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## ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

DIVISION OF MARKET REGULATION

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2002	AND ENDING	December 31, 2002
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIF	ICATION	
NAME OF BROKER-DEALER: Fairbridge Se	ecurities Corporation		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use P.O.)	Box No.)	FIRM I.D. NO.
330 North 121st Street			
	(No. and Street)		
Milwaukee	WI	53	3226
(City)	(State)	·	(Zip Code)
NAME AND TELEPHONE NUMBER OF PER Victor Shier	RSON TO CONTACT IN		PORT 14-475-0350
			(Area Code - Telephone Number)
B. ACCO	DUNTANT IDENTIF	<b>ICATION</b>	
Virchow, Krause & Company, LLP	nose opinion is contained  Name - if individual, state last		
115 S. 84th Street, Suite 400	Milwaukee	WI	53214
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:	·		
○ Certified Public Accountant			
☐ Public Accountant		•	PROCESSE
			<b>3</b> • •
☐ Accountant not resident in Unite	ed States or any of its pos	sessions.	JUN 12 2003
	ed States or any of its pos		PROCESSE JUN 1 2 2003 THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstandes relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

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## OATH OR AFFIRMATION

I, Victor Snier	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fit Fairbridge Securities Corporation	nancial statement and supporting schedules pertaining to the firm of
of December 31,	20_02 are true and correct. I further swear (or affirm) that
neither the company nor any partner, propriet classified solely as that of a customer, except a	or, principal officer or director has any proprietary interest in any account
	Victor A- Signature
Notary Public	Signature  Vice Plesident  Title
☐ (f) Statement of Changes in Liabilities St	ondition. ' Equity or Partners' or Sole Proprietors' Capital.
<ul> <li>∑ (i) Information Relating to the Possession</li> <li>□ (j) A Reconciliation, including appropriation for Determination of the Computation for Determination of the consolidation between the audited consolidation.</li> <li>∑ (l) An Oath or Affirmation.</li> <li>□ (m) A copy of the SIPC Supplemental Report Computation in the consolidation in the consolidation.</li> </ul>	serve Requirements Pursuant to Rule 15c3-3.  In or Control Requirements Under Rule 15c3-3.  In the explanation of the Computation of Net Capital Under Rule 15c3-3 and the explanation of the Computation of Net Capital Under Rule 15c3-3 and the explanation Requirements Under Exhibit A of Rule 15c3-3.  In and unaudited Statements of Financial Condition with respect to methods of port.  In a port of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

Milwaukee, Wisconsin

FINANCIAL STATEMENTS

Including Independent Auditors' Report

December 31, 2002 and 2001

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Fairbridge Securities Corporation Milwaukee, Wisconsin

We have audited the accompanying balance sheets of Fairbridge Securities Corporation as of December 31, 2002 and 2001 and the related statements of income and retained earnings and cash flows for the years then ended. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Fairbridge Securities Corporation as of December 31, 2002 and 2001 and the results of its operations and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Virelow, Kraue, Company, LLP

Milwaukee, Wisconsin January 30, 2003

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

### BALANCE SHEETS December 31, 2002 and 2001

ASSETS		
ASSETS		
	2002	2001
CURRENT ASSETS		
Cash and cash equivalents	\$ 146,477	\$ 100,885
Accounts receivable	-	4,475
Prepaid expenses	531	445
Total Current Assets	147,008	105,805
TOTAL ASSETS	<u>\$ 147,008</u>	<u>\$ 105,805</u>
LIABILITIES AND STOCKHOLDERS	S' EQUITY	
CURRENT LIABILITIES		
Accrued compensation	\$ 6,032	\$ 1,790
Accrued expenses	34,331	2,296
Income taxes payable	4,764	17,014
Total Current Liabilities	45,127	21,100
TOTAL LIABILITIES	45,127	21,100
STOCKHOLDERS' EQUITY		
Common stock, \$1 par value per share	10,000	10,000
56,000 shares authorized		
10,000 shares issued and outstanding		
Retained earnings	<u>91,881</u>	<u>74,705</u>
Total Stockholders' Equity	101,881	84,705
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$ 147,008</u>	<u>\$ 105,805</u>

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

## STATEMENTS OF INCOME AND RETAINED EARNINGS Years Ended December 31, 2002 and 2001

	2002	2001
COMMISSIONS INCOME	\$ 104,299	\$ 122,717
MANAGEMENT FEES AND OPERATING EXPENSES Operating Income	<u>83,200</u> 21,099	<u>49,423</u> 73,294
INTEREST INCOME Income Before Income Taxes	<u>841</u> 21,940	<u>2,095</u> 75,389
INCOME TAXES	4,764	18,314
NET INCOME	17,176	57,075
RETAINED EARNINGS - Beginning of Year	74,705	17,630
RETAINED EARNINGS - END OF YEAR	\$ 91,881	<u>\$ 74,705</u>

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

### STATEMENTS OF CASH FLOWS Years Ended December 31, 2002 and 2001

		2002		2001
CASH FLOWS FROM OPERATING ACTIVITIES  Net income  Adjustments to reconcile net income to net cash flows from operating activities	\$	17,176	\$	57,075
Changes in assets and liabilities Prepaid expense Accounts receivable Accrued compensation Other liabilities Net Cash Flows from Operating Activities	_	(86) 4,475 4,242 19,785 45,592		(346) (4,310) 1,790 13,171 67,380
Net Change in Cash and Cash Equivalents		45,592		67,380
CASH AND CASH EQUIVALENTS - Beginning of Year		100,885		33,505
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$</u>	146,477	<u>\$</u>	100,885
Supplemental cash flow disclosures Cash paid for income taxes	\$	17,014	\$	2,513

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

NOTES TO FINANCIAL STATEMENTS December 31, 2002 and 2001

#### NOTE 1 - Summary of Significant Accounting Policies

#### Nature of Operations

Fairbridge Securities Corporation is a Wisconsin corporation formed on March 2, 1977 for the purposes of conducting business as a broker/dealer in securities.

