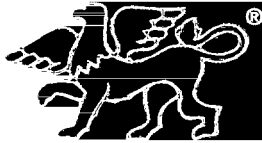


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HCC INSURANCE HOLDINGS, INC.

2002 ANNUAL REPORT

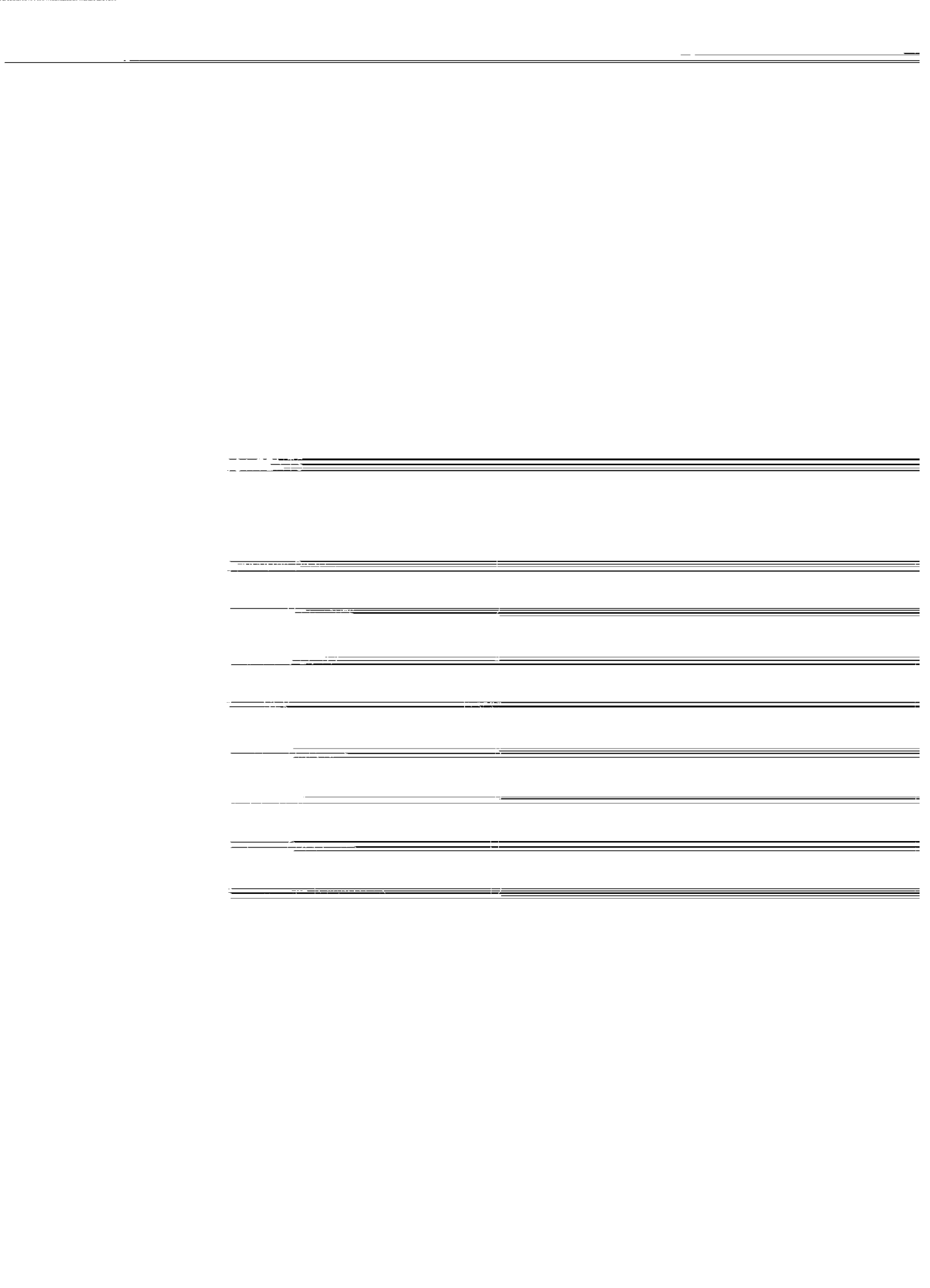


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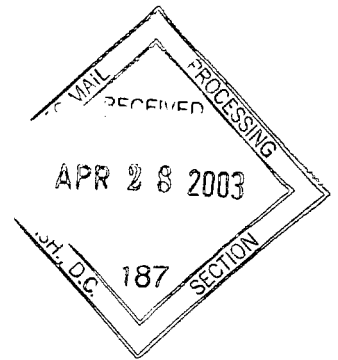
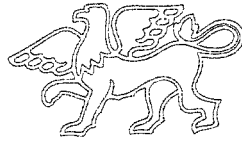
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THOMSON
FINANCIAL

*Specialty
Insurance
Since 1974*







CORPORATE PROFILE

HCC is an international insurance holding company and a leading specialty insurance group operating from offices in the USA, Bermuda, United Kingdom and Spain.

HCC's operations consist of underwriting agencies; intermediaries; and life, property and casualty insurance companies which are rated A+ (Superior) by A.M. Best Company and AA (Very Strong) by Standard & Poor's.

HCC specializes in group life, accident & health; general aviation; property; marine and energy; diversified financial products; and other specialty insurance and reinsurance.

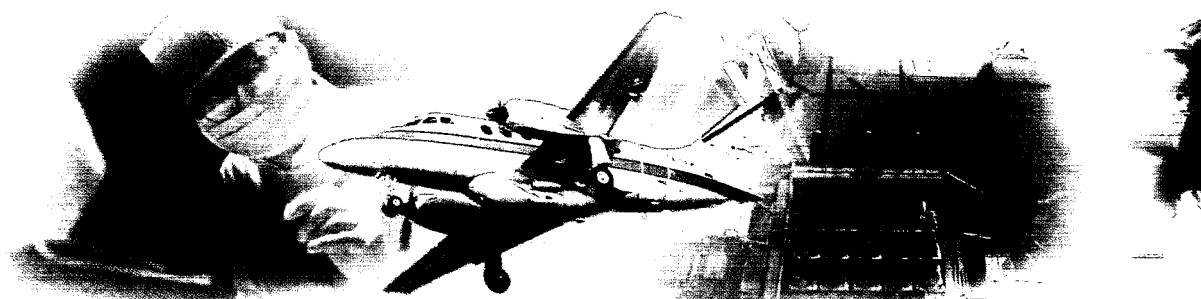
HCC has achieved an outstanding record of growth and profitability since its formation in 1974, through creative but disciplined underwriting, the prudent use of reinsurance to protect shareholders' equity, opportunistic expansion of existing lines of business, acquisitions and strategic investments.

HCC has assets of over \$3 billion and shareholders' equity of over \$875 million. With its common stock trading on the NYSE (symbol: HCC) and a market capitalization of over \$1.6 billion, the Company is well positioned for continued success.

FINANCIAL HIGHLIGHTS

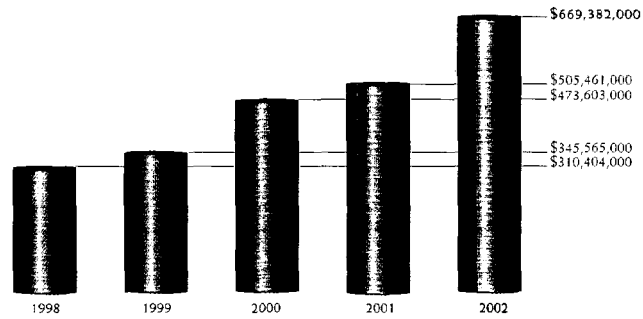
	For the years ended December 31,		
	2002	2001	2000
Gross written premium	\$ 1,159,249,000	\$ 1,010,075,000	\$ 967,457,000
Net written premium	545,911,000	372,958,000	283,788,000
Net earned premium	505,521,000	342,787,000	267,647,000
Management fees	77,082,000	61,795,000	96,058,000
Commission income	41,572,000	43,412,000	49,886,000
Net investment income.....	37,769,000	39,638,000	39,836,000
Total revenue	669,382,000	505,461,000	473,603,000
Net earnings.....	105,828,000	30,197,000	55,468,000
Earnings per share (diluted).....	1.68	0.51	1.07
Cash provided by operating activities.....	175,122,000	105,740,000	137,824,000
Average shares outstanding (diluted).....	<u>62,936,000</u>	<u>59,619,000</u>	<u>51,619,000</u>
Total investments	\$ 1,167,636,000	\$ 885,659,000	\$ 711,113,000
Total assets	3,704,151,000	3,219,120,000	2,790,755,000
Shareholders' equity	882,907,000	763,453,000	530,930,000
Book value per share	<u>\$ 14.15</u>	<u>\$ 12.40</u>	<u>\$ 10.29</u>
GAAP combined ratio	86.0%	103.7%	95.2%
Statutory combined ratio	85.9%	101.8%	98.1%

MEDICAL STOP LOSS • AVIATION • PROPERTY

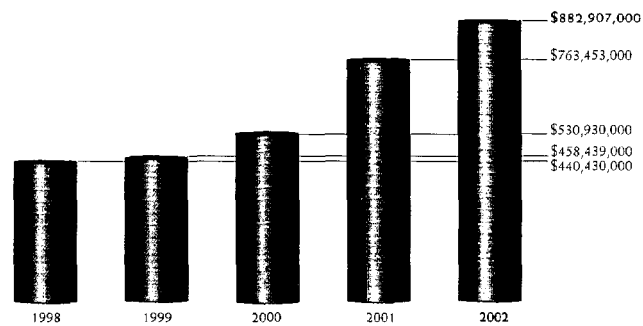


FINANCIAL HIGHLIGHTS

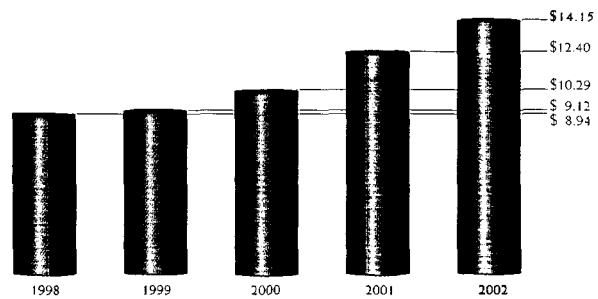
TOTAL REVENUE



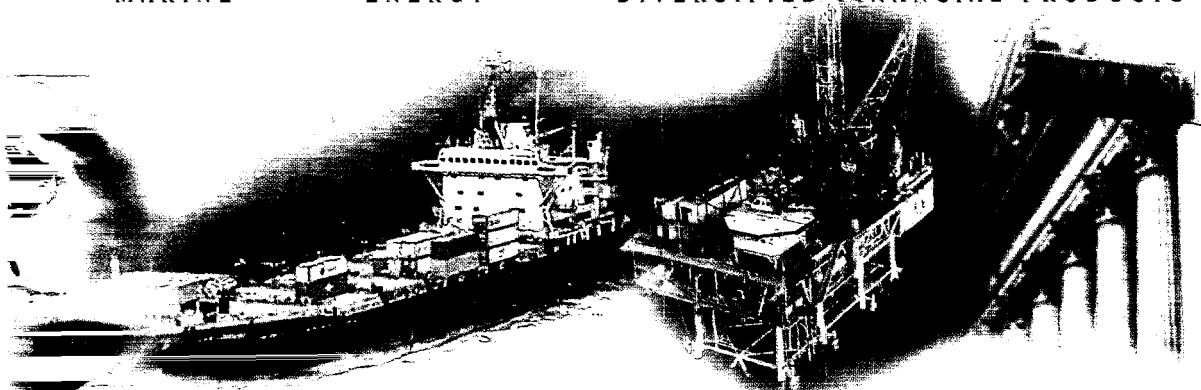
SHAREHOLDERS' EQUITY



BOOK VALUE PER SHARE



MARINE • ENERGY • DIVERSIFIED FINANCIAL PRODUCTS



CHAIRMAN'S LETTER

April, 2003

To Our Shareholders:

Our balance sheet integrity remains a focal point of our strategy, providing us with superior ratings from which we have built a strong financial platform. At the end of 2001, I remarked in my annual Chairman's letter, that our Company had come through a tumultuous year in as good a financial condition as we had ever been and ready to take advantage of opportunities. 2002 was a beginning of such opportunities.

During 2002, we completed three acquisitions, capitalized on a remarkable underwriting platform and witnessed a flight to quality that has provided our Company with a leading position in each of our specialty lines. We added to our financial strength by recording record results in revenue, premium and earnings,

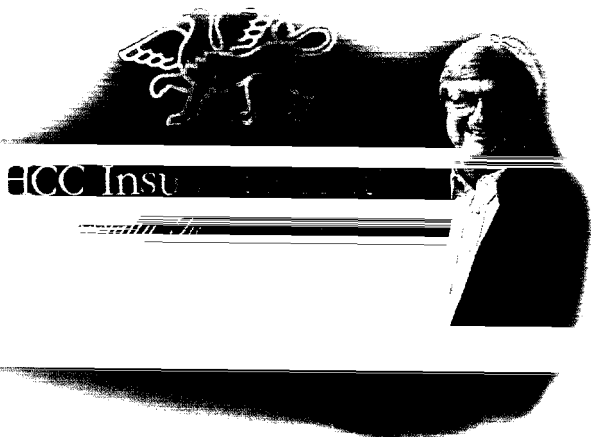
substantially improving our reinsurance recoverables and maintaining conservative leverage ratios. As 2003 begins, we have already executed an opportunistic convertible debt offering, effectively providing fixed debt for six years at 1.30%, completed a strategic investment with the specialty insurer, Argonaut Group, Inc. (Nasdaq: AGII), and commenced initial discussions with several new acquisition candidates. At the same time, we are continuing the profitable growth of our business across all lines.

Net earnings for 2002 were the best in our history at \$105.8 million, or \$1.68 per share, compared to the September 11th, 2001 terrorist attack affected earnings of \$30.2 million, or \$0.51 per share in 2001. Despite this outstanding result, the 2002 performance of our share price was disappointing for both management and shareholders alike, even though that performance compared to the market as a whole was relatively good.

Total revenue grew 32% during 2002 to a record \$669.4 million compared to 2001 and increased almost double in the last four years. Growth has been driven by increases in earned premium as our insurance company subsidiaries' business improved across all lines. In 1999, only 41% of our revenue came from our insurance companies and by 2002 that had risen to 76%. Although risk based revenue is our current priority, we are starting to see an underlying improvement in our fee and commission income segments and recent acquisitions are expected to facilitate this growth.

Premium growth in our insurance companies reached record levels in 2002 with net written premium rising 46% to \$545.9 million compared to 2001 and increasing almost 300% in the last four years. Earned premium grew 47% to \$505.5 million compared to the previous year. These increases were substantially higher before discontinued lines, which individually produced considerably lower premiums than in 2001. Growth was across all current lines from rate increases, new business and increased retentions. During 2002, gross written premium grew 15% to \$1.16 billion compared to the previous year. Our GAAP combined ratio for 2002 improved to 86%, which was particularly impressive considering the substantial increase in earned premium.

Our insurance companies showed dramatic improvements in 2002 from all areas of operations. Premium grew significantly as rates continued to rise, new business was produced through our underwriting agencies and loss ratios improved across all lines compared to the previous year. This improvement was consistent on a gross basis as well, with the consolidated gross loss ratio improving to 58.6%, resulting in a profitable



During 2002, we completed three acquisitions, capitalized on a remarkable underwriting platform and witnessed a flight to quality that has provided our Company with a leading position in each of our specialty lines.

CHAIRMAN'S LETTER (CONTINUED)

account for our reinsurers. Our recoverables have reduced substantially due to the successful resolution of several arbitration and commutation proceedings, as well as the considerably improved results of our current reinsurance. In addition, we are buying less reinsurance as we increase our retentions. Continued increases in underwriting profits are expected in 2003.

Our underwriting agencies showed much improvement in 2002 with growth in management fee income, while at the same time providing underwriting profits to our insurance companies. Management fee income increased 25% to \$77.1 million compared to 2001 as our acquisitions from the prior year, PIA and ASU, both had excellent results and our medical stop-loss operation, HCC Benefits, continued to excel. Further organic growth and revenue from recent acquisitions should result in increased profits from this segment in 2003.

While revenue from intermediary operations was almost flat in 2002 at \$41.6 million, compared to 2001, we believe we will see growth again in 2003. Rattner Mackenzie Limited (RML), our London-based reinsurance intermediary, has expanded its operations, opening offices in Bermuda and New York. RML is also continuing to expand its specialty lines of business outside of its traditional accident and health areas, while also increasing its non-affiliated business. HCC Employee Benefits, our specialty retail brokerage and consulting operation, had a good year and with the addition of key new personnel in their Atlanta office, is expected to show continued growth in 2003.

Despite more than doubling our investment assets over the past four years and having the best operating cash flow in our history during 2002, investment income growth has been stagnant as a result of the considerable reduction in interest rates during this period. In 2002, our investment assets grew 32% to \$1.2 billion compared to the prior year and this growth is expected to continue. Consistent with our philosophy, our fixed income portfolio continues to be conservatively managed by New England Asset Management, Inc. At year-end 2002, we had an unrealized gain in our portfolio of approximately \$34 million and our average duration remains very short.

Acquisitions remain an important part of our business strategy. In the past eight years we have completed more than 20 acquisitions covering all aspects of the insurance business. Our philosophy of controlling premium distribution and combining risk and non-risk bearing income, has been well executed during this period. We have increased premiums and expanded our lines of business by acquiring both underwriting agencies and insurance companies. In addition, we have acquired a reinsurance intermediary and a specialty retail broker that have augmented our fee and commission income. Although our largest acquisition was over \$200 million, most of them have been between \$20 million and \$75 million. As a result, our balance sheet has only limited exposure from our acquisition activity, allowing us to admit a mistake if we make one. In 1999, we acquired an underwriting agency specializing in workers' compensation to use as our platform to enter that line of business. By 2001, it was clear that we had much better use for our capital and executive management's time, so we withdrew from the line and wrote down the goodwill connected with the acquisition. This redirection remains the only questionable transaction that we have made to date and it certainly was not an impediment to our growth or the stability of our balance sheet. We have been and will continue to be particularly diligent about the integration of acquired companies, as we feel that this is just as critical as negotiating the price, when measuring the success of an acquisition. Team spirit and Group synergy are also very important and another key to a successful transaction.

In 2002, we completed three acquisitions, all for cash and two involving earn-outs. We acquired MAG Global in October and have subsequently changed the name to HCC Global Financial Products (HCC Global). This underwriting agency specializes in directors' & officers' liability and professional indemnity for medium and large, public and private companies in the United States and internationally. With offices in Farmington,

CHAIRMAN'S LETTER (CONTINUED)

Connecticut, Barcelona, Spain and London, England. HCC Global is well positioned to expand in this dramatically improved market. Dickson Manchester (DM) was acquired in December and operates as a wholesale broker and an underwriting agency, specializing in professional indemnity in the United Kingdom. Both DM and HCC Global are part of our new Diversified Financial Products reporting segment. The third acquisition was our purchase of St. Paul Espana, now named HCC Europe, an insurance company based in Madrid, Spain. HCC Europe will serve as our platform for expansion into the European Union, specializing in diversified financial products, initially in Spain, France, Germany and Italy.

As of December 31st, 2002, our shareholders equity increased 16% to \$882.9 million and book value per share increased 14% to \$14.15, both compared to December 31st, 2001. In the past four years, our shareholders equity has grown almost 100% and book value per share more than 55%.

HCC has been writing specialty insurance since 1974 and our philosophy remains simple, the long-term growth of shareholders equity. We have avoided most of the industry problems, having had no A&E losses, no equity portfolio meltdown and our net loss reserves have consistently shown redundancies. Notwithstanding catastrophe losses such as Hurricane Andrew, the Northridge Earthquake and the September 11th terrorist attacks, or any other extraordinary charges or expenses, shareholders equity and book value per share have grown consistently for the past 28 years.

HCC is a specialty company and we pride ourselves in being unique in many respects compared to traditional insurance industry participants. While we also promise underwriting discipline, conservative investments, adequate loss reserves and consistent increases in shareholders' equity, the difference is, we deliver.

I would like to take this opportunity to voice support for the men and women of our armed forces, wherever they are serving. They willingly bear the heavy responsibility of protecting our freedom and deserve our unwavering and unconditional support.

In closing, I would also like to thank our employees worldwide for making HCC the successful company it is and in helping to provide new employees of acquired companies a truly professional platform from which to operate. Our shareholders were promised superior results and we are delivering.



Stephen L. Way

Stephen L. Way
Chairman of the Board
and Chief Executive Officer

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-K

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934.
- TRANSACTION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934.

For the fiscal year ended December 31, 2002

Commission file number 0-20766

HCC Insurance Holdings, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

76-0336636
(IRS Employer
Identification No.)

13403 Northwest Freeway,
Houston, Texas
(Address of principal executive offices)

77040-6094
(Zip Code)

(Registrant's telephone number, including area code)
(713) 690-7300

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered:</u>
Common Stock, \$1.00 Par Value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: NONE

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (the "Act") during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes No

The aggregate market value on June 28, 2002 (the last business day of the Registrant's most recently completed second fiscal quarter), of the voting stock held by non-affiliates of the Registrant was approximately \$1.6 billion. For purposes of the determination of the above stated amount, only directors and executive officers are presumed to be affiliates, but neither the Registrant nor any such person concede that they are affiliates of the Registrant.

The number of shares outstanding of the Registrant's Common Stock, \$1.00 par value, as of March 14, 2003 was 62.7 million.

Documents incorporated by reference: Information called for in Part III of this Form 10-K is incorporated by reference to the Registrant's definitive Proxy Statement to be filed within 120 days of the close of the Registrant's fiscal year in connection with the Registrant's annual meeting of shareholders.

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This report on Form 10-K contains certain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934, which are intended to be covered by the safe harbors created by those laws. We have based these forward-looking statements on our current expectations and projections about future events. These forward-looking statements include information about possible or assumed future results of our operations. All statements, other than statements of historical facts, included or incorporated by reference in this report that address activities, events or developments that we expect or anticipate may occur in the future, including such things as future capital expenditures, business strategy, competitive strengths, goals, growth of our business and operations, plans and references to future successes may be considered forward-looking statements. Also, when we use words such as "anticipate," "believe," "estimate," "expect," "intend," "plan," "probably" or similar expressions, we are making forward-looking statements. Many risks and uncertainties may impact the matters addressed in these forward-looking statements.

Many possible events or factors could affect our future financial results and performance. These could cause our results or performance to differ materially from those we express in our forward-looking statements. Although we believe that the assumptions underlying our forward-looking statements are reasonable, any of these assumptions, and therefore also the forward-looking statements based on these assumptions, could themselves prove to be inaccurate. In light of the significant uncertainties inherent in the forward-looking statements which are included in this report, our inclusion of this information is not a representation by us or any other person that our objectives and plans will be achieved.

Our forward-looking statements speak only as of the date made and we will not update these forward-looking statements unless the securities laws require us to do so. In light of these risks, uncertainties and assumptions, any forward-looking events discussed in this report may not occur.

PART I

Item 1. *Business*

Terminology

HCC Insurance Holdings, Inc. is a Delaware corporation, which was formed in 1991. Its predecessor corporation was formed in 1974. Our principal executive offices are located at 13403 Northwest Freeway, Houston, Texas 77040 and our telephone number is (713) 690-7300. We maintain an Internet web-site at www.hcch.com. The reference to our Internet web-site address does not constitute the incorporation by reference of the information contained at this site in this report. We will make available, free of charge through publication on our Internet web-site, a copy of our Annual Report on Form 10-K and quarterly reports on Form 10-Q and any current reports on Form 8-K or amendments to those reports, filed or furnished to the Securities and Exchange Commission as soon as reasonably practicable after we have filed or furnished such materials with the Securities and Exchange Commission.

As used in this report, unless otherwise required by the context, the terms "we," "us" and "our" refer to HCC Insurance Holdings, Inc. and its consolidated subsidiaries, and the term "HCC" refers only to HCC Insurance Holdings, Inc. All trade names or trademarks appearing in this report are the property of their respective holders.

Risk Factors

The following factors as well as other information contained in this report should be considered.

If we cannot obtain adequate reinsurance protection for the risks we have underwritten, we will either be exposed to greater losses from these risks or we will reduce the level of business we underwrite, which will reduce our revenues.

We purchase reinsurance for significant amounts of risk underwritten by our insurance companies, especially catastrophe risks. We also purchase reinsurance on risks underwritten by others which we reinsure through a retrocession agreement. Market conditions beyond our control determine the availability and cost of the reinsurance protection we purchase, which may affect the level of our business and profitability. For instance, the natural attrition of reinsurers who exit lines of business, or who curtail their writings, for economic or other reasons, reduces the capacity of the reinsurance market, causing rates to rise. In addition, the historical results of reinsurance programs and the availability of capital also affect the availability of reinsurance. Our reinsurance facilities are generally subject to annual renewal. We cannot assure you that we can maintain our current reinsurance facilities or that we can obtain other reinsurance facilities in adequate amounts and at favorable rates. Further, we cannot determine what the effect of catastrophic losses will have on the reinsurance market in general and on our ability to obtain reinsurance in adequate amounts and at favorable rates in particular. If we are unable to renew our expiring facilities or to obtain new reinsurance facilities, either our net exposures would increase or, if we are unwilling to bear an increase in net exposures, we would have to reduce the level of our underwriting commitments, especially catastrophe exposed risks. Either of these potential developments could have a material adverse effect on our business. The lack of available reinsurance may also adversely affect our ability to generate fee and commission income in our underwriting agency and reinsurance intermediary operations. A reinsurance intermediary structures and arranges reinsurance between insurers seeking to cede insurance risks and reinsurers willing to assume such risks.

If the companies that provide our reinsurance do not pay all of our claims, we could incur severe losses.

We purchase reinsurance by transferring, or ceding, part of the risk we have assumed to a reinsurance company in exchange for part of the premium we receive in connection with the risk. The part of the risk we retain for our own account is known as the retention. Although reinsurance makes the reinsurer liable to us to the extent the risk is transferred or ceded to the reinsurer, it does not relieve us, the reinsured, of our full liability to our policyholders, never the amount above our retention. Accordingly, we bear credit risk with

respect to our reinsurers. We cannot assure you that our reinsurers will pay all of our reinsurance claims, or that they will pay our claims on a timely basis.

If we become liable for risks we have ceded to reinsurers or if our reinsurers cease to meet their obligations to us, whether because they are in a weakened position as a result of the incurred losses or otherwise, our financial position, results of operations and cash flows could be materially adversely affected.

If we are unsuccessful in competing against larger or more well-established business rivals, our results of operations and financial condition will be adversely affected.

In our specialty insurance operations, we compete in narrowly-defined niche classes of business such as the insurance of private aircraft (aviation), and employer sponsored, self-insured medical plans (medical stop-loss), as distinguished from such general lines of business as automobile or homeowners insurance. We compete with a large number of other companies in our selected lines of business, including: American International Group and U.S. Aviation Insurance Group (a subsidiary of Berkshire Hathaway, Inc.) in our aviation line of business; SAFECO Corporation and Hartford Life, Inc. in our group life, accident and health line of business; Underwriters at Lloyd's and ACE Limited in our London market account line of business and The Chubb Corporation and Travelers Property Casualty Corp. in our global financial products line of business. We face competition both from specialty insurance companies, underwriting agencies and intermediaries as well as from diversified financial services companies that are significantly larger than we are and that have significantly greater financial, marketing and other resources than we do. Some of these competitors also have longer experience and more market recognition than we do. In addition to competition in the operation of our business, we face competition from a variety of sources in attracting and retaining qualified employees.

We cannot assure you that we will maintain our current competitive position in the markets in which we operate, or that we will be able to expand our operations into new markets. If we fail to do so, our business could be materially adversely affected.

Because we are a property and casualty insurer, unforeseen catastrophic losses may adversely affect our results of operations, liquidity and financial condition.

Property and casualty insurers are subject to claims arising out of catastrophes that may have a significant effect on their results of operations, liquidity and financial condition. Catastrophic losses have had a significant impact on our results. Catastrophes can be caused by various events, including hurricanes, windstorms, earthquakes, hailstorms, explosions, severe winter weather and fires and may include man-made events, such as the September 11, 2001 terrorist attack on the World Trade Center. The incidence, frequency and severity of catastrophes are inherently unpredictable. The extent of losses from a catastrophe is a function of both the total amount of insured exposure in the area affected by the event and the severity of the event. Most catastrophes are restricted to small geographic areas; however, hurricanes, earthquakes and terrorist attacks may produce significant damage in large, heavily populated areas. Catastrophes can cause losses in a variety of our property and casualty lines, and most of our past catastrophe-related claims have resulted from hurricanes and earthquakes; however, as a result of the September 11, 2001 terrorist attack, we experienced the largest single loss to our insurance company operations in our history. Insurance companies are not permitted to reserve for a catastrophe until it has occurred. In 2003, we estimate that approximately 10% of our current business may be affected by catastrophes. It is therefore possible that a catastrophic event or multiple catastrophic events could have material adverse effect upon our results of operations, liquidity and financial condition.

Because we operate internationally, fluctuations in currency exchange rates may affect our receivable and payable balances and our reserves, which may adversely affect our results of operations and financial condition.

We underwrite insurance coverages which are denominated in a number of foreign currencies, and we establish and maintain our loss reserves with respect to these policies in their respective currencies. Our net earnings could be adversely affected by exchange rate fluctuations, which would adversely affect receivable and payable balances and reserves. Our principal area of exposure relates to fluctuations in exchange rates

between the major European currencies (particularly the British pound sterling and the Euro) and the U.S. dollar. Consequently, a change in the exchange rate between the U.S. dollar and the British pound sterling or the Euro could have an adverse effect on our net earnings.

On a limited basis, we enter into foreign currency forward contracts as a hedge against foreign currency fluctuations. The foreign currency forward contracts are used to convert U.S. dollars at a known rate in an amount that approximates or is less than monthly British pound sterling expenses of certain of our London operations. Thus, the effect of these transactions is to limit the foreign currency exchange risk of the recurring monthly expenses. We use these foreign currency forward contracts strictly as a cash flow hedge against existing exposure to foreign currency fluctuations rather than as a form of speculative or trading investment.

If we fail to comply with extensive state, federal and foreign regulations, we will be subject to penalties, which may include fines and suspension and which may adversely affect our results of operations and financial condition.

We are subject to extensive governmental regulation and supervision. Most insurance regulations are designed to protect the interests of policyholders rather than shareholders and other investors. This regulation, generally administered by a department of insurance in each state in which we do business, relates to, among other things:

- approval of policy forms and premium rates;
- standards of solvency, including risk-based capital measurements (which are a measure developed by the National Association of Insurance Commissioners and used by state insurance regulators to identify insurance companies that potentially are inadequately capitalized);
- licensing of insurers and their agents;
- restrictions on the nature, quality and concentration of investments;
- restrictions on the ability of our insurance companies to pay dividends to us;
- restrictions on transactions between insurance companies and their affiliates;
- restrictions on the size of risks insurable under a single policy;
- requiring deposits for the benefit of policyholders;
- requiring certain methods of accounting;
- periodic examinations of our operations and finances;
- prescribing the form and content of records of financial condition required to be filed; and
- requiring reserves for unearned premium, losses and other purposes.

State insurance departments also conduct periodic examinations of the affairs of insurance companies and require the filing of annual and other reports relating to the financial condition of insurance companies, holding company issues and other matters.

Recently adopted federal financial services modernization legislation is expected to lead to additional federal regulation of the insurance industry in the coming years. Also, foreign governments regulate our international operations. Our business depends on compliance with applicable laws and regulations and our ability to maintain valid licenses and approvals for our operations.

Some regulatory authorities have relatively broad discretion to grant, renew, or revoke licenses and approvals. Regulatory authorities may deny or revoke licenses for various reasons, including the violation of regulations. In some instances, we follow practices based on our interpretations of regulations, or those that we believe to be generally followed by the industry, which may be different from the requirements or interpretations of regulatory authorities. If we do not have the requisite licenses and approvals and do not comply with applicable regulatory requirements, the insurance regulatory authorities could preclude or temporarily suspend us from carrying on some or all of our activities or otherwise penalize us. That type of

action could have a material adverse effect on our business. Also, changes in the level of regulation of the insurance industry (whether federal, state or foreign), or changes in laws or regulations themselves or interpretations by regulatory authorities, could have a material adverse effect on our business.

If the rating agencies downgrade our company or our insurance companies, our results of operations and competitive position in the industry may suffer.

Ratings have become an increasingly important factor in establishing the competitive position of insurance companies. Our insurance companies are rated by A.M. Best Company, Inc. and Standard & Poor's Corporation. A.M. Best Company, Inc. and Standard & Poor's Corporation ratings reflect their opinions of an insurance company's and insurance holding company's financial strength, operating performance, strategic position, and ability to meet its obligations to policyholders, and are not evaluations directed to investors. Our ratings are subject to periodic review by A.M. Best Company, Inc. and Standard & Poor's Corporation and the continued retention of those ratings cannot be assured. If our ratings are reduced from their current levels by A.M. Best Company, Inc. and/or Standard & Poor's Corporation, our results of operations could be adversely affected.

Our loss reserves are based on an estimate of our future liability. If actual claims prove to be greater than our reserves, our results of operations and financial condition may be adversely affected.

We maintain loss reserves to cover our estimated liability for unpaid losses and loss adjustment expenses, including legal and other fees as well as a portion of our general expenses, for reported and unreported claims incurred as of the end of each accounting period. Reserves do not represent an exact calculation of liability. Rather, reserves represent an estimate of what we expect the ultimate settlement and administration of claims will cost. These estimates, which generally involve actuarial projections, are based on our assessment of facts and circumstances then known, as well as estimates of future trends in claims severity, frequency, judicial theories of liability and other factors. These variables are affected by both internal and external events, such as changes in claims handling procedures, inflation, judicial trends and legislative changes. Many of these items are not directly quantifiable in advance. Additionally, there may be a significant reporting lag between the occurrence of the insured event and the time it is reported to us. The inherent uncertainties of estimating reserves are greater for certain types of liabilities, particularly those in which the various considerations affecting the type of claim are subject to change and in which long periods of time may elapse before a definitive determination of liability is made. Reserve estimates are continually refined in a regular and ongoing process as experience develops and further claims are reported and settled. Adjustments to reserves are reflected in the results of the periods in which such estimates are changed. Because setting reserves is inherently uncertain, there can be no assurance that current reserves will prove adequate in light of subsequent events.

We invest a significant amount of our assets in fixed income securities that have experienced market fluctuations. Fluctuations in the fair market value of fixed income securities may greatly reduce the value of our investment portfolio, and as a result, our financial condition may suffer.

As of December 31, 2002, \$841.5 million of our \$1.2 billion investment portfolio was invested in fixed income securities. The fair market value of these fixed income securities and the related investment income fluctuate depending on general economic and market conditions. With respect to our investments in fixed income securities, the fair market value of these investments generally increases or decreases in an inverse relationship with fluctuations in interest rates, while net investment income realized by us from future investments in fixed income securities will generally increase or decrease with interest rates. In addition, actual net investment income and/or cash flows from investments that carry prepayment risk (such as mortgage-backed and other asset-backed securities) may differ from those anticipated at the time of investment as a result of interest rate fluctuations. An investment has prepayment risk when there is a risk that the timing of cash flows that result from the repayment of principal might occur earlier than anticipated because of declining interest rates or later than anticipated because of rising interest rates. Although we maintain an investment grade portfolio (96% are rated "A" or better), our fixed income securities are also subject to credit risk. If any of the issuers of our fixed income securities suffer financial set backs, the ratings on the fixed income securities could fall (with a concurrent fall in market value) and, in a worst case scenario, the issuer

could default on its financial obligations. Historically, the impact of market fluctuations has affected our financial statements. Because all of our fixed income securities are classified as available for sale, changes in the fair market value of our securities are reflected in our other comprehensive income. Similar treatment is not available for liabilities. Therefore, interest rate fluctuations could adversely affect our shareholders' equity, total comprehensive income and/or our cash flows. Unrealized pre-tax net investment gains on investments in fixed-income securities were \$22.0 million, \$0.7 million and \$11.9 million for the years ended December 31, 2002, 2001 and 2000, respectively.

