

SECURITI.

**ISSION** 

Washington, D.C. 20549

OMB APPROVA 3235-0123 OMB Number: Expires: October 31, 2004 Estimated average burden hours per response.....12.00

yay Z

### SEC FILE NUMBER 52850

### ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING_04/01/02	AND END	ING03/31	1/03
	MM/DD/YY	· · · · · · · · · · · · · · · · · · ·	1	MM/DD/YY
A	. REGISTRANT IDENT	IFICATION		
NAME OF BROKER-DEALER: BR	OCKHOUSE & COOPER IN	c.	<u> </u>	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE O	F BUSINESS: (Do not use P.	O. Box No.)		FIRM I.D. NO.
1250 boul. René-Lévesque	Ouest, suite 4025			
	(No. and Street	)		•
Montréal	Ouébec		нзн	3 4W8
(City)	(State)		(Zip Co	de)
NAME AND TELEPHONE NUMBER Howard Messias	OF PERSON TO CONTACT	IN REGARD TO		514-932-7171 Code - Telephone Number)
В.	ACCOUNTANT IDENT	TIFICATION	(Alea	Code - receptione (value)
INDEPENDENT PUBLIC ACCOUNT  BDO Dunw	·			
4150 Sainte-Catherine St.		·		H3Z 2Y5
(Address)	(City)	, , , , , ,	(State)	(Zip Code)
CHECK ONE:		D		<b>E</b> D
☐ Certified Public Accoun	tant		- 000	9
☐ Public Accountant		( )	JUN 03 200	<b>3</b>
☐ Accountant not resident	in United States or any of its	possessions.	THOMSON FINANCIAL	
	FOR OFFICIAL US	E ONLY		
				/

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accou must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

### OATH OR AFFIRMATION

I, How	ward Messias	, swear (or affirm) that, to the best of
my knov	wledge and belief the accompanying financial statemen	t and supporting schedules pertaining to the firm of
Broc	ckhouse & Cooper Inc.	, as
of M	March 31 ,20 0	3 , are true and correct. I further swear (or affirm) that
neither		cer or director has any proprietary interest in any account
	ed solely as that of a customer, except as follows:	,
	None	
		15
		Signature
		Signature
		Chief Financial Officer
	/h	Title
	Market Mr. Vinter	
	many marany	
-	Notary Public 60357	
This rep	port ** contains (check all applicable boxes):	
	Facing Page.	
_ ` `	Statement of Financial Condition.	
	Statement of Income (Loss).	
	Statement of Changes in Financial Condition.	
	Statement of Changes in Stockholders' Equity or Partn	
	Statement of Changes in Liabilities Subordinated to Cl	aims of Creditors.
	Computation of Net Capital.	
	Computation for Determination of Reserve Requireme	
	Information Relating to the Possession or Control Req	
□ (j)		the Computation of Net Capital Under Rule 15c3-3 and the
□ (k)	Computation for Determination of the Reserve Require	
⊔ (K)	consolidation.	tatements of Financial Condition with respect to methods of
<b>(1)</b>	An Oath or Affirmation.	
` '	A copy of the SIPC Supplemental Report.	
		xist or found to have existed since the date of the previous audit.
` '		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Brockhouse & Cooper Inc.
Consolidated Statements of
Financial Condition
For the years ended March 31, 2003 and 2002
(Expressed in U.S. dollars)

# Brockhouse & Cooper Inc. Consolidated Statements of Financial Condition For the years ended March 31, 2003 and 2002 (Expressed in U.S. dollars)

	Contents
Independent Auditors' Report	2
Consolidated Statements of Financial Condition	3
Notes to Consolidated Statements of Financial Condition	4



#### BDO Dunwoody s.r.l./LLP

Comptables agréés et consultants Chartered Accountants and Consultants 4150, rue Sainte-Catherine O., 6<sup>lème</sup> étage / 6<sup>th</sup> floor Montréal Québec Canada H3Z 2Y5

Téléc./Fax: (514) 931-0841 Téléc./Fax: (514) 931-9491 Site internet/Website: www.bdo.ca

### **Independent Auditors' Report**

To the Shareholders of Brockhouse & Cooper Inc.

We have audited the accompanying consolidated statements of financial condition of Brockhouse & Cooper Inc. as of March 31, 2003 and 2002, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Brockhouse & Cooper Inc. as of March 31, 2003 and 2002, in conformity with accounting principles generally accepted in the United States of America.

