1232439

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

hours per form.....1

FORM D

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D.

| Name of Offering (□ check if this is | | hanged, ar | NG EXEMI | | RECEIVED | 1 11 | Serial RECEIVED |
|--|--|-------------|----------------------|---------------------|---------------------------------------|----------------|-----------------|
| Sale and issuance of Series C Preferre | | | | | | | |
| Filing Under (Check box(es) that app | ly): | | Rule 505 | Rule 50 | · · · · · · · · · · · · · · · · · · · | ection 4(6) | ☐ ULOE |
| Type of Filing: | | × | New Filing | | Ame | endment | |
| | A. I | BASIC ID | ENTIFICATION | DATA | | | |
| 1. Enter the information requested | about the issuer | | | | | | |
| Name of Issuer (check if this is an | amendment and name has char | nged, and | indicate change.) | | | | |
| Teros, Inc. | | | | | | | |
| Address of Executive Offices | The state of the s | d Street, (| City, State, Zip Coo | de) Telephone | Number (Includi | ng Area Code | ;) |
| 3965 Freedom Circle, 9th Floor, Santa | Clara, CA 95054 | | | (408) 850- | 0899 | 1 | |
| Address of Principal Business Operat (if different from Executive Offices) | ions (Number and Street, City, | State, Zip | Code) | Telephone | : Number (Includi | ng Area Code | PROCESSED |
| Same as above. | | | | Same as al | bove. | | MAD 1 0 2005 |
| Brief Description of Business Software development. | | | | | | | MOMSON TO ROUS |
| Type of Business Organization | | | | | • | | FINANCIAL |
| ■ corporation | ☐ limited partnership, al | lready for | ned | | □ other | (please specif | ;y): |
| ☐ business trust | ☐ limited partnership, to | be forme | d | | | | |
| Actual or Estimated Date of Incorpor | | J | Month anuary | <u>Year</u> 2000 | Actua | 1 | ☐ Estimated |
| Jurisdiction of Incorporation or Organ | (Enter two-letter U CN for Canada; FN | | | | | | DE |

GENERAL INSTRUCTIONS

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1972 (2-97) 1 of 10)

A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
 - Each promoter of the issuer, if the issuer has been organized within the past five years;
 - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
 - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
 - Each general and managing partner of partnership issuers.

| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | Executive Officer | ☑ Director | General and/or Managing Partner |
|------------------------------------|--|--------------------------------|---------------------|------------|--------------------------------------|
| Full Name (Last Walters, Robert | name first, if individual) | | | | |
| | idence Address (Number and 3965 Freedom Circle, 9 th Floor | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | Executive Officer | ☐ Director | General and/or Managing Partner |
| Full Name (Last Jevans, David | name first, if individual) | | | | |
| | idence Address (Number and 3 3965 Freedom Circle, 9 th Floor | | | | |
| Check Boxes that Apply: | ☐ Promoter | ☐ Beneficial Owner | Executive Officer | ☐ Director | General and/or Managing Partner |
| Full Name (Last Moore, William | name first, if individual) | | | | |
| Business or Res | idence Address (Number and 3965 Freedom Circle, 9 th Floor | | | · · · | |
| Check Boxes that Apply: | ☐ Promoter | ■ Beneficial Owner | Executive Officer | Director | General and/or Managing Partner |
| Full Name (Last Chauhan, Abhis | name first, if individual) hek | | | | |
| | idence Address (Number and 3965 Freedom Circle, 9 th Floor | | | | |
| Check Boxes that Apply: | ☐ Promoter | Beneficial Owner | Executive Officer | Director | ☐ General and/or Managing Partner |
| Full Name (Last Mirani, Rajiv | name first, if individual) | | | | |
| | idence Address (Number and Court, Los Gatos, CA 95032 | Street, City, State, Zip Code) | | _ | |
| Check Boxes that Apply: | ☐ Promoter | ■ Beneficial Owner | Executive Officer | Director | General and/or Managing Partner |
| Full Name (Last Kohli, Prince | name first, if individual) | | | | |
| | idence Address (Number and t, Santa Clara, CA 95051 | Street, City, State, Zip Code) | | | |
| Check Boxes that Apply: | ☐ Promoter | 🗷 Beneficial Owner | ☐ Executive Officer | ☐ Director | General and/or Managing Partner |
| Full Name (Las Sharma, Rosen | t name first, if individual) | 577.00 | | | |
| | idence Address (Number and eline Boulevard #112, Mounta | | | | |
| Check Box(es) that Apply: | ☐ Promoter | ■ Beneficial Owner | ☐ Executive Officer | ☐ Director | General and/or Managing Partner |
| Full Name (Las Liang, Sheng | t name first, if individual) | | | | |
| | idence Address (Number and Avenue, Cupertino, CA 9501 | Street, City, State, Zip Code) | | | |

