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SECURITIES AND EXCEPTIONS

MMISSION

Washington, D.C. 20549

ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

OMB APPROVAL

OMB Number: 3235-0123 Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

& 25188

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/02	01/01/02 AND ENDING 12/31/0				
	MM/DD/YY		MM/	DD/YY		
A. REGI	STRANT IDENTIE	TCATION				
NAME OF BROKER-DEALER:		· ·				
BERLIND SECURITIES INC.			OFFICIA	L USE ONLY		
		,	FIR	M ID. NO.		
ADDRESS OF PRINCIPAL PLACE OF BUSIN	ESS: (Do not use P.O.	Box No.)	<del></del>			
ONE NORTH_RROADWAY						
	(No. and Street)					
WHITE PLAINS	NEW YORK		10601	PROCESS		
WHITE FLATING (City)	NEW TORK		(Zip Code)			
	(0-0-0)	**	( p	APR 1520		
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT I	in regard to this	REPORT	THOMSON		
HARVEY SILVESTER		(	914) 76	1-666 SINANCIA		
		(	Arca Code — Tel	lephone No.)		
B. ACCO	UNTANT IDENTI	IFICATION				
INDEPENDENT PUBLIC ACCOUNTANT who						
	es <del>obunoa</del> a constuct	i in this Report	•			
TARDINO TOCCI & GOLDSTEIN LLP				· · · · · · · · · · · · · · · · · · ·		
(Name =	- if individual, state last, first, h	niddle name)	•			
122 EAST 42nd STREET, SUITE 1518	NEW YORK	NEW YORK		10168		
(Address)	(Ciry)	(State)	•	Zip Code)		
CHECK ONE:		•				
Certified Public Accountant		•				
□ Public Accountant		:				
Accountant not resident in United St	STAC AP GAU AT HE MARK	essions.		*		
1	area or any or us hoss					
	FOR OFFICIAL USE ON					

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



#### OATH OR AFFIRMATION

I, HARVEY SILVESTER , swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of
BERLIND SECURITIES INC.
DECEMBER 31 , 19 2002, are true and correct. I further swear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of
a customer, except as follows:
Tawes Ocheste
Signature
A \( \) \( \) PRESIDENT
Title
HAVION SETERAL A ENVINCANT
Notary Public, State of New York
No. 01LE4859609  Qualified in Westchester Caunty
Commission Expires May $1903$
This report** contains (check all applicable boxes):
区 (a) Facing page. 区 (b) Statement of Financial Condition.
2 (c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.  (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.  (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.  (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
solidation.  Z (1) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the granders could
X (o) Independent Auditors Report.
**For conditions of confidential treatment of certain portions of this filling, see section 240.17a-5(e)(3).

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

# FORM

# FOCUS REPORT (FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT) PART IIA 12

X-1/A-5	PARTIIA 12	
	(Please read instructions before preparing	g Form)
,	being filed pursuant to (Check Applicable Block(s)):  a 17a-5(a)  16  2) Rule 17a-5(b)  17  4) Special request by designated examining authority	3) Rule 17a-11 18 5) Other 26
ONE NORTH BRO	INCIPAL PLACE OF BUSINESS (Do not use P.O. Box No.)	SEC. FILE NO.  8-25188
NAME AND TELEI	PHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS RE	EPORT (Area code) - Telephone No.  (914)761-6665  OFFICIAL USE
	32 34 36 38	33 35 37 39
	CHECK HERE IF RESPONDENT IS FILING AN AUDITED RE  EXECUTION:  The registrant/broker or dealer submitting this Form and its at it is executed represent hereby that all information contained it is understood that all required items, statements, and sched this Form and that the submisson of any amendment represent and schedules remain true, correct and complete as previous  Dated the   The registrant/broker or dealer submitting this Form and its at it is executed represent hereby that all information contained it is understood that all required items, statements, and schedules form and schedules remain true, correct and complete as previous  Dated the   The registrant/broker or dealer submitting this Form and its at it is executed represent hereby that all information contained it is understood that all required items, statements, and schedules this Form and that the submission of any amendment represent and schedules remain true, correct and complete as previous  Dated the   Principal Executive Officer or Managing Patiner  The registrant/broker or Managing Patiner  The registrant/broke	tachments and the person(s) by whom therein is true, correct and complete. Italies are considered integral parts of ints that all unamended items, statements by submitted.

