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FINANCIAL

First Federal

First Things First.

First Things First.

Dear Fellow Shareholders:

On behalf of the Board of Directors, our management team and all the staff of FFD Financial Corporation and its subsidiary, First Federal Community Bank, it is our pleasure to present our 2004 Annual Report.

consumers refinanced their residential mortgage debt to lower long term interest rates. Due to interest rate risk concerns, we chose not to retain most of these mortgage loan refinancings and instead sold them in the secondary market. While most anticipated, began a period of transition. With the low rates which prevailed for several years, large numbers of assets and slowed asset growth. As interest rates began to rise and the refinancing activity slowed in fiscal year 2004, activity enabled us to offset certain operating expenses, the long term impact has been a reduction in interest earning This past fiscal year was a challenging period as the low interest rate environment, which had continued longer than we benefited in the last several years from record loan sale gains and lower operating expenses as loan origination the lower volume of loan sales reduced income and caused an increase in operating costs.

This compares to \$1,032,000 in 2003 or \$.86 per diluted share. FFD Financial reported net income for the fiscal year ended June 30, 2004 of \$687,000 or \$.59 per diluted share.

During the fiscal year ended June 30, 2004:

- 0 Quarterly cash dividends totaling \$.415 per share were paid to shareholders, representing a 2.9% annual dividend return based on the average of the low and high trading prices for the fiscal year.
- o 18,477 common shares were repurchased at an average cost of \$15.09.
- o Residential real estate loan balances declined \$5.4 million or 8.7%.
- o Business and consumer loans increased \$4.0 million or 7.2%.
- o Total loan originations were \$69.8 million compared to \$94.7 million in fiscal year 2003.
- 0 Gains from loan sales totaled \$354,000 in 2004 compared to \$843,000 in 2003 Residential loans sold and serviced for others, totaled \$73.0 million at year end. Residential mortgage loan sales totaled \$29.8 million compared to \$44.2 million in fiscal year 2003.
- 0 or 37.3% and higher cost time deposits now account for only 45.7% of total deposits, down from 49.1% the Total deposits increased \$1.1 million or 1.0% in the year; but, demand deposit balances increased \$2.9 million
- 0 businesses, and direct deposit payroll services for businesses We further expanded our product line through the introduction of bank branded credit cards for consumers and

governs how we operate to meet the new requirements. Commission regarding audit, compensation and nominating committees. We have revised our code of ethics that we are in compliance with the director independence requirements of Nasdaq and the Securities and Exchange We addressed new regulatory requirements to enhance corporate governance this year. We are pleased to report that

the last several years we have been successful in our efforts to increase the proportion of business loans in our portfolio while continuing to serve our traditional mortgage customer base through the sale of many of these loans into the secondary market. We have repositioned our asset funding sources to include a lower reliance upon borrowings and cer-We continued our focus on maintaining First Federal Community Bank as a strong and independent local bank. Over believe our market continues to afford opportunities for further growth as we strive to make First Federal Community ifficates of deposits. We have expanded our retail banking services to better meet the needs of our customers. We Bank the area's premier community bank

cial needs of our community. Our assets consist primarily of loans made to consumers and businesses within our commu-Many banks make claim to being a "community bank". To us it is truly the way we operate. We strive to meet the finannity. These loans are funded primarily by local deposits. Our staff lives and works in our community and many serve as leaders of local civic organizations. We believe our local lending activities and community involvement makes us a better corporate citizen and a good community partner, essentials for being a true community bank.

our operating systems to develop technologies that enable us to deliver exceptional financial products competitive to big We have worked hard to make First Federal Community Bank a strong community bank. This includes changes made in added internet banking services and other products. We are committed to our community, our shareholders and our banks. We have strengthened our management team and staffing. Our branch network has expanded and we've staff. We express our appreciation to our shareholders for their confidence and support

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E. L. Loader Chairman

Trent B. Troyer
President and Chief Executive Officer

E. L. Loader & Trent Troyer, First Federal

activities have been limited primarily to holding the common shares of First Federal of First Federal from a mutual savings bank to a stock savings bank (the "Conversion"). Since its formation, FFD's FFD Financial Corporation ("FFD" or the "Corporation") is the holding company for First Federal Community Bank ("First Federal" or the "Bank"), a federal savings bank. FFD was formed in 1996 in connection with the conversion

securities consisting primarily of United States government and government agency obligations and mortgage construction loans, commercial real estate loans, business loans and consumer loans. The Bank also invests in accounts as well as certificates of deposit. First Federal originates residential and home equity loans, provides a full array of deposit products including checking, savings, money market, and individual retirement individuals and businesses in its market area consisting of Tuscarawas and contiguous counties in Ohio. The Bank First Federal's business involves attracting deposits from individual and business customers and originating loans to backed securities

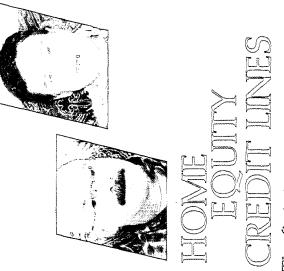
products and services via the Internet at www.onlinetirstled.com in Dover, Ohio and one in New Philadelphia, Ohio. Additionally, the Bank provides access to its sales and loan and mortgage-backed securities repayments. First Federal conducts business from three locations, two limits by the Federal Deposit Insurance Corporation ("FDIC"), Federal Home Loan Bank ("FHLB") advances, and Ioan Funds for lending and investing activities are obtained primarily from deposits, which are insured up to applicable

OTS and the FDIC. First Federal is also a member of the FHLB of Cincinnati Department of the FFD is subject to regulation, supervision and examination by the Office of Thrift Supervision of the United States Treasury (the "OTS"). First Federal is subject to regulation, supervision and examination by the

There were 1,191,140 common shares of FFD outstanding on July 30, 2004, held of record by approximately 585 shareholders. Price information for FFD's common shares is quoted on the Nasdaq SmallCap Market ("Nasdaq") under the symbol "FFDF.' The following table sets forth the high and low trading prices for the FFD's common shares, as quoted by Nasdaq, together with the dividends declared per share, for each quarter of fiscal years 2004 and 2003.

2003 Querter Ended	HIGH TRADE	LOW TRADE	CASH DIVIDENDS DECLARED
September 30, 2002	\$14.00	\$11.50	\$.095
December 31, 2002	13.25	10.00	.100
March 31, 2003	14.50	11.20	.100
June 30, 2003	14.50	11.44	001.
2004 Ouerter Ended	HIGH TRADE	LOW TRADE	CASH DIVIDENDS DECLARED
September 30, 2003	\$15.32	\$13.25	\$0.100
December 31, 2003	15.30	14.59	0.105
March 31, 2004	15.50	13.64	0.105
June 30, 2004	15.65	13.00	0.105

FFD's income on an unconsolidated basis consists primarily of dividends which may periodically be declared and tions. Under OTS regulations applicable to converted savings associations, First Federal is not permitted to pay a cash dividend on its common shares if the regulatory capital of First Federal would, as a result of the payment of such paid on the common shares of First Federal held by FFD. In addition to certain federal income tax considerations, OTS regulations impose limitations on the payment of dividends and other capital distributions by savings associadividend, be reduced below the amount required for the liquidation account established in connection with the Conversion or applicable regulatory capital requirements prescribed by the OTS.



The first step toward realizing your dreams.



# Selected Consolidated Financial Information and Other Data

The following table sets forth certain information concerning the consolidated financial condition, earnings and other data regarding FFD at the dates and for the periods indicated.

Diluted	Basíc Basíc	Net earnings	Federal income taxes	expense  Earnings before income taxes	Other income	Net interest income after provision for losses on loans	Provision for losses on loans	Net interest income	Interest expense	Interest income	SUMMARY OF EARNINGS FOR THE YEAR ENDED JUNE 30:	Shareholders' equity, restricted	other borrowings	Deposits	to maturity - at cost Loans receivable - net (1)	available for sale - at market Mortgage-backed securities held	for sale - at market  Montagas-backed securities	Total amount of: Assets Interest-bearing deposits	SELECTED CONSOLIDATED FINANCIAL CONDITION DATA AT JUNE 30:
\$.58	\$.59	\$687	354	3,423 1,041	616	3,848	25	3,873	2,487	\$6,360	2004	16,738	12,669	105,446	114,505	630	4,402	\$135,892 8,821	2004
\$.86	\$.88	\$1,032	534	3,133	1,038	3,661	131	3,792	2,966	\$6,758	2003	16,918	13,891	104,351	115,966	832	1,502	\$136,408 10,398	2003
\$.92	\$.94	\$1,113	573	2,812 1,686	536	3,962	150	4,112	3,893	\$8,005	2002	16,541	17,553	95,542	1,606	1,551	2,047	\$130,303 11,726	2002
\$.86	\$.86	\$1,101	560	2,451 1,661	262	3,850	201	4,051	5,498	\$9,549	2001	16,604	24,732	91,018	3,721 107,467	7,799	1,000	\$133,097 8,024	2001
\$.68	\$.69	\$ 922	458	2,262 pp. 1,380	1 share	3,463 ed (des)	106 (spu	3,569	1	\$8,323	2000	16,265	30,412	77,987	4,189 102,939	9,135	2,875 spub	\$125,147 III	2000

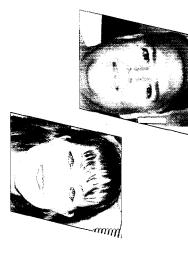
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SELECTED FINANCIAL RATIOS					
AND OTHER DATA AT OR FOR THE YEAR ENDED JUNE 30:	2004	2003	2002	2001	2000
Return on average assets	0.50%	0.77%	0.84%	%98.0	0.77%
Return on average equity	4.05	6.17	6.75	69.9	6.07
Interest rate spread	2.79	2.62	2.85	2.75	2.51
Net interest margin	2.97	2.95	3.22	3.26	3.06
General, administrative and other					
expense to average assets	2.50	2.34	2.13	1.91	1.90
Average equity to average					
assets	12.40	12.50	12.50	12.81	12.75
Nonperforming and impaired assets					
to total assets	0.84	1.76	0.48	0.08	0.18
Nonperforming and impaired loans to					
total loans	0.98	1.88	0.58	0.10	0.22
Delinquent loans to total loans (1)	1.18	1.28	2.57	96.0	0.61
Allowance for loan losses to					
total loans	79.0	89.0	99.0	0.52	0.36
Allowance for loan losses to					
nonperforming and impaired loans	68.09	36.45	114.63	537.14	166.67
Average interest-earning assets					
to average interest-bearing liabilities	109.27	114.63	112.05	111.49	113.53
Dividend payout ratio	70.34	44.89	39.89	41.86	49.28
Number of full service offices (2)	က	က	2	2	2

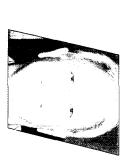
And we mean it when we say free

Delinquent loans are loans as to which a scheduled payment has not been made within 30 days after the due date. The Bank's third full service office opened on July 3, 2002. (2)

## SHOW!



Guaranteed returns that will give you peace of mind.



