ES AND EACHAIGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL OMB Number:

3235-0123 Expires: October 31, 2004 Estimated average burden

hours per response..... 12.00

ANNUAL AUDITED REPORT FORM X-17A2

NOV 2 4 2003

SEC FILE NUMBER **8**-36372

**FACING PAGE** 

PART IN

Information Required of Brokers and Dealers Purguant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5/Thereunder

9/30/03 REPORT FOR THE PERIOD BEGINNING 10/01/02 AND ENDING MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: CULLEN INVESTMENT GROUP, LTD. OFFICIAL USE ONLY ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 1404 S. COLLEGE ROAD (No. and Street) 70503 **LAFAYETTE** LA (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (337)237-8000 DAVID C. BORDES (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* ARSEMENT, REDD & MORELLA, L.L.C. (Name - if individual, state last, first, middle name) 70503 701 ROBLEY DRIVE, SUITE 200 LAFAYETTE LA (Address) (City) (State) (Zip Code) **CHECK ONE:** Certified Public Accountant **PROCESSED** ☐ Public Accountant DEC 23 2003 Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

I, DAVID C. BORDES	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fi CULLEN INVESTMENT GROUP	inancial statement and supporting schedules pertaining to the firm of LTD.
of SEPTEMBER 30	, 2003 are true and correct. I further swear (or affirm) that
neither the company nor any partner, propriet	tor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except	as follows:
	Land & Derdu
	Signature DAVID C. BORDES
	PRESIDENT
0 0	Title
S 11 //2 a	•
/run (. Not paller	
Notary Public.	
This report ** contains (check all applicable	boxes):
(a) Facing Page.	
(c) Statement of Financial Condition.  (c) Statement of Income (Loss).	
(d) Statement of Cash Flows.	
(e) Statement of Changes in Stockholder	rs' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities S	Subordinated to Claims of Creditors.
(g) Computation of Net Capital.	Leserve Requirements Pursuant to Rule 15c3-3.
	on or Control Requirements Under Rule 15c3-3.
_ ``	iate explanation of the Computation of Net Capital Under Rule 15c3-3 and the
Computation for Determination of the	ne Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audite consolidation.	ed and unaudited Statements of Financial Condition with respect to methods of
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental R	
(n) A report describing any material inad	equacies found to exist or found to have existed since the date of the previous aud
** For conditions of confidential treatment of	of certain partians of this filing see section 240 17a-5(e)(3)

# CULLEN INVESTMENT GROUP, LTD. FINANCIAL STATEMENTS

September 30, 2003 and 2002

#### **TABLE OF CONTENTS**

	Page No.
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Statements of financial condition	2
Statements of income	3
Statements of changes is stockholder's equity	4
Statements of changes in liabilities subordinated to claims of general creditors	5
Statements of cash flows	6
Notes to financial statements	7
INDEPENDENT AUDITORS' REPORT ON ACCOMPANYING INFORMATION	12
ACCOMPANYING INFORMATION	
Schedules of general and administrative expenses	13
Computations of net capital	14
Reconciliations of net capital	15
Exemptions	16
INDEPENDENT AUDITORS' SUPPLEMENTARY REPORT ON INTERNAL	
ACCOUNTING CONTROL	17

Arsement

Redd &

Morella, L.L.C.

CERTIFIED PUBLIC ACCOUNTANTS

**CONSULTANTS** 

Christopher C. Arsement, CPA, CMA, CVA John R. Redd, III, CPA Robert J. Morella, CPA, PFS Stephen J. Arsement, CPA Kimberly B. Gardner, CPA, CVA

> Eileen D. Frugé, CPA Eric J. Benoit, CPA Kimberley A. Cheek, CPA Ashley P. Fontenot, CPA

> > **MEMBERS**

American Institute of Certified Public Accountants Society of Louisiana Certified Public Accountants

Independent Auditors' Report

To the Board of Directors Cullen Investment Group, Ltd. Lafayette, Louisiana

We have audited the statements of financial condition of Cullen Investment Group, Ltd. as of September 30, 2003 and 2002, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Cullen Investment Group, Ltd. as of September 30, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

assement, Redd + Morella, LLC

Arsement, Redd & Morella, L.L.C.

