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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

A. I	REGISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER: Calton	n & Associates, Inc.		OFFICIAL USE ONL
ADDRESS OF PRINCIPAL PLACE OF E	USINESS: (Do not use P.O. Box No	o.)	FIRM I.D. NO.
14497 N. Dale Mabry Hwy.	, Suite 15		
Tampa Problems 3	(No. and Street)	- 336	318
(City)	(State)		(Zip Code)
AME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN REGAL	RD TO THIS RI	EPORT
Dwayne K. Calton		(813	3)264-0440
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT	COUNTANT IDENTIFICATI whose opinion is contained in this R	ON	3)264-0440 (Area Code – Telephone Numbo
Dwayne K. Calton	COUNTANT IDENTIFICATI whose opinion is contained in this R	ON Leport*	
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT Edwards, Platt, Raulerson	COUNTANT IDENTIFICATI whose opinion is contained in this R Company, P.A., CPA's (Name - if individual, state last, first, midal)	ON Leport*	
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT	COUNTANT IDENTIFICATI whose opinion is contained in this R Company, P.A., CPA's	ON Leport*	(Area Code – Telephone Numbo
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT Edwards, Platt, Raulerson 101 E. Mahoney Street (Address)	COUNTANT IDENTIFICATI whose opinion is contained in this R Company, P.A., CPA's (Name - if individual, state last, first, midd)	ON Leport* tle name) FL	(Area Code – Telephone Numbo
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT Edwards, Platt, Raulerson 101 E. Mahoney Street (Address)	COUNTANT IDENTIFICATI whose opinion is contained in this R Company, P.A., CPA's (Name - if individual, state last, first, midd)	ON Leport* tle name) FL	(Area Code – Telephone Numbo
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT Edwards, Platt, Raulerson 101 E. Mahoney Street (Address) ECK ONE:	COUNTANT IDENTIFICATI whose opinion is contained in this R Company, P.A., CPA's (Name - if individual, state last, first, midd)	ON Leport* tle name) FL	(Area Code – Telephone Number 33563 (Zip Code)
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT Edwards, Platt, Raulerson 101 E. Mahoney Street (Address) ECK ONE: \$\frac{1}{12}\$ Certified Public Accountant Public Accountant	COUNTANT IDENTIFICATI whose opinion is contained in this R Company, P.A., CPA's (Name - if individual, state last, first, midd)	ON Leport* tle name) FL	(Area Code – Telephone Number 33563 (Zip Code) PROCESSED DEC 2 3 2003
Dwayne K. Calton B. AC DEPENDENT PUBLIC ACCOUNTANT Edwards, Platt, Raulerson 101 E. Mahoney Street (Address) ECK ONE: EX Certified Public Accountant □ Public Accountant	COUNTANT IDENTIFICATI whose opinion is contained in this R Company, P.A., CPA's (Name - if individual, state last, first, middle) Plant City (City)	ON Leport* tle name) FL	(Area Code – Telephone Number 33563 (Zip Code)

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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SEC 1410 (06-02)

OATH OR AFFIRMATION

my knowledge and belief the accompanying	financial statement and supporting schedules pertaining to the firm of
	nc., a Florida Corporation ,
of September 30	2003 are true and correct. I further swear (or affirm) th
neither the company nor any partner, proprie	etor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except	
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*	$ \Omega_{I}$
	0771
State of Florida	Ju Ma
County of Hillsborough	Signature
	Dwarma V Caltan Breaklant
	Dwayne K. Calton - President Title
2 211	Title
Deonge DHONGE	ANY PILE STORE O LIARDINICTON IR
Notary Public	GEORGE G. HARRINGTON, JR. MY COMMISSION # DD 168981
	EXPIRES: December 2, 2006
is report ** contains (check all applicable bo	(Xes): 1-800-3-NOTARY FL Notary Service & Bonding, Inc.
(a) Facing Page. (b) Statement of Financial Condition.	
(c) Statement of Financial Condition.	
(d) Statement of Changes in Financial Cond	dition.
(e) Statement of Changes in Stockholders'	Equity or Partners' or Sole Proprietors' Capital.
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(g) Computation of Net Capital.	
(h) Computation for Determination of Reservices Politics And the Proposition Politics And the Proposition of	rve Requirements Pursuant to Rule 13c3-3. or Control Requirements Under Rule 15c3-3.
	explanation of the Computation of Net Capital Under Rule 15c3-3 and the
	eserve Requirements Under Exhibit A of Rule 15c3-3.
	d unaudited Statements of Financial Condition with respect to methods of
consolidation.	
(1) An Oath or Affirmation.	·
(m) A copy of the SIPC Supplemental Report	
n) A report describing any material inadequate	cies found to exist or found to have existed since the date of the previous audi