A. BASIC IDENTIFICATION DATA

2. Enter the information requested for the following:

- Each promoter of the issuer, if the issuer has been organized within the past five years;
- Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
- Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and

| • Each ger | neral and managing partner of | partnership issuers. | | | |
|------------------------------------|--|--|----------------------------------|--------------------------|---------------------------------|
| Check Box(es) that Apply: | Promoter | ☐ Beneficial Owner | Executive Officer | ▼ Director | General and/or Managing Partner |
| Full Name (Last Harrick, Steven | name first, if individual) | | | | |
| | dence Address (Number and Venture Partners, 2 Embarcad | Street, City, State, Zip Code) ero Center, Suite 1680, San Fra | ncisco, CA 94111 | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☑ Director | General and/or Managing Partner |
| Full Name (Last Kase, Ronald | name first, if individual) | | | | |
| | dence Address (Number and Sise Associates, 2490 Sand Hil | Street, City, State, Zip Code) I Road, Menlo Park, CA 94025 | | | |
| Check Boxes that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☑ Director | General and/or Managing Partner |
| Full Name (Last Thomas, Robert | name first, if individual) | | | | |
| | dence Address (Number and Sechnologies, Inc., 805 11th Ave | Street, City, State, Zip Code) enue, Building 3, Sunnyvale, CA | A 94089 | | |
| Check Boxes that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ⊠ Director | General and/or Managing Partner |
| Full Name (Last Watson, James | name first, if individual) | | | | |
| Business or Res | dence Address (Number and Sures, One Embarcadero Cente | Street, City, State, Zip Code) r, Suite 3250, San Francisco, C. | A 94111 | | |
| Check Boxes that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ⊠ Director | General and/or Managing Partner |
| Full Name (Last Weinbar, Sharot | name first, if individual) | | | | |
| | idence Address (Number and serica, 950 Tower Lane, Suite | | | | |
| Check Boxes that Apply: | ☐ Promoter | Beneficial Owner | ☐ Executive Officer | ☐ Director | General and/or Managing Partner |
| | name first, if individual) d with, and individuals with b | eneficial ownership of shares he | eld by, BAVP, L.P. | | |
| | idence Address (Number and erica, 950 Tower Lane, Suite | * | | | |
| Check Boxes that Apply: | ☐ Promoter | ■ Beneficial Owner | ☐ Executive Officer | ☐ Director | General and/or Managing Partner |
| , | name first, if individual) d with, and individuals with b | eneficial ownership of shares he | eld by, CMEA Ventures Informa | tion Technology II, L.P. | |
| | idence Address (Number and aures, One Embarcadero Cente | Street, City, State, Zip Code) r, Suite 3250, San Francisco, C | A 94111 | | |
| Check Box(es) that Apply: | ☐ Promoter | ■ Beneficial Owner ■ Compare the second of the second o | ☐ Executive Officer | Director | General and/or Managing Partner |
| | name first, if individual) d with, and individuals with b | eneficial ownership of shares he | eld by, New Enterprise Associate | es 10, L.P. | |
| | idence Address (Number and | | | , | |
| c/o New Enterp | ase Associates, 2490 Sand Hil | l Road, Menlo Park, CA 94025 | | | |

A. BASIC IDENTIFICATION DATA

- 2. Enter the information requested for the following:
 - Each promoter of the issuer, if the issuer has been organized within the past five years;
 - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
 - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
 - Each general and managing partner of partnership issuers.

| | | , p | | | |
|---------------------------------|---|--|------------------------------------|---------------|--------------------------------------|
| Check Box(es) that Apply: | Promoter | 🗷 Beneficial Owner | ☐ Executive Officer | Director | General and/or Managing Partner |
| | name first, if individual) d with, and individuals with b | peneficial ownership of shares h | eld by, Institutional Venture Part | ners 10, L.P. | |
| | | Street, City, State, Zip Code) dero Center, Suite 1680, San Fra | ancisco, CA 94111 | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☐ Director | General and/or Managing Partner |
| Full Name (Last | name first, if individual) | | | | |
| Business or Res | dence Address (Number and | Street, City, State, Zip Code) | | | |
| Check Boxes that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | Director | ☐ General and/or Managing Partner |
| Full Name (Last | name first, if individual) | | 3 | | |
| Business or Res | dence Address (Number and | Street, City, State, Zip Code) | | | |
| Check Boxes that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☐ Director | General and/or Managing Partner |
| Full Name (Last | name first, if individual) | | | | |
| Business or Res | idence Address (Number and | Street, City, State, Zip Code) | | | |
| Check Boxes that Apply: | Promoter | ☐ Beneficial Owner | ☐ Executive Officer | Director | General and/or Managing Partner |
| Full Name (Las | name first, if individual) | | | | |
| Business or Res | idence Address (Number and | Street, City, State, Zip Code) | | | |
| Check Boxes that Apply: | Promoter | ☐ Beneficial Owner | ☐ Executive Officer | ☐ Director | General and/or Managing Partner |
| Full Name (Last | name first, if individual) | | | | |
| Business or Res | idence Address (Number and | Street, City, State, Zip Code) | | | |
| Check Boxes that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | Director | General and/or Managing Partner |
| Full Name (Las | name first, if individual) | | | | |
| Business or Res | idence Address (Number and | Street, City, State, Zip Code) | | | |
| Check Box(es) that Apply: | ☐ Promoter | ☐ Beneficial Owner | ☐ Executive Officer | Director | ☐ General and/or Managing Partner |
| Full Name (Las | name first, if individual) | | | | |
| Business or Res | idence Address (Number and | Street, City, State, Zip Code) | | | - y 1 |

