SECURITIES AND FROM MARK SPALARSSION FRANCISCO

DEC 0 9 2005

DIVISION OF MARKET REGULATION

SECURIT



05076767

WW N

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

219/06 SS

OMB APPROVAL

OMB Number: 3235-0123

Expires: January 31, 2007 Estimated average burden

hours per response.....12.00

SEC FILE NUMBER 21058

#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	OCTOBER 1,2004 MM/DD/YY	AND ENDING SEP	TEMBER 30,2005 MM/DD/YY
A. RE	GISTRANT IDENTIFIC	CATION YOU WYSHE	20/ 22/30/30/19
NAME OF BROKER-DEALER:HAWTHO	RNE SECURITIES CO	eath of Wassaurussilait	Telegraphic Comment
ADDRESS OF PRINCIPAL PLACE OF BU	ISINESS: (Do not use P.O. B	ox No.)	FIRM I.D. NO.
185 DEVONSHIRE STREET			
	(No. and Street)		
BOSTON	MA	02	110
(City)	(State)	(Zip	Code)
NAME AND TELEPHONE NUMBER OF I ROBERT R JOSEPH	PERSON TO CONTACT IN R	617	-451-1422
7.0	COUNTANT IDENTIFIC		rea Code - Telephone Number)
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in	this Report*	
MILLER WACHMAN LLP			
	(Name - if individual, state last, fi	rst, middle name)	
10 ST. JAMES AVENUE	BOSTON	MA	02116
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			PROCESSED
☐ Public Accountant			FEB 13 2006
☐ Accountant not resident in Ur	nited States or any of its posse	ssions.	THOMOSIA
	FOR OFFICIAL USE OF	NLY	FINANCIA

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection, of information contained in this form also not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

C/W/

### OATH OR AFFIRMATION

I, ROBERT R	JOSEPH		, swear (or affirm) that, to	the best of
	elief the accompanying finance SECURITIES CORP		nd supporting schedules pertaining to the fir	
of SEPTEMBER	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	, 2005	, are true and correct. I further swear (or	affirm) that
neither the company	nor any partner, proprietor, p		or director has any proprietary interest in a	
	hat of a customer, except as fo		• • •	
crassified solery as a	in or a vasionior, except as re			
			The second of th	
	JEFFREY N. ROY Notary Public mmonwealth of Massachusetts Commission Expires Mar 21, 2008	Q	Signature Joseph	,
			PRESIDENT	
		•	Title	
No	Public			
This report ** contai	ins (check all applicable boxe	o).	•	
(a) Facing Page		3).		
	f Financial Condition.			
(d) Statement of	f Changes in Financial Condit	ion.		
(c) Statement of (d) Statement of (e) Statement of (f) Statement of (g) Computation	f Changes in Stockholders' Ec	quity or Partners	s' or Sole Proprietors' Capital.	
(f) Statement of	f Changes in Liabilities Subor	dinated to Clair	ns of Creditors.	
			•	
	n for Determination of Reserv			
	Relating to the Possession or			
			Computation of Net Capital Under Rule 15c.	3-1 and the
			ents Under Exhibit A of Rule 15c3-3.	
1 1		unaudited State	ements of Financial Condition with respect t	o methods of
consolidatio				
(1) An Oath or A				
	ne SIPC Supplemental Report.		And Consider the constitute factors of the confidence of	
(n) A report desc	criding any material inadequac	ies found to exis	st or found to have existed since the date of the	previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Annual Audited Report Form X-17A-5 Part III

September 30, 2005

## Index to Financial Statements

## September 30, 2005

	Page
Independent Auditors' Report	1
Consolidated Statement of Financial Condition	2
Consolidated Statement of Operations	3
Consolidated Statement of Cash Flows	4
Consolidated Statement of Changes in Stockholders' Equity	5
Notes to Financial Statements	6 - 9
Additional Information:	
Schedule I - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission; Computation of Basic Net Capital Requirements: Computation of Aggregate Indebtedness	10 - 11



## MILLER WACHMAN LLP CERTIFIED PUBLIC ACCOUNTANTS

### Independent Auditors' Report

To the Board of Directors and Stockholders of Hawthorne Securities Corporation Boston, Massachusetts