If states drastically increase the assessment our insurance companies are required to pay, our results of operations and financial condition will suffer.

Our insurance companies are subject to assessments in most states where we are licensed for the provision of funds necessary for the settlement of covered claims under certain policies provided by impaired, insolvent or failed insurance companies or for the issuance of insurance policies to "high risk" or otherwise uninsured individuals. Maximum contributions required by law in any one year vary by state and have historically been between 1% and 2% of annual premiums written. We cannot predict with certainty the amount of future assessments. Significant assessments could have a material adverse effect on our financial condition or results of operations.

If we are unable to obtain dividends in needed amounts from our insurance companies as a result of regulatory restrictions, we may not be able to meet our debt, dividend, and expense obligations.

Our principal assets are the shares of capital stock of our insurance companies. We may rely on dividends from our insurance companies to meet our obligations for paying principal and interest on outstanding debt obligations, dividends to shareholders and corporate expenses. The payment of dividends by our insurance companies is subject to regulatory restrictions and will depend on the surplus and future earnings of these subsidiaries, as well as the regulatory restrictions. As a result, should our other sources of funds prove to be inadequate, we may not be able to receive dividends from our insurance companies at times and in amounts necessary to meet our obligations.

Business Overview

We provide group life, accident and health and property and casualty insurance coverages, underwriting agency and intermediary services both to commercial customers and individuals. We concentrate our activities in selected narrowly defined specialty lines of business. We operate primarily in the United States, the United Kingdom and Spain, although some of our operations have a broader international scope. We underwrite insurance both on a direct basis, where we insure a risk in exchange for a premium, and on a reinsurance basis, where we insure all or a portion of another insurance company's risk in exchange for all or a portion of the premium. We market our insurance products both directly to customers and through a network of independent or affiliated agents and brokers.

Since our founding, we have been consistently profitable, generally reporting annual increases in gross written premium and total revenue. During the period 1998 through 2001, we had an average statutory combined ratio of 103.2% versus the less favorable 109.8% (source: A.M. Best Company, Inc.) recorded by the U.S. property and casualty insurance industry overall. During the period 1998 through 2002, our gross written premium increased from \$498.3 million to \$1.2 billion, an increase of 133% while net written premium increased 348% from \$121.9 million to \$545.9 million. During this period, our revenue increased from \$310.4 million to \$669.4 million, an increase of 116%.

During the period December 31, 1998 through December 31, 2002, our shareholders' equity increased from \$440.4 million to \$882.9 million, a 100% increase. During the same period, our assets increased from \$1.7 billion to \$3.7 billion, a 117% increase.

Our insurance companies are risk-bearing and focus their underwriting activities on providing insurance and/or reinsurance in the following lines of business:

- group life, accident and health
- aviation
- London market account
- global financial products
- other specialty lines

In the United States, Avemco Insurance Company, U.S. Specialty Insurance Company and HCC Life Insurance Company operate on an admitted, or licensed, basis. Houston Casualty Company and HCC Specialty Insurance Company operate on a surplus lines basis as a non-admitted, or unlicensed, insurer offering insurance coverage not otherwise available from an admitted insurer in the relevant state. Houston Casualty Company operates a registered branch office in London and offers insurance in the United Kingdom and selected other countries. Houston Casualty Company Europe Seguros y Reaseguros S.A., which does business as HCC Europe, operates from its Madrid, Spain offices and offers insurance throughout the European Union and in selected other countries.

Our operating insurance companies are rated “A+ (Superior)” (2nd of 16 ratings) by A.M. Best Company, Inc. and “AA (Very Strong)” (3rd of 22 ratings) by Standard and Poor’s Corporation, two nationally recognized independent rating agencies. These ratings are intended to provide an independent opinion of an insurer’s ability to meet its obligations to policyholders and are not evaluations directed at investors.

Our underwriting agencies underwrite on behalf of our insurance companies and other insurance companies. They receive fees for these services and do not bear any of the insurance risk of the companies for which they underwrite. Our underwriting agencies generate revenues based entirely on management fees and profit commissions and specialize in life, accident and health, contingency (including contest indemnification, event cancellation, and weather coverages), directors and officers liability, individual disability (for athletes and other high profile individuals), kidnap and ransom, professional liability and other specialty lines of business. Our principal underwriting agencies are ASU International, LLC, Dickson Manchester & Company Limited, HCC Benefits Corporation, HCC Global Financial Products and Professional Indemnity Agency, Inc.

Our intermediaries provide insurance and reinsurance brokerage services for our insurance companies and our clients, and receive fees for their services. Our intermediaries do not bear any of the insurance risks of their client companies. They earn commission income and to a lesser extent fees for certain services, generally paid by the insurance and reinsurance companies with whom the business is placed. These operations consist of consulting with clients by providing information about insurance coverage and marketing, placing and negotiating particular insurance risks.

Our intermediaries specialize in developing and marketing employee benefit plans on a retail basis and in placing reinsurance for life, accident and health, and property and casualty lines of business. Our principal intermediaries are HCC Employee Benefits, Inc., HCC Risk Management, Inc. and Rattner Mackenzie Limited.

Our Strategy

Our business philosophy as an insurer is to maximize underwriting profits while limiting risk in order to preserve shareholders’ equity and maximize earnings. We concentrate our insurance writings in selected, narrowly defined lines of business where we believe we can achieve an underwriting profit. We market our insurance products both directly to customers and through independent or affiliated agents and brokers.

The property and casualty insurance industry and individual lines of business within the industry are cyclical in that there are times when a large number of companies offer insurance on certain lines of business,

causing premiums to trend downward, and other times where insurance companies decide to limit their writings in certain lines of business or suffer from excessive losses, which results in an increase in premiums for those companies that continue to write insurance in those lines of business. In our insurance company operations, we believe our operational flexibility, which permits us to shift the focus of our insurance underwriting activity amongst our various lines of business and also to shift the emphasis from our insurance risk-bearing business to our non-insurance fee-based business, as well as our experienced underwriting personnel and access to, and expertise in, the reinsurance marketplace allow us to implement a strategy of emphasizing more profitable lines of business during periods of increased premium rates and de-emphasizing less profitable lines of business during periods of severe competition. In addition, we believe that our underwriting agencies and intermediaries complement our insurance underwriting activities. Our ability to utilize affiliated insurers, underwriting agencies and intermediaries permits us to retain a greater portion of the gross revenue derived from written premium.

Reinsurance enables us to transfer part of the risk we have underwritten through the process of ceding this risk to a reinsurance company in exchange for part of the premium we receive in connection with the risk. We purchase reinsurance to limit the net loss to our insurance companies from both individual and catastrophic risks. The amount of reinsurance we purchase varies by, among other things, the particular risks inherent in the policies underwritten, the pricing of reinsurance and the competitive conditions within the relevant line of business.

In 2002, due to a continuing hardening of the insurance market, premium rates increased in varying amounts across all of our lines of business, substantially improving our underwriting profitability. We anticipate continued underwriting profitability during 2003. In response to these changing market conditions, we plan to continue to expand the underwriting activities in our insurance company operations.

We also acquire or make strategic investments in companies that present an opportunity for future profits or for enhancement of our business. We expect to continue to acquire complementary businesses. We believe that we can enhance acquired businesses through the synergies created by our underwriting capabilities and our other operations. However, our business plan is shaped by our underlying business philosophy, which is to maximize underwriting profit, while preserving shareholders' equity. As a result, our primary objective is to increase net earnings rather than market share or gross written premium.

In our ongoing operations, we will continue to:

- emphasize the underwriting of lines of business in which premium rates, the availability and cost of reinsurance, and market conditions warrant;
- limit our net loss exposure to our insurance companies from a catastrophe loss through the use of reinsurance; and
- review the potential acquisition of specialty insurance operations and other strategic investments.

Industry Segment Information

Financial information concerning our operations by industry segment is set forth in the Consolidated Financial Statements and the Notes thereto.

Recent Acquisitions

We have made a series of strategic acquisitions that have furthered our overall business strategy. Our recent transactions are described below:

On October 22, 2001, we acquired all of the outstanding shares of Marshall Rattner, Inc. Marshall Rattner, Inc. is a holding company for Professional Indemnity Agency, Inc. and its related companies. We paid \$63.0 million in cash and 300,000 shares of our common stock for the Marshall Rattner, Inc./ Professional Indemnity Agency, Inc. acquisition. Professional Indemnity Agency, Inc. is an underwriting agency specializing in the errors and omissions, kidnap and ransom and professional liability areas.

On October 30, 2001, we acquired all of the outstanding shares of ASU International, Inc. and the membership interests in its affiliate, ASU International, LLC. We paid \$29.2 million for the ASU International, LLC acquisition. ASU International, LLC is an underwriting agency specializing in contingency and disability insurance. We may pay additional amounts in the future based upon the attainment of certain earnings benchmarks through December 31, 2004.

On October 1, 2002, we acquired all of the outstanding member interests of MAG Global Financial Products, LLC. We paid \$6.9 million for the MAG Global Financial Products, LLC acquisition. MAG Global Financial Products, LLC is an underwriting agency specializing in directors and officers liability, professional liability and errors and omissions insurance. MAG Global Financial Products, LLC has been renamed HCC Global Financial Products, LLC. We may pay additional amounts in the future based upon the attainment of certain earnings benchmarks through September, 2007.

On December 24, 2002, we acquired all of the outstanding shares of Manchester Dickson Holdings Limited, the parent Company of Dickson Manchester & Company Limited. We paid \$17.0 million for the Dickson Manchester & Company Limited acquisition. Dickson Manchester & Company Limited is an underwriting agency and Lloyd's broker specializing in U.K. professional liability products. We may pay additional amounts in the future based upon the attainment of certain earnings benchmarks through December 31, 2005.

On December 31, 2002, we acquired all of the outstanding shares of St. Paul Holdings Limited. St. Paul Holdings Limited is a holding company for St. Paul España Compañia de Seguros y Reaseguros S.A., a Spanish insurer. We paid \$18.9 million for the St. Paul acquisition, subject to adjustment based upon the finalization of the closing date balance sheet. St. Paul España writes foreign surety, directors and officers liability and professional liability insurance in Spain and other countries in the European Union. St. Paul España now operates as HCC Europe.

We continue to evaluate possible acquisition candidates and we may complete additional acquisitions during 2003. Any future acquisitions will be designed to expand and strengthen our existing lines of business and perhaps provide access to additional specialty sectors, which we expect to contribute to our overall growth.

Insurance Company Operations

Lines of Business

This table shows our insurance companies' total premium written, otherwise known as gross written premium, by line of business and the percentage of each line to total gross written premium for the years indicated (dollars in thousands):

	2002		2001		2000	
Group life, accident and health	\$ 503,263	44%	\$ 502,086	49%	\$422,384	43%
Aviation	212,518	18	198,015	20	191,089	20
London market account	199,816	17	133,579	13	83,521	9
Global financial products	178,653	15	46	—	—	—
Other specialty lines	32,563	3	15,556	2	15,906	2
	1,126,813	97	849,282	84	712,900	74
Discontinued lines of business	32,436	3	160,793	16	254,557	26
Total gross written premium	<u>\$1,159,249</u>	<u>100%</u>	<u>\$1,010,075</u>	<u>100%</u>	<u>\$967,457</u>	<u>100%</u>

This table shows our insurance companies' actual premium retained, otherwise known as net written premium, by line of business and the percentage of each line to total net written premium for the years indicated (dollars in thousands):

	2002		2001		2000	
Group life, accident and health	\$244,554	45%	\$146,220	39%	\$109,005	38%
Aviation	99,826	18	98,249	26	79,794	28
London market account	113,925	21	54,056	15	22,292	8
Global financial products	43,731	8	44	—	—	—
Other specialty lines	25,621	5	14,346	4	14,552	5
	527,657	97	312,915	84	225,643	79
Discontinued lines of business	18,254	3	60,043	16	58,145	21
Total net written premium	<u>\$545,911</u>	<u>100%</u>	<u>\$372,958</u>	<u>100%</u>	<u>\$283,788</u>	<u>100%</u>

Underwriting

We underwrite direct business produced through independent agents and brokers, affiliated intermediaries, and by direct marketing efforts. Our insurance companies write facultative, or individual account, reinsurance, as well as a treaty reinsurance business.

Group Life, Accident and Health

We write medical stop-loss business for employer-sponsored, self-insured health plans. Our medical stop-loss insurance provides coverages to companies, associations and public entities that elect to self-insure their employee's medical coverage for losses within specified levels, allowing them to manage the risk of excessive health insurance exposure by limiting aggregate and specific losses to a predetermined amount. We also underwrite a small program of group life insurance offered to our insureds as complement to our medical stop-loss products. Our underwriting agency, HCC Benefits Corporation, produces and underwrites this business on behalf of our insurance companies. We first began writing this business in our insurance companies in 1997 and gross written premium and net written premium have increased as a result of greater participation by our insurance companies, primarily HCC Life Insurance Company and Avemco Insurance Company. In 1999, we acquired The Centris Group, Inc., doubling our gross written premium to approximately \$400.0 million. HCC Benefits Corporation began underwriting this business in 1980 and has grown both internally and through acquisitions during the past five years. We maintain reinsurance on a proportional basis, where we share a

proportional part of the original premium and losses with reinsurers, and believe that these risks carry a relatively low level of catastrophe exposure.

We began writing alternative workers' compensation and occupational accident insurance in 1996. We transfer liability, premium and loss with respect to this business on a non-proportional basis above our net retention to reinsurers. The business is currently written through U.S. Specialty Insurance Company. We maintain specific reinsurance on an excess of loss basis and we believe there is a relatively low level of catastrophe exposure in this business.

Aviation

We are a market leader in the aviation insurance industry. We insure general aviation risks, both domestically and internationally, including:

- antique and vintage military aircraft
- cargo operations
- commuter airlines
- corporate aircraft
- fixed base operations
- military and law enforcement aircraft
- private aircraft owners and pilots
- rotor wing aircraft

We offer coverages that include hulls, engines, avionics and other systems, liabilities, war, cargo and other ancillary coverages. At this time, we do not generally insure major airlines, major manufacturers or satellites. Insurance claims related to general aviation business tend to be seasonal, with the majority of the claims being incurred during the spring and summer months.

We have been underwriting aviation risks through Houston Casualty Company since 1981 and in 1997 purchased Avemco Insurance Company, one of the largest writers of personal aircraft insurance in the United States. Avemco Insurance Company has been insuring aviation risks since 1959. Our aviation premium has remained relatively stable since 1998, during which time it returned to underwriting profitability. Our aviation gross written premium for 2002 was \$212.5 million.

We maintain reinsurance on both a proportional and excess of loss basis and believe that the aviation risks we underwrite carry a relatively low level of catastrophe exposures.

London Market Account

Our London market account business consists of marine, energy, property and accident and health business and is underwritten by Houston Casualty Company's London branch office.

We underwrite marine risks for oceangoing vessels as well as inland, coastal trading and fishing vessels. The marine risks we write include hull, liabilities and marine cargo.

We have underwritten marine risks on both a direct and reinsurance basis since 1984, and currently write a relatively small book of business due to the competitive state of the market. In 2002, our gross written premium was \$8.8 million.

We have been underwriting energy risks since 1988, which include:

- drilling rigs
- natural gas facilities
- petrochemical plants
- pipelines
- gas production and gathering platforms
- refineries

We underwrite physical damage, liabilities and business interruption.

Rates have been relatively low during the past few years at levels where underwriting profitability has been difficult to obtain. As a result, we have underwritten offshore energy risks on a very selective basis, striving for quality rather than quantity. During 2001 and 2002 we have seen rate increases that are encouraging and we expect this trend to continue in 2003. In 2002, gross written premium was \$68.3 million.

We underwrite property business specializing in risks of large, often multinational, corporations, covering a variety of commercial risks including:

- factories
- hotels
- industrial plants
- office buildings
- retail locations
- utilities

The insurance we offer includes business interruption, physical damage and catastrophe risks including flood and earthquake.

We have written property business since 1986, and due to severe competition, our gross written premium declined to \$45.0 million in 2001 and \$40.8 million in 2002.

We began writing London market accident and health risks in 1996 including: trip accident, medical and disability and have steadily increased premiums. Our gross written premium was \$81.9 million in 2002.

Our London market account business is reinsured both proportionally and on an excess of loss basis where we transfer liability, premium and loss on a non-proportional basis, for individual and catastrophe risks, above our net retention of risk to reinsurers. Catastrophe exposure is more concentrated in our energy and property lines of business.

Global Financial Products

We underwrite a variety of financial insurance risks in our global financial products line of business. These risks include:

- directors and officers liability
- employment practices liability
- errors and omissions
- surety

We began to underwrite this line of business with our acquisition of Professional Indemnity Agency, Inc. in October, 2001 and have substantially increased our level of business in this area through our October, 2002 acquisition of HCC Global Financial Products, LLC and December, 2002 acquisitions of Dickson Manchester & Company Limited and HCC Europe. Each of the acquired entities has substantial experience in their respective specialty within this line of business.

In 2002, we experienced substantial rate increases throughout this line of business generally caused by high profile corporate governance issues in U.S. public companies. Gross written premium rose dramatically to \$178.6 million compared to \$46 thousand in 2001. We maintain reinsurance on our global financial products line of business on both a proportional and excess of loss basis. Although individual losses have potential severity, there is a relatively low risk of catastrophe exposure.

Other Specialty Lines

In addition to the above, we underwrite various other specialty lines of business, of which individual premiums by line of business are not at this time significant to our overall results of operations.

Principal Insurance Companies

Our operating insurance companies are rated "A+ (Superior)" (2nd of 16 ratings) by A.M. Best Company, Inc. and "AA (Very Strong)" (3rd of 22 ratings) by Standard and Poor's Corporation, two nationally recognized independent rating agencies. These ratings are intended to provide an independent opinion of an insurer's ability to meet its obligations to policyholders and are not evaluations directed at investors.

Houston Casualty Company

Houston Casualty Company is our principal insurance company subsidiary. Houston Casualty Company operates worldwide and is domiciled and licensed in Texas and operates on a surplus lines basis in 49 states. Houston Casualty Company receives business through independent agents and brokers, our underwriting agencies and intermediaries, and other insurance and reinsurance companies. Houston Casualty Company writes aviation, London market account, global financial products and other specialty lines business. Houston Casualty Company's 2002 gross written premium was \$490.2 million.

Houston Casualty Company — London

Houston Casualty Company operates a full branch office in the United Kingdom. Houston Casualty Company established its London branch operation in order to more closely align its underwriting operations with the London market, a historical focal point for much of the business that Houston Casualty Company underwrites. Houston Casualty Company-London underwrites global financial products and London market account business.

HCC Life Insurance Company

HCC Life Insurance Company is an Indiana-domiciled life insurance company and a subsidiary of Houston Casualty Company. It operates as a group life, accident and health insurer on an admitted basis in 41 states and the District of Columbia. HCC Life Insurance Company is an issuing carrier for HCC Benefits Corporation. HCC Life Insurance Company's gross written premium in 2002 was \$326.1 million.

U.S. Specialty Insurance Company

U.S. Specialty Insurance Company is a Texas-domiciled property and casualty insurance company. It is a direct subsidiary of Houston Casualty Company. U.S. Specialty Insurance Company operates on an admitted basis throughout the United States, primarily writing aviation, group life, accident and health and global financial products business. U.S. Specialty Insurance Company acts as an issuing carrier for certain business underwritten by our underwriting agencies. U.S. Specialty Insurance Company's gross written premium in 2002 was \$143.9 million.

Avemco Insurance Company

Avemco Insurance Company is a Maryland-domiciled property and casualty insurer, and is operating as a direct market underwriter of aviation business on an admitted basis throughout the United States. Avemco Insurance Company is also an issuing carrier for group life, accident and health business underwritten by our underwriting agencies and an unaffiliated underwriting agency. Avemco Insurance Company's gross written premium in 2002 was \$203.1 million.

HCC Specialty Insurance Company

HCC Specialty Insurance Company is an Oklahoma domiciled company. HCC Specialty Insurance Company operates on a surplus lines basis in Texas and writes global financial products and other specialty lines business produced by our underwriting agencies. HCC Specialty Insurance Company's gross written premium in 2002 was \$1.7 million.

HCC Europe

HCC Europe was acquired on December 31, 2002. HCC Europe is a Spanish insurer and underwrites global financial products business throughout the European Union and in selected other countries. We also intend to utilize HCC Europe as an issuing carrier for the business produced by our underwriting agencies.

Underwriting Agency Operations

Our underwriting agencies act on behalf of affiliated and non-affiliated insurance companies and provide insurance underwriting management and claims administration services. Our underwriting agencies do not assume any insurance or reinsurance risk themselves and generate revenues based entirely on management fees and profit commissions. These subsidiaries are in a position to direct and control business that they produce. Our insurance companies serve as policy issuing companies for the majority of the business written by our underwriting agencies. In instances where our insurance companies are not the policy issuing company, our insurance companies may reinsure the business written by the underwriting agencies. Management fees generated by our underwriting agencies in 2002 amounted to \$77.1 million.

Lines of Business

This table shows our underwriting agencies' revenue by line of business for the years indicated (dollars in thousands):

	<u>2002</u>		<u>2001</u>		<u>2000</u>	
Life, accident and health	\$44,615	58%	\$47,857	77%	\$70,536	73%
Property and casualty	<u>32,467</u>	<u>42</u>	<u>13,938</u>	<u>23</u>	<u>25,522</u>	<u>27</u>
Total management fees	<u>\$77,082</u>	<u>100%</u>	<u>\$61,795</u>	<u>100%</u>	<u>\$96,058</u>	<u>100%</u>

HCC Benefits Corporation

HCC Benefits Corporation has its home office in Atlanta, Georgia and regional offices in Costa Mesa, California; Wakefield, Massachusetts; Minneapolis, Minnesota; and Dallas, Texas. HCC Benefits Corporation underwrites group life, accident and health business on behalf of affiliated insurance companies.

Professional Indemnity Agency, Inc.

We acquired Professional Indemnity Agency, Inc. in October, 2001. Professional Indemnity Agency, Inc., with its home office in Mount Kisco, New York and a branch office in San Francisco, California, acts as an underwriting manager for global financial products business on behalf of affiliated and unaffiliated insurance companies.

ASU International, LLC

We acquired ASU International, LLC in October, 2001. ASU International, LLC, with its home office in Woburn, Massachusetts and a branch office in London, England acts as an underwriting manager for group life, accident and health and other specialty lines of business on behalf of affiliated and unaffiliated insurance companies.

HCC Global Financial Products, LLC

We acquired HCC Global Financial Products, LLC in October, 2002. HCC Global Financial Products, LLC was formerly known as MAG Global Financial Products, LLC and has offices in Farmington, Connecticut, Houston, Texas, Jersey City, New Jersey, Barcelona, Spain and London, England. HCC Global Financial Products, LLC acts as an underwriting manager for global financial products business on behalf of affiliated insurance companies.

Dickson Manchester & Company Limited

We acquired Dickson Manchester & Company Limited in December, 2002. Dickson Manchester & Company Limited is an underwriting agency and Lloyd's broker based in London, England and underwrites global financial products business on behalf of affiliated and unaffiliated insurance companies.

Intermediary Operations

Our intermediaries provide a variety of services, including marketing, placing, consulting on and servicing insurance risks for their clients, which include medium to large corporations, unaffiliated and affiliated insurance and reinsurance companies and other risk taking entities. The intermediaries earn commission income and to a lesser extent fees for certain services, generally paid by the underwriters with whom the business is placed. Some of these risks may be initially underwritten by our insurance companies, which may retain a portion of the risk. Commission income generated by our intermediaries in 2002 amounted to \$41.6 million.

This table shows our intermediaries' revenue by line of business for the years indicated (dollars in thousands):

	2002		2001		2000	
Life, accident and health	\$32,045	77%	\$33,739	78%	\$36,795	74%
Property and casualty	9,527	23	9,673	22	13,091	26
Total commission income.....	<u>\$41,572</u>	<u>100%</u>	<u>\$43,412</u>	<u>100%</u>	<u>\$49,886</u>	<u>100%</u>

Rattner Mackenzie Limited

Rattner Mackenzie Limited is an intermediary based in London, England with other operations in Bermuda. Rattner Mackenzie Limited is a Lloyd's broker specializing in group life, accident and health reinsurance and some specialty property and casualty lines of business. Rattner Mackenzie Limited is considered a market leader in its core businesses. Rattner Mackenzie Limited serves as an intermediary for reinsurance business placed by unaffiliated and affiliated insurance companies and reinsurance companies and underwriting agencies.

HCC Employee Benefits, Inc.

HCC Employee Benefits, Inc., with operations in Houston, Texas and Atlanta, Georgia, is a retail insurance agency and consulting firm specializing in group life, accident and health insurance for employee benefit plans of medium and large commercial customers throughout the United States. We acquired Schanen Consulting Corporation of Atlanta, Georgia in January, 2001 and consolidated its operations with those of HCC Employee Benefits, Inc.

HCC Risk Management, Inc.

HCC Risk Management, Inc., based in Houston, Texas, is an intermediary specializing in marketing and servicing large, complicated insurance and reinsurance programs placed on behalf of multinational clients operating in our lines of business. This business is placed with domestic and international insurance companies, including our insurance companies, on a direct basis and through other intermediaries. In addition, HCC Risk Management, Inc. acts as a reinsurance intermediary on behalf of affiliated and unaffiliated insurance companies.

Other Operations

Our other operations historically consisted of insurance related services offered to our subsidiaries, our reinsurers and unaffiliated entities. The revenue earned from these services primarily consisted of fees or commissions. Additionally, other operating income may be in the form of equity in the earnings of insurance related companies in which we invest, or dividends or gains or losses from the disposition of these investments. Other operating revenue was \$7.0 million in 2002, but can vary considerably from period to period depending on investment or disposition activity.

Reinsurance Ceded

We purchase reinsurance to reduce our net liability on individual risks, to protect against catastrophe losses and to achieve a desired ratio of net written premium to policyholders' surplus. We purchase reinsurance on both a proportional and an excess of loss basis. The type, cost and limits of reinsurance we purchase can vary from year to year based upon our desired retention levels and the availability of quality reinsurance at an acceptable price. Our reinsurance programs renew throughout the year and during 2002 some of those renewed contained price increases which are not material to our underwriting results.

We structure a specific reinsurance program for each line of business we underwrite. We place reinsurance proportionally to cover loss frequency and catastrophe exposure. We obtain reinsurance on an excess of loss basis to cover individual risk severity of loss and catastrophe exposure. Additionally, we may also obtain facultative reinsurance protection on a single risk. Our reinsurance generally does not cover war or terrorism risks, which are excluded from many of our policies.

Subsequent to the terrorist attack on September 11, 2001, where possible, we canceled all terrorist coverage under the terms of existing in-force policies, primarily in the property and energy book of the London market account line of business. Our reinsurance protections in these books have been renewed without coverage for acts of terrorism. We thus only have exposure on policies that contained such coverage and are still in force. This exposure is diminishing as these policies expire and with respect to some risks, would be covered by the provisions of the Federal Terrorism Risk Insurance Act of 2002.

In our proportional reinsurance programs, we generally receive an overriding (ceding) commission on the premium ceded to reinsurers. This compensates our insurance companies for the direct costs associated with the production of the business, the servicing of the business during the term of the policies ceded and the costs associated with the placement of the related reinsurance. In addition, certain of our reinsurance treaties allow us to share with the reinsurers in any net profits generated under such treaties. Various intermediaries, including HCC Risk Management, Inc. and Rattner Mackenzie Limited, arrange for the placement of this reinsurance coverage on our behalf and are compensated, directly or indirectly, by the reinsurers.

We have a reserve of \$7.1 million as of December 31, 2002 for potential collectibility issues and associated expenses related to reinsurance recoverables. The adverse economic environment in the worldwide insurance industry, the decline in the market value of investments in equity securities and the terrorist attack on September 11, 2001 have placed great pressure on reinsurers and the results of their operations. Ultimately, these conditions could affect reinsurers' solvency. Historically, there have been insolvencies following a period of competitive pricing in the industry. While we believe that the reserve is adequate based on currently available information, conditions may change or additional information might be obtained which may result in a future change in the reserve. We periodically review our financial exposure to the reinsurance market and the level of our reserve and continue to take actions in an attempt to mitigate our exposure to possible loss.

A number of reinsurers have delayed or suspended the payment of amounts recoverable under certain reinsurance contracts to which we are a party. Such delays have affected, although not materially to date, the investment income of our insurance companies, but not to any extent their liquidity. We limit our liquidity exposure by holding funds, letters of credit or other security such that net balances due are significantly less than the gross balances shown in our consolidated balance sheets. In some instances, the reinsurers have withheld payment without reference to a substantive basis for the delay or suspension. In other cases, the reinsurers have claimed they are not liable for payment to us of all or part of the amounts due under the applicable reinsurance agreement. We believe these claims are without merit and expect to collect the full amounts recoverable. We are currently in negotiations with most of these parties, but if such negotiations do not result in a satisfactory resolution of the matters in question, we may seek or be involved in a judicial or arbitral determination of these matters. In some cases, the final resolution of such disputes through arbitration or litigation may extend over several years. In this regard, as of December 31, 2002, our insurance companies had initiated two litigation proceedings against reinsurers. As of such date, our insurance companies had an aggregate amount of \$5.8 million which had not been paid to us under the agreements and we estimate that there could be up to an additional \$10.7 million of incurred losses and loss expenses and other balances due under the subject agreements.

Operating Ratios

Premium to Surplus Ratio

This table shows, for the years indicated, the ratio of statutory gross written premium and net written premium to statutory policyholders' surplus for our property and casualty insurance companies (dollars in thousands):

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Gross written premium.....	\$1,163,397	\$1,014,833	\$972,154	\$576,184	\$500,962
Net written premium	545,475	371,409	283,947	150,261	123,315
Policyholders' surplus	523,807	401,393	326,249	315,474	369,401
Gross written premium ratio	222.1%	252.8%	298.0%	182.6%	135.6%
Gross written premium industry average(1)	*	210.8%	174.1%	154.1%	147.9%
Net written premium ratio	104.1%	92.5%	87.0%	47.6%	33.4%
Net written premium industry average(1)	*	112.0%	94.4%	85.5%	84.3%

(1) Source: A.M. Best Company, Inc.

* Not available

While there is no statutory requirement regarding a permissible premium to policyholders' surplus ratio, guidelines established by the National Association of Insurance Commissioners provide that a property and casualty insurer's annual statutory gross written premium should not exceed 900% and net written premium should not exceed 300% of its policyholders' surplus. However, industry standards and rating agency criteria place these ratios at 300% and 200%, respectively. Our property and casualty insurance companies have maintained premium to surplus ratios generally lower than such guidelines.

Combined Ratio In Accordance With Generally Accepted Accounting Principles

The underwriting experience of a property and casualty insurance company is indicated by its combined ratio. Under generally accepted accounting principles, the combined ratio is a combination of the loss ratio in accordance with generally accepted accounting principles, or the ratio of incurred losses and loss adjustment expenses to net earned premium, and the expense ratio in accordance with generally accepted accounting principles, which is the ratio of policy acquisition costs and other underwriting expenses, net of ceding commissions, to net earned premium. Our insurance companies' loss ratios, expense ratios and combined ratios in accordance with generally accepted accounting principles are shown in the following table for the years indicated:

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Loss ratio	60.6%	78.0%	74.2%	77.6%	63.8%
Expense ratio	25.4	25.7	21.0	51.7	21.5
Combined ratio	<u>86.0%</u>	<u>103.7%</u>	<u>95.2%</u>	<u>129.3%</u>	<u>85.3%</u>
Combined ratio excluding the effects of the provision for reinsurance in 1999				<u>98.6%</u>	

Combined Ratio In Accordance with Statutory Accounting Principles

The combined ratio in accordance with statutory accounting principles is a combination of the loss ratio in accordance with statutory accounting principles, or the ratio of incurred losses and loss adjustment expenses to net earned premium, and the expense ratio in accordance with statutory accounting principles, which is the ratio of policy acquisition costs and other underwriting expenses, net of ceding commissions, to net written

premium. Our insurance companies' loss ratios, expense ratios and combined ratios in accordance with statutory accounting principles are shown in the following table for the years indicated:

	<u>2002</u>	<u>2001</u>	<u>2000</u>	<u>1999</u>	<u>1998</u>
Loss ratio	62.0%	78.0%	71.1%	107.1%	67.2%
Expense ratio	<u>23.9</u>	<u>23.8</u>	<u>27.0</u>	<u>22.8</u>	<u>15.7</u>
Combined ratio	<u>85.9%</u>	<u>101.8%</u>	<u>98.1%</u>	<u>129.9%</u>	<u>82.9%</u>
Combined ratio excluding the effects of the provision for reinsurance in 1999				<u>104.1%</u>	
Industry average	*	115.9%	110.1%	107.8%	105.6%

* Not available

The ratio data in accordance with statutory accounting principles is not intended to be a substitute for results of operations in accordance with generally accepted accounting principles. The differences between statutory accounting principles and generally accepted accounting principles are described in Note (14) of our consolidated financial statements included in this report. Including this information on the basis of statutory accounting principles is meaningful and useful to allow a comparison of our operating results with those of other companies in the insurance industry. The source of the industry average is A.M. Best Company, Inc. A.M. Best Company, Inc. reports on insurer performance on the basis of statutory accounting principles to provide for more standardized comparisons among individual companies, as well as overall industry performance.

Reserves

Applicable insurance laws require us to maintain reserves to cover our estimated ultimate liability for reported and incurred but not reported losses under insurance and reinsurance policies that we wrote and for loss adjustment expenses relating to the investigation and settlement of policy claims. In most cases, we estimate such losses and claims costs through an evaluation of individual claims. However, for some types of claims, we use an average reserving method until more information becomes available to permit an evaluation of individual claims.

We establish loss reserves for individual claims by evaluating reported claims on the basis of:

- jurisdiction of the occurrence;
- our experience with the insured and the line of business and policy provisions relating to the particular type of claim;
- our knowledge of the circumstances surrounding the claim;
- the information and reports received from ceding insurance companies where applicable;
- the potential for ultimate exposure;
- the severity of injury or damage; and
- the type of loss.

We establish loss reserves for incurred but not reported losses based in part on statistical information and in part on industry experience with respect to the probable number and nature of claims arising from occurrences that have not been reported. We also establish our reserves based on predictions of future events, our estimates of future trends in claims severity, and other subjective factors. Insurance companies are not permitted to reserve for a catastrophe until it has occurred. Reserves are recorded on an undiscounted basis, except for reserves acquired in transactions recorded using the purchase method of accounting. The reserves of each of our insurance companies are established in conjunction with and reviewed by our in-house actuarial staff and our reserves in accordance with statutory accounting principles are certified annually by our

independent actuaries. PricewaterhouseCoopers LLP certified the reserves of our insurance companies in accordance with statutory accounting principles as of December 31, 2002.

With respect to some classes of risks, the period of time between the occurrence of an insured event and the final settlement of a claim may be many years, and during this period it often becomes necessary to adjust the claim estimates either upward or downward. Certain classes of marine and offshore energy and workers' compensation insurance which are or were underwritten by our insurance companies have historically had longer lead times between the occurrence of an insured event, reporting of the claim, and final settlement. In such cases, we are forced to estimate reserves over long periods of time with the possibility of several adjustments to reserves. Other classes of insurance that we underwrite, such as most aviation, property and medical stop-loss, historically have shorter lead times between the occurrence of an insured event, reporting of the claim and final settlement. Reserves with respect to these classes are, therefore, less likely to be adjusted.

The reserving process is intended to reflect the impact of inflation and other factors affecting loss payments by taking into account changes in historical payment patterns and perceived trends. However, there is no precise method for the subsequent evaluation of the adequacy of the consideration given to inflation, or to any other specific factor, or to the way one factor may impact another.

We underwrite, directly and through reinsurance, risks which are denominated in a number of foreign currencies, and therefore maintain loss reserves with respect to these policies in the respective currencies. These reserves are subject to exchange rate fluctuations, which may have an effect on our earnings. We may attempt to limit our exposure to future currency fluctuations through the use of foreign currency forward contracts.

The loss development triangles below show changes in our reserves in subsequent years from the prior loss estimates based on experience as of the end of each succeeding year on the basis of generally accepted accounting principles. The estimate is increased or decreased as more information becomes known about the frequency and severity of losses for individual years. A redundancy means the original estimate was higher than the current estimate; a deficiency means that the current estimate is higher than the original estimate.