November 6, 2003

#### STATEMENTS OF FINANCIAL CONDITION September 30, 2003 and 2002

#### **ASSETS**

ASSETS		
	2003	 2002
Cash and cash equivalents	\$ 126,040	\$ 136,982
Cash and cash equivalents - restricted	7,257	831
Commissions receivable	12,948	12,992
Receivables – other	869	1,409
Investment securities owned:  Marketable-restricted, at market value  Non-marketable, at fair value	23,560 10,300	23,100 10,300
Note receivable – stockholder	52,305	48,813
Accrued interest receivable	-0-	1,585
Prepaid income taxes	38	-0-
Prepaid expenses	4,374	4,228
Property and equipment, net of accumulated depreciation of \$33,090 and \$24,128, respectively	61,658	26,208
Deposits	 150	 150
TOTAL ASSETS	\$ 299,499	\$ 266,598

#### LIABILITIES AND STOCKHOLDER'S EQUITY

	2003		2002	
Accounts payable	\$	3,902	\$	6,470
Accrued expenses		45,146		39,372
Commissions payable		3,011		5,156
Income taxes payable		294		2,402
Deferred income taxes		8,536		3,263
Total Liabilities		60,889		56,663
Common stock, no par value, 1,000 shares authorized, issued and outstanding		10,000		10,000
Additional paid-in capital		19,774		19,774
Retained earnings	•	208,836		180,161
Total Stockholder's Equity		238,610		209,935
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$	299,499	\$	266,598

#### STATEMENTS OF INCOME Years Ended September 30, 2003 and 2002

	 2003	2002
REVENUE		
Commissions	\$ 290,603	\$ 317,338
Investment advisory fees	380,743	336,152
Unrealized gain (loss) on securities	460	(2,842)
Dividend income	2,313	1,977
Interest income	1,794	1,782
Other income	 -0-	196
Total Revenue	 675,913	654,603
OPERATING EXPENSES		
Clearing cost	120,407	124,946
Commissions	91,173	92,418
Depreciation	8,962	5,343
Interest expense	414	-0-
General and administrative expenses	418,353	373,701
Total Operating Expenses	 639,309	596,408
Income Before Provision For Income Taxes	36,604	58,195
PROVISION FOR INCOME TAXES	 7,929	 11,671
NET INCOME	\$ 28,675	\$ 46,524

#### STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY Years Ended September 30, 2003 and 2002

_	Common	Sto	ock						
	Shares				Paid in		Retained		
	Outstanding		<u>Amount</u>	_	Capital		<u>Earnings</u>		<u>Total</u>
Balance, September 30, 2001	1,000	\$	10,000	\$	19,774	\$	133,637	\$	163,411
Net Income		-		-			46,524		46,524
Balance, September 30, 2002	1,000		10,000		19,774		180,161		209,935
Net Income		_		_		_	28,675		28,675
Balance, September 30, 2003	3 <u>1,000</u>	<u>\$</u>	10,000	\$_	19,774	<u>.\$</u>	208,836	<u>\$</u>	238,610

## STATEMENTS OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS Years Ended September 30, 2003 and 2002

Subordinated borrowings at September 30, 2001	\$	-0-
Increases	•	-0-
Decreases		-0-
Subordinated borrowings at September 30, 2002		-0-
Increases		-0-
Decreases		-0-
	***************************************	
Subordinated borrowings at September 30, 2003	\$	-0-