We have audited the accompanying consolidated statement of financial condition of Hawthorne Securities Corporation and subsidiary as of September 30, 2005, and the related consolidated statements of operations, changes in stockholders' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of Hawthorne Securities Corporation management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hawthorne Securities Corporation and subsidiary at September 30, 2005, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Boston, Massachusetts November 4, 2005 Miller Wachman LLP

Consolidated Statement of Financial Condition

September 30, 2005

Assets Cash Cash - clearing deposit Trading and investment securities, at market value Due from Clearing Broker Other assets Total Assets	\$ 1,198 25,000 3,426 5,343 19,831 54,798
Liabilities Accounts payable and accrued expenses Commissions payable Total liabilities	\$ 12,689 5,690 18,379
Stockholders' Equity Common stock, \$2 par value Authorized 15,000 shares Issued and outstanding 2,512 shares Additional paid in capital Accumulated deficit Total Stockholders' Equity	5,024 390,982 <u>359,587)</u> 36,419
Total Liabilities and Stockholders' Equity	\$ 54,798

Consolidated Statement of Operations

Year Ended September 30, 2005

Revenues	
Commissions	
Brokerage	\$ 159,590
Mutual funds	244,639
Commissions paid to sales representatives	(100,313)
Net commission income	303,916
Loss on principal trading, net	(1,027)
Interest and dividends	1,612
Gain on sale of investments	1,014
	305,515
Expenses	
Compensation and benefits	139,019
General and administrative	143,064
Clearing and operations	<u> 29,444</u>
	311.527
Net Loss	\$ (6,012)

Consolidated Statement of Cash Flows

Year Ended September 30, 2005

Cash Flows from Operating Activities	
Net Loss	\$ (6,012)
Adjustments to reconcile net loss to net cash used by	
operating activities:	
Realized loss on sale of investments	(1,014)
Unrealized loss on securities	1.027
	(5,999)
Change in operating assets and liabilities	(0,777)
Due from clearing broker	5,632
Other assets	(8,658)
Accounts payable and accrued expenses	6,233
Commissions payable	(256)
· ·	
Cash used by operating activities	(3,048)
Cash Flows from Investing Activities	
Proceeds from sale of investments	2,125
Purchase of investment securities	(624)
Cash provided by investing activities	1,501
Net Decrease in Cash	(1,547)
Cash at Beginning of Year ,	2,745
Cash at End of Year	\$ 1,198

Consolidated Statement of Changes in Stockholders' Equity Year Ended September 30, 2005

	Commo Shares	on Stock Amount	Additional Paid In <u>Capital</u>	Accumulated <u>Deficit</u>		<u>Total</u>
Balance at Beginning of Year	2,512	\$5,024	\$ 390,982	\$(353,575)	\$	42,431
Net Loss	<u>-</u> _	<del></del>		(6,012)		(6,012)
Balance at End of Year	2,512	\$5,024	\$ 390,982	\$(359,587)	<u>\$</u>	36,419

Notes to Financial Statements
September 30, 2005

### Note 1 - Nature of Business

Hawthorne Securities Corporation (the "Company") is a registered broker dealer incorporated in Massachusetts. The Company provides a wide range of brokerage services for individuals and corporations, primarily located in New England and Florida. Mutual fund and securities transactions are cleared by First Clearing Corporation (FCC) on a fully disclosed basis.

The consolidated financial statements include the accounts of the Company and Hawthorne Insurance Agency, Inc. (the "Agency") it's wholly owned subsidiary. The Agency was organized to sell life, health, and accident insurance policies and variable annuities. The Agency is inactive as of September 30, 2005, and no business has been transacted.

### Note 2 - Summary of Significant Accounting Policies

#### Basis of Accounting

Customers' securities transactions and related brokerage commissions and expenses are recorded on a settlement date basis. Settlement date accounting does not differ materially from trade date accounting.

Trading and investment securities and securities sold not yet purchased are valued at quoted market values. Unrealized gains and losses are included in gain on principal trading. Securities consist of stocks and warrants. Securities transactions of the Company are recorded on a trade date basis.

#### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding accounts. Management provides for probable uncollectible accounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Accounts that are unpaid after management has used reasonable collection efforts are written off by a charge to the valuation allowance and a credit to accounts receivable

Notes to Financial Statements

September 30, 2005

### Note 2 - Summary of Significant Accounting Policies (Continued)

#### Furniture and Equipment

Furniture and equipment is stated at cost, less accumulated depreciation of \$25,342. Depreciation is provided by straight line and accelerated methods over the estimated useful lives of the assets. There was no depreciation expense for the year ended September 30, 2005.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates were used in the valuation of deferred tax assets. These estimates are subject to change in the near term.