#### ENERAL

a result, the discussion that follows focuses on First Federal's financial condition and results of operations. The following junction with, and with reference to, the consolidated financial statements, and the notes thereto included in this Annual discussion and analysis of the financial condition and results of operations of FFD and First Federal should be read in con-FFD was incorporated in 1996 for the purpose of owning all of First Federal's outstanding stock after the Conversion. As

## CHANGES IN FINANCIAL CONDITION FROM JUNE 30, 2002 TO JUNE 30, 2003

offset by a \$2.9 million decrease in investment securities million in cash and cash equivalents, and a decrease of \$450,000 in mortgage-backed securities, which were partially 30, 2003. This decrease was comprised primarily of a \$1.6 million decrease in loans held for sale, a decrease of \$1.4 The Corporation's assets at June 30, 2004, totaled \$135.9 million, a \$516,000, or 0.3%, decrease from the total at June

totaling \$2.5 million \$5.5 million of U. S. Government agency securities were partially offset by maturities and calls of investment securities June 30, 2003. Investment securities totaled \$4.4 million at June 30, 2004, an increase of \$2.9 million. Cash and interest-bearing deposits totaled \$10.8 million at June 30, 2004, a decrease of \$1.4 million, or 11.6%, from Purchases of

June 30, 2003, due to principal repayments of \$442,000. Mortgage-backed securities totaled \$1.0 million at June 30, 2004, a \$458,000, or 30.9%, decrease from the total at

estate and land totaled \$35.0 million at June 30, 2004, compared to \$28.5 million at June 30, 2003, as a real estate declined by \$5.4 million to \$57.0 million at June 30, 2004. Loans secured by nonresidential real by \$14.4 million, or 32.6%, from fiscal 2003. The portfolio of loans secured by one- to four-family residential sell fixed-rate mortgage loans in the secondary market. The volume of loans sold during fiscal 2004 decreased Although reduced, demand for fixed-rate loans continued throughout the year, and management continued to million, or 26.2%, compared to fiscal 2003, as refinancing activity declined as interest rates edged up. totaling \$29.8 million. Loan origination volume during the year ended June 30, 2004, decreased by \$24.8 which were more than offset by principal repayments of \$41.6 million and loans sold in the secondary market million, or 1.3%, from the June 30, 2003 total. Loan disbursements during fiscal 2004 totaled \$69.8 million, Loans receivable, including loans held for sale, totaled \$114.5 million at June 30, 2004, a decrease of \$1.5

result of efforts to build this segment of the Bank's loan portfolio. Commercial loans totaled \$15.4 million at June 30, 2004, compared to \$19.5 million at June 30, 2003. Nonresidential real estate and commercial lending generally provides higher yields but it also involves a higher degree of risk than residential real estate lending due to the relatively larger loan amounts and the effects of general economic conditions on the successful operation of the related business or income-producing properties. The Bank has endeavored to reduce such risk by evaluating the credit history and past performance of the borrower, the quality of the borrowers' management, the debt service ratio, the quality and characteristics of the income stream generated by the business and the property and appraisals supporting the property's valuation, as applicable.

The allowance for loan losses totaled \$779,000 and \$818,000 at June 30, 2004 and 2003, respectively, which represented .67% and .68% of total loans and 68.1% and 36.5% of nonperforming and impaired loans at those respective dates. Nonperforming and impaired loans amounted to \$1.1 million and \$2.2 million at June 30, 2004 and 2003, respectively. The decrease in the nonperforming and impaired loans is due to principal payments and payoffs of approximately \$600,000, with the remaining reduction due to the improvement of a borrowing relationship that management believes is no longer impaired. Management believes that the Bank's nonperforming and impaired loans at June 30, 2004 are adequately collateralized and no unreserved loss is anticipated on such loans. Although management believes that the allowance for loan losses at June 30, 2004, was adequate based upon the available facts and circumstances, there can be no assurance that additions to the allowance will not be necessary in future periods, which could adversely affect the Corporation's net earnings.

Deposits totaled \$105.4 million at June 30, 2004, a \$1.1 million, or 1.0%, increase over total deposits at June 30, 2003. This increase resulted primarily from management's efforts to generate growth through advertising and pricing strategies and the continued growth of the new branch which was opened in July 2002. Proceeds from deposit growth were used primarily to fund new loan originations and to repay FHLB advances during the

period. FHLB advances totaled \$12.7 million at June 30, 2004, a \$1.2 million, or 8.8%, decrease from June 30, 2003.

Shareholders' equity totaled \$16.7 million at June 30, 2004, a decrease of \$180,000, or 1.1%, from June 30, 2003 levels, as net earnings of \$687,000, a \$115,000 reduction in the shares acquired by benefit plans, and \$314,000 in proceeds from the exercise of stock options, were more than offset by dividends paid totaling \$504,000 and purchases of treasury shares totaling \$769,000.

## COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED JUNE 30, 2004 AND 2003

The consolidated net earnings of FFD depend primarily on its level of net interest income, which is the difference between interest earned on FFD's interest-earning assets and the interest paid on interest-bearing liabilities. Net interest income is substantially affected by FFD's interest rate spread, which is the difference between the average yield earned on interest-earning assets and the average rate paid on interest-bearing liabilities, as well as by the average balance of interest-earning assets compared to interest-bearing liabilities.

#### GENERAL

FFD's net earnings totaled \$687,000 for the fiscal year ended June 30, 2004, a decrease of \$345,000, or 33.4%, compared to fiscal 2003. The decrease in net earnings resulted primarily from a \$554,000 decrease in gain on sale of loans and a \$290,000 increase in general administrative and other expense, which were partially offset by increases of \$81,000 in net interest income, and \$139,000 in other operating income, and a \$180,000 decrease in the provision for federal income taxes.

#### NET INTEREST INCOME

Total interest income decreased by \$398,000, or 5.9%, to a total of \$6.4 million for the year ended June 30, 2004, compared to \$6.8 million for the fiscal year ended June 30, 2003. Interest income on loans decreased \$330,000, or 5.2%, due primarily to a 50 basis point decrease in the average yield, to 5.27% in fiscal 2004, which was offset slightly by a \$4.2 million, or 3.8%, increase in the average loan portfolio balance

by \$23,000 due primarily to a 77 basis point increase in the average yield earned on cost of deposits of 65 basis points, to 1.81%, which was partially offset by a \$8.0 mil June 30, 2004, compared to fiscal 2003, due primarily to a decrease in the average and a \$862,000, or 7.1%, decrease in the average balance outstanding year to year. sion to increase rates. Interest income on interest-bearing deposits decreased by began to rise in 2004 in anticipation of the Federal Reserve Board's June 2004 deciage balance outstanding. The yields on mortgage-backed and investment securities such securities, to 3.94%, which was partially offset by a \$88,000 decrease in the aversecurities, to 4.63% in fiscal 2004. Interest income on investment securities increased ly to a \$1.0 million, or 44.8%, decrease in the average balance outstanding, which outstanding year to year. Decreases in the average yield on loan assets was due priyear. Decreases in the average cost of deposits were due primarily to the sustained low lion, or 8.2%, increase in the average deposit portfolio balance outstanding year to Interest expense on deposits decreased by \$483,000, or 20.3%, for the year ended \$50,000, or 28.2%, due primarily to a 33 basis point decrease in the average yield was partially offset by a 27 basis point increase in the average yield earned on such income on mortgage-backed securities decreased by \$41,000, or 41.4%, due primarimarily to the low interest rates that prevailed throughout the 2004 fiscal year. Interest level of interest rates in the economy

Interest expense on borrowings increased by \$4,000, or 0.1%, due primarily to a 16 basis point increase in the average cost of such borrowings, to 4.03%, which was partially offset by a \$478,000, or 3.2%, decrease in the average balance of advances outstanding. During fiscal year 2004, the Bank repaid \$2.7 million of maturing advances and replaced them with \$1.5 million of new fixed rate borrowings for match funding purposes and interest rate risk management. At June 30, 2004, the Bank had a total of \$12.7 million in advances with rates ranging from 1.11% to 6.10%. Prepayments of the higher cost advances are unlikely because of the significant penalties involved.

As a result of the foregoing changes in interest income and interest expense, net inter-

est income increased by \$81,000, or 2.1%, for the fiscal year ended June 30, 2004, compared to fiscal 2003. The interest rate spread amounted to 2.79% for the fiscal year ended June 30, 2004, compared to 2.62% for fiscal 2003, while the net interest margin was 2.97% in fiscal 2004, compared to 2.95% in fiscal 2003.

## PROVISION FOR LOSSES ON LOANS

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical loss experience, the volume and type of lending conducted by First Federal, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to First Federal's market area, and other factors related to the collectibility of First Federal's loan portfolio. The provision for losses on loans totaled \$25,000 for the year ended June 30, 2004, a decrease of \$106,000, or 80.9%, compared to fiscal 2003. First Federal's fiscal 2004 provision was predicated primarily on industry loss ratio analysis applied to the loan portfolio in accordance with Statement of Financial Accounting Standards ("SFAS") No. 5 and SFAS No. 114. There can be no assurance that the loan loss allowance of First Federal will be adequate to cover losses on nonperforming assets in the future.

#### OTHER INCOME

Other income totaled \$616,000 for the fiscal year ended June 30, 2004, a decrease of \$422,000, or 40.7%, from fiscal 2003. The decrease resulted primarily from a \$554,000, or 61.0%, decrease in gain on sale of loans and a \$7,000 loss on sale of real estate owned, which were partially offset by an increase of \$139,000 in other operating income. The decrease in gain on sale of loans was due primarily to a \$14.4 million, or 32.6%, decrease in sales volume year to year. The increase in other operating income was due primarily to an increase in service fee income from loans sold of \$55,000 and a \$21,000 increase in fees on deposit accounts and transactions. As interest rates rise, the volume of loan sales and the amount of gain on sale of loans is likely to continue to decrease.

## GENERAL, ADMINISTRATIVE AND OTHER EXPENSE

General, administrative and other expense totaled \$3.4 million for the fiscal year ended June 30, 2004, an increase of \$290,000, or 9.3%, compared to fiscal 2003. The increase resulted primarily from a \$285,000, or 22.8%, increase in employee compensation and benefits.

The increase in employee compensation and benefits included increases of \$131,000 in wages and related benefit expenses, and \$5,000 in stock benefit plan expense, and a \$137,000 decrease in deferred loan origination costs. The increase in wages and related expenses was due to increases in staff, salaries, and benefit plans. The increase in stock benefit plan expenses was the result of a \$31,000 increase in ESOP expense due to higher average trading prices for FFD's stock, which was substantially offset by \$3,000 expense reduction due to the completion of vesting of the Bank's recognition and retention plan and \$23,000 due to the forfeiture of stock options by a former employee. The decrease in deferred loan origination costs was related to the reduction in the number of loans originated. The remaining \$5,000 increase in other operating expenses was comprised primarily of immaterial increases in a variety of expenses from year to year

#### FEDERAL INCOME TAXES

The provision for federal income taxes totaled \$354,000 for the fiscal year ended June 30, 2004, a decrease of \$180,000, or 33.7%, compared to fiscal 2003. The decrease resulted primarily from a \$525,000, or 33.5%, decrease in earnings before taxes. The Corporation's effective tax rates were 34.0% and 34.1% for the fiscal years ended June 30, 2004 and 2003, respectively.

## COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED JUNE 30, 2003 AND 2002

#### GENERAL

FFD's net earnings totaled \$1.0 million for the fiscal year ended June 30, 2003, a decrease of \$81,000, or 7.3%, compared to fiscal 2002. The decrease in net earnings resulted primarily from a \$320,000 decrease in net interest income and a \$321,000 increase in general administrative and other expense, which were partially offset by a \$502,000 increase in other income and a \$39,000 decrease in the provision for federal income taxes.

#### **NET INTEREST INCOME**

in the average balance outstanding, which was partially offset by a 40 basis point decrease in the average yield year to year. Interest income on interest-bearing deposits average yield, which was partially offset by a \$1.7 million, or 15.7%, increase in the the year ended June 30, 2003, compared to \$8.0 million for the fiscal year ended June 30, 2002. Interest income on loans decreased by \$1.0 million, or 13.9%, due which was offset slightly by a \$1.2 million, or 1.1%, increase in the average loan portfolio balance outstanding year to year. Interest income on mortgage-backed securities decreased by \$289,000, or 74.5%, due primarily to a \$5.1 million, or 69.4%, decrease in the average balance outstanding, and an 87 basis point decrease n the average yield earned on such securities, to 4.36% in fiscal 2003. Interest income on investment securities increased by \$95,000 due primarily to a \$3.0 million increase decreased by \$20,000, or 10.2%, due primarily to a 42 basis point decrease in the average balance outstanding year to year. Decreases in the average yields on Fotal interest income decreased by \$1.2 million, or 15.6%, to a total of \$6.8 million for primarily to a 101 basis point decrease in the average yield, to 5.77% in fiscal 2003, nterest-earning assets were due primarily to the overall decline in interest rates in the economy.

