Converting Shareholder whose address as shown on the Converting Register on the Buy Back Record Date is in a jurisdiction other than Australia or its external territories, New Zealand, the United States of America, the United Kingdom, Hong Kong, Japan or Singapore.

Ineligible Overseas AGL Shareholder means an AGL Scheme Participant whose Registered Address is in any jurisdiction other than:

- (a) Australia and its external territories;
- (b) Hong Kong;
- (c) Japan;
- (d) New Zealand;
- (e) Singapore;
- (f) the United Kingdom; or
- (g) the United States of America,

unless New Alinta Co and AGL Energy agree that an AGL Scheme Participant whose Registered Address is in any other jurisdiction should not be an Ineligible Overseas AGL Shareholder, in accordance with the terms of the AGL Scheme of Arrangement.

Ineligible Overseas Alinta Shareholder means an Alinta Scheme Participant whose Registered Address is in any jurisdiction other than:

- (a) Australia and its external territories;
- (b) Hong Kong;
- (c) Japan;
- (d) New Zealand;
- (e) Singapore;
- (f) the United Kingdom; or
- (g) the United States of America,

unless New Alinta Co and AGL Energy agree that an Alinta Scheme Participant whose Registered Address is in any other jurisdiction should not be an Ineligible Overseas Alinta Shareholder, in accordance with the terms of the Alinta Scheme of Arrangement.

Investigating Accountant means PricewaterhouseCoopers Securities Ltd ABN 54 003 311 617.

Investigating Accountant's Report means the report of the Investigating Accountant set out in Annexure C.

Interim Dividend means the dividend declared by Alinta of 23 cents per Alinta Share in relation to the period commencing 1 January 2006 and ending on 30 June 2006.

IPART means the Independent Pricing and Regulatory Tribunal (New South Wales).

km means kilometre.

kW means kilowatt, a measure of energy consumption.

Listing Rules means the official listing rules of ASX from time to time as modified by any express written waiver given by ASX.

LPG means liquefied petroleum gas.

Marketable Parcel has the meaning in the ASX Market Rules Procedures.

Marketable Securities has the meaning given to it in the Corporations Act.

MDQ means maximum daily quantity.

Merger Implementation Agreement means the Merger Implementation Agreement between New Alinta Co, AGL, Alinta and AGL Energy dated 22 June 2006 (as amended).

MRDC means Mineral Resources Development Company Ltd, the PNG company representing the interests of certain PNG landowners, and where the context requires, includes a relevant Subsidiary of Mineral Resources Development Company Ltd.

MRET means the Mandatory Renewable Energy Target scheme established by the *Renewable Energy (Electricity) Act 2000* (Cth).

MSP means the Moomba to Sydney pipeline, including all of the pipelines known as laterals which carry gas from Young to Wagga Wagga, Burnt Creek to Griffith, Dalton to Canberra, and the interconnect from Wagga Wagga to Culcairn, including the bi-directional connection at Culcairn, but does not include the Young to Lithgow lateral or the Central West Pipeline.

Multinet Gas means Multinet Gas Partnership comprising Multinet Gas (DB No. 1) Pty Ltd ABN 66 086 026 986 and Multinet Gas (DB No. 2) Pty Ltd ABN 57 086 230 122.

MW means megawatt, a measure of energy consumption.

MWh means MW hours, a measure of the rate of energy consumption.

NEM means the National Electricity Market.

NEMMCO means National Electricity Market Management Company Limited ACN 072 010 327.

NER means the National Electricity Rules.

Net Merger Value means \$2,489 million plus the distribution declared on 30 May 2006 of 6 cents per APT unit reinvested by AGL in accordance with the distribution reinvestment plan and the amount of any further distribution declared and reinvested in the same manner.

Newman Power Station means the 105MW rating gas-fired power station located within the Mount Newman Joint Venture mining lease, adjacent to the Newman Mining township in the Pilbara region of WA, owned by AIH.

New AGL Energy Constitution means the constitution to be adopted by AGL Energy on or before the Second Court Date.

New Alinta means:

- (a) where the reference relates to a period of time before the implementation of the Recommended Proposal, New Alinta Co and, where the context requires, includes its Subsidiaries and controlled entities; and
- (b) where the reference relates to a period of time after the implementation of the Recommended Proposal, means New Alinta Co and, where the context requires, includes its Subsidiaries and controlled entities (which will include Alinta and AGLIF).

New Alinta Board means the board of directors of New Alinta Co as at the date of this Booklet, unless the context otherwise requires, in which case it means the board of directors of New Alinta Co from time to time.

New Alinta Co means Alinta Mergeco Limited ACN 119 985 590.

New Alinta Constitution means the constitution to be adopted by New Alinta Co on or before the Second Court Date.

New Alinta Contract has the meaning set out in section 5.8(b).

New Alinta Deed Poll means the deed poll in favour of Alinta and AGL Shareholders in the form of Annexure B together with the annexures to that document (which are not set out in Annexure B) and summarised in section 5.13 (subject to any amendments permitted by its terms), under which New Alinta Co undertakes to take the steps required to be taken by it for proper implementation of the Recommended Proposal.

New Alinta Directors means the directors of New Alinta Co.

New Alinta DRP has the meaning set out in section 8.12.

New Alinta EOP means the New Alinta Co Executive Option Plan.

New Alinta Option means any option to acquire New Alinta Shares which is granted by Alinta to any employee or director of New Alinta Co or any Subsidiary of New Alinta Co pursuant to the Alinta Option Rollover Agreements or under any option plan established by New Alinta Co.

New Alinta Share means a fully paid ordinary share in the capital of New Alinta Co.

New Alinta Shareholder means a holder of New Alinta Shares.

New Alinta Share Plans means the employee share plans adopted by New Alinta Co which have substantially the same terms as the Alinta Share Plans.

New Alinta Sub means Numar Pty Limited ACN 118 926 131.

New Alinta Trust means the trust constituted by the deed dated 21 June 2006, of which New Alinta Trustee is the trustee.

New Alinta Trustee means Wertera Pty Ltd ACN 119 182 384.

Nominee means the nominee nominated by Alinta to sell the New Alinta Shares attributable to Ineligible Overseas Alinta Shareholders in accordance with clause 3.4(b) of the Alinta Scheme of Arrangement.

Nippon Oil means Nippon Oil Exploration Limited of Japan and affiliates, where the companies listed here shall be regarded as affiliates of each other: Japan National Oil Corporation and its successors, Japan Papua New Guinea Petroleum Co Ltd, Merlin Petroleum Company, Mitsubishi Corporation and Nippon Oil Corporation.

NPAT means net profit after tax.

NSW means New South Wales.

NZESP means the Alinta Limited New Zealand Employee Share Plan.

Oil Search means Oil Search Limited ARBN 055 079 868, and where the context requires, includes a relevant Subsidiary of Oil Search Limited.

Option Share has the meaning set out in section 5.9.

OSA means an operating services agreement.

Parmelia Pipeline means the Parmelia pipeline in WA, including all the pipelines known as laterals which carry gas from the Parmelia pipeline (namely the Midland, Perth, Kwinana and Rockingham laterals).

PIML means Permanent Investment Management Limited ABN 45 003 278 831.

Pipeline Development Agreement means the agreement referred to in section 8.5(a)(i).

PJ means petajoules, being one million GJ, a measure of energy.

PNG means Papua New Guinea.

PNG Australian Pipeline means the pipelines proposed to be constructed from the PNG/Australia border to a number of delivery points in Queensland and the Northern Territory to transport PNG gas to markets in Queensland, Northern Territory and south east Australia.

PNG Australian Pipeline Project means the proposed project to be undertaken by APC to construct the PNG Australian Pipeline.

PNG Gas Producers means ExxonMobil subsidiaries (Esso Highlands Limited as project operator), Oil Search, AGL (or, where the context requires, AGL Energy), Nippon Oil Exploration Limited and MRDC.

PNG Upstream Gas Project means the project in which the PNG Gas Producers are the participants that aim to develop and bring PNG gas to the PNG Australian Pipelines at the PNG/Australia border.

Port Hedland Power Station means the 175MW gas-fired power station consisting of five 35MW units located at two individual sites in the Pilbara mining region of WA, owned by AIH.

PPA means a power purchase agreement.

Put Options Deed means the put options deed in relation to the Gas Valpo Interest and the Wattle Point Interest described in section 6.4.

QAL Litigation means the proceedings brought by Queensland Alumina Limited ABN 98 009 725 044 against Alinta DQP Pty Ltd ABN 97 083 050 284 and Alinta DEQP Pty Ltd ABN 70 083 050 104 in relation to alleged breaches of a gas transportation agreement in respect of the Queensland Gas Pipeline.

Queensland Gas Pipeline means the gas pipeline which transports gas from the Surat and Cooper Basins and from Rolleston and Westgrover gas fields to markets in Gladstone and Rockhampton.

Recommended Proposal means the implementation of:
(a) Alinta Restructure and the AGL Restructure;
(b) the Alinta Scheme;
(c) the AGL Scheme;
(d) the Buy Back and the issue of AGL Energy Shares as described more fully in section 5.3(b); and
(e) the acquisition of a 33% interest in the WA Retail Business by AGL Energy as described more fully in section 5.3(c).

Registered Address means in relation to a Scheme Participant, the address of the relevant person shown in the Alinta Share Register or the AGL Share Register (as the case may be) on the Alinta Scheme Record Date or AGL Scheme Record Date (as the case may be).

Regulatory Deed means the deed between AGL, AGL Energy, Alinta and New Alinta Co dated 22 June 2006 which governs the conduct of the parties in the event of regulatory intervention in the AGL Scheme, a summary of which is set out in section 6.9.

Related Body Corporate of an entity has the meaning given to that term in the Corporations Act.

Relationship Deed means the deed between AGL, AGL Energy, Alinta and New Alinta Co dated 22 June 2006 dealing with transitional and miscellaneous commercial issues arising in connection with the Recommended Proposal, a summary of which is set out in section 5.8.

Reset Date means a reset date for the Alinta RePS as specified by Alinta in a notice issued under the Alinta RePS Terms.

Scheme Meetings means the AGL Scheme Meeting and the Alinta Scheme Meeting and **Scheme Meeting** means either one of them.

Scheme Participants means AGL Scheme Participants and Alinta Scheme Participants.

Schemes means the AGL Scheme and the Alinta Scheme and **Scheme** means either one of them.

SEC means the US Securities and Exchange Commission.

Second Court Date means the date on which the application made to the Court for an order for the purposes of sections 411(4)(b) and 411(6) of the Corporations Act approving the Alinta Scheme is first heard.

Second Option has the meaning set out in section 6.2(d)(ii).

Securities Act means the *US Securities Act of 1933*, as amended.

Share Register means the register of Alinta Shareholders maintained by Computershare.

Share Registry means Computershare Investor Services Pty Limited ABN 48 078 279 277.

South West Interconnected System has the meaning given to that term under the *Electricity Industry Act 2004* (WA).

Southern Hydro means the renewable energy power generation assets consisting of 11 hydro power stations in NSW and Victoria and the Wattle Point Wind Farm, acquired by AGL in November 2005.

Spark Infrastructure means the stapled entity trading as Spark Infrastructure Group admitted to the official list of ASX on 16 December 2005.

SP AusNet means the stapled entity trading as SP AusNet admitted to the official list of ASX on 14 December 2005.

Standard & Poor's means Standard & Poor's (Australia) Pty Ltd ACN 007 324 852.

Standing Notice has the meaning set out in section 8.12.

Subscription and Call Option Deed has the meaning set out in section 6.2(d).

Subsidiary of an entity means another entity which is a subsidiary of the first mentioned entity within the meaning of Part 1.2 Division 6 of the Corporations Act or is a subsidiary or is otherwise controlled by the first mentioned entity within the meaning of any approved accounting standard.

Synergy means the Electricity Retail Corporation established by section 4(1)(c) of the *Electricity Corporations Act 2005* (WA).

Tasmanian Gas Pipeline means the sub-sea and onshore gas pipeline system which transports gas from the Longford Compressor Station in the Gippsland Basin in Victoria to Tasmania.

TFN means tax file number.

Third Anniversary Date means the date which is the third anniversary of the Implementation Date.

TJ means terajoules, being one thousand GJ. A measure of energy.

Tolling Agreement means the Bairnsdale Tolling Agreement between Alinta DVP Pty Ltd ACN 083 051 978, Alinta DEBP Pty Ltd ACN 075 067 702, Alinta DEBO Pty Ltd ACN 079 246 423 and Alinta Sales dated 23 April 2004.

Trade Practices Act means *Trade Practices Act 1974* (Cth).

TransACT means the telecommunications services business managed by the ActewAGL distribution partnership.

Transaction Dividend means the dividend that will be paid by Alinta of approximately 23 cents per Alinta Share pro-rated for the period commencing 1 July 2006 and ending on the Implementation Date.

Transaction Documents means those transaction documents required to implement the Recommended Proposal including the Transaction Implementation Deed, the Relationship Deed, the New Alinta Constitution and the Regulatory Deed.

Transaction Implementation Deed means the deed between AGL, Alinta, New Alinta Co, AGL Energy and New Alinta Sub dated 22 June 2006 (as amended) under which the parties agree to procure that all steps required to be implemented in connection with the Recommended Proposal are implemented, a summary of which is set out in section 5.7.

UBS has the meaning set out in section 5.9.

UED means United Energy Distribution Pty Ltd ACN 064 651 029.

Undertakings means the undertakings given by Alinta to, and accepted by, the ACCC pursuant to section 87B of the Trade Practices Act on 3 August 2006.

Verve Energy means the Electricity Generation Corporation established by section 4(1)(a) of the *Electricity Corporations Act 2005 (WA)*.

VicHub Interconnect means the interconnect facility at Longford which allows gas to flow between the Tasmanian Gas Pipeline, the Eastern Gas Pipeline and the principal gas transmission system in Victoria.

VWAP means the volume weighted average price of a particular security on ASX over a specified period of time.

VWAP Exchange Mechanism means the mechanism by which Alinta can Exchange the Alinta RePS at any time from 6 months prior to the next Reset Date if the daily VWAP for Alinta Shares exceeds the VWAP Formula for 20 consecutive Business Days in accordance with section 3.3(a)(iv) of the Alinta RePS Terms.

VWAP Formula means the face value of an Alinta RePS (\$100) multiplied by 140% divided by the minimum conversion number applying at the time of the calculation as set out in section 3.3(a)(iv) of the Alinta RePS Terms. The minimum conversion number throughout July 2006 was 16.4064.

WA means Western Australia.

WA Cogeneration means:

- (a) the interests of Alinta in an alliance with Alcoa relating to the development of cogeneration plants on or connected to Alcoa's alumina refineries in Western Australia;
- (b) the interests of Alinta Cogeneration (Pinjarra) Pty Ltd in the two cogeneration units situated at Alcoa's Pinjarra alumina refinery, one of which is commissioned and operating, the other of which is under construction;
- (c) the interests of Alinta Cogeneration (Wagerup) Pty Ltd in the two open cycle turbine generating plants (with options to convert to cogeneration) to be situated at Alcoa's Wagerup alumina refinery, which are under development; and
- (d) the interests of Alinta Cogeneration Finance Pty Ltd in the financing arrangements for the projects described in paragraphs (b) and (c) above.

WA Retail Business means the selling of gas to all customers connected to the AlintaGas Network in WA and all customers elsewhere in WA who are currently being sold gas by Alinta and the electricity retail business conducted in the South West Interconnected System, comprising:

- (a) Alinta Sales (including all relevant WA wholesale gas supply and transmission agreements but not the WLPG Arrangements and the Tolling Agreement) at the Implementation Date; and

- (b) WA Cogeneration, which is all current and future rights and interests Alinta has to continue to develop cogeneration facilities on the sites of Alcoa's WA alumina refineries (and the economic benefit of those rights and assets until they are transferred).

Wattle Point Interest has the meaning set out in section 6.4.

Wattle Point Wind Farm means the 91MW wind farm comprising 55 wind turbines located at Wattle Point in South Australia.

Wesfarmers means Wesfarmers Limited ACN 008 984 049.

Wesfarmers LPG means Wesfarmers LPG Pty Limited ACN 009 214 831.

Western Power means the Electricity Networks Corporation established by section 4(1)(b) of the *Electricity Corporations Act 2005 (WA)*.

WLPG Agreements means the:

- (a) WLPG Sales Agreement;
- (b) the WLPG Operational Agreement between DBNGP (WA), Alinta Sales, and Wesfarmers LPG (as amended) dated 26 February 1998;
- (c) the rights to contracted capacity for the transportation of gas to the WLPG Plant and associated and incidental rights and obligations under the Dampier to Bunbury Gas Pipeline Shipper Contract resulting from the Deed of Amendment and Restatement (Shipper Contract) Full Haul Transmission Contract between DBNGP (WA), Alinta Sales, DBNGP Holdings Pty Ltd and DBNGP (WA) Nominees Pty Ltd dated 27 October 2004, with which is associated a Settlement Deed – Section 20 Dispute between Alinta Sales and DBNGP (WA) dated 27 October 2004; and
- (d) the Special Purpose Access Contract – Additional LPG Capacity resulting from the Deed of Amendment – Special Purpose Access Contract – Additional LPG Capacity between DBNGP (WA) and Alinta Sales dated 27 October 2004.

WLPG Arrangements means the arrangements constituting the rights and obligations under the WLPG Agreements.

WLPG Arrangements Agreements means the agreements and assignments described in section 6.2(f) of this Booklet.

WLPG Plant is the LPG extraction plant owned and operated by Wesfarmers LPG which straddles the DBNGP at Kwinana, WA.

WLPG Sales Agreement means the Amended and Restated Sales Agreement between Alinta Sales, Wesfarmers and Wesfarmers LPG dated 30 June 2005.

WPF means Wattle Point Wind Farm Pty Limited ACN 101 023 447.

9
GLOSSARY
AND
INTERPRETATION

9.2 Interpretation

Except as otherwise provided:

- (a) all words and phrases used in this Booklet have the meanings (if any) given to them by the Corporations Act, the Listing Rules or the ASTC Settlement Rules.
- (b) Headings are for ease of reference only and will not affect the interpretation of this Booklet.
- (c) Words importing the singular, where the context requires, include the plural and vice versa and words importing any gender include all genders.
- (d) References to sections are sections of this Booklet unless stated otherwise.
- (e) References to paragraphs are references to paragraphs within the section of this Booklet in which the reference to the paragraph is made.

A ALINTA SCHEME

172

BLAKE DAWSON WALDRON
L A W Y E R S

Scheme of Arrangement

Alinta Limited

The holders of fully paid ordinary shares issued in the capital of Alinta Limited

Level 39
101 Collins Street
MELBOURNE VIC 3000
Telephone: (03) 9679 3000
Fax: (03) 9679 3111

Ref: NAT:MCH:KYL: 03 1377 9551

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**SCHEME OF ARRANGEMENT MADE UNDER SECTION 411
OF THE CORPORATIONS ACT 2001 (CTH)**

DATE

PARTIES

Alinta Limited ACN 087 857 001 of Level 7, 1 William Street, Perth, Western Australia, 6000 (**Alinta**)

The holders of fully paid ordinary shares issued in the capital of Alinta Limited

RECITALS

- A. Alinta is a public company incorporated in the State of Western Australia. It is admitted to the official list of ASX and Alinta Shares are quoted on the stock market conducted by ASX.
- B. Alinta has 264,641,420 Alinta Shares on issue.
- C. New Alinta Co and New Alinta Co Sub, a wholly owned subsidiary of New Alinta Co, are companies incorporated in the State of Victoria.
- D. Alinta, AGL, AGL Energy and New Alinta Co have entered into the Transaction Implementation Deed (to which New Alinta Co Sub is also a party) and the Merger Implementation Agreement pursuant to which, among other things, Alinta has agreed to propose and (subject to the satisfaction of certain conditions) implement this Scheme and AGL has agreed to propose and (subject to the satisfaction of certain conditions) implement the AGL Scheme.
- E. If this Scheme becomes effective, then:
 - (a) the Scheme Shares will be transferred to New Alinta Co Sub; and
 - (b) New Alinta Co will provide the Scheme Consideration to the Scheme Participants,each step to be taken in accordance with the provisions of this Scheme.
- F. New Alinta Co has entered into the New Alinta Co Deed Poll for the purpose of covenanting in favour of the Scheme Participants and the AGL Scheme Participants to perform its obligations under the Scheme, the AGL Scheme, the Merger Implementation Agreement and the Transaction Implementation Deed.
- G. Alinta has procured or proposes to procure that the Nominee covenants in favour of Scheme Participants and the AGL Scheme Participants to perform its obligations under this Scheme and the AGL Scheme in accordance with the Nominee Deed Poll.

OPERATIVE PROVISIONS

1. INTERPRETATION

1.1 Definitions

In this Scheme, unless the contrary intention appears or the context requires otherwise:

AGL means The Australian Gas Light Company ACN 052 167 405 of 72 Christie Street, St Leonards, NSW 2065.

AGL Energy means AGL Energy Limited ACN 115 061 375.

AGL Scheme means the scheme of arrangement between AGL and its shareholders made under section 411 of the Corporations Act 2001 (Cth) dated on or about the date of this Scheme, subject to any alterations or conditions made or required by the Court pursuant to section 411 of the Corporations Act.

AGL Scheme Participant means "Scheme Participant" as that term is defined in the AGL Scheme.

Alinta Board means the board of directors of Alinta.

Alinta Constitution means the constitution of Alinta.

Alinta Director means a director of Alinta.

Alinta Share means a fully paid ordinary share in the capital of Alinta.

Alinta Share Register means the register of Alinta shareholders maintained under section 169 of the Corporations Act.

ASIC means the Australian Securities and Investments Commission.

ASX means the Australian Stock Exchange Limited ABN 98 008 624 691.

Booklet means the booklet dated 28 August 2006 approved by the Court under section 411(1) of the Corporations Act for distribution to Alinta Shareholders explaining the Scheme and containing, among other things, the explanatory statement as required by Part 5.1 of the Corporations Act in relation to the Scheme.

Business Day means a business day as defined in the Listing Rules.

CHESS means the Clearing House Electronic Sub-register System.

Corporations Act means the Corporations Act 2001 (Cth) and the regulations made under that Act.

Court means the Federal Court of Australia.

Effective Date means the date on which the office copy of the Court order approving the Scheme under section 411(4)(b) of the Corporations Act is lodged with ASIC pursuant to section 411(10) of the Corporations Act, or if an earlier date is specified in the Court order for the coming into effect of the Scheme, that earlier date.

GST has the same meaning as GST in the GST Act.

GST Act means the A New Tax System (Goods & Services Tax) Act 1999 (Cth).

Implementation Date means 10 Business Days after the Effective Date and the effective date of the AGL Scheme (which will be the same day) or such other date as agreed by AGL and Alinta.

Ineligible Overseas AGL Shareholder has the meaning set out in the AGL Scheme.

Ineligible Overseas Alinta Shareholder means a Scheme Participant whose Registered Address is in any jurisdiction other than:

- (a) Australia and its external territories;
- (b) New Zealand;
- (c) the United States of America;
- (d) Hong Kong;
- (e) Japan;
- (f) Singapore;
- (g) the United Kingdom;

(**Overseas Alinta Shareholder**), other than an Overseas Alinta Shareholder in respect of whom New Alinta Co is satisfied that the laws of the Overseas Alinta Shareholder's country of residence (as shown in the Share Register) would permit the issue of New Alinta Co Ordinary Shares to the Overseas Alinta Shareholder, either unconditionally or after compliance with conditions which New Alinta Co in its sole discretion regards as acceptable and not unduly onerous.

Listing Rules means the listing rules of ASX from time to time as modified by any express written waiver or exemption given by ASX.

Merger Implementation Agreement means the agreement dated 22 June 2006 between AGL, AGL Energy, Alinta and New Alinta Co to carry into effect the Scheme.

New Alinta Co means Alinta Mergeco Limited ACN 119 985 590.

New Alinta Co Converting Share means a fully paid converting share in the capital of New Alinta Co.

New Alinta Co Converting Share Register means the register of New Alinta Co Converting Shareholders maintained under section 169 of the Corporations Act.

New Alinta Co Converting Shareholder means a person who is registered in the New Alinta Co Converting Share Register as the holder of New Alinta Co Converting Shares.

New Alinta Co Deed Poll means the deed poll dated 28 August 2006 executed by New Alinta Co in favour of the Scheme Participants and AGL Scheme Participants (subject to any amendments permitted by its terms).

New Alinta Co Ordinary Share means a fully paid ordinary share in the capital of New Alinta Co.

New Alinta Co Ordinary Share Register means the register of the holders of New Alinta Co Ordinary Shares maintained under section 169 of the Corporations Act.

New Alinta Co Sub means Numar Pty Limited ACN 118 926 131.

Nominee has the meaning given to that term in clause 3.4(b).

Nominee Deed Poll means the deed poll which Alinta has procured or proposes to procure the Nominee to enter into in favour of Scheme Participants and AGL Scheme Participants (subject to any amendments permitted by its terms).

Official List means the official list of ASX.

Record Date means 7:00pm on the fifth Business Day after the Effective Date, or such other date as may be agreed by AGL and Alinta.

Registered Address means, in relation to a Scheme Participant, the address of that Scheme Participant shown in the Alinta Share Register on the Record Date.

Scheme means the scheme of arrangement between Alinta and Alinta Shareholders as set out in this document, subject to any alterations or conditions made or required by the Court pursuant to section 411 of the Corporations Act.

Scheme Consideration means one New Alinta Co Ordinary Share in respect of each Alinta Share to be allotted and issued subject to, and as provided for by, this Scheme.

Scheme Meeting means the meeting of Alinta Shareholders ordered by the Court to be convened under section 411(1) of the Corporations Act to consider the Scheme.

Scheme Participant means a person registered on the Alinta Share Register at the Record Date as the holder of a Scheme Share after registration of all transfer and transmission applications as provided for in clause 4.

Scheme Share means all Alinta Shares on issue at the Record Date.

Second Court Date means the date on which the application made to the Court for an order for the purposes of section 411(4)(b) of the Corporations Act approving this Scheme is first heard.

Transaction Implementation Deed means the deed dated 22 June 2006 between AGL, Alinta, New Alinta Co, AGL Energy and New Alinta Co Sub.

1.2 Interpretation

In this Scheme, unless the contrary intention appears or the context requires otherwise:

- (a) words and phrases (other than those defined in clause 1.1) have the same meaning (if any) given to them in the Corporations Act;
- (b) the singular includes the plural and vice versa;
- (c) each gender includes the other gender;
- (d) references to persons includes references to individuals, corporations, other bodies corporate or bodies politic;
- (e) references to paragraphs or clauses are to a paragraph or clause of this document;
- (f) a reference to a statute, regulation or agreement is to such a statute, regulation or agreement as from time to time amended;
- (g) a reference to a person includes a reference to a person's executors, administrators, successors, substitutes (including, without limitation, persons taking by novation) and assigns;
- (h) if a time period is specified and dates from a given date or the day of an act or event, it is to be calculated exclusive of that day;
- (i) a reference to a day is to be interpreted as the period of time commencing at midnight and ending 24 hours later;
- (j) a reference to any time is a reference to that time in Sydney, Australia;
- (k) a reference to 'dollars' or '\$' is to the lawful currency of the Commonwealth of Australia;
- (l) a reference to a document is that document as varied, novated, ratified or replaced from time to time;
- (m) the interpretation of a substantive provision is not affected by any heading; and
- (n) 'includes' in any form is not a word of limitation.

1.3 Business Day

Except where otherwise expressly provided, where the day on which any act, matter or thing is to be done is a day other than a Business Day, that act, matter or thing shall be done on the next Business Day.

2. CONDITIONS

2.1 Conditions precedent to the Scheme

This Scheme is conditional upon the satisfaction of each of the following conditions precedent:

- (a) each condition precedent set out in clause 3.2 of the Merger Implementation Agreement, other than the condition precedent set out in clause 3.2(a), is satisfied or, subject to the terms of the Merger Implementation Agreement, waived or taken to have been waived; and
- (b) the Effective Date for this Scheme occurs on the same date as the date on which an office copy of the Court order approving the AGL Scheme, under section 411(4)(b) of the Corporations Act, is lodged with ASIC pursuant to section 411(10) of the Corporations Act, or if an earlier date is specified in the Court order for the coming into effect of the AGL Scheme, that earlier date.

2.2 Certificate in relation to conditions

Alinta must provide to the Court on the Second Court Date a certificate which is authorised by the Alinta Board and signed by at least one Alinta Director (or such other evidence as the Court may request) confirming whether or not the conditions precedent set out in clause 3.2 of the Merger Implementation Agreement, other than the condition precedent set out in clause 3.2(a), have been satisfied or, subject to the terms of that agreement, waived or taken to be waived. The certificate constitutes conclusive evidence that such conditions precedent are satisfied, waived or taken to be waived.

2.3 Effective Date

This Scheme takes effect on the Effective Date.

2.4 End date

This Scheme lapses and has no further force or effect if the Effective Date is not on or before 31 December 2006 (or such later date agreed by AGL and Alinta in writing and, if required, approved by the Court).

3. SCHEME

3.1 The Scheme

- (a) The Scheme Shares, together with all rights and entitlements attaching to those shares as at the Implementation Date, will, without the need for any further act by any Scheme Participant (other than acts performed by Alinta or its directors as attorney or agent for Scheme Participants under clauses 3.2 and 5.1), be transferred to New Alinta Co Sub on the Implementation Date and the transfer will be deemed to be effective on the Implementation Date.

-
- (b) Each Scheme Participant shall, subject to the terms of the Scheme, be issued with one New Alinta Co Ordinary Share for each Scheme Share held by that Scheme Participant.

3.2 Transfer of Scheme Shares

For the purpose of transferring the Scheme Shares to New Alinta Co Sub in accordance with clause 3.1(a), each Scheme Participant irrevocably appoints Alinta and each Alinta Director severally as its true and lawful attorney, with effect from the Effective Date with power:

- (a) in the case of Scheme Shares in a CHESSE Holding:
 - (i) to cause a message to be transmitted to ASTC in accordance with ASTC Settlement Rules so as to transfer to New Alinta Co Sub the Scheme Shares held by the Scheme Participant from the CHESSE sub-register of Alinta to the issuer sponsored sub-register operated by Alinta notwithstanding that, at the time of such transfer, the Scheme Consideration which is due under this Scheme has not been provided to the Scheme Participants; or
 - (ii) to complete and sign on behalf of Scheme Participants any required form of transfer to New Alinta Co Sub of such shares (which may be a master transfer of all Scheme Shares);
- (b) in the case of Scheme Shares that are registered in the issuer sponsored sub-register operated by the Alinta Share Registry, to complete and sign on behalf of Scheme Participants any required form for the transfer to New Alinta Co Sub of such shares (which may be a master transfer of all Scheme Shares); and
- (c) in the case of all Scheme Shares, to exercise all powers and rights which the Scheme Participant could lawfully exercise as the registered holder of the Scheme Shares including without limitation attending and voting at any meeting of Alinta (which meeting the Scheme Participant undertakes not to otherwise attend or vote at in person or by proxy or other representative), requisitioning any meeting of Alinta and doing all things incidental and ancillary to any of the foregoing and it is acknowledged and agreed that in exercising such powers the attorney may act in the interests of New Alinta Co Sub as the intended registered holder of those shares.

3.3 Issue of Scheme Consideration

New Alinta Co must allot and issue the Scheme Consideration to the Scheme Participants in accordance with, and subject to the terms of, this Scheme on the Implementation Date.

3.4 Ineligible Overseas Alinta Shareholders

- (a) The right to receive Scheme Consideration in accordance with clause 3.1 will not be available to an Ineligible Overseas Alinta Shareholder.
- (b) The Scheme Consideration that would, but for clause 3.4(a), have been issued to an Ineligible Overseas Alinta Shareholder will instead be issued to a person nominated

by Alinta and AGL (Nominee) and the following provisions of this clause 3.4 shall apply.

- (c) Where the Nominee is issued with New Alinta Co Ordinary Shares under paragraph (b), Alinta shall cause the Nominee:
 - (i) as soon as reasonably practicable, but in any event within 20 Business Days after the Implementation Date, to offer all such New Alinta Co Ordinary Shares for sale on ASX in such manner, at such price or prices and on such other terms as the Nominee determines in good faith (and at the risk of the Ineligible Overseas Alinta Shareholder). For the avoidance of doubt, such a sale may be made during the period when the New Alinta Co Ordinary Shares are being quoted for trading on ASX on a deferred settlement basis; and
 - (ii) within 5 Business Days after the receipt by the Nominee of the whole of the proceeds of sale of all such New Alinta Co Ordinary Shares, to remit the proceeds of such sale of all such New Alinta Co Ordinary Shares (after deduction of any fees and taxes or other charges or costs of sale) to Alinta.
- (d) Within 5 Business Days after the receipt by Alinta of the remittance under clause 3.4(c)(ii), Alinta must do all things required to ensure payment by cheque in Australian dollars to each Ineligible Overseas Alinta Shareholder of that proportion of the net proceeds of sale (after deduction of any fees and taxes or other charges or costs of sale) of all such New Alinta Co Ordinary Shares as is equal to the proportion that the number of New Alinta Co Ordinary Shares issued to the Nominee under clause 3.4(b) in respect of that Ineligible Overseas Alinta Shareholder bears to the total number of New Alinta Co Ordinary Shares issued to the Nominee under clause 3.4(b) in respect of all such Ineligible Overseas Alinta Shareholders.
- (e) Each Ineligible Overseas Alinta Shareholder appoints Alinta as its agent to receive on its behalf any financial services guide or other notices which may be given by the Nominee to Ineligible Overseas Alinta Shareholders.

3.5 Registration and holding statements

- (a) New Alinta Co must register, or cause to be registered, the Scheme Participants (other than the Ineligible Overseas Alinta Shareholders) and the Nominee (in respect of the Ineligible Overseas Alinta Shareholders), as the holders of the New Alinta Co Ordinary Shares to which they become entitled under this Scheme on either an uncertificated issuer sponsored sub-register of New Alinta Co Ordinary Shares operated by New Alinta Co or on an uncertificated CHESS sub-register of New Alinta Co Ordinary Shares operated by New Alinta Co, as determined by New Alinta Co in its absolute discretion, such registration to occur on the Implementation Date immediately after the transfer of the Scheme Shares to New Alinta Co Sub takes effect under clause 3.1(a).
- (b) On the Implementation Date, immediately after New Alinta Co has registered the AGL Scheme Participants (other than Ineligible Overseas AGL Shareholders) and

the Nominee (in respect of Ineligible Overseas AGL Shareholders) as the holders of New Alinta Co Ordinary Shares on the New Alinta Co Ordinary Share Register and New Alinta Co Converting Shares on the New Alinta Co Converting Share Register in accordance with clause 3.6(a) and (b) of the AGL Scheme, New Alinta Co Sub must (as transferee) execute the share transfer forms (or master share transfer form) referred to in clauses 3.2(a) and 3.2(b) and must deliver that executed form or those executed forms to Alinta for registration, and Alinta must then immediately register New Alinta Co Sub as the holder of the Scheme Shares in the Alinta Share Register.

- (c) On, or as soon as practicable after, the Implementation Date, New Alinta Co must forward holding statements or notices confirming the issue and allotment of New Alinta Co Ordinary Shares to the Scheme Participants, including to the Nominee in respect of the Ineligible Overseas Alinta Shareholders, who become entitled to those securities under this Scheme.
- (d) Holding Statements or notices confirming the issue and allotment of New Alinta Co Ordinary Shares are to be sent to the Scheme Participants (other than Ineligible Overseas Alinta Shareholders) or to the Nominee (in respect of the Ineligible Overseas Alinta Shareholders) as the case may be by prepaid post to their Registered Address and in the case of Scheme Participants that are joint holders of Alinta Shares such holding statements or notices must be forwarded to the holder whose name appears first in the Alinta Share Register on the Record Date.
- (e) Each Scheme Participant agrees for all purposes to becoming a member of New Alinta Co without the need for further act on its part and each of them agrees to be bound by the constitution of New Alinta Co.

4. DEALINGS IN ALINTA SHARES

4.1 Dealings in Alinta Shares by Scheme Participants

For the purposes of establishing who is a Scheme Participant, dealings in Alinta Shares will be recognised by Alinta provided that:

- (a) in the case of dealings of the type to be effected on CHESSE, the transferee is registered as the holder of the relevant Alinta Shares on or before the Record Date; or
- (b) in all other cases, registrable transfer or transmission applications in respect of those dealings are received at the place where the Alinta Share Register is kept on or before the Record Date,

and Alinta will not accept for registration or recognise for the purpose of establishing who are Scheme Participants any transfer or transmission application in respect of Alinta Shares received after the Record Date.

4.2 Alinta Share Register

For the purpose of determining entitlements to participate in this Scheme, Alinta must maintain, or procure the maintenance of, the Alinta Share Register in accordance with the provisions of this clause 4, and the Alinta Share Register in this form and the terms of this Scheme solely determine the entitlements to the Scheme Consideration.

4.3 Registration of holdings

Alinta must register any registrable transfer or transmission applications received in accordance with clause 4.1(b) on or before the Record Date.

4.4 Holding statements no effect from Record Date

From the Record Date, all holding statements for Scheme Shares as at the Record Date will cease to have effect as documents of title, and each entry on the Alinta Share Register at the Record Date will cease to have any effect other than as evidence of the entitlements of Scheme Participants to the Scheme Consideration.

4.5 Alinta to provide contact information for Scheme Participants

As soon as practicable after the Record Date and in any event at least 3 Business Days before the Implementation Date, Alinta will give to New Alinta Co or procure that New Alinta Co be given details of the name, Registered Address and the number of Alinta Shares held by each Scheme Participant, as shown in the Alinta Share Register at the Record Date, in whatever form New Alinta Co reasonably requires.

5. GENERAL PROVISIONS

5.1 Appointment of agent and attorney

Each Scheme Participant without the need for any further act on their part, irrevocably appoints Alinta and any of its directors as its agent and attorney for the purpose of:

- (a) executing any document or doing any other act necessary to give effect to the terms of this Scheme;
- (b) enforcing the New Alinta Co Deed Poll against New Alinta Co; and
- (c) enforcing the Nominee Deed Poll against Nominee,

and Alinta accepts such appointment. Alinta, as agent of each Scheme Participant, may sub-delegate its functions under this clause 5.1 to all or any of its directors and secretaries (jointly or severally).

5.2 Enforcement of Deeds Poll

Alinta undertakes in favour of each Scheme Participant that it will enforce the New Alinta Co Deed Poll against New Alinta Co and the Nominee Deed Poll against the Nominee in each case on behalf of and as agent and attorney for the Scheme Participants.

5.3 Free of encumbrances

Each Scheme Participant is deemed to have warranted to New Alinta Co Sub and New Alinta Co that all their Scheme Shares (including any rights attaching to those shares) that are transferred to New Alinta Co Sub under this Scheme are, at the date of transfer, fully paid and free from all mortgages, charges, liens, encumbrances and interests of third parties of any kind, whether legal or otherwise, and restrictions on transfer of any kind, and that they have full power and capacity to sell and to transfer their Scheme Shares together with any rights attaching to those shares.

5.4 Instructions to Alinta

All binding instructions or notifications between a Scheme Participant (other than an Ineligible Overseas Alinta Shareholder) and Alinta relating to Scheme Shares or a Scheme Participant's status as an Alinta Shareholder (including, without limitation, any instructions relating to communications from Alinta and whether dividends are to be paid by cheque or into a specified bank account, and the election of an Alinta Shareholder to participate in a dividend reinvestment plan) will, to the extent permitted, from the Record Date be deemed, by reason of the Scheme, to be similarly binding instructions or notifications to, and accepted by, New Alinta Co in respect of the New Alinta Co Ordinary Shares that are issued to the Scheme Participants under the Scheme (and the New Alinta Co dividend reinvestment plan) until those instructions or notifications are, in each case, revoked or amended in writing addressed to New Alinta Co (at its registered address from time to time).

5.5 Scheme Participants' consent

Each Scheme Participant:

- (a) consents to Alinta doing all things and executing all deeds, instruments, transfers or other documents as may be necessary, incidental or expedient to the implementation and performance of the Scheme and Alinta, as agent of each Scheme Participant may sub-delegate its functions under this clause 5.5(a) to any of its directors and officers, jointly and severally;
- (b) acknowledges that the Scheme binds Alinta and all of the Alinta Shareholders from time to time (including those who do not attend the Scheme Meetings, do not vote at that meeting or vote against the Scheme); and
- (c) agrees to the transfer of their Alinta Shares, together with all rights and entitlements attaching to those Alinta Shares, to New Alinta Co Sub, in accordance with the Scheme.

5.6 Amendments to the Scheme

If the Court proposes to approve the Alinta Scheme subject to any alterations or conditions, Alinta may, by its counsel or solicitors, and with the consent of New Alinta Co, consent to those alterations or conditions on behalf of all persons concerned, including a Scheme Participant.

5.7 GST

Alinta must pay to the Scheme Participants an amount equal to any GST for which the Scheme Participants are liable on any supply by the Scheme Participants under or in connection with the Scheme, without deduction or set off of any other amount.

6. MISCELLANEOUS

6.1 Inconsistencies

To the extent of inconsistency between this Scheme and the Alinta Constitution, this Scheme overrides the Alinta Constitution and binds Alinta and all Alinta Shareholders.

6.2 Further assurance

Alinta will execute all deeds and other documents and do all acts and things necessary or expedient for the implementation and performance of this Scheme and will, on behalf of Scheme Participants, procure New Alinta Co to execute all documents and do all acts and things necessary or desirable for the implementation and performance of the steps attributed to New Alinta Co under this Scheme.

6.3 Costs

Any costs, and any stamp duty and any related fines or penalties, which are payable on or in respect of this Scheme or on any document referred to in this Scheme will be paid as provided for in clauses 33.2 and 33.3 of the Merger Implementation Agreement. For the avoidance of doubt, the Scheme Participants do not have to pay any stamp duty, related fines or penalties which are payable on or in respect of this Scheme or any document referred to in this Scheme.

6.4 Governing law

This Scheme is governed by the laws of the State of New South Wales, Australia.

6.5 Notices

Any notice or other communication to Alinta in respect of this Scheme must be in legible writing and in English and:

(a) addressed as shown below:

Attention: Company Secretary
Address: Level 7, 1 William Street, Perth, WA 6000
Fax no: +61 8 9486 3030

(b) must be signed by the person making the communication or by a person duly authorised by that person;

(c) must be delivered or posted by prepaid post to the address, or sent by fax to the fax number, of Alinta in accordance with clause 6.5(a); and

-
- (d) will be regarded as received by Alinta:
- (i) if sent by fax, at the local time (in the place of receipt of that fax) which then equates to the time at which that fax is sent as shown on the transmission report which is produced by the machine from which that fax is sent and which confirms transmission of that fax in its entirety, unless that local time is not a Business Day, or is after 5:00pm on a Business Day, in which case that communication will be regarded as received at 9:00am on the next Business Day; and
 - (ii) in any other case, on delivery at the address of Alinta as provided in clause 6.5(a), unless that delivery is not made on a Business Day, or after 5:00pm on a Business Day, in which case that communication will be regarded as received at 9:00am on the next Business Day.

6.6 Lodgement of Court order with ASIC

Alinta must lodge with ASIC an office copy of the Court order that approves this Scheme under section 411(4)(b) of the Corporations Act by 5:00pm on the second Business Day after the day on which the Court approves this Scheme.

B NEW ALINTA DEED POLL

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BLAKE DAWSON WALDRON
LAWYERS

Deed Poll

Alinta Mergeco Limited

ACN 119 985 590

Level 39
101 Collins Street
MELBOURNE VIC 3000
Telephone: (03) 9679 3000
Fax: (03) 9679 3111

Ref: NAT MCH KYL 03-1377-9551

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Annexure

- A SCHEME OF ARRANGEMENT - ALINTA LIMITED**
- B SCHEME OF ARRANGEMENT - THE AUSTRALIAN GAS LIGHT COMPANY**

DEED POLL

DATE 28 August 2006

PARTIES

Alinta Mergeco Limited ACN 119 985 590 of Level 7, 1 William Street, Perth, WA 6000 (New Alinta Co)

The holders of fully paid ordinary shares in Alinta Limited ABN 40 087 857 001 of Level 7, 1 William Street, Perth, WA 6000 (Alinta) as at the Record Date (Alinta Scheme Participants)

The holders of fully paid ordinary shares other than the Excluded AGL Shares in The Australian Gas Light Company ABN 95 052 167 405 (AGL) as at the Record Date (AGL Scheme Participants).

RECITALS

- A. Alinta has proposed the Alinta Scheme.
- B. AGL has proposed the AGL Scheme.
- C. New Alinta Co is entering into this Deed Poll for the purpose of covenanting in favour of Alinta Scheme Participants and AGL Scheme Participants to perform the steps attributed to it under the Alinta Scheme and AGL Scheme respectively.

OPERATIVE PROVISIONS

1. DEFINITIONS AND INTERPRETATION

1.1 Definitions

In this Deed Poll:

- (a) **Alinta Scheme** means the proposed scheme of arrangement between Alinta and the holders of fully paid ordinary shares in Alinta, subject to any alterations or conditions made or required by the Federal Court of Australia pursuant to section 411 of the Corporations Act in the form annexed to this Deed Poll as annexure A;
- (b) **Alinta Scheme Share** means all Alinta Shares on issue at the Record Date;
- (c) **AGL Scheme** means the proposed scheme of arrangement between AGL and the holders of fully paid ordinary shares in AGL, subject to any alterations or conditions made or required by the Federal Court of Australia pursuant to section 411 of the Corporations Act in the form annexed to this Deed Poll as annexure B;
- (d) **AGL Scheme Share** means all AGL Shares on issue at the Record Date other than the Excluded AGL Shares;

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- (e) **Buy Back Agreement** means the agreement of that name between New Alinta Co, AGL Energy and the holders of New Alinta Co Converting Shares to be entered into under and in accordance with the constitution of New Alinta Co;
 - (f) **CE Share Capital Account** means the separate share capital account that New Alinta Co is obliged to maintain in relation to the New Alinta Co Converting Shares;
 - (g) words and phrases used in this Deed Poll have the same meaning as they are defined to have in the Alinta Scheme and the AGL Scheme, as the case may be.

1.2 Interpretation

In this Deed Poll, unless the contrary intention appears or the context requires otherwise:

- (a) words and phrases (other than those defined in clause 1.1) have the same meaning (if any) given to them in the Corporations Act;
- (b) the singular includes the plural and vice versa;
- (c) each gender includes the other gender;
- (d) references to persons include references to individuals, corporations, other bodies corporate or bodies politic;
- (e) references to paragraphs or clauses are to a paragraph or clause of this Deed Poll;
- (f) a reference to a statute, regulation or agreement is to such a statute, regulation or agreement as from time to time amended;
- (g) a reference to a person includes a reference to a person's executors, administrators, successors, substitutes (including, without limitation, persons taking by novation) and assigns;
- (h) if a time period is specified and dates from a given date or the day of an act or event, it is to be calculated exclusive of that day;
- (i) a reference to a day is to be interpreted as the period of time commencing at midnight and ending 24 hours later;
- (j) a reference to any time is a reference to that time in Sydney, Australia;
- (k) a reference to dollar or \$ is to the lawful currency of the Commonwealth of Australia;
- (l) a reference to any document (including this Deed Poll) is to that document as varied, novated, ratified or replaced from time to time;
- (m) the interpretation of a substantive provision is not affected by any heading; and
- (n) 'includes' in any form is not a word of limitation.

1.3 Nature of Deed Poll

New Alinta Co acknowledges that:

- (a) this Deed Poll may be relied on and enforced by any Alinta Scheme Participant or AGL Scheme Participant in accordance with its terms even though the Alinta Scheme Participants and AGL Scheme Participants are not party to it;
- (b) under the Alinta Scheme, each Alinta Scheme Participant irrevocably appoints Alinta and any of the Alinta directors as its agent and attorney, inter alia, to enforce this Deed Poll against New Alinta Co;
- (c) under the AGL Scheme, each AGL Scheme Participant irrevocably appoints AGL and any of the AGL directors as its agent and attorney, inter alia, to enforce this Deed Poll against New Alinta Co;
- (d) Alinta and any of the Alinta directors may enforce this Deed Poll against New Alinta Co in their own name notwithstanding that Alinta and the Alinta directors are not a party to this Deed Poll; and
- (e) AGL and any of the AGL directors may enforce this Deed Poll against New Alinta Co in their own name notwithstanding that AGL and the AGL directors are not a party to this Deed Poll.

2. CONDITIONS

2.1 Conditions

New Alinta Co's obligations under this Deed Poll are subject to the following conditions precedent:

- (a) the Alinta Scheme being approved by the Court, subject to such alterations or conditions as the Court thinks just, and a copy of the order of the Court approving the Alinta Scheme being lodged with ASIC pursuant to section 411(10) of the Corporations Act;
- (b) the AGL Scheme being approved by the Court, subject to such alterations or conditions as the Court thinks just, and a copy of the order of the Court approving the AGL Scheme being lodged with ASIC pursuant to section 411(10) of the Corporations Act; and
- (c) New Alinta Co being admitted to the official list of ASX.

2.2 Termination

If the conditions precedent in clause 2.1 are not satisfied on or before 31 December 2006 (or such later date agreed by Alinta and AGL in writing and, if required, approved by the Court), New Alinta Co's obligations under this Deed Poll automatically terminate and New Alinta Co will be under no obligation to allot or issue any New Alinta Co Ordinary Shares or New Alinta Co Converting Shares under this Deed Poll.

2.3 Consequences of termination

If this Deed Poll is terminated under clause 2.2 then, in addition and without prejudice to any other rights, powers or remedies, New Alinta Co is released from its obligations to further perform this Deed Poll except those obligations under clause 9.1.

3. OBLIGATION TO ISSUE NEW ALINTA CO SHARES AND SHARE REGISTRY MATTERS

3.1 Obligation to Issue New Alinta Co Ordinary Shares to Alinta Scheme Participants

Subject to clause 2 and in accordance with the provisions of the Merger Implementation Agreement, the Transaction Implementation Deed and clauses 3.1 and 3.3 of the Alinta Scheme, New Alinta Co will allot and issue to each Alinta Scheme Participant one New Alinta Co Ordinary Share for each Alinta Scheme Share held by that Alinta Scheme Participant.

3.2 Obligation to Issue New Alinta Co Ordinary Shares and New Alinta Co Converting Shares to AGL Share Participants

Subject to clause 2 and in accordance with the provisions of the Merger Implementation Agreement, the Transaction Implementation Deed and clauses 3.1 and 3.4 of the AGL Scheme, New Alinta Co will allot and issue to each AGL Scheme Participant the Scheme Consideration (as defined in the AGL Scheme) for each AGL Scheme Share held by that AGL Scheme Participant.

3.3 New Alinta Co to credit CE Share Capital Account

New Alinta Co will credit the issue price of the New Alinta Co Converting Shares, but no other amount, to the CE Share Capital Account.

3.4 New Alinta Co share registers and holding statements

New Alinta Co must register or cause to be registered:

- (a) the Alinta Scheme Participants (other than the Ineligible Overseas Alinta Shareholders) and the Nominee (in respect of the Ineligible Overseas Alinta Shareholders) as the holders of the New Alinta Co Ordinary Shares to which they become entitled in accordance with clause 3.5(a) of the Alinta Scheme, and forward holding statements or notices confirming the issue and allotment of such shares to the Alinta Scheme Participants (other than Ineligible Overseas Alinta Shareholders) or to the Nominee (in respect of the Ineligible Overseas Alinta Shareholders), and in the case of Alinta Scheme Participants that are joint holders of Alinta Shares such holding statements or notices must be forwarded to the holder whose name appears first in the Alinta Share Register on the Record Date in accordance with clauses 3.5(c) and (d) of the Alinta Scheme; and
- (b) the AGL Scheme Participants (other than the Ineligible Overseas AGL Shareholders) and the Nominee (in respect of the Ineligible Overseas AGL Shareholders) as the holders of the New Alinta Co Ordinary Shares and New Alinta

Co Converting Shares to which they become entitled in accordance with clauses 3.6(a) and (b) of the AGL Scheme, and forward holding statements or notices confirming the issue and allotment of New Alinta Co Ordinary Shares to the AGL Scheme Participants (other than Ineligible Overseas AGL Shareholders) or to the Nominee (in respect of the Ineligible Overseas AGL Shareholders), and in the case of AGL Scheme Participants that are joint holders of AGL Shares such holding statements or notices must be forwarded to the holder whose name appears first in the AGL Share Register on the Record Date in accordance with clauses 3.6(e) and (h).

In accordance with clause 3.6(f) of the AGL Scheme, no holding statements or notices are to be sent to AGL Scheme Participants for the Alinta Merge Co Converting Shares issued to them under the AGL Scheme.

4. OBLIGATIONS IN RESPECT OF BUY BACK AGREEMENT

Subject to approval by the members of New Alinta Co in accordance with section 257D of the Corporations Act, New Alinta Co covenants in favour of the AGL Scheme Participants to execute the Buy Back Agreement and to perform all steps required to be performed by it under, and otherwise comply with, the Buy Back Agreement.

5. OTHER OBLIGATIONS OF NEW ALINTA CO

5.1 Official quotation of New Alinta Co Shares

New Alinta Co will, on or before the date that the Alinta Scheme Booklet and AGL Scheme Booklet is despatched to Alinta Shareholders and AGL Shareholders, respectively, apply for admission of New Alinta Co to the official list of ASX and for New Alinta Co Ordinary Shares to be quoted on ASX (initially on a deferred settlement basis), in each case conditional upon the Court approving the Alinta Scheme and the AGL Scheme pursuant to section 411(4)(b) of the Corporations Act.

5.2 Execution of share transfer forms by New Alinta Co Sub

New Alinta Co will procure that New Alinta Co Sub:

- (a) executes the share transfer form(s) (as transferee) transferring the Alinta Scheme Shares to New Alinta Co Sub and delivers the executed share transfer form(s) to Alinta in accordance with clause 3.5(b) of the Alinta Scheme; and
- (b) executes the share transfer form(s) (as transferee) transferring the AGL Scheme Shares to New Alinta Co Sub and delivers the executed share transfer form(s) to AGL in accordance with clause 3.6(c) of the AGL Scheme.

5.3 General

New Alinta Co covenants in favour of:

- (a) Alinta Scheme Participants to:
 - (i) perform all other steps attributed to it under, and otherwise to comply with, the Alinta Scheme as if named as a party to the Alinta Scheme; and
 - (ii) procure that New Alinta Co Sub performs all steps attributed to it under, and otherwise complies with, the Alinta Scheme as if named as a party to the Alinta Scheme; and
- (b) AGL Scheme Participants to:
 - (i) perform all other steps attributed to it under, and otherwise to comply with, the AGL Scheme as if named as a party to the AGL Scheme; and
 - (ii) procure that New Alinta Co Sub performs all steps attributed to it under, and otherwise complies with, the AGL Scheme as if named as a party to the AGL Scheme.

6. WARRANTIES

New Alinta Co represents and warrants that:

- (a) it is a corporation validly existing under the laws of its place of registration;
- (b) it has the corporate power to enter into and perform its obligations under this Deed Poll and to carry out the transactions contemplated by this Deed Poll;
- (c) it has taken all necessary corporate action to authorise its entry into this Deed Poll and has taken or will take all necessary corporate action to authorise the performance of this Deed Poll and to carry out the transactions contemplated by this Deed Poll; and
- (d) this Deed Poll is valid and binding on it.

7. CONTINUING OBLIGATIONS

This Deed Poll is irrevocable and, subject to clause 2, remains in full force and effect until:

- (a) New Alinta Co has fully performed its obligations under this Deed Poll; or
- (b) the earlier termination of this Deed Poll under clause 2.

8. NOTICES

Any notice or other communication to New Alinta Co in respect of this Deed Poll must be in legible writing and in English and:

(a) addressed as shown below:

Address: C/- Blake Dawson Waldron
Level 39
101 Collins Street
Melbourne Vic 3000

Fax no: + 61 3 9679 3111

Attention: Marie McDonald

- (b) must be signed by the person making the communication or by a person duly authorised by that person;
- (c) must be delivered or posted by prepaid post to the address, or sent by fax to the fax number, of New Alinta Co in accordance with clause 8(a); and
- (d) will be regarded as received by New Alinta Co:
- (i) if sent by fax, at the local time (in the place of receipt of that fax) which then equates to the time at which that fax is sent as shown on the transmission report which is produced by the machine from which that fax is sent and which confirms transmission of that fax in its entirety, unless that local time is not a Business Day, or is after 5:00pm on a Business Day, in which case that communication will be regarded as received at 9:00am on the next Business Day; and
 - (ii) in any other case, on delivery at the address of New Alinta Co as provided in clause 8(a), unless that delivery is not made on a Business Day, or after 5:00pm on a Business Day, in which case that communication will be regarded as received at 9:00am on the next Business Day.

9. GENERAL

9.1 Stamp duty

New Alinta Co acknowledges that any stamp duty and any related fines or penalties which are payable on or in respect of this Deed Poll will be paid as provided for in clause 33.2 of the Merger Implementation Agreement.

9.2 Governing law and jurisdiction

- (a) This Deed Poll is governed by the laws of the State of New South Wales, Australia.
- (b) New Alinta Co irrevocably submits to the non-exclusive jurisdiction of the courts of New South Wales, Australia.

9.3 Waiver

- (a) Waiver of any right arising from a breach of this Deed Poll or of any right, power, authority, discretion or remedy arising upon default under this Deed Poll must be in writing and signed by the party granting the waiver.
- (b) A failure or delay in exercise, or partial exercise, of:
 - (i) a right arising from a breach of this Deed Poll; or
 - (ii) a right, power, authority, discretion or remedy created or arising upon default under this Deed Poll,

does not result in a waiver of that right, power, authority, discretion or remedy.

- (c) A party is not entitled to rely on a delay in the exercise or non-exercise of a right, power, authority, discretion or remedy arising from a breach of this Deed Poll or on a default under this Deed Poll as constituting a waiver of that right, power, authority, discretion or remedy.
- (d) A party may not rely on any conduct of another party as a defence to exercise of a right, power, authority, discretion or remedy by that other party.
- (e) This clause may not itself be waived except in writing.

9.4 Variation

A provision of this Deed Poll may not be varied unless:

- (a) before the Second Court Date, the variation is agreed to in writing by Alinta and AGL; or
- (b) on or after the Second Court Date, the variation is agreed to in writing by Alinta and AGL and is approved by the Court,

in which event New Alinta Co will enter into a further deed poll in favour of the Alinta Scheme Participants and AGL Scheme Participants giving effect to the amendment.

9.5 Cumulative rights

The rights, powers and remedies of New Alinta Co, the Alinta Scheme Participants and the AGL Scheme Participants under this Deed Poll are cumulative and do not exclude any other rights, power or remedies provided by the law independently of this Deed Poll.

9.6 Assignment

The rights and obligations of New Alinta Co and the rights of each Alinta Scheme Participant and each AGL Scheme Participant under this Deed Poll are personal and must not be assigned or otherwise dealt with at law or in equity.

9.7 Further action

New Alinta Co will promptly do all things and execute all further documents necessary to give effect to this Deed Poll.

9.8 GST

New Alinta Co must pay to the Alinta Scheme Participants and the AGL Scheme Participants an amount equal to any GST for which the Alinta Scheme Participants and the AGL Scheme Participants are liable on any supply by the AGL Scheme Participants and the Alinta Scheme Participants under or in connection with this Deed Poll, without deduction or set-off of any other amount.

EXECUTED as a deed.

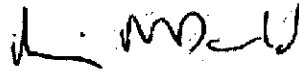
Signed sealed and delivered by ALINTA
MERGECO LIMITED under power of
attorney in the presence of:



Signature of witness

KYLIE LANE

Name of witness



Signature of attorney

MARIE McDONALD

Name of attorney

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C INVESTIGATING ACCOUNTANT'S REPORT

202

The Directors
Alinta Limited
Level 7
1 William Street
PERTH WA 6000

24 August 2006

Subject: Investigating Accountant's Report on Historical and Forecast Financial Information

Dear Sirs / Madams

We have prepared this report on historical and forecast financial information of Alinta Limited and its controlled entities ("Alinta" or the "Company") and the Australian Gas Light Company's infrastructure and asset management businesses ("AGL Infrastructure Assets") for inclusion in a Scheme Booklet dated on or about 24 August 2006 (the "Alinta Scheme Booklet") relating to Alinta's merger with the AGL Infrastructure Assets.

Expressions defined in the Scheme Booklet have the same meaning in this report.

The nature of this report is such that it should be given by an entity which holds an Australian Financial Services Licence under the Corporations Act 2001 (Cwlth). PricewaterhouseCoopers Securities Ltd ("PwCS") is wholly owned by PricewaterhouseCoopers and holds the appropriate Australian Financial Services Licence.

Scope

You have requested PricewaterhouseCoopers Securities Ltd to prepare an Investigating Accountant's Report ("Report") covering the following information:

Historical financial information

- (a) the historical pro forma income statement of Alinta for the year ended 31 December 2005 – table 3.3;
 - (b) the historical pro forma balance sheet of Alinta as at 30 June 2006 – table 3.4;
 - (c) the historical pro forma balance sheet as at 30 June 2006 for New Alinta Co – table 3.10, which assumes completion of the contemplated transactions described in Section 5.1 to 5.3 of the Scheme Booklet (the pro forma transactions)
- (collectively, the Historical Alinta Financial Information).

Liability limited by a scheme approved under Professional Standards Legislation

PricewaterhouseCoopers
Securities Ltd
ACN 003 311 617
ABN 54 003 311 617
Holder of Australian Financial
Services Licence No 244572

Freshwater Place
2 Southbank Boulevard
SOUTHBANK VIC 3006
GPO Box 1331L
MELBOURNE VIC 3001
DX 77
Website: www.pwc.com/au
Telephone +613 8603 1000
Facsimile +613 8613 2325

- (d) the historical pro forma income statements of AGL Infrastructure Assets for the years ended 30 June 2005 and 30 June 2006 – table 3.6; and
 - (e) the historical pro forma balance sheet of AGL Infrastructure Assets as at 30 June 2006 – table 3.7
- (collectively, the Historical AGL Infrastructure Assets Financial Information).

The Historical Alinta Financial Information and the Historical AGL Infrastructure Assets Financial Information together form the Historical Financial Information.

Forecast financial information

- (f) forecast pro forma income statements of Alinta for the years ending 31 December 2006 and 31 December 2007 – table 3.3;
- (g) forecast pro forma income statement of AGL Infrastructure Assets for the year ending 30 June 2007 – table 3.6; and
- (h) forecast pro forma income statements of New Alinta Co for the years ending 31 December 2006 and 31 December 2007 – table 3.8 and table 3.9 (the Forecasts).

This Report has been prepared for inclusion in the Scheme Booklet and is intended for use within Australia in connection with the Alinta Scheme. It is not to be used in any other jurisdiction. We disclaim any assumption of responsibility for any reliance on this Report or on the Historical Financial Information or the Forecasts to which it relates for any purposes other than for which it was prepared.

Scope of review of Historical Financial Information

The Historical Alinta Financial Information as set out in Section 3 of the Scheme Booklet has been extracted from audited and / or reviewed financial statements which were audited or reviewed by KPMG.

The Historical AGL Infrastructure Assets Financial Information as set out in Section 3 of the Scheme Booklet has been provided by the Australian Gas Light Company (“AGL”).

KPMG issued unmodified audit /review opinions on the Alinta financial statements. The Historical Financial Information incorporates such adjustments as the Directors of Alinta considered necessary to reflect the operations of New Alinta Co going forward. The Directors of Alinta are responsible for the preparation of the Historical Alinta Financial Information, including determination of the adjustments.

The Directors of AGL are responsible for the preparation of the Historical AGL Infrastructure Assets Financial Information.

We have conducted our review of the Historical Financial Information in accordance with Australian Auditing Standard AUS 902 "Review of Financial Reports". We made such inquiries and performed such procedures as we, in our professional judgement, considered reasonable in the circumstances including:

- an analytical review of the audited and reviewed financial statements of Alinta and AGL for the relevant historical period;
- a review of work papers, accounting records and other documents of Alinta;
- a review of the pro forma adjustments made to the Alinta historical income statements;
- a review of the assumptions used to compile the Alinta and New Alinta Co pro forma balance sheets;
- a comparison of consistency in application of the recognition and measurement principles in Accounting Standards and other mandatory professional reporting requirements in Australia, and the accounting policies adopted by Alinta and AGL; and
- enquiry of Alinta's directors, management and others.

These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance provided is less than given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Limitations of scope of review of Historical Financial Information

The Historical AGL Infrastructure Assets Financial Information has been provided by AGL and for which the AGL Directors are responsible. Accordingly, the Historical Financial Information relating to AGL Infrastructure Assets should be considered with this limitation in mind.

Review statement on Historical Financial Information

Based on our review, which is not an audit, and subject to the limitations above, nothing has come to our attention which causes us to believe that:

- the pro forma income statements have not been properly prepared on the basis of the pro forma adjustments;
- the pro forma adjustments do not form a reasonable basis for the pro forma balance sheets; and
- the Historical Financial Information, as set out in Section 3 of the Scheme Booklet does not present fairly:

- (a) the historical pro forma income statement of Alinta for the year ended 31 December 2005;
- (b) the historical pro forma income statements of AGL Infrastructure Assets for the years ended 30 June 2005 and 30 June 2006; and
- (c) the historical pro forma balance sheets as at 30 June 2006 for each of:
 - Alinta;
 - AGL Infrastructure Assets; and
 - New Alinta Co;

in accordance with the recognition and measurement principles prescribed in Accounting Standards and other mandatory professional reporting requirements in Australia, and accounting policies adopted by Alinta as disclosed in Section 3 of the Scheme Booklet.

Scope of review of Forecasts

The Directors of Alinta are responsible for the preparation and presentation of the Forecasts, including the best estimate assumptions, which include the pro forma transactions, on which they are based.