CALTON & ASSOCIATES, INC. TAMPA, FLORIDA AUDITED FINANCIAL STATEMENTS SEPTEMBER 30, 2003 AND 2002

CALTON & ASSOCIATES, INC. AUDITED FINANCIAL STATEMENTS SEPTEMBER 30, 2003 AND 2002

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Edwards, Platt, Raulerson & Company, P. A.

Certified Public Accountants and Consultants
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J. B. Edwards, CPA (1884-1966) Charles L. Edwards, CPA Randell L. Platt, CPA Daniel D. Raulerson, CPA John Coakley, CPA

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders of Calton & Associates, Inc.

We have audited the accompanying statements of financial condition of Calton & Associates, Inc. (a Florida corporation) as of September 30, 2003 and 2002, and the related statements of operations, changes in shareholders' equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Calton & Associates, Inc. as of September 30, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary schedules is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly presented in all material respects in relation to the basic financial statements taken as a whole.

Edwards, Platt, Raulesson + Co., P.A.

Edwards, Platt, Raulerson & Company Plant City, Florida November 17, 2003 FINANCIAL STATEMENTS

CALTON & ASSOCIATES, INC. STATEMENTS OF FINANCIAL CONDITION SEPTEMBER 30, 2003 and 2002

ASSETS

		2003		2002
ASSETS:	•	0.007.005	•	0.000.504
Cash	\$	2,997,235	\$	2,630,524
Investments		62,350		418,101
Receivables:		64 500		26 747
Clearing agent		64,598		26,747
Commissions Income taxes		121,726		118,838 47,906
Notes & other		239,964		216,017
Inventory		155,202		485,001
Property & equipment net of accumulated		133,202		400,001
depreciation of \$118, 260 & \$128,375, respectively		94,595		76,459
Prepaid expenses		15,458		31,229
Deposits		202,066		515,217
Deposits		202,000		313,217
Total assets	\$	3,953,194	\$	4,566,039
	LIABIL	ITIES AND SHA	REHO	LDERS' EQUITY
LIABILITIES:	•	5 222	Φ.	770
Accounts payable	\$	5,332	\$	773
Accrued expenses:		155 202		485,001
Clearing agent Commissions		155,202 631,768		538,515
Profit sharing		136,600		231
Income taxes		62,523		201
Other accrued expenses		593,461		429,413
Deferred tax liability		32,600		23,610
Deferred tax liability		32,000		23,010
Total liabilities		1,617,486		1,477,543
SHAREHOLDERS' EQUITY:				
Common stock:				
Class A: voting and participating stock,				
\$1 par; authorized 3,750, issued 1,250 shrs				
902 and 915 shrs. outstanding, respectively		1,250		1,250
Class B: non-voting and participating stock,				
\$1 par; authorized 3,750, issued 1,250 shrs				4.050
355 and 950 shrs. outstanding, respectively		1,250		1,250
Additional paid in capital		252,460		252,460
Treasury stock		(1,719,261)		(746,461)
Retained earnings	-	3,800,009		3,579,997
Total shareholders' equity		2,335,708		3,088,496
Total liabilities and shareholders' equity	\$	3,953,194	\$	4,566,039