The first line of each loss development triangle presents, for the years indicated, our gross or net reserve liability including the reserve for incurred but not reported losses. The first section of each table shows, by year, the cumulative amounts of loss and loss adjustment expense paid as of the end of each succeeding year. The second section sets forth the re-estimates in later years of incurred losses, including payments, for the years indicated. The "cumulative redundancy (deficiency)" represents, as of the date indicated, the difference between the latest re-estimated liability and the reserves as originally estimated.

This loss development triangle shows development in loss reserves on a gross basis (in thousands):

	2002	2001	2000	1999	1998	1997	1996	1995	1994	1993	1992
Balance sheet reserves:	\$1,155,290	\$1,130,748	\$944,117	\$871,104	\$460,511	\$275,008	\$229,049	\$200,756	\$170,957	\$144,178	\$ 129,503
Reserve adjustments from acquisition and disposition of subsidiaries		—	(66,571)	(32,437)	(136)	—	—	—	—	—	—
Adjusted reserves	1,155,290	1,130,748	877,546	838,667	460,375	275,008	229,049	200,756	170,957	144,178	129,503
Cumulative paid as of:											
One year later		388,722	400,279	424,379	229,746	160,324	119,453	118,656	97,580	82,538	83,574
Two years later			537,354	561,246	367,512	209,724	179,117	167,459	143,114	126,290	130,379
Three years later				611,239	419,209	241,523	193,872	207,191	166,541	157,509	158,973
Four years later					435,625	259,067	212,097	214,046	192,540	176,472	182,193
Five years later						262,838	223,701	226,762	195,930	195,269	192,512
Six years later							225,595	233,831	202,844	197,147	213,052
Seven years later								235,236	208,112	203,075	215,280
Eight years later									209,056	207,474	221,403
Nine years later										208,049	225,706
Ten years later											226,143
Re-estimated liability as of:											
End of year	1,155,290	1,130,748	877,546	838,667	460,375	275,008	229,049	200,756	170,957	144,178	129,503
One year later		1,107,588	922,080	836,775	550,409	308,501	252,236	243,259	186,898	163,967	162,827
Two years later			925,922	868,438	545,955	316,250	249,013	248,372	207,511	183,015	176,817
Three years later				854,987	547,179	304,281	250,817	247,053	214,738	203,137	194,419
Four years later					537,968	305,022	247,245	248,687	220,695	211,546	215,531
Five years later						295,975	249,853	248,559	217,892	218,182	222,746
Six years later							243,015	250,176	219,196	214,498	234,115
Seven years later								246,661	219,002	216,820	231,269
Eight years later									219,478	216,627	233,995
Nine years later										216,542	233,865
Ten years later											233,921
Cumulative redundancy (deficiency)		\$ 23,160	\$(48,376)	\$(16,320)	\$(77,593)	\$(20,967)	\$(13,966)	\$(45,905)	\$(48,521)	\$(72,364)	\$(104,418)

The gross redundancy for 2001 resulted from the following items:

- A \$21.5 million reduction in gross losses from the September 11 terrorist attack and a \$14.0 million reduction in gross losses from the Total Oil Company loss. Both of these losses were substantially reinsured and thus they had no material net effect.
- \$36.2 million in negative development due to late reporting of an aggregate program that we no longer write. As this program is substantially reinsured, there was no material net effect.
- A \$7.7 million charge related to certain business included in discontinued lines.
- \$31.5 million in other positive development spread across the group life, accident and health, aviation and London market account lines of business. On average these losses were 55% ceded, which created net positive development of approximately \$14.5 million.

The gross deficiencies reflected in the table for 2000 and 1999 result from late reported loss information received during 2001. These losses primarily came from assumed reinsurance business written by one of our insurance companies. However, as these policies were substantially reinsured, there was no material effect to our net earnings.

The gross deficiencies reflected in the table for the years prior to 1999 result from three principal conditions:

- The development of large claims on individual policies which were either reported late or for which reserves were increased as subsequent information became available. However, as these policies were substantially reinsured, there was no material effect to our net earnings.

- During 1999, in connection with the insolvency of one of our reinsurers and the commutation of all liabilities with another, we re-evaluated all loss reserves and incurred but not reported loss reserves related to business placed with these reinsurers to determine the ultimate losses we might conservatively expect. These reserves were then used as the basis for the determination of the provision for reinsurance recorded in 1999.
- For the years prior to 1997, the runoff of the retrocessional excess of loss business, which we underwrote between 1988 and 1991, experienced gross development. This development was due primarily to the delay in reporting of losses by the London insurance market, coupled with the unprecedented number of catastrophe losses during that period. This business was substantially reinsured and there was no material effect to our net earnings.

This loss development triangle shows development in loss reserves on a net basis (in thousands):

	2002	2001	2000	1999	1998	1997	1996	1995	1994	1993	1992
Gross reserves	\$1,155,290	\$1,130,748	\$ 944,117	\$871,104	\$460,511	\$275,008	\$229,049	\$200,756	\$170,957	\$144,178	\$129,503
Less reinsurance recoverables	697,972	817,651	694,245	597,498	341,599	155,374	111,766	101,497	95,279	82,289	81,075
Reserves, net of reinsurance ..	457,318	313,097	249,872	273,606	118,912	119,634	117,283	99,259	75,678	61,889	48,428
Reserve adjustments from acquisition and disposition of subsidiaries	—	—	(6,048)	(3,343)	(410)	—	—	—	—	—	—
Effect on loss reserves of 1999 write off of reinsurance recoverables	—	—	—	—	63,851	15,008	2,636	1,442	51	—	—
Adjusted reserves, net of reinsurance	457,318	313,097	243,824	270,263	182,353	134,642	119,919	100,701	75,729	61,889	48,428
Cumulative paid, net of reinsurance, as of:											
One year later		126,019	102,244	145,993	56,052	48,775	47,874	41,947	36,500	29,258	18,978
Two years later			139,659	174,534	103,580	64,213	66,030	56,803	49,283	41,207	32,733
Three years later				185,744	113,762	80,227	72,863	64,798	56,919	46,576	36,536
Four years later					121,293	81,845	81,620	67,355	60,441	51,536	38,480
Five years later						84,986	81,968	72,627	61,781	53,110	40,327
Six years later							82,681	73,501	66,591	53,879	40,550
Seven years later								73,792	66,410	58,353	41,133
Eight years later									66,749	58,713	45,552
Nine years later										60,658	45,837
Ten years later											47,693
Re-estimated liability, net of reinsurance, as of:											
End of year	457,318	313,097	243,824	270,263	182,353	134,642	119,919	100,701	75,729	61,889	48,428
One year later		306,318	233,111	260,678	186,967	120,049	116,145	95,764	72,963	59,659	45,812
Two years later			222,330	254,373	175,339	116,745	101,595	94,992	74,887	60,079	44,964
Three years later				244,650	171,165	110,673	97,353	85,484	76,474	62,224	46,129
Four years later					163,349	107,138	95,118	80,890	73,660	64,377	48,993
Five years later						103,243	93,528	79,626	69,528	64,103	50,785
Six years later							91,413	79,968	70,642	59,408	50,585
Seven years later								78,614	70,278	60,960	46,071
Eight years later									70,060	60,729	47,629
Nine years later										62,874	47,407
Ten years later											49,460
Cumulative redundancy (deficiency)		\$ 6,779	\$ 21,494	\$ 25,613	\$ 19,004	\$ 31,399	\$ 28,506	\$ 22,087	\$ 5,669	\$ (985)	\$ (1,032)

We believe that our loss reserves are adequate to provide for all material net incurred losses.

The following table provides a reconciliation of the gross liability of loss and loss adjustment expenses on the basis of generally accepted accounting principles in the United States for the three years ended December 31, 2002 (in thousands):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Reserves for loss and loss adjustment expense at beginning of year.....	\$1,130,748	\$ 944,117	\$871,104
Reserve adjustments from acquisition and disposition of subsidiaries.....	82,289	(69,725)	1,709
Incurred loss and loss adjustment expense:			
Provision for loss and loss adjustment expense for claims occurring in the current year.....	627,412	1,019,311	775,538
Increase (decrease) in estimated loss and loss adjustment expense for claims occurring in prior years(1).....	<u>(23,160)</u>	<u>44,534</u>	<u>(1,892)</u>
Incurred loss and loss adjustment expense.....	<u>604,252</u>	<u>1,063,845</u>	<u>773,646</u>
Loss and loss adjustment expense payments for claims occurring during:			
Current year.....	273,277	407,210	277,963
Prior years.....	<u>388,722</u>	<u>400,279</u>	<u>424,379</u>
Loss and loss adjustment expense payments.....	<u>661,999</u>	<u>807,489</u>	<u>702,342</u>
Reserves for loss and loss adjustment expense at end of the year.....	<u>\$1,155,290</u>	<u>\$1,130,748</u>	<u>\$944,117</u>

(1) Changes in loss and loss adjustment expense reserves (on the basis of generally accepted accounting principles) for losses occurring in prior years reflect the gross effect of the resolution of losses for other than the reserve value and the subsequent adjustments of loss reserves.

This table provides a reconciliation of the liability for loss and loss adjustment expense, net of reinsurance ceded, on the basis of generally accepted accounting principles in the United States for the three years ended December 31, 2002 (in thousands):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Reserves for loss and loss adjustment expense at beginning of year.....	\$313,097	\$249,872	\$273,606
Reserve adjustments from acquisition and disposition of subsidiaries.....	79,558	285	514
Incurred loss and loss adjustment expense:			
Provision for loss and loss adjustment expense for claims occurring in the current year.....	313,270	278,103	208,055
Increase (decrease) in estimated loss and loss adjustment expense for claims occurring in prior years(2).....	<u>(6,779)</u>	<u>(10,713)</u>	<u>(9,585)</u>
Incurred loss and loss adjustment expense.....	<u>306,491</u>	<u>267,390</u>	<u>198,470</u>
Loss and loss adjustment expense payments for claims occurring during:			
Current year.....	115,809	102,206	76,725
Prior years.....	<u>126,019</u>	<u>102,244</u>	<u>145,993</u>
Loss and loss adjustment expense payments.....	<u>241,828</u>	<u>204,450</u>	<u>222,718</u>
Reserves for loss and loss adjustment expense at end of the year.....	<u>\$457,318</u>	<u>\$313,097</u>	<u>\$249,872</u>

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- (2) Changes in loss and loss adjustment expense reserves (on the basis of generally accepted accounting principles) for losses occurring in prior years reflect the net effect of the resolution of losses for other than the reserve value and the subsequent adjustments of loss reserves.

Although we experienced a gross loss deficiency during 2001, the business was substantially reinsured and, therefore, there was no material effect to our insurance companies on a net loss basis.

During 2002, we had net loss and loss adjustment expense redundancy of \$6.8 million relating to prior year losses compared to redundancies of \$10.7 million in 2001 and \$9.6 million in 2000. The 2002 redundancy resulted from a deficiency of \$7.7 million due to a third quarter charge related to certain business included in discontinued lines, offset by a net redundancy of \$14.5 million from all other sources. Deficiencies and redundancies in the reserves occur as we continually review our loss reserves with our actuaries, increasing or reducing loss reserves as a result of such reviews and as losses are finally settled and claims exposures are reduced. We believe we have provided for all material net incurred losses.

We have no material exposure to environmental pollution losses, because Houston Casualty Company only began writing business in 1981 and its policies normally contain pollution exclusion clauses which limit pollution coverage to "sudden and accidental" losses only, thus excluding intentional (dumping) and seepage claims. Policies issued by HCC Life Insurance Company, Avemco Insurance Company and U.S. Specialty Insurance Company, because of the types of risks covered, are not considered to have significant environmental exposures. We do not expect to experience any material development in reserves for environmental pollution claims. Likewise, we have no material exposure to asbestos claims.

Investments

Insurance company investments must comply with applicable regulations which prescribe the type, quality and concentration of investments. These regulations permit investments, within specified limits and subject to certain qualifications, in federal, state and municipal obligations, corporate bonds, and preferred and common equity securities. As of December 31, 2002, we had \$1.2 billion of investment assets. The majority of our investment assets are held by our insurance companies. All of our securities are classified as available for sale and are recorded at market value.

Our investment policy is determined by our Board of Directors and our Investment and Finance Committee and is reviewed on a regular basis. We continue to engage a nationally prominent investment advisor, New England Asset Management, a subsidiary of Berkshire Hathaway, Inc., to oversee our investments and to make recommendations to our Board's Investment and Finance Committee. Although we generally intend to hold fixed income securities to maturity, we regularly re-evaluate our position based upon market conditions. As of December 31, 2002, our fixed income securities had a weighted average maturity of 4.2 years and a weighted average duration of 3.5 years. Our financial statements reflect an unrealized gain on fixed income securities available for sale as of December 31, 2002, of \$33.8 million.

We have maintained a substantial level of cash and liquid short-term instruments in our insurance companies in order to maintain the ability to fund losses of our insureds. Our underwriting agencies and intermediaries typically have short-term investments, which are fiduciary funds held on behalf of others. As of December 31, 2002, we had cash and short-term investments of approximately \$347.5 million, of which \$239.6 million were in our underwriting agencies and intermediaries.

This table shows a profile of our investments. The table shows the average amount of investments, income earned, and the yield thereon for the periods indicated (dollars in thousands):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Average investments, at cost.....	\$1,005,541	\$789,860	\$643,721
Net investment income(1)	37,769	39,638	39,836
Average short-term yield(1)	2.2%	4.3%	6.6%
Average long-term yield(1)	4.8%	5.6%	6.1%
Average long-term tax equivalent yield(1)	5.4%	6.4%	7.4%
Weighted average combined tax equivalent yield(1)	4.6%	5.6%	7.1%

(1) Excluding realized and unrealized capital gains and losses.

This table summarizes, by type, the estimated market value of our investments as of December 31, 2002 (dollars in thousands):

	<u>Amount</u>	<u>Percent of total</u>
Short-term investments	\$ 307,215	26%
U.S. Treasury securities	96,546	8
Obligations of states, municipalities and political subdivisions	49,230	4
Special revenue fixed income securities	210,238	18
Corporate fixed income securities	244,276	21
Asset-backed and mortgage-backed securities	149,873	13
Foreign government securities	91,385	8
Marketable equity securities	15,609	2
Other investments	<u>3,264</u>	<u>—</u>
Total investments	<u>\$1,167,636</u>	<u>100%</u>

This table summarizes, by rating, the market value of our investments in fixed income securities as of December 31, 2002 (dollars in thousands):

	<u>Amount</u>	<u>Percent of total</u>
AAA.....	\$469,841	56%
AA	159,447	19
A.....	179,726	21
BBB	<u>32,534</u>	<u>4</u>
Total fixed income securities	<u>\$841,548</u>	<u>100%</u>

The table set forth below indicates the expected maturity distribution of the estimated market value of our fixed income securities as of December 31, 2001 (dollars in thousands):

	<u>Amount</u>	<u>Percent of total</u>
One year or less	\$ 66,673	8%
One year to five years.....	326,561	39
Five years to ten years	135,984	16
Ten years to fifteen years	82,488	10
More than fifteen years	<u>79,969</u>	<u>9</u>
Securities with fixed maturities	691,675	82
Asset-backed and mortgage-backed securities.....	<u>149,873</u>	<u>18</u>
Total fixed income securities	<u><u>\$841,548</u></u>	<u><u>100%</u></u>

The weighted average life of our structured securities is five years. The value of our portfolio of fixed income securities is inversely correlated to changes in market interest rates. In addition, some of our fixed income securities have call or prepayment options. This could subject us to a reinvestment risk should interest rates fall or issuers call their securities and we are forced to invest the proceeds at lower interest rates. We mitigate this risk by investing in securities with varied maturity dates, so that only a portion of the portfolio will mature at any point in time. Some of our asset-backed securities are subject to re-evaluation and additional specialized impairment tests. Under this guidance, these securities have to be written down in value if certain tests are met. Any write down is recouped prospectively through net investment income, if contractual cash flows are ultimately received. The total amount of securities held by us as of December 31, 2002 that would be subject to these tests and potential write downs is \$9.4 million.

2% Convertible Notes and Bank Loan

In a public offering on August 23, 2001, we issued an aggregate \$172.5 million principal amount of 2% Convertible Notes due in 2021. Our debt securities are rated A by Standard & Poor's (3rd of 10 ratings). Each \$1 thousand principal amount of notes is convertible into 31.25 shares of our common stock, which represents an initial conversion price of \$32.00 per share. The initial conversion price is subject to change under certain conditions. Interest is to be paid by us on March 1 and September 1 each year. Holders may surrender notes for conversion into shares of our common stock in any calendar quarter if, as of the last day of the preceding calendar quarter, the closing sale price of our common stock for at least 20 trading days in the period of 30 consecutive trading days ending on the last trading day of the quarter is more than 120% (\$38.40 per share) of the conversion price per share of our common stock on the last trading day of the quarter. We can redeem the notes for cash at any time on or after September 1, 2006. Holders of the notes may require us to repurchase the notes on September 1, 2004, 2006, 2008, 2011 and 2016. If the holders exercise this option, we may choose to pay the purchase price in cash, in shares of our common stock, or a combination thereof. On September 1, 2002, the first repurchase date of the notes, \$49 thousand of the notes were tendered to us and we repurchased them with cash. We used the proceeds from this offering to repay our remaining indebtedness under our bank facility, assist in financing the recent acquisitions, make a \$60.0 million capital contribution to our insurance companies and for general corporate purposes.

On December 17, 1999, we entered into a \$300.0 million Revolving Loan Facility with a group of banks. At our request, the amount available under the facility was reduced to \$200.0 million by an amendment on June 6, 2001. We can borrow up to the maximum allowed by the facility on a revolving basis until the facility expires on December 17, 2004. The facility is collateralized in part by the pledge of our insurance companies stock and guarantees entered into by our underwriting agencies and intermediaries. The facility agreement contains certain restrictive covenants, which we believe are typical for similar financing arrangements. As of December 31, 2002, there was an outstanding balance of \$53.0 million on this facility bearing interest at an average interest rate of 3.2%.

Regulation

The business of insurance is extensively regulated by the government. At this time, the insurance business in the United States is regulated primarily by the individual states. However, a form of federal financial services modernization legislation enacted in 1999 is expected to result in additional federal regulation of the insurance industry. In addition, some insurance industry trade groups are actively lobbying for legislation that would allow an option for a separate federal charter for insurance companies. The full extent to which the federal government will determine to directly regulate the business of insurance has not been determined by lawmakers. Also, various foreign governments regulate our international operations.

Our business depends on our compliance with applicable laws and regulations and our ability to maintain valid licenses and approvals for our operations. We devote a significant effort toward obtaining and maintaining our licenses and compliance with a diverse and complex regulatory structure. In all jurisdictions, the applicable laws and regulations are subject to amendment or interpretation by regulatory authorities. Generally, regulatory authorities are vested with broad discretion to grant, renew and revoke licenses and approvals and to implement regulations governing the business and operations of insurers and insurance agents.

Insurance Companies

Our insurance companies, in common with other insurers, are subject to regulation and supervision by the states and by other jurisdictions in which they do business. Regulation by the states varies, but generally involves regulatory and supervisory powers of a state insurance official. The regulation and supervision of our insurance operations relates primarily to:

- approval of policy forms and premium rates;
- licensing of insurers and their agents;
- periodic examinations of our operations and finances;
- prescribing the form and content of records of financial condition required to be filed;
- requiring deposits for the benefit of policyholders;
- requiring certain methods of accounting;
- requiring reserves for unearned premium, losses and other purposes;
- restrictions on the ability of our insurance companies to pay dividends to us;
- restrictions on the nature, quality and concentration of investments;
- restrictions on transactions between insurance companies and their affiliates;
- restrictions on the size of risks insurable under a single policy; and
- standards of solvency, including risk-based capital measurements (which is a measure developed by the National Association of Insurance Commissioners and used by state insurance regulators to identify insurance companies that potentially are inadequately capitalized.)

In general, state insurance regulations are intended primarily for the protection of policyholders rather than shareholders. The state insurance departments monitor compliance with regulations through periodic reporting procedures and examinations. The quarterly and annual financial reports to the state insurance regulators utilize accounting principles which are different from the generally accepted accounting principles we use in our reports to shareholders. Statutory accounting principles, in keeping with the intent to assure the protection of policyholders, are generally based on a liquidation concept while generally accepted accounting principles are based on a going-concern concept.

Houston Casualty Company is domiciled in Texas. It operates on an admitted basis in Texas and may write reinsurance on all lines of business that it may write on a direct basis. Houston Casualty Company is an

accredited reinsurer in 39 states and an approved surplus lines insurer or is otherwise permitted to write surplus lines insurance in 49 states, three United States territories and the District of Columbia. When a reinsurer obtains accreditation from a particular state, insurers within that state are permitted to obtain statutory credit for risks ceded to the reinsurer. Surplus lines insurance is offered by non-admitted companies on risks which are not insured by admitted companies. All surplus lines insurance is required to be written through licensed surplus lines insurance brokers, who are required to be knowledgeable of and follow specific state laws prior to placing a risk with a surplus lines insurer.

Houston Casualty Company's branch office in London, England is subject to regulation by regulatory authorities in the United Kingdom. Avemco Insurance Company is domiciled in Maryland and operates as a licensed admitted insurer in all states and the District of Columbia. U.S. Specialty Insurance Company is domiciled in Texas and operates as a licensed admitted insurer in all states and the District of Columbia. HCC Life Insurance Company is domiciled in Indiana, and operates as a licensed admitted insurer in 41 states and the District of Columbia. HCC Specialty Insurance Company is domiciled in Oklahoma and operates on a surplus lines basis in Texas. HCC Europe is domiciled in Spain and operates on the equivalent of an "admitted" basis throughout the European Union and operates in selected other countries as permitted under local regulations.

State insurance regulations also affect the payment of dividends and other distributions by insurance companies to their shareholders. Generally, insurance companies are limited by these regulations to the payment of dividends above a specified level. Dividends in excess of those thresholds are "extraordinary dividends" and subject to prior regulatory approval.

Underwriting Agencies and Intermediaries

In addition to the regulation of insurance companies, the states impose licensing and other requirements on the insurance agency and service operations of our other subsidiaries. These regulations relate primarily to:

- advertising and business practice rules;
- contractual requirements;
- financial security;
- licensing as agents, brokers, intermediaries, managing general agents or third party administrators;
- limitations on authority; and
- recordkeeping requirements.

The manner of operating our underwriting agency and intermediary activities in particular states may vary according to the licensing requirements of the particular state, which may require, among other things, that we operate in the state through a local corporation. In a few states, licenses are issued only to individual residents or locally-owned business entities. In such cases, we may have arrangements with residents or business entities licensed to act in the state. The majority of states, however, have recently enacted legislation in response to the Federal Gramm-Leach-Bliley Act that streamlines and makes more uniform the licensing requirements.

Statutory Accounting Principles

The principal differences between statutory accounting principles and generally accepted accounting principles, the method by which we report our financial results to our shareholders are:

- a liability is recorded for certain reinsurance recoverables under statutory accounting principles, whereas under generally accepted accounting principles there is no such provision unless the recoverables are deemed to be doubtful of collectibility;
- under statutory accounting principles, life insurance companies record investment related liabilities, the asset valuation reserve and interest maintenance reserve, whereas there is not such liability under generally accepted accounting principles;

- certain assets which are considered “non-admitted assets” are eliminated from a balance sheet prepared in accordance with statutory accounting principles but are included in a balance sheet prepared in accordance with generally accepted accounting principles;
- only some of the deferred tax assets are recognized under statutory accounting principles;
- fixed-income investments classified as available for sale are recorded at market value for generally accepted accounting principles and at amortized cost under statutory accounting principles;
- outstanding losses and unearned premium are recorded on a gross basis under generally accepted accounting principles and on a net basis under statutory accounting principles; and
- under statutory accounting principles, policy acquisition costs are expensed as incurred and under generally accepted accounting principles such costs are deferred and amortized to expense as the related premium is earned.

The National Association of Insurance Commissioners adopted Statements of Statutory Accounting Principles in March, 1998, which became effective on January 1, 2001, through their adoption by the individual states. The cumulative effect of codification increased the statutory policyholders’ surplus of our insurance companies by approximately \$8.9 million. Our use of statutory accounting practices prescribed by state regulatory authorities caused a \$1.5 million increase in our insurance companies’ aggregate statutory policyholders’ surplus as of December 31, 2002 compared to amounts that would have been recorded under the codification rules of the National Association of Insurance Commissioners. The statutory policyholders’ surplus of each of our insurance companies is significantly in excess of regulatory risk-based capital requirements.

Insurance Holding Company Acts

Because we are an insurance holding company, we are subject to the insurance holding company system regulatory requirements of the states of Arkansas, Indiana, Maryland, Oklahoma and Texas. Under these regulations, we are required to report information regarding our capital structure, financial condition and management. We are also required to provide prior notice to, or seek the prior approval of insurance regulatory authorities of certain agreements and transactions between our affiliated companies. These agreements and transactions must satisfy certain regulatory requirements.

Risk-Based Capital

The National Association of Insurance Commissioners has developed a formula for analyzing insurance companies called risk-based capital. The risk-based capital formula is intended to establish minimum capital thresholds that vary with the size and mix of a company’s business and assets. It is designed to identify companies with capital levels that may require regulatory attention. As of December 31, 2002, each of our domestic insurance companies’ total adjusted capital is significantly in excess of the authorized control level risk-based capital.

Insurance Regulatory Information System

The National Association of Insurance Commissioners has also developed a rating system, the Insurance Regulatory Information System, primarily intended to assist state insurance departments in overseeing the financial condition of all insurance companies operating within their respective states. The Insurance Regulatory Information System consists of eleven key financial ratios that address various aspects of each insurer’s financial condition and stability. Our insurance companies’ Insurance Regulatory Information System ratios generally fall within the usual prescribed ranges except in satisfactorily explainable circumstances such as when there is a large reinsurance transaction, capital change, merger or planned growth.

Terrorism Risk Insurance Act

In 2002, the Federal Terrorism Risk Insurance Act was enacted for the purpose of ensuring the availability of insurance coverage for terrorist acts in the United States. The law establishes a financial "backstop" program through the end of 2005 to assist the commercial property and casualty insurance industry in providing coverage related to future acts of terrorism within the United States.

Under the Terrorism Risk Insurance Act of 2002, we are required to offer terrorism coverage to our commercial policyholders in certain lines of business written in the United States, for which we may, when warranted, charge an additional premium. The policyholders may or may not accept such coverage. This law also established a deductible that each insurer would have to meet before U.S. Federal reimbursement would occur. For 2003, our deductible is approximately \$11.2 million based on 7% of 2002 subject premium as defined under the applicable regulations. Thereafter, the Federal government would provide reimbursement for 90% of our insured, covered insured losses up to the maximum amount set out in the Act.

Pending or Proposed Legislation

In recent years, state legislatures have considered or enacted laws that modify and, in many cases, increase state authority to regulate insurance companies and insurance holding company systems. State insurance regulators are members of the National Association of Insurance Commissioners, which seeks to promote uniformity of, and to enhance the state regulation of, insurance. In addition, the National Association of Insurance Commissioners and state insurance regulators, as part of the National Association of Insurance Commissioners' state insurance department accreditation program and in response to new federal laws, have re-examined existing state laws and regulations, specifically focusing on insurance company investments, issues relating to the solvency of insurance companies, licensing and market conduct issues, streamlining agent licensing and policy form approvals, adoption of privacy rules for handling policyholder information, interpretations of existing laws, the development of new laws, and the definition of extraordinary dividends.

In recent years, a variety of measures have been proposed at the federal level to reform the current process of federal and state regulation of the financial services industries in the United States, which include the banking, insurance and securities industries. These measures, which are often referred to as financial services modernization, have as a principal objective the elimination or modification of current regulatory barriers to cross-industry combinations involving banks, securities firms and insurance companies. A form of financial services modernization legislation was enacted at the federal level in 1999 through the Gramm-Leach-Bliley Act. That federal legislation was expected to have significant implications on the banking, insurance and securities industries and to result in more cross-industry consolidations among banks, insurance companies and securities firms and increased competition in many of the areas of our operations. Such widespread cross-industry consolidation has not occurred to date. It also mandated the adoption of laws allowing reciprocity among the states in the licensing of agents and, along with other federal laws, mandated the adoption of laws and regulations dealing with the protection of the privacy of policyholder information. Also, the federal government has conducted investigations of the current condition of the insurance industry in the United States to determine whether to impose overall federal regulation of insurers. In the past several years there have been a number of recommendations that the industry's anti-trust exemption be removed and the industry placed under federal regulation. If so, we believe state regulation of the insurance business would likely continue. This could result in an additional layer of federal regulation.

We do not know at this time the full extent to which these federal or state legislative or regulatory initiatives will or may affect our operations, and no assurance can be given that they would not, if adopted, have a material adverse effect on our business or its results of operations.

Employees

As of December 31, 2002 we had 1,096 employees. The employees include six executive officers, 24 senior management, 94 management and 972 other personnel. Of this number, 353 are employed by our insurance companies, 501 are employed by our underwriting agencies, 128 are employed by our intermediaries, and 114 are employed at the corporate headquarters and elsewhere. We are not a party to any collective

bargaining agreement and have not experienced work stoppages or strikes as a result of labor disputes. We consider our employee relations to be good.

Item 2. Properties

Our principal and executive offices are located in Houston, Texas, in a building owned by Houston Casualty Company. We also maintain offices in over 25 locations elsewhere in the United States, England and Spain. The majority of these additional locations are in leased facilities.

Our principal office facilities are as follows:

<u>Subsidiary</u>	<u>Location</u>	<u>Sq. Ft.</u>	<u>Lease Termination Date</u>
HCC Insurance Holdings, Inc. and Houston Casualty Company	Houston, Texas	51,000	Owned
Houston Casualty Company	Houston, Texas	77,000	Owned
Avemco Insurance Company	Frederick, Maryland	40,000	Owned
U.S. Specialty Insurance Company Aviation Division	Dallas, Texas	40,000	Leased*
Professional Indemnity Agency, Inc.	Mount Kisco, New York	38,000	Owned

* Lease termination date is March 31, 2004

Item 3. Legal Proceedings

In addition to the matters discussed in the Reinsurance Ceded section contained in Item 1, Business, we are party to numerous lawsuits and other proceedings that arise in the normal course of our business. Many of such lawsuits and other proceedings involve claims under policies that we underwrite as an insurer or reinsurer, the liabilities for which, we believe have been adequately included in our loss reserves. Also, from time to time, we are a party to lawsuits and other proceedings which relate to disputes over contractual relationships with third parties, or which involve alleged errors and omissions on the part of our subsidiaries. In addition, we are presently engaged in litigation initiated by the appointed liquidator of a former reinsurer concerning payments made to us prior to the date of the appointment of the liquidator. The disputed payments were made by the now insolvent reinsurer in connection with a commutation agreement. Our understanding is that such litigation is one of a number of similar actions brought by the liquidator. We intend to vigorously contest the action. We believe the resolution of any such lawsuits will not have a material adverse effect on our financial condition, results of operations or cash flows.

We have received substantial assessments from a state health insurance association, which was established by the state to provide health insurance to "high-risk" or otherwise uninsured individuals within that state. The expenses of the association are currently funded principally through assessments on insurers. With the current assessment, the association changed the calculation method for the amount of the assessment, which resulted in a significant increase in the amount of our assessment (\$5.2 million). We and other insurers are presently contesting the change in the assessment methodology. We believe we will receive relief from the current assessment and that any amount we may ultimately have to pay will not be material to our financial position and results of operations, after taking into consideration credits we would receive against other taxes in the state.

Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the fourth quarter of 2002.

PART II

Item 5. *Market for the Registrant's Common Equity and Related Stockholder Matters*

Price Range of Common Stock

Our common stock trades on the New York Stock Exchange under the ticker symbol "HCC".

The intra-day high and low sales prices for quarterly periods during the period January 1, 2001 through December 31, 2002, as reported by the New York Stock Exchange were as follows:

	2002		2001	
	High	Low	High	Low
First quarter	\$28.95	\$24.90	\$26.88	\$20.50
Second quarter	28.50	24.70	29.65	23.26
Third quarter	26.60	19.11	26.67	21.21
Fourth quarter	25.70	22.37	29.20	25.15

On March 14, 2003, the last reported sales price of our common stock as reported by the New York Stock Exchange was \$25.25 per share.

Shareholders

We have one class of authorized capital stock: 250.0 million shares of common stock, par value \$1.00 per share. As of March 14, 2003, there were 62.7 million shares of issued and outstanding common stock held by 924 shareholders of record; however, we believe there are in excess of 12,000 beneficial owners.

Dividend Policy

Beginning in June, 1996, we announced a planned quarterly program of paying cash dividends to shareholders. We paid a cash dividend of \$0.02 per share in July, 1996 and in each succeeding quarter through the first quarter of 1997. We have increased the quarterly cash dividend in each year and beginning in September, 2002, our quarterly dividend was \$0.065 per share. Our Board of Directors may review our dividend policy from time to time, and any determination with respect to future dividends will be made in light of regulatory and other conditions at that time, including our earnings, financial condition, capital requirements, loan covenants, and other related factors. Under the terms of our bank loan, we are prohibited from paying dividends in excess of an agreed upon maximum amount in any fiscal year. That limitation should not affect our ability to pay dividends in a manner consistent with our past practice and current expectations.

Item 6. *Selected Financial Data*

The selected consolidated financial data set forth below has been derived from the Consolidated Financial Statements. All information contained herein should be read in conjunction with the Consolidated Financial Statements, the related notes thereto and Management's Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this Report.

