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RehabCare Group Inc



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FULFILLING
OUR
VISION

ANNUAL REPORT 2004



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IT'S THE LITTLE THINGS.

CECILIA DALLMER, 51

For Cecilia Dallmer, it's the little things we all take for granted that give her joy. "I always hated doing the laundry. Now, every load I do is like a gift," she says.

Cecilia's newfound joy in everyday tasks is the result of her recovery from a severe bout with pancreatitis in 2002. That affliction and subsequent complications put her in the hospital for more than a year.

The months of inactivity led to severe joint and muscle deterioration. When Cecilia was finally able to sit on the edge of the bed, she couldn't force her heels to touch the floor. She was told she might never walk again.

Following two months of inpatient therapy with RehabCare at Jeanes Hospital, she can now walk with the aid of a cane. "What I missed most was being with my three grandchildren," Cecilia says. "I feel blessed just to be able to play games with them again and to make them snacks."



OUR NEW LOOK:

To guide us in the implementation of our strategies, we've established a new vision: To provide a clinically integrated continuum of post-acute care resulting in patients regaining their lives. The patients profiled on these pages are examples of how we bring this vision to life every day.

To accompany these changes, we've adopted a new look and a new logo. Our logo now contains an icon at its center — a human figure in motion. Think of it as a reminder of our purpose — that people are at the center of all we do. Our new logo also proclaims to the world our expertise in delivering all the venues of post-acute care as one continuum.

To Our Shareholders:

2004 will go down as the beginning of a new era for RehabCare, one in which we began fulfilling our vision: **To provide a clinically integrated continuum of post-acute care resulting in patients regaining their lives.**

After a few years of lackluster performance and a changing market, we realized the need to evolve in order to grow. In late 2003, we set an aggressive growth goal and implemented strategies that began working in 2004. These strategies take advantage of markets where we have significant presence, allowing us to concentrate human and capital resources and move us closer to fulfilling our vision.

The good news is ... we had some success in 2004. Diluted earnings per share was \$1.38, compared to a diluted loss per share of \$.86 in 2003. Our earnings performance was greatly improved by the sale of our struggling staffing division, StarMed, and solid top and bottom line growth in our core businesses, which we expanded to 871 therapy programs in hospitals and skilled nursing facilities in 37 states, the District of Columbia and Puerto Rico.

The bad news is ... we missed the mark in two areas. One weak spot was the performance of our outpatient units. While we saw improvement in the fourth quarter, we're learning to appreciate that we've been operating what is a "retail" business in "non-retail" locations — hospitals. As they say, location, location, location.

We're also disappointed with the performance of one of our 2004 acquisitions — VitalCare — a provider of hospital-based specialty care services in California. We assumed operation of their 24 sites in March after a thorough due diligence period. What we couldn't foresee was that the shakeup in the California healthcare market would lead to the closing of six VitalCare sites. Timing is everything.



A LIFELONG LOVE.

EDWARD POSAVEC, 88

Edward Posavec has loved model trains for nearly 50 years. But after suffering a stroke in 2004, he could no longer venture to his basement to work with his elaborate train layout.

Now that he has completed inpatient therapy with RehabCare at Central Montgomery Medical Center, Edward can return to the hobby he has loved for most of his life.

"I don't get down here as much as I used to, but I'm thrilled I can get down here at all," Edward says.

To make sure his trains continue to run on time, Edward remains faithful to his at-home therapy.

"You have to be serious about your therapy," he advises. "You can't just talk about it, you have to do it."

SOLID PERFORMANCE IN CONTRACT THERAPY (CT)

One of the brightest spots in our performance was the CT division, which provides therapy services to skilled nursing facilities. At year-end, we managed 690 programs, 222 more than at the same point in 2003. Organic growth accounted for 112 of those programs; the remainder resulted from acquisitions. We also achieved significant same store revenue growth of 9.9 percent and our operating margins approached their historical level.

TURNAROUND IN HOSPITAL REHABILITATION SERVICES (HRS)

Another notable achievement was turning around the net opening rate for our HRS units. In short, business had been going out the back door faster than it was coming in the front. In 2003, we closed 21 more units than we opened. In 2004, we nearly broke even, with a net loss of only three units (exclusive of acquisitions). But as you know, "close" only counts in horseshoes. We expect our strategies to result in positive net openings in 2005.

A TARGET MARKET APPROACH

In order to leverage our resources and maximize economies of scale, we are targeting markets where we already have significant market share or where there are sufficient growth opportunities in post-acute healthcare. We expect this to have a positive impact on all aspects of our operations.

Our current target markets include Norfolk, Va., Philadelphia, Pa. and St. Louis, Mo., where we have a senior manager at the helm of each market. One result of this approach is a long-term relationship with Signature Health Care Foundation in St. Louis to develop a network of outpatient centers and home health services.

Target market concentration also helps achieve our vision of tying together our inpatient, outpatient and skilled nursing programs into one post-acute continuum. By linking together all of these services in a market, we offer healthcare providers and patients a cohesive, coordinated system that provides better and more efficient care — something no one has done before.



A TRIBUTE TO THE PAST.

MARJORIE FLEMING, 74

Marjorie Fleming likes to keep active. At 74, she takes computer classes and organizes Kwanzaa celebrations. One of her favorite activities, however, is creating quilted works of art with her fellow residents at Simpson House in Philadelphia.

Twenty-five years ago, a stroke took away some of Marjorie's mobility. While she's learned to cope with her impairments, RehabCare therapists at Simpson House have been able to help Marjorie restore some of her abilities.

"I do pretty well with my cane, but I'd like to get rid of it," Marjorie says. "I know I can get better."

The most recent handiwork of Marjorie's quilting group, shown here, will be donated to a local church to become part of a display on slavery. During the days of slavery, designs woven into quilts were a covert method for communicating routes for the underground railroad.

SEEKING JOINT OWNERSHIP ARRANGEMENTS (JV)

One of the factors we believe contributed to the unfavorable closure rate of our HRS programs was our historical aversion to assuming risk within our partnerships. In short, our previous business model positioned us primarily as a vendor for healthcare facilities. We received significant return while assuming little risk. By forming joint ownership arrangements and other shared risk relationships with market-leading healthcare providers, we're creating larger, longer and potentially more profitable relationships.

In late 2004, we signed letters of intent with two healthcare systems to form joint ventures, to commence operations in 2005. On Jan. 3, 2005, we reached an agreement with Valley Baptist Health System in south Texas to begin providing post-acute healthcare services in one of the country's fastest growing but underserved regions. The JV will develop a freestanding rehabilitation and long-term acute care hospital (LTACH) to open later this year. On Feb. 1, 2005, we launched a joint venture with Howard Regional Health System in Kokomo, Ind., that owns and operates a 30-bed acute rehabilitation hospital and will own a 30-bed LTACH. The LTACH will be managed by an outside provider.

GROWTH THROUGH ACQUISITION

While JVs and a market-based focus are important strategies, alone they won't provide enough horsepower to drive our growth objectives. That's why we'll employ a major acquisition strategy over the next few years focusing on: 1) providers that fill in the service gaps within our target markets, 2) providers that already have a strong presence within their markets, or 3) providers that are "plug-and-play" with our existing operations.

Two companies we acquired in 2004 that met these criteria are CPR Therapies and Cornerstone Rehabilitation. These acquisitions also expanded our presence in the key states of California, Colorado and Louisiana. The VitalCare acquisition, even with its unexpected closures, continues to provide good operating margins and gives us a new product in an important market. Our acquisition of Phase 2 Consulting, a leading healthcare management consulting firm, improved our market analysis capabilities and helped generate cross-selling opportunities.

ACCESS TO CAPITAL

Obviously, you can't go shopping with an empty pocketbook. We're fortunate in this regard because our balance sheet includes \$53 million in cash and \$4 million in average monthly operating cash flow. We also carry very little debt and have a \$90 million credit line, expandable to \$125 million.

INVESTING IN INFORMATION TECHNOLOGY AND RESEARCH

Our clinicians treat about 14,000 patients daily and have captured data on more than 700,000 of them. We were a pioneer in the use of handheld devices that allow our clinicians to record and report treatment episodes. That's great! Now, how do we use that data?

First, we must be able to transfer patient records among our venues of care to move patients through the continuum more efficiently. That's why we're incorporating wireless technology, so our therapists can be more productive and can share clinical data and their expertise across all our programs.

Second, we need to be able to determine which treatments help patients regain their lives the quickest and at the lowest cost. To do this, we initiated our Clinical Research and Development department to focus on improving the quality of our rehabilitation outcomes.

RECURRENT CHALLENGES ARE MANAGEABLE

Looking ahead, we expect to face challenges on two recurring fronts — a shortage of therapists and changes in healthcare regulations. To the first challenge, we improved our ability to recruit and retain clinicians by enhancing our benefits package, including immediate participation in our 401(k) plan and creation of a Professional Choice Account for each clinician to help fund professional development activities.

Our regulatory challenges include the 75% Rule and the Centers for Medicare and Medicaid's third attempt at Part B therapy caps. We've anticipated the changes to these rules for some time and have adjusted our programs accordingly. We expect the 75% Rule changes to have an impact on our operations in 2005 as we continue to transition our operating model.

Our results for 2004 show we're making solid progress. Our achievements lead us to believe that our service offerings are matching market needs, and that we're on the right track for sustainable growth in the years ahead.

None of this would have been possible without the hard work of our 9,600 colleagues, some of whom are named in the back of this annual report as recipients of our Chairman's Bell Award, the highest recognition we bestow upon our colleagues. They, too, are stakeholders in RehabCare and invest their energy and talents everyday to ensure our continued success. To them, and to you, we offer our thanks.



Left to right: *President and Chief Executive Officer, John H. Short, Ph.D.; Chairman's Bell Award Winners Joni Peterson and Michael Alvarez, Park Manor of Southbelt; Chairman of the Board, H. Edwin Trusheim*

*John H. Short, Ph.D.
President and
Chief Executive Officer*

*H. Edwin Trusheim,
Chairman of the Board*

YEAR IN REVIEW

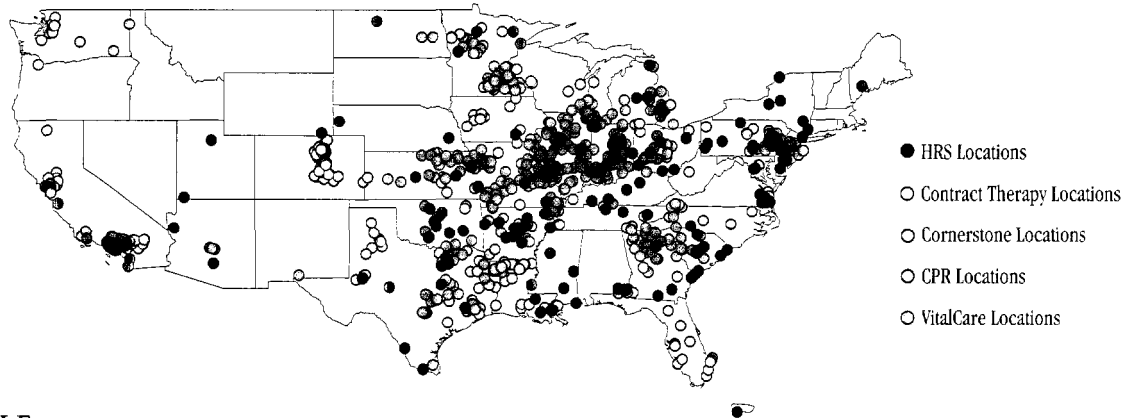
2004 was a genuine turnaround year for RehabCare. After posting a loss per diluted share in 2003, we recorded diluted earnings per share of \$1.38 in 2004 on operating revenues of \$383.8 million.

Our earnings performance was greatly improved by the sale of StarMed — our staffing division. A target market

focus and faithfulness to other strategies resulted in stabilization of our hospital-based services. We also embarked on an aggressive acquisition strategy, acquiring four companies in 2004.

Our Contract Therapy division experienced robust growth, adding 222 new sites last year (110 by acquisition).

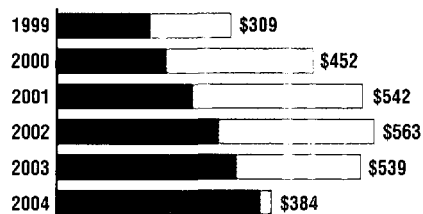
REHABCARE LOCATIONS 2004



2004 PROFILE

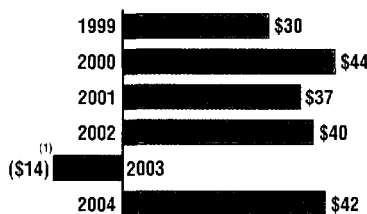
BUSINESS UNITS REVENUES (000s) PERCENT OF TOTAL	CAPABILITIES	SIZE	PRIMARY CLIENT/PAYER
Inpatient \$145,593 38%	Operate post-acute physical rehabilitation programs (primarily stroke and orthopedic) and skilled nursing units	142 units 871,185 patient days	Hospitals
Outpatient \$45,133 12%	Operate on-site and satellite physical rehabilitation programs (primarily orthopedic, sports medicine, neurological and pain disorders)	39 locations 1.1 million patient visits	
Contract Therapy \$171,339 45%	Operate physical rehabilitation programs (primarily neurological, orthopedic and geriatric rehabilitation)	690 facilities 3.6 million patient visits	Skilled and other long-term care facilities

OPERATING REVENUE in millions

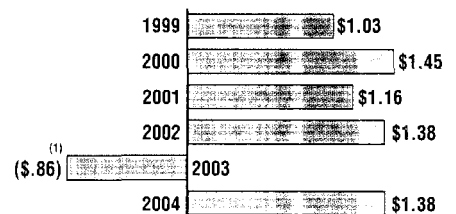


Program Management ■ Healthcare Staffing □
Healthcare Management Consulting (\$5mil) □

OPERATING EARNINGS (loss) in millions



DILUTED EARNINGS (loss) PER SHARE⁽²⁾



(1) Includes a \$43.6 million pretax loss on net assets held for sale, or \$1.90 per diluted share, after tax

(2) All share data adjusted for 2-for-1 split in June 2000

Certain statements in this Annual Report are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act 1995. Forward-looking statements involve known and unknown risks and uncertainties that may cause the Company's actual results in future periods to differ materially from forecasted results.

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2004

Commission file number 0-19294

RehabCare Group, Inc.

(Exact name of Registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

51-0265872

(I.R.S. Employer Identification No.)

7733 Forsyth Boulevard, 23rd Floor, St. Louis, Missouri 63105

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (314) 863-7422

Securities registered pursuant to Section 12(b) of the Act:

Common Stock, par value \$0.01 per share
Preferred Stock Purchase Rights

Name of exchange on which registered:

New York Stock Exchange
New York Stock Exchange

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K ().

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Yes No

The aggregate market value of voting stock held by non-affiliates of Registrant at June 30, 2004 was \$431,335,431. At March 7, 2005, the Registrant had 16,658,534 shares of Common Stock outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Part II of this Annual Report on Form 10-K incorporates by reference information contained in the Registrant's Annual Report to Stockholders for the fiscal year ended December 31, 2004.

Part III of this Annual Report on Form 10-K incorporates by reference information contained in the Registrant's definitive Proxy Statement for its Annual Meeting of Stockholders to be held on May 3, 2005.

PART I

This Annual Report on Form 10-K contains forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements involve known and unknown risks and uncertainties that may cause our actual results in future periods to differ materially from forecasted results. These risks and uncertainties may include, but are not limited to, our ability to integrate acquisitions and to implement client partnering relationships within the expected timeframes and to achieve the revenue and earnings levels from such acquisitions and relationships at or above the levels projected; changes in and compliance with governmental reimbursement rates and other regulations or policies affecting our continuing businesses; our ability to attract new client relationships or to retain and grow existing client relationships through expansion of our hospital rehabilitation and contract therapy service offerings and the development of alternative product offerings; the future financial results of IntelliStaf Holdings, Inc., our unconsolidated affiliate, and the effect of those results on our financial condition and results of operations; the adequacy and effectiveness of our operating and administrative systems; our ability and the additional costs of attracting administrative, operational and professional employees; significant increases in health, workers compensation and professional and general liability costs; litigation risks of our past and future business, including our ability to predict the ultimate costs and liabilities or the disruption of its operations; competitive and regulatory effects on pricing and margins; and general and economic conditions, including efforts by governmental reimbursement programs, insurers, healthcare providers and others to contain healthcare costs.

ITEM 1. BUSINESS

The terms “RehabCare,” “our company,” “we” and “our” as used herein refer to “RehabCare Group, Inc.”

Overview of Our Company

RehabCare Group, Inc., a Delaware corporation, is a leading provider of rehabilitation program management services in more than 800 hospitals, nursing homes and other long-term care facilities. In partnership with these facilities, we provide post-acute program management, medical direction, physical rehabilitation, quality assurance, compliance review, specialty programs and census development services. We also provide healthcare management consulting services primarily to hospitals.

Established in 1982, we have more than 20 years experience helping healthcare providers increase revenues and reduce costs while effectively and compassionately delivering rehabilitation services. We believe our clients place a high value on our extensive experience in assisting them to implement clinical best practices, to address competition for patient services, and to navigate the complexities inherent in managed care contracting and government reimbursement systems. Over the years, we have diversified our program management services to include management services for inpatient rehabilitation facilities within hospitals, skilled nursing units, outpatient rehabilitation programs, freestanding skilled nursing and long-term care and assisted living facilities. We also provide healthcare management consulting services.

We hold approximately 25% of the equity of IntelliStaf Holdings, Inc., a privately held healthcare staffing company, resulting from our sale of our StarMed staffing division to IntelliStaf in February 2004. Under accounting rules, we do not consolidate the financial condition and results of operations of the staffing business, but account for our minority investment in IntelliStaf under the equity method.

We offer our portfolio of program management and consulting services to a highly diversified customer base. In all, we have relationships with more than 800 hospitals, nursing homes and other long-term care facilities located in 37 states, the District of Columbia and Puerto Rico.

For the year ended December 31, 2004, we had consolidated operating revenues of \$383.8 million, operating earnings of \$41.8 million, net income of \$23.2 million and diluted earnings per share of \$1.38.

Industry Overview

As a provider of program management services, our revenues and growth are affected by trends and developments in healthcare spending. The Centers for Medicare and Medicaid Services (CMS) estimated that in 2003 total healthcare expenditures in the United States grew by 7.7% to \$1.7 trillion, down from a 9.3% increase the previous year, marking the first time in seven years that healthcare spending has slowed. CMS also reports that hospital spending also slowed, but increased 6.5% in 2003.

CMS further projects that total healthcare spending in the United States will grow an average of 7.3% annually from 2005 through 2013. According to these estimates, healthcare expenditures will account for approximately \$3.4 trillion, or 18.4%, of the United States gross domestic product by 2013. CMS is taking steps in several areas to control the growth of healthcare spending.

Demographic considerations affect long-term growth projections for healthcare spending. While we deliver therapy to adults of all ages, the bulk of our services are delivered to persons 65 and older. According to the U.S. Census Bureau's 2000 census, there were approximately 35 million U.S. residents aged 65 or older, comprising approximately 13% of the total United States population. The number of U.S. residents aged 65 or older is expected to climb to approximately 40 million by 2010 and to approximately 54 million by 2020. By 2030, the number of U.S. residents 65 and older is estimated to reach approximately 70 million, or 20%, of the total population. Due to the increasing life expectancy of U.S. residents, the number of people aged 85 years or older is also expected to increase from 4.3 million to 9.6 million by 2030.

We believe that healthcare expenditures and longer life expectancy of the general population will place increased pressure on healthcare providers to find innovative, efficient means of delivering healthcare services. In particular, many of the health conditions associated with aging — such as stroke and heart attack, neurological disorders and diseases and injuries to the muscles, bones and joints — will increase the demand for rehabilitative therapy. These trends, combined with the need for client hospitals to move their patients into the appropriate level of care on a timely basis, will encourage healthcare providers to efficiently direct patients to inpatient rehabilitation units, outpatient therapy, freestanding skilled nursing therapy programs and home health.

The growth of managed care and its focus on cost control has encouraged healthcare providers to deliver quality care at the lowest cost possible. While generally less aggressive than managed care, Medicare and Medicaid incentives also have driven declines in average inpatient days per admission. In many cases, patients are treated initially in the higher cost, acute-care hospital setting. After their condition has stabilized, they are either moved to a lower cost setting, such as a skilled nursing facility, or are discharged to their home and treated on a home health or outpatient basis. Thus, while hospital inpatient admissions have continued to grow, the number of average inpatient days per admission has declined.

Many healthcare providers partner with companies who will manage either individual or a broad range of product lines. Partnering allows healthcare providers to take advantage of the specialized expertise of contract management companies, enabling them to concentrate on the businesses they know best, such as facility and acute-care management. Continued reimbursement pressures under managed care and Medicare have driven healthcare providers to look for additional sources of revenue. As constraints on overhead and operating costs have increased and manpower has been reduced, partnering with providers of ancillary and post-acute services has become more important in order to increase patient volumes and provide services at a lower cost while maintaining high quality standards.

By partnering with contract management companies, healthcare facilities may be able to:

- *Improve Clinical Quality.* Program managers focused on rehabilitation are able to develop and employ best practices, which benefit client facilities and their patients.
- *Increase Volumes.* Through the addition of specialty services such as rehabilitative care and skilled nursing, patients who were being discharged to other venues for treatment can now remain in the hospital setting. This allows hospitals to capture revenues that would otherwise be realized by another provider. Upon discharge, patients can return for outpatient care, creating added revenues for the provider. New services also help hospitals attract new patients. The addition of a managed rehabilitation program helps skilled nursing facilities attract residents by broadening their scope of services.
- *Optimize Utilization of Space.* Inpatient services help hospitals optimize physical plant space to treat patients who are within specific diagnoses of the particular hospital's targeted service lines.
- *Increase Cost Control.* Because of their extensive experience in the product line, contract management companies can offer pricing structures that effectively control a healthcare provider's financial risk related to the service provided. For hospitals and other providers that utilize program managers, the result is often lower average cost than that of self-managed programs. As a result, the facility is able to increase its revenues without having to increase administrative staff or incur other fixed costs.
- *Sign Agreements with Managed Care Organizations.* Program managers often have the ability to improve clinical care by capturing and analyzing this information from a large number of acute rehabilitation and skilled nursing units, which an individual hospital could not do on its own without a substantial investment in specialized systems. Becoming part of a managed care network helps the hospital attract physicians, and in turn, attract more patients to the hospital.
- *Provide Access to Capital.* Contract management companies, particularly those which have access to public markets, are able to make capital available to their clients for adding programs and services like physical rehabilitative service or expanding existing programs when community needs dictate.
- *Enhance Care Management.* The efficient flow of patients through all phases of their acute and post-acute care has a significant influence on a hospital's outcomes and financial performance. Providers of specialty care services can supply the expertise, training, data management and personnel necessary to manage this process.

- *Obtain Reimbursement Advice.* Contract management companies often employ reimbursement specialists who are available to assist client facilities in interpreting complicated regulations within a given specialty — a highly valued service in the changing healthcare environment.
- *Obtain Clinical Resources and Expertise.* Rehabilitation service providers have the ability to develop and implement clinical training and program development that will provide best practices for clients.
- *Ensure Appropriate Levels of Staffing for Rehabilitation Professionals.* Therapy staffing in both hospitals and skilled nursing settings presents unique challenges that can be facilitated by a provider with national presence. Program managers have the ability to manage staffing levels to address the fluctuating clinical needs of the host facility.
- *Improve Profitability.* Rehabilitation service providers are equipped to support the clinical needs of the facility and to manage staffing levels such that the client's overall profitability for their rehabilitation patients is improved.

