# ORIGINAL

IN ACCORDANCE WITH RULE 202 OF REGULATION S-T,
THE SUPPORTING FINANCIAL DATA OF
THIS EXHIBIT 99.2 TO THE PRE-EFFECTIVE AMENDMENT NO. 1 TO THE
REGISTRANT'S FORM S-1 IS BEING
FILED IN PAPER PURSUANT TO A CONTINUING
HARDSHIP EXEMPTION
RECORDANCE

RECORDANCE

REGULATION S-T,

SECURITIES AND EXCHANGE COMMISSION

MAY 1 2 2003

Washington, DC 20549

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#### AMENDMENT NO. 1 TO THE FORM SE

#### FORM FOR SUBMISSION OF PAPER FORMAT EXHIBITS

#### BY ELECTRONIC FILERS

NCRIC Group, Inc.
(Exact Name of Registrant as Specified in Charter)

0001075343 (Registrant's CIK Number) 03057629

PROCESSED MAY 14 2003

THOMSON FINANCIAL

Exhibit 99.2 to the Pre-Effective Amendment No. 1 to the Form S-1 (Electronic Report, Schedule or Registration Statement of Which the Documents Are a Part (Give Period of Report))

333-104023 (SEC File Number, if Available)

Not Applicable
(Name of Person Filing the Document
(If Other Than the Registrant))

#### **SIGNATURES**

The Registrant has					the undersigned,
thereunto duly authorized,	in Washingto	on, D.C. on _	MAY 12	, 2003.	

NCRIC GROUP, INC.

By:

R. Ray Pate, Jr.

President and Chief Executive Officer

#### PRO FORMA VALUATION UPDATE REPORT FOR SECOND STEP CONVERSION

NCRIC GROUP, INC. Washington, DC

> Dated As Of: May 2, 2003

> > Prepared By:

RP Financial, LC. 1700 North Moore Street Suite 2210 Arlington, Virginia 22209

#### RP FINANCIAL, LC.

## Financial Services Industry Consultants

May 2, 2003

Board of Directors NCRIC, A Mutual Holding Company NCRIC Holdings, Inc. NCRIC Group, Inc. 1115 30th Street, N.W. Washington, DC 20007

#### Members of the Board:

At your request, we have completed and hereby provide an updated independent appraisal ("Update") of the estimated pro forma market value of the Common Stock which is to be offered in connection with the Plan of Conversion and Reorganization ("Reorganization") described below. This Update may be relied upon by the Department of Insurance and Securities Regulation of the District of Columbia (the "Department") in its review of the Reorganization. This appraisal is furnished pursuant to the laws of the District of Columbia, including Chapters 7 and 9 of Title 31 of the District of Columbia Code. Our original appraisal report, dated March 11, 2003 (the "Original Appraisal"), is incorporated herein by reference. As in the preparation of our Original Appraisal, we believe the data and information used herein is reliable; however, we cannot guarantee the accuracy and completeness of such information.

#### Description of Plan of Conversion and Reorganization

In January 2003, the Board of Directors of NCRIC, A Mutual Holding Company (the "MHC") and its subsidiaries, NCRIC Holdings, Inc. ("NCRIC Holdings") and NCRIC Group, Inc. ("NCRIC" or the "Company") adopted the Plan of Conversion and Reorganization (the "Plan"). NCRIC is the majority-owned subsidiary of NCRIC Holdings which is itself, wholly-owned by the MHC, a District of Columbia chartered mutual holding company. Currently, NCRIC Holdings owns 2,220,000 shares of NCRIC's common stock outstanding, or 59.9%, with the remaining 1,488,399 shares, or 40.1%, owned by public shareholders. The MHC currently owns 100% of NCRIC Holdings.

In connection with the Plan, NCRIC will be reorganized as a Delaware corporation. In conjunction with the mutual-to-stock conversion, the MHC and NCRIC Holdings will merge with and into the Company and NCRIC will sell the 59.9% ownership interest in the MHC to members and the public through Subscription and Community Offerings (i.e., the "second step

Telephone: (703) 528-1700 Fax No.: (703) 528-1788

Toll-Free No.: (866) 723-0594 E-Mail: mail@rpfinancial.com

conversion" or "conversion"), based on the appraised value. The offering proceeds will be retained as capital by NCRIC and its subsidiaries. Concurrent with the second step conversion, the MHC will be merged into the Company, with the Company being the surviving corporation. Upon completion of the second step conversion, 100% of the shares will be owned by public shareholders.

NCRIC will retain up to 25% of the net offering proceeds from the second step conversion, and the balance will be downstreamed to NCRIC, Inc., its wholly-owned insurance subsidiary. The net proceeds at NCRIC and the insurance subsidiaries will initially be invested into short-term investments pending longer-term deployment. NCRIC's activities are expected to be consistent with the past.

It is anticipated that the public shares will be issued to the following categories: (1) Members of the MHC as of January 28, 2003; (2) the Company's employee benefit plans, including the ESOP and Stock Award Plan; and (3) directors, officers and employees who are not entitled to purchase shares in Category (1). Any shares that are not sold in the Subscription Offering may be offered in the Community offering. Preference in the Community Offering will be given to: (i) persons who are policyholders, who are not members; (ii) policyholders of Commonwealth Medical Liability Insurance Company; and (iii) existing stockholders of NCRIC. The Community Offering may begin concurrently with, during or promptly after the Subscription Offering. The Company also may offer shares of common stock not purchased in the Subscription Offering or Community Offering through a "syndicated community offering" managed by Sandler O'Neill & Partners, L.P.

#### RP Financial, LC.

RP Financial, LC. ("RP Financial") is a financial consulting firm serving the financial services industry nationwide that, among other things, specializes in financial valuations and analyses of business enterprises and securities, including the pro forma valuation for companies undertaking the demutualization process including mutual savings institutions and insurance companies. The background and experience of RP Financial is detailed in Exhibit V-1. We believe that, except for the fee we will receive for our appraisal, we are independent of NCRIC and the other parties engaged by the Company to assist in the stock issuance process.

#### Limiting Factors and Considerations

Our valuation is not intended, and must not be construed, as a recommendation of any kind as to the advisability of purchasing shares of the common stock. Moreover, because such valuation is necessarily based upon estimates and projections of a number of matters, all of which are subject to change from time to time, no assurance can be given that persons who purchase shares of common stock in the conversion will thereafter be able to buy or sell such shares at prices related to the foregoing valuation of the estimated pro forma market value thereof. The appraisal does not take into account any trading activity with respect to the

purchase and sale of common stock in the secondary market, and reflects only a valuation range as of this date for the pro forma market value of NCRIC immediately upon issuance of the stock.

RP Financial's Update was determined based on the financial condition, operations and shares outstanding of NCRIC as of March 31, 2003, the latest date of the financial data to be included in the prospectus, and updated market pricing characteristics of publicly-traded insurance companies. The proposed exchange ratio to be received by the current public stockholders of NCRIC and the exchange of the public shares for newly issued shares of NCRIC common stock as a full public company was determined independently by the Boards of Directors of the MHC and NCRIC. RP Financial expresses no opinion on the proposed exchange ratio to public stockholders or the exchange of public shares for newly issued shares.

RP Financial is not a seller of securities within the meaning of any federal and state securities laws and any report prepared by RP Financial shall not be used as an offer or solicitation with respect to the purchase or sale of any securities. RP Financial maintains a policy which prohibits RP Financial, its principals or employees from purchasing stock of its client institutions.

At NCRIC's request, the valuation will be updated and such updates will consider, among other things, any developments or changes in the Company's financial performance and condition, management policies, and current conditions in the equity markets for the shares of insurers. These updates may also consider changes in other external factors which impact value including, but not limited to: various changes in the legislative and regulatory environment, the stock market and interest rates. Should any such new developments or changes be material, in our opinion, to the valuation of the shares, appropriate adjustments to the estimated pro forma market value will be made. The reasons for any such adjustments will be explained in the update at the date of the release of the update.

#### Discussion of Relevant Considerations

This Update reflects the following items: (1) the Company's recent financial developments through March 31, 2003; (2) an updated comparison of the Company's financial condition and operations in relation to the Peer Group; and (3) updated stock market conditions since the Original Appraisal date, along with updated stock prices as of May 2, 2003.

#### 1. Financial Results

Table 1 presents summary balance sheet details as of December 31, 2002, and updated unaudited financial information through March 31, 2003. The overall composition of NCRIC's updated balance sheet was comparable to the December 31, 2002 data, with the Company experiencing asset growth during the quarter, reflecting both the impact of growth in overall business volumes as well as the significant balance of premiums received in the first quarter of the year.

Table 1 NCRIC Group, Inc. Historical Balance Sheets

	A December		A March 3	
	December	% of		% of
	Amount	Assets	Amount	Assets
	(\$000)	(%)	(\$000)	(%)
<u>ASSETS</u>	(ψοσο)	(70)	(ψοσο)	
INVESTMENTS:				
Securities Available for Sale, At Fair Value:				
Bonds and U.S. Treasury Notes	\$114,696	56.59%	\$132,011	57.00%
Equity Securities	5,424	2.68%	35	0.02%
Total Securities Available for Sale	\$120,120	59.26%	\$132,046	57.02%
OTHER ASSETS:				
Cash and Cash Equivalents	10,550	5.21%	18,829	8.13%
Reinsurance Recoverable	43,231	21.33%	43,433	18.75%
Goodwill	7,291	3.60%	7,291	3.15%
Premiums and Accounts Receivable	9,471	4.67%	16,740	7.23%
Deferred Federal Income Taxes	3,789	1.87%	4,426	1.91%
Other Assets	8,229	4.06%	8,820	3.81%
TOTAL ASSETS	<u>\$202,687</u>	100.00%	<u>\$231,585</u>	100.00%
LIABILITIES & EQUITY				
LIABILITIES:				
Losses and Loss Adjustment Expenses:				
Losses	\$70,314	34.69%	\$73,370	31.68%
Loss Adjustment Expenses	33,708		35,014	15.12%
Total Losses and Loss Adjustment Expenses	\$104,022	51.32%	\$108,384	46.80%
·	\$104,022	31.3270	\$100,504	40.0070
Other Liabilities:				
Retrospective Premium Accrued Under Reinsurance Treaties	607	0.30%	607	0.26%
Unearned Premiums	24,211	11.95%	38,739	16.73%
Advance Premium	2,971	1.47%	171	0.07%
Reinsurance Premium Payable	5,045	2.49%	4,481	1.93%
Bank Debt	995	0.49%	823	0.36%
Trust Preferred Securities	15,000	7.40%	15,000	6.48%
Other Liabilities	2,019	<u>1.00%</u>	15,094	<u>6.52%</u>
TOTAL LIABILITIES	\$154,870	76.41%	183,299	79.15%
STOCKHOLDERS' EQUITY	<u>\$47,817</u>	<u>23.59%</u>	<u>\$48,286</u>	20.85%
TOTAL LIABILITIES & STOCKHOLDERS' EQUITY	<u>\$202,687</u>	100.00%	<u>\$231,585</u>	100.00%

Source: Audited and unaudited financial statements.