	For the Years Ended December 31, (in thousands, except per share data) (1)				
	2002	2001	2000	1999	1998
Statement of earnings data:					
Revenue					
Net earned premium	\$505,521	\$342,787	\$267,647	\$141,362	\$143,100
Management fees	77,082	61,795	96,058	90,713	74,045
Commission income	41,572	43,412	49,886	58,233	40,804
Net investment income	37,769	39,638	39,836	30,946	29,342
Net realized investment gain (loss)	453	393	(5,321)	(4,164)	845
Other operating income	6,985	17,436	25,497	28,475	22,268
Total revenue	669,382	505,461	473,603	345,565	310,404
Expense					
Loss and loss adjustment expense, net	306,491	267,390	198,470	109,650	91,302
Operating expense:					
Policy acquisition costs, net	63,274	27,923	23,743	8,177	10,978
Compensation expense	80,495	69,762	83,086	79,196	57,227
Provision for reinsurance	—	—	—	43,462	—
Other operating expense	47,642	71,119	53,274	53,273	36,558
Total operating expense	191,411	168,804	160,103	184,108	104,763
Interest expense	8,301	8,884	20,347	12,964	6,021
Total expense	506,203	445,078	378,920	306,722	202,086
Earnings before income tax provision	163,179	60,383	94,683	38,843	108,318
Income tax provision	57,351	30,186	37,202	12,271	35,208
Net earnings before accounting change	105,828	30,197	57,481	26,572	73,110
Cumulative effect of accounting change(2)	—	—	(2,013)	—	—
Net earnings	<u>\$105,828</u>	<u>\$ 30,197</u>	<u>\$ 55,468</u>	<u>\$ 26,572</u>	<u>\$ 73,110</u>
Basic earnings per share data:					
Earnings before accounting change	\$ 1.70	\$ 0.52	\$ 1.13	\$ 0.53	\$ 1.49
Cumulative effect of accounting change(2)	—	—	(0.04)	—	—
Net earnings	<u>\$ 1.70</u>	<u>\$ 0.52</u>	<u>\$ 1.09</u>	<u>\$ 0.53</u>	<u>\$ 1.49</u>
Weighted average shares outstanding	<u>62,225</u>	<u>58,321</u>	<u>50,742</u>	<u>50,058</u>	<u>48,917</u>
Diluted earnings per share data:					
Earnings before accounting change	\$ 1.68	\$ 0.51	\$ 1.11	\$ 0.52	\$ 1.46
Cumulative effect of accounting change(2)	—	—	(0.04)	—	—
Net earnings	<u>\$ 1.68</u>	<u>\$ 0.51</u>	<u>\$ 1.07</u>	<u>\$ 0.52</u>	<u>\$ 1.46</u>
Weighted average shares outstanding	<u>62,936</u>	<u>59,619</u>	<u>51,619</u>	<u>50,646</u>	<u>49,933</u>
Cash dividends declared, per share	<u>\$ 0.255</u>	<u>\$ 0.245</u>	<u>\$ 0.22</u>	<u>\$ 0.20</u>	<u>\$ 0.16</u>
Amounts adjusted for the non-amortization of goodwill(3):					
Adjusted net earnings	<u>\$105,828</u>	<u>\$ 41,584</u>	<u>\$ 67,302</u>	<u>\$ 31,980</u>	<u>\$ 74,856</u>
Adjusted basic earnings per share	<u>\$ 1.70</u>	<u>\$ 0.71</u>	<u>\$ 1.33</u>	<u>\$ 0.64</u>	<u>\$ 1.53</u>
Adjusted diluted earnings per share	<u>\$ 1.68</u>	<u>\$ 0.70</u>	<u>\$ 1.30</u>	<u>\$ 0.63</u>	<u>\$ 1.50</u>

	December 31, (in thousands, except per share data)				
	2002	2001	2000	1999	1998
Balance sheet data:					
Total investments	\$1,167,636	\$ 885,659	\$ 711,113	\$ 581,322	\$ 525,646
Premium, claims and other receivables	753,527	665,965	609,716	636,671	382,885
Reinsurance recoverables	798,934	899,128	789,412	736,485	372,672
Ceded unearned premium	164,224	71,140	114,469	133,657	149,568
Goodwill and intangible assets	350,086	328,815	266,015	263,687	88,043
Total assets	3,704,151	3,219,120	2,790,755	2,679,737	1,709,643
Loss and loss adjustment expense payable	1,155,290	1,130,748	944,117	871,104	460,511
Unearned premium	331,050	179,530	190,550	188,524	201,050
Notes payable	230,027	181,928	212,133	242,546	121,600
Shareholders' equity	882,907	763,453	530,930	458,439	440,430
Book value per share(4)	14.15	12.40	10.29	9.12	8.94

- (1) Certain amounts in the 2001, 2000, 1999, and 1998 selected consolidated financial data have been reclassified to conform to the 2002 presentation. Such reclassifications had no effect on our net earnings, shareholders' equity, or cash flows.
- (2) During 2000, we changed certain of our revenue recognition methods for our underwriting agencies and intermediaries to agree to guidance contained in Securities and Exchange Commission's Staff Accounting Bulletin Number 101 entitled "Revenue Recognition in Financial Statements". See Note (1) in the Notes to Consolidated Financial Statements.
- (3) During 2002, we adopted Statement of Financial Accounting Standards ("SFAS") No. 142 entitled "Goodwill and Other Intangible Assets", which required that goodwill and indefinite-lived intangible assets no longer be amortized. The adjusted amounts presented are amounts that we would have reported had we adopted SFAS No. 142 on January 1, 1998.
- (4) Book value per share is calculated by dividing the sum of outstanding shares plus contractually issuable shares into total shareholders' equity.

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

We primarily receive our revenue from earned premium derived from our insurance company operations, management fees generated by our underwriting agency operations, commission income produced by our intermediary operations, investment income from all of our operations and other operating income. Our core underwriting activities involve providing group life, accident and health, aviation, London market account, global financial products and other specialty lines of business, each of which is marketed by our insurance companies and our underwriting agencies either directly to customers or through a network of independent or affiliated agents and brokers.

During the past several years, we have substantially increased our shareholders' equity through issuing equity securities and through retaining our earnings, thereby enabling us to increase the underwriting capacity of our insurance companies. With this additional equity, we increased underwriting activity across many of our lines of business, emphasizing lines of business and individual opportunities with the most favorable underwriting characteristics at a particular point in the insurance cycle. As an insurer, we also purchase reinsurance for each of our lines of business. We purchase different types of reinsurance in amounts we consider appropriate for each of our lines of business based upon market conditions and the level of risk we wish to retain.

Market conditions improved during 2000, 2001 and 2002 across all of our lines of business. This improvement accelerated after the September 11, 2001 terrorist attack and highly publicized corporate governance failures and continued throughout 2002 with significant rate increases particularly evident in our global financial products line of business. We plan to continue to expand our underwriting activities, in response to these hardening market conditions.

During 2001 and 2002 we acquired the following companies in transactions that were recorded using the purchase method of accounting. Accordingly, the results of operations and cash flows of these companies are included in our underwriting results beginning on the effective date of each transaction.

<u>Company</u>	<u>Segment</u>	<u>Effective date acquired</u>
Professional Indemnity Agency, Inc.	Underwriting Agency	October 22, 2001
ASU International, LLC	Underwriting Agency	October 30, 2001
HCC Global Financial Products LLC (formerly MAG Global Financial Products)	Underwriting Agency	October 1, 2002
Dickson Manchester & Company Limited	Underwriting Agency	December 24, 2002
HCC Europe, (formerly St. Paul España)	Insurance Company	December 31, 2002

Results of Operations

The following table sets forth certain premium revenue information for the three years ended December 31, 2002 (in thousands):

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Direct	\$ 904,737	\$ 783,124	\$ 676,730
Reinsurance assumed	254,512	226,951	290,727
Gross written premium	1,159,249	1,010,075	967,457
Reinsurance ceded	(613,338)	(637,117)	(683,669)
Net written premium	545,911	372,958	283,788
Change in unearned premium	(40,390)	(30,171)	(16,141)
Net earned premium	<u>\$ 505,521</u>	<u>\$ 342,787</u>	<u>\$ 267,647</u>

The following table sets forth the relationships of certain income statement items as a percent of total revenue for the three years ended December 31, 2002:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net earned premium	75.5%	67.8%	56.5%
Management fees	11.5	12.2	20.3
Commission income	6.2	8.6	10.5
Net investment income	5.7	7.8	8.4
Net realized investment gain (loss)	0.1	0.1	(1.1)
Other operating income	1.0	3.5	5.4
Total revenue	100.0	100.0	100.0
Loss and loss adjustment expense, net	45.8	52.9	41.9
Net operating expense	28.6	33.4	33.8
Interest expense	1.2	1.7	4.3
Earnings before income tax provision	24.4	12.0	20.0
Income tax provision	8.6	6.0	7.9
Net earnings before accounting change	<u>15.8%</u>	<u>6.0%</u>	<u>12.1%</u>

Year Ended December 31, 2002 Versus Year Ended December 31, 2001

Total revenue increased 32% to \$669.4 million for 2002 from \$505.5 million in 2001. The revenue increase in the insurance company segment resulted from organic growth in our existing lines of business, the addition of our new global financial products line of business, and increased premium retention. The revenue in the underwriting agency segment increased due to organic growth and acquisitions made in 2002 and late 2001, but the increase was partially offset by reduced revenue in the intermediary and other operations segments as a result of market conditions and the sale or other disposition of various operations in 2001.

Net investment income decreased to \$37.8 million for 2002 from \$39.6 million in 2001. This decrease was due to the reduction in interest rates, substantially offset by the higher level of invested assets which resulted from cash flow provided by operating activities and capital contributions made to our insurance company subsidiaries. We expect investment assets to continue to increase which, even without an increase in market interest rates, should produce a growth in investment income in 2003.

The year 2001 was adversely affected as we experienced the largest loss to our insurance company operations in our history due to the terrorist attack on September 11, with incurred net losses of \$35.0 million. In 2001, we also recorded a charge totaling \$37.3 million related to our primary workers' compensation line of business and other lines of business that we decided to cease writing. Included in this charge was \$15.0 million related to the impairment of goodwill associated with our primary workers' compensation line of business.

Compensation expense increased to \$80.5 million during 2002 from \$69.8 million in 2001. Much of this increase was due to the underwriting agency subsidiaries acquired in 2002 and late 2001, somewhat offset by a decrease from operations sold or otherwise disposed of during late 2001 and efficiencies gained from the consolidation of certain of our underwriting agencies into our insurance company operations.

Other operating expense decreased to \$47.6 million during 2002 compared to \$71.1 million in 2001, primarily as a result of the reduction in the amortization of goodwill, operations sold or disposed of, somewhat offset by the effect of acquisitions in 2002 and late 2001, and the goodwill impairment charge in 2001. Currency conversion gains amount to \$1.2 million in 2002 compared to \$0.3 million in 2001.

Interest expense was \$8.3 million for 2002 compared to \$8.9 million in 2001. Included in 2002 is \$2.9 million representing the amortization of underwriting discounts and other costs of our August 2001 issuance of 2% convertible notes, compared to \$1.5 million of similar amortization in 2001. These costs were fully amortized at the end of August 2002.

Income tax expense was \$57.4 million for 2002 compared to \$30.2 million in 2001. Our effective tax rate was 35.1% in 2002. The unusually high tax rate for 2001 results from the write off related to the impairment of goodwill, which was not deductible for income tax purposes.

Net earnings increased to \$105.8 million, or \$1.68 per diluted share, for 2002 from \$30.2 million, or \$0.51 per diluted share, in 2001. The increase in net earnings resulted from increased revenue and an improved underwriting performance by the insurance company segment, net of a charge in 2002 related to a discontinued line of business (\$5.0 million or \$0.08 per share). Other events affecting the comparison include losses from the September 11 terrorist attack recorded during 2001 (\$22.8 million or \$0.38 per share), the charge for lines of business we decided to cease writing during 2001 (\$29.6 million or \$0.50 per share) and the amortization of goodwill in 2001, (\$11.4 million or \$0.19 per share) prior to our adoption of SFAS No. 142.

Our book value per share was \$14.15 as of December 31, 2002, up from \$12.40 as of December 31, 2001. Net earnings and the unrealized gain on available for sale securities contributed to the increase in book value per share.

Segments

Insurance Companies

The following tables provide information by line of business (in thousands):

	Gross written premium	Net written premium	Net earned premium	Net loss ratio
For the year ended December 31, 2002:				
Group life, accident and health	\$ 503,263	\$244,554	\$240,070	62.2%
Aviation	212,518	99,826	100,960	46.3
London market account	199,816	113,925	89,260	51.5
Global financial products	178,653	43,731	23,102	46.4
Other specialty lines	<u>32,563</u>	<u>25,621</u>	<u>22,337</u>	<u>101.1</u>
	1,126,813	527,657	475,729	57.8
Discontinued lines	<u>32,436</u>	<u>18,254</u>	<u>29,792</u>	<u>105.0</u>
Totals	<u><u>\$1,159,249</u></u>	<u><u>\$545,911</u></u>	<u><u>\$505,521</u></u>	<u>60.6%</u>
Expense ratio				<u>25.4</u>
Combined ratio				<u><u>86.0%</u></u>
For the year ended December 31, 2001:				
Group life, accident and health	\$ 502,086	\$146,220	\$143,851	67.5%
Aviation	198,015	98,249	91,377	62.5
London market account	133,579	54,056	43,360	59.4
Global financial products	46	44	4	25.0
Other specialty lines	<u>15,556</u>	<u>14,346</u>	<u>15,120</u>	<u>73.5</u>
	849,282	312,915	293,712	65.1
Discontinued lines	<u>160,793</u>	<u>60,043</u>	<u>49,075</u>	<u>155.5</u>
Totals	<u><u>\$1,010,075</u></u>	<u><u>\$372,958</u></u>	<u><u>\$342,787</u></u>	<u>78.0%</u>
Expense ratio				<u>25.7</u>
Combined ratio				<u><u>103.7%</u></u>

Gross written premium increased 15% to \$1.2 billion for 2002 from \$1.0 billion in 2001. This increase was 33% before the discontinued lines of business. The increase resulted from organic growth and premium rate increases in our London market account line of business, plus our global financial products line of business not previously written, offset by the decrease in discontinued lines of business. Gross written premium is expected to continue to increase in 2003.

Net written premium for 2002 increased 46% to \$545.9 million from \$373.0 million in 2001, as our insurance companies have increased their overall retentions, in addition to the effect of the changes in gross premium described above. Net earned premium also increased 47% to \$505.5 million for the same reasons. Increases in net written and net earned premiums were 69% and 62%, respectively, before the discontinued lines of business. Increases in net written and net earned premium are expected to continue in 2003.

Net loss and loss adjustment expense was \$306.5 million for 2002 compared to \$267.4 million in 2001. The 2001 net loss expense included \$35.0 million from the September 11 terrorist attack and \$18.8 million from the charge for lines of business we decided to cease writing. Because of these items and generally better underwriting results in 2002 as a result of higher pricing and improved policy terms and conditions, the net loss ratio was greatly improved at 60.6% for 2002 compared to 78.0% in 2001, on substantially increased earned premiums. The loss ratios for the continuing lines, with the exception of the specialty lines, also improved for

these reasons. The loss ratio in the other specialty lines increased as a result of some adverse development on policies, which were subsequently not renewed. During the third quarter of 2002, we also recorded a charge in the amount of \$7.7 million related to certain business included in discontinued lines. This business was acquired as part of our purchase of The Centris Group, Inc. in 1999 and was of a type that we have not historically written. The gross loss ratio was 58.6% in 2002 compared to 105.5% in 2001. The 2001 gross loss ratio was high because we recorded gross losses of \$55.0 million due to the Petrobras production platform, \$141.0 million due to the September 11 terrorist attack and \$49.0 million due to the Total Oil Company loss. Additionally, in 2002, as a result of further evaluation, we reduced our gross losses from the September 11 terrorist attack by \$21.5 million and reduced the gross losses from the Total loss by \$14.0 million. Offsetting this positive gross development was \$36.2 million of negative development due to late reporting of an aggregate program that we no longer write. As the adjustments related to gross losses that were substantially reinsured, there was no material net effect.

During 2002, we had net loss and loss adjustment expense redundancy of \$6.8 million relating to prior year losses compared to a redundancy of \$10.7 million in 2001 and we had gross loss and loss adjustment expense redundancy of \$23.2 million compared to a deficiency of \$44.5 million in 2001. The gross deficiency for 2001 resulted from late reported loss information received during 2001, primarily from assumed reinsurance business written by one of our insurance companies. There was no material net effect on our earnings as that business was substantially reinsured. The deficiencies and redundancies result from our continued review of our loss reserves with our actuaries and the increase or reduction of reserves as losses are finally settled and claims exposures are reduced. We continue to believe we have provided for all material net incurred losses.

The tables below show the composition of net and gross incurred loss and loss adjustment expense (amounts in thousands):

	Net Incurred Loss and Loss Adjustment Expense			
	2002		2001	
	Amount	Loss Ratio	Amount	Loss Ratio
September 11 terrorist attack	\$ —	—%	\$ 35,000	10.2%
2001 charge for lines of business we ceased writing ..	—	—	18,799	5.5
2002 third quarter charge	7,674	1.5	—	—
Other prior year development	(14,453)	(2.9)	(11,963)	(3.5)
All other incurred loss and loss adjustment expense ..	<u>313,270</u>	<u>62.0</u>	<u>225,554</u>	<u>65.8</u>
Net incurred loss and loss adjustment expense	<u>\$306,491</u>	<u>60.6%</u>	<u>\$267,390</u>	<u>78.0%</u>

	Gross Incurred Loss and Loss Adjustment Expense			
	2002		2001	
	Amount	Loss Ratio	Amount	Loss Ratio
September 11 terrorist attack	\$(21,500)	(2.1)%	\$ 140,962	14.0%
Petrobras production platform	—	—	55,000	5.4
Total Oil Company loss	(14,000)	(1.4)	49,000	4.9
2001 charge for lines of business we ceased writing	—	—	36,784	3.6
2002 third quarter charge	7,674	0.8	—	—
Aggregate program development	36,170	3.5	—	—
Other prior year development	(31,504)	(3.1)	40,367	4.0
All other incurred loss and loss adjustment expense	<u>627,412</u>	<u>60.9</u>	<u>741,732</u>	<u>73.6%</u>
Gross incurred loss and loss adjustment expense ...	<u>\$604,252</u>	<u>58.6%</u>	<u>\$1,063,845</u>	<u>105.5%</u>

Policy acquisition costs, which are net of commissions on reinsurance ceded, increased to \$63.3 million during 2002, from \$27.9 million in 2001. This increase is due to the higher earned premium and the reduction

in ceding commissions as a result of our retaining more business. Included in the 2001 amount is \$2.2 million from the charge for lines of business we decided to cease writing. The expense ratio was substantially unchanged at 25.4% for 2002 compared to 2001 which, when added to our greatly improved loss ratio, produced a substantially lower combined ratio of 86.0% for 2002 compared to 103.7% in 2001.

Net earnings of our insurance companies increased to \$68.2 million in 2002 from a net loss of \$2.9 million in 2001, due to increased revenue and improved underwriting results in 2002. The 2001 results include the effects from the terrorist attack on September 11 and the charge for lines of business we decided to cease writing. There was \$2.1 million (net of income tax) of goodwill amortization recorded in 2001. Barring future catastrophic events, we expect this trend to continue into 2003.

Underwriting Agencies

Management fees increased 25% to \$77.1 million for 2002, compared to \$61.8 million in 2001. The underwriting agencies acquired in 2002 and late 2001 accounted for much of the increase together with organic growth, partially offset by a decrease in management fees from our other underwriting agencies as we continued the consolidation of certain other underwriting agency operations into our insurance companies. Net earnings of our underwriting agencies increased to \$25.3 million for 2002 from \$17.2 million in 2001 as a result of increased revenue and the adoption of SFAS No. 142, somewhat offset by the integration of certain underwriting agencies into our insurance companies. There was \$5.9 million (net of income tax) of goodwill amortization recorded in 2001. We expect further improvement in 2003 due to our acquisitions in late 2002 and organic growth.

Intermediaries

Commission income decreased to \$41.6 million for 2002, compared to \$43.4 million in 2001 due to general market conditions and less ceded reinsurance being placed on behalf of our insurance companies as they increased their retentions. Net earnings of our intermediaries decreased to \$7.6 million for 2002 compared to \$8.7 million in 2001. There was \$3.4 million (net of income tax) of goodwill amortization recorded in 2001 compared to none in 2002 due to the adoption of SFAS No. 142. We anticipate returning to growth in commission income in 2003 as our non-affiliated business grows.

Other Operations

The decrease in other operating income to \$7.0 million during 2002 from \$17.4 million in 2001 was principally due to the disposition or closure of certain operations during 2001 and the resultant gains totaling \$8.2 million from certain of those dispositions. Net earnings of other operations decreased to \$3.1 million in 2002 from \$7.1 million in 2001 for the same reasons. Period to period comparisons may vary substantially depending on other operating investments or dispositions thereof in any given period. We anticipate new strategic investments and possibly a service company acquisition in 2003, which would provide growth in this revenue.

Corporate

The net income of the corporate segment was \$2.9 million for 2002 compared to a net loss of \$1.0 million in 2001. This improvement resulted from lower interest expense due primarily to lower interest rates.

Year Ended December 31, 2001 Versus Year Ended December 31, 2000

Total revenue increased 7% to \$505.5 million for 2001 compared to 2000. The increase in the insurance company segment revenue resulting from increased business, greater retention levels and higher investment income was offset primarily by a reduction in the underwriting agency segment revenue as we consolidated the operations of three of our underwriting agencies into the operations of our insurance companies on January 1, 2001.

Net investment income was \$39.6 million for 2001 compared to \$39.8 million in 2000. The positive effect on investment income of our higher level of invested assets was offset by a significant decrease in interest rates in 2001. During 2001, we recorded a net realized investment gain of \$0.4 million, compared to a loss of \$5.3 million in 2000. During 2001 we recognized a \$2.4 million realized loss from the write down of five investments to their estimated fair market value compared to a similar write down of \$5.1 million from one equity investment during 2000. The loss from write downs during 2001 was offset by other gains recorded on investments sold.

During 2001, we experienced three significant gross losses. The largest loss was as a result of the terrorist attack on September 11, which produced the biggest loss to our insurance company operations in our history. Although we had no involvement in the insurance coverages of the airlines involved, we had significant exposure in our accident and health reinsurance account. Our estimates of ultimate exposure were developed through a review of policy coverages, consideration of the effect on the estimate if the attack was considered multiple events rather than a single event, and communications from our clients and producers. We also had participations in property coverage on the World Trade Center and some of the surrounding buildings. In addition, we anticipate some claims from other business written in the New York City area. We also received some reported claims and estimates of losses for others. We utilized this information together with known coverage and reinstatement premium information to establish our gross and net losses reserve of \$141.0 million and \$35.0 million, respectively. A charge for the net amount has been included in our 2001 consolidated financial statements. The other two losses were the Petrobras (Brazilian offshore energy production platform) and Total (chemical factory near Toulouse, France) incidents, which produced gross losses of \$55.0 million and \$49.0 million, respectively. Because these policies were substantially reinsured, the net losses were not material to our results of operations.

During 2001, we recorded a charge totaling \$37.3 million related to lines of business that we decided to cease writing, mainly our primary workers' compensation line of business. The composition of this charge is \$18.8 million for loss and loss adjustment expense, \$2.2 million for net policy acquisition costs and \$16.3 million for other operating expense. Included in other operating expense is \$15.0 million related to the impairment of goodwill associated with our primary workers' compensation line of business. The fair value of this line of business was calculated based upon the present value of future expected cash flows.

Compensation expense decreased to \$69.8 million for 2001 from \$83.1 million in 2000. The decrease is due principally to the disposition of non-core subsidiaries, the subsequent closing or reduction of some operations of an acquired company and efficiencies gained from the consolidation of some of our underwriting agency operations with those of our insurance companies.

Other operating expense for 2001 included \$16.3 million from charges related to lines of business that we decided to cease writing. Excluding these charges, other operating expense in 2001 was somewhat reduced for the same reasons as compensation expense, but to a much lesser extent, and the decrease was offset by a general increase in expenses in our operating subsidiaries as business grew. In addition, guarantee fund and other assessments increased \$3.5 million in 2001 compared to 2000. Other operating expenses for 2000 also included a credit of \$0.8 million reflecting the reversal of some restructuring charges recorded during the previous year, whereas during 2001 we recorded \$0.2 million in merger expense resulting from an acquisition. Currency conversion gains amounted to \$0.3 million in 2001 compared to losses of \$0.3 million in 2000.

Interest expense was \$8.9 million for 2001 down from \$20.3 million in 2000. This decrease resulted from our use of the proceeds from our March, 2001 public offering of common stock and part of our August, 2001 offering of 2% convertible notes to pay off our debt under the bank facility, lower interest rates and the low interest rate on our newly issued convertible notes.

Income tax expense on earnings before the change in accounting was \$30.2 million for 2001 down from \$37.2 million for 2000 primarily due to the reduction in pre-tax income. The unusual effective tax rate for 2001 of 50% , compared to 39% for 2000, primarily results from the charge for the impairment of goodwill, which was not deductible for income tax purposes.

Net earnings before the change in accounting was \$30.2 million, or \$0.51 per diluted share, for 2001 compared to \$57.5 million, or \$1.11 per diluted share, in 2000 before the cumulative effect of an accounting change. This decrease primarily results from the after tax loss from the September 11 terrorist attack of \$22.8 million, or \$0.38 per diluted share, and the after tax charge for lines of business we decided to cease writing of \$29.6 million, or \$0.50 per diluted share.

Our book value per share was \$12.40 as of December 31, 2001, up substantially from \$10.29 as of December 31, 2000.

Segments

Insurance Companies

The following tables provide information by line of business (in thousands):

	<u>Gross written premium</u>	<u>Net written premium</u>	<u>Net earned premium</u>	<u>Net loss ratio</u>
For the year ended December 31, 2001:				
Group life, accident and health	\$ 502,086	\$146,220	\$143,851	67.5%
Aviation	198,015	98,249	91,377	62.5
London market account	133,579	54,056	43,360	59.4
Global financial products	46	44	4	25.0
Other specialty lines	<u>15,556</u>	<u>14,346</u>	<u>15,120</u>	<u>73.5</u>
	849,282	312,915	293,712	65.1
Discontinued lines	<u>160,793</u>	<u>60,043</u>	<u>49,075</u>	<u>155.5</u>
Totals	<u>\$1,010,075</u>	<u>\$372,958</u>	<u>\$342,787</u>	78.0%
Expense ratio				<u>25.7</u>
Combined ratio				<u>103.7%</u>
For the year ended December 31, 2000:				
Group life, accident and health	\$ 422,384	\$109,005	\$109,077	74.4%
Aviation	191,089	79,794	73,695	70.2
London market account	83,521	22,292	16,234	74.1
Global financial products	—	—	—	—
Other specialty lines	<u>15,906</u>	<u>14,552</u>	<u>14,552</u>	<u>40.9</u>
	712,900	225,643	213,558	70.6
Discontinued lines	<u>254,557</u>	<u>58,145</u>	<u>54,089</u>	<u>88.0</u>
Totals	<u>\$ 967,457</u>	<u>\$283,788</u>	<u>\$267,647</u>	74.2%
Expense ratio				<u>21.0</u>
Combined ratio				<u>95.2%</u>

Gross written premium increased to \$1.0 billion for 2001 from \$967.5 million in 2000 with strong growth in the group life, accident and health and London market account lines of business, as rates continued to rise. Gross written premium growth was not our focus in 2001, as we were able to grow our revenue simply by retaining more of the business. Net written premium for 2001 increased 31% to \$373.0 million compared to the previous year, as our insurance companies increased retentions on many of their lines of business as underwriting profitability improved. Net earned premium increased 28% to \$342.8 million for the same reason. Increases in net written premium and net earned premium were 39% and 38%, respectively, before the discontinued lines of business.

Loss and loss adjustment expense increased to \$267.4 million for 2001 compared to \$198.5 million in 2000 substantially due to losses and expenses arising from the September 11 loss and the charge related to lines of business we decided to cease writing. The net loss ratio was 78.0% for 2001 compared to 74.2% in 2000. The group life, accident and health, aviation and London market account loss ratios improved, in spite of losses sustained from the September 11, 2001 terrorist attack, due generally to rate increases and better terms and conditions. The other specialty lines loss ratio increased between years as a result of adverse development on policies, which were subsequently not renewed. The discontinued lines loss ratio increased as a result of the charge related to lines of business we decided to cease writing and the September 11, 2001 loss. The gross loss ratio was 105.5% in 2001 compared to 79.4% for 2000. The Petrobras and Total claims were substantially reinsured and did not have a material effect on our net loss ratio or net earnings. The combined ratio was 103.7% in 2001 compared to 95.2% for 2000. The expense ratio increased in 2001 to 25.7% from 21.0% in 2000 principally as a result of reduced ceding commissions as we retained more profitable business.

During 2001, we had net loss and loss adjustment expense redundancy of \$10.7 million relating to prior year losses compared to a redundancy of \$9.6 million in 2000 and we had gross loss and loss adjustment expense deficiency of \$44.5 million compared to a redundancy of \$1.9 million in 2000. The gross deficiency for 2001 resulted from late reported loss information received during 2001. These losses primarily came from assumed reinsurance business written by one of our insurance companies. The other deficiencies and redundancies result from our continued review of our loss reserves with our actuaries and the increase or reduction of the loss reserves as losses are finally settled and claims exposures are reduced.

	Net Incurred Loss and Loss Adjustment Expense			
	2001		2000	
	Amount	Loss Ratio	Amount	Loss Ratio
September 11 terrorist attack	\$ 35,000	10.2%	\$ —	—%
2001 charge for lines of business we ceased writing . .	18,799	5.5	—	—
Other prior year development	(11,963)	(3.5)	(9,585)	(3.6)
All other incurred loss and loss adjustment expense . .	<u>225,554</u>	<u>65.8</u>	<u>208,055</u>	<u>77.8</u>
Net incurred loss and loss adjustment expense	<u>\$267,390</u>	<u>78.0%</u>	<u>\$198,470</u>	<u>74.2%</u>

	Gross Incurred Loss and Loss Adjustment Expense			
	2001		2000	
	Amount	Loss Ratio	Amount	Loss Ratio
September 11 terrorist attack	\$ 140,962	14.0%	\$ —	—%
Petrobras production platform	55,000	5.4	—	—
Total Oil Company loss	49,000	4.9	—	—
2001 charge for lines of business we ceased writing	36,784	3.6	—	—
Other prior year development	40,367	4.0	(1,892)	(0.2)
All other incurred loss and loss adjustment expense	<u>741,732</u>	<u>73.6</u>	<u>775,538</u>	<u>79.6</u>
Gross incurred loss and loss adjustment expense . . .	<u>\$1,063,845</u>	<u>105.5%</u>	<u>\$773,646</u>	<u>79.4%</u>

Policy acquisition costs, which are net of ceding commissions on reinsurance ceded, increased somewhat to \$27.9 million during 2001 compared to 2000. During 2001, our insurance companies charged higher policy issuance fees on certain lines of business which are recorded as a reduction in acquisition costs. This reduction in costs is offset by the increase in policy acquisition costs resulting from higher earned premium and part of the charge from lines of business we decided to cease writing.

The net loss of our insurance companies was \$2.9 million in 2001 compared to net income of \$24.2 million for 2000. The 2001 results include after tax losses from the September 11 terrorist attack of \$22.8 million and the charge for lines of business we decided to cease writing of \$29.4 million.

Underwriting Agencies

Management fees decreased to \$61.8 million for 2001 compared to \$96.1 million in 2000. Much of the decrease is the result of our consolidation of the operations of three of our underwriting agencies into the operations of our insurance companies effective January 1, 2001. Additional decreases are due to lines of business either sold or exited and increased retentions of our insurance companies. Net earnings of our underwriting agencies decreased to \$17.2 million for 2001 from \$21.4 million in 2000 for the same reasons.

Intermediaries

Commission income was \$43.4 million for 2001 compared to \$49.9 million in 2000. Commission income decreased due to general market conditions and less ceded reinsurance being placed on behalf of our insurance companies as they increased their retentions. Net earnings of our intermediaries decreased to \$8.7 million for 2001 compared to \$11.2 million in 2000. The decrease in net earnings was partly caused by our acquisition of The Schanen Consulting Group, LLC which was not subject to income taxes during 2000 prior to our ownership, but reflected in our historical results due to pooling-of-interest accounting, and less commission income as a result of the mix of business, which had a lower gross margin during the current year.

Other Operations

The decrease in other operating revenue to \$17.4 million for 2001 from \$25.5 million in 2000 results principally from the disposition or closure of certain non-core operations. During 2001, we recorded gains of \$8.2 million from the sale of other operating investments compared to \$5.7 million for 2000. The increase in gains was somewhat offset by loss of revenue included in the 2000 period related to operations that have since been closed or disposed of. Net earnings of other operations were \$7.1 million in 2001 up from \$6.0 million in 2000 for the same reasons. Period to period comparisons may vary substantially depending on other operating investments, or dispositions of such investments, in any given period.

Corporate

The net loss of the corporate segment was \$1.0 million for 2001 compared to a net loss of \$4.7 million in 2000. This improvement resulted from the reduction of interest expense as we paid off our debt under the bank facility by using the proceeds from the March, 2001 public offering of common stock and the August, 2001 offering of 2% convertible notes, lower bank interest rates and the low interest rate on our newly issued 2% convertible notes. Also included in the amounts for 2000 were the costs of the closing of some operations of an acquired company.

Liquidity and Capital Resources

We receive substantial cash from premiums, reinsurance recoverables, and management fee and commission income and, to a lesser extent, investment income, and proceeds from sales and redemptions of investments and other assets. Our principal cash outflows are for the payment of claims and loss adjustment expenses, payment of premiums to reinsurers, purchase of investments, debt service, and payment of policy acquisition costs, operating expenses, income and other taxes and dividends. Variations in operating cash flows can occur due to timing differences in either the payment of claims and the collection of related recoverables or the collection of receivables and the payment of related payable amounts. We limit our liquidity exposure by holding funds, letters of credit and other security such that net balances due to us are less than the gross balances shown in our condensed consolidated balance sheets.

We maintain a substantial level of cash and liquid short-term investments which are used to meet anticipated payment obligations. Our consolidated cash and investment portfolio increased \$305.4 million, or 34% during 2002, and totaled \$1.2 billion as of December 31, 2002, of which \$347.5 million was cash and short-term investments. The increase in investments resulted primarily from operating cash flows and the \$50.0 million in capital contributions we made to our insurance companies in 2002. Total assets increased to \$3.7 billion as of December 31, 2002.

Our investment portfolio includes a high percentage of liquid investments and generates a significant amount of investment income, which serves as a source of cash flow. The average tax equivalent yield on investments was 4.6% in 2002, compared to 5.6% in 2001. The weighted average maturity of our fixed income securities is 4.2 years and weighted average duration of the portfolio was 3.5 years, both as of December 31, 2002. Over 96% of our fixed income securities were rated A or better by Standard & Poor's Corporation. The value of our portfolio of fixed income securities is inversely correlated to changes in market interest rates. In addition, some of our fixed income securities have call or prepayment options. This could subject us to reinvestment risk should interest rates fall or issuers call their securities and we reinvest the proceeds at lower interest rates. We mitigate this risk by investing in securities with varied maturity dates, so that only a portion of our portfolio will mature at any point in time.

On March 6, 2001, we sold 6.9 million shares of our common stock in a public offering at a price of \$23.35 per share. Net proceeds from the offering amounted to \$152.4 million after deducting underwriting discounts, commissions and offering expenses and were used to pay down our bank facility.

In a public offering on August 23, 2001, we issued an aggregate \$172.5 million principal amount of 2% Convertible Notes due in 2021. Each \$1 thousand principal amount of notes is convertible into 31.25 shares of our common stock, which represents an initial conversion price of \$32.00 per share. The initial conversion price is subject to change under certain conditions. Interest is to be paid by us on March 1 and September 1 each year. Holders may surrender notes for conversion into shares of our common stock in any calendar quarter if, as of the last day of the preceding calendar quarter, the closing sale price of our common stock for at least 20 trading days in the period of 30 consecutive trading days ending on the last trading day of the quarter is more than 120% (\$38.40 per share) of the conversion price per share of our common stock on the last trading day of the quarter. We can redeem the notes for cash at any time on or after September 1, 2006. Holders of the notes may require us to repurchase the notes on September 1, 2004, 2006, 2008, 2011 and 2016. If the holders exercise this option, we may choose to pay the purchase price in cash, in shares of our common stock, or a combination thereof. On September 1, 2002, the first repurchase date of the notes, \$49 thousand of the notes were tendered to us and we repurchased them with cash. We used the proceeds from this offering to repay our remaining indebtedness under our bank facility, assist in financing recent acquisitions, make a \$60.0 million capital contribution to our insurance companies and for general corporate purposes.

On December 17, 1999, we entered into a \$300.0 million Revolving Loan Facility with a group of banks. At our request, the amount available under the facility was reduced to \$200.0 million by an amendment on June 6, 2001. We can borrow up to the maximum amount allowed by the facility on a revolving basis until the facility expires on December 17, 2004. The facility is collateralized in part by the pledge of our insurance companies' stock and guarantees entered into by our underwriting agencies and intermediaries. The facility agreement contains certain restrictive covenants, which we believe are typical for similar financing arrangements. As of December 31, 2002, there was an outstanding balance of \$53.0 million on this facility bearing interest at an average rate of 3.2%.

On December 31, 2001 we filed Form S-3 with the United States Securities and Exchange Commission, which provides a shelf registration for an aggregate of \$750.0 million of our securities available to be issued. These securities may be debt securities, equity securities or a combination thereof.

On March 25, 2003, we sold an aggregate \$125.0 million principal amount of 1.3% Convertible Notes due in 2023 in a public offering. Each \$1 thousand principal amount of notes is convertible into 29.4377 shares of our common stock, which represents an initial conversion price of \$33.97 per share. Holders may surrender notes for conversion into shares of our common stock if, as of the last day of the preceding calendar quarter, the closing sale price of our common stock for at least 20 consecutive trading days during the period of 30 consecutive trading days ending on the last trading day of that quarter is more than 130% (\$44.16 per share) of the conversion price per share of our common stock. Holders of the notes may require us to repurchase the notes on April 1, 2009, 2014 and 2019. If the holders exercise this option, we may choose to pay the purchase price in cash, in shares of our common stock, or in a combination thereof. We plan to use the

proceeds from this offering to pay down existing indebtedness under our bank facility, assist in financing future acquisitions and strategic investments and for general corporate purposes.