Criminal Violations. (See 18 U.S.C. 1001 and 15 U.S.C. 78:f (a) )

BROKER OR DEALER				
BERLIND SECURITIES INC.	N	3		100

## STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

				as of (MM/DD/YY)	12/31/02 99
				SEC FILE NO.	8-25188 98
				Canadidated	
				Consolidated	198
		ACCETC		Unconsolidated	X 199
		ASSETS			
		Allowable		Non-Allowable	Total
1. Cash	\$	5,420	200	\$	5,420 750
2. Receivables from b	prokers or dealers:		·		
A. Clearance acco	unt		295		
B. Other · · · ·			300 \$	550	810
3. Receivables from n	on-customers		355	600	830
4. Securities and spot	commodities owned, at market value:				
	ties ·····		418		
			419		
			420		
•		252,801	$\overline{}$		
			430		252,801 850
	:her investments not readily marketable:				
A. At cost	\$ 130				
	`		140	[049]	
B. At estimated fair			440	610	860
	under subordination agreements				
•	ividual and capital		460	[620]	000
	ts, at market value:		460	630	880
A. Exempted	450				
securities B. Other	\$[150]				
securities	\$ 160				
7. Secured demand no	·		470	640	890
Market value of c			770	040	
	onateral.				
A. Exempted securities	\$ 170				
B. Other	\$				
securities	\$ 180				
8. Memberships in exc	·				
A. Owned, at	manges.				
market	\$ 190				
B. Owned, at cost				650	
	ise of the company,		-		
				660	900
9. Investment in and re			_		
affiliates, subsidiarie					
associated partners			480	670	910
10. Property, furniture.					
	ements and rights				
	emennts, at cost-net				
of accumulated d	epreciation				
and amortization.	· · · · · · · · · · · · · · · · · · ·		490	680	920
11. Other assets			535	<b>360,723</b> 735	<b>360,723</b> 930
12. Total Assets		258.221	540 <b>\$</b>	360.723 740 \$	618.944 940

BROKER OR DEALER	
BERLIND SECURITIES	INC

as of

12/31/02

# STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS LIABILITIES AND OWNERSHIP EQUITY

<u>Liabilities</u>	A.I. <u>Liabilities</u>	Non-A.I. <u>Liabilities</u>	<u>Total</u>
13. Bank loans payable · · · · · · \$	1045 \$	1255\$	1470
14. Payable to brokers or dealers:			
A. Clearance account	1114	1315	1560
B. Other ·····	1115	1305	1540
15. Payable to non-customers · · · · · · · · · · · · · · · · · · ·	1155	1355	1610
16. Securities sold not yet purchased,			
at market value:	_	1360	1620
17. Accounts payable, accrued liabilities,		,	procedure and the second
expenses and other · · · · · · · · · · · · · · · · · · ·	13,774 1205	1385	13,774 1685
18. Notes and mortgages payable:	(1010)		4,000
A. Unsecured  B. Secured	1210	4000	1690
D. George	1211	1390	1700
<ol> <li>Liabilities subordinated to claims         of general creditors:</li> </ol>			
A. Cash borrowings:		[1400]	1710
1. from outsiders \$ 970	_		1710
2. Includes equity subordination (15c3-1(d))			
of · · · · · \$ 980			
B. Securities borrowings, at market value		1410	1720
from outsiders \$ 990	_	[1710]	
C. Pursuant to secured demand note			
collateral agreements		1420	1730
1. from outsiders \$ 1000			
2. includes equity subordination (15c3-1(d))			
of · · · · · \$ 1010			
D. Exchange memberships contributed for			
use of company, at market value · · · · · · · · · · · · · · · · · · ·	_	1430	1740
E. Accounts and other borrowings not			
qualified for net capital purposes · · · · · · · · · · · · · · · · · ·	1220	1440	1750
20. TOTAL LIABILITIES\$	13,774 1230 \$	1450 \$	<b>13,774</b> 1760
Ownership Equity  21. Sole proprietorship		·····\$	1770
22. Partnership (limited partners) • • • • • • • • • • • • • • • • • • •	1020		1780
23. Corporation:			
A. Preferred stock			1791
B. Common stock			200 1792
C. Additional paid-in capital			<b>62,300</b> 1793
D. Retained earnings			542,670 1794 605 170 1796
E. Total			605,170 1795
1 : Louis dupital stock in treadury		,	)[1796] 605,170 [1800]
24. TOTAL OWNEROTH EQUIT			
25. TOTAL LIABILITIES AND OWNERSHIP EQUITY			618,944 1810

