# UNITED STATES CURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM D

EC 2 8 2005 NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D,

SECTION 4(6), AND/OR SIFORM LIMITED OFFERING EXEMPTION OMB APPROVAL

OMB Number: 3235-0076 Expires: April 30, 2008 Estimated average burden hours per response . . . 1.00

SEC USE ONLY



Name of Offering( check if this is an amendment and name has cha	nanged, and indicate change.)	
Series C Preferred Stock Offering	·	
Filing Under (Check box(es) that apply): Rule 504 Ru	ıle 505 ⊠ Rule 506 □ Section 4(6) □ ULOE	
Type of Filing:   ☐ New Filing ☐ Amendment		
A. BASIC IDENTIFI	ICATION DATA	
Enter the information requested about the issuer		
Name of Issuer ( check if this is an amendment and name has changed	d, and indicate change.)	
Napo Pharmaceuticals, Inc.		
Address of Executive Offices (Number and Street, Cit	ty, State, Zip Code) Telephone Number (Including Area Code)	
1170 Veterans Blvd, Suite 244, South San Francisco, CA 94080	650-616-1903	
Address of Principal Business Operations (Number and Street, Cit	ty, State, Zip Code) Telephone Number (Including Area Code)	
(if different from Executive Offices) same as above		
Brief Description of Business		
Development of pharmaceuticals	PPOOR	
		<del>}</del>
Type of Business Organization		9
☐ limited partnership, already form	ned AN 0 3 200s	
☐ business trust ☐ limited partnership, to be formed	other: limited liability company JAN 0 3 2006	
Month	· · · · · · · · · · · · · · · · · · ·	
Actual or Estimated Date of Incorporation or Organization:11	2001   Actual	
Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal S		
• • •	FN for other foreign jurisdiction)	
Of the community	A A C A A A A A A A A A A A A A A A A A	_

#### GENERAL INSTRUCTIONS

#### Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

#### State

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

## **ATTENTION**

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

## A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;

of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers. Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner Executive Officer □ Director General and/or Managing Partner Full Name (Last name first, if individual) Conte, Lisa Business or Residence Address (Number and Street, City, State, Zip Code) c/o Napo Pharmaceuticals, Inc., 1170 Veterans Boulevard, Ste. 244, South San Francisco, CA 94080 Promoter Beneficial Owner Check Box(es) that Apply: Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Charles Thompson Business or Residence Address (Number and Street, City, State, Zip Code) c/o Napo Pharmaceuticals, Inc., 1170 Veterans Boulevard, Ste. 244, South San Francisco, CA 94080 Promoter Beneficial Owner Executive Officer Check Box(es) that Apply: General and/or Managing Partner Full Name (Last name first, if individual) Barry D. Quart Business or Residence Address (Number and Street, City, State, Zip Code) c/o Napo Pharmaceuticals, Inc., 1170 Veterans Boulevard, Ste. 244, South San Francisco, CA 94080 Promoter Beneficial Owner ☐ Executive Officer General and/or Check Box(es) that Apply: □ Director Managing Partner Full Name (Last name first, if individual) Debra Guerin Business or Residence Address (Number and Street, City, State, Zip Code) P.O. Box 7355 Menlo Park, CA 940260 Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner ☐ Executive Officer □ Director General and/or Managing Partner Full Name (Last name first, if individual) Seth J. Berkley Business or Residence Address (Number and Street, City, State, Zip Code) c/o Napo Pharmaceuticals, Inc., 1170 Veterans Boulevard, Ste. 244, South San Francisco, CA 94080 ☐ Executive Officer Check Box(es) that Apply: Promoter Beneficial Owner □ Director General and/or Managing Partner Full Name (Last name first, if individual) Nezam A. Toolee Business or Residence Address (Number and Street, City, State, Zip Code) 6600 Seabold Road, Bainbridge Island, WA 98401 Check Box(es) that Apply: ☐ Promoter ☐ Beneficial Owner Executive Officer ☐ Director General and/or Managing Partner Full Name (Last name first, if individual) Donald C. Reinke Business or Residence Address (Number and Street, City, State, Zip Code) c/o Reed Smith LLP, 1999 Harrison St., Suite 2200, Oakland, CA 94612

Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

#### A. BASIC IDENTIFICATION DATA 2. Enter the information requested for the following: Each promoter of the issuer, if the issuer has been organized within the past five years; Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer; Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and Each general and managing partner of partnership issuers. Check Box(es) that Apply: Promoter Beneficial Owner ☐ Executive Officer □ Director ☐ General and/or Managing Partner Full Name (Last name first, if individual) Ruth Kunath Business or Residence Address (Number and Street, City, State, Zip Code) c/o Napo Pharmaceuticals, Inc., 1170 Veterans Boulevard, Ste. 244, South San Francisco, CA 94080 Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer □ Director General and/or Managing Partner Full Name (Last name first, if individual) Julio Deulofeu Business or Residence Address (Number and Street, City, State, Zip Code) c/o Napo Pharmaceuticals, Inc., 1170 Veterans Boulevard, Ste. 244, South San Francisco, CA 94080 ☐ Promoter ☐ Beneficial Owner Check Box(es) that Apply: Executive Officer General and/or Managing Partner Full Name (Last name first, if individual) WBW Trust Number One Business or Residence Address (Number and Street, City, State, Zip Code) P.O. Box 1278, Tacoma, WA 98401 Check Box(es) that Apply: Promoter Beneficial Owner Executive Officer Director General and/or Managing Partner Full Name (Last name first, if individual) Robert M. Arnold Business or Residence Address (Number and Street, City, State, Zip Code) 1001 Fourth Avenue Plaza, Suite 4710, Seattle, WA 98154-1002 ☐ Promoter ☐ Beneficial Owner Check Box(es) that Apply: Executive Officer Director General and/or Managing Partner Full Name (Last name first, if individual) International Venture Fund I, LP Business or Residence Address (Number and Street, City, State, Zip Code) c/o Napo Pharmaceuticals, Inc., 213 East Grand Ave., So. San Francisco, CA 94080 ☐ Promoter ☐ Beneficial Owner Executive Officer General and/or Director Check Box(es) that Apply: Managing Partner Full Name (Last name first, if individual) Bochnowski Family Trust Business or Residence Address (Number and Street, City, State, Zip Code) c/o James Bochnowski, 3000 Sand Hill Road, Bldg. 1, Suite 135, Menlo Park, CA 94025 Promoter Beneficial Owner Executive Officer Check Box(es) that Apply: ☐ Director General and/or Managing Partner Full Name (Last name first, if individual) Glenmark Pharmaceuticals, Ltd. Business or Residence Address (Number and Street, City, State, Zip Code) 801-813 Mahalaxmi Chambers, 8th Floor, 22 Bhulabhai Desai Road, Mumbai 400 026, India Promoter Beneficial Owner Executive Officer General and/or Check Box(es) that Apply: Director Managing Partner Full Name (Last name first, if individual) Asia Pharm Investment Limited Business or Residence Address (Number and Street, City, State, Zip Code) No. 9 Baoyuan Road, Laishan District, Yantai, Shandong, Peoples Republic of China 264003 (Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

					B. II	NFORMA	TION AB	OUT OF	FERING					
												Ye		No
1.	. Has the issuer sold, or does the issuer intend to sell, to non-accredited investors in this offering?								]	$\boxtimes$				
				Answe	er also in A	Appendix,	Column 2,	if filing u	nder ULOI	Ξ.				
2.	What is the minimum investment that will be accepted from any individual?													
										Y	es	No		
3.	Does the offering permit joint ownership of a single unit?											3		
4.														
	sion or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the													
	may set fo						be listed a	re associat	ea persons	of such a	broker or de	ealer, you		
	may set to	and the mir	Jimanon i	or that bro	Kei oi dea	ici omy.								
Ful	l Name (Las	st name fir	st, if indiv	idual)										
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Bus	iness or Re	sidence Ac	ldress (Nu	mber and S	Street, City	, State, Zi	p Code)							
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Nar	ne of Assoc	iated Brok	er or Deal	er						•				
Stat	tes in Which													
		II States"	or check in								********	L		States
	[AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[II]	
	[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MC	-
	[MT]	[NE]	[NV]	[NH]	[NJ]	[MM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[P#	-
	[RI]	[SC]	(SD)	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[PI	<b>{</b> }
Ful	l Name (Las	st name fir	st, if indiv	idual)										
Bus	iness or Re	sidence Ac	ldress (Nu	mber and S	Street, City	y, State, Zi	p Code)							
Nar	ne of Assoc	iated Brok	er or Deal	er										
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	[AL]	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[II]	-
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	[RI]	[SC]	[SD]	[NA]	[NO]	[UT]	[VT]	[VA]	[MM]	[WV]	[WI]	[WY]	[PI	-
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Ful	l Name (Las	st name fir	st, if indiv	idual)										
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Bus	siness or Re	sidence Ac	ldress (Nu	mber and S	Street, City	y, State, Zi	p Code)							
Nai	ne of Assoc	iated Brok	er or Deal	er										
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Sta	tes in Which (Check "A												1 A1!	States
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	[RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[WA]	[WV]	[WI]	[WY]	[P	

