



03057078



APR 28 2003 P.E  
 APR 28 2003 P.E  
 1-25-03  
 1-4908  
 ARS

# The TJX Companies, Inc.

2002 ANNUAL REPORT

PROCESSED  
 APR 29 2003  
 THOMSON  
 FINANCIAL



At 2002's year-end, The TJX Companies, Inc. operated seven divisions: T.J. Maxx, Marshalls, HomeGoods and A.J. Wright in the United States, Winners and HomeSense in Canada, and T.K. Maxx in Europe. Our target customer is middle to upper-middle income shopper, who is fashion and value conscious and fits the same profile as a department store shopper. This is true of all of our concepts, with the exception of A.J. Wright, which targets more moderate income market. Our mission is to provide a rapidly changing assortment of quality, brand name merchandise at prices that are 70-60% less than department and specialty store regular prices, every day.

**T.J. Maxx** was founded in 1976 and is the largest off-price retailer of apparel and home fashions in the United States, operating 713 stores in 47 states at the end of 2002. Averaging 30,000 square feet, T.J. Maxx sells brand name family apparel, accessories, home fashions, women's shoes, lingerie and fine jewelry.

**Marshalls** was acquired by TJX in 1995 and is the nation's second largest off-price retailer, operating 629 stores in 47 states and Puerto Rico at 2002's year-end. With a product assortment very similar to T.J. Maxx, Marshalls offers a full line of family footwear and a women's department. An average Marshalls store is 28,000 square feet.

**Winners** was acquired by TJX as a five-store chain in 1974 and has grown into the leading off-price retailer in Canada with 146 stores at 2002's year-end. Winners stores average approximately 28,000 square feet and feature off-price designer and brand name women's apparel and shoes, fine jewelry, children's apparel, lingerie, accessories, home fashions and menswear.

**T.K. Maxx** was launched in 1994, introducing the off-price concept to the United Kingdom. Today, T.K. Maxx is the leading off-price retailer in that country. T.K. Maxx offers great values on family apparel, women's shoes, fine jewelry, lingerie, accessories and home fashions. The average size of a T.K. Maxx store is 26,000 square feet. T.K. Maxx ended 2002 with 123 stores.

**HomeGoods** was introduced in 1992 to expand TJX's presence in the booming home fashions market. HomeGoods offers a broad array of giftware, accent furniture, lamps, rugs, accessories and seasonal merchandise. This chain operates in a stand-alone and superstore format. The superstores couple HomeGoods with T.J. Maxx or Marshalls and are called T.J. Maxx 'N More and Marshalls Mega-Stores. Stand-alone HomeGoods stores average approximately 28,000 square feet. At 2002's year-end, HomeGoods operated 142 stores.

**A.J. Wright** operates similarly to our other concepts, but targets the moderate-income customer. A.J. Wright offers family apparel and footwear, accessories, home fashions, lingerie and costume jewelry. This business was launched in 1998 and, at 2002's year-end, operated 75 stores. A.J. Wright stores average 26,000 square feet.

**HomeSense**, launched in 2001, introduced the home fashions off-price concept to Canada. Similar to the HomeGoods concept, HomeSense offers customers a wide selection of cookware, linens, rugs, accent furniture and seasonal items. At 2002's year-end, HomeSense operated 15 stores. HomeSense stores average 25,000 square feet.

Acting with integrity is not new to The TJX Companies. It has been the core tenet of our Company since our inception. In a world in which investor confidence has significantly eroded, we believe it is important to highlight our long-standing commitment to acting with integrity. At TJX, acting with integrity means managing our business for consistent, steady growth, while maintaining financial strength and achieving excellent returns for our shareholders. It also means keeping our contract with our customers, placing integrity at the center of our corporate culture, maintaining trust with our vendors and other business partners and doing the right thing by supporting our communities.



B. Cammarata, E. English

## to our fellow shareholders

In 2002, we, at The TJX Companies, once again proved our ability to grow substantially in a very difficult environment. The year 2002 was marked by a sluggish economy and geopolitical issues that dampened consumer confidence, in addition to a highly promotional retail environment. We are particularly pleased that, despite these challenges, our top line met our original expectations, growing 12% to \$12 billion. Comparable store sales increased 3%, also in line with our goals. Diluted earnings per share were \$1.08 for the year, which was within the range we established at the beginning of the year and represents an 11% increase over last year. Given the challenges of the business environment, we would certainly term our performance "solid." We are very pleased to have once again achieved a 42% after-tax return on average shareholders' equity for the year, while maintaining our strong financial position.

**EXCELLENT NEW STORES:** We are very pleased with the performance of our new stores throughout the Company. On a consolidated basis, we added 178 stores, growing our store base by 11% and ending the year with 1,843 stores. Combined, T.J. Maxx and Marshalls added 73 stores to end 2002 with 713 T.J. Maxx and 629 Marshalls stores. HomeGoods and A.J. Wright each grew dramatically. HomeGoods' store base grew by 27% to end the year with 142 stores and A.J. Wright grew by 67% to end 2002 with

75 stores. Winners, in Canada, opened 15 stores and ended the year with 146 stores and our new Canadian chain, HomeSense, more than doubled in size to end 2002 with 15 stores. T.K. Maxx, in the United Kingdom and Ireland, increased its chain by 22% and ended the year with 123 stores. The excellent performance of our new stores and their strong returns on investment give us great confidence in our ability to continue to successfully grow our Company while continuing to achieve strong returns on shareholders' equity.

**FLEXIBILITY AT LARGEST DIVISION:** The Marmaxx Group, comprised of T.J. Maxx and Marshalls, posted \$9.5 billion in sales, representing a 7% increase, while comparable store sales increased 2%. Segment profit was \$888 million in 2002 versus \$894 million in the prior year. Marmaxx's decline in segment profit resulted from steep cost increases in insurance and employee benefits and an after-tax charge of \$.02 per share for the tentative settlement of California lawsuits. In addition, we experienced higher-than-expected payroll costs at the store level, due to lower attrition. Although we had higher expectations for Marmaxx in 2002, this very large division performed admirably in an extremely difficult retail climate. Inventories were very well managed, which was key to our flexibility and enabled us to react quickly to trends in the marketplace and the

competitive environment, and maintain strong merchandise margins. Also, Marmaxx continued to achieve high returns on investment and generated significant amounts of excess cash. Further, we have nearly completed enhancing Marmaxx's distribution center network and have increased capacity, which will afford Marmaxx even greater flexibility in managing inventories, and will continue to benefit us in executing our off-price mission in the future.

**HOMEGOODS HITS HOMERUN:** Performance at HomeGoods far exceeded our objectives and we are delighted with the manner in which this business is operating. Sales increased at HomeGoods by 39% to \$705 million, segment profit increased nearly nine-fold and profit margin was 4.6% in 2002. Comparable store sales at HomeGoods increased 6%. These above-plan results were achieved while HomeGoods grew its store base substantially. This division did a great job at merchandising, managing inventories, store operations and distribution. HomeGoods has truly taken hold with our customers and we are excited about this division and its future prospects.

**POWERFUL INTERNATIONAL BUSINESSES:** Winners had an excellent year, outperforming its sales and profit objectives. Our sales in Canada increased by 20% to \$793 million and segment profit increased by 44% to \$85 million, with a profit margin of 10.8%. Comparable store sales at Winners increased 5%. One of Winners' many achievements in 2002 was the opening of its College Park, Toronto, store, setting the record for performance of a new store opening in Winners' 13-year history as a TJX division. Winners also did an excellent job of inventory management. Further, this division successfully opened eight HomeSense stores, which continue to generate great customer response.

T.K. Maxx, in the U.K. and Ireland, also performed very well in 2002, posting above-plan sales and segment profit. Sales grew to \$720 million, increasing 38% and comparable store sales increased by 5%. Segment profit increased by 232% to \$43 million and profit margin at T.K. Maxx was 6.0%. Inventory management was a focus for T.K. Maxx in 2002, and this division was successful in achieving dramatic improvement in this area. We continue to believe that T.K. Maxx holds great growth potential for our Company.

**PROGRESS AT A.J. WRIGHT:** A.J. Wright, our youngest business in the United States, increased its store base by 67% in 2002 and saw strong performance in its new stores. New markets into which A.J. Wright expanded were Chicago and upstate New York. Also, we expanded our presence in metropolitan New York significantly. Sales increased by 76% and comparable store sales increased by 11%. While bottom-line performance at this division did not meet our objectives, we continue to

believe that A.J. Wright is an excellent concept with great growth potential, serving the moderate-income customer throughout the U.S.


**EXCESS CASH AND FINANCIAL STRENGTH:** In 2002, our strong return on investment continued to result in our generating significant excess cash. As our increased distribution capacity enabled us to buy goods closer to the time they were needed on the selling floor, we generated even more excess cash from operations than we had anticipated.

We remain committed to share repurchase as an excellent means to utilize excess cash, while increasing shareholder value. In 2002, we repurchased \$498 million in TJX stock, retiring 26 million shares. During 2002, we completed our \$1 billion share repurchase program initiated in 2000 and announced a new \$1 billion buyback program. We plan to continue to aggressively repurchase our shares in 2003 and beyond.

**OUR BOARD OF DIRECTORS:** Our Board of Directors is comprised of 11 individuals who bring high integrity, along with diverse backgrounds and a vast array of talent and experience, to the ethical oversight and governance of TJX. Over 70% of our directors are independent and key committees of the Board, which meet regularly, are comprised solely of independent directors. Further, at TJX, the position of Chairman is separated from that of Chief Executive Officer. Our independent directors have, for some time, had a Lead Director and we have several Audit Committee Financial Experts in place. Corporate Governance Principles and Committee Charters are now posted to our corporate website.

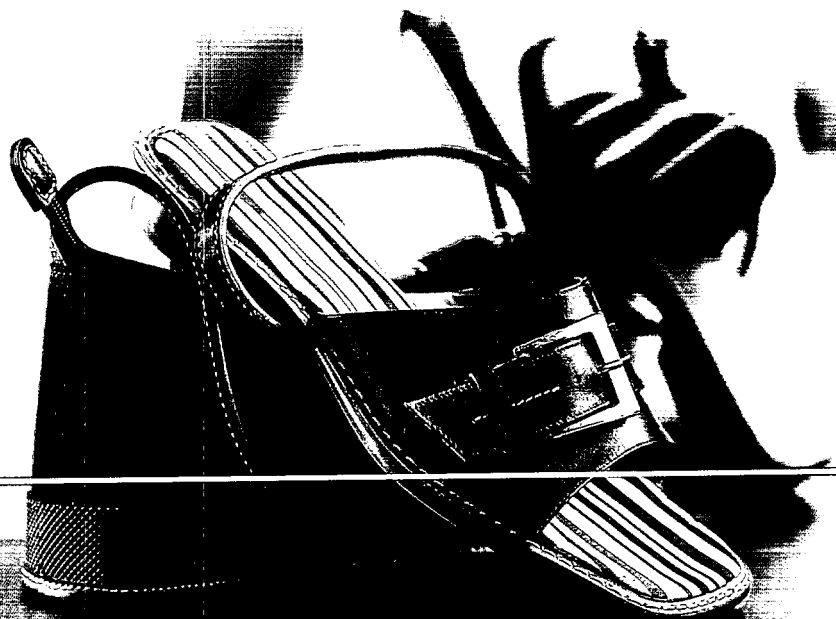
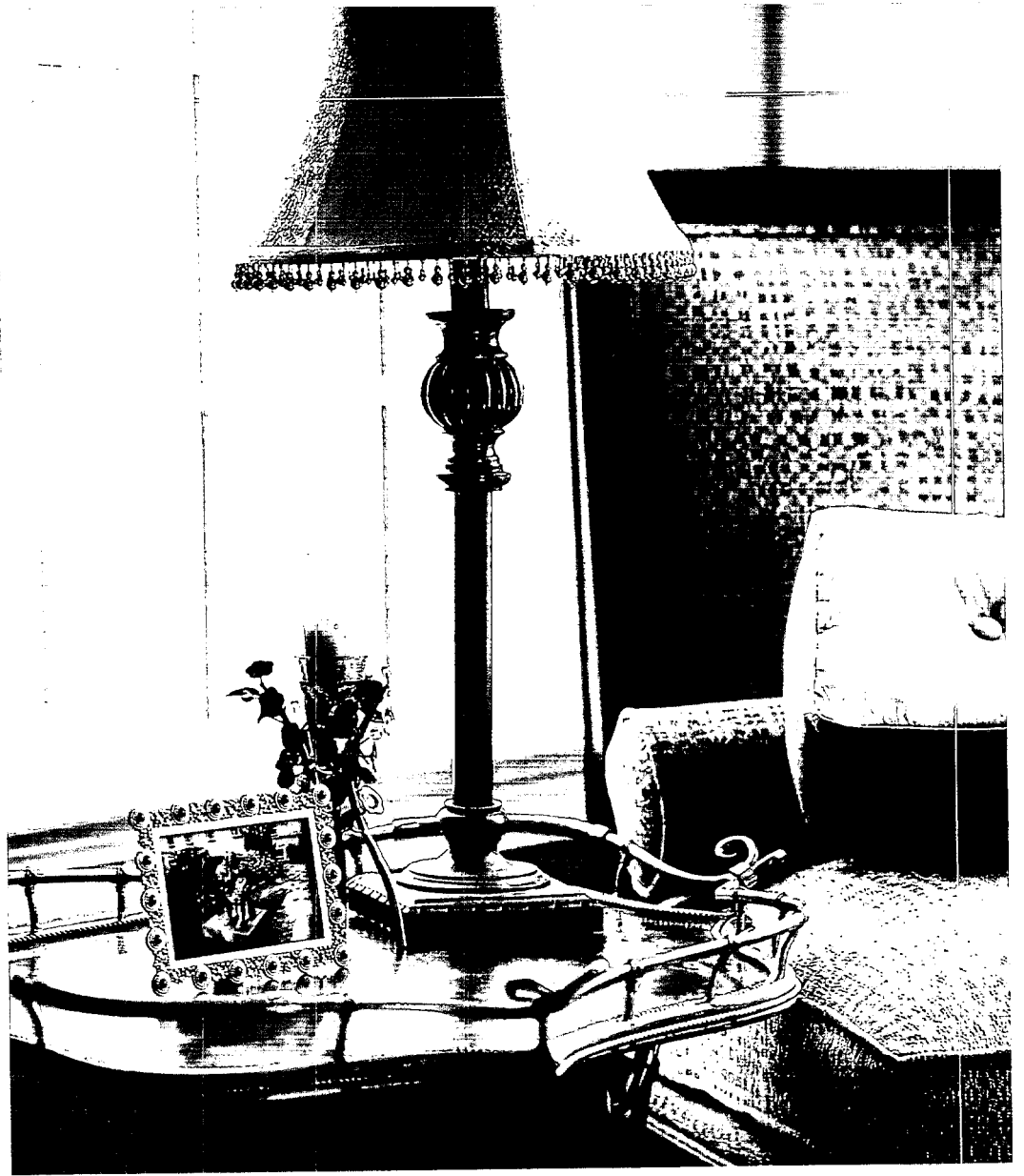
**REASONS FOR OUR CONFIDENCE:** With all the uncertainty in today's world, there are many reasons why we continue to be confident in our future success. First and foremost is our fine organization of 94,000 dedicated associates who make up the TJX family. Also, 2002 presented many macro challenges and we once again proved our ability to grow. Further, our younger divisions are doing very well, holding great promise for our growth for many years to come. Last, but certainly not least, we have great financial strength behind us. We are grateful for the continued support of our customers, vendors and shareholders.

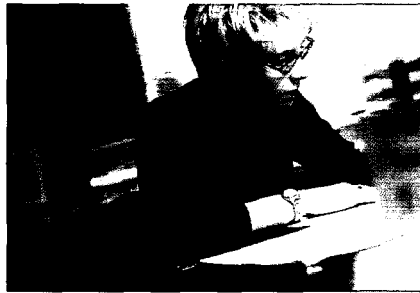
Respectfully,

  
Bernard Cammarata  
Chairman of the Board

  
Edmond J. English  
President and Chief Executive Officer







## steady growth and financial strength

At TJX, we believe that maintaining the highest level of credibility with our shareholders goes far beyond communications and disclosure standards set by the U.S. Securities and Exchange Commission. We have always done and will continue to do our very best to communicate openly with investors, while we set realistic goals and work diligently to achieve them. Indeed, we remain committed to saying what we mean and meaning what we say.

To us, however, there is more to it. We believe that part of managing our business with integrity means managing for the long term. Through our long-term, bottom-line orientation, we have achieved a very solid track record of steady growth with excellent returns for our shareholders. Over the years, we have not experienced the extreme highs and lows in financial results that have become all too common in today's world. Rather, our growth has been consistent, well executed and managed for long-term success.

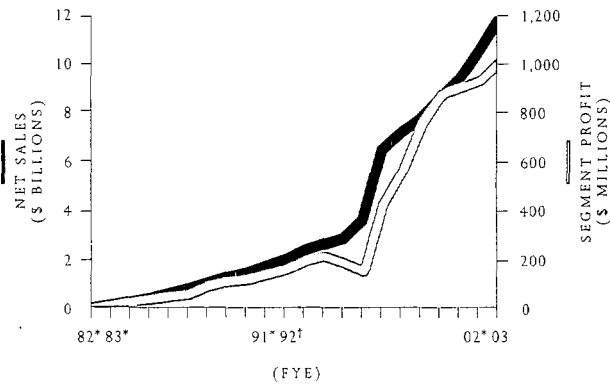
We have achieved our consistent growth through both weak and strong economic periods. We successfully grew our business in the early eighties as well as early

nineties, both recessionary periods. Further, we achieved growth during the Gulf War in 1991. We have also achieved growth in the most recent recessionary environment. While we would always prefer a strong economy in which to operate, we have proven our ability to grow during difficult times.

The strength of our off-price concept and our approach to prudent growth have enabled us to establish and successfully grow other divisions that position us for growth far into the future. Winners, in Canada, HomeGoods, in the U.S., and T.K. Maxx, in the U.K. and Ireland, all achieved excellent results in 2002. Winners is further along on its maturity curve and has HomeSense, established in 2001, through which to continue to expand in Canada. HomeGoods and T.K. Maxx have significant growth planned for the near and longer terms. A.J. Wright has great long-term potential as we believe the U.S. can support over 1,000 stores. The beauty of all of these concepts is that they capitalize on what TJX knows best — how to run an off-price business — and enable us to share expertise and best practices throughout the Company.



CONSOLIDATED PERFORMANCE



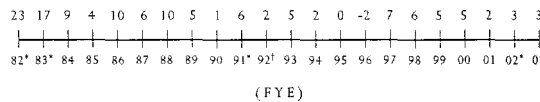
TJX has always managed its business with financial strength and excellent returns to shareholders as key priorities. We believe this also falls under our commitment to act with integrity. Our solid balance sheet enables us to maintain a strong investment grade credit rating, which is above that of almost all other retailers and so important to our vendors, landlords and bankers. In fact, in 2002, we received an upgrade of our credit rating from Standard and Poor's.

Our Company continues to achieve earnings growth and returns to investors that far exceed most other companies, both within and outside retail. The 2003 Fortune 500 rankings placed TJX in the top ten percent among all Fortune 500 companies for our 10-year earnings per share compound annual growth rate and total return to investors. We were ranked in the top five percent of Fortune 500 companies for our returns on assets and shareholders' equity.

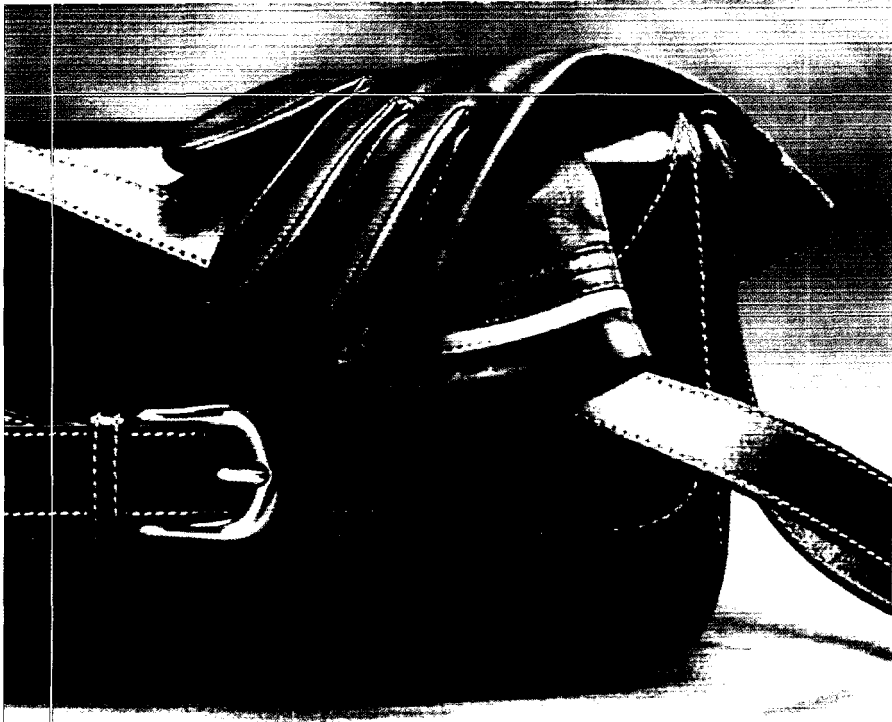
The significant amount of excess cash generated by our operations enables us to internally fund the growth of our business as well as execute a substantial stock buyback program. Our disciplined approach to investing capital is designed to ensure that our new stores produce returns that are well above our cost of capital and highly attractive relative to the retail industry.