#### Growth Trends

NCRIC's total assets increased by \$28.9 million over the three months ended March 31, 2003, to equal \$231.6 million. As noted above, strong asset growth has been fueled by expansion of overall business volumes, including growth in premium revenues and reflects a continuation of the growth trend since early 2002.

Overall, liabilities also increased modestly, primarily reflecting growth in unearned premiums (as a large portion of the Company's policies renew at the end of the calendar year). Other liabilities increased owing to the purchase of \$9 million of securities which had not been closed as of quarter end, while the increase in the value of insurance in force resulted in higher loss reserves and loss adjustment expenses ("LAE").

Stockholders' equity increased during the most recent quarter due to retained earnings. As of March 31, 2003, stockholder's equity totaled \$48.3 million, equal to 20.85% of assets. On a tangible basis at the same date, the Company's tangible equity of \$41.0 million represented 17.70% of assets.

As the Company continues to expand – through expansion of product lines in existing markets, entry into new markets through acquisitions and/or employment of alternative delivery channels – the balance sheet is expected to grow accordingly. The capital raised in the stock offering will cause a significant increase in total assets, which is expected to further facilitate NCRIC's ability to expand and diversify business lines.

#### **Investment Securities**

As of March 31, 2003, NCRIC's investment portfolio totaled \$132.0 million, equal to 57.02% of assets, and was primarily comprised of debt securities. The composition of the portfolio changed modestly during the quarter as the newly-retained investment advisor (Standish Mellon Asset Management, LLC) restructured the portfolio, selling securities perceived to be volatile or entailing a relatively high level of credit risk exposure. As a result, the equity portfolio diminished to de minimis levels, while over 85% of the portfolio consisted of U.S.Government and agency securities, or corporate securities rated AA or better, reflecting an increase from 66% one year earlier.

#### Cash and Cash Equivalents

Cash and cash equivalents are generally maintained at moderate levels and fluctuate based on the timing of cash inflows and the Company's cash needs. As of March 31, 2003, NCRIC's balance of cash and cash equivalents totaled \$18.8 million, equal to 8.1% of total assets.

#### Reinsurance Recoverable

The Company establishes a reinsurance recoverable asset reflecting the actuarial established value of funds to be recovered from reinsurance treaties (or contracts) pursuant to SFAS No. 113. As of March 31, 2003, the reinsurance recoverable assets totaled \$43.4 million, equal to 18.8% of total assets. The reinsurance recoverable assets are reviewed at least semi-annually by both management and the independent actuaries, as well as by Deloitte &

Touche, LLP. Management believes that all of the reinsurance recoverable assets are collectible in full.

#### Goodwill

The Company's goodwill balance was unchanged since December 31, 2002, and is evaluated for impairment at least annually.

#### Premiums and Accounts Receivable

Premiums and accounts receivable reflect the premium balance due on policies in effect on which premiums have yet to be collected. The balance of premiums receivable fluctuates throughout the year but generally have trended upwards reflecting the growth in business volume. Premiums and accounts receivable increased to \$16.6 million, or 7.23% of assets, as of March 31, 2003.

#### Deferred Federal Income Taxes

Deferred federal income taxes totaled \$4.4 million, equal to 1.9% of total assets as of March 31, 2003, and is principally related to the accrual of losses and loss adjusted expenses ("LAE") for book purposes, which will only be realized in the future for tax purposes. Other significant timing differences between the GAAP books and tax liability exist with respect to unearned premiums, unrealized losses on AFS securities, net operating loss carryforwards and deferred policy acquisition costs.

#### Other Assets

The Company's other assets primarily consists of property and equipment, and various other miscellaneous accruals and assets. While there was a slight balance increase during the quarter, the percent to assets declined due to asset growth.

#### Losses and Loss Adjustment Expenses

Losses and LAE continued to trend upward during the quarter ended March 31, 2003. The loss reserves have been increasing in dollar terms but decreasing as a percent of assets over the last several years reflecting: (1) the actual loss development in recent periods has been relatively unfavorable; (2) implementation of more stringent underwriting standards; and (3) management's intention to maintain a conservative level of loss reserves. As of March 31, 2003, losses and LAE equaled \$108.4 million, or 46.8% of assets.

#### Unearned and Advance Premiums

Unearned and advance premiums consist of premiums collected for insurance coverage to be rendered over the balance of the life of the policy, which is generally a one year term for the Company. As of March 31, 2003, unearned premiums and advance premiums totaled \$38.7 million and \$171,000, respectively. Unearned premiums have been increasing over the last several years as overall premium revenues have increased; the first quarter of the year typically reflects notable growth given the concentration of policy renewals at the first of the year.

#### Other Miscellaneous Liabilities

Other liabilities consist of a variety of accounts including reinsurance premium payables, bank debt, trust preferred securities and other liabilities. The only account to change significantly over the quarter was other liabilities, primarily reflecting the purchase of \$9 million of investment securities which had not closed as of March 31, 2003.

#### Stockholders' Equity

Stockholders' equity increased to \$48.3 million, equal to 20.85% of assets as of March 31, 2003. The increase was primarily the result of retained earnings, which was offset by a modest reduction in unrealized gains on securities classified as available for sale ("AFS").

#### Income and Expense Trends

Table 2 shows the Company's historical income statements for 12 months ended December 31, 2002, and updated information as of March 31, 2003, both reflected as a percent of average assets and as a percent of total revenues. NCRIC's earnings were substantially unchanged based on updated financial data, as net income equaled \$722,000 for the 12 months ended March 31, 2003, versus \$742,000 for the 12 months ended December 31, 2002.

#### Premium Income

Net premiums earned continued to reflect growth, which management attributes to expansion of business outside of the District of Columbia and Maryland. Additionally, premium rate increases continue to be an important factor in the growth of premium income. Overall, net premiums earned on a trailing 12 month basis increased by 16% to \$35.0 million for the 12 months ended March 31, 2003, equal to 17.25% of average assets and 2.80% of total revenues.

#### Net Investment Income

Net investment income continued to decline over the quarter, reflecting the reinvestment of maturing investments at lower rates, as well as the portfolio restructuring during the quarter which lowered the average portfolio yield. Net investment income totaled \$5.7 million, equal to 2.80% of average assets and 11.96% of revenues for the 12 months ended March 31, 2003.

#### Net Realized Investment Gains

Net realized investment gains equaled \$104,000 for the 12 months ended March 31, 2003, versus a loss of \$131,000 for the 12 months ended December 31, 2002. The reversal of the net investment losses to gains reflects the portfolio restructuring undertaken and the current interest rate environment.

Table 2
NCRIC Group, Inc.
Historical Income Statements

		Fiscal Year I ember 31, 20	02		12 Months Earch 31, 2003	<u> </u>
		% of Avg.	% of		% of Avg.	% of
	<u>Amount</u>	<u>Assets</u>	Revenues	<u>Amount</u>	<u>Assets</u>	Revenues
	(\$000)	(%)	(%)	(\$000)	(%)	(%)
REVENUES:						•
Net Premiums Earned	\$30,098	16.55%	70.50%	\$34,981	17.25%	73.58%
Net Investment Income	5,915	3.25%	13.85%	5,687	2.80%	11.96%
Net Realized Investment Losses	(131)	-0.07%	-0.31%	104	0.05%	0.22%
Practice Management and Related Revenue	5,800	3.19%	13.58%	5,614	2.77%	11.81%
Other Income	1,013	<u>0.56</u> %	<u>2.37</u> %	1,154	<u>0.57</u> %	<u>2.43</u> %
Total Revenues	42,695	23.48%	100.00%	47,540	23.45%	100.00%
EXPENSES:				•		
Losses and Loss Adjustment Expenses	\$26,829	14.75%	62.84%	\$30,692	15.14%	64.56%
Underwriting Expenses	8,168	4.49%	19.13%	9,071	4.47%	19.08%
Practice Management and Related Expenses	5,811	3.20%	13.61%	5,692	2.81%	11.97%
Other Expenses	1,467	<u>0.81%</u>	<u>3.44%</u>	1,745	<u>0.86%</u>	<u>3.67%</u>
Total Expenses	42,275	23.25%	99.02%	47,200	<u>23.28%</u>	99.28%
INCOME BEFORE INCOME TAXES	\$420	0.23%	0.98%	\$340	0.17%	0.72%
INCOME TAX (BENEFIT) PROVISION	(\$322)	<u>-0.18%</u>	<u>-0.75%</u>	(\$382)	<u>-0.19%</u>	<u>-0.80%</u>
NET INCOME	<u>\$742</u>	0.41%	<u>1.74%</u>	<u>\$722</u>	0.36%	<u>1.52%</u>
Combined Ratio:						
Expense Ratio	27.14%			25.93%		
Loss Ratio	<u>89.14%</u>			<u>87.74%</u>		
Combined Ratio	116.28%			113.67%		

Source: Audited and unaudited financial statements.

#### Practice Management and Related Revenue

NCRIC continued to experience a reduction in practice management revenue, declining by 3% to \$5.6 million for the 12 months ended March 31, 2003. NCRIC attributes such reduction primarily to lower revenues generated through one-time consulting engagements. In this regard, many solo and small-group physician practices have had less discretionary income in the current market environment than in prior years as insurance company/Medicare reimbursements have tightened while the costs related to their medical practices have continued to escalate.

