

SECURITI

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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER

8- 17567

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	04/0		ENDING	03/31/05
	MM/DD/Y	/Y	······································	MM/DD/YY
A. REG	ISTRANT IDE	NTIFICATIO	N	
NAME OF BROKER-DEALER: BERGHOFF & COMPANY, INC.			OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)				FIRM I.D. NO.
130 South Canal Street,	Suite 817			
	(No. and St	rect)		
Chicago	Illinois		60	0606
(City)	(St	ate)	(Zip	Code)
NAME AND TELEPHONE NUMBER OF PE Paul H. Berghoff, Jr.	RSON TO CONTA	CT IN REGARI	·	(312) 648-5555
				rea Code - Telephone Number)
B. ACC	DUNTANT IDE	NTIFICATIO	ON	
INDEPENDENT PUBLIC ACCOUNTANT w	•	stained in this R	eport*	
Dunleavy & Company, P.C.	(Name - if individual, s	unia loss first midd	lle name\	·
13116 South Western Aven				60406
(Address) CHECK ONE:	(City)		(State) PROCES	(Zip Code)
☐ Certified Public Accountant			JUN 1 7	2005
☐ Public Accountant			THOMS	ON C
☐ Accountant not resident in Unit	ed States or any of	its possessions.	FINANC	
	FOR OFFICIAL	USE ONLY		
			•	
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

1, Paul H. Berghoff,	Jr., swear (or affirm) that, to the best of
my knowledge and belief the accom	panying financial statement and supporting schedules pertaining to the firm of
Berghoff & Company	······································
of	March 31, 2005, are true and correct. I further swear (or affirm) that
	r, proprietor, principal officer or director has any proprietary interest in any account
classified solely as that of a custome	r, except as follows:
:	NONE
	Paul H. Berghoff) Signature
	President
	Title
Rou May Am Notary Public This report ** contains (check all ap (a) Facing Page. (b) Statement of Financial Conc (c) Statement of Income (Loss)	lition.
(e) Statement of Changes in Sto	的的。 MENOR AND ACTION OF A STATE OF THE PROPERTY OF SOLUTIONS OF THE PROPERTY OF SOLUTIONS OF CAPITAL OF THE PROPERTY OF THE
 □ (h) Computation for Determinate □ (i) Information Relating to the □ (j) A Reconciliation, including Computation for Determinate	Possession or Control Requirements Under Rule 15c3-3. Possession or Control Requirements Under Rule 15c3-3. appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the tion of the Reserve Requirements Under Exhibit A of Rule 15c3-3. The audited and unaudited Statements of Financial Condition with respect to methods of
consolidation. ☐ (I) An Oath or Affirmation. ☐ (m) A copy of the SIPC Suppler ☐ (n) A report describing any mate	

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

MARCH 31, 2005

DUNLEAVY & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS 13116 SOUTH WESTERN AVENUE BLUE ISLAND, ILLINOIS 60406

> (708) 489-1680 Fax: (708) 489-1717

INDEPENDENT AUDITORS' REPOR

Board of Directors Berghoff & Company, Inc.

We have audited the accompanying statement of financial condition of Berghoff & Company, Inc. as of March 31, 2005 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the Untied States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Berghoff & Company, Inc. as of March 31, 2005, in conformity with accounting principles generally accepted in the United States of America.

DUNLEAVY & COMPANY, P. C.

Certified Public Accountants

Blue Island, Illinois April 15, 2005

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2005

ASSETS

Cash and cash equivalents	\$ 52,045
Receivables from broker/dealers	44,872
Securities owned, at market or fair value	98,585
Office furniture and equipment at cost,	•
net of \$130,787 accumulated depreciation	14,063
Leasehold improvements, at cost, net of	,
\$22,600 accumulated depreciation	113,003
Other assets	15,924
Chief assets	
TOTAL ASSETS	\$ 338,492
LIABILITIES AND SHAREHOLDERS' EQUITY	
LIABILITIES	
Accounts payable, accrued expenses	
and other liabilities	\$ 20,271
	•
401k provision payable	18,701
Income taxes payable - deferred	8,666
Total Liabilities	\$ 47,638
	<u>, , , , , , , , , , , , , , , , , , , </u>
SHAREHOLDERS' EQUITY	•
Common stock, \$1 par value; authorized	
10,000 shares, issued 1,000 shares;	
outstanding 393 shares	\$ 1,000
Additional paid-in capital	68,673
Retained earnings	642,436
Less 607 shares of treasury stock, at cost	(421,255)
Total Shareholders' Equity	\$ 290,854
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 338,492

The accompanying notes are an integral part of this financial statement.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2005

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - The Company was incorporated in the state of Delaware on March 15, 1973. The Company is registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. The Company's principal business activity is the sale of securities.

