

## DEAR SHAREHOLDER:

As we near the completion of our third year as a public company and our 66th year as a business enterprise, it is gratifying to share the substantial achievements of the past year, especially in the context of a difficult external environment. Consumers, investors, and businesses have had to deal with or sort out challenges including geopolitical issues and unrest, a continuation of stunning disclosures by several respected companies regarding questionable business practices, a domestic economy fighting recession, and extreme weather patterns that yielded record heat and drought, followed by record levels of rain, ice, and snow in many parts of the country. The costs these conditions generated are hard to quantify but are surely significant to most retail businesses. Another challenging dynamic more easily quantified, which Krispy Kreme faced, is the rising cost of our insurance coverages, such as group medical, workers' compensation, and property and casualty.

It has not been our practice to discuss the challenges we've had to face. We tend to focus primarily on results and opportunities. This past year, however, it doesn't give enough credit to the efforts of our people were it not done in the context of the unusually difficult business environment. With this in mind, we are proud to share the following achievements and milestones:

- Systemwide sales of \$778.6 million, a 28 percent increase over last fiscal year (52-week year).
- Net income of \$39.1 million, up 51.6 percent over last fiscal year
   (52-week year; excludes arbitration ruling).
- · Opening a new 187,000 square-foot mix plant and distribution facility in Effingham, Illinois.
- Awarding our first two franchise agreements outside of North America for Australia and New Zealand and the United Kingdom and the Republic of Ireland.
- Opening 53 factory stores and 10 commissaries.

- Entry into 17 new U.S. markets in Clearwater, Florida; Minneapolis, Minnesota; Lafayette, Louisiana;
   Colorado Springs, Colorado; Tulsa, Oklahoma; Spokane, Washington; West Palm Beach, Florida;
   Grand Rapids, Michigan; Fargo, North Dakota; San Antonio, Texas; Southern Connecticut;
   Springfield, Missouri; Amarillo, Texas; Philadelphia, Pennsylvania; Tucson, Arizona; Beaumont, Texas;
   and Santa Rosa, California.
- · Entry into one new market in Canada in Windsor, Ontario.
- · Opening the first outlet outside North America, a commissary in Sydney, Australia.
- Acquiring franchise markets in Akron and Toledo, Ohio; Destin and Pensacola, Florida; and a majority ownership in the Colorado, Minnesota, and Wisconsin markets.
- · Acquiring Montana Mills Bread Co., Inc., a Rochester, New York-based bakery concept.
- Achieving a 24.0 percent national market share of packaged doughnut sales in grocery and convenience stores versus 6.4 percent one year ago.
- Successfully rolling out our new Krispy Kreme Signature Coffees across North America.
- · Assisting nonprofit organizations in raising over \$43 million through our fundraising programs.
- Celebrating our 65th anniversary on July 13, 2002.
- Being recognized by Restaurants and Institutions for the second year running in its "Choice in Chains" survey as the Platinum Award winner for customer satisfaction in the Doughnuts/Cookies/ Coffee category.
- · Continuing to set new records of operating performance in each of our reportable business segments.

The magnitude of several of the year's accomplishments is best illustrated by their impact on our year over year improvement in financial results, which also exemplifies our consistent focus on the core strategies that create the greatest leverage on our business model.

(Dollars in thousands except per share amounts)	FY00	FY01	(1) FY02	(2) FY03	Improvement (3) FY03 vs. FY02
Earnings/Share \$	.15	.27	.44	.66	48.9%
Net Income \$	5,956	14,725	25,820	39,146	51.6%
Revenue \$	220,243	300,715	386,460	491,549	27.2%
Systemwide Sales \$	318,854	448,129	608,485	778,573	28.0%
Operating Margin %	4.9	7.8	10.6	14.0	3.4 ppts.

<sup>(1)</sup> We operate on a 52- or 53-week fiscal year. Fiscal 2002 was a 53-week year. The amounts shown in the table above represent management's estimate of the amounts that would have been reported had fiscal 2002 been a 52-week year. The following table presents a reconciliation of the amounts reported for fiscal 2002 with the above amounts (in thousands):

	Net Income	Systemwide Sales	Total Revenues
Fiscal 2002, as reported	\$ 26,378	\$621,665	\$394,354
Adjustment for extra week	(558)	(13,180)	(7,894)
Fiscal 2002, pro forma	\$ 25,820	\$608,485	\$386,460

Diluted earnings per share for fiscal 2002 was \$0.45. We estimate that the 53rd week impacted diluted earnings per share by approximately \$0.01. Operating margin for fiscal 2002 was 10.6%.

<sup>(2)</sup> Reported net income for fiscal 2003 was \$33.5 million and diluted earnings per share was \$0.56. Reported results for fiscal 2003 include a pre-tax charge of \$9.1 million related to an arbitration award against the Company, more fully discussed in Note 18 – Legal Contingencies in the notes to our consolidated financial statements. Excluding the effect of the arbitration award, net income for fiscal 2003 would have been \$39.1 million and diluted earnings per share would have increased by approximately \$0.10. Operating margin, calculated based upon reported amounts for fiscal 2003, was 12.2%.

<sup>(3)</sup> The percentages reflected in this column are based on the pro forma amounts for fiscal 2002 (adjusted to estimate the results for a 52-week year) and fiscal 2003 (adjusted to exclude the impact of the arbitration award) shown in the table above. Comparing the corresponding reported amounts for fiscal 2002 and fiscal 2003 results in the following comparisons: Diluted earnings per share increased 24.8%; Net income increased 26.9%; Total revenues increased 24.6%; and Systemwide sales increased 25.2%. Operating margin for fiscal 2002 was 10.6%, as compared to 12.2% for fiscal 2003, based upon reported results, representing an increase of 1.6 percentage points.

It also was a year highlighted by our continued investment in Krispy Kreme's future. These investments,

particularly in a challenging year, demonstrate our commitment to the long term. They also are

illustrative of our commitment to a strategic philosophy, which includes these beliefs:

 $^{\circ}\,$  All products we make in our stores will have a taste and quality that are

SECOND TO NONE.

• The starting point in controlling product quality is controlling the quality and

FRESHNESS OF THE INGREDIENTS.

• We will be thoroughly prepared to execute growth initiatives when they become needed.

• We view quality, service, and innovation as keys to creating and maintaining a

COMPETITIVE ADVANTAGE.

• WE VIEW OUR COMPANY AS A SET OF CAPABILITIES, NOT JUST A PRODUCT OR BRAND.

 $\circ$  We view our growth and success as a company as a natural result of the growth

AND SUCCESS OF OUR PEOPLE.

These investments include the introduction of our new and exciting coffee blends, innovations in

equipment and training, adding capacity to both mix and equipment manufacturing, launching our

international expansion, and the acquisition of a kindred business that will one day create new growth

opportunities. The story of these initiatives is on the pages that follow.

We realize our accomplishments to date are now history. We believe that a healthy relationship is

not based on the past but rather on the potential the future holds. We do hope, however, that the

achievements of our people have earned your confidence, and we hope our commitment to the

long-term success of Krispy Kreme will encourage your long-term participation as a shareholder.

Warmest personal regards,

Scott A. Livengood

Chairman, President, and CEO

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EACH-OF-THE-INVESTMENTS-DESCRIBED-ON-THE-PREVIOUS PAGE POSITIONS KRISPY KREME FOR A LARGER-MORE-EXCHING FURURE. FOR SOME-OF-THESE INITIATIVES, THEFURURE IS-NOW

OTHER INITIATIVES WILL REQUIRE YEARS OF HURTURING AND CONTINUED WORK BEFORE THEY PLAY A SIGNIFICANT ROLE.

But in each case; they are completely consistent-with a a strategic philosophy that aims to elevate the ways

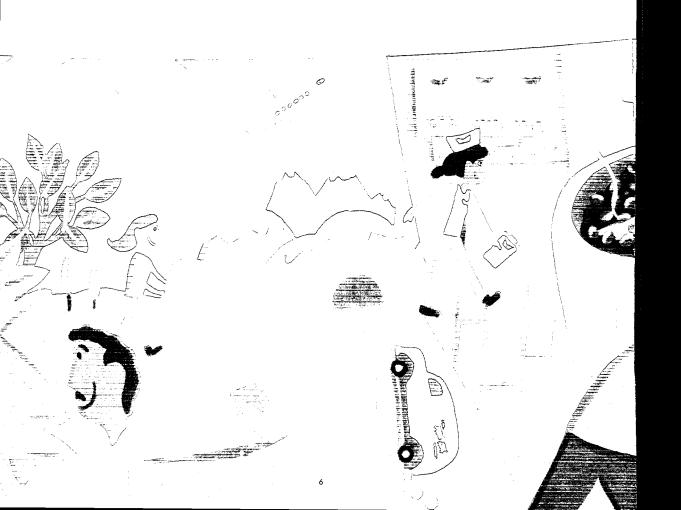
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## SIGNATURE COFFEES

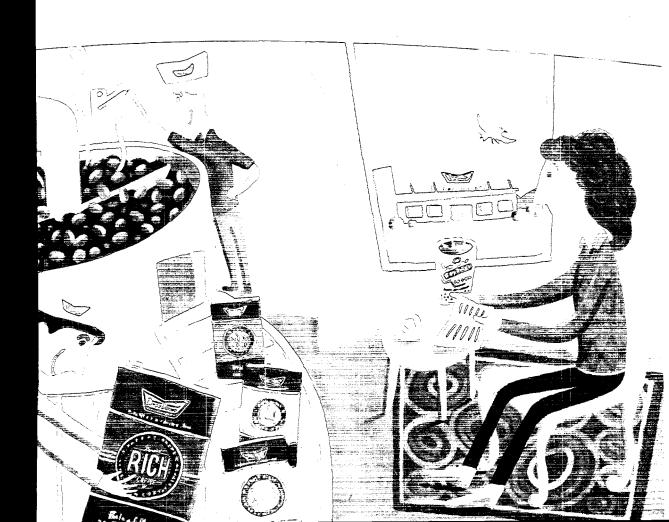
Several years ago, as a part of our continuous effort to improve our customers' experience, we began to explore coffee offerings that would be a worthy companion to our Hot Original Glazed doughnut. It wouldn't be easy. It would take passion, commitment, and time—and people who know coffee like we know doughnuts. Our search ultimately led us to Chicago, Illinois, to a group of passionate coffee entrepreneurs at a company called Digital Java, Inc. When they joined us, they brought with them the fine art of barrel roasting, a meticulous craft that is the cornerstone of great micro-roasters. But theirs was no ordinary method. It was an evolved blend of art and science that took barrel roasting to a whole new level. We'd finally found a technique that matched the way we make our doughnuts: in small, fresh batches.

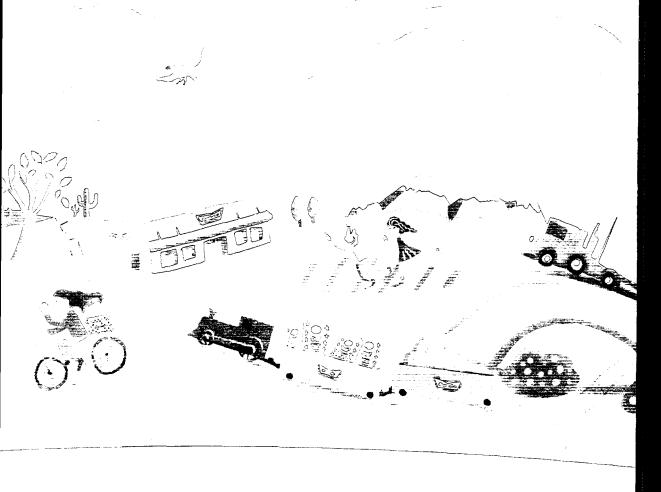
While our search for the secret to great tasting coffee was over, our mission to create it had just begun. In order to maintain the same consistent level of quality as our doughnuts, we'd have to build our own micro-roasting coffee factory. So we did, from the ground up.



And we insisted on only the finest ingredients: coffee beans from the top five percent of the world's growing regions. When the first batch of freshly roasted beans tumbled into our cooling trays, the aroma that filled the room only hinted at the flavor locked inside. At that moment we realized we could never allow our beans to sit around on pallets waiting to be shipped. No, Krispy Kreme coffee beans would be roasted to order and shipped to our stores every week, ensuring that coffee in our stores is no more than 28 days old from the time it is roasted. It's a freshness we believe is unequaled.

We introduced our new Signature Coffees—Smooth, Rich, Bold, and Robust Decaf—to our customers across North America this past fall. Coffee sales are up nearly 40 percent across our system. What is most important to us is the fact that our customers have told us this coffee is Krispy Kreme. As we sometimes say, "Finally, the coffee our doughnuts deserved all along."

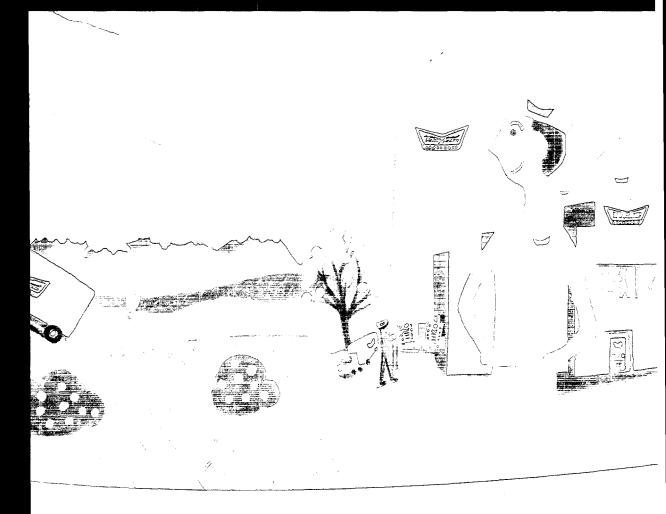




## A NEW MIX AND DISTRIBUTION PLANT

Our mix plant in Winston-Salem, North Carolina, has been making and shipping doughnut mix to our stores since 1948. It's an important part of our heritage and a symbol of our commitment to quality. For the past 54 years, we have been able to fulfill the requirements of our operations without stressing our system. Last year was a milestone for this critical part of our business. We began to increase production in September 2001 and eventually ran a production schedule of three eight-hour shifts, seven days a week, producing 3.5 million bags of mix.

About four years ago, we began studying our future requirements and concluded that we would need an additional plant in the year 2002. With operations on both the east and west coasts and many points in between, we wanted to centrally locate the plant to minimize distribution costs. After an extensive logistical study that focused on our rapid growth projections, we found the location that best suited our needs: Effingham, Illinois.



Effingham is located at a major junction of north-south and east-west railroads and highways. A wonderful town with a rich history, it has warmly received Krispy Kreme into its community.

We incorporated the learning gleaned from 50 years of experience into the planning and design of the new plant, closely modeling our unique doughnut mix manufacturing process. We did not need to reinvent the way we make mix, but we needed to make our production process faster and more efficient. Our new Effingham plant is a high-speed, state-of-theart operation that can make and bag over 800, 50-pound bags of mix in one hour. This is almost three times the production capacity of our Winston-Salem operation.

We began construction in May 2001 and produced our first bag of mix in April 2002—ahead of schedule and on budget.

But our growth hasn't slowed. Even with the significant increase in mix production capacity, we're already planning our next mix plant, which we will locate in the western United States.

## INTERNATIONAL EXPANSION

Since we began our national expansion in the mid-1990s, Krispy Kreme's remarkable success domestically has drawn attention from all over the world.

Over five years ago, we began receiving international franchise inquiries from highly qualified businesses and individuals fully capable of developing Krispy Kreme outside of the United States. We realized that to be successful on an international scale, we would need to carefully study, among other issues, potential cultural differences, certification requirements relating to ingredients and equipment as well as the impact on our supply chain. But most important of all was taking the time to select the best possible business partners to take Krispy Kreme overseas.

On a domestic level, we have successfully established a network of capable franchisees over the past six years, highly qualified business people who not only have proven business acumen but also have a strong connection to their local community and a deep appreciation of our brand. We believe that the knowledge we have gained through this process, coupled with our extensive ongoing research into international development, has given us a strong foundation for success outside of North America.



We now have begun opening our first international locations and the response to date has validated our belief that the Krispy Kreme brand can successfully grow beyond the borders of the United States. We have experienced high-energy openings and sustained sales strength in Toronto and Windsor, Ontario, Canada. In fact, the first store in Canada set a record for the total number of doughnuts sold in an opening week, and each additional opening has exceeded our expectations. We are on track to open a store in Montreal, Quebec, this summer and the excitement and anticipation there are palpable.

In January 2003, we opened a commissary in Sydney, Australia, our first location outside of North America, to provide our product for sampling and additional capacity to support the first retail store that is set to open in June. The passionate reaction from Australians who taste our doughnuts for the first time affirms our confidence in Krispy Kreme as a global brand. Several Australians drove over two hours to attend the groundbreaking for the store opening this summer, and one woman even brought her receipt from her first Krispy Kreme purchase stateside two years before.

Currently, we're busily preparing for an introduction in London, England, late this year or early next year. And after that, the world's the limit.





## MONTANA MILLS BREAD COMPANY

From making yeast-based bakery mix to delivering fresh, short shelf-life products outside the store, we have always believed that we have a unique set of capabilities. For several years, we have considered various means to leverage our talents.

In January of this year, we announced an agreement to acquire Montana Mills Bread Co., Inc., a Rochester, New York-based bakery concept. Montana Mills is a small chain of neighborhood bakeries featuring fresh, stone-ground flour, a highly visual presentation of the baking process in full view of the customer and sample bread slices for every customer. The company was founded in 1996 by Suzy and Gene O'Donovan, passionate bread bakers who have developed a wide variety of fresh-baked goods and a customer base that rivals the Krispy Kreme fan when it comes to passion for its products.

In our view, Krispy Kreme Doughnuts, Inc. is first and foremost a unique set of capabilities that include:

• A passion for exploring and nurturing our customers' love for and connection to a brand.



- A comprehensive system of market-based franchise partners across North America. These franchisees
  have developed strong infrastructures, which they can ultimately leverage with additional brands such
  as Montana Mills.
- Vertical integration, which provides a complete range of products and services to a systemwide store
  network serving flour-based, short shelf-life products and delivering these products daily across multiple
  channels, creating multiple earnings levers in the business model.

In Montana Mills, we think we have found an opportunity to utilize our skills to grow and enhance a wholesome, fresh-baked bakery and cafe concept the "Krispy Kreme way." In addition, we have found a company that shares similar values. An authentic, best-in-class taste experience is a hallmark characteristic of both Krispy Kreme and Montana Mills.

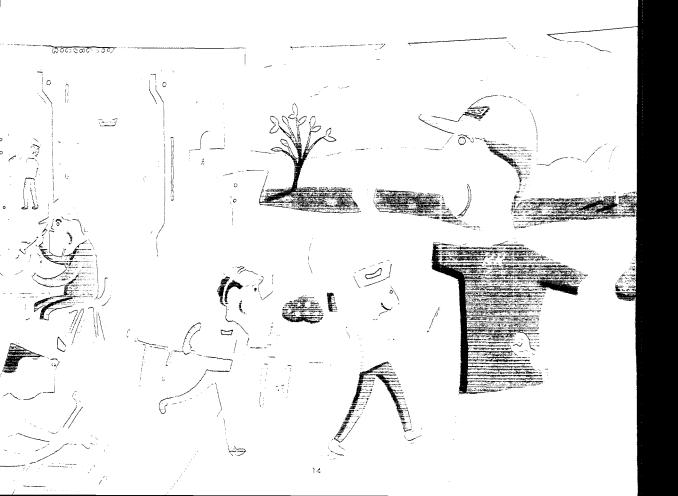
We are pleased to welcome Montana Mills into our family, and we can't wait to introduce them to a larger audience.

## EQUIPMENT TECHNOLOGY

For decades Krispy Kreme has designed and manufactured its own doughnut-making equipment. This carefully engineered equipment, combined with our proprietary mixes, produces the doughnuts our customers love. Manufacturing our own equipment affords us several advantages, including:

- The flexibility to manufacture several models, which allows us to produce equipment sets that have varying capacities and can produce multiple products. We can also tailor the equipment to fit unusual store configurations.
- Producing our own equipment is cost-effective. We believe our costs are significantly lower than if we purchased our equipment from third parties.
- The knowledge gained from manufacturing the equipment enables us to continually engineer technological innovations, which improve our doughnut-making process, lowering costs, and improving product quality.

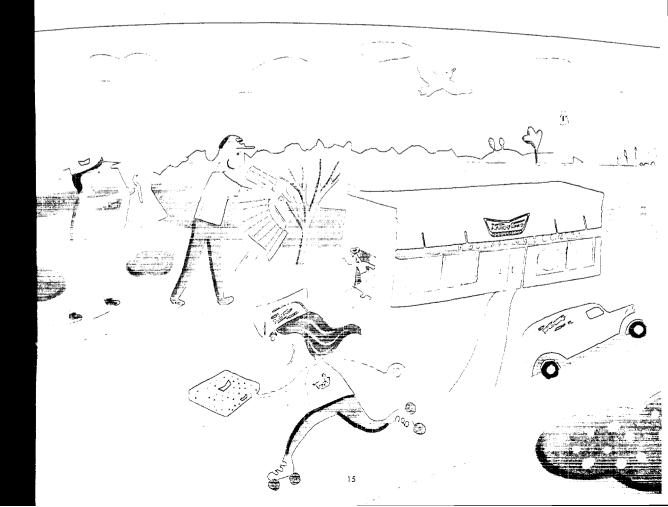
This year we capitalized on the recent relocation of our equipment manufacturing facility, which tripled our capacity. This move allowed us to produce 74 sets of equipment, a 45 percent increase over the previous year, enabling us to support our rapidly growing number of store openings. Adopting a cellular manufacturing process in this new facility has also substantially increased production efficiencies.



As part of the continual refinement of our equipment, we have undertaken an ambitious redesign of the doughnut production system controls, adding programmable logic control (PLC). We did this for two reasons. International expansion requires compliance with a large number of different certifications as well as availability of standardized spare parts. Also the new system will provide more information to our production operator. A telephone modem in the new control panel allows our service technicians to dial in from anywhere in the world to perform diagnostic testing.

We also have made efficiency improvements to our doughnut-making equipment by designing an automated extruder that will precisely scale each doughnut without the necessity of the production operator constantly monitoring and adjusting the cutting process. This eliminates variances in the finished product and frees the production operator to perform other tasks. Due to more accurate scaling, we not only produce a more consistent product but also decrease waste dramatically.

Manufacturing our own equipment is a part of our heritage. In fact, it was our equipment technology that initially inspired the Smithsonian Institution to make Krispy Kreme equipment and memorabilia a permanent collection in its National Museum of American History.

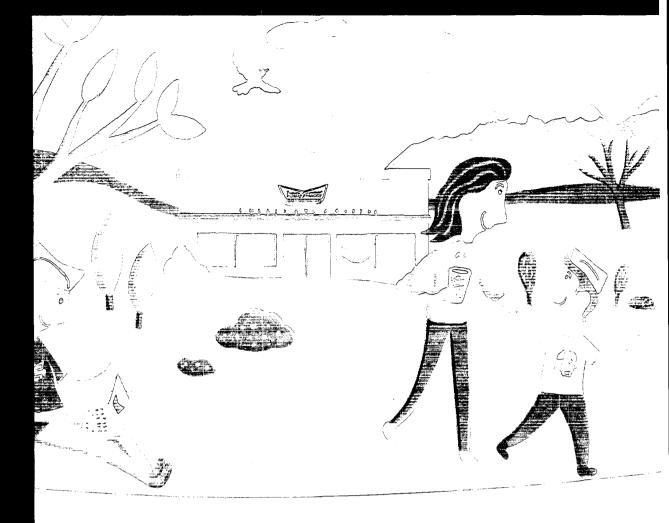




## TRAINING AND EMPLOYEE DEVELOPMENT

Operating a Krispy Kreme store is complex. Our managers must possess a broad range of capabilities. They not only need to know how to consistently produce doughnuts and coffee of the highest quality, they also must have a high level of knowledge to be able to maintain and repair our equipment. In addition, their job requires them to have strong financial skills, know how to select, lead and motivate their Krispy Kreme team members, as well as create the best possible experience for our customers.

Therefore, our training programs cover every aspect of our operations from serving customers in the store to delivering doughnuts to a grocery store. Because our customers' experiences are only as good as we make them, our training is intensive, ranging from hands-on production coaching to computer-based training using streaming video covering a broad spectrum of "hot topics." This year, we intensified our focus on leadership development. We think it's fundamental to our continued success.



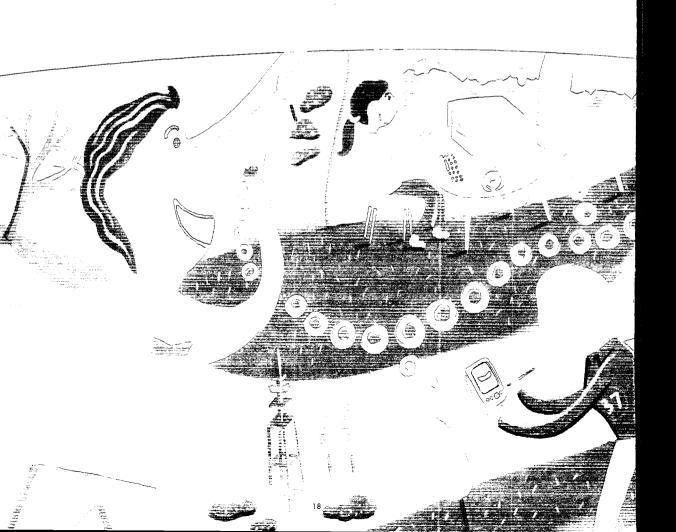
We established the Learning Initiative as well as a Performance Management System that encompasses performance, talent review, and succession planning. We use these tools to identify leadership potential based on a Leadership Profile that came out of a study of the most successful Krispy Kreme leaders. We are now recruiting and developing individuals with this profile as our guide. During 2003, 18 Krispy Kreme employees will attend the Krispy Kreme Leadership Institute and journey through a nine-month program to grow their capacities in key senior management areas.

We believe we have the resources, skills, and assets to meet our business goals. But in the end, our people are the reason for all our success. The growing ranks of the Krispy Kreme family must fully understand the company on all levels, including the mystique of the brand and the uniqueness of our culture. By providing each Krispy Kreme employee the tools and encouragement to reach their full potential both personally and professionally, we believe we'll meet the future head-on and exceed our shareholders' growing expectations.

## INFORMATION TECHNOLOGY

Since our founding in 1937, we have come a long way down the information highway, but our progress has accelerated over the past five years. With the understanding that a responsive, flexible information technology platform would be a key to our successful expansion, we have worked hard to build an information technology team and system that fulfills our needs.

In 1998, we began redesigning our program, identifying the new equipment necessary to build a complete Krispy Kreme information system that could interconnect us to a rapidly growing store base via the Internet and a corporate Intranet. We began making more and more of our services and information accessible to our corporate staff, franchisees, stores, and suppliers. In addition, we added E-commerce to our Web site, which allowed our customers to purchase Krispy Kreme collectibles online.



This year we achieved several milestones. If a Krispy Kreme franchisee in Australia needs to modify his store building plans, he logs onto myKrispyKreme.com, the corporate Intranet, and after a couple of clicks, a complete set of building plans are coming his way. If a store needs more doughnut mix in Minneapolis, Minnesota, coffee cups in Chicago, Illinois, or a new piece of equipment in Panama City, Florida, it only takes a moment to order whatever is needed. In fact, virtually everything ordered by our stores now takes place over the Intranet.

We've also created KKiTV (Krispy Kreme Interactive Television) and KKCBT (Krispy Kreme Computer-Based Training), which give our stores the ability to train via the World Wide Web from anywhere in the world, day or night. We are totally committed to information technology and have created a very scalable strategy that will support our worldwide growth very cost effectively.

Our ability to leverage this technology platform will continue to be a key to our growth and success.

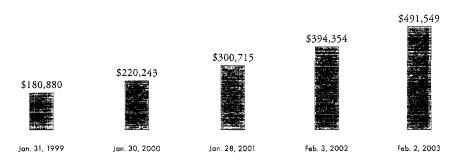


## FINANCIAL HIGHLIGHTS IN THOUSANDS

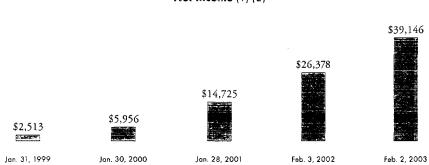
## Systemwide Sales (1)



## Company Revenues (1)



## Net Income (1) (2)



- (1) The Company's fiscal year is based on a 52- or 53-week year, with our fiscal year ending on the Sunday closest to the last day in January. The fiscal year ended February 3, 2002 contained 53 weeks. All other periods shown contained 52 weeks.
- (2) The Company reported a net loss of \$3,167 for fiscal 1999. The net loss included a pre-tax provision for restructuring of \$9,466, to recognize the costs associated with a restructuring plan approved by the Company's board of directors. Excluding the effect of the provision for restructuring, the Company would have reported net income of \$2,513. In fiscal 2003, the Company reported net income of \$33,478. These results include a pre-tax charge of \$9,075 related to an arbitration award against the Company, more fully discussed in Note 18 Legal Contingencies in the notes to our consolidated financial statements. Excluding the effect of the arbitration award, net income for fiscal 2003 would have been \$39,146.