#### Other Income

For the 12 months ended March 31, 2003, other income increased modestly to nearly \$1.2 million, and remained generally consistent as a percent of assets and total revenues relative to fiscal 2002 ratios. As discussed in the Original Appraisal, the level of other income reflects a growth trend which management attributes to increased brokerage reinsurance treaty commission income generated by higher reinsurance premiums ceded and from service fees generated by the installment payments premiums for insurance policies (the Company offers an installment payment option to its policyholders charging a fee for the service).

#### Losses and Loss Adjustment Expenses

Losses and LAE continued to increase for the 12 months ended March 31, 2003, to equal \$30.7 million, as compared to \$26.8 million of the 12 months ended December 31, 2002, reflecting an increase as a percent of assets and total revenues. The relatively large increase is primarily the result of expansion of insurance in force coupled with rising frequency and severity of losses from prior years.

#### <u>Underwriting Expenses</u>

Underwriting expenses consist of all the other administrative expenses directly related to underwriting insurance (excluding losses and LAE). Underwriting expenses increased to equal \$9.1 million for the 12 months ended March 31, 2003, remaining consistent with the prior period as a percent of average assets and total revenues. Management attributes the increase to overall growth, including growth in agent business which has increased commission expenses. Additionally, the Company incurred a \$364,000 expense as a result of fraud committed by a former agent, which further increased total underwriting expenses.

#### Practice Management Expenses

Practice management expenses continued to decrease during the most recent period, largely reflecting the elimination of client service transition expenses associated with the employment termination of two former owners of the acquired business at the termination of their employment contracts in 2002. Practice management expenses totaled \$5.7 million for the 12 months ended March 31, 2003, versus \$5.8 million for the 12 months ended December 31, 2002.

#### Other Expenses

Other expenses, including interest costs, increased to \$1.7 million for the 12 months ended March 31, 2003. The increase is primarily attributable to the interest expense on the trust preferred securities (principal balance of \$15 million) issued in December 2003. The annual interest expense level is expected to increase as a full year's interest expense on the trust preferred securities is realized.

#### Income Taxes

The Company's financial statements continue to reflect a tax benefit for the most recent 12 month period, which is attributable to the impact of tax-advantaged securities in NCRIC's portfolio which created a tax loss for the year, notwithstanding positive pre-tax income reported for financial reporting purposes

#### 2. Peer Group Financial Comparisons

The most updated financial characteristics and operating results available for NCRIC and the Peer Group are set forth in Exhibit 1. NCRIC's ratios are based on financial data through March 31, 2003, while the Peer Group's ratios are as of December 31, 2002, the latest date for which complete financial information is publicly available.

The balance sheet characteristics and growth trends relative to the Peer Group remain comparatively unchanged, given the limited amount of time which has elapsed since the date of the Original Appraisal. In this regard, NCRIC's equity remains above the Peer Group average, and will be substantially increased with the infusion of the net conversion proceeds. Invested assets remain the largest component of the asset bases for NCRIC and the Peer Group while the portion of liabilities is comprised of policy reserves, which represent reserves established for future claims.

NCRIC continues to generate greater balance sheet and revenue growth in comparison to the Peer Group, reflecting the Company's strong financial condition and efforts to expand in response to its perceived ability to profitably underwrite new business, particularly in markets where competing providers have contracted or withdrawn entirely in certain circumstances. By comparison, the majority of the Peer Group companies (four out of seven) have reported operating losses for the most recent twelve month period and the resulting erosion of capital, coupled with unfavorable market conditions, has led to their comparatively moderate balance sheet growth.

NCRIC's recent financial performance continues to compare favorably to the Peer Group average. In this regard, while NCRIC's operations have been negatively impacted by adverse industry trends (i.e., rising frequency and severity of losses coupled with diminishing investment income), it has been less impacted than the Peer Group companies. As reference above, a majority of the Peer Group companies (four out of seven) have reported losses for the most recent twelve months based on updated financial data. Overall, the Company operates with a favorable loss ratio, which coupled with a relatively similar expense ratio, provides for a favorable combined ratio. Additionally, NCRIC maintains a relatively favorable pre-tax

underwriting profit margin but overall margins (including all revenue sources) are adversely impacted by the operations of the MSO.

#### 3. Stock Market Conditions

Since the date of the Original Appraisal, the conditions prevailing in the overall stock market have been favorable, as major indices such as the Dow Jones Industrial Average ("DJIA") have fluctuated, but generally trended upward. In this regard, the commencement of war with Iraq produced a rally in the stock market, amid initial expectations that a conflict in Iraq would end quickly. However, the rally was not sustained, as stocks declined at the close of the first quarter on renewed worries about the economy and fears that the war in Iraq could be longer and more difficult than investors had anticipated.

Stocks rebounded at the start of the second quarter on news of U.S. war successes in Iraq. As investors shifted their focus from the war to first quarter earnings, the broader stock market settled into a narrow trading range through most of April and into early May 2003. On May 2, 2003, the DJIA closed at 8582.68, an increase of 14.1% since the date of the Original Appraisal (of 7524.06). Since the date of the Original Appraisal, the insurance sector has generally outperformed the overall stock market. On May 2, 2003, the Standard & Poor's Insurance Index had closed up 25.0% since the Original Appraisal (from 210.68 to 263.35 as of May 2<sup>nd</sup>). Table 3 sets charts the performance of the Standard & Poor's Insurance Index versus the Dow Jones Industrial Average.

The Peer Group's stock prices have increased since the date of the Original Appraisal as: (1) six of the seven Peer Group companies have experienced an increase in their respective price per share; and (2) the average and median price increase approximated 28% and 29%, respectively. However, trends with respect to the Peer Group's pricing ratios have been mixed as shown in Table 4 below. The median P/E multiples for the Peer Group, based on the updated analysts' consensus estimate of 2003 forward earnings reflect a decline of 15%, while the corresponding ratios for the Medical Professional Liability Sub Group reflect a decline of 21.6%. In this regard, updated consensus analysts' earnings estimates for the Medical Professional Liability Sub Group reveal that SCPIE Holdings is now forecasted to post a loss whereas earnings estimates for SCPIE Holdings were previously forecast at \$0.23 per share for 2003 at the date of the Original Appraisal – as a result, the forward P/E is not meaningful. Thus, the forward P/E multiple for the Medical Professional Liability Sub Group currently reflects the median of only two companies (ProAssurance and FPIC Insurance Group).

Conversely the median P/TB increased by 21.6% for the Peer Group and by 25.2% for the Medical Professional Liability Sub Group. The Price/Revenues ratio declined for the Peer Group as a whole, primarily as a result of strong revenue growth for one company (RTW, Inc.), while the Price/Revenues increased by 26.1% for the Medical Professional Liability Sub Group.

3/03 2/03 1/03 Dow Jones Industrial Index and S&P Insurance Index 12/02 11/02 10/02 Table 3 9/02 8/02 7/02 6/02 5/02 4/02 RP Financial, LC. Financial Services Industry Consultants 3/02 2/02 1/02 12000 -. ◆ - - S&P Insur. AlfQ— Dow Jones Industrial Index

S&P Insurance Index

4/03 

3/11/03

Table 4
NCRIC Group, Inc.
Median Pricing Characteristics of Peer Group

· · · · · · · · · · · · · · · · · · ·		
March 11,	May 2,	%
<u>2003 (1)</u>	<u>2003</u>	<u>Change</u>
15.15x	1.26x	N.M (2)
15.15	1.26	N.M.(2)
10.55	8.97	(15.0)%
60.18%	73.10%	21.5
60.18	73.19	21.6
0.60x	0.52x	(13.3)
N.M.	N.M.	N.M.(2)
N.M.	N.M.	N.M.(2)
20.37x	15.97x	(21.6)%
51.46%	64.36%	25.1
54.38	68.09	25.2
0.46x	0.58x	26.1
	2003 (1)  15.15x 15.15 10.55 60.18% 60.18 0.60x  N.M. N.M. 20.37x 51.46% 54.38	2003 (1)       2003         15.15x       1.26x         15.15       1.26         10.55       8.97         60.18%       73.10%         60.18       73.19         0.60x       0.52x         N.M.       N.M.         N.M.       N.M.         20.37x       15.97x         51.46%       64.36%         54.38       68.09

- (1) Adjusted for the November 2002 2:1 reverse stock split by RTW, Inc., which was not recognized by SNL Securities until after Form 10K became available in March 2003.
- (2) Not meaningful since only one Peer Group company reported a meaningful earnings multiple based on trailing 12 month earnings (i.e., a P/E multiple below 30 times). Only three Peer Group companies reported positive earnings for the 12 months ended December 31, 2003.

Source: SNL Securities, corporate filings, RP Financial calculations.

#### Summary of Adjustments

Based on the foregoing, we have not changed the valuation parameters as set forth in the Original Appraisal as shown below.

#### **Key Valuation Parameters**

Financial Condition
Profitability, Growth and Viability of Earnings
Risk Assessment
Primary Market and Growth
Dividends
Liquidity of the Shares
Marketing of the Issue
Organization and Management
Regulatory Environment

#### Valuation Adjustment

Moderate Upward
Moderate Upward
Slight Upward
Moderate Upward
Moderate Upward
Moderate Downward
Moderate Downward
Slight Upward
No Adjustment

There were no material changes in the updated financial conditions or earnings of the Company and the Peer Group. Thus, the valuation adjustments for financial condition and profitability, growth, and viability of earnings remain unchanged from those applied in the Original Appraisal. The factors concerning the valuation parameters of risk assessment, primary market area, dividends, liquidity of the shares, organization and regulatory environment did not change since the Original Appraisal date. Accordingly, those parameters were not discussed further in this update.

The general market indices for all stocks are higher since the date of the Original Appraisal and the market for insurance companies generally, as measured by the Standard and Poor's Insurance Index, has increased by 25.0%. Likewise, the prices of the Peer Group companies have increased, as measured by their share prices and as reflected in the increase in their P/B and P/TB ratios. At the same time, both the Company and the Peer Group continue to be impacted by difficult market conditions which have led to operating losses reported by the majority of the Peer Group companies. Overall, taking into account the foregoing factors, we believe that an increase in the Company's estimated pro forma market value as set forth in the Original Appraisal is appropriate.