Of the approximately 4,900 general acute-care hospitals in the United States, an estimated 1,120 hospitals operate inpatient acute rehabilitation units, of which we estimate approximately 15%-20% currently partner with providers of acute rehabilitation program management services.

Of the total population of skilled nursing facilities in the United States, there are an estimated 5,900 facilities that are ideal prospects for our contract therapy services. In addition to skilled nursing facilities, we have expanded our service offerings to deliver therapy management services in additional settings such as long-term care and assisted living facilities.

Overview of Our Business Units

We currently operate in two business segments, program management services, which consists of two business units — hospital rehabilitation services and contract therapy and healthcare management consulting. The following table describes the services we offer within these business units.

<u>Business Segments</u>	<u>Description of Service</u>	<u>Benefits to Client</u>
<u>Program Management Services:</u>		
Hospital Rehabilitation Services:		
Inpatient <i>Acute Rehabilitation Units:</i>	High acuity rehabilitation for conditions such as strokes, orthopedic conditions and head injuries.	Affords the client opportunities to retain and expand market share in the post-acute market by offering specialized clinical rehabilitation services to patients who might otherwise be discharged to a setting outside the client's facility.
<i>Skilled Nursing Units:</i>	Lower acuity rehabilitation but often more medically complex than acute rehabilitation units for conditions such as stroke, cancer, heart failure, burns and wounds.	
Outpatient	Outpatient therapy programs for hospital-based and satellite programs (primarily sports and work-related injuries).	Helps bring patients into the client's facility and helps the client compete with freestanding clinics.
Contract Therapy	Rehabilitation services in freestanding skilled nursing, long-term care and assisted living facilities for neurological, orthopedic and other medical conditions.	Affords the client the ability to fulfill the continuing need for therapists on a full-time or part-time basis. Offers the client a better opportunity to improve the quality of the programs.
<u>Healthcare Management Consulting</u>	Strategic and financial planning, performance improvement, physicians' services and revenue cycle services for healthcare providers in the United States.	Provides management advisory services and solutions to healthcare provider executives in several key success areas.

Financial information about each of our business segments is contained in Note 18 "Industry Segment Information" to our consolidated financial statements.

The following table summarizes by geographic region in the United States our program management locations as of December 31, 2004.

<u>Geographic Region</u>	Acute Rehabilitation/		
	Skilled Nursing Units	Outpatient Therapy Programs	Contract Therapy Programs
Northeast Region	18/1	4	34
Southeast Region	21/4	16	74
North Central Region	28/1	4	200
Mountain Region	4/1	1	49
South Central Region	35/3	14	274
Western Region	6/19	0	59
Puerto Rico	1/0	0	0
Total	113/29	39	690

Program Management Services

Inpatient

We have developed an effective business model in the prospective payment environment, and we are instrumental in helping our clients achieve favorable outcomes in their inpatient rehabilitation settings.

Acute Rehabilitation. Since 1982, our inpatient division has been the market leader in operating acute rehabilitation units in acute-care hospitals on a contract basis. As of December 31, 2004, we managed inpatient acute rehabilitation units in 113 hospitals for patients with diagnoses including stroke, orthopedic conditions, arthritis, spinal cord and traumatic brain injuries.

Of the approximately 3,780 acute-care hospitals that do not currently operate acute rehabilitation units, we estimate that as many as 1,060 meet our general criteria for support of acute rehabilitation units in their markets. We believe that there is an opportunity for growth to the extent that many of the hospitals currently operating their own acute rehabilitation units re-evaluate the efficiency of their operations and consider partnering with companies such as ours for management services.

We establish acute rehabilitation units in hospitals that have vacant space and unmet rehabilitation needs in their markets. We also work with hospitals that currently operate acute rehabilitation units to determine the projected level of cost savings we can deliver to them by implementing our scheduling, clinical protocol and outcome systems. In the case of hospitals that do not operate acute rehabilitation units, we review their historical and existing hospital population, as well as the demographics of the geographic region, to determine the optimal size of the proposed acute rehabilitation unit and the potential of the new unit under our management to generate revenues sufficient to cover anticipated expenses.

Our relationships with hospitals take a number of different forms. Our historical approach is a contractual relationship for management services averaging about 3 years in duration. More recently, we have developed joint ownership agreements allowing us to jointly own rehabilitation units and facilities with our host hospital clients. These relationships provide the potential for

additional profitability, significantly longer in duration partnerships, but require additional capital compared to our historical approach.

We are generally paid by our clients on the basis of a negotiated fee per discharge or per patient day pursuant to contracts that are typically for terms of three to five years. These contracts are generally subject to termination or renegotiation in the event the hospital experiences a material change in the reimbursement it receives from government or other providers.

An acute rehabilitation unit affords the hospital the ability to offer rehabilitation services to patients who might otherwise be discharged to a setting outside the hospital. A unit typically consists of 20 beds and is staffed with a program director, a physician/medical director and clinical staff, which may include a psychologist, physical and occupational therapists, a speech/language pathologist, a social worker, a case manager, and other appropriate supporting personnel.

Skilled Nursing Units. In 1994, the inpatient division added a skilled nursing service line in response to client requests for management services and our strategic decision to broaden our inpatient services. As of December 31, 2004, we managed 29 inpatient skilled nursing units. The hospital-based skilled nursing unit enables patients to remain in a hospital setting where emergency needs can be met quickly as opposed to being sent to a freestanding skilled nursing facility. The unit is located within the acute-care hospital and is separately licensed.

We are paid by our clients on a flat monthly fee basis or on the basis of a negotiated fee per patient day pursuant to contracts that are typically for terms of three to five years. The hospital benefits by retaining patients who would be discharged to another setting, capturing additional revenue and utilizing idle space. A skilled nursing unit treats patients who require less intensive levels of rehabilitative care, but who have a greater need for nursing care. Patients' diagnoses are typically long-term and medically complex, covering approximately 60 clinical conditions, including stroke, post-surgical conditions, pulmonary disease, cancer, congestive heart failure, burns and wounds.

Outpatient

In 1993, we began managing outpatient therapy programs that provide therapy services to patients with work-related and sports-related illnesses and injuries. As of December 31, 2004, we managed 39 hospital-based and satellite outpatient therapy programs. An outpatient therapy program complements the hospital's occupational medicine initiatives and allows therapy to be continued for patients discharged from inpatient rehabilitation units and medical/surgical beds. An outpatient therapy program also attracts patients into the hospital and is conducted either on the client hospital's campus or in satellite locations controlled by the hospital.

We believe our management of outpatient therapy programs delivers increased productivity through our scheduling, protocol and outcome systems, as well as through productivity training for existing staff. We also provide our clients with expertise in compliance and quality assurance. Typically, the program is staffed with a facility director, four to six therapists and two to four administrative and clerical staff. We are typically paid by our clients on the basis of a negotiated fee per unit of service.

During 2004, we further developed our capability to provide rehabilitation therapy services in a freestanding clinic setting. An example of this, is our contractual relationship with Signature Healthcare Foundation which provides us the opportunity to develop such clinics with a significant group of orthopedic surgeons.

Contract Therapy

In 1997, we added therapy management for freestanding skilled nursing facilities to our service offerings. This program affords the client the opportunity to fulfill its continuing need for therapists on a full-time or part-time basis without the need to hire and retain full-time staff. As of December 31, 2004, we managed 690 contract therapy programs.

Our typical contract therapy client has 120 beds, a portion of which are licensed as skilled nursing beds. We manage therapy services, including physical and occupational therapy and speech/language pathology for the skilled nursing facility and in other settings that provide services to the senior population. Our broad base of staffing service offerings — full-time and part-time — can be adjusted at each location according to the facility's and its patients' needs.

We are generally paid by our clients on the basis of a negotiated patient per diem rate or a negotiated fee schedule based on the type of service rendered. Typically, our contract therapy program is led by a full-time program coordinator who is also a therapist, and two to four full-time professionals trained in physical and occupational therapy or speech/language pathology.

Strategy

We believe that there is significant growth opportunity for our program management services business as the marketplace continues to require hospitals and skilled nursing facilities to provide high-quality rehabilitation services in a cost-efficient and accountable manner. Outpatient therapy programs remain underdeveloped at most hospitals, while the aging population and pressures to control costs in all healthcare settings continue to drive demand for our management systems and expertise, especially within a prospective payment system.

Our operations are guided by a defined set of strategies aimed at advancing both the profitability and growth of our company. The strategies focus on several distinct areas:

Target Markets. To leverage our resources and maximize economies of scale, we are targeting markets where we already have significant market share or where there are sufficient growth opportunities in post-acute healthcare. Our current target markets include Norfolk, Virginia, Philadelphia, Pennsylvania, and St. Louis, Missouri.

Acquisitions. We will pursue an aggressive acquisition strategy over the next few years focusing on: 1) providers that fill in the service gaps within our target markets, 2) those that already have a strong presence within their markets, or 3) those that are "plug-and-play" with our existing operations. In 2004, we acquired CPR Therapies, LLC, American VitalCare, Inc., Phase 2 Consulting, Inc. and Cornerstone Rehabilitation, LLC, four companies that fit this criteria.

Joint Ownership Arrangements. By forming joint ownership arrangements and other shared risk relationships with market-leading healthcare providers, we are creating larger, longer and potentially more profitable relationships.

Hospital-based Rehabilitation Stabilization/Growth. To stabilize the net openings rate for our hospital-based programs, we are employing several strategies to retain existing business and attract new business. These strategies include utilizing our available capital to expand and enhance the programs we manage for clients thereby creating longer-term relationships with existing clients and linking together our hospital and non-hospital based programs to present a unified post-acute solution for patients.

Skilled Nursing Facility-based Rehabilitation Profitability/Growth. Through our target market approach, we are linking our programs at skilled nursing facilities with our hospital-based programs to create continuums of care and to share resources. In 2004, we added 222 new sites to this service line (110 by acquisition).

Clinical Research and Development. Our clinicians treat about 14,000 patients daily and have captured data on more than 700,000 patients. Through this initiative, we are working to determine which treatments help patients most quickly regain their lives and at the lowest cost, thereby improving our outcomes.

Information Technology and Management. To truly integrate all of our program sites, we need to expand our IT ability. By enhancing our handheld technology system, we will gain the ability to transfer patient data and clinical expertise among all of our sites.

Access to Capital. Our balance sheet and credit line provides us with access to the capital required to carry out our other strategies. Our balance sheet includes \$53 million in cash (\$3.1 million of which is restricted) at December 31, 2004 and a \$4 million average monthly operating cash flow for the year ended December 31, 2004. We also carry minimal debt and have a \$90 million credit line, expandable to \$125 million.

Government Regulation

Overview. The healthcare industry is required to comply with many complex federal and state laws and regulations and is subject to regulation by a number of federal, state and local governmental agencies, including those that administer the Medicare and Medicaid programs, those responsible for the licensure of healthcare providers and facilities and those responsible for administering and approving health facility construction, new services and high-cost equipment purchasing. The healthcare industry is also affected by federal, state and local policies developed to regulate the manner in which healthcare is provided, administered and paid for nationally and locally.

Laws and regulations in the healthcare industry are extremely complex and, in many instances, the industry does not have the benefit of significant regulatory or judicial interpretation. As a result, the healthcare industry is sensitive to legislative and regulatory changes and is affected by reductions and limitations in healthcare spending as well as changing healthcare policies. Moreover, our business is impacted not only by those laws and regulations that are directly applicable to us, but also by certain laws and regulations that are applicable to our hospital, skilled nursing facility and other clients.

If we fail to comply with the laws and regulations directly applicable to our business, we could suffer civil penalties, criminal penalties and/or be excluded from contracting with providers participating in Medicare, Medicaid and other federal and state healthcare programs. Likewise, if our hospital, skilled nursing facility and/or other clients fail to comply with the laws and regulations applicable to their businesses, they also could suffer civil penalties, criminal penalties and/or be excluded from participating in Medicare, Medicaid and other federal and state healthcare programs. In either event, such consequences could either directly or indirectly have an adverse impact on our business.

Facility Licensure, Medicare Certification, and Certificate of Need. Our clients are required to comply with state facility licensure, federal Medicare certification, and certificate of need laws in certain states that are not generally applicable to us.

Generally, facility licensure and Medicare certification follow specific standards and requirements. Compliance is monitored by various mechanisms, including periodic written reports and on-site inspections by representatives of relevant government agencies. Loss of licensure or Medicare certification by a healthcare facility with which we have a contract would likely result in termination of that contract.

A few states require that healthcare facilities obtain state permission prior to entering into contracts for the management of their services. Some states also require that healthcare facilities obtain state permission in the form of a certificate of need prior to constructing or modifying their space, purchasing high-cost medical equipment, or adding new healthcare services. If a certificate of need is required, the process may take up to 12 months or more, depending on the state. The certificate of need application may be denied if contested by a competitor or if the new facility or service is deemed unnecessary by the state reviewing agency. A certificate of need is usually issued for a specified maximum expenditure and requires implementation of the proposed improvement or new service within a specified period of time. If our client is unable to obtain a certificate of need, we may not be able to implement a contract to provide therapy services.

Professional Licensure and Corporate Practice. Many of the healthcare professionals employed or engaged by us are required to be individually licensed or certified under the applicable state's laws. We take steps to ensure that our licensed healthcare professionals possess all necessary licenses and certifications, and we believe that our employees and independent contractors comply with all applicable state laws.

In some states, for profit corporations are restricted from practicing therapy through the direct employment of therapists. In order to comply with the restrictions imposed in such states, we contract to obtain therapy services from an entity permitted to employ therapists.

Reimbursement. Federal and state laws and regulations establish payment methodologies and mechanisms for healthcare services covered by Medicare, Medicaid and other government healthcare programs. While applicable to our clients and not generally applicable to us, these laws and regulations still have an indirect impact on our business.

Medicare pays acute-care hospitals for most inpatient hospital services under a payment system known as the "prospective payment system." Under this system, acute-care hospitals are paid a specific amount toward their operating costs based on the diagnosis-related or case-mix group to which each Medicare patient is assigned, regardless of the amount of services provided to the patient or the length of the patient's hospital stay. The amount of reimbursement assigned to each diagnosis-related or case-mix group is established prospectively by the Centers for Medicare and Medicaid Services, an agency of the Department of Health and Human Services.

For certain Medicare beneficiaries who have unusually costly hospital stays, the Centers for Medicare and Medicaid Services will provide additional payments above those specified for the diagnosis-related or case-mix group. Under a prospective payment system, a hospital may keep the difference between its diagnosis-related or case-mix group payment and its operating costs incurred in furnishing inpatient services, but is at risk for any operating costs that exceed the applicable diagnosis-related or case-mix group payment rate. As a result, hospitals have an incentive to discharge Medicare patients as soon as it is clinically appropriate.

The prospective payment system for inpatient rehabilitation facilities is similar to the diagnosis-related group payment system used for acute-care hospital services but uses a case-mix

group rather than a diagnosis-related group. Each patient is assigned to a case-mix group based on clinical characteristics and expected resource needs as a result of information reported on a "patient assessment instrument" which is completed upon patient admission and discharge. Under the prospective payment system, a hospital may keep the difference between its case-mix group payment and its operating costs incurred in furnishing patient services, but is at risk for operating costs that exceed the applicable case-mix group payment.

We believe that the prospective payment system for inpatient rehabilitation facilities favors low-cost, efficient providers, and that our efficiencies gained through economies of scale and our focus on cost management position us well in the current reimbursement environment.

Skilled nursing facilities and units are also subject to a prospective payment system based on resource utilization group classifications. This was targeted to reduce government spending on skilled nursing services.

Reimbursement for outpatient rehabilitation services is based on the lesser of the provider's actual charge for such services or the applicable Medicare physician fee schedule amount established by the Centers for Medicare and Medicaid Services. This reimbursement system applies regardless of whether the therapy services are furnished in a hospital outpatient department, a skilled nursing facility, an assisted living facility, a physician's office, or the office of a therapist in private practice. Under current law, an outpatient therapy program that is not designated as being hospital provider-based is subject to annual limits on payment for therapy services. These annual therapy caps have, however, been suspended through December 31, 2005.

On April 30, 2004, the Centers for Medicare and Medicaid Services announced a final rule revising criteria for classifying hospitals as inpatient rehabilitation facilities. We know this rule as the "modified 75% rule." The final rule became effective for cost reporting periods beginning on or after July 1, 2004. The rule provides for a three-year transition period with increasing percentages of the total patient population that will be required to have one of the qualifying medical conditions. Commencing on July 1, 2004, the annual percentage phase-in will be 50%, 60%, 65% and finally 75% after July 1, 2007. As part of the 2004 appropriations bill, the "modified 75% rule" implementation was delayed until the General Accounting Office completes a study to confirm or challenge the rule's basis. That study is likely due to the Centers for Medicare and Medicaid Services during the first quarter of 2005. Unless the study's findings are inconsistent with the rule, implementation would begin no later than 60 days thereafter, but with the original cost report base year of July 1, 2004.

This rule is designed to manage the types of rehabilitation patients cared for in the acute rehabilitation unit and to save money for the program. As the transition progresses toward the ultimate goal of 75%/25% there is an increasing risk to the acute rehabilitation unit that patients will need to be turned away in order to comply with the rule. This in turn results in reduced revenues for the unit and the host hospital. The impact of the rule on any one unit depends upon its patient mix, referral patterns, clinical programs of the host hospital, subsequent instructions from CMS and fiscal intermediaries interpreting the rule and other factors. Steps that acute rehabilitation units can take to mitigate the impact of the rule include: clinical education and training to enhance capability of staff to provide care for patients with more complex medical conditions; new referral sources to support compliance; market models of care that foster movement of patients to the most clinically appropriate and cost effective setting; and bed expansions in units where appropriate.

Health Information Practices. Subtitle F of the Health Insurance Portability and Accountability Act of 1996 was enacted to improve the efficiency and effectiveness of the healthcare system through the establishment of standards and requirements for the electronic transmission of certain health information. To achieve that end, the statute requires the Secretary of the Department of Health and Human Services to promulgate a set of interlocking regulations establishing standards and protections for health information systems, including standards for the following:

- the development of electronic transactions and code sets to be used in those transactions;
- the development of unique health identifiers for individuals, employers, health plans, and healthcare providers;
- the security of protected health information in electronic form,
- the transmission and authentication of electronic signatures; and
- the privacy of individually identifiable health information.

Final rules setting forth standards for electronic transactions and code sets, for the privacy of individually identifiable health information, enforcement actions and for the security of protected health information in electronic form have been promulgated. These rules apply to health plans, healthcare clearinghouses and healthcare providers who transmit any healthcare information in electronic form in connection with certain administrative and billing transactions. The electronic transaction and code set standards and rules with respect to the privacy of individually protected healthcare information are effective. Compliance with the final rules concerning the security of protected healthcare information in electronic form is required by April 20, 2005.

The final rule that adopts the standard for unique health identifiers for healthcare providers was published on January 23, 2004. Healthcare providers can begin applying for national provider identifiers on the effective date of the final rule, which is May 23, 2005. Healthcare providers covered by the Act must obtain and use provider identifiers by the compliance date of May 23, 2007.

We have reviewed the final rules and through the efforts of our company-based task force have instituted new policies and procedures designed to comply with these regulations. In addition, a company-wide training effort for all employees on the application of the regulations to their job role has been implemented and is ongoing as new regulations are implemented.

Fraud and Abuse. Various federal laws prohibit the knowing and willful submission of false or fraudulent claims, including claims to obtain payment under Medicare, Medicaid and other government healthcare programs. The federal anti-kickback statute also prohibits individuals and entities from knowingly and willfully paying, offering, receiving or soliciting money or anything else of value in order to induce the referral of patients or to induce a person to purchase, lease, order, arrange for or recommend services or goods covered by Medicare, Medicaid, or other government healthcare programs.

The anti-kickback statute is extremely broad and potentially covers many standard business arrangements. Violations can lead to significant criminal and civil penalties, including fines of up to \$25,000 per violation, civil monetary penalties of up to \$50,000 per violation, assessments of up to three times the amount of the prohibited remuneration, imprisonment, or exclusion from participation in Medicare, Medicaid, and other government healthcare programs. The Office of the Inspector General of the Department of Health and Human Services has published regulations that identify a limited number of specific business practices that fall within safe harbors guaranteed not to violate the anti-kickback statute. While many of our business relationships fall outside of the published safe harbors, conformity with the safe harbors is not mandatory and failure to meet all of the requirements of an applicable safe harbor does not by itself make conduct illegal.

A number of states have in place statutes and regulations that prohibit the same general types of conduct as that prohibited by the federal anti-kickback statute. Some states' antifraud and anti-kickback laws apply only to goods and services covered by Medicaid. Other states' antifraud and anti-kickback laws apply to all healthcare goods and services, regardless of whether the source of payment is governmental or private.

In recent years, federal and state government agencies have increased the level of enforcement resources and activities targeted at the healthcare industry. In addition, federal law allows individuals to bring lawsuits on behalf of the government in what are known as *qui tam* or "whistleblower" actions, alleging false or fraudulent Medicare or Medicaid claims and certain other violations of federal law. The use of these private enforcement actions against healthcare providers and their business partners has increased dramatically in the recent past, in part, because the individual filing the initial complaint is entitled to share in a portion of any settlement or judgment.

Anti-Referral Laws. The federal Stark law generally provides that, if a physician or a member of a physician's immediate family has a financial relationship with a healthcare entity, the physician may not make referrals to that entity for the furnishing of designated health services covered under Medicare or Medicaid unless one of several specific exceptions applies. For purposes of the Stark law, a financial relationship with a healthcare entity includes an ownership or investment interest in that entity or a compensation relationship with that entity. Designated health services include physical and occupational therapy services, durable medical equipment, home health services, and inpatient and outpatient hospital services. The Centers for Medicare and Medicaid Services have promulgated regulations interpreting the Stark law and, in instances where the Stark law applies to our activities, we have instituted policies which set standards intended to prevent violations of the Stark law.

The federal government will make no payment for designated health services provided in violation of the Stark law. In addition, sanctions for violating the Stark law include civil monetary penalties of up to \$15,000 per prohibited service provided and exclusion from any federal, state, or other government healthcare programs. There are no criminal penalties for violation of the Stark law.

A number of states have in place statutes and regulations that prohibit the same general types of conduct as that prohibited by the federal Stark law described above. Some states' Stark laws apply only to goods and services covered by Medicaid. Other states' Stark laws apply to certain designated healthcare goods and services, regardless of whether the source of payment is a governmental or private payor.

Corporate Compliance Program. In recognition of the importance of achieving and maintaining regulatory compliance and establishing a culture of ethical conduct, we have a corporate compliance program that defines general standards of conduct and procedures that promote compliance with business ethics, regulations, law and accreditation standards. We have compliance standards and procedures to be followed by our employees that are reasonably capable of reducing the prospect of criminal conduct and encouraging the practice of ethical behavior. We have designed systems for the reporting of potential wrongdoing, intentional or unintentional, through various means including a toll-free hotline whereby individuals may report anonymously. We have a system of auditing and monitoring to detect potentially criminal acts as well as to assist us in determining the training needs of our employees.

A key element of our compliance program is ongoing communication and training of employees so that it becomes a part of our day-to-day business operations. A compliance committee consisting of three independent members of our board of directors has been established to oversee implementation and ongoing operations of our compliance program, to enforce our compliance program through appropriate disciplinary mechanisms and to ensure that all reasonable steps are taken to respond to an offense and to prevent further similar offenses. Our compliance officer has direct access to the board of directors and training efforts include members of the board. As a company, we keep informed of the Office of the Inspector General's publications and are in the process of reviewing the Supplemental Compliance Program Guidance for Hospitals issued January 31, 2005 as it relates to our compliance efforts. We are not aware of the existence of any current activities on the part of any of our employees that would not be materially in compliance with our programs and policies.

