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vv asnington, D.C. 20549

SECURITIES WAS EVOLUTINGE COMMISSION AN

MAY 1 2 2003

NNUAL AUDITED REPORT

OMB APPROVAL

OMB Number: 3235-0123

Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

8-35705

DIVISION OF MARKET REGULATION

#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _	10/01/01	_ AND ENDING	09/30/02
	MM/DD/YY		MM/DD/YY
A. REC	GISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER:		_	
Murray Traff Securities,			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSI	INESS: (Do not use P.O. I	Box No.)	TINVIEL. NO.
909 ESE Loop 323, Suite 2	00	200	
	(No. and Street)		
Tyler	Texas		75701
(City)	(State)	i i	(Zip Code)
B. ACC	COUNTANT IDENTIF		a Code Telephone No.)
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained i	n this Report*	
Hudnall, Stephen Lawrence			
(Nam	e – if individual, state last, first, mid	dle name)	
1905 Rickety Lane	Tyler	Texas	75703
(Address)	(City)	(State)	Zip Code)
CHECK ONE:  ☐ Certified Public Accountant			CESSED
☐ Public Accountant ☐ Accountant not resident in United	States or any of its posses	sions.	. 16 200 <b>3</b>
	FOR OFFICIAL USE ONLY		INANCIAL
	/		
L	<b>X</b>		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and arcumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMN control number.

#### OATH OR AFFIRMATION

	David L. Traff, swear (or affirm) that, to the
est of	my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Murray Traff Securities, Inc, as of
	September 30 , 19 02 , are true and correct. I further swear (or affirm) that neither the company
_	y partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of
custo	mer, except as follows:
_	
	1 47.
	DEBRA LYNN HOTMAN
	MY COMMISSION EXPIRES February 10, 2005
	Pacifically 10, 2000
	Title
	and man Holmon
	Notary Public
This re	eport** contains (check all applicable boxes):
٠.	) Facing page.
	Statement of Financial Condition.
, ,	) Statement of Income (Loss).
	Statement of Changes in Financial Condition.
	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
	) Computation of Net Capital
	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	Information Relating to the Possession or control Requirements Under Rule 15c3-3.
	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
<b>☑</b> (k	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
_ ~	solidation.
٠,	An Oath or Affirmation.
	n) A copy of the SIPC Supplemental Report.
<b>&amp;</b> ) (n	n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# MURRAY TRAFF SECURITIES, INC.

THE PROPERTY OF THE PERSON AS THE PARKET

FINANCIAL STATEMENTS TOGETHER
WITH AUDITORS' REPORT AND
LETTER TO MANAGEMENT ON
INTERNAL ACCOUNTING CONTROL

**SEPTEMBER 30, 2002** 

#### MURRAY TRAFF SECURITIES, INC. TABLE OF CONTENTS

Auditor's Report	PAGE 1
Financial Statements	
Statement of Financial Condition September 30, 2002	2
Statement of Income For the Year Ended September 30, 2002	3
Statement of Changes in Stockholders' Equity For the Year Ended September 30, 2002	4
Statement of Changes in Subordinated Borrowings For the Year Ended September 30, 2002	5
Statement of Cash Flows For the Year Ended September 30, 2002	6
Notes To Financial Statements	7-8
Letter To Management On Internal Accounting Controls	9-10
Schedules	
Supplementary Information Required By Rule 17a-5 of The Securities and Exchange Commissio	n
Computation of Net Capital Under Rule 15c-1 Of the Securities and Exchange Commission As of September 30, 2002 Schedule I	11-13
Computation For Determination of Reserve Requirements Under Rule 15c3-3 of The Securities and Exchange Commission As of the September 30, 2002 Schedule II	14
Information Relating To Possession Or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission As Of September 30, 2002 Schedule III	15

### STEPHEN L. HUDNALL CERTIFIED PUBLIC ACCOUNTANT

(903) 581-7878

(903) 581-7889 FAX

#### INDEPENDENT AUDITOR'S REPORT

The Board of Directors Murray Traff Securities, Inc.

