

NC



SECURITIES A.

03054120

Washington, D.C. 20542

OMB APPROVAL OMB Number: 3235-0123 Expires: October 31, 2004 Estimated average burden hours per response.....12.00

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

SEC FILE NUMBER 8-29 005

FA	C	IN	C	DA	GE
rn		113	v	ГΡ	CIE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

Securities	Exchange Act of 19	34 and Rule 17a-	5 Thereunder	
REPORT FOR THE PERIOD BEGIN		L, 2002 AND		y 31, 2003 I/DD/YY
	A. REGISTRANT I	DENTIFICATION		<u> </u>
NAME OF BROKER-DEALER: Ba	ates Securities,	Inc.	OF	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do no	t use P.O. Box No.)		FIRM I.D. NO.
6019 Fincham Drive		**************************************		
		nd Street)	6110	PROCES!
Rockford (City)	Illino)is (State)	(Zip Code)	L_
			,	APR 10 2003
NAME AND TELEPHONE NUMBE	R OF PERSON TO CO	NTACT IN REGARD	TO THIS REPORT	THOMSON FINANCIAL
			(Area Co	de — Telephone Number
]	B. ACCOUNTANT 1	IDENTIFICATIO	N	
INDEPENDENT PUBLIC ACCOUN	ITANT whose opinion is	contained in this Rep	ort*	
	(Name - if individ	ual, state last, first, middle	name)	•
1415 East State Street,	Suite 700	Rockford	Illinois	61104
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:			PECEIVED	Son .
•				ic.
Certified Public Accord	untant		MAR 2 7 200	13 //
☐ Public Accountant			A STOCK OF THE PARTY OF THE PAR	
☐ Accountant not reside	nt in United States or an	y of its possessions.	Feb. 165/55	
	FOR OFFICE	AL USE ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

l, <u>George E. Bates</u>		, swea	ir (or affirm) that, to the	e best of
my knowledge and belief the accompanying financia	ıl statement aı	nd supporting schedules	pertaining to the firm o	f ·
Bates Securities, Inc.				, as
of January 31	, 2003	are true and correct.	I further swear (or aff	irm) that
neither the company nor any partner, proprietor, pri				`
classified solely as that of a customer, except as foll				
oldssified solely as that of a clasionior, except as for				
<u> </u>		0	0 4	
	~~ <u>~</u>	Deorge S	Butch	
§ OFFICIAL SEAL	£	Signati	ire	
GEORGE D BATES		Dec. il)_ A	
\$ notary public, s tate of hlbeo	'\	resis	21	
Constantino de la constantino	re-	Title		
Mora, D Boot		• •		
Notary Public		•		•
	•			
This report ** contains (check all applicable boxes)	: 1			
(a) Facing Page.				
区 (b) Statement of Financial Condition. 区 (c) Statement of Income (Loss).				
(d) Statement of Changes in Financial Condition	vn		•	i.
(a) Statement of Changes in Stockholders' Equ		s' or Sole Proprietors' C	anital.	
(f) Statement of Changes in Liabilities Subordi				
(g) Computation of Net Capital. (See Schedul	le I)			•
(h) Computation for Determination of Reserve				
(i) Information Relating to the Possession or C				
(j) A Reconciliation, including appropriate exp				-3 and the
Computation for Determination of the Rese (k) A Reconciliation between the audited and u				ethods of
consolidation.	madulted Stat	ements of Financial Con	dition with respect to in	iethous of
(1) An Oath or Affirmation.	* .			
(m) A copy of the SIPC Supplemental Report.	• .			
(n) A report describing any material inadequacie	s found to exi	st or found to have existe	d since the date of the pre	vious aud
			•	