Competition

Our program management business competes with companies that may offer one or more of the same services. The fundamental challenge in this line of business is convincing our potential clients, primarily hospitals and skilled nursing facilities, that we can provide rehabilitation services more efficiently than they can themselves. Among our principal competitive advantages are our reputation for quality, cost effectiveness, a proprietary outcomes management system, innovation and price, and the location of programs within our clients' facilities.

We rely on our ability to attract, develop and retain therapists and program management personnel. We compete for these professionals with other healthcare companies, as well as actual and potential clients, some of whom seek to fill positions with either regular or temporary employees.

Employees

As of December 31, 2004, we had approximately 9,600 employees, approximately 3,800 of which were full-time employees, in our program management services business. The physicians who are the medical directors of our acute rehabilitation units are independent contractors and not our employees. None of our employees is subject to a collective bargaining agreement.

Non-Audit Services Performed by Independent Accountants

Pursuant to Section 10A(i)(2) of the Securities Exchange Act of 1934 and Section 202 of the Sarbanes-Oxley Act of 2002, we are responsible for disclosing to investors the non-audit services approved by our audit committee to be performed by KPMG LLP, our independent registered public accounting firm. Non-audit services are defined as services other than those provided in connection with an audit or a review of our financial statements. During the period covered by this Form 10-K, our audit committee pre-approved non-audit services related to tax compliance, assistance with documenting controls under Sarbanes-Oxley Section 404 and due diligence assistance on potential acquisitions and the disposition of our healthcare staffing division.

Web Site Access to Reports

Our Form 10-K, Form 10-Qs, definitive proxy statements, Form 8-Ks, and any amendments to those reports are made available free of charge on our web site at www.rehabcare.com as soon as reasonably practicable after such reports are filed with the Securities and Exchange Commission.

ITEM 2. PROPERTIES

We currently lease approximately 71,000 square feet of executive office space in Clayton, Missouri under a lease that expires in the year 2007. In addition to the monthly rental cost, we are also responsible for specified increases in operating costs. In addition, we and our subsidiaries lease the following space used for offices and/or therapy units:

<u>Location</u>	<u>Approximate Square Footage</u>	<u>Lease Expiration</u>
Salt Lake City, UT	16,000	2012
Shreveport, LA	8,000	2011
Anaheim, CA	8,000	2005
Salt Lake City, UT	6,000	2006
Williamsburg, VA	3,000	2009
Austin, TX	2,000	2008
Tyler, TX	1,000	2005
Bowling Green, KY	1,000	2006

We also lease several additional locations each with less than 500 square feet of space.

ITEM 3. LEGAL PROCEEDINGS

We had been named as a defendant in two lawsuits in the United States District Court for the Eastern District of Missouri that alleged violations of the federal securities laws. Certain of our former and current directors and officers were also named in the action. On September 30, 2004, the court dismissed the suit with prejudice for failure to state a claim. The plaintiffs initially filed a notice of appeal with the Eighth Circuit Court of Appeals, but abandoned the appeal by submission of a motion for dismissal. The district court entered a final judgment dismissing the appeal on January 28, 2005.

A derivative lawsuit is pending in the Circuit Court of St. Louis County, Missouri against us and certain of our former and current directors and is based upon substantially the same facts as were alleged in the federal securities class action. This suit was filed on behalf of the derivative plaintiff by a law firm that had earlier filed suit against us in the federal case. The federal court hearing the securities law class action had stayed discovery in the derivative proceeding until the federal court made its ruling on our motion to dismiss. We have recently been informed by the attorneys for the derivative plaintiff that they intend to request a hearing in the state case for the purpose of obtaining a scheduling order on discovery.

In July 2003, a former independent contractor of ours and a former Baxter County Regional Hospital physical therapist filed a civil action, under the qui tam and whistleblower provisions of the False Claims Act, in the United States District Court for the Eastern District of Arkansas. The plaintiffs seek back pay, civil penalties, treble damages, and special damages from us and Baxter. The allegations contained in the suit relate to the proper clinical diagnoses, for Medicare reimbursement purposes, of patients treated at the hospital's acute rehabilitation unit for which Baxter received reimbursement in excess of \$5,000,000. The plaintiffs filed the original action on August 21, 2000, under seal. After an investigation by the United States Department of Justice, on June 3, 2003, the government declined to intervene and the seal was lifted. The plaintiffs filed an amended complaint, and we and Baxter were served and notified of the civil action on July 15, 2003. We and Baxter also

initiated an internal and external audit that concluded the allegations were unfounded and that we and Baxter were in compliance with Medicare regulations. We have agreed to indemnify Baxter for all fees and expenses on all counts arising out of the action except for the whistleblower count brought by Baxter's therapist. We and Baxter both filed separate motions to dismiss the action. The Court denied Baxter's motion to dismiss, but granted our motion to dismiss with respect to the individual claim under the whistleblower provisions of the False Claims Act but not the other claims against us under the False Claims Act. The parties are currently engaged in discovery with respect to the remaining claims.

On May 6, 2004 we filed a civil action against The Queen's Medical Center, in the United States District Court for the District of Hawaii, for breach of contract, including past due service fees plus interest in the amount of approximately \$300,000. On May 26, 2004, Queens filed an answer to our complaint and a counterclaim against us, alleging breach of contract and seeking indemnification for amounts of alleged incorrect billings submitted by the skilled nursing unit we managed, additional management fees already paid to us, and an estimate of their attorney's fees, with respect to the counterclaim. Since that time, legal counsel for Queens advised the court and us that the Queen's demand for indemnification and counterclaims against us were based on fabricated documents. The parties are engaged in settlement discussions pursuant to which we and Queens agreed that an independent third party would conduct an audit of a representative sample of medical records to determine if there were any incorrect billings. The independent third party has concluded that there were no incorrect billings. These findings were submitted to Queen's Medicare fiscal intermediary who confirmed that there were no incorrect billings. Although the counterclaim against us has not been dismissed as yet, we do not believe that Queen's counterclaim has any merit.

The Wage and Hour Division of the United States Department of Labor has been conducting an investigation of our former staffing division. The investigation is focused on minimum wage and overtime compensation of employees who worked as on-call coordinators. After a review by us of the staffing division's wage and overtime practices with respect to office and field staff employees who also worked on-call shifts, we and the Department of Labor reached an agreement with respect to the payment by us of approximately \$150,000 in the aggregate to these employees. Each employee will be sent a check, which if cashed, will release his or her claim under the Fair Labor Standards Act (but not any state law claims) for the period reviewed. These employees can also elect not to cash the check and file suit individually.

Several federal lawsuits have been filed by certain on-call, recruiting and staffing coordinators seeking overtime compensation and related damages under both federal and state law. These individuals were employed by our former staffing division. Three of these cases have been consolidated in the United States District Court for the Central District of California. The individuals sought to bring a collective or class action on behalf of all similarly situated persons. On January 3, 2005, the court granted plaintiffs' motion to send notice of collective action to present and former staffing division employees although the court did not specify the exact group of employees to which the notice should be directed. At the same time, the court denied the plaintiffs' request to proceed as class action under the California state law claims. Upon entry of the order allowing notices of collective action to be sent and the actual mailing of the notices, the employees to which the notices are directed will have the opportunity to opt into the case for claims dating back two years (three years if a willful violation is proven) from the date the employee files a consent to join the case. Plaintiffs' counsel has informed us that it intends to file a separate state court class action reasserting the California state law claims, but we have no knowledge of such suit at this time.

In addition to the above matters, we are a party to a number of other claims and lawsuits. While these actions are being contested, the outcome of individual matters is not predictable with

assurance. From time to time, and depending upon the particular facts and circumstances, we may be subject to indemnification obligations under our contracts with our hospital and healthcare facility clients relating to these matters. We do not believe that any liability resulting from any of the above matters, after taking into consideration our insurance coverage and amounts already provided for, will have a material adverse effect on our consolidated financial position, cash flows or liquidity. However, such matters could have a material effect on results of operations in a particular quarter or fiscal year as they develop or as new issues are identified.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

PART II

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS

Information concerning our Common Stock is included under the heading "Stock Data" in our Annual Report to Stockholders for the year ended December 31, 2004 and is incorporated herein by reference.

ITEM 6. SELECTED FINANCIAL DATA

Our Six-Year Financial Summary is included in our Annual Report to Stockholders for the year ended December 31, 2004 and is incorporated herein by reference.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

During 2004, we primarily derived our revenue from our program management services segment, which includes inpatient programs (both acute rehabilitation and skilled nursing units), outpatient therapy programs and contract therapy programs and from healthcare management consulting. Prior to 2004, we also derived a significant portion of our revenue from our healthcare staffing segment. On February 2, 2004, we consummated the sale of the StarMed Staffing division to InteliStaf Holdings, Inc. and received approximately 25% of the equity of InteliStaf in return. After the consummation date, the financial condition and results of operations of the staffing division were no longer consolidated in our financial statements and our interest in InteliStaf has been accounted for under the equity method. Summarized information about our revenues and earnings from operations in each segment is provided below.

	<u>Year Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
	(in thousands)		
Revenues from Unaffiliated Customers:			
Program management:			
Hospital rehabilitation services	\$ 190,731	\$ 185,831	\$ 179,746
Contract therapy	<u>171,339</u>	<u>130,847</u>	<u>105,276</u>
Program management total	362,070	316,678	285,022
Healthcare staffing	16,727	223,952	277,543
Healthcare management consulting ⁽¹⁾	5,367	—	—
Less intercompany revenues ⁽²⁾	<u>(318)</u>	<u>(1,308)</u>	<u>—</u>
Total	<u>\$ 383,846</u>	<u>\$ 539,322</u>	<u>\$ 562,565</u>
Operating Earnings (Loss):			
Program management:			
Hospital rehabilitation services	\$ 33,065	\$ 33,557	\$ 32,256
Contract therapy	<u>10,208</u>	<u>5,836</u>	<u>9,124</u>
Program management total	42,273	39,393	41,380
Healthcare staffing ⁽³⁾	(78)	(52,503)	(1,683)
Healthcare management consulting ⁽¹⁾	224	—	—
Restructuring charge	<u>(1,615)</u>	<u>(1,286)</u>	<u>—</u>
Total	<u>\$ 41,804</u>	<u>\$ (14,396)</u>	<u>\$ 39,697</u>

⁽¹⁾ Represents operating revenues and operating profits generated by Phase 2 Consulting, which was acquired on May 3, 2004.

⁽²⁾ Intercompany revenues represent sales of services, at market rates, between our operating divisions.

⁽³⁾ The 2004 operating loss for healthcare staffing contains a \$485,000 gain realized on the sale of the business on February 2, 2004. The 2003 operating loss for healthcare staffing contains a \$43.6 million loss to state net assets and liabilities held for sale at their fair value less estimated costs to sell.

Revenues

We derive substantially all of our revenues from fees paid directly by healthcare providers rather than through payment or reimbursement by government or other third-party payers. Our inpatient and outpatient therapy programs are typically provided through agreements with hospital clients with three to five-year terms. Our contract therapy services are typically provided under one to two year agreements primarily with hospitals and skilled nursing facilities.

During the three year period ended December 31, 2004, we experienced annual declines in patient days of between 1.3% and 6.9% reflecting the continued trend of reduced inpatient rehabilitation lengths of stay. Under the per diem billing method used in 2002 and in all prior years (all prior to the Prospective Payment System for rehabilitation units in hospitals) our revenues would have been adversely affected by this trend, however, during 2002 we transitioned the majority of our contracts to a per discharge billing method mitigating the aforementioned negative impact. The per discharge billing method is now our preferred method as it aligns our interests with those of our hospital clients who bill government programs using a similar approach.

Material changes in the rates or methods of government reimbursements to our clients for services rendered in the programs that we manage could give us or our clients the right to renegotiate existing contracts to include terms that are more or less favorable to us. An example of a change in method includes the change in contracting methodology discussed above which changed from a per diem billing approach to a per discharge approach for a significant number of our contracts. An example of a change in government reimbursement is the modified 75% Rule as described in detail in the "Reimbursement" section of the Business Overview in Part I of this Form 10-K. We estimate that this new rule had a negative impact of approximately \$600,000 on revenues in the fourth quarter of 2004. Furthermore, we believe the new rule may prevent us from achieving our historical same store growth rates in the immediate future.

Results of Operations

The following table sets forth the percentage that selected items in the consolidated statements of earnings bear to operating revenues for the years ended December 31, 2004, 2003 and 2002:

	<u>Year Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
Operating revenues.....	100.0%	100.0%	100.0%
Cost and expenses:			
Operating	71.7	75.8	73.4
Selling, general and administrative:			
Divisions	8.5	12.1	13.3
Corporate.....	6.4	4.9	4.7
Restructuring charge4	.2	—
Loss on assets held for sale.....	—	8.1	—
Depreciation and amortization.....	2.2	1.6	1.5
Gain on sale of business	<u>(.1)</u>	<u>—</u>	<u>—</u>
Operating earnings (loss).....	10.9	(2.7)	7.1
Other expense, net	<u>(.2)</u>	<u>(.1)</u>	<u>(.1)</u>
Earnings (loss) before income taxes and equity in net loss of affiliate.....	10.7	(2.8)	7.0
Income tax expense (benefit)	4.5	(.3)	2.7
Equity in net loss of affiliate.....	<u>(.2)</u>	<u>—</u>	<u>—</u>
Net earnings (loss).....	<u>6.0%</u>	<u>(2.5)%</u>	<u>4.3%</u>

Twelve Months Ended December 31, 2004 Compared to Twelve Months Ended December 31, 2003

Revenues

	<u>2004</u>	<u>2003</u>	<u>% Change</u>
	(dollars in thousands)		
Hospital rehabilitation services	\$ 190,731	\$ 185,831	2.6%
Contract therapy	171,339	130,847	30.9
Healthcare staffing	16,727	223,952	(92.5)
Healthcare management consulting	5,367	—	N/A
Less intercompany revenues	<u>(318)</u>	<u>(1,308)</u>	(75.7)
Consolidated revenues	<u>\$ 383,846</u>	<u>\$ 539,322</u>	(28.8)%

The decline in consolidated operating revenues from 2003 to 2004 is primarily attributable to the sale of the healthcare staffing division which was consummated on February 2, 2004. Revenues for each of the other operating segments increased from 2003 as further discussed below.

Hospital Rehabilitation Services. The March 1, 2004 acquisition of VitalCare contributed \$11.1 million of revenue in 2004. This increase and an increase in average revenue per location were offset by a decline in the average number of units, excluding those added by the VitalCare acquisition, operated during 2004. The average number of outpatient units managed in fiscal year 2004 declined 13.7% from fiscal year 2003. This decline was the result of closures of certain smaller, less

profitable units and from greater competition from physician practices. The average revenue per location in the outpatient business increased 6.7% year-over-year from \$1.0 million to \$1.1 million. Overall, the average number of hospital rehabilitation services locations managed by the division increased 1.2% from 181.5 in fiscal year 2003 to 183.7 in fiscal year 2004. The average revenue per unit in the inpatient business remained flat at \$1.0 million per location. A 4.7% increase in same store discharges was offset by lower revenues per unit at the VitalCare units acquired in 2004 and at facilities opened during the year due to typical new unit ramp-up.

Contract Therapy. The 30.9% increase in contract therapy revenues can be attributed to both strong business development efforts and to the \$11.6 million of additional revenue attributable to the acquisitions of CPR Therapies and Cornerstone Rehabilitation in 2004. The average number of contract therapy locations, including those acquired during 2004, managed by the division during the period increased 27.8% from 460 in the twelve months ended December 31, 2003 to 588 in the twelve months ended December 31, 2004. The average revenue per location increased 2.4% year-over-year from \$285,000 to \$291,000. This increase was the result of strong growth in the division's same store revenues for the periods being compared; however, some of this growth was offset by the termination of several large, mature programs in the second quarter of 2004 and the smaller average size of the sixty CPR Therapies facilities purchased in February 2004 and fifty Cornerstone Rehabilitation facilities purchased in December 2004.

Cost and Expenses

	<u>2004</u>	% of <u>Revenue</u>	<u>2003</u>	% of <u>Revenue</u>
	(dollars in thousands)			
Consolidated costs and expenses:				
Operating expenses	\$275,242	71.7%	\$408,559	75.8%
Division selling, general and administrative	32,499	8.5	65,055	12.1
Corporate selling, general and administrative	24,615	6.4	26,680	4.9
Restructuring charge	1,615	0.4	1,286	0.2
Loss on assets held for sale	—	—	43,579	8.1
Depreciation and amortization	8,556	2.2	8,559	1.6
Gain on sale of business	(485)	(0.1)	—	—
Total costs and expenses	<u>\$342,042</u>	<u>89.1%</u>	<u>\$553,718</u>	<u>102.7%</u>

The ratios of operating expenses and selling, general and administrative expenses as a percentage of revenues were significantly affected by the sale of our healthcare staffing division. Historically, the healthcare staffing division's operating and selling, general and administrative expenses as a percentage of division revenues were higher than our other divisions. As a result, with the divestiture of that division, we experienced improvements in those ratios on a year-over-year basis. However, despite a \$2.1 million or 7.7% reduction in corporate selling, general and administrative expenses, the consolidated ratio of corporate selling, general and administrative expenses to revenue deteriorated as corporate overheads were allocated over the remaining operating units. Total depreciation and amortization expense was flat year-over-year as lower depreciation and amortization resulting from the divestiture of the healthcare staffing division was offset by increased amortization on intangible assets relating to the acquisitions of CPR, VitalCare and Cornerstone and the write-off of a software license that we no longer have plans to use. The gain on sale of business and loss on assets held for sale both pertain to the sale of the healthcare staffing division. In 2003, the net assets of that division were written down to their estimated fair value less costs to sell. When the division was sold in 2004, a gain was recognized representing the net impact of changes in the underlying asset and liability values and adjustments to the estimated costs to sell.

In July 2003, we announced a comprehensive multifaceted restructuring program to return us to growth and improved profitability. As a result of the restructuring plan, we recognized a pre-tax restructuring expense of \$1.3 million for severance, outplacement and exit costs. In connection with the sale of our healthcare staffing division in February 2004, we initiated a series of restructuring activities to reduce the cost of corporate overhead that had previously been absorbed by the staffing division. These activities included the elimination of approximately 40 positions, exiting a portion of leased office space at our corporate headquarters and the write-off of certain abandoned leasehold improvements associated with the office space consolidation. In addition, we modified the term of the stock options of certain StarMed employees to allow them additional time to exercise vested options. As a result of these actions, we recorded a pre-tax restructuring charge of approximately \$1.7 million.

	<u>2004</u>	% of Unit Revenue	<u>2003</u>	% of Unit Revenue
	(dollars in thousands)			
Hospital Rehabilitation Services:				
Operating expenses	\$125,160	65.6%	\$123,327	66.3%
Division selling, general and administrative	15,922	8.4	15,173	8.2
Corporate selling, general and administrative	11,270	5.9	8,446	4.5
Depreciation and amortization	<u>5,314</u>	<u>2.8</u>	<u>5,328</u>	<u>2.9</u>
Total costs and expenses	<u>\$157,666</u>	<u>82.7%</u>	<u>\$152,274</u>	<u>81.9%</u>
Contract Therapy:				
Operating expenses	\$132,850	77.5%	\$103,723	79.3%
Division selling, general and administrative	12,810	7.5	11,803	9.0
Corporate selling, general and administrative	12,253	7.1	8,150	6.2
Depreciation and amortization	<u>3,218</u>	<u>1.9</u>	<u>1,335</u>	<u>1.0</u>
Total costs and expenses	<u>\$161,131</u>	<u>94.0%</u>	<u>\$125,011</u>	<u>95.5%</u>
Healthcare Staffing:				
Operating expenses	\$ 13,598	81.3%	\$182,817	81.6%
Division selling, general and administrative	2,757	16.5	38,079	17.0
Corporate selling, general and administrative	935	5.6	10,084	4.5
Depreciation and amortization	—	—	1,896	0.8
Loss on assets held for sale	—	—	43,579	19.5
Gain on sale of business	<u>(485)</u>	<u>(2.9)</u>	<u>—</u>	<u>—</u>
Total costs and expenses	<u>\$ 16,805</u>	<u>100.5%</u>	<u>\$276,455</u>	<u>123.4%</u>
Healthcare Management Consulting:				
Operating expenses	\$ 3,952	73.7%	\$ —	—
Division selling, general and administrative	1,010	18.8	—	—
Corporate selling, general and administrative	157	2.9	—	—
Depreciation and amortization	<u>24</u>	<u>0.4</u>	<u>—</u>	<u>—</u>
Total costs and expenses	<u>\$ 5,143</u>	<u>95.8%</u>	<u>\$ —</u>	<u>—</u>

Hospital Rehabilitation Services. The improvement in the ratio of direct operating expenses to division revenue is primarily due to lower direct operating expenses at the VitalCare units and an increase in management only contracts versus full staffing agreements, partially offset by an increase in our provision for doubtful accounts in fiscal year 2004 as a result of our normal assessment of payment risk. Division selling, general, and administrative costs increased as a percentage of revenue as savings resulting from the consolidation of inpatient and outpatient overhead activities were offset by higher general and administrative expenses associated with VitalCare operations. Depreciation and amortization expense as a percentage of operating revenues declined slightly as a result of a decline in

the allocation of software amortization to the division, partially offset by an increase in amortization of certain intangible assets associated with the acquisition of VitalCare. The net effect of revenue growth, overall cost control improvements at the divisional level, and the absorption of additional corporate overhead during the twelve months ended December 31, 2004 compared to the twelve months ended December 31, 2003 was a \$0.5 million decline in hospital rehabilitation service's operating earnings from \$33.6 million to \$33.1 million.

Contract Therapy. Total contract therapy costs and expenses increased in the twelve months ended December 31, 2004 compared to the twelve months ended December 31, 2003 primarily due to the increase in direct operating expenses resulting from the increased number of contract therapy locations being managed by the division. As a percentage of net revenues, the division's direct operating expenses decreased year-over-year. Part of this improvement was due to the moratorium put on the Medicare Part B caps in December 2003. In addition to the benefit from the moratorium, the division also saw reductions in wages and wage related expenses, as a percentage of revenues, through improvements in therapist productivity and reduced benefit costs. Offsetting a portion of these improvements was an increase in our provision for doubtful accounts in 2004 to mitigate some of the risk associated with a few specific accounts in our receivables portfolio. Contract therapy has continued to leverage its division selling, general and administrative costs, which decreased as a percentage of revenues from 2003 to 2004. Much of the division's growth has occurred in markets where there are already existing programs, making it easier to manage more programs per manager, thereby increasing selling, general and administrative wages at a rate considerably less than the rate revenues have increased. Depreciation and amortization expense as a percentage of operating revenues increased year-over-year due to the amortization of the division's proprietary information system implemented in the second half of 2003, and the amortization related to certain intangible assets associated with the acquisitions of CPR and Cornerstone. The net effect of the revenue growth, overall cost control improvements at the divisional level and the absorption of additional corporate overhead during the twelve months ended December 31, 2004 compared to the twelve months ended December 31, 2003 was a \$4.4 million increase in contract therapy's operating earnings from \$5.8 million to \$10.2 million.

Non-operating Items

Interest income increased by \$0.3 million from \$0.1 million in 2003 to \$0.4 million in 2004, primarily due to higher average invested balances and some increase in interest rates in the second half of the year.