I have audited the accompanying statement of financial condition of Murray Traff Securities, Inc. as of September 30, 2002, and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above, present fairly, in all material respects, the financial position of Murray Traff Securities, Inc. at September 30, 2002, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Stephen L. Hudnall

Certified Public Accountant

November 18, 2002

#### MURRAY TRAFF SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION September 30, 2002

#### **ASSETS**

Current Assets	
Cash Marketable investments Deposits with clearing organizations Receivable from clearing organizations	\$ 0 198,471 10,000 8,457
TOTAL CURRENT ASSETS	216,928
Furniture and equipment, at cost less accumulated depreciation of \$99,396	14,015
Deferred income tax benefit	6,720
TOTAL ASSETS	\$_237,663
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current Liabilities	
Accounts payable Accrued expenses	\$ 0 50,766
TOTAL CURRENT LIABILITIES	50,766
Commitments and Contingencies (Note C)	0
Stockholders' Equity	
Capital stock, no par value 10,000 shares authorized 500 shares issued and outstanding	10,000
Retained earnings	176,897
TOTAL STOCKHOLDERS' EQUITY	186,897
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 237,663

#### MURRAY TRAFF SECURITIES, INC. STATEMENT OF INCOME FOR THE YEAR ENDED SEPTEMBER 30, 2002

#### Revenues

Commissions Trading profits Investment advisory fees Interest income  Total Revenue		\$ 858,749 3,196 28,531 77,612 968,088
Expenses		
Employee compensation and benefits Clearance and quotation fees Occupancy Taxes Pension expense (Note D) Advertising Office expenses General and administrative	\$ 691,268 89,020 48,054 29,930 76,200 7,070 16,436 49,190	\$ <u>1,007,168</u>
Net Loss Before Taxes		(39,080)
Deferred Income Tax Benefit		6,720
Net Loss		\$ (32,360)

#### MURRAY TRAFF SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEAR ENDED SEPTEMBER 30, 2002

		Common Stock		Retained Earnings	<u>Total</u>
Balances at					
September 30, 2001	\$	10,000	\$	209,257	\$ 219,257
Net Loss	_			(32,360)	 (32,360)
Balances at					
September 30, 2002	\$_	_10,000_	\$_	176,897	\$ 186,897

### MURRAY TRAFF SECURITIES, INC. STATEMENT OF CHANGES IN SUBORDINATED BORROWINGS FOR THE YEAR ENDED SEPTEMBER 30, 2002

Subordinated liabilities at October 1, 2001	\$	None
Increases		None
Decreases	_	None
Subordinated liabilities at September 30, 2002	\$	None

#### MURRAY TRAFF SECURITIES, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED SEPTEMBER 30, 2002

CASH FLOWS FROM OPERATING ACTIVITIES  Net loss  ADJUSTMENTS TO RECONCILE NET INCOME TO  NET CASH USED IN OPERATING ACTIVITIES:	\$	(32,360)
Depreciation		5,569
(Increase) decrease in operating assets: Receivable from clearing organizations Employee advances Defferred income tax benefits		(780) 548 (6,720)
Increase (decrease) in operating liabilities: Accrued liabilities Income taxes payable	_	31,265 (2,519)
Net Cash Provided By Operating Activities		(4,997)
NET CASH FLOWS FROM INVESTING ACTIVITIES  Decrease in marketable investments		4,997
CASH FLOWS FROM FINANCING ACTIVITIES		0
NET INCREASE IN CASH AND CASH EQUIVALENTS		0
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		0
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$=	0
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:		
Interest paid	\$_	0
Income taxes paid	\$_	0

#### MURRAY TRAFF SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS September 30, 2002

#### NOTE A - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### Organization

Murray Traff Securities, Inc. (the Company) was incorporated under the laws of the State of Texas on April 2, 1985. The company intends to act as a broker/dealer in certain securities as allowed by the Securities and Exchange Commission ("S.E.C.") and the National Association of Securities Dealers ("N.A.S.D."). The Company received approval from N.A.S.D. to a registered broker/dealer effective May 31, 1986. Costs incurred that are nonallergenic as deductions under S.E.C. rule 15c3-1 were capitalized as organizational costs.