| | | | | | В. | INFORMA | ATION ABO | OUT OFFE | RING | | | | |
|-------------|--|-----------------|---------------|---------------|---------------|---------------|---|--------------|--------------|--------------|---|---------------|--------------|
| 1. | Has the issu | uer sold, or de | oes the issue | r intend to s | | | | | under ULOE | | | Yes No | o <u>X</u> |
| 2. | What is the | minimum in | vestment that | at will be ac | cepted fron | n any individ | lual? | | ••••• | | | \$ <u>N/A</u> | |
| 3. | Does the of | ffering permit | t joint owner | ship of a sin | ngle unit? | | | •••••• | ••••••• | | *************************************** | Yes X No | · |
| 4. | Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only. | | | | | | | | | | | | |
| N/A | | | | | | | | | | | | | |
| Full | Name (Last | name first, it | f individual) | | | | | | | | | | |
| | | | | | | | | | | | | | |
| Bus | iness or Res | idence Addre | ss (Number | and Street, (| City, State, | Zip Code) | | | | | | | |
| Nar | ne of Associ | ated Broker o | or Dealer | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | Person Listed | | | | | , | | | | | | T All 04-4 |
| • | | | | ŕ | | | | | | | | | |
| [AL | • | [AK] | [AZ] | [AR] | [CA] | [CO] | [CT] | [DE] | [DC] | [FL] | [GA] | [HI] | [ID] [MO] |
| [IL] [M] | | [IN] [NE] | [IA] [NV] | [KS] [NH] | [KY] [NJ] | [LA] [NM] | [ME] [NY] | [MD] [NC] | [MA] [ND] | [MI] [OH] | [MN] [OK] | [MS] [OR] | [PA] |
| [RI] | | [SC] | [SD] | [TN] | [TX] | [UT] | [VT] | [VA] | [VA] | [WV] | [WI] | [WY] | [PR] |
| | | name first, i | | | [IA] | [01] | [41] | [vaj | [YAJ | [****] | [** 1] | [[] | [i iv] |
| | • | | | | | | | | | | | | |
| Bus | iness or Res | idence Addre | ss (Number | and Street, (| City, State, | Zip Code) | | | | | | | |
| Nar | ne of Associ | ated Broker o | or Dealer | | | | | | | | | | |
| Stat | es in Which | Person Liste | d Has Solici | ted or Intend | ls to Solicit | Purchasers | | | | | | | |
| (Ch | eck "All Sta | tes" or check | individual S | States) | | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | ••••• | | | All States |
| [AL | .] | [AK] | [AZ] | [AR] | [CA] | [CO] | [CT] | [DE] | [DC] | [FL] | [GA] | [HI] | [ID] |
| [IL] | | [IN] | [IA] | [KS] | [KY] | [LA] | [ME] | [MD] | [MA] | [MI] | [MN] | [MS] | [MO] |
| [M] | Γ] | [NE] | [NV] | [NH] | [NJ] | [NM] | [NY] | [NC] | [ND] | [OH] | [OK] | [OR] | [PA] |
| [RI] | | [SC] | [SD] | [TN] | [TX] | [UT] | [VT] | [VA] | [VA] | [WV] | [WI] | [WY] | [PR] |
| Full | Name (Last | t name first, i | f individual) |) | | | | | | | | | |
| - D | | 1. 411 | 01 1 | 10. | 0: 0: 1 | 7: (1.1) | | | | | | | |
| Bus | iness or Res | idence Addre | ess (Number | and Street, | City, State, | Zip Code) | | | | | | | |
| Nar | ne of Associ | ated Broker of | or Dealer | | e | | | - | | | | | |
| Sta | tes in Which | Person Liste | d Has Solici | ted or Intend | ds to Solici | t Purchasers | | | | | | | |
| (Ch | eck "All Sta | tes" or check | individual S | States) | | | | | | ••••• | | | All States |
| [AL | .] | [AK] | [AZ] | [AR] | [CA] | [CO] | [CT] | [DE] | [DC] | [FL] | [GA] | [HI] | [ID] |
| [IL] | | [IN] | [IA] | [KS] | [KY] | [LA] | [ME] | [MD] | [MA] | [MI] | [MN] | [MS] | [MO] |
| [M | Γ] | [NE] | [NV] | [NH] | [NJ] | [NM] | [NY] | [NC] | [ND] | [OH] | [OK] | [OR] | [PA] |
| [RI | 1 | [SC] | [SD] | [TN] | {TX} | (UT) | {VT} | [VA] | [VA] | [WV] | (WI) | [WY] | [PR] |