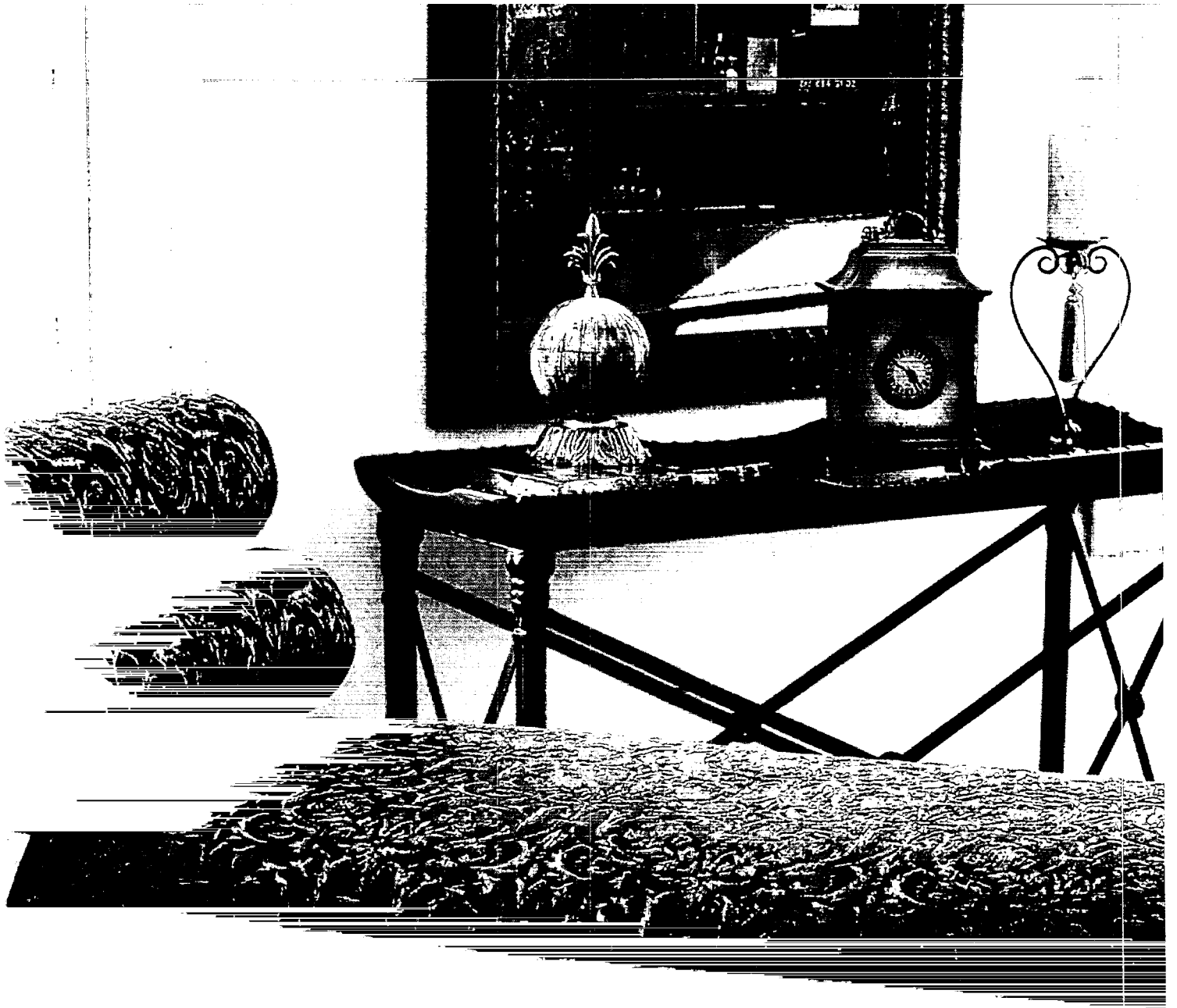
Conservative accounting practices and financial methodologies, along with full and accurate disclosure, have been traditions at TJX since day one. These approaches have served us well over our history and we believe will help ensure our future success, in the short and long term.

CONSOLIDATED COMPARABLE STORE SALES %



\* Recessions † Gulf War







## our contract *with our* customers

Throughout all of our divisions, our contract with our customers is to offer great value on a rapidly changing merchandise assortment, every day. We take this contract very seriously, as we know that our customers are savvy shoppers who understand what real value is all about. We define value as having four major components: brand name, quality, fashion and price.

Our experienced off-price buyers know that a buy must offer great value. If the opportunity does not meet our high standards of value, our buyers are trained to be disciplined to pass on the buy, confident that there are plentiful opportunities in the marketplace that do satisfy our criteria.

Our customers shop our stores frequently, knowing that they will find a wide selection of apparel and home fashions at excellent prices whenever they visit. They do not expect to see a specific item or a specific brand name. Rather, they enjoy the "treasure hunt" aspect of finding great off-price bargains on a fresh merchandise assortment each time they shop our stores. We do not confuse our customers with fluctuating "up and down" prices or "sales." Rather, we have built credibility with our customers so that they have confidence in our values — all of the time.

Our marketing strategies are also geared to deliver a consistent and clear message to our customers. We seldom engage in what the industry calls "price and item" advertising. Rather, since our mission is to deliver compelling values on a day-in and day-out basis, our advertising campaigns position our various businesses as places to find great values, emphasizing "top of mind" awareness.

Another way in which we establish and maintain credibility with our customers is through our "compare at" prices. Our merchandise tickets show a "compare at" price which represents the price for which an item would typically sell at a traditional department or specialty store. Our customers are very smart shoppers and we go to great lengths to ensure that our "compare at" prices are accurate, often being conservative in stating them.

Customer service is another important area in which integrity plays a major role. If a customer has a problem, we go out of our way to address the issue in an honest and open manner. Our policies are customer friendly because we believe in treating our customers with the respect they deserve. We believe that all of these practices have created a long-standing bond of goodwill and trust with our large base of loyal customers.

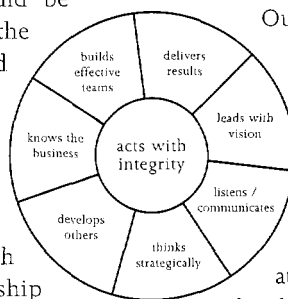


## leading *with* integrity

Integrity has always been the focus of TJX's corporate culture. During 1997 and 1998, the senior management team of TJX gathered to solidify and select a series of leadership success factors. These factors would form the basis for succession planning at the Company, as well as serve as the standard against which job performance — from the manager level and up — would be measured. At these management sessions, the overriding leadership success factor emerged as “acting with integrity.” The other factors were established as “delivers results,” “leads with vision,” “listens/communicates,” “thinks strategically,” “develops others,” “knows the business” and “builds effective teams.” However, acting with integrity was positioned as the leadership success factor that touched every other factor. In other words, the performance evaluation system at TJX places enormous emphasis on acting with integrity as it pervades all other aspects of job performance.

The significance of TJX's adopting this set of standards is several-fold. First, it establishes that, from the manager level up through the most senior ranks, the same set of high leadership qualities are expected. Also, these

leadership success factors are used for succession planning and performance evaluation at every division throughout the entire Company. Finally, and most importantly, we believe that by instilling these values deeply into the organization, we are going a long way to build the future leaders of the Company.



Our Associate Code of Conduct formalized many principles and practices already in place when it was adopted in 1998. Updated annually, the Code outlines in detail how all of our associates are expected to conduct themselves with integrity. Associates receive the Code when they join the Company and are required to attest each year that they have read and abided by the Code. A synopsis of our Associate Code of Conduct is posted to our corporate website, [www.tjx.com](http://www.tjx.com).

A long-standing tradition at TJX has been our “Open Door” philosophy. This philosophy ensures that associates have the opportunity to speak openly and be treated fairly.

We are proud of our long tradition of placing acting with integrity at the core of our corporate culture.







## a trusted business partner

TJX has worked hard over many years to establish and maintain our high reputation in the vendor community and with other business partners. With the largest presence in the off-price marketplace, we are recognized as relationship builders within the vendor community. Numbering approximately 9,000, our vendors know that we are astute negotiators and true to our word. Our buyers are highly trained and very knowledgeable and our business dealings with vendors are straightforward. We stand by the price on which we agree with the vendor and pay our bills on time. Unlike many others in the retail industry, we ask for virtually no return privileges and no advertising or markdown allowances, or other such rebates. Thus, with no hidden agendas, our Company is a very desirable outlet through which apparel and home fashions manufacturers like to sell product.

Our vendor relationships have been built on honesty and a commitment to ethical business practices. TJX is fully committed to operating our business in accordance with high standards of business ethics and applicable law. To that end, our Vendor Compliance Program requires that our vendors be in compliance with all international,

federal and state laws applicable to goods we are purchasing. Further, TJX strongly supports efforts to improve international human rights standards. Information about our Vendor Compliance Program is available to the public via our corporate website.

Another arena in which TJX has a major presence and excellent reputation is the real estate market. With 1,843 stores at year-end, we lease space primarily in community shopping centers. As in the vendor community, within the real estate world, we are known to be good negotiators and plain-speaking, trustworthy business people. We are a highly desired tenant as our stores bring strong customer traffic to shopping centers. Landlords like doing business with our highly experienced real estate team who know how to choose the right locations and reach mutually beneficial lease arrangements.

Underlying our reputation as a strong business partner is our excellent credit rating. Vendors, landlords and others know that TJX is an extremely solid company with which to do business.





## doing *the* right thing

In 2002, we marked another year in which TJX did the right thing in the communities in which we have a retail presence, home offices or distribution centers. Children and families continued to be at the center of our charitable giving and volunteer activity. We are proud that The TJX Foundation, together with our divisions, supported over 800 nonprofit organizations worldwide. TJX associates donated their time and energy to many organizations through participation in major events such as The Boston Marathon Jimmy Fund Walk and The American Cancer Society's Daffodil Days Program. In addition, our associate participation in The United Way campaign reached a record level in 2002, with 24,000 associates making donations.

Save the Children continued to be at the center of T.J. Maxx's charitable activities as did the Family Violence Prevention Fund at Marshalls. HomeGoods continued to focus on the Jimmy Fund and A.J. Wright continued its work with Boys and Girls Clubs of America. Internationally, Winners continued its sponsorship of The Sunshine Foundation as did T.K. Maxx of NCH (formerly National Children's Home).

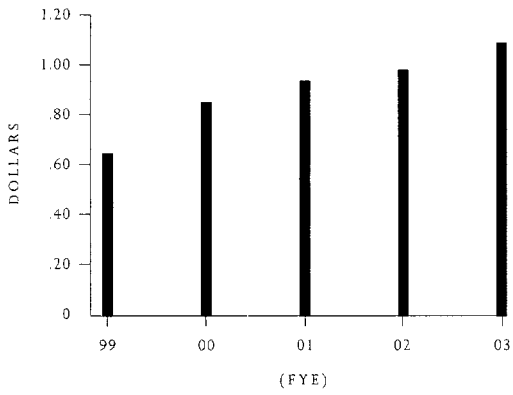
Another major initiative of this past year was our partnering with The White House Office of National Drug

Control Policy. Through this partnership, all of our U.S. chains promoted anti-drug messages through in-store signage and directing customers to The Anti-Drug.com website. Our customers also received information on raising drug-free kids through our advertising and divisional websites.

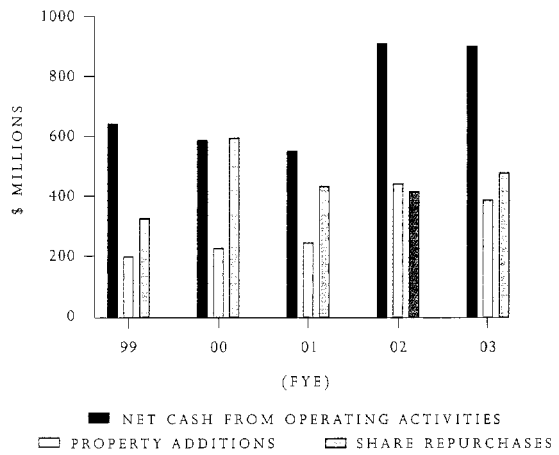
In 2002, we reached the 30,000 mark in hirings through the Welfare-To-Work Program. TJX signed on to this important program in 1997 and we have far exceeded our initial goal. Our First Step Program continues to be an innovative way to help former welfare recipients bridge the gap into the working world by providing assistance with childcare, transportation and counseling. During 2002, we expanded our outreach services to all associates with our T.J. Extra Program to raise awareness about available government benefits such as fuel assistance, Fannie Mae and tax credit programs.

Our emphasis on cultural diversity is supported by our hiring programs, community outreach, and Minority and Women-Owned Suppliers Program. In sum, doing the right thing in our communities and valuing the diversity of people remain cornerstones of our Company.

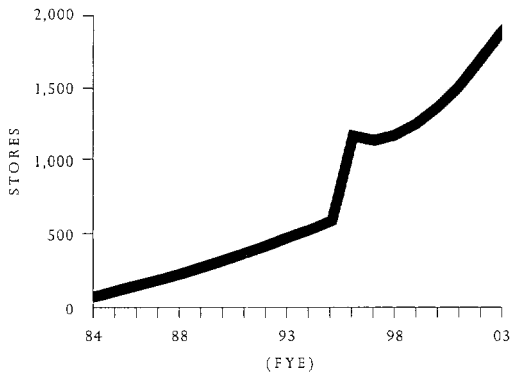
**DILUTED EARNINGS PER SHARE  
(CONTINUING OPERATIONS)**



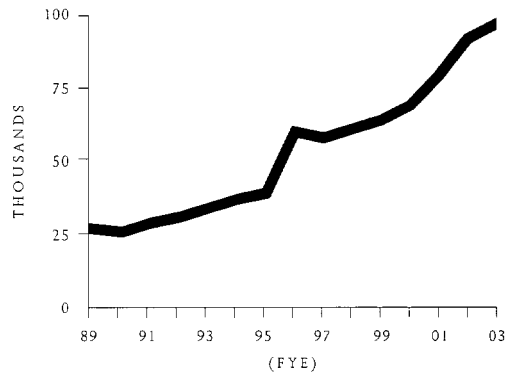
**SELECTED CASH FLOW DATA**



**CONSOLIDATED STORE COUNT**



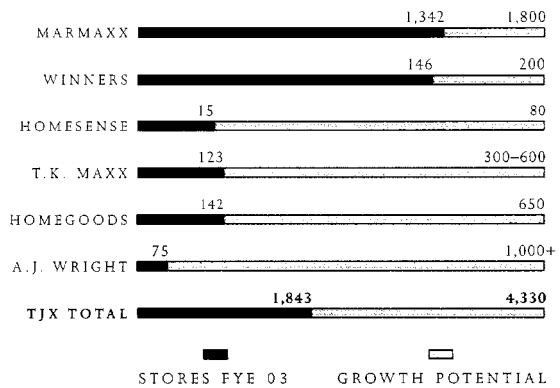
**TJX ASSOCIATES**



**ANNUAL NET STORE GROWTH**

	FY03	FY04E	FY05E	FY06E
MARMAXX	1,342	79	75	75
T.K. MAXX	123	30	30	30
HOMEGOODS	142	37	40	43
A.J. WRIGHT	75	25	35	45
WINNERS	146	13	10	10
HOMESENSE	15	8	10	12
<b>NEW STORES</b>	<b>192</b>	<b>200</b>	<b>215</b>	
<b>TOTAL STORES</b>	<b>1,843</b>	<b>2,035</b>	<b>2,235</b>	<b>2,450</b>

**LONG-TERM STORE BASE POTENTIAL**



## Selected Financial Data (Continuing Operations)

Amounts in Thousands Except Per Share Amounts	Fiscal Year Ended January				
	2003	2002	2001	2000	1999
Income statement and per share data:					
Net sales	\$11,981,207	\$10,708,998	\$9,579,006	\$8,795,347	\$7,949,101
Income from continuing operations before cumulative effect of accounting change	\$ 578,388	\$ 540,397	\$ 538,066	\$ 526,822	\$ 433,202
Weighted average common shares for diluted earnings per share calculation	537,740	556,268	578,392	635,582	669,296
Diluted earnings per share from continuing operations before cumulative effect of accounting change	\$1.08	\$.97	\$.93	\$.83	\$.65
Cash dividends declared per share	\$ .12	\$.09	\$.08	\$.07	\$.06
Balance sheet data:					
Cash and cash equivalents	\$ 492,330	\$ 492,776	\$ 132,535	\$ 371,759	\$ 461,244
Working capital	674,195	800,916	537,185	532,017	663,902
Total assets	3,940,489	3,595,743	2,932,283	2,804,963	2,760,127
Capital expenditures	396,724	449,444	257,005	238,569	207,742
Long-term obligations <sup>(1)</sup>	693,764	702,379	319,372	319,367	220,344
Shareholders' equity	1,409,147	1,340,698	1,218,712	1,119,228	1,220,656
Other financial data:					
After-tax return on average shareholders' equity	42.1%	42.2%	46.0%	45.0%	36.3%
Total debt as a percentage of total capitalization <sup>(2)</sup>	33.5%	34.4%	22.7%	27.3%	15.3%
Stores in operation at year-end:					
T.J. Maxx	713	687	661	632	604
Marshalls	629	582	535	505	475
Winners	146	131	117	100	87
T.K. Maxx	123	101	74	54	39
HomeGoods	142	112	81	51	35
A.J. Wright	75	45	25	15	6
HomeSense	15	7	-	-	-
Total	<u>1,843</u>	<u>1,665</u>	<u>1,493</u>	<u>1,357</u>	<u>1,246</u>

(1) Includes long-term debt, exclusive of current installments and obligation under capital lease, less portion due within one year.

(2) Total capitalization includes shareholders' equity, short-term debt, long-term debt and capital lease obligation, including current maturities.

## Consolidated Statements of Income

Amounts In Thousands Except Per Share Amounts	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
Net sales	\$11,981,207	\$10,708,998	\$9,579,006
Cost of sales, including buying and occupancy costs	9,079,579	8,122,922	7,188,124
Selling, general and administrative expenses	1,938,531	1,686,389	1,503,036
Interest expense, net	25,373	25,643	22,904
Income from continuing operations before provision for income taxes	937,724	874,044	864,942
Provision for income taxes	359,336	333,647	326,876
Income from continuing operations (Loss) from discontinued operations, net of income taxes	578,388 -	540,397 (40,000)	538,066 -
Net income	\$ 578,388	\$ 500,397	\$ 538,066
Basic earnings per share:			
Income from continuing operations	\$1.09	\$.98	\$.94
Net income	\$1.09	\$.91	\$.94
Weighted average common shares - basic	532,241	550,647	574,881
Diluted earnings per share:			
Income from continuing operations	\$1.08	\$.97	\$.93
Net income	\$1.08	\$.90	\$.93
Weighted average common shares - diluted	537,740	556,268	578,392
Cash dividends declared per share	\$ .12	\$.09	\$.08

The accompanying notes are an integral part of the financial statements.

## Consolidated Balance Sheets

<u>In Thousands</u>	<u>January 25, 2003</u>	<u>January 26, 2002</u>
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 492,330	\$ 492,776
Accounts receivable	75,515	69,209
Merchandise inventories	1,563,450	1,456,976
Prepaid expenses and other current assets	100,284	84,962
Current deferred income taxes, net	8,961	12,003
Total current assets	<u>2,240,540</u>	<u>2,115,926</u>
Property at cost:		
Land and buildings	230,810	172,016
Leasehold costs and improvements	970,981	853,733
Furniture, fixtures and equipment	1,409,123	1,210,366
	<u>2,610,914</u>	<u>2,236,115</u>
Less accumulated depreciation and amortization	1,232,189	1,076,196
	<u>1,378,725</u>	<u>1,159,919</u>
Property under capital lease, net of accumulated amortization of \$3,723 and \$1,489, respectively	28,849	31,083
Other assets	113,192	83,139
Non-current deferred income taxes, net	-	26,575
Goodwill and tradename, net of amortization	179,183	179,101
Total Assets	<u>\$3,940,489</u>	<u>\$3,595,743</u>
<b>Liabilities</b>		
Current liabilities:		
Current installments of long-term debt	\$ 15,000	\$ -
Obligation under capital lease due within one year	1,348	1,244
Accounts payable	817,633	761,546
Accrued expenses and other current liabilities	669,732	510,270
Federal, foreign and state income taxes payable	62,632	41,950
Total current liabilities	<u>1,566,345</u>	<u>1,315,010</u>
Other long-term liabilities	229,264	237,656
Non-current deferred income taxes, net	41,969	-
Obligation under capital lease, less portion due within one year	28,988	30,336
Long-term debt, exclusive of current installments	664,776	672,043
Commitments and contingencies	-	-
<b>Shareholders' Equity</b>		
Common stock, authorized 1,200,000,000 shares, par value \$1, issued and outstanding 520,515,041 and 543,075,306 (post-split) shares, respectively	520,515	271,538
Additional paid-in capital	-	-
Accumulated other comprehensive income (loss)	(3,164)	(6,755)
Unearned stock compensation	(7,652)	(4,654)
Retained earnings	899,448	1,080,569
Total shareholders' equity	<u>1,409,147</u>	<u>1,340,698</u>
Total Liabilities and Shareholders' Equity	<u>\$3,940,489</u>	<u>\$3,595,743</u>

The accompanying notes are an integral part of the financial statements.

## Consolidated Statements of Cash Flows

In Thousands	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
Cash flows from operating activities:			
Net income	\$578,388	\$500,397	\$538,066
Adjustments to reconcile net income to net cash provided by operating activities:			
Loss from discontinued operations, net of income taxes	-	40,000	-
Depreciation and amortization	207,876	204,081	175,781
Property disposals and impairments	8,699	6,832	4,559
Tax benefit of employee stock options	11,767	30,644	15,941
Deferred income tax provision (benefit)	72,138	35,230	(24,235)
Changes in assets and liabilities:			
(Increase) in accounts receivable	(5,983)	(7,615)	(6,501)
(Increase) in merchandise inventories	(85,644)	(13,292)	(232,031)
(Increase) in prepaid expenses and other current assets	(22,208)	(1,273)	(12,083)
Increase in accounts payable	45,559	120,770	34,158
Increase in accrued expenses and other liabilities	112,781	16,116	69,726
Increase (decrease) in income taxes payable	20,334	(62)	(592)
Other, net	(35,147)	(19,382)	(6,026)
Net cash provided by operating activities	<u>908,560</u>	<u>912,446</u>	<u>556,763</u>
Cash flows from investing activities:			
Property additions	(396,724)	(449,444)	(257,005)
Issuance of note receivable	-	(5,527)	(23,100)
Proceeds from repayments on note receivable	564	125	-
Proceeds from sale of other assets	-	-	9,183
Net cash (used in) investing activities	<u>(396,160)</u>	<u>(454,846)</u>	<u>(270,922)</u>
Cash flows from financing activities:			
Proceeds from borrowings of short-term debt, net	-	-	39,000
Proceeds from borrowings of long-term debt	-	347,579	-
Principal payments on long-term debt	-	(73)	(100,203)
Payments on short-term debt, net	-	(39,000)	-
Payments on capital lease obligation	(1,244)	(992)	-
Proceeds from sale and issuance of common stock, net	33,916	65,202	26,101
Cash payments for repurchase of common stock	(481,734)	(424,163)	(444,105)
Cash dividends paid	(60,025)	(48,290)	(44,693)
Net cash (used in) financing activities	<u>(509,087)</u>	<u>(99,737)</u>	<u>(523,900)</u>
Effect of exchange rate changes on cash	<u>(3,759)</u>	<u>2,378</u>	<u>(1,165)</u>
Net (decrease) increase in cash and cash equivalents	(446)	360,241	(239,224)
Cash and cash equivalents at beginning of year	<u>492,776</u>	<u>132,535</u>	<u>371,759</u>
Cash and cash equivalents at end of year	<u>\$492,330</u>	<u>\$492,776</u>	<u>\$132,535</u>

The accompanying notes are an integral part of the financial statements.