Our review of the best estimate assumptions underlying the Forecasts was conducted in accordance with Australian Auditing Standard AUS 902 "Review of Financial Reports". Our procedures consisted primarily of enquiry and comparison and other such analytical review procedures we considered necessary so as to adequately evaluate whether the best estimate assumptions provide a reasonable basis for the Forecasts. These procedures included discussion with the Directors and management of Alinta and have been undertaken to form an opinion whether anything has come to our attention which causes us to believe that the best estimate assumptions do not provide a reasonable basis for the preparation of the Forecasts and whether, in all material respects, the Forecasts are properly prepared on the basis of the assumptions and are presented fairly in accordance with the recognition and measurement principles prescribed in Accounting Standards and other mandatory professional reporting requirements in Australia, and the accounting policies of Alinta so as to present a view which is consistent with our understanding of Alinta and AGL Infrastructure Assets past, current and future operations.

The Forecasts have been prepared to provide investors with a guide to potential future financial performance based upon the achievement of certain economic, operating, development and trading assumptions about future events and actions that have not yet occurred and may not necessarily occur. There is a considerable degree of subjective judgement involved in the preparation of Forecasts. Actual results may vary materially from the Forecasts and the variation may be materially positive or negative. Accordingly, investors should have regard to the risks set out in Section 4 of the Scheme Booklet.

(4)

Our review of the Forecasts that are based on best estimate assumptions is substantially less in scope than an audit examination conducted in accordance with Australian Auditing and Assurance Standards. A review of this nature provides less assurance than an audit. We have not performed an audit and we do not express an audit opinion on the Forecasts included in the Scheme Booklet.

Limitations of scope of Forecast Financial Information

The Directors of AGL are responsible for the preparation of the AGL Infrastructure Assets forecast pro forma income statement for the year ending 30 June 2007 – table 3.6.

The components of the New Alinta Co Forecasts relating to the underlying operations of AGL Infrastructure Assets for the six months ending 31 December 2007, together with the impact of expected cost savings and merger synergies, have been based on publicly available information and the Alinta Directors' industry knowledge and judgement.

Neither the Alinta Directors' nor PwCS have had access to AGL's management, auditors, financial records, budgets or business plans to assess the reliability of the AGL Infrastructure Assets forecast financial information or the reliability of the merger synergy estimates (in particular, the extent, timing and cost of delivering such synergies).

Accordingly, the Forecasts should be considered with these limitations in mind.

Review statement on the Forecasts

Based on our review of the Forecasts, which is not an audit, and subject to the limitations above, nothing has come to our attention which causes us to believe that:

- (a) the best estimate assumptions set out in Sections 3.3(d), 3.4(d), 3.5, and 3.6 of the Scheme Booklet do not provide a reasonable basis for the preparation of the Forecasts;
- (b) the Forecasts are not properly prepared on the basis of the best estimate assumptions and presented fairly in accordance with the recognition and measurement principles prescribed in Accounting Standards and other mandatory professional reporting requirements in Australia, and the accounting policies adopted by Alinta; and
- (c) the Forecasts are unreasonable.

The underlying assumptions are subject to significant uncertainties and contingencies often outside the control of the Company. If events do not occur as assumed, actual results and distributions achieved by the Company may vary significantly from the Forecasts. Accordingly, we do not confirm or guarantee the achievement of the Forecasts, as future events, by their very nature, are not capable of independent substantiation.

(5)

Subsequent events

Apart from the matters dealt with in this Report, and having regard to the scope of our Report, to the best of our knowledge and belief no material transactions or events outside of the ordinary business of Alinta have come to our attention that would require comment on, or adjustment to, the information referred to in our Report or that would cause such information to be misleading or deceptive.

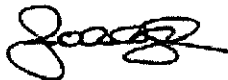
Financial Services Guide

We have included our Financial Services Guide as Appendix A to our Report. The Financial Services Guide is designed to assist retail clients in their use of any general financial product advice in our Report.

Independence or Disclosure of Interest

PricewaterhouseCoopers Securities Ltd does not have any interest in the outcome of this issue other than the preparation of this Report and participation in due diligence procedures for which normal professional fees will be received.

Yours faithfully



Jock O'Callaghan
Authorised Representative of
PricewaterhouseCoopers Securities Ltd

PRICEWATERHOUSECOOPERS SECURITIES LTD
FINANCIAL SERVICES GUIDE

This Financial Services Guide is dated 24 August 2006

1 About us

PricewaterhouseCoopers Securities Ltd (ABN 54 003 311 617, Australian Financial Services Licence no 244572) ("PwC Securities") has been engaged by Alinta Limited ("Alinta") to provide a report in the form of an Investigating Accountant's Report in relation to Historical and Forecast Financial Information (the "Report") for inclusion in the Scheme Booklet dated 23 August 2006.

You have not engaged us directly but have been provided with a copy of the Report as a retail client because of your connection to the matters set out in the Report.

2 This Financial Services Guide

This Financial Services Guide ("FSG") is designed to assist retail clients in their use of any general financial product advice contained in the Report. This FSG contains information about PwC Securities generally, the financial services we are licensed to provide, the remuneration we may receive in connection with the preparation of the Report, and how complaints against us will be dealt with.

3 Financial services we are licensed to provide

Our Australian financial services licence allows us to provide a broad range of services, including providing financial product advice in relation to various financial products such as securities, interests in managed investment schemes, derivatives, superannuation products, foreign exchange contracts, insurance products, life products, managed investment schemes, government debentures, stocks or bonds, and deposit products.

4 General financial product advice

The Report contains only general financial product advice. It was prepared without taking into account your personal Objectives, financial situation or needs.

You should consider your own objectives, financial situation and needs when assessing the suitability of the Report to your situation. You may wish to obtain personal financial product advice from the holder of an Australian Financial Services Licence to assist you in this assessment.

5 Fees, commissions and other benefits we may receive

PwC Securities charges fees to produce reports, including this Report. These fees are negotiated and agreed with the entity who engages PwC Securities to provide a report. Fees are charged on an hourly basis or as a fixed amount depending on the terms of the agreement with the person who engages us. In the preparation of this Report our fees will be charged on an hourly basis.

Directors or employees of PwC Securities, PricewaterhouseCoopers, or other associated entities, may receive partnership distributions, salary or wages from PricewaterhouseCoopers.

6 Associations with issuers of financial products

PwC Securities and its authorised representatives, employees and associates may from time to time have relationships with the issuers of financial products. For example, PricewaterhouseCoopers may be the auditor of, or provide financial services to, the issuer of a financial product and PwC Securities may provide financial services to the issuer of a financial product in the ordinary course of its business. In this instance PricewaterhouseCoopers provides a range of advisory services to Alinta.

7 Complaints

If you have a complaint, please raise it with us first, using the contact details listed below. We will endeavour to satisfactorily resolve your complaint in a timely manner. In addition, a copy of our internal complaints handling procedure is available upon request.

If we are not able to resolve your complaint to your satisfaction within 45 days of your written notification, you are entitled to have your matter referred to the Financial Industry Complaints Service ("FICS"), an external complaints resolution service. You will not be charged for using the FICS service.

8 Contact Details

PwC Securities can be contacted by sending a letter to the following address:

Mr Jock O'Callaghan
PricewaterhouseCoopers Securities Ltd
2 Southbank Boulevard, GPO Box 1331L
MELBOURNE VIC 3001

D INDEPENDENT EXPERT'S REPORT

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GRANT SAMUEL



GRANT SAMUEL & ASSOCIATES

LEVEL 19 GOVERNOR MACQUARIE TOWER

1 FARRER PLACE SYDNEY NSW 2000

GPO BOX 4301 SYDNEY NSW 2001

T: +61 2 9324 4211 / F: +61 2 9324 4301

www.grantsamuel.com.au

28 August 2006

The Directors
Alinta Limited
Level 7, The Quadrant
1 William Street
Perth WA 6000

Dear Directors

Proposed Transaction

1 Introduction

On 31 October 2005, The Australian Gas Light Company ("AGL"), an integrated energy company operating primarily in Australia, announced a proposal to separate its retail and wholesale energy business and its infrastructure and asset management business into two separately listed companies, AGL Energy Limited and AGL Infrastructure Limited (the "demerger proposal"). The demerger documentation was released on 13 February 2006.

On 21 February 2006, Alinta Limited ("Alinta") announced that it had acquired 10% of AGL from institutional and professional investors and requested AGL enter into merger discussions based on suggested financial terms. Alinta continued to purchase shares on market at prices up to \$19.45 per share and increased its shareholding in AGL to 19.9%.

AGL rejected Alinta's proposal on 13 March 2006 and announced its own proposal to merge with Alinta through an off-market scrip takeover offer based on the same exchange ratio proposed by Alinta (the "AGL Offer") and formally withdrew its demerger proposal. Alinta immediately rejected the AGL Offer and announced its own off-market scrip takeover offer for AGL based on the ratio previously proposed (the "Alinta Offer") which was also rejected by AGL.

Following several weeks of hostilities, Alinta and AGL announced on 26 April 2006 that they had reached an agreement to merge and restructure their respective businesses to create two separate listed companies ("the proposed transaction"):

- Alinta Limited ("New Alinta") which will focus on the ownership and management of energy infrastructure assets. New Alinta will combine the infrastructure and asset management businesses of Alinta and AGL and will be managed by the current Alinta management team. Alinta shareholders and AGL shareholders (other than Alinta) will own approximately 54% and 46% respectively of New Alinta; and
- AGL Energy Limited ("New AGL") which will focus on energy retailing, trading and generation (i.e. an integrated merchant energy business). New AGL will be managed by the current AGL management team. Existing AGL shareholders (other than Alinta) will own 100% of New AGL.

There will be no cross shareholdings between the companies.

The main elements of the proposed transaction are:

- New Alinta will acquire the infrastructure and asset management businesses of AGL (excluding its 50% interest in the PNG Australian Gas Pipeline) for \$6.5 billion and assume related net debt of \$3.104 billion;

GRANT SAMUEL



- 78,904,997 of the 90,904,997 ordinary shares in AGL owned by Alinta (i.e. a 17.3% interest in AGL)¹ will effectively be cancelled at a price of \$19.14 per share;
- approximately \$970 million of Alinta's \$1.2 billion external debt (being debt relating to its 19.9% shareholding in AGL) will be effectively assumed by New AGL;
- New AGL will subscribe for a 33% interest in a joint venture company to be known as AlintaAGL, which will own:
 - Alinta's retail gas and electricity business in Western Australia ("WA Retail"); and
 - Alinta's electricity cogeneration business ("Cogeneration");

The price for the 33% interest in AlintaAGL is \$367 million. New AGL will be granted call options to acquire the remaining 67% of AlintaAGL over a five year period.

The net value of \$2.489 billion to Alinta will be satisfied by issuing New Alinta shares (at a nominal price of \$10.80) to AGL shareholders (other than Alinta) who will receive approximately 0.61³ New Alinta shares for every AGL share held. AGL shareholders (other than Alinta) will hold shares equivalent to approximately 46%⁴ of New Alinta and 100% of New AGL. Alinta shareholders will hold shares equivalent to approximately 54%⁴ of New Alinta.

The proposed transaction is to be implemented by two interdependent schemes of arrangement under Section 411 of the Corporations Act, 2001 ("Corporations Act"), one for Alinta ("the Alinta Scheme") and one for AGL ("the AGL Scheme"). There are a number of other detailed implementation steps (internal reorganisations, debt reorganisations, etc) which are set out in detail in the scheme booklets. Under Section 411, a scheme of arrangement must be approved by a majority in number (i.e. at least 50%) of each class of shareholders present and voting (either in person or by proxy) at the meeting, representing at least 75% of the votes cast by members of that class on the resolution. Failure of either the Alinta Scheme or the AGL Scheme to be approved will result in the proposed transaction not proceeding. If approved by shareholders, each scheme of arrangement is then subject to approval by the court.

Alinta and AGL have jointly engaged Grant Samuel & Associates Pty Limited ("Grant Samuel") to prepare an independent expert's report setting out whether, in its opinion, the proposed transaction is:

- in the best interests of Alinta shareholders; and
- in the best interests of AGL shareholders.

A copy of the detailed report will accompany the Notices of Meeting and Explanatory Memorandums ("the scheme booklets") to be sent by Alinta and AGL to their respective shareholders. This letter contains a summary of Grant Samuel's opinion, focussing on the key issues relevant to Alinta shareholders. A separate letter has been sent to the AGL shareholders examining the proposed transaction from their perspective.

¹ This differs to the proposed transaction announced on 26 April 2006 as 12 million of the shares Alinta holds in AGL are subject to options deeds with third parties (see Section 3.5 of this report). As a consequence, Alinta and AGL have agreed to a reduction in the number of shares to be effectively cancelled and a reduction in the Alinta debt to be effectively assumed by AGL. To the extent that the call options over the 12 million AGL shares are not exercised, the AGL shares subject of the unexercised options will be acquired by Goldman Sachs JB Were Pty Ltd and UBS AG, Australia Branch ("GSJBW/UBS") and the New AGL and New Alinta shares issued to GSJBW/UBS on implementation of the proposed transaction will be sold into the market.

² Alinta Infrastructure Holdings has waived its rights of first refusal over Cogeneration.

³ Being 230,462,963 New Alinta shares (calculated based on a net merger value of \$2.489 billion divided by \$10.80) divided by 377,005,467 AGL shares (being AGL issued shares less 78,904,997 of the 90,904,997 AGL shares held by Alinta).

⁴ Calculated based on 274,517,121 Alinta ordinary shares on issue (including RePS which will be converted into ordinary shares on 31 August 2006 and an assumed level of participation in the dividend reinvestment plan for Alinta's interim dividend) prior to implementation. On a fully diluted basis (i.e. assuming all Alinta options are exercised), AGL shareholders will continue to hold shares equivalent to approximately 45% of New Alinta and Alinta shareholders will hold 55%.

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2 Summary of Opinion

The proposed transaction resolves a situation which had the potential to reach a stalemate to the detriment of shareholders in both Alinta and AGL. It achieves the key strategic objectives that both companies had been seeking over the past few months.

For Alinta shareholders, the proposed transaction is a further stage in the implementation of Alinta's corporate strategy to grow assets in its fields of expertise (energy products and infrastructure). However, it is a quantum leap in scale rather than an incremental step. The merger with AGL Infrastructure represents a unique opportunity to transform Alinta into, by far, the largest energy infrastructure owner and asset manager in Australia. In the absence of a transaction with AGL, Alinta's growth may have been more limited and gradual. Key attractions for Alinta shareholders include:

- the quality of the AGL infrastructure assets;
- the benefits of dramatically increased scale such as sharemarket liquidity, access to capital and diversity of asset exposure (geographic mix, operational risk, regulatory arrangements);
- the potential to capture substantial synergies through merging operations, particularly between Alinta's asset management businesses and AGL's Agility business. Alinta has a strong track record of extracting cost savings from its acquisitions;
- the financial flexibility arising from the reasonably moderate financial gearing of New Alinta; and
- the enhanced platform for pursuing further opportunities both in Australia and overseas.

The proposed transaction also removes any risks for Alinta shareholders from the current 19.9% holding in AGL. This investment represents approximately 60% of Alinta's market capitalisation (and was funded with \$1.2 billion of external debt and cash reserves).

Alinta shareholders are expected to enjoy an uplift in earnings per share and dividends per share compared to Alinta on a standalone basis. Grant Samuel's pro forma analysis for 2007 shows a 8.1% increase in earnings per share and a 8.7% increase in dividends per share.

The transaction involves a number of different components (effective purchase of AGL Infrastructure, effective cancellation of Alinta's shares in AGL, issue of shares in New Alinta), each of which has value ramifications for Alinta shareholders. Some aspects favour Alinta shareholders. The effective cancellation price of Alinta's shares in AGL and the issue price of shares in New Alinta have generally exceeded the market price of the relevant securities. On the other hand, the price of \$6.5 billion to be paid for AGL Infrastructure includes a significant element of synergies (of which 100% go to AGL shareholders) and Alinta shareholders will only capture 54% of any additional synergies. In any event, the terms were negotiated at arm's length. Overall, the terms of the transaction strike a reasonable balance between the competing interests of the two groups of shareholders and the net outcome is, in Grant Samuel's opinion, fair.

As with virtually all merger transactions, there are costs, disadvantages and risks (for both groups of shareholders). For Alinta shareholders, the key issues are:

- the reduced exposure to the Western Australian retail energy market through AlintaAGL (retail/wholesale/generation) and the possible complete exit from this business (albeit for value);
- the dilution of their aggregate interests in the existing Alinta assets to 54%;
- the proposed transaction is being undertaken on a "public markets" basis (i.e. without the benefit of detailed due diligence) and limited warranties are being provided in relation to the AGL Infrastructure assets and AlintaAGL; and
- integration risk exists to the extent to which estimated merger synergies are not achieved or take longer to achieve or that issues during integration of the businesses may impact on the existing operations.

These factors, while not inconsequential, do not outweigh the anticipated benefits.

In summary, Grant Samuel believes that Alinta shareholders will be better off if the proposed transaction is implemented than if it is not. Accordingly, in Grant Samuel's opinion, the proposed transaction is in the best interests of Alinta shareholders.



3 Key Conclusions

- **The proposed transaction resolves a situation that had the potential to reach a stalemate to the detriment of shareholders in both Alinta and AGL.**

AGL announced its demerger proposal on 31 October 2005. Following the release of the demerger scheme documentation, Alinta acquired a 19.9% stake in AGL (for cash) and put forward a proposal to merge the two companies by way of a scheme of arrangement. AGL rejected Alinta's proposal but it recognised the potential benefits of merging the operations of the two companies and put forward its own proposal of a takeover offer on the same financial terms (but with a different management regime). AGL announced its offer for Alinta on 13 March 2006. AGL's response then caused Alinta to put forward a formal takeover of AGL (on the same terms as its initial merger proposal).

By late April 2006, both companies had takeover offers for each other on the table. However, it was apparent that there was a significant risk of a protracted battle for control but with the final result being a stalemate. The offers by both companies faced significant hurdles to success (on the terms offered) and there was a real likelihood that neither side would obtain control and complete the merger of the two businesses. The prospect of such an impasse is unlikely to be attractive to shareholders of either Alinta or AGL. Undoubtedly, a long, drawn out and hostile fight would have been to the detriment of both companies and their shareholders:

- the share prices of both companies would have remained "in limbo" with the uncertainty of the outcome having a negative effect on the ratings of both companies; and
- senior management is inevitably distracted by these types of transactions. There is less focus on the ongoing operational businesses and other important strategic initiatives can be left in abeyance.

Even if a "winner" did emerge eventually, the cost to the victor could be high. The price of success can see many of the synergy benefits "paid away" to the target company shareholders and there can be damage to the relations with the staff and management of the target business.

At the same time, Alinta and AGL were cognisant of the substantial synergy benefits available from a merger of the two businesses. Both companies also recognised the merits of demerging or separating the energy markets and the infrastructure and related services businesses.

The proposed transaction announced on 26 April 2006 resolves this difficult situation on a basis where Alinta and AGL are each able to achieve virtually all of their original strategic objectives and where both groups of shareholders will share in the benefit of the synergies from merging the operations. It brings hostilities to an end and will enable the two new companies to immediately get on with managing their respective businesses to realise their potential.

In considering the merits of the proposed transaction, shareholders should also be aware that if the proposed transaction is not approved, there is no stable status quo to which both companies can return. Alinta will be left with a shareholding in AGL of between 17.3% and 19.9% which is arguably not a sustainable long term position. The most likely outcome in this situation is that hostilities would resume (i.e. both companies will reactivate their takeovers for each other). Shareholders would return to the situation they faced before. A renewed and protracted battle with the possibility of a stalemate would once again be underway. The risks involved in such a scenario are unlikely to be acceptable for many shareholders of either company.

- **The proposed transaction is consistent with Alinta's strategic plan to grow through expansion of its activities.**

Since listing on the ASX in 2000 an important element of Alinta's strategy has been the pursuit of new growth opportunities. Its immediate horizons encompass energy related businesses (from generation to retailing) within Australia and New Zealand. Alinta has actively executed this strategy since listing with very successful results, for example:

- the development of the cogeneration business;
- the Aquila transaction (involving United Energy Distribution, Multinet Gas);

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- acquisition of an initial 7.4% interest in the Dampier Bunbury Natural Gas Pipeline (currently 14.3% growing to 20%); and
- the \$1.7 billion acquisition (and subsequent initial public offering) of assets from Duke Energy.

The proposed transaction can be seen as a natural extension of this strategy. The AGL infrastructure assets clearly fall directly within Alinta's desired areas for expansion (being energy transmission and distribution within Australia).

However, in view of the size of the merger (involving the acquisition of \$6.5 billion of infrastructure assets) it is a quantum leap in scale rather than an incremental step. The transaction represents a unique opportunity to transform Alinta into by far the largest energy infrastructure owner and asset manager in Australia. New Alinta will have a true national footprint. In financial terms, it will be substantially larger (not least in terms of market capitalisation) than other listed energy infrastructure entities.

In the absence of the proposed transaction, Alinta's growth may have been more limited and gradual. While there are a number of acquisition possibilities available to Alinta, particularly through consolidation of various fragmented ownership structures across the industry, none of them within Australia near the scale of AGL.

There are a number of important strategic and other attractions for Alinta shareholders arising from the proposed transaction:

- the AGL Infrastructure assets are high quality infrastructure assets with substantial scale and are underpinned by natural monopolies and/or long term contracts. The New South Wales gas distribution network has a regulated asset base of approximately \$2 billion compared to that of AlintaGas Networks of approximately \$670 million;
- New Alinta will have greater stability in earnings and cash flow as a result of its much more diversified asset base in terms of:
 - geographic mix, introducing a substantial exposure to New South Wales and increasing the Victorian exposure. New Alinta (and its affiliates) will have a national footprint;
 - product sector, increasing Alinta's exposure to electricity distribution (and bringing a small exposure to water);
 - regulatory risk (e.g. further spreading of regulatory reset dates and dilution of the impact of individual regulatory decisions); and
 - operational risks (e.g. volume shifts, supply problems, catastrophes etc).
- the potential to extract significant synergies and tax savings through the merger with AGL Infrastructure (to the extent they exceed those reflected in the purchase price), of which Alinta shareholders will capture 54%;
- the much larger market capitalisation of New Alinta (expected to be over \$5 billion) and the position as the clear market leader in energy infrastructure and associated services should lead to greater investor interest and analyst focus which should ultimately enhance the market rating. Market liquidity and access to capital should also improve;
- New Alinta will have a reasonably modest level of financial gearing with \$4.1 billion of debt and more favourable ratios than Alinta at present (including the effect of the AGL investment). As a result, it will have an enhanced financial capacity in seeking further acquisitions and other growth opportunities and there should be less pressure to raise new equity;
- New Alinta will be a more substantial platform from which to pursue further opportunities such as:
 - expanding electricity distribution activities and asset management services;
 - entering new product sectors such as water;
 - acquiring offshore assets. The larger size will make it easier from a financial risk perspective to contemplate acquisition of meaningful overseas assets; and
- it eliminates any financial risks that currently arise from the 19.9% shareholding in AGL (and which will return if the proposed transaction is not implemented). In essence, these risks are the potential value loss on realisation if Alinta sought to sell its interest through the market and the level of gearing created by the holding.

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- **The merging of the two businesses is expected to give rise to substantial cost savings and other synergy benefits.**

Both companies have identified the potential for substantial cost savings and other synergy benefits arising from merging the two businesses. The key areas are as follows:

- AGL has previously identified cost savings in Agility in the order of \$15-20 million per annum, largely as a result of initiatives to redesign business processes and rationalise operations. Alinta has identified a further \$34-39 million per annum in savings in Agility resulting from merging its network services business with Agility (primarily from redundancies). These savings are estimated to emerge by 2009;
- the reduction of AGL corporate overheads. Alinta has identified annual savings in corporate overheads on the acquisition of AGL Infrastructure of \$6 million per annum, primarily in relation to redundancies, head office operational improvements and the removal of duplicated costs; and
- benefits from the ability to write up the tax cost basis of AGL's gas and electricity networks to reflect the full purchase price paid by the acquirer. The increased cost basis is then eligible to be depreciated for tax purposes, giving rise to substantial tax savings for the acquirer (relative to the tax currently paid by AGL). As at 30 June 2006, the tax carrying value of AGL Infrastructure's wholly owned gas and electricity networks (i.e. excluding the 50% interest in ActewAGL Distribution's networks) was approximately \$1.3 billion. Accordingly, there is substantial scope for New Alinta to increase the cost basis for tax purposes;

Alinta proposes to undertake a detailed operational review following implementation of the proposed transaction to make a final assessment of the available level of cost savings and synergies. As Alinta has developed a track record of at least achieving its initial estimates, there may be scope for cost savings and synergy benefits in excess of those currently identified.

- **The proposed transaction should result in an increase in earnings and dividends**

There is a substantial uplift in pro forma earnings for Alinta following the merger with AGL Infrastructure and, notwithstanding the issue of shares to AGL shareholders, there is an uplift in pro forma earnings per share in excess of 5%:

Alinta – Pro Forma Impact on Earnings per Share ⁵			
	Year end 31 December		
	2005 actual	2006 forecast	2007 forecast
Alinta (no transaction and no AGL investment)	40.1¢	51.0¢	56.0¢
Growth	na	27.2%	9.8%
Adjusted Alinta (no transaction but with AGL investment) ⁶	32.4¢	45.9¢	54.6¢
Growth	na	41.7%	19.0%
New Alinta ⁷		52.0¢	59.0¢
Growth		na	13.5%
Increase/(decrease) (from Adjusted Alinta)		13.3%	8.1%

Note: Assumes that the proposed transaction is implemented on 1 January 2006.

⁵ Calculated by reference to basic earnings per share which differs to the calculations in Table 3.1 of the Alinta Scheme Booklet which are based on diluted earnings per share.

⁶ The pro forma earnings per share figures for Alinta on a before transaction basis differ from that disclosed in the Alinta Scheme Booklet. Grant Samuel has adjusted pro forma net profit after tax for the net effect of the 19.9% stake in AGL. The adjustments made were:

- annual dividend income from AGL based on AGL's Target Statement;
- interest payable on the debt used to partially acquire the stake (tax affected); and
- interest income lost on the cash used to complete the acquisitions (tax effected).

No adjustment has been made for Alinta's fully debt funded acquisition of APT units during August 2006.

⁷ Assumes cost savings and synergies (of \$22.6 million in 2006 and \$55.2 million in 2007) and benefits of the uplift in the tax cost basis of the AGL infrastructure assets but excludes the cost of implementing the cost savings and the one-off costs.

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The increase in earnings per share combined with an increase in payout ratio results in an increase in pro forma dividends per share for Alinta shareholders of around 9%:

Alinta Shareholders – Pro Forma Impact on Forecast Dividends			
	Year end 31 December		
	2005 actual	2006 forecast	2007 forecast
Alinta (no transaction)	44.0¢	44.0¢	46.0¢
New Alinta		46.0¢	50.0¢
Increase/(decrease)		4.5%	8.7%

Note: Assumes that the proposed transaction is implemented on 1 January 2006 and the dividends proposed in the Alinta Scheme Booklet.

- The transaction has a number of components which can be evaluated individually. Overall, the value exchange is, on balance, fair between the parties.

The proposed transaction involves a number of components each of which can be individually evaluated. However, the analysis should not focus on any valuation differences or anomalies in individual components. Rather the evaluation should focus on the net outcome.

The components of the transaction are as follows:

Proposed Transaction – Net Consideration	
Component	Attributed Value (\$ millions)
Effective acquisition of AGL Infrastructure (excluding PNG Australian Gas Pipeline)	6,500
Net debt relating to AGL Infrastructure assumed by New Alinta	(3,104)
Effective cancellation of 78,904,997 AGL shares owned by Alinta	(1,510)
Alinta debt assumed by New AGL	970
Sale of 33% interest in AlintaAGL	(367)
Net consideration (i.e. value of New Alinta scrip to be issued to AGL shareholders at notional \$10.80 per share)	2,489

In Grant Samuel's opinion, the value exchanges between Alinta and AGL are, on balance, fair as between the parties. There are, of course, some individual elements which slightly favour one or other of the groups of shareholders:

- Grant Samuel's estimate of the standalone value of AGL Infrastructure is \$5.6-6.1 billion compared to the purchase price of \$6.5 billion. The purchase price falls within Grant Samuel's estimated range for the full control value (i.e. including synergies identified by Alinta) but this means that Alinta is paying a full price for this element of the transaction (and AGL shareholders are receiving scrip representing 46% of the merged company). While AGL shareholders get all the benefit of synergies up to the \$6.5 billion price, Alinta shareholders will capture 54% of any additional benefits. To this extent, Alinta shareholders may be disadvantaged relative to AGL shareholders. However, the top end of Grant Samuel's full control value range exceeds \$6.5 billion and there is potential for synergies to be higher than the level forecast by Alinta. In addition, there are non quantifiable benefits that flow from the proposed transaction (diversification, scale, platform for growth etc). In short, a full price can be seen as the cost of becoming the clear market leader in energy infrastructure in Australia; and
- the effective cancellation price for the 17.3% interest in AGL of \$19.14 per share and the price of \$10.80 for the shares in New Alinta issued to AGL shareholders favour Alinta shareholders to the extent that they exceed the market price and disadvantage Alinta shareholders to the extent that they are below the market price of the shares.

These two factors may offset each other to some extent and Grant Samuel does not believe any net advantage or disadvantage is material in the context of the overall transaction.

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- The value attributed to AGL Infrastructure is fair but includes values for synergies from merging the businesses.

The value of \$6.5 billion attributed to AGL Infrastructure under the terms of the proposed transaction represents the following overall multiples of forecast pro forma earnings (excluding any synergies from merging the business with Alinta's operations):

Parameter	Year end 30 June	
	2006 actual	2007 forecast
Pro forma EBITDA (adjusted) ^a	13.0	12.6
Pro forma EBIT	18.4	18.1

The EBITDA multiples are high compared to listed peer group entities. Entities focussed on gas transmission trade at high forecast EBITDA multiples of around 11.5-13.0 (except for Alinta Infrastructure Holdings Limited which is almost 15 times). EBITDA multiples for distribution based businesses are substantially lower but it must be recognised that most of these entities are predominantly involved in electricity distribution which has much higher capital intensity (i.e. capital expenditure as a proportion of EBITDA). Hence forecast EBITDA multiples are lower (at around 9-10 times except for Envestra at around 12 times but it is a gas distribution (and transmission) business). Alinta itself is trading around 10-11 times forecast EBITDA but this is a blended multiple of its various businesses (including retailing).

Other factors that are relevant to a consideration of the implied multiples include the following:

- the AGL infrastructure assets are substantial, high quality assets that warrant a premium multiple;
- the AGL infrastructure business includes an asset management business (Agility) which has a stronger growth profile than regulated infrastructure assets and could justify a higher multiple than for businesses that are passive asset owners. On the other hand, the AGL infrastructure business also includes riskier assets such as Gas Valpo;
- the AGL infrastructure business includes an electricity distribution business (approximately 20% of EBITDA) which trade at lower multiples than gas distribution businesses; and
- the AGL infrastructure business on a standalone basis has a lower relative tax cost basis than any of its peers (approximately 35-40% of the market value of the assets). Other things being equal this would suggest a lower multiple than peer group companies.

Having regard to these issues, Grant Samuel believes the multiples implied by the \$6.5 billion price exceed the multiples that would apply to AGL Infrastructure if it was floated as a standalone entity and therefore include an element of the synergy benefits.

Grant Samuel has also undertaken a "sum of the parts" valuation of the AGL Infrastructure assets. The value analysis has been undertaken on two bases:

- on a standalone basis – the value at which, under current market conditions, shares in the business could be expected to trade on the sharemarket (i.e. at a discount to the underlying value of the business as a whole) ("Standalone Value"); and

^a The implied earnings multiples decline marginally if APT is excluded from the analysis (i.e. both the value attributed to APT and AGL Infrastructure's 30% share of APT's net profit after tax are excluded from the analysis).

^b Historical and forecast multiples based on EBITDA and EBIT of AGL Infrastructure including equity accounted profits. This differs from the presentation set out in Section 5.2.7 of the detailed report. The financial information for AGL Infrastructure shows distributions from ActewAGL Distribution (i.e. a share of EBIT). Accordingly, for the purposes of these calculations, EBITDA has been adjusted to incorporate AGL Infrastructure's share of ActewAGL Distribution's EBITDA rather than distributions (i.e. adjusting for depreciation and amortisation).

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- on a full control basis – the value appropriate for the business as a whole reflecting the value of synergies available to potential acquirers (“Full Control Value”). In this case it includes the value of all synergies available to Alinta that have been identified and quantified. To this extent the value includes benefits that may be specific to Alinta and therefore may exceed the value that could be realised from any other potential acquirer. The value is in excess of the level at which, under current market conditions, shares in the business could be expected to trade on the sharemarket.

The Standalone Value represents the value AGL shareholders could have expected to realise through a demerger whereas the Full Control Value represents the value that could be expected to be realised if the business was sold to a third party.

In estimating the value of AGL Infrastructure, Grant Samuel has generally had regard to both:

- multiples of earnings, primarily EBITDA and EBIT; and
- discounted cash flow analysis.

In addition, for the electricity and gas networks some weight has been given to RAB multiples¹⁰.

The price of \$6.5 billion exceeds the value of AGL Infrastructure on a standalone basis but is within the value range on a full control basis:

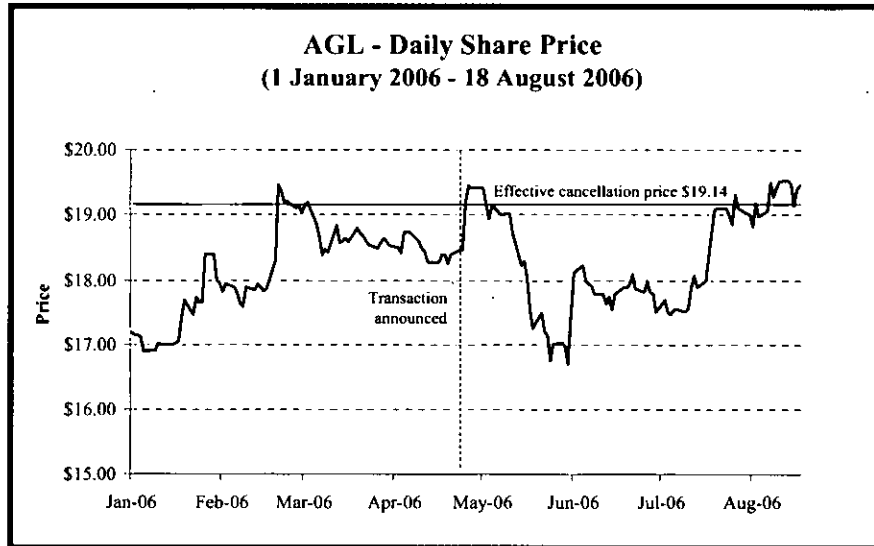
AGL Infrastructure – Value Summary (\$ millions)					
	Report Section	Standalone Value		Full Control Value	
		Low	High	Low	High
Gas and Electricity Networks (including ActewAGL Distribution)	7.3.1	3,900	4,200	4,250	4,600
Agility	7.3.2	1,000	1,100	1,300	1,400
Cawse Cogeneration Facility	7.3.3	35	35	35	35
Wattle Point Wind Farm	7.3.4	187	187	187	187
Gas Valpo	7.3.5	150	180	150	180
APT	7.3.6	353	370	353	370
Head office savings	7.3.7	-	-	55	55
Total AGL Infrastructure		5,625	6,072	6,330	6,827

- **The price of \$19.14 at which 78,904,997 of Alinta’s shares in AGL will effectively be cancelled has generally been above the market price.**

78,904,997 of the 90,904,997 ordinary shares in AGL held by Alinta are to effectively be cancelled for a value of \$1.51 billion based on the net cost to Alinta of \$19.14 per share (i.e. \$19.45 per share acquisition cost less the \$0.31 dividend per share paid by AGL).

The effective cancellation price has generally been above the trading range of AGL shares since January 2006:

¹⁰ Represents enterprise value (i.e. business value before debt) divided by RAB. RAB means regulated asset base and is the value of the fixed assets set by the relevant regulator as the basis for determining tariffs.



Source: IRESS and Grant Samuel analysis

The volume weighted average share price for AGL in the period from announcement of the proposed transaction to 18 August 2006 was \$18.46 and from 1 May 2006 to 18 August 2006 was \$18.65. Trading in excess of \$19.00 per share has been primarily associated with Alinta's acquisition of the 19.9% interest and market reaction to the announcement of the proposed transaction. However, in late July 2006 the AGL share price increased to around \$19.00 following positive earnings guidance for 2005/06. At the same time Alinta shares have traded down suggesting that both share prices may have been, in part, influenced by institutional and hedge fund portfolio re-weighting. AGL shares hit an intraday high of \$19.80 on 14 August 2006 and closed on 18 August 2006 at \$19.46.

Prima facie, Alinta shareholders are advantaged by this component of the transaction to the extent that the effective cancellation price is "above market". In this regard, it should be noted that:

- the AGL share price declined from over \$19.14 immediately following the announcement of the proposed transaction to around \$18.00 pre mid July 2006. Some of this decline is undoubtedly attributable to the weakness in global equity markets experienced in May and June 2006. Nevertheless, it is also arguable that at least part of the weakness in the AGL share price during this period was a result of a lack of investor and analyst interest in the company due to the uncertainty surrounding the transaction and the lack of detailed information that has been available to the market (up until the release of AGL's 2005/06 results). Until late July very few analysts have published anything other than brief update reports. In effect, the stock had been "in limbo";
- if the current market value of AGL of \$19.00-19.50 is adjusted for the sale of the AGL infrastructure business, the value implied for the remaining businesses of AGL are approximately \$5.6-5.8 billion. Attributing no value to the proposed PNG Australian Gas Pipeline or AGL's portfolio of electricity generation development projects, the value represents multiples of 9.8-10.2 times forecast 2006/07 EBIT and 7.6-7.8 times forecast EBITDA for New AGL. These multiples are not demanding for a business such as New AGL when compared to its peers which are all trading at more than 11 times forecast EBIT and would suggest some upside potential from the \$19.00-19.50 level particularly in view of the potential cost savings from the business re-engineering process underway and the value of the development portfolio; and
- a 17.3% shareholding is a strategic shareholding (which would attract a premium if there was another bidder to whom Alinta was prepared to sell). It is not unreasonable to attribute a premium (albeit modest) to such a shareholding.

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On this basis, it can be argued that the effective cancellation price of \$19.14 is not unreasonable and not above the fair market value of the parcel. In any event, the quantum of the premium received or discount paid by Alinta is small in the context of the scale of the overall transaction.

■ **The value received for the 33% interest in AlintaAGL is appropriate.**

New AGL will acquire a 33% interest in AlintaAGL for \$367 million (equivalent to \$1.112 billion for 100%). This value implies multiples of forecast earnings for the year ending 31 December 2007 of 12.6 times EBITDA and 14.2 times EBIT. The implied multiples are high compared to those for listed companies in energy retailing and generation and transaction multiples provide limited guidance. In Grant Samuel's view, the implied earnings multiples are appropriate having regard to the strategic value of the AlintaAGL business:

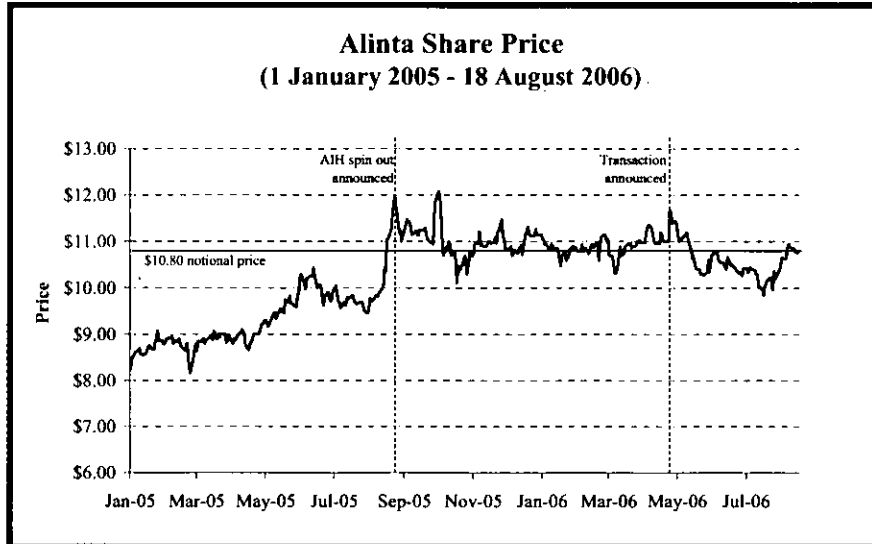
- AlintaAGL is the incumbent gas retailer in Western Australia with more than 540,000 customer accounts, a 100% share of the residential market and an estimated 90% share of the commercial and industrial segment in the areas it services;
- the Western Australian energy market has:
 - evidenced strong growth in recent years and this is expected to continue; and
 - has an attractive market structure in terms of the competitive landscape;
- AlintaAGL successfully moved into electricity retailing in July 2005 (underpinned by its cogeneration business) and full retail contestability in the Western Australian residential electricity market (not due before 2010) represents a significant growth opportunity;
- there is substantial embedded growth out to 2009 embedded for AlintaAGL as a consequence of the commissioning of cogeneration facilities currently under construction or committed; and
- the potential for AlintaAGL to develop further cogeneration units.

It has been agreed by the parties that all transactions in relation to AlintaAGL are to be based on a pro rata share of the full underlying value of AlintaAGL. Therefore, Alinta would receive a price that exceeds the amount that would otherwise be paid for a 33% minority interest (and to that extent Alinta shareholders are advantaged). However, this is appropriate as through the associated options Alinta is potentially selling a 100% interest in the business (the terms of the call options ensure that Alinta shareholders will receive full underlying value for the remaining interests).

Further, in the scheme of the overall transaction the value attributed to the 33% interest in AlintaAGL is not material (it represents a little over 5% of the value attributed to the infrastructure assets).

■ **New Alinta shares are to be issued at \$10.80.**

The shares in New Alinta to be issued to AGL shareholders will be issued at a price of \$10.80. This price was slightly below the Alinta share price at the time of the announcement of the proposed transaction and is generally consistent with the trading range of Alinta shares since September 2005:



Source: IRESS

In recent times the Alinta share price has generally been below \$10.80. The shares closed at \$10.79 on 18 August 2006 and have consistently traded at less than \$10.80 since the market downturn at the beginning of May 2006 with a distinct decline during late July 2006. To this extent, Alinta shareholders are advantaged by issuing shares at "above market".

On the other hand:

- the volume weighted average price for Alinta since July 2006 is within 4% of the notional issue price which is within the normal boundaries of market price fluctuations that occur over time in any stock;
 - the issue price of \$10.80 is consistent with longer run volume weighted averages prices for Alinta shares; and
 - as with AGL, there is an argument that the share trading in Alinta has been "in limbo" and may continue to be so until such time as further information becomes available to the market (e.g. through the scheme booklets) and the transaction is close to being implemented.
- **The AlintaAGL arrangements create benefits and risks for Alinta shareholders.**

New Alinta and New AGL will initially own 67% and 33% respectively of AlintaAGL. New AGL will hold call options to acquire the remaining 67% over a five year period. The AlintaAGL arrangements create both benefits and risks for Alinta shareholders:

- New Alinta's interest in the Western Australian energy markets could be reduced (to at least 50% for the next five years) and it faces the possible complete exit from AlintaAGL business (albeit for value). The Western Australian market has shown strong growth in recent years and full contestability in the retail electricity market represents a significant growth opportunity for AlintaAGL. Should New Alinta exit from AlintaAGL completely, Alinta shareholders will lose the opportunity to participate in any growth in the longer term. However:
 - Alinta shareholders will retain exposure to at least 50% of the AlintaAGL business for at least five years and therefore capture some of the benefit (54% of 50%) of the growth in earnings that is expected over that period;
 - there will be no legal restraint on New Alinta re-entering the energy retailing or cogeneration businesses should New AGL own 100% of AlintaAGL; and
 - in any event, it could eventuate that New Alinta may become the 100% owner of AlintaAGL;

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- although the pre agreed pricing for the first call option gives certainty to part of the pricing equation, pricing risk remains as energy retailing is a volatile activity and earnings could fluctuate substantially. Market valuation parameters could also move over the period. Notwithstanding these pricing risks:

- the price risk may not be material in the context of the size of New AGL and New Alinta; and
- New Alinta will have significant influence and management control over AlintaAGL throughout the period.

The exercise price for the second call option is based on a "russian roulette" provision (i.e. if New AGL does not exercise its option based on the price proposed by New Alinta then New Alinta must pay the equivalent price for New AGL's existing interest). This approach provides protection for both sets of shareholders in that an excessive price is unlikely to be proposed by New Alinta. It also means that a reasonable, market supportable price will ensue for 100% control of AlintaAGL; and

- should New AGL acquire 100% of AlintaAGL, then one year later the licence to use the "Alinta" brand name will terminate and there will be no legal constraint on New Alinta from re-entering the Western Australian retail energy market using the "Alinta" brand.

- **There are no material adverse taxation consequences.**

The proposed transaction has no material tax consequences for the existing or new companies or the vast majority of shareholders.

Alinta shareholders who are Australian residents for tax purposes and who hold the shares on capital account should be eligible for CGT scrip-for-scrip rollover relief to defer the CGT consequences of the proposed transaction.

Further details on the taxation consequences of the proposed transaction for Australian resident shareholders are set out in the Alinta Scheme Booklet. In any event, the tax consequences for shareholders will depend upon their individual circumstances. If in any doubt, shareholders should consult their own professional adviser.

- **There are a number of other risks, disadvantages and costs for Alinta shareholders which are not inconsequential.**

As with virtually all merger transactions, there are costs, disadvantages and risks (for both groups of shareholders). For Alinta shareholders, the key issues are:

- the divestment of the units in APT (including the 30% interest acquired from AGL and Alinta's recent on market purchases) and, unless otherwise notified, certain Agility contracts as a consequence of court enforceable undertakings agreed with the Australian Competition & Consumer Commission has implications for the future financial performance of New Alinta (of which Alinta shareholders will collectively own 54%). However, the undertakings are not expected to impact the level of cost savings forecast to emerge from combining the asset management businesses under the proposed transaction. In addition, as the assets to be divested are forecast to contribute around 5% of pro forma 2007 operating profit (excluding any allowance for APT units acquired on market by Alinta since 16 August 2006), the impact on New Alinta's future performance is unlikely to be material (particularly as future growth opportunities arise);
- the proposed transaction is being undertaken on a "public markets" basis (i.e. without the benefit of detailed due diligence being undertaken by each company on the other). This creates risks for Alinta shareholders in that New Alinta is acquiring the AGL infrastructure assets for \$6.5 billion, over twice Alinta's reported total assets at 31 December 2005. This represents a substantial financial risk to New Alinta. However:
 - AGL's infrastructure businesses are long established businesses with track records (in particular the networks are regulated activities with a high level of transparency and operational certainty);

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- the core AGL infrastructure businesses are asset categories with which Alinta is familiar;
 - AGL is subject to the continuous disclosure regime (i.e. any matter which has the potential to have a material impact on market value should already be known to the market);
 - certain legal or commercial arrangements between the parties have been put in place to mitigate (at least for a period of time) risks associated with implementation of the transaction. However, they offer only limited protection; and
 - the Gas Valpo and Wattle Point Wind Farm put options provide some protection from the lack of due diligence in relation to those assets; and
- any merger of two businesses faces integration risks (including the potential for "culture clashes", management and business restructures) which may affect the ability to extract the expected synergies or adversely impact the existing business operations. Further, any estimate of merger synergies is inherently uncertain. To the extent that the estimated merger synergies are not achieved Alinta shareholders will be disadvantaged in that \$6.5 billion for AGL Infrastructure is a full price. However, Alinta considers its estimate of merger synergies (\$60 million per annum by 2009 or \$55 million in present value terms) to be realistic and has built a track record of successfully integrating businesses and extracting synergy benefits.

4 Other Matters

This report is general financial product advice only and has been prepared without taking into account the objectives, financial situation or needs of individual Alinta shareholders. Because of that, before acting in relation to their investment, shareholders should consider the appropriateness of the advice having regard to their own objectives, financial situation or needs. Alinta shareholders should read the scheme booklet issued by Alinta in relation to the proposed transaction.

Approval or rejection of the proposed transaction is a matter for individual shareholders, based on their expectations as to value and future market conditions and their particular circumstances including risk profile, liquidity preference, investment strategy, portfolio structure and tax position. Shareholders who are in doubt as to the action they should take should consult their own professional adviser.

Any decision to continue to hold shares in New Alinta is a separate investment decision upon which Grant Samuel does not offer an opinion. Shareholders should consult their own professional adviser in this regard.

Grant Samuel has prepared a Financial Services Guide as required by the Corporations Act, 2001. The Financial Services Guide is included at the beginning of the full report.

This letter is a summary of Grant Samuel's opinion. The full report from which this summary has been extracted is attached and should be read in conjunction with this summary.

The opinion is made as at the date of this letter and reflects circumstances and conditions as at that date.

Yours faithfully
GRANT SAMUEL & ASSOCIATES PTY LIMITED

Grant Samuel & Associates



**Financial Services Guide
and
Independent Expert's Report**

Grant Samuel & Associates Pty Limited
(ABN 28 050 036 372)

28 August 2006

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Financial Services Guide

Grant Samuel & Associates Pty Limited ("Grant Samuel") holds Australian Financial Services Licence No. 240985 authorising it to provide financial product advice on securities and interests in managed investments schemes to wholesale and retail clients.

The Corporations Act, 2001 requires Grant Samuel to provide this Financial Services Guide ("FSG") in connection with its provision of an independent expert's report ("Report") which is included in a document ("Disclosure Document") provided to members by the company or other entity ("Entity") for which Grant Samuel prepares the Report.

Grant Samuel does not accept instructions from retail clients. Grant Samuel provides no financial services directly to retail clients and receives no remuneration from retail clients for financial services. Grant Samuel does not provide any personal retail financial product advice to retail investors nor does it provide market-related advice to retail investors.

When providing Reports, Grant Samuel's client is the Entity to which it provides the Report. Grant Samuel receives its remuneration from the Entity (or Entities). In respect of this Report, Grant Samuel has been engaged by both The Australian Gas Light Company ("AGL") and Alinta Limited ("Alinta") in relation to the proposed transaction. The Report will be provided to shareholders of both AGL and Alinta. Grant Samuel will receive a fixed fee of \$450,000 plus reimbursement of 50% of out-of-pocket expenses from each of AGL and Alinta for the preparation of this Report (as stated in Section 8.3 of the Report).

No related body corporate of Grant Samuel, or any of the directors or employees of Grant Samuel or of any of those related bodies or any associate receives any remuneration or other benefit attributable to the preparation and provision of the Report.

Grant Samuel is required to be independent of the Entities in order to provide a Report. The guidelines for independence in the preparation of Reports are set out in Practice Note 42 issued by the Australian Securities Commission (the predecessor to the Australian Securities & Investments Commission) on 8 December 1993. The following information in relation to the independence of Grant Samuel is stated in Section 8.3 of this Report:

"Grant Samuel and its related entities do not have at the date of this report, and have not had within the previous two years, any shareholding in or other relationship with AGL or Alinta that could reasonably be regarded as capable of affecting its ability to provide an unbiased opinion in relation to the proposed transaction. Grant Samuel advises that:

- *Grant Samuel commenced work on an independent valuation of AGL in April 2006 in relation to the Alinta Offer. The assignment was not completed and was terminated following the announcement of the proposed transaction on 26 April 2006;*
- *Grant Samuel prepared an independent expert's report dated 13 February 2006 in relation to AGL's demerger proposal;*
- *Grant Samuel was appointed by AGL in March 2001 to prepare an independent expert's report in relation to a transaction which did not proceed and therefore the report was not completed;*
- *Grant Samuel Debt Structuring & Advisory Pty Limited, a related company of Grant Samuel, has been engaged by certain Papua New Guinea provincial governments to provide advisory services in relation to the PNG Upstream Gas Project;*
- *Grant Samuel was retained by APT in 2004 to prepare certain valuations for tax consolidation purposes;*
- *over the last five years Grant Samuel & Associates Limited, a New Zealand related company of Grant Samuel, has prepared independent reports in relation to NGC, a former subsidiary of AGL; and*
- *three Grant Samuel executives holds small parcels of shares in AGL (in aggregate represents less than 7,000 shares) and one Grant Samuel group executive holds a parcel of less than 1,000 shares in Alinta.*

Grant Samuel had no part in the formulation of the proposed transaction. Its only role has been the preparation of this report.

Grant Samuel will receive a fixed fee of \$450,000 from each of AGL and Alinta for the preparation of this report. These fees are not contingent on the outcome of the proposed transaction. Grant Samuel's out of pocket expenses in relation to the preparation of the report will be reimbursed as to 50% by each of AGL and Alinta. Grant Samuel will receive no other benefit for the preparation of this report.

Grant Samuel considers itself to be independent in terms of Practice Note 42 issued by the ASIC (previously known as Australian Securities Commission) on 8 December 1993."

Grant Samuel has internal complaints-handling mechanisms and is a member of the Financial Industry Complaints Services' Complaints Handling Tribunal, No. F 4197.

Grant Samuel is only responsible for the Report and this FSG. Complaints or questions about the Disclosure Document should not be directed to Grant Samuel which is not responsible for that document. Grant Samuel will not respond in any way that might involve any provision of financial product advice to any retail investor.

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1 Terms of the Proposed Transaction

Background

The Australian Gas Light Company ("AGL") operates throughout the energy sector value chain, primarily in Australia. It is a top 50 Australian Stock Exchange ("ASX") listed company with a current market capitalisation of approximately \$8.9 billion. AGL owns 30% of ASX listed Australian Pipeline Trust ("APT") and provides management services to APT. On 31 October 2005, AGL announced a proposal to separate its retail and wholesale energy business and its infrastructure and asset management business into two separately listed companies, AGL Energy Limited and AGL Infrastructure Limited (the "demerger proposal"). The demerger documentation was released on 13 February 2006.

Alinta Limited ("Alinta") is an integrated energy company operating throughout Australia. It is a top 100 ASX listed company with a current market capitalisation of approximately \$2.8 billion. Alinta's operations encompass energy marketing and retailing (primarily in Western Australia), ownership of interests in energy infrastructure assets and the management and operation of energy infrastructure assets and associated businesses. Alinta owns 20% of ASX listed Alinta Infrastructure Holdings ("AIH") and provides management services to AIH.

On 21 February 2006, Alinta announced that it had acquired 10% of AGL from institutional and professional investors for \$19.45 cash per share and requested AGL enter into merger discussions based on suggested financial terms. Alinta continued to purchase shares on market at prices up to \$19.45 per share and increased its shareholding in AGL to 19.9%. Preliminary discussions in relation to a protocol for merger discussions were held between the companies. AGL rejected Alinta's proposal on 13 March 2006 and announced its own proposal to merge with Alinta through an off-market scrip takeover offer based on the same exchange ratio proposed by Alinta (the "AGL Offer") and formally withdrew its demerger proposal. Alinta immediately rejected the AGL Offer.

Alinta subsequently announced its own off-market scrip takeover offer for AGL based on the ratio previously proposed (the "Alinta Offer") which was also rejected by AGL. During the following weeks there were proceedings with the Takeovers Panel but both Bidder's Statements were served.

On 26 April 2006, AGL and Alinta announced that they had reached an agreement to merge and restructure their respective businesses to create two separate listed companies ("the proposed transaction"):

- Alinta Limited ("New Alinta") which will focus on the ownership and management of energy infrastructure assets. New Alinta will combine the infrastructure and asset management businesses of Alinta and AGL and will be managed by the current Alinta management team. Alinta shareholders and AGL shareholders (other than Alinta) will own approximately 54% and 46% respectively of New Alinta; and
- AGL Energy Limited ("New AGL") which will focus on energy retailing, trading and generation (i.e. an integrated merchant energy business). New AGL will be managed by the current AGL management team. Existing AGL shareholders (other than Alinta) will own 100% of New AGL.

There will be no cross shareholdings between the companies.

A binding Heads of Agreement was executed on 26 April 2006 and, on 1 June 2006, AGL and Alinta signed a detailed Merger Implementation Agreement (the "Merger Implementation Agreement") (with additional required agreements signed on 22 June 2006).

Overview of the Transaction

The transaction will be implemented by two interdependent schemes of arrangement under which Alinta and AGL shareholders transfer their interests into a subsidiary of a new holding company (which becomes New Alinta). AGL shareholders will also receive rights to shares in New AGL which will own the relevant energy businesses and be spun out of New Alinta. There are a number of other detailed implementation steps (internal reorganisations, debt reorganisations, etc) which are set out in detail in the respective scheme booklets.

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However, in simple terms, the economic substance of the proposed transaction is:

- New Alinta will acquire the infrastructure and asset management businesses of AGL (excluding its 50% interest in the proposed PNG Australian Gas Pipeline) for \$6.5 billion and assume related net debt of \$3.104 billion. The businesses New Alinta will acquire include:
 - a gas network in New South Wales, an electricity network in Victoria and 50% of ActewAGL Distribution Partnership (the distribution component of ActewAGL, the multi-utility joint venture with the government of the Australian Capital Territory ("ACT"));
 - the Agility infrastructure management and services business ("Agility");
 - the Wattle Point Wind Farm in South Australia and the Cawse Cogeneration facility in Western Australia;
 - Gas Valpo, a regional gas distribution and retailing business in Chile; and
 - a 30% interest in APT;
- 78,904,997 of the 90,904,997 ordinary shares in AGL owned by Alinta (i.e. a 17.3% interest in AGL)¹ will effectively be cancelled at a price of \$19.14 per share (\$1.51 billion in total), equivalent to Alinta's purchase price of \$19.45 less the interim dividend of \$0.31 paid by AGL in March 2006;
- approximately \$970 million of Alinta's \$1.2 billion external debt (being debt relating to its 19.9% shareholding in AGL) will effectively be assumed by New AGL;
- New AGL will subscribe for a 33% interest in a joint venture company to be known as AlintaAGL, which will own:
 - Alinta's retail gas and electricity business in Western Australia ("WA Retail"); and
 - Alinta's electricity cogeneration business ("Cogeneration") including plants (existing, under construction and planned) at the Pinjarra and Wagerup alumina refineries owned by Alcoa of Australia Limited ("Alcoa") and future rights Alinta has to continue to develop cogeneration facilities on these sites²; and

The purchase price for the 33% interest in AlintaAGL is \$367 million. New AGL will be granted call options to acquire the remaining 67% of AlintaAGL over a five year period (see Section 5.3).

The net value of \$2.489 billion to Alinta will be satisfied by issuing New Alinta shares (at a nominal price of \$10.80) to AGL shareholders (other than Alinta) who will receive approximately 0.61³ New Alinta shares for every AGL share held. AGL shareholders (other than Alinta) will hold shares equivalent to approximately 46%⁴ of New Alinta and 100% of New AGL. Alinta shareholders will hold shares equivalent to approximately 54%⁴ of New Alinta.

¹ This differs to the proposed transaction announced on 26 April 2006 as 12 million of the shares Alinta holds in AGL are subject to options deeds with third parties (see Section 3.5 of this report). As a consequence, Alinta and AGL have agreed to a reduction in the number of shares to be effectively cancelled and a reduction in the Alinta debt to be effectively assumed by AGL. To the extent that the call options over the 12 million AGL shares are not exercised, the AGL shares subject of the unexercised options will be acquired by Goldman Sachs JB Were Pty Ltd and UBS AG, Australia Branch ("GSJBW/UBS") and the New AGL and New Alinta shares issued to GSJBW/UBS on implementation of the proposed transaction will be sold into the market.

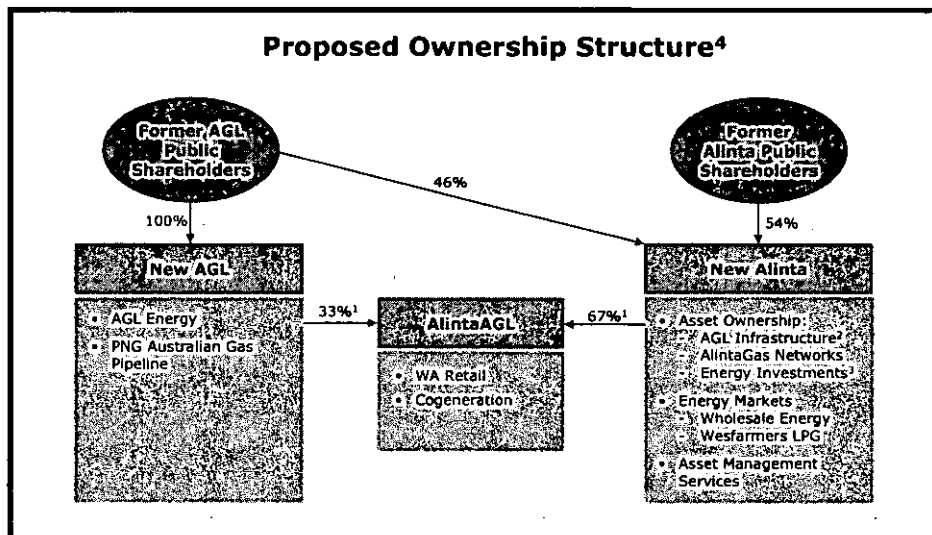
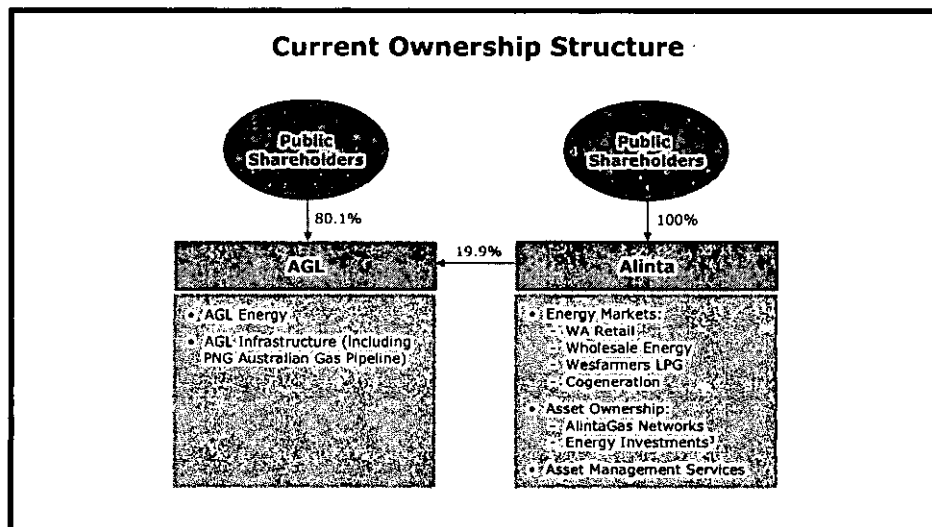
² AIH has waived its rights of first refusal over Cogeneration.

³ Being 230,462,963 New Alinta shares (calculated based on a net merger value of \$2.489 billion divided by \$10.80) divided by 377,005,467 AGL shares (being AGL issued shares less 78,904,997 of the 90,904,997 AGL shares held by Alinta). The number of shares to be issued by Alinta will change by the amount by which the net merger value increases as a consequence of the amount of dividend reinvested by AGL under the APT dividend reinvestment plan in the period prior to completion of the proposed transaction.

⁴ Calculated based on 274,517,121 Alinta ordinary shares on issue (including Alinta RePS which will be converted into ordinary shares on 31 August 2006 and an assumed level of participation in the dividend reinvestment plan for Alinta's interim dividend) prior to implementation. On a fully diluted basis (i.e. assuming all Alinta options are exercised), AGL shareholders will hold shares equivalent to approximately 45% of New Alinta and Alinta shareholders will hold 55%.



The effect of the proposed transaction can be depicted graphically as follows:



Notes: (1) AGL will also hold two call options to acquire the remaining 67% of AlintaAGL over five years.
 (2) Excluding the proposed PNG Australian Gas Pipeline.
 (3) Including interests in AIH, United Energy Distribution, Multinet Gas, Dampier Bunbury Natural Gas Pipeline and APT.
 (4) To the extent that the call options over the 12 million AGL shares are not exercised, the AGL shares subject of the unexercised options will be acquired by GSJBW/UBS and the New AGL and New Alinta shares issued to GSJBW/UBS on implementation of the proposed transaction will be sold into the market.