Interest expense in 2004 primarily consists of interest related to subordinated promissory notes issued in connection with the CPR, VitalCare and Conerstone acquisitions, commitment fees paid on the unused portion of our line of credit, letter of credit fees and amortization of deferred loan origination fees. Compared to 2003, interest expense in 2004 increased as a result of the issuance of the subordinated promissory notes, higher amounts of letters of credit to support insurance programs and the write-off of approximately \$0.1 million of deferred loan origination fees as a result of replacing our line of credit which, was scheduled to expire in August 2005. We had no outstanding balance against our line of credit as of December 31, 2004 and December 31, 2003.

The provision for income taxes in 2004 was an expense of \$17.0 million compared to a benefit of \$1.6 million in 2003, reflecting effective income tax rates of 41.6% and 10.5%, respectively. The effective rates for both 2004 and 2003 were significantly impacted by a component of the loss on the sale of the StarMed staffing division related to goodwill, which was not deductible for tax purposes.

Diluted earnings per share was \$1.38 in 2004 compared to diluted loss per share of \$0.86 in 2003. This improvement was principally the result of improved contribution margins during 2004 as well as the \$30.6 million after tax impairment charge in 2003 related to the net assets held for sale in our former staffing division.

Twelve Months Ended December 31, 2003 Compared to Twelve Months Ended December 31, 2002

Revenues

Consolidated operating revenues in 2003 decreased \$23.2 million or 4.1% to \$539.3 million as compared to \$562.6 million in 2002. Revenue increases in contract therapy and hospital rehabilitation services were more than offset by revenue declines in healthcare staffing.

Hospital rehabilitation services revenues, consisting of hospital inpatient and outpatient programs, increased by \$6.1 million to \$185.8 million in 2003, or 3.4% from \$179.7 million in 2002. Inpatient revenues increased \$6.1 million, or 4.7% from \$130.7 million in 2002 to \$136.9 million in 2003. Revenue per program increased 5.8%, offsetting a 1.1% decline in the average number of programs operated. Growth in revenue per program is a result of the average number of discharges per unit increasing 2.6% year-over-year. Outpatient revenues remained flat year-over-year, reflecting an 11.7% decrease in the average number of programs operated, offset by a 13.2% increase in revenue per outpatient program. Growth in outpatient revenue per program is a result of termination of a number of smaller contracts with limited long-term opportunity and a 3.4% increase in average patient visits per location.

Contract therapy revenue increased by 24.3% from \$105.3 million in 2002 to \$130.8 million in 2003 despite the negative revenue impact of the Medicare Part B therapy caps that were in effect from September 1 through December 8 of 2003. The primary driver of this increase was the success in the division's sales efforts, which increased the average number of contract therapy programs managed 21.6% from 378.1 in 2002 to 459.9 in 2003. Also contributing to the revenue increase was a 2.2% increase in the average revenue per location from approximately \$278,000 to approximately \$285,000, resulting from same store growth and the continued focus on opening larger programs.

Healthcare staffing revenues decreased 19.3%, or \$53.6 million in 2003, from \$277.5 million in 2002 to \$224.0 million in 2003 (including \$1.3 million inter-company sales at market rates to the hospital rehabilitation services and contract therapy divisions). Supplemental staffing revenues decreased by \$46.2 million, or 26.8%, to \$125.9 million in 2003, reflecting the impact of branch consolidations in the first quarter of 2003 driven by a decline in the demand for staffing agency services. The average number of branch locations decreased 32.5%, from 107.9 in 2002 to 72.8 in 2003. The decrease in supplemental staffing revenues is attributable to a 29.2% decrease in weeks worked as a result of the consolidation of branch locations and a decline in demand, offset by a 3.4% increase in average revenue per week worked. The increase in average revenue per week worked was a result of placing more highly credentialed staff, such as registered nurses, as compared to certified nurse assistants, as well as increased bill rates for the certified nurse assistants. Travel staffing revenues decreased by 7.1% from \$105.5 million in 2002 to \$98.0 million in 2003 primarily as a result of a 7.3% decrease in weeks worked. Revenue per week worked improved slightly by 0.2%. The decline in weeks worked was driven by a decrease in demand for travelers while the increase in revenue per week is a result of increases in rates within nurse and therapist placements offset by a shift in sales mix to more radiologists, which saw a decrease in revenue per week worked.

Cost and Expenses

Consolidated operating expenses in 2003 decreased by \$4.5 million or 1.1% to \$408.6 million compared to \$413.1 million in 2002. As a percentage of sales, operating expenses (excluding provision for doubtful accounts) increased to 75.1% in 2003 versus 72.6% in 2002, primarily reflecting the migration of the skill mix in the staffing division to more highly credentialed professionals, lower productivity in the contract therapy division due to a complex information system conversion during the third quarter of 2003 and increased labor, benefit and insurance costs in all divisions. The provision for doubtful accounts as a percentage of operating revenues decreased from 0.8% in 2002 to 0.7% in 2003 due primarily to improvement in the aging categories of the staffing division's accounts receivable primarily during the first half of the year. Division selling, general and administrative expenses as a percentage of operating revenues decreased from 13.3% in 2002 to 12.1% in 2003 primarily due to reductions of costs, as a percent of division operating revenues in contract therapy, the outpatient division of hospital rehabilitation services and healthcare staffing, partially offset by increases in the inpatient division of hospital rehabilitation services. Corporate selling, general and administrative expenses of \$26.7 million in 2003 were flat year-over-year compared to 2002, but increased as a percentage of operating revenues to 4.9% in 2003 compared to 4.7% in 2002. The increase as a percentage of operating revenues was primarily attributable to increased costs for the arrangements entered into during the second quarter of 2003 with Phase 2 Consulting, Inc. and the former President and CEO of the Company. Under the terms of the Phase 2 agreement, we paid a monthly fee of \$55,000 and reimbursement of business expenses. In addition, Phase 2 earned an incentive fee of \$125,000 based on predetermined performance standards. The consulting agreement with the former CEO continued his monthly compensation and car allowance of approximately \$45,000 until June 2004. In addition, we incurred higher legal fees during 2003 to research and comment on the Centers for Medicare and Medicaid Services 75% rule. These cost increases were offset by cost decreases resulting from tighter cost controls instituted in the second half of the year combined with the favorable impact of restructuring activities initiated during the third quarter. Depreciation and amortization expense as a percentage of operating revenues increased to 1.6% from 1.5% due to depreciation expense recorded on additional capital expenditures.

On July 30, 2003, we announced a comprehensive, multifaceted restructuring program to help return the Company to growth and improved profitability. As part of the restructuring program, we eliminated 61 positions in an effort to reduce corporate support functions and better align corporate overhead with the operating divisions. As a result of the restructuring plan, we recognized a pretax restructuring charge of \$1.3 million. Included in this restructuring charge is \$1.1 million of severance and outplacement costs and \$0.2 million for exit costs related to the closing of five StarMed branches. The restructuring charge was reflected as a separate component of costs and expenses for 2003.

On December 30, 2003, we announced that we had entered into a Stock Purchase and Sale Agreement with IntelliStaf pursuant to which IntelliStaf would acquire our healthcare staffing division in exchange for approximately 25% of the common stock of IntelliStaf on a fully diluted basis. This transaction subsequently closed on February 2, 2004. In accordance with the requirements of Statement of Financial Accounting Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the assets and liabilities of the healthcare staffing operation were reported on our December 31, 2003 consolidated balance sheet as assets and liabilities held for sale and were measured at their net fair value less estimated costs to sell. We recognized a pretax impairment loss of \$43.6 million to reduce the carrying value of goodwill associated with the staffing division and to accrue estimated selling costs. This impairment loss was recorded as a separate component of our costs and expenses for 2003.

In the hospital rehabilitation services division, direct operating expenses (excluding provision for doubtful accounts) increased by 3.9%, or \$4.6 million, primarily reflecting increased salaries and salary-related expenses in both inpatient and outpatient divisions as a result of higher workers compensation, professional liability and health insurance expenses. Provision for doubtful accounts as a percentage of operating revenues increased from 0.4% in 2002 to 0.5% for fiscal year 2003, primarily as a result of the normal evaluation of the creditworthiness of our clients. In the hospital rehabilitation services division, divisional selling, general, and administrative expense fell \$0.7 million, or 4.7%, as a result of our third quarter restructuring and combination of the inpatient and outpatient divisions. Corporate general and administrative expenses allocated to the division increased \$0.9 million, or 12.2%, to \$8.4 million in 2003. Depreciation and amortization expense, as a percentage of operating revenues, declined slightly year-over-year.

Contract therapy direct operating expenses (excluding provisions for doubtful accounts) increased 32.6% from \$76.6 million in 2002 to \$101.5 million in 2003, which was due primarily to the increased number of contract therapy locations being managed by the division. As a percentage of net revenues, the division's direct operating expenses increased from 72.7% of net revenues in 2002 to 77.6% of net revenues in 2003. Contributing to this increase in direct operating expenses was higher wages paid as a result of the tightening therapist labor market, as well as utilization of higher cost contract labor. In addition, productivity was negatively affected in the third quarter and early in the fourth quarter due to problems encountered during the implementation of our proprietary information system. The provision for doubtful accounts as a percentage of operating revenues increased from 1.5% of operating revenues in 2002 to 1.7% in 2003 as a result of our on-going review of accounts receivable risk. Contract therapy's division selling, general and administrative expenses as a percentage of revenues decreased from 10.0% in 2002 to 9.0% in 2003 as the division increased revenues at a faster rate than its selling, general and administrative expenses. Corporate general and administrative expenses, which represent allocations of corporate office expenses based upon utilization by divisions, increased slightly as a percentage of operating revenues from 6.1% to 6.2%. Depreciation and amortization expense, as a percentage of operating revenues, remained flat at 1.0% of operating revenues year-over-year.

In the staffing division, direct operating expenses (excluding provision for doubtful accounts) decreased 15.1%, or \$32.3 million, due to the decrease in weeks worked, offset by changes within certain operating expense categories as described below. Gross profit margins in the supplemental staffing division decreased from 23.5% in 2002 to 19.1% in 2003, while gross profit margins in the travel division decreased in 2003 to 18.3% compared to 21.7% in 2002. The decrease in gross profit margin in the supplemental staffing division is primarily the result of increases in workers compensation, professional and general liability and medical insurance claims cost. The decrease in gross profit margin within the travel staffing division was a result of changes to bonuses paid to travelers; market pricing decreases in radiologist bill rates and increases in workers compensation and professional and general liability. The provision for doubtful accounts decreased \$1.2 million in 2003 compared to 2002, primarily as a result of the normal evaluation of the creditworthiness of our clients showing improvement in accounts receivable aging. Division selling, general and administrative expenses decreased by \$10.1 million or 21.0% as a result of branch consolidations in the first quarter of 2003 and decreases in administrative personnel. This resulted in a decrease in divisional selling, general and administrative expenses as a percentage of operating revenues from 17.4% in 2002 to 17.0% in 2003. Corporate general and administrative expenses, which represent allocations of corporate office expenses based upon utilization by divisions, decreased for the division as a percentage of operating revenues from 4.7% to 4.5%. Depreciation and amortization expenses as a percentage of operating revenues increased from 0.7% in 2002 to 0.8% in 2003 primarily due to similar expense on less revenue.

Non-operating Items

Interest income decreased by \$0.2 million from \$0.3 million in 2002 to \$0.1 million in 2003, primarily due to lower interest rates.

Interest expense primarily represents commitment fees paid on the unused portion of our line of credit and letter of credit fees. Compared to 2002, interest expense in 2003 increased very slightly as a result of higher amounts of letters of credit to support insurance programs. We had no outstanding balance against our line of credit as of December 31, 2003 and December 31, 2002.

The provision for income taxes in 2003 was a benefit of \$1.6 million compared to an expense of \$15.0 million in 2002, reflecting effective income tax rates of 10.5% and 38.0%, respectively. The effective rate for 2003 was significantly impacted by a component of the loss on net assets held for sale related to goodwill, which is not deductible for tax purposes.

Diluted loss per share was \$0.86 in 2003 compared to diluted earnings per share of \$1.38 in 2002. This decline was principally the result of the \$30.6 million after tax impairment charge in 2003 related to the net assets held for sale of our staffing division and the significant decline in demand for staffing agency services.

Liquidity and Capital Resources

As of December 31, 2004, we had \$50.4 million in cash and cash equivalents and restricted cash of \$3.1 million and a current ratio, the amount of current assets divided by current liabilities, of 2.3 to 1. Working capital decreased by \$0.5 million to \$76.5 million as of December 31, 2004 as compared to \$77.0 million as of December 31, 2003. This decrease is primarily the result of an increase in the current portion of long-term debt attributable to the acquisitions of CPR, VitalCare and Cornerstone, increased accounts payable resulting primarily from computer software and hardware acquisitions near year end and increased accrued salaries and wages primarily for incentive accruals. The number of days' average net revenue in net receivables was 66.5 and 72.0 (adjusted to exclude receivables related to the staffing division) at December 31, 2004 and 2003, respectively.

Operating cash flows constitute our primary source of liquidity and historically have been sufficient to fund working capital, capital expenditures, internal business expansion and debt service requirements. We expect to meet our future working capital, capital expenditures, internal and external business expansion and debt service requirements from a combination of internal sources and outside financing.

On October 12, 2004, we entered into an Amended and Restated Credit Agreement with Bank of America, N.A., U.S. Bank National Association, Harris Trust and Savings Bank, National City Bank, Comerica Bank and SunTrust Bank, as participating banks in the lending group. The Amended and Restated Credit Agreement is an expandable \$90 million, five-year revolving credit facility that replaces our former \$125 million revolving line of credit, dated August 29, 2000, which was scheduled to expire in August 2005. The new revolving credit facility is expandable to \$125 million upon our notice to the lending group, subject to our continued compliance with the terms of the Amended and Restated Credit Agreement. The new credit facility features reduced bank fees and interest rate spreads and significantly enhances our financial flexibility. At December 31, 2004 and 2003, we had no balance outstanding against our line of credit.

We have approximately \$10.0 million in letters of credit issued to insurance carriers as collateral for reimbursement of claims. The letters of credit reduce the amount we may borrow under

the line of credit. We also have a \$4.2 million promissory note issued to our workers compensation carrier as additional collateral. The promissory note is not recorded as a liability on the consolidated balance sheet as it only becomes payable upon an event of default as defined in the security agreement with the workers compensation carrier. Finally, as additional collateral, we have a trust agreement with our professional and general liability insurance carrier under which we have deposited \$3.1 million for their benefit in an escrow account. Our access to these funds is restricted and the insurance carrier may only draw on these funds in the event of a default as defined in the trust agreement.

As part of the purchases of CPR, VitalCare and Cornerstone, we issued long-term subordinated promissory notes to the respective selling parties. These notes bear interest at rates ranging from 6%-8%. As of December 31, 2004, approximately \$6.9 million of these notes remained outstanding. In addition, as part of our arrangement with Signature Healthcare Foundation, we extended a \$2.0 million line of credit to Signature. At December 31, 2004, Signature had drawn approximately \$0.9 million against this line of credit.

In connection with the development and implementation of additional programs, including developing joint venture relationships, we may incur capital expenditures for acquisitions of property, renovations, equipment and deferred costs to begin operations. In addition, we expect to expend capital to implement our acquisition strategy. During 2004, we expended approximately \$24.4 million in cash, net of cash acquired, for the acquisition of new businesses. These funds were all derived from cash generated from operations.

Inflation

Although inflation has abated during the last several years, the rate of inflation in healthcare related services continued to exceed the rate experienced by the economy as a whole. Our management contracts typically provide for an annual increase in the fees paid to us by our clients based on increases in various inflation indices.

Effect of Recent Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board enacted Statement of Financial Accounting Standards No. 123 – revised 2004, “Share-Based Payment” (“Statement 123R”) which replaces Statement of Financial Accounting Standards No. 123, “Accounting for Stock-Based Compensation” and supersedes APB Opinion No. 25, “Accounting for Stock Issued to Employees.” Statement 123R requires the measurement of all share-based payments to employees using a fair value based method and the recognition of such fair value as expense in our consolidated statements of earnings. The provisions of Statement 123R are effective for fiscal periods beginning after June 15, 2005. Accordingly adoption of this standard is required for our third fiscal period in 2005, earlier adoption is encouraged. If we were to adopt the provisions of Statement 123R on January 1, 2005, based on our current estimates, we would recognize equity compensation expense, net of tax benefits, of between \$2.5 to \$3.0 million in 2005. This estimate is based on continuing to expense amounts computed under the provisions of Statement 123 for options granted prior to the adoption of Statement 123R and an estimate of the expense that will be recognized for new options that we expect to grant during 2005. This estimate is subject to change based on the actual grants of stock options in 2005 and the fair value of those stock options as determined on the date of grant.

In December 2004, the Financial Accounting Standards Board enacted Statement of Financial Accounting Standards No. 153, “Exchanges of Nonmonetary Assets – An Amendment of APB Opinion No. 29, Accounting for Nonmonetary Transactions (“Statement 153”). Statement 153

eliminates the exception from fair value measurement for nonmonetary exchanges of similar productive assets in paragraph 21(b) of APB Opinion No. 29, "Accounting for Nonmonetary Transactions," and replaces it with an exception for exchanges that do not have commercial substance. Statement 153 specifies that a nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. Statement 153 is effective for fiscal periods beginning after June 15, 2005. We are currently evaluating the effect that the adoption of Statement 153 will have on our consolidated results and financial condition but we do not expect it to have a material impact.

Commitments and Contractual Obligations

The following table summarizes our scheduled contractual commitments, exclusive of interest, as of December 31, 2004 (in thousands):

	<u>Total</u>	<u>Less than</u>			<u>More than</u>	
		<u>1 year</u>	<u>2-3 years</u>	<u>4-5 years</u>	<u>5 years</u>	<u>Other</u>
Operating leases	\$ 8,903	\$ 2,705	\$ 4,460	\$ 931	\$ 807	\$ —
Purchase obligations	1,295	1,275	20	—	—	—
Long-term debt	6,873	4,731	2,142	—	—	—
Other long-term liabilities ⁽¹⁾	<u>4,088</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>4,088</u>
Total	<u>\$21,159</u>	<u>\$8,711</u>	<u>\$6,622</u>	<u>\$ 931</u>	<u>\$ 807</u>	<u>\$4,088</u>

⁽¹⁾ We maintain a nonqualified deferred compensation plan for certain employees. Under the plan, participants may defer up to 100% of their base cash compensation. The amounts are held in trust in designated investments and remain our property until distribution. Because distribution of funds is at the election of the participants, we are not able to predict the timing of payments against this obligation. At December 31, 2004, we owned trust assets with a value approximately equal to the total amount of this obligation.

Critical Accounting Policies and Estimates

The preparation of our consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Our estimates, judgments and assumptions are continually evaluated based on available information and experience. Because of the use of estimates inherent in the financial reporting process, actual results could differ from those estimates. Management has discussed and will continue to discuss its critical accounting policies with the Audit Committee of our Board of Directors.

Certain of our accounting policies require higher degrees of judgment than others in their application. These include estimating the allowance for doubtful accounts, impairment of goodwill and other intangible assets and establishing accruals for known and incurred but not reported health, workers compensation and professional liability claims. In addition, Note 1 to the consolidated financial statements includes further discussion of our significant accounting policies.

Management believes the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements.

Allowance for Doubtful Accounts. We make estimates of the collectability of our accounts receivable balances. We determine an allowance for doubtful accounts based upon an analysis of the collectability of specific accounts, historical experience and the aging of the accounts receivable. We specifically analyze customers with historical poor payment history and customer creditworthiness when evaluating the adequacy of the allowance for doubtful accounts. Our accounts receivable balance as of December 31, 2004 was \$69.6 million, net of allowance for doubtful accounts of \$5.1 million. If the financial condition of our customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. We continually evaluate the adequacy of our allowance for doubtful accounts and make adjustments in the periods any excess or shortfall is identified.

Goodwill and Other Intangibles. The cost of acquired companies is allocated first to their identifiable assets, both tangible and intangible, based on estimated fair values. Costs allocated to identifiable intangible assets are generally amortized on a straight-line basis over the remaining estimated useful lives of the assets. The excess of the purchase price over the fair value of identifiable assets acquired, net of liabilities assumed, is recorded as goodwill.

Under Statement of Financial Accounting Standards ("Statement") No. 142 "Goodwill and Other Intangible Assets," goodwill and intangible assets with indefinite lives are not amortized but must be reviewed at least annually for impairment. If the impairment test indicates that the carrying value of an intangible asset exceeds its fair value, then an impairment loss would be recognized in the consolidated statement of earnings in an amount equal to the excess carrying value.

On December 30, 2003, we announced that we had entered into a Stock Purchase and Sale Agreement with IntelliStaf pursuant to which IntelliStaf would acquire our healthcare staffing division, in exchange for approximately 25% of the common stock of IntelliStaf on a fully diluted basis. This transaction subsequently closed on February 2, 2004. In accordance with the requirements of Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the assets and liabilities of our healthcare staffing operation were reported on our December 31, 2003 consolidated balance sheet as assets and liabilities held for sale and were measured at their net fair value less estimated costs to sell. We recognized an impairment loss of \$43.6 million to reduce the carrying value of goodwill associated with the staffing division and to accrue estimated selling costs. This impairment loss was computed in accordance with the provisions of Statement No. 142. We engaged a third party valuation firm to assist us in determining the fair value of consideration given and received in the contemplated transaction with IntelliStaf. This value, less estimated costs to sell, was compared to the carrying value of the healthcare staffing division to ascertain if any impairment existed. Because the estimated fair value less costs to sell was less than the carrying value of the staffing business, we performed the second step of the goodwill impairment test to determine the amount of the implied fair value of goodwill and in turn the amount of impairment. The impairment loss was recorded as a separate component of costs and expenses in our consolidated statement of earnings for the year ended December 31, 2003.

As required by Statement No. 142, we also conducted an annual impairment assessment of goodwill related to our hospital rehabilitation services, contract therapy and healthcare management consulting businesses and determined that goodwill is not impaired. The test required comparison of the estimated fair value of these businesses to our book value. The estimated fair value was based on a discounted cash flow analysis. Assumptions and estimates about future cash flows and discount rates are often subjective and can be affected by a variety of factors, including external factors such as economic trends and government regulations, and internal factors such as changes in our forecasts or in our business strategies. We believe the assumptions used in our impairment analysis are reasonable and appropriate; however, different assumptions and estimates could affect the results of our

impairment analysis and in turn result in an impairment charge. If an impairment loss should occur in the future, it could have a material adverse impact on our results of operations. At December 31, 2004, unamortized goodwill related to our hospital rehabilitation services, contract therapy and healthcare management consulting businesses was \$42.9 million, \$21.3 million and \$4.1 million, respectively.

Health, Workers Compensation, and Professional Liability Insurance Accruals. We maintain an accrual for our health, workers compensation and professional liability claim costs that are partially self-insured and are classified in accrued salaries and wages (health insurance) and accrued expenses (workers compensation and professional liability) in our consolidated balance sheets. At December 31, 2004, the combined amount of these accruals was approximately \$12.7 million. We determine the adequacy of these accruals by periodically evaluating our historical experience and trends related to health, workers compensation, and professional liability claims and payments, based on actuarial computations and industry experience and trends. In analyzing the accruals, we also consider the nature and severity of the claims, analyses provided by third party claims administrators, as well as current legal, economic and regulatory factors. If such information indicates that our accruals are overstated or understated, we reduce or provide for additional accruals as appropriate in the period in which we make such a determination. The ultimate cost of these claims may be greater than or less than the established accruals. While we believe that the recorded amounts are appropriate, there can be no assurances that changes to management's estimates will not occur due to limitations inherent in the estimation process.