At December 31, 2002, certain of our subsidiaries maintained revolving lines of credit with a bank in the combined maximum amount of \$26.8 million available through December 17, 2004. Advances under the lines of credit are limited to amounts required to fund draws, if any, on letters of credit issued by the bank on behalf of the subsidiaries and short-term direct cash advances. The lines of credit are collateralized by securities having an aggregate market value of up to \$33.5 million, the actual amount of collateral at any one time being 125% of the aggregate amount outstanding. Interest on the lines is payable at the bank's prime rate of interest (4.25% at December 31, 2002) for draws on the letters of credit and prime less 1% on short-term cash advances. As of December 31, 2002, letters of credit totaling \$12.1 million had been issued to insurance companies by the bank on behalf of our subsidiaries, with total securities of \$15.2 million collateralizing the lines.

The following is a summary of our contractual cash payment obligations as of December 31, 2002 (in thousands):

	Total	Payments by Due Date			
		2003	2004-2005	2006-2007	Thereafter
Convertible notes	\$172,451	\$ —	\$ —	\$ —	\$172,451
Bank facility	53,000	—	53,000	—	—
Other notes payable	4,576	2,610	404	404	1,158
Operating leases	29,991	8,687	13,150	6,832	1,322
Total obligations	<u>\$260,018</u>	<u>\$11,297</u>	<u>\$66,554</u>	<u>\$7,236</u>	<u>\$174,931</u>

See preceding paragraphs and Notes (6) and (10) in Notes to the Consolidated Financial Statements for additional information concerning these obligations. The convertible notes have various put dates as discussed above.

The following is a summary of our various commitments (in thousands) as of December 31, 2002, all of which expire during 2004 or 2005:

Outgoing letters of credit	\$12,140
Mortgage guarantee	<u>11,140</u>
Total commitments	<u>\$23,280</u>

We have sold businesses in the past. In connection with these sales, we have provided indemnifications to the buyers, which we believe are typical for transactions of this nature, based upon the type of business sold. Certain of these indemnifications have no limit. It is not possible to estimate the maximum potential amount under these indemnifications as our performance under the indemnifications and our ultimate liability are based upon the occurrence of future events which may or may not occur. We currently have a liability in the amount of \$6.2 million recorded for performance under one such indemnification. This indemnification was given by a company we acquired, prior to its acquisition, in connection with a sale of one of its subsidiaries.

The principal assets of HCC Insurance Holdings, Inc. are the shares of capital stock of our insurance companies. Historically, we have not relied on dividends from our insurance companies to meet the obligations of the parent holding company, which are primarily outstanding debt and debt service obligations, dividends to shareholders and corporate expenses, but, rather, we have had sufficient cash flow from our underwriting agencies and intermediaries to meet our cash flow requirements. The payment of dividends by our insurance companies is subject to regulatory restrictions and will depend on the surplus and future earnings of these subsidiaries.

Property and casualty insurance companies domiciled in the State of Texas are limited in the payment of dividends to their shareholders in any twelve-month period, without the prior written consent of the Commissioner of Insurance, to the greater of statutory net income for the prior calendar year or 10% of their

statutory policyholders' surplus as of the prior year end. During 2003, Houston Casualty Company's ordinary dividend capacity will be approximately \$40.0 million and U.S. Specialty Insurance Company's ordinary dividend capacity will be approximately \$11.0 million.

Avemco Insurance Company is limited by the State of Maryland in the amount of dividends which it may pay in any twelve-month period, without prior regulatory approval, to the lesser of its statutory net investment income excluding realized capital gains for the prior calendar year or 10% of its statutory policyholders' surplus as of the prior year end. During 2003, Avemco Insurance Company's ordinary dividend capacity will be zero as a result of a special approved dividend paid in 2002.

HCC Life Insurance Company is limited by the laws of the State of Indiana in the amount of dividends it may pay in any twelve-month period, without prior regulatory approval, to the greater of its statutory net gain from operations for the prior calendar year or 10% of its policyholders' surplus as of the prior year end. Dividends may only be paid out of statutory unassigned surplus funds. During 2003, HCC Life Insurance Company's ordinary dividend capacity will be approximately \$6.0 million.

We have a reserve of \$7.1 million as of December 31, 2002 for potential collectibility issues and associated expenses related to reinsurance recoverables. The adverse economic environment in the worldwide insurance industry, the decline in the market value of investments in equity securities and the terrorist attack on September 11, 2001 have placed great pressure on reinsurers and the results of their operations. Ultimately, these conditions could affect reinsurers' solvency. Historically, there have been insolvencies following a period of competitive pricing in the industry. While we believe that the reserve is adequate based on currently available information, conditions may change or additional information might be obtained which may result in a future change in the reserve. We periodically review our financial exposure to the reinsurance market and the level of our reserve and continue to take actions in an attempt to mitigate our exposure to possible loss.

A number of reinsurers have delayed or suspended the payment of amounts recoverable under certain reinsurance contracts to which we are a party. Such delays have affected, although not materially to date, the investment income of our insurance companies, but not to any extent their liquidity. We limit our liquidity exposure by holding funds, letters of credit or other security such that net balances due are significantly less than the gross balances shown in our consolidated balance sheets. In some instances, the reinsurers have withheld payment without reference to a substantive basis for the delay or suspension. In other cases, the reinsurers have claimed they are not liable for payment to us of all or part of the amounts due under the applicable reinsurance agreement. We believe these claims are without merit and expect to collect the full amounts recoverable. We are currently in negotiations with most of these parties, but if such negotiations do not result in a satisfactory resolution of the matters in question, we may seek or be involved in a judicial or arbitral determination of these matters. In some cases, the final resolution of such disputes through arbitration or litigation may extend over several years. In this regard, as of December 31, 2002, our insurance companies had initiated two litigation proceedings against reinsurers. As of such date, our insurance companies had an aggregate amount of \$5.8 million which had not been paid to us under the agreements and we estimate that there could be up to an additional \$10.7 million of incurred losses and loss expenses and other balances due under the subject agreements.

Regulatory guidelines suggest that a property and casualty insurer's annual statutory gross written premium should not exceed 900% of its statutory policyholders' surplus and net written premium should not exceed 300% of its statutory policyholders' surplus. However, industry standards and rating agency criteria place these ratios at 300% and 200%, respectively. Our property and casualty insurance companies have maintained premium to surplus ratios generally lower than such guidelines. For the year ended December 31, 2002, our statutory gross written premium to policyholders' surplus was 222.1%. For the year ended December 31, 2002, our statutory net written premium to policyholders' surplus was 104.1%. As of December 31, 2002, each of our domestic insurance companies' total adjusted capital was significantly in excess of the authorized control level risk-based capital level prescribed by the National Association of Insurance Commissioners.

Impact of Inflation

Our operations, like those of other property and casualty insurers, are susceptible to the effects of inflation, as premiums are established before the ultimate amounts of loss and loss adjustment expense are known. Although we consider the potential effects of inflation when setting premium rates, for competitive reasons, such premiums may not fully offset the effects of inflation. However, because the majority of our business is comprised of lines which have relatively short lead times between the occurrence of an insured event, reporting of the claims to us and the final settlement of the claims, the effects of inflation are minimized.

A portion of our revenue is related to healthcare insurance and reinsurance products that are subject to the effects of the underlying inflation of healthcare costs. Such inflation in the costs of healthcare tends to generate increases in premiums for medical stop-loss coverage, resulting in greater revenue, but also higher claim payments. Inflation also may have a negative impact on insurance and reinsurance operations by causing higher claim settlements than may originally have been estimated without an immediate increase in premiums to a level necessary to maintain profit margins. We do not specifically provide for inflation when setting underwriting terms and claim reserves, although we do consider trends. We continually review claim reserves to assess their adequacy and make necessary adjustments.

Inflation can also affect interest rates. Any significant increase in interest rates could have a material adverse effect on the market value of our investments. In addition, the interest rate payable under our \$200.0 million bank loan fluctuates with that of the market. Any significant increase in interest rates could have a material adverse effect on our earnings, depending on the amount borrowed on our bank facility.

Foreign Exchange Rate Fluctuations

We underwrite risks which are denominated in a number of foreign currencies. As a result, we have receivables and payables in foreign currencies and we establish and maintain loss reserves with respect to our insurance policies in their respective currencies. Our net earnings could be impacted by exchange rate fluctuations affecting these balances. Our principal area of exposure is with respect to fluctuations in the exchange rates between the major European currencies (particularly the British pound sterling and the Euro) and the U.S. dollar. We constantly monitor the balance between our receivables and payables and loss reserves to mitigate the potential exposure should an imbalance be expected to exist for other than a short period of time. For the year ended December 31, 2002, our gain from currency conversion was \$1.2 million compared to a gain of \$0.3 million in 2001 and a loss of \$0.3 million in 2000.

On a limited basis, we enter into foreign currency forward contracts as a hedge against foreign currency fluctuations. Rattner Mackenzie Limited has revenue streams in U.S. dollars and Canadian dollars but incurs expenses in British pound sterling. To mitigate the foreign exchange risk, from time to time we have entered into foreign currency forward contracts expiring at staggered times. As of December 31, 2002, we had no foreign currency forward contracts outstanding. The foreign currency forward contracts are used to convert currency at a known rate in an amount which either approximates or is less than monthly expenses. Thus, the effect of these transactions is to limit the foreign currency exchange risk of the recurring monthly expenses. We utilize these foreign currency forward contracts strictly as a cash flow hedge against existing exposure to foreign currency fluctuations rather than as a form of speculative or trading investment.

Critical Accounting Policies

The preparation of our consolidated financial statements in conformity with generally accepted accounting principles requires us to make estimates and assumptions when applying our accounting policies. Those of our accounting policies that we consider to be most significant and the estimates and assumptions we make in the application of those accounting policies are discussed below.

Earned Premium, Policy Acquisition Costs and Ceding Commissions

All of the property and casualty policies written by our insurance companies qualify as short-duration contracts as defined by current accounting literature. Written premium, net of reinsurance, is primarily included in earnings on a pro rata basis over the lives of the related policies. However, for certain types of business, it is recognized over the period of risk in proportion to the amount of insurance risk provided. Policy acquisition costs, including commissions, taxes, fees and other direct costs of underwriting policies, less ceding commissions allowed by reinsurers, including expense allowances, are deferred and charged or credited to earnings proportionate to the premium earned. Historical and current loss and loss adjustment expense experience and anticipated investment income are considered in determining premium deficiencies and the recoverability of deferred policy acquisition costs.

Loss and Loss Adjustment Expense

Our net loss and loss adjustment expense reserves are composed of reserves for reported losses and reserves for incurred but not reported losses less a reduction for reinsurance recoverable related to those reserves. Reserves are recorded on an undiscounted basis, except for reserves acquired in transactions recorded using the purchase method of accounting. The reserves for reported losses related to our direct business and certain reinsurance assumed are initially set by our claims personnel or independent claims adjusters hired by us and subject to our review with a goal of setting the reserves at the ultimate expected loss amount as soon as possible as information becomes available. Reserves for reported losses with respect to other reinsurance assumed are recorded based upon information supplied to us by the ceding company. Our claims personnel monitor these reinsurance assumed reserves on a current basis and audit ceding companies' claims to ascertain that claims are being recorded currently and that net reserves are being set at levels that properly reflect the liability related to the claims. Our actuaries, in conjunction with our claims personnel, determine the amount of our incurred but not reported reserves as well as review the reported claim reserves for positive or adverse development. Reserves are estimates and changed conditions can cause changes in the estimates. However, we believe that our review process is effective such that any required changes are recognized in the period of change as soon as the need for the change is evident. Reinsurance recoverables offset our gross reserves based upon the contractual terms of our reinsurance agreements.

Losses in our group life and accident and health, aviation, London market accounts and other specialty lines of business are recorded and paid relatively quickly. There is not a significant amount of long-tailed liability exposure in these lines of business. Therefore, reserves can be determined and recorded with a higher degree of accuracy and significant development should not be expected with respect to losses in these lines of business. There is some reinsurance assumed in these lines of business, but, as discussed above, we monitor the assumed reported losses closely. Losses related to our global financial products line of business are reported relatively quickly but can develop over time as, especially with respect to directors and officers liability business where we write excess of loss risks, reported losses which are adjusted by the primary underwriter on the risk may not initially appear to be serious but can develop and affect our excess layer over time. We believe that we have adequately reserved for this eventuality. Our discontinued line of business contains both direct business and assumed business. Some of the losses in this line are administered by others, subject to our review. It is possible that there can be development in the loss reserves in this line of business as the business is in run off and some of it is subject to late reporting by those administering the claims. We monitor these reserves carefully on a current basis and believe that they are properly set based upon the information we have at this time.

We have insignificant exposure to asbestos and environment policy liabilities as we did not begin business until 1981 and the type of business we wrote contained pollution exclusions or was not of the type that subjected us to those types of risks.

The table below shows our recorded reserves as of December 31, 2002 (in thousands) by line of business compared to the high and low ends of the reserve range as determined by our reserving actuaries. Based upon

our historical reserving techniques and the fact that our net reserves have historically shown positive development, we believe that there will not be any negative development in our consolidated reserves:

	<u>Recorded reserves</u>	<u>Low end of actuarial range</u>	<u>High end of actuarial range</u>
Lines of business			
Group life, accident and health	\$ 95,130	\$ 81,940	\$ 98,411
Aviation	72,345	63,451	76,110
London market accounts	91,824	77,441	95,993
Global financial products	22,035	19,057	24,081
Other specialty lines	<u>15,584</u>	<u>14,031</u>	<u>16,751</u>
	296,918	255,920	311,346
Discontinued lines	<u>160,400</u>	<u>152,006</u>	<u>193,135</u>
Total net reserves	<u>\$457,318</u>	<u>\$407,926</u>	<u>\$504,481</u>

Reinsurance Recoverables

We constantly review the collectibility of the reinsurance recoverables of our insurance companies and record a reserve for potentially uncollectible reinsurance. Our estimates utilized to calculate the reserve are evaluated on a current basis but are subject to change and this could affect the level of the reserve required. We believe, based upon periodic detail reviews of our disputed and aged recoverables, that we have sufficiently provided for potential losses that are currently evident. See also Item 3, Legal Proceedings and the Reinsurance Ceded section contained in Item 1, Business.

Management Fees and Commission Income

When there is no significant future servicing obligation, management fees and commission income from our underwriting agencies and intermediaries, respectively, are recognized on the revenue recognition date, which is the later of the effective date of policy, the date when the premium can be reasonably established, or the date when substantially all the services relating to the insurance placement have been rendered to the client. Profit commissions based upon the profitability of business written are recorded as revenue at the end of each accounting period based upon the respective formula calculation. Such amounts are adjusted should experience change. When additional services are required, the service revenue is deferred and recognized over the service period. We also record an allowance for estimated return commissions which may be required to be paid upon the early termination of policies. These policies are consistent with policies that have become generally accepted accounting principles for insurance agents and brokers and with the Securities and Exchange Commission's Staff Accounting Bulletin Number 101 entitled "Revenue Recognition in Financial Statements."

Deferred Taxes

We recognize deferred tax assets and liabilities based on the differences between the financial statement carrying amounts and the tax bases of assets and liabilities. We regularly review our deferred tax assets for recoverability and establish a valuation allowance based on our history of earnings, expectations for future earnings, taxable income in carry back years and the expected timing of the reversals of existing temporary differences. Although realization is not assured, we believe it is more likely than not that we will be able to realize the benefit of our deferred tax assets, with the exception of the benefit of certain pre-acquisition tax loss carryforwards for which valuation allowances have been provided. If there is a material change in the tax laws such that the actual effective tax rate changes or the time periods within which the underlying temporary differences become taxable or deductible change, we will need to reevaluate our assumptions which could result in a change in the valuation allowance required.

Valuation of Goodwill

We assess the impairment of goodwill annually or sooner if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. In determining the fair value of a reporting unit, we utilize the expected cash flow approach as set forth in FASB Concepts Statement No. 7. This approach utilizes a risk-free rate of interest, estimates of future cash flows and probabilities as to the occurrence of the future cash flows. We utilize our budgets and projection of future operations based upon historical and expected industry trends to estimate our future cash flows and the probability of their occurring as projected. Based upon our last impairment test, the fair value of each of our reporting units exceeded its carrying amount by a substantial margin.

Other Than Temporary Impairments on Investments

Declines in the market value of invested assets below cost are evaluated for other than temporary impairment losses on a quarterly basis. Impairment losses for declines in value of fixed maturity investments and equity securities below cost attributable to issuer-specific events are based upon all relevant facts and circumstances for each investment and are recognized when appropriate. For fixed maturity investments with unrealized losses due to market conditions or industry-related events where we have the positive intent and ability to hold the investment for a period of time sufficient to allow a market recovery or to maturity, declines in value below cost are not assumed to be other than temporary. Our policy for equity securities is to recognize impairment losses on specific securities that have had continuous material unrealized losses for more than three consecutive quarters or less, due to market conditions or industry-related events. As of December 31, 2002, we had gross unrealized losses on fixed income and marketable equity securities of \$1.5 million (.2% of aggregate market value) compared to \$1.7 million (.3% of aggregate market value) as of December 31, 2001.

Effects of Recent Accounting Pronouncements

Statement of Financial Accounting Standards (“SFAS”) No. 146 entitled “Accounting for Costs Associated with Exit or Disposal Activities” was issued in July, 2002 and will become effective for us on January 1, 2003. SFAS No. 146 will spread out the reporting of expenses related to restructurings and is a change to existing guidance. The commitment to a plan to exit an activity or dispose of long-lived assets will no longer be enough to record a one-time charge for most anticipated costs. Instead, companies will record exit or disposal costs when they are incurred and can be measured at fair value and the liability will be subsequently adjusted for changes in estimated cash flow. We do not expect the adoption of SFAS No. 146 to have a material effect on our financial position, results of operations or cash flows.

Financial Accounting Standards Board Interpretation (“FIN”) No. 45 entitled “Guarantor’s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others . . .” was issued on November 25, 2002. The provision for initial recognition and measurement are effective on a prospective basis for guarantees that are issued or modified after December 31, 2002 and disclosure requirements were effective for periods ending after December 15, 2002. We have complied with the disclosure requirements in these financial statements and do not believe that the recognition and measurement provisions will have a material effect on our financial position, results of operations or cash flows.

FIN No. 46 entitled “Consolidation of Variable Interest Entities”, which is an interpretation of Accounting Research Bulletin No. 51 entitled “Consolidated Financial Statements” addresses consolidation by business enterprises of variable interest entities which have certain characteristics. FIN No. 46 requires consolidation of a qualifying variable interest entity when a party has a controlling financial interest regardless of whether or not the party has a majority voting interest. FIN No. 46 is immediately effective for qualifying variable interest entities created after January 31, 2003 and applicable to such entities created prior to February 1, 2003 by the end of our third fiscal quarter in 2003. We are currently studying FIN No. 46 for applicability to us. At the present time we believe FIN No. 46 will only be applicable to one entity in which we have an investment. We invested in a partnership, which owns a building which is rented to unaffiliated parties, as a long term investment. The partnership is not material to our financial position, results of

operations or cash flows. We have a maximum exposure to loss of \$14.1 million with respect to this entity as a result of our investment and our guarantee of the partnership's debt.

Emerging Issues Task Force ("EITF") Issue No. 00-21 entitled "Revenue Arrangements with Multiple Deliverables" is effective for revenue arrangements entered into in fiscal periods beginning after June 15, 2003 or alternatively can be applied retroactively. EITF Issue No. 00-21 addressed how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting. EITF Issue No. 00-21 also addresses how arrangement consideration should be measured and allocated to the separate units of accounting in the arrangement. We do not believe that this EITF Issue No. 00-21 will have a material effect on our financial position, results of operations or cash flows as the issues in EITF Issue No. 00-21 have been previously addressed when we adopted Securities and Exchange Commissions' Staff Accounting Bulletin 101.

Item 7A. *Quantitative and Qualitative Disclosure About Market Risk*

Our principal assets and liabilities are financial instruments which are subject to the market risk of potential losses from adverse changes in market rates and prices. Our primary market risk exposures are: interest rate risk on fixed income securities and interest expense on variable rate debt, equity risk on marketable equity securities, credit risk on reinsurance recoverables and foreign currency exchange rate risk.

To manage the exposures of our investment risks, we generally invest in investment grade securities with characteristics of duration and liquidity to reflect the underlying characteristics of the insurance liabilities of our insurance companies. We have not historically used derivatives to manage any of our investment related market risks.

Caution should be used in evaluating overall market risk utilizing the information below. Actual results could differ materially from estimates below for a variety of reasons, including, among other things:

- amounts and balances on which the estimates are based are likely to change over time;
- assumptions used in the models may prove to be inaccurate;
- market changes could be different from market changes assumed below; and
- not all factors and balances are taken into account.

Interest Rate Risk

The value of our portfolio of fixed income securities is inversely correlated to changes in the market interest rates. In addition, some of our fixed income securities have call or prepayment options. This could subject us to reinvestment risk should interest rates fall or issuers call their securities and we reinvest the proceeds at lower interest rates. We attempt to mitigate this risk by investing in securities with varied maturity dates, so that only a portion of the portfolio will mature at any point in time. The fair value of our fixed income securities as of December 31, 2002 was \$841.5 million and was \$525.4 million as of December 31, 2001. If market interest rates were to change 1%, (e.g. from 5% to 6%) the fair value of our fixed income securities would change approximately \$29.5 million as of December 31, 2002. This compares to change in value of \$21.0 million as of December 31, 2001 for the same 1% change in market interest rates. The change in fair value was determined using duration modeling assuming no prepayments.

Our \$200.0 million bank loan is subject to variable interest rates. Thus, our interest expense on this loan is directly correlated to market interest rates. As of December 31, 2002, we had \$53.0 million in debt outstanding under the bank loan. At that debt level, the 1% change in market interest rates would have changed interest expense by \$0.5 million. As of December 31, 2001, there was no balance outstanding under our bank loan and our 2% convertible notes are not subject to interest rate changes.

Equity Risk

Our portfolio of marketable equity securities is subject to equity price risk due to market changes. The fair value of our marketable equity securities (including the amounts, if any, of insurance related equity

securities designated as trading securities and included in other assets) as of December 31, 2002 was \$25.7 million, compared to \$16.6 million as of December 31, 2001. The balance at December 31, 2002 includes mutual fund securities with a value of \$10.5 million. These mutual funds are invested heavily in fixed income securities but represent marketable equity securities for reporting purposes. If the market price of all marketable equity securities were to change by 10% as of these dates, the fair value of our portfolio of marketable equity securities would have changed \$2.6 million as of December 31, 2002 and \$1.7 million as of December 31, 2001.

Foreign Exchange Risk

The table below shows the net amounts of significant foreign currency balances at December 31, 2002 and 2001 converted to U.S. dollars. It also shows the expected dollar change in fair value that would occur if exchange rates changed 10% from exchange rates in effect at those times (in thousands):

	2002		2001	
	U.S. dollar equivalent	Hypothetical 10% change in fair value	U.S. dollar equivalent	Hypothetical 10% change in fair value
British Pound Sterling	\$7,617	\$762	\$2,366	\$237
Euro	3,518	352	313	31
Canadian Dollar	1,815	182	1,651	165

See Foreign Exchange Rate Fluctuations section contained in Item 7, Management's Discussion and Analysis, and Notes (1) and (9) in the Notes to Consolidated Financial Statements for additional information.

Item 8. Financial Statements and Supplementary Data

The financial statements and financial statement schedules listed in the accompanying index are filed as part of this Report.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosures

None.

PART III

Item 10. Directors and Executive Officers of the Registrant

For information regarding Directors and Executive Officers of the Registrant, reference is made to the Registrant's definitive proxy statement for its Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2002, and which is incorporated herein by reference.

Item 11. Executive Compensation

For information regarding Executive Compensation, reference is made to the Registrant's definitive proxy statement for its Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2002, and which is incorporated herein by reference.

Item 12. Security Ownership of Certain Beneficial Owners and Management

Equity Compensation Plan Information

<u>Plan Category</u>	<u>Number of securities to be issued upon exercise of outstanding options, warrants and rights</u>	<u>Weighted average exercise price of outstanding options, warrants and rights</u>	<u>Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))</u>
	(a)	(b)	(c)
Equity compensation plans approved by security holders	6.3 million	\$21.03	0.9 million
Equity compensation plans not approved by security holders(1) (2)	<u>0.1 million</u>	<u>16.40</u>	<u>—</u>
TOTAL	<u><u>6.4 million</u></u>	<u><u>\$20.99</u></u>	<u><u>0.9 million</u></u>

- (1) On December 16, 1999 the Board of Directors of the Company approved the issuance of an aggregate of 35,000 stock options to the then serving members of the Board of Directors. Such options were exercisable upon issuance and were granted on January 5, 2000 at a per share exercise price of \$12.0625 (the closing price of HCC's common stock on the NYSE on January 5, 2000) and expire on January 5, 2005.
- (2) On March 27, 2001, the Compensation Committee of the Board of Directors approved the issuance of 20,000 options to James C. Flagg, a member of the Board of Directors. Such options vest over a period of three years and have an exercise price of \$24.00 (the closing price of HCC's Common Stock on the NYSE on March 29, 2001). The options expire March 29, 2007.

For additional information regarding Security Ownership of Certain Beneficial Owners and Management, reference is made to the Registrant's definitive proxy statement for its Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2002, and which is incorporated herein by reference.

Item 13. Certain Relationships and Related Transactions

For information regarding Certain Relationships and Related Transactions, reference is made to the Registrant's definitive proxy statement for its Annual Meeting of Shareholders, which will be filed with the Securities and Exchange Commission within 120 days after December 31, 2002, and which is incorporated herein by reference.

Item 14. Controls and Procedures

(a) *Evaluation of disclosure controls and procedures.*

Within the 90 days prior to the date of this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to HCC Insurance Holdings, Inc. and its subsidiaries required to be included in our periodic SEC filings.

(b) *Changes in internal controls.*

There have been no significant changes in our internal controls or in other factors which could significantly affect internal controls subsequent to the date we carried out our evaluation.

PART IV

Item 15. *Exhibits, Financial Statement Schedules, and Reports on Form 8-K*

(a) *Exhibits*

The exhibits listed on the accompanying Index to Exhibits are filed as part of this Report.

(b) *Financial Statement Schedules*

The financial statements and financial statement schedules listed in the accompanying Index to Consolidated Financial Statements and Schedules are filed as part of this Report.

(c) *Reports on Form 8-K*

On November 8, 2002, we reported on Form 8-K our announcement of operating results for the third quarter of 2002.

On December 13, 2002, we reported on Form 8-K the text material used for an investors' conference.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HCC INSURANCE HOLDINGS, INC.
(Registrant)

Dated: March 27, 2003

By: /s/ STEPHEN L. WAY
(Stephen L. Way)
*Chairman of the Board and
Chief Executive Officer*

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Name</u>	<u>Title</u>	<u>Date</u>
<u> /s/ STEPHEN L. WAY </u> (Stephen L. Way)	Chairman of the Board of Directors, Chief Executive Officer and President (Principal Executive Officer)	<u>March 27, 2003</u>
<u> /s/ FRANK J. BRAMANTI* </u> (Frank J. Bramanti)	Director	<u>March 27, 2003</u>
<u> /s/ PATRICK B. COLLINS* </u> (Patrick B. Collins)	Director	<u>March 27, 2003</u>
<u> /s/ JAMES R. CRANE* </u> (James R. Crane)	Director	<u>March 27, 2003</u>
<u> /s/ J. ROBERT DICKERSON* </u> (J. Robert Dickerson)	Director	<u>March 27, 2003</u>
<u> /s/ EDWARD H. ELLIS, JR. </u> (Edward H. Ellis, Jr.)	Director, Executive Vice President and Chief Financial Officer (Chief Accounting Officer)	<u>March 27, 2003</u>
<u> /s/ JAMES C. FLAGG, PH.D.* </u> (James C. Flagg, Ph.D.)	Director	<u>March 27, 2003</u>
<u> /s/ EDWIN H. FRANK, III* </u> (Edwin H. Frank, III)	Director	<u>March 27, 2003</u>
<u> /s/ ALLAN W. FULKERSON* </u> (Allan W. Fulkerson)	Director	<u>March 27, 2003</u>
<u> /s/ WALTER J. LACK* </u> (Walter J. Lack)	Director	<u>March 27, 2003</u>

<u>Name</u>	<u>Title</u>	<u>Date</u>
<u>/s/ MICHAEL A. F. ROBERTS*</u> (Michael A. F. Roberts)	Director	<u>March 27, 2003</u>
*By: <u>/s/ STEPHEN L. WAY</u> Stephen L. Way <i>Attorney-in-fact</i>		<u>March 27, 2003</u>

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Schedules other than those listed above have been omitted because they are either not required, not applicable, or the required information is shown in the Consolidated Financial Statements and related notes thereto or other Schedules.

REPORT OF INDEPENDENT ACCOUNTANTS

To the Board of Directors and Shareholders
HCC Insurance Holdings, Inc.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of earnings, comprehensive income, changes in shareholders' equity and cash flows present fairly, in all material respects, the financial position of HCC Insurance Holdings, Inc. and its subsidiaries at December 31, 2002 and 2001, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2002, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 1 to the consolidated financial statements, effective January 1, 2000 the Company changed its method of revenue recognition for certain contracts as prescribed by the Securities and Exchange Commission's Staff Accounting Bulletin No. 101 entitled "Revenue Recognition in Financial Statements". Additionally, as discussed in Note 2 to the consolidated financial statements, effective January 1, 2002 the Company changed its method of accounting for goodwill as prescribed by Statement of Financial Accounting Standards No. 142 entitled "Goodwill and Other Intangible Assets".

/s/ PricewaterhouseCoopers LLP

Houston, Texas
March 21, 2003

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	December 31,	
	<u>2002</u>	<u>2001</u>
ASSETS		
Investments:		
Fixed income securities, at market (cost: 2002 — \$807,772; 2001 — \$513,674)	\$ 841,548	\$ 525,428
Marketable equity securities, at market (cost: 2002 — \$15,815; 2001 — \$16,431)	15,609	16,569
Short-term investments, at cost, which approximates market	307,215	338,904
Other investments, at estimated fair value (cost: 2002 — \$3,264; 2001 — \$4,400)	3,264	4,758
Total investments	1,167,636	885,659
Cash	40,306	16,891
Restricted cash and cash investments	189,396	138,545
Premium, claims and other receivables	753,527	665,965
Reinsurance recoverables	798,934	899,128
Ceded unearned premium	164,224	71,140
Ceded life and annuity benefits	78,951	83,013
Deferred policy acquisition costs	68,846	32,071
Goodwill	335,288	315,318
Other assets	107,043	111,390
Total assets	<u>\$3,704,151</u>	<u>\$3,219,120</u>
LIABILITIES		
Loss and loss adjustment expense payable	\$1,155,290	\$1,130,748
Life and annuity policy benefits	78,951	83,013
Reinsurance balances payable	166,659	88,637
Unearned premium	331,050	179,530
Deferred ceding commissions	49,963	16,681
Premium and claims payable	749,523	717,159
Notes payable	230,027	181,928
Accounts payable and accrued liabilities	59,781	57,971
Total liabilities	2,821,244	2,455,667
Shareholders' Equity		
Common stock, \$1.00 par value; 250.0 million shares authorized; (shares issued and outstanding: 2002 — 62,358; 2001 — 61,438)	62,358	61,438
Additional paid-in capital	416,406	402,089
Retained earnings	383,378	293,426
Accumulated other comprehensive income	20,765	6,500
Total shareholders' equity	<u>882,907</u>	<u>763,453</u>
Total liabilities and shareholders' equity	<u>\$3,704,151</u>	<u>\$3,219,120</u>

See Notes to Consolidated Financial Statements.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS
(in thousands, except per share data)

	For the years ended December 31,		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
REVENUE			
Net earned premium	\$505,521	\$342,787	\$267,647
Management fees	77,082	61,795	96,058
Commission income	41,572	43,412	49,886
Net investment income	37,769	39,638	39,836
Net realized investment gain (loss)	453	393	(5,321)
Other operating income	6,985	17,436	25,497
Total revenue	<u>669,382</u>	<u>505,461</u>	<u>473,603</u>
EXPENSE			
Loss and loss adjustment expense, net	306,491	267,390	198,470
Operating expense:			
Policy acquisition costs, net	63,274	27,923	23,743
Compensation expense	80,495	69,762	83,086
Other operating expense	47,642	71,119	53,274
Total operating expense	191,411	168,804	160,103
Interest expense	8,301	8,884	20,347
Total expense	<u>506,203</u>	<u>445,078</u>	<u>378,920</u>
Earnings before income tax provision	163,179	60,383	94,683
Income tax provision	57,351	30,186	37,202
Earnings before cumulative effect of accounting change	105,828	30,197	57,481
Cumulative effect of accounting change, net of deferred tax effect of \$1,335	—	—	(2,013)
Net earnings	<u>\$105,828</u>	<u>\$ 30,197</u>	<u>\$ 55,468</u>
Basic earnings per share data:			
Earnings before accounting change	\$ 1.70	\$ 0.52	\$ 1.13
Cumulative effect of accounting change	—	—	(0.04)
Net earnings	<u>\$ 1.70</u>	<u>\$ 0.52</u>	<u>\$ 1.09</u>
Weighted average shares outstanding	<u>62,225</u>	<u>58,321</u>	<u>50,742</u>
Diluted earnings per share data:			
Earnings before accounting change	\$ 1.68	\$ 0.51	\$ 1.11
Cumulative effect of accounting change	—	—	(0.04)
Net earnings	<u>\$ 1.68</u>	<u>\$ 0.51</u>	<u>\$ 1.07</u>
Weighted average shares outstanding	<u>62,936</u>	<u>59,619</u>	<u>51,619</u>

See Notes to Consolidated Financial Statements.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(in thousands, except per share data)

	<u>For the years ended December 31,</u>		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net earnings	\$105,828	\$30,197	\$55,468
Other comprehensive income, net of tax:			
Foreign currency translation adjustment.....	50	(279)	(172)
Gains (losses) in fair value of foreign currency forward contracts recorded as a cash flow hedge, net of income tax charge (benefit) of \$(13) in 2002 and \$13 in 2001	(24)	24	—
Investment gains (losses):			
Investment gains during the year, net of income tax charge of \$8,040 in 2002, \$1,137 in 2001, and \$2,386 in 2000.....	14,533	2,297	4,118
Less reclassification adjustment for (gains) losses included in net earnings, net of income tax (charge) benefit of \$(159) in 2002, \$(138) in 2001, and \$1,862 in 2000	(294)	(255)	3,459
Other comprehensive income	<u>14,265</u>	<u>1,787</u>	<u>7,405</u>
Comprehensive income	<u><u>\$120,093</u></u>	<u><u>\$31,984</u></u>	<u><u>\$62,873</u></u>

See Notes to Consolidated Financial Statements.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
For the years ended December 31, 2002, 2001 and 2000
(in thousands, except per share data)

	<u>Common stock</u>	<u>Additional paid-in capital</u>	<u>Retained earnings</u>	<u>Accumulated other comprehensive income (loss)</u>	<u>Total shareholders' equity</u>
Balance as of December 31, 1999	\$49,836	\$175,363	\$235,932	\$(2,692)	\$458,439
Net earnings	—	—	55,468	—	55,468
Other comprehensive income	—	—	—	7,405	7,405
1,267 shares of common stock issued for exercise of options, including tax benefit of \$3,627	1,266	19,596	—	—	20,862
Issuance of 145 shares of contractually issuable common stock	145	(145)	—	—	—
Issuance of 95 shares of contingently issuable common stock	95	1,145	—	—	1,240
Contractual grant of pooled company common stock by a shareholder prior to acquisition	—	1,040	—	—	1,040
Dividends to shareholders of pooled company prior to acquisition	—	—	(2,593)	—	(2,593)
Cash dividends declared, \$0.22 per share ..	—	—	(10,931)	—	(10,931)
Balance as of December 31, 2000	51,342	196,999	277,876	4,713	530,930
Net earnings	—	—	30,197	—	30,197
Other comprehensive income	—	—	—	1,787	1,787
6,900 shares of common stock issued in public offering, net of costs	6,900	145,505	—	—	152,405
2,715 shares of common stock issued upon exercise of options including income tax benefit of \$12,312	2,715	50,023	—	—	52,738
300 shares of common stock issued for purchased companies	300	8,031	—	—	8,331
Issuance of 114 shares of contractually issuable common stock	114	(114)	—	—	—
Issuance of 67 shares of contingently issuable common stock	67	1,645	—	—	1,712
Cash dividends declared, \$0.245 per share	—	—	(14,647)	—	(14,647)
Balance as of December 31, 2001	61,438	402,089	293,426	6,500	763,453
Net earnings	—	—	105,828	—	105,828
Other comprehensive income	—	—	—	14,265	14,265
817 shares of common stock issued for exercise of options, including tax benefit of \$4,030	817	14,420	—	—	15,237
Issuance of 103 shares of contractually issuable common stock	103	(103)	—	—	—
Cash dividends declared, \$0.255 per share	—	—	(15,876)	—	(15,876)
Balance as of December 31, 2002	<u>\$62,358</u>	<u>\$416,406</u>	<u>\$383,378</u>	<u>\$20,765</u>	<u>\$882,907</u>

See Notes to Consolidated Financial Statements.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(in thousands, except per share data)

	For the years ended December 31,		
	2002	2001	2000
Cash flows from operating activities:			
Net earnings	\$ 105,828	\$ 30,197	\$ 55,468
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Change in premium, claims and other receivables	(41,330)	(33,976)	30,501
Change in reinsurance recoverables	103,870	(191,552)	(52,007)
Change in ceded unearned premium	(88,940)	28,254	19,188
Change in loss and loss adjustment expense payable	(57,747)	262,056	72,311
Change in reinsurance balances payable	70,672	(29,837)	17,052
Change in unearned premium	122,811	(1,676)	2,689
Change in premium and claims payable, net of restricted cash	(57,317)	22,530	(20,727)
Gains on dispositions of other operating investments	—	(8,171)	(5,739)
Depreciation, amortization and impairments	10,808	34,926	19,908
Other, net	6,467	(7,011)	(820)
Cash provided by operating activities	175,122	105,740	137,824
Cash flows from investing activities:			
Sales of fixed income securities	217,370	140,763	137,175
Maturity or call of fixed income securities	53,918	45,754	34,341
Sales of equity securities	3,958	5,408	7,969
Dispositions of other operating investments	—	19,965	27,803
Change in short-term investments	84,799	(43,986)	(69,400)
Cash paid for companies acquired, net of cash received	(39,227)	(95,952)	(8,909)
Cost of investments acquired	(505,099)	(292,926)	(244,586)
Purchases of property and equipment and other	(5,782)	(12,283)	(9,535)
Cash used by investing activities	(190,063)	(233,257)	(125,142)
Cash flows from financing activities:			
Proceeds from notes payable, net of costs	76,000	174,058	26,700
Sale of common stock, net of costs	11,207	192,831	17,235
Payments on notes payable	(31,969)	(222,116)	(57,042)
Dividends paid and other, net	(16,882)	(14,356)	(12,409)
Cash provided (used) by financing activities	38,356	130,417	(25,516)
Net change in cash	23,415	2,900	(12,834)
Cash as of beginning of year	16,891	13,991	26,825
Cash as of end of year	\$ 40,306	\$ 16,891	\$ 13,991

See Notes to Consolidated Financial Statements.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(in thousands, except per share data)

(1) General Information and Significant Accounting and Reporting Policies

HCC Insurance Holdings, Inc. and its subsidiaries (“we” or “our”), include domestic and foreign property and casualty and life insurance companies, underwriting agencies and intermediaries. Through our subsidiaries, we provide specialized property and casualty and life and health insurance to commercial customers in the areas of group life, accident and health, aviation, our London market account (which includes energy, marine, property and some accident and health), global financial products (which includes directors and officers liability, errors and omissions, employment practices liability and surety) and other specialty lines of insurance. Our principal insurance companies are Houston Casualty Company in Houston, Texas, and London, England; HCC Life Insurance Company in Houston, Texas; U.S. Specialty Insurance Company in Houston, Texas; Avemco Insurance Company in Frederick, Maryland; and HCC Europe in Madrid, Spain. Our underwriting agencies provide underwriting management and claims servicing for insurance and reinsurance companies, in specialized lines of business within the life, accident and health and property and casualty insurance sectors. Our principal agencies are HCC Benefits Corporation in Atlanta, Georgia, Costa Mesa, California, Wakefield, Massachusetts, Minneapolis, Minnesota and Dallas, Texas; ASU International, LLC in Woburn, Massachusetts, and London, England; HCC Global Financial Products, LLC in Farmington, Connecticut, Barcelona, Spain and London, England; Dickson Manchester & Company Limited in London, England; and Professional Indemnity Agency, Inc. in Mount Kisco, New York. Effective January 1, 2001 and 2002, we consolidated the operations of three and one of our agencies, respectively, with certain of our insurance companies. Our intermediaries provide brokerage, consulting and other intermediary services to insurance and reinsurance companies, commercial customers and individuals in the same lines of business as the insurance companies and underwriting agencies operate. Our principal intermediaries are HCC Risk Management Corporation in Houston, Texas; HCC Employee Benefits, Inc. in Houston, Texas and Atlanta, Georgia; and Rattner Mackenzie Limited in London, England. During 2001, we sold the last of our service operations. Our service companies performed various insurance related services for insurance companies.