Other Elements of the Transaction

Other elements of the proposed transaction include:

- AGL shareholders (including Alinta) will retain their entitlement to the AGL final dividend for the year ending 30 June 2006 (36.5 cents per share payable on 25 September 2006) plus a dividend for the period from 1 July 2006 to implementation (anticipated to take place in October 2006) which will be calculated by pro rating AGL's forecast dividend of 79.5 cents per share for the year ended 30 June 2007;

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- Alinta shareholders will retain their entitlement to the Alinta interim dividend for the six months to 30 June 2006 (23.0 cents per share payable on 29 September 2006) plus a dividend for the period from 1 July 2006 to implementation which will be calculated by pro rating Alinta's forecast dividend for the year ended 31 December 2006;
- Alinta reset preference shares ("RePS") are to be converted into Alinta shares on 31 August 2006 in accordance with Alinta's entitlement to do so under the terms of issue (see Section 4.5). As a consequence, holders of RePS will participate in the proposed transaction as ordinary shareholders;
- Alinta options are to effectively be cancelled in exchange for New Alinta options on substantially the same terms and value;
- the New Alinta board will consist of a minimum seven directors of whom at least three at implementation date must be acceptable to both Alinta and AGL. It is currently intended that the New Alinta board would comprise the seven current directors of Alinta. In addition, Bob Browning will be the Chief Executive Officer;
- the New AGL board will consist of five of the seven current AGL independent directors. In addition, Paul Anthony will be the Chief Executive Officer and Managing Director;
- AlintaAGL will be governed by the operation of a Shareholders' Agreement (see Section 5.3.3). In summary, the board will comprise two New Alinta representatives and one New AGL representative for the first three years following implementation. After this period, board representation will be proportionate to ownership interests. Existing Alinta management will operate AlintaAGL with a finance manager appointed by New AGL;
- New AGL and New Alinta will grant royalty free licences to AlintaAGL to use the "AGL" and "Alinta" brand names respectively for a period which expires one year after AlintaAGL becomes 100% owned by either New AGL or New Alinta;
- New AGL will grant New Alinta put options such that New Alinta can:
 - within twelve months of implementation sell back Gas Valpo; and/or
 - within six months of implementation sell back the Wattle Point Wind Farm,to New AGL at the same price as these assets were acquired by Alinta;
- New Alinta must not dispose of, or grant any right in, any AGL infrastructure asset within one year after implementation. This restriction does not apply:
 - to the disposal of Gas Valpo;
 - to the disposal of AGL infrastructure assets to AIH which have a value of less than \$1.2 billion in the period commencing six months after implementation (provided AIH has consented to the transfer of Cogeneration to AlintaAGL); or
 - if New Alinta shareholders approve the disposal.If, within twelve months of implementation, New Alinta proposes to sell the APT units acquired, New AGL will have a first right of refusal to acquire the units at a cash price which is the higher of \$4.34 per unit (the price at which the units were acquired by Alinta) and the ten day volume weighted average price of APT units following New Alinta's notice of proposed sale;
- if Alinta is required by a regulatory authority to dispose of or not acquire any of the AGL Infrastructure assets then arrangements have been agreed to deal with the relevant assets⁵;

⁵ On 3 August 2006 the Australian Competition & Consumer Commission ("the ACCC") announced its decision not to oppose the proposed transaction after accepting court enforceable undertakings from Alinta in relation to the divestment of units held in APT and, subject to the ACCC's final views, management and operational services provided by Agility to the Moomba to Sydney Pipeline and the Parmelia Gas Pipeline (refer Section 6.6.4). Over the period from 16 August 2006 to 22 August 2006 Alinta acquired 28.6 million units in APT (approximately 10.25%) on market at prices up to \$5.00 per share (total cost of \$142.9 million). On 21 August 2006 APT made an application to the Takeovers Panel for a declaration of unacceptable circumstances against Alinta in relation to its recent purchases of units. On 22 August 2006 the Takeovers Panel made interim orders preventing Alinta from acquiring, disposing or otherwise dealing with APT units. Further, in accordance with the undertakings made to the ACCC, New Alinta is required to divest any interest in APT (including the 30% interest to be acquired from AGL and the recent acquisitions) by an agreed date.

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- AGL and Alinta have agreed to:
 - no shop/no talk provisions. Subject to directors' fiduciary obligations, neither party can facilitate, solicit or encourage or enter into discussions in relation to competing transactions. In consideration, AGL and Alinta have agreed to a break fee of \$45 million payable by either party if certain events occur (refer to the scheme booklets for details); and
 - a standstill agreement for 24 months after implementation. That is, neither party will, without the other party's prior approval, acquire or sell (or agree to acquire or sell) any security, derivative, instrument or property of the other party, solicit proxies or otherwise seek to influence or control the management or policies of the other party or assist any other person to any of those things. This standstill provision ceases to apply in relation to New AGL or New Alinta if a third party announces a proposal to acquire all of the issued shares of the other;
- shareholders with registered addresses outside of Australia and its external territories, Hong Kong, Japan, New Zealand, Singapore, the United Kingdom or the United States of America ("ineligible overseas shareholders"), will not be entitled to receive New AGL or New Alinta shares. Ineligible overseas shareholders will receive the net proceeds of the sale of the shares to which they would otherwise be entitled; and
- to the extent that the call options over 12 million of Alinta's 90,904,997 shares in AGL are:
 - exercised then the optionholders will pay Alinta cash equal to \$19.10 per AGL share (i.e. a maximum of \$229.2 million) and will participate in the proposed transaction; or
 - not exercised then the AGL shares subject of the unexercised options will be acquired by GSJBW/UBS (after the transaction dividend record date but prior to the AGL Scheme record date) for \$19.14 per share (i.e. to a maximum of \$229.68 million). GSJBW/UBS will participate in the proposed transaction and be issued shares in New AGL (to a maximum of 12 million New AGL shares) and shares in New Alinta (to a maximum of 7.336 million New Alinta shares). GSJBW/UBS will then sell these shares into the market.

Conditions Precedent

In addition to AGL and Alinta shareholder approval and the approval of the schemes of arrangement by the Federal Court of Australia, the proposed transaction is subject to a number of conditions precedent (as set out in the Merger Implementation Agreement) including:

- relevant taxation rulings are obtained;
- no regulatory intervention;
- no material adverse change in AGL Infrastructure or Alinta;
- no material acquisition or disposal in relation to AGL Infrastructure without Alinta's prior written consent or by Alinta without AGL's prior written consent; and
- consent of all relevant material third parties.

In addition, the proposed transaction has a sunset date of 31 December 2006 (or any such later date as agreed between the parties).

Existing Takeovers

Notwithstanding the announcement of the proposed transaction and the execution of the Merger Implementation Agreement, the takeover processes for the Alinta Offer and the AGL Offer remain on foot. Accordingly, the Bidder's and Target's Statements for both offers have been issued to shareholders. The AGL Offer and the Alinta Offer have both been extended to 31 October 2006. These offers can continue to be extended until the schemes of arrangement are approved by the court (expected to be in October 2006).



2 Scope of the Report

2.1 Purpose of the Report

The proposed transaction is to be implemented by way of two interdependent schemes of arrangement under Section 411 of the Corporations Act, 2001 ("Corporations Act"), one for AGL ("the AGL Scheme") and one for Alinta ("the Alinta Scheme").

Under Section 411, a scheme of arrangement must be approved by a majority in number (i.e. at least 50%) of each class of shareholders present and voting (either in person or by proxy) at the meeting, representing at least 75% of the votes cast by members of that class on the resolution. Specifically:

- two classes of AGL shareholders are each being asked to approve a resolution under Section 411 to implement the AGL Scheme. The first class comprises all AGL shareholders other than Alinta. The second class comprises Alinta. Both classes of AGL shareholders must approve the AGL Scheme by the required majority for the AGL Scheme to be approved; and
- Alinta shareholders (as a single class) are being asked to approve a resolution under Section 411 to implement the Alinta Scheme.

Failure for either the AGL Scheme or the Alinta Scheme to be approved will result in the proposed transaction not proceeding. If approved by shareholders, each scheme of arrangement is then subject to approval by the court.

Part 3 of Schedule 8 to the Corporations Regulations prescribes the information to be sent to shareholders in relation to schemes of arrangement pursuant to Section 411. Part 3 of Schedule 8 requires an independent expert's report in relation to a scheme of arrangement to be prepared when a party to a scheme of arrangement has a prescribed shareholding in the company subject to the scheme, or where any of its directors are also directors of the company subject to the scheme. In those circumstances, the independent expert's report must state whether the scheme of arrangement is in the best interests of shareholders subject to the scheme and must state reasons for that opinion.

Although there is no requirement in the present circumstances for an independent expert's report pursuant to the Corporations Act or the ASX Listing Rules, the directors of both AGL and Alinta have jointly engaged Grant Samuel & Associates Pty Limited ("Grant Samuel") to prepare an independent expert's report for the shareholders of both companies setting out whether, in its opinion, the proposed transaction is:

- in the best interests of AGL shareholders; and
- in the best interests of Alinta shareholders.

A copy of this report will accompany the Notices of Meeting and Explanatory Memorandums ("the scheme booklets") to be sent by AGL and Alinta to their respective shareholders.

This report is general financial product advice only and has been prepared without taking into account the objectives, financial situation or needs of individual shareholders. Because of that, before acting in relation to their investment, shareholders should consider the appropriateness of the advice having regard to their own objectives, financial situation or needs. AGL shareholders should read the scheme booklet issued by AGL ("the AGL Scheme Booklet") and Alinta shareholders should read the scheme booklet issued by Alinta ("the Alinta Scheme Booklet") in relation to the proposed transaction.

Approval or rejection of the proposed transaction is a matter for individual shareholders based on their expectations as to value and future market conditions and their particular circumstances including risk profile, liquidity preference, investment strategy, portfolio structure and tax position. Shareholders who are in doubt as to the action they should take in relation to the proposed transaction should consult their own professional adviser.

Any decision to continue to hold shares in New AGL or New Alinta is a separate investment decision upon which Grant Samuel does not offer an opinion. Shareholders should consult their own professional adviser in this regard.



2.2 Basis of Evaluation

There is no legal definition of the expression "in the best interests". The Australian Securities Commission (now the Australian Securities and Investments Commission ("ASIC")) issued Policy Statement 75 which established certain guidelines in respect of independent expert's reports prepared for the purposes of Sections 411, 640 and 703 of the Corporations Act. Policy Statement 75 is primarily directed towards reports prepared for the purpose of Section 640 and comments on the meaning of "fair and reasonable" in the context of a takeover offer. The statement gives limited guidance as to the regulatory interpretation or meaning of "in the best interests" other than to imply that it is similar to "fair and reasonable".

Schemes of arrangement pursuant to Section 411 can encompass a wide range of transactions. Accordingly, "in the best interests" must be capable of a broad interpretation to meet the particular circumstances of each transaction. This involves a judgement on the part of the expert as to the overall commercial effect of the transaction, the circumstances that have led to the proposal and the alternatives available. The expert must weigh up the advantages and disadvantages of the proposal and form an overall view as to whether the shareholders are likely to be better off if the proposal is implemented than if it is not.

In Grant Samuel's opinion, the most appropriate basis on which to evaluate the proposed transaction is to assess the overall impact on the shareholders of AGL and Alinta and to form a judgement as to whether the expected benefits outweigh any disadvantages and risks that might result for shareholders of each company.

In forming its opinion as to whether the proposed transaction is in the best interests of AGL shareholders and Alinta shareholders, Grant Samuel has considered the following:

- the impact on business operations if the proposed transaction proceeds;
- the appropriateness of the values attributed to the various elements of the proposed transaction;
- the effect on earnings and dividends attributable to the shareholders of each company;
- the effect of the transaction on the financial position of each company;
- any other advantages and benefits arising from the proposed transaction; and
- the costs, disadvantages and risks of the proposed transaction.

2.3 Sources of the Information

The following information was utilised and relied upon, without independent verification, in preparing this report:

Publicly Available Information

- the AGL Scheme Booklet and the Alinta Scheme Booklet (including earlier drafts);
- AGL's Demerger Booklet dated 13 February 2006, AGL's Bidder's Statement dated 24 April 2006 in relation to the takeover offer for Alinta and AGL's Target's Statement dated 8 May 2006 in relation to the takeover offer by Alinta (the "AGL Target's Statement");
- Alinta's Bidder's Statement dated 24 March 2006, the Supplementary and Replacement Bidder's Statements dated 31 March 2006 and the Second Supplementary Bidder's Statement dated 18 May 2006 in relation to the takeover offer for AGL (the "Alinta Bidder's Statement") and Alinta's Target's Statement dated 20 June 2006 in relation to the takeover offer by AGL;
- annual reports of AGL for the five years ended 30 June 2005;
- preliminary final report of AGL for the year ended 30 June 2006;
- annual reports of Alinta for the six years ended 31 December 2005;
- half yearly report of Alinta for the six months ended 30 June 2006;
- press releases, public announcements, media and analyst presentation material and other public filings by AGL and Alinta including information available on their websites;

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- brokers' reports and recent press articles on AGL, Alinta and the energy and infrastructure sectors; and
- sharemarket data and related information on Australian and selected international listed companies engaged in the energy and infrastructure sectors.

Non Public Information provided by AGL

- financial models, internal forecast and accountant's review reports on AGL Infrastructure;
- board papers and other internal briefing papers relating to the proposed transaction; and
- other confidential documents, presentations and working papers.

Non Public Information provided by Alinta

- management accounts for Alinta and internal financial forecast models for AlintaAGL; and
- other confidential documents, presentations and working papers.

Grant Samuel has also held discussions with, and obtained information from, senior management of AGL and Alinta and their respective advisers.

2.4 Limitations and Reliance on Information

Grant Samuel believes that its opinion must be considered as a whole and that selecting portions of the analysis or factors considered by it, without considering all factors and analyses together, could create a misleading view of the process underlying the opinion. The preparation of an opinion is a complex process and is not necessarily susceptible to partial analysis or summary.

Grant Samuel's opinion is based on economic, sharemarket, business trading, financial and other conditions and expectations prevailing at the date of this report. These conditions can change significantly over relatively short periods of time. If they did change materially, subsequent to the date of this report, the opinion could be different in these changed circumstances. However, Grant Samuel has no obligation or undertaking to advise any person of any change in circumstances which has come to its attention after the date of this report or to review, revise or update its report or opinion.

This report is also based upon financial and other information provided by AGL and its advisers and Alinta and its advisers. AGL and Alinta are responsible for this information (but only in relation to their own information) in accordance with the Important Notice/Important Information sections of the respective scheme booklets. Grant Samuel has considered and relied upon this information. AGL and Alinta have each represented in writing to Grant Samuel that to their knowledge the information provided by them was materially complete and accurate and not misleading in any material respect. Grant Samuel has no reason to believe that any material facts have been withheld.

The information provided to Grant Samuel has been evaluated through analysis, inquiry and review to the extent that it considers necessary or appropriate for the purposes of forming an opinion as to whether the proposed transaction is in the best interests of AGL shareholders and Alinta shareholders. However, Grant Samuel does not warrant that its inquiries have identified or verified all of the matters that an audit, extensive examination or "due diligence" investigation might disclose. While Grant Samuel has made what it considers to be appropriate inquiries for the purposes of forming its opinion:

- "due diligence" on AGL or Alinta is the responsibility of the respective companies and their boards and management and is beyond the scope of an independent expert. In this context, AGL and Alinta have advised Grant Samuel that they have agreed to undertake the transaction on a "public markets" basis and that they are not undertaking due diligence on each other;
- while confidential information has been provided by both AGL and Alinta (which has been relied on for the purposes of this report), Grant Samuel is not in a position nor is it practicable to undertake its own "due diligence" investigation of the type undertaken by accountants, lawyers or other advisers; and

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- it has relied on the contents of the public reports (specifically the opinions expressed therein) such as:
 - the Investigating Accountant's Report prepared by Deloitte Touche Tohmatsu ("Deloitte") and the Review of Directors' Forecasts prepared by Deloitte Corporate Finance Pty Limited ("Deloitte Corporate Finance") on financial information for AGL and New AGL; and
 - the Investigating Accountant's Report prepared by PricewaterhouseCoopers Securities Limited ("PwC Securities") on financial information for Alinta and New Alinta.

Accordingly, this report and the opinions expressed in it should be considered more in the nature of an overall review of the anticipated commercial and financial implications rather than a comprehensive audit or investigation of detailed matters.

An important part of the information used in forming an opinion of the kind expressed in this report is comprised of the opinions and judgement of management. This type of information was also evaluated through analysis, inquiry and review to the extent practical. However, such information is often not capable of external verification or validation.

Preparation of this report does not imply that Grant Samuel has audited in any way the management accounts or other records of AGL or Alinta. It is understood that the accounting information that was provided was prepared in accordance with generally accepted accounting principles and in a manner consistent with the method of accounting in previous years (except where noted).

The financial information provided to Grant Samuel included:

- the pro forma historical financial performance for the years ended 30 June 2005 and 30 June 2006 for AGL (the "AGL Historicals") including the pro forma historical financial performance for AGL Infrastructure;
- the pro forma financial position as at 30 June 2006 for AGL (the "AGL Financial Position") including the pro forma financial position of AGL Infrastructure;
- the pro forma forecast financial performance for AGL for the year ending 30 June 2007 (the "AGL Forecast") as set out in the AGL Target's Statement which was prepared by AGL management and adopted by the directors of AGL including the forecast financial performance for AGL Infrastructure;
- forecasts and longer term projections for AGL's infrastructure assets prepared by AGL management for internal purposes (collectively the "AGL Projections");
- the pro forma historical financial performance for New AGL for the years ended 30 June 2005 and 30 June 2006 (the "New AGL Historicals");
- the pro forma forecast financial performance for New AGL for the year ending 30 June 2007 assuming that the proposed transaction was implemented on 25 October 2006 (the "New AGL Forecast");
- the pro forma financial position of New AGL as at 30 June 2006 (the "New AGL Financial Position");
- the pro forma historical financial performance for the year ended 31 December 2005 for Alinta (the "Alinta Historicals");
- the pro forma financial position as at 30 June 2006 for Alinta (the "Alinta Financial Position");
- the pro forma forecast financial performance for Alinta for the years ending 31 December 2006 and 31 December 2007 (the "Alinta Forecast") prepared by Alinta management and adopted by the directors of Alinta;
- the pro forma forecast financial performance for New Alinta for the years ending 31 December 2006 and 2007 assuming that the proposed transaction was implemented on 1 January 2006 including forecast financial performance for AGL Infrastructure (the "New Alinta Forecast");

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- the pro forma financial position of New Alinta as at 30 June 2006 including the pro forma financial position of AGL Infrastructure (the "New Alinta Financial Position"); and
- pro forma forecasts and projections for AlintaAGL prepared by Alinta management for internal purposes (collectively the "AlintaAGL Projections").

AGL and Alinta are responsible for this financial information (but only in relation to their own information) in accordance with the Important Notice/Important Information sections of the respective scheme booklets.

The AGL Historicals, the AGL Financial Position, the New AGL Historicals and the New AGL Financial Position were reviewed by Deloitte and its Investigating Accountant's Report is set out in Annexure D to the AGL Scheme Booklet. The AGL Forecast was reviewed by Deloitte Corporate Finance and its Review of Directors' Financial Forecasts is set out in Annexure B to the AGL Target's Statement. The New AGL Forecast was reviewed by Deloitte Corporate Finance and its Review of Director's Financial Forecasts is set out in Annexure E to the AGL Scheme Booklet.

The Alinta Historicals, the Alinta Financial Position, the Alinta Forecast, the New Alinta Forecast and the New Alinta Financial Position were reviewed by PwC Securities and its Investigating Accountant's Report is set out in Annexure C to the Alinta Scheme Booklet.

Grant Samuel has used and relied on this financial information for the purposes of its analysis. Grant Samuel has not investigated this financial information in terms of the reasonableness of the underlying assumptions, accuracy of compilation or application of assumptions. However, the AGL, New AGL, Alinta and New Alinta financial information (including the forecasts) has been subject to review by Deloitte, Deloitte Corporate Finance and PwC Securities as stated above (the relevant opinions are set out in letters annexed to the respective scheme booklets). On the basis of these opinions, Grant Samuel considers that there are reasonable grounds to believe that the financial information (including the forecasts) has been prepared on a reasonable basis.

Grant Samuel has no reason to believe that the financial information reflects any material bias, either positive or negative. However, the achievability of the AGL Forecast, the New AGL Forecast, the Alinta Forecast and the New Alinta Forecast is not warranted or guaranteed by Grant Samuel. Future profits and cash flows are inherently uncertain. They are predictions by management of future events that cannot be assured and are necessarily based on assumptions, many of which are beyond the control of the company or its management. Actual results may be significantly more or less favourable.

AGL and Alinta are responsible for the AGL Projections and AlintaAGL Projections respectively. Grant Samuel has utilised the AGL Projections and AlintaAGL Projections for the purposes of its analysis but has not relied on these projections as a basis of its opinion.

In forming its opinion, Grant Samuel has also assumed that:

- matters such as title, compliance with laws and regulations and contracts in place are in good standing and will remain so and that there are no material legal proceedings, other than as publicly disclosed;
- the information set out in the scheme booklets sent by AGL and Alinta to their shareholders is complete, accurate and fairly presented in all material respects;
- the publicly available information relied on by Grant Samuel in its analysis was accurate and not misleading;
- the proposed transaction will be implemented in accordance with its terms; and
- the legal mechanisms to implement the proposed transaction are correct and will be effective.

To the extent that there are legal issues relating to assets, properties, or business interests or issues relating to compliance with applicable laws, regulations, and policies, Grant Samuel assumes no responsibility and offers no legal opinion or interpretation on any issue.

3 Profile of AGL

3.1 Background

AGL was established in 1837 by an Act of Council of the colony of New South Wales and pioneered gas production and distribution in Australia. It was listed on the Sydney Stock Exchange (a predecessor to the ASX) in 1871.

Following legislative restructuring of the New South Wales gas industry in December 1985, AGL became a more widely based energy company through both acquisition and organic growth. In the early 1990's, AGL expanded its activities in Australia and offshore, principally in New Zealand. In late 1999, AGL adopted a strategy of development, management and investment in energy generation and distribution assets without necessarily owning 100% of these assets. This strategy resulted in the spin-off of its gas transmission pipeline assets in June 2000 through APT in which it retained a 30% interest.

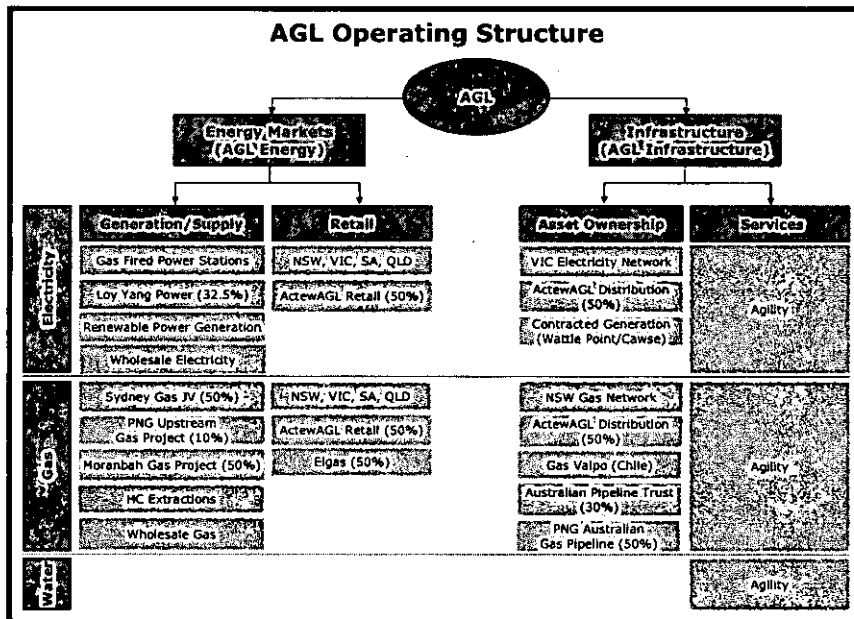
For over 160 years, AGL was governed by a series of Acts, by-laws and other regulations which included amongst other unusual features, a 5% shareholding limit and a scaled voting regime. In October 2002, legislative reform was undertaken by the New South Wales Government by which AGL was converted into a body corporate registered under the Corporations Act.

3.2 Operations

AGL is a major energy company operating throughout the energy sector value chain primarily in Australia. It is a top 50 ASX listed company and had a market capitalisation of approximately \$8.3 billion prior to Alinta's acquisition of a 19.9% interest in February 2006. AGL's operations encompass:

- energy generation and production;
- the marketing and retailing of energy;
- ownership of energy transmission and distribution assets; and
- servicing of energy and utility infrastructure.

Under the demerger proposal, AGL was to be split into two companies, AGL Energy Limited and AGL Infrastructure Limited. While the demerger is not proceeding, AGL is being run along these operational lines:



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A detailed description of AGL's energy markets business is set out in the AGL Scheme Booklet and summarised below. A detailed description of AGL's infrastructure business is set out in the AGL Target's Statement and is summarised in Section 3.7.

(i) Energy Markets

AGL Energy has operations predominantly in eastern Australia encompassing energy generation and production assets and the marketing and retailing of energy. It operates a full service energy model and has the largest retail customer base in the Australian energy sector. AGL Energy has approximately 1,800 employees.

AGL Energy's businesses and interests are described below:

- **Retail Energy:** AGL Energy sells and markets gas and electricity in New South Wales, Victoria and South Australia and electricity in Queensland. It has approximately 2.8 million mass market (residential and small business commercial customer) energy accounts, including more than one million dual fuel (i.e. gas and electricity) accounts. Retail Energy also supplies gas, electricity and specialised energy related services to large energy customers, typically commercial and industrial businesses. Retail Energy's core business is complemented by a range of energy related services.

AGL Energy also has the following interests in energy marketing:

- **ActewAGL Retail:** a 50% interest in the retail energy business of ActewAGL, a gas and electricity distribution and retail joint venture with the government of the ACT. ActewAGL Retail is the leading energy retailer in the ACT supplying approximately 153,000 electricity customer accounts and 107,000 natural gas customer accounts; and
- **Elgas:** a 50% interest in Elgas, the largest distributor and marketer of liquified petroleum gas ("LPG") in Australia supplying approximately 30% of Australia's LPG market. Elgas services over 300,000 domestic and industrial customer accounts throughout regional Australia.
- **Wholesale Energy:** AGL Energy's wholesale energy activities are:
 - **Wholesale Electricity:** purchases and generates the electricity and related products sold by Retail Energy. AGL Energy contracts with external parties, predominantly generators, with a view to reducing the price risk associated with retailing electricity to customers; and
 - **Wholesale Gas:** purchases and manages gas, transportation and storage services for AGL Energy's retail and wholesale customers. AGL Energy has a diversified portfolio of long term gas supply and transportation contracts, together with load management contracts with a range of producers across several Australian gas producing basins.
- **Electricity Generation:** AGL Energy has a diverse power generation portfolio including base, peaking and intermediate generation spread across traditional (gas and coal) generation as well as renewable sources (hydro, landfill gas and biogas):
 - **Gas-fired electricity generation plants:** AGL Energy owns two gas-fired power stations, Somerton (150MW) in Victoria and Hallett (180MW) in South Australia, which are used to mitigate volatility in electricity spot prices during periods of peak demand. AGL also owns gas fired cogeneration facilities at Adelaide, South Australia (servicing the Cooper Brewery) and a similar facility with Symex Holdings Limited at Port Melbourne, Victoria;
 - **Coal-fired electricity generation:** AGL Energy owns a 32.5% interest in a joint venture company which owns the Loy Yang A coal fired power station and adjacent coal mine in the Latrobe Valley, Victoria. The power station with a capacity of 2,120MW is the largest base load electricity generator in Victoria supplying about 25% of that state's power requirements;
 - **Renewable electricity generation:** AGL owns 11 hydro electricity generation stations in New South Wales and Victoria and six landfill gas or bio-gas facilities in New South Wales, Victoria, Tasmania and Western Australia. The hydro electricity assets were

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acquired as part of the acquisition of Southern Hydro in November 2005 and extended AGL's generation capacity by over 70% as well as significantly diversifying its generation mix and reducing the risk of supply disruption due to plant failure. The hydro stations provide fast start up capabilities and have a total capacity of 645MW.

- **Upstream Gas Production:** AGL Energy's direct interests in upstream gas production assets are:
 - **Sydney Gas Joint Venture:** a 50% interest in a joint venture with Sydney Gas Limited ("Sydney Gas") which owns the Camden coal seam methane gas project and other projects (exploration licences) located across the Sydney Basin. AGL is the operator of the Camden project. AGL will pay an additional amount to Sydney Gas if Camden gas project reserves achieve certain threshold levels by December 2008 and has also entered into a 10 year gas sale agreement with the joint venture;
 - **PNG Upstream Gas Project:** a 10% interest in the PNG Upstream Gas Project. The project is being developed by ExxonMobil Corporation (as operator of the joint venture) and involves the marketing, production and processing of natural gas and liquids from reserves in the Southern Highlands of Papua New Guinea. The PNG Upstream Gas Project sanction decision is scheduled to take place before the end of 2006; and
 - **Moranbah Gas Project:** a 50% interest in the Moranbah Gas Project. The project produces coal seam methane in Queensland and is forecast to produce about 16PJ in 2006 (approximately 12% of the Queensland gas market).
- **HC Extractions:** a producer of LPG and naphtha from refinery off-gases supplied by the adjacent Caltex oil refinery at Kurnell in New South Wales. HC Extractions produces approximately 35,000 tonnes of LPG per annum.

In recent years AGL Energy has diversified and expanded its electricity generation capacity (e.g. Southern Hydro) and its interests in upstream gas production (e.g. PNG Upstream Gas Project and Moranbah Gas Project). Expansion of its electricity generation capacity should reduce the average electricity price paid and provide a level of natural hedging against wholesale electricity price volatility for its retail electricity business. The acquisition of upstream gas interests is expected to assist AGL Energy to meet significant further gas demand.

In this context, AGL Energy currently has a significant portfolio of electricity generation and upstream production growth initiatives. Electricity generation initiatives publicly announced include plans to:

- develop gas-fired power stations near Townsville, Queensland and south of Campbelltown, New South Wales;
- add a new 130MW power station (Bogong) to the Kiewa hydro scheme (due for completion in 2009);
- a 12MW upgrade of the existing West Kiewa power station (due for completion in 2007/08);
- install additional gas turbines to increase capacity by at least 250MW at Hallett, South Australia;
- investigate an upgrade to the existing 325MW gas-fired Mica Creek Power Station at Mount Isa, Queensland;
- build a 95MW wind farm at Hallett, South Australia (currently in progress); and
- develop three wind farms with a total capacity of 454MW in Victoria and South Australia.

The total capital expenditure on these projects if they all proceed is expected to be over \$2 billion.

AGL Energy has identified cost savings totalling \$50-60 million per annum to be achieved through a business model simplification project. This program is anticipated to be implemented over a 2-3 year period and is now in the detailed planning stages in conjunction with consultants, systems integrators and software providers. The costs associated with this project are estimated to be \$80-100 million.

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(ii) Infrastructure

AGL Infrastructure has operations throughout Australia encompassing:

- ownership and development of energy distribution and transmission assets;
- contracted generation assets; and
- energy infrastructure management and services.

AGL Infrastructure is the owner and operator of two regulated energy distribution networks, the operator and 50% owner of the ActewAGL gas network, the owner of an asset management and services company (Agility) with a growing third party customer portfolio and an owner of a portfolio of investments in regulated or contracted infrastructure assets. It has approximately 1,800 employees.

Under the proposed transaction Alinta is to acquire AGL Infrastructure excluding its interest in the proposed PNG Australian Gas Pipeline. A more detailed description of the AGL Infrastructure businesses and interests to be acquired by Alinta is set out in Section 3.7 of this report.

AGL Energy will retain AGL Infrastructure's 50% interest in the consortium to build, own and operate the Australian segment of the proposed PNG Australian Gas Pipeline ("PNG Australian Gas Pipeline"). Its consortium partner is the Malaysian national energy company Petroliam Nasional Berhad ("Petronas"). The PNG Australian Gas Pipeline is a proposed 3,800 km network of pipelines (including 650 km of sub sea pipeline) from the Papua New Guinea/Australian border to Gladstone, Queensland and to Gove, Northern Territory. The project is in the front end engineering and design ("FEED") phase. During August 2006 it was decided, in the absence of committed foundation customer loads, to scale back the FEED process to focus on confirming land access, pipeline licensing, environmental permits and native title and delay work in relation to construction and equipment aspects of the project. The total capital cost of the project is in the order of \$3.5-4.0 billion, a significant element of which would be funded by project finance. APT holds a first right to purchase an interest of at least 10% in the PNG Australian Gas Pipeline from AGL. AGL has an obligation to offer at least 20% and if APT takes up an entitlement, it must be a minimum of 10%.

(iii) Corporate

Corporate encompasses AGL's shared services and head office activities. AGL's shared services include accounting, payroll, human resources, treasury, taxation, information technology and other general services. The cost of these services is fully allocated to the relevant division. Head office activities also include AGL's property activities. Net cost savings of \$10 million per annum have been identified by AGL primarily as a result of the IT system reconfiguration to separate the IT functions AGL Energy and AGL Infrastructure.

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3.3 Financial Performance

The historical and forecast financial performance of AGL for the seven years to 30 June 2007 is summarised below:

AGL – Financial Performance* (\$ millions)								
	Year end 30 June							
	2001	2002	2003	2004	2005	2005 ⁸	2006 ⁹	2007 ¹⁰
	actual	actual	actual	actual	actual	actual	actual	forecast
	AGAAP	AGAAP	AGAAP	AGAAP	AGAAP	AIFRS ⁷	AIFRS ⁷	AIFRS ⁷
						pro forma	pro forma	pro forma
Total revenue ¹¹	3,171.3	2,917.4	3,874.0	4,157.9	4,061.4	3,876.1	4,244.8	4,711
EBITDA ¹²	660.2	685.8	850.9	852.4	781.7	697.6	887.5	1,093
Depreciation and amortisation	(198.2)	(219.8)	(249.9)	(236.7)	(198.8)	(159.7)	(205.6)	(294)
EBIT ¹³	462.0	466.0	601.0	615.7	582.9	537.9	681.9	799
Net interest expense	(167.4)	(157.9)	(165.9)	(124.6)	(83.9)	(89.2)	(143.8)	(222)
Investment income ¹⁴	1.5	1.2	5.8	1.3	0.7	na ¹⁵	na	na
Equity accounted profits	41.4	70.6	20.6	91.8	85.3	83.5	95.3	105
Significant items	(224.1)	(75.5)	51.2	(17.2)	358.0	-	-	-
Operating profit before tax	113.4	304.4	512.7	567.0	943.0	532.2	633.4	682
Income tax expense	(76.9)	(102.2)	(172.8)	(187.5)	(74.8)	(161.9)	(201.3)	(242)
Profit after tax	36.5	202.2	339.9	379.5	868.2	370.3	432.1	440
Outside equity interests	78.9	(10.1)	(44.9)	(30.0)	(19.9)	-	-	-
Profit after tax attributable to AGL shareholders	115.4	192.1	295.0	349.5	848.3	370.3	432.1	440
Statistics								
Earnings per share ¹⁶	63.5¢	66.4¢	73.2¢	79.5¢	84.7¢	81.1¢	94.7¢	96.5¢
Dividends per share ¹⁶	52.0¢	52.0¢	55.0¢	60.0¢	63.0¢	63.0¢	67.5¢	79.5¢
Payout ratio ¹⁶	81.9%	78.3%	75.1%	75.5%	74.4%	77.7%	71.3%	82.4%
Amount franked	44.2%	67.3%	61.8%	75.0%	95.2%	95.2%	100%	100%
Total revenue growth	12.9%	(8.0%)	32.8%	7.3%	(2.3%)	nmf ¹⁷	9.5%	11.0%
EBITDA growth	10.7%	3.9%	24.1%	0.2%	(8.3%)	nmf	27.2%	23.2%
EBIT growth	3.9%	0.9%	29.0%	2.4%	(5.3%)	nmf	26.8%	17.2%
EBITDA margin	20.8%	23.5%	22.0%	20.5%	19.2%	17.5%	20.9%	23.2%
EBIT margin	14.6%	16.0%	15.5%	14.8%	14.4%	13.9%	16.1%	17.0%
Interest cover ¹⁸	3.9x	4.3x	5.1x	6.8x	9.3x	7.8x	6.2x	4.9x

Source: AGL and Grant Samuel analysis

⁶ Financial statements for years prior to 30 June 2005 were prepared in accordance with Australian generally accepted accounting principles ("AGAAP"). AGL adopted the Australian equivalent to international financial reporting standards ("AIFRS") from 1 July 2005.

⁷ 2005 actual restated under AIFRS excluding significant items (e.g. revenue and earnings from Natural Gas Corporation Holdings Limited prior to sale in December 2004).

⁸ Pro forma historical financial information as disclosed in the AGL Scheme Booklet.

⁹ 2006 actual including continuing operations only and excluding significant items (e.g. transaction costs).

¹⁰ Pro forma forecast financial information as disclosed in the AGL Target's Statement.

¹¹ Total revenue represents sale of goods, provision of services and other revenue.

¹² EBITDA is earnings before net interest, tax, depreciation, amortisation, investment income, equity accounted profits and significant items.

¹³ EBIT is earnings before net interest, tax, investment income, equity accounted profits and significant items.

¹⁴ Investment income comprises dividends received, rent received and partnership profits.

¹⁵ na = not available.

¹⁶ Before significant items.

¹⁷ nmf = not meaningful.

¹⁸ Interest cover is EBITDA divided by net interest.

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Analysis of AGL's recent financial performance is difficult as there has been a period of significant corporate activity including:

- the realisation of certain investments made prior to 2001 particularly those outside the energy sector (e.g. telecommunications and internet sectors) and internationally as well as continuing to realise surplus property and property related assets;
- operational restructuring following divestment of its gas transmission pipelines in June 2000;
- expansion by acquisition including 100% of Pulse Energy in July 2002 and 32.5% of Great Energy Alliance Corporation Pty Limited (to be known in this report as "Loy Yang"), a joint venture which owns the Loy Yang A coal fired power station and adjacent coal mine, in April 2004;
- substantial operating losses sustained in 2001 by AGL's 66% owned New Zealand subsidiary, Natural Gas Corporation Holdings Limited ("NGC") (the largest electricity retailer in New Zealand) and its subsequent restructuring and sale of its retail electricity and generation businesses. Further, AGL sold its 66% interest in NGC itself in December 2004. The financial performance presented above consolidates NGC until divestment and the decline in revenue and profitability in 2005 primarily relates to the sale of AGL's interest in NGC; and
- the major acquisitions made in 2005/06 including Southern Hydro (December 2005) and a 10% interest in PNG Upstream Gas Project (January 2006).

AGL has reported a range of significant items as summarised below:

AGL – Significant Items (\$ millions)								
Item	Year end 30 June							
	2001	2002	2003	2004	2005	2005	2006	2007
	actual AGAAP	actual AGAAP	actual AGAAP	actual AGAAP	actual AGAAP	actual AIFRS pro forma	actual AIFRS pro forma	forecast AIFRS pro forma
Profits/(losses) associated with NGC	(267.6)	(33.2)	63.7	-	591.5	-	-	-
Writedown in fixed assets	(9.4)	-	(17.0)	(33.4)	(231.1)	-	-	-
Profits/(losses) associated with Dingo Blue	(22.2)	(42.1)	-	16.2	-	-	-	-
Profits on sale of surplus property	20.8	-	13.5	-	14.7	-	-	-
Profit/(loss) on sale of businesses and investments	54.3	-	(4.0)	-	-	-	-	-
Transaction costs	-	-	-	-	-	-	-	-
Other (net)	-	(0.2)	(5.0)	-	(17.1)	-	-	-
Total	(224.1)	(75.5)	51.2	(17.2)	358.0	-	-	-

Source: AGL

The writedown of fixed assets in 2005 relates to a writedown in AGL's Victorian electricity network of \$231.1 million following a review of recent prices paid for Victorian distribution assets and the tightening regulatory environment.

After a period of steady growth in earnings, AGL experienced a decline in earnings per share before significant items in 2001. Since that time earnings per share (before significant items) has grown at an average of 7.5% per annum while dividends per share (excluding special dividends) has grown at 4.9% per annum. In recent years, AGL's payout ratio has been approximately 75% and, as a consequence of an increasing proportion of income from Australian sources, the annual level of dividend franking increased to 100% for the final dividend relating to the 2005 financial year. Interest cover has strengthened from 2002 to 2005 as a result of the generation of significant operating cash and the realisation of assets (primarily associated with NGC) and reduced in 2006 as a consequence of the major acquisitions in that year.

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The pro forma historical financial information for AGL is set out in Section 2 of the AGL Scheme Booklet. This financial information was prepared by AGL and reviewed by Deloitte. Deloitte's Investigating Accountant's Report is set out in Annexure C to the AGL Scheme Booklet.

The 2006/07 forecast (including the assumptions underlying it) is set out in Section 2 of the AGL Target's Statement. The forecast financial information was prepared by AGL and reviewed by Deloitte Corporate Finance. Deloitte Corporate Finance's Review of Directors' Financial Forecasts is set out as Annexure B to the AGL Target's Statement.

The 2006/07 forecast financial information was prepared under AIFRS on the following basis:

- takes into consideration the operating results and trading conditions for the period to 31 March 2006;
- reflects the recent reset of the regulatory pricing for both the New South Wales Gas Network and the Victorian Electricity Network; and
- excludes discontinued operations, non-recurring items and significant items. In particular, it excludes any allowance for transaction costs associated with either the proposed demerger, the Alinta Offer, the AGL Offer and the proposed transaction.

Recent major acquisitions will result in significant growth in AGL's revenue and earnings in the forecast period. The profit margins in 2005/06 primarily reflect the impact of weather conditions on energy demand and the recent regulatory resets for the gas and electricity network tariffs. 2006/07 is the first year with a full year contribution from the acquisitions (such as Southern Hydro) and the increase in earnings primarily reflects the substantial impact of the PNG Upstream Gas Project (from which there is expected to be substantial oil revenues over the next 3-4 years) as well as the commencement of the integration benefits to be derived from the Southern Hydro acquisition. Interest cover decreases in the forecast period (albeit to more typical levels) as a consequence of the increase in debt following the Southern Hydro and PNG Upstream Gas Project acquisitions. Dividends per share in the forecast period are the upper end of the dividend guidance initially provided in AGL's Demerger Booklet.

Under the Australian tax consolidation system, AGL and its wholly owned Australian resident entities have elected to be taxed as a single entity from 1 July 2003. At 30 June 2005, AGL had no carried forward income tax losses and no material carried forward capital losses. After allowing for the final dividend for the year ended 30 June 2006, AGL has approximately \$32 million in accumulated franking credits.

Dividends paid in 2001 and 2005 include special dividends of 23 cents per share (unfranked) and 30 cents per share (90% franked) respectively. In February 2005, AGL announced a capital management program involving a special dividend paid on 24 March 2005, a capital return of 50 cents per share paid on 29 April 2005 and a \$150 million on-market share buy-back commenced in September 2005. The share buyback was cancelled on announcement of the proposed demerger with approximately \$10 million worth of shares repurchased.

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3.4 Financial Position

The reported and pro forma financial position of AGL as at 30 June 2006 is summarised below:

AGL – Financial Position (\$ millions)	
	As at 30 June 2006
Receivables	940.8
Inventories	31.4
Other assets (net)	11.1
Creditors and provisions	(571.2)
Financial liabilities (net)	(25.5)
Net working capital	386.6
Property, plant and equipment (net)	4,602.4
Equity accounted investments	1,009.4
Exploration and evaluation assets	51.5
Oil and gas interests	498.5
Intangibles (net)	2,402.4
Receivables and other assets	43.7
Financial liabilities (net)	(4.4)
Deferred tax liabilities (net)	(823.4)
Tax provision	(28.8)
Provisions and other liabilities	(52.5)
Total funds employed	8,085.4
Cash and cash equivalents	109.0
Interest bearing liabilities	(3,430.1)
Net borrowings	(3,321.1)
Net assets attributable to AGL shareholders	4,764.3
<i>Statistics</i>	
Shares on issue at period end (million)	455.9
Net assets per share	\$10.45
NTA ¹⁹ per share	\$5.18
Gearing (net borrowings/shareholders' funds plus net borrowings)	41.1%

Source: AGL and Grant Samuel analysis

Equity accounted investments include ActewAGL (50%), APT (30%), Loy Yang (32.5%), Elgas (50%), Sydney Gas Joint Venture (50%) and Moranbah Gas Project (50%). The investment in Loy Yang also includes loan notes shown as receivables in the balance sheet.

AGL enters into interest rate and exchange rate hedges to manage its exposures under its finance facilities. In addition, AGL manages its exposure to wholesale market electricity and oil prices through the use of various types of hedging contracts.

¹⁹ NTA is net tangible assets, which is calculated as net assets less licences and goodwill.



3.5 Capital Structure and Ownership

AGL has 455,910,464 ordinary shares on issue. At 30 June 2006 there were 109,131 registered shareholders with the top twenty shareholders accounting for approximately 44.1% of the ordinary shares on issue.

AGL has received notices from the following substantial shareholders:

AGL – Substantial Shareholders			
Substantial Shareholder	Date of Notice	Number of Shares	Percentage
Alinta	24 February 2006	90,904,997	19.939%
AIH ²⁰	31 March 2006	90,904,997	19.939%
AGL ²¹	2 June 2006	90,904,997	19.939%
Barclays Global Investors Australia Limited	15 February 2006	27,764,769	6.08%

Source: AGL

Of the 90,904,997 shares Alinta holds in AGL, 12,000,000 are subject to option deeds with third parties. The option deeds provide that the optionholders can purchase the subject AGL shares in certain circumstances for \$19.10 per share. The proposed transaction is considered to meet the requirements of the option deeds and, as such, the optionholders may call for the sale of the AGL shares during five business days of the first business day after the court orders the AGL Scheme meeting be convened.

Other than Alinta, the top twenty shareholders are principally institutional nominee companies or publicly listed investment companies. AGL has a significant retail investor base with approximately 80% of registered shareholders classified as retail although this only represents approximately 34% of shares on issue. AGL shareholders are predominantly Australian based investors (over 96% of registered shareholders and over 98% of shares on issue).

²⁰ Under an Alliance Agreement AIH holds certain rights of first refusal over infrastructure assets held by Alinta. As a consequence of a clarifying letter agreement dated 31 March 2006, AIH has a relevant interest in the shares held by Alinta.

²¹ AGL and AGL Energy (a subsidiary of AGL) have a relevant interest in the shares held by Alinta as a consequence of the execution of the Merger Implementation Agreement.

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3.6 Share Price History

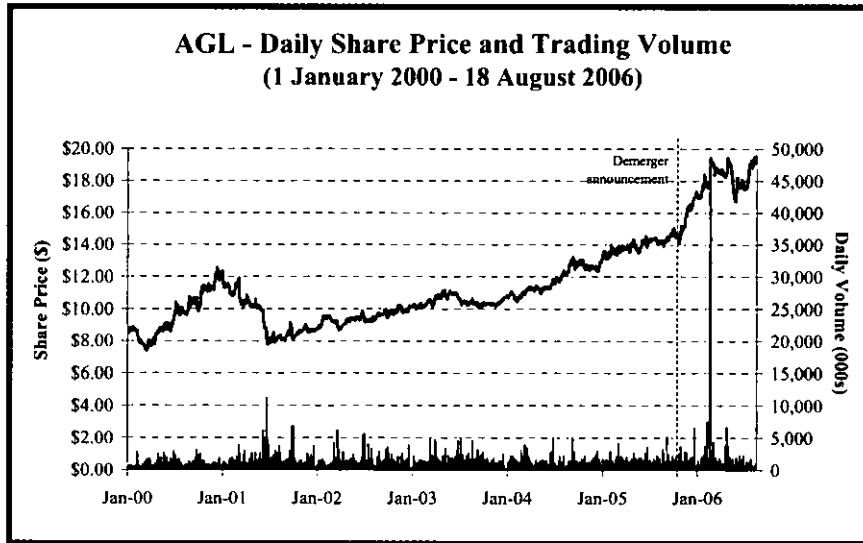
A summary of the price and trading history of AGL since 1 January 2000 is set out below:

AGL - Share Price History					
	Share Price (\$)			Average Weekly Volume (000's)	Average Weekly Transactions
	High	Low	Close		
Year ended 31 December					
2000	12.56	7.36	12.28	3,966	1,462
2001	12.45	7.58	8.77	7,129	2,653
2002	10.29	8.64	10.17	5,928	1,965
2003	11.23	9.94	10.84	6,779	2,267
2004	13.32	10.41	13.22	5,118	2,005
2005	17.51	12.98	17.19	6,248	2,946
Month ended					
January 2006	18.60	16.80	18.00	5,366	3,391
February 2006	19.70	17.39	19.15	38,353	5,505
March 2006	19.24	18.34	18.53	6,448	3,247
April 2006	19.54	18.10	19.40	8,913	3,543
May 2006	19.50	16.61	16.70	5,722	3,600
June 2006	18.38	16.72	17.51	4,998	2,964
July 2006	19.30	17.34	19.02	4,023	3,304
August 2006 (to 18 August)	19.80	18.64	19.46	2,760	2,770

Source: IRESS

Note: share prices adjusted for 50 cent capital return paid on 29 April 2005

The following graph illustrates the movement in the AGL share price and trading volumes since January 2000:



Source: IRESS

Note: Share prices adjusted for 50 cent capital return paid on 29 April 2005.

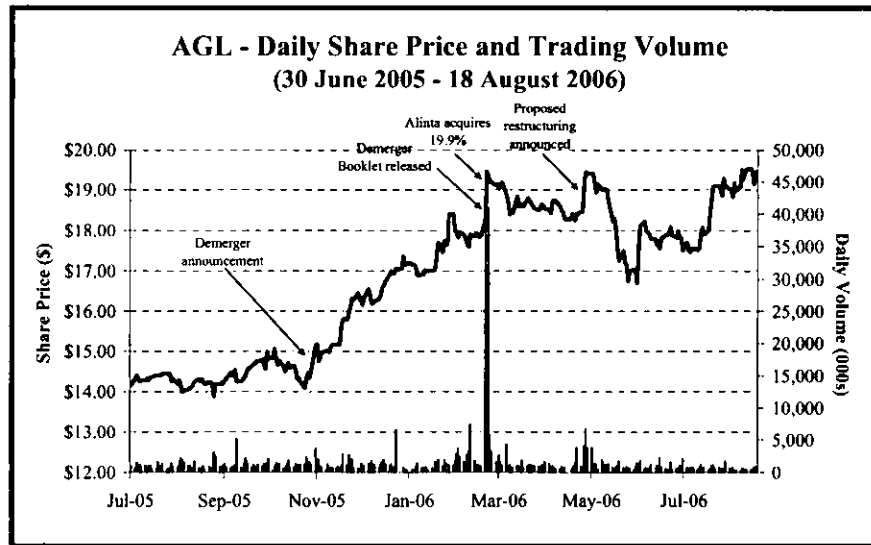
During the 1990's the level of sharemarket interest in AGL grew significantly as the business was transformed. In the three years to January 2000, AGL shares traded broadly in the range \$8.00-12.00 before hitting a low of \$7.36 (adjusted) in March 2000. The share price recovered to around \$10.00-12.00 but, following a period of market speculation concerning the possibility of AGL spinning off its gas and electricity assets and the announcement of the NGC profit downgrade, the AGL share price declined to \$7.57 (adjusted) in June 2001.

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Since June 2001 AGL's share price has steadily increased. From the beginning of 2005 to the announcement of the proposed demerger, AGL traded broadly in the range of \$13.00-14.50 (at a weighted average price of \$14.01) and closed at \$14.50 on 28 October 2005 (the last trading day prior to announcement of the proposed demerger). From the announcement on 31 October 2005 to 10 February 2006 (the last trading day before the release of the Demerger Booklet), the AGL share price traded in the range \$14.61-18.60 (at a volume weighted average price of \$16.65).

The following graph illustrates the movement in the AGL share price and trading volumes since 30 June 2005:



Source: IRESS

AGL released the Demerger Booklet on 13 February 2006. The closing price on 20 February 2006 was \$18.30 (\$17.99 ex dividend). On 21 February 2006 Alinta announced that it had acquired a 10% interest in AGL overnight from institutional and professional shareholders at a cash price of \$19.45 per share and that it was to put forward a proposal to merge with AGL to be effected by a scheme of arrangement on the basis of 1.773 Alinta shares for each AGL share (valuing AGL shares at approximately \$19.45). Over the next two days, Alinta continued to buy AGL shares on market up to a price of \$19.45 and increased its interest to 19.9%.

From Alinta's acquisition of a 19.9% interest (23 February 2006) to 24 April 2006 (the last trading day prior to announcement of the proposed transaction), AGL shares traded in the range of \$18.10-19.25 (with a volume weighted average price of \$18.54) despite trading ex dividend from 10 March 2006. The market reacted favourably to the announcement of the proposed transaction on 26 April 2006 and AGL's shares rose to above \$19.00. Subsequently, the AGL share price declined to around \$17.50 (with a volume weighted average price from 1 May 2006 to 30 June 2006 of \$18.12). This decline in part reflects the market correction during May 2006 which followed an Australian interest rate rise and falls on the United States stockmarket (the S&P/ASX 200 Industrial Index fell by 5.4% from 11 May 2006 to 30 June 2006). During July 2006 AGL shares traded up (with volume weighted average price of \$18.36 and a high of \$19.30) as a result of a combination of factors including market uncertainty due to the Middle East situation, positive 2005/06 earnings guidance by AGL, increased institutional activity and hedge fund activity. During August 2006 AGL shares have continued their upward trend (with a volume weighted average price of \$19.22 and a high of \$19.80) and closed at \$19.46 on 18 August 2006.

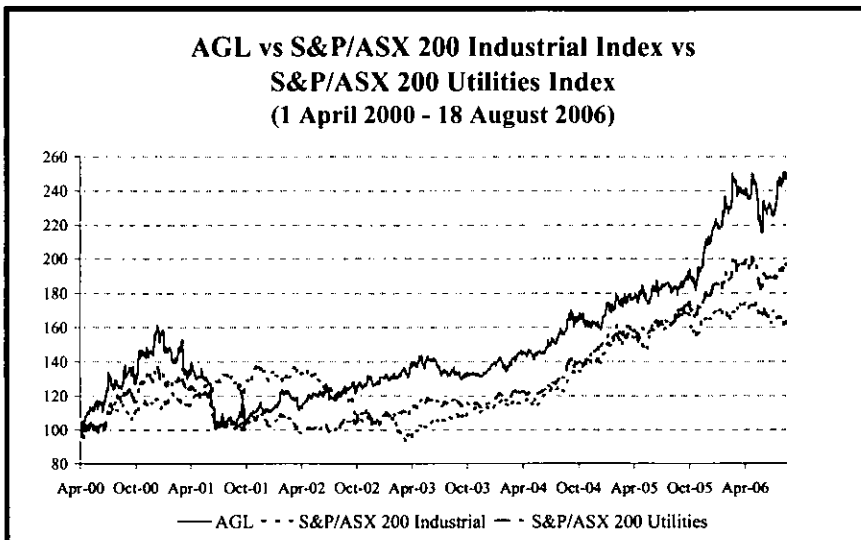
Prior to Alinta's acquisition of 19.9%, AGL was a reasonably liquid stock. Average weekly volume over the 12 months prior to announcement of the proposed demerger represented approximately 1.4% of shares on issue or annual turnover of around 72.5% of total issued capital.

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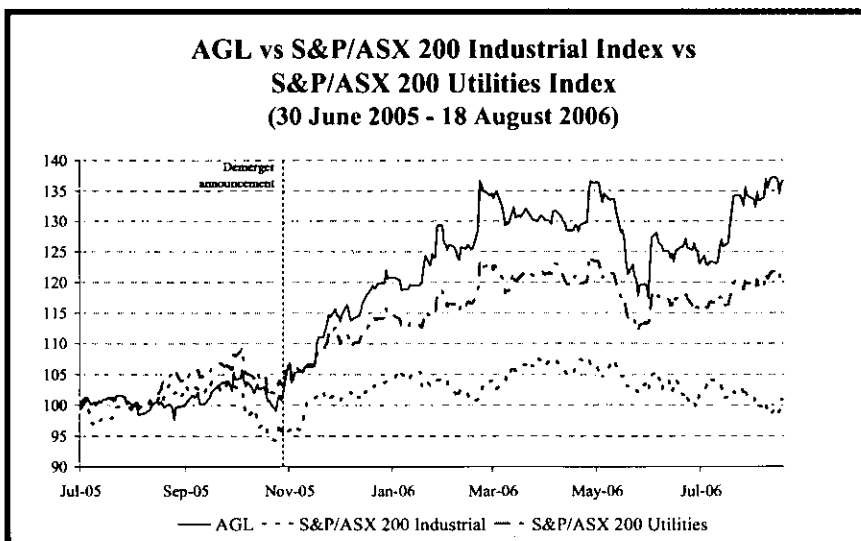
Alinta's acquisition of 19.9% reduced AGL's free float to 80.1% and may have had some impact on liquidity.

AGL is a top 50 company and is a member of all major indices. Since April 2000, AGL has outperformed the S&P/ASX 200 Industrial Index (except for a period following announcement of the NGC profit downgrade). Understandably, given it represents approximately 44% of the S&P/ASX 200 Utilities Index, AGL has generally performed in line with that index during the period:



Source: IRESS

From June 2005 until announcement of the proposed demerger on 31 October 2005, AGL generally underperformed the S&P/ASX 200 Utilities Index. From announcement of the proposed demerger to the general market correction during May 2006, AGL outperformed both indices. During May 2006, AGL's share price declined by 7.9%, underperforming the S&P/ASX 200 Industrial Index (fall of 5.4%) and the S&P/ASX 200 Utilities Index (fall of 4.6%). However, since then AGL has generally traded in line with the indices.



Source: IRESS



3.7 AGL Infrastructure

The AGL Infrastructure businesses and interests to be acquired by Alinta under the proposed transaction are described below:

Energy Distribution Networks

AGL's energy distribution assets are regulated infrastructure which derive revenue generally from network tariffs, connection charges and other charges for less regulated or unregulated services to users of the network. AGL Infrastructure has the following interests in gas and electricity distribution infrastructure:

- **New South Wales Gas Network:** the gas distribution network was established in 1837 with the development of the first reticulated gas network in the Sydney central business district. This network has grown through a combination of extension, new development and acquisition to service most major population centres in the state. AGL currently provides gas to in excess of 950,000 users across Sydney, Newcastle, Wollongong and NSW country centres.

Since 1976, AGL has distributed natural gas transported by the Moomba-to-Sydney high pressure transmission system (owned by APT). AGL has subsequently added a number of additional supply sources (including natural gas from Bass Strait and coal seam methane gas from the Sydney Gas Joint Venture) to provide diversity of supply. In December 2005, AGL Infrastructure approved the commissioning of a 30 kilometre looping project ("Sydney Primary Loop project") to provide additional capacity into Sydney and to reduce reliance on a single primary main pipeline.

The network predominantly services residential and large volume industrial and commercial users. AGL Energy, as the largest gas retailer in New South Wales, is the largest user of the network.

The prices (or tariffs) AGL Infrastructure charges for distributing gas, as well as the terms of access to it, are controlled by independent regulators and reviewed on a five-yearly basis. The current regulatory period commenced on 1 July 2005.

Domestic gas usage is principally for home heating, water heating and cooking. Accordingly, demand levels are directly impacted by climate. Industrial gas usage is primarily as a source of energy, but may also act as feedstock for fertiliser or petrochemical products.

AGL Infrastructure has actively expanded its gas network into new population centres. While there are no direct regulatory barriers, the scale of the AGL Infrastructure gas network and the need for new entrants to duplicate infrastructure represents a significant barrier to entry. Notwithstanding AGL's "natural monopoly", household penetration in New South Wales remains relatively low (at about 40%), representing an important source of potential growth above population growth.

- **Victorian Electricity Network:** AGL Infrastructure entered the Victorian electricity distribution market through the acquisition of 50% of Solaris in 1995 and acquired the remaining 50% in 1998. AGL now distributes electricity to over 293,000 customer sites over 950 square kilometres of north-west greater Melbourne, Victoria.

The network footprint incorporates a mix of major industrial areas, residential growth areas, established inner suburbs and Melbourne International Airport. Residential and large business customers account for the majority of revenue (38% and 37% in 2004/05 respectively), with the remainder from small business customer accounts.

Distribution prices for transporting electricity over the network are regulated. In October 2005, distribution prices for the period from 1 January 2006 to December 2010 were determined. Access to the network is open to third party retailers, however, AGL Energy is the largest user of the network.

Electricity distribution in Victoria is generally confined to specific geographic areas determined by distribution licences and there is limited overlap with competing networks.

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Penetration of electricity networks is approximately 100%. Growth in revenue is therefore driven primarily by increasing usage, population growth or new industrial or residential developments in the designated area. AGL Infrastructure's distribution area is one of the faster growing regions in Melbourne.

- **ActewAGL Distribution:** AGL Infrastructure has a 50% interest in the distribution business and assets of ActewAGL, an energy distribution and retail joint venture with the government of the Australian Capital Territory. The joint venture's distribution interests include:
 - ownership and operation of the electricity and gas networks in the Australian Capital Territory, the gas network in Queanbeyan, Nowra and the former Yarralumla Shire in New South Wales (Agility operates the gas network for ActewAGL);
 - operation of the Australian Capital Territory's water and sewerage assets;
 - operational management of the TransACT telecommunications services business; and
 - ownership of Ecowise Environmental, a provider of integrated environmental analytical, monitoring and consulting services.

Price determinations for each of ActewAGL Distribution's networks were agreed in 2004 and extend to June 2009 and 2010 for electricity and gas, respectively.

High penetration rates for both networks results in overall growth broadly consistent with population growth. Limited opportunities exist to expand the network beyond the existing populated areas.

The retailing component of AGL's interest in ActewAGL is owned by AGL Energy.

Contracted Generation

AGL Infrastructure owns a number of power generation assets subject to long term supply agreements, including:

- **Cawse Cogeneration Facility** which is a 16MW gas-fired facility located at the Cawse nickel and cobalt mine and processing facility, 55 kilometres from Kalgoorlie (Western Australia). The facility is operated by Agility and provides electricity, steam and desalinated water to the project under a long term contract; and
- **Wattle Point Wind Farm** which was acquired in November 2005 as part of the Southern Hydro acquisition and consists of 55 turbines with total generation capacity of 91MW. The wind farm has a supply agreement with AGL Energy for 100% of its electricity output and green products.

Agility

Agility is a specialist provider of infrastructure management and services to asset owners across the gas, electricity, water and wastewater sectors. Agility's service offering spans the "asset lifecycle" and includes design, engineering, construction, operation and maintenance of greenfield and mature infrastructure assets. The business employs approximately 1,800 staff (including contractors) in 42 locations across Australia.

Agility was established in June 2000 from AGL's internal asset management and operations division and initially focused on the management, operations and maintenance of AGL Infrastructure's gas and electricity distribution assets. Agility has increasingly targeted services to external parties and broadened its service capabilities in other infrastructure asset classes.

Agility's customer base primarily comprises owners of regulated assets. Agility currently manages and services AGL Infrastructure's gas and electricity networks, APT's gas transmission assets and ActewAGL's gas networks. Third party clients include Western Power and Hamersley Iron in Western Australia, Energex and Ergon Energy in Queensland, Transgrid, Country Energy, Integral Energy and Sydney Water Corporation in New South Wales, Mainco, Telstra and Australian Pacific Airports Corporation in Victoria and Powerco and Aurora Energy in Tasmania.

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Demand for Agility's services is expected to continue to grow in the short to medium term driven by increasing investment in the Australian infrastructure sector and the need to maintain and augment ageing transmission and distribution networks. Many networks are government owned and are seeking third party service providers to undertake large capital work programs on their ageing assets.

Agility is targeting both organic and acquisition growth in key markets and infrastructure sectors in Australia and (in the longer term) overseas. Agility has recently made a small number of acquisitions in the growing Queensland and Western Australian electricity services markets.

AGL has identified \$15-20 million per annum in cost savings in Agility to be achieved by 2009. These savings are to be derived from business and process redesign and rationalisation and represent the continuation of programs commenced by Agility in 2004.

Gas Valpo

AGL Infrastructure owns 100% of Chile's largest regional gas distributor, Gas Valpo. Gas Valpo distributes and markets natural gas to almost 41,000 residential and commercial customers and 40 industrial customers in the coastal cities of Valparaiso and Viña del Mar.

Household penetration rates for gas supply in Gas Valpo's coverage area are estimated to be in excess of 80%. Accordingly, future growth is primarily expected to come from new high-density developments, growth in commercial customer numbers and individual agreements with large industrial customers.

Industry regulation is relatively limited, with tariffs being monitored, but not determined by the regulator. Revenue principally comprises volume-based charges for residential and small industrial customers with large industrial contracts typically structured as "take-or-pay" agreements.

Gas Valpo imports its gas supply from Argentina. Due to production shortages the Argentine Government has imposed supply restrictions to downstream industrial customers. Gas Valpo has been able to mitigate these restrictions through the spot market and swap arrangements, the costs of which have largely been passed through to the industrial users. This pressure is expected to subside in the medium term as alternative natural gas supply may become available from Bolivia (either directly or via Argentina). In addition, a large scale Chilean liquified natural gas ("LNG") project is under development, including a fast track option to have gas available by the end of 2008 and Gas Valpo expects to be able to deliver this through its network.

Australian Pipeline Trust

AGL Infrastructure holds a 30% interest in APT, which was listed on the ASX in June 2000 through the spin off of AGL's gas transmission assets. APT now owns or has an interest in more than 7,700 kilometres of high pressure gas transmission pipelines in Australia and transports close to 25% of Australia's natural gas consumption. APT's gas transmission assets comprise a mix of regulated and unregulated pipelines and APT typically holds long term supply agreements with shippers. APT also includes gas storage and processing facilities and underground electricity transmission assets. The majority of APT's assets are operated by Agility. On 22 August 2006 APT announced a \$452 million cash takeover offer for GasNet Australia Group ("GasNet").



4 Profile of Alinta Limited

4.1 Background

Gas Corporation was formed in January 1995 to own and operate the gas trading and sales, gas transmission and gas distribution businesses of The State Energy Commission of Western Australia. These businesses could trace their history to the 1880's. In March 1998, Gas Corporation sold its gas transmission business (including the Dampier to Bunbury Natural Gas Pipeline) to EPIC Energy for \$2.4 billion. In December 1998, the Western Australian Government announced its intention to privatise Gas Corporation and the relevant legislation was passed in December 1999.

Alinta was incorporated as AlintaGas Limited on 5 January 2000 and acquired the assets and businesses of Gas Corporation on 1 July 2000. On 13 July 2000 the Western Australian Government sold 45% of Alinta for \$315.7 million to, WA Gas Holdings Pty Limited, a company 50% owned by United States listed Utilicorp United Inc (later renamed Aquila Inc ("Aquila")) and ASX listed United Energy Limited ("United Energy").

Alinta was listed on the ASX on 17 October 2000 raising \$202 million for the Western Australian Government. At this time the listed securities comprised one ordinary share and one loan note stapled together. As a consequence of proposed changes to tax legislation, the loan notes were fully repaid in June 2001 and the listed security became an ordinary share.