**Chartered Accountants** 

BDO Durusdy LLP

Montreal, Quebec April 25, 2003

March 31	 2003	 2002
Assets		
Current Cash (Note 3) Due from clients Due from brokers Accounts receivable Securities owned, at market (Note 4) Prepaid expenses	\$ 2,586,601 394,718 866,130 75,201 602,884 1,624	\$ 2,675,672 44,129 2,382,138 3,163 468,309 5,250
Stock exchange shares (Note 5) Fixed assets (Note 6) Investment (Note 7)	 4,527,158 1 205,408 355,802	5,578,661 13,811 146,172 300,903
	\$ 5,088,369	\$ 6,039,547
Liabilities and Stockholders' Equity		
Current  Due to clients  Due to brokers  Accounts payable and accrued expenses Income taxes payable  Due to related party (Note 8)	\$ 782,643 395,293 152,813 78,436 10,371	\$ 2,510,223 - 443,740 8,461 27,637
Stockholders' equity	 1,419,556 3,668,813	2,990,061 3,049,486
	\$ 5,088,369	\$ 6,039,547

Directo

### March 31, 2003

### 1. Organization and Nature of Business

Brockhouse & Cooper Inc., incorporated under the <u>Canada Business Corporations Act</u>, provides brokerage and financial advisory services. Brockhouse & Cooper Inc. is a member of the National Association of Securities Dealers, Inc. (NASD), an Approved Participant in the Bourse de Montréal Inc., and a Participating Organization in The Toronto Stock Exchange Inc.

### 2. Significant Accounting Policies

Basis of accounting

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America.

Basis of consolidation

The consolidated financial statements include the accounts of an integrated wholly-owned subsidiary, Brockhouse and Cooper International, Inc. The assets and liabilities of the parent-founded subsidiary company are initially recorded at cost. The results of operations are included from the date of incorporation. All significant intercompany transactions and balances have been eliminated on consolidation.

Use of estimates

The presentation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from management's best estimates as additional information becomes available in the future.

Securities owned

Securities owned are recorded at market value. Securities listed on national and international exchanges are valued at the last sales price on the date of valuation.

Stock exchange shares

Stock exchange memberships are recorded at cost or, if an other than temporary impairment in value has occurred, at a value that reflects management's estimate of the impairment.

### March 31, 2003

### Fixed assets

Fixed assets are recorded at cost less accumulated depreciation and amortization. Depreciation and amortization are provided on the straight-line basis as follows:

Technology equipment Furniture and fixtures Leasehold improvements

- 2 years

5 years5 years

#### Investment

The investment in a company subject to significant influence is accounted for under the equity method.

#### Income taxes

The amount of current taxes payable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates.

### Financial instruments and brokerage agreements

The company's financial instruments consist of cash, term deposit, due from (to) clients, due from (to) brokers, accounts receivable, securities owned, due from (to) related parties and accounts payable and accrued charges.

The company is engaged in various trading and brokerage activities whose counterparties primarily include broker-dealers, bankers and other financial institutions. If these transactions do not settle because of failure to perform by either a client or counterparty, the company may be obligated to discharge the obligation of the non-performing party and, as a result, may incur a loss if the market value of the securities differs from the contract amount. The company's risk is normally limited to the differences in market values of the securities.

Foreign exchange risk arises due to fluctuations in foreign currency rates. The company conducts a significant portion of its business in foreign currencies.

Interest rate risk arises due to fluctuations in interest rates. The company is exposed to interest rate risk on fixed rate securities owned.

### March 31, 2003

#### Foreign currency translation

The functional currency of Brockhouse & Cooper Inc. is the Canadian dollar. Transactions and the financial statements of the subsidiary were translated into the functional currency using the temporal method. Under this method, each asset, liability, revenue and expense is translated into the functional currency by the use of the exchange rate in effect at the transaction date. At the year end date, monetary assets and liabilities are translated into the functional currency by using the exchange rate in effect at that date. The resulting foreign exchange gains and losses are included in income in the current period.

These financial statements have been translated from the functional currency into U.S. dollars using the current rate method. Under this method, assets and liabilities are translated at the exchange rate in effect at the balance sheet date. Revenues and expenses, including gains and losses on foreign exchange translation, are translated at average rates for the period. The gains and losses on translation are deferred and are included as a component of comprehensive income.