#### STATEMENTS OF CASH FLOWS Years Ended September 30, 2003 and 2002

	2003		2002		
CASH FLOWS FROM OPERATING ACTIVITIES:					
Cash received from commissions and fees	\$	671,390	\$	653,408	
Cash paid for expenses and supplies		(441,573)		(374,433)	
Cash paid to employees and officer		(187,357)		(187,346)	
Cash paid for purchase of investment securities		-0-		(25,942)	
Interest, dividends and other income received		2,388		3,955	
Income taxes paid		(4,802)		-0-	
Net Cash Provided By Operating Activities		40,046		69,642	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Purchase of property and equipment		(44,412)		(12,139)	
Additional loans to stockholder		(150)		-0-	
Repayments of loan to stockholder		-0-		-0-	
Net Cash Used by Investing Activities		(44,562)		(12,139)	
CASH FLOWS FROM FINANCING ACTIVITIES:		-0-		-0-	
Net Increase (Decrease) in Cash and Cash Equivalents	٠.	(4,516)		57,503	
CASH AND CASH EQUIVALENTS, Beginning of Year		137,813	***************************************	80,310	
CASH AND CASH EQUIVALENTS , End of Year	\$	133,297	\$	137,813	
Cash and cash equivalents include the following accounts:					
Cash and cash equivalents	\$	126,040	\$	136,982	
Cash and cash equivalents - restricted		7,257		831	
Cash and Cash Equivalents, end of year	\$	133,297	\$	137,813	

	2003		2002	
Reconciliation of Net Income to Net Cash Provided by Operating Activities:				
Net income	\$	28,675	\$	46,524
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	•	8,962		5,343
Unrealized (gain) loss on marketable securities		(460)		2,842
Purchase of investment securities		-0-		(25,942)
Deferred income tax expense		5,273		2,622
Changes in:				
Commissions receivable		44		(82)
Accounts payable		(2,568)		(1,161)
Other receivables and payables		120		39,496
Total Adjustments		11,371		23,118
Net Cash Provided by Operating Activities	\$	40,046	\$	69,642

#### NOTES TO FINANCIAL STATEMENTS September 30, 2003 and 2002

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business - Cullen Investment Group, Ltd., was incorporated under the provisions of the laws of the State of Louisiana on October 7, 1986. The Company is a broker/dealer registered with the Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934. The Company operates pursuant to the exemptive provisions of section k(2)(ii) of the Securities and Exchange Commissions Rule 15(c)3-3 and does not hold customer funds or securities. The Company is a member of the National Association of Securities Dealers and is registered as a securities dealer with the state of Louisiana. The Company's customers are principally located in Lafayette, LA and the surrounding area.

Method of Accounting - The accounting records of the Company are maintained on the accrual basis of accounting.

<u>Cash Equivalents</u> - The Company considers all short-term investments with original maturities of three months or less to be cash equivalents.

<u>Depreciation</u> - Property and equipment are recorded at cost. Depreciation is provided for by the straight-line method over the estimated useful lives of the individual assets which range from 5 to 7 years.

<u>Investment Securities</u> - The Company's marketable securities are valued at market value and are recorded on a trade date basis. Securities not readily marketable are valued at fair value as determined by management.

<u>Commission Expense</u> - Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

<u>Revenue</u> - Securities transactions of the Company are recorded on a trade date basis. Commission income and expenses are recorded on a trade date basis. Underwriting fees are recorded at the time the underwriting is completed and the income is readily determinable. Investment advisory fees are received quarterly but are recognized as earned on a pro rata basis over the term of the contract.

<u>Use of Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS September 30, 2003 and 2002

#### NOTE 2 - RESTRICTED FUNDS AND SECURITIES

The Company is a fully disclosed broker clearing through two New York stock exchange firms. The clearing firms require the Company to maintain a minimum deposit in cash and (or) securities of \$30,000 and \$25,000, as of September 30, 2003 and 2002, respectively, as a reserve requirement. At September 30, 2003 and 2002, restricted funds and securities under the arrangements were as follows:

	2003	2002
Marketable securities-restricted (Note 3)	\$ 23,560	\$ 23,100
Money market funds-restricted	7,257	831
	\$ 30,817	\$ 23,931

#### **NOTE 3 - INVESTMENT SECURITIES**

Investment securities consist of marketable and non-marketable securities. The following is a summary of marketable and non-marketable securities at September 30, 2003 and 2002:

		2002
Marketable securities-restricted (Note 2)	\$ 23,560	\$ 23,100
Non-marketable securities	10,300	10,300
	\$ 33,860	\$ 33,400

Marketable securities are valued at market value, quoted as of September 30, 2003 and 2002. These securities are exchange listed, traded "NASDAQ", or quoted in the pink sheets.