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero." If the transaction is an exchange offering, check this box $\square$ and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.					
			Aggregate			Amount Already
	Type of Security		Offering Price			Sold
	Debt	\$_			\$_	-0-
	Equity	\$_	6,035,000.00		\$_	2,502,524.10
	☐ Common ☐ Preferred					
	Convertible Securities (including warrants)	\$ _	-0-	_	\$_	-0-
	Partnership Interests	\$_	-0-	_	\$_	-0-
	Other (Specify)	\$_	-0-		\$_	-0-
	Total	\$_	6,035,000.00	_	\$_	2,502,524.10
	Answer also in Appendix, Column 3, if filing under ULOE					
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."					Agguegato
			Number Investors			Aggregate Dollar Amount of Purchases
	Accredited Investors	_	14		\$_	2,502,524.10
	Non-accredited Investors		-0-		\$_	-0-
	Total (for filings under Rule 504 only)		n/a		\$	n/a
	Answer also in Appendix, Column 4, if filing under ULOE	-				
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part $C-$ Question 1.					
	Type of Offering		Type of Security			Dollar Amount Sold
	Rule 505		n/a-		\$	
	Regulation A	-	n/a		٠ -	n/a-
	Rule 504	_	n/a-	_	\$_ \$	n/a-
	Total	_	n/a		ه ع_	n/a-
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		iva	_	<b>.</b>	1V d-
	Transfer Agent's Fees				\$	-0-
	Printing and Engraving Costs				\$	
	Legal Fees			X	\$_2	25,000.00
	Accounting Fees					-0-
	Engineering Fees			-		-0-
	Sales Commissions (specify finders' fees separately)					-0-
	Other Expenses (identify) Finders' Fees				\$_   \$_:	
	Total					5 000 00

C. OFFERING, PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

	C. OFFERING, PRICE, NUMBER OF INVESTORS, EX	(PENSES AND USE OF PRO	OCEEDS
	b. Enter the difference between the aggregate price given in response to Pa Question 1 and total expenses furnished in response to Part C - Question 4.a. difference is the "adjusted gross proceeds to the issuer."	This	\$ <u>6,010,000.00</u>
5.	Indicate below the amount of adjusted gross proceeds to the issuer used or proto be used for each of the purposes shown. If the amount for any purpose known, furnish an estimate and check the box to the left of the estimate. The to the payments listed must equal the adjusted gross proceeds to the issuer set for response to Part C - Question 4.b above.	is not Payments To Officers,	Payments To Others
	Salaries and fees	\$ -0-	\$0-
	Purchase of real estate		\$0
	Purchase, rental or leasing and installation of machinery and equipment		\$0-
	Construction or leasing of plant buildings and facilities		\$0-
	Acquisition of other businesses (including the value of securities involved i offering that may be used in exchange for the assets or securities of another issuer pursuant to a merger)		\$0-
	Repayment of indebtedness		
	Working capital	🖾 \$0-	
	Other (specify):		
	Column Totals	\$ <u>-0-</u>	
_	D. FEDERAL SIGNAT	URE	
sigr	e issuer has duly caused this notice to be signed by the undersigned duly authorized nature constitutes an undertaking by the issuer to furnish to the U.S. Securities and permation furnished by the issuer to any non-accredited investor pursuant to paragra	d person. If this notice is filed Exchange Commission, upon	
Nap	po Pharmaceuticals, Inc.  Signature  Multi-Out		Date December 22, 2005
	me of Signer (Print or Type)  Title of Signer (Print Chief Financial Office)  Title of Signer (Print Chief Financial Office)		

#### ATTENTION

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)