#### SELECTED FINANCIAL DATA

The following table shows selected financial data for Krispy Kreme. The selected historical statement of operations data for each of the years ended, and the selected historical balance sheet data as of January 31, 1999, January 30, 2000, January 28, 2001, February 3, 2002 and February 2, 2003 have been derived from our audited consolidated financial statements. Please note that our fiscal year ended February 3, 2002 contained 53 weeks.

Systemwide sales include the sales by both our company and franchised stores and exclude the sales by our KKM&D business segment and the royalties and fees received from our franchised stores. Our consolidated financial statements appearing elsewhere in this annual report exclude franchised store sales and include royalties and fees received from our franchisees. The consolidated financial statements also include the results of Freedom Rings, LLC, the area developer in Philadelphia, and Golden Gate Doughnuts, LLC, the area developer in Northern California, in which Krispy Kreme has a majority ownership interest, as well as the results of Glazed Investments, LLC, the area developer in Colorado, Minnesota and Wisconsin, for periods subsequent to August 22, 2002, the date the Company acquired a controlling interest in this area developer.

You should read the following selected financial data in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations," the consolidated financial statements and accompanying notes and the other financial data included elsewhere herein. All references to per share amounts and any other reference to shares in "Selected Financial Data," unless otherwise noted, have been adjusted to reflect a two-for-one stock split paid on March 19, 2001 to shareholders of record as of March 5, 2001 and a two-for-one stock split paid on June 14, 2001 to shareholders of record as of May 29, 2001. Unless otherwise specified, references in this annual report to "Krispy Kreme," the "Company," "we," "us" or "our" refer to Krispy Kreme Doughnuts, Inc. and its subsidiaries.

IN THOUSANDS, EXCEPT PER SHARE DATA AND STORE NUMBERS

					IN THOU	SANDS, EXCER	T PER SHA	RE DATA AN	SD STORE	NUMBERS
YEAR ENDED	Jan. 3	1, 1999	Jan. S	30, 2000	Jan. 2	8, 2001	Feb. 3	, 2002	Feb.	2, 2003
Statement of Operations Data:			•							
Total revenues	\$1	80,880	\$2	20,243	\$3	00,715	\$39	4,354	\$4	91,549
Operating expenses	1	59,941	1	90,003	2	50,690	31	6,946	3	81,489
General and administrative expenses		10,897		14,856	20,061		2	7,562		28,897
Depreciation and amortization expenses		4,278		4,546		6,457		7,959		12,271
Arbitration award								_		9,075
Provision for restructuring		9,466								=
Income (loss) from operations		(3,702)		10,838		23,507		1,887		59,817
Interest expense (income), net, and other		1,577		1,232		(1,698)	(	2,408)		749
Equity loss in joint ventures						706		602		2,008
Minority interest						716		1,147		2,287
Income (loss) before income taxes		(5,279)		9,606		23,783	4	2,546		54,773
Provision (benefit) for income taxes		(2,112)		3,650		9,058	1	6,168		21,295
Net income (loss)	\$	(3,167)	\$_	5,956	\$	14,725	\$ 2	6,378	\$	33,478
Net income (loss) per share:										
Basic	\$	(.09)	\$	.16	\$	.30	\$	.49	\$	.61
Diluted		(.09)		.15		.27		.45		.56
Shares used in calculation of net income										
(loss) per share:										
Basic		32,996		37,360		19,184		3,703		55,093
Diluted		32,996		39,280		53,656		8,443		59,492
Cash dividends declared per common share	\$	.04	\$	_	\$	_	\$		\$	
Operating Data (Unaudited):										
Systemwide sales	\$2	40,316	\$3	18,854	\$4	48,129	\$62	1,665	\$7	78,573
Number of stores at end of period:				- 0						
Company		61		58		63		75		99
Franchised		70		86		111		143	<del>.</del>	177
Systemwide		131		144		174		218		276
Average weekly sales per store:										
Company	\$	47	\$	54	\$	69	\$	72	\$	76
Franchised		28		38		43		53		58
Balance Sheet Data (at end of period):										
Working capital	\$	8,387	\$	11,452	\$	29,443	\$ 4	9,236	\$	81,441
Total assets		93,312	1	04,958	1	71,493		5,376	4	10,487
Long-term debt, including current maturities		21,020		22,902		_		4,643		60,489
Total shareholders' equity		,		,,,				-,0 -,		, -

The following discussion of our financial condition and results of operations should be read together with the financial statements and the accompanying notes. This annual report contains statements about future events and expectations, including anticipated store and market openings, planned capital expenditures and trends in or expectations regarding the Company's operations and financing abilities, that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management's beliefs, assumptions, and expectations of our future economic performance, taking into account the information currently available to management. These statements are not statements of historical fact. Forward-looking statements involve risks and uncertainties that may cause our actual results, performance or financial condition to differ materially from the expectations of future results, performance or financial condition we express or imply in any forward-looking statements. Factors that could contribute to these differences include, but are not limited to: the Company's ability to continue and manage growth; delays in store openings; the quality of franchise store operations; the price and availability of raw materials needed to produce doughnut mixes and other ingredients; changes in customer preferences and perceptions; risks associated with competition; risks associated with fluctuations in operating and quarterly results; compliance with government regulations; and other factors discussed in Krispy Kreme's periodic reports, proxy statement and other information statements filed with the Securities and Exchange Commission. The words "believe," "may," "will," "should," "anticipate," "estimate," "expect," "intend," "objective," "seek," "strive," or similar words, or the negative of these words, identify forward-looking statements. The Company qualifies any forward-looking statements entirely by these cautionary factors.

All references to per share amounts and any other reference to shares in "Management's Discussion and Analysis of Financial Condition and Results of Operations," unless otherwise noted, have been adjusted to reflect a two-for-one stock split paid on March 19, 2001 to shareholders of record as of March 5, 2001 and a two-for-one stock split paid on June 14, 2001 to shareholders of record as of May 29, 2001.

#### CRITICAL ACCOUNTING POLICIES

The Company's analysis and discussion of its financial condition and results of operations are based upon its consolidated financial statements that have been prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP"). The preparation of financial statements in accordance with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. US GAAP provides the framework from which to make these estimates, assumptions and disclosures. The Company chooses accounting policies within US GAAP that management believes are appropriate to accurately and fairly report the Company's operating results and financial position in a consistent manner. Management regularly assesses these policies in light of current and forecasted economic conditions and has discussed the development and selection of critical accounting policies with its audit committee of the board of directors. The Company believes the following accounting policies are critical to understanding the results of operations and affect the more significant judgments and estimates used in the preparation of the consolidated financial statements:

Basis of Consolidation. Our consolidated financial statements include the accounts of Krispy Kreme Doughnuts, Inc. and all subsidiaries where control rests with the Company. Investments in affiliates in which the Company has the ability to exercise significant influence over operating and financial policies (generally 20- to 50-percent ownership), all of which are investments in joint ventures with certain of our franchisees, are accounted for by the equity method of accounting. Our judgments regarding the level of influence or control in each equity method investment include considering key factors such as our ownership interest, representation on the management committee, participation in policy making decisions and material intercompany transactions. Investments in other joint ventures that we do not control and for which we do not have the ability to exercise significant influence are carried at cost. All significant intercompany accounts and transactions, including transactions with equity method investees, are eliminated in consolidation.

Allowance for Doubtful Accounts. Accounts receivable arise primarily from royalties earned on sales of our franchisees, sales by KKM&D of equipment, mix and other supplies necessary to operate a Krispy Kreme store to our franchisees, as well as from off-premises sales by Company-owned stores to convenience and grocery stores and other customers. Payment terms generally range from 30 to 54 days. The Company has experienced minimal uncollectible accounts receivable from franchisees. The majority of the allowance for doubtful accounts relates to receivables from convenience and grocery stores and other customers for off-premises sales in our Company stores. Although collection efforts continue, the Company establishes an allowance for these accounts generally when they become past due and are deemed uncollectible.

Intengible Assets. Effective fiscal 2003, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets." The Statement addresses the accounting and reporting of goodwill and other intangible assets subsequent to their acquisition. The Statement requires intangible assets with definite lives to be amortized over their estimated useful lives, while those with indefinite lives and goodwill are no longer subject to amortization, but must be tested annually for impairment, or more frequently if events and circumstances indicate potential impairment. The Company evaluated its intangible assets and determined that all such assets have indefinite lives and, therefore, are not subject to amortization. The Statement required an initial impairment assessment be performed upon adoption, involving comparing the fair value of goodwill and other intangible assets to related carrying values for the reporting unit. The Company performed this test upon adoption of SFAS

No. 142 and found no instances of impairment. During the fourth quarter of fiscal 2003, the Company performed the annual impairment test and determined that its intangible assets and goodwill were not impaired.

The annual test for impairment involves determining the fair value of the reporting unit to which the intangible asset or goodwill is assigned and comparing that fair value to the reporting unit's carrying value, including the intangible asset or goodwill. To determine fair value, the Company uses a combination of the fair value of the cash flows that the reporting unit can be expected to generate in the future (the Income Approach), the fair value of the business in comparison to similar publicly traded businesses (the Market Comparable Method) and the fair value of the net assets of the business based on exchange prices in actual transactions (the Market Transaction Method). These valuation methods require management to make projections of revenues, operating expenses, working capital investment, capital spending and cash flows for the respective reporting unit over a multi-year period, as well as the weighted average cost of capital to be used as a discount rate. The Company must also identify publicly traded companies in similar lines of business. Significant management judgment is involved in preparing these estimates. Changes in projections or estimates could significantly change the estimated fair value of reporting units and impact the recorded balances for intangible assets and goodwill. In addition, if management uses different assumptions or estimates in the future or if different conditions occur in future periods, future operating results and the balances of intangible assets and goodwill in the future could be materially impacted.

Asset Impairment. When a store is identified as underperforming or when a decision is made to close a store, the Company makes an assessment of the potential impairment of the related assets. The assessment is based upon a comparison of the carrying amount of the assets, primarily property and equipment, to the estimated undiscounted cash flows expected to be generated from those assets. To estimate cash flows, management projects the net cash flows anticipated from continuing operation of the store until its closing as well as cash flows anticipated from disposal of the related assets, if any. If the carrying amount of the assets exceeds the sum of the undiscounted cash flows, the Company records an impairment charge measured as the excess of the carrying value over the fair value of the assets. The resulting net book value of the assets, less estimated net realizable value at disposition, is depreciated over the remaining term that the store will continue in operation. Disposition efforts on assets held for sale begin immediately following the store closing.

Determining undiscounted cash flows and fair value of store assets involves estimating future cash flows, revenues, operating expenses and sales values. The projections of these amounts represent management's best estimates as of the time of the review. If different cash flows had been estimated, property and equipment balances could be impacted. Further, if management uses different assumptions or estimates in the future or if different conditions occur in future periods, future operating results could be impacted.

Insurance. The Company is generally self-insured for most employee health care claims, workers' compensation, automobile liability and product and general liability losses. Insurance liabilities are accrued based upon historical and industry trends and are adjusted when necessary due to changing circumstances. Outside actuaries are used to assist in estimating insurance obligations. Because there are many estimates and assumptions involved in recording these liabilities, differences between actual future events and prior estimates and assumptions could impact future operating results and result in adjustments to these liabilities.

For further information concerning accounting policies, refer to Note 2 — Nature of Business and Significant Accounting Policies in the notes to our consolidated financial statements.

#### COMPANY OVERVIEW AND INDUSTRY OUTLOOK

We expect doughnut sales to grow due to a variety of factors, including the growth in two-income households and corresponding shift to foods consumed away from home, increased snack food consumption and further growth of doughnut purchases from in-store bakeries. We view the fragmented competition in the doughnut industry as an opportunity for our continued growth. We also believe that the premium quality of our products and the strength of our brand has enhanced, and will continue to help enhance the growth and expansion of the overall doughnut market.

Our principal business, which began in 1937, is owning and franchising Krispy Kreme doughnut stores where we make and sell over 20 varieties of premium quality doughnuts, including our Hot Original Glazed. Each of our stores is a doughnut factory with the capacity to produce from 4,000 dozen to over 10,000 dozen doughnuts daily. Consequently, each store has significant fixed or semi-fixed costs, and margins and profitability are significantly impacted by doughnut production volume and sales. Our doughnut stores are versatile in that most can support multiple sales channels to more fully utilize production capacity. These sales channels are comprised of:

- On-premises sales. Sales to customers visiting our stores, including the drive-through windows, along with discounted sales to community organizations that in turn sell our products for fundraising purposes.
- Off-premises sales. Daily sales of fresh doughnuts on a branded, unbranded and private label basis to convenience and grocery stores and select co-branding customers. Doughnuts are sold to these customers on trays for display and sale in glass-enclosed cases and in packages for display and sale on both stand-alone display units and on our customers' shelves. "Branded" refers to products sold bearing the Krispy Kreme brand name and is the primary way we are expanding our off-premises sales business. "Unbranded" products are sold unpackaged from the retailer's display case.

"Private label" products carry the retailer's brand name or some other non-Krispy Kreme brand. Unbranded and private label products are a declining portion of our business.

In addition to our retail stores, we are vertically integrated. Our Krispy Kreme Manufacturing and Distribution business unit, KKM&D, produces doughnut mixes and manufactures our doughnut-making equipment, which all of our stores are required to purchase. Additionally, this business unit currently operates distribution centers that provide Krispy Kreme stores with essentially all supplies for the critical areas of their business. In fiscal 2003, we opened our second mix manufacturing and distribution facility in Effingham, Illinois. The new mix facility triples our mix manufacturing capacity and also adds our third distribution facility. This business unit is volume-driven, and its economics are enhanced by the opening of new stores and the penetration of on-premises and off-premises sales channels by existing stores.

In fiscal 2002, through the acquisition of the assets of Digital Java, Inc., we began to expand our vertical integration to sourcing and roasting our own coffee beans. Digital Java, Inc., a Chicago-based coffee company, was a sourcer and micro-roaster of premium quality coffee and offered a broad line of coffee-based and non-coffee based beverages. Subsequent to the acquisition, we relocated the acquired assets and operations to a newly constructed coffee roasting facility at our Ivy Avenue plant in Winston-Salem. This operation is supporting the rollout of our new beverage program which includes drip coffee, espresso and frozen beverages. During fiscal 2003, we completed the rollout of the first component of this program, converting our stores to the new drip coffee offering, replacing the previous product sold which was purchased from an unrelated third party. As of February 2, 2003, the operation was supporting the new, full beverage program in approximately 70 Krispy Kreme locations, most of which are new stores that opened with the full program. We anticipate introducing the remaining components of the new beverage program, primarily espresso and frozen beverages, in all remaining stores over the next twelve to eighteen months.

We believe our vertical integration allows us to maintain the consistency and quality of our products throughout our system. In addition, through vertical integration, we believe we can utilize volume buying power, which helps lower the cost of supplies to each of our stores, and enhance our profitability.

In our recent store development efforts, we have focused on opening both Company and franchised stores in major metropolitan markets, generally markets with greater than 100,000 households. In fiscal 2003, we announced an initiative to enhance our expansion through the opening of factory stores in small markets, with small markets being defined as those markets having less than 100,000 households. Through value engineering, we believe we have reduced the level of investment in property and equipment required to open a Krispy Kreme store, making the opportunity to enter small markets economically viable. We also expect that stores in these small markets will participate in fund-raising programs and develop off-premises business, further enhancing the opportunity in these markets, although we believe that their retail sales alone will generate attractive financial returns. We expect the stores opened in these markets will primarily be franchised stores and will be opened by our existing franchisees.

During fiscal 2002, we introduced a new concept store, the "doughnut and coffee shop." This store uses the new Hot Doughnut Machine technology, which completes the final steps of the production process and requires less space than the full production equipment in our traditional factory store. This technology combines time, temperature and humidity elements to re-heat unglazed doughnuts, provided by a traditional factory store, and prepare them for the glazing process. Once glazed, customers can have the same hot doughnut experience in a doughnut and coffee shop as in a factory store. Additionally, the doughnut and coffee shop offers our new full line of coffee and other beverages. During fiscal 2002, we began our initial tests of the concept in three different markets and venues in North Carolina and continue to develop and enhance the technology. As of February 2, 2003, five doughnut and coffee shops were open, four of which are owned by the Company. We plan to continue our tests of this concept.

In addition to the doughnut and coffee shop concept, we plan to experiment with a new generation satellite concept. In this concept, we will sell fresh doughnuts, beverages and Krispy Kreme collectibles, however the doughnuts will not be produced on site but rather will be supplied by a nearby factory store, multiple times each day.

As stated above, we intend to expand our concept primarily through opening new franchise stores in territories across the continental United States and Canada, as well as select other international markets as discussed below. We also have entered and intend to enter into joint ventures with some of our franchisees. As of February 2, 2003, there were 276 Krispy Kreme stores nationwide consisting of 99 Company-owned stores (including 29 which are consolidated joint venture stores), 120 Area Developer franchise stores (including 30 in which we have a joint venture interest) and 57 Associate franchise stores. For fiscal 2004, we anticipate opening approximately 77 new stores under existing agreements, most of which are expected to be franchise stores. We also anticipate opening a combination of at least ten doughnut and coffee shops and/or satellite stores. The store format will be determined by the site opportunities, primarily the space available.

In contemplation of our future international expansion, we are beginning to develop our global strategy as well as the capabilities and infrastructure necessary to support our expansion outside the United States. We currently have five stores in Canada, one of which is a commissary, and will open additional stores in the Canadian market in the coming years. These stores are owned and operated by a joint venture. During fiscal 2003, we entered into a joint venture to franchise the Australian and New Zealand markets. The joint venture opened its first store, a commissary to be used for training and sampling prior to

opening the first retail store, in Australia in fiscal 2003. We expect the joint venture to open its first retail store in the second quarter of fiscal 2004. During fiscal 2003, we also entered into a joint venture to develop Krispy Kreme stores in the United Kingdom and Republic of Ireland. We expect the joint venture to open its first store in the United Kingdom in late fiscal 2004. We are also focusing on additional markets outside the United States, including Japan, Mexico, South Korea and Spain. Our initial research indicates that these will be viable markets for the Krispy Kreme concept.

In January 2003, we announced plans to acquire, through an exchange of stock, Montana Mills Bread Co., Inc. ("Montana Mills"), an owner and operator of upscale "village bread stores" in the Northeastern and Midwestern United States. Montana Mills' stores produce and sell a variety of breads and baked goods prepared in an open-view format. We believe that the acquisition of Montana Mills will provide operational synergies as well as an opportunity to leverage our existing capabilities, such as our distribution chain, off-premises sales and coffee-toasting expertise, to expand Montana Mills' business. We also believe that the acquisition of Montana Mills provides an opportunity to apply our experience and strength in creating a national franchise network towards building a franchise network for Montana Mills. The acquisition is expected to be completed in the first quarter of fiscal 2004. Subsequently, we expect to spend approximately two years fully developing and refining the Montana Mills concept. The revenues of Montana Mills in fiscal 2004 subsequent to completion of the acquisition are not expected to be material to the consolidated revenues of the Company.

As we expand our business, we will incur infrastructure costs in the form of additional personnel to support the expansion and additional facilities costs to provide mixes, equipment and other items necessary to operate the various new stores. In the course of building this infrastructure, we may incur unplanned costs which could negatively impact our operating results.

#### RESULTS OF OPERATIONS

To facilitate an understanding of the results of operations for each period presented, we have included a general overview along with an analysis of business segment activities. In addition to this analysis and discussion of critical accounting policies above, refer to Note 2 — Nature of Business and Significant Accounting Policies in the notes to our consolidated financial statements. A guide to the discussion for each period is presented below.

**Overview.** Systemwide sales includes the sales of both our company and franchised stores and excludes the sales and revenues of our KKM&D and Franchise Operations business segments. Our consolidated financial statements include sales of our company stores, including the sales of consolidated joint venture stores, outside sales of our KKM&D business segment and royalties and fees received from our franchisees; these statements exclude the sales of our franchised stores. We believe systemwide sales data is significant because it shows the overall penetration of our brand, consumer demand for our products and the correlation between systemwide sales and our total revenues. A store is added to our comparable store base in its nineteenth month of operation. A summary discussion of our consolidated results is also presented.

Segment results. In accordance with Statement of Financial Accounting Standards No. 131, "Disclosures about Segments of an Enterprise and Related Information," we have three reportable segments. A description of each of the segments follows.

- Company Store Operations. Represents the results of our company stores and consolidated joint venture stores.

  Company stores make and sell doughnuts and complementary products through the sales channels discussed above.

  Expenses for this business segment include store level expenses along with direct general and administrative expenses.
- Franchise Operations. Represents the results of our franchise programs. We have two franchise programs: (1) the associate program, which is our original franchising program developed in the 1940s, and (2) the area developer program, which was developed in the mid-1990s. Associates pay royalties of 3.0% of on-premises sales and 1.0% of all other sales, with the exception of private label sales, for which they pay no royalties. Area developers pay royalties of 4.5% of all sales and development and franchise fees ranging from \$20,000 to \$40,000 per store. Most associates and area developers also contribute 1.0% of all sales to our national advertising and brand development fund. Expenses for this business segment include costs incurred to recruit new franchisees, costs to open, monitor and aid in the performance of these stores and direct general and administrative expenses.
- KKM&D. Represents the results of our KKM&D business unit. This business unit buys and processes ingredients used to produce doughnut mixes and manufactures doughnut-making equipment that all of our stores are required to purchase. This business unit also includes our coffee roasting operations, which became operational in fiscal 2003. The operations currently support our drip coffee beverage program, which was rolled out to our stores in the third quarter of fiscal 2003, replacing the existing drip coffee offering that was purchased from an unrelated third party. Production in this facility will be increased in fiscal 2004 with the growth in stores and as the other components of our expanded beverage program, primarily espresso and frozen beverages, are introduced in our existing and new stores. Currently, the operations support the expanded beverage program in approximately 70 stores, most of which are new stores that opened with the full program. The KKM&D business unit also purchases and sells essentially all supplies necessary to operate a Krispy Kreme store, including all food ingredients, juices, signage, display cases, uniforms and other items. Generally, shipments are made to each of our stores on a weekly basis by common carrier. All intercompany transactions between KKM&D and Company Store Operations have been eliminated in consolidation. Expenses for this business unit include all expenses incurred at the manufacturing and distribution level along with direct general and administrative expenses.

Other. Includes a discussion of significant line items not discussed in the overview or segment discussions, including general and administrative expenses, depreciation and amortization expenses, interest income, interest expense, equity loss in joint ventures, minority interest in consolidated joint ventures and the provision for income taxes.

Our fiscal year is based on a 52- or 53-week year. The fiscal year ends on the Sunday closest to the last day in January. The table below shows our operating results for fiscal 2001 (52 weeks ended January 28, 2001), fiscal 2002 (53 weeks ended February 3, 2002) and fiscal 2003 (52 weeks ended February 2, 2003) expressed as a percentage of total revenues. Certain operating data are also shown for the same periods.

	D	OLLARS IN THOUSANDS
Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
100.0%	100.0%	100.0%
83.4	80.4	77.6
6.7	7.0	5.9
2.1	2.0	2.5
		1.8
7.8	10.6	12.2
(0.1)	(0.2)	1.1
7.9	10.8	11.1
3.0	4.1	4.3
4.9%	6.7%	6.8%
\$448,129	\$621,665	\$778,573
22.9%	11.7%	12.8%
17.1%	12.8%	11.8%
	100.0% 83.4 6.7 2.1  7.8 (0.1) 7.9 3.0 4.9% \$448,129 22.9%	Jan. 28, 2001     Feb. 3, 2002       100.0%     100.0%       83.4     80.4       6.7     7.0       2.1     2.0       —     —       7.8     10.6       (0.1)     (0.2)       7.9     10.8       3.0     4.1       4.9%     6.7%       \$448,129     \$621,665       22.9%     11.7%

The table below shows business segment revenues and operating expenses expressed in dollars. KKM&D revenues are shown net of intercompany sales eliminations. See Note 14 — Business Segment Information in the notes to our consolidated financial statements for additional discussion of our reportable segments. Operating expenses exclude depreciation and amortization expenses, indirect (unallocated) general and administrative expenses and the arbitration award. Direct general and administrative expenses are included in operating expenses.

			In Thousands
YEAR ENDED	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Revenues by Business Segment:			
Company Store Operations	\$213,677	\$266,209	\$319,592
Franchise Operations	9,445	14,008	19,304
KKM&D	77,593	114,137	152,653
Total revenues	\$300,715	\$394,354	\$491,549
Operating Expenses by Business Segment:			
Company Store Operations	\$181,470	\$217,419	\$252,524
Franchise Operations	3,642	4,896	4,877
KKM&D	65,578	94,631	124,088
Total operating expenses	\$250,690	\$316,946	\$381,489

The following table shows business segment revenues expressed as a percentage of total revenues and business segment operating expenses expressed as a percentage of applicable business segment revenues. Operating expenses exclude depreciation and amortization expenses, indirect (unallocated) general and administrative expenses and the arbitration award. Direct general and administrative expenses are included in operating expenses.

YEAR ENDED	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Revenues by Business Segment:			
Company Store Operations	71.1%	67.5%	65.0%
Franchise Operations	3.1	3.6	3.9
KKM&D	25.8	28.9	31.1
Total revenues	100.0%	100.0%	100.0%
Operating Expenses by Business Segment:	<del>- "</del>	-	
Company Store Operations	84.9%	81.7%	79.0%
Franchise Operations	38.6%	35.0%	25.3%
KKM&D	84.5%	82.9%	81.3%
Total operating expenses	83.4%	80.4%	77.6%

Additionally, data on store opening activity are shown below. Transferred stores represent stores sold between the Company and franchisees.

	Company	Franchised	Total
Year Ended January 28, 2001			
Beginning count	58	86	144
Opened	8	28	36
Closed	(3)	(3)	(6)
Ending count	63	111	174
Year Ended February 3, 2002	-		
Beginning count	63	111	174
Opened	7	41	48
Closed	(2)	(2)	(4)
Transferred	7	(7)	
Ending count	75	143	218
Year Ended February 2, 2003	<del>.</del>		
Beginning count	75	143	218
Opened	14	49	63
Closed	(3)	(2)	(5)
Transferred	13	(13)	
Ending count	99	177	276

Company stores as of February 2, 2003 included 29 stores operated by area developer joint ventures in which Krispy Kreme has a majority ownership interest. Store counts include retail stores and commissaries, which are production facilities used to serve off-premises customers, and exclude the doughnut and coffee shops and the current version of our satellite concept stores.

# Year ended February 2, 2003 compared with year ended February 3, 2002 OVERVIEW

As noted above, we operate on a 52- or 53-week fiscal year. Our operations for fiscal 2003 contained 52 weeks while fiscal 2002 contained 53 weeks. This event occurs every fifth year. When we make reference to fiscal 2002 adjusted for the number of weeks, we have adjusted fiscal 2002 results to approximate a 52-week year. All references to comparable store sales are on the basis of comparing the 52 weeks in fiscal 2003 with the comparable 52 weeks in fiscal 2002.

The following table presents a reconciliation of systemwide sales, revenues and net income for fiscal 2002 to management's estimate of the amounts that would have been reported had fiscal 2002 been a 52-week year:

IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

	Fiscat 2002, As Reported	Adjustment For Extra Week	Fiscal 2002, Pro Forma
Systemwide sales:			
Company	\$266,209	\$ (5,315)	\$260,894
Franchised	355,456	(7,865)	347,591
Total systemwide sales	\$621,665	\$(13,180)	\$608,485
Revenues:			
Company Store Operations	\$266,209	\$ (5,315)	\$260,894
Franchise Operations	14,008	(288)	13,720
KKM&D	_114,137	(2,291)	111,846
Total revenues	\$394,354	\$ (7,894)	\$386,460
Net income	\$ 26,378	\$ (558)	\$ 25,820

The Company estimates that the 53rd week impacted diluted earnings per share by approximately \$0.01.