Interest expense on deposits decreased by \$736,000 or 23.6%, for the year ended June 30, 2003, compared to fiscal 2002, due primarily to a decrease in the average cost of deposits of 88 basis points, to 2.46% for fiscal 2003, which was partially offset by a \$3.6 million, or 3.8%, increase in the average deposit portfolio balance outstanding year to year. Decreases in the average cost of deposits were due primarily to the overall decline in interest rates in the economy.

Interest expense on borrowings decreased by \$191,000, or 24.6%, due primarily to a \$5.5 million, or 26.7%, decrease in the average balance of advances outstanding, which was partially offset by a 10 basis point increase in the average cost of such borrowings, to 3.87% in fiscal 2003. The Bank elected to prepay certain advances that could be prepaid without penalty. Additional prepayments of the remaining higher cost advances are unlikely because of the significant penalties.

As a result of the foregoing changes in interest income and interest expense, net interest income decreased by \$320,000, or 7.8%, for the fiscal year ended June 30, 2003, compared to fiscal 2002. The interest rate spread amounted to 2.62% for the fiscal year ended June 30, 2003, compared to 2.85% for fiscal 2002, while the net interest margin was 2.95% in fiscal 2003, compared to 3.22% in fiscal 2002.

### **PROVISION FOR LOSSES ON LOANS**

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical loss experience, the volume and type of lending conducted by First Federal, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to First Federal's market area, and other factors related to the collectibility of First Federal's loan portfolio. The provision for losses on loans totaled \$131,000 for the year ended June 30, 2003, a decrease of \$19,000, or 12.7%, compared to fiscal 2002. First Federal's fiscal 2003 provision was predicated primarily on the growth in the commercial and nonresidential loan

portfolios and the increase in nonperforming loans. There can be no assurance that the loan loss allowance of First Federal will be adequate to cover losses on nonperforming assets in the future.

#### OTHER INCOME

Other income totaled \$1.0 million for the fiscal year ended June 30, 2003, an increase of \$502,000, or 93.7%, over fiscal 2002. The increase resulted primarily from a \$688,000, or 312.7%, increase in gain on sale of loans, partially offset by decreases of \$119,000, or 47.8%, in other operating income and the absence of \$67,000 in gain on sale of mortgage-backed securities. The increase in gain on sale of loans was due primarily to a \$25.0 million, or 129.9%, increase in sales volume year to year. The decrease in other operating income was due primarily to an increase in amortization of mortgage servicing rights of \$135,000 and a \$61,000 impairment charge recorded on the mortgage servicing rights asset based upon a fair value analysis of this asset. These charges were partially offset by an increase of \$85,000 in fees on deposit accounts and transactions. As interest rates rise, the volume of loan sales and the amount of gain on sale of loans is likely to decline.

## GENERAL, ADMINISTRATIVE AND OTHER EXPENSE

General, administrative and other expense totaled \$3.1 million for the fiscal year ended June 30, 2003, an increase of \$321,000, or 11.4%, compared to fiscal 2002. The increase resulted primarily from a \$226,000, or 28.0%, increase in other operating expense, a \$102,000, or 35.8%, increase in occupancy and equipment, and \$41,000, or 27.3%, increase in franchise taxes, which were partially offset by a \$51,000, or 15.9%, decrease in data processing.

The increase in other operating expenses included increases of \$45,000 in check printing charges, and \$35,000 in NOW account expense, primarily related to the Bank's growth in deposits and home equity loans, costs incurred in connection with the opening of the new Boulevard office, including increases of \$39,000 in advertising

expense, \$27,000 in stationery and office supplies and \$14,000 in legal fees. The remaining \$66,000 increase in other operating expense was comprised primarily of pro-rata increases related to the Corporation's overall growth year to year. The increase in occupancy and equipment expense was due primarily to an increase in depreciation expense related to the new office that opened in July of 2002. The increase in franchise taxes was due to the effect of refunds received in fiscal 2002. The decrease in data processing fees resulted from nonrecurring costs associated with the data conversion in fiscal 2002.

#### FEDERAL INCOME TAXES

The provision for federal income taxes totaled \$534,000 for the fiscal year ended June 30, 2003, a decrease of \$39,000, or 6.8%, compared to fiscal 2002. The decrease resulted primarily from a \$120,000, or 7.1%, decrease in earnings before taxes. The effective tax rates were 34.1% and 34.0% for the fiscal years ended June 30, 2003 and 2002, respectively.



## AVERAGE BALANCE, YIELD, RATE AND VOLUME DATA

The following table sets forth certain information relating to FFD's average balance sheet and reflects the average yield on interest-earning assets and the average cost of interest-bearing liabilities for the periods indicated. Such yields and costs are derived by dividing income or expense by the average monthly balance of interest-earning

assets or interest-bearing liabilities, respectively, for the periods presented. Average balances are derived from month-end balances, which include nonaccruing loans in the loan portfolio, net of the allowance for loan losses.

Average interest-earning assets to average interest-bearing liabilities	Net interest margin (net interest income as a percent of average interest-earning assets)	Interest rate spread	Net interest income	Total liabilities and shareholders' equity	Shareholders' equity	Total liabilities	Non-interest-bearing liabilities	Interest-bearing liabilities: Deposits Borrowings Total interest-bearing liabilities	Non-interest-earning assets Total assets	Interest-earning assets: Loans receivable Mortgage-backed securities Investment securities Interest-bearing deposits and other Total interest-earning assets	YEAR ENDED JUNE 30:
109.27%	2.97%	2.79%	\$3,873	\$136,758	16,965	119,793	333	\$104,872 1,899 1.81 14,588 588 4.03 119,460 2,487 2.08	\$136,758	AVERAGE OUTSTANDING INTEREST BALANCE EARNED/PAID YIELD/RATE \$114,573 \$6,043 5.27% 1,252 58 4.63 3,347 132 3.94 11,360 127 1.12 130,532 6,360 4.87	2004
114.63%	2.95%	2.62%	\$3,792	\$133,715	16,713	117,002	5,050	\$ 96,886 2,382 2.46 15,066 584 3.87 111,952 2,966 2.65	\$133,715	AVERAGE OUTSTANDING INTEREST BALANCE EARNED/PAID YIELD/RATE \$110,406 \$6,373 5.77% 2,270 99 4.36 3,435 109 3.17 12,222 177 1.45 128,333 6,758 5.27	2003
112.05%	3.22%	2.85%	\$4,112	\$131,976	16,497	115,479	1,620	\$ 93,311 3,118 3.34 20.548 775 3.77 113,859 3,893 3.42	\$131,976	AVERAGE  AVERAGE  OUTSTANDING  BALANCE  \$109,208  \$7,406  7,413  388  5.23  7,413  392  14  3.57  10,563  197  127,576  8,005  6.27	2002

The table below describes the extent to which changes in interest rates and changes in volume of interest-earning volume and rate, which cannot be separately identified, have been allocated proportionately to the change due to assets and interest-bearing liabilities have affected FFD's interest income and expense during the years indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in volume multiplied by prior year rate), (ii) changes in rate (changes in rate multiplied by prior year volume) and (iii) total changes in rate and volume. The combined effects of changes in both volume and the change due to rate.

YEAR ENDED JUNE 30:	50	2004 vs. 2003	~		2003 vs. 2002	002	
	INCRE	INCREASE (DECREASE) DUE TO	E) DUE TO TOTAL	INCREASE VOLUME	INCREASE (DECREASE) DUE TO VOLUME RATE	UE TO TOTAL	[ dolla
Interest income attributable to:							ars in
Loans receivable	\$ 235	\$ (565)	\$ (330)	\$ 81	\$(1,114)	\$(1,033)	thou
Mortgage-backed securities	(46)	5	(41)	(232)	(57)	(289)	sand
Investment securities	(3)	26	23	47	(2)	95	s ]
Interest-bearing deposits and other	(12)	(38)	(50)	29	(46)	(20)	
Total interest income	174	(572)	(398)	(25)	(1,222)	(1,247)	
Interest expense attributable to:							
Deposits	185	(899)	(483)	114	(850)	(736)	
Borrowings	(16)	23	4	(211)	20	(191)	
Total interest expense	166	(645)	(479)	(67)	(830)	(927)	
Increase (decrease)							
in net interest income	\$	\$ 73	\$ 81	\$ 72	\$ (392)	\$ (320)	

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## ASSET AND LIABILITY MANAGEMENT

First Federal, like other financial institutions, is subject to interest rate risk to the extent that its interest-earning assets reprice differently than its interest-bearing liabilities. As part of its effort to monitor and manage interest rate risk, First Federal uses the "net interest income" ("NII") and "net portfolio value" ("NPV") methodologies. Generally, NPV is the discounted present value of the difference between incoming cash flows on interest-earning and other assets and outgoing cash flows on interest-earning and other liabilities. Interest rate risk is estimated as the percent and dollar changes in NII and NPV projected to occur should the yield curve instantaneously shift up or down in a parallel fashion from its beginning or base position. The base case rate scenario is defined by the rate environment and is held

constant throughout the simulation. Rate shock scenarios are derived by adding to or subtracting from base case rates.

Presented below, as of June 30, 2004 and 2003, is an analysis of First Federal's interest rate risk as measured by changes in NII and NPV for instantaneous and sustained parallel shifts of +100, +200, +300 and -100 basis points in market interest rates. Due to the improbability of negative rate adjustments greater than 100 basis points in the current interest rate environment, shocks greater than negative 100 basis points are not presented.

(1,559)	15,342	(9.91)	(397)	3,609	(100)
	16,901	ì	,	4,006	BASE
1,039	17,940	8.83	354	4,360	+100
1,842	18,742	16.57	664	4,670	+200
\$2,417	\$19,318	22.54%	\$ 903	\$4,909	+300
BASE	VALUE	FROM BASE	BASE	Z	SCENARIO
FROM	ESTIMATED	CHANGE	FROM	ESTIMATED	INTEREST RATE
CHANGE		PERCENT	CHANGE		PROJECTED

**JUNE 30 2004:** 

**NET INTEREST INCOME** 

**NET PORTFOLIO VALUE** 

[ dollars in thousands ]

NET PORTFOLIO VALUE
NET INTEREST INCOME
JUNE 30 2003:

PERCENT	CHANGE	FROM BASE	27.68%	21.24	12.19	•	(11.96)
CHANGE	FROM	BASE	\$ 3,501	2,687	1,542		(1,513)
	ESTIMATED	VALUE	\$16,152	15,337	14,193	12,651	11,137
PERCENT	CHANGE	FROM BASE	25.95%	18.74	10.01		(9.94)
CHANGE	FROM	BASE	\$ 980	708	378	,	(375)
	ESTIMATED	물	\$4,755	4,483	4,153	3,775	3,400
PROJECTED	INTEREST RATE	SCENARIO	+300	+200	+100	BASE	-100

As with any method of measuring interest rate risk, certain shortcomings are inherent in changes in market interest rates. Also, the interest rates on certain types of assets and have similar maturities or periods of repricing, they may react in different degrees to the NII and NPV approaches. For example, although certain assets and liabilities may liabilities may fluctuate in advance of changes in market interest rates, while interest

rates on other types may lag behind changes in market rates. Further, in the event of a change in interest rates, expected rates of prepayment on loans and mortgage-backed securities and early withdrawal levels from certificates of deposit would likely deviate significantly from those assumed in making the risk calculations.