OMIT PENNIES

BROKER OR DEALER		
BERLIND SECURITIES INC.	as of	12/31/02

#### **COMPUTATION OF NET CAPITAL**

1. Total ownership equity from Statement of Financial Condition	\$ 605,170 3480
2. Deduct ownership equity not allowable for Net Capital	()[3490
3. Total ownership equity qualified for Net Capital	605,170 3500
4. Add:	
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital	3520
B. Other (deductions) or allowable credits (List)	3525
5. Total capital and allowable subordinated liabilities	\$ 605,170 3530
6. Deductions and/or charges:	
A. Total non-allowable assets from	
Statement of Financial Condition (Notes B and C)\$ 360,723 3540	
B. Secured demand note deficiency	
C. Commodity futures contracts and spot commodities-	
proprietary capital charges	
D. Other deductions and/or charges	( 360,723) 3620
7. Other additions and/or allowable credits (List)	3630
8. Net Capital before haircuts on securities positions	<b>\$ 244,447</b> 3640
9. Haircuts on securities (computed, where appliicable,	
pursuant to 15c3-1(f)):	
A. Contractual securities commitments\$	
B. Subordinated securities borrowings	
C. Trading and investment securities:	
1. Exempted securities	
2. Debt securities	
3. Options 5,056 3730	
4. Other securities	
D. Undue concentration	
E. Other (List)	(5,056) 3740
10. Net Capital	\$ <b>239,391</b> 3750

**OMIT PENNIES** 

BROKER OR DEALER	_			
BERLIND SECURITIES INC.		а	s of	12/31/02

#### COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

#### Part A

· <del>-</del>	
11. Minimum net capital required (6-2/3% of line 19)	\$ 918 3756
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement	
of subsidiaries computed in accordance with Note (A)	• • • • • • • • • • • • • • • • • • • •
13. Net capital requirement (greater of line 11 or 12)	\$ 100,000 3760
14. Excess net capital (line 10 less 13)	\$ 139,391 3770
15. Excess net capital at 1000% (line 10 less 10% of line 19)	<b>\$ 238,014</b> 3780
COMPUTATION OF A CORPORTE INDEPTERMENT	
COMPUTATION OF AGGREGATE INDEBTEDNESS	
16. Total A.I. liabilities from Statement of Financial Condition	<b>\$ 13,774</b> 3790
17. Add:	
A. Drafts for immediate credit\$ 3800	
B. Market value of securities borrowed for which no	•
equivalent value is paid or credited\$\$	
C. Other unrecorded amounts (List)\$ 3820	\$ 3830
19. Total aggregate indebtedness	\$ 13,774 3840
20. Percentage of aggregate indebtedness to net capital (line 19 divided by line 10)	
21. Percentage of debt to debt-equity total computed in accordance with Rule 15c-3-1(d)	
COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT	
Part B	
22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant	
to Pule 15c3 2 propored as of the date of net capital computation including both	

to Rule 15c3-3 prepared as of the date of net capital computation including both brokers or dealers and consolidated subsidiaries' debits 23. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A) 24. Net capital requirement (greater of line 22 or 23) ............ 25. Excess net capital (line 10 less 24) 3910 26. Net capital in excess of the greater of: 5% of combined aggregate debit items or 120% of minimum net capital requirement 3920

#### NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
  - 1. Minimum dollar net capital requirement, or
  - 2. 6-2/3% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand notes covered by subordination agreements not in satisfactory form and the market values of the memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

BROKER OR DEALER
BERLIND SECURITIES INC.

	Fort	he period (MMDDYY) from	01/01/02	3932	to	12/31/02	3933
	Num	ber of months included in this	statement		_	12	3931
EVENUE	STATEMI	ENT OF INCOME (LOS	S)				
Commissions:	OTATEM	LIVE OF INCOME (LOO	0,				
	ansactions in exchange listed equity sec	urities executed on an exchar	nge			\$	171,822
			-			<u> </u>	24,546
c. All other securities	·						49,092
d. Total securities cor							245,460
	m securities trading accounts						
	g in options on a national securities excl	nange					[
b. From all other trad	ng ······	- 					
c. Total gain (loss)							
Gains or losses on fir	n securities investment accounts			<i></i>			
Profits (losses) from	inderwriting and selling groups •						
	investment company shares						
Commodities revenue							
Fees for account sup	ervision, investment advisory and admini	strative services · · · · ·					
Other revenue							11,014
Total revenue				· · · · · · · · ·	• • • • •	\$	256,474
Interest expense				_			
	accounts subject to subordination agree	ments · · · · · · · · · · · · · · · · · · ·	• • • —		4070		4 550
Regulatory fees and	· ·						1,552
6. Other expenses							157,628
. Total expenses					• • • • • •	<u></u>	298,979
ET INCOME							
` '	fore Federal income taxes and items bel	,			• • • • • •	\$	(42,505)
	income taxes (for parent only)						
	sses) of unconsolidated subsidiaries not				4000		l
a. After Federal income				[ •	4238		ſ
. Extraordinary gains (	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·	4230		
After Federal income					4239		Γ
	changes in accounting principles er Federal income taxes and extraordina				· · · · ·	<u> </u>	(42,505)
. мет поотне (1088) ап	er i ederal income taxes and extraordina	ry itellis			;	₽	(42,303)
ONTHLY INCOM							10 m 10 f
. income (current mon	th only) before provision for Federal Inco	me taxes and extraordinary it	ems ····		• • •		(3,542)