#### **Depreciation**

Depreciation is provided on a straight-line basis using estimated useful lives of five to seven years. Depreciation of \$5,569 has been charged to expense for the year ended September 30, 2002.

#### Securities Transactions

Murray Traff has an arrangement with SWS Securities, Inc. in Dallas, Texas, through which securities transactions are cleared. Murray Traff receives commissions from SWS Securities, Inc. net of any clearance fees.

#### Marketable Securities

Marketable securities consist of money market and debt securities. The Company classifies these as trading securities based on its intent to sell them in the near term. These securities are reported at fair value, with unrealized gains and losses included in income.

#### Commissions

Commissions and related clearing expenses are recorded on a trade-date basis as security transactions occur.

#### Statement of Cash Flows

The Company's daily cash transactions are conducted through a money market account. Regulatory agencies require that these accounts be subject to special deductions for net capital computations. Therefore, the money market account is not considered a cash equivalent.

#### **Estimates**

Management uses estimates and assumptions in preparing financial statements in accordance with generally accepted accounting principles. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were assumed in preparing the financial statements.

#### MURRAY TRAFF SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS September 30, 2002

#### Federal Income Taxes

The Company uses the accrual method of accounting for income tax purposes. No significant timing differences exist between accounting and tax income. The Company has a charitable contribution carryforward of \$5,719 and a net operating loss carryforward of 39,080 available at September 30, 2002 to charge against taxable income in future periods. The benefit is expected to approximate \$5,862 and \$858, respectively, and be utilized in the next several years.

#### NOTE B - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At September 30, 2002, the Company had net capital of \$163,936, which was \$63,936 in excess of its required net capital of \$100,000. The Company's net capital ratio was .31 to 1.

#### NOTE C - COMMITMENTS AND CONTINGENCIES

During the normal course of business, the Company clears customer transactions with SWS Securities, Inc. in Dallas, Texas. Should customers default or otherwise fail to perform, Murray Traff is obligated to close the transaction and bear any resulting loss. At September 30, 2002, there was no liability for any such loss. In the normal course of business there are various outstanding commitments and contingent liabilities, which are not reflected in the accompanying financial statements. No losses are anticipated as a result of these transactions.

#### **NOTE D - PENSION PLAN**

The company has a simplified employee pension plan (SEP) that covers all employees with at least three years of service and that have attained the age of 21. Contributions to the plan are based upon 15% of the employees compensation with the total contributions not to exceed \$30,000 per employee. Pension expense in the amount of \$76,200 has been charged against income for the year ended September 30, 2002.

#### NOTE E - CONCENTRATIONS OF CREDIT RISK

The company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions in Texas. In the event the counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

### STEPHEN L. HUDNALL CERTIFIED PUBLIC ACCOUNTANT

(903) 581-7878

(903) 581-7889 FAX

The Board of Directors Murray Traff Securities, Inc.

In planning and performing my audit of the financial statements of Murray Traff Securities, Inc., for the year ended September 30, 2002, I considered its internal control, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by rule 7a-5(g)(1) of the Securities and Exchange Commission, I have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures that I considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3 (a)(11) and for determining compliance with exemptive provisions of rule 15c3-3. Because the company does not carry securities accounts for customers or perform custodial functions for customer securities, I did not review the practices and procedures followed by the company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the company is responsible for establishing and maintaining internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5 (g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving the internal control, including control activities for safeguarding securities, that I believe to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at September 30, 2002, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on rule 17-a5 (g) under the Securities Exchange Act of 1934 in their regulations of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Stephen L. Hudnall

Certified Public Accountant

November 18, 2002

# MURRAY TRAFF SECURITIES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c 3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF SEPTEMBER 30, 2002