With the prospect of full contestability in the Western Australian gas market from late 2003, during 2001 Alinta undertook a strategic review. As a consequence, it restructured its existing businesses, announced plans to move into the electricity sector and changed its name to Alinta Limited.

Since listing Alinta's operations have expanded substantially both organically and by acquisition:

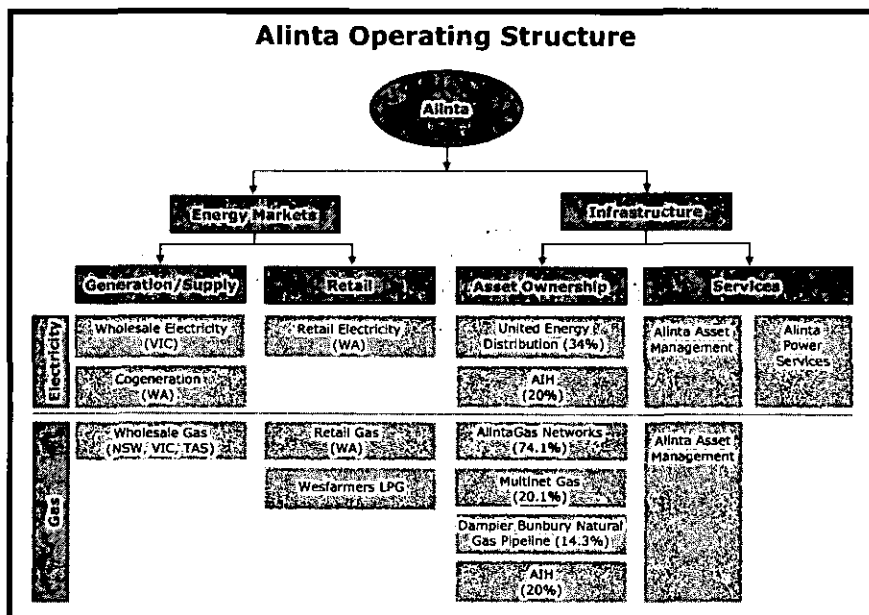
- in December 2001 National Power Services, a maintenance and construction business, owned 50% by Alinta and 50% by United Energy, was launched;
- in July 2003 Alinta entered into an agreement with Alcoa to commission a cogeneration plant at Alcoa's refinery at Pinjarra, Western Australia;
- in July 2003, through a series of transactions with Aquila, United Energy and AMP Henderson Global Investors ("the Aquila transaction"), Alinta acquired a 34% interest in the distribution assets of United Energy ("United Energy Distribution"), a 20% interest in the Multinet Gas Distribution Partnership ("Multinet Gas"), a 66.3% interest in ASX listed Uecomm Limited and the remaining 50% of National Power Services and sold a 26% interest in AlintaGas Networks (its Western Australian gas transmission assets) to Diversified Utility and Energy Trusts ("DUET"). Further, Alinta entered into a long term management contract to operate, manage and maintain the assets underlying these interests;
- in March 2004 Alinta acquired a portfolio of gas infrastructure and power generation assets in Australia and New Zealand from Duke Energy Corporation ("Duke Energy") for \$1.7 billion;
- in July 2004, Alinta sold its 66.3% interest in Uecomm Limited to Singtel Optus Pty Limited for approximately \$155 million;
- in October 2004 Alinta acquired a 20% voting interest (but 7.4% economic interest) in the Dampier Bunbury Natural Gas Pipeline from EPIC Energy for \$23 million and committed to make \$97 million in capital contributions over four years thereby increasing its economic interest in the pipeline to 20%;
- the Duke Energy assets were spun-off and listed on the ASX as AIH in October 2005, with Alinta retaining a 20% interest;
- in February 2006 Alinta acquired a 19.9% interest in AGL on market at prices up to \$19.45 per share; and
- in August 2006 Alinta acquired a 10.25% interest in APT on market at prices up to \$5.00 per unit.

4.2 Operations

Today, Alinta is a major energy company operating primarily in Australia. It is a top 100 company with a market capitalisation of approximately \$2.8 billion. Alinta employs approximately 1,500 people and its operations encompass:

- the marketing and retailing of energy;
- the ownership of interests in power generation, gas transmission and energy distribution; and
- the management and operation of energy generation, transmission and distribution assets and associated businesses.

Alinta's corporate strategy involves the separation of the ownership and management of energy assets and an objective of operating all of the assets in which it has an ownership interest.



Note: Alinta also owns 19.9% of AGL and 10.25% of APT.

Detailed descriptions of Alinta's businesses are set out in the Alinta Scheme Booklet and summarised below:

(i) Energy Markets

Alinta's energy markets operations are predominantly located in Western Australia with some energy wholesaling activities on Australia's east coast. Alinta operates in both the electricity and gas markets, both of which are growing at higher rates in Western Australia than in any other state:

▪ **WA Retail**

Alinta is a retailer of gas and electricity in Western Australia:

- **Retail Gas:** Alinta is the major retailer of natural gas to residential and small business customers in Western Australia. It also supplies gas to large commercial and industrial businesses in Western Australia. Gas is sourced under arrangements with gas producers and delivered to customers to via AlintaGas Networks.

Currently, Alinta has approximately 540,000 retail gas customers. Earnings performance of this business has been strong in recent times due to the buoyant Western Australian economy, the strong housing market and cooler than expected weather.

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- **Retail Electricity:** Alinta commenced retail electricity sales in Western Australia in July 2005 with electricity sourced from the Pinjarra Unit 1 cogeneration facility and the Alinta Wind Farm²². The second cogeneration facility at Pinjarra is currently under construction. Alinta has also contracted to supply 351MW of additional electricity capacity from November 2007. This contract has underpinned the development of the two additional cogeneration units at Alcoa's Wagerup alumina refinery.

Currently, Alinta has approximately 1,000 retail electricity customers and expects to supply approximately 20% of Western Australia's electricity requirements by 2007.

Under the proposed transaction, WA Retail will be one of the two Alinta businesses to comprise the AlintaAGL joint venture between New AGL and New Alinta. A more detailed description of these retail activities is set out in Section 5.3 of this report.

- **Cogeneration**

Alinta has entered into arrangements with Alcoa to develop cogeneration facilities at Alcoa's alumina refineries at Pinjarra and Wagerup in south-west Western Australia. The cogeneration facilities use natural gas to generate both electricity and steam.

Under the proposed transaction the cogeneration interests will be included in the AlintaAGL joint venture between New AGL and New Alinta. A detailed description of Cogeneration is set out in Section 5.3 of this report.

- **Wholesale Energy**

Alinta's wholesale energy operations comprise:

- **Wholesale Gas:** which sells gas from the Gippsland Basin in Victoria to wholesale customers in New South Wales, Tasmania and Victoria. This business is underpinned by wholesale gas transportation agreements on the Tasmanian Gas Pipeline and Eastern Gas Pipeline (owned by AIH).
- **Wholesale Electricity:** which controls the generation of peaking electricity from a 94MW gas fired power station in Bairnsdale, Victoria (owned by AIH). Alinta sells this electricity into the national electricity market and directly to market participants.

- **Wesfarmers LPG**

In 1988, Alinta and Wesfarmers LPG Pty Limited ("Wesfarmers LPG") entered into a gas supply agreement for the Wesfarmers LPG owned LPG extraction plant in Perth's industrial centre of Kwinana. This plant extracts LPG from gas that flows through the Dampier Bunbury Natural Gas Pipeline for both domestic consumption and for export.

From 1 July 2005, the minimum LPG content requirement for gas delivered into the pipeline was removed, however, the LPG content is expected to remain high enough to underpin the plant's operations for some years. Amendments have also been made to the gas supply agreement to, amongst other matters, ensure flexibility to negotiate with gas producers to enhance the LPG content of gas in the pipeline. The amended agreement has no end date but allows either party to terminate on 12 months notice after an initial 10 year term or in the event that the plant ever ceases to be economically viable.

²² Alinta Wind Farm comprises 54 turbines located in Geraldton, Western Australia and has a capacity of 90MW. It is owned by a third party but Alinta has contracted to purchase all electricity generated.

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(ii) Asset Ownership

Alinta holds majority and minority investments in energy infrastructure assets as follows:

Asset Ownership – Interests ²³		
Asset	Alinta Interest	Co-investors
AlintaGas Networks	74.1%	DUET (25.9%)
Energy Investments:		
- United Energy Distribution	34.0%	DUET (66%)
- Multinet Gas	20.1%	DUET (79.9%)
- Dampier Bunbury Natural Gas Pipeline	14.3% ²⁴	DUET (71.4%), Alcoa (14.3%)
- Alinta Infrastructure Holdings	20.0%	Public (80%)

AlintaGas Networks

AlintaGas Networks is Western Australia's largest distributor of natural gas and currently services approximately 540,000 customers. The business comprises three networks:

- Mid-West and South-West Gas Distribution System which services customers in the greater metropolitan Perth area and a number of large regional centres;
- Kalgoorlie Distribution Network which services the Kalgoorlie-Boulder area; and
- Albany Distribution Network which distributes LPG to Albany.

Regulatory pricing for AlintaGas Networks was finalised in 2005 and took affect from 1 January 2006. Recent buoyant conditions in the Perth housing market has lead to growth in new connections, with Alinta's retail business being the primary seller of gas from the network.

Energy Investments

Alinta's minority investments in energy infrastructure assets are as follows:

- **United Energy Distribution:** a Victorian electricity distribution network which services approximately 605,000 customers in Melbourne's heavily populated south-eastern suburbs and the Mornington Peninsula. It underwent a pricing review in 2005 with the reset taking affect from 1 January 2006.
- **Multinet Gas:** Victoria's largest gas distribution network servicing approximately 650,000 customers in Melbourne's inner and outer eastern and south-eastern suburbs. The network will not undergo a pricing review until January 2008. The network is currently being extended to certain South Gippsland towns.
- **Dampier Bunbury Natural Gas Pipeline:** a natural gas transmission pipeline that runs from the Burrup Peninsula, near Dampier, to Bunbury in Western Australia. The pipeline operates at 100% capacity and is the sole means of gas transmission from the north-west of Western Australia to the populated south-west. A \$430 million Stage 4 expansion program is underway and will increase capacity by 100 terajoules ("TJ") per day. A further expansion, to be staged over a number of periods at an estimated cost of \$1.5 billion, is expected to commence in late 2006. Alinta's interest will increase to 20% once capital contributions for the expansion are completed while DUET's interest will decrease to 60.0% and Alcoa's interest will increase to 20.0%.
- **Alinta Infrastructure Holdings:** AIH listed on the ASX in October 2005 after Alinta spun off a number of infrastructure assets it had acquired from Duke Energy. Alinta retained a shareholding of 20%, with an agreement to maintain an interest of at least 15%. AIH's initial assets comprised:

²³ Excluding Alinta's 19.9% interest in AGL.

²⁴ As at 31 July 2006. Alinta's economic interest in the Dampier Bunbury Natural Gas Pipeline is expected to increase to 20% by 2007 as a consequence of capital contributions. At the same time, DUET's economic interest is expected to decline to 60% and Alcoa's interest to increase to 20%.

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AIH – Initial Assets		
Asset	Location	Description
Port Hedland Power Station	North-west Western Australia	175MW gas-fired power station
Newman Power Station	North-west Western Australia	105MW gas-fired power station
Glenbrook Power Station	North island of New Zealand	112MW cogeneration plant
Bairnsdale Power Station	South-east Victoria	94MW gas-fired power station
Queensland Gas Pipeline	From Wallumbilla to Gladstone and Rockhampton in Queensland	627km pipeline
Goldfields Gas Pipeline (11.8% interest)	From Carnarvon Basin to Kalgoorlie in Western Australia	1,380km pipeline
Eastern Gas Pipeline	From Gippsland Basin, Victoria to Sydney, New South Wales	795km pipeline
Tasmanian Gas Pipeline	From Gippsland Basin, Victoria to Tasmania	734km pipeline
VicHub Interconnect	Longford, Victoria	Gas pipeline interconnect

While AIH has not made any further acquisitions since listing, the vehicle holds certain rights of first refusal (subject to existing pre-emptive rights) over infrastructure assets held or acquired by Alinta.

(iii) Asset Management Services

Alinta holds operating service agreements over all of the infrastructure assets in which it holds an ownership interest (with the exception of the cogeneration facilities constructed on the Alcoa sites) and all assets owned by AIH (with the exception of the Goldfields Gas Pipeline). Under the operating service agreements Alinta provides a comprehensive suite of services to manage both assets and businesses, including asset management, operations, commercial, corporate support, maintenance, engineering, regulatory and information technology. These activities are undertaken by the following divisions:

- **Alinta Asset Management:** which was formed in April 2006 following the merger of Alinta Network Services (an operator of gas transmission pipelines and electricity and gas distribution systems) and National Power Services (the maintenance and construction arm). It manages and services a number of electricity and gas networks (both regulated and unregulated) and associated businesses. This division is the operator of all transmission and distribution assets in which Alinta has an ownership interest as well as assets owned by AIH (excluding the Goldfields Pipeline). Services provided include design, construction, operation and maintenance to owners, operators and users of electricity, gas and water networks; and
- **Alinta Power Services:** which develops, builds, manages and operates power stations. It was established in 2004 following Alinta's acquisition of the Duke Energy assets. This division currently operates the power stations owned by AIH, the Bell Bay Power Station in Tasmania (owned by Hydro Tasmania) and has developed the cogeneration facilities in Western Australia.

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4.3 Financial Performance

The historical and forecast financial performance of Alinta for the period from incorporation to 31 December 2007 is summarised below:

Alinta – Financial Performance (\$ millions)								
	Period ended	Six months ended	Year end 31 December					
	30 June	31 Dec	2002	2003	2004	2005 ²⁷	2006	2007
	2001 ²⁵ actual AGAAP	2001 ²⁶ actual AGAAP	2002 actual AGAAP	2003 actual AGAAP	2004 actual AGAAP	2005 ²⁷ actual AIFRS	2006 forecast AIFRS pro forma	2007 forecast AIFRS pro forma
Total revenue	387.1	213.4	389.1	574.4	967.6	1,021.7	1,207.0	1,343.1
EBITDA	119.2	73.1	131.1	167.5	289.7	186.7	214.2	257.6
Depreciation and amortisation	(24.3)	(12.4)	(24.0)	(30.3)	(87.2) ²⁸	(28.0)	(38.4)	(49.3)
EBIT	94.9	60.7	107.1	137.2	202.5	158.7	175.8	208.3
Net interest expense	(28.6)	(14.8)	(22.6)	(29.6)	(88.8)	(30.9)	(16.6)	(12.0)
Other income ²⁹	-	-	-	7.1	16.5	16.3	16.3	16.3
Equity accounted profits	-	-	1.2	7.2	8.1	11.3	8.3	7.1
Significant items	-	-	-	5.9	88.7	212.1	-	-
Operating profit before tax	66.3	45.9	85.7	127.8	227.0	367.5	183.8	219.7
Income tax expense	(24.1)	(13.9)	(27.5)	(37.4)	(81.6)	(127.7)	(48.0)	(65.2)
Profit after tax	42.2	32.0	58.2	90.4	145.4	239.8	135.8	154.5
Outside equity interests	-	-	-	(2.7)	(3.3)	-	-	-
Profit after tax attributable to Alinta shareholders	42.2	32.0	58.2	87.7	142.1	239.8	135.8	154.5
<i>Statistics</i>								
Earnings per share ^{30,31}	26.4¢	20.0¢	36.4¢	55.9¢ ³²	39.8¢	40.1¢	51.0¢	56.0¢
Dividends per share ³⁰	5.5¢ ³³	11.0¢	25.0¢	33.0¢	42.0¢	44.0¢	44.0¢	46.0¢
Payout ratio ³⁰	54.9%	55.0%	68.7%	59.0%	105.5%	109.7%	86.3%	82.1%
Amount franked	100%	100%	100%	100%	100%	100%	100%	100%
Total revenue growth	na	nmf	nmf	47.6%	68.5%	5.6%	18.1%	11.3%
EBITDA growth	na	nmf	nmf	27.8%	73.0%	nmf	14.7%	20.3%
EBIT growth	na	nmf	nmf	28.1%	47.6%	nmf	10.8%	18.5%
EBITDA margin	30.8%	34.2%	33.7%	29.2%	29.9%	18.3%	17.7%	19.2%
EBIT margin	24.5%	28.4%	27.5%	23.9%	20.9%	15.5%	14.6%	15.5%
Interest cover	4.2x	4.9x	5.8x	5.7x	3.3x	6.0x	12.9x	21.5x

Source: Alinta and Grant Samuel analysis

Significant corporate activity since listing (see Section 4.1) makes analysis of Alinta's financial

²⁵ Alinta was incorporated on 5 January 2000 and acquired the assets and business of Gas Corporation on 1 July 2000. Therefore, although the financial period is from incorporation the financial results presented are for a 12 month period.

²⁶ Alinta changed its year end to 31 December during 2001.

²⁷ As reported. Pro forma 2005 set out in Section 3 of the Alinta Scheme Booklet is only marginally different to reported financial performance.

²⁸ Including depreciation, amortisation and goodwill amortisation relating to the Duke Energy assets acquired in March 2004 and subsequently spun-out as AIH in October 2005.

²⁹ Comprises dividends received on the United Energy Distribution preference shares.

³⁰ Before significant items.

³¹ On an undiluted basis.

³² Reported earnings per share was calculated using a weighted average number of ordinary shares of 149.5 million which excludes the 36 million shares bought back from WA Gas Holdings Pty Limited. This buyback was approved by shareholders in July 2003 and was therefore reflected in the calculation of 2003 earnings per share. However, the buyback did not occur until June 2004 and therefore the reported 2003 earnings per share figure appears high.

³³ Excludes the interim dividend of 9.0¢ paid in March 2001 which related to AlintaGas's operations prior to restructuring and listing.

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performance difficult. The decline in profit margins from 2005 is primarily explained by the fact Alinta's asset management services segment (which is a lower margin activity) now contributes a higher proportion of Alinta's profits (e.g. 34% contribution in 2005 compared to 15% in 2004). This is the structural change in Alinta's business following the spin out of the former Duke Energy infrastructure assets into AIH.

The major impacts for Alinta from the adoption of AIFRS from 2005 have been the cessation of the amortisation of goodwill and the reclassification of its RePS from equity to debt.

Alinta has reported significant items and other significant non trading items as follows:

Alinta – Significant Items (\$ millions)								
Period ended 30 June	Six months ended 31 Dec		Year end 31 December					
	2001 actual AGAAP	2001 actual AGAAP	2002 actual AGAAP	2003 actual AGAAP	2004 actual AGAAP	2005 actual AIFRS	2006 forecast AIFRS pro forma	2007 forecast AIFRS pro forma
Profit on acquisition of entities	-	-	-	9.6	-	-	-	-
Change in fair value of investments	-	-	-	(3.7)	-	3.6	-	-
Profit on sale of Uecomm and AIH	-	-	-	-	88.7	206.1	-	-
Profit before tax from discontinued operation (AIH)	-	-	-	-	-	2.4	-	-
Total				5.9	88.7	212.1		

The Alinta Forecast has been prepared on the following basis:

- takes into consideration the operating results and trading conditions for the period to 30 June 2006 and the circumstances at the date of the Alinta Scheme Booklet;
- excludes dividend income from Alinta's 19.9% investment in AGL and associated funding costs;
- reflects the commissioning of Pinjarra Unit 1 on 14 March 2006 and the associated increase in electricity sales volumes and Pinjarra Unit 2 on 1 February 2007; and
- excludes discontinued operations, non-recurring items and significant items. In particular, it excludes any allowance for transaction costs associated with the Alinta Offer, the AGL Offer and the proposed transaction.

The detailed Alinta Forecast (including the assumptions underlying it) is set out in Section 3 of the Alinta Scheme Booklet. The Alinta Forecast has been prepared by Alinta and reviewed by PwC Securities. PwC Securities' Investigating Accountant's Report is set out as Annexure C to the Alinta Scheme Booklet.

Alinta has demonstrated strong revenue and earnings growth since listing primarily as a result of corporate activity. However, in recent times earnings growth has also been enhanced by a strong performance from energy retailing which has been underpinned by a buoyant Perth housing market and cooler than average temperatures. Earnings per share (before significant items) has been steady in the past two years while Alinta's dividend payout ratio (before significant items) has exceeded 100% reflecting the distribution of profits on sale of assets.

Alinta's revenue sources are now diversified but with a growing emphasis on asset management. The Alinta Asset Management, power generation and electricity retailing businesses are expected to contribute increasingly to earnings in the forecast period. In particular, Alinta Asset Management's earnings are expected to accelerate due to the services provided to AIH and the substantial projects on hand (including the development and management of the expansion of the Dampier Bunbury Natural Gas Pipeline).

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Forecast growth in revenue and profitability in 2006 reflects the first full year contribution of the spin off of AIH, productivity improvements and the commencement of cogeneration activities. Growth in 2007 reflects the regulatory price paths for AlintaGas Networks and increased electricity sales as a further cogeneration plant is commissioned. Interest cover increases significantly reflecting the reduction in gearing following the infrastructure asset spin off.

Earnings per share are forecast to increase by 10% in 2007 although dividends per share increase only by 5%. This reflects realignment to a longer term payout ratio profile following two years where dividends included significant profits on the sale of assets. However, the forecast payout ratios exceed that adopted prior to acquisition of the Duke Energy assets in 2004.

Under the Australian tax consolidation system, Alinta and its wholly owned Australian resident entities have elected to be taxed as a single entity from 1 January 2004. At 31 December 2005, Alinta had no carried forward income tax losses or capital losses. At 30 June 2006, Alinta had \$174.8 million in accumulated franking credits.

4.4 Financial Position

The reported financial position of Alinta as at 30 June 2006 is summarised below.

Alinta – Financial Position (\$ millions)	
	As at 30 June 2006
Debtors and prepayments (net)	371.6
Inventories	9.2
Creditors and provisions	(265.8)
Net working capital	115.0
Property, plant and equipment (net)	909.1
Equity accounted investments	246.8
Investment in AGL	1,591.8
Other investments	2.6
Network licence and other intangibles	122.9
United Energy Distribution redeemable preference shares	124.5
Other receivables	14.0
Deferred tax liabilities	(54.4)
Tax provision	(1.3)
Provisions and other liabilities (net)	(6.2)
Total funds employed	3,064.8
Cash and cash equivalents	167.5
Interest bearing liabilities (including RePS)	(2,119.5)
Net borrowings	(1,952.0)
Net assets	1,112.8
<i>Statistics</i>	
Shares on issue at period end (million)	264.5
Net assets per share	\$4.21
NTA per share	\$3.74
Gearing (net borrowings/shareholders' funds plus net borrowings)	63.7%

Source: Alinta and Grant Samuel analysis

The financial position of Alinta reflects the 19.9% investment in AGL including associated funding and deferred tax balances.

Alinta's equity accounted investments include AIH, United Energy Distribution, Multinet Gas and the Dampier Bunbury Natural Gas Pipeline (refer Section 4.2(ii) for further details). Other investments include Alinta's interest in ASX listed company ShieldLiner Limited. The network licence and other intangibles relate primarily to AlintaGas Networks.

United Energy Distribution issued \$124.5 million of redeemable preference shares to Alinta as part of the Aquila transaction in July 2003. Each redeemable preference share was issued at \$99 and was stapled to an ordinary share at a \$1.00 issue price. The preference shares are redeemable 20

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years from the date of issue and attracts dividend income of approximately \$16.3 million per annum (refer Section 4.3).

4.5 Capital Structure and Ownership

As at 26 July 2006 Alinta had the following securities on issue:

- 264,586,609 ordinary shares;
- 8,003,267 options over unissued ordinary shares; and
- 534,631 RePS.

At 30 June 2006 there were 92,887 registered shareholders with the top twenty shareholders accounting for approximately 29% of the ordinary shares on issue. The top shareholders are principally institutional nominee companies or publicly listed investment companies. Alinta has a significant retail investor base with approximately 93% of registered shareholders holding less than 5,000 shares although these shareholders represent only approximately 40% of shares on issue. Alinta shareholders are predominantly Australia based investors (over 99% of registered shareholders and 99% of shares on issue).

The largest shareholder in Alinta is Barclays Global Investors Australia Limited which at 14 August 2006 had a 4.85% shareholding (12,824,609 shares). In addition, Babcock & Brown Limited (an ASX listed financial services company with infrastructure interests) is believed to have an interest of approximately 3% in Alinta and, as a consequence of acceptances for the AGL Offer, AGL currently has a relevant interest in Alinta.

Alinta has operated a dividend reinvestment plan since late 2004. It has a historical participation rate of around 24%.

Under the Alinta Executive Option Plan nominated executives can be eligible for a grant of options as part of Alinta's long term incentive plan. All options expire ten years after grant or (for example) upon termination of employment. The options issued prior to 2005 are exercisable in tranches upon the first, second and third anniversary of grant. Options issued in 2005 are exercisable three years from grant. Except in the case of special circumstances (e.g. death or permanent disablement or a significant change in the ownership of Alinta as confirmed by the board) the exercise of the options is also subject to the satisfaction of specific performance hurdles. Options currently outstanding are set out below. As at 26 July 2006 1,450,285 of these options were exercisable.

Alinta - Options on Issue at 26 July 2006		
Grant Date	Exercise Price	Outstanding
5 March 2002	\$3.6449	146,285
4 March 2003	\$3.8645	556,000
8 May 2003	\$4.5177	260,000
17 September 2003	\$5.7609	75,000
26 March 2004	\$6.0633	1,219,000
4 May 2005	\$9.1774	3,281,362
1 December 2005	\$11.1134	63,776
19 June 2006	\$10.4664	2,401,844
		8,003,267

Source: Alinta

The Alinta RePS were issued in July 2003 and are listed on the ASX. At 30 June 2006 there were 8,427 registered holders of RePS and trading closed at \$165.10. The RePS are perpetual instruments that carry a non-cumulative fully franked dividend (currently equal to 5.755% per annum) and rank in priority to ordinary shares. Particular terms (including the dividend rate) may be varied by Alinta on a pre-determined reset date, the first of which is 30 September 2006. On 19 July 2006, in accordance with the terms of issue, Alinta has issued a formal notice to convert the RePS into ordinary shares on this basis of 16,4064 ordinary shares for each RePS. As a consequence, approximately 8,771,370 ordinary shares will be issued on 31 August 2006.

4.6 Share Price History

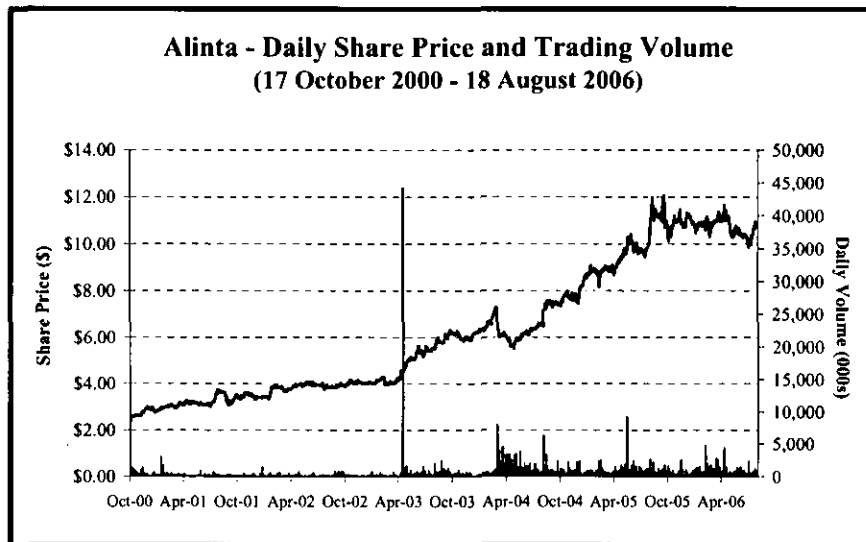
A summary of the price and trading history of Alinta since 17 October 2000 is set out below:

Alinta - Share Price History					
	Share Price (\$)			Average Weekly Volume (000's)	Average Weekly Transactions
	High	Low	Close		
Year ended 31 December					
2000 (from 17 October)	3.07	2.54	2.98	4,541	1,686
2001	3.77	2.74	3.40	1,028	433
2002	4.28	3.33	3.98	813	379
2003	6.39	3.90	6.23	2,789	711
2004	8.27	5.50	8.23	5,432	1,926
2005	12.34	8.12	11.15	4,034	2,191
Month ended					
January 2006	11.19	10.40	10.85	3,334	2,714
February 2006	11.22	10.25	11.12	5,828	3,630
March 2006	11.10	10.26	10.98	6,077	3,120
April 2006	11.70	10.86	11.40	6,976	2,631
May 2006	11.50	10.10	10.35	3,025	2,394
June 2006	10.81	10.20	10.43	3,840	2,138
July 2006	10.48	9.82	10.34	2,915	2,490
August 2006 (to 18 August)	11.00	10.18	10.79	3,342	2,738

Source: IRESS

Note: Share prices adjusted for the full repayment of the stapled loan note in June 2001 and a rights issue in March 2004.

The following graph illustrates the movement in the Alinta share price and trading volumes since listing on 17 October 2000:



Source: IRESS

Note: Share prices adjusted for the full repayment of the stapled loan note in June 2001 and a rights issue in March 2004.

Alinta's shares listed at a premium to its offer price (\$2.25 for retail investors and \$2.45 for institutional investors) and over the next two and a half years the share price rose steadily to around \$4.25 (on an unadjusted basis). Alinta announced the Aquila transaction on 23 April 2003 and overnight on 30 April 2003 placed 8 million ordinary shares to part fund the buyback of 36 million shares from WA Gas Holdings Pty Limited (part of the Aquila transaction). This led to a surge in trading and a 3% price increase.

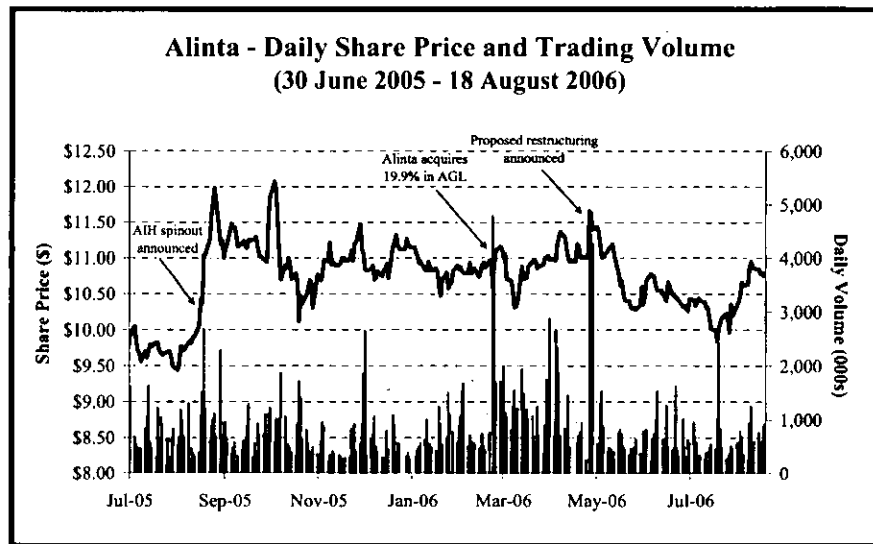
Over the next nine months, assisted by the increased free float, the Alinta share price rose to around \$7.00 (unadjusted) and ran up to \$7.60 (unadjusted) in the first two weeks of March 2004.

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Alinta announced the acquisition of the Duke Energy assets on 15 March 2004 and initial market concern over the price paid saw the share price decline to around \$5.50. The share price recovered to around \$7.50 in August 2004 on the back of Alinta's decision to pay fully franked dividends for the 2004 and 2005 years and postpone a proposed stapled security restructuring as well as the announcement that an Alinta led consortium had emerged as the preferred bidder for the Dampier Bunbury Natural Gas Pipeline. Following the announcement of strong financial performance in October 2004 Alinta's share price rose, hitting \$10.00 for the first time on 2 June 2005. In mid-August 2005 Alinta's share price again rose materially following announcement of strong half yearly results and the initial public offering of AIH.

Since August 2005, Alinta has traded broadly in the range of \$10.00 to \$12.00 (at a weighted average price of \$10.90) with an all time high of \$12.34 in intraday trading on 4 October 2005:



Source: IRESS

Market speculation of Alinta's interest in AGL in December 2005/January 2006 was confirmed in February 2006. Since then until the proposed transaction was announced on 26 April 2006, Alinta shares have traded broadly around \$11.00. The market reacted favourably to the announcement of the proposed transaction on 26 April 2006 and Alinta's shares rose to around \$11.50. Subsequently, the Alinta share price declined to around \$10.50 (with a volume weighted average price from 1 May 2006 to 30 June 2006 of \$10.65). This decline in part reflects the market correction during May 2006 which followed an Australian interest rate rise and falls on the United States stock market (the S&P/ASX 200 Industrial Index fell by 5.4% from 11 May 2006 to 30 June 2006). During July 2006 Alinta share prices declined and on 17 July 2006 reached a low of \$9.82 in intraday trade (the lowest trading since the announcement of the AIH spin-out in August 2005). The share price decline is considered to be the result of hedge fund activity (i.e. closing out positions) which has been accentuated by the lack of recent news from Alinta. The share price has since recovered hitting a three month high of \$11.00 on 8 August 2006 and closing at \$10.79 on 18 August 2006.

Alinta is a reasonably liquid stock with no restrictions on free float. Average weekly volume over the twelve months prior to acquisition of its 19.9% interest in AGL represented approximately 1.6% of shares on issue or annual turnover of around 82% of total issued capital.

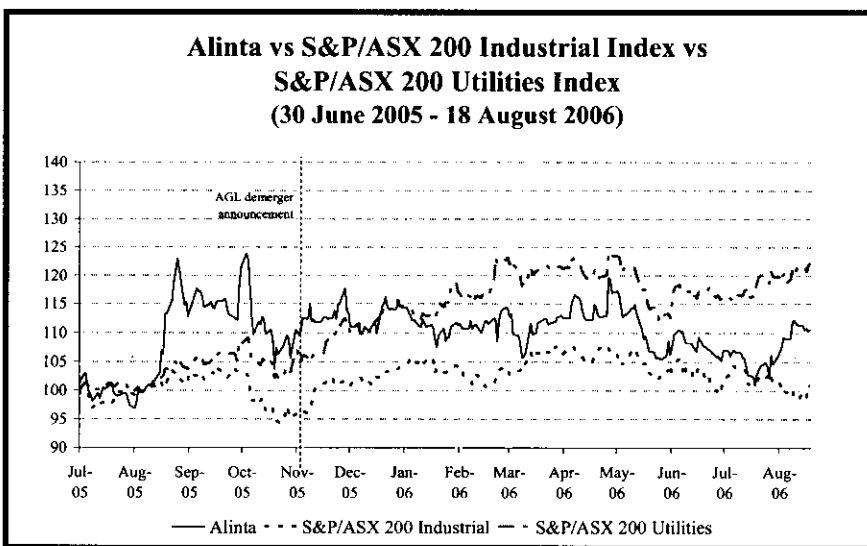
Alinta is a top 100 company, a member of all major indices and has no limitations on free float. Since January 2001 (and particularly since early 2003) it has consistently outperformed the S&P/ASX 200 Industrial Index and the S&P/ASX 200 Utilities Index (of which it represents approximately 14%):

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Source: IRESS

From June 2005 to mid January 2006 Alinta broadly performed in line with the S&P/ASX 200 Utilities Index (except for out performance in the period in which the AIH public offering was announced). With AGL representing approximately 44% of the S&P/ASX 200 Utilities Index, this index mirrors movements in AGL's share price. In the period since announcement of AGL's demerger proposal to the general market correction during May 2006, Alinta underperformed this index:



Source: IRESS

During May 2006 Alinta's share price declined by 6.9%, underperforming the S&P/ASX 200 Industrial Index (fall of 5.4%) and the S&P/ASX 200 Utilities Index (fall of 4.6%). Until August 2006 Alinta generally performed in line with the S&P/ASX 200 Industrial Index and underperformed the S&P/ASX 200 Utilities Index. However, during August 2006 it has outperformed both indices.

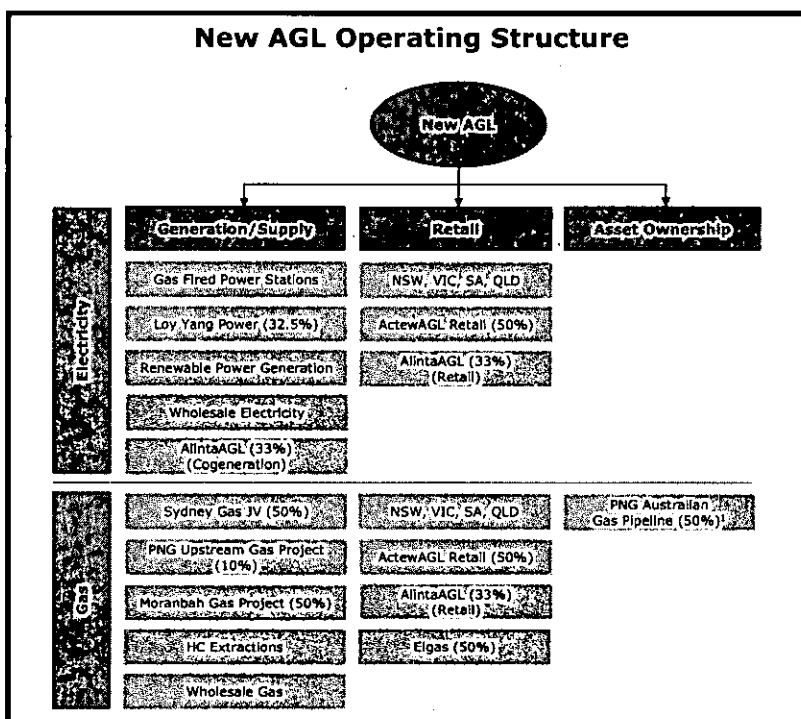
5 Profiles of Companies Following Implementation

5.1 New AGL

5.1.1 Operations and Strategy

New AGL will be a large listed Australian energy company with operations across eastern Australia as well as Western Australia (via its 33% interest in AlintaAGL) and Papua New Guinea. It will comprise AGL's current retail, wholesale and generation assets (described in Section 3.2(i)) but will also have a 50% interest in the proposed greenfields development PNG Australian Gas Pipeline (described in Section 3.2(ii)) and a 33% interest in AlintaAGL (described in Section 5.3). A detailed description of New AGL is set out in Section 2 of the AGL Scheme Booklet and the following points should be noted:

- full ownership of AlintaAGL may transfer to New AGL over the next five years (refer Section 5.3.3); and
- the focus is project delivery for the PNG Australian Gas Pipeline, not long term ownership.



Note: (1) APT holds a first right to purchase an interest of at least 10% in the PNG Australian Gas Pipeline (see Section 3.2(ii)).

New AGL will continue to pursue the full service energy model to further grow its position in the competitive retail and merchant sectors of the energy market. It will be Australia's largest energy retailer with approximately 2.8³⁴ million energy customer accounts (of which over one million would be dual fuel accounts). It will own, and operate under, the "AGL" brand. New AGL will have approximately 1,800 employees.

New AGL's business strategy is to deliver consistent growth in earnings per share and total shareholder returns. Supported by a portfolio of generation assets, upstream gas investments and wholesale electricity and gas supply contacts, New AGL will seek to

³⁴ 3.5 million if ActewAGL Retail and AlintaAGL customer accounts are included.

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expand its retail and wholesale activities while controlling key business risks such as the security of gas supply and wholesale gas and electricity prices. In particular, it will pursue expansion of its retail base in Queensland by participating in the recently announced Queensland government sales process and the introduction of full retail contestability is introduced, anticipated to be in July 2007. It will also continue to pursue improvements in its systems and processes in order to improve customer service and profitability.

5.1.2 Earnings and Dividends

The pro forma financial performance of New AGL for the two years ended 30 June 2006 and the forecast financial performance for the year ending 30 June 2007 are summarised below:

New AGL – Pro Forma Financial Performance (\$ millions) ³⁵			
	Year end 30 June		
	2005 actual pro forma	2006 actual pro forma	2007 forecast pro forma
Revenue	3,550	3,804	4,188
EBITDA			
- Retail Energy		201	203
- Wholesale Energy			
- Wholesale Gas and Electricity and Power Generation		178	214
- Upstream Gas ³⁶		104	278
- Other		4	8
EBITDA	306	487	703
Depreciation and amortisation	(46)	(92)	(170)
EBIT	260	395	533
Equity accounted profits:			
- ActewAGL Retail ³⁷		15	12
- Elgas		13	13
- AlintaAGL		-	10 ³⁸
	32	28	35
Operating profit before interest and tax	292	423	568
Net interest expense	(6)	31	(61)
Operating profit before tax	286	454	507
Income tax expense	(93)	(149)	(195)
Profit after tax attributable to New AGL shareholders	193	305	312
<i>Statistics</i>			
<i>Earnings per share³⁹</i>	<i>42.2¢</i>	<i>66.9¢</i>	<i>77.6¢</i>
<i>Dividends per share⁴⁰</i>	<i>na</i>	<i>40.1¢</i>	<i>50.4¢</i>
<i>Payout ratio</i>	<i>na</i>	<i>60%</i>	<i>61%</i>
<i>Amount franked</i>	<i>na</i>	<i>100%</i>	<i>100%</i>
<i>Revenue growth</i>	<i>na</i>	<i>7.2%</i>	<i>10.0%</i>
<i>EBITDA growth</i>	<i>na</i>	<i>59.2%</i>	<i>44.4%</i>
<i>EBIT growth</i>	<i>na</i>	<i>51.9%</i>	<i>34.9%</i>
<i>EBITDA margin</i>	<i>8.6%</i>	<i>12.8%</i>	<i>16.8%</i>
<i>EBIT margin</i>	<i>7.3%</i>	<i>10.4%</i>	<i>12.7%</i>
<i>Interest cover</i>	<i>nmf</i>	<i>nmf</i>	<i>11.5x</i>

Source: AGL Scheme Booklet and Grant Samuel analysis

³⁵ There is no profit contribution due from the 50% interest in the PNG Australian Gas Pipeline until after 2009.

³⁶ Upstream Gas comprises the PNG Upstream Gas Project, Sydney Gas Joint Venture, Moranbah Gas Project and HC Extractions.

³⁷ ActewAGL Retail's earnings are New AGL's share of EBIT from the joint venture.

³⁸ AlintaAGL's earnings are New AGL's share of net profit after tax of AlintaAGL for the period from 25 October 2006.

³⁹ Based on weighted average shares on issue in 2005/06 of 456.1 million and in 2006/07 of 402.3 million assuming the effective cancellation of 78,904,997 of Alinta's shareholding on implementation on 25 October 2006.

⁴⁰ Based on paying out 60% of net profit after tax in 2005/06 and 61% in 2006/07.

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The financial information for New AGL has been prepared under AIFRS on the following basis:

- other than restating the actual results on an AIFRS basis there were no other pro forma adjustments to the 2004/05 results. There were no pro forma adjustments to the 2005/06 results;
- 2005/06 includes seven months of trading from the acquisition of Southern Hydro effective 1 December 2005 and profit contribution from the PNG Upstream Project from 16 January 2006;
- the 2006/07 forecast information takes into consideration New AGL's operating results and trading conditions for the period to 30 June 2006;
- assumes that the proposed transaction is implemented on 25 October 2006 (i.e. New AGL effectively assumes approximately \$970 million of net debt and acquires the 33% interest in AlintaAGL on 25 October 2006);
- accounting entries as a result of the application of AASB139 "Financial Instruments: Recognition and Measurement" have been excluded;
- excludes discontinued operations, non-recurring items and significant items. In particular, in 2005/06 it excludes any allowance for transaction costs associated with the proposed demerger, the Alinta Offer, the AGL Offer and the proposed transaction. In 2006/07 it excludes any allowance for transaction costs associated with the proposed transaction;
- reflects an allocation of 70% of AGL's unallocated corporate overheads; and
- excludes any allowance for future cost savings identified by AGL.

Detailed financial information for New AGL (including detailed assumptions underlying the forecasts) is set out in Section 2 of the AGL Scheme Booklet. The pro forma historical and forecast financial information has been prepared by AGL and reviewed by Deloitte and Deloitte Corporate Finance respectively. Deloitte's Investigating Accountant's Report and Deloitte Corporate Finance's Review of Directors' Pro Forma Financial Forecasts are set out in Annexures D and E respectively to the AGL Scheme Booklet.

New AGL is forecasting an increase in overall operating profit before interest and tax of approximately 34% in 2006/07. The main factors driving this improvement are:

- the first full year contributions from:
 - Southern Hydro which was acquired in December 2005 and is reflected in the increased contribution from Power Generation. The acquisition has the benefit of reducing AGL's wholesale electricity supply costs as existing hedge contracts expire and the Southern Hydro power stations are able to be fully integrated. These benefits are expected to emerge over a five year period; and
 - the PNG Upstream Gas Project which was acquired effective 16 January 2006 and Moranbah Gas Project which was acquired in June 2006. The contributions from these acquisitions are reflected in the substantial increase in the contribution from Upstream Gas;
- improved contribution from Loy Yang reflecting the benefits achieved as a result of its refinancing in November 2005; and
- the initial contribution from the 33% interest in AlintaAGL.

New AGL's effective tax rate in 2006/07 is forecast to be approximately 39% due to the tax rates applicable to its interest in the PNG Upstream Gas Project (e.g. there is a 50% tax rate on oil income in Papua New Guinea). New AGL's effective tax rate is expected to

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normalise beyond the forecast period as the contribution from other businesses increases proportionally to the contribution from Papua New Guinea oil revenue.

The level of future dividend payments is a matter for the board of New AGL depending on financial and other circumstances at the time. AGL anticipates that New AGL will distribute approximately 61% of 2006/07 net profit after tax as franked dividends to shareholders. Dividends are anticipated to be paid twice yearly (March and September) with New AGL's first dividend being for the period from implementation to 31 December 2006, payable in March 2007.

5.1.3 Financial Position

The pro forma financial position of New AGL as at 30 June 2006 is summarised below:

New AGL – Pro Forma Financial Position (\$ millions)	
	Pro Forma as at 30 June 2006
Debtors (net), prepayments and other assets	455.0
Unbilled revenue	426.6
Inventories	26.8
Creditors, provisions and other liabilities	(513.3)
Financial liabilities (net)	(75.5)
Net working capital	319.6
Property, plant and equipment (net)	988.7
Equity accounted investments in associates and joint venture entities	589.7
Exploration and evaluation assets	51.5
Oil and gas interests	633.4
Intangibles	2,051.9
Other assets (net)	9.1
Provisions	(28.9)
Financial assets (net)	8.1
Deferred tax liabilities (net)	(127.4)
Total funds employed	4,495.7
Cash	64.7
Interest bearing liabilities (incl. customer deposits)	(1,345.4)
Net borrowings	(1,280.7)
Net assets attributable to New AGL shareholders	3,215.0
<i>Statistics</i>	
Shares on issue (million)	377.0
Net assets per share	\$8.53
NTA per share	\$3.09
Gearing (net borrowings/shareholders' funds plus net borrowings)	28.5%

Source: AGL Scheme Booklet and Grant Samuel analysis

The pro forma financial position of New AGL has been prepared on the basis that the proposed transaction was implemented on 30 June 2006. Specifically, it:

- reflects the effective assumption of approximately \$970 million of Alinta's debt;
- reflects the use of \$400 million in external debt to fund the 33% interest in AlintaAGL (at a cost of \$367 million);
- reflects the acquisition of the 50% interest in the Moranbah Gas Project; and
- excludes any allowance for transaction costs in relation to the proposed transaction (all of which are expected to be incurred by AGL prior to implementation).

A detailed pro forma financial position (including a description of the assumptions and adjustments made) is set out in Section 2 of the AGL Scheme Booklet. The pro forma financial position has been prepared by AGL and reviewed by Deloitte. Deloitte's Investigating Accountant's Report is set out as Attachment D to the AGL Scheme Booklet.

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The pro forma financial position shows New AGL will have net external borrowings of approximately \$1.3 billion and book gearing of 28.5%. It is intended that New AGL will adopt a capital structure consistent with maintaining a BBB long term credit rating and therefore remain "investment grade" enabling it to access public debt markets and trade in the wholesale energy market, particularly with government entity counterparties. Standard & Poor's has stated that it expects to assign New AGL a BBB Stable credit rating upon implementation of the proposed transaction.

The nature of the activities undertaken by New AGL necessitates the management of wholesale electricity and oil price risk through a substantial hedging portfolio. New AGL will continue to operate in accordance with existing AGL board approved hedging guidelines. Details of the derivative portfolio and the approach to hedging are set out in detail in Section 2 of the AGL Scheme Booklet.

Where necessary New AGL will also use derivative financial instruments to manage any exposure to interest rate and foreign exchange risk in accordance with existing board approved guidelines. Furthermore, following the acquisition of the 10% interest in the PNG Upstream Gas Project, AGL has, and will continue to need to manage the exposure to fluctuations in oil prices and the A\$/US\$ exchange rate. Further detail is provided in the AGL Scheme Booklet.

5.1.4 Directors and Management

New AGL's board will comprise executive director Paul Anthony (Managing Director and Chief Executive Officer) and five of the seven current non-executive directors of AGL (Mark Johnson (Chairman), Charles Allen, Carolyn Hewson, Max Ould and Graham Reaney).

The current AGL senior management will continue to manage New AGL (except that the current chief financial officer, Greg Hayes and company secretary, Jane McAloon have resigned and will leave during August/September 2006). Paul Anthony will be the chief executive officer and Stephen Mikkelsen will be the chief financial officer.

5.1.5 Capital Structure and Ownership

Following implementation of the proposed transaction New AGL will have 377,005,467 ordinary shares on issue. Former AGL shareholders (except Alinta) will collectively hold 100% of the New AGL shares on issue.

Barclays Global Investors Australia Limited is expected to be the largest substantial shareholder with a relevant interest of approximately 7.4% (based on its substantial shareholder notice dated 15 February 2006).

5.1.6 Cost Saving Programmes

New AGL will continue to implement the cost savings programmes commenced in AGL's Retail Energy and Corporate divisions (see Section 3.2). These programmes include cost savings of:

- \$50-60 million per annum to be achieved through a business model simplification project to be implemented over a 2-3 year period; and
- \$10 million per annum from IT efficiencies on the separation of the IT functions for the energy and infrastructure businesses.

In addition, in August 2006 a programme involving the restructuring of overheads, removing management layers and streamlining the organisation was commenced. The objective of this programme is to reduce costs and to increase efficiency and responsiveness. The potential cost savings from this programme have not yet been fully quantified but are in addition to the those anticipated under existing programmes.



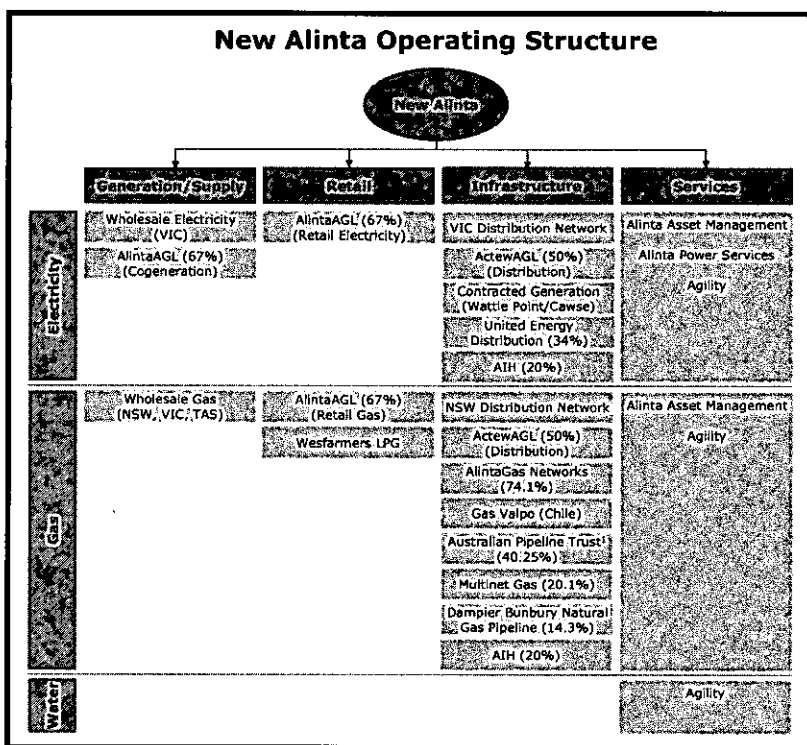
5.2 New Alinta

5.2.1 Operations and Strategy

New Alinta will be the largest Australian energy infrastructure owner and operator with around \$14 billion of infrastructure assets under management (including AIH). It will have operations throughout Australia encompassing:

- interests in energy distribution and transmission;
- contracted generation/supply assets;
- interests in marketing and retailing of energy in Western Australia; and
- energy infrastructure management and services.

New Alinta will comprise Alinta's current wholesale energy activities, infrastructure assets and asset management services (described in Section 4.2), AGL's current infrastructure assets (except for the proposed PNG Australian Gas Pipeline) (described in Section 3.7) and a 67% interest in AlintaAGL (described in Section 5.3). Immediately following implementation of the transaction New Alinta will have approximately 3,300 employees.



Note: (1) New Alinta's interest in APT comprises the 30% acquired from AGL under the proposed transaction and 10.25% acquired by Alinta on market during August 2006. In accordance with the court enforceable undertakings agreed with the ACCC, New Alinta is required to divest all units in APT by an agreed date.

Full ownership of AlintaAGL may transfer to New AGL over the next five years (refer Section 6.4). Alinta's interest in AGL will effectively be cancelled as part of the proposed transaction. Accordingly, there will be no cross ownership between New Alinta and New AGL. However, there will be some contractual business relation (e.g. New AGL will take all the electricity generated by Wattle Point Wind Farms).

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New Alinta will continue to pursue the business strategy of optimising core businesses and pursuing new growth opportunities. In this regard, the current relationship between Alinta and AIH will be maintained (as evidenced in a binding memorandum of understanding executed on 14 August 2006) and discussions are to commence regarding the possible acquisition by AIH of some of the AGL infrastructure assets. Post implementation, New Alinta intends to review its structure and operations and implement proposals to improve performance. To this end, New Alinta estimates that synergies of at least \$60 million per annum (\$55 million in present value terms) will be realised by 2009 from reductions in staffing, outsourcing and cost management (see Section 5.2.6).

5.2.2 Earnings and Dividends

The pro forma forecast financial performance of New Alinta for the two years ending 31 December 2007 is summarised below:

New Alinta – Pro Forma Financial Performance (\$ millions)		
	Year ending 31 December	
	2006 pro forma	2007 pro forma
Revenue	2,096.7	2,315.7
EBITDA		
- Energy Distribution	388.5	391.5
- Asset Management Services	176.8	226.7
- Energy Markets	87.2	84.4
- Power Generation	18.9	49.4
- Wesfarmers LPG	20.3	29.3
- Other ⁴¹	(34.5)	(47.9)
EBITDA	657.2	733.4
Depreciation and amortisation	(108.4)	(128.4)
EBIT	548.8	605.0
Other income	16.3	16.3
Equity accounted profits ⁴²	62.1	63.8
Significant items ⁴³	(63.9)	(1.9)
Operating profit before interest and tax	563.3	683.2
Net interest expense	(262.4)	(270.6)
Operating profit before tax	300.9	412.6
Income tax expense	(86.8)	(116.9)
Profit after tax	214.1	295.7
Outside equity interests ⁴⁴	1.4	2.8
Profit after tax attributable to New Alinta shareholders	215.5	298.5
<i>Statistics</i>		
Earnings per share ⁴⁵	52.0¢	59.0¢
Dividends per share	46.0¢	50.0¢
Payout ratio	88.5%	84.7%
Amount franked	100%	100%
Revenue growth		10.4%
EBITDA growth		11.6%
EBIT growth		10.2%
EBITDA margin	31.3%	31.7%
EBIT margin	26.2%	26.1%
Interest cover	2.5x	2.7x

Source: AGL Scheme Booklet, Alinta Scheme Booklet and Grant Samuel analysis

⁴¹ Other includes unallocated expenses and corporate head office costs.

⁴² Including 50% share of profits of ActewAGL Distribution and 30% share of profits of APT.

⁴³ Significant items include one-off restructuring costs including redundancy costs (primarily relating to Asset Management Services), transaction costs and IT transition costs.

⁴⁴ Relates to New AGL's 33% interest in AlintaAGL.

⁴⁵ Basic earnings per share before significant items. Based on weighted average number of shares on issue of 498.4 million shares in 2006 and 509.4 million in 2007.

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The New Alinta Forecast has been prepared on the following basis:

- assumes proposed transaction is implemented on 1 January 2006;
- includes financial performance for AGL Infrastructure (as set out in Section 5.2.7) aligned to 31 December year end primarily by adjusting for seasonality in the gas networks;
- consolidation of AlintaAGL and interest payable at a rate of 9.8% to New AGL on \$247.0 million loan note facility extended to AlintaAGL;
- includes forecast cost savings and synergies of \$22.6 million in 2006 and \$55.2 million in 2007 (see Section 5.2.6) and associated costs to implement (\$42.3 million in 2006 and \$1.9 million in 2007);
- includes expensed transaction costs of \$6.8 million in 2006;
- no allowance for Alinta's fully debt funded acquisition of a 10.25% interest in APT; and
- no allowance for APT's takeover offer for GasNet (announced on 22 August 2006).

Detailed pro forma forecast financial information for New Alinta is set out in Section 4 of the AGL Scheme Booklet and Section 3 of the Alinta Scheme Booklet. The pro forma financial information has been prepared by Alinta and reviewed by PwC Securities. PwC Securities' Investigating Accountant's Report is set out as Annexure C to the Alinta Scheme Booklet.

New Alinta will retain Alinta's accumulated franking credit balance (after allowing for the payment of dividend to Alinta shareholders prior to implementation). As almost all of New Alinta's taxable income will be generated in Australia, it is expected to be able to pay fully franked dividends.

The level of future dividend payments is a matter for the board of New Alinta depending on financial and other circumstances at the time. Dividends are anticipated to be paid twice yearly (March and September) with New Alinta's first dividend payable in March 2007.

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5.2.3 Financial Position

The pro forma financial position of New Alinta as at 30 June 2006 is summarised below:

New Alinta – Pro Forma Financial Position (\$ millions)	
	Pro Forma as at 30 June 2006
Debtors (net), prepayments and other assets	465.6
Inventories (net)	13.8
Creditors, provisions and other liabilities	(360.7)
Net working capital	118.7
Property, plant and equipment (net)	4,649.3
United Energy Distribution redeemable preference shares	124.5
Equity accounted investments	1,033.5
Goodwill and intangibles	2,189.6
Other receivables and investments	255.9
Deferred tax liabilities (net)	(358.9)
Tax provision	(1.3)
Provisions	(26.6)
Other liabilities (net)	(9.4)
Total funds employed	7,975.3
Cash	121.1
Interest bearing liabilities	(4,259.7)
Net borrowings	(4,138.6)
Net assets	3,836.7
Outside equity interests	(120.0)
Net assets attributable to New Alinta shareholders	3,716.7
<i>Statistics</i>	
Shares on issue (million)	503.8
Net assets per share	\$7.62
NTA per share	\$3.27
Gearing (net borrowings/shareholders' funds plus net borrowings)	51.9%

Source: AGL Scheme Booklet, Alinta Scheme Booklet and Grant Samuel analysis

The pro forma financial position of New Alinta has been prepared on the basis that the proposed transaction was implemented on 1 January 2006. Specifically, it:

- recognises all aspects of the proposed transaction including the acquisition of AGL Infrastructure (including net debt of \$3.104 billion), realisation of the existing investment in AGL (i.e. 78,904,997 shares held effectively cancelled and either the exercise of the call options over the remaining Alinta shareholding in AGL or the sale of the 12 million AGL shares the subject of those options to GSJBW/UBS), the sale of a 33% interest in AlintaAGL and the transfer of approximately \$970 million in debt to New AGL;
- recognises the \$247 million loan notes payable to New AGL in relation to AlintaAGL and the 33% outside equity interest of New AGL in AlintaAGL;
- recognises conversion of the RePS;
- reclassification of Wattle Point Wind Farm to a finance lease;
- makes no allowance for Alinta's fully debt funded acquisition of a 10.25% interest in APT. At 22 August 2006, Alinta had acquired 28.6 million units at a cost of approximately \$142.9 million; and
- makes no allowance for APT's takeover offer for GasNet.

A detailed pro forma financial position (including a description of the assumptions and adjustments made) is set out in Section 4 of the AGL Scheme Booklet and Section 3 of the Alinta Scheme Booklet. The pro forma financial position has been prepared by Alinta and reviewed by PwC Securities. PwC Securities' Investigating Accountant's Report is set out as Annexure C to the Alinta Scheme Booklet.

The pro forma financial position shows New Alinta will have net external borrowing of approximately \$4.1 billion and gearing of 51.9%. Alinta has approached Standard &

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Poor's with a view to obtaining a long term corporate credit rating of BBB for New Alinta (Alinta's current rating is BBB on a negative credit watch). On this basis New Alinta would remain "investment grade" enabling it to access public debt markets.

5.2.4 Directors and Management

New Alinta's board will consist of a minimum of seven directors of whom at least three at implementation date must be acceptable to both Alinta and AGL. It is currently intended that the New Alinta board would comprise the seven current Alinta directors (John Poynton (Chairman), John Akehurst, Fiona Harris, Tim Healy, Tina McMeekan, Michael Wilkins and Bob Browning (Managing Director)).

Alinta's existing operational management team is to remain in place. Bob Browning and Stephen Pearce will continue as Chief Executive Officer and Chief Financial Officer respectively. Further details of this senior management team are set out in Section 3.6 of the AGL Scheme Booklet and Section 2.7 of the Alinta Scheme Booklet.

5.2.5 Capital Structure and Ownership

Following implementation of the proposed transaction New Alinta will have approximately the following securities on issue:

- 504,980,084⁴⁶ ordinary shares; and
- 8,003,267⁴⁷ options over unissued ordinary shares.

Former Alinta shareholders will collectively hold approximately 54% of the New Alinta ordinary shares and former AGL shareholders (except for Alinta) will collectively hold approximately 46%. On a fully diluted basis (i.e. assuming all Alinta options are exercised), AGL shareholders will hold shares equivalent to approximately 45% of New Alinta and Alinta shareholders will hold 55%.

Barclays Global Investors Australia Limited which holds interests of 4.85% and 6.08% respectively in Alinta and AGL is expected to be the only substantial shareholder in New Alinta with a relevant interest of approximately 6%.

5.2.6 Cost Savings and Synergy Benefits

Alinta has estimated that synergies of \$60 million per annum will be realised from the integration of the AGL Infrastructure assets by 2009 (i.e. \$55 million in present value terms). These synergies are expected to be derived primarily from reductions in staffing, elimination of duplication and the benefits from increased scale (e.g. in procurement) and a review of corporate support functions (e.g. IT, administration, property costs and management practices). In particular, it is expected that the combination of the asset management businesses will generate approximately \$54.0 million of the savings with corporate services accounting for \$6 million per annum. These cost savings are expected to emerge by 2009. The once-off cost to achieve these synergies has been estimated at \$35.6 million (primarily relating to redundancies) with one-off IT transition and set up costs of \$6.55 million in 2006 and \$1.9 million in 2007 (see Section 4.6 of the AGL Scheme Booklet and Section 3.6 of the Alinta Scheme Booklet).

In addition, New Alinta will be able to take advantage of the tax benefits from the ability to write up the cost basis of AGL's gas and electricity networks as a result of the proposed transaction. The increased cost basis would then be eligible to be depreciated for tax purposes, giving rise to substantial tax savings for the acquirer (relative to the tax currently paid by AGL) (see Section 7.3.1 of this report for more details on the tax uplift).

⁴⁶ After allowing for conversion of Alinta RePS and an assumed level of participation in the dividend reinvestment plan for Alinta's interim dividend.

⁴⁷ The Alinta options are to effectively be cancelled in exchange for New Alinta options substantially on the same terms and value. The number of New Alinta options on issue following implementation is currently uncertain and will not be determined until closer to that time.

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5.2.7 AGL Infrastructure

Financial Performance

For the purposes of the Alinta Scheme Booklet, Alinta has presented financial historical information for AGL Infrastructure for the two years ended 30 June 2006 and a pro forma financial forecast for the year ending 30 June 2007. In doing so Alinta has had regard to financial information for AGL Infrastructure on a 30 June year end basis provided by AGL.

Alinta's pro forma financial performance for AGL Infrastructure for the three years ending 30 June 2007 is summarised below:

AGL Infrastructure – Pro Forma Financial Performance (\$ millions)			
	Year end 30 June		
	2005 actual pro forma	2006 actual pro forma	2007 forecast pro forma
Revenue ⁴⁸	770.3	853.7	956.9
EBITDA			
- Gas Networks	204.4	192.6	201.9
- Electricity Networks	103.0	106.7	99.4
- Agility	66.8	76.2	85.3
- Gas Valpo	8.5	20.3	21.6
- Power Generation ⁴⁹	5.6	14.6	21.3
- Other	2.8	1.6	1.4
EBITDA	391.1	412.0	430.9
Depreciation and amortisation	(113.1)	(113.6)	(125.4)
EBIT	278.0	298.4	305.5
Equity accounted profits:			
- ActewAGL Distribution ⁵⁰	32.5	33.9	34.2
- APT	19.2	21.8	19.3
	51.7	55.7	53.5
Operating profit before interest and tax	329.7	354.1	359.0
<i>Statistics</i>			
Revenue growth	na	10.8%	12.1%
EBITDA growth	na	5.3%	4.6%
EBIT growth	na	7.3%	2.4%
EBITDA margin	50.8%	48.3%	45.0%
EBIT margin	36.1%	35.0%	31.9%

Source: AGL Scheme Booklet, Alinta Scheme Booklet and Grant Samuel analysis

The financial information for AGL Infrastructure has been presented by Alinta on the following basis:

- prepared only to operating profit before interest and tax level as the future funding structure will differ to prior years;
- historical financial information has been derived from information provided by AGL which is extracted from the audited financial statements of AGL, adjusted to reflect changes in operations and excluding the impact of significant one-off transactions; and
- the forecast financial performance as provided by AGL.