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

ANNUAL AUDITED REPORT For the Years Ended January 31, 2003 and 2002

INDEX

	<u>Page</u>
Facing Page - Annual Audited Report, Form X-17a-5, Part III	2
Oath of Affirmation	3
Report of Independent Accountants	4
Financial Statements: Statements of Financial Condition Statements of Income (loss) and Retained Earnings Statements of Cash Flows Notes to Financial Statements	5 6 7 8-9
Report of Independent Accountants on Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission	10
Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission: Schedule I - Computation of Net Capital Required by Rule 15c3-1 of the Securities and Exchange	
Commission Schedule II - Summary of Audit Adjustments to	11-12
Computation of Net Capital Requirement Schedule III - Computation for Determination of	13
Reserve Requirements Required by Rule 15c3-3 of the Securities and Exchange Commission Schedule IV - Information Relating to the Possession	14
or Control Requirements Required by Rule 15c3-3 of the Securities and Exchange Commission	15
Report of Independent Accountants on Internal Control Required by Rule 17a-5 of the Securities and Exchange	16-17

Certified Public Accountants and Consultants

Report of Independent Accountants

Board of Directors Bates Securities, Inc. Rockford, Illinois

We have audited the accompanying statements of financial condition of Bates Securities, Inc. as of January 31, 2003 and 2002, and the related statements of income (loss) and retained earnings and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bates Securities, Inc. as of January 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Wembery & Co.

Rockford, Illinois February 28, 2003

... ------

STATEMENTS OF FINANCIAL CONDITION January 31, 2003 and 2002

ASSETS

CURRENT:	2003	2002
Cash and cash equivalents Commissions receivable Marketable securities, at market Refundable income taxes	\$ 40 175 34 725 39 541 ————	\$ 13 660 71 314 29 896 5 091
TOTAL ASSETS	114 441	119 961
LIABILITIES AND STOCKHO	LDER'S EQUITY	
CURRENT LIABILITIES:	,	
Accrued expenses: Salaries and commissions Payroll taxes Pension (Note 4) Due to affiliates Income taxes payable Deferred income taxes (Notes 1 and 5)	\$ 22 857 482 3 849 5 505 5 423 4 740	\$ 36 435 515 6 713 1 573 - 9 640
TOTAL LIABILITIES	42 856	<u>54 876</u>
STOCKHOLDER'S EQUITY (Note 2)		
Common stock, no par value, 1,000 shares authorized, 360 shares issued and outstanding Additional paid-in capital Retained earnings	3 600 18 100 49 885	3 600 18 100 43 385
TOTAL STOCKHOLDER'S EQUITY	<u>71 585</u>	65 085
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$ 114 441	<u>\$ 119 961</u>

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF INCOME (LOSS) AND RETAINED EARNINGS for the years ended January 31, 2003 and 2002

	2003	2002
REVENUE: Commissions Investment income Proceeds from settlement of lawsuit Miscellaneous	\$1 371 352 196 105 750 1 986	\$1 552 407 757 - -
	1 479 284	1 553 164
EXPENSES: Salaries and commissions Fees and reimbursement of expenses	345 737	428 624
to affiliates (Note 3) Insurance Payroll taxes Bank charges	969 450 19 666 1 895 668	1 078 199 11 530 2 450 249
Professional fees Profit-sharing and money purchase plan contribution (Note 4) Regulatory fees Loss on investment: Unrealized Miscellaneous	105 594 3 849 17 857 4 368	28 073 6 713 14 168 7 023 62
	1 469 084	1 577 091
Income (loss) before income taxes	10 200	(23 927)
Income tax expense (Note 5)	(3 700)	
NET INCOME (LOSS)	6 500	(23 927)
RETAINED EARNINGS, beginning of year	43 385	67 312
RETAINED EARNINGS, end of year	\$ 49 88 <u>5</u>	\$ 43 385

The accompanying notes are an integral part of the financial statements.