#### NET CAPITAL

Total stockholders' equity			\$	186,897
Deduct equity not allowable for Net Capital			_	0
Total equity qualified for Net Capital				186,897
ADD:  A. Liabilities subordinated to claims of general creditors allowable in computation of				
Net Capital  B. Other deductions and allowable credits			_	0
Total Capital and allowable subordinated liabilities				186,897
DEDUCTIONS AND/OR CHARGES:  A. Non-allowable assets from statement of financial condition:  1. Receivable from stockholders 2. Receivable from employees 3. Equipment net of depreciation 4. Deferred tax benefit	\$	0 0 14,015 6,720		
<ul> <li>B. Current note Deficiency</li> <li>C. Commodity futures, contracts and spot commodities proprietary capital changes</li> <li>D. Other deductions and/or charges</li> <li>E. Other additions and/or allowable credits</li> <li>Net Capital before haircuts on securities positions</li> </ul>	_	0 0 0 0	-	20,735 166,162
HAIRCUTS ON SECURITIES (Computed where applicable pursuant to 15-c-3-1 (f)  A. Contractual securities commitments  B. Subordinated securities borrowings  C. Trading and investment securities  1. Exempted securities 2. Debt Securities 3. Options 4. Other securities  D. Undue Concentration  E. Other	\$	0 0 1,801 0 425 0	_	2,226
NET CAPITAL			\$_	163,936

# MURRAY TRAFF SECURITIES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c 3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF SEPTEMBER 30, 2002

#### COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Minimum Net Capital Required	\$ _	3,384
Minimum Dollar Net Capital Required	=	100,000
Excess Net Capital	=	63,936
Excess Net Capital At 1,500%	=	160,552
Excess Net Capital At 1,000%	=	158,859
Ratio: Aggregate Indebtedness to Net Capital	=	.31 to 1
AGGREGATE INDEBTEDNESS		
Item included in consolidated statement of financial condition:		
Short-term bank loans		0
Drafts payable		0
Payable to brokers and dealers		0
Payable to clearing broker		0
Payable to customers		0
Other accounts payable and accrued expenses		50,766
Item not included in consolidated statement o financial condition:		
Market value of securities borrowed for which no equivalent value is paid or credited		0
Other unrecorded amounts		0
	-	50,766
Less adjusted based on special reserve bank accounts	_	0
Total Aggregate Indebtedness	\$=	50,766

Schedule I Page 3

### MURRAY TRAFF SECURITIES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c 3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF SEPTEMBER 30, 2002

Reconciliation with company's computation included in Part II of Form X-17A-5 as of September 30, 2002

	COMPUTATION OF NET CAPITAL		COMPUTATION OF RESERVE REQUIREMENT
Per audit Report (Schedule I) at 09/30/02 Per audit Report (Schedule II) at 09/30/02 Reported by Broker-Dealer on Part IIA, Form X-17A-5	\$	163,936	Exempt
Annual Report as of 09/30/02		163,936	Exempt
Difference	\$	0	None

### MURRAY TRAFF SECURITIES, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c 3-3 AS OF SEPTEMBER 30, 2002

#### Exemption From Reserve Requirements Under Rule 15c 3-3

Murray Traff Securities, Inc. claims exemption from the reserve requirements under Rule 15c 3-3 based upon section 15c 3-3 (K) (2) (ii) because Murray Traff Securities, Inc.:

- 1. Has not carried nor intends to carry margin accounts,
- 2. Has not held and does not intend to hold customer funds or securities,
- 3. Has not owed and does not intend to owe money or securities to customers,
- 4. Anticipates participation in underwriting on a "best efforts" basis and will promptly forward to an independent escrow agent customers' checks, notes and other evidences of indebtedness,
- 5. And otherwise fully complies with the exempting provisions of Rule 15c 3-3 (K) (2) (ii).

### MURRAY TRAFF SECURITIES, INC. INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C 3-3 AS OF SEPTEMBER 30, 2002

#### Exemption From Information Relating to Possession or Control Requirements

Murray Traff Securities, Inc. claims exemption from information relating to possession or control requirements under Rule 15c 3-3 based upon section 15c 3-3 (K) (2) (ii) because Murray Traff Securities, Inc.:

- 1. Has not carried nor intends to carry margin accounts,
- 2. Has not held and does not intend to hold customer funds or securities,
- 3. Has not owed and does not intend to owe money or securities to customers,
- 4. Anticipates participation in underwriting on a "best efforts" basis and will promptly forward to an independent escrow agent customers' checks, notes and other evidences of indebtedness,
- 5. And otherwise fully complies with the exemptive provisions of Rule 15c 3-3 (K) (2) (ii).