Non-marketable securities are valued at fair value as determined by management.

For purposes of determining the gain or loss on a sale, the cost of securities sold is based on the average cost of all shares of each security held at the date of sale plus or minus any previous unrealized losses or gains recognized in income.

Unrealized gains (losses) on marketable securities recognized at September 30, 2003 and 2002 totaled \$460 and (\$2,842), respectively. For securities held at both the beginning and end of the year, unrealized gains are based on the change in market value during the year. For securities held at the end of the year which were purchased during the year, unrealized gains are based on the difference between the purchase price and market value at the end of the year.

#### NOTES TO FINANCIAL STATEMENTS September 30, 2003 and 2002

#### **NOTE 4 - PROPERTY AND EQUIPMENT**

The following is a summary of property and equipment - at cost, less accumulated depreciation:

2003	2002
\$ 19,585	\$ 15,059
66,163	26,277
8,000	8,000
1,000	1,000
94,748	50,336
(33,090)	(24,128)
\$ 61,658	\$ 26,208
	\$ 19,585 66,163 8,000 1,000 94,748 (33,090)

Total depreciation expense charged to operations for the years ended September 30, 2003 and 2002 was \$8,962 and \$5,343, respectively.

#### **NOTE 5-INCOME TAXES**

The Company follows Statement of Financial Accounting Standards No. 109, "Accounting For Income Taxes" to account for income taxes. Deferred tax expenses or benefits are recognized in the financial statements for the changes in deferred tax liabilities or assets between years.

The provision for income tax expense consists of the following:

	2003	2002	
Current			
Federal	\$ 2,094	\$ 6,983	
State	562	2,066	
	2,656	9,049	
Deferred			
Federal	4,266	2,121	
State	1,007	501	
	5,273	2,622	
Total expense	\$ 7,929	\$ 11,671	

#### NOTES TO FINANCIAL STATEMENTS September 30, 2003 and 2002

#### NOTE 5 - INCOME TAXES (continued)

A reconciliation of the Company's income tax provision at the statutory rate to income tax expense at the Company's effective rate is as follows:

	2003	2002	
Taxes computed at the expected statutory rate	\$ 12,446	\$ 19,786	
Tax effect of nondeductible expenses	2,504	1,891	
State income taxes (net of federal			
benefits)	1,035	1,695	
Effect of surtax exemption and other	(8,056)	(11,701)	
Total	\$ 7,929	\$ 11,671	

Deferred taxes arise principally due to differences in the basis for property and equipment, loss carryforwards and methods of recognizing unrealized gains and losses on marketable securities for book and tax purposes.

The Company's deferred tax assets and liabilities at September 30, 2003 and 2002 consisted of:

	2003	2002
Assets:		
Contribution carryforwards	\$ -0-	\$ 194
Marketable securities	427	509
Liabilities:		
Fixed assets	(8,963)	(3,966)
Net Deferred Tax Liability	\$ (8,536)	\$ (3,263)

#### NOTE 6 - RELATED PARTY TRANSACTIONS

Note receivable - stockholder is comprised of net advances of \$52,305 for 2003 and \$48,813 for 2002. The loans bear interest at 3.6%, annually at September 30, 2003 and 2002. Total interest income recognized on the loans during 2003 and 2002 was \$1,719 and \$1,782, respectively.

#### NOTES TO FINANCIAL STATEMENTS September 30, 2003 and 2002

#### NOTE 6 - RELATED PARTY TRANSACTIONS (continued)

During the fiscal year ended September 30, 2003, the Company acquired approximately \$32,000 of decorative office fixtures from family members of the Company's stockholder.

The Company leases office space from an entity owned by the Company's stockholder. The lease extends through September 30, 2006 and provides for monthly rental payments of \$3,000 per month (\$36,000 per year). Net rent expense paid to this entity totaled approximately \$36,000 for the years ended September 30, 2003 and 2002. Future minimum rental payments due under this arrangement for the next 5 years total \$36,000 for the years ending September 30, 2004, 2005 and 2006 and none thereafter.