STATEMENTS OF CASH FLOWS for the years ended January 31, 2003 and 2002

	2003	2002
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income (loss)	\$ 6 500	\$ (23 927)
Adjustments to reconcile net income to net cash provided by operating activities:		
Commissions receivable Marketable securities	36 589 (9 645)	(9 660) 20 805
Due to affiliates	3 932	(1 019)
Accrued expenses	(16 475)	(621)
Income taxes	5 614	<u>(5 091</u>)
Total adjustments	20 015	4 414
NET INCREASE (DECREASE) IN CASH	26 515	(19 513)
CASH AND CASH EQUIVALENTS, beginning of year	13 660	33 173
CASH AND CASH EQUIVALENTS, end of year	\$ 40 175	<u>\$ 13 660</u>

The accompanying notes are an integral part of the financial statements.

NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Operations</u>

The Company operates as a broker in registered securities and other investments. The Company introduces and forwards, as a broker, all security transactions and accounts to First Clearing Corporation, which carries such accounts on a fully disclosed basis. Commissions receivable consist of amounts due from First Clearing Corporation, and other companies for whom the Company has sold annuities or mutual funds.

Depreciation

Depreciation of furniture and fixtures are calculated using the straight-line method over the estimated useful lives of the related asset. Maintenance and repairs are charged to expense when incurred and renewals and betterments are capitalized. The gain or loss on assets sold or retired is included in income.

Income Taxes

Deferred income taxes result from the use of the accrual method for financial reporting purposes and the cash basis for tax purposes.

Recognition of Revenue

All securities and annuity transactions and related revenue and expenses are generally recorded on a trade-date basis.

Cash Equivalents

All highly liquid securities purchased with an original maturity of three months or less are considered to be cash equivalents.

NOTE 2 - NET CAPITAL REQUIREMENTS

The Company is subject to the Uniform Net Capital Rule of the Securities and Exchange Commission, which requires the maintenance of a minimum net capital of \$5,000 and that the ratio of aggregated indebtedness to net capital, both of which are defined, should not exceed 15 to 1. Net capital as of January 31, 2003 and 2002, was \$66,957 and \$47,151, respectively, and aggregate indebtedness was \$32,693 and \$50,692, respectively. The ratio of aggregate indebtedness to net capital at January 31, 2003 and 2002, was .49 to 1 and 1.08 to 1, respectively.

NOTES TO FINANCIAL STATEMENTS, Continued

NOTE 3 - FEES AND REIMBURSEMENT OF EXPENSES TO AFFILIATES

The Company has an operating agreement with an affiliated company. The agreement provides for the affiliated company to pay a substantial portion of Bates Securities, Inc.'s operating expenses in exchange for a fee equal to 98 percent of revenue received after commissions and certain other expenses are paid. This fee totaled \$969,450 and \$1,078,199 for the years ended January 31, 2003 and 2002, respectively, and is included on the statement of income under the caption, fees and reimbursement of expenses to affiliates.

NOTE 4 - PROFIT-SHARING PLAN AND MONEY PURCHASE DEFINED CONTRIBUTION PLAN

The Company has a profit-sharing plan which covers substantially all employees. Employee contributions to the plan are allowed. The Company contribution is a discretionary amount determined annually by the Board of Directors. No contribution was made to this plan for the years ended January 31, 2003 and 2002.

The Company also has adopted a money purchase defined contribution plan that covers substantially all employees who meet the eligibility requirements set forth in the plan. The contributions are determined as a percent of compensation each year to eligible participants. The Company's contribution for the years ended January 31, 2003 and 2002, was \$3,849 and \$6,713, respectively.

NOTE 5 - INCOME TAXES

The Company's income tax expense in 2003 and 2002 consists of the following:

	2003	2002
Taxes currently payable Deferred taxes	\$ 8 600 (4 900)	\$ -
Income tax expense	\$ 3 700	\$ -

Certified Public Accountants and Consultants

Report of Independent Accountants on Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission

Board of Directors Bates Securities, Inc. Rockford, Illinois

We have audited the accompanying financial statements of Bates Securities, Inc. as of and for the years ended January 31, 2003 and 2002, and have issued our report thereon dated February 28, 2003. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Weinbury o (0.