Systemwide sales for fiscal 2003 increased 25.2% to \$778.6 million compared to \$621.7 million in the prior year. The increase was comprised of an increase of 20.1% in Company store sales, to \$319.6 million, and an increase of 29.1% in Franchise store sales, to \$459.0 million. The increase was the result of sales from new stores opened during the fiscal year and an increase in systemwide comparable sales. During fiscal 2003, 49 new franchise stores and 14 new Company stores were opened and two franchise stores and three Company stores were closed for a net increase of 58 stores. Additionally, during fiscal 2003, four Associate franchise stores and one Area Developer franchise store became Company stores via the acquisition of franchise markets in Akron, OH, Destin, FL, Pensacola, FL and Toledo, OH, and nine Area Developer franchise stores became Company stores via the acquisition of a controlling interest in Glazed Investments, LLC ("Glazed Investments"), the franchisee with rights to develop markets in Colorado, Minnesota and Wisconsin. We also sold one Company store to an Associate franchisee in fiscal 2003. As a result, the total number of stores at the end of fiscal 2003 was 276, consisting of 99 Company stores (including 29 which are consolidated joint venture stores), 120 Area Developer franchise stores (including 30 in which we have a joint venture interest) and 57 Associate franchise stores. Systemwide comparable store sales increased 11.8% in the fiscal year. We believe continued increased brand awareness and growth in off-premises sales contributed significantly to this increase in our systemwide comparable store sales. Adjusting for the number of weeks in fiscal 2002, the increase in systemwide sales was 28.0%.

Total Company revenues increased 24.6% to \$491.5 million in fiscal 2003 compared with \$394.4 million in the prior fiscal year. This increase was comprised of increases in Company Store Operations revenues of 20.1% to \$319.6 million, Franchise Operations revenues of 37.8%, to \$19.3 million, and KKM&D revenues, excluding intercompany sales, of 33.7%, to \$152.7 million. Adjusting for the number of weeks in fiscal 2002, the increase in Company revenues was 27.2%.

Net income for fiscal 2003 was \$33.5 million compared to \$26.4 million in the prior year, an increase of 26.9%. Diluted earnings per share was \$0.56, an increase of 24.8% over the prior year. Fiscal 2003 results include a pre-tax charge of \$9.1 million related to an arbitration award against the Company, more fully discussed in Note 18 — Legal Contingencies in the notes to our consolidated financial statements. Excluding the effect of the arbitration award, net income for fiscal 2003 would have been \$39.1 million, an increase of 51.6% over fiscal 2002, as adjusted to approximate a 52-week year. The arbitration award reduced diluted earnings per share by approximately \$0.10.

## COMPANY STORE OPERATIONS

Company Store Operations Revenues. Company Store Operations revenues increased to \$319.6 million in fiscal 2003 from \$266.2 million in fiscal 2002, an increase of 20.1%. Comparable store sales increased by 12.8%. The revenue growth was primarily due to strong growth in sales from both our on-premises and off-premises sales channels. Total on-premises sales increased approximately \$21.4 million and total off-premises sales increased approximately \$32.0 million. On-premises sales grew principally as a result of more customer visits, the introduction of new products, including featured doughnut varieties, and our continued increase in brand awareness due in part to the expansion of our off-premises sales programs. Additionally, a retail price increase was implemented in the fall of fiscal 2003. Company store on-premises sales were also positively impacted by the sales of the twelve stores operated by Glazed Investments. In August 2002, the Company acquired a controlling interest in this franchisee and, as a result, the revenues of this franchisee are consolidated with the Company Store Operations revenues for periods subsequent to the acquisition. Company Store Operations revenues also include the revenues of Freedom Rings, LLC ("Freedom Rings"), the area developer with rights to develop stores in the Philadelphia market in which the Company has a 70% interest, and the revenues of Golden Gate Doughnuts, LLC ("Golden Gate"), the area developer with rights to develop stores in the Northern California market in which the Company has a 67% interest. Off-premises sales grew primarily as a

result of the addition of several new convenience and grocery store customers as well as the expansion of the number of locations served in our existing customer base. We believe excessive summer heat as well as extreme weather patterns in the winter months, including record levels of rain, ice and snow in many parts of the United States, put pressure on both on- and off-premises sales. In particular, weather conditions impacted construction of several stores in the fourth quarter and delayed their openings. This resulted in fewer operating weeks from these stores and therefore lower than expected sales. Adjusting for the number of weeks in fiscal 2002, the increase in Company Store Operations revenues was 22.5%.

Company Store Operations Operations Expenses. Company Store Operations operating expenses increased 16.1% to \$252.5 million in fiscal 2003 from \$217.4 million in fiscal 2002. Company Store Operations operating expenses as a percentage of Company Store Operations revenues were 79.0% in fiscal 2003 compared with 81.7% in the prior year. The decrease in Company Store Operations operating expenses as a percentage of revenues was primarily due to increased operating efficiencies generated by growth in store sales volumes as demonstrated by the 12.8% increase in comparable store sales discussed above, selected price increases, improved profitability of our off-premises sales and a focus on gross margin improvement.

We constantly evaluate our store base, not only with respect to our stores' financial and operational performance, but also with respect to alignment with our brand image and how well each store meets our customers' needs. As a result of this review, we make provisions to cover closing or impairment costs for underperforming stores, and for older stores that need to be closed and relocated. No such provisions were made during fiscal 2003.

#### FRANCHISE OPERATIONS

Franchise Operations Revenues. Franchise Operations revenues, consisting of franchise fees and royalties, increased 37.8%, to \$19.3 million, in fiscal 2003 from \$14.0 million in the prior year. The growth in revenue was primarily due to the franchise fees and additional royalties associated with 49 new franchise stores opened in fiscal 2003, net of the impact of two store closings and the net transfer of 13 stores from Franchise to Company as a result of acquisitions, as well as the impact of opening 41 new franchise stores, net of the impact of two store closings and the transfers from Franchise to Company of seven stores as a result of acquisitions, during fiscal 2002. Also contributing to the growth in revenue was comparable store sales increases. Adjusting for the number of weeks in fiscal 2002, the increase in Franchise Operations revenues was 40.7%.

Franchise Operations Operating Expenses. Franchise Operations operating expenses were \$4.9 million in fiscal 2003 and fiscal 2002. As a percentage of Franchise Operations revenues, Franchise Operations operating expenses were 25.3% in the current year compared with 35.0% in the prior year. Franchise Operations operating expenses, as a percentage of Franchise Operations revenues, have decreased during fiscal 2003 as compared to the prior year primarily as a result of the Company leveraging the infrastructure it has put in place to oversee the expansion of our franchise concept.

## KKMAD

KKM&D sales to franchise stores increased 33.7%, to \$152.7 million, in fiscal 2003 from \$114.1 million in fiscal 2002. Consistent with the prior year, the primary reason for the increase in revenues was the opening of 49 new franchise stores, net of the impact of two store closings and the net transfer of 13 stores from Franchise to Company, in fiscal 2003; the opening of 41 new franchise stores, net of the impact of two store closings and the transfer of seven franchise stores to Company, in fiscal 2002; and comparable store sales increases. Increased doughnut sales through both the on-premises and off-premises sales channels by franchise stores translated into increased revenues for KKM&D from sales of mixes, sugar, shortening and other supplies. Also, each new store is required to purchase doughnut-making equipment and other peripheral equipment from KKM&D, thereby enhancing KKM&D sales. Adjusting for the number of weeks in fiscal 2002, the increase in KKM&D revenues was 36.5%.

KKM&D operating Expenses. KKM&D operating expenses increased 31.1%, to \$124.1 million, in fiscal 2003 from \$94.6 million in fiscal 2002. KKM&D operating expenses as a percentage of KKM&D revenues were 81.3% in the current year compared with 82.9% in the prior year. The decrease in KKM&D operating expenses as a percentage of revenues was due to improved efficiencies in our Winston-Salem mix and equipment manufacturing facilities. With the opening of the new mix manufacturing facility in Effingham, Illinois in the second quarter of fiscal 2003, our Winston-Salem mix manufacturing facility was able to scale back its mix production levels, improving its efficiency as it had been running at excessive levels in fiscal 2002 and early fiscal 2003. Additionally, the relocation of our equipment manufacturing facility during the third quarter of fiscal 2002 to a facility better designed to facilitate our manufacturing process has resulted in improved manufacturing efficiencies as compared to the prior year. Start-up costs associated with the new mix and distribution facility in Effingham, as well as those associated with our coffee roasting operation in Winston-Salem, which continues to expand operations as it supports the rollout of our new beverage program, had a negative impact on KKM&D operating expenses as a percentage of KKM&D revenues.

## OTHER

General and Administrative Expenses. General and administrative expenses increased 4.8%, to \$28.9 million, in fiscal 2003 from \$27.6 million in fiscal 2002. General and administrative expenses as a percentage of total revenues were 5.9% in fiscal 2003 compared with 7.0% in fiscal 2002. The dollar growth in general and administrative expenses is primarily due to increased personnel and salary and related benefit costs to support our expansion and other cost increases necessitated by the

growth of the Company, partially offset by lower provisions for employee benefit costs, primarily incentive provisions determined under the terms of the plans. The dollar growth in general and administrative expenses would have been higher; however, during the second and part of the third quarter, we implemented strict controls on various general and administrative expenses as we were concerned about a slow-down in the momentum of the business which we believe was caused primarily by the excessive summer heat and drought in many of our market areas. We imposed controls on salary expenses, travel expenses and professional fees, among others. General and administrative expenses as a percentage of total revenues declined during fiscal 2003 primarily as a result of our 24.6% growth in revenues during the period. In particular, acquisitions of Associate and Area Developer franchise markets in fiscal 2003, including the acquisition of a controlling interest in Glazed Investments, a joint venture, resulted in revenue gains with minimal incremental general and administrative expenses as we were able to leverage our existing infrastructure in many functional areas to support these acquired operations. In addition, as a percentage of total revenues, general and administrative expenses will vary in part depending upon the number of new store openings in a period. During fiscal 2003, 49 new franchise stores were opened, as compared to 41 new franchise stores opened in the comparable period of the prior year. As each new store is required to purchase doughnut-making equipment and other peripheral equipment from KKM&D, the increased number of store openings generally results in increased revenues. These increased revenues further leverages the existing general and administrative expense structure as there is minimal incremental general and administrative expenses associated with a store opening.

Depreciation and Amortization Expenses. Depreciation and amortization expenses increased 54.2%, to \$12.3 million, in fiscal 2003 from \$8.0 million in the prior year. Depreciation and amortization expenses as a percentage of total revenues were 2.5% in fiscal 2003 compared with 2.0% in fiscal 2002. The dollar growth in depreciation and amortization expenses is due to increased capital asset additions, including additions related to our new mix and distribution facility, which became operational in fiscal 2003, and additions related to new stores, including new stores opened by our consolidated joint ventures. See Liquidity and Capital Resources section for additional discussion.

Arbitration Award. As discussed further in Note 18 — Legal Contingencies in the notes to our consolidated financial statements, in fiscal 2003 we recorded a charge of \$9.1 million as a result of an arbitration panel's ruling against the Company in a lawsuit. The charge represents the arbitration panel's award of approximately \$7.9 million and management's estimate of additional costs to be awarded in connection with the action, including plaintiff's legal fees, of approximately \$1.2 million.

Interest income. Interest income in fiscal 2003 decreased 34.0% over fiscal 2002 primarily as a result of lower rates of interest earned in fiscal 2003 on excess cash invested.

Interest expense was \$1.8 million in fiscal 2003 compared with \$337,000 in fiscal 2002. This increase is primarily the result of interest on the Term Loan used to finance our new mix manufacturing and distribution facility in Effingham, Illinois. Prior to completion of the facility during the second quarter of fiscal 2003, interest on borrowings used to finance the facility was capitalized. Additionally, interest expense in fiscal 2003 includes interest on borrowings by Glazed Investments for periods subsequent to our acquisition of a controlling interest in this joint venture, and interest on increased borrowings of Golden Gate, as both consolidated joint ventures continue to finance their expansion through bank or other third party debt.

Equity Loss in Joint Ventures. This item represents the Company's share of operating results associated with our investments in unconsolidated joint ventures to develop and operate Krispy Kreme stores. These joint ventures are in various stages of their development of Krispy Kreme stores. For example, some ventures have multiple stores in operation while others have none. Each joint venture has varying levels of infrastructure, primarily human resources, in place to open stores. As a result, the joint ventures are leveraging their infrastructure to varying degrees, which greatly impacts the profitability of a joint venture. In particular, the increase in the loss in fiscal 2003 was impacted by the Company's share of the initial start-up expenses of the Company's first joint ventures in markets outside North America, the joint venture with rights to develop stores in Australia and New Zealand and the joint venture with rights to develop stores in the United Kingdom and Ireland. Note 17—Joint Ventures in the notes to our consolidated financial statements contains further information about each of our joint ventures. At February 2, 2003, there were 30 stores open by unconsolidated joint ventures compared to 18 stores at February 3, 2002.

Minority Inferest. This expense represents the net elimination of the minority partners' share of income or losses from consolidated joint ventures to develop and operate Krispy Kreme stores. The increase in this expense is primarily a result of increased profitability of Golden Gate, which opened four additional stores in fiscal 2003, and the inclusion of the minority partners' share of the results of operations of Glazed Investments, subsequent to our acquisition of a controlling interest in this franchisee in fiscal 2003.

Provision for Income Taxes. The provision for income taxes is based on the effective tax rate applied to the respective period's pre-tax income. The provision for income taxes was \$21.3 million in fiscal 2003, representing a 38.9% effective rate, compared to \$16.2 million, or a 38.0% effective rate, in the prior year. Excluding the effect of the arbitration award, which reduced the provision for income taxes as a result of the tax benefits anticipated from the award, the provision for income taxes would have been \$24.7 million, or a 38.7% effective rate. The increase in the effective rate is primarily the result of increased state income taxes, due to expansion into higher taxing states, as well as increases in statutory rates in several jurisdictions. The rate was also impacted by the Company's share of losses associated with our investments in international joint ventures which are not currently deductible. The Company expects the effective tax rate for fiscal 2004 to increase to approximately 39.5%,

primarily due to anticipated increases in state income taxes and expected continued losses from international joint ventures in the early stages of operations.

Net income and Diluted Earnings Per Share. Net income for fiscal 2003 was \$33.5 million compared to \$26.4 million in the prior year, an increase of 26.9%. Diluted earnings per share was \$0.56, an increase of 24.8% over the prior year. Fiscal 2003 results include a pre-tax charge of \$9.1 million related to an arbitration award against the Company, more fully discussed in Note 18 – Legal Contingencies in the notes to our consolidated financial statements. Excluding the effect of the arbitration award, net income for fiscal 2003 would have been \$39.1 million, an increase of 51.6% over fiscal 2002, as adjusted to approximate a 52-week year. The arbitration award reduced diluted earnings per share by approximately \$0.10.

# Year ended February 3, 2002 compared with year ended January 28, 2001 OVERVIEW

As previously stated, we operate on a 52- or 53-week fiscal year. Our operations for fiscal 2002 contained 53 weeks while fiscal 2001 contained 52 weeks. This event occurs every fifth year. When we make reference to fiscal 2002 adjusted for the number of weeks, we have adjusted fiscal 2002 results to approximate a 52-week year. All references to comparable store sales are on the basis of comparing the comparable 52 weeks in fiscal 2002 with the comparable 52 weeks in fiscal 2001.

Systemwide sales for fiscal 2002 increased 38.7% to \$621.7 million compared to \$448.1 million in fiscal 2001. The increase was comprised of an increase of 24.6% in Company Store sales, to \$266.2 million, and an increase of 51.6% in Franchise Store sales, to \$355.5 million. The increase was the result of sales from new stores opened during the fiscal year and an increase in systemwide comparable sales. During fiscal 2002, 41 new franchise stores and seven new Company stores were opened and two franchise stores and two Company stores were closed for a net increase of 44 stores. Additionally, as a result of the acquisition of an Area Developer market and two Associate markets, four Area Developer franchise stores and three Associate franchise stores became Company stores. The total number of stores at the end of fiscal 2002 was 218. Of those, 75 were Company stores (including 11 consolidated joint venture stores), 91 were Area Developer franchise stores (including 18 in which we have a joint venture interest) and 52 were Associate franchise stores. Systemwide comparable store sales increased 12.8% in fiscal 2002. We believe continued increased brand awareness and growth in off-premises sales contributed significantly to this increase in our systemwide comparable store sales. Adjusting for the number of weeks in fiscal 2002, the increase in systemwide sales was 35.8%.

Total Company revenues increased 31.1% to \$394.4 million in fiscal 2002 compared with \$300.7 million in fiscal 2001. This increase was comprised of increases in Company Store Operations revenues of 24.6%, to \$266.2 million, Franchise Operations revenues of 48.3%, to \$14.0 million, and KKM&D revenues, excluding intercompany sales, of 47.1%, to \$114.1 million. Adjusting for the number of weeks in fiscal 2002, the increase in Company revenues was 28.5%.

Net income for fiscal 2002 was \$26.4 million versus \$14.7 million for fiscal 2001, an increase of 79.1%. Diluted earnings per share was \$0.45, an increase of 64.6% over fiscal 2001.

#### **COMPANY STORE OPERATIONS**

Company Store Operations Revenues. Company Store Operations revenues increased to \$266.2 million in fiscal 2002 from \$213.7 million in fiscal 2001, an increase of 24.6%. Comparable store sales increased by 11.7%. The revenue growth was primarily due to strong growth in sales from both our on-premises and off-premises sales channels. Total on-premises sales increased approximately \$25.4 million and total off-premises sales increased approximately \$27.1 million. On-premises sales grew principally as a result of more customer visits, the introduction of new products and our continued increase in brand awareness due in part to the expansion of our off-premises sales programs. Additionally, a retail price increase was implemented during the first quarter of fiscal 2002. Company store on-premises sales were also positively impacted by the sales of stores operated by consolidated joint ventures, particularly the nine stores in the Northern California market. During fiscal 2002, the Company had a 59% interest in Golden Gate and a 70% interest in Freedom Rings, the joint venture developing the Philadelphia market, and as a result, they are consolidated with the Company Store Operations revenues and results. Adjusting for the number of weeks in fiscal 2002, the increase in Company Store Operations revenues was 22.1%.

**Company Store Operations Operating Expenses.** Company Store Operations operating expenses increased 19.8% to \$217.4 million in fiscal 2002 from \$181.5 million in fiscal 2001. Company Store Operations operating expenses as a percentage of Company Store Operations revenues were 81.7% in fiscal 2002 compared with 84.9% in fiscal 2001. The decrease in Company Store Operations operating expenses as a percentage of revenues was primarily due to increased operating efficiencies generated by growth in store sales volumes, as demonstrated by the 11.7% increase in comparable store sales discussed above, selected price increases, improved profitability of our off-premises sales and a focus on gross margin improvement, particularly labor utilization and a reduction in shrink. Slightly offsetting the improved operating efficiencies was an increase in labor rate costs implemented in order to improve employee retention.

We constantly evaluate our store base, not only with respect to our stores' financial and operational performance, but also with respect to alignment with our brand image and how well each store meets our customers' needs. As a result of this review, we

make provisions to cover closing or impairment costs for underperforming stores, and for older stores that need to be closed and relocated. No such provisions were made during fiscal 2002.

#### FRANCHISE OPERATIONS

Franchise Operations Revenues. Franchise Operations revenues increased 48.3%, to \$14.0 million, in fiscal 2002 from \$9.4 million in fiscal 2001. The growth in revenue was primarily due to the opening of 41 new franchise stores, net of the impact of two store closings and the net transfer of seven stores from Franchise to Company, as well as the impact of opening 28 new franchise stores, net of the impact of three store closings, during fiscal 2001. Adjusting for the number of weeks in fiscal 2002, the increase in Franchise Operations revenues was 45.3%.

Franchise Operations Operating Expenses. Franchise Operations operating expenses increased to \$4.9 million in fiscal 2002 from \$3.6 million in fiscal 2001. As a percentage of Franchise Operations revenues, Franchise Operations operating expenses were 35.0% in fiscal 2002 compared with 38.6% in fiscal 2001. Operating expenses, as a percentage of revenue, decreased during fiscal 2002 as compared to fiscal 2001 as a result of the Company leveraging the infrastructure it has put in place to oversee the expansion of our franchise concept.

#### KKM&D

KKM&D sales to franchise stores increased 47.1%, to \$114.1 million, in fiscal 2002 from \$77.6 million in fiscal 2001. The primary reason for the increase in revenues was the opening of 41 new franchise stores, net of the impact of two store closings and the net transfer of seven stores from Franchise to Company, in fiscal 2002; the opening of 28 new franchise stores, net of the impact of three store closings, in fiscal 2001; and comparable store sales increases. Increased doughnut sales through both the on-premises and off-premises sales channels by franchise stores translated into additional revenues for KKM&D from sales of mixes, sugar, shortening and other supplies. Also, each of these new stores is required to purchase doughnut-making equipment and other peripheral equipment from KKM&D, thereby enhancing KKM&D sales. Adjusting for the number of weeks in fiscal 2002, the increase in KKM&D revenues was 44.1%.

KKM&D operating expenses. KKM&D operating expenses increased 44.3%, to \$94.6 million, in fiscal 2002 from \$65.6 million in fiscal 2001. KKM&D operating expenses as a percentage of KKM&D revenues were 82.9% in fiscal 2002 compared with 84.5% in fiscal 2001. The decrease in KKM&D operating expenses as a percentage of revenues was due to increased capacity utilization and resulting economies of scale of the mix and equipment manufacturing operations attributable to the increased volume produced in the facilities. Continued stability in our key ingredient costs also contributed. Additionally, the relocation of our equipment manufacturing facility during the third quarter of fiscal 2002 to a facility better designed to facilitate our manufacturing process resulted in improved manufacturing efficiencies as compared to fiscal 2001.

#### OTHER

General and Administrative Expenses. General and administrative expenses increased 37.4%, to \$27.6 million, in fiscal 2002 from \$20.1 million in fiscal 2001. General and administrative expenses as a percentage of total revenues were 7.0% in fiscal 2002 compared with 6.7% in fiscal 2001. The growth in general and administrative expenses is due to increased prototype expenses, increased personnel and related salary and benefit costs to support our expansion, and other cost increases necessitated by the growth of the Company.

Depreciation and Amortization Expenses. Depreciation and amortization expenses increased 23.3%, to \$8.0 million, in fiscal 2002 from \$6.5 million in fiscal 2001. Depreciation and amortization expenses as a percentage of total revenues were 2.0% in fiscal 2002 compared with 2.1% in fiscal 2001. The dollar growth in depreciation and amortization expenses is due to increased capital asset additions. See Liquidity and Capital Resources section for additional discussion.

Interest income in fiscal 2002 increased 28.2% over fiscal 2001 as a result of the investment of excess proceeds from both our initial public offering completed in April 2000 and our follow on public offering completed in February 2001. Approximately \$36.0 million was invested in various government securities, short-term commercial paper instruments, and corporate bonds at the end of fiscal 2002 resulting in interest income of \$3.0 million for fiscal 2002 compared to \$2.3 million for fiscal 2001.

**Interest expense.** Interest expense of \$337,000 in fiscal 2002 decreased 44.5% from \$607,000 in the prior year. This decrease is a result of paying off substantially all of our debt in mid-April 2000 after the completion of our initial public offering. The decrease is offset by interest expense on borrowings of Golden Gate.

Equity Loss in Joint Ventures. These expenses consist of the Company's share of operating results associated with the Company's investments in unconsolidated joint ventures, accounted for under the equity method, to develop and operate Krispy Kreme stores. At February 3, 2002, the Company was invested in seven unconsolidated joint ventures. The decrease in this expense was the result of additional joint venture store openings. As stores open and infrastructure of the joint ventures is leveraged, operating results of an individual joint venture generally improve. At February 3, 2002, there were 18 stores open by unconsolidated joint ventures compared to five at January 28, 2001.

Minority Inferes?. This expense represents the net elimination of the minority partners' share of income or losses from consolidated joint ventures to develop and operate Krispy Kreme stores. The increase in this expense was primarily a result of increased profitability of Golden Gate, which opened four additional stores in fiscal 2002.

**Provision for Income Texes.** The provision for income taxes is based on the effective tax rate applied to the respective period's pre-tax income. The provision for income taxes was \$16.2 million in fiscal 2002 representing a 38.0% effective rate compared to \$9.1 million, or an effective rate of 38.1%, in the prior year.

#### QUARTERLY RESULTS

The following tables set forth unaudited quarterly information for each of the eight fiscal quarters in the two year period ended February 2, 2003. This quarterly information has been prepared on a basis consistent with our audited financial statements and, in the opinion of management, includes all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the information for the periods presented. Our quarterly operating results may fluctuate significantly as a result of a variety of factors, and operating results for any quarter are not necessarily indicative of results for a full fiscal year. In particular, the operating results for the quarter ended February 2, 2003, the fourth quarter of fiscal 2003, includes a pre-tax charge of \$9.1 million as a result of an arbitration panel's ruling against the Company in a lawsuit. See Note 18 — Legal Contingencies in the notes to the consolidated financial statements for further discussion. In addition, we have historically experienced seasonal variability in our quarterly operating results, with higher profits per store in the first and third quarters than in the second and fourth quarters. The seasonal nature of our operating results is expected to continue. The net income per share amounts reflect the impact of a two-for-one stock split paid in the form of a stock dividend on March 19, 2001 and a two-for-one stock split paid in the form of a stock dividend on June 14, 2001.

IN THOUSANDS, EXCEPT PER SHARE DATA

THREE MONTHS ENDED	Apr. 29, 2001	July 29, 2001	Oct. 28, 2001		eb. 3, 2002		May 5, 2002		Aug. 4, 2002		Nov. 3, 2002		Peb. 2, 2003
Total revenues	\$87,921	\$89,545	\$99,804	\$1	17,084	\$1	11,059	\$1	14,626	\$:	129,130	\$1	36,734
Operating expenses	71,195	72,683	80,177		92,891		86,362		90,487	;	100,295	1	04,345
General and administrative													
expenses	6,222	5,966	7,023		8,351		7,623		6,589		7,429		7,256
Depreciation and amortization													
expenses	1,872	1,952	2,131		2,004		2,546		2,612		3,403		3,710
Arbitration award													9,075
Income from operations	8,632	8,944	10,473		13,838		14,528		14,938		18,003		12,348
Interest (income) expense, net,													
and other expenses	(591	) (598)	22		508		236		535		1,531		2,742
Income before income taxes	9,223	9,542	10,451		13,330		14,292		14,403		16,472		9,606
Provision for income taxes	3,504	3,627	3,971		5,066		5,431		5,545		6,347		3,972
Net income	\$ 5,719	\$ 5,915	\$ 6,480	\$	8,264	\$	8,861	\$	8,858	\$	10,125	\$	5,634
Net income per share:					_		_						
Basic	\$ .11	\$ .11	\$ .12	\$	.15	\$	.16	\$	.16	\$	.18	\$	.10
Diluted	.10	.10	.11		.14		.15		.15		.17		.09

Our operating results for these eight quarters expressed as percentages of applicable revenues were as follows:

THREE MONTHS ENDED	Apr. 29, 2001	July 29, 2001	Oct. 28, 2001	Feb. 3, 2002	May 5, 2002	Aug. 4, 2002	Nov. 3, 2002	Feb. 2, 2003
Total revenues	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Operating expenses	81.0	81.2	80.3	79.3	77.7	79.0	77.7	76.3
General and administrative								
expenses	7.1	6.7	7.0	7.1	6.9	5.7	5.8	5.3
Depreciation and amortization								
expenses	2.1	2.2	2.1	1.8	2.3	2.3	2.6	2.7
Arbitration award								6.7
Income from operations Interest (income) expense, net,	9.8	9.9	10.6	11.8	13.1	13.0	13.9	9.0
and other expenses	(0.7)	(0.7)	0.1	0.4	0.2	0.5	1.2	2.0
Income before income taxes	10.5	10.6	10.5	11.4	12.9	12.5	12.7	7.0
Provision for income taxes	4.0	4.1	4.0	4.3	4.9	4.8	4.9	2.9
Net income	6.5%	6.5%	6.5%	7.1%	8.0%	7.7%	7.8%	4.1%

#### LIQUIDITY AND CAPITAL RESOURCES

Because management generally does not monitor liquidity and capital resources on a segment basis, this discussion is presented on a consolidated basis.

We funded our capital requirements for fiscal 2001 and fiscal 2002 primarily through cash flow generated from operations, as well as proceeds from the initial public offering completed in April 2000 and follow on public offering completed in early February 2001. Capital requirements for fiscal 2003 were funded primarily through cash flow generated from operations, with the exception of the purchase of our new mix and distribution facility in Effingham, Illinois. As discussed below, purchase of the facility was funded from borrowings under a credit agreement with a bank. We believe our cash flow generation ability is becoming a financial strength and will aid in the expansion of our business. Our consolidated joint ventures funded their capital requirements through cash flows from operations and borrowings under various financing arrangements, including revolving lines of credit, term loans and short-term debt.