Detailed forecast financial information for AGL Infrastructure (including detailed assumptions underlying the forecasts) is set out in Section 4 of the AGL Scheme Booklet

⁴⁸ Excluding intersegmental revenue.

⁴⁹ Power Generation includes Wattle Point Wind Farm and Cawse Cogeneration Facility.

⁵⁰ ActewAGL Distribution earnings are New Alinta's share of EBIT of the joint venture.

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and Section 3 of the Alinta Scheme Booklet. The pro forma forecast financial information in relation to AGL Infrastructure was based on data provided by AGL for which AGL is responsible and PwC Securities reviewed that data. PwC Securities' Investigating Accountant's Report is set out in Annexure C to the Alinta Scheme Booklet.

Financial Position

The pro forma financial position of AGL Infrastructure as at 30 June 2006 is summarised below:

AGL Infrastructure – Pro Forma Financial Position (\$ millions)	
	Pro Forma as at 30 June 2006
Debtors (net), prepayments and other assets	108.4
Inventories (net)	4.6
Creditors, provisions and other liabilities	(102.7)
Net working capital	10.3
Property, plant and equipment (net)	3,613.7
Equity accounted investments	786.7
Goodwill and other intangibles	350.5
Deferred tax liabilities (net)	(696.0)
Tax provision	(63.3)
Provisions	(23.6)
Other assets (net)	22.1
Total funds employed	4,000.4
Cash	44.3
Interest bearing liabilities	(3,148.7)
Net borrowings	(3,104.4)
Net assets	896.0

Source: AGL Scheme Booklet and Alinta Scheme Booklet

A detailed pro forma financial position (including a description of the assumptions and adjustments made) is set out in Section 4 of the AGL Scheme Booklet and Section 3 of the Alinta Scheme Booklet. The pro forma financial position of AGL Infrastructure is based on data provided by AGL. PwC Securities has reviewed that data. PwC Securities' Investigating Accountant's Report is set out as Attachment C to the Alinta Scheme Booklet.



5.3 AlintaAGL

5.3.1 Operations

Under the proposed transaction AlintaAGL is to be formed as a joint venture company between New AGL and New Alinta. It will comprise Alinta's Retail Energy businesses (known in this report as "WA Retail") and Cogeneration interests which are described below:

WA Retail

WA Retail is a retailer of gas and electricity in Western Australia under the "Alinta" brand. Alinta is the incumbent retailer of gas in the state but only commenced electricity sales in July 2005.

▪ Retail Gas

WA Retail sources natural gas from the North West Shelf gas fields, offshore of Dampier in Western Australia. The gas is delivered to the populated areas of Western Australia through the Dampier Bunbury Natural Gas Pipeline to customers in the South Western coastal area and through the Goldfields Pipeline to customers in the Kalgoorlie-Boulder area via AlintaGas Networks. WA Retail does not market to customers outside these areas. In addition, WA Retail supplies customers in Albany with reticulated LPG.

The residential gas market in Western Australia is relatively mature. The distribution network passes approximately 73% of homes in the state and, of these, approximately 82% have a gas connection. WA Retail has approximately 540,000 customers, of which approximately 530,000 are residential customers (using gas primarily for water heating) with the remainder being commercial and industrial users. The customer base has grown by approximately 20,000 customers per year over the last five years reflecting the strong population growth in Perth and surrounding areas. Notwithstanding that, approximately 80% of gas sold by WA Retail is supplied to commercial and industrial customers with a small number of large contracted industrial customers accounting for approximately 30% of total gas volume.

WA Retail sold approximately 50 petajoules (PJ) of gas in the year ended 31 December 2005. Historical and forecast gas volumes are shown below:

WA Retail – Volume of Gas Sold (PJ)						
Segment	Year end 31 December					
	2002 actual	2003 actual	2004 actual	2005 actual	2006 forecast	2007 forecast
Industrial and large commercial	33.6	34.2	35.8	37.8	40.0 ⁵¹	40.2 ⁵¹
Residential	9.2	9.7	10.1	10.9	10.8	11.2
Small and medium business	1.9	1.9	1.9	2.1	2.2	2.2
Total	44.7	45.8	47.8	50.8	53.0	53.6
<i>Statistics</i>						
<i>Volume growth</i>	<i>na</i>	<i>2.5%</i>	<i>4.4%</i>	<i>6.3%</i>	<i>4.3%</i>	<i>1.1%</i>

Source: Alinta

WA Retail's gas sales volumes have grown steadily in recent years with further growth expected from:

- increasing demand from industrial users, particularly in the mining sector; and
- new residential connections driven by population growth in Western Australia.

⁵¹ Forecast gas volumes for the industrial and large commercial segment includes 0.6 PJ sold to AlintaGas Networks.

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WA Retail's sales volumes growth is forecast to be relatively flat in 2007 reflecting customer churn expected from increased competition in the residential and small commercial retail sector. Although accounting for a minority of gas volume, residential customers are an important contributor to WA Retail's profits. The ongoing success of WA Retail's activities is dependent on:

- renewal of long term gas supply contracts to large industrial customers;
- managing the loss of profitable customers in the residential segment when full retail contestability occurs;
- maintaining and growing its customer base by securing new connections and minimising churn;
- matching the volume and price of negotiated gas supply arrangements to the volumes and tariffs of gas supplied to customers;
- continued cost control particularly in relation to the mass market (e.g. billing, enquiries, bad debt and other functions); and
- growth in the Western Australian gas market.

The market for large gas customers (i.e. usage greater than 1 TJ per annum) has been fully contestable in Western Australia since 1 January 2002. Full retail contestability for residential customers was introduced in 2004, however, Synergy (the government owned incumbent electricity retailer)⁵² is currently excluded from selling to residential and small commercial customers (defined as using less than 1 TJ per year). This moratorium is expected to be amended by the State Government in mid-2007.

There are currently no competitors to WA Retail licenced for the residential segment in the areas serviced by AlintaGas Networks. WA Retail's competitor in the commercial and industrial segments is Synergy. As of December 2005, competitors had won approximately 10% of the contestable market from WA Retail. As the incumbent retailer, WA Retail expects to face increased competition which may have an impact on its market share and profit margins.

The maximum tariffs at which WA Retail may sell gas to residential customers are regulated and rise according to the national consumer price inflation index. WA Retail's current residential tariffs are at the regulated maximum level. Tariffs for industrial users are negotiated and typically contracted for periods of 2-5 years.

As a retailer to residential and small business customers, WA Retail relies on the recognition and image of the "Alinta" brand. WA Retail has committed significant financial resources to developing the brand, including sponsorships of the Fremantle Dockers and Perth Zoo.

To support recognition of the "Alinta" brand outside of natural gas, WA Retail also promotes a gas, plumbing and electrical fitting business (Alinta Assist) operated by an independent contractor. Alinta Assist employs tradesmen to fit gas appliances to residential and small business customer premises.

▪ Retail Electricity

WA Retail commenced electricity sales in July 2005 to customers in the South West Interconnected System (the network covering the south western area of Western Australia and the Goldfields region surrounding Kalgoorlie).

⁵² Synergy retails electricity in the south western area of Western Australia. Synergy was formed on the disaggregation of Western Power Corporation in April 2006.

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WA Retail sources electricity primarily from its own cogeneration plant at Pinjarra and the Alinta Wind Farm. Electricity may also be sourced from Verve Energy⁵³ and other Western Australian generators when required. Electricity is delivered to customers over the transmission and distribution network owned by Western Power Corporation.

The electricity market in Western Australia is partially deregulated, with full retail contestability for large customers (defined as usage exceeding 50 MWh per annum). However, the residential market is served exclusively by Synergy and retail contestability in this segment is not expected to be introduced prior to 2010. Tariffs in the contestable segment of the market are negotiated and typically contracted for 2-5 years. Small-use customer tariffs (currently not applicable to WA Retail) are regulated to not increase until at least 2009.

WA Retail competes with a number of other retailers including Synergy, Perth Energy and Griffin Coal. Competition for very large customer accounts (exceeding 8,000 MWh per annum) is particularly intense. WA Retail has approximately 1,000 electricity customers and, in a short period, has become a substantial market participant (it expects to supply approximately 20% of customer electricity demand by early 2007). WA Retail is seeking to grow its electricity market share but will do so in conjunction with the contracting of further generation capacity. Owning cogeneration assets substantially reduces WA Retail's price risk in sourcing electricity. However, some risk remains for occasional periods of very high demand (e.g. hot summer days). This issue is being addressed by the development of Wagerup Units 1 and 2 which will initially serve as peaking plants (see below).

The success of WA Retail's electricity business is dependent on:

- profitably acquiring new customers;
- matching the price and volume of customer demand with contracted generation capacity; and
- controlling costs (particularly in relation to billing, customer enquiries, bad debt and other functions).

WA Retail's position as the incumbent gas retailer is an important advantage for the electricity business. Existing relationships with gas customers and the use of the "Alinta" brand enable WA Retail to market more effectively to new customers and will be of significant value when the residential electricity market becomes contestable. Customer service costs are also reduced to the extent that WA Retail can bundle electricity and gas sales together for its customers.

Cogeneration

Alinta's cogeneration interests comprise both operational plant and plants under construction.

Alinta has entered into arrangements with Alcoa to develop cogeneration facilities at Alcoa's alumina refineries at Pinjarra and Wagerup in south-west Western Australia. The cogeneration facilities use natural gas to generate both electricity and steam. Under the arrangements Alinta builds and owns the facilities (on land purchased from Alcoa) while Alcoa sources gas requirements (in respect of steam off-take) and operates and maintains the cogeneration plants. All electricity produced is marketed by Alinta while the steam is used by Alcoa in the refineries.

⁵³ Verve Energy is the primary electricity generator in Western Australia and was also formed on the disaggregation of Western Power Corporation in April 2006

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The commercial arrangements between Alinta and Alcoa provide Alinta with competitively priced electricity and Alcoa with both environmental and economic benefits in relation to steam production. The following facilities fall under the arrangements:

- Pinjarra Unit 1 (a 140 MW facility that was commissioned in late 2005) and Pinjarra Unit 2 (a 140 MW facility adjacent to Pinjarra Unit 1 which is under construction and is expected to commence operation in late 2006 and to be fully commissioned in February 2007). Both Pinjarra units are underpinned by electricity pre-sales; and
- Wagerup Units 1 and 2. These units are to provide a total of 351 MW of peak capacity and will initially serve as open cycle peaking plants, although they will be able to be converted to cogeneration at a later date. They are expected to be operational in open cycle mode by late 2007.

Commissioning of these units has underpinned Alinta's entry into the electricity retailing business in Western Australia.

Under the terms of operation for the Western Australian electricity market, the Wagerup cogeneration plants will receive capacity credits during each year of operation, effectively providing income to cover the capital cost of the open cycle gas turbines. Beyond that the business will receive revenue from a mix of capacity credits and electricity sales.

Cogeneration is considered the lowest cost form of electricity generation available in Western Australia. Alcoa's alumina refineries can support further cogeneration plants and represents considerable potential growth for AlintaAGL. Further opportunities to develop cogeneration units exist with the other parties operating alumina refineries in Western Australia.

Cogeneration plants are considered to be relatively low risk once operational. However, during the construction phase uncertainties exist in relation to matters such as cost of equipment (e.g. turbines), foreign exchange rates, availability of skilled labour, inclement weather and industrial disputes. Construction is financed by equity and limited recourse debt. The debt to capital ratio applied to date has been approximately 70%.

Alinta will seek to expand its cogeneration capacity while ensuring that it can profitably sell the electricity. Construction of further capacity is therefore governed to some extent by Alinta's ability to grow its retail electricity customer base.

5.3.2 Financial Information

New Alinta will fully consolidate AlintaAGL for accounting purposes and disclose an outside equity interest relating to New AGL's 33% interest in AlintaAGL. Detailed financial information relating to AlintaAGL has not been separately disclosed by either New Alinta or New AGL for the purposes of the proposed transaction but has been made available to Grant Samuel.

In relation to the forecast financial performance of AlintaAGL the following should be recognised:

- a loan note facility is being extended to AlintaAGL by New Alinta and New AGL in proportion to their shareholding to assist in the funding of the business;
- AlintaAGL commenced electricity retailing in July 2005 and the Pinjarra Unit 1 cogeneration facility was commissioned in March 2006. Pinjarra Unit 2 is expected to be fully commissioned in February 2007. Consequently, during the two years ended 31 December 2007 the revenue and profit contributions from electricity retailing and cogeneration will increase significantly;
- the balance of the development capital expenditure for Pinjarra Unit 2 will be paid in the six months to 31 December 2006; and

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- AlintaAGL is committed to significant capital expenditure in the second half of 2007 in relation to the development of Wagerup Units 1 and 2. However, there will be no contribution to earnings from these units in the forecast period.

The key assumptions underlying the AlintaAGL forecast are reflected in the assumptions underlying the Alinta Forecast and set out in Section 3.3(d) of the Alinta Scheme Booklet.

5.3.3 Governance and Management

New AGL and New Alinta will initially hold interests of 33% and 67% respectively in AlintaAGL. Changes in these shareholdings are to be governed by a Subscription and Call Option Deed and Shareholders' Agreement. The management of and operation of AlintaAGL is to be governed by the operation of the Shareholders' Agreement and the AlintaAGL Business Services Agreement.

Under the Subscription and Call Option Deed, New AGL has been granted two call options to acquire New Alinta's interest in AlintaAGL over a five year period:

- a call option for 17% of AlintaAGL (the "first call option") exercisable three years after implementation. The exercise price will be 17% of the value calculated by aggregating:
 - an 8% sustainable equity yield (based on the actual level of gearing) in relation to all cogeneration assets operating in 2009;
 - the total equity contributed by Alinta in relation to cogeneration assets under construction; and
 - 10 times EBITDA for the year ending 31 December 2009 for WA Retail³⁴.

New AGL will be able to exercise the first call option at any time during the three month period prior to the third anniversary of implementation of the proposed transaction; and

- a second call option for New Alinta's remaining interest in AlintaAGL (the "second call option") being:
 - a further 50% interest if New AGL exercises the first call option; or
 - a further 67% interest if New AGL has not exercised the first call option.

The second call option will be exercisable during the three month period prior to the fifth anniversary of implementation. New Alinta must provide a price for its remaining interest in AlintaAGL and if AGL does not exercise the option based on that price, then New Alinta must buy New AGL's interest for the same price per share.

The exercise of the call options may be accelerated if beneficial ownership of 50% or more of the voting shares of either New AGL or New Alinta is acquired by a third party.

The principal terms of the Shareholders' Agreement are summarised below:

- the AlintaAGL board will comprise two New Alinta directors and one New AGL director for the first three years following implementation. After the initial three year period board representation will be proportionate to ownership interests;
- certain board decisions (including, but not limited to, material change to the nature of the business, material acquisitions or disposals, security issuances, creating or granting security interests and incurring material liabilities) must be decided by unanimous resolution. All other board decisions will be by majority resolution;
- New AGL and New Alinta will grant royalty free licences to AlintaAGL permitting it to use all necessary intellectual property in the word/brand "AGL" and "Alinta" for a

³⁴ An adjustment will be made to the consideration paid if actual earnings differ from projected earnings.

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period which expires one year after AlintaAGL becomes wholly owned by either party;

- should a default of the Shareholders Agreement not be remedied, the non-defaulting shareholder will have a call option over all of the defaulting shareholder's shares in AlintaAGL. The price of the shares will be agreed between the parties or will be based on fair value as determined by an independent expert; and
- during the period in which AlintaAGL is jointly owned:
 - neither New AGL or New Alinta may dispose of its interests in AlintaAGL without the consent of the other party; and
 - there is no legal restraint on either New AGL or New Alinta competing with the joint venture.

If New AGL acquires 100% of AlintaAGL then:

- the licence to use the "Alinta" brand will terminate one year later but there will be no legal restraint on New Alinta re-entering the Western Australian retail energy market using the "Alinta" brand; and
- there are no legal restraints on New Alinta re-entering energy retailing or cogeneration businesses, either in Western Australia or elsewhere.

If New Alinta reclaims 100% of AlintaAGL then:

- the licence to use the "AGL" brand will terminate one year later but there will be no legal restraint on New AGL re-entering the Western Australian retail market using the "AGL" brand; and
- there are no legal restraints on New AGL re-entering energy retailing or cogeneration businesses in Western Australia.

In addition, New Alinta is to provide certain services to AlintaAGL under a separate services agreement. In particular, New Alinta will continue to manage AlintaAGL and will provide corporate systems and functions, access to IT systems, specified employees and development and project management services in relation to the cogeneration projects. These services will be provided on a full cost reimbursement basis in relation to cogeneration services and all other services for a fixed annual fee (escalated annually based on the consumer price index).



6 Evaluation of the Proposed Transaction

6.1 Summary

The proposed transaction resolves a situation which had the potential to reach a stalemate to the detriment of shareholders in both AGL and Alinta. It achieves the key strategic objectives that both companies had been seeking over the past few months.

Strategic and Other Considerations for AGL Shareholders

For AGL shareholders, the proposed transaction is effectively a development of the demerger that was initially proposed in October 2005. Shareholders will end up with a share in each of two independent listed companies:

- an integrated energy retail/wholesale/generation business (New AGL); and
- an infrastructure owner and asset manager (New Alinta).

The main differences to the original demerger are:

- New AGL will also own an interest (initially 33% but with the potential to go to 100%) in a Western Australian energy retailer and power generator (AlintaAGL);
- the infrastructure company will be a substantially larger business, combining the infrastructure assets and asset management businesses of both AGL and Alinta. However, AGL shareholders will own 46% of that larger company; and
- the infrastructure business will be managed by the current Alinta management and will have a different business model in which assets may be spun out over time into managed vehicles.

The demerger offered a number of benefits to AGL shareholders including:

- enhanced ability to pursue growth opportunities;
- the ability to put in place more appropriate financial structures;
- potential for higher aggregate sharemarket valuation; and
- flexibility for shareholders in managing their exposures.

The proposed transaction should also deliver these benefits together with a number of additional benefits:

- exposure to a larger and more diversified infrastructure asset base and access to additional management expertise;
- greater sharemarket liquidity from increased scale of the infrastructure company;
- the potential for substantial synergies between the AGL and Alinta Infrastructure businesses (in particular through the merger of Agility and Alinta's asset management businesses); and
- significant benefits through the ability to step up the tax cost basis of the AGL infrastructure assets.

Indeed, the merger of AGL Infrastructure with Alinta can be seen as an example of the potential to pursue growth opportunities that would have been opened up through the original AGL demerger proposal.

Strategic and Other Considerations for Alinta Shareholders

For Alinta shareholders, the proposed transaction is a further stage in the implementation of Alinta's corporate strategy to grow assets in its fields of expertise (energy products and infrastructure). However, it is a quantum leap in scale rather than an incremental step. The merger with AGL Infrastructure represents a unique opportunity to transform Alinta into by far the largest energy infrastructure owner and asset manager in Australia. In the absence of a transaction

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with AGL, Alinta's growth may have been more limited and gradual. Key attractions for Alinta shareholders include:

- the quality of the AGL infrastructure assets;
- the benefits of dramatically increased scale such as sharemarket liquidity, increased access to capital and diversity of asset exposure (geographic mix, operational risk, regulatory arrangements);
- the potential to capture substantial synergies through merging operations, particularly between Alinta's asset management businesses and AGL's Agility business. Alinta has a strong track record of extracting cost savings from its acquisitions;
- the financial flexibility arising from the reasonably moderate financial gearing of New Alinta; and
- the enhanced platform for pursuing further opportunities both in Australia and overseas.

The proposed transaction also removes any risks for Alinta shareholders from the current 19.9% holding in AGL. This investment represents approximately 60% of Alinta's market capitalisation (and was funded with \$1.2 billion of external debt and cash reserves).

Financial Considerations

In terms of the financial aspects of the transaction:

- shareholders in both companies are expected to enjoy an uplift in earnings per share and dividends per share as a result of cost savings, synergies and tax benefits:

Impact on Pro Forma 2007 Earnings and Dividends			
Entity	Before Proposed Transaction	After Proposed Transaction	Change
AGL shareholders			
Attributable earnings per share	96.5¢	113.7¢	17.8%
Attributable dividends per share	79.5¢	81.0¢	1.9%
Alinta shareholders			
Earnings per share	54.6¢	59.0¢	8.1%
Dividends per share	46.0¢	50.0¢	8.7%

Note: Assumptions underlying this analysis are set out in Section 6.4.

- the various elements of the transaction can be assessed individually from a valuation perspective:
 - the sale and purchase of AGL Infrastructure (excluding the proposed PNG Australian Gas Pipeline) for \$6.5 billion;
 - the effective cancellation of 78,904,997 of Alinta's shares in AGL for a price of \$19.14 per share;
 - the sale and purchase of the 33% interest in AlintaAGL for \$367 million (and associated call options); and
 - the issue of 230,462,963 shares in New Alinta to AGL shareholders at a price of \$10.80 per share.

Some aspects favour AGL shareholders while some favour Alinta shareholders. Overall, the terms of the transaction strike a reasonable balance between the competing interests of the two groups of shareholders and the net outcome is, in Grant Samuel's opinion, fair. In any event, they are terms that were negotiated at arm's length.

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Costs, Disadvantages and Risks

As with virtually all merger transactions, there are costs, disadvantages and risks (for both groups of shareholders).

For AGL shareholders, the key issues are:

- New AGL will be more highly geared than under the original demerger proposal with pro forma net debt of approximately \$1.3 billion and will have a fairly ambitious capital expenditure program (for new generation assets and the proposed PNG Australian Gas Pipeline). A downgrading of its credit rating could affect New AGL's business operations (e.g. for trading energy derivatives). New AGL has flagged that it may raise equity if required to implement growth initiatives;
- the effective cancellation of 78,904,997 of Alinta's shares in AGL and the increased debt reduces the market capitalisation of New AGL to around \$4.8 billion (in comparison to AGL's \$8.9 billion). The reduced size of New AGL may potentially reduce liquidity and decrease its attractiveness for some investors. On the other hand, New Alinta (of which AGL shareholders will hold 46%) will be substantially larger (over \$5 billion) than Alinta (\$2.8 billion);
- New AGL may not ultimately acquire all of AlintaAGL. In fact, New Alinta could end up with 100% of this business after five years (albeit that AGL shareholders will own 46% of New Alinta);
- the loss of the "Alinta" brand name if New AGL acquires 100% of AlintaAGL and the absence of legal restrictions on New Alinta re-entering the energy retailing and cogeneration businesses in Western Australia;
- the Alinta business model (which may involve some infrastructure assets owned by satellite entities but managed by Alinta) may not appeal to all AGL shareholders (and contrasts with that proposed under the demerger proposal). However, as shareholders in New Alinta, they will be shareholders in the "head" company not in a satellite entity subject to the management fees;
- their exposure to the 50% interest in the proposed PNG Australian Gas Pipeline will increase by approximately 21% (from 82.7% to 100%); and
- those shareholders who acquired their AGL shares prior to 20 September 1985 will forfeit their "pre CGT" status (although this will impact less than 5% of AGL's shareholders).

For Alinta shareholders, the key issues are:

- the reduced exposure to the Western Australian retail energy market through AlintaAGL (retail/wholesale/generation) and the possible complete exit from this business (albeit for value); and
- the dilution (from 100% to 54%) of their interest in the existing Alinta assets.

Issues common to both groups of shareholders include:

- that the proposed transaction is being undertaken on a "public markets" basis (i.e. without the benefit of detailed due diligence) and limited warranties are being provided in relation to the AGL Infrastructure assets and AlintaAGL; and
- integration risk exists to the extent to which estimated merger synergies are not achieved or take longer to achieve or that issues during integration of the businesses may impact on the existing operations.

These factors, while not inconsequential, do not outweigh the anticipated benefits.

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Conclusion

In summary, Grant Samuel believes that both groups of shareholders will be better off if the proposed transaction is implemented than if it is not. Accordingly, in Grant Samuel's opinion, the proposed transaction is:

- in the best interests of AGL shareholders; and
- in the best interests of Alinta shareholders.

Shareholders should also be aware that there is no stable status quo to which both companies can return. If the proposed transaction is not implemented, Alinta will be left with a shareholding in AGL of between 17.3% and 19.9% which is unlikely to be sustainable or something either company would wish to continue. A resumption of hostilities is probable in such circumstances. While a "winner" may emerge in due course, this is far from certain and the risks involved in such a scenario are unlikely to be acceptable for many shareholders.

6.2 Resolution of Potential Stalemate

AGL announced its demerger proposal on 31 October 2005. Following the release of the demerger scheme documentation, Alinta acquired a 19.9% stake in AGL (for cash) and put forward a proposal to merge the two companies by way of a scheme of arrangement. Alinta specifically acknowledged the merits of the demerger (in principle) and, in fact, its proposal involved spinning off the combined energy markets businesses of the combined group (retail/wholesale/generation) in due course after the merger.

Alinta's acquisition of the 19.9% stake was bold. AGL is a substantially larger company than Alinta. At the time, Alinta acquired its stake and put forward its merger proposal:

- AGL had a market capitalisation of approximately \$8.3 billion;
- Alinta had a market capitalisation of approximately \$2.9 billion; and
- Alinta's 19.9% stake in AGL (which was funded through \$1.2 billion of debt and the balance from cash reserves) represented approximately 60% of Alinta's market capitalisation and 150% of its shareholder's funds.

The relative sizes of the two entities also inevitably meant that Alinta's proposal was scrip based rather than cash based.

AGL rejected Alinta's proposal but it recognised the potential benefits of merging the operations of the two companies and put forward its own proposal through a takeover offer for Alinta on the same financial terms (but with a different management regime). AGL announced its offer for Alinta on 13 March 2006. AGL's response then caused Alinta to put forward a formal takeover for AGL (on the same terms as its initial merger proposal).

By late April 2006:

- Alinta owned 19.9% of AGL and had despatched its Bidder's Statement to AGL shareholders;
- AGL had lodged its Bidder's Statement and was about to despatch it to Alinta shareholders; and
- the Takeovers Panel had considered two applications from AGL in relation to Alinta's takeover offer, making a declaration of unacceptable circumstances in relation to the first and accepting undertakings from Alinta to provide additional and corrective disclosure in relation to the second.

By this stage, it was apparent to both parties that both offers faced significant hurdles in order to succeed and that there was a significant risk of a protracted battle for control but with the final result being a stalemate:

- AGL had rejected the Alinta offer and, despite its 19.9% shareholding, Alinta may have had difficulty obtaining more than 50.1% of AGL (on the proposed terms) in view of AGL's very large retail shareholder base. In addition, Alinta's ability to enhance its offer terms was

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hampered by the relative sizes of the companies. Any material improvement in the transaction terms would dilute existing Alinta shareholders with a potential adverse impact on the Alinta share price and hence the value of its offer; and

- AGL's offer did not provide a premium over Alinta's prevailing share price. In addition, Alinta has a loyal shareholder base that has enjoyed the benefits of strong performance over the previous four years.

There was a real likelihood that neither side would obtain control and complete the merger of the two businesses (there was also a remote technical risk that both sides could become entitled to more than 50.1% of each other, a situation with complex and uncertain legal ramifications).

The prospect of such an impasse is unlikely to be attractive to shareholders of either AGL or Alinta. Undoubtedly, a long, drawn out and hostile fight would have been to the detriment of both companies and their shareholders:

- the share prices of both companies would have remained "in limbo" with the uncertainty of the outcome having a negative effect on the ratings of both companies. It becomes difficult to gain or even retain the interest of institutional investors and broker analysts while these situations remain unsettled. They tend to lose interest until there is resolution; and
- senior management is inevitably distracted by these types of transactions. There is less focus on the ongoing operational businesses and other important strategic initiatives can be left in abeyance.

Even if a "winner" did emerge eventually, the cost to the victor could be high. The price of success can see many of the synergy benefits "paid away" to the target company shareholders and there can be damage to the relations with the staff and management of the target business. In addition, for Alinta shareholders there was a significant financial risk in relation to its investment in AGL. If it failed to gain control of AGL (i.e. if there was a stalemate), the size of the investment relative to Alinta means retaining it as a long term passive investment was probably not sustainable. In these circumstances, there would be a risk of financial loss if Alinta had to sell the parcel through the market. On the other hand, Alinta had effectively blocked AGL's own demerger plans.

At the same time both companies were cognisant of:

- the substantial synergy benefits available from a merger of the two businesses, particularly through merging Alinta's asset management businesses and AGL's Agility business. Other potential benefits included:
 - savings in head office functions; and
 - tax benefits from stepping up the cost basis of AGL's gas and electricity network assets (depending on the transaction structure); and
- the merits of demerging or separating:
 - energy markets businesses (retail, wholesale, generation); and
 - infrastructure and related management services.

The proposed transaction announced on 26 April 2006 resolves this difficult situation on a basis where AGL and Alinta are each able to achieve virtually all of their original strategic objectives and both groups of shareholders will share in the benefit of the synergies from merging the operations. It brings hostilities to an end and will enable the two new companies to immediately get on with managing their respective businesses to realise their potential.

In considering the merits of the proposed transaction, shareholders should also be aware that if the proposed transaction is not approved, there is no stable status quo to which both companies can return. Alinta will be left with a shareholding in AGL of between 17.3% and 19.9% which is arguably not a sustainable long term position. The most likely outcome in this situation is that hostilities would resume (i.e. both companies will reactivate their takeovers for each other). Shareholders would return to the situation they faced before. A renewed and protracted battle with the possibility of stalemate would once again be underway. The risks involved in such a scenario are unlikely to be acceptable for many shareholders of either company.



6.3 Strategic and Other Benefits

6.3.1 AGL Shareholders

For AGL shareholders, the proposed transaction is effectively a development of the demerger that was originally proposed in October 2005. If the proposed transaction is implemented, AGL shareholders will hold shares in:

- New AGL – an integrated energy markets business encompassing retail, wholesale and generation activities. These business operations are not regulated and generally operate in competitive environments alongside other retailers and/or energy producers. The focus of the business is on delivering consistent earnings growth and the key success factors are effective customer and market share management (through customer service, marketing, pricing strategies) and operational cost efficiency; and
- New Alinta – an infrastructure owner and asset manager. The asset ownership business is primarily engaged in activities where pricing is controlled by regulatory bodies. However, it will be underpinned by long term contracts with customers and natural geographic monopolies that allow for a stable and highly predictable cash income stream, the vast majority of which will be distributed to investors. At the same time the substantial service component of this business provides scope for:
 - income enhancement through operational improvements and growth in third party income; and
 - securing value adding acquisitions where the operational efficiencies can be realised.

The two companies will be independent. They will have different management teams and entirely different boards of directors. There will be no cross shareholdings or other relationships between them except for:

- the (initial) joint ownership (and funding arrangements) of AlintaAGL (the retail and generation activities in Western Australia) which may ultimately be wholly owned by one or the other of the companies; and
- normal commercial contracts such as:
 - transmission and distribution of gas and electricity by New Alinta for New AGL; and
 - contracted supply of electricity from New Alinta to New AGL from Wattle Point Wind Farm.

The main differences between the demerger proposal and the proposed transaction are:

- New AGL will have an interest in a Western Australian energy retail and generation business (AlintaAGL). Initially that interest is only 33% but, depending on the exercise of options, it could increase to 50% and subsequently to 100% (or revert to zero);
- while New AGL is primarily an energy markets business, it will retain the 50% interest in the proposed PNG Australian Gas Pipeline. AGL shareholders will have a higher level of exposure to this asset than they would have had under the demerger proposal (i.e. collectively they will own 100% of AGL's interest compared to 82.7%) but the interest is likely to be sold down as the project becomes more developed;
- the infrastructure company (New Alinta) will be a substantially larger business than AGL Infrastructure Limited (the infrastructure company which would have been listed following implementation of the demerger proposal) as it will combine the infrastructure assets of both Alinta and AGL. A brief comparison is set out below:

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Comparison of AGL Infrastructure Limited and New Alinta (\$ millions)		
Parameter	AGL Infrastructure Limited ⁵⁵ pro forma	New Alinta ⁵⁶ pro forma
Total assets	4,873	8,956
Net assets	641	3,837
Sales revenue	853	2,313
EBITDA (including equity accounted profits)	454	733
Market capitalisation (estimate) ⁵⁷	2,750	5,500

However, AGL shareholders (excluding Alinta) will hold 46% of New Alinta compared to 80.01% of AGL Infrastructure Limited;

- the infrastructure company (New Alinta) will, at least for five years, have an exposure to the AlintaAGL retail and generation business;
- the infrastructure investment will be run by a different management team (the Alinta management); and
- New Alinta will have a different business model to AGL Infrastructure in so far as:
 - it may spin out some infrastructure assets into more passive satellite vehicles which are separately listed and in which it may retain a minority investment and from which it earns a variety of management and services fees. This was the basis of the float of AIH (in which Alinta holds 20%) and may be replicated should it deliver enhanced shareholder returns. In this regard, the same strategy may be implemented in relation to some of the former AGL infrastructure assets (albeit over time). New Alinta will however remain at the head of the group, providing the critical asset management services and seeking new opportunities; and
 - Alinta has arguably been more aggressive than AGL in its pursuit of growth in infrastructure assets through acquisition (e.g. through the Aquila and Duke Energy transactions). This more aggressive approach is likely to continue.

The rationale for demerger was the view that energy markets businesses and infrastructure businesses had quite different risk/return profiles. The demerger offered a number of benefits to AGL shareholders:

- the ability to develop more appropriate and flexible financial structures consistent with the operational and financial characteristics of each business. The energy markets business (retail, wholesale, generation) is a more volatile business that places some constraints on the ability to utilise high levels of debt (due in part to the need for appropriate credit standing for trading in energy market derivatives). In contrast, an infrastructure ownership business with its inherently more stable cash flows can bear a much higher level of gearing. The "integrated" model of AGL created inefficiencies as the gearing notionally applied to the infrastructure assets had to be constrained to ensure a reasonable overall position. The separation of the businesses means they could each develop efficient capital structures and should be able to achieve a higher aggregate level of gearing;
- enhanced ability to pursue growth opportunities. It was believed that a pure infrastructure business would be better placed to secure acquisitions and to take up brownfields or greenfields projects because of:
 - a lower cost of capital and greater ability to take on debt;

⁵⁵ AGL Infrastructure Limited pro forma financial information as set out in the AGL Target's Statement (i.e. financial position as at 31 December 2005 and forecast financial performance for the year ending 30 June 2006).

⁵⁶ New Alinta pro forma financial information as set out in the Alinta Scheme Booklet (i.e. financial position as at 30 June 2006 and forecast financial performance for the year ending 31 December 2006).

⁵⁷ Based on notional share prices of \$6.00 and \$10.80 for AGL Infrastructure Limited and New Alinta respectively.

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- more focus by the market on cash flow based metrics (EBITDA or distribution yield) and therefore reduced impact from the high depreciation charges typical of new projects; and
- more attractive scrip (as a "pure play") to existing investors in other infrastructure assets;
- potential for higher aggregate sharemarket valuations compared to AGL standalone because of the way in which the market tends to apply different valuation metrics to the different businesses:
 - infrastructure owner/operators tend to have greater emphasis placed on distribution yield and EBITDA; and
 - price earnings, EBITDA and EBIT multiples appear to have a greater role in the market valuation of energy companies.

Each of the energy markets and infrastructure businesses would be rated by the market on the basis of its particular risk/return profile and would be able to be directly benchmarked against peer group companies. The price setting investor in each company would be the natural investors in the relevant business. There would also be increased transparency and more focussed research by analysts.

This potential was affirmed by the increase in the AGL share price from \$14.50 on the day prior to the announcement of the demerger on 31 October 2005 to over \$18.00 by January 2006;

- the potential for improved performance through increased board and management focus;
- flexibility for shareholders in managing their exposure. The integrated AGL structure meant shareholders had to choose to have an exposure to both the energy and the infrastructure businesses (in the proportion determined by AGL) or no exposure at all. The demerger gave investors the choice of investing in a higher risk energy business and a lower risk infrastructure business in whatever proportions they wished (and the ability to change that over time); and
- enhanced takeover potential. Takeovers are an important mechanism through which shareholders are able to maximise the value of their interests as bidders will typically pay a price that includes a premium for control. Impediments to takeover are generally negative for shareholders. AGL's size and mix of businesses created some impediments to takeover. Arguably, this is evidenced by the events of recent months:
 - Alinta's smaller size inhibited its flexibility in structuring an offer (e.g. offering cash);
 - Alinta's proposal envisaged demerging the energy markets business in due course rather than keeping the whole of the AGL business under one roof; and
 - no counterbidder has emerged during the last six months.

The smaller size and delineated businesses of the demerged companies was expected to increase the prospects of receiving a fully priced takeover bid.

The proposed transaction preserves and reinforces virtually all of these benefits and, in a number of significant respects, enhances the original demerger proposal:

- New AGL will, if the options in relation to AlintaAGL are exercised, have a wholly owned national footprint of retail and generation activities in gas and electricity (assuming it enters the Queensland market). Further, the Western Australian market has:
 - evidenced strong growth in recent years and this is expected to continue; and
 - has an attractive market structure in terms of the competitive landscape;
- New Alinta will be a much larger business than AGL Infrastructure Limited, offering a number of benefits to AGL shareholders:

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- a substantially greater market capitalisation (expected to be over \$5 billion) leading to a higher position in key ASX indices (e.g. S&P/ASX 50) and to greater market liquidity;
- a more diversified asset exposure, in particular in terms of geographic mix, operational risk and regulatory arrangements; and
- a stronger platform for pursuing new growth opportunities, be they bolt-on acquisitions, new sectors (e.g. water) or new markets (e.g. overseas jurisdictions);
- access to additional management expertise. In addition to AGL management that would have run AGL Infrastructure Limited, shareholders will now also benefit from Alinta's management expertise. Alinta management has a track record of delivering strong shareholder return performance;
- the scope to capture substantial synergies through merging operations. Both AGL and Alinta have identified the potential to achieve material cost savings (\$54 million per annum by 2009 or \$50 million in present value terms) through merging Alinta's asset management businesses and AGL's Agility business. The main areas for savings are:
 - reduction in employee numbers;
 - rationalisation of overheads and central administration; and
 - rationalisation of duplicate depots.Other areas of potential costs savings include head office cost savings (\$6 million per annum by 2009).
- substantial savings through the ability to step up the tax cost basis of AGL Infrastructure's wholly owned gas and electricity network assets. This step up was not available under AGL's original demerger proposal. At present, AGL's cost basis for its wholly owned network assets for tax purposes is approximately \$1.3 billion (even after adjustments for tax consolidation regime). An acquirer could be able to attribute a cost basis of around \$4 billion to these assets giving rise to annual tax savings in the order of \$45 million per annum.

The only aspects in which the proposed transaction arguably detracts from the benefits of the original demerger are that:

- while New Alinta will have no controlling shareholder and, in fact, will have an open register, its sheer size (it will be the largest listed energy infrastructure owner in Australia by a substantial margin) will inevitably limit the number of parties able to make a takeover offer for it; and
- neither New AGL or New Alinta are, at least for the first few years, "pure". New AGL will have an exposure to the proposed PNG Australian Gas Pipeline (at least until a level of maturity is reached) while New Alinta will own at least 50% of AlintaAGL (for up to five years).

The original demerger also had a number of disadvantages and risks including:

- the loss of operational synergies and the benefits of operational diversification;
- the potential for adverse changes to credit ratings with an associated impact for funding costs; and
- that some shareholders may prefer the "integrated" energy utility model of AGL.

These will continue to apply under the proposed transaction but are not considered to be materially adverse.



6.3.2 Alinta Shareholders

Since listing on the ASX in 2000 an important element of Alinta's strategy has been the pursuit of new growth opportunities. To this end it has developed a "strategic filter" which categorises the various directions in which the business could grow in terms of:

- activity (from exploration through transportation to retailing and trading);
- product sector (from gas and electricity through water to transport and telecommunications); and
- geography (from Western Australia through the east coast of Australia and overseas).

These elements are overlaid with types of services, market segments and capabilities. Alinta's strategy has essentially been to grow from its core business by acquiring assets that extend its boundaries but fall within its areas of expertise. Its immediate horizons encompass energy related businesses (from generation to retailing) within Australia and New Zealand.

Alinta has actively executed this strategy since listing with very successful results, for example:

- the development of the cogeneration business;
- the Aquila transaction (involving United Energy Distribution, Multinet Gas);
- acquisition of a 20% voting interest and 7.4% economic interest in the Dampier Bunbury Natural Gas Pipeline (economic interest is currently 14.3% but growing to 20% upon completion of agreed capital contributions); and
- the \$1.7 billion acquisition (and subsequent spin off) of assets from Duke Energy.

The proposed transaction can be seen as a natural extension of this strategy. The AGL infrastructure assets clearly fall directly within Alinta's desired areas for expansion (being energy transmission and distribution within Australia).

However, in view of the size of the merger (involving the acquisition of \$6.5 billion of infrastructure assets) it is a quantum leap in scale rather than an incremental step. The transaction represents a unique opportunity to transform Alinta into by far the largest energy infrastructure owner and asset manager in Australia. New Alinta will have:

- 100% ownership of the gas distribution networks in New South Wales (the largest single network in the country), 74.1% of the Western Australian gas distribution network, 50% of the Australian Capital Territory's gas distribution network and 34% of the gas distribution network for eastern and south eastern Melbourne;
- partial ownership of five gas transmission pipelines and a gas pipeline interconnect (primarily through AIH) plus a 30% interest in APT;
- ownership of electricity distribution networks in Victoria (one wholly and one partially) and the Australian Capital Territory (50%); and
- partial ownership of several power stations (through AIH).

A more detailed profile of New Alinta is set out in Section 5.2 of this Report.

From a financial perspective it will be substantially larger (not least in terms of market capitalisation) than the other listed energy infrastructure entities:

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Financial Comparison of Listed Australian Energy Infrastructure Entities⁵⁸ (\$ millions)

Entity	EBITDA	Total Assets	Net Assets	Market Capitalisation
New Alinta	733	8,956	3,837	5,500 ⁵⁹
SP Ausnet	625	6,947	2,582	2,700
Spark ^{60,61}	964	4,888	1,505	1,780
APT	196	2,032	582	1,177
DUET	524	6,010	988	1,105
Envestra	231	2,463	151	916
AIH ⁶¹	125	2,289	569	846
HDFUF	57	797	342	423
GasNet	77	951	193	348 ⁶²

In the absence of the proposed transaction, Alinta's growth may have been more limited and gradual. While there are a number of acquisition possibilities available to Alinta, particularly through consolidation of various fragmented ownership structures across the industry, none of them within Australia near the scale of AGL Infrastructure (and, in any event, not all are necessarily available given the ownership structures).

There are a number of important strategic and other attractions for Alinta shareholders arising from the proposed transaction:

- the AGL Infrastructure assets are high quality infrastructure assets with substantial scale and are underpinned by natural monopolies, established regulatory determinations and/or long term contracts;
- New Alinta will have greater stability in earnings and cash flows as a result of its much more diversified asset base in terms of:
 - geographic mix, introducing a substantial exposure to New South Wales and increasing the Victorian exposure. New Alinta (and its affiliates) will have a national footprint;
 - product sector, increasing Alinta's exposure to electricity distribution (and bringing a small exposure to water);
 - regulatory risk (e.g. further spreading of regulatory reset dates and dilution of the impact of individual regulatory decisions); and
 - operational risks (volume shifts, contract expiry or termination, supply problems, customer credit problems, catastrophes etc);
- the potential to extract significant synergies and tax savings through the merger. Alinta shareholders will capture 54% of the benefits above the level implicit in the \$6.5 billion acquisition price (see Section 6.5.2);
- while Alinta shareholders could ultimately lose all of the exposure to the WA retail and cogeneration businesses:
 - they will retain an exposure of at least 50% for the next five years; and
 - the sale mechanism of the final 50% should mean they are able to capture (54% of 50%) of the growth in the value of this business that is expected over the next few years as the retail electricity market opens up and as the cogeneration activities expand;

⁵⁸ Based on year 1 forecast EBITDA, last reported balance sheet and share prices as at 31 July 2006.

⁵⁹ Estimate based on notional \$10.80 share price.

⁶⁰ Based on 100% of earnings and assets underlying Spark's operations.

⁶¹ AIH and Spark were listed on a two instalment basis. The instalments are due in December 2006 and March 2007 respectively. The market capitalisation of each has been adjusted for the second instalment.

⁶² Based on share price as at 16 June 2006, the day prior to the announcement of Babcock & Brown Infrastructure's scrip offer (in association with APT) for GasNet's stapled securities. This bid has now been superseded as GasNet is currently subject to separate bids by Colonial First State Global Asset Management and APT.

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- market capitalisation should almost double (to more than \$5 billion) and New Alinta is expected to move into the S&P/ASX50 index. The much larger market capitalisation should lead to improved share trading liquidity. Access to capital should also improve;
- the larger market capitalisation and the position as the clear market leader in energy infrastructure and associated services should also lead to greater investor interest and analyst focus which should ultimately enhance New Alinta's market rating;
- New Alinta will have a reasonably modest level of financial gearing with \$4.1 billion of net debt and more favourable ratios than Alinta at present (including the effect of the AGL investment).

New Alinta – Pro Forma Gearing Analysis					
Year ended 31 December 2006					
Entity	Book Gearing ⁶³	Market Gearing ⁶⁴	Leverage Ratio ⁶⁵	Interest Cover ⁶⁶	Capital Service Ratio ⁶⁷
New Alinta	51.9%	42.9%	6.3x	2.5x	1.3x
Alinta ⁶⁸	63.7%	40.6%	9.2x	1.7x	0.9x

As a result, it will have an enhanced financial capacity in seeking further acquisitions and other growth opportunities and there should be less pressure to raise new equity;

- New Alinta will be a more substantial platform from which to pursue further opportunities in Australia and overseas. For example:
 - the expanded electricity distribution activities and asset management services will stand it in good stead, particularly if there is any further privatisation of these types of assets by the respective state governments;
 - through ActewAGL Distribution, New Alinta will have some exposure to, and experience of, the water industry which Alinta regards a natural extension of Alinta's business (and falls within "Horizon 2" of Alinta's strategic filter); and
 - the larger size will make it easier from a financial risk perspective to contemplate acquisition of meaningful overseas assets; and
- it eliminates any financial risks that currently arise from the 19.9% shareholding in AGL (and which will return if the proposed transaction is not implemented). In essence, these risks are:
 - the level of gearing created by the shareholding. Alinta raised \$1.2 billion in debt to partly fund the purchase of the shareholding which has increased pro forma net debt to \$1.8 billion; and
 - the potential value loss on realisation if Alinta sought to sell its interest through the market.

⁶³ Book gearing is net borrowings divided by shareholders' funds plus net borrowings.

⁶⁴ Based on Alinta share price as at 18 August 2006. New Alinta based on notional market capitalisation of \$5.5 billion.

⁶⁵ Leverage ratio is net borrowings divided by EBITDA and provides a measure of the level of debt supported by earnings.

⁶⁶ Interest cover is EBITDA divided by net interest.

⁶⁷ Capital service ratio is EBITDA divided by net interest plus cash distributions and provides a measure of how many times EBITDA covers payments to capital providers (debt and equity).

⁶⁸ The pro forma gearing figures for Alinta differ to those that can be calculated based on the disclosed pro forma financial information in the Alinta Scheme Booklet. Grant Samuel has adjusted the pro forma financial performance information for the net effect of the 19.9% stake in AGL. The adjustments made are detailed in footnote 71 to this report.



6.4 Financial Impacts

6.4.1 Earnings

The impact of the proposed transaction on earnings per share for both AGL and Alinta primarily reflects the merger of AGL Infrastructure with Alinta to form New Alinta and the effective cancellation of 78,904,997 (17.3%) shares in AGL. The effect on earnings per share for AGL and Alinta is demonstrated by calculating the pro forma earnings per share assuming that the proposed transaction was implemented on either 25 October 2006 or 1 January 2006 (depending on the respective company).

Effect on AGL

In absolute terms there is a decrease in earnings for AGL primarily because the earnings relating to AGL Infrastructure are transferred to New Alinta. However, the negative impact on earnings per share is offset in part by the acquisition of the 33% interest in AlintaAGL and the effective cancellation of 78,904,997 (17.3%) of Alinta's 90,904,997 shareholding in AGL (i.e. shareholders currently holding an 82.7% interest in AGL will own 100% of New AGL):

	AGL – Pro Forma Impact on Earnings Per Share		
	Year end 30 June ⁶⁹		
	2005 actual	2006 actual	2007 forecast
AGL (no transaction)	81.1¢	94.7¢	96.5¢
Growth		16.8%	1.9%
New AGL		66.9¢	77.6¢
Growth		na	-
<i>Increase/(decrease)</i>		(29.4%)	(19.6%)

Note: Assumes that the proposed transaction is implemented on 25 October 2006.

While there is a decline in pro forma earnings per share, AGL shareholders also need to take into account their share of New Alinta's earnings to determine the net impact (see below).

Effect on Alinta

There is a substantial increase in pro forma earnings for Alinta (reflecting the acquisition of AGL Infrastructure and the identified merger synergies) and, notwithstanding the issue of shares to AGL shareholders, an uplift in pro forma earnings per share in excess of 5%:

⁶⁹ Historical earnings per share from AGL Scheme Booklet, 2006/07 forecast earnings per share for AGL (no transaction) from AGL Target's Statement and 2006/07 forecast earnings per share for New AGL from AGL Scheme booklet.

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Alinta – Pro Forma Impact on Earnings per Share ⁷⁰			
	Year end 31 December		
	2005 actual	2006 forecast	2007 forecast
Alinta (no transaction and no AGL investment)	40.1¢	51.0¢	56.0¢
Growth	na	27.2%	9.8%
Alinta (no transaction but with AGL investment) ⁷¹	32.4¢	45.9¢	54.6¢
Growth	na	41.7%	19.0%
New Alinta ⁷²		52.0¢	59.0¢
Growth		na	13.5%
Increase/(decrease) (from adjusted Alinta)		13.3%	8.1%

Note: Assumes that the proposed transaction is implemented on 1 January 2006.

Effect on AGL Shareholders

For AGL shareholders there is a substantial increase in pro forma earnings per share following the proposed transaction when regard is had to the aggregate of their interests in both New AGL and New Alinta:

AGL Shareholders – Pro Forma Impact on Earnings per Share			
	Year end 30 June		
	2005 actual	2006 forecast	2007 forecast
AGL (no transaction)	81.1¢	94.7¢	96.5¢
Earnings per share attributable to AGL shareholders			
New AGL ⁷³		66.9¢	77.6¢
New Alinta ⁷⁴		31.8¢	36.1¢
Total		98.7¢	113.7¢
Increase/(decrease)		4.2%	17.8%

Note: New Alinta forecast earnings per share are for the equivalent 31 December year end as set out in the Alinta Scheme Booklet.

This analysis should be treated with caution due to the different year ends used. The implied increase in earnings per share if New Alinta is adjusted to a June year end is 15.2% for the year ending 30 June 2007.

6.4.2 Dividends

Dividends paid to New AGL and New Alinta shareholders will depend on the performance of each company. Notwithstanding that, pro forma forecast dividends have been presented for each company in the respective scheme booklets. Based on the pro forma forecast distributions both AGL and Alinta shareholders benefit from an increase in distributions per share under the proposed transaction:

⁷⁰ Calculated by reference to basic earnings per share which differs to the calculations in Table 3.1 of the Alinta Scheme Booklet which are based on diluted earnings per share.

⁷¹ The pro forma earnings per share figures for Alinta on a before transaction basis differ from that disclosed in the Alinta Scheme Booklet. Grant Samuel has adjusted pro forma net profit after tax for the net effect of the 19.9% stake in AGL. The adjustments made were:

- annual dividend income from AGL based on AGL's Target Statement;
- interest payable on the debt used to partially acquire the stake (tax affected); and
- interest income lost on the cash used to complete the acquisitions (tax effected).

No adjustment has been made for Alinta's fully debt funded acquisition of APT units during August 2006.

⁷² Assumes cost savings and synergies (of \$22.6 million in 2006 and \$55.2 million in 2007) and benefits of the uplift in the tax cost basis of the AGL infrastructure assets but excludes the costs of implementing the cost savings and other one off costs.

⁷³ Assumes that the proposed transaction is implemented on 25 October 2006.

⁷⁴ Assumes that the proposed transaction is implemented on 1 January 2006. Basic earnings per share of 52.0 cents and 59.0 cents for years ending 31 December 2006 and 31 December 2007 respectively multiplied by the exchange ratio of approximately 0.6117.

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AGL Shareholders

The effect of the proposed transaction on dividends per share is demonstrated by comparing the forecast dividends for AGL on a standalone basis to the pro forma forecast dividends per share of New AGL and New Alinta for the same period:

AGL Shareholders – Pro Forma Impact on Forecast Dividends			
	Year end 30 June		
	2005 actual	2006 forecast	2007 forecast
AGL (no transaction)	63.0¢	67.5¢	79.5¢
Dividends attributable to AGL shareholders			
New AGL ⁷⁵		40.1¢	50.4¢
New Alinta ⁷⁶		28.1¢	30.6¢
Total		68.2¢	81.0¢
Increase/(decrease)		1.0%	1.9%

Note: New Alinta forecast dividends per share are for the equivalent 31 December year end as set out in the Alinta Scheme Booklet.

AGL shareholders will benefit from a small increase in dividends per share. The analysis is also distorted by the different year ends of the companies and should be treated with caution.

Alinta Shareholders

Alinta shareholders are expected to benefit from an uplift of around 9% in their forecast dividends per share:

Alinta Shareholders – Pro Forma Impact on Forecast Dividends			
	Year end 31 December		
	2005 actual	2006 forecast	2007 forecast
Alinta (no transaction)	44.0¢	44.0¢	46.0¢
New Alinta		46.0¢	50.0¢
Increase/(decrease)		4.5%	8.7%

Note: Assumes that the proposed transaction is implemented on 1 January 2006 and the dividends proposed in the Alinta Scheme Booklet.

The uplift for Alinta shareholders reflects the increase in earnings per share combined with an increase in payout ratio (in comparison to Alinta standalone).

6.4.3 Financial Position

The pro forma financial position of New AGL and New Alinta as at 30 June 2006 on the basis that the proposed transaction was implemented on that date is summarised in Sections 5.1.3 and 5.2.3 of this report respectively. The impact of the proposed transaction on pro forma NTA and gearing is set out below.

⁷⁵ Assumes that the proposed transaction is implemented on 25 October 2006. Dividends per share for 2006/07 are based on 377 million shares outstanding (i.e. after the effective cancellation of 78,904,997 (17.3%) shares in AGL) at the time of payment of the dividend.

⁷⁶ Assumes that the proposed transaction is implemented on 1 January 2006. Dividends per share of 46.0 cents and 50.0 cents for years ending 31 December 2006 and 31 December 2007 respectively multiplied by the exchange ratio of approximately 0.6117.

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AGL – Pro Forma Impact on Financial Position at 30 June 2006

Parameter	AGL Before Transaction	New AGL After Transaction		
		Amount	Change	
			Amount	Proportion
NTA per existing share	\$5.18	\$3.09	(\$2.09)	-40.3%
Gearing ⁷⁷	41.1%	28.5%	(12.6%)	+30.7%

Note: Assumes that the proposed transaction is implemented on 1 July 2006.

The proposed transaction results in a decrease in AGL's pro forma NTA backing. The divestment of the capital intensive AGL Infrastructure changes the profile of New AGL's balance sheet with NTA decreasing from \$2.4 billion to \$1.2 billion (a 50% decrease). However, due to the effective cancellation of 78,904,997 shares, the impact on pro forma NTA backing per share is a 40% reduction.

New AGL's pro forma book gearing declines to around 28% which is consistent with gearing levels of Australian energy retailers/generators (see Section 6.8.1).

Alinta – Pro Forma Impact on Financial Position at 30 June 2006

Parameter	Alinta Before Transaction	New Alinta After Transaction		
		Amount	Change	
			Amount	Proportion
NTA per existing share	\$3.74	\$3.27	(\$0.47)	-12.6%
Gearing ⁷⁷	63.7%	51.9%	(11.8%)	+18.5%

Note: Assumes that the proposed transaction is implemented on 1 January 2006.

The proposed transaction results in a decrease in Alinta's pro forma NTA backing. The acquisition of AGL Infrastructure, the debt transfers and the sale of a 33% interest in AlintaAGL increases New Alinta's NTA from \$1.0 billion to \$1.6 billion (a 66% increase). However, due to the substantial issue of shares to AGL shareholders, New Alinta's NTA backing decreases to \$3.27 per share (a 12.6% decrease).

New Alinta's pro forma book gearing decreases to around 52%⁷⁸ which is below its Australian infrastructure peers (refer to Section 3.3 of Appendix 1). Should New Alinta spin out some of the AGL Infrastructure assets while retaining management of those assets, its gearing will reduce further.

⁷⁷ Gearing defined as net borrowings divided by shareholders' funds plus net borrowings.

⁷⁸ The pro forma gearing analysis for New Alinta does not reflect Alinta's fully debt funded acquisition of 10.25% of APT during August 2006. As at 22 August 2006 Alinta had acquired 28.6 million APT units at a cost of approximately \$142.9 million. The impact of these acquisitions on New Alinta's level of gearing is marginal. Further, in accordance with the undertakings agreed with the ACCC, New Alinta is required to divest these units by an agreed time.

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6.5 Value Analysis

6.5.1 Introduction

The proposed transaction involves a number of components each of which can be individually evaluated. However, the analysis should not focus on valuation differences or anomalies in individual components. Rather the evaluation should focus on the net outcome.

The components of the transaction are as follows:

Proposed Transaction – Net Consideration	
Component	Attributed Value (\$ millions)
AGL Infrastructure (excluding proposed PNG Australian Gas Pipeline)	6,500 ⁷⁹
Net debt relating to AGL Infrastructure assumed by New Alinta	(3,104)
Effective cancellation of AGL shares owned by Alinta	(1,510)
Alinta debt assumed by New AGL	970
33% interest in AlintaAGL	(367)
Net consideration (i.e. value of New Alinta scrip to be issued to AGL shareholders at notional \$10.80 per share)	2,489

The net consideration is subject to adjustment prior to implementation of the proposed transaction for the amount of APT dividend reinvested by AGL Infrastructure via the dividend reinvestment plan such that a 30% interest in APT is maintained.

Further, a working capital adjustment in relation to AGL Infrastructure will be determined but paid in cash between New AGL and New Alinta following implementation.

6.5.2 AGL Infrastructure

The proposed transaction attributes a value of \$6.5 billion to AGL Infrastructure (excluding the proposed PNG Australian Gas Pipeline). Grant Samuel has considered this value from two different perspectives:

(i) Overall Implied Multiples

The value of \$6.5 billion represents the overall following multiples of forecast pro forma earnings for AGL Infrastructure:

Parameter	Year end 30 June	
	2006 actual	2007 forecast
Pro forma EBITDA (adjusted)	13.0	12.6
Pro forma EBIT	18.4	18.1

The forecasts have been presented by Alinta based on information provided by AGL as described in Section 5.2.7. The forecasts do not include any allowance for synergies from merging the business with Alinta's operations.

⁷⁹ The parties have agreed values for the individual assets that comprise the total value of \$6.5 billion which have not been separately disclosed (except for Wattle Point Wind Farm and Gas Valpo which are subject to put options).

⁸⁰ Historical and forecast multiples based on EBITDA and EBIT of AGL Infrastructure including equity accounted profits. This differs from the presentation set out in Section 5.2.7 of this report. The financial information for AGL Infrastructure shows distributions from ActewAGL Distribution (i.e. a share of EBIT). Accordingly, for the purposes of these calculations, EBITDA has been adjusted to incorporate AGL Infrastructure's share of ActewAGL Distribution's EBITDA rather than distributions (i.e. adjusting for depreciation and amortisation).

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The EBITDA multiples are relatively high compared to listed peer group entities based on share prices as at 31 July 2006:

Sharemarket Ratings of Selected Listed Energy Infrastructure Entities					
Entity	Type ⁸¹	Market Capitalisation (millions)	EBITDA Multiple (times)		
			Historical	Forecast Year 1	Forecast Year 2
Distribution Infrastructure					
SP AusNet	E	A\$2,699.6	12.7	10.0	9.6
Spark ⁸¹	E	A\$1,780.3	na	9.5	9.3
DUET	E/G	A\$1,104.8	10.0	9.6	9.2
Envestra	G	A\$916.1	14.1	12.5	12.1
Vector	E/G	NZ\$2,460.0	11.8	9.4	9.4
Transmission Infrastructure					
APT	G	A\$1,176.8	13.2	12.1	11.6
AIH ⁸¹	G	A\$845.6	14.5	15.2	14.9
HDUF	E/G	A\$423.0	8.2	13.3	13.2
GasNet	G	A\$347.8 ⁸²	12.5	12.5	12.6

Source: Grant Samuel analysis (see Appendix 2)

Those businesses focussed on gas transmission trade at the highest forecast EBITDA multiples of around 11.5-13.0 (except for AIH which is at almost 15 times). EBITDA multiples for distribution based businesses are substantially lower but it must be recognised that most of these entities are predominantly involved in electricity distribution which has much higher capital intensity (i.e. capital expenditure as a proportion of EBITDA). Hence forecast EBITDA multiples are lower (at around 9.0-9.5 times except for Envestra at around 12 times but it is a gas distribution (and transmission) business). Alinta itself is trading around 10-11 times forecast EBITDA but this is a blended multiple of its various businesses (including retail).

Other factors that are relevant to a consideration of the implied multiples include the following:

- the AGL infrastructure assets are substantial, high quality assets that warrant a premium multiple;
- the AGL infrastructure business includes a substantial asset management business (Agility) which has a stronger growth profile than regulated infrastructure assets (Alinta is in a similar position) and could justify a higher multiple than for businesses that are passive asset owners. On the other hand, the AGL infrastructure business also includes riskier assets such as Gas Valpo;
- the AGL infrastructure business includes an electricity distribution business (approximately 20% of EBITDA) and such businesses trade at lower multiples than gas distribution businesses;
- the AGL infrastructure business on a standalone basis has a lower relative tax cost basis than any of its peers (approximately 35-40% of the market value of the assets). This increases AGL's cash tax payments relative to the other listed entities. Other things being equal this would suggest a lower multiple than peer group entities; and
- the peer group entities have a variety of year ends. The data analysed for each entity included the most recent annual historical result plus the subsequent two years. Therefore, forecast Year 1 for entities with a 30 June year end is for the year ended 30 June 2006 and these entities are yet to report their annual results. The forecast year 1 for entities with a 31 December year end is for the year ending 31 December 2006.

⁸¹ E = Electricity; G = Gas; W = Wind.

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The data was not realigned to a June year end because of a lack of reliable half year forecasts and because, in general terms, it would make relatively little difference to the multiples.

Having regard to these factors, Grant Samuel believes the multiples implied by the \$6.5 billion price exceed the multiples that would apply to AGL Infrastructure if it was floated as a standalone entity.

To this extent, the price includes a control premium and therefore it includes an element attributable to the synergies (including reset of the tax cost basis) that the parties expect to secure from merging Alinta's operations with AGL Infrastructure (particularly the asset management businesses). At the same time, if \$60 million in cost savings anticipated by Alinta (including the \$15-20 million identified by AGL) are notionally allowed for, the implied earnings multiples are consistent with or less than the multiples of listed peers:

AGL Infrastructure – Implied Earnings Multiples (Adjusted for Synergies)⁸²		
Parameter	Year end 30 June	
	2006 actual	2007 forecast
Pro forma EBITDA (adjusted)	11.6	11.4
Pro forma EBIT	15.7	15.7

(ii) *Sum of the Parts Value Assessment*

Grant Samuel has undertaken a "sum of the parts" valuation of the AGL Infrastructure assets. This is set out in Section 7 of this report and is summarised below. The estimated value of AGL Infrastructure on a standalone basis is in the range \$5.6-6.1 billion. Including synergies, the full underlying control value is estimated to be in the range \$6.3-6.8 billion:

AGL Infrastructure – Value Summary (\$ millions)					
Asset	Report Section	Standalone Value ⁸²		Full Control Value	
		Low	High	Low	High
Gas and Electricity Networks (including ActewAGL Distribution)	7.3.1	3,900	4,200	4,250	4,600
Agility	7.3.2	1,000	1,100	1,300	1,400
Cawse Cogeneration Facility	7.3.3	35	35	35	35
Wattle Point Wind Farm	7.3.4	187	187	187	187
Gas Valpo	7.3.5	150	180	150	180
APT	7.3.6	353	370	353	370
Head office cost savings	7.3.7	-	-	55	55
Total AGL Infrastructure		5,625	6,072	6,330	6,827

(iii) *Conclusion*

The price of \$6.5 billion exceeds the standalone value of AGL Infrastructure. The price therefore includes some element of a premium for control. In effect, Alinta is paying for synergies (cost savings, tax benefits) of up to \$875 million (being \$6.5 billion less the low end of the standalone value). AGL shareholders capture 100% of the value of synergies up to this level. To the extent that the value of synergies ultimately realised exceeds this level,

⁸² Earnings for the year ended 30 June 2006 are adjusted for cost savings of \$60 million (i.e. the full cost savings anticipated by Alinta). However, as the forecast earnings for the year ending 30 June 2007 already incorporate \$5 million in cost savings, the 2007 forecast earnings have been adjusted by \$55 million.

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Alinta shareholders capture 54% of them while AGL shareholders will, as a result of the shares in New Alinta, receive 46% of any such benefits.

In this respect, AGL shareholders receive a greater share of the synergy benefits than their 46% shareholding would suggest that they should in a true merger although, on the other hand, the AGL business at a gross level is substantially bigger than Alinta and it could be argued they should receive a greater share of the synergies than 46% (i.e. the AGL shareholders' interest in New Alinta is less than it would be in a straight merger because of the other elements of the transaction).