BROKER OR DEALER				
BERLIND SECURITIES INC.				
	For the period (MMDDYY) from	01/01/02	to	12/31/02

# STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)

1. Balance, beginning of period			 	647,675 4240
A. Net income (loss) · · · ·			 	(42,505) 4250
B. Additions (includes non-conforming	ng capital of	• • • • • • • • • • • • • • • • • • • •	\$ 4262 )	4260
C. Deductions (includes non-conform	ning capital of		\$ 4272 )	4270
2. Balance, end of period (from item 18	300)		 	605,170 4290

## STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

3. Balance, beginning of p	eriod\$_	4300
A. Increases		4310
B. Decreases		4320
4. Balance, end of period	(from item 3520)	4330

OMIT PENNIES

BROKER OR DEALER		
BERLIND SECURITIES INC.	as of	12/31/02

#### **Exemptive Provision Under Rule 15c3-3**

<ol> <li>If an exemption from Rule 15c3-3 is claimed, identify below the which such exemption is based (check one only)</li> </ol>	ne section upon		
A. (k) (1) - \$2,500 capital category as per Rule 15c3-1			4550
B. (k) (2) (A) - "Special Account for the Exclusive Benefit of customers" maintained			4560
C. (k) (2) (B) - All customer transactions cleared through and broker-dealer on a fully disclosed basis. Name of clearing	g		
firm WEXFORD CLEARING SERVICE CORP	4335	X	4570
D. (k) (3)-Exempted by order of the Commission · · · · · · · · ·		11 Th Table 11 Th	4580

# Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

Type of Proposed Withdrawal or Accrual (See below for code to enter)	Name of Lender or Contributor		Insider or Outsider ? (In or Out)	Amount to be with- drawn (cash amount and/or Net Capital Value of Securities)	(MMDDYY) Withdrawal or Maturity Date	Expect to Renew (Yes or No)
4600	WHIRM CONTRACTOR CONTR	4601	4602	4603	4604	4605
4610		4611	4612	4613	4614	4615
4620		4621	4622	4623	4624	4625
4630		4631	4632	4633	4634	4635
4640		4641	4642	4643	4644	4645
4650		4651	4652	4653	4654	4655
4660		4661	4662	4663	4664	4665
4670		4671	4672	4673	4674	4675
4680		4681	4682	4683	4684	4685
4690		4691	4692	4693	4694	4695
			TOTAL \$	4699		

**OMIT PENNIES** 

Instructions: Detail listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and payments of liabilities secured by fixed assets (which are considered allowable assets in the capital computation pursuant to Rule 15c3-1(c) (2) (iv)), which could be required by the lender on demand or in less than six months.

WITHDRAWAL CODE:	DESCRIPTION
1.	Equity Capital
2.	Subordinated Liabilities
3.	Accruals
4.	15c3-1(c) (2) (iv) Liabilities

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C.

OMB APPROVAL

OMB ## 3235-0123

Expires May 31, 1987

# FOCUS REPORT FORM X-17A-5 SCHEDULE I

(To be filed annually as of the end of calendar year)

Contents

Schedule I

INFORMATION REQUIRED OF ALL BROKERS AND DEALERS PURSUANT TO RULE 17a-5

\* \* \* \*

BERLIND SECURITIES INC.