### Cash and cash equivalents

Cash and cash equivalents consist of bank balances and term deposits with maturities of three months or less.

### 3. Cash Segregated Under Regulations of the U.S. Securities and Exchange Commission ("SEC")

Cash of \$245,932 (2002 - \$426,300) has been segregated in special reserve bank accounts for the exclusive benefit of customers, in accordance with SEC Rule 15c3-3.

#### 4. Securities Owned

	 2003	 2002
U.S. and Canadian government bonds	\$ 169,372	\$ 18,644
Canadian provincial bonds	48,361	20,266
Corporate bonds	 385,151	429,399
	\$ 602.884	\$ 468.309

March 31, 2003

### 5. Stock Exchange Shares

At March 31, 2003, the stock exchange shares consist of 100,000 common shares of the Bourse de Montréal Inc. received in exchange for the one seat of the Montreal Stock Exchange previously held by the company. The value of these shares was established at approximately \$338,000 (\$496,000 Cdn.) as at October 1, 2000.

During the year, the company sold its investment in 20 shares of the Toronto Stock Exchange Inc.

#### 6. Fixed Assets

	 			2003
	Cost	Dep	cumulated reciation & nortization	Net
Technology equipment Furniture and fixtures Leasehold improvements	\$  226,870 133,857 45,837	\$	115,232 66,085 19,839	\$ 111,638 67,772 25,998
	\$ 406,564	\$	201,156	\$ 205,408
				2002
	Cost	De	cumulated preciation & mortization	Net
Technology equipment Office equipment Furniture and fixtures Leasehold improvements	\$ 236,607 53,126 69,704 93,658	\$	153,903 41,521 30,031 81,468	\$ 82,704 11,605 39,673 12,190
	\$ 453,095	\$	306,923	\$ 146,172

Ma	rch	31.	2003

Investme	

	 2003	2002
950 (2002 - 1,000) shares of Brockhouse Cooper SA (Pty) Ltd., a company subject to significant influence, representing a 31.67% (2002 - 33.33%) ownership interest.	·	
Balance, beginning of year	\$ 300,903 \$	245,723
Purchase of additional shares	8,289	-
Dividend received during the year	(75,072)	(48,820)
Equity in earnings of Brockhouse Cooper SA (Pty) Ltd. for the year	94,617	108,487
Foreign exchange gain (loss) on re-valuation to year end rate	 27,065	(4,487)
Balance, end of year	\$ 355,802 \$	300,903

### 8. Related Party Transactions

At the end of the year, the amounts due to the related party are as follows:

	<u></u>	2002	
Brockhouse Cooper SA (PTY) Inc.	\$	(10,371) \$	(27,637)

These balances are non-interest bearing, due upon demand and have arisen from the services provided and revenues collected on behalf of the related party net of expenses paid on behalf of the related party.

March 31, 2003

### 9. Regulatory Net Capital Requirement

As a registered broker-dealer and a member of the NASD, the company is subject to the Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum regulatory net capital and requires that the ratio of aggregate indebtedness to regulatory net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At March 31, 2003, the company had regulatory net capital of \$2,854,405 (2002 - \$2,443,463), which was \$2,604,405 (2002 - \$2,193,463) in excess of its required regulatory net capital of \$250,000. The Company's regulatory net capital ratio was 0.5 to 1 (2002 - 1.2 to 1).

Brockhouse & Cooper Inc.
Report on Internal Control Required by
SEC Rule 17a-5
For the year ended March 31, 2003



### BDO Dunwoody s.r.l./LLP

Comptables agréés et consultants Chartered Accountants and Consultants 4150, rue Sainte-Catherine O., 6<sup>18me</sup> étage / 6<sup>th</sup> floor Montréal Québec Canada H3Z 2Y5 Tél./Phone: (514) 931-0841 Téléc./Fax: (514) 931-9491

Site internet/Website: www.bdo.ca

### **Independent Auditors' Report**

To the Shareholders of Brockhouse & Cooper Inc.

In planning and performing our audit of the consolidated financial statements of Brockhouse & Cooper Inc. (the Company) for the year ended March 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on the internal control.

Also, as required by rule 17a5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e)
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of any differences required by rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8
  of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve
  System
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorizations and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the shareholders, management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Chartered Accountants

BDO Dunwody LiP

Montreal, Quebec April 25, 2003