We are subject to various claims and legal actions in the ordinary course of our business. Some of these matters include professional liability and employee-related matters. Our hospital and healthcare facility clients may also become subject to claims, governmental inquiries and investigations and legal actions to which we may become a party relating to services provided by our professionals. From time to time, and depending upon the particular facts and circumstances, we may be subject to indemnification obligations under our contracts with our hospital and healthcare facility clients relating to these matters. Although we are currently not aware of any such pending or threatened litigation that we believe is reasonably likely to have a material adverse effect on us, if we become aware of such claims against us, we will evaluate the probability of an adverse outcome and provide accruals for such contingencies as necessary.

Investment in Unconsolidated Affiliate. We account for our 25% equity investment in IntelliStaf Holdings, Inc. using the provisions of APB Opinion No. 18 "The Equity Method of Accounting for Investments in Common Stock." Our investment in IntelliStaf was initially recorded at cost and we have since adjusted the carrying amount of the investment for our share of IntelliStaf's losses after the date of acquisition. In accordance with the provisions of APB 18, we must assess whether factors exist that may indicate a decrease in the value of our investment has occurred that is other than temporary. During 2004, IntelliStaf incurred operating losses and the healthcare staffing industry as a whole continued a cyclical downturn. Accordingly, we concluded that an assessment was warranted to determine whether an other than temporary loss of value in our investment had occurred. We performed this assessment using several valuation techniques including discounted cash flows and multiples of earnings, revenues and cash flows. Additionally, we reviewed qualitative and quantitative evidence, both positive and negative, to assess whether a decline in value, if any, was other than temporary. Based on this analysis, we concluded there has not been an other than temporary decline in the value of our equity investment in IntelliStaf and we made no adjustment to the carrying value of our investment, which is \$39.3 million at December 31, 2004. We will continue to monitor the valuation of our investment in IntelliStaf and will update our analysis as circumstances warrant. We believe the assumptions used in our analysis are reasonable and appropriate; however, different assumptions and estimates could affect the results of our analysis and in turn reflect a

reduction in the carrying value of our investment and result in a charge to our statement of earnings. If such a reduction in investment value should occur in the future, it could have a material adverse impact on our net earnings.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our borrowing capacity consists of a line of credit with interest rates that fluctuate based upon market indexes. As of December 31, 2004, we did not have any outstanding borrowings under this line of credit. As such, risk relating to interest rate fluctuations is considered minimal.

ITEM 8A. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

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Report of Independent Registered Public Accounting Firm

The Board of Directors
RehabCare Group, Inc.:

We have audited the accompanying consolidated balance sheets of RehabCare Group, Inc. and subsidiaries (the Company) as of December 31, 2004 and 2003, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2004. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of RehabCare Group, Inc. and subsidiaries as of December 31, 2004 and 2003, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles.

As discussed in Note 6 to the consolidated financial statements, effective January 1, 2002, the Company adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets."

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 16, 2005 expressed an unqualified opinion on management's assessment of, and the effective operation of, internal control over financial reporting.

KPMG LP

St. Louis, Missouri
March 16, 2005

REHABCARE GROUP, INC.
Consolidated Balance Sheets
(dollars in thousands, except per share data)

		December 31,	
		2004	2003
<u>Assets</u>			
Current assets:			
Cash and cash equivalents		\$ 50,405	\$ 28,320
Restricted cash		3,073	—
Marketable securities, available-for-sale		—	10,065
Accounts receivable, net of allowance for doubtful accounts of \$5,074 and \$3,422, respectively		69,565	62,744
Deferred tax assets		10,252	14,706
Other current assets		1,690	1,912
Total current assets		134,985	117,747
Marketable securities, trading		4,076	3,665
Equipment and leasehold improvements, net		15,149	14,063
Excess of cost over net assets acquired, net		68,340	48,729
Intangible assets, net		11,884	48
Assets held for sale		—	46,171
Investment in unconsolidated affiliate		39,269	—
Other		3,963	3,203
Total assets		\$ 277,666	\$ 233,626
<u>Liabilities and Stockholders' Equity</u>			
Current liabilities:			
Current portion of long-term debt		\$ 4,731	\$ —
Accounts payable		3,521	763
Accrued salaries and wages		29,859	24,035
Income taxes payable		4,495	1,197
Accrued expenses		15,928	14,800
Total current liabilities		58,534	40,795
Long-term debt, less current portion		2,142	—
Deferred compensation		4,088	3,682
Deferred tax liabilities		5,874	1,423
Liabilities held for sale		—	9,771
Total liabilities		70,638	55,671
Stockholders' equity:			
Preferred stock, \$.10 par value; authorized 10,000,000 shares, none issued and outstanding		—	—
Common stock, \$.01 par value; authorized 60,000,000 shares, issued 20,553,232 shares and 20,144,577 shares as of December 31, 2004 and 2003, respectively		206	201
Additional paid-in capital		120,592	114,704
Retained earnings		140,934	117,753
Less common stock held in treasury at cost, 4,002,898 shares as of December 31, 2004 and 2003		(54,704)	(54,704)
Accumulated other comprehensive earnings		—	1
Total stockholders' equity		207,028	177,955
Total liabilities and stockholders' equity		\$ 277,666	\$ 233,626

See accompanying notes to consolidated financial statements.

REHABCARE GROUP, INC.
Consolidated Statements of Earnings
(in thousands, except per share data)

	<u>Year Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
Operating revenues	\$ 383,846	\$ 539,322	\$ 562,565
Costs and expenses:			
Operating	275,242	408,559	413,081
Selling, general and administrative:			
Divisions	32,499	65,055	74,621
Corporate	24,615	26,680	26,832
Restructuring charge	1,615	1,286	—
Loss on assets held for sale	—	43,579	—
Depreciation and amortization	8,556	8,559	8,334
Gain on sale of business	<u>(485)</u>	<u>—</u>	<u>—</u>
Total costs and expenses	<u>342,042</u>	<u>553,718</u>	<u>522,868</u>
Operating earnings (loss)	41,804	(14,396)	39,697
Interest income	393	140	319
Interest expense	(1,181)	(714)	(676)
Other income (expense), net	<u>(55)</u>	<u>(338)</u>	<u>9</u>
Earnings (loss) before income taxes and equity in net loss of affiliate	40,961	(15,308)	39,349
Income tax expense (benefit)	17,049	(1,609)	14,954
Equity in net loss of affiliate	<u>(731)</u>	<u>—</u>	<u>—</u>
Net earnings (loss)	<u>\$ 23,181</u>	<u>\$ (13,699)</u>	<u>\$ 24,395</u>
Net earnings (loss) per common share:			
Basic	<u>\$ 1.42</u>	<u>\$ (0.86)</u>	<u>\$ 1.45</u>
Diluted	<u>\$ 1.38</u>	<u>\$ (0.86)</u>	<u>\$ 1.38</u>

See accompanying notes to consolidated financial statements.

REHABCARE GROUP, INC.
Consolidated Statements of Stockholders' Equity
(in thousands)

	Common Stock		Additional Paid-in capital	Retained earnings	Treasury		Accumulated other compre- hensive earnings (loss)	Total stockholders' equity
	Issued shares	Amount			Shares	Amount		
Balance, December 31, 2001	19,631	\$196	\$109,522	\$107,057	2,303	\$(17,757)	\$ 18	\$199,036
Components of comprehensive earnings:								
Net earnings	—	—	—	24,395	—	—	—	24,395
Change in unrealized gain (loss) on marketable securities, net of tax	—	—	—	—	—	—	(21)	(21)
Total comprehensive earnings								<u>24,374</u>
Purchase of treasury stock	—	—	—	—	1,700	(36,947)	—	(36,947)
Exercise of stock options (including tax benefit)	<u>215</u>	<u>2</u>	<u>2,149</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>2,151</u>
Balance, December 31, 2002	19,846	198	111,671	131,452	4,003	(54,704)	(3)	188,614
Components of comprehensive earnings (loss):								
Net loss	—	—	—	(13,699)	—	—	—	(13,699)
Change in unrealized gain (loss) on marketable securities, net of tax	—	—	—	—	—	—	4	4
Total comprehensive loss								<u>(13,695)</u>
Exercise of stock options (including tax benefit)	<u>299</u>	<u>3</u>	<u>3,033</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>3,036</u>
Balance, December 31, 2003	20,145	201	114,704	117,753	4,003	(54,704)	1	177,955
Components of comprehensive earnings:								
Net earnings	—	—	—	23,181	—	—	—	23,181
Change in unrealized gain (loss) on marketable securities, net of tax	—	—	—	—	—	—	(1)	(1)
Total comprehensive earnings								<u>23,180</u>
Modification of stock options	—	—	114	—	—	—	—	114
Exercise of stock options (including tax benefit)	<u>408</u>	<u>5</u>	<u>5,774</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>5,779</u>
Balance, December 31, 2004	<u>20,553</u>	<u>\$206</u>	<u>\$120,592</u>	<u>\$140,934</u>	<u>4,003</u>	<u>\$(54,704)</u>	<u>\$ —</u>	<u>\$207,028</u>

See accompanying notes to consolidated financial statements.

REHABCARE GROUP, INC.
Consolidated Statements of Cash Flows
(in thousands)

	Year Ended December 31,		
	2004	2003	2002
Cash flows from operating activities:			
Net earnings (loss)	\$ 23,181	\$(13,699)	\$ 24,395
Adjustments to reconcile net earnings (loss) to net cash provided by operating activities:			
Depreciation and amortization	8,556	8,559	8,334
Provision for doubtful accounts	4,392	4,036	4,511
Equity in net loss of affiliate	731	—	—
Write-down of investments	—	50	—
Loss on assets held for sale	—	43,579	—
Income tax benefit realized on exercise of employee stock options	2,450	903	770
Restructuring charge	1,615	1,286	—
Gain on sale of business	(485)	—	—
Change in assets and liabilities:			
Deferred compensation	260	(448)	407
Accounts receivable, net	(7,508)	(5,480)	(98)
Other current assets	222	32	(1,485)
Other assets	(227)	73	464
Net assets held for sale	1,903	—	—
Accounts payable	2,354	(1,111)	(1,608)
Accrued expenses	(855)	7,195	(7,742)
Accrued salaries and wages	4,446	944	1,438
Income taxes payable and deferred taxes	9,046	(12,100)	6,667
Net cash provided by operating activities	50,081	33,819	36,053
Cash flows from investing activities:			
Additions to equipment and leasehold improvements, net	(7,142)	(5,337)	(8,546)
Purchase of marketable securities	(31,282)	(10,735)	(596)
Proceeds from sale/maturities of marketable securities	41,082	1,121	1,030
Increase in restricted cash	(3,073)	—	—
Disposition of business	(4,532)	—	—
Purchase of businesses, net of cash acquired	(24,440)	—	—
Cash in net assets held for sale	—	(1,550)	—
Other, net	(828)	(711)	(1,329)
Net cash used in investing activities	(30,215)	(17,212)	(9,441)
Cash flows from financing activities:			
Principal payments on long-term debt	(540)	—	—
Purchase of treasury stock	—	—	(36,947)
Debt issuance costs	(570)	—	—
Exercise of stock options	3,329	2,133	1,381
Net cash provided by (used in) financing activities	2,219	2,133	(35,566)
Net increase (decrease) in cash and cash equivalents	22,085	18,740	(8,954)
Cash and cash equivalents at beginning of year	28,320	9,580	18,534
Cash and cash equivalents at end of year	\$ 50,405	\$ 28,320	\$ 9,580

See accompanying notes to consolidated financial statements.

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements
December 31, 2004, 2003 and 2002

(1) Overview of Company and Summary of Significant Accounting Policies

Overview of Company

RehabCare Group, Inc. ("the Company") is a leading provider of program management services for inpatient rehabilitation and skilled nursing units, outpatient therapy programs and contract therapy services in conjunction with over 800 hospitals and skilled nursing facilities throughout the United States.

On February 2, 2004, the Company consummated a Stock Purchase and Sale Agreement with InteliStaf Holdings, Inc. ("InteliStaf") pursuant to which InteliStaf acquired all of the outstanding common stock of our former staffing division, StarMed Health Personnel, Inc. ("StarMed"). In return, the Company received a 25% equity interest, on a fully diluted basis, in InteliStaf.

Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly owned subsidiaries. The Company accounts for its investment in a less than 50% owned affiliate using the equity method. All significant inter-company balances and transactions have been eliminated in consolidation. Certain prior year amounts have been reclassified to conform with current year presentation.

Cash Equivalents and Marketable Securities

Cash in excess of daily requirements is invested in short-term investments with original maturities of three months or less. Such investments are deemed to be cash equivalents for purposes of the consolidated statements of cash flows.

The Company classifies its debt and equity securities into one of three categories: held-to-maturity, trading, or available-for-sale. Management determines the appropriate classification of its investments at the time of purchase and reevaluates such determination at each balance sheet date. Investments at December 31, 2004 and 2003 consist of marketable equity and debt securities. All marketable securities included in current assets are classified as available-for-sale and as such, the difference between cost and market, net of taxes, is recorded as other accumulated comprehensive earnings. Unrealized gains or losses on such securities are not recognized in the consolidated statements of earnings until the securities are sold. All marketable securities in non-current assets are classified as trading, with all investment income, including unrealized gains or losses recognized in the consolidated statements of earnings. Non-current marketable securities include assets held in trust for the Company's deferred compensation plan that are not available for operating purposes.

Credit Risk

The Company provides services to a geographically diverse clientele of healthcare providers throughout the United States. The Company performs ongoing credit evaluations of its clientele and does not require collateral. An allowance for doubtful accounts is maintained at a level which management believes is sufficient to cover anticipated credit losses. The Company determines its allowance for doubtful accounts based upon an analysis of the collectability of specific accounts, historical experience and the aging of the accounts receivable. The Company specifically analyzes customers with historical poor payment history and customer creditworthiness when evaluating the

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

adequacy of the allowance for doubtful accounts. The Company continually evaluates the adequacy of its allowance for doubtful accounts and makes adjustments in the periods any excess or shortfall is identified.

Equipment and Leasehold Improvements

Equipment and leasehold improvements are initially recorded at cost. Depreciation and amortization of equipment and leasehold improvements are computed using the straight-line method over the estimated useful lives of the related assets, principally: equipment – three to seven years and leasehold improvements – life of lease or life of asset, whichever is less. Upon retirement or disposition, the cost and related accumulated depreciation are removed from the accounts and any gain or loss is included in the results of operations. Repairs and maintenance are expensed as incurred.

Excess of Cost Over Net Assets Acquired and Other Identifiable Intangible Assets

The excess of cost over net assets acquired relates to business combinations. Under Statement No. 142, "Goodwill and Other Intangible Assets," goodwill and intangible assets with indefinite lives are not amortized to expense, but instead tested for impairment at least annually and any related losses recognized in earnings when identified. See Note 6, "Excess of Costs Over Net Assets Acquired and Other Identifiable Intangible Assets" and Note 14, "Sale of Business" for further discussion. Other identifiable intangible assets with a finite life are amortized on a straight-line basis over their estimated lives.

Long-Lived Assets

Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," addresses financial accounting and reporting for the impairment of long-lived assets to be disposed of. The Company reviews identified intangible and other long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable. If such events or changes in circumstances are present, an impairment loss would be recognized if the sum of the expected future net cash flows was less than the carrying amount of the asset. See Note 14, "Sale of Business."

Disclosure About Fair Value of Financial Instruments

The carrying amounts of cash and cash equivalents, receivables, prepaid expenses and other current assets, accounts payable, accrued salaries and wages and accrued expenses approximate fair value because of the short maturity of these items.

Revenues and Costs

The Company recognizes revenues and related costs in the period in which services are performed. Costs related to marketing and development are expensed as incurred.

Health, Workers Compensation and Professional Liability Insurance Accruals

The Company maintains an accrual for our health, workers compensation and professional liability claim costs that are partially self-insured and are classified in accrued salaries and wages (health insurance) and accrued expenses (workers compensation and professional liability). The Company determines the adequacy of these accruals by periodically evaluating historical experience

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

and trends related to claims and payments based on actuarial computations and industry experiences and trends. At December 31, 2004 and 2003, the balances for accrued health, workers compensation and professional liability were \$3.0 million, \$4.2 million, \$5.5 million and \$3.9 million, \$4.5 million, \$5.4 million, respectively.

Stock-Based Compensation

The Company accounts for stock-based employee compensation plans using the intrinsic value method under APB Opinion No. 25, "Accounting for Stock Issued to Employees" and related Interpretations as permitted by Statement No. 123, "Accounting for Stock-Based Compensation." Accordingly, stock-based employee compensation cost is not reflected in net earnings, as all stock options granted under the Company's stock compensation plans have an exercise price equal to the market value of the underlying common stock on the date of grant. Had compensation cost for the Company's stock-based compensation plans been determined based on the fair value at the grant dates for awards under those plans consistent with the method of Statement No. 123, the Company's net earnings and earnings per share would have been reduced to the pro forma amounts indicated below:

	<u>Year Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
	(in thousands, except per share data)		
Net earnings (loss), as reported	\$ 23,181	\$ (13,699)	\$ 24,395
Add: Modification of stock options	114	—	—
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	<u>(3,399)</u>	<u>(3,657)</u>	<u>(5,130)</u>
Pro forma net earnings (loss)	<u>\$ 19,896</u>	<u>\$ (17,356)</u>	<u>\$ 19,265</u>
Basic earnings (loss) per share:			
As reported	<u>\$ 1.42</u>	<u>\$ (0.86)</u>	<u>\$ 1.45</u>
Pro forma	<u>\$ 1.22</u>	<u>\$ (1.08)</u>	<u>\$ 1.15</u>
Diluted earnings (loss) per share:			
As reported	<u>\$ 1.38</u>	<u>\$ (0.86)</u>	<u>\$ 1.38</u>
Pro forma	<u>\$ 1.18</u>	<u>\$ (1.08)</u>	<u>\$ 1.09</u>

The per share weighted-average fair value of stock options granted during 2004, 2003 and 2002 was \$9.60, \$11.19 and \$13.49 on the dates of grant using the Black Scholes option-pricing model with the following weighted-average assumptions: 2004 - expected dividend yield 0%, volatility of 35%-57%, risk free interest rate of 2.7%-3.8% and an expected life of 5 to 8 years; 2003 - expected dividend yield 0%, volatility of 55%-58%, risk free interest rate of 2.3%-3.5% and an expected life of 6 to 9 years; 2002 - expected dividend yield 0%, volatility of 55%, risk free interest rate of 3.8% and an expected life of 6 to 8 years.

Income Taxes

Deferred tax assets and liabilities are recognized for temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

enacted tax rates in effect for the year in which those differences are expected to be recovered or settled.

Treasury Stock

The purchase of the Company's common stock is recorded at cost. Upon subsequent reissuance, the treasury stock account is reduced by the average cost basis of such stock.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements. Estimates also affect the reported amounts of revenues and expenses during the period. Actual results may differ from those estimates.

(2) Marketable Securities

Current marketable securities at December 31, 2003 consisted entirely of variable rate demand notes. Noncurrent marketable securities consist primarily of marketable equity securities (\$1.1 million and \$0.9 million at December 31, 2004 and 2003, respectively), corporate and government bonds (\$1.3 million and \$0.5 million at December 31, 2004 and 2003, respectively) and money market securities (\$1.7 million and \$2.3 million at December 31, 2004 and 2003, respectively) held in trust under the Company's deferred compensation plan.

(3) Allowance for Doubtful Accounts

Activity in the allowance for doubtful accounts is as follows:

	Year Ended December 31,		
	2004	2003	2002
	(in thousands)		
Balance at beginning of year	\$ 3,422	\$ 5,181	\$ 5,902
Provisions for doubtful accounts	4,392	4,036	4,511
Allowance transferred to assets held for sale	—	(2,134)	—
Accounts written off, net of recoveries	(2,740)	(3,661)	(5,232)
Balance at end of year	\$ 5,074	\$ 3,422	\$ 5,181

(4) Equipment and Leasehold Improvements

Equipment and leasehold improvements, at cost, consist of the following:

	December 31,	
	2004	2003
	(in thousands)	
Equipment	\$ 31,913	\$ 25,886
Leasehold improvements	3,134	3,188
	35,047	29,074
Less accumulated depreciation and amortization	19,898	15,011
	\$ 15,149	\$ 14,063

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(5) Restricted Cash and Other Insurance Collateral Commitments

Under the terms of the Company's general and professional liability insurance policy, the insurance carrier requires that we provide collateral for reimbursement of claim payments. As one component of the collateral, we have entered into a trust agreement with our insurance carrier under which we have deposited \$3.1 million for its benefit in an escrow account with a bank. We can access this cash no sooner than two business days after we and the insurance carrier notify the bank that suitable replacement collateral has been moved to the insurance carrier. The insurance carrier may only draw on these funds in the event of a default as defined in the trust agreement. The Company also has \$10.0 million in letters of credit issued to insurance carriers as collateral for reimbursement of claims. The letters of credit reduce the amount the Company may borrow against its line of credit. Finally, the Company has a \$4.2 million promissory note issued to its workers compensation carrier as additional collateral. The promissory note is not recorded as a liability on the balance sheet as it only becomes payable upon an event of default as defined in the workers compensation security agreement.

(6) Excess of Cost Over Net Assets Acquired and Other Identifiable Intangible Assets

In accordance with the provisions of Statement No. 142, "Goodwill and Other Intangible Assets," the Company performs an annual test of impairment for goodwill and other indefinite lived intangible assets. The impairment analysis is performed more frequently if events or changes in circumstances indicate that the carrying amount of such assets may exceed fair value. The Company performed a test for impairment for goodwill and other intangible assets as of December 31, 2004 and 2003. Based upon the results of the tests performed, the Company determined that goodwill and other indefinite lived intangible assets related to all of its reporting units, with the exception of healthcare staffing, were not impaired as of December 31, 2004 and 2003.

On December 30, 2003, a Stock Purchase and Sale Agreement was entered into with IntelliStaf pursuant to which IntelliStaf would acquire all of the outstanding common stock of the Company's healthcare staffing division. Subsequently, this sale closed on February 2, 2004. During 2003, the Company performed impairment tests on the long-lived assets (including goodwill) related to this division on a quarterly basis, as current market conditions for this division were leading to revenue and operating performance declines. At December 31, 2003, the Company reported the assets and liabilities of the healthcare staffing division as assets and liabilities held for sale. The assets and liabilities held for sale were measured at their estimated fair value less costs to sell, resulting in a pretax charge during 2003 of \$43.6 million. The carrying amount of goodwill related to StarMed was \$12.9 million at December 31, 2003 compared to \$53.0 million prior to the charge. See further discussion in Note 14, "Sale of Business." On February 2, 2004, the Company consummated the sale of StarMed and recognized a gain on the sale of \$0.5 million.

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At December 31, 2004 and 2003, the Company had the following excess of cost over net assets acquired and other intangible asset balances:

	December 31,			
	2004		2003	
	(in thousands)			
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Amortized Intangible Assets:				
Noncompete agreements	\$ 455	\$ (84)	\$ —	\$ —
Trade names	550	(9)	—	—
Contractual customer relationships	<u>10,600</u>	<u>(1,458)</u>	<u>100</u>	<u>(52)</u>
Total	<u>\$11,605</u>	<u>\$ (1,551)</u>	<u>\$ 100</u>	<u>\$ (52)</u>
Unamortized Intangible Assets:				
Trade names	<u>\$ 1,830</u>		<u>\$ —</u>	

Amortized intangible assets have the following weighted average useful lives as of December 31, 2004: noncompete agreements – 3.7 years; amortizing trade names – 5 years; and contractual customer relationships – 6.4 years.