## Cash Flow From Operations

Overview. Net cash flow from operations was \$32.1 million in fiscal 2001, \$36.2 million in fiscal 2002 and \$51.0 million in fiscal 2003. Operating cash flow in each year has benefited from increased net income, offset by additional investments in working capital, primarily receivables and inventories, and, in fiscal 2003, a reduction in accrued expenses, offset by the accrual for the arbitration award. In fiscal 2001, and fiscal 2002, additional investments in working capital were offset somewhat by decreases in accrued expenses. In fiscal 2003, net income increased \$18.8 million, or 127.4%, compared with fiscal 2001, and it increased \$7.1 million, or 26.9%, compared with fiscal 2002. Net working capital was \$29.4 million at January 28, 2001, \$49.2 million at February 3, 2002 and \$81.4 million at February 2, 2003. Additional investments in receivables and inventory have been necessary due to the expansion of our off-premises sales programs and the opening of new franchise stores. Accrued expenses in fiscal 2003 decreased primarily as a result of net lower accruals for employee benefit plans, primarily incentive plans, as determined under the terms of the plans, at February 2, 2003 as compared to February 3, 2002. The accrual of \$9.1 million for the arbitration award (see Note 18 — Legal Contingencies in the notes to our consolidated financial statements) reduced working capital in fiscal 2003. Additionally, operating cash flows were favorably impacted by the tax benefit from the exercise of nonqualified stock options of \$13.8 million in fiscal 2003. The Company's operating cash flows may continue to be favorably impacted by similar tax benefits in the future; however, the exercise of stock options is outside of the Company's control.

## **Detailed Analysis**

**Accounts Receivable.** Our investment in receivables increased \$3.4 million in fiscal 2001, \$13.3 million in fiscal 2002 and \$7.4 million in fiscal 2003. Accounts receivable have been increasing for the following reasons:

- 1) The expansion of our off-premises sales programs and the corresponding receivables from grocery and convenience stores and other off-premises customers. Payment terms for off-premises customers vary depending on their credit worthiness and the type of off-premises program we offer them. Sometimes customers do not pay within their credit terms or there are disputes over amounts owed to us. We use our judgment in deciding whether to grant additional payment days, intensify collection efforts, suspend service, write the account off as uncollectible or a combination of the above. Write-offs of accounts receivable due to uncollectibility have not had a significant negative impact on operating cash flow. As we expect our off-premises business to continue to grow, accounts receivable balances from off-premises customers are also expected to grow.
- 2) An increase in the number of franchise stores that are operating: 111 at January 28, 2001, 143 at February 3, 2002, and 177 at February 2, 2003. We generate accounts receivable from franchisees as a result of royalties earned on their sales as well as our weekly shipments of mix, other ingredients and supplies to each store. Therefore, as the number of franchise stores have grown, so have the corresponding accounts receivable balances. Accounts receivable balances from franchisees are shown under the captions accounts receivable and accounts receivable, affiliates on the consolidated balance sheets. Receivables from franchisees in which we own no interest are included in the accounts receivable caption, while receivables from franchisees in which we own a minority interest or receivables from stores owned by members of our Board of Directors, or other related parties to the Company, are shown under the caption accounts receivable, affiliates. Payment terms on these receivables are 30 or 35 days from the date of invoice, depending on the franchisee's payment method (traditional check versus electronic payment arrangements). We also generate accounts receivable from franchise stores whenever they build a new store, as we supply the doughnut-making equipment and other capital expenditure items necessary to operate a store. Payment terms on these items are 54 days from the date of installation of the doughnut-making equipment. Accounts receivable generated from a new store opening are typically in excess of \$550,000 per store. If franchise store openings are heavily concentrated in a particular quarter, and depending on when they opened in the quarter, the sales of the doughnut-making equipment and other capital expenditure items we sell to franchisees can cause an increase in our accounts receivable balances. In the fourth quarter of both fiscal 2002 and fiscal 2003, we opened 20 franchise stores, concentrated in the mid to late weeks of the quarter, which also contributed to the increase in accounts receivable. We have had minimal experience with uncollectible

accounts receivable from our franchisees. We expect accounts receivable from franchisees will continue to grow over time as we open new stores and sell mix, supplies and other ingredients to an increasing base of franchise stores.

Inventories. Our investment in inventories increased \$4.0 million in fiscal 2002 and \$7.9 million in fiscal 2003. Inventories have increased primarily as a result of:

- 1) An increase in the number of Company-owned stores: 63 at January 28, 2001, 75 at February 3, 2002 and 99 at February 2, 2003. Each store carries an inventory consisting of mix, other ingredients and supplies necessary to operate the store. As we add more Company stores in the future, we anticipate that inventory levels will grow accordingly.
- 2) A planned increase in inventory levels at KKM&D raw materials, work-in-progress, finished goods and service parts to support the increased number of stores in the system, as well as anticipated new store openings. The total number of stores in operation at January 28, 2001, February 3, 2002 and February 2, 2003 was 174, 218 and 276, respectively. Additionally, the Company anticipates opening 77 stores, most of which will be Franchise stores, in fiscal 2004. Also, during the year our new mix and distribution facility in Effingham, IL became operational and inventory levels increased as a result of stocking this facility.

Income Taxes. During fiscal 2003, we made estimated income tax payments in the first half of the fiscal year. Stock option exercises during the latter half of the fiscal year resulted in tax deductions for the Company which significantly lowered our income tax liability for fiscal 2003, resulting in an income tax refundable amount of \$2.0 million at February 2, 2003. The timing of these payments versus the timing of stock option exercises negatively impacted operating cash flow for fiscal 2003. While we try to anticipate events which will impact the amount and timing of income tax payments, it is difficult to anticipate the impact stock option exercises will have on our overall tax position as stock option exercise decisions are at the discretion of the option holder.

## Cash Flow From Investing Activities

Net cash used for investing activities was \$67.3 million in fiscal 2001, \$52.3 million in fiscal 2002 and \$94.6 million in fiscal 2003. Investing activities in fiscal 2003 primarily consisted of capital expenditures for property and equipment, additional investments in joint ventures and the acquisition of franchise markets, net of cash acquired. Investing activities in fiscal 2002 primarily consisted of capital expenditures and the acquisition of franchise markets, net of cash acquired. In addition to capital expenditures, investing activities in fiscal 2001 consisted of the purchase of approximately \$41.4 million of marketable securities with a portion of the proceeds from the initial public offering and cash flow generated from operations.

In fiscal 2003, our capital expenditures were \$83.2 million, an increase of \$45.9 million, or 123.0%, compared with fiscal 2002 and an increase of \$57.5 million, or 224.3%, compared with fiscal 2001. Capital expenditures in fiscal 2003 included expenditures for the new mix manufacturing and distribution facility in Effingham, Illinois, for the construction of new Company stores, including new stores opened by our consolidated joint ventures, capital expenditures for existing Company stores and remodels of Company stores, expenditures to support our off-premises sales programs and expenditures for the installation of a coffee roasting operation at our Ivy Avenue facility in Winston-Salem. These expenditures were necessary to support our efforts of increasing sales of our products throughout North America and for expansion internationally. Capital expenditures for property and equipment in fiscal 2004 are expected to be in excess of \$55.0 million, consisting principally of expenditures for new stores, including stores to be opened by our consolidated joint ventures, store remodels, technology and infrastructure in our KKM&D operations. This amount, however, could be higher or lower depending on needs and situations that arise during the year.

In fiscal 2003, we also spent \$5.0 million in cash, net of cash acquired, and issued approximately 837,000 shares of common stock for the acquisition of associate and area developer markets and to acquire a controlling interest in a joint venture. The associate and area developer franchisee markets we acquired were in Akron, OH, Destin, FL, Pensacola, FL and Toledo, OH. Primarily through the issuance of common stock, we acquired a controlling interest in Glazed Investments, our area developer joint venture with rights to develop stores in the Colorado, Minnesota and Wisconsin markets. In fiscal 2002, we spent \$20.6 million, net of cash acquired, and issued approximately 115,000 shares of common stock to acquire the Baltimore, MD, Charleston, SC and Savannah, GA markets from franchisees. We will acquire markets, in whole or in part under joint venture agreements, from franchisees if they are willing to sell to us and if there are sound business reasons for us to make the acquisition. These reasons may include a franchise market being contiguous to a Company store market where an acquisition would provide operational synergies; upside opportunity in the market because the franchisee has not fully developed onpremises or off-premises sales; or if we believe our acquiring the market would improve the brand image in the market. In March 2003, we spent approximately \$32.0 million in cash to acquire the Kansas and Missouri markets from an area developer franchisee. We will be opportunistic about the acquisition of additional franchise markets and may acquire, in whole or in part under joint venture agreements, other markets in fiscal 2004. We have also announced plans to acquire, through an exchange of stock, Montana Mills Bread Co., Inc., an owner and operator of upscale "village bread stores" in the Northeastern and Midwestern United States. This acquisition is expected to be completed in the first half of fiscal 2004. See Note 21 — Subsequent Events in the notes to our consolidated financial statements for more information on these transactions.

Investing activities in fiscal 2003 also included additional investments in area developer joint ventures totaling \$7.9 million, including initial investments in joint ventures with area developers in markets outside North America. These investments also included \$1.6 million spent to acquire ownership interests from the Krispy Kreme Equity Group and from two executive officers of the Company in certain franchise markets where we already had an interest ranging from approximately 3% to 59%,

as described further in Note 15 — Related Party Transactions and Note 17 — Joint Ventures in the notes to our consolidated financial statements. We believe acquiring an ownership interest in franchise markets helps align interests between the Company and the franchisee and should provide returns for shareholders as the operators of these franchise markets achieve scale in their operations and become profitable. Investment activity in area developer joint ventures was minimal in fiscal 2002.

In fiscal 2001, investing activities primarily consisted of capital expenditures for property and equipment, including expenditures to support our off-premises sales programs, capital expenditures for existing stores and equipment, development of new stores and the acquisition of stores from existing franchisees. Investing activities also include purchases of marketable securities with a portion of the proceeds from the initial public offering and cash flow generated from operations, as well as investments in area developer joint ventures.

## Cash Flow From Financing Activities

Net cash provided by financing activities was \$39.0 million in fiscal 2001, \$30.9 million in fiscal 2002 and \$53.8 million in fiscal 2003.

Financing activities in fiscal 2003 consisted primarily of the borrowing of \$33.0 million to finance the Effingham, Illinois mix and distribution facility, borrowings of long-term debt by consolidated joint ventures to finance store development of \$11.2 million and proceeds from the exercise of stock options of \$7.1 million. In addition, cash flows benefited from the repayment by members of the Company's management and Board of Directors of loans extended to them in 1998 in connection with the change in terms of an employee benefit plan. These loans were repaid in full, including accrued interest, in the third quarter of fiscal 2003.

Financing activities in fiscal 2002 consisted primarily of the completion of our follow-on public offering which raised \$17.2 million of capital, the exercise of stock options which provided cash of \$3.9 million and cash of \$4.0 million provided by outstanding checks which had not yet cleared the bank (book overdraft). The follow-on public offering was for 10,400,000 shares of common stock, of which 9,313,300 were sold by selling shareholders and 1,086,700 were sold by the Company with net proceeds to the Company of \$17.2 million.

Our financing activities in fiscal 2001 primarily consisted of the proceeds from our initial public offering of \$65.6 million, the net repayment of debt of \$19.4 million and the payment of cash dividends of \$7.0 million. The repayment of debt was one of our stated uses of proceeds in our initial public offering filings with the Securities and Exchange Commission while the cash dividends paid were to pre initial public offering shareholders as part of our corporate reorganization.

## Capital Resources, Contractual Obligations and Other Commercial Commitments

In addition to cash flow generated from operations, the Company utilizes other capital resources and financing arrangements to fund the expansion of the Krispy Kreme concept. A discussion of these capital resources and financing techniques is included below.

**Debt.** The Company maintains a revolving line of credit to provide borrowing availability for general working capital purposes and other financing and investing activities. The Company also entered into a term loan to finance a significant capital expenditure, the acquisition and construction of a new mix manufacturing and distribution facility, in fiscal 2003. In addition, our consolidated joint ventures maintain revolving lines of credit and/or various term borrowings to provide funding for general working capital purposes and the construction of new stores. The following is a discussion of our outstanding debt as of February 2, 2003. See also Note 7 — Debt in the notes to our consolidated financial statements for additional information.

On December 29, 1999, the Company entered into an unsecured Loan Agreement ("Agreement") with a bank to increase borrowing availability and extend the maturity of its revolving credit facility. The Agreement provides a \$40 million revolving line of credit and expires on June 30, 2004. Under the terms of the Agreement, interest on the revolving line of credit is charged, at the Company's option, at either the lender's prime rate less 110 basis points or at the one-month LIBOR plus 100 basis points. There was no interest, fee or other charge for the unadvanced portion of the line of credit until July 1, 2002 at which time the Company began paying a fee of 0.10% on the unadvanced portion. No amounts were outstanding on the revolving line of credit at February 3, 2002 or February 2, 2003. The amount available under the revolving line of credit is reduced by letters of credit, amounts outstanding under certain loans to franchisees which are guaranteed by the Company and certain amounts available or outstanding in connection with credit cards issued by the lender on behalf of the Company and was \$31.7 million at February 2, 2003. Outstanding letters of credit, primarily for insurance purposes, totaled \$6.6 million, amounts outstanding under the loans guaranteed by the Company totaled \$152,000 and amounts available in connection with credit cards issued by the lender totaled \$1.5 million at February 2, 2003.

The Agreement contains provisions that, among other requirements, restrict capital expenditures, require the maintenance of certain financial ratios, place various restrictions on the sale of properties, restrict the Company's ability to enter into collateral repurchase agreements and guarantees, restrict the payment of dividends and require compliance with other customary financial and nonfinancial covenants. At February 2, 2003, the Company was in compliance with each of these covenants.

On March 21, 2002, the Company entered into a credit agreement with a bank ("Credit Agreement") to provide funding of up to \$35.0 million for the initial purchase and completion of the Company's new mix and distribution facility in Effingham, Illinois. Construction of the Facility began in May 2001 and was originally funded through a synthetic lease agreement with a bank (see "Synthetic Lease" below). In May 2002, the outstanding borrowings under the Credit Agreement, totaling \$33.0 million, were converted to a term loan ("Term Loan"). The Term Loan requires monthly payments of principal of \$137,500 and interest through September 21, 2007, at which time a final payment of all outstanding principal and accrued interest will be due. The Credit Agreement also permits the Company to prepay the loan in whole at any time, or from time to time in part in amounts aggregating at least \$500,000 or any larger multiple of \$100,000 without penalty. The Term Loan bears interest at Adjusted LIBOR, as defined within the Credit Agreement, plus an Applicable Margin, as defined within the Credit Agreement. The Applicable Margin ranges from .75% to 1.75% and is determined based upon the Company's performance under certain financial covenants contained in the Credit Agreement. The interest rate applicable on February 2, 2003 was 2.13%.

The Credit Agreement contains provisions that, among other requirements, restrict the payment of dividends and require the Company to maintain compliance with certain covenants, including the maintenance of certain financial ratios. At February 2, 2003, the Company was in compliance with each of these covenants.

On March 27, 2002, the Company entered into an interest rate swap agreement to convert the variable payments due under the Credit Agreement to fixed amounts, thereby hedging against the impact of interest rate changes on future interest expense (forecasted cash flow). The Company formally documents all hedging instruments and assesses, both at inception of the contract and on an ongoing basis, whether the hedging instruments are effective in offsetting changes in cash flows of the hedged transaction. The swap was effective May 1, 2002 and had an initial notional amount of \$33.0 million. The notional amount declines by \$137,500 each month, to correspond with the reduction in principal of the Term Loan. The notional amount of the swap at February 2, 2003 was \$31.8 million. Under the terms of the swap, the Company will make fixed rate payments to the counterparty, a bank, of 5.09% and in return receive payments at LIBOR. Monthly payments began June 1, 2002 and continue until the swap terminates May 1, 2007. At February 2, 2003, the fair value carrying amount of the swap was a liability of \$2.6 million. Accumulated other comprehensive loss for the fiscal year ended February 2, 2003 includes a loss, net of related tax benefits, of \$1.6 million, respectively, related to the swap.

On October 12, 2001, Golden Gate, our Northern California joint venture, entered into a \$6.8 million revolving line of credit agreement with a bank to provide funding to support construction of new stores, the growth of off-premises sales and general working capital needs. The Company has guaranteed 67% of amounts outstanding under the line of credit and the amount not guaranteed by the Company is collateralized by buildings and equipment owned by Golden Gate. The line of credit bears interest at one-month LIBOR plus 1.25% (2.59% at February 2, 2003) and matures on October 12, 2004. There is no interest, fee or other charge for the unadvanced portion of the line of credit. The line of credit replaced a previous \$1.5 million line of credit, established January 25, 2001, with similar terms. At February 2, 2003, the amount outstanding under the \$6.8 million revolving line of credit was \$4.8 million

On November 8, 2002, Golden Gate entered into a loan agreement with the bank to convert \$3.0 million of the amount outstanding under the revolving line of credit to a term loan. The loan bears interest at one-month LIBOR plus 1.25% (2.59% at February 2, 2003). Repayment of the loan began in December 2002 with 59 monthly installments of \$29,807 of principal and interest and one final payment of all remaining principal and interest due on November 8, 2007. The Company has guaranteed 67% of the outstanding balance of the term loan and the amount not guaranteed by the Company is collateralized by certain buildings and equipment owned by Golden Gate.

On October 12, 2001, Golden Gate converted its previous revolving line of credit agreement, in the amount of \$4.5 million, to a term loan. The Company has guaranteed 67% of the outstanding balance of this term loan. The amount not guaranteed by the Company is collateralized by buildings and equipment owned by Golden Gate. Repayment of the loan began in November 2001 with 59 equal monthly payments of \$53,415 of principal and interest and one final payment of all remaining principal and interest due on October 12, 2006. Interest on the term loan is charged at the lender's one-month LIBOR plus 1.25% (2.59% at February 2, 2003).

The line of credit and the term loans contain provisions requiring Golden Gate to maintain compliance with certain financial covenants, including maintenance of certain financial ratios. Golden Gate was in compliance with the applicable covenants at February 2, 2003.

Based on our current expansion plans in Northern California, we will most likely seek additional borrowing capacity to support planned store openings and sales growth. The Company will most likely be required to guarantee a portion of this additional credit equal to its ownership percentage of the joint venture.

On June 13, 2002, Freedom Rings, the Philadelphia joint venture, entered into an unsecured loan agreement with a bank to provide initial funding of \$1.5 million for construction of a retail store. Interest on the loan was payable at the lender's one-month LIBOR plus 1.25%. On November 6, 2002, Freedom Rings entered into a \$5.0 million revolving line of credit with the bank to provide funding for the construction of additional retail stores and general working capital purposes. The line of credit replaced the \$1.5 million loan, which was repaid in full with borrowings under the line of credit and cancelled. The revolving line of credit bears interest at the bank's one-month LIBOR plus 1.25% (2.59% at February 2, 2003), is secured by certain

property and equipment owned by Freedom Rings and matures August 15, 2004. The Company has guaranteed 70% of the amounts available under the revolving line of credit. The revolving line of credit contains provisions requiring Freedom Rings to maintain compliance with certain financial covenants, including the maintenance of certain financial ratios. The joint venture was in compliance with the applicable covenants at February 2, 2003.

Based on our current expansion plans in the Philadelphia area, we will most likely seek additional borrowing capacity to support planned store openings and sales growth. The Company will most likely be required to guarantee a portion of this additional credit equal to its ownership percentage of the joint venture.

Glazed Investments, the joint venture franchisee with rights to Colorado, Minnesota and Wisconsin, typically enters into arrangements with a non-bank financing institution to provide funding for the construction of stores and the purchase of the related equipment. While individual promissory notes exist for the financing of each store and equipment purchase for which funding was provided through the issuance of debt, the terms of each are substantially the same. During the construction period, interest on amounts outstanding is payable monthly, generally at one-month LIBOR plus 4.25%. Upon completion of the store, the amount advanced for construction funding is converted to a real estate term loan ("Real Estate Loans") and amounts advanced for equipment purchases are converted to equipment term loans ("Equipment Loans"). Generally, Real Estate Loans require monthly payments of principal and interest for a fixed term of fifteen years and Equipment Loans require monthly payments of principal and interest for a fixed term of seven years. Interest is payable at rates based on either a fixed rate, which ranges from 7% to 8.65%, or a variable rate based on the one-month LIBOR rate or a commercial paper rate, plus a premium. The premium charged on variable rate loans ranges from 3.05% to 3.6%. At February 2, 2003, interest rates applicable to the debt range from 4.3% to 8.65%. The loans are secured by the related property and equipment. The Company has also guaranteed approximately 75% of the amounts outstanding under the loans.

Glazed Investments has entered into promissory notes with Lawrence E. Jaro, chief executive officer of Glazed Investments, who holds an approximate 18% interest in the joint venture, whereby Mr. Jaro will provide funding to the joint venture for general working capital purposes. Borrowings under the promissory notes are also used to fund store development costs prior to establishment of permanent financing. Amounts outstanding are unsecured and bear interest at 10% which is payable at maturity. The notes generally have terms of less than six months and are repaid from operating cash flows of the joint venture or proceeds from permanent financing. Amounts outstanding at February 2, 2003 totaled \$900,000 and are reported as short-term debt – related party in our consolidated financial statements.

In July 2000, Glazed Investments issued \$4.5 million in senior subordinated notes ("Notes") to fund, in part, expenses associated with the start-up of its operations. The Company purchased \$1.0 million of the Notes at the time of the initial offering. In connection with the Company's acquisition of additional interests in Glazed Investments in fiscal 2003 (see Note 15 — Related Party Transactions, Note 17 — Joint Ventures and Note 20 — Acquisitions), the Company acquired an additional \$3.4 million in Notes. As a result, approximately \$4.4 million of the Notes issued by Glazed Investments are payable to the Company. Prior to the acquisition by the Company of a controlling interest in Glazed Investments in August 2002, the Notes held by the Company were included in investments in unconsolidated joint ventures in the accompanying consolidated balance sheet. Effective with the consolidation of Glazed Investments with the accounts of the Company in August 2002, the Notes held by the Company were eliminated against the amount reflected in Glazed Investments balance sheet as payable to the Company. Accordingly, the Notes outstanding at February 2, 2003 as reflected in the accompanying consolidated balance sheet totaling \$136,000 represent the total amount of the original \$4.5 million issued that remains payable to a third party. The Notes bear interest at 12.0% payable semi-annually each April 30 and October 31 through April 30, 2010, at which time a final payment of outstanding principal and accrued interest is due.

Based on our current expansion plans in the Colorado, Minnesota and Wisconsin markets, we will most likely seek additional borrowing capacity to support planned store openings and sales growth. The Company will most likely be required to guarantee a portion of this additional credit equal to its ownership percentage of the joint venture.

The Company will continue to consider opportunities to acquire partial or entire interests in some of our franchise markets as the opportunity arises and there are sound business reasons to make the acquisition. Depending on the size and number of these acquisitions, it is likely that we will use, in addition to excess cash, additional debt to accomplish these acquisitions. See Capital Requirements below for further discussion.

**Synthetic Lease.** On April 26, 2001, the Company entered into a synthetic lease agreement in which the lessor, a bank, had agreed to fund up to \$35.0 million for construction of the Company's new mix and distribution facility in Effingham, Illinois (the "Facility"). Under the terms of the synthetic lease, the bank was to pay all costs associated with the construction of the building and the equipment to be used in the manufacturing and distribution processes. No "special purpose entity" was a party to this transaction. Lease payments were to begin upon completion of the Facility (the "Completion Date"). Construction of the Facility began in May 2001. The initial term of the lease was five years following the Completion Date.

Under a synthetic lease, neither the cost of the Facility, nor the payment obligations are shown as an asset or as debt, respectively, on the Company's consolidated balance sheet. Therefore, the synthetic lease is often referred to as "off-balance sheet financing." We entered into the synthetic lease: 1) due to the attractiveness of the interest rate associated with the lease which, because of competition among the financial institutions proposing on the synthetic lease transaction, was lower than longer-term financing at the time we began construction of the Facility; 2) due to the flexibility the synthetic lease afforded us

at the end of its term as we could purchase the facility with cash, enter into another synthetic lease or enter into traditional financing; and 3) because it allowed us to preserve cash as our monthly lease payments were only covering interest costs on the Facility, as opposed to principal and interest, resulting in a lower monthly payment. As discussed above, on March 21, 2002, the Company terminated the synthetic lease and purchased the Facility from the bank. To finance the purchase, the Company entered into a Credit Agreement with the bank. See above and Note 7 — Debt in the notes to our consolidated financial statements for further information on the terms of the Credit Agreement.

Operating Leases. The Company conducts some of its operations from leased facilities and, additionally, leases certain equipment under operating leases. Generally, these leases have initial terms of 5 to 18 years and contain provisions for renewal options of 5 to 10 years. In determining whether to enter into an operating lease for an asset, we evaluate the nature of the asset and the associated operating lease terms to determine if operating leases are an effective financing tool. We anticipate that we will continue to use operating leases as a financing tool as appropriate.

Debt and Lease Guarantees and Collateral Repurchase Agreements. In order to open stores and expand offpremises sales programs, our franchisees incur debt and enter into operating lease agreements. For those franchisees in which we have an ownership interest, we will guarantee an amount of the debt or leases generally equal to our ownership percentage. Because these are relatively new entities without a long track record of operations, these guarantees are necessary for our joint venture partners to get financing for the growth of their businesses. In the past, we have also guaranteed debt amounts or entered into collateral repurchase agreements for Company stock or doughnut-making equipment for certain franchisees when we did not have an ownership interest in them, though we have suspended this practice unless there are some unusual circumstances which require our financial guarantees. In accordance with generally accepted accounting principles existing at the time we made these commitments, these guarantees are not recorded as liabilities on our consolidated balance sheet. As of February 2, 2003, we had lease guarantee commitments totaling \$357,000 and loan guarantees totaling \$7.3 million. These amounts do not include guarantees of debt of our consolidated joint ventures, as the entire amount of the bank debt of these joint ventures is shown as a liability on our consolidated balance sheet, nor does it include lease guarantees as the gross amount of lease commitments for these joint ventures is shown in Note 8 — Lease Commitments to our consolidated financial statements. Of the total guaranteed amount of \$7.7 million, \$6.5 million are for franchisees in which we have an ownership interest and \$1.2 million are for franchisees in which we have no ownership interest. The amount of debt and lease guarantees related to franchisees in which we have an ownership interest will continue to grow as these joint ventures open more stores while the amount of debt and lease guarantees related to franchisees in which we do not have an interest is expected to decrease. To date the Company has not experienced any losses in connection with these guarantees, and we consider it unlikely that we will have to satisfy any of these guarantees.

Off Bolomeo Shoo! Arrongements. Upon termination of the synthetic lease transaction on March 21, 2002 as discussed above, the Company does not have any off balance sheet debt nor does it have any transactions, arrangements or relationships with any "special purpose" entities.

Summaries of our contractual obligations and other commercial commitments as of February 2, 2003 are as follows:

## Contractual Cash Obligations at February 2, 2003

IN THOUSANDS

	Total		Payments Due In		Paymonts Due After
	Amount	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007
Long-term debt	\$ 60,489	\$ 3,301	\$10,985	\$ 3,727	\$42,476
Operating leases	69,711	10,969	9,187	6,707	42,848
Total Contractual Cash Obligations	\$130,200	\$14,270	\$20,172	\$10,434	\$85,324

## Other Commercial Commitments at February 2, 2003

IN THOUSANDS

	Total		Amounts Expiring In		Amounts Expiring After
	Amount	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007
Letters of credit(1)	\$ 6,626	\$ 6,626	\$	\$ —	\$ <u> </u>
Guarantees	7,652	2,903	498	517	3,734
Total Other Commercial Commitmen	ts \$ 14,278	\$ 9,529	\$ 498	\$ 517	\$ 3,734

(1) The letters of credit are automatically renewed on an annual basis.

Capital Requirements. In the next five years, we plan to use cash primarily for the following activities:

- · Adding mix production and distribution capacity to support expansion
- · Remodeling and relocation of selected older Company stores
- · Expanding our equipment manufacturing and operations training facilities

- Investing in all or part of franchisees' operations, both domestically and internationally
- · Working capital and other corporate purposes.