### Note 3 - Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital as calculated and defined in Rule 15c3-1.

The Company is required to maintain a ratio of aggregate indebtedness to net capital (as defined) not to exceed 15 to 1. At September 30, 2005, the Company had net capital pursuant to rule 15c3-1 of \$25,227 which was \$20,227 in excess of its required net capital of \$5,000.

#### Note 4 - Income Taxes

The Company has operating loss carryforwards of \$226,000 which may reduce income taxes in future years. These operating loss carryforwards expire through the year 2025. A valuation allowance has been recorded to reflect the uncertainty of realizing the income tax benefits.

Notes to Financial Statements
September 30, 2005

### Note 4 - Income Taxes (Continued)

The following is a summary of the Company's deferred income taxes as of September 30, 2005:

Deterred Tax Assets:	
Net operating loss carryforwards	\$ 226,000
Effective tax rate	30_%
Potential tax savings	67,800
Valuation allowance	(67,800)
Net Deferred Tax Asset	\$

### Note 5 - Financial Instruments with Off Balance Sheet Risk and Concentrations of Credit Risk

In the normal course of business, the Company executes transactions as an agent between undisclosed principals. If the agency transactions do not settle because of failure by either counterparty to perform, the Company may discharge the obligation of the nonperforming party and, as a result, may incur a loss if the market value of the security at the time of discharge is different from the contract amount of the transaction. The Company has not experienced any significant nonperformance by counter parties.

Obligations arising from securities sold but not yet repurchased in connection with its normal trading activities expose the Company to off balance sheet risk in the event market prices increase, since the Company may be obligated to repurchase these short positions at a greater price.

From time to time, the Company maintains cash in financial institutions in excess of insured limits.

Notes to Financial Statements

September 30, 2005

#### Note 6 - Commitments and Contingencies

The Company rents office space under a noncancellable operating lease which expires June 30, 2008. The lease requires for a base monthly rent ranging from \$2,444 to \$2,869. Rental expense for the year 2005 was \$32,576. The lease also provides for additional rent based upon the Company's proportionate share of the lessors operating expenses.

The following is a schedule by year of the minimum payments due under terms of the lease:

Year Ending September 30	Amount
2006 2007	\$ 32,194 33,469
2008	25,819_
	<u>\$ 91,482</u>

#### Note 7 - Part X-17A-5

The Company's most recent annual report on Form X-17A-5 is available for examination and copying at the Company's Boston, Massachusetts office or at the Boston Regional office of the Securities and Exchange Commission.

## **Hawthorne Securities Corporation**

Schedule I

September 30, 2005

## Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

Total Capital		\$	36,519
Deductions for Nonallowable Assets Prepaid expenses Investment - warrants Investment in subsidiary Net capital before haircuts	7,349 3,300 100		10,749 25,770
Haircuts on Securities, computed, where applicable, pursuant to 15c3-1(f) Stocks and money market accounts			543
Net Capital		\$	25,227
Computation of Basic Net Capital Re	quirement		
Computation of Basic Net Capital Re Minimum Net Capital Required (6 2/3% of total aggregate indebt	•	<u>\$</u>	1,224
	tedness)	<u>\$</u>	1,224 5,000
Minimum Net Capital Required (6 2/3% of total aggregate indebt	tedness) Dealer d or	\$ \$ \$	
Minimum Net Capital Required (6 2/3% of total aggregate indebth Minimum Dollar Net Capital Requirement of Reporting Broker or I Net Capital Requirement, Greater of Minimum Net Capital Requirement	tedness) Dealer d or	\$ \$ \$	5,000

## **Hawthorne Securities Corporation**

Schedule I (Continued)

September 30, 2005

## Computation of Aggregate Indebtedness

Total Liabilities	\$ 18,379
Subordinated debt	
Total Aggregate Indebtedness	<u>\$ 18,379</u>
Percentage of Aggregate Indebtedness to Net Capital	73
Reconciliation of Net Capital:	
Net Capital reported on Part IIA Focus Report	\$ 35,317
Increase in accounts payable	(456) (9,634)
Net Capital per audited financial statements	\$ 25,227