## Consolidated Statements of Shareholders' Equity

In Thousands	Common Stock, Par Value \$1	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Unearned Stock Compensation	Retained Earnings	Total
Balance, January 29, 2000	\$299,979	\$ -	\$ (1,433)	\$(3,739)	\$ 824,421	\$1,119,228
Comprehensive income:						
Net income	-	-	-	-	538,066	538,066
(Loss) due to foreign currency translation adjustments	-	-	(11,860)	-	-	(11,860)
Gain on net investment hedge contracts	-	-	11,547	-	-	11,547
Minimum pension liability adjustment	-	-	(1,675)	-	-	(1,675)
Reclassification of prior unrealized loss on securities	-	-	133	-	-	133
Total comprehensive income						536,211
Cash dividends declared on common stock	-	-	-	-	(45,266)	(45,266)
Restricted stock awards granted	10	197	-	(207)	-	-
Restricted stock awards forfeited	(33)	(942)	-	975	-	-
Amortization of unearned stock compensation	-	-	-	1,420	-	1,420
Issuance of common stock under stock incentive plans and related tax benefits	2,656	39,293	-	-	-	41,949
Common stock repurchased	(22,233)	(38,548)	-	-	(374,049)	(434,830)
Balance, January 27, 2001	280,379	-	(3,288)	(1,551)	943,172	1,218,712
Comprehensive income:						
Net income	-	-	-	-	500,397	500,397
Cumulative effect of accounting change (SFAS No.133)	-	-	(1,572)	-	-	(1,572)
(Loss) due to foreign currency translation adjustments	-	-	(8,185)	-	-	(8,185)
Gain on net investment hedge contracts	-	-	8,190	-	-	8,190
Minimum pension liability adjustment	-	-	(2,151)	-	-	(2,151)
Amounts reclassified from other comprehensive income to net income	-	-	251	-	-	251
Total comprehensive income						496,930
Cash dividends declared on common stock	-	-	-	-	(49,295)	(49,295)
Restricted stock awards granted	225	7,137	-	(5,775)	-	1,587
Amortization of unearned stock compensation	-	-	-	2,672	-	2,672
Issuance of common stock under stock incentive plans and related tax benefits	4,102	90,153	-	-	-	94,255
Common stock repurchased	(13,168)	(97,290)	-	-	(313,705)	(424,163)
Balance, January 26, 2002	271,538	-	(6,755)	(4,654)	1,080,569	1,340,698
Comprehensive income:						
Net income	-	-	-	-	578,388	578,388
Gain due to foreign currency translation adjustments	-	-	23,006	-	-	23,006
(Loss) on net investment hedge contracts	-	-	(23,241)	-	-	(23,241)
Minimum pension liability adjustment	-	-	3,826	-	-	3,826
Total comprehensive income						581,979
Stock split, two-for-one	269,431	-	-	-	(269,431)	-
Cash dividends declared on common stock	-	-	-	-	(63,421)	(63,421)
Restricted stock awards granted	325	5,870	-	(6,195)	-	-
Amortization of unearned stock compensation	-	-	-	3,197	-	3,197
Issuance of common stock under stock incentive plans and related tax benefits	2,505	41,794	-	-	-	44,299
Common stock repurchased	(23,284)	(47,664)	-	-	(426,657)	(497,605)
Balance, January 25, 2003	\$520,515	\$ -	\$ (3,164)	\$(7,652)	\$ 899,448	\$1,409,147

The accompanying notes are an integral part of the financial statements.

## Notes to Consolidated Financial Statements

### A. SUMMARY OF ACCOUNTING POLICIES

**Basis of Presentation:** The consolidated financial statements of The TJX Companies, Inc. ("TJX", the "Company" or "We") include the financial statements of all of TJX's subsidiaries, including our foreign subsidiaries, all of which are wholly owned. All of TJX's activities are conducted within TJX or our subsidiaries and are consolidated in these financial statements. All intercompany transactions have been eliminated in consolidation. The notes pertain to continuing operations except where otherwise noted.

**Fiscal Year:** TJX's fiscal year ends on the last Saturday in January. The fiscal years ended January 25, 2003 ("fiscal 2003"), January 26, 2002 and January 27, 2001 each included 52 weeks.

**Use of Estimates:** The preparation of the financial statements, in conformity with accounting principles generally accepted in the United States, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent liabilities, at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. TJX considers the more significant accounting policies that involve management estimates and judgments to be those relating to inventory valuation, retirement obligations, accounting for taxes and reserves for discontinued operations. Actual amounts could differ from those estimates.

**Revenue Recognition:** TJX records revenue at the time of sale and receipt of merchandise by the customer, net of a reserve for estimated returns. We estimate returns based upon our historical experience. We defer recognition of a layaway sale and its related profit to the accounting period when the customer receives layaway merchandise.

**Consolidated Statements of Income Classifications:** Cost of sales, including buying and occupancy costs include the cost of merchandise sold; store occupancy costs (including real estate taxes, utility and maintenance costs, and fixed asset depreciation); the costs of operating our distribution centers; payroll, benefits and travel costs directly associated with buying inventory; and systems costs related to the buying and tracking of inventory.

Selling, general and administrative expenses include store payroll and benefit costs; communication costs; credit and check expenses; advertising; administrative and field management payroll, benefits and travel costs; corporate administrative costs and depreciation; gains and losses on foreign currency exchange contracts and other nonrecurring gains or losses; and all other miscellaneous income and expense items.

**Cash, Cash Equivalents and Short-Term Investments:** TJX generally considers highly liquid investments with an initial maturity of three months or less to be cash equivalents. Our investments are primarily high-grade commercial paper, institutional money market funds and time deposits with major banks. The fair value of cash equivalents approximates carrying value. During September 1999, we received 693,537 common shares of Manulife Financial Corporation. The shares reflected ownership interest in the demutualized insurer due to policies held by TJX. These securities were recorded at market value upon receipt resulting in an \$8.5 million pre-tax gain. During fiscal 2001, we sold all of these shares for \$9.2 million and realized a gain of \$722,000.

**Merchandise Inventories:** Inventories are stated at the lower of cost or market. TJX uses the retail method for valuing inventories on the first-in first-out basis. We almost exclusively utilize a permanent markdown strategy and lower the cost value of the inventory that is subject to markdown at the time the retail prices are lowered in our stores.

**Common Stock and Equity:** TJX's equity transactions consist primarily of the repurchase of our common stock under our stock repurchase program and the issuance of common stock under our stock incentive plan. Under the stock repurchase program we repurchase our common stock on the open market. The par value of the shares repurchased is charged to common stock with the excess of the purchase price over par first charged against any available additional paid-in capital ("APIC") and the balance charged to retained earnings. Virtually all shares are retired when purchased. We have an immaterial number of shares held in treasury which are reflected as a reduction to common stock outstanding.

Shares issued under our stock incentive plan are issued from authorized but previously unissued shares, and proceeds received are recorded by increasing common stock for the par value of the shares with the excess over par added to APIC. Income tax benefits due to the exercise of stock options are also added to APIC and included with the proceeds received from the option exercise. The income tax benefits are included in cash flows from operating activities in the statements of cash flows. The par value and excess of the fair value over par value of restricted stock awards are also added to common stock and APIC with an offsetting amount recorded in unearned stock compensation. The amount



included in unearned stock compensation is amortized into earnings over the vesting period of the related award. Due to the high volume of repurchases over the past several years we have no remaining balance in APIC.

TJX has adopted the disclosure-only provisions of Statement of Financial Accounting Standards ("SFAS") No.123, "Accounting for Stock-Based Compensation," and continues to apply the provisions of Accounting Principles Board Opinion No.25, "Accounting for Stock Issued to Employees," in accounting for compensation expense under its stock option plans. TJX grants options at fair market value on the date of the grant, accordingly no compensation expense has been recognized for the stock options issued during fiscal 2003, 2002 or 2001. Compensation expense determined in accordance with SFAS No.123, net of related income tax effect, amounted to \$39.7 million, \$27.8 million and \$19.2 million for fiscal 2003, 2002 and 2001, respectively. Disclosure as required by SFAS No.148, as discussed in New Accounting Standards below, is presented in Note E.

**Interest:** TJX's interest expense, net was \$25.4 million, \$25.6 million and \$22.9 million in fiscal 2003, 2002 and 2001, respectively. Interest expense is presented net of interest income of \$10.5 million, \$15.0 million and \$11.8 million in fiscal 2003, 2002 and 2001, respectively. We capitalize interest during the active construction period of major capital projects. Capitalized interest is added to the cost of the related assets. We capitalized interest of \$559,000, \$222,000 and \$311,000 in fiscal 2003, 2002 and 2001, respectively. Debt discount and related issue expenses are amortized to interest expense over the lives of the related debt issues or to the first date the holders of the debt may request TJX to repurchase such debt.

**Depreciation and Amortization:** For financial reporting purposes, TJX provides for depreciation and amortization of property by the use of the straight-line method over the estimated useful lives of the assets. Buildings are depreciated over 33 years, leasehold costs and improvements are generally amortized over the lease term (typically 10 years) or their estimated useful life, whichever is shorter, and furniture, fixtures and equipment are depreciated over 3 to 10 years. Depreciation and amortization expense for property was \$196.4 million for fiscal 2003, \$183.1 million for fiscal 2002, and \$169.1 million for fiscal 2001. Amortization expense for property held under a capital lease was \$2.2 million and \$1.5 million in fiscal 2003 and 2002, respectively. Maintenance and repairs are charged to expense as incurred. Significant costs incurred for internally developed software are capitalized and amortized over three to five years. Upon retirement or sale, the cost of disposed assets and the related accumulated depreciation are eliminated and any gain or loss is included in net income. Pre-opening costs are expensed as incurred.

**Goodwill and Tradename:** Goodwill is primarily the excess of the purchase price paid over the carrying value of the minority interest acquired in fiscal 1990 in TJX's former 83%-owned subsidiary and represents goodwill associated with the T.J. Maxx chain and is included in the Marmaxx segment at January 25, 2003. In addition, goodwill includes the excess of cost over the estimated fair market value of the net assets of Winners acquired by TJX in fiscal 1991.

Goodwill, net of amortization, totaled \$71.5 million and \$71.4 million as of January 25, 2003 and January 26, 2002, respectively, and had been amortized over 40 years on a straight-line basis through January 26, 2002. Annual amortization of goodwill was \$2.6 million in fiscal 2002 and 2001. There was no amortization of goodwill in fiscal 2003. Cumulative amortization as of January 25, 2003 and January 26, 2002 was \$32.9 million.

Tradename is the value assigned to the name "Marshalls" as a result of TJX's acquisition of the Marshalls chain in fiscal 1996. The value of the tradename was determined by the discounted present value of assumed after-tax royalty payments, offset by a reduction for its pro-rata share of the total negative goodwill acquired. The final purchase price allocated to the tradename amounted to \$128.3 million. The tradename had been amortized over 40 years through January 26, 2002. Annual amortization expense was \$3.2 million in fiscal 2002 and 2001. There was no amortization of tradename in fiscal 2003. Cumulative amortization as of January 25, 2003 and January 26, 2002 was \$20.6 million.

The Company acquires other tradenames of manufacturers to have marketing privileges for their products. Such tradenames are included in other assets and are amortized to cost of sales, including buying and occupancy costs over the term of the agreement generally from 7 to 10 years. The Company had \$3.2 million and \$569,000 in tradenames at January 25, 2003 and January 26, 2002, respectively. Tradenames and the related amortization are included in the related operating segment.

In July 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No.142, "Goodwill and Other Intangible Assets." This Statement addresses how goodwill and other intangible assets should be accounted for after they have been initially recognized in the financial statements. We implemented SFAS No.142 during our fiscal year beginning January 27, 2002. As a result of the new standard, we no longer amortize goodwill or the value of the Marshalls tradename which has an indefinite life. No impairments have been recorded on these assets to date.

The following schedule presents pro forma income from continuing operations (unaudited) and pro forma net income (unaudited) presented as if goodwill amortization and tradename amortization had not been included as an expense in the prior periods:

In Thousands Except Per Share Amounts	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
Reported income from continuing operations	\$578,388	\$540,397	\$538,066
Add back: Goodwill amortization, net of related tax effects	-	2,607	2,609
Add back: Tradename amortization, net of related tax effects	-	1,910	1,910
Pro forma income from continuing operations	<u>\$578,388</u>	<u>\$544,914</u>	<u>\$542,585</u>
Diluted earnings per share:			
Reported income from continuing operations	\$1.08	\$.97	\$.93
Pro forma income from continuing operations	\$1.08	\$.98	\$.94
Reported net income	\$578,388	\$500,397	\$538,066
Add back: Goodwill amortization, net of related tax effects	-	2,607	2,609
Add back: Tradename amortization, net of related tax effects	-	1,910	1,910
Pro forma net income	<u>\$578,388</u>	<u>\$504,914</u>	<u>\$542,585</u>
Diluted earnings per share:			
Reported net income	\$1.08	\$.90	\$.93
Pro forma net income	\$1.08	\$.91	\$.94

**Impairment of Long-Lived Assets:** TJX periodically reviews the value of its property and intangible assets in relation to the current and expected operating results of the related business segments in order to assess whether there has been a permanent impairment of their carrying values. An impairment exists when the undiscounted cash flow of an asset is less than the carrying cost of that asset. Store by store impairment analysis is performed, at a minimum, on an annual basis. We recorded an impairment loss of \$3.1 million in fiscal 2001 as a component of the \$6.3 million estimated cost of closing our three T.K. Maxx stores in the Netherlands.

**Advertising Costs:** TJX expenses advertising costs as incurred. Advertising expense was \$135.3 million, \$128.5 million and \$121.8 million for fiscal 2003, 2002 and 2001, respectively.

**Earnings Per Share:** All earnings per share amounts discussed refer to diluted earnings per share unless otherwise indicated. All historical earnings per share amounts reflect the May 2002 two-for-one stock split.

**Foreign Currency Translation and Related Hedging Activity:** TJX's foreign assets and liabilities are translated at the fiscal year-end exchange rate. Activity of the foreign operations that affect the statements of income and cash flows are translated at the average exchange rates prevailing during the fiscal year. A large portion of the net investments in the foreign operations are hedged with foreign currency forward contracts and swap agreements. The translation adjustments associated with the foreign operations and the related hedging instruments are included in shareholders' equity as a component of accumulated other comprehensive income (loss). Cumulative foreign currency translation adjustments, net of hedging activity, included in shareholders' equity amounted to losses of \$3.2 million and \$2.9 million as of January 25, 2003 and January 26, 2002, respectively.

Effective January 28, 2001, TJX implemented SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." This Statement, as amended, established accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities. This Statement requires that an entity recognize all derivatives as either assets or liabilities in the statements of financial position and measure those instruments at fair value. This Statement also requires that companies recognize adjustments to the fair value of derivatives in earnings when they occur, if they do not qualify for hedge accounting. For derivatives that qualify for hedge accounting, changes in the fair value of the derivatives can be recognized currently in earnings, along with an offsetting adjustment against the basis of the underlying hedged item, or can be deferred in accumulated other comprehensive income.

This Statement affects the accounting for TJX's hedging contracts. As described in Note C, we periodically enter into forward foreign currency exchange contracts to hedge certain merchandise purchase commitments, intercompany balances, including intercompany debt, and net investment in and between foreign subsidiaries. Through January 27, 2001, we applied hedge accounting to these contracts. Upon adoption of SFAS No. 133, we prospectively elected not to apply the hedge accounting rules to our merchandise purchase commitment and intercompany balance (excluding intercompany debt) related contracts, even though these contracts effectively function as an economic hedge of the underlying exposure. Thus, the changes in fair value of the merchandise purchase commitment and intercompany balance (excluding intercompany debt) related contracts are reported in current earnings as a component of selling, general and administrative expenses, with no offset for marking the underlying exposure to fair value. We continue to apply hedge accounting to our net investment hedge contracts, and changes in fair value of these contracts, as well as gains and losses upon settlement, are recorded in accumulated other comprehensive income, offsetting changes in the cumulative foreign translation adjustments of our foreign divisions. We also apply hedge accounting to intercompany debt hedge contracts. If we deem the intercompany debt to be indefinitely invested, the hedge contracts are designated as net investment hedges and accounted for as described above. For all other intercompany debt, the changes in fair value of the related contracts are recorded in the statement of income and offset by marking the underlying item to fair value in the same period. Upon settlement, the realized gains and losses on these contracts are offset by the realized gains and losses of the underlying item in the statement of income.

At implementation of SFAS No. 133, the fair value of all of TJX's hedge contracts amounted to a net asset of \$10.0 million, most of which related to net investment hedge contracts. The carrying value of all hedge contracts before adoption was \$12.8 million. We also wrote off a net deferred asset of \$1.2 million, related to premiums on existing hedge contracts, and thus recorded a charge to accumulated other comprehensive income for the cumulative effect of an accounting change of \$1.6 million effective January 28, 2001.

**New Accounting Standards:** In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." This Statement addresses financial accounting and reporting for costs associated with exit or disposal activities including store closing activities. The provisions of SFAS No. 146 are effective for exit or disposal activities initiated after December 31, 2002, with early adoption encouraged. Generally the effect of these provisions is to defer the recording of certain store closing costs from the date we commit to close a store to the date the store actually closes. The adoption of SFAS No. 146 will not have a material impact on our financial position or results of operations.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation - Transition and Disclosure." This Statement amends SFAS No. 123, "Accounting for Stock-Based Compensation," and provides alternative methods of transition for entities that voluntarily convert to the fair value based method of accounting for stock-based employee compensation and requires amended disclosure presentation for the fiscal year ending January 25, 2003 and all subsequent interim periods. We anticipate that the FASB may issue additional guidance or propose additional changes in this area. While we await additional FASB guidance we are continuing to account for stock-based compensation in accordance with APB Opinion No. 25.

In November 2002, the FASB issued FASB Interpretation No. 45 "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." This Interpretation specifies certain disclosures for guarantees issued by an entity and requires recognition and measurement at fair value for certain types of guarantees. We have included the disclosure requirements of the interpretation with regard to guarantees made by TJX in Note L. The recognition and measurement provisions, which we believe will not have a material effect on our financial position or results of operation, are effective for qualifying guarantees issued after December 31, 2002.

**Reclassifications:** We have reclassified certain amounts in prior years' financial statements for comparative purposes. Major reclassifications include the separate presentation of federal and state income taxes payable on the balance sheets and statements of cash flow and a more detailed presentation of unearned stock compensation within the statements of shareholders' equity.

None of the reclassifications had any impact on net income, current liabilities or total shareholders' equity as previously reported.

## B. LONG-TERM DEBT AND CREDIT LINES

The table below presents long-term debt, exclusive of current installments, as of January 25, 2003 and January 26, 2002. Capital lease obligations are separately presented in Note D.

<u>In Thousands</u>	<u>January 25, 2003</u>	<u>January 26, 2002</u>
General corporate debt:		
Medium term notes, interest at 5.87% on \$15,000 maturing October 21, 2003	\$ -	\$ 15,000
Medium term notes, interest at 7.97% on \$5,000 maturing September 20, 2004	5,000	5,000
7% unsecured notes, maturing June 15, 2005 (effective interest rate of 7.02% after reduction of the unamortized debt discount of \$33 and \$47 in fiscal 2003 and 2002, respectively)	99,967	99,953
7.45% unsecured notes, maturing December 15, 2009 (effective interest rate of 7.50% after reduction of unamortized debt discount of \$439 and \$503 in fiscal 2003 and 2002, respectively)	<u>199,561</u>	<u>199,497</u>
Total general corporate debt	<u>304,528</u>	<u>319,450</u>
Subordinated debt:		
Zero coupon convertible subordinated notes due February 13, 2021, after reduction of unamortized debt discount of \$157,252 and \$164,907 in fiscal 2003 and 2002, respectively	<u>360,248</u>	<u>352,593</u>
Total subordinated debt	<u>360,248</u>	<u>352,593</u>
Long-term debt, exclusive of current installments	<u>\$664,776</u>	<u>\$672,043</u>

The aggregate maturities of long-term debt, exclusive of current installments at January 25, 2003 are as follows:

<u>In Thousands</u>	<u>Long-Term Debt</u>
Fiscal Year	
2005	\$365,248
2006	99,967
2007	-
2008	-
Later years	<u>199,561</u>
Aggregate maturities of long-term debt, exclusive of current installments	<u>\$664,776</u>

The above maturity table assumes that all holders of the zero coupon convertible subordinated notes exercise their put options in fiscal 2005. The note holders also have put options available to them in fiscal 2008 and 2014. If none of the put options are exercised and the notes are not redeemed or converted, the notes will mature in fiscal 2022.

In February 2001, TJX issued \$517.5 million zero coupon convertible subordinated notes due in February 2021 and raised gross proceeds of \$347.6 million. The issue price of the notes represents a yield to maturity of 2% per year. Due to provisions of the first put option on February 13, 2002, we amortized the debt discount assuming a 1.5% yield for fiscal 2002. The notes are subordinated to all existing and future senior indebtedness of TJX. The notes are convertible into 16.9 million shares of common stock of TJX if the sale price of our common stock reaches specified thresholds, if the credit rating of the notes is below investment grade, if the notes are called for redemption or if certain specified corporate transactions occur. The holders of the notes have the right to require us to purchase the notes for \$369.0 million, \$391.7 million and \$441.3 million on February 13, 2004, 2007 and 2013, respectively. The repurchase amounts represent original purchase price plus accrued original issue discount. We may pay the purchase price in cash, TJX stock, or a combination of the two. If the holders exercise their put options, we expect to fund the payment with cash, financing from our short-term credit facility, new long-term borrowings or a combination thereof. At the first put date of February 13, 2002, no holder exercised the put option. In addition, if a change in control of TJX occurs on or before February 13, 2007, each holder may require TJX to purchase for cash all or a portion of such holder's notes. We may redeem for cash all, or a portion of, the notes at any time on or after February 13, 2007 for the original purchase price plus accrued original issue discount. We used the proceeds for our accelerated store roll-out program, investment in our distribution center network, our common stock repurchase program and general corporate purposes.