#### NOTE 7 - CONCENTRATION OF CREDIT RISK AND MAJOR CUSTOMERS

The Company's financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents and commissions receivable.

The Company places its cash and cash equivalents with highly rated financial institutions.

The Company is dependent upon one major firm for a substantial portion of its commission revenue and clearing services. Commissions from this firm totaled approximately \$247,000 in 2003 and \$281,000 in 2002. The Company extends credit to this firm and net commissions due from this firm were \$1,691 and \$2,833, at September 30, 2003 and 2002, respectively. In addition, the Company generally does not require collateral or other security to support its commission receivables.

#### NOTE 8 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At September 30, 2003, the Company had net capital of \$99,326 which was \$49,326 in excess of its required net capital of \$50,000. The Company's aggregate indebtedness to net capital ratio was 0.61 to 1, at September 30, 2003.

#### NOTE 9 - RETIREMENT PLANS

During the fiscal year ended September 30, 2002, the Company adopted a defined contribution money purchase profit sharing plan, which covers all employees meeting certain age and length of service requirements. Contributions are determined annually by the Company. The Company may contribute up to 25% of eligible compensation, subject to statutory limitations. Employer contributions to the plan totaled \$36,866 for 2003 and \$35,700 for 2002. The Company contributed at an average rate of 19.7% of total compensation for 2003 and 19.1% for 2002.

Arsement

Redd &

Morella, L.L.C.

CERTIFIED PUBLIC ACCOUNTANTS

**CONSULTANTS** 

Christopher C. Arsement, CPA, CMA, CVA John R. Redd, III, CPA Robert J. Morella, CPA, PFS Stephen J. Arsement, CPA Kimberly B. Gardner, CPA, CVA

> Eileen D. Frugé, CPA Eric J. Benoit, CPA Kimberley A. Cheek, CPA Ashley P. Fontenot, CPA

> > **MEMBERS**

American Institute of Certified Public Accountants Society of Louisiana Certified Public Accountants

Independent Auditors' Report on Accompanying Information
Required by Rule 17a-5 of the Securities and Exchange Commission

To the Board of Directors Cullen Investment Group, Ltd. Lafayette, Louisiana

We have audited the accompanying financial statements of Cullen Investment Group, Ltd. for the years ended September 30, 2003 and 2002 and have issued our report thereon dated November 6, 2003. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying information contained on pages 13 through 16 is presented for the purpose of additional analysis and is not a required part of the basic financial statements, but pages 14 through 16 is supplementary information required by rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly presented in all material respects in relation to the basic financial statements taken as a whole.

aisement, Redd+ Morella, LLC

Arsement, Redd & Morella, L.L.C.

November 6, 2003

Terrace Centre
701 Robley Dr., Suite 200, Lafayette, LA 70503
(337) 984-7010 or Fax (337) 981-6001
www.cpa-arm.com

#### SCHEDULES OF GENERAL AND ADMINISTRATIVE EXPENSES Years Ended September 30, 2003 and 2002

	2003		2002	
Auto expense	\$	8,536	\$	11,251
Bank charges		79		41
Computer supplies		3,257		1,615
Contract labor		11,836		8,679
Contributions		1,500		3,278
Dues and subscriptions		8,337		9,660
Entertainment		13,347		9,641
Education		245		105
Insurance		11,577		10,477
Miscellaneous		10,357		1,266
Office expense		23,957		15,529
Office salaries		97,079		65,257
Officer's salary		90,278		122,089
Payroll taxes		14,565		13,469
Pension plan expense		36,866		35,700
Postage		4,744		2,947
Professional services	,	12,013		23,420
Publications		95		220
Quotes and research		10,245		6,782
Registration and licenses		5,677		2,811
Rent		36,000		36,000
Repairs and maintenance		2,807		8,337
Taxes - other		566		633
Telephone	•	12,264		13,426
Travel		9,014		3,128
Utilities		5,412		5,423
Overhead reimbursements		(12,300)		(37,483)
Total General and Administrative Expenses	\$	418,353	\$	373,701