CALTON & ASSOCIATES, INC. STATEMENTS OF OPERATIONS FOR THE YEARS ENDED SEPTEMBER 30, 2003 and 2002

	2003	2002
INCOME:		
Commissions on customer trading in:		
Direct participation	\$ 2,600,456	\$ 1,351,754
Investment company shares	1,353,100	1,476,275
Insurance products	1,100,633	1,764,801
Municipal bonds	1,472,967	1,543,729
Other commissions	2,089,079	2,065,173
Firm trading and investment gains	444,085	56,004
Dividend and interest income	170,989	236,405
Other income	673,140	394,735
Total income	9,904,449	8,888,876
EXPENSES:		
Representatives' commissions and overrides	7,574,804	6,905,244
Clearing charges	367,047	423,037
Salaries and employee benefits	637,697	653,937
Communications expense	88,058	93,582
Occupancy and equipment costs	158,339	162,658
Other operating expenses	578,348	585,927
Depreciation and amortization	36,835	26,979
Interest expense	1,032	-
Taxes other than income	90,684	89,784
Total expenses	9,532,844	8,941,148
Income (loss) before provision for income taxes	371,605	(52,272)
Income tax expense (benefit)	151,593	(28,604)
Net Income (loss)	\$ 220,012	\$ (23,668)

CALTON & ASSOCIATES, INC. STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEARS ENDED SEPTEMBER 30, 2003 and 2002

		APITAL TOCK	F	DITIONAL PAID-IN CAPITAL	REASURY STOCK	RETAINED ARNINGS
Balance at September 30, 2001	\$	2,500	\$	252,460	\$ (636,718)	\$ 3,603,665
Net loss for the year ended September 30, 2002		-		-	-	(23,668)
Purchase of treasury stock		_		<u>-</u> _	 (109,743)	
Balance at September 30, 2002		2,500		252,460	(746,461)	3,579,997
Net income for the year ended September 30, 2003		-		-	-	220,012
Purchase of treasury stock		<u>-</u>			 (972,800)	 -
Balance at September 30, 2003	\$	2,500	\$	252,460	 (1,719,261)	\$ 3,800,009

CALTON & ASSOCIATES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2003 and 2002

	2003		2002	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income (loss)	\$	220,012	\$	(23,668)
Adjustments to reconcile net income				
Depreciation and amortization		36,835		26,979
Deferred tax expense (benefit)		8,990		(33,070)
(Increase) decrease in:				
Inventory		329,799		(292,300)
Accounts receivable		•		854
Investments		355,751		65,699
Income tax receivable		47,906		86,582
Clearing agent receivable		(37,851)		332,173
Commissions receivable		(2,888)		(20,131)
Prepaid expenses		15,771		(16,264)
Deposits		313,151		2,591
(Decrease) increase in:		313,131		2,391
•		4.550		(4.274)
Accounts payable		4,559		(1,374)
Clearing agent payable		(329,799)		248,091
Commissions payable		93,253		397,609
Income tax payable		62,523		440.704
Other accrued expenses		164,048		112,761
Accrued profit sharing		136,369		231
Net cash (used for) provided by operating activities		1,418,429		886,763
CASH FLOWS FROM INVESTING ACTIVITIES:				
Loans to related parties		(93,038)		(4,559)
Repayment of related party loans		69,091		31,969
Purchase of equipment		(54,971)		(19,095)
Net cash (used for) provided by investing activities		(78,918)		8,315
CASH FLOWS FROM FINANCING ACTIVITIES:				
Purchase of treasury stock		(972,800)		(109,743)
Net cash (used for) provided by financing activities		(972,800)		(109,743)
Increase (decrease) in cash and cash equivalents		366,711		785,335
Cash and cash equivalents-beginning of the year		2,630,524		1,845,189
Cash and cash equivalents-end of year	\$	2,997,235	\$	2,630,524

CALTON & ASSOCIATES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED SEPTEMBER 30, 2003 and 2002

SUPPLEMENTAL CASH FLOW DISCLOSURES:

		2003		2002
Cash paid during the year for: Income taxes	\$	72,060	\$	4,226
Cash paid during the year for: interest	_\$	1,032	\$	<u> </u>

NOTE 1: ORGANIZATION AND NATURE OF BUSINESS

Calton & Associates, Inc. is a registered securities broker-dealer and a member of the National Association of Securities Dealers (NASD), with headquarters in Tampa, Florida. The company is incorporated in the State of Florida as a "C" Corporation and is primarily engaged in the marketing of general securities and insurance products through a network of independent branches in various states.

NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

In accordance with generally accepted accounting principles, Calton & Associates, Inc. maintains it's books on the accrual basis of accounting. Prior to 2001 the company utilized the cash basis method of accounting for income tax reporting purposes. For the year ended September 30, 2001 the company has, in accordance with Section 448 of the Internal Revenue Code, made a mandatory change to the accrual method for income tax reporting purposes, see Note 10.

Cash and Cash Equivalents

The Company defines cash and cash equivalents as highly liquid investments, including checking and money market accounts, with original maturities of less than ninety days. This definition does not include investments held for sale in the ordinary course of business.

Securities Transactions and Commissions

Securities transactions and the related revenue and expenses are recorded on a trade-date basis. The resulting commissions and clearing agent receivables are deemed to be fully collectible.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Compensated Absences

Compensated absences are provided to non-commissioned employees only. Due to their immaterial nature they are expensed when paid.

NOTE 3 INVESTMENTS

Investments are comprised of securities held-to maturity and trading securities.

Securities held-to-maturity

Debt securities held-to-maturity are carried at the lower of costs or market. Maturity of the individual instruments are eleven years at September 30, 2003. Original costs and carrying value are as follows:

See accompanying auditors' report.

NOTE 3 CONTINUED

2	003	2	002
Costs	Carrying Value	Costs	Carrying Value
\$ 6,000_	\$ 6,000	\$ 5,000	_\$ 5,000_

Trading securities

Trading securities are comprised of equity securities carried at their fair value. Unrealized gains and losses are included in earnings in the period they arise. Details of trading securities are as follows:

2003	Costs \$111,100	Fair Value \$ 56,350	Unrealized loss \$ 54,750
2002	\$ 746,261	<u>\$ 413,101</u>	\$ 333,160

NOTE 4 INVENTORY

Inventory represents debt securities available for sale to customers with maturity dates ranging from four to twenty-seven years and is carried at fair value. At September 30, 2003 and 2002 there were no material differences between cost and fair value.

NOTE 5 FURNITURE, EQUIPMENT, AND IMPROVEMENTS

Furniture, equipment, and leasehold improvements are carried at costs. Depreciation for financial reporting purposes is computed on the straight-line basis using the estimated life of the asset. The modified accelerated costs recovery system (MACRS) and asset-expensing provisions of code section 179 are utilized for income tax reporting purposes.

Major categories by costs are as follows:

	2003	2002
Equipment	\$ 153,758	\$ 145,737
Furniture	50,804	50,804
Improvements	8,293	8,293
Accumulated		
depreciation	(118,260)	(128,375)
	<u>\$</u> 94,595	\$ 76,459

NOTE 6 DEPOSITS

During October 2002 the deposit required by the clearing agreement with Southwest Securities, Inc. was reduced from \$500,000 to \$200,000. Proceeds from the deposit reduction were used to acquire the treasury stock discussed in Note Twelve.

NOTE 7 RELATED PARTY TRANSACTIONS

Calton Properties, Inc., a related party, is obligated to the Company under a note payable originally dated June 1, 1999 in the amount of \$195,000. The original note had a stated interest rate of 8.75%, interest only due quarterly, with a maturity date of October 1, 2000. The note has been modified on an annual basis to reflect changes in the rate of interest. At December 31, 2003 and 2002 the agreed upon rate was 3% with quarterly payments of accrued interest plus principal payments of \$4,500 required.