#### Valuation Approaches

In applying the pro forma market value approach, we considered the four key pricing ratios in valuing NCRIC's to-be-issued stock – price/earnings ("P/E"), price/book ("P/B"), price/revenue ("P/Rev") and price/assets ("P/A") approaches – all performed on a pro forma basis including the effects of the stock offering proceeds. In computing the pro forma impact of the second step conversion and the related pricing ratios, we have incorporated the valuation parameters disclosed in NCRIC's prospectus for the effective tax rate, offering expenses and stock benefit plan assumptions (summarized in Exhibits 2 and 3). In addition, we have incorporated a 4.50% pre-tax reinvestment rate to the reinvestable cash proceeds, which is consistent with the anticipated return based on the near term use of proceeds.

Consistent with the Original Appraisal, this Update continues to be based primarily on fundamental analysis techniques applied to the Peer Group, including the P/E approach, the P/B

approach the P/Revenues approach and the P/A approach. We have also considered the recent trading price of NCRIC's stock in our determination of value (as discussed later). Based on the foregoing, and taking into account the increase in the Peer Group's P/B and P/TB ratios, tempered by the reduction in the median P/E based on forward earnings, RP Financial concluded that, as of May 2, 2003, the aggregate pro forma market value of the Company's stock should be increased to \$55,124,850 at the midpoint, equal to 5,512,485 shares, based on an offering price of \$10.00 per share. Accordingly, the midpoint value of all the shares indicates a \$33.0 million public offering at the midpoint value based on the sale of 59.9% of the stock in the second step conversion. This update reflects a 10% increase relative to the midpoint valuation established in the Original Appraisal.

1. <u>P/E</u>. The application of the P/E valuation method requires calculating the Company's pro forma market value by applying a valuation P/E multiple to the pro forma earnings base. Ideally, the pro forma earnings base is composed principally of the Company's recurring earnings base, that is, earnings adjusted to exclude any one-time non-operating items, plus the estimated after-tax earnings benefit of the reinvestment of net offering proceeds. NCRIC's reported earnings were \$722,000 for the 12 months ended March 31, 2003, which included a modest amount of investment gains (\$199,000), a valuation allowance established for a delinquent premium receivable (\$1.2 million), and a non-recurring expense related to fraud by a former agent (\$364,000). For valuation purposes, we have excluded such non-recurring items in computing the valuation earnings base of \$1,624,000.

Based on reported earnings, the Company's pro forma P/E multiple was 41.16 times, in contrast to the 35.94 times earnings figure reported by the Peer Group based on the average (the median was 47.78x). Based on the core earnings base calculated above, NCRIC's pro forma P/E multiple equaled 24.60 times earnings while the Peer Group's median P/E multiple based on core earnings was equal to 46.62 times. The P/E multiples for the Peer Group are rendered less meaningful by the fact that only three companies were reporting positive earnings and as the indicated multiples for companies with positive earnings were at widely varying levels.

In light of weak reported and adjusted earnings for NCRIC and the weak earnings or losses reported by the Peer Group, we continue to assess NCRIC's pro forma P/E multiple based on budgeted earnings for fiscal 2003 of \$2.4 million in comparison to the forward multiple based on the analysts' consensus earnings for 2003 for the Peer Group. Specifically, NCRIC's pro forma forward earnings multiple based on budgeted earnings equaled 18.27 times at the midpoint, in comparison to the Peer Group median and average of 8.97 times and 12.21 times, respectively. Accordingly, the valuation reflects a premium of 50% relative to the Peer Group average and 104% relative to the Peer Group median. The valuation premiums have increased relative to the 20% and 60% premiums relative to the Peer Group average and median, respectively, established in our Original Appraisal. On balance, the larger P/E premiums are appropriate in view of the larger P/B discount relative to the Peer Group.

The premium forward earnings multiple for NCRIC takes into account the fact that the pro forma calculations reflect the initial reinvestment of the proceeds in investment securities at yields lower than the anticipated returns from the Company's expansion and growth strategy over the longer term. Additionally, the earnings estimate for 2003 for NCRIC of \$2.4 million

has not been adjusted from the level incorporated in the Original Appraisal. However, we note that core earnings for the first quarter of fiscal 2003 approximated \$600,000 (\$2.4 million annualized) which suggests that the 2003 earnings estimate for NCRIC may be exceeded as the impact of recent rate increases and premium growth are fully realized into trailing 12 month earnings (i.e., NCRIC's core earnings tend to trend higher as the year progresses).

Relative to the Medical Professional Liability Sub-Group the Company's pro forma forward earnings multiple is at a 14% premium relative to the Peer Group average and median. By comparison, NCRIC was discounted by 2% relative to the average and by 17% relative to the median in the Original Appraisal. As in the Original Appraisal, we continue to compare NCRIC with the larger ProAssurance in that both pursued capital raising transactions to fund expansionary plans to take advantage of prevailing market conditions and perceived opportunities. Relative to ProAssurance's forward earnings multiple of 25.04 times, the Company's pro forma forward earnings multiple is discounted by 27%, which reflects an increase from the 17% discount reflected in the Original Appraisal.

2. <u>P/B</u>. The application of the P/B valuation method requires calculating the Company's pro forma market value by applying a valuation P/B ratio to NCRIC's pro forma book value. In applying the P/B approach, we also considered tangible book value (i.e., book value net of intangible assets) because historically the market has not generally given credit for intangible assets.

At the midpoint value, NCRIC's pro forma reported and tangible P/B ratios of 71.81% and 79.35%, respectively, remained discounted to the Peer Group's average reported and tangible P/B ratios of 87.02% and 95.80%, respectively. Accordingly, the Company's pro forma reported and tangible P/B ratios are discounted by 18% and 17%, respectively. Comparatively, the Company's pro forma reported and tangible P/B ratios were discounted by 13% and 10%, respectively, in the Original Appraisal. On balance, the steeper book value ratio discounts were considered appropriate in view of the higher earnings multiple premiums.

Relative to the Medical Professional Liability Sub-Group the Company's pro forma P/TB ratio is discounted 6% relative to the average (as compared to a 12% premium in the Original Appraisal), and at a premium of 16% relative to the median (as compared to 39% in the Original Appraisal). In comparison to ProAssurance's P/TB ratio of 159.85%, NCRIC is discounted by 50% at the midpoint of the valuation range, as compared to 44% in the Original Appraisal.

3. <u>P/Revenues</u>. The P/Revenues valuation methodology determines market value by applying a valuation P/Revenue ratio to the Company's pro forma revenues. At the midpoint of the valuation range, NCRIC's value equaled 1.13 times of pro forma revenues. The foregoing P/Revenue ratio remains above the Peer Group average of 0.63 times and median of 0.52 times. The Company's P/Revenues ratio remains at a premium relative to the Medical Professional Liability Sub-Group as well, whose average and median ratios were 0.70 times and 0.58 times, respectively. NCRIC's P/Revenue ratio is discounted by 19% to ProAssurance's P/Revenue ratio of 1.39 times. A benefit of the revenues approach is that it is not significantly impacted by the offering proceeds, unlike the earnings and book value approaches. At the same time, we

believe that investors tend to focus more heavily on overall net earnings levels rather than the magnitude of overall revenues in evaluating insurance companies.

- 4. <u>P/A</u>. The P/A valuation methodology determines market value by applying a valuation P/A ratio to the Company's pro forma asset base. At the midpoint of the valuation range, NCRIC's value equaled 21.20% of pro forma assets. Comparatively, the Peer Group companies exhibited average and median P/A ratios of 16.57% and 10.84%, respectively, which imply Company premiums of 28% and 96%. NCRIC's P/A ratio at the midpoint is at a 28% premium to the average and a 49% premium to the median of the P/A ratios relative to the Medical Professional Liability Sub-Group. Relative to the large ProAssurance, however, NCRIC's P/A ratio is at a 29% discount. We placed less weight on this valuation methodology, as size is a less important valuation criteria to the investment community.
- 5. Trading of NCRI Stock. Converting insurance companies generally do not have stock outstanding. NCRIC, however, has public shares outstanding due to the mutual holding company form of ownership. Since NCRI is currently traded on the NASDAQ, the stock price is a limited indicator of investor interest in NCRIC's conversion stock following the offering and therefore we cannot ignore market expectations. At the same time, the investment community typically does not have full information access and appraisal expertise, and the stock trading since the announcement of the second step conversion appears to have been subject to speculation. Based on the May 2, 2003, stock price of \$16.20 per share and the 3,708,399 shares of the Company's stock issued and outstanding, the implied market value of NCRIC following the second step conversion is \$60.0 million, which falls between the midpoint and maximum of the valuation conclusion in this Update.

#### Valuation Conclusion

Based on the foregoing, it is our opinion that, as of May 2, 2003, the estimated aggregate pro forma market value of NCRIC, inclusive of the sale of the MHC's ownership interest to the public shareholders has increased to \$55,124,850 at the midpoint, which reflects a 10% increase relative to the valuation midpoint established in the Original Appraisal. Based on this valuation and the approximate 59.9 ownership interest being sold in the public offering, the midpoint value of the Company's stock offering was \$33,000,000, equal to 3,300,000 shares at a per share value of \$10.00. The offering range includes a minimum value of \$28,050,000, equal to 2,805,000 shares at \$10.00 per share (85.0% of the midpoint) and a maximum value of \$37,950,000, equal to 3,795,000 shares at \$10.00 per share (115.0% of the midpoint). If warranted by market conditions, the Company may sell conversion stock up to a supermaximum value of \$43,642,500 (15% above the maximum), equal to 4,364,250 shares at \$10.00 per share, without requiring a resolicitation. The pro forma valuation calculations relative to the Peer Group are shown in Table 5 and are detailed in Exhibit 2 and Exhibit 3.

#### Establishment of the Exchange Ratio

The Plan provides that the minority (or "public") stockholders are entitled to exchange their shares of the Company's common stock for newly issued shares of the Company on a fully

converted basis. The Board of Directors has independently established a formula to determine the exchange ratio. The formula has been designed to preserve the current aggregate public ownership percentage in Company equal to 40.14% as of May 2, 2003. Pursuant to this formula, the exchange ratio to be received by the existing minority shareholders of Company will be determined at the end of the offering based on the total number of shares sold in the Subscription and Community Offerings. As shown in Table 5, based on the appraised value determined herein, the exchange ratio for the minority shareholders would be 1.2635 shares, 1.4865 shares, 1.7095 shares and 1.9659 shares at the minimum, midpoint, maximum and supermaximum of the offering range, respectively. RP Financial expresses no opinion on the proposed exchange of newly issued shares for the shares held by the minority stockholders or on the proposed exchange ratio.