Name of Respondent

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### **FORM**

#### **FOCUS REPORT**

(FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT)

#### Schedule I

X-17A-5

INFORMATION REQUIRED OF BROKERS AND DEALERS PURSUANT TO RULE 17a-5

Report for the Calendar Year 2002 8004 or if less than 12 months

,	Of It less than 12	· IIIOIILI	13					
Report for the period beginning	8005	and	end	ling	3	8006		
	MM DD YY	J			MM DD	YY		
	1/1/02				12/31/02			_
						SEC FILE	NUMBER	₹
·						0.05400		-
						8-25188	· · · · · · · · · · · · · · · · · · ·	8011
1. NAME OF BROKER DEALER					OFFICIAL U	JSE ONLY		
BERLIND SECURITIES INC.		8020	N	9				8021
					Firm No	MMY	Y	
2. Name(s) of broker-dealer(s) mergin	g with respondent duri	ing repo	rting	g pe	eriod:			
	,			- ·				
NAME :		8053		-	OFFICIA	L USE ONLY		8057
NAME		8054		-				8058
NAME:		8055		<b> </b>				8059
NAME :		8056						8060
Respondent conducts a securities beginning.	ousiness exclusively w	-			roker-dealers: cable code: 1=		- 2	8073
4 Doop and antic registered as a super	ialiat on a national and					162 2-110)	<u>.                                    </u>	6073
4. Respondent is registered as a spec	ialist on a national sec			_		Voc 2-No	2	8074
5 Daniel Laboratoria de la constitución de la const	fe Herrida en la constata en	(61116	sı al	Jhii	cable code: 1=	1 es 2-NO)		0074
5. Respondent makes markets in the f (a) equity securities		(ont	or ar	anlie	cable code: 1-	Vac 2=Na)	2	8075
		•		•		•	,	
							2	8076
(c) other debt instruments · · · · ·			er ap	opiid	cable code: 1=	Yes Z=No)	2	8077
6. Respondent is registered solely as	a municipal bond deal					V 0 N-)		10070
			<u>·</u>		cable code: 1=	Yes Z=No)	2	8078
7. Respondent is an insurance compa	ny or an affiliate of an					Vac 2-Na)		10070
		(ente	erap	piid	cable code: 1=	Yes Z=No)	2	8079
Respondent carries its own public c	sustomer accounts:	(ent		منامد	cable code: 1=	Vac 2-Na\	2	8084
O Dana and attached a supplied of subbli-		(6)116	ei ap	JPIIC	Lable Code. 1-	165 2-140)		0004
<ol><li>Respondent's total number of public (carrying firms filing X-17A-5 Part II</li></ol>								
						.		8080
(b) Omnibus accounts						,		8081
10. Respondent clears its public custo	mer and/or proprietary	/ accour	nts:			<u></u>	-	
to. Neopondent olears to public custo	and/or proprietary			oilge	cable code: 1=	Yes 2=No)	2	8085

#### **FOCUS REPORT**

# Schedule I page 2

11. Respondent clears its public customer accounts in the foll	owing manner:		
·	(enter a "1" in appropriate boxes)		
(a) Direct Mail (New York Stock Exchange Members Only)			8086
(b) Self-Clearing · · · · · · · · · · · · · · · · · · ·	·····i		8087
(c) Omnibus			8088
(d) Introducing · · · · · · · · · · · · · · · · · · ·		1	8089
(e) Other · · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		8090
If Other please describe:			
(f) Not applicable · · · · · · · · · · · · · · · · · · ·			8091
12.(a) Respondent maintains membership(s) on national secu	rities exchanges(s):		
	(enter applicable code 1=Yes 2=No)	2	8100
(b) Names of national securities exchange(s) in which resp	(enter a "1" in appropriate boxes)		
(1) American · · · · · · · · · · · · · · · · · · ·			8120
(2) Boston · · · · · · · · · · · · · · · · · · ·			8121
(3) CBOE			8122
(4) Midwest · · · · · · · · · · · · · · · · · · ·	1. =		8123
(5) New York · · · · · · · · · · · · · · · · · · ·			8124
(6) Philadelphia · · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·		8125
(7) Pacific Coast · · · · · · · · · · · · · · · · · · ·	<u>.</u>		8126
(8) Other			8129
13. Employees:			
(a) Number of full-time employees · · · · · · · · · · · · · · · · · ·	······································		<b>4</b> 8101
(b) Number of full-time registered representatives employe	d by respondent included in 13(a) · · · ·		<b>3</b> 8102
14. Number of NASDAQ stocks respondent makes market			8103
15. Total number of underwriting syndicates repondent was a	member		8104
Carrying or clearing fit	rms filing X-17A Part II)		
16. Number of respondent's public customer transactions:	Actual · · · · · · · · Estimate · · · · · · · · · · · · · · · · · · ·		8105 8106
(a) equity securities transactions effected on a national securities exchange		· · · · · · · · · · · · · · · · · · ·	8107
(b) equity securities transactions effected other than on a national securities exchange			8108
(c) commodity, bond, option and other transactions effecte			
national securities exchange			8109