The company has a policy of charging back to the branches a portion of incurred legal and settlement costs attributable to the branch. The agreements between the branches and the Company provides for monthly deductions from commission payments. The agreement does not provide for interest on the outstanding balance.

Amounts due from related parties are as follows:

	2003	2002
Calton Properties, Inc.	\$ 157,676	\$ 175,958
Branches	78,237	40,059
Employees	4,051	
	\$ 239,964	\$216,017

NOTE 8 DEPOSITS

At September 30, deposits consist of the following:

	2003	2002
Clearing Agent deposit	\$ 200,000	\$515,742
Insurance	2,066	2,066
	\$ 202,066	\$517,808

NOTE 9 PROFIT SHARING

The Company has established a qualified profit-sharing retirement plan that covers substantially all full time employees. Contributions totaling \$136,600 and \$121,154 for 2003 and 2002, respectively, represent the lesser of the maximum contribution allowed or 11% of participant compensation.

NOTE 10 INCOME TAXES

The Company made a required change to the accrual method of accounting beginning with all income tax filings for the year ended September 30, 2001. In accordance with the provisions of Revenue Procedure 99-49, the Company is required to recognize, ratably over four years, the net difference between revenues and expenses accrued for financial reporting purposes. The difference at September 30, 2000 was determined to be \$80,977.

At September 30, 2003 and 2002 the financial statements reflected a deferred tax liability in the amount of \$32,600 and \$23,610, respectively. Such amounts represent the estimated future tax consequences resulting from the above referenced change in income tax reporting method and the use of accelerated depreciation methods for income tax reporting purposes for 2002 and 2003, plus limitations on the deductibility of charitable contributions with respect to 2002.

The components of income tax expense are as follows:

			 2003	,	
		Federal	State		Total
Current expense	\$	116,232	\$ 26,371	\$	142,603
Deferred expense	_	7,866	1,124		8,990
Income tax expense (benefit)	\$	124,098	\$ 27,495	\$	151,593
			 2002		
Current expense (benefit)	\$	7,393	\$ (2,927)	\$	4,466
Deferred expense (benefit)		(29,102)	 (3,968)		(33,070)
Income tax expense	\$	(21,709)	\$ (6,895)	\$	(28,604)

NOTE 11 COMMITMENTS AND CONTINGENT LAIBILITIES

The Company is obligated under a non-cancelable operating lease for the rental of office space. Rent expense under the lease totaled \$125,988 and \$121,380 for 2003 and 2002, respectively. The aggregate liability under the lease at September 30, 2003 is as follows:

	\$ 334,554	
Thereafter		
2006	68,754	
2005	135,204	
2004	130,596	

The Company has guarnteed the aggregate indebtness of an affiliated company for up to \$100,000.

The Company is currently engaged in several arbitrations and one lawsuit with individual customers. Management estimates that costs and possible settlements associated with these matters to be \$511,000. Accordingly, such amounts are charged to earnings in the period they arise and is reflected under the caption "other accrued expenses" on the accompanying statement of financial condition.

See accompanying auditors' report.

NOTE 12 TREASURY STOCK

At September 30, 2001 treasury stock consisted of 320 shares of class A and 250 shares of class B redeemed by the Company at a total costs of \$636,718. During 2002, the Company purchased 15 shares of class A and 50 shares of class B at a total cost of \$109,743. During 2003 the Company purchased 13 shares of class A and 595 shares of class B at a total cost of \$972,800.

NOTE 13 CONCENTRATION OF CREDIT RISK

The Company maintains substantial cash balances with the clearing agent and at two financial institutions. The Securities Investors Protection Corporation and the Federal Deposit Insurance Corporation insure funds with the clearing agent and financial institutions, respectively, up to a maximum of \$100,000. Management believes that the risk of loss associated with the uninsured portion of funds on deposit is remote.

NOTE 14 CLEARING AGENT

The Company utilizes the services of Southwest Securities, Inc., a wholly owned subsidiary of Southwest Securities Group, Inc. for all transactions requiring the use of a clearing agent. Southwest Securities Group, Inc. is a publicly held company located in Texas.