The price of \$6.5 billion falls within Grant Samuel's estimated range for the full control value including the value of the quantified synergies including the tax cost basis reset. From the perspective of Alinta shareholders, Alinta is paying a full price for AGL Infrastructure. However:

- a proportion of synergy benefits is virtually always "paid away" in any acquisition;
- the top end of Grant Samuel's full control value range exceeds the purchase price (by \$327 million);
- there may also be cost savings in excess of those nominated by Alinta. Alinta considers its estimate of \$60 million per annum by 2009 (\$55 million in present value terms) to be realistic and it has a strong track record in achieving efficiencies following acquisitions. Historically, Alinta has realised at least as much as its initial estimates of savings; and
- there are other non quantifiable benefits. The sharing with AGL shareholders can be seen as the price of achieving a quantum leap in scale and the associated benefits:
 - diversity of exposure;
 - market scale and liquidity;
 - platform for growth; and
 - potential to extract additional value through spinning out assets to managed vehicles.

The transaction is arguably a "once in a lifetime" opportunity to achieve an unassailable position as the market leader in energy infrastructure in Australia. Any premium can be considered as a relatively short term cost in securing the long term benefits.

6.5.3 Debt Transfers

New Alinta is to assume \$3.104 billion of net external debt relating to AGL Infrastructure and New AGL is to effectively assume approximately \$970 million of the \$1.2 billion of Alinta's external debt relating to the acquisition of 19.9% of AGL. To the extent that the debt carries a market interest rate and these transfers are to occur at face value there is no financial impact on either AGL or Alinta shareholders.

6.5.4 Cancellation of AGL Shares

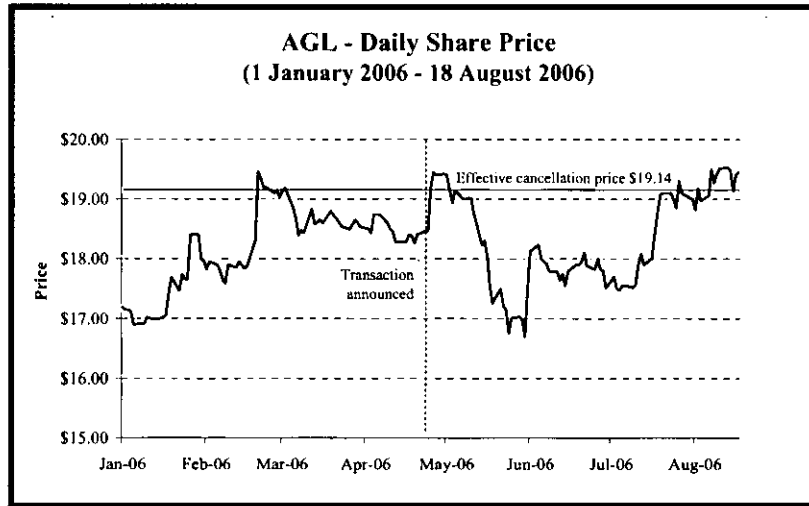
Alinta currently holds 90,904,997 ordinary shares (19.9%) in AGL. These shares were acquired at a total cost of \$1.772 billion (or \$19.45 per share plus transaction costs) and then in March 2006 Alinta received the AGL dividend of 31 cents per share (i.e. \$28.2 million).

Under the proposed transaction, 78,904,997 of these shares are to effectively be cancelled (i.e. both AGL Infrastructure and Alinta will be owned by New Alinta) for a value of \$1.51 billion based on the net cost to Alinta of \$19.14 per share (i.e. \$19.45 per share acquisition cost less \$0.31 dividend per share).

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The effective cancellation price has generally been above the trading range of AGL shares since January 2006:



Source: IRESS and Grant Samuel analysis

The volume weighted average share price for AGL in the period from announcement of the proposed transaction to 18 August 2006 was \$18.46. Trading in excess of \$19.00 per share during this period has been primarily associated with Alinta's acquisition of 19.9% and market reaction to the announcement of the proposed transaction. However, in late July 2006 the AGL share price increased to in excess of \$19.00 following positive earnings guidance for 2005/06:

AGL - Volume Weighted Average Share Price	
Period	Price
1 January 2006 to 26 April 2006	\$18.77
26 April 2006 to 30 June 2006	\$18.39
26 April 2006 to 18 August 2006	\$18.46
1 May 2006 to 30 June 2006	\$18.12
1 May 2006 to 18 August 2006	\$18.30
1 July 2006 to 18 August 2006	\$18.65
1 August 2006 to 18 August 2006	\$19.22

AGL shares hit an intraday high of \$19.80 on 14 August 2006 and closed on 18 August 2006 at \$19.46.

Prima facie, Alinta shareholders are advantaged and AGL shareholders are disadvantaged by this component of the transaction to the extent that the effective cancellation price is "above market". In this regard, it should be noted that:

- the AGL share price declined from over \$19.14 immediately following the announcement of the proposed transaction to around \$18.00 pre mid July 2006. Some of this decline is undoubtedly attributable to the weakness in global equity markets experienced in May and June 2006. Nevertheless, it is also arguable that at least part of the weakness in the AGL share price during this period was a result of a lack of investor and analyst interest in the company due to the uncertainty surrounding the transaction and the lack of detailed information that has been available to the market (up until the release of AGL's 2005/06 results). Until late July, very few analysts had published anything other than brief update reports. In effect the stock had been in "limbo". It is reasonable to expect that once the information becomes available and

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the transaction is implemented there will be a material improvement in the level of interest with some prospect of a pick up in the share price. In fact, the level of market interest may have already increased following the release of the positive 2005/06 earnings guidance during July 2006;

- if the current market value of AGL of \$19.00-19.50 is adjusted for the sale of the AGL infrastructure business, the value attributed to the remaining businesses of AGL is approximately \$5.6-5.8 billion. This can be calculated in two ways:

Implied Value of Remaining AGL Businesses – Method A (\$ millions)		
	At AGL share price	
	\$19.00	\$19.50
Ordinary equity (455,910,464 shares)	8,662	8,890
Net borrowings (pro forma) ⁸³	3,415	3,415
Implied enterprise value	12,077	12,305
Sale price of AGL Infrastructure	(6,500)	(6,500)
Residual enterprise value	5,577	5,805
Premium paid on effective cancellation of Alinta shares ⁸⁴	11	(28)
Value implied for other AGL businesses	5,588	5,777

Implied Value of Remaining AGL Businesses – Method B		
Alinta share price	\$10.80	\$10.80
Ratio for AGL shareholders	0.6117	0.6117
Value received per AGL share	\$6.60 (A)	\$6.60 (A)
Current market price of AGL shares	\$19.00 (B)	\$19.50 (B)
Value per share of residual AGL to maintain market price (i.e. B-A)	\$12.40	\$12.90
	\$ millions	\$ millions
Implied equity value (377,005,467 shares)	4,674	4,863
Pro forma AGL net borrowings ⁸³	3,415	
Debt transferred to New Alinta	(3,104)	
Debt assumed	970	
	1,281	1,281
Implied enterprise value	5,955	6,144
Cost of 33% interest in AlintaAGL	(367)	(367)
Implied value of residual AGL businesses	5,588	5,777

- attributing no value to the proposed PNG Australian Gas Pipeline project or AGL's portfolio of generation development projects, the value of \$5.6-5.8 billion represents the following earnings multiples:

⁸³ Based on pro forma net borrowings of AGL as at 30 June 2006 of \$3,321 million adjusted for the acquisition of Moranbah Gas Project (\$94 million).

⁸⁴ That is, \$19.14 less the selected share price times 78,904,997 AGL shares.

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■ ■ ■

Implied Value of Remaining AGL Businesses - Implied Forecast Multiples			
Parameter	Variable ²⁵ (\$ million)	Implied Value Range	
		Low	High
Implied value range (\$ millions)		5,588	5,777
Multiple of EBITDA			
Year ended 30 June 2006 (actual)	515.0	10.9	11.2
Year ending 30 June 2007 (forecast)	738.0	7.6	7.8
Multiple of EBIT			
Year ended 30 June 2006 (actual)	423.0	13.2	13.7
Year ending 30 June 2007 (forecast)	568.0	9.8	10.2

The 2006/07 multiples are not demanding for a business such as AGL Energy when compared to its peers (i.e. Origin Energy, Energy Developments and Contact Energy) which are all trading at more than 11 times forecast EBIT and would suggest some upside potential from the \$19.00-19.50 level particularly in view of:

- the anticipated cost savings from Project Phoenix (the business simplification project to integrate New AGL's retail businesses) and corporate overhead cost savings initiatives which are in the order of \$60-70 million per annum. The full extent of these savings (relating to the consolidation of billing systems and offices) are not expected to arise until 2008/09. In addition, a further programme was commenced in August 2006 (with the aim of reducing costs and increasing efficiency and responsiveness) for which potential cost savings have not yet been fully quantified; and
- the latent value in the current development portfolio including the power generation developments and the proposed PNG Australian Gas Pipeline.

At the same time, it needs to be recognised that the EBIT of New AGL in 2006/07 is bolstered by a very substantial (and relatively short term) contribution from its interest in the PNG Upstream Gas Project; and

- if Alinta tried to sell a 17.3% (78,904,997 shares) interest in AGL through the market it would probably realise a price that represented a discount from the current market price. Nevertheless, a 17.3% shareholding is a strategic shareholding (which would attract a premium if there was another bidder to whom Alinta was prepared to sell). It is not unreasonable to attribute a premium (albeit modest) to such a shareholding.

On this basis, it can be argued that the effective cancellation price of \$19.14 is not unreasonable from the perspective of both AGL and Alinta shareholders. In any event, the quantum of any premium paid by or discount received by AGL is relatively small in the context of the scale of the overall transaction.

6.5.5 33% interest in AlintaAGL

The value of \$367 million attributed to AGL's acquisition of a 33% interest in AlintaAGL equates to a value for 100% of AlintaAGL of \$1.112 billion. Allowing for net borrowings and outstanding capital expenditure to complete the current cogeneration plants, this value implies the following multiples of pro forma forecast earnings for the business:

²⁵ Based on EBITDA and EBIT for New AGL including equity accounted profits. This differs from the presentation set out in Section 5.1.2 of this report. The financial information for New AGL shows distributions from ActewAGL Retail (i.e. a 50% share of EBIT). Accordingly, for the purposes of these calculations, EBITDA has been adjusted to incorporate New AGL's share of ActewAGL Retail's EBITDA rather than distributions (i.e. adjusting for ActewAGL Retail's depreciation and amortisation).

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AlintaAGL – Implied Earnings Multiples	
Parameter	Year ending 31 December 2007 forecast
EBITDA	12.6
EBIT	14.2

Grant Samuel has reviewed these multiples having regard to multiples for comparable listed companies and transactions involving energy retailers and generators in Australia and New Zealand. In doing so Grant Samuel has placed greater weight on the implied EBIT multiples rather than EBITDA because there can be very substantial differences in depreciation (and capital expenditure) depending on the mix of assets and, in particular, the extent of generation activities. EBIT can net out these differences although it does have its own drawbacks (e.g. differences in depreciation policies).

The implied multiples are high compared to those listed companies engaged in energy retailing and generation based on share prices as at 31 July 2006:

Share Market Ratings of Selected Listed Energy Companies							
Company	Market Capitalisation (millions)	EBITDA Multiple (times)			EBIT Multiple (times)		
		Historical	Forecast		Historical	Forecast	
			Year 1	Year 2		Year 1	Year 2
Australia							
Origin Energy	A\$6,031.0	11.0	9.0	8.5	16.2	12.3	11.6
Energy Developments	A\$548.4	8.2	8.3	6.6	13.3	13.7	10.9
New Zealand							
Contact Energy	NZ\$4,071.0	9.5	8.6	8.9	12.7	11.2	11.7
TrustPower	NZ\$2,187.5	13.9	12.6	10.9	16.3	14.7	13.0

Source: Grant Samuel analysis (see Appendix 2)

These multiples are based on share prices as at 30 June 2006 and therefore do not include a premium for control. Energy Developments Limited is the least comparable company to AlintaAGL given its focus on renewable energy and international activities. TrustPower Limited's ("TrustPower") multiples are high relative to the other companies reflecting a limited free float (41%) and low liquidity (annual turnover equal to only 3.1% of free float).

Transaction multiples show considerable diversity and provide limited guidance for the implied forecast EBIT multiples for AlintaAGL:

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Recent Transaction Evidence – Energy Retailers and Generators							
Date	Target	Type ⁸⁶	Consideration ⁸⁷ (millions)	EBITDA Multiple (times)		EBIT Multiple (times)	
				Historical FY	Forecast	Historical FY	Forecast
Australia							
Jun 06 (pending)	Loy Yang A Power Station interest	G	A\$115 ⁸⁸	na	10.6	na	na
Jun 06 (pending)	NRG Energy's Gladstone power assets	G	A\$637.3	na	7.2	na	9.1
Jun 06 (pending)	NRG Energy's South Australian power assets	G	A\$317	11.8	10.3	na	na
Dec 05	Australian Energy	G/R	A\$103	19.3	12.6	20.1	na
Oct 05	Southern Hydro	G	A\$1,425	na	19.5	na	na
Mar 05	Singapore Power's merchant energy business	G/R	A\$2,128	11.7	na	na	na
Mar 05	Pacific Hydro	G	A\$801	19.7	15.3	23.4	18.7
Apr 04	TXU Australia	G/R/I	A\$5,100	9.2	8.6	na	na
Jul 03	Loy Yang	G	A\$3,500	7.2	8.3	9.4	11.6
Dec 02	AES Ecogen	G	A\$81	na	8.7	na	na
Jul 02	CitiPower	R/I	A\$1,555	7.1	na	na	na
Jul 02	Pulse Energy	R	A\$880.0	12.0	12.1	13.3	11.9
Aug 00	Powercor	R/I	A\$2,315	8.0	na	na	na
Dec 99	ETSA Utilities	G/I	A\$3,475	9.4	na	na	na
New Zealand							
Jul 04	Contact Energy	G/R	NZ\$3,270	12.3	9.4	17.8	12.8

Source: Grant Samuel analysis (see Appendix 3)

In Grant Samuel's opinion, the earnings multiples implied by the \$367 million price for 33% of AlintaAGL are appropriate having regard to the strategic value of the AlintaAGL business:

- AlintaAGL is the incumbent gas retailer in Western Australia with more than 540,000 customer accounts. The Western Australian retail gas market is fully contestable and AlintaAGL has a 100% share of the residential market and approximately 90% share of commercial and industrial customers in the areas it services. Its position in the residential market is preserved by a moratorium on Synergy (the government owned incumbent electricity retailer) from selling to residential and small commercial customers (although this is expected to be lifted in the near future). AlintaAGL is vulnerable to market share erosion over time when the moratorium is lifted or from new entrants (although the impact of that competition should be able to be managed profitably);
- the Western Australian gas market has seen strong growth in volumes in recent years reflecting the economic growth experienced by the state (as a consequence of the commodities boom and population growth). This growth is expected to continue in the short to medium term and AlintaAGL's market position provides opportunities to benefit from that growth;
- AlintaAGL's move into retailing electricity in July 2005. The risks associated with this move have been managed by a strategy of contracting or developing electricity generation capacity and AlintaAGL is estimated to have 15-20% of the south-west Western Australian electricity market. AlintaAGL is currently only able to contest for large electricity customers. Full retail contestability in the Western Australian residential electricity market is not due before 2010. AlintaAGL is positioned to benefit from this growth opportunity both from the perspective of the supply of

⁸⁶ G = Generation; R = Retail; I = Infrastructure

⁸⁷ Implied equity value if 100% of the company or business had been acquired.

⁸⁸ Represents acquisition price as there is insufficient information available to calculate implied equity value.

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electricity (from contracted and owned generation capacity) and the high market recognition of the "Alinta" brand;

- efficiency gains are available to AlintaAGL in relation to customer service costs to the extent that it is able to bundle electricity and gas sales to customers;
- real growth in revenue and profits is effectively embedded for AlintaAGL out to 2009 as a consequence of the committed expansion in the number of cogeneration facilities. A second cogeneration unit is under construction and expected to be operational by late 2006 and the construction of two other units is committed with completion expected by late 2007. The development of these units is underpinned by commitments for electricity sales; and
- the potential for AlintaAGL to develop the cogeneration business further in conjunction with Alcoa. The development risk is reduced by the capacity credit scheme that operates in the Western Australian electricity market. Further, cogeneration capacity will only be developed if electricity demand exists.

A discount to full underlying value would normally be expected for the acquisition of a minority interest in an entity for which there is no ready market and where there are restrictions on the ability to transfer the interest (such as a 33% interest in AlintaAGL). However, it has been agreed by AGL and Alinta that all transactions in relation to AlintaAGL (i.e. the initial acquisition of 33% and the exercise of the call options) are to be based on a pro rata share of the full underlying value for AlintaAGL. In other words, the transactions are to be based on the value of 100% of AlintaAGL including a premium for control (i.e. no allowance is to be made for minority or marketability discounts).

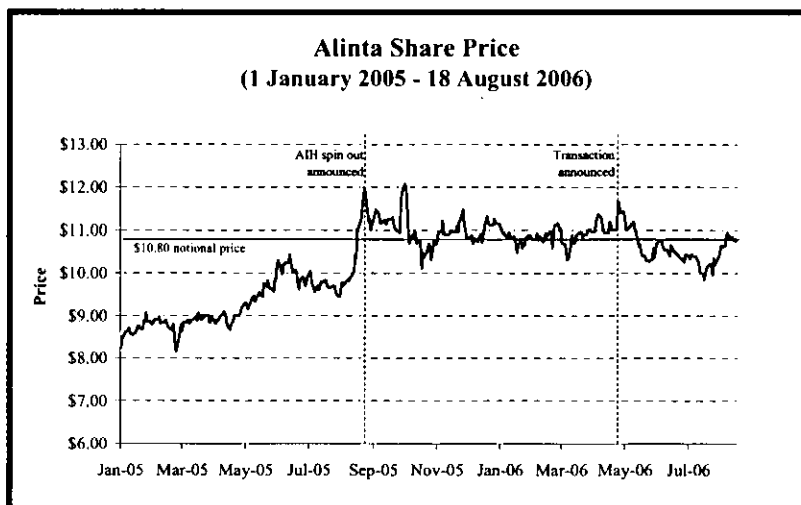
To some degree this approach means that the price paid by AGL shareholders for the initial 33% interest in AlintaAGL exceeds the amount that would otherwise be paid for that minority interest (i.e. the Alinta shareholders are initially advantaged). However, the call option terms ensure that New AGL will not pay in excess of the relevant proportion of the full underlying value for the remaining interest in AlintaAGL, despite the change in control (see Section 6.6.1) (i.e. in total Alinta shareholders will receive full underlying value for 100% of AlintaAGL).

Further, in the scheme of the overall transaction the value attributed to the 33% interest in AlintaAGL is not material (it represents a little over 5% of the value attributed to the infrastructure assets).

6.5.6 Shares Issued in New Alinta

The shares in New Alinta to be issued to AGL shareholders will be issued at a price of \$10.80. This price:

- was slightly below the Alinta share price at the time of the announcement of the proposed transaction; and
- is generally consistent with the trading range of Alinta shares since September 2005:



Source: IRESS

This can also be seen from the following data:

Alinta – Volume Weighted Average Share Price	
Period	Price
1 September 2005 to 26 April 2006	\$10.90
1 January 2006 to 26 April 2006	\$10.82

Grant Samuel has no reason to believe that the Alinta share price is not a reliable reflection of the fair market value of Alinta shares:

- Alinta shares have a reasonable level of trading activity. Volume for the six months to 30 June 2006 was equivalent to an annual turnover of approximately 92.0% of the issued capital;
- despite the many changes in the composition of assets over the past few years, it is a reasonably transparent business that analysts can undertake research on Alinta with relative ease; and
- Alinta's earnings multiples and other parameters are not out of line with its peers.

In recent times the Alinta share price has generally been below \$10.80. It closed at \$10.79 on 18 August 2006 and has generally traded at less than \$10.80 since the market downturn at the beginning of May 2006 with a distinct decline during late July 2006:

Alinta – Volume Weighted Average Share Price	
Period	Price
26 April 2006 to 30 June 2006	\$10.91
26 April 2006 to 18 August 2006	\$10.74
1 May 2006 to 30 June 2006	\$10.65
1 May 2006 to 18 August 2006	\$10.55
1 July 2006 to 18 August 2006	\$10.41
1 August 2006 to 18 August 2006	\$10.73

Reasons for the decrease in the share price during July are not clear. However, Alinta has identified that certain hedge fund shareholders have been active during the period. This, in

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conjunction with relatively low trading volume and a lack of news from Alinta, may explain the decline.

Nonetheless, Grant Samuel believes that, while the \$10.80 issue price does favour Alinta shareholders in that it marginally exceeds the current trading price, it is a reasonable issue price from the perspective of both AGL and Alinta shareholders:

- the volume weighted average price for Alinta since July 2006 is within 4% of the notional issue price which is within the normal boundaries of market price fluctuations that occur over time in any stock;
- the issue price of \$10.80 is consistent with longer run volume weighted averages; and
- as with AGL, there is an argument that share trading in Alinta has been "in limbo" and may continue to be so until such time as further information becomes available to the market (e.g. through the scheme booklets) and the transaction is close to being implemented. There are reasonable prospects (other things being equal) that the Alinta share price will strengthen as these milestones are reached. Indeed, it is arguable that the current price (or even the issue price of \$10.80) does not fully reflect the expected benefits of the transaction (e.g. the uplift in pro forma earnings per share and dividends for the year ending 31 December 2006).

6.5.7 Conclusion

In Grant Samuel's opinion the value exchanges between AGL and Alinta are, on balance, fair as between the parties.

There are, of course, some elements which slightly favour one or other of the groups of shareholders:

- the value attributed to AGL Infrastructure of \$6.5 billion includes an element of synergies which will be generated by the merger of the two businesses (indeed the price falls within the value range incorporating the full value of synergies). AGL shareholders will capture the majority of the synergy benefits and Alinta shareholders will only obtain 54% of any synergies in excess of the level implicit in the \$6.5 billion price; and
- the effective cancellation price for the 17.3% interest in AGL of \$19.14 per share and the price of \$10.80 for the shares in New Alinta issued to AGL shareholders favour Alinta shareholders to the extent that they exceed the market price and AGL shareholders to the extent that they are below the market price of the shares.

These two factors may offset each other to some extent and, in any event, Grant Samuel does not believe any net advantage or disadvantage is material in the context of the overall transaction.



6.6 Other Matters

6.6.1 AlintaAGL

New AGL and New Alinta will initially own 33% and 67% respectively of AlintaAGL. New AGL will hold call options to acquire the remaining 67% over a five year period. The AlintaAGL arrangements create benefits and risks for both groups of shareholders as discussed below:

(i) Call Options

The AlintaAGL call options provide benefits and risks for both groups of shareholders.

For AGL shareholders:

- the call options provide New AGL with a basis for expansion in the strongly growing Western Australian retail energy and electricity generation market and the opportunity to closely assess the economics of the AlintaAGL business before committing to further investment; and
- the successful exercise of the options will mean that New AGL will achieve one of its strategic objectives of building a presence in the Western Australian retail energy market which would otherwise have been difficult to achieve either organically (given the structure of the Western Australian energy market) or by acquisition given the relatively low level of operational synergies available to an eastern state acquirer. In addition, New AGL will create a wholly owned national footprint of retail and generation activities in gas and electricity (assuming it penetrates the Queensland market).

However:

- New AGL may not ultimately acquire all of AlintaAGL after five years. Its view on value may differ to that determined for exercise of the options (see below). In this case, New AGL would lose its national footprint and subsequent expansion into Western Australia other than by acquisition (albeit with limited synergy benefits) may not be economically sustainable. On the other hand New AGL may have decided that it has more attractive opportunities to pursue; and
- if New AGL acquires 100% of AlintaAGL:
 - there is a risk that Alinta could re-enter the energy retailing or cogeneration businesses whether in Western Australia or elsewhere in New AGL's national business footprint; and
 - the loss of the "Alinta" brand name is an operational risk (see below).

From the perspective of Alinta shareholders, New Alinta's interest in the Western Australian energy markets could be reduced (to at least 50% for the next five years) and it faces the possible complete exit from AlintaAGL business (albeit for value). The Western Australian market has shown strong growth in recent years and full contestability in the residential retail market represents a significant growth opportunity for AlintaAGL. Should New Alinta exit from AlintaAGL completely, Alinta shareholders will lose the opportunity to participate in any growth in the longer term. However:

- Alinta shareholders will retain exposure to at least 50% of the AlintaAGL business for at least five years and therefore capture some of the benefit (54% of 50%) of the growth in earnings that is expected over that period;
- there will be no legal restraint on New Alinta re-entering the energy retailing or cogeneration businesses should New AGL own 100% of AlintaAGL (in fact there is no legal restraint on either party competing with AlintaAGL during the period of the joint venture). As New Alinta's activities involve the operation, management and (at least initially) ownership of energy infrastructure assets (including power stations)

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opportunities for it to re-enter the energy retailing and generation market could arise although commercial factors (e.g. gas supply and haulage capacity, re-establishing a retail presence) may make this challenging; and

- in any event, it could eventuate that, depending on New AGL's attitude to the nominated price for the second call option, New Alinta may become the 100% owner of AlintaAGL.

In addition, there is potential for conflict at board level at AlintaAGL during the period in which the company is jointly owned by New AGL and New Alinta. While this is a risk with any joint venture, disharmony at this level could have an adverse impact on the performance of the operating business.

(ii) Call Option Pricing

The pricing basis for the first call option differentiates between the WA Retail business and Cogeneration (and separately deals with cogeneration assets that are operational or under construction):

- a multiple of 10 times forecast 31 December 2009 EBITDA is to be applied in determining the value of WA Retail. As the option is due to be exercised during the year ending 31 December 2009, actual to date and forecast (for the balance of the year) EBITDA will be used to establish the exercise price.

In relation to the pricing approach adopted for WA Retail:

- a multiple of 10 times current year EBITDA:
 - is generally supported by recent transaction evidence for energy retailers in Australia and New Zealand (see Appendix 3); and
 - exceeds the multiples implied by sharemarket trading of listed energy companies with significant energy retail activities (see Appendix 2).

The allowance of some degree of control premium is reasonable as, although the option only relates to 17% of AlintaAGL, its exercise will take New AGL from a minority shareholder position to an equal shareholder position; and

- a fixed multiple of earnings gives certainty to one part of the pricing equation. However, energy retailing is a relatively volatile activity and earnings could fluctuate substantially in any one year although AlintaAGL is a vertically integrated business (with long term gas supply and transportation arrangements and power generation developments) and the structure of the Western Australian electricity market means that it is less volatile than the national electricity market. Market valuation parameters could also move over the period. Consequently, one or other of New AGL and New Alinta may be penalised by the approach;
- an 8% sustainable equity yield on operating cogeneration assets is not inconsistent with cash distribution yields on listed energy infrastructure entities;

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Cash Distribution Yield of Listed Australian Energy Infrastructure Entities			
Entity	Distribution Yield (%) ¹⁹		
	Historical	Forecast Year 1	Forecast Year 2
SP AusNet	na	8.8%	9.0%
Spark ²¹	na	8.1%	9.7%
DUET	8.5%	9.1%	9.4%
Envestra	8.4%	8.4%	8.7%
APT ²⁰	5.4%	5.8%	6.1%
AIH ²¹	na	9.5%	10.1%
HDUF	na	9.2%	9.2%
GasNet	8.4%	8.4%	8.4%
Babcock & Brown Infrastructure	6.8%	8.4%	8.7%
Babcock & Brown Wind Partners	na	6.8%	7.5%
Viridis	na	10.3%	10.3%

Source: Grant Samuel analysis

- equity invested in cogeneration assets under construction. Given such assets are not commissioned then the reimbursement of capital invested is an appropriate pricing basis.

Notwithstanding the pricing risks involved if the first call option is exercised:

- the exercise price equates to 17% of the aggregate of the three components and therefore the price risk may not be material in the context of the size of New AGL and New Alinta;
- New Alinta will have significant influence and management control over AlintaAGL throughout the period;
- New AGL's level of influence over the operations of AlintaAGL will increase with the exercise of this option; and
- New AGL can choose not to exercise the first call option and retain the opportunity to acquire 100% of AlintaAGL via the second call option.

The exercise price for the second call option is based on a "russian roulette" provision. That is, New Alinta is to propose a price for its remaining interest in AlintaAGL. If New AGL finds that price acceptable then it would be expected to exercise its option. However, if it does not exercise the option then New Alinta must pay the equivalent price per share for New AGL's existing 50% interest. This approach provides protection for both sets of shareholders in that an excessive price is unlikely to be proposed by New Alinta (i.e. New AGL would be unlikely to be willing to pay a high price nor would New Alinta want to be forced to pay an excessive price). It also means that the price is able to reflect market conditions and market multiples at the time of exercise (i.e. nobody is locked into multiples that may be inappropriate). This mechanism should mean that a reasonable, market supportable price will ensue for 100% control of AlintaAGL.

(iii) AlintaAGL Brand Name Issues

Should New AGL exercise both of its call options or the second call option only then, one year after AlintaAGL becomes 100% owned by New AGL, the licence to use the "Alinta" brand name will terminate. To the extent that the "Alinta" brand name is an important factor in the success of WA Retail's position in the Western Australian market, the loss of the brand is a risk for New AGL. However:

¹⁹ Represents cash distribution per share (i.e. ignoring any tax benefits derived by investors) divided by the share price.
²⁰ APT's distribution yield is comparatively low because it pays corporate tax and partially franked distributions.

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- it is not certain how critical the "Alinta" brand is for WA Retail's market position (and, more particularly, how important it will be in five years time) given that it is the incumbent gas retailer in Western Australia and the ties to customers are often more important than something as ephemeral as a brand name. The "Alinta" brand was only established in 1994. On the other hand, it has achieved a high profile in this period and may be important for penetration in the residential electricity market when full residential contestability occurs (not expected before 2010);
- AGL will be able to consider the issues involved in rebranding the WA Retail business prior to exercise of the Second Call Option; and
- twelve months appears to be a reasonable length of time in which to achieve rebranding, particularly as:
 - the "AGL" brand will have been associated with the business in Western Australia for five years prior to exercise; and
 - being an incumbent energy retailer in a concentrated market (with a dominant market share), rebranding should be less fraught than in other situations. The risks should be relatively low as long as Alinta does not re-enter the retail market using the "Alinta" brand.

Should New Alinta reclaim 100% ownership of AlintaAGL, the loss of the "AGL" brand name is not considered a material risk. There would be some costs in rebranding but the existing (and continuing) profile of the "Alinta" brand name in the Western Australian market more than offsets those costs.

6.6.2 Gas Valpo and Wattle Point Wind Farm Put Options

New AGL is to grant a put option to New Alinta such that it can sell back Gas Valpo or Wattle Point Wind Farm (within twelve and six months of implementation respectively) at the price attributed to each asset in the transaction (\$141 million and \$211 million respectively on a cash and debt free basis and with the Gas Valpo price subject to a working capital adjustment).

The put options but they provide some protection for Alinta shareholders in that they offset the risks associated with a lack of due diligence in relation to those assets.

Exercise of either of the put options is not (apart from additional pressure on gearing) considered a material issue for New AGL in that both assets fit within its business operations:

- Gas Valpo is a regional gas distributor and retailer in Chile. Although Gas Valpo predominantly operates as a standalone operation, it falls within New AGL's operational and management expertise; and
- New AGL will hold an agreement for 100% of the electricity output and green products of Wattle Point Wind Farm even if New Alinta retains it. To that extent, Wattle Point Wind Farm is a generation asset and would easily fit within New AGL's existing power generation portfolio (albeit its strategy is to divest forced wind farm generators).

In addition, New AGL has indicated that, in relation to Wattle Point Wind Farm, it would seek to enter into similar arrangements to those entered into with New Alinta with a third party.

The exercise of either put option by New Alinta would double the exposure of AGL shareholders to these assets collectively from 46% to 100%. However, AGL shareholders already have a substantial exposure to these assets (82.7%) and, in the scheme of the overall transaction, the assets are not material (each representing less than 5% of the value attributed to the infrastructure assets).



6.6.3 Index Weighting and Impact on Liquidity

AGL and Alinta currently have market capitalisations of approximately \$8.9 billion and \$2.8 billion respectively. They are both included in all of the major S&P/ASX market indices and represent approximately 44% and 14% of the S&P/ASX200 Utilities Index respectively. The proposed transaction will result in two separate companies with New AGL smaller than current AGL (and with a smaller market capitalisation than it would have had if the demerger proposal had proceeded due to the effective cancellation of 17.3% of its issued shares) and New Alinta substantially larger than Alinta today.

The reduced size of New AGL may potentially reduce liquidity and therefore reduce its attractiveness for some investors. In recent years, it appears that companies with larger market capitalisations have attracted greater investor interest reflecting, at least in part, the deep and liquid market for their shares and their relative importance to the performance of the market in general.

While New AGL will have a smaller market capitalisation than AGL, it should be recognised that:

- it will be a substantial company in its own right with a market capitalisation of around \$4.8 billion. It will be in the top 50 companies on the ASX and be included in all the leading domestic indices (including the S&P/ASX 200 which is the key index for institutional investment purposes);
- index based investors are likely to continue to need to hold New AGL shares at the same levels as currently;
- New AGL will largely regain (at least initially) the relatively open and diverse share register of AGL that existed prior to Alinta's acquisition of 19.9%, which should aid liquidity. However, while AGL was previously a reasonably liquid stock (72% annual turnover), it was not highly liquid and New AGL's register may inherit this characteristic.

The increased size of New Alinta is expected to have a positive impact on the liquidity of shares and therefore investor interest. New Alinta will inherit both AGL and Alinta's relatively open and diverse share registers and it should be recognised that:

- both AGL and Alinta have large retail shareholder bases but were only reasonably liquid stocks (i.e. annual turnover of less than 85% of shares on issue prior to recent corporate activity); and
- New Alinta will be substantially larger than Alinta and will be the clear market leader in energy infrastructure with approximately \$14 billion in assets under management. It will be in the top 50 companies on the ASX and included in all the leading domestic indices.

Notwithstanding that the two companies will individually have smaller presences in the market than AGL currently, the impact of the proposed transaction on the liquidity of shares in New AGL and New Alinta and the consequent impact on investor interest, is difficult to predict with any confidence. However, in Grant Samuel's view, the adverse effect on investor interest in New AGL from lower liquidity (if any) is unlikely to be significant. In comparison, the effect of the proposed transaction on investor interest in New Alinta is likely to be positive.

There is a risk of a period of relative share price volatility in the short term until the share registers for each company reach some degree of equilibrium. For New AGL this may reflect the preference that some AGL shareholders may have for the "integrated" utility model of AGL in comparison to the higher risk profile of the New AGL business. For New Alinta, this may reflect that some AGL shareholders prefer the internal management model to Alinta's external management model. However, in Grant Samuel's view, the period of volatility is weeks (not months) and unlikely to have an adverse impact on investor interest in either New AGL or New Alinta.

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6.6.4 ACCC Undertakings

On 3 August 2006, the ACCC announced its decision not to oppose the proposed transaction after accepting court enforceable undertakings from Alinta. In particular, New Alinta will be required to divest all of the units it holds in APT⁹¹ and, unless notified otherwise by the ACCC, the Agility contracts in relation to the Moomba to Sydney Pipeline ("MSP") and the Parmelia Gas Pipeline ("PGP") which are 100% owned by APT by a non-disclosed specified date. Until divestment, New Alinta is required to ring fence and hold separate the business of APT and the assets and personnel required to service the specified Agility contracts. In addition, after divestment, New Alinta will:

- for a period of three years, be restricted from employing former directors, officers or other employees of APT who in the previous three years had any involvement in the marketing or commercial operations of MSP or PGP;
- for a period of five years, not supply pipeline management or maintenance services to MSP or PGP while it supplies such services to the Eastern Gas Pipeline (100% owned by AIH) and the Dampier Bunbury Natural Gas Pipeline (in which Alinta currently has a 14.3% economic interest); and
- if relieved of the requirement to divest the Agility contracts, not supply for a period of five years any services to APT in respect of MSP and PGP that are additional in scope to the services currently provided by APT.

These undertakings have implications for the future financial performance of New Alinta. In this regard, Alinta has indicated that:

- the undertakings are not expected to impact the level of the cost savings expected to emerge by 2009 from the combination of the asset management businesses under the proposed transaction (i.e. \$54 million by 2009 or \$50 million in present value terms) as the savings relating to the specific Agility contracts (in terms of full time equivalent employees) are minimal; and
- future growth opportunities and reinvestment of the capital realised will allow New Alinta to replace the earnings streams that would otherwise have been derived from those assets.

AGL shareholders and Alinta shareholders will be affected by the ACCC undertakings in proportion to their interests in New Alinta (i.e. AGL shareholders (46%) and Alinta shareholders (54%)). The impact of the undertakings on future performance is uncertain (in fact, some of the undertakings are still subject to the ACCC's final views). However, the earnings contribution from APT and the MSP and PGP contracts are estimated at around 5% of New Alinta's pro forma operating profit before interest and tax in 2007 (excluding any earnings contribution from the APT units acquired in August 2006). Further, in Grant Samuel's view, it is reasonable to assume that rational economic decisions will be made by New Alinta in meeting the ACCC's requirements. Therefore the impact in New Alinta's future performance is unlikely to be significant.

⁹¹ Including the 30% interest acquired from AGL and the units acquired in August 2006.



6.7 Taxation Issues

6.7.1 Corporate Taxation

The proposed transaction is not expected to result in any capital gains tax or other tax related liability for AGL, Alinta, New AGL or New Alinta.

Following the proposed transaction, New AGL and New Alinta are to become head companies for two new consolidated groups under the Australian tax consolidation system.

As a consequence of the transaction mechanisms, both AGL and Alinta will become subsidiaries of New Alinta following implementation. Carried forward revenue and capital losses and accumulated franking credits of AGL and Alinta at that time (if any) would be preserved within the New Alinta consolidated group. New Alinta will be entitled to write up the tax cost basis of AGL Infrastructure's gas and electricity networks to reflect the full purchase price paid⁹². The increased cost basis will then be eligible to be depreciated for tax purposes, giving rise to substantial tax savings (relative to the tax currently paid by AGL). New Alinta is expected to be able to pay fully franked dividends.

New AGL will have no carried forward revenue and capital losses and no accumulated franking credits. Nevertheless, New AGL is expected to be able to pay fully franked dividends.

6.7.2 Tax Consequences for Australian Resident Shareholders

Australian shareholders account for the majority of both companies' issued capital and the majority by number of shareholders.

Tax advice has been received by AGL and Alinta for shareholders holding their shares on capital account that:

- the transfer of AGL shares and Alinta shares in consideration for New Alinta ordinary shares and New Alinta converting shares (as appropriate) will be a capital gains tax ("CGT") event for shareholders.

Those shareholders who:

- acquired their AGL or Alinta shares on or after 20 September 1985 and:
 - who would make a gain on the transfer should be eligible for CGT scrip-for-scrip rollover relief ("CGT rollover relief") to defer the capital gains tax consequences. These shareholders will be taken to have acquired the New Alinta ordinary shares and New Alinta converting shares (as appropriate) at the time the AGL or Alinta shares were acquired. The cost base for each share received will be a pro rata of the original cost base for the AGL shares based on the sharemarket price of New AGL and New Alinta on implementation;
 - who would make a capital loss will be able to offset that loss against current year capital gains or carry it forward to offset against future capital gains; and
 - who does not elect rollover relief will pay CGT on any capital gain;
- who acquired their AGL shares prior to 20 September 1985 (there are no Alinta shares issued prior to 20 September 1985) will forfeit their "pre CGT" status upon receipt of New Alinta ordinary and converting shares. The New Alinta ordinary shares and converting shares will be taken to have been acquired at the

⁹² An acquirer of AGL Infrastructure would also write up the value of all other assets in AGL Infrastructure to reflect the full purchase price. However, the likely extent of the increase in tangible, depreciable assets (as opposed to value attributed to contracts, goodwill etc) in businesses other than the networks is relatively minor.

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time the AGL Scheme is implemented and the cost base of each will be based on an allocation of the sharemarket price of AGL's shares on implementation. The new shares will be subject to capital gains tax on any subsequent gains over that value. AGL estimates that the loss of "pre CGT" status will affect less than 5% of its registered shareholders;

- for AGL shareholders, the exchange of New Alinta converting shares for New AGL shares will be a CGT event, however, any capital gain or loss made on the exchange would be disregarded. The New AGL shares will be taken to have been acquired at exchange regardless of whether an election for CGT rollover relief was made. Therefore, any shareholder who sells New AGL shares within 12 months of implementation may be adversely affected in so far as any gain that is attributable will not be eligible for the 50% CGT discount.

AGL and Alinta have applied for class rulings from the Australian Taxation Office to confirm the Australian income tax consequences of the proposed transaction for their respective shareholders.

6.7.3 Tax Impact on Non-Australian Resident Shareholders

Grant Samuel understands that AGL and Alinta shareholders who are not residents of Australia should not be subject to the Australian CGT rules unless they have held (together with their associates) at least 10% (by value) of AGL shares or Alinta shares any time within the five years preceding a disposal or other CGT event in relation to those shares.

The non-Australian taxation implications for other non-Australian resident shareholders will depend on the country of domicile of the shareholder. Non-Australian residents should seek their own taxation advice in relation to the taxation impact of the demerger.

6.7.4 Disclaimer

The analysis set out above outlines the major tax consequences of the proposed transaction and should be viewed as indicative only. It does not purport to represent formal tax advice regarding the taxation consequences of the proposed transaction for AGL and Alinta shareholders. Further details on the taxation consequences of the proposed transaction for Australian resident shareholders are set out in the AGL Scheme Booklet and the Alinta Scheme Booklet. In any event, the tax consequences for shareholders will depend upon their individual circumstances. If in any doubt, shareholders should consult their own professional adviser.



6.8 Other Costs, Disadvantages and Risks

6.8.1 Increased Financial Risk of New AGL

Energy retailers generally adopt conservative financial structures because the retail energy sector is competitive and highly volatile, particularly in relation to increasing peak electricity loads. This creates substantial price risk for retailers. To mitigate these operational risks, energy retailers adopt a number of strategies including:

- contracting energy supplies and expanding energy generation capabilities to provide a level of natural hedging against wholesale energy price volatility;
- undertaking extensive energy price hedging programs; and
- maintenance of appropriate investment grade credit ratings in order to represent acceptable counterparty risk for trading with government entity and other counterparties.

Due to the transfer of \$3.104 billion of net debt to New Alinta and the effective assumption of approximately \$970 million of Alinta's net debt, New AGL's financial gearing will decrease in comparison to that of AGL on a standalone basis⁹³:

New AGL – Pro Forma Gearing Analysis ⁹⁴			
Entity	Net Debt (\$ million)	Book Gearing	Interest Cover
New AGL	1,281	28%	11.5x
AGL	3,321	41%	4.9x

Source: AGL Scheme Booklet and Grant Samuel analysis

It should also be noted that New AGL also faces a substantial capital expenditure program, particularly the development of new power generation (estimated at \$2 billion over 5 years).

However:

- AGL's most recent acquisitions have been designed to provide a substantially greater level of natural hedging of its energy price risk (especially for peak electricity) which should lower the volatility and overall risk of the business;
- the other development projects will benefit the financial performance of New AGL, both from earnings growth and as mitigants of existing operational risk (e.g. by providing contracted energy supplies for New AGL);
- a significant proportion of the capital cost of the proposed PNG Australian Gas Pipeline would be funded by non-recourse project finance rather than corporate debt and AGL's equity contribution would not be expected to be material. Further, New AGL would not propose to hold its 50% interest in this project on a long term basis and any ultimate realisation may realise a cash surplus; and
- New AGL's pro forma level of gearing is not inconsistent with its energy retail, wholesale and power generation peers:

⁹³ Although New AGL's financial gearing will increase in comparison to that of AGL Energy Limited under the demerger proposal primarily due to the effective assumption of approximately \$970 million of Alinta's net debt.

⁹⁴ For New AGL based on pro forma forecast earnings for the year ending 30 June 2007 and pro forma financial position as at 30 June 2006 set out in AGL Scheme Booklet. For AGL based on pro forma forecast earnings for the year ending 30 June 2007 per the AGL Target's Statement and pro forma financial position as at 30 June 2006 set out in the AGL Scheme Booklet.



New AGL – Relative Gearing Analysis ⁹⁵			
Entity	Book Gearing	Market Gearing	Interest Cover
New AGL	28.5%	21.1% ⁹⁶	11.5x
Origin Energy	39.3%	28.5%	6.3x
Energy Developments	39.8%	25.4%	4.7x
Contact Energy	21.7%	14.0%	7.5x
TrustPower	30.4%	15.2%	6.8x

Source: Grant Samuel analysis

- New AGL is expected to retain its investment grade credit status. Standard & Poor's has indicated that New AGL is likely to be rated BBB Stable in comparison to AGL's current credit rating of BBB (negative watch). In this regard, unless there is a substantial downturn in financial performance, it is unlikely that access to, and the cost of finance for New AGL, will be significantly different to that for AGL.

Nevertheless, AGL has indicated that New AGL may meet its growth program by raising equity, possibly in multiple forms including by the re-introduction of a dividend reinvestment plan (potentially fully underwritten) and through hybrid securities raisings. These equity raisings may not be attractive to shareholders (if made to existing holders) and, in any event, may put some downward pressure on the New AGL share price.

6.8.2 PNG Australian Gas Pipeline Risks

New AGL will retain the 50% interest in the proposed PNG Australian Gas Pipeline⁹⁷. As a consequence of the effective cancellation of Alinta's shares in AGL, the exposure of existing AGL shareholders (other than Alinta) to this project will increase by approximately 21% (collectively from 82.7% to 100%). The PNG Australian Gas Pipeline is a very large greenfields project with the attendant risks that entails.

This project is currently in the FEED stage to determine whether or not it should proceed. During August 2006 it was decided, in the absence of committed foundation customer loads, to scale back the FEED process and focus on matters other than construction and equipment (i.e. on confirming land access, pipeline licensing, environmental permits and native title etc). At this stage the key challenges to project viability are committed foundation customer loads and high construction costs.

The PNG Australian Gas Pipeline project consortium is seeking to minimise project risk through the design stage and other mechanisms. Nevertheless, key risks will remain if it proceeds (including construction, reserve, market, sovereign and financing risk). However, there is demonstrable demand within Eastern Australia for the gas that Papua New Guinea will produce and the dedicated fields have sufficient proven and probable reserves to cover total volumes over a 30 year life. Further, the engineering challenges known at this point are not out of the ordinary and negotiations with banks and potential construction companies are underway. All of the project assets will be in Australia with the main political risk being an interruption of gas supplies from the PNG Upstream Gas Project (in which New AGL will have an effective 10% interest).

⁹⁵ For the peer group this analysis has been calculated by reference to share prices at 31 July 2006, the financial position as at 31 December 2005 (except TrustPower which is at 31 March 2006) and year 1 forecast EBITDA.

⁹⁶ Gearing analysis for New AGL has been calculated based on an estimated market capitalisation of \$4.8 billion, pro forma financial position at 30 June 2006 and forecast financial performance for the year ending 30 June 2007.

⁹⁷ Subject to APT's first right to purchase an interest of at least 10% in the project from New AGL.

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In considering this increase in exposure, AGL shareholders should note that:

- they are already substantially exposed to this project albeit at a lower level;
- the PNG Australian Gas Pipeline would be expected to deliver a range of operational and other business benefits for New AGL (e.g. in further mitigating gas supply risk and providing opportunities to expand in the Queensland market);
- a significant proportion of the capital cost would be funded by non-recourse project finance and not corporate debt; and
- New AGL would not intend to hold a significant interest in the PNG Australian Gas Pipeline on a long term basis.

Accordingly, in Grant Samuel's opinion, the risks associated with increased exposure to the proposed PNG Australian Gas Pipeline, while not inconsequential, are (except for the fact that New AGL will be a smaller company than AGL) similar for AGL shareholders whether or not the proposed transaction proceeds.

6.8.3 Loss of Diversification for AGL Shareholders

The proposed transaction effectively demerges the AGL energy and infrastructure businesses. Although AGL operates in the energy sector, its businesses have quite different risk/return profiles. As such, as with the original demerger proposal, the transaction will result in the loss of the benefits of diversification inherent in AGL's current mix of businesses.

However, AGL shareholders can replicate the corporate diversification inherent in the current AGL structure by choosing to continue to hold New AGL and New Alinta shares. Indeed, the enhanced ability of shareholders to choose the degree of diversification that they prefer (through altering their mix of New AGL and New Alinta shareholdings) is a benefit.

The smaller size of New AGL will amplify the impact of any significant adverse events on the business in comparison to the impact when part of the larger AGL group. However, New AGL will be a reasonably substantial company and any increased vulnerability to adverse external events should not be material (although New AGL's higher level of gearing will further amplify the risk).

The proposed transaction will also result in the loss of any synergies that may have been derived from being part of the larger AGL group. However, due to the need to "ring fence" the infrastructure business for regulatory purposes, there are no significant operational benefits in owning both of the businesses. The limited benefits that do arise are the scale benefits in dealing with third parties. AGL shareholders will lose these benefits to some degree in relation to the activities of New AGL (although New AGL will be a substantial company in its own right) and maintain (and possibly improve) these benefits from the substantial size of New Alinta. To this extent, Alinta shareholders will also benefit from the increased scale of New Alinta (although some of these benefits are being paid away in the price paid for AGL Infrastructure).

6.8.4 Dilution of Alinta Shareholders' Interests

The interests of Alinta shareholders in the existing Alinta assets will be diluted from 100% to 54% under the proposed transaction. However:

- the proposed transaction represents a quantum leap in the execution of Alinta's business strategy and Alinta shareholders will have a 54% share in the combined business. As a consequence, Alinta shareholders will benefit from greater stability in earnings and cash flow as a result of:

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- increased geographic and product sector diversity (e.g. exposure to the New South Wales and Victorian markets and increased exposure to electricity distribution);
 - significant operational scale (spreading operational risks from regulatory decisions, volumes shifts, supply problems, catastrophes, etc);
 - a more substantial platform for the pursuit of further opportunities in Australia and overseas (e.g. exposure to the water industry, expanded electricity distribution expertise, increased financial capacity to make meaningful overseas acquisitions); and
 - the potential to extract additional value through merger synergies and/or spinning assets out to managed vehicles;
- the financial risks associated with the 19.9% shareholding in AGL will be eliminated (i.e. the level of gearing created by the holding and the potential loss on realisation if sold through the stockmarket); and
 - the transaction is arguably a unique "once in a lifetime" opportunity to become the market leader in energy infrastructure in Australia.

To that extent, the dilution of Alinta shareholders' interest in the existing Alinta assets can be viewed as the cost of securing long term benefits.

6.8.5 Transaction Risks

The proposed transaction is being undertaken on a "public markets" basis (i.e. without the benefit of detailed due diligence being undertaken by each company on the other). This was a mutual decision made by the directors of both companies. However, it creates a range of risks for both sets of shareholders:

- New Alinta is acquiring the AGL infrastructure assets for \$6.5 billion, over twice Alinta's reported total assets at 31 December 2005. This represents a substantial financial risk for New Alinta. Further, New Alinta may retain residual liabilities or litigation relating to New AGL. On the other hand:
 - AGL's infrastructure businesses are long established businesses with track records. In particular, the network businesses are regulated activities with a high level of transparency and operational certainty. Consequently, the lack of due diligence is less of a concern than if Alinta was acquiring a less transparent business (say, a pharmaceutical research company);
 - the core AGL infrastructure businesses (gas and electricity networks and Agility) are in asset categories with which Alinta is familiar. For those assets with which it is less familiar (i.e. Gas Valpo and Wattle Point Wind Farm), Alinta has negotiated short term put options back to New AGL; and
 - AGL is a disclosing entity subject to the continuous disclosure regime. Therefore, any matter in relation to these assets which has the potential to have a material impact on the market value of AGL should already be known to the market. Further, in recent months, AGL has issued shareholder documents encompassing the infrastructure assets (i.e. the Demerger Booklet, AGL Bidder's Statement and AGL Target's Statement) for which AGL is under a legal obligation to include all information that would be material for shareholders in making a decision.

To the extent that any risk crystallises it will be a cost to both Alinta shareholders and AGL shareholders (although AGL shareholders benefit from the dilution of their exposure);

- New AGL's acquisition of a 33% interest in AlintaAGL for \$367 million represents a risk for AGL shareholders. However, in the scheme of the overall transaction, the price paid for the interest in AlintaAGL is not considered material and, as the

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businesses comprising AlintaAGL are material assets of Alinta, any matter associated with these businesses which has the potential to have a material impact on the market value of Alinta should already be known to the market. Further, the AlintaAGL call options provide New AGL with a mechanism by which to review the AlintaAGL business prior to increasing its interest or to exit the investment; and

- AGL shareholders are, as a consequence of the net components of the transaction, acquiring a 46% interest in New Alinta (comprising Alinta merged with the AGL infrastructure assets). To that extent, AGL shareholders are relying on the fact that Alinta is a disclosing entity subject to the continuous disclosure regime and has issued a number of shareholder documents such as the Alinta Bidder's Statement in recent times.

AGL and Alinta have endeavoured to mitigate (at least for a period of time) certain risks either by legal arrangements or commercial arrangements between the parties (i.e. the Relationship Deed as described in the scheme booklets). However, these arrangements provide only limited protection and limited warranties are being provided in relation to the AGL infrastructure assets or AlintaAGL. Therefore, there is some degree of risk in the transaction (although some of this risk would have existed even if due diligence had been undertaken).

6.8.6 Integration Risks

Any merger of two businesses faces some integration risks that may affect the ability to extract the expected synergies or could even adversely impact on the existing business operations. Despite the obvious similarities of Alinta and the AGL infrastructure businesses (particularly the asset management businesses) there are material risks for shareholders in integrating the two businesses. These include:

- the potential for "culture clashes". Although both entities have developed from incumbent gas utilities (Alinta was a former Western Australian government owned utility and AGL was an ASX listed company subject to substantial New South Wales government regulation until 2002), this risk remains. Alinta has a strong entrepreneurial attitude having grown in the last five years from a small business base with an initial industry cornerstone investor guiding strategy. In comparison, AGL's growth has been more gradual (although in the last year it has made some material investment decisions); and
- the integration of Alinta's asset management businesses and AGL's Agility business and the reduction of AGL corporate overheads are the potential source of significant synergies in the transaction. Management restructures and "culture clashes" have the potential to create disharmony, distraction and conflict and lead to a loss of focus on key performance factors. It will also be important to manage relationships with existing business partners.

Further, any estimate of merger synergies is inherently uncertain and subject to risk. To the extent that the estimated synergies are not achieved or take longer to achieve, Alinta shareholders will be disadvantaged as they will have paid some of them away in the price paid for AGL Infrastructure (see Section 6.5.2). On the other hand:

- Alinta management considers its estimate of merger synergies of \$60 million per annum by 2009 (\$55 million in present value terms) to be realistic; and
- Alinta has built a reputation for successfully integrating businesses and extracting synergy benefits.

To the extent that more than the estimated synergies are achieved, both AGL and Alinta shareholders will share in the benefit.

In this case, the integration risks are accentuated by the transaction being undertaken without the benefit of detailed due diligence and are therefore based only on public information and Alinta's previous experience rather than a detailed ground up assessment of specific initiatives (which will only occur post implementation).



6.8.7 Business Model Preferences

There may be some AGL shareholders who view that the "integrated" energy utility model provides benefits and makes AGL a more attractive investment opportunity through its larger scale, its balance of regulated and unregulated activities, its mix of low risk businesses and some growth options.

There may also be some AGL shareholders that prefer the internal management model that underpinned AGL's original demerger proposal. In comparison, New Alinta's business model may involve the spin out of infrastructure assets into more passive satellite vehicles which are separately listed and in which New Alinta may retain a minority investment and with management of the assets retained (this was the basis of the float of AHH). This approach may be replicated should it deliver enhanced shareholder returns. As such, it is conceivable that some of the infrastructure assets acquired by New Alinta may be spun off. While this business model has critics (e.g. fee levels, ability to terminate etc), AGL shareholders should note that as shareholders in New Alinta, they will be shareholders in the "head" company not in a satellite entity subject to the management fees.

6.8.8 Transaction Costs

Under the Merger Implementation Agreement, AGL and Alinta are responsible for all of their own transaction costs associated with the proposed transaction as well as the costs of the AGL Offer and the Alinta Offer. Practically, this means that transaction costs incurred and paid prior to implementation will be expensed by each company and on implementation (when both existing companies will be 100% owned by New Alinta) will form part of pre-acquisition retained profits. To the extent that AGL's costs in relation to the AGL Offer, defending the Alinta Offer and the proposed transaction are incurred following implementation, these will be borne by New AGL.

AGL and Alinta have estimated total cash transaction costs to be approximately \$196.4 million (of which on average 15% are estimated not to be tax deductible with the balance deductible either immediately or over five years). These transaction costs include professional fees, IT costs, printing and internal structuring costs. In addition, non cash provisions for the writedown of AGL's IT systems are estimated to be \$25.0 million. The total transaction costs can be summarised as follows:

Transaction Costs (\$ millions)			
Entity	Cash Costs	Non Cash Costs	Total
AGL	77.1	25.0	102.1
Alinta	94.3	-	94.3
Total	171.4	25.0	196.4

Of the cash costs, approximately \$86 million are expected to have already been incurred by the time shareholders vote on the proposed transaction. If the proposed transaction does not proceed these costs would be expensed by each company and recognised as significant items. For AGL these costs would impact both the 2005/06 and 2006/07 financial years while for Alinta they would impact the 2006 financial year.

The level of post implementation transaction costs are not expected to be material. If additional costs are incurred New AGL would bear AGL's costs and New Alinta would bear Alinta's costs. To that extent, AGL shareholders will bear 100% of AGL's costs and 46% of Alinta's post implementation transaction costs and Alinta shareholders will carry 54% of Alinta's post implementation transaction costs. In Grant Samuel's opinion, post implementation transaction costs are not a material issue for either group of shareholders.

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6.8.9 Foreign Shareholders

Ineligible overseas shareholders (i.e. AGL and Alinta shareholders with registered addresses outside of Australia and its external territories, Hong Kong, Japan, New Zealand, Singapore, the United Kingdom and the United States of America) will not be entitled to receive New Alinta or New AGL shares. They will give up some of their economic interest in AGL and Alinta and lose their exposure to the respective businesses. They may also have to pay tax on any profit on that disposal (in their country of residence). However:

- their New AGL and New Alinta shares will be sold for market value;
- they can acquire New AGL and New Alinta shares through the ASX following the listing if they wish to retain an exposure; and
- shareholders representing less than 1% of AGL's issued capital and 1% of Alinta's issued capital are expected to be impacted by these provisions.

6.9 Shareholder Decisions

The decision of AGL and Alinta shareholders whether to vote in favour of the proposed transaction is a matter for individual shareholders based on each shareholder's views as to value and future market conditions and their particular circumstances including risk profile, liquidity preference, investment strategy, portfolio structure and tax position. In particular, taxation consequences may vary from shareholder to shareholder. Shareholders who are in doubt as to what action they should take in relation to the proposed transaction should consult their own professional adviser.

Any decision to continue to hold shares in New AGL or New Alinta is a separate investment decision upon which Grant Samuel does not offer an opinion. Shareholders should consult their own professional adviser in this regard.



7 Value of AGL Infrastructure

7.1 Methodology

Overview

The most reliable evidence as to the value of a business is the price at which the business or a comparable business has been bought and sold in an arm's length transaction. In the absence of direct market evidence of value, estimates of value are made using methodologies that infer value from other available evidence. There are four primary valuation methodologies that are commonly used for valuing businesses:

- capitalisation of earnings or cash flows;
- discounting of projected cash flows;
- industry rules of thumb; and
- estimation of the aggregate proceeds from an orderly realisation of assets.

Each of these valuation methodologies has application in different circumstances. The primary criterion for determining which methodology is appropriate is the actual practice adopted by purchasers of the type of business involved.

Capitalisation of Earnings or Cash Flows

Capitalisation of earnings or cash flows is the most commonly used method for valuation of industrial businesses. This methodology is most appropriate for industrial businesses with a substantial operating history and a consistent earnings trend that is sufficiently stable to be indicative of ongoing earnings potential. This methodology is not particularly suitable for start-up businesses, businesses with an erratic earnings pattern or businesses that have unusual capital expenditure requirements. This methodology involves capitalising the earnings or cash flows of a business at a multiple that reflects the risks of the business and the stream of income that it generates. These multiples can be applied to a number of different earnings or cash flow measures including EBITDA, EBIT or net profit after tax. These are referred to respectively as EBITDA multiples, EBIT multiples and price earnings multiples. Price earnings multiples are commonly used in the context of the sharemarket. EBITDA and EBIT multiples are more commonly used in valuing whole businesses for acquisition purposes where gearing is in the control of the acquirer. Capitalisation of earnings is particularly suited to valuation of ongoing businesses with relatively stable and predictable cash flows.

Application of this valuation methodology involves:

- estimation of earnings or cash flow levels that a purchaser would utilise for valuation purposes having regard to historical and forecast operating results, non-recurring items of income and expenditure and known factors likely to impact on operating performance; and
- consideration of an appropriate capitalisation multiple having regard to the market rating of comparable businesses, the extent and nature of competition, the time period of earnings used, the quality of earnings, growth prospects and relative business risk.

The choice between EBITDA and EBIT is usually not critical and should give a similar result. All are commonly used in the valuation of industrial businesses. EBITDA can be preferable if depreciation or non-cash charges distort earnings or make comparisons between companies difficult.

Selection of the appropriate earnings multiple is usually the most judgemental element of a valuation. Definitive or even indicative offers for a particular asset or business can provide the most reliable support for selection of an appropriate earnings multiple. In the absence of meaningful offers, it is necessary to infer the appropriate multiple from other evidence.

The primary approach used by valuers is to determine the multiple that other buyers have been prepared to pay for similar businesses in the recent past. However, each transaction will be the product of a unique combination of factors, including:

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- economic factors (eg. economic growth, inflation, interest rates) affecting the markets in which the company operates;
- strategic attractions of the business - its particular strengths and weaknesses, market position of the business, strength of competition and barriers to entry;
- rationalisation or synergy benefits available to the acquirer;
- the structural and regulatory framework;
- investment and sharemarket conditions at the time; and
- the number of competing buyers for a business.

A pattern may emerge from transactions involving similar businesses with sales typically taking place at prices corresponding to earnings multiples within a particular range. This range will generally reflect the growth prospects and risks of those businesses. Mature, low growth businesses will, in the absence of other factors, attract lower multiples than those businesses with potential for significant growth in earnings.

An alternative approach is to review the multiples at which shares in listed companies in the same industry sector trade on the sharemarket. This gives an indication of the price levels at which portfolio investors are prepared to invest in these businesses. Share prices reflect trades in small parcels of shares (portfolio interests) rather than whole companies. To convert sharemarket data to meaningful information on the valuation of companies as a whole, it is market practice to add a "premium for control" to allow for the premium which is normally paid to obtain control through a takeover offer. This premium is typically in the range 20-35%.

The premium for control paid in takeovers is observable but caution must be exercised in assessing the value of a company or business based on the market rating of comparable companies or businesses. The premium for control is an outcome of the valuation process, not a determinant of value. Premiums are paid for reasons that vary from case to case and may be substantial due to synergy or other benefits available to the acquirer. In other situations premiums may be minimal or even zero. It is inappropriate to apply an average premium of 20-35% without having regard to the circumstances of each case. In some situations there is no premium. There are transactions where no corporate buyer is prepared to pay a price in excess of the prices paid by institutional investors through an initial public offering.

Acquisitions of listed companies in different countries can be analysed for comparative purposes, but it is necessary to give consideration to differences in overall sharemarket levels and ratings between countries, economic factors (economic growth, inflation, interest rates) and market structures and the regulatory framework. It is not appropriate to adjust multiples in a mechanistic way for differences in interest rates or sharemarket levels.

The analysis of comparable transactions and sharemarket prices for comparable companies will not always lead to an obvious conclusion as to which multiple or range of multiples will apply. There will often be a wide spread of multiples and the application of judgement becomes critical. Moreover, it is necessary to consider the particular attributes of the business being valued and decide whether it warrants a higher or lower multiple than the comparable companies. This assessment is essentially a judgement.

Discounted Cash Flows

Discounting of projected cash flows has a strong theoretical basis and is a commonly used method for valuation particularly where cash flows are lumpy, the business is expected to change significantly over time or the assets have a limited life. Discounted cash flow valuations involve calculating the net present value of expected future cash flows. This methodology is able to explicitly capture the effect of significant changes in cash flows. The cash flows are discounted using a discount rate which reflects the risk associated with the cash flow stream.

Considerable judgement is required in estimating future cash flows and the valuer generally places great reliance on medium to long term projections prepared by management. In addition, even where cash flow forecasts are available, the terminal or continuing value is usually a high

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proportion of value. Accordingly, the multiple used in assessing this terminal value becomes the critical determinant in the valuation (i.e. it is a "de facto" cash flow capitalisation valuation). The net present value is typically extremely sensitive to relatively small changes in underlying assumptions, few of which are capable of being predicted with accuracy, particularly beyond the first two or three years. The arbitrary assumptions that need to be made and the width of any value range can mean the results can sometimes be not meaningful or reliable.

Notwithstanding these limitations, discounted cash flow analysis is regarded as appropriate for valuing industrial companies, at least where there is a reasonable level of predictability in future cash flows. Accordingly, it is commonly used in the energy and utilities sectors.

Other Parameters

Industry rules of thumb are commonly used in some industries. These are generally used by a valuer as a "cross check" of the result determined by a capitalised earnings valuation or by discounting cash flows. While they are only used as a cross check in most cases, industry rules of thumb can be the primary basis on which buyers determine prices in some industries. In the case of energy infrastructure businesses a common rule of thumb is the multiple of the regulated asset base ("RAB") which is the value of the fixed assets set by the relevant regulator as the basis for determining tariffs. Similarly, for energy retailers a common metric is value per customer. However, it should be recognised that rules of thumb are usually relatively crude and prone to misinterpretation.