Our capital requirements for the items outlined above may be significant. These capital requirements will depend on many factors including our overall performance, the pace of store expansion and Company store remodels, the requirements for joint venture arrangements and infrastructure needs for both personnel and facilities. In fiscal 2001, fiscal 2002 and fiscal 2003 we primarily relied on cash flow generated from the initial public offering completed in April 2000 and our follow-on public offering completed in early February 2001, cash flow generated from operations and our borrowing capacity under our lines of credit. In addition, in fiscal 2003 we used term debt to finance our new mix manufacturing and distribution facility in Effingham, Illinois and our consolidated joint ventures use a combination of revolving credit facilities and term debt to finance their operations and store development. Given our continued interest in pursuing acquisitions of partial or entire interests in franchisees or other entities, we are evaluating the need for additional capital, after considering cash flow from operations, to fund these activities. If additional capital is needed, we may raise such capital through public or private equity or debt financing or other financing arrangements. We are currently exploring a new credit facility arrangement, most likely with a bank syndication group that would give us increased borrowing capacity to use for new store construction, acquisitions, or other capital needs. We have not determined, however, the size and structure of any new syndicated credit facility. We believe, however, that given our outlook for the next 24 months we will have sufficient capital to execute our business plan. Future capital funding transactions may result in dilution to shareholders. However, there can be no assurance that additional capital will be available or be available on satisfactory terms. Our failure to raise additional capital could have one or more of the following effects on our operations and growth plans over the next five years:

- Slowing our plans to remodel and relocate older Company-owned stores
- · Reducing the number and amount of joint venture investments in area developers or acquisitions of franchise markets
- O Slowing the building of our infrastructure in both personnel and facilities.

#### INFLATION

We do not believe that inflation has had a material impact on our results of operations in recent years. However, we cannot predict what effect inflation may have on our results of operations in the future.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

We are exposed to market risk from changes in interest rates on our outstanding debt. Our \$40 million revolving line of credit bears interest at either our lender's prime rate minus 110 basis points or a rate equal to LIBOR plus 100 points. We elect the rate on a monthly basis. Our consolidated joint ventures are also parties to various debt agreements with variable interest rates. During fiscal 2002, Golden Gate entered into a credit facility with a bank, a \$6.75 million revolving line of credit and a term loan. In fiscal 2003, Golden Gate converted a portion of the amount outstanding under its revolving line of credit to a term loan. These credit facilities, the revolving line of credit and term loans, bear interest at LIBOR plus 1.25%. We guarantee 67% of the amounts outstanding under these facilities. In fiscal 2003, Freedom Rings entered into a \$5 million revolving line of credit to provide additional funding for store construction and general working capital purposes. Amounts outstanding under the revolving line of credit bear interest at LIBOR plus 1.25%. We guarantee 70% of the amounts outstanding under this facility. Glazed Investments has outstanding several promissory notes issued to finance store development. These notes bear interest at varying rates, based upon LIBOR or commercial paper rates plus a premium. We guarantee approximately 75% of amounts outstanding under these agreements. Amounts outstanding under our Credit Agreement bear interest at adjusted LIBOR plus an applicable margin, which ranges from .75% to 1.75%. We entered into an interest rate swap to convert the variable rate payments due under the Credit Agreement on a notional amount of \$33 million to a fixed rate of 5.09% through May 1, 2007. The notional amount declines by \$137,500 per month, to correspond with the reduction in principal of the Term Loan. The interest cost of our debt is affected by changes in either prime or LIBOR. Such changes could adversely impact our operating results.

We have no derivative financial interests or derivative commodity instruments in our cash or cash equivalents.

Because the majority of the Company's revenue, expense and capital purchasing activities are currently transacted in United States dollars, the exposure to foreign currency exchange risk is minimal. However, as our international operations grow, our foreign currency exchange risks will increase.

We purchase certain commodities such as flour, sugar and soybean oil. These commodities are usually purchased under long-term purchase agreements, generally one to three years, at a fixed price. We are subject to market risk in that the current market price of any commodity item may be below our contractual price. We do not use financial instruments to hedge commodity prices.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In August 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 143, "Accounting for Asset Retirement Obligations," effective for years beginning after June 15, 2002, or the Company's fiscal year 2004. SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. It applies to legal obligations associated with

the retirement of long-lived assets that result from the acquisition, construction, development and (or) the normal operation of a long-lived asset, except for certain obligations of lessees. The adoption of this Statement will not have a significant impact on the Company's consolidated financial statements.

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," effective for years beginning after December 15, 2001, or the Company's fiscal year 2003. SFAS No. 144 superseded SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions." SFAS No. 144 retains the requirements of SFAS No. 121 to recognize an impairment loss only if the carrying amount of a long-lived asset is not recoverable from its undiscounted cash flows and to measure an impairment loss as the difference between the carrying amount and the fair value of the asset. The adoption of SFAS No. 144 in fiscal 2003 did not have a significant impact on the Company's consolidated financial statements.

In April 2002, the FASB issued SFAS No. 145, "Rescission of SFAS Nos. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections." Among other provisions, SFAS No. 145 rescinds both SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt," and the amendment of SFAS No. 4, SFAS No. 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements." SFAS No. 145 also amends SFAS No. 13, "Accounting for Leases," to eliminate an inconsistency between the accounting for sale-leaseback transactions and the accounting for certain lease modifications that have economic effects similar to sale-leaseback transactions. SFAS No. 145 also amends other existing authoritative pronouncements to make various technical corrections, clarify meanings, or describe their applicability under changed conditions. The provisions of SFAS No. 145 are applicable for fiscal years beginning after, transactions entered into after and financial statements issued on or subsequent to May 15, 2002. The Company does not believe that SFAS No. 145 will have a significant impact on its consolidated financial statements.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force Issue No. 94-3 ("EITF 94-3"), "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under EITF 94-3, a liability for an exit cost, as defined in EITF 94-3, was recognized at the date of commitment to an exit or disposal plan. SFAS No. 146 also establishes that fair value is the objective for initial measurement of the liability. The provisions of SFAS No. 146 are effective for exit or disposal activities initiated after December 31, 2002. Although the Company does not have any exit or disposal activities planned currently, SFAS No. 146 will impact the timing of recognition of liabilities for costs associated with any such activities.

In November 2002, the FASB issued Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 clarifies the requirements for a guarantor's accounting for and disclosures of certain guarantees issued and outstanding. It also specifies that a guarantor is required to recognize, at the inception of the guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee, although it does not prescribe a specific approach for subsequently measuring the guarantor's recognized liability over the term of the guarantee. FIN 45 also specifies certain disclosures required to be made in interim and annual financial statements related to guarantees. The recognition and measurement provisions of FIN 45 are effective for guarantees issued or modified after December 31, 2002. The accounting for guarantees issued prior to this date is not affected. Disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002. The Company has adopted the disclosure requirements of FIN 45 (see Note 16 — Commitments and Contingencies and Note 17 — Joint Ventures in the notes to our consolidated financial statements) and began applying the recognition and measurement provisions for all material guarantees entered into or modified after December 31, 2002. The impact of FIN 45 on future consolidated financial statements will depend upon whether the Company enters into or modifies any material guarantees. Currently, the majority of our guarantees are for debt or leases of our joint ventures. Typically, guarantees are provided based on our ownership in the joint ventures. For such guarantees we enter into, we expect to record the fair value as an increase in our investment in the joint ventures.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation — Transition and Disclosure," which amends SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition for an entity that voluntarily changes to the fair value based method of accounting for stock-based employee compensation. The Statement also amends the disclosure provisions of SFAS No. 123 to require prominent disclosure in both annual and interim statements of the effects on reported results of an entity's accounting policy decisions with respect to stock-based employee compensation. The disclosure provisions of SFAS No. 148 are effective for financial statements for fiscal years ending after December 15, 2002. The Company has included the required disclosures in Note 2 — Nature of Business and Significant Accounting Policies in the accompanying consolidated financial statements and will include the disclosures required in interim statements in its financial statements for the first quarter of fiscal 2004. Currently, the Company does not intend to change its accounting for stock-based compensation.

In January 2003, the FASB issued Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities," which addresses the consolidation of business enterprises (variable interest entities), to which the usual condition of consolidation, a controlling financial interest, does not apply. FIN 46 requires an entity to assess its equity investments to determine if they are variable interest entities. As defined in FIN 46, variable interests are contractual, ownership or other interests in an entity that

change with changes in the entity's net asset value. Variable interests in an entity may arise from financial instruments, service contracts, guarantees, leases or other arrangements with the variable interest entity. An entity that will absorb a majority of the variable interest entity's expected losses or expected residual returns, as defined in FIN 46, is considered the primary beneficiary of the variable interest entity. The primary beneficiary must include the variable interest entity's assets, liabilities and results of operations in its consolidated financial statements. FIN 46 is immediately effective for all variable interest entities created after January 31, 2003. For variable interest entities created prior to this date, the provisions of FIN 46 must be applied no later than the beginning of the Company's third quarter of fiscal 2004.

The Company currently has equity interests in joint ventures with other entities to develop and operate Krispy Kreme stores. For those joint ventures where the Company does not have the ability to control the joint venture's management committee, the Company accounts for its investment under the equity method of accounting. For certain of these joint ventures, the Company holds variable interests, such as providing guarantees of the joint venture's debt or leases. As a result, these joint ventures may be considered variable interest entities and it is possible that the Company may be required to consolidate them when FIN 46 becomes effective at the beginning of the third quarter of the Company's fiscal 2004. While the Company's net operating results will be the same regardless of whether these joint ventures are consolidated or accounted for under the equity method, individual line items in the consolidated financial statements will be impacted if any of the joint ventures must be consolidated as a result of inclusion of the assets, liabilities and operating results of the variable interest entities in the individual line items in the consolidated financial statements. The Company is currently evaluating the classification of its unconsolidated joint ventures and, as a result, has not completed its assessment of whether or not the adoption of FIN 46 will have a material impact on its consolidated financial statements.

		In Thousands
	Feb. 3, 2002	Fob. 2, 2003
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 21,904	\$ 32,203
Short-term investments	15,292	22,976
Accounts receivable, less allowance for doubtful accounts		
of \$1,182 (2002) and \$1,453 (2003)	26,894	34,373
Accounts receivable, affiliates	9,017	11,062
Other receivables	2,771	884
Inventories	16,159	24,365
Prepaid expenses	2,591	3,478
Income taxes refundable	2,534	1,963
Deferred income taxes	4,607	9,824
Total current assets	101,769	141,128
Property and equipment, net	112,577	202,558
Long-term investments	12,700	4,344
Investments in unconsolidated joint ventures	3,400	6,871
Intangible assets	16,621	48,703
Other assets	8,309	6,883
Total assets	\$255,376	\$410,487
	·	<del></del>
Liabilities and sharemolders' equity  Current Ligbilities:		
Accounts payable	\$ 12,095	\$ 14,055
Book overdraft	·	•
	9,107	11,375
Accrued expenses	26,729	20,981
Arbitration award	2 071	9,075
Revolving line of credit	3,871	2 201
Current maturities of long-term debt	731	3,301
Short-term debt — related party	<del></del> _	900
Total current liabilities	52,533	59,687
Deferred income taxes	3,930	9,849
Long-term debt, net of current portion	3,912	49,900
Revolving lines of credit		7,288
Other long-term obligations	4,843	5,218
Total long-term liabilities	12,685	72,255
Commitments and contingencies		
Minority interest	2,491	5,193
Shareholders' Equity:		
Preferred stock, no par value, 10,000 shares authorized;		
none issued and outstanding	<del>_</del>	
Common stock, no par value, shares authorized —		
100,000 (2002) and 300,000 (2003); issued and outstanding		
54,271 (2002) and 56,295 (2003)	121,052	173,112
Unearned compensation	(186)	(119)
Notes receivable, employees	(2,580)	(558)
Nonqualified employee benefit plan assets	(138)	(339)
Nonqualified employee benefit plan liability	138	339
Accumulated other comprehensive income (loss)	456	(1,486)
Retained earnings	68,925	102,403
Total shareholders' equity	187,667	273,352
Total liabilities and shareholders' equity	\$255,376	\$410,487
Total Habilities and Shateholders equity	\$2)),5/0	φ410,48/

# Krispy Kreme doughnuts, inc. Consolidated statements of operations

In Thousands, Except Per Share Amounts

YEAR ENDED	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Total revenues	\$300,715	\$394,354	\$491,549
Operating expenses	250,690	316,946	381,489
General and administrative expenses	20,061	27,562	28,897
Depreciation and amortization expenses	6,457	7,959	12,271
Arbitration award (Note 18)			9,075
Income from operations	23,507	41,887	59,817
Interest income	2,325	2,980	1,966
Interest expense	(607)	(337)	(1,781)
Equity loss in joint ventures	(706)	(602)	(2,008)
Minority interest	(716)	(1,147)	(2,287)
Loss on sale of property and equipment	(20)	(235)	(934)
Income before income taxes	23,783	42,546	54,773
Provision for income taxes	9,058	16,168	21,295
Net income	\$ 14,725	\$ 26,378	\$ 33,478
Basic earnings per share	\$ 0.30	\$ 0.49	\$ 0.61
Diluted earnings per share	\$ 0.27	\$ 0.45	\$ 0.56

	KRISPY KREME DOUGHNUT CORPORATION		KRISPY KREME DOUGHNUTS, INC.				
	Common	Common	Additional	Proformed	Preferred	Common	Common
		Stock	Peid-In Capital	Shares	Stock	Shares	Stock
Bollamce of January 30, 2000  Comprehensive income:  Net income for the year ended January 28, 2001  Unrealized holding gain, net	467	\$ 4,670	\$ 10,805	_	\$ <u> </u>	_	\$ —
Total comprehensive income Proceeds from public offering Conversion of Krispy Kreme Doughnut						13,800	65,637
Corporation shares to Krispy Kreme Doughnuts, Inc. shares Cash dividend to shareholders	(467)	(4,670)	(10,805)			37,360	15,475
Issuance of shares to employee stock ownership plan						580	3,039
Contribution to the nonqualified employee benefit plan							3,-3,
Liability under the nonqualified employee benefit plan							
Issuance of restricted common shares  Exercise of stock options, including tax benefit of						12	210
\$595 Amortization of restricted common shares Collection of notes receivable						80	699
Balance of January 28, 2001		\$ <u></u>	\$ —		\$ —	51,832	\$ 85,060
Comprehensive income:  Net income for the year ended February 3, 2002  Unrealized holding loss, net  Foreign currency translation adjustment, net							
Total comprehensive income							
Proceeds from public offering Exercise of stock options,						1,086	17,202
including tax benefit of \$9,772						1,183	13,678
Issuance of shares in conjunction with acquisition of franchise market  Adjustment of nonqualified employee benefit plan						115	4,183
investments						1	50
Issuance of restricted common shares  Amortization of restricted common shares  Issuance of stock for notes receivable						1 54	50 879
Collection of notes receivable							
Balance at February 3, 2002 Comprehensive income:	_	\$ —	\$ <u> </u>	_	\$ —	54,271	\$121,052
Net income for the year ended February 2, 2003 Unrealized holding loss, net of tax benefit of \$241							
Foreign currency translation adjustment, net of tax expense of \$7 Unrealized loss from cash flow hedge,							
net of tax benefit of \$982							
Total comprehensive income Exercise of stock options,							
including tax benefit of \$13,795  Issuance of shares in conjunction with acquisition						1,187	20,935
of franchise markets  Adjustment of nonqualified employee benefit plan investments						837	30,975
Amortization of restricted common shares Issuance of stock options in exchange for services Collection of notes receivable							150
Balance at February 2, 2003		\$ <b>—</b>	* —		\$	56 295	\$173,112
		<u> </u>	<u> </u>		<del>-</del>	10,271	Ψ11J,11Z

·	Notes	Nonqualified	Nonqualified	Accumulated Other		In Thousands
Uneamed Compensation	Receivable, Employees	Employee Benefit Plan Assets	Employee Benefit Plan Liability	Comprehensive Income (Loss)	Retained Earnings	Total
\$ —	\$(2,547)	\$	\$ —	\$ —	\$ 34,827	\$ 47,755
				609	14,725	14,725 609
				007		15,334 65,637
		(126)			(7,005)	(7,005) 3,039 (126)
			126			126
(210)						_
22	198					699 22 198
\$(188)	\$(2,349)	\$(126)	\$126	\$ 609	\$ 42,547	\$125,679
				(111) (42)	26,378	26,378 (111) (42) 26,225 17,202
						13,678
						4,183
(50)		(12)	12			
52	(879) _ 648					52 — 648
\$(186)	\$(2,580)	\$(138)	\$138	\$ 456	\$ 68,925	\$187,667
				(385) 11 (1,568)	33,478	33,478 (385) 11 (1,568) 31,536
						20,935
		(201)	201			30,975
67		(201)	201			<del>-</del> 67
	2,022					150 2,022
\$(119)	\$ (558)	\$(339)	\$339	\$ (1,486)	\$102,403	\$273,352

			In Thousands
YEAR ENDED	Jan. 28, 2001	Fob. 3, 2002	Feb. 2, 2003
Cash Flow From Operating Activities:			
Net income	\$ 14,725	\$ 26,378	\$ 33,478
Items not requiring cash:			
Depreciation and amortization	6,457	7,959	12,271
Deferred income taxes	1,668	2,553	1,632
Loss on disposal of property and equipment, net	20	235	934
Compensation expense related to restricted stock awards	22	52	67
Tax benefit from exercise of nonqualified stock options	595	9,772	13,795
Provision for store closings and impairment	318 716	1.147	2 207
Minority interest	706	602	2,287
Equity loss in joint ventures Change in assets and liabilities:	700	002	2,008
Receivables	(3,434)	(13,317)	(7,390)
Inventories	(2,052)	(3,977)	(7,866)
Prepaid expenses	1,239	(682)	(331)
Income taxes, net	902	(2,575)	571
Accounts payable	2,279	3,884	(33)
Accrued expenses	7,966	4,096	(9,296)
Arbitration award	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		9,075
Other long-term obligations	(15)	83	(166)
Net cash provided by operating activities	32,112	36,210	51,036
Cash Flow From Investing Activities:			
Purchase of property and equipment	(25,655)	(37,310)	(83,196)
Proceeds from disposal of property and equipment	1,419	3,196	701
Proceeds from disposal of assets held for sale	_	_	1,435
Acquisition of franchise markets, net of cash acquired	-	(20,571)	(4,965)
Investments in unconsolidated joint ventures	(4,465)	(1,218)	(7,869)
Purchases of investments	(41,375)	(10,128)	(32,739)
Proceeds from investments	6,004	18,005	33,097
Increase in other assets	(3,216)	(4,237)	(1,038)
Net cash used for investing activities	(67,288)	(52,263)	(94,574)
Cash Flow From Financing Activities:			
Borrowings of long-term debt		4,643	44,234
Repayment of long-term debt	(3,600)		(2,170)
Net (repayments) borrowings from revolving line of credit	(15,775)	345	(121)
Repayment of short-term debt — related party	_		(500)
Debt issue costs	<del>-</del>		(194)
Proceeds from exercise of stock options	104	3,906	7,140
Proceeds from stock offering	65,637	17,202	- <del>-</del>
Book overdraft	(941)	3,960	2,268
Collection of notes receivable	198	648	3,612
Minority interest	401	227	(432)
Cash dividends paid	(7,005)		
Net cash provided by financing activities	39,019	30,931	53,837
Net increase in cash and cash equivalents	3,843	14,878	10,299
Cash and cash equivalents at beginning of year	3,183	7,026	21,904
Cash and cash equivalents at end of year	\$ 7,026	\$ 21,904	\$ 32,203
Supplemental schedule of non-cash investing and financing activities:			
Issuance of stock in conjunction with acquisition of franchise markets	\$	\$ 4,183	\$ 8,727
Issuance of stock in conjunction with acquisition of additional			
interest in area developer franchisee			22,248
Unrealized gain (loss) on investments	609	(111)	(385)
Issuance of stock options in exchange for services		_	150
Issuance of stock to Krispy Kreme Profit-Sharing	2 000		
Stock Ownership Plan	3,039	_	_
Issuance of restricted common shares	210	50 870	_
Issuance of stock in exchange for employee notes receivable		879	-

## Krispy Kreme Doughnuts, Inc. Motes to consolidated Financial Statements

## 1. ORGANIZATION AND PURPOSE

Krispy Kreme Doughnuts, Inc. was incorporated in North Carolina on December 2, 1999 as a wholly-owned subsidiary of Krispy Kreme Doughnut Corporation ("KKDC"). Pursuant to a plan of merger approved by shareholders on November 10, 1999, the shareholders of KKDC became shareholders of Krispy Kreme Doughnuts, Inc. on April 4, 2000. Each shareholder received 80 shares of Krispy Kreme Doughnuts, Inc. common stock and \$15 in cash for each share of KKDC common stock they held. As a result of the merger, KKDC became a wholly-owned subsidiary of Krispy Kreme Doughnuts, Inc. Krispy Kreme Doughnuts, Inc. closed a public offering of its common stock on April 10, 2000.

All consolidated financial statements prior to the merger are those of KKDC and all consolidated financial statements after the merger are those of Krispy Kreme Doughnuts, Inc.

## 2. NATURE OF BUSINESS AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Business. Krispy Kreme Doughnuts, Inc. and its subsidiaries (the "Company") are engaged principally in the sale of doughnuts and related items through Company-owned stores. The Company also derives revenue from franchise and development fees and the collection of royalties from franchisees. Additionally, the Company sells doughnut-making equipment, mix, coffee and other ingredients and supplies used in operating a doughnut store to Company-owned and franchised stores.

The significant accounting policies followed by the Company in preparing the accompanying consolidated financial statements are as follows:

Basis of Consolidation. The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany accounts and transactions are eliminated in consolidation. Generally, investments greater than 50 percent in affiliates for which the Company maintains control are also consolidated and the portion not owned by the Company is shown as a minority interest. As of February 2, 2003, the Company consolidated the accounts of three joint ventures which the Company controlled: Freedom Rings, LLC ("Freedom Rings"), the joint venture with the rights to develop stores in the Philadelphia market; Glazed Investments, LLC ("Glazed Investments"), the joint venture with the rights to develop stores in Colorado, Minnesota and Wisconsin; and Golden Gate Doughnuts, LLC ("Golden Gate"), the joint venture with the rights to develop stores in Northern California. Generally, investments in 20- to 50-percent owned affiliates for which the Company has the ability to exercise significant influence over operating and financial policies are accounted for by the equity method of accounting, whereby the investment is carried at the cost of acquisition, plus the Company's equity in undistributed earnings or losses since acquisition, less any distributions received by the Company. Accordingly, the Company's share of the net earnings of these companies is included in consolidated net income. Investments in less than 20-percent owned affiliates are accounted for by the cost method of accounting.

Fiscal Year. The Company's fiscal year is based on a fifty-two/fifty-three week year. The fiscal year ends on the Sunday closest to the last day in January. The years ended January 28, 2001, February 3, 2002 and February 2, 2003 contained 52, 53 and 52 weeks, respectively.

Cash and Cash Equivalents. The Company considers cash on hand, deposits in banks, and all highly liquid debt instruments with a maturity of three months or less at date of acquisition to be cash and cash equivalents.

Inventories. Inventories are recorded at the lower of average cost (first-in, first-out) or market.

**Investments.** Investments consist of United States Treasury notes, mortgage-backed government securities, corporate debt securities, municipal securities and certificates of deposit and are included in short-term and long-term investments in the accompanying consolidated balance sheets. Certificates of deposit are carried at cost which approximates fair value. All other marketable securities are stated at market value as determined by the most recently traded price of each security at the balance sheet date.

Management determines the appropriate classification of its investments in marketable securities at the time of the purchase and reevaluates such determination at each balance sheet date. At February 2, 2003, all marketable securities are classified as available-for-sale. Available-for-sale securities are carried at fair value with the unrealized gains and losses reported as a separate component of shareholders' equity in accumulated other comprehensive income (loss). The cost of investments sold is determined on the specific identification or the first-in, first-out method.

**Property and Equipment.** Property and equipment are stated at cost less accumulated depreciation. Major renewals and betterments are charged to the property accounts while replacements, maintenance and repairs which do not improve or extend the lives of the respective assets are expensed currently. Interest is capitalized on major capital expenditures during the period of construction.

Depreciation of property and equipment is provided on the straight-line method over the estimated useful lives: Buildings — 15 to 35 years; Machinery and equipment — 3 to 15 years; Leasehold improvements — lesser of useful lives of assets or lease term.

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations," and SFAS No. 142, "Goodwill and Other Intangible Assets." These pronouncements provide guidance on accounting for the acquisition of businesses and other intangible assets, including goodwill, which arise from such activities. SFAS No. 141 affirms that only the purchase method of accounting may be applied to a business combination and provides guidance on the allocation of purchase price to the assets acquired. SFAS No. 141 applies to all business combinations initiated after June 30, 2001. Under SFAS No. 142, goodwill and intangible assets that have indefinite useful lives are no longer amortized but are reviewed at least annually for impairment. SFAS No. 142 is effective for the Company's fiscal 2003, although goodwill and intangible assets acquired after June 30, 2001 were subject immediately to the non-amortization provisions of SFAS No. 142. The Company has evaluated its intangible assets, which at February 2, 2003 consist of goodwill recorded in connection with a business acquisition (\$201,000) and the value assigned to reacquired franchise rights in connection with the acquisition of rights to certain markets from franchisees (\$48,502,000), and determined that all such assets have indefinite lives and, as a result, are not subject to amortization provisions. For the fiscal year ended February 3, 2002, the Company recorded an expense of \$100,000 to amortize intangible assets related to an acquisition completed prior to June 30, 2001. The Company completed impairment analyses of its intangible assets in fiscal 2003 and found no instances of impairment.

Use of Estimates in Preparation of Financial Statements. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Revenue Recognition. A summary of the revenue recognition policies for each segment of the Company (see Note 14) is as follows:

- Company Store Operations revenue is derived from the sale of doughnuts and related items to on-premises and offpremises customers. Revenue is recognized at the time of sale for on-premises sales. For off-premises sales, revenue is recognized at the time of delivery.
- Franchise Operations revenue is derived from: (1) development and franchise fees from the opening of new stores; and (2) royalties charged to franchisees based on sales. Development and franchise fees are charged for certain new stores and are deferred until the store is opened and the Company has performed substantially all of the initial services it is required to provide. The royalties recognized in each period are based on the sales in that period.
- KKM&D revenue is derived from the sale of doughnut-making equipment, mix, coffee and other supplies needed to
  operate a doughnut store to Company-owned and franchised stores. Revenue is recognized at the time the title and the
  risk of loss pass to the customer, generally upon delivery of the goods. Revenue from Company-owned stores and
  consolidated joint venture stores is eliminated in consolidation.

Income Taxes. The Company uses the asset and liability method to account for income taxes, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of temporary differences between tax bases and financial reporting bases for assets and liabilities.

Fair Value Of Financial Instruments. Cash, accounts receivable, accounts payable, accrued liabilities and debt are reflected in the financial statements at carrying amounts which approximate fair value.

Advertising Costs. All costs associated with advertising and promoting products are expensed in the period incurred.

Store Opening Costs. All costs, both direct and indirect, incurred to open either Company or franchise stores are expensed in the period incurred. Direct costs to open stores amounted to \$464,000, \$551,000 and \$845,000 in fiscal 2001, 2002 and 2003, respectively.

Asset Impairment. When a store is identified as underperforming or when a decision is made to close a store, the Company makes an assessment of the potential impairment of the related assets. The assessment is based upon a comparison of the carrying amount of the assets, primarily property and equipment, to the estimated undiscounted cash flows expected to be generated from those assets. To estimate cash flows, management projects the net cash flows anticipated from continuing operation of the store until its closing as well as cash flows anticipated from disposal of the related assets, if any. If the carrying amount of the assets exceeds the sum of the undiscounted cash flows, the Company records an impairment charge measured as the excess of the carrying value over the fair value of the assets. The resulting net book value of the assets less estimated net realizable value at disposition, is depreciated over the remaining term that the store will continue in operation.

Stock-Based Compensation. The Company accounts for employee stock options in accordance with Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees." Under APB Opinion No. 25, the Company recognizes no compensation expense related to employee stock options, as no options are granted below the market price on the grant date. SFAS No. 123, "Accounting for Stock-Based Compensation," requires the recognition of compensation

expense based on the fair value of options on the grant date, but allows companies to continue applying APB Opinion No. 25 if certain pro forma disclosures are made assuming hypothetical fair value method application.