### LIQUIDITY AND CAPITAL RESOURCES

First Federal's principal sources of funds are deposits, proceeds from loan sales, loan and mortgage-backed securities repayments, and maturities and other funds provided by operations. First Federal also has the ability to borrow from the FHLB of Cincinnati. While scheduled loan repayments and maturing investments are relatively predictable, deposit flows, loan sales and loan and mortgage-backed securities prepayments are more influenced by interest rates, general economic conditions and competition. First Federal maintains investments in liquid assets based upon management's assessment of (i) the need for funds, (ii) expected deposit flows, (iii) the yields available on short-term liquid assets and

(iv) the objectives of the asset/liability management program. At June 30, 2004, First Federal had commitments to originate loans, including unused lines of credit, totaling \$26.5 million. Management anticipates that such loan commitments will be funded from normal cash flows from operations and existing excess liquidity.

Cash and cash equivalents, which is a component of liquidity, is a result of the funds used in or provided by First Federal's operating, investing and financing activities. These activities are summarized below for the years ended June 30, 2004, 2003 and 2002:

YEAR ENDED JUNE 30:	2004	2003	2002
Net earnings	\$687	\$ 1,032	\$ 1,113
Adjustments to reconcile net earnings to			
net cash from operating activities	1,621	(395)	42
Net cash from operating activities	2,308	637	1,155
Net cash from investing activities	(2,645)	(5,956)	6,707
Net cash from financing activities	(1,086)	4,346	(3,986)
Net change in cash and cash equivalents	(1,423)	(973)	3,876
Cash and cash equivalents at beginning of year	12,243	13,216	9,340
Cash and cash equivalents at end of year	\$10,820	\$12,243	\$13,216

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The following table sets forth information regarding the Bank's obligations and commitments to make future payments under contract as of June 30, 2004, at market value.

-
1 YEAR
\$277
25,826
157
10,4
12,4
1,7
1,413
2
\$52,5

(1) Principle due on amortizing loans is shown in period due.

First Federal is required by applicable law and regulation to meet certain minimum capital standards, which include a tangible capital requirement, a core capital requirement or leverage ratio, and a risk-based capital requirement. The tangible capital requirement requires a savings institution to maintain "tangible capital" of not less than 1.5% of the institution's adjusted total assets. Tangible capital is defined in OTS regulations as core capital minus any intangible assets.

items of capital, which for First Federal includes a general loan loss allowance of \$779,000 at June 30, 2004. amount not less than 8% of risk-weighted assets. Risk-based capital is defined as core capital plus certain additional and acceptable levels of risk. OTS regulations require that savings institutions maintain "risk-based capital" in an capital of at least 4% of the institution's total assets, except for those institutions with the highest examination rating pledged deposits of mutual associations. OTS regulations generally require savings institutions to maintain core stock and related surplus, minority interests in consolidated subsidiaries, certain nonwithdrawable accounts and "Core capital" is comprised of common shareholders' equity (including retained earnings), noncumulative preferred

regulatory capital at June 30, 2004: regulations at June 30, 2004. The following table summarizes First Federal's regulatory capital requirements and First Federal exceeded all of its capital requirements and met the definition of "well-capitalized" under OTS

Risk-based capital	Core capital	Tangible capital	
\$16,314	\$15,883	\$15,883	REGULATORY CAPITAI AMOUNT PERCENT
17.40%	11.70%	11.70%	RY CAPITAL PERCENT
\$7,515	\$5,425	\$2,034	CURRENT REQUIREMEN AMOUNT PERCENT
8.00%	4.00%	1.50%	QUIREMENT
\$8,799	\$10,458	\$13,849	EXCESS OVER CURRENT REQUIREMENT AMOUNT PERCENT
9.40%	7.70%	10.20%	ER CURRENT EMENT PERCENT
[ spubsnoqt u	العده	op]	

Notes to Consolidated Financial Statements	Consolidated Statements of Cash Flows	Consolidated Statements of Shareholders' Equity	Consolidated Statements of Comprehensive Income	Consolidated Statements of Earnings	Consolidated Statements of Financial Condition	Financial Statements	Report of Independent Registered Public Accounting Firm	CONTENTS
27	25	24	23	22	21		20	PAGE

#### Grant Thornton &

Board of Directors

Grant Thornton LLP The US Member Firm of Grant Thornton International

ACCOUNTANTS AND MANAGEMENT CONSULTANTS

FFD Financial Corporation

We have audited the accompanying consolidated statements of financial condition of FFD Financial Corporation as of June 30, 2004 and 2003, and the related consolidated statements of earnings, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended June 30, 2004. These consolidated financial statements are the responsibility of the Corporation's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

(United States.) Those standards require that we plan and perform the audit to obtain reasonable assurance about We conducted our audits in accordance with auditing standards of the Public Company Accounting Oversight Board whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

position of FFD Financial Corporation as of June 30, 2004 and 2003, and the results of its operations and its cash flows In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial for each of the three years in the period ended June 30, 2004, in conformity with accounting principles generally accepted in the United States of America.

Grant Thombon LLP

Cincinnati, Ohio

September 3, 2004

for sale for sale ritized cc f June 30 f June 30 out par vout par	Consolidated Statements of Financial Condition FOR THE YEAR ENDED JUNE 30	ASSETS Cash and due from banks Interest-bearing deposits in other financial institutions	<b>2004</b> \$1,999 8,821
LIABILITIES AND SHAREHOLDERS' EQUITY  Deposits  Advances from the Federal Home Loan Bank Accrued interest payable Other liabilities  Deferred federal income taxes Total liabilities  Commitments  Shareholders' equity Preferred stock - authorized 1,000,000 shares without par value; n Common stock - authorized 5,000,000 shares without par or states 1,454,750 shares issued Additional paid-in capital Retained earnings - restricted Accumulated comprehensive income (loss); unrealized gains (losse; designated as available for sale, net of related tax effects Shares acquired by stock benefit plans Less 266,757 and 241,753 treasury shares at June 30, 2004 and respectively - at cost Total shareholders' equity		or sale - at mar silable for sale at amortized co 7 as of June 3C d cost	ket.
Shareholders' equity  Preferred stock - authorized 1,000,000 shares without par value Common stock - authorized 5,000,000 shares without par or st 1,454,750 shares issued Additional paid-in capital Retained earnings - restricted Accumulated comprehensive income (loss); unrealized gains (lo designated as available for sale, net of related tax effects Shares acquired by stock benefit plans Less 266,757 and 241,753 treasury shares at June 30, 2004 or respectively - at cost Total shareholders' equity		Advances from the Federal Home Loan Bank Accrued interest payable Other liabilities Deferred federal income taxes Total liabilities Commitments	
Additional paid-in capital Retained earnings - restricted Accumulated comprehensive income (loss); unrealized gains (loss designated as available for sale, net of related tax effects Shares acquired by stock benefit plans Less 266,757 and 241,753 treasury shares at June 30, 2004 at respectively - at cost Total shareholders' equity		Shareholders' equity Preferred stock - authorized 1,000,000 shares without par value; Common stock - authorized 5,000,000 shares without par or sta	no shares issued ted value;
Total shareholders' equity		Retained earnings - restricted  Accumulated comprehensive income (loss); unrealized gains (loss designated as available for sale, net of related tax effects Shares acquired by stock benefit plans  Less 266,757 and 241,753 treasury shares at June 30, 2004 an respectively - at cost	(losses) on securities  24 and 2003,
Total liabilities and shareholders' equity		respectively - at cost Total shareholders' equity Total liabilities and shareholders' eauity	

	2004	2003	2002	Consolidated Statements of Earnings
Interest income Loans Mortgage-backed securities Investment securities Interest-bearing deposits and other Total interest income	\$6,043 58 132 127 6,360	\$6,373 99 109 177 6,758	\$7,406 388 14 197 8,005	FOR THE YEAR ENDED JUNE 30  The Accompanying Nofes  Are An Intregal Part of These Statements
Interest expense Deposits Borrowings Total interest expense	1,899 588 2,487 3,873	2,382 584 2,966 3,792	3,118 3,118 3,893 4,112	
Provision for losses on loans Net interest income after provision for losses on loans	3,848	3,661	3,962	
Other income Gain on sale of loans Loss on sale of real estate acquired through foreclosure Gain on sale of mortgage-backed securities designated as available for sale Other operating Total other income	354 (7) 616	908	220 - 67 249 536	
General, administrative and other expense Employee compensation and benefits Occupancy and equipment Franchise taxes Data processing Other operating Total general, administrative and other expense Earnings before income taxes	1,537 391 210 285 1,000 3,423	1,252 387 191 269 1,034 3,133	1,249 285 150 320 808 2,812	
Federal income taxes Current Deferred Total federal income taxes NET EARNINGS EARNINGS PER SHARE Basic	311 43 354 \$687 \$.59 \$.58	520 14 534 \$1,032 \$.88	598 (25) 573 \$1,113 \$.94	

## Consolidated Statements of Comprehensive Income

for the year ended june 30

The Accompanying Notes Are An Intregal Part of These Statements

Accumulated comprehensive income (loss)	Comprehensive income	Reclassification adjustment for realized gains included in earnings, net of taxes of \$23 in 2002	Other comprehensive income (loss), net of tax: Unrealized holding gains {losses} on securities during the period, net of taxes (benefits) of \$(38), \$(5) and \$4 in 2004, 2003 and 2002, respectively	Net earnings	
(\$66)	\$613		(74)	\$687 -	2004
\$8	\$1,021		(13)	\$1,032	2003
\$19	\$1,077	(44)	Φ	\$1,113	2002
			[ sbnpsuodt ni s	[ qollar	1

				IINREAIIZED	Property and the second of the			FOR THE YEAR ENDED JUNE 30
(0)	COMMON	ADDITIONAL PAID-IN CAPITAL	RETAINED EARNINGS	GAINS (LOSSES) ON SECURITIES DESIGNATED AS AVAILABLE FOR SALE	SHARES ACQUIRED BY STOCK BENEFIT PLANS	TREASURY SHARES AT COST	The Ac Intrega TOTAL	The Accompanying Notes Are An Intregal Part of These Statements TOTAL
Balance at July 1, 2001	₩,	\$7,861	\$10,962	\$ 55	\$ (852)	\$(1,422)	\$16,604	[c
Net earnings for the year ended June 30, 2002		•	1,113	,	•	•	1,113	dollars i
Purchase of treasury shares		, <b>,</b> ,			- 175	(936)	(936)	in thou
Unrealized losses on securities designated as available for sale net of related tay effects	<u>•</u>	·	,	(36)	, '		(36)	sands, e
Exercise of stock options		(16)	' ' '	,	,	29	51	xcepí p
Dividends of \$.375 per share		,	(446)				(446)	per sh
Balance at June 30, 2002	•	7,861	11,629	19	(677)	(2,291)	16,541	are data
Net earnings for the year ended June 30, 2003	•	,	1,032	•	1		1,032	ı J
Purchase of treasury shares	•	ı	ı	•	•	(380)	(380)	
Amortization expense of stock benefit plans	1	39	•	•	118	1	157	
Unrealized losses on securities designated as available	e e							
for sale, net of related tax effects	ı	•	•	(11)	ı	•	(11)	
Exercise of stock options	•	(E)	i	•	ı	49	38	
Dividends of \$.395 per share	•	1	(459)	•	•	1	(459)	
Balance at June 30, 2003	•	7,889	12,202	ω	(559)	(2,622)	16,918	
Net earnings for the year ended June 30, 2004		Samuel Committee of the	289	THE RESIDENCE OF THE PARTY OF T			289	
Purchase of treasury shares	•	•	•	ı	,	(294)	(692)	
Amortization expense of stock benefit plans	1	51	•	į	115	•	166	
Unrealized losses on securities designated as available	le .	•	•	1	i	i		
for sale, net of related tax effects	•	,	•	(74)	İ	1	(74)	
Exercise of stock options	٠	(30)		•	ı	344	314	
Dividends of \$ .415 per share	-	'	(504)	•		1	(504)	
Balance at June 30, 2004	\$	\$7,910	\$12,385	\$ (66)	\$ (444)	\$(3,047)	\$16,738	