In December 1999, TJX issued \$200 million of 7.45% ten-year notes. The proceeds were used for general corporate purposes, including our ongoing stock repurchase program.

TJX periodically enters into financial instruments to manage our cost of borrowing. TJX entered into a rate-lock agreement to hedge the underlying treasury rate of the \$200 million ten-year notes, prior to their issuance in December 1999. The cost of this agreement has been deferred and is being amortized to interest expense over the term of the notes and results in an effective rate of 7.60% on the debt.

During fiscal 2003, we entered into a \$370 million five-year revolving credit facility and a \$320 million 364-day revolving credit facility, replacing similar agreements scheduled to expire during fiscal 2003. On March 24, 2003, the 364-day agreement was renewed and increased to \$330 million, with substantially all of the other terms and conditions of the original facility remaining unchanged. Our ability to borrow under the agreements is not limited by our debt rating level. The credit facilities do not require any compensating balances however, TJX must maintain certain leverage and fixed charge coverage ratios. Based on our current financial condition, we believe that the possibility of non-compliance with these covenants is remote. The revolving credit facilities are used as backup to our commercial paper program. As of January 25, 2003, all \$690 million of the revolving credit facilities were available for use. Interest is payable on borrowings at rates equal to or less than prime. There were no short-term borrowings during fiscal 2003. The maximum amount of our U.S. short-term borrowings was \$39 million and \$330 million in fiscal 2002 and 2001, respectively. The weighted average interest rate on our U.S. short-term borrowings was 5.32% and 6.82% in fiscal 2002 and 2001, respectively.

As of January 25, 2003, TJX had credit lines totaling C\$40 million for its Canadian subsidiary. The maximum amount outstanding under our Canadian credit lines was C\$19.2 million in fiscal 2003, C\$22.6 million in fiscal 2002 and C\$15.2 million in fiscal 2001. Subsequent to the end of fiscal 2003, our Canadian credit lines were reduced to C\$20 million.

#### C. FINANCIAL INSTRUMENTS

Effective January 28, 2001, TJX implemented Statement of Financial Accounting Standards ("SFAS") No.133, "Accounting for Derivative Instruments and Hedging Activities." This Statement requires that all derivatives be recorded on the balance sheets at fair value. See Note A for a description of TJX's foreign currency translation and related hedging activity policy.

TJX periodically enters into forward foreign currency exchange contracts to obtain an economic hedge on firm U.S. dollar and Euro merchandise purchase commitments made by its foreign subsidiaries. These commitments are typically six months or less in duration. The contracts outstanding at January 25, 2003, cover certain commitments for the first and second quarters of fiscal 2004. TJX elected not to apply hedge accounting rules to these contracts and therefore includes the change in the fair value of these contracts in earnings as a component of selling, general and administrative expenses. The change in the fair value of these contracts resulted in expense of \$2.6 million and income of \$855,000 in fiscal 2003 and 2002, respectively.

TJX enters forward foreign currency exchange contracts to obtain an economic hedge on certain foreign intercompany payables, primarily license fees, for which we elected not to apply hedge accounting rules. Such contracts outstanding at January 25, 2003, cover intercompany payables for the first quarter of fiscal 2004. The change in fair value of these contracts resulted in expense of \$1 million in fiscal 2003 and income of \$167,000 in fiscal 2002 which is reflected in the related periods' earnings as a component of selling, general and administrative expenses.

TJX also enters into foreign currency forward and swap contracts in both Canadian dollars and British pound sterling and accounts for them as a hedge of the investment in and between our foreign subsidiaries. Foreign exchange gains and losses as well as fair value adjustments on the agreements are recognized in other comprehensive income, thereby offsetting translation adjustments associated with our investment in and between our foreign subsidiaries.

The change in fair value of the contracts designated as a hedge of the net investment in foreign operations resulted in a loss of \$23.2 million that was included in other comprehensive income in fiscal 2003 and a gain of \$8.2 million in other comprehensive income in fiscal 2002. The change in the cumulative foreign currency translation adjustment resulted in a gain of \$23.0 million and a loss of \$8.2 million that was also included as a component of other comprehensive income in fiscal 2003 and 2002, respectively.

TJX also enters derivative contracts, designated as fair value hedges, to hedge certain foreign intercompany payables, primarily debt and related interest. The net impact of hedging activity related to these intercompany payables resulted in losses of \$954,000 and \$429,000 in fiscal 2003 and 2002, respectively, which is reflected in earnings as a component of selling, general and administrative expenses.

Following is a summary of TJX's derivative financial instruments and related fair values, outstanding at January 25, 2003:

<u>In Thousands</u>	<u>Pay</u>	<u>Receive</u>	<u>Blended Contract Rate</u>	<u>Fair Value Asset (Liability)</u>
Fair value hedges:				
Intercompany balances, primarily debt and related interest	£ 19,000	U.S.\$ 30,024	1.5802	U.S.\$ (807)
Net asset hedges:	C\$388,962	U.S.\$247,725	0.6369	U.S.\$ (5,664)
	£ 91,000	C\$225,817	2.4815	U.S.\$ (1,567)
Hedge accounting not elected:				
Merchandise purchase commitments and intercompany balances, primarily license fees	C\$ 94,696	U.S.\$ 60,259	0.6363	U.S.\$ (1,945)
	£ 10,331	U.S.\$ 15,910	1.5400	U.S.\$ (916)
	£ 8,087	€ 12,360	1.5284	U.S.\$ 187
Net fair value (liability)				U.S.\$ <u>(10,712)</u>

The fair value of the derivatives is classified as assets or liabilities, current or non-current, based upon valuation results and settlement dates of the individual contracts. Following are the balance sheet classifications of the fair value of our derivatives:

<u>In Thousands</u>	<u>January 25, 2003</u>	<u>January 26, 2002</u>
Current assets	\$ 197	\$ 9,493
Non-current assets	415	2,865
Current (liabilities)	(3,871)	(92)
Non-current (liabilities)	(7,453)	(34)
Net fair value (liability) asset	<u>\$ (10,712)</u>	<u>\$ 12,232</u>

TJX's forward foreign currency exchange and swap contracts require us to make payments of certain foreign currencies for receipt of U.S. dollars, Canadian dollars or Euros. All of these contracts except the net asset hedges mature during fiscal 2004. The British pound net asset hedge matures during fiscal 2009; the Canadian dollar net asset hedges have maturities from fiscal 2004 to fiscal 2010.

The counterparties to the forward exchange contracts and swap agreements are major international financial institutions and the contracts contain rights of offset, which minimize our exposure to credit loss in the event of nonperformance by one of the counterparties. We do not require counterparties to maintain collateral for these contracts. We periodically monitor our position and the credit ratings of the counterparties and do not anticipate losses resulting from the nonperformance of these institutions.

The fair value of our general corporate debt, including current installments, is estimated using discounted cash flow analysis based upon our current incremental borrowing rates for similar types of borrowing arrangements. The fair value of our zero coupon convertible subordinated notes is estimated by obtaining market quotes. The fair value of general corporate debt, including current installments, at January 25, 2003 is \$363.9 million versus a carrying value of \$319.5 million. The fair value of the zero coupon convertible subordinated notes is \$423.7 million versus a carrying value of \$360.2 million. These estimates do not necessarily reflect certain provisions or restrictions in the various debt agreements which might affect our ability to settle these obligations.

#### D. COMMITMENTS

TJX is committed under long-term leases related to its continuing operations for the rental of real estate and fixtures and equipment. Most of our leases are store operating leases with a ten-year initial term and options to extend for one or more five-year periods. Certain Marshalls leases, acquired in fiscal 1996, had remaining terms ranging up to twenty-five years. Leases for T.K. Maxx are generally for fifteen to twenty-five years with ten-year kick-out options. Many of the leases contain escalation clauses and early termination penalties. In addition, we are generally required to pay insurance, real estate taxes and other operating expenses including, in some cases, rentals based on a percentage of sales.

Following is a schedule of future minimum lease payments for continuing operations as of January 25, 2003:

<u>In Thousands</u>	<u>Capital Lease</u>	<u>Operating Leases</u>
Fiscal Year		
2004	\$ 3,726	\$ 536,860
2005	3,726	514,755
2006	3,726	469,822
2007	3,726	425,937
2008	3,726	381,383
Later years	<u>30,397</u>	<u>1,625,522</u>
Total future minimum lease payments	49,027	<u>\$3,954,279</u>
Less amount representing interest	<u>18,691</u>	
Net present value of minimum capital lease payments	<u>\$30,336</u>	

The capital lease commitment relates to a 283,000-square-foot addition to TJX's home office facility. Rental payments commenced June 1, 2001, and we recognized a capital lease asset and related obligation equal to the present value of the lease payments of \$32.6 million.

Rental expense under operating leases for continuing operations amounted to \$524.7 million, \$446.6 million and \$390.6 million for fiscal 2003, 2002 and 2001, respectively. Rental expense includes contingent rent and is reported net of sublease income. Contingent rent was \$8.2 million, \$6.8 million and \$7.0 million in fiscal 2003, 2002 and 2001, respectively; and sublease income was \$3.2 million, \$3.7 million and \$4.2 million in fiscal 2003, 2002 and 2001, respectively. The total net present value of TJX's minimum operating lease obligations approximates \$2,947.0 million as of January 25, 2003, including a current portion of \$348.5 million.

TJX had outstanding letters of credit totaling \$44.6 million as of January 25, 2003 and \$23.9 million as of January 26, 2002. Letters of credit are issued by TJX primarily for the purchase of inventory.

#### E. STOCK COMPENSATION PLANS

In the following note, all references to historical awards, outstanding awards and availability of shares for future grants under TJX's Stock Incentive Plan and related prices per share have been restated, for comparability purposes, to reflect the two-for-one stock split distributed in May 2002.

TJX has a stock incentive plan under which options and other stock awards may be granted to its directors, officers and key employees. This plan has been approved by TJX's shareholders and all stock compensation awards are made under this plan. The Stock Incentive Plan, as amended with shareholder approval, provides for the issuance of up to 109.3 million shares with 21.0 million shares available for future grants as of January 25, 2003. In June 2001, shareholders approved an amendment to the Stock Incentive Plan to permit grants to directors and the Board terminated the former Directors' Stock Option Plan.

Under the Stock Incentive Plan, TJX has granted options for the purchase of common stock, generally within ten years from the grant date at option prices of 100% of market price on the grant date. Most options outstanding vest over a three-year period starting one year after the grant, and are exercisable in their entirety three years after the grant date. Outstanding options granted to directors become fully exercisable one year after the date of grant.

A summary of the status of TJX's stock options and related Weighted Average Exercise Prices ("WAEP") is presented below (shares in thousands):

	Fiscal Year Ended					
	January 25, 2003		January 26, 2002		January 27, 2001	
	Shares	WAEP	Shares	WAEP	Shares	WAEP
Outstanding at beginning of year	29,624	\$ 13.10	28,073	\$ 9.84	23,664	\$ 8.53
Granted	11,395	19.85	10,743	17.48	10,356	10.37
Exercised	(2,970)	10.94	(8,432)	7.97	(5,449)	4.92
Forfeitures	(853)	15.85	(760)	12.27	(498)	12.29
Outstanding at end of year	<u>37,196</u>	<u>15.28</u>	<u>29,624</u>	<u>13.10</u>	<u>28,073</u>	<u>9.84</u>
Options exercisable at end of year	<u>16,265</u>	<u>\$12.12</u>	<u>11,594</u>	<u>\$10.20</u>	<u>11,760</u>	<u>\$ 7.99</u>

TJX realizes an income tax benefit from restricted stock vesting and the exercise of stock options, which results in a decrease in current income taxes payable and an increase in additional paid-in capital. Such benefits amounted to \$11.8 million, \$30.6 million and \$15.9 million for fiscal 2003, 2002 and 2001, respectively.

TJX has adopted the disclosure-only provisions of Statement of Financial Accounting Standards ("SFAS") No.123, "Accounting for Stock-Based Compensation," and continues to apply the provisions of Accounting Principles Board Opinion No.25, "Accounting for Stock Issued to Employees," in accounting for compensation expense under its stock option plans. We grant options at fair market value on the date of the grant; accordingly, no compensation expense has been recognized for the stock options issued during fiscal 2003, 2002 or 2001. Compensation expense determined in accordance with SFAS No.123, net of related income tax effect, would have amounted to \$39.7 million, \$27.8 million and \$19.2 million for fiscal 2003, 2002 and 2001, respectively.

Presented below are the unaudited pro forma income from continuing operations, net income and related earnings per share showing the effect that stock compensation expenses, determined in accordance with SFAS No.123, would have on reported results.

In Thousands Except Per Share Amounts	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
Income from continuing operations, as reported	\$578,388	\$540,397	\$538,066
Add: Stock-based employee compensation expense included in reported income from continuing operations, net of related tax effects	1,973	1,651	883
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(41,699)	(29,450)	(20,112)
Pro forma income from continuing operations	<u>\$538,662</u>	<u>\$512,598</u>	<u>\$518,837</u>
Earnings per share:			
Basic – as reported	\$1.09	\$ .98	\$ .94
Basic – pro forma	\$1.01	\$ .93	\$ .90
Diluted – as reported	\$1.08	\$ .97	\$ .93
Diluted – pro forma	\$1.00	\$ .92	\$ .90
Net income, as reported	\$578,388	\$500,397	\$538,066
Add: Stock-based employee compensation expense included in reported net income, net of related tax effects	1,973	1,651	883
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(41,699)	(29,450)	(20,112)
Pro forma net income	<u>\$538,662</u>	<u>\$472,598</u>	<u>\$518,837</u>
Earnings per share:			
Basic – as reported	\$1.09	\$ .91	\$ .94
Basic – pro forma	\$1.01	\$ .86	\$ .90
Diluted – as reported	\$1.08	\$ .90	\$ .93
Diluted – pro forma	\$1.00	\$ .85	\$ .90

For purposes of applying the provisions of SFAS No. 123 for the pro forma calculations, the fair value of each option granted during fiscal 2003, 2002 and 2001 is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions: dividend yield of .5% in fiscal 2003 and 2002, and 1% in fiscal 2001; expected volatility of 44%, 46% and 48% in fiscal 2003, 2002 and 2001, respectively; a risk-free interest rate of 3.5% in fiscal 2003, 5.0% in fiscal 2002 and 5.2% in fiscal 2001; and expected holding period of six years in all fiscal periods. The weighted average fair value of options granted during fiscal 2003, 2002 and 2001 was \$8.93, \$8.46 and \$5.04 per share, respectively.



The following table summarizes information about stock options outstanding as of January 25, 2003 (shares in thousands):

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Shares	Weighted Average Remaining Contract Life	Weighted Average Exercise Price	Shares	Weighted Average Exercise Price
\$ 1.6094 - \$ 3.1563	547	1.9 years	\$ 2.30	547	\$ 2.30
\$ 3.1564 - \$ 5.3438	1,508	3.9 years	5.01	1,508	5.01
\$ 5.3439 - \$ 7.2344	803	4.6 years	7.22	803	7.22
\$ 7.2345 - \$10.8750	8,620	7.2 years	10.47	5,623	10.52
\$10.8751 - \$15.2500	4,439	6.6 years	14.62	4,439	14.62
\$15.2501 - \$19.8500	21,279	9.1 years	18.73	3,345	17.48
Total	37,196	8.0 years	\$15.28	16,265	\$12.12

We modified option grants of our associates lost in the tragedy of September 11, 2001. Unvested awards were vested, and the families were allowed to realize the full economic benefit of the original grants and we provided other benefits to the families. During fiscal 2002, we recorded additional compensation expense related to these option modifications and benefits. We do not typically modify awards after the date of grant.

TJX has also issued restricted stock and performance-based stock awards under the Stock Incentive Plan. Restricted stock awards are issued at par value, or at no cost, and have restrictions that generally lapse over three to four years from date of grant. Performance-based shares have restrictions that generally lapse over one to four years when and if specified criteria are met. The market value in excess of cost is charged to income ratably over the period during which these awards vest. Such pre-tax charges amounted to \$3.2 million, \$2.7 million and \$1.4 million in fiscal 2003, 2002 and 2001, respectively. The market value of the awards is determined at date of grant for restricted stock awards, and at the date shares are earned for performance-based awards.

A combined total of 325,000 shares, 450,000 shares and 20,000 shares for restricted and performance-based awards were issued in fiscal 2003, 2002 and 2001, respectively. There were 66,000 shares forfeited during fiscal 2001; no shares were forfeited during fiscal 2003 or 2002. The weighted average market value per share of these stock awards at grant date was \$19.85, \$15.00 and \$10.38 for fiscal 2003, 2002 and 2001, respectively.

TJX maintained a separate deferred stock compensation plan for its outside directors under which deferred share awards valued at \$10,000 each were issued annually to outside directors. During fiscal 2003, the Board merged this deferred stock compensation plan into the Stock Incentive Plan, and all deferred shares earned will be issued pursuant to the Stock Incentive Plan. Beginning in June 2003, the annual deferred share award granted to each outside director will be valued at \$30,000. As of the end of fiscal 2003, a total of 45,793 deferred shares had been granted under the plan. Actual shares will be issued at termination of service or a change of control. Prior to merging the deferred stock award plan into the Stock Incentive Plan, TJX planned to issue actual shares from shares held in treasury. Currently we have 175,276 shares held in treasury.

#### F. CAPITAL STOCK AND EARNINGS PER SHARE

Capital Stock: TJX distributed a two-for-one stock split, effected in the form of a 100% stock dividend, on May 8, 2002 to shareholders of record on April 25, 2002, which resulted in the issuance of 269.4 million shares of common stock and a corresponding decrease of \$269.4 million in retained earnings. All historical earnings per share amounts and reference to common stock activity in the notes have been restated to reflect the two-for-one stock split.

During fiscal 2003, we completed our \$1 billion stock repurchase program begun in fiscal 2001 and initiated another multi-year \$1 billion stock repurchase program. We had cash expenditures under all of our repurchase programs of \$481.7 million, \$424.2 million and \$444.1 million in fiscal 2003, 2002 and 2001, respectively, funded primarily by cash generated from operations. The total common shares repurchased amounted to 25.9 million shares in fiscal 2003, 26.3 million shares in fiscal 2002 and 44.5 million shares in fiscal 2001. As of January 25, 2003, we had repurchased 16.1 million shares of our common stock at a cost of \$303.4 million under the current \$1 billion stock repurchase program. All shares repurchased have been retired except 87,638 shares purchased in fiscal 2003 and held in treasury.

TJX has authorization to issue up to 5 million shares of preferred stock, par value \$1. There was no preferred stock issued or outstanding as of January 25, 2003.

Earnings Per Share: The following schedule presents the calculation of basic and diluted earnings per share for income from continuing operations:

Amounts In Thousands Except Per Share Amounts	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
<b>Basic earnings per share:</b>			
Income from continuing operations	<u>\$578,388</u>	<u>\$540,397</u>	<u>\$538,066</u>
Weighted average common stock outstanding for basic earnings per share calculation	532,241	550,647	574,881
Basic earnings per share	<u>\$1.09</u>	<u>\$.98</u>	<u>\$.94</u>
<b>Diluted earnings per share:</b>			
Income from continuing operations	<u>\$578,388</u>	<u>\$540,397</u>	<u>\$538,066</u>
Weighted average common stock outstanding for basic earnings per share calculation	532,241	550,647	574,881
Assumed exercise of stock options and awards	<u>5,499</u>	<u>5,621</u>	<u>3,511</u>
Weighted average common shares for diluted earnings per share calculation	<u>537,740</u>	<u>556,268</u>	<u>578,392</u>
Diluted earnings per share	<u>\$1.08</u>	<u>\$.97</u>	<u>\$.93</u>

The weighted average common shares for the diluted earnings per share calculation exclude the incremental effect related to outstanding stock options, the exercise price of which is in excess of the related fiscal year's average price of TJX's common stock. Such options are excluded because they would have an antidilutive effect. These options amounted to 11.2 million as of January 25, 2003, 10.6 million as of January 26, 2002 and 9.2 million as of January 27, 2001. The 16.9 million shares issuable upon conversion of the zero coupon convertible debt were also excluded from the diluted earnings per share calculation because criteria for conversion had not been met during the fiscal years presented.

**G. INCOME TAXES**

The provision for income taxes includes the following:

In Thousands	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
<b>Current:</b>			
Federal	<u>\$218,857</u>	<u>\$236,070</u>	<u>\$272,075</u>
State	<u>47,894</u>	<u>44,228</u>	<u>51,217</u>
Foreign	<u>20,758</u>	<u>18,119</u>	<u>27,819</u>
<b>Deferred:</b>			
Federal	<u>57,125</u>	<u>28,133</u>	<u>(22,359)</u>
State	<u>5,558</u>	<u>4,071</u>	<u>(2,269)</u>
Foreign	<u>9,144</u>	<u>3,026</u>	<u>393</u>
Provision for income taxes	<u>\$359,336</u>	<u>\$333,647</u>	<u>\$326,876</u>

In addition to the above provision, in fiscal 2002 TJX also recorded deferred income tax benefits of \$26.5 million as a component of a \$40 million after-tax charge relating to discontinued operations.

TJX had a net deferred tax (liability) asset as follows:

<u>In Thousands</u>	<u>January 25, 2003</u>	<u>January 26, 2002</u>
Deferred tax assets:		
Foreign net operating loss carryforward	\$ 13,108	\$ 14,546
Reserve for discontinued operations	21,617	35,277
Reserve for closed store and restructuring costs	4,712	5,824
Pension, postretirement and employee benefits	31,001	34,493
Leases	22,591	21,076
Other	<u>37,307</u>	<u>29,591</u>
Total deferred tax assets	<u>130,336</u>	<u>140,807</u>
Deferred tax liabilities:		
Property, plant and equipment	62,189	21,143
Safe harbor leases	12,683	13,395
Tradename	42,873	42,873
Undistributed foreign earnings	12,809	-
Other	<u>32,790</u>	<u>24,818</u>
Total deferred tax liabilities	<u>163,344</u>	<u>102,229</u>
Net deferred tax (liability) asset	<u>\$(33,008)</u>	<u>\$ 38,578</u>

The fiscal 2003 total net deferred tax liability is presented on the balance sheet as a current asset of \$9.0 million and a non-current liability of \$42.0 million. For fiscal 2002, the net deferred tax asset is presented on the balance sheet as a current asset of \$12.0 million and a non-current asset of \$26.6 million. TJX has provided for deferred U.S. taxes on all undistributed Canadian earnings. All earnings of TJX's other foreign subsidiaries are indefinitely reinvested and no deferred taxes have been provided for on those earnings.