The preparation of financial statements in conformity with generally accepted accounting principles in the United States requires us to make estimates and assumptions. This affects amounts reported in our financial statements and the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

A description of the significant accounting and reporting policies we utilize in preparing our consolidated financial statements is as follows:

Principles of Consolidation

Our consolidated financial statements include the accounts of all our subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

Investments

Fixed income securities and marketable equity securities are classified as available for sale and are carried at quoted market value, if readily marketable, or at management’s estimated fair value, if not readily marketable. The change in unrealized gain or loss with respect to these securities is recorded as a component of other comprehensive income, net of the related deferred income tax effects, if any. Fixed income securities available for sale are purchased with the original intent to hold to maturity, but they may be available for sale if market conditions warrant, or if our investment policies dictate, in order to maximize our investment yield. Short-term investments and restricted short-term investments are carried at cost, which approximates market value.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

For the asset-backed and mortgage-backed securities portion of the fixed income portfolio, we recognize income using a constant effective yield based on anticipated prepayments and the estimated economic life of the securities. When actual prepayments differ significantly from anticipated prepayments, the estimated economic life is recalculated and the remaining unamortized premium or discount is amortized prospectively over the remaining economic life. Some of our asset-backed securities are subject to re-evaluation and additional specialized impairment tests. Under this guidance, these securities have to be written down in value if certain tests are met. Any write down is recouped prospectively through net investment income, if contractual cash flows are ultimately received. The total amount of securities held by us as of December 31, 2002 that would be subject to these tests and potential write down is \$9.4 million.

The realized gain or loss on investment transactions is determined on an average cost basis and included in earnings on the trade date. When impairment of the value of an investment is considered other than temporary, the decrease in value is reported in earnings as a realized investment loss and a new cost basis is established.

Property and Equipment

Property and equipment are carried at cost, net of accumulated depreciation and included in other assets on our consolidated balance sheets. Depreciation expense is provided using the straight-line method over the estimated useful lives of the related assets. Amortization of leasehold improvements is provided using the straight-line method over the shorter of the estimated useful life or the term of the respective lease. Costs incurred in developing or purchasing management information systems are capitalized and included in property and equipment. These costs are amortized over their estimated useful lives from the dates the systems are placed in service. Upon disposal of assets, the cost and related accumulated depreciation are removed from the accounts and the resulting gain or loss is included in earnings. Estimated useful lines of major classes of our property and equipment are as follows: buildings and improvements 30-45 years; furniture, fixtures and equipment 3-20 years; management information systems 3-10 years. Depreciation of property and equipment was approximately \$7.5 million, \$7.0 million and \$6.9 million for the years ended December 31, 2002, 2001 and 2000, respectively.

We review the carrying value of all long-lived assets, including property and equipment and intangible assets subject to amortization, if the facts and circumstances suggest they may be impaired. If this review indicates that the carrying value will not be recoverable, as determined based on projected undiscounted future cash flows, the carrying value is reduced to its estimated fair value, which is then depreciated or amortized over the remaining useful life, as indicated during the review.

Earned Premium, Policy Acquisition Costs and Ceding Commissions

All of the property and casualty policies written by our insurance companies qualify as short-duration contracts as defined by current accounting literature. Written premium, net of reinsurance, is primarily included in earnings on a pro rata basis over the lives of the related policies. However, for certain types of business, it is recognized over the period of risk in proportion to the amount of insurance risk provided. Policy acquisition costs, including commissions, taxes, fees and other direct costs of underwriting policies, less ceding commissions allowed by reinsurers, including expense allowances, are deferred and charged or credited to earnings proportionate to the premium earned. Historical and current loss and loss adjustment expense experience and anticipated investment income are considered in determining premium deficiencies and the recoverability of deferred policy acquisition costs.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

Management Fees and Commission Income

When there is no significant future servicing obligation, management fees and commission income from our underwriting agencies and intermediaries, respectively, are recognized on the revenue recognition date, which is the later of the effective date of policy, the date when the premium can be reasonably established, or the date when substantially all the services relating to the insurance placement have been rendered to the client. Profit commissions based upon the profitability of business written are recorded as revenue at the end of each accounting period based upon the respective formula calculation. Such amounts are adjusted should experience change. When additional services are required, the service revenue is deferred and recognized over the service period. We also record an allowance for estimated return commissions which may be required to be paid upon the early termination of policies.

Effective January 1, 2000, we changed certain of our revenue recognition methods for our agencies and intermediaries to agree with guidance contained in Securities and Exchange Commission's Staff Accounting Bulletin No. 101 entitled "Revenue Recognition in Financial Statements". Previously, our agencies and intermediaries recognized revenue in conformity with principles that historically had been considered generally accepted accounting principles for insurance agents and brokers. We had recognized return commissions when the event occurred that caused the return and accrued a liability for future servicing costs, when significant, instead of deferring revenue. The after-tax cumulative non-cash charge resulting from the adoption of Staff Accounting Bulletin No. 101 was \$2.0 million.

Other Operating Income

Historically, we have had two primary sources of other operating income, which is included in our other operations segment. The first source is a variety of insurance related services, principally claims adjusting services. This source is not expected to be significant in future years as our last remaining service subsidiary was sold in September, 2001. These revenues were recorded when the service was performed. The second source is income from and gains or losses from the disposition of investments made in this segment. These investments principally consist of positions in insurance related businesses which are synergistic to our business. Income from these investments is recognized as earned or utilizing the equity basis of accounting if the investment qualifies and the gains or losses from the sale of investments are recognized upon consummation of a sale transaction. More recently there has also been a small portfolio of marketable equity securities that have been designated trading securities and included in other assets on our consolidated balance sheets. Realized gains and losses, unrealized gains and losses and dividend income on these trading securities are all included in other operating income.

Premium and Other Receivables

We use the gross method for reporting receivables and payables on brokered transactions. We review the collectibility of our receivables on a current basis and provide an allowance for doubtful accounts if we deem that there are accounts which are doubtful of collection. The amount of the allowance as of December 31, 2002 and 2001 was \$2.3 million and \$2.8 million, respectively. Our estimate of the level of the allowance could change as conditions change in the future.

Loss and Loss Adjustment Expense Payable

Loss and loss adjustment expense payable by our insurance companies is based on estimates of payments to be made for reported losses, incurred but not reported losses and anticipated receipts from salvage and subrogation. Reserves are recorded on an undiscounted basis, except for reserves acquired in transactions recorded using the purchase method of accounting. The discount on those reserves is not material. Estimates for reported losses are based on all available information, including reports received from ceding companies on

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

assumed business. Estimates for incurred but not reported losses are based both on our experience and the industry's experience. While we believe that amounts included in our financial statements are adequate, such estimates may be more or less than the amounts ultimately paid when the claims are settled. We continually review the estimates with our actuaries and any changes are reflected in the period of the change.

Reinsurance

We record all reinsurance recoverables and ceded unearned premiums as assets and deferred ceding commissions as a liability. All such amounts are recorded in a manner consistent with the underlying reinsured contracts. We also record a reserve for uncollectible reinsurance. Our estimates utilized to calculate the reserve are subject to change and this could affect the level of the reserve required.

Goodwill and Intangible Assets

In connection with our acquisition of subsidiaries prior to July 1, 2001, accounted for as purchases, the excess of cost over fair value of net assets acquired was being amortized using the straight-line method over periods from twenty to forty years. This amortization was discontinued effective December 31, 2001 in accordance with Statement of Financial Accounting Standards ("SFAS") No. 142 entitled "Goodwill and Other Intangible Assets." Goodwill resulting from acquisitions completed on or after July 1, 2001 was also not being amortized in accordance with SFAS No. 142. See Note (2) for the effects of these changes. Other identified intangible assets are amortized over their respective useful lives.

Prior to our adoption of SFAS No. 142, our accounting policy regarding the assessment of the recoverability of the carrying value of goodwill was to review the carrying value of the assets if the facts and circumstances suggested that it might be impaired. If this review indicated that the carrying value would not be recoverable, as determined based on projected undiscounted future cash flows, the carrying value was reduced to its estimated fair value.

With our adoption of SFAS No. 142, beginning January 1, 2002, we assess the impairment of goodwill annually or sooner if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. In determining the fair value of a reporting unit, we utilize the expected cash flow approach as set forth in FASB Concepts Statement No. 7. This approach utilizes a risk-free rate of interest, estimates of future cash flows and probabilities as to the occurrence of the future cash flows. We utilize our budgets and projection of future operations based upon historical and expected industry trends to estimate our future cash flows and the probability of their occurring as projected. Based upon our last impairment test, the fair value of each of our reporting units exceeded its carrying amount by a substantial margin.

Cash and Short-term Investments

Cash consists of cash in banks, generally in operating accounts. We classify certificates of deposit, corporate demand notes receivable, commercial paper and money market funds as short-term investments. Short-term investments are classified as investments in our consolidated balance sheets as they relate principally to our investment activities.

As of December 31, 2002 and 2001 we included \$175.7 million and \$189.2 million, respectively, of certain fiduciary funds in short-term investments. These are funds held by underwriting agencies or intermediaries for the benefit of insurance or reinsurance clients. We earn the interest on these funds.

We generally maintain our cash deposits in major banks and invest our short-term investments in institutional money-market funds and in investment grade commercial paper and repurchase agreements.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

These securities typically mature within ninety days and, therefore, bear minimal risk. We have not experienced any losses on our cash deposits or our short-term investments.

Restricted Cash and Cash Investments

Our agencies withhold premium funds for the payment of claims. These funds are shown as restricted cash and cash investments in our consolidated balance sheets. The corresponding liability is included within premium and claims payable in our consolidated balance sheets. These amounts are considered fiduciary funds and interest earned on these funds accrues to the benefit of the insurance companies for whom the agencies write business. Therefore, we do not include these amounts as cash in our consolidated statements of cash flows.

Foreign Currency

The functional currency of some of our foreign subsidiaries and branches is the U.S. dollar. Assets and liabilities recorded in foreign currencies are translated into U.S. dollars at exchange rates in effect at the balance sheet date. Transactions in foreign currencies are translated at the rates of exchange in effect on the date the transaction occurs. Transaction gains and losses are recorded in earnings and included in other operating expenses. Our foreign currency transactions are principally denominated in British pound sterling and the Euro. For the years ended December 31, 2002, 2001 and 2000, the gain (loss) from currency conversion was \$1.2 million, \$0.3 million and \$(0.3) million, respectively.

A foreign branch of one subsidiary has a functional currency of Canadian dollars. Recent acquisitions have added subsidiaries with functional currencies of the Euro and British pound sterling. The cumulative translation adjustment, representing the effect of translating these subsidiaries' assets and liabilities into U.S. dollars, is included in the foreign currency translation adjustment within accumulated other comprehensive income.

We periodically enter into foreign exchange forward contracts as a hedge against future cash flows payable in foreign currencies. To the extent the foreign exchange forward contracts qualify for cash flow hedge accounting treatment, the gain or loss due to changes in fair value is not recognized in our statement of earnings until realized, at which time the gain or loss is recognized along with the offsetting loss or gain on the hedged item. To the extent the foreign currency forward contracts do not qualify for cash flow hedge accounting treatment, the gain or loss due to changes in fair value is recognized in our consolidated statements of earnings, but is generally offset by changes in value of the underlying exposure.

Income Tax

We file a consolidated Federal income tax return and include the foreign subsidiaries' income to the extent required by law. Deferred income tax is accounted for using the liability method, which reflects the tax impact of temporary differences between the bases of assets and liabilities for financial reporting purposes and such bases as measured by tax laws and regulations. Due to our history of earnings, expectations for future earnings, and taxable income in carry back years, we expect to be able to fully realize the benefit of any net deferred tax asset.

Earnings Per Share

Basic earnings per share is based on the weighted average number of common shares outstanding during the year divided into net earnings. Diluted earnings per share is based on the weighted average number of common shares outstanding plus the potential common shares outstanding during the year divided into net earnings. Outstanding common stock options, when dilutive, are considered to be potential common stock for

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the purpose of the diluted calculation. The treasury stock method is used to calculate potential common stock outstanding due to options. Contingent shares to be issued are included in the earnings per share computation when the underlying conditions for issuance have been met.

Stock Options

We account for stock options granted to employees using the intrinsic value method of APB Opinion No. 25 entitled "Accounting for Stock Issued to Employees". All options have been granted at fixed exercise prices at the market price of our common stock at the grant date. Because of that, no stock-based employee compensation cost is reflected in our reported net income. Options vest over a period of up to seven years and expire four to ten years after grant date. The following table illustrates the effects on net income and earnings per share (and related assumptions) if we had used the fair value method of SFAS No. 123 entitled "Accounting for Stock-Based Compensation" for the three years ended December 31, 2002:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Reported net earnings	\$105,828	\$30,197	\$55,468
Stock-based compensation using the fair value method, net of income tax	<u>(6,159)</u>	<u>(4,426)</u>	<u>(4,689)</u>
Pro forma net earnings	<u>\$ 99,669</u>	<u>\$25,771</u>	<u>\$50,779</u>
Reported basic earnings per share	\$ 1.70	\$ 0.52	\$ 1.09
Fair value stock-based compensation	<u>(0.10)</u>	<u>(0.08)</u>	<u>(0.09)</u>
Pro forma basic earnings per share	<u>\$ 1.60</u>	<u>\$ 0.44</u>	<u>\$ 1.00</u>
Reported diluted earnings per share	\$ 1.68	\$ 0.51	\$ 1.07
Fair value stock-based compensation	<u>(0.10)</u>	<u>(0.08)</u>	<u>(0.09)</u>
Pro forma diluted earnings per share	<u>\$ 1.58</u>	<u>\$ 0.43</u>	<u>\$ 0.98</u>

For the purposes of the above presentation, we estimate the fair value of each option grant on the grant date using the Black-Scholes single option pricing model. The table below average fair value of options granted for the three years ended December 31, 2002 and the related assumptions used in the model:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Fair value of options granted	\$ 7.05	\$ 7.66	\$ 4.51
Risk free interest rate	3.5%	4.4%	6.4%
Expected volatility factor3	.3	.3
Dividend yield	1.14%	0.91%	0.89%
Expected option life	5 years	5 years	4 years

Guarantee Fund and Other Assessments

Certain of our insurance companies are subject to guarantee fund and other assessments in states where we are licensed. In some cases, the states allow for recoveries of assessments as premium tax offsets, but only over a period of years. We generally accrue the liability when an insolvency or other event occurs that indicates a liability exists and the premium on which the assessment will be based has been written. We recognize an asset for the premium tax offset based on in-force policies. During the years ended December 31, 2002, 2001 and 2000, we incurred a net expense for guarantee fund and other assessments of \$4.7 million, \$4.5 million, and \$1.0 million, respectively. As of December 31, 2002 and 2001, accrued guarantee fund and

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other assessments were \$3.3 million and \$2.2 million, respectively, and recognized future premium tax offsets were \$0.9 million and \$0.8 million, respectively.

Effects of Recent Accounting Pronouncements

SFAS No. 146 entitled "Accounting for Costs Associated with Exit or Disposal Activities" was issued in July, 2002 and will become effective for us on January 1, 2003. SFAS No. 146 will spread out the reporting of expenses related to restructurings and is a change to existing guidance. The commitment to a plan to exit an activity or dispose of long-lived assets will no longer be enough to record a one-time charge for most anticipated costs. Instead, companies will record exit or disposal costs when they are incurred and can be measured at fair value and the liability will be subsequently adjusted for changes in estimated cash flow. We do not expect the adoption of SFAS No. 146 to have a material effect on our financial position, results of operations or cash flows.

Financial Accounting Standards Board Interpretation ("FIN") No. 45 entitled "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others . . ." was issued on November 25, 2002. The provision for initial recognition and measurement are effective on a prospective basis for guarantees that are issued or modified after December 31, 2002 and disclosure requirements were effective for periods ending after December 15, 2002. We have complied with the disclosure requirements in these financial statements and do not believe that the recognition and measurement provisions will have a material effect on our financial position, result of operations or cash flows.

FIN No. 46 entitled "Consolidation of Variable Interest Entities", which is an interpretation of Accounting Research Bulletin No. 51 entitled "Consolidated Financial Statements" addresses consolidation by business enterprises of variable interest entities which have certain characteristics. FIN No. 46 requires consolidation of a qualifying variable interest entity when a party has a controlling financial interest regardless of whether or not the party has a majority voting interest. FIN No. 46 is immediately effective for qualifying variable interest entities created after January 31, 2003 and applicable to such entities created prior to February 1, 2003 by the end of our third fiscal quarter in 2003. We are currently studying FIN No. 46 for applicability to us. At the present time we believe FIN No. 46 will only be applicable to one entity in which we have an investment. We invested in a partnership, which owns a building which is rented to unaffiliated parties, as a long term investment. The partnership is not material to our financial position, results of operations or cash flows. We have a maximum exposure to loss of \$14.1 million with respect to this entity as a result of our investment and our guarantee of the partnership's debt.

Emerging Issues Task Force ("EITF") Issue No. 00-21 entitled "Revenue Arrangements with Multiple Deliverables" is effective for revenue arrangements entered into in fiscal periods beginning after June 15, 2003 or alternatively can be applied retroactively. EITF Issue No. 00-21 addressed how to determine whether an arrangement involving multiple deliverables contains more than one unit of accounting. EITF Issue No. 00-21 also addresses how arrangement consideration should be measured and allocated to the separate units of accounting in the arrangement. We do not believe that this EITF Issue No. 00-21 will have a material effect on our financial position, results of operations or cash flows as the issues in EITF Issue No. 00-21 have been previously addressed when we adopted Securities and Exchange Commissions' Staff Accounting Bulletin 101.

Unusual Loss Events

During 2001, we experienced three significant gross losses. The first loss was the September 11 terrorist attack which produced the largest loss to our insurance company operations in our history. We recorded gross and net loss reserves of \$141.0 million and \$35.0 million, respectively. The other two losses were the Petrobras (Brazilian offshore energy production platform) and Total (chemical factory near Toulouse, France) incidents, which produced gross losses of \$55.0 million and \$49.0 million, respectively. Because these two

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losses were substantially reinsured, the net losses were not material to our results of operations. The Petrobras loss was paid during 2001 and the Total loss was paid during 2002. All reinsurance recoverables related to both losses have been collected.

Other Information

During 2001, we recorded a charge totaling \$37.3 million related to lines of business that we decided to cease writing, mainly our primary workers' compensation line of business. The composition of this charge is \$18.8 million for loss and loss adjustment expense, \$2.2 million for net policy acquisition costs and \$16.3 million for other operating expense. Included in other operating expense is \$15.0 million related to the impairment of goodwill. The fair value of this line of business was calculated based upon the present value of future expected cash flows.

Reclassifications

Certain amounts in the 2001 and 2000 consolidated financial statements have been reclassified to conform with the 2002 presentation. Such reclassifications had no effect on our shareholders' equity, net earnings or cash flows.

(2) Goodwill and Intangible Assets

SFAS No. 142 entitled "Goodwill and Other Intangible Assets" was issued in June, 2001, and became effective for us on January 1, 2002. SFAS No. 142 requires goodwill to be tested for impairment at a level referred to as a reporting unit. After the initial adoption, goodwill of a reporting unit will be tested for impairment on an annual basis and between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. SFAS No. 142 also requires the discontinuance of the amortization of goodwill effective January 1, 2002 and that goodwill recognized for acquisitions which were consummated after July 1, 2001 not be amortized. During 2002 we determined our reporting units and completed our initial and first annual goodwill impairment testing and determined we did not have to record an impairment charge.

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The tables below reconcile net earnings and earnings per share we reported for the three years ended December 31, 2002 to adjusted amounts that we would have reported had we adopted SFAS No. 142 on January 1, 2000 instead of January 1, 2002:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net earnings:			
Reported net earnings	\$105,828	\$30,197	\$55,468
Add back goodwill amortization	—	11,924	12,606
Add back license amortization	—	555	317
Less tax benefit from goodwill amortization	—	(1,092)	(1,089)
Adjusted net earnings	<u>\$105,828</u>	<u>\$41,584</u>	<u>\$67,302</u>
Basic earnings per share:			
Reported basic earnings per share	\$ 1.70	\$ 0.52	\$ 1.09
Add back amortization, net of tax effect	—	0.19	0.24
Adjusted basic earnings per share	<u>\$ 1.70</u>	<u>\$ 0.71</u>	<u>\$ 1.33</u>
Diluted earnings per share:			
Reported diluted earnings per share	\$ 1.68	\$ 0.51	\$ 1.07
Add back amortization, net of tax effect	—	0.19	0.23
Adjusted basic earnings per share	<u>\$ 1.68</u>	<u>\$ 0.70</u>	<u>\$ 1.30</u>

The following tables show the balances of our intangible assets, which are included in other assets on our consolidated balance sheets:

	<u>2002</u>	<u>2001</u>
Intangible assets not subject to amortization — insurance company and other licenses	<u>\$ 6,792</u>	<u>\$ 6,792</u>
Intangible assets subject to amortization:		
Gross amounts recorded	\$12,080	\$10,231
Less accumulated amortization	(4,074)	(722)
Net intangible assets subject to amortization	<u>\$ 8,006</u>	<u>\$ 9,509</u>

Amortization of intangible assets which are subject to amortization under SFAS No. 142 amounted to \$3.4 million, \$0.5 million and \$0.1 million for the years ended December 31, 2002, 2001 and 2000 respectively. Substantially all of our intangible assets subject to amortization were acquired in our acquisitions in 2001 and 2002. Estimated amortization expense for 2003 and future years is as follows:

2003	\$2,658
2004	1,841
2005	1,336
2006	730
2007	638
Thereafter	<u>803</u>
Total estimated amortization	<u>\$8,006</u>

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(3) Acquisitions

During 2001 and 2002, we completed several acquisitions. The acquired companies are well known in their respective lines of business, having excellent reputations and workforces with significant expertise. They were generally acquired to diversify into new specialty lines of business or grow existing lines of business. These business combinations have been recorded using the purchase method of accounting. The results of operations of these businesses have been included in our consolidated financial statements beginning on the effective date of each transaction. The following table provides some additional information on these transactions (our initial cash consideration includes our out of pocket expenses):

	<u>Effective Date</u>	<u>Initial Cash Consideration</u>	<u>Goodwill Recognized</u>	<u>Goodwill Deductible for Income Tax Purposes</u>
Professional Indemnity Agency, Inc.	October 22, 2001	\$63.0 million	\$53.6 million	No
ASU International, LLC	October 30, 2001	29.2 million	23.7 million	Yes
HCC Global Financial Products, LLC (formerly MAG Global Financial Products)	October 1, 2002	6.9 million	—	Yes
Dickson Manchester & Company Limited	December 24, 2002	17.0 million	10.8 million	No
HCC Europe (formerly St. Paul España)	December 31, 2002	18.9 million	10.8 million	No

The initial consideration given for Professional Indemnity Agency, Inc. also included 0.3 million shares of our common stock. The value of our common stock given as consideration was determined based on closing market price on the day the acquisition was completed. In addition, we will pay up to a maximum of \$20.4 million with respect to one of the acquisitions made during 2001 if certain earnings targets are reached through December 31, 2004. The purchase agreements for two of the 2002 acquisitions have clauses requiring additional consideration based on pre-tax earnings through September 30, 2007 for one and December 31, 2005 for the other. Any contingent consideration paid will be recorded as an increase to goodwill. We are still in the process of completing the purchase price allocations for the 2002 acquisitions, as we are still gathering some of the information needed to make the required calculations. Any subsequent net adjustment will result in a change to recorded goodwill and, additionally, in the case of the acquisition of HCC Europe, we have not yet completed the final determination of the purchase price, which will be based upon an agreed-upon final closing date balance sheet as per the stock purchase agreement.

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The following table summarizes the combined estimated fair values of assets acquired and liabilities assumed at the respective dates of acquisition:

	<u>2002</u>	<u>2001</u>
Total investments	\$131,280	\$ 47,650
Premium and other receivables	46,232	30,506
Reinsurance recoverables	3,676	—
Other policy related assets	5,808	—
Goodwill and intangible assets	23,816	83,957
All other assets	<u>6,937</u>	<u>33,710</u>
Total assets acquired	217,749	195,823
Loss and loss adjustment expense payable	82,289	—
Premium and claims payable	39,816	44,883
Other policy related liabilities	37,419	—
Notes payable	3,530	12,735
All other liabilities	<u>11,813</u>	<u>37,724</u>
Total liabilities	<u>174,867</u>	<u>95,342</u>
Net assets acquired	<u>\$ 42,882</u>	<u>\$100,481</u>

Currently identified intangible assets from the 2002 acquisitions consisted of employment and non-compete agreements with an assigned value of \$1.9 million with a five year average amortization period. We are still in the process of completing the purchase price allocations for the 2002 acquisitions, as we are still gathering some of the information needed to make the required calculation. It is probable that additional identified intangible assets will be recorded during completion of this process.

The following unaudited pro forma summary presents information as if the purchase acquisitions had occurred at the beginning of 2002 and 2001, after giving effect to certain adjustments, including amortization of goodwill (for 2001 pro forma only) and intangible assets, increased interest expense from debt issued to fund the acquisitions and income taxes. The pro forma summary is for information purposes only, does not necessarily reflect the actual results that would have occurred, nor is it necessarily indicative of future results of the combined companies. During 2001, Professional Indemnity Agency, Inc. paid approximately \$33.0 million in bonuses to employees and related employment taxes immediately prior to the completion of the acquisition. During 2002, HCC Europe reported a net underwriting loss of approximately \$16.7 million due to increases in their loss reserves.

<u>Unaudited Proforma Information</u>	<u>2002</u>	<u>2001</u>
Revenue	\$731,468	\$591,908
Net earnings	102,960	13,318
Basic earnings per share	1.65	0.23
Diluted earnings per share	1.64	0.22

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(4) Investments

Substantially all of our fixed income securities are investment grade; 96% are rated "A" or better. The cost or amortized cost, gross unrealized gain or loss and estimated market value of investments in fixed income and marketable equity securities, all of which are classified as available for sale, are as follows:

	<u>Cost or Amortized Cost</u>	<u>Gross Unrealized Gain</u>	<u>Gross Unrealized Loss</u>	<u>Estimated Market Value</u>
December 31, 2002:				
Marketable equity securities	\$ 15,815	\$ 7	\$ (213)	\$ 15,609
US Treasury securities	93,620	2,935	(9)	96,546
Obligations of states, municipalities and political subdivisions	246,364	13,205	(101)	259,468
Corporate fixed income securities	232,216	12,739	(679)	244,276
Asset-backed and mortgage-backed securities ...	144,427	5,907	(461)	149,873
Foreign government securities	<u>91,145</u>	<u>240</u>	<u>—</u>	<u>91,385</u>
Total securities	<u>\$823,587</u>	<u>\$35,033</u>	<u>\$(1,463)</u>	<u>\$857,157</u>
December 31, 2001:				
Marketable equity securities	\$ 16,431	\$ 176	\$ (38)	\$ 16,569
US Treasury securities	70,235	1,242	(109)	71,368
Obligations of states, municipalities and political subdivisions	200,790	5,513	(645)	205,658
Corporate fixed income securities	140,702	4,999	(416)	145,285
Asset-backed and mortgage-backed securities ...	97,684	1,504	(560)	98,628
Foreign government securities	<u>4,263</u>	<u>226</u>	<u>—</u>	<u>4,489</u>
Total securities	<u>\$530,105</u>	<u>\$13,660</u>	<u>\$(1,768)</u>	<u>\$541,997</u>

The amortized cost and estimated market value of fixed income securities at December 31, 2002, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. The weighted average life of our asset-backed and mortgage-backed securities is five years.

	<u>Amortized Cost</u>	<u>Estimated Market Value</u>
Due in 1 year or less	\$ 65,851	\$ 66,673
Due after 1 year through 5 years	315,474	326,561
Due after 5 years through 10 years	128,883	135,984
Due after 10 years through 15 years	76,966	82,488
Due after 15 years	<u>76,171</u>	<u>79,969</u>
Securities with fixed maturities	663,345	691,675
Asset-backed and mortgage-backed securities	<u>144,427</u>	<u>149,873</u>
Total fixed income securities	<u>\$807,772</u>	<u>\$841,548</u>

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As of December 31, 2002, our insurance companies had deposited fixed income securities with an amortized cost of approximately \$32.0 million (market: \$34.0 million) to meet the deposit requirements of various insurance departments.

All investments in fixed income securities and other investments were income producing for the twelve months preceding December 31, 2002, except for one fixed income security valued at \$0.5 million. The sources of net investment income for the three years ended December 31, 2002, are detailed below:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Fixed income securities	\$31,773	\$27,234	\$22,074
Short-term investments	6,801	12,789	18,085
Marketable equity securities	210	294	59
Other investments	<u>12</u>	<u>4</u>	<u>4</u>
Total investment income	38,796	40,321	40,222
Investment expense	<u>(1,027)</u>	<u>(683)</u>	<u>(386)</u>
Net investment income	<u><u>\$37,769</u></u>	<u><u>\$39,638</u></u>	<u><u>\$39,836</u></u>

Realized pre-tax gain (loss) on the sale or write down of investments is as follows:

	<u>Gain</u>	<u>Loss</u>	<u>Net</u>
For the year ended December 31, 2002:			
Fixed income securities	\$3,027	\$(1,621)	\$ 1,406
Marketable equity securities	207	(312)	(105)
Other investments	<u>335</u>	<u>(1,183)</u>	<u>(848)</u>
Realized gain (loss)	<u><u>\$3,569</u></u>	<u><u>\$(3,116)</u></u>	<u><u>\$ 453</u></u>
For the year ended December 31, 2001:			
Fixed income securities	\$3,099	\$(1,452)	\$ 1,647
Marketable equity securities	1,224	(1,848)	(624)
Other investments	<u>145</u>	<u>(775)</u>	<u>(630)</u>
Realized gain (loss)	<u><u>\$4,468</u></u>	<u><u>\$(4,075)</u></u>	<u><u>\$ 393</u></u>
For the year ended December 31, 2000:			
Fixed income securities	\$1,173	\$ (970)	\$ 203
Marketable equity securities	567	(6,195)	(5,628)
Other investments	<u>104</u>	<u>—</u>	<u>104</u>
Realized gain (loss)	<u><u>\$1,844</u></u>	<u><u>\$(7,165)</u></u>	<u><u>\$(5,321)</u></u>

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Unrealized pre-tax net gains (losses) on investments for three years ended December 31, 2002 are as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Fixed income securities	\$22,022	\$ 731	\$11,916
Marketable equity securities	(344)	2,752	(91)
Other investments	<u>442</u>	<u>(442)</u>	<u>—</u>
Net unrealized investment gain (loss)	<u>\$22,120</u>	<u>\$3,041</u>	<u>\$11,825</u>

(5) Notes Payable

Notes payable as of December 31, 2002 and 2001 are shown in the table below. The estimated fair value of our 2% convertible notes (\$185.2 million and \$185.9 million at December 31, 2002 and 2001, respectively) is based on its trading market value. For the remainder of our notes payable, the estimated fair value is based on current rates offered to us for debt with similar terms and conditions and approximates the carrying value at both balance sheet dates.