Weinberg Pringey Zuba & Co.

Rockford, Illinois February 28, 2003

SCHEDULE I

BATES SECURITIES, INC. COMPUTATION OF NET CAPITAL REQUIRED BY RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION January 31, 2003

COMPUTATION OF NET CAPITAL

Total stockholder's equity	\$ 71	585
Deduct stockholder's equity not allowable for net capital	 	
Total stockholder's equity qualified for net capital	 71	585
Deduct non-allowable assets:		
Aged commissions receivable, net of related commissions payable	 (1	140)
	 (1	140)
Net capital before haircuts on securities position	70	445
Deduct haircuts on securities (computed, where applicable, pursuant to Rule 15c3-1(f) other securities)	(3	<u>488</u>)
NET CAPITAL	\$ 66	957

BATES SECURITIES, INC. COMPUTATION OF NET CAPITAL REQUIRED BY RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION January 31, 2003

COMPUTATION OF BASIC NET REQUIREMENT

Net capital requirement	\$	5 000
Excess net capital	\$ 6	<u> 957</u>
Excess net capital at 1000% (net cap-10% of AI)	\$ 6	53 688
COMPUTATION OF AGGREGATE INDEBTEDNESS		
Total A.I. liabilities	\$ 3	32 693
Percentage of aggregate indebtedness to net capital		<u>48.83</u> %

SCHEDULE II

BATES SECURITIES, INC. SUMMARY OF AUDIT ADJUSTMENTS TO COMPUTATION OF NET CAPITAL REQUIREMENT January 31, 2003

Net capital as previously reported in the Financial and Operation Combined Uniform Single Report - Part IIA (unaudited)	\$ 68 343
Audit adjustment: Profit sharing expense Income taxes	(863) (523)
Net capital as currently reported on Schedule I	<u>\$ 66 957</u>

SCHEDULE III

BATES SECURITIES, INC.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS
REQUIRED BY RULE 15C3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

January 31, 2003

The Company is exempt from Rule 15c3-3 under paragraph (k)(2)(ii). The Company clears all transactions with and for customers on a fully disclosed basis with First Clearing Corporation and promptly transmits all customer funds and securities to First Clearing Corporation which carries all of the accounts of such customers and maintains and preserves such books and records pertaining thereto pursuant to the requirements of Rules 17a-3 and 17a-4, as are customarily made and kept by a clearing broker or dealer.

SCHEDULE IV

BATES SECURITIES, INC.
INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS
REQUIRED BY RULE 15C3-3 OF THE SECURITIES AND EXCHANGE COMMISSION
January 31, 2003

The Company is exempt from the possession and control requirements of Rule 15c3-3 under paragraph (k)(2)(ii). The Company clears all transactions with and for customers on a fully disclosed basis with First Clearing Corporation and promptly transmits all customer funds and securities to First Clearing Corporation which carries all of the accounts of such customers and maintains and preserves such books and records pertaining thereto pursuant to the requirements of Rules 17a-3 and 17a-4, as are customarily made and kept by a clearing broker or dealer.

Certified Public Accountants and Consultants

Report of Independent Accountants on Internal Control Structure Required by Rule 17a-5 of the Securities and Exchange Commission

Board of Directors Bates Securities, Inc. Rockford, Illinois

In planning and performing our audit of the financial statements of Bates Securities, Inc. for the year ended January 31, 2003, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

We also made a study of the practices and procedures followed by Bates Securities, Inc. in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11). The management of the Company has indicated that the Company was in compliance with the exemptive provisions of Rule 15c3-3 and no facts came to our attention indicating that the exemptive provisions have not been complied with during the year ended January 31, 2003. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recording of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has

responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at January 31, 2003, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1923 and should not be used for any other purpose.

Weinberg + Co.

Rockford, Illinois February 28, 2003