#### **FOCUS REPORT**

# Schedule I page 3

17. Respondent is a member of the Securities Investor Pro	•		0444
* * * * * * * * * * * * * * * * * * * *	(enter applicable code 1=Yes 2=No)	· 1	8111
8. Number of branch offices operated by respondent	· · · · · · · · · · · · · · · · · · ·	•	8112
19. (a) Respondent directly or indirectly controls, is control	olled by, or is under		
common control with , a U.S. bank (enter applicab	ple code 1=Yes 2=No) · · · · · · · · · · · · · · · · · · ·	. 2	8130
(b) Name of parent or affiliate	8131		
(c) Type of institution	8132		
20. Respondent is an affiliate or subsidary of a foreign brol	ker-dealer or bank		
	(enter applicable code 1=Yes 2=No)	2	8113
21. (a) Respondent is a subsidary of a registered broker-d	dealer		
	(enter applicable code 1=Yes 2=No)	2	8114
(b) Name of parent	8116		
22. Respondent is a subsidiary of a parent which is not a re	registered broker or dealer		
	(enter applicable code 1=Yes 2=No)	1	8115
23. Respondent sends quarterly statements to customers p 10b-10(b) in lieu of daily or immediate confirmations	•		11, 11
	(enter applicable code 1=Yes 2=No)*	2	8117
24. Aggregate Dollar Amount of Non-Exempted OTC Sales	s of Exchange-Listed		
Securities Done by Respondent During the Repor	rting Period • • • • • • • • • • • • • • • • • • •		8118
Required in any Schedule I filed for the calendar year 1	978 and succeeding years		10.000
N.A.S.D. N	Miscellaneous Information		
Annual Municipal Income			
			[4

# BERLIND SECURITIES, INC. (A Wholly Owned Subsidiary of Berlind Group, Inc.)

Financial Statements and Supplementary Information Year Ended December 31, 2002

With Independent Auditors' Report

(A Wholly Owned Subsidiary of Berlind Group, Inc.)

#### Year Ended December 31, 2002

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#### Tocci & Goldstein LLP

#### Certified Public Accountants and Business Advisors

Chanin Building 122 East 42nd Street, Suite 1518 New York, New York 10168 212 682 1414; 212 294 6100 Fax 212 599 4278

To the Board of Directors and Stockholders of Berlind Securities, Inc.:

We have audited the accompanying statement of financial condition of Berlind Securities, Inc. (a wholly owned subsidiary of Berlind Group, Inc.) as of December 31, 2002 and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Berlind Securities, Inc. as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purpose of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subject to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

New York, New York February 21, 2003

iden Tocag Coldstein Lif

# (A Wholly Owned Subsidiary of Berlind Group, Inc.) Statement of Financial Condition December 31, 2002

#### **Assets**

Cash	\$ 5,420
Due from clearing broker (Note 3)	252,801
Sublease receivable (Note 4)	9,147
Prepaid expenses	1,769
Deferred tax asset	20,870
Advances to Berlind Group, Inc. (Note 5)	327,107
Security deposit	1,830
Total assets	\$ 618,944
Liabilities and Stockholders' Equity	
Accrued expenses	\$ 8,905
taran da araba da ar	
Payroll taxes payable	3,435
Corporation taxes payable	1,434
Total liabilities	13,774
Stockholders' Equity	
Common stock, \$2.00 par value, 100 shares authorized,	
100 shares issued and outstanding.	200
Additional paid-in-capital	62,300
Retained earnings	_542,670
returned carrings	342,070
Total stockholders' equity	605,170
Total liabilities and stockholders' equity	\$ 618,944

# (A Wholly Owned Subsidiary of Berlind Group, Inc.) Statement of Income For The Year Ended December 31, 2002

Revenues:	
Commission income	\$ 245,460
Sublease income (Note 4)	6,000
Other income	5,014
Total revenues	256,474
Expenses:	
Auto expense	8,614
Employee benefits	32,601
Equipment rental	36,098
Filing fees	1,552
Insurance	1,125
Legal and accounting	17,746
Occupancy costs (Note 4)	33,210
Office expense	6,205
Office supplies	4,571
Other expense	1,750
Salaries and wages	95,756
Payroll taxes	11,442
Postage	1,811
Printing	361
Training and seminar registration	1,934
Telephone	35,153
Travel and entertainment	16,489
Total expenses	306,418
Loss before income taxes	(49,944)
Provision for income tax benefit (Note 6)	7,439
Net Loss	\$ (42,505)