#### Cash and Cash Equivalents

The company defines cash and cash equivalents as highly liquid, short-term investments with a maturity at the date of acquisition of three months or less.

#### Reserves and Custody of Securities

For transactions in mutual fund shares and variable annuity products, the Company operates under the provisions of paragraph (k)(2)(i) of Rule 15c3-3 of the Securities and Exchange Commission. Among other items, (k)(2)(i) requires that the Company carry no margin accounts, that it promptly transmits all customers funds and securities and does not otherwise hold customer funds or securities or perform custodial services for customers, and that it effectuates all such transactions through a special bank account for the exclusive benefit of its customers.

With respect to all other securities transactions, the Company operates under the provisions of paragraph (k)(2)(ii) of Rule 15c3-3 of the Securities and Exchange Commission. Essentially, the requirements of paragraph (k)(2)(ii) provide that the Company clear all transactions on behalf of customers on a fully-disclosed basis with a clearing broker-dealer and will receive, but not hold customer securities for delivery. The clearing broker-dealer carries all of the accounts of the customers, or maintains and preserves all related books and records as are customarily kept by a clearing broker-dealer.

Because the Company operates under the above rules, it is exempt from the remaining provisions of Rule 15c3-3.

#### Commission Revenue

The Company recognizes revenue at the time applications are completed and submitted. Transactions involving registered traded securities are processed through a clearing broker-dealer and commissions are recorded on a trade date basis.

#### Income Taxes

The Company is included in the consolidated federal income tax return of its parent company. The parent company allocates the consolidated provision for federal income taxes on a separate return equivalent basis.

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

#### NOTES TO FINANCIAL STATEMENTS December 31, 2002 and 2001

#### NOTE 1 - Summary of Significant Accounting Policies (cont.)

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **NOTE 2 - Related Party Transactions**

The Company has a management agreement with the parent company's sole shareholder. Under this agreement, the Company is provided certain management and administrative services by personnel of the holding company. There were no management fees for the years ended December 31, 2002 and 2001.

At December 31, 2002, the Company has accounts payable to entities related by common ownership of \$34,331. At December 31, 2001, the Company has accounts payable of \$2,185 to entities related by common ownership.

#### NOTE 3 - Pension Plan

The Company's parent, BJG Management, Inc. has adopted a Money Purchase Pension Plan and Trust for the benefit of its employees and the employees of the Fairbridge Securities Corporation. The Plan covers all employees who have attained twenty-one years of age and have completed one year of service. Contributions are made by the employer annually equal to 6% of eligible employee compensation. Employer contributions for the year ended December 31, 2002 were \$6,032. There were no contributions for the year ended December 31, 2001.

#### NOTE 4 - Income Taxes

The provision for income taxes consists of the following components:

	2002	2001
Current expense	<u>\$ 4,764</u>	<u>\$ 18,314</u>
Total Provision for Income Taxes	<u>\$ 4,764</u>	<u>\$ 18,314</u>



#### INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTAL FINANCIAL INFORMATION

To the Board of Directors Fairbridge Securities Corporation Milwaukee, Wisconsin

We have audited the accompanying financial statements of Fairbridge Securities Corporation (a wholly-owned subsidiary of BJG Management, Inc.), as of and for the years ended December 31, 2002 and 2001, and have issued our reports thereon dated January 30, 2003 and February 1, 2002, respectively. Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental financial information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subject to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Virlan, Kraue. Company, UP

Milwaukee, Wisconsin January 30, 2003

(A Wholly-Owned Subsidiary of BJG Management, Inc.)

# SCHEDULE I COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL UNDER RULE 15c3-1 Years Ended December 31, 2002 and 2001

	2002	2001
AGGREGATE INDEBTEDNESS Income taxes payable Accrued compensation Other liabilities	4,764 6,032 <u>34,331</u>	17,014 1,790 <u>2,296</u>
Total Aggregate Indebtedness	<u>\$ 45,127</u>	\$ 21,100
Minimum required net capital	\$ 5,000	\$ 5,000
NET CAPITAL Stockholders equity Deduct: Prepaid expense	\$ 101,881 (531)	\$ 84,705 (445)
Net Capital	\$ 101,350	\$ 84,260
Minimum required net capital	(5,000)	(5,000)
Capital in excess of minimum requirement	\$ 96.350	\$ 79,260
Ratio of aggregate indebtedness to net capital	0.45 to 1	0.25 to 1

There are no differences in the computation of aggregate indebtedness and net capital for this report and that of the registrant as filed in Part IIA of Form X-17A-5 at December 31, 2002 and 2001.



## INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

Board of Directors Fairbridge Securities Corporation Milwaukee, Wisconsin

In planning and performing our audits of the financial statements and supplemental schedule of Fairbridge Securities Corporation (the Company), for the years ended December 31, 2002 and 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 and 2001, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Virchour, Krause Company LLP

Milwaukee, Wisconsin January 30, 2003