TJX has a United Kingdom operating loss carryforward of approximately \$43.7 million that may be applied against future taxable income in the U.K., all of which has been recognized for financial reporting purposes. The U.K. net operating loss does not expire under current tax law. In fiscal 2003 TJX utilized a Puerto Rico net operating loss carryforward of approximately \$1 million which was acquired in the Marshalls acquisition. No Puerto Rico net operating loss carryforward exists as of January 25, 2003.

TJX's worldwide effective income tax rate was 38.3% for fiscal 2003, 38.2% for fiscal 2002, and 37.8% for fiscal 2001. The difference between the U.S. federal statutory income tax rate and TJX's worldwide effective income tax rate is reconciled below:

	Fiscal Year Ended		
	<u>January 25, 2003</u>	<u>January 26, 2002</u>	<u>January 27, 2001</u>
U.S. federal statutory income tax rate	35.0%	35.0%	35.0%
Effective state income tax rate	4.1	3.8	4.0
Impact of foreign operations	(.3)	(.4)	(1.0)
All other	<u>(.5)</u>	<u>(.2)</u>	<u>(.2)</u>
Worldwide effective income tax rate	<u>38.3%</u>	<u>38.2%</u>	<u>37.8%</u>

The additional benefit reflected in "all other" in fiscal 2003 is due to the favorable effect of the tax benefit for payment of executive retirement benefits in exchange for the termination of split-dollar arrangements described in Note H.

#### H. PENSION PLANS AND OTHER RETIREMENT BENEFITS

**Pension:** TJX has a funded defined benefit retirement plan covering the majority of its full-time U.S. employees. Employees who have attained twenty-one years of age and have completed one year of service are covered under the plan. No employee contributions are required and benefits are based on compensation earned in each year of service. We also have an unfunded supplemental retirement plan which covers key employees of the Company and provides additional retirement benefits based on average compensation. Our funded defined benefit retirement plan assets are invested primarily in stock and bonds of U.S. corporations, excluding TJX, as well as various investment funds.

Presented below is financial information relating to TJX's funded defined benefit retirement plan (Funded Plan) and its unfunded supplemental pension plan (Unfunded Plan) for the fiscal years indicated:

Dollars In Thousands	Funded Plan Fiscal Year Ended		Unfunded Plan Fiscal Year Ended	
	January 25, 2003	January 26, 2002	January 25, 2003	January 26, 2002
<b>Change in benefit obligation:</b>				
Benefit obligation at beginning of year	\$186,212	\$153,563	\$32,778	\$23,798
Service cost	17,224	13,242	1,153	903
Interest cost	13,053	11,349	2,345	1,865
Amendments	218	-	393	-
Actuarial losses	21,079	14,483	3,933	7,982
Benefits paid	(5,862)	(5,792)	(1,896)	(1,770)
Expenses paid	(1,027)	(633)	-	-
Benefit obligation at end of year	<u>\$230,897</u>	<u>\$186,212</u>	<u>\$38,706</u>	<u>\$32,778</u>
<b>Change in plan assets:</b>				
Fair value of plan assets at beginning of year	\$180,561	\$149,942	\$ -	\$ -
Actual return on plan assets	(14,753)	(9,805)	-	-
Employer contribution	58,000	46,849	1,896	1,770
Benefits paid	(5,862)	(5,792)	(1,896)	(1,770)
Expenses paid	(1,027)	(633)	-	-
Fair value of plan assets at end of year	<u>\$216,919</u>	<u>\$180,561</u>	<u>\$ -</u>	<u>\$ -</u>
<b>Reconciliation of funded status:</b>				
Benefit obligation at end of year	\$230,897	\$186,212	\$38,706	\$32,778
Fair value of plan assets at end of year	<u>216,919</u>	<u>180,561</u>	<u>-</u>	<u>-</u>
Funded status - excess obligations	13,978	5,651	38,706	32,778
Unrecognized transition obligation	-	-	223	298
Unrecognized prior service cost	351	190	180	(298)
Unrecognized actuarial losses	<u>89,768</u>	<u>43,562</u>	<u>12,206</u>	<u>9,460</u>
Net (asset) liability recognized	<u>\$(76,141)</u>	<u>\$(38,101)</u>	<u>\$26,097</u>	<u>\$23,318</u>
<b>Amount recognized in the statements of financial position consists of:</b>				
Net (asset) accrued liability	\$(76,141)	\$(38,101)	\$24,944	\$18,008
Intangible asset	-	-	1,153	1,484
Reduction to accumulated other comprehensive income	-	-	-	3,826
Net (asset) liability recognized	<u>\$(76,141)</u>	<u>\$(38,101)</u>	<u>\$26,097</u>	<u>\$23,318</u>
<b>Weighted average assumptions:</b>				
Discount rate	6.50%	7.00%	5.85%	6.35%
Expected return on plan assets	8.00%	9.00%	N/A	N/A
Rate of compensation increase	4.00%	4.00%	6.00%	6.00%

The accumulated benefit obligation ("ABO") of TJX's funded defined benefit plan was \$215.9 million as of January 25, 2003 and \$175.9 million as of January 26, 2002. The ABO of TJX's unfunded supplemental retirement plan was \$26.1 million as of January 25, 2003 and \$23.3 million as of January 26, 2002.

The net asset attributable to the funded plan is reflected on the balance sheets as a non-current asset of \$49.4 million as of January 25, 2003 and \$21.1 million as of January 26, 2002. The balance of the net asset in each year is included in current assets. The net accrued liability attributable to TJX's unfunded supplemental retirement plan is included in other long-term liabilities on the balance sheets. We made aggregate cash contributions of \$59.9 million and \$48.6 million for fiscal 2003 and 2002, respectively, to the non-contributory defined benefit retirement plan and to fund current benefit and expense payments under the unfunded supplemental retirement plan.

Following are the components of net periodic benefit cost for our pension plans:

In Thousands	Funded Plan			Unfunded Plan		
	Fiscal Year Ended			Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001	January 25, 2003	January 26, 2002	January 27, 2001
Service cost	\$17,224	\$13,242	\$10,040	\$1,153	\$ 903	\$ 694
Interest cost	13,053	11,349	9,915	2,345	1,865	1,645
Expected return on plan assets	(14,085)	(13,274)	(12,783)	-	-	-
Amortization of transition obligation	-	-	-	75	75	75
Amortization of prior service cost	58	30	(33)	245	197	197
Recognized actuarial (gains) losses	3,711	-	(1,357)	5,013	1,926	272
Net periodic pension cost	<u>\$19,961</u>	<u>\$11,347</u>	<u>\$ 5,782</u>	<u>\$8,831</u>	<u>\$4,966</u>	<u>\$2,883</u>

Net pension expense for fiscal 2003 and fiscal 2002 reflects an increase in service cost due to a reduction in the discount rate and an increase in the amortization of actuarial losses. Net pension expense for both years also reflects increased service cost attributable to the change in assumption regarding mortality effective at the beginning of fiscal 2002. The increase in cost due to the recognized actuarial (gains) losses is the result of accumulated losses due to a reduction in the discount rate, lower than expected asset performance and a change in the mortality assumption.

The unrecognized gains and losses in excess of 10% of the projected benefit obligation are amortized over the average remaining service life of participants. In addition, for the unfunded plan, unrecognized actuarial gains and losses that exceed 30% of the projected benefit obligation are fully recognized in net pension expense.

During fiscal 2001 and 2000, the Company entered into separate arrangements with two executives whereby the Company agreed to fund life insurance policies on a so-called split-dollar basis in exchange for a waiver of all or a portion of the executives' retirement benefits under TJX's supplemental retirement plan. The arrangements were designed so that the after-tax cash expenditures by TJX on the policies, net of expected refunds of premiums paid, would be substantially equivalent, on a present value basis, to the after-tax cash expenditures that TJX would have incurred under its unfunded supplemental retirement plan. During fiscal 2003, it was decided to unwind the earlier transactions due to changes in the law. During fiscal 2003, TJX's obligations under the split-dollar arrangements were canceled and TJX agreed to pay the individuals additional amounts such that the net after-tax cost to TJX, taking into account the unwind of those arrangements, would be substantially equivalent on a present value basis to the after-tax cost of TJX's original supplemental retirement plan obligations to the individuals. In addition, TJX made a supplemental payment to one of the individuals and agreed to indemnify the other individual up to a specified limit for possible taxes associated with the unwind transaction. Due to the differences in the income statement reporting and income tax treatment of these two different types of benefits, the income statement for fiscal 2003 includes a pre-tax charge of \$2.1 million, offset by tax benefits of \$3.8 million for an increase in net income of \$1.7 million. The cumulative effect on net income through fiscal 2003 of the initial transactions in fiscal 2001 and 2000 and of the related transactions in the current year is substantially the same as the after-tax cost of the retirement benefit earned under the supplemental retirement plan. The Company has a contingent obligation of \$1.2 million in connection with an indemnification clause relating to one executive's potential tax liability. The Company believes the likelihood of having to pay under this indemnification clause is remote.

TJX also sponsors an employee savings plan under Section 401(k) of the Internal Revenue Code for all eligible U.S. employees. As of December 31, 2002, assets under the plan totaled \$327.8 million and are invested in a variety of funds. Employees may contribute up to 50% of eligible pay. TJX matches employee contributions, up to 5% of eligible pay, at rates ranging from 25% to 50% based upon the Company's performance. TJX contributed \$7.1 million in fiscal 2003, \$6.2 million in 2002 and \$5.8 million in 2001 to the 401(k) plan. Employees cannot invest their contributions in the TJX stock fund option in the 401(k) plan, and may elect to invest up to only 50% of the Company's contribution in the TJX stock fund; the TJX stock fund has no other trading restrictions. The TJX stock fund represents 5.1%, 4.8% and 3.4% of plan investments at December 31, 2002, 2001 and 2000, respectively.

During fiscal 1999, TJX established a nonqualified savings plan for certain U.S. employees. TJX matches employee contributions at various rates which amounted to \$218,000 in fiscal 2003, \$193,000 in fiscal 2002 and \$163,000 in fiscal 2001. TJX transfers employee withholdings and the related company match to a separate trust designated to fund the future obligations. The trust assets, which are invested in a variety of mutual funds, are included in other assets on the balance sheets.

In addition to the plans described above, we also maintain retirement/deferred savings plans for all eligible associates at our foreign subsidiaries. We contributed for these plans \$1.9 million, \$1.1 million and \$1.2 million in fiscal 2003, 2002 and 2001, respectively.

Postretirement Medical: TJX has an unfunded postretirement medical plan that provides limited postretirement medical and life insurance benefits to employees who participate in our retirement plan and who retire at age 55 or older with ten or more years of service. Presented below is certain financial information relating to the unfunded postretirement medical plan for the fiscal years indicated:

Dollars In Thousands	Postretirement Medical Fiscal Year Ended	
	January 25, 2003	January 26, 2002
Change in benefit obligation:		
Benefit obligation at beginning of year	\$28,889	\$24,762
Service cost	2,477	1,911
Interest cost	2,022	1,816
Participants' contributions	65	46
Actuarial loss	3,969	1,639
Benefits paid	(1,361)	(1,285)
Benefit obligation at end of year	<u>\$36,061</u>	<u>\$28,889</u>
Change in plan assets:		
Fair value of plan assets at beginning of year	\$ -	\$ -
Employer contribution	1,296	1,239
Participants' contributions	65	46
Benefits paid	(1,361)	(1,285)
Fair value of plan assets at end of year	<u>\$ -</u>	<u>\$ -</u>
Reconciliation of funded status:		
Benefit obligation at end of year	\$36,061	\$28,889
Fair value of plan assets at end of year	-	-
Funded status - excess obligations	36,061	28,889
Unrecognized prior service cost	282	614
Unrecognized actuarial losses	6,002	2,033
Net amount recognized	<u>\$29,777</u>	<u>\$26,242</u>
Amount recognized in the statements of financial position consist of:		
Net accrued liability	<u>\$29,777</u>	<u>\$26,242</u>
Net amount recognized	<u>\$29,777</u>	<u>\$26,242</u>
Weighted average assumptions:		
Discount rate	6.50%	7.00%
Rate of compensation increase	4.00%	4.00%

For purposes of measuring TJX's obligations under the postretirement medical plan, a net 3.40% annual rate of increase in the per capita cost of covered health care benefits was assumed and is reduced to .75% over the next 4 years and to .15% after the next 28 years. These rates assume an initial secular health care trend rate of 12% reaching an ultimate level of 5% in fiscal 2008. The Company's annual trend rates are approximately 50% of the secular trend rates and are further reduced due to the plans' \$3,000 per capita annual limit on medical benefits. An increase in the assumed health care cost trend rate of one percentage point for all future years would increase the accumulated postretirement benefit obligation at January 25, 2003 by approximately \$5.9 million and the total of the service cost and interest cost components of net periodic postretirement cost for fiscal 2003 by approximately \$882,000. Similarly, decreasing the trend rate by one percentage point for all future years would decrease the accumulated postretirement benefit obligation at January 25, 2003 by approximately \$5.0 million as well as the total of the service cost and interest cost components of net periodic postretirement cost for fiscal 2003 by approximately \$727,000.

Following are components of net periodic benefit cost related to our Postretirement Medical plan:

In Thousands	Postretirement Medical Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
Service cost	\$2,477	\$1,911	\$1,353
Interest cost	2,022	1,816	1,624
Amortization of prior service cost	332	332	332
Recognized actuarial (gains)	-	-	(185)
Net periodic benefit cost	<u>\$4,831</u>	<u>\$4,059</u>	<u>\$3,124</u>

In addition to TJX's postretirement plan described above we have a retirement prescription drug benefit currently included in several collective bargaining agreements. The prescription drug benefit obligation as of January 25, 2003, amounted to \$8.1 million with a periodic benefit cost of \$1.5 million for fiscal 2003.

#### I. ACCRUED EXPENSES AND OTHER LIABILITIES, CURRENT AND LONG-TERM

The major components of accrued expenses and other current liabilities are as follows:

In Thousands	January 25, 2003	January 26, 2002
Employee compensation and benefits, current	\$169,497	\$135,788
Rent, utilities, and occupancy, including real estate taxes	85,141	74,186
Merchandise credits and gift certificates	85,663	68,207
Sales tax and V.A.T. collections	83,263	66,025
All other current liabilities	<u>246,168</u>	<u>166,064</u>
Accrued expenses and other current liabilities	<u>\$669,732</u>	<u>\$510,270</u>

All other current liabilities include accruals for property additions, freight, advertising, dividends, insurance and other items, each of which are individually less than 5% of current liabilities.

The major components of other long-term liabilities are as follows:

In Thousands	January 25, 2003	January 26, 2002
Employee compensation and benefits, long-term	\$ 84,844	\$ 76,553
Reserve for store closing and restructuring	9,794	12,131
Reserve related to discontinued operations	55,361	87,284
Rental step-up	69,976	59,399
Long-term liabilities-other	<u>9,289</u>	<u>2,289</u>
Other long-term liabilities	<u>\$229,264</u>	<u>\$237,656</u>

Activity related to the reserves for store closing and restructuring and discontinued operations are detailed in Notes J and K respectively.

J. RESERVE FOR STORE CLOSING AND RESTRUCTURING

TJX's store closing and restructuring reserve relates primarily to a restructuring plan in connection with our acquisition of Marshalls in November 1995. This reserve, which was subsequently adjusted, included the cost of closing 32 T.J. Maxx stores and the cost of closing 70 Marshalls stores and other Marshalls facilities. The T.J. Maxx closing costs were charged to operations while the costs associated with Marshalls were a component of the allocation of the purchase price. This reserve also includes activity relating to the closing of three T.K. Maxx stores in the Netherlands, as well as several HomeGoods stores.

Following is a summary of activity in the store closing and restructuring reserve:

In Thousands	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
Balance at beginning of year	\$12,131	\$16,792	\$15,731
Additions to the reserve	-	-	3,109
Reserve adjustments:			
Adjust Marshalls restructuring reserve	20	-	-
Adjust T.K. Maxx store closing reserve	100	(514)	-
Charges against the reserve:			
Lease related obligations	(2,150)	(3,941)	(1,922)
All other charges	(307)	(206)	-
Net activity relating to HomeGoods closings	-	-	(126)
Balance at end of year	\$ 9,794	\$12,131	\$16,792

The remaining balance in the store closing and restructuring reserve as of January 25, 2003 of \$9.8 million is primarily for the estimated cost of the future lease obligations of the closed stores. The estimates and assumptions used in developing the remaining reserve requirements are subject to change, however, we believe the reserve is adequate for these obligations. The use of the reserve will reduce operating cash flows in varying amounts over the next ten to fifteen years as the related leases reach their expiration dates or are settled. We believe future spending will not have a material impact on our future annual cash flows or financial condition.

K. DISCONTINUED OPERATIONS RESERVE AND RELATED CONTINGENT LIABILITIES

We have a reserve for potential future obligations of discontinued operations that relates primarily to real estate leases for stores for which TJX is an original lessee or guarantor. When such leases were assigned to third parties, TJX generally remained secondarily liable with respect to the lease obligations if the assignee fails to perform, unless there are circumstances that may effect a termination or reduction of TJX's potential liability. Such circumstances include noncompliance with the terms of the guarantee or material changes to the lease terms or leased property. The reserve reflects our estimation of the cost to TJX of claims that have been or are likely to be made against TJX based on our potential secondary liability with respect to certain of our discontinued operations after mitigation of the number and cost of lease obligations as a result of various factors. These factors include assignments to third parties, lease terminations, expirations, subleases, buyouts, modifications and other actions, legal defenses, use by TJX for our own store opening program, and indemnification by BJ's Wholesale Club, Inc. in the case of the House2Home leases discussed below.

TJX's reserve primarily relates to real estate leases of House2Home and Zayre Stores, two businesses that TJX disposed of in the late 1980's. In 2001, the companies that then owned these businesses filed for relief under Chapter 11 of the Federal Bankruptcy Code and are in liquidation. The reserve in prior years also included activity with respect to leases of Hit or Miss, another discontinued operation that was sold to a third party that filed for bankruptcy and liquidated. Our contingent obligations with respect to Hit or Miss have been substantially resolved. The reserve was established at various times subsequent to TJX's disposition of these businesses, when the companies then owning them suffered significant financial distress.

House2Home, Inc. (formerly known as Waban, Inc., HomeClub, Inc. and HomeBase, Inc.) was spun off by TJX in 1989, along with BJ's Wholesale Club. In 1997, House2Home spun off BJ's Wholesale Club, Inc., and BJ's Wholesale Club agreed to indemnify TJX for all liabilities relating to the House2Home leases with respect to the period through January 31, 2003, and 50% of such liabilities thereafter. In November 2001, House2Home filed a voluntary petition for relief under Chapter 11 of the Federal Bankruptcy Code and is liquidating its business. At the time of



House2Home's bankruptcy announcement, we believed there were up to 41 leases for which we could be liable. As of January 25, 2003, as a result of negotiated buyouts, assignments to third parties and lease expirations, up to 15 leases remain for which we may be liable. As of January 25, 2003, the total present value of the after-tax cost to TJX of the amounts that have or will come due under these remaining leases during the period from the House2Home bankruptcy filing through the remainder of the term of the leases is approximately \$27 million, without reflecting any mitigating factors other than indemnification by BJ's Wholesale Club.

In 1988, TJX completed the sale of its Zayre Stores division to Ames Department Stores, Inc. In the years following the sale, Ames twice filed voluntary petitions for relief under Chapter 11 of the Federal Bankruptcy Code, most recently in August 2001, and is currently liquidating its business. Based on information received from Ames, we believe that at the time of its most recent bankruptcy filing, there were 60 to 70 leases of former Zayre stores operated by Ames for which we may have contingent obligations. As of January 25, 2003, Ames had rejected 32 leases for which we may be liable. Many of these rejections occurred in the fourth quarter of fiscal 2003. Through the end of fiscal 2003, we had bought out one of these leases. We are actively negotiating with landlords of many of the other rejected leases. The properties that reverted back to TJX from Ames' first bankruptcy were largely settled through buyouts and other lease terminations, except for 8 properties that were mitigated through subletting. The net cost of these sublet properties is charged to the reserve.

The balance in the reserve and the activity for the last three fiscal years is presented below. The addition to the reserve in fiscal 2002 relates to House2Home. The charges against the reserve during fiscal 2003 relate primarily to House2Home lease obligations. The charges against the reserve in fiscal 2002 and fiscal 2001 are primarily for lease related obligations of the former Zayre Stores and Hit or Miss locations.

In Thousands	Fiscal Year Ended January		
	2003	2002	2001
Balance at beginning of year	\$87,284	\$25,512	\$27,304
Additions to the reserve	-	66,528	-
Charges against the reserve:			
Lease related obligations	(32,189)	(4,090)	(1,621)
All other	266	(666)	(171)
Balance at end of year	<u>\$55,361</u>	<u>\$87,284</u>	<u>\$25,512</u>

We believe our reserve for discontinued operations is adequate to meet the costs we may incur with respect to House2Home and former Zayre Stores leases and that the future liability to TJX with respect to these leases will not have a material effect on our financial condition, operating results or cash flows. Changes in the underlying assumptions, such as additional expenses for lease settlements or future Zayre Stores lease rejections, could require us to increase this reserve, although we do not expect that any increase would be material to our financial condition, results of operations or cash flows. In addition, we may receive a creditor recovery in the House2Home bankruptcy.

We may also be contingently liable on up to 20 leases of BJ's Wholesale Club for which BJ's Wholesale Club is primarily liable. Our reserve for discontinued operations does not reflect these leases, because we believe that the likelihood of any future liability to TJX with respect to these leases is remote due to the current financial condition of BJ's Wholesale Club.

#### L. GUARANTEES AND CONTINGENT OBLIGATIONS

We have contingent obligations on any property leases originally leased or guaranteed by TJX and assigned to third parties without releases by the landlords of our obligations. This would include subsequent assignments made by the purchasers of our discontinued operations, of which we generally are not aware. The original terms of these leases were generally significant, and there generally were options to extend the term of the lease. We do not know whether we currently remain secondarily liable on these leases and guarantees because, among other things, changes to the terms of a lease or the underlying property or noncompliance with the terms of a guarantee can alter or terminate our liability with respect to the lease. After we assign leases, we generally do not have information about those leases, the underlying properties, or the rent or other costs under the leases. Also, in mitigating obligations associated with our discontinued operations, or for store closings of current operations, we sometimes sublease the property, and our reserve reflects mitigation by the sublease income. We remain primarily obligated under such property leases, and our reserve may require adjustment if the subtenants do not fulfill their obligations.