Amortization expense was approximately \$1.5 million and \$26,000 for years ended December 31, 2004 and 2003, respectively. Estimated annual amortization expense for the next 5 years is: 2005 - \$2.2 million; 2006 – \$2.1 million; 2007 - \$1.4 million; 2008 - \$1.3 million and 2009 - \$1.2 million.

The changes in the carrying amount of excess of cost over net assets acquired for the year ended December 31, 2004 are as follows:

	(in thousands)			
	Hospital Rehabilitation Services	Contract Therapy	Healthcare Management Consulting	Total
Balance at December 31, 2003	\$ 35,739	\$ 12,990	\$ —	\$ 48,729
Acquisitions	<u>7,136</u>	<u>8,331</u>	<u>4,144</u>	<u>19,611</u>
Balance at December 31, 2004	<u>\$ 42,875</u>	<u>\$ 21,321</u>	<u>\$ 4,144</u>	<u>\$ 68,340</u>

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(7) **Business Combinations**

A key component of the Company's strategy is to aggressively pursue growth opportunities by acquiring businesses that enable us to fill in service gaps within our target markets, increase our presence in certain markets and supplement our existing businesses. During 2004, as further discussed below, the Company acquired four businesses that met these strategic goals.

On February 2, 2004, the Company purchased the assets of CPR Therapies, LLC. ("CPR") for cash and \$1.4 million of subordinated promissory notes. CPR, headquartered in Denver, Colorado, is a contract therapy services company for skilled nursing and assisted living facilities with a significant market presence in Colorado and California. CPR's annual operating revenues are approximately \$9 million. The purchase price, including estimated direct acquisition costs, of CPR has been allocated as follows (in thousands of dollars):

Equipment and leasehold improvements, net	\$ 16
Identifiable intangibles, principally trade name, customer relationships and noncompete agreements	1,660
Excess of cost over net assets acquired	<u>2,595</u>
	<u>\$ 4,271</u>

In accordance with the terms of the purchase agreement, the seller is entitled to additional earn-out consideration up to, but not exceeding, \$799,000. The payment of this earn-out is contingent upon the execution of new therapy contracts as defined in the agreement. On July 31, 2004, the first of two earn-out calculations was performed resulting in an increase to the purchase price of approximately \$159,000 and a corresponding increase to the excess of cost over net assets acquired. Any additional contingent consideration paid as a result of this contract provision will be recorded at the time the contingency is resolved.

Effective March 1, 2004, the Company purchased from Health Net, Inc. all of the outstanding common stock of American VitalCare, Inc. and its sister company, Managed Alternative Care, Inc. (collectively "VitalCare") for cash and \$3 million of subordinated promissory notes. VitalCare provides management services to hospital based specialty care units in the state of California generating annual operating revenues of approximately \$14 million. The purchase price, including estimated direct acquisition costs, of VitalCare has been allocated as follows (in thousands of dollars):

Accounts receivable, net of allowance	\$ 2,382
Equipment and leasehold improvements, net	39
Other long-term assets	12
Identifiable intangibles, principally trade name, customer relationships, contractual customer relationships and noncompete agreements	8,790
Excess of cost over net assets acquired	7,136
Net deferred tax liabilities	(3,157)
Accounts payable	(272)
Accrued salaries and wages	<u>(535)</u>
	<u>\$ 14,395</u>

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During the second quarter of 2004, the purchase price was adjusted based on the balances contained in the closing balance sheet of VitalCare as agreed to by the parties and was further adjusted in the fourth quarter for accounts receivable collections in accordance with the terms of the purchase agreement. These adjustments are reflected in the balances reported above. The final purchase price may be further increased or decreased for an adjustment, as defined in the agreement, related to the retention and/or termination of customer contracts for a period of time after the purchase date.

On May 3, 2004, the Company purchased the assets of Phase 2 Consulting, Inc. ("Phase 2") for cash. Phase 2, with offices in Salt Lake City, Utah and Austin, Texas is a management consulting firm to the healthcare industry with annual operating revenues of approximately \$8 million. The purchase price, including estimated direct acquisition costs, has been allocated as follows (in thousands of dollars):

Current assets	\$ 1,324
Long-term assets	100
Trade name	400
Excess of cost over net assets acquired	4,144
Accounts payable	(133)
Accrued expenses	(412)
	<u>\$ 5,423</u>

The purchase price was subject to modification based on a final settlement of the closing balance sheet. The final settled purchase price is reflected in the balances above.

John Short, Ph.D., the managing director and majority owner of Phase 2, is President and Chief Executive Officer of the Company and a member of the Company's Board of Directors.

On December 1, 2004, the Company purchased the assets of Cornerstone Rehabilitation, LLC ("Cornerstone") for cash and \$2.8 million of subordinated promissory notes. Cornerstone, headquartered in Shreveport, Louisiana, is a contract therapy services company for skilled nursing and assisted living facilities with a significant market presence in Louisiana and Texas. Cornerstone's annual operating revenues are approximately \$12 million. The purchase price, including estimated direct acquisition costs, of Cornerstone has been allocated as follows (in thousands of dollars):

Equipment and automobiles, net	\$ 330
Identifiable intangibles, principally trade name, customer relationships and noncompete agreements	2,485
Excess of cost over net assets acquired	5,736
Accrued expenses	(196)
	<u>\$ 8,355</u>

The allocation of purchase price for Cornerstone is subject to change pending the completion of the Company's valuation of tangible and intangible assets acquired. The Company does not expect any such changes to be material.

In accordance with the terms of the purchase agreement, the seller is entitled to additional earn-out consideration contingent upon the generation of operating profit from net new therapy contracts as defined in the agreement. The determination of any contingent consideration to be paid is

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to take place on the second anniversary of the purchase date. Any contingent consideration paid as a result of this contract provision will be recognized at the time the contingency is resolved.

The tax goodwill resulting from the CPR, Phase 2 and Cornerstone acquisitions is expected to be fully deductible for tax purposes.

The following pro forma information assumes the acquisitions of CPR, VitalCare, Phase 2 and Cornerstone occurred at the beginning of the fiscal years presented. This information is not necessarily indicative either of results of operations that would have occurred had the purchases actually been made at the beginning of the periods presented, or of the future results of the Company.

	<u>Year ended</u> <u>December 31, 2004</u>		<u>Year Ended</u> <u>December 31, 2003</u>	
	<u>As Reported</u>	<u>Pro Forma</u>	<u>As Reported</u>	<u>Pro Forma</u>
	(in thousands, except per share data)			
Operating revenues	\$ 383,846	\$ 400,323	\$ 539,322	\$ 583,586
Net earnings (loss)	\$ 23,181	\$ 23,917	\$ (13,699)	\$ (11,324)
Diluted net earnings (loss) per share	\$ 1.38	\$ 1.42	\$ (0.86)	\$ (0.71)

(8) Long-Term Debt

On October, 12, 2004, the Company entered into an Amended and Restated Credit Agreement with Bank of America, N.A., U.S. Bank National Association, Harris Trust and Savings Bank, National City Bank, Comerica Bank and SunTrust Bank, as participating banks in the lending group. The Amended and Restated Credit Agreement is an expandable \$90 million, five-year revolving credit facility that replaces the former \$125 million Credit Agreement, dated as of August 29, 2000, which was scheduled to expire in August 2005. The new revolving credit facility is expandable to \$125 million upon the Company's notice to the lending group, subject to continuing compliance by the Company with the terms of the Amended and Restated Credit Agreement. As a result of replacing the August 29, 2000 Credit Agreement prior to its termination date, the Company expensed approximately \$140,000 of deferred loan origination costs that had been amortizing over the life of the line of credit.

The Amended and Restated Credit Agreement contains certain administrative covenants that are ordinary and customary for similar credit facilities. The credit facility also contains financial covenants, including requirements for the Company to comply on a consolidated basis with a maximum ratio of senior funded debt to earnings before interest, taxes, depreciation and amortization (EBITDA), a maximum ratio of total funded debt to EBITDA, a minimum ratio of adjusted EBITDA to fixed charges and a minimum level of net worth. Borrowings under the credit facility are secured primarily by the Company's assets and future income and profits.

The annual commitment fees and interest rates to be charged in connection with the credit facility and any outstanding principal balance are variable based on the Company's consolidated leverage ratios. The interest rates are set based on either a base rate plus 0.50% to 1.25% or a Eurodollar rate plus 1.50% to 2.25%. The base rate is the higher of the Federal Funds Rate plus .50% or the prime rate. The Eurodollar rate is defined as (a) the British Banker's Association LIBOR Rate divided by (b) 1 minus the Eurodollar Reserve Percentage. The range of commitment fee rates the Company pays on the unused portion of the line of credit is 0.375% to 0.50%.

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The average outstanding borrowings under the revolving credit facilities for 2004, 2003 and 2002 were \$0, \$0 and \$0.2 million. As of December 31, 2004 and 2003 there was no balance outstanding on the revolving credit facility.

Interest paid for 2004, 2003 and 2002 was \$0.7 million, \$0.5 million and \$0.8 million, respectively. Included in the interest paid amounts are commitment fees on the unused portion of the revolving credit facility of \$0.3 million, \$0.5 million and \$0.6 million for 2004, 2003 and 2002, respectively.

The Company has a \$4.2 million letter of credit and a \$4.2 million promissory note issued to its workers compensation carrier as collateral for reimbursement of claims. The Company also has \$5.8 million of letters of credit issued to its professional and general liability insurance carrier for collateral for reimbursement of claims. The letters of credit reduce the amount the Company may borrow under the line of credit. The promissory note is not recorded as a liability on the consolidated balance sheet as it only becomes payable upon an event of default as defined in the security agreement with the workers compensation carrier.

As part of the purchases of CPR, VitalCare, and Cornerstone, the Company issued long-term subordinated promissory notes to the respective selling parties. In the case of CPR, the Company issued a promissory note with a face value of \$1.4 million and a stated interest rate of 8%. Principal is due in eight equal quarterly installments that started on May 1, 2004 along with accrued but unpaid interest. In accordance with the earn-out provisions of the CPR purchase agreement, the Company incurred an additional liability in the amount of approximately \$159,000 as a purchase price adjustment. The interest rate on the earn-out is 8% per annum. Principal and interest will be paid in 24 equal monthly installments beginning February 28, 2005. On December 31, 2004, the remaining aggregate principal balance on the notes was \$1.1 million.

In the VitalCare acquisition, the Company issued a promissory note with a face value of \$3 million and a stated interest rate of 7%. The principal balance and all remaining interest are payable in full on August 31, 2005.

In connection with the Cornerstone acquisition, the Company issued subordinated promissory notes with an aggregate face value of \$2.8 million and a stated interest rate of 6%. Principal on the notes is payable in eight equal quarterly installments of \$234,500 starting on January 1, 2005. After the quarterly installments, the remaining unpaid principal balance is due and payable on December 1, 2006. Each payment of principal will be accompanied by payment of accrued but unpaid interest to the date of payment.

(9) Stockholders' Equity

During the third quarter of 2002, the Company repurchased 1,700,000 shares of its common stock at a cost of \$36.9 million. These shares are presented as treasury stock in the Company's consolidated balance sheet.

The Company has various long-term performance plans for the benefit of employees and nonemployee directors. Under the plans, employees may be granted incentive stock options or nonqualified stock options and nonemployee directors may be granted nonqualified stock options. The plans also provide for the granting of stock appreciation rights, restricted stock, performance awards, or stock units. Stock options may be granted for a term not to exceed 10 years and must be

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granted within 10 years from the adoption of the respective plan. The exercise price of all stock options must be at least equal to the fair market value of the shares on the date of grant. Except for options granted to nonemployee directors that become fully exercisable after six months, substantially all remaining stock options become fully exercisable after four years from date of grant. At December 31, 2004, 2003 and 2002, a total of 1,109,128, 1,137,646 and 1,058,270 shares, respectively, were available for future issuance under the plans.

A summary of the status of the Company's stock option plans as of December 31, 2004, 2003 and 2002, and changes during the years then ended is presented below:

	2004		2003		2002	
	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price	Shares	Weighted-Average Exercise Price
Outstanding at beginning of year	2,781,904	\$18.92	3,167,834	\$18.31	2,935,575	\$16.99
Granted	431,400	22.40	203,300	18.98	664,700	22.66
Exercised	(413,742)	8.36	(306,554)	7.36	(214,565)	6.49
Forfeited	<u>(404,757)</u>	33.52	<u>(282,676)</u>	24.68	<u>(217,876)</u>	25.66
Outstanding at end of year	<u>2,394,805</u>	\$18.90	<u>2,781,904</u>	\$18.92	<u>3,167,834</u>	\$18.31
Options exercisable at end of year	<u>1,746,155</u>		<u>1,990,029</u>		<u>2,011,184</u>	

The following table summarizes information about stock options outstanding at December 31, 2004:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding	Weighted-Average Remaining Contractual Life	Weighted-Average Exercise Price	Number Exercisable	Weighted-Average Exercise Price
\$ 4.70 – 9.40	722,382	2.3 years	\$ 8.33	722,382	\$ 8.33
9.40 – 14.10	345,600	3.7	11.65	341,850	11.63
14.10 – 18.80	21,500	8.6	17.71	14,000	17.98
18.80 – 23.50	797,100	8.3	21.62	227,950	21.43
23.50 – 28.20	130,000	7.9	24.96	94,500	24.91
28.20 – 32.90	7,500	5.3	29.50	5,000	29.63
32.90 – 37.60	142,100	5.4	34.00	142,100	34.00
37.60 – 42.30	181,416	5.2	39.80	151,166	39.76
42.30 – 47.00	<u>47,207</u>	1.4	44.06	<u>47,207</u>	44.06
	<u>2,394,805</u>	5.3	\$ 18.90	<u>1,746,155</u>	\$ 17.50

The Company has a stockholder rights plan pursuant to which preferred stock purchase rights were distributed as a dividend on each share of the Company's outstanding common stock. Each right, when exercisable, will entitle the holders to purchase one one-hundredth of a share of series B junior participating preferred stock of the Company at an initial exercise price of \$150.00 per one one-hundredth of a share.

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The rights are not exercisable or transferable until a person or affiliated group acquires beneficial ownership of 20% or more of the Company's common stock or commences a tender or exchange offer for 20% or more of the stock, without the approval of the board of directors. In the event that a person or group acquires 20% or more of the Company's stock or if the Company or a substantial portion of the Company's assets or earning power is acquired by another entity, each right will convert into the right to purchase shares of the Company's or the acquiring entity's stock, at the then-current exercise price of the right, having a value at the time equal to twice the exercise price.

The series B preferred stock is non-redeemable and junior of any other series of preferred stock that the Company may issue in the future. Each share of series B preferred stock, upon issuance, will have a preferential dividend in the amount equal to the greater of \$1.00 per share or 100 times the dividend declared per share on the Company's common stock. In the event of a liquidation of the Company, the series B preferred stock will receive a preferred liquidation payment equal to the greater of \$100 or 100 times the payment made on each share of the Company's common stock. Each one one-hundredth of a share of series B preferred stock will have one vote on all matters submitted to the stockholders and will vote together as a single class with the Company's common stock.

(10) Earnings per Share

The following table sets forth the computation of basic and diluted earnings (loss) per share:

Numerator:	Year Ended December 31,		
	2004	2003	2002
	(in thousands, except per share data)		
Numerator for basic and diluted earnings per share – earnings (loss) available to common stockholders (net earnings (loss))	<u>\$ 23,181</u>	<u>\$ (13,699)</u>	<u>\$ 24,395</u>
Denominator:			
Denominator for basic earnings (loss) per share – weighted-average shares outstanding	16,292	16,000	16,833
Effect of dilutive securities:			
Stock options	<u>543</u>	<u>—</u>	<u>809</u>
Denominator for diluted earnings (loss) per share – adjusted weighted-average shares and assumed conversions	<u>16,835</u>	<u>16,000</u>	<u>17,642</u>
Basic earnings (loss) per share	<u>\$ 1.42</u>	<u>\$ (0.86)</u>	<u>\$ 1.45</u>
Diluted earnings (loss) per share	<u>\$ 1.38</u>	<u>\$ (0.86)</u>	<u>\$ 1.38</u>

In 2003, the effect of stock options was antidilutive because of the Company's net loss position.

(11) Employee Benefits

The Company has an Employee Savings Plan, which is a defined contribution plan qualified under Section 401(k) of the Internal Revenue Code, for the benefit of its eligible employees. Effective June 1, 2004, the Company changed the plan eligibility requirements to allow all employees who are at least 21 years of age to immediately participate in the plan. Prior to June 1, 2004,

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employees who had attained the age of 21 and completed 12 consecutive months of employment with a minimum of 1,000 hours worked were eligible to participate in the plan. Each participant may contribute from 2% to 20% of his or her annual compensation to the plan subject to limitations on the highly compensated employees to ensure the plan is nondiscriminatory. Contributions made by the Company to the Employee Savings Plan are at rates of up to 50% of the first 4% of employee contributions. Expense in connection with the Employee Savings Plan for 2004, 2003 and 2002 totaled \$1.5 million, \$1.7 million and \$1.9 million, respectively.

The Company maintains a nonqualified deferred compensation plan for certain employees. Under the plan, participants may defer up to 100% of their base cash compensation. The amounts are held by a trust in designated investments and remain the property of the Company until distribution. At December 31, 2004 and 2003, \$4.1 million and \$3.7 million, respectively, were payable under the nonqualified deferred compensation plan and approximated the value of the trust assets owned by the Company.

The Company has a Profit Sharing Plan, which is a defined contribution plan under Section 401(k) of the Internal Revenue Code, for the benefit of eligible Phase 2 employees. Phase 2 employees attaining the age of 21 and performing 1 hour of service are eligible to participate in the plan. Each participant may make elective contributions to the plan within the annual limits established by the Internal Revenue Service. The Company makes discretionary contributions to the plan. During the period from May 3, 2004 to December 31, 2004, discretionary contributions were made on the following basis: a range of \$10,000 - \$40,000 for associates and partners and 6% of wages for all other employees. During the period from May 3, 2004 to December 31, 2004, the Company made discretionary contributions in the amount of approximately \$86,000.

(12) Commitments

The Company leases office space and certain office equipment under noncancellable operating leases. Future minimum lease payments under noncancellable operating leases, as of December 31, 2004, were as follows:

2005	\$ 2,705
2006	2,506
2007	1,954
2008	524
2009	407
Thereafter	<u>807</u>
Total	<u>\$ 8,903</u>

Rent expense for 2004, 2003 and 2002 was approximately \$3.7 million, \$5.1 million and \$5.5 million, respectively.

As part of an agreement with Signature HealthCare Foundation ("Signature") we extended a \$2.0 million line of credit to Signature. At December 31, 2004, Signature had drawn approximately \$0.9 million against this line of credit.

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(13) Income Taxes

Income tax expense (benefit) consist of the following:

	<u>Year Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
		(in thousands)	
Federal - current	\$ 10,199	\$ 12,556	\$ 6,918
Federal - deferred	4,390	(13,980)	6,265
State	<u>2,460</u>	<u>(185)</u>	<u>1,771</u>
	<u>\$ 17,049</u>	<u>\$ (1,609)</u>	<u>\$14,954</u>

A reconciliation between expected income taxes, computed by applying the statutory Federal income tax rate of 35% to earnings before income taxes, and actual income tax is as follows:

	<u>Year Ended December 31,</u>		
	<u>2004</u>	<u>2003</u>	<u>2002</u>
		(in thousands)	
Expected income taxes (benefit)	\$ 14,336	\$ (5,358)	\$13,773
Tax effect of interest income from municipal bond obligations exempt from Federal taxation	(121)	(18)	(29)
State income taxes, net of Federal income tax benefit	1,599	(120)	790
Non deductible goodwill related to net assets held for sale	1,098	3,406	—
Other, net	<u>137</u>	<u>481</u>	<u>420</u>
	<u>\$ 17,049</u>	<u>\$ (1,609)</u>	<u>\$14,954</u>

The tax effects of temporary differences that give rise to the deferred tax assets and liabilities are as follows:

	<u>December 31,</u>	
	<u>2004</u>	<u>2003</u>
	(in thousands)	
Deferred tax assets:		
Allowance for doubtful accounts	\$ 1,961	\$ 1,890
Accrued insurance, bonus, deferred compensation and vacation expense	9,486	5,792
Loss on assets held for sale	—	12,947
Other	<u>2,368</u>	<u>2,815</u>
Total gross deferred tax assets	13,815	23,444
Valuation allowance	<u>(282)</u>	<u>—</u>
Net deferred tax assets	<u>13,533</u>	<u>23,444</u>
Deferred tax liabilities:		
Acquired goodwill and intangibles	5,041	7,145
Depreciation and amortization	3,367	2,313
Other	<u>747</u>	<u>703</u>
Total deferred tax liabilities	<u>9,155</u>	<u>10,161</u>
Net deferred tax asset	<u>\$ 4,378</u>	<u>\$13,283</u>

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The Company is required to establish a valuation allowance for deferred tax assets if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment. Based upon all of the available information, management has concluded that a valuation allowance is needed for the deferred tax asset resulting from the accumulated losses in the Company's less than majority owned affiliate due to the fact that it is considered more likely than not that the tax benefit related to the capital loss generated from the accumulated losses of the unconsolidated affiliate will not be realized in the future. For all other deferred tax assets, management has concluded that it is more likely than not that the deferred tax assets will be realized in the future.

Income taxes paid by the Company for 2004, 2003 and 2002 were \$5.6 million, \$9.6 million and \$7.5 million, respectively.

(14) Sale of Business

On December 30, 2003, we announced that we had entered into a Stock Purchase and Sale Agreement with IntelliStaf pursuant to which IntelliStaf would acquire all of the outstanding common stock of StarMed in exchange for approximately 25% of the common stock of IntelliStaf on a fully diluted basis. This transaction subsequently closed on February 2, 2004. Upon consummating the sale on February 2, 2004, the Company recorded a gain of \$485,000 as a result of adjusting the estimated costs to sell for then current information, recording a liability for the estimated fair value of the indemnification provided to IntelliStaf in accordance with the sale agreement and as a result of changes in the underlying asset and liability balances between December 31, 2003 and February 2, 2004.

In accordance with the requirements of Statement No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," the assets and liabilities of StarMed were reported on the December 31, 2003 consolidated balance sheet as assets and liabilities held for sale and were measured at their net fair value less estimated costs to sell. To state the assets and liabilities held for sale at their estimated net fair value less costs to sell, the Company recognized an impairment loss of \$43.6 million to reduce the carrying value of goodwill associated with StarMed and to accrue estimated selling costs. This impairment loss was computed in accordance with the provisions of Statements No. 142 and No. 144. The Company engaged a third party valuation firm to assist it in determining the fair value of consideration given and received in the transaction with IntelliStaf. This value, less estimated costs to sell, was compared to the carrying value of the healthcare staffing division to ascertain if any impairment existed. Because the estimated fair value less costs to sell was less than the carrying value of the staffing business, the Company performed the second step of the goodwill impairment test to determine the amount of the implied fair value of goodwill and in turn the amount of impairment. The impairment loss was recorded as a separate component of operating earnings in the consolidated statement of earnings for the year ended December 31, 2003.