#### COMPUTATIONS OF NET CAPITAL Years Ended September 30, 2003 and 2002

		2003		2002	
Total ownership equity	\$	238,610	\$	209,935	
Deduct ownership equity not allowable for net capital		-0-		-0-	
Total ownership equity qualified for net capital Add:		238,610		209,935	
Subordinated borrowings allowable in computation of net capital		-0-		-0-	
Other deductions or allowable credits		-0-		-0-	
Total capital and allowable subordinated borrowings		238,610		209,935	
Deduction and/or charges:					
Non-allowable assets:					
Property and equipment		61,658		26,208	
Note receivable-stockholder		52,305		48,813	
Non-marketable securities		10,300		10,300	
Other		5,494		7,406	
		129,757	<u>-</u> -	92,727	
Net capital before haircuts on securities positions		108,853		117,208	
Haircuts on securities		(9,527)		(9,563)	
NET CAPITAL	\$	99,326	\$	107,645	
AGGREGATE INDEBTEDNESS					
Items included in statement of financial condition					
Accounts payable and accrued liabilities	\$	60,889	\$	56,663	
Other		· -0-		· -0-	
Total Aggregate Indebtedness	\$	60,889	\$	56,663	
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT					
Minimum net capital required:					
Required on aggregate indebtedness (a)	\$	4,059	\$	3,778	
Required of reporting broker or dealer (b)	\$	50,000	\$	50,000	
Net capital requirement [greater of (a) or (b)]	\$	50,000	\$	50,000	
Net capital in excess of minimum	,	49,326	•	57,645	
Net capital	\$	99,326	\$	107,645	
Ratio: Aggregate Indebtedness to Net Capital		0.61 to 1		0.53 to 1	

#### RECONCILIATIONS OF NET CAPITAL Years Ended September 30, 2003 and 2002

		2003		2002	
NET CAPITAL, as reported on Part IIA (unaudited) FOCUS report	\$	139,710	\$	108,077	
Pension plan contribution accrual		(33,953)		-0-	
Accrued income and expenses, net		1,498		4,592	
(Provision) benefit for income taxes		(7,929)		(5,024)	
NET CAPITAL, as reported on the attached statements	\$	99,326	\$	107,645	

### EXEMPTIONS Years Ended September 30, 2003 and 2002

The Company does not hold customer funds or securities. Therefore, it is exempt from Rule 15c3-3. Accordingly, the Company is not required to submit a computation for determination of reserve requirement under Rule 15c3-3, information relating to the possession or control requirements under Rule 15c3-3 and a schedule of segregation requirements and funds in segregation-customers' regulated commodity futures account.

Arsement

Redd &

Morella, L.L.C.

CERTIFIED PUBLIC ACCOUNTANTS

CONSULTANTS

Christopher C. Arsement, CPA, CMA, CVA John R. Redd, III, CPA Robert J. Morella, CPA, PFS Stephen J. Arsement, CPA Kimberly B. Gardner, CPA, CVA

> Eileen D. Frugé, CPA Eric J. Benoit, CPA Kimberley A. Cheek, CPA Ashley P. Fontenot, CPA

> > **MEMBERS**

American Institute of Certified Public Accountants Society of Louisiana Certified Public Accountants

#### Independent Auditors' Supplementary Report on Internal Accounting Control

Board of Directors
Cullen Investment Group, Ltd.

In planning and performing our audit of the financial statements and supplemental schedules of Cullen Investment Group, Ltd. (the Company) for the year ended September 30, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to

Terrace Centre 701 Robley Dr., Suite 200, Lafayette, LA 70503 (337) 984-7010 or Fax (337) 981-6001 www.cpa-arm.com Board of Directors Cullen Investment Group, Ltd. Page -2-

achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2003, to meet the SEC's objectives.

This report is intended solely for the information and the use of Board of Directors, management, the SEC, the New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Owsevent, Redd + Merella, LLC

Arsement, Redd & Morella, L.L.C.

November 6, 2003