Respectfully submitted,

RP FINANCIAL, LC.

Ronald S. Riggins

President and Managing Director

James P. Hennessey Senior Vice President

Table 5
Public Market Pricing
NCRIC Group, Inc. and the Peer Group
Prices As of May 2, 2003

	Gross	Proceeds (\$Mil)	\$43.64 \$37.95 \$33.00	C0.02 <b>¢</b>													
	Exch.	Ratio (x)	1.9659x 1.7095x 1.4865x	XCC07.1													
lon Sts	s (1)	(%) (%)	3.74% 3.84% 3.93%	<b>4</b>	5.56%	7.01%	2.81% 3.82%	11.04%	11.04%		1.55%	6.32% 6.10%	4.31%		8.17%	¥.	13.91%
Based on Analysts	Consensus (1)	80A (%)	1.20%	2 -	%86.0	1.20%	0.49%	1.97%	1.97%		0.41%	1 19%	-0.92%		1.21%	ď Z	2.73%
	Payout	Ratio (%)	800.0 800.0 800.0	800	X.	1	N.M.	ž	i	;	Σ :: Σ ::	ž 2	Z		N.W	Z :	Σ
Dividends		Yed (%)	%00.0 %00.0 %00.0	6.00	0.60%	i	1.05%	0.00%	ı		0.00%	8000	4.19%		%00'0	0.00%	9.00.0
	Amt/	Share (\$)	\$0.00 \$0.00 \$0.00	0.0	\$0.06	ŀ	\$0.10	\$0.00		;	\$0.00	\$0.00	\$0.40		\$0.00	20.00	20.00
		Assets (%)	27.05% 23.97% 21.20%	2	16.57%	10.84%	16.65%	16.45%	10.84%	;	19.56%	29.80%	8.38%		10.84%	7.87%	30.54%
	TTM	S Sev.	1.48x 1.29x 1.13x		0.63x	0.52x	0.70x 0.58x	0.54x	0.52x	į	0.74x	1.39x	0.26x		0.52x	0.27x	0.82X
SO	iue	Lana. (%)	92.32% 85.80% 79.35%		95.80%	73,99%	84.05% 68.09%	111.46%	107.91%		73.99%	159.85%	40.18%		107.91%	50.87%	166,61%
Pricing Ratios	Book Va	GAAP I.a (%)	84.52% 78.09% 71.81%	3	87.02%	73.10%	80.14% 64.36%	96.18%	73.10%	9	3.99%	152.60%	39.24%		73.10%	59.67%	155.54%
		2003 Est.(2) (x)	22.60x 20.36x 18.27x		12.21x	8.97x	15.97x 15.97x	9.70x	8.97x	;	Z. C	25.04x	N.M.		8.95x	8.97x	X01.11
	Earnings	Sere (x)	29.76x 27.11x 24.60x 21.85x		191.16x	46.62x	46.62x 46.62x	263.43x	263.43x	:	2 :	46.62x	N.N.		Σ.	1.26x	¥09,679
		Actual (x)	47.12x 44.15x 41.16x 37.72x		35.94x	47.78×	58.78x 58.78x	24.52x	24.52x		¥ 1	58.78x	Ñ.		N S	1.26x	#0)./ <b>4</b>
		Assets (\$)	\$36.97 \$41.72 \$47.18		\$95.44	i	\$106.95	\$77.44	1	407	6400	\$90.74	\$113.97		\$102.35	343.90	• • • • • • • • • • • • • • • • • • •
		Ber €	\$6.76 \$7.73 \$8.86		\$25.44	i	\$27.91	\$22.16	l	20.00	07.754	\$19.50	\$36.34		\$21.22	713.14	407.70
Data	Book Value	Iang. (\$)	\$10.83 \$11.66 \$12.60 \$13.89		\$17.20	ı	\$22.12	\$10.64	1	25.55	432.24	\$16.92	\$23.77		\$10.29	25.83 4.8 4.7	1001
Per Share Data	Book	GAAP (S)	\$11.83 \$12.81 \$13.93		\$18.55	i	\$22.99	\$12.64	1	2	£47.67	\$17.72	\$24.34		\$15.18	CB.C4	*10.00
	sői	2003 Est.(2) (\$)	\$0.44 \$0.49 \$0.55 \$0.62		\$0.64	i	\$0.48	\$1.33	i	Çoyo	C4 40	\$1.08	(\$1.05)		\$1.24	\$0.38	5.14
	TTM Earnings	S) (S)	\$0.34 \$0.37 \$0.41 \$0.46		(\$1.35)	l	(\$1.86)	(\$0.67)	i	(64.04)	(4.57)	\$0.58	(\$5.44)		(\$4.84)	\$7.78	3
		Astual (\$)	\$0.21 \$0.23 \$0.24 \$0.27		(\$1.13)	ı	(\$1.80)	(\$0.24)	I	(61 08)	(41.50)	\$0.46	(\$4.12)		(\$4.04)	\$2.78 \$0.88	
ation	Market	Xalue (\$000)	\$72,903 \$63,394 \$55,125 \$46,856		272,655	ı	289,491	250,206	1	207 276	118.00	770,640	89,138		\$239,549	1,04/	74,504
Market Capitalization	Shares	(000)	7,290 6,339 5,512 4,686		14,481	i	13,980	15,149	i	8 605	101.0	28,500	9,334		21,581	2,008	3
Mark	Price/	Share (\$)	\$10.00 \$10.00 \$10.00		\$15.86	I	\$47.53	\$13.63	1	£22.85	£9.67	\$27.04	\$9.55		\$11.10	33.30 678.38	24.04
•	Primary	ă I	1							ă	<b>.</b>	<u>ځ</u>	굽		o ç	ر د خ	2
		Ifeker	NCRIC Group, Inc. Supermaximum Maximum Midpoint Minimum		<u>Peer Group Aggrenate</u> Average	Median	Professional Liability Peer Group Average Median	Workers Compensation Peer Group Average	Median	Professional Liability Peer Group	FPIC FPIC IN GM.		SKP SCPIE Holdings	44	AGII Argonaut Grp.	ZNT Zooth National	

(1) Based on analysts consensus estimates for the Peer Group. Assumes NCRIC Group cams \$2.4 million in faceal 2003 which is consistent with NCRIC's budget before factoring in the impact of the second slep conversion.

Note: TTM = Trailing 12 months.

Source: Audited and unaudited financial statements, corporate reports and offering circulars.

The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

**EXHIBITS** 

# LIST OF EXHIBITS

Exhibit <u>Number</u>	Description
1	Peer Group Financial Comparison Data
2	Pro Forma Analysis Sheet
3	Pro Forma Effect of Offering Proceeds
4	Firm Qualifications Statement

## EXHIBIT 1

Peer Group Financial Comparison Data

Financial Services Industry Consultants

For the Most Recent Twelve Month Period(1) **Balance Sheet Composition** Peer Group Analysis Exhibit 1

							Peer Group Companies	nies		1
			•		Professional Lia	Professional Liability Peer Group	c	Workers Co	Workers Compensation Peer Group	sroup
	0		•	American	FPIC	ć	ala Co	Argonalit		Zenith
	NCKIC Group, Inc.	Peer Group	roup	Capital, Inc.	Group	Assurance	Holdings, Inc.	Group	RTW, Inc.	National
Peer Group Ticker Symbol	3/31/03	Average	Median	ACAP	FPIC	PRA	SKP	<u>AGII</u>	RTWI	ZNZ
Primary Insurance Line	J.			곱	PL	చ	PL	wc	WC	wc
Balançe Sheet										
Cash & Investments	65.15%	63.56%	67.60%	75.70%	52.48%	70.47%	%09'.29	26.98%	52.58%	69.08%
Reinstrance Assets	18.75%	19.81%	17.02%	9.27%	17.02%	17.86%	14.44%	21.28%	41.96%	16.84%
Deferred Policy Acastn. Costs	0.00%	0.63%	0.43%	0.00%	0.43%	%00.0	0.64%	2.48%	0.00%	0.83%
Intanoibles	3.15%	1.34%	0.88%	0.00%	1.94%	0.88%	0.50%	4.79%	%00'0	1.30%
Separate Accounts	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	%00'0
Other Assets	12.95%	14.66%	14.47%	15.04%	28.12%	10.79%	16.82%	14.47%	5.45%	11,95%
Total Assets	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
onicono mileo	%b2 E9	70.45%	70.72%	69.97%	59.78%	74.74%	75.76%	58.02%	84.17%	70.72%
Pointy reserves	0.36%	1.22%	0.56%	0.60%	4.60%	2.80%	0.00%	0.00%	0.56%	0.00%
Other Liabilities	8.52%	8.84%	2.96%	2.96%	19.46%	1.90%	2.88%	27.14%	1.96%	5.58%
Total Liabilities	72.67%	80.52%	79.45%	73.53%	83.84%	79.45%	78.65%	85.16%	86.68%	76.30%
Minority Inforest	0.00%	0.15%	0.00%	0.00%	0.00%	1.02%	0.00%	0.00%	0.00%	0.00%
Redeemable Pfd Equity	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	%00′0
Trust Preferred Securities	6.48%	0.58%	0.00%	0.00%	0.00%	0.00%	%00.0	%00.0	0.00%	4.07%
Professor Family	%00:0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	00:00%	0.00%	0.00%
Common Fauity	20.85%	18.76%	19.53%	26.47%	16.16%	19.53%	21.35%	14.84%	13.32%	19,63%
Total Equity	20.85%	18.76%	19.53%	26.47%	16.16%	19.53%	21.35%	14.84%	13.32%	19.63%
Tangible Equity	17.70%	17.41%	18.33%	26.47%	14.22%	18.65%	20.85%	10.05%	13.32%	18.33%

<sup>(1)</sup> Reflects results for the twelve months ended March 31, 2003 for NCRIC and December 31, 2002, for the Peer Group.