We have potential contingent obligations in connection with leases of store closings of our current operations, primarily T.J. Maxx and Marshalls, as discussed in Note J. We estimate that we have contingent obligations in connection with

approximately 25 of these properties, either due to assignments to third parties or subletting of the property. In addition, we have contingent liability on up to 20 leases of BJ's Wholesale Club, and our reserve for discontinued operations includes 8 former Zayre Stores properties from the first Ames bankruptcy that we have sublet. We estimate the undiscounted obligations, not reflected in our reserves, under the 25 leases of former stores relating to current operations, the 20 BJ's Wholesale Club leases, and the 8 sublet former Zayre Stores properties, if the subtenants do not fulfill their obligations, is approximately \$164 million as of January 25, 2003. We believe that most of these obligations will not revert back to TJX and to the extent they do, that they would be settled for substantially less due to mitigating factors.

Over many years, we and purchasers of our discontinued operations have assigned numerous leases, originally leased or guaranteed by TJX, to a significant number of third parties. We do not have sufficient information about these leases to estimate our potential contingent obligations under them. With the exception of leases of our discontinued operations discussed in Note K, we have rarely had a claim with respect to assigned leases, and accordingly, we do not expect that these leases will have a material adverse effect on our financial condition, results of operations or cash flows.

We are a party to various agreements under which we may be obligated to indemnify the other party with respect to breach of warranty or losses related to such matters as title to assets sold, specified environmental matters or certain income taxes. These obligations are typically limited in time and amount. There are no amounts reflected in our balance sheets with respect to these contingent obligations.

#### M. SUPPLEMENTAL CASH FLOWS INFORMATION

The cash flows required to satisfy contingent obligations of the discontinued operations as discussed in Note K, are classified as a reduction in cash provided by continuing operations. There are no remaining operating activities relating to these operations.

TJX's cash payments for interest and income taxes and non-cash investing and financing activities are as follows:

In Thousands	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
Cash paid for:			
Interest on debt	\$ 26,943	\$ 28,973	\$ 34,509
Income taxes	233,033	267,078	335,265
Change in accrued expenses due to:			
Stock repurchase	\$ 15,871	\$ -	\$ (9,275)
Dividends payable	3,396	1,005	573
Non-cash investing and financing activities:			
Capital lease property addition and related obligation	\$ -	\$ 32,572	\$ -

Investing activities include advances we have made under a \$35 million construction loan agreement in connection with the expansion of our leased home office facility. Upon completion of the project in May 2001, the advances were converted into a term loan bearing interest of 7.25% per year, maturing December 31, 2015. The long-term portion of the loan amounting to \$33.8 million and \$34.3 million as of January 25, 2003 and January 26, 2002, respectively, is included in other assets on the balance sheets.

#### N. SEGMENT INFORMATION

The T.J. Maxx and Marshalls store chains are managed on a combined basis and are reported as the Marmaxx segment. The Winners and HomeSense chains are also managed on a combined basis and operate exclusively in Canada. T.K. Maxx operates in the United Kingdom and the Republic of Ireland. Winners and T.K. Maxx accounted for 13% of TJX's net sales for fiscal 2003, 12% of segment profit and 14% of all consolidated assets. All of TJX's other store chains operate in the United States with the exception of 14 stores operated in Puerto Rico by Marshalls which include 3 HomeGoods locations in a "Marshalls Mega Store" format. TJX's target customer is the middle to upper-middle income shopper with the exception of the A.J. Wright stores which target a more moderate income customer. All of TJX's stores, with the exception of HomeGoods and HomeSense, sell apparel for the entire family with a limited offering of giftware and domestics. The HomeGoods and HomeSense stores offer home fashions and home furnishings.

We evaluate the performance of our segments based on "segment profit or loss," which we define as pre-tax income before general corporate expense, goodwill amortization (prior to fiscal 2003) and interest. "Segment profit or loss," as defined by TJX, may not be comparable to similarly titled measures used by other entities. In addition, this measure of performance should not be considered an alternative to net income or cash flows from operating activities as an indicator of our performance or as a measure of liquidity.

Presented below is selected financial information related to our business segments:

In Thousands	Fiscal Year Ended		
	January 25, 2003	January 26, 2002	January 27, 2001
<b>Net sales:</b>			
Marmaxx	\$ 9,485,582	\$ 8,863,053	\$8,228,468
Winners <sup>(1)</sup>	793,202	660,877	563,311
T.K. Maxx	720,141	520,529	389,062
HomeGoods	705,072	507,211	315,015
A.J. Wright	277,210	157,328	83,150
	<u>\$11,981,207</u>	<u>\$10,708,998</u>	<u>\$9,579,006</u>
<b>Segment profit (loss):</b>			
Marmaxx	\$ 887,944	\$ 893,650	\$ 858,358
Winners <sup>(1)</sup>	85,301	59,140	71,055
T.K. Maxx <sup>(2)</sup>	43,044	12,972	10,867
HomeGoods	32,128	3,710	4,700
A.J. Wright	(12,566)	(11,843)	(15,012)
	<u>1,035,851</u>	<u>957,629</u>	<u>929,968</u>
General corporate expense	72,754	55,335	39,513
Goodwill amortization	-	2,607	2,609
Interest expense, net	25,373	25,643	22,904
Income from continuing operations before provision for income taxes	<u>\$ 937,724</u>	<u>\$ 874,044</u>	<u>\$ 864,942</u>
<b>Identifiable assets:</b>			
Marmaxx	\$ 2,394,911	\$ 2,174,345	\$2,050,775
Winners <sup>(1)</sup>	203,318	161,479	151,062
T.K. Maxx	335,878	248,695	176,916
HomeGoods	216,515	196,292	126,010
A.J. Wright	133,221	82,713	56,423
Corporate <sup>(3)</sup>	656,646	732,219	371,097
	<u>\$ 3,940,489</u>	<u>\$ 3,595,743</u>	<u>\$2,932,283</u>
<b>Capital expenditures:</b>			
Marmaxx	\$ 255,142	\$ 247,077	\$ 152,901
Winners <sup>(1)</sup>	34,756	32,052	18,775
T.K. Maxx	38,349	70,614	29,569
HomeGoods	23,270	79,380	30,245
A.J. Wright	45,207	20,321	25,515
	<u>\$ 396,724</u>	<u>\$ 449,444</u>	<u>\$ 257,005</u>
<b>Depreciation and amortization:</b>			
Marmaxx	\$ 141,994	\$ 150,506	\$ 145,987
Winners <sup>(1)</sup>	13,913	10,562	7,779
T.K. Maxx	20,656	13,080	10,292
HomeGoods	15,107	8,984	5,444
A.J. Wright	7,088	4,564	2,689
Corporate <sup>(4)</sup>	9,118	16,385	3,590
	<u>\$ 207,876</u>	<u>\$ 204,081</u>	<u>\$ 175,781</u>

(1) Includes the assets/activity of HomeSense stores in fiscal 2003 and 2002.

(2) The period ended January 27, 2001 includes a pre-tax charge of \$6.3 million for the estimated cost of closing three stores in the Netherlands.

(3) Corporate identifiable assets consist primarily of cash, prepaid pension expense, a note receivable, deferred taxes and, in fiscal 2002 and 2001, goodwill.

(4) Includes debt discount and debt expense amortization, and goodwill amortization in fiscal 2002 and 2001.

## Report of Independent Accountants



TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF THE TJX COMPANIES, INC.:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, shareholders' equity and cash flows present fairly, in all material respects, the financial position of The TJX Companies, Inc. and its subsidiaries at January 25, 2003 and January 26, 2002, and the results of their operations and their cash flows for each of the three years in the period ended January 25, 2003 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Boston, Massachusetts  
 February 25, 2003, except as to Note B  
 which is as of March 24, 2003

## Report of Management

We are responsible for the preparation and fair presentation of the financial statements and related financial information in this annual report. The financial statements were prepared in accordance with United States generally accepted accounting principles (GAAP) and, as a result, include amounts which are based upon our best judgments and estimates.

We are also responsible for maintaining a system of internal controls designed to provide, at appropriate cost, reasonable assurance that assets are safeguarded, transactions are executed in accordance with management's authorization and accounting records are reliable. Our internal controls and related disclosure controls include a program of internal audits, appropriate reviews by management, careful selection and training of associates, and a written code of conduct for all associates and a written code of ethics for ourselves and TJX's senior financial management approved by our Board of Directors. Our accounting policies are carefully reviewed on a regular basis. We take steps to communicate with our associates and monitor compliance with our policies and procedures.

The Audit Committee of our Board of Directors, comprised of Directors who are independent of TJX and most of whom are "Audit Committee Financial Experts," meets regularly with management, the internal auditors and the independent public accountants to review financial reporting and auditing matters, internal accounting controls and the scope and results of audit work. The internal auditors and the independent public accountants have free access to the Committee and meet regularly with the Committee without the presence of management. TJX's Audit Committee charter is available on our website at [www.tjx.com](http://www.tjx.com) and in our proxy statement.

The independent public accountant, PricewaterhouseCoopers LLP, was appointed by our Board of Directors upon the recommendation of the Audit Committee to audit the consolidated financial statements of TJX. PricewaterhouseCoopers LLP conducts such tests and related procedures that they consider necessary in conformity with generally accepted auditing standards to express its opinion on TJX's consolidated financial statements in this Annual Report.

Edmond J. English  
 President and Chief Executive Officer

Donald G. Campbell  
 Executive Vice President - Finance and  
 Chief Financial Officer

February 25, 2003

## Management's Discussion and Analysis of Results of Operations and Financial Condition

The following discussion contains forward-looking information and should be read in conjunction with the consolidated financial statements and notes thereto included elsewhere in this report. Our actual results could differ materially from the results contemplated by these forward-looking statements due to various factors, including those discussed under the "Forward-Looking Information" section of this report.

### RESULTS OF OPERATIONS

**Overview:** The following is a summary of the operating results of TJX at the consolidated level. This discussion is followed by an overview of operating results by segment. All references to earnings per share are diluted earnings per share unless otherwise indicated. All earnings per share calculations and per share data have been adjusted to give effect for the two-for-one stock split distributed on May 8, 2002.

**Net Sales:** Our net sales increased 11.9% in fiscal 2003, to \$11.98 billion, over sales of \$10.71 billion in fiscal 2002. Net sales in fiscal 2002 increased 11.8% over sales of \$9.58 billion in fiscal 2001. The increase in our net sales for both years is attributable to the expansion of our store base and an increase in same store sales. Our new stores accounted for 80% of the increase in sales in fiscal 2003 and 75% of the increase in sales in fiscal 2002. Our consolidated store count increased 10.7% in fiscal 2003 over the prior year as compared to an 11.5% increase in fiscal 2002 over fiscal 2001. The remainder of our sales growth came from consolidated same store sales, which increased 3% in fiscal 2003 and 3% in fiscal 2002. The same store sales increase in each year reflects a strong demand for home fashions and the increasing impact on consolidated results attributable to our younger divisions, Winners, HomeGoods, T.K.Maxx and A.J. Wright. In general, our timely markdowns and liquid inventory position aided our same store sales results. The sales results for fiscal 2003 and 2002 were achieved despite a weak economy, geopolitical concerns and a highly promotional retail environment. In both fiscal 2003 and 2002, home fashion sales gains exceeded the increase in apparel sales. We expect to add a net of 192 stores in fiscal 2004, a 10.4% increase in our consolidated store base, and have planned a 3% increase in same store sales and a 13% increase in total sales for fiscal 2004. The planned increase in same store sales excludes the effect of the 53rd week that will occur in our fiscal year ending January 31, 2004.

We define same store sales to be sales of those stores that have been in operation for all or a portion of two consecutive fiscal years, or in other words, stores that are starting their third fiscal year of operation. We determine which stores are included in the same store sales calculation at the beginning of a fiscal year and the classification remains constant throughout that year. We calculate same store sales results by comparing the current and prior year weekly periods that are most closely aligned. Divisional same store sales are calculated in local currency and consolidated same store sales in U.S. dollars. Relocated stores and expanded stores are classified in the same way as the original store. The impact of relocated or expanded stores on the same store percentage is immaterial.

The following table sets forth our consolidated operating results as a percentage of net sales:

	Fiscal Year Ended January		
	2003	2002	2001
Net sales	100.0%	100.0%	100.0%
Cost of sales, including buying and occupancy costs	75.8	75.9	75.0
Selling, general and administrative expenses	16.2	15.7	15.7
Interest expense, net	.2	.2	.3
Income from continuing operations before provision for income taxes	7.8%	8.2%	9.0%

**Cost of sales, including buying and occupancy costs:** Cost of sales, including buying and occupancy costs, as a percentage of net sales was 75.8% in fiscal 2003, 75.9% in fiscal 2002 and 75.0% in fiscal 2001. The improvement in this ratio in fiscal 2003 is largely due to the improvement in merchandise margin at Winners, HomeGoods and T.K. Maxx due to reduced markdowns resulting from improved inventory liquidity. These improvements in fiscal 2003 offset an increase in this ratio of approximately 30 basis points at Marmaxx. In fiscal 2003, Marmaxx experienced higher distribution costs, store occupancy costs and insurance and employee benefit costs as a percentage of net sales. Marmaxx was also impacted in fiscal 2003 by a less-than-planned sales performance. The increase in this ratio in fiscal 2002 over the prior year reflects the impact of aggressive pricing on some merchandise categories during the fiscal 2002 third quarter in our rapid response to the fall-off in consumer confidence caused by the September 11 attacks. In addition, at our younger divisions, we incurred increased markdowns, due to excess inventory levels at different times during that year. To a lesser extent, an increase in inventory shortage contributed to the rise in this expense ratio

in fiscal 2002. This expense ratio in fiscal 2002 also increased by 20 basis points due to an increase in distribution costs as a result of our increased investment in our distribution network. We anticipate a slight improvement in this ratio for the coming year, due primarily to having a 53rd week in the fourth quarter of fiscal 2004. The sales volume from this extra week will lever certain fixed costs such as occupancy and depreciation.

**Selling, general and administrative expenses:** Selling, general and administrative expenses as a percentage of net sales were 16.2% in fiscal 2003 and 15.7% in both fiscal 2002 and 2001. Selling, general and administrative expenses as a percentage of net sales for fiscal 2003 increased by approximately 30 basis points due to increased costs for medical and retirement benefits and increases in store payroll attributable to lower employee turnover. A pre-tax charge of \$16 million for the estimated cost of settling claims related to four California lawsuits also contributed to the increase in selling, general and administrative expenses as a percentage of net sales for fiscal 2003. The lawsuits allege that TJX improperly classified store managers and assistant store managers as exempt from California overtime laws. The impact of the charge for the tentative settlement increased selling, general and administrative expenses as a percentage of sales by 13 basis points in fiscal 2003. Selling, general and administrative expenses for fiscal 2002 also included increased costs for retirement and medical benefits as compared to fiscal 2001. In addition, fiscal 2002 included \$2 million of costs incurred in connection with the September 11 attacks, primarily for benefits to the families of our associates lost in the tragedy, and approximately \$4 million of incremental moving and occupancy costs in connection with the reconfiguration of administrative office space. Despite these incremental costs in fiscal 2002, the expense ratio remained constant to fiscal 2001, due to the beneficial impact of fiscal 2002 sales growth and the inclusion of Netherlands closing costs in fiscal 2001. We anticipate this ratio in fiscal 2004 to hold steady as compared to fiscal 2003, as we expect that further increases in medical and retirement benefit costs will offset the absence of the charge related to the four California lawsuits.

**Interest expense, net:** Interest expense, net of interest income, was \$25.4 million in fiscal 2003, \$25.6 million in fiscal 2002 and \$22.9 million in fiscal 2001. Interest income was \$10.5 million in fiscal 2003 versus \$15.0 million in fiscal 2002 and \$11.8 million in fiscal 2001. The reduction in interest income in fiscal 2003 is due to lower interest rates. The decrease in gross interest expense in fiscal 2003 is due to the inclusion in last year's interest expense of amortization of debt expenses relating to the zero coupon convertible notes issued in February 2001 (see Note B to the consolidated financial statements). The increase in net interest expense in fiscal 2002 over fiscal 2001 is primarily due to the amortization of debt discount and debt expenses on the zero coupon convertible notes, offset in part by reduced short-term borrowing costs. The increase in interest income in fiscal 2002 over fiscal 2001 is due to higher cash balances as a result of the proceeds received from the issuance of the zero coupon convertible notes and from strong cash flows from operations during the year. We anticipate a slight increase in net interest expense in the coming year, due to lower interest income rates in the early part of the year as compared to fiscal 2003.

**Income taxes:** Our effective annual income tax rate was 38.3% in fiscal 2003, 38.2% in fiscal 2002 and 37.8% in fiscal 2001. The effective income tax rate for fiscal 2003 includes the favorable effect of the tax benefit for payment of executive retirement benefits in exchange for the termination of split-dollar arrangements as described in Note H to the consolidated financial statements. This improvement in the effective tax rate was completely offset by the effect of increases in state income tax rates. The slight increase in the effective rate for fiscal 2003 as compared to fiscal 2002 is due to the impact of a one-time benefit in foreign taxes in fiscal 2002. The lower effective annual tax rate for fiscal 2001 is due primarily to tax benefits recognized in connection with the use of the remaining United Kingdom net operating loss carryforward and tax benefits associated with the closing of the T.K. Maxx stores in the Netherlands. We are planning a tax rate for fiscal 2004 of 38.7%, reflecting anticipated increases in state income taxes.

**Income from continuing operations/Net income:** Income from continuing operations was \$578.4 million in fiscal 2003, \$540.4 million in fiscal 2002, and \$538.1 million in fiscal 2001. Income from continuing operations per share was \$1.08 in fiscal 2003, versus \$.97 in fiscal 2002 and \$.93 in fiscal 2001. Net income for fiscal 2002 includes an after-tax charge of \$40 million, or \$.07 per share, due to discontinued operations for contingent lease obligations associated with House2Home, Inc. as described in Note K to the consolidated financial statements. Net income, after reflecting the above item, was \$578.4 million, or \$1.08 per share, in fiscal 2003, \$500.4 million, or \$.90 per share, in fiscal 2002 and \$538.1 million, or \$.93 per share, in fiscal 2001. The increase in earnings per share, on a percentage basis, in all periods increased more than the related earnings as a result of the impact of our share repurchase program. We plan to continue our share repurchase program at a comparable level in fiscal 2004.

## SEGMENT INFORMATION

The following is a discussion of the operating results of our business segments. We consider each of our operating divisions to be a segment. We evaluate the performance of our segments based on "segment profit or loss," which we define as pre-tax income before general corporate expense, goodwill amortization (prior to fiscal 2003) and interest. "Segment profit or loss," as defined by TJX, may not be comparable to similarly titled measures used by other entities. In addition, this measure of performance should not be considered an alternative to net income or cash flows from operating activities as an indicator of our performance or as a measure of liquidity. More detailed information about our segments, including a reconciliation of "segment profit or loss" to "income from continuing operations before provision for income taxes" can be found in Note N to the consolidated financial statements.

## MARMAXX:

<u>Dollars In Millions</u>	Fiscal Year Ended January		
	2003	2002	2001
Net sales	\$9,485.6	\$8,863.1	\$8,228.5
Segment profit	\$ 887.9	\$ 893.7	\$ 858.4
Segment profit as % of net sales	9.4%	10.1%	10.4%
Percent increase in same store sales	2%	3%	2%
Stores in operation at end of period	1,342	1,269	1,196

Marmaxx had a 2% same store sales increase in fiscal 2003, which was below our expectations and last year's 3% increase. Marmaxx maintained a liquid inventory position throughout the year, a key factor in this division's maintaining its merchandise margin in fiscal 2003 compared to fiscal 2002. The overall reduction in segment profit margin for fiscal 2003 was impacted by increases in insurance and employee benefits, which accounted for a .3% drop in the segment profit margin. The segment profit margin was also reduced by .2% due to the charge for the tentative settlement of the four California lawsuits. Lower-than-planned sales and increased store payroll costs, due in part to lower attrition, also lowered the segment profit margin. The segment profit margin for fiscal 2002 decreased slightly compared to fiscal 2001, reflecting more modest sales gains in the first half of fiscal 2002, an aggressive pricing strategy in the third quarter when we rapidly responded to a general fall-off in consumer confidence following the September 11 attacks, and to a lesser extent, an increase in inventory shortage recorded in the fourth quarter of fiscal 2002. New stores for Marmaxx in both fiscal 2003 and 2002 performed above expectations.

We added a net of 73 new stores in fiscal 2003 and we expect to open a net of 79 new stores in fiscal 2004, increasing the Marmaxx store base by 6%.

## WINNERS AND HOMESENSE:

<u>U.S. Dollars In Millions</u>	Fiscal Year Ended January		
	2003	2002	2001
Net sales	\$793.2	\$660.9	\$563.3
Segment profit	\$ 85.3	\$ 59.1	\$ 71.1
Segment profit as % of net sales	10.8%	8.9%	12.6%
Percent increase in same store sales (local currency)	5%	6%	8%
Stores in operation at end of period			
Winners	146	131	117
HomeSense	15	7	-

Winners' same store sales increased by 5% in fiscal 2003, on top of a 6% increase in the prior year. Segment profit increased 44% in fiscal 2003 versus a 17% decrease in fiscal 2002. In fiscal 2003, Winners' results were driven by a significant improvement in its merchandise margin as a result of better inventory management as well as improved merchandise flow and mix throughout the year. The decrease in segment profit margin in fiscal 2002 was primarily due to Winners' inventory position being above desired levels and the resulting higher markdowns incurred to move to a more liquid inventory position. HomeSense narrowed its loss compared to fiscal 2002, the year its first stores were opened. The segment results of HomeSense are included with Winners but are not material.

We added 15 Winners stores in fiscal 2003, an 11% increase, and we added 8 HomeSense stores in fiscal 2003, bringing the year-end total to 15 HomeSense stores. We expect to open 13 Winners and 8 HomeSense stores in fiscal 2004, increasing our total Canadian store base by 13%.