Realisation of Assets

Valuations based on an estimate of the aggregate proceeds from an orderly realisation of assets are commonly applied to businesses that are not going concerns. They effectively reflect liquidation values and typically attribute no value to any goodwill associated with ongoing trading.

7.2 Approach

Grant Samuel's valuation of AGL Infrastructure has been estimated on the basis of fair market value as a going concern, defined as the maximum price that could be realised in an open market over a reasonable period of time assuming that potential buyers have full information. The value analysis has been undertaken on two bases:

- on a standalone basis – the value at which, under current market conditions, shares in the business could be expected to trade on the sharemarket (i.e. at a discount to the underlying value of the business as a whole) ("Standalone Value"); and
- on a full control basis – the value appropriate for the business as a whole reflecting the value of synergies available to potential acquirers ("Full Control Value"). In this case it includes the value of all synergies available to Alinta that have been identified and quantified. To this extent the value includes benefits that may be specific to Alinta and therefore may exceed the value that could be realised from any other potential acquirer. The value is in excess of the level at which, under current market conditions, shares in the business could be expected to trade on the sharemarket.

The Standalone Value approximates the value AGL shareholders could have expected to realise through a demerger whereas the Full Control Value represents the value that could be expected to be realised if the business was sold to a third party. For Alinta shareholders, the Full Control Value represents the maximum value of the AGL infrastructure business to them including the full value of identified synergies. Ideally a purchaser would pay less than this value so that the benefit of at least some of the synergies accrues to its own shareholders.

In estimating value for AGL Infrastructure, Grant Samuel has generally had regard to both:

- multiples of earnings, primarily EBITDA and EBIT. The multiples were benchmarked against the multiples of comparable listed entities and comparable transactions; and
- discounted cash flow analysis. Financial models of each of the operating businesses have been developed by AGL management. The models are based on a large number of assumptions underlying the key drivers of revenues, costs and capital expenditure and are

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subject to significant uncertainty and contingencies, many of which are outside the control of AGL. A number of different scenarios have been developed and analysed to reflect the impact on value of various key assumptions relating to pricing, volume, capital expenditure and other factors.

In addition, for the electricity and gas networks some weight has also been given to the implied multiples of RAB.

7.3 Summary

The value of AGL Infrastructure is the aggregate of the estimated market value of AGL Infrastructure's operating businesses and other assets less non-trading liabilities as summarised below:

AGL Infrastructure – Value Summary (\$ millions)					
Asset	Report Section	Standalone Value		Full Control Value	
		Low	High	Low	High
Gas and Electricity Networks (including ActewAGL Distribution)	7.3.1	3,900	4,200	4,250	4,600
Agility	7.3.2	1,000	1,100	1,300	1,400
Cawse Cogeneration Facility	7.3.3	35	35	35	35
Wattle Point Wind Farm	7.3.4	187	187	187	187
Gas Valpo	7.3.5	150	180	150	180
APT	7.3.6	353	370	353	370
Head office savings	7.3.7	-	-	55	55
Total AGL Infrastructure		5,625	6,072	6,330	6,827

The value attributed to the various operating businesses is an overall judgement having regard to a number of valuation methodologies and parameters, including capitalisation of earnings or cash flows (multiples of EBITDA and EBIT), discounted cash flow analysis and other measures commonly used in the energy and infrastructure sectors.

The discounted cash flow analysis was based on financial models developed by Grant Samuel from operating models and long term business plans provided by AGL. The models project cash flows from 1 July 2006. Projected ungeared after tax cash flows were discounted to a present value using nominal after tax discount rates in the range of 6.75-7.00%. Appendix 1 sets out a detailed analysis of the selection of the discount rates.

The overall earnings multiples implied by the valuation of AGL Infrastructure are summarised below:

AGL Infrastructure – Implied Valuation Parameters⁹⁸					
Parameter	Variable (\$ millions)	Standalone Value		Full Control Value	
		Low	High	Low	High
Value range (\$ millions)		5,625	6,072	6,330	6,827
Multiple of EBITDA					
Year ended 30 June 2006 (actual)	500.2	11.2	12.1	12.7	13.6
Year ending 30 June 2007 (forecast)	517.3	10.9	11.7	12.2	13.2
Multiple of EBIT					
Year ended 30 June 2006 (actual)	354.1	15.9	17.1	17.9	19.3
Year ending 30 June 2007 (forecast)	359.0	15.7	16.9	17.6	19.0

⁹⁸ The implied earnings multiples decline marginally if APT is excluded (i.e. both the value attributed to APT and AGL Infrastructure's 30% share of APT's net profit after tax are excluded from the analysis).

⁹⁹ Multiples are based on actual and forecast EBITDA and EBIT of AGL Infrastructure including equity accounted profits. This differs from the presentation set out in Section 5.2.7 of this report. The financial information for AGL Infrastructure shows distributions from ActewAGL Distribution (i.e. a share of EBIT). Accordingly, for the purposes of these calculations, EBITDA has been adjusted to incorporate AGL Infrastructure's share of ActewAGL Distribution's EBITDA rather than distributions (i.e. adjusting for ActewAGL Distribution's depreciation and amortisation).

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Grant Samuel believes that the multiples implied by the standalone value are reasonable. There are several important factors which support the multiples:

- the strategic attractions of AGL Infrastructure's businesses including its ownership of the sole gas distribution network in New South Wales and a substantial services business (Agility) which has a stronger growth profile than regulated infrastructure assets;
- the multiples reflect the blend of AGL Infrastructure's various businesses (i.e. regulatory distribution and an infrastructure management business). To this extent the most appropriate comparable entities to the overall AGL Infrastructure business are Alinta (which is trading around 10-11 times forecast EBITDA but this blended multiple also reflects retailing) and Envestra (which is primarily a gas distribution and transmission business and is trading around 12 times forecast EBITDA); and
- the potential for significant cost savings to flow through the business over the three to five years after 2006/07. AGL has identified \$20-25 million of total annual savings which it believes are achievable by 2009 in the absence of a takeover offer (primarily in the Agility business and head office functions).

The multiples implied by the full control value can be justified because:

- any purchaser of AGL Infrastructure will be able to step up the depreciable tax cost basis to its acquisition cost (thereby improving free cash flow under new ownership);
- they allow for the value of cost savings and synergies that have been identified as being available by Alinta (\$60 million per annum by 2009 including \$15-20 million identified by AGL). That these cost savings and synergies may exceed those that could be realised by any other acquirer has been allowed for in the value attributed to these cost savings; and
- they are supported by recent transaction evidence.

The detailed value analysis for each component of this valuation is set out below.

7.3.1 Gas and Electricity Networks

Summary

Grant Samuel has estimated a standalone value for AGL Infrastructure's gas and electricity networks (including its 50% share in ActewAGL Distribution) at \$3.9-4.2 billion and a full control value at \$4.25-4.6 billion. In determining these values, Grant Samuel had regard to:

- multiples of EBITDA;
- discounted cash flow analysis; and
- multiples of RAB (regulated asset base).

Grant Samuel believes that all three approaches give results that are broadly consistent with the selected standalone value range.

The full control value of AGL Infrastructure's gas and electricity networks represents the standalone value plus tax benefits from the ability to write up the cost basis of the gas and electricity networks to reflect the full purchase price paid by an acquirer (the standalone value assumes the current tax cost basis). This is the only difference between the standalone and full control values for the gas and electricity networks and reflects Grant Samuel's view that energy infrastructure entities generally trade on the stock exchange at close to their full underlying value.

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Earnings Multiples Implied by Value Range

The value ranges for the gas and electricity networks represent the following multiples of EBITDA:

Gas and Electricity Networks – Implied Multiples					
Parameter	Variable ¹⁰⁰ (\$ millions)	Standalone Value		Full Control Value	
		Low	High	Low	High
Value range (\$ millions)		3,900	4,200	4,250	4,600
Multiple of EBITDA					
Year ended 30 June 2006 (actual)	365.7	10.7	11.5	11.6	12.6
Year ended 30 June 2007 (forecast)	368.4	10.6	11.4	11.5	12.5

Grant Samuel has reviewed these multiples having regard to EBITDA multiples for comparable listed entities and transactions involving energy infrastructure entities or assets in Australia and New Zealand (see below).

Listed Entity Multiples

The following table sets out the implied EBITDA multiples for a range of listed energy infrastructure entities based on share prices as at 31 July 2006:

Sharemarket Ratings of Selected Listed Energy Infrastructure Entities					
Entity	Type ¹⁰¹	Market Capitalisation (millions)	EBITDA Multiple (times)		
			Historical	Forecast Year 1	Forecast Year 2
Distribution Infrastructure					
SP AusNet	E	A\$2,699.6	12.7	10.0	9.6
Spark ⁶¹	E	A\$1,780.3	na	9.5	9.3
DUET	E/G	A\$1,104.8	10.0	9.6	9.2
Envestra	G	A\$916.1	14.1	12.5	12.1
Vector	E/G	NZ\$2,460.0	11.8	9.4	9.4
Transmission Infrastructure					
APT	G	A\$1,176.8	13.2	12.1	11.6
AIH ⁶¹	G	A\$845.6	14.5	15.2	14.9
HDUF	E/G	A\$423.0	8.2	13.3	13.2
GasNet	G	A\$347.8 ⁶²	12.5	12.5	12.6

Source: Grant Samuel analysis (see Appendix 2)

A detailed analysis of these entities is set out in Appendix 2.

The following factors are relevant to consideration of the comparable entity multiples:

- the multiples for the listed entities are based on share prices and therefore do not include a premium for control;
- the most comparable listed entities to AGL Infrastructure's gas and electricity networks (or parts of them) are:

¹⁰⁰ Based on forecast EBITDA for Gas Networks, Electricity Networks and ActewAGL Distribution (50%). Alinta's EBITDA forecasts for gas and electricity networks have been adjusted to incorporate AGL Infrastructure's share of ActewAGL Distribution's EBITDA rather than distributions (i.e. share of EBIT).

¹⁰¹ E = Electricity; G = Gas; W = Wind.

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- Envestra, which has 18,000 kilometres of gas distribution networks in South Australia, Victoria, Queensland and New South Wales. However it also owns gas transmission assets;
 - DUET, which owns 80% of the Multinet gas distribution network in Victoria and 25.9% of the Alinta network in Western Australia, as well as 66% of the United Energy electricity network in Victoria. It also owns a majority share in the Dampier Bunbury Natural Gas Pipeline;
 - Spark Infrastructure Group ("Spark") which owns 49% of electricity distribution networks in Victoria and South Australia; and
 - SP AusNet, which owns electricity and gas distribution assets in Victoria as well as electricity transmission;
- the calculation of the underlying EBITDA multiples for Spark is complex because of the minority holdings and form of investment. Caution should be applied in relying on them;
 - a number of other listed entities such as GasNet, APT, Hastings Diversified Utilities Fund ("HDUF") and AIH all own gas transmission pipelines which exhibit similar characteristics and have similar value drivers to AGL Infrastructure's gas distribution networks;
 - most of the listed entities (except GasNet) are passive in nature with external parties (often related) providing infrastructure, operation and management services to the entity. A number of the entities are also administratively managed by external parties;
 - the implied multiples for the AGL Infrastructure gas and electricity networks have been calculated on 31 December year end earnings. With the exception of AIH, HDUF, GasNet and Spark (which have a 31 December year end) and SP AusNet (which has a 31 March year end) each of the entities has a 30 June year end. The forecast year 1 multiples for these entities are based on forecasts to 30 June 2006 (as none has yet released actual results for this period) and Year 2 is based on forecast to 30 June 2007. SP AusNet's forecasts are for the year ending 31 March 2007 and 2008, respectively. The peer group forecasts were not realigned to a December year end basis because of a lack of reliable half year forecasts. However, in general terms, it would make relatively little difference (approximately 0.2 adjustment to the multiple in most cases); and
 - a number of the entities, notably Babcock & Brown Infrastructure, Babcock & Brown Wind Partners and Viridis Clean Energy Group have experienced, and are expected to experience, significant earnings growth, making comparison to historical and immediate forecast (Year 1) multiples less relevant.

Transaction Multiples

The following table sets out the EBITDA multiples implied by selected transactions involving the acquisition of energy infrastructure assets in Australia and New Zealand since 2000:

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Recent Transaction Evidence						
Date	Target	Type ¹⁰²	Transaction	Consideration (millions)	EBITDA Multiple (times)	
					Historical	Forecast
Electricity Networks - Australia						
Mar 06	Murraylink	I	Acquisition by APT	A\$153	na	15.8
Dec 05	SP AusNet	I	IPO	A\$2,888	13.3	13.1
Apr 04	TXU Australia	G/R/I	Acquisition by Singapore Power	A\$5,100	9.2	8.6
Jul 03	United Energy	I	Scheme of arrangement with Alinta	A\$1,340	8.1	7.5
Jul 02	CitiPower	R/I	Acquisition by CKI/HEH	A\$1,555	7.1	na
Aug 00	Powercor	R/I	Acquisition by CKI/HEH	A\$2,315	8.0	na
Dec 99	ETSA Utilities	G/I	Acquisition by CKI/HEH	A\$3,475	9.4	na
Gas Networks - Australia						
Jun 06 (pending)	GasNet	I	Takeover by BBI (with APT)	A\$357	12.6	12.6
Sep 05	Duke Energy's Australian and New Zealand assets	I	Acquisition by AIH	A\$896	19.2	15.4
Aug 04	Dampier to Bunbury Natural Gas Pipeline	I	Acquisition by DUET/Alinta/Alcoa Consortium	A\$1,860	na	11.1
Aug 04	45% of Southern Cross Pipelines and 100% of Parmelia Gas	I	Acquisition by APT	A\$206	8.3	na
Mar 04	Duke Energy's Australian and New Zealand assets	I	Acquisition by Alinta	A\$1,690	17.0	15.5
Electricity Networks - New Zealand						
Aug 04	Powerco	I	Acquisition by Prime Infrastructure	NZ\$680	9.4	9.0
Sep 02	UnitedNetworks	I	Acquisition by Vector	NZ\$1,500	8.7	8.4
Sep 02	UnitedNetworks' electricity distribution networks	I	Acquisition by Powerco	NZ\$590	9.0	8.9
Gas Networks - New Zealand						
Jun 05	NGC Holdings	I	Acquisition of 32.8% interest by Vector	NZ\$1,506	10.7	10.1
Oct 04	NGC Holdings	I	Acquisition of 67.2% interest by Vector	NZ\$866	9.6	9.2
Jun 01	AGL's New Zealand gas distribution assets	I	Acquisition by Powerco	NZ\$118	na	12.8

Source: Grant Samuel analysis

Further details on these transactions are set out in Appendix 3. The transactions involving both infrastructure and generation/retail assets will have multiples that represent a blend of these two businesses. The gas transactions involve predominantly transmission pipelines rather than distribution assets.

Analysis and Commentary

The most common valuation metric for energy infrastructure businesses, other than distribution yield, is EBITDA multiples (rather than EBIT).

In general terms, the multiples paid for energy infrastructure assets either in the public listed market or in private treaty acquisitions have been relatively high particularly having regard to the modest growth profile of these businesses. The majority of the assets are regulated and long run growth is generally limited to population growth and inflation (with

¹⁰² G = Generation; R = Retail; I = Infrastructure

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some potential for increased utilisation or penetration). However, the corollary is that cash flows are very stable and predictable and therefore the entities are able to use high degrees of leverage to produce attractive returns to equity investors. Coupled with tax efficient structures, this combination results in relatively high EBITDA multiples for listed companies which is also reflected in acquisitions.

In addition, infrastructure assets are reasonably transparent, with a considerable level of publicly available information on revenues, volumes, operating costs and capital investment. Moreover, the assets are "ring fenced" with little opportunity for integration with other assets (particularly in revenue terms). There are some operating cost synergies available for acquirers (but these may fall to the service provider rather than the infrastructure owner).

In this respect, it is Grant Samuel's view that listed infrastructure assets trade on the ASX at close to their full underlying value. Accordingly, there is unlikely to be a material premium for control of the extent often seen in takeover transactions. This is broadly confirmed by the transaction evidence which does not show any consistent premium above listed company multiples.

Four of the listed distribution entities trade at prospective EBITDA multiples of between 9 and 10 times. However, two of these are electricity distributors. EBITDA multiples are heavily influenced by capital expenditure requirements (relative to EBITDA) as the listed infrastructure entities effectively distribute EBITDA less capital expenditure to investors. Electricity distributors are generally capital intensive and, accordingly, their EBITDA multiples are lower than, say, those of gas distributors or gas transmission pipeline entities. This can be seen from the fact that the four listed entities involved primarily in gas transmission and Envestra (predominantly gas distribution) are all trading on prospective EBITDA multiples of 11.7 or more.

Grant Samuel believes that the implied 2007 EBITDA multiples of 10.6-11.4 (standalone value) and 11.5-12.5 (full control value) for the AGL Infrastructure gas and electricity networks are reasonable. In forming this view, the following factors were taken into account:

- the New South Wales gas network is a very strategic asset that would be attractive to a number of acquirers if it was freely available for sale (although its sheer size in value terms may limit the pool of potential purchasers). It is effectively the only gas distribution network of any significance in New South Wales, the largest state in Australia and covers all of Sydney, the largest city in Australia;
- compared to an electricity network, a gas network has upside potential through increasing penetration. The penetration of gas in AGL Infrastructure's coverage area is approximately 35%, compared to more than 65% in Victoria. In addition, AGL Infrastructure is well placed to capture the expected strong population growth in Sydney's western suburbs;
- AGL Infrastructure's electricity network in Victoria is in an area showing reasonably strong growth in terms of population growth and industrial development; and
- the combination of the networks and the Agility business provide significant advantages to both (compared to network owners that only manage their own assets or are managed by third parties). The networks benefit from:
 - Agility's economies of scale (as it services a range of external customers including APT);
 - Agility's wide ranging expertise and experiences from other regions or asset classes; and
 - enhanced ability to identify opportunities for growth and to participate in new developments (such as multi-utility proposals in new residential property developments); and

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- the overall multiples are effectively a blend of higher multiples for AGL Infrastructure's gas distribution business (the majority of the value) and lower multiples for the electricity business (including ActewAGL Distribution's electricity network) because of its higher capital expenditure requirements (over 50% of EBITDA compared to around 35% for the gas networks).

The multiples implied by the full control value are consistent with the transaction multiples and can be justified because any purchaser of AGL Infrastructure will be able to step up the depreciable tax cost basis to its acquisition cost putting it in the equivalent position of any of the other acquisitions. On the other hand, the standalone multiples are arguably slightly less than comparable listed entities reflecting the low tax cost basis in that circumstance and the therefore higher relative cash tax expense.

Discounted Cash Flow Analysis

Grant Samuel has prepared a discounted cash flow analysis of AGL Infrastructure's gas and electricity network assets. Grant Samuel has based its analysis on models prepared by AGL, including twenty year models for the New South Wales gas and Victorian electricity networks (the "20 Year Models") and a five year forecast for ActewAGL Distribution. Where appropriate, Grant Samuel has made adjustments to the AGL Projections to reflect its judgement on certain issues.

The general assumptions underlying the forecasts in the models are:

- corporate tax rate of 30%;
- inflation rate of 2.5% per annum; and
- nominal after tax discount rates of 6.75-7.00%. The basis of selection for these discount rates is set out in Appendix 1.

The discounted cash flow analysis of the 20 Year Models was based on the key assumptions set out below:

- revenues are determined on the basis of five-yearly "resets" in accordance with the current regulatory pricing frameworks with appropriate adjustments to reflect interest rate movements since the previous regulatory reset. Under the current regulatory regimes, the regulator seeks to determine the amount of revenue in each five year period required to achieve a target rate of return on the regulated assets, having regard to (among other factors) estimated operating costs and capital expenditure. Based on the regulatory model and current five-year budget estimates, the key revenue assumptions are:
 - short term growth of approximately 3% per annum for gas and 2% per annum for electricity; and
 - long-term revenue growth rates for both networks (incorporating the impact of pricing resets) of approximately 3% per annum;
- forecast tariffs reflect the pricing required to achieve the regulator's target revenues for each five year period, taking into account forecast volumes. All things being equal, an increase in forecast volumes will be offset by lower tariffs. In this respect, the driver of revenue is the RAB and regulated returns, not volumes or tariffs;
- operating cost growth of 3-5% per annum for the first five years, then increasing broadly in line with inflation of 2.5% per annum;
- capital expenditure:
 - for the gas network based on current five year budgets including major projects such as the Sydney Primary Loop project. The long term forecast is based on estimated annual capital expenditure of approximately \$85 million grown at 2% per annum to reflect long term efficiencies in the network; and

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- for the electricity network increasing steadily through to 2011 (principally reflecting budgeted expenditure and asset replacements) to a long term average of approximately \$65 million per annum;
- taxation expense reflects depreciation based on AGL Infrastructure's current tax cost basis; and
- perpetual growth rates, for the purpose of calculating the terminal value, of 3.25% for gas and 3.5% for electricity.

The analysis for ActewAGL Distribution was based primarily on the five year forecast provided by AGL which has been extended for a further five years. The key features are set out below:

- for the first five years the model shows:
 - average compound annual growth in EBITDA of 3%; and
 - capital expenditure of \$45-55 million per annum;
- for the subsequent five years, annual growth in after tax cash flows is assumed to be 3%; and
- a perpetual growth rate of 2.5% is assumed.

The outcome of the discounted cash flow analysis is a net present value ("NPV") in the range of \$3.83-4.11 billion. This range is broadly consistent with Grant Samuel's valuation range for the network assets.

As with any long term projections, there are inherent uncertainties about future events and outcomes. Small changes in certain assumptions can have disproportionate impacts on the calculated values. Accordingly, Grant Samuel has undertaken an analysis of the sensitivity of the net present value to movements in key assumptions:

AGL Infrastructure Gas and Electricity Networks – NPV Sensitivity Analysis (\$ billions)		
Sensitivity	Discount Rate	
	7.00%	6.75%
Base case	3.83	4.11
Revenues 2% higher than Base Case (throughout forecast period)	4.03	4.33
Revenues 2% lower than Base Case (throughout forecast period)	3.63	3.89
Operating costs 2% higher than Base Case (throughout forecast period)	3.75	4.02
Operating costs 2% lower than Base Case (throughout forecast period)	3.91	4.20
Capital expenditure 2% higher than Base Case (throughout forecast period)	3.76	4.05
Capital expenditure 2% lower than Base Case (throughout forecast period)	3.90	4.19
Perpetual growth rate 0.25% higher than Base Case	3.98	4.30
Perpetual growth rate 0.25% lower than Base Case	3.70	3.95

Under the current regulatory framework, changes in market dynamics or operating characteristics of the regulated assets are reflected in revised tariffs at each "reset". Accordingly, the impact of any such changes on returns should be limited to the regulatory period in which they occur (that is, prior to the next "reset"). A sensitivity analysis of these impacts would require a series of highly specific assumptions regarding their size, nature, timing and duration. Grant Samuel has undertaken its analysis on the basis that long run returns should tend towards the regulators' target returns. This is reflected in the relatively narrow sensitivity ranges selected, which are designed to illustrate a general trend of under or over performance relative to the regulators' determinations, rather than one off events.

The results of the sensitivity analysis indicate that:

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- the NPV is sensitive to movements in revenue. The operating cost base of the business is largely fixed such that any increase or decrease in revenues will flow almost directly to the bottom line. However, the sensitivity analysis overstates the impact as it is likely that any over or under performance is "captured" and adjusted for at the next tariff reset date (i.e. it would only occur for a five year period);
- the NPV is also sensitive to the perpetual growth rate. While it is not possible to precisely determine growth rates in perpetuity, the selected ranges appear reasonable in light of forecast growth in cash flows prior to calculation of terminal value and given that industry regulators will be required to provide owners of critical infrastructure with sufficient returns to justify ongoing investment; and
- the NPV is not particularly sensitive to movements in operating costs or capital expenditure.

In interpreting the above analysis, it should be noted that these sensitivities do not, and do not purport to, represent the range of potential value outcomes for the network assets. They are simply theoretical indicators of the sensitivity of the net present values derived from the discounted cash flow analysis.

Tax Cost Base

AGL was able to write up its assets on the date on which it entered the tax consolidation regime (1 July 2003). However, as a result of structural impediments (essentially limitations imposed by the level of reported shareholders' funds in the relevant entities) the extent of the uplift was limited. As at 30 June 2006, the tax carrying value of AGL Infrastructure's wholly owned gas and electricity networks (i.e. excluding the 50% interest in ActewAGL Distribution's networks) was approximately \$1.3 billion. Accordingly, there is substantial scope for New Alinta to increase the cost basis of the wholly owned gas and electricity networks for tax purposes.

The value of these tax benefits is subject to significant uncertainty. The net present value of the direct tax saving is approximately \$420-440 million if it is assumed that:

- the nominal after tax discount rate range of 7-7.25% (being conservative discount rates for infrastructure);
- the uplift is \$2.7 billion; and
- the uplift is depreciated on a 20 year life using the 7.5% diminishing value method available under Division 40 of the Income Tax Assessment Act.

Caution is warranted in attributing value to tax benefits because of the long time frame over which they arise and general uncertainty about changes to tax legislation. Acquirers would normally attribute a value of less than 100% to these kinds of tax savings. However, it is noted that Alinta attributed a value of approximately \$364 million to these benefits in its announcement on 21 February 2006. For the purposes of this valuation Grant Samuel has adopted a range of \$350-400 million.

RAB Multiples¹⁰¹

A common rule of thumb parameter used in the valuation of energy infrastructure businesses is RAB multiples. The RAB (or regulated asset base) is determined by the relevant regulator using concepts such as depreciated optimised replacement cost to determine an appropriate investment value for the asset (for its current and forecast workload). This investment base is then combined with a determination of the appropriate return on capital (usually a weighted average cost of capital) to develop a tariff structure designed to deliver that return over the regulatory period.

¹⁰¹ Represents enterprise value (i.e. business value before debt) divided by RAB. RAB means regulated asset base and is the value of the fixed assets set by the relevant regulator as the basis for determining tariffs.

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Theoretically, listed entities should trade at, and assets should be acquired at, 1.0 times RAB. However, that does not occur and, in fact, most assets generally trade at a premium to RAB. The precise reasons for this are uncertain but contributing factors probably include:

- expectations of volume growth above the levels used by regulators (at least until the next regulatory reset);
- expectations of savings relative to the level of operating costs assumed by regulators;
- a cost of capital less than that assumed by regulators. Reasons for this might include:
 - benefits from tax efficient structuring;
 - the benefits of diversification. Most of the listed entities own a number of different assets which dilutes the exposure to any one asset in terms of operating and regulatory risks. Regulators only calculate the cost of capital for individual assets rather than a portfolio of assets (although theoretically there should be no difference); and
 - use of higher levels of gearing than regulators assume (50-60%). There is some evidence that the energy infrastructure sector has been utilising higher debt levels than previously. The analysis in Appendix 1 indicates a number of entities with current gearing levels well over 60%;
- the valuable growth options that may be available to the listed entity (e.g. potential acquisitions) and reflected in its market capitalisation; and
- profit streams from other businesses (although these should be backed out in any analysis).

Grant Samuel's valuation of AGL Infrastructure's gas and electricity networks implies the following multiples of historical and projected RAB:

Gas and Electricity Networks – Implied RAB Multiples ¹⁰⁴				
Parameter	Standalone Value		Full Control Value	
	Low	High	Low	High
Value range (\$ millions)	3,900	4,200	4,250	4,600
Multiple of RAB				
Year ended 30 June 2006	1.29	1.39	1.41	1.52
Year ending 30 June 2007	1.24	1.33	1.35	1.46

Summarised below are RAB multiples for those Australian listed entities which have a relatively high proportion of regulated revenue and for which meaningful RAB multiples can be calculated from publicly available information:

Selected Listed Entities – RAB Multiples ¹⁰⁵		
Entity	As at 30 June 2006	As at 30 June 2007
DUET	1.43	1.35
SP AusNet	1.49	1.44
Envestra	1.49	1.44

Source: Grant Samuel analysis

Some caution is necessary in relying on this data as it is difficult to isolate the full effects of other activities and to determine what adjustments may be necessary.

The RAB multiples implied by recent acquisitions of regulated energy infrastructure assets in Australia are set out below. This data should also be treated with caution:

¹⁰⁴ Including 50% of ActewAGL Distribution. Projected RAB sourced from relevant regulatory decisions. RAB used is the average RAB for relevant year.

¹⁰⁵ Based on share prices at 31 July 2006 and average RAB for relevant year.

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Selected Acquisitions – RAB Multiples			
Date	Acquirer	Entity/Asset Acquired	RAB Multiple ¹⁰⁶ (times)
Aug 06 (pending)	APT	GasNet	2.19 ¹⁰⁷
Mar 06	APT	Murraylink	1.47
Aug 04	DUET	Dampier Bunbury Natural Gas Pipeline	1.20
Jul 04	APT	SCP No 1 (Goldfields Gas Pipeline and Parmelia Pipeline)	1.47
Apr 03	Alinta/AMP/Aquila	AlintaGas Network	1.35
Apr 03	Alinta/AMP/Aquila	Multinet Gas	1.44
Apr 03	Alinta/AMP/Aquila	United Energy Distribution	1.52
Aug 02	CKI/HEH	Citipower	1.69
Oct 00	Consortium	ElectraNet	1.37
Sep 00	CKI/HEH	Powercor	1.71
Jun 00	Singapore Power	PowerNet	1.49
Dec 99	CKI/HEH	ETSA Utilities	1.26
Jul 99	CKI	19.97% of Envestra	1.49
Jun 99	GPU	GasNet	1.72
Mar 99	Envestra/Boral	Stratus Networks	1.99
Jan 99	Texas Utilities	Westar	1.86
<i>Minimum</i>			1.20
<i>Maximum</i>			2.19
<i>Median</i>			1.49

Source: Grant Samuel analysis

The transactions show a diversity of RAB multiples and arguably demonstrate a slight downward trend from the peak levels of 1.5-2.0 at the time of the restructuring of the Victorian electricity industry in 1999. In any event, the evidence is certainly supportive of RAB multiples of at least 1.3 times.

The RAB multiples implied by the valuation of AGL Infrastructure's gas and electricity networks are considered reasonable. The full control value RAB multiples of 1.41-1.52 are consistent with recent transactions and with the listed entities. The standalone multiples are lower than listed peers but this is appropriate in view of the tax cost basis differential.

7.3.2 Agility

Agility has been valued on a standalone basis at \$1,000-1,100 billion. This value range represents the following multiples of EBITDA:

Agility – Implied EBITDA Multiples on Standalone Basis			
Parameter	Variable (\$ millions)	Standalone Value	
		Low	High
Value range (\$ millions)		1,000	1,100
EBITDA (excluding any cost savings)			
Year ended 30 June 2006 (actual)	76.2	13.1	14.4
Year ending 30 June 2007 (forecast)	85.3	11.7	12.9
EBITDA (including AGL cost savings)¹⁰⁷			
Year ended 30 June 2006 (actual)	93.2	10.7	11.8
Year ending 30 June 2007 (forecast)	97.3	10.3	11.3

¹⁰⁶ Calculated by reference to total price announced (i.e. no adjustment has been made for any unregulated assets or other activities).

¹⁰⁷ RAB multiple is 1.64x if adjusted for unregulated assets which are assumed to represent approximately 25% of total enterprise value.

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In Grant Samuel's opinion, the multiples implied by the standalone value are appropriate having regard to the following:

- growth potential over the next three to five years. Agility's earnings over the last three years have grown at over 10% per annum and are forecast to continue to grow strongly as it further develops its portfolio of third party contracts. It is established as a credible service provider to external parties. In the last twelve months, Agility has secured approximately \$130 million worth of external contracts. Other factors which should underpin growth over the next few years include:
 - the extent of infrastructure refurbishment required across Australia. A substantial amount of key infrastructure is now aged and in need of serious refurbishment or replacement;
 - the trend to more complex multi-utility services for new developments requiring high levels of expertise and execution capability;
 - increased levels of outsourcing by infrastructure owners to capture the efficiency and broader expertise of service providers. Moreover, owners are increasingly looking for a large scale, integrated service provider rather than a series of smaller independent contractors; and
 - population growth;
- cost savings initiatives currently being implemented by Agility management. AGL has publicly stated that it is targeting \$15-20 million of savings by Agility by 2009. If achieved, these savings would increase EBITDA by approximately 15-20%. There is a reasonably detailed plan for achieving the savings through resource scheduling optimisation, depot rationalisation and reducing overheads closer to industry standard; and
- there are several listed companies that can be compared to Agility. The earnings multiples for these companies based on share prices at 30 June 2006 are summarised below:

Share Market Ratings of Selected Listed Infrastructure Service Companies							
Entity	Market Capitalisation (\$ millions)	EBITDA Multiples (times)			EBIT Multiples (times)		
		Year end			Year end		
		2005 actual	2006 forecast	2007 forecast	2005 actual	2006 forecast	2007 forecast
WorleyParsons	4,109.3	39.3	19.8	15.1	44.9	21.3	16.1
Downer EDI	2,353.0	10.5	8.4	7.0	17.1	12.6	10.0
United Group	1,949.9	30.7	16.5	12.0	36.6	19.4	13.6
Transfield Services	1,399.2	31.1	19.3	13.1	49.2	29.3	17.5

Source: Grant Samuel analysis

Note: All companies (except Downer EDI) have December year ends.

The multiples for WorleyParsons Limited reflect its high growth in the last three years and its prospects for that growth to continue from what is now a global platform. Downer EDI Limited is a diversified manufacturing and contracting business (only 23% of 2005 revenue was derived from infrastructure services) and its multiples reflect the level of depreciation charge associated with certain of its activities.

Transfield Services Limited and United Group Limited are perhaps better benchmarks for Agility. Even based on portfolio share prices (i.e. excluding a premium for control) the rating of these two entities would support the implied 2007 EBITDA multiples of 9.4-10.4 times (at least if the AGL identified cost savings are assumed to be achieved) for Agility. At the same time, it needs to be recognised that these two companies have strong track records and much broader businesses than Agility. Their businesses are virtually entirely based on a diverse range of "external" contracts while

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Agility's business is predominantly (at this stage) based on "related" businesses (i.e. AGL Infrastructure and APT).

On the other hand, the combination of Agility and the gas and electricity networks provide benefits to the Agility business in that:

- the size of the networks business allows Agility to achieve economies of scale;
- Agility's revenue and earnings are potentially less volatile than that of infrastructure managers that are predominantly based on "external" contracts; and
- growth and re-investment in the infrastructure asset bases by the networks business should result in growth for Agility (albeit relatively modest).

On a full control basis Agility has been valued in the range of \$1,300-1,400 million. This range reflects the additional value of synergies that Alinta has identified in merging its network services business with Agility of \$54 million per annum by 2009 (primarily from redundancies). Grant Samuel has been advised that approximately \$34-39 million of these savings are on top of the cost savings initiatives previously announced by AGL (of \$15-20 million per annum by 2009). Grant Samuel has attributed a value of \$300 million for the additional synergies identified by Alinta (after allowing for one-off costs to implement the savings). As a consequence, the full control value range for Agility represents multiples of forecast 2007 EBITDA of 9.7-10.4 times. The lower multiple is appropriate given the cost savings are yet to be achieved.

7.3.3 Cawse Cogeneration Facility

The Cawse Cogeneration Facility has been valued at \$35 million. The facility is subject to a long term supply contract with the Cawse nickel and cobalt mine.

The primary valuation methodology was a discounted cash flow analysis based on the following assumptions:

- nominal after tax discount rates of 6.75-7.00%;
- the majority of revenue is fixed (with annual price increases) for the term of the contract. Only 20% is subject to any fluctuation;
- operating costs and capital expenditure increased in line with inflation of 2.5% per annum; and
- no renewal of the contract on expiry. A salvage value of approximately \$5 million (20% of original cost) is assumed.

7.3.4 Wattle Point Wind Farm

Wattle Point Wind Farm was acquired as part of AGL's acquisition of Southern Hydro in October 2005. This asset was attributed a value of \$187 million in that transaction. In Grant Samuel's opinion, it is reasonable to value Wattle Point Wind Farm at cost as:

- cost represents an arm's length price negotiated in a recent transaction;
- it is too early to determine whether any additional value has been created although AGL's strategy is to divest forced dispatch wind farm generators and retain the electricity output and green benefits. An asset such as Wattle Point Wind Farm structured in that way would be keenly sought by infrastructure owners; and
- at this stage, Wattle Point Wind Farm is performing in line with expectations.

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7.3.5 Gas Valpo

The value of Gas Valpo has been estimated to be in the range of \$150-180 million. This represents the following multiples of earnings:

Gas Valpo – Implied Multiples				
Parameter	Year end 30 June			
	2006		2007	
	Low	High	Low	High
Value range (\$ millions)	150.0	180.0	150.0	180.0
EBITDA	7.4	8.9	6.9	8.3

While the implied multiples of 7.4-8.9 times forecast 2006 EBITDA appear relatively low compared to AGL Infrastructure's other distribution assets, Grant Samuel believes the value range is appropriate taking into account the following factors:

- direct comparison between the Australian infrastructure assets and Gas Valpo is difficult due to their different economic, regulatory and operating environments;
- the implied multiple range is consistent with the limited available trading evidence from Gasco, a Chilean distributor of LPG and natural gas, which trades at 8.9 times forecast EBITDA (i.e. excluding a premium for control). Gasco possesses a number of strategic characteristics, including growth opportunities and broader geographic and product diversification, which would warrant a higher valuation multiple than Gas Valpo;
- Gas Valpo operates in a defined coastal region where it has high customer penetration rates (in excess of 80% compared to approximately 35% for AGL) and limited opportunities for geographic expansion;
- Gas Valpo is heavily reliant on imported gas from Argentina which has been subject to supply restrictions. While Gas Valpo has been largely able to manage supply through swap contracts and spot market purchases, the environment remains uncertain;
- alternative supplies of LNG (due to become available in the next two to four years) are expected to be relatively expensive; and
- notwithstanding high penetration rates, growth opportunities exist in new high density developments at the northern end of Gas Valpo's region (which is a popular vacation destination for residents of Santiago) and from new industrial customers in adjacent regions (e.g. in 2005 Gas Valpo secured a 13 year supply contract with ENAP, a state owned petrochemical company).

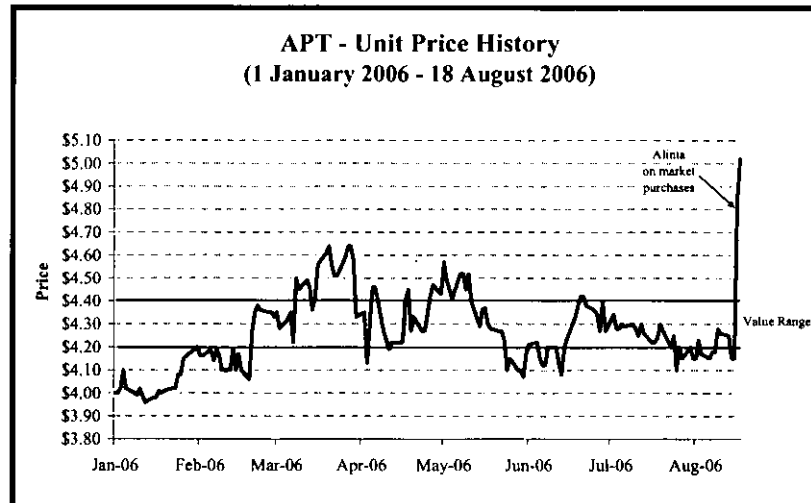
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7.3.6 APT

AGL holds 84,054,326 units in APT (30%). On 16 August 2006 Alinta commenced buying APT units on market for prices up to \$5.00 per unit. By 22 August 2006 Alinta had acquired a 10.25% interest in APT. The closing APT price on 15 August 2006 (i.e. prior to Alinta's purchases) was \$4.20.

AGL's units in APT have been valued in the range \$353-370 million, based on the recent trading range of APT units of \$4.20 to \$4.40 (prior to Alinta's on market purchases):



Source: IRESS

7.3.7 Head Office Cost Savings

The proposed transaction is expected to enable a reduction in the head office costs incurred by AGL Infrastructure primarily through the reduction of AGL corporate overheads such as listed company costs (share registry, annual reports, listing fees), directors costs, associated legal, compliance and audit costs, and senior management. The total cost savings have been estimated at \$15 million per annum of which \$4.5 million per annum would be to the benefit of AGL Infrastructure. In this regard, Alinta has identified annual savings in corporate overheads on the acquisition of AGL Infrastructure of \$6 million per annum by 2009 (\$5 million per annum in present value terms), primarily in relation to redundancies, head office operational improvements and the removal of duplicated costs. These cost savings have been allowed for in the full control value of AGL Infrastructure on the basis set out below.

Attributing a value to acquisition synergies is essentially subjective. Grant Samuel has attributed a value of \$55 million for the head office cost savings which are not otherwise allowed for in Grant Samuel's valuation of specific AGL Infrastructure assets. The savings should be relatively straightforward to achieve over a short time frame. A value of \$55 million implies a multiple of 9.2 times (after allowing for the cost to achieve those savings).

7.3.8 Other Assets and Liabilities

AGL Infrastructure has a small number of other assets and liabilities including deferred settlements on property sales, pension fund surplus and non trading provisions (e.g. property rehabilitation and rationalisation). In Grant Samuel's opinion, the net value of these assets is relatively minor (less than \$5 million) and not material to the valuation of AGL Infrastructure.



8 Qualifications, Declarations and Consents

8.1 Qualifications

The Grant Samuel group of companies provide corporate advisory services (in relation to mergers and acquisitions, capital raisings, debt raisings, corporate restructurings and financial matters generally), property advisory services and manages specialist funds. The primary activity of Grant Samuel & Associates Pty Limited is the preparation of corporate and business valuations and the provision of independent advice and expert's reports in connection with mergers and acquisitions, takeovers and capital reconstructions. Since inception in 1988, Grant Samuel and its related companies have prepared more than 350 public independent expert and appraisal reports.

The persons responsible for preparing this report on behalf of Grant Samuel are Stephen Wilson MCom (Hons) CA (NZ) SF Fin and Caleena Stilwell BBus CA F Fin. Each has a significant number of years of experience in relevant corporate advisory matters. Talia Turton BComBSc SA Fin, Tim Archer BE (Hons) BSc, Damien Elias BSc(Psychol.) (Hons) MCom and James Lilico BSc (Hons) MSc assisted in the preparation of this report. Each of the above persons is an authorised representative of Grant Samuel pursuant to its Australian Financial Services Licence under Part 7.6 of the Corporations Act.

8.2 Disclaimers

It is not intended that this report should be used or relied upon for any purpose other than as an expression of Grant Samuel's opinion as to whether the proposed transaction is in the best interests of AGL shareholders and Alinta shareholders. Grant Samuel expressly disclaims any liability to any AGL shareholder or Alinta shareholder who relies or purports to rely on the report for any other purpose and to any other party who relies or purports to rely on the report for any purpose whatsoever.

This report has been prepared by Grant Samuel with care and diligence and the statements and opinions given by Grant Samuel in this report are given in good faith and in the belief on reasonable grounds that such statements and opinions are correct and not misleading. However, no responsibility is accepted by Grant Samuel or any of its officers or employees for errors or omissions however arising in the preparation of this report, provided that this shall not absolve Grant Samuel from liability arising from an opinion expressed recklessly or in bad faith.

Grant Samuel has had no involvement in the preparation of the AGL Scheme Booklet or the Alinta Scheme Booklet issued by AGL and Alinta respectively and has not verified or approved any of the contents of either of the scheme booklets. Grant Samuel does not accept any responsibility for the contents of the AGL Scheme Booklet or the Alinta Scheme Booklet (except for this report and the accompanying letters).

8.3 Independence

Grant Samuel and its related entities do not have at the date of this report, and have not had within the previous two years, any shareholding in or other relationship with AGL or Alinta that could reasonably be regarded as capable of affecting its ability to provide an unbiased opinion in relation to the proposed transaction. Grant Samuel advises that:

- Grant Samuel commenced work on an independent valuation of AGL in April 2006 in relation to the Alinta Offer. The assignment was not completed and was terminated following the announcement of the proposed transaction on 26 April 2006;
- Grant Samuel prepared an independent expert's report dated 13 February 2006 in relation to AGL's demerger proposal;
- Grant Samuel was appointed by AGL in March 2001 to prepare an independent expert's report in relation to a transaction which did not proceed and therefore the report was not completed;
- Grant Samuel Debt Structuring & Advisory Pty Limited, a related company of Grant Samuel, has been engaged by certain Papua New Guinea provincial governments to provide advisory

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services in relation to the PNG Upstream Gas Project;

- Grant Samuel was retained by APT in 2004 to prepare certain valuations for tax consolidation purposes;
- over the last five years Grant Samuel & Associates Limited, a New Zealand related company of Grant Samuel, has prepared independent reports in relation to NGC, a former subsidiary of AGL; and
- three Grant Samuel executives holds small parcels of shares in AGL (in aggregate represents less than 7,000 shares) and one Grant Samuel group executive holds a parcel of less than 1,000 shares in Alinta.

Grant Samuel had no part in the formulation of the proposed transaction. Its only role has been the preparation of this report.

Grant Samuel will receive a fixed fee of \$450,000 from each of AGL and Alinta for the preparation of this report. These fees are not contingent on the outcome of the proposed transaction. Grant Samuel's out of pocket expenses in relation to the preparation of the report will be reimbursed as to 50% by each of AGL and Alinta. Grant Samuel will receive no other benefit for the preparation of this report.

Grant Samuel considers itself to be independent in terms of Practice Note 42 issued by the ASIC (previously known as Australian Securities Commission) on 8 December 1993.

8.4 Declarations

AGL and Alinta have agreed that they will (severally) indemnify Grant Samuel and its employees and officers in respect of any liability suffered or incurred as a result of or in connection with the preparation of the report. This indemnity will not apply to a claim made by AGL or Alinta in relation to the report or to the extent that any liability is found by a court to be caused by any conduct involving negligence, fraud or wilful misconduct or breach of agreement or law by Grant Samuel. AGL and Alinta have also agreed to indemnify Grant Samuel and its employees and officers for time spent and reasonable legal costs and expenses incurred in relation to any inquiry or proceeding initiated by any person. Where Grant Samuel or its employees and officers are found to have been negligent or engaged in fraud or wilful misconduct or to be in breach of agreement or law, Grant Samuel shall bear the proportion of such costs caused by its action. Any claims by AGL or Alinta are limited to an amount equal to the fees paid to Grant Samuel.

Advance drafts of this report were provided to AGL and Alinta and their advisers. Certain changes were made to the drafting of the report as a result of the circulation of the draft report. In particular, following the provision of a full final draft report dated 28 July 2006:

- AGL and Alinta advised a change in the terms of the proposed transaction (i.e. only 78,904,997 of Alinta's 90,904,997 shares in AGL would effectively be cancelled at \$19.14 per share and only approximately \$970 million of Alinta's \$1.2 billion external debt relating to its AGL shareholding will effectively be assumed by New AGL);
- on 3 August 2006 the ACCC announced its decision not to oppose the proposed transaction after accepting court enforceable undertakings from Alinta; and
- on 16 August 2006, Alinta commenced acquiring APT units on market.

However, there was no alteration to the methodology, evaluation or conclusions as a result of issuing the drafts.

8.5 Consents

Grant Samuel consents to the issuing of this report in the form and context in which it is to be included in the AGL Scheme Booklet to be sent to shareholders of AGL and in the Alinta Scheme Booklet to be sent to shareholders of Alinta. Neither the whole nor any part of this report nor any

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reference thereto may be included in any other document without the prior written consent of Grant Samuel as to the form and context in which it appears.

8.6 Other

The accompanying letters dated 28 August 2006 addressed to the shareholders of AGL and Alinta separately form part of this report.

Grant Samuel has prepared a Financial Services Guide as required by the Corporations Act. The Financial Services Guide is set out at the beginning of this report.

GRANT SAMUEL & ASSOCIATES PTY LIMITED
28 August 2006

Grant Samuel & Associates



Appendix 1

Selection of Discount Rate

I Overview

Discount rates in the range of 6.75-7.00% have been selected by Grant Samuel to apply to the forecast nominal ungeared after tax cash flows of the gas and electricity networks of The Australian Gas Light Company ("AGL").

Selection of the appropriate discount rate to apply to the forecast cash flows of any business enterprise is fundamentally a matter of judgement. The valuation of an asset or business involves judgements about the discount rates that may be utilised by potential acquirers of that asset. There is a body of theory which can be used to support that judgement. However, a mechanistic application of formulae derived from that theory can obscure the reality that there is no "correct" discount rate. Despite the growing acceptance and application of various theoretical models, it is Grant Samuel's experience that many companies rely on less sophisticated approaches. Many businesses use relatively arbitrary "hurdle rates" which do not vary significantly from investment to investment or change significantly over time despite interest rate movements. Valuation is an estimate of what real world buyers and sellers of assets would pay and must therefore reflect criteria that will be applied in practice even if they are not theoretically correct. Grant Samuel considers the rates adopted to be reasonable discount rates that acquirers would use irrespective of the outcome or shortcomings of applying any particular theoretical model.

The discount rate that Grant Samuel has adopted is reasonable relative to the rates derived from theoretical models. The discount rate represents an estimate of the weighted average cost of capital ("WACC") appropriate for these assets. Grant Samuel has calculated a WACC based on a weighted average of the cost of equity and the cost of debt. This is the relevant rate to apply to ungeared cash flows. There are three main elements to the determination of an appropriate WACC. These are:

- cost of equity;
- cost of debt; and
- debt/equity mix.

WACC is a commonly used basis but it should be recognised that it has shortcomings:

- represents a simplification of what are usually much more complex financial structures; and
- assumes a constant degree of leverage which is seldom correct.

The cost of equity has principally been derived from application of the Capital Asset Pricing Model ("CAPM") methodology. However, regard was also had to other methods such as the implied cost of equity based on the Gordon Growth Model (or perpetuity formula).

The CAPM is probably the most widely accepted and used methodology for determining the cost of equity capital. There are more sophisticated multivariate models which utilise additional risk factors but these models have not achieved any significant degree of usage or acceptance in practice. However, while the theory underlying the CAPM is rigorous the practical application is subject to shortcomings and limitations and the results of applying the CAPM model should only be regarded as providing a general guide. There is a tendency to regard the rates calculated using CAPM as inviolate. To do so is to misunderstand the limitations of the model.

For example:

- the CAPM theory is based on expectations but uses historical data as a proxy. The future is not necessarily the same as the past;
- the measurement of historical data such as risk premia and beta factors is subject to very high levels of statistical error. Measurements vary widely depending on factors such as source, time period and sampling frequency;
- the measurement of beta is often based on comparisons with other companies. None of these companies is likely to be directly comparable to the entity for which the discount rate is being

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calculated and may operate in widely varying markets;

- parameters such as the debt/equity ratio and risk premium are based on subjective judgements; and
- there is not unanimous agreement as to how the model should adjust for factors such as taxation. The CAPM was developed in the context of a "classical" tax system. Australia's system of dividend imputation has a significant impact on the measurement of net returns to investors.

In this context, regulators such as the Australian Competition and Consumer Commission ("ACCC") and the various state regulatory bodies undertake extremely detailed analysis of discount rate calculations and each of the relevant variables. Grant Samuel has had regard to this analysis but in Grant Samuel's view it can give a misleading impression of the precision about what is, in reality, a relatively crude tool of unproven accuracy that gives, at best, a broad approximation of the cost of capital.

The cost of debt has been determined by reference to the pricing implied by the debt markets in Australia. The cost of debt represents an estimate of the expected future returns required by debt providers. In determining the appropriate cost of debt over this forecast period, regard was had to debt ratings of comparable companies.

Selection of an appropriate debt/equity mix is a matter of judgement. The debt/equity mix represents an appropriate level of gearing, stated in market value terms, for the business over the forecast period. The relevant proportions of debt and equity have been determined having regard to the financial gearing of the industry in general and comparable companies, and judgements as to the appropriate level of gearing considering the nature and quality of the cash flow stream.

The following sections set out the basis for Grant Samuel's determination of the discount rates for the gas and electricity networks and the factors which limit the accuracy and reliability of the estimates.

2 Definition and Limitations of the CAPM and WACC

The CAPM provides a theoretical basis for determining a discount rate that reflects the returns required by diversified investors in equities. The rate of return required by equity investors represents the cost of equity of a company and is therefore the relevant measure for estimating a company's weighted average cost of capital. CAPM is based on the assumption that investors require a premium for investing in equities rather than in risk free investments (such as government bonds). The premium is commonly known as the market risk premium and notionally represents the premium required to compensate for investment in the equity market in general.

The risks relating to a company or business may be divided into specific risks and systematic risks. Specific risks are risks that are specific to a particular company or business and are unrelated to movements in equity markets generally. While specific risks will result in actual returns varying from expected returns, it is assumed that diversified investors require no additional returns to compensate for specific risk, because the net effect of specific risks across a diversified portfolio will, on average, be zero. Portfolio investors can diversify away all specific risk.

However, investors cannot diversify away the systematic risk of a particular investment or business operation. Systematic risk is the risk that the return from an investment or business operation will vary with the market return in general. If the return on an investment was expected to be completely correlated with the return from the market in general, then the return required on the investment would be equal to the return required from the market in general (i.e. the risk free rate plus the market risk premium).

Systematic risk is affected by the following factors:

- financial leverage: additional debt will increase the impact of changes in returns on underlying assets and therefore increase systematic risk;
- cyclicity of revenue: projects and companies with cyclical revenues will generally be subject to greater systematic risk than those with non-cyclical revenues; and
- operating leverage: projects and companies with greater proportions of fixed costs in their cost structure will generally be subject to more systematic risk than those with lesser proportions of fixed costs.

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CAPM postulates that the return required on an investment or asset can be estimated by applying to the market risk premium a measure of systematic risk described as the beta factor. The beta for an investment reflects the covariance of the return from that investment with the return from the market as a whole. Covariance is a measure of relative volatility and correlation. The beta of an investment represents its systematic risk only. It is not a measure of the total risk of a particular investment. An investment with a beta of more than one is riskier than the market and an investment with a beta of less than one is less risky. The discount rate appropriate for an investment which involves zero systematic risk would be equal to the risk free rate.

The formula for deriving the cost of equity using CAPM is as follows:

$$R_e = R_f + \text{Beta} (R_m - R_f)$$

where:

R_e	=	the cost of equity capital;
R_f	=	the risk free rate;
Beta	=	the beta factor;
R_m	=	the expected market return; and
$R_m - R_f$	=	the market risk premium.

The beta for a company or business operation is normally estimated by observing the historical relationship between returns from the company or comparable companies and returns from the market in general. The market risk premium is estimated by reference to the actual long run premium earned on equity investments by comparison with the return on risk free investments.

The formula conventionally used to calculate a WACC under a classical tax system is as follows:

$$WACC = (R_e \times E/V) + (R_d \times (1-t) \times D/V)$$

where:

E/V	=	the proportion of equity to total value (where $V = D + E$);
D/V	=	the proportion of debt to total value;
R_e	=	the cost of equity capital;
R_d	=	the cost of debt capital; and
t	=	the corporate tax rate

The models, while simple, are based on a sophisticated and rigorous theoretical analysis. Nevertheless, application of the theory is not straightforward and the discount rate calculated should be treated as no more than a general guide. The reliability of any estimate derived from the model is limited. Some of the issues are discussed below:

■ Risk Free Rate

Theoretically, the risk free rate used should be an estimate of the risk free rate in each future period (i.e. the one year spot rate in that year if annual cash flows are used). There is no official "risk free" rate but rates on government securities are typically used as an acceptable substitute. More importantly, forecast rates for each future period are not readily available. In practice, the long term Commonwealth Government Bond rate is used as a substitute in Australia and medium to long term Treasury Bond rates are used in the United States. It should be recognised that the yield to maturity of a long term bond is only an average rate and where the yield curve is strongly positive (i.e. longer term rates are significantly above short term rates) the adoption of a single long term bond rate has the effect of reducing the net present value where the major positive cash flows are in the initial years. The long term bond rate is therefore only an approximation.

The ten year bond rate is a widely used and accepted benchmark for the risk free rate. Where the forecast period exceeds ten years, an issue arises as to the appropriate bond to use. While longer term bond rates are available, the ten year bond market is the deepest long term bond market in Australia and is a widely used and recognised benchmark. There is a very limited market for bonds of more than ten years. In the United States, there are deeper markets for longer term bonds. The

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30 year bond rate is a widely used benchmark. However, long term rates accentuate the distortions of the yield curve on cash flows in early years. In any event, a single long term bond rate matching the term of the cash flows is no more theoretically correct than using a ten year rate. More importantly, the ten year rate is the standard benchmark used in practice.

Where cash flows are less than ten years in duration the opposite issue arises. An argument could be made that shorter term, and therefore lower, bond rates should be used in determining the discount rate for these assets. While Grant Samuel believes this is a legitimate argument, an adjustment may give a misleading impression of precision for the whole methodology. In any event, the impact on valuation would usually be trivial.

In practice, Grant Samuel believes acquirers would use a common rate. The ten year bond rate can be regarded as an acceptable standard risk free rate for medium to long term cash flows, particularly given its wide use.

■ Market Risk Premium

The market risk premium ($R_m - R_f$) represents the "extra" return that investors require to invest in equity securities as a whole over risk free investments. This is an "ex-ante" concept. It is the expected premium and as such it is not an observable phenomenon. The historical premium is therefore used as a proxy measure. The premium earned historically by equity investments is calculated over a time period of many years, typically at least 30 years. This long time frame is used on the basis that short term numbers are highly volatile and that a long term average return would be a fair indication of what most investors would expect to earn in the future from an investment in equities with a 5-10 year time frame.

In the United States it is generally believed that the premium is in the range of 5-6% but there are widely varying assessments (from 3% to 9%). Australian studies have been more limited but indicate that the long run average premium has been in the order of 6% using a geometric average (and is in the order of 8% using an arithmetic average) measured over more than 100 years of data¹. Even an estimate based over a very long period such as 100 years is subject to significant statistical error. Given the volatility of equity market returns it is only possible to state that the "true" figure lies within a range of approximately 2-10% at a 95% confidence level (using the geometric average).

In addition, the market risk premium is not constant and changes over time. At various stages of the market cycle investors perceive that equities are more risky than at other times and will increase or decrease their expected premium. Indeed, there are arguments being put forward at the present time that the risk premium is now lower than it has been historically. This view is reflected in the recent update of the Officer Study² which indicates that (based on the addition of 17 years of data to 2004) the long term arithmetic average has declined to 7.17% from 7.94%.

In the absence of controls over capital flows, differences in taxation and other regulatory and institutional differences, it is reasonable to assume that the market risk premium should be approximately equal across markets which exhibit similar risk characteristics. Accordingly, it is reasonable to assume approximately equal market risk premiums for first world countries enjoying political economic stability, such as Australia, the United States, Japan, the United Kingdom and various western European countries.

■ Beta Factor

The beta factor is a measure of the expected covariance (i.e. volatility and correlation of returns) between the return on an investment and the return from the market as a whole. The expected beta factor cannot be observed. The conventional practice is to calculate an historical beta from past

¹ See, for example, R.R. Officer in Ball, R., Brown, P., Finn, F. J. & Officer, R. R., "Share Market and Portfolio Theory: Readings and Australian Evidence" (second edition), University of Queensland Press, 1989 ("Officer Study") which was based on data for the period 1883 to 1987 and therefore was undertaken prior to the introduction of dividend imputation in Australia.

² Gray, S. and Officer, R.R., "A Review of the Market Risk Premium and Commentary on Two Recent Papers: A Report prepared for the Energy Networks Association", August 2005.

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share price data and use it as a proxy for the future but it must be recognised that the expected beta is not necessarily the same as the historical beta. A company's relative risk does change over time.

The appropriate beta is the beta of the company being acquired rather than the beta of the acquirer (which may be in a different business with different risks). Betas for the particular subject company may be utilised. However, it is also appropriate (and may be necessary if the investment is not listed) to utilise betas for comparable companies and sector averages (particularly as those may be more reliable).

However, there are very significant measurement issues with betas which mean that only limited reliance can be placed on such statistics. Even measurement of historical betas is subject to considerable variation. There is no "correct" beta.

■ Debt/Equity Mix

The tax deductibility of the cost of debt means that the higher the proportion of debt the lower the WACC, although this would be offset, at least in part, by an increase in the beta factor as leverage increases.

The measured beta factors for listed companies are "equity" betas and reflect the financial leverage of the individual companies. It is therefore necessary to ensure consistency between the debt/equity mix in calculating the WACC and the debt/equity inherent in the beta calculation.

There are essentially two approaches to ensuring this consistency:

- determine a debt/equity mix in line with the average or consensus debt/equity mix observed across the sample of comparable companies used to derive the equity beta. This will result in a debt/equity mix in line with the sector average; or
- to delever the equity betas of comparable companies to derive asset betas (which reflect the systematic risk of the underlying assets unaffected by gearing) and relever the beta using an actual or "target" debt/equity mix for the subject company. Observed equity betas can be delevered to estimate asset betas using the following formula (assuming the beta of debt is zero and γ is zero):

$$\beta_U = \beta_L / (1 + (D/E \times (1 - t)))$$

where:

β_L	=	the levered beta (equity beta)
β_U	=	the unlevered beta (asset beta)
E	=	the market value of equity
D	=	market value of debt
t	=	the corporate tax rate

Asset betas can be relevered to estimate equity betas for different gearing levels using the following formula:

$$\beta_L = \beta_U \times (1 + (D/E \times (1 - t)))$$

This technique allows the estimation of different costs of equity for different gearing structures.

It is important to understand, however, that the debt/equity mix issue is a highly subjective exercise subject to considerable estimation error and common application errors. Some of the issues and shortcomings are:

- corporate capital structures are usually relatively complex (tiers of debt, preference capital, convertible and converting securities, options, etc.). For practical purposes, it is normally simplified into equity and debt (for the subject company and all the comparables) and possibly one or two other classes. However, it must be recognised that this is a simplification;

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- the debt/equity mix assumed in calculating the discount rate should be consistent with the debt/equity mix that applied during the period over which the beta is measured (if the historical data is being relied on to form the view as to the appropriate beta). Typically, the debt/equity mix changes over time. A common error is to calculate leverage at the most recent point in time when the leverage should in fact represent the average over the period the beta was measured. This can however be difficult to assess with a meaningful degree of accuracy. Relevant information may not be available for the full measurement period and in any event it is usually only practical to calculate it at certain points in time;
- there is often significant diversity in the degree of leverage across companies in a sector. Moreover, in many cases the leverage does not correlate with equity betas (i.e. high beta companies do not always have high gearing);
- the tax rate that should theoretically be used is the actual cash tax rate, rather than the standard "headline" tax rate or the accounting tax rate disclosed in financial statements. Estimates of the actual cash tax rate are problematic; and
- delevering and relevering betas may exacerbate the estimation errors in the original beta calculation and can give a misleading impression as to the precision of the methodology. Notwithstanding that, information derived from delevering and relevering betas for a large sample of companies may provide useful information to assist in the estimation of costs of equity.

Finally, it should be noted that, for this purpose, the relevant measure of the debt/equity mix is based on market values not book values.

- **Specific Risk**

The WACC is designed to be applied to "expected cash flows" which are effectively a weighted average of the likely scenarios. To the extent that a business is perceived as being particularly risky, this specific risk should be dealt with by adjusting the cash flow scenarios. This avoids the need to make arbitrary adjustments to the discount rate which can dramatically affect estimated values, particularly when the cash flows are of extended duration or much of the business value reflects future growth in cash flows. In addition, risk adjusting the cash flows requires a more disciplined analysis of the risks that the valuer is trying to reflect in the valuation.

However, it is also common in practice to allow for certain classes of specific risk (particularly sovereign and other country specific risks) in a different way by adjusting the discount rate applied to forecast cash flows.

3 Calculation of WACC

3.1 Cost of Equity Capital

Grant Samuel has estimated a cost of equity capital in the range of 10.3-10.9% for the AGL gas and electricity networks. These costs of capital were primarily based on the following CAPM data:

- **Risk-Free Rate**

Grant Samuel has adopted a risk free rate of 5.8%. The risk free rate approximates the current yield to maturity on ten year Australian Government bonds. The forecast period for the cash flow model exceeds ten years. However, the ten year Commonwealth Bond is the accepted market benchmark and is typically used as a proxy for the long term risk free rate even where the forecast period exceeds ten years.

- **Market Risk Premium**

A market risk premium of 6% has been assumed. Grant Samuel has consistently adopted a market risk premium of 6% and believes that, particularly in view of the general uncertainty, this continues to be a reasonable estimate. It is:

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- not statistically significantly different to the premium suggested by the historical data;
- similar to that used by a wide variety of analysts and practitioners (typically in the range 5-7%); and
- the same as that adopted by most regulatory authorities in Australia.

Some research analysts and other valuers may use even lower premiums. Overall, Grant Samuel believes 6% to be a reasonable, if not conservative, estimate.

■ Beta Factor

Grant Samuel has adopted beta factors for the gas and electricity networks of 0.8-0.9 for the purposes of this report.

Grant Samuel has considered the beta factors for a wide range of companies in determining an appropriate beta. The betas have been calculated on two bases, relative to the Australian Stock Exchange ("ASX") and relative to the Morgan Stanley Capital International Developed World Index ("MSCI"), an international equities market index that is widely used as a proxy for the global stockmarket as a whole.