Source: Audited and unaudited financial statements, corporate reports and offering circulars.

The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

RP Financial, LC.
Financial Services Industry Consultants

For the Most Recent Twelve Month Period(1) **Balance Sheet Growth Rates** Peer Group Analysis **Exhibit 1** 

							Peer Group Companies	anies		
			•		Professional L	Professional Liability Peer Group			Workers Compensation Peer Group	Group
			•	American	FPIC					
	NCRIC			Physicians	Insurance	Pro	SCPIE	Argonaut		Zenith
	Group, Inc.	Peer Group	roup	Capital, Inc.	Group	Assurance	Holdings, Inc.	Group	RTW, Inc.	National
Peer Group Ticker Symbol	3/31/03	Average	Median	ACAP	FPIC	PRA	SKP	AGII	RTWI	ZNI
Primary Insurance Line	PL			곱	굽	Ъ	7	wc	WC	wc
Annual Growth Rates (1)										
Cash & Investments	35.48%	13.41%	15.07%	6.52%	21.89%	16.13%	%69.0-	7.84%	27.12%	15.07%
Reinsurance Assets	38.06%	28.92%	17.17%	2.34%	35.93%	17.17%	93.81%	71.38%	-21.41%	3.23%
Deferred Policy Acqstn. Costs	Ä.X	-37.79%	-64.77%	-100.00%	-50.54%	-100.00%	-64.77%	145.29%	-100.00%	5.48%
Intangibles	25.80%	-34.01%	0.00%	-100.00%	-70.96%	N.M.	0.00%	3.22%	N.	-2.33%
Separate Accounts	N.M.	N.W.	0.00%	N.M.	Σ. Σ	N. M.	N.M.	N.M.	N.M.	N.M.
Other Assets	25.80%	18.29%	7.64%	-3.98%	135.08%	9.86%	19.64%	7.64%	-11.00%	-29.25%
Total Assets	33.13%	11.64%	8.81%	1.93%	33.16%	15.56%	8.81%	18.55%	-1.41%	4.87%
Policy Reserves	23.34%	11.93%	12.19%	6.28%	31.88%	18.54%	18.78%	-2.75%	-1.39%	12.19%
Debi	-45.10%	-51.12%	-12.12%	•	-11.00%	-12.12%	-100.00%	Ä.	-72.22%	-100.00%
Other Liabilities	125.18%	82.51%	12.25%	13.31%	156.18%	-44.81%	-0.27%	513.09%	-72.17%	12.25%
Total Liabilities	40.96%	15.87%	14.01%	6.38%	44.32%	14.01%	16.48%	32.88%	-8.17%	5.17%
Minority Interest	%00.0	17.26%	0.00%	N.M.	Ä.M	17.26%	N.M.	N.	N.M.	N.M.
Redeemable Pfd. Equity	0.00%	Ä.	0.00%	Σ Z	N.M.	N.M.	N.M.	N.M.	N.M.	N.N.
Trust Preferred Securities	N.W.	0.08%	0.00%	N.M.	N.M.	N.M.	N.M.	N.W.	N.M.	0.08%
Preferred Equity	N.N.	Z. Z.	0.00%	N.M.	N.W.	Z.M.	N.X	N Z	N.N.	N.M.
Common Equity and Ret. Earn.	3.96%	9.08%	4.96%	-8.69%	-4.96%	22.25%	-12.42%	-26.77%	89.37%	4.76%
Total Equity	%96'6	%80′6	-4.96%	-8.69%	-4.96%	22.25%	-12.42%	-26.77%	89.37%	4.76%

<sup>(1)</sup> Reflects results for the twelve months ended March 31, 2003 for NCRIC and December 31, 2002, for the Peer Group.

Source: Audited and unaudited financial statements, corporate reports and offering circulars.

The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

RP Financial, LC. Financial Services Industry Consultants

Exhibit 1
Income and Expenses as a Percent of Average Assets
Peer Group Analysis
For the Most Recent Twelve Month Period(1)

				1.1	Peer Group	Pe lity Peer Group	Peer Group Companies	-	Workers Compensation Peer Group	ar Group
Peer Group Ticker Symbol	NCRIC Group, Inc	Peer Group Average M	sroup <u>Median</u>	American Physicians Capital, Inc. ACAP	FPIC Insurance Group <u>FPIC</u>	Pro Assurance <u>PRA</u>	SCPIE Holdings, Inc. <u>SKP</u>	Argonaut Group <u>AGII</u>	RTW, Inc.	Zenith National Z <u>NT</u>
Primary Insurance Line	굽			占	귙	Д	P.	WC	wc	wc
Income Statement Policy Revenues	17.25%	22.65%	19.91%	22.36%	19.81%	19.91%	28.00%	19.17%	16.75%	32.55%
Net Investment Income	2.80%	2.98%	3.11%	4.32%	2.28%	3.21%	3.15%	2.68%	2.09%	3.11%
Net Realized Gains	0.05%	0.57%	0.54%	%00.0- 00.00%	0.54%	-0.22%	1.85% 0.00%	1.35% 0.00%	%6/.0 0.00%	-0.23% 0.00%
Other Revenues	3.35%	0.95%	0.20%	0.04%	2.69%	0.28%	0.20%	0.00%	0.01%	3.47%
Total Revenues	23.45%	27.15%	25.32%	26.63%	25.32%	23.17%	33.20%	23.20%	19.63%	38.90%
Policy Expenses	15.14%	21.06%	18.68%	22.97%	16.00%	18.68%	31.37%	16.95%	13.30%	28.12%
Other Expenses	8.04%	5.90%	6.02%	5.04%	6.02%	3.81%	7.80%	7.32%	1.38%	9.95%
Interest Expense	0.00%	0.16%	0.07%	0.04%	0.58%	0.12%	0.01%	0.00%	%/0.0	0.32%
Non-Recuring Expenses Total Expenses	0.10% 23.28%	27.11%	0.00% 24.27%	0.00% 28.05%	0.00% 22.60%	0.00% 22.61%	0.00 <u>%</u> 39.17%	<u>0,00%</u> 24.27%	0.00% 14.76%	38.30%
Net Income Before Taxes	0.17%	0.04%	0.57%	-1.42%	2.72%	0.57%	-5.97%	-1.07%	4.87%	0.59%
Provision for Taxes	-0.19%	-0.03%	-0.01%	-0.53%	1.01%	-0.01%	-2.22%	3.34%	-1.90%	0.06% 0.06%
Net Inc. Before Adj. & Min. Int. Dine: After Tay Adjustments	0.36%	0.08% 0.00%	0.03%	%00.0 0.00%	%17.1	%9c.0 0.00%	%00.0 0.00%	%14.4 0:00	%//°0	0.00%
Less: Minority Interest Exp.	0.00%	-0.02%	0.00%	0.00%	0.00%	-0.14%	0.00%	0.00%	<u>%00.0</u>	0.00%
Net Income Before Extraordinary	0.36%	0.06%	0.44%	-0.89% -0.86%	1.71%	0.44%	-3.76%	-4.41% 0.00%	6.77%	0.53%
Extraoroinary items Net Income (ROA)	0.36%	-0.53%	-1.69%	-1.76%	-1.69%	0.51%	-3.76%	4.41%	6.77%	0.59%
Return on Average Equity (ROE)	1.56%	3.69%	-6.29%	-6.29%	-9.25%	2.80%	-15.46%	-20.48%	71.51%	3.01%
Combined Ratio Analysis (2) Loss Ratio Expense Ratio Combined Ratio	87.74% <u>25.93%</u> 113.67%	91.95% 2 <u>5.27%</u> 117.21%	88.42% <u>27.85%</u> 116.93%	102.75% 22.53% 125.28%	80.77% 30.40 <u>%</u> 111.17%	93.85% 19.11 <u>%</u> 112.96%	112.04% 27.85% 139.90%	88.42% 38.16% 126.59%	79.41% <u>8.26%</u> 87.67%	86.38% <u>30.55%</u> 116.93%
Pre-Tax Underwriting Profit Margin (2) Pre-Tax Operating Profit Margin (2)	-13.67% 1.00%	-17.21% 1.66%	-16.93% 1.52%	-25.28% -5.33%	-11.17% 10.74%	-12.96% 2.45%	-39.90% -17.99%	-26.59% -4.61%	12.33% 24.83%	-16.93% 1.52%

<sup>(1)</sup> Reflects results for the twelve months ended March 31, 2003 for NCRIC and December 31, 2002, for the Peer Group. (2) Excludes practice management income and expense for NCRIC Group.

Source: Audited and unaudited financial statements, corporate reports and offering circulars.

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Exhibit 1
Income and Expenses as a Percent of Revenues
Peer Group Analysis
For the Most Recent Twelve Month Period(1)

