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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

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FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING February 1, 2002 AND ENDING January 31, 2003  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

O'Brien & Shepard, Inc.  
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

661 Palisades Avenue

(No. and Street)

Englewood Cliffs

(City)

NJ

(State)

07632

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Jeffrey Flaster

(201) 569-4545

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

TODMAN & CO., CPAs, P.C.

(Name - if individual, state last, first, middle name)

120 Broadway

(Address)

New York

(City)

NY

(State)

10271

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**

**MAY 16 2003**

**FOR OFFICIAL USE ONLY**

**THOMSON  
FINANCIAL**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I, Jeffrey Flaster, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of O'Brien & Shepard, Inc., as of January 31, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

MARK J SHULMAN  
NOTARY PUBLIC OF NEW JERSEY  
My Commission Expires Aug. 2, 2005

[Signature]  
Signature  
PRESIDENT  
Title

[Signature]  
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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**O'BRIEN & SHEPARD, INC.**  
**STATEMENT OF FINANCIAL CONDITION**  
**JANUARY 31, 2003**

Member AICPA Division for CPA Firms  
Private Companies Practice Section  
SEC Practice Section  
Representation in Principal  
Cities Worldwide

**TODMAN & CO., CPAs, P.C.**  
*Certified Public Accountants and Business Consultants*

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120 Broadway  
New York, NY 10271  
TEL. (212) 962-5930  
FAX (212) 385-0215

**INDEPENDENT AUDITORS' REPORT**

To the Officers and Directors of  
**O'Brien & Shepard, Inc.**  
661 Palisade Avenue  
Englewood Cliffs, NJ 07632

We have audited the accompanying statement of financial condition of O'Brien & Shepard, Inc. as of January 31, 2003. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U. S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above present fairly, in all material respects, the financial position of O'Brien & Shepard, Inc. as of January 31, 2003, in conformity with U. S. generally accepted auditing principles.

*Todman & Co. CPAs, P.C.*

New York, New York  
February 21, 2003

**O'BRIEN & SHEPARD, INC.**  
**STATEMENT OF FINANCIAL CONDITION**  
**JANUARY 31, 2003**

**ASSETS**

Cash and cash equivalents	\$	98,204
Receivable from brokers		353,525
Investment in U.S. Treasury bills - at market value		37,901
Property and equipment, less accumulated depreciation and amortization of \$311,097		44,487
Other assets		<u>21,850</u>
Total assets	\$	<u><u>555,967</u></u>

**LIABILITIES, SUBORDINATED LIABILITIES AND STOCKHOLDERS' EQUITY**

<b>Liabilities</b>		
Bank loan payable	\$	35,000
Accrued expenses and accounts payable		34,221
Deferred income taxes payable		4,000
Income taxes payable		<u>2,000</u>
Total liabilities		<u>75,221</u>
Liabilities subordinated to claims of general creditors		
Subordinated loan		<u>150,000</u>
<b>Commitments</b>		
<b>Stockholders' equity</b>		
Common stock - no par value, voting		
Authorized: 2,500 shares		
Issued and outstanding: 225 shares		75,000
Common stock - no par value, non-voting		
Authorized: 500 shares		
Issued and outstanding: 25 shares		100,000
Retained earnings		<u>155,746</u>
Total stockholders' equity		<u>330,746</u>
Total liabilities, subordinated liabilities, and stockholders' equity	\$	<u><u>555,967</u></u>

The accompanying notes are an integral part of these financial statements.

**O'BRIEN & SHEPARD, INC.**  
NOTES TO FINANCIAL STATEMENTS  
JANUARY 31, 2003

**Note 1 - Nature of Business and Summary of Significant Accounting Policies**

**(a) Nature of Business**

O'Brien & Shepard Inc. (the Company) is a New Jersey corporation formed for the purpose of conducting business as a brokers-broker in municipal securities. The Company operates under the provisions of Paragraph (k)(2)(ii) of rule 15c3-3 of the Securities and Exchange Commission and, accordingly, is exempt from the remaining provisions of that rule. Essentially, the requirements of Paragraph (k)(2)(ii) provide that the Company clears all transactions on behalf of broker-dealer customers on a fully-disclosed basis with a clearing broker-dealer, and promptly transmits all funds and securities to the clearing broker-dealer. The clearing broker-dealer carries all of the accounts and maintains and preserves all related books and records as are customarily kept by a clearing broker-dealer.

**(b) Revenue Recognition**

Commission revenues and expenses are recorded on a settlement-date basis, generally the third business day after trade date. There is no material difference between the trade and settlement dates.

**(c) Cash Equivalents**

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

**(d) Depreciation and Amortization**

Property and equipment are recorded at cost, net of accumulated depreciation and amortization. Equipment is being depreciated using an accelerated method over the estimated useful life of each asset. Leasehold improvements are amortized over the lesser of the estimated economic life or the remaining term of the lease. Depreciation and amortization amounted to \$11,172 for the year ended January 31, 2003.

**(e) Use of Estimates**

The preparation of financial statements in conformity with U. S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Note 2 - Bank Loans**

Proprietary loans of \$35,000 are collateralized by U.S. Treasury Bills with a market value of \$37,901. Interest is at broker's call.

**Note 3 - Income Taxes**

The Company has adopted Statement of Financial Accounting Standards No. 109 (SFAS No. 109), *Accounting for Income Taxes* which requires an asset and liability approach to financial accounting and reporting for income taxes. Deferred income tax assets and liabilities are computed annually for differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to affect taxable income.

**O'BRIEN & SHEPARD, INC.**  
NOTES TO FINANCIAL STATEMENTS  
JANUARY 31, 2003

**Note 3 - Income Taxes (Continued)**

Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized. Income tax expense is the tax payable or refundable for the period plus or minus the change during the period in deferred tax assets and liabilities.

Income tax payable consists of the following:

Current	\$ 2,000
Deferred	<u>4,000</u>
	<u>\$ 6,000</u>

**Note 4 - Subordinated Liabilities**

The Company has a subordinated loan from a stockholder for \$150,000 which bears interest at 10% per annum, matures on March 31, 2003 and is expected to be renewed. The subordination borrowing is available in computing net capital under the SEC's uniform net capital rule. To the extent that such borrowing is required for the Company's continued compliance with minimum net capital requirements, it may not be repaid.

**Note 5 - Lease Commitment**

The Company leases office space under a one-year lease which expires November 30, 2005. The annual rental amounts are as follows:

Year Ending <u>November 30</u>	
2003	\$ 50,643
2004	51,656
2005	52,689

**Note 6 - Net Capital Requirements**

The Company is subject to the Securities and Exchange Commission's net capital rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1,500%. At January 31, 2003, the Company had net capital, as computed under the rule, of \$364,409, which was \$359,409 in excess of the required amount. The Company's net capital ratio was 10%.

**Note 7 - Financial Investments with Off-Balance-Sheet Risk**

The Company on a fully-disclosed basis deals with other municipal brokers. Should the counterparties fail to deliver the securities, the Company may be required to purchase identical securities on the open market at prices different from the contract value. The Company monitors the credit standing of each broker with which it conducts business.

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A copy of the Company's statement of financial condition, as at January 31, 2003, pursuant to SEC rule 17a-5, is available for examination at the Company's main office and the regional office at the SEC.