### Q Consolidated Statements of Cash Flows

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蓔
YEAR
ENDED
JUNE 30

Net cash provided by (used in) operating and investing activities (subtotal carried forward)	Cash flows provided by (used in) investing activities:  Purchase of investment securities designated as available for sale  Proceeds from maturity of investment securities  Purchase of mortgage-backed securities designated as available for sale  Proceeds from sale of mortgage backed securities designated  as available for sale  Principal repayments on mortgage-backed securities  Loan principal repayments  Loan disbursements  Purchase of office premises and equipment  Net cash provided by (used in) investing activities	Accrued interest receivable Prepaid expenses and other assets Other liabilities Accrued interest payable Federal income taxes Current Deferred Net cash provided by operating activities	Cash flows from operating activities:  Net earnings for the year  Adjustments to reconcile net earnings to net cash provided by (used in) operating activities:  Amortization of premiums and discounts on investments and mortgage-backed securities - net  Amortization of deferred loan origination fees  Depreciation and amortization  Provision for losses on loans  Gain on sale of loans  Loans originated for sale in the secondary market  Proceeds from sale of mortgage loans in the secondary market loss on sale of real estate acquired through foreclosure  Gain on sale of mortgage-backed securities designated as available for sale  Amortization expense of stock benefit plans  Federal Home Loan Bank stock dividends  Increase (decrease) in cash due to changes in:	The Accompanying Notes Are An Intregal Part of These Statements
(337)	(5,500) 2,500 442 41,663 (41,639) (81) (2,645)	5 (24) (216) 1 (87) 43 2,308	\$ 687  5 39 187 25 (62) (28,202) 29,814 7 166 [80]	2004
(5,319)	(7,510) 8,000 (956) 2,602 41,319 (49,068) (343) (5,956)	68 44 522 (4) (59) 14 637	\$ 1,032 67 (24) 201 131 (443) (45,602) 44,615 - 157 (82)	2003
7,862	(2,050) 1,000 5,107 3,223 32,238 (31,863) (948) 6,707	(3) (83) 16 (47) (52) (25) 1,155	\$ 1,113 47 (16) (18) (18) (19,307) [ spubsnout ui subliop ]	2002

FOR THE YEAR ENDED JUNE 30

a general banking business in north central Ohio which consists of attracting deposits from the general public and and interest-bearing liabilities and the interest received or paid on these balances. profitability is significantly dependent on net interest income, which is the difference between interest income generated applying those funds to the origination of loans for residential, consumer and nonresidential purposes. The Bank's monetary policy, that are outside of management's control received by the Bank can be significantly influenced by a number of environmental factors, such as governmental from interest-earning assets (i.e. loans and investments) and the interest expense paid on interest-bearing liabilities (i.e limited to holding the stock of its wholly-owned subsidiary, First Federal Community Bank (the "Bank"). The Bank conducts FFD Financial Corporation (the "Corporation") is a savings and loan holding company whose activities are primarily customer deposits and borrowed funds). Net interest income is affected by the relative amount of interest-earning assets The level of interest rates paid or

period. Actual results could differ from such estimates contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting services industry. In preparing consolidated financial statements in accordance with U. S. GAAP, management is required generally accepted in the United States of America ("U. S. GAAP") and general accounting practices within the financial The consolidated financial information presented herein has been prepared in accordance with accounting principles estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of

accompanying consolidated financial statements follows: summary of significant accounting policies which have been consistently applied in the preparation of the

### 1. PRINCIPLES OF CONSOLIDATION

balances and transactions have been eliminated in the accompanying consolidated financial statements consisted of an investment in the stock of the Bank's data processor and a deposit account in the Bank. All intercompany wholly-owned subsidiary, Dover Service Corporation ("Dover"). At June 30, 2004 and 2003, Dover's principal assets The accompanying consolidated financial statements include the accounts of the Corporation, the Bank, and the Bank's

FOR THE YEAR ENDED JUNE 30, 2004, 2003 AND 2002

## 2. INVESTMENT SECURITIES AND MORTGAGE-BACKED SECURITIES

The Corporation accounts for investment and mortgage-backed securities in accordance with Statement of Financial Accounting Standards ("SFAS") No. 115 "Accounting for Certain Investments in Debt and Equity Securities." SFAS No. 115 requires that investments be categorized as held-to-maturity, trading, or available for sale. Securities classified as held-to-maturity are carried at cost only if the Corporation has the positive intent and ability to hold these securities to maturity. Trading securities and securities designated as available for sale are carried at fair value with resulting unrealized gains or losses recorded to operations or shareholders' equity, respectively.

Realized gains and losses on sales of securities are recognized using the specific identification method.

#### 3. LOANS RECEIVABLE

Loans are stated at the principal balance outstanding, reduced by deferred loan origination fees and the allowance for loan losses. Interest is accrued as earned unless the collectibility of the loan is in doubt. Interest on loans that are contractually past due is charged off, or an allowance is established based on management's periodic evaluation. The allowance is established by a charge to interest income equal to all interest previously accrued, and income is subsequently recognized only to the extent that cash payments are received until, in management's judgment, the borrower's ability to make periodic interest and principal payments has returned to normal, in which case the loan is returned to accrual status. If the ultimate collectibility of the loan is in doubt, in whole or in part, all payments received on nonaccrual loans are applied to reduce principal until such doubt is eliminated.

Loans held for sale are carried at the lower of cost or market, determined in the aggregate. In computing cost, deferred loan origination fees are deducted from the principal balance of the related loan. At June 30, 2004 and 2003, loans held for sale were carried at cost.

The Bank retains the servicing on loans sold and agrees to remit to the investor loan principal and interest at agreed-upon rates. The Bank recognizes rights to service mortgage loans for others pursuant to SFAS No. 140, "Accounting for Transfers and Servicing of

Summary of Significant Accounting Policies Financial Assets and Extinguishments of Liabilities." In accordance with SFAS No. 140, an institution that acquires mortgage servicing rights through either the purchase or origination

of mortgage loans and sells those loans with servicing rights retained must allocate some

of the cost of the loans to the mortgage servicing rights.

Capitalized mortgage servicing rights and capitalized excess servicing receivables are required to be assessed for impairment. Impairment is measured based on fair value. The mortgage servicing rights recorded by the Bank were segregated into pools for valuation purposes, using as pooling criteria the loan term and coupon rate. Once pooled, each grouping of loans was evaluated on a discounted earnings basis to determine the present value of future earnings that a purchaser could expect to realize from each portfolio. Earnings were projected from a variety of sources including loan servicing fees, interest earned on escrows, miscellaneous income, and costs to service the loans. The present value of future earnings is the "economic" value for the pool, i.e., the net realizable present value to an acquirer of the acquired servicing.

The Bank recorded amortization related to mortgage servicing rights totaling approximately \$175,000, \$174,000 and \$39,000 for the fiscal years ended June 30, 2004, 2003 and 2002, respectively. Additionally, the Bank recovered previously recorded impairment charges on mortgage servicing rights totaling \$13,000 in the fiscal year ended June 30, 2004. At June 30, 2004, the carrying value of the Corporation's mortgage servicing rights, which approximated fair value was \$633,000. At June 30, 2003, the carrying value of the Corporation's mortgage servicing rights, which approximated fair value was \$517,000.

#### 4. LOAN ORIGINATION FEES

The Bank accounts for loan origination fees in accordance with SFAS No. 91 "Accounting for Nonrefundable Fees and Costs Associated with Originating or Acquiring Loans and Initial Direct Costs of Leases." Pursuant to the provisions of SFAS No. 91, origination fees received from loans, net of certain direct origination costs, are deferred and amortized to interest income using the level-yield method, giving effect to actual loan prepayments. Additionally, SFAS No. 91 generally limits the definition of loan origination costs to the direct costs attributable to originating a loan, i.e., principally actual personnel costs.

FOR THE YEAR ENDED JUNE 30, 2004, 2003 AND 2002

Summary of Significant Accounting Policies

Fees received for loan commitments that are expected to be drawn upon, based on the Bank's experience with similar commitments, are deferred and amortized over the life of the loan using the level-yield method. Fees for other loan commitments are deferred and amortized over the loan commitment period on a straight-line basis.

### 5. ALLOWANCE FOR LOAN LOSSES

It is the Bank's policy to provide valuation allowances for estimated losses on loans based on past loan loss experience, changes in the composition of the loan portfolio, trends in the level of delinquent and problem loans, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral and current and anticipated economic conditions in the primary lending area. When the collection of a loan becomes doubtful, or otherwise troubled, the Bank records a charge-off equal to the difference between the fair value of the property securing the loan and the loan's carrying value. Major loans and major lending areas are reviewed periodically to determine potential problems at an early date. The allowance for loan losses is increased by charges to earnings and decreased by charge-offs (net of recoveries).

The Bank accounts for impaired loans in accordance with SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," which requires that impaired loans be measured based upon the present value of expected future cash flows discounted at the loan's effective interest rate or, as an alternative, at the loan's observable market price or fair value of the collateral if the loan is collateral dependent.

A loan is defined under SFAS No. 114 as impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. In applying the provisions of SFAS No. 114, the Bank considers its investment in one to four-family residential loans and consumer installment loans to be homogeneous and therefore excluded from separate identification for evaluation of impairment. With respect to the Bank's investment in nonresidential, commercial and multi-family residential real estate loans, and its evaluation of impairment thereof, such loans are generally collateral-dependent and, as a result, are carried as a practical expedient at the lower of cost or fair value.

Collateral-dependent loans which are more than ninety days delinquent are considered to constitute more than a minimum delay in repayment and are evaluated for impairment under SFAS No. 114 at that time.

Total impaired loans	Impaired loans with no related allowance	Impaired loans with related allowance	YEAR ENDED JUNE 30:
\$774	I	\$774	2004
\$2,244	1	\$2,244	2003
	llars saud		

The Bank's average balance of impaired loans was \$929,000 in fiscal 2004. Interest income recognized on impaired loans totaled \$49,000 and \$100,000 for the fiscal years ended June 30, 2004 and 2003 respectively. The Bank allocated \$348,000 of its general valuation allowance to the impaired loans.

## 6. REAL ESTATE ACQUIRED THROUGH FORECLOSURE

Real estate acquired through foreclosure is carried at the lower of the loan's unpaid principal balance (cost) or fair value less estimated selling expenses at the date of acquisition. Real estate loss provisions are recorded if the properties' fair value subsequently declines below the value determined at the recording date. In determining the lower of cost or fair value at acquisition, costs relating to development and improvement of property are capitalized. Costs relating to holding real estate acquired through foreclosure, net of rental income, are charged against earnings as incurred.

## 7. OFFICE PREMISES AND EQUIPMENT

Office premises and equipment are carried at cost and include expenditures which extend the useful lives of existing assets. Maintenance, repairs and minor renewals are expensed as incurred. For financial reporting, depreciation and amortization are provided on the straight-line method over the useful lives of the assets, estimated to be between twenty and thirty years for buildings, ten to thirty years for building improvements and five to ten years for furniture and equipment. An accelerated method is used for tax reporting purposes.

Summary of Significant Accounting Policies

#### 8. FEDERAL INCOME TAXES

The Corporation accounts for federal income taxes pursuant to SFAS No. 109, "Accounting period earnings, carried back against prior years' earnings, offset against taxable for Income Taxes." In accordance with SFAS No. 109, a deferred tax liability or deferred tax asset is computed by applying the current statutory tax rates to net taxable or deductible in the consolidated financial statements that will result in net taxable or deductible amounts temporary differences reversing in future periods, or utilized to the extent of management's estimate of future taxable income. A valuation allowance is provided for deferred tax assets to the extent that the value of net deductible temporary differences and carryforward temporary differences between the tax basis of an asset or liability and its reported amount in future periods. Deferred tax assets are recorded only to the extent that the amount of net attributes exceeds management's estimates of taxes payable on future taxable income. deductible temporary differences or carryforward attributes may be utilized against current Deferred tax liabilities are provided on the total amount of net temporary differences taxable in the future.