A summary of betas for selected comparable listed companies is set out in the table below:

Equity Beta Factors for Selected Listed Utility Companies						
Company	Market Capitalisation (millions)	Monthly Observations over 4 years			Weekly Observations over 2 years	
		AGSM ⁴	Bloomberg ⁵		Bloomberg ⁵	
			Local Index	MSCI ⁶	Local Index	MSCI
AGL	A\$8,671.4	0.14	0.64	0.51	0.92	0.66
Alinta	A\$2,779.6	0.61	0.77	0.59	1.08	0.79
Infrastructure						
SP AusNet	A\$2,699.6	na	na	na	na	na
Babcock & Brown Infrastructure	A\$2,325.6	0.35	0.41	0.46	0.56	0.40
DUET	A\$1,104.8	na	na	na	0.45	0.43
Spark	A\$1,780.3	na	na	na	na	na
APT	A\$1,176.8	0.29	0.61	0.45	0.49	0.48
Envestra	A\$916.1	(0.16)	0.34	0.32	0.55	0.50
Babcock & Brown Wind Partners	A\$863.0	na	na	na	na	na
AIH	A\$845.6	na	na	na	na	na
HDUF	A\$423.0	na	na	na	0.41	0.45
GasNet	A\$347.8	0.13	0.44	0.38	0.61	0.54
Viridis	A\$116.6	na	na	na	na	na
Vector	NZ\$2,460.0	na	na	na	na	na

Source: AGSM, Bloomberg, IRESS

³ Based on share prices as at 31 July 2006 except for GasNet which is based on the share price as at 16 June 2006, the day prior to the announcement of Babcock & Brown Infrastructure's scrip offer (in association with APT) for GasNet's stapled securities. This joint bid has now been superseded as GasNet is currently subject to competing bids by Colonial First State Global Asset Management and APT.

⁴ The Australian beta factors calculated by the Australian Graduate School of Management ("AGSM") as at 31 March 2006 over a period of 48 months using ordinary least squares regression or the Scholes-Williams technique where the stock is thinly traded.

⁵ Grant Samuel understands that betas estimated by Bloomberg are not calculated strictly in conformity with accepted theoretical approaches to the estimation of betas (i.e. they are based on regressing total returns rather than the excess return over the risk free rate). However, in Grant Samuel's view the Bloomberg beta estimates can still provide a useful insight into the systematic risks associated with companies and industries. The figures used are the Bloomberg "adjusted" betas.

⁶ MSCI is calculated using local currency so that there is no impact of currency changes in the performance of the index.

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The evidence suggests relatively low beta's are appropriate. However, considerable caution is warranted in selecting a beta for the relevant businesses:

- AGL's own betas are insufficient evidence for a reliable overall assessment. In any event, they vary dramatically depending on the measurement basis. It is necessary therefore to consider the other comparable companies. However, they also show a considerable diversity, from less than zero (according to AGSM data) for Envestra Limited ("Envestra") to more than 0.5;
- all of the data is subject to significant statistical error. For example, AGL's AGSM beta has a standard error of 0.16 (i.e. even at a 67% confidence level it lies somewhere between -0.02 and 0.29);
- in many cases there is a substantial difference between the beta measured by AGSM and the beta measured by using Bloomberg. There are also substantial variations depending on the index used; and
- many of the entities most directly comparable to AGL and Alinta's gas and electricity distribution networks (e.g. Spark Infrastructure Group ("Spark") and SP AusNet, both owners of electricity distribution networks, and Diversified Utility and Energy Trusts ("DUET")) are relatively recently listed and, accordingly, limited reliable data is available for these entities.

Grant Samuel has selected a range for beta of 0.8-0.9 for the gas and electricity networks. This is lower than the beta adopted by the ACCC. In its recent "Statement of Principles for the Regulation of Transmission Revenues", the ACCC announced it intended to maintain the use of a beta of 1.0 despite acknowledging that empirical market evidence would suggest a beta of less than 1.0.

On the other hand, a range of 0.8-0.9:

- overlaps with the range of 0.8-1.0 suggested by the Independent Pricing and Regulatory Tribunal ("IPART"), the New South Wales regulator responsible for AGL's gas network, the range of 0.8-1.2 suggested by the Economic Regulation Authority ("ERA"), the Western Australian regulator responsible for AlintaGas Networks and the Dampier to Bunbury Natural Gas Pipeline but below the beta of 1.0 used by the Essential Services Commission ("ESC"), the Victorian regulator responsible for AGL's electricity network;
- is higher than the 0.7 level derived from empirical information by Allen Consulting Group ("Allens") in its extensive studies on the gas industry betas⁷ and the electricity industry betas⁸ in Australia; and
- is higher than almost all the evidence in the above table would suggest.

To this extent the range of 0.8-0.9 for gas and electricity networks can be considered conservative.

■ Cost of equity capital

Using the estimates set out above, the cost of equity capital can be calculated as follows:

	Low		High
Re	$= Rf + Beta (Rm-Rf)$	Re	$= Rf + Beta (Rm-Rf)$
	$= 5.8\% + (0.8 \times 6\%)$		$= 5.8\% + (0.9 \times 6\%)$
	$= 10.6\%$		$= 11.2\%$

⁷ Allen Consulting Group, "Empirical Evidence on Proxy Beta Values for Regulated Gas Transmissions Activities", Final report for the ACCC, July 2002, p.43.

⁸ Allen Consulting Group, "Electricity Networks Access Code 2004: Advance Determination of a WACC Methodology", Report to the Economic Regulation Authority Western Australia, January 2005, p.38.

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In addition, Grant Samuel considered the cost of capital relative to the implied cost of equity based on the Gordon Growth Model for the gas and electricity networks. Essentially,

$$\text{Present Value (or Price)} = \frac{\text{Dividends (Year 1)}}{Re - g}$$

where Re = cost of equity capital
 g = perpetual growth rate

Turning this formula around:

$$Re = \frac{\text{Dividends}}{\text{Price}} + g$$

In other words, the cost of equity capital is the current forecast yield plus the expected long term growth rate.

Analysis of entities comparable to AGL's gas and electricity networks (i.e. Australian Pipeline Trust ("APT"), DUET, Envestra, GasNet Australia Group ("GasNet Australia"), SP AusNet) would suggest costs of capital in the range 10.0-11.5% (yields mostly around 8.5% and growth of 1-3%) with a median of around 10.5%. This is consistent with the range of 10.6-11.2% set out above, although considerable caution is warranted because of the difficulties of putting all the yields on a comparable basis (because of differing tax treatments).

3.2 Cost of Debt

A cost of debt of 6.7% has been adopted. This figure represents the expected future cost of borrowing over the duration of the cash flow model. Grant Samuel believes that this would be a reasonable estimate of an average interest rate, including margin, that would match the duration of the cash flows assuming that the operations were funded with a mixture of short term and long term debt. It represents a margin of 0.9% over the risk free rate which allows for the margin over bank rates that AGL would expect to pay together with an allowance for the difference between bank rates and government bonds.

3.3 Debt/Equity Mix

The selection of the appropriate debt/equity ratio involves perhaps the most subjectivity of discount rate selection analysis. In determining an appropriate debt/equity mix, regard was had to gearing levels of selected comparable listed Australian companies and the nature and quality of the cash flow stream of the relevant businesses.

Gearing levels for selected listed companies in the Australian utility sector over the past four years are set out below:

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Gearing Levels for Selected Listed Utility Companies						
Company	Net Debt/(Net Debt + Market Capitalisation)					
	Financial Year Ended				Current	Average
	2002	2003	2004	2005		
AGL	40.7%	29.5%	28.9%	16.1%	28.4%	28.7%
Alinta	32.3%	35.3%	42.3%	8.4%	40.6%	31.8%
Infrastructure						
SP AusNet	na	na	na	na	57.0%	57.0%
Babcock & Brown Infrastructure	na	54.1%	52.7%	58.5%	60.9%	56.5%
DUET	na	na	na	79.1%	77.9%	78.5%
Spark	na	na	na	na	84.6%	84.6%
APT	56.4%	50.7%	50.7%	48.5%	50.8%	51.4%
Envestra	77.6%	72.4%	70.9%	70.4%	68.2%	71.9%
Babcock & Brown Wind Partners	na	na	na	9.4%	31.3%	20.4%
AIH	na	na	na	71.1%	55.8%	63.4%
HDUF	na	na	38.5%	37.0%	44.4%	39.9%
GasNet	67.0%	64.4%	64.2%	62.8%	63.6%	64.4%
Viridis	na	na	na	na	36.4%	36.4%
Vector	na	na	na	na	55.3%	55.3%

Source: IRESS, Bloomberg

The table shows a very wide range of gearing levels. Moreover, these do not always bear any relationship to the betas of the individual companies. In some cases highly geared companies have equity betas towards the lower end of the range. In this case the selection of gearing levels is highly judgemental. Further, the debt levels should actually be the weighted average measured over the same period as the beta factor rather than just at the current point in time.

Having regard to this data, Grant Samuel has adopted a debt/equity ratio of 60-70% for gas and electricity networks. This ratio exceeds the 50-60% typically allowed for by regulators. However, there is some evidence of increasing leverage in the sector. The gearing of Babcock & Brown Infrastructure Group ("BBI"), DUET, Envestra, Spark and GasNet all exceed 60% while SP AusNet, Alinta Infrastructure Holding Limited ("AIH") and Vector are above 55%.

3.4 WACC

The formula conventionally used to calculate a WACC under a classical tax system is as follows:

$$WACC = \frac{E}{V} R_e + \frac{D}{V} R_d (1-t)$$

where:

$$\frac{E}{V} = \text{proportion of equity}$$

$$\frac{D}{V} = \text{proportion of debt}$$

$$R_e = \text{after-tax cost of equity}$$

$$R_d = \text{pre-tax cost of debt}$$

$$t = \text{corporate tax rate}$$

$$WACC = \text{weighted average cost of capital}$$

Applying this formula gives the following outcomes:

Low	High
= (30% x 10.6%) + (70% x 6.7% x 0.7)	= (40% x 11.2%) + (60% x 6.7% x 0.7)
= 3.2% + 3.3%	= 4.5% + 2.8%
= 6.5%	= 7.3%

* Current gearing levels are based on the most recent balance sheet information and on sharemarket prices as at 31 July 2006.



Having regard to these outcomes, the large number of underlying assumptions and approximations and general limitations on reliability, Grant Samuel has concluded that reasonable discount rates for the purposes of the valuation of the AGL gas and electricity networks are 6.75-7.00%. These are after tax discount rates to be applied to nominal ungeared after tax cash flows.

4 Dividend Imputation

The conventional WACC formula set out above was formulated under a "classical" tax system. The CAPM model is constructed to derive returns to investors after corporate taxes but before personal taxes. Under a classical tax system, interest expense is deductible to a company but dividends are not. Investors are also taxed on dividends received. Accordingly, there is a benefit to equity investors from increased gearing.

Under Australia's dividend imputation system, domestic equity investors now receive a taxation credit (franking credit) for any tax paid by a company. The franking credit attaches to any dividends paid out by a company and the franking credit offsets personal tax. To the extent the investor can utilise the franking credit to offset personal tax, then the corporate tax is not a real impost. It is best considered as a withholding tax for personal taxes. It can therefore be argued that the benefit of dividend imputation should be added into any analysis of value.

There is no generally accepted method of allowing for dividend imputation. In fact, there is considerable debate within the academic community as to the appropriate adjustment or even whether any adjustment is required at all. Some suggest that it is appropriate to discount pre tax cash flows, with an increase in the discount rate to "gross up" the market risk premium for the benefit of franking credits that are on average received by shareholders. On this basis, the discount rate might increase by approximately 2% but it would be applied to pre tax cash flows. However, not all of the necessary conditions for this approach exist in practice:

- not all shareholders can use franking credits. In particular, foreign investors gain no benefit from franking credits. If foreign investors are the marginal price setters in the Australian market there should be no adjustment for dividend imputation;
- not all franking credits are distributed to shareholders; and
- capital gains tax operates on a different basis to income tax. Investors with high marginal personal tax rates will prefer cash to be retained and returns to be generated by way of a capital gain.

Other have proposed a different approach involving an adjustment to the tax rate in the discount rate by a factor reflecting the effective use or value of franking credits. If the credits can be used, the tax rate is reduced towards zero. The proponents of this approach have in the past suggested a factor of up to 50% as representing the appropriate adjustment (γ). Alternatively, the tax charge in the forecast cash flows can be decreased to incorporate the expected value of franking credits distributed.

There is undoubtedly merit in the proposition that dividend imputation affects value. Over time dividend imputation will become factored into the determination of discount rates by corporations and investors. In Grant Samuel's view, however, the evidence gathered to date as to the value the market attributes to franking credits is insufficient to rely on for valuation purposes. More importantly, Grant Samuel does not believe that such adjustments are widely used by acquirers of assets at present. While acquirers are undoubtedly attracted by franking credits there is no clear evidence that they will actually pay extra for them or build it into values based on long term cash flows. The studies that measure the value attributed to franking credits are based on the immediate value of franking credits distributed and do not address the risk and other issues associated with the ability to utilise them over the longer term. Accordingly it is Grant Samuel's opinion that it is not appropriate to make any such adjustments in the valuation methodology. This is a conservative approach.

Appendix 2

Market Evidence – Listed Companies

The valuations of The Australian Gas Light Company's ("AGL") infrastructure business and Alinta Limited's ("Alinta") WA Retail business have been considered in the context of the sharemarket ratings of listed Australian and New Zealand energy and infrastructure companies. While none of these companies is precisely comparable to the subject businesses, the sharemarket data provides some framework to assess the valuation of the businesses.

Sharemarket Ratings of Selected Listed Companies¹

Company	Market Capitalisation (millions)	EBITDA Multiple ² (times)			EBIT Multiple ³ (times)			Price Earnings Multiple ⁴ (times)			Ungeared NTA ⁵ Multiple (times)
		Historical	Forecast Year 1 ⁶	Forecast Year 2 ⁶	Historical	Forecast Year 1 ⁶	Forecast Year 2 ⁶	Historical	Forecast Year 1 ⁶	Forecast Year 2 ⁶	
Energy											
Origin Energy	A\$6,031.0	11.0	9.0	8.5	16.2	12.3	11.6	20.8	17.5	14.9	2.1
Energy Developments	A\$548.4	8.2	8.3	6.6	13.3	13.7	10.9	21.1	23.6	16.6	1.5
Contact Energy	NZ\$4,071.0	9.5	8.6	8.9	12.7	11.2	11.7	21.0	17.6	17.8	1.7
TrustPower ⁶	NZ\$2,187.5	13.9	12.6	10.9	16.3	14.7	13.0	26.9	23.5	21.4	2.1
<i>Minimum</i>		8.2	8.3	6.6	12.7	11.2	10.9	20.8	17.5	14.9	1.5
<i>Maximum</i>		13.9	12.6	10.9	16.3	14.7	13.0	26.9	23.6	21.4	2.1
<i>Median</i>		10.3	8.8	8.7	14.7	13.0	11.7	21.0	20.6	17.2	1.9
Distribution Infrastructure⁷											
SP AusNet ⁷	A\$2,699.6	12.7	10.0	9.6	18.2	14.8	14.0	21.0	17.2	16.4	1.1
Spark ⁸	A\$1,780.3	na ⁹	9.5	9.3	na	13.7	13.5	na	na	na	1.3
DUET	A\$1,104.8	10.0	9.6	9.1	13.5	13.5	12.9	13.3	20.3	17.5	1.8
Envestra	A\$916.1	14.1	12.5	12.1	18.9	16.3	15.7	na	na	100.1	1.9
Vector	NZ\$2,460.0	11.8	9.4	9.4	15.1	11.9	11.8	25.0	17.0	16.0	1.9
<i>Minimum</i>		10.0	9.4	9.1	13.5	11.9	11.8	13.3	17.0	16.0	1.1
<i>Maximum</i>		14.1	12.5	12.1	18.9	16.3	15.7	25.0	20.3	100.1	1.9
<i>Median</i>		12.3	9.6	9.4	16.6	13.7	13.5	21.0	17.2	17.0	1.8
Transmission Infrastructure											
APT	A\$1,176.8	13.2	12.1	11.6	16.6	15.1	14.8	22.9	20.3	22.6	1.3
AIH ⁸	A\$845.6	14.5	15.2	14.9	24.2	27.3	26.2	109.5	319.1	192.2	2.0
HDUF ¹⁰	A\$423.0	8.2	13.3	13.2	10.0	19.1	18.3	15.4	54.2	43.6	1.1
GasNet	A\$347.8 ¹¹	12.5	12.5	12.6	17.6	17.6	17.8	23.0	23.9	24.2	1.2
<i>Minimum</i>		8.2	12.1	11.6	10.0	15.1	14.8	15.4	20.3	22.6	1.1
<i>Maximum</i>		14.5	15.2	14.9	24.2	27.3	26.2	109.5	319.1	192.2	2.0
<i>Median</i>		12.9	12.9	12.9	17.1	18.3	18.1	23.0	39.0	33.9	1.3

¹ The companies selected have a variety of year ends. The data presented for each company is the most recent annual historical result plus the subsequent two forecast years.

² Represents gross capitalisation (that is, the sum of the market capitalisation adjusted for minorities, plus borrowings less cash as at the latest balance date) divided by EBITDA. EBITDA is earnings before net interest, tax, depreciation, amortisation, investment income and significant items.

³ Represents gross capitalisation divided by EBIT. EBIT is earnings before net interest, tax, amortisation of intangibles, investment income and significant items.

⁴ Represents market capitalisation divided by net profit after tax (before amortisation of intangibles and significant items).

⁵ Represents gross capitalisation divided by ungeared net tangible assets (that is, shareholders' funds less intangibles, plus borrowings less cash as at the latest balance date).

⁶ TrustPower's higher multiples relative to its comparable companies may be attributed to a higher payout ratio (80% compared to 20-60% for other energy companies), a limited free float (41% of total shares on issue) and extremely illiquid trading (3.1% annual turnover of free float).

⁷ Historical multiples for SP AusNet are high due to the transactions involved in forming the entity in the year of listing.

⁸ AIH and Spark listed in late 2005 on a two instalment basis. The second instalment for each entity is due in December 2006 and March 2007 respectively. The market capitalisation of each has been adjusted for the second instalment.

⁹ na = not available

¹⁰ The increase in earnings multiples for HDUF in forecast year one reflects a forecast decline in earnings due to competition.

¹¹ Based on share price as at 16 June 2006, the day prior to the announcement of Babcock & Brown Infrastructure's scrip offer (in association with APT) for GasNet's stapled securities. This joint bid has now been superseded as GasNet is currently subject to competing bids by Colonial First State Global Asset Management and APT.

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Sharemarket Ratings of Selected Listed Companies¹

Company	Market Capitalisation (millions)	EBITDA Multiple (times)			EBIT Multiple (times)			Price Earnings Multiple (times)			Ungearred NTA Multiple (times)
		Historical	Forecast Year 1	Forecast Year 2	Historical	Forecast Year 1	Forecast Year 2	Historical	Forecast Year 1	Forecast Year 2	
Other Energy Infrastructure											
Babcock & Brown Infrastructure	AS\$2,325.6	30.6	14.4	10.8	50.7	21.0	16.3	743.0	29.7	25.7	1.8
Babcock & Brown Wind Partners	AS\$863.0	90.8	42.9	12.2	162.5	166.9	19.3	na	na	40.7	1.0
Viridis	AS\$116.6	Na	14.2	9.8	na	22.7	14.8	Na	75.9	15.9	1.1
<i>Minimum</i>		30.6	14.2	9.8	50.7	21.0	15.0	743.0	29.7	15.9	1.0
<i>Maximum</i>		90.8	42.9	12.2	162.5	166.9	19.6	743.0	75.9	40.7	1.8
<i>Median</i>		60.7	14.4	10.8	106.6	22.7	16.4	743.0	52.8	25.7	1.1
Services											
WorleyParsons	AS\$4,109.3	39.3	19.8	15.1	44.9	21.3	16.1	57.6	29.6	22.4	60.0
Downer EDI	AS\$2,353.1	10.5	8.4	7.0	17.1	12.6	10.0	21.0	17.2	13.6	2.9
United Group	AS\$1,949.9	30.7	16.5	12.0	36.6	19.4	13.6	39.7	24.9	17.7	7.9
Transfield Services ¹²	AS\$1,399.2	31.1	19.3	13.1	49.2	29.3	17.5	33.9	23.7	16.0	1.8
<i>Minimum</i>		10.5	8.4	7.0	17.1	12.6	10.0	20.5	16.8	13.3	1.8
<i>Maximum</i>		39.3	19.8	15.1	49.2	29.3	17.5	57.4	29.5	22.3	60.0
<i>Median</i>		30.9	17.9	12.5	40.7	20.4	14.9	36.1	23.8	16.5	5.4

Source: Grant Samuel analysis¹³

The multiples shown above are based on sharemarket prices as at 31 July 2006 and do not reflect a premium for control.

All of the companies have a 30 June year end with the exception of Spark Infrastructure Trust ("Spark"), Alinta Infrastructure Holdings Limited ("AIH"), Hastings Diversified Utilities Fund ("HDUF"), GasNet Australia Group ("GasNet"), WorleyParsons Limited ("WorleyParsons"), United Group Limited ("United Group") and Transfield Services Limited ("Transfield Services") which have a 31 December year end and TrustPower Limited ("TrustPower") and SP AusNet which have a 31 March year end.

A brief description of each company is set out below.

Energy

Origin Energy Limited

Origin Energy Limited ("Origin Energy") is principally an energy retailer, supplying gas, electricity and LPG to over two million residential and commercial customers throughout Australasia. The company also operates in power generation (base load and peaking plants), distribution of gas and has interests in several production and exploration projects. In addition, Origin Energy has a 17.5% shareholding in Envestra Limited ("Envestra") (a natural gas distribution company) and a 33% interest in the SEAGas Pipeline (a pipeline from the Victorian gasfields to South Australia). In October 2004 Origin acquired 51.4% of Contact Energy Limited ("Contact Energy") for A\$1,675 million, adding approximately 600,000 customers and 2,700MW of generation capacity to the company. On 28 June 2006 Origin Energy withdrew a proposal to merge with Contact Energy as a consequence of a lack of shareholder support.

¹² Enterprise value adjusted for debt of approximately \$650 million relating to the acquisitions of the Gladstone Power Station interest and US Maintenance. As earnings from the acquisitions will only be incorporated into the 2007 financial year (2 year forecast), the historical and 1 year forecast multiples are not meaningful. The Enterprise Value also reflects share trading activity after the announcement of the acquisition of the Loy Yang A Power Station interest but there is insufficient information available to adjust 2 year forecast earnings to take account of this acquisition.

¹³ Grant Samuel analysis based on data obtained from IRESS, company announcements and, in the absence of company published financial forecasts, brokers' reports. Where company financial forecasts are not available, the median of the financial forecasts prepared by a range of brokers has generally been used to derive relevant forecast value parameters. The source, date and number of broker reports utilised for each company depends on analyst coverage, availability and recent corporate activity.

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Contact Energy Limited

Contact Energy is involved in energy generation and supply in New Zealand. It is the country's second largest electricity generator (with 30% of New Zealand's generation capacity) operating ten power stations including hydro, geothermal and gas turbine. It also owns minority interests in Oakey and Valley Power power stations in Australia. In addition, Contact Energy is New Zealand's largest energy wholesaler and retailer, supplying electricity and gas to residential and commercial customers under the "Contact" and "Empower" brands. Originally established by the New Zealand government, the company was floated on the New Zealand Stock Exchange ("NZX") in 1998 through a 60% public share float (with a 40% cornerstone investor, Edison Mission Energy). In October 2004 Origin Energy became a majority shareholder in Contact Energy by acquiring a 51.4% interest and has focussed Contact Energy on the New Zealand market. On 28 June 2006 Origin Energy withdrew a proposal to merge with Contact Energy.

TrustPower Limited

TrustPower is an integrated electricity generator and retailer operating in New Zealand. The company has substantial generation capacity through a portfolio of small to medium sized hydro and wind generation assets located throughout the North and South Islands. TrustPower is one of New Zealand's largest electricity retailers with an estimated 225,000 customers. Its major shareholders are Infratil (35%), Tauranga Energy Consumer Trust (29%) and Alliant Energy (24%) and therefore it has a limited free float. Substantial new generation projects (particularly wind-generated) are currently being developed in both New Zealand and South Australia.

Energy Developments Limited

Energy Developments Limited ("Energy Developments") is an international renewable energy provider with operations in Australia, the United States, Europe and Asia. The company has three core power generation businesses, landfill gas (decomposition of organic refuse to generate mostly methane and carbon dioxide with water vapour which can be used for power generation), coal mine methane and remote area (five power plants which utilise natural gas and distillate to provide power to remote areas).

Distribution Infrastructure

SP AusNet

SP AusNet listed on the Australian Stock Exchange ("ASX") in December 2005 and comprises two regulated energy network companies, SP AusNet Transmission (Victoria's state wide high voltage electricity transmission network provider) and SP Ausnet Distribution (owner and operator of an electricity distribution network in eastern Victoria and a gas distribution network in western Victoria). In 2005, 87% of revenues were regulated. Singapore Power Limited has a 51% controlling interest in the company.

Vector Limited

Vector Limited ("Vector") listed on the NZX in August 2005. The company owns and manages a portfolio of energy infrastructure networks in New Zealand including electricity distribution, gas transmission and distribution, electricity and gas metering installations, data management services and natural gas and LPG distribution (including a 60.25% interest in bulk LPG distributor Liquigas). In addition, Vector owns fibre-optic networks in Auckland and Wellington, a utilities training business and a 50% share in New Zealand's largest arboriculture and vegetation management company.

Spark Infrastructure Trust

Spark was established to develop a diversified portfolio of regulated utility infrastructure assets and listed on the ASX in December 2005. It holds a 49% interest in each of Citipower and Powercor (whose principal activities are electricity distribution in Victoria) and ETSA (whose principal activity is electricity distribution in South Australia). This portfolio of Australian electricity distribution assets provides the company with stable and predictable cash flows. On listing, approximately 75-85% of revenue was expected to be regulated.

Diversified Utility and Energy Trusts

Diversified Utility and Energy Trusts ("DUET") is a diversified portfolio of energy utility assets with predictable cash flows. DUET has interests in electricity and natural gas distributors in Victoria and Western Australia, all of which are fully regulated. Its interests include a 66% interest in United Energy Distribution (electricity

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distribution in Victoria), a 79.9% interest in Multinet Gas (gas distribution in Victoria), a 25.9% interest in AlintaGas Networks (gas distribution in Western Australia) and a 79.2% interest in the Dampier Bunbury Natural Gas Pipeline (gas transmission in Western Australia). DUET's interest in the Dampier Bunbury Natural Gas Pipeline is expected to decline to 60% by 2008 as a consequence of capital contributions from other shareholders Alinta and Alcoa. Accordingly, Alinta's interest is expected to increase to 20% and Alcoa's interest to increase to 20%. On 6 July 2006, the entity announced that a DUET and Macquarie Infrastructure Partners led consortium had entered into a merger implementation agreement to acquire 100% of the shares in Duquesne Light Holdings, a publicly listed energy company in the United States. DUET's initial stake in the consortium will be 29%. Consideration is US\$20.00 per share which represents 10.7x historical EBITDA and 1.7x its regulated asset base (after adjusting for the non-regulated business).

Envestra Limited

Envestra owns and operates approximately 1,110 kilometres of gas transmission pipelines and 18,000 kilometres of distribution networks throughout Australia. It derives its revenue by charging energy retailers to transport natural gas through its gas distribution networks. Approximately 95% of revenue is determined by transportation tariffs specified in Access Arrangements. Envestra was listed on the ASX in 1997 following Boral Limited's decision to spin off its energy assets. Origin Energy (which was formed in 2000 following a demerger from Boral Limited) retains a 17.1% shareholding in Envestra and provides management services to Envestra.

Transmission Infrastructure

Australian Pipeline Trust

Australian Pipeline Trust ("APT") was demerged from AGL in mid-2000 to create a trust that would focus exclusively on investments in gas transmission infrastructure. AGL retains a 30% shareholding in the trust with Petronas, the national petroleum corporation of Malaysia, holding 10.9%. APT has interests in pipelines which transport approximately 25% of Australia's natural gas. Its largest interests are in the Moomba to Sydney Pipeline (36% of revenue) and the Goldfields Gas Transmission Pipeline (32% of revenue through an indirect holding). On 19 June 2006, Babcock & Brown Infrastructure Group ("BBI") and APT announced a takeover offer for GasNet Australia. APT will hold a 50% share in the acquisition joint venture.

Alinta Infrastructure Holdings

AIH listed on the ASX in October 2005 after Alinta spun off a number of assets it had acquired from Duke Energy. Its initial assets included four power stations in Australia and New Zealand and three gas transmission pipelines across Australia and an associated interconnect hub and an 11.8% interest in the Goldfields Gas Transmission Pipeline. Alinta retains a shareholding of 20% in Alinta Infrastructure (with an agreement to maintain an interest of at least 15%). Under an Alliance Agreement, Alinta provides management services to Alinta Infrastructure and AIH has the first right of refusal (subject to pre-emptive rights) on assets Alinta intends to sell.

Hastings Diversified Utilities Fund

HDUF invests in utilities such as gas transmission and distribution, electricity generation, transmission and distribution and hydro and wind power generation that have a moderate risk profile and provide predictable cash flows. Its initial investment was a 100% interest in Epic Energy Holdings which holds pipeline assets in South Australia, Queensland and Western Australia (contracted gas transmission). It also owns the South East Pipeline in South Australia. In February 2005, HDUF acquired a 50% interest in Swap Group which owns the United Kingdom utility Mid Kent Water. HDUF is managed by Westpac's wholly owned subsidiary Hastings Fund Management.

GasNet Australia Group

GasNet owns and maintains Victoria's high-pressure transmission pipeline network which is a regulated asset that distributes almost all of the state's gas supplies. It also provides services required for connection to the gas transmission system and is involved in design and construction management services for new high-pressure gas pipeline networks. In December 2004, GasNet completed construction of a 440 kilometre pipeline from Port Hedland to the Telfer goldmine in Western Australia (the Telfer Pipeline). The Telfer Pipeline is an unregulated asset. On 19 June 2006, BBI (in association with APT) announced a takeover offer for GasNet. The scrip offer of 1.545 BBI stapled securities per GasNet stapled security values GasNet at \$356.4 million. Following the

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announcement of a competing bid by Colonial First State Global Asset Management, BBI and APT announced on 22 August 2006 the termination of their joint bidding agreement and therefore their bid will lapse. However, APT has also announced its intention of making a cash offer of \$3.10 per GasNet stapled security, valuing GasNet at \$452 million. The transaction is pending.

Other Energy Infrastructure

Babcock & Brown Infrastructure Group

Prime Infrastructure Group was established to invest in infrastructure assets and listed on the ASX in 2002 with one of Australia's largest coal export facilities, Dalrymple Bay Coal Terminal, as its foundation asset. The group was renamed Babcock & Brown Infrastructure Group in July 2005. Its current portfolio has an enterprise value in excess of A\$5.5 billion with investments in gas transmission, energy (gas and electricity) distribution and power generation. Approximately 95% of its revenue is regulated. BBI also has a 8.9% shareholding in Babcock & Brown Wind Partners Limited. In January 2006, it acquired PD Ports, a diversified port services group in the United Kingdom. On 25 April 2006, BBI announced the acquisition of NorthWestern Corporation, a NASDAQ listed energy utility operating in Montana, South Dakota and Nebraska in the United States. In addition, BBI announced it had entered into an agreement to acquire a 51% interest in the Western Australian "below rail" assets of the Australian Railroad Group Pty Limited. On June 2006, BBI and APT announced a takeover offer for GasNet. The consideration offered is 1.545 BBI shares per GasNet share.

Babcock & Brown Wind Partners Limited

Babcock & Brown Wind Partners listed on the ASX in October 2005 and holds interests in a portfolio of 16 wind energy generation assets across North America (46% of installed capacity), Europe (30% of installed capacity) and Australia (24% of installed capacity). These assets have a total installed capacity of over 700MW and are diversified by geography, currency, equipment supplier, customer and regulatory regime. Revenue is predominantly contracted, providing stable cashflows.

Viridis Clean Energy Group

Viridis Clean Energy Group ("Viridis") listed on the ASX in September 2005 and owns a geographically diversified portfolio of operating clean energy assets. The group's predominant investment is its wind portfolio in the United Kingdom and Germany (which represents 76% of the value of the fund). Other investments are in landfill gas (15% of the value of the fund), process/natural gas (8% of the value of the fund) and hydro (1% of the value of the fund). In April 2006, Viridis announced the acquisition of a portfolio of landfill gas power projects in the United Kingdom from ENER-G plc.

Services

WorleyParsons Limited

WorleyParsons provides professional services to the energy, resource and infrastructure industries globally. The group's primary business contributor is the hydrocarbons industry, but also operates in the power, minerals and metals and infrastructure industries. A significant number of WorleyParsons' contracts are alliance based (e.g. power and water services can be provided via the Burns & Roe Worley joint venture). In recent months, the company has been awarded a number of contracts including a US\$222 million contract to provide engineering, procurement services and construction management to Kuwait Oil Company's gas oil pipeline project.

Downer EDI Limited

Downer EDI is a diversified services group which specialises in infrastructure, engineering, mining, resources and rail services to the Asia Pacific region. In 2005 approximately 23% of revenue was derived from its infrastructure services division which provides maintenance and construction services to the road, rail and infrastructure sectors in Australia and New Zealand. In June 2006, Downer EDI was awarded two five-year power contracts with Powerlink, the Queensland electricity transmission utility.

United Group Limited

United Group is a diversified services group with operations in Australia, New Zealand, South East Asia, America and Europe. The company has operations in mechanical and electrical engineering, fabrication, manufacturing, maintenance, construction and business process outsourcing. On 26 June 2006, United Group

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announced its acquisition of Equis Corporation for \$163 million plus an additional earnout. Equis Corporation is a provider of corporate real estate services in the United States. The transaction represents a multiple of 10.5 times historical EBITA.

Transfield Services Limited

Transfield Services has contracts to provide operations, maintenance and asset management services across Australia, New Zealand, South East Asia and the Gulf region. The company operates in 11 diverse industries including mining and process, water, power, hydrocarbons and telecommunications. Transfield Services also has investments in a number of infrastructure assets including three power stations and two water treatment plants (all operated by Transfield and with fully contracted revenues). On 8 June 2006, Transfield Services announced the acquisition of US Maintenance, a provider of outsourced contractor management services in the United States, for \$372 million. The following day, it announced its acquisition of NRG Energy Inc's 37.5% interest in the Gladstone power station and its related services company. Transfield Services subsequently announced its initiative to spin-off its infrastructure assets into a listed vehicle by the end of 2006. On 31 July 2006, Transfield Services announced it would acquire an interest in the Loy Yang A Power Station and adjacent coal mine ("Loy Yang") for \$115 million. The interest in Loy Yang will be included in the infrastructure assets spin-off. Prior to the announcement of the Loy Yang acquisition, Transfield Services' year 1 and year 2 forecast EBITDA multiples were 19.0 times and 12.9 times respectively.

Appendix 3

Market Evidence – Transactions

There have been a number of well documented transactions in energy distribution and generation in Australia and New Zealand in recent years. In comparison, market evidence of transactions in the Australian infrastructure services sector is limited. While there have been a few Australian acquisitions they have been relatively small and there is insufficient information with which to calculate earnings multiples. Further, the only transactions by Australian companies of a material size have involved the acquisition of international businesses.

A selection of relevant energy transactions over the last five years is set out below:

Recent Transaction Evidence											
Date	Target	Type	Transaction	Consideration (millions)	Revenue Multiple (times)		EBITDA Multiple (times)		EBIT Multiple (times)		Ungeared NTA Multiple (times)
					Historical	Forecast	Historical	Forecast	Historical	Forecast	
Electricity – Australia											
Jul 06	Loy Yang A Power Station interest	G	Acquisition by Transfield Services	AS115.0 ⁸	na	na	na	10.6	na	na	na
Jun 06	NRG Energy's Gladstone power assets	G	Acquisition by Transfield Services	AS637.3	na	na	na	7.2	na	9.1	na
Jun 06	NRG Energy's South Australian power assets	G	Acquisition by Babcock & Brown	AS317	na	na	11.8	10.3	na	na	na
Mar 06	Murraylink	I	Acquisition by APT	AS153	na	11.8	na	15.8	na	16.3	na
Dec 05	Australian Energy	G/R	Scheme of arrangement with Ergon Energy	AS103	0.9	na	19.3	12.6	20.1	na	8.5
Dec 05	SP AusNet	I	IPO	AS2,888	9.0	8.4	13.3	13.1	18.6	19.0	1.5
Oct 05	Southern Hydro	G	Acquisition by AGL	AS1,425	na	16.0	na	19.5	na	na	na
Mar 05	Singapore Power's merchant energy business	G/R	Acquisition by CLP Holdings	AS2,128	na	na	11.7	na	na	na	na
Mar 05	Pacific Hydro	G	Acquisition by IFM	AS801	26.8	13.3	19.7	15.3	23.4	18.7	2.3
Apr 04	TXU Australia	G/R/I	Acquisition by Singapore Power	AS5,100	na	na	9.2	8.6	na	na	na
Jul 03	Loy Yang	G	Acquisition by GEAC	AS3,500	6.2	6.6	7.2	8.3	9.4	11.6	na
Jul 03	United Energy	I	Scheme of arrangement with Alinta	AS1,340	4.0	4.3	8.1	7.5	11.8	10.8	1.6
Dec 02	AES Ecogen	G	Acquisition by Prime Infrastructure /Babcock & Brown	AS81	na	5.6	na	8.7	na	na	na

¹ G = Generation; R = Retail; I = Infrastructure

² Implied equity value if 100% of the company or business had been acquired.

³ Represents gross consideration divided by revenue. The gross consideration is the sum of the equity and/or cash consideration plus borrowings net of cash.

⁴ Represents gross consideration divided by EBITDA. EBITDA is earnings before net interest, tax, depreciation, amortisation, investment income and significant items.

⁵ Represents gross consideration divided by EBIT. EBIT is earnings before net interest, tax, investment income and significant items.

⁶ Represents gross consideration divided by ungeared net tangible assets (i.e. net assets less intangibles plus borrowings less cash as at latest balance date).

⁷ Historical multiples are based on the most recent publicly available full year earnings prior to the transaction announcement date. Forecast multiples are based on earnings forecasts from a range of brokers' reports available at transaction announcement date.

⁸ Represents acquisition price as there is insufficient information available to calculate the implied equity value

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Recent Transaction Evidence

Date	Target	Type	Transaction	Consideration (millions)	Revenue Multiple (times)		EBITDA Multiple (times)		EBIT Multiple (times)		Ungeared NTA Multiple (times)
					Historical	Forecast	Historical	Forecast	Historical	Forecast	
Jul 02	Citipower's retail electricity business	R	Acquisition by Origin Energy	A\$137	0.2	na	na	na	8.4	na	na
Jul 02	CitiPower	R/I	Acquisition by CKI/HEH	A\$1,555	na	na	7.1	na	na	na	na
Jul 02	Pulse Energy	R	Acquisition by AGL	A\$880	0.9	0.9	12.0	12.1	13.3	11.9	na
Apr 01	Powercor's retail electricity business	R	Acquisition by Origin Energy	A\$315	na	0.4	na	6.9	na	na	na
Aug 00	Powercor	R/I	Acquisition by CKI/HEH	A\$2,315	na	na	8.0	na	na	na	na
Jan 00	ETSA Power	R	Acquisition by AGL	A\$175	na	na	8.0	na	na	na	na
Dec 99	ETSA Utilities	G/I	Acquisition by CKI/HEH	A\$3,475	na	na	9.4	na	na	na	na
Gas - Australia											
Aug 06 pending	GasNet Australia Group	I	Takeover offer by APT	A\$452	10.4	9.5	13.9	13.3	19.5	18.3	1.3
May 06 pending	CH4 Gas	G	Takeover by Arrow Energy	A\$141	19.4	9.0	66.3	17.1	nmf	27.7	2.0
Sep 05	Duke Energy Australian and New Zealand assets (owned by Alinta)	I	Acquisition by AIH	A\$896	10.6	9.1	19.2	15.4	38.7	25.9	2.0
Aug 04	Dampier to Bunbury Natural Gas Pipeline	I	Acquisition by DUET/Alinta/Alcoa Consortium	A\$1,860	na	9.3	na	11.1	na	na	na
Aug 04	45% of Southern Cross Pipelines and 100% of Parnelia Gas	I	Acquisition by APT	A\$206	na	na	8.3	na	na	na	na
Mar 04	Duke Energy Australian and New Zealand assets	I	Acquisition by Alinta	A\$1,690	6.3	5.7	17.0	15.5	na	na	na
Electricity - New Zealand											
Aug 04	Powerco	I	Acquisition by Prime Infrastructure	NZ\$680	5.5	5.2	9.4	9.0	14.2	13.2	1.1
Jul 04	Contact Energy	G/R	Acquisition of 51.2% interest by Origin Energy	NZ\$3,270	3.6	3.3	12.3	9.4	17.8	12.8	1.3
Sep 02	UnitedNetworks	I	Acquisition by Vector	NZ\$1,500	5.8	5.7	8.7	8.4	11.4	10.9	1.9
Sep 02	UnitedNetworks' electricity distribution networks	I	Acquisition by Powerco	NZ\$590	na	na	9.0	8.9	11.9	12.0	na
Gas - New Zealand											
Jun 05	NGC Holdings	I	Acquisition of 32.8% interest by Vector	NZ\$1,506	4.3	4.1	10.7	10.1	14.0	12.8	2.5
Oct 04	NGC Holdings	I	Acquisition of 67.2% interest by Vector	NZ\$866	3.8	3.7	9.6	9.2	12.6	11.8	2.3
Jun 01	AGL's New Zealand gas distribution assets	I	Acquisition by Powerco	NZ\$118	na	na	na	12.8	na	16.6	na

Source: Grant Samuel analysis⁹

⁹ Grant Samuel analysis based on data obtained from IRESS, company announcements, transaction documentation and, in the absence of company published financial forecasts, brokers' reports. Where company financial forecasts are not available, the median of the financial forecasts prepared by a range of brokers has generally been used to derive relevant forecast value parameters. The source, date and number of broker reports utilised for each transaction depends on analyst coverage, availability and corporate activity.

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A brief summary of each transaction is set out below.

Electricity Networks - Australia

Loy Yang A Power Station interest/Transfield Services Limited

In July 2006, Transfield Services Limited ("Transfield Services") announced it would acquire a 9.3% interest in the company owning the Loy Yang A Power Station and adjacent coal mine ("Loy Yang") and 13.8% of the attached dispatch and marketing company from Commonwealth Bank of Australia. Loy Yang is the largest power station in Victoria with a generation capacity of 2,100MW and accounts for approximately 25% of the state's installed generation capacity. The interest in Loy Yang will be included in the previously announced spin-off of Transfield Services' infrastructure assets (see below). The transaction is pending.

NRG Energy Inc's Gladstone power assets/Transfield Services Limited

In June 2006, Transfield Services announced it would acquire NRG Energy Inc.'s ("NRG") 37.5% interest in Gladstone power station and its associated 100% owned operations and maintenance services company. Gladstone is a 1,680MW base load power station in Queensland which contracts 68% of its capacity to Boyne Smelters under a purchase price agreement expiring in 2029. Other shareholders are Comalco (41.1%), a subsidiary of Rio Tinto Limited, and various Japanese smelter companies. In addition, Transfield Services announced its intention to spin-off on the ASX its infrastructure assets by the end of 2006. The spin-off, which was widely anticipated, would include the interest in Gladstone power station as well as four power stations in Queensland and Western Australia (of which three are 100% owned and one is 30% owned) all of which operate under a long-term purchase price agreement. NRG did not provide any earnings details for the assets. Brokers estimates have been used to calculate multiples and, accordingly, these transaction multiples should be treated with caution. The transaction is pending.

NRG Energy Inc's South Australian power assets/Babcock & Brown Limited

In June 2006, Babcock & Brown Limited ("Babcock & Brown") announced it would acquire the South Australian power assets of NRG ("NRG Flinders"). The assets include two coal fired power stations, the coal mine that supplies the power stations (and the associated rail infrastructure and township), a number of contracts and head office personnel. NRG Flinders is the leading base load power supplier in South Australia with a total capacity of 760MW and accounts for 50% of energy produced in the state. Post acquisition, Babcock & Brown will have interests in a power generation portfolio with approximately 3,000MW capacity in operation or under construction. Babcock & Brown has stated that its objective is to establish and list, potentially by the end of 2006, a Babcock & Brown branded, diversified power generation fund. The transaction is pending.

Murraylink/Australian Pipeline Trust

In March 2006, Australian Pipeline Trust ("APT") announced it would acquire the Murraylink electricity transmission assets ("Murraylink") for A\$153 million. Murraylink is a 180 kilometre underground high voltage direct current cable interconnector between South Australia and Victoria with a capacity of 220MW. APT has interests in approximately 7,500 kilometres of gas transmission pipelines throughout Australia but is pursuing a strategy of making value-accretive acquisitions in complementary asset classes. Murraylink is APT's first significant acquisition of a non-gas transmission asset. This acquisition represents a forecast EBITDA multiple of 15.8 times and a RAB multiple of 1.47 times.

Australian Energy Limited/Ergon Energy Pty Ltd

In December 2005, Ergon Energy Pty Ltd ("Ergon Energy") announced it would acquire Australian Energy Limited ("AEL") via a scheme of arrangement. The consideration offered was A\$1.95 cash for each share in AEL. AEL is an electricity retailer with operations in Victoria, South Australia and New South Wales. The company focuses primarily on the small and medium sized business market with select residential customers. Ergon Energy is owned by the Queensland state government and operates an electricity distribution business in Queensland as well as retailing electricity to large customers outside of Queensland. Ergon Energy expects to grow AEL's existing operations nationally, complementing Ergon Energy's existing channel segments.

SP AusNet

SP AusNet was formed to house the Australasian assets of Singapore Power Limited ("Singapore Power"). The company was listed on the Australian Stock Exchange ("ASX") on 14 December 2005. SP AusNet is the

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primary electricity transmission provider and electricity and gas distribution business in Victoria. In 2005, 87% of revenues were regulated. Singapore Power has retained a 51% interest in SP AusNet.

Southern Hydro/The Australian Gas Light Company

In October 2005, The Australian Gas Light Company ("AGL") announced it would acquire Southern Hydro for A\$1.425 billion. The Southern Hydro assets consisted of 11 hydro power stations in Victoria and New South Wales and Australia's largest wind farm in South Australia with a total generating capacity of 736MW and potential for further expansion. The acquisition increased AGL's generation capacity by 73% and diversified its generation mix, allowing AGL to better manage its retail customer load and reduce electricity purchases from third parties, especially during periods of peak demand. The multiples implied by acquisition price are high and reflect the strategic benefits of the acquisition to the wider AGL business. AGL's media release stated that the assets had been purchased on an EBITDA multiple of 11 times assuming long term average water levels and full capture of portfolio benefits which are expected to occur from 2009.

Singapore Power Limited's Merchant Energy Business/CLP Holdings Ltd

In March 2005, CLP Holdings Ltd ("CLP") announced it would acquire Singapore Power's merchant energy business for A\$2.128 billion. The merchant energy business included the fifth-largest energy retailer in Australia with over 1.1 million customers in four states, a 1,280MW gas-fired power plant in South Australia, a 33% interest in the SEA Gas pipeline between Victoria and South Australia and an underground gas storage plant. CLP also acquired Singapore Power's right to call on Ecogen Power (50% owned by Babcock & Brown Infrastructure Group ("BBI")) to supply as much as 966MW of electricity from two gas-fired power stations in Victoria. CLP is Hong Kong's largest power producer and already owns the 1,480MW Yallourn power station in Victoria. The acquisition was in line with CLP's objective of building a diversified and integrated energy business in Australia, focussing on electricity and gas retail, with a portfolio of assets in support of that business.

The SEA Gas pipeline is a 690 kilometre pipeline system transporting natural gas from Victoria to South Australia which became operational in January 2004. It is estimated to have cost A\$450 million to construct. CLP disclosed that its 33% interest in SEA Gas Partnership (the other partners being Origin Energy Limited ("Origin Energy") and International Power) was acquired for A\$195 million. This price implies a value of \$585 million for 100% of SEA Gas Partnership and a multiple of 1.3 times the cost to construct the pipeline system.

Pacific Hydro Limited/Industry Funds Management

Following a strategic review by the board of Pacific Hydro Limited ("Pacific Hydro"), Spanish infrastructure developer Acciona SA ("Acciona") announced on 29 March 2005 that it would offer A\$4.50 per share for Pacific Hydro. On 19 April 2005, Pacific Hydro's 32% shareholder, Industry Funds Management ("IFM") made a A\$4.60 per share offer. On 29 April 2005, Acciona responded with a A\$4.90 per share offer and IFM immediately countered with an offer for A\$5.00 per share which was ultimately successful. Pacific Hydro was an independent renewable power producer with a portfolio of operating and development hydro projects and wind farms with operating capacity of 230MW in Australia, the Philippines, Chile and Fiji.

Texas Utilities' Australian Assets/Singapore Power

In April 2004 Singapore Power acquired Texas Utilities' Australian assets ("TXU Australia") for A\$5.1 billion. These assets included significant electricity and gas networks in Victoria and a retail business supplying approximately one million customers in Victoria and South Australia.

Loy Yang A Power Station/Great Energy Alliance Corporation

In July 2003, Great Energy Alliance Corporation ("GEAC") announced it would acquire Loy Yang for A\$3.5 billion. Loy Yang is Victoria's largest power station with a 2,000MW capacity and is fuelled by an adjoining brown coal mine with a reserve life of more than 45 years. The power station is the lowest cost generator in the Australian market. Loy Yang also sells coal under contract to the adjacent Loy Yang B power station. GEAC was a consortium consisting of AGL (35%), Tokyo Electric Power Company Incorporated (35%) and an investor group lead by the Commonwealth Bank of Australia (30%). The acquisition price represented a \$1.4 billion discount to the price achieved in the privatisation of the asset in 1997 and a substantial discount to the estimated replacement cost.

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United Energy Limited/Alinta Limited

United Energy Limited ("United Energy") owned and operated an electricity distribution network in the south eastern suburbs of Melbourne and the Mornington Peninsula in Victoria. It also had investments in a number of other Australian utility businesses including the listed companies Alinta Limited ("Alinta") and Uccomm Limited. On 23 April 2003, Alinta announced that through a complex series of transactions, it would acquire a 34% interest in United Energy's distribution assets and a 100% interest in its non-distribution assets. To complete the transaction, Alinta and AMP Henderson Global Investors acquired the 43% of United Energy held by the public through a scheme of arrangement. The consideration paid was A\$3.15 per share.

AES Corporation's Ecogen Electricity Generation Assets/Prime Infrastructure Trust and Babcock & Brown

In December 2002, Prime Infrastructure Trust and Babcock & Brown announced they would acquire the Ecogen electricity generation assets from The AES Corporation. The Ecogen electricity generation assets consisted of two gas-fired plants in Victoria with a total nominal capacity of 960MW. At the time, the plants were the subject of a long term electricity hedge agreement with Texas Utilities.

AEP Resources Inc's CitiPower Unit/Cheung Kong Infrastructure Holdings Limited and Hongkong Electric Holdings Limited/Origin Energy Limited

In July 2002 Cheung Kong Infrastructure Holdings Limited ("CKI") and Hongkong Electric Holdings Limited's ("HEH") acquired AEP Resources Inc's CitiPower unit ("CitiPower") for A\$1.55 billion through CKI/HEH Electricity Distribution Two Pty Limited ("CKI/HEH"). CitiPower was an electricity utility that served Victoria's capital city Melbourne and its surrounding suburbs. CKI/HEH subsequently sold CitiPower's retail electricity business for A\$137 million to Origin Energy, retaining the network distribution business valued at A\$1.42 billion. The CitiPower retail business had 264,000 customers (which comprised 260,000 residential and small business customers and 4000 large commercial and industrial customers) corresponding to a value per customer multiple of \$527.

Pulse Energy Pty Ltd/The Australian Gas Light Company

In July 2002, AGL announced it would acquire Pulse Energy Pty Ltd ("Pulse Energy") for A\$880.0 million (including A\$79 million in working capital). Pulse Energy was the largest energy retailing business in Victoria with 560,000 electricity customers and 520,000 gas customers. The majority of Pulse Energy's customers were residential and small business customers with 22% buying both gas and electricity from Pulse Energy. The acquisition enhanced AGL's presence in Victoria and gave the company an almost 30% market share of the eastern Australian retail energy market. AGL expected to generate significant operating synergies and cost savings which were expected to reduce the acquisition multiples considerably (the forecast EBITDA multiple falls to 7.4 times after taking into account the expected operating synergies and cost savings).

Powercor Australia Limited/ Cheung Kong Infrastructure Holdings Limited and Hongkong Electric Holdings Limited/Origin Energy Limited

In September 2000, CKI/HEH acquired Powercor Australia Limited ("Powercor"), Victoria's largest electricity distributor, for A\$2.3 billion. Powercor's 80,000 kilometre electricity network covers an area of 150,000 square kilometres in the state of Victoria. Origin Energy subsequently acquired Powercor's electricity retail business from CKI/HEH for A\$315 million. On acquisition, Powercor's retail business had 582,000 customers primarily located in western Victoria. This transaction implied a value per customer multiple of \$400 (after adjusting the price paid for the \$80 million attributable to benefits arising from Powercor's wholesale position).

ETSA Utilities/ Cheung Kong Infrastructure Holdings Limited and Hongkong Electric Holdings Limited/ The Australian Gas Light Company

In January 2000, CKI/HEH acquired ETSA Utilities, a South Australian electricity distribution company, from the South Australian government. ETSA Utilities' network serviced approximately 765,000 customers in Adelaide and the surrounding area through an electricity network spanning 79,000 kilometres. CKI/HEH concurrently on sold ETSA Utilities' retail business, ETSA Power, to AGL for A\$175 million (representing a value per customer multiple of \$238). The South Australian government received A\$25 million of the A\$175 million consideration paid by AGL, being the excess over the price it received from CKI/HEH (as prescribed in the sale agreement).



Gas Networks – Australia

GasNet Australia Group/Australian Pipeline Trust

In June 2006, BBI announced, in association with APT, it would make a scrip takeover offer for GasNet Australia Group (“GasNet”). The consideration offered was 1.545 BBI stapled securities for each GasNet stapled security not already owned by BBI and APT (together 14.2%). The offer represented \$2.45 per GasNet stapled security, excluding the estimated 6.75 cents final distribution announced by BBI (\$2.55 cum dividend). GasNet directors rejected the offer on the basis that it materially undervalued the company and was highly conditional. On 15 August 2006, Colonial First State Global Asset Management announced a counter recommended offer of \$2.88 cash per stapled security (\$2.77 after adjusting for the proposed 11 cent distribution for the six months to 30 June 2006). On 22 August 2006, BBI and APT announced the termination of their joint bidding agreement and therefore their bid will lapse. In addition, APT announced an offer of \$3.10 cash per stapled security valuing GasNet at \$452 million. GasNet owns and operates 1,930 km of pipelines and a LNG storage facility in Victoria as well as a 450km pipeline in Western Australia. The APT offer represents a RAB multiple of 1.64x assuming regulated assets represent 75% of total assets. The transaction is pending.

CH4 Gas Limited/Arrow Energy NL

In May 2006, Arrow Energy NL (“Arrow”) and CH4 Gas Limited (“CH4”) announced the merger of their respective businesses by way of a scrip takeover offer from Arrow to CH4 shareholders. Under the offer CH4 shareholders will receive 2.15 Arrow shares per CH4 share, which implies \$1.33 per share, and two Arrow options for every five CH4 shares with an exercise price of \$0.75 expiry on 1 December 2006. As at the announcement date the Arrow options were out-of-the-money (Arrow shares closed at \$0.59 on the business day prior to announcement). The merged company would be owned approximately 52% by Arrow shareholders and 48% by CH4 shareholders. CH4 is the operator and 50% owner of the Moranbah Gas Project which is the sole supplier of natural gas to the Townsville market. Arrow has significant interests in, and operates, a number of coal seam gas projects in south-east Queensland. The merged company would have two producing projects, two development projects and 15 additional potential projects thus creating Australia’s largest independent coal seam gas company. The transaction is pending.

Duke Energy’s Australian and New Zealand Assets/ Alinta Infrastructure Holdings Limited

In September 2005, Alinta announced that it would spin off its infrastructure assets to a separately listed vehicle, Alinta Infrastructure Holdings Limited (“Alinta Infrastructure”). Alinta Infrastructure’s initial assets consisted of the gas pipeline and electricity generation assets acquired by Alinta from Duke Energy in March 2004 (see below). These initial assets were acquired from Alinta for promissory notes totalling \$896.3 million and the assumption of the initial assets’ debt.

Dampier to Bunbury Natural Gas Pipeline/DUET/Alinta/Alcoa Consortium

In August 2004, the receivers and managers of the Dampier to Bunbury Natural Gas Pipeline (“DBNGP”) announced that a consortium comprising Diversified Utility and Energy Trusts (“DUET”) (60%), Alinta (20%) and Alcoa of Australia Limited (“Alcoa”) (20%) had been named as the preferred bidder for the purchase of 100% of DBNGP and its associated assets. The consortium’s bidding price was approximately A\$1.86 billion (excluding transaction costs and proposed capital expenditure). The acquisition further diversified DUET’s portfolio of regulated energy utility businesses and added a strategic gas transmission asset.

Southern Cross Pipelines and Parmelia Gas Business/Australian Pipeline Trust

In August 2004, APT purchased the remaining 45% of Southern Cross Pipelines (“SCP”) that it did not already own and 100% of the Parmelia Gas business (“Parmelia”) from CMS Energy. SCP is the 88.2% owner of the 1,380 kilometre Goldfield Gas Transmission Pipeline in Western Australia. Parmelia owns and operates a transmission pipeline, a gas processing facility and storage facilities in Western Australia. The assets were purchased for a A\$206 million cash and included the assumption of 45% of SCP’s A\$250 million of debt.

Duke Energy’s Australian and New Zealand Assets/Alinta Limited

In March 2004, Alinta announced that it had reached an agreement to purchase the Australian and New Zealand gas assets of Duke Energy, following Duke Energy’s decision to exit the Asia-Pacific region. The assets acquired were three gas transmission pipelines and three gas-fired power stations in Australia and one gas-fired power station in New Zealand. The pipelines had a combined length of 2,156 kilometres and the power plants

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had a combined capacity of 686MW. The acquisition provided Alinta with a stable and secure income stream and strong potential for volume growth, particularly from the pipeline assets on Australia's east coast.

Electricity Networks – New Zealand

Powerco Limited/Prime Infrastructure Networks (New Zealand) Limited

In September 2004, Prime Infrastructure Networks (New Zealand) Limited ("Prime Infrastructure") made an offer to acquire all of the ordinary shares and capital bonds of Powerco Limited ("Powerco") at NZ\$2.15 per share, to be paid using a mix of cash and a subordinated debt security. The structure of the offer was highly complex and significant uncertainty surrounded the volume and underlying value of the subordinated debt securities to be issued under the offer. Powerco was New Zealand's second largest electricity and gas distribution company. It had a network servicing approximately 400,000 consumers in the North Island, representing 46% of the gas connections and 16% of the electricity connections in New Zealand.

Contact Energy Limited/Origin Energy Limited

In July 2004, Origin Energy announced that it had signed an agreement to purchase Edison Mission Energy's 51.2% interest in Contact Energy Limited ("Contact Energy") for NZ\$5.67 per share to be effected through the acquisition of the New Zealand incorporated company which held Edison Mission Energy's shareholding in Contact Energy. The purchase price was satisfied by way of the assumption of NZ\$535 million of the holding company's debt and approximately NZ\$1.1 billion in cash. The transaction was completed on 1 October 2004. Acceptances received under a simultaneous full takeover offer for the remaining shares in Contact Energy, as required by the Takeovers Code, resulted in Origin Energy's interest in Contact Energy increasing marginally to 51.4%.

UnitedNetworks Limited/Vector Limited

In October 2002, Vector Limited ("Vector") completed the acquisition of all of the shares in UnitedNetworks Limited ("UnitedNetworks") at a price of NZ\$9.90 per share. The offer was a result of a formal sale process involving a number of competing bidders. UnitedNetworks received a number of bids for the shares and assets of UnitedNetworks and the offer by Vector was selected by the independent directors of UnitedNetworks as affording the best value outcome for UnitedNetworks' shareholders. UnitedNetworks was an electricity distribution business operating electricity networks in Auckland and in the Wellington City, Lower Hutt, Upper Hutt and Porirua districts.

UnitedNetworks Limited/ Powerco Limited

In September 2002, Powerco acquired UnitedNetworks' electricity distribution networks in the Tauranga, eastern and southern Waikato, Thames and Coromandel regions. The transaction almost doubled the size of Powerco's electricity lines business, making it the second largest in New Zealand.

Gas Networks – New Zealand

NGC Holdings Limited/Vector Limited

On 27 June 2005, Vector announced a takeover offer for the 32.8% of the shares that it did not already own in NGC Holdings Limited ("NGC") and provided details of its proposed initial public offering. Vector had previously acquired a 67.2% shareholding in NGC following a takeover offer made in December 2004. The consideration offered for NGC was NZ\$2.62 worth of Vector shares and NZ\$0.78 cash for each share in NGC. NGC's operations comprised gas transmission and distribution services, energy sales and processing of natural gas, LPG and gas liquids, ownership and management of electricity and gas meters and the provision of related metering services. Vector also operated businesses that delivered high-speed voice and data communications. It was the largest owner and manager of electricity infrastructure networks in New Zealand with electricity networks in Auckland and Wellington serving over 644,000 customers. NGC's business activities were complementary to Vector's own electricity, gas, metering and telecommunications assets in terms of location, market position and scale.

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NGC Holdings Limited/Vector Limited

On 11 October 2004, Vector announced that it had entered into an agreement to acquire AGL's 66.05% stake in NGC at a price of NZ\$3.00 per share. Completion of the sale was subject to an exemption being granted by the Takeovers' Panel which would allow AGL to sell its New Zealand holding company, AGL NZ Limited, to Vector rather than the shares in NGC. The exemption was not granted and on 19 November 2004 Vector issued a notice of intention to make a takeover offer for all of the shares in NGC. The takeover offer closed on 4 February 2005 with Vector having gained acceptances for a further 1.2% of NGC shares on top of the 66.05% acquired from AGL. The cash consideration paid to AGL under the takeover offer was reduced from NZ\$3.00 to NZ\$2.91 due to the payment of a NZ\$0.09 special dividend on 3 November 2004.

AGL's New Zealand gas distribution assets/Powerco Limited

In June 2001, Powerco acquired the New Zealand gas distribution and metering assets of AGL for NZ\$118 million. The gas network serviced 26,000 gas consumers in the Hutt Valley region. AGL was required to sell the assets to secure Commerce Commission approval to allow its 66% owned subsidiary NGC to acquire TransAlta New Zealand Limited ("TransAlta NZ"). AGL had acquired these assets in March 1999 when TransAlta NZ divested its distribution business (electricity to UnitedNetworks and gas to AGL).

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NOTICE OF COURT-ORDERED MEETING OF SHAREHOLDERS OF ALINTA

By an Order of the Federal Court of Australia (the Court) made on 28 August 2006, pursuant to section 411(1) of the *Corporations Act 2001* (Cth) (*Corporations Act*), a meeting of the Shareholders of Alinta Limited (Alinta) will be held at Perth Convention Exhibition Centre on 6 October 2006 at 12.30pm Sydney time (10.30am Perth time).

The Court has directed that John Poynton, or failing him Fiona Harris, act as Chair of the meeting (unless the members at the meeting elect another person to act as Chair of the meeting) and has directed the Chair to report the result of the meeting to the Court.

Purpose of meeting

The purpose of the meeting is to consider and, if thought fit, to agree (with or without modification) to a scheme of arrangement proposed to be made between Alinta and its shareholders (Alinta Scheme).

To enable you to make an informed voting decision, further information on the Alinta Scheme is set out in the Booklet accompanying this Notice. A copy of the Alinta Scheme of Arrangement is set out in Annexure A to the Booklet. The purpose and effect of the Alinta Scheme is discussed in the Booklet.

Resolution

To consider and, if thought fit, pass the following resolution:

"In accordance with the provisions of section 411 of the Corporations Act, the arrangement proposed between Alinta Limited ("Alinta") and the holders of its fully paid ordinary shares (the "Alinta Scheme"), as contained in and more particularly described in the Booklet accompanying the Notice convening this meeting, is agreed to and the directors of Alinta are authorised to agree to such alterations or conditions as are thought fit by the Court and, subject to approval of the Scheme by the Court, to implement the Alinta Scheme with any such alterations or conditions."

In accordance with section 411(4)(b) of the Corporations Act, the Alinta Scheme is subject to the approval of the Court. If the resolution put to this meeting is approved in accordance with section 411(4)(a)(ii) of the Corporations Act, Alinta intends to apply to the Court for the approval of the Alinta Scheme.

Entitlement to vote

The Alinta board has determined, and the Court orders, that a person's entitlement to vote at the Court-ordered meeting to consider the Alinta Scheme will be the entitlement of that person set out in the Alinta share register as at 7.00pm Sydney time (5.00pm Perth time) on 4 October 2006.

28 August 2006


John Poynton AM CitWA
Chairman

Corporate directory

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Perth WA 6000

Legal Adviser

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Melbourne VIC 3000

Level 32, Exchange Plaza
2 The Esplanade
Perth WA 6000

Investigating Accountant

PricewaterhouseCoopers Securities Ltd
Freshwater Place
2 Southbank Boulevard
Southbank VIC 3006

Auditor

KPMG
Central Park
152-158 St Georges Terrace
Perth WA 6000

Share Registry

Computershare Investor Services Pty Ltd
Level 2, 45 St Georges Terrace
Perth WA 6000

Alinta Board of Directors

J H (John) Poynton AM CitWA
Chairman and Non-executive Director

R B (Bob) Browning
Chief Executive Officer

J H (John) Akehurst
Non-executive Director

F E (Fiona) Harris
Non-executive Director

T C (Tim) Healey
Non-executive Director

T R (Tina) McMeckan
Non-executive Director

M J (Michael) Wilkins
Non-executive Director

Company Secretaries

M J (Murray) King
Company Secretary

P (Patrick) McCole
Company Secretary

Alinta Information Line

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