Long Securities - Securities positions are valued at market value and securities not readily marketable are valued at fair value as determined by the board of directors. The resulting difference between cost and market (or fair value) is included in income.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis.

Cash Equivalents - Cash equivalents are defined as certificates of deposit and U.S. government obligations with a maturity date, when acquired by the Company, of less than 90 days and those securities registered under the Investment Company Act of 1940 which are comprised of cash and other short-term debt instruments and are commonly referred to as "money market funds."

Depreciation - Depreciation of office furniture and equipment is provided for using the straight line method over five and seven year periods. Leasehold improvements are being depreciated over a fifteen year period.

Deferred Income Taxes - Deferred income taxes are provided due to income and expenses, principally relating to differences in depreciation, being recognized in different periods for tax and financial reporting purposes.

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2005

NOTE 2 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT

The Company enters into various transactions involving derivatives and other off-balance sheet instruments. These financial instruments include mortgage-backed to-be-announced securities (TBAs) and securities purchased and sold on a when-issued basis (when-issued securities). TBA's and when-issued securities provide for the delayed delivery of the underlying instrument.

Since the Company enters into the foregoing transactions involving derivatives and other off-balance sheet financial instruments solely for the benefit of its customers, the Company does not bear any of the credit or market risk of these financial instruments, with the exception of the risk to the Company should its customers fail to honor their obligations related to the foregoing derivatives and other off-balance sheet financial instruments, as mentioned below.

In order to facilitate securities transactions, including the aforementioned transactions, the Company has entered into an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced securities transactions are performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. In consideration for introducing customers to the Clearing Broker/dealer, the Company receives commissions and other consideration, less the processing and other charges of the Clearing Broker/dealer. As part of the terms of the agreement between the Company and Clearing Broker/dealer, the Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/dealer to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2005

NOTE 2 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT - (Continued)

Under the terms of the agreement, the Company is prohibited from entering into a similar agreement with another broker/dealer. The Company is required to deposit \$100,000 in cash and/or government securities with the Clearing Broker/dealer to assure the Company's performance under the agreement.

NOTE 3 - RELATED PARTY TRANSACTIONS

Through common ownership, the Company is affiliated with Berghoff & Company Capital Management, Inc., a registered investment advisor.

The Company leases office space from its sole shareholder in two locations. Both leases have one year terms. Rent expense for the year ended March 31, 2005 was \$61,093.

NOTE 4 - EMPLOYEE BENEFIT PLANS

Effective January 1, 2004 the Company amended their deferred compensation plan commonly referred to as a profit sharing plan with provisions under IRS code section 401(k). Pursuant to the terms of the plan employees may contribute up to 25% of their compensation within specified legal limits. In addition, the Company must match employee contributions up to 6% of the contributing employee's compensation and may make additional contributions on a discretionary basis. The plan covers all full-time employees. Employees become eligible to participate in the plan on their first day of employment. Company contributions to the plan for the year ended March 31, 2005 were \$18,701.

Effective April 1, 2004 the Company adopted a Health Reimbursement Arrangement whereby the Company reimburses employees for the cost of eligible medical and dental expenses subject to annual limits. All employees are eligible for participation.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2005

NOTE 5 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc. the Company is subject to the Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 1500%. At March 31, 2005 the Company's net capital and required net capital were \$155,300 and \$100,000 respectively. The ratio of aggregate indebtedness to net capital was 25%.

NOTE 6 - PREFERRED STOCK

The Company also has 500 shares of \$100 par value, nonvoting, convertible preferred stock authorized. None of these authorized shares are issued or outstanding at March 31, 2005.

NOTE 7 - SECURITIES OWNED

Securities owned consist entirely of US Treasury Notes.

NOTE 8 - OTHER

A majority of the Company's commission revenue was derived from transactions on behalf of 2 customers.

The Company has entered into an agreement for communication services which requires the Company to make minimum annual payments of \$20,400 for years ending March 31, 2006 and 2007.