The Corporation's principal temporary differences between pretax financial income and taxable income result primarily from the different methods of accounting for deferred loan origination fees, Federal Home Loan Bank stock dividends, mortgage servicing rights, general loan loss allowances, percentage of earnings bad debt deductions and certain components of retirement expense. A temporary difference is also recognized for depreciation expense computed using accelerated methods for federal income tax purposes

#### 9. BENEFIT PLANS

The Corporation has an Employee Stock Ownership Plan ("ESOP"), which provides retirement benefits for substantially all employees who have completed one year of service and have attained the age of 21. The Corporation accounts for the ESOP in accordance with Statement of Position ("SOP") 93-6, "Employers' Accounting for Employee Stock Ownership Plans." SOP 93-6 requires the measure of compensation expense recorded by employers to equal the fair value of ESOP shares allocated to participants during a fiscal year. Expense recognized related to the ESOP totaled approximately \$191,000 \$167,000 and \$155,000 for the fiscal years ended June 30, 2004, 2003 and 2002, respectively

("RRP"). The Bank funded the RRP through the purchase of 40,600 shares of the Corporation's common stock in the open market. The Bank has awarded 30,871 shares under the RRP which vest over a five year period. A provision of \$7,000, \$10,000 and Additionally, during fiscal 1997, the Bank adopted a Recognition and Retention Plan \$32,000 related to the RRP was charged to expense for the fiscal years ended June 30, 2004, 2003 and 2002, respectively.

#### 10. EARNINGS PER SHARE

2003 and 2002, respectively. Diluted earnings per share is computed taking into consideration common shares outstanding and dilutive potential common shares to be Basic earnings per share is computed based upon weighted-average common shares out-Weighted-average shares outstanding gives effect to a reduction for 39,513, 52,687 and standing less shares in the ESOP which are unallocated and not committed to be released. 65,861 unallocated shares held by the ESOP for the fiscal years ended June 30, 2004, issued under the Corporation's stock option plan. The computations are as follows:

YEAR ENDED JUNE 30:	2004	2003	2002
Weighted-average common shares outstanding (basic)	1,162,085	1,167,450	1,183,697
Dilutive effect of assumed exercise of stock options	29,016	27,290	22,862
Weighted-average common shares outstanding (diluted)	101/161/1	1,194,740	1,206,559

FOR THE YEARS ENDED JUNE 30, 2004, 2003 AND 2002

Summary of Significant Accounting Policies

#### 11. STOCK OPTION PLAN

The FFD Financial Corporation 1996 Stock Option and Incentive Plan (the "Plan") provides for the issuance of 169,838 adjusted shares of authorized but unissued shares of common stock.

The Corporation accounts for the Plan in accordance with SFAS No. 123, "Accounting for Stock-Based Compensation," which contains a fair value-based method for valuing stock-based compensation that entities may use, which measures compensation cost at the grant date based on the fair value of the award. Compensation is then recognized over the service period, which is usually the vesting period. Alternatively, SFAS No. 123 permits entities to continue to account for stock options and similar equity instruments under Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees." Entities that continue to account for stock options using APB Opinion No. 25 are required to make pro forma disclosures of net earnings and earnings per share, as if the fair value-based method of accounting defined in SFAS No. 123 had been applied.

During fiscal 2001, the Corporation canceled and reissued grants of stock options to certain option grant holders. The Corporation recorded expense related to these grants totaling \$3,000, \$26,000 and \$24,000 in fiscal 2004, 2003 and 2002, respectively.

The Corporation applies APB Opinion No. 25 and related Interpretations in accounting for its Plan. Accordingly, no compensation cost has been recognized with respect to original grants of shares under the Plan. Had compensation cost for the Plan been determined based on the fair value at the grant date in a manner consistent with the accounting method utilized in SFAS No. 123, then the Corporation's consolidated net earnings and earnings per share for the fiscal years ended June 30, 2004, 2003 and 2002, would have been reduced to the pro forma amounts indicated at right:

	Diluted		Earnings per share Basic		Net earnings	
Pro-forma	As reported	Pro-forma	As reported	Pro-forma	As reported	
\$.55	\$.58	\$.56	\$.59	\$654	\$687	2004
\$.85	\$.86	\$.87	\$.88	\$1,021	\$1,032	2003
\$.90						2002
	[sp	nzauc	odt n	i snol	op ]	

The fair value of each option grant is estimated on the date of grant using the modified Black Scholes options-pricing model with the following weighted-average assumptions used for grants in fiscal 2004, 2003 and 2002: dividend yield of 3.0%, 2.8% and 3.5%; expected volatility of 38.2%, 31.6% and 36.7%; a risk-free interest rate of 4.3%, 4.1% and 3.0%, respectively, and an expected life of ten years for all grants.

A summary of the status of the Corporation's stock option plan as of June 30, 2004, 2003 and 2002, and changes during the years then ended are presented:

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Summary of Significant Accounting Policies

2004 2002	TED-AVERAGE WEIGHTED-AVERAGE WEIGHTED-AVERAGE EXERCISE	PRICE SHARES PRICE SHARES PRICE SAI	\$ 9.25 108,563 \$ 9.22	14,920 10.94 2,000 12.00	(4,122) 9.17 (5,578) 9.14	(009)	1 11	90,604	\$4.36 \$ 3.92 \$ 3.59
2004	WEIGHTED.AVERAGE EXERCISE	SHARES PRICE	115,183 \$9.47	4,500 14.87	(28,365) 9.15	(1,320) 9.54	89,998 \$9.84	68,755 \$9.33	\$4.36
			Outstanding at beginning of year	Granted	Exercised	Forfeited	Outstanding at end of year	Options exercisable at year-end Weighted-average fair value of	options granted during the year

The following information applies to options outstanding at June 30, 2004:

Number outstanding	74,721
Range of exercise prices	\$8.38 - \$10.10
Number outstanding	15,277
Range of exercise prices	\$11.17 - \$14.88
Weighted-average exercise price	\$9.84
Weighted-average remaining contractual life in years	4.4 years

## 12. CASH AND CASH EQUIVALENTS

For purposes of reporting cash flows, cash and cash equivalents includes cash and due from banks and interest-bearing deposits in other financial institutions with original terms to maturity of less than ninety days.

## 13. FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," requires disclosure of fair value of financial instruments, both assets and liabilities, whether or not recognized in the consolidated statement of financial condition,

for which it is practicable to estimate that value. For financial instruments where quoted market prices are not available, fair values are based on estimates using present value and other valuation methods.

The methods used are greatly affected by the assumptions applied, including the discount rate and estimates of future cash flows. Therefore, the fair values presented may not represent amounts that could be realized in an exchange for certain financial instruments.

FOR THE YEARS ENDED JUNE 30, 2004, 2003 AND 2002

Summary of Significant Accounting Policies

The following methods and assumptions were used by the Corporation in estimating its fair value disclosures for financial instruments at June 30, 2004 and 2003:

### Cash and cash equivalents:

The carrying amounts presented in the consolidated statements of financial condition for cash and cash equivalents are deemed to approximate fair value.

## Investment and mortgage-backed securities:

For investment and mortgage-backed securities, fair value is deemed to equal the quoted market price.

### Loans receivable:

The loan portfolio has been segregated into categories with similar characteristics, such as one- to four-family residential, multi-family residential and nonresidential real estate. These loan categories were further delineated into fixed-rate and adjustable-rate loans. The fair values for the resultant loan categories were computed via discounted cash flow analysis, using current interest rates offered for loans with similar terms to borrowers of similar credit quality. For loans on deposit accounts and consumer and other loans, fair values were deemed to equal the historic carrying values. The historical carrying amount of accrued interest on loans is deemed to approximate fair value.

## Federal Home Loan Bank stock:

The carrying amount presented in the consolidated statements of financial condition is deemed to approximate fair value.

#### Deposits:

The fair value of NOW accounts, passbook accounts, and money market deposits is deemed to approximate the amount payable on demand. Fair values for fixed-rate certificates of deposit have been estimated using a discounted cash flow calculation using the interest rates currently offered for deposits of similar remaining maturities.

## Advances from the Federal Home Loan Bank:

The fair value of these advances is estimated using the rates currently offered for similar advances of similar remaining maturities or, when available, quoted market prices.

### Commitments to extend credit:

For fixed-rate and adjustable-rate loan commitments, the fair value estimate considers the difference between current levels of interest rates and committed rates. The difference between the fair value and notional amount of outstanding loan commitments at June 30, 2004 and 2003 was not material.

Based on the foregoing methods and assumptions, the carrying value and fair value of the Corporation's financial instruments at June 30, 2004 and 2003 are as follows:

	Financial liabilities  Deposits  Advances from the Federal Home Loan Bank	Financial assets Cash and cash equivalents Investment securities Mortgage-backed securities Loans receivable Federal Home Loan Bank stock
\$118,115	\$105,446 Bank 12,669	CARRYING VALUE \$10,820 4,402 1,025 114,505 2,047 132,799
\$114,513	\$101,271 13,242	FAIR VALUE 10,820 4,402 1,041 110,976 2,047 129,286
\$118,242	\$104,351 13,891	CARRYING VALUE  \$ 12,243 1,502 1,483 115,966 1,967 \$133,161
\$116,907	\$102,609 14,298	\$ 12,243 1,502 1,1502 1,11,147 1,967 \$128,378
		[ abnasuont in thousands ]

Summary of Significant Accounting Policies

### 14. ADVERTISING

Advertising costs are expensed when incurred. The Corporation's advertising expense for the fiscal years ended June 30, 2004, 2003 and 2002 totaled \$99,000, \$140,000 and \$101,000, respectively

## 15. EFFECTS OF RECENT ACCOUNTING PRONOUNCEMENTS

In March 2004, the Emerging Issues Task Force ("EITF") issued EITF 03-01 "The Meaning of Other-than-Temporary Impairment and its Application to Certain Investments." EITF 03-01 requires that unrealized losses on investment securities that are deemed other-than-temporary be recorded as an adjustment to operations. The Statement applies both to securities designated as held to maturity and those designated as available for sale. EITF 03-01 provides that unrealized losses may be viewed as issuer, but due to changes in the interest rate environment as well. An investor must be able to demonstrate the positive ability and intent to hold such securities until a forecasted recovery takes place or until maturity of the security. EITF 03-01 requires unrealized loss position for a period of less than twelve months and for those that have been in an unrealized loss position for a period greater than twelve months, for financial statements issued for years ending after December 15, 2003. The loss recognition provisions of other-than-temporary losses under EITF 03-01 are effective separate disclosure related to unrealized losses for securities that have been in an other-than-temporary as a result not only due to deterioration of the credit quality of the September 30, 2004. It is management's belief that, given the Corporation's liquidity position, and assuming no credit quality concerns, EITF 03-01 will have no material effect on the Corporation's financial statements.