		E. STATE SIGNATURE					
1.	Is any party described in 17 CFR 230.262 presently subject to any of the disqualification provisions  Yes No of such rule?						
	See Appe	endix, Column 5, for state respo	onse.				
2.	The undersigned issuer hereby undertakes to furnish to (17 CFR 239.500) at such times as required by state law.		y state in which this no	tice is filed, a notic	e on Form D		
3.	The undersigned issuer hereby undertakes to furnish to offerees.	the state administrators, upon	n written request, inform	nation furnished by	the issuer to		
4.	4. The undersigned issuer represents that the issuer is familiar with the conditions that must be satisfied to be entitled to the Uniform Limited Offering Exemption (ULOE) of the state in which this notice is filed and understands that the issuer claiming the availability of this exemption has the burden of establishing that these conditions have been satisfied.						
	issuer has read this notification and knows the contents to authorized person.	to be true and has duly caused	this notice to be signed	on its behalf by the	undersigned		
	er (Print or Type) o Pharmaceuticals, Inc.	Signature / //h		Date December 22, 200	5		
	ne of Signer (Print or Type) rles Thompson	Title (Print or Type) Chief Financial Officer	y C				

## Instruction:

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must e manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

### APPENDIX 2 3 4 Disqualification Type of security Under State ULOE and aggregate offering price offered in state Intend to sell (if yes, attach Type of investor and amount purchased in State (Part C-Item 2) explanation of to non-accredited waiver granted (Part E-Item 1) investors in State (Part C-Item 1) (Part B-Item 1) Series C Preferred Number of Number of Stock Accredited Non-State Yes No Investors Accredited Yes Amount Amount No Investors AL AK ΑZ AR 7 \$625,124.00 CA X \$625,124.00 0 X 0 CO CT DE DC FL GA HI ID ĪL IN ĪΑ KS KY LA ME MD MA ΜI MN MS МО

# APPENDIX

1					-					
State   Par   Pa	I			and aggregate		Tima of	4		Disqual Under Sta (if yes	ification ate ULOE , attach
Care B-tem 1)   Care C-tem 1)   Care C-tem 2)   Care C-tem 2				offered in state		amount pur	waiver	waiver granted		
State   Yes   No	-	(Part I	3-Item 1)		N. 1 0	(Part (	C-Item 2)		(Part E-Item 1)	
TL	State	Yes	No		Accredited	Amount	Non- Accredited	Amount	Yes	No
NV NH NH NJ X S20,000,00 1 S20,000,00 0 0 X NM NY NC ND ND OH X S90,000,00 1 S90,000,00 0 0 X   X  X  X  X  X  X  X  X  X  X	IL									
NH	NE									
NI X \$20,000.00 1 \$20,000.00 0 0 X  NM NY NC ND	NV									
NY	NH									
NY NC ND	NJ		X	\$20,000.00	1	\$20,000.00	0	0		X
NC	NM									
ND	NY									
OH	NC									
OK         OR           OR         OR           PA         OR           RI         OR           SC         OR           SD         OR           TN         OR           TX         OR           UT         OR           VT         OR           VA         VA           WA         X           S517,400.10         OR           WI         OR           WY         OR	ND									
OR         PA           RI         SC           SD         TN           TX         UT           VT         VA           WA         X         \$517,400.10         3         \$517,400.10         0         0         X           WV         WI         WI         WY         WI	ОН		Х	\$90,000.00	1	\$90,000.00	0	0		Х
PA       RI         SC       SD         TN       TX         UT       UT         VA       VA         WA       X         S517,400.10       3         S517,400.10       0         WI       WY	ОК									
RI SC SD	OR									
SC   SD   TN   TX   TX   TX   TX   TX   TX   TX	PA									
SD         TN           TX         TX           UT         TX           VA         TX           WA         X           S517,400.10         3           S517,400.10         0           WI         TY           WY         TY	RI									
TX	SC									
TX	SD				_					
UT	TN									
VT	TX	-								
VA         X         \$517,400.10         3         \$517,400.10         0         X           WV         WI	UT									
WA         X         \$517,400.10         3         \$517,400.10         0         X           WV         WI	VT									
WV WI WY	VA									
WI WY	WA		X	\$517,400.10	3	\$517,400.10	0	0		X
WY	WV									
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PR PR	WY									
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