	<u>2002</u>	<u>2001</u>
2% Convertible notes	\$172,451	\$172,500
Revolving loan facility	53,000	—
Other debt	<u>4,576</u>	<u>9,428</u>
Total notes payable	<u>\$230,027</u>	<u>\$181,928</u>

In a public offering on August 23, 2001, we issued an aggregate \$172.5 million principal amount of 2% Convertible Notes due in 2021. Each \$1 thousand principal amount of notes is convertible into 31.25 shares of our common stock, which represents an initial conversion price of \$32.00 per share. The initial conversion price is subject to change under certain conditions. Interest is to be paid by us on March 1 and September 1 each year. Holders may surrender notes for conversion into shares of our common stock in any calendar quarter if, as of the last day of the preceding calendar quarter, the closing sale price of our common stock for at least 20 trading days in the period of 30 consecutive trading days ending on the last trading day of the quarter is more than 120% (\$38.40 per share) of the conversion price per share of our common stock on the last trading day of the quarter. We can redeem the notes for cash at any time on or after September 1, 2006. Holders of the notes may require us to repurchase the notes on September 1, 2004, 2006, 2008, 2011 and 2016. If the holders exercise this option, we may choose to pay the purchase price in cash, in shares of our common stock, or a combination thereof. On September 1, 2002, the first repurchase date of the notes, \$49 thousand of the notes were tendered to us and we repurchased them with cash. We paid \$4.4 million in underwriting discounts and expenses in connection with the offering, which were being amortized from the issue date until September 1, 2002. We used the proceeds from this offering to repay our remaining indebtedness under our bank facility, assist in financing the recent acquisitions, make a \$60.0 million capital contribution to our insurance companies and for general corporate purposes.

On December 17, 1999, we entered into a \$300.0 million Revolving Loan Facility with a group of banks. At our request, the amount available under the facility was reduced to \$200.0 million by an amendment on June 6, 2001. Interest expense for 2001 includes a charge of \$0.6 million related to the write off of prepaid loan fees in connection with the amendment. We can borrow up to the maximum allowed by the facility on a revolving basis until the facility expires on December 17, 2004. The facility is collateralized in part by the pledge of our insurance companies' stock and guarantees entered into by our underwriting agencies and intermediaries. The facility agreement contains certain restrictive covenants, which we believe are typical for

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similar financing arrangements. As of December 31, 2002 the weighted average interest rate on the outstanding balance was 3.2%.

At December 31, 2002, certain of our subsidiaries maintained revolving lines of credit with a bank in the combined maximum amount of \$26.8 million available through December 17, 2004. Advances under the lines of credit are limited to amounts required to fund draws, if any, on letters of credit issued by the bank on behalf of the subsidiaries and short-term direct cash advances. The lines of credit are collateralized by securities having an aggregate market value of up to \$33.5 million, the actual amount of collateral at any one time being 125% of the aggregate amount outstanding. Interest on the lines is payable at the bank's prime rate of interest (4.25% at December 31, 2002) for draws on the letters of credit and prime less 1% on short-term cash advances. As of December 31, 2002, letters of credit totaling \$12.1 million had been issued to insurance companies by the bank on behalf of our subsidiaries, with total securities of \$15.2 million collateralizing the lines.

(6) Income Tax

As of December 31, 2002 and 2001, we had current income taxes receivable of \$3.9 million and \$15.5 million, respectively, included in other assets in the consolidated balance sheets. The components of the income tax provision for the three years ended December 31, 2002 are as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Current	\$48,111	\$35,055	\$26,948
Deferred	9,240	(4,869)	8,919
Total income tax provision	<u>\$57,351</u>	<u>\$30,186</u>	<u>\$35,867</u>

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The net deferred tax liability and asset are included in accounts payable and accrued liabilities and other assets, respectively, in our consolidated balance sheets. The composition of deferred tax assets and liabilities as of December 31, 2002 and 2001, is as follows:

	<u>2002</u>	<u>2001</u>
Federal tax net operating loss carryforwards	\$ 5,370	\$10,117
State tax net operating loss carryforwards	5,671	5,464
Excess of financial unearned premium over tax	9,746	6,555
Effect of loss reserve discounting and salvage and subrogation accrual for tax	10,544	9,897
Excess of financial accrued expenses over tax	1,960	4,918
Allowance for bad debts, not deductible for tax	3,346	2,788
Foreign branch net operating loss carryforwards	2,169	2,568
Valuation allowance	<u>(11,547)</u>	<u>(10,435)</u>
Total assets	27,259	31,872
Unrealized gain on increase in value of securities available for sale (shareholders' equity)	12,170	3,717
Deferred policy acquisition costs, net of ceding commissions, deductible for tax	4,653	2,256
Amortizable goodwill for tax	11,061	5,256
Property and equipment depreciation and other items	<u>9,850</u>	<u>4,165</u>
Total liabilities	<u>37,734</u>	<u>15,394</u>
Net deferred tax asset (liability)	<u>\$(10,475)</u>	<u>\$16,478</u>

Changes in the valuation allowance account applicable to deferred tax assets result primarily from the acquisition and expiration of net operating losses and other tax attributes related to acquired subsidiaries. The changes for the three years ended December 31, 2002 are as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Balance, beginning of year	\$10,435	\$ 9,666	\$12,091
Change during year	<u>1,112</u>	<u>769</u>	<u>(2,425)</u>
Balance, end of year	<u>\$11,547</u>	<u>\$10,435</u>	<u>\$ 9,666</u>

As of December 31, 2002, we have Federal tax net operating loss carryforwards of approximately \$14.7 million that will expire in varying amounts through the year 2021. Future use of these carryforwards is subject to statutory limitations due to prior changes of ownership. There are valuation allowances in the amount of \$4.3 million recorded with respect to these loss carryforwards that would reduce goodwill if the carryforwards are realized. In addition, we have approximately \$6.8 million of Federal tax loss carryforwards, principally from our foreign insurance companies that can be used only against future taxable income of those entities. There are valuation allowances in the amount of \$0.3 million recorded with respect to these loss carryforwards that would be credited to income if the carryforwards are realized. Based upon our history of taxable income in our domestic insurance and other operations and our projections of future taxable income in our domestic and foreign insurance operations, we believe it is more likely than not that the deferred tax assets related to our loss carryforwards, for which there are no valuation allowances, will be realized. We have various state tax net operating loss carryforwards for which we have established valuation allowances of approximately \$5.6 million covering all of the related tax benefit.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
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The following table summarizes the differences between our effective tax rate for financial statement purposes and the Federal statutory rate for the three years ended December 31, 2002:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Statutory tax rate	35.0%	35.0%	35.0%
Federal tax at statutory rate	\$57,113	\$21,134	\$31,967
Nontaxable municipal bond interest and dividends received deduction	(3,391)	(3,314)	(3,545)
Other non deductible expenses	442	512	620
Non deductible goodwill amortization	—	7,781	2,497
State income taxes	2,414	3,259	4,202
Foreign income taxes	2,921	2,915	1,537
Foreign tax credit	(2,597)	(2,968)	(1,826)
Other, net	<u>449</u>	<u>867</u>	<u>415</u>
Income tax provision	<u>\$57,351</u>	<u>\$30,186</u>	<u>\$35,867</u>
Effective tax rate	<u>35.1%</u>	<u>50.0%</u>	<u>39.3%</u>

(7) Segment and Geographic Data

We have classified our activities into four operating business segments based upon services provided: 1) insurance company operations, 2) underwriting agency operations, 3) intermediary operations, and 4) other operations. See Note 1 for a description of the services provided by and the principal subsidiaries included in our insurance company, underwriting agency and intermediary segments. Our other operations segment performed various insurance related services and contains insurance related investments made from time to time. During 2001, we sold the last of our service operations, which will result in a decrease in other operating income in future years until additional investments, which are contemplated, are made. Corporate includes general corporate operations, and those minor operations not included in an operating segment. Inter-segment revenue consists primarily of management fees of our underwriting agency segment, commission income of our intermediary segment and service revenue of our other operations charged to our insurance company segment on business retained by our insurance companies. Inter-segment pricing (either flat rate fees or as a percentage premium) approximates what is charged to unrelated parties for similar services.

The performance of each of our segments is evaluated by our management based upon net earnings. Net earnings is calculated after tax and after all corporate expense allocations, amortization of goodwill, interest expense on debt incurred at the purchase date and intercompany eliminations have been charged or credited to our individual segments. The following tables show information by business segment and geographic location. Geographic location is determined by physical location of our offices and does not represent the location of insureds or reinsureds from whom the business was generated.

Effective January 1, 2001 and 2002, we consolidated the operations of three and one of our underwriting agencies, respectively, into the operations of our insurance companies. Policies incepting on or after the effective dates, along with associated expenses, will be reported in our insurance company segment. The administration of all policies incepting before the effective dates, which are now in run off, along with associated expenses, will continue to be reported in our underwriting agency segment. This consolidation will affect the comparability of segment information between periods.

SFAS No. 142, which we adopted effective January 1, 2002, required the discontinuance of the amortization of goodwill and indefinite lived intangible assets on a prospective basis. This will affect the

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
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comparability of certain segment information between periods. Pro forma segment information is shown in the tables for the years ended December 31, 2001 and 2000, as if we had adopted SFAS No. 142 as of January 1, 2000.

	<u>Insurance Company</u>	<u>Underwriting Agency</u>	<u>Intermediary</u>	<u>Other Operations</u>	<u>Corporate</u>	<u>Total</u>
For the year ended December 31, 2002:						
Revenue:						
Domestic	\$449,391	\$ 75,653	\$24,104	\$4,874	\$ 616	\$554,638
Foreign	91,796	4,487	18,461	—	—	114,744
Inter-segment	—	31,906	992	—	—	32,898
Total segment revenue	<u>\$541,187</u>	<u>\$112,046</u>	<u>\$43,557</u>	<u>\$4,874</u>	<u>\$ 616</u>	702,280
Inter-segment revenue						(32,898)
Consolidated total revenue						<u>\$669,382</u>
Net earnings:						
Domestic	\$ 62,190	\$ 23,180	\$ 5,183	\$3,052	\$2,922	\$ 96,527
Foreign	6,040	2,076	2,390	—	—	10,506
Total segment net earnings	<u>\$ 68,230</u>	<u>\$ 25,256</u>	<u>\$ 7,573</u>	<u>\$3,052</u>	<u>\$2,922</u>	107,033
Inter-segment eliminations						(1,205)
Consolidated net earnings						<u>\$105,828</u>
Other items:						
Net investment income	\$ 33,587	\$ 2,954	\$ 993	\$ 41	\$ 194	\$ 37,769
Depreciation and amortization	3,153	6,190	350	82	1,033	10,808
Interest expense (benefit)	(113)	7,767	2,575	—	(1,928)	8,301
Capital expenditures	2,803	1,208	1,491	—	280	5,782
Income tax provision	33,074	15,499	6,550	1,566	1,368	58,057
Inter-segment eliminations						(706)
Consolidated income tax provision ..						<u>\$ 57,351</u>

For 2002, earnings before income taxes was \$144.3 million for our domestic subsidiaries and \$18.8 million for our foreign subsidiaries and branches.

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	<u>Insurance Company</u>	<u>Underwriting Agency</u>	<u>Intermediary</u>	<u>Other Operations</u>	<u>Corporate</u>	<u>Total</u>
For the year ended December 31, 2001:						
Revenue:						
Domestic	\$330,724	\$64,848	\$23,518	\$14,885	\$1,426	\$435,401
Foreign	45,098	2,312	22,650	—	—	70,060
Inter-segment	—	22,619	491	1,967	—	25,077
Total segment revenue	<u>\$375,822</u>	<u>\$89,779</u>	<u>\$46,659</u>	<u>\$16,852</u>	<u>\$1,426</u>	530,538
Inter-segment revenue						(25,077)
Consolidated total revenue						<u>\$505,461</u>
Net earnings (loss):						
Domestic	\$ 1,020	\$16,075	\$ 4,382	\$ 7,149	\$ (979)	\$ 27,647
Foreign	(3,923)	1,137	4,280	—	—	1,494
Total segment net earnings (loss)	<u>\$ (2,903)</u>	<u>\$17,212</u>	<u>\$ 8,662</u>	<u>\$ 7,149</u>	<u>\$ (979)</u>	29,141
Inter-segment eliminations						1,056
Consolidated net earnings						<u>\$ 30,197</u>
SFAS No. 142 pro forma adjustments:						
Net effect of goodwill and intangible asset amortization	\$ 2,142	\$ 5,892	\$ 3,353	\$ —	\$ —	\$ 11,387
Pro forma segment net earnings (loss)	<u>\$ (761)</u>	<u>\$23,104</u>	<u>\$12,015</u>	<u>\$ 7,149</u>	<u>\$ (979)</u>	40,528
Inter-segment eliminations						1,056
Pro forma consolidated net earnings						<u>\$ 41,584</u>
Other items:						
Net investment income	\$ 30,766	\$ 5,202	\$ 2,771	\$ 85	\$ 814	\$ 39,638
Depreciation, amortization and impairments	20,685	9,783	3,723	256	479	34,926
Interest expense	37	5,198	3,534	15	100	8,884
Capital expenditures	3,049	1,048	1,627	107	6,452	12,283
Income tax provision	2,432	15,604	3,054	3,692	4,756	29,538
Inter-segment eliminations						648
Consolidated income tax provision ..						<u>\$ 30,186</u>

During 2001, our insurance company segment recorded two large unusual items: 1) a \$22.8 million (net of income tax) loss due to the terrorist attack on September 11 and 2) a \$29.4 million charge (net of income tax) related to lines of business we decided to cease writing. Included in the latter amount, was a \$15.0 million charge for the impairment of goodwill, which was not deductible for income tax purposes. Also during 2001, earnings (loss) before income taxes was \$60.4 million for our domestic subsidiaries and \$(0.1) million for our foreign subsidiaries and branches.

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	<u>Insurance Company</u>	<u>Underwriting Agency</u>	<u>Intermediary</u>	<u>Other Operations</u>	<u>Corporate</u>	<u>Total</u>
For the year ended December 31, 2000:						
Revenue:						
Domestic	\$276,240	\$ 99,808	\$31,525	\$23,826	\$ 1,035	\$432,434
Foreign	15,054	4,446	21,669	—	—	41,169
Inter-segment	—	16,404	345	1,468	—	18,217
Total segment revenue	<u>\$291,294</u>	<u>\$120,658</u>	<u>\$53,539</u>	<u>\$25,294</u>	<u>\$ 1,035</u>	<u>491,820</u>
Inter-segment revenue						(18,217)
Consolidated total revenue						<u>\$473,603</u>
Net earnings (loss):						
Domestic	\$ 27,289	\$ 20,771	\$ 9,846	\$ 5,960	\$(4,710)	\$ 59,156
Foreign	(3,094)	672	1,366	—	—	(1,056)
Total segment net earnings (loss)	<u>\$ 24,195</u>	<u>\$ 21,443</u>	<u>\$11,212</u>	<u>\$ 5,960</u>	<u>\$(4,710)</u>	58,100
Inter-segment eliminations						(619)
Cumulative effect of accounting change						(2,013)
Consolidated net earnings						<u>\$ 55,468</u>
SFAS No. 142 pro forma adjustments:						
Net effect of goodwill and intangible asset amortization	<u>\$ 597</u>	<u>\$ 7,687</u>	<u>\$ 3,522</u>	<u>\$ 28</u>	<u>\$ —</u>	<u>\$ 11,834</u>
Pro forma segment net earnings (loss)	<u>\$ 24,792</u>	<u>\$ 29,130</u>	<u>\$14,734</u>	<u>\$ 5,988</u>	<u>\$(4,710)</u>	69,934
Inter-segment eliminations						(619)
Cumulative effect of accounting change						(2,013)
Pro forma consolidated net earnings						<u>\$ 67,302</u>
Other items:						
Net investment income	\$ 27,948	\$ 7,547	\$ 3,335	\$ 476	\$ 530	\$ 39,836
Depreciation and amortization	3,662	11,926	3,567	385	368	19,908
Interest expense	103	9,222	4,846	2	6,174	20,347
Capital expenditures	3,124	4,651	1,082	219	1,074	10,150
Income tax provision (benefit)	8,308	20,900	6,402	3,578	(1,604)	37,584
Inter-segment eliminations						(382)
Cumulative effect of accounting change						(1,335)
Consolidated income tax provision ..						<u>\$ 35,867</u>

For 2000, earnings (loss) before income taxes was \$92.7 million for our domestic subsidiaries and \$(1.4) million for our foreign subsidiaries and branches.

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The following tables present revenue by line of business within each of our operating segments for the three years ended December 31, 2002:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Insurance company:			
Group life, accident and health	\$240,070	\$143,851	\$109,077
Aviation	100,960	91,377	73,695
London market account	89,260	43,360	16,234
Global financial products	23,102	4	—
Other specialty lines	<u>22,337</u>	<u>15,120</u>	<u>14,552</u>
	475,729	293,712	213,558
Discontinued lines	<u>29,792</u>	<u>49,075</u>	<u>54,089</u>
Total net earned premium	<u>\$505,521</u>	<u>\$342,787</u>	<u>\$267,647</u>
Underwriting agency:			
Life, accident and health	\$ 44,615	\$ 47,857	\$ 70,536
Property and casualty	<u>32,467</u>	<u>13,938</u>	<u>25,522</u>
Total management fees	<u>\$77,082</u>	<u>\$ 61,795</u>	<u>\$ 96,058</u>
Intermediary:			
Life, accident and health	\$ 32,045	\$ 33,739	\$ 36,795
Property and casualty	<u>9,527</u>	<u>9,673</u>	<u>13,091</u>
Total commission income	<u>\$41,572</u>	<u>\$ 43,412</u>	<u>\$ 49,886</u>

Assets by business segment and geographic location are shown in the following tables:

	<u>Insurance Company</u>	<u>Underwriting Agency</u>	<u>Intermediary</u>	<u>Other Operations</u>	<u>Corporate</u>	<u>Total</u>
December 31, 2002:						
Domestic	\$2,068,095	\$651,786	\$ 47,946	\$5,925	\$46,477	\$2,820,229
Foreign	<u>445,692</u>	<u>61,078</u>	<u>377,152</u>	—	—	883,922
Total assets	<u>\$2,513,787</u>	<u>\$712,864</u>	<u>\$425,098</u>	<u>\$5,925</u>	<u>\$46,477</u>	<u>\$3,704,151</u>
December 31, 2001:						
Domestic	\$1,696,823	\$742,739	\$ 75,162	\$5,790	\$32,875	\$2,553,389
Foreign	<u>290,597</u>	<u>36,936</u>	<u>338,198</u>	—	—	665,731
Total assets	<u>\$1,987,420</u>	<u>\$779,675</u>	<u>\$413,360</u>	<u>\$5,790</u>	<u>\$32,875</u>	<u>\$3,219,120</u>

The changes in the carrying amount of goodwill for the year end December 31, 2002 are as follows:

	<u>Insurance company</u>	<u>Underwriting agency</u>	<u>Intermediary</u>	<u>Total</u>
Goodwill as of December 31, 2001	\$130,504	\$107,598	\$77,216	\$315,318
Additions and other adjustments	<u>13,700</u>	<u>5,985</u>	<u>285</u>	<u>19,970</u>
Goodwill as of December 31, 2002	<u>\$144,204</u>	<u>\$113,583</u>	<u>\$77,501</u>	<u>\$335,288</u>

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We are still in the process of completing the purchase price allocations for the 2002 acquisitions (see Note 2). Any subsequent net adjustment will result in a change to recorded goodwill.

(8) Reinsurance

In the normal course of business, our insurance companies cede a portion of their premium to non-affiliated domestic and foreign reinsurers through treaty and facultative reinsurance agreements. Although the ceding of reinsurance does not discharge the primary insurer from liability to its policyholder, our insurance companies participate in such agreements for the purpose of limiting their loss exposure, protecting them against catastrophic loss and diversifying their business. The following table represents the effect of such reinsurance transactions on net premium and loss and loss adjustment expense:

	<u>Written premium</u>	<u>Earned premium</u>	<u>Loss and loss adjustment expense</u>
For the year ended December 31, 2002:			
Direct business.....	\$ 904,737	\$ 801,851	\$ 504,815
Reinsurance assumed	254,512	229,287	99,437
Reinsurance ceded	<u>(613,338)</u>	<u>(525,617)</u>	<u>(297,761)</u>
Net amounts	<u>\$ 545,911</u>	<u>\$ 505,521</u>	<u>\$ 306,491</u>
For the year ended December 31, 2001:			
Direct business.....	\$ 783,124	\$ 789,893	\$ 612,455
Reinsurance assumed	226,951	218,234	451,390
Reinsurance ceded	<u>(637,117)</u>	<u>(665,340)</u>	<u>(796,455)</u>
Net amounts	<u>\$ 372,958</u>	<u>\$ 342,787</u>	<u>\$ 267,390</u>
For the year ended December 31, 2000:			
Direct business.....	\$ 676,730	\$ 663,458	\$ 493,647
Reinsurance assumed	290,727	311,137	279,999
Reinsurance ceded	<u>(683,669)</u>	<u>(706,948)</u>	<u>(575,176)</u>
Net amounts	<u>\$ 283,788</u>	<u>\$ 267,647</u>	<u>\$ 198,470</u>

Ceding commissions netted with policy acquisition costs in the consolidated statements of earnings are \$142.0 million, \$185.2 million, and \$214.7 million for the years ended December 31, 2002, 2001, and 2000, respectively.

The table below represents the composition of reinsurance recoverables in our consolidated balance sheets:

	<u>2002</u>	<u>2001</u>
Reinsurance recoverable on paid losses	\$108,104	\$ 86,653
Reinsurance recoverable on outstanding losses	304,220	414,428
Reinsurance recoverable on incurred but not reported losses	393,752	403,223
Reserve for uncollectible reinsurance.....	<u>(7,142)</u>	<u>(5,176)</u>
Total reinsurance recoverables	<u>\$798,934</u>	<u>\$899,128</u>

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Our insurance companies require reinsurers not authorized by their respective states of domicile to collateralize their reinsurance obligations to us. The table below shows amounts held by us as collateral plus other credits available for potential offset as of December 31, 2002 and 2001:

	<u>2002</u>	<u>2001</u>
Payables to reinsurers	\$235,727	\$199,581
Letters of credit	141,490	145,796
Cash deposits	<u>9,384</u>	<u>14,851</u>
Total credits	<u><u>\$386,601</u></u>	<u><u>\$360,228</u></u>

The tables below present the calculation of net reserves, net unearned premium and net deferred policy acquisition costs as of December 31, 2002 and 2001:

	<u>2002</u>	<u>2001</u>
Loss and loss adjustment expense payable	\$1,155,290	\$1,130,748
Reinsurance recoverable on outstanding losses	(304,220)	(414,428)
Reinsurance recoverable on incurred but not reported losses	<u>(393,752)</u>	<u>(403,223)</u>
Net reserves	<u><u>\$ 457,318</u></u>	<u><u>\$ 313,097</u></u>
Unearned premium	\$ 331,050	\$ 179,530
Ceded unearned premium	<u>(164,224)</u>	<u>(71,140)</u>
Net unearned premium	<u><u>\$ 166,826</u></u>	<u><u>\$ 108,390</u></u>
Deferred policy acquisition costs	\$ 68,846	\$ 32,071
Deferred ceding commissions	<u>(49,963)</u>	<u>(16,681)</u>
Net deferred policy acquisition costs	<u><u>\$ 18,883</u></u>	<u><u>\$ 15,390</u></u>

In order to reduce our exposure to reinsurance credit risk, we evaluate the financial condition of our reinsurers and place our reinsurance with a diverse group of companies and syndicates, which we believe to be financially sound. The following table shows reinsurance balances relating to our reinsurers with a net recoverable balance greater than \$15.0 million as of December 31, 2002 and 2001. The total recoverables

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column includes paid loss recoverable, outstanding loss recoverable, incurred but not reported loss recoverable and ceded unearned premium.

Reinsurer	Rating	Location	Total Recoverables	Letters of Credit, Cash Deposits and Other Payables	Net
December 31, 2002:					
Lloyd's Syndicate Number 1101	NR	United Kingdom	\$40,450	\$ 258	\$40,192
Lloyd's Syndicate Number 2488	A-	United Kingdom	31,640	1,998	29,642
Lloyd's Syndicate Number 1206	C+	United Kingdom	29,540	40	29,500
Odyssey American Reinsurance Corp.....	A	Connecticut	25,087	843	24,244
American Fidelity Assurance Company ...	A+	Oklahoma	23,305	—	23,305
American Re-Insurance Company	A+	Delaware	19,797	229	19,568
Lloyd's Syndicate Number 0957	NR	United Kingdom	19,403	22	19,381
Lloyd's Syndicate Number 0033	A-	United Kingdom	19,277	62	19,215
Lloyd's Syndicate Number 0055	NR	United Kingdom	17,009	65	16,944
Canada Life Assurance Company	A+	Canada	16,900	96	16,804
Lloyd's Syndicate Number 0510	A-	United Kingdom	16,250	562	15,688
Transatlantic Reinsurance Company	A++	New York	17,288	1,771	15,517
Lloyd's Syndicate Number 0990	NR	United Kingdom	15,329	58	15,271
December 31, 2001:					
Lloyd's Syndicate Number 1101	NR	United Kingdom	\$40,913	\$1,532	\$39,381
Canada Life Assurance Company	A+	Canada	28,956	—	28,956
Lloyd's Syndicate Number 1206	C+	United Kingdom	27,251	351	26,900
AXA Corporate Solutions Reinsurance Co.	A+	Delaware	26,582	680	25,902
Lloyd's Syndicate Number 2488	A-	United Kingdom	25,813	1,187	24,626
American Re-Insurance Company	A++	Delaware	24,674	1,697	22,977
SCOR Reinsurance Company	A	New York	21,883	—	21,883
American Fidelity Assurance Company ...	A+	Oklahoma	19,881	12	19,869
Transatlantic Reinsurance Company	A++	New York	20,543	849	19,694
Federal Insurance Company	A++	Indiana	26,902	8,971	17,931
Lloyd's Syndicate Number 0957	NR	United Kingdom	17,653	—	17,653
Lloyd's Syndicate Number 0510	A-	United Kingdom	17,647	1,500	16,147
Lloyd's Syndicate Number 0055	NR	United Kingdom	16,168	305	15,863

Ratings for companies are published by A.M. Best Company, Inc. Ratings for individual syndicates are published by Moody's Investors Services, Inc. "NR" indicates that the indicated Lloyd's syndicate has not been rated. Lloyd's of London is an insurance and reinsurance marketplace composed of many independent underwriting syndicates financially supported by a central trust fund.

HCC Life Insurance Company previously sold its entire block of individual life insurance and annuity business to Life Reassurance Corporation of America (rated A++ by A.M. Best Company, Inc.) in the form of an indemnity reinsurance contract. Ceded life and annuity benefits amounted to \$79.0 million and \$83.0 million as of December 31, 2002 and 2001, respectively.

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(in thousands, except per share data)

We have a reserve of \$7.1 million as of December 31, 2002 for potential collectibility issues and associated expenses related to reinsurance recoverables. The adverse economic environment in the worldwide insurance industry, the decline in the market value of investments in equity securities and the terrorist attack on September 11, 2001 have placed great pressure on reinsurers and the results of their operations. Ultimately, these conditions could affect reinsurers' solvency. Historically, there have been insolvencies following a period of competitive pricing in the industry. While we believe that the reserve is adequate based on currently available information, conditions may change or additional information might be obtained which may result in a future change in the reserve. We periodically review our financial exposure to the reinsurance market and the level of our reserve and continue to take actions in an attempt to mitigate our exposure to possible loss.

A number of reinsurers have delayed or suspended the payment of amounts recoverable under certain reinsurance contracts to which we are a party. Such delays have affected, although not materially to date, the investment income of our insurance companies, but not to any extent their liquidity. We limit our liquidity exposure by holding funds, letters of credit or other security such that net balances due are significantly less than the gross balances shown in our consolidated balance sheets. In some instances, the reinsurers have withheld payment without reference to a substantive basis for the delay or suspension. In other cases, the reinsurers have claimed they are not liable for payment to us of all or part of the amounts due under the applicable reinsurance agreement. We believe these claims are without merit and expect to collect the full amounts recoverable. We are currently in negotiations with most of these parties, but if such negotiations do not result in a satisfactory resolution of the matters in question, we may seek or be involved in a judicial or arbitral determination of these matters. In some cases, the final resolution of such disputes through arbitration or litigation may extend over several years. In this regard, as of December 31, 2002, our insurance companies had initiated two litigation proceedings against reinsurers. As of such date, our insurance companies had an aggregate amount of \$5.8 million which had not been paid to us under the agreements and we estimate that there could be up to an additional \$10.7 million of incurred losses and loss expenses and other balances due under the subject agreements.

(9) Commitments and Contingencies

Litigation

In addition to the matters discussed in Note (8), Reinsurance, we are party to numerous lawsuits and other proceedings that arise in the normal course of our business. Many of such lawsuits and other proceedings involve claims under policies that we underwrite as an insurer or reinsurer, the liabilities for which, we believe have been adequately included in our loss reserves. Also, from time to time, we are party to lawsuits and other proceedings which relate to disputes over contractual relationships with third parties, or which involve alleged errors and omissions on the part of our subsidiaries. In addition, we are presently engaged in litigation initiated by the appointed liquidator of a former reinsurer concerning payments made to us prior to the date of the appointment of the liquidator. The disputed payments were made by the now insolvent reinsurer in connection with a commutation agreement. Our understanding is that such litigation is one of a number of similar actions brought by the liquidator. We intend to vigorously contest the action. We believe the resolution of any such lawsuits will not have a material adverse effect on our financial condition, results of operations or cash flows.

We have received substantial assessments from a state health insurance association, which was established by the state to provide health insurance to "high-risk" or otherwise uninsured individuals within that state. The expenses of the association are currently funded principally through assessments on insurers. With the current assessment, the association changed the calculation method for the amount of the assessment, which resulted in a significant increase in the amount of our assessment (\$5.2 million). We and other insurers are presently contesting the change in the assessment methodology. We believe we will receive relief from the current assessment and that any amount we may ultimately have to pay will not be material to

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

our financial position and result of operations, after taking into consideration credits we would receive against other taxes in the state.

Foreign Currency Forward Contracts

On a limited basis, we enter into foreign currency forward contracts as a hedge against foreign currency fluctuations. Rattner Mackenzie Limited has revenue streams in U.S. dollars and Canadian dollars but incurs expenses in British pound sterling. To mitigate the foreign exchange risk, from time to time we have entered into foreign currency forward contracts expiring at staggered times. As of December 31, 2002, we had no foreign currency forward contracts outstanding. The foreign currency forward contracts are used to convert currency at a known rate in an amount which either approximates or is less than monthly expenses. Thus, the effect of these transactions is to limit the foreign currency exchange risk of the recurring monthly expenses. We utilize these foreign currency forward contracts strictly as a cash flow hedge against existing exposure to foreign currency fluctuations rather than as a form of speculative or trading investment.

Catastrophe Exposure

We write business in areas exposed to catastrophic losses and have significant exposures to this type of loss in California, the Atlantic Coast of the United States, certain United States Gulf Coast states, particularly Florida and Texas, the Caribbean and Mexico. We assess our overall exposures to a single catastrophic event and apply procedures that we believe are more conservative than are typically used by the industry to ascertain our probable maximum loss from any single event. We maintain reinsurance protection which we believe is sufficient to cover any foreseeable event.

Leases

We lease administrative office facilities under long-term non-cancelable operating lease agreements expiring at various dates through the year 2010. In addition to rent, the agreements generally require the payment of utilities, real estate taxes, insurance and repairs. We recognize rent expense on a straight-line basis over the terms of these leases. In addition, we lease computer equipment and automobiles under operating leases expiring at various dates through the year 2007. Rent expense under operating leases amounted to \$8.4 million, \$7.1 million, and \$7.3 million, for the years ended December 31, 2002, 2001, and 2000, respectively.

At December 31, 2002, future minimum annual rental payments required under long-term, non-cancelable operating leases, excluding certain expenses payable by us, are as follows:

<u>For the Years Ended December 31,</u>	<u>Amount Due</u>
2003	\$ 8,687
2004	6,956
2005	6,194
2006	4,227
2007	2,605
Thereafter	<u>1,322</u>
Total future minimum annual rental payments due	<u>\$29,991</u>

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

Loan Guarantee

We guaranteed the mortgage debt of a partnership in which we are a limited partner. The total amount of the loan is \$11.1 million as of December 31, 2002. We invested in the partnership, which owns a building which is rented to unaffiliated parties, as a long-term investment.

Indemnification

We have sold businesses in the past. In connection with these sales, we have provided indemnifications to the buyers, which we believe are typical for transactions of this nature, based upon the type of business sold. Certain of these indemnifications have no limit. It is not possible to estimate the maximum potential amount under these indemnifications as our performance under the indemnifications and our ultimate liability are based upon the occurrence of future events which may or may not occur. We currently have a liability in the amount of \$6.2 million recorded for performance under one such indemnification. This indemnification was given by a company we acquired, prior to its acquisition, in connection with a sale of one of its subsidiaries.

Terrorist Exposure

Subsequent to the terrorist attack on September 11, 2001, where possible, we canceled all terrorist coverage under the terms of existing in-force policies, primarily in the property and energy book of the London market account line of business. Our reinsurance protections in these books have been renewed without coverage for acts of terrorism. We thus only have exposure on policies that contained such coverage and are still in force. This exposure is diminishing as these policies expire and with respect to some risks, would be covered by the provisions of the Federal Terrorism Risk Insurance Act of 2002.

Under the Terrorism Risk Insurance Act of 2002, we are required to offer terrorism coverage to our commercial policyholders in certain lines of business written in the United States, for which we may, when warranted, charge an additional premium. The policyholders may or may not accept such coverage. This law also established a deductible that each insurer would have to meet before U.S. Federal reimbursement would occur. For 2003, our deductible is approximately \$11.2 million based on 7% of 2002 subject premium as defined under the applicable regulations. Thereafter, the Federal government would provide reimbursement for 90% of our insured, covered insured losses up to the maximum amount set out in the Act.

(10) Related Party Transactions

Certain of our Directors are officers, directors or owners of business entities with which we transact business. Balances with these business entities and other related parties included in our consolidated balance sheets are as follows:

	<u>2002</u>	<u>2001</u>
Other investments	\$ 3,264	\$4,317
Premiums, claims and other receivables	1,189	776
Other assets	18,252	2,807

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

Transactions with these business entities and other related parties included in our consolidated statements of earnings are as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Management fees	\$ 91	\$ 58	\$ —
Investment income	—	—	112
Net realized investment gain (loss)	(601)	53	(5,067)
Other operating income (loss)	668	(508)	89
Other operating expense	—	—	112
Interest expense	154	217	74

Additionally, we had \$10.1 million and \$15.7 million payable at December 31, 2002 and 2001, respectively, to former owners of businesses we have acquired who are now officers of certain of our subsidiaries. Such payables represent payments due under the terms of the acquisition agreements.

We also have entered into an agreement with an entity owned by an officer and Director, pursuant to which we rent equipment for providing transportation services to our employees, our Directors and our clients. We provide our own employees to operate the equipment and pay all expenses related to their operation. For the years ended December 31, 2002, 2001 and 2000, we paid rentals of \$1.2 million, \$1.0 million, and \$0.6 million, respectively, to this entity.

(11) Shareholders' Equity

On March 6, 2001, we sold 6.9 million shares of our common stock in a public offering at a price of \$23.35 per share. Net proceeds from the offering amounted to \$152.4 million after deducting underwriting discounts, commissions and offering expenses and were used to pay down our bank facility.

Property and casualty insurance companies domiciled in the State of Texas are limited in the payment of dividends to their shareholders in any twelve-month period, without the prior written consent of the Commissioner of Insurance, to the greater of statutory net income for the prior calendar year or 10% of their statutory policyholders' surplus as of the prior year end. During 2003, Houston Casualty Company's ordinary dividend capacity will be approximately \$40.0 million and U.S. Specialty Insurance Company's ordinary dividend capacity will be approximately \$11.0 million.

Avemco Insurance Company is limited by the State of Maryland in the amount of dividends which it may pay in any twelve-month period, without prior regulatory approval, to the lesser of its statutory net investment income excluding realized capital gains for the prior calendar year or 10% of its statutory policyholders' surplus as of the prior year end. During 2003, Avemco Insurance Company's ordinary dividend capacity will be zero as a result of a special approved dividend paid in 2002.