In March 2004, the Financial Accounting Standards Board (the "FASB") issued a share-based payment transactions in which an enterprise receives employee services in exchange for (a) equity instruments of the enterprise or (b) liabilities that are based on of such equity instruments. The proposed Statement would eliminate the ability to proposed Statement, "Share-Based Payment," that addresses the accounting for the fair value of the enterprise's equity instruments or that may be settled by the issuance account for share-based compensation transactions, including stock option grants, using would require instead that such transactions be accounted for using a fair-value-based method. Issuance of the final standards and adoption by the Corporation would be APB Opinion No. 25, "Accounting for Stock Issued to Employees," and generally expected to result in recognition of compensation expense for the effect of stock option grants in future periods

### 16. RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to the 2003 consolidated financial statement presentation.

and 2003, are as follows: The amortized cost, gross unrealized gains, gross unrealized losses and estimated fair values of investment securities at June 30, 2004

Available for sale: U.S. Government agency obligations	YEAR ENDED JUNE 30 2002:	U.S. Government agency obligations	YEAR ENDED JUNE 30 2003:
\$1,501	AMORTIZED COST	\$4,499	AMORTIZED COST
\$	GROSS UNREALIZED GAINS	<del>6</del>	GROSS UNREALIZED GAINS
<b>↔</b>	GROSS UNREALIZED LOSSES	\$ (97)	GROSS UNREALIZED LOSSES
\$1,502	ESTIMATED FAIR VALUE	\$4,402	ESTIMATED FAIR VALUE

[ abnazuont ni arallob ]

The U. S. Government agency obligations designated as available for sale at June 30, 2004, are scheduled to mature in fiscal 2013 and thereafter.

The U. S. Government agency obligations designated as available for sale at June 30, 2003, are scheduled to mature in fiscal 2009 and thereafter.

The amortized cost, gross unrealized gains, gross unrealized losses and estimated fair value of mortgage-backed securities at June 30, 2004 and 2003, are shown below:

[ dollars in thousands ]

Total mortgage-backed securities	Association participation certificates Total mortgage-backed securities available for sale	Federal Home Loan Mortgage Corporation participation certificates	Available for sale: Federal National Mortgage Association participation certificates	held to maturity	Association participation certificates	Federal Home Loan Mortgage Corporation participation certificates	2004:
\$1,027	632	41	424	395	82	\$ 313	AMORTIZED COST
\$ 19	ω		2	91	7	\$	GROSS UNREALIZED GAINS
\$ (5)	(5)		(5)			₩,	GROSS UNREALIZED LOSSES
\$1,041	630	41	421	411	89	\$ 322	ESTIMATED FAIR VALUE

Investments and Mortgage-Backed Securities

2003:	AMORTIZED COST	GROSS UNREALIZED GAINS	GROSS UNREALIZED LOSSES	ESTIMATED FAIR VALUE	1
Held to maturity: Federal Home Loan Mortgage Corporation participation certificates Government National Mortgage	\$ 491	\$ 20	₩.	\$ 511	[ dollars i
Total mortgage-backed securities held to maturity	651	36		289	n thou
Available for sale: Federal National Mortaage					sands ]
Association participation certificates	490	5	(2)	493	
Corporation participation certificates Government National Mortagae	42	1		43	
Association participation certificates Total mortgage-backed securities available for sale	288	14	(2)	296	
Total mortgage-backed securities	\$1,471	\$ 50	\$ (2)	\$1,519	

The table below indicates the length of time individual securities have been in a continuous unrealized loss position at June 30, 2004. The Corporation had no securities in an unrealized loss position for a period of greater than 12 months at June 30, 2004.

	1	[ dollars in	thousar	nds ]	
LESS THAN 12 MONTHS	LOSSES	26\$		5	\$102
LESS THAN	VALUE	\$4,402		630	\$5,032
	FAIR UNREALIZED DESCRIPTION OF SECURITIES	Investments Available for sale	Mortgage-backed securities	Available for sale	Total temporarily impaired securities \$5,032

36

obligations without prepayment penalties term to maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may generally prepay The amortized cost of mortgage-backed securities, including those designated as available for sale at June 30, 2004, by contractual

-	AMORTIZED COST
ue within five years	\$ 54
ue within five to ten years	106
ue after ten years	867
	\$1,027

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As of June 30, 2004, mortgage-backed securities and investment securities totaling \$2.8 million were pledged to secure public deposits

### Loans Receivable

The composition of the loan portfolio at June 30, 2004 and 2003 is as follows:

\$56,972 6,056 34,968 15,111 269 2,769 138 116,283 1,216 779 \$114,288
04 77 56 56 58 59 59 59 59 59 59 59 57 57 57 57 57 57 57 57 57 57 57 57 57
\$ 62,396 spinosnout; ui sipolop 2,699 818 \$114,199

The Bank's lending efforts have historically focused on one- to four-family and multi-family residential real estate loans, which comprise approximately \$61.8 million, or 54%, of the total loan portfolio at June 30, 2004, and approximately \$64.6 million, or 57%, of the total loan portfolio at June 30, 2003. Generally, such loans have been underwritten on the basis of no more than an 80% loan-to-value ratio, which has historically provided the Bank with adequate collateral coverage in the event of default. Nevertheless, the Bank, as with any lending institution, is subject to the risk that real estate values could deteriorate in its primary lending area of north central Ohio, thereby impairing collateral values. However, management is of the belief that real estate values in the Bank's primary lending area are presently stable.

As discussed previously, the Bank has sold whole loans and participating interests in loans in the secondary market, generally retaining servicing on the loans sold. Loans sold and serviced for others totaled approximately \$73.0 million and \$58.9 million at June 30, 2004 and 2003, respectively.

In the ordinary course of business, the Bank has made loans to some of its directors and officers and their related business interests. In the opinion of management, such loans are consistent with sound lending practices and are within applicable regulatory lending limitations. The balance of such loans totaled approximately \$2.2million and \$2.2 million at June 30, 2004 and 2003, respectively.

	[ d	ollar	s in th	nousands ]
2002	\$564	150	(E)	\$713
2003	\$713	131	(26)	\$818
2004	\$818	25	(64)	\$779
	Beginning balance	Provision for losses on loans	Loan charge-offs	Ending balance

As of June 30, 2004, the Bank's allowance for loan losses consisted of a general loan loss allowance, which is includible as a component of regulatory risk-based capital, totaling \$431,000 and an allowance related to impaired loans totaling \$348,000.

Nonperforming and impaired loans totaled \$1.1 million, \$2.2 million and \$622,000, respectively at June 30, 2004, 2003 and 2002. Interest income that would have been recognized had nonaccrual loans performed pursuant to contractual terms totaled approximately \$49,000, \$45,000 and \$13,000 for the fiscal years ended June 30, 2004, 2003 and 2002, respectively.

Office premises and equipment at June 30, 2004 and 2003 is comprised of the following:

	2004	2003	
	\$ 488	\$ 488	[d
uildings and improvements	1,446	1,424	olla
urniture and equipment	1,042	1,160	rs in
	2,976	3,072	tho
ess accumulated depreciation and			usa
amortization	948	938	nds
	\$2,028	\$2,134	]
	Second Se		

## Office Premises and Equipment

Deposits consist of the following major classifications at June 30, 2004 and 2003:

Total deposit accounts	Total certificates of deposit	2004 - 3.03% 2003 - 3.44%	Balances in excess of \$100,000 2004 - 3.01 % 2003 - 3.39%	48 months to 60 months 2004 - 3.63% 2003 - 3.60%	2004 - 4.09% 2003 - 4.42%	2004 - 1.77% 2003 - 2.50%	Certificates of deposit Original maturities of: Less than 12 months 2004 - 0.9 % 2003 - 1.29%	lotal demand, transaction and passbook deposits	Passbook 2004 - 0.84% 2003 - 0.83%	NOW accounts 2004 - 0.17% 2003 - 0.20%	Demand deposit accounts
\$105,446	48,227	6,418	8,525	2,250	16,189	13,002	1,843	57,219	33,526	12,888	\$10,805
100.0%	45.7	6.1	8.1	2.1	15.4	12.3	1.7	54.3	31.8	12.2	2004 10.3%
\$104,351	51,274	6,678	7,832	984	19,082	14,524	2,174	53,077	32,229	12,981	\$ 7,867
100.0%	49.1	6.4	7.5	0.9	18.3	13.9	2.1	50.9	30.9 ( spupsnoul	ni stoliob ]	7.5%

Interest expense on deposits for the years ended June 30, 2004, 2003 and 2002 is summarized as follows:

	[ do	lars	in thou	usands ]	
2002	\$ 586	36	2,496	\$3,118	
2003	\$ 365	38	1,979	\$2,382	
2004	\$ 300	20	1,579	\$1,899	
			osit		
	Passbook	NOW accounts	Certificates of deposi		•

Maturities of outstanding certificates of deposit at June 30, 2004 and 2003 are summarized as follows:

	[ do	llars	in th	ousand	ds]
2003	\$24,023	25,315	1,936	1	\$51,274
2004	\$25,826	19,163	2,771	467	\$48,227
	Less than one year	One year to three years	Three years to five years	More than five years	

## Advances From The Federal Home Loan Bank

residential mortgage loans totaling \$15.9 million and the Bank's investment in Federal Home Loan Bank stock, are Advances from the Federal Home Loan Bank, collateralized at June 30, 2004 by a pledge of certain summarized as follows:

	MATURING IN YEAR			
INTEREST RATE	ENDING JUNE 30,	2004	2003	ı
1119/1779/	7002	<b>-</b>	\$ 2500	[ do
0///-0-11/0	4004	<b>&gt;</b>	2,000	olle
8.15%	2005	_	5	ars i
5.06% - 5.65%	2009	5,528	5,626	n tha
1.94% - 6.10%	After 2009	7,140	5,760	ousar
				nds]
		\$12,669	\$13,891	
Weighted-average interest rate		4.50%	3.95%	
)				

Federal income taxes differ from the amounts computed at the statutory corporate tax rate for the years ended June 30, 2004, 2003 and 2002 as follows:

Effective tax rate	financial statements	Federal income taxes per consolidated	Other	Nontaxable interest income	Increase (decrease) in taxes resulting primarily from:	Federal income taxes at statutory rate	
34.0%	\$354		ω	(3)		\$354	2004
34.1%	\$534		4	(2)		\$532	2003
34.0%		spu	<b>4</b>	(4) #	llars	\$573	2002

The composition of the Corporation's net deferred tax liability at June 30, 2004 and 2003 is as follows:

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Net deferred tax liability	Mortgage servicing rights Deferred tax liabilities	ror sale Percentage of earnings bad debt deduction	Unrealized gains on securities designated as available	Difference between book and tax depreciation	Federal Home Loan Bank stock dividends	Deferred loan origination costs	Deferred tax liabilities:	Deferred tax assets	Other	Unrealized loss on securities designated as available for sale	General loan loss allowance	Retirement expense	Deferred tax assets:
\$(223)	(215) (618)			(26)	(310)	(67)		395	9	33	265	\$ 88	
\$(217)	(175)	(8)		(32)	(283)	(85)	[	371 spub	12	η <b>, υ</b> ί	278	\$ 8 (op)	

Prior to fiscal 1997, the Bank was allowed a special bad debt deduction generally limited to 8% of otherwise taxable income and subject to certain limitations based on aggregate loans and deposit account balances at the end of the year. If the amounts that qualified as deductions for federal income taxes are later used for purposes other than bad debt losses, including distributions in liquidation, such distributions will be subject to federal income taxes at the then current corporate income tax rate. Retained earnings at June 30, 2004, include approximately \$1.7 million for which federal income taxes have not been provided. The amount of unrecognized deferred tax

liability relating to the cumulative bad debt deduction was approximately \$550,000 at June 30, 2004.

The Bank was required to recapture as taxable income approximately \$281,000 of its tax bad debt reserve, which represents the post-1987 additions to the reserve, and will be unable to utilize the percentage of earnings method to compute its bad debt deduction in the future. The Bank has provided deferred taxes for this amount and began to amortize the recapture of the bad debt reserve into taxable income over a six year period in fiscal 1998, finalized in fiscal 2004.

## Loan Commitments

The Bank is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers, including commitments to extend credit. Such commitments involve, to varying degrees, elements of credit and interest-rate risk in excess of the amount recognized in the consolidated statement of financial condition. The contract or notional amounts of the commitments reflect the extent of the Bank's involvement in such financial instruments.