## T.K. MAXX:

U.S. Dollars In Millions	Fiscal Year Ended January		
	2003	2002	2001
Net sales	\$ 720.1	\$ 520.5	\$ 389.1
Segment profit	\$ 43.0	\$ 13.0	\$ 10.9
Segment profit as % of net sales	6.0%	2.5%	2.8%
Percent increase in same store sales (local currency)	5%	5%	8%
Stores in operation at end of period	123	101	74

T.K. Maxx, operating in the United Kingdom and Ireland, recorded a same store sales increase of 5% in local currency in fiscal 2003, on top of a 5% increase in the prior year. Segment profit increased 232% in fiscal 2003 as we saw a significant increase in merchandise margin driven by improvements in inventory management. The growth in segment profit was favorably impacted by the change in currency exchange rates between the U.S. dollar and the British pound; however, segment profit still increased 205% when calculated in local currency. The segment profit for fiscal 2001 reflects costs of closing three stores in the Netherlands and the operating loss of the stores, all of which totaled \$9.6 million. Fiscal 2002 had additional closing costs and losses relating to the Netherlands stores, totaling \$1.2 million. T.K. Maxx's segment profit, excluding the effect of the Netherlands, was \$14.2 million in fiscal 2002 and \$20.5 million in fiscal 2001. The decrease in T.K. Maxx's segment profit from the United Kingdom and Ireland stores in fiscal 2002 compared to fiscal 2001 is primarily due to this division carrying excess inventories through much of fiscal 2002 and reflects the cost of markdowns taken to bring inventory back to desired levels.

We added 22 new T.K. Maxx stores in fiscal 2003, a 22% increase, and we plan to open an additional 30 T.K. Maxx stores in fiscal 2004.

## HOMEGOODS:

Dollars In Millions	Fiscal Year Ended January		
	2003	2002	2001
Net sales	\$ 705.1	\$ 507.2	\$ 315.0
Segment profit	\$ 32.1	\$ 3.7	\$ 4.7
Segment profit as % of net sales	4.6%	0.7%	1.5%
Percent increase in same store sales	6%	7%	3%
Stores in operation at end of period	142	112	81

HomeGoods' same store sales grew 6% in fiscal 2003 on top of a 7% increase in the prior year. Segment profit increased by 766% in fiscal 2003 to \$32.1 million. Segment profit margins were up significantly as we saw improvements in merchandising, inventory management, store operations and distribution. Segment profit for fiscal 2002 was less than fiscal 2001 primarily due to markdowns taken in the first half of fiscal 2002 to move to a more liquid inventory position and, to a lesser extent, an increase in distribution costs. The increase in distribution costs in fiscal 2002 resulted from our investment in HomeGoods' distribution network, which had come under pressure in fiscal 2001 as a result of HomeGoods' store base growth.

We opened a net of 30 HomeGoods stores in fiscal 2003, a 27% increase, and we plan on adding a net of 37 new HomeGoods stores in fiscal 2004.

## A.J. WRIGHT:

Dollars In Millions	Fiscal Year Ended January		
	2003	2002	2001
Net sales	\$ 277.2	\$ 157.3	\$ 83.2
Segment (loss)	\$ (12.6)	\$ (11.8)	\$ (15.0)
Percent increase in same store sales	11%	18%	19%
Stores in operation at end of period	75	45	25

A.J. Wright increased its store base by 67% and achieved an 11% increase in same store sales during fiscal 2003 over fiscal 2002, following an 80% increase in store base and an 18% increase in same store sales in fiscal 2002 over the prior year. A.J. Wright's segment loss was greater than planned for the year due, in part, to the unseasonably warm weather in the third quarter in areas of the country where A.J. Wright has a large concentration of stores. A.J. Wright's aggressive store-opening program for fiscal 2003 also placed strains on this young division and resulted in some execution issues, which negatively impacted the bottom line. A.J. Wright's new stores have performed well, with each fiscal year's new store openings exceeding the performance of the prior year's new stores.

We added 30 new A.J. Wright stores in fiscal 2003, a 67% increase, and we plan to add 25 new stores in fiscal 2004.



## GENERAL CORPORATE EXPENSE:

Dollars In Millions	Fiscal Year Ended January		
	2003	2002	2001
General corporate expense	\$72.8	\$55.3	\$39.5

General corporate expense for segment reporting purposes are those costs not specifically related to the operations of our business segments. This item includes the costs of the corporate office, including the compensation and benefits for senior corporate management; payroll and operating costs of the non-divisional departments for accounting and budgeting, internal audit, treasury, investor relations, tax, risk management, legal, human resources and systems; and the occupancy and office maintenance costs associated with the corporate staff. In addition, general corporate expense includes the benefit costs of existing retirees and non-operating costs and unusual gains and losses not attributable to individual divisions. General corporate expense is included in selling, general and administrative expenses in the consolidated statement of income.

The increase in general corporate expense from fiscal 2002 to fiscal 2003 reflects increased costs for retirement and medical benefits of approximately \$3 million, as well as a pre-tax charge of approximately \$2 million in connection with the split-dollar unwind transaction for two senior executives described in Note H to the consolidated financial statements. This pre-tax charge was offset by tax benefits of \$3.8 million in the income tax provision. Fiscal 2003 also includes approximately \$5 million in net charges due to foreign exchange gains and losses and related hedging activity as compared to a net gain of less than \$1 million in fiscal 2002. The majority of this item relates to the recording of certain derivative contracts to fair value in accordance with SFAS No.133. These contracts provide an economic hedge to foreign currency exposures due to divisional intercompany and inventory liabilities. We have not elected hedge accounting for these contracts, thus, the changes in the fair value of the contracts are reflected currently in earnings. The realized gains or losses are recorded in the related segment when the contracts settle and are matched up with the related underlying currency exposures. Fiscal 2002, as compared to fiscal 2001, includes approximately \$4 million of incremental moving and occupancy costs in connection with the reconfiguration of administrative office space, increased medical and retirement benefits, and \$2 million of costs in connection with the September 11 attacks, primarily for benefits to the families of our associates lost in the tragedy.

## LIQUIDITY AND CAPITAL RESOURCES

## OPERATING ACTIVITIES:

Net cash provided by operating activities was \$908.6 million in fiscal 2003, \$912.4 million in fiscal 2002 and \$556.8 million in fiscal 2001. The significant cash generated from operating activities in fiscal 2003 and fiscal 2002 is largely due to strong operating earnings along with our liquid inventory position and our buying closer to need. The lower cash generated from operations in fiscal 2001 was due to higher inventory levels as of January 27, 2001, as compared to the prior year, due to earlier buying for the spring season. Inventories as a percentage of sales were 13.0% in fiscal 2003, 13.6% in fiscal 2002, and 15.2% in fiscal 2001. Working capital was \$674.2 million in fiscal 2003, \$800.9 million in fiscal 2002 and \$537.2 million in fiscal 2001. The decrease in working capital in fiscal 2003 from fiscal 2002 was due to an increase in accrued expenses. The increase in accrued expenses for fiscal 2003 reflects the reserve for the tentative settlement of the California lawsuits, and higher accruals for payroll and benefits, merchandise credits and occupancy costs. The increase in working capital in fiscal 2002 over fiscal 2001 was due to an increase in our cash position reflecting the strong cash flow from operations. Operating cash flows for fiscal 2003 were favorably impacted by additional deferred tax benefits related to payments against the discontinued operations reserve and due to increased accelerated depreciation on certain assets allowed for U.S. income tax purposes. The cash flows from operating activities have been reduced by contributions to our pension fund of \$58.0 million in fiscal 2003 and \$46.8 million in fiscal 2002. All of the contributions to the pension fund in fiscal 2003 and \$26.0 million of the contributions to the pension fund in fiscal 2002 were made on a voluntary basis. We increased the level of our pension contributions to help offset the impact of lower interest rates and poor investment returns on pension assets over the past several years. Cash flows from operating activities were also reduced by \$32.2 million in fiscal 2003, \$4.1 million in fiscal 2002 and \$1.6 million in fiscal 2001, for cash expenditures charged against the discontinued operations reserve as discussed in more detail below.

**Discontinued operations reserve:** We have a reserve for potential future obligations of discontinued operations that relates primarily to real estate leases for stores for which TJX is an original lessee or guarantor. When such leases were assigned to third parties, TJX generally remained secondarily liable with respect to the lease obligations if the assignee fails to perform, unless there are circumstances that may effect a termination or reduction of TJX's potential liability. Such circumstances include noncompliance with the terms of the guarantee or material changes to the lease terms or leased property. The reserve reflects our estimation of the cost to TJX of claims that have been or are likely to be made against TJX based on our potential secondary liability with respect to certain of our discontinued operations after mitigation of the number and cost of lease obligations as a result of various factors. These factors include assignments to third parties, lease terminations, expirations, subleases, buyouts, modifications and other actions, legal defenses, use by TJX for our own store opening program, and indemnification by BJ's Wholesale Club, Inc. in the case of the House2Home leases discussed below.

TJX's reserve primarily relates to real estate leases of House2Home and Zayre Stores, two businesses that TJX disposed of in the late 1980's. In 2001, the companies that then owned these businesses filed for relief under Chapter 11 of the Federal Bankruptcy Code and are in liquidation. The reserve in prior years also included activity with respect to leases of Hit or Miss, another discontinued operation which was sold to a third party, that filed for bankruptcy and liquidated. Our contingent obligations with respect to Hit or Miss have been substantially resolved. The reserve was established at various times subsequent to TJX's disposition of these businesses, when the companies then owning them suffered significant financial distress.

House2Home, Inc. (formerly known as Waban, Inc., HomeClub, Inc. and HomeBase, Inc.) was spun-off by TJX in 1989, along with BJ's Wholesale Club. In 1997, House2Home spun off BJ's Wholesale Club, Inc., and BJ's Wholesale Club agreed to indemnify TJX for all liabilities relating to the House2Home leases with respect to the period through January 31, 2003, and 50% of such liabilities thereafter. In November 2001, House2Home filed a voluntary petition for relief under Chapter 11 of the Federal Bankruptcy Code and is liquidating its business. At the time of House2Home's bankruptcy announcement, we believed there were up to 41 leases for which we could be liable. As of January 25, 2003, as a result of negotiated buyouts, assignments to third parties and lease expirations, up to 15 leases remain for which we may be liable. As of January 25, 2003, the total present value of the after-tax cost to TJX of the amounts that have or will come due under these remaining leases during the period from the House2Home bankruptcy filing through the remainder of the term of the leases is approximately \$27 million, without reflecting any mitigating factors other than indemnification by BJ's Wholesale Club.

In 1988, TJX completed the sale of its Zayre Stores division to Ames Department Stores, Inc. In the years following the sale, Ames twice filed voluntary petitions for relief under Chapter 11 of the Federal Bankruptcy Code, most recently in August 2001, and is currently liquidating its business. Based on information received from Ames, we believe that at the time of its most recent bankruptcy filing, there were 60 to 70 leases of former Zayre stores operated by Ames for which we may have contingent obligations. As of January 25, 2003, Ames had rejected 32 leases for which we may be liable. Many of these rejections occurred in the fourth quarter of fiscal 2003. Through the end of fiscal 2003, we had bought out one of these leases. We are actively negotiating with landlords of many of the other rejected leases. The properties that reverted back to TJX from Ames' first bankruptcy were largely settled through buyouts and other lease terminations, except for 8 properties that were mitigated through subletting. The net cost of these sublet properties is charged to the reserve.

The balance in the reserve and the activity for the last three fiscal years is presented below. The addition to the reserve in fiscal 2002 relates to House2Home. The charges against the reserve during fiscal 2003 relate primarily to House2Home lease obligations. The charges against the reserve in fiscal 2002 and fiscal 2001 are primarily for lease related obligations of the former Zayre stores and Hit or Miss locations.

In Thousands	Fiscal Year Ended January		
	2003	2002	2001
Balance at beginning of year	\$87,284	\$25,512	\$27,304
Additions to the reserve	-	66,528	-
Charges against the reserve:			
Lease related obligations	(32,189)	(4,090)	(1,621)
All other	266	(666)	(171)
Balance at end of year	\$55,361	\$87,284	\$25,512

We believe our reserve for discontinued operations is adequate to meet the costs we may incur with respect to House2Home and former Zayre Stores leases and that the future liability to TJX with respect to these leases will not

have a material effect on our financial condition, operating results or cash flows. Changes in the underlying assumptions, such as additional expenses for lease settlements or future Zayre Stores lease rejections, could require us to increase this reserve, although we do not expect that any increase would be material to our financial condition, results of operations or cash flows. In addition, we may receive a creditor recovery in the House2Home bankruptcy.

We may also be contingently liable on up to 20 leases of BJ's Wholesale Club for which BJ's Wholesale Club is primarily liable. Our reserve for discontinued operations does not reflect these leases, because we believe that the likelihood of any future liability to TJX with respect to these leases is remote due to the current financial condition of BJ's Wholesale Club.

**Off-balance-sheet liabilities:** We have contingent obligations on any property leases originally leased or guaranteed by TJX and assigned to third parties without releases by the landlords of our obligations. This would include subsequent assignments made by the purchasers of our discontinued operations, of which we generally are not aware. The original terms of these leases were generally significant, and there generally were options to extend the term of the lease. We do not know whether we currently remain secondarily liable on these leases and guarantees, because, among other things, changes to the terms of a lease or the underlying property or noncompliance with the terms of a guarantee can alter or terminate our liability with respect to the lease. After we assign leases, we generally do not have information about those leases, the underlying properties, or the rent or other costs under the leases. Also, in mitigating obligations associated with our discontinued operations, or for store closings of current operations, we sometimes sublease the property, and our reserve reflects mitigation by the sublease income. We remain primarily obligated under such property leases, and our reserve may require adjustment if the subtenants do not fulfill their obligations.

We have potential contingent obligations in connection with leases of store closings of our current operations, primarily TJ. Maxx and Marshalls, as discussed in Note J to the consolidated financial statements. We estimate that we have contingent obligations in connection with approximately 25 of these properties, either due to assignments to third parties or subletting of the property. In addition, we have contingent liability on up to 20 leases of BJ's Wholesale Club, and our reserve for discontinued operations includes 8 former Zayre Stores properties from the first Ames bankruptcy that we have sublet. We estimate the undiscounted obligations, not reflected in our reserves, under the 25 leases of former stores relating to current operations, the 20 BJ's Wholesale Club leases, and the 8 sublet former Zayre Stores properties if the subtenants do not fulfill their obligations, is approximately \$164 million as of January 25, 2003. We believe that most of these obligations will not revert back to TJX and to the extent they do, that they would be settled for substantially less due to mitigating factors.

Over many years, we and purchasers of our discontinued operations have assigned numerous leases, originally leased or guaranteed by TJX, to a significant number of third parties. We do not have sufficient information about these leases to estimate our potential contingent obligations under them. With the exception of leases of our discontinued operations discussed in Note K to the consolidated financial statements, we have rarely had a claim with respect to assigned leases, and accordingly, we do not expect that these leases will have a material adverse effect on our financial condition, results of operations or cash flows.

We are a party to various agreements under which we may be obligated to indemnify the other party with respect to breach of warranty or losses related to such matters as title to assets sold, specified environmental matters or certain income taxes. These obligations are typically limited in time and amount. There are no amounts reflected in our balance sheets with respect to these contingent obligations.

#### INVESTING ACTIVITIES:

Our cash flows for investing activities include capital expenditures for the last two years as set forth in the table below:

In Millions	Fiscal Year Ended January	
	2003	2002
New stores	\$ 136.5	\$ 143.1
Store renovations and improvements	124.3	108.6
Office and distribution centers	135.9	197.7
Capital expenditures	\$ 396.7	\$ 449.4

Capital expenditures for fiscal 2003 were less than planned primarily due to a deferral of some planned expansion of our distribution center network into later years and lower-than-expected costs for renovations and improvements at Marmaxx stores. We expect that capital expenditures will approximate \$430 million for fiscal 2004. This includes \$160 million for new stores, \$153 million for store renovations and improvements and \$117 million for our office and distribution centers. Our planned rate of new store growth is 10% per year on a consolidated basis for the next

several years. Our rate of store growth, and the related investment in our distribution center network, are the major factors in our increase in planned capital expenditures.

Investing activities include \$5.5 million for fiscal 2002 due to advances we made under a construction loan agreement, in connection with the expansion of our leased home office facility. We received repayments under this loan agreement of \$564,000 in fiscal 2003 and \$125,000 in fiscal 2002.

#### FINANCING ACTIVITIES:

Cash flows from financing activities resulted in net cash outflows of \$509.1 million in fiscal 2003, \$99.7 million in fiscal 2002 and \$523.9 million in fiscal 2001. The majority of this activity relates to our share repurchase program and our long-term borrowings.

We spent \$481.7 million in fiscal 2003, \$424.2 million in fiscal 2002 and \$444.1 million in fiscal 2001 under our stock repurchase programs. We repurchased 25.9 million shares in fiscal 2003, 26.3 million in fiscal 2002 and 44.5 million in fiscal 2001. All shares repurchased are retired with the exception of 87,638 shares purchased in fiscal 2003 and held in treasury. During July 2002, we completed our \$1 billion stock repurchase program and announced our intention to repurchase an additional \$1 billion of common stock over several years. Since the inception of the new \$1 billion stock repurchase program, as of January 25, 2003, we have repurchased and retired 16.1 million shares at a total cost of \$303.4 million. All of these repurchased share numbers reflect the two-for-one stock split distributed in May 2002.

On February 13, 2001, we issued \$517.5 million zero coupon convertible subordinated notes due in February 2021 and raised gross proceeds of \$347.6 million. The issue price of the notes represented a yield to maturity of 2% per year. The notes are convertible into 16.9 million shares of common stock of TJX if the sale price of our common stock reaches specified thresholds, if the credit rating of the notes is below investment grade, if the notes are called for redemption, or if certain specified corporate transactions occur. None of these conditions existed as of January 25, 2003 or January 26, 2002 and thus the shares are excluded from the diluted earnings per share calculations. The holders of the notes have the right to require us to purchase the notes in February 2004, 2007 and 2013. We may pay the purchase price in cash, our stock, or a combination of the two. At the first put date of February 13, 2002, no holders exercised the purchase option. If the holders exercise this option, we expect to fund the payment with cash, financing from our short-term credit facility, new long-term borrowings, or a combination thereof. We used the proceeds for our accelerated store roll-out program, investment in our distribution center network, general corporate purposes and our common stock repurchase program. Financing activities also included scheduled principal payments on long-term debt of \$73.0 million in fiscal 2002 and \$100.2 million in fiscal 2001.

We declared quarterly dividends on our common stock of \$.12 per share in fiscal 2003, \$.09 per share in fiscal 2002 and \$.08 per share in fiscal 2001. Cash payments for dividends on our common stock totaled \$60.0 million in fiscal 2003, \$48.3 million in fiscal 2002 and \$44.7 million in fiscal 2001. Financing activities also include proceeds of \$33.9 million for fiscal 2003, \$65.2 million for fiscal 2002 and \$26.1 million for fiscal 2001 from the exercise of employee stock options. These stock option exercises also provided tax benefits of \$11.8 million in fiscal 2003, \$30.6 million in fiscal 2002 and \$15.9 million in fiscal 2001, which are included in cash provided by operating activities.

We traditionally have funded our seasonal merchandise requirements through cash generated from operations, short-term bank borrowings and the issuance of short-term commercial paper. During fiscal 2003, we entered into a \$370 million five-year revolving credit facility and a \$320 million 364-day revolving credit facility, replacing similar agreements scheduled to expire during fiscal 2003. On March 24, 2003, the 364-day agreement was renewed and increased to \$330 million, with substantially all of the other terms and conditions of the original facility remaining unchanged. The credit facilities do not require any compensating balances, however TJX must maintain certain leverage and fixed charge coverage ratios. Based on our current financial condition, we believe that the possibility of non-compliance with these covenants is remote. The revolving credit facilities are used as backup to our commercial paper program. As of January 25, 2003 there were no outstanding amounts under our credit facilities. The maximum amount of our U.S. short-term borrowings outstanding was \$39 million during fiscal 2002 and \$330 million during fiscal 2001. There were no short-term borrowings during fiscal 2003. There were also no short-term borrowings during fiscal 2002 following the issuance of the zero coupon convertible notes. The weighted average interest rate on our U.S. short-term borrowings was 5.32% in fiscal 2002 and 6.82% in fiscal 2001. As of January 25, 2003, TJX had credit lines totaling C\$40 million for its Canadian subsidiary. The maximum amount outstanding under our Canadian credit line was C\$19.2 million in fiscal 2003, C\$22.6 million in fiscal 2002 and C\$15.2 million in fiscal 2001. Subsequent to the end of fiscal 2003, our Canadian credit lines were reduced to C\$20 million. The funding requirements for fiscal 2003 and fiscal 2002 of our Canadian operations were largely provided by TJX.

We believe that our current credit facilities are more than adequate to meet our operating needs. See Notes B and F to the consolidated financial statements for further information regarding our long-term debt, capital stock transactions and available financing sources.

**Contractual obligations:** We have obligations (including current installments) under long-term debt arrangements and leases for property and equipment that will require cash outflows as follows:

<u>In Thousands</u>	<u>Long-Term Debt</u>	<u>Capital Lease Obligation</u>	<u>Operating Lease Commitments</u>	<u>Total</u>
Fiscal 2004	\$ 15,000	\$ 3,726	\$ 536,860	\$ 555,586
Fiscal 2005	365,248	3,726	514,755	883,729
Fiscal 2006	99,967	3,726	469,822	573,515
Fiscal 2007	-	3,726	425,937	429,663
Fiscal 2008	-	3,726	381,383	385,109
Later Years	<u>199,561</u>	<u>30,397</u>	<u>1,625,522</u>	<u>1,855,480</u>
Total	<u>\$679,776</u>	<u>\$49,027</u>	<u>\$3,954,279</u>	<u>\$4,683,082</u>

The above maturity table assumes that all holders of the zero coupon convertible subordinated notes exercise their put options in fiscal 2005. The note holders also have put options available to them in fiscal 2008 and 2014. If none of the put options are exercised and the notes are not redeemed or converted, the notes will mature in fiscal 2022.

We also have long-term liabilities that do not have specified maturity dates. Included in long-term liabilities is \$85 million for employee compensation and benefits, most of which will come due beyond five years and \$70 million for our rental step-up accrual, the cash flow requirements of which are included in the lease commitments in the above table. Our long-term liabilities also include our discontinued operations reserve of \$55.4 million. We expect a large portion of this reserve will be settled in the next five years as settlements are reached, while a smaller portion will extend beyond five years for those reserve obligations tied to the remaining lease term.