(A Wholly Owned Subsidiary of Berlind Group, Inc.)
Statement of Changes in Stockholders' Equity
For The Year Ended December 31, 2002

	<u>Number</u> <u>of</u> <u>Shares</u>	Amount	<u>Additional</u> <u>Paid-in</u> <u>Capital</u>	Retained Earnings	<u>Total</u> <u>Stockholders'</u> <u>Equity</u>
Balance at January 1, 2002	100	\$200	\$62,300	\$585,175	\$647.675
Net Loss				(42,505)	(42,505)
Balance at December 31, 2002	100	\$200	\$62,300	\$542,670	\$605,170

# (A Wholly Owned Subsidiary of Berlind Group, Inc.) Statement of Cash Flows For The Year Ended December 31, 2002

Cash flows from operating activities:	:
Net loss	\$ (42,505)
Adjustments to reconcile net loss to net cash provided by	
operating activities	
(Increase) decrease in operating assets:	
Due from clearing broker	79,328
Commissions receivable	2,910
Sublease receivable	(9,147)
Advance to Berlind Group	(24,420)
Prepaid expense	(1,534)
Deferred taxes asset	(9,249)
Increase (decrease) in operating liabilities:	
Accrued expenses	(79)
Payroll taxes	(1,446)
Corporation taxes payable	1,334
Net cash provided by operating activities	4,808
Net decrease in cash	(4,808)
Cash at beginning of year	10,228
Cash at end of year	\$ 5,420
Supplemental disclosure of cash flow information:	
Income taxes payments (paid to parent)	\$0

(A Wholly Owned Subsidiary of Berlind Group, Inc.)
Notes to Financial Statements
December 31, 2002

#### Note 1 - Nature of Business

The Company is a securities broker-dealer registered with the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers (NASD). The company's principal line of business is conducting securities transactions for its customers. The company clears its securities on a fully disclosed basis with another broker-dealer and, accordingly, is exempt from the provisions of SEC rule 15c3-3, and is not responsible for compliance with section 4(c) of Regulation T of the Federal Reserve System. There were no liabilities subordinated to the claims of creditors during the year ended December 31, 2002. The Company is a New York Corporation that is a wholly owned subsidiary of Berlind Group, Inc. (Parent).

#### Note 2 - Summary of Significant Accounting Policies

#### Uses of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Securities Transactions

Securities transactions and related commission income are recorded on a trade date basis.

#### Income Taxes

The Company is included in the consolidated federal income tax return filed by the Parent. Federal income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax or benefit calculated is either remitted to or received from the Parent. The Company accounts for income taxes in accordance with statement of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income Tax." This standard requires the use of liability method of accounting for income taxes. Accordingly, deferred tax liabilities and assets are determined based on the difference between the financial statement and tax basis of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. Current income taxes are based on the year's income that is taxable for federal and state income tax reporting purpose.

(A Wholly Owned Subsidiary of Berlind Group, Inc.)
Notes to Financial Statements
December 31, 2002

#### Compensated Absences

The Company has not accrued compensated absences since the amount is determined to be immaterial.

#### Note 3 - Concentrations of Credit Risk

The Company is engaged in conducting securities transactions for its customers in which counterparties include a broker-dealer. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the credit worthiness of the counterparty. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

#### Note 4 - Lease Commitments

The Company has one non-cancelable operating lease for its business equipment that expires at July 31, 2003. During October 2002, the Company renegotiated a new five-year, non-cancelable lease for its office facilities. The new lease calls for monthly payments of \$3,553 and expires on September 30, 2007. For the year ended December 31, 2002, equipment rental and office occupancy aggregated \$36,098 and \$33,210, respectively.

During October 2002, the Company subleased a portion of its office space on a month-to-month tenancy basis for \$2,000 per month. Sublease income amounted to \$6,000 during 2002.

Future minimum lease payments, by year and in the aggregate under noncancelable operating leases with initial or remaining terms of one year or more are as follows

<b>Amounts</b>	
\$ 58,968	
42,629	
42,629	
42,629	
31,972	
\$218,827	

(A Wholly Owned Subsidiary of Berlind Group, Inc.)
Notes to Financial Statements
December 31, 2002

#### Note 5 - Advances to Berlind Group, Inc. - Related Party Transactions

In 1999 Berlind Group (parent) entered into a contract to sell their interest in a partnership and a related transaction to purchase common shares from certain shareholders. The purchase of shares required a payment of \$205,500 payable \$130,500 in cash and a note of \$75,000.