-0.59% 0.00% 8.91% 00.001 72.30% 0.83% -0.22% 0.15% 1.37% 0.00% 0.00% 1.37% 3.01% 98.48% 1.52% 0.16% 25.57% 30.55% 116.93% -16.93% National ZNI Workers Compensation Peer Group 0.00% 0.00% 7.05% 0.38% 34.49% 0.00% 34.49% 79.41% 75.17% 24.83% -9.67% 0.00% 0.00% 34.49% 71.51% 87.67% 12.33% 24.83% RTW, Inc. RTW Š 5.81% 0.00% 31.54% 0.00% 0.00% 04.61% 19.00% 0.00% 88.42% 38,16% 26.59% -26.59% 4.61% 4.61% 0.00% 19.00% .20.48% 73.07% 14.39% Group AGII ΝC Peer Group Companies 5.57% 0.00% 0.60% 0.00% -6.67% -11.31% 9.50% %00.00 -39.90% -17.99% Holdings, Inc. 94.48% 23.49% 0.02% -17.99% 0.00% 0.00% 0.00% 15.46% 27.85% 39.90% 12.04% 11.31% SCPIE 껕 Professional Liability Peer Group 1.21% 00.00% 13.84% -0.95% 0.00% 80.61% 6.42% 0.52% 0.00% 97.55% 2.45% 0.03% 2.48% 2.80% 0.00% 0.59% 1.89% 19.11% 2.45% 93.85% .12.96% 12.96% **Assurance**  $\mathsf{PRA}$ చ 0.00% 10.62% %00.00 23.79% 2.28% 0.00% 89.26% 10.74% 4.00% 6.74% 0.00% 0.00% 30.40% 10.74% -9.25% 111.17% -11.17% Insurance Group FPIC చ -6.29% -0.33% 0.00% 0.13% 18.92% 0.13% 0.00% 105.33% -5.33% -1.97% -3.35% 0.00% 0.00% -3.35% -3.24% -6.59% 02.75% 22.53% 125.28% -25.28% -5.33% 86.27% **Physicians** Capital, Inc. American ACAP చ 2.12% 0.00% 00.00% 73.07% 23.49% 0.38%0.00% 98.48% 1.52% 1.37% 0.00% 0.00% 0.00% -6.29% 27.85% 16.93% -16.93% 1.52% Peer Group 2.23% 0.00% 3.08% 76.81% -0.03% 98.34% 3.69% 25.27% 117.21% 1.66% 20.97% 0.60% 1.66% 0.03% 1.63% 0.08% 1.55% -2.31% 0.00% -17.21% Average 0.22% 0.00% 14.24% 64.56% 34.72% 99.28% 1.56% 0.00% 0.43% 0.80% 1.52% 0.00% 0.00% 0.00% 25.93% 1.00% 13.67% .13.67% Group, Inc. 3/31/03 NCRIC 귙 Pre-Tax Underwriting Profit Margin Net Income Before Extraordinary Pre-Tax Operating Profit Margin Net Inc. Before Adj. & Min. Int. Plus: After-Tax Adjustments Less: Minority Interest Exp. Peer Group Ticker Symbol Non-Recurring Revenues Non-Recurring Expenses Net Income Before Taxes Return on Average Equity Combined Ratio Analysis Net Investment Income Primary Insurance Line Provision for Taxes Extraordinary Items Net Realized Gains Income Statement Combined Ratio Policy Revenues Total Revenues Interest Expense Total Expenses Other Revenues Policy Expenses Other Expenses Expense Ratio Loss Ratio

<sup>(1)</sup> Reflects results for the twelve months ended March 31, 2003 for NCRIC and December 31, 2002, for the Peer Group.

<sup>(2)</sup> Excludes practice management income and expense for NCRIC Group.

Source: Audited and unaudited financial statements, corporate reports and offering circulars.

The information provided in this table has been obtained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

# EXHIBIT 2

Pro Forma Analysis Sheet

# PRO FORMA ANALYSIS SHEET NCRIC Group, Inc.

Valuation Midwolnt Per inn Muttiples		Symbol	Sublect (1)	Poor Gro	Poor Group Angronate	Professional Liability	at Liability	Workers Comp.	Ġ.
				Mean	Median	Mean	Median	Mean	Median
1. Price-earnings multiple	n	P/E	41.16x	35.94x	47.78x	58.78x	58.78x	24.52x	24.52x
2. Price-budgeted earnings (2)	Ħ	P/8£	18.27x	12.21x	8.97x	15.97x	15.97x	9.70x	8.97x
3. Price-book ratio	n	P/B	71.81%	87.02%	73.10%	80.14%	64.36%	96.18%	73.10%
4. Price-tangible book ratio	Ħ	P/TB	79.35%	95.80%	73.99%	84.05%	68.09%	111.46%	107.91%
5. Price-revenue ratio	11	P/Rev.	1.13x	0.63x	0.52x	0.70x	0.58x	0.54x	0.52x
Valuation Parameters							ě		
Pre-Conversion Reported Earnings (Y)		\$722.000		ESOP Stock Purchases (E)	ırchases (E)	5.00% (5)	6		
Pre-Conversion 2003 Budgeted Earnings (BE)		\$2,400,000		Cost of ESOP Borrowings (S)	3orrowings (S)	0.00%	•		
Pre-Conversion Book Value (B)		\$48,286,000		ESOP Amortization (T)	ition (T)	20.00 years	rears		
Pre-Conv. Tang. Book Value (TB)		\$40,995,000		Stock Programs Amount (M)	s Amount (M)	4.00%			
Pre-Conversion Assets (A)		\$231,585,000		Stock Programs Vesting (N)	s Vesting (N)	5.00 y	5.00 years (5)		
Pre-Conversion Revenues (Rev.)		\$47,540,000		Percentage Sold (PCT)	d (PCT)	59.86%			
Reinvestment Rate (R)(3)		2.97%		Fixed Expenses		\$960.000			
Est. Conversion Expenses (X)(4)		4.70%		Variable Expenses	Ses	2.00%			
Tax Rate (TAX)		34.00%		Insider Purchases	ses	\$515,000			
Price/Share		\$10.00							
Calculation of Pro Forma Value After Conversion									
1. V=			P/E • Y			>	\$55,124,850		
•		1 - P/E * PCT * ((	1-X-E-M)*R - (1-T	1 - P/E * PCT * ((1-X-E-M)*R - (1-TAX)*E/T - (1-TAX)*M/N)	)*M/N)				
2 V=			0/8E • (V)				\$55 124 850		
		1 - P/BE - PCT - ((1-X-E-M)*R - (1-TAX)*E/T - (1-TAX)*M/N)	1-X-E-M)*R - (1-)	(AX)*E/T - (1-TA)	(N/W-C		000		
3. V=			P/B * B			~	\$55,124,850		
		•	1 - P/B * PCT * (1-X-E-M)	X-E-M)					
4. V=			P/TB • TB			*/	\$55,124,850		
		-	1 - P/TB * PCT * (1-X-E-M)	-X-E-M)					
.s. V=			P/Rev. * Rev.			\ =\	\$55,124,850		
•		1.	1 - P/Rev. * PCT * (1-X-E-M)*R	-X-E-M)*R					
					Full	Full			
			Gross	Exchange	Conversion	Conversion	2nd Step	Exchange	
Conclusion and Range of Value			Proceeds	Ratio	Value	Shares	Shares	Shares	
Minimum			\$28,050,000	1,26351	\$46,856,123	4,685,612	2,805,000	1,880,612	
Midpoint			\$33,000,000	1.48649	\$55,124,850	5,512,485	3,300,000	2,212,485	
Maximum			\$37,950,000	1.70946	\$63,393,578	6,339,358	3,795,000	2,544,358	
Supermaximum			\$43,642,500	1.96588	\$72,902,614	7,290,261	4,364,250	2,926,011	

(1) Pricing ratios shown reflect the midpoint value. Estimated earnings reflects budgeted figure of \$2.4 million.
(2) Reflects the consensus earnings estimate by analysts for the Peer Group.
(3) Net return reflects a reinvestment rate of 4.50%, and a tax rate of 36%.
(4) Estimated offering expenses at midpoint of the offering.
(5) Stock benefit plans amortization expenses tax effected at 36%.

# EXHIBIT 3

Pro Forma Effects of Offering Proceeds

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# PRO FORMA EFFECT OF CONVERSION PROCEEDS NCRIC Group, Inc. At the Minimum of the Range

1.	Conversion Proceeds	
	Full Conversion Value	\$46,856,123
	Exchange Ratio	1.26351
	Offering Proceeds	\$28,050,000
	Less: Estimated Offering Expenses	<u>1,460,210</u>
	Net Conversion Proceeds	\$26,589,790
2.	Estimated Additional Income from Conversion Proceeds	
٠	Net Conversion Proceeds	\$26,589,790
	Less: Non-Cash Stock Purchases (1)	<u>2,524,500</u>
	Net Cash Proceeds Reinvested	\$24,065,290
	Estimated net incremental rate of return (2)	2.97%

Net Cash Proceeds Reinvested	\$24,065,290
Estimated net incremental rate of return (2)	<u>2.97%</u>
Earnings Increase	\$714,739
Less: Estimated cost of ESOP borrowings (3)	0
Less: Amortization of ESOP borrowings (4)	46,283
Less: Stock Programs Vesting (5)	<u>148,104</u>
Net Earnings Increase	\$520,353

3.	Pro Forma Earnings	Before Conversion	Net Earnings <u>Increase</u>	After <u>Conversion</u>
	12 Months ended March 31, 2003 (Reported) Budgeted Earnings (Fiscal 2003)	\$722,000 \$2,400,000	\$520,353 \$520,353	\$1,242,353 \$2,920,353
4.	Pro Forma Net Worth	Before <u>Conversion</u>	Net Cash Proceeds	After Conversion
	March 31, 2003 (GAAP) March 31, 2003 (Tangible)	\$48,286,000 \$40,995,000	\$24,065,290 \$24,065,290	\$72,351,290 \$65,060,290
5.	Pro Forma Revenues	Before Conversion	Pre-Tax Reinv. Inc.	After Conversion
	March 31, 2003 (GAAP)	\$47,540,000	\$1,082,938	\$48,622,938

- (1) Includes ESOP stock purchases equal to 5.0% of the second step offering and stock program purchases equal to 4.0% of the second step offering.
- (2) Reflects a 4.5% estimated reinvestment yield based on management's anticipated investment strategies tax-effected at a 34% rate.
- (3) ESOP stock purchases are internally financed by a holding company loan, so interest expense is eliminated in consolidation.
- (4) ESOP borrowings amortized over 20 years, amortization expense tax-effected at a 34% rate.
- (5) Stock programs amortized over 5 years, amortization expense is tax effected at a 34% rate.