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

| | Type of Security | Aggregate | Amount Already |
|----|---|------------------|----------------------------|
| | 1,900,000 | Offering Price | Sold |
| | Debt | \$ | \$ |
| | Equity | \$ 11,999,999.99 | \$ 7,907,000.65 |
| | ☐ Common ▶ Preferred | | |
| | Convertible Securities (including warrants) | \$ | \$ |
| | Partnership Interests | \$ | \$ |
| | Other (Specify) | \$ | \$ |
| | Total | \$ 11,999,999.99 | \$ 7,907,000.65 |
| | Answer also in Appendix, Column 3, if filing under ULOE. | | |
| 2. | Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or 'zero." | | |
| | | Number | Aggregate |
| | | Investors | Dollar Amount of Purchases |
| | Accredited Investors | 13 | \$ 7,907,000.65 |
| | Non-accredited Investors | | \$ |
| | Total (for filings under Rule 504 only) | | \$ |
| | Answer also in Appendix, Column 4, if filing under ULOE. | | |
| 3. | If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1. | | |
| | | Type of | Dollar Amount |
| | | Security | Sold |
| | Type of Offering | | |
| | Rule 505 | | \$ |
| | Regulation A | _ | \$ |
| | Rule 504 | | \$ |
| | Total | | \$ |
| 4. | a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate. | | |
| | Transfer Agent's Fees | .□ | \$ |
| | Printing and Engraving Costs | | \$ |
| | Legal Fees | X | \$ <u>75,000.00</u> |
| | Accounting Fees | | \$ |
| | Engineering Fees | | \$ |
| | Sales Commissions (specify finders' fees separately) | | \$ |
| | Other Expenses (Identify) | | \$ |

| C. OFFERING PRICE, NUMBER OF INV | ESTORS, EXPENSES AND | USE OF PROCEEDS | |
|---|--|---|---------------------------|
| Enter the difference between the aggregate offering price given in response to Part C – Question 4.a. This difference is the "adjusted g | onse to Part C - Question 1 and ross proceeds to the issuer" | d total expenses furnished | \$ <u>11,924,999.99</u> |
| 5. Indicate below the amount of the adjusted gross proceeds to the issuer used If the amount for any purpose is not known, furnish an estimate and che payments listed must equal the adjusted gross proceeds to the issuer set for | | | |
| | | Payment to Officers, Directors, & Affiliates | Payment To Others |
| Salaries and fees | ••••••••••••••••••••••••••••••••••••••• | □ \$ | \$ |
| Purchase of real estate | ••••••••••••••••••••••••••••••••••••••• | □ s | \$ |
| Purchase, rental or leasing and installation of machinery and equipment | | □ \$ | □ s |
| Construction or leasing of plant buildings and facilities | ••••••••••••••••••••••••••••••••••••••• | □ s | □ s |
| Acquisition of other businesses (including the value of securities involved in the in exchange for the assets or securities of another issuer pursuant to a merger) | is offering that may be used | □ \$ | □ s |
| Repayment of indebtedness | | □ s | □ \$ |
| Working capital | | □ s | x \$ 11,924,999.99 |
| Other (specify): | | □ s | □ \$ |
| | | | □ \$ |
| Column Totals | | □ \$ | * \$ 11,924,999.99 |
| Total Payments Listed (column totals added) | | ■ \$ | |
| , | | <u> </u> | <u>,744,777.77</u> |
| | | | |
| | | | • |
| n prnr | RAL SIGNATURE | | |
| | | | |
| The issuer had duly caused this notice to be signed by the undersigned duly aut an undertaking by the issuer to furnish to the U.S. Securities and Exchange Connon-accredited investor pursuant to paragraph (b)(2) of Rule 502. | | | |
| Issuer (Print or Type) | Signature | 27 | Date |
| Teros, Inc. | CAH | | March 16, 2005 |
| | Title of Signer (Pfint of Types | | |
| James F. Fulton, Jr., Esq. | Assistant Secretary | | |
| | | | |
| | | | |

ATTENTION

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)