#### CRITICAL ACCOUNTING POLICIES

We have the obligation to evaluate and select applicable accounting policies for TJX. We consider our most critical accounting policies, involving management estimates and judgments, to be those relating to inventory valuation, retirement obligations, accounting for taxes and reserves for discontinued operations. We believe that we have selected the most appropriate assumptions in each of the following areas and that the results we would have obtained, had alternative assumptions been selected, would not be materially different from the results we have reported.

**Inventory valuation:** We use the retail method for valuing inventory on a first-in first-out basis. Under the retail method, the cost value of inventory and gross margins are determined by calculating a cost-to-retail ratio and applying it to the retail value of inventory. This method is widely used in the retail industry and involves management estimates with regard to such things as markdowns and inventory shrinkage. A significant factor involves the recording and timing of permanent markdowns. Under the retail method, permanent markdowns are reflected in the inventory valuation when the price of an item is changed. We believe the retail method results in a more conservative inventory valuation than other accounting methods. In addition, as a normal business practice, we have a very specific policy as to when markdowns are to be taken, greatly reducing the need for management estimates. Inventory shortage involves estimating a shrinkage rate for interim periods, but is based on a full physical inventory at fiscal year end. Thus, the difference between actual and estimated amounts may cause fluctuations in quarterly results, but is not a factor in full year results. Overall, we believe that the retail method, coupled with our disciplined permanent markdown policy and a full physical inventory taken at each fiscal year end, results in an inventory valuation that is fairly stated. Lastly, many retailers have arrangements with vendors that provide for rebates and allowances under certain conditions, which ultimately affect the value of the inventory. Our normal business practice is to not enter into such arrangements with our vendors. Over time, we have found that actual results involving inventory valuation issues have not varied significantly from our estimates.

**Retirement obligations:** Retirement costs are accrued over the service life of an employee and represent an obligation that will ultimately be settled far in the future and is therefore subject to estimates. We are required to make assumptions regarding such variables as the discount rate for valuing pension obligations and the long-term rate of return assumed to be earned on pension assets, both of which impact the net pension cost for the period. The discount rate, which we determine annually based on market interest rates, has dropped over the past several years and our actual returns on pension assets have been considerably less than our expected returns. These two situations

have resulted in a considerable increase in the annual cost of retirement benefits and has had an unfavorable effect on the funded status of our qualified pension plan. We have made contributions of \$104.8 million, which exceeded the minimum required, over the last two years to largely restore the funded status of our plan. In addition, during fiscal 2003, we reduced the assumption for the long-term rate of return on pension plan assets to 8% from 9% which increased net pension expense for fiscal 2003 by approximately \$2 million.

**Accounting for taxes:** We are continuously under audit by the United States federal, state, local or foreign tax authorities in the areas of income taxes and the remittance of sales and use taxes. In evaluating the potential exposure associated with the various tax filing positions, we accrue charges for possible exposures. Based on the annual evaluations of tax positions, we believe we have appropriately filed our tax returns and accrued for possible exposures. To the extent we were to prevail in matters for which accruals have been established or be required to pay amounts in excess of reserves, our effective tax rate in a given financial period might be materially impacted. We have various state and foreign tax examinations in process. The fiscal years ending January 2000 and after could still be subject to a federal income tax audit but currently there is none in process.

**Reserves for discontinued operations:** As discussed in Note K to the consolidated financial statements and elsewhere in the management's discussion and analysis, we have reserves established for leases relating to operations discontinued by TJX where TJX was the original lessee or a guarantor and which have been assigned to third parties. These are long-term obligations and the estimated cost to us involves numerous estimates and assumptions as to whether we remain obligated with respect to a particular lease, how a particular obligation may ultimately be settled and what mitigating factors, including indemnification, may exist. We develop these assumptions based on past experience and by evaluating various probable outcomes and the circumstances surrounding each situation and location. Actual results may differ from these estimates but we believe that our current reserve is a reasonable estimate of the most likely outcome and that the reserve is adequate to cover the ultimate cost we will incur.

#### RECENT ACCOUNTING PRONOUNCEMENTS

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No.142, "Goodwill and Other Intangible Assets." SFAS No.142 addresses how goodwill and other intangible assets should be accounted for after they have been initially recognized in the financial statements. We implemented SFAS No.142 for the fiscal year ended January 25, 2003 and we no longer amortize goodwill or the value of the Marshalls tradename, which has an indefinite life. The impact of not amortizing goodwill and the tradename increased annual net income by approximately \$5 million, or \$.01 per share. It was determined that the goodwill and tradename were not impaired as of January 25, 2003.

In June 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." This Statement addresses financial accounting and reporting for costs associated with exit or disposal activities including store closing activities. The provisions of SFAS No.146 are effective for exit or disposal activities that are initiated after December 31, 2002, with early adoption encouraged. Generally, the effect of these provisions is to defer the recording of certain store closing costs from the date we commit to close a store to the date the store actually closes. The adoption of SFAS No.146 will not have a material impact on our financial position or results of operations.

In November 2002, the FASB issued FASB Interpretation No.45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." This Interpretation specifies certain disclosures for guarantees issued by an entity and requires recognition and measurement at fair value for certain types of guarantees. We have included the disclosure requirements of the Interpretation with regard to guarantees made by TJX in Note L to the consolidated financial statements. The recognition and measurement provisions, which we believe will not have a material effect on our financial position or results of operation, are effective for qualifying guarantees issued after December 31, 2002.

In December 2002, the FASB issued SFAS No.148, "Accounting for Stock-Based Compensation—Transition and Disclosure." This Statement amends SFAS No.123, "Accounting for Stock-Based Compensation" and requires certain disclosures be provided at interim periods and provides alternative methods of transition for entities that voluntarily convert to fair value based method of accounting for stock-based employee compensation. We anticipate that the FASB may issue additional guidance or propose additional changes in this area. While we await additional guidance from the FASB, we are continuing to account for stock-based compensation in accordance with Accounting Principles Board Opinion No.25. We will provide the disclosures required under SFAS No.123 in our future quarterly reports.

MARKET RISK

We are exposed to foreign currency exchange rate risk on our investment in our Canadian (Winners, including HomeSense) and European (T.K. Maxx) operations. As more fully described in Notes A and C to the consolidated financial statements, we hedge a significant portion of our net investment, intercompany transactions and certain merchandise purchase commitments in these operations with derivative financial instruments. We utilize currency forward and swap contracts, designed to offset the gains or losses in the underlying exposures. The contracts are executed with creditworthy banks and are denominated in currencies of major industrial countries. We do not enter into derivatives for speculative trading purposes.

In addition, the assets of our qualified pension plan, a large portion of which is invested in equity securities, are subject to the risks and uncertainties of the public stock market. We allocate the pension assets in a manner that attempts to minimize and control our exposure to these market uncertainties.

FORWARD-LOOKING INFORMATION

Some statements contained in this Annual Report are forward-looking and involve a number of risks and uncertainties. Statements that address activities, events and results that we intend, expect or believe may occur in the future are forward-looking statements. Among the factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements are the following: general economic conditions including effects of wars, other military actions and terrorist incidents; consumer confidence, demand and preferences; weather patterns; competitive factors, including continuing pressure from pricing and promotional activities of competitors; the impact of excess retail capacity and the availability of desirable store and distribution center locations on suitable terms; recruiting quality sales associates and other associates; the availability, selection and purchasing of attractive merchandise on favorable terms and the effective management of inventory levels; import risks, including potential disruptions in supply and duties, tariffs and quotas on imported merchandise, including economic, political or other problems in countries from which merchandise is imported; currency and exchange rate factors in our foreign and buying operations; ability to continue successful expansion of our store base at the rate projected; risks in the development of new businesses and application of our off-price strategies in additional foreign countries; factors affecting expenses including pressure on wages and benefits; our acquisition and divestment activities; our ultimate liability with respect to leases relating to discontinued operations including indemnification and other factors affecting or mitigating our liability; changes in laws and regulations; and other factors that may be described in our filings with the Securities and Exchange Commission. We do not undertake to publicly update or revise our forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized.

## Price Range of Common Stock

The following per share data reflects the two-for-one stock split distributed in May 2002.

TJX's common stock is listed on the New York Stock Exchange (Symbol: TJX). The quarterly high and low trading stock prices for fiscal 2003 and fiscal 2002 are as follows:

Quarter	Fiscal 2003		Fiscal 2002	
	High	Low	High	Low
First	\$22.07	\$17.03	\$16.88	\$13.76
Second	\$22.45	\$15.30	\$17.58	\$15.21
Third	\$21.42	\$16.10	\$18.50	\$14.80
Fourth	\$21.46	\$18.90	\$20.58	\$16.25

The approximate number of common shareholders at January 25, 2003 was 48,543.

TJX declared four quarterly dividends of \$.03 per share for fiscal 2003 and \$.0225 per share for fiscal 2002.

## Selected Quarterly Financial Data (Unaudited)

In Thousands Except Per Share Amounts	First	Second	Third	Fourth
	Quarter	Quarter	Quarter	Quarter
<b>Fiscal Year Ended January 25, 2003</b>				
Net sales	\$2,665,687	\$2,765,089	\$3,044,950	\$3,505,481
Gross earnings <sup>(1)</sup>	676,857	686,353	754,814	783,604
Income from continuing operations	147,103	129,627	147,355	154,303
Diluted earnings per share	.27	.24	.28	.29
Net income	147,103	129,627	147,355	154,303
Diluted earnings per share	.27	.24	.28	.29
<b>Fiscal Year Ended January 26, 2002</b>				
Net sales	\$2,270,895	\$2,487,622	\$2,741,769	\$3,208,712
Gross earnings <sup>(1)</sup>	584,279	592,918	681,773	727,106
Income from continuing operations	123,671	111,908	149,498	155,320
Diluted earnings per share	.22	.20	.27	.28
Net income	123,671	111,908	109,498	155,320
Diluted earnings per share	.22	.20	.20	.28

(1)Gross earnings equal net sales less cost of sales, including buying and occupancy costs.



## Board of Directors

Bernard Cammarata  
Chairman of the Board,  
The TJX Companies, Inc.

David A. Brandon  
Chairman of the Board and  
Chief Executive Officer,  
Domino's Pizza L.L.C.

Gary L. Crittenden  
Executive Vice President and  
Chief Financial Officer,  
American Express Company

Gail Deegan  
Executive in Residence,  
Simmons School of Management  
Babson College

Edmond J. English  
President and  
Chief Executive Officer,  
The TJX Companies, Inc.

Dennis F. Hightower  
Retired Business Executive

Richard Lesser  
Senior Corporate Advisor,  
The TJX Companies, Inc.

John F. O'Brien  
Lead Director,  
The TJX Companies, Inc.  
Retired Chief Executive Officer,  
Allmerica Financial Corporation

Robert F. Shapiro  
Partner,  
Klingenstein, Fields & Co., L.L.C.

Willow B. Shire  
Executive Consultant,  
Orchard Consulting

Fletcher H. Wiley  
Executive Vice President and  
General Counsel,  
PRWT Services, Inc.

## Committees of the Board of Directors

### EXECUTIVE COMMITTEE

Bernard Cammarata, Chairman  
Edmond J. English  
John F. O'Brien  
Robert F. Shapiro

### AUDIT COMMITTEE

Fletcher H. Wiley, Chairman  
David A. Brandon  
Gail Deegan  
Dennis F. Hightower  
John F. O'Brien, ex-officio

### EXECUTIVE

### COMPENSATION COMMITTEE

Dennis F. Hightower, Chairman  
John F. O'Brien, ex-officio  
Robert F. Shapiro  
Willow B. Shire

### FINANCE COMMITTEE

Gary L. Crittenden, Chairman  
David A. Brandon  
Gail Deegan  
Edmond J. English  
John F. O'Brien, ex-officio

### CORPORATE

### GOVERNANCE COMMITTEE

Willow B. Shire, Chairperson  
John F. O'Brien, ex-officio  
Robert F. Shapiro  
Fletcher H. Wiley

## Corporate Officers

Bernard Cammarata  
Chairman of the Board

Edmond J. English  
President and Chief Executive Officer

### EXECUTIVE VICE PRESIDENTS

Donald G. Campbell  
Chief Financial Officer

Peter A. Maich  
Group Executive

Carol Meyrowitz  
President, The Marmaxx Group

Alex Smith  
Group Executive, International

### SENIOR VICE PRESIDENTS

Alfred Appel  
Corporate Tax and Risk Management

Arnold S. Barron  
Chief Operating Officer,  
The Marmaxx Group

Joseph K. Birmingham  
Corporate Property Development

Paul Butka  
Chief Information Officer,  
Corporate Systems

Robert Cataldo  
Corporate Chief Information Officer

Robert J. Hernandez  
Chief Technology Officer

Christina Lofgren  
Real Estate/Property Development

Bruce Margolis  
Human Resources

Jay H. Meltzer  
General Counsel and Secretary

Michael Skirvin  
Corporate Controller

George Sokolowski  
Chief Marketing Officer

### VICE PRESIDENTS

Mario Andrade  
Nancy Bakacs  
Susan Beaumont  
Michael Brogan  
Don Christensen  
Elaine Espinola  
Mark Factor  
James Ferry  
Thomas Flanagan, Jr.  
Robert K. Goehle  
Prentice Gove  
Louis Julian  
Barbara Kamens  
Paul Kangas  
Miriam Lahage  
Sherry Lang  
Paul MacDonald  
Stephen Mack  
Nancy Maher  
Ann McCauley  
Dennis Najjar  
Stanley Oldfield  
Jeanne Pratt  
Lisa Schwartz  
David Spooner  
Curtis Strom  
Douglas System  
Mark Walker  
David J. Weiner  
Martin Whitmore, Sr.

### TREASURER

Mary B. Reynolds

## Divisional Management

### THE MARMAXX GROUP\*

Edmond J. English  
Chairman

Carol Meyrowitz  
President

### Executive Vice Presidents

Arnold S. Barron  
Chief Operating Officer

Ernie Herrman  
Merchandising

David J. Weiner  
Finance and Distribution Services

### Senior Vice Presidents

Douglas Benjamin  
Inventory Management

Amy Fardella  
Human Resources

Robert Garofalo  
Store Operations

Scott Goldenberg  
Finance

Herbert S. Landsman  
Merchandising

Peter Lindenmeyer  
Distribution Services

Louis Luciano  
Merchandising

Richard Sherr  
Merchandising

Michael Tilley  
Store Operations

**Vice Presidents**

Denise Adams  
 Stanley Adler  
 James Beatrice  
 Peter Benjamin  
 James Buckley  
 Norman Cantin  
 Christopher Cason  
 Daniel Cline  
 Karen Coppola  
 Joseph DiRoberto  
 Joseph Domenick  
 Robert Dugan  
 Thomas Eye  
 Linda Fiorelli  
 Gery Fischer  
 Norm Hallock  
 Linda Hansen  
 Isabel Hart  
 Diane Holbrook  
 Steven Holden  
 Ned Jones  
 James Keenan  
 Patrick Kelly  
 Lee Kleinman  
 Celine Lewis  
 Laurie Lyman  
 Robert MacLea  
 Michael Manoogian  
 Michael E. McGrath  
 Andrew Miller  
 Timothy Miner  
 Douglas Mizzi  
 Jo-Anne Nyer  
 Michael O'Connell  
 Maryann Parizo  
 Christine Potter  
 Fred Snyder  
 Simon Tuma  
 Claudia Winkle

\* Designates combined internal organization of T.J. Maxx and Marshalls.

**WINNERS**

Alex Smith  
 Chairman

David Margolis  
 President

**Executive Vice President**

Michael MacMillan  
 Merchandising

**Senior Vice Presidents**

Heather Arts  
 Merchandising

Connie McCulloch  
 Merchandising

Russ Schaller  
 Store Operations

**Vice Presidents**

Regina Albanese  
 David Bradley  
 Sarena Campbell  
 Frank Cartella  
 Pierre Cyr  
 Ken Flynn  
 Suzanne Haslam  
 Karen Heye  
 Peter Kershaw  
 Karen Marchi  
 Ron Owczar  
 Jeffrey Ryckman  
 Stuart Wood

**HOMEGOODS**

Peter A. Maich  
 Chairman

Jerome R. Rossi  
 President

**Senior Vice Presidents**

Lisa Panattoni  
 Merchandising

Colin W. Wren  
 Store Operations

**Vice Presidents**

Katherine Beede  
 Margie Bynoe  
 Ken Canestrari  
 Victor Hernandez  
 Nan Stutz

**T. K. MAXX**

Alex Smith  
 Chairman

Paul Sweetenham  
 President

**Executive Vice Presidents**

Gordon Bullock  
 Chief Operating Officer

David Hendry  
 Finance and Administration

**Senior Vice Presidents**

Roger Bannister  
 Merchandising

Amin Kassam  
 Store Operations

**Vice Presidents**

Deborah Dolce  
 Bill Downing  
 Simon Forster  
 Mark Gray  
 Jane Marriott  
 Cathy Phillips  
 Alan Porte  
 Jenny Sergeant  
 Patrick Turnbull  
 Andrew Tye

**A. J. WRIGHT**

Peter A. Maich  
 Chairman

George A. Iacono  
 President

**Senior Vice President**

Robert Arnold  
 Administration and Operations

**Vice Presidents**

Carlton Aird  
 Thomas J. Francis  
 Steve Garr  
 Mel Sitzberger  
 Sally Whitworth

Store Locations (at January 25, 2003)

	United States				Canada	
	T.J. Maxx	Marshalls	HomeGoods	A.J. Wright	Winners and HomeSense	
Alabama	12	5	1	—	Alberta	19
Arizona	9	7	1	—	Manitoba	4
Arkansas	6	—	—	—	Ontario	81
California	58	79	10	—	Quebec	25
Colorado	10	6	—	—	Nova Scotia	4
Connecticut	25	21	8	4	Saskatchewan	5
Delaware	3	3	1	—	British Columbia	18
District of Columbia	1	—	—	—	New Brunswick	3
Florida	52	49	12	—	Newfoundland	1
Georgia	28	26	6	—	Prince Edward Island	1
Idaho	3	1	1	—	<b>Total Stores</b>	<b>161</b>
Illinois	36	38	8	6	Totals include 13 HomeSense stores in Ontario and two in British Columbia.	
Indiana	11	5	—	4		
Iowa	4	2	—	—		
Kansas	4	3	—	—		
Kentucky	10	3	3	—		
Louisiana	6	8	—	—		
Maine	5	1	2	1		
Maryland	9	16	4	5		
Massachusetts	44	43	16	13		
Michigan	30	18	5	6		
Minnesota	13	9	2	—		
Mississippi	5	2	—	—		
Missouri	10	9	3	—		
Montana	2	—	—	—		
Nebraska	2	1	—	—		
Nevada	4	6	—	—		
New Hampshire	11	7	4	1		
New Jersey	21	33	11	4		
New Mexico	3	2	—	—		
New York	44	48	14	8		
North Carolina	21	15	4	—		
North Dakota	3	—	—	—		
Ohio	34	16	5	9		
Oklahoma	3	1	—	—		
Oregon	5	4	—	—		
Pennsylvania	37	26	2	4		
Puerto Rico	—	14	3	—		
Rhode Island	5	5	3	3		
South Carolina	13	7	2	—		
South Dakota	1	—	—	—		
Tennessee	18	10	1	—		
Texas	30	46	2	—		
Utah	6	—	—	—		
Vermont	2	1	1	—		
Virginia	28	20	2	7		
Washington	12	6	—	—		
West Virginia	2	2	1	—		
Wisconsin	12	5	4	—		
<b>Total Stores</b>	<b>713</b>	<b>629</b>	<b>142</b>	<b>75</b>		
				Europe		
				<u>T.K. Maxx</u>		
				United Kingdom	120	
				Republic of Ireland	3	
				<b>Total Stores</b>	<b>123</b>	

The HomeGoods store locations include the HomeGoods portion of a T.J. Maxx 'N More or a Marshalls Mega-Store.

## Shareholder Information

### TRANSFER AGENT AND REGISTRAR

### FORM 10-K

#### Common Stock

The Bank of New York

866-606-8365

800-936-4237 (TDD services for the hearing impaired)

#### Address Shareholder Inquiries To:

Shareholder Relations Department

PO Box 11258

Church Street Station

New York, NY 10286

E-mail address: [Shareowner.svc@bankofny.com](mailto:Shareowner.svc@bankofny.com)

The Bank of New York's Stock Transfer website:

[www.stockofny.com](http://www.stockofny.com)

Information concerning the Company's operations and financial position is provided in this report and in the Form 10-K filed with the Securities and Exchange Commission. A copy of the 10-K may be obtained without charge by accessing the Company's website at [www.tjx.com](http://www.tjx.com) or by writing or calling:

The TJX Companies, Inc.

Investor Relations

770 Cochrane Road

Framingham, MA 01701

(508) 390-2323

### INVESTOR RELATIONS

#### Send Certificates For Transfer

#### and Address Changes To:

Receive and Deliver Department

PO Box 11002

Church Street Station

New York, NY 10286

Analysts and investors seeking financial data about the Company are asked to visit our corporate website at [www.tjx.com](http://www.tjx.com) or to contact:

Sherry Lang, Vice President,

Investor and Public Relations

(508) 390-2323

### PUBLIC DEBTS

#### Public Debentures

5% Promissory Notes

5% Promissory Notes

Bank One Trust Company, N.A.

5% Common Convertible Subordinated Notes

The Bank of New York

### ANNUAL MEETING

The 2003 annual meeting will be held at 11:00 a.m. on Tuesday, June 3, 2003 at The TJX Companies, Inc., 770 Cochrane Road, Framingham, Massachusetts.

### EXECUTIVE OFFICES

Framingham, Massachusetts 01701

### RETAILERS

FreewarehouseCoopers LLP

### FOR THE STORE NEAREST YOU, CALL:

Maxx: 1-800-2-TJMAXX

Marshalls: 1-800-MARSHALLS

Winners: 1-877-WINN877 (in Canada)

HomeGoods: 1-800-614-HOME

Maxx: 01973-473561 (in the U.K.)

Wright: 1-888-SHOPAJW

Freewarehouse: 1-866-HOME707 (in Canada)

### INDEPENDENT COUNSEL

Peper & Gray

### SECURITIES INFORMATION AND SEC FILINGS:

Visit our corporate website:

[www.tjx.com](http://www.tjx.com)

### VISIT OUR DIVISIONAL WEBSITES:

[www.winners.com](http://www.winners.com)

[www.marshalls.com](http://www.marshalls.com)

[www.maxx.com](http://www.maxx.com)



The TJX Companies, Inc.  
770 Cochituate Road  
Framingham, MA 01701  
(508) 390-1000  
[www.tjx.com](http://www.tjx.com)