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Less: Amortization of ESOP borrowings (4)

Less: Stock Programs Vesting (5)

Net Earnings Increase

# PRO FORMA EFFECT OF CONVERSION PROCEEDS NCRIC Group, Inc. At the Midpoint of the Range

1.	Conversion Proceeds	
	Full Conversion Value	\$55,124,850
•	Exchange Ratio	1.48649
	Offering Proceeds	\$33,000,000
	Less: Estimated Offering Expenses	<u>1,550,300</u>
	Net Conversion Proceeds	\$31,449,700
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds	\$31,449,700
	Less: Non-Cash Stock Purchases (1)	2,970,000
	Net Cash Proceeds Reinvested	\$28,479,700
	Estimated net incremental rate of return (2)	2.97%
	Earnings Increase	\$845,847
	Less: Estimated cost of ESOP borrowings (3)	0

54,450

		Net	
	Before	Earnings	After
Pro Forma Earnings	Conversion	<u>Increase</u>	Conversion
12 Months ended March 31, 2003 (Reported)	\$722,000	\$617,157	\$1,339,157
Budgeted Earnings (Fiscal 2003)	\$2,400,000	\$617,157	\$3,017,157
	Before	Net Cash	After
Pro Forma Net Worth	Conversion	<u>Proceeds</u>	Conversion
March 31, 2003 (GAAP)	\$48,286,000	\$28,479,700	\$76,765,700
March 31, 2003 (Tangible)	\$40,995,000	\$28,479,700	\$69,474,700
	Before	Pre-Tax	After
Pro Forma Revenues	Conversion	Reinv. Inc.	Conversion
March 31, 2003 (GAAP)	\$47,540,000	\$1,281,587	\$48,821,587
	12 Months ended March 31, 2003 (Reported) Budgeted Earnings (Fiscal 2003)  Pro Forma Net Worth  March 31, 2003 (GAAP)  March 31, 2003 (Tangible)  Pro Forma Revenues	Pro Forma Earnings         Conversion           12 Months ended March 31, 2003 (Reported)         \$722,000           Budgeted Earnings (Fiscal 2003)         \$2,400,000           Pro Forma Net Worth         Before           Conversion         March 31, 2003 (GAAP)         \$48,286,000           March 31, 2003 (Tangible)         \$40,995,000           Before         Conversion	Pro Forma Earnings         Before Conversion         Earnings Increase           12 Months ended March 31, 2003 (Reported)         \$722,000         \$617,157           Budgeted Earnings (Fiscal 2003)         \$2,400,000         \$617,157           Before Conversion         Net Cash Proceeds           March 31, 2003 (GAAP)         \$48,286,000         \$28,479,700           March 31, 2003 (Tangible)         \$40,995,000         \$28,479,700           Before Pre-Tax Revenues         Conversion Reinv. Inc.

- (1) Includes ESOP stock purchases equal to 5.0% of the second step offering and stock program purchases equal to 4.0% of the second step offering.
- (2) Reflects a 4.5% estimated reinvestment yield based on management's anticipated investment strategies tax-effected at a 34% rate.
- (3) ESOP stock purchases are internally financed by a holding company loan, so interest expense is eliminated in consolidation.
- (4) ESOP borrowings amortized over 20 years, amortization expense tax-effected at a 34% rate.
- (5) Stock programs amortized over 5 years, amortization expense is tax effected at a 34% rate.

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# PRO FORMA EFFECT OF CONVERSION PROCEEDS NCRIC Group, Inc. At the Maximum of the Range

1.	Conversion Proceeds	
	Full Conversion Value	\$63,393,578
	Exchange Ratio	1.70946
	Offering Proceeds	\$37,950,000
	Less: Estimated Offering Expenses	1,640,390
	Net Conversion Proceeds	\$36,309,610
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds	\$36,309,610
	Less: Non-Cash Stock Purchases (1)	3,415,500
	Net Cash Proceeds Reinvested	\$32,894,110
	Estimated net incremental rate of return (2)	<u>2.97%</u>
	Earnings Increase	\$976,955
	Less: Estimated cost of ESOP borrowings (3)	0
	Less: Amortization of ESOP borrowings (4)	62,618
	Less: Stock Programs Vesting (5)	200,376
٠	Net Earnings Increase	\$713,962
e.		Not
e.		Net

			Net	
		Before	Earnings	After
3.	Pro Forma Earnings	Conversion	Increase	Conversion
	12 Months ended March 31, 2003 (Reported)	\$722,000	\$713,962	\$1,435,962
	Budgeted Earnings (Fiscal 2003)	\$2,400,000	\$713,962	\$3,113,962
		Before	Net Cash	After
4.	Pro Forma Net Worth	Conversion	Proceeds	Conversion
	March 31, 2003 (GAAP)	\$48,286,000	\$32,894,110	\$81,180,110
	March 31, 2003 (Tangible)	\$40,995,000	\$32,894,110	\$73,889,110
		Before	Pre-Tax	After
5.	Pro Forma Revenues	Conversion	Reinv. Inc.	Conversion
	March 31, 2003 (GAAP)	\$47,540,000	\$1,480,235	\$49,020,235

- (1) Includes ESOP stock purchases equal to 5.0% of the second step offering and stock program purchases equal to 4.0% of the second step offering.
- (2) Reflects a 4.5% estimated reinvestment yield based on management's anticipated investment strategies tax-effected at a 34% rate.
- (3) ESOP stock purchases are internally financed by a holding company loan, so interest expense is eliminated in consolidation.
- (4) ESOP borrowings amortized over 20 years, amortization expense tax-effected at a 34% rate.
- (5) Stock programs amortized over 5 years, amortization expense is tax effected at a 34% rate.

**Financial Services Industry Consultants** 

# PRO FORMA EFFECT OF CONVERSION PROCEEDS NCRIC Group, Inc. At the Supermaximum Value

1.	Conversion Proceeds Full Conversion Value	\$72,902,614
	Exchange Ratio	1.96588
	Offering Proceeds	\$43,642,500
	Less: Estimated Offering Expenses	<u>1,743,994</u>
	Net Conversion Proceeds	\$41,898,507
2.	Estimated Additional Income from Conversion Proceeds	
	Net Conversion Proceeds	\$41,898,507
	Less: Non-Cash Stock Purchases (1)	<u>3,927,825</u>
	Net Cash Proceeds Reinvested	\$37,970,682
	Estimated net incremental rate of return (2)	<u>2.97%</u>
	Earnings Increase	\$1,127,729
	Less: Estimated cost of ESOP borrowings (3)	0
	Less: Amortization of ESOP borrowings (4)	72,010
	Less: Stock Programs Vesting (5)	<u>230,432</u>
	Net Earnings Increase	\$825,287

			Net	
	J	Before	Earnings	After
3.	Pro Forma Earnings	Conversion	Increase	Conversion
	12 Months ended March 31, 2003 (Reported) Budgeted Earnings (Fiscal 2003)	\$722,000 \$2,400,000	\$825,287 \$825,287	\$1,547,287 \$3,225,287
4.	Pro Forma Net Worth	Before <u>Conversion</u>	Net Cash Proceeds	After Conversion
	March 31, 2003 (GAAP) March 31, 2003 (Tangible)	\$48,286,000 \$40,995,000	\$37,970,682 \$37,970,682	\$86,256,682 \$78,965,682
5.	Pro Forma Revenues	Before Conversion	Pre-Tax Reinv. Inc.	After Conversion
	March 31, 2003 (GAAP)	\$47,540,000	\$1,708,681	\$49,248,681

- (1) Includes ESOP stock purchases equal to 5.0% of the second step offering and stock program purchases equal to 4.0% of the second step offering.
- (2) Reflects a 4.5% estimated reinvestment yield based on management's anticipated investment strategies tax-effected at a 34% rate.
- (3) ESOP stock purchases are internally financed by a holding company loan, so interest expense is eliminated in consolidation.
- (4) ESOP borrowings amortized over 20 years, amortization expense tax-effected at a 34% rate.
- (5) Stock programs amortized over 5 years, amortization expense is tax effected at a 34% rate.

# EXHIBIT 4

RP Financial, LC. Firm Qualifications Statement

## RP FINANCIAL, LC.

#### Financial Services Industry Consultants

#### FIRM QUALIFICATION STATEMENT

RP Financial provides financial and management consulting and valuation services to the financial services industry nationwide. RP Financial establishes long-term client relationships through its wide array of services, emphasis on quality and timeliness, hands-on involvement by our principals and senior consulting staff, careful structuring of strategic plans and transactions and providing sophisticated valuation analyses consistent with accepted valuation practices. RP Financial's staff draws from backgrounds in consulting, regulatory agencies and investment banking.

#### STRATEGIC AND CAPITAL PLANNING

RP Financial's strategic and capital planning services are designed to provide effective workable plans with quantifiable results. In this regard, RP Financial analyzes strategic options to enhance shareholder value or other established objectives. Our planning services involve conducting situation analyses; establishing mission statements, strategic goals and objectives; and identifying strategies for enhancement of franchise value, capital management and planning, earnings improvement and operational issues. Strategy development typically includes the following areas: capital formation and management, asset/liability targets, profitability, return on equity and market value of stock. Our proprietary financial simulation model provides the basis for evaluating the financial impact of alternative strategies and assessing the feasibility/compatibility of such strategies with regulations and/or other guidelines.

#### MERGER AND ACQUISITION SERVICES

RP Financial's merger and acquisition (M&A) services include targeting candidates and potential acquirors, assessing acquisition merit, conducting detailed due diligence, negotiating and structuring transactions, preparing merger business plans and financial simulations, rendering fairness opinions and assisting in implementing post-acquisition strategies. Through our financial simulations, comprehensive in-house data bases, valuation expertise and regulatory knowledge, RP Financial's M&A consulting focuses on structuring transactions to enhance shareholder returns.

#### **VALUATION SERVICES**

RP Financial's extensive valuation practice includes valuations for a variety of purposes including mergers and acquisitions, thrift mutual-to-stock conversions, insurance company demutualizations, ESOPs, subsidiary companies, mark-to-market transactions and various other corporation valuation requirements. Our principals and staff are highly experienced in performing valuation appraisals which conform with regulatory guidelines and appraisal industry standards. RP Financial is the nation's leading valuation firm for mutual-to-stock conversions of thrift institutions.

#### OTHER CONSULTING SERVICES AND DATA BASES

RP Financial offers other services including branching and diversification strategies, feasibility studies and special research studies. RP Financial assists banks and thrifts prepare CRA plans and applications for Community Development Entity ("CDE") certification and New Markets Tax Credit ("NMTC") allocation. RP Financial's consulting services are aided by its in-house data bases resources and proprietary valuation and financial simulation models.

RP Financial's Key Personnel (Years of Relevant Experience)

Ronald S. Riggins, Managing Director (22)

William E. Pommerening, Managing Director (18)

Gregory E. Dunn, Senior Vice President (20)

James P. Hennessey, Senior Vice President (17)

James J. Oren, Senior Vice President (15)

Washington Headquarters

Rosslyn Center 1700 North Moore Street, Suite 2210 Arlington, VA 22209 Telephone: (703) 528-1700 Fax No.: (703) 528-1788

Website: www.rpfinancial.com