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Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

The assets and liabilities of the healthcare staffing division were presented in the consolidated balance sheet as of December 31, 2003 under the captions: "Assets held for sale" and "Liabilities held for sale." The carrying amounts of the major classes of these assets and liabilities at December 31, 2003 were:

	(in thousands)
Assets:	
Cash and cash equivalents	\$ 1,550
Marketable securities, available for sale	8
Accounts receivable, net	25,921
Prepaid and other current assets	1,680
Equipment and leasehold improvements, net	3,765
Excess of cost over net assets acquired	12,891
Other long-term assets	356
Total assets held for sale	<u>\$46,171</u>
Liabilities:	
Accounts payable	\$ 85
Accrued salaries and wages	5,488
Accrued expenses	4,198
Total liabilities held for sale	<u>\$ 9,771</u>

As stated above, as part of the sale agreement, the Company indemnified IntelliStaf from certain obligations and liabilities, whether known or unknown, which arose out of the operation of StarMed prior to February 2, 2004. The Company accrued approximately \$1.1 million for this indemnification liability on the date of sale. As of December 31, 2004, the Company has approximately \$0.4 million remaining accrued for this indemnification. This liability is reported in accrued expenses on the December 31, 2004 consolidated balance sheet.

(15) Investment in Unconsolidated Affiliate

As stated in note 14, the Company sold its StarMed staffing business to IntelliStaf on February 2, 2004 in exchange for a 25% interest in IntelliStaf on a fully diluted basis. The Company uses the equity method to account for its investment in IntelliStaf and recorded its initial investment at its fair value of \$40 million, as determined by a third party valuation firm. A summary of the results of operations for the eleven month period from February 2, 2004 to December 31, 2004 and financial position as of December 31, 2004 follows:

	Period from February 2, 2004 to December 31, 2004 (in thousands)
Net operating revenues	\$ 287,041
Operating loss	(1,147)
Net loss	(2,921)

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

December 31, 2004
(in thousands)

Current assets	\$ 59,091
Noncurrent assets	<u>97,363</u>
Total assets	<u>\$ 156,454</u>
Current liabilities	\$ 29,463
Noncurrent liabilities	<u>40,215</u>
Total liabilities	<u>\$ 69,678</u>

The value of the Company's investment in IntelliStaf at the transaction date exceeded its share of the book value of IntelliStaf's stockholders' equity by approximately \$17.8 million. This excess has been accounted for as excess cost over net assets acquired (although reported as a component of investment in unconsolidated affiliate) and is reviewed for impairment in accordance with the terms of APB Opinion No. 18, "The Equity Method of Accounting for Investments in Common Stock." To comply with the provisions of APB 18, the Company must assess whether factors exist that may indicate a decrease in the value of the investment has occurred that is other than temporary. During 2004, IntelliStaf incurred operating losses and the healthcare staffing industry as a whole continued a cyclical downturn. Accordingly, the Company concluded that an assessment was warranted to determine whether an other than temporary loss of value in the investment had occurred. The Company performed this assessment using several valuation techniques including discounted cash flows and multiples of earnings, revenues and cash flows. Additionally, the Company reviewed qualitative and quantitative evidence, both positive and negative, to assess whether a decline in value, if any, was other than temporary. Based on this analysis, the Company concluded there has not been an other than temporary decline in the value of its equity investment in IntelliStaf and no adjustment has been made to the carrying value of our investment at December 31, 2004. The Company will continue to monitor the valuation of its investment in IntelliStaf and will update its analysis as circumstances warrant.

(16) Restructuring Costs

On July 30, 2003, the Company announced a comprehensive multifaceted restructuring program to return the Company to growth and improved profitability. As a result of the restructuring plan, the Company recognized a pre-tax restructuring expense of \$1.3 million for severance, outplacement and exit costs.

As reported in note 14, the Company sold its StarMed staffing division to IntelliStaf on February 2, 2004. In connection with this sale, the Company initiated a series of restructuring activities to reduce the cost of corporate overhead that had previously been absorbed by the staffing division. These activities included the elimination of approximately 40 positions, exiting a portion of leased office space at the Company's corporate headquarters and the write-off of certain abandoned leasehold improvements associated with the office space consolidation. In addition, the Company modified the term of the stock options of certain StarMed employees to allow them additional time to exercise vested options after leaving the employment of the Company. This action triggered a new measurement date for the modified options. The corresponding expense of \$114,000 has been included in the severance component of the restructuring charge. As a result of these actions, the Company recorded a pre-tax restructuring charge in the first quarter of 2004 of approximately \$1.7 million.

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

During the second quarter of 2004, the Company reassessed the restructuring reserve remaining related to the actions taken during the third quarter of 2003 and determined that the reserve for severance costs was in excess of the remaining estimated costs. Accordingly, approximately \$51,000 of the reserve was reversed to income. Additionally, the Company determined that the reserve remaining for lease exit costs was approximately \$50,000 less than the remaining expected costs. A portion of the excess severance cost reserve was reclassified to the lease exit cost reserve.

The following table summarizes the activity for 2004 and 2003 with respect to these restructuring activities:

	(dollars in thousands)			
	<u>Severance</u>	<u>Exit Costs</u>	<u>Leasehold Improvement Write-off</u>	<u>Total</u>
Restructuring charge – 2003	\$ 1,094	\$ 192	\$ —	\$1,286
Cash payments	(743)	(47)	—	(790)
Balance at December 31, 2003	351	145	—	496
Restructuring charge – 2004	736	520	359	1,615
Reclassification	(50)	50	—	—
Cash payments and non-cash utilization	(1,037)	(214)	(359)	(1,610)
Balance at December 31, 2004	<u>\$ —</u>	<u>\$ 501</u>	<u>\$ —</u>	<u>\$ 501</u>

(17) Related Party Transactions

Beginning in the third quarter of 2003, the Company retained a software vendor for various computer related activities. John H. Short, President and Chief Executive Officer and a director of the Company and Theodore M. Wight, a director of the Company, are also directors of the software company. Messrs. Wight and Short and their affiliated entities own 27.3% and 5.5% of the fully diluted capitalization of the software company, respectively. The Company paid the software vendor approximately \$330,000 and \$245,000 in 2004 and 2003, respectively. The Company continues to utilize the software vendor for website hosting services at an approximate annual cost of \$73,000. This contract is cancelable upon 60 days notice.

Prior to the Company's acquisition of Phase 2 on May 3, 2004, Phase 2 entered into a joint marketing arrangement with the aforementioned software vendor. This agreement remains in force.

During 2003, the Company entered into an agreement with Phase 2 to provide the Company with management, consulting and advisory services, including having John H. Short, Ph.D., the managing director of Phase 2 and a member of the Company's Board of Directors, serve as Interim President and Chief Executive Officer of the Company. A monthly consulting fee of \$55,000 was paid to Phase 2 during the term of the agreement plus reimbursement of business expenses. In addition, Phase 2 was entitled to an incentive fee based on predetermined performance standards. On May 3, 2004, the Company acquired Phase 2 and elected Dr. Short as President and Chief Executive Officer of the Company. The advisory services agreement with Phase 2 was terminated at that time. The Company incurred approximately \$505,000 and \$680,000 of expense related to this agreement in 2004 and 2003, respectively.

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

Prior to the Company's acquisition of Phase 2 on May 3, 2004, the Company engaged Phase 2 for several consulting projects for services ranging from long-term information technology strategy, staffing analysis and acquisition target analysis, separate from the agreement described above. The total cost of these projects, which were paid in full, was approximately \$75,000.

As a result of Dr. Short's relationship to Phase 2, the terms and conditions of the acquisition agreement between the Company and Phase 2 were negotiated on behalf of the Company by the independent members of the Board of Directors. The independent board members retained an independent financial advisor to assist them during this process.

In accordance with the terms of the Transition Services Agreement between the Company and IntelliStaf, the Company agreed to provide certain accounting and back-office services to IntelliStaf until such time as those activities were fully integrated by IntelliStaf. These services are being billed at cost. During the period from February 2, 2004, to December 31, 2004, the Company performed services under this agreement with an aggregate cost of approximately \$1.5 million. These costs have been netted against reimbursements from IntelliStaf in the Company's statements of earnings.

During the period from May 3, 2004 to December 31, 2004, the Company purchased air transportation services from 55JS Limited, Co. in the amount of approximately \$190,000. 55JS Limited, Co. is owned by the Company's President and Chief Executive Officer, John Short. The air transportation services are billed to the Company, at cost, for hourly usage of 55JS's plane for Company business.

During the third quarter of 2004, the management of Phase 2 had a senior management retreat at the Diamond D Ranch. The Diamond D Ranch is 25% owned by John Short. The total cost of the retreat was approximately \$40,000. This entire amount was pre-funded by Phase 2 prior to the Company's acquisition of Phase 2 on May 3, 2004. The pre-funded balance was reported as a current asset on the closing balance sheet of Phase 2.

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

(18) Industry Segment Information

Prior to February 2, 2004, when the Company sold its healthcare staffing division, the Company operated in two business segments that were managed separately based on fundamental differences in operations: program management services and healthcare staffing services. Program management includes hospital rehabilitation services (including inpatient acute rehabilitation and skilled nursing units and outpatient therapy programs) and contract therapy programs. On May 3, 2004, with the acquisition of Phase 2 Consulting, the Company added a new segment – healthcare management consulting. Virtually all of the Company's services are provided in the United States. Summarized information about the Company's operations in each industry segment is as follows:

	Revenues from Unaffiliated Customers			Operating Earnings (Loss)		
	(in thousands)			(in thousands)		
	2004	2003	2002	2004	2003	2002
Program management:						
Hospital rehabilitation services	\$ 190,731	\$ 185,831	\$ 179,746	\$ 33,065	\$ 33,557	\$ 32,256
Contract therapy Program	<u>171,339</u>	<u>130,847</u>	<u>105,276</u>	<u>10,208</u>	<u>5,836</u>	<u>9,124</u>
management total	362,070	316,678	285,022	43,273	39,393	41,380
Healthcare staffing	16,727	223,952	277,543	(78)	(52,503)	(1,683)
Healthcare management consulting	5,367	—	—	224	—	—
Less intercompany revenues ⁽¹⁾	(318)	(1,308)	—	N/A	N/A	N/A
Restructuring charge	<u>N/A</u>	<u>N/A</u>	<u>N/A</u>	<u>(1,615)</u>	<u>(1,286)</u>	<u>—</u>
Total	<u>\$ 383,846</u>	<u>\$ 539,322</u>	<u>\$ 562,565</u>	<u>\$ 41,804</u>	<u>\$ (14,396)</u>	<u>\$ 39,697</u>
	Depreciation and Amortization			Capital Expenditures		
	(in thousands)			(in thousands)		
	2004	2003	2002	2004	2003	2002
Program management:						
Hospital rehabilitation services	\$ 5,314	\$ 5,328	\$ 5,436	\$ 3,696	\$ 2,212	\$ 4,784
Contract therapy Program	<u>3,218</u>	<u>1,335</u>	<u>1,090</u>	<u>3,405</u>	<u>1,614</u>	<u>3,195</u>
management total	8,532	6,663	6,526	7,101	3,826	7,979
Healthcare staffing	—	1,896	1,808	—	1,511	567
Healthcare management consulting	24	—	—	41	—	—
Total	<u>\$ 8,556</u>	<u>\$ 8,559</u>	<u>\$ 8,334</u>	<u>\$ 7,142</u>	<u>\$ 5,337</u>	<u>\$ 8,546</u>

REHABCARE GROUP, INC.
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December 31, 2004, 2003 and 2002

	Total Assets			Unamortized Goodwill		
	(in thousands)			(in thousands)		
	as of December 31,			as of December 31,		
	<u>2004</u>	<u>2003</u>	<u>2002</u>	<u>2004</u>	<u>2003</u>	<u>2002</u>
Program management:						
Hospital rehabilitation services	\$ 160,240	\$ 146,016	\$ 110,354	\$ 42,875	\$ 35,739	\$ 35,739
Contract therapy Program	<u>71,923</u>	<u>41,439</u>	<u>32,625</u>	<u>21,321</u>	<u>12,990</u>	<u>12,990</u>
management total	232,163	187,455	142,979	64,196	48,729	48,729
Healthcare staffing ⁽²⁾	—	46,171	92,551	—	12,891	52,956
Healthcare management consulting	6,234	—	—	4,144	—	—
Corporate – investment in unconsolidated affiliate	<u>39,269</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>
Total	<u>\$ 277,666</u>	<u>\$ 233,626</u>	<u>\$ 235,530</u>	<u>\$ 68,340</u>	<u>\$ 61,620</u>	<u>\$ 101,685</u>

⁽¹⁾ Intercompany revenues represent sales of services, at market rates, between the Company's operating segments.

⁽²⁾ At December 31, 2003, the total assets, including unamortized goodwill, of the healthcare staffing business are reported as assets held for sale in the balance sheet. See Note 14 "Sale of Business" for further discussion.

(19) Quarterly Financial Information (Unaudited)

<u>2004</u>	Quarter Ended			
	<u>December 31</u>	<u>September 30</u>	<u>June 30</u>	<u>March 31</u>
	(in thousands, except per share data)			
Operating revenues	\$ 95,128	\$ 93,277	\$ 90,944	\$ 104,497
Operating earnings	11,385	10,725	10,203	9,491
Earnings before income taxes and equity in net loss of affiliate	11,140	10,549	9,949	9,323
Net earnings	6,297	6,075	5,703	5,106
Net earnings per common share:				
Basic	.38	.37	.35	.32
Diluted	.37	.36	.34	.31

<u>2003</u>	Quarter Ended			
	<u>December 31</u>	<u>September 30</u>	<u>June 30</u>	<u>March 31</u>
	(in thousands, except per share data)			
Operating revenues	\$129,475	\$134,962	\$136,043	\$138,842
Operating earnings (loss)	(34,541)	5,672	7,646	6,827
Earnings (loss) before income taxes	(34,941)	5,538	7,439	6,656
Net earnings (loss)	(25,523)	3,323	4,457	4,044
Net earnings (loss) per common share:				
Basic	(1.58)	.21	.28	.26
Diluted	(1.58)	.20	.27	.25

(20) Recently Issued Accounting Pronouncements

In December 2004, the Financial Accounting Standards Board enacted Statement of Financial Accounting Standards No. 123 – revised 2004, “Share-Based Payment” (“Statement 123R”) which replaces Statement of Financial Accounting Standards No. 123, “Accounting for Stock-Based Compensation” and supersedes APB Opinion No. 25, “Accounting for Stock Issued to Employees.” Statement 123R requires the measurement of all share-based payments to employees using a fair value based method and the recognition of such fair value as expense in our consolidated statements of earnings. The provisions of Statement 123R are effective for fiscal periods beginning after June 15, 2005. Accordingly adoption of this standard is required for the Company’s third fiscal period in 2005, earlier adoption is encouraged. If the Company was to adopt the provisions of Statement 123R on January 1, 2005, based on current estimates, the Company would recognize equity compensation expense, net of tax benefits, of between \$2.5 to \$3.0 million in 2005. This estimate is based on continuing to expense amounts computed under the provisions of Statement 123 for options granted prior to the adoption of Statement 123R and an estimate of the expense that will be recognized for new options that the Company expects to grant during 2005. This estimate is subject to change based on the actual grants of stock options in 2005 and the fair value of those stock options as determined on the date of grant.

In December 2004, the Financial Accounting Standards Board enacted Statement of Financial Accounting Standards No. 153, “Exchanges of Nonmonetary Assets – An Amendment of APB Opinion No. 29, Accounting for Nonmonetary Transactions (“Statement 153”). Statement 153 eliminates the exception from fair value measurement for nonmonetary exchanges of similar productive assets in paragraph 21(b) of APB Opinion No. 29, “Accounting for Nonmonetary Transactions,” and replaces it with an exception for exchanges that do not have commercial substance. Statement 153 specifies that a nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. Statement 153 is effective for fiscal periods beginning after June 15, 2005. The Company is currently evaluating the effect that the adoption of Statement 153 will have on its consolidated results and financial condition but it is not expected to have a material impact.

(21) Contingencies

A derivative lawsuit is pending in the Circuit Court of St. Louis County, Missouri against the Company and certain of its former and current directors and is based upon alleged breaches of fiduciary duties by the named directors associated with alleged violations of the federal securities law. We have recently been informed by the attorneys for the derivative plaintiff that they intend to request a hearing in the state case for the purpose of obtaining a scheduling order on discovery.

In July 2003, a former independent contractor of the Company and a former Baxter County Regional Hospital physical therapist filed a civil action, under the qui tam and whistleblower provisions of the False Claims Act, in the United States District Court for the Eastern District of Arkansas. The plaintiffs seek back pay, civil penalties, treble damages, and special damages from the Company and Baxter. The allegations contained in the suit relate to the proper clinical diagnoses, for Medicare reimbursement purposes, of patients treated at the hospital’s acute rehabilitation unit, for which Baxter received reimbursement in excess of \$5,000,000. The plaintiffs filed the original action on August 21, 2000, under seal. After an investigation by the United States Department of Justice, on June 3, 2003, the government declined to intervene and the seal was lifted. The plaintiffs filed an amended complaint, and the Company and Baxter were served and notified of the civil action on July 15, 2003. The Company and Baxter also initiated an internal and external audit that concluded

REHABCARE GROUP, INC.
Notes to Consolidated Financial Statements (Continued)
December 31, 2004, 2003 and 2002

the allegations were unfounded and that the Company and Baxter were in compliance with Medicare regulations. The Company has agreed to indemnify Baxter for all fees and expenses on all counts arising out of the action except for the whistleblower count brought by Baxter's therapist. The Company and Baxter both filed separate motions to dismiss the action. The Court denied Baxter's motion to dismiss, but granted the Company's motion to dismiss with respect to the individual claim under the whistleblower provisions of the False Claims Act but not the other claims against the Company under the False Claims Act. The parties are currently engaged in discovery with respect to the remaining claims.

The Wage and Hour Division of the United States Department of Labor has been conducting an investigation of the Company's former staffing division. The investigation is focused on minimum wage and overtime compensation of employees who worked as on-call coordinators. After a review by the Company of the staffing division's wage and overtime practices with respect to office and field staff employees who also work on-call shifts, the Company and the Department of Labor have reached an agreement with respect to the payment by the Company of approximately \$150,000 in the aggregate to these employees. Each employee will be sent a check, which if cashed, will release his or her claim under the Fair Labor Standards Act (but not any state law claims) for the period reviewed. These employees can also elect not to cash the check and file suit individually.

Several federal lawsuits have been filed by certain on-call, recruiting and staffing coordinators seeking overtime compensation and related damages under both federal and state law. These individuals were employed by the Company's former staffing division. Three of these cases have been consolidated in the United States District Court for the Central District of California. The individuals sought to bring a collective or class action on behalf of all similarly situated persons. On January 3, 2005, the court granted plaintiffs' motion to send notice of collective action to present and former staffing division employees although the court did not specify the exact group of employees to which the notice should be directed. At the same time, the court denied the plaintiffs' request to proceed as class action under the California state law claims. Upon entry of the order allowing notices of collective action to be sent and the actual mailing of the notices, the employees to which the notices are directed will have the opportunity to opt into the case for claims dating back two years (three years if a willful violation is proven) from the date the employee files a consent to join the case. Plaintiffs' counsel has informed the Company that it intends to file a separate state court class action reasserting the California state law claims, but the Company has no knowledge of such suit at this time.

In addition to the above matters, the Company is a party to a number of other claims and lawsuits. While these actions are being contested, the outcome of individual matters is not predictable with assurance. From time to time, and depending upon the particular facts and circumstances, the Company may be subject to indemnification obligations under the Company's contracts with its hospital and healthcare facility clients relating to these matters. The Company does not believe that any liability resulting from any of the above matters, after taking into consideration the Company's insurance coverage and amounts already provided for, will have a material adverse effect on the Company's consolidated financial position, cash flows or liquidity. However, such matters could have a material effect on results of operations in a particular quarter or fiscal year as they develop or as new issues are identified.

**ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS
ON ACCOUNTING AND FINANCIAL DISCLOSURE**

Not applicable.

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Controls and Procedures

Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities and Exchange Act of 1934. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures as of December 31, 2004 were effective to ensure that information required to be disclosed by the Company in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission's rules and forms.

Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. Under the supervision and with the participation of our management, including the Chief Executive Officer and the Chief Financial Officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting as of December 31, 2004. All internal control systems have inherent limitations, including the possibility of circumvention and overriding the control. Accordingly, even effective internal control can provide only reasonable assurance as to the reliability of financial statement preparation and presentation. Further, because of changes in conditions, the effectiveness of internal control may vary over time.

In making its evaluation, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in *Internal Control-Integrated Framework*. Based upon this evaluation, our management has concluded that our internal control over financial reporting as of December 31, 2004 is effective.

In its evaluation of our internal control over financial reporting, management has excluded the recent acquisitions of American VitalCare, Inc. (revenues of \$11.1 million and operating earnings of \$1.0 million), Phase 2 Consulting, Inc. (revenues of \$5.4 million and operating earnings of \$0.5 million) and Cornerstone Rehabilitation, LLC (revenues of \$1.0 million and operating earnings of \$0.1 million), each of which was acquired in a purchase acquisition during the past year.

Our independent registered public accounting firm, KPMG LLP, has audited management's evaluation of the effectiveness of our internal control over financial reporting, as stated in its report which is included herein.

Report of Independent Registered Public Accounting Firm
on Internal Control Over Financial Reporting

The Board of Directors
RehabCare Group, Inc.:

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that RehabCare Group, Inc. and subsidiaries (the Company) maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

In our opinion, management's assessment that RehabCare Group, Inc. maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Also, in our opinion, RehabCare Group, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on criteria established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

RehabCare Group, Inc. excluded the recent acquisitions of American VitalCare, Inc. (revenues of \$11.1 million and operating earnings of \$1.0 million), Phase 2 Consulting, Inc. (revenues of \$5.4 million and operating earnings of \$0.5 million) and Cornerstone Rehabilitation, LLC (revenues of \$1.0 million and operating earnings of \$0.1 million), each of which was acquired in a purchase acquisition during the past year. Our audit of internal control over financial reporting of RehabCare Group, Inc. also excluded an evaluation of the internal control over financial reporting of American VitalCare, Inc., Phase 2 Consulting, Inc. and Cornerstone Rehabilitation, LLC.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of RehabCare Group, Inc. and subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of earnings, stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2004, and our report dated March 16, 2005 expressed an unqualified opinion on those consolidated financial statements.

KPMG LLP

St. Louis, Missouri
March 16, 2005

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

Certain information regarding our directors and executive officers is included in our Proxy Statement for the 2005 Annual Meeting of Stockholders under the captions “Item 1 – Election of Directors” and “Compliance with Section 16(a) of the Securities Exchange Act of 1934” and is incorporated herein by reference.

The following table sets forth the name, age and position of each of our executive officers. There is no family relationship between any of the following individuals.

<u>Name</u>	<u>Age</u>	<u>Position</u>
John H. Short, Ph.D.....	60	President and Chief Executive Officer
Mark A. Bogovich.....	35	Vice President, Chief Accounting Officer
Tom E. Davis.....	55	Executive Vice President and Chief Development Officer
Vincent L. Germanese.....	53	Senior Vice President, Chief Financial Officer and Secretary
Patricia M. Henry.....	52	Executive Vice President, Traditional Business

The following paragraphs contain biographical information about our executive officers.

John H. Short, Ph.D. has been President and Chief Executive Officer since May 2004, having served as Interim President and Chief Executive Officer since June 2003 and a director of the company since 1991. Prior to May 2004, Dr. Short was the managing partner of Phase 2 Consulting, Inc., a healthcare management consulting firm, for more than 18 years.

Mark A. Bogovich has been Vice President and Chief Accounting Officer of the Company since September 2003. Mr. Bogovich joined the Company in March of 2000 and served most recently as Vice President Finance, contract therapy division.

Tom E. Davis has been Executive Vice President and Chief Development Officer since September 2004, having served most recently as President of our hospital rehabilitation services division since January 1998. Mr. Davis joined the Company in January 1997 as Senior Vice President, Operations.