In 2000 the Company paid on behalf of the parent the \$130,500, \$25,000 due on the note and related interest of \$3,937 and corporation tax on the sale of the partnership interest in the amount of \$103,469.

In 2001 the Company paid on behalf of the parent \$25,000 due on the note and related interest of \$2,438.

During 2002, the Company had transactions with its parent totaling \$24,420 as follows:

Note payment	\$25,000
Accrued interest payment	938
Refund of corporation taxes	(1,518)
Total payments	\$24,420

#### Note 6 - Income Taxes

The income tax provision (benefit) consist of:

Current state tax expense:	\$ 1,575
Deferred tax benefit:	
Federal	(5,797)
State	(3,217)
Total income tax benefit	\$ (7,439)

As of December 31, 2002, the Company has net operating loss carry forwards available for income tax purposes of \$90,981 that will expire on December 31, 2021.

(A Wholly Owned Subsidiary of Berlind Group, Inc.)
Notes to Financial Statements
December 31, 2002

#### Note 7 - Litigation

The Company is a defendant in a brokerage service contract lawsuit that asks for damages of \$150,000. The case has been pending since 2002 and currently the parties are engaged in discovery to prepare for trial. The outcome is uncertain.

In accordance with Statement of Financial Accounting Standard No. 5, the amount of the loss, if any, that may be ultimately realized has not been reflected in the accompanying financial statements.

#### Note 8 - Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital both as defined in rule 15c3-1, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2002, the Company had net capital of \$239,391 which was \$139,391 in excess of its required net capital of \$100,000. The Company's net capital ratio was .058 to 1.

### **Supplementary Information**

TARDINO TOCCI & GOLDSTEIN LLP
Certified Public Accountants and Business Advisors

#### (A Wholly Owned Subsidiary of Berlind Group, Inc.)

#### Schedule I

# Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

Net Capital December 31, 2	2002	
Stockholders' equity		\$605,170
Deductions:		
Non-allowable assets:	. •	
Advances to Berlind Group	\$327,107	
Sublease receivable	9,147	
Prepaid expenses	1,769	•
Deferred tax asset	20,870	
Security deposit	1,830	
		(360,723)
Net capital before haircuts on securities positions		244,447
Haircuts on securities:		
Other securities		(5,056)
Net capital		\$239,391
Aggregate Indebtedness		
Accrued expenses	8,905	
Payroll taxes payable	3,435	
Corporation taxes payable	1,434	\$ 13,774
Total aggregate indebtedness		\$ 13,774
Computation of Basic Net Capital Requirement		
Minimum net capital required		\$100,000
Excess net capital at 1,500 percent		\$237,325
Excess net capital at 1,000 percent		\$238,014
Ratio: aggregate indebtedness to net capital		.058:1

See independent auditors' report.

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TARDINO TOCCI & GOLDSTEIN LLP
Certified Public Accountants and Business Advisors

# (A Wholly Owned Subsidiary of Berlind Group, Inc.) Schedule II

# Reconciliation of Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission to the Corresponding Unaudited Form X-17A-5 Part IIA Filing

#### December 31, 2002

Net capital, as reported in the Company's unaudited Part IIA FOCUS Report		\$249,338
Adjustments affecting Company's ownership equity—		
increase (decrease):	· ·	
Sublease receivable	6,000	
Prepaid taxes	(235)	
Deferred tax asset	9,249	
Accrued expenses	(5,466)	
Corporation tax	(1,334)	
		8,214
Adjustments affecting non-allowable assets –		
(increase) decrease:		
Sublease receivable	(9,147)	
Prepaid taxes	235	
Deferred tax asset	(9,249)	
		(18,161)
Net capital per Schedule I		(,101)
rect capital per selledule i		\$239,391

See independent auditors' report.



#### Tocci & Goldstein LLP

#### Certified Public Accountants and Business Advisors

Chanin Building 122 East 42nd Street, Suite 1518 New York, New York 10168 212 682 1414; 212 294 6100 Fax 212 599 4278

## CERTIFIED PUBLIC ACCOUNTANTS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5

Berlind Securities, Inc.
One North Broadway
White Plains, New York 10601

#### Gentlemen:

In planning and performing our audit of the financial statements of Berlind Securities, Inc. for the year ended December 31, 2002, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practice and procedures) followed by Berlind Securities, Inc. that we considered relevant to the objectives stated in Rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e); (2) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13;(3) in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgment by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be a material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives, referred to in the second paragraph of this report, are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the Commission's objectives.

This report is intended solely for the use of management, The Securities and Exchange Commission and The New York Stock Exchange and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Respectfully submitted,

New York, New York

February 21, 2003