Had compensation expense for the Company's stock options been based on the fair value at the grant date under the methodology prescribed by SFAS No. 123, the Company's income from continuing operations and earnings per share for the three years ended February 2, 2003 would have been impacted as follows:

IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Ja	n. 28, 2001	F	eb. 3, 2002	F	eb. 2, 2003
\$	14,725	\$	26,378	\$	33,478
			_		31
	(1,032)		(4,751)		(8,653)
\$	13,693	\$	21,627	\$	24,856
\$	0.30	\$	0.49	\$	0.61
	0.28		0.40		0.45
	0.27		0.45		0.56
	0.26		0.37		0.42
	\$	(1,032) \$ 13,693 \$ 0.30 0.28 0.27	\$ 14,725 \$	\$ 14,725 \$ 26,378	\$ 14,725 \$ 26,378 \$

The fair value of options granted, which is amortized to expense over the option vesting period in determining the proforma impact, is estimated at the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions:

	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Expected life of option	7 years	7 years	7 years
Risk-free interest rate	6.1%	5.0%	4.4%
Expected volatility of stock	49.7%	52.6%	45.9%
Expected dividend yield	<del></del>	<u></u>	_

# The weighted average fair value of options granted during fiscal 2001, 2002 and 2003 is as follows:

	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Fair value of each option granted	\$ 11.54	\$ 14.92	\$ 18.91
Total number of options granted	1,863,600	2,169,600	1,186,200
Total fair value of all options granted .	\$21,505,900	\$32,370,400	\$22,431,000

**Concentration of Credit Risk.** Financial instruments that potentially subject the Company to credit risk consist principally of accounts receivable. Accounts receivable are primarily from grocery and convenience stores. The Company performs ongoing credit evaluations of its customers' financial condition. The Company had no single customer that accounted for more than 10% of total revenues in fiscal 2001, fiscal 2002 or fiscal 2003. The Company's two largest customers accounted for 15.6%, 12.5% and 11.4% of total revenues for fiscal 2001, fiscal 2002 and fiscal 2003, respectively. Accounts receivable for these two customers accounted for approximately 14.5% and 13.4% of net accounts receivable at February 3, 2002 and February 2, 2003, respectively.

Comprehensive Income. SFAS No. 130, "Reporting Comptehensive Income," requires that certain items such as foreign currency translation adjustments, unrealized gains and losses on certain investments in debt and equity securities and minimum pension liability adjustments be presented as separate components of shareholders' equity. SFAS No. 130 defines these as items of other comprehensive income which must be reported in a financial statement displayed with the same prominence as other financial statements. Accumulated other comprehensive income (loss), as reflected in the consolidated statements of shareholders' equity, was comprised of net unrealized holding gains on marketable securities of \$498,000 at February 3, 2002 and \$113,000 at February 2, 2003 and foreign currency translation adjustment, net, of \$42,000 at February 3, 2002 and \$31,000 at February 2, 2003. At February 2, 2003, accumulated other comprehensive income (loss) also included the unrealized loss from a cash flow hedge, net of related tax benefits, of \$1,568,000. Total comprehensive income for fiscal 2001, 2002 and 2003 was \$15,334,000, \$26,225,000 and \$31,536,000, respectively.

**Foreign Currency Translation.** For all non-U.S. joint ventures, the functional currency is the local currency. Assets and liabilities of those operations are translated into U.S. dollars using exchange rates at the balance sheet date. Revenue and expenses are translated using the average exchange rates for the reporting period. Translation adjustments are deferred in accumulated other comprehensive income (loss), a separate component of shareholders' equity.

Recom? Accounting Pronouncements. In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations," effective for years beginning after June 15, 2002, or the Company's fiscal year 2004. SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. It applies to legal obligations associated with the retirement of long-lived assets that result from the acquisition, construction, development and (or) the normal operation of a long-lived asset, except for certain obligations of lessees. The adoption of this Statement will not have a significant impact on the Company's consolidated financial statements.

In October 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," effective for years beginning after December 15, 2001, or the Company's fiscal year 2003. SFAS No. 144 superseded SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of' and the accounting and reporting provisions of APB Opinion No. 30, "Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions." SFAS No. 144 retains the requirements of SFAS No. 121 to recognize an impairment loss only if the carrying amount of a long-lived asset is not recoverable from its undiscounted cash flows and to measure an impairment loss as the difference between the carrying amount and the fair value of the asset. The adoption of SFAS No. 144 in fiscal 2003 did not have a significant impact on the Company's consolidated financial statements.

In April 2002, the FASB issued SFAS No. 145, "Rescission of SFAS Nos. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections." Among other provisions, SFAS No. 145 rescinds both SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt," and the amendment of SFAS No. 4, SFAS No. 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements." SFAS No. 145 also amends SFAS No. 13, "Accounting for Leases," to eliminate an inconsistency between the accounting for sale-leaseback transactions and the accounting for certain lease modifications that have economic effects similar to sale-leaseback transactions. SFAS No. 145 also amends other existing authoritative pronouncements to make various technical corrections, clarify meanings, or describe their applicability under changed conditions. The provisions of SFAS No. 145 are applicable for fiscal years beginning after, transactions entered into after and financial statements issued on or subsequent to May 15, 2002. The Company does not believe that SFAS No. 145 will have a significant impact on its consolidated financial statements.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force Issue No. 94-3 ("EITF 94-3"), "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. Under EITF 94-3, a liability for an exit cost, as defined in EITF 94-3, was recognized at the date of commitment to an exit or disposal plan. SFAS No. 146 also establishes that fair value is the objective for initial measurement of the liability. The provisions of SFAS No. 146 are effective for exit or disposal activities initiated after December 31, 2002. Although the Company does not have any exit or disposal activities planned currently, SFAS No. 146 will impact the timing of recognition of liabilities for costs associated with any such activities.

In November 2002, the FASB issued Interpretation No. 45 ("FIN 45"), "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 clarifies the requirements for a guarantor's accounting for and disclosures of certain guarantees issued and outstanding. It also specifies that a guarantor is required to recognize, at the inception of the guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee, although it does not prescribe a specific approach for subsequently measuring the guarantor's recognized liability over the term of the guarantee. FIN 45 also specifies certain disclosures required to be made in interim and annual financial statements related to guarantees. The recognition and measurement provisions of FIN 45 are effective for guarantees issued or modified after December 31, 2002. The accounting for guarantees issued prior to this date is not affected. Disclosure requirements are effective for financial statements of interim or annual periods ending after December 15, 2002. The Company has adopted the disclosure requirements of FIN 45 (see Note 16 — Commitments and Contingencies and Note 17 — Joint Ventures) and began applying the recognition and measurement provisions for all material guarantees entered into or modified after December 31, 2002. The impact of FIN 45 on future consolidated financial statements will depend upon whether the Company enters into or modifies any material guarantees. Currently, the majority of the Company's guarantees are for debt or leases of joint ventures. Typically, guarantees are provided based on the Company's ownership in the joint ventures. For such guarantees entered into, the Company expects to record the fair value as an increase in investments in unconsolidated joint ventures.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation — Transition and Disclosure," which amends SFAS No. 123, "Accounting for Stock-Based Compensation," to provide alternative methods of transition for an entity that voluntarily changes to the fair value based method of accounting for stock-based employee compensation. The Statement also amends the disclosure provisions of SFAS No. 123 to require prominent disclosure in both annual and interim statements of the effects on reported results of an entity's accounting policy decisions with respect to stock-based employee compensation. The disclosure provisions of SFAS No. 148 are effective for financial statements for fiscal years ending after December 15, 2002. The Company has included the required disclosures elsewhere in this note and will include the disclosures required in interim statements in its financial statements for the first quarter of fiscal 2004. Currently, the Company does not intend to change its accounting for stock-based compensation.

In January 2003, the FASB issued Interpretation No. 46 ("FIN 46"), "Consolidation of Variable Interest Entities," which addresses the consolidation of business enterprises (variable interest entities), to which the usual condition of consolidation, a controlling financial interest, does not apply. FIN 46 requires an entity to assess its equity investments to determine if they are variable interest entities. As defined in FIN 46, variable interests are contractual, ownership or other interests in an entity that change with changes in the entity's net asset value. Variable interests in an entity may arise from financial instruments, service contracts, guarantees, leases or other arrangements with the variable interest entity. An entity that will absorb a majority of the variable interest entity's expected losses or expected residual returns, as defined in FIN 46, is considered the primary beneficiary of the variable interest entity. The primary beneficiary must include the variable interest entity's assets, liabilities and results of operations in its consolidated financial statements. FIN 46 is immediately effective for all variable interest entities created after January 31, 2003. For variable interest entities created prior to this date, the provisions of FIN 46 must be applied no later than the beginning of the Company's third quarter of fiscal 2004.

The Company currently has equity interests in joint ventures with other entities to develop and operate Krispy Kreme stores. For those joint ventures where the Company does not have the ability to control the joint venture's management committee, the Company accounts for its investment under the equity method of accounting. For certain of these joint ventures, the Company holds variable interests, such as providing guarantees of the joint venture's debt or leases. As a result, these joint ventures may be considered variable interest entities and it is possible that the Company may be required to consolidate them when FIN 46 becomes effective at the beginning of the third quarter of the Company's fiscal 2004. While the Company's net operating results will be the same regardless of whether these joint ventures are consolidated or accounted for under the equity method, individual line items in the consolidated financial statements will be impacted if any of the joint ventures must be consolidated as a result of inclusion of the assets, liabilities and operating results of the variable interest entities in the individual line items in the consolidated financial statements. The Company is currently evaluating the classification of its unconsolidated joint ventures and, as a result, has not completed its assessment of whether or not the adoption of FIN 46 will have a material impact on its consolidated financial statements.

Reclassifications. Certain reclassifications of amounts in the 2001 and 2002 consolidated financial statements and related notes have been made to conform with the 2003 presentation.

# 3. INVESTMENTS The following table provides certain information about investments at February 3, 2002 and February 2, 2003.

				In Thousands
	Amortizad Cost	Gross Unrealized Holding Gains	Gross Unrealized Holding Losses	Fair Valuo
February 3, 2002				
U.S. government notes	\$ 9,049	\$ <del>_</del>	\$ (17)	\$ 9,032
Federal government agencies	10,959	442	(166)	11,235
Corporate debt securities	6,475	317	(88)	6,704
Other bonds	1,043		(22)	1,021
Total	\$27,526	\$759	\$(293)	\$27,992
February 2, 2003				
U.S. government notes	\$16,657	\$152	\$ (97)	\$16,712
Federal government agencies	7,485	289	(197)	7,577
Corporate debt securities	1,000	76	(45)	1,031
Certificate of deposit	2,000			2,000
Total	\$27,142	\$517	\$(339)	\$27,320

## Maturities of investments were as follows at February 2, 2003:

		In Thousands
	Amortized Cost	Fair Value
Due within one year	\$22,844	\$22,976
Due after one year through five years	4,298	4,344
Total	\$27,142	\$27,320

## 4. INVENTORIES

# The components of inventories are as follows:

					IN THOUSANDS
	Distribution Center	Equipment Department	Mix Department	Company Stores	Total
February 3, 2002					
Raw materials	\$ —	\$3,060	\$ 788	\$1,826	\$ 5,674
Work in progress	_	28			28
Finished goods	1,318	2,867	95		4,280
Purchased merchandise	5,503		_	613	6,116
Manufacturing supplies			61		61
Totals	\$ 6,821	\$5,955	\$ 944	\$2,439	\$16,159
February 2, 2003					
Raw materials	\$ <u> </u>	\$3,828	\$1,069	\$1,922	\$ 6,819
Work in progress		234	<del></del>	_	234
Finished goods	2,222	3,616	172		6,010
Purchased merchandise	10,191		-	966	11,157
Manufacturing supplies			145		145
Totals	\$12,413	\$7,678	\$1,386	\$2,888	\$24,365

## 5. Property and equipment

## Property and equipment consists of the following:

		In Thousands
	Feb. 3, 2002	Feb. 2, 2003
Land	\$ 14,823	\$ 24,741
Buildings	39,566	88,641
Machinery and equipment	86,683	118,332
Leasehold improvements	13,463	19,522
Construction in progress	1,949	1,534
	156,484	252,770
Less: accumulated depreciation	43,907	50,212
Property and equipment, net	\$112,577	\$202,558

Depreciation expense was \$6,141,000, \$7,398,000 and \$11,570,000 for fiscal 2001, fiscal 2002 and fiscal 2003, respectively.

## 6. ACCRUED EXPENSES

## Accrued expenses consist of the following:

		In Thousands	
	Feb. 3, 2002	Feb. 2, 2003	
Insurance	\$ 4,891	\$ 6,150	
Salaries, wages and incentive compensation	11,686	6,034	
Deferred revenue	. 2,082	1,485	
Taxes, other than income	1,632	1,865	
Other	6,438	5,447	
Total	\$ 26,729	\$ 20,981	

		In Thousands
	Feb. 3, 2002	Feb. 2, 2003
Krispy Kreme Doughnut Corporation:		
\$40 million revolving line of credit	\$ <del>-</del>	\$ —
Golden Gate:		
\$6.75 million revolving line of credit	3,871	4,750
Freedom Rings:		
\$5 million revolving line of credit		2,538
Revolving lines of credit	\$ 3,871	\$ 7,288
Glazed Investments:		
Short-term debt — related party	\$	\$ 900
Krispy Kreme Doughnut Corporation:		
\$33 million term loan	\$ <del>_</del>	\$ 31,763
Golden Gate:		
\$4.5 million term loan	4,418	3,926
\$3 million term loan		2,976
Glazed Investments:		
Real Estate and Equipment loans		14,400
Subordinated notes	<u></u>	136
Freedom Rings:		
Other debt	225	
•	4,643	53,201
Current maturities of long-term debt	(731)	(3,301)
Long-term debt, net of current portion	\$ 3,912	\$ 49,900

IN THOUSANDS

## \$40 Million Revolving Line of Credit

On December 29, 1999, the Company entered into an unsecured loan agreement ("Agreement") with a bank to increase borrowing availability and extend the maturity of its revolving line of credit. The Agreement provides a \$40 million revolving line of credit and expires on June 30, 2004.

Under the terms of the Agreement, interest on the revolving line of credit is charged, at the Company's option, at either the lender's prime rate less 110 basis points or at the one-month LIBOR plus 100 basis points. There was no interest, fee or other charge for the unadvanced portion of the line of credit until July 1, 2002 at which time the Company began paying a fee of 0.10% on the unadvanced portion. No amounts were outstanding on the revolving line of credit at February 3, 2002 or February 2, 2003. The amount available under the revolving line of credit is reduced by letters of credit, amounts outstanding under certain loans made by the bank to franchisees which are guaranteed by the Company and certain amounts available or outstanding in connection with credit cards issued by the lender on behalf of the Company and was \$31,695,000 at February 2, 2003. Outstanding letters of credit, primarily for insurance purposes, totaled \$6,626,000, amounts outstanding under the loans guaranteed by the Company totaled \$152,000 and amounts available in connection with credit cards issued by the lender totaled \$1,527,000 at February 2, 2003.

The Agreement contains provisions that, among other requirements, restrict capital expenditures, require the maintenance of certain financial ratios, place various restrictions on the sale of properties, restrict the Company's ability to enter into collateral repurchase agreements and guarantees, restrict the payment of dividends and require compliance with other customary financial and nonfinancial covenants. At February 2, 2003, the Company was in compliance with each of these covenants.

## \$33 Million Term Loan

On March 21, 2002, the Company entered into a credit agreement with a bank ("Credit Agreement") to provide funding of up to \$35,000,000 for the initial purchase and completion of the Company's new mix and distribution facility in Effingham, Illinois (the "Facility"). Construction of the Facility began in May 2001 and was originally funded through a synthetic lease agreement with a bank (see Note 19 — Synthetic Lease). The Company terminated the synthetic lease and purchased the Facility from the bank with the proceeds from the initial borrowing under the Credit Agreement of \$31,710,000.

On May 1, 2002, the outstanding borrowings under the Credit Agreement, totaling \$33,000,000, were converted to a term loan ("Term Loan"). The Term Loan requires monthly payments of principal of \$137,500 and interest through September 21, 2007, at which time a final payment of all outstanding principal and accrued interest will be due. The Credit Agreement also permits the Company to prepay the loan in whole at any time, or from time to time in part in amounts aggregating at least

\$500,000 or any larger multiple of \$100,000 without penalty. The Term Loan bears interest at Adjusted LIBOR, as defined within the Credit Agreement, plus an Applicable Margin, as defined within the Credit Agreement. The Applicable Margin ranges from .75% to 1.75% and is determined based upon the Company's performance under certain financial covenants contained in the Credit Agreement. The interest rate applicable on February 2, 2003 was 2.13%. Prior to conversion to a Term Loan, interest on amounts outstanding under the Credit Agreement was payable monthly.

On March 27, 2002, the Company entered into an interest rate swap agreement to convert the variable payments due under the Credit Agreement to fixed amounts, thereby hedging against the impact of interest rate changes on future interest expense (forecasted cash flow). The Company formally documents all hedging instruments and assesses, both at inception of the contract and on an ongoing basis, whether the hedging instruments are effective in offsetting changes in cash flows of the hedged transaction. The swap was effective May 1, 2002 and had an initial notional amount of \$33,000,000. The notional amount declines by \$137,500 each month, to correspond with the reduction in principal of the Term Loan. The notional amount of the swap at February 2, 2003 was \$31,763,000. Under the terms of the swap, the Company will make fixed rate payments to the counterparty, a bank, of 5.09% and in return receive payments at LIBOR. Monthly payments began June 1, 2002 and continue until the swap terminates May 1, 2007. The Company is exposed to credit loss in the event of nonperformance by the counterparty to the swap agreement. However, the Company does not anticipate nonperformance. At February 2, 2003, the fair value carrying amount of the swap was a liability of \$2,550,000. Accumulated other comprehensive loss for the fiscal year ended February 2, 2003 includes a loss, net of related tax benefits, of \$1,568,000 related to the swap.

The Credit Agreement contains provisions that, among other requirements, restrict the payment of dividends and require the Company to maintain compliance with certain covenants, including the maintenance of certain financial ratios. The Company was in compliance with each of these covenants at February 2, 2003.

#### Consolidated Joint Ventures — Golden Gate

On October 12, 2001, Golden Gate, the Northern California joint venture, entered into a \$6,750,000 revolving line of credit agreement with a bank. The Company has guaranteed 67% of amounts outstanding under the line of credit and the amount not guaranteed by the Company is collateralized by buildings and equipment owned by Golden Gate. The line of credit bears interest at one-month LIBOR plus 1.25% (2.59% at February 2, 2003). The line of credit was originally scheduled to mature in October 2002. In fiscal 2003, prior to the scheduled maturity, the terms of the line of credit were amended to extend maturity to October 12, 2004. There is no interest, fee or other charge for the unadvanced portion of the line of credit. The line of credit replaced a previous \$1,500,000 line of credit, established January 25, 2001, with similar terms. At February 2, 2003, the amount outstanding under the \$6,750,000 revolving line of credit was \$4,750,000.

On November 8, 2002, Golden Gate entered into a loan agreement with the bank to convert \$3,000,000 of the amount outstanding under the revolving line of credit to a term loan. The loan bears interest at one-month LIBOR plus 1.25% (2.59% at February 2, 2003). Repayment of the loan began in December 2002 with 59 monthly installments of \$29,807 of principal and interest and one final payment of all remaining principal and interest due on November 8, 2007. The Company has guaranteed 67% of the outstanding balance of the term loan and the amount not guaranteed by the Company is collateralized by certain buildings and equipment owned by Golden Gate.

On October 12, 2001, Golden Gate converted its previous revolving line of credit agreement, in the amount of \$4,500,000, to a term loan. The Company has guaranteed 67% of the outstanding balance of this term loan. The amount not guaranteed by the Company is collateralized by buildings and equipment owned by Golden Gate. Repayment of the loan began in November 2001 with 59 equal monthly payments of \$53,415 of principal and interest and one final payment of all remaining principal and interest due on October 12, 2006. Interest on the term loan is charged at the lender's one-month LIBOR plus 1.25% (2.59% at February 2, 2003).

The revolving line of credit and the term loans provide funding to support store construction, the growth of off-premises sales and general working capital needs. These agreements contain provisions requiring Golden Gate to maintain compliance with certain financial covenants, including the maintenance of certain financial ratios. The joint venture was in compliance with the applicable covenants at February 2, 2003.

## Consolidated Joint Ventures — Freedom Rings

On June 13, 2002, Freedom Rings, the Philadelphia joint venture, entered into an unsecured loan agreement with a bank to provide initial funding of \$1,500,000 for construction of a retail store. Interest on the loan was payable at the lender's one-month LIBOR plus 1.25%. On November 6, 2002, Freedom Rings entered into a \$5,000,000 revolving line of credit with the bank to provide funding for the construction of additional retail stores and general working capital purposes. The line of credit replaced the \$1,500,000 loan, which was repaid in full with borrowings under the line of credit and cancelled. The revolving line of credit bears interest at the bank's one-month LIBOR plus 1.25% (2.59% at February 2, 2003), is secured by certain property and equipment owned by Freedom Rings and matures August 15, 2004. The Company has guaranteed 70% of the amounts available under the revolving line of credit.

The revolving line of credit contains provisions requiring Freedom Rings to maintain compliance with certain financial covenants, including the maintenance of certain financial ratios. The joint venture was in compliance with the applicable covenants at February 2, 2003.

On October 29, 2001, Freedom Rings entered into a non-bank loan agreement in order to finance the purchase of a parcel of land. Under the terms of the loan agreement, interest on the loan was charged at 8% and repayment began in November 2001 with nine equal monthly payments of principal and interest of \$1,930. A final payment of the remaining principal balance of \$221,000 plus accrued interest was made in August 2002 and the loan was terminated.

#### Consolidated Joint Ventures — Glazed Investments

Glazed Investments, the joint venture franchisee with rights to Colorado, Minnesota and Wisconsin, typically enters into arrangements with a non-bank financing institution to provide funding for the construction of stores and the purchase of the related equipment. While individual promissory notes exist for the financing of each store and equipment purchase for which funding was provided through the issuance of debt, the terms of each are substantially the same. During the construction period, interest on amounts outstanding is payable monthly, generally at one-month LIBOR plus 4.25%. Upon completion of the store, the amount advanced for construction funding is converted to a real estate term loan ("Real Estate Loans") and amounts advanced for equipment purchases are converted to equipment term loans ("Equipment Loans"). Generally, Real Estate Loans require monthly payments of principal and interest for a fixed term of fifteen years and Equipment Loans require monthly payments of principal and interest for a fixed term of seven years. Interest is payable at rates based on either a fixed rate, which ranges from 7% to 8.65%, or a variable rate based on the one-month LIBOR rate or a commercial paper rate, plus a premium. The premium charged on variable rate loans ranges from 3.05% to 3.6%. At February 2, 2003, interest rates applicable to the Real Estate Loans and Equipment Loans range from 4.3% to 8.65%. The loans are secured by the related property and equipment. The Company has also guaranteed approximately 75% of the amounts outstanding under the loans.

Glazed Investments has entered into promissory notes with Lawrence E. Jaro, chief executive officer of Glazed Investments, who holds an approximate 18% interest in the joint venture, whereby Mr. Jaro will provide funding to the joint venture for general working capital purposes. Borrowings under the promissory notes are also used to fund store development costs prior to establishment of permanent financing. Amounts outstanding are unsecured and bear interest at 10% which is payable at maturity. The notes generally have terms of less than six months and are repaid from operating cash flows of the joint venture or proceeds from permanent financing. Amounts outstanding at February 2, 2003 totaled \$900,000 and are reported as short-term debt — related party in the accompanying consolidated financial statements.

In July 2000, Glazed Investments issued \$4,520,000 in senior subordinated notes ("Notes") to fund, in part, expenses associated with the start-up of its operations. The Company purchased \$1,007,000 of the Notes at the time of the initial offering. In connection with the Company's acquisition of additional interests in Glazed Investments in fiscal 2003 (see Note 15 — Related Party Transactions, Note 17 — Joint Ventures and Note 20 — Acquisitions), the Company acquired an additional \$3,377,000 in Notes. As a result, approximately \$4,384,000 of the Notes issued by Glazed Investments are payable to the Company. Prior to the acquisition by the Company of a controlling interest in Glazed Investments in August 2002, the Notes held by the Company were included in investments in unconsolidated joint ventures in the accompanying consolidated balance sheet. Effective with the consolidation of Glazed Investments with the accounts of the Company in August 2002, the Notes held by the Company were eliminated against the amount reflected in Glazed Investments balance sheet as payable to the Company. Accordingly, the Notes outstanding at February 2, 2003 as reflected in the accompanying consolidated balance sheet totaling \$136,000 represent the total amount of the original \$4,520,000 issued that remains payable to a third party. The Notes bear interest at 12.0% payable semi-annually each April 30 and October 31 through April 30, 2010, at which time a final payment of outstanding principal and accrued interest is due.

For franchisees in which we have an ownership interest, the Company will sometimes guarantee an amount of the debt or leases, generally equal to the Company's ownership percentage. The amounts guaranteed by the Company are disclosed in Note 17 — Joint Ventures.

The aggregate maturities for long-term debt for the five fiscal years ending after February 2, 2003 are \$3,301,000, \$10,985,000, \$3,727,000, \$5,479,000 and \$28,386,000, respectively.

Interest paid was \$607,000 in fiscal 2001, \$337,000 in fiscal 2002 and \$1,855,000 (including \$74,000 that was capitalized) in fiscal 2003.

## 8. LEASE COMMITMENTS

The Company conducts some of its operations from leased facilities and, additionally, leases certain equipment under operating leases. Generally, these leases have initial terms of 5 to 18 years and contain provisions for renewal options of 5 to 10 years.

At February 2, 2003, future minimum annual rental commitments, gross, under noncancelable operating leases, including lease commitments of consolidated joint ventures, are as follows:

IN THOUSANDS

	IN THOUSANDS
FISCAL YEAR ENDING IN	Amount
2004	\$10,969
2005	9,187
2006	6,707
2007	5,018
2008	5,433
Thereafter	32,397
	\$69,711

Rental expense, net of rental income, totaled \$8,540,000 in fiscal 2001, \$10,576,000 in fiscal 2002 and \$13,169,000 in fiscal 2003.

## 9. INCOME TAXES

The components of the provision for federal and state income taxes are summarized as follows:

			In Thousands
YEAR ENDED	Jan. 28, 2001	Fab. 3, 2002	Feb. 2, 2003
Currently payable	\$7,390	\$13,615	\$19,663
Deferred	1,668	2,553	1,632
	\$9,058	\$16,168	\$21,295

#### A reconciliation of the statutory federal income tax rate with the company's effective rate is as follows:

			In Thousands
YEAR ENDED	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Federal taxes at statutory rate	\$8,321	\$14,891	\$19,170
State taxes, net of federal benefit	673	1,158	1,405
Other	64	119	720
	\$9,058	\$16,168	\$21,295

Income tax payments, net of refunds, were \$5,894,000 in fiscal 2001, \$6,616,000 in fiscal 2002 and \$5,298,000 in fiscal 2003. The income tax payments in fiscal 2002 and fiscal 2003 were lower than the current provision due to the income tax benefit of stock option exercises of \$9,772,000 and \$13,795,000 during fiscal 2002 and fiscal 2003, respectively.

## The net current and non-current components of deferred income taxes recognized in the balance sheet are as follows:

		In Thousands	
	Feb. 3, 2002	Feb. 2, 2003	
Net current assets	\$ 4,607	\$ 9,824	
Net non-current liabilities	(3,930)	(9,849)	
	\$ 677	\$ (25)	

IN THOUSANDS

	IN THE		
	Feb. 3, 2002	Feb. 2, 2003	
ASSETS			
Compensation deferred (unpaid)	\$ 676	\$ 663	
Insurance	1,859	2,368	
Other long-term obligations	659	395	
Accrued restructuring expenses	1,183	501	
Deferred revenue	791	1,165	
Accounts receivable	449	556	
Inventory	436	278	
Charitable contributions carryforward		714	
Gain/loss on hedging transactions		982	
Accrued litigation	_	3,494	
Accrued payroll	_	1,018	
State tax credit carryforwards	_	179	
State NOL carryforwards	2,524	2,463	
Other	676	687	
Gross deferred tax assets	9,253	15,463	
LIABILITIES			
Property and equipment	5,589	11,628	
Goodwill	198	1,037	
Prepaid expenses	265	360	
Gross deferred tax liabilities	6,052	13,025	
Valuation allowance — State NOL carryforwards	(2,524)	(2,463	
Net asset/(liability)	\$ 677	\$ (25)	

At February 2, 2003, the Company has recorded a valuation allowance against the state NOL carryforwards of \$2,463,000. If these carryforwards are realized in the future, \$2,232,000 of the tax benefit would be recorded as an addition to common stock as this portion of the carryforwards were a result of the tax benefits of stock option exercises in fiscal 2002 and 2003.

The Company records deferred tax assets reflecting the benefit of future deductible amounts. Realization of these assets is dependent on generating sufficient future taxable income and the ability to carryback losses to previous years in which there was taxable income. Although realization is not assured, management believes it is more likely than not that all of the deferred tax assets, for which a valuation allowance has not been established, will be realized. The amount of the deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income are reduced.