NOTE 15 NET CAPITAL REQUIREMENTS

The Company is subject to the uniform net capital rule (rule 15c3-1) under the Securities and Exchange Act of 1934, which requires that the ratio of aggregate indebtedness to net capital, as defined, shall not exceed 15 to 1. At September 30, 2003, the Company had net capital of \$1,839,211, representing an excess over required net capital of \$1,589,211. The ratio of aggregate indebtedness to net capital was 83% and 39% at September 30, 2003 and 2002, respectively.

NOTE 16 SUBSEQUENT EVENTS

On November 13, 2003 the Board of Directors declared a dividend of \$24 a share for all shareholders of record as of October 31, 2003. The dividend, totaling \$30,168 will be paid in December 9, 2003.

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	SUPPLEMENTARY SCHE	DULES	
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CALTON & ASSOCIATES, INC. SCHEDULES OF COMPUTATION OF NET CAPITAL FOR THE YEARS ENDED SEPTEMBER 30, 2003 and 2002

	2003	2002
Ownership equity	\$ 3,088,496	\$ 3,221,907
Acquisition of treasury stock	(972,800)	(109,743)
Net income (loss)	220,012	(23,668)
Adjusted net worth	2,335,708	3,088,496
Subordinated loans		-
Total available capital	2,335,708	3,088,496
Non-allowable assets	(444,504)	(445,238)
Tentative net capital	1,891,204	2,643,258
Haircuts:		
Stock/warrants	8,453	45,300
Federal, State, and Municipal securities	10,325	28,095
Other securities	33,215	111,100
Undue concentration	•	4 004
Corporate obligations	<u> </u>	4,221
Total haircuts	51,993	188,716
Net capital	1,839,211	2,454,542
Minimum net capital	(250,000)	(250,000)
Excess net capital	\$ 1,589,211	\$ 2,204,542
Aggregate indebtedness	\$ 1,529,684	\$ 968,932
Ratio of aggregate indebtedness to net capital	83%	39%

CALTON & ASSOCIATES, INC. SCHEDULE OF COMPUTATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS UNDER RULE 15C3-3 FOR THE YEAR ENDED SEPTEMBER 30, 2003

Amount held on deposit in "reserve bank account", including value of qualified securities at end of reporting period.

\$ 341

There is no material difference between the computation for determination of reserve requirements under rule 15c3-3 included with the financial statements reported on by the independent auditor and the computation previously filed by the broker or dealer in the unaudited FOCUS report.

CALTON & ASSOCIATES, INC. INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C3-3 OF THE SECURITIES EXCHANGE COMMISSION SEPTEMBER 30, 2003

')	the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frames specified under Rule 15c3-3. Notes A and B.	<u>\$</u>	-0-
	A) Number of items.		-0-
2)	Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control has not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3. Notes B, C, and D.	\$	-0-
	A) Number of items		-0-

CALTON & ASSOCIATES, INC. SCHEDULE OF RECONCILATION PURSUANT TO RULE 17A-D(d)(4) SEPTEMBER 30, 2003

Net capital per FOCUS report	\$ 1,697,523
Net statement of operations impact of audit adjustments	97,694
Net decrease in non-allowable assets resulting from audit adjustments	 43,994
Net capital per supplementary schedule	\$ 1,839,211

REQUIRED REPORT



Edwards, Platt, Raulerson & Company, P. A.

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Certified Public Accountants

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

To the Board of Directors of and Shareholders of Calton & Associates, Inc.

In planning and performing our audit of the financial statements of Calton & Associates, Inc. (a Florida Corporation), for the year ended September 30, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e)
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by rule 17a-13
- Complying with the requirements for prompt payment for securities under section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule15c3-3

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles.

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Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projections of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Edwards, Platt, Raulerson & Company

Edwards, Platt, Raulesson & Co., P.A.

Plant City, Florida November 17, 2003