HCC Life Insurance Company is limited by the laws of the State of Indiana in the amount of dividends it may pay in any twelve-month period, without prior regulatory approval, to the greater of its statutory net gain from operations for the prior calendar year or 10% of its statutory capital and surplus as of the prior year end. Dividends may only be paid out of statutory unassigned surplus funds. During 2003, HCC Life Insurance Company's ordinary dividend capacity will be approximately \$6.0 million.

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

The components of accumulated other comprehensive income (loss) are as follows:

	Foreign Currency Translation	Unrealized Hedge Gain (Loss)	Unrealized Investment Gain (Loss)	Accumulated Other Comprehensive Income (Loss)
Balance December 31, 1999	\$(483)	\$ —	\$(2,209)	\$ (2,692)
Net change for year	(172)	—	7,577	7,405
Balance December 31, 2000	(655)	—	5,368	4,713
Net change for year	(279)	24	2,042	1,787
Balance December 31, 2001	(934)	24	7,410	6,500
Net change for year	50	(24)	14,239	14,265
Balance December 31, 2002	<u>\$(884)</u>	<u>\$ —</u>	<u>\$21,649</u>	<u>\$ 20,765</u>

(12) Stock Options

During 2001, we replaced all previous option plans with our 2001 Flexible Incentive Plan for purposes of new option grants, which is administered by the Compensation Committee of the Board of Directors. Each option may be used to purchase one share of our common stock. Options cannot be repriced under the plan. As of December 31, 2002, 7.3 million shares of our common stock were reserved for the exercise of options, of which 6.4 million shares were reserved for options previously granted and 0.9 million shares were reserved for future issuances of options.

The following table provides an analysis of stock option activity during the three years ended December 31, 2002:

	2002		2001		2000	
	Number of Shares	Average Exercise Price	Number of Shares	Average Exercise Price	Number of Shares	Average Exercise Price
Outstanding, beginning of year ...	3,305	\$17.39	5,494	\$15.54	5,470	\$16.08
Granted at market value	4,116	22.45	797	24.54	1,745	13.59
Forfeitures and expirations	(219)	19.84	(251)	17.73	(434)	18.32
Exercised	(831)	14.01	(2,735)	15.68	(1,287)	14.34
Outstanding, end of year	<u>6,371</u>	<u>\$20.99</u>	<u>3,305</u>	<u>\$17.39</u>	<u>5,494</u>	<u>\$15.54</u>
Exercisable, end of year	<u>1,437</u>	<u>\$17.81</u>	<u>1,100</u>	<u>\$16.70</u>	<u>2,717</u>	<u>\$16.59</u>

Options outstanding and exercisable as of December 31, 2002 are shown on the following schedule:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number of Shares	Average Remaining Contractual Life	Average Exercise Price	Number of Shares	Average Exercise Price
Under \$20.50	2,793	4.3 years	\$17.30	1,003	\$15.17
\$20.50-\$22.50	1,616	5.8 years	21.96	208	21.26
\$22.51-\$27.00	1,596	6.0 years	24.82	154	25.42
Over \$27.00	366	4.8 years	28.19	72	28.19
Total options	<u>6,371</u>	<u>5.2 years</u>	<u>\$20.99</u>	<u>1,437</u>	<u>\$17.81</u>

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

(13) Earnings Per Share

The following table provides reconciliation of the denominators used in the earnings per share calculations for the three years ended December 31, 2002:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Net earnings	<u>\$105,828</u>	<u>\$30,197</u>	<u>\$55,468</u>
Reconciliation of number of shares outstanding:			
Shares of common stock outstanding at year end	62,358	61,438	51,342
Changes in common stock due to issuance	(185)	(3,272)	(908)
Contingent shares to be issued	—	—	39
Common stock contractually issuable in the future	<u>52</u>	<u>155</u>	<u>269</u>
Weighted average common stock outstanding	62,225	58,321	50,742
Additional dilutive effect of outstanding options (as determined by the application of the treasury stock method)	<u>711</u>	<u>1,298</u>	<u>877</u>
Weighted average common stock and potential common stock outstanding	<u>62,936</u>	<u>59,619</u>	<u>51,619</u>
Anti-dilutive shares not included in computation	<u>1,105</u>	<u>187</u>	<u>1,500</u>

(14) Statutory Information

Our insurance companies file financial statements prepared in accordance with statutory accounting practices prescribed or permitted by domestic or foreign insurance regulatory authorities. The differences between statutory financial statements and financial statements prepared in accordance with generally accepted accounting principles vary between domestic and foreign jurisdictions. The principal differences are that for statutory financial statements deferred policy acquisition costs are not recognized, only some of the deferred income tax assets are recorded, bonds are generally carried at amortized cost, certain assets are non-admitted and charged directly to surplus, a liability for a provision for reinsurance is recorded and charged directly to surplus, and outstanding losses and unearned premium are presented net of reinsurance. In addition, under statutory accounting rules, life insurance companies recognize two investment related liabilities, the asset valuation reserve and interest maintenance reserve. Statutory policyholders' surplus, and net income for the three years ended December 31, 2002, after intercompany eliminations, of our insurance companies included in those companies' respective filings with regulatory authorities are as follows:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Statutory policyholders' surplus	\$523,807	\$401,393	\$326,249
Statutory net income	68,462	16,555	13,749

Our statutory policyholders' surplus has been adversely affected by statutory adjustments for reinsurance recoverables which, although required statutorily, have no effect on net earnings or shareholders' equity in accordance with generally accepted accounting principles. Our statutory net income for 2001 has been reduced by \$22.8 million (net of income tax) from the September 11 terrorist attack and \$8.1 million (net of income tax) from charges related to lines of business we decided to cease writing.

The National Association of Insurance Commissioners adopted Statements of Statutory Accounting Principles in March, 1998, which became effective on January 1, 2001, through their adoption by the individual states. The cumulative effect of codification was to increase statutory policyholders' surplus of our insurance companies by approximately \$8.9 million. Our use of statutory accounting practices prescribed by

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

state regulatory authorities caused a \$1.5 million increase in our insurance companies' aggregate statutory policyholders' surplus as of December 31, 2002 compared to amounts that would have been recorded under the codification rules of The National Association of Insurance Commissioners. The statutory surplus of each of our insurance companies is significantly in excess of regulatory risk-based capital requirements.

(15) Liability for Unpaid Loss and Loss Adjustment Expense

The following table provides a reconciliation of the liability of loss and loss adjustment expense for the three years ended December 31, 2002:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Reserves for loss and loss adjustment expense at beginning of the year	\$1,130,748	\$ 944,117	\$871,104
Less reinsurance recoverables	<u>817,651</u>	<u>694,245</u>	<u>597,498</u>
Net reserves at beginning of the year	313,097	249,872	273,606
Net reserve adjustments from acquisition and disposition of subsidiaries	79,558	285	514
Incurring loss and loss adjustment expense:			
Provision for loss and loss adjustment expense for claims occurring in the current year	313,270	278,103	208,055
Increase (decrease) in estimated loss and loss adjustment expense for claims occurring in prior years	<u>(6,779)</u>	<u>(10,713)</u>	<u>(9,585)</u>
Incurring loss and loss adjustment expense, net of reinsurance	<u>306,491</u>	<u>267,390</u>	<u>198,470</u>
Loss and loss adjustment expense payments for claims occurring during:			
Current year	115,809	102,206	76,725
Prior years	<u>126,019</u>	<u>102,244</u>	<u>145,993</u>
Loss and loss adjustment expense payments, net of reinsurance	<u>241,828</u>	<u>204,450</u>	<u>222,718</u>
Net reserves at end of the year	457,318	313,097	249,872
Plus reinsurance recoverables	<u>697,972</u>	<u>817,651</u>	<u>694,245</u>
Reserves for loss and loss adjustment expense at end of the year	<u>\$1,155,290</u>	<u>\$1,130,748</u>	<u>\$944,117</u>

During 2002, we had net loss and loss adjustment expense redundancy of \$6.8 million relating to prior year losses compared to redundancies of \$10.7 million in 2001 and \$9.6 million in 2000. The 2002 redundancy resulted from a deficiency of \$7.7 million due to a third quarter charge related to certain business included in discontinued lines, offset by a net redundancy of \$14.5 million from all other sources. Deficiencies and redundancies in the reserves occur as we continually review our loss reserves with our actuaries, increasing or reducing loss reserves as a result of such reviews and as losses are finally settled and claims exposures are reduced. We believe we have provided for all material net incurred losses.

We have no material exposure to environmental pollution losses, because Houston Casualty Company only began writing business in 1981 and its policies normally contain pollution exclusion clauses which limit

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

pollution coverage to "sudden and accidental" losses only, thus excluding intentional (dumping) and seepage claims. Policies issued by HCC Life Insurance Company, Avemco Insurance Company and U.S. Specialty Insurance Company, because of the types of risks covered, are not considered to have significant environmental exposures. Therefore, we do not expect to experience any material loss development for environmental pollution claims. Likewise, we have no material exposure to asbestos claims.

(16) Supplemental Information

Supplemental cash flow information for the three years ended December 31, 2002, is summarized below:

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Interest paid.....	\$ 4,900	\$ 7,980	\$17,418
Income tax paid	22,642	28,411	11,859
Dividends declared but not paid at year end	4,061	3,848	3,557

The unrealized gain or loss on securities available for sale, deferred taxes related thereto, and the issuance of our common stock for the purchase of subsidiaries are non-cash transactions which have been included as direct increases or decreases in our shareholders' equity. The cumulative effect of accounting change due to our adoption of Staff Accounting Bulletin No. 101 during 2000 was a non-cash charge to our earnings.

(17) Quarterly Financial Data (Unaudited)

	<u>Fourth quarter</u>		<u>Third quarter</u>		<u>Second quarter</u>		<u>First quarter</u>	
	<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>	<u>2002</u>	<u>2001</u>
Total revenue	<u>\$186,089</u>	<u>\$132,192</u>	<u>\$175,672</u>	<u>\$137,621</u>	<u>\$155,912</u>	<u>\$120,556</u>	<u>\$151,709</u>	<u>\$115,092</u>
Net earnings (loss)	<u>\$ 31,495</u>	<u>\$ 23,837</u>	<u>\$ 24,269</u>	<u>\$ (29,076)</u>	<u>\$ 26,782</u>	<u>\$ 20,258</u>	<u>\$ 23,282</u>	<u>\$ 15,178</u>
Basic earnings (loss) per share data:								
Earnings (loss) per share	<u>\$ 0.50</u>	<u>\$ 0.39</u>	<u>\$ 0.39</u>	<u>\$ (0.49)</u>	<u>\$ 0.43</u>	<u>\$ 0.34</u>	<u>\$ 0.38</u>	<u>\$ 0.28</u>
Weighted average shares outstanding	<u>62,387</u>	<u>61,021</u>	<u>62,335</u>	<u>59,399</u>	<u>62,236</u>	<u>58,998</u>	<u>61,936</u>	<u>53,720</u>
Diluted earnings (loss) per share data:								
Earnings (loss) per share	<u>\$ 0.50</u>	<u>\$ 0.38</u>	<u>\$ 0.39</u>	<u>\$ (0.49)</u>	<u>\$ 0.43</u>	<u>\$ 0.34</u>	<u>\$ 0.37</u>	<u>\$ 0.28</u>
Weighted average shares outstanding	<u>63,109</u>	<u>62,051</u>	<u>62,871</u>	<u>59,399</u>	<u>62,889</u>	<u>60,470</u>	<u>62,713</u>	<u>55,070</u>

During the third quarter of 2001, we recorded two large unusual items: 1) a \$22.8 million (net of income tax) loss due to the terrorist attack on September 11; and 2) a \$29.6 million charge (net of income tax) related to lines of business we decided to cease writing. Included in the latter amount was a \$15.0 million charge for the impairment of goodwill, which was not deductible for income tax purposes. During the third quarter of 2002, we recorded a \$5.0 million (net of income tax) charge to strengthen reserves related to certain business included in discontinued lines. The sum of the quarters earnings (loss) per share may not equal the annual amounts due to rounding.

(18) Subsequent Events

On March 25, 2003, we sold an aggregate of \$125.0 million principal amount of 1.3% Convertible Notes due in 2023 in a public offering. Each \$1 thousand principal amount of notes is convertible into 29.4377 shares of our common stock, which represents an initial conversion price of \$33.97 per share. Holders may surrender notes for conversion into shares of our common stock if, as of the last day of the preceding calendar quarter, the closing sale price of our common stock for at least 20 consecutive trading days during the period of

HCC INSURANCE HOLDINGS, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(in thousands, except per share data)

30 consecutive trading days ending on the last trading day of that quarter is more than 130% (\$44.16 per share) of the conversion price per share of our common stock. Holders of the notes may require us to repurchase the notes on April 1, 2009, 2014 and 2019. If the holders exercise this option, we may choose to pay the purchase price in cash, in shares of our common stock, or in a combination thereof. We plan to use the proceeds from this offering to pay down existing indebtedness under our bank facility, assist in financing future acquisitions and strategic investments and for general corporate purposes.

Report of Independent Accountants on Financial Statement Schedules

To the Board of Directors and Shareholders
HCC Insurance Holdings, Inc.:

Our report on the consolidated financial statements of HCC Insurance Holdings, Inc., which included an emphasis paragraph related to a change in method of revenue recognition for certain contracts, effective January 1, 2000, and a change in method of accounting for goodwill, effective January 1, 2002, is included on page F-1 of this Form 10-K. In connection with our audits of such financial statements, we have also audited the financial statement schedules listed in Item 15 of this Form 10-K. These financial statement schedules are the responsibility of the Company's management.

In our opinion, these financial statement schedules present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

/s/ PricewaterhouseCoopers LLP

Houston, Texas
March 21, 2003

SCHEDULE 1

HCC INSURANCE HOLDINGS, INC.
SUMMARY OF INVESTMENTS
OTHER THAN INVESTMENTS IN RELATED PARTIES
(in thousands)

December 31, 2002

Type of investment	Column A	Column B	Column C	Column D
		Cost	Value	Amount at which shown in the balance sheet
Fixed maturities:				
Bonds — United States government and government agencies and authorities		\$ 93,620	\$ 96,546	\$ 96,546
Bonds — states, municipalities and political subdivisions		46,750	49,230	49,230
Bonds — special revenue		199,614	210,238	210,238
Bonds — corporate		232,216	244,276	244,276
Asset-backed and mortgage-backed securities		144,427	149,873	149,873
Bonds — foreign government		<u>91,145</u>	<u>91,385</u>	<u>91,385</u>
Total fixed maturities		<u>807,772</u>	<u>\$841,548</u>	<u>\$ 841,548</u>
Equity securities:				
Common stocks — banks, trusts and insurance companies ...		10,475	\$ 10,482	\$ 10,482
Common stocks — industrial, miscellaneous and all other		212	121	121
Non-redeemable preferred stocks		<u>5,128</u>	<u>5,006</u>	<u>5,006</u>
Total equity securities		<u>15,815</u>	<u>\$ 15,609</u>	<u>\$ 15,609</u>
Short-term investments		307,215		307,215
Other investments		<u>3,264</u>		<u>3,264</u>
Total investments		<u>\$1,134,066</u>		<u>\$1,167,636</u>

SCHEDULE 2

HCC INSURANCE HOLDINGS, INC.
 CONDENSED FINANCIAL INFORMATION OF REGISTRANT
 BALANCE SHEETS
 (In thousands)

	December 31,	
	2002	2001
ASSETS		
Cash	\$ 56	\$ 8,719
Short-term investments	4,837	1,497
Investment in subsidiaries	915,213	734,067
Receivable from subsidiaries	14,133	12,754
Intercompany loans to subsidiaries for acquisitions	190,187	190,167
Other assets	1,581	5,732
Total assets	<u>\$1,126,007</u>	<u>\$952,936</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
Notes payable	\$ 225,629	\$173,198
Note payable to related party	825	2,667
Deferred Federal income tax	7,129	1,652
Accounts payable and accrued liabilities	9,517	11,966
Total liabilities	243,100	189,483
Total shareholders' equity	882,907	763,453
Total liabilities and shareholders' equity	<u>\$1,126,007</u>	<u>\$952,936</u>

See Notes to Condensed Financial Information.

SCHEDULE 2

HCC INSURANCE HOLDINGS, INC.
CONDENSED FINANCIAL INFORMATION OF REGISTRANT
STATEMENTS OF EARNINGS
(In thousands)

	<u>For the Years Ended December 31,</u>		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
Equity in earnings of subsidiaries	\$108,833	\$37,439	\$62,416
Interest income from subsidiaries	7,277	5,019	9,160
Interest income	171	764	343
Other income	<u>10</u>	<u>13</u>	<u>146</u>
Total revenue	116,291	43,235	72,065
Interest expense	7,880	8,737	20,249
Other operating expense	<u>2,290</u>	<u>1,600</u>	<u>1,582</u>
Total expense	<u>10,170</u>	<u>10,337</u>	<u>21,831</u>
Earnings before income tax benefit	106,121	32,898	50,234
Income tax expense (benefit)	<u>293</u>	<u>2,701</u>	<u>(5,234)</u>
Net earnings	<u><u>\$105,828</u></u>	<u><u>\$30,197</u></u>	<u><u>\$55,468</u></u>

See Notes to Condensed Financial Information.

SCHEDULE 2

HCC INSURANCE HOLDINGS, INC.
CONDENSED FINANCIAL INFORMATION OF REGISTRANT
STATEMENTS OF COMPREHENSIVE INCOME
(in thousands)

	For the Years Ended December 31,		
	2002	2001	2000
Net earnings	\$105,828	\$30,197	\$55,468
Other comprehensive income, net of tax:			
Foreign currency translation adjustment.....	50	(279)	(172)
Gains (losses) in fair value of subsidiaries' foreign currency forward contracts recorded as a hedge, net of income tax charge (benefit) of \$(13) in 2002 and \$13 in 2001	(24)	24	—
Investment gains (losses):			
Consolidated subsidiaries' investment gains during the year, net of deferred tax charge of, \$8,040 in 2002; \$1,137 in 2001; and \$2,386 in 2000	14,533	2,297	4,118
Less consolidated subsidiaries' reclassification adjustments for (gains) losses included in net earnings, net of deferred tax (charge) benefit of \$(159) in 2002; \$(138) in 2001; and \$1,862 in 2000	(294)	(255)	3,459
Other comprehensive income	<u>14,265</u>	<u>1,787</u>	<u>7,405</u>
Comprehensive income	<u>\$120,093</u>	<u>\$31,984</u>	<u>\$62,873</u>

See Notes to Condensed Financial Information.

SCHEDULE 2

HCC INSURANCE HOLDINGS, INC.
CONDENSED FINANCIAL INFORMATION OF REGISTRANT
STATEMENTS OF CASH FLOWS
(in thousands)

	<u>For the Years Ended December 31,</u>		
	<u>2002</u>	<u>2001</u>	<u>2000</u>
Cash flows from operating activities:			
Net earnings	\$105,828	\$ 30,197	\$55,468
Adjustment to reconcile net earnings to net cash provided by operating activities:			
Undistributed net income of subsidiaries	(74,864)	(20,184)	(40,818)
Amortization and depreciation	3,279	2,586	527
Increase in accrued interest receivable added to intercompany loan balances	(7,277)	(835)	(5,160)
Change in accounts payable and accrued liabilities	(2,663)	1,181	(5,286)
Tax benefit from exercise of stock options	4,030	12,312	3,627
Other, net	<u>2,088</u>	<u>2,000</u>	<u>(1,107)</u>
Cash provided by operating activities	30,421	27,257	7,251
Cash flows from investing activities:			
Cash contributions to subsidiaries	(69,007)	(84,151)	(1,130)
Purchase of subsidiaries	(24,593)	(96,405)	(10,345)
Change in short-term investments	(3,340)	1,991	(3,093)
Change in receivable from subsidiaries	(1,379)	(11,317)	4,710
Intercompany loans to subsidiaries for acquisitions	(16,806)	(1,275)	(16,509)
Payments on intercompany loans to subsidiaries	<u>31,964</u>	<u>34,674</u>	<u>42,838</u>
Cash provided (used) by investing activities	(83,161)	(156,483)	16,471
Cash flows from financing activities:			
Proceeds from note payable, net of costs	76,000	175,401	26,470
Payments on notes payable	(27,467)	(216,523)	(57,042)
Sale of common stock	11,207	192,831	17,235
Dividends paid	<u>(15,663)</u>	<u>(13,822)</u>	<u>(10,350)</u>
Cash provided (used) by financing activities	44,077	137,887	(23,687)
Net change in cash	(8,663)	8,661	35
Cash as of beginning of year	<u>8,719</u>	<u>58</u>	<u>23</u>
Cash as of end of year	<u><u>\$ 56</u></u>	<u><u>\$ 8,719</u></u>	<u><u>\$ 58</u></u>

See Notes to Condensed Financial Information.

HCC INSURANCE HOLDINGS, INC.
CONDENSED FINANCIAL INFORMATION OF REGISTRANT

NOTES TO CONDENSED FINANCIAL INFORMATION

- (1) The accompanying condensed financial information should be read in conjunction with the consolidated financial statements and the related notes thereto of HCC Insurance Holdings, Inc. and Subsidiaries. Investments in subsidiaries are accounted for using the equity method. Certain amounts in the 2001 and 2000 condensed financial information have been reclassified to conform with the 2002 presentation. Such reclassifications had no effect on our shareholders' equity, net earnings or cash flows.
- (2) Intercompany loans to subsidiaries are demand notes issued primarily to fund the cash portion of acquisitions. They bear interest at a rate set by management, which approximates the interest rate charged to us for similar debt. As of December 31, 2002, the interest rate on intercompany loans was 5.0%.

HCC INSURANCE HOLDINGS, INC.
SUPPLEMENTARY INSURANCE INFORMATION
(in thousands)

Column A	Column B	December 31,			For the years ended December 31,			Column J (3)	Column K
		Column C (1)	Column D (1)	Column G (2)	Column H (2)	Column I (2)	Column J (3)		
Segments	Deferred policy acquisition costs	Future policy benefits, losses, claims and loss expenses	Unearned premiums	Premium revenue	Net investment income	Benefits, claims, losses and settlement expenses	Amortization of deferred policy acquisition costs	Other operating expenses	Premium written
2002									
Insurance Company	\$18,883	\$1,234,241	\$331,050	\$505,521	\$33,587	\$306,491	\$63,274	\$40,008	\$545,911
Underwriting Agency				2,954		63,448		63,448	
Intermediary				993		26,857		26,857	
Other Operations				41		256		256	
Corporate				194		(2,432)		(2,432)	
Total	\$18,883	\$1,234,241	\$331,050	\$505,521	\$37,769	\$306,491	\$63,274	\$128,137	\$545,911
2001									
Insurance Company	\$15,390	\$1,213,761	\$179,530	\$342,787	\$30,766	\$267,390	\$27,923	\$3,250	\$372,958
Underwriting Agency				5,202		51,766		51,766	
Intermediary				2,771		31,409		31,409	
Other Operations				85		5,995		5,995	
Corporate				814		(1,539)		(1,539)	
Total	\$15,390	\$1,213,761	\$179,530	\$342,787	\$39,638	\$267,390	\$27,923	\$140,881	\$372,958
2000									
Insurance Company	\$9,095	\$1,030,877	\$190,550	\$267,647	\$27,948	\$198,470	\$23,743	\$19,849	\$283,788
Underwriting Agency				7,547		69,092		69,092	
Intermediary				3,335		31,078		31,078	
Other Operations				476		15,755		15,755	
Corporate				530		586		586	
Total	\$9,095	\$1,030,877	\$190,550	\$267,647	\$39,836	\$198,470	\$23,743	\$136,360	\$283,788

(1) Columns C and D are shown ignoring the effects of reinsurance.
(2) Net investment income was allocated to the subsidiary, and therefore the segment, on which the related investment asset was recorded.
(3) Other operating expenses is after all corporate expense allocations and amortization of goodwill have been charged or credited to the individual segments.
Note: Column E is omitted because we have no other policy claims and benefits payable.

SCHEDULE 4

HCC INSURANCE HOLDINGS, INC.

REINSURANCE
(dollars in thousands)

Column A	Column B	Column C	Column D	Column E	Column F
	Direct amount	Ceded to other companies	Assumed from other companies	Net amount	Percent of amount assumed to net
For the year ended December 31, 2002:					
Life insurance in force	<u>\$1,021,600</u>	<u>\$529,874</u>	<u>\$ —</u>	<u>\$491,726</u>	<u>—%</u>
Earned premium:					
Property and liability insurance	\$ 293,614	\$222,906	\$133,736	\$204,444	65%
Accident and health insurance	508,237	302,711	95,551	301,077	32%
Total	<u>\$ 801,851</u>	<u>\$525,617</u>	<u>\$229,287</u>	<u>\$505,521</u>	<u>45%</u>
For the year ended December 31, 2001:					
Life insurance in force	<u>\$ 597,886</u>	<u>\$597,310</u>	<u>\$ —</u>	<u>\$ 576</u>	<u>—%</u>
Earned premium:					
Property and liability insurance	\$ 284,488	\$229,791	\$ 95,342	\$150,039	64%
Accident and health insurance	505,405	435,549	122,892	192,748	64%
Total	<u>\$ 789,893</u>	<u>\$665,340</u>	<u>\$218,234</u>	<u>\$342,787</u>	<u>64%</u>
For the year ended December 31, 2000:					
Life insurance in force	<u>\$ 633,988</u>	<u>\$633,851</u>	<u>\$ —</u>	<u>\$ 137</u>	<u>—%</u>
Earned premium:					
Property and liability insurance	\$ 290,928	\$285,020	\$ 92,253	\$ 98,161	94%
Accident and health insurance	372,530	421,928	218,884	169,486	129%
Total	<u>\$ 663,458</u>	<u>\$706,948</u>	<u>\$311,137</u>	<u>\$267,647</u>	<u>116%</u>

SCHEDULE 5

HCC INSURANCE HOLDINGS, INC.
 VALUATION AND QUALIFYING ACCOUNTS
 (in thousands)

	<u>2002</u>	<u>2001</u>	<u>2000</u>
Reserve for uncollectible reinsurance:			
Balance as of beginning of year	\$ 5,176	\$ 4,057	\$ 5,541
Total provision charged to expense	5,530	1,119	465
Total amounts written off	<u>(3,564)</u>	<u>—</u>	<u>(1,949)</u>
Balance as of end of year	<u>\$ 7,142</u>	<u>\$ 5,176</u>	<u>\$ 4,057</u>
Allowance for doubtful accounts:			
Balance as of beginning of year	\$ 2,779	\$ 3,325	\$ 1,729
Acquisitions of subsidiaries	455	453	—
Total provision charged to expense	487	2,366	2,815
Total amounts written off	<u>(1,442)</u>	<u>(3,365)</u>	<u>(1,219)</u>
Balance as of end of year	<u>\$ 2,279</u>	<u>\$ 2,779</u>	<u>\$ 3,325</u>

FINANCIAL REPORTING RESPONSIBILITY

The management of HCC Insurance Holdings, Inc. has the responsibility for the preparation and fair presentation of its consolidated financial statements and for their integrity and objectivity. The statements were prepared in accordance with accounting principles generally accepted in the United States applied on a consistent basis. The financial statements include amounts that are based on management's best estimates and judgments. Management also prepared the annual report and is responsible for its accuracy and consistency with the financial statements.

The Company's financial statements have been audited by independent auditors, PricewaterhouseCoopers LLP, as discussed in their report included herein. The independent auditors have unrestricted access to each member of management in conducting their audit. Management has made available to the independent auditors all the Company's financial records and related data, as well as the minutes of shareholders' and directors' meetings. Furthermore, management believes that all representations made to the independent auditors during their audits were valid and appropriate.

Management of the Company has established and maintains a system of internal control that provides reasonable assurance as to the integrity and reliability of the financial statements, the protection of assets from unauthorized use or disposition and the prevention and detection of fraudulent financial reporting.

Management maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed by the Company is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission's rules and forms.

The Audit Committee of the Board of Directors is composed of directors who are not officers of the Company and who oversee management's financial reporting responsibilities. The Audit Committee meets periodically with management, the internal auditors and the independent auditors regarding accounting policies and procedures, audit results and internal accounting controls. The internal auditors and the independent auditors have free access to the Audit Committee, without management's presence, to discuss the scope and results of their audit work.



Stephen L. Way
Chairman of the Board
and Chief Executive Officer



Edward H. Ellis, Jr.
Executive Vice President
and Chief Financial Officer

BOARD OF DIRECTORS



STEPHEN L. WAY³
Chairman of the Board
and Chief Executive Officer
HCC Insurance Holdings, Inc.
Houston, Texas



EDWARD H. ELLIS, JR.³
Executive Vice President
and Chief Financial Officer
HCC Insurance Holdings, Inc.
Houston, Texas



FRANK J. BRAMANTI³
Executive Vice President (retired)
HCC Insurance Holdings, Inc.
Houston, Texas



JAMES C. FLAGG, PH.D.²
Associate Professor of Accounting
Lowry Mays College and
Graduate School of Business
Texas A&M University
College Station, Texas



MARVIN P. BUSH³
President
Winston Capital Management, LLC
McLean, Virginia
(Investment Management Firm)



EDWIN H. FRANK, III
Chairman of the Board
FileControl, Inc.
Houston, Texas
(International Document
Management Company)



PATRICK B. COLLINS²
Partner (retired)
PricewaterhouseCoopers LLP
Houston, Texas
(International Accounting Firm)



ALLAN W. FULKERSON³
President
Century Capital Management, Inc.
Boston, Massachusetts
(Investment Management Firm)



JAMES R. CRANE^{1,4}
Chairman of the Board
and Chief Executive Officer
EGL, Inc.
Houston, Texas
(International Freight Forwarder)



WALTER J. LACK^{1,4}
Managing Partner
Engstrom, Lipscomb & Lack
Los Angeles, California
(Attorneys)



J. ROBERT DICKERSON²
Houston, Texas
(Attorney)



MICHAEL A. F. ROBERTS^{1,4}
Managing Director (retired)
Saloman Smith Barney
New York, New York
(Investment Banking Firm)

¹ Member of Compensation Committee

² Member of Audit Committee

³ Member of Investment Committee

⁴ Member of Nominating and Corporate Governance Committee

* Advisory to the Chairman and Board of Directors

EXECUTIVE MANAGEMENT



Left to right: Christopher Martin, Edward Ellis, Susan Howie, Craig Kelbel and Michael Schell

STEPHEN L. WAY
Chairman and
Chief Executive Officer
HCC Insurance Holdings, Inc.

EDWARD H. ELLIS, JR.
Executive Vice President and
Chief Financial Officer
HCC Insurance Holdings, Inc.

SUSAN L. HOWIE
Executive Vice President
Corporate Services
HCC Insurance Holdings, Inc.

CRAIG J. KELBEL
Executive Vice President
Agency Operations
HCC Insurance Holdings, Inc.

CHRISTOPHER L. MARTIN
Executive Vice President and
General Counsel
HCC Insurance Holdings, Inc.

MICHAEL J. SCHELL
Executive Vice President
Insurance Company Operations
HCC Insurance Holdings, Inc.

SENIOR MANAGEMENT

ANTHONY R. BACEWICZ

Vice President and
Chief Operating Officer
Aviation Division
U.S. Specialty Insurance Company

MARK A. BUECHLER

Vice President
Financial Reporting
HCC Insurance Holdings, Inc.

BARRY J. COOK

Chief Executive Officer
Rattner Mackenzie Limited

MICHAEL J. DONOVAN

Senior Vice President
Aviation Divisions
Insurance Company Subsidiaries

DUANE R. DYCKMAN

Senior Vice President
Claims
Insurance Company Subsidiaries

R. MATTHEW FAIRFIELD

Chief Executive Officer
HCC Global Financial Products, LLC

TONY S. FEASEY

Chief Executive Officer
HCC Risk Management Corporation

RICARDO A. GIJON

Vice President and Controller
HCC Insurance Holdings, Inc.

ANNETTE J. GOODREAU

Senior Vice President and
Underwriting Actuary
Insurance Company Subsidiaries

WILLIAM F. HUBBARD

Chief Executive Officer
ASU International, Inc.

NICHOLAS I. HUTTON-PENMAN

Chief Executive Officer
Insurance Company Subsidiaries
European Operations

JOHN N. KANE, JR.

Chief Executive Officer
HCC Benefits Corporation

CHARLES L. C. MANCHESTER

Chief Executive Officer
Dickson Manchester and Company, Limited

RENEE J. MONTGOMERY

Senior Vice President and
Chief Financial Officer
Houston Casualty Company and
other Insurance Company Subsidiaries

FARID NAGJI

Senior Vice President and
Chief Information Officer
HCC Service Company

HAMENDRA P. OJHA

Vice President and Treasurer
HCC Insurance Holdings, Inc.

MICHAEL L. ONSLOW

Senior Vice President and
Head of Underwriting
London Branch
Houston Casualty Company

MICHEL A. PASCUAL

General Manager
HCC Europe

R. STEPHEN PULIS

Vice President and
Claims Actuary
HCC Insurance Holdings, Inc.

MARK E. RATTNER

Chief Executive Officer
Professional Indemnity Agency, Inc.

DEBORAH L. RIFFE

Vice President
Administration
HCC Insurance Holdings, Inc.

ROBERT P. SCHANEN, JR.

Chief Executive Officer
HCC Employee Benefits, Inc.

ANDREW G. STONE

President
HCC Global Financial Products, LLC

L. EDWARD TUFFLY

Senior Vice President
Tax Accounting
HCC Insurance Holdings, Inc.

L. BYRON WAY

Vice President
Mergers and Acquisitions
HCC Insurance Holdings, Inc.

PRINCIPAL OPERATIONS

INSURANCE COMPANIES

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Facsimile: (713) 462-2401

HCC SPECIALTY INSURANCE COMPANY

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Telephone: (713) 744-3742
Facsimile: (713) 462-4210

AVEMCO INSURANCE COMPANY

Frederick Municipal Airport
411 Aviation Way
Frederick, Maryland 21701
Telephone: (301) 694-5700
Facsimile: (301) 694-4242

U.S. SPECIALTY INSURANCE COMPANY

13403 Northwest Freeway
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INTERMEDIARIES

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HCC RISK MANAGEMENT CORPORATION

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UNDERWRITING AGENCIES

ASU INTERNATIONAL, INC.

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Telephone: (781) 994-6000
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DICKSON MANCHESTER & CO. LIMITED

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HCC GLOBAL FINANCIAL PRODUCTS

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Facsimile: (860) 676-1737

PROFESSIONAL INDEMNITY AGENCY, INC.

37 Radio Circle Drive
Mount Kisco, New York 10549
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Facsimile: (914) 241-8098

SHAREHOLDER INFORMATION

TRANSFER AGENT AND REGISTRAR:

Wachovia National Bank
1525 W. WT Harris Boulevard
Charlotte, North Carolina 28262
(800) 665-9359

ANNUAL MEETING:

The Annual Meeting of Shareholders will be held at 8:30 a.m. on May 15, 2003 at The Intercontinental Hotel, Houston, Texas.

PRICE RANGE OF COMMON STOCK:

	2002		2001	
	High	Low	High	Low
First Quarter	\$ 28.95	\$ 24.90	\$ 26.88	\$ 20.50
Second Quarter	28.50	24.70	29.65	23.26
Third Quarter	26.60	19.11	26.67	21.21
Fourth Quarter	25.70	22.37	29.20	25.15

MARKET INFORMATION:

HCC Insurance Holdings, Inc.'s Common Stock is traded on the New York Stock Exchange under the symbol "HCC". As of March 31, 2003, there were approximately 1,000 shareholders of record of the Company's Common Stock and the Company believes there are in excess of 15,000 beneficial owners of its Common Stock.

DIVIDEND INFORMATION:

Dividends declared on the Company's Common Stock are:

	2002	2001	2000
First Quarter	\$ 0.0625	\$ 0.06	\$ 0.05
Second Quarter	0.0625	0.06	0.05
Third Quarter	0.065	0.0625	0.06
Fourth Quarter	0.065	0.0625	0.06

CORPORATE INFORMATION

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LEGAL COUNSEL:

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HCC Insurance Holdings

Specialty Insurance since 1974





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