## 10. Earnings per share

The computation of basic earnings per share is based on the weighted average number of common shares outstanding during the period. The computation of diluted earnings per share reflects the potential dilution that would occur if stock options were exercised and the dilution from the issuance of restricted shares. The treasury stock method is used to calculate dilutive shares. This reduces the gross number of dilutive shares by the number of shares purchasable from the proceeds of the options assumed to be exercised, the proceeds of the tax benefits recognized by the Company in conjunction with nonqualified stock plans and from the amounts of unearned compensation associated with the restricted shares.

## The following table sets forth the computation of basic and diluted earnings per share:

IN THOUSANDS, EXCEPT SHARE AMOUNTS

		IN THOUSAND	S, EXCEPT SAARE AMOUNTS
YEAR ENDED	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Numerator:			
Net income	\$ 14,725	\$ 26,378	\$ 33,478
Denominator:			
Basic earnings per share — weighted average shares	49,183,916	53,702,916	55,092,542
Effect of dilutive securities:			
Stock options	4,471,576	4,734,371	4,395,864
Restricted stock		5,698	3,967
Diluted earnings per share — adjusted weighted			
average shares	53,655,492	58,442,985	59,492,373

Stock options in the amount of 215,000 and 350,000 shares have been excluded from the diluted shares calculation for fiscal 2002 and 2003, respectively, as the inclusion of these options would be antidilutive. There were no such antidilutive options in fiscal 2001.

#### 11. EMPLOYEE BENEFITS PLANS

The Company has a 401(k) savings plan, which provides that employees may contribute from 1% to 100% of their base salary to the plan on a tax deferred basis up to the Internal Revenue Service limitations. Until March 15, 2000, when it ceased matching contributions to the 401(k) savings plan, the Company matched one-half of the first 2% and one-fourth of the next 4% of salary contributed by each employee. The Company's matching contributions approximated \$64,000 in fiscal 2001.

Effective October 1, 2000, the Company established an unfunded Nonqualified Deferred Compensation Plan (the "401(k) Mirror Plan"). The 401(k) Mirror Plan is designed to enable the Company's executives to have the same opportunity to defer compensation as is available to other employees of the Company under the qualified 401(k) savings plan. Participants may defer from 1% to 15% of their base salary, on a tax deferred basis up to the Internal Revenue Service limitations, into the 401(k) Mirror Plan, may direct the investment of the amounts they have deferred and are always 100% vested with respect to the amounts they have deferred. The investments, however, are not a separate fund of assets and are included in other assets in the consolidated balance sheet. The corresponding liability to participants is included in other long-term obligations. The balance in the asset and corresponding liability account was \$359,000 and \$617,000 at February 3, 2002 and February 2, 2003, respectively.

Effective February 1, 1999, the Company established the Krispy Kreme Profit-Sharing Stock Ownership Plan. Under the terms of this qualified plan, the Company contributes a percentage of each employee's compensation, subject to Internal Revenue Service limits, to each eligible employee's account under the plan. The expense associated with this plan was \$2,056,000, \$3,255,000 and \$400,000 in fiscal 2001, fiscal 2002 and fiscal 2003, respectively, based on a contribution of 7% of eligible compensation for fiscal 2001 and fiscal 2002 and 1% of eligible compensation for fiscal 2003. Under the terms of the plan, the contribution can be made in the form of cash or newly issued shares of common stock. Forfeitures of previously allocated shares may also be used to fund the contribution. If cash is contributed, the plan acquires Krispy Kreme stock on the open market. With the exception of the initial year of the plan, the contribution is made annually in April. For fiscal 2001 and fiscal 2002, contributions to the plan were made in cash. The contribution for fiscal 2003 will be made in cash as well. Employees become eligible for participation in the plan upon the completion of one year of service and vest ratably over five years. Credit for past service was granted to employees at the inception of the plan.

The Company established a nonqualified "mirror" plan, effective February 1, 1999. Contributions to this nonqualified plan will be made under the same terms and conditions as the qualified plan, with respect to compensation earned by participants in excess of the maximum amount of compensation that may be taken into account under the qualified plan. The Company recorded compensation expense of \$19,000 in fiscal 2001, \$201,000 in fiscal 2002 and \$30,000 in fiscal 2003 for amounts credited to certain employees under the nonqualified plan.

Effective February 1, 2002, the Company established the Krispy Kreme Doughnuts, Inc. Employee Stock Purchase Plan ("ESPP") to provide eligible employees of the Company an opportunity to purchase Company common stock. Under the terms of the plan, participants may defer between 1% and 15% of their base compensation. Amounts withheld are accumulated and, at the end of each quarter, used to purchase shares of common stock of the Company. The purchase price will be the fair market value on either the first or last day of the quarter, whichever is lower. If the actual market price of the stock on the date purchased exceeds the price at which shares can be acquired under the terms of the ESPP, the Company will make a contribution to fund the shortfall, resulting in a charge to operations in the period paid. The Company recorded compensation expense of \$2,000 in fiscal 2003 in connection with the ESPP. Shares may be purchased by the ESPP directly from the Company or in the open market. There were no shares issued under the ESPP in fiscal 2002 and all shares purchased by the ESPP in fiscal 2003 were acquired in the open market. As of February 2, 2003, there were 2,000,000 shares reserved for issuance under the ESPP.

Effective May 1, 1994, the Company established the Retirement Income Plan for Key Employees of Krispy Kreme Doughnut Corporation (the "Plan"), an unfunded nonqualified noncontributory defined benefit pension plan. Benefits were based on years of service and average final compensation during the employees' career. The Plan at all times was unfunded as such term is defined for purposes of the Employee Retirement Income Security Act (ERISA). The actuarial cost method used in determining the net periodic pension cost is the projected unit credit method. In fiscal 2001, the Plan was frozen and no additional employees were covered under the Plan. Effective February 2, 2003, the Company elected to terminate the Plan. As a result, vested accrued benefits will be paid to Plan participants in fiscal 2004.

IN THOUSANDS, EXCEPT PERCENTAGES

		A BROSS T T SHOW THOSE
YEAR ENDED	Feb. 3, 2002	Feb. 2, 2003
Change in Projected Benefit Obligation		
Projected benefit obligation at beginning of year	\$ 1,162	\$ 1,641
Service cost	181	221
Interest cost	87	114
Actuarial loss	211	128
Benefits paid	_	(18)
Change in plan provisions		(1,257)
Projected benefit obligation at end of year	\$ 1,641	\$ 829
Change in Plan Assets		
Employer contributions	\$ <u> </u>	\$ 18
Benefits paid		(18)
Fair value of plan assets at end of year	\$	\$
Met Amount Recognized	<del></del> -	
Funded status	\$ (1,641)	\$ (829)
Unrecognized net gain	125	
Net amount recognized	\$ (1,516)	\$ (829)
Assumptions		
Weighted average assumed discount rate	7.00%	6.509
Weighted average expected long-term rate of return on plan Assets	N/A	N/A
Assumed rate of annual compensation increases	5.00%	5.00%
Net Periodic Pension Cost		
Service cost	\$ 181	\$ 221
Interest cost	87	114
One-time curtailment gain		(1,004)
Total	\$ 268	\$ (669)
Reconciliation of Net Periodic Pension Asset (Liability) for Fiscal Year	<del></del>	
Accrued pension cost as of end of prior year	\$ (1,248)	\$ (1,516)
Contributions during the fiscal year	_	18
Ner periodic pension (cost) income for the fiscal year	(268)	669
Accrued pension cost as of fiscal year end	\$ (1,516)	\$ (829)

## 12. INCENTIVE COMPENSATION

The Company has an incentive compensation plan for certain management and non-management level employees. Incentive awards are paid based upon the attainment of certain criteria, financial and non-financial, as outlined in the plan. Incentive compensation amounted to \$5,500,000 in fiscal 2001, \$6,543,000 in fiscal 2002 and \$2,472,000 in fiscal 2003.

Prior to fiscal 1999, the Company had a Long-Term Incentive Plan (the "Plan"), Under the provisions of the Plan, a participant could elect to defer, for a period of not less than five years, up to 100% of the bonus earned under the provisions of the incentive compensation plan described above. The deferred amount was converted to performance units based on the appropriate value (book value) of the Company's common stock as defined in the Plan. Upon completion of the deferral period, each participant's account would be distributed in accordance with the participant's election. The performance units granted under the Plan were credited with dividends in a manner identical to the common stock of the Company. The amount payable to a participant at the time benefit payments were due was equal in amount to the number of performance units credited to a participant's account multiplied by the current book value of the Company's common stock as defined in the Plan. Effective with fiscal year-end 1997, the right to defer additional incentive compensation under the provisions of the plan was suspended.

In fiscal 1999, participants still employed by the Company were given the option to convert their performance units earned under the Plan to common shares of the Company's common stock, subject to certain restrictions. These shares had no voting rights prior to the initial public offering of the Company's common stock. The number of performance units converted was 4,717,800 at a conversion rate of \$1.30 per performance unit for a total of approximately \$6,112,000 in common stock issued in connection with the conversion. Due to the Federal and State income tax consequences of the conversion incurred by each participant, the Company loaned to participants amounts equal to their tax liability. The loans were executed via a 10-year promissory note (collateralized by the shares of common stock issued) with a fixed interest rate of 6%. The amount of such loans outstanding at February 3, 2002 was \$1,845,000 and was recorded as a reduction of shareholders' equity. In fiscal 2003, the

outstanding amounts due under the loans of \$1,926,000, including accrued interest, was paid in full and the loans were cancelled.

During fiscal 2002, as part of a compensation arrangement with a former employee of Digital Java, Inc., a Chicago-based coffee company which the Company acquired in fiscal 2002 (see Note 20 — Acquisitions), the Company issued 54,000 shares of common stock in exchange for a note receivable in the amount of \$879,000. The note receivable bears interest at 6%, requires annual payments of principal and interest for its five-year term and is collateralized by the shares of common stock. Under the terms of the note, as long as certain employment and performance criteria are met, the employee will receive a bonus in the amount of the annual payment due. At February 3, 2002 and February 2, 2003 the balance of this note was \$735,000 and \$558,000, respectively, and is recorded in the consolidated balance sheet as a reduction of shareholders' equity.

#### 13. SHAREHOLDERS' EQUITY

## Stock Option Plans and Restricted Stock Awards

Stock Option Plans. During fiscal 1999, the Company established the Krispy Kreme Doughnut Corporation 1998 Stock Option Plan (the "1998 Plan"). Under the terms of the 1998 Plan, 8,900,000 shares of common stock of the Company were reserved for issuance to employees and Directors of the Company. Grants under the 1998 Plan may be in the form of either incentive stock options or nonqualified stock options. During fiscal 1999, 7,324,000 nonqualified options with a 10-year life were issued to employees and Directors at an exercise price of \$1.30 per share, the fair market value of the common stock at the grant date. In fiscal 2001, 1,130,800 stock options were issued under the 1998 Plan at exercise prices ranging from \$5.25 to \$13.69. Stock options were granted at prices equal to the fair market value on the date of grant.

In July 2000, the Company's shareholders approved the 2000 Stock Incentive Plan (the "2000 Plan") which was adopted by the Board of Directors on June 6, 2000. Awards under the 2000 Plan may be incentive stock options, nonqualified stock options, stock appreciation rights, performance units, restricted stock (or units) and share awards. The maximum number of shares of common stock with respect to which awards may be granted under the 2000 Plan is 9,996,000 shares, including 496,000 shares that were available for grant, but not granted, under the 1998 Plan. The 2000 Plan provides aggregate limits on grants of the various types of awards in the amount of 3,000,000 shares for incentive stock options and 1,200,000 shares, in the aggregate, for stock appreciation rights, performance units, restricted stock and stock awards. During fiscal 2001, 732,800 stock options were issued under the 2000 Plan at exercise prices ranging from \$14.77 to \$20.63. During fiscal 2002, 2,169,600 stock options were issued under the 2000 Plan at exercise prices ranging from \$15.13 to \$42.11. During fiscal 2003, 1,186,200 stock options were issued under the 2000 Plan at exercise prices ranging from \$30.98 to \$37.25. Stock options were granted at prices equal to the fair market value on the date of grant.

Options under both plans vest and expire according to terms established at the grant date. The following table summarizes all stock option transactions from January 30, 2000 to February 2, 2003:

	Shares Subject to Options	Weighted Average Exercise Price Per Share	Shares Subject to Exercisable Options	Weighted Average Exercise Price Per Share
Outstanding, January 30, 2000	7,276,000	\$ 1.30	364,000	\$1.30
Granted	1,863,600	9.77		
Exercised	80,000	1.30		
Canceled	42,800	2.58		
Outstanding, January 28, 2001	9,016,800	\$ 3.04	936,000	\$2.57
Granted	2,169,600	25.06		
Exercised	1,182,800	3.30		
Canceled	375,300	4.97		
Outstanding, February 3, 2002	9,628,300	\$ 7.90	2,976,200	\$4.06
Granted	1,186,200	35.11		
Exercised	1,187,300	6.01		
Canceled	186,400	4.84		
Outstanding, February 2, 2003	9,440,800	\$11.60	4,567,800	\$5.68

At February 2, 2003, there were approximately 6,511,900 shares of common stock available for issuance pursuant to future stock option grants.

	<u> </u>	OPTIONS OUTSTANDING	OPTIONS EXERCISABLE		
Range of Exercise Prices	Shares	Weighted Average Remaining Contractual Life (Years)	Weighted Average Exercise Price	Shares	Woighted Average Exercise Price
\$ 1.30 — \$ 4.21	5,454,900	5.5	\$ 1.30	3,553,500	\$ 1.30
\$ 4.22 \$ 8.42	208,000	7.2	\$ 5.25	32,000	\$ 5.25
\$12.63 — \$16.84	899,800	7.1	\$15.17	497,500	\$15.05
\$16.85 \$21.06	369,500	7.7	\$18.22	93,800	\$19.03
\$21.07 \$25.26	50,000	8.2	\$22.06	12,500	\$22.06
\$25.27 — \$29.48	876,500	8.5	\$28.52	174,000	\$28.55
\$29.49 \$33.69	311,400	6.3	\$31.73	180,600	\$31.81
\$33.70 — \$37.90	1,217,200	9.4	\$35.18	10,500	\$36.24
\$37.91 — \$42.11	53,500	8.8	\$39.45	13,400	\$39.45

Restricted Stock Awards. In fiscal 2001 and 2002, respectively, the Company granted 11,052 and 1,187 restricted stock awards in the form of the Company's common stock under the 2000 Plan to certain employees to provide incentive compensation. The weighted average grant-date fair value of the shares issued was \$21.25. These shares vest ratably over either a three- or four-year period from the date of grant.

## Shareholder Rights Plan

Each share of the Company's common stock has one preferred share purchase right. Each share purchase right entitles the registered shareholder to purchase one one-hundredth (1/100) of a share of Krispy Kreme Series A Participating Cumulative Preferred Stock at a price of \$96.00 per one one-hundredth of a Series A preferred share. The share purchase rights are not exercisable until the earlier to occur of (1) 10 days following a public announcement that a person or group of affiliated or associated persons — referred to as an acquiring person — have acquired beneficial ownership of 15% or more of the Company's outstanding common stock or (2) 10 business days following the commencement of, or announcement of an intention to make a tender offer or exchange offer which would result in an acquiring person beneficially owning 15% or more of the outstanding shares of common stock.

If the Company is acquired in a merger or other business combination, or if 50% or more of the Company's consolidated assets or earning power is sold after a person or group has become an acquiring person, proper provision will be made so that each holder of a share purchase right — other than share purchase rights beneficially owned by the acquiring person, which will thereafter be void — will have the right to receive, upon exercise of the share purchase right at the then current exercise price, the number of shares of common stock of the acquiring company which at the time of the transaction have a market value of two times the share purchase right exercise price. If any person or group becomes an acquiring person, proper provision shall be made so that each holder of a share purchase right — other than share purchase rights beneficially owned by the acquiring person, which will thereafter be void — will have the right to receive upon exercise, and without paying the exercise price, the number of shares of Krispy Kreme common stock with a market value equal to the share purchase right exercise price.

Series A preferred shares purchasable upon exercise of the share purchase rights will not be redeemable. Each Series A preferred share will be entitled to a minimum preferential dividend payment of \$1 per share and will be entitled to an aggregate dividend of 100 times the dividend declared per share of common stock. In the event the Company liquidates, the holders of the Series A preferred shares will be entitled to a minimum preferential liquidation payment of \$1 per share but will be entitled to an aggregate payment of 100 times the payment made per share of common stock. Each Series A preferred share will have 100 votes, voting together with the shares of common stock. Finally, in the event of any merger, consolidation or other transaction in which shares of common stock are exchanged, each Series A preferred share will be entitled to receive 100 times the amount received per share of common stock. These rights are protected by customary antidilution provisions.

Before the date the share purchase rights are exercisable, the share purchase rights may not be detached or transferred separately from the common stock. The share purchase rights will expire on January 18, 2010, unless that expiration date is extended or unless the share purchase rights are redeemed or exchanged by the Company. At any time an acquiring person acquires beneficial ownership of 15% or more of the Company's outstanding common stock, the board of directors may redeem the share purchase rights in whole, but not in part, at a price of \$0.001 per share purchase right. Immediately upon any share purchase rights redemption, the exercise rights terminate, and the holders will only be entitled to receive the redemption price.

## 14. BUSINESS SEGMENT INFORMATION

The Company has three reportable business segments. The Company Store Operations segment is comprised of the operating activities of the stores owned by the Company and those in consolidated joint ventures. These stores sell doughnuts and complementary products through both on-premises and off-premises sales. The majority of the ingredients and materials used by Company Store Operations is purchased from the KKM&D business segment.

The Franchise Operations segment represents the results of the Company's franchise program. Under the terms of the franchise agreements, the licensed operators pay royalties and fees to the Company in return for the use of the Krispy Kreme name. Expenses for this business segment include costs incurred to recruit new franchisees and to open, monitor and aid in the performance of these stores and direct general and administrative expenses.

The KKM&D segment supplies mix, equipment, coffee and other items to both Company and franchisee-owned stores. All intercompany transactions between the KKM&D business segment and Company stores and consolidated joint venture stores are eliminated in consolidation.

Segment information for total assets and capital expenditures is not presented as such information is not used in measuring segment performance or allocating resources among segments.

Segment operating income is income before general corporate expenses and income taxes.

#### Information about the Company's operations by business segment is as follows:

			In Thousands
YEAR ENDED	Jan. 28, 2001	Feb. 3, 2002	Feb. 2, 2003
Revenues:			
Company Store Operations	\$ 213,677	\$ 266,209	\$ 319,592
Franchise Operations	9,445	14,008	19,304
KKM&D	201,406	269,396	347,642
Intercompany sales eliminations	(123,813)	(155,259)	(194,989)
Total revenues	\$ 300,715	\$ 394,354	\$ 491,549
Operating income:			
Company Store Operations	\$ 27,370	\$ 42,932	\$ 58,214
Franchise Operations	5,730	9,040	14,319
KKM&D	11,712	18,999	26,843
Unallocated general and administrative expenses	(21,305)	(29,084)	(30,484)
Arbitration award .			(9,075)
Total operating income	\$ 23,507	\$ 41,887	\$ 59,817
Depreciation and Amortization Expenses:			
Company Store Operations	\$ 4,838	\$ 5,859	\$ 8,854
Franchise Operations	72	72	108
KKM&D	303	507	1,723
Corporate administration	1,244	1,521	1,586
Total depreciation and amortization expenses	\$ 6,457	\$ 7,959	\$ 12,271

## 15. RELATED PARTY TRANSACTIONS

As of February 2, 2003, certain members of the Company's board of directors own 31 stores and are committed, under their respective franchise agreements, to open an additional 7 stores.

Prior to March 5, 2002 (see Note 17 — Joint Ventures), several officers were investors in a pooled investment fund which held interests in six joint ventures developing Krispy Kreme stores in new markets and four officers of the Company were investors in groups that owned 36 stores. Certain of the investments held by these four officers were in the same entities as those invested in by the KKEG.

As of February 2, 2003, one officer of the Company was an investor in a group that owned four stores and was committed to open five additional stores and another officer of the Company was an investor in a group that owned five stores and had the rights to develop certain markets in Kansas and Missouri. None of these investments were in the same entities as those invested in by the Company. As discussed in Note 21 — Subsequent Events, on March 10, 2003, the Company acquired from the franchisee the rights to the markets in Kansas and Missouri, as well as the related assets, including the five stores, in exchange for cash of approximately \$32,000,000. An officer of the Company was an investor in the groups that held the rights to these markets. As a result of this acquisition, the officer who was an investor in this franchise no longer has an interest in any franchisees.

Scott Livengood, the Company's Chairman, President and CEO, currently has the right to develop the Alamance, Durham, and Orange County areas of North Carolina.

All franchisees are required to purchase mix and equipment from the Company. Total revenues includes \$22,515,000 in fiscal 2001, \$44,870,000 in fiscal 2002 and \$69,539,000 in fiscal 2003 of sales to franchise doughnut stores owned, in whole or in part, by directors, employees of the Company, and Company joint venture investments. Total revenues also includes royalties

from these stores of \$1,689,000 in fiscal 2001, \$3,646,000 in fiscal 2002 and \$7,013,000 in 2003. Trade accounts receivable from these stores, shown as accounts receivable, affiliates on the consolidated balance sheet, totaled \$9,017,000 and \$11,062,000 at February 3, 2002 and February 2, 2003, respectively.

#### 16. COMMITMENTS AND CONTINGENCIES

In order to assist certain associate and franchise operators in obtaining third-party financing, the Company from time-to-time enters into collateral repurchase agreements involving both Company stock and doughnut-making equipment. The Company's contingent liability related to these agreements was approximately \$70,000 at February 3, 2002. The Company was not contingently liable under any such agreements at February 2, 2003. Additionally, primarily for the purpose of providing financing guarantees in a percentage equivalent to the Company's ownership percentage in various joint venture investments, the Company has guaranteed certain leases and loans from third-party financial institutions on behalf of franchise operators. The Company's contingent liability related to these guarantees was approximately \$3,805,000 at February 3, 2002 and \$7,652,000 at February 2, 2003. Of the total guaranteed amount of \$7,652,000 at February 2, 2003, \$6,450,000 are for franchisees in which we have an ownership interest and \$1,202,000 are for franchisees in which we have no ownership interest. The expirations of these guarantees for the five fiscal years ending after February 2, 2003 are \$2,903,000, \$498,000, \$517,000, \$357,000 and \$355,000, respectively.

Because the Company enters into long-term contracts with its suppliers, in the event that any of these relationships terminate unexpectedly, even where it has multiple suppliers for the same ingredient, the Company's ability to obtain adequate quantities of the same high quality ingredient at the same competitive price could be negatively impacted.

## 17. JOINT VENTURES

From time to time, the Company enters into joint venture agreements with partners to develop and operate Krispy Kreme stores. Each party's investment is determined based on their proportionate share of equity obtained. The Company's ability to control the management committee of the joint venture is the primary determining factor as to whether or not the joint venture results are consolidated with the Company. See "Basis of Consolidation" under Note 2 — Nature of Business and Significant Accounting Policies.

At February 3, 2002, the Company had invested in nine area developer joint ventures. The Company's interest in these joint ventures ranged from 3.3% to 70.0%. As of February 2, 2003, the Company had invested in 15 area developer joint ventures and held interests ranging from 25.0% to 74.7%. The Company will continue to seek opportunities to develop markets through joint ventures or to increase its ownership in existing joint ventures when there are sound business reasons to do so.

On March 5, 2002, the Company increased its ownership in six joint ventures by acquiring from members of the Krispy Kreme Equity Group, LLC ("KKEG") the members' respective interest in the KKEG. The KKEG, a pooled investment fund, was established in March 2000 upon approval by the Company's board of directors. The purpose of the KKEG was to invest in joint ventures with new area developers in certain markets. The Company's officers were eligible to invest in the fund. Members of the board of directors who were not officers of the Company were not eligible to invest in the fund. The Company did not provide any funds to its officers to invest in the fund nor did it provide guarantees for the investment. The fund invested exclusively in a fixed number of joint ventures with certain new area developers as approved by its manager, obtaining a 5% interest in them. If any member of the fund withdrew, the fund had a right of first refusal with respect to the withdrawing member's interest. The remaining members then had the right to purchase any interest the fund did not purchase. Finally, the Company was obligated to purchase any remaining interest. At February 3, 2002, the fund had investments in six joint ventures. On March 5, 2002, the members of the KKEG voted to dissolve the KKEG and agreed to sell their interests in the KKEG to the Company, upon approval of the Company's board of directors, in an amount equal to the member's original investment, totaling an aggregate of \$940,100. On March 6, 2002, the KKEG was dissolved.

Also on March 5, 2002, the Company increased its ownership interest in six joint ventures by acquiring from Scott Livengood, Chairman, President and CEO, his interests in these joint ventures. In February 2000, the compensation committee of the Company's board of directors approved investments by Mr. Livengood, in joint ventures with certain new area developers in exchange for his giving up his rights to develop the Northern California market. The Company did not provide any funds to Mr. Livengood to invest in the joint ventures nor did it provide guarantees for the investments. Mr. Livengood had 3% investments in six area developers as of February 3, 2002. On March 5, 2002, after approval of the Company's board of directors, Mr. Livengood sold his interests in the joint ventures to the Company at his original cost of \$558,800.

The Company increased its ownership interest in KremeWorks, LLC, the area developer with rights to develop markets in the northwestern portion of the United States and western Canada, effective March 5, 2002 by acquiring from John McAleer, the Company's Executive Vice President and Vice Chairman of the Board, his interest in this joint venture. In February 2000, the compensation committee of the Company's board of directors approved an investment by Mr. McAleer, in this joint venture. The Company did not provide any funds to Mr. McAleer to invest in the joint venture nor did it provide guarantees for the investment. Mr. McAleer had a 21.7% investment in this joint venture as of February 3, 2002. On March 5, 2002, Mr. McAleer, upon approval of the Company's board of directors, sold his ownership interest in KremeWorks, LLC to the Company at his original cost of \$75,800. With this acquisition, the Company increased its interest in the joint venture to

25.0% and gained one of the four seats on the management committee. As a result, the Company began accounting for its investment in KremeWorks, LLC using the equity method effective March 5, 2002.

As a result of the transactions on March 5, 2002 in which the Company acquired the KKEG's, Mr. Livengood's and Mr. McAleer's investments in the joint ventures as described above, the ownership percentages of the Company and other investors (which do not include the KKEG, Mr. Livengood or Mr. McAleer) in certain joint ventures increased as follows:

	Ownership Interests				
	Prior to	March 5, 2002	As of	March 5, 2002	
	KKDC	Other Investors	KKDC	Other Investors	
A-OK, LLC	22.3%	77.7%	30.3%	69.7%	
Amazing Glazed, LLC	22.3%	77.7%	30.3%	69.7%	
Glazed Investments, LLC	22.3%	77.7%	30.3%	69.7%	
Golden Gate Doughnuts, LLC	59.0%	41.0%	67.0%	33.0%	
KKNY, LLC	22.3%	77.7%	30.3%	69.7%	
KremeWorks, LLC	3.3%	96.7%	25.0%	75.0%	
New England Dough, LLC	49.0%	51.0%	57.0%	43.0%	

#### Consolidated Joint Ventures

On March 22, 2000, the Company entered into a joint venture, Golden Gate, to develop the Northern California market. The Company invested \$2,060,000 for a 59% interest and holds two of the joint venture's three management committee seats. As discussed above, at February 3, 2002, the KKEG and Scott Livengood held interests in Golden Gate of 5% and 3%, respectively, which the Company acquired effective March 5, 2002. As a result, the Company's ownership interest in Golden Gate increased to 67%. The interest in the joint venture not owned by the Company, included in minority interest in the consolidated balance sheet, was reduced to 33% from 41%. The financial statements of this joint venture are consolidated in the results of the Company. The Company has guaranteed the payments on several leases and 67% of Golden Gate's line of credit and term loans (see Note 7 — Debt). The terms of the guarantees range from four to twenty years.

On February 27, 2000, the Company entered into a joint venture, Glazed Investments, to develop the Colorado, Minnesota and Wisconsin markets. The Company invested \$500,000 for a 22.3% interest and held two of the joint venture's six management committee seats. As noted above, at February 3, 2002, the KKEG and Mr. Livengood held interests in Glazed Investments of 5% and 3%, respectively, which the Company acquired effective March 5, 2002, increasing its ownership interest in the joint venture to 30.3%. Effective August 22, 2002, the Company acquired an additional 44.4% interest in Glazed Investments, increasing its total investment in this joint venture to 74.7% (see Note 20 — Acquisitions). Effective with the acquisition in August, the Company gained the right to designate four of the six management committee seats. As a result, the Company gained the ability to control the operations of the joint venture and, therefore, began consolidating the financial statements of Glazed Investments with those of the Company effective August 22, 2002. As a result of the Company's acquisitions of additional interests in Glazed Investments in fiscal 2003, the interest in the joint venture not owned by the Company, included in minority interest in the consolidated balance sheet, was reduced to 25.3%. The Company has guaranteed 74.7% of the amounts outstanding on certain bank and non-bank debt of Glazed Investments (see Note 7 — Debt).