Vincent L. Germanese, CPA, has been Senior Vice President, Chief Financial Officer and Secretary of the Company since November 2002. Prior to joining the Company, Mr. Germanese was Vice President of Cap Gemini Ernst & Young and partner at Ernst & Young for more than five years.

Patricia M. Henry has been Executive Vice President, Traditional Business since September 2004, having served most recently as President of our contract therapy division since November 2001. Ms. Henry joined the Company in October 1998 and served most recently as Senior Vice President of Operations, Contract Therapy Services.

The Company has adopted a Code of Ethics that applies to its principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions. The Code of Ethics is available through the Company’s web site at www.rehabcare.com.

During 2004, the Company submitted a Section 12(a) CEO certification to the New York Stock Exchange as required by the Exchange’s corporate governance rules.

ITEM 11. EXECUTIVE COMPENSATION

Information regarding executive compensation is included in our Proxy Statement for the 2005 Annual Meeting of Stockholders under the captions "Compensation of Executive Officers", and "Section 16(a) Beneficial Ownership Reporting Compliance" and is incorporated herein by reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

Information regarding security ownership of certain beneficial owners and management is included in our Proxy Statement for the 2005 Annual Meeting of Stockholders under the captions "Voting Securities and Principal Holders Thereof" and "Security Ownership by Management" and is incorporated herein by reference.

The following table provides information as of fiscal year ended December 31, 2004 with respect to the shares of common stock that may be issued under our existing equity compensation plans:

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	2,394,805	\$18.90	1,109,128
Equity compensation plans not approved by security holders	-	-	-
Total	2,394,805	\$18.90	1,109,128

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Beginning in the third quarter of 2003, the Company retained a software vendor for various computer related activities. John H. Short, President and Chief Executive Officer and a director of the Company and Theodore M. Wight, a director of the Company, are also directors of the software company. Messrs. Wight and Short and their affiliated entities own 27.3% and 5.5% of the fully diluted capitalization of the software company, respectively. The Company paid the software vendor approximately \$330,000 and \$245,000 in 2004 and 2003, respectively. The Company continues to utilize the software vendor for website hosting services at an approximate annual cost of \$73,000. This contract is cancelable upon 60 days notice.

Prior to the Company's acquisition of Phase 2 on May 3, 2004, Phase 2 entered into a joint marketing arrangement with the aforementioned software vendor. This agreement remains in force.

During 2003, the Company entered into an agreement with Phase 2. Per the terms of the agreement, Phase 2 provided the Company with management, consulting and advisory services, including having John H. Short, Ph.D., the managing director of Phase 2 and a member of the Company's Board of Directors, serve as Interim President and Chief Executive Officer of the Company. A monthly consulting fee of \$55,000 was paid to Phase 2 during the term of the agreement.

plus reimbursement of business expenses. In addition, Phase 2 was entitled to an incentive fee based on predetermined performance standards. On May 3, 2004, the Company acquired Phase 2 and elected Dr. Short as President and Chief Executive Officer of the Company. The advisory services agreement with Phase 2 was terminated at that time. The Company incurred approximately \$505,000 and \$680,000 of expense related to this agreement in 2004 and 2003, respectively.

Prior to the Company's acquisition of Phase 2 on May 3, 2004, the Company engaged Phase 2 for several consulting projects for services ranging from long-term information technology strategy, staffing analysis and acquisition target analysis, separate from the agreement described above. The total cost of these projects, which were paid in full, was approximately \$75,000.

As a result of Dr. Short's relationship to Phase 2, the terms and conditions of the acquisition agreement between the Company and Phase 2 were negotiated on behalf of the Company by the independent members of the Board of Directors. The independent board members retained an independent financial advisor to assist them during this process.

In accordance with the terms of the Transition Services Agreement between the Company and IntelliStaf, the Company agreed to provide certain accounting and back-office services to IntelliStaf until such time as those activities were fully integrated by IntelliStaf. These services are being billed at cost. During the period from February 2, 2004, to December 31, 2004, the Company performed services under this agreement with an aggregate cost of approximately \$1.5 million. These costs have been netted against reimbursements from IntelliStaf in the Company's statements of earnings.

During the period from May 3, 2004 to December 31, 2004, the Company purchased air transportation services from 55JS Limited, Co. in the amount of approximately \$190,000. 55JS Limited, Co. is owned by the Company's President and Chief Executive Officer, John Short. The air transportation services are billed to the Company, at cost, for hourly usage of 55JS's plane for Company business.

During the third quarter of 2004, the management of Phase 2 had a senior management retreat at the Diamond D Ranch. The Diamond D Ranch is 25% owned by John Short. The total cost of the retreat was approximately \$40,000. This entire amount was pre-funded by Phase 2 prior to the Company's acquisition of Phase 2 on May 3, 2004. The pre-funded balance was reported as a current asset on the closing balance sheet of Phase 2.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information regarding principal accountant fees and services is included in our Proxy Statement for the 2005 Annual Meeting of Stockholders under the caption "Ratification of Appointment of Independent Auditors" and is incorporated herein by reference.

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a) The following documents are filed as part of this Annual Report on Form 10-K:

(1) Financial Statements

Report of Independent Registered Public Accounting Firm

Consolidated Balance Sheets as of December 31, 2004 and 2003

Consolidated Statements of Earnings for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Stockholders' Equity for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Cash Flows for the years ended December 31, 2004, 2003 and 2002

Notes to Consolidated Financial Statements

(2) Financial Statement Schedules:

None

(3) Exhibits:

See Exhibit Index on page 77 of this Annual Report on Form 10-K.

SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 16, 2005

REHABCARE GROUP, INC.
(Registrant)

By: /s/ JOHN H. SHORT
John H. Short
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the date indicated.

<u>Signature</u>	<u>Title</u>	<u>Dated</u>
<u>/s/ JOHN H. SHORT</u> John H. Short (Principal Executive Officer)	President, Chief Executive Officer and Director	March 16, 2005
<u>/s/ VINCENT L. GERMANESE</u> Vincent L. Germanese (Principal Financial Officer)	Senior Vice President, Chief Financial Officer and Secretary	March 16, 2005
<u>/s/ MARK A. BOGOVICH</u> Mark A. Bogovich (Principal Accounting Officer)	Vice President and Chief Accounting Officer	March 16, 2005
<u>/s/ WILLIAM G. ANDERSON</u> William G. Anderson	Director	March 16, 2005
<u>/s/ C. R. HOLMAN</u> C. R. Holman	Director	March 16, 2005
<u>/s/ H. EDWIN TRUSHEIM</u> H. Edwin Trusheim	Director	March 16, 2005
<u>/s/ COLLEEN CONWAY-WELCH</u> Colleen Conway-Welch	Director	March 16, 2005
<u>/s/ THEODORE M. WIGHT</u> Theodore M. Wight	Director	March 16, 2005

EXHIBIT INDEX

- 3.1 Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Registrant's Registration Statement on Form S-1, dated May 9, 1991 [Registration No. 33-40467], and incorporated herein by reference)
- 3.2 Certificate of Amendment of Certificate of Incorporation (filed as Exhibit 3.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended May 31, 1995 and incorporated herein by reference)
- 3.3 Amended and Restated Bylaws (filed as Exhibit 3.3 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002 and incorporated herein by reference)
- 4.1 Rights Agreement, dated August 28, 2002, by and between the Registrant and Computershare Trust Company, Inc. (filed as Exhibit 1 to the Registrant's Registration Statement on Form 8-A filed September 5, 2002 and incorporated herein by reference)
- 10.1 1987 Incentive Stock Option and 1987 Nonstatutory Stock Option Plans (filed as Exhibit 10.1 to the Registrant's Registration Statement on Form S-1, dated May 9, 1991 [Registration No. 33-40467], and incorporated herein by reference) *
- 10.2 Form of Stock Option Agreement (filed as Exhibit 10.2 to the Registrant's Registration Statement on Form S-1, dated May 9, 1991 [Registration No. 33-40467], and incorporated herein by reference) *
- 10.3 Consulting Arrangement with Phase II Consulting, LLC (filed as Exhibit 10.1 to the Registrant's Quarterly Report on form 10-Q for the quarter ended June 30, 2003 and incorporated herein by reference) *
- 10.4 Consulting Arrangement with Alan C. Henderson (filed as Exhibit 10.2 to the Registrant's Quarterly Report on form 10-Q for the quarter ended June 30, 2003 and incorporated herein by reference) *
- 10.5 Termination Compensation Agreement, dated May 3, 2004 by and between RehabCare Group, Inc. and John H. Short, Ph.D. (filed as Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2004 and incorporated herein by reference)*
- 10.6 Form of Termination Compensation Agreement for other executive officers (filed as Exhibit 10.5 to the Registrant's Report on Form 10-K, dated March 15, 2002, and incorporated herein by reference) *
- 10.7 Supplemental Bonus Plan (filed as Exhibit 10.8 to the Registrant's Registration Statement on Form S-1, dated February 18, 1993 [Registration No. 33-58490], and incorporated herein by reference) *

EXHIBIT INDEX (CONT'D)

- 10.8 Deferred Profit Sharing Plan (filed as Exhibit 10.15 to the Registrant's Registration Statement on Form S-1, dated February 18, 1993 [Registration No. 33-58490], and incorporated herein by reference) *
- 10.9 RehabCare Executive Deferred Compensation Plan (filed as Exhibit 10.12 to the Registrant's Report on Form 10-K, dated May 27, 1994, and incorporated herein by reference) *
- 10.10 RehabCare Directors' Stock Option Plan (filed as Appendix A to Registrant's definitive Proxy Statement for the 1994 Annual Meeting of Stockholders and incorporated herein by reference) *
- 10.11 Second Amended and Restated 1996 Long-Term Performance Plan (filed as Appendix B to Registrant's definitive Proxy Statement for the 2004 Annual Meeting of Stockholders and incorporated herein by reference) *
- 10.12 Amended and Restated Credit Agreement, dated October 12, 2004, by and among RehabCare Group, Inc., as borrower, certain subsidiaries and affiliates of the borrower, as guarantors, and Bank of America, N.A., U.S. Bank National Association, Harris Trust and Savings Bank, National City Bank, Comerica Bank and SunTrust Bank, as participating banks in the lending group (filed as Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004 and incorporated herein by reference)
- 10.13 Pledge Agreement, dated as of October 12, 2004, by and among RehabCare Group, Inc. and Subsidiaries, as pledgors, and Bank of America, N.A., as Administrative Agent (filed as Exhibit 10.2 to Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004 and incorporated herein by reference)
- 10.14 Security Agreement, dated as of October 12, 2004, by and among RehabCare Group, Inc. and Subsidiaries, as grantors, and Bank of America, N.A., as Administrative Agent (filed as Exhibit 10.3 to Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2004 and incorporated herein by reference)
- 10.15 Asset Purchase Agreement by and among RehabCare Group, Inc., Phase 2 Consulting, Inc., a Delaware corporation, Phase 2 Consulting, Inc., a Utah corporation, and John H. Short, Peter F. Singer and Howard W. Salmon.
- 10.16 Stock Purchase and Sale Agreement, dated December 30, 2003, by and among IntelliStaf Holdings, Inc., RehabCare Group, Inc., StarMed Health Personnel, Inc. and StarMed Management, Inc. (filed as Exhibit 2 to the Registrant's Current Report on Form 8-K dated December 31, 2003)
- 13.1 Those portions of the Registrant's Annual Report to Stockholders for the year ended December 31, 2004 included in response to Items 5 and 6 of this Annual Report on Form 10-K
- 21.1 Subsidiaries of the Registrant

EXHIBIT INDEX (CONT'D)

- 23.1 Consent of KPMG LLP
- 31.1 Certification by Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
- 31.2 Certification by Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.
- 32.1 Chief Executive Officer certification of periodic financial report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. U.S.C. Section 1350.
- 32.2 Chief Financial Officer certification of periodic financial report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. U.S.C. Section 1350.

* Management contract or compensatory plan or arrangement.

CERTIFICATION

I, John H. Short, certify that:

1. I have reviewed this annual report on Form 10-K of RehabCare Group, Inc. (the "Registrant");
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this annual report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal controls over financial reporting (as defined in Exchange Act Rules 13a-15(f)) for the Registrant and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
 - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual report based on such evaluation; and
 - d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: March 16, 2005

By: /s/ John H. Short
 John H. Short,
 President and
 Chief Executive Officer

CERTIFICATION

I, Vincent L. Germanese, certify that:

1. I have reviewed this annual report on Form 10-K of RehabCare Group, Inc. (the "Registrant");
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this annual report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) for the Registrant and we have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
 - b) designed such internal control over financial reporting or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
 - c) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this annual report based on such evaluation; and
 - d) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent function):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: March 16, 2005

By: /s/ Vincent L. Germanese
Vincent L. Germanese
Senior Vice President,
Chief Financial Officer and Secretary

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of RehabCare Group, Inc. (the "Company") on Form 10-K for the period ending December 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I John H. Short, President and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ John H. Short
John H. Short
President and
Chief Executive Officer
RehabCare Group, Inc.
March 16, 2005

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of RehabCare Group, Inc. (the "Company") on Form 10-K for the period ending December 31, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I Vincent L. Germanese, Senior Vice President, Chief Financial Officer and Secretary of the Company, certify, pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

By: /s/ Vincent L. Germanese
Vincent L. Germanese
Senior Vice President,
Chief Financial Officer
and Secretary
RehabCare Group, Inc.
March 16, 2005

SIX-YEAR FINANCIAL SUMMARY

Dollars in thousands, except per share data

<i>(Year ended December 31.)</i>	2004	2003	2002	2001	2000	1999
Consolidated statement of earnings data:						
Operating revenues	\$ 383,846	\$ 539,322	\$ 562,565	\$ 542,265	\$ 452,374	\$ 309,425
Operating earnings (loss) ^{(1) (2) (6)}	41,804	(14,396)	39,697	36,967	44,189	29,922
Net earnings (loss) ^{(1) (2) (3) (6)}	23,181	(13,699)	24,395	21,035	23,534	15,098
Net earnings (loss) per share (EPS): ^{(1) (2) (3) (4) (6)}						
Basic	\$ 1.42	\$ (0.86)	\$ 1.45	\$ 1.25	\$ 1.62	\$ 1.15
Diluted	\$ 1.38	\$ (0.86)	\$ 1.38	\$ 1.16	\$ 1.45	\$ 1.03
Weighted average shares outstanding (000s): ⁽⁴⁾						
Basic	16,292	16,000	16,833	16,775	14,563	13,144
Diluted	16,835	16,000	17,642	18,077	16,268	14,814
Consolidated balance sheet data:						
Working capital	\$ 76,451	\$ 76,952	\$ 67,846	\$ 77,524	\$ 64,186	\$ 27,069
Total assets	277,666	233,626	235,530	250,661	229,093	187,264
Total liabilities	70,638	55,671	46,916	51,625	111,133	109,481
Stockholders' equity	207,028	177,955	188,614	199,036	117,960	77,783
Financial statistics:						
Operating margin ^{(2) (6)}	10.9%	(2.7)%	7.1%	6.8%	9.8%	9.7%
Net margin ^{(1) (2) (3) (6)}	6.0%	(2.5)%	4.3%	3.9%	5.2%	4.9%
Current ratio	2.3:1	2.9:1	2.8:1	2.7:1	2.6:1	1.6:1
Diluted EPS growth rate ^{(1) (2) (3) (5) (6)}	260.5%	(162.3)%	19.0%	(20.0)%	40.8%	19.8%
Return on equity ^{(1) (2) (3) (5) (6)}	12.0%	(7.5)%	12.6%	13.3%	24.0%	21.9%
Operating statistics:						
Healthcare staffing:						
Average number of branch offices ⁽⁶⁾	N/A	73	108	108	89	55
Number of weeks worked ^{(6) (7)}	N/A	141,114	182,552	233,898	223,951	131,110
Program management:						
Inpatient units (acute rehabilitation and skilled nursing):						
Average number of programs	142	133	135	137	136	132
Average admissions per program	383	422	411	394	373	369
Average length of stay (days/discharge) ⁽⁹⁾	16.0	12.9	13.3	13.8	14.3	14.5
Patient days	871,185	721,570	737,017	746,583	725,497	706,822
Outpatient programs:						
Average number of locations	42	48	55	61	53	40
Patient visits	1,133,462	1,247,534	1,366,439	1,439,169	1,173,324	785,943
Contract therapy:						
Average number of locations	588	460	378	250	156	91

⁽¹⁾ The results for 2002 reflect the adoption of Statement of Financial Accounting Standards No. 142 "Goodwill and Other Intangible Assets" on January 1, 2002.

⁽²⁾ The results for 2001 include \$9.0 million in non-recurring charges related to our supplemental staffing division.

⁽³⁾ The results for 2001 include a pretax loss of \$0.5 million (\$0.3 million after tax or \$0.02 per share) on write-down of an investment. The results for 1999 include a pretax loss of \$1.0 million (\$0.6 million after tax or \$0.05 per share) on write-down of investments.

⁽⁴⁾ Share data adjusted for 2-for-1 stock split in June 2000.

⁽⁵⁾ Average of beginning and ending equity.

⁽⁶⁾ We exited the healthcare staffing business in February 2004 with the sale of StarMed Staffing, Inc. to InteliStaf Holdings, Inc.

⁽⁷⁾ Includes both supplemental and travel weeks worked.

⁽⁸⁾ The results for 2003 include a pretax restructuring charge of \$1.3 million (\$0.8 million after tax or \$0.05 per diluted share) and a pretax loss on net assets held for sale of \$43.6 million (\$30.6 million after tax or \$1.90 per diluted share).

⁽⁹⁾ Average length of stay for inpatient units increased from 2003 to 2004 primarily as a result of the acquisition of the VitalCare units in March 2004. Excluding the impact of the VitalCare units, average length of stay in 2004 was 12.5 days.

SHAREHOLDER INFORMATION

STOCK TRANSFER AGENT & REGISTRAR

Computershare Investor Services
350 Indiana Street
Suite 800
Golden, Colorado 80401
(800) 962-4284

ANNUAL MEETING

May 3, 2005
8:00 a.m.
Pierre Laclede Center
Second Floor
7733 Forsyth Blvd.
St. Louis, Missouri 63105

ACCOUNTANTS

KPMG LLP
St. Louis, Missouri

STOCK DATA

The Company's common stock is listed and traded on The New York Stock Exchange under the symbol "RHB." The stock prices below are the high and low closing sale prices per share of our common stock, as reported on The New York Stock Exchange, for the periods indicated.

CALENDAR QUARTER		1st	2nd	3rd	4th
2004	High	\$ 25.04	\$26.68	\$26.10	\$28.81
	Low	18.82	19.48	21.65	22.26
2003	High	20.70	18.45	18.56	23.01
	Low	16.55	13.53	14.25	14.88

The Company has not paid dividends on its common stock during the two most recently completed fiscal years and has not declared any dividends during the current fiscal year. The Company does not anticipate paying cash dividends in the foreseeable future.

The number of holders of the Company's common stock as of March 7, 2005, was approximately 14,220, including 542 shareholders of record and an estimated 13,680 persons or entities holding common stock in nominee name.

Shareholders may receive earnings news releases, which provide timely financial information, by notifying our investor relations department or by visiting our website: <http://www.rehabcare.com>.

BOARD of DIRECTORS

John H. Short, Ph.D.
President and Chief Executive Officer

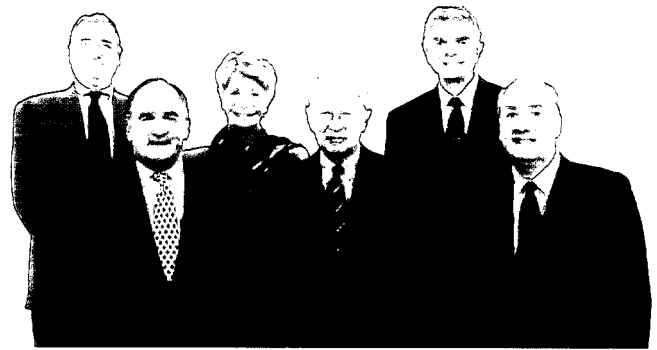
H. Edwin Trusheim⁽²⁾
*Chairman of the Board RehabCare Group, Inc.
Retired Chairman,
General American Life Insurance Company*

William G. Anderson, CPA^(1,3)
*Retired Vice Chairman
Ernst & Young*

C. Ray Holman^(1,3)
Retired Chairman and CEO, Mallinckrodt, Inc.

Colleen Conway-Welch, Ph.D., CNM,
FAAN^(1,3)
*Nancy and Hilliard Travis Professor of Nursing
Dean, Vanderbilt University School of Nursing*

Theodore M. Wight⁽²⁾
*A General Partner of the General Partners
of Walden Investors and Pacific Northwest
Partners SBIC, L.P.*



Front row, left to right, John H. Short Ph.D., H. Edwin Trusheim,
William G. Anderson
Back row, Theodore M. Wight, Colleen Conway-Welch, C. Ray Holman

⁽¹⁾ Audit Committee ⁽²⁾ Compensation and Nominating/Corporate Governance Committee ⁽³⁾ Compliance Committee

EXECUTIVE MANAGEMENT TEAM

John H. Short, Ph.D.
President and Chief Executive Officer

Donald A. Adam
*Senior Vice President
Mergers and Acquisitions*

Mark A. Bogovich
*Vice President
Chief Accounting Officer*

Camille D. Cohen
*Vice President
Chief Compliance Officer*

Tom E. Davis
*Executive Vice President
Chief Business Development Officer*

Peter H. Doerner
*Group Senior Vice President
Business Development*

Jay M. Frisch
*Group Vice President
Operations*

Vincent L. Germanese, CPA
*Senior Vice President
Chief Financial Officer and Secretary*

R. Brent Hardaway
*Chief Operating Officer
Phase 2 Consulting*

Natasha S. Hawkins
*Senior Vice President
Chief Information Officer*

Patricia M. Henry
*Executive Vice President
Traditional Business*

Colleen E. Jones
*Group Vice President
Operations*

Sean E. Maloney
*Senior Vice President
Clinical Research and Development*

John L. McWilliams
*Senior Vice President
Chief Human Resources Officer*

Sharon L. Noe
*Group Senior Vice President
Operations*

Alan C. Sauber
*Senior Vice President
Target Market Operations*

David J. Totaro
*Senior Vice President
Corporate Marketing
and Communications*

Mary Pat Welc
*Group Senior Vice President
Operations*

Front row, left to right, Tom E. Davis, Mary Pat Welc, Donald A. Adam,
Patricia M. Henry, John H. Short, Ph.D., John L. McWilliams,
Colleen E. Jones, Mark A. Bogovich
Back row, Alan C. Sauber, R. Brent Hardaway, Sharon L. Noe,
Vincent L. Germanese, Sean E. Maloney, Natasha S. Hawkins,
Camille D. Cohen, David J. Totaro, Peter H. Doerner
Not pictured, Jay M. Frisch



CHAIRMAN'S BELL AWARD WINNERS

*The Chairman's Bell Award recognizes
individuals or teams who best represent
RehabCare's core values of integrity,
excellence, teamwork and fun.*

Karen Barry
*Clinical Coordinator
Medical Center of Arlington
Arlington, TX*

Shelley Daigle
*Area Manager
Contract Therapy*

David Daub
*Regional Director of Operations
Contract Therapy*

Marilyn Forinash
*Program Director
Central Kansas Medical Center
Great Bend, KS*

Marlene Kuntz
*Physical Therapist
Rehab Program, Bon Secours DePaul
Medical Center
Norfolk, VA*

Cherie Sauers
*Program Coordinator
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