The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as those utilized for on-balance-sheet instruments.

At June 30, 2004, the Bank had outstanding commitments of approximately \$3.5 million to originate loans. Additionally, the Bank was obligated under unused lines of credit under home equity loans totaling \$10.5 million and unused lines of credit under commercial loans of \$12.5 million. In the opinion of management, all loan commitments equaled or exceeded prevailing market interest rates as of June 30, 2004, and will be funded from normal cash flow from operations.

The Bank is subject to minimum regulatory capital standards promulgated by the Office of Thriff Supervision (the "OTS"). Failure to meet minimum capital requirements can initiate certain mandatory – and possibly additional discretionary – actions by regulators that, if undertaken, could have a direct material effect on the consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The minimum capital standards of the OTS generally require the maintenance of regulatory capital sufficient to meet each of three tests, hereinafter described as the tangible capital requirement, the core capital requirement and the risk-based capital requirement. The tangible capital requirement provides for minimum tangible capital (defined as shareholders' equity less all intangible assets) equal to 1.5% of adjusted total assets. The core capital requirement provides for minimum core capital (tangible capital plus certain forms of supervisory goodwill and other qualifying intangible assets) generally equal to 4.0% of adjusted total assets, except for those associations

with the highest examination rating and acceptable levels of risk. The risk-based capital requirement provides for the maintenance of core capital plus general loss allowances equal to 8.0% of risk-weighted assets. In computing risk-weighted assets, the Bank multiplies the value of each asset on its statement of financial condition by a defined risk-weighting factor, e.g., one- to four-family residential loans carry a risk-weighted factor of 50%.

During fiscal 2004, the Bank was categorized as "well-capitalized" under the regulatory framework for prompt corrective action. Management does not believe there have been any changes in facts and circumstances that would change the Bank's capital category. To be categorized as "well-capitalized" the Bank must maintain the minimum capital ratios set forth in the following tables.

As of June 30, 2004 and 2003, the Bank met all capital adequacy requirements to which it was subject.

FOR THE YEARS ENDED JUNE 30, 2004, 2003 AND 2002

Regulatory Capital

YEAR ENDED JUNE 30 2004:	ACTUAL AMOUNT RATIO	L RATIO	FOR CAPITAL ADEQUACY PURPOSES AMOUNT RATIO	al Rposes atio	TO BE "WELL-CAPITALIZED" UNDER PROMPT CORRECTIVE ACTION PROVISIONS AMOUNT RATIO	PITALIZED" CORRECTIVE VISIONS RATIO
Tangible capital	\$15,883	11.7%	2\$2,034	21.5%	>\$6,781	> 5.0%
Core capital	\$15,883	11.7%	2\$5,425	>4.0%	≥\$ 8,137	×0.9 <
Risk-based capital	\$16,314	17.4 %	2\$7,515	>8.0%	>\$ 9,393	≥10.0%
YEAR ENDED JUNE 30 2003:	ACTUAL AMOUNT RATIO	L RATIO	FOR CAPITAL ADEQUACY PURPOSES AMOUNT RATIO	al Rposes Atio	TO BE "WELL-CAPITALIZED" UNDER PROMPT CORRECTIVE ACTION PROVISIONS AMOUNT RATIO	PITALIZED" CORRECTIVE VISIONS RATIO
Tangible capital	\$15,666	11.5%	2\$2,035	≥1.5%	>\$6,785	> 5.0%
Core capital	\$15,666	11.5%	<b>&gt;\$5,428</b>	>4.0%	2\$8,142	%0·9 <
Risk-based capital	\$16,484	18.4%	2\$7,177	≥8.0%	≥\$8,971	≥10.0%

The Bank's management believes that, under the current regulatory capital regulations, the Bank will continue to meet its minimum capital requirements in the foreseeable future. However, events beyond the control of the Bank, such as increased interest rates or a downturn in the economy in the Bank's market area, could adversely affect future earnings and, consequently, the ability to meet future minimum regulatory capital requirements.

# Condensed Financial Statements of FFD Financial Corporation

and its cash flows for the years ended June 30, 2004, 2003 and 2002. The following condensed financial statements summarize the financial position of FFD Financial Corporation as of June 30, 2004 and 2003, and the results of its operations

ASSETS	2004	2003		2004	2003	2002
Cash and due from banks	\$ 103	\$ 407	Revenue			
Loan receivable from ESOP	404	523	Interest income	\$6	\$ 17	↔
Investment in First Federal Community Bank	15,880	15,726	Equity in earnings			
Accrued interest receivable	6	12	of subsidiary	813	1,153	1,221
Prepaid federal income taxes	336	239	Total revenue	819	1,170	1,251
Prepaid expenses and other assets	9					
			General and administrative			
Total assets	\$16,738	\$16,918	expenses	197	196	
SHAREHOLDERS' EQUITY			Earnings before income			
			tax credits	622	974	1,057
Common stock and additional paid-in capital	\$7,910	\$ 7,889	Federal income tax credits	(65)	(58)	
Retained earnings	12,385	12,202				
Unrealized gains on securities			NET EARNINGS	\$687	\$1,032	\$1,113
designated as available						
for sale, net of related tax effects	(66)	æ				
Shares acquired by stock benefit plans	(444)	(559)				
Treasury shares - at cost	(3,047)	(2,622)				
Total shareholders' equity	\$16,738	\$16,918				

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FOR THE YEARS ENDED JUNE 30, 2003, 2002 AND 2001

## State of the year cash and cash squivalents of the year and of year since of the year cash and cash earnings for the year and other borrowed money browled by (used in) financing activities:    Adjustments to reconcile net earnings to met cash provided by (used in) percenting octivities:   Adjustments of material activities and other cashs in cash due to changes in:   Prepoid expenses and other cashs   Adjustment of the pold expenses and other cashs   Adjustment of the pold expenses and other cashs   Adjustment of the pold expenses and other cash provided by investing activities:   Prepoid leaderal income toxes   Adjustment of the pold expenses   Adjustment of the pold expenses   Adjustment of the pold expenses   Adjustment of the pold   Adjustment of the pol	Cash provided by Liced in poperating activities:	2004	2003	2002	Condensed Financial Statem of FFD Financial Corpora
1955:  (86) (403) (7) (97) (58) (97) (58) (58) (58) (58) (58) (58) (58) (58)	ings for the year sites of the year sites of the year sites to reconcile net earnings to net	\$687	\$1,032	\$1,113	
ctivities:  32 (7) (97) 536 536 564 564 564 564 112 119 112 405 314 38 (769) (504) (504) (504) (504) (504) (380) (1,59) (380) (1,59) (304) (105) (1,59) (304) (1,25) (1,59) (304) (1,25) (1,59) (304) (1,25) (304) (4,59) (	vided by (used in) operating activities: ibuted earnings of subsidiary of docease) in cash due to change in:	(86)	(403)	(221)	
ctivities:  119 112 112 112 405 (405) 314 38 (769) (504) (504) (959) (959) (304) (1125) (1) (304) (125) (5) (1) (304) (125) (5)	e (uccrouse) in cash are to changes in. id expenses and other assets id federal income taxes	32 (97)	(7)	(2)	
ctivities: 405 314 38 (769) (380) (504) (459) (17,5	provided by operating activities	536	564	834	
ctivities: 405 314 38 (769) (769) (504) (504) (959) (801) (1) (304) (125) (1 (1 (125) (1 (1 (125) (1 (1 (125) (1 (1 (125) (1 (1 (125) (1 (1 (125) (1 (1 (125) (1 (125	Cash flows provided by investing activities: Proceeds from repayment of loan to ESOP	119	112	105	
314 (38) (169) (169) (169) (1769) (199) (1	s provided by (used in) financing activities: s from other borrowed money		405		
(769) (380) (769) (380) (6504) (459) (17, 620)	from exercise of stock options	314	38	51	
(304) (125) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1	of treasury shares idends paid on common stock	(769) (504)	(380) (459)	(936) (446)	
(304) (125) (532 ear 407 \$ \$ 407 \$	used in financing activities	(626)	(801)	(1,331)	·
f year 407 532 \$103 \$ 407 \$	ease) in cash and cash equivalents	(304)	(125)	(392)	
\$103 \$ 407 \$	cash equivalents at beginning of year	407	532	924	
	cash equivalents at end of year	\$103	\$ 407	i !	

Generally, the Bank's payment of dividends is limited, without prior OTS approval, to net earnings for the current calendar year plus the two preceding calendar years, less capital distributions paid over the comparable time period. The Bank is required to submit a notice of dividends payable with the OTS prior to payment. Insured institutions are required to file an application with the OTS for Regulations of the OTS impose limitations on the payment of dividends and other capital distributions by savings associations. capital distributions in excess of this limitation.

Related Fanty Transactions In connection with construction work performed, the Bank paid a contractor approximately \$187,000, during fiscal 2003. A principal of the contracting company also serves as a director of FFD Financial Corporation

## BOARD OF DIRECTORS OF FFD FINANCIAL CORPORATION AND FIRST FEDERAL COMMUNITY BANK

Richard A. Brinkman Jr.

Chief Executive Officer

AAA of Tuscarawas County

Enos L. Loader

Chairman of the Board and

Retired Senior Bank Officer

Stephen G. Clinton

Capital Market Securities, Inc.

Robert D. Sensel
President and Chief Executive Officer
Dover Hydraulics, Inc.

Leonard L. Gundy

Benchmark Construction, Inc.

## DIRECTORS EMERITUS OF FFD FINANCIAL CORPORATION AND FIRST FEDERAL COMMUNITY BANK

J. Richard Gray Roy O. Mitchell, Jr.
Chairman Managing Officer - Retired
Hanhart Agency, Inc. First Federal Community Bank

Richard J. Herzig Chairman - Retired Toland-Herzig Funeral Homes, Inc.

## EXECUTIVE OFFICERS OF FFD FINANCIAL CORPORATION

Trent B. Troyer Sally K. O'Donnell President and Chief Executive Officer Senior Vice President

Robert R. Gerber
Vice President, Treasurer and Chief
Financial Officer

**Executive Vice President** 

Shirley A. Wallick Corporate Secretary

Scott C. Finnell

## EXECUTIVE OFFICERS OF FIRST FEDERAL COMMUNITY BANK

Trent B. Troyer

President and Chief Executive Officer

Senior Vice President

Scott C. Finnell Shirley A. Wallick
Executive Vice President Corporate Secretary

Robert R. Gerber Vice President, Treasurer and Chief

Financial Officer

## OTHER OFFICERS OF FIRST FEDERAL COMMUNITY BANK

Michele L. Larkin Vice President

Kimberly Law-Montgomery
Assistant Secretary

Mary M. Mitchell Banking Officer

### ANNUAL REPORT FORM 10-KSB

A copy of FFD's Annual Report on Form 10-KSB, as filed with the Securities and Exchange Commission, will be available at no charge to shareholders upon request to:

FFD Financial Corporation

321 North Wooster Avenue

Dover, Ohio 44622

Attention: Secretary

### SHAREHOLDER SERVICES

Registrar and Transfer Company serves as transfer agent and dividend distributing agent for FFD's shares. Communications regarding change of address, transfer of shares, lost certificates and dividends should be sent to:

Registrar and Transfer Company

10 Commerce Drive

Cranford, New Jersey 07016-3572

(800) 368-5948

### ANNUAL MEETING

The Annual Meeting of Shareholders of FFD Financial Corporation will be held on October 19, 2004, at 1:00 p.m., local time, at the Monarch Center, 831 Boulevard, Dover, Ohio 44622. Shareholders are cordially invited to attend.

First Federal Community Bank FFD Financial Corporation

321 N. Wooster Ave P.O. Box 38 Dover, Ohio

Phone: 330.364.7777 Toll Free: 866.849.3560

www.onlinefirstfed.com

NASDAO SmallCap Symbol: FFDF