On March 6, 2001, the Company entered into a joint venture, Freedom Rings, to develop the Philadelphia market. The Company invested \$1,167,000 for a 70% interest and holds three of four management committee seats. The Company has guaranteed payments on certain leases and 70% of the bank debt of Freedom Rings (see Note 7 — Debt). The terms of the guarantees range from two to ten years. The financial statements of this joint venture are consolidated with those of the Company and the 30% not owned by Krispy Kreme is included in minority interest.

Summarized information for the Company's investments in consolidated joint ventures as of February 2, 2003, including outstanding loan and lease guarantees, is as follows:

		Number of Stores as of			In Thousands		
•	General Geographical	February 2, 2003/ Total Stores to be	Owner	ship % Third	Loan/ Lease	Fiscal 2003	
	Market	Developed (1)	KKDC	Parties	Guarantees (2)	Revenues	
Freedom Rings, LLC	Philadelphia, PA	4/18 Manager Allocation	70.0% 3	30.0% 1	\$ 2,936	\$11,391	
Glazed Investments, LLC	Colorado, Minnesota, Wisconsin	12/28 Manager Allocation	74.7% 4	25.3% 2	\$11,370	\$10,892(3)	
Golden Gate Doughnuts, LLC	Northern California	13/25 Manager Allocation	67.0% 2	33.0% 1	\$14,016	\$36,218	

- (1) The amount shown as "Total Stores to be Developed" represents the number of stores in the initial development agreement with the joint venture as well as commissary locations which have been opened. The number of stores in the initial development agreement will be re-evaluated as the market is developed and the number of stores to be opened may change.
- (2) Outstanding debt amounts are reflected in Note 7 Debt. The gross amount of commitments under leases is included in the future minimum annual rental commitments disclosed in Note 8 Lease Commitments.

(3) Fiscal 2003 revenues for Glazed Investments represent the amounts reported for the period subsequent to the Company's acquisition of a controlling interest in the joint venture. Total revenues of Glazed Investments for fiscal 2003 were \$28,290,000.

#### **Equity Method Joint Ventures**

As of February 2, 2003, the Company had entered into twelve joint ventures as a minority interest party. Investments in these joint ventures have been made in the form of capital contributions and/or notes receivable. Notes receivable bear interest, payable semi-annually, at rates ranging from 5.5% to 10.0% per annum, and have maturity dates ranging from October 2010 to the dissolution of the joint venture. These investments and notes receivable are recorded in investments in unconsolidated joint ventures in the consolidated balance sheets.

Information related to the markets, ownership interests and manager allocations for joint ventures, which are accounted for by the equity method, is summarized as follows:

		Number of Stores as of February 2, 2003/	Owners	hip %
	General Geographical Market	Total Stores to be Developed (1)	KKDC	Third Parties
A-OK, LLC	Arkansas, Oklahoma	4/10 Manager Allocation	30.3% 2	69.7% 4
Amazing Glazed, LLC	Pennsylvania (Pittsburgh)	4/9 Manager Allocation	30.3% 2	69.7% 4
Amazing Hot Glazers, LLC	Pennsylvania (Erie)	0/5 Manager Allocation	33.3% 2	66.7% 4
Entrepreneurship and Economic Development Investment, LLC	North Carolina (Greensboro)	1/1 Manager Allocation	49.0% 1	51.0% 1
KK-TX I, L.P.	Texas (Amarillo, Lubbock)	1/2 Manager Allocation	33.3% —(2)	66.7% —(2)
KKNY, LLC	New York City, Northern New Jersey	6/25 Manager Allocation	30.3% 2	69.7% 4
KremeKo, Inc.	Eastern Canada	5/33 Manager Allocation	39.4%(3) 2(4)	60.6%(3 9(4)
KremeWorks, LLC (5)	Alaska, Hawaii, Oregon, Washington, Western Canada	4/31 Manager Allocation	25.0% 1	75.0% 3
Krispy Kreme Australia Pty Limited	Australia/ New Zealand	1/31 Manager Allocation	35.0% 2	65.0% 3
Krispy Kreme of South Florida, LLC	Southern Florida	1/8 Manager Allocation	35.3% 2	64.7% 3
Krispy Kreme U.K. Limited	United Kingdom, Republic of Ireland	0/25 Manager Allocation	35.9% 3	64.1% 3
New England Dough, LLC	Connecticut, Massachusetts, Rhode Island	3/17 Manager Allocation	57.0%(6) 2	43.0% 2

- (1) The amount shown as "Total Stores to be Developed" represents the number of stores in the initial development agreement with the joint venture as well as commissary locations which have been opened. This number of stores in the initial development agreement will be re-evaluated as the market is developed and the number of stores to be opened may change.
- (2) KK-TX I, L.P. is a limited partnership. The Company holds a 33.3% interest in the joint venture as a limited partner. Under the terms of the partnership agreement, the general partner has full responsibility for managing the business of the partnership.
- (3) On September 5, 2002, KremeKo, Inc. ("KremeKo") completed an equity offering to raise funds for store development and general working capital purposes. The Company subscribed for its proportionate share of the offering and further agreed to purchase any shares not subscribed for by other existing shareholders. The Company paid approximately \$4,000,000 for its subscribed shares as well as the over-allotment it received and, as a result, the Company's ownership interest increased from 34% to 39.4%, effective September 5, 2002.
- (4) KremeKo's shareholders' agreement requires that its board consist of eleven directors. The Company has the right to designate two of the directors and three other shareholders each have the right to designate one director. The remaining six directors are nominated by the board and elected by the shareholders.
- (5) Prior to March 5, 2002, KremeWorks, LLC ("KremeWorks") was accounted for using the cost method; however, as explained above, on March 5, 2002, John McAleer sold his interest in KremeWorks to the Company. As a result, Krispy Kreme's investment in KremeWorks has increased to 25%. Krispy Kreme now has one of four seats on the management committee. Subsequent to March 5, 2002, the Company's investment in KremeWorks has been accounted for by the equity method.

(6) Although the Company's ownership interest in New England Dough, LLC exceeds 50%, the Company accounts for this interest under the equity method as the Company does not have the ability to designate a majority of the members of the joint venture's management committee.

Information related to the Company's investment as well as summarized financial information as of February 2, 2003, for each joint venture accounted for by the equity method is as follows:

								In Thousands
SUMMARY FINANCIAL INFORMATION (1)								
	Met Sales	Gross Profit	Me? Income/ (Loss)	Current Assets	Non- Current Assets	Current Liabilities	Non- Current Liabilities	Investment And Notes In JV (2)
A-OK, LLC	\$12,523	\$ 9,021	\$ 912	\$ 868	\$ 6,573	\$ 860	\$ 6,121	\$ -393
Amazing Glazed, LLC	7,567	3,171	(297)	856	6,509	3,453	3,763	124
Amazing Hot Glazers, LLC (3)	_		-		_	_		_
Entrepreneurship and Economic								
Development Investment, LLC	290	92	(225)	149	1,246	98		676
KK-TX I, L.P.	618	120	(401)	118	2,244	683	1,846	(134)
KKNY, LLC	18,366	8,689	(2,332)	3,839	11,204	7,491	3,359	1,052
KremeKo, Inc.	10,184	3,257	(2,915)	7,670	8,454	3,924	2,332	3,393
KremeWorks, LLC	14,448	6,808	970	1,115	9,042	2,691	2,343	204
Krispy Kreme Australia Pty Limited		_	(1,100)	1,645	2,865	1,155	530	989
Krispy Kreme of South Florida, LLC	1,478	545	98	56	4,605	337	4,707	· —
Krispy Kreme U.K. Limited			(93)	699	19	19	_	227
New England Dough, LLC	3,616	1,024	(843)	2,907	4,849	7,882		(53)
Total	\$69,090	\$32,727	\$(6,226)	\$19,922	\$57,610	\$28,593	\$25,001	\$6,871

- (1) The net sales, gross profit and net income (loss) shown for each of these joint ventures represents the amounts reported by the joint ventures for the period corresponding with the Company's fiscal year end, February 2, 2003, and the amounts shown as current assets, non-current assets, current liabilities and non-current liabilities represent the corresponding amounts reported by each of the joint ventures at February 2, 2003.
- (2) This amount represents the Company's investment in the joint venture plus the Company's portion of the joint venture's income or loss to date, net of distributions received. KK-TX I, L.P. and New England Dough, LLC are in the initial stages of operations. The Company's share of the cumulative net loss of each of these joint ventures exceeds its capital contribution. The Company has recorded the full loss attributable to its interest in the joint ventures as it believes these operations will become profitable in the short-term and the investments will be recovered.
- (3) Operating activities for Amazing Hot Glazers, LLC have not yet commenced.

The Company is a guarantor of debt and lease obligations for various joint ventures accounted for under the equity method. The debt is also collateralized by the assets acquired by the joint venture. In accordance with generally accepted accounting principles existing at the time we made these commitments, these guarantees are not recorded as liabilities on our consolidated balance sheet. To date the Company has not experienced any losses in connection with these guarantees. The terms of the guarantees range from 4 to 20 years.

The following table summarizes the Company's obligations under these guarantees as of February 2, 2003 and the aggregate maturities for the fixed years ending after February 2, 2003:

	Guarantee	Total Loan/ Loase			Amounts E	xpiring In		
	Percentages	Guarantees	Fiscal 2004	Fiscal 2005	Fiscal 2006	Fiscal 2007	Fiscal 2008	Thereafter
A-OK, LLC	22.3%	\$1,325	\$ 79	\$ 86	\$ 94	\$102	\$112	\$ 852
KK-TX I, L.P.	33.3%	647	35	38	41	44	48	441
KremeKo, Inc.	34.0% - 36.2%	909	102	109	155	79	86	378
Krispy Kreme of South								
Florida, LLC	35.3%	1,266	298	39	39	39	39	812
New England Dough, LLC	54.0% - 60.0%	2,303	2,221	61	21			=
Total		\$6,450	\$2,735	\$333	\$350	\$264	\$285	\$2,483

## 18. LEGAL CONTINGENCIES

On March 9, 2000, a lawsuit was filed against the Company, management, and Golden Gate, one of the Company's consolidated joint ventures, in Superior Court in the State of California. The plaintiffs alleged, among other things, breach of contract, and sought compensation for damages and punitive damages. In September 2000, after the case was transferred to Sacramento Superior Court, that court granted the motion to compel arbitration of the action and stay the lawsuit pending the

outcome of arbitration. After an appeal to the California appellate courts, on October 1, 2001, plaintiffs filed a demand for arbitration with the American Arbitration Association against KKDC, Golden Gate, and others. After an extended series of arbitration hearings, the Arbitration Panel dismissed all claims against all parties, except the claim for breach of contract against KKDC and Golden Gate. The Panel entered a preliminary award of \$7,925,000 against KKDC and Golden Gate, which was substantially less than the damages claimed. The Company recorded a provision of \$9,075,000 in fiscal 2003, consisting of the \$7,925,000 award plus an estimate of the plaintiff's legal fees and other costs expected to be awarded of \$1,150,000. Although further hearings have been scheduled to determine issues concerning litigation fees and costs, the Company anticipates that all claims will be concluded in early fiscal 2004 in a manner acceptable to the Company without further substantial adverse consequences.

The Company is engaged in various legal proceedings incidental to its normal business activities. In the opinion of management, the outcome of these matters is not expected to have a material effect on the Company's consolidated financial statements.

#### 19. SYNTHETIC LEASE

On April 26, 2001, the Company entered into a synthetic lease agreement in which the lessor, a bank, had agreed to fund up to \$35,000,000 for construction of the Company's new mix and distribution facility in Effingham, Illinois (the "Facility"). Under the terms of the synthetic lease, the bank was to pay all costs associated with the construction of the building and the equipment to be used in the manufacturing and distribution processes. Lease payments were to begin upon completion of the Facility (the "Completion Date"). Construction of the Facility began in May 2001. The initial term of the lease was five years following the Completion Date.

On March 21, 2002, the Company terminated the synthetic lease and purchased the Facility from the bank. To finance the purchase, the Company entered into a credit agreement with the bank. See Note 7 — Debt for further information on the terms of the Credit Agreement.

#### 20. ACQUISITIONS

The Company from time to time acquires market rights from either Associate or Area Developer franchisees if they are willing to sell to the Company and if there are sound business reasons for the Company to make the acquisition. These reasons may include a franchise market being contiguous to a Company store market where an acquisition would provide operational synergies; upside opportunity in the market because the franchisee has not fully developed on-premises or off-premises sales; or if the Company believes an acquisition of the market would improve the brand image in the market. The purchase price for each acquisition is based upon an analysis of historical performance as well as estimates of future revenues and earnings in the respective markets acquired.

Effective June 16, 2002, the Company acquired the rights to the Akron, OH market, as well as the related assets, from an associate franchisee. Effective June 30, 2002, the Company acquired the rights to the Toledo, OH market, as well as the related assets, from an Area Developer franchisee. Effective November 4, 2002, the Company acquired the rights to the Destin, FL and Pensacola, FL markets, as well as the related assets, from an associate franchisee. The total purchase price for these acquisitions was \$10,948,000, consisting of cash of \$2,221,000 and approximately 241,000 shares of common stock, valued at \$8,727,000. The purchase price was allocated to accounts receivable — \$368,000, inventory — \$74,000, property and equipment — \$835,000, accounts payable — \$93,000, accrued expenses — \$77,000, repayment of a note receivable – \$249,000 and reacquired franchise rights, an intangible asset not subject to amortization — \$10,090,000.

Effective August 22, 2002, the Company acquired an additional 44.4% interest in Glazed Investments, an Area Developer franchisee with the rights to develop Krispy Kreme stores in markets in Colorado, Minnesota and Wisconsin. The total consideration paid was \$23,048,000, consisting of cash of \$800,000 and approximately 596,000 shares of stock, valued at \$22,248,000. In connection with the acquisition, the Company also acquired a note receivable, payable by Glazed Investments, with a principal amount of \$3,015,000 plus accrued interest of \$111,000. Prior to the acquisition of an additional interest, the Company owned a 30.3% interest in this joint venture and had the right to designate two of the joint venture's six management committee seats. As a result of the acquisition, the Company now owns a 74.7% interest in the joint venture and has the right to designate four of the six management committee seats. As such, the Company has the ability to control the operations of the joint venture and, therefore, began consolidating the financial statements of Glazed Investments with those of the Company effective August 22, 2002.

The following unaudited pro forma financial information presents the combined results of Krispy Kreme Doughnuts, Inc. and the acquired markets as if the acquisitions discussed above had occurred as of the beginning of the periods presented. The unaudited pro forma financial information is not intended to represent or be indicative of the consolidated results of operations of the Company that would have been reported had the acquisitions been completed as of the dates presented, and should not be taken as representative of the future consolidated results of operations of the Company.

	In Thousands, E	ccept Per Share Amounts
	Feb. 3, 2002	Fab. 2, 2003
	(Unau	dited)
Total revenues	\$406,988	\$507,345
Net income	\$ 27,745	\$ 34,516
Diluted earnings per share	\$ 0.47	\$ 0.58

The unaudited pro forma financial information presented above includes the revenues and net income of the acquired markets. Adjustments to the combined amounts were made to eliminate franchise fees and toyalties previously earned by the Company from these operations for the periods presented, as well as to eliminate KKM&D revenues and corresponding expenses resulting from sales to these operations.

Of the remaining approximately 25% interest in Glazed Investments not owned by the Company, approximately 22% is owned by certain members of Glazed Investments' management. As a condition to the acquisition, the Company entered into a put option agreement which gives each of these members of management the option to sell to the Company ultimately up to 100% of their respective interest in Glazed Investments during certain defined exercise periods, subject to certain limitations. The purchase price for the individual's respective interest is determined based upon a formula defined in the agreement, which is generally based upon earnings growth and cash flows of Glazed Investments' operations. The options become exercisable, in part, beginning in April 2004. If exercised, the Company has the option to pay the purchase price in cash or shares of the Company's common stock. The Company cannot estimate the likelihood of any of the options being exercised or the maximum amount the Company would be required to pay upon exercise.

#### 21. SUBSEQUENT EVENTS

On January 23, 2003, the Company signed an agreement and plan of merger ("Merger Agreement") under which it will acquire Montana Mills Bread Co., Inc. ("Montana Mills"), an owner and operator of upscale "village bread stores" in the Northeastern and Midwestern United States. Montana Mills' stores produce and sell a variety of breads and baked goods prepared in an openview format. In addition to providing operating synergies, the acquisition of Montana Mills is expected to provide the Company with the ability to leverage its existing capabilities, such as its distribution chain, its off-premises sales and its coffeeroasting expertise, in order to expand Montana Mills' business. The acquisition is also expected to provide an opportunity to apply the Company's experience and strength in creating a national franchise network towards building a franchise network for Montana Mills.

Under the terms of the Merger Agreement, each outstanding share of Montana Mills' common stock will be converted into the right to receive 0.1501 shares (the "Exchange Ratio") of Company common stock and cash in lieu of fractional shares. The Company filed a registration statement on Form S-4 with the Securities and Exchange Commission to register the shares to be issued in connection with the merger. The acquisition will become effective 20 business days after the information statement related to the merger is mailed to Montana Mills' shareholders. The information statement was mailed March 7, 2003 and the acquisition is expected to become effective April 7, 2003. Upon consummation of the merger, the Company expects to issue approximately 1,224,500 shares of the Company's common stock in exchange for all outstanding shares of common stock of Montana Mills. The shares issued will be valued at approximately \$39,000,000, based on the closing price of the Company's common stock for a range of trading days around the announcement date, January 24, 2003. The Company will also reserve approximately 460,500 shares of common stock for issuance upon the exercise of warrants and options for Montana Mills' common stock currently outstanding, all of which will become exercisable for shares of the Company's common stock based upon the Exchange Ratio.

The results of operations of Montana Mills will be included in the Company's consolidated financial statements as of the effective time of the acquisition. The Company expects to report Montana Mills operating results as a separate segment of its business.

Effective March 10, 2003, the Company acquired the rights to certain franchise markets in Kansas and Missouri, as well as the related assets, which included five stores, from an Area Developer franchisee, in exchange for cash of approximately \$32,000,000. Of the total purchase price, \$8,000,000 was placed in escrow and will be released in accordance with the terms of the purchase agreement upon conclusion of audits of the financial statements of the operations of the Area Developer. The operations and assets acquired, primarily inventory and equipment, will be included with those of the Company effective March 10, 2003.

The Company has not completed the allocation of the purchase price related to these acquisitions as it is in the process of identifying and determining the fair value of all assets acquired and liabilities assumed.

On February 12, 2003, the Company entered into a joint venture to develop Krispy Kreme stores in El Paso, Texas and Cuidad Juarez, Mexico with an existing franchisee. The Company will own approximately 33% of the joint venture, Priz Doughnuts, L.P., a limited partnership, which will develop three stores in these markets over the next three years.

## Krispy Kreme Doughnuts, Inc. Report of Independent Accountants

## To the Board of Directors and Shareholders of Krispy Kreme Doughnuts, Inc.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, of shareholders' equity and of cash flows present fairly, in all material respects, the financial position of Krispy Kreme Doughnuts, Inc. and its subsidiaries (the Company) at February 3, 2002 and February 2, 2003, and the results of their operations and their cash flows for each of the three years in the period ended February 2, 2003, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for the opinion expressed above.

As discussed in Note 2 to the consolidated financial statements, effective February 4, 2002, the Company changed its method of accounting for goodwill and other intangible assets to conform to Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets."

Greensboro, North Carolina

insterhouse Coopers LLP

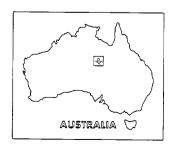
March 13, 2003

# UNITED STATES

Alabama	Florida	Maryland	North Dakota	Utah
Birmingham (3)	Clearwater	Baltimore (5)	Fargo	Salt Lake City (4)
Dothan	Daytona Beach			
Huntsville	Fort Lauderdale (2)	Michigan	Ohio	Virginia
Mobile (2)	Gainesville	Detroit (4)	Akron (2)	Alexandria (2)
Montgomery	Jacksonville (3)	Grand Rapids	Cincinnati (2)	Ashland
Tuscaloosa	Melbourne (2)		Cleveland	Bristol
	Miami	Minnesota	Columbus (3)	Charlottesville
Arizona	Orlando (2)	Minneapolis/St. Paul (4)	Dayton	Hampton
Phoenix (4)	Panama City		Toledo	Richmond
Tucson	Pensacola (2)	Mississippi		Roanoke
	Tallahassee (2)	Gulfport	Oklahoma	Virginia Beach
California	Tampa (3)	Jackson	Oklahoma City (3)	
Bakersfield	West Palm Beach		Tulsa	Washington
Fresno		Missouri		Seattle (3)
Los Angeles (17)	Georgia	Kansas City	Pennsylvania	Spokane
Modesto	Albany	Springfield	Pittsburgh (4)	
Oxnard	Athens	St. Louis (5)	Philadelphia (3)	West Virginia
Sacramento (2)	Atlanta (8)		Scranton (2)	Charleston
San Diego (3)	Augusta (3)	Nebraska		
San Francisco (7)	Macon	Omaha (2)	Rhode Island	Wisconsin
Santa Rosa	Savannah (2)		Cranston	Milwaukee (3)
Stockton		Nevada		
	Illinois	Las Vegas (5)	South Carolina	AUSTRALIA
Colorado	Chicago (12)	Reno	Charleston	
Colorado Springs	Fairview Heights		Columbia	Sydney
Denver (4)	-	New Mexico	Florence (2)	• •
	Indiana	Albuquerque	Greenville	CANADA
Connecticut	Fort Wayne		Myrtle Beach (3)	
Milford	Indianapolis (3)	New York	Spartanburg	Ontario
Newington	Schererville	Buffalo (2)		Toronto (4)
•		East Meadow	Tennessee	Windsor
Delaware	lowo	New York City (5)	Chattanooga	
Wilmington	Cedar Rapids	Rochester (2)	Kingsport	
-	Davenport		Knoxville (3)	
	Des Moines	North Carolina	Memphis (2)	
		Asheville	Nashville (4)	
	Kansas	Charlotte (5)		
	Kansas City (2)	Fayetteville	Texas	
	Wichita	Goldsboro	Amarillo	
		Greensboro (2)	Austin (3)	
	Kentucky	Greenville	Beaumont	
	Florence	Hickory	Dallas (5)	
	Louisville (2)	High Point	Ft. Worth	
		Raleigh	Houston (6)	
	Louisiana	Rocky Mount	San Antonio	
	Baton Rouge (2)	Wilmington		
	Lafayette	Winston-Salem		
	New Orleans (2)			

Locations listed by major metropolitan areas





#### COMPANY PROFILE

Krispy Kreme is a leading branded specialty retailer of premium quality doughnuts which are made throughout the day in our stores. We opened our first store in 1937, and there were 276 Krispy Kreme stores, consisting of 99 company-owned and 177 franchised stores, as of February 2, 2003. Our principal business is the high volume production and sale of over 20 varieties of premium quality doughnuts, including our signature Hot Original Glazed. We have established Krispy Kreme as a leading consumer brand with a loyal customer base through our longstanding commitment to quality and consistency. Our place in American society was recognized in 1997 with the induction of Krispy Kreme artifacts into the Smithsonian Institution's National Museum of American History. We differentiate ourselves by combining quality ingredients, vertical integration and a unique retail experience featuring our stores' fully displayed production process, or doughnut-making theater.

Krispy Kreme has been a publicly held company since April 5, 2000. Our stock is listed on the New York Stock Exchange with shares trading under the ticker symbol KKD.

#### BOARD OF DIRECTORS

SCOTT A. LIVENGOOD

Krispy Kreme Doughnuts, Inc.

Chairman of the Board,

President and Chief Executive Officer

ERSKINE BOWLES
Senior Advisor
Carousel Capital

MARY DAVIS HOLT
Senior Executive Vice President
of Time Life Inc.

WILLIAM T. LYNCH JR.
Liam Holdings LLC, President
and Chief Executive Officer
Retired Chief Executive Officer of
Leo Burnett Company

JOHN N. (JACK) MCALEER
Krispy Kreme Doughnuts, Inc.
Vice Chairman of the Board
and Executive Vice President
of Concept Development

JAMES H. MORGAN
Chairman of Morgan, Semones and Associates
and former Chairman and Chief Executive
Officer of Wachovia Securities, Inc.

Dr. Su Hua Newton Co-owner Newton Vineyard

ROBERT L. STRICKLAND
Chairman Emeritus of
Lowe's Companies, Inc.

TOGO D. WEST JR.
Of Counsel, Covington and Burling

#### EMERITUS DIRECTORS

FRANK E. GUTHRIE Krispy Kreme Franchisee (Florida, Georgia)

ROBERT L. McCoy Krispy Kreme Franchisee (Florida)

STEVEN D. SMITH Krispy Kreme Franchisee (Alabama, Florida, Texas)

## **OFFICERS**

SCOTT A. LIVENGOOD
Chairman of the Board,
President and Chief Executive Officer

JOHN W. TATE Chief Operating Officer

RANDY S. CASSTEVENS
Chief Financial Officer and Treasurer

R. Frank Murphy
Executive Vice President,
General Counsel and Secretary

JOHN N. (JACK) MCALEER Vice Chairman of the Board and Executive Vice President of Concept Development

STEPHEN E. GORMAN
Executive Vice President
of Operations Support

STEVE A. MARTIN
Executive Vice President,
Dean of the Learning Institute

PHILIP R.S. WAUGH JR.
Executive Vice President
of Worldwide Development

#### SENIOR VICE PRESIDENTS

L. STEPHEN HENDRIX
Senior Vice President of Company Store
and Associate Operations

FRANK A. HOOD Senior Vice President and Chief Information Officer

SHERRY B. LUPER
Senior Vice President of Human Resources

DAVID A. McKie Jr. Senior Vice President and General Manager of Krispy Kreme Coffee and Beverages

FRED W. MITCHELL Senior Vice President of Krispy Kreme Manufacturing and Distribution

Stan L. Parker Senior Vice President of Marketing

ROBERT H. VAUGHN JR.
Senior Vice President of Business Development

## INVESTOR RELATIONS

INVESTOR RELATIONS
Krispy Kreme Doughnuts, Inc.
P.O. Box 83
Winston-Salem, North Carolina 27102
Telephone: (336) 726-8917

STOCK TRANSFER AGENT AND REGISTRAR Branch Banking and Trust Co. 223 West Nash Street P.O. Box 2887 Wilson, North Carolina 27894 Telephone: (252) 246-4606

Krispy Kreme Doughnuts, Inc.

Mailing:
P.O. Box 83
Winston-Salem, North Carolina 27102

Street:
270 Knollowed Sweet Sales 500

370 Knollwood Street, Suite 500 Winston-Salem, North Carolina 27103 Telephone: (336) 725-2981 Fax: (336) 733-3791 www.krispykreme.com

KRISPY KREME COMMON STOCK
Ticker Symbol: KKD
Listed: The New York Stock Exchange

## COMMON STOCK

On May 17, 2001, Krispy Kreme's common stock began trading on the New York Stock Exchange. During the period April 5, 2000 through May 16, 2001, the stock was traded on the Nasdaq National Market. Prior to that time, there was no trading market for the Company's common stock. The following table sets forth for the periods indicated the high and low closing sales prices of Krispy Kreme's common stock on the New York Stock Exchange.

FISCAL YEAR EMDED FEBRUARY 2, 2003	High	Low
First Quarter	\$43.27	\$35.48
Second Quarter	41.42	29.46
Third Quarter	37.77	28.52
Fourth Quarter	38.90	29.96

As of April 7, 2003, the Company had approximately 166,900 shareholders based on the number of holders of record and an independent estimate of the number of individual participants represented by securities position listings.

Krispy Kreme presently intends to retain its earnings to finance the expansion of its business and does not anticipate paying cash dividends in the foreseeable future.

ANNUAL MEETING
Wednesday, June 4, 2003
9 a.m. Eastern Time
The Adams Mark Hotel
425 North Cherry Street
Winston-Salem, North Carolina 27101

CERTIFIED PUBLIC ACCOUNTANTS
PricewaterhouseCoopers LLP
101 Centreport Drive, Suite 250
Greensboro, North Carolina 27409
Telephone: (336) 665-2700

ORIGINA

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370 Knollwood Street Winston-Salem-NG-2

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